FBL FINANCIAL GROUP INC Form 10-Q October 30, 2007

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549 FORM 10-Q

(Mark One)

DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2007

or	
o TRANSITION REPORT PURSUANT TO SECENTIAL EXCHANGE ACT OF 1934 For the transition period from to Commission File Num FBL Financial Grant Excention from to	nber: <u>1-11917</u>
(Exact name of registrant as sp	pecified in its charter)
Iowa	42-1411715
(State of incorporation)	(I.R.S. Employer Identification No.)
5400 University Avenue, West Des Moines, Iowa	50266-5997
(Address of principal executive offices) (515) 225-5-	(Zip Code)
(Registrant s telephone number	er, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. by Yes o No Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer b Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

o Yes b No

Indicate the number of shores outstanding of each of the issuer, a classes of common stock, as of the latest practice.

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date:

Title of each class

Class A Common Stock, without par value

Class B Common Stock, without par value

1,192,990

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Cautionary Statement Regarding Forward Looking Information

This Form 10-Q includes statements relating to anticipated financial performance, business prospects, new products, and similar matters. These statements and others, which include words such as expect , anticipate , believe , intend , a other similar expressions, constitute forward-looking statements under the Private Securities Litigation Reform Act of 1995. A variety of factors could cause our actual results and experiences to differ materially from the anticipated results or other expectations expressed in our forward-looking statements. The risks and uncertainties that may affect the operations, performance, development and results of our business include but are not limited to the following:

If we are unable to attract and retain agents and develop new distribution sources, sales of our products and services may be reduced.

Changing interest rates and market volatility, and general economic conditions, affect the risks and the returns on both our products and our investment portfolio.

Our investment portfolio is subject to credit quality risks which may diminish the value of our invested assets and affect our profitability and reported book value per share.

As a holding company, we depend on our subsidiaries for funds to meet our obligations, but our subsidiaries ability to make distributions to us is limited by law, and could be affected by risk based capital computations.

A significant ratings downgrade may have a material adverse effect on our business.

Our earnings are influenced by our claims experience, which is difficult to estimate. If our future claims experience does not match our pricing assumptions or past results, our earnings could be materially adversely affected.

Inaccuracies in assumptions regarding future persistency, mortality and interest rates used in calculating reserve, deferred policy acquisition expense and deferred sales inducement amounts and pricing our products could have a material impact on our net income.

Changes in federal tax laws may affect sales of our products and profitability.

All segments of our business are highly regulated and these regulations or changes in them could affect our profitability.

We face competition from companies having greater financial resources, broader arrays of products, higher ratings and stronger financial performance, which may impair our ability to retain existing customers, attract new customers and maintain our profitability and financial strength.

Our business is highly dependent on our relationships with Farm Bureau organizations and would be adversely affected if those relationships became impaired.

We assumed a significant amount of closed block business through coinsurance agreements and have only a limited ability to manage this business.

Our reinsurance program involves risks because we remain liable with respect to liabilities ceded to reinsurers if the reinsurers fail to meet the obligations assumed by them.

We may experience volatility in net income due to accounting standards for derivatives.

We face risks relating to litigation, including the costs of such litigation, management distraction and the potential for damage awards, which may adversely impact our business.

See Part 1A, Risk Factors, of our annual report on Form 10-K for additional information.

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ITEM 1. FINANCIAL STATEMENTS

FBL FINANCIAL GROUP, INC. CONSOLIDATED BALANCE SHEETS (Unaudited) (Dollars in thousands)

	\$ September 30, 2007	De	ecember 31, 2006
Assets	_007		_000
Investments:			
Fixed maturities available for sale, at market (amortized cost: 2007 -			
\$9,292,580; 2006 - \$8,354,564)	\$ 9,161,133	\$	8,375,796
Fixed maturities trading, at market (cost: 2006 - \$15,000)			14,927
Equity securities available for sale, at market (cost: 2007 - \$23,735; 2006 -			
\$35,604)	29,127		50,278
Mortgage loans on real estate	1,163,707		979,883
Derivative instruments	153,571		127,478
Investment real estate, less allowances for depreciation of \$0 in 2007 and			
\$2,452 in 2006	2,559		8,711
Policy loans	179,600		179,899
Other long-term investments	1,300		1,300
Short-term investments	64,024		44,354
Total investments	10,755,021		9,782,626
Cash and cash equivalents	170,117		112,292
Securities and indebtedness of related parties	19,514		17,839
Accrued investment income	120,328		103,027
Amounts receivable from affiliates	7,283		17,608
Reinsurance recoverable	138,741		146,789
Deferred policy acquisition costs	944,163		827,720
Deferred sales inducements	295,478		226,647
Value of insurance in force acquired	42,792		42,841
Property and equipment, less allowances for depreciation of \$75,160 in			
2007 and \$73,433 in 2006	47,808		46,030
Goodwill	11,170		11,170
Other assets	41,520		55,046
Assets held in separate accounts	865,557		764,377
Total assets	\$ 13,459,492	\$	12,154,012
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FBL FINANCIAL GROUP, INC. CONSOLIDATED BALANCE SHEETS (Continued) (Dollars in thousands)

		September 30, 2007	De	cember 31, 2006
Liabilities and stockholders equity				
Liabilities:				
Policy liabilities and accruals:				
Future policy benefits:	\$	0.124.429	\$	8,163,318
Interest sensitive and index products Traditional life insurance and accident and health products	Ф	9,124,438 1,273,127	Ф	1,244,712
Unearned revenue reserve		28,558		28,436
Other policy claims and benefits		31,049		38,133
other poney claims and benefits		31,019		30,133
		10,457,172		9,474,599
Other policyholders funds:				
Supplementary contracts without life contingencies		425,349		391,113
Advance premiums and other deposits		156,451		159,965
Accrued dividends		10,672		11,766
		592,472		562,844
Amounts payable to affiliates		2,834		7,319
Long-term debt		316,912		218,399
Current income taxes		6,648		8,740
Deferred income taxes		32,715		62,380
Other liabilities		287,721		174,496
Liabilities related to separate accounts		865,557		764,377
Total liabilities		12,562,031		11,273,154
Minority interest in subsidiaries		143		138
Stockholders equity:				
Preferred stock, without par value, at liquidation value authorized				
10,000,000 shares, issued and outstanding 5,000,000 Series B shares		3,000		3,000
Class A common stock, without par value authorized 88,500,000 shares,				
issued and outstanding 28,793,167 shares in 2007 and 28,468,662 shares in				
2006		98,237		86,462
Class B common stock, without par value authorized 1,500,000 shares,		7.522		7.510
issued and outstanding 1,192,990 shares		7,523		7,519
Accumulated other comprehensive income (loss)		(30,658)		28,195
Retained earnings		819,216		755,544
Total stockholders equity		897,318		880,720

Total liabilities and stockholders equity

\$ 13,459,492

\$ 12,154,012

See accompanying notes.

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FBL FINANCIAL GROUP, INC. CONSOLIDATED STATEMENTS OF INCOME (Unaudited) (Dollars in thousands, except per share data)

		Three months ended September 30,				ded),		
		2007		2006		2007		2006
Revenues:								
Interest sensitive and index product	ф	20.120	Φ.	26.025	Φ.	04047	Φ.	70.744
charges	\$	29,129	\$	26,935	\$	84,045	\$	78,744
Traditional life insurance premiums		34,751		33,355		108,263		103,516
Net investment income		157,016		137,378		461,560		388,730
Derivative income		6,327		29,042		47,276		23,443
Realized/unrealized gains (losses) on								
investments		3,932		(256)		6,544		11,570
Other income		6,513		5,985		20,055		17,699
Total revenues		237,668		232,439		727,743		623,702
Benefits and expenses:								
Interest sensitive and index product								
benefits		132,194		125,348		343,827		266,728
Traditional life insurance benefits		21,595		24,235		69,676		69,365
Increase in traditional life future policy								
benefits		8,840		5,991		28,069		25,296
Distributions to participating		,		,		,		ŕ
policyholders		4,866		5,493		16,114		16,938
Underwriting, acquisition and insurance		,		-,		- ,		- ,
expenses		36,198		32,749		129,842		121,691
Interest expense		4,437		2,954		12,236		8,793
Other expenses		5,675		5,173		17,371		16,236
State expenses		2,072		5,175		17,571		10,230
Total benefits and expenses		213,805		201,943		617,135		525,047
		23,863		30,496		110,608		98,655
Income taxes		(7,904)		(9,807)		(37,251)		(32,872)
Minority interest in loss (earnings) of								
subsidiaries		2		1		(3)		(125)
Equity income, net of related income						(-)		(-)
taxes		538		16		1,102		484
Net income		16,499		20,706		74,456		66,142
Dividends on Series B preferred stock		(37)		(37)		(112)		(112)
Dividends on series D preferred stock		(37)		(37)		(112)		(112)
Net income applicable to common stock	\$	16,462	\$	20,669	\$	74,344	\$	66,030
Earnings per common share	\$	0.55	\$	0.70	\$	2.50	\$	2.25
<i>O</i> 1								

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Earnings per common share assuming dilution	\$	0.54	\$	0.69	\$ 2.46	\$ 2.21
Cash dividends per common share	\$	0.120	\$	0.115	\$ 0.360	\$ 0.345
	See	accompany 5	ying note	es.		

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FBL FINANCIAL GROUP, INC. CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY (Unaudited) (Dollars in thousands)

	Series B Preferred	Class A Common	Class B Common	Accumulated Other Comprehensive Income	Retained	Total Stockholders
	Stock	Stock	Stock	(Loss)	Earnings	Equity
Balance at January 1, 2006 Comprehensive income: Net income for nine months ended September 30, 2006	\$ 3,000	\$ 72,260	\$ 7,524	\$ 82,301	\$ 679,146 66,142	\$ 844,231 66,142
Change in net unrealized investment gains/losses				(50,535)	00,142	(50,535)
Total comprehensive income Stock based compensation, including the issuance of 482,137						15,607
common shares under compensation plans Dividends on preferred		11,682				11,682
stock Dividends on common					(112)	(112)
stock					(10,158)	(10,158)
Balance at September 30, 2006	\$ 3,000	\$ 83,942	\$ 7,524	\$ 31,766	\$ 735,018	\$ 861,250
Balance at January 1, 2007 Comprehensive income: Net income for nine	\$ 3,000	\$ 86,462	\$ 7,519	\$ 28,195	\$ 755,544	\$ 880,720
months ended September 30, 2007 Change in net unrealized					74,456	74,456
investment gains/losses Change in underfunded status of other				(58,863)		(58,863)
postretirement benefit plans				10		10
Total comprehensive income						15,603

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Adjustment resulting								
from capital transactions			36	4				40
of equity investee Stock based			30	4				40
compensation, including the issuance of 324,505								
common shares under								
compensation plans		11,7	730					11,739
Dividends on preferred		11,	139					11,739
stock							(112)	(112)
Dividends on common							(112)	(112)
stock							(10,672)	(10,672)
							, , ,	(, ,
Balance at September 30,								
2007	\$ 3,000	\$ 98,2	237	\$ 7,523	\$ (30,6)	58)	\$819,216	\$ 897,318

Comprehensive income totaled \$26.7 million in the third quarter of 2007 and \$150.6 million in the third quarter of 2006.

See accompanying notes.

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FBL FINANCIAL GROUP, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Dollars in thousands)

	Nine months ended Septem 30,			
		2007	•,	2006
Operating activities				
Net income	\$	74,456	\$	66,142
Adjustments to reconcile net income to net cash provided by operating				
activities:				
Adjustments related to interest sensitive and index products:				
Interest credited/index credits to account balances, excluding deferred sales				
inducements		292,294		197,723
Change in fair value of embedded derivatives		6,427		25,946
Charges for mortality and administration		(76,910)		(72,634)
Deferral of unearned revenues		1,060		798
Amortization of unearned revenue reserve		(1,724)		(1,462)
Provision for depreciation and amortization of property and equipment		10,222		10,639
Provision for accretion and amortization of investments		(8,013)		(4,355)
Realized/unrealized gains on investments		(6,544)		(11,570)
Change in fair value of derivatives		(32,615)		(19,091)
Increase in traditional life and accident and health benefit accruals		28,415		29,660
Policy acquisition costs deferred		(124,991)		(140,021)
Amortization of deferred policy acquisition costs		61,037		49,523
Amortization of deferred sales inducements		15,682		13,357
Amortization of value of insurance in force		3,008		2,090
Net sale of fixed maturities trading		15,000		
Change in accrued investment income		(17,301)		(22,463)
Change in amounts receivable from/payable to affiliates		5,840		(906)
Change in reinsurance recoverable		8,048		(21,116)
Change in current income taxes		(2,092)		(384)
Provision for deferred income taxes		2,004		11,249
Other		27,769		(52,406)
Net cash provided by operating activities		281,072		60,719
Investing activities				
Sale, maturity or repayment of investments:				
Fixed maturities available for sale		414,328		308,212
Equity securities available for sale		17,864		32,725
Mortgage loans on real estate		45,223		59,706
Derivative instruments		94,536		49,682
Investment real estate		9,741		522
Policy loans		30,084		27,901
Short-term investments net				153,274
		611,776		632,022

Acquisition of investments:		
Fixed maturities available for sale	(1,274,429)	(1,573,429)
Equity securities available for sale	(143)	(256)
Mortgage loans on real estate	(229,011)	(137,397)
Derivative instruments	(71,624)	(52,497)
Investment real estate	(536)	
Policy loans	(29,785)	(30,943)
Short-term investments net	(19,670)	
	(1,625,198)	(1,794,522)
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FBL FINANCIAL GROUP, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued) (Dollars in thousands)

	Nine months ended Septembe 30,			
		2007	·•	2006
Investing activities continued				
Proceeds from disposal, repayments of advances and other distributions of				
capital from equity investees	\$	58	\$	640
Investments in and advances to equity investees		(850)		(1,200)
Purchases of property and equipment		(14,904)		(14,585)
Disposal of property and equipment		2,904		3,440
Net cash used in investing activities		(1,026,214)		(1,174,205)
Financing activities				
Receipts from interest sensitive and index products credited to policyholder				
account balances		1,397,704		1,666,761
Return of policyholder account balances on interest sensitive and index				
products		(688,691)		(552,341)
Proceeds from long-term debt		98,460		(4.70)
Distributions related to minority interests net		2		(153)
Excess tax deductions on stock-based compensation		1,254		1,340
Issuance of common stock		5,022		10,342
Dividends paid		(10,784)		(10,270)
Net cash provided by financing activities		802,967		1,115,679
Increase in cash and cash equivalents		57,825		2,193
Cash and cash equivalents at beginning of period		112,292		5,120
Cash and cash equivalents at end of period	\$	170,117	\$	7,313
Supplemental disclosures of cash flow information				
Cash paid during the period for:				
Interest	\$	12,159	\$	7,684
Income taxes		36,680		19,428
Non-cash operating activity:				
Deferral of sales inducements		64,151		65,763
See accompanying notes.				
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FBL FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) September 30, 2007

1. Significant Accounting Policies Basis of Presentation

The accompanying unaudited consolidated financial statements of FBL Financial Group, Inc. (we or the Company) have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by GAAP for complete financial statements. Our financial statements include all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of our financial position and results of operations. Operating results for the three- and nine-month periods ended September 30, 2007 are not necessarily indicative of the results that may be expected for the year ending December 31, 2007. We encourage you to refer to our consolidated financial statements and notes for the year ended December 31, 2006 included in our annual report on Form 10-K for a complete description of our material accounting policies. Also included in the Form 10-K is a description of areas of judgments and estimates and other information necessary to understand our financial position and results of operations.

Accounting Changes

Effective April 1, 2007, we adopted Statement of Financial Accounting Standards (Statement) 133 Implementation Issue No. G26, Cash Flow Hedges: Hedging Interest Cash Flows on Variable-Rate Assets and Liabilities That Are Not Based on a Benchmark Interest Rate, (DIG G26) which clarifies the accounting for a cash flow hedge of a variable-rate asset or liability, specifically addressing when an entity is permitted to hedge benchmark interest rate risk. DIG G26 indicates that the risk being hedged in a cash flow hedge of a variable-rate financial asset or liability cannot be designated as interest rate risk unless the cash flows of the hedged transaction are explicitly based on that same benchmark interest rate. In addition, DIG G26 clarifies that the only permitted benchmarks are the risk-free rate and rates based on the LIBOR swap curve. Hedging relationships that no longer qualify for cash flow hedge accounting based on this guidance must be undesignated prospectively. Changes in fair value of derivatives not subsequently re-designated to a new qualifying hedging relationship are recorded in earnings. Gains or losses previously included in accumulated other comprehensive income (loss) remain in accumulated other comprehensive income (loss) and are amortized to net income over the remaining term of the swaps as the hedged anticipated cash flows occur. If it becomes probable that the anticipated cash flows will not occur, the deferred gains or losses will be reclassified into earnings immediately. As a result of adopting DIG G26, we undesignated the hedging relationship for the interest rate swaps related to our flexible premium deferred annuity contracts as they are not explicitly based on one of the two permitted benchmarks. Net unrealized gains on these swaps included in accumulated other comprehensive income (loss) totaled \$2.8 million at March 31, 2007 and are being amortized into income over the life of the individual swaps. Derivative income includes the change in fair value of these derivatives after March 31, 2007, which totaled \$(4.4) million for the third quarter of 2007 and \$(2.8) million for the nine-month period. Amortization of the net unrealized gain totaled \$0.7 million for the third quarter of 2007 and \$1.5 million for the nine-month period. This guidance does not impact the interest rate swap on our line of credit, as both the derivative instrument and hedged item are based on the three-month LIBOR rate.

Effective January 1, 2007, we adopted Financial Accounting Standards Board (FASB) Interpretation No. 48, Accounting for Uncertainty in Income Taxes. Interpretation No. 48 creates a single model to address uncertainty in tax positions and clarifies the accounting for income taxes by prescribing the minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. Under the Interpretation, a tax position can be recognized in the financial statements if it is more likely than not that the position will be sustained upon examination by taxing authorities who have full knowledge of all relevant information. A tax position that meets the more-likely-than-not recognition threshold is measured at the largest amount of benefit that is greater than 50 percent likely of being realized upon settlement. Interpretation No. 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The impact of adopting Interpretation No. 48 was not material to our consolidated financial statements; therefore the cumulative effective of

change in this accounting principle, totaling \$0.3 million, is reflected as an increase to income tax

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FBL Financial Group, Inc.

September 30, 2007

expense in our 2007 consolidated income statement. We recognize interest accrued related to unrecognized tax benefits in interest expense and penalties in other expenses. We are no longer subject to U.S. federal, state and local income tax examinations by tax authorities for years prior to 2001.

Effective January 1, 2007, we adopted Statement of Position (SOP) 05-1, Accounting by Insurance Enterprises for Deferred Acquisition Costs in Connection with Modifications or Exchanges of Insurance Contracts issued by the Accounting Standards Executive Committee of the American Institute of Certified Public Accountants. The SOP provides guidance on the accounting for internal replacements of one insurance contract for another insurance contract. Under the SOP, an internal replacement that is determined to result in a replacement contract that is substantially changed from the replaced contract is accounted for as an extinguishment of the replaced contract. As an extinguishment, the unamortized deferred policy acquisition costs, deferred sales inducements, value of insurance in force acquired and unearned revenue reserve from the replaced contract are written off at the time of the extinguishment. An internal replacement that is determined to result in a replacement contract that is substantially unchanged from the replaced contract is accounted for as a continuation of the replaced contract. The impact of adopting SOP 05-1 was not material to our consolidated financial statements for the nine months ended September 30, 2007 (estimated to be less than \$0.1 million) as our previous accounting policy for internal replacements substantially conformed to current interpretations of the guidance in the SOP.

In April 2007, the FASB issued Staff Position FIN 39-1 (FSP FIN 39-1), which amends certain aspects of FASB Interpretation No. 39, Offsetting of Amounts Related to Certain Contracts—an interpretation of APB Opinion No. 10 and FASB Statement No. 105. This FSP allows a reporting entity to offset fair value amounts recognized for the right to reclaim cash collateral (a receivable) or the obligation to return cash collateral (a payable) against fair value amounts recognized for derivative instruments executed with the same counterparty under the same master netting arrangement. The guidance in this FSP is effective for fiscal years beginning after November 15, 2007, with early application permitted. We intend to adopt FSP FIN 39-1 beginning in 2008. This FSP will have no impact on our consolidated statements of income. At September 30, 2007, the cash collateral payable to counterparties totaled \$92.9 million and the cash collateral receivable from counterparties totaled \$2.3 million. These amounts are included in the other liabilities and other assets lines on our consolidated balance sheet at September 30, 2007, but will be netted against the fair value of the call options and swaps included in the derivative instruments line on our consolidated balance sheet upon adoption of FSP FIN 39-1.

In February 2007, the FASB issued Statement No. 159, The Fair Value Option for Financial Assets and Financial Liabilities, which permits certain financial assets and liabilities to be measured at fair value, with changes in fair value reported in earnings. This election is allowed on an instrument-by-instrument basis and requires additional reporting disclosures. This Statement is effective for fiscal years beginning after November 15, 2007. Early adoption is allowed provided the provisions of Statement No. 157 are also adopted. We are currently evaluating the requirements of this Statement and have not yet concluded if the fair value option will be adopted.

In September 2006, the FASB issued Statement No. 157, Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value and expands the required disclosures about fair value measurements. This Statement is effective for fiscal years beginning after November 15, 2007. The impact of adoption is not expected to be material to our consolidated financial statements.

In September 2006, the FASB issued Statement No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132(R). While certain aspects of this Statement were adopted effective December 31, 2006, as described in our 2006 Form 10-K, the Statement also requires measurement of a plan s assets and benefit obligations as of the end of the employer s fiscal year, beginning with fiscal years ending after December 15, 2008. The impact of adopting this aspect of the Statement is not expected to be material to our consolidated financial statements.

Reclassifications

Certain amounts in the 2006 consolidated financial statements have been reclassified to conform to the 2007 financial statement presentation.

FBL Financial Group, Inc.

September 30, 2007

2. Credit Arrangements

On March 12, 2007, we issued \$100.0 million of 5.875% Senior Notes (Senior Notes) due March 15, 2017. Interest on the Senior Notes is payable semi-annually on March 15 and September 15 each year. The Senior Notes are redeemable in whole or in part at any time at our option at a make-whole redemption price equal to the greater of 100% of their principal amount or the sum of the present values of the remaining scheduled payments of principal and interest on the Senior Notes, discounted to the redemption date on a semiannual basis at the treasury rate plus 20 basis points. We received net proceeds of approximately \$98.5 million from the issuance of the Senior Notes after underwriting fees, offering expenses and original issue discount.

The Senior Notes offering would have caused us to violate the covenants of our revolving line of credit agreement with LaSalle Bank National Association and Bankers Trust Company, N.A. Therefore, on March 12, 2007, the line of credit agreement was amended to allow for the Senior Notes offering without violating the financial covenants of that agreement.

3. Defined Benefit Plans

We participate with several affiliates and an unaffiliated organization in various multiemployer defined benefit plans. Our share of net periodic pension cost for the plans recorded in our consolidated income statements for the third quarter totaled \$1.5 million for 2007 and \$1.6 million for 2006, and for the nine months ended September 30 totaled \$4.4 million for 2007 and \$4.8 million for 2006. Components of net periodic pension cost for all employers in the multiemployer plans are as follows:

	Three mor Septem		Nine mont	hs ended September 30,
	2007 2006		2007	2006
		(Dolla	rs in thousands)
Service cost	\$ 2,341	\$ 2,396	\$ 7,023	\$ 7,188
Interest cost	3,476	3,428	10,427	10,284
Expected return on assets	(3,087)	(2,746)	(9,261)	(8,238)
Amortization of prior service cost	194	201	581	603
Amortization of actuarial loss	1,120	1,398	3,359	4,194
Net periodic pension cost all employers	\$ 4,044	\$ 4,677	\$ 12,129	\$ 14,031

4. Commitments and Contingencies

In the normal course of business, we may be involved in litigation where amounts are alleged that are substantially in excess of contractual policy benefits or certain other agreements. At September 30, 2007, management is not aware of any claims for which a material loss is reasonably possible.

We seek to limit our exposure to loss on any single insured or event and to recover a portion of benefits paid by ceding a portion of our exposure to other insurance enterprises or reinsurers. Reinsurance contracts do not relieve us of our obligations to policyholders. To the extent that reinsuring companies are later unable to meet obligations under reinsurance agreements, our insurance subsidiaries would be liable for these obligations, and payment of these obligations could result in losses. To limit the possibility of such losses, we evaluate the financial condition of our reinsurers and monitor concentrations of credit risk. No allowance for uncollectible amounts has been established against our asset for reinsurance recoverable since none of our receivables are deemed to be uncollectible. We participate in a reinsurance pool with various unaffiliated life insurance companies to mitigate the impact of a catastrophic event on our financial position and results of operations. Members of the pool share in the eligible

catastrophic event on our financial position and results of operations. Members of the pool share in the eligible catastrophic losses based on their size and contribution to the pool. Under the pool arrangement, we will be able to cede approximately 60% of catastrophic losses after other reinsurance and a deductible of \$0.8 million. Pool losses are capped at \$11.7 million per event and the maximum loss we could incur as a result of losses assumed from other pool members is \$4.2 million per event.

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We self-insure our employee health and dental claims. However, claims in excess of self-insurance levels are fully insured. We fund insurance claims through a self-insurance trust. Deposits to the trust are made at an amount equal to our best estimate of claims incurred during the period. Accordingly, no accruals are recorded on our financial statements for unpaid claims and claims incurred but not reported. Adjustments, if any, resulting in changes in the estimate of claims incurred will be reflected in operations in the periods in which such adjustments are known. In the second quarter of 2006, we incurred a pre-tax charge of \$4.9 million relating to the settlement of a lawsuit with a husband and wife who had applied for life insurance policies. The settlement ended litigation regarding the process we followed in denying insurance coverage for medical reasons. Insurance claims have been filed under our professional liability and general liability insurance policies for reimbursement of the settlement amount, but coverage has been denied, and we have made a claim against an insurance broker for breach of contractual duties. We have filed lawsuits against the insurer and the insurance broker to recover those damages. While we have received an adverse ruling in the case against the insurer at the district court level, the adverse ruling has been appealed and we continue to believe both claims are valid. Recoveries from third parties are required to be accounted for as gain contingencies and not recorded in our financial statements until the lawsuits are resolved. Accordingly, any recoveries will be recorded in net income in the period the recovery is received.

5. Earnings Per Share

The following table sets forth the computation of earnings per common share and earnings per common share assuming dilution.

	Three months ended September 30,				Nine months ended September 30, 2007 2006			
		2007	allarc	2006 in thousands			ata)	2000
Numerator:		(D	onars	III tiiousaiius	, слесрі	per snare u	ata)	
Net income	\$	16,499	\$	20,706	\$	74,456	\$	66,142
Dividends on Series B preferred stock		(37)		(37)		(112)		(112)
Numerator for earnings per common share income available to common stockholders	\$	16,462	\$	20,669	\$	74,344	\$	66,030
Denominator:	20		20	205.046	24	. (20.0(2	,	
Weighted average shares Deferred common stock units relating	29	,669,542	29	0,385,046	29	9,620,962		29,303,253
to deferred compensation plans		61,987		48,530		59,622		45,220
Denominator for earnings per common								
share weighted-average shares Effect of dilutive securities	29	,731,529	29),433,576	29	9,680,584	2	29,348,473
stock-based compensation		550,763		452,974		601,190		487,887
Denominator for diluted earnings per common share adjusted weighted-average shares	30),282,292	29	9,886,550	30),281,774	2	29,836,360
Earnings per common share	\$	0.55	\$	0.70	\$	2.50	\$	2.25

Earnings per common share assuming

dilution \$ 0.54 \$ 0.69 \$ 2.46 \$ 2.21

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6. Segment Information

We analyze operations by reviewing financial information regarding products that are aggregated into four product segments. The product segments are: (1) Traditional Annuity Exclusive Distribution (Exclusive Annuity), (2) Traditional Annuity Independent Distribution (Independent Annuity), (3) Traditional and Universal Life Insurance and (4) Variable. We also have various support operations and corporate capital that are aggregated into a Corporate and Other segment.

We analyze our segment results based on pre-tax operating income (loss). Accordingly, income taxes are not allocated to the segments. In addition, operating results are generally reported net of any transactions between the segments. Operating income (loss) represents net income excluding, as applicable, the impact of:

realized and unrealized gains and losses on investments,

changes in net unrealized gains and losses on derivatives,

the cumulative effect of changes in accounting principles,

a nonrecurring lawsuit settlement and

discontinued operations.

We use operating income, in addition to net income, to measure our performance since realized and unrealized gains and losses on investments and the change in net unrealized gains and losses on derivatives can fluctuate greatly from quarter to quarter. Also, the cumulative effect of changes in accounting principles, discontinued operations and the lawsuit settlement in 2006 are nonrecurring items. These fluctuations make it difficult to analyze core operating trends. In addition, for derivatives not designated as hedges, there is a mismatch between the valuation of the asset and liability when deriving net income. Specifically, call options relating to our index business are one or two-year assets while the embedded derivative in the index contracts represents the rights of the contract holder to receive index credits over the entire period the index annuities are expected to be in force. For our other embedded derivatives in the product segments and interest rate swaps backing our annuity liabilities, the derivatives are marked to market, but the associated insurance liabilities are not marked to market. A view of our operating performance without the impact of these mismatches and nonrecurring items enhances the analysis of our results. We use operating income for goal setting, determining company-wide bonuses and evaluating performance on a basis comparable to that used by many in the investment community.

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Financial information concerning our operating segments is as follows:

	Three months ended September 30,			Nine months ended September 30,				
		2007		2006		2007		2006
				(Dollars in	thous	ands)		
Operating revenues:								
Traditional Annuity Exclusive	ф	26.006	ф	25.510	Φ.	112 205	Φ.	100.562
Distribution	\$	36,996	\$	37,510	\$	112,385	\$	109,563
Traditional Annuity Independent Distribution		110,671		60,300		276,220		163,050
Traditional and Universal Life Insurance		82,373		79,970		251,468		243,368
Variable		15,327		14,725		47,450		43,919
Corporate and Other		10,299		7,459		27,789		22,397
0029 02410 4114 041101		10,200		,,,		27,705		,_,
		255,666		199,964		715,312		582,297
Realized/unrealized gains (losses) on								
investments (A)		3,932		(258)		6,544		11,569
Change in net unrealized gains/losses on		(21.020)		22.722		£ 007		20.026
derivatives (A)		(21,930)		32,733		5,887		29,836
Consolidated revenues	\$	237,668	\$	232,439	\$	727,743	\$	623,702
De ter energia income (le e)								
Pre-tax operating income (loss): Traditional Annuity Exclusive								
Distribution	\$	6,665	\$	10,331	\$	24,240	\$	26,961
Traditional Annuity Independent	Ψ	0,005	Ψ	10,331	Ψ	2-1,2-10	Ψ	20,701
Distribution		10,779		8,453		30,413		21,396
Traditional and Universal Life Insurance		15,114		16,790		42,725		43,413
Variable		4,381		(995)		10,412		2,275
Corporate and Other		(51)		(1,109)		(1,660)		(3,420)
		36,888		33,470		106,130		90,625
Income taxes on operating income		(12,462)		(10,848)		(35,406)		(30,106)
Realized/unrealized gains (losses) on								
investments, net (A)		2,392		(52)		4,710		7,729
Change in net unrealized gains/losses on								
derivatives (A)		(10,319)		(1,864)		(695)		1,066
Cumulative effect of change in						(202)		
accounting principle Lawsuit settlement (A)						(283)		(3,172)
Landar sectionion (11)								(3,172)
Consolidated net income	\$	16,499	\$	20,706	\$	74,456	\$	66,142

⁽A) Amounts are net of adjustments,

as applicable, to amortization of unearned revenue reserves, deferred policy acquisition costs, deferred sales inducements, value of insurance in force acquired and income taxes attributable to these items.

Our investment in equity method investees, the related equity income and interest expense are attributable to the Corporate and Other segment. Expenditures for long-lived assets were not significant during the periods presented above. Goodwill at September 30, 2007 and December 31, 2006 is allocated among the segments as follows: Exclusive Annuity (\$3.9 million), Traditional and Universal Life Insurance (\$6.1 million) and Variable (\$1.2 million).

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ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This section includes a summary of FBL Financial Group, Inc. s consolidated results of operations, financial condition and where appropriate, factors that management believes may affect future performance. Unless noted otherwise, all references to FBL Financial Group, Inc. (we or the Company) include all of its direct and indirect subsidiaries, including its primary life insurance subsidiaries, Farm Bureau Life Insurance Company (Farm Bureau Life) and EquiTrust Life Insurance Company (EquiTrust Life) (collectively, the Life Companies). Please read this discussion in conjunction with the accompanying consolidated financial statements and related notes. In addition, we encourage you to refer to our 2006 Form 10-K for a complete description of our significant accounting policies and estimates. Familiarity with this information is important in understanding our financial position and results of operations.

Results of Operations for the Three and Nine Months Ended September 30, 2007 Compared to Three and Nine Months Ended September 30, 2006

	Three mor Septem		Nine months ended Septemb 30,			
	2007	2006	2007	2006		
	(I	Dollars in thousa	nds, except per share da	ita)		
Revenues	\$ 237,668	\$ 232,439	\$ 727,743	\$ 623,702		
Benefits and expenses	213,805	201,943	617,135	525,047		
	23,863	30,496	110,608	98,655		
Income taxes	(7,904)	(9,807)	(37,251)	(32,872)		
Minority interest and equity income	540	17	1,099	359		
Net income Less dividends on Series B preferred	16,499	20,706	74,456	66,142		
stock	(37)	(37)	(112)	(112)		
Net income applicable to common stock	\$ 16,462	\$ 20,669	\$ 74,344	\$ 66,030		
Earnings per common share	\$ 0.55	\$ 0.70	\$ 2.50	\$ 2.25		
Earnings per common share assuming dilution	\$ 0.54	\$ 0.69	\$ 2.46	\$ 2.21		
Other data Direct premiums collected, net of reinsurance ceded: Traditional Annuity Exclusive						
Distribution Traditional Annuity Independent	\$ 27,848	\$ 28,106	\$ 99,927	\$ 107,418		
Distribution	489,120	635,048	1,064,532	1,353,964		
Traditional and Universal Life Insurance	45,015	41,928	138,942	131,501		
Variable Annuity and Variable Universal Life (1)	41,109	32,818	133,599	117,835		

Reinsurance assumed and other	3,598	3,826	11,641	12,967
Total	\$ 606,690	\$ 741,726	\$ 1,448,641	\$ 1,723,685
Direct life insurance in force, end of quarter (in millions) Life insurance lapse rates Withdrawal rates individual traditional annuity: Exclusive Distribution Independent Distribution			\$ 40,307 6.0% 5.6% 5.2%	\$ 37,817 6.7% 5.4% 5.0%
(1) Amounts are net of portion ceded to and include amounts assumed from alliance partners.	1	15		

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Premiums collected is not a measure used in financial statements prepared according to U.S. generally accepted accounting principles (GAAP). There is no comparable GAAP financial measure. We use premiums collected to measure the productivity of our exclusive and independent agents. Direct Traditional Annuity Independent Distribution premiums collected decreased for the 2007 periods as expected, reflecting the unusually high level of fixed rate annuity sales in 2006 as well as actions we took in 2007 to further increase the profitability of the products sold by our EquiTrust Life independent distribution channel.

Net income applicable to common stock decreased 20.4% in the third quarter of 2007 to \$16.5 million due primarily to the impact of changes in unrealized gains and losses on derivatives and a reserve adjustment for an embedded derivative in 2006. These items for the quarter were partially offset by the impact of an increase in the volume of business in force, an increase in realized gains on investments and a decrease in death benefits. Net income applicable to common stock increased 12.6% in the nine months ended September 30, 2007 to \$74.3 million due primarily to the impact of an increase in the volume of business in force and a \$4.9 million lawsuit settlement recorded in 2006. These items for the nine-month period were partially offset by a decrease in realized gains on investments and the embedded derivative reserve adjustment in 2006. The increase in volume of business in force is quantified in the detailed discussion that follows by summarizing the face amount of insurance in force for life products or account values of contracts in force for interest sensitive products. The face amount of life insurance in force represents the gross death benefit payable to policyholders and account value represents the value of the contract to the contract holder before application of surrender charges or reduction for any policy loans outstanding.

During the third quarter of 2006, we reduced our reserves for the embedded derivative in our coinsured index annuities \$7.1 million. This adjustment, which is the correction of an overstatement that started in 2001, increased third quarter 2006 net income \$2.6 million (\$0.09 per basic and diluted common share) after offsets for taxes and the amortization of deferred policy acquisition costs and deferred sales inducements. The impact to the financial statement line items affected by this overstatement is not material. This adjustment does not impact our segment results as the segment results are based on operating income which, as explained in the section entitled Segment Information, excludes the impact of changes in the valuation of derivatives. This adjustment is also not material to any prior period financial statements.

The spreads earned on our universal life and individual traditional annuity products are as follows:

	Nine months ended September 30,		
	2007	2006	
Weighted average yield on cash and invested assets	6.01%	6.01%	
Weighted average interest crediting rate/index cost	3.64	3.51	
Spread	2.37%	2.50%	

The weighted average yield on cash and invested assets represents the yield on cash and investments backing the universal life and individual traditional annuity products net of investment expenses. With respect to our index annuities, index costs represent the expenses we incur to fund the annual index credits through the purchase of options and minimum guaranteed interest credited on the index business. The weighted average crediting rate/index cost and spread are computed excluding the impact of the amortization of deferred sales inducements. See the Segment Information section that follows for a discussion of our spreads.

Premiums and product charges are as follows:

Three months ended		Nine months ende			
Septem	September 30,		iber 30,		
2007	2006	2007	2006		
	(Dollars in	thousands)			

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Premiums and product charges: Interest sensitive and index product charges Traditional life insurance premiums	\$ 29,129 34,751	\$ 26,935 33,355	\$ 84,045 108,263	\$ 78,744 103,516
Total	\$ 63,880	\$ 60,290	\$ 192,308	\$ 182,260
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Premiums and product charges increased 6.0% in the third quarter of 2007 to \$63.9 million and 5.5% in the nine months ended September 30, 2007 to \$192.3 million. The increases in interest sensitive and index product charges are principally driven by surrender charges on annuity and universal life products, cost of insurance charges on variable universal life and universal life products and mortality and expense fees on variable products. Surrender charges totaled \$16.3 million in the nine-month period ended September 30, 2007 compared to \$13.9 million in the 2006 period. Surrender charges increased primarily due to an increase in surrenders relating to growth in the volume and aging of business in force. The average aggregate account value for annuity and universal life insurance in force, which increased due to premiums collected as summarized in the Other data table above, totaled \$8,205.7 million for the nine-month period in 2007 and \$6,647.8 million for the 2006 period. We believe aging of the business in force is driving a portion of the increase in surrender charges relating to our annuity business as the surrender charge rate decreases with the passage of time (at a rate generally equal to 1.0% per year). This makes a surrender later in the contract period more economical for the contract holder, which results in higher lapse rates as the business ages. We started assuming business under a coinsurance agreement with American Equity Investment Life Insurance Company in 2001 and started selling annuities directly through EquiTrust Life independent agents in the fourth quarter of 2003. Surrender charges on this coinsurance and direct business included in the above amounts totaled \$14.1 million for the nine months ended September 30, 2007 and \$11.8 million for the 2006 period. Cost of insurance charges totaled \$48.8 million in the nine months ended September 30, 2007 and \$47.7 million in the 2006 period. Cost of insurance charges increased primarily due to aging of the business in force as the cost of insurance charge rate per each \$1,000 in force increases with the age of the insured. The average age of our universal life and variable universal life policyholders was 45.4 years at September 30, 2007 and 45.0 years at September 30, 2006.

Mortality and expense fees totaled \$7.3 million in the nine-month period ended September 30, 2007 and \$5.9 million in the 2006 period. Mortality and expense fees increased due to an increase in the separate account balances on which fees are based. The average separate account balance increased to \$813.3 million for the nine-month period in 2007 from \$680.9 million for the nine-month period in 2006 due to the impact of new sales and favorable investment results. Transfers of premiums to the separate accounts totaled \$103.0 million for the nine months ended September 30, 2007 and \$93.6 million for the 2006 period. Net investment income and net realized and unrealized gains on separate account assets totaled \$75.2 million in the nine-month period of 2007 and \$39.8 million in the 2006 period.

Traditional premiums increased due to an increase in the volume of business in force, partially offset by an increase in reinsurance ceded. The increase in the business in force is primarily attributable to sales of traditional life products by our Farm Bureau Life agency force exceeding the loss of in force amounts through deaths, lapses and surrenders. Our average aggregate traditional life insurance in force, net of reinsurance ceded, totaled \$19,773.3 million for the nine-month period in 2007 and \$18,037.4 million for the nine-month period in 2006. The change in life insurance in force is not proportional to the change in premium income due to a shift in the composition of our traditional life block of business from whole life policies to term policies. The premium for a term policy per \$1,000 face amount is less than that for a whole life policy.

Net investment income, which excludes investment income on separate account assets relating to variable products, increased 14.3% in the third quarter of 2007 to \$157.0 million and 18.7% in the nine months ended September 30, 2007 to \$461.6 million, primarily due to an increase in average invested assets. Average invested assets in the nine-month period of 2007 increased 18.9% to \$10,229.2 million (based on securities at amortized cost) from \$8,603.4 million in the 2006 period, principally due to net premium inflows from the Life Companies and proceeds from issuance of Senior Notes in March 2007. The annualized yield earned on average invested assets decreased to 6.06% in the nine months ended September 30, 2007 from 6.07% in the respective 2006 period. Fee income from bond calls, tender offers and mortgage loan prepayments totaled \$7.6 million in the nine months ended September 30, 2007 compared to \$4.9 million in the respective 2006 period. Net investment income also includes (\$1.3) million for the nine-month period in 2007 and less than \$0.1 million in 2006, representing the acceleration (reversal) of net

discount accretion on mortgage and asset-backed securities resulting from changing prepayment speed 17

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assumptions as of the end of each respective period. See the Financial Condition Investments section that follows for a description of how changes in prepayment speeds impact net investment income.

Derivative income is as follows:

	Three mor Septem		Nine months ended 30,			l September	
	2007 2006			2007	2006		
		(Dollar	s in th	ousands)			
Derivative income:							
Components of derivative income from call							
options:							
Gains received at expiration	\$ 55,010	\$ 15,544	\$	117,043	\$	44,699	
Change in the difference between fair value							
and remaining option cost at beginning and							
end of period	(18,092)	32,748		7,007		30,324	
Cost of money for call options	(28,156)	(19,401)		(77,602)		(51,436)	
	0.760	20.001		46.440		22.507	
	8,762	28,891		46,448		23,587	
Other	(2,435)	151		828		(144)	
Total	\$ 6,327	\$ 29,042	\$	47,276	\$	23,443	

The increase in gains received at expiration is attributable to growth in the volume of index annuities in force and appreciation in the market indices on which our options are based. The average aggregate account value of index annuities in force, which has increased due to new sales, totaled \$4,003.8 million for the nine months ended September 30, 2007 compared to \$3,078.2 million for the respective 2006 period. The changes in the difference between the fair value of the call options and the remaining option costs are caused primarily by the change in the S&P 500 Index® (upon which the majority of our options are based). The range of index appreciation for S&P 500 Index options for the periods ended September 30 is as follows:

	Three months en	ided September	Nine months ended Septeml 30,			
	30),				
	2007	2006	2007	2006		
Annual point-to-point strategy	5.9%-22.7%	1.1%-12.2%	5.9%-22.7%	1.1%-15.0%		
Monthly point-to-point strategy	5.6%-15.9%	0.0%- $8.0%$	4.4%-15.9%	0.0%-10.1%		
Monthly average strategy one-year						
options	7.5%-12.9%	1.5%-5.6%	1.2%-12.9%	0.9%-9.1%		
Monthly average strategy						
two-year options	8.1%-12.9%		8.1%-12.9%			
Daily average strategy	6.8%-11.1%	1.0%-5.1%	2.1%-11.1%	0.7%-8.7%		

The change in fair value is also reduced by participation rates and caps, as applicable, on the underlying options. Furthermore, the change in fair value is impacted by options based on other underlying indices and the timing of option settlements. The cost of money for call options increased primarily due to the impact of growth in the volume of index annuities in force. Other derivative income (loss) is comprised of changes in the value of the conversion feature embedded in convertible fixed maturity securities and the embedded derivative included in our modified coinsurance contracts. In addition, beginning in the second quarter of 2007, other derivative income (loss) includes cash flows and the change in fair value of the interest rate swaps relating to our flexible premium deferred annuity

contracts due to the adoption of Statement 133 Implementation Issue No. G26, Cash Flow Hedges: Hedging Interest Cash Flows on Variable Rate Assets and Liabilities That Are Not Based on a Benchmark Interest Rate. See Accounting Changes for additional details on this Issue. Derivative income will fluctuate based on market conditions. **Realized/unrealized gains (losses) on investments** are as follows:

	Three r ended Se 30	Ni	ne months en	-	l September	
	2007	2006		2007	2006	
		(Doll	lars in tl	nousands)		
Realized/unrealized gains (losses) on investments:						
Realized gains on sales	\$ 4,343	\$ 264	\$	9,358	\$	14,491
Realized losses on sales	(5)	(603)		(45)		(614)
Realized losses due to impairments	(406)			(2,842)		(2,340)
Unrealized gains on trading securities		83		73		33
Total	\$ 3,932	\$ (256)	\$	6,544	\$	11,570
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The level of realized/unrealized gains (losses) is subject to fluctuation from period to period depending on the prevailing interest rate and economic environment and the timing of the sale of investments. See Financial Condition Investments for details regarding our unrealized gains and losses on available-for-sale securities at September 30, 2007 and December 31, 2006. Gains on sales in the nine-month period include \$5.6 million in 2007 and \$13.5 million in 2006 related to sales of a portion of our investment in American Equity Investment Life Holding Company (AEL) common stock.

We monitor the financial condition and operations of the issuers of securities rated below investment grade and of the issuers of certain investment grade securities on which we have concerns regarding credit quality. In determining whether or not an unrealized loss is other than temporary, we review factors such as:

historical operating trends;

business prospects;

status of the industry in which the company operates;

analyst ratings on the issuer and sector;

quality of management;

size of the unrealized loss;

length of time the security has been in an unrealized loss position; and

our intent and ability to hold the security.

If we determine that an unrealized loss is other than temporary, the security is written down to its fair value with the difference between amortized cost and fair value recognized as a realized loss. Details regarding investment impairments individually exceeding \$0.5 million, for the nine months ended September 30, 2007 and 2006, including the circumstances requiring the write downs, are summarized in the following table:

General Description	Impairment Loss (Dollars in thousands)	Circumstance
Nine months ended September 30, 2007: Major printing and publishing company	\$ 1,624	During the second quarter, the company announced that it would take the company private in a series of transactions tendering outstanding shares. In addition, rating declines and other adverse details regarding the financial status of the company became available. (A)
United States military base housing revenue bond	\$ 812	During the second quarter, the United States closed one military base leading to a restructuring and tender offer for the bonds. (A)

Nine months ended September 30, 2006:			
Major United States credit company	\$	986	Valuation of this security is tied to the strength of its parent. During the first quarter, continued rating declines and other adverse details regarding the financial status of the parent company became available. (A)
Major United States automaker	\$	648	During the first quarter, continued rating declines and other adverse details regarding the financial status of the company became available. In addition, the company faces labor strikes and restated its financial statements during the quarter. (A)
Major United States automaker	\$	643	During the first quarter, continued rating declines and other adverse details regarding the financial status of the company became available. (A)
(A) Negative trends in this segment of the industry were considered in our analysis, which is done on an issue-by-issue basis. We concluded that there is no impact on other material investments in addition to amounts already written down.			
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Other income and other expenses include revenues and expenses, respectively, relating primarily to our non-insurance operations. Our non-insurance operations include management, advisory, marketing and distribution services and leasing activities. Fluctuations in these financial statement line items are generally attributable to fluctuations in the level of these services provided during the periods.

Interest sensitive and index product benefits are as follows:

	Three months ended September 30,		Nine months en 30	•	
	2007	2006	2007	2006	
		(Dollar	rs in thousands)		
Interest sensitive and index product					
benefits:					
Interest credited	\$ 60,737	\$ 53,051	\$ 177,139	\$ 149,069	
Index credits	53,482	15,848	114,826	46,342	
Change in value of embedded derivative	10,195	43,453	6,427	25,946	
Amortization of deferred sales inducements	(667)	525	15,533	13,300	
Interest sensitive death benefits	8,447	12,471	29,902	32,071	
Total	\$ 132,194	\$ 125,348	\$ 343,827	\$ 266,728	

Interest sensitive and index product benefits increased 5.5% in the third quarter of 2007 to \$132.2 million, and increased 28.9% in the nine months ended September 30, 2007 to \$343.8 million. These increases are primarily due to the impact of an increase in the volume of annuity business in force, partially offset by a decrease in the change in value of embedded derivative and interest sensitive death benefits. Interest sensitive and index product benefits tend to fluctuate from period to period primarily as a result of changes in mortality experience and the impact of changes in the equity markets on index credits and the value of the embedded derivatives in our index annuities.

The average aggregate account value of annuity contracts in force, which increased due to additional premiums collected as summarized in the Other data table above, totaled \$7,314.6 million for the nine-month period in 2007 and \$5,756.5 million for the 2006 period. These account values include values relating to index contracts totaling \$4,003.8 million for 2007 and \$3,078.2 million for 2006.

The weighted average interest crediting rate/index cost for universal life and individual traditional annuity products, excluding the impact of the amortization of deferred sales inducements, was 3.64% for the nine-month period of 2007 and 3.51% for the respective 2006 period.

The change in the amount of index credits is impacted by growth in the volume of index annuities in force and the amount of appreciation/depreciation in the underlying equity market indices on which our options are based as discussed above under Derivative income. The change in the value of the embedded derivative is impacted by the change in expected index credits on the next policy anniversary dates, which is related to the change in the fair value of the options acquired to fund these index credits as discussed above under Derivative income. The value of the embedded derivative is also impacted by the timing of the posting of index credits and changes in reserve discount rates and assumptions used in estimating future call option costs. In addition, the change in the value of the embedded derivative was reduced \$7.1 million in the third quarter of 2006 as described in the Net income applicable to common stock section above.

The decrease in amortization of deferred sales inducements for the third quarter is primarily due to the impact of changes in unrealized gains and losses on derivatives. The increase in amortization of deferred sales inducements for the nine-month period is primarily due to additional capitalization of costs incurred with new sales and profitability in the underlying business. Deferred sales inducements on interest sensitive and index products totaled \$293.6 million at

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September 30, 2007 and \$204.3 million at September 30, 2006. The change in unrealized gains and losses on derivatives decreased amortization by \$6.4 million in the third quarter of 2007 and \$3.9 million in the 2006 period. Changes in assumptions (unlocking) used to calculate amortization of deferred sales inducements decreased amortization \$1.1 million for the nine-month period of 2007 and \$0.1 million for the 2006 period. The impact of unlocking in 2007 is primarily due to decreasing lapse assumptions in the models for our direct index annuity business.

Traditional life insurance benefits are as follows:

	Three months ended September 30,		Nine months ended 30,			d September	
	2007	2006		2007	2006		
		(Dolla	ars in th	ousands)			
Traditional life insurance policy benefits:							
Traditional life insurance benefits	\$ 21,595	\$ 24,235	\$	69,676	\$	69,365	
Increase in traditional life future policy							
benefits	8,840	5,991		28,069		25,296	
Distributions to participating policyholders	4,866	5,493		16,114		16,938	
Total	\$ 35,301	\$35,719	\$	113,859	\$	111,599	

Traditional life insurance policy benefits decreased 1.2% in the third quarter of 2007 to \$35.3 million and increased 2.0% in the nine months ended September 30, 2007 to \$113.9 million. The decrease in the third quarter of 2007 is primarily due to a decrease in death benefits, partially offset by the impact of growth in the volume of business in force. The increase in the nine-month period of 2007 is attributable to the impact of growth in the volume of business in force, partially offset by a decrease in death benefits. Death benefits decreased 9.3% to \$12.9 million for the quarter and 7.2% to \$38.5 million for the nine-month period primarily due to a decrease in the average size of death claims on term life insurance policies. Surrender benefits decreased 11.6% to \$7.9 million in the third quarter of 2007, but increased 12.5% to \$27.7 million for the nine-month period. Distributions to participating policyholders decreased due to reductions in our dividend crediting rates. The change in traditional life future policy benefits may not be proportional to the change in traditional premiums and benefits as reserves on term policies are generally less than reserves on whole life policies. Traditional life insurance benefits can fluctuate from period to period primarily as a result of changes in mortality experience.

Underwriting, acquisition and insurance expenses are as follows:

	Three months ended September 30,		Nine months end 30,			
	2007	2006		2007	2006	
		(Dolla	ars in th	ousands)		
Underwriting, acquisition and insurance						
expenses:						
Commission expense, net of deferrals	\$ 3,455	\$ 3,248	\$	10,507	\$	10,240
Amortization of deferred policy acquisition						
costs	12,456	10,353		61,037		49,523
Amortization of value of insurance in force						
acquired	1,008	996		3,008		2,090
Other underwriting, acquisition and						
insurance expenses, net of deferrals	19,279	18,152		55,290		59,838

Total \$36,198 \$32,749 \$ 129,842 \$ 121,691

Underwriting, acquisition and insurance expenses increased 10.5% for the third quarter of 2007 to \$36.2 million and 6.7% for the nine months ended September 30, 2007 to \$129.8 million. Amortization of deferred policy acquisition costs increased for the 2007 periods primarily due an increase in the profitability and volume of business in force resulting from new sales from our EquiTrust Life distribution channel. In addition, for the third quarter, the impact of changes in assumptions (unlocking) increased amortization \$1.9 million in 2007 and decreased amortization \$1.6 million in 2006. The change in unrealized gains and losses on derivatives decreased amortization by \$9.8 million in the third quarter of 2007 and \$4.0 million in the 2006 period.

Amortization of value of insurance in force acquired increased \$0.9 million for the nine months ended September 30, 2007 primarily due to increased profitability on the underlying business. Underwriting, acquisition and insurance expenses increased 6.2% for the third quarter of 2007 due primarily to an increase in salary expense and a

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\$0.5 million impairment of a fixed asset. Underwriting, acquisition and insurance expenses decreased 7.6% for the nine-month period primarily due to a \$4.9 million lawsuit settlement in the second quarter of 2006. See Note 4 of our notes to the consolidated financial statements for further details regarding this settlement and a related unrecorded gain contingency.

Interest expense increased 50.2% to \$4.4 million in the third quarter of 2007 and 39.2% to \$12.2 million for the nine months ended September 30, 2007, due to an increase in our long-term debt. The average debt outstanding increased to \$289.7 million for the nine months ended September 30, 2007, compared to \$218.4 million for the 2006 period due to the issuance of Senior Notes in March 2007.

Income taxes decreased 19.4% in the third quarter of 2007 to \$7.9 million and increased 13.3% for the nine months ended September 30, 2007 to \$37.3 million. The effective tax rate was 33.1% for the third quarter of 2007 and 32.2% for the 2006 period. The effective tax rate was 33.7% for the nine months ended September 30, 2007 and 33.3% for the nine months ended September 30, 2006. The effective tax rates were lower than the federal statutory rate of 35% primarily due to tax-exempt interest and tax-exempt dividend income. In addition, tax accruals totaling \$0.5 million were reversed in the third quarter of 2006 as we determined they were no longer necessary based on events and analysis performed during that period.

Equity income net of related income taxes totaled \$0.5 million for the third quarter of 2007 and less than \$0.1 million in the 2006 period. For the nine-month periods, equity income net of related income taxes totaled \$1.1 million in 2007 and \$0.5 million in 2006. Equity income includes our proportionate share of gains and losses attributable to our ownership interest in partnerships, joint ventures and certain companies where we exhibit some control but have a minority ownership interest. Given the timing of availability of financial information from our equity investees, we will consistently use information that is as much as three months in arrears for certain of these entities. Several of these entities are investment companies whose operating results are derived primarily from unrealized and realized gains and losses generated by their investment portfolios. As is normal with these types of entities, the level of these gains and losses is subject to fluctuation from period to period depending on the prevailing economic environment, changes in prices of equity securities held by the investment partnerships, timing and success of initial public offerings and other exit strategies, and the timing of the sale of investments held by the partnerships and joint ventures.

Segment Information

We analyze operations by reviewing financial information regarding products that are aggregated into four product segments. The product segments are: (1) Traditional Annuity Exclusive Distribution (Exclusive Annuity), (2) Traditional Annuity Independent Distribution (Independent Annuity), (3) Traditional and Universal Life Insurance and (4) Variable. We also have various support operations and corporate capital that are aggregated into a Corporate and Other segment.

We analyze our segment results based on pre-tax operating income (loss). Accordingly, income taxes are not allocated to the segments. In addition, operating results are generally reported net of any transactions between the segments. Operating income (loss) represents net income excluding, as applicable, the after tax impact of:

realized and unrealized gains and losses on investments,

changes in net unrealized gains and losses on derivatives,

the cumulative effect of changes in accounting principles,

a nonrecurring lawsuit settlement and

discontinued operations.

The impact of realized and unrealized gains and losses on investments and unrealized gains and losses on derivatives also includes adjustments and that portion of amortization of deferred policy acquisition costs, deferred sales

inducements, unearned revenue reserve and value of insurance in force acquired attributable to such gains or losses. Our rationale for using operating income, in addition to net income, to measure our performance is summarized in Note 6, Segment Information, to the consolidated financial statements.

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A reconciliation of net income to pre-tax operating income and a summary of pre-tax operating income (loss) by segment follow:

		Three months ended September 30,		ine months en	September	
	2007	2006		2007	2006	
		(Dolla	rs in th	ousands)		
Net income	\$ 16,499	\$ 20,706	\$	74,456	\$ 66,142	
Realized/unrealized losses (gains) on						
investments	(3,932)	256		(6,544)	(11,570)	
Change in net unrealized gains/losses on						
derivatives	32,125	10,719		528	(3,891)	
Change in amortization of:						
Deferred policy acquisition costs	(9,572)	(4,046)		(191)	1,079	
Deferred sales inducements	(6,429)	(3,992)		26	915	
Value of insurance in force acquired	3	9		(5)	(64)	
Unearned revenue reserve		2		10	1	
Cumulative effect of change in accounting principle				283		
Lawsuit settlement					4,880	
Income tax offset	(4,268)	(1,032)		2,161	3,027	
	(7,927)	1,916		(3,732)	(5,623)	
Income taxes on operating income	12,462	10,848		35,406	30,106	
Pre-tax operating income	\$ 36,888	\$ 33,470	\$	106,130	\$ 90,625	
Pre-tax operating income (loss) by segment: Traditional Annuity Exclusive Distribution	\$ 6,665	\$ 10,331	\$	24,240	\$ 26,961	
Traditional Annuity Independent						
Distribution	10,779	8,453		30,413	21,396	
Traditional and Universal Life Insurance	15,114	16,790		42,725	43,413	
Variable	4,381	(995)		10,412	2,275	
Corporate and Other	(51)	(1,109)		(1,660)	(3,420)	
	\$ 36,888	\$ 33,470	\$	106,130	\$ 90,625	
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A discussion of our operating results, by segment, follows: Traditional Annuity Exclusive Distribution Segment

		nths ended	Nine months end	led September
	September 30,		30,	
	2007	2006	2007 ars in thousands)	2006
Pre-tax operating income				
Operating revenues:				
Interest sensitive and index product charges	\$ 276	\$ 254	\$ 852	\$ 855
Net investment income	35,664	37,328	109,406	108,876
Derivative income (loss)	1,056	(72)	2,127	(168)
	36,996	37,510	112,385	109,563
Benefits and expenses	30,331	27,179	88,145	82,602
Pre-tax operating income	\$ 6,665	\$ 10,331	\$ 24,240	\$ 26,961
Other data				
Annuity premiums collected, direct	\$ 27,848	\$ 28,106	\$ 99,927	\$ 107,418
Policy liabilities and accruals, end of period			2,219,365	2,221,000
Individual deferred annuity spread: Weighted average yield on cash and				
invested assets Weighted average interest crediting			6.25%	6.26%
rate/index costs			4.08%	3.99%
Spread			2.17%	2.27%
Individual traditional annuity withdrawal				
rate			5.6%	5.4%
Tuto			5.070	J.T/0

Pre-tax operating income for the Exclusive Annuity segment decreased 35.5% in the third quarter of 2007 to \$6.7 million and 10.1% in the nine months ended September 30, 2007 to \$24.2 million primarily due to the impact of changing assumptions (unlocking) used in the amortization of deferred policy acquisition costs. Unlocking increased amortization \$1.2 million in the 2007 periods and decreased amortization \$1.7 million in the 2006 periods. Investment fee income relating to bond calls, tender offers and mortgage loan prepayments and the change in net discount accretion on mortgage and asset-backed securities decreased to \$0.5 million in the third quarter of 2007 from \$1.5 million in the third quarter of 2006. For the nine month periods, this fee income and change in discount accretion totaled \$3.0 million in 2007 and \$1.5 million in 2006.

Premiums collected decreased 0.9% in the third quarter of 2007 to \$27.8 million and 7.0% in the nine-month period ended September 30, 2007 to \$99.9 million. The amount of traditional annuity premiums collected is highly dependent upon the relationship between the current crediting rates on our products and the crediting rates available on competing products, including bank-offered certificates of deposit. We believe the decrease in annuity premiums in 2007 is due to a rise in short-term market interest rates during 2007 and 2006, making certificates of deposit and other short-term investments more attractive in relation to these traditional annuities.

The decrease in the weighted average yield on cash and invested assets is primarily due to the items impacting net investment income discussed above. In 2006 we increased the crediting rate on our primary flexible premium deferred annuity product ten basis points in response to increased income generated from interest rate swaps we utilize to hedge a portion of our annuity portfolio. Income from these swaps totaled \$3.1 million in the nine months ended September 30, 2007 compared to \$2.7 million in the comparable 2006 period. Income from these swaps is netted against interest credited through March 31, 2007, but included in derivative income (loss) starting in the second quarter of 2007. See Accounting Changes for additional details regarding this change.

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Traditional Annuity Independent Distribution Segment

				nded September 80,	
	2007	2006	2007	2006	
		(Dollar	rs in thousands)		
Pre-tax operating income					
Operating revenues:					
Interest sensitive and index product					
charges	\$ 5,133	\$ 4,440	\$ 14,067	\$ 11,797	
Net investment income	78,337	59,479	222,901	157,478	
Derivative income (loss)	27,201	(3,619)	39,252	(6,225)	
	110,671	60,300	276,220	163,050	
Benefits and expenses	99,892	51,847	245,807	141,654	
Pre-tax operating income	\$ 10,779	\$ 8,453	\$ 30,413	\$ 21,396	
Other data					
Annuity premiums collected, independent					
channel Fixed rate annuities	\$ 275,866	\$ 375,415	\$ 407,083	\$ 606,478	
Index annuities	213,254	259,633	657,449	747,486	
Annuity premiums collected, assumed	663	736	2,729	3,555	
Policy liabilities and accruals, end of period			6,380,691	4,894,317	
Individual deferred annuity spread: Weighted average yield on cash and					
invested assets			5.81%	5.74%	
Weighted average interest crediting rate/index cost			3.44%	3.17%	
Spread			2.37%	2.57%	
Individual traditional annuity withdrawal					
rate			5.2%	5.0%	

Pre-tax operating income for the Independent Annuity segment increased 27.5% in the third quarter of 2007 to \$10.8 million and increased 42.1% to \$30.4 million in the nine months ended September 30, 2007. These increases are primarily due to growth in the volume of business in force. Revenues, benefits, expenses and the volume of business in force increased primarily due to the growth of our EquiTrust Life distribution channel. The number of appointed independent agents and distributors increased to 23,515 at September 30, 2007, from 17,402 at September 30, 2006, which includes individual agents totaling 18,902 at September 30, 2007 and 14,319 at September 30, 2006. The average aggregate account value for annuity contracts in force in the Independent Annuity segment for the nine-month period totaled \$6,231.7 million for 2007 and \$4,189.7 million for 2006.

The increases in interest sensitive and index product charges in the 2007 periods are due to an increase in surrender charges. Surrender charges increased due to increases in surrenders relating to growth in the volume and aging of

business in force. The increases in net investment income are attributable to growth in invested assets, primarily due to net premium inflows, and the impact of an increase in our investment yield. The increase in derivative income (loss) is due to increases in proceeds from call option settlements, partially offset by increases in the cost of money for options as discussed under Derivative income (loss) above. Call option settlements in 2007 increased \$39.5 million for the third quarter and \$71.5 million for the nine-month period due to appreciation in the underlying indices and growth in the volume of business in force. The cost of money for call options increased \$8.7 million in the third quarter of 2007 and \$26.1 million for the nine-month period, primarily due primarily to an increase in the business in force. Benefits and expenses for the 2007 periods increased due to growth in the volume of business in force. The timing of policy anniversary dates and the amount of appreciation in the underlying indices also contributed to increases in index credits totaling \$37.6 million in the third quarter of 2007 and \$68.2 million in the nine months ended September 30, 2007. In addition, the impact of unlocking adjustments decreased amortization of deferred policy

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acquisition costs and deferred sales inducements \$1.9 million for the nine-months in 2007 and less than \$0.1 million for the 2006 period. The impact of unlocking in 2007 is primarily due to decreasing lapse assumptions in the models for our direct index annuity business.

Premiums collected from the independent channel decreased for the 2007 periods primarily due to a more favorable market environment during 2006 for the sale of our multi-year guaranteed annuity product. In addition, during 2007 we took actions to further increase the profitability of our products. The weighted average yield on cash and invested assets increased primarily due to an increase in market investment rates and the acquisition of investments at yields greater than the existing portfolio yield. The weighted average crediting rate increased for the 2007 period due to increasing crediting rates and option costs. The decrease in spread is due primarily to a shift in business to our multi-year guaranteed annuity which has a lower spread target than other products in our portfolio.

Traditional and Universal Life Insurance Segment

		nths ended aber 30,	ľ		ths ended September 30,		
	2007	2006		2007		2006	
		(Doll	ars in	thousands)			
Pre-tax operating income							
Operating revenues:							
Interest sensitive product charges	\$12,296	\$11,318	\$	34,723	\$	33,766	
Traditional life insurance premiums and							
other income	34,751	33,355		108,263		103,516	
Net investment income	35,326	35,297		108,482		106,086	
	82,373	79,970		251,468		243,368	
Benefits and expenses	67,259	63,180		208,743		199,955	
Pre-tax operating income	\$ 15,114	\$ 16,790	\$	42,725	\$	43,413	
Other data							
Life premiums collected, net of reinsurance	\$47,926	\$ 44,986	\$	147,732	\$	140,779	
Policy liabilities and accruals, end of period Direct life insurance in force, end of period				2,152,642		2,122,280	
(in millions)				32,528		30,200	
Interest sensitive life insurance spread: Weighted average yield on cash and							
invested assets				6.68%		6.65%	
Weighted average interest crediting rate				4.37%		4.48%	
Spread				2.31%		2.17%	

Pre-tax operating income for the Traditional and Universal Life Insurance segment decreased 10.0% in the third quarter of 2007 to \$15.1 million and decreased 1.6% in the nine-month period of 2007 to \$42.7 million. The decreases for the 2007 periods are primarily due to the impact of changing assumptions used in the amortization of deferred policy acquisition costs. Unlocking increased amortization \$1.6 million in the third quarter of 2007 and decreased amortization \$1.1 million in the 2006 period. The impact of unlocking was partially offset by a decrease in death benefits. Death benefits decreased 11.4% to \$18.7 million for the third quarter of 2007 and 4.0% to \$59.6 million for

the nine months ended September 30, 2007.

The increase in net investment income for the nine-month period is primarily due to an increase in invested assets, primarily due to net premium inflows, and additional fee income from bond calls, tender offers, mortgage loan prepayments and the acceleration (reversal) of net discount accretion on mortgage and asset-backed securities which totaled \$2.5 million for the nine months ended September 30, 2007, compared to \$1.8 million in the 2006 period. Premiums collected increased 6.5% to \$47.9 million for the third quarter and 4.9% to \$147.7 million for the nine months ended September 30, 2007 primarily due to increases in new sales.

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The changes in the weighted average yield on cash and invested assets are attributable to the items affecting net investment income noted above. The decrease in weighted average interest crediting rate is primarily due to a decrease in credited rates on assumed business.

Variable Segment

				nded September 60,		
	2007	2006		2007		2006
		(Dolla	rs in th	ousands)		
Pre-tax operating income (loss)						
Operating revenues:						
Interest sensitive product charges	\$ 11,424	\$ 10,925	\$	34,413	\$	32,327
Net investment income	3,330	3,507		10,306		10,751
Other income	573	293		2,731		841
	15,327	14,725		47,450		43,919
Benefits and expenses	10,946	15,720		37,038		41,644
Pre-tax operating income	\$ 4,381	\$ (995)	\$	10,412	\$	2,275
Other data						
Variable premiums collected, net of						
reinsurance	\$41,109	\$ 32,818	\$	133,599	\$	117,835
Policy liabilities and accruals, end of period	+ 1-,2	+,	,	228,520	,	237,578
Separate account assets, end of period				865,557		715,376
Direct life insurance in force, end of period				,,		. = 2 ,0 , 0
(in millions)				7,779		7,617

Pre-tax operating income (loss) for the Variable segment totaled \$4.4 million in the third quarter of 2007 and (\$1.0) million for the 2006 period. For the nine months ended September 30, pre-tax operating income totaled \$10.4 million for 2007 and \$2.3 million for 2006. These increases are primarily due to an increase in the volume of business in force, lower death benefits and a decrease in amortization of deferred policy acquisition costs. Interest sensitive product charges increased due to mortality and expense fee income and cost of insurance charges. For the nine-month period of 2007, mortality and expense fee income increased 23.6% to \$7.3 million due to an increase in separate account assets. Cost of insurance charges increased 5.4% to \$21.0 million for the nine-month period primarily due to the impact of the aging of business in force. In addition, other income for the nine-month period increased \$1.0 million due to the recognition of contingent administrative fee income from alliance partners in the first quarter of 2007. This is not expected to be a recurring source of income.

Death benefits decreased 54.5% to \$2.3 million in the third quarter of 2007 and 20.7% to \$8.0 million for the nine months ended September 30, 2007, primarily due to a decrease in the average size of death claims paid in excess of related account values on variable universal life policies. Amortization of deferred policy acquisition costs decreased \$2.3 million for the nine months of 2007 compared to the 2006 period due primarily to the impact of changing assumptions (unlocking) used in the amortization of deferred policy acquisition costs. Unlocking resulted in a \$1.2 million decrease to amortization for the nine months of 2007 compared to a \$1.8 million increase in 2006.

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Corporate and Other Segment

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	Three mor Septem		Nine months end 30,		-				
	2007	2006		2007	2006				
	(Dollars in thousands)								
Pre-tax operating loss:									
Operating revenues:									
Net investment income	\$ 4,359	\$ 1,767	\$	10,465	\$	5,539			
Other income	5,940	5,692		17,324		16,858			
	10,299	7,459		27,789		22,397			
Interest expense	4,437	2,954		12,236		8,793			
Benefits and other expenses	6,743	5,640		18,906		17,644			
	(881)	(1,135)		(3,353)		(4,040)			
Minority interest	2	1		(3)		(125)			
Equity income, before tax	828	25		1,696		745			
Pre-tax operating loss	\$ (51)	\$ (1,109)	\$	(1,660)	\$	(3,420)			

Pre-tax operating loss decreased 95.4% to \$0.1 million for the third quarter of 2007 and decreased 51.5% to \$1.7 million for the nine-month period. Net investment income increased due to an increase in invested assets, primarily from the proceeds of our Senior Notes offering as discussed in the Net investment income section above. In addition, the yield earned on average invested assets for the nine-month period increased to 4.22% at September 30, 2007 compared to 3.84% at September 30, 2006. Interest expense increased in the 2007 periods due an increase in our average debt outstanding resulting from the Senior Notes offering. The changes in other income and expense are primarily due to operating results of our non-insurance operations.

Accounting Changes

Effective April 1, 2007, we adopted Statement of Financial Accounting Standards (Statement) 133 Implementation Issue No. G26, Cash Flow Hedges: Hedging Interest Cash Flows on Variable-Rate Assets and Liabilities That Are Not Based on a Benchmark Interest Rate, (DIG G26) which clarifies the accounting for a cash flow hedge of a variable-rate asset or liability, specifically addressing when an entity is permitted to hedge benchmark interest rate risk. DIG G26 indicates that the risk being hedged in a cash flow hedge of a variable-rate financial asset or liability cannot be designated as interest rate risk unless the cash flows of the hedged transaction are explicitly based on that same benchmark interest rate. In addition, DIG G26 clarifies that the only permitted benchmarks are the risk-free rate and rates based on the LIBOR swap curve. Hedging relationships that no longer qualify for cash flow hedge accounting based on this guidance must be undesignated prospectively. Changes in fair value of derivatives not subsequently re-designated to a new qualifying hedging relationship are recorded in earnings. Gains or losses previously included in accumulated other comprehensive income (loss) remain in accumulated other comprehensive income (loss) and are amortized to net income over the remaining term of the swaps as the hedged anticipated cash flows occur. If it becomes probable that the anticipated cash flows will not occur, the deferred gains or losses will be reclassified into earnings immediately. As a result of adopting DIG G26, we undesignated the hedging relationship for the interest rate swaps related to our flexible premium deferred annuity contracts as they are not explicitly based on one of the two permitted benchmarks. Net unrealized gains on these swaps included in accumulated other comprehensive income (loss) totaled \$2.8 million at March 31, 2007 and are being amortized into income over the life of the individual swaps. Derivative income includes the change in fair value of these derivatives after March 31, 2007, which totaled \$(4.4) million for the third quarter of 2007 and \$(2.8) million for the nine-month period. Amortization

of the net unrealized gain totaled \$0.7 million for the third quarter of 2007 and \$1.5 million for the nine-month period. This guidance does not impact the interest rate swap on our line of credit, as both the derivative instrument and hedged item are based on the three-month LIBOR rate.

Effective January 1, 2007, we adopted Financial Accounting Standards Board (FASB) Interpretation No. 48, Accounting for Uncertainty in Income Taxes. Interpretation No. 48 creates a single model to address uncertainty in tax positions and clarifies the accounting for income taxes by prescribing the minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. Under the Interpretation, a tax position can be recognized in the financial statements if it is more likely than not that the position will be sustained upon examination by taxing authorities who have full knowledge of all relevant information. A tax position that

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meets the more-likely-than-not recognition threshold is measured at the largest amount of benefit that is greater than 50 percent likely of being realized upon settlement. Interpretation No. 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The impact of adopting Interpretation No. 48 was not material to our consolidated financial statements; therefore the cumulative effective of change in this accounting principle, totaling \$0.3 million, is reflected as an increase to income tax expense in our 2007 consolidated income statement. We recognize interest accrued related to unrecognized tax benefits in interest expense and penalties in other expenses. We are no longer subject to U.S. federal, state and local income tax examinations by tax authorities for years prior to 2001.

Effective January 1, 2007, we adopted Statement of Position (SOP) 05-1, Accounting by Insurance Enterprises for Deferred Acquisition Costs in Connection with Modifications or Exchanges of Insurance Contracts issued by the Accounting Standards Executive Committee of the American Institute of Certified Public Accountants. The SOP provides guidance on the accounting for internal replacements of one insurance contract for another insurance contract. Under the SOP, an internal replacement that is determined to result in a replacement contract that is substantially changed from the replaced contract is accounted for as an extinguishment of the replaced contract. As an extinguishment, the unamortized deferred policy acquisition costs, deferred sales inducements, value of insurance in force acquired and unearned revenue reserve from the replaced contract are written off at the time of the extinguishment. An internal replacement that is determined to result in a replacement contract that is substantially unchanged from the replaced contract is accounted for as a continuation of the replaced contract. The impact of adopting SOP 05-1 was not material to our consolidated financial statements for the nine months ended September 30, 2007 (estimated to be less than \$0.1 million) as our previous accounting policy for internal replacements substantially conformed to current interpretations of the guidance in the SOP.

In April 2007, the FASB issued Staff Position FIN 39-1 (FSP FIN 39-1), which amends certain aspects of FASB Interpretation No. 39, Offsetting of Amounts Related to Certain Contracts—an interpretation of APB Opinion No. 10 and FASB Statement No. 105. This FSP allows a reporting entity to offset fair value amounts recognized for the right to reclaim cash collateral (a receivable) or the obligation to return cash collateral (a payable) against fair value amounts recognized for derivative instruments executed with the same counterparty under the same master netting arrangement. The guidance in this FSP is effective for fiscal years beginning after November 15, 2007, with early application permitted. We intend to adopt FSP FIN 39-1 beginning in 2008. This FSP will have no impact on our consolidated statements of income. At September 30, 2007, the cash collateral payable to counterparties totaled \$92.9 million and the cash collateral receivable from counterparties totaled \$2.3 million. These amounts are included in the other liabilities and other assets lines on our consolidated balance sheet at September 30, 2007, but will be netted against the fair value of the call options and swaps included in the derivative instruments line on our consolidated balance sheet upon adoption of FSP FIN 39-1.

In February 2007, the FASB issued Statement No. 159, The Fair Value Option for Financial Assets and Financial Liabilities, which permits certain financial assets and liabilities to be measured at fair value, with changes in fair value reported in earnings. This election is allowed on an instrument-by-instrument basis and requires additional reporting disclosures. This Statement is effective for fiscal years beginning after November 15, 2007. Early adoption is allowed provided the provisions of Statement No. 157 are also adopted. We are currently evaluating the requirements of this Statement and have not yet concluded if the fair value option will be adopted.

In September 2006, the FASB issued Statement No. 157, Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value and expands the required disclosures about fair value measurements. This Statement is effective for fiscal years beginning after November 15, 2007. The impact of adoption is not expected to be material to our consolidated financial statements.

In September 2006, the FASB issued Statement No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132(R). While certain aspects of this Statement were adopted effective December 31, 2006, as described in our 2006 Form 10-K, the Statement also requires measurement of a plan s assets and benefit obligations as of the end of the employer s fiscal year, beginning with fiscal years ending after December 15, 2008. The impact of adopting this aspect of the Statement is not expected

to be material to our consolidated financial statements.

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FBL Financial Group, Inc.

September 30, 2007

Financial Condition

Investments

Our total investment portfolio increased 9.9% to \$10,755.0 million at September 30, 2007 compared to \$9,782.6 million at December 31, 2006. This increase is primarily the result of net cash received from interest sensitive and index products and proceeds from our Senior Notes offering, partially offset by a decrease in net unrealized appreciation on fixed maturity securities classified as available for sale. Net unrealized appreciation of fixed maturity securities decreased \$152.7 million during the nine months of 2007 to a net unrealized loss of \$131.4 million at September 30, 2007, due principally to the impact of a general widening of credit spreads, partially offset by a decrease in risk free interest rates.

Internal investment professionals manage our investment portfolio. The investment strategy is designed to achieve superior risk-adjusted returns consistent with the investment philosophy of maintaining a largely investment grade portfolio and providing adequate liquidity for obligations to policyholders and other requirements. We continually review the returns on invested assets and change the mix of invested assets as deemed prudent under the current market environment to help maximize current income.

Our investment portfolio is summarized in the table below:

	September 30, 2007		December	31, 2006	
	Carrying		Carrying		
	Value	Percent	Value	Percent	
		(Dollars in tl	housands)		
Fixed maturities available for sale:					
Public	\$ 7,537,173	70.1%	\$6,859,169	70.1%	
144A private placement	1,303,455	12.1	1,215,215	12.4	
Private placement	320,505	3.0	301,412	3.1	
Total fixed maturities available for sale	9,161,133	85.2	8,375,796	85.6	
Fixed maturities trading			14,927	0.2	
Equity securities	29,127	0.3	50,278	0.5	
Mortgage loans on real estate	1,163,707	10.8	979,883	10.0	
Derivative instruments	153,571	1.4	127,478	1.3	
Investment real estate	2,559		8,711	0.1	
Policy loans	179,600	1.7	179,899	1.8	
Other long-term investments	1,300		1,300		
Short-term investments	64,024	0.6	44,354	0.5	
Total investments	\$ 10,755,021	100.0%	\$ 9,782,626	100.0%	

As of September 30, 2007, 95.9% (based on carrying value) of the available-for-sale fixed maturity securities were investment grade debt securities, defined as being in the highest two National Association of Insurance Commissioners (NAIC) designations. Non-investment grade debt securities generally provide higher yields and involve greater risks than investment grade debt securities because their issuers typically are more highly leveraged and more vulnerable to adverse economic conditions than investment grade issuers. In addition, the trading market for these securities is usually more limited than for investment grade debt securities. We regularly review the percentage of our portfolio that is invested in non-investment grade debt securities (NAIC designations 3 through 6). As of September 30, 2007, the investment in non-investment grade debt was 4.1% of available-for-sale fixed maturity securities. At that time, no single non-investment grade holding exceeded 0.2% of total investments.

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FBL Financial Group, Inc.

September 30, 2007

The following table sets forth the credit quality, by NAIC designation and Standard & Poor s (S&P) rating equivalents, of available-for-sale fixed maturity securities.

NAIC		September 30, 2007 Carrying		December 31, 2006 Carrying		
Designation	Equivalent S&P Ratings (1)	Value	Percent	Value	Percent	
J	2		(Dollars in t	thousands)		
1	AAA, AA, A	\$5,808,905	63.4%	\$5,352,040	63.9%	
2	BBB	2,980,269	32.5	2,668,572	31.9	
	Total investment grade	8,789,174	95.9	8,020,612	95.8	
3	BB	281,063	3.1	264,071	3.2	
4	В	78,466	0.9	78,345	0.9	
5	CCC, CC, C	11,705	0.1	11,932	0.1	
6	In or near default	725		836		
	Total below investment grade	371,959	4.1	355,184	4.2	
	Total fixed maturities available for sale	\$9,161,133	100.0%	\$8,375,796	100.0%	

(1) The Securities

Valuation

Office of the

NAIC generally

rates private

placement

securities.

Comparisons

between NAIC

designations and

S&P ratings are

published by the

NAIC. S&P has

not rated some

of the fixed

maturity

securities in our

portfolio.

A summary of the gross unrealized gains and gross unrealized losses on our available-for-sale fixed maturity securities, by internal industry classification, as of September 30, 2007 and December 31, 2006 is as follows:

	Se	eptember 30, 20	07	
	Carrying		Carrying	
	Value of		Value of	
	Securities		Securities	
Total	with Gross	Gross	with Gross	Gross
Carrying	Unrealized	Unrealized	Unrealized	Unrealized

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	Value	Gains	Gains	Losses	Losses
		(Do	llars in thousar	nds)	
Corporate securities:					
Financial services	\$1,892,053	\$ 635,896	\$ 22,451	\$ 1,256,157	\$ (64,703)
Manufacturing	983,176	394,257	15,845	588,919	(30,851)
Mining	421,368	178,206	6,369	243,162	(10,655)
Retail trade	111,465	61,515	4,173	49,950	(2,316)
Services	152,810	57,755	2,995	95,055	(3,920)
Transportation	178,438	89,218	4,953	89,220	(4,418)
Private utilities and related sectors	471,512	242,823	13,777	228,689	(8,674)
Other	87,531	36,585	801	50,946	(1,940)
Total corporate securities	4,298,353	1,696,255	71,364	2,602,098	(127,477)
Mortgage and asset-backed					
securities	2,567,217	815,519	12,656	1,751,698	(62,948)
United States Government and					
agencies	588,740	154,700	4,307	434,040	(8,150)
State, municipal and other					
governments	1,118,239	441,080	10,736	677,159	(23,348)
Public utilities	588,584	265,799	6,997	322,785	(15,584)
Total	\$9,161,133	\$ 3,373,353	\$ 106,060	\$ 5,787,780	\$ (237,507)
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FBL Financial Group, Inc.

September 30, 2007

	December 31, 2006					
	Total Carrying Value	Carrying Value of Securities with Gross Unrealized Gains	Gross Unrealized Gains	Carrying Value of Securities with Gross Unrealized Losses	Gross Unrealized Losses	
Corporate securities:		(D0	ollars in thousa	nas)		
Financial services Manufacturing Mining Retail trade Services Transportation Private utilities and related sectors Other	\$ 1,708,538 941,985 403,234 107,442 145,073 181,233 440,361 82,617	\$ 920,465 474,324 207,522 55,528 85,009 131,136 275,912 40,818	\$ 41,021 21,544 8,280 3,640 3,163 7,399 15,611 1,620	\$ 788,073 467,661 195,712 51,914 60,064 50,097 164,449 41,799	\$ (18,774) (21,829) (7,357) (1,776) (2,770) (1,173) (4,911) (827)	
Total corporate securities Mortgage and asset-backed securities United States Government and	4,010,483 2,344,986	2,190,714 924,029	102,278 14,324	1,819,769 1,420,957	(59,417) (27,601)	
agencies State, municipal and other governments Public utilities	603,246 929,378 487,703	96,013 428,158 230,629	3,702 14,855 8,473	507,233 501,220 257,074	(13,436) (13,950) (7,996)	
Total	\$8,375,796	\$ 3,869,543	\$ 143,632	\$ 4,506,253	\$ (122,400)	

The following tables set forth the composition by credit quality of the available-for-sale fixed maturity securities with gross unrealized losses.

		Carrying Value of Securities	September	30, 2007	
NAIC		with Gross Unrealized	Percent of	Gross Unrealized	Percent of
Designation	Equivalent S&P Ratings	Losses	Total	Losses	Total
S	•		(Dollars in t	chousands)	
1	AAA, AA, A	\$3,790,005	65.5%	\$ (139,875)	58.9%
2	BBB	1,835,575	31.7	(81,468)	34.3
	Total investment grade	5,625,580	97.2	(221,343)	93.2
3	BB	127,238	2.2	(10,267)	4.3
4	В	29,466	0.5	(4,964)	2.1

5 6	CCC, CC, C In or near default	5,496	0.1	(933)	0.4
	Total below investment grade	162,200	2.8	(16,164)	6.8
	Total	\$ 5,787,780	100.0%	\$ (237,507)	100.0%
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FBL Financial Group, Inc.

September 30, 2007

		December 31, 2006				
		Carrying Value of Securities with Gross	Percent	Gross	Percent	
NAIC		Unrealized	of	Unrealized	of	
Designation	Equivalent S&P Ratings	Losses	Total	Losses	Total	
J	_		(Dollars in t	thousands)		
1	AAA, AA, A	\$3,030,985	67.3%	\$ (71,362)	58.3%	
2	BBB	1,344,332	29.8	(40,978)	33.5	
	Total investment grade	4,375,317	97.1	(112,340)	91.8	
3	BB	99,430	2.2	(7,335)	6.0	
4	В	25,667	0.6	(2,143)	1.7	
5	CCC, CC, C	5,839	0.1	(582)	0.5	
6	In or near default					
	Total below investment grade	130,936	2.9	(10,060)	8.2	
	Total	\$4,506,253	100.0%	\$ (122,400)	100.0%	

The following tables set forth the number of issuers, amortized cost, unrealized losses and market value of available-for-sale fixed maturity securities in an unrealized loss position listed by the length of time the securities have been in an unrealized loss position.

	September 30, 2007					
	Number			Gross		
	of	Amortized	Unrealized		Estimated Market Value	
	Issuers	Cost Losses		Losses		
		(Doll	ars in t	thousands)		
Three months or less	57	\$ 396,469	\$	(6,765)	\$	389,704
Greater than three months to six months	240	1,470,718		(33,735)		1,436,983
Greater than six months to nine months	74	436,138		(18,014)		418,124
Greater than nine months to twelve months	52	270,797		(8,993)		261,804
Greater than twelve months	398	3,451,165		(170,000)		3,281,165
Total		\$ 6,025,287	\$	(237,507)	\$	5,787,780

	Dece	ember 31, 2006	
Number		Gross	
of	Amortized	Unrealized	Estimated
			Market
Issuers	Cost	Losses	Value
	(Dollars i	n thousands)	

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Three months or less	105	\$ 564,118	\$ (5,078)	\$ 559,040
Greater than three months to six months	18	80,862	(528)	80,334
Greater than six months to nine months	13	63,674	(456)	63,218
Greater than nine months to twelve months	179	1,013,254	(17,449)	995,805
Greater than twelve months	304	2,906,745	(98,889)	2,807,856
Total		\$4,628,653	\$ (122,400)	\$ 4,506,253

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FBL Financial Group, Inc.

September 30, 2007

The scheduled maturity dates for available-for-sale fixed maturity securities in an unrealized loss position are as follows:

	September 30, 2007		December 31, 2006		
	Carrying		Carrying		
	Value		Value		
	of		of		
	Securities		Securities		
	with	Gross	with	Gross	
	Gross		Gross		
	Unrealized	Unrealized	Unrealized	Unrealized	
	Losses	Losses	Losses	Losses	
		(Dollars in	thousands)		
Due in one year or less	\$ 5,713	\$ (7)	\$ 12,512	\$ (31)	
Due after one year through five years	332,327	(6,303)	282,055	(4,868)	
Due after five years through ten years	1,539,863	(59,647)	1,123,357	(32,487)	
Due after ten years	2,146,406	(108,375)	1,652,648	(57,091)	
	4,024,309	(174,332)	3,070,572	(94,477)	
Mortgage and asset-backed securities	1,751,698	(62,948)	1,420,957	(27,601)	
Redeemable preferred stock	11,773	(227)	14,724	(322)	
Total	\$ 5,787,780	\$ (237,507)	\$4,506,253	\$ (122,400)	

Included in the above table are 1,026 securities from 636 issuers at September 30, 2007 and 780 securities from 513 issuers at December 31, 2006. The following summarizes the details describing the more significant unrealized losses by investment category as of September 30, 2007.

Corporate securities: The unrealized losses on corporate securities totaled \$127.5 million, or 53.7% of our total unrealized losses. The largest losses were in the financial services sector (\$1,256.2 million carrying value and \$64.7 million unrealized loss) and in the manufacturing sector (\$588.9 million carrying value and \$30.9 million unrealized loss). The largest unrealized losses in the manufacturing sector were in the paper and allied products sector (\$101.5 million carrying value and \$8.9 million unrealized loss) and the printing and publishing sector (\$48.2 million carrying value and \$4.1 million unrealized loss). The unrealized losses in the paper and allied products sector and the printing and publishing sector are due to a rise in market interest rates and spread widening that is the result of weaker operating results. The unrealized losses in the financial services sector and the remaining corporate sectors were caused primarily by a rise in market interest rates. Because we have the ability and intent to hold these investments until a recovery of fair value, which may be maturity, we do not consider these investments to be other-than-temporarily impaired at September 30, 2007.

Mortgage and asset-backed securities: The unrealized losses on mortgage and asset-backed securities totaled \$62.9 million, or 26.5% of our total unrealized losses, and were caused primarily by increases in market interest rates. We purchased most of these investments at a discount to their face amount and the contractual cash flows of these investments are based on mortgages and other assets backing the securities. Because the decline in market value is attributable to changes in market interest rates and not credit quality, and because we have the ability and intent to hold these investments until a recovery of fair value, which may be maturity, we do not consider these investments to be other-than-temporarily impaired at September 30, 2007.

United States Government and agencies: The unrealized losses on U.S. Governments and agencies totaled \$8.2 million, or 3.4% of our total unrealized losses, and were caused by increases in market interest rates from the

original purchase date. We purchased most of these investments at a discount to their face amount and the contractual cash flows of these investments are based on direct guarantees from the U.S. Government and by agencies of the U.S. Government. Because the decline in market value is attributable to changes in market interest rates and not credit quality, and because we have the ability and intent to hold these investments until a recovery of fair value, which may be maturity, we do not consider these investments to be other-than-temporarily impaired at September 30, 2007. *State municipal and other governments:* The unrealized losses on state, municipal and other governments totaled \$23.3 million, or 9.8% of our total unrealized losses, and were caused by increases in market interest rates. We purchased most of these investments at a discount to their face amount and the contractual cash flows of these investments are based on the taxing authority of a municipality or the revenues of a municipal project. Because the decline in market value is attributable to changes in market interest rates and not credit quality, and because we have

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FBL Financial Group, Inc.

September 30, 2007

the ability and intent to hold these investments until a recovery of fair value, which may be maturity, we do not consider these investments to be other-than-temporarily impaired at September 30, 2007.

Public utilities: The unrealized losses on public utilities totaled \$15.6 million, or 6.6% of our total unrealized losses, and were caused primarily by an increase in market interest rates. Because the decline in market value is attributable to changes in market interest rates and not credit quality, and because we have the ability and intent to hold these investments until recovery of fair value, which may be maturity, we do not consider these investments to be other-than-temporarily impaired at September 30, 2007.

Excluding mortgage and asset-backed securities, no securities from the same issuer had an aggregate unrealized loss in excess of \$5.5 million at September 30, 2007. The \$5.5 million unrealized loss is from one security with sub-prime collateral exposure that has been impacted by the loss of market liquidity and spread widening. This security is rated investment grade at September 30, 2007. We believe the decline in market values in this sector is temporary, and we have the ability and intent to hold this security until recovery of fair value. With respect to mortgage and asset-backed securities not backed by the United States Government, no securities from the same issuer had an aggregate unrealized loss in excess of \$6.3 million at September 30, 2007. The \$6.3 million unrealized loss from one issuer relates to eight different securities that are backed by different pools of residential mortgage loans. All eight securities are rated investment grade and the largest unrealized loss on any one security totaled \$2.0 million at September 30, 2007. Excluding mortgage and asset-backed securities, no securities from the same issuer had an aggregate unrealized loss in excess of \$1.2 million at December 31, 2006. With respect to mortgage and asset-backed securities not backed by the United States Government, no securities from the same issuer had an aggregate unrealized loss in excess of \$4.5 million at December 31, 2006. The \$4.5 million unrealized loss from one issuer relates to five different securities that are backed by different pools of residential mortgage loans. All five securities are rated investment grade and the largest unrealized loss on any one security totaled \$2.3 million at December 31, 2006.

The carrying value and estimated market value of our portfolio of available-for-sale fixed maturity securities, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	September 30, 2007		Decemb	er 31, 2006
		Estimated		Estimated
	Amortized	Market	Amortized	Market
	Cost	Value	Cost	Value
		(Dollars in	thousands)	
Due in one year or less	\$ 83,635	\$ 84,824	\$ 71,066	\$ 71,927
Due after one year through five years	812,814	824,031	628,258	634,720
Due after five years through ten years	2,299,563	2,259,304	2,074,127	2,074,513
Due after ten years	3,433,920	3,378,833	3,140,461	3,162,001
	6,629,932	6,546,992	5,913,912	5,943,161
Mortgage and asset-backed securities	2,617,509	2,567,217	2,358,263	2,344,986
Redeemable preferred stocks	45,139	46,924	82,389	87,649
Total	\$ 9,292,580	\$ 9,161,133	\$ 8,354,564	\$ 8,375,796

Mortgage and other asset-backed securities comprised 28.0% at September 30, 2007 and December 31, 2006 of our total available-for-sale fixed maturity securities. These securities are purchased when we believe these types of investments provide superior risk-adjusted returns compared to returns of more conventional investments such as corporate bonds and mortgage loans. These securities are diversified as to collateral types, cash flow characteristics and maturity.

The repayment pattern on mortgage and other asset-backed securities is more variable than that of more traditional fixed maturity securities because the repayment terms are tied to underlying debt obligations that are subject to prepayments. The prepayment speeds (e.g., the rate of individuals refinancing their home mortgages) can vary based

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FBL Financial Group, Inc.

Total mortgage and asset-backed

securities

September 30, 2007

Donagnt of

28.0%

on a number of economic factors that cannot be predicted with certainty. These factors include the prevailing interest rate environment and general status of the economy.

At each balance sheet date, we review and update our expectation of future prepayment speeds and the book value of the mortgage and other asset-backed securities purchased at a premium or discount is reset, if needed, to result in a constant effective yield over the life of the security. This effective yield is computed using historical principal payments and expected future principal payment patterns. Any adjustments to book value to derive the constant effective yield, which may include the reversal of premium or discount amounts previously amortized or accrued, are recorded in the current period as a component of net investment income. Accordingly, deviations in actual prepayment speeds from that originally expected or changes in expected prepayment speeds can cause a change in the yield earned on mortgage and asset-backed securities purchased at a premium or discount and may result in adjustments that have a material positive or negative impact on quarterly reported results. Increases in prepayment speeds, which typically occur in a decreasing interest rate environment, generally increase the rate at which discount is accrued and premium is amortized into income. Decreases in prepayment speeds, which typically occur in an increasing interest rate environment, generally slow down the rate these amounts are recorded into income.

The mortgage-backed portfolio includes pass-through and collateralized mortgage obligation (CMO) securities. With a pass-through security, we receive a pro rata share of principal payments as payments are made on the underlying mortgage loans. CMOs consist of pools of mortgages divided into sections or tranches which provide sequential retirement of the bonds. We invest in sequential tranches which provide cash flow stability in that principal payments do not occur until the previous tranches are paid off. In addition, to provide call protection and more stable average lives, we invest in CMOs such as planned amortization class (PAC) and targeted amortization class (TAC) securities. CMOs of these types provide more predictable cash flows within a range of prepayment speeds by shifting the prepayment risks to support tranches. We generally do not purchase certain types of CMOs that we believe would subject the investment portfolio to greater than average risk. These include, but are not limited to, principal only, floater, inverse floater, PAC II and support tranches.

The following tables set forth the amortized cost, par value and carrying value of our mortgage and asset-backed securities summarized by type of security.

September 30, 2007

2,567,217

	Amortized Cost	Par Value		Carrying Value	Fixed Maturities
		(Dollars	in tho	usands)	
Residential mortgage-backed securities:					
Sequential	\$ 1,254,354	\$ 1,280,672	\$	1,233,346	13.5%
Pass-through	174,413	174,418		172,122	1.9
Planned and targeted amortization class	328,447	332,018		323,390	3.5
Other	101,047	102,042		96,139	1.0
Total residential mortgage-backed					
securities	1,858,261	1,889,150		1,824,997	19.9
Commercial mortgage-backed securities	468,483	468,542		460,903	5.0
Other asset-backed securities	290,765	291,636		281,317	3.1

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\$ 2,649,328

\$ 2,617,509

December 31, 2006

					Percent of Fixed
	Amortized		(Carrying	
	Cost	Par Value		Value	Maturities
		(Dollars	in tho	usands)	
Residential mortgage-backed securities:					
Sequential	\$1,179,339	\$ 1,203,495	\$	1,172,544	14.0%
Pass-through	115,281	114,933		114,337	1.3
Planned and targeted amortization class	304,861	308,391		301,209	3.6
Other	101,904	102,900		99,154	1.2
Total residential mortgage-backed					
securities	1,701,385	1,729,719		1,687,244	20.1
Commercial mortgage-backed securities	400,946	399,438		402,271	4.8
Other asset-backed securities	255,932	256,453		255,471	3.1
Total mortgage and asset-backed					
securities	\$ 2,358,263	\$ 2,385,610	\$	2,344,986	28.0%
	3	6			

FBL Financial Group, Inc.

September 30, 2007

The commercial and other asset-backed securities are primarily sequential securities. Commercial mortgage-backed securities typically have cash flows that are less sensitive to interest rate changes than residential securities of similar types due principally to prepayment restrictions on many of the underlying commercial mortgage loans. The asset-backed securities, whose collateral is primarily home-equity loans, generally exhibit more stable cash flows relative to mortgage-backed issues.

The mortgage and asset-backed portfolios include securities with exposure to the Alt-A and sub-prime equity loan sectors. All securities with this exposure are AAA rated, senior tranches of fixed rate home equity collateral. These securities are backed by loans to borrowers with credit scores below those of A-grade borrowers. Alt-A securities generally include borrowers with credit scores ranging from 725 to 641, and sub-prime securities include borrowers with credit scores of 640 or less. Our exposure to the Alt-A and sub-prime mortgage and asset-backed sectors is summarized below. We do not participate in the adjustable rate mortgage sector.

Sentember 30 2007

December 31 2006

	September 30, 2007						
	Percent						
				of	Average	Percent	
		E	stimated	Fixed	Loan-to-Value	Originated	
	Amortized		Market			Prior to	
	Cost		Value	Maturities	Ratio *	2006	
			(D	ollars in thous			
Alt-A exposure:							
Mortgage-backed securities	\$ 581,934	\$	572,086	6.2%	69.4%	85.2%	
Asset-backed securities	204,374		196,669	2.1	99.2	19.0	
Total Alt-A exposure	\$ 786,308	\$	768,755	8.3%	77.0%	68.3	
Sub-prime asset-backed securities	\$ 30,149	\$	28,825	0.3%	76.5	100.0	

	December 31, 2000						
	Percent						
				of	Average	Percent	
		E	stimated	Fixed	Loan-to-Value	Originated	
	Amortized		Market			Prior to	
	Cost		Value	Maturities	Ratio *	2006	
			(D				
Alt-A exposure:							
Mortgage-backed securities	\$ 544,578	\$	542,334	6.5%	69.0%	95.0%	
Asset-backed securities	183,239		183,580	2.2	99.7	21.2	
Total Alt-A exposure	\$727,817	\$	725,914	8.7%	76.7	76.3	
Sub-prime asset-backed securities	\$ 30,159	\$	29,395	0.4%	76.5	100.0	

^{*} Represents average loan-to-value ratio at issue.

Fixed maturity securities held for trading included U.S. Treasury securities totaling \$14.9 million at December 31, 2006. These securities, which matured during 2007, had an unrealized loss of \$0.1 million at December 31, 2006. Equity securities totaled \$29.1 million at September 30, 2007 and \$50.3 million at December 31, 2006. Gross unrealized gains totaled \$5.5 million and gross unrealized losses totaled \$0.1 million at September 30, 2007. At December 31, 2006, gross unrealized gains totaled \$14.9 million and gross unrealized losses totaled \$0.2 million on these securities. Included in equity securities is our investment in AEL which totaled \$17.8 million at September 30, 2007 and \$39.4 million at December 31, 2006.

Mortgage loans totaled \$1,163.7 million at September 30, 2007 and \$979.9 million at December 31, 2006. These mortgage loans are diversified as to property type, location and loan size, and are collateralized by the related properties. There were no mortgages more than 60 days delinquent at September 30, 2007. At December 31, 2006, mortgages more than 60 days delinquent accounted for less than 0.1% of the carrying value of the mortgage portfolio.

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FBL Financial Group, Inc.

September 30, 2007

Our mortgage lending policies establish limits on the amount that can be loaned to one borrower and require diversification by geographic location and collateral type. Information regarding the collateral type and related geographic location within the United States follows:

	September	September 30, 2007		31, 2006	
	Mortgage	Percent	Mortgage	Percent	
	Loan	of	Loan	of	
	Carrying		Carrying		
Collateral Type	Value	Total	Value	Total	
		(Dollars in tl	housands)		
Retail	\$ 390,615	33.6%	\$ 344,749	35.2%	
Office	387,987	33.3	342,164	34.9	
Industrial	354,158	30.4	266,902	27.2	
Other	30,947	2.7	26,068	2.7	
Total	\$ 1,163,707	100.0%	\$ 979,883	100.0%	

	September 30, 2007			December 31, 2006	
	L	tgage oan	Percent of	Mortgage Loan	Percent of
Region of the United States	Carrying Value		Total	Carrying Value	Total
			(Dollars in th	nousands)	
South Atlantic	\$ 20	61,057	22.4%	\$ 200,309	20.4%
East North Central	2:	31,408	19.9	203,543	20.8
Pacific	2:	26,465	19.5	165,614	16.9
West North Central	1:	50,051	12.9	154,441	15.8
Mountain	1	17,079	10.1	92,954	9.5
West South Central	,	71,278	6.1	75,442	7.7
Other	10	06,369	9.1	87,580	8.9
Total	\$ 1,1	63,707	100.0%	\$ 979,883	100.0%

Our asset-liability management program includes (i) designing and developing products that encourage persistency and help ensure targeted spreads are earned and, as a result, create a stable liability structure, and (ii) structuring the investment portfolio with duration and cash flow characteristics consistent with the duration and cash flow characteristics of our insurance liabilities. The weighted average life of the fixed maturity and mortgage loan portfolio based on market values and excluding convertible bonds, was approximately 9.8 years at September 30, 2007 and 9.6 years at December 31, 2006. Based on calculations utilizing our fixed income analytical system, including our mortgage-backed prepayment assumptions, the effective duration of our fixed maturity and mortgage loan portfolios was 6.3 at September 30, 2007 and 6.1 at December 31, 2006.

Other Assets

Deferred policy acquisition costs increased 14.1% to \$944.2 million and deferred sales inducements increased 30.4% to \$295.5 million at September 30, 2007 due primarily to capitalization of costs incurred with new sales. In addition, deferred policy acquisition costs increased \$52.4 million and deferred sales inducements increased \$20.4 million due to the impact of the change in unrealized appreciation/depreciation on fixed maturity securities and interest rate swaps.

Assets held in separate accounts increased 13.2% to \$865.6 million at September 30, 2007 due primarily to positive investment returns and the transfer of net premiums to the separate accounts. *Liabilities*

Policy liabilities and accruals and other policyholders funds increased 10.1% to \$11,049.6 million at September 30, 2007 primarily due to increases in the volume of business in force. Long-term debt increased 45.1% to \$316.9 million due to the issuance of \$100.0 million of Senior Notes as described in Note 2, Credit Arrangements, to the consolidated financial statements. Other liabilities increased 64.9% to \$287.7 million primarily due to an increase in payables for securities purchases.

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FBL Financial Group, Inc. September 30, 2007

Stockholders Equity

Stockholders equity increased 1.9%, to \$897.3 million at September 30, 2007, compared to \$880.7 million at December 31, 2006. This increase is primarily attributable to net income partially offset by the change in net unrealized investment gains/losses and dividends paid.

At September 30, 2007, common stockholders equity was \$894.3 million, or \$29.82 per share, compared to \$877.7 million or \$29.59 per share at December 31, 2006. Included in stockholders equity per common share is (\$1.03) at September 30, 2007 and \$0.95 at December 31, 2006 attributable to accumulated other comprehensive income (loss).

Liquidity and Capital Resources

FBL Financial Group, Inc.

Parent company cash inflows from operations consist primarily of (i) dividends from subsidiaries, if declared and paid, (ii) fees that it charges the various subsidiaries and affiliates for management of their operations, (iii) expense reimbursements from subsidiaries and affiliates, (iv) proceeds from the exercise of employee stock options, (v) proceeds from borrowings and (vi) tax settlements between the parent company and its subsidiaries. Cash outflows are principally for salaries, taxes and other expenses related to providing these management services, capital contributions to subsidiaries, dividends on outstanding stock and interest on our parent company debt.

On March 12, 2007, we issued \$100.0 million of 5.875% Senior Notes (Senior Notes) due March 15, 2017. Interest on the Senior Notes is payable semi-annually on March 15 and September 15 each year. The Senior Notes are redeemable in whole or in part at any time at our option at a make-whole redemption price equal to the greater of 100% of their principal amount or the sum of the present values of the remaining scheduled payments of principal and interest on the Senior Notes, discounted to the redemption date on a semiannual basis at the treasury rate plus 20 basis points. We received net proceeds of approximately \$98.5 million from the issuance of the Senior Notes after underwriting fees, offering expenses and an original issue discount. We intend to use the net proceeds to fund the continued growth of EquiTrust Life.

We paid cash dividends on our common and preferred stock during the nine-month period totaling \$10.7 million in 2007 and \$10.3 million in 2006. Interest payments on our debt totaled \$11.0 million for the nine months ended September 30, 2007 and \$7.7 million for the 2006 period. It is anticipated quarterly cash dividend requirements for the remainder of 2007 will be \$0.12 per common and \$0.0075 per Series B redeemable preferred share or approximately \$3.6 million. In addition, interest payments on our debt are estimated to be \$4.1 million for the remainder of 2007. The ability of the Life Companies to pay dividends to FBL Financial Group, Inc. is limited by law to earned profits (statutory unassigned surplus) as of the date the dividend is paid, as determined in accordance with accounting practices prescribed by insurance regulatory authorities of the State of Iowa. In addition, under the Iowa Insurance Holding Company Act, the Life Companies may not pay an extraordinary dividend without prior notice to and approval by the Iowa Insurance Commissioner. An extraordinary dividend is defined under the Iowa Insurance Holding Company Act as any dividend or distribution of cash or other property whose fair market value, together with that of other dividends or distributions made within the preceding 12 months, exceeds the greater of (i) 10% of policyholders surplus (total statutory capital stock and statutory surplus) as of December 31 of the preceding year, or (ii) the statutory net gain from operations of the insurer for the 12-month period ending December 31 of the preceding year. During 2007, the maximum amount legally available for distribution to FBL Financial Group, Inc. without further regulatory approval, from Farm Bureau Life is \$38.3 million and from EquiTrust Life is \$32.8 million. However, distributions from Farm Bureau Life are not available without prior approval until December 2007 due to the timing and amount of dividend payments made during 2006.

FBL Financial Group, Inc. expects to rely on available cash resources to make dividend payments to its stockholders and interest payments on its debt for the remainder of 2007. During the nine-month period in 2007, Farm Bureau Life obtained regulatory approval and paid dividends totaling \$7.5 million. It is anticipated that Farm Bureau Life will pay dividends totaling \$2.5 million in the fourth quarter of 2007.

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FBL Financial Group, Inc.

September 30, 2007

We may from time to time review potential acquisition opportunities. It is anticipated that funding for any such acquisition would be provided from available cash resources, debt or equity financing. As of September 30, 2007, we had no material commitments for capital expenditures. The parent company had available cash and investments totaling \$106.5 million at September 30, 2007.

Insurance Operations

The Life Companies cash inflows consist primarily of premium income, deposits to policyholder account balances, income from investments, sales, maturities and calls of investments, repayments of investment principal and proceeds from call option exercises. In addition, EquiTrust Life receives capital contributions from FBL Financial Group to help fund its growth. The Life Companies cash outflows are primarily related to withdrawals of policyholder account balances, investment purchases, payment of policy acquisition costs, policyholder benefits, income taxes, dividends and current operating expenses. Life insurance companies generally produce a positive cash flow which may be measured by the degree to which cash inflows are adequate to meet benefit obligations to policyholders and normal operating expenses as they are incurred. The remaining cash flow is generally used to increase the asset base to provide funds to meet the need for future policy benefit payments and for writing new business. The Life Companies liquidity positions continued to be favorable in the third quarter of 2007, with cash inflows at levels sufficient to provide the funds necessary to meet their obligations.

For the life insurance operations, cash outflow requirements for operations are typically met from normal premium and deposit cash inflows. This has been the case for all reported periods as the Life Companies continuing operations and financing activities relating to interest sensitive and index products provided funds totaling \$972.6 million in the nine months ended September 30, 2007 and \$1,208.6 million in the 2006 period. Positive cash flow from operations is generally used to increase the insurance companies fixed maturity securities and other investment portfolios. In developing their investment strategy, the Life Companies establish a level of cash and securities which, combined with expected net cash inflows from operations, maturities of fixed maturity investments and principal payments on mortgage and asset-backed securities and mortgage loans, are believed adequate to meet anticipated short-term and long-term benefit and expense payment obligations.

We anticipate that funds to meet our short-term and long-term capital expenditures, cash dividends to stockholders and operating cash needs will come from existing capital and internally generated funds. We believe that the current level of cash, available-for-sale and short-term securities, combined with expected net cash inflows from operations, maturities of fixed maturity investments, principal payments on mortgage and asset-backed securities and mortgage loans and premiums and deposits on our insurance products, are adequate to meet our anticipated cash obligations for the foreseeable future. Our investment portfolio at September 30, 2007, included \$64.0 million of short-term investments, \$170.1 million of cash and \$1,176.2 million in carrying value of U.S. Government and U.S. Government agency backed securities that could be readily converted to cash at or near carrying value.

Contractual Obligations

In the normal course of business, we enter into insurance contracts, financing transactions, lease agreements or other commitments which are necessary or beneficial to our operations. These commitments may obligate us to certain cash flows during future periods. As of December 31, 2006, we had contractual obligations totaling \$19,926.8 million with payments due as follows: less than one year \$928.2 million, one-to-three years \$1,845.9 million, four-to-five years \$1,959.2 million and after five years \$15,193.5 million. On March 12, 2007, we completed our \$100.0 million Senior Notes offering which is due March 15, 2017. There have been no other material changes to our total contractual obligations since December 31, 2006.

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FBL Financial Group, Inc.

September 30, 2007

(d) Maximum

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in the market risks of our financial instruments since December 31, 2006.

ITEM 4. CONTROLS AND PROCEDURES

At the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective. Disclosure controls and procedures are designed to ensure that information required to be disclosed in reports filed or submitted under the Securities and Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Act is accumulated and communicated to the issuer s management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

Our internal control over financial reporting changes from time-to-time as we modify and enhance our systems and processes to meet our dynamic needs. Changes are also made as we strive to be more efficient in how we conduct our business. Any significant changes in controls are evaluated prior to implementation to help ensure the continued effectiveness of our internal controls and internal control environment. While changes have taken place in our internal controls during the quarter ended September 30, 2007, there have been no changes that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(c) The following table sets forth issuer purchases of equity securities for the quarter ended September 30, 2007.

(c) Total

	(a) Total	(b)	Average	Number of Shares (or Units) Purchased as Part of Publicly	Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be
	Number of Shares (or		ice Paid	Announced	Purchased
Period	Units) Purchased (1)	-	Share (or nit) (1)	Plans or Programs	Under the Plans or Programs
July 1, 2007 through July 31, 2007 August 1, 2007 through	, ,	\$, ()	Not applicable	Not applicable
August 1, 2007 through September 1, 2007 through				Not applicable	Not applicable
September 30, 2007	601		40.36	Not applicable	Not applicable
Total	601	\$	40.36		

(1) Our Amended and Restated 1996 and 2006

Class A

Common Stock

Compensation

Plans (the

Plans) provides

for the grant of

incentive stock

options,

nonqualified

stock options,

bonus stock,

restricted stock

and stock

appreciation

rights to

directors,

officers and

employees.

Under the Plans,

the purchase

price for any

shares

purchased

pursuant to the

exercise of an

option shall be

paid in full upon

such exercise in

cash, by check

or by

transferring

shares of Class

A common

stock to the

Company.

Activity in this

table represents

Class A

common shares

returned to the

Company in

connection with

the exercise of

employee stock

options.

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FBL Financial Group, Inc.

September 30, 2007

ITEM 6. EXHIBITS

(a) Exhibits:

3(i)(a)	Restated Articles of Incorporation, filed with Iowa Secretary of State March 19, 1996 (G)
3(i)(b)	Articles of Amendment, Designation of Series A Preferred Stock, filed with Iowa Secretary of State April 30, 1996 (G)
3(i)(c)	Articles of Amendment, Designation of Series B Preferred Stock, filed with Iowa Secretary of State
	May 30, 1997 (G)
3(i)(d)	Articles of Correction, filed with Iowa Secretary of State October 27, 2000 (G)
3(i)(f)	Articles of Amendment, filed with Iowa Secretary of State May 15, 2003 (G)
3(i)(g)	Articles of Amendment, filed with Iowa Secretary of State May 14, 2004 (G)
3(ii)(a)	Second Restated Bylaws, adopted May 14, 2004 (G)
3(ii)(b)	Amendment to Article VI of Second Restated Bylaws, adopted May 16, 2007 (Q)
4.1	Form of Class A Common Stock Certificate of the Registrant (A)
4.2	Restated Stockholders Agreement Regarding Management and Transfer of Shares of Class B Common Stock of FBL Financial Group, Inc. dated as of March 31, 2004 (G)
4.3	Certificate of Trust; Declaration of Trust of FBL Financial Group Capital Trust dated May 30,
	1997, including in Annex I thereto the form of Trust Preferred Security and the form of Trust
	Common Security; Subordinated Deferrable Interest Note Agreement dated May 30, 1997 between
	FBL Financial Group, Inc. and FBL Financial Group Capital Trust, including therein the form of
	Subordinated Deferrable Interest Note; Preferred Securities Guarantee Agreement of FBL Financial
	Group, Inc., dated May 30, 1997 (B)
4.4(a)	Master Transaction Agreement between Federal Home Loan Bank of Des Moines and Farm Bureau
	Life Insurance Company dated May 1, 2006 (N)
4.4(b)	Advance Agreement between Federal Home Loan Bank of Des Moines and Farm Bureau Life
	Insurance Company dated September 12, 2006 (N)
4.5	Amended and Restated Credit Agreement and related Schedules and Exhibits dated as of October 7,
	2005 between FBL Financial Group, Inc. and LaSalle Bank National Association, along with
	Amendment No. 1 dated as of January 20, 2006 and Amendment No. 2 dated as of March 12, 2007.
	These documents are not filed pursuant to the exception of Regulation S-K, Item 601(b)(4)(iii)(A);
	FBL Financial Group, Inc. agrees to furnish these documents to the Commission upon request.
4.6	Indenture, dated as of April 12, 2004, between FBL Financial Group, Inc. and Deutsche Bank Trust
. –	Company Americas as Trustee (F)
4.7	Form of 5.85% Senior Note Due 2014 (F)
4.8	Revolving Demand Note, dated as of September 20, 2004, between Farm Bureau Life Insurance
4.0	Company and Farm Bureau Mutual Insurance Company (H)
4.9	Revolving Demand Note, dated as of September 20, 2004, between EquiTrust Life Insurance
4.10	Company and Farm Bureau Mutual Insurance Company (H)
4.10	Indenture, dated as of March 12, 2007, between FBL Financial Group, Inc. and LaSalle Bank
4.4.4	National Association as Trustee (P)
4.11	Form of 5.875% Senior Note Due 2017 (P)
10.1	Form of 2006 Class A Common Stock Compensation Plan adopted May 17, 2006 (M) *
10.1(a)	Form of Stock Option Agreement, pursuant to the FBL Financial Group, Inc. 2006 Class A
10.2	Common Stock Compensation Plan (M) *
10.2	Trademark License from the American Farm Bureau Federation to Farm Bureau Life Insurance
10.2	Company dated May 20, 1987 (A)
10.3	Membership Agreement between American Farm Bureau Federation to the Iowa Farm Bureau

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Federation dated February 13, 1987 (A)

10.4	Form of Royalty Agreement with Farm Bureau organizations (J)
10.5	Executive Salary and Bonus Deferred Compensation Plan, effective June 1, 2005 (K) *
10.6	2006 Revised Rules for Payment of Meeting Fees, Retainers and Expenses to the Board of
	Directors (L) *
10.7	Form of Services Agreement between FBL Financial Group, Inc. and Farm Bureau Management
	Corporation, dated as of January 1, 1996 (A)
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FBL Financial Group, Inc.

10.8	Management Services Agreement between FBL Financial Group, Inc. and Farm Bureau Mutual
	effective as of January 1, 2003 (F)

effective as of January 1, 2003 (E)

September 30, 2007

- 10.10 Management Performance Plan (2007) sponsored by FBL Financial Group, Inc. (O)*
- 10.14 Lease Agreement dated as of March 31, 1998 between IFBF Property Management, Inc., FBL Financial Group, Inc. and Farm Bureau Mutual Insurance Company (C)
- Building Management Services Agreement dated as of March 31, 1998 between IFBF Property 10.15 Management, Inc. and FBL Financial Group, Inc. (C)
- 10.16 Coinsurance Agreement between EquiTrust Life Insurance Company and American Equity Investment Life Insurance Company, dated December 29, 2003 (E)
- First Amendment to the Coinsurance Agreement by and between EquiTrust Life Insurance 10.17 Company and American Equity Investment Life Insurance Company, effective August 1, 2004 (H)
- Form of Change In Control Agreement Form B, dated as of April 22, 2002 between the Company 10.18 and each of James W. Noyce, Stephen M. Morain, John M. Paule and JoAnn Rumelhart, and dated as of November 24, 2004 between the Company and Bruce A. Trost, and January 1, 2007 between the Company and James P. Brannen (D) *
- 10.19 Form of Change In Control Agreement Form B, dated as of April 22, 2002 between the Company and each of Douglas W. Gumm, Donald J. Seibel and Lou Ann Sandburg, dated as of November 24, 2004 between the Company and David T. Sebastian, and dated as of August 16, 2007 between the Company and Richard J. Kypta (D) *
- 10.21 Form of Restricted Stock Agreement, dated as of January 17, 2005 between the Company and each of James W. Noyce, Stephen M. Morain, John M. Paule, JoAnn Rumelhart, Bruce A. Trost, James P. Brannen, Douglas W. Gumm, Lou Ann Sandburg and David T. Sebastian (J) *
- 10.22 Form of Restricted Stock Agreement, dated as of January 16, 2006 between the Company and each of James W. Noyce, Stephen M. Morain, John M. Paule, JoAnn Rumelhart, Bruce A. Trost, James P. Brannen, Douglas W. Gumm, Lou Ann Sandburg and David T. Sebastian (L) *
- Form of Early Retirement Agreement, dated June 1, 1993 executed by the Company and each of 10.23 Stephen M. Morain, James W. Noyce and JoAnn Rumelhart (L) *
- 10.24 Summary of Named Executive Officer Compensation *
- Form of Restricted Stock Agreement, dated as of February 20, 2007 between the Company and each 10.25 of James W. Noyce, Stephen M. Morain, John M. Paule, JoAnn Rumelhart, Bruce A. Trost, James P. Brannen, Douglas W. Gumm, Lou Ann Sandburg, David T. Sebastian and Donald J. Seibel (O) *
- 31.1 Certification Pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification Pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- exhibit relates to a compensatory plan for management or directors

Incorporated by reference to:

- (A) Form S-1 filed on July 11, 1996, File No. 333-04332
- (B) Form 8-K filed on June 6, 1997, File No. 001-11917

- (C) Form 10-Q for the period ended March 31, 1998, File No. 001-11917
- (D) Form 10-Q for the period ended June 30, 2002, File No. 001-11917
- (E) Form 10-K for the period ended December 31, 2003, File No. 001-11917
- (F) Form S-4 filed on May 5, 2004, File No. 333-115197
- (G) Form 10-Q for the period ended June 30, 2004, File No. 001-11917
- (H) Form 10-Q for the period ended September 30, 2004, File No. 001-11917

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FBL Financial Group, Inc.

September 30, 2007

- (I) Form 10-K for the period ended December 31, 2004, File No. 001-11917
- (J) Form 10-Q for the period ended March 31, 2005, File No. 001-11917
- (K) Form 10-Q for the period ended June 30, 2005, File No. 001-11917
- (L) Form 10-K for the period ended December 31, 2005, File No. 001-11917
- (M) Form 10-Q for the period ended June 30, 2006, File No. 001-11917
- (N) Form 10-Q for the period ended September 30, 2006, File No. 001-11917
- (O) Form 10-K for the period ended December 31, 2006, File No. 001-11917
- (P) Form S-4 filed on April 6, 2007, File No. 333-141949
- (Q) Form 8-K filed on May 16, 2007, File No. 001-11917

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FBL Financial Group, Inc.

September 30, 2007

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: October 30, 2007

FBL FINANCIAL GROUP, INC.

By /s/ James W. Noyce James W. Noyce Chief Executive Officer (Principal Executive Officer)

By /s/ James P. Brannen
James P. Brannen
Chief Financial Officer (Principal Financial and
Accounting Officer)
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