MACKINAC FINANCIAL CORP /MI/

Form 10-Q

May 13, 2016 Table of Contents
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2016
OR
TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from <> to <>
Commission file number: 0-20167
MACKINAC FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter)

MICHIGAN 38-2062816

(State or other jurisdiction of (I.R.S. Employer Identification No.)

incorporation or organization)

130 SOUTH CEDAR STREET, MANISTIQUE, MI 49854 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (888) 343-8147

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes

No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Non-accelerated Filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes No

As of May 1	10, 2016, there	were outstandir	ng 6,226,246 sh	ares of the regis	strant's common	stock, no par v	alue.

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## MACKINAC FINANCIAL CORPORATION

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### MACKINAC FINANCIAL CORPORATION

### PART I. FINANCIAL INFORMATION

### ITEM 1. FINANCIAL STATEMENTS

### CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in Thousands)

	March 31, 2016 (Unaudited)	December 31, 2015	March 31, 2015 (Unaudited)
ASSETS			
Cash and due from banks Federal funds sold Cash and cash equivalents	\$ 18,013	\$ 25,005	\$ 24,242
	3	3	4
	18,016	25,008	24,246
Interest-bearing deposits in other financial institutions	4,989	5,089	5,832
Securities available for sale	54,021	53,728	63,313
Federal Home Loan Bank stock	2,169	2,169	2,973
Loans: Commercial Mortgage Consumer Total Loans Allowance for loan losses Net loans	455,575	450,275	428,439
	147,600	152,272	152,016
	15,450	15,847	17,276
	618,625	618,394	597,731
	(4,824)	(5,004)	(5,527)
	613,801	613,390	592,204
Premises and equipment Other real estate held for sale Deferred tax asset Deposit based intangibles Goodwill Other assets	12,491	12,524	12,614
	2,684	2,324	2,632
	8,523	9,213	10,332
	1,046	1,076	1,167
	3,805	3,805	3,805
	11,387	10,943	9,726
TOTAL ASSETS LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 732,932	\$ 739,269	\$ 728,844
LIABILITIES AND SHAREHOLDERS EQUIT I  LIABILITIES: Deposits: Noninterest bearing deposits NOW, money market, interest checking	\$ 117,704	\$ 122,775	\$ 104,689
	207,068	202,784	206,824

Savings 31,994	30,882 29,470
CDs<\$250,000 116,995	5 124,084 127,639
CDs>\$250,000 7,910	8,532 29,434
Brokered 111,307	121,266 99,857
Total deposits 592,978	8 610,323 597,913
Borrowings 46,454	45,754 49,839
Fed funds purchased 10,000	
Other liabilities 6,105	6,590 6,054
Total liabilities 655,537	662,667 653,806
SHAREHOLDERS' EQUITY:	
Preferred stock - No par value:	
Authorized - 500,000 shares, Issued and outstanding - none —	<u> </u>
Common stock and additional paid in capital - No par value	
Authorized - 18,000,000 shares Issued and outstanding -	
6,231,246, 6,217,620 and 6,257,450 respectively 61,184	61,133 61,558
Retained earnings 15,746	15,221 12,706
Accumulated other comprehensive income	
Unrealized gains on available for sale securities 514	297 823
Minimum pension liability (49)	$(49) \qquad (49)$
Total shareholders' equity 77,395	76,602 75,038
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY \$ 732,932	\$ 739,269 \$ 728,844

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## MACKINAC FINANCIAL CORPORATION

### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in Thousands, Except per Share Data)

	Three Months Ended March 31,	
	2016 2 (Unaudited)	015 Unaudited)
INTEREST INCOME:	()	
Interest and fees on loans:		
Taxable	\$ 7,960 \$	8,225
Tax-exempt	2	3
Interest on securities:		
Taxable	262	302
Tax-exempt	31	41
Other interest income	55	62
Total interest income	8,310	8,633
INTEREST EXPENSE:		
Deposits	769	823
Borrowings	253	290
Total interest expense	1,022	1,113
Tom morest onpone	1,022	1,110
Net interest income	7,288	7,520
Provision for loan losses	_	305
Net interest income after provision for loan losses	7,288	7,215
OTHER INCOME:		
Deposit service fees	216	184
Income from loans sold on the secondary market	267	167
SBA/USDA loan sale gains		118
Mortgage servicing (loss) income	(54)	31
Net security gains	97	10
Other	101	114
Total other income	627	624
OTHER EXPENSE:		
Salaries and employee benefits	3,387	3,047
Occupancy	640	576
Furniture and equipment	383	399
Data processing	345	355
Advertising	156	126

Professional service fees	241	301
Loan and deposit	127	138
Writedowns and losses on other real estate held for sale	16	17
FDIC insurance assessment	108	108
Telephone	112	132
Nonrecurring transaction related expenses	106	
Other	577	557
Total other expenses	6,198	5,756
Income before provision for income taxes	1,717	2,083
Provision for income taxes	585	712
NET INCOME AVAILABLE TO COMMON SHAREHOLDERS	\$ 1,132	\$ 1,371
INCOME PER COMMON SHARE:		
Basic	\$ .18	\$ .22
Diluted	\$ .18	\$ .22

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### MACKINAC FINANCIAL CORPORATION

### CONDENSED CONSOLIDATED STATEMENTS COMPREHENSIVE INCOME

(Dollars in Thousands)

(Unaudited)

	Three Months Ended March 31,	
	2016	2015
Net income	\$ 1,132	\$ 1,371
Other comprehensive income		
Change in securities available for sale: Unrealized gains arising during the period	424	533
Reclassification adjustment for securities gains included in net income	(97)	(10)
Tax effect Unrealized gains on available for sale securities	(110) 217	(262) 261
Total comprehensive income	\$ 1.349	\$ 1.632
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### MACKINAC FINANCIAL CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(Dollars in Thousands)

(Unaudited)

	March 31, 2016	iis Eliced			
	Shares of Common Stock	Common Stock and Additional Paid in Capital	Retained Earnings	Accumulated Other Comprehensiv Income	e Total
Balance, beginning of period	6,217,620	\$ 61,133	\$ 15,221	\$ 248	\$ 76,602
Net income for period Other comprehensive income	_	_	1,132	_	1,132
Net unrealized gain on securities available for sale	_	_	_	217	217
Actuarial loss on defined benefit pension obligation		_	_	_	_
Total comprehensive income	_		1,132	217	1,349
Stock compensation Issuance of common stock:		150	_	_	150
Restricted stock award vesting	22,626	_	_	_	
Repurchase of common stock	(9,000)	(99)	_	_	(99)
Dividend on common stock			(607)	_	(607)
Balance, end of period	6,231,246	\$ 61,184	\$ 15,746	\$ 465	\$ 77,395

Three Months Ended

Three Months Ended March 31, 2015

	Shares of Common Stock	Common Stock and Additional Paid in Capital	Retained Earnings	Accumulated Other Comprehensive Income	e Total
Balance, beginning of period	6,266,756	\$ 61,679	\$ 11,804	\$ 513	\$ 73,996
Net income for period Other comprehensive income	_	_	1,371	_	1,371
Net unrealized gain on securities available for sale	_	_	_	261	261
Actuarial loss on defined benefit pension obligation	_	_	_	_	
Total comprehensive income	_	_	1,371	261	1,632
Stock compensation	_	144			144
Issuance of common stock:					
Restricted stock award vesting	13,194	_		_	
Repurchase of common stock	(22,500)	(265)			(265)
Dividend on common stock	_	_	(469)	_	(469)
Balance, end of period	6,257,450	\$ 61,558	\$ 12,706	\$ 774	\$ 75,038

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### MACKINAC FINANCIAL CORPORATION

### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in Thousands)

(Unaudited)

	March	Months Ended 131,	2015	
Cash Flows from	2016		2015	
Operating Activities:				
Net income	\$	1,132	\$	1,371
Adjustments to	φ	1,132	φ	1,3/1
reconcile net income to				
net cash provided by				
operating activities:				
Depreciation and				
amortization		395		414
Provision for loan				
losses		_		305
Deferred income taxes,				
net		585		712
Gain on sales/calls of				
securities		(97)		(10)
Gain on sale of loans				
sold in the secondary				
market		(228)		(135)
Origination of loans				
held for sale in the				
secondary market		(13,802)		(8,576)
Proceeds from sale of				
loans in the secondary		4.4.020		0 = 1.1
market		14,030		8,711
Loss on sale of				
premises, equipment,				
and other real estate held for sale		16		14
Writedown of other		10		14
real estate held for sale				3
		 150		3 144
Stock compensation Change in other assets		(414)		9,578
Change in other assets		(485)		(6,916)
		(403)		(0,710)

Change in other liabilities Net cash provided by operating activities	1,282	5,615
Cash Flows from Investing Activities: Net (increase) decrease in loans Net decrease (increase)	(946)	3,445
in interest bearing deposits in other financial institutions Purchase of securities available for sale	100 (5,225)	(35) (151)
Proceeds from maturities, sales, calls or paydowns of securities available for		
Sale Capital expenditures Proceeds from sale of	5,238 (337)	3,127 (324)
premises, equipment, and other real estate Net cash (used in) provided by investing	247	423
activities	(923)	6,485
Cash Flows from Financing Activities: Net decrease in		
deposits Increase in federal	(17,345)	(9,060)
funds purchased Net activity on lines of	10,000	_
credit Net decrease in	800	93
borrowings Repurchase of	(100)	(100)
common stock Dividend on common	(99)	(265)
stock Net cash used in	(607)	(469)
financing activities	(7,351)	(9,801)
Net (decrease) increase in cash and cash equivalents Cash and cash	(6,992)	2,299
equivalents at		

Cash and cash equivalents at end of period	\$	18,016	\$	24,246
Supplemental Cash Flow Information: Cash paid during the year for: Interest	\$	1,013	\$	1,091
Income taxes	·	50	·	
Noncash Investing and Financing Activities: Transfers of Foreclosures from Loans to Other Real				
Estate Held for Sale		623		63

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1.SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of Presentation** 

The unaudited condensed consolidated financial statements of Mackinac Financial Corporation (the "Corporation") have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three-month period ended March 31, 2016 are not necessarily indicative of the results that may be expected for the year ending December 31, 2016. The unaudited consolidated financial statements and footnotes thereto should be read in conjunction with the audited consolidated financial statements and footnotes thereto included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2015.

In order to properly reflect some categories of other income and other expenses, reclassifications of expense and income items have been made to prior period numbers. The "net" other income and other expenses was not changed due to these reclassifications.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of investment securities, the valuation of foreclosed real estate, deferred tax assets, and mortgage servicing rights.

Acquired Loans

Loans acquired with evidence of credit deterioration since inception and for which it is probable that all contractual payments will not be received are accounted for under ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality ("ASC 310-30"). These loans are recorded at fair value at the time of acquisition, with no carryover of the related allowance for loan losses. Fair value of acquired loans is determined using a discounted cash flow methodology based on assumptions about the amount and timing of principal and interest payments, principal prepayments and principal defaults and losses, and current market rates. In recording the fair values of acquired impaired loans at acquisition date, management calculates a non-accretable difference (the credit component of the purchased loans) and an accretable difference (the yield component of the purchased loans).

Over the life of the acquired loans, management continues to estimate cash flows expected to be collected on pools of loans sharing common risk characteristics, which are treated in the aggregate when applying various valuation techniques. Management evaluates at each balance sheet date whether the present value of our pools of loans determined using the effective interest rates has decreased significantly and if so, recognizes a provision for loan loss in our consolidated statement of income. For any significant increases in cash flows expected to be collected, we adjust the amount of the accretable yield recognized on a prospective basis over the pool's remaining life.

Performing acquired loans are accounted for under Financial Accounting Standards Board ("FASB") Topic 310-20, Receivables – Nonrefundable Fees and Other Costs. Performance of certain loans may be monitored and based on management's assessment of the cash flows and other facts available, portions of the accretable difference may be delayed or suspended if management deems appropriate. The Corporation's policy for determining when to discontinue accruing interest on performing acquired loans and the subsequent accounting for such loans is essentially the same as the policy for originated loans.

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Allowance for Loan Losses

The allowance for loan losses includes specific allowances related to commercial loans, when they have been judged to be impaired. A loan is impaired when, based on current information, it is probable that the Corporation will not collect all amounts due in accordance with the contractual terms of the loan agreement. These specific allowances are based on discounted cash flows of expected future payments using the loan's initial effective interest rate or the fair value of the collateral if the loan is collateral dependent.

The Corporation continues to maintain a general allowance for loan losses for loans not considered impaired. The allowance for loan losses is maintained at a level which management believes is adequate to provide for possible loan losses. Management periodically evaluates the adequacy of the allowance using the Corporation's past loan loss experience, known and inherent risks in the portfolio, composition of the portfolio, current economic conditions, and other factors. The allowance does not include the effects of expected losses related to future events or future changes in economic conditions. This evaluation is inherently subjective since it requires material estimates that may be susceptible to significant change. Loans are charged against the allowance for loan losses when management believes the collectability of the principal is unlikely. In addition, various regulatory agencies periodically review the Corporation's allowance for loan losses. These agencies may require additions to the allowance for loan losses based on their judgments of collectability.

In management's opinion, the allowance for loan losses is adequate to cover probable losses relating to specifically identified loans, as well as probable losses inherent in the balance of the loan portfolio as of the balance sheet date.

**Stock Compensation Plans** 

On May 22, 2012, the Corporation's shareholders approved the Mackinac Financial Corporation 2012 Incentive Compensation Plan, under which current and prospective employees, non-employee directors and consultants may be awarded incentive stock options, non-statutory stock options, shares of restricted stock units ("RSUs"), or stock appreciation rights. The aggregate number of shares of the Company's common stock issuable under the plan is 575,000. Awards are made at the discretion of management. Compensation cost equal to the fair value of the award is recognized over the vesting period.

#### 2.RECENT ACCOUNTING PRONOUNCEMENTS

In May 2014, the FASB issued guidance on the recognition of revenue from contracts with customers. Revenue recognition will depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance also requires disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The guidance permits two methods of adoption: retrospectively to each prior reporting period presented or retrospectively with the cumulative effect of initially applying the guidance recognized at the date of initial application. The guidance is effective January 1, 2018 and early adoption is permitted only as of January 1, 2017. The Corporation is currently evaluating the impact of the new guidance and the method of adoption in the consolidated financial results.

In January 2016, the FASB issued ASU 2016-01, Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities ("ASU 2016-01"). ASU 2016-01 amends current guidance by requiring companies to recognize changes in fair value for equity investments that have a readily determinable fair value through net income rather than through other comprehensive income. Under ASU 2016-01, equity investments that do not have a readily determinable fair value will either be accounted for the same as equity investments that have a readily determinable fair value, with changes in fair value recognized through net income or carried at cost, adjusted for changes in observable prices based on orderly transactions for identical or similar investments issued by the same issuer and further adjusted for impairment, if applicable. ASU 2016-01 also requires a qualitative assessment of impairment indicators each reporting period. If this assessment indicates that impairment exists, companies must adjust the investment to fair value and recognize an impairment loss in net income, even if the impairment is determined to be temporary. ASU 2016-01 is effective for public companies for interim and annual periods beginning after December 15, 2017. The Corporation's adoption of ASU 2016-01 is not expected to have a material impact on the Corporation's consolidated financial condition or results of operations.

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In February 2016, the FASB issued ASU 2016-02, Leases, which will supersede the current lease requirements in ASC 840. The ASU requires lessees to recognize an asset with the right of use and related lease liability for all leases, with a limited exception for short-term leases. Leases will be classified as either finance or operating, with the classification affecting the pattern of expense recognition in the statement of operations. Currently, leases are classified as either capital or operating, with only capital leases recognized on the balance sheet. The reporting of lease related expenses in the statements of operations and cash flows will be generally consistent with the current guidance. The new lease guidance will be effective for the Corporation's year ending December 31, 2019 and will be applied using modified retrospective transition method to the beginning of the earliest period presented. The effect of applying the new lease guidance on the financial statements has not yet been determined.

#### 3.EARNINGS PER SHARE

Diluted earnings per share, which reflects the potential dilution that could occur if outstanding stock options were exercised and stock awards were fully vested and resulted in the issuance of common stock that then shared in our earnings, is computed by dividing net income by the weighted average number of common shares outstanding and common stock equivalents, after giving effect for dilutive shares issued.

The following shows the computation of basic and diluted earnings per share for the three months ended March 31, 2016 and 2015 (dollars in thousands, except per share data):

	Three Months Ended March 31,		
	2016	2015	
(Numerator):			
Net income	\$ 1,132	\$ 1,371	
(Denominator):			
Weighted average shares outstanding	6,214,083	6,256,475	
Effect of dilutive stock options, and vesting of restricted stock units	13,902	12,267	
Diluted weighted average shares outstanding	6,227,985	6,268,742	
Income per common share:			
Basic	\$ .18	\$ .22	
Diluted	\$ .18	\$ .22	

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#### **4.INVESTMENT SECURITIES**

The amortized cost and estimated fair value of investment securities available for sale as of March 31, 2016, December 31, 2015 and March 31, 2015 are as follows (dollars in thousands):

	Amortized Cost		Gross Unrealized Gains		Gross Unrealized Losses		Estimated Fair Value	
March 31, 2016								
US Agencies - MBS US Agencies Corporate Bonds Obligations of states and political subdivisions	\$	3,081 22,786 17,890 9,486	\$	1 235 51 641	\$	(25) — (8) (117)	\$	3,057 23,021 17,933 10,010
Total securities available for sale	\$	53,243	\$	928	\$	(150)	\$	54,021
December 31, 2015								
US Treasury US Agencies US Agencies - MBS Obligations of states and political subdivisions	\$	12,710 27,358 3,738 9,472	\$	62 31 592	\$	(64) (43) (10) (118)	\$	12,646 27,377 3,759 9,946
Total securities available for sale	\$	53,278	\$	685	\$	(235)	\$	53,728
March 31, 2015								
US Treasury US Agencies - MBS US Agencies Corporate Bonds Obligations of states and political subdivisions	\$	4,301 12,815 21,173 12,496 11,066		57 278 338 115 819		(3) (2) — (140)		4,358 13,090 21,509 12,611 11,745
Total securities available for sale	\$	61,851	\$	1,607	\$	(145)	\$	63,313

The Corporation has evaluated gross unrealized losses that exist within the portfolio and considers them temporary in nature. The Corporation has both the ability and the intent to hold the investment securities until their respective maturities and therefore does not anticipate the realization of the temporary losses.

The amortized cost and estimated fair value of investment securities pledged to secure FHLB borrowings and customer relationships were \$7.895 million and \$7.987 million, respectively, at March 31, 2016.

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#### 5.LOANS

The composition of loans is as follows (dollars in thousands):

	March 31, 2016	December 31, 2015	March 31, 2015
Commercial real estate	\$ 317,081	\$ 312,805	\$ 310,924
Commercial, financial, and agricultural	124,005	122,140	99,496
One to four family residential real estate	135,641	140,502	142,283
Construction:			
Consumer	11,959	11,770	9,733
Commercial	14,489	15,330	18,019
Consumer	15,450	15,847	17,276
Total loans	\$ 618,625	\$ 618,394	\$ 597,731

The Corporation completed the acquisition of Peninsula Financial Corporation ("PFC") on December 5, 2014. The acquired loans were divided into loans with evidence of credit quality deterioration, which are accounted for under ASC 310-30 ("acquired impaired") and loans that do not meet that criteria, which are accounted for under ASC 310-20 ("acquired nonimpaired"). The acquired impaired loans totaled \$10.312 million. The Corporation recorded all acquired loans at fair value taking into account a number of factors, including remaining life, estimated loss, estimated value of the underlying collateral and net present values of cash flows. In the first three months of 2015, the Corporation had positive resolution of one acquired nonperforming loan which resulted in the recognition of approximately \$.429 million of the accretable interest.

The table below details the outstanding balances of the acquired portfolio and the remaining balance of the acquisition fair value adjustments at acquisition date (dollars in thousands):

	Acquired Impaired	Acquired Non-impaired	Acquired Total
Loans acquired - contractual payments	\$ 13,290	\$ 53,849	\$ 67,139
Nonaccretable difference	(2,234)	. , , , , , , , , , , , , , , , , , , ,	(2,234)
Expected cash flows	11,056	53,849	64,905
Accretable yield	(744)	(2,100)	(2,844)
Carrying balance at acquisition date	\$ 10,312	\$ 51,749	\$ 62,061

The table below presents a rollforward of the accretable yield on acquired loans for the three months ended March 31, 2016 (dollars in thousands):

	Acquired	Acquired	Acquired	
	Impaired	Non-impaired	Total	
Balance, December 31, 2015	\$ 426	\$ 1,342	\$ 1,768	
Accretion	—	(175)	(175)	
Reclassification from nonaccretable difference	(17)	_	(17)	
Balance, March 31, 2016	\$ 409	\$ 1,167	\$ 1,576	

The table below presents a rollforward of the accretable yield on acquired loans for the three months ended March 31, 2015 (dollars in thousands):

	Acquired	Acquired	Acquired	
	Impaired	Non-impaired	Total	
Balance, December 31, 2014	\$ 744	\$ 2,042	\$ 2,786	
Accretion	(429)	(175)	(604)	
Reclassification from nonaccretable difference	304	—	304	
Balance, March 31, 2015	\$ 619	\$ 1,867	\$ 2,486	

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An analysis of the allowance for loan losses for three months ended March 31, 2016, the year ended December 31, 2015 and the three months ended March 31, 2015 is as follows (dollars in thousands):

	March 31, 2016	December 31, 2015	March 31, 2015
Balance, January 1 Recoveries on loans previously charged off Loans charged off Provision	\$ 5,004 56 (236)	\$ 5,140 690 (2,030) 1,204	\$ 5,140 93 (11) 305
Balance, March 31	\$ 4,824	\$ 5,004	\$ 5,527

In the first three months of 2016, net charge-offs were \$.180 million, or .12% of average loans, compared to net recoveries of \$.082 million in the same period in 2015. In the first three months of 2016, the Corporation recorded no provision for loan loss compared to \$.305 million in the first three months of 2015. The Corporation's allowance for loan loss reserve policy calls for a measurement of the adequacy of the reserve at each quarter end. This process includes an analysis of the loan portfolio to take into account increases in loans outstanding and portfolio composition, historical loss rates, and specific reserve requirements of nonperforming loans.

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A breakdown of the allowance for loan losses and recorded balances in loans at March 31, 2016 is as follows (dollars in thousands):

Allowance for loan loss reserve: Beginning	Commercial real estate	Commercial, financial and agricultural		-		n Consumer	Unallocated	Total
balance ALLR Charge-offs Recoveries Provision Ending balance	\$ 1,611 	\$ 645 (185) 31 89	\$ 79 — 7 (12)	\$ 274 (39) 1 21	\$ 7 	\$ 64 (12) 10 (22)	\$ 2,324 ————————————————————————————————————	\$ 5,004 (236) 56 —
ALLR	\$ 1,615	\$ 580	\$ 74	\$ 257	\$ 7	\$ 40	\$ 2,251	\$ 4,824
Loans: Ending balance Ending balance ALLR	\$ 317,081 (1,615)	\$ 124,005 (580)	\$ 14,489	\$ 135,641 (257)	\$ 11,959 (7)	\$ 15,450 (40)	\$ — (2,251)	\$ 618,625 (4,824)
Net loans  Ending balance ALLR: Individually	\$ 315,466	\$ 123,425	\$ 14,415	\$ 135,384	\$ 11,952	\$ 15,410	\$ (2,251)	\$ 613,801
evaluated	\$ 533	\$ 185	\$ —	\$ 45	\$ —	\$ 31	\$ —	\$ 794
Collectively evaluated Acquired with deteriorated credit	1,082	395	74	212	7	9	2,251	4,030
quality Total	 \$ 1,615	<u> </u>	<u> </u>	<u> </u>	\$ 7	\$ 40	<u> </u>	\$ 4,824
Ending balance Loans: Individually								
evaluated	\$ 2,001	\$ 392	\$ —	\$ 750	\$ —	\$ 36	\$ —	\$ 3,179

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Collectively								
evaluated	310,709	123,436	14,489	132,242	11,957	15,413		608,246
Acquired								
with								
deteriorated								
credit								
quality	4,371	177	_	2,649	2	1		7,200
Total	\$ 317,081	\$ 124,005	\$ 14,489	\$ 135,641	\$ 11,959	\$ 15,450	\$ —	\$ 618,625

Impaired loans, by definition, are individually evaluated.

A breakdown of the allowance for loan losses and recorded balances in loans as of and for the twelve months ended December 31, 2015 is as follows (dollars in thousands):

Allowance	Commercial real estate	Commercial, financial and agricultural	Commercia	One to four al family resident real estate		on Consumer	Unallocated	l Total
for loan loss reserve: Beginning balance ALLR Charge-offs Recoveries Provision Ending balance	\$ 2,813 (52) 588 (1,738)	\$ 1,539 (1,749) 22 833	\$ 142 ————————————————————————————————————	\$ 285 (142) 2 129	\$ 6 ————————————————————————————————————	\$ 13 (87) 26 112	\$ 342 — — 1,982	\$ 5,140 (2,030) 690 1,204
ALLR	\$ 1,611	\$ 645	\$ 79	\$ 274	\$ 7	\$ 64	\$ 2,324	\$ 5,004
Loans: Ending balance Ending balance	\$ 312,805	\$ 122,140	\$ 15,330	\$ 140,502	\$ 11,770	\$ 15,847	\$ —	\$ 618,394
ALLR Net loans	(1,611) \$ 311,194	(645) \$ 121,495	(79) \$ 15,251	(274) \$ 140,228	(7) \$ 11,763	(64) \$ 15,783	(2,324) \$ (2,324)	(5,004) \$ 613,390
Ending balance ALLR: Individually								
evaluated Collectively	\$ 420	\$ 192	\$ —	\$ 60	\$ —	\$ 55	\$ —	\$ 727
evaluated	1,191	453	79	214	7	9	2,324	4,277

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Acquired with deteriorated credit quality Total	 \$ 1,611	 \$ 645	 \$ 79	 \$ 274	 \$ 7	 \$ 64	 \$ 2,324	 \$ 5,004
Ending								
balance								
Loans:								
Individually	Φ 1 00 6	ф. c1 <b>7</b>	Φ.	<b>4.225</b>	Φ. 0.2	Φ.	Φ.	<b>A. O. 1.1.1</b>
evaluated	\$ 1,086	\$ 617	\$ —	\$ 325	\$ 83	\$ —	\$ —	\$ 2,111
Collectively evaluated	307,336	121,345	15,330	136,940	11,686	15,845		608,482
Acquired	307,330	121,343	13,330	130,940	11,000	13,043	<del>_</del>	000,402
with								
deteriorated								
credit								
quality	4,383	178		3,237	1	2		7,801
Total	\$ 312,805	\$ 122,140	\$ 15,330	\$ 140,502	\$ 11,770	\$ 15,847	\$ —	\$ 618,394

Impaired loans, by definition, are individually evaluated.

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A breakdown of the allowance for loan losses and recorded balances in loans at March 31, 2015 is as follows (dollars in thousands):

Allowance for loan loss	Commercial real estate		•	•	amily residen <b>Gøl</b> nsumer			UnallocatedFotal	
reserve: Beginning balance ALLR Charge-offs Recoveries Provision Ending balance	\$ 2,813 — 81 (124)	\$ 1,539 — — 814	\$ 142 — — 2	\$ 285 — — (41)	\$ 6  1 (1)	\$ 13 (11) 11 6	\$ 342 — — — (351)	\$ 5,140 (11) 93 305	
ALLR	\$ 2,770	\$ 2,353	\$ 144	\$ 244	\$ 6	\$ 19	\$ (9)	\$ 5,527	
Loans: Ending balance Ending balance ALLR Net loans	\$ 310,924 (2,770) \$ 308,154	\$ 99,496 (2,353) \$ 97,143	\$ 18,019 (144) \$ 17,875	\$ 142,283 (244) \$ 142,039	\$ 9,733 (6) \$ 9,727	\$ 17,276 (19) \$ 17,257	\$ — 9 \$ 9	\$ 597,731 (5,527) \$ 592,204	
Ending balance ALLR: Individually evaluated	\$ 792	\$ 1,380	\$ —	\$ 21	\$ —	\$ 10	\$ —	\$ 2,203	
Collectively evaluated Total	1,978 \$ 2,770	973 \$ 2,353	144 \$ 144	223 \$ 244	6 \$ 6	9 \$ 19	(9) \$ (9)	3,324 \$ 5,527	
Ending balance Loans: Individually evaluated Collectively	\$ 2,334	\$ 6,793	\$ —	\$ 271	\$ —	\$ 37	\$ —	\$ 9,435	
evaluated Acquired with deteriorated	303,256 5,334	92,342 361	17,613 406	137,883 4,129	9,733	17,234 5	_	578,061 10,235	

credit quality

Total \$ 310,924 \$ 99,496 \$ 18,019 \$ 142,283 \$ 9,733 \$ 17,276 \$ — \$ 597,731

Impaired loans, by definition, are individually evaluated.

As part of the management of the loan portfolio, risk ratings are assigned to all commercial loans. Through the loan review process, ratings are modified as believed to be appropriate to reflect changes in the credit. Our ability to manage credit risk depends in large part on our ability to properly identify and manage problem loans.

To do so, we operate a credit risk rating system under which our credit management personnel assign a credit risk rating to each loan at the time of origination and review loans on a regular basis to determine each loan's credit risk rating on a scale of 1 through 8, with higher scores indicating higher risk. The credit risk rating structure used is shown below.

In the context of the credit risk rating structure, the term Classified is defined as a problem loan which may or may not be in a nonaccrual status, dependent upon current payment status and collectability.

#### Strong (1)

Borrower is not vulnerable to sudden economic or technological changes. They have "strong" balance sheets and are within an industry that is very typical for our markets or type of lending culture. Borrowers also have "strong" financial and cash flow performance and excellent collateral (low loan to value or readily available to liquidate collateral) in conjunction with an impeccable repayment history.

#### Good (2)

Borrower shows limited vulnerability to sudden economic change. These borrowers have "above average" financial and cash flow performance and a very good repayment history. The balance sheet of the company is also very good as compared to peer and the company is in an industry that is familiar to our markets or our type of lending. The collateral securing the deal is also very good in terms of its type, loan to value, etc.

#### Average (3)

Borrower is typically a well-seasoned business, however may be susceptible to unfavorable changes in the economy, and could be somewhat affected by seasonal factors. The borrowers within this category exhibit financial and cash flow performance that appear "average" to "slightly above average" when compared to peer standards and they show an adequate payment history. Collateral securing this type of credit is good, exhibiting above average loan to values, etc.

Tabl	ا و	f C	ontents
1 au	$\mathbf{c}$	$\frac{1}{1}$	ontents

Acceptable/Acceptable Watch (4)

A borrower within this category exhibits financial and cash flow performance that appear adequate and satisfactory when compared to peer standards and they show a satisfactory payment history. The collateral securing the request is within supervisory limits and overall is acceptable. Borrowers rated acceptable could also be newer businesses that are typically susceptible to unfavorable changes in the economy, and more than likely could be affected by seasonal factors.

Special Mention (5)

The borrower may have potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the institution's credit position at some future date. Special mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification. Examples of this type of credit include a start-up company fully based on projections, a documentation issue that needs to be corrected or a general market condition that the borrower is working through to get corrected.

Substandard (6)

Substandard loans are classified assets exhibiting a number of well-defined weaknesses that jeopardize normal repayment. The assets are no longer adequately protected due to declining net worth, lack of earning capacity, or insufficient collateral offering the distinct possibility of the loss of a portion of the loan principal. Loans classified as substandard clearly represent troubled and deteriorating credit situations requiring constant supervision.

Doubtful (7)

Loans in this category exhibit the same, if not more pronounced weaknesses used to describe the substandard credit. Loans are frozen with collection improbable. Such loans are not yet rated as Charge-off because certain actions may yet occur which would salvage the loan.

Charge-off/Loss (8)

Loans in this category are largely uncollectible and should be charged against the loan loss reserve immediately.

General Reserves:
For loans with a credit risk rating of 5 or better and any loans with a risk rating of 6 or 7 with no specific reserve, reserves are established based on the type of loan collateral, if any, and the assigned credit risk rating.
Determination of the allowance is inherently subjective as it requires significant estimates, including the amounts and timing of expected future cash flows on impaired loans, estimated losses on pools of homogenous loans based on historical loss experience, and consideration of current environmental factors and economic trends, all of which may be susceptible to significant change.
Using a historical average loss by loan type as a base, each loan graded as higher risk is assigned a specific

Commercial construction loans in the amount of \$2.231 million, \$2.409 million and \$2.761 million for the periods ended March 31, 2016, December 31, 2015 and March 31, 2015, respectively did not receive a specific risk

rating. These amounts represent loans made for land development and unimproved land purchases.

provide the basis for the allowance for loan losses as recorded by the Corporation.

percentage. The residential real estate and consumer loan portfolios are assigned a loss percentage as a homogenous group. If, however, on an individual loan the projected loss based on collateral value and payment histories are in excess of the computed allowance, the allocation is increased for the higher anticipated loss. These computations

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Below is a breakdown of loans by risk category as of March 31, 2016 (dollars in thousands):

				(4)					
	(1)	(2)	(3)	Acceptable/	(5) (	6)	(7)	Rating	
	Strong	Good	Average	Acceptable \	WaqohMef	<b>Xubn</b> tandar	d Doubtf	Unassigned	Total
~									
Commercial	<b></b>	<b>* * * * * * *</b> * * * * * * * * * * * *	<b>4.100.620</b>	<b>4.7</b> 6.406	<b>.</b>		Φ.	•	<b>* 21 -</b> 22
real estate	\$ 2,070	\$ 24,072	\$ 108,638	\$ 176,186	\$ — \$	6 6,115	\$ —	\$ —	\$ 317,081
Commercial,									
financial and									
agricultural	7,842	6,468	47,606	60,312		1,777	_	_	124,005
Commercial									
construction	_	383	3,638	7,844		393		2,231	14,489
One-to-four									
family									
residential									
real estate	588	1,215	3,115	3,996		3,512		123,215	135,641
Consumer									
construction	29			_		24		11,906	11,959
Consumer	22		18			65		15,345	15,450
								•	-
Total loans	\$ 10,551	\$ 32,138	\$ 163,015	\$ 248,338	\$ \$	11,886	\$ —	\$ 152,697	\$ 618,625

Below is a breakdown of loans by risk category as of December 31, 2015 (dollars in thousands):

	(1) Strong	(2) Good	(3) Average	(4) Acceptable/ Acceptable V		(6) <b>Stubn</b> tandar	(7) d Doubt	Rating f <b>U</b> nassigned	Total
Commercial real estate Commercial, financial and	\$ 2,072	\$ 26,197	\$ 113,868	\$ 164,954	\$ — \$	\$ 5,714	\$ —	\$ —	\$ 312,805
agricultural	13,067	5,954	47,194	53,791		2,134		_	122,140
Commercial construction One-to-four family residential	_	400	3,869	8,257	_	395	_	2,409	15,330
real estate	591	1,222	3,172	4,078	_	4,093		127,346	140,502
Consumer construction	_	_	_	_	_	_	_	11,770	11,770

Consumer	24	_	19	_	<b>—</b> 61	— 15,743	15,847
Total loans	\$ 15,754	\$ 33,773	\$ 168,122	\$ 231,080	\$ — \$ 12,397	\$ — \$ 157,268	\$ 618,394

Below is a breakdown of loans by risk category as of March 31, 2015 (dollars in thousands):

	(1) Excellent	(2) Good	(3) Average	(4) Acceptable/ Acceptable V	(5) (6) V <b>Støh</b> Me <b>Stübs</b> tandar	(7) Rating d Doubtf Unassigned	Total
Commercial real estate Commercial, financial and	\$ 2,610	\$ 27,471	\$ 128,172	\$ 144,634	\$ — \$ 8,037	\$ \$	\$ 310,924
agricultural	4,711	4,047	34,255	53,492	_ 2,991		99,496
Commercial construction One to four family residential	110	425	2,618	11,212	— 893	— 2,761	18,019
real estate	415	1,049	3,983	4,078	5,449	— 127,309	142,283
Consumer construction	_	_	_	_		<b>—</b> 9,733	9,733
Consumer	45	23	_	6	5	— 17,197	17,276
Total loans	\$ 7,891	\$ 33,015	\$ 169,028	\$ 213,422	\$ — \$ 17,375	\$ — \$ 157,000	\$ 597,731
15							

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**Impaired Loans** 

Nonperforming loans are those which are contractually past due 90 days or more as to interest or principal payments, on nonaccrual status, or loans, the terms of which have been renegotiated to provide a reduction or deferral on interest or principal. Interest income recorded during impairment for the three months ended March 31, 2016 was \$.357 million. Interest income that would have been recognized during this period was \$.383 million. For the three months ended March 31, 2015, there was no interest income recorded during impairment and the amount that would have been recognized was \$.072 million.

The accrual of interest on loans is discontinued when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income is subsequently recognized only to the extent cash payments are received in excess of principal due. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Loans are considered impaired when, based on current information and events, it is probable the Corporation will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Impairment is evaluated in total for smaller-balance loans of a similar nature and on an individual loans basis for other loans. If a loan is impaired, a specific valuation allowance is allocated, if necessary, so that the loan is reported net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

Purchased loans acquired in a business combination are recorded at estimated fair value on their purchase date with no carryover of the related allowance for loan losses. In determining the estimated fair value of purchased loans, management considers a number of factors including the remaining life of the acquired loans, estimated prepayments, estimated loss ratios, estimated value of the underlying collateral, net present value of cash flows expected to be received, among others. Purchased loans are accounted for in accordance with guidance for certain loans acquired in a transfer (ASC 310-30), when the loans have evidence of credit deterioration since origination and it is probable at the date of acquisition that the acquirer will not collect all contractually required principal and interest payments. The difference between contractually required payments and the cash flows expected to be collected at acquisition is referred to as the non-accretable difference. Subsequent decreases to the expected cash flows will generally result in a provision for loan losses. Subsequent increases in expected cash flows will result in a reversal of the provision for loan losses to the extent of prior charges and then an adjustment to accretable yield, which would have a positive impact on interest income. The ASC 310-30 mark on impaired loans totaled \$2.978 million as of the acquisition date. The accretable yield related to these impaired loans was estimated at \$.744 million. The Corporation recorded no accretable yield of the loan mark in 2016 and recorded \$.429 million due to the positive resolution of one large acquired nonperforming commercial loan relationship in the first quarter of 2015.

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The following is a summary of impaired loans and their effect on interest income (dollars in thousands):

March 31, 2016	Nonaccrua Basis	l Accrual Basis	YTD Average Investment	Related Valuation Re	Three Months Ended Interest Income Recognizedon servDuring ImpAirment Basis
With no valuation reserve: Commercial real estate	\$ 406	\$ 4,042	\$ 4,388	\$ —	\$ 224  \$ 231
Commercial, financial and agricultural		123	380		6 10
Commercial construction One to four family residential	_	_	_		<u> </u>
real estate	743	2,352	3,315		127 141
Consumer construction	19	2	20		
Consumer	50	1	50	_	<b>—</b> 1
With a valuation reserve:					
Commercial real estate Commercial, financial and	\$ 144	\$ —	\$ 146	\$ 113	\$ —       \$     —
agricultural	21	_	10	21	
Commercial construction One to four family residential	_	_	_	_	
real estate	276	_	197	30	
Consumer construction		_	_		
Consumer	14		13	9	
Total:					
Commercial real estate Commercial, financial and	\$ 550	\$ 4,042	\$ 4,534	\$ 113	\$ 224 \$ 231
agricultural	21	123	390	21	6 10
Commercial construction		_			
One to four family residential					
real estate	1,019	2,352	3,512	30	127 141
Consumer construction	19	2	20	_	<del>-</del>
Consumer	64	1	63	9	— 1
Total	\$ 1,673	\$ 6,520	\$ 8,519	\$ 173	\$ 357  \$ 383

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		onaccrual asis		ccrual asis		verage ivestment		lated luation Res		cognized ring Impairr	or ne <b>A</b> n	n tcrual Basis
December 31, 2015												
With no valuation reserve: Commercial real estate Commercial, financial and	\$	471	\$	4,051	\$	7,205	\$	_	\$	576	\$	655
agricultural				1,778		4,849				78		214
Commercial construction One to four family		_		_		260		_		3		6
residential real estate		1,267		2,385		5,413				137		205
Consumer construction		20		2		99		_				1
Consumer		50		1		102		I		1		2
With a valuation reserve: Commercial real estate	\$	_	\$	_	\$		\$		\$	_	\$	_
Commercial, financial and	Ψ	460	Ψ		Ψ	699	Ψ	192	Ψ		Ψ	36
agricultural Commercial construction		<del></del>		_		—		— —		_		
One to four family residential real estate		229				232		58		_		6
Consumer construction		_				_		_		_		_
Consumer		10		0		10		1		0		0
Total:												
Commercial real estate Commercial, financial and	\$	471	\$	4,051	\$	7,205	\$	_	\$	576	\$	655
agricultural		460		1,778		5,548		192		78		250
Commercial construction One to four family						260				3		6
residential real estate		1,496		2,385		5,645		58		137		211
Consumer construction		20		2		99		<u> </u>				1
Consumer Total	\$	60 2,507	\$	1 8,217	\$	112 18,869	\$	1 251	\$	1 795	\$	2 1,125
10111	Ψ	2,507	Ψ	0,211	Ψ	10,007	Ψ	231	Ψ	175	Ψ	1,123

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March 31, 2015	Nonaccrual Basis	Accrual Basis	QTD Average Investment	Related Valuation Rese	Three Month Interest In <b>&amp;o</b> t Recognizedin erveDuring Im <b>A</b> a	necest Income
With no valuation reserve: Commercial real estate Commercial, financial and	\$ 2,248	\$ 3,537	\$ 4,888	\$ —	\$ — \$	16 1
agricultural Commercial construction	72 266	128 110	200 367	<u> </u>	_	4
One to four family residential real estate	1,950	2,727	4,635	_	_	25
Consumer construction Consumer	23 29	5	24		<u> </u>	
With a valuation reserve: Commercial real estate Commercial, financial and agricultural Commercial construction One to four family residential real estate Consumer construction Consumer	\$ 170 6,926 — 117 —	\$ — — — — — —	\$ 379 2,327 — 15 — —	\$ 570 1,517 — 11 — 9	\$ — \$ — — —	5 19 — 2 —
Total: Commercial real estate Commercial, financial and agricultural Commercial construction	\$ 2,418 6,998 266	\$ 3,537 128 110	\$ 5,267 2,527 367	\$ 570 1,517 —	\$ — \$ — —	21 20 4
One to four family residential real estate Consumer construction Consumer Total	2,067 23 29 \$ 11,801	2,727 	4,650 24 — \$ 12,835	11 — 9 \$ —		27 — — 72

A summary of past due loans at March 31, 2016, December 31, 2015 and March 31, 2015 is as follows (dollars in thousands):

March 31,	December 31,	March 31,
2016	2015	2015
30-89 days 90+ days	30-89 days 90+ days	30-89 days 90+ days
Past Due Past Due/	Past Due Past Due/	Past Due Past Due/

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	(accruing)	Nonaccrua	alTotal	(accruing)	Nonaccru	alTotal	(accruing)	Nonaccrual	Total
Commercial real estate Commercial,	\$ 1,189	\$ 550	\$ 1,739	\$ 521	\$ 471	\$ 992	\$ 746	\$ 2,418	\$ 3,164
financial and agricultural	550	21	571	222	460	682	25	6,998	7,023
Commercial construction One to four family	24	_	24	270	_	270	_	266	266
residential real estate Consumer	374	1,063	1,437	807	1,528	2,335	1,075	2,116	3,191
construction		19	19	_	20	20	273	23	296
Consumer	985	64	1,049	130	60	190	29	29	58
Total past due loans	\$ 3,122	\$ 1,717	\$ 4,839	\$ 1,950	\$ 2,539	\$ 4,489	\$ 2,148	\$ 11,850	\$ 13,998

### Troubled Debt Restructuring

Troubled debt restructurings ("TDR") are determined on a loan-by-loan basis. Generally restructurings are related to interest rate reductions, loan term extensions and short term payment forbearance as means to maximize collectability of troubled credits. If a portion of the TDR loan is uncollectible (including forgiveness of principal), the uncollectible amount will be charged off against the allowance at the time of the restructuring. In general, a borrower must make at least six consecutive timely payments before the Corporation would consider a return of a restructured loan to accruing status in accordance with FDIC guidelines regarding restoration of credits to accrual status.

The Corporation has, in accordance with generally accepted accounting principles and per recently enacted accounting standard updates, evaluated all loan modifications to determine the fair value impact of the underlying asset. The carrying amount of the loan is compared to the expected payments to be received, discounted at the loan's original rate, or for collateral dependent loans, to the fair value of the collateral.

There were no troubled debt restructurings that occurred during the three months ended March 31, 2016 or March 31, 2015.

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**Insider Loans** 

The Bank, in the ordinary course of business, grants loans to the Corporation's executive officers and directors, including their families and firms in which they are principal owners. Activity in such loans is summarized below (dollars in thousands):

	Three		Three
	Months	Year	Months
	Ended	ended	Ended
	March	December	March
	31,	31,	31,
	2016	2015	2015
Loans outstanding, January 1	\$ 6,887	\$ 8,789	\$ 8,789
New loans			
Net activity on revolving lines of credit	510	778	117
Repayment	(2,034)	(2,680)	(2,412)
Loans outstanding, March 31,	\$ 5,363	\$ 6,887	\$ 6,494

There were no loans to related parties classified substandard as of March 31, 2016, December 31, 2015 or March 31, 2015. In addition to the outstanding balances above, there were unfunded commitments of \$2.565 million to related parties at March 31, 2016.

### 6.GOODWILL AND OTHER INTANGIBLE ASSETS

During the fourth quarter of 2014, the Corporation recorded \$3.805 million of goodwill and \$1.206 million of deposit based intangible assets associated with the acquisition of PFC.

The excess of the cost of acquired entities over the fair value of identifiable assets acquired less liabilities assumed is recorded as goodwill. In accordance with FASB ASC 350, amortization of goodwill and indefinite-lived assets is not recorded. However, the recoverability of goodwill and other intangible assets are annually tested for impairment. Intangible assets, including core deposits and customer business relationships, are amortized primarily on straight-line basis over their estimated useful lives. The Corporation is currently amortizing the deposit based intangible over a ten-year estimated life.

The deposit based intangible is reported net of accumulated amortization at \$1.046 million at March 31, 2016. Amortization expense in the first three months of 2016 is \$.030 million. Amortization expense for the next five years is expected to be at \$.121 million per year.

7.SERVICING RIGHTS

Mortgage Loans

Mortgage servicing rights ("MSRs") are recorded when loans are sold in the secondary market with servicing retained. As of March 31, 2016, the Corporation had obligations to service approximately \$219.080 million of residential first mortgage loans. The valuation of MSRs is based upon the net present value of the projected revenues over the expected life of the loans being serviced, as reduced by estimated internal costs to service these loans. The fair value of the capitalized servicing rights approximates the carrying value. On a quarterly basis, management evaluates the MSRs for impairment. The key economic assumptions used in determining the fair value of the mortgage servicing rights include an annual constant prepayment speed of 9.45% and a discount rate of 8.97% for March 31, 2016.

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The following summarizes mortgage servicing rights capitalized and amortized, along with the aggregate activity in related valuation allowances (dollars in thousands):

	Three		Three
	Months	Year	Months
	Ended	Ended	Ended
		December	
	March 31,	31,	March 31,
	2016	2015	2015
Balance at beginning of period	\$ 1,965	\$ 1,994	\$ 1,994
Additions from loans sold with servicing retained		585	100
Amortization	(196)	(614)	(214)
Balance at end of period	\$ 1,769	\$ 1,965	\$ 1,880
Balance of loan servicing portfolio	\$ 219,080	\$ 224,612	\$ 223,147
Mortgage servicing rights as % of portfolio	.81%	.87%	.84%

#### Commercial Loans

The Corporation also retains the servicing on commercial loans that have been sold. These loans were originated and underwritten under the SBA and USDA government guarantee programs, in which the guaranteed portion of the loan was sold to a third party with servicing retained. The balance of these sold loans with servicing retained at March 31, 2016 and March 31, 2015 was approximately \$49.5 million and \$46.0 million, respectively. The Corporation valued these servicing rights at \$.162 million as of March 31, 2016 and at \$.190 million as of March 31, 2015. This valuation was established in consideration of the discounted cash flow of expected servicing income over the life of the loans.

#### 8.BORROWINGS

Borrowings consist of the following at March 31, 2016, December 31, 2015 and March 31, 2015 (dollars in thousands):

March	December	March
31,	31,	31,
2016	2015	2015

Federal Home Loan Bank fixed rate advances at March 31, 2016 with a			
weighted average rate of 1.44% maturing in 2016, 2018, 2019 and 2020	\$ 35,000	\$ 35,000	\$ 35,000
Correspondent bank line of credit - holding company	8,550	7,750	8,500
Bank line of credit - wholly owned asset based lending subsidiary	_	_	2,961
Correspondent bank term note, current floor rate of 4%, maturing			
December 28, 2017	2,200	2,300	2,600
USDA Rural Development, fixed-rate note payable, maturing August 24,			
2024 interest payable at 1%	704	704	778
	\$ 46,454	\$ 45,754	\$ 49,839

The Federal Home Loan Bank borrowings are collateralized at March 31, 2016 by the following: a collateral agreement on the Corporation's one to four family residential real estate loans with a book value of approximately \$34.337 million; mortgage related and municipal securities with an amortized cost and estimated fair value of \$7.895 million and \$7.987 million, respectively; and Federal Home Loan Bank stock owned by the Bank totaling \$2.169 million. Prepayment of the advances is subject to the provisions and conditions of the credit policy of the Federal Home Loan Bank of Indianapolis in effect as of March 31, 2016.

The USDA Rural Development borrowing is collateralized by loans totaling \$.114 million originated and held by the Corporation's wholly owned subsidiary, First Rural Relending, and an assignment of a demand deposit account in the amount of \$.660 million, and guaranteed by the Corporation.

The Corporation currently has one banking borrowing relationship. The relationship consists of a non-revolving line of credit and a term note. The line of credit bears interest at 90-day LIBOR plus 2.75%, with a floor rate of 4.00% and has

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an initial term that expires on December 28, 2017. The term note bears the same interest and matures on March 22, 2017 and requires quarterly principal payments of \$100,000 beginning June 30, 2014. This relationship is secured by all of the outstanding mBank stock.

#### 9.DEFINED BENEFIT PENSION PLAN

The Corporation acquired the Peninsula Financial Corporation noncontributory defined benefit pension plan. Effective December 31, 2005, the plan was amended to freeze participation in the plan; therefore, no additional employees are eligible to become participants in the plan. The benefits are based on years of service and the employee's compensation at the time of retirement. The Plan was amended effective December 31, 2010, to freeze benefit accrual for all participants. Expected contributions to the Plan in 2016 are \$.063 million. The anticipated distributions over the next five years and through December 31, 2025 are detailed in the table below:

2016	\$ 134
2017	132
2018	129
2019	126
2020	125
2021-2025	690
Total	\$ 1,336

At March 31, 2016, the plan's assets had a fair value of \$2.033 million and the Corporation had a net liability of \$1.147 million. The accumulated benefit obligation was \$3.180 million. At March 31, 2015, the plan's assets had a fair value of \$2.107 million and the Corporation had a net liability of \$1.183 million. The accumulated benefit obligation at March 31, 2015 was \$3.290 million.

Assumptions in the actuarial valuation are:

	2016	
Weighted average discount rate	3.99	%
Rate of increase in future compensation levels	N/A	
Expected long-term rate of return on plan assets	8.00	%

The expected long-term rate of return on plan assets reflects management's expectations of long-term average rates of return on funds invested to provide for benefits included in the projected benefit obligation. The expected return is

based on the outlook for inflation, fixed income returns and equity returns, while also considering historical returns, asset allocation and investment strategy. The discount rate assumption is based on investment yields available on AA rated long-term corporate bonds.

The primary investment objective is to maximize growth of the pension plan assets to meet the projected obligations to the beneficiaries over a long period of time, and to do so in a manner that is consistent with the Corporation's risk tolerance. The intention of the plan sponsor is to invest the plan assets in mutual funds with the following asset allocation:

	Target	Actual
	Allocation	Allocation
Equity securities	50% to 70%	60%
Fixed income securities	30% to 50%	40%

#### 10.STOCK COMPENSATION PLANS

On May 22, 2012, the Company's shareholders approved the Mackinac Financial Corporation 2012 Incentive Compensation Plan, under which current and prospective employees, non-employee directors and consultants may be awarded incentive stock options, non-statutory stock options, RSUs, or stock appreciation rights. The aggregate number of shares of the Company's common stock issuable under the plan is 575,000, which included 392,152 option shares outstanding at that time. Awards are made at the discretion of management. Compensation cost equal to the fair value of the award is recognized over the vesting period.

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Restricted Stock Awards

The Corporation's restricted stock awards require certain service-based or performance requirements and have a vesting period of four years. Compensation expense is recognized on a straight-line basis over the vesting period. Shares are subject to certain restrictions and risk of forfeiture by the participants.

The Corporation, in August 2012 and March 2014, granted RSUs to members of the Board of Directors and Management. In August 2012, 148,500 RSUs were granted at a market value of \$7.91 and will vest equally over a four year term. In exchange for the grant of these RSUs various previously issued stock option awards were surrendered. In March 2014, 52,774 RSUs were granted at a market value of \$12.95, also vesting equally over a four year term. In March 2015, 37,730 RSUs were granted at a market value of \$11.15, also vesting over a four year term. In February 2016, 35,733 RSUs were granted at a market value of \$9.91, also vesting over a four-year term. The RSUs were awarded at no cost to the employee. Compensation cost to be recognized over the four year vesting periods, is \$1.175 million, \$.683 million, \$.421 million and \$.354 million, respectively. On August 31, 2013, 2014 and 2015, the Corporation issued 37,125 shares of its common stock for vested RSUs, in each year. In March 2015, the Corporation issued 13,194 shares of its common stock for vested RSUs. In May 2015, the Corporation granted 3,000 shares, which were immediately vested and issued. In March 2016, the Corporation issued 22,626 shares of its common stock for vested RSUs.

A summary of changes in our nonvested shares for the period follows:

		Weighted Average Grant
	Number	Date
		Fair
	Outstanding	Value
Nonvested balance at January 1, 2016	114,435	\$ 10.72
Granted during the year	35,733	9.91
Vested during the year	(22,626)	12.20
Nonvested balance at March 31, 2016	127,542	\$ 10.23

A summary of stock option transactions for the three months ended March 31, 2016 and 2015, and the year ended December 31, 2015, is as follows:

	March	December	March
	31,	31,	31,
	2016	2015	2015
Outstanding shares at beginning of year	10,000	20,000	20,000
Granted during the year			
Exercised during the year			
Expired during the year		(10,000)	
Outstanding shares at end of period	10,000	10,000	20,000
Exercisable shares at end of period	2,000	2,000	4,000
Weighted average exercise price per share at end of period	\$ 12.00	\$ 12.00	\$ 11.33
Shares available for grant at end of period	_	_	_

There were no options granted in the first three months of 2016 and 2015.

Following is a summary of the options outstanding and exercisable at March 31, 2016.

				Weighted Average
Exercise	Number			Remaining
Price	Outstanding	Exercisable	<b>Unvested Options</b>	Contractual Life-Years
\$ 12.00	10,000	2,000	8,000	.75

Options issued since the Corporation's recapitalization in December of 2004 call for 20% immediate vesting upon issue and subsequent vesting to occur over a two to five year period, based upon the market value appreciation of the underlying Corporation's stock. Compensation related to these options was expensed based upon the vesting period

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without consideration given to market value appreciation. There are no future compensation expenses related to existing option programs.

#### 11.INCOME TAXES

The Corporation has reported deferred tax assets of \$8.523 million at March 31, 2016. A valuation allowance is provided against deferred tax assets when it is more likely than not that some or all of the deferred tax asset will not be realized. The Corporation, as of March 31, 2016 had a net operating loss and tax credit carryforwards for tax purposes of approximately \$11.200 million, and \$2.300 million, respectively. The Corporation evaluated the future benefits from these carryforwards as of March 31, 2016 and determined that it was "more likely than not" that they would be utilized prior to expiration. The net operating loss carryforwards expire twenty years from the date they originated. These carryforwards, if not utilized, will begin to expire in the year 2023. A portion of the NOL and credit carryforwards are subject to the limitations for utilization as set forth in Section 382 of the Internal Revenue Code. The annual limitation is \$1.404 million for the NOL and the equivalent value of tax credits, which is approximately \$.476 million. These limitations for use were established in conjunction with the recapitalization of the Corporation in December 2004. The Corporation will continue to evaluate the future benefits from these carryforwards in order to determine if any adjustment to the deferred tax asset is warranted.

The Corporation recognized a federal income tax expense of approximately \$.585 million for the three months ended March 31, 2016 and a deferred tax expense of \$.712 million for the three months ended March 31, 2015.

### 12.FAIR VALUE MEASUREMENTS

Fair value estimates, methods, and assumptions are set forth below for the Corporation's financial instruments:

Cash, cash equivalents, and interest-bearing deposits - The carrying values approximate the fair values for these assets.

Securities - Fair values are based on quoted market prices where available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Federal Home Loan Bank stock – Federal Home Loan Bank stock is carried at cost, which is its redeemable value and approximates its fair value, since the market for this stock is limited.

Loans - Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as commercial, residential mortgage, and other consumer. The fair value of loans is calculated by discounting scheduled cash flows using discount rates reflecting the credit and interest rate risk inherent in the loan.

The methodology in determining fair value of nonaccrual loans is to average them into the blended interest rate at 0% interest. This has the effect of decreasing the carrying amount below the risk-free rate amount and, therefore, discounts the estimated fair value.

Impaired loans are measured at the estimated fair value of the expected future cash flows at the loan's effective interest rate or the fair value of the collateral for loans which are collateral dependent. Therefore, the carrying values of impaired loans approximate the estimated fair values for these assets.

Deposits - The fair value of deposits with no stated maturity, such as noninterest-bearing demand deposits and savings, is equal to the amount payable on demand at the reporting date. The fair value of time deposits is based on the discounted value of contractual cash flows applying interest rates currently being offered on similar time deposits.

Borrowings - Rates currently available for debt with similar terms and remaining maturities are used to estimate the fair value of existing debt. The fair value of borrowed funds due on demand is the amount payable at the reporting date.

Accrued interest - The carrying amount of accrued interest approximates fair value.

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Off-balance-sheet instruments - The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements, the current interest rates, and the present creditworthiness of the counterparties. Since the differences in the current fees and those reflected to the off-balance-sheet instruments at year-end are immaterial, no amounts for fair value are presented.

The following table presents information for financial instruments at March 31, 2016, December 31, 2015 and March 31, 2015 (dollars in thousands):

	Level in Fair Value Hierarchy	March 31, 20 Carrying Amount	016 Estimated Fair Value	December 31 Carrying Amount	1, 2015 Estimated Fair Value	March 31, 20 Carrying Amount	15 Estimated Fair Value
Financial assets: Cash and cash							
equivalents Interest-bearing	Level 1	\$ 18,016	\$ 18,016	\$ 25,008	\$ 25,008	\$ 24,246	\$ 24,246
deposits Securities available for	Level 2	4,989	4,989	5,089	5,089	5,832	5,832
sale Federal Home Loan Bank	Level 2	54,021	54,021	53,728	53,728	63,313	63,313
stock Net loans Accrued interest	Level 2 Level 3	2,169 613,801	2,169 613,096	2,169 613,390	2,169 614,187	2,973 592,204	2,973 593,121
receivable	Level 3	1,845	1,845	1,416	1,416	1,758	1,758
Total financial assets		\$ 694,841	\$ 694,136	\$ 700,800	\$ 701,597	\$ 690,326	\$ 691,243
Financial liabilities:							
Deposits Borrowings Accrued	Level 2 Level 2	\$ 592,978 46,454	\$ 591,417 47,291	\$ 610,323 45,754	\$ 607,636 45,989	\$ 597,913 49,839	\$ 598,184 50,685
interest payable	Level 3	182	182	174	174	227	227
Total financial liabilties		\$ 639,614	\$ 638,890	\$ 656,251	\$ 653,799	\$ 647,979	\$ 649,096

Limitations - Fair value estimates are made at a specific point in time based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Corporation's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Corporation's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates. Fair value estimates are based on existing on-and off-balance-sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial instruments, other assets, and other liabilities. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

The following is information about the Corporation's assets and liabilities measured at fair value on a recurring basis at March 31, 2016, and the valuation techniques used by the Corporation to determine those fair values.

Level In general, fair values determined by Level 1 inputs use quoted prices in active markets for identical assets or 1: liabilities that the Corporation has the ability to access.

Level Fair values determined by Level 2 inputs use other inputs that are observable, either directly or 2: indirectly. These Level 2 inputs include quoted prices for similar assets and liabilities in active markets, and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

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Level Level 3 inputs are unobservable inputs, including inputs available in situations where there is little, if any, 3: market activity for the related asset or liability.

The fair value of all investment securities at March 31, 2016, December 31, 2015 and March 31, 2015 were based on level 2 inputs. There are no other assets or liabilities measured on a recurring basis at fair value. For additional information regarding investment securities, please refer to "Note 4 Investment Securities."

The Corporation had no Level 3 assets or liabilities measured at fair value on a recurring basis as of March 31, 2016, December 31, 2015 or March 31, 2015.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Corporation's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset or liability.

The Corporation also has assets that under certain conditions are subject to measurement at fair value on a non-recurring basis. These assets include certain impaired loans and other real estate owned. The Corporation has estimated the fair values of these assets using Level 3 inputs, specifically discounted cash flow projections.

Assets Measured at Fair Value on a Nonrecurring Basis at March 31, 2016

	Balance at	in Active Markets Other Observable U for Identical AssetsInputs In		Uı	gnificant nobservable puts	Total Losses for Three Months Ended March 31, 2016			
(dollars in thousands) Assets	March 31, 2016			(Level 2)				(Level 3)	
Impaired loans Other real estate owned	\$ 8,193 2,684	\$	_	\$	_	\$	8,193 2,684	\$ \$	236 16 252

Assets Measured at Fair Value on a Nonrecurring Basis at December 31, 2015

		_	l Prices ve Markets	Signific Other C		C	gnificant observable		tal Losses for
	Balance at December	for Ide	ntical Asset	sInputs		Inp	outs	Three Months Ended December 31,	
(dollars in thousands) Assets	31, 2015	(Level	1)	(Level 2	2)	(Le	evel 3)	201	*
Impaired loans Other real estate held for	\$ 10,724	\$	_	\$	_	\$	10,724	\$	1,852
sale	2,324		_		_		2,324	\$	332 2,184

Assets Measured at Fair Value on a Nonrecurring Basis at March 31, 2015

(dollars in thousands) Assets	Balance at March 31, 2015	in Acti	ntical Asset	Observable	e Ui In	gnificant nobservable puts evel 3)	Three	Losses for Months Ended 31, 2015
Impaired loans Other real estate owned	\$ 18,308 2,632	\$		\$ _	\$	18,308 2,632	\$ \$	

Impaired loans categorized as Level 3 assets consist of non-homogeneous loans that are considered impaired. The Corporation estimates the fair value of the loans based on the present value of expected future cash flows using management's best estimate of key assumptions. These assumptions include future payment ability, timing of payment streams, and estimated realizable values of available collateral (typically based on outside appraisals).

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#### 13.SHAREHOLDERS' EQUITY

The Corporation currently has a share repurchase program. The program is conducted under authorizations from time to time by the Board of Directors. The Corporation repurchased 9,000 shares thus far in 2016, 102,455 shares in 2015, 13,700 shares in 2014 and 55,594 shares in 2013. The share repurchases were conducted under Board authorizations made and publically announced of \$600,000 on February 27, 2013, \$600,000 on December 17, 2013 and an additional \$750,000 on April 28, 2015. None of these authorizations has an expiration date. As of March 31, 2016, \$.077 million of the total authorization was available for future purchases.

#### 14.COMMITMENTS, CONTINGENCIES AND CREDIT RISK

Financial Instruments With Off-Balance-Sheet Risk

The Corporation is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheets.

The Corporation's exposure to credit loss, in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit, is represented by the contractual amount of those instruments. The Corporation uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments. These commitments are as follows (dollars in thousands):

	March	December	March
	31,	31,	31,
	2016	2015	2015
Commitments to extend credit:			
Variable rate	\$ 53,447	\$ 53,628	\$ 42,690
Fixed rate	31,807	26,846	21,713
Standby letters of credit - Variable rate	7,416	6,390	6,310
Credit card commitments - Fixed rate	4,017	3,747	3,367

\$ 96,687 \$ 90,611 \$ 74,080

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Corporation evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Corporation upon extension of credit, is based on management's credit evaluation of the party. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the Corporation to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The commitments are structured to allow for 100% collateralization on all standby letters of credit.

Credit card commitments are commitments on credit cards issued by the Corporation's subsidiary and serviced by other companies. These commitments are unsecured.

Legal Proceedings and Contingencies

In the normal course of business, the Corporation is involved in various legal proceedings. For expanded discussion on the Corporation's legal proceedings, see Part II, Item 1, "Legal Proceedings" in this report.

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Concentration of Credit Risk

The Bank grants commercial, residential, agricultural, and consumer loans throughout Michigan. The Bank's most prominent concentration in the loan portfolio relates to commercial real estate loans to operators of nonresidential buildings. This concentration at March 31, 2016 represents \$102.427 million, or 22.48%, compared to \$106.286 million, or 24.81%, of the commercial loan portfolio on March 31, 2015. The remainder of the commercial loan portfolio is diversified in such categories as hospitality and tourism, real estate agents and managers, new car dealers, gaming, petroleum, forestry, agriculture and construction. Due to the diversity of the Bank's locations, the ability of debtors of residential and consumer loans to honor their obligations is not tied to any particular economic sector.

#### 15. BUSINESS COMBINATIONS

The Corporation completed its acquisition of The First National Bank of Eagle River ("Eagle River") in April 2016. Eagle River had three branch offices and approximately \$125 million in assets as of April 29, 2016. In accordance with the terms of the stock purchase agreement, the Corporation acquired all of the outstanding stock of Eagle River in an all cash transaction for a fixed price of \$12.500 million. Due to the timing of the acquisition, the Corporation has not yet completed its determination of the fair values of assets aquired and liabilities assumed and the purchase price allocation.

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Forward Looking Statements/Risk Factors

This report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Corporation intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and is including this statement for purposes of these safe harbor provisions. Forward-looking statements which are based on certain assumptions and describe future plans, strategies, or expectations of the Corporation, are generally identifiable by use of the words "believe", "expect", "intend", "anticipate", "estimate", "project", or similar expressions. The Corporation's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors that could cause actual results to differ from the results in forward-looking statements include, but are not limited to:

#### RISK FACTORS

Risks Related to our Lending and Credit Activities

- · Our business may be adversely affected by conditions in the financial markets and economic conditions generally, as our borrowers' ability to repay loans and the value of the collateral securing our loans decline.
- · Weakness in the markets for residential or commercial real estate, including the secondary residential mortgage loan markets, could reduce our net income and profitability.
- · As a community banking organization, the Corporation's success depends upon local and regional economic conditions and has different lending risks than larger banks.

We manage our credit exposure through careful monitoring of loan applicants and loan concentrations in particular industries and through loan approval and review procedures. We have established an evaluation process designed to determine the adequacy of our allowance for loan losses. While this evaluation process uses historical and other objective information, the classification of loans and the establishment of loan losses is an estimated based on experience, judgment and expectations regarding borrowers and economic conditions, as well as regulator judgments. We can make no assurance that our loan loss reserves will be sufficient to absorb future loan losses of prevent a material adverse effect on its business, profitability or financial condition.

· Our allowance for loan losses may be insufficient.

Continuing deterioration in economic conditions affecting borrowers, new information regarding existing loans,
identification of additional problem loans, and other factors, both within and outside of our control, may require an
increase in our allowance for loan losses.

Risks Related to Our Operations

· We are subject to interest rate risk.

Our earnings and cash flows are largely dependent upon our net interest income, which is the difference between interest income on interest-earning assets such as loans and securities and interest expense paid on interest-bearing liabilities such as deposits and borrowed funds. There are many factors which influence interest rates that are beyond our control, including but not limited to general economic conditions and governmental policy, in particular, the policies of the FRB.

- · Changes in our accounting policies or in accounting standards could materially affect how we report our financial results and condition.
- · We may not realize the expected benefits of our recently completed acquisition of The First National Bank of Eagle River.
- · Our controls and procedures may fail or be circumvented.

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· Impairment of deferred income tax assets could require charges to earnings, which could result in an adverse impact on our results of operations.

In assessing the realizability of deferred income tax assets, management considers whether it is more likely than not that some allowance requires management to evaluate all available evidence, both negative and positive. Positive evidence necessary to overcome the negative evidence includes whether future taxable income in sufficient amounts and character within the carry back and carry forward periods is available under the tax law, including the use of tax planning strategies. When negative evidence (e.g. cumulative losses in recent years, history of operating loss or tax credit carry forwards expiring unused) exists, more positive evidence than negative evidence will be necessary. At March 31, 2016, net deferred tax assets are approximately \$8.523 million. If a valuation allowance becomes necessary with respect to such balance, it could have a material adverse effect on our business, results of operations and financial condition.

· Our information systems may experience an interruption of breach in security.

Risks Related to Legal and Regulatory Compliance

- · We operate in a highly regulated environment, which could increase our cost structure or have other negative impacts on our operations.
- The full impact of the recently implemented Dodd-Frank Act is currently unknown and subject to significant uncertainty.

Strategic Risks

- Maintaining or increasing our market share may depend on lowering prices and market acceptance of new products and services.
- · Future growth or operating results may require us to raise additional capital but that capital may not be available.

Reputation Risks

· Unauthorized disclosure of sensitive of confidential client or customer information, whether through a breach of our computer system or otherwise, could severely harm our business.

### Liquidity Risks

• We could experience an unexpected inability to obtain needed liquidity.

The ability of a financial institution to meet its current financial obligations is a function of its balance sheet structure, its ability to liquidate assets and its access to alternative sources of funds. We seek to ensure our funding needs are met by maintaining an appropriate level of liquidity through asset/liability management.

Risks Related to an Investment in Our Common Stock

- · Limited trading activity for shares of our common stock may contribute to price volatility.
- · Our securities are not an insured deposit.
- · You may not receive dividends on your investment in common stock.

Our ability to pay dividends is dependent upon our receipt of dividends from the Bank, which is subject to regulatory restrictions. Such restrictions, which govern state-chartered banks, generally limit the payment of dividends on bank stock to the bank's undivided profits after all payments of all necessary expenses, provided that the bank's surplus equals or exceeds its capital.

These risks and uncertainties should be considered in evaluating forward-looking statements. Further information concerning the Corporation and its business, including additional factors that could materially affect the Corporation's financial results, is included in the Corporation's filings with the Securities and Exchange Commission. All forward-

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looking statements contained in this report are based upon information presently available and the Corporation assumes no obligation to update any forward-looking statements.

#### MACKINAC FINANCIAL CORPORATION

ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion will cover results of operations, asset quality, financial position, liquidity, interest rate sensitivity, and capital resources for the periods indicated. The information included in this discussion is intended to assist readers in their analysis of, and should be read in conjunction with, the consolidated financial statements, the related notes, and other supplemental information presented elsewhere in this report. This discussion should also be read in conjunction with the consolidated financial statements and footnotes contained in the Corporation's Annual Report and Form 10-K for the year-ended December 31, 2015. Throughout this discussion, the term "Bank" refers to mBank, the principal banking subsidiary of the Corporation.

#### FINANCIAL OVERVIEW

The Corporation recorded first quarter 2016 net income available to common shareholders of \$1.132 million, or \$.18 per share, compared to net income of \$1.371 million, or \$.22 per share, for the first quarter of 2015. The 2015 first quarter income was positively impacted by a one-time \$.283 million credit mark accretion under GAAP from the acquired loan portfolio from Peninsula Bank. 2015 income adjusted for this item was \$1.088 million, or \$.17 per share.

Weighted average shares totaled 6,214,083 shares for the three month period in 2016 compared to 6,256,475 shares for the three month period in 2015.

The net interest margin for the first quarter of 2016 was \$7.288 million, or 4.33%, compared to \$7.520 million, or 4.53% in the first quarter of 2015.

Total assets of the Corporation at March 31, 2016 were \$732.932 million, up by \$4.088 million, or 0.56% from the \$728.844 million in total assets reported at March 31, 2015 and down by \$6.337 million, or .86%, from total assets of \$739.269 million at year-end 2015.

#### FINANCIAL CONDITION

Cash and Cash Equivalents

Cash and cash equivalents decreased \$6.992 million during the first three months of 2016. See further discussion of the change in cash and cash equivalents in the Liquidity section.

**Investment Securities** 

Securities available for sale increased \$.293 million from December 31, 2015 to March 31, 2016, with the balance on March 31, 2016 totaling \$54.021 million. Investment securities are utilized in an effort to manage interest rate risk and liquidity. As of March 31, 2016, investment securities with an estimated fair value of \$7.987 million were pledged.

Loans

Through the first three months of 2016, loan balances increased by \$.231 million, from December 31, 2015 balances of \$618.394 million. During the first three months of 2016, the Bank had total loan production of \$50.361 million, which included \$13.801 million of secondary market loan production. This loan production, however, was offset by loan principal runoff, paydowns and amortization.

Management continues to actively manage the loan portfolio, seeking to identify and resolve problem assets at an early stage. Management believes a properly positioned loan portfolio provides the most attractive earning asset yield available to the Corporation and, with a diligent loan approval process and exception reporting, management can effectively manage the risk in the loan portfolio. Management intends to continue loan growth within its markets for

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mortgage, consumer, and commercial loan products while concentrating on loan quality, industry concentration issues, and competitive pricing.

Following is a summary of the loan portfolio at March 31, 2016, December 31, 2015 and March 31, 2015 (dollars in thousands):

	March 31, 2016	Percent of Total	December 31, 2015	Percent of Total	March 31, 2015	Percent of Total
Commercial real estate	\$ 317,081	51.25%	\$ 312,805	50.59%	\$ 301,924	52.02%
Commercial, financial, and						
agricultural	124,005	20.05	122,140	19.75	99,496	16.65
One to four family residential						
real estate	135,641	21.93	140,502	22.72	142,283	23.8
Construction:						
Consumer	11,959	1.93	11,770	1.90	9,733	1.63
Commercial	14,489	2.34	15,330	2.48	18,019	3.01
Consumer	15,450	2.50	15,847	2.56	17,276	2.89
Total loans	\$ 618,625	100.00%	\$ 618,394	100.00%	\$ 588,731	100.00%

Following is a table showing the significant industry types in the commercial loan portfolio as of March 31, 2016, December 31, 2015 and March 31, 2015 (dollars in thousands):

	March 31, 20	March 31, 2016			1, 2015	March 31, 2015			
	Outstanding Balance	Percent of Loans	Percent of Capital	Outstanding Balance	Percent of Loans	Percent of Capital	Outstanding Balance	Percent of Loans	F
- operators									
ial buildings	102,427	22.49%	132.34%	102,620	22.79%	133.97%	106,286	24.81%	1
and tourism esidential	46,555	10.22	60.15	41,300	9.17	53.92	45,995	10.73	6
	29,194	6.41	37.72	25,930	5.76	33.85	21,545	5.03	2
ations and									
e stores 1	21,614	4.74	27.93	21,647	4.81	28.26	18,019	4.21	2
1	14,489	3.18	18.72	15,330	3.40	20.01	13,965	3.26	1
other real									
erty	12,227	2.68	15.80	7,055	1.57	9.21	9,717	2.27	1

229,069	50.28	295.97	236,393	52.50	308.60	212,912	49.69
\$ 455,575	100.00%		\$ 450,275	100.00%		\$ 428,439	100.00%

Management recognizes the additional risk presented by the concentration in certain segments of the portfolio. On a historical basis, the Corporation's highest concentration of credit risk was the hospitality and tourism industry. Management does not consider the current loan concentrations in hospitality and tourism to be problematic, and has no intention of further reducing loans to this industry segment. Management does not believe that its current portfolio composition has increased exposure related to any specific industry concentration as of March 31, 2016. The current concentration of real estate related loans represents a broad customer base composed of a high percentage of owner occupied developments.

Our residential real estate portfolio predominantly includes one to four family adjustable rate mortgages that have repricing terms generally from one to three years, construction loans to individuals and bridge financing loans for qualifying customers. As of March 31, 2016, our residential loan portfolio totaled \$147.600 million, or 23.86% of our total outstanding loans.

Due to the seasonal nature of many of the Corporation's commercial loan customers, loan payment terms provide flexibility by structuring payments to coincide with the customer's business cycle. The lending staff evaluates the collectability of the past due loans based on documented collateral values and payment history. The Corporation discontinues the accrual of interest on loans when, in the opinion of management, there is an indication that the borrower may be unable to meet the payments as they become due. Upon such discontinuance, all unpaid accrued interest is reversed. Loans are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured.

#### Credit Quality

Management analyzes the allowance for loan losses in detail on a monthly basis to determine whether the losses inherent in the portfolio are properly reserved for. Net charge-offs for the three months ended March 31, 2016 amounted to \$.180 million, compared to net recoveries of \$.083 million, for the same period in 2015. The current reserve balance is

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nercial

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representative of the relevant risk inherent within the Corporation's loan portfolio. Additions or reductions to the reserve in future periods will be dependent upon a combination of future loan growth, nonperforming loan balances and charge-off activity.

The table below shows period end balances of nonperforming assets (dollars in thousands):

	March 31, 2016	December 31, 2015	March 31, 2015
Nonperforming Assets: Nonaccrual loans Loans past due 90 days or more Restructured loans Total nonperforming loans Other real estate owned Total nonperforming assets Nonperforming loans as a % of loans Nonperforming assets as a % of assets	\$ 1,523	\$ 2,353	\$ 10,671
	44	32	49
	150	154	1,130
	1,717	2,539	11,850
	2,684	2,324	2,632
	\$ 4,401	\$ 4,863	\$ 14,482
	0.28%	0.41%	1.98%
	0.60%	0.66%	1.99%
Reserve for Loan Losses: At period end As a % of average loans As a % of nonperforming loans As a % of nonaccrual loans Texas Ratio	\$ 4,824	\$ 5,004	\$ 5,527
	0.78%	0.83%	0.92%
	280.96%	197.09%	46.64%
	316.74%	212.66%	46.84%
	5.61%	6.34%	19.16%

Nonperforming assets at \$4.401 million have decreased in 2016 by \$.462 million from the \$4.863 million at 2015 year end.

The following ratios provide additional information relative to the Corporation's credit quality (dollars in thousands):

	At Period En March 31, 2016	December 31, 2015	March 31, 2015
Total loans, at period end	\$ 618,625	618,394	\$ 597,931
Average loans for the period	\$ 615,684	\$ 602,904	\$ 600,052

For the Period Ended

	Three Months	Twelve Months	Three Months
	Ended	Ended	Ended
	March 31, 2016	December 31, 2015	March 31, 2015
Net charge-offs (recoveries) during the period	\$ 180	1,340	\$ (82)
Net charge-offs to average loans, annualized	0.12%	0.22%	N/M%

Management continues to address market issues impacting its loan customer base. In conjunction with the Corporation's senior lending staff and bank regulatory examinations, management reviews the Corporation's loans, related collateral evaluations, and the overall lending process. The Corporation also utilizes an outside loan consultant to perform a review of the loan portfolio. The opinion of this consultant upon completion of the 2015 independent review provided findings similar to management with respect to credit quality. In 2016, the Corporation continues to utilize a consultant for loan review.

As of March 31, 2016, the allowance for loan losses represented .78% of total loans. At March 31, 2016, the allowance included specific reserves in the amount of \$.794 million, as compared to specific reserves of \$.727 million at December 31, 2015 and \$2.203 million at March 31, 2015. In management's opinion, the allowance for loan losses is adequate to cover probable losses related to specifically identified loans, as well as probable losses inherent in the balance of the loan portfolio.

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As part of the process of resolving problem credits, the Corporation may acquire ownership of collateral which secured such credits. The Corporation carries this collateral in other real estate on the balance sheet.

The following table represents the activity in other real estate for the periods indicated (dollars in thousands):

	Three Months Ended	Year Ended	Three Months Ended
	March 31, 2016	December 31, 2015	March 31, 2015
Balance at beginning of period Other real estate transferred from loans due to foreclosure Other real estate sold, net of purch accounting adjustments Writedowns on other real estate held for sale, incl purch acct adj Loss on sale of other real estate held for sale	\$ 2,324 623 (246) — (17)	\$ 3,010 1,376 (1,702) (295) (65)	\$ 3010 63 (424) (3) (14)
Balance at end of period	\$ 2,684	\$ 2,324	\$ 2,632

During the first three months of 2016, the Corporation received real estate in lieu of loan payments of \$.623 million. Other real estate is initially valued at the lower of cost or the fair value less selling costs. After the initial receipt, management periodically re-evaluates the recorded balances and any additional reductions in the fair value result in a write-down of other real estate.

#### **Deposits**

The Corporation had a decrease in deposits in the first three months of 2016. Total deposits decreased by \$17.345 million, or 2.84 %, in the first three months of 2016. The decrease in deposits for the first three months of 2016 is composed of a decrease in noncore deposits of \$10.581 million and a decrease in core deposits of \$6.764 million. In recent years, the Corporation has strategically emphasized the growth of core deposits. This strategic initiative is supported with an individual incentive plan, along with the introduction of several new deposit products and competitive deposit pricing. Most recently, we have experienced some declines in core deposits. A portion of these decreases can be attributed to individual customer deposit reductions due to various business related needs. Management also utilizes brokered deposits as a funding source, which provides flexibility in managing interest rate risk for fixed rate longer term loan fundings.

Management continues to monitor existing deposit products in order to stay competitive as to both terms and pricing. It is the intent of management to be aggressive in its markets to grow core deposits with an emphasis placed on transactional deposits.

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The following table represents detail of deposits at the end of the periods indicated (dollars in thousands):

	March 31, 2016	% of Total	December 31, 2015	% of Total	March 31, 2015	% of Total
Noninterest bearing	\$ 117,704	19.85%	\$ 122,775	20.12%	\$ 104,689	17.51%
NOW, money market, checking	207,068	34.92	202,784	33.23	206,824	34.59
Savings	31,994	5.40	30,882	5.06	29,470	4.93
Certificates of Deposit <\$250,000	116,995	19.73	124,084	20.33	127,639	21.35
Total core deposits	473,761	79.90	480,525	78.73	468,622	78.38
Certificates of Deposit >\$250,000	7,910	1.33	8,532	1.40	29,434	4.92
Brokered CDs	111,307	18.77	121,266	19.87	99,857	16.7
Total non-core deposits	119,217	20.10	129,798	21.27	129,291	21.62
Total deposits	\$ 592,978	100.00%	\$ 610,323	100.00%	\$ 597,913	100.00%

## Borrowings

The Corporation also utilizes FHLB borrowings as a source of funding. At March 31, 2016, this source of funding totaled \$35 million and the Corporation secured this funding by pledging loans and investments. The \$35 million of FHLB borrowings has a weighted average maturity of 2.50 years and a weighted average rate of 1.44% at March 31, 2016. The Corporation also has a USDA Rural Development loan held by its wholly owned subsidiary, First Rural Relending that has an outstanding balance of \$.704 million, with a fixed interest rate of 1% that matures in August 2024.

In addition to the above, the Corporation currently has one banking borrowing relationship. The relationship consists of a line of credit and a term note. The line of credit bears interest at 90-day LIBOR plus 2.75%, with a floor rate of 4.00% and has an initial term that expires on December 28, 2017. The term note bears the same interest and matures on March 22, 2017 and requires quarterly principal payments of \$100,000 beginning June 30, 2014.

## Shareholders' Equity

Total shareholders' equity increased \$.793 million from December 31, 2015 to March 31, 2016. Contributing to the increase in shareholders' equity was net income available to common shareholders of \$1.132 million, a reduction for cash dividends on common stock of \$.607 million, increases due to stock compensation of \$.150 million, an increase in the market value of securities of \$.217 million and a decrease due to the repurchase of common stock of \$.099 million.

## **RESULTS OF OPERATIONS**

Summary

The Corporation reported net income available to common shareholders of \$1.132 million, or \$.18 per share, in the first three months of 2016, compared to \$1.371 million, or \$.22 per share, for the first three months of 2015. The first quarter 2015 income was positively impacted by a one-time \$.283 million credit mark accretion under GAAP from the acquired loan portfolio from Peninsula Bank.

Net Interest Income

Net interest income is the Corporation's primary source of core earnings. Net interest income represents the difference between the average yield earned on interest earning assets and the average rate paid on interest bearing obligations. The

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deposits

112,140

99,595

net interest income is impacted by economic and competitive factors that influence rates, loan demand, and the availability of funding.

Net interest margin on a fully taxable equivalent basis amounted to \$7.306 million, 4.34% of average earning assets, in the first quarter of 2016, compared to \$7.543 million, and 4.53% of average earning assets, in the first quarter of 2015.

The following table presents the amount of interest income from average interest-earning assets and the yields earned on those assets, as well as the interest expense on average interest-bearing obligations and the rates paid on those obligations. All average balances are daily average balances.

	Three Month	hs Ended						2016-201:	5	
thousands)	Average Bal March 31, 2016	lances 2015	Increase/ (Decrease)	Average March 3 2016		Interest March 31, 2016	2015	Income/ Expense Variance	Volume	Rate Variance
2,3) ecurities le securities	\$ 615,684 50,965	\$ 600,052 61,742	\$ 15,632 (10,777)	5.20% 2.07	5.56% 2.09	\$ 7,965 262	\$ 8,231 302	\$ (266) (40)	\$ 214 (77)	\$ (532) 47
le securities	2,466	2,450	16	7.34	4.33	45	61	(16)	(35)	42
nds sold rest-earning	1,169	2	1,167	.34	_	1	_	1	_	
	7,224	8,475	(1,251)	3.01	2.94	54	62	(8)	(9)	1
ing assets	677,508	672,721	4,787	4.94	5.22	8,327	8,656	(329)	93	(442)
or loan	(4,937)	(5201)	264							
due from	27,416	19,568	7,848							
ets 1 Estate ets ts	12,500 2,747 21,854 \$ 737,088	12,690 2,731 34,987 \$ 737,496	(190) 16 (13,133) \$ (408)							
money posits	\$ 161,785	\$ 166,280	\$ (4,495)	.34	.28%	\$ 137	\$ 116	\$ 21	\$ (3)	\$ 24
ecking eposits s of deposit	47,662 31,084 131,700	51,015 28,485 160,778	(3,353) 2,599 (29,078)	.17 .12 .97	.19 .07 1.10	20 9 319	24 5 436	(4) 4 (117)	(2) — (79)	(3) 3 (50)

1.01

.99

12,545

283

7

30

41

gs	52,157	54,605	(2,448)	1.95	2.15	253	290	(37)	(13)	(27)
est-bearing	536,528	560,758	(24,230)	.77	.92	1,021	1,113	(92)	(67)	(46)
leposits	119,992	95,230	24,762							
ilities	3,284	7,731	(4,447)							
ers' equity	77,284	73,777	3,507							
lities and ers' equity	\$ 737,088	\$ 737,496	\$ (408)							
ıd				4.17%	4.30%					
st						\$ 7,306	\$ 7,543	\$ (237)	\$ 160	\$ (396)
venue				4.34%	4.53%	<b>Ф</b> 1,300	φ 1,343	\$ (237)	\$ 100	φ (390)

- (1) For purposes of these computations, nonaccruing loans are included in the daily average loan amounts outstanding.
- (2) The amount of interest income on loans and nontaxable securities has been adjusted to a tax equivalent basis, using a 34% tax rate.
- (3) Interest income on loans includes fees.

During this relatively low interest environment, the Corporation has also repriced a significant portion of its loan portfolio. Management has been diligent when repricing maturing or new loans in establishing interest rate floors in order to maintain our improved interest rate spread. The Corporation is anticipating some margin pressure in future periods as we continue to see extremely competitive pricing on new and renewable loans.

## Provision for Loan Losses

The Corporation records a provision for loan losses when it believes it is necessary to adjust the allowance for loan losses to maintain an adequate level after considering factors such as loan charge-offs and recoveries, changes in identified levels of risk in the loan portfolio, changes in the mix of loans in the portfolio, loan growth, and other

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economic factors. During the first three months of 2016, the Corporation determined through this analysis that no provision for loan loss was required, compared to \$.305 million in the first three months of 2015. There were net charge-offs of \$.180 million in the first three months of 2016, compared to recoveries of \$.082 million for the same period in 2015.

#### Other Income

Other income was \$.627 million in the first three months of 2016, compared to \$.624 million in the same period in 2015. Included in other income were net security gains of \$.097 million, as well as increased income from secondary market loans sold and deposit service fees.

Management continues to evaluate deposit products and services for ways to better serve its customer base and also enhance service fee income through a broad array of products that price services based on income contribution and cost attributes.

The following table details other income for the three and three months ended March 31, 2016 and 2015 (dollars in thousands):

	Three Months Ended March 31,			
	Increase/(D			(Decrease)
	2016	2015	Dollars	Percent
Deposit service fees	\$ 216	\$ 184	\$ 32	17.39%
Income from loans sold in the secondary market	267	167	100	59.88
SBA/USDA loan sale gains		118	(118)	N/A
Mortgage servicing income	(54)	31	(85)	(274.19)
Net security gains	97	10	87	870.00
Other noninterest income	101	114	(13)	(11.40)
Total other income	\$ 627	\$ 624	\$ 3	.48%

## Other Expense

For the first three months of 2016, the Corporation recorded other expenses of \$6.198 million, compared to \$5.756 million in 2015, an increase of \$.442 million. The 2016 increase from the first three months of 2015 was due to transaction related expenses incurred with the acquisition of First National Bank of Eagle River, as well as customary employee compensation and retention related costs to ensure our personnel infrastructure keeps pace with our growing asset base and subsequent regulatory platform monitoring needs.

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The following table details other expense for the three and three months ended March 31, 2016 and 2015 (dollars in thousands):

	Three Months Ended March 31,				
			Increase/(Decrease)		
	2016	2015	Dollars	Percentage	
Salaries and employee benefits	\$ 3,387	\$ 3,047	\$ 340	11.16%	
Occupancy	640	576	64	11.11	
Furniture and equipment	383	399	(16)	(4.01)	
Data processing	345	355	(10)	(2.82)	
Advertising	156	126	30	23.81	
Professional service fees	241	301	(60)	(19.93)	
Loan and deposit	127	138	(11)	(7.97)	
Writedowns and losses on other real estate held for sale	16	17	(1)	(5.88)	
FDIC insurance premiums	108	108		N/A	
Telephone	112	132	(20)	(15.15)	
Transaction related expenses	106	_	106	N/A	
Other	577	557	20	3.59	
Total other expense	\$ 6,198	\$ 5,756	\$ 442	7.68%	

Federal Income Taxes

The Corporation recognized a federal income tax expense for the three months ended March 31, 2016 of \$.585 million, compared to \$.712 million a year earlier.

The Corporation has reported deferred tax assets of \$8.523 million at March 31, 2016. A valuation allowance is provided against deferred tax assets when it is more likely than not that some or all of the deferred tax asset will not be realized. The Corporation, as of March 31, 2016 had a net operating loss and tax credit carryforwards for tax purposes of approximately \$11.200 million and \$2.300 million, respectively. The Corporation evaluated the future benefits from these carryforwards as of March 31, 2016 and determined it was "more likely than not" that they would be utilized prior to expiration. The net operating loss carryforwards expire twenty years from the date they originated. These carryforwards, if not utilized, will begin to expire in the year 2023. A portion of the NOL and all of the credit carryforwards are subject to the limitations for utilization as set forth in Section 382 of the Internal Revenue Code. The annual limitation is \$1.404 million for the NOL and the equivalent value of tax credits, which is approximately \$.476 million. These limitations for use were established in conjunction with the recapitalization of the Corporation in December 2004. The Corporation will continue to evaluate the future benefits from these carryforwards in order to determine if any adjustment to the deferred tax asset is warranted.

## LIQUIDITY

Liquidity is defined as the ability to generate cash at a reasonable cost to fulfill lending commitments and support asset growth, while satisfying the withdrawal demands of customers and make payments on existing borrowing commitments. The Bank's principal sources of liquidity are core deposits and loan and investment payments and prepayments. Providing a secondary source of liquidity is the available for sale investment portfolio. As a final source of liquidity, the Bank can exercise existing credit arrangements.

Current balance sheet liquidity consists of \$18.016 million in cash and cash equivalents and \$46.034 million of unpledged investment securities. Although current liquidity is deemed adequate, management will increase on hand liquidity in the near term by acquiring brokered CDs in order to fund anticipated loan growth.

During the first three months of 2016, the Corporation decreased cash and cash equivalents by \$6.992 million. As shown on the Corporation's condensed consolidated statement of cash flows, liquidity was impacted by cash used in financing activities, with a net decrease in deposits of \$17.345 million and an increase in fed funds purchased of \$10.0 million. The management of bank liquidity for funding of loans and deposit maturities and withdrawals includes monitoring projected loan fundings and scheduled prepayments and deposit maturities within a 30 day period, a 30- to 90- day period and from 90 days until the end of the year. This funding forecast model is completed weekly.

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The Corporation's primary source of liquidity on a stand-alone basis is dividends from the Bank. The Corporation also has a line of credit with a correspondent bank with current availability of \$3.450 million. The Corporation's current plan for dividends from the Bank are dependent upon the profitability of the Bank, growth of assets at the Bank and the level of capital needed to stay "well capitalized."

Liquidity is managed by the Corporation through its Asset and Liability Committee ("ALCO"). The ALCO Committee meets monthly to discuss asset and liability management in order to address liquidity and funding needs to provide a process to seek the best alternatives for investments of assets, funding costs, and risk management. The liquidity position of the Bank is managed daily, thus enabling the Bank to adapt its position according to market fluctuations. Core deposits are important in maintaining a strong liquidity position as they represent a stable and relatively low cost source of funds. The Bank's liquidity is best illustrated by the mix in the Bank's core and noncore funding dependence ratio, which explains the degree of reliance on noncore liabilities to fund long-term assets.

Core deposits are herein defined as demand deposits, NOW (negotiable order withdrawals), money markets, savings and certificates of deposit under \$250,000. Noncore funding consists of certificates of deposit greater than \$250,000, brokered deposits, and FHLB and Farmers' Home Administration borrowings. At March 31, 2016, the Bank's core deposits in relation to total funding were 72.95% compared to 74.31% at March 31, 2015. These ratios indicate that at March 31, 2016, that the Bank had slightly increased its reliance on noncore deposits and borrowings to fund the Bank's long-term assets, namely loans and investments. The Bank believes that by maintaining adequate volumes of short-term investments and implementing competitive pricing strategies on deposits, it can ensure adequate liquidity to support future growth. The Bank also has correspondent lines of credit available to meet unanticipated short-term liquidity needs. As of March 31, 2016, the Bank had \$38.875 million of unsecured lines available and additional funding sources available if secured. The bank believes that its liquidity position remains strong to meet both present and future financial obligations and commitments, events or uncertainties that have resulted or are reasonably likely to result in material changes with respect to the Bank's liquidity.

From a long-term perspective, the Corporation's strategy is to increase core deposits in the Corporation's local markets. Management continually evaluates deposit products offered in order to remain competitive in its goal of increasing core deposits. The Corporation also has the ability to augment local deposit growth efforts with wholesale CD funding.

#### CAPITAL AND REGULATORY

The Corporation is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory—and possibly additional discretionary—actions by regulators that, if undertaken, could have a direct material effect on the Corporation's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt

corrective action, the Corporation must meet specific capital guidelines that involve quantitative measures of the Corporation's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Corporation's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Corporation to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital to risk-weighted assets and of Tier 1 capital to average assets. Management has determined that, as of March 31, 2016, the Corporation is well capitalized.

Effective January 1, 2015, the Corporation became subject to new capital requirements due to the Basel III regulation, including:

- · A new minimum ratio of Common Equity Tier I Capital to risk-weighted assets of 4.5%;
- · An increase in the minimum required amount of Additional Tier 1 Capital to 6% of risk-weighted assets;
- · A continuation of the current minimum required amount of Total Capital (Tier 1 plus Tier 2) of 8% of risk-weighted assets; and
- · A minimum leverage ratio of Tier I Capital to total assets equal to 4% in all circumstances.

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In order to be "well-capitalized" under the new guidelines, a depository institution must maintain a Common Equity Tier 1 Capital ratio of 6.5% or more; an Additional Tier 1 Capital ratio of 8% or more; a Total Capital ratio of 10% or more; and a leverage ratio of 5% or more.

The Corporation's and the Bank's actual capital and ratios compared to generally applicable regulatory requirements as of March 31, 2016 are as follows (dollars in thousands):

	Actual Amount	Ratio	Adequacy Purposes Amount	Ratio	Well-Capita Amount	llized Ratio
Total capital to risk weighted assets: Consolidated	\$ 74,322		\$ 51,495>			10.0%
mBank	\$ 82,326	12.9%>	\$ 51,185>	8.0% >	\$ 63,981>	10.0%
Tier 1 capital to risk weighted assets:						
Consolidated	\$ 69,498	10.8%>	\$ 38,621>	6.0% >	\$ 51,495>	8.0%
mBank	\$ 77,543	12.1%>	\$ 38,389>	6.0% >	\$ 51,185>	8.0%
Common equity Tier 1 capital to risk weighted assets						
Consolidated	\$ 66,498	10.8%>	\$ 28,966>	4.5% >	\$ 41,840>	6.5%
mBank	\$ 77,543				\$ 41,588>	
Tier 1 capital to average assets:						
Consolidated	\$ 69,498	9.5% >	\$ 29,159>	4.0% >	\$ 36,449>	5.0%
mBank	\$ 77,543	10.6%>	\$ 29,155>	4.0% >	\$ 36,444>	5.0%

Regulatory capital is not the same as shareholders' equity reported in the accompanying condensed consolidated financial statements. Certain assets cannot be considered assets for regulatory purposes, such as acquisition intangibles and noncurrent deferred tax benefits.

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MACKINAC FINANCIAL CORPORATION

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

## INTEREST RATE RISK

In general, the Corporation attempts to manage interest rate risk by investing in a variety of assets which afford it an opportunity to reprice assets and increase interest income at a rate equal to or greater than the interest expense associated with repricing liabilities.

Interest rate risk is the exposure of the Corporation to adverse movements in interest rates. The Corporation derives its income primarily from the excess of interest collected on its interest-earning assets over the interest paid on its interest-bearing obligations. The rates of interest the Corporation earns on its assets and owes on its obligations generally are established contractually for a period of time. Since market interest rates change over time, the Corporation is exposed to lower profitability if it cannot adapt to interest rate changes. Accepting interest rate risk can be an important source of profitability and shareholder value; however, excess levels of interest rate risk could pose a significant threat to the Corporation's earnings and capital base. Accordingly, effective risk management that maintains interest rate risk at prudent levels is essential to the Corporation's safety and soundness.

Loans are the most significant earning asset. Management offers commercial and real estate loans priced at interest rates which fluctuate with various indices such as the prime rate or rates paid on various government issued securities. In addition, the Corporation prices the majority of fixed rate loans so it has an opportunity to reprice the loan within 12 to 36 months.

As of March 31, 2016, the Corporation had established interest rate floors on approximately \$146.981 million of its variable rate commercial loans. These interest rate floors will result in a "lag" on the repricing of these variable rate loans when and if interest rates increase in future periods. Approximately \$116.434 million of the "floor rate" loan balances will reprice with a 100 basis point increase on the prime rate, with another \$30.453 million repricing in the next 100 basis point prime rate increase.

The Corporation also has \$54.021 million of securities providing for scheduled monthly principal and interest payments as well as unanticipated prepayments of principal as of March 31, 2016. These cash flows are then reinvested into other earning assets at current market rates. The Corporation also has federal funds sold to correspondent banks as well as other interest-bearing deposits with correspondent banks. These funds are generally repriced on a daily basis.

As of March 31, 2016, the Corporation has \$356.766 million of transactional accounts, of which \$117.704 million consists of noninterest bearing demand deposit balances. Transaction account balances have increased significantly in the last year due in part to the Corporation's focus on these low costs accounts by developing new attractive products and increased sales efforts to municipalities, schools and businesses. These transactional account balances provide additional repricing flexibility in changing interest rate environments since they have no scheduled maturities and interest rates can be reset at any time.

Other deposit products have a variety of terms ranging from deposits whose interest rates can change on a weekly basis to certificates of deposit with repricing terms of up to five years. Longer term deposits generally include penalty provisions for early withdrawal.

Beyond general efforts to shorten the loan pricing periods and extend deposit maturities, management can manage interest rate risk by managing the maturity periods of securities purchased, selling securities available for sale, and borrowing funds with targeted maturity periods, among other strategies. Also, the rate of interest rate changes can impact the actions taken since the rate environment affects borrowers and depositors differently.

Exposure to interest rate risk is reviewed on a regular basis. Interest rate risk is the potential of economic losses due to future interest rate changes. These economic losses can be reflected as a loss of future net interest income and/or a loss of current fair market values. The objective is to measure the effect of interest rate changes on net interest income and to structure the composition of the balance sheet to minimize interest rate risk and at the same time maximize income. Management realizes certain risks are inherent and that the goal is to identify and minimize the risks. Tools used by management include maturity and repricing analysis and interest rate sensitivity analysis. The Bank has monthly

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asset/liability meetings with an outside consultant to review its current position and strategize about future opportunities on risks relative to pricing and positioning of assets and liabilities.

The difference between repricing assets and liabilities for a specific period is referred to as the gap. An excess of repricable assets over liabilities is referred to as a positive gap. An excess of repricable liabilities over assets is referred to as a negative gap. The cumulative gap is the summation of the gap for all periods to the end of the period for which the cumulative gap is being measured.

Assets and liabilities scheduled to reprice are reported in the following time frames. Those instruments with a variable interest rate tied to an index and considered immediately repricable are reported in the 1- to 90-day time frame. The estimates of principal amortization and prepayments are assigned to the following time frames.

The following is the Corporation's repricing opportunities at March 31, 2016 (dollars in thousands):

	1-90 Days	91-365 Days	>1-5 Years	Over 5 Years	Total
Interest-earning assets:	•	•			
Loans	\$ 232,202	\$ 150,846	\$ 232,442	\$ 3,134	\$ 618,624
Securities	4,502	1,339	40,730	7,450	54,021
Other (1)	4,115	3,047	_	_	7,162
Total interest-earning assets	240,819	155,232	273,172	10,584	679,807
Interest-bearing obligations:					
NOW, money market, savings and interest					
checking	239,062	_	_	_	239,062
Time deposits	32,078	50,948	41,803	76	124,905
Brokered CDs	39,393	26,879	45,035	_	111,307
Borrowings	10,100	7,200	38,550	604	56,454
Total interest-bearing obligations	320,633	85,027	125,388	680	531,728
Gap	\$ (79,814)	\$ 70,205	\$ 147,784	\$ 9,904	\$ 148,079
Cumulative gap	\$ (79,814)	\$ (9,609)	\$ 138,175	\$ 148,079	

<sup>(1)</sup> Includes Federal Home Loan Bank Stock

The above analysis indicates that at March 31, 2016, the Corporation had a cumulative liability sensitivity gap position of \$9.609 million within the one-year time frame. The Corporation's cumulative liability sensitive gap suggests that if market interest rates were to increase in the next twelve months, the Corporation has the potential to earn less net interest income. This is because more liabilities would reprice at higher rates than assets. Conversely, if market interest rates decrease in the next twelve months, the above gap position suggests the Corporation's net interest income would increase. A limitation of the traditional gap analysis is that it does not consider the timing or magnitude of non-contractual repricing or expected prepayments. In addition, the gap analysis treats savings, NOW, and money market accounts as repricing within 90 days, while experience suggests that these categories of deposits are actually comparatively resistant to rate sensitivity.

At December 31, 2015, the Corporation had a cumulative liability sensitivity gap position of \$37.492 million within the one-year time frame.

The borrowings in the gap analysis include \$35.000 million of FHLB advances that have a weighted average maturity of 2.50 years and a weighted average rate of 1.44%.

The Corporation's primary market risk exposure is interest rate risk and, to a lesser extent, liquidity risk and foreign exchange risk. The Corporation has no market risk sensitive instruments held for trading purposes. The Corporation has limited agricultural-related loan assets and therefore has minimal significant exposure to changes in commodity prices.

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Any impact that changes in foreign exchange rates and commodity prices would have on interest rates are assumed to be insignificant.

Evaluating the exposure to changes in interest rates includes assessing both the adequacy of the process used to control interest rate risk and the quantitative level of exposure. The Corporation's interest rate risk management process seeks to ensure that appropriate policies, procedures, management information systems, and internal controls are in place to maintain interest rate risk at prudent levels with consistency and continuity. In evaluating the quantitative level of interest rate risk, the Corporation assesses the existing and potential future effects of changes in interest rates on its financial condition, including capital adequacy, earnings, liquidity, and asset quality.

In addition to changes in interest rates, the level of future net interest income is also dependent on a number of variables, including: the growth, composition and levels of loans, deposits, and other earning assets and interest-bearing obligations, and economic and competitive conditions; potential changes in lending, investing, and deposit strategies; customer preferences; and other factors.

#### FOREIGN EXCHANGE RISK

In addition to managing interest rate risk, management also actively manages risk associated with foreign exchange. The Corporation provides foreign exchange services, makes loans to, and accepts deposits from, Canadian customers primarily at its banking offices in Sault Ste. Marie, Michigan. To protect against foreign exchange risk, the Corporation monitors the volume of Canadian deposits it takes in and then invests these Canadian funds in Canadian commercial loans and securities. Management believes the exposure to short-term foreign exchange risk is minimal and at an acceptable level for the Corporation.

## **OFF-BALANCE-SHEET RISK**

Derivative financial instruments include futures, forwards, interest rate swaps, option contracts and other financial instruments with similar characteristics. The Corporation currently does not enter into futures, forwards, swaps, or options. However, the Corporation is party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit and involve to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the condensed consolidated balance sheets. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates and may require collateral from the borrower if deemed necessary by the Corporation. Standby letters of credit are conditional commitments issued by the Corporation to guarantee the performance of a customer to a third party up to a stipulated amount and with specified terms and conditions.

Commitments to extend credit and standby letters of credit are not recorded as an asset or liability by the Corporation until the instrument is exercised.

#### IMPACT OF INFLATION AND CHANGING PRICES

The accompanying condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles, which require the measurement of financial position and results of operations in historical dollars without considering the change in the relative purchasing power of money over time due to inflation. The impact of inflation is reflected in the increased cost of the Corporation's operations. Nearly all the assets and liabilities of the Corporation are financial, unlike industrial or commercial companies. As a result, the Corporation's performance is directly impacted by changes in interest rates, which are indirectly influenced by inflationary expectations. The Corporation's ability to match the interest sensitivity of its financial assets to the interest sensitivity of its financial liabilities tends to minimize the effect of changes in interest rates on the Corporation's performance. Changes in interest rates do not necessarily move to the same extent as changes in the price of goods and services.

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MACKINAC FINANCIAL CORPORATION

ITEM 4 CONTROLS AND PROCEDURES

As of March 31, 2016, we carried out an evaluation, under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15 of the Securities Exchange Act of 1934. Our management, which includes our principal executive officer and our principal financial officer, does not expect that our disclosure controls and procedures will prevent all errors and all fraud.

A control system, no matter how well conceived and operated, can provide only reasonable, but not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints; additionally, the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Corporation have been detected. These inherent limitations include the realities that judgments in decision making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls is also based, in part, upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate due to changes in conditions; also the degree of compliance with policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected. Our principal executive officer and principal accounting officer have concluded, based on our evaluation of our disclosure controls and procedures, that our disclosure controls and procedures, as defined, under Rule 13a-15 of the Securities Exchange Act of 1934 are effective as of March 31, 2016.

Changes in Internal Control Over Financial Reporting

There were no changes in the Corporation's internal control over financial reporting that occurred during the quarter ended March 31, 2016 that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

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MACKINAC FINANCIAL CORPORATION

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

The Corporation and its subsidiaries are subject to routine litigation incidental to the business of banking.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The Corporation currently has a share repurchase program. The program is conducted under authorizations from time to time by the Board of Directors. The shares reported in the table below are covered by Board authorizations made and publically announced for \$600,000 on February 27, 2013, an additional \$600,000 on December 17, 2013 and an additional \$750,000 on April 28, 2015. None of these authorizations has an expiration date.

Issuer purchase of Equity Securities

Period of purchases	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of a publically announced plan or program	Maximum dollars yet to be used for stock purchases
January 1, 2016 to January 31, 2016 February 1, 2016 to February 29,	5,000	\$ 11.05	5,000	\$ 120,497
2016	4,000	\$ 10.85	4,000	77,091
March 1, 2016 to March 31 2016	_	\$ —	_	77,091
Total First Quarter 2016	9,000	\$ 10.96	9,000	

Item 6. Exhibits and Reports on Form 8-K

# (a) Exhibits:

Stock Purchase Agreement, dated as of January 19, 2016, by and between Ellis Bankshares, Inc. and Exhibit 2.1 Mackinac Financial Corporation, incorporated herein by reference

Exhibit 31.1 Rule 13a-14(a) Certification of Chief Executive Officer.

Exhibit 31.2 Rule 13a-14(a) Certification of Chief Financial Officer.

Exhibit 32.1 Section 1350 Certification of Chief Executive Officer.

Exhibit 32.2 Section 1350 Certification of Chief Financial Officer.

101.INS XBRL Instance Document.

101.SCH XBRL Taxonomy Extension Schema Document.

101.CAL XBRL Taxonomy Extension Calculation Linkbase Document.

101.DEF XBRL Taxonomy Extension Definition Linkbase Document.

101.LAB XBRL Taxonomy Extension Labels Linkbase Document.

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document.

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## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# MACKINAC FINANCIAL CORPORATION (Registrant)

Date: May 13, 2016 By: /s/ Paul D. Tobias PAUL D. TOBIAS,

CHAIRMAN AND CHIEF EXECUTIVE OFFICER

(principal executive officer)

By: /s/ Ernie R. Krueger
ERNIE R. KRUEGER
EVP/CHIEF FINANCIAL OFFICER
(principal financial and accounting officer)