

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

FOODARAMA SUPERMARKETS INC

Form ARS

April 22, 2002

[SHOPRITE LOGO]

FOODARAMA SUPERMARKETS, INC.

Annual Report 2001

FORWARD-LOOKING STATEMENTS

All statements, other than statements of historical fact, included in this Annual Report, including without limitation the statements under "Management's Discussion and Analysis of Financial Condition and Results of Operations," are, or may be deemed to be, "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act. Such forward-looking statements involve assumptions, known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements contained in this Annual Report. Such potential risks and uncertainties include without limitation, competitive pressures from other supermarket operators and warehouse club stores, economic conditions in the Company's primary markets, consumer spending patterns, availability of capital, cost of labor, cost of goods sold including increased costs from the Company's cooperative supplier, Wakefern Food Corporation ("Wakefern"), and other risk factors detailed herein and in other of the Company's Securities and Exchange Commission filings. The forward-looking statements are made as of the date of this Annual Report and the Company assumes no obligation to update the forward-looking statements or to update the reasons actual results could differ from those projected in such forward-looking statements.

1

FOODARAMA SUPERMARKETS, INC. AND SUBSIDIARIES

THE COMPANY

The Company operates a chain of twenty-two supermarkets located in Central New Jersey, as well as two liquor stores and two garden centers, all licensed as ShopRite. The Company also operates a central food processing facility to supply its stores with meat, various prepared salads, prepared foods and other items, and a central baking facility which supplies its stores with bakery products. The Company is a member of Wakefern Food Corporation, the largest retailer-owned food cooperative warehouse in the United States and owner of the ShopRite name.

The Company has incorporated the concept of "World Class" supermarkets into its operations. "World Class" supermarkets are significantly larger than conventional supermarkets and feature fresh fish-on-ice, prime meat service butcher departments, in-store bakeries, international foods including Chinese, sushi and kosher sections, salad bars, snack bars, meals to go, bulk foods and pharmacies. The Company has also introduced many of these features into its conventionally sized supermarkets through extensive renovations; these stores are considered "Mini-World Class" supermarkets. Currently, eighteen of the Company's stores are "World Class," two are "Mini-World Class" and two are conventional supermarkets.

STOCK PRICE AND DIVIDEND INFORMATION

The Common Stock of Foodarama Supermarkets, Inc., is traded on the American

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Stock Exchange under the ticker symbol "FSM." High and low stock prices were as follows:

Fiscal Quarter Ended	High	Low
January 29, 2000	28.375	19.750
April 29, 2000	27.250	20.000
July 29, 2000	28.000	24.000
October 28, 2000	24.250	17.750
January 27, 2001	21.250	15.125
April 28, 2001	20.000	17.000
July 28, 2001	35.250	18.500
November 3, 2001	42.000	34.350

No dividends have been declared or paid on the Company's Common Stock since October 1979. The Company has approximately 324 shareholders of record.

5 YEAR SUMMARY OF OPERATIONS

	Fiscal Years Ended		
	November 3, 2001 (a)	October 28, 2000	October 30, 1999
	(000's omitted except per sh		
Sales	\$ 945,301	\$ 866,363	\$ 778,726
Cost of Sales	711,092	657,436	592,606
Gross profit	234,209	208,927	186,120
Operating expenses	220,283	198,216	177,780
Interest, net	7,362	6,741	5,254
Gain on sale of store and real estate transactions	--	--	--
	227,645	204,957	183,034
Income before income tax provision	6,564	3,970	3,086
Income tax provision	(2,626)	(1,588)	(1,141)
Net income	\$ 3,938	\$ 2,382	\$ 1,945
Income per common share:			
Basic	\$ 3.54	\$ 2.13	\$ 1.74
Diluted	\$ 3.50	\$ 2.13	\$ 1.74
Weighted average number of common shares outstanding:			
Basic	1,111,727	1,117,290	1,117,290
Diluted	1,124,192	1,117,290	1,117,290
(a) 53 weeks			

ANNUAL REPORT 2001

OFFICERS AND DIRECTORS

DIRECTORS

Joseph J. Saker
Chairman of the Board,
Foodarama Supermarkets, Inc.

Richard J. Saker
President and Secretary,
Foodarama Supermarkets, Inc.

*Albert A. Zager
Member, Carton, Arvanitis, McGreevy,
Argeris, Zager & Aikins, L.L.C.,
Attorneys at Law

*Charles T. Parton
Chairman of the Board,
Two River Community Bank

*Robert H. Hutchins
President and Managing Director, Hutchins,
Farrell, Meyer & Allison, P.A.,
Certified Public Accountants

*Member, Audit & Stock Option Committees
Member, Executive Committee

EXECUTIVE OFFICERS

Joseph J. Saker
Chairman of the Board

Richard J. Saker
President and Secretary

Michael Shapiro
Senior Vice President,
Chief Financial Officer and Treasurer

Emory A. Altobelli
Senior Vice President,
Corporate Subsidiaries and Services

Carl L. Montanaro
Senior Vice President,
Sales and Merchandising

Joseph J. Saker, Jr.
Senior Vice President,
Marketing and Advertising

Robert V. Spires
Senior Vice President,

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Human Resources and Labor Relations

Joseph C. Troilo
Senior Vice President,
Financial Administration, Assistant Secretary
and Assistant Treasurer

GENERAL COUNSEL

Giordano, Halleran & Ciesla, P.C.
125 Half Mile Road
Middletown, NJ 07748

AUDITORS

Amper, Politziner & Matia P.A.
2015 Lincoln Highway
P.O. Box 988
Edison, NJ 08818-0988

TRANSFER AGENT & REGISTRAR

American Stock Transfer Company
40 Wall Street
New York, NY 10005

CORPORATE OFFICES

922 Highway 33
Building 6, Suite 1
Howell, NJ 07731
(732) 462-4700

FORM 10-K REPORT

A copy of the Company's Form 10-K/A Annual Report, as filed with the Securities and Exchange Commission, is available to shareholders without charge upon written request to:

Mr. Joseph C. Troilo
Senior Vice President
Foodarama Supermarkets, Inc.
922 Highway 33
Building 6, Suite 1
Freehold, NJ 07728

3

LETTER TO SHAREHOLDERS

Dear Shareholder:

The Company's results from operations and our financial condition in fiscal 2001 continued to improve for the fourth year in a row. Sales for fiscal 2001 increased 9.1% to a record \$945,301,000 from \$866,363,000 in the prior year. This increase was the result of improved sales in existing locations and the full year of operations of the two new World Class locations. The first new World Class store opened in February 2000 in Branchburg, New Jersey. The second new World Class store, which opened in April 2000 in Wall Township, New Jersey,

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

replaced an older, smaller facility in Brielle, New Jersey. Comparable stores sales increased 3.8% in fiscal 2001.

Income from operations increased 30% to \$13,926,000 in fiscal 2001 from \$10,711,000 in fiscal 2000. Net income grew 65% to \$3,938,000 or \$3.50 per diluted share in fiscal 2001 compared to \$2,382,000 or \$2.13 per diluted share in the prior year period.

Earnings before interest, taxes, depreciation and amortization ("EBITDA") for fiscal 2001 were \$27,342,000, an increase of 19% over the fiscal 2000 EBITDA of \$22,914,000.

The Company's working capital position declined by \$5,692,000 in fiscal 2001 to a ratio of .90 to 1.00 from .98 to 1.00 in fiscal 2000. We spent \$17,047,000 on numerous capital projects during fiscal 2001, including \$7,447,000 for equipment and leasehold improvements for the remodeling of three locations, and \$5,329,000 for new and replacement stores under construction. The Company made principal payments under long-term debt, excluding capitalized leases, of \$6,224,000 and additional long-term debt of \$929,000 was incurred. The Company and its lenders amended the Credit Agreement to provide for additional borrowing capacity under the revolving credit facility and to realign the timing of additional borrowing and spending for capital expenditures to more closely track the projected timing of these events. Additionally, the Credit Agreement now allows the Company to repurchase its common stock for an aggregate purchase price not to exceed \$5,000,000. Additional information regarding the amendments to the Credit Agreement is presented in "Management's Discussion and Analysis of Financial Condition and Results of Operations."

On June 8, 2001 the Company announced the commencement of a stock repurchase program whereby we will seek to repurchase shares of our common stock having a value of up to \$3,000,000. The Company's Board of Directors approved the stock repurchase program to enhance shareholder value by providing liquidity to its shareholders. The Company is utilizing internally generated funds and borrowings under its revolving credit facility to purchase shares of its common stock under the program, both in the open market and through privately negotiated transactions. As indicated above, the Company's Credit Agreement was amended to permit it to purchase shares of its common stock having an aggregate purchase price not to exceed \$5,000,000; however, at this time, the Board has limited its approval to the repurchase of stock having a value of up to \$3,000,000. As of February 28, 2002, 43,363 shares of common stock had been repurchased, 5,300 shares in open market transactions and 38,063 shares in privately negotiated transactions. Of the 38,063 shares, 28,863 shares were purchased from related parties. \$1,650,624, or an average of \$38.07 per share, was expended for the purchase of the 43,363 shares. Additional information regarding purchases of stock from related parties is presented in the Company's proxy statement which accompanies this annual report under the caption "Certain Business Relationships and Related Party Transactions."

The Branchburg and Wall Township, New Jersey World Class stores have been very well received by our customers, and have shown continued improvement in operating results since opening. On November 14, 2001 a new World Class store in Middletown, New Jersey opened. This location has exceeded initial projections and is a replacement for an older, smaller store in the same shopping center. Construction has commenced on three World Class stores, two of which are replacement locations for older, smaller stores. Additionally, the expansion and remodeling of another location is underway. Leases have also been signed for one replacement and one new location and negotiations are ongoing for the expansion of one existing store and for leases for one new and one replacement location. All of these projects will be World Class stores.

The Company owns a 12.3% interest in Wakefern Food Corporation, which provides purchasing, warehousing and distribution services on a cooperative basis to its

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

shareholder members, all of which are operators of ShopRite supermarkets. Wakefern requires all of its shareholder members to enter into agreements with Wakefern providing for certain commitments by, and restrictions on, its shareholder members. Among the restrictions in the agreement is a general requirement that a shareholder member must compensate Wakefern for lost warehouse volume if the member withdraws from the cooperative. Similar withdrawal payments are due if Wakefern loses volume by reason of a member selling its stores, merging with another entity or transferring a controlling corporate interest.

As previously reported, another member of Wakefern, Big V Supermarkets, Inc. ("Big V"), filed for reorganization under Chapter 11 and indicated its intent to depart from Wakefern. Big V, which is similar in sales volume to the Company, was unsuccessful in challenging provisions in its agreements with Wakefern which require that withdrawing members make a payment to Wakefern to make up for the resulting loss of volume to the cooperative. On November 16, 2001 Big V reported that it had entered into a term sheet, and has subsequently entered into definitive agreements, to sell substantially all of its assets to Wakefern. On February 22, 2002 the Bankruptcy Court Judge ruled that a competing offer submitted by a competitor, Stop & Shop, and supported by agreements with several creditor groups, could also be presented to the Court. Following this approval, Pathmark Stores, Inc. reported that it entered into an agreement with Stop & Shop whereby Pathmark agreed to purchase nine Big V stores from Stop & Shop for \$71 million. These transactions are subject to Bankruptcy Court review and approval. It is not possible to predict at this time what effect the reported transactions will have on our Company or Wakefern. Additional information regarding this subject is presented in "Management's Discussion and Analysis of Financial Condition and Results of Operations."

At this time, we want to extend our appreciation to our employees, shareholders and vendors for their continued loyalty and support. We also wish to express our gratitude to our customers for their continued patronage of the Foodarama ShopRite stores.

/s/ JOSEPH J. SAKER

Joseph J. Saker
Chairman of the Board
and Chief Executive Officer

/s/ RICHARD J. SAKER

Richard J. Saker
President and
Chief Operating Officer

4

ANNUAL REPORT 2001

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FINANCIAL CONDITION AND LIQUIDITY

As of May 11 and August 7, 2001, the Company and its lenders amended the Second Amended and Restated Revolving Credit and Term Loan Agreement (as amended, the "Credit Agreement"). The Credit Agreement is secured by substantially all of the Company's assets and provided for a total commitment of \$58,000,000, including a revolving credit facility (the "Revolving Note") of up to \$28,000,000, a term loan (the "Term Loan") in the amount of \$10,000,000 and a capital expenditures facility (the "Capex Facility") of up to \$20,000,000.

The amended Credit Agreement (a) increases the total amount available to the

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Company under the Revolving Note to \$28,000,000 from \$25,000,000, subject to the borrowing base limitation of 65% of eligible inventory; (b) reallocates the amount of permitted new indebtedness for fiscal year 2001 to fiscal year 2002 to more closely meet the Company's projected borrowing needs; (c) reallocates the limitations on indebtedness attributable to capitalized lease obligations over the term of the Credit Agreement to more closely track new real estate lease obligations; (d) permits capital expenditures relating to New/Replacement Store Projects over the term of the Credit Agreement to more closely track the projected timing of such expenditures; (e) permits capital expenditures relating to Adjusted Capex over the term of the Credit Agreement to more closely track the projected timing of such expenditures; (f) extends the expiration date of the period during which the Company may borrow against the Capex Facility to June 30, 2002; (g) allows the Company to repurchase its common stock for an aggregate purchase price not to exceed \$5,000,000 subject to certain conditions and limitations; (h) allows for loans to employees not to exceed \$50,000 in the aggregate; and (i) amends certain definitions. Other terms and conditions of the Credit Agreement previously reported upon by the Company have not been modified. As of November 3, 2001 the Company owed \$6,500,000 on the Term Loan and \$7,306,772 under the Capex Facility.

The Company's compliance with the major financial covenants under the Credit Agreement was as follows as of November 3, 2001:

Financial Covenant	Credit Agreement	Actual (As defined in the Credit Agreement)
Adjusted EBITDA(1)	Greater than \$16,000,000	\$21,955,000
Leverage Ratio(1)	Less than 3.50 to 1.00	1.23 to 1.00
Debt Service Coverage Ratio	Greater than 1.20 to 1.00	1.77 to 1.00
Adjusted Capex(2)	Less than \$12,750,000(3)	\$12,040,000(4)
Store Project Capex	Less than \$13,000,000(3)	\$ 5,007,000(4)

- (1) Excludes obligations under capitalized leases, interest expense and depreciation expense attributable to capitalized leases and changes in the LIFO reserve.
- (2) Adjusted Capex is all capital expenditures other than New/Replacement Store Project Capex.
- (3) Represents limitations on capital expenditures for fiscal 2001.
- (4) Represents capital expenditures for fiscal 2001.

On December 31, 1999 the Company financed the purchase of \$1,527,000 of POS hardware in 17 operating locations. The financing bears interest at 7.60% and is payable in monthly installments over its three year term.

On March 30, 1999 the Company financed the purchase of \$520,000 of computer equipment for all operating locations. The financing bears interest at 5.79% and is payable in monthly installments over its three year term.

No cash dividends have been paid on the Common Stock since 1979, and we have no present intentions or ability to pay any dividends in the near future on our Common Stock. The Credit Agreement does not permit the payment of any cash dividends on the Company's Common Stock.

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

FOODARAMA SUPERMARKETS, INC. AND SUBSIDIARIES

Working Capital:

At November 3, 2001 and October 28, 2000, the Company had working capital deficiencies of \$6,907,000 and \$1,215,000, respectively, compared to working capital of \$2,507,000 at October 30, 1999. Working capital decreased in fiscal 2001 primarily as the result of the net increase in accounts payable and accrued expenses of \$5,050,000 over the increase in inventory. This increase relates primarily to cost of merchandise and capital expenditures for the new Middletown, New Jersey store, opened November 14, 2001, as well as accrued occupancy costs related to the 53rd week of fiscal 2001. Accounts receivable consist primarily of returned checks due the Company, coupon receivables, third party pharmacy insurance claims and organization charge accounts. The terms of most receivables are 30 days or less. The allowance for uncollectible accounts is large in comparison to the amount of accounts receivable because the allowance consists primarily of a reserve for returned checks which are not written off until all collection efforts are exhausted. The Company normally requires small amounts of working capital since inventory is generally sold at approximately the same time that payments to Wakefern and other suppliers are due and most sales are for cash or cash equivalents.

Working capital decreased in fiscal 2000 primarily as the result of the net increase in accounts payable and accrued expenses of \$3,035,000 over the increase in inventory, which related primarily to cost of merchandise and operating expenses for the new Branchburg and Wall Township, New Jersey stores. Additionally, the current portion of long-term debt, primarily related to equipment financing, increased.

Working capital in fiscal 1999 increased primarily due to increases in inventory and receivables and decreases in the current portion of long-term debt partially offset by increases in accounts payable. These increases were primarily due to increased sales and the impact of double coupons.

Working capital ratios were as follows:

November 3, 2001.....	.90 to 1.00
October 28, 2000.....	.98 to 1.00
October 30, 1999.....	1.05 to 1.00

Cash flows (in millions) were as follows:

	2001	2000	1999
From operations.....	\$ 24.2	\$ 15.5	\$12.2
Investing activities.....	(16.9)	(15.2)	(8.2)
Financing activities.....	(7.1)	(.4)	(3.8)
Totals.....	\$.2	\$ (.1)	\$.2

Fiscal 2001 capital expenditures totaled \$17,047,000 with depreciation of \$12,840,000 compared to \$16,750,000 and \$11,524,000, respectively for fiscal 2000 and \$8,781,000 and \$10,838,000, respectively for fiscal 1999. The increase in depreciation in fiscal 2001 was the result of the purchase of equipment and leasehold improvements for the three locations remodeled during fiscal 2001 and a full year of depreciation for the locations opened in fiscal 2000. The increase in depreciation in fiscal 2000 was the result of the purchase of equipment and leasehold improvements for the two new locations as well as two additional real estate capitalized leases. The increase in depreciation in

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

fiscal 1999 resulted from the opening of two locations in fiscal 1998, a capitalized lease for one of the two locations and the modification of a capitalized real estate lease in fiscal 1999 for the expansion of a location. Capital expenditures increased in fiscal 2001 and fiscal 2000 as the result of the purchase of equipment and leasehold improvements for the locations remodeled in fiscal 2001 and the two locations opened in fiscal 2000 and the new Middletown store opened November 14, 2001. Capital expenditures declined in fiscal 1999 when no new stores were opened.

In fiscal 2001 net long-term debt decreased \$5,959,000 as the result of payments made to reduce the balances outstanding under existing debt. The source of these payments was cash generated by operations and an increase in the revolving credit facility of \$929,000.

In fiscal 2000 long-term debt increased \$25,499,000 due to the capitalization of real estate leases for the two locations opened in the year, the financing of POS hardware and equipment for two new locations and the restructuring of borrowings under the Credit Agreement. These increases were partially offset by cash generated by operations used to pay down a portion of the balances outstanding under the revolving credit facility and other existing debt.

6

ANNUAL REPORT 2001

In fiscal 1999 long-term debt increased \$3,858,000 due to the modification of a capitalized real estate lease for the expansion of the West Long Branch, New Jersey store, the financing of computer equipment purchased and financing obtained under the revolving credit facility. These increases were partially offset by cash generated by operations used to pay down existing debt.

During the year ended November 3, 2001, the Company repurchased a total of 29,070 shares of Common Stock under the stock repurchase program announced on June 8, 2001. 25,070 of these shares were purchased in privately negotiated transactions. 7,000 of these shares were owned by the Estate of Mary Saker, of which the Company's Chairman, Joseph J. Saker, is a co-executor, and 18,000 shares were owned by certain members of Mr. Saker's family. \$1,067,927, or an average of \$36.74 per share, was expended for the purchase of the 29,070 shares.

The Company had \$18,691,000 of available credit, at November 3, 2001, under its revolving credit facility. If Net Income and earnings before interest, taxes, depreciation and amortization ("EBITDA") decrease, as discussed in the Net Income section of Management's Discussion and Analysis--Results of Operations, the Company will borrow additional funds under its revolving credit facility. The Credit Agreement will adequately meet our operating needs, scheduled capital expenditures and debt service for fiscal 2002.

RESULTS OF OPERATIONS

Sales:

The Company's sales were \$945.3 million, \$866.4 million and \$778.7 million, respectively in fiscal 2001, 2000 and 1999. This represents an increase of 9.1 percent in 2001 and an increase of 11.3 percent in 2000. These changes in sales levels were the result of the full year of operations in fiscal 2001 of two locations opened in February and April 2000 and the 53rd week in fiscal 2001. The location opened in April 2000 replaced a smaller, older store. Comparable store sales increased 3.8% in fiscal 2001 and 4.2% in fiscal 2000.

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Gross Profit:

Gross profit totaled \$234.2 million in fiscal 2001 compared to \$208.9 million in fiscal 2000 and \$186.1 million in fiscal 1999. Gross profit as a percent of sales was 24.8% in fiscal 2001, 24.1% in fiscal 2000 and 23.9% in fiscal 1999.

In fiscal 2001 gross profit as a percentage of sales increased primarily as a result of improved product mix, the contribution of the new locations, the completion of promotional programs initiated by the Company for the locations opened in fiscal 2000, a reduction in product loss through improved shrink control and more efficient commissary operations, partially offset by the completion of Wakefern incentive programs for the new locations opened in the prior fiscal year.

The increase in fiscal 2000 of gross profit as a percentage of sales was primarily due to improved product mix, reduced Wakefern assessment as a percentage of sales and Wakefern incentive programs for the new locations opened in fiscal 2000, partially offset by promotional programs for the new locations opened in the current year period, the completion of Wakefern incentive programs for the new locations opened in fiscal 1998 and the adoption of the Last-In-First-Out ("LIFO") method of inventory valuation for grocery and nonfood categories. See Note 1 of Notes to Consolidated Financial Statements--Merchandise Inventories.

In fiscal 1999 gross profit declined as a percentage of sales as a result of increased promotional programs partially offset by improved product mix, reduced Wakefern assessment as a percentage of sales and the continuation of Wakefern incentive programs for the two new locations opened in fiscal 1998.

Patronage dividends applied as a reduction of the cost of merchandise sold were \$6,515,000, \$5,903,000 and \$5,294,000 for the last three fiscal years. This translates to .69%, .68% and .68% of sales for the respective periods.

7

FOODARAMA SUPERMARKETS, INC. AND SUBSIDIARIES

Gross profit dollars and percentage may be impacted by increased costs resulting from the potential change in the relationship between Big V and Wakefern. These increased costs to Wakefern could result in higher assessment charges to the Company. See Item 1. Business Wakefern Food Corporation.

	Fiscal Years Ended		
	11/03/01	10/28/00	10/30/99
	(in millions)		
Sales.....	\$945.3	\$866.4	\$778.7
Gross profit.....	234.2	208.9	186.1
Gross profit percentage.....	24.8%	24.1%	23.9%
=====			

Operating, General and Administrative Expenses:

Fiscal 2001 operating, general and administrative expenses totaled \$220.3 million compared to \$198.2 million in fiscal 2000 and \$177.8 million in fiscal 1999.

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

	Fiscal Years Ended		
	11/03/01	10/28/00	10/30/99
	(in millions)		
Sales	\$ 945.3	\$ 866.4	\$ 778.7
Operating, General and Administrative Expenses ...	220.3	198.2	177.8
Percent of Sales	23.3%	22.9%	22.8%
=====			

Operating, general and administrative expenses increased as a percent of sales when comparing fiscal 2001 to fiscal 2000. Increases in labor and related fringe benefits, administrative expense, occupancy, depreciation, other store expenses, which include Wakefern support services and debit/credit card fees, and a decrease in miscellaneous income were partially offset by decreases in advertising, pre-opening costs and reserve for closed store expense. The increase in labor and related fringe benefits was the result of additional personnel for all of fiscal 2001 for the two new stores opened during fiscal 2000 and increased sales in service intensive departments. Administrative expense increased as the result of increases in employee incentive programs and the charges related to the stock incentive plan. Occupancy increased due to increased costs for CAM, real estate taxes and sanitation. Depreciation expense increased due to a full year of depreciation for the equipment, leasehold improvements and the capitalized leases for the two stores opened in fiscal 2000 and additional depreciation related to the three stores remodeled in fiscal 2001. Other store expenses increased due to increases in charges for certain Wakefern programs. Miscellaneous income decreased due to a lack of income from the sale of recycled cardboard. Selling expense increased in dollars but declined as a percentage of sales. Pre-opening costs in fiscal 2001 related to the new Middletown store which did not open until November 14, 2001 while two stores were opened in fiscal 2000. The decrease in the reserve for closed store expense relates primarily to the expensing in fiscal 2000 of anticipated expenses for a location closed in April 2000 when the new Wall Township store opened. As a percentage of sales, labor and related fringe benefits increased .30%, administrative expense increased .21%, occupancy increased .06%, depreciation increased .05%, other store expenses increased .05% and miscellaneous income decreased .08%. These increases were partially offset by decreases in selling expense of .05%, pre-opening costs of .09% and reserve for closed store expense of .16%. Pre-opening costs were \$114,000 in fiscal 2001.

Operating, general and administrative expenses increased as a percent of sales when comparing fiscal 2000 to fiscal 1999. Increases in labor and related fringe benefits, supplies, pre-opening costs and reserve for closed store expense were partially offset by decreases in selling expense, occupancy, administration and depreciation. Labor and related fringe benefits increased as the result of additional personnel dedicated to the two new stores, increased sales in service intensive departments and premium rates paid to existing employees to work additional hours due to labor shortages in certain of our marketing areas. Supplies increased due to increased sales in supply intensive departments and an increase in plastic prices which is related to increases in the cost of petroleum. Pre-opening costs were for the new stores opened in February and April 2000. The reserve for closed store expense relates primarily to the anticipated expenses to be incurred over the balance of the lease for the location closed in April 2000 when the new Wall Township store opened. The decrease in selling expense was the result of decreased promotional activity, includ-

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

ANNUAL REPORT 2001

ing the modification of a variety of incentive programs, in our marketing area. Occupancy decreased as the result of an increase in rental income from sub-tenants within our stores and the decrease in fixed occupancy costs as a percentage of sales. Depreciation and administration increased in dollars but declined as a percentage of sales. As a percentage of sales, labor and related fringe benefits increased .29%, supplies increased .07%, pre-opening costs increased .10% and reserve for closed store expense increased .13%. Pre-opening costs were \$895,000 in fiscal 2000. These increases were partially offset by decreases in selling expense of .40%, occupancy of .28%, administration of .09% and depreciation of .06%.

Amortization expense decreased in fiscal 2001 to \$576,000 compared to \$679,000 in fiscal 2000 and \$973,000 in fiscal 1999. The decrease in fiscal 2001, as compared to fiscal 2000, was the result of decreased amortization of deferred escalation rents partially offset by increased amortization of deferred financing costs. The decrease in fiscal 2000, as compared to fiscal 1999, was the result of decreased amortization of deferred financing costs and bargain leases, partially offset by increased amortization of deferred escalation rents, which resulted from the modification of the amortization of one operating lease in fiscal 1999. See Note 1 of Notes to Consolidated Financial Statements--Intangibles and Deferred Financing Costs.

Interest Expense:

Interest expense totaled \$7.6 million in fiscal 2001 compared to \$7.1 million in fiscal 2000 and \$5.6 million in fiscal 1999. The increase in fiscal 2001, as compared to fiscal 2000, was due to an increase in average outstanding debt, including capitalized lease obligations partially offset by a decrease in the average interest rate paid on debt. The increase in fiscal 2000, as compared to fiscal 1999, was due to an increase in the average outstanding debt in fiscal 2000, including capitalized lease obligations and an increase in the average interest rate paid on the debt.

If net income and EBITDA decrease, as discussed in the Net Income section of Management's Discussion and Analysis--Results of Operations, the Company will borrow additional funds under its revolving credit facility thereby increasing interest expense.

Income Taxes:

The Company recorded a tax provision of \$2.6 million in fiscal 2001, \$1.6 million in fiscal 2000 and \$1.1 million in fiscal 1999. See Note 13 of Notes to Consolidated Financial Statements.

Net Income:

The Company had net income of \$3,938,000 or \$3.50 per diluted share in fiscal 2001 compared to net income of \$2,382,000 or \$2.13 per diluted share in fiscal 2000. EBITDA for fiscal 2001 were \$27,342,000 as compared to \$22,914,000 in fiscal 2000.

Fiscal 1999 resulted in net income of \$1,945,000 or \$1.74 per diluted share. EBITDA for fiscal 1999 were \$20,151,000.

If gross profit decreases and interest expense increases as discussed in the Gross Profit and Interest Expense sections of Management's Discussion and Analysis--Results of Operations, net income and EBITDA will also decrease.

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Weighted average diluted shares outstanding were 1,124,192 for fiscal 2001 and 1,117,290 for both fiscal 2000 and fiscal 1999.

RECENT ACCOUNTING PRONOUNCEMENTS

Effective October 29, 2000 the Company adopted Statement of Financial Accounting Standards No. 133 ("SFAS 133"), "Accounting for Derivative Instruments and Hedging Activities". This statement establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. SFAS 133 requires the recognition of all derivatives as either assets or liabilities on the balance sheet and measures those instruments at fair value. The Company does not currently engage in any hedging activity or hold any derivative instruments and has no immediate plans to do so in the future. There has been no impact from adopting the provisions of SFAS 133.

9

FOODARAMA SUPERMARKETS, INC. AND SUBSIDIARIES

Effective October 29, 2000 the Company adopted, the Securities and Exchange Commission Staff Accounting Bulletin No. 101, ("SAB 101") "Revenue Recognition in Financial Statements". SAB 101 provides additional guidance on revenue recognition as well as criteria for when revenue is generally realized and earned and also requires the deferral of incremental costs. There was no significant impact from adopting the provisions of SAB 101 in fiscal 2001.

Effective October 29, 2000 the Company adopted the Emerging Issues Task Force Issue No. 00-14 ("EITF 00-14") "Accounting for Certain Sales Incentives", which provides guidance on the accounting for certain sales incentives offered by companies to their customers, such as discounts, coupons, rebates and free products or services. In accordance with the provisions of EITF 00-14 the Company recorded those sales incentives covered by EITF 00-14 as a reduction of sales, resulting in a corresponding reduction in operating, general and administrative expenses, with no impact on the Company's net income. Prior year amounts have been reclassified to conform with the current year presentation. Sales incentives relating to this change in presentation amounted to \$19,331,000, \$19,877,000 and \$20,967,000 for the years ended November 3, 2001, October 28, 2000 and October 30, 1999, respectively.

In July 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 142 ("SFAS 142"), "Accounting for Goodwill and Other Intangible Assets" which is effective for fiscal years beginning after December 15, 2001. SFAS 142 discontinues the practice of amortizing goodwill and indefinite lived intangible assets and initiates an annual review for impairment. Impairment would be examined more frequently if certain indicators are encountered. Intangible assets with a determinable useful life will continue to be amortized over that period. The Company is currently assessing, but has not yet determined, the impact of SFAS 142 on its financial position and results of operations. The Company plans to adopt SFAS 142 in the first quarter of fiscal year 2003.

In October 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 144 ("SFAS 144"), "Accounting for the Impairment or Disposal of Long-Lived Assets", which is required to be applied in fiscal years beginning after December 15, 2001. SFAS 144 requires, among other things, the application of one accounting model for long-lived assets that are impaired or to be disposed of by sale. The Company believes that the adoption of

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

SFAS 144 will not have a significant impact on its financial position or results of operation.

10

ANNUAL REPORT 2001

CONSOLIDATED BALANCE SHEETS

November 3, 2001 and October 28, 2000
(In thousands)

	2001	2000
<hr/>		
ASSETS		
Current assets		
Cash and cash equivalents	\$ 4,219	\$ 3,977
Merchandise inventories	42,827	42,765
Receivables and other current assets	5,466	4,959
Prepaid income taxes	--	398
Related party receivables--Wakefern	8,970	8,557
Related party receivables--other	7	15
	<hr/>	<hr/>
	61,489	60,671
	<hr/>	<hr/>
Property and equipment		
Land	308	308
Buildings and improvements	1,220	1,220
Leasehold improvements	39,589	36,931
Equipment	103,394	96,452
Property under capital leases	59,909	59,909
Construction in progress	6,787	1,513
	<hr/>	<hr/>
	211,207	196,333
Less accumulated depreciation and amortization	98,218	87,487
	<hr/>	<hr/>
	112,989	108,846
	<hr/>	<hr/>
Other assets		
Investments in related parties	12,758	12,758
Intangibles	3,136	3,487
Other	2,550	3,469
Related party receivables--Wakefern	1,593	1,782
Related party receivables--other	11	172
	<hr/>	<hr/>
	20,048	21,668
	<hr/>	<hr/>
	\$ 194,526	\$ 191,185
	<hr/>	<hr/>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities		
Current portion of long-term debt	\$ 5,390	\$ 4,918
Current portion of long-term debt, related party	902	880
Current portion of obligations under capital leases ...	899	664
Current income taxes payable	704	--
Deferred income taxes	1,079	1,114

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Accounts payable		
Related party--Wakefern	35,988	34,051
Others	8,780	7,781
Accrued expenses	14,654	12,478
	-----	-----
	68,396	61,886
	-----	-----
Long-term debt	19,294	24,181
Long-term debt, related party	1,310	2,212
Obligations under capital leases	54,949	55,848
Deferred income taxes	1,201	2,585
Other long-term liabilities	10,883	7,051
	-----	-----
	87,637	91,877
	-----	-----
Shareholders' equity		
Common stock, \$1.00 par; authorized 2,500,000 shares; issued 1,621,767 shares; outstanding 1,088,220 shares November 3, 2001; 1,117,290 shares October 28, 2000 .	1,622	1,622
Capital in excess of par	4,168	2,351
Deferred compensation	(1,696)	--
Retained earnings	44,016	40,078
Accumulated other comprehensive income		
Minimum pension liability	(1,920)	--
	-----	-----
	46,190	44,051
Less 533,547 shares November 3, 2001; 504,477 shares October 28, 2000, held in treasury, at cost	7,697	6,629
	-----	-----
	38,493	37,422
	-----	-----
	\$ 194,526	\$191,185
	=====	=====

See notes to consolidated financial statements.

11

FOODARAMA SUPERMARKETS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS

Fiscal Years Ended November 3, 2001, October 28, 2000 and October 30, 1999
(In thousands, except per share data)

	2001	2000	1999
	-----	-----	-----
Sales	\$ 945,301	\$ 866,363	\$ 778,726
Cost of goods sold	711,092	657,436	592,606
	-----	-----	-----
Gross profit	234,209	208,927	186,120
Selling, general and administrative expenses	220,283	198,216	177,780
	-----	-----	-----
Earnings from operations	13,926	10,711	8,340
	-----	-----	-----

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Other income (expense)			
Interest expense	(7,627)	(7,059)	(5,569)
Interest income	265	318	315
	(7,362)	(6,741)	(5,254)
Earnings before income tax provision	6,564	3,970	3,086
Income tax provision	(2,626)	(1,588)	(1,141)
Net income	\$ 3,938	\$ 2,382	\$ 1,945
Per share information:			
Net income per common share			
Basic	\$ 3.54	\$ 2.13	\$ 1.74
Diluted	\$ 3.50	\$ 2.13	\$ 1.74
Weighted average shares outstanding			
Basic	1,111,727	1,117,290	1,117,290
Diluted	1,124,192	1,117,290	1,117,290

See notes to consolidated financial statements.

12

ANNUAL REPORT 2001

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

Fiscal Years Ended November 3, 2001, October 28, 2000 and October 30, 1999
(In thousands, except per share data)

	Common Stock		Capital in Excess of Par	Deferred Compen- sation	Accumulated Other Compre- hensive Income
	Shares Issued	Amount			
Balance					
October 31, 1998	1,621,767	\$1,622	\$2,351	\$ --	\$ (81)
Comprehensive income					
Net income 1999	--	--	--	--	--
Other comprehensive income					
Minimum pension liability	--	--	--	--	81
Comprehensive income	--	--	--	--	--
Balance					
October 30, 1999	1,621,767	1,622	2,351	--	--
Comprehensive income					
Net income 2000	--	--	--	--	--
Comprehensive income	--	--	--	--	--

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Balance					
October 28, 2000	1,621,767	1,622	2,351	--	--
Grant of stock options	--	--	1,817	(1,817)	--
Amortization of deferred compensation	--	--	--	121	--
Repurchase of common stock ..	--	--	--	--	--
Comprehensive income					
Net income 2001	--	--	--	--	--
Other comprehensive income					
Minimum pension liability	--	--	--	--	(1,920)
Comprehensive income	--	--	--	--	--
Balance					
November 3, 2001	1,621,767	\$1,622	\$4,168	\$(1,696)	\$(1,920)

	Retained Earnings	Treasury Stock Shares	Amount	Total Equity
Balance				
October 31, 1998	\$ 35,751	(504,477)	\$ (6,629)	\$ 33,014
Comprehensive income				
Net income 1999	1,945	--	--	1,945
Other comprehensive income				
Minimum pension liability	--	--	--	81
Comprehensive income	--	--	--	--
Balance				
October 30, 1999	37,696	(504,477)	(6,629)	35,040
Comprehensive income				
Net income 2000	2,382	--	--	2,382
Comprehensive income	--	--	--	--
Balance				
October 28, 2000	40,078	(504,477)	(6,629)	37,422
Grant of stock options	--	--	--	--
Amortization of deferred compensation	--	--	121	--
Repurchase of common stock ..	--	(29,070)	(1,068)	(1,068)
Comprehensive income				
Net income 2001	3,938	--	--	3,938
Other comprehensive income				
Minimum pension liability	--	--	--	(1,920)
Comprehensive income	--	--	--	--
Balance				
November 3, 2001	\$ 44,016	(533,547)	\$(7,697)	\$ 38,493

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

See notes to consolidated financial statements.

13

FOODARAMA SUPERMARKETS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

Fiscal Years Ended November 3, 2001, October 28, 2000 and October 30, 1999
(In thousands)

	2001	2000	1999
Cash flows from operating activities			
Net income	\$ 3,938	\$ 2,382	\$ 1,945
Adjustments to reconcile net income to net cash from operating activities			
Depreciation	12,840	11,524	10,838
Amortization, intangibles	351	352	723
Amortization, deferred financing costs	285	243	297
Amortization, deferred rent escalation	(60)	84	(47)
Provision to value inventory at LIFO	900	723	--
Deferred income taxes	(139)	(574)	(753)
Amortization of deferred compensation	256	--	--
(Increase) decrease in			
Merchandise inventories	(962)	(5,375)	(309)
Receivables and other current assets	(507)	(463)	(1,114)
Prepaid income taxes	398	(398)	1,005
Other assets	963	207	(721)
Related party receivables--Wakefern	(224)	(784)	(1,325)
Increase (decrease) in			
Accounts payable	2,936	5,018	(157)
Income taxes payable	704	(457)	457
Other liabilities	2,534	3,047	1,316
	24,213	15,529	12,155
Cash flows from investing activities			
Cash paid for the purchase of property and equipment .	(11,718)	(14,280)	(5,780)
Cash paid for construction in progress	(5,329)	(943)	(2,481)
Decrease in related party receivables--other	169	15	108
	(16,878)	(15,208)	(8,153)
Cash flows from financing activities			
Proceeds from issuance of debt	929	20,595	5,014
Principal payments under long-term debt	(5,344)	(18,754)	(7,904)
Principal payments under capital lease obligations ...	(664)	(699)	(463)
Principal payments under long-term debt, related party	(880)	(627)	(460)
Deferred financing costs	(66)	(953)	--
Repurchase of common stock	(1,068)	--	--
	(7,093)	(438)	(3,813)

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Net change in cash and cash equivalents	242	(117)	189
Cash and cash equivalents, beginning of year	3,977	4,094	3,905
	<hr/>		
Cash and cash equivalents, end of year	\$ 4,219	\$ 3,977	\$ 4,094
	<hr/>		
Supplemental disclosures of cash paid			
Interest	\$ 8,046	\$ 6,683	\$ 5,590
Income taxes	1,674	2,869	27

See notes to consolidated financial statements.

14

ANNUAL REPORT 2001

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Tabular dollars in thousands, except per share amounts)

Note 1 -- Summary of Significant Accounting Policies

Nature of Operations

Foodarama Supermarkets, Inc. and Subsidiaries (the "Company"), operate 22 ShopRite supermarkets, primarily in Central New Jersey. The Company is a member of Wakefern Food Corporation ("Wakefern"), the largest retailer-owned food cooperative in the United States.

Fiscal Year

The Company's fiscal year ends on the Saturday closest to October 31. Fiscal 2001 consists of the 53 weeks ended November 3, 2001, fiscal 2000 consists of the 52 weeks ended October 28, 2000, and fiscal 1999 consists of the 52 weeks ended October 30, 1999.

Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. All significant intercompany accounts and transactions have been eliminated.

Revenue Recognition

Revenues from the sale of products are recognized at the point of sale to the Company's customers. Vendor rebates and credits that relate to the Company's buying and merchandising activities are recognized as earned.

Industry Segment

The Company operates in one industry segment, the retail sale of food and nonfood products, primarily in the Central New Jersey region.

Reclassifications

Certain reclassifications have been made to prior year financial statements in order to conform to the current year presentation.

Use of Estimates

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Fair Value of Financial Instruments

Cash and cash equivalents, receivables and accounts payable are reflected in the consolidated financial statements at carrying value which approximates fair value because of the short-term maturity of these instruments. The fair value of long-term debt was approximately equivalent to its carrying value, due to the fact that the interest rates currently available to the Company for debt with similar terms are approximately equal to the interest rates for its existing debt. As the Company's investments in Wakefern can only be sold to Wakefern for approximately the amount invested, it is not practicable to estimate the fair value of such stock. Determination of the fair value of related party receivables and long-term debt-related party is not practicable due to their related party nature.

Cash Equivalents

The Company considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

Merchandise Inventories

Merchandise inventories are stated at the lower of cost (first-in, first-out) or market with cost being determined under the retail method. Effective October 31, 1999, the Company adopted the last-in, first-out (LIFO) method of inventory valuation for its grocery and nonfood inventory items. The Company believes that the LIFO method, as applied to these inventory items, results in a better matching of revenues and expenses. Because the October 30, 1999 inventory, which is valued at the first-in, first-out (FIFO) method, is the opening LIFO inventory, there is neither a cumulative effect to October 31, 1999, nor pro forma amounts of retroactive application of changing to the LIFO method. The decision to change to LIFO was made in the third quarter of fiscal year 2000.

15

FOODARAMA SUPERMARKETS, INC. AND SUBSIDIARIES

If the FIFO method had been used, inventory at November 3, 2001 and October 28, 2000 would have been \$1,623,000 and \$723,000 higher, respectively.

Property and Equipment

Property and equipment is stated at cost and is depreciated on a straight-line basis over the estimated useful lives ranging between three and ten years for equipment, the shorter of the useful life or lease term for leasehold improvements, and twenty years for buildings. Repairs and maintenance are expensed as incurred.

Property and equipment under capital leases are recorded at the lower of fair market value or the net present value of the minimum lease payments. They are depreciated on a straight-line basis over the shorter of the related lease terms or its useful life.

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Investments

The Company's investment in its principal supplier, Wakefern, is stated at cost (see Note 4).

Intangibles

Intangibles consist of goodwill and favorable operating lease costs. Goodwill is being amortized on a straight-line basis over periods from 15 to 36 years. The favorable operating lease costs are being amortized on a straight-line basis over the terms of the related leases which range from 12 to 24 years.

Long-Lived Assets

The Company reviews the carrying values of its long-lived assets for possible impairment whenever circumstances indicate the carrying amount of an asset may not be recoverable. An impairment is recognized to the extent the sum of the undiscounted estimated future cash flow expected to result from the use of the asset is less than the carrying value.

Deferred Financing Costs

Deferred financing costs are being amortized over the life of the related debt using the effective interest method.

Postretirement Benefits other than Pensions

The Company accrues for the cost of providing postretirement benefits, principally supplemental income payments and limited medical benefits, over the working careers of the officers in the plan.

Postemployment Benefits

The Company accrues for the expected cost of providing postemployment benefits, primarily short-term disability payments, over the working careers of its employees.

Advertising

Advertising costs are expensed as incurred. Advertising expense was \$8.8, \$8.5 and \$7.5 million for the fiscal years 2001, 2000 and 1999, respectively.

Store Closing Costs

The costs, net of amounts expected to be recovered, are expensed upon the closing of a store. It is reasonably possible that these estimates may change in the near term. Operating results continue to be reported until a store is closed.

Stock Option Plan

The Company has elected to follow Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB 25") and related interpretations in accounting for its employee stock options. Under this method, compensation cost is measured as the amount by which the market price of the underlying stock exceeds the exercise price of the stock option at the date at which both the number of options granted and the exercise price are known.

Earnings Per Share

Earnings per common share are based on the weighted average number of common

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

shares outstanding. Diluted earnings per share amounts are based on the weighted average number of common shares outstanding, plus the incremental shares that would have been outstanding upon the assumed exercise of all diluted stock options, subject to antidilution limitations.

16

ANNUAL REPORT 2001

Recent Accounting Pronouncements

Effective October 29, 2000, the Company adopted Statement of Financial Accounting Standards No. 133 ("SFAS 133"), "Accounting for Derivative Instruments and Hedging Activities." This statement establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. SFAS 133 requires the recognition of all derivatives as either assets or liabilities on the balance sheet and measures those instruments at fair value. The Company does not currently engage in any hedging activity or hold any derivative instruments. Therefore, there has been no impact from adopting the provisions of SFAS 133.

Effective October 29, 2000, the Company adopted the Securities and Exchange Commission Staff Accounting Bulletin No. 101, ("SAB 101"), "Revenue Recognition in Financial Statements." This Bulletin provides additional guidance on revenue recognition as well as criteria for when revenue is generally realized and earned and also requires the deferral of incremental costs. There was no significant impact from adopting the provisions of SAB 101 in fiscal 2001.

Effective October 29, 2000, the Company adopted the Emerging Issues Task Force Issue No. 00-14 ("EITF 00-14"), "Accounting for Certain Sales Incentives." EITF 00-14 provides guidance on the accounting for certain sales incentives offered by companies to their customers, such as discounts, coupons, rebates and free products or services. In accordance with the provisions of EITF 00-14, the Company recorded those sales incentives covered by EITF 00-14 as a reduction of sales, resulting in a corresponding reduction in selling, general and administrative expenses, with no impact on the Company's net income. Prior year amounts have been reclassified to conform to the current year presentation. Sales incentives relating to this change in presentation amounted to \$19,331,000, \$19,877,000 and \$20,967,000 for the years ended November 3, 2001, October 28, 2000 and October 30, 1999, respectively.

In July 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 142, "Accounting for Goodwill and Other Intangible Assets" ("SFAS 142") which is effective for fiscal years beginning after December 15, 2001. SFAS 142 discontinues the practice of amortizing goodwill and indefinite lived intangible assets and initiates an annual review for impairment. Impairment would be examined more frequently if certain indicators were encountered. Intangible assets with a determinable useful life will continue to be amortized over that period. The Company is currently assessing but has not yet determined the impact of SFAS 142 on its financial position and results of operations. The Company plans to adopt SFAS 142 in the first quarter of fiscal year 2003.

In October 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS 144"), which is required to be applied in fiscal years beginning after December 15, 2001. SFAS 144 requires, among other things, the application of one accounting model for long-lived assets that are impaired or to be disposed of by sale. The Company believes that the adoption of

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

SFAS 144 will not have a significant impact on its financial position or results of operations.

Note 2 -- Concentration of Cash Balance

As of November 3, 2001 and October 28, 2000, cash balances of approximately \$1,179,000 and \$1,173,000, respectively, were maintained in bank accounts insured by the Federal Deposit Insurance Corporation (FDIC). These balances exceed the insured amount of \$100,000.

Note 3 -- Receivables and Other Current Assets

	November 3, 2001	October 28, 2000
	-----	-----
Accounts receivable.....	\$3,980	\$3,350
Prepays.....	2,260	2,121
Rents receivable.....	99	31
Less allowance for uncollectible accounts.....	(873)	(543)
	-----	-----
	\$5,466	\$4,959
	=====	=====

17

FOODARAMA SUPERMARKETS, INC. AND SUBSIDIARIES

Note 4 -- Related Party Transactions

Wakefern Food Corporation

As required by Wakefern's By-Laws, all members of the cooperative are required to make an investment in the common stock of Wakefern for each supermarket operated ("Store Investment Program"), with the exact amount per store computed in accordance with a formula based on the volume of each store's purchases from Wakefern. The maximum required investment per store was \$550,000 at November 3, 2001 and October 28, 2000, and \$500,000 at October 30, 1999. During fiscal 2000 and 1999, the required investment in Wakefern increased. This resulted in a total increase in the investment in Wakefern by \$1,039,000 in 2000 and \$1,286,000 in 1999, and a related increase in the obligations due Wakefern for the same amount, respectively. This increase in the obligation is non-interest bearing and is payable over four years, with three years currently remaining. The Company has a 12.3% investment in Wakefern of \$11,805,000 at November 3, 2001 and October 28, 2000. Wakefern is operated on a cooperative basis for its members. The shares of stock in Wakefern are assigned to and held by Wakefern as collateral for any obligations due Wakefern. In addition, the obligations to Wakefern are personally guaranteed by principal officers/shareholders of the Company. As of November 3, 2001 and October 28, 2000, the Company was obligated to Wakefern for \$2,212,000 and \$3,092,000, respectively, for the increase in its required investment (see Note 8 Long-term Debt, Related Party).

The Company also has an investment of approximately 10.0% in Insure-Rite, Ltd., a company affiliated with Wakefern, which was \$953,000 at November 3, 2001 and October 28, 2000. During the year ended October 28, 2000, the Company was required to invest an additional \$124,000 relating to the opening of two new

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

stores. Insure-Rite, Ltd. provides the Company with a portion of its liability insurance coverage. Insurance premiums paid to Insure-Rite, Ltd. for fiscal years 2001, 2000 and 1999 were \$3,819,000, \$3,528,000 and \$3,275,000, respectively.

As a stockholder member of Wakefern, the Company earns a share of an annual Wakefern patronage dividend. The dividend is based on the distribution of operating profits on a pro rata basis in proportion to the dollar volume of business transacted by each member with Wakefern during each fiscal year. It is the Company's policy to accrue quarterly an estimate of the annual patronage dividend. The Company reflects the patronage dividend as a reduction of the cost of merchandise in the consolidated statements of operations. In addition, the Company also receives from Wakefern other product incentives and rebates. For fiscal 2001, 2000 and 1999, total patronage dividends and other product incentives and rebates were \$9,909,000, \$9,273,000 and \$8,202,000, respectively.

At November 3, 2001 and October 28, 2000, the Company has current receivables due from Wakefern of approximately \$8,970,000 and \$8,557,000, respectively, representing patronage dividends, vendor rebates, coupons and other receivables due in the ordinary course of business and a noncurrent receivable representing a deposit of approximately \$1,593,000 and \$1,782,000, respectively.

In September 1987, the Company and all other stockholder members of Wakefern entered into an agreement with Wakefern, as amended in 1992, which provides for certain commitments and restrictions on all stockholder members of Wakefern. The agreement contains an evergreen provision providing for an indefinite term and is subject to termination ten years after the approval of 75% of the outstanding voting stock of Wakefern. Under the agreement, each stockholder, including the Company, agreed to purchase at least 85% of its merchandise in certain defined product categories from Wakefern and, if it fails to meet such requirements, to make payments to Wakefern based on a formula designed to compensate Wakefern for its lost profit. Similar payments are due if Wakefern loses volume by reason of the sale of one or more of a stockholder's stores, merger with another entity or on the transfer of a controlling interest in the stockholder.

The Company fulfilled its obligation to purchase a minimum of 85% in certain defined product categories from Wakefern for all periods presented. The Company's merchandise purchases from Wakefern, including direct store delivery vendors processed by Wakefern, approximated \$647, \$588 and \$536 million for the fiscal years 2001, 2000 and 1999, respectively.

Wakefern charges the Company for, and provides the Company with support services in numerous administrative functions. These services include advertising, insurance, supplies, technical support for communications and in-store computer systems, equipment purchasing, and the coordination of coupon processing.

In addition to its investment in Wakefern, which carries only voting rights, the Company's President serves as a member of Wakefern's Board of Directors and its finance committee. Several of the Company's officers and employees also hold positions on various Wakefern committees.

18

FOODARAMA SUPERMARKETS, INC. AND SUBSIDIARIES

The Company has receivables from related parties that include shareholders, directors, officers, and real estate partnerships. At October 28, 2000, approximately \$180,000 of these receivables consisted of notes bearing interest at 9%. These receivables had been classified based upon the scheduled payment

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

terms. The remaining amounts were non-interest bearing, had no repayment terms and were classified based on expected payment dates. As of November 3, 2001, these receivables had been fully repaid.

During the fiscal year ended November 3, 2001, the Company utilized an entity, which is wholly-owned by the daughter of the Company's Chairman of the Board, to provide construction management services on several store renovations. The Company incurred \$214,000 of construction management fees relating to this entity and these amounts have been included in property and equipment.

Note 5 -- Intangibles

	November 3, 2001	October 2 2000
	-----	-----
Goodwill.....	\$ 3,493	\$ 3,493
Favorable operating lease costs.....	4,685	4,685
	-----	-----
	8,178	8,178
Less accumulated amortization.....	5,042	4,691
	-----	-----
	\$ 3,136	\$ 3,487
	=====	=====

Note 6 -- Accrued Expenses

	November 3, 2001	October 2 2000
	-----	-----
Payroll and payroll related expenses.....	\$ 7,211	\$ 5,871
Insurance.....	1,405	909
Sales, use and other taxes.....	1,294	1,214
Interest.....	63	483
Employee benefits.....	1,346	801
Occupancy costs.....	2,179	2,033
Real estate taxes.....	537	434
Other.....	619	733
	-----	-----
	\$14,654	\$12,478
	=====	=====

Note 7 -- Long-term Debt

Long-term debt consists of the following:

	November 3, 2001	October 2 2000
	-----	-----
Revolving note.....	\$ 3,766	\$ 2,837
Term loan.....	6,500	8,500
Capital expenditure facility.....	7,306	7,758

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Other notes payable.....	7,112	10,004
	-----	-----
	24,684	29,099
Less current portion.....	5,390	4,918
	-----	-----
	\$19,294	\$24,181
	=====	=====

19

ANNUAL REPORT 2001

The Company has a Revolving Credit and Term Loan Agreement which was amended and assigned to three financial institutions on January 7, 2000, and was further amended May 11 and August 7, 2001 (as amended, the "Credit Agreement"). The Credit Agreement is collateralized by substantially all of the Company's assets, provided for a total commitment of \$58,000,000 and matures December 31, 2004. The amended Credit Agreement (a) increases the total amount available to the Company under the Revolving Note to \$28,000,000 from \$25,000,000, subject to the borrowing base limitation of 65% of eligible inventory; (b) reallocates the amount of permitted new indebtedness for fiscal year 2001 to fiscal year 2002 to more closely meet the Company's projected borrowing needs; (c) reallocates the limitations on indebtedness attributable to capitalized lease obligations over the term of the Credit Agreement to more closely track new real estate lease obligations; (d) permits capital expenditures ("Capex") relating to New/Replacement Store Projects over the term of the Credit Agreement to more closely track the projected timing of such expenditures; (e) permits capital expenditures relating to Adjusted Capex over the term of the Credit Agreement to more closely track the projected timing of such expenditures; (f) extends the expiration date of the period during which the Company may borrow against the Capex Facility to June 30, 2002; (g) allows the Company to repurchase its common stock for an aggregate purchase price not to exceed \$5,000,000 subject to certain conditions and limitations (see Note 12); (h) allows for loans to employees not to exceed \$50,000 in the aggregate; and (i) amends certain definitions. Other terms and conditions of the Credit Agreement previously reported upon by the Company have not been modified.

The Agreement provides the Company with the option to convert portions of the debt to Eurodollar loans, as defined in the Agreement, which have interest rates indexed to LIBOR. The Agreement consists of a Revolving Note, a Term Loan and a Capital Expenditure Facility. The previous outstanding balances under the Stock Redemption Note and Expansion Loan were fully satisfied and replaced by this Agreement. These previous loans had fixed interest rates of 8.38% and 9.18%, respectively.

The Revolving Note has an overall availability of \$28,000,000, not to exceed 65% of eligible inventory, and provides for availability of up to \$4,500,000 for letters of credit. The Revolving Note bears interest at prime plus .50% or LIBOR plus 2.50%.

The Company had a letter of credit outstanding of \$1,012,004 and \$2,000,000 at November 3, 2001 and October 28, 2000, respectively. A commitment fee of .5% is charged on the unused portion of the Revolving Note. Available credit under the Revolving Note was \$18,691,000 and \$18,863,000 at November 3, 2001 and October 28, 2000. As of November 3, 2001 and October 28, 2000, \$7,475,000 and \$7,001,000 of cash receipts on hand or in transit were restricted for application against the Revolving Note balance.

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

The Term Loan is \$10,000,000 and is payable in quarterly principal installments of \$500,000 commencing April 1, 2000 through December 31, 2004. Interest is payable monthly at prime plus .75% or LIBOR plus 2.75%. At November 3, 2001, \$6,000,000 of the Term Loan balance was under a one month Eurodollar rate of 5.39%, maturing November 2001, which was renewed through February 2002 at a rate of 4.67%.

The \$20,000,000 Capital Expenditure Facility provides for a two-year non-restoring commitment to fund equipment purchases for five new stores, with a maximum of \$4,000,000 per store. Interest only is due monthly at prime plus .75% or LIBOR plus 2.75% for any amount utilized during the first two years of the commitment. Amounts borrowed through December 31, 2001 will be converted to a term loan with interest payable monthly at rates described above and fixed quarterly principal payments, commencing April 1, 2002, calculated on a seven-year amortization schedule. Additional amounts borrowed after December 31, 2001 through June 30, 2002 will be converted to a term loan with interest payable monthly at rates described above and fixed quarterly principal payments, commencing October 1, 2002, calculated on a six and a half-year amortization schedule. A balloon payment is due at December 31, 2004 for amounts outstanding on the term loans. A commitment fee of .5% is charged on the unused portion of the Capital Expenditure Facility. The Company had \$7,306,000 and \$7,758,000 outstanding as of November 3, 2001 and October 28, 2000, respectively and had \$12,000,000 available under this facility. At November 3, 2001, \$7,000,000 of the Capital Expenditure facility was under a one month Eurodollar rate of 5.31%, maturing November 2001, which was renewed through February 2002 at a rate of 4.60%.

The Agreement places restrictions on dividend payments and requires the maintenance of debt service coverage and leverage ratios and other financial ratios, as well as limitations on capital expenditures and new debt. For the year ended October 28, 2000, the Company exceeded its capital expenditure and adjusted indebtedness limits, which were waived.

The prime rate at November 3, 2001 and October 28, 2000 was 5.50% and 9.50%, respectively.

20

ANNUAL REPORT 2001

Other Notes Payable

Included in other notes payable are the following:

	November 3, 2001	October 28, 2000
Note payable to a financing institution, maturing October 2004, payable at \$56,000 per month plus interest at 7.26%, collateralized by related equipment.....	\$ 1,996	\$ 2,663
Note payable to a financing institution, maturing April 2005, payable at \$46,000 per month including interest at 7.44%, collateralized by related equipment.....	1,642	2,057
Various equipment loans maturing through		

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

November 2004, payable at an aggregate monthly payment of \$152,000 including interest at rates ranging from 5.79% to 9.02%, collateralized by various equipment.....

3,474 5,284

Total other notes payable.....

\$ 7,112 \$10,004

Aggregate maturities of long-term debt are as follows:

Fiscal Year

2002.....	\$5,390
2003.....	5,183
2004.....	5,135
2005.....	8,976

Note 8 -- Long-term Debt, Related Party

As of November 3, 2001 and October 28, 2000, the Company was indebted for an investment in Wakefern in the amount of \$2,212,000 and \$3,092,000, respectively. The debt is non-interest bearing and payable in scheduled installments as follows:

Fiscal Year

2002.....	\$ 902
2003.....	779
2004.....	186
2005.....	182
2006.....	107
Thereafter.....	56

Note 9 -- Other Long-term Liabilities

	November 3, 2001	October 28, 2000
Deferred escalation rent.....	\$ 4,652	\$ 4,712
Minimum pension liability (Note 15).....	3,399	--
Postretirement benefit cost.....	1,965	1,580
Other.....	867	759
	\$10,883	\$ 7,051

Note 10 -- Long-term Leases

Capital Leases

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

	November 3, 2001	October 28, 2000
Real estate.....	\$59,909	\$59,909
Less accumulated amortization.....	12,922	10,313
	<u>\$46,987</u>	<u>\$49,596</u>

21

FOODARAMA SUPERMARKETS, INC. AND SUBSIDIARIES

The following is a schedule by year of future minimum lease payments under capital leases, together with the present value of the net minimum lease payments, as of November 3, 2001:

Fiscal Year	
2002.....	\$ 6,102
2003.....	6,158
2004.....	6,230
2005.....	6,343
2006.....	6,412
Thereafter.....	93,793
	<u>-----</u>
Total minimum lease payments.....	125,038
Less amount representing interest.....	69,190
	<u>-----</u>
Present value of net minimum lease payments.....	55,848
Less current maturities.....	899
	<u>-----</u>
Long-term maturities.....	\$ 54,949
	<u>=====</u>

Operating Leases

The Company is obligated under operating leases for rent payments expiring at various dates through 2021. Certain leases provide for the payment of additional rentals based on certain escalation clauses and seven leases require a further rental payment based on a percentage of the stores' annual sales in excess of a stipulated minimum. Percentage rent expense was \$268,000, \$264,000 and \$248,000 for the fiscal years 2001, 2000 and 1999, respectively. Under the majority of the leases, the Company has the option to renew for additional terms at specified rentals.

Total rental expense for all operating leases consists of:

	Fiscal 2001	Fiscal 2000	Fiscal 1999
Land and buildings.....	\$11,020	\$10,828	\$10,611
Less subleases.....	(3,089)	(2,641)	(2,152)
	<u>\$ 7,931</u>	<u>\$ 8,187</u>	<u>\$ 8,459</u>

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

The minimum rental commitments under all noncancellable operating leases reduced by income from noncancellable subleases at November 3, 2001, are as follows:

Fiscal Year	Land and Buildings	Income from Noncancellable Subleases	Net Rental Commitment
2002.....	\$10,169	\$ 2,560	\$ 7,609
2003.....	9,708	2,433	7,275
2004.....	8,194	1,906	6,288
2005.....	7,796	1,287	6,509
2006.....	6,403	852	5,551
Thereafter.....	31,783	1,612	30,171
	\$74,053	\$10,650	\$63,403

The Company is presently leasing one of its supermarkets, a garden center, and liquor store from a partnership in which the Chairman of the Board has a controlling interest, at an annual aggregate rental of \$736,000, \$719,000 and \$668,000 for the fiscal years 2001, 2000 and 1999, respectively.

Note 11 -- Stock Option Plan

On April 4, 2001, the Company's shareholders approved the Foodarama Supermarkets, Inc. 2001 Stock Incentive Plan (the "2001 Plan"). The 2001 Plan replaces the Foodarama Supermarkets, Inc. 1995 Stock Option Plan under which no options were granted.

The 2001 Plan provides for the issuance of up to 150,000 shares of Foodarama Supermarkets, Inc. Common Stock (subject to anti-dilution adjustment). The maximum number of shares of stock that may be covered by the Awards granted to any one Participant for the life of the 2001 Plan shall be equal to one-third of the shares reserved for issuance under the 2001 Plan.

The types of Awards that the Administrator may grant under the 2001 Plan are stock options, stock appreciation rights, restricted and non-restricted stock awards, phantom stock, performance awards, other stock grants or any combination of these Awards.

22

ANNUAL REPORT 2001

On August 8, 2001 (the "Grant Date"), the Company granted 107,500 shares as stock options and 11,000 shares in the form of Stock Performance Units (the "Units"), which represent deferred compensation based upon the increase in the market value of the Company's common stock during the grantee's employment. The stock options consist of 50,000 shares granted to each of the Chairman of the Board and the President of the Company and vest quarterly from the grant date over a five-year period. The remaining 7,500 shares were granted to certain officers and elected board members of the Company and vest, per individual, 250

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

shares at the Grant Date and 250 shares each year thereafter for the next three years.

The Units are payable in cash only, were granted to certain officers and senior management of the Company and vest, per individual, 250 units at the Grant Date and 250 units thereafter, for the next one to three years.

The term of the stock options and Units granted expire ten years after the grant date. The exercise price of the options and the market price of the Company's Common Stock at the date of grant were \$19.60 and \$36.50, respectively. At the date of grant, the Company recorded deferred compensation expense and a related adjustment to capital in excess of par of \$1,817,000 relating to the stock options granted. For the year ended November 3, 2001, the Company realized compensation expense relating to the stock option plan of \$121,000. For the year ended November 3, 2001, the Company realized compensation expense of \$135,000 related to the Units granted, based on the market price of the Company's common stock of \$40.75 at November 3, 2001.

As of November 3, 2001, none of the vested stock options or Units were exercised. The following table summarizes stock option and Units activity:

				Date of Grant	
	Stock Options Granted	Stock Performance Units Granted	Total	Exercise Price	Market Price Common Stock
Outstanding, October 28, 2000.....	--	--	--	--	--
Granted.....	107,500	11,000	118,500	\$19.60	\$36.50 =====
Exercised.....	--	--	--	--	--
Outstanding, November 3, 2001.....	107,500	11,000	118,500	\$19.60	--
Exercisable, November 3, 2001.....	2,000	4,750	6,750	--	--

Following is a summary of the status of stock options outstanding at November 3, 2001:

			Outstanding Options		Exercisable Options	
Exercise Price	Number	Weighted Average Remaining Contractual Life	Weighted Average Exercise Price	Number	Weighted Average Exercise Price	
\$19.60.....	107,500	9.75 years	\$19.60	2,000	\$19.60	

Pro forma information regarding net income and earnings per share is required by

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Statement 123, and has been determined as if the Company had accounted for its employee stock options under the fair value method of that Statement. The fair value for these options was estimated at \$22.93 on the date of grant using the Black-Scholes option-pricing model.

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options, which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because the Company's employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options.

23

FOODARAMA SUPERMARKETS, INC. AND SUBSIDIARIES

The following weighted average assumptions were used for the year ended November 3, 2001:

Risk-free interest rate.....	5.0%
Expected volatility.....	40.2%
Dividend yield.....	0%
Expected life.....	5 years

For purposes of pro forma disclosures, the estimated fair value of the options is amortized to expense over the options' vesting period. The Company's pro forma information follows:

	Fiscal 2001	Fiscal 2000	Fiscal 1999
	<hr style="border-top: 1px dashed black;"/>		
Pro forma net income.....	\$3,915	\$2,382	\$1,945
Pro forma earnings per share.....			
Basic.....	\$ 3.52	\$ 2.13	\$ 1.74
Diluted.....	\$ 3.48	\$ 2.13	\$ 1.74

Note 12 -- Shareholders' Equity

On May 11, 2001, the Board of Directors authorized the Company to repurchase, in either open market or private transactions, up to \$3,000,000 of its common stock. The Company repurchased 29,070 shares of its common stock at an aggregate cost of \$1,067,927 for the year ended November 3, 2001 (see Note 20).

Note 13 -- Income Taxes

The income tax provisions consist of the following:

	Fiscal 2001	Fiscal 2000	Fiscal 1999
	<hr style="border-top: 1px dashed black;"/>		
Federal			

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Current.....	\$2,247	\$1,621	\$1,857
Deferred.....	(212)	(411)	(506)
State and local			
Current.....	518	541	37
Deferred.....	73	(163)	(247)
	<hr/>	<hr/>	<hr/>
	\$2,626	\$1,588	\$1,141
	<hr/>	<hr/>	<hr/>

The following tabulations reconcile the federal statutory tax rate to the effective rate:

	Fiscal 2001	Fiscal 2000	Fiscal 1999
	<hr/>	<hr/>	<hr/>
Tax provision at the statutory rate	34.0%	34.0%	34.0%
State and local income tax provision, net of federal income tax.....	5.9%	5.9%	5.9%
Goodwill amortization not deductible for tax purposes.....	1.0%	1.3%	1.8%
Tax credits.....	(.2)%	(.7)%	(1.0)%
Adjustment to prior years tax provision...	.5%	(1.0)%	(5.1)%
Other.....	(1.2)%	.5%	1.4%
	<hr/>	<hr/>	<hr/>
Actual tax provision	40.0%	40.0%	37.0%
	<hr/>	<hr/>	<hr/>

Net deferred tax assets and liabilities consist of the following:

	November 3, 2001	October 28, 2000
	<hr/>	<hr/>
Current deferred tax assets		
Deferred revenue and gains on sale/leaseback.....	\$ 230	\$ 138
Allowances for uncollectible receivables.....	461	301
Inventory capitalization.....	9	8
Closed store reserves.....	430	570
Vacation accrual.....	433	365
Accrued post-employment.....	159	162
Accrued post-retirement.....	796	640
Other.....	37	37
	<hr/>	<hr/>
	\$2,555	\$2,221
	<hr/>	<hr/>

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

	November 3, 2001	October 28, 2000
Current deferred tax liabilities		
Prepays	\$ (280)	\$ (335)
Patronage dividend receivable	(2,278)	(2,073)
Accelerated real estate taxes	(212)	(174)
Prepaid pension	(864)	(753)
	(3,634)	(3,335)
Current deferred tax liability	\$ (1,079)	\$ (1,114)
Noncurrent deferred tax assets		
Lease obligations	\$ 3,558	\$ 2,811
Minimum pension liability	1,280	--
Stock options and deferred compensation ...	104	--
State loss carryforward	72	53
	5,014	2,864
Valuation allowance	(72)	(53)
	4,942	2,811
Noncurrent deferred tax liabilities		
Depreciation	(5,453)	(4,524)
Pension obligations	(341)	(523)
Other	(349)	(349)
	(6,143)	(5,396)
Noncurrent deferred tax liability	\$ (1,201)	\$ (2,585)

Minimum pension liability of \$1,280,000 was charged against accumulated other comprehensive income (see Note 15).

State loss carryforwards of approximately \$731,000 expire through October 2010.

Note 14 -- Commitments and Contingencies

Legal Proceedings

The Company is involved in various legal actions and claims arising in the ordinary course of business. Management believes that the outcome of any such litigation and claims will not have a material effect on the Company's financial position or results of operations.

Guarantees

The Company remains contingently liable under leases assumed by third parties. As of November 3, 2001, the minimum annual rental under these leases amounted to approximately \$1,646,000 expiring at various dates through 2011. The Company has not experienced and does not anticipate any material nonperformance by such third parties.

Note 15 -- Retirement and Benefit Plans

Defined Benefit Plans

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

The Company sponsors two defined benefit pension plans covering administrative personnel and members of a union. Employees covered under the administrative pension plan earned benefits based upon a percentage of annual compensation and could make voluntary contributions to the plan. Employees covered under the union pension benefit plan earn benefits based on a fixed amount for each year of service. The Company's funding policy is to pay at least the minimum contribution required by the Employee Retirement Income Security Act of 1974. The plans' assets consist primarily of publicly traded stocks and fixed income securities. As of November 3, 2001 and October 28, 2000, the plans' assets included common stock of the Company with a fair value of \$1,516,000 and \$702,000, respectively.

25

FOODARAMA SUPERMARKETS, INC. AND SUBSIDIARIES

A summary of the plans' funded status and the amounts recognized in the consolidated balance sheets as of November 3, 2001 and October 28, 2000 follows:

	November 3, 2001	October 28, 2000
Change in benefit obligation		
Benefit obligation--beginning of year	\$ (5,772)	\$ (5,936)
Service cost	(63)	(63)
Interest cost	(454)	(449)
Actuarial gain (loss)	(1,517)	200
Benefits paid	628	476
Benefit obligation--end of year	(7,178)	(5,772)
Change in plan assets		
Fair value of plan assets--beginning of year	6,174	6,433
Actual return (loss) on plan assets	145	(342)
Employer contributions	402	559
Benefits paid	(628)	(476)
Administrative expense	(180)	--
Fair value of plan assets--end of year	5,913	6,174
Funded status	(1,265)	402
Unrecognized prior service cost	198	236
Unrecognized net loss from past experience different from that assumed	3,206	1,233
Unrecognized transition asset	(5)	(11)
Adjustment required to recognize minimum liability	(3,399)	--
Prepaid (accrued) pension cost	\$ (1,265)	\$ 1,860

Pension expense consists of the following:

Fiscal 2001 Fiscal 2000 Fiscal 19

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Service cost--benefits earned			
during the period	\$ 63	\$ 63	\$ 71
Interest expense on benefit obligation	454	449	447
Expected return on plan assets	(488)	(506)	(522)
Amortization of prior service costs	37	37	37
Amortization of unrecognized			
net loss (gain)	67	8	35
Amortization of unrecognized transition			
obligation (asset)	(5)	(5)	(5)

Total pension expense	\$ 128	\$ 46	\$ 63
	=====		

The discount rate used in determining the actuarial present value of the projected benefit obligation ranged from 7.25% to 8.00% at November 3, 2001 and 7.75% to 8.00% at October 28, 2000. The expected long-term rate of return on plan assets was 8% at November 3, 2001 and October 28, 2000.

On September 30, 1997, the Company adopted an amendment to freeze all future benefit accruals relating to the plan covering administrative personnel. A curtailment gain of \$55,000 was recorded related to this amendment.

At November 3, 2001, the accumulated benefit obligation exceeded the fair value of the plans' assets in both defined benefit plans. The provisions of Statement of Financial Accounting Standards No. 87 ("SFAS 87"), "Employers' Accounting for Pensions," require recognition in the balance sheet of an additional minimum liability and related intangible asset for pension plans with accumulated benefits in excess of plan assets; any portion of such additional liability which is in excess of the plan's prior service cost is reflected as a direct charge to equity, net of related tax benefit. Accordingly, at November 3, 2001, a liability of \$3,399,000 was included in other long-term liabilities, an intangible asset equal to the prior service cost of \$199,000 is included in other assets, and a charge of \$1,920,000 net of deferred taxes of \$1,280,000 is reflected as a minimum pension liability in shareholders' equity in the Consolidated Balance Sheet.

26

ANNUAL REPORT 2001

At October 31, 1998, the accumulated benefit obligation exceeded the fair value of the plan's assets in the plan covering members of one union. Accordingly, at October 31, 1998, a liability of \$188,000 was included in other long-term liabilities, an intangible asset equal to the prior service cost of \$53,000 was included in other assets, and a charge of \$81,000 net of deferred taxes of \$54,000 was reflected as a minimum pension liability in shareholders' equity in the Consolidated Balance Sheet. These amounts were reversed during fiscal 1999.

Multi-Employer Plans

Health, welfare, and retirement expense was approximately \$10,440,000 in fiscal 2001, \$9,155,000 in fiscal 2000 and \$8,276,000 in fiscal 1999 under plans covering union employees. Such plans are administered through the unions involved. Under federal legislation regarding such pension plans, a company is required to continue funding its proportionate share of a plan's unfunded vested benefits in the event of withdrawal (as defined by the legislation) from a plan

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

or plan termination. The Company participates in a number of these pension plans and may have a potential obligation as a participant. The information required to determine the total amount of this contingent obligation as well as the total amount of accumulated benefits and net assets of such plans, is not readily available. However, the Company has no present intention of withdrawing from any of these plans, nor has the Company been informed that there is any intention to terminate such plans.

401(k)/Profit Sharing Plan

The Company maintains an employee 401(k) Savings Plan for all qualified non-union employees. Employees are eligible to participate in the Plan after completing one year of service (1,000 hours) and attaining age 21. Employee contributions are discretionary to a maximum of 15% of compensation. The Company matches 25% of the employees' contributions up to 6% of employee compensation. The Company has the right to make additional discretionary contributions, which are allocated to each eligible employee in proportion to their eligible compensation, which was 2% for fiscal years 2001, 2000 and 1999. 401(k) expense for the fiscal years 2001, 2000 and 1999 was approximately \$607,000, \$507,000 and \$480,000, respectively.

Note 16 -- Other Postretirement and Postemployment Benefits

Postretirement Benefits

The Company will provide certain current officers and provides former officers with supplemental income payments and limited medical benefits during retirement. The Company recorded an estimate of deferred compensation payments to be made to the officers based on their anticipated period of active employment and the relevant actuarial assumptions at November 3, 2001 and October 28, 2000, respectively. The participants have agreed to certain non-compete arrangements and to provide continued service availability for consulting services after retirement.

A summary of the plan's funded status and the amounts recognized in the balance sheets as of November 3, 2001 and October 28, 2000, follows:

	November 3, 2001	October 28, 2000
	-----	-----
Change in benefit obligation		
Benefit obligation--beginning of year	\$ (2,630)	\$ (2,062)
Service cost	(103)	(89)
Interest cost	(214)	(174)
Actuarial gain (loss)	(480)	(352)
Benefits paid	47	47
	-----	-----
Benefit obligation--end of year	(3,380)	(2,630)
	-----	-----
Change in plan assets		
Fair value of plan assets--beginning of year	--	--
Actual return on plan assets	--	--
Employer contributions	47	47
Benefits paid	(47)	(47)
	-----	-----
Fair value of plan assets--end of year	--	--
Funded status	(3,380)	(2,630)
Unrecognized prior service cost	137	11
Unrecognized net loss from past experience		

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

different from that assumed	1,278	1,039
Accrued postretirement benefit cost	\$ (1,965)	\$ (1,580)

27

FOODARAMA SUPERMARKETS, INC. AND SUBSIDIARIES

Net postretirement benefit expense consists of the following:

	Fiscal 2001	Fiscal 2000	Fiscal 1999
Service cost--benefits earned during the period	\$103	\$ 89	\$ 73
Interest expense on benefit obligation	214	174	123
Expected return on plan assets	--	--	--
Amortization of prior service costs	23	2	2
Amortization of unrecognized net loss (gain)	92	149	81
Amortization of unrecognized transition obligation (asset)	--	--	--
Postretirement benefit expense	\$432	\$414	\$279

The assumed discount rate used in determining the postretirement benefit obligation was 8.0% and 7.75% as of November 3, 2001 and October 28, 2000, respectively. The weighted average rate of compensation increase as of November 3, 2001 and October 28, 2000 was 4%.

Postemployment Benefits

Under SFAS No. 112, the Company is required to accrue the expected cost of providing postemployment benefits, primarily short-term disability payments, over the working careers of its employees.

The accrued liability under SFAS No. 112 as of November 3, 2001 and October 28, 2000, was \$393,000 and \$401,000, respectively.

Note 17 -- Earnings Per Share

	Fiscal 2001	Fiscal 2000	Fiscal 1999
Basic EPS			
Net income available to common shareholders	\$ 3,938	\$ 2,382	\$ 1,945
Weighted average shares outstanding	1,111,727	1,117,290	1,117,290

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Per share amount	\$ 3.54	\$ 2.13	\$ 1.74
=====			
Effect of Dilutive Securities			
Stock Options--Weighted Shares	12,465	--	--
=====			
Dilutive EPS			
Weighted average shares outstanding including incremental shares	1,124,192	1,117,290	1,117,290

Per share amount	\$ 3.50	\$ 2.13	\$ 1.74
=====			

Note 18 -- Noncash Investing and Financing Activities

During fiscal 2001, the Company retired property and equipment with an original cost of \$2,173,000 and accumulated depreciation of \$2,109,000.

At November 3, 2001, the Company had an additional minimum pension liability of \$3,399,000, a related intangible of \$199,000 and a direct charge to equity of \$1,920,000, net of deferred taxes of \$1,280,000.

During fiscal 2001, the Company recorded an increase in capital in excess of par and deferred compensation expense of \$1,817,000 in accordance with its stock option plan.

During fiscal 2000, capital lease obligations of \$21,691,000 were incurred when the Company entered into leases for two new stores. During fiscal 1999, the Company modified one of its capitalized leases, resulting in an increase of \$5,865,000 in property under capitalized leases and capitalized lease obligations.

During fiscal 2000, the required investment in Wakefern increased from a maximum per store of \$500,000 to \$550,000. This resulted in an increase of \$1,039,000 in the investment and obligations due Wakefern. During fiscal 1999, the required investment in Wakefern increased from a maximum per store of \$450,000 to \$500,000. This resulted in an increase of \$1,286,000 in the investment and obligations due Wakefern.

28

ANNUAL REPORT 2001

The Company was required to make an additional investment in Wakefern of \$500,000 and \$103,000 for a new store and a replacement store, respectively, which opened during fiscal 2000. In conjunction with the investment, liabilities were assumed for the same amount.

During fiscal 2000, the Company was required to invest an additional \$124,000 in Insure-Rite, Ltd. In conjunction with the investment, liabilities were assumed for the same amount.

During fiscal 2000 and 1999, the Company financed equipment purchased for \$1,527,000, and \$520,000, respectively.

Note 19 -- Unaudited Summarized Consolidated Quarterly Information

Summarized quarterly information for the years ended November 3, 2001 and October 28, 2000 was as follows:

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

	Thirteen Weeks Ended			Fourteen Weeks Ended
	January 27, 2001	April 28, 2001	July 28, 2001	November 3, 2001
Sales	\$238,594	\$223,926	\$233,052	\$249,729
Gross profit	57,829	55,625	58,356	62,399
Net income	1,168	963	1,044	763
Earnings available per share:				
Basic	1.05	.86	.94	.69
Diluted	1.05	.86	.94	.66

	Thirteen Weeks Ended			
	January 29, 2000	April 29, 2000	July 29, 2000	October 28, 2000
Sales	\$211,541	\$211,638	\$223,662	\$219,522
Gross profit	50,211	51,092	54,389	53,235
Net income	784	335	636	627
Earnings available per share:				
Basic	.70	.30	.57	.56
Diluted	.70	.30	.57	.56

Dilutive earnings per share amounts by quarter do not equal dilutive earnings per share amounts for the year ended November 3, 2001 due to the stock option plan being adopted in the fourth quarter.

Note 20 -- Subsequent Events

On November 14, 2001, the Company opened a new store in Middletown, New Jersey. This store replaced an existing store at the same location. A capital lease obligation of \$9,958,000 was incurred relating to this new store, as well as an increase in property under capitalized leases in the same amount.

The Company repurchased 10,310 shares of its Common stock at an aggregate cost of \$437,773 from November 4, 2001 through January 18, 2002.

29

INDEPENDENT AUDITORS' REPORT

Board of Directors and Shareholders
Foodarama Supermarkets, Inc.
Howell, New Jersey

We have audited the accompanying consolidated balance sheets of Foodarama Supermarkets, Inc. and Subsidiaries as of November 3, 2001 and October 28, 2000, and the related consolidated statements of operations, shareholders' equity and cash flows for the fiscal years ended November 3, 2001, October 28, 2000 and October 30, 1999. These financial statements are the responsibility of the

Edgar Filing: FOODARAMA SUPERMARKETS INC - Form ARS

Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Foodarama Supermarkets, Inc. and Subsidiaries as of November 3, 2001 and October 28, 2000, and the results of their operations and their cash flows for the fiscal years ended November 3, 2001, October 28, 2000 and October 30, 1999 in conformity with accounting principles generally accepted in the United States of America.

/s/ Amper, Politzina & Mattia, P.A.

January 18, 2002
Edison, New Jersey

30

This page was intentionally left blank

This page was intentionally left blank