

1ST CONSTITUTION BANCORP  
Form 10-Q  
August 14, 2014

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2014

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file Number: 000-32891

1ST CONSTITUTION BANCORP  
(Exact Name of Registrant as Specified in Its Charter)

New Jersey  
(State of Other Jurisdiction  
of Incorporation or Organization)

22-3665653  
(I.R.S. Employer Identification  
No.)

2650 Route 130, P.O. Box 634, Cranbury, NJ  
(Address of Principal Executive Offices)

08512  
(Zip Code)

(609) 655-4500  
(Issuer's Telephone Number, Including Area Code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required

Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer,” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of August 12, 2014, there were 7,116,055 shares of the registrant’s common stock, no par value, outstanding.

---

---

---

1ST CONSTITUTION BANCORP

FORM 10-Q

INDEX

	Page
PART I.	FINANCIAL INFORMATION
<u>Item 1.</u>	<u>Financial Statements</u> 1
	<u>Consolidated Balance Sheets</u> <u>(unaudited) at June 30, 2014</u> <u>and December 31, 2013</u> 1
	<u>Consolidated Statements of Income</u> <u>(unaudited) for the Three Months and Six Months Ended</u> <u>June 30, 2014 and June 30, 2013</u> 2
	<u>Consolidated Statements of Comprehensive Income ( Loss)</u> <u>(unaudited) for the Three Months and Six Months Ended</u> <u>June 30, 2014 and June 30, 2013</u> 3
	<u>Consolidated Statements of Changes in Shareholders' Equity</u> <u>(unaudited) for the Six Months Ended</u> <u>June 30, 2014 and June 30, 2013</u> 4
	<u>Consolidated Statements of Cash Flows</u> <u>(unaudited) for the Six Months Ended</u> <u>June 30, 2014 and June 30, 2013</u> 5
	<u>Notes to Consolidated Financial Statements (unaudited)</u> 6
<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition</u> <u>and Results of Operations</u> 41
<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u> 67
<u>Item 4.</u>	<u>Controls and Procedures</u> 67
PART II.	OTHER INFORMATION
<u>Item 2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u> 69
<u>Item 6.</u>	<u>Exhibits</u> 70

SIGNATURES

71

---

Table of Contents

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements.

1st Constitution Bancorp and Subsidiaries  
Consolidated Balance Sheets  
(Unaudited)

	June 30, 2014	December 31, 2013
<b>ASSETS</b>		
CASH AND DUE FROM BANKS	\$ 23,149,148	\$ 69,267,345
FEDERAL FUNDS SOLD / SHORT-TERM INVESTMENTS	-	11,426
Total cash and cash equivalents	23,149,148	69,278,771
<b>INVESTMENT SECURITIES:</b>		
Available for sale, at fair value	110,878,312	99,198,807
Hel Held to maturity (fair value of \$159,434,845 and \$153,629,773 at Mar June 30, 2014 and December 31, 2013, respectively)	155,318,690	152,816,815
Total investment securities	266,197,002	252,015,622
LOANS HELD FOR SALE	9,877,863	10,923,689
LOANS	635,459,722	373,336,082
Less- Allowance for loan losses	(7,418,379 )	(7,038,571 )
Net loans	628,041,343	366,297,511
PREMISES AND EQUIPMENT, net	12,189,136	10,043,505
ACCRUED INTEREST RECEIVABLE	3,161,963	2,542,602
BANK-OWNED LIFE INSURANCE	20,932,291	16,183,574
OTHER REAL ESTATE OWNED	1,860,000	2,136,341
GOODWILL AND INTANGIBLE ASSETS	13,614,963	4,889,575
OTHER ASSETS	6,946,522	8,013,897
Total assets	\$ 985,970,231	\$ 742,325,087
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>LIABILITIES:</b>		
<b>Deposits</b>		
Non-interest bearing	\$ 166,866,851	\$ 121,891,752
Interest bearing	653,000,478	516,660,278
Total deposits	819,867,329	638,552,030
BORROWINGS	59,888,511	10,000,000
REDEEMABLE SUBORDINATED DEBENTURES	18,557,000	18,557,000
ACCRUED INTEREST PAYABLE	904,892	883,212
ACCRUED EXPENSES AND OTHER LIABILITIES	5,078,769	5,974,531
Total liabilities	904,296,501	673,966,773
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>SHAREHOLDERS' EQUITY:</b>		
Preferred stock, no par value; 5,000,000 shares authorized, none issued	-	-
Common Stock, no par value; 30,000,000 shares authorized; 7,136,784 and 6,033,683 shares issued and 7,116,055 and 6,016,845 shares outstanding at June 30, 2014 and December 31, 2013, respectively	60,937,366	49,403,450
Retained earnings	21,576,175	21,374,381

Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

Treasury Stock, 20,729 shares and 16,838 shares at June 30, 2014 and December 31, 2013, respectively	(211,727 )	(171,883 )
Accumulated other comprehensive (loss)	(628,084 )	(2,247,634 )
Total shareholders' equity	81,673,730	68,358,314
Total liabilities and shareholders' equity	\$ 985,970,231	\$ 742,325,087

The accompanying notes are an integral part of these unaudited financial statements.

Table of Contents

1st Constitution Bancorp and Subsidiaries  
Consolidated Statements of Income  
(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
<b>INTEREST INCOME:</b>				
Loans, including fees	\$ 7,870,260	\$ 5,645,259	\$ 14,108,699	\$ 11,617,454
Securities:				
Taxable	1,059,160	901,711	2,180,744	1,838,796
Tax-exempt	588,750	545,620	1,169,731	1,058,498
Federal funds sold and short-term investments	45,417	89,662	100,708	139,342
Total interest income	9,563,587	7,182,252	17,559,882	14,654,090
<b>INTEREST EXPENSE:</b>				
Deposits	972,362	869,598	1,871,093	1,825,934
Borrowings	127,839	104,254	243,417	207,527
Redeemable subordinated debentures	85,673	87,771	170,780	175,644
Total interest expense	1,185,874	1,061,623	2,285,290	2,209,105
Net interest income	8,377,713	6,120,629	15,274,592	12,444,985
<b>PROVISION FOR LOAN LOSSES</b>	4,099,998	236,666	4,599,996	236,666
Net interest income after provision for loan losses	4,277,715	5,883,963	10,674,596	12,208,319
<b>NON-INTEREST INCOME:</b>				
Service charges on deposit accounts	267,235	221,604	486,351	444,670
Gain on sales of loans	267,155	479,146	1,006,736	1,210,855
Income on Bank-owned life insurance	148,987	119,758	278,138	232,366
Other income	576,655	627,351	1,125,789	1,168,531
Total non-interest income	1,260,032	1,447,859	2,897,014	3,056,422
<b>NON-INTEREST EXPENSE:</b>				
Salaries and employee benefits	3,684,723	3,045,241	7,272,628	6,398,104
Occupancy expense	838,895	622,499	1,665,090	1,300,305
Data processing expense	311,760	294,306	627,809	595,688
Other real estate owned expenses	98,609	48,557	140,041	594,062
Merger related expenses	109,430	-	1,532,153	-
FDIC insurance expense	184,631	15,000	334,631	34,687
Other operating expenses	1,477,767	1,136,697	2,479,488	2,322,422
Total non-interest expenses	6,705,815	5,162,300	14,051,840	11,245,268
Income (loss) before income taxes	(1,168,068 )	2,169,522	(480,230 )	4,019,473
<b>INCOME TAXES</b>	(728,150 )	612,492	(682,024 )	1,137,125
Net income (loss)	\$ (439,918 )	\$ 1,557,030	\$ 201,794	\$ 2,882,348
<b>NET INCOME (LOSS) PER COMMON SHARE:</b>				
Basic	\$ (0.06 )	\$ 0.26	\$ 0.03	\$ 0.48
Diluted	\$ (0.06 )	\$ 0.25	\$ 0.03	\$ 0.47

The accompanying notes are an integral part of these unaudited financial statements.



Table of Contents

1st Constitution Bancorp and Subsidiaries  
Consolidated Statements of Comprehensive Income (Loss)  
(Unaudited)

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
Net Income (loss)	\$ (439,918 )	\$ 1,557,030	\$ 201,794	\$ 2,882,348
Other comprehensive income (loss) :				
Unrealized gains (losses) on securities available for sale	1,066,459	(3,833,028 )	2,281,660	(4,614,989 )
Tax effect	(387,844 )	1,353,848	(758,780 )	1,702,774
Net of tax amount	678,615	(2,479,180 )	1,522,880	(2,912,215 )
Realized loss on securities available for sale	2,516	-	2,516	-
Tax effect	(1,006 )	-	(1,006 )	-
Net of tax amount	1,510	-	1,510	-
Pension liability	95,335	63,266	158,601	66,486
Tax effect	(38,135 )	(25,307 )	(63,441 )	(26,602 )
Net of tax amount	57,200	37,959	95,160	39,884
Total other comprehensive income (loss)	737,325	(2,441,221 )	1,619,550	(2,872,331 )
Comprehensive income (loss)	\$ 297,407	\$ (884,191 )	\$ 1,821,344	\$ 10,017

The accompanying notes are an integral part of these unaudited financial statements.

Table of Contents

1st Constitution Bancorp and Subsidiaries  
Consolidated Statements of Changes in Shareholders' Equity  
For the Six Months Ended June 30, 2014 and 2013  
(Unaudited)

	Common Stock	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive (Loss) Income	Total Shareholders' Equity
Balance, January 1, 2013	\$48,716,032	\$15,594,293	\$(61,086 )	\$ 804,293	\$ 65,053,532
Exercise of stock options and issuance of shares under employee benefit program (23,233 shares)	219,783				219,783
Share-based compensation	50,568				50,568
Treasury stock purchased (6,440 shares)			(58,028 )		(58,028 )
Net income for the six month ended June 30, 2013		2,882,348			2,882,348
Other comprehensive (loss)				(2,872,331 )	(2,872,331 )
Balance, June 30, 2013	\$48,986,383	\$18,476,641	\$(119,114 )	\$ (2,068,038 )	\$ 65,275,872
Balance, January 1, 2014	\$49,403,450	\$21,374,381	\$(171,883 )	\$ (2,247,634 )	\$ 68,358,314
Exercise of stock options and issuance of shares under employee benefit program (35,600 shares)	302,850				302,850
Share-based compensation	70,366				70,366
Treasury stock purchased (3,891 shares)			(39,844 )		(39,844 )
Acquisition of Rumson-Fair Haven Bank and Trust Company (1,019,223 shares)	11,160,700				11,160,700
Net income for the six months ended June 30, 2014		201,794			201,794
Other comprehensive income				1,619,550	1,619,550
Balance June 30, 2014	\$60,937,366	\$21,576,175	\$(211,727 )	\$ (628,084 )	\$ 81,673,730

The accompanying notes are an integral part of these financial statements.

Table of Contents

1st Constitution Bancorp and Subsidiaries  
Consolidated Statements of Cash Flows  
(Unaudited)

	Six Months Ended June 30,	
	2014	2013
<b>OPERATING ACTIVITIES:</b>		
Net income	\$ 201,794	\$ 2,882,348
Adjustments to reconcile net income to net cash provided by operating activities-		
Provision for loan losses	4,599,996	236,666
Provision for loss on other real estate owned	-	662,918
Depreciation and amortization	880,566	539,640
Net amortization of premiums and discounts on securities	546,824	613,720
Loss on sales of securities held for sale	2,516	-
Gains on sales of other real estate owned	(21,012)	(291,452)
Gains on sales of loans held for sale	(1,006,736)	(1,210,855)
Originations of loans held for sale	(39,760,548)	(83,349,024)
Proceeds from sales of loans held for sale	41,813,110	92,285,028
Income on Bank – owned life insurance	(278,138)	(232,366)
Share-based compensation expense	70,366	267,958
(Increase) decrease in accrued interest receivable	(22,749)	317,907
Decrease in other assets	1,196,128	1,270,240
Decrease in accrued interest payable	(125,694)	(114,674)
(Decrease) increase in accrued expenses and other liabilities	(1,414,957)	305,763
Net cash provided by operating activities	6,681,466	14,183,817
<b>INVESTING ACTIVITIES:</b>		
Purchases of securities -		
Available for sale	-	(15,947,558)
Held to maturity	(14,229,098)	(10,839,022)
Proceeds from maturities and prepayments of securities -		
Available for sale	14,315,647	15,257,223
Held to maturity	11,534,177	16,295,574
Proceeds from sales of securities available for sale	5,957,188	-
Net (increase) decrease in loans	(122,887,249)	110,901,189
Capital expenditures	(111,489)	(113,402)
Net cash received in the acquisition	21,375,071	-
Proceeds from sales of other real estate owned	230,949	2,653,518
Net cash (used in) provided by investing activities	(83,814,804)	118,207,522
<b>FINANCING ACTIVITIES:</b>		
Issuance of vested shares	302,850	219,783
Purchase of Treasury Stock	(39,844)	(58,028)
Net decrease in demand, savings and time deposits	(8,169,253)	(4,089,641)
Net increase (decrease) in borrowings	38,909,962	(32,400,000)
Net cash provided by (used in) financing activities	31,003,715	(36,327,886)
(Decrease) increase in cash and cash equivalents	(46,129,623)	96,063,453
<b>CASH AND CASH EQUIVALENTS</b>		
AT BEGINNING OF YEAR	69,278,771	14,044,921
<b>CASH AND CASH EQUIVALENTS</b>		

AT END OF YEAR	\$	23,149,148	\$	110,108,374
SUPPLEMENTAL DISCLOSURES OF CASHFLOW INFORMATION				
Cash paid during the period for -				
Interest	\$	2,410,984		2,323,779
Income taxes		596,223		1,153,000
Non-cash investing activities				
Real estate acquired in full satisfaction of loans in foreclosure	\$	-		2,311,225
Acquisition of Rumson-Fair Haven Bank and Trust Company				
Noncash assets acquired:				
Investment securities available for sale	\$	30,024,458		
Loans		143,714,377		
Accrued interest receivable		596,612		
Premises and equipment, net		2,551,939		
Goodwill		7,698,427		
Core deposit intangible		1,188,836		
Bank-owned life insurance		4,470,579		
Other assets		885,576		
		191,130,804		
Liabilities assumed:				
Deposits		189,490,005		
Advances from FHLB		11,030,000		
Other liabilities		825,170		
		201,345,175		
Common stock issued as consideration	\$	11,160,700		

The accompanying notes are an integral part of these financial statements.

Table of Contents

1st Constitution Bancorp and Subsidiaries  
Notes To Consolidated Financial Statements  
June 30, 2014 (Unaudited)

(1) Summary of Significant Accounting Policies

The accompanying unaudited consolidated financial statements include 1st Constitution Bancorp (the “Company”), its wholly-owned subsidiary, 1st Constitution Bank (the “Bank”), and the Bank’s wholly-owned subsidiaries, 1st Constitution Investment Company of New Jersey, Inc., FCB Assets Holdings, Inc., 1st Constitution Title Agency, LLC, 204 South Newman Street Corp. and 249 New York Avenue, LLC. 1st Constitution Capital Trust II, a subsidiary of the Company, is not included in the Company’s consolidated financial statements, as it is a variable interest entity and the Company is not the primary beneficiary. All significant intercompany accounts and transactions have been eliminated in consolidation and certain prior period amounts have been reclassified to conform to current year presentation. The accounting and reporting policies of the Company and its subsidiaries conform to accounting principles generally accepted in the United States of America and pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”) including the instructions to Form 10-Q and Article 8 of Regulation S-X. Certain information and footnote disclosures normally included in financial statements have been condensed or omitted pursuant to such rules and regulations. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto included in the Company’s Form 10-K for the year ended December 31, 2013, filed with the SEC on March 31, 2014.

In the opinion of the Company, all adjustments (consisting only of normal recurring accruals) which are necessary for a fair presentation of the operating results for the interim periods have been included. The results of operations for periods of less than a year are not necessarily indicative of results for the full year.

The Company has evaluated events and transactions occurring subsequent to the balance sheet date of June 30, 2014 for items that should potentially be recognized or disclosed in these financial statements. The evaluation was conducted through the date these financial statements were issued.

(2) Acquisition of Rumson-Fair Haven Bank and Trust Company

On February 7, 2014, the Company completed its acquisition of Rumson-Fair Haven Bank and Trust Company, a New Jersey state commercial bank (“Rumson”), which merged with and into the Bank, with the Bank as the surviving entity. The merger agreement among the Company, the Bank and Rumson (the “Merger Agreement”) provided that the shareholders of Rumson would receive, at their election, for each outstanding share of Rumson common stock that they own at the effective time of the merger, either 0.7772 shares of the Company common stock or \$7.50 in cash or a combination thereof, subject to proration as described in the Merger Agreement, so that 60% of the aggregate merger consideration consisted of cash and 40% consisted of shares of the Company’s common stock. The Company issued an aggregate of 1,019,223 shares of its common stock and paid \$14.8 million in cash in the transaction.

The merger was accounted for under the acquisition method of accounting and accordingly, assets acquired, liabilities assumed and consideration exchanged were recorded at preliminary estimated fair values as of the acquisition date. Rumson’s results of operations have been included in the Company’s Consolidated Statements of Income since February 7, 2014.

The assets acquired and liabilities assumed in the merger were recorded at their estimated fair values based on management’s best estimates using information available at the date of the merger, including the use of a third party

valuation specialist. The fair values are preliminary estimates and subject to adjustment for up to one year after the closing date of the merger. The following table summarizes the estimated fair value of the acquired assets and liabilities.

Table of Contents

(\$ in thousands)	Amount
Consideration paid:	
Company stock issued	\$ 11,161
Cash payment	14,770
Total consideration paid	25,931
Recognized amounts of identifiable assets and liabilities assumed at fair value:	
Cash and cash equivalents	36,045
Short-term investments	100
Securities available for sale	30,024
Loans	143,714
Premises and equipment, net	2,552
Identifiable intangible assets	1,189
Bank-owned life insurance	4,471
Accrued interest receivable and other assets	1,483
Deposits	(189,490 )
Borrowings	(11,030 )
Other liabilities	(825 )
Total identifiable assets	18,233
Goodwill	\$ 7,698

Accounting Standards Codification (“ASC”) Topic 805-10 provides that if the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the acquirer shall report in its financial statements provisional amounts for the items for which the accounting is incomplete. During the measurement period, the acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date that, if known, would have affected the measurement of the amounts recognized as of that date. During the measurement period, the acquirer also shall recognize additional assets or liabilities if new information is obtained about facts and circumstances that existed as of the acquisition date that, if known, would have resulted in the recognition of those assets and liabilities as of that date. The measurement period may not exceed one year from the acquisition date. As of June 30, 2014, independent appraisals of branch office real estate and leases had not been completed and the fair value of these assets and liabilities had not been determined.

Loans and leases acquired in the Rumson acquisition were recorded at fair value and subsequently accounted for in accordance with ASC Topic 310, and there was no carryover of Rumson’s allowance for loan losses. The fair values of loans acquired from Rumson were estimated using cash flow projections based on the remaining maturity and repricing terms. Cash flows were adjusted for estimated future credit losses and the rate of prepayments. Projected cash flows were then discounted to present value using a risk-adjusted market rate for similar loans.

At the acquisition date, the Company recorded \$141.1 million of loans without evidence of credit quality deterioration and \$2.6 million of loans with evidence of credit quality deterioration. The following table summarizes the composition of the loans acquired and recorded at fair value.





Table of Contents

(\$ in thousands)	At February 7, 2014		
	Loans acquired with no credit quality deterioration	Loans acquired with credit quality deterioration	Total
Commercial			
Construction	\$11,920	\$ -	\$11,920
Commercial Real Estate	62,398	1,832	64,230
Commercial Business	18,086	368	18,454
Residential Real Estate	32,743	180	32,923
Consumer	15,953	234	16,187
Total	\$141,100	\$ 2,614	\$143,714

The following is a summary of the loans acquired with evidence of deteriorated credit quality in the Rumson acquisition as of the closing date.

(\$ in thousands)	Acquired Credit Impaired Loans
Contractually required principal and interest at acquisition	\$ 4,451
Contractual cash flows not expected to be collected (non-accretable difference)	1,543
Expected cash flows at acquisition	2,908
Interest component of expected cash flows (accretable difference)	294
Fair value of acquired loans	\$ 2,614

The core deposit intangible totaled \$1.2 million and is being amortized over its estimated useful life of approximately 10 years using an accelerated method. The goodwill will be evaluated annually for impairment. The goodwill is not deductible for tax purposes.

Table of Contents

The following table presents the projected amortization of the core deposits intangible for each period presented:

	(\$ in thousands)
2014	\$216
2015	195
2016	173
2017	151
2018	130
Thereafter	324
	\$1,189

The fair values of deposit liabilities with no stated maturities, such as checking, money market and savings accounts, were assumed to equal the carrying amounts since these deposits are payable on demand. The fair values of certificates of deposits and IRAs represent the present value of contractual cash flows discounted at market rates for similar certificates of deposit.

Direct costs related to the acquisition were expensed as incurred. During the six months ended June 30, 2014, the Company incurred \$1.5 million of merger and acquisition integration-related expenses, which have been separately stated in the Company's Consolidated Statements of Income.

#### Supplemental Pro Forma Financial Information

The following table presents financial information regarding the former Rumson operations included in our Consolidated Statements of Income from the date of the acquisition, February 7, 2014, through June 30, 2014 under the column "Actual from acquisition date to June 30, 2014." In addition, the table provides unaudited condensed pro forma financial information assuming that the Rumson acquisition had been completed as of January 1, 2013. In the table below, merger-related expenses of \$1.8 million were excluded from pro forma non-interest expenses for the six months ended June 30, 2014. Income taxes were also adjusted to exclude income tax benefits of \$505,000 related to the merger expenses for the six months ended June 30, 2014.

The table below has been prepared for comparative purposes only and is not necessarily indicative of the actual results that would have been attained had the acquisition occurred as of the beginning of the periods presented, nor is it indicative of future results. Furthermore, the unaudited pro forma financial information does not reflect management's estimate of any revenue-enhancing opportunities nor anticipated cost savings that may have occurred as a result of the integration and consolidation of Rumson's operations. The pro forma financial information reflects adjustments related to certain purchase accounting fair value adjustments; amortization of core deposit and other intangibles; and related income tax effects.

Table of Contents

	Actual from acquisition date to June 30, 2014	Pro Forma for the six months ended June 30, 2014	Pro Forma for the six months ended June 30, 2013
(in thousands, except per share amounts)			
Net interest income	\$ 2,809	\$ 16,074	\$ 16,258
Non-interest income	123	2,946	3,572
Non-interest expenses	1,120	13,242	14,020
Income taxes (benefit)	724	(61 )	1,625
Net income	1,088	1,239	3,778
Earnings per share – diluted		\$ 0.18	\$ 0.53

## (3) Net Income Per Common Share

Basic net income per common share is calculated by dividing net income by the weighted average number of common shares outstanding during each period.

Diluted net income per common share is calculated by dividing net income by the weighted average number of common shares outstanding, as adjusted for the assumed exercise of potential common stock warrants, and common stock options, using the treasury stock method. For periods when a net loss is incurred, there is no dilutive effect of share equivalents. Accordingly, these shares are not included in the calculation of diluted earnings per share.

The following tables illustrate the reconciliation of the numerators and denominators of the basic and diluted earnings per common share (EPS) calculations. Dilutive securities in the tables below exclude common stock options and warrants with exercise prices that exceed the average market price of the Company's common stock during the periods presented. Inclusion of these common stock options and warrants would be anti-dilutive to the diluted earnings per common share calculation.

	Three Months Ended June 30, 2014		
	Net (loss)	Weighted- average shares	Per share amount
Basic earnings per common share:			
Net (loss)	\$(439,918 )	7,113,717	\$(0.06 )
Effect of dilutive securities:			
Stock options and warrants		-	
Diluted EPS:			
Net (loss) plus assumed conversion	\$(439,918 )	7,113,717	\$(0.06 )

Table of Contents

	Three Months Ended June 30, 2013		
	Net Income	Weighted- average shares	Per share amount
Basic earnings per common share:			
Net income	\$1,557,030	5,992,743	\$0.26
Effect of Dilutive Securities:			
Stock options and warrants		150,867	
Diluted EPS:			
Net income plus assumed conversions	\$1,557,030	6,143,610	\$0.25

	Six Months Ended June 30, 2014		
	Net Income	Weighted- average shares	Per share amount
Basic earnings per common share:			
Net income	\$201,794	6,958,901	\$0.03
Effect of Dilutive Securities:			
Stock options and warrants		120,293	
Diluted EPS:			
Net income plus assumed conversions	\$201,794	7,079,194	\$0.03

	Six Months Ended June 30, 2013		
	Net Income	Weighted- average shares	Per share amount
Basic earnings per common share:			
Net income	\$2,882,348	5,944,633	\$0.48
Effect of Dilutive Securities:			
Stock options and warrants		148,498	
Diluted EPS:			
Net income plus assumed conversions	\$2,882,348	6,093,131	\$0.47

For the three months and six months ended June 30, 2014 and 2013, 247,298 and 90,296 options, respectively, were anti-dilutive and were not included in the computation of diluted earnings per common shares.

Table of Contents

## (4) Investment Securities

Amortized cost, gross unrealized gains and losses, and the estimated fair value by security type are as follows:

June 30, 2014	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available for sale-				
U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$ 11,430,419	\$ -	\$ (525,144 )	\$ 10,905,275
Residential collateralized mortgage obligations – GSE	4,016,935	104,804	(35,909 )	4,085,830
Residential collateralized mortgage obligations – non-GSE	2,774,669	47,862	(6,211 )	2,816,320
Residential mortgage backed securities – GSE	29,268,826	966,555	(261,125 )	29,974,256
Obligations of State and Political subdivisions	22,047,926	225,727	(1,264,271)	21,009,382
Trust preferred debt securities – single issuer	2,470,301	-	(321,701 )	2,148,600
Corporate debt securities	36,036,784	404,998	(44,033 )	36,397,749
Restricted stock	3,515,900	-	-	3,515,900
Mutual fund	25,000	-	-	25,000
	\$ 111,586,760	\$ 1,749,946	\$ (2,458,394)	\$ 110,878,312

June 30, 2014	Amortized Cost	Other-Than- Temporary Impairment Recognized In Accumulated Other Comprehensive Loss	Carrying Value	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Held to maturity-						
U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$ 501,773	\$ -	\$ 501,773	\$ 1,572	\$ -	\$ 503,345
	13,242,024	-	13,242,024	500,621	-	13,742,645

Residential collateralized mortgage obligations – GSE						
Residential collateralized mortgage obligations – non-GSE	9,679,334	-	9,679,334	346,640		10,025,974
Residential mortgage backed securities – GSE	61,339,357	-	61,339,357	1,404,295	(134,022)	62,609,630
Obligations of State and						
Political subdivisions	69,900,076	-	69,900,076	2,023,380	(404,000)	71,519,456
Trust preferred debt securities-pooled	656,661	(500,944)	155,717	376,593	-	532,310
Corporate debt securities	500,409	-	500,409	1,076	-	501,485
	\$ 155,819,634	\$ (500,944)	\$ 155,318,690	\$ 4,654,177	\$ (538,022)	\$ 159,434,845

Table of Contents

December 31, 2013	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available for sale-				
U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$ 22,386,761	\$ 33,213	\$ (910,274 )	\$ 21,509,700
Residential collateralized mortgage obligations – GSE	3,547,404	134,388	-	3,681,792
Residential collateralized mortgage obligations – non-GSE	2,782,843	52,227	(8,674 )	2,826,396
Residential mortgage backed securities – GSE	31,532,051	872,169	(438,273 )	31,965,947
Obligations of State and Political subdivisions	22,206,959	149,959	(2,710,874)	19,646,044
Trust preferred debt securities-single issuer	2,468,839	-	(455,739 )	2,013,100
Corporate debt securities	16,228,474	318,590	(29,336 )	16,517,728
Restricted stock	1,013,100	-	-	1,013,100
Mutual fund	25,000	-	-	25,000
	\$ 102,191,431	\$ 1,560,546	\$ (4,553,170)	\$ 99,198,807

December 31, 2013	Amortized Cost	Other-Than- Temporary Impairment Recognized In Accumulated Other Comprehensive Loss	Carrying Value	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Held to maturity-						
Obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$ 1,524,860	\$ -	\$ 1,524,860	\$ 10,310	\$ -	\$ 1,535,170
Residential collateralized mortgage obligations – GSE	14,803,739	-	14,803,739	379,815	-	15,183,554
Residential collateralized mortgage obligations – non-GSE	10,682,363	-	10,682,363	119,777	(27,526 )	10,774,614
Residential mortgage backed	65,240,620	-	65,240,620	611,062	(387,034 )	65,464,648

securities – GSE						
Obligations of State and Political subdivisions	59,400,916	-	59,400,916	1,399,938	(1,296,357)	59,504,497
Trust preferred debt securities –						
pooled	656,662	(500,944 )	155,718	-	(6,863 )	148,855
Corporate debt securities	1,008,599	-	1,008,599	9,836	-	1,018,435
	\$153,317,759	\$ (500,944 )	\$152,816,815	\$2,530,738	\$(1,717,780)	\$153,629,773

Restricted stock at June 30, 2014 and December 31, 2013 consisted of \$3,450,900 and \$948,100, respectively, of Federal Home Loan Bank of New York stock and \$65,000 of Atlantic Central Bankers Bank stock.

The amortized cost and estimated fair value of investment securities at June 30, 2014, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Restricted stock is included in “Available for sale - Due in one year or less.”



Table of Contents

	Amortized Cost	Fair Value
Available for sale-		
Due in one year or less		
U.S. Treasury securities and obligations of US Government sponsored corporations ("GSE") and agencies	\$ -	\$-
Residential mortgage backed securities – GSE	327,904	329,483
Obligations of State and Political subdivisions	264,650	265,665
Corporate Debt Securities	10,350,414	10,377,692
Restricted Stock	3,515,900	3,515,900
Mutual Fund	25,000	25,000
	\$ 14,483,868	\$ 14,513,740
Due after one year through five years		
U.S. Treasury securities and obligations of U.S. Government sponsored corporations ("GSE") and agencies	\$ 1,542,897	\$ 1,537,275
Residential collateralized mortgage obligations – non-GSE	-	-
Residential mortgage backed securities – GSE	6,945,975	6,882,941
Obligations of State and Political subdivisions	110,000	110,251
Corporate Debt Securities	23,581,409	23,946,637
	\$ 32,180,281	\$ 32,477,104
Due after five years through ten years		
U.S. Treasury securities and obligations of US Government sponsored corporations ("GSE") and agencies	\$ 9,887,522	\$ 9,368,000
Residential collateralized mortgage obligations – GSE	109,945	117,244
Residential mortgage backed Securities – GSE	7,557,870	7,653,670
Obligations of State and Political Subdivisions	4,861,389	4,921,297
Corporate Debt Securities	1,020,008	1,032,500
	\$ 23,436,734	\$ 23,092,711
Due after ten years		
Residential collateralized mortgage obligations – GSE	\$ 3,906,991	\$ 3,968,587
Residential collateralized mortgage obligations – non-GSE	2,446,764	2,486,836
Residential mortgage backed securities – GSE	14,764,981	15,437,645
Obligations of State and Political subdivisions	16,811,887	15,712,169
Corporate Debt Securities	1,084,953	1,040,920
Trust Preferred Debt Securities	2,470,301	2,148,600
	\$ 41,485,877	\$ 40,794,757
Total	\$ 111,586,760	\$ 110,878,312
Held to maturity-		
Due in one year or less		
U.S. Treasury securities and obligations of US Government sponsored corporations ("GSE") and agencies	\$ 501,773	\$ 503,345
Obligations of State and Political subdivisions	18,863,582	18,878,243

Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

Corporate Debt Securities	500,409	501,485
	19,865,764	19,883,073
Due after one year through five years		
U.S. Treasury securities and obligations of US Government sponsored corporations ("GSE") and agencies	\$ -	\$-

Table of Contents

Obligations of State and Political subdivisions	11,961,666	12,397,039
Corporate Debt Securities	-	-
	\$11,961,666	\$12,397,039
Due after five years through ten years		
Residential collateralized mortgage obligations – GSE	\$-	\$-
Residential collateralized mortgage obligations – non-GSE	841,639	844,647
Residential mortgage backed securities – GSE	20,221,542	20,553,756
Obligations of State and Political subdivisions	20,832,099	21,759,133
	\$41,895,280	\$43,157,536
Due after ten years		
Residential collateralized mortgage obligations – GSE	\$13,242,024	\$13,742,645
Residential collateralized mortgage obligations – non-GSE	8,837,695	9,181,327
Residential mortgage backed securities – GSE	41,117,815	42,055,874
Obligations of State and Political subdivisions	18,242,729	18,485,041
Trust Preferred Debt Securities – Pooled	656,661	532,310
	\$82,096,924	\$83,997,197
Total	\$155,819,634	\$159,434,845

Gross unrealized losses on available for sale and held to maturity securities and the estimated fair value of the related securities aggregated by security category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2014 and December 31, 2013 were as follows:

June 30, 2014	Number of Securities	Less than 12 months		12 months or longer		Fair Value
		Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	
U.S. Treasury securities and obligations of U.S. Government sponsored corporations and agencies	2	\$ -	\$ -	\$ 10,905,275	\$ (525,144)	\$ 10,905,275
Residential collateralized mortgage obligations – GSE	1	1,126,559	(35,909)	-	-	1,126,559
Residential collateralized mortgage obligations – non-GSE	2	988,947	(382)	105,842	(5,829)	1,094,867
Residential mortgage backed securities – GSE	16	-	-	17,570,016	(395,147)	17,570,016
Obligations of State and Political Subdivisions	79	1,097,189	(6,295)	25,841,204	(1,661,976)	26,973,418
Trust preferred debt securities – single issuer	4	-	-	2,148,600	(321,701)	2,148,600
Corporate Debt Securities	1	-	-	1,040,920	(44,033)	1,040,920
Total temporarily impaired securities	105	\$ 3,212,695	\$ (42,586)	\$ 57,611,857	\$ (2,953,830)	\$ 60,878,923



Table of Contents

December 31, 2013		Less than 12 months		12 months or longer		
	Number of Securities	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value
U.S. Treasury securities and obligations of U.S. Government sponsored corporations (GSE) and agencies	3	\$ 11,507,350	\$ (910,274 )	\$ -	\$ -	\$ 11,507,350
Residential collateralized mortgage Obligations – non-GSE	8	5,328,485	(28,231)	1,094,754	(7,969)	6,423,239
Residential mortgage backed securities GSE	38	40,504,327	(825,307)	-	-	40,504,327
Obligations of State and Political Subdivisions	95	19,403,457	(2,285,759)	8,936,441-	(1,721,472)	28,339,898
Trust preferred debt securities – single issuer	4	-	-	2,013,100	(455,739)	2,013,100
Trust preferred debt securities – Pooled	1	-	-	148,855	(507,807)	148,855
Corporate debt securities	1	-	-	1,056,110	(29,336)	1,056,110
Total temporarily impaired securities	150	\$ 76,743,619	\$ (4,049,571)	\$ 13,249,260	\$ (2,722,323)	\$ 89,992,879

U.S. Treasury securities and obligations of U.S. Government sponsored corporations and agencies: The unrealized losses on investments in these securities were caused by increases in market interest rates. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than the par value of the investment. The Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity; therefore, these investments are not considered other-than temporarily impaired.

Residential collateralized mortgage obligations and residential mortgage-backed securities: The unrealized losses on investments in residential collateralized residential mortgage obligations and mortgage-backed securities were caused by increases in market interest rates. The contractual cash flows of these securities are guaranteed by the issuer, which are primarily government or government sponsored agencies. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. The decline in fair value is attributable to changes in interest rates and not credit quality, the Company does not intend to sell these investments and it is not likely that the Company will be required to sell these investments before a market price recovery or maturity; therefore, these investments are not considered other-than-temporarily impaired.

Obligations of State and Political Subdivisions: The unrealized losses or investments in these securities were caused by increases in market interest rates. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. The decline in fair value is attributable to changes in interest rates and not credit quality, the Company does not intend to sell these investments and it is not more likely than not that the Company will

be required to sell these investments before a market price recovery or maturity; therefore, these investments are not considered other-than-temporarily impaired.

Corporate debt securities: The unrealized losses on investments in corporate debt securities were caused by increases to market interest rates. None of the corporate issuers have defaulted on interest payments. The decline in fair value is attributable to changes in interest rates and not a decline in credit quality, the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity; therefore, these investments are not considered other-than-temporarily impaired.

## Table of Contents

Trust preferred debt securities – single issuer: The investments in these securities with unrealized losses are comprised of four corporate trust preferred securities issued by two large financial institutions that mature in 2027. The contractual terms of the trust preferred securities do not allow the issuer to settle the securities at a price less than the face value of the trust preferred securities, which is greater than the amortized cost of the trust preferred securities. Both of the issuers continue to maintain investment grade credit ratings and neither has defaulted on interest payments. The decline in fair value is attributable to the widening of interest rate spreads and the lack of an active trading market for these securities and, to a lesser degree, market concerns about the issuers' credit quality. The Company does not intend to sell these investments and it is not likely that the Company will be required to sell these investments before a market price recovery or maturity; therefore, these investments are not considered other-than-temporarily impaired.

Trust preferred debt securities – pooled: This trust preferred debt security was issued by a two issuer pool (Preferred Term Securities XXV, Ltd. co-issued by Keefe, Bruyette and Woods, Inc. and First Tennessee ("PRETSL XXV")) consisting primarily of securities issued by financial institution holding companies. During 2009, the Company recognized an other-than-temporary impairment of \$864,727, of which \$363,783 was determined to be a credit loss and charged to operations and \$500,944 was recognized in the other comprehensive income (loss) component of shareholders' equity.

The primary factor used to determine the credit portion of the impairment loss to be recognized in the income statement for this security was the discounted present value of projected cash flow where that present value of cash flow was less than the amortized cost basis of the security. The present value of cash flow was developed using an EITF 99-20 model that considered performing collateral ratios, the level of subordination to senior tranches of the security, credit ratings of and projected credit defaults in the underlying collateral.

On a quarterly basis, management evaluates this security to determine if any additional other-than-temporary impairment is required. As of June 30, 2014, our evaluation was as follows:

- a. We obtained the PRETSL XXV Depository Institutions Issuer List as of June 30, 2014 from the FTN Financial Corp. ("FTN") website and reviewed the financial ratios and capital levels of each individual financial institution issuer.
- b. We sorted the financial institutions on the issuer list to develop three "buckets" (or categories) for further deferred/default analysis based upon the indicated "Texas Ratio." The Texas Ratio is calculated by dividing the institution's Non-Performing Assets plus loans 90 days past due by the combined total of Tangible Equity plus the Allowance for Loan Losses. The three buckets consisted of those institutions with a Texas Ratio of:

- |     |                |
|-----|----------------|
| (1) | Above 100;     |
| (2) | 75 to 100; and |
| (3) | Below 75.      |

- c. We then applied the following asset specific deferral/default assumptions to each of these buckets:

- |     |   |
|-----|---|
| (1) | Above 100 - 100% default; 0% recovery;  |
| (2) | 75 to 100 – 100% deferred; 15% recovery at 2 years from initial date of deferral; and |
| (3) | Below 75 – no deferral/default.   |

d. We then performed a cash flow projection to analyze the impact of future deferral/default activity by applying the following assumption on those institutions in bucket (3) of our analysis:



Table of Contents

- Defaults at 75 basis points applied annually; 15% recovery with a 2-year lag from the initial date of deferral.

Our rationale for these metrics is as follows: (1) The FDIC lists the number of bank failures each year from 1934 – 2008. Comparing bank failures to the number of FDIC institutions produces an annual average default rate of 36 basis points. Given the continuing uncertain economic environment, we believe the doubling of this amount, or 75 basis points, to be an appropriate measurement for defaults; and (2) Standard & Poor's published "Global Methodology for Rating Trust Preferred/Hybrid Securities Revised" on November 21, 2008. This analysis uses a recovery assumption of 15%, which we also deem an appropriate measurement.

Our position is that it is appropriate to apply this future default factor in our analysis as it is not realistic to assume no adverse conditions will occur over the remaining 23-year stated maturity of this pooled security even though the individual institutions are currently performing according to terms.

- e. This June 30, 2014 projection of future cash flows produced a present value that exceeded the carrying value of the pooled trust preferred security; therefore, management concluded that no other-than-temporary impairment issues were present at June 30, 2014.

A number of factors could cause management to conclude in one or more future reporting periods that an unrealized loss that exists with respect to PRETSL XXV constitutes an additional credit impairment. These factors include, but are not limited to, failure to make interest payments, an increase in the severity of the unrealized loss, an increase in the continuous duration of the unrealized loss without an impairment in value or changes in market conditions and/or industry or issuer specific factors that would render management unable to forecast a full recovery in value. In addition, the fair value of trust preferred securities could decline if the overall economy and the financial condition of the issuers continue to deteriorate and there remains limited liquidity for this security.

The following table sets forth information with respect to this security at June 30, 2014:

Security Class	Book Value	Fair Value	Unrealized Gain (Loss)	Percent of Underlying Collateral Performing	Percent of Collateral In Deferral (1)	Percent of Underlying Collateral In Default (1)	Expected Deferrals and Defaults as a % of Remaining Collateral	Moody's S&P / Ratings	Excess Subordination Amount	(2)
							% of			
PreTSL XXV	B-1 \$155,717	\$532,310	\$376,593	70.7%	6.7%	22.6%	13.7%	Ca/ NR	\$146,000	27.0%

Notes to table above:

- (1) This percentage represents the amount of specific deferrals / defaults that have occurred, plus those that are known for the following quarters to the total amount of original collateral. Fewer deferrals / defaults produce a lower percentage.
- (2) "Excess subordination" amount is the additional defaults / deferrals necessary in the next reporting period to deplete the entire credit enhancement (excess interest and over-collateralization) beneath our tranche within each pool to

the point that would cause a “break in yield”. This amount assumes that all currently performing collateral continues to perform. A break in yield means that our security would not be expected to receive all the contractual cash flows (principal and interest) by maturity. The “percent of underlying collateral performing” is the ratio of the “excess subordination amount” to current performing collateral - a higher percentage means there is more excess subordination to absorb additional defaults / deferrals, and the better our security is protected from loss.

Table of Contents

The Company regularly reviews the composition of the investment securities portfolio, taking into account market risks, the current and expected interest rate environment, liquidity needs, and its overall interest rate risk profile and strategic goals.

The following table presents a cumulative roll forward of the amount of other-than-temporary impairment related to credit losses, all of which relate to PRETSL XXV, which have been recognized in earnings for debt securities held to maturity and not intended to be sold.

(in thousands)	Three months ended June 30, 2014	Three months ended June 30, 2013
Balance at beginning of period	\$ 364	\$ 364
Change during the period	-	-
Balance at end of period	\$ 364	\$ 364

(in thousands)	Six months ended June 30, 2014	Six months ended June 30, 2013
Balance at beginning of period	\$ 364	\$ 364
Change during the period	-	-
Balance at end of period	\$ 364	\$ 364

## (5) Allowance for Loan Losses and Credit Quality Disclosure

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans and mortgage warehouse lines of credit. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one, or a combination, of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

Table of Contents

The following table provides an aging of the loan portfolio by loan class at June 30, 2014:

	30-59 Days	60-89 Days	Greater than 90 Days	Total Past Due	Current	Total Loans Receivable	Recorded Investment > 90 Days Accruing	Nonaccrual Loans
Commercial								
Construction	\$-	\$-	\$-	\$-	\$78,921,897	\$78,921,897	\$-	\$-
Commercial Business	365,090	-	422,820	787,910	106,294,283	107,082,193	53,518	369,302
Real Estate	1,315,303	211,979	6,604,013	8,131,295	183,823,741	191,955,036	440,425	6,163,588
Mortgage Warehouse Lines	-	-	-	-	181,911,743	181,911,743	-	-
Residential Real Estate	219,759	127,677	1,498,854	1,846,290	48,240,242	50,086,532	183,668	1,442,863
Consumer								
Loans to Individuals	77,432	-	233,957	311,389	24,303,646	24,615,035	233,957	-
Other	-	-	-	-	205,573	205,573	-	-
Deferred Loan Costs	-	-	-	-	681,713	681,713	-	-
Total	\$1,977,584	\$339,656	\$8,759,644	\$11,076,884	\$624,382,838	\$635,459,722	\$911,568	\$7,975,753

As provided by ASC 310-30, the excess of cash flows expected at acquisition over the initial investment in the loan is recognized as interest income over the life of the loan. Accordingly, loans acquired with evidence of deteriorated credit quality of \$911,568 at June 30, 2014 were not classified as non-performing loans.

The following table provides an aging of the loan portfolio by loan class at December 31, 2013:

	30-59 Days	60-89 Days	Greater than 90 Days	Total Past Due	Current	Total Loans Receivable	Recorded Investment > 90 Days Accruing	Nonaccrual Loans
Commercial								
Construction	\$-	\$-	\$-	\$-	\$51,002,172	\$51,002,172	\$-	\$-
Commercial Business	385,133	58,665	453,325	897,123	81,450,932	82,348,055	-	511,990
	-	-	5,217,173	5,217,173	93,172,557	98,389,730	-	5,555,851

Commercial								
Real Estate								
Mortgage								
Warehouse								
Lines	-	-	-	-	116,951,357	116,951,357	-	-
Residential								
Real Estate	315,615	967,099	33,494	1,316,208	12,447,970	13,764,178	-	162,012
Consumer								
Loans to								
Individuals	-	-	-	-	9,766,114	9,766,114	-	92,103
Other	-	-	-	-	170,526	170,526	-	-
Deferred Loan								
Costs	-	-	-	-	943,950	943,950	-	-
Total	\$ 700,748	\$ 1,025,764	\$ 5,703,992	\$ 7,430,504	\$ 365,905,578	\$ 373,336,082	-	\$ 6,321,956

## Table of Contents

Management reviews the adequacy of the allowance on at least a quarterly basis to ensure that the provision for loan losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is adequate based on management's assessment of probable estimated losses. The Company's methodology for assessing the adequacy of the allowance for loan losses consists of several key elements and is consistent with generally accepted accounting principles (GAAP) and regulatory interagency supervisory guidance. The allowance for loan losses methodology consists of two major components. The first component is an estimation of losses associated with individually identified impaired loans, which follows Accounting Standards Codification (ASC) Topic 310 (formerly SFAS 114). The second major component is an estimation of losses under ASC Topic 450 (formerly SFAS 5), which provides guidance for estimating losses on groups of loans with similar risk characteristics. The Company's methodology results in an allowance for loan losses which includes a specific reserve for impaired loans, an allocated reserve, and an unallocated portion.

When analyzing groups of loans under ASC 450, the Bank follows the Interagency Policy Statement on the Allowance for Loan and Lease Losses. The methodology considers the Company's historical loss experience adjusted for changes in trends, conditions, and other relevant factors that affect repayment of the loans as of the evaluation date. These adjustment factors, known as qualitative factors, include:

- Delinquencies and nonaccruals
- Portfolio quality
- Concentration of credit
- Trends in volume of loans
- Quality of collateral
- Policy and procedures
- Experience, ability, and depth of management
- Economic trends – national and local
- External factors – competition, legal and regulatory

The methodology includes the segregation of the loan portfolio into loan types with a further segregation into internal risk rating categories, such as special mention, substandard, doubtful, and loss. This allows for an allocation of the allowance for loan losses by loan type; however, the allowance is available to absorb any loan loss without restriction. Larger balance, non-homogeneous loans representing significant individual credit exposures are evaluated individually through the internal loan review process. It is this process that produces the watch list. The borrower's overall financial condition, repayment sources, guarantors and value of collateral, if appropriate, are evaluated. Based on these reviews, an estimate of probable losses for the individual larger-balance loans are determined, whenever possible, and used to establish specific loan loss reserves. In general, for non-homogeneous loans not individually assessed and for homogeneous groups, such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type, and historical losses. These loan groups are then internally risk rated.

The watch list includes loans that are assigned a rating of special mention, substandard, doubtful and loss. Loans rated as special mention have potential weaknesses that deserve management's close attention. If uncorrected, the potential weaknesses may result in deterioration of the repayment prospects. Loans classified substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They include loans that are inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified doubtful have all the weaknesses inherent in loans classified substandard with the added characteristic that collection or liquidation in full, on the basis of current conditions and facts, is highly improbable. Loans rated as doubtful in whole, or in part, are placed in nonaccrual status. Loans classified as a loss are considered uncollectible and are charged off against the allowance for loan losses.

The specific allowance for impaired loans is established for specific loans that have been identified by management as being impaired. These loans are considered to be impaired primarily because the loans have not performed according to payment terms and there is reason to believe that repayment of the loan principal in whole or in part, is unlikely. The specific portion of the allowance is the total amount of potential unconfirmed losses for these individual impaired loans. To assist in determining the fair value of loan collateral, the Company often utilizes independent third party qualified appraisal firms which in turn employ their own criteria and assumptions that may include occupancy rates, rental rates, and property expenses, among others.

## Table of Contents

The second category of reserves consists of the allocated portion of the allowance. The allocated portion of the allowance is determined by taking pools of loans outstanding that have similar characteristics and applying historical loss experience for each pool. This estimate represents the potential unconfirmed losses within the portfolio. Individual loan pools are created for commercial and commercial real estate loans, construction loans, warehouse lines of credit and various types of loans to individuals. The historical estimation for each loan pool is then adjusted to account for current conditions, current loan portfolio performance, loan policy or management changes, or any other qualitative factor which may cause future losses to deviate from historical levels.

The Company also maintains an unallocated allowance. The unallocated allowance is used to cover any factors or conditions which may cause a potential loan loss but are not specifically identifiable. It is prudent to maintain an unallocated portion of the allowance because no matter how detailed an analysis of potential loan losses is performed, these estimates by definition lack precision. Management must make estimates using assumptions and information that is often subjective and changing rapidly.

The following discusses the risk characteristics of each of our loan portfolio segments, commercial, mortgage warehouse lines of credit, and consumer.

### Commercial

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one or a combination of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

### Mortgage Warehouse Lines of Credit

The Company's Mortgage Warehouse Group provides revolving lines of credit that are available to licensed mortgage banking companies (the "Warehouse Line of Credit"). The Warehouse Line of Credit is used by the mortgage banker to fund the origination of one-to-four family residential mortgage loans that are pre-sold to the secondary mortgage market, which includes state and national banks, national mortgage banking firms, insurance companies and government-sponsored enterprises, including the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation and others. On average, an advance under the Warehouse Line of Credit remains outstanding for a period of less than 30 days, with repayment coming directly from the sale of the loan into the secondary mortgage market. Interest and a transaction fee are collected by the Bank at the time of repayment. Additionally, customers of the Warehouse Lines of Credit are required to maintain deposit relationships with the Bank that, on average, represent 10% to 15% of the loan balances.

As a separate segment of the total portfolio, the warehouse loan portfolio is analyzed as a whole for allowance for loan losses purposes. Warehouse lines of credit are subject to the same inherent risks as other commercial lending, but the overall degree of risk differs. While the Company's loss experience with this type of lending has been non-existent since the product was introduced in 2008; there are other risks unique to this lending that still must be considered in assessing the adequacy of the allowance for loan losses. These unique risks may include, but are not limited to, (i) credit risks relating to the mortgage bankers that borrow from us, (ii) the risk of intentional misrepresentation or fraud by any of such mortgage bankers, (iii) changes in the market value of mortgage loans originated by the mortgage banker, the sale of which is the expected source of repayment of the borrowings under a warehouse line of credit, due to changes in interest rates during the time in warehouse, or (iv) unsalable or impaired mortgage loans so originated, which could lead to decreased collateral value and the failure of a purchaser of the mortgage loan to purchase the loan from the mortgage banker.



These factors, along with the other qualitative factors such as economic trends, concentrations of credit, trends in the volume of loans, portfolio quality, delinquencies and nonaccruals, are also considered and may have positive or negative effects on the allocated allowance. The aggregate amount resulting from the application of these qualitative factors determines the overall risk for the portfolio and results in an allocated allowance for warehouse lines of credit.

## Table of Contents

### Consumer

The Company's loan portfolio consumer segment is comprised of residential real estate loans, home equity loans and other loans to individuals. Individual loan pools are created for the various types of loans to individuals.

In general, for homogeneous groups such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type, and historical losses. These loan groups are then internally risk rated.

The Company considers the following credit quality indicators in assessing the risk in the loan portfolio:

- Consumer credit scores
- Internal credit risk grades
- Loan-to-value ratios
- Collateral
- Collection experience

The Company's internal credit risk grades are based on the definitions currently utilized by the banking regulatory agencies. The grades assigned and definitions are as follows, and loans graded excellent, above average, good and watch list are treated as "pass" for grading purposes:

1. Excellent - Loans that are based upon cash collateral held at the Bank and adequately margined. Loans that are based upon "blue chip" stocks listed on the major exchanges and adequately margined.

2. Above Average - Loans to companies whose balance sheets show excellent liquidity and long-term debt is on well-spread schedules of repayment easily covered by cash flow. Such companies have been consistently profitable and have diversification in their product lines or sources of revenue. The continuation of profitable operations for the foreseeable future is likely. Management is comprised of a mix of ages, experience, and backgrounds and management succession is in place. Sources of raw materials are abundant, and for service companies, the source of revenue is abundant. Future needs have been planned for. Character and ability of individuals or company principals are excellent. Loans to individuals are supported by high net worths and liquid assets.

3. Good - Loans to companies whose balance sheets show good liquidity and cash flow adequate to meet maturities of long-term debt with a comfortable margin. Such companies have established profitable records over a number of years, and there has been growth in net worth. Operating ratios are in line with those of the industry, and expenses are in proper relationship to the volume of business done and the profits achieved. Management is well-balanced and competent in their responsibilities. Economic environment is favorable; however, competition is strong. The prospects for growth are good. Loans in this category do not meet the collateral requirements of loans in categories 1 and 2 above. Loans to individuals are supported by good net worths but whose supporting assets are illiquid.

3w. Watch - Included in this category are loans evidencing problems identified by Bank management that require closer supervision. Such problem has not developed to the point which requires a Special Mention rating. This category also covers situations where the Bank does not have adequate current information upon which credit quality can be determined. The account officer has the obligation to correct these deficiencies within 30 days from the time of notification.

4. Special Mention - Loans or borrowing relationships that require more than the usual amount of attention by Bank management. Industry conditions may be adverse or weak. The borrower's ability to meet current payment schedules may be questionable, even though interest and principal are being paid as agreed. Heavy reliance has been placed on

the collateral. Profits, if any, are interspersed with losses. Management is “one man” or incompetent or there is no plan for management succession. Expectations of a loan loss are not immediate; however, if present trends continue, a loan loss could be expected.

Table of Contents

5. Substandard - Loans in this category possess weaknesses that jeopardize the ultimate collection of total outstandings. These weaknesses require close supervision by Bank management. Current financial statements are unavailable and the loan is inadequately protected by the collateral pledged.

6. Doubtful - Loans with the same weaknesses inherent in the substandard classification and where collection or liquidation in full is highly questionable. It is likely that the loan will not be collected in full and the Bank will suffer some loss which is not quantifiable at the time of review.

7. Loss - Loans considered uncollectable and of such little value that their continuance as an active asset is not warranted. Loans in this category should be charged off to the Bank's loan loss reserve. Any accrued interest should be backed out of income.

Table of Contents

The following table provides a breakdown of the loan portfolio by credit quality indicator at June 30, 2014.

Commercial Credit Exposure - By Internally Assigned Grade	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse Lines	Residential Real Estate
Grade:					
Pass	\$ 78,921,897	\$ 103,155,373	\$ 165,905,820	\$ 181,911,743	\$ 48,453,325
Special Mention	-	2,545,759	15,475,088	-	1,317,592
Substandard	-	942,648	10,574,128	-	315,615
Doubtful	-	438,413	-	-	-
Total	\$ 78,921,897	\$ 107,082,193	\$ 191,955,036	\$ 181,911,743	\$ 50,086,532
Consumer Credit Exposure - By Payment Activity	Loans To Individuals	Other			
Performing	\$ 24,615,035	\$ 205,573			
Nonperforming	-	-			
Total	\$ 24,615,035	\$ 205,573			

The following table provides a breakdown of the loan portfolio by credit quality indicator at December 31, 2013.

Commercial Credit Exposure - By Internally Assigned Grade	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse Lines	Residential Real Estate
Grade:					
Pass	\$ 47,539,033	\$ 79,832,704	\$ 68,620,450	\$ 116,951,357	\$ 12,635,067
Special Mention	-	1,406,143	19,396,574	-	1,129,111
Substandard	3,463,139	792,057	10,372,706	-	-
Doubtful	-	258,486	-	-	-
Loss	-	58,665	-	-	-
Total	\$ 51,002,172	\$ 82,348,055	\$ 98,389,730	\$ 116,951,357	\$ 13,764,178
Consumer Credit Exposure - By Payment Activity	Loans To Individuals	Other			
Performing	\$ 9,674,011	\$ 170,526			
Nonperforming	92,103	-			
Total	\$ 9,766,114	\$ 170,526			

### Impaired Loans Disclosures

Loans are considered to be impaired when, based on current information and events, it is determined that the Company will not be able to collect all amounts due according to the loan contract, including scheduled interest payments. When a loan is placed on nonaccrual status, it is also considered to be impaired. Loans are placed on

nonaccrual status when: (1) the full collection of interest or principal becomes uncertain; or (2) they are contractually past due 90 days or more as to interest or principal payments unless the loans are both well secured and in the process of collection.

Table of Contents

The following tables summarize the distribution of the allowance for loan losses and loans receivable by loan class and impairment method at June 30, 2014 and December 31, 2013:

## Period-End Allowance for Loan Losses by Impairment Method June 30, 2014

	Construction	Commercial	Commercial Real Estate	Mortgage Warehouse	Residential Real Estate	Consumer	Other
Allowance for loan losses:							
Ending Balance	\$950,014	\$1,546,766	\$3,607,083	\$909,559	\$172,853	\$90,732	\$1,665
Ending Balance							
Individually evaluated for impairment	-	19,141	1,487,047	-	15,015	-	-
Collectively evaluated for impairment	\$950,014	\$1,527,625	\$2,120,036	\$909,559	\$157,838	\$90,732	\$1,665
Loans receivables:							
Ending Balance	\$78,921,897	\$107,082,193	\$191,955,036	\$181,911,743	\$50,086,532	\$24,615,035	\$205,573
Individually evaluated for impairment	373,663	464,725	10,041,584	-	1,442,866	-	-
Loans acquired with deteriorated credit quality	-	384,932	1,678,720	-	183,668	233,958	-
Collectively evaluated for impairment	\$78,548,234	\$106,232,536	\$180,234,732	\$181,911,743	\$48,459,998	\$24,381,077	\$205,573

## Period-End Allowance for Loan Losses by Impairment Method December 31, 2013

	Construction	Commercial	Commercial Real Estate	Mortgage Warehouse	Residential Real Estate	Consumer	Other
Allowance for loan losses:							
Ending Balance	\$1,205,267	\$1,271,733	\$3,021,766	\$584,757	\$164,673	\$108,849	\$2,183
Ending Balance							
Individually evaluated for impairment	-	293,692	1,490,169	-	-	-	-
Collectively evaluated for impairment	\$1,205,267	\$978,041	\$1,531,597	\$584,757	\$164,673	\$108,849	\$2,183
Loans receivables:							
Ending Balance	\$51,002,172	\$82,348,055	\$98,389,730	\$116,951,357	\$13,764,178	\$9,766,114	\$170,526
Individually evaluated for impairment	19,930	776,101	9,130,605	-	162,012	92,103	-
Collectively evaluated for impairment	\$50,982,242	\$81,571,954	\$89,259,125	\$116,951,357	\$13,602,166	\$9,674,011	\$170,526

The activity in the allowance for loan loss by loan class for the six months ended June 30, 2014 and 2013 was as follows:

		Commercial	Commercial	Mortgage	Residential			
	Construction	Business	Real Estate	Warehouse	Real Estate	Consumer	Other	Unalloc.
Balance - December 31, 2013	\$ 1,205,267	\$ 1,271,733	\$ 3,021,766	\$ 584,757	\$ 164,673	\$ 108,849	\$ 2,183	\$ 679,3
Provision charged to operations	60,163	454,031	113,961	(63,082 )	17,332	(16,462 )	(560 )	(65,38
Loans charged off	-	(510,952 )	-	-	-	-	-	-
Recoveries of loans charged off	-	3,225	-	-	-	-	-	-
Balance – March 31, 2014	\$ 1,265,430	\$ 1,218,037	\$ 3,135,727	\$ 521,675	\$ 182,005	\$ 92,387	\$ 1,623	\$ 613,9
Provision charged to operations	(315,416 )	4,041,190	471,356	387,884	(9,152 )	(1,655 )	42	(474,2
Loans charged off	-	(3,713,789)	-	-	-	-	-	-
Recoveries of loans charged off	-	1,328	-	-	-	-	-	-
Balance – June 30, 2014	\$ 950,014	\$ 1,546,766	\$ 3,607,083	\$ 909,559	\$ 172,853	\$ 90,732	\$ 1,665	\$ 139,7



Table of Contents

	Residential							
	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse	Real Estate	Consumer	Other	Unalloc.
Balance - December 31, 2012	\$1,990,292	\$972,789	\$2,262,221	\$1,420,638	\$112,103	\$102,583	\$2,271	\$288,3
Provision charged to operations	(218,010 )	(18,319 )	245,769	(429,900 )	262	50,606	(212 )	369,8
Loans charged off	(561,993 )	(139,289)	(384,688 )	-	-	(50,855 )	-	-
Recoveries of loans charged off	-	2,000	6,895	-	-	-	-	-
Balance – March 31, 2013	\$1,210,289	\$817,181	\$2,130,197	\$990,738	\$112,365	\$102,234	\$2,059	\$658,1

Provision charged to operations	1,872	160,163	321,659	(62,039 )	(19,632 )	(2,444 )	45	(162,9
Loans charged off	-	-	-	-	-	-	-	-
Recoveries of loans charged off	417	8,575	-	-	-	-	-	-
Balance – June 30, 2013	\$1,212,578	\$985,919	\$2,451,856	\$928,699	\$92,733	\$99,890	\$2,104	\$495,1

When a loan is identified as impaired, the measurement of impairment is based on the present value of expected future cash flows, discounted at the loan's effective interest rate, except when the sole remaining source of repayment for the loan is the liquidation of the collateral. In such cases, the current fair value of the collateral less selling costs is used. If the value of the impaired loan is less than the recorded investment in the loan, the impairment is recognized through an allowance estimate or a charge to the allowance.

## Impaired Loans Receivables (By Class)

June 30, 2014

				Three months ended June 30, 2014		Six months ended June 30, 2014	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized

With no related allowance:

## Commercial

Construction	\$373,663	\$373,663	\$0	\$338,563	\$3,752	\$229,152	\$4,821
Commercial Business	723,060	1,300,245	0	719,845	8,967	819,018	12,232
Commercial Real Estate	2,625,135	2,812,050	0	2,104,136	10,738	1,052,068	17,480
Mortgage Warehouse Lines	0	0	0	0	0	0	0
Subtotal	3,721,858	4,485,958	0	3,162,544	23,457	\$2,100,238	\$34,533

Residential Real Estate	1,310,919	1,317,592	0	1,310,990	5,043	1,002,650	6,767
-------------------------	-----------	-----------	---	-----------	-------	-----------	-------

## Consumer

Loans to Individuals	233,958	243,438	0	238,397	0	261,941	1,155
Other	0	0	0	0	0	0	0
Subtotal	233,958	243,438	0	238,397	0	261,941	1,155

Subtotal with no related allowance

	5,266,735	6,046,988	0	4,711,931	28,500	\$3,364,829	42,455
--	-----------	-----------	---	-----------	--------	-------------	--------

Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

With an allowance:

Commercial

Construction	0	0	0	0	0	0	0
Commercial Business	126,597	283,054	19,141	171,520	0	321,402	0
Commercial Real Estate	9,095,169	9,095,169	1,487,047	9,101,300	64,949	9,112,256	113,822
Mortgage Warehouse Lines	0	0	0	0	0	0	0
Subtotal	9,221,766	9,378,223	1,506,188	9,272,820	64,949	9,433,658	113,822

Residential Real Estate	315,615	315,615	15,015	315,615	0	210,410	0
-------------------------	---------	---------	--------	---------	---	---------	---

Consumer

Loans to Individuals	0	0	0	0	0	0	0
Other	0	0	0	0	0	0	0
Subtotal	0	0	0	0	0	0	0

Subtotal with an allowance	9,537,381	9,693,838	1,521,203	9,588,435	64,949	9,644,068	113,822
----------------------------	-----------	-----------	-----------	-----------	--------	-----------	---------

Total:

Construction	373,663	373,663	0	338,563	3,752	229,152	4,821
Commercial Business	849,657	1,583,299	19,141	891,365	8,967	1,140,420	12,232
Commercial Real Estate	11,720,304	11,907,219	1,487,047	11,205,436	75,687	10,164,324	131,302
Mortgage Warehouse Lines	0	0	0	0	0	0	0
Residential Real Estate	1,626,534	1,633,207	15,015	1,626,605	5,043	1,213,060	6,767
Consumer	233,958	243,438	0	238,397	0	261,941	1,155
Total	\$14,804,116	\$15,740,826	\$1,521,203	\$14,300,366	\$93,449	\$13,008,897	\$156,277

Table of Contents

December 31 , 2013	Year ended 12/31/2013				
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
With no related allowance:					
Commercial					
Construction	\$19,930	\$ 19,930	\$-	\$965,268	\$ 33,946
Commercial Business	243,840	400,297	-	258,139	5,094
Commercial Real Estate	-	-	-	1,032,115	-
Mortgage Warehouse Lines	-	-	-	-	-
Subtotal	263,770	420,227	-	2,255,522	39,040
Residential Real Estate	162,012	162,012	-	117,746	-
Consumer					
Loans to Individuals	92,103	92,103	-	34,292	-
Other	-	-	-	-	-
Subtotal	92,103	92,103	-	34,292	-
With no related allowance	\$517,885	\$ 674,342	\$-	\$2,407,560	\$ 39,040
With an allowance:					
Commercial					
Construction	\$-	\$ -	\$-	\$246,853	\$ -
Commercial Business	532,261	532,261	293,692	562,346	9,728
Commercial Real Estate	9,130,605	9,130,605	1,490,169	5,546,690	247,277
Mortgage Warehouse Lines	-	-	-	-	-
Subtotal	9,662,866	9,662,866	1,783,861	6,355,889	257,005
Residential Real Estate	-	-	-	44,196	-
Consumer					
Loans to Individuals	-	-	-	4,238	-
Other	-	-	-	-	-
Subtotal	-	-	-	4,238	-
With an allowance	\$9,662,866	\$ 9,662,866	\$1,783,861	\$6,404,323	\$ 257,005
Total:					
Construction	19,930	19,930	-	1,212,121	33,946
Commercial Business	776,101	932,558	293,692	820,485	14,822
Commercial Real Estate	9,130,605	9,130,605	1,490,169	6,578,805	247,277
Mortgage Warehouse	-	-	-	-	-
Residential Real Estate	162,012	162,012	-	161,942	-
Consumer	92,103	92,103	-	38,530	-
Total	\$10,180,751	\$ 10,337,208	\$1,783,861	\$8,811,883	\$ 296,045

Table of Contents

Impaired Loans Receivables (By Class)  
June 30 , 2013

Three months ended  
June 30, 2013

	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
With no related allowance:					
Commercial					
Construction	\$540,975	\$540,975	\$-	\$725,974	\$11,078
Commercial Business	177,980	232,022	-	168,683	1,450
Commercial Real Estate	-	-	-	123,945	-
Mortgage Warehouse Lines	-	-	-	-	-
Subtotal	718,955	772,997	-	1,018,602	12,528
Residential Real Estate	164,542	164,542	-	121,246	-
Consumer					
Loans to Individuals	-	-	-	22,540	-
Other	-	-	-	-	-
Subtotal	-	-	-	22,540	-
With no related allowance:	\$883,497	\$937,539	\$-	\$1,162,388	\$12,528
With an allowance:					
Commercial					
Construction	\$-	\$-	\$-	\$-	\$-
Commercial Business	614,396	759,223	173,155	617,054	834
Commercial Real Estate	4,477,287	4,477,287	793,926	4,372,626	64,468
Mortgage Warehouse Lines	-	-	-	-	-
Subtotal	5,091,683	5,236,510	967,081	4,989,680	65,302
Residential Real Estate	-	-	-	44,069	-
Consumer					
Loans to Individuals	-	-	-	-	-
Other	-	-	-	-	-
Subtotal	-	-	-	-	-
With an allowance:	5,091,683	5,236,510	967,081	5,033,749	65,302
Total:					
Commercial	5,810,638	6,009,507	967,081	6,008,282	77,830
Residential Real Estate	164,542	164,542	-	165,315	-
Consumer	-	-	-	22,540	-
Total	\$5,975,180	\$6,174,049	\$967,081	\$6,196,137	\$77,830

In the normal course of business, the Bank may consider modifying loan terms for various reasons. These reasons may include as a retention strategy to compete in the current interest rate environment or as a re-amortization or extension of a loan term to better match the loan's repayment stream with the borrower's cash flow. A modified loan would be considered a troubled debt restructuring ("TDR") if the Bank grants a concession to a borrower and has determined that the borrower is troubled (i.e., experiencing financial difficulties).



Table of Contents

If the Bank restructures a loan to a troubled borrower, the loan terms (i.e. interest rate, payment, amortization period and maturity date) may be modified in various ways to enable the borrower to cover the modified debt service payments based on current financial statements and cash flow adequacy. If a borrower's hardship is thought to be temporary, then modified terms may only be offered for that time period. Where possible, the Bank would attempt to obtain additional collateral and/or secondary repayment sources at the time of the restructure in order to put the Bank in the best possible position if the borrower is not able to meet the modified terms. The Bank will not offer modified terms if it believes that modifying the loan terms will only delay an inevitable permanent default. In evaluating whether a restructuring constitutes a troubled debt restructuring, applicable guidance requires that a creditor must separately conclude that the restructuring constitutes a concession and the borrower is experiencing financial difficulties.

There were no loans modified that were TDRs in the six month period ended June 30, 2014. Loans modified during the three month and six month ended June 30, 2013 were as follows:

	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment
Troubled Debt Restructurings:			
Commercial	-	-	-
Commercial Real Estate	2	3,224,980	3,154,157
Residential Real Estate	-	-	-

There were no loans modified that were TDR's during the three and six month periods ended June 30, 2014 and June 30, 2013 that were in default.

	Number of Contracts	Recorded Investment
Troubled Debt Restructurings That Subsequently Defaulted:		
Commercial	-	-
Commercial Real Estate	-	-
Residential Real Estate	-	-

Changes in the accretable discount for acquired credit impaired loans for the six months ended June 30, 2014 were as follows:

Balance at beginning of period	\$-
Acquisition of impaired loans	293,976
Accretion of discount	(47,333)
Balance at end of period	\$246,643

Table of Contents

The following table presents additional information regarding loans acquired and accounted for in accordance with ASC 310-30:

	February 7, 2014 Acquired loans with Evidence of Credit Deterioration	June 30, 2014 Acquired loans with Evidence of Credit Deterioration
Outstanding balance	\$ 3,409,340	\$ 3,229,459
Carrying amount	\$ 2,613,826	\$ 2,481,278

There were no changes in the expected cash flows of these loans during the six month period ended June 30, 2014. No allowance for loan losses has been recorded for acquired loans with or without evidence of deterioration as of the acquisition date or as of June 30, 2014.

## (6) Share-Based Compensation

The Company's share-based incentive plans ("Stock Plans") authorize the issuance of an aggregate of 440,701 shares of the Company's common stock (as adjusted for stock dividends) pursuant to awards that may be granted in the form of stock options to purchase common stock ("Options") and awards of shares of common stock ("Stock Awards"). The purpose of the Stock Plans is to attract and retain personnel for positions of substantial responsibility and to provide additional incentive to certain officers, directors, employees and other persons to promote the success of the Company. Under the Stock Plans, options have a term of ten years after the date of grant, subject to earlier termination in certain circumstances. Options are granted with an exercise price at the then fair market value of the Company's common stock. The grant date fair value is calculated using the Black – Scholes option valuation model. As of June 30, 2014, there were 346,166 shares of common stock available for future grants under the Stock Plans, of which 300,040 shares are available for future grants under the 2013 Equity Incentive Plan and 46,126 shares are available for future grant under the 2006 Directors Stock Plan.

Stock-based compensation expense related to options was \$70,366 and \$50,568 for the six months ended June 30, 2014 and 2013, respectively.

Transactions under the Stock Plans during the six months ended June 30, 2014 are summarized as follows:

Stock Options	Number of Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (years)	Aggregate Intrinsic Value
Outstanding at January 1, 2014	235,598	\$ 8.81		
Granted	11,700	11.02		
Exercised	-	-		
Forfeited	-	-		

Expired	-	-			
Outstanding at June 30, 2014	247,298	\$	8.91	5.4	\$ 485,125
Exercisable at June 30, 2014	199,881	\$	9.17	4.7	\$ 294,904

The fair value of each option and the significant weighted average assumptions used to calculate the fair value of the options granted for the six months ended June 30, 2014 are as follows:

	January 2014	April 2014
Fair value of options granted	\$ 4.75	\$ 4.32
Risk-free rate of return	1.65%	1.70%
Expected option life in years	7	7
Expected volatility	38.01%	38.01%
Expected dividends (1)	-	-

(1) To date, the Company has not paid cash dividends on its common stock.



Table of Contents

As of June 30, 2014, there was approximately \$69,098 of unrecognized compensation cost related to nonvested stock option- based compensation arrangements granted under the Company's stock incentive plans. That cost is expected to be recognized over the next four years.

The following table summarizes nonvested restricted shares for the six months ended June 30, 2014:

Non-vested shares	Number of Shares	Average Grant-Date Fair Value
Non-vested at January 1, 2014	136,490	\$6.59
Granted	35,600	11.21
Vested	(29,065 )	6.73
Forfeited	-	-
Non-vested at June 30, 2014	143,025	\$7.71

The value of restricted shares is based upon the closing price of the common stock on the date of grant. The shares generally vest over a four year service period with compensation expense recognized on a straight-line basis.

Stock based compensation expense related to stock grants was \$253,322 and \$217,390 for the six months ended June 30, 2014 and 2013.

As of June 30, 2014, there was approximately \$956,859 of unrecognized compensation cost related to non-vested stock grants that will be recognized over the next three years.

**(7) Benefit Plans**

The Bank has a 401(k) plan which covers substantially all employees with six months or more of service. The 401(k) plan permits all eligible employees to make contributions to the plan up to the IRS salary deferral limit. The Bank's contributions to the 401(k) plan are expensed as incurred.

The Company also provides retirement benefits to certain employees under supplemental executive retirement plans. The plans are unfunded and the Company accrues actuarial determined benefit costs over the estimated service period of the employees in the plan. The Company recognizes the over funded or under funded status of a defined benefit post-retirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur, through comprehensive income.

In connection with the benefit plans, the Bank has life insurance policies on the lives of its executives, directors and divisional officers. The Bank is the owner and beneficiary of the policies. The cash surrender values of the policies total approximately \$20.9 million and \$16.2 million at June 30, 2014 and December 31, 2013, respectively.

Table of Contents

The components of net periodic expense for the Company's supplemental executive retirement plans for the three month and six month periods ended June 30, 2014 and 2013 were as follows:

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
Service cost	\$ 43,334	\$ 30,539	\$ 57,167	\$ 214,257
Interest cost	32,852	22,229	43,339	155,951
Actuarial (gain) loss recognized	(1,574)	(29,893)	(2,077)	(209,721)
Prior service cost recognized	-	942	-	6,611
	\$ 74,612	\$ 23,817	\$ 98,429	\$ 167,098

## (8) Other Comprehensive Income (Loss) and Accumulated Other Comprehensive Income (Loss)

Comprehensive income (loss) is the total of (1) net income (loss), and (2) all other changes in equity from non-shareholder sources, which are referred to as other comprehensive income (loss). The components of accumulated other comprehensive income (loss), and the related tax effects, are as follows:

	Before-Tax Amount	Income Tax Effect	Net-of-Tax Amount
June 30, 2014:			
Unrealized holding (losses) gains on available-for-sale securities:			
Unrealized holding (losses) on available-for-sale securities	\$(708,448 )	\$ 300,312	\$(408,136 )
Unrealized impairment loss on held to maturity security:			
Unrealized impairment (loss) on held to maturity security	(500,944 )	170,321	(330,623 )
Unfunded pension liability:			
Plan actuarial gains and losses included in other comprehensive income	185,837	(75,162 )	110,675
Accumulated other comprehensive income ( loss)	\$(1,023,555)	\$ 395,471	\$(628,084 )

	Before-Tax Amount	Income Tax Effect	Net-of-Tax Amount
December 31, 2013:			
Unrealized holding (losses) gains on available-for-sale securities:			
Unrealized holding (losses) on available-for-sale securities	\$(2,992,624)	\$ 1,060,098	\$(1,932,526)
Unrealized impairment loss on held to maturity security:			
Unrealized impairment (loss) on held to maturity security	(500,944 )	170,321	(330,623 )
Unfunded pension liability:			
Plan actuarial gains and losses included in other comprehensive income	27,236	(11,721 )	(60,404 )

Accumulated other comprehensive income ( loss)	\$(3,466,332)	\$ 1,218,698	\$(2,247,634)
--	---------------	--------------	---------------

Table of Contents

Changes in the components of accumulated other comprehensive income (loss) are as follows and are presented net of tax:

	Unrealized Holding Gains (Losses) on Available for Sale Securities	Unrealized Impairment Loss on Held to Maturity Security	Unfunded Pension Liability	Accumulated Other Comprehensive Income (Loss)
Six Months Ended June 30, 2014:				
Balance, beginning of period	\$ (1,932,526)	\$ (330,623 )	\$ 15,515	\$ (2,247,634)
Other comprehensive income (loss) before reclassifications	1,522,880	-	95,160	1,618,040
Amounts reclassified from accumulated other comprehensive income (loss) (1)	1,510	-	-	1,510
Other comprehensive income (loss)	1,524,390	-	95,160	1,619,550
Balance, end of period	\$ (408,136 )	\$ (330,623 )	\$ 110,675	\$ (628,084 )

(1) Amounts reclassified are included in Other Income on the Consolidated Statement of Income.

	Unrealized Holding Gains (Losses) on Available for Sale Securities	Unrealized Impairment Loss on Held to Maturity Security	Unfunded Pension Liability	Accumulated Other Comprehensive Income
Six Months Ended June 30, 2013:				
Balance, beginning of period	\$ 1,235,204	\$ (330,623 )	\$ (100,288 )	\$ 804,293
Other comprehensive income (loss) before reclassifications	(2,912,215)	-	39,884	(2,872,331)
Amounts reclassified from accumulated other comprehensive income (loss)	-	-	-	-
Other comprehensive income (loss)	(2,912,216)	-	39,884	(2,872,331)
Balance, end of period	\$ (1,677,012)	\$ (330,623 )	\$ (60,403 )	\$ (2,068,038)

Table of Contents

	Unrealized Holding Gains (Losses) on Available for Sale Securities	Unrealized Impairment Loss on Held to Maturity Security	Unfunded Pension Liability	Accumulated Other Comprehensive Income (Loss)
Three Months Ended June 30, 2014:				
Balance, beginning of period	\$ (1,088,261 )	\$ (330,623 )	\$ 53,475	\$ (1,365,409 )
Other comprehensive income (loss) before reclassifications	678,615	-	57,200	735,815
Amounts reclassified from accumulated other comprehensive income (loss) (1)	1,510	-	-	1,510
Other comprehensive income (loss)	680,125	-	57,200	737,325
Balance, end of period	\$ (408,136 )	\$ (330,623 )	\$ 110,675	\$ (628,084 )

(1) Amounts reclassified are included in Other Income on the Consolidated Statement of Income

	Unrealized Holding Gains (Losses) on Available for Sale Securities	Unrealized Impairment Loss on Held to Maturity Security	Unfunded Pension Liability	Accumulated Other Comprehensive Income (Loss)
Three Months Ended June 30, 2013:				
Balance, beginning of period	\$ (802,169 )	\$ (330,623 )	\$ (98,363 )	\$ (373,183 )
Other comprehensive income (loss) before reclassifications	(2,479,180)	-	37,959	(2,441,221)
Amounts reclassified from accumulated other comprehensive income (loss)	-	-	-	-
Other comprehensive income (loss)	(2,479,180)	-	37,959	(2,441,221)
Balance, end of period	\$ (1,677,011 )	\$ (330,623 )	\$ (60,404 )	\$ (2,068,038)

Table of Contents

(9) Recent Accounting Pronouncements

ASU 2014-04 (Receivables – Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure)

In January 2014, the FASB issued ASU 2014-04, Receivables – Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. The amendments in this update clarify that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreements. Additionally, the amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. The amendments in this update are effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. An entity can elect to adopt the amendments in this update using either a modified retrospective transition method or a prospective transition method. The Company is currently evaluating the impact the adoption of the standard will have on the Company's consolidated financial position or results of operations.

ASU 2014-11 Repurchase-to-maturity Transactions, Repurchase Financings, and Disclosures to change the accounting for repurchase-to-maturity transactions and certain linked repurchase financings.

On June 12, 2014, the FASB issued ASU 2014-11, Repurchase-to-maturity Transactions, Repurchase Financings, and Disclosures to change the accounting for repurchase-to-maturity transactions and certain linked repurchase financings. This will result in accounting for both types of arrangements as secured borrowings on the balance sheet. Additionally, the ASU introduces new disclosures to (i) increase transparency about the types of collateral pledged in secured borrowing transactions and (ii) enable users to better understand transactions in which the transferor retains substantially all of the exposure to the economic return on the transferred financial asset throughout the term of the transaction.

For public business entities, the disclosure for repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions accounted for as secured borrowings is required to be presented for annual periods beginning after December 15, 2014, and for interim periods beginning after March 15, 2015. All other accounting and disclosure amendments in the ASU are effective for public business entities for the first interim or annual period beginning after December 15, 2014. The Company is currently evaluating the impact that the adoption of the standard will have on the Company's consolidated financial position or results of operations.

ASU 2014-12 Accounting for Share-Based-Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved After the Requisite Service Period (a consensus of the FAS Emerging Issues Task Force).

On June 19, 2014, the FASB issued ASU 2014-12, Accounting for Share-Based-Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved After the Requisite Service Period (a consensus of the FAS Emerging Issues Task Force) to clarify that a performance target in a share-based compensation award that could be achieved after an employee completes the requisite service period should be treated as a performance condition that affects the vesting of the award. As such, the performance target should not be reflected in estimating the grant-date fair value of the award.

ASU 2014-12 requires that a performance target included in a share-based payment award that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. Therefore, such performance target should not be reflected in estimating the grant-date fair value of the award. A reporting entity should apply existing guidance in Topic 718 as it relates to the award with performance conditions that affect vesting.

## Table of Contents

Compensation cost should be recognized in the period in which it becomes probable that the performance target will be achieved and should represent the compensation cost attributable to the period(s) for which the requisite service has already been rendered. In current practice, two common performance targets—a change of control event and an IPO—are considered probable when they occur. Consequently, the award would be recognized in earnings at that time.

If the performance target becomes probable of being achieved before the end of the requisite service period, the remaining unrecognized compensation cost should be recognized prospectively over the remaining requisite service period. The total amount of compensation cost recognized during and after the requisite service period should reflect the number of awards that are expected to vest and should be adjusted to reflect those awards that ultimately vest. The requisite service period ends when the employee can cease rendering service and still be eligible to vest in the award if the performance target is achieved.

For all entities, the amendments are effective for annual periods and interim periods within those annual periods beginning after December 15, 2015. The Company is currently evaluating the impact that the adoption of the standard will have on the Company's consolidated financial position or results of operations.

### (10) Fair Value Disclosures

U.S. GAAP has established a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to all of the Company's financial assets and financial liabilities carried at fair value.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and counterparty creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future values. While management believes the Company's valuation methodologies



are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

**Securities Available for Sale.** Securities classified as available for sale are reported at fair value utilizing quoted market prices on nationally recognized exchanges (Level 1) or by using Level 2 Inputs. For Level 2 securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayments speeds, credit information and the security's terms and conditions, among other things.

Table of Contents

Impaired loans. Loans included in the following table are those which the Company has measured and recognized impairment generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third party appraisals of the collateral, or discounted cash flows based on the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements. The fair value consists of the loan balances less specific valuation allowances.

Other Real Estate Owned. Foreclosed properties are adjusted to fair value less estimated selling costs at the time of foreclosure in preparation for transfer from portfolio loans to other real estate owned ("OREO"), establishing a new accounting basis. The Company subsequently adjusts the fair value on the OREO utilizing Level 3 inputs on a non-recurring basis to reflect partial write-downs based on the observable market price, current appraised value of the asset or other estimates of fair value.

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
June 30, 2014:				
Securities available for sale:				
U. S. Treasury securities and obligations of U.S. Government sponsored corporations ("GSE") and agencies	\$9,368,000	\$1,537,275	\$-	\$10,905,275
Residential collateralized mortgage obligations – GSE		4,085,830		4,085,830
Residential collateralized mortgage obligations – Non-GSE		2,816,320		2,816,320
Residential mortgage backed securities – GSE		29,974,256		29,974,256
Obligations of State and Political subdivisions		21,009,382		21,009,382
Trust preferred debt securities – single issuer		2,148,600		2,148,600
Corporate debt securities		36,397,749		36,397,749
Restricted stock		3,515,900		3,515,900
Mutual fund		25,000		25,000

	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
December 31, 2013:				
Securities available for sale:				
U. S. Treasury securities and obligations of U.S. Government sponsored corporations ("GSE") and agencies	\$19,994,430	\$1,515,270	\$-	\$21,509,700
Residential collateralized mortgage obligations – GSE	-	3,681,792	-	3,681,792
Residential collateralized mortgage obligations – non-GSE	-	2,826,396	-	2,826,396
Residential mortgage backed securities – GSE	-	31,965,947	-	31,965,947
Obligations of State and Political subdivisions	-	19,646,044	-	19,646,044
Trust preferred debt securities – single issuer	-	2,013,100	-	2,013,100
Corporate debt securities	-	16,517,728	-	16,517,728
Restricted stock	-	1,013,100	-	1,013,100

Mutual fund	-	25,000	-	25,000
-------------	---	--------	---	--------

Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). Financial assets and financial liabilities measured at fair value on a non-recurring basis at June 30, 2014 and December 31, 2013 were as follows:

Table of Contents

	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
June 30, 2014:				
Impaired loans	\$ -	\$ -	\$ 8,016,178	\$ 8,016,178
December 31, 2013:				
Impaired loans	\$ -	\$ -	\$ 7,879,005	\$ 7,879,005
Other real estate owned	-	-	209,937	209,937

Impaired loans measured at fair value and included in the above table consisted of 9 loans having an aggregate recorded investment of \$9,537,381 and specific loan loss allowances of \$1,521,203 at June 30, 2014 and 17 loans at December 31, 2013, having an aggregate balance of \$9,662,862 and specific loan loss allowances of \$1,783,861.

The following table presents additional qualitative information about assets measured at fair value on a nonrecurring basis and for which the Company has utilized Level 3 inputs to determine fair value:

## Quantitative Information about Level 3 Fair Value Measurements

	Fair Value Estimate	Valuation Techniques	Unobservable Input	Range (Weighted Average)
June 30, 2014				
Impaired loans	\$8,016,178	Appraisal of collateral (1)	Appraisal adjustments (2)	10-40% (19.1%)
December 31, 2013				
Impaired loans	\$7,879,005	Appraisal of collateral (1)	Appraisal adjustments (2)	5-15% (9.7%)
Other real estate owned	\$209,937	Appraisal of collateral (1)	Appraisal adjustments (2)	10-50% (32.6%)

(1) Fair value is generally determined through independent appraisals of the underlying collateral, which generally include various Level 3 inputs which are not identifiable.

(2) Includes qualitative adjustments by management and estimated liquidation expenses.

The fair value of other real estate owned was determined using appraisals, which may be discounted based on management's review and changes in market conditions.

The following is a summary of fair value versus the carrying value of all the Company's financial instruments. For the Company and the Bank, as for most financial institutions, the bulk of its assets and liabilities are considered financial instruments. Many of the financial instruments lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. Therefore, significant estimations and present value calculations were used for the purpose of this note. Changes in assumptions could significantly affect these estimates.

Estimated fair values have been determined by using the best available data and an estimation methodology suitable for each category of financial instruments as follows:

Cash and Cash Equivalents, Accrued Interest Receivable and Accrued Interest Payable (Carried at Cost). The carrying amounts reported in the balance sheet for cash and cash equivalents, accrued interest receivable and accrued interest payable approximate fair value.

Securities Held to Maturity (Carried at Amortized Cost). The fair values of securities held to maturity are determined in the same manner as for securities available for sale.

Table of Contents

Loans Held For Sale (Carried at Lower of Aggregated Cost or Fair Value). The fair values of loans held for sale are determined, when possible, using quoted secondary market prices. If no such quoted market prices exist, fair values are determined using quoted prices for similar loans, adjusted for the specific attributes of the loans.

Gross Loans Receivable (Carried at Cost). The fair values of loans, excluding impaired loans subject to specific loss reserves, are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and interest rate-risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. Generally, for variable rate loans that re-price frequently and with no significant change in credit risk, fair values are based on carrying values.

Deposit Liabilities (Carried at Cost). The fair values disclosed for demand deposits (e.g., interest and non-interest demand and savings accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Borrowings and Subordinated Debentures (Carried at Cost). The carrying amounts of short-term borrowings approximate their fair values. The fair values of long-term FHLB advances and subordinated debentures are estimated using discounted cash flow analysis, based on quoted or estimated interest rates for new borrowings with similar credit risk characteristics, terms and remaining maturity.

Table of Contents

The estimated fair values and carrying amounts of financial assets and liabilities were as follows:

June 30, 2014

	Carrying Value	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Fair Value
Cash and cash equivalents	\$23,149,148	23,149,148	\$-	\$-	\$23,149,148
Securities available for sale	110,878,312	9,368,000	101,510,312	-	110,878,312
Securities held to maturity	155,318,690	-	159,434,845	-	159,434,845
Loans held for sale	9,877,863	-	9,900,291	-	9,900,291
Loans, net	628,041,343	-	-	630,109,000	630,109,000
Accrued interest receivable	3,161,963	-	3,161,963	-	3,161,963
Deposits	(819,867,329)	-	(820,796,000)	-	(820,796,000)
Borrowings	(59,888,511 )	-	(60,615,000 )	-	(60,615,000 )
Redeemable subordinated debentures	(18,557,000 )	-	(18,557,000 )	-	(18,557,000 )
Accrued interest payable	(904,892 )	-	(904,892 )	-	(904,892 )

December 31, 2013

	Carrying Value	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Fair Value
Cash and cash equivalents	\$69,278,771	\$69,278,771	\$-	\$-	\$69,278,771
Securities available for sale	99,198,807	19,994,430	79,204,377	-	99,198,807
Securities held to maturity	152,816,815	-	153,629,773	-	153,629,000
Loans held for sale	10,923,689	-	10,924,000	-	10,924,000
Loans	366,297,511	-	-	372,548,000	372,548,000
Accrued interest receivable	2,542,602	-	2,542,602	-	2,542,602
Deposits	(638,552,030)	-	(639,539,000)	-	(639,539,000)
Borrowings	(10,000,000 )	-	(11,148,000 )	-	(11,148,000 )
Redeemable subordinated debentures	(18,557,000 )	-	(18,557,000 )	-	(18,557,000 )
Accrued interest payable	(883,212 )	-	(883,212 )	-	(883,212 )

Loan commitments and standby letters of credit as of June 30, 2014 and December 31, 2013 are based on fees charged for similar agreements; accordingly, the estimated fair value of loan commitments and standby letters of credit is nominal.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The purpose of this discussion and analysis of the operating results and financial condition at June 30, 2014 is intended to help readers analyze the accompanying financial statements, notes and other supplemental information contained in this document. Results of operations for the three month and six month periods ended June 30, 2014 are not necessarily indicative of results to be attained for any other period.

This discussion and analysis should be read in conjunction with the consolidated financial statements, notes and tables included elsewhere in this report and Part II, Item 7 of the Company's Form 10-K (Management's Discussion and Analysis of Financial Condition and Results of Operation) for the year ended December 31, 2013, as filed with the Securities and Exchange Commission (the "SEC") on March 31, 2014.





## Table of Contents

### General

Throughout the following sections, the “Company” refers to 1st Constitution Bancorp and, as the context requires, its wholly-owned subsidiary, 1st Constitution Bank (the “Bank”) and the Bank’s wholly-owned subsidiaries, 1st Constitution Investment Company of New Jersey, Inc., FCB Assets Holdings, Inc., 1st Constitution Title Agency, LLC, 204 South Newman Street Corp. and 249 New York Avenue, LLC. 1st Constitution Capital Trust II, (“Trust II”) a subsidiary of the Company, is not included in the Company’s consolidated financial statements as it is a variable interest entity and the Company is not the primary beneficiary.

The Company is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. The Company was organized under the laws of the State of New Jersey in February 1999 for the purpose of acquiring all of the issued and outstanding stock of the Bank, a full service commercial bank which began operations in August 1989, and thereby enabling the Bank to operate within a bank holding company structure. The Company became an active bank holding company on July 1, 1999. The Bank is a wholly-owned subsidiary of the Company. Other than its ownership interest in the Bank, the Company currently conducts no other significant business activities.

The Bank operates nineteen branches, and manages its investment portfolio through its subsidiary, 1st Constitution Investment Company of New Jersey, Inc. During the second quarter of 2014, the Bank completed the merger of RFHB Investment Company, a subsidiary of Rumson that managed Rumson’s investment portfolio, with and into 1st Constitution Investment Company of New Jersey, Inc. FCB Assets Holdings, Inc., a subsidiary of the Bank, is used by the Bank to manage and dispose of repossessed real estate.

Trust II, a subsidiary of the Company, was created in May 2006 to issue trust preferred securities to assist the Company to raise additional regulatory capital.

### Forward-Looking Statements

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). The Private Securities Litigation Reform Act of 1995 provides a “safe harbor” for forward looking statements. When used in this and in future filings by the Company with the SEC, in the Company’s press releases and in oral statements made with the approval of an authorized executive officer of the Company, the words or phrases “will,” “will likely result,” “could,” “anticipates,” “believes,” “continues,” “expects,” “plans,” “will continue,” “is anticipated,” “estimated,” “project” or “outlook” expressions (including confirmations by an authorized executive officer of the Company of any such expressions made by a third party with respect to the Company) are intended to identify forward-looking statements. The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, each of which speaks only as of the date made. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected.

Factors that may cause actual results to differ from those results expressed or implied, include, but are not limited to, those listed under “Business”, “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s Annual Report on Form 10-K filed with the SEC on March 31, 2014, such as the overall economy and the interest rate environment; the ability of customers to repay their obligations; the adequacy of the allowance for loan losses; competition; significant changes in accounting, tax or regulatory practices and requirements; certain interest rate risks; risks associated with investments in mortgage-backed securities; and risks associated with speculative construction lending. Although management has taken certain steps to mitigate any negative effect of the aforementioned items, significant unfavorable changes could severely impact the assumptions used and could have an adverse effect on profitability. The Company undertakes no obligation to publicly revise any forward-looking statements to reflect anticipated or unanticipated events or circumstances occurring after the date of

such statements, except as required by law.

## Table of Contents

### Recent Developments

On February 7, 2014, the Company completed its acquisition of Rumson-Fair Haven Bank and Trust Company, a New Jersey state chartered commercial bank (“Rumson”), which merged with and into the Bank, with the Bank as the surviving entity. The merger agreement among the Company, the Bank and Rumson (the “Merger Agreement”) provided that the shareholders of Rumson would receive, at their election, for each outstanding share of Rumson common stock that they own at the effective time of the merger, either 0.7772 shares of the Company common stock or \$7.50 in cash or a combination thereof, subject to proration as described in the Merger Agreement, so that 60% of the aggregate merger consideration consisted of cash and 40% consisted of shares of the Company’s common stock. The Company issued an aggregate of 1,019,223 shares of its common stock and paid \$14.8 million in cash in the transaction.

The merger was accounted for under the acquisition method of accounting and accordingly, assets acquired, liabilities assumed and consideration exchanged were recorded at their estimated fair values as of the acquisition date. Rumson’s results of operations have been included in the Company’s Consolidated Statements of Income since February 7, 2014.

In May of 2013, the Bank entered into a loan participation agreement with a lead lender and another bank to provide financing to Projuban, LLC d/b/a G3K Displays (the “Borrower” or “Projuban”). The loan is secured by a first security interest in the Borrower’s accounts receivable, inventory, equipment and fixtures, and is further secured by the continuing guarantees of the Borrower’s principals.

As previously disclosed in the Company’s Current Report on Form 8-K dated June 20, 2014 (the “Current Report”), the Bank became aware of an apparent fraud by the Borrower and its principals during the second quarter of 2014. The Bank, together with the lending group to the Borrower, commenced a review and investigation of the matter, which included the engagement of forensic accountants. This review and investigation revealed that the principals of the Borrower made fraudulent misrepresentations about the collateral securing the loan and the overall financial condition of the Borrower. The loan was current in payments prior to the initial discovery of the apparent fraud. As reported in the Current Report, management determined that the Borrower’s financial capacity to repay the remaining balance of the loan was unlikely due to the apparent fraud and the Borrower’s cessation of operations, and that substantial doubt existed regarding future repayment of the loan. Accordingly, the Bank recorded a provision for loan losses and a corresponding charge-off of the entire balance of the loan in the amount of \$3.7 million in the second quarter of 2014.

Each of these events had a significant impact on the results of operations for the six month period ended June 30, 2014.

### RESULTS OF OPERATIONS

#### Three Months Ended June 30, 2014 Compared to the Three Months Ended June 30, 2013

##### Summary

The Company reported a net loss of \$439,918, or \$0.06 per diluted share, for the three month period ended June 30, 2014 compared to net income of \$1,557,030, or \$0.25 per diluted share, for the three month period ended June 30, 2013.

The results of operations for the first and second quarters of 2014 were impacted by the two events described above in the “Recent Developments” section. In the first quarter, the Company completed the acquisition of Rumson and incurred \$1.4 million of merger-related expenses that reduced earnings in that quarter by \$897,000, or \$0.13 per diluted share.



Table of Contents

In the second quarter of 2014, \$109,000 of merger related expenses were incurred, which reduced net income by \$65,000, or \$0.01 per diluted share. Also in the second quarter, the Projuban loan with a balance of approximately \$3.7 million was fully charged off and the provision for loan losses was increased by a similar amount due to the apparent fraud by the borrower and its principals. This additional provision reduced net income in the second quarter by \$2.2 million, or \$0.30 per diluted share, and resulted in a net loss for the second quarter of 2014. Net income, adjusted for the effect of these events ("Adjusted Net Income"), was \$1.8 million, or \$0.25 per diluted share. For the three month period ended June 30, 2013, net income was \$1.6 million, or \$0.25 per diluted share.

Adjusted Net Income and Adjusted Net Income per diluted share are measures not in accordance with generally accepted accounting principles ("GAAP"). The Company used the non-GAAP financial measures, Adjusted Net Income (Loss) and Adjusted Net Income (Loss) per diluted share, because the Company believes that it is useful for the users of the financial information to understand the effect on net income of the merger related expenses incurred in the merger with Rumson and the large provision for loan losses recorded as a result of the apparent fraud by a borrower and its principals. Management believes that these non-GAAP financial measures improve the comparability of the current period results with the results of prior periods. The Company cautions that the non-GAAP financial measures should be considered in addition to, but not as a substitute for the Company's GAAP results.

A reconciliation of these non-GAAP measures to the reported net income or loss and net income or loss per diluted share follows.

## Reconciliation of Non-GAAP Measures

	Three Month Ended		Six Month Ended	
	June 30, 2014	June 30, 2013	June 30, 2014	June 30, 2013
Net Income (loss)	\$(439,918 )	\$1,557,030	\$201,794	\$2,882,348
Adjustments to Net Income (loss):				
Provisions for Loan losses (1)	3,656,000	-	3,656,000	-
Merger-Related Expenses	109,430	-	1,532,153	-
Income Tax Effect of Adjustments (2)	(1,503,913)	-	(2,030,818)	-
Adjusted Net Income	\$1,821,599	\$1,557,030	\$3,359,129	\$2,882,348
Average Diluted Shares Outstanding (3)	7,180,127	6,143,610	7,032,265	6,093,131
Adjusted Net Income per Diluted Share	\$0.25	\$0.25	\$0.48	\$0.47
Net Income (Loss) per Diluted Share	\$(0.06 )	\$0.25	\$0.03	\$0.47

(1) The amount represents the full charge – off of the Projuban loan that was subject to apparent fraud.

(2) Tax effected at an income tax rate of 39.94%, less the impact of non-deductible merger expenses.

The adjustments to the reported loss for the three month period ended June 30, 2014 result in adjusted net income. Accordingly, diluted shares outstanding include the dilutive share equivalents for purposes (3) of computing adjusted net income per diluted share.

## Table of Contents

### Second Quarter Highlights

- Net interest income was \$8.4 million in the second quarter of 2014 compared to \$6.9 million in the first quarter of 2014 and \$6.1 million in the second quarter of 2013. The net interest margin for each of these periods was 3.89%, 3.56% and 3.39%, respectively.
- Loans increased \$104 million during the second quarter of 2014 with mortgage warehouse loans increasing \$78 million and construction, commercial and commercial real estate loans increasing a combined \$26 million. The loan to asset ratio increased to 64.5% at June 30, 2014 compared to 50.3% at December 31, 2013.
- The integration of the former Rumson operations was completed at the end of the first quarter of 2014 and customer retention has been as expected with loans of \$134 million and deposits of \$179 million at June 30, 2014.
  - Beginning in the second quarter of 2014, a significant shift in the source and purpose of loans originated by the Bank's residential lending operations and loans financed by the residential mortgage warehouse operations developed. At June 30, 2014, 75% of the Bank's residential mortgage pipeline of \$57 million (pending loan applications, approved applications and closed loans) was for the purchase of a home compare to 29% at June 30, 2013. A similar shift was experienced in the residential mortgage warehouse lending operation with 70% of the residential mortgages financed for the purchase of a home compared to 30% at June 30, 2013. This trend, if it continues, will provide a more consistent source of revenue in future periods.

### Earnings Analysis

The Bank's results of operations depend primarily on net interest income, which is primarily affected by the market interest rate environment, the shape of the U.S. Treasury yield curve, and the difference between the yield on interest-earning assets and the rate paid on interest-bearing liabilities. Other factors that may affect the Bank's operating results are general and local economic and competitive conditions, government policies and actions of regulatory authorities.

#### Net Interest Income

Net interest income, the Company's largest and most significant component of net income, is the difference between interest and fees earned on loans and other earning assets, and interest paid on deposits and borrowed funds. This component represented 86.9% of the Company's net revenues (defined as net interest income plus non-interest income) for the three month period ended June 30, 2014 and 80.9% of net revenues for the three month period ended June 30, 2013. Net interest income also depends upon the relative amount of average interest-earning assets, average interest-bearing liabilities, and the interest rate earned or paid on them, respectively.

Average interest earning assets increased by \$139,590,330, or 18.5%, to \$893,599,777 for the three month period ended June 30, 2014 compared to \$754,009,447 for the three month period ended June 30, 2013. The overall yield on interest earning assets, on a tax-equivalent basis, increased 46 basis points to 4.42% for the three month period ended June 30, 2014 when compared to 3.96% for the three month period ended June 30, 2013 due primarily to the increase in the higher-yielding average balance of the loan portfolio in the current period.

This increase in the overall yield on interest earning assets for the quarter ended June 30, 2014 compared with the corresponding quarter in 2013 was primarily due to (1) the second quarter increase in construction, commercial real estate and commercial business loans; and (2) the increase in loans and investments resulting from the Rumson merger. All of these factors contributed to an increase in the yield on earning assets, which primarily drove the increase in the net interest margin and net interest income.

Average interest bearing liabilities increased by \$116,055,968, or 19.4%, to \$713,342,209 for the three month period ended June 30, 2014 compared to \$597,286,241 for the three month period ended June 30, 2013. Overall, the cost of total interest bearing liabilities decreased 4 basis points to 0.67% for the three months ended June 30, 2014 compared to 0.71% for the three months ended June 30, 2013. The increase in average interest bearing liabilities is due principally to the Rumson merger.



Table of Contents

The net interest margin (on a tax-equivalent basis), which is net interest income divided by average interest earning assets, was 3.89% for the three months ended June 30, 2014 compared to 3.39% for the three months ended June 30, 2013.

The following table sets forth the Company's consolidated average balances of assets and liabilities and shareholders' equity as well as interest income and expense on related items, and the Company's average yield or rate for the three month periods ended June 30, 2014 and 2013. The average rates are derived by dividing interest income and expense by the average balance of assets and liabilities, respectively.

Average Balance Sheets with Resultant Interest and Rates  
(yields on a tax-equivalent basis)

	Three months ended June 30, 2014			Three months ended June 30, 2013		
	Average Balance	Interest	Average Yield	Average Balance	Interest	Average Yield
<b>Assets:</b>						
Federal Funds						
Sold/Short-Term						
Investments	\$ 66,804,945	\$ 45,392	0.27%	\$ 131,756,567	\$ 89,454	0.27%
Investment Securities:						
Taxable	180,120,731	1,059,160	2.35%	151,524,528	901,712	2.38%
Tax-exempt (4)	91,394,368	871,349	3.81%	68,322,175	807,517	4.73%
Total	271,515,099	1,930,509	2.84%	219,846,703	1,709,228	3.11%
<b>Loan Portfolio: (1)</b>						
Construction	75,431,970	1,362,736	7.25%	39,980,233	614,693	6.17%
Residential real estate	49,348,093	505,144	4.11%	11,143,951	143,421	5.16%
Home Equity	23,974,678	352,091	5.89%	9,010,504	123,961	5.52%
Commercial and commercial						
real estate	279,259,866	4,158,148	5.97%	140,846,437	2,551,463	7.27%
Mortgage warehouse lines	108,601,198	1,253,362	4.63%	160,777,185	1,885,001	4.70%
Installment	269,618	4,092	6.09%	239,208	3,679	6.17%
All Other Loans	18,394,309	234,687	5.12%	40,408,657	323,040	3.21%
Total	555,279,733	7,870,260	5.68%	402,406,176	5,645,259	5.63%
Total Interest-Earning Assets	893,599,777	9,846,161	4.42%	754,009,447	7,443,941	3.96%
Allowance for Loan Losses	(7,360,782)			(6,221,038)		
Cash and Due From Bank	15,110,875			13,663,462		
Other Assets	59,535,711			48,937,696		
Total Assets	\$ 960,885,581			\$ 810,389,566		
<b>Liabilities and Shareholders' Equity:</b>						
<b>Money Market and NOW</b>						
Accounts	\$ 292,375,327	\$ 239,686	0.33%	\$ 225,749,825	\$ 184,070	0.33%
Savings Accounts	204,238,031	226,884	0.45%	201,463,594	221,449	0.44%
Certificates of Deposit	175,814,908	505,815	1.15%	141,515,821	464,287	1.32%
Other Borrowed Funds	22,356,944	127,839	2.29%	10,000,000	104,255	4.18%

Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

Trust Preferred Securities	18,557,000	85,673	1.83%	18,557,000	87,772	1.87%
Total Interest-Bearing Liabilities	713,342,209	1,185,897	0.67%	597,286,241	1,061,833	0.71%
Net Interest Spread (2)			3.75%			3.25%
Demand Deposits	158,603,674			139,381,895		
Other Liabilities	6,898,724			7,263,328		
Total Liabilities	878,844,607			743,931,463		
Shareholders' Equity	82,040,974			66,458,103		
Total Liabilities and Shareholders' Equity	\$960,885,581			\$810,389,566		
Net Interest Margin (3)		\$ 8,660,264	3.89%		\$ 6,382,108	3.39%

## Table of Contents

- (1) Loan origination fees are considered an adjustment to interest income. For the purpose of calculating loan yields, average loan balances include nonaccrual loans with no related interest income and includes the average balance of loans held for sale. Please refer to Management's Discussion and Analysis of Financial Condition and Results of Operation under the heading "Non-Performing Assets" for a discussion of the Bank's policy with regard to non-accrual loans.
- (2) The interest rate spread is the difference between the average yield on interest earning assets and the average rate paid on interest bearing liabilities.
- (3) The net interest margin is equal to net interest income divided by average interest earning assets.
- (4) Tax-equivalent basis.

## Provision for Loan Losses

Management considers a complete review of the following specific factors in determining the provisions for loan losses: historical losses by loan category, the level of non-accrual loans and problem loans as identified through internal classification, collateral values, and the growth and size of the loan portfolio.

In addition to these factors, management takes into consideration current economic conditions and local real estate market conditions. Using this evaluation process, the Company recorded a provision for loan losses of \$4,099,998 for the three months ended June 30, 2014 compared to \$236,666 for the three months ended June 30, 2013. The principal reason for the increase in the provision for loan losses in the second quarter of 2014 was the \$3.7 million charge-off and replenishment of the allowance due to the Projuban loan, which was previously performing prior to the apparent fraud. At June 30, 2014, non-performing loans increased by \$1,989,117, or 31.5%, to \$8,311,073 and the ratio of non-performing loans to total loans was 1.31% at June 30, 2014 compared to 1.69% at December 31, 2013.

At June 30, 2014, the loan portfolio balance was \$635,459,722, which represented an increase of \$261,123,640 compared to the December 31, 2013 loan portfolio balance of \$373,336,082. The primary reasons for the current period increase in the loan portfolio were the \$143,714,000 of loans acquired in the Rumson merger and the internal growth of the loan portfolio during the second quarter of 2014.

There were no changes in the expected cash flows of the acquired loans from the Rumson merger during the second quarter of 2014. No allowance for loan losses was recorded for acquired loans with or without evidence of deteriorated credit quality as of June 30, 2014.

## Non-Interest Income

Total non-interest income for the three months ended June 30, 2014 was \$1,260,032, a decrease of \$187,827, or 13.0%, from non-interest income of \$1,447,859 for the three months ended June 30, 2013. This component represented 13.1% of the Company's net revenues for the three month period ended June 30, 2014 compared to 19.1% of net revenues for the three month period ended June 30, 2013.

Service charges on deposit accounts represent a consistent source of non-interest income. Service charge revenues increased by \$45,631, or 20.6%, to \$267,235 for the three months ended June 30, 2014 from \$221,604 for the three months ended June 30, 2013. This increase was the result of a higher volume of uncollected funds and overdraft fees collected on deposit accounts in the second quarter of 2014.

Table of Contents

Gain on sales of loans held for sale decreased by \$211,991, or 44.2%, to \$267,155 for the three months ended June 30, 2014 when compared to \$479,146 for the three months ended June 30, 2013. The Bank originates and sells both residential mortgage loans and loans guaranteed by the Small Business Administration in the secondary market. The higher interest rate environment that existed in the second quarter of 2014 compared to the same period in 2013 resulted in lower demand to refinance residential mortgages. As a result, the volume of mortgage loans originated and sold decreased for the three months ended June 30, 2014 compared to the three months ended June 30, 2013.

Non-interest income also includes income from bank-owned life insurance (“BOLI”), which amounted to \$148,987 for the three months ended June 30, 2014 compared to \$119,758 for the three months ended June 30, 2013. The increase in income from BOLI in the second quarter of 2014 was due primarily to the acquisition of \$4.5 million of BOLI assets in the Rumson merger.

The Bank also generates non-interest income from a variety of fee-based services. These include safe deposit box rentals, wire transfer service fees, cash counting fees and Automated Teller Machine fees for non-Bank customers. Decreased customer demand for these services contributed to the other income component of non-interest income declining to \$576,655 for the three months ended June 30, 2014 compared to \$627,351 for the three months ended June 30, 2013, a decrease of \$50,697 for the second quarter of 2014 as compared to the second quarter of 2013.

## Non-Interest Expense

Non-interest expenses increased by \$1,543,515, or 29.9%, to \$6,705,815 for the three months ended June 30, 2014 from \$5,162,300 for the three months ended June 30, 2013. Non-interest expenses attributable to the former Rumson operation were approximately \$690,000 in the second quarter of 2014. The following table presents the major components of non-interest expenses for the three months ended June 30, 2014 and 2013.

## Non-interest Expenses

	Three months ended June 30,	
	2014	2013
Salaries and employee benefits	\$ 3,684,723	\$ 3,045,241
Occupancy expenses	838,895	622,499
Data processing services	311,760	294,306
Equipment expense	235,528	188,286
Marketing	83,753	92,087
Regulatory, professional and other fees	460,614	271,908
Merger-related expenses	109,430	-
FDIC insurance expense	184,631	15,000
Directors' fees	21,500	22,000
Other real estate owned expenses	98,609	48,557
Amortization of intangible assets	121,030	66,992
Other expenses	555,342	495,424
Total	\$ 6,705,815	\$ 5,162,300

Salaries and employee benefits, which represent the largest portion of non-interest expenses, increased by \$639,482, or 21.0%, to \$3,684,723 for the three months ended June 30, 2014 compared to \$3,045,241 for the three months ended June 30, 2013. Of this increase, \$232,000 was due to salary and benefits for former Rumson employees who were retained by the Bank. The balance of the increase in salaries and employee benefits for the three months ended June

30, 2014 was a result of an increase in the number of employees, regular annual merit increases and increased health care costs. Staffing levels have increased to 179 full time equivalent employees at June 30, 2014 as compared to 156 full time equivalent employees at June 30, 2013.

Occupancy expenses increased by \$216,396, or 34.8%, to \$838,895 for the three months ended June 30, 2014 compared to \$622,499 for the three months ended June 30, 2013. The current period increase resulted primarily from increased depreciation, property taxes and maintenance costs of the five branch offices acquired as a result of the Rumson merger.

## Table of Contents

The cost of data processing services increased to \$311,760 for the three months ended June 30, 2014 from \$294,306 for the three months ended June 30, 2013 as additional expenses were incurred to support and maintain the five new locations acquired as a result of the Rumson merger within the Bank's information technology systems and the growth of loan and deposit transaction volumes.

Equipment expense increased by \$47,242, or 25.1%, to \$235,528 for the three months ended June 30, 2014 compared to \$188,286 for the three months ended June 30, 2013 primarily due to maintenance agreement costs associated with the expansion of the branch network due to the Rumson merger that were incurred during the second quarter of 2014.

Regulatory, professional and other fees increased by \$188,706, or 69.4%, to \$460,614 for the three months ended June 30, 2014 compared to \$271,908 for the three months ended June 30, 2013. During the three months ended June 30, 2014, the Company incurred higher professional fees in connection with lending, collections, general corporate matters and post-merger matters.

FDIC insurance expense increased to \$184,631 for the three months ended June 30, 2014 compared to \$15,000 for the three months ended June 30, 2013 as a result of the assumption of deposits upon completion of the Rumson merger, which accounted for approximately \$45,000 of the increase. The balance of the increase is due to changes in the insurance premium calculation in 2013 mandated by the Dodd-Frank Act.

Other real estate owned expenses increased by \$50,052 to \$98,609 for the three months ended June 30, 2014 compared to \$48,557 for the three months ended June 30, 2013 as the Company incurred a higher level of property taxes, maintenance, disposition costs and other costs on repossessed properties held as other real estate owned during the second quarter of 2014 compared to the second quarter of 2013. At June 30, 2014, the Company held one property with a value of \$1,860,000 as other real estate owned compared to eight properties with an aggregate value of \$7,926,851 at June 30, 2013.

Amortization of intangible assets increased \$54,038 to \$121,030 during the second quarter of 2014 when compared to the second quarter of 2013 due to the increase in core deposit intangible assets of \$1,189,000 recorded in the Rumson merger.

All other expenses increased to \$555,342 for the three months ended June 30, 2014 compared to \$495,424 for the three months ended June 30, 2013 as current year increases occurred in correspondent bank fees, maintenance agreements and ATM operating expenses. All other expenses are comprised of a variety of operating expenses and fees, as well as expenses associated with lending activities.

## Income Taxes

The pre-tax loss was \$1,168,068 for the three months ended June 30, 2014 compared to pre-tax income of \$2,169,522 for the three months ended June 30, 2013.

The Company recorded an income tax benefit of \$728,150 for the three months ended June 30, 2014 compared to income tax expense of \$612,492 for the three months ended June 30, 2013. The effective tax rate for the second quarter of 2014 was a benefit of 62.3%, which was significantly higher than the combined statutory rate of 39.9% due to the impact of tax exempt interest income. The effective tax rate for the 2013 quarter was 28.2%.

## Six Months Ended June 30, 2014 Compared to the Six Months Ended June 30, 2013

## Summary

The Company reported net income of \$201,794, or \$0.03 per diluted share, for the six month period ended June 30, 2014 compared to net income of \$2,882,348, or \$0.47 per diluted share, for the six month period ended June 30, 2013.

## Table of Contents

The results of operations for the six months ended June 30, 2014 were impacted by the two events described above in the “Recent Developments” section. In the first quarter of 2014, the Company completed the acquisition of Rumson. For the six months ended June 30, 2014, the Company incurred a total of \$1.5 million of merger-related expenses that reduced net income by \$962,000, or \$0.14 per diluted share.

In the second quarter, the Projuban loan for approximately \$3.7 million was fully charged-off and the provision for loan losses was increased by a similar amount due to the apparent fraud by the borrower and its principals. This additional provision reduced net income by \$2.2 million, or \$0.31 per diluted share, and resulted in a net loss for the second quarter of 2014 and substantially lower net income for the six months ended June 30, 2014 when compared to the six months ended June 30, 2013.

Net income, adjusted for the effect of these events (“Adjusted Net Income”), was \$3.4 million for the six month period ended June 30, 2014, or \$0.48 per diluted share. For the six month period ended June 30, 2013, net income was \$2.9 million, or \$0.47 per diluted share. Adjusted Net Income and Adjusted Net Income per diluted share are non-GAAP measures. A reconciliation of these non-GAAP measures to the reported net income or loss and net income or loss per diluted share is summarized in the table entitled “Reconciliation of Non-GAAP Measures” in “Results of Operations, Three Months Ended June 30, 2014 Compared to Three Months Ended June 30, 2013, Summary.”

## Earnings Analysis

The Banks’ results of operations depend primarily on net interest income, which is primarily affected by the market interest rate environment, the shape of the U.S. Treasury yield curve, and the difference between the yield on interest-earning assets and the rate paid on interest-bearing liabilities. Other factors that may affect the Bank’s operating results are general and local economic and competitive conditions, government policies and actions of regulatory authorities.

## Net Interest Income

Net interest income, the Company’s largest and most significant component of net income, is the difference between interest and fees earned on loans and other earning assets, and interest paid on deposits and borrowed funds. This component represented 84.1% of the Company’s net revenues (defined as net interest income plus non-interest income) for the six month period ended June 30, 2014 and 79.8% of net revenues for the six-month period ended June 30, 2013. Net interest income also depends upon the relative amount of average interest-earning assets, average interest-bearing liabilities, and the interest rate earned or paid on them, respectively.

The following table sets forth the Company’s consolidated average balances of assets and liabilities and shareholders’ equity as well as interest income and expense on related items, and the Company’s average yield or rate for the six month periods ended June 30, 2014 and 2013. The average rates are derived by dividing interest income and expense by the average balance of assets and liabilities, respectively.



Table of ContentsAverage Balance Sheets with Resultant Interest and Rates  
(yields on a tax-equivalent basis)

	Six months ended June 30, 2014			Six months ended June 30, 2013		
	Average Balance	Interest	Average Yield	Average Balance	Interest	Average Yield
Assets:						
Federal Funds						
Sold/Short-Term						
Investments	\$ 81,499,665	\$ 100,708	0.25%	\$ 108,464,342	\$ 139,342	0.26%
Investment Securities:						
Taxable	182,440,056	2,180,744	2.39%	155,253,462	1,838,797	2.39%
Tax-exempt (4)	85,521,465	1,731,201	4.05%	65,948,918	1,566,576	4.79%
Total	267,961,521	3,911,945	2.92%	221,202,380	3,405,373	3.10%
Loan Portfolio: (1)						
Construction	67,764,651	2,382,937	7.09%	42,304,486	1,295,504	6.18%
Residential real estate	42,370,454	838,609	3.99%	11,033,073	288,311	5.50%
Home Equity	21,419,673	565,208	5.32%	9,115,975	248,644	5.48%
Commercial and commercial real estate	253,561,642	7,473,017	5.94%	141,990,388	5,078,830	7.21%
Mortgage warehouse lines	100,277,323	2,332,888	4.69%	175,027,892	4,074,237	4.69%
Installment	271,935	8,198	6.08%	247,069	8,070	6.59%
All Other Loans	20,382,878	507,842	5.02%	44,819,859	623,858	2.81%
Total	506,048,556	14,108,699	5.62%	424,538,742	11,617,453	5.52%
Total Interest-Earning Assets	855,509,742	18,121,352	4.27%	754,206,116	15,162,168	4.05%
Allowance for Loan Losses	(7,549,774)			(6,789,347)		
Cash and Due From Bank	16,411,917			22,409,931		
Other Assets	56,382,830			51,299,291		
Total Assets	\$ 920,754,715			\$ 821,125,991		
Liabilities and Shareholders' Equity:						
Money Market and NOW						
Accounts	\$ 273,839,435	\$ 447,611	0.33%	\$ 228,737,438	\$ 401,594	0.35%
Savings Accounts	201,985,023	449,518	0.45%	205,378,084	457,986	0.45%
Certificates of Deposit	168,364,496	973,964	1.17%	141,510,623	966,354	1.38%
Other Borrowed Funds	19,146,190	243,417	2.56%	10,574,309	207,527	3.96%
Trust Preferred Securities	18,557,000	170,780	1.83%	18,557,000	175,644	1.91%
Total Interest-Bearing Liabilities	681,892,144	2,285,290	0.68%	604,757,454	2,209,105	0.74%
Net Interest Spread (2)			3.59%			3.31%
Demand Deposits	152,619,014			140,566,574		

Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

Other Liabilities	7,292,269	9,826,621		
Total Liabilities	841,803,427	755,150,649		
Shareholders' Equity	78,951,288	65,975,341		
Total Liabilities and Shareholders'				
Equity	\$920,754,715	\$821,125,990		
Net Interest Margin (3)	\$ 15,836,062	3.73%	\$ 12,953,063	3.46%

## Table of Contents

- (1) Loan origination fees are considered an adjustment to interest income. For the purpose of calculating loan yields, average loan balances include nonaccrual loans with no related interest income and includes the average balance of loans held for sale. Please refer to Management's Discussion and Analysis of Financial Condition and Results of Operation under the heading "Non-Performing Assets" for a discussion of the Bank's policy with regard to non-accrual loans.
- (2) The interest rate spread is the difference between the average yield on interest earning assets and the average rate paid on interest bearing liabilities.
- (3) The net interest margin is equal to net interest income divided by average interest earning assets.
- (4) Tax-equivalent basis.

Average interest earning assets increased by \$101,303,626, or 13.4%, to \$855,509,742 for the six month period ended June 30, 2014 compared to \$754,206,116 for the six month period ended June 30, 2013. The average investment securities portfolio increased by \$46,759,141 to \$267,961,521 for the six month period ended June 30, 2014 compared to \$221,202,380 for the six month period ended June 30, 2013. The average loan portfolio increased by \$81,509,814, or 19.2%, to \$506,048,556 for the six month period ended June 30, 2014 compared to \$424,538,742 for the six month period ended June 30, 2013.

Average interest bearing liabilities increased by \$77,134,690, or 12.8%, to \$681,892,144 for the six month period ended June 30, 2014 from \$604,757,454 for the six month period ended June 30, 2013.

The net interest margin (on a tax-equivalent basis), which is net interest income divided by average interest earning assets, was 3.73% for the six months ended June 30, 2014 compared to 3.46% for the six months ended June 30, 2013.

The Company's net interest income increased on a tax-equivalent basis by \$2,883,000, or 22.3%, to \$15,836,062 for the six months ended June 30, 2014 compared to \$12,953,063 for the six months ended June 30, 2013. This increase in the Company's net interest income and net interest margin for the six months ended June 30, 2014 compared to the corresponding period in 2013 was primarily due to higher yields earned on an increased level of interest-earning assets, combined with lower rates paid on interest-bearing liabilities during the current period. The average yield on interest-earning assets was 4.27% for the six month period ended June 30, 2014, an increase of 22 basis points from the yield of 4.05% for the comparable period of 2013. The average rate paid on interest-bearing liabilities for the six months ended June 30, 2014 was 0.68%, a reduction of 6 basis points from 0.74% paid for the six months ended June 30, 2013. The average balances of both interest-earning assets and interest-bearing liabilities increased for the six-month period ended June 30, 2014 compared to the same period in 2013 due primarily to the merger with Rumson, which was completed on February 7, 2014.

## Provision for Loan Losses

Management considers a complete review of the following specific factors in determining the provisions for loan losses: historical losses by loan category, the level of non-accrual loans and problem loans as identified through internal review and classification, collateral values and the growth and size of the loan portfolio.

In addition to these factors, management takes into consideration current economic conditions and local real estate market conditions. Using this evaluation process, the Company recorded a provision for loan losses of \$4,599,996 for the six months ended June 30, 2014 compared to a provision of \$236,666 for the six months ended June 30, 2013. The provision for loan losses increased to \$4.6 million in the first six months of 2014 due to the \$3.7 million charge-off of the Projuban loan in the second quarter, other charge-offs of \$511,000 in the first quarter of 2014 and growth of the loan portfolio. At June 30, 2014, non-performing loans increased by \$1,989,117, or 31.5%, to \$8,311,073 and the ratio of non-performing loans to total loans was 1.31% at June 30, 2014 compared to 1.69% at December 31, 2013. At

June 30, 2014, the loan portfolio balance was \$635,459,722, which represented an increase of \$261,123,640 compared to the December 31, 2013 loan portfolio balance of \$373,336,082.

There were no changes in the expected cash flows of the acquired loans from the Rumson merger from the date of merger to June 30, 2014. No allowance for loan losses was recorded for acquired loans with or without evidence of deteriorated credit quality as of June 30, 2014. The primary cause of the current period increase in the loan portfolio balance was the \$143,714,000 of loans acquired in the Rumson merger and the growth of construction, commercial real estate and commercial loans during the second quarter of 2014.

Table of Contents

## Non-Interest Income

Total non-interest income for the six months ended June 30, 2014 was \$2,897,014, a decrease of \$159,408, or 5.2%, compared to non-interest income of \$3,056,422 for the six months ended June 30, 2013.

Service charges on deposit accounts represent a consistent source of non-interest income. Service charge revenues increased to \$486,351 for the six months ended June 30, 2014 from \$444,670 for the six months ended June 30, 2013. This increase was the result of a higher volume of uncollected funds and overdraft fees collected on deposit accounts during the second quarter of 2014 compared to the second quarter of 2013.

Gain on sales of loans originated for sale decreased by \$204,119, or 16.9%, to \$1,006,736 for the six months ended June 30, 2014 when compared to \$1,210,855 for the six months ended June 30, 2013. The Bank sells both residential mortgage loans and loans guaranteed by the Small Business Administration in the secondary market. The resulting volume of residential mortgage loans originated and sold decreased for the first six months of 2014 compared to the first six months of 2013 due to the higher interest rate environment and lower level of mortgage refinancing activity in 2014 than in 2013.

Non-interest income also includes income from bank-owned life insurance (“BOLI”), which amounted to \$278,138 for the six months ended June 30, 2014 compared to \$232,366 for the six months ended June 30, 2013. The increase in income from BOLI was due to the Bank’s acquisition of \$4.5 million of BOLI assets in the Rumson merger.

The Bank also generates non-interest income from a variety of fee-based services. These include safe deposit box rentals, wire transfer service fees, cash counting fees and Automated Teller Machine fees for non-Bank customers. Decreased customer demand for these services contributed to the other income component of non-interest income amounting to \$1,125,788 for the six months ended June 30, 2014 compared to \$1,168,531 for the six months ended June 30, 2013.

## Non-Interest Expense

Non-interest expenses increased by \$2,806,572, or 25.0%, to \$14,051,840 for the six months ended June 30, 2014 from \$11,245,268 for the six months ended June 30, 2013. Excluding merger related expenses of \$1,523,153, non-interest expenses would have been \$12,528,687 in the first six months of 2014, which would have been an increase of \$1,283,419 when compared to non-interest expenses for the first six months of 2013. Non-interest expenses attributable to the former Rumson operation were approximately \$1,120,000 from February 7, 2014 (the date of the closing of the Rumson merger) through June 30, 2014. The following table presents the major components of non-interest expenses for the six months ended June 30, 2014 and 2013.

## Non-interest Expenses

	Six months ended June 30,	
	2014	2013
Salaries and employee benefits	\$ 7,272,628	\$ 6,398,104
Occupancy expenses	1,665,090	1,300,305
Data processing services	627,809	595,688
Equipment expense	420,340	499,933
Marketing	153,547	139,670
Regulatory, professional and other fees	667,252	466,901
Merger-related expenses	1,532,153	0
FDIC insurance expense	334,631	34,687
Directors’ fees	46,000	54,000

Edgar Filing: 1ST CONSTITUTION BANCORP - Form 10-Q

Other real estate owned expenses	140,041	594,062
Amortization of intangible assets	224,047	133,984
Other expenses	968,302	1,027,934
Total	\$ 14,051,840	\$ 11,245,268

Table of Contents

Salaries and employee benefits, which represent the largest portion of non-interest expenses, increased by \$874,524, or 13.7%, to \$7,272,628 for the six months ended June 30, 2014 compared to \$6,398,104 for the six months ended June 30, 2013. Of this increase, \$384,000 was due to salary and benefits for former Rumson employees that were retained by the Bank. The balance of the increase in salaries and employee benefits for the six months ended June 30, 2014 was a result of an increase in the number of employees, regular merit increases and increased health care costs. As a result of the Rumson merger completed on February 7, 2014, staffing levels increased to 179 full time equivalent employees at June 30, 2014 as compared to 156 full time equivalent employees at June 30, 2013.

Occupancy expenses increased by \$364,785, or 28.1%, to \$1,665,090 for the six months ended June 30, 2014 compared to \$1,300,305 for the six months ended June 30, 2013. The current period increase resulted primarily from increased depreciation, property taxes and maintenance costs of the five new branch office locations acquired as a result of the Rumson merger.

The cost of data processing services increased to \$627,809 for the six months ended June 30, 2014 from \$595,688 for the six months ended June 30, 2013 as additional expenses were incurred to support and maintain the five new locations acquired as a result of the Rumson merger within the Bank's information technology systems and the cost of processing a higher level of loan and deposit transactions.

Equipment expense decreased by \$79,593, or 15.9%, to \$420,340 for the six months ended June 30, 2014 compared to \$499,933 for the six months ended June 30, 2013 primarily due to non-recurring costs associated with the expansion of mobile banking capabilities incurred during the first six months of 2013.

During the first six months of 2014, the Company incurred merger-related expenses of \$1,532,153 in connection with the Rumson transaction. These pre-tax expenses consisted primarily of (1) change-in-control payments of \$883,000; (2) data processing contract termination payments of \$228,000; (3) investment banker fees of \$207,000; (4) legal fees of \$94,430; and (5) severance payments of \$119,723.

Regulatory, professional and other fees increased by \$200,351 to \$667,252 for the six months ended June 30, 2014 compared to \$466,901 for the six months ended June 30, 2013. During the first six months of 2014, the Company incurred higher professional fees in connection with lending, collections other general corporate matters and post-merger related matters.

FDIC insurance expense increased to \$334,631 for the six months ended June 30, 2014 compared to \$34,687 for the six months ended June 30, 2013 as a result of the assumption of deposits upon completion of the Rumson merger, which accounted for approximately \$90,000 of the increase. The balance of the increase is due to changes in the insurance premium calculation in 2013 mandated by the Dodd-Frank Act.

Other real estate owned expenses decreased by \$454,021 to \$140,041 for the six months ended June 30, 2014 compared to \$594,062 for the six months ended June 30, 2013 as the Company incurred a lower level of property tax, maintenance and other costs on fewer repossessed properties held as other real estate owned during the first six months of 2014 compared with the same period in 2013. At June 30, 2014, the Company held one property with a value of \$1,860,000 as other real estate owned compared to eight properties with an aggregate value of \$7,926,851 at June 30, 2013.

Amortization of intangible assets increased \$90,063 to \$224,047 during the six months ended June 30, 2014 when compared to the corresponding period in 2013 due to the increase in core deposit intangible assets of \$1,189,000 as recorded in the Rumson merger.

All other expenses decreased to \$968,302 for the six months ended June 30, 2014 compared to \$1,027,934 for the six months ended June 30, 2013 as current year decreases occurred primarily in correspondent bank fees, maintenance agreements and ATM operating expenses. All other expenses are also comprised of a variety of operating expenses and fees, as well as expenses associated with lending activities.



## Table of Contents

### Income Taxes

The pre-tax loss was \$480,230 for the six months ended June 30, 2014 compared to pre-tax income of \$4,019,473 for the six months ended June 30, 2013.

The Company recorded an income tax benefit of \$682,024 for the six months ended June 30, 2014 compared to income tax expense of \$1,137,125 for the six months ended June 30, 2013. The effective tax rate was a 142% tax benefit for the six months ended June 30, 2014 due principally to the pre-tax loss and the effect of tax exempt interest income. The effective tax rate was 28.3% for the six months ended June 30, 2013.

### Financial Condition

#### June 30, 2014 Compared with December 31, 2013

Total consolidated assets at June 30, 2013 were \$985,970,231, representing an increase of \$243,645,144, or 32.8%, from total consolidated assets of \$742,325,087 at December 31, 2013. The increase in assets was primarily attributable to the merger with Rumson, which was completed on February 7, 2014. The merger was accounted for under the acquisition method of accounting and, accordingly, assets acquired, liabilities assumed and consideration exchanged were recorded at their fair values as of the acquisition date. Included in the acquisition were the assumption of deposit liabilities of \$189.5 million, the acquisition of cash and cash equivalents of \$36.0 million, securities available for sale of \$30.0 million and loans of \$143.7 million. The Bank recorded goodwill of approximately \$7.8 million and a core deposit intangible asset of approximately \$1.1 million as a result of the acquisition.

### Cash and Cash Equivalents

Cash and cash equivalents at June 30, 2014 totaled \$23,149,148 compared to \$69,278,771 at December 31, 2013. Cash and cash equivalents at June 30, 2014 consisted entirely of cash and due from banks of \$23,149,148. The corresponding balances at December 31, 2013 were cash and due from banks of \$69,267,345 and short term investments of \$11,426, respectively. The current period decrease was primarily due to the cash outflow to fund loan demand which occurred primarily during the second quarter of 2014. To the extent that the Bank did not utilize the funds for loan originations or securities purchases, the cash inflows accumulated in cash and cash equivalents.

### Loans Held for Sale

Loans held for sale at June 30, 2014 amounted to \$9,877,863 compared to \$10,923,689 at December 31, 2013. As indicated in the Consolidated Statements of Cash Flows, the amount of mortgage loans originated for sale was \$39,760,548 for the six months ended June 30, 2014 compared to \$83,349,024 for the six months ended June 30, 2013. The increase in long-term market interest rates that occurred during late 2013 and continued into 2014 reduced the demand for mortgage loan financings during the first half of 2014. As a result, the balance of Loans Held for Sale decreased accordingly.

### Investment Securities

Investment securities represented 27.0% of total assets at June 30, 2014 and 33.9% of total assets at December 31, 2013. Total investment securities increased \$14,181,380, or 5.6%, to \$266,197,002 at June 30, 2014 from \$252,015,622 at December 31, 2013 primarily as a result of the Rumson merger. Purchases of investments totaled \$14,229,098 during the six months ended June 30, 2014, and proceeds from calls and repayments totaled \$25,849,824 during the period.



Table of Contents

Securities available for sale are investments that may be sold in response to changing market and interest rate conditions or for other business purposes. Activity in this portfolio is undertaken primarily to manage liquidity and interest rate risk and to take advantage of market conditions that create more economically attractive returns. At June 30, 2014, securities available for sale totaled \$110,878,312, which is an increase of \$11,679,505, or 11.8%, from securities available for sale totaling \$99,198,807 at December 31, 2013.

At June 30, 2014, the securities available for sale portfolio had net unrealized losses of \$708,448 compared to net unrealized losses of \$2,992,624 at December 31, 2013. These unrealized losses are reflected, net of tax, in shareholders' equity as a component of accumulated other comprehensive income.

Securities held to maturity, which are carried at amortized historical cost, are investments for which there is the positive intent and ability to hold to maturity. At June 30, 2014, securities held to maturity were \$155,318,690, an increase of \$2,501,075, from \$152,816,815 at December 31, 2013. The fair value of the held to maturity portfolio at June 30, 2014 was \$159,434,845.

**Loans**

The loan portfolio, which represents our largest asset, is a significant source of both interest and fee income. Elements of the loan portfolio are subject to differing levels of credit and interest rate risk. The Bank's primary lending focus continues to be mortgage warehouse lines, construction loans, commercial loans, owner-occupied commercial mortgage loans and commercial real estate mortgage loans on income producing assets.

The following table represents the components of the loan portfolio at June 30, 2014 and December 31, 2013.

Loan Portfolio Composition Component	June 30, 2014			December 31, 2013		
	Amount	%		Amount	%	
Construction loans	\$ 78,990,549	12	%	\$ 51,002,172	14	%
Residential real estate loans	50,086,532	8	%	13,764,178	4	%
Commercial business	107,013,541	17	%	82,348,055	22	%
Commercial real estate	191,955,036	30	%	98,389,730	26	%
Mortgage warehouse lines	181,911,743	29	%	116,951,357	31	%
Loans to individuals	24,615,035	4	%	9,766,114	3	%
Deferred loan costs	681,713	0	%	943,950	0	%
All other loans	205,573	0	%	170,526	0	%
	\$ 635,459,722	100	%	\$ 373,336,082	100	%

The loan portfolio increased by \$262,123,640, or 70.2%, to \$635,459,722 at June 30, 2014 compared to \$373,336,082 at December 31, 2013. The primary reason for this increase in the loan portfolio was the Rumson merger which was completed on February 7, 2014 and added approximately \$143.7 million in loans to the Bank's existing loan portfolio, principally in the residential real estate and commercial real estate components. In addition, internally generated loans increased \$104 million during the second quarter of 2014.

Commercial and commercial real estate loans totaled \$298,968,577 at June 30, 2014, an increase of \$118,230,792 when compared to \$180,737,785 at December 31, 2013. Commercial loans consist primarily of loans to small and middle market businesses and are typically working capital loans used to finance inventory, receivables or equipment needs. These loans are generally secured by business assets of the commercial borrower. The overall increase was due principally to the Rumson merger; however, construction, commercial and commercial real estate loans also increased

a combined \$26 million during the second quarter of 2014.

## Table of Contents

The mortgage warehouse lines component of the loan portfolio increased by \$64,960,386, or 55.5%, to \$181,911,743 compared to \$116,951,357 at December 31, 2013, reflecting the growth in residential mortgages originated for sale by our mortgage banking customers and the seasonality of the residential home purchases in our markets. The principal home buying season occurs in general from April through October.

The Bank's Mortgage Warehouse Funding Group offers revolving lines of credit that are available to licensed mortgage banking companies (the "Warehouse Line of Credit"). The Warehouse Line of Credit is used by the mortgage banker to originate one-to-four family residential mortgage loans that are pre-sold to the secondary mortgage market, which includes state and national banks, national mortgage banking firms, insurance companies and government-sponsored enterprises, including the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation and others. On average, an advance under the Warehouse Line of Credit remains outstanding for a period of less than 30 days, with repayment coming directly from the sale of the loan into the secondary mortgage market. Interest and a transaction fee are collected by the Bank at the time of repayment. Additionally, customers of the Warehouse Line of Credit are required to maintain deposit relationships with the Bank that, on average, represent 10% to 15% of the loan balances.

The ability of the Company to enter into larger loan relationships and management's philosophy of relationship banking are key factors in the Company's strategy for loan growth. The ultimate collectability of the loan portfolio and recovery of the carrying amount of real estate are subject to changes in the Company's market region's economic environment and real estate market.

## Non-Performing Assets

Non-performing assets consist of non-performing loans and other real estate owned. Non-performing loans are composed of (1) loans on a non-accrual basis and (2) loans which are contractually past due 90 days or more as to interest and principal payments but which have not been classified as non-accrual. Included in non-accrual loans are loans whose terms have been restructured to provide a reduction or deferral of interest and/or principal because of deterioration in the financial position of the borrower and which have not performed in accordance with the restructured terms.

The Bank's policy with regard to non-accrual loans is that generally, loans are placed on a non-accrual status when they are 90 days past due, unless these loans are well secured and in the process of collection or, regardless of the past due status of the loan, when management determines that the complete recovery of principal or interest is in doubt. Consumer loans are generally charged off after they become 120 days past due. Subsequent payments on loans in non-accrual status are credited to income only if collection of principal is not in doubt.

Non-performing loans increased by \$1,989,117 to \$8,311,073 at June 30, 2014 from \$6,321,956 at December 31, 2013. The major segments of non-accrual loans consist of commercial real estate loans and commercial loans, which are in the process of collection. The table below sets forth non-performing assets and risk elements in the Bank's portfolio for the periods indicated.

As the table demonstrates, non-performing loans to total loans decreased to 1.31% at June 30, 2014 from 1.69% at December 31, 2013 principally due to the increase in loans as a result of the Rumson merger. Loan quality is considered to be sound. This was accomplished through quality loan underwriting, a proactive approach to loan monitoring and aggressive workout strategies.

Table of Contents

Non-Performing Assets and Loans	June 30, 2014	December 31, 2013
Non-Performing loans:		
Loans 90 days or more past due and still accruing	\$ -	\$ -
Non-accrual loans	8,311,073	6,321,956
Total non-performing loans	8,311,073	6,321,956
Other real estate owned	1,860,000	2,136,341
Other repossessed asset	66,404	0
Total non-performing assets	10,237,477	8,458,297
Performing troubled debt restructurings	4,011,765	3,858,796
Performing troubled debt restructurings and total non-performing assets	\$ 14,249,242	\$ 12,317,093
Non-performing loans to total loans	1.31%	1.69%
Non-performing loans to total loans excluding mortgage warehouse lines	1.83%	2.47%
Non-performing assets to total assets	1.04%	1.14%
Non-performing assets to total assets excluding mortgage warehouse lines	1.27%	1.35%
Total non-performing assets and performing troubled debt restructurings to total assets	1.45%	1.66%

Non-performing assets increased by \$1,779,180 to \$10,237,477 at June 30, 2014 from \$8,458,297 at December 31, 2013. Other real estate owned was \$1,860,000 and other repossessed assets totaled \$66,404 at June 30, 2014. Other real estate owned was \$2,136,341 at December 31, 2013.

At June 30, 2014, the Bank had 7 loans totaling \$4,381,679 which were troubled debt restructurings. Two of these loans totaling \$369,914 are included in the above table as non-accrual loans; the remaining four loans totaling \$4,011,765 are considered performing.

As provided by ASC 310-30, the excess of cash flows expected at acquisition over the initial investment in the purchase of a credit impaired loan is recognized as interest income over the life of the loan. Accordingly, Rumson loans acquired with evidence of deteriorated credit quality of \$1,650,366 at June 30, 2014 were not classified as non-performing loans.

Non-performing assets represented 1.04% of total assets at June 30, 2014 and 1.14% at December 31, 2013.

Management takes a proactive approach in addressing delinquent loans. The Company's President and Chief Executive Officer meets weekly with all loan officers to review the status of credits past-due 10 days or more. An action plan is discussed for delinquent loans to determine the steps necessary to induce the borrower to cure the delinquency and restore the loan to a current status. Also, delinquency notices are system generated when loans are five days past-due and again at 15 days past-due.

In most cases, the Company's collateral is real estate. If the collateral is foreclosed upon, the real estate is carried at fair market value less the estimated selling costs. The amount, if any, by which the recorded amount of the loan exceeds the fair market value of the collateral, less estimated selling costs, is a loss which is charged to the allowance for loan losses at the time of foreclosure or repossession. Resolution of a past-due loan can be delayed if the borrower files a

bankruptcy petition because a collection action cannot be continued unless the Company first obtains relief from the automatic stay provided by the bankruptcy code.

## Table of Contents

### Allowance for Loan Losses and Related Provision

The allowance for loan losses is maintained at a level sufficient to absorb estimated credit losses in the loan portfolio as of the date of the financial statements. The allowance for loan losses is a valuation reserve available for losses incurred or inherent in the loan portfolio and other extensions of credit. The determination of the adequacy of the allowance for loan losses is a critical accounting policy of the Company.

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans and mortgage warehouse lines of credit. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one, or a combination, of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

All, or part, of the principal balance of commercial and commercial real estate loans, and construction loans are charged off against the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is highly unlikely. Consumer loans are generally charged off no later than 120 days past due on a contractual basis, earlier in the event of bankruptcy, or if there is an amount deemed uncollectible. Because all identified losses are immediately charged off, no portion of the allowance for loan losses is restricted to any individual loan or groups of loans, and the entire allowance is available to absorb any and all loan losses.

Management reviews the adequacy of the allowance on at least a quarterly basis to ensure that the provision for loan losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is adequate based on management's assessment of probable estimated losses. The Company's methodology for assessing the adequacy of the allowance for loan losses consists of several key elements and is consistent with GAAP and interagency supervisory guidance. The allowance for loan losses methodology consists of two major components. The first component is an estimation of losses associated with individually identified impaired loans, which follows Accounting Standards Codification (ASC) Topic 310 (formerly SFAS 114). The second major component is an estimation of losses under ASC Topic 450 (formerly SFAS 5), which provides guidance for estimating losses on groups of loans with similar risk characteristics. The Company's methodology results in an allowance for loan losses which includes a specific reserve for impaired loans, an allocated reserve, and an unallocated portion.

When analyzing groups of loans under ASC 450, the Bank follows the Interagency Policy Statement on the Allowance for Loan and Lease Losses. The methodology considers the Company's historical loss experience adjusted for changes in trends, conditions, and other relevant factors that affect repayment of the loans as of the evaluation date. These adjustment factors, known as qualitative factors, include:

- Delinquencies and nonaccruals
- Portfolio quality
- Concentration of credit
- Trends in volume of loans
- Quality of collateral
- Policy and procedures
- Experience, ability, and depth of management
- Economic trends – national and local
- External factors – competition, legal and regulatory

The methodology includes the segregation of the loan portfolio into loan types with a further segregation into risk rating categories, such as special mention, substandard, doubtful and loss. This allows for an allocation of the allowance for loan losses by loan type; however, the allowance is available to absorb any loan loss without



restriction. Larger balance, non-homogeneous loans representing significant individual credit exposures are evaluated individually through the internal loan review process. It is this process that produces the watch list. The borrower's overall financial condition, repayment sources, guarantors and value of collateral, if appropriate, are evaluated. Based on these reviews, an estimate of probable losses for the individual larger-balance loans are determined, whenever possible, and used to establish specific loan loss reserves. In general, for non-homogeneous loans not individually assessed, and for homogeneous groups of loans, such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type, and historical losses. These loan groups are then internally risk rated.

## Table of Contents

The watch list includes loans that are assigned a rating of special mention, substandard, doubtful and loss. Loans classified as special mention have potential weaknesses that deserve management's close attention. If uncorrected, the potential weaknesses may result in deterioration of the repayment prospects. Loans classified substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They include loans that are inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified doubtful have all the weaknesses inherent in loans classified substandard with the added characteristic that collection or liquidation in full, on the basis of current conditions and facts, is highly improbable. Loans rated as doubtful in whole, or in part, are placed in nonaccrual status. Loans classified as a loss are considered uncollectible and are charged-off against the allowance for loan losses.

The specific allowance for impaired loans is established for specific loans which have been identified by management as being impaired. These loans are considered to be impaired primarily because the loans have not performed according to payment terms and there is reason to believe that repayment of the loan principal in whole, or in part, is unlikely. The specific portion of the allowance is the total amount of potential unconfirmed losses for these individual impaired loans. To assist in determining the fair value of loan collateral, the Company often utilizes independent third party qualified appraisal firms which in turn employ their own criteria and assumptions that may include occupancy rates, rental rates, and property expenses, among others.

The second category of reserves consists of the allocated portion of the allowance. The allocated portion of the allowance is determined by taking pools of outstanding loans that have similar characteristics and applying historical loss experience for each pool. This estimate represents the potential unconfirmed losses within the portfolio. Individual loan pools are created for commercial and commercial real estate loans, construction loans, warehouse lines of credit, and various types of loans to individuals. The historical estimation for each loan pool is then adjusted to account for current conditions, current loan portfolio performance, loan policy or management changes, or any other qualitative factor which may cause future losses to deviate from historical levels.

The Company also maintains an unallocated allowance. The unallocated allowance is used to cover any factors or conditions which may cause a potential loan loss but are not specifically identifiable. It is prudent to maintain an unallocated portion of the allowance because no matter how detailed an analysis of potential loan losses is performed, these estimates by definition lack precision. Management must make estimates using assumptions and information that is often subjective and changing rapidly.

The following discusses the risk characteristics of each of our loan portfolio segments: commercial, mortgage warehouse lines of credit, and consumer.

### Commercial

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one or a combination of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

### Mortgage Warehouse Lines of Credit

The Company's Mortgage Warehouse Group provides revolving lines of credit that are available to licensed mortgage banking companies. The Warehouse Line of Credit is used by the mortgage banker to originate one-to-four family residential mortgage loans that are pre-sold to the secondary mortgage market, which includes state and national banks, national mortgage banking firms, insurance companies and government-sponsored enterprises, including the

Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation and others. On average, an advance under the Warehouse Line of Credit remains outstanding for a period of less than 30 days, with repayment coming directly from the sale of the loan into the secondary mortgage market. Interest and a transaction fee are collected by the Bank at the time of repayment. Additionally, customers of the Warehouse Lines of Credit are required to maintain deposit relationships with the Bank that, on average, represent 10% to 15% of the loan balances.

## Table of Contents

As a separate segment of the total portfolio, the warehouse loan portfolio is individually analyzed as a whole for allowance for loan losses purposes. Warehouse Lines of Credit are subject to the same inherent risks as other commercial lending, but the overall degree of risk differs. While the Company's loss experience with this type of lending has been non-existent since the product was introduced in 2008; there are other risks unique to this lending that still must be considered in assessing the adequacy of the allowance for loan losses. These unique risks may include, but are not limited to, (i) credit risks relating to the mortgage bankers that borrow from us, (ii) the risk of intentional misrepresentation or fraud by any of such mortgage bankers, (iii) changes in the market value of mortgage loans originated by the mortgage banker, the sale of which is the expected source of repayment of the borrowings under a warehouse line of credit, due to changes in interest rates during the time in warehouse, or (iv) unsalable or impaired mortgage loans so originated, which could lead to decreased collateral value and the failure of a purchaser of the mortgage loan to purchase the loan from the mortgage banker.

These factors, along with the other qualitative factors such as economic trends, concentrations of credit, trends in the volume of loans, portfolio quality, delinquencies and nonaccruals, are also considered and may have positive or negative effects on the allocated allowance. The aggregate amount resulting from the application of these qualitative factors determines the overall risk for the portfolio and results in an allocated allowance for warehouse lines of credit.

### Consumer

The Company's consumer loan portfolio segment is comprised of residential real estate loans, home equity loans and other loans to individuals. Individual loan pools are created for the various types of loans to individuals.

In general, for homogeneous groups such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type, and historical losses. These loan groups are then internally risk rated.

The Company considers the following credit quality indicators in assessing the risk in the loan portfolio:

- Consumer credit scores
- Internal credit risk grades
- Loan-to-value ratios
- Collateral
- Collection experience

Table of Contents

The following table presents, for the periods indicated, an analysis of the allowance for loan losses and other related data.

## Allowance for Loan Losses

	Six Months Ended June 30, 2014	Year Ended December 31, 2013	Six Months Ended June 30, 2013
Balance, beginning of period	\$ 7,038,571	\$7,151,212	\$ 7,151,212
Provision charged to operating expenses	4,599,996	1,076,662	236,666
Loans charged off :			
Construction loans	-	(561,993 )	(561,993 )
Residential real estate loans	-	-	-
Commercial and commercial real estate	(4,224,741 )	(554,827 )	(483,966 )
Loans to individuals	-	(91,920 )	(90,865 )
Lease financing	-	-	-
All other loans	-	-	-
	(4,224,741 )	(1,208,740 )	(1,136,824 )
Recoveries			
Construction loans	-	417	417
Residential real estate loans	-	-	-
Commercial and commercial real estate	4,553	19,020	17,469
Loans to individuals	-	-	-
Lease financing	-	-	-
All other loans	-	-	-
	4,553	19,437	17,886
Net (charge offs) / recoveries	(4,220,188 )	(1,189,303 )	(1,118,938 )
Balance, end of period	\$ 7,418,379	\$7,038,571	\$ 6,268,940
Loans :			
At period end	\$ 635,459,722	\$373,336,082	\$ 407,482,758
Average during the period	506,048,556	248,126,605	424,538,742
Net charge offs to average loans outstanding	(0.83 %)	(0.48 %)	(0.26 %)
Allowance for loan losses to :			
Total loans at period end	1.17 %	1.89 %	1.54 %
Total loans at period end excluding mortgage warehouse lines	1.44 %	2.52 %	2.41 %
Non-performing loans	89.26 %	111.34 %	474.32 %

Table of Contents

The following table represents the allocation of the allowance for loan losses (ALL”) among the various categories of loans and certain other information as of June 30, 2014 and December 31, 2013, respectively. The allocation is made for analytical purposes and is not necessarily indicative of the categories in which future losses may occur. The total allowance is available to absorb losses from any segment of loans.

	June 30, 2014				December 31, 2013			
	Amount	ALL as a % of Loans	% of Loans		Amount	ALL as a % of Loans	% of Loans	
Commercial and commercial real estate	\$5,153,849	1.72	% 47	%	\$4,293,499	2.38	% 48	%
Construction loans	950,014	1.20	% 12	%	1,205,267	2.36	% 14	%
Residential real estate loans	172,853	0.35	% 8	%	164,673	1.20	% 4	%
Consumer and other	92,397	0.37	% 4	%	111,032	1.14	% 3	%
Subtotal	6,369,113	1.41	% 71	%	5,774,471	2.26	% 69	%
Mortgage warehouse lines	909,559	0.50	% 29	%	584,757	0.50	% 31	%
Unallocated reserves	139,707	-	-		679,343	-	-	
Total	\$7,418,379	1.17	% 100	%	\$7,038,571	1.89	% 100	%

The Company recorded a provision for loan losses of \$4,599,996 for the six months ended June 30, 2014 compared to a loan loss provision of \$236,666 for the six months ended June 30, 2013. Net charge offs/recoveries amounted to a net charge-off of \$4,220,188 for the six months ended June 30, 2014. The provision for loan losses and net charge offs for the six months ended June 30, 2014 resulted primarily from the charge-off of the Projuban loan disclosed earlier in the “Recent Developments” section.

At June 30, 2014, the allowance for loan losses was \$7,418,379 compared to \$7,038,571 at December 31, 2013, an increase of \$379,808. The ratio of the allowance for loan losses to total loans was 1.17% and 1.89%, respectively, at June 30, 2014 and December 31, 2013. The allowance for loan losses declined to 1.17% of total loans at June 30, 2014 due to the recording of \$143,714,000 of loans at fair value that were acquired in the Rumson merger. No allowance for loan losses was recorded at the date of acquisition or at June 30, 2014 with respect to these loans. The allowance for loan losses as a percentage of non-performing loans was 89.26% at June 30, 2014 compared to 111.34% at December 31, 2013. Management believes that the quality of the loan portfolio remains sound considering the economic climate in the State of New Jersey and that the allowance for loan losses is adequate in relation to credit risk exposure levels.

### Deposits

Deposits, which include demand deposits (interest bearing and non-interest bearing), savings deposits and time deposits, are a fundamental and cost-effective source of funding. The flow of deposits is influenced significantly by general economic conditions, changes in market interest rates and competition. The Bank offers a variety of products designed to attract and retain customers, with the Bank’s primary focus being on the building and expanding of long-term relationships.



Table of Contents

The following table summarizes deposits at June 30, 2014 and December 31, 2013.

	June 30, 2014	December 31, 2013
Demand		
Non-interest bearing	\$ 166,866,851	\$ 121,891,752
Interest bearing	282,864,619	200,737,912
Savings	197,119,687	180,002,971
Time	173,016,172	135,919,395
	\$ 819,867,329	\$ 638,552,030

At June 30, 2014, total deposits were \$819,867,329, an increase of \$181,315,299 or 28.4%, from \$638,552,030 at December 31, 2013. This increase was primarily due to the inflow of deposits resulting from the Rumson merger. On the closing date of February 7, 2014 for the Rumson merger, the Company assumed approximately \$189.5 million in total deposits. Of these deposits, \$179 million were retained at June 30, 2014.

### Borrowings

Borrowings are mainly comprised of Federal Home Loan Bank (“FHLB”) borrowings and overnight funds purchased. These borrowings are primarily used to fund asset growth not supported by deposit generation. The balance of borrowings was \$59,888,511 at June 30, 2014, consisting of long-term FHLB borrowing of \$20,888,511 and overnight borrowings of \$39,000,000. The corresponding balance of borrowings at December 31, 2013 was \$10,000,000, consisting solely of long-term FHLB borrowings. Two long term FHLB fixed rate convertible advances were assumed by the Bank as a result of the Rumson merger. These two advances total \$10,000,000 and bear interest at 4.11% and 4.63%, respectively. As a result of acquisition accounting, the two advances were fair valued and a premium of \$1,030,000 was assigned. The premium is amortized over the remaining term of the borrowings. The two advances had a combined carrying amount of \$10,888,511 at June 30, 2014.

The Bank also has a fixed rate convertible advance from the FHLB in the amount of \$10,000,000 that bears interest at the rate of 4.08%. This advance may be called by the FHLB quarterly at the option of the FHLB if rates rise and the rate earned by the FHLB is no longer a “market” rate. This advance is fully secured by marketable securities. The increase in the overnight borrowings of \$39 million was utilized to partially fund the \$104 million increase in loans during the second quarter of 2014.

### Shareholders’ Equity and Dividends

Shareholders’ equity increased by \$13,315,416, or 19.5%, to \$81,673,730 at June 30, 2014 from \$68,358,314 at December 31, 2013. Tangible book value per common share decreased by \$0.90 to \$9.56 at June 30, 2014 from \$10.46 at December 31, 2013. The ratio of average shareholders’ equity to total average assets was 9.23% at June 30, 2014 and 8.26% at December 31, 2013, respectively.

During February 2014, the Company issued an aggregate of 1,019,223 shares of its common stock in conjunction with the Rumson merger that increased shareholders’ equity by \$11,160,700. Shareholders’ equity was also increased by net income of \$201,794 and other comprehensive income of \$1,619,550 for the six month period ended June 30, 2014. Partially offsetting these increases were treasury stock purchases of \$39,844 during the period.

In lieu of cash dividends to common shareholders, the Company (and its predecessor, the Bank) had declared a stock dividend every year (except 2013) since 1992 and has paid such stock dividends every year since 1993 (except



2014). A 5% stock dividend was declared in 2012 and paid in 2013. No stock dividend was declared in 2013.

The Company's common stock is quoted on the Nasdaq Global Market under the symbol "FCCY".

In 2005, the Company's board of directors authorized a common stock repurchase program that allows for the repurchase of a limited number of the Company's shares at management's discretion on the open market. The Company undertook this repurchase program in order to increase shareholder value. Disclosure of repurchases of Company shares, if any, made during the quarter ended June 30, 2014 is set forth under Part II, Item 2 of this report

Table of Contents

Actual capital amounts and ratios for the Company and the Bank as of June 30, 2014 and December 31, 2013 were as follows:

	Actual Amount	Ratio	For Capital Adequacy Purposes Amount	Ratio	To Be Well Capitalized Under Prompt Corrective Action Provision Amount	Ratio
As of June 30, 2014						
Company						
Total Capital to Risk Weighted Assets	\$ 94,105,230	11.95%	\$ 62,979,600	>8%	N/A	N/A
Tier 1 Capital to Risk Weighted Assets	86,686,851	11.01%	31,489,800	>4%	N/A	N/A
Tier 1 Capital to Average Assets	86,686,851	9.14%	37,940,121	>4%	N/A	N/A
Bank						
Total Capital to Risk Weighted Assets	\$ 91,801,622	11.66%	\$ 62,979,600	>8%	\$ 78,724,800	>10%
Tier 1 Capital to Risk Weighted Assets	84,383,243	10.72%	31,489,800	>4%	47,234,700	>6-%
Tier 1 Capital to Average Assets	84,383,243	8.90%	37,940,121	>4%	47,425,152	>5%
As of December 31, 2013						
Company						
Total Capital to Risk Weighted Assets	\$ 89,532,373	19.29%	\$ 37,123,200	>8%	N/A	N/A
Tier 1 Capital to Risk Weighted Assets	83,716,373	18.04%	18,561,600	>4%	N/A	N/A
Tier 1 Capital to Average Assets	83,716,373	10.89%	30,757,840	>4%	N/A	N/A
Bank						
Total Capital to Risk Weighted Assets	\$ 87,253,384	18.80%	\$ 37,123,200	>8%	\$ 46,404,000	>10%
Tier 1 Capital to Risk Weighted Assets	81,437,384	17.55%	18,561,600	>4%	27,842,400	>6%
Tier 1 Capital to Average Assets	81,437,384	10.59%	30,757,840	>4%	38,447,300	>5%

The minimum regulatory capital requirements for financial institutions require institutions to have a Tier 1 capital to average assets ratio of 4.0%, a Tier 1 capital to risk weighted assets ratio of 4.0% and a total capital to risk weighted assets ratio of 8.0%. To be considered “well capitalized,” an institution must have a minimum Tier 1 leverage ratio of

5.0%. At June 30, 2014, the ratios of the Company exceeded the ratios required to be considered well capitalized. It is management's goal to monitor and maintain adequate capital levels to continue to support asset growth and expansion of the Bank and continue its status as a well capitalized institution.

In July 2013, the Federal Reserve Board and the FDIC approved revisions to their capital adequacy guidelines and prompt corrective action rules that implement the revised standards of Basel III and address relevant provisions of the Dodd-Frank Act. The Federal Reserve Board's final rules and the FDIC's interim final rules apply to all depository institutions, top-tier bank holding companies with total consolidated assets of \$500 million or more, and top-tier savings and loan holding companies ("banking organizations"). Among other things, the rules establish a new common equity Tier 1 minimum capital requirement (4.5% of risk-weighted assets) and increase the minimum Tier 1 capital to risk-based assets requirement (from 4% to 6% of risk-weighted assets). Banking organizations will also be required to have a total capital ratio of 8% (unchanged from current rules) and a Tier 1 leverage ratio of 4% (unchanged from current rules). The rules also limit a banking organization's ability to pay dividends, engage in share repurchases or pay discretionary bonuses if the banking organization does not hold a "capital conservation buffer" consisting of 2.5% of common equity Tier 1 capital to risk-weighted assets in addition to the amount necessary to meet its minimum risk-based capital requirements. The rules become effective for the Company and the Bank on January 1, 2015. The capital conservation buffer requirement will be phased in beginning in January 1, 2016 at 0.625% of common equity Tier 1 capital to risk-weighted assets and would increase by that amount each year until fully implemented in January 2019 at 2.5% of common equity Tier 1 capital to risk-weighted assets. Management is currently evaluating the provisions of these rules and their expected impact on the Company and the Bank.

## Table of Contents

### Liquidity

At June 30, 2014, the amount of liquid assets remained at a level management deemed adequate to ensure that contractual liabilities, depositors' withdrawal requirements, and other operational and customer credit needs could be satisfied.

Liquidity management refers to the Company's ability to support asset growth while satisfying the borrowing needs and deposit withdrawal requirements of customers. In addition to maintaining liquid assets, factors such as capital position, profitability, asset quality and availability of funding affect a bank's ability to meet its liquidity needs. On the asset side, liquid funds are maintained in the form of cash and cash equivalents, Federal funds sold, investment securities held to maturity maturing within one year, securities available for sale and loans held for sale. Additional asset-based liquidity is derived from scheduled loan repayments as well as investment repayments of principal and interest from mortgage-backed securities. On the liability side, the primary source of liquidity is the ability to generate core deposits. Short-term borrowings are used as supplemental funding sources when growth in the core deposit base does not keep pace with that of earning assets.

The Bank has established a borrowing relationship with FHLB, which further supports and enhances liquidity. During 2010, FHLB replaced its Overnight Line of Credit and One-Month Overnight Repricing Line of Credit facilities available to member banks with a fully secured line of up to 50 percent of a bank's quarter-end total assets. Under the terms of this facility, the Bank's total credit exposure to FHLB cannot exceed 50 percent, or \$492,985,116, of its total assets at June 30, 2014. In addition, the aggregate outstanding principal amount of the Bank's advances, letters of credit, the dollar amount of the FHLB's minimum collateral requirement for off-balance sheet financial contracts and advance commitments cannot exceed 30 percent of the Bank's total assets, unless the Bank obtains approval from FHLB's Board of Directors or its Executive Committee. These limits are further restricted by a member's ability to provide eligible collateral to support its obligations to FHLB as well as the ability to meet the FHLB's stock requirement. At June 30, 2014, the Bank pledged collateral to the FHLB to support a borrowing line of \$106,634,000, of which \$59,000,000 was utilized at June 30, 2014. The Bank also maintains an unsecured federal funds line of \$25,000,000 with a correspondent bank.

The Consolidated Statements of Cash Flows present the changes in cash from operating, investing and financing activities. At June 30, 2014, the balance of cash and cash equivalents was \$23,149,148.

Net cash provided by operating activities totaled \$6,681,466 for the six months ended June 30, 2014 compared to net cash provided by operations of \$14,183,817 for the six months ended June 30, 2013. The decline in the current period was due primarily to a lower level of net proceeds from the origination and sale of residential mortgages compared to the prior year period. A source of funds is net income from operations adjusted for activity related to loans originated for sale, the provision for loan losses, depreciation expenses, and net amortization of premiums on securities.

Net cash used in investing activities totaled \$83,814,804 for the six months ended June 30, 2014. The primary uses of funds for the six months ended June 30, 2014 were the increase in the loan portfolio and purchase of securities. For the corresponding period in 2013, net cash was provided by investing activities due to the reduction of loans, primarily mortgage warehouse lines. Net cash of \$21,375,071 was received in the Rumson merger and represents cash of \$36,145,071 held by Rumson, less cash consideration of \$14,770,000 paid to shareholders of Rumson.

Net cash provided by financing activities totaled \$31,003,715 for the six months ended June 30, 2014 compared to net cash used in financing activities of \$36,327,886 for the six months ended June 30, 2013. The primary source of funds for the six months ended June 30, 2014 was the net increase in borrowings while for the six months ended June 30, 2013, the decrease in borrowings was the primary use of funds.

The securities portfolios are also a source of liquidity, providing cash flows from maturities and periodic repayments of principal. For the six months ended June 30, 2014, prepayments and maturities of investment securities totaled \$25,849,824. Proceeds from the sale of securities were \$5,957,188 during the six month period ended June 30, 2014. Another source of liquidity is the loan portfolio, which provides a flow of payments and maturities.

Table of Contents

## Interest Rate Sensitivity Analysis

The largest component of the Company's total income is net interest income, and the majority of the Company's financial instruments are composed of interest rate-sensitive assets and liabilities with various terms and maturities. The primary objective of management is to maximize net interest income while minimizing interest rate risk. Interest rate risk is derived from timing differences and the magnitude of relative changes in the repricing of assets and liabilities, loan prepayments, deposit withdrawals, and differences in lending and funding rates. Management actively seeks to monitor and control the mix of interest rate-sensitive assets and interest rate-sensitive liabilities.

Under our interest rate risk policy established by our Board of Directors, we established quantitative guidelines with respect to our interest rate risk and how interest rate shocks are projected to affect our net interest income and economic value of equity. Summarized below is the projected effect of a parallel shift of an increase of 200 and 300 basis points, respectively, in market interest rates on our net interest income and economic value of equity.

Based upon the current interest rate environment, as of June 30, 2014, our sensitivity to interest rate risk was as follows:

(Dollars in thousands) Interest Rate Change in Basis Points	Next 12 Months Net Interest Income		Economic Value of Equity	
	\$ Change	% Change	\$ Change	% Change
300	\$5,339	14.7%	(\$3,698)	(3.50)%
200	3,014	9.1%	(2,604)	(2.46)
-	-	0.0%	-	0.0%

We employ many assumptions to calculate the impact of changes in interest rates on our assets and liabilities, and actual results may not be similar to projections due to several factors, including the timing and frequency of rate changes, market conditions and the shape of the yield curve. Actual results may also differ due to our actions, if any, in response to the changing rates. In calculating these exposures, we utilized an interest rate simulation model which is validated by third-party reviewers on an annual basis.

The Company continually evaluates interest rate risk management opportunities, including the use of derivative financial instruments. Management believes that hedging instruments currently available are not cost-effective, and therefore, has focused its efforts on increasing the Bank's spread by attracting lower-cost retail deposits and increasing loans. As of June 30, 2014, we were in compliance with our interest rate risk policy.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not required.

Item 4. Controls and Procedures.

The Company has established disclosure controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms and is accumulated and communicated to management, including the principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure.

The Company's principal executive officer and principal financial officer, with the assistance of other members of the Company's management, have evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this quarterly report. Based upon such evaluation, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures are effective as of the end of the period covered by this quarterly report.

Table of Contents

The Company's principal executive officer and principal financial officer have also concluded that there was no change in the Company's internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) that occurred during the quarter ended June 30, 2014 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.



Table of Contents

## PART II. OTHER INFORMATION

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

## Issuer Purchases of Equity Securities

On July 21, 2005, the board of directors authorized a stock repurchase program under which the Company may repurchase in open market or privately negotiated transactions up to 5% of its common shares outstanding at that date. The Company undertook this repurchase program in order to increase shareholder value. The following table provides common stock repurchases made by or on behalf of the Company during the three months ended June 30, 2014, if any.

## Issuer Purchases of Equity Securities (1)

Period		Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased As Part of Publicly Announced Plan or Program	Maximum Number of Shares That May Yet be Purchased Under the Plan or Program
Beginning April 1, 2014	Ending April 30, 2014	-	-	-	187,559
May 1, 2014	May 30, 2014	-	-	-	187,559
June 1, 2014	June 30, 2014	-	-	-	187,559
Total		-	-	-	187,559

(1) The Company's common stock repurchase program covers a maximum of 225,824 shares of common stock of the Company, representing 5% of the outstanding common stock of the Company on July 21, 2005, as adjusted for subsequent common stock dividends.

Table of Contents

Item 6. Exhibits.

- 10.1 Amendment to the Amended and Restated Employment Agreement, dated April 4, 2014,  
between the Company and Robert F. Mangano (incorporated by reference to Exhibit 10.1  
to the Company's Form 8-K filed with the SEC on April 8, 2014)
- 31.1 Certification of Robert F. Mangano, principal executive officer of the  
\* Company, pursuant to Securities Exchange Act Rule 13a-14(a)
- 31.2 Certification of Stephen J. Gilhooly, principal financial officer of the  
\* Company, pursuant to Securities Exchange Act Rule 13a-14(a)
- 32 Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to  
Section 906 of The Sarbanes-Oxley Act of 2002, signed by Robert F.  
Mangano, principal executive officer of the Company, and Joseph M. Reardon,  
\* principal financial officer of the Company
- 101.INS \* XBRL Instance Document
- 101.SCH \* XBRL Taxonomy Extension Schema Document
- 101.CAL \* XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF \* XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB \* XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE \* XBRL Taxonomy Extension Presentation Linkbase Document

---

\* Filed herewith.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

1ST CONSTITUTION BANCORP

Date: August 14, 2014

By: /s/ ROBERT F. MANGANO  
Robert F. Mangano  
President and Chief Executive  
Officer  
(Principal Executive Officer)

Date: August 14, 2014

By: /s/ STEPHEN J. GILHOOLY  
Stephen J. Gilhooly  
Senior Vice President, Treasurer  
and Chief Financial Officer  
(Principal Financial Officer)