# Edgar Filing: BRAZILIAN DISTRIBUTION CO COMPANHIA BRASILEIRA DE DISTR CBD - Form 6-K

### BRAZILIAN DISTRIBUTION CO COMPANHIA BRASILEIRA DE DISTR CBD

Form 6-K December 14, 2007

## FORM 6-K

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **Report of Foreign Private Issuer**

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of December, 2007

Brazilian Distribution Company
(Translation of Registrant s Name Into English)

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Av. Brigadeiro Luiz Antonio, 3126 São Paulo, SP 01402-901 Brazil

(Address of Principal Executive Offices)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F)

Form 20-F X Form 40-F

(Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b) (1)):

Yes \_\_\_ No \_X\_

(Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b) (7)):

Yes \_\_\_ No <u>X</u>

(Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.)

Yes \_\_\_ No <u>X</u>

# Gross sales grow by 4.8%, totaling R\$ 1,478.3 million in November

São Paulo, Brazil, December 13, 2007. Grupo Pão de Açúcar [NYSE: CBD; BOVESPA: PCAR4 (PN)] announces its sales performance for November 2007 (unaudited preliminary figures). The information presented below was calculated based on consolidated figures and in Reais, in accordance with the Brazilian Corporate Law.

Grupo Pão de Açúcar recorded gross sales of R\$ 1,478.3 million in November, 4.8% up year-on-year, while net sales moved up 5.1% to R\$ 1,246.9 million.

Group sales continued to be influenced by the special offer review policy implemented, which was designed to rebalance the mix between these special offers and regular prices, in order to attract consumers that bring higher returns to the Company.

The Pão de Açúcar banner once again recorded growth above the Company average and was the monthly sales leader, further underlining the positive performance in the same-store concept recorded in the last four quarters.

Same-store sales increased by 0.4% over the previous November in gross terms and 0.8% in net terms. Sales of food products edged up by 0.4%, led by perishables, which climbed by 1.2% in the in the period.

Consumer electronics had a major influence on the sales of non-food items, which fell by 0.3% year-on-year in November. However, the non-food category recorded a substantial improvement over October, when sales presented a year-on-year decline of 4.7%. The month s positive highlight was provided by general merchandise (*Mundo Casa*), which has been recording substantial growth.

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Note: Same-store sales include stores with at least 12 months of operation \* Average growth of 4.5% in March/April.

Statements included in this report regarding the Company s business GRUPO PÃO DE ACÚCAR prospects, the outlook for operating and financial results, and referring to the Company s growth potential are merely projections and were based on Daniela Sabbag

Management s expectations regarding the Company s future. Those projection **Investor Relations** are highly dependent on market changes, on the Brazilian general economic performance, on the industry and on international markets and are, therefore, subject to change.

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#### **SIGNATURES**

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

COMPANHIA BRASILEIRA DE DISTRIBUIÇÃO

Date: December 13, 2007 By: /s/ Enéas César Pestana Neto

Name: Enéas César Pestana Neto Title: Administrative Director

By: /s/ Daniela Sabbag

Name: Daniela Sabbag

Title: Investor Relations Officer

#### FORWARD-LOOKING STATEMENTS

This press release may contain forward-looking statements. These statements are statements that are not historical facts, and are based on management's current view and estimates offuture economic circumstances, industry conditions, company performance and financial results. The words "anticipates", "believes", "estimates", "expects", "plans" and similar expressions, as they relate to the company, are intended to identify forward-looking statements. Statements regarding the declaration or payment of dividends, the implementation of principal operating and financing strategies and capital expenditure plans, the direction of future operations and the factors or trends affecting financial condition, liquidity or results of operations are examples of forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations.

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