

ASTRONICS CORP  
Form 10-Q/A  
March 14, 2007

**Table of Contents**

**DRAFT 4 MARCH 7, 2007**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
Form 10-Q/A  
Amendment No. 1**

☐ **Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended April 1, 2006**

**or**

☐ **Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 0-7087**

**ASTRONICS CORPORATION**

(Exact name of registrant as specified in its charter)

**New York**  
(State or other jurisdiction of  
incorporation or organization)

**16-0959303**  
(IRS Employer  
Identification Number)

**130 Commerce Way East Aurora, New York**  
(Address of principal executive offices)

**14052**  
(Zip code)

**(716) 805-1599**

(Registrant's telephone number, including area code)

**NOT APPLICABLE**

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(g) of the Act:

**\$.01 par value Common Stock, \$.01 par value Class B Stock**

(Title of Class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Yes ☐ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☐

As of April 1, 2006 7,920,291 shares of common stock were outstanding consisting of 6,433,178 shares of common stock (\$.01 par value) and 1,487,113 shares of Class B common stock (\$.01 par value).

**Table of Contents****EXPLANATORY NOTE**

We have restated the Company's unaudited consolidated financial statements for the quarter ended April 1, 2006 in this Amendment No. 1 on Form 10-Q/A ( Form 10-Q/A ) to our Quarterly Report on Form 10-Q for the Quarter Ended April 1, 2006 (the Form 10-Q ) initially filed with the Securities and Exchange Commission (the Commission ) on May 15, 2006 (the Original Filing ), which reflects first quarter 2006 restated financial statements and related footnote disclosures to correct an error which understated sales reported on the income statement for the quarter ended April 1, 2006 by \$0.3 million and understated net income by \$0.1 million. There was no restatement necessary for the quarter ended April 5, 2005.

As required by Rule 12b-15 promulgated under the Securities and Exchange Act of 1934, Astronic's principal executive officer and principal financial officer are providing Rule 13a-14(a) certifications dated March 14, 2007 in connection with this Form 10-K/A (but otherwise identical to their prior certifications) and are also furnishing, but not filing, written statements pursuant to section 906 of the Sarbanes-Oxley Act of 2002 dated March 14, 2007 (but otherwise identical to their prior statements); and Astronics is re-filing the Consent of Independent Registered Public Accounting Firm dated March 14, 2007 (identical to the previously filed consent).

The amendment on Form 10-K/A ( Form 10-K/A ) to the Company's Annual Report on Form 10-K for the period ended December 31, 2005, initially filed with the Securities and Exchange Commission on March 27, 2006 (the Original Filing ), reflects 2005 restated financial statements and related footnote disclosures to correct an error which overstated sales reported on the income statement at December 31, 2005 by \$1.0 million and net income by \$0.4 million.

On March 5, 2007, the Company concluded that its financial statements for the year ended December 31, 2005 and each of the quarters ended April 1, 2006, July 1, 2006 and September 30, 2006 should be restated to correct an error whereby the Company incorrectly reported revenue from a bill and hold arrangement with one customer.

This correction resulted in the following:

(In thousands)	April 1, 2006	April 2, 2005	December 31, 2005
a) An increase in Sales	\$ 337	\$	N/A
b) An increase in Cost of Products Sold associated with the change in Sales	174		N/A
c) An increase in Income Before Taxes from Continuing Operations	163		N/A
d) An increase in Income Tax Expense associated with the change in Income Before Taxes from Continuing Operations	55		N/A
e) An increase in Net Income	108		N/A
f) An increase in Basic Earnings Per Share	.02		N/A
g) An increase in Diluted Earnings Per Share	.01		N/A
h) An increase in Deferred Revenue due to the related change in Sales	661		\$ 998
i) An increase in Finished Goods Inventory due to the related change in Cost of Products Sold	194		368
j) An increase in Current Deferred Tax Assets associated with the change in Income Before Taxes from Continuing Operations	159		214
k) A reduction in Retained Earnings associated with the correction	(308)		(416)

All referenced amounts in this report as of April 1, 2006 and December 31, 2005, and for the three months ended April 1, 2006, reflect balances and amounts on a restated basis. All of our future Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q and Form 10Q/A will reflect the restated information included in this Form 10-Q/A, as applicable. There was no restatement necessary for the three months ended April 2, 2005.

This Form 10-Q/A is filed as part of the restatement (the Restatement ) of our previously issued financial statements for the year ended December 31, 2005 and as well as the Company's selected financial data for 2005 as set forth in

## Edgar Filing: ASTRONICS CORP - Form 10-Q/A

Item 6 of the Company's Annual Report on Form 10-K for the year ended December 31, 2005. Accordingly, we are also filing with the Commission substantially contemporaneously herewith (i) an amendment on Form 10-K/A to our Annual Report on Form 10-K for the year ended December 31, 2005, (ii) an amendment on Form 10-Q/A to our Quarterly Report on Form 10-Q for the quarter ended July 1, 2006 and (iii) an amendment on Form 10-Q/A to our Quarterly Report on Form 10-Q for the quarter ended September 30, 2006. These additional amended filings with the Commission correct the same types of errors noted above. We do not intend to file any other amended Annual Reports on Form 10-K affected by this Restatement.

**Table of Contents**

This Amendment No. 1 amends only the following portions of the 10-Q; the remainder of the form 10-Q is unchanged and is not reproduced in the Amendment No. 1. The Amendment No. 1 does not reflect the events occurring after the original filing date of the Form 10-Q. Also, the Original Filing has been amended to contain currently dated certifications from the Company's Chief Executive Officer and Chief Financial Officer, as required by Sections 302 and 906 of the Sarbanes-Oxley Act (See Exhibits 31.1, 31.2 and 32).

This Amendment No. 1 contains changes to the following disclosures:

- Part I, Item 1 Financial Statements
- Part I, Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations
- Part I, Item 4 Controls and Procedures
- Part II, Item 6 Exhibits and reports on Form 8-K

**Table of Contents**

**TABLE OF CONTENTS**

**PART I FINANCIAL INFORMATION**

Item 1. Financial Statements

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Item 4. Controls and Procedures

**PART II OTHER INFORMATION**

Item 6 Exhibits and Reports on Form 8-K

**SIGNATURES**

EX-31.1 302 Certification for CEO

EX-31.2 302 Certification for CFO

EX-32 906 Certification for CEO and CFO

EX-31.1

EX-31.2

EX-32

Table of Contents**PART I FINANCIAL INFORMATION****Item 1. Financial Statements**

## ASTRONICS CORPORATION

**Consolidated Balance Sheet**

April 1, 2006

With Comparative Figures for December 31, 2005

(dollars in thousands)

	April 1, 2006 Restated (Unaudited)	December 31, 2005 Restated
Current Assets:		
Cash and Cash Equivalents	\$ 6	\$ 4,473
Accounts Receivable, net of allowance for doubtful accounts of \$338 in 2006 and \$365 in 2005	15,949	12,635
Inventories	21,563	19,381
Prepaid Expenses	892	626
Deferred Taxes	1,045	989
Total Current Assets	39,455	38,104
Property, Plant and Equipment, at cost	32,300	31,665
Less Accumulated Depreciation and Amortization	11,696	11,204
Net Property, Plant and Equipment	20,604	20,461
Intangible Assets, net of accumulated amortization of \$406 in 2006 and \$329 in 2005	3,323	3,400
Goodwill	2,668	2,686
Other Assets	1,746	1,788
Total Assets	\$ 67,796	\$ 66,439

See notes to financial statements.

**Table of Contents****ASTRONICS CORPORATION****Consolidated Balance Sheet**

April 1, 2006

With Comparative Figures for December 31, 2005

(dollars in thousands)

	April 1, 2006 Restated (Unaudited)	December 31, 2005 Restated
Current Liabilities:		
Current Maturities of Long-term Debt	\$ 913	\$ 914
Note Payable	6,000	7,000
Accounts Payable	8,035	5,421
Accrued Payroll and Employee Benefits	2,747	3,861
Income Taxes Payable	726	171
Customer Advanced Payments and Deferred Revenue	4,779	5,402
Contract Loss Reserve	568	830
Other Accrued Expenses	814	1,156
Total Current Liabilities	24,582	24,755
Long-term Debt	10,239	10,304
Supplemental Retirement Plan and Other Benefits	4,537	4,494
Other Liabilities	1,320	1,317
Deferred Income Taxes	182	151
Shareholders' Equity:		
Common Stock, \$.01 par value Authorized 20,000,000 shares, issued 7,111,616 in 2006, 7,082,100 in 2005	71	71
Class B Stock, \$.01 par value Authorized 5,000,000 shares, issued 1,592,295 in 2006, 1,603,323 in 2005	16	16
Additional Paid-in Capital	4,042	3,808
Accumulated Other Comprehensive Income	765	799
Retained Earnings	25,761	24,443
	30,655	29,137
Less Treasury Stock: 784,250 shares in 2006 and 2005	3,719	3,719
Total Shareholders' Equity	26,936	25,418
Total Liabilities and Shareholders' Equity	\$ 67,796	\$ 66,439

See notes to financial statements.

**Table of Contents**

**ASTRONICS CORPORATION**  
**Consolidated Statement of Income and Retained Earnings**

Three Months Ended April 1, 2006

With Comparative Figures for 2005

(Unaudited)

(dollars in thousands except per share data)

	April 1, 2006 Restated	April 2, 2005
Sales	\$ 25,263	\$ 15,656
Costs and Expenses:		
Cost of products sold	19,851	12,363
Selling, general and administrative expenses	3,019	2,207
Interest expense, net of interest income of \$4 in 2006 and \$13 in 2005	199	126
Other (income) expense	(12)	
Total costs and expenses	23,057	14,696
Income Before Income Taxes	2,206	960
Provision for Income Taxes	888	351
Net Income	\$ 1,318	\$ 609
Retained Earnings:		
Beginning of period	24,443	22,206
End of period	\$ 25,761	\$ 22,815
Earnings per share:		
Basic	\$ 0.17	\$ 0.08
Diluted	\$ 0.16	\$ 0.08

See notes to financial statements

**Table of Contents**

ASTRONICS CORPORATION  
**Consolidated Statement of Cash Flows**  
 Three Months Ended April 1, 2006  
 With Comparative Figures for 2005  
 (Unaudited)  
 (dollars in thousands)

	April 1, 2006 Restated	April 2, 2005
<b>Cash Flows from Operating Activities:</b>		
Net income	\$ 1,318	\$ 609
Adjustments to reconcile net income to cash (used in) provided by operating activities:		
Depreciation and Amortization	623	616
Provision for Doubtful Accounts	(33)	
Stock Compensation Expense	142	
Deferred Tax Provision	(15)	
Other	(18)	(11)
Cash flows from changes in operating assets and liabilities, excluding effects of acquisition:		
Accounts Receivable	(3,297)	(1,380)
Inventories	(2,196)	(1,162)
Prepaid Expenses	(283)	(120)
Accounts Payable	2,619	1,646
Accrued Expenses	(1,435)	(280)
Customer Advanced Payments and Deferred Revenue	(623)	
Contract Loss Reserves	(262)	
Income Taxes	621	532
Supplemental Retirement and Other Liabilities	34	
Cash (used in) provided by Operating Activities	(2,805)	450
<b>Cash Flows from Investing Activities:</b>		
Business Acquisition		(13,290)
Proceeds from sale of short-term investments		1,000
Capital Expenditures	(645)	(551)
Other		(51)
Cash used in Investing Activities	(645)	(12,892)
<b>Cash Flows from Financing Activities:</b>		
Principal Payments on Long-term Debt and Capital Lease Obligations	(53)	(40)
Proceeds from Note Payable		7000
Payment on Note Payable	(1,000)	
Proceeds from Issuance of Stock	26	34

Edgar Filing: ASTRONICS CORP - Form 10-Q/A

Cash (used in) provided by Financing Activities	(1,027)	6,994
Effect of Exchange Rates on Cash	10	24
Cash used in Continuing Operations	(4,467)	(5,424)
Cash used in Discontinued Operations    operating activities		(137)
Net decrease in Cash and Cash Equivalents	(4,467)	(5,561)
Cash at Beginning of Period	4,473	8,476
Cash at End of Period	\$        6	\$    2,915
See notes to financial statements		

**Table of Contents**

ASTRONICS CORPORATION  
**Notes to Consolidated Financial Statements (Restated)**

April 1, 2006

(Unaudited)

**1) Basis of Presentation**

The accompanying unaudited statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation have been included. The results of operations for any interim period are not necessarily indicative of results for the full year. Operating results for the three-month period ended April 1, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006.

The balance sheet at December 31, 2005 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements.

For further information, refer to the financial statements and footnotes thereto included in Astronics Corporation's (the Company) amended Annual Report on Form 10-K/A for the year ended December 31, 2005.

**2) Stock Based Compensation**

The Company has stock option plans that authorize the issuance of options for shares of Common Stock to directors, officers and key employees. Stock option grants are designed to reward long-term contributions to the Company and provide incentives for recipients to remain with the Company. The exercise price, determined by a committee of the Board of Directors, may not be less than the fair market value of the Common Stock on the grant date. Options become exercisable over periods not exceeding ten years.

During the first quarter of 2006, the Company adopted SFAS 123(R), Share-Based Payment, applying the modified prospective method. This Statement requires all equity-based payments to employees, including grants of employee stock options, to be recognized in the statement of earnings based on the grant date fair value of the award. Under the modified prospective method, the Company is required to record equity-based compensation expense for all awards granted after the date of adoption and for the unvested portion of previously granted awards outstanding as of the date of adoption. The Company uses a straight-line method of attributing the value of stock-based compensation expense, subject to minimum levels of expense, based on vesting. Stock compensation expense recognized during the period is based on the value of the portion of share-based payment awards that is ultimately expected to vest during the period. Vesting requirements vary for directors, officers and key employees. In general, options granted to outside directors vest six months from the date of grant and options granted to officers and key employees straight line vest over a five-year period from the date of grant.

The fair value of stock options granted was estimated on the date of grant using the Black-Scholes option-pricing model. The weighted average fair value of the options was \$6.05 for options granted during the three months ended April 1, 2006 and was \$3.32 for options granted during the three months ended April 2, 2005. The following table provides the range of assumptions used to value stock options granted during the three months ended April 1, 2006 and April 2, 2005.

	Three Months Ended	
	April 1, 2006	April 2, 2005
Expected volatility	0.34	0.33
Risk-free rate	4.70%	5.34%
Expected dividends	0.00%	0.00%

Expected term (in years)	7 Years	7 10 Years
-----------------------------	------------	---------------

9

---

**Table of Contents**

To determine expected volatility, the Company uses historical volatility based on weekly closing prices of its Common Stock and considers currently available information to determine if future volatility is expected to differ over the expected terms of the options granted. The risk-free rate is based on the United States Treasury yield curve at the time of grant for the appropriate term of the options granted. Expected dividends are based on the Company's history and expectation of dividend payouts. The expected term of stock options is based on vesting schedules, expected exercise patterns and contractual terms.

The table below reflects net earnings and net earnings per share for the three months ended April 1, 2006 compared with the pro forma information for the three months ended April 2, 2005 as follows:

	Three Months Ended	
	April 1, 2006 (Restated)	April 2, 2005
(in thousands, except per share data)		
Net earnings, as reported for the prior period (1)	\$ N/A	\$ 609
Stock compensation expense	142	70
Tax benefit	(16)	(11)
Stock compensation expense, net of tax (2)	126	59
Net earnings, including the effect of stock compensation expense (3)	\$ 1,318	\$ 550
Net earnings per share:		
Basic, as reported for the prior period (1)	\$ N/A	\$ 0.08
Basic, including the effect of stock compensation expense (3)	0.17	0.07
Diluted, as reported for the prior period (1)	N/A	0.08
Diluted, including the effect of stock compensation expense (3)	0.16	0.07

(1) Net earnings and earnings per share prior to 2006 did not include stock compensation expense for stock options.

(2) Stock compensation expense prior to 2006 is calculated based on the pro forma application of SFAS No. 123.

(3) Net earnings and earnings per

share prior to  
2006 represents  
pro forma  
information  
based on SFAS  
123.

A summary of the Company's stock option activity and related information for the three months ended April 1, 2006 is as follows:

(in thousands, except for per share data)	Options	2006	
			Weighted Average Exercise Price
Outstanding at December 31, 2005	801,583	\$	6.49
Options Granted	25,000		13.41
Options Exercised	(22,792)		2.95
Outstanding at April 1, 2006	803,791		6.80
Exercisable at April 1, 2006	492,164	\$	6.41

The following is a summary of weighted average exercise prices and contractual lives for outstanding and exercisable stock options as of April 1, 2006:

Exercise Price Range	Shares	Outstanding		Exercisable	
		Weighted Average Remaining Life in Years	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price
\$2.59-\$4.60	59,195	1.3	\$ 3.90	59,195	\$ 3.90
\$5.09- \$7.65	550,639	7.3	\$ 5.62	348,995	\$ 5.63
\$9.83 - \$13.49	193,957	6.8	\$ 11.03	83,974	\$ 11.44
	803,791	6.7	\$ 6.80	492,164	\$ 6.41

**Table of Contents****3) Acquisition**

On February 3, 2005, the Company acquired substantially all of the assets of the General Dynamics - Airborne Electronic Systems (AES) business unit from a subsidiary of General Dynamics. Astronics AES produces a wide range of products related to electrical power generation, in-flight control, and distribution on military, commercial, and business aircraft. On the acquisition date, the Company paid \$13.0 million in cash and incurred approximately \$0.4 million in acquisition costs. The Company borrowed \$7.0 million on its credit facility and used \$6.4 million of cash on hand to finance the purchase and acquisition costs. Results of operations include the results of Astronics AES since February 3, 2005, the date of the acquisition.

The following table summarizes the gross carrying amount and accumulated amortization for major categories of acquired intangible assets:

(in thousands)	Weighted Average Life	Gross Carrying Amount Apr. 1, 2006	Accumulated Amortization Apr. 1, 2006	Gross Carrying Amount Dec. 31, 2005	Accumulated Amortization Dec 31, 2005
Patents	12 Years	\$ 1,271	\$ 116	\$ 1,271	\$ 91
Trade Names	N/A	553		553	
Completed and unpatented technology	10 Years	487	57	487	45
Government contracts	6 Years	347	67	347	53
Backlog	4 Years	314	166	314	140
Total Intangible assets		\$ 2,972	\$ 406	\$ 2,972	\$ 329

Amortization expense for each of the next five years will amount to \$0.3 million for the year ended December 31, 2006 and \$0.2 million for each of the years ended December 31, 2007, 2008, 2009 and 2010.

The following summary, prepared on a pro forma basis, combines the consolidated results of operations of the Company with those of the acquired business as if the acquisition took place on January 1, 2005. The pro forma consolidated results include the impact of adjustments, including depreciation, amortization of intangibles, increased interest expense on acquisition debt and related income tax effects.

(in thousands, except for per share data)	Three Months Ended	
	April 2, 2005	April 2, 2005
	As Reported	Pro Forma
Sales	\$ 15,656	\$ 17,354
Net income	609	401
Basic earnings per share	0.08	0.05
Diluted earnings per share	0.08	0.05

The pro forma results are not necessarily indicative of what would have actually occurred if the acquisition had taken place on January 1, 2005. In addition, they are not intended to be a projection of future results.

**4) Discontinued Operations**

In December of 2002 the Company announced the discontinuance of the Electroluminescent Lamp Business Group, whose business has involved sales of microencapsulated electroluminescent lamps to customers in the consumer electronics industry. The liabilities of discontinued operations at April 2, 2005 consisted of lease payments for equipment that was used in this business, the remaining payments under these leases were made during 2005. As of April 1, 2006 there were no remaining assets or liabilities of discontinued operations.

**Table of Contents****5) Inventories**

Inventories are stated at the lower of cost or market, cost being determined in accordance with the first-in, first-out method. Inventories are as follows:

(in thousands)	April 1, 2006 Restated	December 31, 2005 Restated
Finished Goods	\$ 2,708	\$ 3,026
Work in Progress	9,368	7,805
Raw Material	9,487	8,550
	\$ 21,563	\$ 19,381

**6) Comprehensive Income and accumulated other comprehensive income.**

The components of Comprehensive income are as follows:

(in thousands)	Three Months Ended April 1, 2006 (Restated)	April 2, 2005
Net income	\$ 1,318	\$ 609
Other comprehensive income:		
Foreign currency translation adjustments	(17)	(69)
Loss on derivatives, net of tax	(17)	22
Comprehensive income	\$ 1,284	\$ 562

The components of accumulated other comprehensive income area as follows:

(in thousands)	April 1, 2006	December 31, 2005
Cumulative foreign currency adjustments	\$ 782	\$ 799
Accumulated loss on derivatives, net of tax	(17)	0
Accumulated other comprehensive income	\$ 765	\$ 799

**7) Earnings Per Share**

The following table sets forth the computation of earnings per share:

(in thousands, except per share data)	Three Months Ended April 1, 2006 (Restated)	April 2, 2005
---------------------------------------	--	------------------

Net Income	\$ 1,318	\$ 609
Basic earnings per share weighted average shares	7,912	7,813
Net effect of dilutive stock options	231	87
Diluted earnings per share weighted average shares	8,143	7,900
Basic earnings per share	\$ 0.17	\$ 0.08
Diluted earnings per share	\$ 0.16	\$ 0.08

12

**Table of Contents****8) Supplemental Retirement Plan and Related Post Retirement Benefits**

The Company has a non-qualified supplemental retirement defined benefit plan for certain executives. The following table sets forth information regarding the net periodic pension cost for the plan.

(in thousands)	Three Months Ended	
	April 1, 2006	April 2, 2005
Service cost	\$ 9	\$ 6
Interest cost	77	77
Amortization of prior service cost	27	27
Amortization of Net Actuarial Losses	1	
Net periodic cost	\$ 114	\$ 110

Participants in the non-qualified supplemental retirement plan are entitled to paid medical, dental and long-term care insurance benefits upon retirement under the plan. The following table sets forth information regarding the net periodic cost recognized for those benefits

(in thousands)	Three Months Ended	
	April 1, 2006	April 2, 2005
Service cost	\$ 2	\$ 1
Interest cost	11	10
Amortization of prior service cost	8	8
Amortization of Net Actuarial Losses	3	1
Net periodic cost	\$ 24	\$ 20

**9) New Accounting Pronouncements**

In November 2004, the FASB issued SFAS No. 151 Inventory Costs, an amendment of ARB No. 43, Chapter 4. The amendments made by this statement clarify that abnormal amounts of idle facility expense, freight, handling costs and wasted materials (spoilage) should be recognized as current-period charges and require the allocation of fixed production overheads to inventory based on the normal capacity of the production facilities. The provisions of this statement are effective for inventory costs incurred during fiscal years beginning after June 15, 2005. The adoption of this standard did not have an impact on the results of operations, cash flows or financial position in the first quarter of 2006.

**10) Restatement of Previously Issued Financial Statements**

The Company has restated its previously issued financial statements for the year ended December 31, 2005 and for the three months ended April 1, 2006 to correct an error regarding the timing of revenue recognition for a bill-and-hold transaction. This error reduces revenue previously reported on the income statement for the year ended December 31, 2005 by \$1.0 million and net income by \$0.4 million. This error understated sales reported on the income statement at April 1, 2006 by \$0.3 million and understated net income by \$0.1 million. There were no changes necessary to the quarterly financial statements and information for the comparative period ended April 2, 2005.

This correction resulted in the following:

(In thousands)	April 1, 2006	April 2, 2005	December 31, 2005
a) An increase in Sales	\$337	\$	N/A
b) An increase in Cost of Products Sold associated with the change in Sales	174		N/A
c) An increase in Income Before Taxes from Continuing Operations	163		N/A

13

**Table of Contents**

(In thousands)	April 1, 2006	April 2, 2005	December 31, 2005
d) An increase in Income Tax Expense associated with the change in Income Before Taxes from Continuing Operations	55		N/A
e) An increase in Net Income	108		N/A
f) An increase in Basic Earnings Per Share	.02		N/A
g) An increase in Diluted Earnings Per Share	.01		N/A
h) An increase in Deferred Revenue due to the related change in Sales	661		998
i) An increase in Finished Goods Inventory due to the related change in Cost of Products Sold	194		368
j) An increase in Current Deferred Tax Assets associated with the change in Income Before Taxes from Continuing Operations	159		214
k) A reduction in Retained Earnings associated with the correction	(308)		(416)

**CONSOLIDATED BALANCE SHEET**

<i>(in thousands, except per share data)</i>	As Reported	April 1, 2006 Adjustments	As Restated
Current Assets:			
Cash and Cash Equivalents	\$ 6	\$	\$ 6
Accounts Receivable, net of allowance for doubtful accounts of \$338 in 2006	15,949		15,949
Inventories	21,369	194	21,563
Prepaid Expenses	892		892
Deferred Taxes	886	159	1,045
Total Current Assets	39,102	353	39,455
Property, Plant and Equipment, at cost	32,300		32,300
Less Accumulated Depreciation and Amortization	11,696		11,696
Net Property, Plant and Equipment	20,604		20,604
Intangible Assets, net of accumulated amortization of \$406 in 2006	3,323		3,323
Goodwill	2,668		2,668
Other Assets	1,746		1,746
Total Assets	\$67,443	\$ 353	\$67,796



**Table of Contents****CONSOLIDATED BALANCE SHEET (continued)**

<i>(in thousands, except per share data)</i>	April 1, 2006		
	As Reported	Adjustments	As Restated
Current Liabilities:			
Current Maturities of Long-term Debt	\$ 913	\$	\$ 913
Note Payable	6,000		6,000
Accounts Payable	8,035		8,035
Accrued Payroll and Employee Benefits	2,747		2,747
Income Taxes Payable	726		726
Customer Advanced Payments and Deferred Revenue	4,118	661	4,779
Contract Loss Reserve	568		568
Other Accrued Expenses	814		814
Total Current Liabilities	23,921	661	24,582
Long-term Debt	10,239		10,239
Supplemental Retirement Plan and Other Benefits	4,537		4,537
Other Liabilities	1,320		1,320
Deferred Income Taxes	182		182
Shareholders' Equity:			
Common Stock, \$.01 par value Authorized 20,000,000 shares, issued 7,111,616 in 2006	71		71
Class B Stock, \$.01 par value Authorized 5,000,000 shares, issued 1,592,295 in 2006	16		16
Additional Paid-in Capital	4,042		4,042
Accumulated Other Comprehensive Income	765		765
Retained Earnings	26,069	(308)	25,761
	30,963	(308)	30,655
Less Treasury Stock: 784,250 shares in 2006	3,719		3,719
Total Shareholders' Equity	27,244	(308)	26,936
Total Liabilities and Shareholders' Equity	\$67,443	\$ 353	\$67,796

**Table of Contents****CONSOLIDATED BALANCE SHEET**

<i>(in thousands, except per share data)</i>	December 31, 2005		
	As Reported	Adjustments	As Restated
Current Assets:			
Cash and Cash Equivalents	\$ 4,473	\$	\$ 4,473
Accounts Receivable, net of allowance for doubtful accounts of \$365 in 2005	12,635		12,635
Inventories	19,013	368	19,381
Prepaid Expenses	626		626
Deferred Taxes	775	214	989
Total Current Assets	37,522	582	38,104
Property, Plant and Equipment, at cost	31,665		31,665
Less Accumulated Depreciation and Amortization	11,204		11,204
Net Property, Plant and Equipment	20,461		20,461
Intangible Assets, net of accumulated amortization of \$329 in 2005	3,400		3,400
Goodwill	2,686		2,686
Other Assets	1,788		1,788
Total Assets	\$65,857	\$ 582	\$66,439

**Table of Contents****CONSOLIDATED BALANCE SHEET (continued)**

<i>(in thousands, except per share data)</i>	December 31, 2005		
	As Reported	Adjustments	As Restated
Current Liabilities:			
Current Maturities of Long-term Debt	\$ 914	\$	\$ 914
Note Payable	7,000		7,000
Accounts Payable	5,421		5,421
Accrued Payroll and Employee Benefits	3,861		3,861
Income Taxes Payable	171		171
Customer Advanced Payments and Deferred Revenue	4,404	998	5,402
Contract Loss Reserve	830		830
Other Accrued Expenses	1,156		1,156
Total Current Liabilities	23,757	998	24,755
Long-term Debt	10,304		10,304
Supplemental Retirement Plan and Other Benefits	4,494		4,494
Other Liabilities	1,317		1,317
Deferred Income Taxes	151		151
Shareholders' Equity:			
Common Stock, \$.01 par value			
Authorized 20,000,000 shares, issued 7,082,100 in 2005	71		71
Class B Stock, \$.01 par value			
Authorized 5,000,000 shares, issued 1,603,323 in 2005	16		16
Additional Paid-in Capital	3,808		3,808
Accumulated Other Comprehensive Income	799		799
Retained Earnings	24,859	(416)	24,443
	29,553	(416)	29,137
Less Treasury Stock: 784,250 shares in 2005	3,719		3,719
Total Shareholders' Equity	25,834	(416)	25,418
Total Liabilities and Shareholders' Equity	\$65,857	\$ 582	\$66,439

**Table of Contents****CONSOLIDATED STATEMENT OF OPERATIONS**

<i>(in thousands, except per share data)</i>	Three Months Ended April 1, 2006		
	As Reported	Adjustments	As Restated
Sales	\$24,926	\$ 337	\$25,263
Costs and Expenses:			
Cost of products sold	19,677	174	19,851
Selling, general and administrative expenses	3,019		3,019
Interest expense, net of interest income of \$4 in 2006	199		199
Other (income) expense	(12)		(12)
Total costs and expenses	22,883	174	23,057
Income Before Income Taxes	2,043	163	2,206
Provision for Income Taxes	833	55	888
Net Income	1,210	108	1,318
Retained Earnings:			
Beginning of period	24,859	(416)	24,443
End of period	\$26,069	\$ (308)	\$25,761
Earnings per share:			
Basic	\$ 0.15	\$ 0.02	\$ 0.17
Diluted	0.15	0.01	0.16

**Table of Contents****CONSOLIDATED STATEMENT OF CASH FLOWS**

<i>(in thousands)</i>	Three Months Ended April 1, 2006		
	As Reported	Adjustments	As As Restated
<b>Cash Flows from Operating Activities:</b>			
Net income	\$ 1,210	\$ 108	\$ 1,318
Adjustments to reconcile net income to cash (used in) provided by operating activities:			
Depreciation and Amortization	623		623
Provision for Doubtful Accounts	(33)		(33)
Stock Compensation Expense	142		142
Deferred Tax Provision	(70)	55	(15)
Other	(18)		(18)
Cash flows from changes in operating assets and liabilities, excluding effects of acquisition:			
Accounts Receivable	(3,297)		(3,297)
Inventories	(2,370)	174	(2,196)
Prepaid Expenses	(283)		(283)
Accounts Payable	2,619		2,619
Accrued Expenses	(1,435)		(1,435)
Customer Advanced Payments and Deferred Revenue	(286)	(337)	(623)
Contract Loss Reserves	(262)		(262)
Income Taxes	621		621
Supplemental Retirement and Other Liabilities	34		34
Cash used in Operating Activities	(2,805)		(2,805)
<b>Cash Flows from Investing Activities:</b>			
Business Acquisition			
Proceeds from sale of short-term investments			
Capital Expenditures	(645)		(645)
Other			
Cash used in Investing Activities	(645)		(645)
<b>Cash Flows from Financing Activities:</b>			
Principal Payments on Long-term Debt and Capital Lease Obligations	(53)		(53)
Proceeds from Note Payable			
Payment on Note Payable	(1,000)		(1,000)
Proceeds from Issuance of Stock	26		26
Cash used in Financing Activities	(1,027)		(1,027)

Edgar Filing: ASTRONICS CORP - Form 10-Q/A

Effect of Exchange Rates on Cash	10		10
Cash used in Continuing Operations	(4,467)		(4,467)
Cash used in Discontinued Operations    operating activities			
Net decrease in Cash and Cash Equivalents	(4,467)		(4,467)
Cash at Beginning of Period	4,473		4,473
Cash at End of Period	\$    6	\$	\$    6

**Table of Contents****Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (RESTATED)**

*(The following should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations contained in the Company's Form 10-K/A for the year ended December 31, 2005.)*

The following table sets forth income statement data as a percent of net sales:

	Three Months Ended April 1, 2006	April 2, 2005 (Unaudited)
	Restated (Unaudited)	(Unaudited)
Sales	100.0%	100.0%
Cost of products sold	78.6	79.0
Selling, general and administrative and other expense	12.0	14.1
Interest and other (income) expense	0.7	0.8
Total cost and expenses	91.3	93.9
Income before taxes	8.7%	6.1%

**ACQUISITION**

On February 3, 2005, the Company acquired the assets of the Airborne Electronic Systems (AES) business unit from a subsidiary of General Dynamics, for \$13.0 million. The Company used \$6 million of cash and borrowed \$7 million against its line of credit to finance the acquisition. No goodwill was recognized as a result of this acquisition.

Operating results for this acquisition are included in the consolidated statement of earnings from the acquisition date.

**SALES**

Sales for the first quarter of 2006 increased 61% to \$25.3 million compared with \$15.7 million for the same period last year.

A portion of the 2006 sales increase is due to the timing of the Astronics AES acquisition. The acquisition date was February 3, 2005, as such 2005's first quarter contained only eight weeks of sales for Astronics AES as compared with thirteen weeks in the first quarter of 2006.

Sales to the commercial transport market were \$12.8 million, as compared to \$6.2 million for the same period of 2005, an increase of \$6.6 million or 106 percent. The increase is primarily a result of increased volume as the commercial airline market continues to strengthen combined with thirteen weeks of sales in the first quarter of 2006 as compared to eight weeks last year for our Cabin Electronics and Airframe Power product lines which accounted for \$6.3 million of the increase. The balance of the increase is due to increased demand for the Cabin Lighting product line. Sales to the business jet market were \$4.9 million, up \$0.9 million, or 22%, compared with the same period in 2005. The increase of sales to the business jet market is due primarily to an increase in volume as production of new business jets by the airframe manufacturers increased over last year. Sales to the military market were \$7.1 million as compared to \$5.1 million last year, an increase of \$2.0 million or 40%. The majority of the increase was Airframe Power sales for the Tactical Tomahawk and Taurus Missile programs which entered high rate production in the second half of 2005.

**EXPENSES AND MARGINS**

Cost of products sold as a percentage of sales remained relatively flat, decreasing 0.4 percentage points to 78.6% for the first quarter of 2006 as compared to 79.0% for the same period last year. Leverage from the increased sales volume was offset by a \$0.6 million increase in engineering and development costs over the same period last year.



**Table of Contents**

Selling, general and administrative (SG&A) expense as a percent of sales was 12.0% for the first quarter of 2006, a decrease of 2.1 percentage points compared with 14.1% for the same period of 2005. Although SG&A costs increased in the first quarter of 2006 as compared to the first quarter of 2005 they increased at a slower rate than the sales increased. 2006 SG&A costs increased \$0.8 million primarily due to the recognition of \$0.1 million of Stock Compensation expense upon adoption of SFAS 123 (R) Share-Based Payments, an estimated \$0.4 million due to a full quarter of expenses at AES compared to only eight weeks in 2005 and the balance due to increases in wages and benefits due to increased staffing and compensation related costs.

Net interest expense for the first quarter of 2006 increased by \$0.1 million from \$0.1 million in the first quarter of 2005 to \$0.2 million primarily due to increased interest rates on the Company's variable rate debt.

***TAXES***

The effective income tax rate for the first quarter of 2006 was 40.3% compared to 36.6% last year. The increase is due primarily to increases in permanent differences which do not provide tax benefits and increases in foreign taxes.

***NET INCOME AND EARNINGS PER SHARE***

Net income for the first quarter of 2006 was \$1.3 million or \$0.16 per share diluted, an increase of \$0.7 million from \$0.6 million, or \$0.08 per share diluted in the first quarter of 2005. The earnings per share increase is due to increased net income and was not significantly impacted by a change in shares outstanding.

***LIQUIDITY***

Cash used by operating activities totaled \$2.8 million during the first three months of 2006, as compared with \$0.5 million of cash provided by operations in 2005. The change is due primarily to increased investment in net working capital components offset by net income.

Cash used in investing activities decreased to \$0.6 million in the first quarter of 2006, from \$12.9 million in the three months of 2005. This is due primarily to the \$13 million acquisition of Astronics AES, offset partially by proceeds from the sale of short-term investments of \$1.0 million in 2005. Capital expenditures remained flat from 2005 to 2006 at \$0.6 million.

In the first quarter of 2006 the Company used \$1.0 million for financing activities. The Company's cash flow from financing activities decreased \$8.0 million as compared to the first quarter of 2005 due primarily to the \$7.0 million drawn on the line of credit to partially fund the AES acquisition in 2005 and the 2006 first quarter pay down of \$1.0 million on the line of credit.

The Company has a \$15 million demand line of credit facility available. Interest on outstanding borrowings bears interest at either LIBOR or prime interest rates at the Company's option plus an applicable margin, currently 150 basis points. As of April 1, 2006 the Company has \$6.0 million outstanding on the line of credit. The line is subject to annual review and is payable on demand. The line of credit, among other requirements, imposes certain financial performance covenants measured on an annual basis with which the Company anticipates it will be compliant.

The Company believes that cash flow from operations and its available credit facility will be adequate to meet the Company's operational and capital expenditure requirements for 2006.

***BACKLOG***

The Company's backlog at April 1, 2006 was \$94.7 million compared with \$72.3 million at the end of the first quarter of 2005.

**Table of Contents**

***CONTRACTUAL OBLIGATIONS AND COMMITMENTS***

The Company's contractual obligations and commercial commitments have not changed materially from disclosures in the Company's Form 10-K/A for the year ended December 31, 2005.

***MARKET RISK***

Risk due to fluctuation in interest rates is a function of the Company's floating rate debt obligations, which total approximately \$17.1 million at April 1, 2006. To partially offset this exposure, the Company entered into an interest rate swap in February 2006, on its New York Industrial Revenue Bond which effectively fixes the rate at 3.99% on this \$4.3 million obligation through January 2016. As a result, a change of 1% in interest rates would impact annual net income by less than \$0.1 million.

There have been no material changes in the current year regarding the market risk information for its exposure to currency exchange rates. The Company has limited exposure to fluctuation in Canadian currency exchange rates to the U.S. dollar.

Refer to the Company's Annual Report on Form 10-K/A for the year ended December 31, 2005 for a complete discussion of the Company's market risk.

***CRITICAL ACCOUNTING POLICIES***

Refer to the Company's annual report on Amended Form 10-K/A for the year ended December 31, 2005 for a complete discussion of the Company's critical accounting policies. Other than the deferral of revenue from one bill and hold contract as discussed in Amended Form 10-K/A and the adoption of SFAS 123(R), Share-Based Payments, there have been no material changes in the current year regarding critical accounting policies.

***RECENT ACCOUNTING PRONOUNCEMENTS***

During the first quarter of 2006, we adopted SFAS 123(R), Share-Based Payment, applying the modified prospective method. This Statement requires all equity-based payments to employees, including grants of employee stock options, to be recognized in the statement of earnings based on the grant date fair value of the award. Under the modified prospective method, we are required to record equity-based compensation expense for all awards granted after the date of adoption and for the unvested portion of previously granted awards outstanding as of the date of adoption. We use a straight-line method of attributing the value of stock-based compensation expense, based on vesting. Stock compensation expense was \$0.1 million in the first quarter of 2006 after taxes. No stock compensation expense was recognized prior to 2006.

In November 2004, the FASB issued SFAS No. 151 Inventory Costs, an amendment of ARB No. 43, Chapter 4. The amendments made by this statement clarify that abnormal amounts of idle facility expense, freight, handling costs and wasted materials (spoilage) should be recognized as current-period charges and require the allocation of fixed production overheads to inventory based on the normal capacity of the production facilities. The provisions of this statement are effective for inventory costs incurred during fiscal years beginning after June 15, 2005. The adoption of this standard did not have an impact on its results of operations, cash flows or financial position in the first quarter of 2006.

**Table of Contents**

***FORWARD-LOOKING STATEMENTS***

This Quarterly Report contains certain forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that involves uncertainties and risks. These statements are identified by the use of the words believes, expects, intends, anticipates, may, will, estimate, potential and words of similar import cautioned not to place undue reliance on these forward looking statements as various uncertainties and risks could cause actual results to differ materially from those anticipated in these statements. These uncertainties and risks include the success of the Company with effectively executing its plans; the timeliness of product deliveries by vendors and other vendor performance issues; changes in demand for our products from the U.S. government and other customers; the acceptance by the market of new products developed; our success in cross-selling products to different customers and markets; changes in government contracts; the state of the commercial and business jet aerospace market; the Company's success at increasing the content on current and new aircraft platforms; the level of aircraft build rates; as well as other general economic conditions and other factors.

**Item 4. Controls and Procedures**

As discussed in Note 10 of the Notes to Condensed Consolidated Financial Statements (Restated), contained in Part I, Item 1 of this Form 10-Q/A, we have restated in this Form 10-Q/A our unaudited consolidated financial statements for the three months ended April 1, 2006 (the First Quarter Restatement). This Item 4 has been updated to reflect the First Quarter Restatement which is related to the correction of an error in our recognition of revenue for a bill and hold relationship with one customer.

**Evaluation of Disclosure Controls and Procedures (Restated)**

(a) Disclosure Controls and Procedures: The Company carried out an evaluation, under the supervision and with the participation of Company Management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as defined in Exchange Act Rules 13a-15(e) and 15d-15(e). Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that these disclosure controls and procedures are effective as of the end of the period covered by this report, to ensure that information required to be disclosed in reports filed or submitted under the Exchange Act is made known to them on a timely basis, and that these disclosure controls and procedures are effective to ensure such information is recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms. However, as described below in Application of Generally Accepted Accounting Principles during the Company's 2006 year-end audit the Company became aware that its revenue recognition policy with regard to a bill and hold arrangement with one customer did not meet all of the criteria necessary to allow it to recognize revenue for the transaction while the product remained in the Company's facility. As such Management has concluded that a material weakness in the Company's internal control over financial reporting existed at April 1, 2006.

(b) Changes in Internal Control over Financial Reporting: There have been no changes in the Company's internal control over financial reporting during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. As such, the material weakness in our internal control over financial reporting that existed as of December 31, 2005, as described and as disclosed in Part II, Item 9A of our Amended 2005 Form 10-K/A, continued to exist as of April 1, 2006.

**Application of Generally Accepted Accounting Principles**

During the Company's 2006 year-end audit the Company became aware that its revenue recognition policy with regard to a bill and hold arrangement with one customer did not meet all of the criteria necessary to allow it to recognize revenue for the transaction while the product remained in the Company's facility. As such Management has concluded that a material weakness in the Company's internal control over financial reporting existed at April 1, 2006. The Company believes it has taken action to remediate the weakness that includes training with regard to bill and hold arrangements and approval of any proposed bill and hold arrangement by the CEO and CFO of the Company.

**Table of Contents**

**PART II OTHER INFORMATION**

**Item 6 Exhibits and Reports on Form 8-K**

**(a) Exhibits**

Exhibit 31.1 Section 302 Certification Chief Executive Officer

Exhibit 31.2 Section 302 Certification Chief Financial Officer

Exhibit 32. Certification Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

**(b) Reports on Form 8-K**

The Company filed a form 8-K on February 9, 2006, regarding its press release announcing its 2005 year to date and fourth quarter earnings

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**ASTRONICS CORPORATION**

(Registrant)

Date: March 14, 2007

By: /s/ David C. Burney

David C. Burney  
Vice President-Finance and Treasurer  
(Principal Financial Officer)