

IAC/INTERACTIVECORP  
Form 10-Q  
May 10, 2016

As filed with the Securities and Exchange Commission on May 10, 2016

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the Quarterly Period Ended March 31, 2016

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 0-20570

IAC/INTERACTIVECORP

(Exact name of registrant as specified in its charter)

Delaware 59-2712887

(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

555 West 18th Street, New York, New York  
10011

(Address of registrant's principal executive  
offices)

(212) 314-7300

(Registrant's telephone number, including area  
code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Non-accelerated filer

Large accelerated filer  Accelerated filer  (Do not check if a smaller Smaller reporting company or reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

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As of May 3, 2016, the following shares of the registrant's common stock were outstanding:

|                                |            |
|--------------------------------|------------|
| Common Stock                   | 73,405,748 |
| Class B Common Stock           | 5,789,499  |
| Total outstanding Common Stock | 79,195,247 |

The aggregate market value of the voting common stock held by non-affiliates of the registrant as of May 3, 2016 was \$3,438,052,327. For the purpose of the foregoing calculation only, all directors and executive officers of the registrant are assumed to be affiliates of the registrant.

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## PART I

## FINANCIAL INFORMATION

## Item 1. Consolidated Financial Statements

## IAC/INTERACTIVECORP

## CONSOLIDATED BALANCE SHEET

(Unaudited)

|  | March 31,<br>2016                 | December 31,<br>2015 |
|--|-----------------------------------|----------------------|
|  | (In thousands, except share data) |                      |
| <b>ASSETS</b>  |                                   |                      |
| Cash and cash equivalents  | \$ 1,238,664                      | \$ 1,481,447         |
| Time deposits  | 87,500                            | —                    |
| Marketable securities  | 106,316                           | 39,200               |
| Accounts receivable, net of allowance of \$15,234 and \$16,528, respectively   | 234,546                           | 250,077              |
| Other current assets   | 217,303                           | 174,286              |
| Total current assets   | 1,884,329                         | 1,945,010            |
| Property and equipment, net of accumulated depreciation and amortization of \$298,534 and \$284,494, respectively  | 304,963                           | 302,817              |
| Goodwill   | 2,198,558                         | 2,245,364            |
| Intangible assets, net of accumulated amortization of \$142,101 and \$133,546 respectively   | 426,824                           | 440,828              |
| Long-term investments  | 129,695                           | 137,386              |
| Other non-current assets   | 107,974                           | 117,286              |
| <b>TOTAL ASSETS</b>  | <b>\$5,052,343</b>                | <b>\$ 5,188,691</b>  |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>  |                                   |                      |
| <b>LIABILITIES:</b>  |                                   |                      |
| Current portion of long-term debt  | \$65,000                          | \$ 40,000            |
| Accounts payable, trade  | 96,503                            | 86,883               |
| Deferred revenue   | 273,123                           | 258,412              |
| Accrued expenses and other current liabilities   | 342,316                           | 383,251              |
| Total current liabilities  | 776,942                           | 768,546              |
| Long-term debt, net of current portion   | 1,660,872                         | 1,726,954            |
| Income taxes payable   | 33,875                            | 33,692               |
| Deferred income taxes  | 350,526                           | 348,773              |
| Other long-term liabilities  | 75,485                            | 64,510               |
| Redeemable noncontrolling interests  | 28,132                            | 30,391               |
| Commitments and contingencies  |                                   |                      |
| <b>SHAREHOLDERS' EQUITY:</b>   |                                   |                      |
| Common stock \$.001 par value; authorized 1,600,000,000 shares; issued 254,604,007 and 254,014,976 shares, respectively and outstanding 74,612,162 and 77,245,709 shares, respectively | 255                               | 254                  |
| Class B convertible common stock \$.001 par value; authorized 400,000,000 shares; issued 16,157,499 shares and outstanding 5,789,499 shares  | 16                                | 16                   |

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|   |                    |                     |
|---|--------------------|---------------------|
| Additional paid-in capital                                      | 11,841,335         | 11,486,315          |
| Retained earnings   | 339,676            | 331,394             |
| Accumulated other comprehensive loss                            | (110,964 )         | (152,103 )          |
| Treasury stock 190,359,845 and 187,137,267 shares, respectively | (10,004,880)       | (9,861,350 )        |
| Total IAC shareholders' equity                                  | 2,065,438          | 1,804,526           |
| Noncontrolling interests  | 61,073             | 411,299             |
| Total shareholders' equity                                      | 2,126,511          | 2,215,825           |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>               | <b>\$5,052,343</b> | <b>\$ 5,188,691</b> |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

IAC/INTERACTIVECORP  
CONSOLIDATED STATEMENT OF OPERATIONS  
(Unaudited)

|  | Three Months Ended<br>March 31,          |           |
|--|--|-----------|
|  | 2016                                     | 2015      |
|  | (In thousands, except<br>per share data) |           |
| Revenue  | \$819,179                                | \$772,512 |
| Operating costs and expenses:                                      |  |           |
| Cost of revenue (exclusive of depreciation shown separately below) | 193,734                                  | 186,737   |
| Selling and marketing expense                                      | 382,341                                  | 362,482   |
| General and administrative expense                                 | 136,242                                  | 114,794   |
| Product development expense  | 55,830                                   | 45,257    |
| Depreciation   | 15,795                                   | 15,568    |
| Amortization of intangibles  | 13,820                                   | 12,555    |
| Total operating costs and expenses                                 | 797,762                                  | 737,393   |
| Operating income   | 21,417                                   | 35,119    |
| Interest expense   | (27,860)                                 | (14,064)  |
| Other income, net  | 15,897                                   | 6,988     |
| Earnings from continuing operations before income taxes            | 9,454                                    | 28,043    |
| Income tax provision   | (1,520)                                  | (6,180)   |
| Earnings from continuing operations                                | 7,934                                    | 21,863    |
| Earnings from discontinued operations, net of tax                  | —  | 125       |
| Net earnings   | 7,934                                    | 21,988    |
| Net loss attributable to noncontrolling interests                  | 348                                      | 4,417     |
| Net earnings attributable to IAC shareholders                      | \$8,282                                  | \$26,405  |
| Per share information attributable to IAC shareholders:            |  |           |
| Basic earnings per share from continuing operations                | \$0.10                                   | \$0.31    |
| Diluted earnings per share from continuing operations              | \$0.09                                   | \$0.30    |
| Basic earnings per share   | \$0.10                                   | \$0.32    |
| Diluted earnings per share   | \$0.09                                   | \$0.30    |
| Dividends declared per share                                       | \$—                                      | \$0.34    |
| Stock-based compensation expense by function:                      |  |           |
| Cost of revenue  | \$613                                    | \$245     |
| Selling and marketing expense                                      | 1,871                                    | 1,723     |
| General and administrative expense                                 | 21,193                                   | 14,598    |
| Product development expense  | 7,508                                    | 2,345     |
| Total stock-based compensation expense                             | \$31,185                                 | \$18,911  |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

IAC/INTERACTIVECORP  
 CONSOLIDATED STATEMENT OF COMPREHENSIVE OPERATIONS  
 (Unaudited)

|  | Three Months<br>Ended March 31, |            |
|--|---------------------------------|------------|
|  | 2016                            | 2015       |
|  | (In thousands)                  |            |
| Net earnings   | \$7,934                         | \$21,988   |
| Other comprehensive income (loss), net of tax:   |                                 |            |
| Change in foreign currency translation adjustment  | 15,745                          | (56,614 )  |
| Change in unrealized gains and losses of available-for-sale securities (net of tax benefits of \$301 in 2016 and \$56 in 2015) | 5,437                           | 634        |
| Total other comprehensive income (loss), net of tax  | 21,182                          | (55,980 )  |
| Comprehensive income (loss)  | 29,116                          | (33,992 )  |
| Comprehensive (income) loss attributable to noncontrolling interests   | (826 )                          | 4,824      |
| Comprehensive income (loss) attributable to IAC shareholders   | \$28,290                        | \$(29,168) |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

IAC/INTERACTIVECORP  
CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY  
(Unaudited)

|   | IAC Shareholders' Equity                  |                                     |         |   |        |                                  |                      |   |               |                   |                                      |                             |
|---|---|-------------------------------------|---------|---|--------|----------------------------------|----------------------|---|---------------|-------------------|--------------------------------------|-----------------------------|
|   | Redeemable<br>Noncontrolling<br>Interests | Common<br>Stock \$.001<br>Par Value |         | Class B<br>Convertible<br>Common<br>Stock \$.001<br>Par Value |        | Additional<br>Paid-in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>(Loss)<br>Income |               | Treasury<br>Stock | Total IAC<br>Shareholders'<br>Equity | Noncontrolling<br>Interests |
| \$  |   | Shares                              | \$      | Shares  |        |                                  |                      |   |               |                   |                                      |                             |
|   | (In thousands)                            |                                     |         |   |        |                                  |                      |   |               |                   |                                      |                             |
| Balance as of<br>December 31,<br>2015   | \$30,391                                  | \$254                               | 254,015 | \$16  | 16,157 | \$11,486,315                     | \$331,394            | \$(152,103)   | \$(9,861,350) | \$1,804,526       | \$41,000                             | \$1,845,526                 |
| Net (loss)<br>earnings for the<br>three months<br>ended March<br>31, 2016                           | (1,452)                                   | —                                   | —       | —   | —      | —                                | 8,282                | —   | —             | 8,282             | 1,100                                | 9,382                       |
| Other<br>comprehensive<br>income, net of<br>tax   | 18  | —                                   | —       | —   | —      | —                                | —                    | 20,008  | —             | 20,008            | 1,150                                | 21,158                      |
| Stock-based<br>compensation<br>expense  | 408                                       | —                                   | —       | —   | —      | 13,280                           | —                    | —   | —             | 13,280            | 15,000                               | 28,280                      |
| Issuance of<br>common stock<br>pursuant to<br>stock-based<br>awards, net of<br>withholding<br>taxes | —   | 1                                   | 589     | —   | —      | (14,908)                         | —                    | —   | —             | (14,907)          | —                                    | (14,907)                    |
| Income tax<br>benefit related<br>to stock-based<br>awards   | —   | —                                   | —       | —   | —      | 14,534                           | —                    | —   | —             | 14,534            | —                                    | 14,534                      |
| Purchase of<br>treasury stock   | —   | —                                   | —       | —   | —      | —                                | —                    | —   | (143,530)     | (143,530)         | —                                    | (143,530)                   |
| Purchase of<br>redeemable<br>noncontrolling<br>interests  | (1,400)                                   | —                                   | —       | —   | —      | —                                | —                    | —   | —             | —                 | —                                    | (1,400)                     |
| Adjustment of<br>redeemable<br>noncontrolling<br>interests to fair                                  | 487                                       | —                                   | —       | —   | —      | (487)                            | —                    | —   | —             | (487)             | —                                    | (487)                       |

|  |          |       |         |      |        |              |           |             |                |             |      |
|--|----------|-------|---------|------|--------|--------------|-----------|-------------|----------------|-------------|------|
| value  |          |       |         |      |        |              |           |             |                |             |      |
| Issuance of Match Group common stock pursuant to stock-based awards, net of withholding taxes  | —        | —     | —       | —    | —      | —            | —         | —           | —              | —           | (4,4 |
| Reallocation of shareholders' equity balances related to the noncontrolling interests created in the Match Group initial public offering | —        | —     | —       | —    | —      | 342,507      | —         | 21,131      | —              | 363,638     | (36  |
| Other  | (320 )   | —     | —       | —    | —      | 94           | —         | —           | —              | 94          | —    |
| Balance as of March 31, 2016   | \$28,132 | \$255 | 254,604 | \$16 | 16,157 | \$11,841,335 | \$339,676 | \$(110,964) | \$(10,004,880) | \$2,065,438 | \$61 |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

IAC/INTERACTIVECORP  
CONSOLIDATED STATEMENT OF CASH FLOWS  
(Unaudited)

|  | Three Months Ended<br>March 31, |           |
|--|---------------------------------|-----------|
|  | 2016                            | 2015      |
|  | (In thousands)                  |           |
| Cash flows from operating activities attributable to continuing operations:  |                                 |           |
| Earnings from continuing operations  | \$7,934                         | \$21,863  |
| Adjustments to reconcile earnings from continuing operations to net cash provided by (used in) operating activities attributable to continuing operations: |                                 |           |
| Stock-based compensation expense   | 31,185                          | 18,911    |
| Depreciation   | 15,795                          | 15,568    |
| Amortization of intangibles  | 13,820                          | 12,555    |
| Excess tax benefits from stock-based awards  | (15,264)                        | (16,846)  |
| Deferred income taxes  | 2,430                           | 867       |
| Equity in losses of unconsolidated affiliates  | 404                             | 283       |
| Acquisition-related contingent consideration fair value adjustments  | 3,669                           | (6,996)   |
| Gains on sale of a business and long-term investments  | (14,700)                        | (186)     |
| Other adjustments, net   | 6,393                           | (594)     |
| Changes in assets and liabilities, net of effects of acquisitions:   |                                 |           |
| Accounts receivable  | 7,792                           | (3,847)   |
| Other assets   | (6,626)                         | 6,775     |
| Accounts payable and other current liabilities   | (10,796)                        | (33,805)  |
| Income taxes payable   | (37,477)                        | (41,359)  |
| Deferred revenue   | 19,538                          | 23,001    |
| Net cash provided by (used in) operating activities attributable to continuing operations  | 24,097                          | (3,810)   |
| Cash flows from investing activities attributable to continuing operations:  |                                 |           |
| Acquisitions, net of cash acquired   | (2,252)                         | (5,709)   |
| Capital expenditures   | (16,090)                        | (12,876)  |
| Purchase of time deposits  | (87,500)                        | —         |
| Proceeds from maturities and sales of marketable debt securities   | —                               | 6,050     |
| Purchases of marketable debt securities  | (66,891)                        | (47,930)  |
| Purchases of long-term investments   | (813)                           | (8,345)   |
| Net proceeds from the sale of a business and long-term investments   | 93,097                          | 115       |
| Other, net   | 4,380                           | 2,728     |
| Net cash used in investing activities attributable to continuing operations  | (76,069)                        | (65,967)  |
| Cash flows from financing activities attributable to continuing operations:  |                                 |           |
| Purchase of treasury stock   | (135,938)                       | (200,000) |
| Principal payment on long-term debt  | (10,000)                        | —         |
| Repurchase of Senior Notes   | (32,912)                        | —         |
| Dividends  | —                               | (28,675)  |
| Issuance of IAC common stock pursuant to stock-based awards, net of withholding taxes  | (14,919)                        | (10,339)  |
| Issuance of Match Group common stock pursuant to stock-based awards, net of withholding taxes  | (4,453)                         | —         |
| Excess tax benefits from stock-based awards  | 15,264                          | 16,846    |
| Purchase of noncontrolling interests   | (1,400)                         | (15,338)  |
| Acquisition-related contingent consideration payments  | (312)                           | (180)     |

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|   |             |              |
|---|-------------|--------------|
| Other, net  | (5,856      | ) 110        |
| Net cash used in financing activities attributable to continuing operations | (190,526    | ) (237,576 ) |
| Total cash used in continuing operations                                    | (242,498    | ) (307,353 ) |
| Effect of exchange rate changes on cash and cash equivalents                | (285        | ) (11,455 )  |
| Net decrease in cash and cash equivalents                                   | (242,783    | ) (318,808 ) |
| Cash and cash equivalents at beginning of period                            | 1,481,447   | 990,405      |
| Cash and cash equivalents at end of period                                  | \$1,238,664 | \$671,597    |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

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IAC/INTERACTIVECORP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 1—THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

IAC is a leading media and Internet company comprised of some of the world's most recognized brands and products, such as HomeAdvisor, Vimeo, About.com, Dictionary.com, The Daily Beast, Investopedia, and Match Group's online dating portfolio, which includes Match, OkCupid, Tinder and PlentyOfFish.

All references to "IAC," the "Company," "we," "our" or "us" in this report are to IAC/InterActiveCorp.

Basis of Presentation

The Company prepares its consolidated financial statements in accordance with U.S. generally accepted accounting principles ("GAAP").

Basis of Consolidation and Accounting for Investments

The consolidated financial statements include the accounts of the Company, all entities that are wholly-owned by the Company and all entities in which the Company has a controlling financial interest. Intercompany transactions and accounts have been eliminated.

Investments in the common stock or in-substance common stock of entities in which the Company has the ability to exercise significant influence over the operating and financial matters of the investee, but does not have a controlling financial interest, are accounted for using the equity method and are included in "Long-term investments" in the accompanying consolidated balance sheet.

The accompanying unaudited consolidated financial statements have been prepared in accordance with GAAP for interim financial information and with the rules and regulations of the Securities and Exchange Commission.

Accordingly, they do not include all of the information and notes required by GAAP for complete financial statements. In the opinion of management, the accompanying unaudited consolidated financial statements include all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation. Interim results are not necessarily indicative of the results that may be expected for the full year. The accompanying unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015.

Accounting Estimates

Management of the Company is required to make certain estimates, judgments and assumptions during the preparation of its consolidated financial statements in accordance with GAAP. These estimates, judgments and assumptions impact the reported amounts of assets, liabilities, revenue and expenses and the related disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

On an ongoing basis, the Company evaluates its estimates and judgments including those related to: the fair values of marketable securities and other investments; the recoverability of goodwill and indefinite-lived intangible assets; the useful lives and recoverability of definite-lived intangible assets and property and equipment; the carrying value of accounts receivable, including the determination of the allowance for doubtful accounts and revenue reserves; the fair value of acquisition-related contingent consideration; the liabilities for uncertain tax positions; the valuation allowance for deferred income tax assets; and the fair value of and forfeiture rates for stock-based awards, among others. The Company bases its estimates and judgments on historical experience, its forecasts and budgets and other factors that the Company considers relevant.

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IAC/INTERACTIVECORP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

## Certain Risks and Concentrations

A substantial portion of the Company's revenue is derived from online advertising, the market for which is highly competitive and rapidly changing. Significant changes in this industry or changes in advertising spending behavior or in customer buying behavior could adversely affect our operating results. Most of the Company's online advertising revenue is attributable to a services agreement with Google Inc. ("Google"). The Company's service agreement became effective on April 1, 2016, following the expiration of the previous services agreement. This services agreement expires on March 31, 2020; the Company may choose to terminate the agreement effective March 31, 2019. This services agreement requires that we comply with certain guidelines promulgated by Google. Google may generally unilaterally update its own policies and guidelines without advance notice; which could in turn require modifications to, or prohibit and/or render obsolete certain of our products, services and/or business practices, which could be costly to address or otherwise have an adverse effect on our business, financial condition and results of operations. For the three months ended March 31, 2016 and 2015, revenue earned from Google was \$284.6 million and \$339.6 million, respectively. This revenue is earned by the businesses comprising the Publishing and Applications segments. For the three months ended March 31, 2016 and 2015, revenue earned from Google represents 83% and 84% of Publishing revenue; and 91% and 95% of Applications revenue, respectively. Accounts receivable related to revenue earned from Google totaled \$89.7 million and \$97.2 million at March 31, 2016 and December 31, 2015, respectively.

## Recent Accounting Pronouncements

In March 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-09, Improvements to Employee Share-Based Payments Accounting (Topic 718). The update is intended to simplify existing guidance on various aspects of the accounting and presentation of employee share-based payments in financial statements including the accounting for income taxes, forfeitures and statutory tax withholding requirements, as well as classification on the statement of cash flows. The provisions of ASU 2016-09 are effective for reporting periods beginning after December 15, 2016; early adoption is permitted. The Company is currently evaluating the impact the adoption of this standard update will have on its consolidated financial statements.

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842), which supersedes existing guidance on accounting for leases in "Leases (Topic 840)" and generally requires all leases to be recognized in the statement of financial position. The provisions of ASU 2016-02 are effective for reporting periods beginning after December 15, 2018; early adoption is permitted. The provisions of ASU 2016-02 are to be applied using a modified retrospective approach. The Company is currently evaluating the impact the adoption of this standard update will have on its consolidated financial statements.

In April 2015, the FASB issued ASU No. 2015-03, Interest-Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs, and in August 2015, the FASB issued ASU 2015-15, Interest-Imputation of Interest (Subtopic 835-30): Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements. Together, this guidance requires that deferred debt issuance costs be presented in the balance sheet as a direct deduction from the carrying amount of the associated debt liability, while debt issuance costs related to line-of-credit arrangements may still continue to be classified as assets. The Company adopted the provisions of ASU 2015-03 and ASU 2015-15 in the first quarter of 2016 and applied the provisions retrospectively, resulting in \$21.3 million of deferred debt issuance costs being reclassified from other non-current assets to long-term debt, net of current portion, in the accompanying December 31, 2015 consolidated balance sheet.

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers, which clarifies the principles for recognizing revenue and develops a common standard for all industries. In July 2015, the FASB decided to defer the effective date for annual reporting periods beginning after December 15, 2017. Early adoption is permitted beginning on the original effective date of December 15, 2016. Upon adoption, ASU 2014-09 may either be applied retrospectively to each prior period presented or retrospectively with the cumulative effect recognized as of the date of initial application. The Company is currently evaluating the impact the adoption of this standard update will have on

its consolidated financial statements, and the method and timing of adoption.

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IAC/INTERACTIVECORP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

Reallocation of Noncontrolling Interests

During the quarter ended March 31, 2016, the Company reallocated amounts within the accounts comprising shareholders' equity to correct the amount of noncontrolling interests that was initially recorded following the initial public offering ("IPO") of Match Group, which occurred on November 24, 2015. The noncontrolling interests should have been recorded using the net book value of Match Group rather than the net IPO proceeds. This adjustment corrects this. In addition, this adjustment allocates the proportionate share of the accumulated other comprehensive loss to the noncontrolling interests balance. The reallocation has no effect on net income or earnings per share. Based on our assessment of both qualitative and quantitative factors, the reallocation was not considered material to the consolidated financial statements of the Company as of and for: (i) the year ended December 31, 2015; and (ii) the three months ended March 31, 2016. Therefore, the adjustment was reflected in the consolidated financial statements of the Company as of and for the three months ended March 31, 2016.

Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation.

NOTE 2—INCOME TAXES

At the end of each interim period, the Company makes its best estimate of the annual expected effective income tax rate and applies that rate to its ordinary year-to-date earnings or loss. The income tax provision or benefit related to significant, unusual, or extraordinary items, if applicable, that will be separately reported or reported net of their related tax effects are individually computed and recognized in the interim period in which they occur. In addition, the effect of changes in enacted tax laws or rates, tax status, judgment on the realizability of a beginning-of-the-year deferred tax asset in future years or the liabilities for uncertain tax positions is recognized in the interim period in which the change occurs.

The computation of the annual expected effective income tax rate at each interim period requires certain estimates and assumptions including, but not limited to, the expected pre-tax income (or loss) for the year, projections of the proportion of income (and/or loss) earned and taxed in foreign jurisdictions, permanent and temporary differences, and the likelihood of the realization of deferred tax assets generated in the current year. The accounting estimates used to compute the provision or benefit for income taxes may change as new events occur, more experience is acquired, additional information is obtained or our tax environment changes. To the extent that the expected annual effective income tax rate changes during a quarter, the effect of the change on prior quarters is included in income tax provision in the quarter in which the change occurs.

For the three months ended March 31, 2016, the Company recorded an income tax provision for continuing operations of \$1.5 million which represents an effective income tax rate of 16%. The effective tax rate for the three months ended March 31, 2016 is lower than the statutory rate of 35% due primarily to the non-taxable gain on the sale of PriceRunner, partially offset by the non-deductible loss on contingent consideration fair value adjustments and the unbenefited loss associated with the other-than-temporary impairment charges related to certain of the Company's cost method investments. For the three months ended March 31, 2015, the Company recorded an income tax provision for continuing operations of \$6.2 million, which represents an effective income tax rate of 22%. The effective tax rate for the three months ended March 31, 2015 is lower than the statutory rate of 35% due principally to the non-taxable gain on contingent consideration fair value adjustments and a reduction in tax reserves and related interest due to the expiration of statutes of limitations.

The Company recognizes interest and, if applicable, penalties related to unrecognized tax benefits in the income tax provision. At March 31, 2016 and December 31, 2015, the Company has accrued \$2.7 million and \$2.5 million, respectively, for the payment of interest. At March 31, 2016 and December 31, 2015, the Company has accrued \$1.9 million and \$2.2 million, respectively, for penalties.

The Company is routinely under audit by federal, state, local and foreign authorities in the area of income tax. These audits include questioning the timing and the amount of income and deductions and the allocation of income and deductions among various tax jurisdictions. The Internal Revenue Service is currently auditing the Company's federal

income tax returns for the years ended December 31, 2010 through 2012. Various other jurisdictions are open to examination for tax years beginning with 2009, with the exception of one jurisdiction, which is currently under audit beginning in 2005. Income taxes payable include reserves considered sufficient to pay assessments that may result from examination of prior year tax returns. Changes to reserves from period to period and differences between amounts paid, if any, upon resolution of audits and amounts

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

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previously provided may be material. Differences between the reserves for income tax contingencies and the amounts owed by the Company are recorded in the period they become known.

At March 31, 2016 and December 31, 2015, unrecognized tax benefits, including interest, are \$43.2 million and \$43.4 million, respectively. If unrecognized tax benefits at March 31, 2016 are subsequently recognized, \$41.0 million, net of related deferred tax assets and interest, would reduce income tax expense. The comparable amount as of December 31, 2015 was \$41.0 million. The Company believes that it is reasonably possible that its unrecognized tax benefits could decrease by \$10.3 million within twelve months of March 31, 2016, primarily due to expirations of statutes of limitations; \$9.9 million of which would reduce the income tax provision for continuing operations.

## NOTE 3—MARKETABLE SECURITIES

At March 31, 2016, current available-for-sale marketable securities are as follows:

|                             | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|-----------------------------|-------------------|------------------------------|-------------------------------|---------------|
|                             | (In thousands)    |                              |                               |               |
| Corporate debt securities   | \$29,759          | \$ 50                        | \$ (56 )                      | \$29,753      |
| Treasury discount notes     | 64,912            | 29                           | —                             | 64,941        |
| Total debt securities       | 94,671            | 79                           | (56 )                         | 94,694        |
| Equity security             | 8,659             | 2,963                        | —                             | 11,622        |
| Total marketable securities | \$103,330         | \$ 3,042                     | \$ (56 )                      | \$106,316     |

At December 31, 2015, current available-for-sale marketable securities are as follows:

|                             | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|-----------------------------|-------------------|------------------------------|-------------------------------|---------------|
|                             | (In thousands)    |                              |                               |               |
| Corporate debt securities   | \$27,765          | \$ —                         | \$ (187 )                     | \$27,578      |
| Equity security             | 8,659             | 2,963                        | —                             | 11,622        |
| Total marketable securities | \$36,424          | \$ 2,963                     | \$ (187 )                     | \$39,200      |

The unrealized gains and losses in the tables above are included in "Accumulated other comprehensive loss" in the accompanying consolidated balance sheet. The gross unrealized losses on the marketable debt securities relate primarily to changes in interest rates. The Company does not consider the gross unrealized losses to be other-than-temporary because the Company does not intend to sell the marketable debt securities that generated the gross unrealized losses at March 31, 2016, and it is not more likely than not that the Company will be required to sell these securities before recovery of their amortized cost bases, which may be maturity. There are no investments in current available-for-sale marketable debt securities that have been in a continuous unrealized loss position for longer than twelve months as of March 31, 2016.

The contractual maturities of debt securities classified as current available-for-sale at March 31, 2016 are as follows:

|                                       | Amortized<br>Cost | Fair<br>Value |
|---------------------------------------|-------------------|---------------|
|                                       | (In thousands)    |               |
| Due in one year or less               | \$80,998          | \$81,008      |
| Due after one year through five years | 13,673            | 13,686        |
| Total                                 | \$94,671          | \$94,694      |

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(Unaudited)

The following table presents the proceeds from maturities and sales of current and non-current available-for-sale marketable securities:

|  | Three Months<br>Ended March<br>31,<br>2016    2015<br>(In thousands) |         |
|--|--|---------|
| Proceeds from maturities and sales of available-for-sale marketable securities | \$10,000   | \$6,050 |

There were no gross realized gains or losses from the maturities and sales of available-for-sale marketable securities for the three months ended March 31, 2016 and 2015.

The specific-identification method is used to determine the cost of securities sold and the amount of unrealized gains and losses reclassified out of accumulated other comprehensive income (loss) into earnings.

**NOTE 4—FAIR VALUE MEASUREMENTS AND FINANCIAL INSTRUMENTS**

The Company categorizes its financial instruments measured at fair value into a fair value hierarchy that prioritizes the inputs used in pricing the asset or liability. The three levels of the fair value hierarchy are:

Level 1: Observable inputs obtained from independent sources, such as quoted prices for identical assets and liabilities in active markets.

Level 2: Other inputs, which are observable directly or indirectly, such as quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active and inputs that are derived principally from or corroborated by observable market data. The fair values of the Company's Level 2 financial assets are primarily obtained from observable market prices for identical underlying securities that may not be actively traded. Certain of these securities may have different market prices from multiple market data sources, in which case an average market price is used.

Level 3: Unobservable inputs for which there is little or no market data and require the Company to develop its own assumptions, based on the best information available in the circumstances, about the assumptions market participants would use in pricing the assets or liabilities. See below for a discussion of fair value measurements made using Level 3 inputs.

The following tables present the Company's financial instruments that are measured at fair value on a recurring basis:

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|   | March 31, 2016  |   |  |                                     |
|---|---|---|--|-------------------------------------|
|   | Quoted<br>Market<br>Prices in<br>Active<br>Markets<br>for<br>Identical<br>Assets<br>(Level 1)<br>(In thousands) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Total<br>Fair Value<br>Measurements |
| Assets:   |   |   |  |                                     |
| Cash equivalents:   |   |   |  |                                     |
| Money market funds  | \$524,135   | \$—   | \$—  | \$ 524,135                          |
| Time deposits   | —   | 75,004  | —  | 75,004                              |
| Treasury discount notes   | 87,493  | —   | —  | 87,493                              |
| Commercial paper  | —   | 115,039   | —  | 115,039                             |
| Time deposits, with original maturities of greater than 90 days | —   | 87,500  | —  | 87,500                              |
| Marketable securities:  |   |   |  |                                     |
| Corporate debt securities                                       | —   | 29,753  | —  | 29,753                              |
| Treasury discount notes   | 64,941  | —   | —  | 64,941                              |
| Equity security   | 11,622  | —   | —  | 11,622                              |
| Long-term investments:  |   |   |  |                                     |
| Marketable equity security                                      | 6,510   | —   | —  | 6,510                               |
| Total   | \$694,701   | \$ 307,296  | \$—  | \$ 1,001,997                        |
| Liabilities:  |   |   |  |                                     |
| Contingent consideration arrangements                           | \$—   | \$—   | \$ (37,243 )                                       | \$ (37,243 )                        |

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(Unaudited)

|                            | December 31, 2015 |             |              |              |
|----------------------------|-------------------|-------------|--------------|--------------|
|                            | Quoted            |             |              |              |
|                            | Market            |             |              |              |
|                            | Prices in         | Significant | Significant  | Total        |
|                            | Active            | Other       | Unobservable | Fair Value   |
|                            | Markets           | Observable  | Inputs       | Measurements |
|                            | for               | Inputs      | (Level 3)    |              |
|                            | Identical         | (Level 2)   |              |              |
|                            | Assets            |             |              |              |
|                            | (Level 1)         |             |              |              |
|                            | (In thousands)    |             |              |              |
| Assets:                    |                   |             |              |              |
| Cash equivalents:          |                   |             |              |              |
| Money market funds         | \$601,848         | \$ —        | \$ —         | \$ 601,848   |
| Time deposits              | —                 | 125,038     | —            | 125,038      |
| Commercial paper           | —                 | 302,418     | —            | 302,418      |
| Marketable securities:     |                   |             |              |              |
| Corporate debt securities  | —                 | 27,578      | —            | 27,578       |
| Equity security            | 11,622            | —           | —            | 11,622       |
| Long-term investments:     |                   |             |              |              |
| Auction rate security      | —                 | —           | 4,050        | 4,050        |
| Marketable equity security | 7,542             | —           | —            | 7,542        |
| Total                      | \$621,012         | \$ 455,034  | \$ 4,050     | \$ 1,080,096 |

## Liabilities:

Contingent consideration arrangements \$ —      \$ —      \$ (33,873 )      \$ (33,873 )

The following table presents the changes in the Company's financial instruments that are measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

|   | Three Months Ended March 31, |               |          |               |
|---|------------------------------|---------------|----------|---------------|
|   | 2016                         |               | 2015     |               |
|   | Auction                      | Contingent    | Auction  | Contingent    |
|   | Rate                         | Consideration | Rate     | Consideration |
|   | Security                     | Arrangements  | Security | Arrangements  |
|   | (In thousands)               |               |          |               |
| Balance at January 1                          | \$4,050                      | \$ (33,873 )  | \$6,070  | \$ (30,140 )  |
| Total net gains (losses):                     |                              |               |          |               |
| Included in earnings:                         |                              |               |          |               |
| Fair value adjustments                        | —                            | (3,669 )      | —        | 6,996         |
| Foreign currency exchange gains               | —                            | —             | —        | 630           |
| Included in other comprehensive income (loss) | 5,950                        | (1,906 )      | 120      | 1,733         |
| Fair value at date of acquisition             | —                            | 1,893         | —        | (363 )        |
| Settlements                                   | —                            | 312           | —        | 180           |
| Proceeds from sale                            | (10,000)                     | —             | —        | —             |
| Balance at March 31                           | \$ —                         | \$ (37,243 )  | \$6,190  | \$ (20,964 )  |
| Contingent Consideration Arrangements         |                              |               |          |               |

As of March 31, 2016, there are nine contingent consideration arrangements related to business acquisitions. Eight of the contingent consideration arrangements have limits as to the maximum amount that can be paid; the maximum contingent payments related to these arrangements are \$147.8 million and the fair value of these arrangements at March 31, 2016 is \$37.1

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million. The fair value of the one contingent consideration arrangement without a limit on the maximum amount is \$0.1 million at March 31, 2016. These amounts exclude the contingent consideration arrangement related to Match Group's acquisition, on January 4, 2013, of Massive Media NV, which operates Twoo.com. While the remaining maximum contingent payment cannot exceed €72.9 million (\$81.4 million and \$79.9 million at March 31, 2016 and December 31, 2015, respectively), based on results for the year ended December 31, 2015, the Company will not be required to make additional payments with respect to this contingent consideration arrangement.

The contingent consideration arrangements are generally based upon earnings performance and/or operating metrics such as monthly active users. The Company determines the fair value of the contingent consideration arrangements by using probability-weighted analyses to determine the amounts of the gross liability, and, if the arrangement is long-term in nature, applying a discount rate that appropriately captures the risks associated with the obligation to determine the net amount reflected in the consolidated financial statements. The number of scenarios in the probability-weighted analyses can vary; generally, more scenarios are prepared for longer duration and more complex arrangements. The fair values of the contingent consideration arrangements at March 31, 2016 reflect discount rates ranging from 12% to 25%.

The fair values of the contingent consideration arrangements are sensitive to changes in the forecasts of earnings and/or the relevant operating metrics and changes in discount rates. The Company remeasures the fair value of the contingent consideration arrangements each reporting period, including the accretion of the discount, if applicable, and changes are recognized in "General and administrative expense" in the accompanying consolidated statement of operations. The contingent consideration arrangement liability at March 31, 2016 and December 31, 2015 includes a current portion of \$5.1 million and \$2.6 million, respectively, and non-current portion of \$32.2 million and \$31.2 million, respectively, which are included in "Accrued expenses and other current liabilities" and "Other long-term liabilities," respectively, in the accompanying consolidated balance sheet.

Assets measured at fair value on a nonrecurring basis

The Company's non-financial assets, such as goodwill, intangible assets and property and equipment, as well as equity and cost method investments, are adjusted to fair value only when an impairment charge is recognized. Such fair value measurements are based predominantly on Level 3 inputs.

At October 1, 2015, the date of our most recent annual impairment assessment, the fair value of the Company's reporting units exceeded their carrying values by more than 20% with the exception of Publishing and ShoeBuy. To illustrate the magnitude of a potential impairment charge relative to future changes in estimated fair value, had the estimated fair value of Publishing and ShoeBuy been hypothetically lower by 10% and 20% as of October 1, 2015, the carrying value of Publishing would have exceeded its fair value by approximately \$20 million and \$60 million, respectively, and the carrying value of ShoeBuy would have exceeded its fair value by approximately \$1 million and \$5 million, respectively.

Cost method investments

At March 31, 2016 and December 31, 2015, the carrying values of the Company's investments accounted for under the cost method totaled \$112.3 million and \$114.5 million, respectively, and are included in "Long-term investments" in the accompanying consolidated balance sheet. The Company evaluates each cost method investment for impairment on a quarterly basis and recognizes an impairment loss if a decline in value is determined to be other-than-temporary. If the Company has not identified events or changes in circumstances that may have a significant adverse effect on the fair value of a cost method investment, then the fair value of such cost method investment is not estimated, as it is impracticable to do so.

Long-term marketable equity security

The cost basis of the Company's long-term marketable equity security at March 31, 2016 and December 31, 2015 is \$5.0 million, with gross unrealized gains of \$1.5 million and \$2.6 million at March 31, 2016 and December 31, 2015, respectively. The gross unrealized gains at March 31, 2016 and December 31, 2015 are included in "Accumulated other comprehensive loss" in the accompanying consolidated balance sheet.



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Financial instruments measured at fair value only for disclosure purposes

The following table presents the carrying value and the fair value of financial instruments measured at fair value only for disclosure purposes:

|  | March 31, 2016 |             | December 31, 2015 |             |
|--|----------------|-------------|-------------------|-------------|
|  | Carrying Value | Fair Value  | Carrying Value    | Fair Value  |
|  | (In thousands) |             |                   |             |
| Current portion of long-term debt      | \$(65,000)     | \$(65,813)  | \$(40,000)        | \$(39,850)  |
| Long-term debt, net of current portion | (1,660,872)    | (1,710,122) | (1,726,954)       | (1,761,601) |

The fair value of long-term debt, including the current portion, is estimated using market prices or indices for similar liabilities and takes into consideration other factors such as credit quality and maturity, which are Level 3 inputs.

## NOTE 5—LONG-TERM DEBT

Long-term debt consists of:

|  | March 31, 2016 | December 31, 2015 |
|--|----------------|-------------------|
|  | (In thousands) |                   |
| Match Group Debt:  |                |                   |
| Match Group Term Loan due November 16, 2022  | \$790,000      | \$800,000         |
| 6.75% Senior Notes due December 15, 2022 (the "Match Group Senior Notes"); interest payable each June 15 and December 15 which commences June 15, 2016 | 445,172        | 445,172           |
| Total Match Group long-term debt   | 1,235,172      | 1,245,172         |
| Less: Current portion of Match Group long-term debt  | 40,000         | 40,000            |
| Less: Unamortized original issue discount and original issue premium, net  | 11,266         | 11,691            |
| Less: Match Group unamortized debt issuance costs  | 16,009         | 16,610            |
| Total Match Group debt, net of current portion   | 1,167,897      | 1,176,871         |
| IAC Debt:  |                |                   |
| 4.75% Senior Notes due December 15, 2022 (the "2012 Senior Notes"); interest payable each June 15 and December 15, which commenced June 15, 2013       | 470,003        | 500,000           |
| 4.875% Senior Notes due November 30, 2018 (the "2013 Senior Notes"); interest payable each May 30 and November 30, which commenced May 30, 2014        | 51,817         | 54,732            |
| Total IAC long-term debt   | 521,820        | 554,732           |
| Less: Current portion of long-term debt  | 25,000         | —                 |
| Less: IAC unamortized debt issuance costs  | 3,845          | 4,649             |
| Total IAC debt, net of current portion   | 492,975        | 550,083           |

Total long-term debt, net of current portion \$1,660,872 \$1,726,954

The 2013 and 2012 Senior Notes were issued by IAC on November 15, 2013 and December 21, 2012, respectively.

The 2013 and 2012 Senior Notes are unconditionally guaranteed by certain wholly-owned domestic subsidiaries, which are designated as guarantor subsidiaries. The guarantor subsidiaries are the same for the 2013 and 2012 Senior Notes. See Note 11 for guarantor and non-guarantor financial information.

The indenture governing the 2013 Senior Notes contains covenants that would limit our ability to pay dividends or to make distributions and repurchase or redeem our stock in the event a default has occurred or our leverage ratio (as defined in



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the indenture) exceeds 3.0 to 1.0. At March 31, 2016, there were no limitations pursuant thereto. There are additional covenants that limit the Company's ability and the ability of its restricted subsidiaries to, among other things, (i) incur indebtedness, make investments, or sell assets in the event we are not in compliance with the financial ratio set forth in the indenture, and (ii) incur liens, enter into agreements limiting our restricted subsidiaries' ability to pay dividends, enter into transactions with affiliates and consolidate, merge or sell substantially all of our assets. The indenture governing the 2012 Senior Notes was amended to eliminate substantially all of the restrictive covenants contained therein in connection with the Match Exchange Offer described below.

IAC has a \$300 million revolving credit facility (the "IAC Credit Facility") that expires October 7, 2020. At March 31, 2016 and December 31, 2015, there were no outstanding borrowings under the IAC Credit Facility. The annual commitment fee on undrawn funds is currently 35 basis points, and is based on the leverage ratio most recently reported. Borrowings under the IAC Credit Facility bear interest, at the Company's option, at a base rate or LIBOR, in each case, plus an applicable margin, which is determined by reference to a pricing grid based on the Company's leverage ratio. The terms of the IAC Credit Facility require that the Company maintains a leverage ratio of not more than 3.25 to 1.0 and restrict our ability to incur additional indebtedness. Borrowings under the IAC Credit Facility are unconditionally guaranteed by the same domestic subsidiaries that guarantee the 2013 and 2012 Senior Notes and are also secured by the stock of certain of our domestic and foreign subsidiaries. The 2013 Senior Notes and 2012 Senior Notes rank equally with each other, and are subordinate to outstanding borrowings under the IAC Credit Facility. The Match Group Senior Notes were issued on November 16, 2015, in connection with a private exchange offer to eligible holders to exchange any and all of the 2012 Senior Notes for Match Group Senior Notes issued by Match Group (the "Match Exchange Offer"). Following the Match Exchange Offer, Match Group and its subsidiaries were designated as unrestricted subsidiaries of IAC for purposes of the indentures governing the 2013 and 2012 Senior Notes and the IAC Credit Facility. Following this designation, neither Match Group nor any of its subsidiaries guarantee any debt of IAC, or are subject to any of the covenants related to such debt.

The indenture governing the Match Group Senior Notes contains covenants that would limit Match Group's ability to pay dividends or to make distributions and repurchase or redeem Match Group stock in the event a default has occurred or Match Group is not in compliance with the maximum leverage ratio of 5.0 to 1.0. At March 31, 2016, there were no limitations pursuant thereto. There are additional covenants that limit Match Group's ability and the ability of its subsidiaries to, among other things, (i) incur indebtedness, make investments, or sell assets in the event Match Group is not in compliance with the financial ratio set forth in the indenture, and (ii) incur liens, enter into agreements restricting Match Group subsidiaries' ability to pay dividends, enter into transactions with affiliates and consolidate, merge or sell substantially all of their assets.

Match Group, under a credit agreement (the "Match Group Credit Agreement") entered into in 2015, has a \$500 million revolving credit facility (the "Match Group Credit Facility") that expires on October 7, 2020. At March 31, 2016 and December 31, 2015, there were no outstanding borrowings under the Match Group Credit Facility. The annual commitment fee on undrawn funds is currently 35 basis points, and is based on the leverage ratio most recently reported. Borrowings under the Match Group Credit Facility bear interest, at Match Group's option, at a base rate or LIBOR, in each case plus an applicable margin, which is determined by reference to a pricing grid based on Match Group's consolidated net leverage ratio. The terms of the Match Group Credit Facility require Match Group to maintain a leverage ratio of not more than 5.0 to 1.0 and a minimum interest coverage ratio of not less than 2.5 to 1.0. On November 16, 2015, the Match Group borrowed \$800 million under the Match Group Credit Agreement, in the form of a seven-year term loan (the "Match Group Term Loan"). Principal payments of \$10 million under the Match Group Term Loan are due quarterly through maturity, at which point a final principal payment of \$530 million will become due. Additionally, the Match Group Term Loan may require additional annual principal payments as part of an excess cash flow sweep provision, the amount of which is governed by the net secured leverage ratio. The Match Group Term Loan bears interest, at its option, at a base rate or LIBOR, plus 3.50% or 4.50%, respectively, with, in the case of LIBOR, a floor of 1.00%. Interest payments are due at least semi-annually through the term of the loan. The

Match Group Term Loan and outstanding borrowings, if any, under the Match Group Credit Facility rank equally with each other, and have priority over the Match Group Senior Notes to the extent of the value of the assets securing the borrowings under the Match Group Credit Agreement.

There are additional covenants under the Match Group Credit Facility and the Match Group Term Loan that limit Match Group's ability and the ability of its subsidiaries to, among other things, incur indebtedness, pay dividends or make

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distributions. While the Match Group Term Loan remains outstanding, these same covenants under the Match Group Credit Agreement are more restrictive than the covenants that are applicable to the Match Group Credit Facility. Obligations under the Match Group Credit Facility and Match Group Term Loan are unconditionally guaranteed by certain wholly-owned Match Group domestic subsidiaries, and are also secured by the stock of certain Match Group domestic and foreign subsidiaries.

**NOTE 6—ACCUMULATED OTHER COMPREHENSIVE LOSS**

The following tables present the components of accumulated other comprehensive (loss) income and items reclassified out of accumulated other comprehensive loss into earnings:

|  | Three Months Ended March 31, 2016                                  |  |  |
|--|--|--|--|
|  | Foreign<br>Currency<br>Translation<br>Adjustment<br>(In thousands) | Unrealized<br>Gains<br>On<br>Available-For-Sale<br>Securities          | Accumulated<br>Other<br>Comprehensive<br>(Loss) Income |
| Balance as of January 1  | \$(154,645)  | \$ 2,542   | \$ (152,103 )  |
| Other comprehensive income before reclassifications, net of tax benefit of \$0.3 million related to unrealized losses on available-for-sale securities   | 7,182  | 5,437  | 12,619   |
| Amounts reclassified to earnings   | 7,389  | —  | 7,389  |
| Net current period other comprehensive income  | 14,571   | 5,437  | 20,008   |
| Reallocation of accumulated other comprehensive loss (income) related to the noncontrolling interests created in the Match Group initial public offering | 21,589   | (458 )   | 21,131   |
| Balance as of March 31   | \$(118,485)  | \$ 7,521   | \$ (110,964 )  |
|  | Three Months Ended March 31, 2015                                  |  |  |
|  | Foreign<br>Currency<br>Translation<br>Adjustment<br>(In thousands) | Unrealized<br>(Losses) Gains<br>On<br>Available-For-Sale<br>Securities | Accumulated<br>Other<br>Comprehensive<br>Loss          |
| Balance as of January 1  | \$(86,848 )  | \$ (852 )  | \$ (87,700 )   |
| Other comprehensive (loss) income, net of tax provision of \$0.1 million related to unrealized gains on available-for-sale securities                    | (56,334 )  | 761  | (55,573 )  |
| Balance as of March 31   | \$(143,182)  | \$ (91 )   | \$ (143,273 )  |

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## NOTE 7—EARNINGS PER SHARE

The following tables set forth the computation of basic and diluted earnings per share attributable to IAC shareholders.

|  | Three Months Ended March 31,          |         |          |          |
|--|---------------------------------------|---------|----------|----------|
|  | 2016                                  |         | 2015     |          |
|  | Basic                                 | Diluted | Basic    | Diluted  |
|  | (In thousands, except per share data) |         |          |          |
| Numerator:   |                                       |         |          |          |
| Earnings from continuing operations  | \$7,934                               | \$7,934 | \$21,863 | \$21,863 |
| Net loss attributable to noncontrolling interests  | 348                                   | 348     | 4,417    | 4,417    |
| Impact from Match Group's dilutive securities <sup>(a)</sup>                                       | —                                     | (514)   | —        | —        |
| Earnings from continuing operations attributable to IAC shareholders                               | 8,282                                 | 7,768   | 26,280   | 26,280   |
| Earnings from discontinued operations attributable to IAC shareholders                             | —                                     | —       | 125      | 125      |
| Net earnings attributable to IAC shareholders  | \$8,282                               | \$7,768 | \$26,405 | \$26,405 |
| Denominator:   |                                       |         |          |          |
| Weighted average basic shares outstanding  | 82,027                                | 82,027  | 83,453   | 83,453   |
| Dilutive securities including subsidiary denominated equity, stock options and RSUs <sup>(b)</sup> | —                                     | 2,798   | —        | 5,305    |
| Denominator for earnings per share—weighted average shares   | 82,027                                | 84,825  | 83,453   | 88,758   |
| Earnings per share attributable to IAC shareholders:   |                                       |         |          |          |
| Earnings per share from continuing operations  | \$0.10                                | \$0.09  | \$0.31   | \$0.30   |
| Discontinued operations  | —                                     | —       | 0.01     | —        |
| Earnings per share   | \$0.10                                | \$0.09  | \$0.32   | \$0.30   |

<sup>(a)</sup> Represents the impact on earnings related to Match Group's dilutive securities under the if-converted method.

<sup>(b)</sup> If the effect is dilutive, weighted average common shares outstanding include the incremental shares that would be issued upon the assumed exercise of subsidiary denominated equity, stock options and vesting of restricted stock units ("RSUs"). For the three months ended March 31, 2016 and 2015, 4.1 million and 2.0 million potentially dilutive securities, respectively, are excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive.

## NOTE 8—SEGMENT INFORMATION

The overall concept that IAC employs in determining its operating segments is to present the financial information in a manner consistent with how the chief operating decision maker views the businesses, how the businesses are organized as to segment management, and the focus of the businesses with regards to the types of services or products offered or the target market. Operating segments are combined for reporting purposes if they meet certain aggregation criteria, which principally relate to the similarity of their economic characteristics or, in the case of the Other reportable segment, do not meet the quantitative thresholds that require presentation as separate operating segments.

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## IAC/INTERACTIVECORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

|                            | Three Months Ended<br>March 31, |           |
|----------------------------|---------------------------------|-----------|
|                            | 2016                            | 2015      |
|                            | (In thousands)                  |           |
| Revenue:                   |                                 |           |
| Match Group                | \$285,283                       | \$235,069 |
| HomeAdvisor                | 111,489                         | 75,844    |
| Publishing                 | 166,002                         | 179,025   |
| Applications               | 159,796                         | 197,467   |
| Video                      | 55,095                          | 46,472    |
| Other                      | 41,632                          | 38,853    |
| Inter-segment eliminations | (118 )                          | (218 )    |
| Total                      | \$819,179                       | \$772,512 |

|                          | Three Months<br>Ended March 31, |           |
|--------------------------|---------------------------------|-----------|
|                          | 2016                            | 2015      |
|                          | (In thousands)                  |           |
| Operating Income (Loss): |                                 |           |
| Match Group              | \$29,188                        | \$27,040  |
| HomeAdvisor              | 1,914                           | (3,997 )  |
| Publishing               | 6,776                           | 19,376    |
| Applications             | 27,678                          | 38,906    |
| Video                    | (17,485 )                       | (20,469 ) |
| Other                    | (102 )                          | (541 )    |
| Corporate                | (26,552 )                       | (25,196 ) |
| Total                    | \$21,417                        | \$35,119  |

|                  | Three Months<br>Ended March 31, |           |
|------------------|---------------------------------|-----------|
|                  | 2016                            | 2015      |
|                  | (In thousands)                  |           |
| Adjusted EBITDA: |                                 |           |
| Match Group      | \$64,586                        | \$33,250  |
| HomeAdvisor      | 4,966                           | (836 )    |
| Publishing       | 11,414                          | 26,653    |
| Applications     | 31,058                          | 45,549    |
| Video            | (16,901 )                       | (19,706 ) |
| Other            | 1,059                           | 722       |
| Corporate        | (10,296 )                       | (10,475 ) |
| Total            | \$85,886                        | \$75,157  |

Revenue by geography is based on where the customer is located. Geographic information about revenue and long-lived assets is presented below:

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IAC/INTERACTIVECORP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

|                     | Three Months<br>Ended March 31,<br>2016      2015<br>(In thousands) |           |
|---------------------|---|-----------|
| Revenue:            |   |           |
| United States       | \$604,491   | \$570,013 |
| All other countries | 214,688   | 202,499   |
| Total               | \$819,179   | \$772,512 |

|   | March 31, December 31,<br>2016      2015<br>(In thousands) |            |
|---|--|------------|
| Long-lived assets (excluding goodwill and intangible assets): |  |            |
| United States   | \$281,882  | \$ 279,913 |
| All other countries   | 23,081   | 22,904     |
| Total   | \$304,963  | \$ 302,817 |

The Company's primary financial measure is Adjusted EBITDA, which is defined as operating income excluding: (1) stock-based compensation expense; (2) depreciation; and (3) acquisition-related items consisting of (i) amortization of intangible assets and impairments of goodwill and intangible assets and (ii) gains and losses recognized on changes in the fair value of contingent consideration arrangements. The Company believes this measure is useful for analysts and investors as this measure allows a more meaningful comparison between our performance and that of our competitors. Moreover, our management uses this measure internally to evaluate the performance of our business as a whole and our individual business segments. The above items are excluded from our Adjusted EBITDA measure because these items are non-cash in nature, and we believe that by excluding these items, Adjusted EBITDA corresponds more closely to the cash operating income generated from our business, from which capital investments are made and debt is serviced. Adjusted EBITDA has certain limitations in that it does not take into account the impact to IAC's statement of operations of certain expenses.

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## IAC/INTERACTIVECORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

The following tables reconcile Adjusted EBITDA to operating income (loss) for the Company's reportable segments and to net earnings attributable to IAC shareholders:

Three Months Ended March 31, 2016

|   | Adjusted EBITDA | Stock-Based Compensation Expense | Depreciation | Amortization of Intangibles | Acquisition-related Contingent Consideration Fair Value Adjustments | Operating Income (Loss) |
|---|-----------------|----------------------------------|--------------|-----------------------------|---|-------------------------|
| (In thousands)  |                 |                                  |              |                             |   |                         |
| Match Group   | \$64,586        | \$ (17,498 )                     | \$ (6,487 )  | \$ (8,252 )                 | \$ (3,161 )   | \$29,188                |
| HomeAdvisor   | 4,966           | (407 )                           | (1,873 )     | (772 )                      | —   | 1,914                   |
| Publishing  | 11,414          | —                                | (2,189 )     | (2,449 )                    | —   | 6,776                   |
| Applications  | 31,058          | —                                | (1,149 )     | (1,531 )                    | (700 )  | 27,678                  |
| Video   | (16,901 )       | —                                | (398 )       | (378 )                      | 192   | (17,485 )               |
| Other   | 1,059           | —                                | (723 )       | (438 )                      | —   | (102 )                  |
| Corporate   | (10,296 )       | (13,280 )                        | (2,976 )     | —                           | —   | (26,552 )               |
| Total   | \$85,886        | \$ (31,185 )                     | \$ (15,795 ) | \$ (13,820 )                | \$ (3,669 )   | 21,417                  |
| Interest expense  |                 |                                  |              |                             |   | (27,860 )               |
| Other income, net                                       |                 |                                  |              |                             |   | 15,897                  |
| Earnings from continuing operations before income taxes |                 |                                  |              |                             |   | 9,454                   |
| Income tax provision                                    |                 |                                  |              |                             |   | (1,520 )                |
| Earnings from continuing operations                     |                 |                                  |              |                             |   | 7,934                   |
| Earnings from discontinued operations, net of tax       |                 |                                  |              |                             |   | —                       |
| Net earnings  |                 |                                  |              |                             |   | 7,934                   |
| Net loss attributable to noncontrolling interests       |                 |                                  |              |                             |   | 348                     |
| Net earnings attributable to IAC shareholders           |                 |                                  |              |                             |   | \$8,282                 |

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## IAC/INTERACTIVECORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

## Three Months Ended March 31, 2015

|   | Adjusted EBITDA | Stock-Based Compensation Expense | Depreciation | Amortization of Intangibles | Acquisition-related Contingent Consideration Fair Value Adjustments | Operating Income (Loss) |
|---|-----------------|----------------------------------|--------------|-----------------------------|---|-------------------------|
| (In thousands)  |                 |                                  |              |                             |   |                         |
| Match Group   | \$33,250        | \$ (6,299 )                      | \$ (7,045 )  | \$ (3,877 )                 | \$ 11,011   | \$27,040                |
| HomeAdvisor   | (836 )          | (420 )                           | (1,551 )     | (1,190 )                    | —   | (3,997 )                |
| Publishing  | 26,653          | —                                | (2,507 )     | (4,770 )                    | —   | 19,376                  |
| Applications  | 45,549          | —                                | (1,042 )     | (1,581 )                    | (4,020 )  | 38,906                  |
| Video   | (19,706 )       | (147 )                           | (198 )       | (423 )                      | 5   | (20,469 )               |
| Other   | 722             | —                                | (549 )       | (714 )                      | —   | (541 )                  |
| Corporate   | (10,475 )       | (12,045 )                        | (2,676 )     | —                           | —   | (25,196 )               |
| Total   | \$75,157        | \$ (18,911 )                     | \$ (15,568 ) | \$ (12,555 )                | \$ 6,996  | 35,119                  |
| Interest expense  |                 |                                  |              |                             |   | (14,064 )               |
| Other income, net                                       |                 |                                  |              |                             |   | 6,988                   |
| Earnings from continuing operations before income taxes |                 |                                  |              |                             |   | 28,043                  |
| Income tax provision                                    |                 |                                  |              |                             |   | (6,180 )                |
| Earnings from continuing operations                     |                 |                                  |              |                             |   | 21,863                  |
| Earnings from discontinued operations, net of tax       |                 |                                  |              |                             |   | 125                     |
| Net earnings  |                 |                                  |              |                             |   | 21,988                  |
| Net loss attributable to noncontrolling interests       |                 |                                  |              |                             |   | 4,417                   |
| Net earnings attributable to IAC shareholders           |                 |                                  |              |                             |   | \$26,405                |

## NOTE 9—CONSOLIDATED FINANCIAL STATEMENT DETAILS

Other income, net consists of:

|  | Three Months Ended March 31, |         |
|--|------------------------------|---------|
|  | 2016                         | 2015    |
| (In thousands)   |                              |         |
| Gains on sale of a business and long-term investments <sup>(a)</sup> | \$14,700                     | \$186   |
| Foreign currency exchange gains                                      | 4,495                        | 5,848   |
| Interest income  | 1,646                        | 1,231   |
| Impairment on long-term investments                                  | (2,302 )                     | —       |
| Other  | (2,642 )                     | (277 )  |
| Total  | \$15,897                     | \$6,988 |

<sup>(a)</sup> Includes a gain of \$13.5 million related to PriceRunner, which was sold on March 18, 2016. PriceRunner's full year 2015 revenue, Adjusted EBITDA and operating income were \$32.3 million, \$13.0 million and \$9.7 million, respectively.

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IAC/INTERACTIVECORP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

**NOTE 10—CONTINGENCIES**

In the ordinary course of business, the Company is a party to various lawsuits. The Company establishes reserves for specific legal matters when it determines that the likelihood of an unfavorable outcome is probable and the loss is reasonably estimable. Management has also identified certain other legal matters where we believe an unfavorable outcome is not probable and, therefore, no reserve is established. Although management currently believes that resolving claims against us, including claims where an unfavorable outcome is reasonably possible, will not have a material impact on the liquidity, results of operations, or financial condition of the Company, these matters are subject to inherent uncertainties and management's view of these matters may change in the future. The Company also evaluates other contingent matters, including income and non-income tax contingencies, to assess the likelihood of an unfavorable outcome and estimated extent of potential loss. It is possible that an unfavorable outcome of one or more of these lawsuits or other contingencies could have a material impact on the liquidity, results of operations, or financial condition of the Company. See Note 2 for additional information related to income tax contingencies.

**NOTE 11—GUARANTOR AND NON-GUARANTOR FINANCIAL INFORMATION**

The 2013 and 2012 Senior Notes are unconditionally guaranteed, jointly and severally, by certain domestic subsidiaries which are 100% owned by the Company. The following tables present condensed consolidating financial information at March 31, 2016 and December 31, 2015 and for the three months ended March 31, 2016 and 2015 for: IAC, on a stand-alone basis; the combined guarantor subsidiaries of IAC; the combined non-guarantor subsidiaries of IAC; and IAC on a consolidated basis.

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## IAC/INTERACTIVECORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

Balance sheet at March 31, 2016:

|  | IAC            | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations  | IAC<br>Consolidated |
|--|----------------|---------------------------|-------------------------------|---------------|---------------------|
|  | (In thousands) |                           |                               |               |                     |
| Cash and cash equivalents                  | \$804,901      | \$—                       | \$ 433,763                    | \$—           | \$ 1,238,664        |
| Time deposits                              | —              | —                         | 87,500                        | —             | 87,500              |
| Marketable securities                      | 94,694         | —                         | 11,622                        | —             | 106,316             |
| Accounts receivable, net                   | —              | 112,952                   | 121,594                       | —             | 234,546             |
| Other current assets                       | 81,993         | 49,534                    | 85,776                        | —             | 217,303             |
| Intercompany receivables                   | —              | 590,082                   | 1,167,912                     | (1,757,994 )  | —                   |
| Property and equipment, net                | 5,668          | 199,202                   | 100,093                       | —             | 304,963             |
| Goodwill                                   | —              | 776,571                   | 1,421,987                     | —             | 2,198,558           |
| Intangible assets, net                     | —              | 136,796                   | 290,028                       | —             | 426,824             |
| Investment in subsidiaries                 | 3,661,162      | 570,325                   | —                             | (4,231,487 )  | —                   |
| Other non-current assets                   | 58,940         | 10,797                    | 178,024                       | (10,092 )     | 237,669             |
| Total assets                               | \$4,707,358    | \$ 2,446,259              | \$ 3,898,299                  | \$(5,999,573) | \$ 5,052,343        |
| Current portion of long-term debt          | \$25,000       | \$—                       | \$ 40,000                     | \$—           | \$ 65,000           |
| Accounts payable, trade                    | 2,658          | 53,242                    | 40,603                        | —             | 96,503              |
| Other current liabilities                  | 38,360         | 167,389                   | 409,690                       | —             | 615,439             |
| Long-term debt, net of current portion     | 492,975        | —                         | 1,167,897                     | —             | 1,660,872           |
| Income taxes payable                       | 447            | 3,931                     | 29,497                        | —             | 33,875              |
| Intercompany liabilities                   | 1,757,994      | —                         | —                             | (1,757,994 )  | —                   |
| Other long-term liabilities                | 324,486        | 18,863                    | 92,754                        | (10,092 )     | 426,011             |
| Redeemable noncontrolling interests        | —              | —                         | 28,132                        | —             | 28,132              |
| IAC shareholders' equity                   | 2,065,438      | 2,202,834                 | 2,028,653                     | (4,231,487 )  | 2,065,438           |
| Noncontrolling interests                   | —              | —                         | 61,073                        | —             | 61,073              |
| Total liabilities and shareholders' equity | \$4,707,358    | \$ 2,446,259              | \$ 3,898,299                  | \$(5,999,573) | \$ 5,052,343        |

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IAC/INTERACTIVECORP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

Balance sheet at December 31, 2015:

|  | IAC            | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations  | IAC<br>Consolidated |
|--|----------------|---------------------------|-------------------------------|---------------|---------------------|
|  | (In thousands) |                           |                               |               |                     |
| Cash and cash equivalents                  | \$1,073,053    | \$—                       | \$ 408,394                    | \$—           | \$ 1,481,447        |
| Marketable securities                      | 27,578         | —                         | 11,622                        | —             | 39,200              |
| Accounts receivable, net                   | 33             | 117,337                   | 132,707                       | —             | 250,077             |
| Other current assets                       | 30,813         | 48,884                    | 94,589                        | —             | 174,286             |
| Intercompany receivables                   | —              | 570,607                   | 1,029,863                     | (1,600,470 )  | —                   |
| Property and equipment, net                | 4,432          | 201,242                   | 97,143                        | —             | 302,817             |
| Goodwill                                   | —              | 830,642                   | 1,414,722                     | —             | 2,245,364           |
| Intangible assets, net                     | —              | 139,160                   | 301,668                       | —             | 440,828             |
| Investment in subsidiaries                 | 3,128,765      | 457,063                   | —                             | (3,585,828 )  | —                   |
| Other non-current assets                   | 84,368         | 13,428                    | 171,867                       | (14,991 )     | 254,672             |
| Total assets                               | \$4,349,042    | \$ 2,378,363              | \$ 3,662,575                  | \$(5,201,289) | \$ 5,188,691        |
| Current portion of long-term debt          | \$—            | \$—                       | \$ 40,000                     | \$—           | \$ 40,000           |
| Accounts payable, trade                    | 4,711          | 43,240                    | 38,932                        | —             | 86,883              |
| Other current liabilities                  | 62,833         | 182,848                   | 395,982                       | —             | 641,663             |
| Long-term debt, net of current portion     | 550,083        | —                         | 1,176,871                     | —             | 1,726,954           |
| Income taxes payable                       | 152            | 3,435                     | 30,105                        | —             | 33,692              |
| Intercompany liabilities                   | 1,600,470      | —                         | —                             | (1,600,470 )  | —                   |
| Other long-term liabilities                | 326,267        | 18,160                    | 83,847                        | (14,991 )     | 413,283             |
| Redeemable noncontrolling interests        | —              | —                         | 30,391                        | —             | 30,391              |
| IAC shareholders' equity                   | 1,804,526      | 2,130,680                 | 1,455,148                     | (3,585,828 )  | 1,804,526           |
| Noncontrolling interests                   | —              | —                         | 411,299                       | —             | 411,299             |
| Total liabilities and shareholders' equity | \$4,349,042    | \$ 2,378,363              | \$ 3,662,575                  | \$(5,201,289) | \$ 5,188,691        |

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## IAC/INTERACTIVECORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

Statement of operations for the three months ended March 31, 2016:

|  | IAC            | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations | IAC<br>Consolidated |
|--|----------------|---------------------------|-------------------------------|--------------|---------------------|
|  | (In thousands) |                           |                               |              |                     |
| Revenue  | \$—            | \$ 402,952                | \$ 419,105                    | \$ (2,878 )  | \$ 819,179          |
| Operating costs and expenses:                                      |                |                           |                               |              |                     |
| Cost of revenue (exclusive of depreciation shown separately below) | 212            | 82,699                    | 111,434                       | (611 )       | 193,734             |
| Selling and marketing expense                                      | 889            | 215,702                   | 168,025                       | (2,275 )     | 382,341             |
| General and administrative expense                                 | 18,972         | 46,656                    | 70,606                        | 8            | 136,242             |
| Product development expense  | 1,379          | 26,608                    | 27,843                        | —            | 55,830              |
| Depreciation   | 437            | 7,220                     | 8,138                         | —            | 15,795              |
| Amortization of intangibles  | —              | 2,364                     | 11,456                        | —            | 13,820              |
| Total operating costs and expenses                                 | 21,889         | 381,249                   | 397,502                       | (2,878 )     | 797,762             |
| Operating (loss) income  | (21,889 )      | 21,703                    | 21,603                        | —            | 21,417              |
| Equity in earnings of unconsolidated affiliates                    | 34,463         | 7,091                     | —                             | (41,554 )    | —                   |
| Interest expense   | (7,418 )       | —                         | (20,442 )                     | —            | (27,860 )           |
| Other (expense) income, net  | (9,985 )       | 3,632                     | 22,250                        | —            | 15,897              |
| (Loss) earnings from continuing operations before income taxes     | (4,829 )       | 32,426                    | 23,411                        | (41,554 )    | 9,454               |
| Income tax benefit (provision)                                     | 13,111         | (9,975 )                  | (4,656 )                      | —            | (1,520 )            |
| Earnings from continuing operations                                | 8,282          | 22,451                    | 18,755                        | (41,554 )    | 7,934               |
| Earnings from discontinued operations, net of tax                  | —              | —                         | —                             | —            | —                   |
| Net earnings   | 8,282          | 22,451                    | 18,755                        | (41,554 )    | 7,934               |
| Net loss attributable to noncontrolling interests                  | —              | —                         | 348                           | —            | 348                 |
| Net earnings attributable to IAC shareholders                      | \$ 8,282       | \$ 22,451                 | \$ 19,103                     | \$ (41,554 ) | \$ 8,282            |
| Comprehensive income attributable to IAC shareholders              | \$ 28,290      | \$ 28,949                 | \$ 34,826                     | \$ (63,775 ) | \$ 28,290           |

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## IAC/INTERACTIVECORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

Statement of operations for the three months ended March 31, 2015:

|  | IAC            | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations | IAC<br>Consolidated |
|--|----------------|---------------------------|-------------------------------|--------------|---------------------|
|  | (In thousands) |                           |                               |              |                     |
| Revenue  | \$—            | \$ 429,961                | \$ 344,882                    | \$ (2,331 )  | \$ 772,512          |
| Operating costs and expenses:                                      |                |                           |                               |              |                     |
| Cost of revenue (exclusive of depreciation shown separately below) | 245            | 91,722                    | 95,018                        | (248 )       | 186,737             |
| Selling and marketing expense                                      | 1,055          | 221,701                   | 141,817                       | (2,091 )     | 362,482             |
| General and administrative expense                                 | 24,064         | 41,520                    | 49,202                        | 8            | 114,794             |
| Product development expense  | 2,177          | 22,628                    | 20,452                        | —            | 45,257              |
| Depreciation   | 401            | 6,735                     | 8,432                         | —            | 15,568              |
| Amortization of intangibles  | —              | 4,604                     | 7,951                         | —            | 12,555              |
| Total operating costs and expenses                                 | 27,942         | 388,910                   | 322,872                       | (2,331 )     | 737,393             |
| Operating (loss) income  | (27,942 )      | 41,051                    | 22,010                        | —            | 35,119              |
| Equity in earnings (losses) of unconsolidated affiliates           | 57,455         | (12,152 )                 | —                             | (45,303 )    | —                   |
| Interest expense   | (12,990 )      | (1,038 )                  | (36 )                         | —            | (14,064 )           |
| Other (expense) income, net  | (9,352 )       | 9,469                     | 6,871                         | —            | 6,988               |
| Earnings from continuing operations before income taxes            | 7,171          | 37,330                    | 28,845                        | (45,303 )    | 28,043              |
| Income tax benefit (provision)                                     | 19,109         | (19,764 )                 | (5,525 )                      | —            | (6,180 )            |
| Earnings from continuing operations                                | 26,280         | 17,566                    | 23,320                        | (45,303 )    | 21,863              |
| Earnings from discontinued operations, net of tax                  | 125            | —                         | —                             | —            | 125                 |
| Net earnings   | 26,405         | 17,566                    | 23,320                        | (45,303 )    | 21,988              |
| Net loss attributable to noncontrolling interests                  | —              | —                         | 4,417                         | —            | 4,417               |
| Net earnings attributable to IAC shareholders                      | \$ 26,405      | \$ 17,566                 | \$ 27,737                     | \$ (45,303 ) | \$ 26,405           |
| Comprehensive (loss) income attributable to IAC shareholders       | \$ (29,168 )   | \$ 11,772                 | \$ (28,998 )                  | \$ 17,226    | \$ (29,168 )        |

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IAC/INTERACTIVECORP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

Statement of cash flows for the three months ended March 31, 2016:

|   | IAC            | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | IAC<br>Consolidated |
|---|----------------|---------------------------|-------------------------------|---------------------|
|   | (In thousands) |                           |                               |                     |
| Net cash (used in) provided by operating activities attributable to continuing operations     | \$ (59,129 )   | \$ 44,386                 | \$ 38,840                     | \$ 24,097           |
| Cash flows from investing activities attributable to continuing operations:                   |                |                           |                               |                     |
| Acquisitions, net of cash acquired  | —              | —                         | (2,252 )                      | (2,252 )            |
| Capital expenditures  | (281 )         | (7,482 )                  | (8,327 )                      | (16,090 )           |
| Purchase of time deposits   | —              | —                         | (87,500 )                     | (87,500 )           |
| Purchases of marketable debt securities   | (66,891 )      | —                         | —                             | (66,891 )           |
| Purchases of long-term investments  | —              | —                         | (813 )                        | (813 )              |
| Net proceeds from the sale of a business and long-term investments                            | 10,000         | —                         | 83,097                        | 93,097              |
| Other, net  | —              | 155                       | 4,225                         | 4,380               |
| Net cash used in investing activities attributable to continuing operations                   | (57,172 )      | (7,327 )                  | (11,570 )                     | (76,069 )           |
| Cash flows from financing activities attributable to continuing operations:                   |                |                           |                               |                     |
| Purchase of treasury stock  | (135,938 )     | —                         | —                             | (135,938 )          |
| Principal payment on long-term debt   | —              | —                         | (10,000 )                     | (10,000 )           |
| Repurchase of Senior Notes  | (32,912 )      | —                         | —                             | (32,912 )           |
| Issuance of IAC common stock pursuant to stock-based awards, net of withholding taxes         | (14,919 )      | —                         | —                             | (14,919 )           |
| Issuance of Match Group common stock pursuant to stock-based awards, net of withholding taxes | —              | —                         | (4,453 )                      | (4,453 )            |
| Excess tax benefits from stock-based awards   | 11,220         | —                         | 4,044                         | 15,264              |
| Purchase of noncontrolling interests  | (1,400 )       | —                         | —                             | (1,400 )            |
| Acquisition-related contingent consideration payments   | —              | (312 )                    | —                             | (312 )              |
| Intercompany  | 27,098         | (36,747 )                 | 9,649                         | —                   |
| Other, net  | (5,000 )       | —                         | (856 )                        | (5,856 )            |
| Net cash used in financing activities attributable to continuing operations                   | (151,851 )     | (37,059 )                 | (1,616 )                      | (190,526 )          |
| Total cash (used in) provided by continuing operations  | (268,152 )     | —                         | 25,654                        | (242,498 )          |
| Effect of exchange rate changes on cash and cash equivalents                                  | —              | —                         | (285 )                        | (285 )              |
| Net (decrease) increase in cash and cash equivalents  | (268,152 )     | —                         | 25,369                        | (242,783 )          |
| Cash and cash equivalents at beginning of period  | 1,073,053      | —                         | 408,394                       | 1,481,447           |
| Cash and cash equivalents at end of period  | \$ 804,901     | \$ —                      | \$ 433,763                    | \$ 1,238,664        |

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## IAC/INTERACTIVECORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

Statement of cash flows for the three months ended March 31, 2015:

|   | IAC            | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | IAC<br>Consolidated |
|---|----------------|---------------------------|-------------------------------|---------------------|
|   | (In thousands) |                           |                               |                     |
| Net cash (used in) provided by operating activities attributable to continuing operations | \$(41,099 )    | \$ 29,603                 | \$ 7,686                      | \$ (3,810 )         |
| Cash flows from investing activities attributable to continuing operations:               |                |                           |                               |                     |
| Acquisitions, net of cash acquired  | —              | (1,900 )                  | (3,809 )                      | (5,709 )            |
| Capital expenditures  | (935 )         | (5,815 )                  | (6,126 )                      | (12,876 )           |
| Proceeds from maturities and sales of marketable debt securities                          | 6,050          | —                         | —                             | 6,050               |
| Purchases of marketable debt securities   | (47,930 )      | —                         | —                             | (47,930 )           |
| Purchases of long-term investments  | —              | —                         | (8,345 )                      | (8,345 )            |
| Net proceeds from the sale of a business and long-term investments                        | —              | —                         | 115                           | 115                 |
| Other, net  | 3,615          | 48                        | (935 )                        | 2,728               |
| Net cash used in investing activities attributable to continuing operations               | (39,200 )      | (7,667 )                  | (19,100 )                     | (65,967 )           |
| Cash flows from financing activities attributable to continuing operations:               |                |                           |                               |                     |
| Purchase of treasury stock  | (200,000 )     | —                         | —                             | (200,000 )          |
| Dividends   | (28,675 )      | —                         | —                             | (28,675 )           |
| Issuance of IAC common stock pursuant to stock-based awards, net of withholding taxes     | (10,339 )      | —                         | —                             | (10,339 )           |
| Excess tax benefits from stock-based awards   | 4,011          | —                         | 12,835                        | 16,846              |
| Purchase of noncontrolling interests  | —              | —                         | (15,338 )                     | (15,338 )           |
| Acquisition-related contingent consideration payments                                     | —              | (180 )                    | —                             | (180 )              |
| Intercompany  | 17,955         | (21,756 )                 | 3,801                         | —                   |
| Other, net  | —              | —                         | 110                           | 110                 |
| Net cash (used in) provided by financing activities attributable to continuing operations | (217,048 )     | (21,936 )                 | 1,408                         | (237,576 )          |
| Total cash used in continuing operations  | (297,347 )     | —                         | (10,006 )                     | (307,353 )          |
| Effect of exchange rate changes on cash and cash equivalents                              | —              | —                         | (11,455 )                     | (11,455 )           |
| Net decrease in cash and cash equivalents   | (297,347 )     | —                         | (21,461 )                     | (318,808 )          |
| Cash and cash equivalents at beginning of period  | 762,231        | —                         | 228,174                       | 990,405             |
| Cash and cash equivalents at end of period  | \$464,884      | \$ —                      | \$ 206,713                    | \$ 671,597          |

## NOTE 12—SUBSEQUENT EVENTS

Between April 1, 2016 and May 3, 2016, IAC repurchased 1.4 million shares of common stock for aggregate consideration of \$65.3 million.

On May 3, 2016, IAC's Board of Directors gave the Company the authorization to repurchase an additional 10 million shares of common stock.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

GENERAL

Key Terms:

When the following terms appear in this report, they have the meanings indicated below:

Reportable Segments

Match Group - consists of Dating, which includes all Dating businesses globally, and Non-dating, which consists of The Princeton Review.

HomeAdvisor - is a leading nationwide home services digital marketplace that helps connect consumers with home professionals.

Publishing - consists of Premium Brands, which includes About.com, Dictionary.com, Investopedia and The Daily Beast; and Ask & Other, which includes Ask.com, CityGrid and ASKfm.

Applications - consists of Consumer, which includes our direct-to-consumer downloadable desktop applications, including SlimWare, and Apalon, which houses our mobile operations; and Partnerships, which includes our business-to-business partnership operations.

Video - consists primarily of Vimeo and DailyBurn, as well as Electus, IAC Films, CollegeHumor and Notional.

Other - consists of ShoeBuy and PriceRunner. PriceRunner was sold on March 18, 2016.

Dating North America - consists of the financial results of the Dating businesses for customers located in the United States and Canada.

Dating International - consists of the financial results of the Dating businesses for customers located outside of the United States and Canada.

Direct Revenue - is revenue that is directly received by Match Group from an end user of its products.

Average PMC - is calculated by summing the number of paid subscribers, or paid member count ("PMC"), at the end of each day in the relevant measurement period and dividing it by the number of calendar days in that period.

Average Revenue per Paying User ("ARPPU") - is Direct Revenue in the relevant measurement period divided by the Average PMC in such period divided by the number of calendar days in such period.

Service Requests - are fully completed and submitted customer service requests on HomeAdvisor.

Paying Service Professionals ("SPs") - are the number of service professionals that had an active membership or paid for leads in the last month of the period.

Cost of revenue - consists primarily of traffic acquisition costs and includes payments made to partners who distribute our Partnerships customized browser-based applications, integrate our paid listings into their websites and fees related to the distribution and the facilitation of in-app purchase of product features. These payments include amounts based on revenue share and other arrangements. Cost of revenue also includes ShoeBuy's cost of products sold and shipping and handling costs, production costs related to media produced by Electus and other businesses within our Video segment, expenses associated with the operation of the Company's data centers, including compensation (including stock-based compensation) and other employee-related costs, rent, hosting fees, credit card processing fees and content acquisition costs.

Selling and marketing expense - consists primarily of advertising expenditures and compensation (including stock-based compensation) and other employee-related costs for personnel engaged in selling and marketing, sales support and customer service functions. Advertising expenditures include online marketing, including fees paid to search engines and third parties that distribute our Consumer downloadable desktop applications, offline marketing, which is primarily television advertising and partner-related payments to those who direct traffic to the Match Group brands.

General and administrative expense - consists primarily of compensation (including stock-based compensation) and other employee-related costs for personnel engaged in executive management, finance, legal, tax and human resources, fees for professional services and facilities costs.

Product development expense - consists primarily of compensation (including stock-based compensation) and other employee-related costs that are not capitalized for personnel engaged in the design, development, testing and enhancement of product offerings and related technology.

2012 Senior Notes - IAC's 4.75% Senior Notes due December 15, 2022, with interest payable each June 15 and December 15, which commenced June 15, 2013; a portion of which were exchanged for the Match Group Senior Notes on November 16, 2015.

2013 Senior Notes - IAC's 4.875% Senior Notes due November 30, 2018, with interest payable each May 30 and November 30, which commenced May 30, 2014.

Match Group Senior Notes - Match Group's 6.75% Senior Notes due December 15, 2022, with interest payable each June 15 and December 15; which were issued in exchange for 2012 Senior Notes on November 16, 2015.

Match Exchange Offer - Match Group exchanged \$445 million of Match Group Senior Notes for a substantially like amount of 2012 Senior Notes on November 16, 2015.

Match Group Term Loan - an \$800 million, seven-year term loan received by Match Group on November 16, 2015. On March 31, 2016, a \$10 million principal payment was made.

#### Management Overview

IAC is a leading media and Internet company comprised of some of the world's most recognized brands and products, such as HomeAdvisor, Vimeo, About.com, Dictionary.com, The Daily Beast, Investopedia, and Match Group's online dating portfolio, which includes Match, OkCupid, Tinder and PlentyOfFish.

For a more detailed description of the Company's operating businesses, see the Company's annual report on Form 10-K for the year ended December 31, 2015.

Substantially all of the revenue from our Publishing and Applications segment is derived from online advertising.

Most of the Company's online advertising revenue is attributable to our services agreement with Google Inc. ("Google"). The Company's service agreement became effective on April 1, 2016, following the expiration of the previous services agreement. This services agreement expires on March 31, 2020; the Company may choose to terminate the agreement effective March 31, 2019. This services agreement requires that we comply with certain guidelines promulgated by Google. Google may generally unilaterally update its own policies and guidelines without advance notice; which could in turn require modifications to, or prohibit and/or render obsolete certain of our products, services and/or business practices, which could be costly to address or otherwise have an adverse effect on our business, financial condition and results of operations. For the three months ended March 31, 2016 and 2015, revenue earned from Google was \$284.6 million and \$339.6 million, respectively. For the three months ended March 31, 2016 and 2015, Google revenue represents 83% and 84% of Publishing revenue; and 91% and 95% of Applications revenue, respectively.

#### Recent Developments

During the first quarter of 2016, the Company purchased \$30.0 million of its 2013 Senior Notes and \$2.9 million of its 2012 Senior Notes. On April 30, 2016, an additional \$25.0 million of the 2013 Senior Notes was redeemed.

During the first quarter of 2016, the Company repurchased 3.2 million shares of common stock at an average price of \$44.54 per share.



On March 18, 2016, PriceRunner, which was part of the Other segment, was sold for \$98.0 million resulting in a pre-tax gain of \$13.5 million.

#### First Quarter 2016 Consolidated Results

For the three months ended March 31, 2016, the Company delivered 6% and 14% revenue and Adjusted EBITDA growth, respectively; however, operating income declined 39%. The revenue and Adjusted EBITDA increases were primarily driven by strong growth from the Match Group, HomeAdvisor and Video segments; partially offset by declines from the Applications and Publishing segments. The operating income decline, despite higher Adjusted EBITDA, was due primarily to an increase of \$12.3 million in stock-based compensation (\$11.2 million at Match Group and \$1.2 million at Corporate) and a decrease of \$10.7 million in gains from acquisition-related contingent consideration fair value adjustments.

Results of Operations for the three months ended March 31, 2016 compared to the three months ended March 31, 2015

#### Revenue

|                            | Three Months Ended March 31, |           |          |           |
|----------------------------|------------------------------|-----------|----------|-----------|
|                            | 2016                         | \$ Change | % Change | 2015      |
|                            | (Dollars in thousands)       |           |          |           |
| Match Group                | \$285,283                    | \$50,214  | 21%      | \$235,069 |
| HomeAdvisor                | 111,489                      | 35,645    | 47%      | 75,844    |
| Publishing                 | 166,002                      | (13,023 ) | (7)%     | 179,025   |
| Applications               | 159,796                      | (37,671 ) | (19)%    | 197,467   |
| Video                      | 55,095                       | 8,623     | 19%      | 46,472    |
| Other                      | 41,632                       | 2,779     | 7%       | 38,853    |
| Inter-segment eliminations | (118 )                       | 100       | 46%      | (218 )    |
| Total                      | \$819,179                    | \$46,667  | 6%       | \$772,512 |

Match Group revenue increased 21% driven by a 24% increase in Dating revenue attributable to 23% higher Direct revenue. Direct revenue growth was primarily driven by higher Average PMC at both North America and International, up 26% and 58%, respectively, due mainly to strong contributions from Tinder and PlentyOfFish, which was acquired on October 28, 2015, partially offset by 10% lower ARPPU due to the continued business mix shift towards lower ARPPU brands including Tinder and PlentyOfFish. Non-dating revenue remained flat year-over-year. HomeAdvisor revenue increased 47% due primarily to 59% growth at the HomeAdvisor domestic business and 13% growth at the HomeAdvisor International business. HomeAdvisor domestic revenue growth was driven by a 51% increase in service requests and a 45% increase in Paying SPs.

Publishing revenue decreased 7% due to 16% lower Ask & Other revenue, partially offset by 3% higher Premium Brands revenue. Ask & Other revenue decreased due primarily to a decline in revenue at Ask.com and certain legacy businesses. Premium Brands revenue increased due primarily to strong growth at Investopedia and The Daily Beast. Applications revenue decreased 19% due to a 35% decline in Partnerships and an 11% decline in Consumer. Partnerships revenue decreased due primarily to the loss of certain partners. The Consumer decline was driven by lower search revenue from our downloadable desktop applications, partially offset by strong growth at Apalon, our mobile applications business, and SlimWare.

Video revenue increased 19% due primarily to strong growth at Electus, Vimeo and Daily Burn, partially offset by \$4.5 million lower revenue from IAC Films as the prior year benefited from the release of the movie While We're Young.

Other revenue increased 7% due to growth at ShoeBuy, partially offset by PriceRunner, which was sold during the current year period.

## Cost of revenue

|  | Three Months Ended March 31, |           |               |
|--|------------------------------|-----------|---------------|
|  | 2016                         | \$ Change | % Change 2015 |
|  | (Dollars in thousands)       |           |               |
| Cost of revenue (exclusive of depreciation shown separately below)   | \$193,734                    | \$6,997   | 4%            |
| As a percentage of revenue   | 24%                          |           | 24%           |
| Cost of revenue in 2016 increased from 2015 due to increases of \$14.7 million from Match Group, \$6.4 million from Video and \$2.6 million from Other, partially offset by a decrease of \$17.0 million from Applications. The Match Group increase was due primarily to a significant increase in in-app purchase fees across multiple brands, including Tinder, the acquisitions of PlentyOfFish and Eureka, in October and April 2015, respectively, and higher hosting fees driven by growth in users and product features. |                              |           |               |
| • The Video increase was due primarily to a net increase in production costs at our media and video businesses and an increase in hosting fees related to Vimeo's subscription growth and expanded On Demand catalog.  |                              |           |               |
| • The Other increase was due primarily to an increase in cost of products sold at ShoeBuy resulting from increased sales.  |                              |           |               |
| • The Applications decrease was due primarily to a reduction of \$18.4 million in traffic acquisition costs driven by a decline in revenue at Partnerships.  |                              |           |               |
| Selling and marketing expense  |                              |           |               |

|  | Three Months Ended March 31, |           |               |
|--|------------------------------|-----------|---------------|
|  | 2016                         | \$ Change | % Change 2015 |
|  | (Dollars in thousands)       |           |               |
| Selling and marketing expense  | \$382,341                    | \$19,859  | 5%            |
| As a percentage of revenue   | 47%                          |           | 47%           |
| Selling and marketing expense in 2016 increased from 2015 due to an increase of \$23.3 million from HomeAdvisor, partially offset by a decrease of \$6.0 million from Applications.                                    |                              |           |               |
| • The HomeAdvisor increase was due primarily to increases of \$14.0 million in online and offline marketing and \$8.8 million in compensation due, in part, to an increase in the sales force at HomeAdvisor domestic. |                              |           |               |
| • The Applications decrease was due primarily to a decrease of \$6.8 million in online marketing, which was primarily related to a decrease in revenue from our downloadable desktop applications at Consumer.         |                              |           |               |
| General and administrative expense   |                              |           |               |

|   | Three Months Ended March 31, |           |               |
|---|------------------------------|-----------|---------------|
|   | 2016                         | \$ Change | % Change 2015 |
|   | (Dollars in thousands)       |           |               |
| General and administrative expense  | \$136,242                    | \$21,448  | 19%           |
| As a percentage of revenue  | 17%                          |           | 15%           |
| General and administrative expense in 2016 increased from 2015 due to increases of \$21.6 million from Match Group and \$5.0 million from HomeAdvisor, partially offset by a decrease of \$3.7 million from Applications. The Match Group increase was due primarily to a decrease of \$14.2 million in gains from acquisition-related contingent consideration fair value adjustments to a loss in the current year period resulting from the update of the future forecast of earnings and operating metrics related to certain acquired businesses and an increase of \$5.9 million in stock-based compensation expense due to the issuance of new equity awards since the prior year at Dating. |                              |           |               |

The HomeAdvisor increase was due primarily to an increase in compensation as a result of increased headcount at HomeAdvisor domestic.

The Applications decrease was due primarily to a decrease of \$3.3 million in acquisition-related contingent consideration fair value adjustments at Consumer.

#### Product development expense

|                             | Three Months Ended March 31, |           |          |          |
|-----------------------------|------------------------------|-----------|----------|----------|
|                             | 2016                         | \$ Change | % Change | 2015     |
|                             | (Dollars in thousands)       |           |          |          |
| Product development expense | \$55,830                     | \$10,573  | 23%      | \$45,257 |
| As a percentage of revenue  | 7%                           |           |          | 6%       |

Product development expense in 2016 increased from 2015 due to increases of \$6.4 million from Match Group, \$2.5 million from Publishing and \$1.1 million from HomeAdvisor.

The Match Group increase was primarily related to an increase of \$4.9 million in stock-based compensation expense due primarily to the modification of certain equity awards, and the acquisitions of PlentyOfFish and Eureka in 2015.

The Publishing increase was due primarily to an increase in compensation at Premium Brands due, in part, to increased headcount at About.com.

The HomeAdvisor increase was due primarily to an increase in compensation and technology costs at HomeAdvisor domestic.

#### Depreciation

|                            | Three Months Ended March 31, |           |          |          |
|----------------------------|------------------------------|-----------|----------|----------|
|                            | 2016                         | \$ Change | % Change | 2015     |
|                            | (Dollars in thousands)       |           |          |          |
| Depreciation               | \$15,795                     | \$227     | 1%       | \$15,568 |
| As a percentage of revenue | 2%                           |           |          | 2%       |

Depreciation in 2016 remained essentially flat compared to 2015.

#### Adjusted EBITDA

|              | Three Months Ended March 31, |           |          |           |
|--------------|------------------------------|-----------|----------|-----------|
|              | 2016                         | \$ Change | % Change | 2015      |
|              | (Dollars in thousands)       |           |          |           |
| Match Group  | \$64,586                     | \$31,336  | 94%      | \$33,250  |
| HomeAdvisor  | 4,966                        | 5,802     | NM       | (836 )    |
| Publishing   | 11,414                       | (15,239 ) | (57)%    | 26,653    |
| Applications | 31,058                       | (14,491 ) | (32)%    | 45,549    |
| Video        | (16,901 )                    | 2,805     | 14%      | (19,706 ) |
| Other        | 1,059                        | 337       | 47%      | 722       |
| Corporate    | (10,296 )                    | 179       | 2%       | (10,475 ) |
| Total        | \$85,886                     | \$10,729  | 14%      | \$75,157  |

As a percentage of revenue 10% 10%

NM = not meaningful

Refer to Note 8 to the consolidated financial statements for reconciliations of Adjusted EBITDA to operating income (loss) by reportable segment and to net earnings attributable to IAC's shareholders.

Match Group Adjusted EBITDA increased 94% due primarily to higher revenue, reduced selling and marketing expense as a percentage of revenue as the revenue mix continues to shift towards brands with lower marketing spend, reduced losses from Non-dating and \$1.2 million of lower costs in the current year period related to the consolidation and streamlining of technology systems and European operations at our Dating businesses (\$2.1 million in the first quarter of 2016 as compared to \$3.3 million in the first quarter of 2015).

HomeAdvisor Adjusted EBITDA increased \$5.8 million from a loss of \$0.8 million in the prior year to a profit of \$5.0 million in the current year period due primarily to higher revenue, partially offset by increased investment in online and offline marketing and higher compensation due, in part, to increased headcount at HomeAdvisor domestic.

Publishing Adjusted EBITDA declined 57% due primarily to lower revenue from Ask & Other and an increase in product development expense at Premium Brands primarily due to an increase in compensation due, in part, to increased headcount at About.com. Selling and marketing expense at Publishing reflects a decrease in marketing spend at Ask & Other and an increase at Premium Brands. Adjusted EBITDA was further impacted by \$1.4 million in restructuring costs.

Applications Adjusted EBITDA decreased 32% due primarily to lower revenue and decreases in cost of revenue and selling and marketing expense. The decrease in cost of revenue was due primarily to a decrease in traffic acquisition costs driven by a decline in revenue from Partnerships. Selling and marketing expense decreased primarily due to a decrease in online marketing, which was primarily related to a decrease in revenue from our downloadable desktop applications at Consumer. Adjusted EBITDA was further impacted by \$0.7 million in restructuring costs.

Video Adjusted EBITDA loss decreased 14% due primarily to increased profits at Electus and a profit in the current year period at IAC Films.

Other Adjusted EBITDA increased 47% due to growth at ShoeBuy, partially offset by PriceRunner, which was sold in the current year period.

Corporate Adjusted EBITDA loss decreased 2% due to lower professional fees.

Operating income (loss)

|              | Three Months Ended March 31, |            |          |           |
|--------------|------------------------------|------------|----------|-----------|
|              | 2016                         | \$ Change  | % Change | 2015      |
|              | (Dollars in thousands)       |            |          |           |
| Match Group  | \$29,188                     | \$2,148    | 8%       | \$27,040  |
| HomeAdvisor  | 1,914                        | 5,911      | NM       | (3,997 )  |
| Publishing   | 6,776                        | (12,600 )  | (65)%    | 19,376    |
| Applications | 27,678                       | (11,228 )  | (29)%    | 38,906    |
| Video        | (17,485 )                    | 2,984      | 15%      | (20,469 ) |
| Other        | (102 )                       | 439        | 81%      | (541 )    |
| Corporate    | (26,552 )                    | (1,356 )   | (5)%     | (25,196 ) |
| Total        | \$21,417                     | \$(13,702) | (39)%    | \$35,119  |

As a percentage of revenue 3% 5%

Operating income in 2016 decreased from 2015 despite an increase of \$10.7 million in Adjusted EBITDA described above due to an increase of \$12.3 million in stock-based compensation expense, a decrease of \$10.7 million in gains from acquisition-related contingent consideration fair value adjustments and an increase of \$1.3 million in amortization of intangibles. The increase in stock-based compensation expense was due primarily to the issuance of equity awards since the prior year and charges associated with the modification of certain equity awards in the current year period. The decrease in gains related to acquisition-related contingent consideration fair value adjustments was the result of an update of the future



forecast of earnings and operating metrics related to certain acquired businesses. The increase in amortization of intangibles was due primarily to acquisitions at Dating in the prior year, partially offset by several intangible assets becoming fully amortized at About.com.

At March 31, 2016, there was \$227.2 million of unrecognized compensation cost, net of estimated forfeitures, related to all equity-based awards, which is expected to be recognized over a weighted average period of approximately 2.8 years.

#### Interest expense

| Three Months Ended March 31, |           |          |      |
|------------------------------|-----------|----------|------|
| 2016                         | \$ Change | % Change | 2015 |
| (Dollars in thousands)       |           |          |      |

|                  |            |            |       |            |
|------------------|------------|------------|-------|------------|
| Interest expense | \$(27,860) | \$(13,796) | (98)% | \$(14,064) |
|------------------|------------|------------|-------|------------|

Interest expense in 2016 increased from 2015 due primarily to the \$800 million of borrowings under the Match Group Term Loan as well as the 2% higher interest rate associated with the exchange of \$445 million of Match Group Senior Notes for a substantially like amount of 2012 Senior Notes.

#### Other income, net

| Three Months Ended March 31, |           |          |      |
|------------------------------|-----------|----------|------|
| 2016                         | \$ Change | % Change | 2015 |
| (Dollars in thousands)       |           |          |      |

|                   |          |         |      |         |
|-------------------|----------|---------|------|---------|
| Other income, net | \$15,897 | \$8,909 | 127% | \$6,988 |
|-------------------|----------|---------|------|---------|

Other income, net in 2016 includes a \$13.5 million pre-tax gain related to the sale of PriceRunner and \$4.5 million in net foreign currency exchange gains, partially offset by \$2.3 million in other-than-temporary impairment charges related to certain cost method investments as a result of our assessment of the near-term prospects and financial condition of the investees.

Other income, net in 2015 primarily includes net foreign currency exchange gains and reduced losses associated with our equity method investments.

#### Income tax provision

| Three Months Ended March 31, |           |          |      |
|------------------------------|-----------|----------|------|
| 2016                         | \$ Change | % Change | 2015 |
| (Dollars in thousands)       |           |          |      |

|                      |           |    |    |           |
|----------------------|-----------|----|----|-----------|
| Income tax provision | \$(1,520) | NM | NM | \$(6,180) |
|----------------------|-----------|----|----|-----------|

In 2016, the Company recorded an income tax provision for continuing operations of \$1.5 million, which represents an effective income tax rate of 16%. The effective income tax rate is lower than the statutory rate of 35% due primarily to the non-taxable gain on the sale of PriceRunner, partially offset by the non-deductible loss on contingent consideration fair value adjustments and the unbenefited loss associated with the other-than-temporary impairment charges related to certain of the Company's cost method investments.

In 2015, the Company recorded an income tax provision for continuing operations of \$6.2 million, which represents an effective income tax rate of 22%. The effective income tax rate was lower than the statutory rate of 35% due primarily to the non-taxable gain on contingent consideration fair value adjustments and a reduction in tax reserves and related interest due to the expiration of statutes of limitations.

For further details of income tax matters see Note 2—Income Taxes to the consolidated financial statements.

## FINANCIAL POSITION, LIQUIDITY AND CAPITAL RESOURCES

## Financial Position

|  | March 31,<br>2016 | December<br>31, 2015   |
|--|-------------------|------------------------|
|  | (In thousands)    |                        |
| Cash and cash equivalents:   |                   |                        |
| United States <sup>(1)</sup>   | \$855,768         | \$1,109,331            |
| All other countries <sup>(2) (3)</sup>   | 382,896           | 372,116                |
| Total cash and cash equivalents  | 1,238,664         | 1,481,447              |
| Time deposits (Foreign) <sup>(3)</sup>   | 87,500            | —                      |
| Marketable securities (United States) <sup>(4)</sup>   | 106,316           | 39,200                 |
| Total cash and cash equivalents, time deposits and marketable securities <sup>(5)</sup>  | \$1,432,480       | \$1,520,647            |
| Match Group Debt:  |                   |                        |
| Match Group Term Loan, final payment due November 16, 2022   |                   | \$790,000    \$800,000 |
| 6.75% Senior Notes due December 15, 2022 (the "Match Group Senior Notes"); interest payable each June 15 and December 15 which commences June 15, 2016 |                   | 445,172    445,172     |
| Total Match Group long-term debt   |                   | 1,235,172    1,245,172 |
| Less: Current portion of Match Group long-term debt  |                   | 40,000    40,000       |
| Less: Unamortized original issue discount and original issue premium, net  |                   | 11,266    11,691       |
| Less: Match Group unamortized debt issuance costs  |                   | 16,009    16,610       |
| Total Match Group debt, net of current portion   |                   | 1,167,897    1,176,871 |
| IAC Debt:  |                   |                        |
| 4.75% Senior Notes due December 15, 2022 (the "2012 Senior Notes"); interest payable each June 15 and December 15, which commenced June 15, 2013       | 470,003           | 500,000                |
| 4.875% Senior Notes due November 30, 2018 (the "2013 Senior Notes"); interest payable each May 30 and November 30, which commenced May 30, 2014        | 51,817            | 54,732                 |
| Total IAC long-term debt   | 521,820           | 554,732                |
| Less: Current portion of long-term debt  | 25,000            | —                      |
| Less: IAC unamortized debt issuance costs  | 3,845             | 4,649                  |
| Total IAC debt, net of current portion   | 492,975           | 550,083                |
| Total long-term debt, net of current portion   | \$1,660,872       | \$1,726,954            |

<sup>(1)</sup> Domestically, cash equivalents primarily consist of AAA rated money market funds, commercial paper rated A1/P1 or better and treasury discount notes.

<sup>(2)</sup> Internationally, cash equivalents primarily consist of AAA rated money market funds and time deposits with maturities of less than 91 days from the date of purchase.

<sup>(3)</sup> If needed for our U.S. operations, most of the cash and cash equivalents and time deposits held by the Company's foreign subsidiaries could be repatriated; however, under current law, would be subject to U.S. federal and state income taxes. We have not provided for any such tax because the Company currently does not anticipate a need to repatriate these funds to finance our U.S. operations and it is the Company's intent to indefinitely reinvest these funds outside of the U.S.

<sup>(4)</sup> Marketable securities consist of treasury discount notes, short-to-medium-term debt securities issued by investment grade corporate issuers and an equity security. The Company invests in marketable debt securities with active secondary or



resale markets to ensure portfolio liquidity to fund current operations or satisfy other cash requirements as needed. The Company also invests in equity securities as part of its investment strategy.

<sup>(5)</sup> At March 31, 2016, cash and cash equivalents includes Match Group's domestic and international cash and cash equivalents of \$50.6 million and \$85.3 million, respectively. At December 31, 2015, cash and cash equivalents includes Match Group's domestic and international cash and cash equivalents of \$34.4 million and \$53.8 million, respectively. Marketable securities at both March 31, 2016 and December 31, 2015 include \$11.6 million at Match Group. Agreements governing Match Group's indebtedness limit the payment of dividends or distributions, loans or advances to stockholders, including the Company. In addition, Match Group is a separate and distinct legal entity with its own public shareholders and has no obligation to provide the Company with funds. As a result, we may not freely access the cash of Match Group and its subsidiaries.

#### Cash Flow Information

In summary, the Company's cash flows attributable to continuing operations are as follows:

|   | Three Months Ended |             |
|---|--------------------|-------------|
|   | March 31,          |             |
|   | 2016               | 2015        |
|   | (In thousands)     |             |
| Net cash provided by (used in) operating activities | \$ 24,097          | \$ (3,810 ) |
| Net cash used in investing activities               | (76,069 )          | (65,967 )   |
| Net cash used in financing activities               | (190,526)          | (237,576)   |

#### 2016

Net cash provided by operating activities attributable to continuing operations consists of earnings from continuing operations, adjusted for stock-based compensation expense, depreciation, amortization of intangibles, deferred income taxes, acquisition-related contingent consideration fair value adjustments, excess tax benefits, adjustments related to gains on the sale of a business and long-term investments, and the effect of changes in working capital. Adjustments to earnings primarily consist of \$31.2 million of stock-based compensation expense, \$15.8 million of depreciation and \$13.8 million of amortization of intangibles, \$15.3 million in excess tax benefits and \$14.7 million of gains on the sale of a business and long-term investments. The decrease from changes in working capital consist primarily of a decrease in income taxes payable of \$37.5 million and a decrease in accounts payable and other current liabilities of \$10.8 million, partially offset by an increase in deferred revenue of \$19.5 million. The decrease in income taxes payable is primarily due to the payment of 2015 tax liabilities in 2016. The decrease in accounts payable and other current liabilities is due to (i) a decrease in accrued employee compensation and benefits mainly related to the payment of 2015 cash bonuses in 2016, (ii) a decrease in VAT payables related to timing of payments and (iii) a seasonal decrease in payables to suppliers at ShoeBuy, partially offset by an increase in accrued advertising expense at Match Group mainly due to increased expenses. The increase in deferred revenue is mainly due to growth in Match Group's membership revenue, partially offset by a decrease at Electus due to the timing of cash received related to various production deals.

Net cash used in investing activities attributable to continuing operations in 2016 includes the purchase of time deposits (with maturities of greater than 90 days from the date of purchase) of \$87.5 million, the purchase of marketable debt securities of \$66.9 million and capital expenditures of \$16.1 million, primarily related to the internal development of our software to support our products and services, partially offset by net proceeds from the sale of a business and long-term investments of \$93.1 million, which mainly consists of proceeds from the sale of PriceRunner. Net cash used in financing activities attributable to continuing operations in 2016 includes \$135.9 million for the repurchase of 3.1 million shares of common stock at an average price of \$44.45 per share, \$32.9 million for the repurchase of a portion of the 2012 and 2013 Senior Notes, \$14.9 million in net payments related to the issuance of IAC common stock, net of withholding taxes, and the first quarterly principal payment of \$10.0 million on the Match Group Term Loan, partially offset by excess tax benefits from stock-based awards of \$15.3 million.



2015

Adjustments to earnings from continuing operations primarily consist of \$18.9 million of stock-based compensation expense, \$15.6 million of depreciation, \$12.6 million of amortization of intangibles, \$16.8 million of excess tax benefits and \$7.0 million in gains from acquisition-related contingent consideration fair value adjustments. The decrease from changes in working capital consist primarily of a decrease in income taxes payable of \$41.4 million, a decrease of \$33.8 million in accounts payable and other current liabilities, partially offset by an increase in deferred revenue of \$23.0 million. The decrease in income taxes payable is primarily due to the payment of 2014 tax liabilities in 2015. The decrease in accounts payable and other current liabilities is due to a decrease in accrued employee compensation and benefits, a decrease in accrued revenue share and a seasonal decrease in payables to suppliers at ShoeBuy, partially offset by an increase in accrued advertising expense at Match Group. The decrease in accrued employee compensation and benefits is due to the payment of 2014 cash bonuses in 2015. The decrease in accrued revenue share is due to lower Partnerships revenue in the Applications segment. The increase in deferred revenue is due to growth in membership and subscription revenue at Match Group and Vimeo, respectively, and acquisitions. Net cash used in investing activities attributable to continuing operations in 2015 includes the purchase of marketable debt securities, net of proceeds from maturities and sales of marketable debt securities, of \$41.9 million, the purchase of investments and acquisitions of \$14.1 million and capital expenditures of \$12.9 million, primarily related to the internal development of software to support our products and services.

Net cash used in financing activities attributable to continuing operations in 2015 includes \$200.0 million for the repurchase of 3.0 million shares of common stock at an average price of \$67.68 per share, \$28.7 million related to the payment of cash dividends to IAC shareholders, \$15.3 million for the purchase of noncontrolling interests and \$10.3 million in net payments related to the issuance of common stock from stock-based awards, net of withholding taxes, partially offset by excess tax benefits from stock-based awards of \$16.8 million.

#### Liquidity and Capital Resources

The Company's principal sources of liquidity are its cash and cash equivalents and marketable securities as well as cash flows generated from operations. IAC has a \$300 million revolving credit facility that expires on October 7, 2020 (the "IAC Credit Facility"). The obligations under the IAC Credit Facility are secured by the stock of certain IAC domestic and foreign subsidiaries and unconditionally guaranteed by certain wholly-owned IAC domestic subsidiaries. At March 31, 2016, there were no outstanding borrowings under the IAC Credit Facility. Match Group, under a credit agreement (the "Match Group Credit Agreement") entered into in 2015, has a \$500 million revolving credit facility (the "Match Group Credit Facility") that expires on October 7, 2020. At March 31, 2016, there were no outstanding borrowings under the Match Group Credit Facility.

On November 16, 2015, Match Group completed the Match Exchange Offer. Promptly following the closing of the Match Exchange Offer, substantially all of the restrictive covenants of the 2012 Senior Notes were eliminated and Match Group and its subsidiaries were designated as unrestricted subsidiaries of IAC for purposes of the indentures governing the 2013 and 2012 Senior Notes and the IAC Credit Facility. Following the designation, neither Match Group nor any of its subsidiaries guaranteed any debt of IAC, or are subject to any of the covenants related to such debt.

On November 16, 2015, Match Group borrowed \$800 million under the Match Group Credit Agreement, in the form of a seven-year term loan. Principal payments of \$10 million under the Match Group Term Loan are due quarterly through maturity, at which point a final principal payment of \$530 million will become due. Additionally, the Match Group Term Loan may require additional annual principal payments as part of an excess cash flow sweep provision, the amount of which is governed by the net secured leverage ratio. The Match Group Term Loan bears interest, at Match Group's option, at a base rate or LIBOR, plus 3.50% or 4.50%, respectively, with, in the case of LIBOR, a floor of 1.00%. Interest payments are due at least semi-annually through the term of the loan. The Match Group Term Loan and outstanding borrowings, if any, under the Match Group Credit Facility rank equally with each other, and have priority over the Match Group Senior Notes to the extent of the value of the assets securing the borrowings under the Match Group Credit Agreement.

The indenture governing the 2013 Senior Notes contains covenants that would limit our ability to incur additional indebtedness in the event our leverage ratio (as defined in the indenture) exceeds 3.0 to 1.0. In addition, the terms of the IAC Credit Facility require that we maintain a leverage ratio of not more than 3.25 to 1.0 and restrict our ability to incur additional indebtedness. The indenture governing the Match Group Senior Notes restricts Match Group's ability to incur additional

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indebtedness in the event they are not in compliance with the maximum leverage ratio of 5.0 to 1.0. Additionally, the terms of the Match Group Credit Facility require Match Group to maintain a leverage ratio of not more than 5.00 to 1.00 and a minimum interest coverage ratio of not less than 2.50 to 1.00. As of March 31, 2016, IAC and Match Group were in compliance with all applicable covenants.

There are additional covenants under the Match Group Credit Facility and the Match Group Term Loan that limit Match Group's ability and the ability of its subsidiaries to, among other things, incur indebtedness, pay dividends or make distributions. While the Match Group Term Loan remains outstanding, these same covenants under the Match Group Credit Agreement are more restrictive than the covenants that are applicable to the Match Group Credit Facility. Obligations under the Match Group Credit Facility and Match Group Term Loan are unconditionally guaranteed by certain wholly-owned Match Group domestic subsidiaries, and are also secured by the stock of certain Match Group domestic and foreign subsidiaries. In addition, Match Group is a separate and distinct legal entity with its own public shareholders and has no obligation to provide the Company with funds. As a result, we may not freely access the cash of Match Group and its subsidiaries. Match Group generated \$75.0 million and \$40.0 million of operating cash flows for the three months ended March 31, 2016 and 2015.

The Company anticipates that it will need to make capital and other expenditures in connection with the development and expansion of its operations. The Company expects that 2016 capital expenditures will be higher than 2015 by approximately 25% to 35%, driven mostly by leasehold improvements related to a new lease for Match Group's corporate headquarters, as well costs related to a new Match Group data center, and HomeAdvisor's sales center expansion.

At March 31, 2016, IAC had 2.4 million shares remaining in its share repurchase authorization. Between April 1, 2016 and May 3, 2016, IAC repurchased 1.4 million shares of common stock for aggregate consideration of \$65.3 million. On May 3, 2016, IAC's Board of Directors gave the Company the authorization to repurchase an additional 10 million shares of common stock. IAC may purchase shares over an indefinite period of time on the open market and in privately negotiated transactions, depending on those factors IAC management deems relevant at any particular time, including, without limitation, market conditions, share price and future outlook. On February 2, 2016, IAC announced that it has suspended the quarterly cash dividend program.

The Company believes its existing cash, cash equivalents, time deposits and marketable securities and expected positive cash flows generated from operations will be sufficient to fund our normal operating requirements, including capital expenditures, debt service, and investing and other commitments for the foreseeable future. The Company's liquidity could be negatively affected by a decrease in demand for our respective products and services. The Company's indebtedness could limit our ability to: (i) obtain additional financing to fund working capital needs, acquisitions, capital expenditure or debt service or other requirements; and (ii) use operating cash flow to make acquisitions, capital expenditures, invest in other areas, such as developing properties and exploiting business opportunities. The Company may make additional acquisitions and investments and, as a result, the Company may need to raise additional capital through future debt or equity financing to provide for greater financial flexibility. Additional financing may not be available at all or on terms favorable to us.

## CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS

| Contractual Obligations <sup>(a)</sup> | Payments Due by Period |           |           |                   | Total       |
|--|------------------------|-----------|-----------|-------------------|-------------|
|  | Less Than 1 Year       | 1–3 Years | 3–5 Years | More Than 5 Years |             |
|  | (In thousands)         |           |           |                   |             |
| Long-term debt <sup>(b)</sup>          | \$165,228              | \$713,684 | \$216,469 | \$1,206,995       | \$2,302,376 |
| Operating leases <sup>(c)</sup>        | 35,874                 | 58,604    | 31,239    | 193,630           | 319,347     |
| Purchase obligations <sup>(d)</sup>    | 10,669                 | 20,054    | —         | —                 | 30,723      |
| Total contractual cash obligations     | \$211,771              | \$792,342 | \$247,708 | \$1,400,625       | \$2,652,446 |

The Company has excluded \$41.0 million in unrecognized tax benefits and related interest from the table above as we are unable to make a reasonably reliable estimate of the period in which these liabilities might be paid. For additional information on income taxes, see Note 2 to the consolidated financial statements.

Represents contractual amounts due including interest. Long-term debt at March 31, 2016 consists of \$967.0 million which bears interest at fixed rates and \$790 million ("Match Group Term Loan") which bears interest at a variable rate. The Match Group Term Loan currently bears interest at LIBOR plus 4.50%, with a LIBOR floor of 1.00%. The amount of interest ultimately paid on the Match Group Term Loan may differ based on future changes in interest rates.

The Company leases land, office space, data center facilities and equipment used in connection with operations under various operating leases, many of which contain escalation clauses. The Company is also committed to pay a portion of the related operating expenses under a data center lease agreement. These operating expenses are not included in the table above.

The purchase obligations principally include web hosting commitments.

## Off-Balance Sheet Arrangements

Other than the items described above, the Company does not have any off-balance sheet arrangements as of March 31, 2016.

## IAC'S PRINCIPLES OF FINANCIAL REPORTING

IAC reports Adjusted EBITDA as a supplemental measure to U.S. generally accepted accounting principles ("GAAP"). This measure is one of the primary metrics by which we evaluate the performance of our businesses, on which our internal budgets are based and by which management is compensated. We believe that investors should have access to, and we are obligated to provide, the same set of tools that we use in analyzing our results. This non-GAAP measure should be considered in addition to results prepared in accordance with GAAP, but should not be considered a substitute for or superior to GAAP results. IAC endeavors to compensate for the limitations of the non-GAAP measure presented by providing the comparable GAAP measure with equal or greater prominence and descriptions of the reconciling items, including quantifying such items, to derive the non-GAAP measure. We encourage investors to examine the reconciling adjustments between the GAAP and non-GAAP measure, which we discuss below.

### Definition of IAC's Non-GAAP Measure

Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA") is defined as operating income excluding: (1) stock-based compensation expense; (2) depreciation; and (3) acquisition-related items consisting of (i) amortization of intangible assets and impairments of goodwill and intangible assets and (ii) gains and losses recognized on changes in the fair value of contingent consideration arrangements. We believe this measure is useful for analysts and investors as this measure allows a more meaningful comparison between our performance and that of our competitors. Moreover, our management uses this measure internally to evaluate the performance of our business as a whole and our individual business segments. The above items are excluded from our Adjusted EBITDA measure because these items are non-cash in nature, and we believe that by excluding these items, Adjusted EBITDA corresponds more closely to the cash operating income generated from our business, from which capital investments are made and debt is serviced. Adjusted EBITDA has certain limitations in that it does not take into account the impact to IAC's statement of operations of certain expenses.

### Non-Cash Expenses That Are Excluded From IAC's Non-GAAP Measure

Stock-based compensation expense consists principally of expense associated with the grants, including unvested grants assumed in acquisitions, of stock options, restricted stock units ("RSUs") and performance-based RSUs. These expenses are not paid in cash, and we include the related shares in our fully diluted shares outstanding using the treasury stock method; however, performance-based RSUs are included only to the extent the performance criteria have been met (assuming the end of the reporting period is the end of the contingency period). Upon the exercise of certain stock options and vesting of RSUs and performance-based RSUs, the awards are settled, at the Company's discretion, on a net basis, with the Company remitting the required tax-withholding amount from its current funds. Depreciation is a non-cash expense relating to our property and equipment and is computed using the straight-line method to allocate the cost of depreciable assets to operations over their estimated useful lives.

Amortization of intangible assets and impairments of goodwill and intangible assets are non-cash expenses related primarily to acquisitions. At the time of an acquisition, the identifiable definite-lived intangible assets of the acquired company, such as content, technology, customer lists, advertiser and supplier relationships, are valued and amortized over their estimated lives. Value is also assigned to acquired indefinite-lived intangible assets, which comprise trade names and trademarks and goodwill, that are not subject to amortization. An impairment is recorded when the carrying value of an intangible asset or goodwill exceeds its fair value. We believe that intangible assets represent costs incurred by the acquired company to build value prior to acquisition and the related amortization and impairment charges of intangible assets or goodwill, if applicable, are not ongoing costs of doing business.

Gains and losses recognized on changes in the fair value of contingent consideration arrangements are accounting adjustments to report contingent consideration liabilities at fair value. These adjustments can be highly variable and are excluded from our assessment of performance because they are considered non-operational in nature and, therefore, are not indicative of current or future performance or ongoing costs of doing business.



**RECONCILIATION OF ADJUSTED EBITDA**

For a reconciliation of Adjusted EBITDA to operating income (loss) by reportable segment and to net earnings attributable to IAC shareholders for the three months ended March 31, 2016 and 2015, see Note 8 to the consolidated financial statements.

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Item 3. Quantitative and Qualitative Disclosures about Market Risk

At March 31, 2016, there have been no material changes to the Company's instruments or positions that are sensitive to market risk since the disclosure in our Annual Report on Form 10-K for the year ended December 31, 2015.

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Item 4. Controls and Procedures

The Company monitors and evaluates on an ongoing basis its disclosure controls and internal control over financial reporting in order to improve its overall effectiveness. In the course of these evaluations, the Company modifies and refines its internal processes as conditions warrant.

As required by Rule 13a-15(b) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), IAC management, including our principal executive and principal financial officers, or persons performing similar functions, evaluated the effectiveness of the Company's disclosure controls and procedures as defined by Rule 13a-15(e) under the Exchange Act. Based on this evaluation, management has concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report in providing reasonable assurance that information we are required to disclose in our filings with the Securities and Exchange Commission under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Commission's rules and Forms, and include controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

There were no changes to the Company's internal control over financial reporting during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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PART II

OTHER INFORMATION

Item 1. Legal Proceedings

Overview

In the ordinary course of business, the Company and its subsidiaries are parties to litigation involving property, personal injury, contract, intellectual property and other claims, as well as stockholder derivative actions, class action lawsuits and other matters. The amounts that may be recovered in such matters may be subject to insurance coverage. Although the results of legal proceedings and claims cannot be predicted with certainty, neither the Company nor any of our subsidiaries is currently a party to any legal proceedings the outcome of which, we believe, if determined adversely to us, would individually or in the aggregate have a material adverse effect on our business, financial condition or results of operations.

Rules of the Securities and Exchange Commission require the description of material pending legal proceedings (other than ordinary, routine litigation incident to the registrant's business) and advise that proceedings ordinarily need not be described if they primarily involve damages claims for amounts (exclusive of interest and costs) not exceeding 10% of the current assets of the registrant and its subsidiaries on a consolidated basis. In the judgment of IAC management, none of the pending litigation matters which we are defending, including those described below, involves or is likely to involve amounts of that magnitude. The litigation matters described below involve issues or claims that may be of particular interest to our stockholders, regardless of whether any of these matters may be material to our financial position or operations based upon the standard set forth in the rules of the Securities and Exchange Commission.

Securities Class Action Litigation against Match Group

On February 26, 2016, a putative nationwide class action was filed in federal court in Texas against Match Group, five of its officers and directors, and twelve underwriters of Match Group's Company's initial public offering in November 2015. See *David M. Stein v. Match Group, Inc. et al.*, No. 3:16-cv-549 (U.S. District Court, Northern District of Texas). The complaint alleges that Match Group's registration statement and prospectus issued in connection with its initial public offering were materially false and misleading given their failure to state that: (i) Match Group's Non-dating business would miss its revenue projection for the quarter ended December 31, 2015, and (ii) ARPPU (as defined in "Item 2-Management's Discussion and Analysis of Financial Condition and Results of Operations-Management Overview") would decline substantially in the quarter ended December 31, 2015. The complaint asserts that these alleged failures to timely disclose material information caused Match Group's stock price to drop after the announcement of its earnings for the quarter ended December 31, 2015. The complaint pleads claims under the Securities Act of 1933 for untrue statements of material fact in, or omissions of material facts from, the registration statement, the prospectus, and related communications in violation of Sections 11 and 12 and, as to the officer/director defendants only, control-person liability under Section 15 for the Company's alleged violations. The complaint seeks class certification, damages in an unspecified amount and attorneys' fees. On March 9, 2016, a virtually identical class action complaint was filed in the same court against the same defendants by a different named plaintiff. See *Stephany Kam-Wan Chan v. Match Group, Inc. et al.*, No. 3:16-cv-668 (U.S. District Court, Northern District of Texas). On April 25, 2016, Judge Boyle in the Chan case issued an order granting the parties' joint motion to transfer that case to Judge Lindsay, who is presiding over the earlier-filed Stein case. On April 27, 2016, various current or former shareholders in Match Group and their respective law firms filed motions seeking appointment as lead plaintiff(s) and lead or liaison counsel for the putative class. On April 28, 2016, the Court issued orders: (i) consolidating the Chan case into the Stein case, (ii) approving the parties' stipulation to extend the defendants' time to respond to the complaint until after the Court has appointed a lead plaintiff and lead counsel for the putative class and has set a schedule for the plaintiff's filing of a consolidated complaint and the defendants' response to that pleading, and (iii) referring the various motions for appointment of lead plaintiff(s) and lead or liaison counsel for the putative class to a United States

Magistrate Judge for determination. We and Match Group believe that the allegations in these lawsuits are without merit and will defend vigorously against them.

Item 1A. Risk Factors

#### Cautionary Statement Regarding Forward-Looking Information

This quarterly report on Form 10-Q contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The use of words such as "anticipates," "estimates," "expects," "plans" and "believes," among others, generally identify forward-looking statements. These forward-looking statements include, among others, statements

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relating to: IAC's future financial performance, IAC's business prospects and strategy, anticipated trends and prospects in the industries in which IAC's businesses operate and other similar matters. These forward-looking statements are based on IAC management's current expectations and assumptions about future events, which are inherently subject to uncertainties, risks and changes in circumstances that are difficult to predict.

Actual results could differ materially from those contained in these forward-looking statements for a variety of reasons, including, among others: changes in senior management at IAC and/or its businesses, changes in our relationship with, or policies implemented by, Google, adverse changes in economic conditions, either generally or in any of the markets or industries in which IAC's businesses operate, adverse trends in the online advertising industry or the advertising industry generally, our ability to convert visitors to our various websites into users and customers, our ability to offer new or alternative products and services in a cost-effective manner and consumer acceptance of these products and services, changes in industry standards and technology, actual tax liabilities that differ materially from our estimates, operational and financial risks relating to acquisitions, our ability to expand successfully into international markets and regulatory changes. Certain of these and other risks and uncertainties are discussed in IAC's filings with the SEC, including in Part I "Item 1A. Risk Factors" of our annual report on Form 10-K for the fiscal year ended December 31, 2015. Other unknown or unpredictable factors that could also adversely affect IAC's business, financial condition and operating results may arise from time to time. In light of these risks and uncertainties, the forward-looking statements discussed in this report may not prove to be accurate. Accordingly, you should not place undue reliance on these forward-looking statements, which only reflect the views of IAC management as of the date of this quarterly report. IAC does not undertake to update these forward-looking statements.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Unregistered Sales of Equity Securities

During the quarter ended March 31, 2016, the Company did not issue or sell any shares of its common stock or any other equity securities pursuant to unregistered transactions.

## Issuer Purchases of Equity Securities

The following table sets forth purchases by the Company of its common stock during the quarter ended March 31, 2016:

| Period        | (a)<br>Total<br>Number of<br>Shares<br>Purchased | (b)<br>Average<br>Price<br>Paid<br>Per<br>Share | (c)   | (d)   |
|---------------|--|---|---|---|
|               |  |   | Total<br>Number of<br>Shares<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans or<br>Programs(1) | Maximum<br>Number of<br>Shares that<br>May Yet Be<br>Purchased<br>Under Publicly<br>Announced<br>Plans or<br>Programs |
| January 2016  | -  | -   | -   | 5,606,904   |
| February 2016 | 1,715,676  | \$42.40   | 1,715,676   | 3,891,228   |
| March 2016    | 1,506,902  | \$46.59   | 1,506,902   | 2,384,326(2)  |
| Total         | 3,222,578  | \$44.54   | 3,222,578   | 2,384,326(2)(3)   |

(1) Reflects repurchases made pursuant to the repurchase authorization previously announced in April 2013.

(2) Represents the total number of shares of common stock that remained available for repurchase as of March 31, 2016 pursuant to the April 2013 repurchase authorization. IAC may purchase shares pursuant to this repurchase authorization over an indefinite period of time in the open market and in privately negotiated transactions, depending on those factors IAC management deems relevant at any particular time, including, without limitation,

market conditions, share price and future outlook.

On May 3, 2016, IAC's Board of Directors gave IAC the authorization to repurchase up to an additional 10 million shares of common stock. Just as with the April 2013 repurchase authorization, IAC may purchase shares pursuant (3) to this repurchase authorization over an indefinite period of time in the open market and in privately negotiated transactions, depending on those factors IAC management deems relevant at any particular time, including, without limitation, market conditions, share price and future outlook.

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## Item 6. Exhibits

The documents set forth below, numbered in accordance with Item 601 of Regulation S-K, are filed herewith, incorporated by reference to the location indicated or furnished herewith.

| Exhibit Number | Description   | Location  |
|----------------|---|---|
| 3.1            | Restated Certificate of Incorporation of IAC/InterActiveCorp.   | Exhibit 3.1 to the Registrant's Registration Statement on Form 8-A/A, filed on August 12, 2005. |
| 3.2            | Certificate of Amendment of the Restated Certificate of Incorporation of IAC/InterActiveCorp.   | Exhibit 3.1 to the Registrant's Current Report on Form 8-K, filed on August 22, 2008.           |
| 3.3            | Amended and Restated By-Laws of IAC/InterActiveCorp.  | Exhibit 3.1 to the Registrant's Current Report on Form 8-K, filed on December 6, 2010.          |
| 10.1           | Amendment No. 1 to Employee Matters Agreement, dated as April 13, 2016, by and between Match Group, Inc. and IAC/InterActiveCorp.   | Exhibit 99.2 to the Schedule 13D filed by IAC/InterActiveCorp on April 14, 2016.                |
| 31.1           | Certification of the Chairman and Senior Executive pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act. <sup>(1)</sup> |   |
| 31.2           | Certification of the Chief Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act. <sup>(1)</sup>       |   |
| 31.3           | Certification of the Chief Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act. <sup>(1)</sup>       |   |
| 32.1           | Certification of the Chairman and Senior Executive pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act. <sup>(2)</sup>  |   |
| 32.2           | Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act. <sup>(2)</sup>  |   |
| 32.3           | Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act. <sup>(2)</sup>  |   |
| 101.INS        | XBRL Instance   |   |
| 101.SCH        | XBRL Taxonomy Extension Schema  |   |
| 101.CAL        | XBRL Taxonomy Extension Calculation   |   |
| 101.DEF        | XBRL Taxonomy Extension Definition  |   |
| 101.LAB        | XBRL Taxonomy Extension Labels  |   |
| 101.PRE        | XBRL Taxonomy Extension Presentation  |   |

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<sup>(1)</sup> Filed herewith.

<sup>(2)</sup> Furnished herewith.



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: May 10, 2016

IAC/INTERACTIVECORP

By: /s/ GLENN H. SCHIFFMAN

Glenn H. Schiffman

Executive Vice President and Chief Financial Officer

Signature

Title

Date

/s/ GLENN H. SCHIFFMAN      Executive Vice President and  
Chief Financial Officer      May 10, 2016

Glenn H. Schiffman

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PART I FINANCIAL INFORMATION

Item 1. Consolidated Financial Statements

IAC/INTERACTIVECORP CONSOLIDATED BALANCE SHEET (Unaudited)

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