

MTS SYSTEMS CORP  
Form 10-K  
November 26, 2014  
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Annual Report on Form 10-K

For the Fiscal Year Ended September 27, 2014

# MTS Systems Corporation

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**FORM 10-K**

(Mark One)

☒ **ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**  
**For the fiscal year ended September 27, 2014**  
**OR**  
☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**  
**For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File No. 0-2382**

**MTS SYSTEMS CORPORATION**

(Exact Name of Registrant as Specified in its Charter)

**Minnesota**

(State or other jurisdiction of incorporation or  
organization)

**41-0908057**

(I.R.S. Employer Identification No.)

**14000 Technology Drive**

**Eden Prairie, MN**

(Address of Principal Executive Offices)

**55344**

(Zip Code)

**Registrant's telephone number, including area code: (952) 937-4000**

**Securities registered pursuant to Section 12(b) of the Act:**

**Title of each class**  
**Common Stock, \$0.25 par value per share**

**Name of each exchange on which registered**  
**The NASDAQ Stock Market LLC**  
**(NASDAQ Global Select Market)**

**Securities registered pursuant to Section 12(g) of the Act: None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined by Rule 405 of the Securities Act. Yes ☐ No ☒

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 229.405 of this chapter) during the preceding 12

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months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☒

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act).

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

State the aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity last sold, or the average bid and asked price of such common equity, as of the last business day of the registrant's most recently completed second fiscal quarter: \$1,031,554,077.

As of November 21, 2014, the Registrant had outstanding 15,096,366 shares of Common Stock.

**DOCUMENTS INCORPORATED BY REFERENCE: Portions of the Proxy Statement for the Registrant's Annual Meeting of Shareholders to be held February 10, 2015 are incorporated by reference into Part III of this Form 10-K, to the extent described in such Part.**

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### **Item 1. Business**

MTS Systems Corporation (the Company or MTS) is a leading global supplier of high-performance test systems and position sensors. Our operations are organized and managed in two business segments, the Test segment and the Sensors segment, based upon global similarities within their markets, products, operations and distribution. The Test and Sensors segments represent approximately 81% and 19% of Company revenue, respectively. The Company was incorporated under Minnesota law in 1966.

### **Terms**

When we use the terms we, us, the Company, or our in this report, unless the context otherwise requires, we are referring to MTS Systems Corporation.

Fiscal year 2014 refers to the fiscal year ended September 27, 2014; fiscal year 2013 refers to the fiscal year ended September 28, 2013; and fiscal year 2012 refers to the fiscal year ended September 29, 2012.

### **Products and Markets by Business Segment**

**Test Segment:** The Test segment (Test) provides testing solutions including hardware, software and service. Our testing solutions are used by customers in their development of new products to characterize the product's mechanical properties. Our solutions simulate forces and motions that these customers expect their products to encounter in use. Mechanical testing in a lab setting is an accepted method to accelerate product development compared to reliance on full physical prototypes in real-world settings, proving ground testing and virtual testing because it provides more controlled simulation and accurate measurement. The need for mechanical simulation increases in proportion to the cost of a product, the range and complexity of the physical environment in which the product will be used, expected warranty or recall risk and expense, governmental regulation and potential legal liability. Since a significant portion of the products in Test are considered by our customers to be capital expenditures, we believe the timing of purchases may be impacted by interest rates, customer capital spending, and product development cycles.

A typical test system includes a reaction frame to hold the prototype specimen, a hydraulic pump or electro-mechanical power source, piston actuators to create the force or motion, and a computer controller with specialized software to coordinate the actuator movement and record and manipulate results. Lower force and less dynamic testing can usually be accomplished with electro-mechanical power sources, which are generally less expensive than hydraulic systems. In addition to these basic components, Test sells a variety of accessories and spare parts, as well as services, including installation, calibration, maintenance, training and consulting.

Test has a diverse set of customers by industry and geography. Regionally, the Americas, Europe and Asia represent approximately 30%, 30% and 40% of orders, respectively, based upon customer location.

Products and customers are grouped into the following three global markets:

*Ground Vehicles:* This market consists of automobile, truck, motorcycle, motorsports vehicles, construction equipment, agricultural equipment, rail, and off-road vehicle manufacturers and their suppliers. Our products are used to measure and simulate solutions to assess durability, vehicle dynamics and aerodynamics of vehicles, sub-systems and components. Test systems are utilized in customer testing of vehicles, subsystems and components. Our offering examples include:

- Road simulators for the purpose of durability simulation;
- Tire performance and rolling resistance measurement systems; and
- Moving road-plane systems and balances used for aerodynamic measurements in wind tunnels.

Ground Vehicles is the largest Test market, representing approximately 53% of Test orders.

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***Materials:*** This market covers diverse industries such as power generation, aerospace, vehicles, and bio-medical. Our products and services support customers in the research and development of products through the physical characterization of material properties, such as ceramics, composites and steel. Bio-medical applications include systems to test durability and performance of implants, prostheses, and other medical and dental materials and devices. The materials market represents approximately 31% of Test orders.

***Structures:*** This market serves the structural testing needs in the fields of aerospace, wind energy, oil and gas, and structural engineering, among others. The aerospace structural testing market consists of manufacturers of commercial, military, and private aircraft and their suppliers, who use our products, systems, and software to perform static and fatigue testing of aircraft and space vehicles. The wind energy market consists of wind turbine manufacturers and their component suppliers who use our products to reduce the cost and improve the reliability of blades, bearings, and entire wind turbines. Systems for structural engineering include high force static and dynamic testing, as well as seismic simulation tables used around the world to test the design of structures, such as bridges and buildings, and to help governments establish building codes. Structural engineering customers include construction companies, government agencies, universities, and the manufacturers of building materials. The structures market represents approximately 16% of Test orders.

***Sensors Segment:*** The Sensors segment ( Sensors ) products are used by industrial machinery and mobile equipment manufacturers to automate the operation of their products for improved safety and end-user productivity. Examples of customer industries include manufacturers of plastic injection molding machines, steel mills, fluid power, oil and gas, medical, wood product processing equipment, mobile equipment, and energy. Our products are also used to measure fluid displacement, such as liquid levels for customers in the process industries.

Sensors manufactures products utilizing magnetostriction technology. We have developed a unique implementation of the technology, known as Temposonics®. This technology offers high speed and precise non-contact position sensing and is ideal for use in harsh operating environments.

Sensors customers are also diverse by industry and geography. Regionally, the Americas, Europe and Asia represent approximately 30%, 50% and 20% of orders, respectively, based upon customer location.

***Industrial Machinery:*** This market consists of a wide range of industrial machinery original equipment manufacturers ( OEM s ) and their end use customers with applications in all areas of manufacturing, including plastics, steel, wood and other forms of factory automation. Temposonics® sensors provide position feedback for motion control systems, improving productivity by enabling high levels of automation, as well as driving improved quality of manufactured parts. Temposonics® Technology is known for ruggedness in harsh manufacturing environments, which maximizes machine up-time and lowers overall manufacturing costs of our customers. The industrial machinery market represents approximately 78% of Sensors orders.

***Mobile Hydraulics:*** This market consists of mobile equipment OEM s with applications in construction, agriculture, material handling, mining and other heavy vehicle markets. Our sensors provide feedback for both motion control and implement positioning, enabling improved productivity while also enhancing safe operation of the machines. The overall ruggedness and reliability of our technology in high shock and vibration applications makes it especially suitable to the market. The mobile hydraulics market represents approximately 18% of Sensors orders.

***Liquid Level:*** This market encompasses a wide range of liquid level storage tank applications in oil and gas, chemical processing, food and beverage, and pharmaceutical companies. Our technology provides precise measurements over long distances (tanks up to seventy feet tall). Our sensor products provide for a value by incorporating the measurement of the target liquid, a second measurement, and also temperature, all in a single package. The liquid level market represents approximately 4% of Sensors orders.

Financial and geographical information about our segments is included in Item 7 of this Annual Report on Form 10-K and Note 4 of the Notes to Consolidated Financial Statements under Item 8 of this Annual Report on Form 10-K.

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### **Sales and Service**

Test Segment: Test products are sold worldwide through a direct field sales and service organization, independent representatives and distributors, and to a much lesser extent, catalogs for standard products and accessories. Direct field sales and service personnel are compensated through salary and order incentive programs. Independent representatives and distributors are either compensated through commissions based upon orders or discounts off list prices.

In addition to field sales and service personnel throughout the United States and China, Test has sales and service subsidiaries in Toronto, Canada; Berlin, Germany; Paris, France; Cirencester, United Kingdom; Turin, Italy; Gothenburg, Sweden; Tokyo and Nagoya, Japan; Seoul, South Korea; Moscow, Russia and Shanghai and Shenzhen, China.

In fiscal year 2014, product orders in Test ranged in value from a few hundred dollars to approximately \$12 million on an equivalent United States dollar basis. The average order size was approximately \$131,000. Test also markets services to customers on a per-call and contract basis, accounting for virtually all of our Service Revenue in the Consolidated Statements of Income for the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012. Service orders in fiscal year 2014 ranged from \$100 to over \$1,500,000 on a United States dollar-equivalent basis.

The timing and volume of large orders valued at \$5 million or greater on a United States dollar-equivalent basis may produce volatility in orders, backlog, and quarterly operating results. Most customer orders are based on fixed-price quotations and typically have an average sales cycle of three to nine months due to the technical nature of the test systems and customer capital expenditure approval processes. The sales cycle for larger, more complex test systems may be two years or longer.

Sensors Segment: Sensors products are sold worldwide through a direct sales organization as well as through independent distributors. The direct sales organization is compensated through salary and commissions based upon revenue. The independent distributors pay us a wholesale price and re-sell the product to their customers. Our products are sold at unit prices ranging from a few dollars to \$10 thousand, with an average sales price of approximately \$500 on a United States dollar-equivalent basis. While the average sales cycle for Sensors is approximately one week to one month for existing customers purchasing standard products, the sales cycle for a new account can range from three months to two years depending on customer testing and specification requirements.

### **Manufacturing and Engineering**

Test Segment: Test systems are largely built to order and primarily engineered and assembled at our headquarters in Eden Prairie, Minnesota. We also operate manufacturing facilities in Shenzhen and Shanghai, China, which manufacture test systems serving the materials market, and in Lexington, North Carolina, which manufactures test systems serving the ground vehicles market. Some smaller system assembly is performed at Company locations in Berlin, Germany and Seoul, South Korea. Installation of systems, training, service and consulting services are primarily delivered at customer sites. The engineering and assembly cycle for a typical Test system ranges from one to twelve months, depending on the complexity of the system and the availability of components. The engineering and assembly cycle for larger, more complex systems may be up to three years.

Sensors Segment: Sensors are primarily built to order, engineered and assembled regionally at facilities located in Cary, North Carolina; Lüdenscheid, Germany; and Machida, Japan. Assembly cycles generally vary from several days to several weeks, depending on the degree of product customization, the size of the order and manufacturing capacity.

### **Sources and Availability of Raw Materials and Components**

A significant portion of Test systems and Sensors products consist of materials and component parts purchased from independent vendors. We are dependent, in certain situations, on a limited number of vendors to provide raw materials and components, such as mechanical and electronic components. However, we have not experienced any recent issues in procuring certain materials, parts, or components needed in our engineering or production processes.

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As Test generally sells products and services based on fixed-price contracts, fluctuations in the cost of materials and components between the date of the order and the delivery date may impact the expected profitability. The material and component cost variability is considered in the estimation and customer negotiation process. We believe fluctuations in the cost of raw materials and components have not had a significant impact on operating results during any of the fiscal years ended September 27, 2014, September 28, 2013, or September 29, 2012.

### **Patents and Trademarks**

We specialize in the control and measurement of forces and motion. Technologies include precise actuation and measurement solutions, motion and force control, application expertise codified in user software and magnetostriction technology in the sensors market.

We rely on a combination of patents, copyrights, trademarks and proprietary trade secrets to protect our proprietary technology, some of which are material to the Test and Sensors segments. We have obtained numerous patents and trademarks worldwide, and actively file and renew patents and trademarks on a global basis to establish and protect our proprietary technology. We are also party to exclusive and non-exclusive license and confidentiality agreements relating to our own and third-party technologies. We aggressively protect certain of our processes, products, and strategies as proprietary trade secrets. Our efforts to protect intellectual property and avoid disputes over proprietary rights include ongoing review of third-party patents and patent applications.

### **Acquisitions**

On June 17, 2014, the Company acquired Roehrig Engineering, Inc. ( REI ) for a total purchase price of \$14.8 million. REI is a leader in testing systems utilizing electric and electromagnetic actuation technology and is based in Lexington, North Carolina. The acquisition is part of the Company's continued investment to expand the Company's technology base in its Test segment and supplement its organic growth initiatives.

### **Seasonality**

There is no significant seasonality to Test or Sensors orders or revenue.

### **Working Capital**

Neither Test nor Sensors has significant finished product inventory, but each maintains inventories of materials and components to facilitate on-time product delivery. Test may have varying levels of work-in-process projects that are classified as inventory or unbilled receivables, depending upon the manufacturing cycle, timing of orders, project revenue recognition and shipments to customers.

In Test, payments are often received from customers upon order or at milestones during the fulfillment of the order, depending upon the size and customization of the system. These are recorded as Advance Payments from Customers on our Consolidated Balance Sheets and reduced as revenue is recognized. Conversely, if revenue is recognized on a project prior to customer billing, an Unbilled Accounts Receivable is recorded on our Consolidated Balance Sheets until the customer is billed. Upon billing, it is recorded as Accounts Receivable. Changes in the average size, payment terms and revenue recognition for orders in Test may have a significant impact on Accounts Receivable, Unbilled Accounts Receivable, Advance Payments from Customers and Inventory. It has not been our practice to provide rights of return for our products. Payment terms vary and are subject to negotiation.

### **Customers**

We do not have a significant concentration of sales with any individual customer. Therefore, the loss of any one customer would not have a material impact on us.

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### **Order Backlog**

Most of our products are built to order. Our backlog of orders, defined as firm orders from customers that remain unfulfilled, totaled approximately \$326.5 million, \$290.2 million, and \$298.4 million at September 27, 2014, September 28, 2013, and September 29, 2012, respectively. The majority of this backlog is related to Test. Based on anticipated manufacturing schedules, we estimate that approximately \$253 million of the backlog at September 27, 2014 will be converted to revenue during fiscal year 2015. Delays may occur in the conversion of backlog into revenue as a result of export licensing compliance, technical difficulties, specification changes, manufacturing capacity, supplier issues, or access to the customer site for installation. While the backlog is subject to order cancellations, we have not historically experienced a significant number of order cancellations. During fiscal year 2014, one custom order in Test totaling approximately \$11.1 million was cancelled. This cancelled order was booked in a previous fiscal year. During fiscal year 2013, one custom order in Test totaling approximately \$2 million was cancelled. This cancelled order was booked in a previous fiscal year. During fiscal year 2012, two custom orders in Test totaling approximately \$9 million were cancelled. These orders were booked in a previous fiscal year and were associated with a Test product line that was sold during fiscal year 2012.

### **Government Contracts**

Revenue from U.S. Government contracts varies by year. A portion of our government business is subject to renegotiation of profits or termination of contracts or subcontracts at the election of the U.S. Government. In addition to contract terms, we must comply with procurement laws and regulations relating to the formation, administration, and performance of U.S. Government contracts. Failure to comply with these laws and regulations could lead to the termination of contracts at the election of the government or the suspension or debarment from U.S. Government contracting or subcontracting. U.S. Government revenue as a percentage of our total revenue was approximately 5%, 5% and 3% for fiscal years 2014, 2013 and 2012, respectively.

### **Competition**

Test Segment: For relatively simple and inexpensive mechanical testing applications, customers may satisfy their needs internally by building their own test systems or using any of a number of our competitors who compete on price, performance, quality, and service. For larger and more complex mechanical test systems, Test competes directly with several companies throughout the world based upon customer value including application knowledge, engineering capabilities, technical features, price, quality and service.

Sensors Segment: Sensors primarily competes on factors that include technical performance, price and service in new applications or in situations in which other position sensing technologies have been used. Competitors of Sensors are typically either larger companies that carry multiple sensor product lines or smaller, privately held companies throughout the world.

### **Research and Development**

We invest in significant product, system, and software application development. We also occasionally contract with our customers to advance the state of technology and increase product functionality. Costs associated with R&D were expensed as incurred, totaling \$23.8 million, \$22.8 million, and \$21.9 million for the fiscal years ended September 27, 2014, September 28, 2013 and September 29, 2012, respectively. During fiscal year 2014 and 2012, we allocated certain of our resources towards capitalized software development activities. Total software development costs capitalized during fiscal year 2014 and 2012 was \$0.9 million and \$0.5 million, respectively.

### **Environmental Matters**

We believe our operations are in compliance with all applicable material environmental regulations within the jurisdictions in which we operate.

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### **Employees**

We had 2,180 employees as of September 27, 2014, including 1,153 employees located outside the United States.

### **Available Information**

Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act are available on the Investor Relations pages of our website, [www.mts.com](http://www.mts.com), as soon as reasonably practicable after we file such material with, or furnish it to, the Securities and Exchange Commission (SEC). The MTS Systems Corporation Code of Conduct (the Code), any waivers from and amendments to the Code, and our Corporate Governance Guidelines, Articles of Incorporation and Bylaws, as well as the Charters for the Audit, Compensation, and Governance and Nominating Committees of our Board of Directors are also available free of charge on the Investor Relations pages at [www.mts.com](http://www.mts.com). Our SEC filings are also available at the SEC online EDGAR database at [www.sec.gov](http://www.sec.gov), as well as the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330.

### **Item 1A. Risk Factors**

The following summarizes, in no particular order, certain risks facing us that could adversely impact our businesses, financial condition and operating results. This list is not intended to be comprehensive or to predict in detail which risks could or will occur. All statements, other than statements of historic fact, in each of our public announcements and filings with the SEC are forward-looking statements within the meaning of the U.S. securities laws and should be read in light of these risk factors.

**We may not achieve our growth plans for the expansion of the business.** In addition to market penetration, our long-term success depends on our ability to expand our business through (a) new product development and service offerings; (b) mergers and acquisitions; and/or (c) geographic expansion.

*New product development and service offerings* require that we maintain our ability to improve existing products, continue to bring innovative products and services to market in a timely fashion and adapt products and services to the needs and standards of current and potential customers. Our products and services may become less competitive or eclipsed by technologies to which we do not have access or which render our solutions obsolete.

*Mergers and acquisitions* will be accompanied by risks that may include:

- suitable candidates may not exist or may not be available at acceptable costs;
- failure to achieve the financial and strategic goals for the acquired and combined businesses;
- difficulty integrating the operations and personnel of the acquired businesses;
- disruption of ongoing business and distraction of management from the ongoing business;
- dilution of existing stockholders and earnings per share;
- unanticipated, undisclosed or inaccurately assessed liabilities, legal risks and costs; and
- difficulties retaining the key vendors, customers or employees of the acquired business.

Acquisitions of businesses having a significant presence outside the U.S. will increase our exposure to the risks of international operations discussed in these Risk Factors.

*Geographic expansion* will be primarily outside of the U.S., and hence will be disproportionately subject to the risks of international operations discussed in these Risk Factors.

**The changes we are making in our Test segment processes and operating systems may not deliver the results we require for growth of the business.** We are investing in a new operating model and changing business processes and systems in the Test segment and we are restructuring the business to make it a more scalable business model. Successful implementation of these initiatives is critical to our growth.

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**Our business operations may be affected by government contracting risks.** Government business is important to us. Revenue from U.S. Government contracts varies by year. Such revenue as a percent of our total revenue was approximately 5%, 5%, and 3% for fiscal years 2014, 2013 and 2012, respectively.

We must comply with procurement laws and regulations relating to the formation, administration, and performance of U.S. Government contracts. Failure to comply with these laws and regulations could lead to suspension or debarment from U.S. Government contracting or subcontracting and result in administrative, civil or criminal penalties. Failure to comply could also have a material adverse effect on our reputation, our ability to secure future U.S. Government contracts and export control licenses, and our results of operations and financial condition. These laws and regulations also create compliance risks and affect how we do business with federal agency clients. U.S. Government contracts, as well as contracts with certain foreign governments with which we do business, are also subject to modification or termination by the government, either for the convenience of the government or for default as a result of our failure to perform under the applicable contract. Further, any investigation relating to, or suspension or debarment from, U.S. Government contracting could have a material impact on our results of operations as, during the duration of any suspension or debarment, we would be prohibited or otherwise limited in our ability to enter into prime contracts or subcontracts with U.S. Government agencies (to the extent that such contracts exceed \$30,000), certain entities that receive U.S. Government funds or that are otherwise subject to the Federal Acquisition Regulations (FAR), and certain state government or commercial customers who decline to contract with suspended or debarred entities. A federal suspension could also impact our ability to obtain export control licenses, which have material importance to our business.

**Our business is significantly international in scope, which poses multiple risks.** Sales outside of the United States, including export sales from U.S. business locations, accounted for approximately 75% of our revenue in fiscal year 2014. Accordingly, our business is subject to the political, economic and other risks that are inherent in operating in foreign countries. These risks include, but are not limited to:

- exposure to the risk of currency value fluctuations, where payment for products is denominated in a currency other than U.S. dollars;
- variability in the U.S. dollar value of foreign currency-denominated assets, earnings and cash flows;
- difficulty enforcing agreements, including patent and trademarks, and collecting receivables through foreign legal systems;
- trade protection measures and import or export licensing requirements;
- tax rates in certain foreign countries that exceed those in the U.S. and the imposition of withholding requirements on foreign earnings;
- higher danger of terrorist activity, war or civil unrest, compared to domestic operations;
- imposition of tariffs, exchange controls or other restrictions;
- difficulty in staffing and managing global operations;
- required compliance with a variety of foreign laws and regulations and U.S. laws and regulations, such as the Foreign Corrupt Practices Act applicable to our international operations; and
- changes in general economic and political conditions in countries where we operate, particularly in emerging markets.

**We may be required to recognize impairment charges for long-lived assets.** As of September 27, 2014, the net carrying value of long-lived assets (property, plant and equipment, goodwill and other intangible assets) totaled approximately \$128.9 million. In accordance with generally accepted accounting principles, we periodically assess these assets to determine if they are impaired. Significant negative industry or economic trends, disruptions to our businesses, significant unexpected or planned changes in use of the assets, divestitures and market capitalization declines may result in impairments to goodwill and other long-lived assets. Future impairment charges could significantly affect results of operations in the periods recognized.

**Volatility in the global economy and foreign currency could adversely affect results.** Long-term disruptions in the capital and credit markets would likely adversely affect our customers' operations and financing of both our international and U.S. customers and could therefore result in a decrease in orders. In addition, during periods of economic uncertainty, our customers' spending patterns and financing availability could be negatively impacted, reducing demand for our products and services.

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**Our business is subject to strong competition.** Our products are sold in competitive markets throughout the world. Competition is based on application knowledge, product features and design, brand recognition, reliability, technology, breadth of product offerings, price, delivery, customer relationships, and after-market support. If we are not perceived as competitive in overall value as measured by these criteria, our customers would likely choose solutions offered by our competitors or developed internally.

**We are subject to risks because we design and manufacture first-of-a-kind products.** We design and build systems that are unique and innovative and, in some cases, the first created to address complex and unresolved issues. The design, manufacture and support of these systems may involve higher than planned costs. If we are unable to meet our customers' expectations, our reputation and ability to extend our expertise will likely be damaged.

**We may experience difficulties obtaining the services of skilled employees.** We rely on knowledgeable, experienced and skilled technical personnel, particularly engineers, sales management, and service personnel, to design, assemble, sell and service our products. We may be unable to attract, retain and motivate sufficient numbers of such people which could adversely affect our business.

**We may fail to protect our intellectual property effectively, or may infringe upon the intellectual property of others.** We have developed significant proprietary technology and other rights that are used in our businesses. We rely on trade secret, copyright, trademark and patent laws and contractual provisions to protect our intellectual property. While we take enforcement of these rights seriously, other companies such as competitors or others in markets in which we do not participate, may attempt to copy or use our intellectual property for their own benefit.

In addition, the intellectual property of others also has an impact on our ability to offer some of our products and services for specific uses or at competitive prices. Competitors' patents or other intellectual property may limit our ability to offer products and services to our customers. Any infringement on the intellectual property rights of others could result in litigation and adversely affect our ability to continue to provide, or could increase the cost of providing, products and services.

Intellectual property litigation is very costly and could result in substantial expense and diversions of our resources, both of which could adversely affect our businesses, financial condition and results. In addition, there may be no effective legal recourse against infringement of our intellectual property by third parties, whether due to limitations on enforcement of rights in foreign jurisdictions or as a result of other factors.

**The business could be adversely affected by product liability and commercial litigation.** Our products or services may be claimed to cause or contribute to personal injury or property damage to our customers' facilities. Additionally, we are, at times, involved in commercial disputes with third parties, such as customers, vendors and others. The ensuing claims may arise singularly, in groups of related claims, or in class actions involving multiple claimants. Such claims and litigation are frequently expensive and time-consuming to resolve, may result in substantial liability to us, which liability and related costs and expenses may not be recoverable through insurance or other forms of reimbursement.

**We may experience difficulty obtaining materials or components for our products, or the cost of materials or components may increase.** We purchase materials and components from third-party suppliers, some of whom may be competitors. Other materials and components may be provided by a limited number of suppliers or by sole sources and could only be replaced with difficulty or at significant added cost. Additionally, some materials or components may become scarce or difficult to obtain in the market, or they may increase in price. This could adversely affect the lead-time within which we receive the materials or components, and in turn affect our commitments to our customers, or could adversely affect the material cost or quality.

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**Government regulation imposes significant costs and other constraints.** Our manufacturing operations and past and present ownership and operations of real property are subject to extensive and changing federal, state, local and foreign laws and regulations, including laws and regulations pertaining to health and safety matters, as well as the handling or discharge of hazardous materials into the environment. We expect to continue to incur costs to comply with these laws, and may incur penalties for any failure to do so. We may also be identified as a responsible party and be subject to liability relating to any investigation and clean-up of properties used for industrial purposes or the generation or disposal of hazardous substances. Some of our export sales require approval from the U.S. government. Changes in political relations between the U.S. and foreign countries and/or specific potential customers for which export licenses may be required, may cause a license application to be delayed or denied, or a previously issued license withdrawn, rendering us unable to complete a sale, or vulnerable to competitors who do not operate under such restrictions.

**The backlog, sales, delivery and acceptance cycle for many of our products is irregular and may not develop as anticipated.** Many of our products have a long sales, delivery and acceptance cycle. In addition, our backlog is subject to order cancellations and our sales arrangements typically do not include specific cancellation provisions. If an order is cancelled, we typically would only be entitled to receive reimbursement from the customer for actual costs incurred under the arrangement plus a reasonable margin. Events may cause recognition of orders, backlog and results of operations to be aberrant over shorter periods of time. These factors include the timing of individual large orders which may be impacted by interest rates, customer capital spending and product development cycles, design and manufacturing problems, capacity constraints, delays in product readiness, damage or delays in transit, problems in achieving technical performance requirements, and various customer-initiated delays. Any such delay may cause fluctuation in our reported periodic financial results.

**Our customers are in cyclical industries.** For many of our products, orders are subject to customers' procurement cycles and their willingness and ability to invest in capital, especially in the cyclical automotive, aircraft and machine tool industries. Any event that adversely impacts those customers' new product development activities may reduce their demand for our products.

**We have been required to conduct a good faith reasonable country of origin analysis on our use of conflict minerals, which has imposed and may impose additional costs on us and could raise reputational and other risks.** The SEC has promulgated final rules in connection with the Dodd-Frank Wall Street reform and Consumer Protection Act regarding disclosure of the use of certain minerals, known as conflict minerals, mined from the Democratic Republic of the Congo and adjoining countries. We filed our first Form SD in fiscal year 2014 and there have been, and will continue to be, costs associated with complying with these disclosure requirements, including costs to determine the source of any conflict minerals used in our products. We have adopted a policy relating to conflict minerals, incorporating the standards set forth in the Organisation for Economic Co-Operation and Development Due Diligence Guidance, which affect the sourcing, supply, and pricing of materials used in our products. As we continue our due diligence, we may face reputational challenges if we are unable to verify the origins for all metals used in our products through the procedures we have and may continue to implement. We may also encounter challenges in our efforts to satisfy customers that may require all of the components of products purchased to be certified as conflict free. If we are not able to meet customer requirements, customers may choose to disqualify us as a supplier.

**Interest rate fluctuations could adversely affect results.** Significant changes in interest rates may affect our business in several ways, depending on our financial position and short-term financing needs. We may, at times, use debt to purchase shares of our common stock, finance working capital needs or finance the growth of the business through acquisitions. Fluctuations in interest rates can increase borrowing costs and we have not elected to mitigate this risk since our borrowings are typically outstanding for a short period of time.. Increases in short-term interest rates may directly impact the amount of interest we are required to pay and reduce earnings accordingly. Conversely, lower interest rates will adversely impact the interest we earn on cash and short-term investments.

### **Item 1B. Unresolved Staff Comments**

None.

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Our primary owned and leased facilities at September 27, 2014 were as follows:

Owned Property:

<b>Location</b>	<b>Use of Facility</b>	<b>Square Footage</b>
Eden Prairie, Minnesota, USA	Corporate headquarters and primary Test manufacturing and research	420,000
Cary, North Carolina, USA	Sensors manufacturing, research and North American sales and service administration	65,000
Berlin, Germany	Test manufacturing and European sales and service administration	72,000
Shenzhen, China	Test manufacturing, research and sales and service administration	75,000
Shanghai, China	Test manufacturing and sales and service administration	129,000

Leased Property:

<b>Location</b>	<b>Use of Facility</b>	<b>Square Footage</b>	<b>Lease Expires</b>
Lexington, North Carolina, USA	Test manufacturing	12,000	2019
Ludenscheid, Germany	Sensors manufacturing, research and European sales and service administration	55,000	2017
		10,000	2014
Creteil, France	Test sales and service administration	16,000	2015
Tokyo, Japan	Test sales and service administration	7,000	2018
	Sensors manufacturing and Asia sales and service administration	6,000	2015
Seoul, South Korea	Test sales, service administration and assembly	8,000	2019
Cary, North Carolina, USA	Sensors manufacturing	8,000	2020
Shanghai, China	Test sales, service administration and assembly	13,000	2015
		7,000	2016
Shenzhen, China	Test manufacturing	13,000	2016
		16,000	2016
Berlin, Germany	Land under Berlin facility	97,000	2052
Shenzhen, China	Land under Shenzhen facility	155,000	2047
Shanghai, China	Land under Shanghai facility	161,000	2056

We also lease space in the United States, Europe and Asia for sales and service administration for Test, including locations in Germany, France, United Kingdom, Sweden, Italy, Russia, China and various other locations in the United States. Neither the amount of leased space nor the rental obligations in these locations is significant individually or in aggregate. Additional information relative to lease obligations is included in Management's Discussion and Analysis of Financial Condition and Results of Operations, appearing under Item 7 of this Annual Report on Form 10-K.

We consider our current facilities adequate to support our operations during fiscal year 2015.

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**Item 3. Legal Proceedings**

The information required hereunder is incorporated by reference from Note 13 of the Notes to consolidated financial Statements under Item 8 of this Annual Report on Form 10-K.

**Item 4. Mine Safety Disclosures**

Not applicable.

**PART II**

**Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

Shares of our Company's common stock are traded on the NASDAQ Global Select Market<sup>SM</sup> under the symbol MTSC.

The following table sets forth the low and high share prices for the fiscal quarters indicated. \*

Quarter Ended	Low	High
December 29, 2012	\$ 41.42	\$ 55.00
March 30, 2013	\$ 49.51	\$ 59.76
June 29, 2013	\$ 53.80	\$ 62.91
September 28, 2013	\$ 56.72	\$ 65.47
December 28, 2013	\$ 62.01	\$ 72.62
March 29, 2014	\$ 65.00	\$ 78.90
June 28, 2014	\$ 56.87	\$ 71.20
September 27, 2014	\$ 59.97	\$ 72.97

\* Source: NASDAQ Online<sup>SM</sup> at [www.nasdaq.net](http://www.nasdaq.net).

At November 21, 2014, there were 782 holders of record of the Company's common stock. This number does not reflect shareholders who hold their shares in the name of broker-dealers or other nominees.

Table of ContentsPurchases of Company Equity Securities

Fiscal Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet be Purchased Under the Plans or Programs
Fourth Quarter				
June 29, 2014 - August 2, 2014	-	\$ -	-	1,131,162
August 3, 2014 - August 30, 2014	-	\$ -	-	1,131,162
August 31, 2014 - September 27, 2014	-	\$ -	-	1,131,162
Fourth Quarter	-	\$ -	-	1,131,162

We purchase common stock to mitigate dilution related to new shares issued as employee equity compensation such as stock option, restricted stock, and employee stock purchase plan awards, as well as to return to shareholders capital not immediately required to fund ongoing operations.

Our Board of Directors approved, and on February 11, 2011 announced, a 2.0 million share purchase authorization. Authority over pricing and timing under this authorization has been delegated to management. The share purchase authorization has no expiration date. At September 27, 2014, there were approximately 1.1 million shares available for purchase under the existing authorization.

Dividend Policy

Our dividend policy is to maintain a payout ratio that allows dividends to increase with the long-term growth of earnings per share, while sustaining dividends through economic cycles. Our dividend practice is to target, over time, a payout ratio of approximately 25% of net earnings per share. During fiscal year 2014, we declared quarterly cash dividends of \$0.30 per share to holders of our common stock, which resulted in a payout ratio of approximately 44%. During fiscal year 2013, we declared quarterly cash dividends of \$0.30 per share to holders of our common stock, which resulted in a payout ratio of approximately 33% of net earnings per share.

Debt Covenants

Our unsecured credit facility includes certain financial covenants, including the ratio of consolidated total indebtedness to consolidated EBITDA, as well as the ratio of consolidated EBITDA to consolidated interest expense. These financial covenants may restrict our ability to pay dividends and purchase outstanding shares of our common stock. At September 27, 2014 and September 28, 2013, we were in compliance with these financial covenants. Information on our debt agreements is included in Item 7 of this Annual Report on Form 10-K.

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Shareholder Return Performance

The graph and table below set forth a comparison of the cumulative total return of our common stock over the last five fiscal years. Assuming a \$100 investment on October 3, 2009 and reinvestment of dividends, the total return over the same periods is compared to the Russell 2000 Index and a peer group of companies in the Laboratory Apparatus and Analytical, Optical, Measuring, and Controlling Instruments Standard Industrial Code (SIC Code 3820) that are traded on the NASDAQ, NYSE and NYSE MKT exchanges. The table and graph are not necessarily indicative of future investment performance.

	FISCAL YEAR ENDED					
	10/3/09	10/2/10	10/1/11	9/29/12	9/28/13	9/27/14
<b>MTS Systems Corporation</b>	\$ 100.00	\$ 114.36	\$ 113.71	\$ 203.50	\$ 247.19	\$ 271.69
<b>Russell 2000 Index</b>	100.00	118.60	113.88	150.22	195.44	206.28
<b>*SIC Code 3820 Peer Group</b>						
<b>(Modified to remove non-exchnage</b>						
<b>traded companies)</b>	100.00	128.36	122.18	153.31	207.82	236.50

Table of Contents**Item 6. Selected Financial Data**

The table below provides selected historical financial data which should be read in conjunction with the Consolidated Financial Statements, the Notes to the Consolidated Financial Statements, and Management's Discussion and Analysis of Financial Condition and Results of Operations, which are included in Items 7 and 8 of this Annual Report on Form 10-K. The statement of income data for each of the three fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 and the balance sheet data at September 27, 2014 and September 28, 2013 are derived from the audited Consolidated Financial Statements included elsewhere in this report. The statement of income data for the fiscal years ended October 1, 2011 and October 2, 2010 and the balance sheet data at September 29, 2012, October 1, 2011 and October 2, 2010 are derived from our audited financial statements that are not included in this Annual Report on Form 10-K.

**Five-Year Financial Summary**

(For the Fiscal Years Ended September 27, 2014; September 28, 2013; September 29, 2012; October 1, 2011; October 2, 2010)  
(expressed in thousands, except per share data and numbers of shareholders and employees)

	2014	2013	2012	2011	2010
<b>Operations</b>					
Revenue	\$ 564,328	\$ 569,439	\$ 542,256	\$ 467,368	\$ 374,053
Gross profit	223,643	231,939	236,192	201,990	151,794
Gross profit as a % of revenue	39.6%	40.7%	43.6%	43.2%	40.6%
Research and development expense	\$ 23,844	\$ 22,812	\$ 21,893	\$ 14,785	\$ 14,945
Research and development as a % of revenue	4.2%	4.0%	4.0%	3.2%	4.0%
Effective income tax rate	28.1%	27.1%	35.4%	30.5%	31.7%
Net income	\$ 42,009	\$ 57,806	\$ 51,556	\$ 50,942	\$ 18,576
Net income as a % of revenue	7.4%	10.2%	9.5%	10.9%	5.0%
Diluted earnings per share of common stock	\$ 2.73	\$ 3.64	\$ 3.21	\$ 3.24	\$ 1.14
Weighted average dilutive shares outstanding during the year <sup>2</sup>	15,397	15,861	16,077	15,739	16,347
Net interest expense	\$ (692)	\$ (334)	\$ (305)	\$ (915)	\$ (1,052)
Depreciation and amortization	19,279	16,589	13,782	12,894	12,751
<b>Financial Position</b>					
Cash, cash equivalents and short-term investments	\$ 60,397	\$ 48,333	\$ 79,852	\$ 104,095	\$ 76,611
Property and equipment, net	81,575	78,399	61,653	56,252	56,444
Total assets	487,408	451,277	409,438	427,859	346,405
Interest-bearing debt <sup>3</sup>	60,000	35,000	-	40,000	40,000
Total shareholders' investment	258,127	256,537	226,719	210,848	166,106
Interest-bearing debt as a % of shareholders' investment	23.2%	13.6%	0.0%	19.0%	24.1%
Return on equity <sup>4</sup>	16.4%	25.5%	24.5%	30.7%	9.1%
Return on invested capital <sup>5</sup>	15.4%	22.5%	25.1%	22.6%	8.7%
<b>Other Statistics</b>					
Number of common shareholders of record at year-end <sup>6</sup>	789	836	881	926	981
Number of employees at year-end	2,180	2,299	2,147	2,003	1,948
Orders	\$ 615,586	\$ 567,418	\$ 565,327	\$ 540,023	\$ 423,525
Backlog of orders at year-end	326,473	290,151	298,363	287,916	214,770
Dividends declared per share	1.20	1.20	1.05	0.85	0.60
Capital expenditures	20,038	29,690	15,625	10,145	11,214

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<sup>1</sup> All fiscal years presented were 52-week

<sup>2</sup> Assumes the conversion of potential common shares using the treasury stock method.

<sup>3</sup> Consists of short-term borrowings.

<sup>4</sup> Calculated by dividing net income by beginning shareholders' investment.

<sup>5</sup> The measure Return on Invested Capital ( ROIC ) is not a measure of performance presented in accordance with U.S. Generally Accepted Accounting Principles ( GAAP ). ROIC is calculated by dividing adjusted net income by average invested capital. Adjusted net income is calculated by excluding after-tax interest expense from reported net income. In addition, for the fiscal year ended September 29, 2012, adjusted net income also excludes the cost related to the settlement of the U.S. Government investigation. Average invested capital is defined as the aggregate of average interest-bearing debt and average shareholders' investment and is calculated as the sum of current and prior year ending amounts divided by two. Because the ratio is not prescribed or authorized by GAAP, the ROIC percentage is a non-GAAP financial measure. We believe ROIC is useful to investors as a measure of operating performance and of the effectiveness of the use of capital in our operations. We use ROIC as one measure to monitor and evaluate operating performance relative to our invested capital. This measure should not be construed as an alternative to return on equity or any other measure determined in accordance with GAAP.

<sup>6</sup> Does not include shareholders whose stock is held in the name of broker dealers or other nominees.

Reconciliation of the non-GAAP financial measure to the nearest GAAP measure:

	2014	2013	2012	2011	2010
Net income	\$ 42,009	\$ 57,806	\$ 51,556	\$ 50,942	\$ 18,576
Expense to settle U.S. Government investigation	-	-	7,750	-	-
Restructuring expense, net of tax	4,376	-	-	-	-
After-tax interest expense	637	372	535	808	893
Adjusted net income *	\$ 47,022	\$ 58,178	\$ 59,841	\$ 51,750	\$ 19,469
Total beginning shareholders' investment	\$ 256,537	\$ 226,719	\$ 210,848	\$ 166,106	\$ 203,965
Total ending shareholders' investment	258,127	256,537	226,719	210,848	166,106
Total beginning interest bearing debt	35,000	-	40,000	40,000	40,000
Total ending interest bearing debt	60,000	35,000	-	40,000	40,000
Sum of invested capital	\$ 609,664	\$ 518,256	\$ 477,567	\$ 456,954	\$ 450,071
Average invested capital*	\$ 304,832	\$ 259,128	\$ 238,784	\$ 228,477	\$ 225,036
Return on invested capital *	15.4%	22.5%	25.1%	22.6%	8.7%

\* Denotes Non-GAAP financial measure

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

### About MTS Systems Corporation

MTS Systems Corporation is a leading global supplier of high-performance test systems and position sensors. Our testing hardware and software solutions help customers accelerate and improve their design, development, and manufacturing processes and are used for determining the mechanical behavior of materials, products, and structures. Our high-performance position sensors provide controls for a variety of industrial and vehicular applications. We had 2,180 employees and revenue of \$564 million for the fiscal year ended September 27, 2014.

### Company Strategy

Our goal is to grow profitably, generate strong cash flow, and deliver a strong return on invested capital to our shareholders by leveraging our leadership position in the research and development, product development and industrial and mobile equipment global end markets. Our desire is to be the innovation leader in creating test and measurement solutions to enable our customers' success. Through innovation we believe we can create value for our customers which will drive our growth. There are four global macro-trends that will help enable this growth: energy scarcity; environmental concerns; globalization and the development of the emerging markets; and global demographics. These macro-trends have significant implications for our customers, such as increasing the demand for new and more innovative products and increasing our customers' organizational complexity. We believe we have an excellent geographic footprint and are well positioned in both Test and Sensors to take advantage of these macro-trends and deliver significant profitable growth in the years ahead.

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We are working toward our previously communicated goal of achieving \$1 billion in annual revenue, margin expansion and top quartile Return on Invested Capital ( ROIC ). Economic conditions and the competitive environment will impact the timing of when the \$1 billion goal is achieved. Our three priorities to achieve this goal are:

Accelerating innovation;

Capturing opportunities in the rapidly emerging markets; and

Realizing the potential of the Test service business

Our business model supports achieving our \$1 billion revenue milestone through both organic growth and strategic acquisitions, assuming we continue to move aggressively to build our infrastructure, expand our offerings and execute on our opportunities with our key customers around the world. In order to accelerate our revenue growth over the next few years, investments in infrastructure, sales support and field service capacity and capability are essential. We invested in earnest in fiscal year 2013 and will continue to moderately invest in future fiscal years.

### **Fiscal Year**

Our fiscal year ends on the Saturday closest to September 30. The fiscal years ended September 27, 2014, September 28, 2013 and September 29, 2012 each consisted of 52 weeks.

### **Foreign Currency**

Approximately 75% of our revenue has historically been derived from customers outside of the United States. Our financial results are principally exposed to changes in exchange rates between the U.S. dollar and the Euro, the Japanese Yen and the Chinese Yuan. A change in foreign exchange rates could positively or negatively affect our reported financial results.

### **Financial Results**

#### **Fiscal Year 2014 Compared to Fiscal Year 2013**

#### **Total Company**

#### **Orders and Backlog**

The following is a comparison of fiscal year 2014 and fiscal year 2013 orders, separately identifying the estimated impact of currency translation:

	2014	Business Change	Estimated REI Acquisition	Currency Translation	2013
	(expressed in millions)				
Orders	\$ 615.6	\$ 48.1	\$ 2.1	\$ (2.0)	\$ 567.4

Orders totaled \$615.6 million, an increase of \$48.2 million, or 8.5%, compared to orders of \$567.4 million for fiscal year 2013. Fiscal year 2014 orders included eight large orders (equal to or in excess of \$5.0 million) totaling \$61.3 million. The large orders were comprised of six large Asian and two large Americas Test orders totaling \$42.3 million and \$19.0 million, respectively. Fiscal year 2013 orders included five large orders totaling \$37.4 million, and included three large European and two large Americas Test orders totaling \$22.2 million and \$15.2 million, respectively. Excluding the large orders and currency, base orders increased 4.6%, reflecting 3.1% growth in Test, primarily in the Americas and Asia, as well as 11.3% growth in Sensor which experienced growth across all geographies.

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The following is a comparison of fiscal year 2014 and fiscal year 2013 orders by geography:

Geography	2014	2013	Variance	% Variance
	(expressed in millions)			
Americas	\$ 188.7	\$ 169.0	\$ 19.7	11.7%
Europe	170.6	181.8	(11.2)	-6.2%
Asia	256.3	216.6	39.7	18.3%
Total Orders	\$ 615.6	\$ 567.4	\$ 48.2	8.5%

Backlog of undelivered orders at September 27, 2014 was \$326.5 million, an increase of \$36.3 million, or 12.5%, compared to backlog of \$290.2 million at September 28, 2013. We believe backlog is not an absolute indicator of future revenue because a portion of the orders in backlog could be cancelled at the customer's discretion. While the backlog is subject to order cancellations, we have not historically experienced a significant number of order cancellations. During fiscal year 2014, one custom order in Test totaling approximately \$11.1 million was cancelled. This order was booked in a previous fiscal year. During fiscal year 2013, one custom order in Test totaling approximately \$2 million was cancelled. This order was booked in a previous fiscal year.

Results of Operations

The following is a comparison of fiscal year 2014 and fiscal year 2013 statements of operations (in millions, except per share data):

	2014	2013	Variance	% Variance
<b>Revenue</b>	\$ 564.3	\$ 569.4	\$ (5.1)	-0.9%
<b>Cost of sales</b>	340.7	337.5	3.2	0.9%
<b>Gross profit</b>	223.6	231.9	(8.3)	-3.6%
Gross margin	39.6%	40.7%	-1.1%	pts
<b>Operating expenses:</b>				
Selling and marketing	88.1	81.0	7.1	8.8%
General administrative	51.4	48.1	3.3	6.9%
Research and development	23.8	22.8	1.0	4.4%
<b>Total operating expenses</b>	163.3	151.9	11.4	7.5%
<b>Income from operations</b>	60.3	80.0	(19.7)	-24.6%
Interest expense, net	(0.7)	(0.3)	(0.4)	133.3%
Other expense, net	(1.2)	(0.4)	(0.8)	200.0%
<b>Income before income taxes</b>	58.4	79.3	(20.9)	-26.4%
Provision for income taxes	16.4	21.5	(5.1)	-23.7%
<b>Net income</b>	\$ 42.0	\$ 57.8	\$ (15.8)	-27.3%
<b>Diluted earnings per share</b>	\$ 2.73	\$ 3.64	\$ (0.91)	-25.0%

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The following is a comparison of fiscal year 2014 and fiscal year 2013 results of operations, separately identifying the estimated impact of currency translation:

	2014	Business Change	Estimated REI Acquisition (expressed in millions)	Currency Translation	2013
<b>Revenue</b>	\$ 564.3	\$ (7.3)	\$ 2.3	\$ (0.1)	\$ 569.4
<b>Cost of sales</b>	340.7	0.8	1.8	0.6	337.5
<b>Gross profit</b>	223.6	(8.1)	0.5	(0.7)	231.9
Gross margin	39.6%		23.0%		40.7%
<b>Operating expenses:</b>					
Selling and marketing	88.1	6.8	0.2	0.1	81.0
General administrative	51.4	2.8	0.3	0.2	48.1
Research and development	23.8	0.9	-	0.1	22.8
<b>Total operating expenses</b>	163.3	10.5	0.5	0.4	151.9
<b>Income from operations</b>	\$ 60.3	\$ (18.6)	\$ -	\$ (1.1)	\$ 80.0

**Revenue**

Revenue was \$564.3 million, a decrease of \$5.1 million, or 0.9%, compared to revenue of \$569.4 million for fiscal year 2013. This decrease was driven by lower beginning of period backlog and a higher content of slower turning backlog in Test, partially offset by higher beginning of period backlog and increased order volume in Sensors and increased service revenue in Test. Test revenue decreased 3.4% to \$458.1 million, while Sensors revenue increased 11.4% to \$106.2 million.

The following is a comparison of fiscal year 2014 and fiscal year 2013 revenue by geography:

Geography	2014	2013	Variance	% Variance
	(expressed in millions)			
Americas	\$ 176.1	\$ 165.6	\$ 10.5	6.3%
Europe	179.1	178.6	0.5	0.3%
Asia	209.1	225.2	(16.1)	-7.1%
Total Revenue	\$ 564.3	\$ 569.4	\$ (5.1)	-0.9%

Although selective product price changes were implemented during each of these fiscal years, the overall impact of pricing changes did not have a material effect on revenue.

As previously disclosed, productivity benefits from investments in Test business processes were expected to result in \$4 to \$5 million of cost savings during fiscal year 2014, with such cost savings reinvested primarily in the Test business to enable our long-term growth objectives. We achieved cost savings substantially in line with the Company's expectations. Associated with these savings, we initiated workforce reduction and other cost reduction actions throughout fiscal year 2014. As a result of these cost reduction actions, we incurred severance and related costs. During fiscal year 2014, we incurred severance and related costs of \$6.3 million, of which \$3.5 million, \$1.8 million, and \$1.0 million were reported in Cost of Sales, Selling and Marketing, and General and Administrative expense, respectively.

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### ***Gross profit***

Gross profit was \$223.6 million, a decrease of \$8.3 million, or 3.6%, compared to gross profit of \$231.9 million for fiscal year 2013. Gross profit as a percentage of revenue was 39.6%, a decrease of 1.1 percentage points from 40.7% for fiscal year 2013. The previously mentioned severance and related costs of \$3.5 million unfavorably impacted gross profit as a percentage of revenue by 0.6 percentage points. In addition, unfavorable product mix from a higher proportion of revenue from lower margin products decreased our gross margin percent by 1.2 percentage points. These unfavorable factors were partially offset by a 0.5 percentage point increase in gross margin primarily driven by the favorable impact of an increase in Sensors revenue, which is higher margin, compared to total Company revenue and a reduction in various miscellaneous manufacturing expenses.

### ***Selling and Marketing Expense***

Selling and marketing expense was \$88.1 million, an increase of \$7.1 million, or 8.8%, compared to \$81.0 million for fiscal year 2013. The increase was driven by higher compensation and benefits resulting from increased headcount, higher sales commissions based on the increase in orders, as well as the previously mentioned severance and related costs of \$1.8 million during fiscal year 2014. Selling and marketing expense as a percentage of revenue was 15.6%, compared to 14.2% fiscal year 2013.

### ***General and Administrative Expense***

General and administrative expense was \$51.4 million, an increase of \$3.3 million, or 6.9%, compared to \$48.1 million for fiscal year 2013. The increases were primarily driven by higher compensation and benefits driven by increased headcount of \$2.6 million, higher legal expenses of \$1.8 million, as well the previously mentioned severance and related costs of \$1.0 million which was partially offset by lower consulting fees of \$1.7 million and other miscellaneous expenses of \$0.5 million in fiscal year 2014. General and administrative expense as a percentage of revenue was 9.1%, compared to 8.4% for fiscal year 2013.

### ***Research and Development Expense***

Research and development expense was \$23.8 million, an increase of \$1.0 million, or 4.4%, compared to \$22.8 million for fiscal year 2013. This increase was driven by higher compensation and benefits resulting from increased headcount in both Test and Sensors. Research and development expense as a percentage of revenue for fiscal year 2014 was 4.2%, compared to 4.0% for fiscal year 2013.

### ***Income from Operations***

Income from operations was \$60.3 million, a decrease of \$19.7 million, or 24.6%, compared to income from operations of \$80.0 million for fiscal year 2013. Excluding the previously mentioned severance and related costs of \$6.3 million, income from operations decreased 16.8% for fiscal year 2014, driven by the \$8.3 million decrease in gross profit and a \$5.1 million increase in operating expenses resulting from ongoing investments for growth in sales and research and development. Operating income as a percentage of revenue was 10.7%, compared to 14.0% for fiscal year 2013.

Historically, our operating costs have been impacted by a level of inflation ranging from -1% to 4%. We use a number of strategies to mitigate the effects of cost inflation including cost productivity initiatives such as global procurement strategies, as well as price increases. However, if our operating costs were to become subject to significant inflationary pressures, we may not be able to fully offset such higher costs.

### ***Interest Expense, net***

Net interest expense was \$0.7 million, compared to net interest expense of \$0.3 million for fiscal year 2013. The increase was driven by a relatively higher level of outstanding borrowings under the Company's credit facility during fiscal year 2014 compared to fiscal year 2013.

### ***Other (Expense) Income, net***

Other expense, net was \$1.2 million of net other expense, compared to net other expense of \$0.4 million for fiscal year 2013. This increase in net expense was primarily driven by \$0.6 million of royalty income in fiscal year 2013 that we did not receive in fiscal year 2014.

Table of Contents***Provision for Income Taxes***

Provision for income taxes totaled \$16.4 million, a decrease of \$5.1 million, compared to \$21.5 million for fiscal year 2013. The decrease was primarily due to decreased income before income taxes. The effective tax rate for the fiscal year was 28.1%, an increase of 1.0 percentage point compared to 27.1% for fiscal year 2013. The tax rate was unfavorably impacted by lower R&D tax credits in the current year due to the expiration of the R&D tax credit. Both fiscal years 2013 and 2014 had one-time tax benefits associated with R&D tax credits that caused the Company's effective tax rate to be lower than it has been historically.

***Net Income***

Net income was \$42.0 million, a decrease of \$15.8 million, compared to \$57.8 million for fiscal year 2013. The decrease was primarily driven by lower income from operations. Earnings per diluted share were \$2.73, a decrease of \$0.91 per share, or 25.0%, compared to \$3.64 per share for fiscal year 2013. The previously mentioned \$6.3 million charge for severance and related costs in fiscal year 2014 negatively impacted earnings per diluted share by \$0.28.

**Segment Results****Test Segment****Orders and Backlog**

The following is a comparison of fiscal year 2014 and fiscal year 2013 orders for Test, separately identifying the estimated impact of currency translation:

	2014	Business Change	Estimated REI Acquisition	Currency Translation	2013
	(expressed in millions)				
Orders	\$ 507.2	\$ 36.9	\$ 2.1	\$ (1.8)	\$ 470.0

Orders totaled \$507.2 million, an increase of \$37.2 million, or 7.9% compared to orders of \$470.0 million for fiscal year 2013, primarily driven by 3.1% growth in base orders as well as variability in large orders. Large orders for fiscal year 2014 were \$61.3 million. There were six large orders in Asia and two large orders in the Americas totaling \$42.3 million and \$19.0 million, respectively. Orders in Asia consisted of two orders totaling \$17.2 million in the structures market and four orders totaling \$25.1 million in the ground vehicles market. Orders in Americas consisted of two orders totaling \$19.0 million, one of which was a \$12.2 million order in the ground vehicles market and the other was a \$6.8 million order in the structures market. Large orders in fiscal year 2013 totaled \$37.4 million and included three large European orders in the ground vehicles market totaling approximately \$22.2 million. In addition, fiscal year 2013 orders included two large Americas orders in the ground vehicles market totaling approximately \$15.2 million. Currency translation unfavorably impacted orders by approximately \$1.8 million. Test accounted for 82.4% of total Company orders, compared to 82.8% for fiscal year 2013.

The following is a comparison of fiscal year 2014 and fiscal year 2013 orders for Test by geography:

Geography	2014	2013	Variance	% Variance
	(expressed in millions)			
Americas	\$ 157.3	\$ 140.4	\$ 16.9	12.0%
Europe	116.1	133.9	(17.8)	-13.3%
Asia	233.8	195.7	38.1	19.5%
Total Orders	\$ 507.2	\$ 470.0	\$ 37.2	7.9%

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Backlog of undelivered orders at September 27, 2014 was \$310.0 million, an increase of 12.7% from backlog of \$275.0 million at September 28, 2013. As previously mentioned, backlog at the end of fiscal year 2014 was negatively impacted by a custom order in Test totaling approximately \$11.1 million that was cancelled during the Second Quarter of fiscal year 2014. Also, as previously mentioned, backlog at the end of fiscal year 2013 was negatively impacted by the cancellation of one custom order totaling approximately \$2.0 million.

Results of Operations

The following is a comparison of fiscal year 2014 and fiscal year 2013 results of operations for Test separately identifying the estimated impact of currency translation and the impact of the REI acquisition completed in fiscal year 2014:

	2014	Business Change	Estimated REI Acquisition (expressed in millions)	Currency Translation	2013
<b>Revenue</b>	\$ 458.1	\$ (18.5)	\$ 2.3	\$ 0.2	\$ 474.1
<b>Cost of sales</b>	292.7	(5.8)	1.8	0.6	296.1
<b>Gross profit</b>	165.4	(12.7)	0.5	(0.4)	178.0
Gross margin	36.1%		23.0%		37.5%
<b>Operating expenses:</b>					
Selling and marketing	68.4	4.5	0.2	0.3	63.4
General administrative	40.0	3.2	0.3	0.2	36.3
Research and development	17.1	(0.2)	-	-	17.3
<b>Total operating expenses</b>	125.5	7.5	0.5	0.5	117.0
<b>Income from operations</b>	\$ 39.9	\$ (20.2)	\$ -	\$ (0.9)	\$ 61.0

**Revenue**

Revenue was \$458.1 million, a decrease of \$16.0 million, or 3.4%, compared to revenue of \$474.1 million for fiscal year 2013, including an estimated \$0.2 million favorable impact of currency translation. This decrease was primarily driven by lower beginning of period backlog as well as the timing of conversion of custom order backlog, partially offset by growth in service and standard products.

The following is a comparison of fiscal year 2014 and fiscal year 2013 revenue for Test by geography:

Geography	2014	2013	Variance	% Variance
	(expressed in millions)			
Americas	\$ 144.6	\$ 138.3	\$ 6.3	4.6%
Europe	126.9	131.2	(4.3)	-3.3%
Asia	186.6	204.6	(18.0)	-8.8%
<b>Total Revenue</b>	\$ 458.1	\$ 474.1	\$ (16.0)	-3.4%

**Gross Profit**

Gross profit was \$165.4 million, a decrease of \$12.6 million, or 7.1%, compared to gross profit of \$178.0 million for fiscal year 2013. Gross profit as a percentage of revenue was 36.1%, a decrease of 1.4 percentage points from 37.5% for fiscal year 2013. The previously mentioned severance and related costs of \$3.5 million unfavorably impacted gross profit as a percentage of revenue by 0.8 percentage points. Excluding these costs, the gross margin rate decreased by 0.6 percentage points. The decreased gross profit rate was driven by decreased Test volume, unfavorable product mix from a higher content of custom projects partially offset by reductions in compensation and benefits from lower than expected variable rate compensation and discretionary contributions related to an employee retirement plan.

Table of Contents***Selling and Marketing Expense***

Selling and marketing expense was \$68.4 million, an increase of \$5.0 million, or 7.9%, compared to \$63.4 million for fiscal year 2013. The increase was driven by continued investment in sales expansion to drive future revenue growth, higher sales commissions due to the increase in orders, as well as the previously mentioned severance and related costs of \$1.8 million in fiscal year 2014. The continued investment in sales expansion primarily consists of higher compensation and benefits resulting from increased headcount. Selling and marketing expense as a percentage of revenue was 14.9%, compared to 13.4% for fiscal year 2013.

***General and Administrative Expense***

General and administrative expense was \$40.0 million, an increase of \$3.7 million, or 10.2%, compared to \$36.3 million for fiscal year 2013. This increase was primarily driven by higher legal expenses, higher compensation and benefits driven by increased headcount, as well as the previously mentioned severance and related costs of \$1.0 million in fiscal year 2014. These increases were partially offset by a lower level of investment in productivity and infrastructure initiatives. General and administrative expense as a percentage of revenue was 8.7%, compared to 7.7% for fiscal year 2013.

***Research and Development Expense***

Research and development expense was \$17.1 million, a decrease of \$0.2 million, or 1.2%, compared to \$17.3 million for fiscal year 2013. This decrease was primarily driven by the re-allocation of certain engineering resources to work on backlog conversion. Research and development expense as a percentage of revenue was 3.7% on lower volume, compared to 3.6% for fiscal year 2013.

***Income from Operations***

Income from operations was \$39.9 million, a decrease of \$21.1 million, or 34.6%, compared to income from operations of \$61.0 million for fiscal year 2013. Excluding the previously mentioned severance and related costs of \$6.3 million, income from operations decreased 24.3%, driven by decreased gross profit as well as an \$8.5 million increase in operating expenses. Operating income as a percentage of revenue was 8.7%, compared to 12.9% for fiscal year 2013.

**Sensors Segment****Orders and Backlog**

The following is a comparison of fiscal year 2014 and fiscal year 2013 orders for Sensors, separately identifying the estimated impact of currency translation:

	2014	Estimated Business Change	Currency Translation	2013
		(expressed in millions)		
Orders	\$ 108.4	\$ 11.2	\$ (0.2)	\$ 97.4

Orders totaled \$108.4 million, an increase of \$11.0 million, or 11.3% compared to orders of \$97.4 million for fiscal year 2013. The industrial and mobile hydraulic markets were up 9.0% and 26.0%, respectively, driven by strong demand in all geographic regions. Sensors accounted for 17.6% of total Company orders, compared to 17.2% for fiscal year 2013.

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The following is a comparison of fiscal year 2014 and fiscal year 2013 orders for Sensors by geography:

Geography	2014	2013	Variance	% Variance
		(expressed in millions)		
Americas	\$ 31.4	\$ 28.6	\$ 2.8	9.8%
Europe	54.5	47.9	6.6	13.8%
Asia	22.5	20.9	1.6	7.7%
Total Orders	\$ 108.4	\$ 97.4	\$ 11.0	11.3%

Backlog of undelivered orders at September 27, 2014 was \$16.5 million, an increase of 8.6% compared to backlog of \$15.2 million at September 28, 2013.

Results of Operations

The following is a comparison of fiscal year 2014 and fiscal year 2013 results of operations for the Sensors segment, separately identifying the estimated impact of currency translation:

	2014	Estimated Business Change	Currency Translation	2013
		(expressed in millions)		
<b>Revenue</b>	\$ 106.2	\$ 11.2	\$ (0.3)	\$ 95.3
<b>Cost of sales</b>	48.0	6.6	-	41.4
<b>Gross profit</b>	58.2	4.6	(0.3)	53.9
Gross margin	56.6%		0.0%	56.6%
<b>Operating expenses:</b>				
Selling and marketing	19.7	2.3	(0.2)	17.6
General administrative	11.4	(0.4)	-	11.8
Research and development	6.7	1.1	0.1	5.5
<b>Total operating expenses</b>	37.8	3.0	(0.1)	34.9
<b>Income from operations</b>	\$ 20.4	\$ 1.6	\$ (0.2)	\$ 19.0

**Revenue**

Revenue was \$106.2 million, an increase of \$10.9 million, or 11.4%, compared to revenue of \$95.3 million for fiscal year 2013. The increase was primarily driven by higher beginning of period backlog and increased order volume.

The following is a comparison of fiscal year 2014 and fiscal year 2013 revenue for the Sensors segment by geography:

Geography	2014	2013	Variance	% Variance
		(expressed in millions)		
Americas	\$ 31.5	\$ 27.3	\$ 4.2	15.4%
Europe	52.2	47.4	4.8	10.1%
Asia	22.5	20.6	1.9	9.2%
Total Revenue	\$ 106.2	\$ 95.3	\$ 10.9	11.4%

Table of Contents**Gross Profit**

Gross profit was \$58.2 million, an increase of \$4.3 million, or 8.0%, compared to gross profit of \$53.9 million for fiscal year 2013. Gross profit as a percentage of revenue was 56.6%, flat compared to fiscal year 2013.

**Selling and Marketing Expense**

Selling and marketing expense was \$19.7 million, an increase of \$2.1 million, or 11.9%, compared to \$17.6 million for fiscal year 2013. This increase was primarily due to higher compensation and benefits driven by increased headcount to support future sales growth. Selling and marketing expense as a percentage of revenue was 18.5%, flat compared to fiscal year 2013.

**General and Administrative Expense**

General and administrative expense was \$11.4 million, a decrease of \$0.4 million, or 3.4%, compared to \$11.8 million for fiscal year 2013. This decrease was primarily driven by expenses recognized in fiscal year 2013 related to senior management transition. General and administrative expense as a percentage of revenue was 10.7%, compared to 12.4% for fiscal year 2013.

**Research and Development Expense**

Research and development expense was \$6.7 million, an increase of \$1.2 million, or 21.8%, compared to \$5.5 million for fiscal year 2013. This increase was primarily driven by higher compensation and benefits resulting from increased headcount. Research and development expense as a percentage of revenue was 6.3%, compared to 5.8% for fiscal year 2013.

**Income from Operations**

Income from operations was \$20.4 million, an increase of \$1.4 million, or 7.4%, compared to income from operations of \$19.0 million for fiscal year 2013. The increase was driven by higher gross profit, partially offset by increased operating expenses. Operating income as a percentage of revenue was 19.2% on higher volume of sales, compared to 19.9% for fiscal year 2013.

**Fiscal Year 2013 Compared to Fiscal Year 2012****Financial Results****Total Company****Orders and Backlog**

The following is a comparison of fiscal year 2013 and fiscal year 2012 orders, separately identifying the estimated impact of currency translation:

	2013	Estimated Business Change      Currency Translation		2012
		(expressed in millions)		
Orders	\$ 567.4	\$ 8.6	\$ (6.5)	\$ 565.3

Orders totaled \$567.4 million, an increase of \$2.1 million, or 0.4%, including an estimated 1.1% unfavorable impact of currency translation, compared to orders of \$565.3 million for fiscal year 2012. Fiscal year 2013 orders included three large (equal to or in excess of \$5.0 million) European and two large Americas Test orders totaling approximately \$22 million and \$15 million, respectively. Fiscal year 2012 orders included two large Asian and two large European Test orders totaling approximately \$32 million and \$14 million, respectively. Excluding the large orders and currency, base orders increased 3.4%, reflecting 3.4% growth in Test, primarily in Europe and Asia, as well as 3.1% growth in Sensors, primarily in the Americas and Asia.

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The following is a comparison of fiscal year 2013 and fiscal year 2012 orders by geography:

Geography	2013	2012	Variance	% Variance
	(expressed in millions)			
Americas	\$ 169.0	\$ 153.4	\$ 15.6	10.2%
Europe	181.8	170.8	11.0	6.4%
Asia	216.6	241.1	(24.5)	-10.2%
Total Orders	\$ 567.4	\$ 565.3	\$ 2.1	0.4%

Backlog of undelivered orders at September 28, 2013 was \$290.2 million, a decrease of \$8.2 million, or 2.7%, compared to backlog of \$298.4 million at September 29, 2012. We believe backlog is not an absolute indicator of future revenue because a portion of the orders in backlog could be cancelled at the customer's discretion. While the backlog is subject to order cancellations, we have not historically experienced a significant number of order cancellations. During fiscal year 2013, one custom order in Test totaling approximately \$2 million was cancelled. This order was booked in a previous fiscal year. The cancellation reflects a decision made by the customer to postpone the order until such time as the design phase of a testing system project has been completed. During fiscal year 2012, two custom orders in Test totaling approximately \$9 million were cancelled. These orders were booked in a previous fiscal year and were associated with a Test product line that was sold during fiscal year 2012.

Results of Operations

The following is a comparison of fiscal year 2013 and fiscal year 2012 statements of operations (in millions, except per share data):

	2013	2012	Variance	% Variance
<b>Revenue</b>	\$ 569.4	\$ 542.3	\$ 27.1	5.0%
<b>Cost of sales</b>	337.5	306.1	31.4	10.3%
<b>Gross profit</b>	231.9	236.2	(4.3)	-1.8%
Gross margin	40.7%	43.6%	-2.9% pts	
<b>Operating expenses:</b>				
Selling and marketing	81.0	74.6	6.4	8.6%
General administrative	48.1	51.4	(3.3)	-6.4%
Research and development	22.8	21.9	0.9	4.1%
U.S. Government settlement	-	7.8	(7.8)	NM
<b>Total operating expenses</b>	151.9	155.7	(3.8)	-2.4%
<b>Income from operations</b>	80.0	80.5	(0.5)	-0.6%
Interest expense, net	(0.3)	(0.3)	-	0.0%
Other (expense) income, net	(0.4)	(0.4)	-	NM
<b>Income before income taxes</b>	79.3	79.8	(0.5)	-0.6%
Provision for income taxes	21.5	28.2	(6.7)	-23.8%
<b>Net income</b>	\$ 57.8	\$ 51.6	\$ 6.2	12.0%
<b>Diluted earnings per share</b>	\$ 3.64	\$ 3.21	\$ 0.43	13.4%

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The following is a comparison of fiscal year 2013 and fiscal year 2012 results of operations, separately identifying the estimated impact of currency translation:

	2013	Estimated Business Change	Currency Translation	2012
		(expressed in millions)		
<b>Revenue</b>	\$ 569.4	\$ 35.2	\$ (8.1)	\$ 542.3
<b>Cost of sales</b>	337.5	37.1	(5.7)	306.1
<b>Gross profit</b>	231.9	(1.9)	(2.4)	236.2
Gross margin	40.7%		0.0%	43.6%
<b>Operating expenses:</b>				
Selling and marketing	81.0	7.4	(1.0)	74.6
General administrative	48.1	(3.2)	(0.1)	51.4
Research and development	22.8	0.9	-	21.9
U.S. Government settlement	-	(7.8)	-	7.8
<b>Total operating expenses</b>	151.9	(2.7)	(1.1)	155.7
<b>Income from operations</b>	\$ 80.0	\$ 0.8	\$ (1.3)	\$ 80.5

**Revenue**

Revenue was \$569.4 million, an increase of \$27.1 million, or 5.0%, compared to revenue of \$542.3 million for fiscal year 2012. This increase was driven by higher beginning backlog as well as a higher rate of backlog conversion into revenue in Test, partially offset by lower volume in Sensors, as well as an estimated \$8.1 million unfavorable impact of currency translation. Test revenue increased 7.3% to \$474.1 million, while Sensors revenue decreased 5.0% to \$95.3 million.

The following is a comparison of fiscal year 2013 and fiscal year 2012 revenue by geography:

Geography	2013	2012	Variance	% Variance
		(expressed in millions)		
Americas	\$ 165.6	\$ 169.5	\$ (3.9)	-2.3%
Europe	178.6	167.8	10.8	6.4%
Asia	225.2	205.0	20.2	9.9%
Total Revenue	\$ 569.4	\$ 542.3	\$ 27.1	5.0%

Although selective product price changes were implemented during each of these fiscal years, the overall impact of pricing changes did not have a material effect on revenue.

**Gross profit**

Gross profit was \$231.9 million, a decrease of \$4.3 million, or 1.8%, compared to gross profit of \$236.2 million for fiscal year 2012. Gross profit as a percentage of revenue was 40.7%, a decrease of 2.9 percentage points from 43.6% for fiscal year 2012. This decrease reflects an unfavorable mix, primarily resulting from a higher proportion of lower-margin custom development products in Test. The gross profit rate was also negatively impacted by approximately 1 percentage point from continued investment in productivity and infrastructure initiatives in Test, and 1 percentage point from lower engineering labor utilization and higher warranty expense in Test. The productivity and infrastructure initiatives that impact gross profit are focused on the building of a scalable enterprise and include investments in our operating system and service delivery system. These investments continued into fiscal year 2014.

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### ***Selling and Marketing Expense***

Selling and marketing expense was \$81.0 million, an increase of \$6.4 million, or 8.6%, compared to \$74.6 million for fiscal year 2012. This increase was primarily due to higher travel and other discretionary expenses to support current sales efforts, as well as higher compensation and benefits resulting from increased headcount, partially offset by an estimated \$1.0 million favorable impact of currency translation. Selling and marketing expense as a percentage of revenue was 14.2%, compared to 13.8% for fiscal year 2012.

### ***General and Administrative Expense***

General and administrative expense was \$48.1 million, a decrease of \$3.3 million, or 6.4%, compared to \$51.4 million for fiscal year 2012. This decrease was primarily driven by a lower level of investment in strategic and compliance initiatives, as well as expenses recognized in fiscal year 2012 related to a CEO transition, partially offset by higher compensation and benefits driven by increased headcount, as well as expenses associated with a senior management transition in Sensors. General and administrative expense as a percentage of revenue was 8.4%, compared to 9.5% for fiscal year 2012.

### ***Research and Development Expense***

Research and development expense was \$22.8 million, an increase of \$0.9 million, or 4.1%, compared to \$21.9 million for fiscal year 2012. This increase was primarily driven by timing of planned expenditures in Test and higher compensation and benefits in Sensors resulting from increased headcount. In addition, we allocated certain of our resources to capitalized software development activities during fiscal year 2012. Total software development costs capitalized during fiscal year 2012 were \$0.5 million. No software development costs were capitalized during fiscal year 2013. Research and development expense as a percentage of revenue was 4.0% on higher volume, flat compared to fiscal year 2012.

### ***U.S. Government Settlement Expense***

As previously disclosed in the fourth quarter of fiscal year 2012, we reached an agreement with the U.S. Department of Commerce ( DOC ) and the U.S. Attorney's Office for the District of Minnesota ( USAO ), settling for \$7.8 million the DOC and USAO's investigation into our past disclosures on our government certifications and our government contracting compliance policies, general compliance record and practices in areas including export controls and government contracts. During fiscal year 2012, we accrued a loss contingency equal to the settlement amount. U.S. Government settlement expense as a percentage of revenue was 1.4% for fiscal year 2012.

For a more detailed discussion of the investigation by the DOC and USAO and the settlement agreement, please refer to Note 11 of the Notes to Consolidated Financial Statements under Item 8 of this Annual Report on Form 10-K.

### ***Income from Operations***

Income from operations was \$80.0 million, a decrease of \$0.5 million, or 0.6%, compared to income from operations of \$80.5 million for fiscal year 2012. Operating income for fiscal year 2012 included the previously mentioned \$7.8 million of costs related to the U.S. Government matter. Excluding these costs, income from operations decreased \$8.3 million, driven by lower gross profit and \$4.1 million higher operating expenses. Operating income as a percentage of revenue was 14.0%, compared to 14.8% for fiscal year 2012.

Historically, our operating costs have been impacted by a level of inflation ranging from -1% to 4%. We use a number of strategies to mitigate the effects of cost inflation including cost productivity initiatives such as global procurement strategies, as well as price increases. However, if our operating costs were to become subject to significant inflationary pressures, we may not be able to fully offset such higher costs.

### ***Interest Expense, net***

Interest expense, net was \$0.3 million, flat compared to fiscal year 2012. Interest expense declined \$0.3 million due to lower interest rates incurred on short-term borrowings as well as a relatively lower level of outstanding borrowings during fiscal year 2013. Interest income decreased \$0.3 million primarily due to lower average cash balances maintained in interest-bearing accounts during fiscal year 2013.

Table of Contents**Other Expense, net**

Other expense, net was \$0.4 million of net other expense, flat compared to fiscal year 2012.

**Provision for Income Taxes**

Provision for income taxes totaled \$21.5 million, a decrease of \$6.7 million, compared to \$28.2 million for fiscal year 2012. This decrease was primarily due to a lower effective tax rate. The effective tax rate for the fiscal year was 27.1%, a decrease of 8.3 percentage points compared to 35.4% for fiscal year 2012. During fiscal year 2013, the tax rate was favorably impacted by approximately 3.7 percentage points due to new favorable guidance and legislation related to the U.S. R&D tax credit. Also, the effective tax rate for fiscal year 2012 was unfavorably impacted by approximately 3.6 percentage points due to the recognition of the previously mentioned \$7.8 million of costs related to the U.S. Government settlement which were nondeductible for income tax purposes.

**Net Income**

Net income was \$57.8 million, an increase of \$6.2 million, compared to \$51.6 million for fiscal year 2012. The increase was primarily driven by a lower effective tax rate, partially offset by lower income from operations. Earnings per diluted share increased \$0.43 to \$3.64, compared to \$3.21 for fiscal year 2012. Earnings per share for fiscal year 2012 included a \$0.48 per diluted share negative impact from the previously mentioned settlement costs related to the U.S. Government matters. Additionally, the decrease in shares outstanding positively impacted earnings per diluted share by \$0.04.

**Segment Results****Test Segment****Orders and Backlog**

The following is a comparison of fiscal year 2013 and fiscal year 2012 orders for Test, separately identifying the estimated impact of currency translation:

	2013	Estimated Business Change      Currency Translation		2012
		(expressed in millions)		
Orders	\$ 470.0	\$ 5.5	\$ (3.5)	\$ 468.0

Orders totaled \$470.0 million, an increase of \$2.0 million, or 0.4%, including an estimated 0.7% unfavorable impact of currency translation, compared to orders of \$468.0 million for fiscal year 2012. Fiscal year 2013 orders included three large European orders in the ground vehicles market totaling approximately \$22 million, one of which was for a rolling road wind tunnel measurement system, one was for a transmission test system and the other was for a tire testing system. In addition, fiscal year 2013 orders included two large Americas orders totaling approximately \$15 million, one of which was for a vehicle motion simulator in the structures market and the other for an aerodynamic test system in the ground vehicles market. Fiscal year 2012 orders included two large Asian orders in the structures market totaling approximately \$32 million. In addition, fiscal year 2012 orders included two large European orders totaling approximately \$14 million, one of which was in the ground vehicles market and the other was in the structures market. Excluding the large orders and currency, base orders increased 3.4%, driven by strong ground vehicles orders in Asia and Europe. Test accounted for 82.8% of our total orders, flat compared to fiscal year 2012.

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The following is a comparison of fiscal year 2013 and fiscal year 2012 orders for Test by geography:

Geography	2013	2012	Variance	% Variance
	(expressed in millions)			
Americas	\$ 140.4	\$ 127.4	\$ 13.0	10.2%
Europe	133.9	121.9	12.0	9.8%
Asia	195.7	218.7	(23.0)	-10.5%
Total Orders	\$ 470.0	\$ 468.0	\$ 2.0	0.4%

Backlog of undelivered orders at September 28, 2013 was \$275.0 million, a decrease of 3.6% from backlog of \$285.3 million at September 29, 2012. As previously mentioned, backlog at the end of fiscal year 2013 was negatively impacted by the cancellation of one custom order totaling approximately \$2 million. Also, as previously mentioned, backlog at the end of fiscal year 2012 was negatively impacted by the cancellation of two custom orders totaling approximately \$9 million.

Results of Operations

The following is a comparison of fiscal year 2013 and fiscal year 2012 results of operations for Test separately identifying the estimated impact of currency translation:

	2013	Estimated Business Change	Currency Translation	2012
	(expressed in millions)			
<b>Revenue</b>	\$ 474.1	\$ 37.4	\$ (5.3)	\$ 442.0
<b>Cost of sales</b>	296.1	38.6	(4.6)	262.1
<b>Gross profit</b>	178.0	(1.2)	(0.7)	179.9
Gross margin	37.5%		0.0%	40.7%
<b>Operating expenses:</b>				
Selling and marketing	63.4	4.2	(0.4)	59.6
General administrative	36.3	(3.0)	0.2	39.1
Research and development	17.3	0.5	-	16.8
U.S. Government settlement	-	(6.1)	-	6.1
<b>Total operating expenses</b>	117.0	(4.4)	(0.2)	121.6
<b>Income from operations</b>	\$ 61.0	\$ 3.2	\$ (0.5)	\$ 58.3

Revenue

Revenue was \$474.1 million, an increase of \$32.1 million, or 7.3%, compared to revenue of \$442.0 million for fiscal year 2012. The increase was primarily driven by a higher beginning backlog and a higher rate of backlog conversion into revenue, partially offset by an estimated \$5.3 million unfavorable impact of currency translation. The backlog conversion rate benefited from the implementation of operational process improvements.

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The following is a comparison of fiscal year 2013 and fiscal year 2012 revenue for Test by geography:

Geography	2013	2012	Variance	% Variance
	(expressed in millions)			
Americas	\$ 138.3	\$ 141.0	\$ (2.7)	-1.9%
Europe	131.2	119.1	12.1	10.2%
Asia	204.6	181.9	22.7	12.5%
Total Revenue	\$ 474.1	\$ 442.0	\$ 32.1	7.3%

**Gross Profit**

Gross profit was \$178.0 million, a decrease of \$1.9 million, or 1.1%, compared to gross profit of \$179.9 million for fiscal year 2012. Gross profit as a percentage of revenue was 37.5%, a decrease of 3.2 percentage points from 40.7% for fiscal year 2012. Of the reduced gross profit rate, approximately 2 percentage points resulted from an unfavorable mix of lower-margin products and services, 1 percentage point resulted from increased warranty expense, and 1 percentage point resulted from continued investment in productivity and infrastructure initiatives. These decreases were partially offset by increased leverage on higher volume. As previously mentioned, the productivity and infrastructure initiatives that impact gross profit are focused on the building of a scalable enterprise and include investments in our operating system and service delivery system. These investments continued into fiscal year 2014.

**Selling and Marketing Expense**

Selling and marketing expense was \$63.4 million, an increase of \$3.8 million, or 6.4%, compared to \$59.6 million for fiscal year 2012. This increase was primarily driven by higher compensation and benefits resulting from increased headcount, as well as increased travel and other discretionary expenses to support selling efforts, partially offset by reduced bad debt expense. Selling and marketing expense as a percentage of revenue was 13.4% on higher volume, compared to 13.5% for fiscal year 2012.

**General and Administrative Expense**

General and administrative expense was \$36.3 million, a decrease of \$2.8 million, or 7.2%, compared to \$39.1 million for fiscal year 2012. This decrease was primarily driven by a lower level of investment in strategic and compliance initiatives, as well as expenses recognized in fiscal year 2012 related to a CEO transition, partially offset by higher compensation and benefits resulting from increased headcount. General and administrative expense as a percentage of revenue was 7.7%, compared to 8.8% for fiscal year 2012.

**Research and Development Expense**

Research and development expense was \$17.3 million, an increase of \$0.5 million, or 3.0%, compared to \$16.8 million for fiscal year 2012. As previously mentioned, \$0.5 million of costs associated with software development activities were capitalized in fiscal year 2012. No software development costs were capitalized during fiscal year 2013. Research and development expense as a percentage of revenue was 3.6% on higher volume, compared to 3.8% for fiscal year 2012.

**U.S. Government Settlement Expense**

U.S. Government settlement expense in fiscal year 2012 includes \$6.1 million of the \$7.8 million costs related to the previously mentioned U.S. Government matter that was settled during fiscal year 2012. U.S. Government settlement expense as a percentage of revenue was 1.4% for fiscal year 2012.

**Income from Operations**

Income from operations was \$61.0 million, an increase of \$2.7 million, or 4.6%, compared to income from operations of \$58.3 million for fiscal year 2012. Operating income for fiscal year 2012 included the previously mentioned \$6.1 million of costs related to the U.S. Government matter. Excluding these costs, income from operations decreased \$3.4 million, driven by lower gross profit and \$1.5 million higher operating expenses. Operating income as a percentage of revenue was 12.9% on higher volume, compared to 13.2% for fiscal year 2012.

Table of Contents**Sensors Segment**Orders and Backlog

The following is a comparison of fiscal year 2013 and fiscal year 2012 orders for Sensors, separately identifying the estimated impact of currency translation:

	2013	Estimated Business Change (expressed in millions)	Currency Translation (expressed in millions)	2012
Orders	\$ 97.4	\$ 3.1	\$ (3.0)	\$ 97.3

Orders totaled \$97.4 million, flat compared to orders of \$97.3 million for fiscal year 2012, including an estimated 3.1% unfavorable impact of currency translation. Excluding currency, orders increased 3.2%, driven by stronger demand in the global industrial markets. Sensors accounted for 17.2% of our total orders, flat compared to fiscal year 2012.

The following is a comparison of fiscal year 2013 and fiscal year 2012 orders for Sensors by geography:

Geography	2013	2012	Variance	% Variance
		(expressed in millions)		
Americas	\$ 28.6	\$ 26.0	\$ 2.6	10.0%
Europe	47.9	48.9	(1.0)	-2.0%
Asia	20.9	22.4	(1.5)	-6.7%
Total Orders	\$ 97.4	\$ 97.3	\$ 0.1	0.1%

Backlog of undelivered orders at September 28, 2013 was \$15.2 million, an increase of 16.0% from backlog of \$13.1 million at September 29, 2012.

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The following is a comparison of fiscal year 2013 and fiscal year 2012 results of operations for the Sensors segment, separately identifying the estimated impact of currency translation:

	2013	Estimated Business Change	Currency Translation	2012
		(expressed in millions)		
<b>Revenue</b>	\$ 95.3	\$ (2.2)	\$ (2.8)	\$ 100.3
<b>Cost of sales</b>	41.4	(1.5)	(1.1)	44.0
<b>Gross profit</b>	53.9	(0.7)	(1.7)	56.3
Gross margin	56.6%			56.2%
<b>Operating expenses:</b>				
Selling and marketing	17.6	3.2	(0.6)	15.0
General administrative	11.8	(0.2)	(0.3)	12.3
Research and development	5.5	0.4	-	5.1
U.S. Government settlement	-	(1.7)	-	1.7
<b>Total operating expenses</b>	34.9	1.7	(0.9)	34.1
<b>Income from operations</b>	\$ 19.0	\$ (2.4)	\$ (0.8)	\$ 22.2

**Revenue**

Revenue was \$95.3 million, a decrease of \$5.0 million, or 5.0%, compared to revenue of \$100.3 million for the fiscal year 2012. This decrease was primarily driven by lower beginning backlog of 21.6% and an estimated \$2.8 million unfavorable impact of currency translation.

The following is a comparison of fiscal year 2013 and fiscal year 2012 revenue for the Sensors segment by geography:

Geography	2013	2012	Variance	% Variance
		(expressed in millions)		
Americas	\$ 27.3	\$ 28.5	\$ (1.2)	-4.2%
Europe	47.4	48.7	(1.3)	-2.7%
Asia	20.6	23.1	(2.5)	-10.8%
Total Revenue	\$ 95.3	\$ 100.3	\$ (5.0)	-5.0%

**Gross Profit**

Gross profit was \$53.9 million, a decrease of \$2.4 million, or 4.3%, compared to gross profit of \$56.3 million for fiscal year 2012. Gross profit as a percentage of revenue was 56.6%, an increase of 0.4 percentage points from 56.2% for fiscal year 2012.

**Selling and Marketing Expense**

Selling and marketing expense was \$17.6 million, an increase of \$2.6 million, or 17.3%, compared to \$15.0 million for fiscal year 2012. The increase was primarily due to higher compensation and benefits driven by increased headcount to support future sales growth, as well as increased discretionary expenses to support current sales efforts, partially offset by an estimated \$0.6 million favorable impact of currency translation. Selling and marketing expense as a percentage of revenue was 18.5%, compared to 15.0% for fiscal year 2012.

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### ***General and Administrative Expense***

General and administrative expense was \$11.8 million, a decrease of \$0.5 million, or 4.1%, compared to \$12.3 million for fiscal year 2012, as a relatively lower level of investment in strategic and compliance initiatives, as well as a favorable impact of currency translation was partially offset by higher compensation and benefits driven by increased headcount, as well as expenses associated with a senior management transition. General and administrative expense as a percentage of revenue was 12.4%, compared to 12.3% for fiscal year 2012.

### ***Research and Development Expense***

Research and development expense was \$5.5 million, an increase of \$0.4 million, or 7.8%, compared to \$5.1 million for fiscal year 2012, due to a higher level of planned expenditures. Research and development expense as a percentage of revenue was 5.8%, compared to 5.1% for fiscal year 2012.

### ***U.S. Government Settlement Expense***

U.S. Government settlement expense in fiscal year 2012 includes \$1.7 million of the \$7.8 million costs related to the previously mentioned U.S. Government matter that was settled during fiscal year 2012. U.S. Government settlement expense as a percentage of revenue was 1.7% for fiscal year 2012.

### ***Income from Operations***

Income from operations was \$19.0 million, a decrease of \$3.2 million, or 14.4%, compared to income from operations of \$22.2 million for fiscal year 2012. Operating income for fiscal year 2012 included the previously mentioned \$1.7 million of costs related to the U.S. Government matter. Excluding these costs, income from operations decreased \$4.9 million, driven by lower gross profit and \$2.5 million higher operating expenses. Operating income as a percentage of revenue was 19.9%, compared to 22.1% for fiscal year 2012.

### **Cash Flow Comparison - Fiscal Years 2014, 2013 and 2012**

Total cash and cash equivalents increased \$12.1 million during fiscal year 2014. This increase was driven by earnings of \$61.9 million, \$25.0 million in proceeds received from borrowings on the credit facility and \$7.6 million of proceeds from the exercise of stock options and stock purchases under our employee stock purchase plan. These increases were partially offset by purchases of our common stock of \$31.0 million, investment in property and equipment of \$20.0 million, dividend payments of \$18.3 million, \$14.2 million in cash payments associated with the acquisition of REI and \$7.5 million for increased working capital requirements.

Total cash and cash equivalents decreased \$31.5 million during fiscal year 2013. This decrease was driven by \$77.9 million for increased working capital requirements, investment in property and equipment of \$29.7 million, purchases of our common stock of \$24.8 million, and dividend payments of \$19.1 million. These decreases were partially offset by earnings of \$76.4 million, \$35.0 million in proceeds received from borrowings on the credit facility and \$8.6 million of proceeds from the exercise of stock options.

Total cash and cash equivalents decreased \$24.2 million during fiscal year 2012. This decrease was driven by the repayment of interest-bearing debt of \$40.0 million, purchases of our common stock of \$35.3 million, dividend payments of \$15.9 million, and investment in property and equipment of \$15.6 million. These decreases were partially offset by earnings of \$69.1 million and \$17.9 million of proceeds from the exercise of stock options.

*Cash flow from operating activities* provided cash totaling \$64.7 million during fiscal year 2014, compared to cash use of \$2.1 million in fiscal year 2013 and cash provided of \$65.0 million in fiscal year 2012. Fiscal year 2014 cash flow from operating activities was primarily driven by earnings of \$42.0 million.

Fiscal year 2013 cash flow from operating activities was primarily driven by \$43.2 million increased accounts and unbilled receivables resulting from higher volume as well as the general timing of billing and collections, \$21.1 million decreased advance payments received from customers driven by timing of customer orders and relatively unfavorable customer payment terms, \$9.6 million increased inventories to support future revenue, and \$4.0 million decreased accounts payable resulting from general timing of purchases and payments. These decreases were partially offset by earnings of \$76.4 million.

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Fiscal year 2012 cash flow from operating activities was primarily driven by earnings.

*Cash flow from investing activities* required the use of cash totaling \$34.2 million during fiscal year 2014, compared to the use of cash totaling \$29.7 million and \$15.6 million during fiscal year 2013 and 2012, respectively. The cash usage for fiscal year 2014 was due to \$14.2 million in payments associated with the acquisition of REI and a \$20.0 million investment in property and equipment. The cash usage for fiscal years 2013 and 2012 represents investment in property and equipment.

*Cash flow from financing activities* used cash totaling \$15.9 million during fiscal year 2014, compared to cash provided of \$1.3 million in fiscal year 2013 and the use of cash totaling \$72.5 million in fiscal year 2012. The cash usage for fiscal year 2014 was primarily due to use of \$31.0 million to purchase approximately 450,000 shares of our common stock, including purchases of stock related to stock-based compensation arrangements of \$0.4 million and cash dividend payments totaling \$18.3 million, partially offset by \$24.6 million in proceeds from short-term borrowings and \$7.6 million received from stock option exercises and stock purchases under our employee stock purchase plan.

The cash provided for fiscal year 2013 was primarily due to \$35.0 million of borrowings on our credit facility and \$8.6 million received from stock option exercises and stock purchases under our employee stock purchase plan, partially offset by purchases of our common stock in an amount of \$24.8 million, including purchases of stock related to stock-based compensation arrangements of \$0.5 million, and payment of cash dividends of \$19.1 million.

During fiscal year 2012, our cash usage primarily resulted from a \$40.0 million repayment of all outstanding borrowings on our credit facility, purchases of our common stock of \$35.3 million, including purchases of stock related to stock-based compensation arrangements of \$0.3 million, and payment of cash dividends of \$15.9 million. These cash usages were partially offset by \$17.9 million received from stock option exercises and stock purchases under our employee stock purchase plan.

### **Liquidity and Capital Resources**

We had cash and cash equivalents of \$60.4 million at September 27, 2014. Of this amount, approximately \$20.3 million was located in North America, \$22.0 million in Europe, and \$18.1 million in Asia. Of the \$42.9 million of cash located outside of the U.S., approximately \$22.6 million is not available for use in the U.S. without the incurrence of U.S. federal and state income tax consequences.

The North American balance was primarily invested in bank deposits. In Europe and Asia, the balances were primarily invested in money market funds and bank deposits. In accordance with our investment policy, we place cash equivalent investments with issuers who have high-quality investment credit ratings. In addition, we limit the amount of investment exposure we have with any particular issuer. Our investment objectives are to preserve principal, maintain liquidity, and achieve the best available return consistent with our primary objectives of safety and liquidity. At September 27, 2014, we held no short-term investments.

At September 27, 2014, our capital structure was comprised of \$60.0 million in short-term debt and \$258.1 million in Shareholders' Investment. Total interest-bearing debt at September 27, 2014 was \$60.0 million. The borrowings on the credit facility include, at our discretion, optional month-to-month term renewals and loan repricing until September 2019. Under the terms of the credit facility, we have agreed to certain financial covenants, including, among other covenants, the ratio of consolidated total indebtedness to consolidated earnings before interest, taxes, depreciation, and amortization (EBITDA), and the ratio of consolidated EBITDA to consolidated interest expense. These covenants may restrict our ability to pay dividends and purchase outstanding shares of our common stock. At September 27, 2014, we were in compliance with these financial covenants.

Shareholders' Investment increased by \$29.8 million during fiscal year 2014, primarily due to higher net income of \$42.0 million and \$7.6 million received from stock option exercises and stock purchases under our employee stock purchase plan, partially offset by \$31.0 million in purchases of our common stock and \$18.3 million in dividends declared and paid.

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We believe that our liquidity, represented by funds available from cash, cash equivalents, credit facility, and anticipated cash from operations are adequate to fund ongoing operations for the short-term and long-term internal growth opportunities, capital expenditures, dividends and share purchases, as well as to fund strategic acquisitions.

At September 27, 2014, our contractual obligations were as follows:

Contractual Obligations <sup>(1)</sup>	Total	Payments Due by Period (expressed in thousands)			
		Less than 1 year	1 - 3 years	3 - 5 years	More than 5 years
Operating Lease Obligations	\$ 10,474	\$ 4,208	\$ 4,253	\$ 1,106	\$ 907
Other Long-Term Obligations <sup>(2)</sup>	14,740	2,185	2,893	2,592	7,070
<b>Total</b>	<b>\$ 25,214</b>	<b>\$ 6,393</b>	<b>\$ 7,146</b>	<b>\$ 3,698</b>	<b>\$ 7,977</b>

- (1) Long-term income tax liabilities for uncertain tax positions have been excluded from the contractual obligations table as we are not able to make a reasonably reliable estimate of the amount and period of related future payments. At September 27, 2014, our long-term liability for uncertain tax positions was \$6.0 million.
- (2) Other long-term obligations include liabilities under pension and other retirement plans as well as \$0.7 million for the REI contingent consideration earn-out. Refer to footnote 11 regarding this estimated contingent consideration.

At September 27, 2014, we had letters of credit and guarantees outstanding totaling \$21.2 million and \$24.7 million, respectively, primarily to bond advance payments and performance guarantees related to customer contracts in Test. Our operating leases are primarily for office space and automobiles.

**Off-Balance Sheet Arrangements**

At the end of fiscal year 2014, we did not have any off-balance sheet arrangements, as such term is defined in rules promulgated by the SEC, that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to investors.

**Critical Accounting Policies**

The Consolidated Financial Statements are prepared in accordance with GAAP, which require us to make estimates and assumptions in certain circumstances that affect amounts reported. In preparing these financial statements, we have made our best estimates and judgments of certain amounts, giving due consideration to materiality. We believe that of our significant accounting policies, the following are particularly important to the portrayal of the Company's results of operations and financial position, may require the application of a higher level of judgment by us, and as a result, are subject to an inherent degree of uncertainty. For further information see "Summary of Significant Accounting Policies" under Note 1 to the Consolidated Financial Statements, included in Item 8 of this Annual Report on Form 10-K.

**Revenue Recognition:** We are required to comply with a variety of technical accounting requirements in order to achieve consistent and accurate revenue recognition. The most significant area of judgment and estimation is percentage of completion contract accounting. We develop cost estimates that include materials, component parts, labor and overhead costs. Detailed costs plans are developed for all aspects of the contracts during the bidding phase of the contract. Cost estimates are largely based on actual historical performance of similar projects combined with current knowledge of the projects in progress. Significant factors that impact the cost estimates include technical risk, inflationary cost of materials and labor, changes in scope and schedule, and internal and subcontractor performance. Actual costs incurred during the project phase are monitored and compared to the estimates on a monthly basis. Cost estimates are revised based on changes in circumstances. Anticipated losses on long-term contracts are recognized when such losses become evident.

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***Inventories:*** We maintain a material amount of inventory to support our engineering and manufacturing operations. This inventory is stated at the lower of cost or market. On a regular basis, we review our inventory and identify that which is excess, slow moving, and obsolete by considering factors such as inventory levels, expected product life, and forecasted sales demand. Any identified excess, slow moving, and obsolete inventory is written down to its market value through a charge to income from operations. It is possible that additional inventory write-down charges may be required in the future if there is a significant decline in demand for our products and we do not adjust our manufacturing production accordingly.

***Impairment of Long-Lived Assets:*** We review the carrying value of long-lived assets or asset groups, such as property and equipment and intangibles subject to amortization, when events or changes in circumstances such as asset utilization, physical change, legal factors, or other matters indicate that the carrying value may not be recoverable. When this review indicates the carrying value of an asset or asset group exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset or asset group, we recognize an asset impairment charge against operations. The amount of the impairment loss recorded is the amount by which the carrying value of the impaired asset or asset group exceeds its fair value.

***Goodwill:*** We test goodwill at least annually for impairment. Goodwill is also tested for impairment as changes in circumstances occur indicating that the carrying value may not be recoverable. Goodwill impairment testing first requires a comparison of the fair value of each reporting unit to the carrying value. If the carrying value of the reporting unit exceeds fair value, goodwill is considered impaired.

As of September 27, 2014, the Company has three reporting units, all of which are assigned goodwill. At September 27, 2014, the Test reporting unit was assigned \$15.0 million of goodwill which includes the former SANS reporting unit, REI was assigned \$9.6 million as a result of the June 17, 2014 acquisition and the Sensors reporting unit was assigned \$1.5 million of goodwill. At September 28, 2013, we had three reporting units, of which the SANS reporting unit and the Sensors reporting unit were assigned goodwill. There was no goodwill assigned to the Test reporting unit. During the fourth quarter of fiscal year 2014, we determined the former SANS reporting unit should be aggregated with the Test reporting unit as it has become fully integrated within our Test reporting unit. Prior to aggregating the former reporting unit, we performed a test to determine whether or not there was any impairment of the \$15.0 million in goodwill assigned to SANS and determined that no impairment exists. The fair value of a reporting unit is estimated using a discounted cash flow model that requires input of certain estimates and assumptions requiring our judgment, including projections of economic conditions and customer demand, revenue and margins, changes in competition, operating costs, and new product introductions.

***Software Development Costs:*** We incur costs associated with the development of software to be sold, leased, or otherwise marketed. Software development costs are expensed as incurred until technological feasibility has been established, at which time future costs incurred are capitalized until the product is available for general release to the public. A certain amount of judgment and estimation is required to assess when technological feasibility is established, as well as the ongoing assessment of the recoverability of capitalized costs. In evaluating the recoverability of capitalized software costs, we compare expected product performance, utilizing forecasted revenue amounts, to the total costs incurred to date and estimates of additional costs to be incurred. If revised forecasted product revenue is less than, and/or revised forecasted costs are greater than, the previously forecasted amounts, the net realizable value may be lower than previously estimated, which could result in the recognition of an impairment charge in the period in which such a determination is made.

***Warranty Obligations:*** We are subject to warranty obligations on sales of our products. We record general warranty provisions based on an estimated warranty expense percentage applied to current period revenue. The percentage applied reflects historical warranty claims experience over the preceding twelve-month period. Both the experience percentage and the warranty liability are evaluated on an ongoing basis for adequacy. In addition, warranty provisions are also recognized for certain nonrecurring product claims that are individually significant. A certain amount of judgment is required in determining appropriate reserve levels for anticipated warranty claims. While these reserve levels are based on historical warranty experience, they may not reflect the actual claims that will occur over the upcoming warranty period, and additional warranty reserves may be required.

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**Income Taxes:** The Company records a tax provision for the anticipated tax consequences of the reported results of operations. Deferred tax assets and liabilities are measured using the currently enacted tax rates that apply to taxable income in effect for the years in which those deferred tax assets and liabilities are expected to be realized or settled. The Company records a valuation allowance to reduce deferred tax assets to the amount that is believed more likely than not to be realized. The Company believes it is more likely than not that forecasted income, including income that may be generated as a result of certain tax planning strategies, together with the tax effects of the deferred tax liabilities, will be sufficient to fully recover the remaining net realizable value of its deferred tax assets. In the event that all or part of the net deferred tax assets are determined not to be realizable in the future, an adjustment to the valuation allowance would be charged to earnings in the period such determination is made. In addition, the calculation of tax liabilities involves significant judgment in estimating the impact of uncertainties in the application of complex tax laws. Resolution of these uncertainties in a manner inconsistent with management's expectations could have a material impact on the Company's financial condition and operating results. See Note 8 to the Consolidated Financial Statements for additional information on income taxes.

## **Recent Accounting Pronouncements**

### Recently Adopted Accounting Pronouncements

In December 2011, the Financial Accounting Standards Board (FASB) issued ASU No. 2011-11, Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities (ASU 2011-11), which requires an entity to disclose information about derivatives subject to enforceable master netting arrangements, including rights of offset, to enable users of its financial statements to understand the effect of those arrangements on its financial position. Subsequently, in January 2013, the FASB issued ASU 2013-01, Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities (ASU 2013-01), which clarifies the instruments and transactions that are subject to the offsetting disclosure requirements established by ASU 2011-11. The Company adopted ASU 2011-11 and ASU 2013-01 during the first quarter of fiscal year 2014, and the presentation and disclosure requirements were applied retrospectively. Other than the enhanced disclosures, the adoption of these pronouncements did not impact the Company's financial position, results of operations or cash flows.

### Recently Issued Accounting Pronouncements

In May 2014, FASB issued ASU No. 2014-09, Revenue from Contracts with customers (Topic 606). This update clarifies the principles for revenue recognition in transactions involving contracts with customers. The new revenue recognition model provides a five-step analysis in determining when and how revenue is recognized. The new model will require revenue recognition to depict the transfer of promised goods or services to a customer in an amount that reflects the consideration a company expects to receive in exchange for those goods or services. The guidance will be effective for the Company's interim and annual reporting periods beginning after December 15, 2016, which is the Company's fiscal year 2018. Early adoption is not permitted. The Company has not yet evaluated what impact, if any, the adoption of this guidance may have on the Company's financial condition, results of operations, or disclosures.

## **Quarterly Financial Information**

Revenue and operating results reported on a quarterly basis do not necessarily reflect trends in demand for our products or our operating efficiency. Revenue and operating results in any quarter may be significantly affected by customer shipments, installation timing, or the timing of the completion of one or more contracts where revenue is recognized upon shipment or customer acceptance rather than on the percentage-of-completion method of revenue recognition. Our use of the percentage-of-completion revenue recognition method for large, long-term projects generally has the effect of minimizing significant fluctuations from quarter to quarter. See Note 1 to the Consolidated Financial Statements included in Item 8 of this Annual Report on Form 10-K for additional information on our revenue recognition policy. Quarterly earnings also vary as a result of the use of estimates including, but not limited to, the rates used in recording federal, state, and foreign income tax expense. See Notes 1 and 8 to the Consolidated Financial Statements included in Item 8 of this Annual Report on Form 10-K for additional information on the Company's use of estimates and income tax related matters, respectively.

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Selected quarterly financial information for the fiscal years ended September 27, 2014 and September 28, 2013 was as follows:

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year
(expressed in thousands, except per share data)					
<b>2014</b>					
Revenue	\$ 138,410	\$ 137,343	\$ 145,471	\$ 143,104	\$ 564,328
Gross profit	54,539	55,534	57,695	55,875	223,643
Income before income taxes	13,695	11,938	17,193	15,617	58,443
Net income	\$ 9,145	\$ 7,779	\$ 14,144	\$ 10,941	\$ 42,009
Earnings per share:					
Basic	\$ 0.60	\$ 0.51	\$ 0.93	\$ 0.72	\$ 2.76
Diluted	\$ 0.59	\$ 0.50	\$ 0.93	\$ 0.71	\$ 2.73
<b>2013</b>					
Revenue	\$ 142,668	\$ 136,917	\$ 135,059	\$ 154,795	\$ 569,439
Gross profit	56,602	53,905	54,596	66,836	231,939
Income before income taxes	20,515	14,519	16,783	27,437	79,254
Net income	\$ 13,783	\$ 11,061	\$ 11,547	\$ 21,415	\$ 57,806
Earnings per share:					
Basic	\$ 0.88	\$ 0.70	\$ 0.73	\$ 1.38	\$ 3.69
Diluted	\$ 0.87	\$ 0.69	\$ 0.72	\$ 1.36	\$ 3.64

**Forward Looking Statements**

Statements contained in this Annual Report on Form 10-K including, but not limited to, the discussion under Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, that are not statements of historical fact are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the "Act"). In addition, certain statements in our future filings with the Securities and Exchange Commission ("SEC"), in press releases, and in oral and written statements made by us or with our approval that are not statements of historical fact constitute forward-looking statements within the meaning of the Act. Examples of forward-looking statements include, but are not limited to: (i) projections of revenue, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure, the adequacy of our liquidity and reserves and other statements concerning future financial performance; (ii) statements of our plans and objectives by our management or Board of Directors, including those relating to products or services; (iii) statements of assumptions underlying such statements; (iv) statements regarding business relationships with vendors, customers or collaborators; and (v) statements regarding products, their characteristics, performance, sales potential or effect in the hands of customers. Words such as "believes," "anticipates," "expects," "intends," "targeted," "should," "potential," "goals," "strategy," and similar expressions are intended to identify forward-looking statements, but are not the exclusive means of identifying such statements.

Forward-looking statements involve risks and uncertainties that may cause actual results to differ materially from those in such statements. Factors that could cause actual results to differ from those discussed in the forward-looking statements include, but are not limited to, those described in Item 1A, Risk Factors. The performance of our business and our securities may be adversely affected by these factors and by other factors common to other businesses and investments, or to the general economy. Forward-looking statements are qualified by some or all of these risk factors. Therefore, you should consider these forward looking statements with caution and form your own critical and independent conclusions about the likely effect of these risk factors on our future performance. Forward-looking statements speak only as of the date on which statements are made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made to reflect the occurrence of unanticipated events or circumstances. Readers should carefully review the disclosures and the risk factors described in this and other documents we file from time to time with the SEC, including our reports on Forms 10-Q and 8-K.

Table of Contents**Item 7A. Quantitative and Qualitative Disclosures about Market Risk****Foreign Currency Exchange Risk**

Approximately 74% of our revenue has historically been derived from customers outside of the United States and about 68% of this revenue (approximately 50% of our total revenue) is denominated in currencies other than the U.S. dollar. Our international subsidiaries have functional currencies other than our U.S. dollar reporting currency and, occasionally, transact business in currencies other than their functional currencies. These non-functional currency transactions expose us to market risk on assets, liabilities and cash flows recognized on these transactions.

The strengthening of the U.S. dollar relative to foreign currencies decreases the value of foreign currency-denominated revenue and earnings when translated into U.S. dollars. Conversely, a weakening of the U.S. dollar increases the value of foreign currency-denominated revenue and earnings. The following table illustrates financial results utilizing currency exchange rates from the prior year to estimate the impact of currency on the following financial items:

**Foreign Currency Exchange Rates**

	2014	2013	2012
	(expressed in thousands)		
(Decrease) increase from currency translation on:			
Orders	\$ (1,994)	\$ (6,460)	\$ (10,006)
Revenue	(85)	(8,091)	(8,453)
Net Income	\$ (736)	\$ (920)	\$ (697)

The estimated net effect of currency translation on orders, revenue, and net income was unfavorable in fiscal year 2014 in comparison to fiscal year 2013, primarily driven by the unfavorable translation impact associated with the relative strengthening in the value of the U.S. dollar against the Japanese Yen throughout fiscal year 2014 compared to fiscal year 2013. This was partially offset by a favorable translation impact associated with the relative weakening in the value of the U.S. dollar against the Euro, Great British Pound, and Chinese Yuan throughout fiscal year 2014 as compared to fiscal year 2013.

A hypothetical 10% appreciation or depreciation in foreign currencies against the U.S. dollar, assuming all other variables are held constant, would result in an increase or decrease in fiscal year 2014 revenue of approximately \$25.0 million.

We have operational procedures to mitigate these non-functional currency exposures. We also utilize foreign currency exchange contracts to exchange currencies at set exchange rates on future dates to offset expected gains or losses on specifically identified exposures.

Mark-to-market gains and losses on derivatives designated as cash flow hedges in our currency hedging program are recorded within Accumulated Other Comprehensive Income in the Consolidated Balance Sheet. We recognize gains and losses associated with the fair value of cash flow hedges at the time a gain or loss is recognized on the hedged exposure in the Consolidated Statement of Income, or at the time the cash flow hedge is determined to be ineffective. The associated mark-to-market gains and losses are reclassified from Accumulated Other Comprehensive Income to the same line item in the Consolidated Statements of Income upon which the underlying hedged transaction is reported. Net gains and losses on foreign currency transactions, included in the accompanying Consolidated Statements of Income, were a net loss of \$1.4 million in fiscal year 2014, a net loss of \$1.7 million in fiscal year 2013, and a net loss of \$1.8 million in fiscal year 2012. See Note 5 to the Consolidated Financial Statements included in Item 8 of this Annual Report on Form 10-K.

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### **Interest Rates**

We are also directly exposed to changes in market interest rates on cash, cash equivalents, short-term investments and debt and are indirectly exposed to the impact of market interest rates on overall business activity.

On floating-rate investments, increases and decreases in market interest rates will increase or decrease future interest income, respectively. On floating-rate debt, increases or decreases in market interest rates will increase or decrease future interest expense, respectively. On fixed-rate investments, increases or decreases in market interest rates do not impact future interest income but may decrease or increase the fair market value of the investments, respectively.

At September 27, 2014, we had cash and cash equivalents of \$60.4 million, most of which was invested in interest-bearing bank deposits or money market funds, with interest rates that are reset every 1-89 days. A hypothetical increase or decrease of 1% in market interest rates, assuming all other variables were held constant, would increase or decrease interest income by approximately \$0.6 million on an annualized basis.

Our short-term borrowings outstanding at the end of fiscal year 2014 consisted of \$60.0 million utilization of the revolving credit facility. Borrowings under the credit facility require interest payments calculated at a floating rate and, therefore, are impacted by the effect of increases or decreases in market interest rates. Because we anticipate the borrowing to be outstanding for only a short period of time, we have elected not to mitigate this risk. A hypothetical increase or decrease of 1 percentage point in interest rates, assuming all other variables were held constant, would increase or decrease interest expense by approximately \$0.3 million on an annualized basis.

At September 27, 2014, a discount rate of 2.5% and an expected rate increase in future compensation levels of 3.4% was used in the calculation of the pension liability related to the non-contributory, defined benefit pension plan of one of the Company's international subsidiaries.

### **Item 8. Financial Statements and Supplementary Data**

The Company's audited financial statements and notes thereto described in Item 15 of this Annual Report on Form 10-K, and appearing on pages F-1 through F-39 of this report, are incorporated by reference herein. See also Quarterly Financial Data in Management's Discussion and Analysis under Item 7 of this Annual Report on Form 10-K, which is incorporated herein by reference.

### **Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure**

None.

### **Item 9A. Controls and Procedures**

Our management, including our Chief Executive Officer and Chief Financial Officer, have conducted an evaluation of the effectiveness of design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under The Securities Exchange Act of 1934 (the

Exchange Act). Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of September 27, 2014, our disclosure controls and procedures were effective. MTS acquired REI during 2014, and management excluded REI from its assessment of internal control over financial reporting as of September 17, 2014.

There were no changes that occurred during the fiscal quarter ended September 27, 2014 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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### **Management's Report on Internal Control Over Financial Reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) under the Exchange Act. Our internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements. Under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of internal controls over financial reporting as of September 27, 2014. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control – Integrated Framework (1992)*. Based on management's assessment using this framework, management concluded that our internal control over financial reporting is effective as of September 27, 2014.

KPMG LLP, an independent registered public accounting firm, has audited the consolidated financial statements included in this Annual Report on Form 10-K and, as part of this audit, has issued its report, included in the financial statements incorporated by reference into Item 8, on the effectiveness of our internal control over financial reporting.

### **Report of Independent Registered Public Accounting Firm**

The Board of Directors and Shareholders  
MTS Systems Corporation:

We have audited MTS Systems Corporation's internal control over financial reporting as of September 27, 2014, based on criteria established in *Internal Control – Integrated Framework (1992)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). MTS Systems Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying "Management's Report on Internal Control over Financial Reporting" appearing under Item 9A(b) of the Company's September 27, 2014 Annual Report on Form 10-K. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, MTS Systems Corporation maintained, in all material respects, effective internal control over financial reporting as of September 27, 2014, based on criteria established in *Internal Control – Integrated Framework (1992)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

MTS Systems Corporation acquired Roehrig Engineering, Inc. during 2014, and management excluded from its assessment of the effectiveness of MTS Systems Corporation's internal control over financial reporting as of September 27, 2014, Roehrig Engineering, Inc.'s internal control over financial reporting associated with total assets of \$17,293,000 and total revenues of \$2,294,000 included in the consolidated financial statements of MTS Systems Corporation and subsidiaries as of and for the year ended September 27, 2014. Our audit of internal control over financial reporting of MTS Systems Corporation also excluded an evaluation of the internal control over financial reporting of Roehrig Engineering, Inc.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of MTS Systems Corporation and subsidiaries as of September 27, 2014, and September 28, 2013, and the related consolidated statements of income, comprehensive income, shareholders' investment, and cash flows for each of the years in the three-year period ended September 27, 2014, and our report dated November 26, 2014 expressed an unqualified opinion on those consolidated financial statements and financial statement schedule

/s/ KPMG LLP

Minneapolis, Minnesota  
November 26, 2014

**Item 9B. Other Information**

None.

Table of Contents**PART III****Item 10. Directors, Executive Officers and Corporate Governance**

The required information with respect to our directors, our Code of Conduct, compliance with Section 16(a) of the Securities Exchange Act of 1934, and our Audit Committee, including our Audit Committee financial experts, is incorporated by reference to the information set forth under the headings Election of Directors and Other Information Section 16(a) Beneficial Ownership Reporting Compliance in our Proxy Statement for the Annual Meeting of Shareholders scheduled to be held on February 10, 2015.

Executive Officers serve at the discretion of and are elected by our Board of Directors. The business experience of the Executive Officers over the last five years, their age and the year in which such person became an Executive Officer are as follows:

<b>Officer</b>	<b>Business Experience</b>	<b>Age</b>	<b>Executive Officer Since</b>
<b>Jeffrey A. Graves,</b> President and Chief Executive Officer	President and Chief Executive Officer since May 2012. President and Chief Executive Officer of C&D Technologies, Inc., a global manufacturer of energy storage systems, from July 2005 to May 2012.	53	2012
<b>Susan E. Knight,</b> Senior Vice President and Chief Financial Officer	Senior Vice President and Chief Financial Officer since November 2011. Vice President and Chief Financial Officer from October 2001 to October 2011.	60	2001
<b>William E. Bachrach,</b> Senior Vice President, Sensors and Test	Senior Vice President and General Manager of Sensors and Test since October 2014. Senior Vice President, Sensors from March 2013 to October 2014. Chief Operating Officer of ROAM Data, a global payment solutions provider, from 2010 to March 2013; and President of Murata Power Solutions (formerly C&D Technologies Power Systems) from 2005 to 2009.	55	2013
<b>Steven G. Mahon,</b> Senior Vice President, General Counsel, Chief Compliance Officer and Corporate Secretary	Senior Vice President, General Counsel and Chief Compliance Officer since October 2011; Corporate Secretary since August 2012. Vice President & Assistant General Counsel for Alliant Techsystems Inc., an aerospace, defense and sporting goods manufacturer, from January 2003 to September 2011.	53	2011
<b>Kristin E. Trecker,</b> Senior Vice President and Chief Human Resources Officer	Senior Vice President and Chief Human Resources Officer since August 2012. Vice President and Chief Human Resources Officer from February 2012 to August 2012. Senior Vice President of Human Resources for Lawson Software, Inc., an enterprise software provider, from 2006 to July 2011.	49	2012
<b>Mark D. Losee,</b> Senior Vice President and Chief Information Officer	Senior Vice President and Chief Information Officer since September 2012. Director of IT from January 2012 to September 2012. Global Account Executive for Johnson Controls, Inc., a global diversified technology and industrial business developer, from August 2009 to January 2012. Vice President, IT and Shared Services for Medtronic, Inc. for more than five years prior to his departure in August 2009.	57	2012

**Item 11. Executive Compensation**

The information required by this Item is incorporated by reference to the information set forth under headings Executive Compensation, Election of Directors Non-Employee Director Compensation, and Other Information Compensation Committee Interlocks and Insider Participation in our Proxy Statement for the Annual Meeting of Shareholders scheduled to be held on February 10, 2015.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

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The information required by this Item is incorporated by reference to the information set forth under the heading "Other Information - Security Ownership of Principal Shareholders and Management" and "Information Regarding Equity Compensation Plans" in our Proxy Statement for the Annual Meeting of Shareholders scheduled to be held on February 10, 2015.

### **Item 13. Certain Relationships and Related Transactions, and Director Independence**

The information required by this Item is incorporated by reference to the information set forth under the headings "Election of Directors" "Other Information Regarding the Board" and "Other Information - Related Party Transactions" in our Proxy Statement for the Annual Meeting of Shareholders scheduled to be held February 10, 2015.

### **Item 14. Principal Accountant Fees and Services**

The information required by this Item is incorporated by reference to the information set forth under the heading "Ratification of Appointment of Independent Registered Public Accounting Firm" in our Proxy Statement for the Annual Meeting of Shareholders scheduled to be held on February 10, 2015.

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**PART IV**

**Item 15. Exhibits and Financial Statement Schedules**

The following documents are filed as part of this report:

(1) Consolidated Financial Statements:

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets September 27, 2014 and September 28, 2013

Consolidated Statements of Income for the Fiscal Years Ended September 27, 2014, September 28, 2013 and September 29, 2012

Consolidated Statements of Comprehensive Income for the Fiscal Years Ended September 27, 2014, September 28, 2013 and September 29, 2012

Consolidated Statements of Shareholders Investment for the Fiscal Years Ended September 27, 2014, September 28, 2013 and September 29, 2012

Consolidated Statements of Cash Flows for the Fiscal Years Ended September 27, 2014, September 28, 2013 and September 29, 2012

Notes to Consolidated Financial Statements

(2) Financial Statement Schedules:

See accompanying Index to Financial Statements on page F-1.

(3) Exhibits:

**Exhibit  
Number**

**Description**

- |      |  |
|------|--|
| 3.1  | Restated and Amended Articles of Incorporation, incorporated by reference to Exhibit 3.a of the Company's Form 10-K for the fiscal year ended September 29, 2012.  |
| 3.2  | Amended and Restated Bylaws, incorporated by reference to Exhibit 3.b of the Company's Current Report on Form 8-K filed November 28, 2011.   |
| 10.1 | Executive Variable Compensation Plan, incorporated by reference to Exhibit 5.02 of the Company's Current Report on Form 8-K filed February 12, 2010.   |
| 10.2 | 2012 Employee Stock Purchase Plan, incorporated by reference to Appendix B of the Company's Proxy Statement filed on December 28, 2010.  |
| 10.3 | 2006 Stock Incentive Plan, incorporated by reference to Exhibit 99.1 of the Company's Current Report on Form 8-K filed February 7, 2006.   |
| 10.4 | First Amendment to the Company's 2006 Stock Incentive Plan, First Amendment to the Company's Executive Variable Compensation Plan, amendments to the Company's Executive Deferred Compensation Plan (2005), and incorporated by reference to Exhibits 10.1, 10.2 and 10.3 and 10.4 of the Company's Current Report on Form 8-K filed October 27, 2008. |
| 10.5 |  |

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Form of Notice of Grant of Restricted Stock (Director) under 2006 Stock Incentive Plan, incorporated by reference to Exhibit 99.2 of the Company's Current Report on Form 8-K filed February 7, 2006.

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- 10.6 Uniform Terms and Conditions to Restricted Stock Awards (Director) under 2006 Stock Incentive Plan, incorporated by reference to Exhibit 99.3 of Company's Current Report on Form 8-K filed February 7, 2006.
- 10.7 Form of Notice of Grant of Employee Restricted Stock Units under 2006 Stock Incentive Plan, incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed June 29, 2009.
- 10.8 Uniform Terms and Conditions to Employee Restricted Stock Units under 2006 Stock Incentive Plan, incorporated by reference to Exhibit 10.2 of Company's Current Report on Form 8-K filed June 29, 2009.
- 10.9 2011 Stock Incentive Plan, as amended by the First Amendment, incorporated by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-8 filed February 9, 2011.
- 10.10 Second Amendment to 2011 Stock Incentive Plan, incorporated by reference to Exhibit 99.2 of the Company's Registration Statement on Form S-8 filed March 15, 2013.
- 10.11 Form of Notice of Grant and Terms and Conditions of Employee Options under 2011 Stock Incentive Plan, incorporated by reference to Exhibit 99.1 of the Company's Registration Statement on Form S-8 filed February 9, 2011.
- 10.12 Form of Notice of Grant and Terms and Conditions of Employee Restricted Stock Units under 2011 Stock Incentive Plan, incorporated by reference to Exhibit 99.2 of the Company's Registration Statement on Form S-8 filed February 9, 2011.
- 10.13 Form of Notice of Grant and Terms and Conditions of Employee Restricted Stock under 2011 Stock Incentive Plan, incorporated by reference to Exhibit 99.3 of the Company's Registration Statement on Form S-8 filed February 9, 2011.
- 10.14 Form of Notice of Grant and Terms and Conditions of Restricted Stock for Directors under 2011 Stock Incentive Plan, incorporated by reference to Exhibit 99.4 of the Company's Registration Statement on Form S-8 filed February 9, 2011.
- 10.15 Form of Notice of Grant of Restricted Stock and Restricted Stock Agreement – Director under the 2011 Stock Incentive Plan, incorporated by reference to Exhibit 10.1 of the Company's Form 10-Q for the fiscal quarter ended December 28, 2013.
- 10.16 Form of Notice of Grant of Restricted Stock Units and Restricted Stock Agreement – Non-Employee Director under the 2011 Stock Incentive Plan, incorporated by reference to Exhibit 10.2 of the Company's Form 10-Q for the fiscal quarter ended December 28, 2013.
- 10.17 Uniform Terms and Conditions Applicable to Non-Employee Director Restricted Stock Unit Grants under the 2011 Stock Incentive Plan, incorporated by reference to Exhibit 10.3 of the Company's Form 10-Q for the fiscal quarter ended December 28, 2013.
- 10.18 Form of Notice of Grant of Restricted Stock Units and Restricted Stock Unit Agreement – Employee under the 2011 Stock Incentive Plan, incorporated by reference to Exhibit 10.4 of the Company's Form 10-Q for the fiscal quarter ended December 28, 2013.
- 10.19 Uniform Terms and Conditions Applicable to Employee Restricted Stock Unit Grants under the 2011 Stock Incentive Plan, incorporated by reference to Exhibit 10.5 of the Company's Form 10-Q for the fiscal quarter ended December 28, 2013.

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- 10.20 Notice of Grant of Non-Qualified Stock Options and Option Agreement Employee under the 2011 Stock Incentive Plan, incorporated by reference to Exhibit 10.6 of the Company's Form 10-Q for the fiscal quarter ended December 28, 2013.
- 10.21 Uniform Terms and Conditions Applicable to Employee Option Grants under the 2011 Stock Incentive Plan, incorporated by reference to Exhibit 10.7 of the Company's Form 10-Q for the fiscal quarter ended December 28, 2013.
- 10.22 Letter Agreement, dated as of March 31, 2012, between the Company and Jeffrey A. Graves, incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed April 9, 2012.
- 10.23 Description of the terms of employment of Susan E. Knight, pursuant to an offer letter, incorporated by reference to Exhibit 10.r of the Company's Form 10-Q/A for the fiscal quarter ended December 31, 2001.
- 10.24 Letter Agreement, dated February 25, 2013, between the Company and William E. Bachrach, incorporated by reference to Exhibit 10.2 of the Company's Form 10-Q for the fiscal quarter ended March 30, 2013.
- 10.25 Form of Indemnification Agreement between the Company and each of its directors and executive officers, incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed September 1, 2006.
- 10.26 Executive Severance Plan, incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed October 3, 2013.
- 10.27 Executive Change in Control Severance Plan, incorporated by reference to Exhibit 10.2 of the Company's Current Report on Form 8-K filed October 3, 2013.
- 10.28 Credit Agreement, dated as of September 24, 2014, among the Company; U.S. Bank National Association; HSBC Bank USA, National Association; Wells Fargo Bank, National Association; JPMorgan Chase Bank, N.A.; J.P. Morgan Securities LLC; and Wells Fargo Securities LLC, incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed September 25, 2014.
- 21 Subsidiaries of the Company (filed herewith).
- 23 Consent of Independent Registered Public Accounting Firm (filed herewith).
- 31.1 Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
- 31.2 Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
- 32.1 Certification of the Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).
- 32.2 Certification of the Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).

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101.INS **	XBRL Instance Document (filed herewith).
101.SCH **	XBRL Taxonomy Extension Schema Document (filed herewith).
101.CAL **	XBRL Taxonomy Extension Calculation Linkbase Document (filed herewith).
101.DEF **	XBRL Taxonomy Extension Definition Linkbase Document (filed herewith).
101.LAB **	XBRL Taxonomy Extension Label Linkbase Document (filed herewith).
101.PRE **	XBRL Taxonomy Extension Presentation Linkbase Document (filed herewith).

\*\* XBRL (Extensible Business Reporting Language) information is furnished and not filed or a part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise is not subject to liability under these sections.

Table of Contents**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## MTS SYSTEMS CORPORATION

By: /s/ JEFFREY A. GRAVES  
 Jeffrey A. Graves  
 President and Chief Executive Officer

Date: November 26, 2014

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signatures</u>	<u>Title</u>	<u>Date</u>
/s/ JEFFREY A. GRAVES Jeffrey A. Graves	President and Chief Executive Officer and Director (Principal Executive Officer)	November 26, 2014
/s/ SUSAN E. KNIGHT Susan E. Knight	Chief Financial Officer and Senior Vice President (Principal Financial Officer and Principal Accounting Officer)	November 26, 2014
/s/ DAVID J. ANDERSON David J. Anderson	Non-Executive Chair of the Board	November 26, 2014
/s/ JEAN-LOU CHAMEAU Jean-Lou Chameau	Director	November 26, 2014
/s/ DAVID D. JOHNSON David D. Johnson	Director	November 26, 2014
/s/ EMILY M. LIGGETT Emily M. Liggett	Director	November 26, 2014
/s/ RANDY J. MARTINEZ Randy J. Martinez	Director	November 26, 2014
/s/ BARB J. SAMARDZICH Barb J. Samardzich	Director	November 26, 2014
/s/ MICHAEL V. SCHROCK Michael V. Schrock	Director	November 26, 2014
/s/ GAIL P. STEINEL Gail P. Steinel	Director	November 26, 2014
/s/ CHUN HUNG (KENNETH) YU	Director	November 26, 2014



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**MTS Systems Corporation and Subsidiaries**

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<u>Consolidated Statements of Shareholders' Investment for the Fiscal Years Ended September 27, 2014, September 28, 2013, and September 29, 2012</u>	F-6
<u>Consolidated Statements of Cash Flows for the Fiscal Years Ended September 27, 2014, September 28, 2013 and September 29, 2012</u>	F-7
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Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders  
MTS Systems Corporation:

We have audited the accompanying consolidated balance sheets of MTS Systems Corporation and subsidiaries as of September 27, 2014 and September 28, 2013, and the related consolidated statements of income, comprehensive income, shareholders' investment, and cash flows for each of the fiscal years in the three-year period ended September 27, 2014. In connection with our audits of the consolidated financial statements, we also have audited financial statement schedule II. These consolidated financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of MTS Systems Corporation and subsidiaries as of September 27, 2014 and September 28, 2013, and the results of their operations and their cash flows for each of the fiscal years in the three-year period ended September 27, 2014, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), MTS Systems Corporation internal control over financial reporting as of September 27, 2014, based on criteria established in *Internal Control – Integrated Framework (1992)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated November 26, 2014 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

Our report dated November 26, 2014 on internal control over financial reporting as of September 27, 2014, contains an explanatory paragraph that states management excluded from its assessment of the effectiveness of internal control over financial reporting as of September 27, 2014, Roehrig Engineering, Inc.'s internal control over financial reporting associated with total assets of \$17,293,000, and total revenues of \$2,294,000, included in the consolidated financial

statements of MTS Systems Corporation and subsidiaries as of and for the year ended September 27, 2014. Our audit of internal control over financial reporting of MTS Systems Corporation also excluded an evaluation of the internal control over financial reporting of Roehrig Engineering, Inc.

/s/ KPMG LLP

Minneapolis, Minnesota  
November 26, 2014

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Table of Contents**Consolidated Balance Sheets**

(September 27 and September 28, respectively)

<b>Assets</b>	2014	2013
	(expressed in thousands,	
	except per share data)	
<b>Current Assets:</b>		
Cash and cash equivalents	\$ 60,397	\$ 48,333
Accounts receivable, net of allowance for doubtful accounts of \$2,609 and \$1,998 respectively	104,399	102,860
Unbilled accounts receivable	75,762	75,988
Inventories	83,557	77,989
Prepaid expenses and other current assets	13,937	12,837
Deferred income taxes	12,930	11,256
<b>Total current assets</b>	<b>350,982</b>	<b>329,263</b>
Property and equipment, net	81,575	78,399
Goodwill	26,123	16,624
Other intangible assets, net	21,178	19,656
Other assets	3,694	4,539
Deferred income taxes	3,856	2,796
<b>Total assets</b>	<b>\$ 487,408</b>	<b>\$ 451,277</b>
<b>Liabilities and Shareholders' Investment</b>		
<b>Current Liabilities:</b>		
Short-term borrowings	\$ 60,000	\$ 35,000
Accounts payable	27,189	29,816
Accrued payroll and related costs	30,009	33,528
Advance payments from customers	52,335	44,929
Accrued warranty costs	4,286	4,694
Accrued income taxes	6,041	3,350
Deferred income taxes	1,641	3,037
Accrued dividends	4,476	4,544
Other accrued liabilities	17,004	15,265
<b>Total current liabilities</b>	<b>202,981</b>	<b>174,163</b>
Deferred income taxes	6,045	8,011
Non-current accrued income taxes	5,990	4,311
Defined benefit pension plan obligation	7,654	4,434
Other long-term liabilities	6,611	3,821
<b>Total liabilities</b>	<b>229,281</b>	<b>194,740</b>
<b>Shareholders' Investment:</b>		
Common stock, \$0.25 par value; 64,000 shares authorized: 15,180 and 15,408 shares issued and outstanding as of September 27, 2014 and September 28, 2013, respectively	3,795	3,852
Additional paid-in capital	6,112	-
Retained earnings	242,396	240,348
Accumulated other comprehensive income	5,824	12,337
<b>Total shareholders' investment</b>	<b>258,127</b>	<b>256,537</b>
<b>Total liabilities and shareholders' investment</b>	<b>\$ 487,408</b>	<b>\$ 451,277</b>

The accompanying Notes to Consolidated Financial Statements are an integral part of these consolidated financial statements.

Table of Contents**Consolidated Statements of Income**

(For the Fiscal Years Ended September 27, September 28 and September 29, respectively)

	2014	2013	2012
	(expressed in thousands, except per share data)		
<b>Revenue:</b>			
Product	\$ 487,011	\$ 497,620	\$ 476,306
Service	77,317	71,819	65,950
<b>Total Revenue</b>	564,328	569,439	542,256
<b>Cost of Sales:</b>			
Product	296,449	296,256	272,706
Service	44,236	41,244	33,358
<b>Total Cost of Sales</b>	340,685	337,500	306,064
<b>Gross Profit</b>	223,643	231,939	236,192
<b>Operating Expenses:</b>			
Selling and marketing	88,136	81,009	74,637
General and administrative	51,407	48,163	51,401
Research and development	23,844	22,812	21,893
U.S. Government settlement	-	-	7,750
<b>Total Operating Expenses</b>	163,387	151,984	155,681
<b>Income From Operations</b>	60,256	79,955	80,511
Interest expense, net	(692)	(334)	(305)
Other expense, net	(1,121)	(367)	(426)
<b>Income Before Income Taxes</b>	58,443	79,254	79,780
Provision for income taxes	16,434	21,448	28,224
<b>Net Income</b>	\$ 42,009	\$ 57,806	\$ 51,556
<b>Earnings Per Share</b>			
Basic	\$ 2.76	\$ 3.69	\$ 3.24
Diluted	\$ 2.73	\$ 3.64	\$ 3.21
Dividends declared per share	\$ 1.20	\$ 1.20	\$ 1.05

The accompanying Notes to Consolidated Financial Statements are an integral part of these consolidated financial statements.

Table of Contents**Consolidated Statements of Comprehensive Income**

(For the Fiscal Years Ended September 27, September 28 and September 29, respectively)

	2014	2013	2012
	(expressed in thousands)		
Net income	\$ 42,009	\$ 57,806	\$ 51,556
Other comprehensive income (loss), net of tax:			
Foreign currency translation adjustments	(5,099)	585	(2,123)
Derivative instruments:			
Unrealized net gain (loss)	1,112	1,349	(291)
Net (gain) loss reclassified to earnings	(691)	(464)	499
Defined benefit pension plan:			
Unrealized net (loss) gain	(2,553)	(128)	(3,654)
Net loss reclassified to earnings	324	363	54
Currency exchange rate change	394	(269)	127
Other comprehensive (loss) income	(6,513)	1,436	(5,388)
Comprehensive income	\$ 35,496	\$ 59,242	\$ 46,168

The accompanying Notes to Consolidated Financial Statements are an integral part of these consolidated financial statements.

Table of Contents**Consolidated Statements of Shareholders Investment**

(For the Fiscal Years Ended September 27, September 28 and September 29, respectively, expressed in thousands)

	Common Stock		Additional	Retained	Accumulated	Total
	Shares	Amount	Paid-In	Earnings	Other	Shareholders
	Issued		Capital		Comprehensive	Investment
					Income	
<b>Balance, October 1, 2011</b>	15,632	3,908	5,319	185,332	16,289	210,848
Total comprehensive income	-	-	-	51,556	(5,388)	46,168
Exercise of stock options	491	123	17,132	-	-	17,255
Stock-based compensation	40	10	3,422	-	-	3,432
Tax shortfall from equity compensation	-	-	521	-	-	521
Issuance for employee stock purchase plan	19	5	626	-	-	631
Common stock purchased and retired	(542)	(136)	(26,368)	(8,819)	-	(35,323)
Dividends, \$1.05 per share	-	-	-	(16,813)	-	(16,813)
<b>Balance, September 29, 2012</b>	15,640	3,910	652	211,256	10,901	226,719
Total comprehensive income	-	-	-	57,806	1,436	59,242
Exercise of stock options	243	61	7,833	-	-	7,894
Stock-based compensation	40	10	3,653	-	-	3,663
Tax benefit from equity compensation	-	-	1,835	-	-	1,835
Issuance for employee stock purchase plan	20	5	746	-	-	751
Common stock purchased and retired	(535)	(134)	(14,719)	(9,914)	-	(24,767)
Dividends, \$1.20 per share	-	-	-	(18,800)	-	(18,800)
<b>Balance, September 28, 2013</b>	15,408	3,852	-	240,348	12,337	256,537
Total comprehensive income	-	-	-	42,009	(6,513)	35,496
Exercise of stock options	182	46	6,680	-	-	6,726
Stock-based compensation	31	7	6,045	-	-	6,052
Tax benefit from equity compensation	-	-	1,727	-	-	1,727
Issuance for employee stock purchase plan	16	4	860	-	-	864
Common stock purchased and retired	(457)	(114)	(9,200)	(21,699)	-	(31,013)
Dividends, \$1.20 per share	-	-	-	(18,262)	-	(18,262)
<b>Balance, September 27, 2014</b>	15,180	\$ 3,795	\$ 6,112	\$ 242,396	\$ 5,824	\$ 258,127

The accompanying Notes to Consolidated Financial Statements are an integral part of these consolidated financial statements.

Table of Contents**Consolidated Statements of Cash Flows**

(For the Fiscal Years Ended September 27, September 28, September 29, respectively)

	2014	2013	2012
	(expressed in thousands)		
<b>Cash Flows from Operating Activities:</b>			
Net income	\$ 42,009	\$ 57,806	\$ 51,556
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Stock-based compensation	5,761	3,736	3,372
Excess tax benefits from stock-based compensation	(1,723)	(1,807)	(1,228)
Fair value adjustment to acquired inventory and deferred revenue	564	-	-
Net periodic pension benefit cost	1,098	1,288	664
Depreciation and amortization	19,279	16,589	13,782
Deferred income taxes	(5,912)	(1,010)	29
Bad debt provision (recovery)	810	(160)	896
Changes in operating assets and liabilities:			
Accounts and unbilled contracts receivable	(6,245)	(43,179)	(398)
Inventories	(4,623)	(9,616)	(2,104)
Prepaid expenses	805	(1,587)	(919)
Accounts payable	(2,777)	(3,973)	5,922
Accrued payroll and related costs	67	1,366	(2,257)
Advance payments from customers	6,171	(21,082)	2,251
Accrued warranty costs	(406)	632	(1,223)
Contributions to pension benefit plan	(638)	(4,575)	(524)
Other assets and liabilities	10,429	3,513	(4,794)
<b>Net Cash Provided by (Used in) Operating Activities</b>	<b>64,669</b>	<b>(2,059)</b>	<b>65,025</b>
<b>Cash Flows from Investing Activities:</b>			
Purchases of property and equipment	(20,038)	(29,690)	(15,625)
Purchases of business, net of acquired cash	(14,192)	-	-
<b>Net Cash Used in Investing Activities</b>	<b>(34,230)</b>	<b>(29,690)</b>	<b>(15,625)</b>
<b>Cash Flows from Financing Activities:</b>			
Net receipts (payments) under short-term borrowings	24,102	34,708	(40,458)
Excess tax benefits from stock-based compensation	1,723	1,807	1,228
Cash dividends	(18,330)	(19,113)	(15,874)
Proceeds from exercise of stock options and employee stock purchase plan	7,590	8,645	17,886
Payments to purchase and retire common stock	(31,013)	(24,767)	(35,323)
<b>Net Cash (Used in) Provided by Financing Activities</b>	<b>(15,928)</b>	<b>1,280</b>	<b>(72,541)</b>
<b>Effect of Exchange Rate Changes on Cash and Cash Equivalents</b>	<b>(2,447)</b>	<b>(1,050)</b>	<b>(1,102)</b>
<b>Cash and Cash Equivalents:</b>			
Increase (decrease) during the year	12,064	(31,519)	(24,243)
Balance, beginning of year	48,333	79,852	104,095
Balance, end of year	\$ 60,397	\$ 48,333	\$ 79,852
<b>Supplemental Disclosures of Cash Flows:</b>			
Cash paid during the year for:			
Interest	\$ 594	\$ 146	\$ 947
Income taxes	\$ 15,628	\$ 22,565	\$ 33,789
Non-cash financing activities:			
Accrued contingent consideration	\$ 650	\$ -	\$ -
Dividends declared not yet paid	\$ 4,476	\$ 4,545	\$ 4,858

The accompanying Notes to Consolidated Financial Statements are an integral part of these consolidated financial statements.

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### Notes to Consolidated Financial Statements

#### 1. Summary of Significant Accounting Policies:

##### **Nature of Operations**

MTS Systems Corporation is a leading global supplier of high-performance test systems and position sensors. The Company's testing hardware and software solutions help customers accelerate and improve their design, development, and manufacturing processes and are used for determining the mechanical behavior of materials, products, and structures. MTS' high-performance position sensors provide controls for a variety of industrial and vehicular applications.

##### **Fiscal Year**

The Company's fiscal year ends on the Saturday closest to September 30. The Company's fiscal years ended September 27, 2014, September 28, 2013 and September 29, 2012 consisted of 52 weeks.

##### **Consolidation**

The Consolidated Financial Statements include the accounts of MTS Systems Corporation and its wholly owned subsidiaries (the Company). Significant intercompany balances and transactions have been eliminated.

##### **Revenue Recognition**

The Company recognizes revenue on a sales arrangement when it is realized or realizable and earned, which occurs when all of the following criteria have been met: persuasive evidence of an arrangement exists; delivery and title transfer has occurred or services have been rendered; the sales price is fixed and determinable; collectability is reasonably assured; and all significant obligations to the customer have been fulfilled.

Orders that are manufactured and delivered in less than six months with routine installations and no special acceptance protocols may contain multiple elements for revenue recognition purposes. The Company considers each deliverable that provides value to the customer on a standalone basis a separable element. Separable elements in these arrangements may include the design and manufacture of hardware and essential software, installation services, training and/or post contract software maintenance and support. The Company initially allocates consideration to each separable element using the relative selling price method. Selling prices are determined by the Company based on either vendor-specific objective evidence (VSOE) (the actual selling prices of similar products and services sold on a standalone basis) or, in the absence of VSOE, the Company's best estimate of the selling price. Factors considered by the Company in determining estimated selling prices for applicable elements generally include overall economic conditions, customer demand, costs incurred by the Company to provide the deliverable, as well as the Company's historical pricing practices. Under these arrangements, revenue associated with each delivered element is recognized in an amount equal to the lesser of the consideration initially allocated to the delivered element or the amount for which payment is not deemed contingent upon future delivery of other elements in the arrangement. Under arrangements where special acceptance protocols exist, installation services and training are not considered separable. Accordingly, revenue for the entire arrangement is recognized upon the completion of installation, training and fulfillment of any other significant obligations specific to the terms of the arrangement. Arrangements that do not contain any separable elements are typically recognized when the products are shipped and title has transferred to the customer.

Certain contractual arrangements require longer production periods, generally longer than six months (long-term contracts), and may contain non-routine installations and special acceptance protocols. These arrangements often include hardware and essential software, installation services, training and support. Long-term contractual arrangements involving essential software typically include significant production, modification, and customization. For long-term arrangements with essential software and all other long-term arrangements with complex installations and/or unusual acceptance protocols, revenue is recognized using the percentage-of-completion method, based on the cost incurred to-date relative to estimated total cost of the contract. Elements of an arrangement that do not separately fall within the scope of the percentage of completion method (e.g. training and post contract software maintenance and support) are recognized as the service is provided in amounts determined based on VSOE, or in the absence of VSOE, the Company's best estimate of the selling price.

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Under the terms of the Company's long-term contracts, revenue recognized using the percentage-of-completion method may not, in certain circumstances, be invoiced until completion of contractual milestones, upon shipment of the equipment, or upon installation and acceptance by the customer. Unbilled amounts for these contracts appear in the Consolidated Balance Sheets as Unbilled Accounts Receivable.

Revenue from arrangements for services such as maintenance, repair, consulting and technical support are recognized either as the service is performed or ratably over the defined contractual period for service maintenance contracts. Revenue from post contract software maintenance and support services is recognized ratably over the defined contractual period of the maintenance agreement.

The Company's sales arrangements typically do not include specific performance-, cancellation-, termination-, or refund-type provisions. In the event a customer cancels a contractual arrangement, the Company would typically be entitled to receive reimbursement from the customer for actual costs incurred under the arrangement plus a reasonable margin.

Revenue is recorded net of taxes collected from customers that are remitted to governmental authorities, with the collected taxes recorded as current liabilities until remitted to the relevant government authority.

### **Shipping and Handling**

Freight revenue billed to customers is reported within Revenue on the Consolidated Statements of Income, and expenses incurred for shipping products to customers are reported within Cost of Sales on the Consolidated Statements of Income.

### **Research and Development**

Research and development costs associated with new products are charged to operations as incurred.

### **Foreign Currency**

The financial position and results of operations of the Company's foreign subsidiaries are measured using local currency as the functional currency. Assets and liabilities are translated using fiscal period-end exchange rates, and monthly statements of income are translated using average exchange rates applicable to each month, with the resulting translation adjustments recorded as a separate component of Shareholders Investment. Gains and losses from foreign currency transactions are recognized in the Consolidated Statements of Income. The Company recorded net foreign currency transaction losses of (\$1.4) million, (\$1.7) million, and (\$1.8) million during the fiscal year ended September 27, 2014, September 28, 2013, and September 29, 2012, respectively.

### **Cash and Cash Equivalents**

Cash and cash equivalents represent cash, demand deposits, and highly liquid investments with original maturities of three months or less. Cash equivalents are recorded at cost, which approximates fair value. Cash equivalents, both inside and outside the United States, are invested in bank deposits and/or money market funds and are held in local currency denominations.

### **Accounts Receivable and Long-Term Contracts**

The Company grants credit to customers, but it generally does not require collateral or other security from domestic customers. When deemed appropriate, receivables from customers located outside the United States are supported by letters of credit from financial institutions. The allowance for doubtful accounts is based on management's assessment of the collectability of specific customer accounts and includes consideration of the credit worthiness and financial condition of those specific customers. The Company records an allowance to reduce receivables to the amount that is reasonably believed to be collectible and considers factors such as the financial condition of the customer and the aging of the receivables. If there is a deterioration of a customer's financial condition, if the Company becomes aware of additional information related to the credit worthiness of a customer, or if future actual default rates on trade receivables in general differ from those currently anticipated, the Company may have to adjust its allowance for doubtful accounts, which would affect earnings in the period the adjustments were made.

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The Company enters into long-term contracts for customized equipment sold to its customers. Under the terms of such contracts, revenue recognized using the percentage-of-completion method may be invoiced upon completion of contractual milestones, shipment to the customer, or installation and customer acceptance. Unbilled amounts relating to these contracts are reflected as Unbilled Accounts Receivable in the accompanying Consolidated Balance Sheets. Amounts unbilled at September 27, 2014 are expected to be invoiced during fiscal year 2015.

**Inventories**

Inventories consist of material, labor, and overhead costs and are stated at the lower of cost or market value, determined under the first-in, first-out accounting method. Inventories at September 27, 2014 and September 28, 2013 were as follows:

	2014	2013
	(expressed in thousands)	
Customer projects in various stages of completion	\$ 22,559	\$ 19,194
Components, assemblies and parts	60,998	58,795
Total	\$ 83,557	\$ 77,989

**Software Development Costs**

The Company capitalizes certain software development costs related to software to be sold, leased, or otherwise marketed. Capitalized software development costs include purchased materials and services, salary and benefits of the Company's development and technical support staff, and other costs associated with the development of new products and services. Software development costs are expensed as incurred until technological feasibility has been established, at which time future costs incurred are capitalized until the product is available for general release to the public. Based on the Company's product development process, technological feasibility is generally established once product and detailed program designs have been completed, uncertainties related to high-risk development issues have been resolved through coding and testing, and the Company has established that the necessary skills, hardware, and software technology are available for production of the product. Once a software product is available for general release to the public, capitalized development costs associated with that product will begin to be amortized to cost of sales over the product's estimated economic life, using the greater of straight-line or a method that results in cost recognition in future periods that is consistent with the anticipated timing of product revenue recognition.

The Company's capitalized software development costs are subject to an ongoing assessment of recoverability, which is impacted by estimates and assumptions of future revenues and expenses for these software products, as well as other factors such as changes in product technologies. Any portion of unamortized capitalized software development costs that are determined to be in excess of net realizable value will be expensed in the period such a determination is made. The Company capitalized \$0.9 million and \$0.5 million of software development costs during the fiscal years ended September 27, 2014 and September 29, 2012. No software development costs were capitalized during the fiscal year ended September 28, 2013. Amortization expense for software development costs was \$2.8 million, \$2.8 million and \$2.6 million for the fiscal years ended September 27, 2014, September 28, 2013 and September 29, 2012, respectively. See Note 3 to the Consolidated Financial Statements for additional information on capitalized software development costs.

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### **Impairment of Long-lived Assets**

The Company reviews the carrying value of long-lived assets or asset groups, such as property and equipment and intangibles subject to amortization, when events or changes in circumstances such as asset utilization, physical change, legal factors, or other matters indicate that the carrying value may not be recoverable. When this review indicates the carrying value of an asset or asset group exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset or asset group, the Company recognizes an asset impairment charge against operations. The amount of the impairment loss recorded is the amount by which the carrying value of the impaired asset or asset group exceeds its fair value.

### **Property and Equipment**

Property and equipment is stated at cost. Additions, replacements, and improvements are capitalized at cost, while maintenance and repairs are charged to operations as incurred. Depreciation is recorded over the following estimated useful lives of the property:

Buildings and improvements: 10 to 40 years

Machinery and equipment: 3 to 10 years

Building and equipment additions are generally depreciated on a straight-line basis for financial reporting purposes and on an accelerated basis for income tax purposes. See Note 3 to the Consolidated Financial Statements for additional information on property and equipment.

### **Goodwill and Intangible Assets**

Goodwill represents the excess of acquisition costs over the fair value of the net assets of businesses acquired. Goodwill is not amortized, but instead tested at least annually for impairment. Goodwill is also tested for impairment as changes in circumstances occur indicating that the carrying value may not be recoverable. Goodwill impairment testing first requires a comparison of the fair value of each reporting unit to the carrying value. If the carrying value of the reporting unit exceeds fair value, goodwill is considered impaired.

As of September 27, 2014, the Company has three reporting units, all of which are assigned goodwill. At September 27, 2014, the Test reporting unit was assigned \$15.0 million of goodwill which includes the former SANS reporting unit, REI was assigned \$9.6 million as a result of the June 17, 2014 acquisition and the Sensors reporting unit was assigned \$1.5 million of goodwill. At September 28, 2013, we had three reporting units, of which the SANS reporting unit and the Sensors reporting unit were assigned goodwill. There was no goodwill assigned to the Test reporting unit. During the fourth quarter of fiscal year 2014, we determined the former SANS reporting unit should be aggregated with the Test reporting unit as it has become fully integrated within our Test reporting unit. Prior to aggregating the former reporting unit, we performed a test to determine whether or not there was any impairment of the \$15.0 million in goodwill assigned to SANS and determined that no impairment exists. The fair value of a reporting unit is estimated using a discounted cash flow model that requires input of certain estimates and assumptions requiring our judgment, including projections of economic conditions and customer demand, revenue and margins, changes in competition, operating costs, and new product introductions.

At September 27, 2014 the estimated fair value of the reporting units assigned \$15.0 million and \$1.5 million are substantially in excess of the respective carrying values and the fair value of the reporting unit assigned \$9.6 million of goodwill approximates its purchase price due to its recent acquisition. While we believe the estimates and assumptions used in determining the fair value of our reporting units are reasonable, significant changes in estimates of future cash flows, such as those caused by unforeseen events or changes in market conditions, could materially impact the fair value of a reporting unit which could result in the recognition of a goodwill impairment charge.

Intangible assets with finite lives are amortized on a straight-line basis over the expected period to be benefited by future cash flows, and reviewed for impairment. Fair values of goodwill and intangible assets are primarily determined using discounted cash flow analyses. At both September 27, 2014 and September 28, 2013, the Company determined there was no impairment of its goodwill or intangible assets. See Note 3 to the Consolidated Financial Statements for additional information on goodwill and intangible assets.

### **Other Assets**

Other assets at September 27, 2014 and September 28, 2013 primarily consisted of security deposits paid on leased property and cash redemption values on group insurance policies.

Table of Contents**Warranty Obligations**

Sales of the Company's products and systems are subject to limited warranty obligations that are included in customer contracts. For sales that include installation services, warranty obligations typically extend for a period of twelve to twenty-four months from the date of either shipment or acceptance. Product obligations typically extend for a period of twelve to twenty-four months from the date of purchase. Under the terms of these warranties, the Company is obligated to repair or replace any components or assemblies it deems defective due to workmanship or materials. The Company reserves the right to reject warranty claims where it determines that failure is due to normal wear, customer modifications, improper maintenance, or misuse. The Company records general warranty provisions based on an estimated warranty expense percentage applied to current period revenue. The percentage applied reflects historical warranty claims experience over the preceding twelve-month period. Both the experience percentage and the warranty liability are evaluated on an ongoing basis for adequacy. In addition, warranty provisions are also recognized for certain nonrecurring product claims that are individually significant.

Warranty provisions and claims for the years ended September 27, 2014 and September 28, 2013, were as follows:

	2014	2013
	(expressed in thousands)	
Beginning balance	\$ 4,694	\$ 3,984
Warranty claims	(6,973)	(6,267)
Warranty provisions	6,352	6,748
Adjustments to preexisting warranties	220	151
Currency Translation	(7)	78
Ending balance	\$ 4,286	\$ 4,694

**Derivative Financial Instruments**

The Company's results of operations could be materially impacted by changes in foreign currency exchange rates, as well as interest rates on its floating rate indebtedness. In an effort to manage exposure to these risks, the Company periodically enters into forward and option currency exchange contracts, interest rate swaps and forward interest rate swaps. Since the market value of these hedging contracts is derived from current market rates, they are classified as derivative financial instruments. The Company does not use derivatives for speculative or trading purposes. The derivative contracts contain credit risk to the extent that the Company's bank counterparties may be unable to meet the terms of the agreements. The amount of such credit risk is generally limited to the unrealized gains, if any, in such contracts. Such risk is minimized by limiting those counterparties to major financial institutions of high credit quality. For derivative instruments executed under master netting arrangements, the Company has the contractual right to offset fair value amounts recognized for the right to reclaim cash collateral with obligations to return cash collateral. The Company does not offset fair value amounts recognized on these derivative instruments. At both September 27, 2014 and September 28, 2013, the Company did not have any foreign exchange contracts with credit-risk related contingent features. See Note 5 to the Consolidated Financial Statements for additional information on derivatives and hedging activities.

**Income Taxes**

The Company records a tax provision for the anticipated tax consequences of the reported results of operations. Deferred tax assets and liabilities are measured using the currently enacted tax rates that apply to taxable income in effect for the years in which those deferred tax assets and liabilities are expected to be realized or settled. The Company records a valuation allowance to reduce deferred tax assets to the amount that is believed more likely than not to be realized. The Company believes it is more likely than not that forecasted income, including income that may be generated as a result of certain tax planning strategies, together with the tax effects of the deferred tax liabilities, will be sufficient to fully recover the remaining net realizable value of its deferred tax assets. In the event that all or part of the net deferred tax assets are determined not to be realizable in the future, an adjustment to the valuation allowance would be charged to earnings in the period such determination is made. In addition, the calculation of tax liabilities involves significant judgment in estimating the impact of uncertainties in the application of complex tax laws. Resolution of these uncertainties in a manner inconsistent with management's expectations could have a material impact on the Company's financial condition and operating results. See Note 8 to the Consolidated Financial Statements for additional information on income taxes.

Table of Contents**Earnings Per Common Share**

Basic earnings per share are computed by dividing net earnings by the daily weighted average number of common shares outstanding during the applicable periods. Using the treasury stock method, diluted earnings per share includes the potentially dilutive effect of common shares issued in connection with outstanding stock-based compensation options and grants. Under the treasury stock method, shares associated with certain stock options have been excluded from the diluted weighted average shares outstanding calculation because the exercise of those options would lead to a net reduction in common shares outstanding. As a result, stock options to acquire 0.3 million, less than 0.1 million, and 0.4 million weighted common shares have been excluded from the diluted weighted shares outstanding calculation for the fiscal year ended September 27, 2014, September 28, 2013, and September 29, 2012, respectively. The potentially dilutive effect of common shares issued in connection with outstanding stock options is determined based on net income. A reconciliation of these amounts is as follows:

	2014	2013	2012
	(expressed in thousands, except per share data)		
Net income	\$ 42,009	\$ 57,806	\$ 51,556
Weighted average common shares outstanding	15,218	15,664	15,913
Dilutive potential common shares	179	197	164
Weighted average dilutive common shares outstanding	15,397	15,861	16,077
Earnings per share:			
Basic	\$ 2.76	\$ 3.69	\$ 3.24
Diluted	\$ 2.73	\$ 3.64	\$ 3.21

**Stock Purchases**

During fiscal year 2012, the Company entered into an accelerated share purchase agreement with an unrelated third-party investment bank. In connection with the agreement, the Company made an initial \$35.0 million payment to the investment bank and immediately received an initial delivery of approximately 0.5 million shares of its common stock with a fair value of \$28.0 million as of the purchase date. Effective as of the date of the initial 0.5 million stock purchase, the transaction was accounted for as a share retirement, resulting in a reduction of common stock, additional paid-in capital and retained earnings of \$0.1 million, \$26.1 million and \$1.8 million, respectively. The remaining \$7.0 million of the Company's initial payment to the investment bank was reported as a reduction in retained earnings. The agreement specified that the Company had the option to settle any obligation that it may have at the conclusion of the contract in either cash or shares of the Company's common stock. These settlement alternatives had the same economic value to the Company. Based on the facts, during the entire term of the agreement, the forward contract met the requirements of ASC 480-10 and ASC 815-40 to be classified as permanent equity.

During fiscal year 2013, the Company received approximately 0.1 million shares of its common stock from the bank pursuant to the settlement of the accelerated share purchase program. The amount of shares received at settlement was determined based on the volume weighted average price of the Company's stock during the purchase period. Upon settlement of the contract, the Company accounted for the 0.1 million shares received as a share retirement, resulting in a less than \$0.1 million reduction and corresponding increase in common stock and paid-in capital, respectively.

**Stock-Based Compensation**

The Company measures the cost of employee services received in exchange for the award of equity instruments based on the fair value of the award at the date of grant, and recognizes the cost over the period during which an employee is required to provide services in exchange for the award.

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For purposes of determining estimated fair value of stock-based payment awards, the Company utilizes a Black-Scholes option pricing model, which requires the input of certain assumptions requiring management judgment. Because the Company's employee stock option awards have characteristics significantly different from those of traded options, and because changes in the input assumptions can materially affect fair value estimates, existing models may not provide a reliable single measure of the fair value of employee stock options. Management will continue to assess the assumptions and methodologies used to calculate estimated fair value of stock-based compensation. Circumstances may change and additional data may become available over time that could result in changes to these assumptions and methodologies and thereby materially impact the fair value determination of future grants of stock-based payment awards. If factors change and the Company employs different assumptions in future periods, the compensation expense recorded may differ significantly from the stock-based compensation expense recorded in the current period. See Note 2 to the Consolidated Financial Statements for additional information on stock-based compensation.

### **Loss Contingencies**

The Company establishes an accrual for loss contingencies when it is both probable that an asset has been impaired or a liability has been incurred, and the amount of the loss can be reasonably estimated. When loss contingencies are not probable and cannot be reasonably estimated, the Company does not establish an accrual. However, when there is at least a reasonable possibility that a loss has been incurred, but it is not probable or reasonably estimated, the Company discloses the nature of the loss contingency and an estimate of the possible loss or range of loss, as applicable. Any adjustment made to a loss contingency accrual during an accounting period affects the earnings of the period.

### **Use of Estimates**

The preparation of financial statements in accordance with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities as of the date of the financial statements, and reported amounts of revenue and expense during the reporting period. Additionally, the Company frequently undertakes significant technological innovation on certain of its long-term contracts, involving performance risk that may result in delayed delivery of product and/or revenue and gross profit variation due to changes in the ultimate costs of these contracts versus estimates. On an ongoing basis the Company evaluates its estimates including those related to receivables, inventory, property plant and equipment, intangible assets, warranties, accrued expenses, share-based compensation, income taxes, capitalized software among others. Actual results could differ from those estimates.

### **Recent Accounting Pronouncements**

In December 2011, the Financial Accounting Standards Board (FASB) issued ASU No. 2011-11, Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities (ASU 2011-11), which requires an entity to disclose information about derivatives subject to enforceable master netting arrangements, including rights of offset, to enable users of its financial statements to understand the effect of those arrangements on its financial position. Subsequently, in January 2013, the FASB issued ASU 2013-01, Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities (ASU 2013-01), which clarifies the instruments and transactions that are subject to the offsetting disclosure requirements established by ASU 2011-11. The Company adopted ASU 2011-11 and ASU 2013-01 during the first quarter of fiscal year 2014, and the presentation and disclosure requirements were applied retrospectively. Other than the enhanced disclosures, the adoption of these pronouncements did not impact the Company's financial position, results of operations or cash flows.

In May 2014, FASB issued ASU No. 2014-09, Revenue from Contracts with customers (Topic 606). This update clarifies the principles for revenue recognition in transactions involving contracts with customers. The new revenue recognition model provides a five-step analysis in determining when and how revenue is recognized. The new model will require revenue recognition to depict the transfer of promised goods or services to a customer in an amount that reflects the consideration a company expects to receive in exchange for those goods or services. The guidance will be effective for the Company's interim and annual reporting periods beginning after December 15, 2016, which is the Company's fiscal year 2018. Early adoption is not permitted. The Company has not yet evaluated what impact, if any, the adoption of this guidance may have on the Company's financial condition, results of operations, or disclosures.

Table of Contents**2. Stock-Based Compensation:**

The Company compensates its officers, directors, and employees with stock-based compensation under the stock plan approved by the Company's shareholders in 2011, and administered under the supervision of the Company's Board of Directors. During fiscal year 2013, the Company's shareholders approved a 1.3 million increase in the number of shares that can be issued under the 2011 stock plan, bringing the aggregate total to 2.3 million. During the years ended September 27, 2014, September 28, 2013 and September 29, 2012, the Company awarded stock options and restricted stock units under the 2011 plan. During the years ended September 28, 2013 and September 29, 2012, the Company awarded restricted stock grants under the 2011 plan. At September 27, 2014, a total of 1,288,160 shares were available for future grant under the 2011 plan. Shares will be available for issuance under the 2011 stock plan until January 31, 2018.

During the fiscal year ended October 1, 2011, the Company's shareholders approved a 2012 Employee Stock Purchase Program ( ESPP ) which was effective on January 1, 2012. The 2002 ESPP expired, and no further share issuances occurred after December 31, 2011. During the years ended September 27, 2014, September 28, 2013 and September 29, 2012, the Company issued shares of its common stock to participants under the 2012 ESPP. At September 27, 2014, a total of 703,890 shares were available for ESPP share issuances under the 2012 stock plan. Shares will be available for issuance under the 2012 ESPP until December 31, 2021.

*Stock-Based Compensation Expense*

Stock-based compensation expense for the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 was as follows (in thousands):

	2014	2013	2012
Stock-based compensation expense by type of award:			
Employee stock options	\$ 2,769	\$ 1,811	\$ 1,599
Employee stock purchase plan (ESPP)	212	199	184
Restricted stock and restricted stock units	3,073	1,653	1,650
Amounts capitalized as inventory	(1,608)	(806)	(742)
Amounts recognized in income for amounts previously capitalized as inventory	1,315	879	681
Total stock-based compensation included in income from operations	5,761	3,736	3,372
Income tax benefit on stock-based compensation	(1,999)	(1,277)	(1,161)
Net compensation expense included in net income	\$ 3,762	\$ 2,459	\$ 2,211

At September 27, 2014, there was \$2.9 million of total stock option expense related to non-vested awards not yet recognized, which is expected to be recognized over a weighted average period of approximately 1.1 years. At September 27, 2014, there was \$2.9 million and \$0.1 million of total restricted stock expense related to non-vested awards of restricted stock units and restricted stock, respectively, not yet recognized, each of which is expected to be recognized over a weighted average period of approximately 1.1 years.

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The fair value of stock options granted under stock-based compensation programs has been estimated as of the date of each grant using the multiple option form of the Black-Scholes valuation model, based on the grant price and assumptions regarding the expected grant life, stock price volatility, dividends, and risk-free interest rates. Each vesting period of an option award is valued separately, with this value being recognized evenly over the vesting period. The weighted average per share fair value of stock options granted during the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 was \$14.32, \$10.25 and \$8.36, respectively. The weighted average assumptions used to determine fair value of stock options granted during those fiscal years were as follows:

	2014	2013	2012
Expected life (in years)	4.1	3.1	3.5
Risk-free interest rate	1.1%	0.4%	0.5%
Expected volatility	31.3%	33.8%	34.5%
Dividend yield	1.8%	2.3%	2.5%

The expected life represents the period that the stock option awards are expected to be outstanding and was determined based on historical and anticipated future exercise and expiration patterns. The risk-free interest rate used is based on the yield of constant maturity U.S. Treasury bonds on the grant date with a remaining term equal to the expected life of the grant. The Company estimates stock price volatility based on a historical weekly price observation. The dividend yield assumption is based on the annualized current dividend divided by the share price on the grant date.

Awards of both restricted stock and restricted stock units are valued based on the market value of the Company's shares at the date of grant. The value of restricted stock and restricted stock units is allocated to expense evenly over the restricted period. Employee stock purchase plan share awards are valued based on the value of the discount feature plus the fair value of the optional features, which is determined as of the date of grant using the Black-Scholes valuation model. The value of these share awards is allocated to expense evenly over each purchase period.

*Stock Options*

Stock options are granted at exercise prices equal to the closing market price of the Company's stock on the date of grant. Generally, options vest proportionally on the first three anniversaries of the grant date and expire five years from the grant date.

Stock option activity for the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 was as follows (in thousands, except per share amounts):

	2014		2013		2012	
	Shares	WAEP*	Shares	WAEP*	Shares	WAEP*
Options outstanding at beginning of year	518	\$ 39.52	754	\$ 36.84	1,048	\$ 35.80
Granted	355	\$ 65.34	24	\$ 52.81	324	\$ 40.14
Exercised	(182)	\$ 37.01	(243)	\$ 32.51	(491)	\$ 35.17
Forfeited or expired	(57)	\$ 51.45	(17)	\$ 39.21	(127)	\$ 43.79
Options outstanding at end of year	634	\$ 53.72	518	\$ 39.52	754	\$ 36.84
Options eligible for exercise at year-end	194	\$ 40.36	226	\$ 36.45	249	\$ 31.02

*\*Weighted Average Exercise Price*

Prior to the fiscal year ended September 28, 2013 the Company's historical practice was to grant an annual Company-wide award of stock options to officers and employees in July. The timing of the Company-wide award was changed from July to December beginning in December 2013 and for each subsequent fiscal year thereafter so that the grants will be aligned with a review of individual and Company performance. As a consequence of this timing shift, the only stock option awards granted during the fiscal year ended September 28, 2013 were related to inducement grants for a new officer as well as other new employees. During fiscal year 2014 the annual grant was adjusted to make grantees whole as a result of the delay in the grant.

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Options outstanding at September 27, 2014 had a weighted average remaining contractual term of 4.3 years, and an aggregate intrinsic value of \$9.6 million. Options eligible for exercise at September 27, 2014 had a weighted average remaining contractual term of 2.2 years, and an aggregate intrinsic value of \$5.5 million.

The total intrinsic value of stock options exercised during the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 was \$5.8 million, \$6.2 million and \$5.8 million, respectively.

*Restricted Stock*

The Company awards directors and key employees restricted stock units. Directors vest in the restricted stock units over one year, and they are entitled to cash dividend equivalents on unvested shares, but they do not receive voting right on the unvested shares and the sale and transfer of these units is restricted during the vesting period. Restricted stock units awarded to employees vest over three years and participants are not entitled to cash dividends and voting rights on unvested units. Additionally, in fiscal years 2012 and 2013 the Company awarded restricted stock to its directors also with a vesting period of three years. For restricted stock awarded to directors, participants are entitled to cash dividends and voting rights on unvested shares, but the sale and transfer of these shares is restricted during the vesting period.

Restricted stock activity for the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 was as follows (in thousands, except per share amounts):

	2014		2013		2012	
	Shares	WAGDFV*	Shares	WAGDFV*	Shares	WAGDFV*
Unvested shares at beginning of year	24	\$ 51.68	27	\$ 41.52	30	\$ 33.61
Granted	-	\$ -	12	\$ 56.44	12	\$ 49.03
Vested	(14)	\$ 49.71	(15)	\$ 37.20	(15)	\$ 31.26
Forfeited	(1)	\$ 53.99	-	\$ -	-	\$ -
Unvested shares at end of year	9	\$ 54.16	24	\$ 51.68	27	\$ 41.52

*\*Weighted Average Grant Date Fair Value*

Restricted stock unit activity for the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 was as follows (in thousands, except per share amounts):

	2014		2013		2012	
	Shares	WAGDFV*	Shares	WAGDFV*	Shares	WAGDFV*
Outstanding at beginning of year	38	\$ 40.91	62	\$ 38.90	37	\$ 33.37
Granted	88	\$ 63.86	3	\$ 55.38	60	\$ 39.26
Vested	(17)	\$ 41.01	(26)	\$ 37.61	(26)	\$ 32.68
Forfeited	(11)	\$ 50.10	(1)	\$ 40.79	(9)	\$ 29.90
Outstanding at end of year	98	\$ 60.51	38	\$ 40.91	62	\$ 38.90

*\*Weighted Average Grant Date Fair Value*

Prior to the fiscal year ended September 28, 2013 the Company's historical practice was to grant an annual Company-wide award of restricted stock units to officers and employees in July. The timing of the Company-wide award was changed from July to December so that the grants will be aligned with a review of individual and Company performance. As a consequence of this timing shift, the only restricted stock units granted during the fiscal year ended September 28, 2013 were related to inducement grants for a new officer as well as other new employees.

Table of Contents*Employee Stock Purchase Plan*

The Company's U.S. employees are eligible to participate in the Company's Employee Stock Purchase Plan ( ESPP ). Employee purchases of Company stock are funded by payroll deductions over calendar six-month periods. The purchase price is 85% of the lower of the market price at either the beginning or end of the six-month period. The shares are required to be held by the employee for at least eighteen months subsequent to the purchase. Two purchase periods closed in fiscal year 2014 with the combined issuance of 16,295 shares at a weighted average price of \$53.01. In fiscal years 2013 and 2012, purchases were 19,937 and 18,734 shares, respectively, with weighted average share prices of \$37.68 and \$33.65, respectively.

**3. Capital Assets:***Property and Equipment*

Property and equipment at September 27, 2014 and September 28, 2013 consist of the following:

	2014	2013
	(expressed in thousands)	
Land and improvements	\$ 1,710	\$ 1,713
Buildings and improvements	54,271	54,823
Machinery and equipment	150,917	145,785
Total	206,898	202,321
Less accumulated depreciation	(125,323)	(123,922)
Property and equipment, net	\$ 81,575	\$ 78,399

*Goodwill*

Goodwill at September 27, 2014 and September 28, 2013 was \$26.1 million and \$16.6 million, respectively. The change in goodwill during the year ended September 27, 2014 was due to an increase of \$9.6 million as a result of the Roehrig Engineering, Inc. ( REI ) acquisition, partially offset by currency translation. Refer to footnote 11 for details regarding this acquisition. The change in goodwill during the year ended September 28, 2013 was due to currency translation.

Table of Contents*Other Intangible Assets*

Other intangible assets consist of the following:

	September 27, 2014			Weighted Average Useful Life (in Years)
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Value	
(dollar amounts expressed in thousands)				
Software development costs	\$ 16,713	\$ (11,644)	\$ 5,069	5.7
Patents	12,204	(4,453)	7,751	14.4
Trademarks and trade names	6,349	(1,458)	4,891	29.3
Customer lists	2,485	(134)	2,351	8.1
Land-use rights	1,269	(153)	1,116	47.8
Total	\$ 39,020	\$ (17,842)	\$ 21,178	13.4

	September 28, 2013			Weighted Average Useful Life (in Years)
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Value	
(dollar amounts expressed in thousands)				
Software development costs	\$ 15,860	\$ (8,885)	\$ 6,975	5.7
Patents	10,308	(3,676)	6,632	15.3
Trademarks and trade names	6,149	(1,244)	4,905	30.2
Land-use rights	1,270	(126)	1,144	47.8
Total	\$ 33,587	\$ (13,931)	\$ 19,656	14.3

Amortization expense recognized during the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 was \$3.9 million, \$3.7 million, and \$3.5 million, respectively. The estimated future amortization expense related to other intangible assets for the next five fiscal years is as follows:

Fiscal Year	Amortization Expense (expressed in thousands)
2015	\$ 4,564
2016	\$ 2,847
2017	\$ 1,578
2018	\$ 1,370
2019	\$ 1,359

Future amortization amounts presented above are estimates. Actual future amortization expense may be different, due to future acquisitions, impairments, changes in amortization periods, or other factors.

Table of Contents**4. Business Segment Information:**

The Company's Chief Executive Officer (the Chief Operating Decision Maker) regularly reviews financial information for the Company's two operating segments, Test and Sensors. Test provides testing equipment, systems, and services to the ground vehicles, materials and structures markets. Sensors provides high-performance position sensors for a variety of industrial and mobile hydraulic applications.

In evaluating each segment's performance, the Company's Chief Executive Officer focuses on income from operations. This measure excludes interest income and expense, income taxes and other non-operating items. Corporate expenses, including costs associated with various support functions such as human resources, information technology, legal, finance and accounting, and general and administrative costs, are allocated to the reportable segments on the basis of revenue.

Financial information by reportable segment for the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 were as follows:

	2014	2013	2012
	(expressed in thousands)		
<b>Revenue</b>			
Test	\$ 458,153	\$ 474,119	\$ 442,012
Sensors	106,175	95,320	100,244
Total Revenue	\$ 564,328	\$ 569,439	\$ 542,256
<b>Income from Operations</b>			
Test	\$ 39,847	\$ 60,984	\$ 58,344
Sensors	20,409	18,971	22,167
Total Income from Operations	\$ 60,256	\$ 79,955	\$ 80,511
<b>Identifiable Assets</b>			
Test	\$ 392,825	\$ 360,037	\$ 357,196
Sensors	94,583	91,240	94,081
Total Assets	\$ 487,408	\$ 451,277	\$ 451,277
<b>Other Segment Data</b>			
Test:			
Goodwill	\$ 24,584	\$ 15,028	\$ 14,688
Capital expenditures	16,553	26,775	12,551
Depreciation and amortization	\$ 16,560	\$ 14,325	\$ 11,567
Sensors:			
Goodwill	\$ 1,539	\$ 1,596	\$ 1,551
Capital expenditures	3,485	2,915	3,074
Depreciation and amortization	\$ 2,719	\$ 2,264	\$ 2,215

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Geographic information was as follows:

	2014	2013	2012
	(expressed in thousands)		
<b>Revenue</b>			
United States	\$ 144,239	\$ 137,750	\$ 140,305
Europe	179,043	178,610	167,828
China	117,952	127,368	103,977
Asia, excluding China	90,242	96,653	100,166
Other	32,852	29,058	29,980
<b>Total Revenue</b>	<b>\$ 564,328</b>	<b>\$ 569,439</b>	<b>\$ 542,256</b>

**Property and Equipment, Net**

United States	\$ 58,911	\$ 55,509	40,522
Europe	13,573	13,838	12,059
China	7,034	7,661	7,377
Asia, excluding China	2,057	1,391	1,695
<b>Total Property and Equipment, Net</b>	<b>\$ 81,575</b>	<b>\$ 78,399</b>	<b>\$ 61,653</b>

Revenue by geographic area is presented based on customer location. No countries other than the United States and China had revenue in excess of 10% of the Company's total revenue during any of the periods presented. No single customer accounted for 10% or more of the Company's consolidated revenue for any of the periods presented. Revenue is not reported for each of the Company's products and services because it is impracticable to do so.

**5. Derivative Instruments and Hedging Activities**

The Company's currency exchange and interest rate swaps are designated as cash flow hedges and qualify as hedging instruments pursuant to ASC 815. The Company also has derivatives which are not designated as cash flow hedges and, therefore, are accounted for and reported under the guidance of ASC 830. Regardless of designation for accounting purposes, the Company believes that all of its derivative instruments are hedges of transactional risk exposures. The fair value of the Company's outstanding designated and undesignated derivative assets and liabilities are reported in the September 27, 2014 and September 28, 2013 Consolidated Balance Sheet as follows:

	September 27, 2014	
	Prepaid Expenses and Other Current Assets	Other Accrued Liabilities
	(expressed in thousands)	
Designated hedge derivatives:		
Foreign exchange cash flow hedges	\$ 1,750	\$ 178
Total designated hedge derivatives	1,750	178
Derivatives not designated as hedges:		
Foreign exchange balance sheet derivatives	641	-
Total hedge and other derivatives	\$ 2,391	\$ 178

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	September 28, 2013	
	Prepaid Expenses and Other Current Assets	Other Accrued Liabilities
	(expressed in thousands)	
Designated hedge derivatives:		
Foreign exchange cash flow hedges	\$ 1,091	\$ 1,307
Total designated hedge derivatives	1,091	1,307
Derivatives not designated as hedges:		
Foreign exchange balance sheet derivatives	-	167
Total hedge and other derivatives	\$ 1,091	\$ 1,474

*Cash Flow Hedging Currency Risks*

Currency exchange contracts utilized to maintain the functional currency value of expected financial transactions denominated in foreign currencies are designated as cash flow hedges. Qualifying gains and losses related to changes in the market value of these contracts are reported as a component of Accumulated Other Comprehensive Income ( AOCI ) within Shareholders' Investment on the Consolidated Balance Sheets and reclassified into earnings in the same period during which the underlying hedged transaction affects earnings. The effective portion of the cash flow hedges represents the change in fair value of the hedge that offsets the change in the functional currency value of the hedged item. The Company periodically assesses whether its currency exchange contracts are effective and, when a contract is determined to be no longer effective as a hedge, the Company discontinues hedge accounting prospectively. Subsequent changes in the market value of ineffective currency exchange contracts are recognized as an increase or decrease in Revenue on the Consolidated Statement of Income, because that is the same line item in which the underlying hedged transaction is reported.

At September 27, 2014 and September 28, 2013, the Company had outstanding cash flow hedge currency exchange contracts with gross notional U.S. dollar equivalent amounts of \$46.8 million and \$65.7 million, respectively. Upon netting offsetting contracts to sell foreign currencies against contracts to purchase foreign currencies, irrespective of contract maturity dates, the net notional U.S. dollar equivalent amount of contracts outstanding were \$39.6 million and \$48.0 million at September 27, 2014 and September 28, 2013, respectively. At September 27, 2014, the net market value of the foreign currency exchange contracts was a net asset of \$1.6 million, consisting of \$1.8 million in asset and \$0.2 million in liabilities. At September 28, 2013, the net market value of the foreign currency exchange contracts was a net liability of \$0.2 million, consisting of \$1.3 million in liabilities and \$1.1 million in assets.

The pretax amounts recognized in AOCI on currency exchange contracts for the fiscal years ended September 27, 2014 and September 28, 2013, including gains (losses) reclassified into earnings in the Consolidated Statements of Income and gains (losses) recognized in other comprehensive income ( OCI ), are as follows:

	2014	2013
	(expressed in thousands)	
Beginning unrealized net loss in AOCI	\$ 754	\$ (648)
Net gain reclassified into Revenue (effective portion)	(1,089)	(733)
Net gain recognized in OCI (effective portion)	1,749	2,135
Ending unrealized net gain (loss) in AOCI	\$ 1,414	\$ 754

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The amount recognized in earnings as a result of the ineffectiveness of cash flow hedges was less than \$0.1 million in each of the fiscal years ended September 27, 2014, September 28, 2013 and September 29, 2012. At September 27, 2014, the amount projected to be reclassified from AOCI into earnings in the next 12 months was a net gain of \$1.4 million. The maximum remaining maturity of any forward or optional contract at September 27, 2014 was 2.7 years.

*Foreign Currency Balance Sheet Derivatives*

The Company also uses foreign currency derivative contracts to maintain the functional currency value of monetary assets and liabilities denominated in non-functional foreign currencies. The gains and losses related to the changes in the market value of these derivative contracts are included in Other (Expense) Income, net on the Consolidated Statements of Income.

At September 27, 2014 and September 28, 2013, the Company had outstanding foreign currency balance sheet derivative contracts with gross notional U.S. dollar equivalent amounts of \$58.3 million and \$26.7 million, respectively. Upon netting offsetting contracts by counterparty banks to sell foreign currencies against contracts to purchase foreign currencies, irrespective of contract maturity dates, the net notional U.S. dollar equivalent amount of contracts outstanding at September 27, 2014 and September 28, 2013 was \$12.2 and \$8.6 million, respectively. At September 27, 2014 and September 28, 2013, the net market value of the foreign exchange balance sheet derivative contracts was a net asset of \$0.6 million and a net liability of \$0.2 million, respectively.

The net losses recognized in the Consolidated Statements of Income on foreign exchange balance sheet derivative contracts for the fiscal years ended September 27, 2014, September 28, 2013 and September 29, 2012 are as follows:

	2014	2013	2012
	(expressed in thousands)		
Net gain (loss) recognized in Other (expense) income, net	\$ 1,267	\$ (258)	\$ (294)

**6. Fair Value Measurements**

In determining the fair value of financial assets and liabilities, the Company currently utilizes market data or other assumptions that it believes market participants would use in pricing the asset or liability in the principal or most advantageous market, and adjusts for non-performance and/or other risk associated with the Company as well as counterparties, as appropriate. When considering market participant assumptions in fair value measurements, the following fair value hierarchy distinguishes between observable and unobservable inputs, which are categorized in one of the following levels:

Level 1 Inputs: Unadjusted quoted prices which are available in active markets for identical assets or liabilities accessible to the Company at the measurement date.

Level 2 Inputs: Inputs other than quoted prices included in Level 1 inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.

Level 3 Inputs: Unobservable inputs for the asset or liability used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at measurement date.

The hierarchy gives the highest priority to Level 1, as this level provides the most reliable measure of fair value, while giving the lowest priority to Level 3.

Table of Contents*Financial Instruments Measured at Fair Value on a Recurring Basis*

Financial assets and liabilities subject to fair value measurements on a recurring basis are as follows:

	September 27, 2014			
	Level 1	Level 2	Level 3	Total
(expressed in thousands)				
Assets:				
Currency contracts <sup>(1)</sup>	\$ -	\$ 2,391	\$ -	\$ 2,391
Total assets	\$ -	\$ 2,391	\$ -	\$ 2,391

Liabilities:				
Currency contracts <sup>(1)</sup>	\$ -	\$ 178	\$ -	\$ 178
Total liabilities	\$ -	\$ 178	\$ -	\$ 178

	September 28, 2013			
	Level 1	Level 2	Level 3	Total
(expressed in thousands)				
Assets:				
Currency contracts <sup>(1)</sup>	\$ -	\$ 1,091	\$ -	\$ 1,091
Total assets	\$ -	\$ 1,091	\$ -	\$ 1,091

Liabilities:				
Currency contracts <sup>(1)</sup>	\$ -	\$ 1,474	\$ -	\$ 1,474
Total liabilities	\$ -	\$ 1,474	\$ -	\$ 1,474

(1) Based on observable market transactions of spot currency rates and forward currency rates on equivalently-termed instruments.

*Nonfinancial Assets Measured at Fair Value on a Nonrecurring Basis*

The Company's goodwill, intangible assets and other long-lived assets are nonfinancial assets that were acquired either as part of a business combination, individually or with a group of other assets. These nonfinancial assets were initially, and are currently, measured and recognized at amounts equal to the fair value determined as of the date of acquisition. Periodically, these nonfinancial assets are tested for impairment, by comparing their respective carrying values to the estimated fair value of the reporting unit or asset group in which they reside. In the event any of these nonfinancial assets were to become impaired, the Company would recognize an impairment loss equal to the amount by which the carrying value of the reporting unit, impaired asset or asset group exceeds its estimated fair value. Fair value measurements of reporting units are estimated using an income approach involving discounted or undiscounted cash flow models that contain certain Level 3 inputs requiring management judgment, including projections of economic conditions and customer demand, revenue and margins, changes in competition, operating costs, working capital requirements, and new product introductions. Fair value measurements of the reporting units associated with the Company's goodwill balances are estimated at least annually in the fourth quarter of each fiscal year for purposes of impairment testing. Fair value measurements associated with the Company's intangible assets and other long-lived assets are estimated when events or changes in circumstances such as market value, asset utilization, physical change, legal factors, or other matters indicate that the carrying value may not be recoverable.

Table of Contents*Financial Instruments not Measured at Fair Value*

Certain of the Company's financial instruments are not measured at fair value but nevertheless are recorded at carrying amounts approximating fair value, based on their short-term nature or variable interest rate. These financial instruments include cash and cash equivalents, accounts receivable, accounts payable and short-term borrowings.

**7. Financing:**

Short-term borrowings at September 27, 2014 and September 28, 2013 consist of the following:

	2014	2013
	(expressed in thousands)	
Bank line of credit, monthly U.S. LIBOR plus 87.5 basis points, retired in September 2014	\$ -	\$ 35,000
Bank line of credit, monthly U.S. LIBOR plus 100 basis points, in effect at September 27, 2014, maturing October 2014, with optional month-to-month term renewal and loan repricing until September 2019	\$ 60,000	\$ -
<b>Total Short-Term Borrowings</b>	<b>\$ 60,000</b>	<b>\$ 35,000</b>

On September 27, 2014, the Company entered into a credit agreement ( "Credit Agreement" ) with JPMorgan Chase Bank, N.A. as administrative agent, and other financial institutions that may become parties to the Credit Agreement from time to time. This agreement amended and extended the \$100 million senior unsecured credit facility that was scheduled to expire in September 2017. The Credit Agreement provides for a five-year, \$200 million senior unsecured revolving credit facility ( "Credit Facility" ) maturing September 24, 2019. The Company may use the Credit Facility for working capital financing, permitted acquisitions, share purchases, or other lawful corporate purposes. At September 27, 2014, outstanding borrowings under the Credit Facility were \$60.0 million. At September 28, 2013, outstanding borrowings under the prior Credit Facility were \$35.0 million. At September 27, 2014, the Company had outstanding letters of credit drawn from the Credit Facility totaling \$9.4 million, leaving approximately \$130.6 million of unused borrowing capacity. At September 28, 2013, the Company had outstanding letters of credit drawn from the Credit Facility totaling \$14.3 million, leaving approximately \$50.7 million of unused borrowing capacity.

The weighted average interest rate on outstanding borrowings under the Credit Facility during the fiscal years ended September 27, 2014 and September 28, 2013 was 1.15% and 1.57%, respectively. At September 27, 2014 the interest rate applicable to outstanding variable rate credit facility borrowings was 1.15%, which was the monthly U.S. LIBOR plus 100 basis points. At September 28, 2013, the interest rate applicable to outstanding variable rate credit facility borrowings was 1.07%, which was the monthly U.S. LIBOR plus 87.5 basis points.

The primary categories of borrowing include Eurocurrency Borrowing, Alternate Base Rate ( "ABR" ) Borrowing, and Swingline Loans. ABR Borrowings and Swingline Loans made in U.S. Dollars under the Credit Agreement bear interest at a rate per annum equal to the Alternate Base Rate (defined as the greater of (a) the Prime Rate (as defined in the Credit Agreement) in effect on such day, (b) the Federal Funds Effective Rate (as defined in the Credit Agreement) in effect on such day plus ½ of 1%, or (c) the Adjusted LIBO Rate (as defined in the Credit Agreement) for a one month Interest Period on such day plus 1%), plus the ABR Spread, as defined in the Credit Agreement, based upon the Leverage Ratio, as defined in the Credit Agreement, applicable on such date. Eurocurrency Borrowings made under the Credit Agreement bear interest at a rate per annum equal to the Adjusted LIBO Rate, as defined in the Credit Agreement, for the interest period in effect for such Eurocurrency Borrowing plus the Eurocurrency Spread, as defined in the Credit Agreement, based upon the Leverage Ratio applicable on such date. At September 27, 2014, the prime rate of 3.25% was the applicable Alternate Base Rate, plus ABR Spread ranging from 0% to 0.625% based on the Leverage Ratio. At September 27, 2014, the applicable Adjusted LIBO rate was 0.15%, plus Eurocurrency Spread ranging from 1.00% to 1.625% based on the Leverage Ratio. Commitment fees are payable on the unused portion of the Credit Facility at rates between 0.15% and 0.30%, based on the Leverage Ratio. During each of the fiscal years ended September 27, 2014 and September 28, 2013, commitment fees incurred on the Credit Facility were \$0.1 million and \$0.1 million, respectively.

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Under the Credit Agreement, the Company and its subsidiaries are subject to customary affirmative and negative covenants, including restrictions on their ability to incur debt, create liens, dispose of assets, make investments, loans, advances, guarantees and acquisitions, enter into transactions with affiliates, and enter into any restrictive agreements, and customary events of default (including payment defaults, covenant defaults, change of control defaults and bankruptcy defaults). The Credit Agreement also contains financial covenants, including the ratio of consolidated total indebtedness to consolidated EBITDA, as well as the ratio of consolidated EBITDA to consolidated interest expense. These covenants restrict the Company's ability to pay dividends and purchase outstanding shares of common stock. At September 27, 2014 and September 28, 2013, the Company was in compliance with these financial covenants.

At September 27, 2014, the Company had outstanding letters of credit and guarantees totaling \$21.2 million and \$24.7 million, respectively, primarily to bond advance payments and performance related to customer contracts in Test.

### 8. Income Taxes:

The components of income before income taxes for the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 were as follows:

	2014	2013	2012
	(expressed in thousands)		
Income before income taxes:			
Domestic	\$ 32,867	\$ 49,921	\$ 45,152
Foreign	25,576	29,333	34,628
Total	\$ 58,443	\$ 79,254	\$ 79,780

The provision for income taxes for the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 was as follows:

	2014	2013	2012
	(expressed in thousands)		
Current provision (benefit):			
Federal	\$ 7,503	\$ 13,241	\$ 16,834
State	842	781	1,058
Foreign	13,056	8,618	11,575
Deferred	(4,967)	(1,192)	(1,243)
Total provision	\$ 16,434	\$ 21,448	\$ 28,224

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A reconciliation from the federal statutory income tax rate to the Company's effective income tax rate for the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 is as follows:

	2014	2013	2012
United States federal statutory income tax rate	35%	35%	35%
Impact from foreign operations	(1)	(1)	(2)
State income taxes, net of federal benefit	1	1	1
Research and development tax credits	(5)	(5)	(1)
Domestic production activities deduction	(2)	(2)	(2)
Foreign tax credits	(2)	-	-
Change in valuation allowances	-	-	(1)
Nondeductible expense to settle U.S. Government investigation	-	-	4
Nondeductible stock option expense and other permanent items	2	(1)	1
Effective income tax rate	28%	27%	35%

A summary of the deferred tax assets and liabilities for the fiscal years ended September 27, 2014 and September 28, 2013 is as follows:

	2014	2013
	(expressed in thousands)	
<b>Deferred Tax Assets:</b>		
Accrued compensation and benefits	\$ 11,604	\$ 8,826
Inventory reserves	5,060	4,264
Intangible and other assets	2,684	3,081
Allowance for doubtful accounts	644	380
Net operating loss carryovers	277	376
Research and development tax credit carryovers	326	-
Other	314	320
Total deferred tax asset before valuation allowance	20,909	17,247
Less valuation allowance	(442)	(105)
<b>Total Deferred Tax Assets</b>	<b>\$ 20,467</b>	<b>\$ 17,142</b>
<b>Deferred Tax Liabilities:</b>		
Property and equipment	\$ 8,557	\$ 10,222
Foreign deferred revenue and other	2,541	3,246
Unrealized derivative instrument gains	269	670
<b>Total Deferred Tax Liabilities</b>	<b>\$ 11,367</b>	<b>\$ 14,138</b>
<b>Net Deferred Tax Assets</b>	<b>\$ 9,100</b>	<b>\$ 3,004</b>

As of September 27, 2014, the Company's German and Swiss subsidiaries had net operating loss carryovers of \$0.2 million, and \$0.5 million respectively. The German net operating loss carryovers will not expire under local tax law. Switzerland has a seven year net operating loss limitation. The Company has determined that the benefit of the Swiss subsidiary's \$0.5 million net operating loss is not likely to be realized. Accordingly, as of September 27, 2014, the Company had a full valuation against the carryover in the amount of \$0.1 million.

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As of September 27, 2014, the Company had a Minnesota R&D tax credit carryover of \$0.3 million which may be carried forward fifteen years. The Company has recorded a full valuation allowance against this carryover based on its expectation that the credits will expire prior to utilization.

During fiscal year 2014, the Company repatriated \$9.6 million of current earnings from its German, Japanese and Korean subsidiaries. The Company recorded \$0.1 million tax expense during fiscal year 2014 related to these repatriations. Also during fiscal year 2014, the Company recognized additional federal and state research and development tax credit benefits of \$2.6 million related to prior fiscal years due to favorable guidance related to the United States Research and Development tax credit that was issued during the fourth quarter of fiscal year 2013. The Company was only allowed to recognize federal research and development credits on applicable spending during the first fiscal quarter, as the provision in the U.S. tax law allowing for these credits expired on December 31, 2013.

During fiscal year 2013, the Company repatriated \$14.5 million of current earnings from its German, and Japanese subsidiaries. The Company recorded \$0.5 million tax benefit during fiscal year 2013 related to these repatriations. On January 2, 2013, the American Taxpayer Relief Act (the Act) of 2012 was signed into law. The Act included legislation which reinstated the United States ( U.S. ) Research and Development ( R&D ) tax credit retroactively from January 1, 2012 and extended it through December 31, 2013. Also, during the fourth quarter of fiscal year 2013, new favorable guidance was issued related to the U.S. R&D tax credit. As a result of these events, during fiscal year 2013, the Company recognized a retroactive tax benefit of approximately \$2.4 million for R&D tax credits associated with prior fiscal years.

During fiscal year 2012, the Company repatriated \$20.2 million of current earnings from its German, Japanese and Korean subsidiaries. The Company recorded a \$0.5 million tax expense during fiscal year 2012 related to these repatriations. Also during fiscal year 2012, the Company was only allowed to recognize research and development credits on applicable spending during the first fiscal quarter, as the provision in the U.S. tax law allowing for these credits expired on December 31, 2011. As was previously disclosed, in the fourth quarter of fiscal year 2012, the Company reached an agreement with the DOC and the USAO, settling for \$7.8 million the DOC and USAO's investigation into the Company's past disclosures on its government certifications and its government contracting compliance policies, general compliance record and practices in areas including export controls and government contracts. During the third quarter of fiscal year 2012, the Company accrued a loss contingency equal to the settlement amount. The \$7.8 million settlement costs were non-deductible for income tax purposes.

In accordance with ASC 740-30, the Company has not recognized a deferred tax liability for the undistributed earnings of certain of its foreign operations because those subsidiaries have invested or will invest the undistributed earnings indefinitely. At September 27, 2014, undistributed earnings were approximately \$81 million. Because of the availability of U.S. foreign tax credits, it is impractical for the Company to determine the amount of U.S. federal tax liability that would be payable if these earnings were not indefinitely reinvested. Deferred taxes are recorded for earnings of foreign operations when the Company determines that such earnings are no longer indefinitely reinvested.

A summary of changes in the Company's liability for unrecognized tax benefits for the fiscal years ended September 27, 2014 and September 28, 2013 is as follows:

	2014	2013
	(expressed in thousands)	
Beginning balance	\$ 4,311	\$ 1,666
Increase due to tax positions related to the current year	659	913
Increase (decrease) due to tax positions related to prior years	1,068	1,726
Decrease due to lapse of statute of limitations	(47)	-
Exchange rate change	(1)	6
Ending balance	\$ 5,990	\$ 4,311

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Included in the balance of unrecognized tax benefits at September 27, 2014 are potential benefits of \$3.8 million that, if recognized, would affect the effective tax rate.

At both September 27, 2014 and September 28, 2013, the Company had accrued interest related to uncertain income tax positions of approximately \$0.2 million and \$0.1 million, respectively. At September 27, 2014 and September 28, 2013, no accrual for penalties related to uncertain tax positions existed. Interest and penalties related to uncertain tax positions are included in Interest Expense, net and General and Administrative Expense, respectively, on the Consolidated Statements of Income.

The Company is subject to U.S. federal income tax as well as income tax of numerous state and foreign jurisdictions. The Company is no longer subject to U.S. federal tax examinations for fiscal years before 2011 and with limited exceptions, state and foreign income tax examinations for fiscal years before 2009. During 2012, the Internal Revenue Service ( IRS ) completed the audit of the Company's consolidated income tax returns for fiscal years 2009 and 2010. Also during 2012, the Minnesota Department of Revenue completed the audit of fiscal years 2006 through 2008. The IRS is currently auditing the Company's fiscal tax years ending October 1, 2011 and September 29, 2012. As of September 27, 2014, the IRS has not proposed any significant adjustments to the company's tax positions for which the Company is not adequately reserved. The Company believes that it is reasonably possible that its liability for unrecognized tax positions may change upon conclusion of the IRS audit. However, an estimate of the amount or range of the change cannot be made at this time.

The Company's German tax returns have been examined by the tax authorities through fiscal year 2008. The Company's Japanese tax returns have been examined by the tax authorities through fiscal year 2010. The Company's Chinese tax returns for calendar years 2009 through 2011 and 2013 have not been examined by the tax authorities. The Company's Chinese tax return for calendar year 2012 is currently being examined. As of September 27, 2014, the Company does not expect significant changes in the amount of unrecognized tax benefits for its foreign subsidiaries during the next twelve months.

At September 27, 2014 and September 28, 2013, the Company and certain of its foreign subsidiaries were expected to receive income tax refunds within the next fiscal year. As a result, at September 27, 2014 and September 28, 2013, the Company recognized a current income tax receivable of \$6.5 million and \$5.9 million, respectively, which is included in Prepaid Expenses and Other Current Assets on the Consolidated Balance Sheets.

## **9. Employee Benefit Plans:**

### *Retirement Savings Plan*

The Company offers a contributory retirement savings plan that has two components: (1) a 401(k) component with a Company match and (2) a fiscal year Company contribution.

The 401(k) component of the retirement savings plan allows eligible U.S. employees to contribute a portion of their pre-tax income to the plan each pay period. The Company matches 50% of employees' pre-tax contributions (excluding catch-up contributions that employees age 50 or older may make to the plan), up to 6% of compensation, subject to limitations imposed by federal law. The Company's matching contributions were \$2.6 million, \$2.4 million, and \$2.2 million in fiscal years 2014, 2013, and 2012, respectively. Employees may also contribute a percentage of their salary to the plan on an after-tax basis.

The Company also provides, on an annual fiscal year basis, a discretionary contribution to the retirement plan for eligible U.S. employees. Employees who are active as of the end of the fiscal year and whom have been paid for 1,000 hours or more of service during a plan year are eligible for a fiscal year contribution. After three years as a participant, employees have a vested interest equal to 100% of the total Company's fiscal year contributions. The plan provides for a minimum fiscal year contribution of 3% of participant compensation below the Social Security taxable wage base and 6% of participant compensation in excess of the Social Security taxable wage base, up to the maximum contribution allowed by federal law. The Company's Board of Directors approves any changes to the contribution levels under the plan. The Company's fiscal year contributions under the plan totaled \$0.0 million, \$3.0 million, and \$2.7 million in fiscal years 2014, 2013, and 2012, respectively.

Table of Contents*Defined Benefit Pension Plan*

One of the Company's German subsidiaries has a non-contributory, defined benefit retirement plan for eligible employees. This plan provides benefits based on the employee's years of service and compensation during the years immediately preceding retirement, termination, disability, or death, as defined in the plan. The Company uses a September 30 measurement date for this defined benefit retirement plan.

The Company recognizes the funded status of the defined benefit pension in its statement of financial position, recognizes changes in that funded status in the year in which the changes occur through comprehensive income, and measures the plan's assets and its obligations that determine its funded status as of the end of the Company's fiscal year.

The pretax amount recognized in Accumulated Other Comprehensive Income as of September 27, 2014 and September 28, 2013 consists of the following:

	2014	2013
	(expressed in thousands)	
Actuarial net loss	\$ 10,469	\$ 7,819

The portion of the pretax amount in Accumulated Other Comprehensive Income at September 28, 2013 that was recognized in earnings during the fiscal year ended September 27, 2014 was \$0.5 million. The portion of the pretax amount in Accumulated Other Comprehensive Income at September 27, 2014 that is expected to be recognized as a component of net periodic retirement cost during the next fiscal year is \$0.6 million. The actuarial gain in fiscal year 2014 of \$5.8 million was primarily a result of the change in the discount rate from 3.56% in fiscal year 2013 to 2.48% in fiscal year 2014.

The following is a summary of the changes in benefit obligations and plan assets during the fiscal years ended September 27, 2014 and September 28, 2013:

	2014	2013
	(expressed in thousands)	
<b>Change in benefit obligation:</b>		
Projected benefit obligation, beginning of year	\$ 23,691	\$ 21,397
Service cost	800	690
Interest cost	833	768
Actuarial gain	5,762	269
Exchange rate change	(1,830)	1,130
Benefits paid	(638)	(563)
Projected benefit obligation, end of year	\$ 28,618	\$ 23,691
<b>Change in plan assets:</b>		
Fair value of plan assets, beginning of year	\$ 18,589	\$ 13,058
Actual return on plan assets	2,978	775
Employer contributions	638	4,575
Exchange rate change	(1,298)	744
Benefits paid	(638)	(563)
Fair value of plan assets, end of year	\$ 20,269	\$ 18,589

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The following is a summary of the funded status of the defined benefit retirement plan and amounts recognized in the Company's Consolidated Balance Sheets at September 27, 2014 and September 28, 2013:

	2014	2013
	(expressed in thousands)	
<b>Funded status:</b>		
Funded status, end of year	\$ (8,349)	\$ (5,102)
Accumulated other comprehensive loss	10,469	7,819
Net amount recognized	\$ 2,120	\$ 2,717
<b>Amounts recognized in consolidated balance sheets:</b>		
Accrued payroll and related costs	\$ (695)	\$ (668)
Pension benefit plan obligation	(7,654)	(4,434)
Deferred income taxes	3,175	2,360
Accumulated other comprehensive income, net of tax	7,294	5,459
Net amount recognized	\$ 2,120	\$ 2,717

The weighted average assumptions used to determine the defined benefit retirement plan obligation at September 27, 2014 and September 28, 2013, and also the net periodic benefit cost for the following fiscal year, were as follows:

	2014	2013
Discount rate	2.5%	3.6%
Expected rate of return on plan assets	5.5%	5.5%
Expected rate of increase in future compensation levels	3.4%	2.8%

The discount rate is calculated based on zero-coupon bond yields published by the Deutsche Bundesbank for maturities that match the weighted average duration of the pension liability, adjusted for the average credit spread of corporate bond rates above the government bond yields.

The expected rate of return on plan assets represents the weighted average of the expected returns on individual asset categories in the portfolio. The Company uses investment services to assist with determining the overall expected rate of return on pension plan assets. Factors considered in the Company's determination include historical long-term investment performance and estimates of future long-term returns by asset class.

The overall objective of the Company's investment policy and strategy for the defined benefit retirement plan is to maintain sufficient liquidity to pay benefits and minimize the volatility of returns while earning the highest possible rate of return over time to satisfy the benefit obligations. The plan fiduciaries assist the Company with setting the long-term strategic investment objectives for the defined benefit retirement plan assets. The objectives include preserving the funded status of the trust and balancing risk and return. Investment performance and plan asset mix are reviewed periodically.

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At both September 27, 2014 and September 28, 2013, plan assets were invested in a single mutual fund, the underlying assets of which are allocated to fixed income, and cash and cash equivalents categories (see table below). During the fourth quarter of fiscal year 2014, in an effort to increase the long-term expected return, the plan assets were transferred from one single mutual fund to another through a sale and simultaneous purchase, respectively. The new mutual fund targets a higher exposure to equity markets and is able to generate a higher overall return on a long-term basis. Any decisions to change the asset allocation are made by the plan fiduciaries. However, investment into equity and fixed income securities is limited to a maximum of 65% of total plan assets with a targeted allocation of assets of 50% equity and 50% fixed income.

The actual defined benefit retirement plan asset allocations within the balanced mutual fund at September 27, 2014 and September 28, 2013 are as follows:

	Percentage of Plan Assets	
	2014	2013
Fixed income securities <sup>(1)</sup>	49.0%	53.0%
Cash and cash equivalents <sup>(2)</sup>	51.0%	47.0%
	100.0%	100.0%

- (1) Fixed income securities are comprised primarily of international government agency and international corporate bonds with investment grade ratings.
- (2) At September 27, 2014 and September 28, 2013, cash and cash equivalents include deposit accounts holding cash in Euros and other currencies and term deposits primarily held as collateral for equity futures. The market values of the equity and futures are linked to the values of equity indexes of developed country markets, including U.S., Great Britain, Europe, Canada, Switzerland and Japan.

As of September 27, 2014 and September 28, 2013, the fair value of the defined benefit retirement plan assets, which are subject to fair value measurements as described in Note 6 to the Consolidated Financial Statements, are as follows:

	Level 1	September 27, 2014 Level 2      Level 3 (expressed in thousands)		Total
Mutual fund <sup>(1)</sup>	\$ -	\$ 20,269	\$ -	\$ 20,269

		September 28, 2013			
	Level 1	Level 2	Level 3		Total
		(expressed in thousands)			
Mutual fund <sup>(1)</sup>	\$ -	\$ 18,589	\$ -	\$	18,589

- (1) The fair value of the mutual fund is generally valued based on closing prices from national exchanges, if the underlying securities are traded on an active market, or fixed income pricing models that use observable market inputs.

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Net periodic benefit cost for the Company's defined benefit retirement plan for the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 included the following components:

	2014	2013	2012
	(expressed in thousands)		
Service cost	\$ 800	\$ 690	\$ 412
Interest cost	833	768	835
Expected return on plan assets	(1,024)	(690)	(660)
Net amortization and deferral	463	520	77
Special termination benefits	26	-	-
Net periodic benefit cost	\$ 1,098	\$ 1,288	\$ 664

The accumulated benefit obligation of the Company's defined benefit retirement plan as of September 27, 2014 and September 28, 2013 was \$25.6 million and \$21.7 million, respectively.

The future pension benefit payments, which reflect expected future service, for the next five fiscal years, and the combined five fiscal years thereafter, are as follows:

Fiscal Year	Pension Benefits (expressed in thousands)
2015	\$ 695
2016	789
2017	847
2018	882
2019	940
2020 through 2024	5,727
	\$ 9,880

*Other Retirement Plans*

Certain of the Company's international subsidiaries have non-contributory, unfunded post-retirement benefit plans that provide retirement benefits for eligible employees and managing directors. Generally, these postretirement plans provide benefits that accumulate based on years of service and compensation levels. At September 27, 2014 and September 28, 2013, the aggregate liabilities associated with these post-retirement benefit plans was \$4.2 million and \$4.4 million, respectively.

Table of Contents**10. Other Comprehensive Income:**

Other Comprehensive Income (Loss), a component of Shareholders' Investment, consists of foreign currency translation adjustments, gains or losses on derivative instruments, and defined benefit pension plan adjustments.

Income tax expense or benefit allocated to each component of Other Comprehensive Income (Loss) for the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 was as follows:

	Pretax Amount	2014 Tax (Expense) or Benefit	Net of Tax Amount	Pretax Amount	2013 Tax (Expense) or Benefit	Net of Tax Amount	Pretax Amount	2012 Tax (Expense) or Benefit	Net of Tax Amount
(expressed in thousands)									
Foreign currency translation adjustments	\$ (5,099)	\$ -	\$ (5,099)	\$ 585	\$ -	\$ 585	\$ (2,123)	\$ -	\$ (2,123)
Derivative instruments:									
Unrealized net gain (loss)	1,749	(637)	1,112	2,135	(786)	1,349	(458)	167	(291)
Net (gain) loss reclassified to earnings	(1,088)	397	(691)	(733)	269	(464)	792	(293)	499
Defined benefit pension plan:									
Unrealized net (loss) gain	(3,656)	1,103	(2,553)	(184)	56	(128)	(5,233)	1,579	(3,654)
Net loss reclassified to earnings	464	(140)	324	520	(157)	363	77	(23)	54
Currency exchange rate change	394	-	394	(269)	-	(269)	127	-	127
Other comprehensive (loss) income	\$ (7,236)	\$ 723	\$ (6,513)	\$ 2,054	\$ (618)	\$ 1,436	\$ (6,818)	\$ 1,430	\$ (5,388)

The changes in the net-of-tax balances of each component of AOCI during the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 were as follows:

	2014				2013				2012			
	Unrealized Foreign Currency Translation Adjustments	Defined Gain on Derivative Instruments	Benefit on Pension Plan	Total	Unrealized Foreign Currency Translation Adjustments	Defined Gain on Derivative Instruments	Benefit on Pension Plan	Total	Unrealized Foreign Currency Translation Adjustments	Defined Gain on Derivative Instruments	Benefit on Pension Plan	Total
(expressed in thousands)												
Beginning balance	\$ 17,319	\$ 477	\$ (5,459)	\$ 12,337	\$ 16,734	\$ (408)	\$ (5,425)	\$ 10,901	\$ 18,857	\$ (616)	\$ (1,952)	\$ 16,289
Other comprehensive income (loss) before reclassifications	(5,099)	1,112	(2,159)	(6,146)	585	1,349	(397)	1,537	(2,123)	(291)	(3,527)	(5,941)
Amounts reclassified to earnings	-	(692)	324	(368)	-	(464)	363	(101)	-	499	54	553
Other comprehensive income (loss)	(5,099)	420	(1,835)	(6,514)	585	885	(34)	1,436	(2,123)	208	(3,473)	(5,388)
Ending balance	\$ 12,220	\$ 897	\$ (7,294)	\$ 5,823	\$ 17,319	\$ 477	\$ (5,459)	\$ 12,337	\$ 16,734	\$ (408)	\$ (5,425)	\$ 10,901



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The effect on certain line items in the Consolidated Statements of Income of amounts reclassified out of AOCI for the fiscal years ended September 27, 2014, September 28, 2013, and September 29, 2012 was as follows:

	2014	2013	2012	Affected Line Item in the Consolidated Statements of Income
Derivative instruments:	(expressed in thousands)			
Currency exchange contracts	\$ 1,088	\$ 733	\$ (162)	Revenue
Interest rate swaps	-	-	(630)	Interest expense, net
Total net gains (losses) included in income before income taxes	1,088	733	(792)	
Income tax (expense) benefit	(397)	(269)	293	
Total net gains (losses) included in net income	691	464	(499)	
Defined benefit pension plan:				
Actuarial losses	(253)	(171)	(25)	Cost of sales
Actuarial losses	(131)	(155)	(23)	Selling and marketing
Actuarial losses	(80)	(194)	(29)	General and administrative
Total losses included in income before income taxes	(464)	(520)	(77)	
Income tax benefit	140	157	23	
Total net losses included in net income	(324)	(363)	(54)	
Total net-of-tax reclassifications out of accumulated other comprehensive income included in net income	\$ 367	\$ 101	\$ (553)	

**11. Business Acquisition:**

On June 17, 2014, the Company acquired Roehrig Engineering, Inc. ( REI ) for a total estimated purchase price of \$14.8 million. REI is a leader in testing systems utilizing electric and electromagnetic actuation technology and is based in Lexington, North Carolina. The acquisition is part of the Company's continued investment to expand the Company's technology base and supplement its organic growth initiatives.

The transaction was accounted for under the acquisition method of accounting and the results of operations of the entity are included in the Company's Consolidated Statements of Income as of and since June 17, 2014, the date of acquisition, and are reported in the Company's Test segment. The acquisition of REI's assets and liabilities does not constitute a material business combination and accordingly, pro forma results have not been included.

The purchase price of REI consists of the following:

(expressed in thousands):	Amount
Cash paid at closing, net of cash acquired	\$ 14,192
Estimated contingent consideration	650
Total purchase price, net of cash acquired	\$ 14,842

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The purchase price for REI includes cash consideration of \$14.2 million funded from our existing credit facility and an earn-out-based contingent consideration of up to a maximum of \$2.0 million based on customer orders obtained by REI during the calendar years of 2014 and 2015. The Company determined that the 2014 earn-out milestone would not be achieved and as a result, \$1.0 million of the estimated earn-out was adjusted to goodwill. During the fourth quarter, the Company completed its preliminary allocation of intangibles and adjusted the contingent consideration of \$2.0 million recorded in the third quarter to \$0.7 million. After the provisional period, subsequent changes in the fair value of this obligation will be recognized as adjustments to contingent consideration and reflected within the Company's Consolidated Statements of Income. Of the \$14.2 million paid, \$2.0 million is held in escrow until certain conditions of the escrow agreement are fulfilled. The escrow will be settled by no later than June 30, 2017. Costs associated with the acquisition of REI were not significant and were expensed as incurred.

The purchase price of REI has been preliminarily allocated and exceeds the net of the acquisition-date amount of the identifiable assets acquired and the liabilities assumed by \$9.6 million. Cash flows used to determine the purchase price included strategic and synergistic benefits (investment value) specific to the Company, which resulted in a purchase price in excess of the fair value of identifiable net liabilities. The purchase price also included the fair values of other assets that were not identifiable, not separately recognizable under accounting rules (e.g. assembled workforce) of immaterial value in addition to a going-concern element that represents the Company's ability to earn a higher rate of return on the group of assets than would be expected on the separate assets as determined during the valuation process. This additional investment value resulted in goodwill which is not expected to be deductible for income tax purposes.

The following table summarizes the preliminary provisional allocation of the purchase price to the fair values assigned to the assets acquired and liabilities assumed at the date of acquisition:

(expressed in thousands):	Amount
Accounts receivable and inventory	\$ 1,763
Machinery and equipment	477
Deferred tax asset	289
Current liabilities	(1,900)
Identifiable intangible assets	4,593
Net Assets acquired	5,222
Goodwill	9,620
Total purchase price consideration	\$ 14,842

As of September 27, 2014, the Company has not completed its fair value determination for all of the elements of the REI acquisition due to the timing of the closing date and the time required to complete certain valuations. The Company expects to complete the valuation in the first quarter of fiscal year 2015.

**12. Severance and Related Costs:**

During fiscal year 2014, the Company announced that it expects to realize productivity improvements in Test segment business processes gained through investments in infrastructure and IT technology. Associated with these savings, the Company initiated workforce and other cost reduction actions at certain of its locations in the U.S. and Europe during fiscal year 2014. As a result of these cost reduction actions, the Company incurred severance and related costs of \$6.3 million and \$3.4 million of the severance cost was unpaid as of September 27, 2014.

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The following table summarizes the severance and related costs included in the Company's Consolidated Statements of Income for the fiscal year ended September 27, 2014:

	2014 (expressed in thousands)
Cost of sales	\$ 3,507
Selling and marketing	1,805
General and administrative	1,024
Total severance and related costs	\$ 6,336

The following table summarizes the severance and related costs included in the Company's September 27, 2014 Consolidated Balance Sheet:

	2014 (expressed in thousands)
Accrued payroll and related costs	\$ 1,567
Defined benefit pension plan obligation	26
Other long-term liabilities	1,783
Total severance and related costs	\$ 3,376

**13. Commitments and Contingencies:***Government Investigation*

As previously reported by the Company with disclosures starting in March 2012, the Company investigated certain gift, travel, entertainment and other expenses incurred in connection with some of the Company operations in the Asia Pacific region. This investigation focused on possible violations of Company policy, corresponding internal control issues and possible violations of applicable law, including the Foreign Corrupt Practices Act. Substantial investigative work was completed on this matter and the Company took remedial actions, including changes to internal control procedures and removing certain persons formerly employed in the Company's Korea office. The Company voluntarily disclosed this matter to the Department of Justice and the SEC (the "Agencies"). The Company presented the results of the Company's investigation and the Company's corrective actions to representatives of the Agencies on January 16, 2013. The Company is now investigating certain business practices in China. This investigation has a similar focus to the prior investigation as described above. The Company has updated the Agencies regarding this investigation and the Company has taken certain initial remedial actions, including changes to internal control procedures and removing certain persons formerly employed by the Company in the China business. The Company is in regular communication with the Agencies regarding these investigations. The Company cannot predict the outcome of the matters described in this paragraph at this time or whether these matters will have a material adverse impact on the Company's business prospects, financial condition, operating results or cash flows.

*Litigation*

The Company is subject to various claims, legal actions, and complaints arising in the ordinary course of business. Management believes the final resolution of legal matters outstanding as of September 27, 2014 will not have a material adverse effect on the consolidated financial position or results of operations of the Company. The Company expenses legal costs as incurred.

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Total lease expense was \$5.7 million, \$5.6 million, and \$5.3 million for fiscal years 2014, 2013, and 2012, respectively. The Company has operating lease commitments for equipment, land, and facilities that expire on various dates through 2056. Minimum annual rental commitments for the next five fiscal years and thereafter are as follows:

Year	Payments (expressed in thousands)
2015	\$ 4,208
2016	2,590
2017	1,663
2018	748
2019	358
Thereafter	907
	\$ 10,474

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MTS SYSTEMS CORPORATION AND SUBSIDIARIES

SCHEDULE II - SUMMARY OF CONSOLIDATED ALLOWANCES

FOR DOUBTFUL ACCOUNTS

FOR THE FISCAL YEARS ENDED SEPTEMBER 27, 2014, SEPTEMBER 28, 2013, AND  
SEPTEMBER 29, 2012.

(expressed in thousands)

	Balance Beginning of Year	Provisions/ (Recoveries)	Amounts Written- off/ Payments	Balance End of Year
<u>Allowance for Doubtful Accounts:</u>				
2014	\$ 1,998	\$ 810	\$ (199)	\$ 2,609
2013	2,247	\$ (160)	\$ (89)	1,998
2012	1,534	896	(183)	2,247
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