

COMMERCE BANCORP INC /NJ/  
Form 10-Q  
August 08, 2007

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

Form 10-Q

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended June 30, 2007

OR

( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File #1-12069

(Exact name of registrant as specified in its charter)

New Jersey  
(State or other jurisdiction of  
incorporation or organization)

22-2433468  
(IRS Employer Identification  
Number)

Commerce Atrium, 1701 Route 70 East, Cherry Hill, New Jersey 08034-5400  
(Address of Principal Executive Offices) (Zip Code)

(856) 751-9000  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes

No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes

No

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock  
(Title of Class)

192,863,475  
(No. of Shares Outstanding  
as of August 6, 2007)

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**COMMERCE BANCORP, INC. AND SUBSIDIARIES**  
**INDEX**

	Page
<b><u>PART I. FINANCIAL INFORMATION</u></b>	
<b><u>Item 1. Financial Statements</u></b>	
<u>Consolidated Balance Sheets (unaudited)</u> <u>June 30, 2007 and December 31, 2006</u>	<u>1</u>
<u>Consolidated Statements of Income (unaudited)</u> <u>Three months ended June 30, 2007 and June 30, 2006 and</u> <u>six months ended June 30, 2007 and June 30, 2006</u>	<u>2</u>
<u>Consolidated Statements of Cash Flows (unaudited)</u> <u>Six months ended June 30, 2007 and June 30, 2006</u>	<u>3</u>
<u>Consolidated Statement of Changes in Stockholders' Equity</u> <u>(unaudited)</u> <u>Six months ended June 30, 2007</u>	<u>4</u>
<u>Notes to Consolidated Financial Statements (unaudited)</u>	<u>5</u>
<b><u>Item 2. Management's Discussion and Analysis of Financial</u></b> <b><u>Condition and Results of Operation</u></b>	<b>-</b> <u>8</u>
<b><u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u></b>	<u>21</u>
<b><u>Item 4. Controls and Procedures</u></b>	<u>22</u>
<b><u>PART II. OTHER INFORMATION</u></b>	
<b><u>Item 1. Legal Proceedings</u></b>	<u>23</u>
<b><u>Item 1A. Risk Factors</u></b>	<u>24</u>
<b><u>Item 4. Submission of Matters to a Vote of Security Holders</u></b>	<u>24</u>
<b><u>Item 6. Exhibits</u></b>	<u>25</u>

**PART 1. FINANCIAL INFORMATION****Item 1. Financial Statements****COMMERCE BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS**

(unaudited)

		<b>June 30,</b>	<b>December 31,</b>
		<b>2007</b>	<b>2006</b>
	(dollars in thousands)		
<b>Assets</b>	Cash and due from banks	\$ 1,405,696	\$ 1,207,390
	Federal funds sold	9,700	9,300
	Cash and cash equivalents	1,415,396	1,216,690
	Loans held for sale	31,618	52,741
	Trading securities	77,472	106,007
	Securities available for sale	13,221,171	11,098,113
	Securities held to maturity (market value 06/07-\$14,171,224; 12/06-\$14,617,765)	14,585,714	14,884,982
	Loans	16,367,579	15,607,049
	Less allowance for loan and lease losses	160,694	152,053
		<b>16,206,885</b>	<b>15,454,996</b>
	Bank premises and equipment, net	1,882,287	1,753,670
	Goodwill and other intangible assets	145,335	141,631
	Other assets	609,647	562,986
	Total assets	\$ 48,175,525	\$ 45,271,816
<b>Liabilities</b>	Deposits:		
	Demand:		
	Noninterest-bearing	\$ 9,376,914	\$ 8,936,824
	Interest-bearing	18,859,695	16,853,457
	Savings	10,524,414	10,459,306
	Time	5,627,242	5,038,624
	Total deposits	44,388,265	41,288,211
	Other borrowed money	545,310	777,404
	Other liabilities	349,226	405,103
	Total liabilities	45,282,801	42,470,718
<b>Stockholders' Equity</b>	Common stock, 194,119,379 shares issued (189,738,423 shares in 2006)	194,119	189,738
	Capital in excess of par value	1,812,341	1,744,691
	Retained earnings	1,059,127	958,770
	Accumulated other comprehensive loss	(123,847)	(65,240)
		<b>2,941,740</b>	<b>2,827,959</b>
	Less treasury stock, at cost, 1,874,923 shares (1,231,081 shares in 2006)	49,016	26,861
	Total stockholders' equity	2,892,724	2,801,098
	Total liabilities and stockholders' equity	\$ 48,175,525	\$ 45,271,816

See accompanying notes.

**COMMERCE BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(unaudited)

		<b>Three Months Ended</b>		<b>Six Months Ended</b>	
		<b>June 30,</b>		<b>June 30,</b>	
(dollars in thousands, except per share amounts)		<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
<b>Interest income</b>	Interest and fees on loans	\$ 278,863	\$ 236,890	\$ 549,633	\$ 451,864
	Interest on investments	376,245	325,022	731,553	620,098
	Other interest	2,000	250	7,733	663
	Total interest income	<b>657,108</b>	562,162	<b>1,288,919</b>	1,072,625
<b>Interest expense</b>	Interest on deposits:				
	Demand	177,289	118,085	341,031	216,025
	Savings	72,954	64,157	145,072	118,161
	Time	60,521	41,174	119,384	77,435
	Total interest on deposits	<b>310,764</b>	223,416	<b>605,487</b>	411,621
	Interest on other borrowed money	3,519	19,809	7,651	34,137
	Total interest expense	<b>314,283</b>	243,225	<b>613,138</b>	445,758
	Net interest income	<b>342,825</b>	318,937	<b>675,781</b>	626,867
	Provision for credit losses	12,550	7,500	22,550	14,001
	Net interest income after provision for credit losses	<b>330,275</b>	311,437	<b>653,231</b>	612,866
<b>Noninterest income</b>	Deposit charges and service fees	116,913	91,653	222,119	173,934
	Other operating income	59,659	51,303	111,025	100,024
	Net investment securities gains			2,879	
	Total noninterest income	<b>176,572</b>	142,956	<b>336,023</b>	273,958
<b>Noninterest expense</b>	Salaries and benefits	171,494	150,630	339,253	295,455
	Occupancy	58,626	45,487	116,698	91,727
	Furniture and equipment	45,271	39,656	88,123	75,616
	Office	16,808	14,398	33,111	29,871
	Marketing	10,694	11,699	21,127	19,510
	Other	85,002	71,914	152,368	136,939
	Total noninterest expenses	<b>387,895</b>	333,784	<b>750,680</b>	649,118
Income before income taxes	<b>118,952</b>	120,609	<b>238,574</b>	237,706	
Provision for federal and state income taxes	42,049	41,089	83,735	80,889	
Net income	<b>\$ 76,903</b>	\$ 79,520	<b>\$ 154,839</b>	\$ 156,817	
Net income per common and common					

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equivalent share:								
Basic	\$	<b>0.40</b>	\$	0.43	\$	<b>0.81</b>	\$	0.86
Diluted	\$	<b>0.39</b>	\$	0.41	\$	<b>0.79</b>	\$	0.82
Average common and common equivalent shares outstanding:								
Basic		<b>191,552</b>		184,437		<b>190,421</b>		182,686
Diluted		<b>197,462</b>		193,842		<b>196,987</b>		191,914
Dividends declared, common stock	\$	<b>0.13</b>	\$	0.12	\$	<b>0.26</b>	\$	0.24

See accompanying notes.

**COMMERCE BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(unaudited)

		<b>Six Months Ended</b>	
		<b>June 30,</b>	
(dollars in thousands)		<b>2007</b>	<b>2006</b>
<b>Operating activities</b>	Net income	\$ 154,839	\$ 156,817
	Adjustments to reconcile net income to net cash provided by operating activities:		
	Provision for credit losses	22,550	14,001
	Provision for depreciation, amortization and accretion	83,749	76,179
	Stock-based compensation expense	6,458	2,733
	Gain on sales of securities	(2,879)	
	Proceeds from sales of loans held for sale	444,112	291,142
	Originations of loans held for sale	(422,989)	(304,876)
	Net decrease in trading securities	28,535	51,868
	Increase in other assets, net	(4,832)	(49,605)
	Decrease in other liabilities	(60,973)	(46,437)
	Net cash provided by operating activities	248,570	191,822
<b>Investing activities</b>	Proceeds from the sales of securities available for sale	457,890	
	Proceeds from the maturity of securities available for sale	1,519,771	969,424
	Proceeds from the maturity of securities held to maturity	1,560,172	1,096,533
	Purchase of securities available for sale	(4,197,095)	(2,681,109)
	Purchase of securities held to maturity	(1,265,069)	(2,514,270)
	Net increase in loans	(774,357)	(1,621,793)
	Capital expenditures	(205,843)	(180,169)
	Net cash used by investing activities	(2,904,531)	(4,931,384)
<b>Financing activities</b>	Net increase in demand and savings deposits	2,511,436	2,895,458
	Net increase in time deposits	588,618	427,591
	Net (decrease) increase in other borrowed money	(232,094)	1,462,002
	Dividends paid	(49,411)	(43,452)
	Proceeds from issuance of common stock under dividend reinvestment and other stock plans	36,118	167,300
	Other		36
	Net cash provided by financing activities	2,854,667	4,908,935
	Increase in cash and cash equivalents	198,706	169,373
	Cash and cash equivalents at beginning of year	1,216,690	1,296,764
	Cash and cash equivalents at end of period	\$ 1,415,396	\$ 1,466,137
	Supplemental disclosures of cash flow information:		
	Cash paid during the period for:		
	Interest	\$ 610,212	\$ 441,040
	Income taxes	87,406	77,279
	Other noncash activities:		



Fair value of noncash assets and liabilities acquired:

Assets acquired	<b>75</b>	680
Liabilities assumed	<b>24</b>	10,076

See accompanying notes.

**COMMERCE BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY**  
(unaudited)

Six months ended June 30,  
2007  
(in thousands)

	<b>Common Stock</b>	<b>Capital in Excess of Par Value</b>	<b>Retained Earnings</b>	<b>Treasury Stock</b>	<b>Accumulated Other Comprehensive Loss</b>	<b>Total</b>
<b>Balances at December 31, 2006</b>	\$ 189,738	\$ 1,744,691	\$ 958,770	\$ (26,861)	\$ (65,240)	\$ 2,801,098
Net income			154,839			154,839
Other comprehensive loss, net of tax						
Unrealized loss on securities (pre-tax \$95,732)					(57,045)	(57,045)
Reclassification adjustment (pre-tax \$2,403)					(1,562)	(1,562)
Other comprehensive loss						(58,607)
Total comprehensive income						96,232
Cash dividends			(49,896)			(49,896)
Shares issued under dividend reinvestment and compensation and benefit plans (4,155 shares)	4,155	54,118		(22,155)		36,118
Acquisition of insurance brokerage agency (226 shares)	226	7,074				7,300
Other		6,458	(4,586)			1,872
<b>Balances at June 30, 2007</b>	<b>\$ 194,119</b>	<b>\$ 1,812,341</b>	<b>\$ 1,059,127</b>	<b>\$ (49,016)</b>	<b>\$ (123,847)</b>	<b>\$ 2,892,724</b>

See accompanying notes.

**COMMERCE BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(unaudited)

**A. Consolidated Financial Statements**

The consolidated financial statements included herein have been prepared without audit pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted pursuant to such rules and regulations. These consolidated financial statements were compiled in accordance with the accounting policies set forth in Note 1 - Significant Accounting Policies of the Notes to Consolidated Financial Statements included in Commerce Bancorp Inc.'s ("the Company") Annual Report on Form 10-K for the year ended December 31, 2006. The accompanying consolidated financial statements reflect all adjustments that are, in the opinion of management, necessary to reflect a fair statement of the results for the interim periods presented. Such adjustments are of a normal recurring nature.

These consolidated financial statements should be read in conjunction with the audited financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2006. The results for the three months and six months ended June 30, 2007 are not necessarily indicative of the results that may be expected for the year ended December 31, 2007.

The consolidated financial statements include the accounts of the Company and its consolidated subsidiaries. All material intercompany transactions have been eliminated. Certain amounts from prior periods have been reclassified to conform with 2007 presentation.

**B. Income Taxes**

In July 2006, the Financial Accounting Standards Board (FASB) issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" (FIN 48). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes" (FAS 109). This interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Company adopted FIN 48 effective January 1, 2007. As a result of the implementation of FIN 48, the Company recognized a \$7.1 million increase in its liability for unrecognized tax benefits, which was accounted for as a \$4.6 million reduction, net of the federal tax benefit, to the January 1, 2007 balance of retained earnings. As of January 1, 2007, the Company's unrecognized tax benefits totaled \$13.1 million, of which \$8.5 million, if recognized, would result in a reduction of the Company's effective tax rate. During the first six months of 2007, the gross amount of the Company's unrecognized tax benefits increased by \$5.3 million as a result of tax positions taken during 2007.

The Company recognizes interest and penalties related to its tax contingencies as income tax expense. The Company had accrued approximately \$1.6 million and \$1.0 million at June 30, 2007 and January 1, 2007, respectively, for interest. No amounts were accrued for penalties.

The Company files income tax returns in the U.S. federal jurisdiction and numerous state and local jurisdictions. The Company is no longer subject to Internal Revenue Service examination for periods prior to 2006. All state and local returns have been concluded and are no longer subject to examination through 2001, with certain returns concluded through 2006.

**C. Commitments**

In the normal course of business, there are various outstanding commitments to extend credit, such as letters of credit and unadvanced loan commitments. Management does not anticipate any material losses as a result of these transactions. Fees associated with standby letters of credit have been deferred and recorded in "Other liabilities" on the Consolidated Balance Sheets. These fees are immaterial to the Company's consolidated financial statements at June 30, 2007.

**D. Comprehensive Income**

Total comprehensive income, which for the Company included net income and changes in unrealized gains and losses on the Company's available for sale securities, amounted to \$2.4 million and \$47.4 million, respectively, for the three months ended June 30, 2007 and 2006. For the six months ended June 30, 2007 and 2006, total comprehensive income was \$96.2 million and \$61.9 million, respectively.

**E. Segment Information**

The Company operates one reportable segment of business, Community Banks, which includes both of the Company's banking subsidiaries. Through its Community Banks, the Company provides a broad range of retail and commercial banking services, and corporate trust services. Parent/Other includes the holding company, Commerce Banc Insurance Services, Inc. and Commerce Capital Markets, Inc.

Selected segment information is as follows (in thousands):

	Three Months Ended June 30, 2007			Three Months Ended June 30, 2006		
	Community Banks	Parent/ Other	Total	Community Banks	Parent/ Other	Total
Net interest income	\$ 341,600	\$ 1,225	\$ 342,825	\$ 317,861	\$ 1,076	\$ 318,937
Provision for credit losses	12,550		12,550	7,500		7,500
Net interest income after provision	329,050	1,225	330,275	310,361	1,076	311,437
Noninterest income	139,532	37,040	176,572	112,306	30,650	142,956
Noninterest expense	357,018	30,877	387,895	305,867	27,917	333,784
Income before income taxes	111,564	7,388	118,952	116,800	3,809	120,609
Income tax expense	39,288	2,761	42,049	39,691	1,398	41,089
Net income	\$ 72,276	\$ 4,627	\$ 76,903	\$ 77,109	\$ 2,411	\$ 79,520
Average assets (in millions)	\$ 44,118	\$ 3,312	\$ 47,430	\$ 39,080	\$ 2,809	\$ 41,889

	Six Months Ended June 30, 2007			Six Months Ended June 30, 2006		
	Community Banks	Parent/ Other	Total	Community Banks	Parent/ Other	Total
Net interest income	\$ 673,517	\$ 2,264	\$ 675,781	\$ 624,918	\$ 1,949	\$ 626,867
Provision for credit losses	22,550		22,550	14,001		14,001
Net interest income after provision	650,967	2,264	653,231	610,917	1,949	612,866
Noninterest income	269,847	66,176	336,023	212,590	61,368	273,958
Noninterest expense	691,893	58,787	750,680	595,751	53,367	649,118
Income before income taxes	228,921	9,653	238,574	227,756	9,950	237,706
Income tax expense	79,949	3,786	83,735	77,190	3,699	80,889

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Net income	\$ 148,972	\$ 5,867	\$ 154,839	\$ 150,566	\$ 6,251	\$ 156,817
Average assets (in millions)	\$ 43,373	\$ 3,249	\$ 46,622	\$ 37,846	\$ 2,750	\$ 40,596

6

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**F. Net Income Per Share**

The calculation of net income per share follows (in thousands, except for per share amounts):

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
<b>Basic:</b>				
Net income available to common shareholders – basic	\$ 76,903	\$ 79,520	\$ 154,839	\$ 156,817
Average common shares outstanding – basic	191,552	184,437	190,421	182,686
Net income per common share – basic	\$ 0.40	\$ 0.43	\$ 0.81	\$ 0.86
<b>Diluted:</b>				
Net income available to common shareholders – diluted	\$ 76,903	\$ 79,520	\$ 154,839	\$ 156,817
Average common shares outstanding	191,552	184,437	190,421	182,686
Additional shares considered in diluted computation assuming:				
Exercise of stock options	5,910	9,405	6,566	9,228
Average common shares outstanding – diluted	197,462	193,842	196,987	191,914
Net income per common share – diluted	\$ 0.39	\$ 0.41	\$ 0.79	\$ 0.82

**G. New Accounting Pronouncement**

In February 2007, the FASB issued Statement No. 159, “The Fair Value Option for Financial Assets and Financial Liabilities” (FAS 159). Under FAS 159, entities are provided with an option to report selected financial assets and liabilities at fair value, on an instrument-by-instrument basis. The objective is to improve financial reporting by mitigating volatility in reported earnings caused by measuring related assets and liabilities under different methods. FAS 159 also establishes presentation and disclosure requirements designed to facilitate comparisons between entities that choose different measurement methods for similar types of assets and liabilities. FAS 159 is effective for fiscal years beginning after November 15, 2007; however, it provides for early adoption as of January 1, 2007 assuming certain conditions are met. The Company did not early adopt FAS 159 and is currently evaluating the impact, if any, that it will have on its results of operations.

**H. Subsequent Event**

On June 29, 2007, the Company announced the resignation, effective July 31, 2007, of Vernon W. Hill II (Hill) as Chairman, President and Chief Executive Officer of Commerce Bancorp, Inc. Under the terms of Hill’s Amended and Restated Employment Agreement (Agreement), Hill is to receive a lump sum severance payment of \$11.0 million. Payment of this amount, as well as certain other benefits under the Agreement, is subject to regulatory approval. No amounts related to the lump sum severance payment have been recorded as expense in the Company’s financial results, as regulatory approval for payment has not been granted.





**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation****Executive Summary**

During the first six months of 2007, the Company continued its core deposit growth, which is the primary driver of the Company's success. Core deposits grew to \$43.0 billion, an increase of 17% over June 30, 2006. Comparable store core deposit growth was 15%. Total assets increased to \$48.2 billion, an increase of 11% over June 30, 2006, while total loans increased \$2.1 billion, or 15%, from \$14.3 billion at June 30, 2006 to \$16.4 billion. Net income was \$76.9 million and \$154.8 million and net income per share was \$.39 and \$.79, respectively, for the three and six months ended June 30, 2007. These results were impacted by the continued difficult interest rate environment, which has impeded the Company's historical net interest income growth.

**Critical Accounting Policy**

The Company has identified the policy related to the allowance for credit losses as being critical. The foregoing critical accounting policy is more fully described in the Company's annual report on Form 10-K for the year ended December 31, 2006. During the first six months of 2007, there were no material changes to the estimates or methods by which estimates are derived with regard to the policy related to the allowance for credit losses.

**Capital Resources**

At June 30, 2007, stockholders' equity totaled \$2.9 billion or 6.00% of total assets, compared to \$2.8 billion or 6.19% of total assets at December 31, 2006.

The Company and its subsidiaries are subject to risk-based capital standards issued by bank regulatory authorities. Under these standards, the Company is required to have Tier 1 capital (as defined in the regulations) of at least 4% and total capital (as defined in the regulations) of at least 8% of risk-adjusted assets (as defined in the regulations). Bank regulatory authorities have also issued leverage ratio requirements. The leverage ratio requirement is measured as the ratio of Tier 1 capital to adjusted average assets (as defined in the regulations).

The table below presents the Company's and Commerce N.A.'s risk-based and leverage ratios at June 30, 2007 and 2006 (amounts in thousands):

	Actual		Per Regulatory Guidelines			
	Amount	Ratio	Minimum Amount	Ratio	"Well Capitalized" Amount Ratio	
<b>June 30, 2007:</b>						
Company						
Risk based capital ratios:						
Tier 1	\$ 2,871,236	11.69%	\$ 982,701	4.00%	\$ 1,474,051	6.00%
Total capital	3,045,522	12.40	1,965,402	8.00	2,456,752	10.00
Leverage ratio	2,871,236	6.06	1,896,024	4.00	2,370,031	5.00
Commerce N.A.						
Risk based capital ratios:						
Tier 1	\$ 2,517,264	11.17%	\$ 901,627	4.00%	\$ 1,352,441	6.00%
Total capital	2,667,255	11.83	1,803,254	8.00	2,254,068	10.00
Leverage ratio	2,517,264	5.85	1,722,225	4.00	2,152,781	5.00



	Actual		Per Regulatory Guidelines			
	Amount	Ratio	Minimum Amount	Ratio	"Well Capitalized" Amount Ratio	
<b>June 30, 2006:</b>						
Company						
Risk based capital ratios:						
Tier 1	\$ 2,531,557	11.81%	\$ 857,391	4.00%	\$ 1,286,086	6.00%
Total capital	2,685,877	12.53	1,714,781	8.00	2,143,477	10.00
Leverage ratio	2,531,557	6.03	1,678,616	4.00	2,098,270	5.00
Commerce N.A.						
Risk based capital ratios:						
Tier 1	\$ 2,287,048	11.62%	\$ 787,446	4.00%	\$ 1,181,169	6.00%
Total capital	2,417,485	12.28	1,574,892	8.00	1,968,616	10.00
Leverage ratio	2,287,048	6.00	1,524,734	4.00	1,905,918	5.00

At June 30, 2007, the Company and each of the Company's bank subsidiaries met the regulatory definition of a "well capitalized" financial institution, i.e., a leverage capital ratio exceeding 5%, a Tier 1 risk-based capital ratio exceeding 6%, and a total risk-based capital ratio exceeding 10%. Management believes that as of June 30, 2007, the Company and its subsidiaries meet all capital adequacy requirements to which they are subject.

### Deposits

Total deposits at June 30, 2007 were \$44.4 billion, an increase of \$6.4 billion, or 17% over total deposits of \$38.0 billion at June 30, 2006, and up by \$3.1 billion, or 8% from year-end 2006. Year over year deposit growth included core deposit growth in all customer categories. The Company regards core deposits as all deposits other than public certificates of deposit. Core deposit growth by type of customer is as follows (in thousands):

	June 30, 2007	% of Total	June 30, 2006	% of Total	Annual Growth %
Consumer	\$ 18,156,197	42%	\$ 15,765,786	43%	15%
Commercial	17,318,606	40	14,637,257	40	18
Government	7,539,003	18	6,380,831	17	18
Total	\$ 43,013,806	100%	\$ 36,783,874	100%	17%

Comparable store core deposit growth is measured as the year over year percentage increase in core deposits for stores open one year or more at the balance sheet date. At June 30, 2007, the comparable store core deposit growth was 15%.

### Interest Rate Sensitivity and Liquidity

The Company's risk of loss arising from adverse changes in the fair value of financial instruments, or market risk, is composed primarily of interest rate risk. The primary objective of the Company's asset/liability management activities is to maximize net interest income, while maintaining acceptable levels of interest rate risk. The Company's Asset/Liability Committee (ALCO) is responsible for establishing policies to limit exposure to interest rate risk, and to ensure procedures are established to monitor compliance with these policies. The guidelines established by ALCO are reviewed and approved by the Company's Board of Directors.

Management believes that the simulation of net interest income in different interest rate environments provides the most meaningful measure of the Company's interest rate risk. Income simulation analysis captures not only the potential of all assets and liabilities to mature or reprice, but also the probability that they will do so. Income simulation also attends to the relative interest rate sensitivities of these items, and projects their behavior over an extended period of time. Finally, income simulation permits management to assess the probable effects on the balance sheet not only of changes in interest rates, but also of proposed strategies for responding to them.

In March 2007, the ALCO Committee of the Board of Directors approved revised guidelines for the Company's income simulation model. The revised income simulation guidelines measure interest rate sensitivity by projecting net interest income, as opposed to net income, in alternative interest rate environments. The revisions were made based on ALCO's view that the measurement of changes in net interest income in alternative interest rate environments is a more appropriate indicator of the Company's interest rate risk.

The Company's income simulation model analyzes interest rate sensitivity by projecting net interest income over the next twelve months in a flat rate scenario, versus net interest income in alternative interest rate scenarios. Management continually reviews and refines its interest rate risk management process in response to the changing economic climate. Currently, the Company's model projects a proportionate plus 200 and minus 100 basis point change over a twelve month period. The Company's ALCO policy has established that interest income sensitivity will be considered acceptable if net interest income in the above interest rate scenarios are within 10% of forecasted net interest income in the flat rate scenario over the next twelve months. The following table illustrates the impact on projected net interest income at June 30, 2007 and 2006 of a plus 200 and minus 100 basis point change in interest rates.

	<b>Basis Point Change</b>	
	<b>Plus 200</b>	<b>Minus 100</b>
June 30, 2007:		
Twelve Months	(8.1)%	3.2%
June 30, 2006:		
Twelve Months	(3.4)%	1.2%

These forecasts are within an acceptable level of interest rate risk per the policies established by ALCO. In the event the model indicates an unacceptable level of risk, the Company could undertake a number of actions that would reduce this risk, including the sale of a portion of its available for sale investment portfolio, the use of risk management strategies such as interest rate swaps and caps, or fixing the cost of its short-term borrowings.

Many assumptions were used by the Company to calculate the impact of changes in interest rates, including the proportionate shift in rates. Actual results may not be similar to the Company's projections due to several factors including the timing and frequency of rate changes, market conditions and the shape of the yield curve. Actual results may also differ due to the Company's actions, if any, in response to the changing rates.

Management also monitors interest rate risk by utilizing a market value of equity model. The model assesses the impact of a change in interest rates on the market value of all the Company's assets and liabilities, as well as any off balance sheet items. The model calculates the market value of the Company's assets and liabilities in excess of book value in the current rate scenario, and then compares the excess of market value over book value given an immediate plus 200 and minus 100 basis point change in rates. The Company's revised ALCO guidelines indicate that the level of interest rate risk is unacceptable if the immediate plus 200 or minus 100 basis point change would result in the loss of 25% or more of the excess of market value over book value in the current rate scenario. At June 30, 2007, the market value of equity model indicates an acceptable level of interest rate risk.



The market value of equity model reflects certain estimates and assumptions regarding the impact on the market value of the Company's assets and liabilities given an immediate plus 200 or minus 100 basis point change in interest rates. One of the key assumptions is the market value assigned to the Company's core deposits, or the core deposit premium. Utilizing an independent consultant, the Company has completed and updated comprehensive core deposit studies in order to assign its own core deposit premiums. The studies have consistently confirmed management's assertion that the Company's core deposits have stable balances over long periods of time, are generally insensitive to changes in interest rates and have significantly longer average lives and durations than the Company's loans and investment securities. Thus, these core deposit balances provide a natural hedge to market value fluctuations in the Company's fixed rate assets. At June 30, 2007, the average life of the Company's core deposit transaction accounts was 17.5 years.

The market value of equity model analyzes both sides of the balance sheet and, as indicated below, demonstrates the inherent value of the Company's core deposits in a rising rate environment. As rates rise, the value of the Company's core deposits increases which helps offset the decrease in value of the Company's fixed rate assets. The following table summarizes the market value of equity at June 30, 2007 (in millions, except for per share amounts):

	<b>Market Value of Equity</b>	<b>Per Share</b>
Plus 200 basis points	\$ 9,171	\$ 47.24
Current Rate	\$ 10,317	\$ 53.15
Minus 100 basis points	\$ 9,949	\$ 51.25

Liquidity involves the Company's ability to raise funds to support asset growth or reduce assets to meet deposit withdrawals and other borrowing needs, to maintain reserve requirements and to otherwise operate the Company on an ongoing basis. The Company's liquidity needs are primarily met by growth in core deposits, its cash position and cash flow from its amortizing investment and loan portfolios. If necessary, the Company has the ability to raise liquidity through collateralized borrowings, FHLB advances, or the sale of its available for sale investment portfolio. As of June 30, 2007 the Company had in excess of \$16.8 billion in available liquidity which includes securities that could be sold or used for collateralized borrowings, cash on hand, and borrowing capacities under existing lines of credit. During the first six months of 2007, deposit growth and maturing investment securities were used to fund growth in the loan portfolio and purchase additional investment securities.

### **Short-Term Borrowings**

Short-term borrowings, or other borrowed money, typically consist of securities sold under agreements to repurchase, federal funds purchased or lines of credit, and are used to meet short-term funding needs. At June 30, 2007, short-term borrowings aggregated \$545.3 million and had an average rate of 5.22%, as compared to \$777.4 million at an average rate of 5.29% at December 31, 2006.

### **Interest Earning Assets**

The Company's cash flow from deposit growth and repayments from its investment portfolio totaled approximately \$6.2 billion for the first six months of 2007. This significant cash flow provides the Company with ongoing reinvestment opportunities as interest rates change. For the six month period ended June 30, 2007, interest earning assets increased \$2.5 billion from \$41.8 billion at December 31, 2006 to \$44.3 billion. This increase was primarily in

investment securities and the loan portfolio as described below.

11

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**Loans**

Total loans at June 30, 2007 were \$16.4 billion, an increase of \$2.1 billion or 15% over total loans of \$14.3 billion at June 30, 2006, and up by \$760.5 million, or 5% from year-end 2006. The following table summarizes the loan portfolio of the Company by type of loan as of June 30, 2007 and December 31, 2006.

	<b>June 30, 2007</b>	<b>December 31, 2006</b>
	(in thousands)	
Commercial:		
Term	\$ 2,627,535	\$ 2,392,889
Line of credit	1,830,054	1,843,545
	4,457,589	4,236,434
Owner-occupied	3,000,421	2,845,791
	7,458,010	7,082,225
Consumer:		
Mortgages (1-4 family residential)	2,299,516	2,235,247
Installment	283,717	287,151
Home equity	3,299,510	2,958,893
Credit lines	153,114	137,429
	6,035,857	5,618,720
Commercial real estate:		
Investor developer	2,376,510	2,625,628
Construction	497,202	280,476
	2,873,712	2,906,104
Total loans	\$ 16,367,579	\$ 15,607,049

**Investments**

Total investments at June 30, 2007 were \$27.8 billion, an increase of \$2.3 billion, or 9% over total investments of \$25.5 billion at June 30, 2006, and up by \$1.8 billion, or 7% from year-end 2006. The available for sale portfolio increased \$2.1 billion to \$13.2 billion at June 30, 2007 from \$11.1 billion at December 31, 2006, and the held to maturity portfolio decreased \$299.3 million to \$14.6 billion at June 30, 2007 from \$14.9 billion at year-end 2006.

Detailed below is information regarding the composition and characteristics of the Company's investment portfolio, excluding trading securities, as of June 30, 2007.

<b>Product Description</b>	<b>Available For Sale</b>	<b>Held to Maturity</b> (in thousands)	<b>Total</b>
Mortgage-backed Securities: Federal Agencies Pass Through Certificates (AAA Rated)	\$ 1,545,562	\$ 1,949,096	\$ 3,494,658
Collateralized Mortgage Obligations (AAA Rated)	10,518,878	10,514,333	21,033,211
U.S. Government agencies/Other	1,156,731	2,122,285	3,279,016
Total	\$ 13,221,171	\$ 14,585,714	\$ 27,806,885
Duration (in years)	3.73	4.36	4.06
Average Life (in years)	6.42	6.44	6.43
Quarterly Average Yield	5.74%	5.42%	5.57%

At June 30, 2007, the after tax depreciation of the Company's available for sale portfolio was \$123.8 million.

The Company's mortgage-backed securities (MBS) portfolio comprises 88% of the total investment portfolio. The MBS portfolio consists of Federal Agencies Pass-Through Certificates and Collateralized Mortgage Obligations (CMO's) which are issued by federal agencies and other private sponsors. The Company's investment policy does not permit investments in inverse floaters, IO's, PO's and other similar issues. None of the securities in the investment portfolio are backed by subprime mortgages.

A summary of the amortized cost and market value of securities available for sale and securities held to maturity (in thousands) at June 30, 2007 and December 31, 2006 follows:

	<b>Amortized Cost</b>	<b>At June 30, 2007</b>		<b>Market Value</b>
		<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	
U.S. Government agency and mortgage-backed obligations	\$ 13,302,184	\$ 11,700	\$ (222,803)	\$ 13,091,081
Obligations of state and political subdivisions	54,347	5	(1,721)	52,631
Equity securities	9,679	10,726		20,405
Other	57,532		(478)	57,054
Securities available for sale	\$ 13,423,742	\$ 22,431	\$ (225,002)	\$ 13,221,171
U.S. Government agency and mortgage-backed obligations	\$ 14,075,770	\$ 6,795	\$ (420,351)	\$ 13,662,214
Obligations of state and political subdivisions	368,751	483	(1,417)	367,817
Other	141,193			141,193
Securities held to maturity	\$ 14,585,714	\$ 7,278	\$ (421,768)	\$ 14,171,224



	<b>At December 31, 2006</b>			
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Market Value</b>
U.S. Government agency and mortgage-backed obligations	\$ 11,098,131	\$ 16,047	\$ (129,931)	\$ 10,984,247
Obligations of state and political subdivisions	54,517	229	(1)	54,745
Equity securities	9,679	9,392		19,071
Other	40,221		(171)	40,050
Securities available for sale	\$ 11,202,548	\$ 25,668	\$ (130,103)	\$ 11,098,113
U.S. Government agency and mortgage-backed obligations	\$ 14,205,534	\$ 14,843	\$ (283,519)	\$ 13,936,858
Obligations of state and political subdivisions	554,189	1,881	(422)	555,648
Other	125,259			125,259
Securities held to maturity	\$ 14,884,982	\$ 16,724	\$ (283,941)	\$ 14,617,765

There were no securities sold during the second quarter of 2007. For the first six months of 2007, gross gains and losses on securities sold amounted to \$2.9 million and \$0, respectively.

During the first six months of 2007, \$84.2 million of securities were sold which had unrealized losses at December 31, 2006. Gross gains and losses on these securities sold were \$477 thousand and \$0, respectively.

As described in Note 1 – Significant Accounting Policies of the Notes to Consolidated Financial Statements included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2006, the Company reviews the investment portfolio to determine if other-than-temporary impairment has occurred. Management does not believe any individual unrealized loss as of June 30, 2007 represents an other-than-temporary impairment.

### **Net Income**

Net income for the second quarter of 2007 was \$76.9 million, a \$2.6 million, or 3%, decrease from the \$79.5 million recorded for the second quarter of 2006. Net income for the first six months of 2007 totaled \$154.8 million, a \$2.0 million, or 1%, decrease from the \$156.8 million recorded for the first six months of 2006. On a per share basis, diluted net income for the second quarter and first six months of 2007 was \$0.39 and \$0.79 per common share compared to \$0.41 and \$0.82 per common share for the same periods in 2006, respectively.

Return on average assets (ROA) and return on average equity (ROE) for the second quarter of 2007 were 0.65% and 10.57%, respectively, compared to 0.76% and 12.83%, respectively, for the same 2006 period. ROA and ROE for the first six months of 2007 were 0.66% and 10.72%, respectively, compared to 0.77% and 12.92%, respectively, for the same 2006 period. Both ROA and ROE for the second quarter and first six months of 2007 continue to be impacted by the continued difficult interest rate environment and the resulting impact on the Company’s net interest income.

**Net Interest Income**

Net interest income totaled \$342.8 million for the second quarter of 2007, a 7% increase over the \$318.9 million in the second quarter of 2006. Net interest income for the first six months of 2007 was \$675.8 million, up \$48.9 million or 8% from \$626.9 million for the first six months of 2006. The increase in net interest income for the second quarter and first six months of 2007 was due to the Company's continued ability to grow deposits as well as its loan and investment portfolios, offset by rate changes due to the current interest rate environment.

On a tax equivalent basis, the Company recorded \$350.1 million in net interest income in the second quarter of 2007, an increase of \$25.1 million or 8% over the second quarter of 2006. For the first six months of 2007, net interest income on a tax equivalent basis was \$690.6 million, an increase of \$51.8 million or 8% over the first six months of 2006. As shown below, the increase in net interest income on a tax equivalent basis was due to volume increases in the Company's earning assets, which were fueled by the Company's continued growth of core deposits (in thousands).

<b>2007 vs. 2006</b>	<b>Volume Increase</b>	<b>Net Interest Rate Change</b>	<b>Net Interest Total Increase</b>	<b>% Increase</b>
<b>Quarter Ended June 30</b>	\$ 44,950	\$ (19,826)	\$ 25,124	8%
<b>Six Months Ended June 30</b>	\$ 95,718	\$ (43,897)	\$ 51,821	8%

The net interest margin for the second quarter of 2007 decreased slightly to 3.22%, compared to 3.27% for the first quarter of 2007, and down 17 basis points from the 3.39% margin for the second quarter of 2006. The year over year compression in net interest margin was primarily caused by the continued difficult interest rate environment.

The following table sets forth balance sheet items on a daily average basis for the three months ended June 30, 2007, March 31, 2007 and June 30, 2006 and presents the daily average interest earned on assets and paid on liabilities for such periods.

**Average Balances and Net Interest Income**

<i>(dollars in thousands)</i>	June 2007			March 2007			Average Rate
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate	
<b>Earning Assets</b>							
Investment securities							
Taxable	\$ 26,645,741	\$ 369,794	5.57%	\$ 25,237,398	\$ 348,630	5.60%	\$ 23,...
Tax-exempt	571,408	8,415	5.91	611,725	8,984	5.96	...
Trading	105,198	1,509	5.75	96,838	1,290	5.40	...
Total investment securities	27,322,347	379,718	5.57	25,945,961	358,904	5.61	24,...
Federal funds sold	150,675	2,000	5.32	436,031	5,733	5.33	...
Loans							
Commercial mortgages	5,443,872	96,125	7.08	5,447,516	95,522	7.11	4,...
Commercial	4,143,332	80,595	7.80	4,024,615	77,457	7.81	3,...
Consumer	5,947,306	95,002	6.41	5,711,130	90,500	6.43	5,...
Tax-exempt	615,035	10,987	7.17	599,202	11,217	7.59	4,...
Total loans	16,149,545	282,709	7.02	15,782,463	274,696	7.06	13,...
Total earning assets	\$ 43,622,567	\$ 664,427	6.11%	\$ 42,164,455	\$ 639,333	6.14%	\$ 38,...
<b>Sources of Funds</b>							
Interest-bearing liabilities							
Savings	\$ 10,455,936	\$ 72,954	2.80%	\$ 10,448,840	\$ 72,118	2.80%	\$ 10,...
Interest bearing demand	19,173,873	177,289	3.71	17,886,395	163,742	3.71	14,...
Time deposits	4,152,221	46,518	4.49	3,999,233	43,284	4.39	3,...
Public funds	1,079,122	14,003	5.20	1,197,869	15,579	5.27	1,...
Total deposits	34,861,152	310,764	3.58	33,532,337	294,723	3.56	29,...
Other borrowed money	267,542	3,519	5.28	314,552	4,132	5.33	1,...
Total deposits and interest-bearing liabilities	35,128,694	314,283	3.59	33,846,889	298,855	3.58	30,...
Noninterest-bearing funds (net)	8,493,873			8,317,566			7,...
Total sources to fund earning assets	\$ 43,622,567	314,283	2.89	\$ 42,164,455	298,855	2.87	\$ 38,...
Net interest income and margin tax-equivalent basis		\$ 350,144	3.22%		\$ 340,478	3.27%	
<b>Other Balances</b>							
Cash and due from banks	\$ 1,213,084			\$ 1,182,810			\$ 1,...
Other assets	2,754,125			2,613,080			2,...
Total assets	47,430,063			45,804,220			41,...
Total deposits	43,869,934			42,232,192			37,...
Demand deposits (noninterest-bearing)	9,008,782			8,699,855			8,...
Other liabilities	382,676			390,627			...
Stockholders' equity	2,909,911			2,866,849			2,...

Notes - Weighted average yields on tax-exempt obligations have been computed on a tax-equivalent basis assuming a federal tax rate of 35%.

- Non-accrual loans have been included in the average loan balance.



**Noninterest Income**

Noninterest income totaled \$176.6 million for the second quarter of 2007, an increase of \$33.6 million or 24% from \$143.0 million in the second quarter of 2006. Noninterest income for the first six months of 2007 increased to \$336.0 million from \$274.0 million in the first six months of 2006, a 23% increase. Deposit charges and service fees increased \$25.3 million, or 28%, and \$48.2 million, or 28%, during the second quarter and first six months of 2007, respectively, as compared to the same periods in 2006, primarily due to growth in customer accounts and transaction volumes. Other operating income, which includes the Company's insurance and capital markets divisions, increased \$8.4 million, or 16%, and \$11.0 million, or 11%, during the second quarter and first six months of 2007, respectively, as compared to the same periods in 2006. The increase in other operating income is more fully depicted in the following chart (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2007	2006	2007	2006
Other operating income:				
Commerce Banc Insurance	\$ 23,084	\$ 20,573	\$ 45,734	\$ 42,517
Commerce Capital Markets	8,037	7,263	15,305	13,498
Operating lease revenue	4,797	3,475	10,051	6,977
Loan brokerage fees	2,641	2,183	5,603	4,119
	21,100	17,809	34,332	32,913
Total other	\$ 59,659	\$ 51,303	\$ 111,025	\$ 100,024

Included in all other operating income for the second quarter and first six months of 2007 are increased revenues generated by the Company's eMoney Advisor, credit card and loan divisions. These increases were offset by net losses of \$2.5 million and \$7.5 million for the second quarter and first six months of 2007, respectively, related to the Company's equity method investments.

**Noninterest Expense**

For the second quarter of 2007, noninterest expense totaled \$387.9 million, an increase of \$54.1 million, or 16%, over the same period in 2006. For the first six months of 2007, noninterest expense totaled \$750.7 million, an increase of \$101.6 million or 16% over \$649.1 million for the first six months of 2006. Contributing to this increase was new store activity over the past twelve months, with the number of stores increasing from 389 at June 30, 2006 to 442 at June 30, 2007. With the addition of these new stores, staff, facilities, and related expenses rose accordingly.

Other noninterest expense increased \$13.1 million, or 18%, and \$15.4 million, or 11%, over the second quarter and first six months of 2006, respectively. The increase in other noninterest expense is more fully depicted in the following chart (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2007	2006	2007	2006
Other noninterest expense:				
Business development costs	\$ 12,314	\$ 14,464	\$ 22,187	\$ 24,049
Bank-card related service charges	16,723	14,162	29,033	26,533
Professional services/Insurance	21,203	11,418	35,333	22,733
Provision for non-credit-related losses	5,809	6,897	12,130	14,708
Other	28,953	24,973	53,685	48,916



Total other	\$	85,002	\$	71,914	\$	152,368	\$	136,939
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17

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The increase in professional services and insurance expense is primarily attributable to increased FDIC assessments and legal fees. The Company's FDIC assessment increased by \$6.5 million and \$8.4 million for the second quarter and first six months of 2007, respectively, as compared to the same periods in 2006.

The provision for non-credit-related losses, which includes fraud and forgery losses on deposit and other non-credit-related items decreased for the three and six months ended June 30, 2007, as compared to the prior year periods, as the Company implemented several loss prevention initiatives. Business development costs and other expenses were impacted by the Company's continued focus on controlling costs while continuing to execute its growth model.

The Company's operating efficiency ratio (noninterest expenses, less other real estate expense, divided by net interest income plus noninterest income excluding non-recurring gains) was 74.3% for the first six months of 2007 as compared to 72.0% for the same 2006 period. The increase in the operating efficiency ratio is primarily due to the continued difficult interest rate environment and the resulting impact on the Company's net interest income. The Company's efficiency ratio remains above its peer group primarily due to its aggressive growth expansion activities.

### **Loan and Asset Quality**

Total non-performing assets (non-performing loans and other real estate, excluding loans past due 90 days or more and still accruing interest) at June 30, 2007 were \$55.9 million, or 0.12% of total assets compared to \$51.7 million or 0.11% of total assets at March 31, 2007 and \$52.4 million or 0.12% of total assets at June 30, 2006.

Total non-performing loans (non-accrual loans and restructured loans, excluding loans past due 90 days or more and still accruing interest) at June 30, 2007 were \$50.7 million or 0.31% of total loans compared to \$46.7 million or 0.29% of total loans at March 31, 2007 and \$51.0 million or 0.36% of total loans at June 30, 2006. At June 30, 2007, loans past due 90 days or more and still accruing interest amounted to \$965 thousand compared to \$658 thousand at March 31, 2007 and \$583 thousand at June 30, 2006. Additional loans considered as potential problem loans by the Company's credit review process (\$151.3 million at June 30, 2007, compared to \$121.3 million at March 31, 2007 and \$80.6 million at June 30, 2006) have been evaluated as to risk exposure in determining the adequacy of the allowance for loan losses.

Total non-performing loans increased by \$4.0 million during the second quarter of 2007, which was primarily due to increases in commercial and mortgage non-accrual loans of \$1.9 million and \$2.1 million, respectively. Other real estate/foreclosed assets totaled \$5.2 million at June 30, 2007 as compared to \$5.0 million at March 31, 2007 and \$1.4 million at June 30, 2006. These properties/assets have been written down to the lower of cost or fair market value less disposition costs.

The following summary presents information regarding non-performing loans and assets as of June 30, 2007 and the preceding four quarters (dollar amounts in thousands).

	<b>June 30, 2007</b>	<b>March 31, 2007</b>	<b>December 31, 2006</b>	<b>September 30, 2006</b>	<b>June 30, 2006</b>
Non-accrual loans:					
Commercial	\$ 22,381	\$ 20,526	\$ 33,686	\$ 33,658	\$ 34,904
Consumer	15,462	15,343	11,820	9,325	8,927
Real estate:					
Construction	8,509	8,575	3,531	496	1,708
Mortgage	4,328	2,277	1,565	1,828	2,523
Total non-accrual loans	50,680	46,721	50,602	45,307	48,062
Restructured loans:					
Commercial					2,941
Total restructured loans					2,941
Total non-performing loans	50,680	46,721	50,602	45,307	51,003
Other real estate/foreclosed assets	5,235	5,000	2,610	2,022	1,369
Total non-performing assets	55,915	51,721	53,212	47,329	52,372
Loans past due 90 days or more and still accruing	965	658	620	441	583
Total non-performing assets and loans past due 90 days or more	\$ 56,880	\$ 52,379	\$ 53,832	\$ 47,770	\$ 52,955
Total non-performing loans as a percentage of total period-end loans	0.31%	0.29%	0.32%	0.31%	0.36%
Total non-performing assets as a percentage of total period-end assets	0.12%	0.11%	0.12%	0.11%	0.12%
Allowance for credit losses as a percentage of total non-performing loans	334%	351%	317%	341%	291%
Allowance for credit losses as a percentage of total period-end loans	1.04%	1.03%	1.03%	1.05%	1.04%
Total non-performing assets and loans past due 90 days or more as a percentage of stockholders' equity and allowance for loan losses	2%	2%	2%	2%	2%



The Company maintains an allowance for losses inherent in the loan and lease portfolio and an allowance for losses on unfunded credit commitments. The following table presents, for the periods indicated, an analysis of the allowance for credit losses and other related data (dollar amounts in thousands).

	Three Months Ended		Six Months Ended		Year
	June 30,		June 30,		Ended
	2007	2006	2007	2006	December
Balance at beginning of period	\$ 164,057	\$ 142,913	\$ 160,269	\$ 141,464	\$ 141,464
Provisions charged to operating expenses	12,550	7,500	22,550	14,001	33,700
	176,607	150,413	182,819	155,465	175,164
Recoveries on loans previously charged-off:					
Commercial	1,065	2,095	2,186	2,628	5,987
Consumer	330	624	619	1,135	1,604
Commercial real estate	62	317	297	318	385
Total recoveries	1,457	3,036	3,102	4,081	7,976
Loans charged-off:					
Commercial	(5,951)	(3,028)	(10,245)	(7,214)	(14,107)
Consumer	(2,570)	(1,972)	(5,544)	(3,684)	(8,179)
Commercial real estate	(84)	(66)	(673)	(265)	(585)
Total charge-offs	(8,605)	(5,066)	(16,462)	(11,163)	(22,871)
Net charge-offs	(7,148)	(2,030)	(13,360)	(7,082)	(14,895)
Balance at end of period	\$ 169,459	\$ 148,383	\$ 169,459	\$ 148,383	\$ 160,269
Net charge-offs as a percentage of average loans outstanding	0.18%	0.06%	0.17%	0.11%	0.11%
Net reserve additions	\$ 5,402	\$ 5,470	\$ 9,190	\$ 6,919	\$ 18,805
Components:					
Allowance for loan and lease losses	\$ 160,694	\$ 140,746	\$ 160,694	\$ 140,746	\$ 152,053
Allowance for unfunded credit commitments	8,765	7,637	8,765	7,637	8,216
Total allowance for credit losses	\$ 169,459	\$ 148,383	\$ 169,459	\$ 148,383	\$ 160,269

During the second quarter of 2007, net charge-offs as a percentage of average loans outstanding were 0.18%, as compared to 0.06% for the second quarter of 2006. During the first six months of 2007, net charge-offs as a percentage of average loans outstanding were 0.17%, as compared to 0.11% for the same period in 2006. The net reserve additions for the second quarter and first six months of 2007 were reflective of the growth in the Company's loan portfolio.

The Company considers the allowance for credit losses of \$169.5 million adequate to cover probable credit losses in the loan and lease portfolio and on unfunded credit commitments. The allowance for credit losses is increased by

provisions charged to expense and reduced by charge-offs net of recoveries. The level of the allowance for loan and lease losses is based on an evaluation of individual large classified loans and nonaccrual loans, estimated losses based on risk characteristics of loans in the portfolio and other qualitative factors. The level of the allowance for losses on unfunded credit commitments is based on a risk characteristic methodology similar to that used in determining the allowance for loan and lease losses, taking into consideration the probability of funding these commitments. While the allowance for credit losses is maintained at a level considered to be adequate by management for estimated credit losses, determination of the allowance is inherently subjective, as it requires estimates that may be susceptible to significant change.

### **Forward-Looking Statements**

The Company may from time to time make written or oral “forward-looking statements”, including statements contained in the Company’s filings with the Securities and Exchange Commission (including this Form 10-Q), in its reports to shareholders and in other communications by the Company, which are made in good faith by the Company pursuant to the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements include statements with respect to the Company’s beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions, that are subject to significant risks and uncertainties and are subject to change based on various factors (some of which are beyond the Company’s control). The words “may”, “could”, “should”, “would”, “believe”, “anticipate”, “estimate”, “expect”, “intend”, “plan” and similar expressions are intended to forward-looking statements. The following factors, among others, could cause the Company’s financial performance or other forward looking statements to differ materially from that expressed in such forward-looking statements: the strength of the United States economy in general and the strength of the local economies in which the Company conducts operations; the effects of, and changes in, trade, monetary and fiscal policies, including interest rate policies of the Board of Governors of the Federal Reserve System; inflation; interest rates, market and monetary fluctuations; the timely development of competitive new products and services by the Company and the acceptance of such products and services by customers; the willingness of customers to substitute competitors’ products and services for the Company’s products and services and vice versa; the impact of changes in financial services’ laws and regulations (including laws concerning taxes, banking, securities and insurance); technological changes; future acquisitions; the expense savings and revenue enhancements from acquisitions being less than expected; the growth and profitability of the Company’s noninterest or fee income being less than expected; the ability to maintain the growth and further development of the Company’s community-based retail branching network; unanticipated regulatory or judicial proceedings (including those regulatory and other approvals necessary to open new stores); changes in consumer spending and saving habits; and the success of the Company at managing the risks involved in the foregoing.

The Company cautions that the foregoing list of important factors is not exclusive. The Company does not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company.

The Company cautions that any such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors which may cause the Company’s actual results, performance or achievements to differ materially from the future results, performance or achievements the Company has anticipated in such forward-looking statements. You should note that many factors, some of which are discussed in this Form 10-Q could affect the Company’s future financial results and could cause those results to differ materially from those expressed or implied in the Company’s forward-looking statements contained in this document.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

See Item 2 - Management’s Discussion and Analysis of Financial Condition and Results of Operation, Interest Rate Sensitivity and Liquidity.

**Item 4. Controls and Procedures**

*Evaluation of disclosure controls and procedures.*

The Company's management, with the participation of its principal executive officer, or persons performing similar functions, and principal financial officer, evaluated the effectiveness of the Company's disclosure controls and procedures, as defined in Securities Exchange Act of 1934 ("Exchange Act") Rule 13a-15(e), as of June 30, 2007. Based on this evaluation, the principal executive officer, or persons performing similar functions, and principal financial officer, concluded that, as of June 30, 2007, the Company's disclosure controls and procedures, as defined in Exchange Act Rule 13a - 15(e), were effective, at the reasonable assurance level, to ensure that (i) information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's ("SEC") rules and forms and (ii) information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Company's management including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

*Changes in internal control over financial reporting.*

The Company's management, with the participation of its principal executive officer, or persons performing similar functions, and principal financial officer, also conducted an evaluation of changes in the Company's internal control over financial reporting, as defined in Exchange Act Rule 13a-15(f). Based on this evaluation, the Company's management determined that no changes were made to the Company's internal control over financial reporting, as defined in Exchange Act Rule 13a - 15(f), during the second quarter of 2007 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected. The Company conducts periodic evaluations to enhance, where necessary its procedures and controls.



## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings**

Three purported shareholder derivative complaints were filed in the United States District Court for the District of New Jersey on January 22, 2007, May 11, 2007 and July 17, 2007, respectively, by parties identifying themselves as shareholders of Commerce Bancorp, Inc. ("Bancorp") purporting to act on behalf of Bancorp against certain present and former directors and officers of Bancorp and their related interests. Bancorp is also named as a "nominal defendant" in each of the suits. The suits allege breaches of fiduciary duty, waste of corporate assets and unjust enrichment arising from certain related party transactions. The complaints seek monetary damages, disgorgement, and other relief against the defendants on behalf of Bancorp. The complaints do not seek monetary damages from Bancorp but do seek that Bancorp take certain corrective actions.

Bancorp has received three demand letters from law firms, on behalf of purported shareholders, demanding that the Board bring claims on behalf of Bancorp against certain present and former directors and officers of Bancorp and their related interests based on allegations substantially similar to those that were alleged in the proposed shareholder derivative actions described above and, separately, demand that certain records of Bancorp be made available for inspection. One of the shareholders who served a demand on Bancorp filed one of the derivative actions described above.

In response to the complaints and the demand letters, the Board has established a Special Litigation Committee (made up of independent directors) to independently investigate, review and analyze the facts and circumstances surrounding the allegations made in the complaints and demand letters. The Special Litigation Committee has been authorized to engage its own counsel to assist in its investigation. Pending the outcome of its investigation, the Special Litigation Committee will determine the actions, if any, that Bancorp should take with respect to the matters raised in the complaints and the demand letters.

#### *Regulatory Orders*

On June 28, 2007, Commerce Bank, N.A., a national bank subsidiary of Bancorp, agreed to a Consent Order with the Office of the Comptroller of the Currency (the "OCC"), which relates to, among other things, corporate governance, related party transactions and policies and procedures for real estate related transactions. The description of the Consent Order above does not purport to be complete and is qualified in its entirety by reference to the Consent Order included as Exhibit 10.1 hereto, which is incorporated into this report by reference.

The Board of Directors of Commerce Bank, N.A. entered into a Stipulation and Consent to the Issuance of a Consent Order dated June 28, 2007 with the OCC, which is included as Exhibit 10.2 hereto, which is incorporated into this report by reference.

In addition, on June 28, 2007, the Federal Reserve Bank of Philadelphia (the "FRB") and Bancorp entered into a Memorandum of Understanding (the "MOU"). Pursuant to the MOU, Bancorp's Board of Directors has agreed to, among other things, take all actions necessary to ensure Commerce Bank, N.A. complies fully with the Consent Order. The description of the MOU above does not purport to be complete and is qualified in its entirety by reference to the MOU, which is included as Exhibit 10.3 hereto, which is incorporated into this report by reference.

**Item 1A. Risk Factors**

Except for the additional risk factor set forth below, the risk factors in the Company's Annual Report on Form 10-K have not materially changed.

*Bancorp has entered into a Memorandum of Understanding (“MOU”) with the Federal Reserve Bank of Philadelphia (“FRB”) and Commerce Bank, N.A. has entered into a Consent Order with the Office of the Comptroller of the Currency (the “OCC”).*

On June 28, 2007, Bancorp entered into an MOU with the FRB and Commerce Bank, N.A. entered into a Consent Order with the OCC. The MOU and the Consent Order (together, the "Regulatory Orders") relate to, among other things, corporate governance, related party transactions and policies and procedures for real estate related transactions. While the Company cannot predict what the impact of not complying with the Regulatory Orders would be, failure to comply could have a material adverse effect on the Company's financial condition, results of operations and cash flows.

**Item 4. Submission of Matters to a Vote of Security Holders**

The annual meeting of Bancorp's shareholders was held on May 15, 2007. Proxies representing 173,114,516 shares were received (total shares outstanding as of the record date were 196,504,130). The item of business acted upon at the annual meeting was the election of 13 directors for one year terms. The number of votes cast for, against, or withheld was as follows:

Election of directors:

<u>Name of Nominee</u>	<u>For</u>	<u>(Withhold Authority) Against</u>
Vernon W. Hill, II	156,510,143	16,604,373
Jack R Bershad	148,913,044	24,201,472
Joseph E. Buckelew	157,470,639	15,643,877
Donald T. DiFrancesco	134,449,321	38,665,195
Nicholas A. Giordano	156,179,547	16,934,969
Morton N. Kerr	148,127,530	24,986,986
Steven M. Lewis	157,599,096	15,515,420
John K. Lloyd	158,094,579	15,019,937
George E. Norcross, III	157,067,095	16,047,421
Daniel J. Ragone	154,906,057	18,208,459
William A. Schwartz, Jr.	158,043,816	15,070,700
Joseph T. Tarquini, Jr.	157,621,200	15,493,316
Joseph S. Vassalluzzo	151,508,687	21,605,829

Subsequent to the annual meeting, Vernon W. Hill, II resigned as Chairman, President and CEO of Bancorp effective July 31, 2007.



**Item 6.            Exhibits**

Exhibits

- Exhibit 10.1 Consent Order dated June 28, 2007 issued by the Comptroller of the Currency in the matter of Commerce Bank, N.A. (Incorporated by reference from the Company's Form 8-K filed on June 29, 2007 with the Securities and Exchange Commission.)
- Exhibit 10.2 Stipulation and Consent to Issuance of a Consent Order dated June 28, 2007 between the Comptroller of the Currency and the Board of Directors of Commerce Bank, N.A. on behalf of Commerce Bank, N.A. (Incorporated by reference from the Company's Form 8-K filed on June 29, 2007 with the Securities and Exchange Commission.)
- Exhibit 10.3 Memorandum of Understanding, dated June 28, 2007, by and between the Federal Reserve Bank of Philadelphia and Commerce Bancorp, Inc. (Incorporated by reference from the Company's Form 8-K filed on June 29, 2007 with the Securities and Exchange Commission.)
- Exhibit 31.1 Certification of the Company's Chief Executive Officer (or persons performing similar functions) pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- Exhibit 31.2 Certification of the Company's Chief Financial Officer (or persons performing similar functions) pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- Exhibit 32 Certification of the Company's Chief Executive Officer (or persons performing similar functions) and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

COMMERCE BANCORP, INC.  
(Registrant)

AUGUST  
8, 2007  
(Date)

/s/ DOUGLAS J. PAULS  
  
DOUGLAS J. PAULS

EXECUTIVE VICE PRESIDENT AND  
CHIEF FINANCIAL OFFICER  
(PRINCIPAL FINANCIAL AND ACCOUNTING  
OFFICER)