NVR INC Form 10-K February 26, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549 FORM 10-K

# þ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2009

OR

EXCHANGE ACT OF 1934 (NO FEE REQ	
For the transition period from to	
Commission file n	umber 1-12378
NVR,	Inc.
(Exact name of registrant a	
Virginia	54-1394360
(State or other jurisdiction of incorporation or	(IRS employer identification number)

11700 Plaza America Drive, Suite 500

organization)

20190

(Address of principal executive offices)

Reston, Virginia

(Zip Code)

Registrant s telephone number, including area code: (703) 956-4000

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on which registered

Common stock, par value \$0.01 per share 5% Senior Notes due 2010

New York Stock Exchange New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes b No o

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes o No b

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\beta$  No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. b Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12-2 of the Exchange Act. (Check One):

Large accelerated filer b

Accelerated filer o

Non-accelerated filer o

(Do not check if a

Smaller Reporting

Smaller Reporting

Company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No by The aggregate market value of the voting stock held by non-affiliates of NVR, Inc. on June 30, 2009, the last business day of NVR, Inc. s most recently completed second fiscal quarter, was approximately \$2,752,200,000. As of February 24, 2010 there were 6.115,348 total shares of common stock outstanding.

### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement of NVR, Inc. to be filed with the Securities and Exchange Commission pursuant to Regulation 14A of the Securities Exchange Act of 1934 on or prior to April 30, 2010 are incorporated by reference into Part III of this report.

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### **PART I**

# <u>Item 1. Business.</u> General

NVR, Inc. ( NVR ) was formed in 1980 as NVHomes, Inc. Our primary business is the construction and sale of single-family detached homes, townhomes and condominium buildings. To more fully serve customers of our homebuilding operations, we also operate a mortgage banking and title services business. We conduct our homebuilding activities directly. Our mortgage banking operations are operated primarily through a wholly owned subsidiary, NVR Mortgage Finance, Inc. ( NVRM ). Unless the context otherwise requires, references to NVR , we , us or our include NVR and its consolidated subsidiaries.

We are one of the largest homebuilders in the United States. While we operate in multiple locations in fourteen states, primarily in the eastern part of the United States, approximately 38% of our home settlements in 2009 occurred in the Washington, D.C. and Baltimore, MD metropolitan areas, which accounted for 48% of our 2009 homebuilding revenues. Our homebuilding operations include the construction and sale of single-family detached homes, townhomes and condominium buildings under four trade names: Ryan Homes, NVHomes, Fox Ridge Homes and Rymarc Homes. The Ryan Homes, Fox Ridge Homes, and Rymarc Homes products are marketed primarily to first-time homeowners and first-time move-up buyers. The Ryan Homes product is currently sold in twenty-five metropolitan areas located in Maryland, Virginia, West Virginia, Pennsylvania, New York, North Carolina, South Carolina, Ohio, New Jersey, Delaware, Kentucky, Indiana and Florida. The Fox Ridge Homes product is sold solely in the Nashville, TN metropolitan area and the Rymarc Homes product is sold solely in the Columbia, SC metropolitan area. The NVHomes product is marketed primarily to move-up and upscale buyers and is sold in the Washington, D.C., Baltimore, MD, Philadelphia, PA and the Maryland Eastern Shore metropolitan areas. In 2009, our average price of a settled unit was approximately \$296,000.

We do not engage in land development. Instead, we typically acquire finished building lots at market prices from various development entities under fixed price purchase agreements (purchase agreements) that require deposits that may be forfeited if we fail to perform under the purchase agreement. The deposits required under the purchase agreements are in the form of cash or letters of credit in varying amounts and represent a percentage, typically ranging up to 10%, of the aggregate purchase price of the finished lots.

We believe that our lot acquisition strategy avoids the financial requirements and risks associated with direct land ownership and land development. We may, at our option, choose for any reason and at any time not to perform under these purchase agreements by delivering notice of our intent not to acquire the finished lots under contract. Our sole legal obligation and economic loss for failure to perform under these purchase agreements is limited to the amount of the deposit pursuant to the liquidating damage provision contained within the purchase agreements. We do not have any financial guarantees or completion obligations and we typically do not guarantee lot purchases on a specific performance basis under these purchase agreements. We generally seek to maintain control over a supply of lots believed to be suitable to meet our five-year business plan.

On a limited basis, we also obtain finished lots using joint venture limited liability corporations (LLCs). All LLCs are typically structured such that we are a non-controlling member and are at risk only for the amount we have invested. We are not a borrower, guarantor or obligor on any of the LLCs debt. We enter into a standard fixed price purchase agreement to purchase lots from these LLCs. At December 31, 2009, we had an aggregate investment totaling approximately \$25 million in ten separate LLCs. As of December 31, 2009, eight of these LLCs were non-performing and as a result, we had recorded an impairment reserve equal to our total investment of approximately \$3 million in these LLCs due to our determination that our investment was not recoverable. We do not expect to obtain any lots from these eight LLCs in future periods. In the two performing LLCs, our aggregate investment totaled \$22 million and we controlled approximately 760 lots. At December 31, 2009, we had additional funding commitments totaling \$4 million to one of the two performing LLCs.

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In addition to building and selling homes, we provide a number of mortgage-related services through our mortgage banking operations. Through operations in each of our homebuilding markets, NVRM originates mortgage loans almost exclusively for our homebuyers. NVRM generates revenues primarily from origination fees, gains on sales of loans and title fees. NVRM sells all of the mortgage loans it closes into the secondary markets on a servicing released basis.

Segment information for our homebuilding and mortgage banking businesses is included in Note 2 in the accompanying consolidated financial statements.

# **Current Business Environment**

During 2009, the homebuilding environment in certain markets began to exhibit some stabilization after several years of declining sales and selling prices. Despite this stabilization, the homebuilding market remains challenging and many market uncertainties remain due to the continuing economic recession. Homebuyer confidence continues to be negatively impacted by concerns regarding job stability driven by historically high unemployment rates. Slowed demand and high foreclosure rates have contributed to high levels of existing and new homes available for sale. The sales of new and existing homes also continue to be adversely impacted by a tighter mortgage lending environment that has made it more difficult for our customers to obtain mortgage financing. In addition, significant future uncertainties remain as to certain of the government s stimulus programs, which we believe helped to stabilize home prices, as the federal tax credit for first time and move-up buyers and the Federal Reserve s purchases of mortgage-backed securities are expected to end in 2010. The termination of those programs may lead to a decline in demand and higher mortgage interest rates. For additional information and analysis of recent trends in our operations and financial condition, see Management s Discussion and Analysis of Financial Condition and Results of Operations in Item 7 of this Form 10-K.

# Homebuilding

### **Products**

We offer single-family detached homes, townhomes and condominium buildings with many different basic home designs. These home designs have a variety of elevations and numerous other options. Our homes combine traditional or colonial exterior designs with contemporary interior designs and amenities, generally include two to four bedrooms and range from approximately 1,000 to 7,300 square feet. During 2009, the prices at which we settled homes ranged from approximately \$56,000 to \$2,000,000 and averaged approximately \$296,000. During 2008, our average price was approximately \$338,000.

### Markets

Our four reportable homebuilding segments operate in the following geographic regions:

Mid Maryland, Virginia, West Virginia and Delaware

Atlantic:

North New Jersey and eastern Pennsylvania

East:

Mid Kentucky, New York, Ohio, western Pennsylvania and Indiana

East:

South North Carolina, South Carolina, Florida and Tennessee

East:

Further discussion of settlements, new orders and backlog activity by homebuilding reportable segment for each of the last three years can be found in Management s Discussion and Analysis of Financial Condition and Results of Operations in Item 7 of this Form 10-K.

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### **Backlog**

Backlog totaled 3,531 units and approximately \$1.1 billion at December 31, 2009 compared to backlog of 3,164 units and approximately \$1.0 billion at December 31, 2008. Backlog, which represents homes sold but not yet settled with the customer, may be impacted by customer cancellations for various reasons that are beyond our control, such as failure to obtain mortgage financing, inability to sell an existing home, job loss, or a variety of other reasons. In any period, a portion of the cancellations that we experience are related to new sales that occurred during the same period, and a portion are related to sales that occurred in prior periods and therefore appeared in the opening backlog for the current period. Expressed as the total of all cancellations during the period as a percentage of gross sales during the period, our cancellation rate was approximately 14%, 23% and 21% in 2009, 2008 and 2007, respectively. During 2009 and 2008, approximately 7% and 10% of a reporting quarter—s opening backlog cancelled during the fiscal quarter, respectively. We can provide no assurance that our historical cancellation rates are indicative of the actual cancellation rate that may occur in 2010. See—Risk Factors—in Item 1A.

### Construction

We utilize independent subcontractors under fixed price contracts to perform construction work on our homes. The subcontractors work is performed under the supervision of our employees who monitor quality control. We use several independent subcontractors in our various markets and we are not dependent on any single subcontractor or on a small number of subcontractors.

# Land Development

We do not engage in land development. Instead, we typically purchase finished lots from various land developers under fixed price purchase agreements that require deposits that may be forfeited if we fail to perform under the agreement. The deposits required under the purchase agreements are in the form of cash or letters of credit in varying amounts and represent a percentage, typically ranging up to 10%, of the aggregate purchase price of the finished lots. We are not dependent on any single developer or on a small number of developers.

### Sales and Marketing

Our preferred marketing method is for customers to visit a furnished model home featuring many built-in options and a landscaped lot. The garages of these model homes are usually converted into temporary sales centers where alternative facades and floor plans are displayed and designs for other models are available for review. Sales representatives are compensated predominantly on a commission basis.

### Regulation

We and our subcontractors must comply with various federal, state and local zoning, building, environmental, advertising and consumer credit statutes, rules and regulations, as well as other regulations and requirements in connection with our construction and sales activities. All of these regulations have increased the cost to produce and market our products, and in some instances, have delayed our developers—abilities to deliver us finished lots. Counties and cities in which we build homes have at times declared moratoriums on the issuance of building permits and imposed other restrictions in the areas in which sewage treatment facilities and other public facilities do not reach minimum standards. To date, restrictive zoning laws and the imposition of moratoriums have not had a material adverse effect on our construction activities. However, in certain markets in which we operate, we believe that our growth has been hampered by the longer time periods necessary for our developers to obtain the necessary governmental approvals.

# **Competition and Market Factors**

The housing industry is highly competitive. We compete with numerous homebuilders of varying size, ranging from local to national in scope, some of which have greater financial resources than we do. We

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also face competition from the home resale market. Our homebuilding operations compete primarily on the basis of price, location, design, quality, service and reputation. Historically we have been one of the market leaders in each of the markets where we build homes.

The housing industry is cyclical and is affected by consumer confidence levels, prevailing economic conditions and interest rates. Other factors that affect the housing industry and the demand for new homes include the availability and the cost of land, labor and materials; changes in consumer preferences; demographic trends; and the availability of mortgage finance programs. See Risk Factors in Item 1A.

We are dependent upon building material suppliers for a continuous flow of raw materials. Whenever possible, we utilize standard products available from multiple sources. In the past, such raw materials have been generally available to us in adequate supply.

# **Mortgage Banking**

We provide a number of mortgage related services to our homebuilding customers through our mortgage banking operations. Our mortgage banking operations also include separate subsidiaries that broker title insurance and perform title searches in connection with mortgage loan closings for which they receive commissions and fees. Because NVRM originates mortgage loans almost exclusively for our homebuilding customers, NVRM is dependent on our homebuilding segment. In 2009, NVRM closed approximately 8,000 loans with an aggregate principal amount of approximately \$2.1 billion as compared to 8,600 loans with an aggregate principal amount of approximately \$2.4 billion in 2008.

NVRM sells all of the mortgage loans it closes to investors in the secondary markets on a servicing released basis, typically within 30 days from the loan closing. NVRM is an approved seller/servicer for FNMA, GNMA, FHLMC, VA and FHA mortgage loans.

# **Competition and Market Factors**

NVRM s main competition comes from national, regional, and local mortgage bankers, mortgage brokers, thrifts and banks in each of these markets. NVRM competes primarily on the basis of customer service, variety of products offered, interest rates offered, prices of ancillary services and relative financing availability and costs.

### Regulation

NVRM is an approved seller/servicer of FNMA, GNMA, FHLMC, FHA and VA mortgage loans, and is subject to all of those agencies—rules and regulations. These rules and regulations restrict certain activities of NVRM. NVRM is currently eligible and expects to remain eligible to participate in such programs. In addition, NVRM is subject to regulation at the state and federal level with respect to specific origination, selling and servicing practices.

### **Pipeline**

NVRM s mortgage loans in process that have not closed (Pipeline) at December 31, 2009 and 2008, had an aggregate principal balance of \$770 million and \$730 million, respectively. Our cancellation rate was approximately 35% in 2009. During 2008 and 2007, NVRM s loan cancellation rates were approximately 49% and 45%, respectively. We can provide no assurance that our historical loan cancellation rates are indicative of the actual loan cancellation rate that may occur in 2010. See Risk Factors in Item 1A.

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### **Employees**

At December 31, 2009, we employed 2,688 full-time persons, of whom 981 were officers and management personnel, 170 were technical and construction personnel, 556 were sales personnel, 462 were administrative personnel and 519 were engaged in various other service and labor activities. None of our employees are subject to a collective bargaining agreement and we have never experienced a work stoppage. We believe that our employee relations are good.

### **Available Information**

We file annual, quarterly and current reports, proxy statements and other information with the Securities and Exchange Commission (the SEC). These filings are available to the public over the Internet at the SEC is website at <a href="http://www.sec.gov">http://www.sec.gov</a>. You may also read and copy any document we file at the SEC is public reference room located at 100 F Street, NE, Washington, DC 20549. Please call the SEC at 1-800-SEC-0330 for further information on the public reference room.

Our principal Internet website can be found at <a href="http://www.nvrinc.com">http://www.nvrinc.com</a>. We make available free of charge on or through our website, access to our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports as soon as reasonably practicable after such material is electronically filed, or furnished, to the SEC.

Our website also includes a corporate governance section which contains our Corporate Governance Guidelines (which includes our Directors Independence Standards), Code of Ethics, Board of Directors Committee Charters for the Audit, Compensation, Corporate Governance, Nominating and Qualified Legal Compliance Committees, Policies and Procedures for the Consideration of Board of Director Candidates, Policies and Procedures on Security Holder Communications with the Board of Directors and the method by which interested parties may contact our independent lead director or the non-management or independent directors as a group. Additionally, amendments to and waivers from a provision of the Code of Ethics that apply to our principal executive officer, principal financial officer, principal accounting officer or persons performing similar functions will be disclosed on our website.

# Item 1A. Risk Factors.

### **Forward-Looking Statements**

Some of the statements in this Form 10-K, as well as statements made by us in periodic press releases or other public communications, constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934. Certain, but not necessarily all, of such forward-looking statements can be identified by the use of forward-looking terminology, such as believes, expects. may. will. should, or anticipates or the negative or other comparable terminology. All statements other than of historical facts are forward looking statements. Forward looking statements contained in this document include those regarding market trends, NVR s financial position, business strategy, the outcome of pending litigation, projected plans and objectives of management for future operations. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results or performance of NVR to be materially different from future results, performance or achievements expressed or implied by the forward-looking statements. Such risk factors include, but are not limited to the following: general economic and business conditions (on both a national and regional level); interest rate changes; access to suitable financing by NVR and NVR s customers; competition; the availability and cost of land and other raw materials used by NVR in its homebuilding operations; shortages of labor; weather related slow-downs; building moratoriums; governmental regulation; fluctuation and volatility of stock and other financial markets; mortgage financing availability; and other factors over which NVR has little or no control. NVR undertakes no obligation to update such forward-looking statements.

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### RISK FACTORS

Our business is affected by the risks generally incident to the residential construction business, including, but not limited to:

the availability of mortgage financing;

actual and expected direction of interest rates, which affect our costs, the availability of construction financing, and long-term financing for potential purchasers of homes;

the availability of adequate land in desirable locations on favorable terms;

unexpected changes in customer preferences; and

changes in the national economy and in the local economies of the markets in which we have operations. All of these risks are discussed in detail below.

# The homebuilding industry is experiencing a significant downturn. The continuation of this downturn could adversely affect our business and our results of operations.

The homebuilding industry has continued to experience a significant downturn as a result of declining consumer confidence driven by an economic recession, affordability issues and uncertainty as to the stability of home prices. Additionally, the tightening credit markets have made it more difficult for customers to obtain financing to purchase homes. As a result, we have experienced reduced demand for new homes. Our cancellation rate was approximately 14%, 23% and 21% during 2009, 2008 and 2007, respectively. These ongoing market factors have also resulted in pricing pressures and in turn lower gross profit margins in most of our markets. A continued downturn in the homebuilding industry could result in a material adverse effect on our sales (fewer gross sales and/or higher cancellation rates), profitability, stock performance, ability to service our debt obligations and future cash flows.

# If the market value of our inventory or controlled lot position declines, our profit could decrease and we may incur losses.

Inventory risk can be substantial for homebuilders. The market value of building lots and housing inventories can fluctuate significantly as a result of changing market conditions. In addition, inventory carrying costs can be significant and can result in losses in a poorly performing project or market. We must, in the ordinary course of our business, continuously seek and make acquisitions of lots for expansion into new markets as well as for replacement and expansion within our current markets, which is accomplished by us entering fixed price purchase agreements and paying forfeitable deposits under the purchase agreement to developers for the contractual right to acquire the lots. In the event of further adverse changes in economic or market conditions, we may cease further building activities in communities or restructure existing purchase agreements, resulting in forfeiture of some or all of any remaining land contract deposit paid to the developer. Either action may result in a loss which could have a material adverse effect on our profitability, stock performance, ability to service our debt obligations and future cash flows.

# If the tax credit available to first time homebuyers expires on July 1, 2010 and is not renewed, it may negatively impact our future sales.

As part of the Federal government s economic stimulus efforts, first time homebuyers may receive an \$8,000 tax credit and current homeowners purchasing a replacement primary residence may receive a \$6,500 tax credit when filing their Federal income tax return if they purchase the primary residence by April 30, 2010 and settle on the home prior to July 1, 2010, which is the date that the homebuyer tax credit program expires. It is unclear at this time if the Federal government is going to extend or expand that program past July 1, 2010. This program and the prior first time homebuyer tax credit program may have stimulated our sales over the recent quarters to levels that would not have been achieved without the program being in effect. Further, there is a possibility that the availability of the program to homebuyers pulled sales forward from future

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quarters which could lead to reduced demand in the immediate future. The expiration of the first time homebuyer tax credit could result in a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

Because almost all of our customers require mortgage financing, the availability of suitable mortgage financing could impair the affordability of our homes, lower demand for our products, and limit our ability to fully deliver our backlog.

Our business and earnings depend on the ability of our potential customers to obtain mortgages for the purchase of our homes. In addition, many of our potential customers must sell their existing homes in order to buy a home from us. The tightening of credit standards and the availability of suitable mortgage financing could prevent customers from buying our homes and could prevent buyers of our customers homes from obtaining mortgages they need to complete that purchase, both of which could result in our potential customers inability to buy a home from us. If our potential customers or the buyers of our customers current homes are not able to obtain suitable financing, the result could have a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

# If our ability to sell mortgages to investors is impaired, we may be required to fund these commitments ourselves, or may not be able to originate loans at all.

Our mortgage segment sells all of the loans it originates into the secondary market usually within 30 days from the date of closing, and has up to approximately \$100 million available in a repurchase agreement to fund mortgage closings. In the event that disruptions to the secondary markets similar to those which occurred during 2007 and 2008 continue to tighten or eliminate the available liquidity within the secondary markets for mortgage loans, or the underwriting requirements by our secondary market investors continue to become more stringent, our ability to sell future mortgages could decline and we could be required, among other things, to fund our commitments to our buyers with our own financial resources, which is limited, or require our home buyers to find another source of financing. In addition, government-sponsored enterprises, principally FNMA and FHLMC, play a significant role in buying home mortgages and creating investment securities that they either sell to investors or hold in their portfolios. These organizations, as well as the Federal Reserve s program to purchase mortgage-backed securities, provide liquidity to the secondary mortgage market. The effects of the government takeover of FNMA and FHLMC are not yet certain and may restrict or curtail their activities and further disrupt the secondary markets. In addition, the Federal Reserve is expected to discontinue purchasing mortgage-backed securities in 2010. The result of such secondary market disruption could have a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

# Interest rate movements, inflation and other economic factors can negatively impact our business.

High rates of inflation generally affect the homebuilding industry adversely because of their adverse impact on interest rates. High interest rates not only increase the cost of borrowed funds to homebuilders but also have a significant effect on housing demand and on the affordability of permanent mortgage financing to prospective purchasers. We are also subject to potential volatility in the price of commodities that impact costs of materials used in our homebuilding business. Increases in prevailing interest rates could have a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

Our financial results also are affected by the risks generally incident to our mortgage banking business, including interest rate levels, the impact of government regulation on mortgage loan originations and servicing and the need to issue forward commitments to fund and sell mortgage loans. Our homebuilding customers account for almost all of our mortgage banking business. The volume of our continuing homebuilding operations therefore affects our mortgage banking business.

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Our mortgage banking business also is affected by interest rate fluctuations. We also may experience marketing losses resulting from daily increases in interest rates to the extent we are unable to match interest rates and amounts on loans we have committed to originate with forward commitments from third parties to purchase such loans. Increases in interest rates may have a material adverse effect on our mortgage banking revenue, profitability, stock performance, ability to service our debt obligations and future cash flows.

Our operations may also be adversely affected by other economic factors within our markets such as negative changes in employment levels, job growth, and consumer confidence and availability of mortgage financing, one or all of which could result in reduced demand or price depression from current levels. Such negative trends could have a material adverse effect on homebuilding operations.

These factors and thus, the homebuilding business, have at times in the past been cyclical in nature. Any downturn in the national economy or the local economies of the markets in which we operate could have a material adverse effect on our sales, profitability, stock performance and ability to service our debt obligations. In particular, approximately 38% of our home settlements during 2009 occurred in the Washington, D.C. and Baltimore, MD metropolitan areas, which accounted for 48% of our homebuilding revenues in 2009. Thus, we are dependent to a significant extent on the economy and demand for housing in those areas.

# Our inability to secure and control an adequate inventory of lots could adversely impact our operations.

The results of our homebuilding operations are dependent upon our continuing ability to control an adequate number of homebuilding lots in desirable locations. There can be no assurance that an adequate supply of building lots will continue to be available to us on terms similar to those available in the past, or that we will not be required to devote a greater amount of capital to controlling building lots than we have historically. An insufficient supply of building lots in one or more of our markets, an inability of our developers to deliver finished lots in a timely fashion due to their inability to secure financing to fund development activities or for other reasons, or our inability to purchase or finance building lots on reasonable terms could have a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

### Volatility in the credit and capital markets may impact our ability to access necessary financing.

Our homebuilding operations are dependent in part on the availability and cost of working capital financing, and may be adversely affected by a shortage or an increase in the cost of such financing. If we require working capital greater than that provided by our operations and our credit facility, we may be required to seek to increase the amount available under the facility or to obtain alternative financing. No assurance can be given that additional or replacement financing will be available on terms that are favorable or acceptable. Moreover, issues involving liquidity and capital adequacy affecting our lenders could in turn affect our ability to fully access our available credit facilities. In addition, the credit and capital markets are experiencing significant volatility that is difficult to predict. If we are required to seek alternative financing to fund our working capital requirements, continued volatility in these markets may restrict our flexibility to access financing. If we are at any time unsuccessful in obtaining sufficient capital to fund our planned homebuilding expenditures, we may experience a substantial delay in the completion of any homes then under construction, or we may be unable to control or purchase finished building lots. Any delay could result in cost increases and could have a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

Our mortgage banking operations are dependent on the availability, cost and other terms of mortgage financing facilities, and may be adversely affected by any shortage or increased cost of such financing. No assurance can be given that any additional or replacement financing will be available on terms that are favorable or acceptable. Our mortgage banking operations are also dependent upon the securitization market for mortgage-backed securities, and could be materially adversely affected by any fluctuation or downturn in such market.

### Our current indebtedness may impact our future operations.

Our existing indebtedness contains financial and other restrictive covenants and any future indebtedness may also contain covenants. These covenants include limitations on our ability, and the ability of our subsidiaries, to incur additional indebtedness, pay cash dividends and make distributions, make loans and investments, enter into transactions with affiliates, effect certain asset sales, incur certain liens, merge or consolidate with any other person, or transfer all or substantially all of our properties and assets. Substantial losses by us or other action or inaction by us or our subsidiaries could result in the violation of one or more of these covenants which could result in decreased liquidity or a default on our indebtedness, thereby having a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

# Government regulations and environmental matters could negatively affect our operations.

We are subject to various local, state and federal statutes, ordinances, rules and regulations concerning zoning, building design, construction and similar matters, including local regulations that impose restrictive zoning and density requirements in order to limit the number of homes that can eventually be built within the boundaries of a particular area. These regulations may further increase the cost to produce and market our products. In addition, we have from time to time been subject to, and may also be subject in the future to, periodic delays in our homebuilding projects due to building moratoriums in the areas in which we operate. Changes in regulations that restrict homebuilding activities in one or more of our principal markets could have a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

We are also subject to a variety of local, state and federal statutes, ordinances, rules and regulations concerning the protection of health and the environment. We are subject to a variety of environmental conditions that can affect our business and our homebuilding projects. The particular environmental laws that apply to any given homebuilding site vary greatly according to the location and environmental condition of the site and the present and former uses of the site and adjoining properties. Environmental laws and conditions may result in delays, cause us to incur substantial compliance and other costs, or prohibit or severely restrict homebuilding activity in certain environmentally sensitive regions or areas, thereby adversely affecting our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

We are an approved seller/servicer of FNMA, GNMA, FHLMC, FHA and VA mortgage loans, and are subject to all of those agencies—rules and regulations. Any significant impairment of our eligibility to sell/service these loans could have a material adverse impact on our mortgage operations. In addition, we are subject to regulation at the state and federal level with respect to specific origination, selling and servicing practices including the Real Estate Settlement and Protection Act. Adverse changes in governmental regulation may have a negative impact on our mortgage loan origination business.

# We face competition in our housing and mortgage banking operations.

The homebuilding industry is highly competitive. We compete with numerous homebuilders of varying size, ranging from local to national in scope, some of whom have greater financial resources than we do. We face competition:

for suitable and desirable lots at acceptable prices;

from selling incentives offered by competing builders within and across developments; and

from the existing home resale market.

Our homebuilding operations compete primarily on the basis of price, location, design, quality, service and reputation.

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The mortgage banking industry is also competitive. Our main competition comes from national, regional and local mortgage bankers, thrifts, banks and mortgage brokers in each of these markets. Our mortgage banking operations compete primarily on the basis of customer service, variety of products offered, interest rates offered, prices of ancillary services and relative financing availability and costs.

There can be no assurance that we will continue to compete successfully in our homebuilding or mortgage banking operations. An inability to effectively compete may have an adverse impact on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

# A shortage of building materials or labor, or increases in materials or labor costs may adversely impact our operations.

The homebuilding business has from time to time experienced building material and labor shortages, including shortages in insulation, drywall, certain carpentry work and concrete, as well as fluctuating lumber prices and supply. In addition, high employment levels and strong construction market conditions could restrict the labor force available to our subcontractors and us in one or more of our markets. Significant increases in costs resulting from these shortages, or delays in construction of homes, could have a material adverse effect upon our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

# Product liability litigation and warranty claims may adversely impact our operations.

Construction defect and home warranty claims are common and can represent a substantial risk for the homebuilding industry. The cost of insuring against construction defect and product liability claims, as well as the claims themselves, can be high. In addition, insurance companies limit coverage offered to protect against these claims. Further restrictions on coverage availability, or significant increases in premium costs or claims, could have a material adverse effect on our financial results.

# We are subject to litigation proceedings that could harm our business if an unfavorable ruling were to occur.

From time to time, we may become involved in litigation and other legal proceedings relating to claims arising from our operations in the normal course of business. As described in, but not limited to, Part I, Item 3, Legal Proceedings of this 10-K, we are currently subject to certain legal proceedings. Litigation is subject to inherent uncertainties, and unfavorable rulings may occur. We cannot assure you that these or other litigation or legal proceedings will not materially affect our ability to conduct our business in the manner that we expect or otherwise adversely affect us should an unfavorable ruling occur.

### Changes in tax laws or the interpretation of tax laws may negatively affect our operating results.

The effects of possible changes in the tax laws or changes in their interpretation could have a material negative impact on our financial results.

# Certain of our net deferred tax assets could be substantially limited if we experience an ownership change as defined in the Internal Revenue Code.

Certain of our net deferred tax assets give rise to built-in losses (BILs). Our ability to utilize BILs and to offset our future taxable income and/or to recover previously paid taxes would be limited if we were to undergo an ownership change within the meaning of Section 382 of the Internal Revenue Code, which we refer to as the Code. In general, an ownership change occurs whenever the percentage of the stock of a corporation owned by 5-percent shareholders (within the meaning of Section 382 of the Code) increases by more than 50 percentage points over the lowest percentage of the stock of such corporation owned by such 5-percent shareholders at any time over the preceding three years.

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An ownership change under Section 382 of the Code would establish an annual limitation on the amount of BILs we could utilize to offset our taxable income in any single taxable year to an amount equal to (i) the product of a specified rate, which is published by the U.S. Treasury, and the aggregate value of our outstanding stock plus (ii) the amount of unutilized limitation from prior years. The application of these limitations might prevent full utilization of the deferred tax assets attributable to our BILs. We do not believe we have experienced an ownership change as defined by Section 382 and, therefore, we do not believe the BILs are subject to any Section 382 limitation. However, whether a change in ownership occurs in the future is largely outside of our control, and there can be no assurance that such a change will not occur.

# Weather-related and other events beyond our control may adversely impact our operations.

Extreme weather or other events, such as significant snowfalls, hurricanes, tornadoes, earthquakes, forest fires, floods, terrorist attacks or war, may affect our markets, our operations and our profitability. These events may impact our physical facilities or those of our suppliers or subcontractors, causing us material increases in costs, or delays in construction of homes, which could have a material adverse effect upon our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

### Item 1B. Unresolved Staff Comments.

None.

# Item 2. Properties.

Our corporate offices are located in Reston, Virginia, where we currently lease approximately 61,000 square feet of office space, of which approximately 9,800 square feet we have subleased to a third party. The current corporate office lease expires in April 2015.

In connection with the operation of the homebuilding segment, we lease manufacturing facilities in the following six locations: Thurmont, Maryland; Burlington County, New Jersey; Farmington, New York; Kings Mountain, North Carolina; Darlington, Pennsylvania; and Portland, Tennessee. These facilities range in size from approximately 40,000 square feet to 400,000 square feet and combined total approximately 1,000,000 square feet of manufacturing space. Each of these leases contains various options for extensions of the lease and for the purchase of the facility. The Portland, Thurmont and Farmington leases expire in 2014, and the Kings Mountain and Burlington County leases expire in 2023 and 2024, respectively. The Darlington lease expires in 2025. Due to the economic downturn and the related decline in our homebuilding activity, our current plant utilization has dropped to approximately 40% of total capacity.

We also, in connection with both our homebuilding and mortgage banking businesses, lease office space in multiple locations for homebuilding divisional offices and mortgage banking and title services branches under leases expiring at various times through 2017, none of which are individually material to our business. We anticipate that, upon expiration of existing leases, we will be able to renew them or obtain comparable facilities on acceptable terms.

### Item 3. Legal Proceedings.

On July 18, 2007, former and current employees filed lawsuits against the Company in the Court of Common Pleas in Allegheny County, Pennsylvania and Hamilton County, Ohio, in Superior Court in Durham County, North Carolina, and in the Circuit Court in Montgomery County, Maryland, and on July 19, 2007 in the Superior Court in New Jersey, alleging that the Company incorrectly classified its sales and marketing representatives as being exempt from overtime wages. These lawsuits are similar in nature to another lawsuit filed on October 29, 2004 by another former employee in the United States District Court for the Western District of New York. The complaints seek injunctive relief, an award of unpaid wages, including fringe benefits, liquidated damages equal to the overtime wages allegedly due and not paid, attorney and other fees and interest, and where available, multiple damages. The suits were filed as purported class actions. However, while a number of individuals have filed consents to join and assert

federal claims in the New York action, none of the groups of employees that the lawsuits purport to represent have been certified as a class. The lawsuits filed in Ohio, Pennsylvania, Maryland, New Jersey and North Carolina have been stayed pending further developments in the New York action.

The Company believes that its compensation practices in regard to sales and marketing representatives are entirely lawful and in compliance with two letter rulings from the United States Department of Labor ( DOL ) issued in January 2007. The two courts to most recently consider similar claims against other homebuilders have acknowledged the DOL s position that sales and marketing representatives were properly classified as exempt from overtime wages and the only court to have directly addressed the exempt status of such employees concluded that the DOL s position was valid. Accordingly, the Company has vigorously defended and intends to continue to vigorously defend these lawsuits. Because the Company is unable to determine the likelihood of an unfavorable outcome of this case, or the amount of damages, if any, the Company has not recorded any associated liabilities in the accompanying consolidated balance sheets.

NVR and its subsidiaries are also involved in various other litigation arising in the ordinary course of business. In the opinion of management, and based on advice of legal counsel, this litigation is not expected to have a material adverse effect on the financial position or results of operations of NVR.

# Item 4. Submission of Matters to a Vote of Security Holders.

No matters were submitted to a vote of security holders during the quarter ended December 31, 2009.

# **Executive Officers of the Registrant**

Name	Age	Positions
Dwight C. Schar	68	Chairman of the Board of NVR
Paul C. Saville	54	President and Chief Executive Officer of NVR
William J. Inman	62	President of NVRM
Dennis M. Seremet	54	Senior Vice President, Chief Financial Officer and Treasurer of NVR
Robert W. Henley	43	Vice President and Controller of NVR

*Dwight C. Schar* relinquished the title of Executive Officer effective February 4, 2009, but will continue to serve as Chairman of the Board. Mr. Schar s revised role continues the leadership transition that separated the roles of Chairman and CEO to strengthen the operating and governance structure of the Company. Mr. Schar has been Chairman of the Board since September 30, 1993. Mr. Schar also served as our President and Chief Executive Officer from September 30, 1993 through June 30, 2005.

*Paul C. Saville* was named President and Chief Executive Officer of NVR, effective July 1, 2005. Prior to July 1, 2005, Mr. Saville had served as Senior Vice President Finance, Chief Financial Officer and Treasurer of NVR since September 30, 1993 and Executive Vice President from January 1, 2002 through June 30, 2005.

*William J. Inman* has been President of NVRM since January 1992. In January 2010, Mr. Inman has announced his intention to retire after a period of transition to a successor. This transition should be completed in the first quarter of 2010.

*Dennis M. Seremet* was named Vice President, Chief Financial Officer and Treasurer of NVR, effective July 1, 2005 and Senior Vice President effective December 14, 2007. Prior to July 1, 2005, Mr. Seremet had been Vice President and Controller of NVR since April 1, 1995.

*Robert W. Henley* was named Vice President and Controller of NVR effective July 1, 2005. From May 2000 to June 30, 2005, Mr. Henley was the Assistant Controller.

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### **PART II**

# <u>Item 5.</u> <u>Market for Registrant</u> s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

Our shares of common stock are listed and principally traded on the New York Stock Exchange. The following table sets forth the high and low prices per share for our common stock for each fiscal quarter during the years ended December 31, 2009 and 2008:

	HIGH	LOW
Prices per Share:		
2009		
Fourth Quarter	\$742.00	\$607.00
Third Quarter	\$698.28	\$477.41
Second Quarter	\$533.89	\$416.24
First Quarter	\$500.05	\$310.69
2008		
Fourth Quarter	\$600.00	\$316.82
Third Quarter	\$639.80	\$452.00
Second Quarter	\$679.37	\$498.00
First Quarter	\$661.00	\$436.20

As of the close of business on February 24, 2010, there were 383 shareholders of record.

We have never paid a cash dividend on our shares of common stock. Our bank indebtedness contains certain restrictive covenants, which limit our ability to pay cash dividends on our common stock. For additional information, see the discussion of the restrictive covenants in the Liquidity and Capital Resources discussion of Management s Discussion and Analysis of Financial Condition and Results of Operations, in Part II, Item 7 of the Form 10-K.

We had one repurchase authorization outstanding during the quarter ended December 31, 2009. On July 31, 2007 (July Authorization), we publicly announced the Board of Directors approval for us to repurchase up to an aggregate of \$300 million of our common stock in one or more open market and/or privately negotiated transactions. The July Authorization does not have an expiration date. We did not repurchase any shares of our common stock during the fourth quarter of 2009. We have \$226.3 million available under the July Authorization as of December 31, 2009.

### **Stock Performance Graph**

# COMPARISON OF CUMULATIVE TOTAL EQUITYHOLDER RETURN ON EQUITY

The following chart graphs our performance in the form of cumulative total return to holders of our Common Stock since December 31, 2004 in comparison to the Dow/Home Construction Index and the Dow Jones Industrial Index for that same period. The Dow/Home Construction Index is comprised of NVR, Inc., Pulte Homes, Inc., DR Horton, Inc., Lennar Corp., Toll Brothers, Inc., MDC Holdings, Inc., KB Home, Ryland Group, Inc., Meritage Homes Corp., Standard Pacific Corp., Skyline Corp. and M/I Homes, Inc.

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Assumes that \$100 was invested in NVR stock and the indices on December 31, 2004.

# Item 6. Selected Financial Data.

(dollars in thousands, except per share amounts)

The following tables set forth selected consolidated financial data. The selected income statement and balance sheet data have been derived from our consolidated financial statements for each of the periods presented and is not necessarily indicative of results of future operations. The selected financial data should be read in conjunction with, and is qualified in its entirety by, the consolidated financial statements and related notes included elsewhere in this report.

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	Year Ended December 31,				
	2009	2008	2007	2006	2005
<b>Consolidated Income</b>					
Statement Data:					
Homebuilding data:					
Revenues	\$2,683,467	\$3,638,702	\$5,048,187	\$6,036,236	\$5,177,743
Gross profit	497,734	457,692	821,128	1,334,971	1,439,713
Mortgage Banking data:					
Mortgage banking fees	60,381	54,337	81,155	97,888	84,604
Interest income	2,979	3,955	4,900	7,704	5,014
Interest expense	1,184	754	681	2,805	1,759
Consolidated data:					
Income from continuing					
operations (1)	\$ 192,180	\$ 100,892	\$ 333,955	\$ 587,412	\$ 697,559
Income from continuing					
operations per diluted share					
(2)	\$ 31.26	\$ 17.04	\$ 54.14	\$ 88.05	\$ 89.61
			December 31,		
	2009	2008	2007	2006	2005
<b>Consolidated Balance</b>					
Sheet Data:					
Homebuilding inventory	\$ 418,718	\$ 400,570	\$ 688,854	\$ 733,616	\$ 793,975
Contract land deposits, net	49,906	29,073	188,528	402,170	517,241
Total assets	2,395,770	2,103,236	2,194,416	2,473,808	2,237,669
Notes and loans payable	147,880	210,389	286,283	356,632	463,141
Shareholders equity	1,757,262	1,373,789	1,129,375	1,152,074	677,162
Cash dividends per share					

(1) Effective

January 1, 2006,

we adopted Statement of

Financial

Accounting

Standards No.

123(R),

Share-Based

Payment, as

codified in

Accounting

Standards

Codification

ASC 718,

Compensation

Stock

Compensation,

pursuant to

which we

recognized

\$29,944,

\$31,560,

\$11,669 and

\$37,982 of

stock-based

compensation

costs, net of tax,

during 2009,

2008, 2007 and

2006,

respectively.

The 2007

stock-based

compensation

amount is net of

approximately

\$19,200 of

stock-based

compensation

expense, net of

tax, that we

reversed based

on our

determination

that the

performance

metric related to

certain

outstanding

stock options

would not be

met. As of

December 31,

2008 the

performance

target was not

met and all

348,490

outstanding

options subject

to the

performance

target expired

unexercisable.

The year ended

December 31,

2005 does not

include any stock-based compensation expense.

# (2) For the years

ended

December 31,

2009, 2008,

2007, 2006 and

2005, income

from continuing

operations per

diluted share

was computed

based on

6,148,769;

5,920,285;

6,167,795;

( (71 571

6,671,571; and

7,784,382

shares,

respectively,

which

represents the

weighted

average number

of shares and

share

equivalents

outstanding for

each year.

# Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations.

(dollars in thousands, except per share data)

# Results of Operations for the Years Ended December 31, 2009, 2008,and 2007

### Overview

# **Business**

Our primary business is the construction and sale of single-family detached homes, townhomes and condominium buildings. To fully serve customers of our homebuilding operations, we also operate a mortgage banking and title services business. We primarily conduct our operations in mature markets. Additionally, we generally grow our business through market share gains in our existing markets and by expanding into markets contiguous to our current active markets. Our four homebuilding reportable segments consist of the following regions:

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Mid Maryland, Virginia, West Virginia and Delaware

Atlantic:

North East: New Jersey and eastern Pennsylvania

Mid East: Kentucky, New York, Ohio, Indiana and western Pennsylvania

South East: North Carolina, South Carolina, Tennessee and Florida

We believe we operate our business with a conservative operating strategy. We do not engage in land development and primarily construct homes on a pre-sold basis. This strategy allows us to maximize inventory turnover, which enables us to minimize market risk and to operate with less capital, thereby enhancing rates of return on equity and total capital. In addition, we focus on obtaining and maintaining a leading market position in each market we serve. This strategy allows us to gain valuable efficiencies and competitive advantages in our markets, which we believe contributes to minimizing the adverse effects of regional economic cycles and provides growth opportunities within these markets.

Because we do not develop land, our continued success is contingent upon our ability to control an adequate supply of finished lots on which to build, and on our developers—ability to timely deliver finished lots to meet the sales demands of our customers. We acquire finished building lots at market prices from various land developers under purchase agreements. These purchase agreements require deposits, typically ranging up to 10% of the aggregate purchase price of the finished lots, in the form of cash or letters of credit that may be forfeited if we fail to perform under the purchase agreement. However, we believe that this lot acquisition strategy avoids the financial requirements and risks associated with direct land ownership and development. As of December 31, 2009, we controlled approximately 46,300 lots with deposits in cash and letters of credit totaling approximately \$140,700 and \$4,900, respectively. Included in the number of controlled lots are approximately 10,800 lots for which we have recorded a contract land deposit impairment reserve of approximately \$89,500 as of December 31, 2009. See Note 1 in the accompanying consolidated financial statements included herein for additional information regarding contract land deposits.

### **Overview of Current Business Environment**

During 2009, the homebuilding environment began to exhibit some stabilization after several years of declining sales and selling prices. Despite this stabilization, the homebuilding market remains challenging and many market uncertainties remain due to the continuing economic recession. Homebuyer confidence continues to be negatively impacted by concerns regarding job stability driven by historically high unemployment rates. Reduced demand and high foreclosure rates have contributed to high levels of existing and new homes available for sale. The sales of new and existing homes also continue to be adversely impacted by a tighter mortgage lending environment that has made it more difficult for our customers to obtain mortgage financing, as well as making it difficult to sell their current homes. In addition, tighter lending requirements requiring higher downpayments have negatively impacted affordability. Despite current market conditions and a decrease in the average number of active communities year over year, new orders, net of cancellations ( new orders ) for 2009 increased 7% from the prior year. The increase in new orders was in part attributable to a 47% increase in new orders in the fourth quarter of 2009 compared to the same period in 2008, a period in which we experienced a significant drop-off in new orders due to a sharp decline in overall economic conditions. In addition, we believe new orders during the current year were also favorably impacted by the federal tax credit for first time homebuyers, as we experienced an increase in the percentage of first time homebuyers, year over year. New orders were also favorably impacted in 2009 by higher absorption rates in each of our market segments and by a decline in our cancellation rate to 14% from 23% in 2008. New order selling prices continued to be negatively impacted in most of our markets by the challenging market conditions leading to a 6% decline in the average new order selling price in 2009 compared to 2008.

Consolidated revenues for 2009 decreased 26% to \$2,743,848 from \$3,693,039 in 2008. Net income for 2009 was \$192,180, \$31.26 per diluted share, compared to net income of \$100,892, \$17.04 per diluted share in 2008, a 90% increase in net income and an 83% increase in diluted earnings per share. Gross profit margins within our homebuilding business increased to 18.5% in 2009 from 12.6% in 2008, as prior year gross profit margins were negatively impacted by a \$165,000 contract land deposit impairment charge.

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Over the last several years, due to the significant decline in new orders and selling prices, we worked with our developers to reduce lot prices to current market values and/or to defer scheduled lot purchases to coincide with our slower than expected sales pace. In communities where we were unsuccessful in negotiating necessary adjustments to the purchase agreements to meet current market prices, we exited the community and forfeited our deposit under the applicable purchase agreement. In addition, we also forfeited our deposits in certain communities we did not exit in order to restructure the purchase agreement to current market prices. During 2008, we incurred contract land deposit impairment charges of approximately \$165,000 from actual or expected terminations, or from restructured purchase agreements where we forfeited, or determined we would forfeit, the deposit. In 2009, as the result of market stabilization in several of our markets, we recognized a net recovery of approximately \$6,500 of contract land deposits previously considered to be uncollectible. As noted above, as of December 31, 2009 we had a reserve of approximately \$89,500 on outstanding contract land deposits related to approximately 10,800 lots. These lots are included in the total number of lots controlled mentioned above. In addition to controlling lot costs, we also have worked aggressively with our subcontractors and suppliers to gain efficiencies and reduce material and labor costs incurred in the construction process. We also continue to evaluate and alter our product offerings where necessary to provide competitively priced homes.

We expect to continue to experience pressure on sales and selling prices over at least the next several quarters in all of our market segments due to significant uncertainties in the homebuilding market. Certain of the government s stimulus programs which we believe helped to stabilize home prices, such as the federal tax credit for first time and move-up buyers and the Federal Reserve s purchases of mortgage-backed securities, are expected to end in 2010, the result of which may lead to a decline in demand and higher mortgage interest rates. Despite these uncertainties, we believe that we are well positioned to take advantage of opportunities that may arise due to the strength of our balance sheet and liquidity. As of December 31, 2009, our cash and cash equivalents and marketable securities balances totaled approximately \$1,468,000. During 2009 we repurchased \$29,950 of our senior notes, reducing the principal amount of senior notes to \$133,370. All of our outstanding senior notes are due in June of 2010.

### Homebuilding Operations

The following table summarizes the results of our consolidated homebuilding operations and certain operating activity for each of the last three years:

	Year Ended December 31,					
		2009		2008		2007
Revenues	\$2	2,683,467	\$3	3,638,702	\$5	5,048,187
Cost of sales	\$2	2,185,733	\$3	3,181,010	\$4	1,227,059
Gross profit margin percentage		18.5%		12.6%		16.3%
Selling, general and administrative expenses	\$	233,152	\$	308,739	\$	343,520
Settlements (units)		9,042		10,741		13,513
Average settlement price	\$	296.4	\$	338.4	\$	373.2
New orders (units)		9,409		8,760		12,270
Average new order price	\$	292.7	\$	311.3	\$	352.0
Backlog (units)		3,531		3,164		5,145
Average backlog price	\$	304.9	\$	316.9	\$	371.3

# Consolidated Homebuilding Revenues

Homebuilding revenues for 2009 decreased 26% from 2008, as a result of a 16%, or 1,699 unit, decrease in the number of homes settled and a 12% decrease in the average settlement price. The decrease in the number of units settled was primarily attributable to our beginning backlog units being approximately 39%, or 1,981

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units, lower entering 2009 compared to the backlog unit balance entering 2008, offset partially by a higher backlog turnover rate period over period. Average settlement prices were impacted primarily by a 15% lower average price of homes in the beginning backlog entering 2009 compared to the same period in 2008, coupled with a 9% decline in the average sales price of new orders for the first six months of 2009 as compared to the same period in 2008.

Homebuilding revenues for 2008 decreased 28% from 2007, primarily as a result of a 21% decrease in the number of homes settled and a 9% decrease in the average settlement price. The decrease in the number of units settled was primarily attributable to our beginning backlog units being approximately 19% lower entering 2008 compared to the beginning backlog units entering 2007 and lower new orders year over year. Average settlement prices were impacted primarily by a 10% lower average price of homes in the beginning backlog entering 2008 compared to the same period in 2007 and also by lower average sales prices for new orders in 2008 compared to 2007.

# Consolidated Homebuilding New Orders

New orders in 2009 increased by 7% compared to 2008, while the average sales price of new orders decreased 6% year over year. As mentioned above in the Overview section, the increase in new orders in the current year was in part attributable to a 47% increase in new orders in the fourth quarter of 2009 compared to the same period in 2008, a period in which we experienced a significant drop-off in new orders due to a sharp decline in overall economic conditions. In addition, new orders in 2009 were favorably impacted by higher absorption rates, offsetting the 17% decrease in the average number of active communities year over year. We believe new orders in the current year were also favorably impacted by the federal tax credit for first-time homebuyers as well as by a decrease in the cancellation rate to 14% in 2009 from 23% in 2008. To meet affordability issues in many of our markets, we have altered our product offerings to provide smaller, lower priced products.

New orders and the average sales price of new orders decreased 29% and 12%, respectively in 2008 compared to 2007. Both the number of new orders and the average selling prices were negatively impacted by the continued deterioration in market conditions in 2008 from the prior year. New orders were also negatively impacted by a 16% decrease in the average number of active communities year over year to 427 in 2008 from 505 in 2007 and a reduction in traffic per community, year over year.

# Consolidated Homebuilding Gross Profit

Gross profit margins in 2009 improved to 18.5% compared to 12.6% in 2008 primarily due to a favorable variance in contract land deposit impairment charges year over year. In 2009 we recognized the recovery of approximately \$6,500, or 24 basis points, of contract land deposits previously determined to be uncollectible. In 2008 we recognized a contract land deposit impairment charge of approximately \$165,000, or 454 basis points. Gross profit margins in 2009 were also favorably impacted as a result of us exiting a significant number of poor performing communities in 2008 which were producing lower gross profit margins. In addition, gross profit margins in 2009 were favorably impacted by lower lumber and certain other commodity costs as well as by cost control measures implemented to reduce subcontractor and material costs in prior periods. We expect to experience continued fluctuations in gross profit margins due to the aforementioned economic uncertainties still prevalent in the market.

Gross profit margins in 2008 declined to 12.6% compared to 16.3% in 2007 despite lower contract land deposit impairment charges in 2008 of approximately \$165,000, or 454 basis points, compared to approximately \$261,800, or 519 basis points in 2007. The decline in gross profit margins was primarily driven by continued pressure on selling prices as a result of challenging market conditions including a decline in demand due to low consumer confidence levels and deteriorating credit markets.

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### Consolidated Homebuilding Selling, General and Administrative (SG&A)

SG&A expenses in 2009 decreased approximately \$75,600 compared to 2008, but increased slightly as a percentage of revenue to 8.7% in 2009 from 8.5% in 2008. The decrease in SG&A expenses was primarily attributable to a \$36,300 decrease in selling and marketing costs in 2009 compared to 2008 due to a 17% decrease in the average number of active communities year over year to 355 in 2009 from 427 in 2008. In addition, personnel costs were down approximately \$26,900 due primarily to 24% decrease in average staffing levels year over year.

SG&A expenses in 2008 decreased approximately \$34,800, or 10%, from 2007, but increased as a percentage of revenue to 8.5% in 2008 from 6.8% in 2007. The decrease in SG&A expenses was attributable to a decrease in selling and marketing costs of approximately \$31,000 related to the previously mentioned 16% reduction in the average number of active communities in 2008 compared to 2007. In addition, personnel costs decreased approximately \$20,000 as a result of lower staffing levels and lower management incentive costs year over year. These declines were offset partially by an increase of approximately \$24,600 in stock-based compensation expense in 2008 compared to 2007. This increase was attributable to the reversal of approximately \$28,450 in SG&A classified stock-based compensation costs in the third quarter of 2007 related to approximately 400,000 outstanding stock options which were subject to a performance metric which we determined in 2007 would not be achieved.

# Consolidated Homebuilding Backlog

Backlog units and dollars were 3,531 and \$1,076,437, respectively, as of December 31, 2009 compared to 3,164 and \$1,002,795 as of December 31, 2008. Net new order and settlement activity during 2009 resulted in the increase in backlog units year over year. The 7% increase in backlog dollars was primarily attributable to the 12% increase in backlog units offset partially by a 4% decrease in the average price of homes in ending backlog.

Backlog, which represents homes sold but not yet settled with the customer, may be impacted by customer cancellations for various reasons that are beyond our control, such as failure to obtain mortgage financing, inability to sell an existing home, job loss, or a variety of other reasons. In any period, a portion of the cancellations that we experience are related to new sales that occurred during the same period, and a portion are related to sales that occurred in prior periods and therefore appeared in the opening backlog for the current period. Expressed as the total of all cancellations during the period as a percentage of gross sales during the period, our cancellation rate was approximately 14%, 23% and 21% in 2009, 2008 and 2007, respectively. During 2009 and 2008, approximately 7% and 10% of a reporting quarter—s opening backlog cancelled during the fiscal quarter, respectively. We can provide no assurance that our historical cancellation rates are indicative of the actual cancellation rate that may occur in 2010. See Risk Factors—in Item 1A of this Report.

Backlog units and dollars were 3,164 and \$1,002,795, respectively, as of December 31, 2008 compared to 5,145 and \$1,910,504 as of December 31, 2007. The 39% decrease in backlog units was attributable to our beginning backlog units being approximately 19% lower entering 2008 compared to the same period in 2007. In addition, backlog units were negatively impacted by the aforementioned 29% decline in new orders year over year. Backlog dollars were negatively impacted by the decrease in backlog units coupled with a 15% decrease in the average price of homes in ending backlog, resulting primarily from an 8% decrease in the average selling price for new orders over the six-month period ended December 31, 2008 compared to the same period in 2007.

# Consolidated Homebuilding Other Charges

We reassessed our goodwill and intangible asset balances for impairment in the fourth quarter of 2008, as a result of the continuing declines in new orders and backlog as discussed above and the continuing deterioration of the homebuilding environment in each of our markets spurred further in 2008 by the credit crisis in the latter part of 2008. As a result of this assessment, it was determined that the goodwill and intangible assets related to our Rymarc Homes and Fox Ridge Homes operations were fully impaired and we wrote-off a total of \$11,686 related to such assets in 2008. We completed the annual assessment of the intangible asset balance in 2009 and

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determined that there was no impairment. See Note 1 in the accompanying consolidated financial statements included herein for further discussion of intangible assets.

# Reportable Homebuilding Segments

Homebuilding profit before tax includes all revenues and income generated from the sale of homes, less the cost of homes sold, SG&A expenses, and a corporate capital allocation charge determined at the corporate headquarters. The corporate capital allocation charge eliminates in consolidation, is based on the segment s average net assets employed. and is charged using a consistent methodology in the years presented. The corporate capital allocation charged to the operating segment allows the Chief Operating Decision Maker to determine whether the operating segment s results are providing the desired rate of return after covering our cost of capital. We record charges on contract land deposits when we determine that it is probable that recovery of the deposit is impaired. For segment reporting purposes, impairments on contract land deposits are generally charged to the operating segment upon the determination to terminate a finished lot purchase agreement with the developer or to restructure a lot purchase agreement resulting in the forfeiture of the deposit. We evaluate our entire net contract land deposit portfolio for impairment each quarter. For additional information regarding our contract land deposit impairment analysis, see the Critical Accounting Policies section within this Management Discussion and Analysis. For presentation purposes below, the contract land deposit reserve at December 31, 2009, 2008 and 2007, respectively, has been allocated to the reportable segments to show contract land deposits on a net basis. The net contract land deposit balances below also includes \$4,900, \$5,400 and \$9,000 at December 31, 2009, 2008 and 2007, respectively, of letters of credit issued as deposits in lieu of cash. The following tables summarize certain homebuilding operating activity by reportable segment for each of the last three years:

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		Year Ended December 31,			2007	
Mid Atlantic:		2009		2008		2007
Revenues	\$ 1	,661,244	\$ 2	2,161,764	\$ 2	3,099,053
Settlements (units)	ψ.	4,722	Ψ2	5,240	ψ.	6,634
Average settlement price	\$	351.8	\$	412.5	\$	467.0
New Orders (units)	Ψ	4,809	Ψ	4,290	Ψ	5,695
Average new order price	\$	347.4	\$	373.4	\$	436.5
Backlog (units)	Ψ	1,863	Ψ	1,776	Ψ	2,726
Average backlog price	\$	359.0	\$	371.3	\$	447.2
Gross profit margin	\$ \$	307,525	\$	294,699	\$	547,753
Gross profit margin percentage	Ψ	18.51%		13.63%	Ψ	17.67%
Segment profit	\$	185,861	\$	103,690	\$	291,012
New order cancellation rate	Ф	14.40%		24.40%	Ф	25.20%
Inventory:		14.40%	U	24.40%		23.20%
•	\$	219,885	•	215,587	\$	369,025
Sold inventory Unsold lots and housing units		47,120	\$ \$	30,370		81,752
	\$	1,286		· ·	\$	
Unsold inventory impairments	\$ \$		\$ \$	1,163	\$ \$	2,143
Contract land deposits, net	Э	36,643	Þ	14,808	Э	91,290
Total lots controlled		26,938		23,711		36,102
Total lots reserved	Ф	6,575	ф	7,565	Ф	8,970
Contract land deposit impairments	\$	18,425	\$	81,834	\$	153,601
Average active communities		168		205		242
North East:						
Revenues	\$	254,654	\$	347,142	\$	433,631
Settlements (units)		882		1,086		1,247
Average settlement price	\$	288.7	\$	319.7	\$	347.7
New Orders (units)		904		884		1,212
Average new order price	\$	293.5	\$	298.5	\$	338.7
Backlog (units)		325		303		505
Average backlog price	\$	302.8	\$	288.8	\$	338.8
Gross profit margin	\$	42,282	\$	46,607	\$	57,860
Gross profit margin percentage		16.60%	ó	13.43%		13.34%
Segment profit	\$	19,572	\$	13,182	\$	11,176
New order cancellation rate		14.50%	6	19.70%		19.00%
Inventory:						
Sold inventory	\$	36,315	\$	31,321	\$	55,441
Unsold lots and housing units	\$	4,152	\$	4,195	\$	5,011
Unsold inventory impairments	\$	598	\$	573	\$	268
Contract land deposits, net	\$	2,646	\$	1,233	\$	8,426
Total lots controlled	•	3,898	т	3,619		6,176
Total lots reserved		846		1,879		2,336
Contract land deposit impairments	\$	2,489	\$	11,190	\$	13,553
Average active communities	Ψ	37	Ψ	39	Ψ	50
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		Year Ended December	31,
	2009	2008	2007
Mid East:			
Revenues	\$505,431	\$659,649	\$860,139
Settlements (units)	2,323	2,762	3,321
Average settlement price	\$ 216.3	\$ 237.4	\$ 257.7
New Orders (units)	2,552	2,380	3,160
Average new order price	\$ 217.3	\$ 229.5	\$ 248.2
Backlog (units)	960	731	1,113
Average backlog price	\$ 224.7	\$ 223.9	\$ 245.4
Gross profit margin	\$ 85,931	\$104,761	\$155,736
Gross profit margin percentage	17.00%	6 15.88%	18.11%
Segment profit	\$ 38,012	\$ 39,643	\$ 78,547
New order cancellation rate	13.90%	6 17.70%	14.90%
Inventory:			
Sold inventory	\$ 60,107	\$ 41,751	\$ 74,455
Unsold lots and housing units	\$ 16,353	\$ 14,549	\$ 5,534
Unsold inventory impairments	\$ 592	\$ 69	\$ 367
Contract land deposits, net	\$ 4,182	\$ 5,578	\$ 17,828
Total lots controlled	10,163	11,027	14,191
Total lots reserved	2,022	3,553	3,053
Contract land deposit impairments	\$ 7,244	\$ 10,393	\$ 10,838
Average active communities	100	118	140
South East:			
Revenues	\$262,138	\$470,147	\$655,364
Settlements (units)	1,115	1,653	2,311
Average settlement price	\$ 235.1	\$ 284.4	\$ 283.6
New Orders (units)	1,144	1,206	2,203
Average new order price	\$ 230.2	\$ 261.2	\$ 290.0
Backlog (units)	383	354	801
Average backlog price	\$ 244.1	\$ 260.5	\$ 308.6
Gross profit margin	\$ 36,490	\$ 60,173	\$144,253
Gross profit margin percentage	13.92%	6 12.80%	22.01%
Segment profit	\$ 7,384	\$ 7,904	\$ 87,701
New order cancellation rate	14.80%	% 28.90%	20.30%
Inventory:			
Sold inventory	\$ 21,521	\$ 29,781	\$ 55,658
Unsold lots and housing units	\$ 4,783	\$ 5,878	\$ 8,271
Unsold inventory impairments	\$ 268	\$ 129	\$
Contract land deposits, net	\$ 2,272	\$ 302	\$ 24,103
Total lots controlled	5,338	6,626	11,089
Total lots reserved	1,363	3,738	2,641
Contract land deposit impairments	\$ 5,236	\$ 20,081	\$ 4,766
Average active communities	50	65	73
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# **Mid Atlantic**

### 2009 versus 2008

The Mid Atlantic segment had an approximate \$82,200, or 79%, increase in segment profit in 2009 compared to 2008. Revenues for the Mid Atlantic segment, which represents approximately 62% of total homebuilding revenues for the year, decreased approximately \$500,500, or 23%, in 2009 compared to 2008. Revenues declined due to a 10%, or 518 unit, decrease in units settled and a 15% decrease in the average settlement price of homes in 2009 compared to 2008. The decrease in units settled is attributable to a 35%, or 950 unit, lower backlog balance at the beginning of 2009 compared to the same period in 2008, offset partially by a higher backlog turnover rate year over year. The decrease in the average settlement price is primarily attributable to a 17% lower average price of homes in the beginning backlog year over year, coupled with a 9% decline in the average sales price of new orders for the first six months of 2009 as compared to the same period in 2008. The segment s gross profit margin percentage increased to 18.5% in 2009 from 13.6% in 2008. Gross profit margins were favorably impacted by lower contract land deposit impairment charges in 2009 of \$18,425, or 111 basis points, compared to \$81,834, or 379 basis points, in 2008. Gross profit margins in 2009 were also favorably impacted as a result of us exiting poor performing communities in 2008 which were producing lower gross profit margins. In addition, 2009 gross profit margins as well as segment profit were favorably impacted by lower lumber and certain other commodity costs as well as by cost control measures taken in prior quarters, reducing material and personnel costs.

Segment new orders in 2009 increased 12% from 2008, while the segment s average sales price of new orders decreased 7% year over year. New orders increased despite an 18% decrease in the average number of active communities in 2009 compared to 2008. New orders were favorably impacted in part by a 43% increase in the number of new orders in the fourth quarter of 2009 compared to the same period in 2008, as a result of the significant impact of the fourth quarter 2008 credit crisis on the homebuilding market. New orders were also favorably impacted in the current year by a decrease in the cancellation rate in 2009 to 14% from 24% during 2008. In addition we believe that the federal tax credit for first-time homebuyers had a favorable impact on new orders in the current year, as first-time homebuyers made up a higher percentage of our total sales in the segment year over year.

Net new order and settlement activity in 2009 resulted in a 5% increase in backlog units, while backlog dollars remained relatively flat year over year. The increase in backlog units is primarily attributable to the aforementioned increase in new orders in the fourth quarter of 2009 compared to the same period in 2008. Backlog dollars were impacted by the increase in backlog units, offset partially by a 3% decrease in the average price of homes in ending backlog.

### 2008 versus 2007

The Mid Atlantic segment had an approximate \$187,300, or 64%, decrease in segment profit in 2008 compared to 2007. Revenues for the Mid Atlantic segment, which represent approximately 59% of total homebuilding revenues for the year, decreased approximately \$937,300, or 30%, for the year from the prior year period. This decrease was attributable to a 21% decrease in the number of units settled and a 12% decrease in the average settlement price. The decrease in units settled was attributable to a 26% lower backlog unit balance at the beginning of 2008 compared to the same period in 2007 and to a 25% decline in new orders year over year. The decrease in the average settlement price was primarily attributable to an 11% lower average price of homes in the beginning backlog period over period and was also impacted by lower average selling prices of new orders in 2008 compared to 2007. The segment s gross profit margin percentage fell to 13.6% in 2008 from 17.7% in 2007. Gross profit margins were adversely affected by the downward pressure on selling prices which resulted in the aforementioned 12% decrease in the average settlement price. Gross profit margins were also negatively impacted in each respective period by contract land deposit impairment charges of \$81,834, or 379 basis points, in 2008 compared to \$153,601, or 496 basis points, in 2007.

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New orders in the Mid Atlantic segment for 2008 decreased 25% from 2007 and the segment s average new order sales price decreased 15% year over year. New orders and the average selling price for new orders were down in each of our markets within the Mid Atlantic segment and were negatively impacted by challenging market conditions. In addition, new orders were negatively impacted by a 15% decrease in the average number of active communities to 205 in 2008 from 242 in 2007 within the segment. Backlog units and dollars decreased approximately 35% and 46%, respectively, year over year. The decrease in backlog units was attributable to the beginning backlog units being approximately 26% lower entering 2008 compared to the same period in 2007. In addition, backlog units were negatively impacted by the aforementioned decline in new orders in 2008 compared to 2007. Backlog dollars were negatively impacted by the decrease in backlog units and a 17% decrease in the average price of homes in ending backlog.

# **North East**

### 2009 versus 2008

The North East segment had an approximate \$6,400, or 49%, increase in segment profit in 2009 compared to 2008, despite a decrease in revenues of approximately \$92,500, or 27%, year over year. The decline in revenues was due to a 19%, or 204 unit, decrease in the number of units settled and a 10% decrease in the average settlement price year over year. The decrease in the number of units settled and the average settlement price is primarily attributable to a 40%, or 202 unit, lower beginning backlog balance entering 2009 compared to 2008 and 15% lower average price of homes in beginning backlog year over year. Gross profit margins increased to 16.6% in 2009 from 13.4% in 2008. The increase in gross margins was attributable primarily to lower contract land deposit impairment charges in 2009 of \$2,489, or 98 basis points, compared to 2008 of \$11,190, or 322 basis points. In addition, 2009 gross profit margins as well as segment profit were favorably impacted by lower lumber and certain other commodity costs as well as by cost control measures taken in prior quarters, reducing material and personnel costs.

Segment new orders in 2009 increased 2% from 2008, while the segment s average sales price for new orders decreased 2% year over year. New orders were favorably impacted in part by a 26% increase in the number of new orders in the fourth quarter of 2009 compared to the same period in 2008, as a result of the significant impact of the fourth quarter 2008 credit crisis on the homebuilding market. We believe new orders were also favorably impacted in the current year by the federal tax credit for first-time homebuyers and by a decrease in the cancellation rate to 15% in 2009 from 20% in 2008.

Net new order and settlement activity in 2009 resulted in an increase in backlog units and dollars of approximately 7% and 13%, respectively. The increase in backlog units is primarily attributable to the aforementioned increase in new orders in the fourth quarter of 2009 compared to the fourth quarter of 2008. Backlog dollars were impacted by the increase in backlog units coupled with a 5% increase in the average selling price for new orders for the six-month period ended December 31, 2009 compared to the same period in 2008.

### 2008 versus 2007

The North East segment had an approximate \$2,000, or 18%, increase in segment profit in 2008 compared to 2007, despite a decrease in revenues of approximately \$86,500, or 20%, year over year. Revenues declined due to a 13% decrease in the number of units settled and an 8% decrease in the average settlement price year over year. The decrease in the number of units settled and the average settlement price was primarily attributable to a 7% lower beginning backlog balance and 6% lower average price of homes in beginning backlog entering 2008 compared to 2007. In addition, the number of units settled was negatively impacted by a decline in new orders year over year. Gross profit margins in the North East segment in 2008 were relatively flat with the prior year at 13.4% compared to 13.3% in 2007. Contract land deposit impairment charges for the segment decreased to approximately \$11,190, or 322 basis points, in 2008 compared to approximately \$13,553, or 313 basis points, in 2007. The increase in segment profit was primarily attributable to the decrease in contract land deposit impairment charges, cost control measures and reduced sales and marketing costs due to a 22% reduction in the average number of active communities during 2008 compared to 2007.

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Segment new orders and the average new order sales price for 2008 decreased 27% and 12%, respectively, from 2007 due to challenging market conditions. In addition, new orders were negatively impacted by a decrease in the average number of active communities within the North East segment. Backlog units and dollars decreased approximately 40% and 49%, respectively, year over year. The decrease in backlog units was attributable to the decline in new orders in 2008 compared to 2007, in addition to a 7% lower beginning backlog unit balance entering 2008 compared to the same period in 2007. The decrease in backlog dollars was due to the decrease in backlog units and to the 12% decrease in the average selling price for new orders for the six-month period ended December 31, 2008 compared to the same period in 2007.

### **Mid East**

### 2009 versus 2008

The Mid East segment had an approximate \$1,600, or 4%, decrease in segment profit and an approximate \$154,200, or 23%, decrease in revenues in 2009 compared to 2008. Revenues decreased due to a 16%, or 439 unit, decrease in the number of units settled and a 9% decrease in the average settlement price period over period. The decreases in the number of units settled and the average settlement price were primarily attributable to a 34%, or 382 unit, lower beginning backlog balance and 9% lower average price of homes in beginning backlog year over year, respectively. In addition, average settlement prices were negatively impacted by a 10% decline in the average sales price of new orders for the first six months of 2009 as compared to the same period in 2008. Gross profit margins increased year over year, as cost reduction measures initiated in prior periods offset the decrease in the average settlement price in 2009 compared to 2008. Gross profit margins in 2009 were also favorably impacted as a result of us exiting poor performing communities in 2008 which were producing lower gross profit margins.

Segment new orders in 2009 increased 7% from 2008, while the segment s average sales price for new orders decreased 5% year over year. New orders were favorably impacted in part by a 51% increase in the number of new orders in the fourth quarter of 2009 compared to the same period in 2008, as a result of the significant impact of the fourth quarter 2008 credit crisis on the homebuilding market. We believe new orders in the current year were also favorably impacted by the federal tax credit for first-time homebuyers, and a decrease in the cancellation rate to 14% in 2009 from 18% in 2008, despite a reduction in the average number of active communities year over year. New order average sale prices continue to be negatively impacted by market conditions, which have required us to alter our product offerings and reduce prices in each market within this segment.

Net new order and settlement activity in 2009 resulted in an increase in backlog units and dollars of approximately 31% and 32%, respectively. The increase in backlog units is primarily attributable to the aforementioned increase in new orders in the fourth quarter of 2009 compared to the fourth quarter of 2008. Backlog dollars were impacted by the increase in backlog units.

### 2008 versus 2007

The Mid East segment had an approximate \$38,900, or 50%, decrease in segment profit in 2008 compared to 2007. Revenues decreased approximately \$200,500, or 23%, in 2008 from 2007 due to a 17% decrease in the number of units settled and an 8% decrease in the average settlement price period over period. The decrease in the number of units settled and the average settlement price was primarily attributable to a 13% lower beginning backlog balance and 9% lower average price of homes in beginning backlog period over period. In addition, the number of units settled was negatively impacted by a decline in new orders year over year. Gross profit margins decreased to 15.9% in 2008 from 18.1% in 2007. Contract land deposit impairment charges in the segment were approximately \$10,393, or 158 basis points, in 2008 compared to \$10,838, or 126 basis points, in 2007. The decline in gross profit margins was primarily driven by continued pressure on selling prices due to challenging market conditions which resulted in an 8% decrease in the average settlement price year over year.

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Segment new orders and the average new order sales price in 2008, decreased 25% and 8%, respectively, from 2007. New orders were negatively impacted by market conditions which remained challenging. In addition, new orders were negatively impacted by a 16% decrease in the average number of active communities within the Mid East segment year over year and by an increase in the cancellation rate in the segment to 18% in 2008 from 15% in 2007. Backlog units and dollars decreased approximately 34% and 40%, respectively, year over year. The decrease in backlog units was attributable to the beginning backlog units being approximately 13% lower entering 2008 compared to the same period in 2007. In addition, backlog units were negatively impacted by the decline in new orders in 2008 compared to 2007. The decrease in backlog dollars was attributable to the decrease in backlog units and to a 9% decrease in the average selling price for new orders for the six-month period ended December 31, 2008 compared to the same period in 2007.

### **South East**

# 2009 versus 2008

The South East segment had an approximate \$500, or 7% decrease in segment profit and an approximate \$208,000, or 44%, decrease in revenues in 2009 compared to 2008. Revenues decreased primarily due to a 33%, or 538 unit, decrease in the number of units settled and a 17% decrease in the average settlement price year over year. The decrease in units settled was attributable to a 56%, or 447 unit, lower beginning backlog balance entering 2009 compared to the same period in 2008 coupled with a 25%, or 203 unit, decrease in new orders during the first six months of 2009 as compared to the first six months of 2008. The decrease in the average settlement price was primarily attributable to a 16% lower average price of units in backlog entering 2009 compared to the same period in 2008, coupled with a 16% decline in the average sales price of new orders for the first six months of 2009 as compared to the same period in 2008. Gross profit margins increased to 13.9% in 2009 from 12.8% in 2008. Gross profit margins were favorably impacted by lower contract land deposit impairment charges in 2009 of \$5,236, or 200 basis points, compared to \$20,081, or 427 basis points, in 2008. This favorable impact on gross profit margins year over year was partially offset by a 12% decline in average new order sales prices in 2009 from 2008, as the South East segment market conditions remain more challenging than those seen in our other market segments.

Segment new orders and the average new order sales price decreased 5% and 12%, respectively, in 2009 compared to 2008. New orders have been negatively impacted by a 23% decrease in the average number of active communities year over year. In addition, as mentioned above, the challenging market conditions in the South East segment have continued to negatively impact both new orders and new order sales prices. We believe new orders were favorably impacted in the current year by the federal tax credit for first-time homebuyers and by a decrease in cancellation rates to 15% in 2009 from 29% in 2008.

Net new order and settlement activity in 2009 resulted in an 8%, or 29 unit, increase in backlog, while backlog dollars remained relatively flat year over year. The increase in backlog units is primarily attributable to an 84%, or 122 unit, increase in the number of new orders in the fourth quarter of 2009 compared to the fourth quarter of 2008, as a result of the significant impact of the fourth quarter 2008 credit crisis on the homebuilding market. Backlog dollars were impacted by the increase in backlog units, offset partially by a 6% decrease in the average price of homes in ending backlog due to a decrease in the average selling price for new orders for the six-month period ended December 31, 2009 compared to the same period in 2008.

### 2008 versus 2007

The South East segment had an approximate \$79,800, or 91%, decrease in segment profit in 2008 compared to 2007. Revenues decreased approximately \$185,200, or 28%, in 2008 from 2007 due to a 29% decrease in the number of units settled period over period. The decrease in units settled was attributable to a 12% lower beginning backlog unit balance entering 2008 compared to the same period in 2007 and to a decline in new orders year over year. Gross profit margins decreased to 12.8% in 2008 from 22.0% in 2007. Gross profit margins were negatively impacted in 2008 by increased contract land deposit impairment charges of approximately \$20,081, or 427 basis points, in 2008 compared to approximately \$4,766, or 73 basis points, in

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2007. Gross profit margins were also negatively impacted by the use of increased sales incentives, and by higher average lot and operating costs per settled unit.

Segment new orders and the average new order sales price decreased 45% and 10%, respectively, during 2008 compared to 2007. Market conditions within the South East segment continued to deteriorate throughout 2008. These worsening market conditions resulted in lower sales absorption rates within our active communities and higher cancellation rates year over year. New orders were negatively impacted by a 10% decrease in the average number of active communities to 65 in 2008 from 73 in 2007 within the segment. Cancellation rates in the overall segment increased to 29% in 2008 from 20% in 2007. The 45% decrease in new orders for 2008, coupled with a 12% lower beginning backlog balance entering 2008 compared to 2007, resulted in a 56% decrease in backlog units as of December 31, 2008 compared to December 31, 2007. The decrease in backlog units coupled with a decline of 16% in the average backlog price, resulted in a 63% decline in backlog dollars year over year.

# **Homebuilding Segment Reconciliations to Consolidated Homebuilding Operations**

In addition to the corporate capital allocation and contract land deposit impairments discussed above, the other reconciling items between homebuilding segment profit and homebuilding consolidated profit before tax include unallocated corporate overhead (which includes all management incentive compensation), stock option compensation expense, goodwill and intangible asset impairment charges, consolidation adjustments and external corporate interest expense. Our overhead functions, such as accounting, treasury, human resources, etc., are centrally performed and the costs are not allocated to our operating segments. Consolidation adjustments consist of such items to convert the reportable segments—results, which are predominantly maintained on a cash basis, to a full accrual basis for external financial statement presentation purposes, and are not allocated to our operating segments. Likewise, stock option compensation expense and goodwill and intangible asset impairment charges are not charged to the operating segments. External corporate interest expense is primarily comprised of interest charges on our outstanding senior notes and working capital line borrowings, and is not charged to the operating segments because the charges are included in the corporate capital allocation discussed above.

	Year	Year Ended December 31,			
	2009	2008	2007		
Homebuilding Consolidated Gross Profit:					
Homebuilding Mid Atlantic	\$ 307,525	\$ 294,699	\$ 547,753		
Homebuilding North East	42,282	46,607	57,860		
Homebuilding Mid East	85,931	104,761	155,736		
Homebuilding South East	36,490	60,173	144,253		
Consolidation adjustments and other (1)	25,506	(48,548)	(84,474)		
Consolidated homebuilding gross profit	\$ 497,734	\$ 457,692	\$821,128		
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	Year Ended December 31,		
	2009	2008	2007
Homebuilding Consolidated Profit Before Tax:			
Homebuilding Mid Atlantic	\$ 185,861	\$ 103,690	\$ 291,012
Homebuilding North East	19,572	13,182	11,176
Homebuilding Mid East	38,012	39,643	78,547
Homebuilding South East	7,384	7,904	87,701
Reconciling items:			
Contract land deposit recoveries (impairments) (1)	42,939	(41,134)	(79,002)
Stock option expense (2)	(43,495)	(38,681)	(13,542)
Corporate capital allocation (3)	61,753	108,509	152,363
Unallocated corporate overhead (4)	(44,103)	(52,696)	(58,990)
Consolidation adjustments and other (5)	4,970	24,437	28,846
Impairment of goodwill and intangible assets (6)		(11,686)	
Corporate interest expense	(9,810)	(12,417)	(12,535)
Reconciling items sub-total	12,254	(23,668)	17,140
Homebuilding consolidated profit before taxes	\$ 263,083	\$ 140,751	\$ 485,576

(1) This item primarily represents changes to the contract land deposit impairment reserve, which is not allocated to the reportable segments. During both 2009 and 2008, unallocated reserves decreased from the respective prior year as a result of charging previously reserved land impairments to the operating segments, and to certain recoveries of deposits previously determined in prior periods to be impaired.

(2) The increase in stock option

expense in 2009 and 2008 compared to 2007 is due to the reversal of stock-based compensation costs of \$29,350 during the third quarter of 2007 related to certain stock options subject to a performance metric. During 2007, we determined that it was improbable that we would meet the performance metric and accordingly reversed all performance-based option expense recorded through that period.

(3) This item represents the elimination of the corporate capital allocation charge included in the respective homebuilding reportable segments. The decrease in the corporate capital allocation charge from 2007 to 2008 and from 2008 to 2009 is due to decreases in segment asset balances in each of the respective years, due to the decrease in operating activity year over year. The corporate capital

allocation charge is based on the segment s monthly average asset balance, and is as follows for the years presented:

	Year Ended December 31,					
	2009	2008	2007			
Homebuilding Mid Atlantic	\$40,765	\$ 73,042	\$ 106,032			
Homebuilding North East	6,473	10,081	14,669			
Homebuilding Mid East	8,863	12,902	17,381			
Homebuilding South East	5,652	12,484	14,281			
Total	\$ 61,753	\$ 108,509	\$ 152,363			

- (4) The decreases in unallocated corporate overhead year over year are primarily driven by a reduction in personnel and other overhead costs as part of our focus to size our organization to meet current year activity levels.
- (5) The decrease in 2009 from 2008 is attributable primarily to changes in the corporate consolidation entries based on production volumes year over year, as well as to a decrease in interest income earned related to lower interest rates in 2009 as

compared to 2008.

(6) The 2008 impairment charge relates to the write-off of goodwill and indefinite life intangible assets related to our 2005 acquisition of Rymarc Homes and the goodwill related to our 1997 acquisition of Fox Ridge Homes.

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### **Mortgage Banking Segment**

We conduct our mortgage banking activity through NVR Mortgage Finance, Inc. ( NVRM ), a wholly owned subsidiary. NVRM focuses almost exclusively on serving the homebuilding segment s customer base. Following is a table of financial and statistical data for the years ended December 31, 2009, 2008 and 2007:

	2009			2008	<b>2007</b> \$ 3,225,324	
Loan closing volume: Total principal	\$ 2,060,376		\$ 2,351,341			
Loan volume mix:		1%		5%		17%
Adjustable rate mortgages		1%		3%		17%
Fixed-rate mortgages		99%		95%		83%
Operating Profit: Segment Profit Stock option expense	\$	38,138 (2,807)	\$	29,227 (2,523)	\$	54,576 (647)
Mortgage banking income before tax	\$	35,331	\$	26,704	\$	53,929
Capture rate:		91%		85%		85%
Mortgage Banking Fees:						
Net gain on sale of loans	\$	46,960	\$	38,921	\$	60,128
Title services		12,787		14,581		20,304
Servicing fees		634		835		723
	\$	60,381	\$	54,337	\$	81,155

# 2009 versus 2008

Loan closing volume for the year ended December 31, 2009 decreased 12% from 2008. The 2009 decrease was primarily attributable to a 7% decrease in the number of units closed and a 6% decrease in the average loan amount year over year. These decreases are attributable to the aforementioned decrease in the homebuilding segment s number of units settled and the decrease in the average settlement prices in 2009 as compared to 2008. The aforementioned decrease in builder settlements in 2009 compared to 2008, was partially offset by a 6 percentage point increase in the number of loans closed by NVRM for our homebuyers who obtain a mortgage to purchase the home ( Capture Rate ), which increased to 91% for the period ended December 31, 2009, compared to 85% for the same period in 2008.

Segment profit for the year ended December 31, 2009 increased approximately \$8,900 from 2008. The increase was partially attributable to an approximate \$6,000 increase in mortgage banking fees, which was primarily the result of a decrease in incentives. The increase was partially offset by a decrease in fees attributable to the aforementioned decrease in closed loan volume. The increase in mortgage banking fees for the year ended December 31, 2009 was also partially attributable to an approximate \$440 increase in unrealized income from the fair value measurement of our locked loan commitments, forward mortgage-backed securities sales, and closed loans held for sale, which is included in mortgage banking fees. The fair value calculations are classified as Level 2 observable inputs as defined by GAAP (refer to Note 11, in the accompanying consolidated financial statements for additional information). The

aforementioned fair value measurements will be impacted in the future by changes in volume and product mix of our closed loans and locked loan commitments.

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The increase in segment profit for the year ended December 31, 2009 was also partially attributable to an approximate \$4,400 decrease in general and administrative expenses compared to the same period for 2008. The decrease in general and administrative expenses was primarily the result of a decrease in salary and other personnel costs primarily as the result of an approximate 24% decrease in staffing compared to the same period for 2008. **2008 versus 2007** 

Loan closing volume for the year ended December 31, 2008 decreased 27% from 2007. The 2008 decrease was primarily attributable to a 19% decrease in the number of units closed and a 10% decrease in the average loan amount year over year. These decreases are attributable to the aforementioned decrease in the homebuilding segment s number of units settled and average settlement prices in 2008 as compared to 2007.

Segment profit for the year ended December 31, 2008 decreased approximately \$25,300 from 2007. The decrease was primarily due to a decrease in mortgage banking fees attributable to the aforementioned decrease in closed loan volume and a reduction in fees charged to customers to assist our selling efforts in the homebuilding segment. The decrease to mortgage banking fees was partially offset by 31 basis point increase in fees received for servicing released premiums as a result of the product mix shift towards fixed rate mortgages, partly driven by an increase in the use of FHA fixed rate loan products, which generally carry a higher servicing released premium than other non-FHA loan products.

The decrease to mortgage banking fees for the year ended December 31, 2008 was also partially offset by an approximate \$900 increase in unrealized income from the fair value measurement of our locked loan commitments, forward mortgage-backed securities sales, and closed loans held for sale, which is included in mortgage banking fees. The fair value measurement was the result of changes to the GAAP fair value measurement, which the Company adopted on a prospective basis as of January 1, 2008. As a result of the adoption of the GAAP fair value measurement changes, the fair value measurement for locked loan commitments and closed loans held for sale includes the assumed gain/loss on the expected resultant loan sale and the value of the servicing rights associated with the loan. This is in addition to the prior fair value measurement, which only considered the effects of interest rate movements between the date of the rate lock and either the loan closing date or the balance sheet date. The fair value calculations are classified as Level 2 observable inputs as defined in GAAP (refer to Note 11 in the accompanying consolidated financial statements for additional information). The fair value measurement will be impacted in the future by the change in volume and product mix of our closed and locked loan commitments.

# Mortgage Banking Other

NVRM is dependent on our homebuilding segment s customers for business. As sales and selling prices of the homebuilding segment decline, NVRM s operations are likewise adversely affected. In addition, NVRM s operating results may be adversely affected in future periods due to the continued tightening and volatility of the credit markets. **Seasonality** 

Overall, we do not experience material seasonal fluctuations in sales, settlements or loan closings.

# **Effective Tax Rate**

Our consolidated effective tax rate in 2009, 2008 and 2007 was 35.6%, 39.75% and 38.1%, respectively. The lower effective tax rate in 2009 was due to the expiration of certain tax reserves previously established, the amendment of certain prior year federal and state income tax returns that we believe will result in tax refunds and recent IRS guidance allowing us to take a larger benefit under Internal Revenue Code Section 199, domestic manufacturing deduction. In addition, due to Mr. Schar relinquishing his Executive Officer role with us in 2009, a tax benefit was generated related to compensation expense recorded for certain outstanding option grants held by Mr. Schar that were previously considered to be a

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permanent non-deductible tax difference. The higher effective tax rate in 2008 was primarily due to the reduction in tax exempt interest income and lower pre-tax income in 2008 compared to 2007. We expect our effective tax rate in 2010 to be in-line with our effective tax rates in 2008 and 2007.

# **Recent Accounting Pronouncements Pending Adoption**

In June 2009, the FASB issued SFAS No. 166, *Accounting for Transfers of Financial Assets*, as codified in ASC 860, *Transfers and Servicing*, which changes the conditions for reporting a transfer of a portion of a financial asset as a sale and requires additional year-end and interim disclosures. These amendments are effective for fiscal years beginning after November 15, 2009, the implementation of which are not expected to have a material impact on the Company s financial statements.

In June 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)*, as codified in ASC 810, *Consolidation*, through Accounting Standards Update 2009-17. This statement amends FASB Interpretation 46R related to the consolidation of variable interest entities (VIEs) and revises the approach to determining the primary beneficiary of a VIE to be more qualitative in nature and requires companies to more frequently reassess whether they must consolidate a VIE. The amendment to ASC 810 is effective for fiscal years beginning after November 15, 2009. We are evaluating the impact of the amendment and currently believe that upon adoption, the majority of development entities associated with our fixed price purchase agreements would no longer be required to be consolidated.

# **Liquidity and Capital Resources**

# Lines of Credit and Notes Payable

Our homebuilding segment generally provides for its working capital cash requirements using cash generated from operations, a short-term unsecured working capital revolving credit facility (the Facility ) and the public debt and equity markets. On August 4, 2009, NVR entered into an amendment to its \$600,000 Facility to reduce the total available borrowings under the Facility to \$300,000. In addition, the amended Facility eliminates the accordion feature and amended or eliminated certain non-financial covenants. Borrowings under the Facility are subject to certain borrowing base limitations. The Facility expires on December 6, 2010 and outstanding amounts bear interest at either (i) the prime rate or (ii) London Interbank Offering Rate ( LIBOR ) plus applicable margin as defined within the Facility. Up to \$150,000 of the Facility is currently available for issuance in the form of letters of credit, of which \$13,218 was outstanding at December 31, 2009. The Facility contains various affirmative and negative covenants. The negative covenants include among others, certain limitations on transactions involving the creation of guarantees, sale of assets, acquisitions, mergers, investments and unsold inventory levels. Additional covenants include (i) a minimum adjusted consolidated tangible net worth requirement, (ii) a maximum leverage ratio requirement, and (iii) an interest coverage ratio requirement. These covenants restrict the amount that we would be able to pay in dividends each year. We are also subject to borrowing base restrictions if our senior debt rating falls below investment grade. At December 31, 2009, we were in compliance with all covenants under the Facility and we have maintained our investment grade rating on our senior debt. Additionally, at December 31, 2009, there were no borrowing base limitations reducing the amount available to us for borrowings, and we had no direct borrowings outstanding under the Facility.

NVR s mortgage banking segment provides for its mortgage origination and other operating activities using cash generated from operations as well as a revolving mortgage repurchase facility. On August 5, 2009, NVRM renewed and amended its Master Repurchase Agreement dated August 5, 2008 with U.S. Bank National Association, as Agent and representative of itself as a Buyer, and the other Buyers (the Amended Repurchase Agreement ). The Amended Repurchase Agreement provides for loan purchases up to \$100,000, subject to certain sub-limits. In addition, the Amended Repurchase Agreement provides for an accordion feature under which NVRM may request that the aggregate commitments under the Amended Repurchase Agreement be increased to an amount up to \$125,000. The Amended Repurchase Agreement expires on August 3, 2010. Advances under the Amended Repurchase Agreement carry a Pricing Rate, based on the

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Libor Rate plus the Libor Margin, or at NVRM s option, the Balance Funded Rate, as these terms are defined in the Amended Repurchase Agreement. The Amended Repurchase Agreement contains various affirmative and negative covenants. The negative covenants include among others, certain limitations on transactions involving acquisitions, mergers, the incurrence of debt, sale of assets and creation of liens upon any of its Mortgage Notes. Additional covenants include (i) a tangible net worth requirement, (ii) a minimum liquidity requirement, (iii) a minimum tangible net worth ratio, (iv) a minimum net income requirement, and (v) a maximum leverage ratio requirement, all of which we were compliant with at December 31, 2009. As of December 31, 2009, there was \$12,344 outstanding under the Amended Repurchase Agreement, and borrowing base limitations reduced the amount available to us for borrowing to approximately \$38,900. The weighted-average Pricing Rate for amounts outstanding under the Amended Repurchase Agreement was 2.6% during 2009. The average Pricing Rate for amounts outstanding at December 31, 2009 was 4.1%.

On June 17, 2003, we completed an offering, at par, for \$200,000 of 5% Senior Notes due 2010 (the Notes ) under a shelf registration statement filed in 1998 with the Securities and Exchange Commission (the SEC ). The Notes mature on June 15, 2010 and bear interest at 5%, payable semi-annually in arrears on June 15 and December 15. The Notes are general unsecured obligations and rank equally in right of payment with all of our existing and future unsecured senior indebtedness and indebtedness under our working capital credit facility. The Notes are senior in right of payment to any future subordinated indebtedness that we may incur. We may redeem the Notes, in whole or in part, at any time upon not less than 30 nor more than 60 days notice at a redemption price equal to the greater of (a) 100% of the principal amount of the Notes to be redeemed, or (b) the discounted present value of the remaining scheduled payments of the Notes to be redeemed, plus, in each case, accrued and unpaid interest. The indenture governing the Notes contains certain covenants which, among other items, restricts our ability to (i) create, incur, assume or guarantee any secured debt, (ii) enter into sale and leaseback transactions, and (iii) merge with or into other companies or sell all or substantially all of our assets. At December 31, 2009 we were in compliance with all covenants under the Notes. In December 2008, we repurchased \$36,680 of the Notes on the open market at 99.25% of par, resulting in a pre-tax gain of approximately \$251. In April 2009 and August 2009, we repurchased \$27,950 and \$2,000 of the Notes, respectively, on the open market at par. The outstanding balance of the Notes at December 31, 2009 was \$133,370.

On September 8, 2008, we filed a shelf registration statement (the 2008 Shelf Registration ) with the SEC to register for future offer and sale, an unlimited amount of debt securities, common shares, preferred shares, depositary shares representing preferred shares and warrants. We expect to use the proceeds received from future offerings, if any, issued under the 2008 Shelf Registration for general corporate purposes. This discussion of NVR s shelf registration capacity does not constitute an offer of any securities for sale.

### **Equity Repurchases**

In addition to funding growth in our homebuilding and mortgage banking operations, we historically have used a substantial portion of our excess liquidity to repurchase outstanding shares of our common stock in open market and privately negotiated transactions. This ongoing repurchase activity is conducted pursuant to publicly announced Board authorizations, and is typically executed in accordance with the safe-harbor provisions of Rule 10b-18 promulgated under the Securities and Exchange Act of 1934, as amended. In addition, the Board resolutions authorizing us to repurchase shares of our common stock specifically prohibit us from purchasing shares from our officers, directors, Profit Sharing/401K Plan Trust or Employee Stock Ownership Plan Trust. The repurchase program assists us in accomplishing our primary objective, creating increases in shareholder value. On July 31, 2007, we publicly announced the board of directors—approval for us to repurchase up to an aggregate of \$300 million of our common stock in one or more open market and/or privately negotiated transactions ( July Authorization ). The July Authorization does not have an expiration date. We did not repurchase any shares of our common stock during 2009. We have \$226,300 available under the July Authorization as of December 31, 2009.

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#### Cash Flows

For the year ended December 31, 2009, our operating activities provided cash of \$241,642. Cash was provided primarily by homebuilding operations and by an approximate \$32,400 decrease in mortgage loans held for sale. The presentation of operating cash flows was reduced by approximately \$66,400, which is the amount of the excess tax benefit realized from the exercise of stock options during the period and credited directly to additional paid in capital.

Net cash used for investing activities during 2009 was \$221,617 for the year ended December 31, 2009, which primarily resulted from the net purchase of marketable securities during 2009. The marketable securities, which are debt securities issued by the U.S. Treasury and other U.S. government corporations and agencies, are classified as held-to-maturity securities and mature within one year.

Net cash provided by financing activities during 2009 was \$82,482 for the year ended December 31, 2009. Financing cash flow was favorably impacted by approximately \$78,500 of proceeds from the exercise of stock options and the realization of approximately \$66,400 in excess income tax benefits from the exercise of stock options. Cash was used by financing activities to reduce net borrowings under the mortgage warehouse facility by approximately \$32,200 and we repurchased \$29,950 of our 5% Senior Notes due 2010, at par during 2009.

In 2008, cash and cash equivalents increased by approximately \$483,000. Operating activities provided cash of \$462,361. Cash was provided primarily by homebuilding operations and a reduction in our homebuilding inventories of approximately \$288,000 due to a reduction in the number of homes under construction at the end of 2008 as compared to the same period in 2007. Operating cash flow was reduced by a decrease in our customer deposits of approximately \$66,000. The presentation of operating cash flows was also reduced by approximately \$50,000, which is the amount of the excess tax benefit realized from the exercise of stock options during the period and credited directly to additional paid in capital. Cash used for investing activities of \$5,498 in 2008, was used primarily for property and equipment purchases. Financing activities in 2008 provided \$26,571 due primarily to proceeds from the exercise of stock options of approximately \$52,000 and the realization of approximately \$50,000 in excess income tax benefits from the exercise of stock options. Cash was used in financing activities to reduce net borrowings under the mortgage warehouse facility by approximately \$39,000 and to repurchase \$36,680 of our 5% Senior Notes due 2010 at a cost of approximately \$36,400.

In 2007, cash and cash equivalents increased by approximately \$108,090. Operating activities provided cash of \$558,766. Cash was provided primarily by homebuilding operations and an approximate \$71,000 decrease in mortgage loans held for sale. The presentation of operating cash flows was reduced by approximately \$69,000, related to the amount of the excess tax benefit realized from the exercise of stock options during the year. Cash provided by operating activities were partially offset by cash used for financing activities of \$441,361, due to our repurchase of approximately \$507,500 of our common stock.

At December 31, 2009, 2008 and 2007, the homebuilding segment had restricted cash of approximately \$4,600, \$4,500 and \$6,200, respectively, which relates to customer deposits on certain home sales.

We believe that our current cash holdings, cash generated from operations and borrowings available under our credit facilities will be sufficient to satisfy near and long term cash requirements for working capital and debt service in both our homebuilding and mortgage banking operations.

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### **Off Balance Sheet Arrangements**

# Lot Acquisition Strategy

We do not engage in land development. Instead, we typically acquire finished building lots at market prices from various land developers under fixed price purchase agreements that require deposits that may be forfeited if we fail to perform under the agreement. The deposits required under the purchase agreements are in the form of cash or letters of credit in varying amounts and represent a percentage, typically ranging up to 10%, of the aggregate purchase price of the finished lots.

We believe that our lot acquisition strategy reduces the financial requirements and risks associated with direct land ownership and land development. We may, at our option, choose for any reason and at any time not to perform under these purchase agreements by delivering notice of our intent not to acquire the finished lots under contract. Our sole legal obligation and economic loss for failure to perform under these purchase agreements is limited to the amount of the deposit pursuant to the liquidating damage provision contained within the purchase agreements. We do not have any financial guarantees or completion obligations and we typically do not guarantee lot purchases on a specific performance basis under these purchase agreements.

At December 31, 2009, we controlled approximately 46,300 lots with an aggregate purchase price of approximately \$3,900,000, by making or committing to make deposits of approximately \$167,100 in the form of cash and letters of credit. Our entire risk of loss pertaining to the aggregate purchase price contractual commitment resulting from our non-performance under the contracts is limited to the \$167,100 deposit. Of the \$167,100 deposit total, approximately \$140,700 is in cash and approximately \$4,900 is in letters of credit which have been issued as of December 31, 2009. Subsequent to December 31, 2009, we will pay approximately \$21,500 in additional deposits assuming that contractual development milestones are met by the developers (see Contractual Obligations section below). As of December 31, 2009, we had recorded an impairment valuation allowance of approximately \$89,500 related to the cash deposits currently outstanding. Please refer to Note 1 in the accompanying consolidated financial statements for a further discussion of the contract land deposits and Note 3 in the accompanying consolidated financial statements for a description of our lot acquisition strategy in relation to our accounting related to the consolidation of variable interest entities.

## Bonds and Letters of Credit

We enter into bond or letter of credit arrangements with local municipalities, government agencies, or land developers to collateralize our obligations under various contracts. We had approximately \$36,900 of contingent obligations under such agreements as of December 31, 2009 (inclusive of the \$4,900 of lot acquisition deposits in the form of letters of credit discussed above). We believe we will fulfill our obligations under the related contracts and do not anticipate any material losses under these bonds or letters of credit.

# Mortgage Commitments and Forward Sales

In the normal course of business, our mortgage banking segment enters into contractual commitments to extend credit to buyers of single-family homes with fixed expiration dates. The commitments become effective when the borrowers lock-in a specified interest rate within time frames established by NVR. All mortgagors are evaluated for credit worthiness prior to the extension of the commitment. Market risk arises if interest rates move adversely between the time of the lock-in of rates by the borrower and the sale date of the loan to a broker/dealer. To mitigate the effect of the interest rate risk inherent in providing rate lock commitments to borrowers, we enter into optional or mandatory delivery forward sale contracts to sell whole loans and mortgage-backed securities to broker/dealers. The forward sale contracts lock in an interest rate and price for the sale of loans similar to the specific rate lock commitments. NVR does not engage in speculative or trading derivative activities. Both the rate lock commitments to borrowers and the forward sale contracts to broker/dealers are undesignated derivatives, and, accordingly, are marked to fair value through earnings. At December 31, 2009, there were contractual commitments to extend credit to borrowers aggregating approximately \$130,100, and open forward delivery sale contracts aggregating approximately \$141,800. Please refer to Note 11 in the accompanying consolidated financial statements for a description of our fair value accounting.

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# **Contractual Obligations**

Our fixed, non-cancelable obligations as of December 31, 2009, were as follows:

# Payments due by period

Debt (a)	<b>Total</b> \$ 148,770	<b>Less than 1 year</b> \$ 148,770	1-3 years \$	3-5 years \$	More than 5 years \$
Capital leases (b)	\$ 3,066	408	1,289	1,313	56
Operating leases (c)	\$ 70,551	19,678	22,742	13,227	14,904
Purchase obligations (d)	21,534	*	*	*	*
Executive officer employment	,				
contracts (e)	\$ 1,705	1,705			
Other long-term liabilities (f)	\$ 23,926	23,480	446		
Total	\$ 269,552	\$ 194,041	\$ 24,477	\$ 14,540	\$ 14,960

- **Payments** (a) include interest payments due on the 5% Senior Notes due 2010. See Note 6 in the accompanying consolidated financial statements for additional information regarding debt and related matters.
- (b) The present value of these obligations is included on the Consolidated Balance Sheets. See Note 6 in the accompanying consolidated financial statements for additional information

regarding capital lease obligations.

- (c) See Note 10 in the accompanying consolidated financial statements for additional information regarding operating leases.
- (d)(\*) Amounts represent required payments of forfeitable deposits with land developers under existing, fixed price purchase agreements, assuming that contractual development milestones are met by the developers. We expect to make all payments of these deposits within the next three years, but due to the nature of the contractual development milestones that must be met, we are unable to accurately estimate the portion of the deposit obligation that will be made

within one year

and that portion that will be made within one to three years.

(e) We have entered into employment agreements with three of our executive officers. Each of the agreements expires on January 1, 2011 and provides for payment of a minimum base salary, which may be increased at the discretion of the Compensation Committee of NVR s Board of Directors (the Compensation Committee ), and annual incentive compensation of up to 100% of base salary upon achievement of annual performance objectives established by the Compensation Committee. The agreements also provide for payment of severance benefits upon termination of employment, in amounts ranging from \$0 to two

times the

executive officer s then annual base salary, depending on the reason for termination, plus up to \$60 in outplacement assistance. Accordingly, total payments under these agreements will vary based on length of service, any future increases to base salaries, annual incentive payments earned, and the reason for termination. The agreements have been reflected in the above table assuming the continued employment of the executive officers for the full term of the respective agreements, and at the executive officers current base salaries. The above balances do not include any potential annual incentive compensation. The actual amounts paid could differ from that presented.

(f)

**Amounts** 

represent

payments due

under incentive

compensation

plans and are

included on the

Consolidated

Balance Sheet,

\$2,100 of which

is recorded in

the Mortgage

Banking

accounts

payable and

other liabilities

line item.

# **Critical Accounting Policies**

### General

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial

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statements, and the reported amounts of revenues and expenses during the reporting periods. We continually evaluate the estimates we use to prepare the consolidated financial statements, and update those estimates as necessary. In general, our estimates are based on historical experience, on information from third party professionals, and other various assumptions that are believed to be reasonable under the facts and circumstances. Actual results could differ materially from those estimates made by management.

### Variable Interest Entities

GAAP requires the primary beneficiary of a variable interest entity to consolidate that entity in its financial statements. The primary beneficiary of a variable interest entity is the party that absorbs a majority of the variable interest entity s expected losses, receives a majority of the entity s expected residual returns, or both, as a result of ownership, contractual, or other financial interests in the entity. Expected losses are the expected negative variability in the fair value of an entity s net assets exclusive of its variable interests, and expected residual returns are the expected positive variability in the fair value of an entity s net assets, exclusive of its variable interests.

Forward contracts, such as the fixed price purchase agreements utilized by us to acquire finished lot inventory, are deemed to be variable interests. Therefore, the development entities with which we enter fixed price purchase agreements are examined for possible consolidation by us, including certain joint venture limited liability corporations (LLCs) utilized by us to acquire finished lots on a limited basis. We have developed a methodology to determine whether we, or, conversely, the owner(s) of the applicable development entity, are the primary beneficiary of a development entity. The methodology used to evaluate our primary beneficiary status requires substantial management judgment and estimates. These judgments and estimates involve assigning probabilities to various estimated cash flow possibilities relative to the development entity s expected profits and losses and the cash flows associated with changes in the fair value of finished lots under contract. Although we believe that our accounting policy is designed to properly assess our primary beneficiary status relative to our involvement with the development entities from which we acquire finished lots, changes to the probabilities and the cash flow possibilities used in our evaluation could produce widely different conclusions regarding whether we are or are not a development entity s primary beneficiary, possibly resulting in additional, or fewer, development entities being consolidated on our financial statements. See Note 3 to the accompanying consolidated financial statements for further information.

## Homebuilding Inventory

The carrying value of inventory is stated at the lower of cost or market value. Cost of lots and completed and uncompleted housing units represent the accumulated actual cost of the units. Field construction supervisors—salaries and related direct overhead expenses are included in inventory costs. Interest costs are not capitalized into inventory. Upon settlement, the cost of the unit is expensed on a specific identification basis. Cost of manufacturing materials is determined on a first-in, first-out basis.

Sold inventory is evaluated for impairment based on the contractual selling price compared to the total estimated cost to construct. Unsold inventory is evaluated for impairment by analyzing recent comparable sales prices within the applicable community compared to the costs incurred to date plus the expected costs to complete. Any calculated impairments are recorded immediately.

# **Contract Land Deposits**

We purchase finished lots under fixed price purchase agreements that require deposits that may be forfeited if we fail to perform under the contract. The deposits are in the form of cash or letters of credit in varying amounts and represent a percentage of the aggregate purchase price of the finished lots.

We maintain an allowance for losses on contract land deposits that reflects our judgment of the present loss exposure in the existing contract land deposit portfolio at the end of the reporting period. To analyze contract land deposit impairments, we utilize a loss contingency analysis that is conducted each quarter. In

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addition to considering market and economic conditions, we assess contract land deposit impairments on a community-by-community basis pursuant to the purchase contract terms, analyzing, as applicable, current sales absorption levels, recent sales gross profit, the dollar differential between the contractual purchase price and the current market price for lots, a developer s financial stability, a developer s financial ability or willingness to reduce lot prices to current market prices, and the contract s default status by either us or the developer along with an analysis of the expected outcome of any such default.

Our analysis is focused on whether we can sell houses profitably in a particular community in the current market with which we are faced. Because we don't own the finished lots on which we had placed a contract land deposit, if the above analysis leads to a determination that we can t sell homes profitably at the current contractual lot price, we then determine whether we will elect to default under the contract, forfeit our deposit and terminate the contract, or whether we will attempt to restructure the lot purchase contract, which may require us to forfeit the deposit to obtain contract concessions from a developer. We also assess whether an impairment is present due to collectibility issues resulting from a developer s non-performance because of financial or other conditions.

Although we consider the allowance for losses on contract land deposits reflected on the December 31, 2009 balance sheet to be adequate (see Note 1 in the accompanying consolidated financial statements), there can be no assurance that this allowance will prove to be adequate over time to cover losses due to unanticipated adverse changes in the economy or other events adversely affecting specific markets or the homebuilding industry.

# Intangible Assets

Reorganization value in excess of identifiable assets (excess reorganization value) is an indefinite life intangible asset that was created upon our emergence from bankruptcy on September 30, 1993. Based on the allocation of our reorganization value, the portion of our reorganization value which was not attributed to specific tangible or intangible assets has been reported as excess reorganization value, which is treated similarly to goodwill. Excess reorganization value is not subject to amortization. Rather, excess reorganization value is subject to an impairment assessment on an annual basis or more frequently if changes in events or circumstances indicate that impairment may have occurred. Because excess reorganization value was based on the reorganization value of our entire enterprise upon bankruptcy emergence, the impairment assessment is conducted on an enterprise basis based on the comparison of our total equity compared to the market value of our outstanding publicly-traded common stock. We do not believe that excess reorganization value is impaired at this time. However, changes in strategy or continued adverse changes in market conditions could impact this judgment and require an impairment loss to be recognized if our book value, including excess reorganization value, exceeds the fair value.

# Warranty/Product Liability Accruals

Warranty and product liability accruals are established to provide for estimated future costs as a result of construction and product defects, product recalls and litigation incidental to our business. Liability estimates are determined based on our judgment considering such factors as historical experience, the likely current cost of corrective action, manufacturers and subcontractors participation in sharing the cost of corrective action, consultations with third party experts such as engineers, and evaluations by our General Counsel and outside counsel retained to handle specific product liability cases. Although we consider the warranty and product liability accrual reflected on the December 31, 2009 balance sheet (see Note 10 in the accompanying consolidated financial statements) to be adequate, there can be no assurance that this accrual will prove to be adequate over time to cover losses due to increased costs for material and labor, the inability or refusal of manufacturers or subcontractors to financially participate in corrective action, unanticipated adverse legal settlements, or other unanticipated changes to the assumptions used to estimate the warranty and product liability accrual.

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### Stock Option Expense

Compensation costs related to our stock based compensation plans are recognized within our income statement. The costs recognized are based on the grant date fair value. Compensation cost for option grants is recognized on a straight-line basis over the requisite service period for the entire award (from the date of grant through the period of the last separately vesting portion of the grant).

We calculate the fair value of our non-publicly traded, employee stock options using the Black-Scholes option-pricing model. While the Black-Scholes model is a widely accepted method to calculate the fair value of options, its results are dependent on input variables, two of which, expected term and expected volatility, are significantly dependent on management s judgment. We have concluded that our historical exercise experience is the best estimate of future exercise patterns to determine an option s expected term. To estimate expected volatility, we analyze the historical volatility of our common stock. Changes in management s judgment of the expected term and the expected volatility could have a material effect on the grant-date fair value calculated and expensed within the income statement. In addition, we are required to estimate future option forfeitures when considering the amount of stock-based compensation costs to record. We have concluded that our historical forfeiture rate is the best measure to estimate future forfeitures of granted stock options. However, there can be no assurance that our future forfeiture rate will not be materially higher or lower than our historical forfeiture rate, which would affect the aggregate cumulative compensation expense recognized.

# **Impact of Inflation, Changing Prices and Economic Conditions**

See Risk Factors included in Item 1A herein. See also the discussion above under Overview of Current Business Environment.

### Item 7A. Quantitative and Qualitative Disclosure About Market Risk.

Market risk is the risk of loss arising from adverse changes in market prices and interest rates. Our market risk arises from interest rate risk inherent in our financial instruments. Interest rate risk results from the possibility that changes in interest rates will cause unfavorable changes in net income or in the value of interest rate-sensitive assets, liabilities and commitments. Lower interest rates tend to increase demand for mortgage loans for home purchasers, while higher interest rates make it more difficult for potential borrowers to purchase residential properties and to qualify for mortgage loans. We have no market rate sensitive instruments held for speculative or trading purposes.

Our mortgage banking segment is exposed to interest rate risk as it relates to its lending activities. The mortgage banking segment originates mortgage loans, which are sold through either optional or mandatory forward delivery contracts into the secondary markets. All of the mortgage banking segment s loan portfolio is held for sale and subject to forward sale commitments. NVRM also sells all of its mortgage servicing rights on a servicing released basis.

Our homebuilding segment generates operating liquidity and acquires capital assets through fixed-rate and variable-rate debt. The homebuilding segment s primary debt is a variable-rate working capital revolving credit facility that currently provides for unsecured borrowings up to \$300,000, subject to certain borrowing base limitations. The Facility expires in December 2010 and outstanding amounts bear interest at either (i) the prime rate or (ii) LIBOR plus applicable margin as defined within the Facility. There were no borrowings under the Facility during 2009.

NVRM generates operating liquidity primarily through the mortgage Repurchase Agreement, which provides for loan repurchases up to \$100,000. The Repurchase Agreement is used to fund NVRM s mortgage origination activities. Advances under the Repurchase Agreement carry a Pricing Rate based on the Libor Rate plus the Libor Margin, or at NVRM s option, the Balance Funded Rate, as these terms are defined in the Repurchase Agreement. The weighted-average Pricing Rate for amounts outstanding under the Repurchase Agreement was 2.6% during 2009. The average Pricing Rate for amounts outstanding at December 31, 2009 was 4.1%.

The following table represents the contractual balances of our on-balance sheet financial instruments at the expected maturity dates, as well as the fair values of those on-balance sheet financial instruments at December 31, 2009. The expected maturity categories take into consideration the actual and anticipated amortization of principal and do not take into consideration the reinvestment of cash or the refinancing of existing indebtedness. Because we sell all of the mortgage loans we originate into the secondary markets, we have made the assumption that the portfolio of mortgage loans held for sale will mature in the first year. Consequently, outstanding warehouse borrowings are also assumed to mature in the first year.

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# Maturities (000 s)

		2010	2011	2	2012	2	2013	2	2014	The	reafter		Total		Fair Value
Mortgage banking segment Interest rate sensitive assets: Mortgage loans held for sale Average interest rate	\$	40,492										\$	40,492 4.9%	\$	40,097
Interest rate sensitive liabilities: Variable rate repurchase agreement Average interest rate (a)	\$	12,344 4.1%										\$	12,344 4.1%	\$	12,344
Other: Forward trades of mortgage-backed securities (b) Forward loan commitments (b) Homebuilding segment	\$	2,445 (707)										\$	2,445 (707)	\$	2,445 (707)
Interest rate sensitive assets: Interest-bearing deposits Average interest rate	\$1,	458,077 0.4%										\$ 1	1,458,077 0.4%	\$ 1	1,458,077
Interest rate sensitive liabilities: Fixed rate obligations (c) Average interest rate	\$	133,486	\$ 402 13.19		456 13.2%	\$	520 13.3%	\$	617 13.9%	\$	55 14.1%	\$	135,536 5.8%	\$	136,995
(a) Average interest rate is net of credits received for compensating															

cash balances.

(b) Represents the fair value recorded pursuant to ASC 815, Derivatives and Hedging.

(c) The \$133,486 maturing in 2010 includes \$133,370 for NVR s 5% Senior Notes due June 2010.

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### Item 8. Financial Statements and Supplementary Data.

The financial statements listed in Item 15 are filed as part of this report and are incorporated herein by reference.

# Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

None.

# Item 9A, Controls and Procedures.

### **Evaluation of Disclosure Controls and Procedures**

As of the end of the period covered by this report, an evaluation was performed under the supervision and with the participation of our management, including the principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934.

Based on that evaluation, the principal executive officer and principal financial officer concluded that the design and operation of these disclosure controls and procedures as of December 31, 2009 were effective to provide reasonable assurance that information required to be disclosed in our reports under the Securities and Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

There have been no changes in our internal controls over financial reporting identified in connection with the evaluation referred to above that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

### Management s Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) under the Securities and Exchange Act of 1934. Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in *Internal Control Integrated Framework*, our management concluded that our internal control over financial reporting was effective as of December 31, 2009. Our internal control over financial reporting as of December 31, 2009 has been audited by KPMG LLP, an independent registered public accounting firm, as stated in their attestation report which is included herein.

## Item 9B. Other Information.

None.

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### **PART III**

# Item 10. Directors, Executive Officers, and Corporate Governance.

Item 10 is hereby incorporated by reference to our Proxy Statement expected to be filed with the Securities and Exchange Commission on or prior to April 30, 2010. Reference is also made regarding our executive officers to Executive Officers of the Registrant following Item 4 of Part I of this report.

### **Item 11. Executive Compensation.**

Item 11 is hereby incorporated by reference to our Proxy Statement expected to be filed with the Securities and Exchange Commission on or prior to April 30, 2010.

# <u>Item 12. Security Ownership of Certain Beneficial Owners and Management and</u> Related Stockholder Matters.

Security ownership of certain beneficial owners and management is hereby incorporated by reference to our Proxy Statement expected to be filed with the Securities and Exchange Commission on or prior to April 30, 2010.

# **Equity Compensation Plan Information**

The table below sets forth information as of the end of our 2009 fiscal year for (i) all equity compensation plans approved by our shareholders and (ii) all equity compensation plans not approved by our shareholders:

				Number of securities remaining available for
	Number of			future issuance
	securities			under
	to be issued			equity
	upon	_	nted-average rcise price	compensation
	exercise of		of	plans (excluding
	outstanding		tstanding	securities
	options,		options,	reflected in
N	warrants and		rrants and	.1 (* . 1 )
Plan category	rights		rights	the first column)
Equity compensation plans approved by security	440.040	Φ.	400.00	
holders	119,913	\$	490.92	
Equity compensation plans not approved by				
security holders	879,229	\$	321.78	134,022
Total	999,142	\$	342.08	134,022

Equity compensation plans approved by our shareholders include the NVR, Inc. Management Long-Term Stock Option Plan; the NVR, Inc. 1998 Management Long-Term Stock Option Plan; and the 1998 Directors Long-Term Stock Option Plan. The only equity compensation plan that was not approved by our shareholders is the NVR, Inc. 2000 Broadly-Based Stock Option Plan. See Note 9 in the accompanying consolidated financial statements for a description of each of our equity compensation plans.

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# Item 13. Certain Relationships and Related Transactions, and Director Independence.

Item 13 is hereby incorporated by reference to our Proxy Statement expected to be filed with the Securities and Exchange Commission on or prior to April 30, 2010.

# Item 14. Principal Accountant Fees and Services.

Item 14 is hereby incorporated by reference to our Proxy Statement expected to be filed with the Securities and Exchange Commission on or prior to April 30, 2010.

### **PART IV**

# Item 15. Exhibits and Financial Statement Schedules.

The following documents are filed as part of this report:

### 1. Financial Statements

### NVR, Inc. Consolidated Financial Statements

Reports of Independent Registered Public Accounting Firm

Consolidated Balance Sheets

Consolidated Statements of Income

Consolidated Statements of Shareholders Equity

Consolidated Statements of Cash Flows

Notes to Consolidated Financial Statements

### 2. Exhibits

Exhibit Number	Description
3.1	Restated Articles of Incorporation of NVR, Inc. ( NVR ). Filed as Exhibit 99.1 to NVR s Form 8-K filed May 4, 2007 and incorporated herein by reference.
3.2	Bylaws, as amended, of NVR, Inc. Filed as Exhibit 99.2 to Form 8-K filed on May 4, 2007 and incorporated herein by reference.
4.1	Indenture dated as of April 14, 1998 between NVR, as issuer and the Bank of New York as trustee. Filed as Exhibit 4.3 to NVR s Current Report on Form 8-K filed April 23, 1998 and incorporated herein by reference.
4.2	Form of Note (included in Indenture filed as Exhibit 4.1).
4.3	Fourth Supplemental Indenture, dated June 17, 2003, between NVR and U.S. Bank Trust National Association, as successor to The Bank of New York, as trustee. Filed as Exhibit 4.1 to NVR s Current Report on Form 8-K filed June 17, 2003 and incorporated herein by reference.
4.4	Form of Note (included in Indenture filed as Exhibit 4.3).
10.1*	Employment Agreement between NVR, Inc. and Dwight C. Schar dated July 1, 2005. Filed as Exhibit 10.1 to NVR s Form 8-K filed on June 29, 2005 and incorporated herein by reference.
10.2*	Employment Agreement between NVR, Inc. and Paul C. Saville dated July 1, 2005. Filed as Exhibit 10.2 to NVR s Form 8-K filed on June 29, 2005 and incorporated herein by reference.

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- 10.3\* Employment Agreement between NVR, Inc. and Dennis M. Seremet dated July 1, 2005. Filed as Exhibit 10.3 to NVR s Form 8-K filed on June 29, 2005 and incorporated herein by reference.
- 10.4\* Employment Agreement between NVR, Inc. and William J. Inman dated July 1, 2005. Filed as Exhibit 10.4 to NVR s Form 8-K filed on June 29, 2005 and incorporated herein by reference.
- 10.5\* Profit Sharing Plan of NVR, Inc. and Affiliated Companies. Filed as Exhibit 4.1 to NVR s Registration Statement on Form S-8 (No. 333-29241) filed June 13, 1997 and incorporated herein by reference.
- 10.6\* Employee Stock Ownership Plan of NVR, Inc. Incorporated by reference to NVR s Annual Report on Form 10-K/A for the year ended December 31, 1994.
- 10.7\* NVR, Inc. 1998 Management Long-Term Stock Option Plan. Filed as Exhibit 4 to NVR s Registration Statement on Form S-8 (No. 333-79951) filed June 4, 1999 and incorporated herein by reference.
- 10.8\* NVR, Inc. 1998 Directors Long-Term Stock Option Plan. Filed as Exhibit 4 to NVR s Registration Statement on Form S-8 (No. 333-79949) filed June 4, 1999 and incorporated herein by reference.
- 10.09\* NVR, Inc. Management Long-Term Stock Option Plan. Filed as Exhibit 99.3 to NVR s Registration Statement on Form S-8 (No. 333-04975) filed May 31, 1996 and incorporated herein by reference.
- 10.10\* NVR, Inc. 2000 Broadly-Based Stock Option Plan. Filed as Exhibit 99.1 to NVR s Registration Statement on Form S-8 (No. 333-56732) filed March 8, 2001 and incorporated herein by reference.
- 10.11\* NVR, Inc. Nonqualified Deferred Compensation Plan. Filed as Exhibit 10.1 to NVR s Form 8-K filed on December 16, 2005 and incorporated herein by reference.
- 10.12 Credit Agreement dated as of December 7, 2005 among NVR, Inc. and the lenders party hereto, JPMorgan Chase Bank, N.A., as Administrative Agent, U.S. Bank, National Association, as Syndication Agent, SunTrust Bank and Wachovia Bank, National Association, as Documentation Agents, AmSouth Bank, Comerica Bank, Calyon New York Branch and Mizuho Corporate Bank, Ltd., as Managing Agents, and J.P. Morgan Securities Inc., as Lead Arranger and Sole Book Runner. Filed as Exhibit 10.1 to NVR s Form 8-K filed December 12, 2005 and incorporated herein by reference.
- 10.13\* Description of the Board of Directors compensation arrangement. Filed as Exhibit 10.27 to NVR s Annual Report on Form 10-K for the period ended December 31, 2004 and incorporated herein by reference.
- 10.14\* Amendment No. 1 to Employment Agreement between NVR, Inc. and Dwight C. Schar dated December 21, 2006. Filed as Exhibit 10.1 to NVR s Form 8-K filed December 22, 2006 and incorporated herein by reference.
- 10.15 Fifteenth Amendment to Loan Agreement dated as of August 24, 2006 between NVR Mortgage Finance, Inc. and U.S. Bank National Association, JPMorgan Chase Bank, Guaranty Bank, Comerica Bank, National City Bank and Washington Mutual Bank, F.A. Filed as Exhibit 10.1 to NVR s Form 8-K filed August 24, 2006 and incorporated herein by reference.
- 10.16 Commitment and Acceptance dated March 27, 2006 increasing the commitment under NVR, Inc. s existing revolving credit agreement with JPMorgan Chase Bank, as Administrative Agent, and the Lenders that are parties thereto, dated December 7, 2005 by \$45 million to an aggregate commitment of \$445 million. Filed

as Exhibit 10.1 to NVR s Form 8-K filed March 30, 2006 and incorporated herein by reference.

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- 10.17 Commitment and Acceptance dated August 16, 2006 increasing the commitment under NVR, Inc. s existing revolving credit agreement with JPMorgan Chase Bank, as Administrative Agent, and the Lenders that are parties thereto, dated December 7, 2005 by \$155 million to an aggregate commitment of \$600 million. Filed as Exhibit 10.1 to NVR s Form 8-K filed August 17, 2006 and incorporated herein by reference.
- 10.18\* Amendment No. 2 to Employment Agreement between NVR, Inc. and Dwight C. Schar dated November 6, 2007. Filed as Exhibit 10.1 to NVR s Form 8-K filed November 7, 2007 and incorporated herein by reference.
- 10.19\* The Form of Non-Qualified Stock Option Agreement under the NVR, Inc. 2000 Broadly Based Stock Option Plan. Filed as Exhibit 10.1 to NVR s Form 8-K filed January 3, 2008 and incorporated herein by reference.
- 10.20\* The Form of Non-Qualified Stock Option Agreement under the 1998 Directors Long-Term Stock Option Plan. Filed as Exhibit 10.34 to NVR s Annual Report on Form 10-K for the period ended December 31, 2007 and incorporated herein by reference.
- 10.21 Repurchase Agreement dated August 5, 2008 among NVR Finance and U.S. Bank National Association, as Agent, and other lenders party thereto. Filed as Exhibit 10.1 to NVR s Form 8-K filed on August 8, 2008 and incorporated herein by reference.
- 10.22\* Amendment No. 3 to Employment Agreement between NVR, Inc. and Dwight C. Schar dated November 6, 2008. Filed as Exhibit 10.1 to NVR s Form 8-K filed November 6, 2008 and incorporated herein by reference.
- 10.23\* Amendment No. 4 to Employment Agreement between NVR, Inc. and Dwight C. Schar dated January 1, 2009. Filed as Exhibit 10.24 to NVR s Annual Report on form 10-K for the period ended December 31, 2008 and incorporated herein by reference.
- 10.24\* Amendment No. 1 to Employment Agreement between NVR, Inc. and Paul C. Saville dated January 1, 2009. Filed as Exhibit 10.25 to NVR s Annual Report on form 10-K for the period ended December 31, 2008 and incorporated herein by reference.
- 10.25\* Amendment No. 1 to Employment Agreement between NVR, Inc. and William J. Inman dated January 1, 2009. Filed as Exhibit 10.26 to NVR s Annual Report on form 10-K for the period ended December 31, 2008 and incorporated herein by reference.
- 10.26\* Amendment No. 1 to Employment Agreement between NVR, Inc. and Dennis M. Seremet dated July 30, 2008. Filed as Exhibit 10.27 to NVR s Annual Report on form 10-K for the period ended December 31, 2008 and incorporated herein by reference.
- 10.27\* Amendment No. 2 to Employment Agreement between NVR, Inc. and Dennis M. Seremet dated January 1, 2009. Filed as Exhibit 10.28 to NVR s Annual Report on form 10-K for the period ended December 31, 2008 and incorporated herein by reference.
- 10.28\* Summary of 2010 Named Executive Officer annual incentive compensation plan. Filed herewith.
- 10.29 First Amendment to Repurchase Agreement dated August 5, 2008 among NVR Finance and U.S. Bank National Association, as agent and a Buyer, and the other Buyers. Filed as Exhibit 10.1 to NVR s Form 8-K filed August 7, 2009 and incorporated herein by reference.

10.30 First Amendment to Credit Agreement dated as of December 7, 2005 among NVR, Inc. and the lenders party hereto, JPMorgan Chase Bank, N.A., as Administrative Agent, U.S. Bank, National Association, as Syndication Agent, SunTrust Bank and Wachovia Bank, National Association, as Documentation Agents, AmSouth Bank, Comerica Bank, Calyon New York Branch and Mizuho Corporate Bank, Ltd., as Managing Agents, and J.P. Morgan Securities Inc., as Lead Arranger and Sole Book Runner. Filed as Exhibit 10.2 to NVR s Form 8-K filed August 7, 2009 and incorporated herein by reference.

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- 21 NVR, Inc. Subsidiaries. Filed herewith.
- 23 Consent of KPMG LLP (Independent Registered Public Accounting Firm). Filed herewith.
- 31.1 Certification of NVR s Chief Executive Officer pursuant to Rule 13a-14(a). Filed herewith.
- 31.2 Certification of NVR s Chief Financial Officer pursuant to Rule 13a-14(a). Filed herewith.
- Certification of NVR s Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Filed herewith.
- \* Exhibit is a management contract or compensatory plan or arrangement.

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### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# NVR, Inc.

By: /s/ Paul C. Saville
Paul C. Saville

Provident and Chief Freeze

President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ Dwight C. Schar	Chairman	
Dwight C. Schar		February 26, 2010
/s/ C. E. Andrews	Director	
C. E. Andrews		February 26, 2010
/s/ Robert C. Butler	Director	
Robert C. Butler		February 26, 2010
/s/ Timothy M. Donahue	Director	
Timothy M. Donahue		February 26, 2010
/s/ Alfred E. Festa	Director	
Alfred E. Festa		February 26, 2010
/s/ Manuel H. Johnson	Director	
Manuel H. Johnson		February 26, 2010
/s/ William A. Moran	Director	
William A. Moran		February 26, 2010
/s/ David A. Preiser	Director	
David A. Preiser		February 26, 2010
/s/ W. Grady Rosier	Director	

W. Grady Rosier		February 26, 2010
/s/ John M. Toups	Director	
John M. Toups		February 26, 2010
/s/ Paul W. Whetsell	Director	
Paul W. Whetsell		February 26, 2010
/s/ Paul C. Saville	Principal Executive Officer	
Paul C. Saville		February 26, 2010
/s/ Dennis M. Seremet	Principal Financial Officer	
Dennis M. Seremet	47	February 26, 2010

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/s/ Robert W. Henley Principal Accounting Officer

Robert W. Henley February 26, 2010

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# Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders

NVR. Inc.:

We have audited the accompanying consolidated balance sheets of NVR, Inc. and subsidiaries as of December 31, 2009 and 2008, and the related consolidated statements of income, shareholders—equity and cash flows for each of the years in the three-year period ended December 31, 2009. These consolidated financial statements are the responsibility of the Company—s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of NVR, Inc. as of December 31, 2009 and 2008, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2009, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), NVR, Inc. s internal control over financial reporting as of December 31, 2009, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 26, 2010 expressed an unqualified opinion on the effectiveness of the Company s internal control over financial reporting.

KPMG LLP McLean, Virginia February 26, 2010

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# Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders

NVR, Inc.:

We have audited NVR, Inc. s internal control over financial reporting as of December 31, 2009, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). NVR, Inc. s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management s Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company s internal control over financial reporting based on our audit. We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, NVR, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2009, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of NVR, Inc. as of December 31, 2009 and 2008, and the related consolidated statements of income, shareholders equity and cash flows for each of the years in the three-year period ended December 31, 2009, and our report dated February 26, 2010 expressed an unqualified opinion on those consolidated financial statements.

KPMG LLP McLean, Virginia February 26, 2010

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**NVR, Inc.**Consolidated Balance Sheets
(in thousands, except share and per share data)

	December 31,		
	2009	2008	
ASSETS			
Homebuilding:			
Cash and cash equivalents	\$ 1,248,689	\$ 1,146,426	
Marketable securities	219,535		
Receivables	7,995	11,594	
Inventory:			
Lots and housing units, covered under sales agreements with customers	337,523	335,238	
Unsold lots and housing units	73,673	57,639	
Manufacturing materials and other	7,522	7,693	
	418,718	400,570	
Contract land deposits, net	49,906	29,073	
Consolidated assets not owned	70,430	114,930	
Property, plant and equipment, net	20,215	25,658	
Reorganization value in excess of amounts allocable to identifiable assets, net	41,580	41,580	
Deferred tax assets, net	200,340	223,393	
Other assets	58,319	19,233	
	2,335,727	2,012,457	
Mortgage Banking:			
Cash and cash equivalents	1,461	1,217	
Mortgage loans held for sale, net	40,097	72,488	
Property and equipment, net	446	759	
Reorganization value in excess of amounts allocable to identifiable assets, net	7,347	7,347	
Other assets	10,692	8,968	
	60,043	90,779	
Total assets	\$ 2,395,770	\$ 2,103,236	
		(Continued)	
See notes to consolidated financial statements. 51		(	
$\mathfrak{I}_1$			

NVR, Inc.

Consolidated Balance Sheets (Continued) (in thousands, except share and per share data)

	December 31,		
	200	9	2008
LIABILITIES AND SHAREHOLDERS EQUITY			
Homebuilding:			
Accounts payable	\$ 120	0,464 \$	137,285
Accrued expenses and other liabilities		1,352	194,869
Liabilities related to consolidated assets not owned		5,915	109,439
Customer deposits		3,591	59,623
Other term debt		2,166	2,530
Senior notes		3,370	163,320
		-,-,-	,
	606	6,858	667,066
Mortgage Banking:			
Accounts payable and other liabilities	10	9,306	17,842
Notes payable		2,344	44,539
Trotes payable	1.2	2,5	11,557
	31	1,650	62,381
Total liabilities	638	8,508	729,447
Commitments and contingencies			
Shareholders equity:			
Common stock, \$0.01 par value;			
60,000,000 shares authorized; 20,559,671 and 20,561,187 shares issued as of			
December 31, 2009 and 2008, respectively		206	206
Additional paid-in-capital	830	0,531	722,265
Deferred compensation trust - 265,278 and 514,470 shares of NVR, Inc.			
common stock as of December 31, 2009 and 2008, respectively	(40	0,799)	(74,978)
Deferred compensation liability	40	0,799	74,978
Retained earnings	3,823	3,067	3,630,887
Less treasury stock at cost 14,609,560 and 15,028,335 shares as of			
December 31, 2009 and 2008, respectively	(2,896	6,542)	(2,979,569)
Total shareholders equity	1,757	7,262	1,373,789
Total liabilities and shareholders equity	\$ 2,395	5,770 \$	2,103,236
See notes to consolidated financial statements. 52			

**NVR, Inc.**Consolidated Statements of Income (in thousands, except per share data)

	Year Ended December 31, 2009		Year Ended December 31, 2008		ear Ended ecember 31, 2007
Homebuilding:					
Revenues	\$	2,683,467	\$ 3,638,702	\$	5,048,187
Other income		8,697	16,386		21,118
Cost of sales		(2,185,733)	(3,181,010)		(4,227,059)
Selling, general and administrative		(233,152)	(308,739)		(343,520)
Operating income		273,279	165,339		498,726
Interest expense		(10,196)	(12,902)		(13,150)
Goodwill and intangible asset impairment		( -,,	(11,686)		( - , ,
Homebuilding income		263,083	140,751		485,576
Mortgage Banking:					
Mortgage banking fees		60,381	54,337		81,155
Interest income		2,979	3,955		4,900
Other income		629	745		1,060
General and administrative		(27,474)	(31,579)		(32,505)
Interest expense		(27,474) $(1,184)$	(754)		(681)
interest expense		(1,164)	(734)		(001)
Mortgage banking income		35,331	26,704		53,929
Income before taxes		298,414	167,455		539,505
Income tax expense		(106,234)	(66,563)		(205,550)
Net income	\$	192,180	\$ 100,892	\$	333,955
Basic earnings per share	\$	33.10	\$ 18.76	\$	61.61
Diluted earnings per share	\$	31.26	\$ 17.04	\$	54.14
Basic weighted average shares outstanding		5,807	5,379		5,420
Diluted weighted average shares outstanding		6,149	5,920		6,168
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See notes to consolidated financial statements.

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**NVR, Inc.**Consolidated Statements of Shareholders Equity (in thousands)

Balance,	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Deferred Compensation Trust	Deferred Compensation Liability	Total
December 31, 2006	\$ 206	\$ 585,438	\$3,196,040	\$ (2,629,610)	\$ (80,491)	\$ 80,491	\$ 1,152,074
Net income Deferred compensation			333,955				333,955
activity Purchase of					5,024	(5,024)	
common stock for treasury Stock-based				(507,472)	(169)	169	(507,472)
compensation Tax benefit from stock options exercised and deferred		14,189					14,189
compensation distributions Stock option		69,046					69,046
activity Treasury stock		67,583					67,583
issued upon option exercise	l	(72,625)		72,625			
Balance, December 31, 2007	206	663,631	3,529,995	(3,064,457)	(75,636)	75,636	1,129,375
Net income Deferred			100,892				100,892
compensation activity Purchase of					786	(786)	
common stock for treasury Stock-based					(128)	128	
compensation Tax benefit from stock options exercised and deferred		41,204 50,240					41,204 50,240

compensation distributions Stock option activity Treasury stock issued upon option exercise		52,078 (84,888)		84,888			52,078
Balance, December 31, 2008	206	722,265	3,630,887	(2,979,569)	(74,978)	74,978	1,373,789
Net income			192,180				192,180
Deferred compensation activity Stock-based compensation Tax benefit from stock options exercised and deferred compensation		46,302			34,179	(34,179)	46,302
distributions		66,448					66,448
Stock option activity		78,543					78,543
Treasury stock issued upon option exercise		(83,027)		83,027			
Balance, December 31, 2009	\$ 206	\$ 830,531	\$3,823,067	\$ (2,896,542)	\$ (40,799)	\$ 40,799	\$1,757,262

See notes to consolidated financial statements 54

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NVR, Inc.
Consolidated Statements of Cash Flows
(in thousands)

				Year Ended December 31, 2008		ear Ended cember 31, 2007
Cash flows from operating activities:	Ф	102 100	Ф	100.002	Ф	222.055
Net income	\$	192,180	\$	100,892	\$	333,955
Adjustments to reconcile net income to net cash						
provided by operating activities:		0.712		12 641		17.026
Depreciation and amortization		9,713		13,641		17,036
Excess income tax benefit from exercise of stock		((( 140)		(50.240)		(60.046)
options		(66,448)		(50,240)		(69,046)
Stock option compensation expense		46,302		41,204		14,189
Contract land deposit (recoveries) impairments		(6,464)		165,024		261,760
Gain on sales of loans		(46,960)		(38,921)		(60,128)
Gain (loss) on sale of fixed assets		(358)		472		1,383
Gain on extinguishment of debt				(251)		
Impairment of goodwill and intangible assets				11,686		
Deferred tax expense (benefit)		21,905		(12,048)		(43,343)
Mortgage loans closed		(1,943,074)		(2,046,575)		(2,392,395)
Proceeds from sales of mortgage loans		2,018,151		2,115,607		2,515,973
Principal payments on mortgage loans held for sale				4,321		7,393
Net change in assets and liabilities:						
(Increase) decrease in inventories		(18,148)		288,284		44,762
(Increase) decrease in contract land deposits		(14,848)		29		(31,893)
Decrease (increase) in receivables		3,682		(1,016)		2,730
Increase (decrease) in accounts payable, accrued						
expenses and customer deposits		82,578		(157,111)		(39,351)
Other, net		(36,569)		27,363		(4,259)
Net cash provided by operating activities		241,642		462,361		558,766
Cash flows from investing activities:						
Purchase of marketable securities		(858,362)				
Marketable securities maturing		638,827				
Purchase of property, plant and equipment		(3,044)		(6,899)		(10,545)
Proceeds from the sale of property, plant and						
equipment		962		1,401		1,230
Net cash used by investing activities		(221,617)		(5,498)		(9,315)
Cash flows from financing activities: Purchase of treasury stock						(507,472)
Purchase of NVR common stock for deferred						(301,412)
compensation plan				(128)		(169)

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Net repayments under notes payable and credit lines	(32,559)	(39,214)	(70,349)
Repurchase of Senior Notes	(29,950)	(36,405)	
Excess income tax benefit from exercise of stock			
options	66,448	50,240	69,046
Exercise of stock options	78,543	52,078	67,583
Net cash provided (used) by financing activities	82,482	26,571	(441,361)
Net increase in cash and cash equivalents	102,507	483,434	108,090
Cash and cash equivalents, beginning of year	1,147,643	664,209	556,119
Cash and cash equivalents, end of year	\$ 1,250,150	\$ 1,147,643	\$ 664,209
Supplemental disclosures of cash flow information:			
Interest paid during the year	\$ 10,010	\$ 12,656	\$ 12,744
Income taxes paid during the year, net of refunds	\$ (28,807)	\$ 65,128	\$ 157,081
Supplemental disclosures of non-cash activities: Change in net consolidated assets not owned	\$ (976)	\$ (10,346)	\$ (15,777)

See notes to consolidated financial statements.

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### NVR. Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

### 1. Summary of Significant Accounting Policies

### **Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of NVR, Inc. ( NVR or the Company ), its wholly owned subsidiaries, certain partially owned entities, and variable interest entities of which the Company has determined that it is the primary beneficiary. All significant intercompany transactions have been eliminated in consolidation.

### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. We continually evaluate the estimates we use to prepare the consolidated financial statements, and update those estimates as necessary. In general, our estimates are based on historical experience, on information from third party professionals, and other various assumptions that are believed to be reasonable under the facts and circumstances. Actual results could differ materially from those estimates made by management.

### Cash and Cash Equivalents

Cash and cash equivalents include short-term investments with original maturities of three months or less. The homebuilding segment had restricted cash of \$4,613 and \$4,539 at December 31, 2009 and 2008, respectively, which relate to customer deposits for certain home sales and is recorded in Other assets in the accompanying balance sheets.

## Marketable Securities

As of December 31, 2009 the Company held marketable securities totaling \$219,535. These securities, which are debt securities issued by the U.S. Treasury and other U.S. government corporations and agencies, are classified by the Company as held-to-maturity, are measured at amortized cost and mature within one year.

# Homebuilding Inventory

The carrying value of inventory is stated at the lower of cost or market value. Cost of lots and completed and uncompleted housing units represent the accumulated actual cost of the units. Field construction supervisors salaries and related direct overhead expenses are included in inventory costs. Interest costs are not capitalized into inventory. Upon settlement, the cost of the unit is expensed on a specific identification basis. Cost of manufacturing materials is determined on a first-in, first-out basis.

Sold inventory is evaluated for impairment based on the contractual selling price compared to the total estimated cost to construct. Unsold inventory is evaluated for impairment by analyzing recent comparable sales prices within the applicable community compared to the costs incurred to date plus the expected costs to complete. Any calculated impairments are recorded immediately.

(dollars in thousands, except per share data)

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NVR, Inc.
Notes to Consolidated Financial Statements

## **Contract Land Deposits**

The Company purchases finished lots under fixed price purchase agreements that require deposits that may be forfeited if NVR fails to perform under the contract. The deposits are in the form of cash or letters of credit in varying amounts and represent a percentage of the aggregate purchase price of the finished lots.

NVR maintains an allowance for losses on contract land deposits that reflects the Company's judgment of the present loss exposure in the existing contract land deposit portfolio at the end of the reporting period. To analyze contract land deposit impairments, NVR utilizes an ASC 450, *Contingencies*, loss contingency analysis that is conducted each quarter. In addition to considering market and economic conditions, NVR assesses contract land deposit impairments on a community-by-community basis pursuant to the purchase contract terms, analyzing, as applicable, current sales absorption levels, recent sales gross profit, the dollar differential between the contractual purchase price and the current market price for lots, a developer's financial stability, a developer's financial ability or willingness to reduce lot prices to current market prices, and the contract's default status by either the Company or the developer along with an analysis of the expected outcome of any such default.

NVR s analysis is focused on whether the Company can sell houses profitably in a particular community in the current market with which the Company is faced. Because the Company does not own the finished lots on which the Company has placed a contract land deposit, if the above analysis leads to a determination that the Company can t sell homes profitably at the current contractual lot price, the Company then determine whether it will elect to default under the contract, forfeit the deposit and terminate the contract, or whether the Company will attempt to restructure the lot purchase contract, which may require it to forfeit the deposit to obtain contract concessions from a developer. The Company also assesses whether an impairment is present due to collectibility issues resulting from a developer s non-performance because of financial or other conditions.

During the year ended December 31, 2009, the Company had a net pre-tax recovery of approximately \$6,500 of contract land deposits previously considered to be uncollectible. During the years ended December 31, 2008 and 2007, the Company incurred pre-tax charges of approximately \$165,000 and \$261,800, respectively, related to the impairment of contract land deposits. These impairment charges were recorded in cost of sales on the accompanying consolidated statements of income. The contract land deposit asset on the accompanying consolidated balance sheets is shown net of an approximate \$89,500 and \$147,900 impairment valuation allowance at December 31, 2009 and 2008, respectively.

### Property, Plant, and Equipment

Property, plant, and equipment are carried at cost less accumulated depreciation and amortization. Depreciation is based on the estimated useful lives of the assets using the straight-line method. Amortization of capital lease assets is included in depreciation expense. Model home furniture and fixtures are generally depreciated over a two-year period, office facilities and other equipment are depreciated over a period from three to ten years, manufacturing facilities are depreciated over periods of from five to forty years and property under capital leases is depreciated in a manner consistent with the Company s depreciation policy for owned assets, or the lease-term if shorter.

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NVR, Inc. Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

## Intangible Assets

Reorganization value in excess of identifiable assets (excess reorganization value) is an indefinite life intangible asset that was created upon NVR semergence from bankruptcy on September 30, 1993. Based on the allocation of the reorganization value, the portion of the reorganization value which was not attributed to specific tangible or intangible assets has been reported as excess reorganization value, which is treated similarly to goodwill. Excess reorganization value is not subject to amortization. Rather, excess reorganization value is subject to an impairment assessment on an annual basis or more frequently if changes in events or circumstances indicate that impairment may have occurred. Because excess reorganization value was based on the reorganization value of NVR sentire enterprise upon bankruptcy emergence, the impairment assessment is conducted on an enterprise basis based on the comparison of NVR sentire to the market value of NVR sentire of NVR sentire that there was no impairment of excess reorganization value.

### Warranty/Product Liability Accruals

The Company establishes warranty and product liability reserves ( warranty reserve ) to provide for estimated future costs as a result of construction and product defects, product recalls and litigation incidental to NVR s homebuilding business. Liability estimates are determined based on management s judgment considering such factors as historical experience, the likely current cost of corrective action, manufacturers and subcontractors participation in sharing the cost of corrective action, consultations with third party experts such as engineers, and discussions with our general counsel and outside counsel retained to handle specific product liability cases.

# Mortgage Loans Held for Sale, Derivatives and Hedging Activities

NVR originates several different loan products to its customers to finance the purchase of a home through its wholly-owned mortgage subsidiary. NVR sells all of the loans it originates into the secondary market typically within 30 days from origination. All of the loans that the Company originates are underwritten to the standards and specifications of the ultimate investor. Insofar as the Company underwrites its originated loans to those standards, the Company bears no increased concentration of credit risk from the issuance of loans, except in certain limited instances where early payment default occurs. The Company employs a quality control department to ensure that its underwriting controls are effectively operating, and further assesses the underwriting function as part of its assessment of internal controls over financial reporting.

Mortgage loans held for sale are recorded at fair value at closing in accordance with GAAP and thereafter are carried at the lower of cost or fair value until sold.

In the normal course of business, our mortgage banking segment enters into contractual commitments to extend credit to buyers of single-family homes with fixed expiration dates. The commitments become effective when the borrowers lock-in a specified interest rate within time frames established by NVR. All mortgagors are evaluated for credit worthiness prior to the extension of the commitment. Market risk arises if interest rates move adversely between the time of the lock-in of rates by the borrower and the sale date of the loan to a broker/dealer. To mitigate the effect of the interest rate risk inherent in providing rate lock commitments to

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#### NVR. Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

borrowers, we enter into optional or mandatory delivery forward sale contracts to sell whole loans and mortgage-backed securities to broker/dealers. The forward sale contracts lock in an interest rate and price for the sale of loans similar to the specific rate lock commitments. NVR does not engage in speculative or trading derivative activities. Both the rate lock commitments to borrowers and the forward sale contracts to broker/dealers are undesignated derivatives, and, accordingly, are marked to fair value through earnings. At December 31, 2009, there were contractual commitments to extend credit to borrowers aggregating approximately \$130,100, and open forward delivery sale contracts aggregating approximately \$141,800. Please refer to Note 11 herein for a description of our fair value accounting calculation.

### Earnings per Share

The following weighted average shares and share equivalents are used to calculate basic and diluted EPS for the years ended December 31, 2009, 2008 and 2007:

	Year Ended December 31, 2009	Year Ended December 31, 2008	Year Ended December 31, 2007
Weighted average number of shares outstanding used to calculate basic EPS	5,806,773	5,379,409	5,420,159
Dilutive securities: Stock options	341,996	540,876	747,636
Weighted average number of shares and share equivalents outstanding used to calculate diluted EPS	6,148,769	5,920,285	6,167,795

The assumed proceeds used in the treasury method for calculating NVR s diluted earnings per share includes the amount the employee must pay upon exercise, the amount of compensation cost attributed to future services and not yet recognized, and the amount of tax benefits that would be credited to additional paid-in capital assuming exercise of the option. The assumed amount credited to additional paid-in capital equals the tax benefit from assumed exercise after consideration of the intrinsic value upon assumed exercise less the actual stock-based compensation expense to be recognized in the income statement from 2006 and future periods.

Options issued under equity benefit plans to purchase 134,405; 316,747 and 57,277 shares of common stock were outstanding during the years ended December 31, 2009, 2008 and 2007, respectively, but were not included in the computation of diluted earnings per share because the effect would have been anti-dilutive. In addition, 402,372 performance-based options were outstanding during the year ended December 31, 2007, and pursuant to GAAP requirements were excluded from the computation of diluted earnings per share because the performance target had not been achieved. As of December 31, 2008 the performance target was not met and all 348,490 performance-based options outstanding expired unexercisable.

### Revenues-Homebuilding Operations

NVR builds single-family detached homes, townhomes and condominium buildings, which generally are constructed on a pre-sold basis for the ultimate customer. In accordance with GAAP, revenues are recognized at the time the unit is settled and title passes to the customer, adequate cash payment has been received and there is no continuing involvement. In situations where the buyer s financing is originated by NVRM and the buyer has not made an adequate initial or continuing investment as prescribed by GAAP, the profit on such settlement is deferred

until the sale of the related loan to a third-party investor has been completed.

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NVR. Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

## Mortgage Banking Fees

Mortgage banking fees include income earned by NVR s mortgage banking operations for originating mortgage loans, servicing mortgage loans held on an interim basis, title fees, gains and losses on the sale of mortgage loans and mortgage servicing and other activities incidental to mortgage banking. Mortgage banking fees are generally recognized after the loan has been sold to an unaffiliated, third party investor.

### **Income Taxes**

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on the deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

### Financial Instruments

Except as otherwise noted here, NVR believes that insignificant differences exist between the carrying value and the fair value of its financial instruments. The estimated fair value of NVR s 5% Senior Notes due 2010 as of December 31, 2009 and 2008 was \$134,829 and \$161,937, respectively. The estimated fair value is based on a quoted market price. The carrying value was \$133,370 and \$163,320 at December 31, 2009 and 2008, respectively.

### Stock-Based Compensation

On January 1, 2006 (the Effective Date ), the Company adopted Statement of Financial Accounting Standards (SFAS ) 123R, *Share-Based Payment*, which revised SFAS 123, *Accounting for Stock-Based Compensation*, as codified in Accounting Standards Codification (ASC) 718, *Compensation Stock Compensation*. Prior to fiscal year 2006, NVR followed the intrinsic value method in accounting for its stock-based employee compensation arrangements as defined by Accounting Principles Board Opinion (APB) No. 25, Accounting for Stock Issued to Employees.

ASC 718 requires an entity to recognize an expense within its income statement for all share-based payment arrangements, which includes employee stock option plans. The expense is based on the grant-date fair value of the options granted, and is recognized ratably over the requisite service period. NVR adopted the standard under the modified prospective method, which applied to new awards and to awards modified, repurchased, or cancelled after the required Effective Date, as well as to the unvested portion of awards outstanding as of the required Effective Date. The Company s stock option programs are accounted for as equity-classified awards. See Note 9 herein for further discussion of stock-based compensation plans.

### Comprehensive Income

For the years ended December 31, 2009, 2008 and 2007, comprehensive income equaled net income; therefore, a separate statement of comprehensive income is not included in the accompanying

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NVR, Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

### Recent Accounting Pronouncements

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51* as codified in ASC 810, *Consolidation*. ASC 810 provides guidance on accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. Specifically, this guidance requires the recognition of a noncontrolling interest as equity in the consolidated financial statements and separate from the parent sequity. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement, but deducted to arrive at income available to common shareholders. ASC 810 clarifies that changes in a parent sequing interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its controlling financial interest. In addition, this statement requires that a parent recognize a gain or loss in net income when a subsidiary is deconsolidated. Such gain or loss will be measured using the fair value of the noncontrolling equity investment on the deconsolidation date. ASC 810 also includes expanded disclosure requirements regarding the interests of the parent and its noncontrolling interests. ASC 810 was effective for the Company beginning January 1, 2009. Its adoption did not have a material impact on the Company segments.

In February 2008, the FASB issued FASB Staff Position No. FAS 157-2 (FSP No. 157-2) *Effective Date of FASB Statement No. 157* as codified in ASC 820, *Fair Value Measurements and Disclosures*, which delayed the effective date of SFAS No. 157 (codified in ASC 820) for non-financial assets and non-financial liabilities to fiscal years beginning after November 15, 2008. FSP No. 157-2 became effective for the Company beginning January 1, 2009. The adoption of FSP No. 157-2 did not have a material impact on the Company s financial statements.

In April 2009, the FASB issued FASB Staff Positions No. FAS 107-1 and No. APB 28-1 (FSP No. 107-1 and APB No. 28-1), *Interim Disclosures about Fair Value of Financial Instruments*, as codified in ASC 825, *Financial Instruments*, which enhances the interim disclosures required for the fair value of financial instruments and requires companies to disclose the methods and assumptions used to estimate the fair value of financial instruments. FSP No. 107-1 and APB 28-1 were effective for the Company beginning April 1, 2009. The Company conformed its disclosures to the requirements of FSP No. 107-1 and APB No. 28-1.

In April 2009, the FASB issued FASB Staff Position No. FAS 157-4 (FSP No. 157-4), *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly*, as codified in ASC 820, *Fair Value Measurements and Disclosures*. FSP No. 157-4 clarifies the methodology to be used to determine fair value when there is no active market or where the price inputs being used represent distressed sales. FSP No. 157-4 also reaffirms the objective of fair value measurement as stated in ASC 820, which is to reflect how much an asset would be sold for in an orderly transaction. FSP No. 157-4 was effective for the Company beginning April 1, 2009. The adoption of FSP No. 157-4 did not have a material impact on the Company s financial statements.

In April 2009, the FASB issued FASB Staff Positions No. FAS 115-2 and No. FAS 124-2, (FSP No. 115-2 and FSP No. 124-2), *Recognition and Presentation of Other-Than-Temporary Impairment of Certain Investments in Debt and Equity Securities*, as codified in ASC 320, *Investments-Debt and Equity*. FSP No. 115-2 and FSP No. 124-2 changes the existing other-than-temporary impairment model for debt securities and expands and increases the frequency of disclosures for other-than-temporary impairments for debt and equity securities. It was effective for the Company beginning April 1, 2009. The adoption of FSP No. 115-2 and FSP No. 124-2 did not have a material impact on the Company s financial statements.

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NVR, Inc.
Notes to Consolidated Financial Statements

(dollars in thousands, except per share data)

In May 2009, the FASB issued SFAS No. 165, *Subsequent Events*, as codified in ASC 855, *Subsequent Events*, which establishes the accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or available to be issued. ASC 855 was effective for the Company beginning April 1, 2009. The Company has complied with the requirements of ASC 855, as amended by Accounting Standards Update 2010-09.

In June 2009, the FASB issued SFAS No. 166, *Accounting for Transfers of Financial Assets*, as codified in ASC 860, *Transfers and Servicing*, which changes the conditions for reporting a transfer of a portion of a financial asset as a sale and requires additional year-end and interim disclosures. ASC 860 is effective for fiscal years beginning after November 15, 2009, and its implementation of which are not expected to have a material impact on the Company s financial statements.

In June 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)*, as codified in ASC 810 through Accounting Standards Update 2009-17. This statement amends FASB Interpretation 46R related to the consolidation of variable interest entities (VIEs) and revises the approach to determining the primary beneficiary of a VIE to be more qualitative in nature and requires companies to more frequently reassess whether they must consolidate a VIE. The amendment to ASC 810 is effective for fiscal years beginning after November 15, 2009. The Company is evaluating the impact of the amendment and currently believes that upon adoption, the majority of development entities associated with its fixed price purchase agreements would no longer be required to be consolidated.

In July 2009, the FASB issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles*, which supersedes SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles*, as codified in ASC 105, *Generally Accepted Accounting Principles* (ASC 105), which establishes the FASB Accounting Standards Codification (the Codification). The Codification is the sole source of authoritative U.S. generally accepted accounting principles recognized by the FASB. All other accounting literature not included in the Codification is nonauthoritative. The Codification was effective for interim and annual periods ending after September 15, 2009.

### Reclassification

The presentation of certain prior period amounts has been reclassified to conform to 2009 presentation.

### 2. Segment Information, Nature of Operations, and Certain Concentrations

NVR s homebuilding operations primarily construct and sell single-family detached homes, townhomes and condominium buildings under four trade names: Ryan Homes, NVHomes, Fox Ridge Homes, and Rymarc Homes. The Ryan Homes, Fox Ridge Homes, and Rymarc Homes products are marketed primarily to first-time homeowners and first-time move-up buyers. The Ryan Homes product is

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### NVR. Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

sold in twenty-three metropolitan areas located in Maryland, Virginia, West Virginia, Pennsylvania, New York, North Carolina, South Carolina, Florida, Ohio, New Jersey, Delaware, Indiana and Kentucky. The Fox Ridge Homes product is sold solely in the Nashville, TN metropolitan area. The Rymarc Homes product is sold solely in the Columbia, SC metropolitan area. The NVHomes product is sold in the Washington, D.C., Baltimore, MD, Philadelphia, PA and Maryland Eastern Shore metropolitan areas, and is marketed primarily to move-up and up-scale buyers. NVR derived approximately 48% of its 2009 homebuilding revenues in the Washington, D.C. and Baltimore, MD metropolitan areas.

NVR s mortgage banking segment is a regional mortgage banking operation. Substantially all of the mortgage banking segment s loan closing activity is for NVR s homebuilding customers. NVR s mortgage banking business generates revenues primarily from origination fees, gains on sales of loans, and title fees. A substantial portion of the Company s mortgage operations is conducted in the Washington, D.C. and Baltimore, MD metropolitan areas.

The following disclosure includes four homebuilding reportable segments that aggregate geographically the Company s homebuilding operating segments, and the mortgage banking operations presented as a single reportable segment. The homebuilding reportable segments are comprised of operating divisions in the following geographic areas:

Homebuilding Mid Atlantic Virginia, West Virginia, Maryland and Delaware

Homebuilding North East New Jersey and eastern Pennsylvania

Homebuilding Mid East Kentucky, New York, Ohio, western Pennsylvania and Indiana

Homebuilding South East North Carolina, South Carolina, Florida and Tennessee

Homebuilding profit before tax includes all revenues and income generated from the sale of homes, less the cost of homes sold, selling, general and administrative expenses, and a corporate capital allocation charge. The corporate capital allocation charge eliminates in consolidation, is based on the segment s average net assets employed, and is charged using a consistent methodology in the years presented. The corporate capital allocation charged to the operating segment allows the Chief Operating Decision Maker to determine whether the operating segment s results are providing the desired rate of return after covering the Company s cost of capital. The Company records charges on contract land deposits when it is determined that it is probable that recovery of the deposit is impaired. For segment reporting purposes, impairments on contract land deposits are charged to the operating segment upon the determination to terminate a finished lot purchase agreement with the developer, or to restructure a lot purchase agreement resulting in the forfeiture of the deposit. Mortgage banking profit before tax consists of revenues generated from mortgage financing, title insurance and closing services, less the costs of such services and general and administrative costs. Mortgage banking operations are not charged a capital allocation charge.

In addition to the corporate capital allocation and contract land deposit impairments discussed above, the other reconciling items between segment profit and consolidated profit before tax include unallocated corporate overhead (including all management incentive compensation), stock option compensation expense, consolidation adjustments and external corporate interest expense. NVR s overhead functions, such as accounting, treasury, human resources, etc., are centrally performed and the costs are not allocated to the Company s operating segments. Consolidation adjustments consist of such items necessary to convert the reportable segments results, which are predominantly maintained on a cash basis, to a full accrual basis for external financial statement presentation purposes, and are not allocated to the Company s operating segments. Likewise, stock option compensation expense is not charged to the operating segments. External corporate interest expense is primarily comprised of interest charges on the Company s outstanding Senior Notes and working capital line borrowings, and is not charged to the operating segments because the charges are included in the corporate capital allocation discussed above.

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NVR, Inc. Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

Following are tables presenting revenues, segment profit and segment assets for each reportable segment, with reconciliations to the amounts reported for the consolidated enterprise, where applicable:

	Year Ended December 31,				
	2009	2008	2007		
Revenues:					
Homebuilding Mid Atlantic	\$ 1,661,244	\$ 2,161,764	\$3,099,053		
Homebuilding North East	254,654	347,142	433,631		
Homebuilding Mid East	505,431	659,649	860,139		
Homebuilding South East	262,138	470,147	655,364		
Mortgage Banking	60,381	54,337	81,155		
Total Consolidated Revenues	\$ 2,743,848	\$3,693,039	\$ 5,129,342		
	Ye	ear Ended Decem	aber 31,		
	2009	2008	2007		
Profit:					

	Year Ended December 31,			
	2009	2008	2007	
Profit:				
Homebuilding Mid Atlantic	\$ 185,861	\$ 103,690	\$291,012	
Homebuilding North East	19,572	13,182	11,176	
Homebuilding Mid East	38,012	39,643	78,547	
Homebuilding South East	7,384	7,904	87,701	
Mortgage Banking	38,138	29,227	54,576	
Total Segment Profit	288,967	193,646	523,012	
Contract land deposit recovery (impairments) (1)	42,939	(41,134)	(79,002)	
Stock compensation expense (2)	(46,302)	(41,204)	(14,189)	
Corporate capital allocation (3)	61,753	108,509	152,363	
Unallocated corporate overhead (4)	(44,103)	(52,696)	(58,990)	
Consolidation adjustments and other (5)	4,970	24,437	28,846	
Impairment of goodwill and intangible assets (6)		(11,686)		
Corporate interest expense	(9,810)	(12,417)	(12,535)	
Reconciling items sub-total	9,447	(26,191)	16,493	
Consolidated Income before Taxes	\$ 298,414	\$ 167,455	\$ 539,505	

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NVR, Inc. Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

	Year Ended December 31,				
	2009	2008	2007		
Assets:					
Homebuilding Mid Atlantic	\$ 448,019	\$ 403,439	\$ 699,039		
Homebuilding North East	54,132	53,732	95,026		
Homebuilding Mid East	94,225	82,976	117,722		
Homebuilding South East	37,663	53,890	106,627		
Mortgage Banking	52,696	83,432	119,183		
Total Segment Assets	686,735	677,469	1,137,597		
Consolidated assets not owned	70,430	114,930	180,206		
Cash	1,248,689	1,146,426	660,709		
Marketable securities	219,535				
Deferred taxes	200,340	223,393	211,808		
Intangible assets (7)	48,927	48,927	60,709		
Contract land deposit and LLCs reserve	(94,940)	(155,858)	(133,664)		
Consolidation adjustments and other (8)	16,054	47,949	77,051		
Reconciling items sub-total	1,709,035	1,425,767	1,056,819		
Consolidated Assets	\$ 2,395,770	\$ 2,103,236	\$ 2,194,416		

	Year Ended December				
	2009	2008	2007		
Interest Income					
Mortgage Banking	\$ 2,979	\$ 3,955	\$ 4,900		
Total Segment Interest Income	2,979	3,955	4,900		
Other unallocated interest income	5,407	10,909	14,855		
Consolidated Interest Income	\$ 8,386	\$ 14,864	\$ 19,755		

	Year	r Ended Decemb	er 31,	
	2009	2008	2007	
Interest Expense				
Homebuilding Mid Atlantic	\$ 41,130	\$ 73,441	\$ 106,538	
Homebuilding North East	6,475	10,084	14,678	
Homebuilding Mid East	8,873	12,976	17,475	
Homebuilding South East	5,661	12,493	14,287	
Mortgage Banking	1,184	754	681	
Total Segment Interest Expense	63,323	109,748	153,659	

Corporate capital allocation Senior note and other interest		(61,753) 9,810	(108,509) 12,417	(152,363) 12,535
Consolidated Interest Expense		\$ 11,380	\$ 13,656	\$ 13,831
	65			

NVR, Inc. Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

	Year Ended December 31,			
	2009	2008	2007	
Depreciation and Amortization:				
Homebuilding Mid Atlantic	\$ 4,351	\$ 7,005	\$ 9,267	
Homebuilding North East	612	974	1,582	
Homebuilding Mid East	1,233	1,626	2,186	
Homebuilding South East	1,163	1,715	1,457	
Mortgage Banking	357	395	368	
Total Segment Depreciation and Amortization	7,716	11,715	14,860	
Unallocated corporate	1,997	1,926	2,176	
Consolidated Depreciation and Amortization	\$ 9,713	\$ 13,641	\$ 17,036	

	Year Ended December 31,		
	2009	2008	2007
Expenditures for Property and Equipment:			
Homebuilding Mid Atlantic	\$ 1,511	\$ 3,142	\$ 5,785
Homebuilding North East	414	508	799
Homebuilding Mid East	741	1,372	1,637
Homebuilding South East	269	1,369	2,043
Mortgage Banking	87	305	96
Total Segment Expenditures for Property and Equipment	3,022	6,696	10,360
Unallocated corporate	22	203	185
Consolidated Expenditures for Property and Equipment	\$ 3,044	\$ 6,899	\$ 10,545

(1) This item
represents changes
to the contract land
deposit impairment
reserve, which is
not allocated to the
reportable
segments. During
both 2009 and
2008, unallocated
reserves decreased
from the respective
prior years as a
result of charging
previously reserved

land impairments to the operating segments and to certain recoveries of deposits previously determined to be impaired.

- (2) The increase in stock option expense in 2009 and 2008 compared to 2007 is primarily due to the reversal of stock-based compensation costs of approximately \$31,500 in 2007 related to certain stock options subject to a performance metric. During 2007, the Company determined that it was improbable that it would meet the performance metric and accordingly reversed all performance-based option expense recorded through that period.
- represents the elimination of the corporate capital allocation charge included in the respective homebuilding reportable segments. The decrease in the corporate capital allocation charge from 2007 to 2008,

and 2008 to 2009 is due to decreases in segment asset balances in each of the respective years, due to a decline in operating activity year over year. The corporate capital allocation charge is based on the segment s monthly average asset balance, and is as follows for the years presented:

	Year Ended December 31,			
	2009	2008	2007	
Homebuilding Mid Atlantic	\$ 40,765	\$ 73,042	\$ 106,032	
Homebuilding North East	6,473	10,081	14,669	
Homebuilding Mid East	8,863	12,902	17,381	
Homebuilding South East	5,652	12,484	14,281	
Total	\$61,753	\$ 108,509	\$ 152,363	

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# NVR, Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

- (4) The decreases in unallocated corporate overhead year over year are primarily driven by a reduction in personnel and other overhead costs as part of our focus to size our organization to meet current activity levels.
- (5) The decrease in consolidation adjustments and other in 2009 from 2008 is primarily attributable to changes in the corporate consolidation entries based on production volumes year over year, as well as to a decrease in interest income earned related to lower interest rates in 2009 as compared to 2008.
- impairment charge relates to the write-off of goodwill and indefinite life intangible assets

related to the Company s 2005 acquisition of Rymarc Homes and the goodwill related to the 1997 acquisition of Fox Ridge Homes.

- (7) The decrease in intangible assets relates to the impairment charge discussed in (6) above.
- (8) The decrease in 2009 from 2008 is primarily attributable to changes in the corporate consolidation entries based on production volumes year over year. The decrease in 2008 from 2007 is primarily attributable to the inclusion of a bulk purchase of finished lots made during 2007, of which approximately \$29,200 had not vet been allocated to the reportable segments. At December 31, 2008, all but approximately \$5,700 of this purchase was

allocated to the

reportable segments.

### 3. Consolidation of Variable Interest Entities and Limited Liability Corporations

The primary beneficiary of a variable interest entity is required to consolidate that entity in its financial statements. The primary beneficiary of a variable interest entity is the party that absorbs a majority of the entity s expected losses, receives a majority of the entity s expected residual returns, or both, as a result of ownership, contractual, or other financial interests in the entity. Expected losses are the expected negative variability in the fair value of an entity s net assets, exclusive of its variable interest, and expected residual returns are the expected positive variability in the fair value of an entity s net assets, exclusive of its variable interests. As discussed below, NVR evaluates these provisions as it relates to its finished lot acquisition strategy.

NVR does not engage in the land development business. Instead, the Company typically acquires finished building lots at market prices from various development entities under fixed price purchase agreements. The purchase agreements require deposits that may be forfeited if NVR fails to perform under the agreement. The deposits required under the purchase agreements are in the form of cash or letters of credit in varying amounts, and typically range up to 10% of the aggregate purchase price of the finished lots. As of December 31, 2009, the Company controlled approximately 46,300 lots with deposits in cash and letters of credit totaling approximately \$140,700 and \$4,900, respectively. Included in the number of controlled lots are approximately 10,800 lots for which the Company has recorded a contract land deposit impairment reserve of approximately \$89,500 as of December 31, 2009. As of December 31, 2008, the Company controlled approximately 45,000 lots with deposits in cash and letters of credit totaling approximately \$178,000 and \$5,000, respectively. As of December 31, 2008, the Company had recorded a contract land deposit impairment reserve of approximately \$147,900 for approximately 17,000 of these lots.

NVR believes this lot acquisition strategy reduces the financial requirements and risks associated with direct land ownership and land development. NVR may, at its option, choose for any reason and at any time not to perform under these purchase agreements by delivering notice of its intent not to acquire the finished lots under contract. NVR s sole legal obligation and economic loss for failure to perform under these purchase agreements is limited to the amount of the deposit pursuant to the liquidating damage provisions contained within the purchase agreements. In other words, if NVR does not perform under a purchase agreement, NVR loses only its deposit. None of the creditors of any of the development entities with which NVR enters fixed price purchase agreements have recourse to the general credit of

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#### **Table of Contents**

# NVR, Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

NVR. Except as described below, NVR also does not share in an allocation of either the profit earned or loss incurred by any of these entities.

On a limited basis, NVR also obtains finished lots using joint venture limited liability corporations ( LLCs ). All LLCs are typically structured such that NVR is a non-controlling member and are at risk only for the amount that the Company has invested. NVR is not a borrower, guarantor or obligor on any of the LLCs debt. NVR enters into a standard fixed price purchase agreement to purchase lots from these LLCs.

At December 31, 2009, NVR had an aggregate investment totaling approximately \$25,000 in ten separate LLCs. As of December 31, 2009, eight of these LLCs were non-performing and as a result NVR had recorded an impairment reserve equal to the Company s total investment of approximately \$3,000 in these LLCs. NVR does not expect to obtain any lots from these eight LLCs in future periods. In the two performing LLCs, the Company s aggregate investment totaled \$22,000 and the Company controlled approximately 760 lots through these LLCs. The Company s investment in LLCs is recorded in Other assets in the consolidated financial statements. At December 31, 2009, NVR had additional funding commitments totaling \$4 million to one of these two performing LLCs. Also included in Other assets in the consolidated financial statements is an acquisition and development loan note receivable that the Company purchased for approximately \$20,000 on which the Company is in the process of foreclosing on the underlying real estate.

Forward contracts, such as the fixed price purchase agreements utilized by NVR to acquire finished lot inventory, are deemed to be variable interests. Therefore, the development entities with which NVR enters fixed price purchase agreements, including the LLCs, are examined for possible consolidation by NVR. NVR has developed a methodology to determine whether it, or conversely, the owner(s) of the applicable development entity is the primary beneficiary of a development entity. The methodology used to evaluate NVR s primary beneficiary status requires substantial management judgment and estimation. These judgments and estimates involve assigning probabilities to various estimated cash flow possibilities relative to the development entity s expected profits and losses and the cash flows associated with changes in the fair value of finished lots under contract. Although management believes that its accounting policy is designed to properly assess NVR s primary beneficiary status relative to its involvement with the development entities from which NVR acquires finished lots, changes to the probabilities and the cash flow possibilities used in NVR s evaluation could produce widely different conclusions regarding whether NVR is or is not a development entity s primary beneficiary.

The Company has evaluated all of its fixed price purchase agreements and LLC arrangements and has determined that it is the primary beneficiary of twenty-one of those development entities with which the agreements and arrangements are held. As a result, at December 31, 2009, NVR has consolidated such development entities in the accompanying consolidated balance sheet. Where NVR deemed itself to be the primary beneficiary of a development entity created after December 31, 2003 and the development entity refused to provide financial statements, NVR utilized estimation techniques to perform the consolidation. The effect of the consolidation at December 31, 2009 was the inclusion on the balance sheet of \$70,430 as Consolidated assets not owned, with a corresponding inclusion of \$65,915 as Liabilities related to consolidated assets not owned, after elimination of intercompany items. Inclusive in these totals were assets and liabilities of approximately \$40,900 for twelve development entities created after December 31, 2003 that did not provide financial statements.

At December 31, 2008, the Company evaluated all of its fixed price purchase agreements and LLC arrangements and determined that it was the primary beneficiary of twenty-five of those development entities with which the agreements and arrangements were held. As a result, at December

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NVR. Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

31, 2008, NVR had consolidated such development entities in the accompanying condensed consolidated balance sheet. The effect of the consolidation at December 31, 2008 was the inclusion on the balance sheet of \$114,930 as Consolidated assets not owned, with a corresponding inclusion of \$109,439 as Liabilities related to consolidated assets not owned, after elimination of intercompany items. Inclusive in these totals were assets and liabilities of approximately \$42,000 for eleven development entities created after December 31, 2003 that did not provide financial statements.

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NVR, Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

Following is the consolidating schedule at December 31, 2009:

	NVR, i and Subsidi	l	E	solidated Intities Not Owned	Elin	ninations	Co	onsolidated Total
ASSETS	2 02.0 02.02							
Homebuilding:								
Cash and cash equivalents	\$ 1,248	3,689	\$		\$		\$	1,248,689
Marketable securities	219	,535						219,535
Receivables	7	7,995						7,995
Homebuilding inventory		3,718						418,718
Property, plant and equipment, net	20	),215						20,215
Reorganization value in excess of amount								
allocable to identifiable assets, net		,580						41,580
Contract land deposits, net		,184				(1,278)		49,906
Other assets	261	,896				(3,237)		258,659
	2,269	9,812				(4,515)		2,265,297
Mortgage banking assets:	60	),043						60,043
Consolidated entities not owned:								
Land under development				70,198				70,198
Other assets				232				232
				70,430				70,430
Total assets	\$ 2,329	,855	\$	70,430	\$	(4,515)	\$	2,395,770
LIABILITIES AND SHAREHOLDERS EQUITY Homebuilding: Accounts payable, accrued expenses and other								
liabilities	\$ 341	,816	\$		\$		\$	341,816
Customer deposits		3,591	7		T		_	63,591
Other term debt		2,166						2,166
Senior notes		3,370						133,370
	540	),943						540,943
Mortgage banking liabilities:	31	,650						31,650

# Consolidated entities not owned:

Accounts payable, accrued expenses and other				
liabilities		9,438	4,474	13,912
Debt		52,003		52,003
Contract land deposits		5,188	(5,188)	
Advances from NVR, Inc.		3,801	(3,801)	
		70,430	(4,515)	65,915
Equity	1,757,262			1,757,262
Total liabilities and shareholders equity	\$ 2,329,855	\$ 70,430	\$ (4,515)	\$ 2,395,770
	70			

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NVR, Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

Following is the consolidating schedule at December 31, 2008:

	NVR, Inc. and Subsidiaries	Consolidated Entities Not Owned	Eliminations	Consolidated Total
ASSETS	Subsidiaries	Owned	Elilillations	1 Otai
Homebuilding:				
Cash and cash equivalents	\$ 1,146,426	\$	\$	\$ 1,146,426
Receivables	11,594	Ψ	Ψ	11,594
Homebuilding inventory	400,570			400,570
Property, plant and equipment, net	25,658			25,658
Reorganization value in excess of amount	25,050			20,000
allocable to identifiable assets, net	41,580			41,580
Contract land deposits, net	29,872		(799)	29,073
Other assets	247,318		(4,692)	242,626
oner assets	217,510		(1,0)2)	212,020
	1,903,018		(5,491)	1,897,527
	00.770			00.770
Mortgage banking assets:	90,779			90,779
Consolidated entities not owned:				
Land under development		114,178		114,178
Other assets		752		752
Other assets		132		132
		114,930		114,930
m	<b>.</b>	<b>4.11.020</b>	( <b>7</b> 404)	h 2 102 22 c
Total assets	\$ 1,993,797	\$ 114,930	\$ (5,491)	\$ 2,103,236
LIABILITIES AND SHAREHOLDERS EQUITY Homebuilding: Accounts payable, accrued expenses and other				
liabilities	\$ 332,154	\$	\$	\$ 332,154
Customer deposits	59,623			59,623
Other term debt	2,530			2,530
Senior notes	163,320			163,320
	555 (05			557 (07
	557,627			557,627
Mortgage banking liabilities:	62,381			62,381

# Consolidated entities not owned:

Accounts payable, accrued expenses and other liabilities		16,826	12,446	29,272
Debt		80,167		80,167
Contract land deposits		13,436	(13,436)	
Advances from NVR, Inc.		4,501	(4,501)	
		114,930	(5,491)	109,439
Equity	1,373,789			1,373,789
Total liabilities and shareholders equity	\$ 1,993,797	\$ 114,930	\$ (5,491)	\$ 2,103,236
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#### NVR, Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

### 4. Related Party Transactions

During 2009, NVR entered into new lot option purchase agreements to purchase finished building lots for a total purchase price of approximately \$70,600 with Elm Street Development (Elm Street), a company that is controlled by William Moran, a member of the NVR Board of Directors (the Board). These transactions were approved by a majority of the independent members of the Board. During 2009, 2008, and 2007, NVR purchased, at market prices, developed lots from Elm Street totaling approximately \$46,700, \$38,000, and \$37,000, respectively. During 2009, NVR forfeited approximately \$2,500 of deposits to restructure four lot option purchase agreements to obtain reduced purchase prices for finished lots under the agreements. These deposit forfeitures are included in the total contract land deposit write-offs discussed previously in Note 1 herein. NVR expects to purchase the majority of the remaining lots under contract at December 31, 2009 over the next four years for an aggregate purchase price of approximately \$89,800. NVR and Elm Street also entered into a joint venture arrangement in 2009 to acquire control of a parcel of raw ground that is estimated to yield at least 600 finished lots. NVR invested \$8,000 in the joint venture, and has no obligation to contribute any further capital into the entity (see further discussion of joint ventures in Note 3 herein).

### 5. Property, Plant and Equipment, net

	December 31,		
	2009	2008	
Homebuilding:			
Office facilities and other	\$ 13,324	\$ 13,908	
Model home furniture and fixtures	18,354	24,003	
Manufacturing facilities	28,581	27,957	
Property under capital leases	3,976	3,976	
	64,235	69,844	
Less: accumulated depreciation	(44,020)	(44,186)	
	\$ 20,215	\$ 25,658	
Mortgage Banking:			
Office facilities and other	\$ 3,586	\$ 3,817	
Less: accumulated depreciation	(3,140)	(3,058)	
	\$ 446	\$ 759	

Certain property, plant and equipment listed above is collateral for certain debt of NVR as more fully described in Note 6 herein.

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### NVR. Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

### 6. Debt

	December 31,		
	2009	2008	
Homebuilding:			
Working capital revolving credit (a)	\$	\$	
Other term debt:			
Capital lease obligations due in monthly installments through 2016 (b)	\$ 2,166	\$ 2,530	
Senior notes (c)	\$ 133,370	\$ 163,320	
Mortgage Banking:			
Master repurchase agreement (d)	\$ 12,344	\$ 44,539	

(a) The Company,

as borrower, has

available an

unsecured

working capital

revolving credit

facility (the

Facility ). On

August 4, 2009,

NVR, as

borrower,

entered into an

amendment to its

\$600,000

revolving credit

agreement with

the Lenders

party thereto and

the Bank of

America, N.A.,

as

Administrative

Agent, (the

Amended

Facility ) to

reduce the total

available

borrowings

under the

Amended

Facility to

\$300,000, to

eliminate the

accordion

feature to

increase the total

commitments

available and to

amend or

eliminate certain

non-financial

covenants. The

Facility is

generally

available to fund

working capital

needs of NVR s

homebuilding

segment. Up to

\$150,000 of the

Facility is

currently

available for

issuance in the

form of letters of

credit, of which

\$13,218 and

\$13,421 were

outstanding at

December 31,

2009 and 2008,

respectively. The

Facility expires

in

December 2010,

and outstanding

amounts bear

interest at either

(i) the prime rate

or (ii) the

London

Interbank

Offering Rate

( LIBOR ) plus

Applicable

Margin as

defined within

the Facility.

There were no

borrowings

under the

Facility during 2009 and 2008. At December 31, 2009, there were no borrowing base limitations reducing the amount available to the Company for borrowings.

The Facility contains various affirmative and negative covenants. The negative covenants include among others, certain limitations on transactions involving the creation of guarantees, sale of assets, acquisitions, mergers, investments and unsold inventory levels. Additional covenants include (i) a minimum adjusted consolidated tangible net worth requirement, (ii) a maximum leverage ratio requirement, and (iii) an interest coverage ratio requirement. These covenants restrict the amount in which the Company would be able to pay in dividends each year. The Company is also subject to borrowing base restrictions if the Company s senior debt rating falls below investment grade. At December 31, 2009 NVR was in compliance with all covenants under the Facility and maintained an investment grade rating on its senior debt.

## (b) The capital

lease obligations

have fixed

interest rates

ranging from

13.1% to 14.1%

and are

collateralized by

land, buildings

and equipment

with a net book

value of

approximately

\$866 and \$1,052

at December 31,

2009 and 2008,

respectively.

The following schedule provides future minimum lease payments under all capital leases together with the present value as of December 31, 2009:

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### **Table of Contents**

### NVR. Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

## Year ending December 31,

rear chaing becomes en,	
2010	\$ 408
2011	645
2012	644
2013	644
2014	669
Thereafter	56
Amount representing interest	3,066 (900)
	\$ 2,166

(c) On June 17, 2003, NVR completed an offering, at par, for \$200,000 of 5% Senior Notes due 2010 (the Notes ) under a shelf registration statement filed in 1998 with the Securities and Exchange Commission (the SEC ). The Notes mature on June 15, 2010 and bear interest at 5%, payable semi-annually in arrears on June 15 and December 15. The Notes are general unsecured obligations and rank equally in

right of payment with all of NVR s

existing and

senior indebtedness and indebtedness under NVR s existing credit facility. The Notes are senior in right of payment to any future subordinated indebtedness that NVR may incur. The Company may redeem the Notes, in whole or in part, at any time upon not less than 30 nor more than 60 days notice at a redemption price equal to the greater of (a) 100% of the principal amount of the Notes to be redeemed, or (b) the discounted present value of the remaining scheduled payments of the Notes to be redeemed, plus, in each case, accrued and unpaid interest. The indenture governing the Notes contains certain covenants which, among other items, restricts the Company s ability to (i) create, incur, assume or

future unsecured

guarantee any secured debt, (ii) enter into sale and leaseback transactions, and (iii) merge with or into other companies or sell all or substantially all of the Company s assets. At December 31, 2009 NVR was in compliance with all covenants under the Notes. In December 2008, the Company repurchased \$36,680 of the Notes on the open market at 99.25% of par, resulting in a pre-tax gain of approximately \$251. In April 2009 and August 2009, the Company repurchased \$27,950 and \$2,000 of the Notes, respectively, on the open market at par, reducing the Notes balance at December 31, 2009 to \$133,370.

On September 8, 2008, the Company filed a shelf

registration statement (the 2008 Shelf Registration ) with the SEC to register for future offer and sale, an unlimited amount of debt securities, common shares, preferred shares, depositary shares representing preferred shares and warrants. This discussion of the 2008 Shelf Registration does not constitute an offer of any securities for sale.

# (d) On August 5,

2009, NVRM

renewed and

amended its

Master

Repurchase

Agreement

dated August 5,

2008 with U.S.

**Bank National** 

Association, as

Agent and

representative of

itself as a

Buyer, and the

other Buyers

thereto (the

Master

Repurchase

Agreement )

pursuant to a

First

Amendment to

Master

Repurchase

Agreement with

U.S. Bank

National

Association, as

Agent and

representative of

itself as Buyer

( Agent ), and the

other Buyers

thereto (together

with the Master

Repurchase

Agreement, the

Amended

Repurchase

Agreement ).

The purpose of

the Amended

Repurchase

Agreement is to

finance the

origination of

mortgage loans

by NVRM. The

Amended

Repurchase

Agreement

provides for

loan purchases

up to \$100,000,

subject to

certain

sublimits. In

addition, the

Amended

Repurchase

Agreement

provides for an

accordion

feature under

which NVRM

may request that

the aggregate

commitments

under the

Repurchase

Agreement be

increased to an

amount up to

\$125,000. The

Amended

Repurchase

Agreement

expires on

August 3, 2010.

Advances under the Amended Repurchase Agreement carry a Pricing Rate based on the Libor Rate plus the Libor Margin, or at NVRM s option, the Balance Funded Rate, as these terms are defined in the Amended Repurchase Agreement. The average Pricing Rate on outstanding balances at December 31,

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### **Table of Contents**

### NVR. Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

2009 was 4.1%. The average Pricing Rate for amounts outstanding under the previous Repurchase Agreement at December 31, 2008 was 1.9%.

At December 31, 2009, there was \$12,344 outstanding under the Amended Repurchase Agreement, which is included in Mortgage Banking Notes payable in the accompanying consolidated financial sheets. Amounts outstanding under the Amended Repurchase Agreement are collateralized by the Company's mortgage loans held for sale, which are included in assets in the December 31, 2009 balance sheet in the accompanying consolidated financial statements. As of December 31, 2009, borrowing base limitations reduced the amount available for borrowing to approximately \$38,900. There are several restrictions on purchased loans, including that they cannot be sold to others, they cannot be pledged to anyone other than the agent, and they cannot support any other borrowing or repurchase agreement. The Amended Repurchase Agreement contains various affirmative and negative covenants. The negative covenants include among others, certain limitations on transactions involving acquisitions, mergers, the incurrence of debt, sale of assets and creation of liens upon any of its Mortgage Notes. Additional covenants include (i) a tangible net worth requirement, (ii) a minimum liquidity requirement, (iii) a minimum tangible net worth ratio, (iv) a minimum net income requirement, and (v) a maximum leverage ratio requirement. The Company was in compliance with all covenants under the Amended Repurchase Agreement at December 31, 2009.

\* \* \* \* \*

Maturities with respect to the Company s debt as of December 31, 2009 are as follows:

# Year ending December 31,

2010	\$ 145,830
2011	402
2012	456
2013	520
2014	616
Thereafter	56

Total \$147,880

The \$145,830 maturing in 2010 includes \$133,370 of Senior Notes maturing in June 2010 and \$12,344 of borrowings under the Amended Repurchase Agreement.

### 7. Common Stock

There were 5,950,111 and 5,532,852 common shares outstanding at December 31, 2009 and 2008, respectively. As of December 31, 2009, NVR had reacquired a total of approximately 20,756,000 shares of NVR common stock at an aggregate cost of approximately \$3,420,000 since December 31, 1993. The Company did not repurchase any shares during 2009 or 2008.

Since 1999, the Company has issued shares from the treasury for all stock option exercises. There have been approximately 6,147,000 common shares reissued from the treasury in satisfaction of stock option exercises and other employee benefit obligations. The Company issued 418,775; 426,751 and 404,815 such shares during 2009, 2008 and 2007, respectively.

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NVR, Inc. Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

### 8. Income Taxes

The provision for income taxes consists of the following:

Current:	ar Ended ember 31, 2009			Year Ended December 31, 2007	
Federal	\$ 69,911	\$	63,614	\$	189,907
State	8,556		9,785		36,231
Deferred:					
Federal	23,474		(5,702)		(17,356)
State	4,293		(1,134)		(3,232)
	\$ 106,234	\$	66,563	\$	205,550

In addition to amounts applicable to income before taxes, the following income tax benefits were recorded in shareholders equity:

	ar Ended ember 31, 2009	ar Ended ember 31, 2008	er Ended ember 31, 2007
Income tax benefits arising from compensation expense for tax purposes in excess of amounts			
recognized for financial statement purposes	\$ 66,448	\$ 50,240	\$ 69,046

Deferred income taxes on NVR s consolidated balance sheets are comprised of the following:

	Decem	ber 31,
	2009	2008
Deferred tax assets:		
Other accrued expenses and contract land deposit reserve	\$ 104,907	\$ 130,338
Deferred compensation	16,897	30,334
Stock option expense	43,149	32,809
Uniform capitalization	5,477	4,171
Unrecognized tax benefit	25,671	26,754
Other	10,480	8,366
Total deferred tax assets	206,581	232,772
Less: deferred tax liabilities	531	4,810
Net deferred tax position	\$ 206,050	\$ 227,962

Deferred tax assets arise principally as a result of various accruals required for financial reporting purposes, stock option expense and deferred compensation, which are not currently deductible for tax return purposes.

Management believes that the Company will have sufficient available carry-backs and future taxable income to make it more likely than not that the net deferred tax assets will be realized. Federal taxable income is estimated to be

\$56,341 for the year ended December 31, 2009, and was \$63,175 for the year ended December 31, 2008.

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# NVR, Inc. Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

A reconciliation of income tax expense in the accompanying Consolidated Statements of Income to the amount computed by applying the statutory Federal income tax rate of 35% to income before taxes is as follows:

	ear Ended cember 31, 2009	ar Ended ember 31, 2008	ear Ended cember 31, 2007
Income taxes computed at the Federal statutory rate State income taxes, net of Federal income tax	\$ 104,445	\$ 58,609	\$ 188,827
benefit	7,467	6,004	23,086
Other, net	(5,678)	1,950	(6,363)
	\$ 106,234	\$ 66,563	\$ 205,550

The Company's effective tax rate in 2009, 2008 and 2007 was 35.60%, 39.75% and 38.1%, respectively. The lower effective tax rate in 2009 was due to the expiration of certain tax reserves previously established, the amendment of certain prior year federal and state income tax returns that the Company believes will result in tax refunds, and recent IRS guidance allowing the Company to take a larger benefit under Internal Revenue Code Section 199, domestic manufacturing deduction. In addition, due to Mr. Schar relinquishing his Executive Officer role with the Company in 2009, a tax benefit was generated related to compensation expense recorded for certain outstanding option grants held by Mr. Schar that were previously considered to be a permanent non-deductible tax difference. The higher effective tax rate in 2008 was primarily due to the reduction in tax exempt interest income and lower pre-tax income in 2008 compared to 2007.

The Company files a consolidated U.S. federal income tax return, as well as state and local tax returns in all jurisdictions where the Company maintains operations. With few exceptions, the Company is no longer subject to income tax examinations by tax authorities for years prior to 2006.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

	er Ended ember 31, 2009	Year Ended December 31, 2008	
Balance at beginning of year	\$ 53,339	\$	55,662
Additions for tax positions for prior years	72		
Additions based on tax positions related to the current year	2,769		3,469
Reductions for tax positions of prior years	(7,511)		(3,940)
Settlements			(1,852)
Balance at end of year	\$ 48,669	\$	53,339

If recognized, the total amount of unrecognized tax benefits that would affect the effective tax rate (on a net basis) is \$31,636.

The Company recognizes interest related to unrecognized tax benefits as a component of income tax expense. For the years ended December 31, 2009, 2008 and 2007 the Company accrued interest on unrecognized tax benefits in the amounts of \$932, \$5,150 and \$4,452, respectively. For the years ended December 31, 2009 and 2008, the Company had a total of \$22,149 and \$21,217, respectively, of accrued interest on unrecognized tax benefits in its balance sheet. Based on its historical experience in dealing

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### NVR. Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

with various taxing authorities, the Company has found that it is the administrative practice of these authorities to not seek penalties from the Company for the tax positions it has taken on its returns, related to its unrecognized tax benefits. Therefore, the Company does not accrue penalties for the positions in which it has an unrecognized tax benefit. However, if such penalties were to be accrued, they would be recorded as a component of income tax expense.

The Company believes that within the next 12 months, it is reasonably possible that the unrecognized tax benefits will be reduced by approximately \$5,300 due to statute expiration in various state jurisdictions. The Company is currently under audit by the states of New York, Pennsylvania and Ohio.

# 9. Stock Option, Profit Sharing and Deferred Compensation Plans Stock Option Plans

NVR s stock option plans provide for the granting of non-qualified stock options to purchase shares of NVR common stock (Options) to certain key employees and Board members of the Company. The exercise price of Options granted is equal to the market value of the Company s common stock on the date of grant. Options are granted for a ten-year term, and typically vest in separate tranches over periods of 3 to 9 years, depending upon the plan from which the shares were granted. For Options granted prior to May 2005 and after November 2007, vesting is predicated solely on continued employment over a long-term vesting schedule (service-only Options). For Options granted between May 2005 and October 2007 under all plans, option vesting was contingent first on the Company achieving an aggregate four-year diluted earnings per share target (see discussion of the EPS Target below), and if that target was met, then on continued employment over a period subsequent to the conclusion of the performance period (performance condition Options). As of December 31, 2008 the EPS Target was not met and all 348,490 performance condition Options outstanding expired unexercisable. At December 31, 2009, there was an aggregate of 999,142 options outstanding, and an additional 134,022 options available to grant, under existing stock option plans.

The following is a summary description of each of the Company s stock option plans for any plan with options outstanding at December 31, 2009:

During 1996, the Company s shareholders approved the Board of Directors adoption of the Management Long-Term Stock Option Plan (the 1996 Option Plan ). There are 2,000,000 Options authorized under the Management Long Term Stock Option Plan. All Options were granted at an exercise price equal to the fair market value of the Company s Shares on the date of grant. The Options expire 10 years after the dates upon which they were granted, and vest annually in one-third increments beginning on December 31, 2000, or later depending on the date of grant.

During 1999, the Company's shareholders approved the Board of Directors adoption of the 1998 Management Long-Term Stock Option Plan (the 1998 Option Plan). There are 1,000,000 Options authorized under the 1998 Option Plan. All Options were granted at an exercise price equal to the fair market value of the Company's Shares on the date of grant. The Options expire 10 years after the dates upon which they were granted. Options granted under the 1998 Option Plan prior to 2003 vest annually in one-third increments beginning on December 31, 2003, or later depending on the date of grant, with vesting contingent upon continued employment. Options granted after 2002 generally vest in 25% increments beginning on December 31, 2006, or later depending on the date of grant.

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Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

During 1999, the Company s shareholders approved the Board of Directors adoption of the 1998 Directors Long Term Stock Option Plan (the 1998 Directors Plan ). There were 150,000 Options to purchase shares of common stock authorized for grant to the Company s outside directors under the 1998 Directors Plan. All Options are granted at an exercise price equal to the fair market value of the Company s Shares on the date of grant. The Options were granted for a 10-year period and generally vest annually in twenty-five percent (25%) increments beginning on either December 31, 2002, December 31, 2006, or later as determined by the date of grant.

During 2000, the Board approved the 2000 Broadly-Based Stock Option Plan (the 2000 Plan ). The Company did not seek approval from its shareholders for the 2000 Plan. There are 2,000,000 Options authorized under the 2000 Plan. All Options are granted at an exercise price equal to the fair market value of the Company s Shares on the date of grant. Grants under the 2000 Plan are available to both employees and members of the Board. The distribution of Options to key employees and members of the board, in aggregate, are limited to 50% or less of the total options authorized under the 2000 Plan. Options granted under the 2000 Plan expire 10 years from the date of grant, and generally vest annually in 25% increments beginning on December 31, 2006, or later depending on the date of grant.

During 2009, the Company issued non-qualified stock options (Management Options) to purchase 23,287 shares of its common stock under the 2000 Plan. The exercise price of each Management Option granted was equal to the closing price of the Company s common stock on the day immediately preceding the date of grant. Each Management Option was granted for a term of ten (10) years from the date of grant. Of these Management Options, 20,813 will vest in three equal annual installments beginning December 31, 2011 and 2,474 will vest in four equal annual installments beginning December 31, 2012. All Management Options granted are subject to the grantee s continued employment.

During 2008, the Company issued Management Options to purchase 274,435 shares of its common stock under the 2000 Plan. The exercise price of each Management Option granted was equal to the closing price of the Company s common stock on the day immediately preceding the date of grant. Each Management Option was granted for a term of ten (10) years from the date of grant. The majority of these Management Options will vest fully on December 31, 2010, subject to the grantee s continued employment. The Company also issued non-qualified stock options to purchase 15,949 shares of its common stock ( Director Options ) under the 1998 Directors Plan during the year ended December 31, 2008. The exercise price of each Director Option granted was equal to the closing price of the Company s common stock on the day immediately preceding the date of grant. Each Director Option was granted for a term of ten (10) years from the date of grant. These Director Options will vest in three equal annual installments beginning December 31, 2010, subject to the director s continued Board service.

The following table provides additional information relative to NVR s stock option plans for the year ended December 31, 2009:

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NVR, Inc. Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

		Weighted Average	Weighted Average Remaining Contract	Aggregate
	Options	Exercise Price	Life (Years)	Intrinsic Value
Stock Options				
Outstanding at beginning of period	1,417,024	\$ 296.41		
Granted	23,287	516.65		
Exercised	(418,775)	189.02		
Forfeited	(19,627)	489.18		
Expired	(2,767)	544.26		
Outstanding at end of period	999,142	\$ 342.08	3.8	\$ 368,314
Exercisable at end of period	668,132	\$ 259.80	2.0	\$ 301,267

To estimate the grant-date fair value of its stock options, the Company uses the Black-Scholes option-pricing model. The Black-Scholes model estimates the per share fair value of an option on its date of grant based on the following: the option s exercise price; the price of the underlying stock on the date of grant; the estimated dividend yield; a risk-free interest rate; the estimated option term; and the expected volatility. For the risk-free interest rate, the Company uses a U.S. Treasury Strip due in a number of years equal to the option s expected term. NVR has concluded that its historical exercise experience is the best estimate of future exercise patterns to determine an option s expected term. To estimate expected volatility, NVR analyzed the historic volatility of its common stock. The fair value of the options granted were estimated on the grant date using the Black-Scholes option-pricing model based on the following assumptions:

		2009	20	008	20	007
Estimated option life	4.7	0 years	3.95	years	8.87	years
Risk free interest rate (range)	1.	78% 3.65%	1.00	0% 4.19%	4.4]	5.09%
Expected volatility (range)	31.83	3% 41.72%	31.579	% 38.75%	36.179	% 38.87%
Expected dividend rate		0.00%		0.00%		0.00%
Weighted average grant-date fair value per						
share of options granted	\$	187.10	\$	156.85	\$	351.10

Compensation cost for option grants is recognized on a straight-line basis over the requisite service period for the entire award (from the date of grant through the period of the last separately vesting portion of the grant). Compensation cost is recognized within the income statement in the same expense line as the cash compensation paid to the respective employees. The Company is required to estimate forfeitures in calculating the expense related to stock-based compensation. NVR has concluded that its historical forfeiture rate is the best measure to estimate future forfeitures of granted stock options. The impact on compensation costs due to changes in the expected forfeiture rate will be recognized in the period that they become known. In 2009, 2008, and 2007, the Company recognized \$46,302, \$41,204 and \$14,189 in compensation costs related to stock options, respectively, and approximately \$18,000, \$12,600 and \$2,700 tax benefit related to stock option compensation costs, respectively. The increase in compensation expense in 2009 and 2008 as compared to 2007 is attributable to the reversal in 2007 of approximately \$31,500 in pre-tax stock-based compensation recognized in 2007 and prior periods related to performance condition options. In

2007, it was determined that the EPS target for performance condition options would not be met and all expense previously recognized to the determination date related to the performance condition options was reversed. As of December 31, 2008, all performance options outstanding expired unexercisable.

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### NVR. Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

As of December 31, 2009, the total unrecognized compensation cost for outstanding unvested stock option awards equals approximately \$28,600, net of estimated forfeitures, and the weighted-average period over which the unrecognized compensation will be recorded is equal to approximately 1.4 years.

The Company settles option exercises by issuing shares of treasury stock to option holders. Shares are relieved from the treasury account based on the weighted average cost of treasury shares acquired. During the years ended December 31, 2009, 2008 and 2007, options to purchase shares of the Company s common stock of 418,775; 426,751 and 404,815 were exercised. Information with respect to the exercised options is as follows:

	2009	2008	2007
Aggregate exercise proceeds	\$ 79,157	\$ 70,978	\$ 67,583
Aggregate intrinsic value on exercise dates	\$135,652	\$175,190	\$218,255

The Company has elected the alternative transition method to establish the beginning balance of the additional paid-in capital pool available to absorb any future write-offs of deferred tax benefits associated with stock-based compensation.

# **Profit Sharing Plans**

NVR has a trustee-administered, profit sharing retirement plan (the Profit Sharing Plan ) and an Employee Stock Ownership Plan (ESOP) covering substantially all employees. The Profit Sharing Plan and the ESOP provide for annual discretionary contributions in amounts as determined by the NVR Board of Directors. The combined plan contribution for the years ended December 31, 2009, 2008 and 2007 was \$6,447, \$6,856 and \$8,799, respectively. The ESOP purchased approximately 9,400 and 17,700 shares of NVR common stock in the open market for the 2009 and 2008 plan year contributions, respectively, using cash contributions provided by the Company. As of December 31, 2009, all shares held by the ESOP had been allocated to participants accounts. The 2009 plan year contribution was funded and fully allocated to participants in February 2010.

### **Deferred Compensation Plans**

The Company has two deferred compensation plans ( Deferred Comp Plans ). The specific purpose of the Deferred Comp Plans is to i) establish a vehicle whereby named executive officers may defer the receipt of salary and bonus that otherwise would be nondeductible for Company tax purposes into a period where the Company would realize a tax deduction for the amounts paid, and ii) to enable certain of our employees who are subject to the Company s stock holding requirements to acquire shares of our common stock on a pre-tax basis in order to more quickly meet, and maintain compliance with those stock holding requirements. Amounts deferred into the Deferred Comp Plans are invested in NVR common stock, held in a rabbi trust account, and are paid out in a fixed number of shares upon expiration of the deferral period.

The rabbi trust account held 265,278 and 514,470 shares of NVR common stock as of December 31, 2009 and 2008, respectively. During 2009, 249,192 shares of NVR common stock were issued from the rabbi trust related to deferred compensation for which the deferral period ended. There were no shares of NVR common stock contributed to the rabbi trust in 2009. Shares held by the Deferred Comp Plan are treated as outstanding shares in the Company s earnings per share calculation for each of the years ended December 31, 2009, 2008 and 2007.

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### NVR. Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

### 10. Commitments and Contingent Liabilities

NVR is committed under multiple non-cancelable operating leases involving office space, model homes, manufacturing facilities, automobiles and equipment. Future minimum lease payments under these operating leases as of December 31, 2009 are as follows:

Year ended December 31,	
2010	\$ 19,678
2011	13,004
2012	9,738
2013	7,310
2014	5,917
Thereafter	14,904
	70,551
Sublease income	(435)

\$70,116

Total rent expense incurred under operating leases was approximately \$34,024, \$45,841 and \$51,091 for the years ended December 31, 2009, 2008 and 2007, respectively.

NVR does not develop land. The Company typically purchases finished lots under fixed price purchase agreements, which require deposits, which may be forfeited if the Company fails to perform under the contract. The deposits are in the form of cash or letters of credit in varying amounts and represent a percentage, typically ranging up to 10%, of the aggregate purchase price of the finished lots. This lot acquisition strategy reduces the financial requirements and risks associated with direct land ownership and land development. The Company generally seeks to maintain control over a supply of lots believed to be suitable to meet its five-year business plan. At December 31, 2009, assuming that contractual development milestones are met, NVR is committed to placing additional forfeitable deposits with land developers under existing lot option contracts of approximately \$21,500. The Company also has five specific performance contracts pursuant to which the Company is committed to purchasing approximately twenty-nine finished lots at an aggregate purchase price of approximately \$3,500.

During the ordinary course of operating the mortgage banking and homebuilding businesses, NVR is required to enter into bond or letter of credit arrangements with local municipalities, government agencies, or land developers to collateralize its obligations under various contracts. NVR had approximately \$36,900 of contingent obligations under such agreements (including \$13,218 for letters of credit as described in Note 6(a) herein) as of December 31, 2009. NVR believes it will fulfill its obligations under the related contracts and does not anticipate any material losses under these bonds or letters of credit.

The following table reflects the changes in the Company s warranty reserve for the following (see Note 1 herein for further discussion of warranty/product liability reserves):

	Yea	r Ended	Ye	ar Ended	Yea	ar Ended
		ember 31,	Dec	ember 31,	Dec	ember 31,
		2009		2008		2007
Warranty reserve, beginning of year	\$	68,084	\$	70,284	\$	70,175
Provision		35,688		40,468		47,041
Payments		(39,355)		(42,668)		(46,932)

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Warranty reserve, end of year \$ 64,417 \$ 68,084 \$ 70,284

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### NVR. Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

On July 18, 2007, former and current employees filed lawsuits against the Company in the Court of Common Pleas in Allegheny County, Pennsylvania and Hamilton County, Ohio, in Superior Court in Durham County, North Carolina, and in the Circuit Court in Montgomery County, Maryland, and on July 19, 2007 in the Superior Court in New Jersey, alleging that the Company incorrectly classified its sales and marketing representatives as being exempt from overtime wages. These lawsuits are similar in nature to another lawsuit filed on October 29, 2004 by another former employee in the United States District Court for the Western District of New York. The complaints seek injunctive relief, an award of unpaid wages, including fringe benefits, liquidated damages equal to the overtime wages allegedly due and not paid, attorney and other fees and interest, and where available, multiple damages. The suits were filed as purported class actions. However, while a number of individuals have filed consents to join and assert federal claims in the New York action none of the groups of employees that the lawsuits purport to represent have been certified as a class. The lawsuits filed in Ohio, Pennsylvania, Maryland, New Jersey and North Carolina have been stayed pending further developments in the New York action.

The Company believes that its compensation practices in regard to sales and marketing representatives are entirely lawful and in compliance with two letter rulings from the United States Department of Labor ( DOL ) issued in January 2007. The two courts to most recently consider similar claims against other homebuilders have acknowledged the DOL s position that sales and marketing representatives were properly classified as exempt from overtime wages and the only court to have directly addressed the exempt status of such employees concluded that the DOL s position was valid. Accordingly, the Company has vigorously defended and intends to continue to vigorously defend these lawsuits. Because the Company is unable to determine the likelihood of an unfavorable outcome of this case, or the amount of damages, if any, the Company has not recorded any associated liabilities in the accompanying consolidated balance sheets.

NVR and its subsidiaries are also involved in various other litigation arising in the ordinary course of business. In the opinion of management, and based on advice of legal counsel, this litigation is not expected to have a material adverse effect on the financial position or results of operations of NVR. Legal costs incurred in connection with outstanding litigation are expensed as incurred.

### 11. Fair Value

### Financial Instruments

Except as otherwise noted here, NVR believes that insignificant differences exist between the carrying value and the fair value of its financial instruments. The estimated fair value of NVR s 5% Senior Notes due 2010 as of December 31, 2009 and 2008 was \$134,829 and \$161,937, respectively. The estimated fair value is based on a quoted market price. The carrying value was \$133,370 and \$163,320 at December 31, 2009 and 2008, respectively.

### Derivative Instruments and Mortgage Loans Held for Sale

In the normal course of business, NVR s mortgage banking segment enters into contractual commitments to extend credit to buyers of single-family homes with fixed expiration dates. The commitments become effective when the borrowers lock-in a specified interest rate within time frames established by NVR. All mortgagors are evaluated for credit worthiness prior to the extension of the commitment. Market risk arises if interest rates move adversely between the time of the lock-in of rates by the borrower and the sale date of the loan to a broker/dealer. To mitigate the effect of the interest rate risk inherent in providing rate lock commitments to borrowers, the Company enters into optional or mandatory delivery forward sale contracts to sell whole loans and mortgage-backed securities to broker/dealers. The forward sale contracts

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### NVR. Inc.

Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

lock in an interest rate and price for the sale of loans similar to the specific rate lock commitments. NVR does not engage in speculative or trading derivative activities. Both the rate lock commitments to borrowers and the forward sale contracts to broker/dealers are undesignated derivatives and, accordingly, are marked to fair value through earnings. At December 31, 2009, there were contractual commitments to extend credit to borrowers aggregating \$130,061 and open forward delivery contracts aggregating \$141,757.

GAAP assigns a fair value hierarchy to the inputs used to measure fair value. Level 1 inputs are quoted prices in active markets for identical assets and liabilities. Level 2 inputs are inputs other than quoted market prices that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs. The fair value of the Company s rate lock commitments to borrowers and the related input levels includes, as applicable:

- i) the assumed gain/loss of the expected resultant loan sale (level 2);
- ii) the effects of interest rate movements between the date of the rate lock and the balance sheet date (level 2); and
- iii) the value of the servicing rights associated with the loan (level 2).

The assumed gain/loss considers the amount that the Company has discounted the price to the borrower from par for competitive reasons and the excess servicing to be received or buydown fees to be paid upon securitization of the loan. The excess servicing and buydown fees are calculated pursuant to contractual terms with investors. To calculate the effects of interest rate movements, the Company utilizes applicable published mortgage-backed security prices, and multiplies the price movement between the rate lock date and the balance sheet date by the notional loan commitment amount. The Company sells all of its loans on a servicing released basis, and receives a servicing released premium upon sale. Thus, the value of the servicing rights, which averaged 148 basis points of the loan amount as of December 31, 2009, is included in the fair value measurement and is based upon contractual terms with investors and varies depending on the loan type. The Company assumes an approximate 17% fallout rate when measuring the fair value of rate lock commitments. Fallout is defined as locked loan commitments for which the Company does not close a mortgage loan and is based on historical experience.

The fair value of the Company s forward sales contracts to broker/dealers solely considers the market price movement of the same type of security between the trade date and the balance sheet date (level 2). The market price changes are multiplied by the notional amount of the forward sales contracts to measure the fair value.

Mortgage loans held for sale are recorded at fair value when closed, and thereafter are carried at the lower of cost or fair value until sold. The fair value of loans held-for-sale of \$40,097 included in the accompanying consolidated balance sheet has been reduced by \$395 from the aggregate principal balance of \$40,492.

The undesignated derivative instruments are included in the accompanying consolidated balance sheet as follows:

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NVR, Inc.
Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

	Balance Sheet	Fair Value December 31, 2009		
	Location			
Derivative Assets: Forward Sales Contracts	NVRM Other assets	\$	2,445	
Derivative Liabilities:	NVRM Accounts			
Rate Lock Commitments	payable and other liabilities	\$	707	

The unrealized gain or loss from the change in the fair value measurements is included in earnings as a component of mortgage banking fees in the accompanying consolidated statements of income as follows:

		National		Assumed Ir Gain		nterest				Total Fair	
	1	Notional or		Gain (Loss) From		Rate		rvicing	Security	Value	
		rincipal Amount		Loan Sale		ovement Effect		ights alue	Price Change	•	ustment n/(Loss)
Rate lock commitments Forward sales contracts Mortgages held for sale	\$ \$ \$	130,061 141,757 40,492	\$	(563) (225)	\$	(1,756) (745)	\$	1,612 575	\$ 2,445	\$	(707) 2,445 (395)
Total Fair Value Measurement, December 31, 2009				(788)		(2,501)		2,187	2,445		1,343
Less: Fair Value Measurement, December 31, 2008				(1,197)		2,021		1,825	(1,743)		906
Total Fair Value Adjustment for the period ended December 31, 2009			\$	409	\$	(4,522)	\$	362	\$ 4,188	\$	437

The fair value measurement will be impacted in the future by the change in the value of the servicing rights and the volume and product mix of the Company s closed loans and locked loan commitments.

# 12. Quarterly Results (unaudited)

The following table sets forth unaudited selected financial data and operating information on a quarterly basis for the years ended December 31, 2009 and 2008.

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NVR, Inc. Notes to Consolidated Financial Statements (dollars in thousands, except per share data)

	Year Ended December 31, 2009						
	4th	3rd	2nd	1st			
	Quarter	Quarter	Quarter	Quarter			
Revenues-homebuilding operations	\$730,140	\$792,510	\$612,488	\$548,329			
Gross profit homebuilding operations	\$137,919	\$155,868	\$118,248	\$ 85,699			
Mortgage banking fees	\$ 15,662	\$ 21,506	\$ 12,943	\$ 10,270			
Net income	\$ 60,639	\$ 72,127	\$ 41,426	\$ 17,988			
Diluted earnings per share	\$ 9.61	\$ 11.59	\$ 6.79	\$ 3.02			
Contracts for sale, net of cancellations (units)	2,000	2,255	2,728	2,426			
Settlements (units)	2,550	2,671	2,048	1,773			
Backlog, end of period (units)	3,531	4,081	4,497	3,817			
Loans closed	\$542,147	\$603,317	\$487,618	\$427,294			
		Year Ended De	cember 31, 2008				
	4th	3rd	2nd	1st			
	Quarter	Quarter	Quarter	Quarter			
Revenues-homebuilding operations	\$899,535	\$928,265	\$941,033	\$869,869			
Gross profit homebuilding operations	\$ 23,756	\$122,334	\$168,664	\$142,938			
Mortgage banking fees	\$ 10,639	\$ 10,946	\$ 14,690	\$ 18,062			
Net (loss) income	\$ (30,457)	\$ 36,551	\$ 51,332	\$ 43,466			
Diluted (loss) earnings per share	\$ (5.54)	\$ 6.12	\$ 8.64	\$ 7.42			
Contracts for sale, net of cancellations (units)	1,357	2,002	2,670	2,731			
Settlements (units)	2,776	2,750	2,750	2,465			
Backlog, end of period (units)	3,164	4,583	5,331	5,411			
Loans closed	\$623,623	\$610,313	\$593,867	\$523,538			
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