

Digital Realty Trust, Inc.  
Form 10-Q  
May 08, 2013  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

**FORM 10-Q**

x **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended March 31, 2013

.. **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the Transition Period From            to            .

Commission file number 001-32336 (Digital Realty Trust, Inc.)  
000-54023 (Digital Realty Trust, L.P.)

**DIGITAL REALTY TRUST, INC.**  
**DIGITAL REALTY TRUST, L.P.**

(Exact name of registrant as specified in its charter)

Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

**Maryland (Digital Realty Trust, Inc.)** **26-0081711**

**Maryland (Digital Realty Trust, L.P.)** **20-2402955**  
 (State or other jurisdiction of (IRS employer  
 incorporation or organization) **identification number)**

**Four Embarcadero Center, Suite 3200**

**San Francisco, CA** **94111**  
 (Address of principal executive offices) (Zip Code)

**(415) 738-6500**

**(Registrant's telephone number, including area code)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Digital Realty Trust, Inc. Yes  No

Digital Realty Trust, L.P. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Digital Realty Trust, Inc. Yes  No

Digital Realty Trust, L.P. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Digital Realty Trust, Inc.:

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Digital Realty Trust, L.P.:

Large accelerated filer  Accelerated filer

Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Digital Realty Trust, Inc.

Yes  No

Digital Realty Trust, L.P.

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date

Digital Realty Trust, Inc.:

Class	Outstanding at May 1, 2013
Common Stock, \$.01 par value per share	128,414,542

---

**Table of Contents**

**EXPLANATORY NOTE**

This report combines the quarterly reports on Form 10-Q for the quarter ended March 31, 2013 of Digital Realty Trust, Inc., a Maryland corporation, and Digital Realty Trust, L.P., a Maryland limited partnership, of which Digital Realty Trust, Inc. is the sole general partner. Unless otherwise indicated or unless the context requires otherwise, all references in this report to we, us, our, our company or the company refer to Digital Realty Trust, Inc. together with its consolidated subsidiaries, including Digital Realty Trust, L.P. Unless otherwise indicated or unless the context requires otherwise, all references to our operating partnership or the operating partnership refer to Digital Realty Trust, L.P. together with its consolidated subsidiaries.

Digital Realty Trust, Inc. is a real estate investment trust, or REIT, and the sole general partner of Digital Realty Trust, L.P. As of March 31, 2013, Digital Realty Trust, Inc. owned an approximate 97.7% common general partnership interest in Digital Realty Trust, L.P. The remaining approximate 2.3% common limited partnership interests are owned by non-affiliated investors and certain directors and officers of Digital Realty Trust, Inc. As of March 31, 2013, Digital Realty Trust, Inc. owned all of the preferred limited partnership interests of Digital Realty Trust, L.P. As the sole general partner of Digital Realty Trust, L.P., Digital Realty Trust, Inc. has the full, exclusive and complete responsibility for the operating partnership's day-to-day management and control.

We believe combining the quarterly reports on Form 10-Q of Digital Realty Trust, Inc. and Digital Realty Trust, L.P. into this single report results in the following benefits:

enhancing investors' understanding of our company and our operating partnership by enabling investors to view the business as a whole in the same manner as management views and operates the business;

eliminating duplicative disclosure and providing a more streamlined and readable presentation since a substantial portion of the disclosure applies to both our company and our operating partnership; and

creating time and cost efficiencies through the preparation of one combined report instead of two separate reports.

There are a few differences between our company and our operating partnership, which are reflected in the disclosure in this report. We believe it is important to understand the differences between our company and our operating partnership in the context of how we operate as an interrelated consolidated company. Digital Realty Trust, Inc. is a REIT, whose only material asset is its ownership of partnership interests of Digital Realty Trust, L.P. As a result, Digital Realty Trust, Inc. does not conduct business itself, other than acting as the sole general partner of Digital Realty Trust, L.P., issuing public equity from time to time and guaranteeing certain unsecured debt of Digital Realty Trust, L.P. and certain of its subsidiaries. Digital Realty Trust, Inc. itself does not issue any indebtedness but guarantees the unsecured debt of Digital Realty Trust, L.P. and certain of its subsidiaries, as disclosed in this report. Digital Realty Trust, L.P. holds substantially all the assets of the company and holds the ownership interests in the company's joint ventures. Digital Realty Trust, L.P. conducts the operations of the business and is structured as a partnership with no publicly traded equity. Except for net proceeds from public equity issuances by Digital Realty Trust, Inc., which are generally contributed to Digital Realty Trust, L.P. in exchange for partnership units, Digital Realty Trust, L.P. generates the capital required by the company's business through Digital Realty Trust, L.P.'s operations, by Digital Realty Trust, L.P.'s direct or indirect incurrence of indebtedness or through the issuance of partnership units.

The presentation of noncontrolling interests in operating partnership, stockholders' equity and partners' capital are the main areas of difference between the condensed consolidated financial statements of Digital Realty Trust, Inc. and those of Digital Realty Trust, L.P. The common limited partnership interests held by the limited partners in Digital Realty Trust, L.P. are presented as limited partners' capital within partners' capital in Digital Realty Trust, L.P.'s condensed consolidated financial statements and as noncontrolling interests in operating partnership within equity in Digital Realty Trust, Inc.'s condensed consolidated financial statements. The common and preferred partnership interests held by Digital Realty Trust, Inc. in Digital Realty Trust, L.P. are presented as general partner's capital within partners' capital in Digital Realty Trust, L.P.'s condensed consolidated financial statements and as preferred stock, common stock, additional paid-in capital and accumulated dividends in excess of earnings within stockholders' equity in Digital Realty Trust, Inc.'s condensed consolidated financial statements. The differences in the presentations between stockholders' equity and partners' capital result from the differences in the equity issued at the Digital Realty Trust, Inc. and the Digital Realty Trust, L.P. levels.

To help investors understand the significant differences between the company and the operating partnership, this report presents the following separate sections for each of the company and the operating partnership:

Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Condensed consolidated financial statements;

the following notes to the condensed consolidated financial statements:

Debt of the company and Debt of the operating partnership;

**Table of Contents**

Income per Share and Income per Unit; and

Equity and Accumulated Other Comprehensive Loss, Net of the company and Capital and Accumulated Other Comprehensive Loss of the operating partnership;

Liquidity and Capital Resources in Management's Discussion and Analysis of Financial Condition and Results of Operations; and

Unregistered Sales of Equity Securities and Use of Proceeds.

This report also includes separate Item 4. Controls and Procedures sections and separate Exhibit 31 and 32 certifications for each of the company and the operating partnership in order to establish that the Chief Executive Officer and the Chief Financial Officer of each entity have made the requisite certifications and that the company and the operating partnership are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934 and 18 U.S.C. §1350.

In order to highlight the differences between the company and the operating partnership, the separate sections in this report for the company and the operating partnership specifically refer to the company and the operating partnership. In the sections that combine disclosure of the company and the operating partnership, this report refers to actions or holdings as being actions or holdings of the company. Although the operating partnership is generally the entity that enters into contracts and joint ventures and holds assets and debt, reference to the company is appropriate because the business is one enterprise and the company operates the business through the operating partnership.

As general partner with control of the operating partnership, Digital Realty Trust, Inc. consolidates the operating partnership for financial reporting purposes, and it does not have significant assets other than its investment in the operating partnership. Therefore, the assets and liabilities of Digital Realty Trust, Inc. and Digital Realty Trust, L.P. are the same on their respective condensed consolidated financial statements. The separate discussions of Digital Realty Trust, Inc. and Digital Realty Trust, L.P. in this report should be read in conjunction with each other to understand the results of the company on a consolidated basis and how management operates the company.

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND DIGITAL REALTY TRUST, L.P.**

**FORM 10-Q**

**FOR THE QUARTER ENDED MARCH 31, 2013**

**TABLE OF CONTENTS**

	<b>Page Number</b>
<b>PART I. FINANCIAL INFORMATION</b>	
<b>ITEM 1. Condensed Consolidated Financial Statements of Digital Realty Trust, Inc.:</b>	
<u>Condensed Consolidated Balance Sheets as of March 31, 2013 (unaudited) and December 31, 2012</u>	5
<u>Condensed Consolidated Income Statements for the three months ended March 31, 2013 and 2012 (unaudited)</u>	6
<u>Condensed Consolidated Statements of Comprehensive Income (Loss) for the three months ended March 31, 2013 and 2012 (unaudited)</u>	7
<u>Condensed Consolidated Statement of Equity for the three months ended March 31, 2013 (unaudited)</u>	8
<u>Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2013 and 2012 (unaudited)</u>	9
<b>Condensed Consolidated Financial Statements of Digital Realty Trust, L.P.:</b>	
<u>Condensed Consolidated Balance Sheets as of March 31, 2013 (unaudited) and December 31, 2012</u>	11
<u>Condensed Consolidated Income Statements for the three months ended March 31, 2013 and 2012 (unaudited)</u>	12
<u>Condensed Consolidated Statements of Comprehensive Income (Loss) for the three months ended March 31, 2013 and 2012 (unaudited)</u>	13
<u>Condensed Consolidated Statement of Capital for the three months ended March 31, 2013 (unaudited)</u>	14
<u>Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2013 and 2012 (unaudited)</u>	15
<u>Notes to Condensed Consolidated Financial Statements of Digital Realty Trust, Inc. and Digital Realty Trust, L.P.</u>	17
<b>ITEM 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	52
<b>ITEM 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u></b>	77
<b>ITEM 4. <u>Controls and Procedures (Digital Realty Trust, Inc.)</u></b>	79
<u>Controls and Procedures (Digital Realty Trust, L.P.)</u>	79
<b>PART II. OTHER INFORMATION</b>	80
<b>ITEM 1. <u>Legal Proceedings</u></b>	80
<b>ITEM 1A. <u>Risk Factors</u></b>	80
<b>ITEM 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u></b>	80
<b>ITEM 3. <u>Defaults Upon Senior Securities</u></b>	80
<b>ITEM 4. <u>Mine Safety Disclosures</u></b>	80
<b>ITEM 5. <u>Other Information</u></b>	80
<b>ITEM 6. <u>Exhibits</u></b>	81





**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(in thousands, except share and per share data)

	March 31, 2013 (unaudited)	December 31, 2012
<b>ASSETS</b>		
Investments in real estate:		
Properties:		
Land	\$ 679,803	\$ 661,058
Acquired ground leases	13,137	13,658
Buildings and improvements	7,826,501	7,662,973
Tenant improvements	419,062	404,830
Total investments in properties	8,938,503	8,742,519
Accumulated depreciation and amortization	(1,288,440)	(1,206,017)
Net investments in properties	7,650,063	7,536,502
Investment in unconsolidated joint ventures	72,930	66,634
Net investments in real estate	7,722,993	7,603,136
Cash and cash equivalents	42,130	56,281
Accounts and other receivables, net of allowance for doubtful accounts of \$4,709 and \$3,609 as of March 31, 2013 and December 31, 2012, respectively	177,951	168,286
Deferred rent	340,753	321,715
Acquired above market leases, net	59,079	65,055
Acquired in place lease value and deferred leasing costs, net	494,384	495,205
Deferred financing costs, net	33,393	30,621
Restricted cash	43,929	44,050
Other assets	56,880	34,865
Total assets	\$ 8,971,492	\$ 8,819,214
<b>LIABILITIES AND EQUITY</b>		
Global revolving credit facility	\$ 546,649	\$ 723,729
Unsecured term loan	747,830	757,839
Unsecured senior notes, net of discount	2,341,972	1,738,221
Exchangeable senior debentures	266,400	266,400
Mortgage loans, net of premiums	779,273	792,376
Accounts payable and other accrued liabilities	613,537	646,427
Accrued dividends and distributions		93,434
Acquired below market leases, net	141,257	148,233
Security deposits and prepaid rents	152,626	154,171
Total liabilities	5,589,544	5,320,830
Commitments and contingencies		
Stockholders' Equity:		
Preferred Stock: \$0.01 par value per share, 30,000,000 shares authorized:		
Series D Cumulative Convertible Preferred Stock, 5.500%, \$0 and \$123,413 liquidation preference, respectively (\$25.00 per share), 0 and 4,936,505 shares issued and outstanding as of March 31, 2013 and		119,348

Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

December 31, 2012, respectively

Series E Cumulative Redeemable Preferred Stock, 7.000%, \$287,500 and \$287,500 liquidation preference, respectively (\$25.00 per share), 11,500,000 and 11,500,000 shares issued and outstanding as of March 31, 2013 and December 31, 2012, respectively	277,172	277,172
Series F Cumulative Redeemable Preferred Stock, 6.625%, \$182,500 and \$182,500 liquidation preference, respectively (\$25.00 per share), 7,300,000 and 7,300,000 shares issued and outstanding as of March 31, 2013 and December 31, 2012, respectively	176,191	176,191
Common Stock: \$0.01 par value, 165,000,000 shares authorized, 128,413,791 and 125,140,783 shares issued and outstanding as of March 31, 2013 and December 31, 2012, respectively	1,279	1,247
Additional paid-in capital	3,677,070	3,562,642
Accumulated dividends in excess of earnings	(713,612)	(656,104)
Accumulated other comprehensive loss, net	(72,473)	(12,191)
<b>Total stockholders' equity</b>	<b>3,345,627</b>	<b>3,468,305</b>
Noncontrolling Interests:		
Noncontrolling interests in operating partnership	30,186	24,135
Noncontrolling interests in consolidated joint ventures	6,135	5,944
<b>Total noncontrolling interests</b>	<b>36,321</b>	<b>30,079</b>
<b>Total equity</b>	<b>3,381,948</b>	<b>3,498,384</b>
<b>Total liabilities and equity</b>	<b>\$ 8,971,492</b>	<b>\$ 8,819,214</b>

See accompanying notes to the condensed consolidated financial statements.

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED INCOME STATEMENTS**  
(unaudited, in thousands, except share and per share data)

	Three Months Ended March 31,	
	2013	2012
<b>Operating Revenues:</b>		
Rental	\$ 281,399	\$ 222,834
Tenant reimbursements	75,917	57,862
Construction management	806	2,452
Other	248	
Total operating revenues	358,370	283,148
<b>Operating Expenses:</b>		
Rental property operating and maintenance	106,780	79,845
Property taxes	21,042	16,042
Insurance	2,205	2,230
Construction management	384	193
Depreciation and amortization	111,623	83,995
General and administrative	15,951	14,250
Transactions	1,763	677
Other	36	
Total operating expenses	259,784	197,232
Operating income	98,586	85,916
<b>Other Income (Expenses):</b>		
Equity in earnings of unconsolidated joint ventures	2,335	1,389
Interest and other income	41	709
Interest expense	(48,078)	(38,030)
Tax expense	(1,203)	(721)
Net income	51,681	49,263
Net income attributable to noncontrolling interests	(970)	(1,221)
Net income attributable to Digital Realty Trust, Inc.	50,711	48,042
Preferred stock dividends	(8,054)	(8,831)
Net income available to common stockholders	\$ 42,657	\$ 39,211
Net income per share available to common stockholders:		
Basic	\$ 0.34	\$ 0.37
Diluted	\$ 0.34	\$ 0.36
Weighted average common shares outstanding:		
Basic	126,445,285	107,099,856
Diluted	126,738,339	107,584,856

See accompanying notes to the condensed consolidated financial statements.



**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)****(unaudited, in thousands)**

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
Net income	\$ 51,681	\$ 49,263
Other comprehensive income (loss):		
Foreign currency translation adjustments	(63,063)	19,303
Decrease in fair value of interest rate swaps	(124)	(945)
Reclassification to interest expense from interest rate swaps	1,741	1,104
Comprehensive (loss) income	(9,765)	68,725
Comprehensive (income) loss attributable to noncontrolling interests	194	(1,978)
Comprehensive (loss) income attributable to Digital Realty Trust, Inc.	\$ (9,571)	\$ 66,747

See accompanying notes to the condensed consolidated financial statements.

Table of Contents

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENT OF EQUITY**

(unaudited, in thousands, except share data)

	Preferred Stock	Number of Common Shares	Common Stock	Additional Paid-in Capital	Accumulated Dividends in Excess of Earnings	Accumulated Other Comprehensive Loss, net	Total Stockholders Equity	Noncontrolling Interests in Operating Partnership	Noncontrolling Interests in Consolidated Joint Ventures	Total Noncontrolling Interests	Total Equity
<b>Balance as of December 31, 2012</b>	<b>\$ 572,711</b>	<b>125,140,783</b>	<b>\$ 1,247</b>	<b>\$ 3,562,642</b>	<b>\$ (656,104)</b>	<b>\$ (12,191)</b>	<b>\$ 3,468,305</b>	<b>\$ 24,135</b>	<b>\$ 5,944</b>	<b>\$ 30,079</b>	<b>\$ 3,498,384</b>
Conversion of units to common stock		23,104	1	233			234	(234)		(234)	
Issuance of restricted stock, net of forfeitures		110,039									
Common stock offering costs				(95)			(95)				(95)
Exercise of stock options		250		8			8				8
Conversion of preferred stock	(119,348)	3,139,615	31	119,317							
Amortization of unearned compensation regarding share based awards				3,931			3,931				3,931
Reclassification of vested share based awards				(8,966)			(8,966)	8,966		8,966	
Dividends declared on preferred stock					(8,054)		(8,054)				(8,054)
Dividends and distributions on common stock and common and incentive units					(100,165)		(100,165)	(2,341)		(2,341)	(102,506)
Contributions from noncontrolling interests in consolidated joint ventures									45	45	45
Net income					50,711		50,711	824	146	970	51,681
Other comprehensive loss foreign currency translation adjustments						(61,868)	(61,868)	(1,195)		(1,195)	(63,063)
Other comprehensive loss fair value of interest rate swaps						(122)	(122)	(2)		(2)	(124)
Other comprehensive income reclassification of accumulated other comprehensive loss to interest expense						1,708	1,708	33		33	1,741

Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

<b>Balance as of</b>												
<b>March 31, 2013</b>	<b>\$ 453,363</b>	<b>128,413,791</b>	<b>\$ 1,279</b>	<b>\$ 3,677,070</b>	<b>\$ (713,612)</b>	<b>\$ (72,473)</b>	<b>\$ 3,345,627</b>	<b>\$ 30,186</b>	<b>\$ 6,135</b>	<b>\$ 36,321</b>	<b>\$ 3,381,948</b>	

See accompanying notes to the condensed consolidated financial statements.

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(unaudited, in thousands)

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 51,681	\$ 49,263
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>		
Equity in earnings of unconsolidated joint ventures	(2,335)	(1,389)
Change in fair value of accrued contingent consideration	1,300	
Distributions from unconsolidated joint ventures	1,625	1,500
Write-off of net assets due to early lease terminations	(36)	
Depreciation and amortization of buildings and improvements, tenant improvements and acquired ground leases	93,286	69,216
Amortization of share-based unearned compensation	2,887	3,407
Allowance for doubtful accounts	1,100	1,025
Amortization of deferred financing costs	2,431	2,214
Amortization of debt discount/premium	160	242
Amortization of acquired in place lease value and deferred leasing costs	18,338	14,779
Amortization of acquired above market leases and acquired below market leases, net	(3,045)	(2,239)
<b>Changes in assets and liabilities:</b>		
Restricted cash	(62)	9,272
Accounts and other receivables	(15,584)	1,484
Deferred rent	(21,249)	(15,902)
Deferred leasing costs	(4,922)	(2,922)
Other assets	(10,858)	(11,473)
Accounts payable and other accrued liabilities	(28,858)	(36,159)
Security deposits and prepaid rents	3,182	(11,781)
<b>Net cash provided by operating activities</b>	<b>89,041</b>	<b>70,537</b>
<b>Cash flows from investing activities:</b>		
Acquisitions of real estate	(77,935)	(119,069)
Investment in unconsolidated joint ventures	(5,647)	(3,796)
Investment in equity securities	(12,549)	
Deposits paid for acquisitions of real estate	(250)	(7,132)
Receipt of value added tax refund	1,990	892
Refundable value added tax paid	(1,914)	(2,986)
Change in restricted cash	(359)	1,101
Improvements to and advances for investments in real estate	(258,731)	(185,964)
Improvement advances to tenants	(1,010)	(437)
Collection of advances from tenants for improvements	767	562
<b>Net cash used in investing activities</b>	<b>(355,638)</b>	<b>(316,829)</b>

See accompanying notes to the condensed consolidated financial statements.



**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)****(unaudited, in thousands)**

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
<b>Cash flows from financing activities:</b>		
Borrowings on revolving credit facilities	\$ 492,643	\$ 525,037
Repayments on revolving credit facilities	(657,095)	(122,367)
Borrowings on 4.250% unsecured senior notes due 2025	630,026	
Principal payments on mortgage loans	(3,896)	(76,643)
Change in restricted cash	76	1,603
Payment of loan fees and costs	(5,272)	18
Capital contributions received from noncontrolling interests in joint ventures	45	6,570
Gross proceeds from the issuance of common stock		63,346
Common stock offering costs paid	(95)	(634)
Preferred stock offering costs paid		(120)
Proceeds from exercise of stock options	8	1,298
Payment of dividends to preferred stockholders	(8,054)	(8,831)
Payment of dividends to common stockholders and distributions to noncontrolling interests in operating partnership	(195,940)	(157,373)
<b>Net cash provided by financing activities</b>	<b>252,446</b>	<b>231,904</b>
Net decrease in cash and cash equivalents	(14,151)	(14,388)
Cash and cash equivalents at beginning of period	56,281	40,631
<b>Cash and cash equivalents at end of period</b>	<b>\$ 42,130</b>	<b>\$ 26,243</b>
<b>Supplemental disclosure of cash flow information:</b>		
Cash paid for interest, including amounts capitalized	\$ 56,163	\$ 53,876
Cash paid for income taxes	60	259
<b>Supplementary disclosure of noncash investing and financing activities:</b>		
Change in net assets related to foreign currency translation adjustments	\$ (63,063)	\$ 19,303
Increase in accounts payable and other accrued liabilities related to change in fair value of interest rate swaps	(124)	(945)
Noncontrolling interests in operating partnership redeemed for or converted to shares of common stock	234	2,284
Preferred stock converted to shares of common stock	119,348	4
Accrual for additions to investments in real estate and tenant improvement advances included in accounts payable and accrued expenses	244,284	180,499
Additional accrual of contingent purchase price for investments in real estate	7,130	
Allocation of purchase price of real estate/investment in partnership to:		
Investments in real estate	\$ 69,149	\$ 122,433
Acquired above market leases	12	\$
Acquired below market leases	(2,087)	\$ (26,450)
Acquired in place lease value and deferred leasing costs	10,861	23,086
<b>Cash paid for acquisition of real estate</b>	<b>\$ 77,935</b>	<b>\$ 119,069</b>

See accompanying notes to the condensed consolidated financial statements.



**Table of Contents****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(in thousands, except unit and per unit data)

	March 31, 2013 (unaudited)	December 31, 2012
<b>ASSETS</b>		
Investments in real estate:		
Properties:		
Land	\$ 679,803	\$ 661,058
Acquired ground leases	13,137	13,658
Buildings and improvements	7,826,501	7,662,973
Tenant improvements	419,062	404,830
Total investments in properties	8,938,503	8,742,519
Accumulated depreciation and amortization	(1,288,440)	(1,206,017)
Net investments in properties	7,650,063	7,536,502
Investment in unconsolidated joint ventures	72,930	66,634
Net investments in real estate	7,722,993	7,603,136
Cash and cash equivalents	42,130	56,281
Accounts and other receivables, net of allowance for doubtful accounts of \$4,709 and \$3,609 as of March 31, 2013 and December 31, 2012, respectively	177,951	168,286
Deferred rent	340,753	321,715
Acquired above market leases, net	59,079	65,055
Acquired in place lease value and deferred leasing costs, net	494,384	495,205
Deferred financing costs, net	33,393	30,621
Restricted cash	43,929	44,050
Other assets	56,880	34,865
Total assets	\$ 8,971,492	\$ 8,819,214
<b>LIABILITIES AND CAPITAL</b>		
Global revolving credit facility	\$ 546,649	\$ 723,729
Unsecured term loan	747,830	757,839
Unsecured senior notes, net of discount	2,341,972	1,738,221
Exchangeable senior debentures	266,400	266,400
Mortgage loans, net of premiums	779,273	792,376
Accounts payable and other accrued liabilities	613,537	646,427
Accrued dividends and distributions	93,434	93,434
Acquired below market leases, net	141,257	148,233
Security deposits and prepaid rents	152,626	154,171
Total liabilities	5,589,544	5,320,830
Commitments and contingencies		
Capital:		
Partners' capital:		
General Partner:		
Series D Cumulative Convertible Preferred Units, 5.500%, \$0 and \$123,413 liquidation preference, respectively (\$25.00 per unit), 0 and 4,936,505 units issued and outstanding as of March 31, 2013 and		119,348

Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

December 31, 2012, respectively		
Series E Cumulative Redeemable Preferred Units, 7.000%, \$287,500 and \$287,500 liquidation preference, respectively (\$25.00 per unit), 11,500,000 and 11,500,000 units issued and outstanding as of March 31, 2013 and December 31, 2012, respectively	277,172	277,172
Series F Cumulative Redeemable Preferred Units, 6.625%, \$182,500 and \$182,500 liquidation preference, respectively (\$25.00 per unit), 7,300,000 and 7,300,000 units issued and outstanding as of March 31, 2013 and December 31, 2012, respectively	176,191	176,191
Common Units:		
128,413,791 and 125,140,783 units issued and outstanding as of March 31, 2013 and December 31, 2012, respectively	2,964,737	2,907,785
Limited partners, 1,509,814 and 1,515,814 common units, 1,089,531 and 937,208 profits interest units and 397,369 and 398,378 class C units outstanding as of March 31, 2013 and December 31, 2012, respectively	34,069	26,854
Accumulated other comprehensive loss	(76,356)	(14,910)
Total partners' capital	3,375,813	3,492,440
Noncontrolling interests in consolidated joint ventures	6,135	5,944
Total capital	3,381,948	3,498,384
Total liabilities and capital	\$ 8,971,492	\$ 8,819,214

See accompanying notes to the condensed consolidated financial statements.

**Table of Contents**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED INCOME STATEMENTS**  
(unaudited, in thousands, except unit and per unit data)

	Three Months Ended March 31,	
	2013	2012
<b>Operating Revenues:</b>		
Rental	\$ 281,399	\$ 222,834
Tenant reimbursements	75,917	57,862
Construction management	806	2,452
Other	248	
Total operating revenues	358,370	283,148
<b>Operating Expenses:</b>		
Rental property operating and maintenance	106,780	79,845
Property taxes	21,042	16,042
Insurance	2,205	2,230
Construction management	384	193
Depreciation and amortization	111,623	83,995
General and administrative	15,951	14,250
Transactions	1,763	677
Other	36	
Total operating expenses	259,784	197,232
Operating income	98,586	85,916
<b>Other Income (Expenses):</b>		
Equity in earnings of unconsolidated joint ventures	2,335	1,389
Interest and other income	41	709
Interest expense	(48,078)	(38,030)
Tax expense	(1,203)	(721)
Net income	51,681	49,263
Net (income) loss attributable to noncontrolling interests in consolidated joint ventures	(146)	365
Net income attributable to Digital Realty Trust, L.P.	51,535	49,628
Preferred units distributions	(8,054)	(8,831)
Net income available to common unitholders	\$ 43,481	\$ 40,797
Net income per unit available to common unitholders:		
Basic	\$ 0.34	\$ 0.37
Diluted	\$ 0.34	\$ 0.36
Weighted average common units outstanding:		
Basic	128,888,041	111,432,822
Diluted	129,181,095	111,917,822

See accompanying notes to the condensed consolidated financial statements.



**Table of Contents****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)****(unaudited, in thousands)**

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
Net income	\$ 51,681	\$ 49,263
Other comprehensive income (loss):		
Foreign currency translation adjustments	(63,063)	19,303
Decrease in fair value of interest rate swaps	(124)	(945)
Reclassification to interest expense from interest rate swaps	1,741	1,104
Comprehensive (loss) income	\$ (9,765)	\$ 68,725

See accompanying notes to the condensed consolidated financial statements.

Table of Contents

## DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF CAPITAL

(unaudited, in thousands, except unit data)

	General Partner		Common Units		Limited Partners		Noncontrolling		Total Capital
	Preferred Units		Common Units		Common Units		Accumulated Interests		
	Units	Amount	Units	Amount	Units	Amount	Other Comprehensive Loss	in Consolidated Joint Ventures	
<b>Balance as of December 31, 2012</b>	<b>23,736,505</b>	<b>\$ 572,711</b>	<b>125,140,783</b>	<b>\$ 2,907,785</b>	<b>2,851,400</b>	<b>\$ 26,854</b>	<b>\$ (14,910)</b>	<b>\$ 5,944</b>	<b>\$ 3,498,384</b>
Conversion of limited partner common units to general partner common units			23,104	234	(23,104)	(234)			
Issuance of restricted common units, net of forfeitures			110,039						
Net proceeds from issuance of common units				(95)					(95)
Issuance of common units in connection with the exercise of stock options			250	8					8
Issuance of common units, net of forfeitures					168,418				
Conversion of series D preferred units	(4,936,505)	(119,348)	3,139,615	119,348					
Amortization of unearned compensation regarding share based awards				3,931					3,931
Reclassification of vested share based awards				(8,966)		8,966			
Distributions		(8,054)		(100,165)		(2,341)			(110,560)
Contributions from noncontrolling interests in consolidated joint ventures								45	45
Net income		8,054		42,657		824		146	51,681
Other comprehensive loss foreign currency translation adjustments							(63,063)		(63,063)
Other comprehensive loss fair value of interest rate swaps							(124)		(124)
Other comprehensive income reclassification of accumulated other comprehensive loss to							1,741		1,741



interest expense

<b>Balance as of March 31, 2013</b>	<b>18,800,000</b>	<b>\$ 453,363</b>	<b>128,413,791</b>	<b>\$ 2,964,737</b>	<b>2,996,714</b>	<b>\$ 34,069</b>	<b>\$ (76,356)</b>	<b>\$ 6,135</b>	<b>\$ 3,381,948</b>
---	-------------------	-------------------	--------------------	---------------------	------------------	------------------	--------------------	-----------------	---------------------

See accompanying notes to the consolidated financial statements.

**Table of Contents**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(unaudited, in thousands)

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 51,681	\$ 49,263
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>		
Equity in earnings of unconsolidated joint ventures	(2,335)	(1,389)
Change in fair value of accrued contingent consideration	1,300	
Distributions from unconsolidated joint ventures	1,625	1,500
Write-off of net assets due to early lease terminations	(36)	
Depreciation and amortization of buildings and improvements, tenant improvements and acquired ground leases	93,286	69,216
Amortization of share-based unearned compensation	2,887	3,407
Allowance for doubtful accounts	1,100	1,025
Amortization of deferred financing costs	2,431	2,214
Amortization of debt discount/premium	160	242
Amortization of acquired in place lease value and deferred leasing costs	18,338	14,779
Amortization of acquired above market leases and acquired below market leases, net	(3,045)	(2,239)
<b>Changes in assets and liabilities:</b>		
Restricted cash	(62)	9,272
Accounts and other receivables	(15,584)	1,484
Deferred rent	(21,249)	(15,902)
Deferred leasing costs	(4,922)	(2,922)
Other assets	(10,858)	(11,473)
Accounts payable and other accrued liabilities	(28,858)	(36,159)
Security deposits and prepaid rents	3,182	(11,781)
<b>Net cash provided by operating activities</b>	<b>89,041</b>	<b>70,537</b>
<b>Cash flows from investing activities:</b>		
Acquisitions of real estate	(77,935)	(119,069)
Investment in unconsolidated joint ventures	(5,647)	(3,796)
Investment in equity securities	(12,549)	
Deposits paid for acquisitions of real estate	(250)	(7,132)
Receipt of value added tax refund	1,990	892
Refundable value added tax paid	(1,914)	(2,986)
Change in restricted cash	(359)	1,101
Improvements to and advances for investments in real estate	(258,731)	(185,964)
Improvement advances to tenants	(1,010)	(437)
Collection of advances from tenants for improvements	767	562
<b>Net cash used in investing activities</b>	<b>(355,638)</b>	<b>(316,829)</b>

See accompanying notes to the condensed consolidated financial statements.

**Table of Contents****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)**

(unaudited, in thousands)

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
Borrowings on revolving credit facilities	\$ 492,643	\$ 525,037
Repayments on revolving credit facilities	(657,095)	(122,367)
Borrowings on 4.250% unsecured senior notes due 2025	630,026	
Principal payments on mortgage loans	(3,896)	(76,643)
Change in restricted cash	76	1,603
Payment of loan fees and costs	(5,272)	18
Capital contributions received from noncontrolling interests in joint ventures	45	6,570
General partner contributions	(87)	63,890
Payment of distributions to preferred unitholders	(8,054)	(8,831)
Payment of distributions to common unitholders	(195,940)	(157,373)
<b>Net cash provided by financing activities</b>	<b>252,446</b>	<b>231,904</b>
Net decrease in cash and cash equivalents	(14,151)	(14,388)
Cash and cash equivalents at beginning of period	56,281	40,631
Cash and cash equivalents at end of period	\$ 42,130	\$ 26,243
Cash paid for interest, including amounts capitalized	\$ 56,163	\$ 53,876
Cash paid for income taxes	60	259
<b>Supplementary disclosure of noncash investing and financing activities:</b>		
Change in net assets related to foreign currency translation adjustments	(63,063)	19,303
Increase in accounts payable and other accrued liabilities related to change in fair value of interest rate swaps	(124)	(945)
Preferred units converted to common units	119,348	4
Accrual for additions to investments in real estate and tenant improvement advances included in accounts payable and accrued expenses	244,284	180,499
Additional accrual of contingent purchase price for investments in real estate	7,130	
<b>Allocation of purchase price of real estate/investment in partnership to:</b>		
Investments in real estate	\$ 69,149	\$ 122,433
Acquired above market leases	12	
Acquired below market leases	(2,087)	(26,450)
Acquired in place lease value and deferred leasing costs	10,861	23,086
Cash paid for acquisition of real estate	\$ 77,935	\$ 119,069

See accompanying notes to the condensed consolidated financial statements.

---

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**March 31, 2013 and 2012**

**(unaudited)**

**1. Organization and Description of Business**

Digital Realty Trust, Inc. through its controlling interest in Digital Realty Trust, L.P. (the Operating Partnership) and the subsidiaries of the Operating Partnership (collectively, we, our, us, the General Partner or the Company) is engaged in the business of owning, acquiring, developing and managing technology-related real estate. The Company is focused on providing customer driven datacenter solutions for domestic and international tenants across a variety of industry verticals ranging from information technology and Internet enterprises, to manufacturing and financial services. As of March 31, 2013, our portfolio consisted of 122 properties, excluding three properties held as investments in unconsolidated joint ventures and developable land, of which 97 are located throughout North America, 21 are located in Europe, three are located in Australia and one is located in Asia. We are diversified in major markets where corporate datacenter and technology tenants are concentrated, including the Boston, Chicago, Dallas, Los Angeles, New York Metro, Northern Virginia, Phoenix, San Francisco and Silicon Valley metropolitan areas in the U.S., Amsterdam, Dublin, London and Paris markets in Europe and Singapore, Sydney and Melbourne markets in the Asia Pacific region. The portfolio consists of Internet gateway and corporate datacenter properties, technology manufacturing properties and regional or national headquarters of technology companies.

The Operating Partnership was formed on July 21, 2004 in anticipation of Digital Realty Trust, Inc.'s initial public offering (IPO) on November 3, 2004 and commenced operations on that date. As of March 31, 2013, Digital Realty Trust, Inc. owns a 97.7% common interest and a 100% preferred interest in the Operating Partnership. As sole general partner of the Operating Partnership, Digital Realty Trust, Inc. has the full, exclusive and complete responsibility for the Operating Partnership's day-to-day management and control. The limited partners of the Operating Partnership do not have rights to replace Digital Realty Trust, Inc. as the general partner nor do they have participating rights, although they do have certain protective rights.

**2. Summary of Significant Accounting Policies**

***(a) Principles of Consolidation and Basis of Presentation***

The accompanying interim condensed consolidated financial statements include all of the accounts of Digital Realty Trust, Inc., the Operating Partnership and the subsidiaries of the Operating Partnership. Intercompany balances and transactions have been eliminated.

The accompanying interim condensed consolidated financial statements are unaudited, but have been prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) for interim financial information and in compliance with the rules and regulations of the United States Securities and Exchange Commission. Accordingly, they do not include all of the disclosures required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments necessary for a fair presentation have been included. All such adjustments are considered to be of a normal recurring nature, except as otherwise indicated. The results of operations for the interim periods are not necessarily indicative of the results to be obtained for the full fiscal year. These condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto included in our annual report on Form 10-K for the year ended December 31, 2012.

The notes to the condensed consolidated financial statements of Digital Realty Trust, Inc. and the Operating Partnership have been combined to provide the following benefits:

enhancing investors' understanding of the Company and the Operating Partnership by enabling investors to view the business as a whole in the same manner as management views and operates the business;

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

eliminating duplicative disclosure and providing a more streamlined and readable presentation since a substantial portion of the disclosure applies to both the Company and the Operating Partnership; and

creating time and cost efficiencies through the preparation of one set of notes instead of two separate sets of notes.

There are few differences between the Company and the Operating Partnership, which are reflected in these condensed consolidated financial statements. We believe it is important to understand the differences between the Company and the Operating Partnership in the context of how we operate as an interrelated consolidated company. Digital Realty Trust, Inc.'s only material asset is its ownership of partnership interests of the Operating Partnership. As a result, Digital Realty Trust, Inc. does not conduct business itself, other than

---

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

acting as the sole general partner of the Operating Partnership, issuing public equity from time to time and guaranteeing certain unsecured debt of the Operating Partnership and certain of its subsidiaries. Digital Realty Trust, Inc. itself does not hold any indebtedness but guarantees the unsecured debt of the Operating Partnership and certain of its subsidiaries, as disclosed in these notes. The Operating Partnership holds substantially all the assets of the Company and holds the ownership interests in the Company's joint ventures. The Operating Partnership conducts the operations of the business and is structured as a partnership with no publicly traded equity. Except for net proceeds from public equity issuances by Digital Realty Trust, Inc., which are generally contributed to the Operating Partnership in exchange for partnership units, the Operating Partnership generates the capital required by the Company's business through the Operating Partnership's operations, by the Operating Partnership's direct or indirect incurrence of indebtedness or through the issuance of partnership units.

The presentation of noncontrolling interests in operating partnership, stockholders' equity and partners' capital are the main areas of difference between the condensed consolidated financial statements of Digital Realty Trust, Inc. and those of the Operating Partnership. The common limited partnership interests held by the limited partners in the Operating Partnership are presented as limited partners' capital within partners' capital in the Operating Partnership's condensed consolidated financial statements and as noncontrolling interests in operating partnership within equity in Digital Realty Trust, Inc.'s condensed consolidated financial statements. The common and preferred partnership interests held by Digital Realty Trust, Inc. in the Operating Partnership are presented as general partner's capital within partners' capital in the Operating Partnership's condensed consolidated financial statements and as preferred stock, common stock, additional paid-in capital and accumulated dividends in excess of earnings within stockholders' equity in Digital Realty Trust, Inc.'s condensed consolidated financial statements. The differences in the presentations between stockholders' equity and partners' capital result from the differences in the equity issued at the Digital Realty Trust, Inc. and the Operating Partnership levels.

To help investors understand the significant differences between the Company and the Operating Partnership, these consolidated financial statements present the following separate sections for each of the Company and the Operating Partnership:

condensed consolidated face financial statements; and

the following notes to the condensed consolidated financial statements:

Debt of the Company and Debt of the Operating Partnership;

Income per Share and Income per Unit; and

Equity and Accumulated Other Comprehensive Loss, Net of the Company and Capital and Accumulated Other Comprehensive Loss of the Operating Partnership.

In the sections that combine disclosure of Digital Realty Trust, Inc. and the Operating Partnership, these notes refer to actions or holdings as being actions or holdings of the Company. Although the Operating Partnership is generally the entity that enters into contracts and joint ventures and holds assets and debt, reference to the Company is appropriate because the business is one enterprise and the Company operates the business

through the Operating Partnership.

***(b) Cash Equivalents***

For the purpose of the condensed consolidated statements of cash flows, we consider short-term investments with original maturities of 90 days or less to be cash equivalents. As of March 31, 2013, cash equivalents consist of investments in money market instruments.

***(c) Share Based Compensation***

We account for share based compensation using the fair value method of accounting. The estimated fair value of restricted stock granted by us is being amortized on a straight-line basis over the vesting period. The estimated fair value of the long-term incentive units and Class C Units (discussed in note 12) granted by us is being amortized on a straight-line basis over the expected service period.

For share based compensation awards with performance conditions, we estimate the fair value of the award for each of the possible performance condition outcomes and amortize the compensation cost based on management's projected performance outcome. In the instance management's projected performance outcome changes prior to the final measurement date, compensation cost is adjusted accordingly.

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

***(d) Income Taxes***

Digital Realty Trust, Inc. (the Parent Company) has elected to be treated and believes that it has been organized and has operated in a manner that has enabled the Parent Company to qualify as a REIT for federal income tax purposes. As a REIT, the Parent Company generally is not required to pay federal corporate income taxes on its taxable income to the extent it is currently distributed to its stockholders.

However, qualification and taxation as a REIT depend upon the Parent Company's ability to meet the various qualification tests imposed under the Internal Revenue Code of 1986, as amended (the Code), including tests related to annual operating results, asset composition, distribution levels and diversity of stock ownership. Accordingly, no assurance can be given that the Parent Company has been organized or has operated or will continue to operate in a manner so as to qualify or remain qualified as a REIT. If the Parent Company fails to qualify as a REIT in any taxable year, it will be subject to federal income tax (including any applicable alternative minimum tax) on its taxable income at regular corporate tax rates.

The Operating Partnership is a partnership and is not required to pay federal income tax. Instead, taxable income is allocated to its partners, who include such amounts on their federal income tax returns. As such, no provision for federal income taxes has been included in the Operating Partnership's accompanying condensed consolidated financial statements.

Even if the Parent Company and the Operating Partnership are not subject to federal income taxes, they are taxed in certain states in which they operate. The Company is also taxed in non-U.S. countries where it operates that do not recognize U.S. REITs under their respective tax laws. The Company's consolidated taxable REIT subsidiary is subject to both federal and state income taxes to the extent there is taxable income. Accordingly, the Company recognizes and accrues income taxes for its taxable REIT subsidiary, certain states and non-U.S. jurisdictions, as appropriate.

We assess our significant tax positions in accordance with U.S. GAAP for all open tax years and determine whether we have any material unrecognized liabilities from uncertain tax benefits. If a tax position is not considered more-likely-than-not to be sustained solely on its technical merits, no benefits of the tax position are to be recognized (for financial statement purposes). As of March 31, 2013 and December 31, 2012, we have no assets or liabilities for uncertain tax positions. We classify interest and penalties from significant uncertain tax positions as interest expense and operating expense, respectively, in our condensed consolidated income statements. For the three months ended March 31, 2013 and 2012, we had no such interest or penalties. The tax years 2009 through 2012 remain open to examination by the major taxing jurisdictions with which the Parent Company and its subsidiaries file tax returns.

See Note 9 for further discussion on income taxes.

***(e) Presentation of Transactional-based Taxes***

We account for transactional-based taxes, such as value added tax, or VAT, for our international properties on a net basis.

***(f) Asset Retirement Obligations***

We record accruals for estimated retirement obligations as required by current accounting guidance. The amount of asset retirement obligations relates primarily to estimated asbestos removal costs at the end of the economic life of properties that were built before 1984. As of March 31, 2013 and December 31, 2012, the amount included in accounts payable and other accrued liabilities on our condensed consolidated balance sheets was approximately \$1.8 million and \$1.7 million, respectively.



*(g) Construction Management Revenue*

Construction management revenue for long-term contracts is recognized under the percentage-of-completion method of accounting. Revenues are determined by measuring the percentage of total costs incurred to date to estimated total costs for each construction management contract based on current estimates of costs to complete. Contract costs include all labor and benefits, materials, subcontracts, and an allocation of indirect costs related to contract performance. Indirect costs are allocated to projects based upon labor hours charged. Third party costs are included in construction management expense and their reimbursements are included in construction management revenue to the extent that the Company is the primary obligor for the third party costs. Otherwise, construction management revenue and expense is reflected net of third party costs. As long-term design-build projects extend over one or more years, revisions in cost and estimated earnings during the course of the work are reflected in the accounting period in

---

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

which the facts which require the revision become known. At the time a loss on a design-build project becomes known, the entire amount of the estimated loss is recognized in the condensed consolidated financial statements. Change orders are recognized when they are approved by the client.

Costs and estimated earnings in excess of billings on uncompleted construction management projects are included in other assets in the condensed consolidated balance sheets. Billings in excess of costs and estimated earnings on uncompleted construction management projects are included in accounts payable and other accrued liabilities in the condensed consolidated balance sheets. Customers are billed on a monthly basis at the end of each month, which can be in advance of work performed.

***(h) Assets and Liabilities Measured at Fair Value***

Fair value under U.S. GAAP is a market-based measurement, not an entity-specific measurement. Therefore, our fair value measurements are determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair-value measurements, we use a fair-value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability which are typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair-value measurement is based on inputs from different levels of the fair-value hierarchy, the level in the fair-value hierarchy within which the entire fair-value measurement falls is based on the lowest level input that is significant to the fair-value measurement in its entirety. Our assessment of the significance of a particular input to the fair-value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

***(i) Transactions Expense***

Transactions expense includes acquisition-related expenses and other business development expenses, which are expensed as incurred. Acquisition-related expenses include closing costs, broker commissions and other professional fees, including legal and accounting fees related to acquisitions and potential acquisitions.

***(j) Capitalization of Costs***

Direct and indirect project costs that are clearly associated with the development of properties are capitalized as incurred. Project costs include all costs directly associated with the development of a property, including construction costs, interest, property taxes, insurance, legal fees and costs of personnel working on the project. Indirect costs that do not clearly relate to the projects under development are not capitalized and are charged to expense as incurred.

Capitalization of costs begins when the activities necessary to get the development project ready for its intended use begins, which include costs incurred before the beginning of construction. Capitalization of costs ceases when the development project is substantially complete and ready

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

for its intended use. Determining when a development project commences, and when it is substantially complete and ready for its intended use involves a degree of judgment. We generally consider a development project to be substantially complete and ready for its intended use upon receipt of a certificate of occupancy or certificate of substantial completion, or other end of job indicators such as a receipt of commissioning report. We cease cost capitalization if activities necessary for the development of the property have been suspended. Capitalized costs are allocated to the specific components of a project that are benefited.

During the three months ended March 31, 2013 and 2012, we capitalized interest of approximately \$5.3 million and \$4.5 million, respectively. During the three months ended March 31, 2013 and 2012, we capitalized amounts relating to compensation expense of employees direct and incremental to construction and successful leasing activities of approximately \$10.1 million and \$7.9 million,

---

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

respectively. Cash flows from capitalized leasing costs of \$10.8 million and \$6.2 million are included in improvements to and advances for investments in real estate in cash flows from investing activities in the consolidated statements of cash flows for the three months ended March 31, 2013 and 2012, respectively.

***(k) Management's Estimates***

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates made. On an on-going basis, we evaluate our estimates, including those related to the valuation of our real estate properties, contingent consideration, accounts receivable and deferred rent receivable, performance-based equity compensation plans, the completeness of accrued liabilities and Digital Realty Trust, Inc.'s qualification as a REIT. We base our estimates on historical experience, current market conditions, and various other assumptions that are believed to be reasonable under the circumstances. Actual results may vary from those estimates and those estimates could vary under different assumptions or conditions.

***(l) Segment and Geographic Information***

All of our properties generate similar revenues and expenses related to tenant rent and reimbursements and operating expenses. The delivery of our products is consistent across all properties and although services are provided to a wide range of customers, the types of real estate services provided to them are standardized throughout the portfolio. As such, the properties in our portfolio have similar economic characteristics and the nature of the products and services provided to our customers and the method to distribute such services are consistent throughout the portfolio. Consequently, our properties qualify for aggregation into one reporting segment.

Operating revenues from properties in the United States were \$274.0 million and \$246.5 million and outside the United States were \$84.4 million and \$36.6 million for the three months ended March 31, 2013 and 2012, respectively. We had long-lived assets located in the United States of \$5.2 billion and \$5.0 billion and outside the United States of \$2.5 billion and \$2.5 billion as of March 31, 2013 and December 31, 2012, respectively.

Operating revenues from properties located in England were \$47.3 million and \$12.2 million, or 13.2% and 4.3% of total operating revenues, for the three months ended March 31, 2013 and 2012, respectively. No other foreign country comprised more than 10% of total operating revenues for each of these periods. We had long-lived assets located in England of \$1.6 billion and \$1.7 billion, or 20.7% and 22.3% of total long-lived assets, as of March 31, 2013 and December 31, 2012, respectively. No other foreign country comprised more than 10% of total long-lived assets as of March 31, 2013 and December 31, 2012.

***(m) Recent Accounting Pronouncements***

In February 2013, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2013-02, *Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income* (ASU 2013-02). The amendments in this update require an entity to provide information about the amounts reclassified from accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the income statement or in the notes, significant amounts reclassified from accumulated other comprehensive income by the net income line item. ASU 2013-02 was effective and adopted by the Company in the first quarter of 2013. ASU 2013-02 has impacted the Company's disclosures, but otherwise did not impact the Company's condensed consolidated financial position, results of operations or cash flows.





**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)****March 31, 2013 and 2012****(unaudited)****4. Acquired Intangible Assets and Liabilities**

The following summarizes our acquired intangible assets (acquired in place lease value and acquired above-market lease value) and intangible liabilities (acquired below-market lease value) as of March 31, 2013 and December 31, 2012.

(Amounts in thousands)	Balance as of	
	March 31, 2013	December 31, 2012
<b>Acquired in place lease value:</b>		
Gross amount	\$ 722,434	\$ 720,373
Accumulated amortization	(380,730)	(367,088)
Net	\$ 341,704	\$ 353,285
<b>Acquired above market leases:</b>		
Gross amount	\$ 131,278	\$ 134,480
Accumulated amortization	(72,199)	(69,425)
Net	\$ 59,079	\$ 65,055
<b>Acquired below market leases:</b>		
Gross amount	\$ 284,061	\$ 285,509
Accumulated amortization	(142,804)	(137,276)
Net	\$ 141,257	\$ 148,233

Amortization of acquired below-market lease value, net of acquired above-market lease value, resulted in an increase to rental revenues of \$3.0 million and \$2.2 million for the three months ended March 31, 2013 and 2012, respectively. The expected average remaining lives for acquired below market leases and acquired above market leases is 7.0 years and 5.2 years, respectively, as of March 31, 2013. Estimated annual amortization of acquired below-market lease value, net of acquired above-market lease value, for each of the five succeeding years, commencing January 1, 2014 is as follows:

(Amounts in thousands)	
2014	\$ 9,925
2015	8,933
2016	7,671
2017	6,268
2018	2,998





**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

Amortization of acquired in place lease value (a component of depreciation and amortization expense) was \$14.9 million and \$12.0 million for the three months ended March 31, 2013 and 2012, respectively. The expected average amortization period for acquired in place lease value is 7.1 years as of March 31, 2013. The weighted average remaining contractual life for acquired leases excluding renewals or extensions is 5.6 years as of March 31, 2013. Estimated annual amortization of acquired in place lease value for each of the five succeeding years, commencing January 1, 2014 is as follows:

<b>(Amounts in thousands)</b>	
2014	\$ 54,529
2015	45,256
2016	42,247
2017	29,298
2018	26,547

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

**5. Debt of the Company**

In this Note 5, the Company refers only to Digital Realty Trust, Inc. and not to any of its subsidiaries.

The Company itself does not have any indebtedness. All debt is held directly or indirectly by the Operating Partnership.

***Guarantee of Debt***

The Company guarantees the Operating Partnership's obligations with respect to its 5.50% exchangeable senior debentures due 2029 (2029 Debentures), 4.50% notes due 2015 (2015 Notes), 5.875% notes due 2020 (2020 Notes), 5.250% notes due 2021 (2021 Notes), 3.625% notes due 2022 (2022 Notes), 4.250% notes due 2025 (2025 Notes) and its unsecured senior notes sold to Prudential Investment Management, Inc. and certain of its affiliates pursuant to the Amended and Restated Note Purchase and Private Shelf Agreement, which we refer to as the Prudential shelf facility. The Company is also the guarantor of the Operating Partnership's and its subsidiary borrowers' obligations under its global revolving credit facility and unsecured term loan.

**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)****March 31, 2013 and 2012****(unaudited)****6. Debt of the Operating Partnership**

A summary of outstanding indebtedness of the Operating Partnership as of March 31, 2013 and December 31, 2012 is as follows (in thousands):

Indebtedness	Interest Rate at March 31, 2013	Maturity Date	Principal Outstanding March 31, 2013	Principal Outstanding December 31, 2012
<b>Global revolving credit facility</b>	Various (1)	Nov. 3, 2015	\$ 546,649 (2)	\$ 723,729 (2)
<b>Unsecured term loan</b>	Various (3)(9)	Apr. 16, 2017	\$ 747,830 (4)	\$ 757,839
<b>Unsecured senior notes:</b>				
Prudential Shelf Facility:				
Series B	9.320%	Nov. 5, 2013	33,000	33,000
Series C	9.680%	Jan. 6, 2016	25,000	25,000
Series D	4.570%	Jan. 20, 2015	50,000	50,000
Series E	5.730%	Jan. 20, 2017	50,000	50,000
Series F	4.500%	Feb. 3, 2015	17,000	17,000
Total Prudential Shelf Facility			175,000	175,000
Senior Notes:				
4.50% notes due 2015	4.500%	Jul. 15, 2015	375,000	375,000
5.875% notes due 2020	5.875%	Feb. 1, 2020	500,000	500,000
5.250% notes due 2021	5.250%	Mar. 15, 2021	400,000	400,000
3.625% notes due 2022	3.625%	Oct. 1, 2022	300,000	300,000
4.250% notes due 2025	4.250%	Jan. 17, 2025	607,920 (10)	
Unamortized discounts			(15,948)	(11,779)
Total senior notes, net of discount			2,166,972	1,563,221
Total unsecured senior notes, net of discount			2,341,972	1,738,221
<b>Exchangeable senior debentures:</b>				
5.50% exchangeable senior debentures due 2029	5.500%	Apr. 15, 2029 (5)	266,400	266,400
Total exchangeable senior debentures			266,400	266,400



**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)****March 31, 2013 and 2012****(unaudited)**

<b>Indebtedness</b>	<b>Interest Rate at March 31, 2013</b>	<b>Maturity Date</b>	<b>Principal Outstanding March 31, 2013</b>	<b>Principal Outstanding December 31, 2012</b>
<b>Mortgage loans:</b>				
Secured Term Debt (6)(7)	5.65%	Nov. 11, 2014	135,225	135,991
200 Paul Avenue 1-4 (7)	5.74%	Oct. 8, 2015	72,159	72,646
Mundells Roundabout 2045 & 2055 LaFayette Street (7)	3-month GBP LIBOR + 1.20% (9)	Nov. 30, 2013	65,085 (10)	69,612 (10)
34551 Ardenwood Boulevard 1-4 (7)	5.93%	Feb. 6, 2017	64,364	64,621
1100 Space Park Drive (7)	5.95%	Nov. 11, 2016	52,718	52,916
600 West Seventh Street	5.89%	Dec. 11, 2016	52,689	52,889
150 South First Street (7)	5.80%	Mar. 15, 2016	50,777	51,174
360 Spear Street (7)	6.30%	Feb. 6, 2017	50,640	50,830
2334 Lundy Place (7)	6.32%	Nov. 8, 2013	46,352	46,613
Clonshaugh Industrial Estate II (8)	5.96%	Nov. 11, 2016	38,342	38,486
1500 Space Park Drive (7)	3-month EURIBOR + 4.50% (9)	Sep. 4, 2014	38,457 (11)	39,579 (11)
Cressex 1 (12)	6.15%	Oct. 5, 2013	35,104	35,682
Paul van Vlissingenstraat 16	5.68%	Oct. 16, 2014	26,586 (10)	28,560 (10)
Chemin de l Epinglier 2	3-month EURIBOR + 1.60% (9)	Jul. 18, 2013	12,904 (11)	13,336 (11)
Gyroscoopweg 2E-2F	3-month EURIBOR + 1.50% (9)	Jul. 18, 2013	9,337 (11)	9,649 (11)
Manchester Technopark (12)	3-month EURIBOR + 1.50% (9)	Oct. 18, 2013	8,217 (11)	8,492 (11)
8025 North Interstate 35	5.68%	Oct. 16, 2014	8,088 (10)	8,688 (10)
731 East Trade Street	4.09%	Mar. 6, 2016	6,500	6,561
Unamortized net premiums	8.22%	Jul. 1, 2020	4,431	4,509
Total mortgage loans, net of premiums			779,273	792,376
Total indebtedness			\$ 4,682,124	\$ 4,278,565

**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)****March 31, 2013 and 2012****(unaudited)**

- (1) The interest rate for borrowings under the global revolving credit facility equals the applicable index plus a margin of 125 basis points which is based on the credit rating of our long-term debt. An annual facility fee of 25 basis points, which is based on the credit rating of our long-term debt, is due and payable quarterly on the total commitment amount of the facility.
- (2) Balances as of March 31, 2013 and December 31, 2012 are as follows (balances, in thousands):

<b>Denomination of Draw</b>	<b>Balance as of March 31, 2013</b>	<b>Weighted-average interest rate</b>	<b>Balance as of December 31, 2012</b>	<b>Weighted-average interest rate</b>
U.S. dollar (\$)	\$ 283,000	1.46%	\$ 49,000	2.05%
British pound sterling (£)			433,195 (b)	1.75%
Euro ( )	84,606 (a)	1.37%	87,074 (b)	1.36%
Singapore dollar (SGD)	29,025 (a)	1.56%	26,191 (b)	1.56%
Australian dollar (AUD)	102,184 (a)	4.32%	93,754 (b)	4.42%
Hong Kong dollar (HKD)	39,479 (a)	1.46%	34,515 (b)	1.53%
Canadian dollar (CAD)	8,355 (a)	2.30%		
Total	\$ 546,649	2.00%	\$ 723,729	2.05%

(a) Based on exchange rates of \$1.28 to 1.00, \$0.81 to 1.00 SGD, \$1.04 to 1.00 AUD, \$0.13 to 1.00 HKD and \$0.98 to 1.00 CAD as of March 31, 2013.

(b) Based on exchange rates of \$1.63 to £1.00, \$1.32 to 1.00, \$0.82 to 1.00 SGD, \$1.04 to 1.00 AUD and \$0.13 to 1.00 HKD as of December 31, 2012.

- (3) Interest rates are based on our senior unsecured debt ratings and are currently 145 basis points over the applicable index for floating rate advances.
- (4) Balances as of March 31, 2013 and December 31, 2012 are as follows (balances, in thousands):

<b>Denomination of Draw</b>	<b>Balance as of March 31, 2013</b>	<b>Weighted-average interest rate</b>	<b>Balance as of December 31, 2012</b>	<b>Weighted-average interest rate</b>
U.S. dollar (\$)	\$ 410,905	1.65%	\$ 410,905	1.66%
Singapore dollar (SGD)	152,785 (a)	1.78%	155,098 (b)	1.77%
British pound sterling (£)	85,261 (a)	1.94%	91,191 (b)	1.94%
Euro ( )	63,454 (a)	1.57%	65,305 (b)	1.56%
Australian dollar (AUD)	35,425 (a)	4.51%	35,340 (b)	4.57%

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Total	\$ 747,830	1.84%	\$ 757,839	1.84%
-------	------------	-------	------------	-------

(a) Based on exchange rates of \$0.81 to 1.00 SGD, \$1.52 to £1.00, \$1.28 to 1.00 and \$1.04 to 1.00 AUD as of March 31, 2013.

---

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

- (b) Based on exchange rates of \$0.82 to 1.00 SGD, \$1.63 to £1.00, \$1.32 to 1.00 and \$1.04 to 1.00 AUD as of December 31, 2012.
- (5) The holders of the debentures have the right to require the Operating Partnership to repurchase the debentures in cash in whole or in part for a price of 100% of the principal amount plus accrued and unpaid interest on each of April 15, 2014, April 15, 2019 and April 15, 2024. We have the right to redeem the debentures in cash for a price of 100% of the principal amount plus accrued and unpaid interest commencing on April 18, 2014.
- (6) This amount represents six mortgage loans secured by our interests in 36 NE 2nd Street, 3300 East Birch Street, 100 & 200 Quannapowitt Parkway, 300 Boulevard East, 4849 Alpha Road, and 11830 Webb Chapel Road. Each of these loans is cross-collateralized by the six properties.
- (7) The respective borrower's assets and credit are not available to satisfy the debts and other obligations of affiliates or any other person.
- (8) The Operating Partnership or its subsidiary provides a limited recourse guarantee with respect to this loan.
- (9) We have entered into interest rate swap agreements as a cash flow hedge for interest generated by these US LIBOR, EURIBOR and GBP LIBOR based loans as well as the U.S. dollar and Singapore dollar tranches of the unsecured term loan. See note 13, "Derivative Instruments" for further information.
- (10) Based on exchange rate of \$1.52 to £1.00 as of March 31, 2013 and \$1.63 to £1.00 as of December 31, 2012.
- (11) Based on exchange rate of \$1.28 to 1.00 as of March 31, 2013 and \$1.32 to 1.00 as of December 31, 2012.
- (12) These loans are also secured by a £7.8 million letter of credit. These loans are cross-collateralized by the two properties.



**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

***Global Revolving Credit Facility***

On November 3, 2011, the Operating Partnership replaced its corporate and Asia Pacific revolving credit facilities with an expanded revolving credit facility, which we refer to as the global revolving credit facility, increasing its total borrowing capacity to \$1.5 billion from \$850 million. The global revolving credit facility has an accordion feature that would enable us to increase the borrowing capacity of the credit facility to \$2.25 billion, subject to the receipt of lender commitments. On August 10, 2012, we increased the aggregate commitments under our global revolving credit facility from \$1.5 billion to \$1.8 billion, pursuant to the partial exercise of the accordion feature. The renewed facility matures on November 3, 2015, with a one-year extension option. The interest rate for borrowings under the expanded facility equals the applicable index plus a margin which is based on the credit rating of our long-term debt and is currently 125 basis points. An annual facility fee on the total commitment amount of the facility, based on the credit rating of our long-term debt and currently 25 basis points, is payable quarterly. Funds may be drawn in U.S., Canadian, Singapore, Australian and Hong Kong dollars, as well as Euro, British pound sterling, Swiss franc and Japanese yen denominations. As of March 31, 2013, borrowings under the global revolving credit facility bore interest at a blended rate of 2.00% comprised of 1.46% (U.S. dollars), 1.37% (Euros), 1.56% (Singapore dollars), 4.32% (Australian dollars), 1.46% (Hong Kong dollars) and 2.30% (Canadian dollars), which are based on 1-month LIBOR, 1-month EURIBOR, 1-month SIBOR, 1-month BBR, 1-month HIBOR and 1-month CAD LIBOR, respectively, plus a margin of 1.25%. We have used and intend to use available borrowings under the global revolving credit facility to acquire additional properties, fund development opportunities and to provide for working capital and other corporate purposes, including potentially for the repurchase, redemption or retirement of outstanding debt or preferred equity securities. As of March 31, 2013, we have capitalized approximately \$11.2 million of financing costs related to the global revolving credit facility. As of March 31, 2013, approximately \$546.6 million was drawn under this facility and \$31.9 million of letters of credit were issued.

The global revolving credit facility contains various restrictive covenants, including limitations on our ability to incur additional indebtedness, make certain investments or merge with another company, and requirements to maintain financial coverage ratios, including with respect to unencumbered assets. In addition, the global revolving credit facility restricts Digital Realty Trust, Inc. from making distributions to its stockholders, or redeeming or otherwise repurchasing shares of its capital stock, after the occurrence and during the continuance of an event of default, except in limited circumstances including as necessary to enable Digital Realty Trust, Inc. to maintain its qualification as a REIT and to minimize the payment of income or excise tax. As of March 31, 2013, we were in compliance with all of such covenants.

***Unsecured Term Loan***

On April 17, 2012, we closed a \$750.0 million senior unsecured multi-currency term loan facility. The facility matures on April 16, 2017. Interest rates are based on our senior unsecured debt ratings and are currently 145 basis points over the applicable index for floating rate advances. Funds may be drawn in U.S, Singapore and Australian dollars, as well as Euro and British pound sterling denominations with the option to add Hong Kong dollars and Japanese yen upon an accordion exercise, subject to the receipt of lender commitments. We had the ability to delay draw up to \$250.0 million for up to 90 days from the date of closing. As of June 30, 2012, we had drawn approximately \$525 million of the available facility based on exchange rates in effect at the time of each draw. An additional \$225 million was drawn against the facility during July 2012 based on exchange rates in effect at the time of the draws. Based on exchange rates in effect at March 31, 2013, the balance outstanding is approximately \$747.8 million. We have used borrowings under the term loan for acquisitions, repayment of indebtedness, development, working capital and general corporate purposes. The covenants under this loan are consistent with our global revolving credit facility. As of March 31, 2013, we have capitalized approximately \$5.3 million of financing costs related to the unsecured term loan.

**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)****March 31, 2013 and 2012****(unaudited)****Senior Notes***4.250% Notes due 2025*

On January 18, 2013, Digital Stout Holding, LLC, a wholly-owned subsidiary of Digital Realty Trust, L.P., issued £400.0 million (or approximately \$634.8 million based on the exchange rate of £1.00 to \$1.59 on January 18, 2013) aggregate principal amount of its 4.250% Guaranteed Notes due 2025, or the 2025 notes. The 2025 Notes are senior unsecured obligations of Digital Stout Holding, LLC and are fully and unconditionally guaranteed by the Company and the Operating Partnership. Interest on the 2025 notes is payable semiannually in arrears at a rate of 4.250% per annum. The net proceeds from the offering after deducting the original issue discount of approximately \$4.8 million and underwriting commissions and estimated expenses of approximately \$5.8 million was approximately \$624.2 million. We used the net proceeds from this offering to temporarily repay borrowings under our global revolving credit facility. The 2025 Notes have been reflected net of discount in the condensed consolidated balance sheet. The indenture governing the 2025 Notes contains certain covenants, including (1) a leverage ratio not to exceed 60% , (2) a secured debt leverage ratio not to exceed 40% and (3) an interest coverage ratio of greater than 1.50, and also requires us to maintain total unencumbered assets of not less than 150% of the aggregate principal amount of the unsecured debt. At March 31, 2013, we were in compliance with each of these financial covenants.

The table below summarizes our debt maturities and principal payments as of March 31, 2013 (in thousands):

	Global Revolving Credit Facility <sup>(1)</sup>	Unsecured Term Loan	Prudential Shelf Facility	Senior Notes	Exchangeable Senior Debentures <sup>(2)</sup>	Mortgage Loans <sup>(3)</sup>	Total Debt
Remainder of 2013	\$	\$	\$ 33,000	\$	\$	\$ 185,654	\$ 218,654
2014					266,400	214,084	480,484
2015	546,649		67,000	375,000		75,493	1,064,142
2016			25,000			191,979	216,979
2017		747,830	50,000			108,395	906,225
Thereafter				1,807,920		2,370	1,810,290
Subtotal	\$ 546,649	\$ 747,830	\$ 175,000	\$ 2,182,920	\$ 266,400	\$ 777,975	\$ 4,696,774
Unamortized discount				(15,948)			(15,948)
Unamortized premium						1,298	1,298
Total	\$ 546,649	\$ 747,830	\$ 175,000	\$ 2,166,972	\$ 266,400	\$ 779,273	\$ 4,682,124

- (1) Subject to a one-year extension option exercisable by us. The bank group is obligated to grant the extension option provided we give proper notice, we make certain representations and warranties and no default exists under the global revolving credit facility.
- (2) Assumes maturity of the 2029 Debentures at their first redemption date in April 2014.
- (3) Our mortgage loans are generally non-recourse to us, subject to carve-outs for specified actions by us or specified undisclosed environmental liabilities. As of March 31, 2013, we provided limited recourse guarantees with respect to approximately \$38.5 million of the outstanding mortgage indebtedness, and partial letter of credit support with respect to approximately an additional \$34.7 million of the

Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

outstanding mortgage indebtedness (based on exchange rates as of March 31, 2013).

**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)****March 31, 2013 and 2012****(unaudited)****7. Income per Share**

The following is a summary of basic and diluted income per share (in thousands, except share and per share amounts):

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
Net income available to common stockholders	\$ 42,657	\$ 39,211
Weighted average shares outstanding basic	126,445,285	107,099,856
Potentially dilutive common shares:		
Stock options	70,877	205,830
Class C Units (2007 Grant)		16,358
Unvested incentive units	222,177	262,812
Weighted average shares outstanding diluted	126,738,339	107,584,856
Income per share:		
Basic	\$ 0.34	\$ 0.37
Diluted	\$ 0.34	\$ 0.36

We have excluded the following potentially dilutive securities in the calculations above as they would be antidilutive or not dilutive:

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
Weighted average of Operating Partnership common units not owned by Digital Realty Trust, Inc.	2,442,756	4,332,966
Potentially dilutive 2029 Debentures	6,590,470	6,442,085
Potentially dilutive Series C Cumulative Convertible Preferred Stock		2,784,845
Potentially dilutive Series D Cumulative Convertible Preferred Stock	1,909,146	4,337,429
Potentially dilutive Series E Cumulative Redeemable Preferred Stock	4,381,703	4,025,863
Potentially dilutive Series F Cumulative Redeemable Preferred Stock	2,778,866	
	18,102,941	21,923,188

**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)****March 31, 2013 and 2012****(unaudited)****8. Income per Unit**

The following is a summary of basic and diluted income per unit (in thousands, except unit and per unit amounts):

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
Net income available to common unitholders	\$ 43,481	\$ 40,797
Weighted average units outstanding basic	128,888,041	111,432,822
Potentially dilutive common units:		
Stock options	70,877	205,830
Class C Units (2007 Grant)		16,358
Unvested incentive units	222,177	262,812
Weighted average units outstanding diluted	129,181,095	111,917,822
Income per unit:		
Basic	\$ 0.34	\$ 0.37
Diluted	\$ 0.34	\$ 0.36

We have excluded the following potentially dilutive securities in the calculations above as they would be antidilutive or not dilutive:

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
Potentially dilutive 2029 Debentures	6,590,470	6,442,085
Potentially dilutive Series C Cumulative Convertible Preferred Units		2,784,845
Potentially dilutive Series D Cumulative Convertible Preferred Units	1,909,146	4,337,429
Potentially dilutive Series E Cumulative Redeemable Preferred Units	4,381,703	4,025,863
Potentially dilutive Series F Cumulative Redeemable Preferred Units	2,778,866	
	15,660,185	17,590,222

**9. Income Taxes**

Digital Realty Trust, Inc. (the Parent Company) has elected to be taxed as a REIT and believes that it has complied with the REIT requirements of the Code. As a REIT, the Parent Company is generally not subject to corporate level federal income taxes on taxable income to the extent it is currently distributed to its stockholders. Since inception, the Parent Company has distributed at least 100% of its taxable income annually and

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

intends to do so for the tax year ending December 31, 2013. As such, no provision for federal income taxes has been included in the accompanying condensed consolidated financial statements for the three months ended March 31, 2013 and 2012.

---

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

We have elected taxable REIT subsidiary (TRS) status for some of our consolidated subsidiaries. In general, a TRS may provide services that would otherwise be considered impermissible for REITs and hold assets that REITs cannot hold directly. Income taxes for TRS entities were accrued, as necessary, for the three months ended March 31, 2013 and 2012.

For our TRS entities and foreign subsidiaries that are subject to U.S. federal, state and foreign income taxes, deferred tax assets and liabilities are established for temporary differences between the financial reporting basis and the tax basis of assets and liabilities at the enacted tax rates expected to be in effect when the temporary differences reverse. A valuation allowance for deferred tax assets is provided if we believe it is more likely than not that the deferred tax asset may not be realized, based on available evidence at the time the determination is made. An increase or decrease in the valuation allowance that results from the change in circumstances that causes a change in our judgment about the realizability of the related deferred tax asset is included in income. Deferred tax assets (net of valuation allowance) and liabilities for our TRS entities and foreign subsidiaries were accrued, as necessary, for the three months ended March 31, 2013 and 2012. As of March 31, 2013, we had a net deferred tax liability of approximately \$116.3 million primarily related to our foreign properties, comprised of a \$71.6 million deferred tax asset, net of a \$187.9 million deferred tax liability. The majority of our net deferred tax liability relates to differences between tax and book basis of the assets acquired in the Sentrum Portfolio acquisition during 2012.

**10. Equity and Accumulated Other Comprehensive Loss, Net**

***(a) Equity Distribution Agreements***

On June 29, 2011, Digital Realty Trust, Inc. entered into new equity distribution agreements, which we refer to as the 2011 Equity Distribution Agreements, with each of Merrill Lynch, Pierce, Fenner & Smith Incorporated, Citigroup Global Markets Inc., Credit Suisse Securities (USA) LLC, Deutsche Bank Securities Inc. and Morgan Stanley & Co. LLC, or the Agents, under which it could issue and sell shares of its common stock having an aggregate offering price of up to \$400.0 million from time to time through, at its discretion, any of the Agents as its sales agents. The sales of common stock made under the 2011 Equity Distribution Agreements will be made in at the market offerings as defined in Rule 415 of the Securities Act. For the three months ended March 31, 2012, Digital Realty Trust, Inc. generated net proceeds of approximately \$62.7 million from the issuance of approximately 1.0 million common shares under the 2011 Equity Distribution Agreements at an average price of \$66.19 per share after payment of approximately \$0.6 million of commissions to the sales agents and before offering expenses. No sales were made under the program during the three months ended March 31, 2013.

***(b) Convertible Preferred Stock***

***5.500% Series D Cumulative Convertible Preferred Stock***

On February 6, 2008, Digital Realty Trust, Inc. issued 13,800,000 shares of its 5.500% series D cumulative convertible preferred stock, or the series D preferred stock. Dividends were cumulative on the series D preferred stock from the date of original issuance in the amount of \$1.375 per share each year, which is equivalent to 5.500% of the \$25.00 liquidation preference per share. Dividends on the series D preferred stock were payable quarterly in arrears. The series D preferred stock did not have a stated maturity date and was not subject to any sinking fund or mandatory redemption provisions. Upon liquidation, dissolution or winding up, the series D preferred stock ranked senior to Digital Realty Trust, Inc. common stock with respect to the payment of distributions and other amounts and ranked on parity with Digital Realty Trust, Inc. series E preferred stock and series F preferred stock. Digital Realty Trust, Inc. was not allowed to redeem the series D preferred stock, except in limited circumstances to preserve its status as a REIT. Holders of the series D preferred stock generally had no voting rights except for limited voting rights if Digital Realty Trust, Inc. failed to pay dividends for six or more quarterly periods (whether or not consecutive) and in certain other circumstances.

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Effective February 26, 2013, Digital Realty Trust, Inc. converted all outstanding shares of its series D preferred stock, into shares of its common stock in accordance with the terms of the series D preferred stock. Each share of series D preferred stock was converted into 0.6360 shares of Digital Realty Trust, Inc. common stock. Digital Realty Trust, Inc. converted 4,802,180 shares of its series D preferred stock into 3,054,186 shares of Digital Realty Trust, Inc. s common stock. In connection with this conversion, the Operating Partnership issued 3,054,186 common units to Digital Realty Trust, Inc. upon conversion of 4,802,180 series D cumulative convertible preferred units.



**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)****March 31, 2013 and 2012****(unaudited)****(c) Noncontrolling Interests in Operating Partnership**

Noncontrolling interests in the Operating Partnership relate to the interests that are not owned by Digital Realty Trust, Inc. The following table shows the ownership interest in the Operating Partnership as of March 31, 2013 and December 31, 2012:

	March 31, 2013		December 31, 2012	
	Number of units	Percentage of total	Number of units	Percentage of total
Digital Realty Trust, Inc.	128,413,791	97.7%	125,140,783	97.8%
Noncontrolling interests consist of:				
Common units held by third parties	1,509,814	1.2	1,515,814	1.2
Incentive units held by employees and directors (see note 12)	1,486,900	1.1	1,335,586	1.0
	131,410,505	100.0%	127,992,183	100.0%

Limited partners have the right to require the Operating Partnership to redeem part or all of their common units for cash based on the fair market value of an equivalent number of shares of Digital Realty Trust, Inc. common stock at the time of redemption. Alternatively, Digital Realty Trust, Inc. may elect to acquire those common units in exchange for shares of Digital Realty Trust, Inc. common stock on a one-for-one basis, subject to adjustment in the event of stock splits, stock dividends, issuance of stock rights, specified extraordinary distributions and similar events. Pursuant to authoritative accounting guidance, Digital Realty Trust, Inc. evaluated whether it controls the actions or events necessary to issue the maximum number of shares that could be required to be delivered under the share settlement of the noncontrolling Operating Partnership common and incentive units. Based on the results of this analysis, we concluded that the common and incentive Operating Partnership units met the criteria to be classified within equity.

The redemption value of the noncontrolling Operating Partnership common units and the vested incentive units was approximately \$170.6 million and \$161.5 million based on the closing market price of Digital Realty Trust, Inc. common stock on March 31, 2013 and December 31, 2012, respectively.

The following table shows activity for the noncontrolling interests in the Operating Partnership for the three months ended March 31, 2013:

	Common Units	Incentive Units	Total
<b>As of December 31, 2012</b>	<b>1,515,814</b>	<b>1,335,586</b>	<b>2,851,400</b>
Redemption of common units for shares of Digital Realty Trust, Inc. common stock <sup>(1)</sup>	(6,000)		(6,000)
Conversion of incentive units held by employees and directors for shares of Digital Realty Trust, Inc. common stock <sup>(1)</sup>		(17,104)	(17,104)
Cancellation of incentive units held by employees and directors		(6,650)	(6,650)
Grant of incentive units to employees and directors		175,068	175,068

Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

As of March 31, 2013

1,509,814

1,486,900

2,996,714

- (1) This redemption was recorded as a reduction to noncontrolling interests in the Operating Partnership and an increase to common stock and additional paid in capital based on the book value per unit in the accompanying condensed consolidated balance sheet of Digital Realty Trust, Inc.

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

Under the terms of certain third parties (the eXchange parties) contribution agreements signed in the third quarter of 2004, we have agreed to indemnify each eXchange party against adverse tax consequences in the event the Operating Partnership directly or indirectly sells, exchanges or otherwise disposes of (whether by way of merger, sale of assets or otherwise) in a taxable transaction any interest in 200 Paul Avenue 1-4 or 1100 Space Park Drive until the earlier of November 3, 2013 and the date on which these contributors or certain transferees hold less than 25% of the Operating Partnership common units issued to them in the formation transactions consummated concurrently with the IPO. Under the eXchange parties' amended contribution agreement, the Operating Partnership has agreed to make approximately \$17.8 million of indebtedness available for guaranty by the eXchange parties until the earlier of November 3, 2013 and the date on which these contributors or certain transferees hold less than 25% of the Operating Partnership common units issued to them in the formation transactions consummated concurrently with the IPO, and we have agreed to indemnify each eXchange party against adverse tax consequences if the Operating Partnership does not provide such indebtedness to guarantee.

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

***(d) Dividends***

We have declared and paid the following dividends on our common and preferred stock for the three months ended March 31, 2013 (in thousands):

<b>Date dividend declared</b>	<b>Dividend payable date</b>	<b>Series E Preferred Stock <sup>(1)</sup></b>	<b>Series F Preferred Stock <sup>(2)</sup></b>	<b>Common Stock <sup>(3)</sup></b>
February 12, 2013	March 29, 2013	\$ 5,031	\$ 3,023	\$ 100,165

(1) \$1.750 annual rate of dividend per share.

(2) \$1.656 annual rate of dividend per share.

(3) \$3.120 annual rate of dividend per share.

**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)****March 31, 2013 and 2012****(unaudited)**

Distributions out of Digital Realty Trust, Inc.'s current or accumulated earnings and profits are generally classified as dividends whereas distributions in excess of its current and accumulated earnings and profits, to the extent of a stockholder's U.S. federal income tax basis in Digital Realty Trust, Inc.'s stock, are generally classified as a return of capital. Distributions in excess of a stockholder's U.S. federal income tax basis in Digital Realty Trust, Inc.'s stock are generally characterized as capital gain. Cash provided by operating activities has generally been sufficient to fund all distributions, however, in the future we may also need to utilize borrowings under the global revolving credit facility to fund all distributions.

**(e) Accumulated Other Comprehensive Loss, Net**

The accumulated balances for each item within other comprehensive loss are as follows (in thousands):

	Foreign currency translation adjustments	Cash flow hedge adjustments	Accumulated other comprehensive loss, net
<b>Balance as of December 31, 2012</b>	\$ (2,576)	\$ (9,615)	\$ (12,191)
Net current period change	(61,868)	(122)	(61,990)
Reclassification to interest expense from interest rate swaps		1,708	1,708
<b>Balance as of March 31, 2013</b>	\$ (64,444)	\$ (8,029)	\$ (72,473)

**11. Capital and Accumulated Other Comprehensive Loss****(a) Convertible Preferred Units***5.500% Series D Cumulative Convertible Preferred Units*

On February 6, 2008, the Operating Partnership issued 13,800,000 of its 5.500% series D cumulative convertible preferred units, or the series D preferred units, to the General Partner in conjunction with the General Partner's issuance of an equivalent number of shares of its 5.500% series D cumulative convertible preferred stock, or the series D preferred stock. Distributions were cumulative on the series D preferred units from the date of original issuance in the amount of \$1.375 per unit each year, which was equivalent to 5.500% of the \$25.00 liquidation preference per unit. Distributions on the series D preferred units were payable quarterly in arrears. The series D preferred units did not have a stated maturity date and were not subject to any sinking fund. The Operating Partnership was required to redeem the series D units in the event that the General Partner redeemed the series D preferred stock. The General Partner was not allowed to redeem the series D preferred stock except in limited circumstances to preserve the General Partner's status as a REIT. Upon liquidation, dissolution or winding up, the series D preferred units ranked senior to the common units with respect to the payment of distributions and other amounts and ranked on parity with the Operating Partnership's series E preferred units and series F preferred units.

Effective February 26, 2013, the General Partner converted all outstanding shares of its series D preferred stock, into shares of its common stock in accordance with the terms of the series D preferred stock. Each share of series D preferred stock was converted into 0.6360 shares of the General Partner's common stock. In connection with this conversion, the Operating Partnership issued 3,054,186 common units to the General

Partner upon conversion of 4,802,180 series D cumulative convertible preferred units.

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

***(b) Allocations of Net Income and Net Losses to Partners***

Except for special allocations to holders of profits interest units described below in note 12(a) under the heading Incentive Plan-Long-Term Incentive Units, the Operating Partnership's net income will generally be allocated to the General Partner to the extent of the accrued preferred return on its preferred units, and then to the General Partner and the Operating Partnership's limited partners in accordance with the respective percentage interests in the common units issued by the Operating Partnership. Net loss will generally be allocated to the General Partner and the Operating Partnership's limited partners in accordance with the respective common percentage interests in the Operating Partnership until the limited partner's capital is reduced to zero and any remaining net loss would be allocated to the General Partner. However, in some cases, losses may be disproportionately allocated to partners who have guaranteed our debt. The allocations described above are subject to special allocations relating to depreciation deductions and to compliance with the provisions of Sections 704(b) and 704(c) of the Code, and the associated Treasury Regulations.

***(c) Partnership Units***

Limited partners have the right to require the Operating Partnership to redeem part or all of their common units for cash based on the fair market value of an equivalent number of shares of the General Partner's common stock at the time of redemption. Alternatively, the General Partner may elect to acquire those common units in exchange for shares of the General Partner's common stock on a one-for-one basis, subject to adjustment in the event of stock splits, stock dividends, issuance of stock rights, specified extraordinary distributions and similar events. Pursuant to authoritative accounting guidance, the Operating Partnership evaluated whether it controls the actions or events necessary to issue the maximum number of shares that could be required to be delivered under the share settlement of the limited partners' common units and the vested incentive units. Based on the results of this analysis, the Operating Partnership concluded that the common and vested incentive Operating Partnership units met the criteria to be classified within capital.

The redemption value of the limited partners' common units and the vested incentive units was approximately \$170.6 million and \$161.5 million based on the closing market price of Digital Realty Trust, Inc.'s common stock on March 31, 2013 and December 31, 2012, respectively.

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

***(d) Distributions***

All distributions on the Operating Partnership's units are at the discretion of Digital Realty Trust, Inc.'s board of directors. The Operating Partnership has declared and paid the following distributions on its common and preferred units for the three months ended March 31, 2013 (in thousands):

<b>Date distribution declared</b>	<b>Distribution payable date</b>	<b>Series E Preferred Units <sup>(1)</sup></b>	<b>Series F Preferred Units <sup>(2)</sup></b>	<b>Common Units <sup>(3)</sup></b>
February 12, 2013	March 29, 2013	\$ 5,031	\$ 3,023	\$ 102,506

- (1) \$1.750 annual rate of distribution per unit.
- (2) \$1.656 annual rate of distribution per unit.
- (3) \$3.120 annual rate of distribution per unit.



**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)****March 31, 2013 and 2012****(unaudited)*****(e) Accumulated Other Comprehensive Loss***

The accumulated balances for each item within other comprehensive loss are as follows (in thousands):

	Foreign currency translation adjustments	Cash flow hedge adjustments	Accumulated other comprehensive loss
<b>Balance as of December 31, 2012</b>	\$ (4,401)	\$ (10,509)	\$ (14,910)
Net current period change	(63,063)	(124)	(63,187)
Reclassification to interest expense from interest rate swaps		1,741	1,741
<b>Balance as of March 31, 2013</b>	\$ (67,464)	\$ (8,892)	\$ (76,356)

**12. Incentive Plan**

Our Amended and Restated 2004 Incentive Award Plan (as defined below) provides for the grant of incentive awards to employees, directors and consultants. Awards issuable under the Amended and Restated 2004 Incentive Award Plan include stock options, restricted stock, dividend equivalents, stock appreciation rights, long-term incentive units, cash performance bonuses and other incentive awards. Only employees are eligible to receive incentive stock options under the Amended and Restated 2004 Incentive Award Plan. Initially, we had reserved a total of 4,474,102 shares of common stock for issuance pursuant to the 2004 Incentive Award Plan, subject to certain adjustments set forth in the 2004 Incentive Award Plan. On May 2, 2007, Digital Realty Trust, Inc.'s stockholders approved the First Amended and Restated Digital Realty Trust, Inc., Digital Services, Inc. and Digital Realty Trust, L.P. 2004 Incentive Award Plan (as amended, the Amended and Restated 2004 Incentive Award Plan). The Amended and Restated 2004 Incentive Award Plan increases the aggregate number of shares of stock which may be issued or transferred under the plan by 5,000,000 shares to a total of 9,474,102 shares, and provides that the maximum number of shares of stock with respect to awards granted to any one participant during a calendar year will be 1,500,000 and the maximum amount that may be paid in cash during any calendar year with respect to any performance-based award not denominated in stock or otherwise for which the foregoing limitation would not be an effective limitation for purposes of Section 162(m) of the Code will be \$10.0 million.

As of March 31, 2013, 3,215,787 shares of common stock or awards convertible into or exchangeable for common stock remained available for future issuance under the Amended and Restated 2004 Incentive Award Plan. Each long-term incentive unit and Class C Unit issued under the Amended and Restated 2004 Incentive Award Plan will count as one share of common stock for purposes of calculating the limit on shares that may be issued under the Amended and Restated 2004 Incentive Award Plan and the individual award limit discussed above.

***(a) Long-Term Incentive Units***

Long-term incentive units, which are also referred to as profits interest units, may be issued to eligible participants for the performance of services to or for the benefit of the Operating Partnership. Long-term incentive units, whether vested or not, will receive the same quarterly per unit distributions as Operating Partnership common units, which equal per share distributions on Digital Realty Trust, Inc. common stock. Initially, long-term incentive units do not have full parity with common units with respect to liquidating distributions. If such parity is reached, vested long-term incentive units may be converted into an equal number of common units of the Operating Partnership at any time, and

thereafter enjoy all the rights of common units of the Operating Partnership, including redemption rights.

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

In order to achieve full parity with common units, long-term incentive units must be fully vested and the holder's capital account balance in respect of such long-term incentive units must be equal to the capital account balance of a holder of an equivalent number of common units. The capital account balance attributable to each common unit is generally expected to be the same, in part because of the amount credited to a partner's capital account upon the partner's contribution of property to the Operating Partnership, and in part because the partnership agreement provides, in most cases, that allocations of income, gain, loss and deduction (which will adjust the partner's capital accounts) are to be made to the common units on a proportionate basis. As a result, with respect to a number of long-term incentive units, it is possible to determine the capital account balance of an equivalent number of common units by multiplying the number of long-term incentive units by the capital account balance with respect to a common unit.

A partner's initial capital account balance is equal to the amount the partner paid (or contributed to the Operating Partnership) for the partner's units and is subject to subsequent adjustments, including with respect to the partner's share of income, gain or loss of the Operating Partnership. Because a holder of long-term incentive units generally will not pay for the long-term incentive units, the initial capital account balance attributable to such long-term incentive units will be zero. However, the Operating Partnership is required to allocate income, gain, loss and deduction to the partner's capital accounts in accordance with the terms of the partnership agreement, subject to applicable Treasury Regulations. The partnership agreement provides that holders of long-term incentive units will receive special allocations of gain in the event of a sale or hypothetical sale of assets of the Operating Partnership prior to the allocation of gain to Digital Realty Trust, Inc. or other limited partners with respect to their common units. The amount of such allocation will, to the extent of any such gain, be equal to the difference between the capital account balance of a holder of long-term incentive units attributable to such units and the capital account balance attributable to an equivalent number of common units. If and when such gain allocation is fully made, a holder of long-term incentive units will have achieved full parity with holders of common units. To the extent that, upon an actual sale or a hypothetical sale of the Operating Partnership's assets as described above, there is not sufficient gain to allocate to a holder's capital account with respect to long-term incentive units, or if such sale or hypothetical sale does not occur, such units will not achieve parity with common units.

The term hypothetical sale refers to circumstances that are not actual sales of the Operating Partnership's assets but that require certain adjustments to the value of the Operating Partnership's assets and the partners' capital account balances. Specifically, the partnership agreement provides that, from time to time, in accordance with applicable Treasury Regulations, the Operating Partnership will adjust the value of its assets to equal their respective fair market values, and adjust the partners' capital accounts, in accordance with the terms of the partnership agreement, as if the Operating Partnership sold its assets for an amount equal to their value. Times for making such adjustments generally include the liquidation of the Operating Partnership, the acquisition of an additional interest in the Operating Partnership by a new or existing partner in exchange for more than a de minimis capital contribution, the distribution by the Operating Partnership to a partner of more than a de minimis amount of partnership property as consideration for an interest in the Operating Partnership, in connection with the grant of an interest in the Operating Partnership (other than a de minimis interest) as consideration for the performance of services to or for the benefit of the Operating Partnership (including the grant of a long-term incentive unit), and at such other times as may be desirable or required to comply with the Treasury Regulations.

During the three months ended March 31, 2013 and 2012, certain employees were granted an aggregate of 79,260 and 72,377 long-term incentive units, respectively. During the three months ended March 31, 2013 and 2012, certain employees were also granted an aggregate of 95,316 and 86,843 long-term incentive units, respectively, which, in addition to a service condition, are subject to a performance condition that impacts the number of units which ultimately vests. The performance condition is based upon our achievement of the respective fiscal years Funds From Operations, or FFO, per share targets. Upon evaluating the results of the performance condition, the final number of units is determined and such units vest based on satisfaction of the service conditions. The service conditions of the awards provide for 20% vesting on each of the first and second anniversaries of the grant date and 30% vesting on each of the third and fourth anniversaries of the grant date, provided the grantee continues employment on each anniversary date. Based on our 2012 FFO per diluted share and unit, 78,118 of the 2012 long-term incentive units, net of forfeitures, satisfied the performance condition. The grant date fair values, which equal the market price of Digital Realty Trust, Inc. common stock, are being expensed on a straight-line basis for service awards over the vesting period of the long-term

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

incentive units, which ranges from three to five years. For performance based awards, we expense the fair value using an accelerated method with each vesting tranche valued as a separate award.

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

The expense recorded for each of the three months ended March 31, 2013 and 2012 related to long-term incentive units was approximately \$2.2 million. We capitalized amounts relating to compensation expense of employees direct and incremental to construction and successful leasing activities of approximately \$0.4 million and \$0.2 million for the three months ended March 31, 2013 and 2012, respectively. Unearned compensation representing the unvested portion of the long-term incentive units totaled \$21.8 million and \$13.3 million as of March 31, 2013 and December 31, 2012, respectively. We expect to recognize this unearned compensation over the next 3.1 years on a weighted average basis.

***(b) Class C Profits Interest Units***

On May 2, 2007, we granted awards of Class C Profits Interest Units of the Operating Partnership or similar stock-based performance awards, which we refer to collectively as the Class C Units, under the Amended and Restated 2004 Incentive Award Plan (2007 Grant) to each of our named executive officers and certain other officers and employees.

The Class C Units subject to this award were subject to vesting based on the achievement of a total stockholder return (which we refer to as the market condition) as measured on November 1, 2008 (which we refer to as the first measurement date) and May 1, 2010 (which we refer to as the second measurement date).

We previously determined that the market condition with respect to the first measurement date was not achieved. On May 1, 2010, we determined that 593,316 of the Class C Units and 20,169 shares of restricted stock subject to the 2007 Grant satisfied the market condition on the second measurement date (May 1, 2010), with the value of these units equal to the maximum amount of the award pool payable pursuant to the 2007 Grant on the second measurement date. Of the Class C Units that satisfied the market condition on May 1, 2010, 60% vested on May 1, 2010 and the remaining 40% vested ratably each month through June 30, 2012.

The fair value of the 2007 Grant was measured on the grant date using a Monte Carlo simulation to estimate the probability of the multiple market conditions being satisfied. The Monte Carlo simulation uses a statistical formula underlying the Black-Scholes and binomial formulas, and such simulation was run approximately 100,000 times. For each simulation, the value of the payoff was calculated at the settlement date and was then discounted to the grant date at a risk-free interest rate. The expected value of the Class C Units on the grant date was determined by multiplying the average of the values over all simulations by the number of outstanding shares of Digital Realty Trust, Inc. common stock and Operating Partnership units. The valuation was performed in a risk-neutral framework, so no assumption was made with respect to an equity risk premium. Other significant assumptions used in the valuation included an expected term of 36 months, expected stock price volatility of 23%, a risk-free interest rate of 4.6%, and a dividend growth rate of 5.0%. The fixed award limit under the plan was \$17 million for the first market condition and \$40 million for the second market condition, and there were 69.2 million shares of Digital Realty Trust, Inc. common stock and Operating Partnership units outstanding as of the 2007 grant date. The grant date fair value of these awards of approximately \$11.8 million was recognized as compensation expense on a straight-line basis over the expected service period of five years, which ended during the three months ended June 30, 2012.

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

**(c) Stock Options**

The following table summarizes the Amended and Restated 2004 Incentive Award Plan's stock option activity for the three months ended March 31, 2013:

	<b>Three months ended March 31, 2013</b>	
	<b>Shares</b>	<b>Weighted average exercise price</b>
Options outstanding, beginning of period	129,259	\$ 30.61
Exercised	(250)	33.18
Cancelled / Forfeited		
Options outstanding, end of period	129,009	\$ 30.60
Exercisable, end of period	129,009	\$ 30.60

<b>Exercise price</b>	<b>Options outstanding and exercisable</b>			
	<b>Number outstanding</b>	<b>Weighted average remaining contractual life (years)</b>	<b>Weighted average exercise price</b>	<b>Aggregate intrinsic value</b>
\$12.00-13.02	34,870	1.58	\$ 12.00	\$ 1,914,712
\$20.37-28.09	17,000	2.64	21.28	775,740
\$33.18-41.73	77,139	4.05	41.07	1,993,600
	129,009	3.20	\$ 30.60	\$ 4,684,052

---

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

***(d) Restricted Stock***

During the three months ended March 31, 2013 and 2012, certain employees were granted an aggregate of 61,290 and 42,720 shares of restricted stock, respectively. During the three months ended March 31, 2013 and 2012, certain employees were also granted an aggregate of 69,995 and 52,947 shares of restricted stock, respectively, which, in addition to a service condition, are subject to a performance condition that impacts the number of shares which ultimately vests. The performance condition is based upon our achievement of the respective year's FFO per share targets. Upon evaluating the results of the performance condition, the final number of shares is determined and such shares vest based on satisfaction of the service conditions. The service conditions of the awards provide for 20% vesting on each of the first and second anniversaries of the grant date and 30% vesting on each of the third and fourth anniversaries of the grant date provided the grantee continues employment on each anniversary date. Based on our 2012 FFO per diluted share and unit, 49,325 of the 2012 restricted stock, net of forfeitures, satisfied the performance condition.

The grant date fair values, which equal the market price of Digital Realty Trust, Inc. common stock, are being expensed on a straight-line basis for service awards over the vesting period of the restricted stock, which ranges from three to four years. For performance based awards, we expense the fair value using an accelerated method with each vesting tranche valued as a separate award.

The expense recorded for each of the three months ended March 31, 2013 and 2012 related to grants of restricted stock was approximately \$0.7 million. We capitalized amounts relating to compensation expense of employees direct and incremental to construction and successful leasing activities of approximately \$0.6 million and \$0.4 million for the three months ended March 31, 2013 and 2012, respectively. Unearned compensation representing the unvested portion of the restricted stock totaled \$13.4 million and \$7.4 million as of March 31, 2013 and December 31, 2012, respectively. We expect to recognize this unearned compensation over the next 3.3 years on a weighted average basis.

**13. Derivative Instruments**

Currently, we use interest rate swaps to manage our interest rate risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves.

To comply with the provisions of fair value accounting guidance, we incorporate credit valuation adjustments to appropriately reflect both our own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of our derivative contracts for the effect of nonperformance risk, we have considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

Although we have determined that the majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with our derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by us and our counterparties. However, as of December 31, 2012, we have assessed the significance of the impact of the credit valuation adjustments on the overall valuation of our derivative positions and have determined that the credit valuation adjustments are not significant to the overall valuation of our derivatives. As a result, we have determined that our derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy. We do not have any fair value measurements on a recurring basis using significant unobservable inputs (Level 3) as of March 31, 2013 or December 31, 2012.

*Cash Flow Hedges of Interest Rate Risk*

Our objectives in using interest rate derivatives are to add stability to interest expense and to manage our exposure to interest rate movements related to US LIBOR, GBP LIBOR and EURIBOR based mortgage loans as well as the U.S. LIBOR and SGD-SOR based tranches of the unsecured term loan. To accomplish this objective, we primarily use interest rate swaps as part of our interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.



**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

We record all our interest rate swaps on the condensed consolidated balance sheet at fair value. In determining the fair value of our interest rate swaps, we consider the credit risk of our counterparties. These counterparties are generally larger financial institutions engaged in providing a variety of financial services. These institutions generally face similar risks regarding adverse changes in market and economic conditions, including, but not limited to, fluctuations in interest rates, exchange rates, equity and commodity prices and credit spreads. The current and pervasive disruptions in the financial markets have heightened the risks to these institutions.

Our agreements with some of our derivative counterparties provide that (1) we could be declared in default on our derivative obligations if repayment of any of our indebtedness over \$75.0 million is accelerated by the lender due to our default on the indebtedness and (2) we could be declared in default on a certain derivative obligation if we default on any of our indebtedness, including a default where repayment of underlying indebtedness has not been accelerated by the lender.

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in accumulated other comprehensive income (loss) and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. During the three months ended March 31, 2013 and 2012, such derivatives were used to hedge the variable cash flows associated with existing variable-rate debt. The fair value of these derivatives was (\$7.1) million and (\$8.7) million at March 31, 2013 and December 31, 2012, respectively. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. During the three months ended March 31, 2013 and 2012, there were no ineffective portions to our interest rate swaps.

**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)****March 31, 2013 and 2012****(unaudited)**

Amounts reported in accumulated other comprehensive loss related to interest rate swaps will be reclassified to interest expense as interest payments are made on our debt. As of March 31, 2013, we estimate that an additional \$5.2 million will be reclassified as an increase to interest expense during the twelve months ending March 31, 2014, as the hedged forecasted transactions impact earnings.

As of March 31, 2013 and December 31, 2012, we had the following outstanding interest rate derivatives that were designated as cash flow hedges of interest rate risk (in thousands):

Notional Amount		Type of Derivative	Strike Rate	Effective Date	Expiration Date	Fair Value at Significant Other Observable Inputs (Level 2)	
As of March 31, 2013	As of December 31, 2012					As of March 31, 2013	As of December 31, 2012
\$65,085 <sup>(1)</sup>	\$ 69,612 <sup>(1)</sup>	Swap	2.980	April 6, 2009	Nov. 30, 2013	\$ (1,068)	\$ (1,552)
12,904 <sup>(2)</sup>	13,335 <sup>(2)</sup>	Swap	3.981	May 17, 2006	Jul. 18, 2013	(144)	(275)
9,337 <sup>(2)</sup>	9,649 <sup>(2)</sup>	Swap	4.070	Jun. 23, 2006	Jul. 18, 2013	(107)	(203)
8,217 <sup>(2)</sup>	8,492 <sup>(2)</sup>	Swap	3.989	Jul. 27, 2006	Oct. 18, 2013	(168)	(255)
38,457 <sup>(2)</sup>	39,579 <sup>(2)</sup>	Swap	2.703	Dec. 3, 2009	Sep. 4, 2014	(1,295)	(1,617)
410,905 <sup>(3)</sup>	410,905 <sup>(3)</sup>	Swap	0.717	Various	Various	(3,293)	(3,642)
152,786 <sup>(4)</sup>	155,099 <sup>(4)</sup>	Swap	0.925	Jul. 6, 2012	Apr. 18, 2017	(984)	(1,131)
\$697,691	\$ 706,671					\$ (7,059)	\$ (8,675)

- (1) Translation to U.S. dollars is based on exchange rate of \$1.52 to £1.00 as of March 31, 2013 and \$1.63 to £1.00 as of December 31, 2012.  
(2) Translation to U.S. dollars is based on exchange rate of \$1.28 to 1.00 as of March 31, 2013 and \$1.32 to 1.00 as of December 31, 2012.  
(3) Represents the U.S. dollar tranche of the unsecured term loan.  
(4) Represents the Singapore dollar tranche of the unsecured term loan. Translation to U.S. dollars is based on exchange rate of \$0.81 to 1.00 SGD as of March 31, 2013 and \$0.82 to 1.00 SGD as of December 31, 2012.

**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)****March 31, 2013 and 2012****(unaudited)****14. Fair Value of Instruments**

We disclose fair value information about all financial instruments, whether or not recognized in the condensed consolidated balance sheets, for which it is practicable to estimate fair value. Current accounting guidance requires the Company to disclose fair value information about all financial instruments, whether or not recognized in the balance sheets, for which it is practicable to estimate fair value.

The Company's disclosures of estimated fair value of financial instruments at March 31, 2013 and December 31, 2012 were determined using available market information and appropriate valuation methods. Considerable judgment is necessary to interpret market data and develop estimated fair value. The use of different market assumptions or estimation methods may have a material effect on the estimated fair value amounts.

The carrying amounts for cash and cash equivalents, restricted cash, accounts and other receivables, accounts payable and other accrued liabilities, accrued dividends and distributions, security deposits and prepaid rents approximate fair value because of the short-term nature of these instruments. As described in note 13, the interest rate swaps are recorded at fair value.

We calculate the fair value of our mortgage loans, unsecured term loan, unsecured senior notes and exchangeable senior debentures based on currently available market rates assuming the loans are outstanding through maturity and considering the collateral and other loan terms. In determining the current market rate for fixed rate debt, a market spread is added to the quoted yields on federal government treasury securities with similar maturity dates to debt. The carrying value of our global revolving credit facility approximates fair value, due to the variability of interest rates.

As of March 31, 2013 and December 31, 2012, the aggregate estimated fair value and carrying value of our global revolving credit facility, unsecured term loan, unsecured senior notes, exchangeable senior debentures and mortgage loans were as follows (in thousands):

	Categorization under the fair value hierarchy	As of March 31, 2013		As of December 31, 2012	
		Estimated Fair Value	Carrying Value	Estimated Fair Value	Carrying Value
Global revolving credit facility <sup>(1)</sup>	Level 2	\$ 546,649	\$ 546,649	\$ 723,729	\$ 723,729
Unsecured term loan <sup>(2)</sup>	Level 2	747,830	747,830	757,839	757,839
Unsecured senior notes <sup>(3)(4)</sup>	Level 2	2,530,708	2,341,972	1,907,188	1,738,221
Exchangeable senior debentures <sup>(3)</sup>	Level 2	442,139	266,400	446,476	266,400
Mortgage loans <sup>(3)</sup>	Level 2	837,520	779,273	845,125	792,376
		\$ 5,104,846	\$ 4,682,124	\$ 4,680,357	\$ 4,278,565

(1) The carrying value of our global revolving credit facility approximates estimated fair value, due to the variability of interest rates and the stability of our credit rating.

(2)

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

The carrying value of our unsecured term loan approximates estimated fair value, due to the variability of interest rates and the stability of our credit rating.

- (3) Valuations for our unsecured senior notes, mortgage loans and other secured loan are determined based on the expected future payments discounted at risk-adjusted rates. The 2015 Notes, 2020 Notes, 2021 Notes, 2022 Notes and 2025 Notes and exchangeable senior debentures are valued based on quoted market prices.
- (4) The carrying value of the 2015 Notes, 2020 Notes, 2021 Notes, 2022 Notes and 2025 Notes are net of discount of \$15,948 and \$11,779 in the aggregate as of March 31, 2013 and December 31, 2012, respectively.

---

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

**15. Related Party Transactions**

In December 2006, we entered into ten leases with tel(x) pursuant to which tel(x) provides enhanced meet-me-room services to our customers. The initial terms of these leases expire in 2026, and tel(x) has options to extend them through 2046. tel(x) was acquired by GI Partners Fund II, LLP in November 2006, which, collectively with GI Partners Side Fund II, L.P., owned the majority of the outstanding stock of tel(x). Richard Magnuson, our former director and Chairman who served until our 2012 Annual Meeting of Stockholders, or the Annual Meeting, is the chief executive officer of the advisor to GI Partners Fund II, LLP and GI Partners Side Fund II, L.P. During the year ended December 31, 2011, GI Partners Fund II, LLP and GI Partners Side Fund II, L.P. completed the sale of tel(x) to an unrelated third party. Our condensed consolidated income statements include rental revenues of approximately \$16.0 million and \$10.4 million from tel(x) for the three months ended March 31, 2013 and 2012, respectively. In connection with the lease agreements, we entered into an operating agreement with tel(x), effective as of December 1, 2006, with respect to joint sales and marketing efforts, designation of representatives to manage the national relationship between us and tel(x) and future meet-me-room facilities. As of March 31, 2013 and December 31, 2012, tel(x) leased from us 323,626 square feet under 50 lease agreements and 288,940 square feet under 44 lease agreements, respectively; all but nine leases for 69,312 square feet were entered into prior to the sale of tel(x) to an unrelated third party in September 2011.

We also entered into an agreement with tel(x), effective as of December 1, 2006, with respect to percentage rent arising out of potential future lease agreements for rentable space in buildings covered by the meet-me-room lease agreements. Percentage rent earned during the three months ended March 31, 2013 and 2012 amounted to approximately \$0.5 million and \$0.3 million, respectively. In addition, in connection with the lease agreements, we entered into a management agreement with tel(x), effective as of December 1, 2007, pursuant to which tel(x) agreed to provide us with certain management services in exchange for a management fee of one percent of rents actually collected by tel(x).

We are party to nine leases with SoftLayer, all of which are in place as of March 31, 2013. The initial terms of these leases expire from 2013 to 2025, and SoftLayer has options to extend them from 2018 through 2035. On August 3, 2010, GI Partners Fund III, L.P. acquired a controlling interest in SoftLayer. Richard Magnuson, our former director and Chairman who served until our Annual Meeting, is also a manager of the general partner to GI Partners Fund III, L.P. Our condensed consolidated income statements include rental revenues of approximately \$10.9 million and \$7.3 million from SoftLayer for the three months ended March 31, 2013 and 2012, respectively.

Mr. Magnuson did not stand for re-election to our Board of Directors at our Annual Meeting. His term as a member of our Board of Directors and our Chairman ended effective April 23, 2012, the date of the Annual Meeting.

---

**Table of Contents**

**DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES**

**DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**March 31, 2013 and 2012**

**(unaudited)**

**16. Commitments and Contingencies**

***(a) Contingent liabilities***

As part of the acquisition of 29A International Business Park, the seller could earn additional consideration based on future net operating income growth in excess of certain performance targets, as defined. As of March 31, 2013, construction is not complete and none of the leases executed subsequent to purchase would cause an amount to become probable of payment and therefore no amount is accrued as of March 31, 2013. The maximum amount that could be earned by the seller is \$50.0 million SGD (or approximately \$40.3 million based on the exchange rate as of March 31, 2013). The earnout contingency expires in November 2020.

One of the tenants at our Convergence Business Park property has an option to expand as part of their lease agreement, which expires in April 2017. As part of this option, development activities are not permitted on specifically identified expansion space within the property until April 2014. If the tenant elects to take this option, we can elect one of two options. The first option is to construct and develop an additional shell building on the expansion space. Concurrent with this obligation, the tenant would execute an amendment to the existing lease to reflect the expansion of the space and include the additional shell building. The second option is to sell the existing building and the expansion space to the tenant for a price of approximately \$24.0 million and \$225,000 per square acre, respectively, plus additional adjustments as provided in the lease.

As part of the acquisition of the noncontrolling interest in the entity that owns 2805 Lafayette Street from our joint venture partner, the partner could earn additional consideration if between May 4, 2012 and January 31, 2013, we entered into a qualifying lease for this property, as defined in the agreement. As of March 31, 2013, no leases were executed for this property and therefore, the earnout period expired with no additional payment required.

As part of the acquisition of the Sentrum Portfolio, the seller could earn additional consideration based on future net returns on vacant space to be developed, but not currently leased, as defined in the purchase agreement for the acquisition. The initial estimate of fair value of contingent consideration was approximately £56.5 million (or approximately \$87.6 million based on the exchange rate as of July 11, 2012, the acquisition date). During the three months ended March 31, 2013, we made certain immaterial corrections to the initial measurement of the accrued contingent consideration that resulted in an additional \$5.8 million of purchase price allocated to investments in real estate. These corrections had no impact on reported net income for the period. We have adjusted the contingent consideration to fair value at each reporting date with changes in fair value recognized in operating income. At March 31, 2013, the fair value of the contingent consideration for Sentrum was £60.5 million (or approximately \$91.9 million based on the exchange rate as of March 31, 2013) and is currently accrued in accounts payable and other accrued expenses in the condensed consolidated balance sheet. Change in fair value of contingent consideration for Sentrum was a reduction to operating income of approximately \$1.3 million for the three months ended March 31, 2013. The earn-out contingency expires in July 2015. This amount will be reassessed on a quarterly basis, with any changes being recognized in earnings. Increases or decreases in the fair value of the contingent consideration can result from changes in discount periods, discount rates and probabilities that contingencies will be met.

***(b) Construction Commitments***

Our properties require periodic investments of capital for tenant-related capital expenditures and for general capital improvements and from time to time in the normal course of our business, we enter into various construction contracts with third parties that may obligate us to make payments. At March 31, 2013, we had open commitments related to construction contracts of approximately \$261.4 million.

***(c) Legal Proceedings***

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Although the Company is involved in legal proceedings arising in the ordinary course of business, as of March 31, 2013, the Company is not currently a party to any legal proceedings nor, to its knowledge, is any legal proceeding threatened against it that it believes would have a material adverse effect on its financial position, results of operations or liquidity.

**Table of Contents****DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES****DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)****March 31, 2013 and 2012****(unaudited)****17. Subsequent Events**

On April 9, 2013, Digital Realty Trust, Inc. issued an aggregate of 10.0 million shares of its 5.875% Series G Cumulative Redeemable Preferred Stock for total net proceeds, after underwriting discounts and estimated offering expenses, of \$241.5 million, including the proceeds from the partial exercise of the underwriters' over-allotment option. We have used and intend to use the net proceeds from the offering to temporarily repay borrowings under our global revolving credit facility, to acquire additional properties, to fund development opportunities and for general working capital purposes including potentially for the repurchase, redemption or retirement of outstanding debt or preferred equity securities.

On May 1, 2013, our board of directors approved an amendment to Digital Realty Trust, Inc.'s charter increasing the number of authorized shares of its common stock, par value \$.01 per share, available for issuance from 165,000,000 to 215,000,000 and increasing the number of authorized shares of its preferred stock, par value \$.01 per share, available for issuance from 30,000,000 to 70,000,000. We filed the amendment with the Maryland State Department of Assessments and Taxation on May 6, 2013 and it became effective on that date.

On May 1, 2013, we declared the following dividends per share and the Operating Partnership declared an equivalent distribution per unit:

Share/Unit Class	Series E Preferred Stock and Unit	Series F Preferred Stock and Unit	Series G Preferred Stock and Unit	Common stock and common unit
Dividend and distribution amount	\$ 0.437500	\$ 0.414063	\$ 0.334550 <sup>(1)</sup>	\$ 0.780000
Dividend and distribution payable date	June 28, 2013	June 28, 2013	June 28, 2013	June 28, 2013
Dividend and distribution payable to holders of record on	June 14, 2013	June 14, 2013	June 14, 2013	June 14, 2013
Annual equivalent rate of dividend and distribution	\$ 1.750	\$ 1.656	\$ 1.46875	\$ 3.120

(1) Represents a pro rata dividend from and including the original issue date to and including June 30, 2013.



**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion should be read in conjunction with the condensed consolidated financial statements and notes thereto appearing elsewhere in this report. This report contains forward-looking statements within the meaning of the federal securities laws. In particular, statements pertaining to our capital resources, expected use of proceeds from our equity distribution program and other securities offerings, expected use of borrowings under our credit facilities, portfolio performance, leverage policy, acquisition and capital expenditure plans, supply and demand for data center space, capitalization rates and expected rental rates on new or renewed data center space, as well as our discussion of

Factors Which May Influence Future Results of Operations, contain forward-looking statements. Likewise, all of our statements regarding anticipated market conditions, demographics and results of operations are forward-looking statements. You can identify forward-looking statements by the use of forward-looking terminology such as believes, expects, may, will, should, seeks, approximately, intends, formula, estimates or anticipates or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and discussions which do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods that may be incorrect or imprecise and that we may not be able to realize. We do not guarantee that the transactions and events described will happen as described or that they will happen at all. The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: the impact of the recent deterioration in global economic, credit and market conditions, including the downgrade of the U.S. government's credit rating; current local economic conditions in our geographic markets; decreases in information technology spending, including as a result of economic slowdowns or recession; adverse economic or real estate developments in our industry or the industry sectors that we sell to (including risks relating to decreasing real estate valuations and impairment charges); our dependence upon significant tenants; bankruptcy or insolvency of a major tenant or a significant number of smaller tenants; defaults on or non-renewal of leases by tenants; our failure to obtain necessary debt and equity financing; increased interest rates and operating costs; risks associated with using debt to fund our business activities, including re-financing and interest rate risks, our failure to repay debt when due, adverse changes in our credit ratings or our breach of covenants or other terms contained in our loan facilities and agreements; financial market fluctuations; changes in foreign currency exchange rates; our inability to manage our growth effectively; difficulty acquiring or operating properties in foreign jurisdictions; the suitability of our properties and data center infrastructure, delays or disruptions in connectivity, failure of our physical infrastructure or services or availability of power; our failure to successfully integrate and operate acquired or developed properties or businesses; risks related to joint venture investments, including as a result of our lack of control of such investments; delays or unexpected costs in development of properties; decreased rental rates or increased vacancy rates; increased competition or available supply of data center space; our inability to successfully develop and lease new properties and space held for development; difficulties in identifying properties to acquire and completing acquisitions; our inability to acquire off-market properties; our inability to comply with the rules and regulations applicable to reporting companies; Digital Realty Trust, Inc.'s failure to maintain its status as a REIT for federal income tax purposes; possible adverse changes to tax laws; restrictions on our ability to engage in certain business activities; environmental uncertainties and risks related to natural disasters; losses in excess of our insurance coverage; changes in foreign laws and regulations, including those related to taxation and real estate ownership and operation; and changes in local, state and federal regulatory requirements, including changes in real estate and zoning laws and increases in real property tax rates.

While forward-looking statements reflect our good faith beliefs, they are not guaranties of future performance. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, new information, data or methods, future events or other changes.

The risks included here are not exhaustive, and additional factors could adversely affect our business and financial performance, including factors and risks included in other sections of this report, including under Part II, Item 1A, Risk Factors. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors, nor can we assess the impact of all such risk factors on the business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, you should not place undue reliance on forward-looking statements as a prediction of actual results.

Occupancy percentages included in the following discussion, for some of our properties, are calculated based on factors in addition to contractually leased square feet, including available power, required support space and common area.

---

## **Table of Contents**

### ***Overview***

*Our company.* Digital Realty Trust, Inc. completed its initial public offering of common stock, or our IPO, on November 3, 2004. We believe that we have operated in a manner that has enabled us to qualify, and have elected to be treated, as a REIT under Sections 856 through 860 of the Code. Our company was formed on March 9, 2004. During the period from our formation until we commenced operations in connection with the completion of our IPO, we did not have any corporate activity other than the issuance of shares of Digital Realty Trust, Inc. common stock in connection with the initial capitalization of the company. Our operating partnership was formed on July 21, 2004.

*Business and strategy.* Our primary business objectives are to maximize: (i) sustainable long-term growth in earnings and funds from operations per share and unit and (ii) cash flow and returns to our stockholders and our operating partnership's unitholders through the payment of distributions. We expect to achieve our objectives by focusing on our core business of investing in and developing technology-related real estate. A significant component of our current and future internal growth is anticipated through the development of our existing space held for development and new properties. We target high quality, strategically located properties containing applications and operations critical to the day-to-day operations of corporate enterprise datacenter and technology industry tenants and properties that may be developed for such use. Most of our properties contain fully redundant electrical supply systems, multiple power feeds, above-standard precision cooling systems, raised floor areas, extensive in-building communications cabling and high-level security systems. We focus solely on technology-related real estate because we believe that the growth in corporate datacenter adoption and the technology-related real estate industry generally will continue to be superior to that of the overall economy.

As of March 31, 2013, we owned an aggregate of 122 technology-related real estate properties, excluding three properties held as investments in unconsolidated joint ventures and developable land, with approximately 22.7 million rentable square feet including approximately 2.6 million square feet of space held for development. At March 31, 2013, approximately 1,390,000 square feet was under construction for Turn-Key Flex<sup>SM</sup>, Powered Base Building<sup>®</sup> and Custom Solutions (formerly referred to as Build-to-Suit) product, all of which are expected to be income producing on or after completion, in 11 U.S. domestic markets, one European market and one Australian market, consisting of approximately 500,000 square feet of space under development projects and 890,000 square feet of land under development projects.

We have developed detailed, standardized procedures for evaluating acquisitions to ensure that they meet our financial, technical and other criteria. We expect to continue to acquire additional assets as a part of our growth strategy. We intend to aggressively manage and lease our assets to increase their cash flow. We intend to continue to build out our development portfolio when justified by anticipated returns.

We may acquire properties subject to existing mortgage financing and other indebtedness or we may incur new indebtedness in connection with acquiring or refinancing these properties. Debt service on such indebtedness will have a priority over any cash dividends with respect to Digital Realty Trust, Inc.'s common stock and preferred stock. We currently intend to limit our indebtedness to 60% of our total enterprise value and, based on the closing price of Digital Realty Trust, Inc. common stock on March 31, 2013 of \$66.91, our ratio of debt to total enterprise value was approximately 34%. Our total enterprise value is defined as the sum of the market value of Digital Realty Trust, Inc.'s outstanding common stock (which may decrease, thereby increasing our debt to total enterprise value ratio), excluding options issued under our company's incentive award plan, plus the liquidation value of Digital Realty Trust, Inc.'s preferred stock, plus the aggregate value of our operating partnership's units not held by Digital Realty Trust, Inc. (with the per unit value equal to the market value of one share of its common stock and excluding long-term incentive units and Class C units), plus the book value of our total consolidated indebtedness.

**Table of Contents**

*Revenue base.* As of March 31, 2013, we owned 122 properties through our operating partnership, excluding three properties held as investments in unconsolidated joint ventures and developable land. These properties are mainly located throughout the U.S., with 21 properties located in Europe, three properties in Australia, two properties in Canada and one property in Asia. We, through our predecessor, acquired our first portfolio property in January 2002 and have added properties as follows:

<b>Year Ended December 31:</b>	<b>Properties Acquired<sup>(1)</sup></b>	<b>Net Rentable Square Feet<sup>(2)</sup></b>	<b>Square Feet of Space Held for Development as of March 31, 2013<sup>(3)</sup></b>
2002	5	1,156,483	46,530
2003	6	1,074,662	
2004	10	2,529,940	157,363
2005	20	3,367,710	182,587
2006	16	2,184,025	37,573
2007 <sup>(4)</sup>	13	2,129,363	178,455
2008	5	360,420	203,828
2009 <sup>(5)</sup>	6	1,015,891	598,339
2010	15	2,146,513	364,342
2011 <sup>(6)</sup>	9	876,251	134,829
2012	13	2,744,173	519,767
2013	4	573,409	164,421
<b>Properties owned as of March 31, 2013</b>	<b>122</b>	<b>20,158,840</b>	<b>2,588,034</b>

- (1) Excludes properties sold: 100 Technology Center Drive (March 2007), 4055 Valley View Lane (March 2007) and 7979 East Tufts Avenue (July 2006). Also excludes a leasehold interest acquired in March 2007 related to an acquisition made in 2006.
- (2) Current net rentable square feet as of March 31, 2013, which represents the current square feet under lease as specified in the applicable lease agreements plus management's estimate of space available for lease based on engineering drawings. Includes tenants' proportional share of common areas but excludes space held for development.
- (3) Space held for development is unoccupied space that requires significant capital investment in order to develop datacenter facilities that are ready for use. In certain circumstances this may include datacenter space that requires a large capital investment in order to build out the space. The amounts included in this table represent development space as of March 31, 2013 in the properties acquired during the relevant period.
- (4) Includes three developed buildings (43915 Devin Shafron Drive, 43830 Devin Shafron Drive and 43790 Devin Shafron Drive) placed into service in 2010 and 2011 that are being included with a property (Devin Shafron buildings) that was acquired in 2007.
- (5) Includes a developed building (21551 Beaumeade Circle) placed into service in 2011 that is being included with a property (21561 & 21571 Beaumeade Circle) that was acquired in 2009.
- (6) Includes four developed buildings (43940 Digital Loudoun Plaza in Northern Virginia, 3825 NW Aloclek Place in Portland, Oregon, 98 Radnor Drive in Melbourne, Australia and 1-23 Templar Road in Sydney, Australia) placed into service in 2013 and 2012 that were acquired in 2011.

In May 2008, we acquired 701 & 717 Leonard Street, a parking garage in Dallas, Texas; however, we exclude the acquisition from our property count because it is located adjacent to our internet gateway datacenter located at 2323 Bryan Street and is not considered a separate property.

As of March 31, 2013, the properties in our portfolio were approximately 94.0% leased excluding 2.6 million square feet of space held for development. Due to the capital-intensive and long-term nature of the operations being supported, our lease terms are generally longer than standard commercial leases. As of March 31, 2013, our original average lease term was approximately 14 years, with an average of approximately eight years remaining. Our lease expirations through December 31, 2014 are 9.4% of rentable square feet excluding space held for development as of March 31, 2013.

---

## **Table of Contents**

Operating revenues from properties in the United States were \$274.0 million and \$246.5 million and outside the United States were \$84.4 million and \$36.6 million for the three months ended March 31, 2013 and 2012, respectively. We had long-lived assets located in the United States of \$5.2 billion and \$5.0 billion and outside the United States of \$2.5 billion and \$2.5 billion as of March 31, 2013 and December 31, 2012, respectively.

Operating revenues from properties located in England were \$47.3 million and \$12.2 million, or 13.2% and 4.3% of total operating revenues, for the three months ended March 31, 2013 and 2012, respectively. No other foreign country comprised more than 10% of total operating revenues for each of these years. We had long-lived assets located in England of \$1.6 billion and \$1.7 billion, or 20.7% and 22.3% of total long-lived assets, as of March 31, 2013 and December 31, 2012, respectively. No other foreign country comprised more than 10% of total long-lived assets as of each of March 31, 2013 and December 31, 2012.

### ***Factors Which May Influence Future Results of Operations***

#### *Global market and economic conditions*

In the United States and globally, market and economic conditions have been unprecedented over the past few years and challenging with tighter credit conditions and slower economic growth in all markets in which we own properties and conduct our operations. The U.S. and global economies have experienced a recession and face continued concerns about the systemic impact of adverse economic conditions, such as high energy costs, geopolitical issues, the availability and cost of credit, unstable global financial and mortgage markets, high corporate, consumer and governmental debt levels, ongoing sovereign debt and economic issues in European countries, concerns regarding the U.S. budget deficit, debt ceiling, spending cuts and the possibility of further downgrades to the U.S. government's credit rating, high unemployment and declining residential and commercial real estate markets. The current European debt crisis, particularly most recently in Greece, Italy, Ireland, Portugal and Spain, has raised concerns regarding the debt burden of certain countries using the euro as their currency and their ability to meet future financial obligations, the overall stability of the euro and the suitability of the euro as a single currency given the diverse economic and political circumstances in individual eurozone countries. These concerns could lead to the re-introduction of individual currencies in one or more eurozone countries, or, in more extreme circumstances, the possible dissolution of the euro currency entirely. Should the euro be dissolved entirely, the legal and contractual consequences for parties to euro-denominated contracts are uncertain and would be determined by laws in effect at such time. These potential developments, or market perceptions concerning these and related issues, could adversely affect our leasing and financing activities, rents we receive, potential acquisitions and development projects in Europe.

As a result of these conditions, general economic conditions and the cost and availability of capital have been and may again be adversely affected in some or all of the markets in which we own properties and conduct our operations. Renewed or increased turbulence in the U.S., European, Asia Pacific and other international financial markets and economies may adversely affect our ability, and the ability of our tenants, to replace or renew maturing liabilities on a timely basis, access the capital markets to meet liquidity and capital expenditure requirements and may result in adverse effects on our, and our tenants', financial condition and results of operations.

In addition, our access to funds under our global revolving credit facility and other lines of credit depend on the ability of the lenders that are parties to such facilities to meet their funding commitments to us. We cannot assure you that long-term disruptions in the global economy and the return of tighter credit conditions among, and potential failures or nationalizations of, third party financial institutions as a result of such disruptions will not have an adverse effect on our lenders. If our lenders are not able to meet their funding commitments to us, our business, results of operations, cash flows and financial condition could be adversely affected.

If we do not have sufficient cash flow to continue operating our business and are unable to borrow additional funds, access our existing lines of credit or raise equity or debt capital, we may need to source alternative ways to increase our liquidity. Such alternatives may include, without limitation, curtailing development activity, disposing of one or more of our properties possibly on disadvantageous terms or entering into or renewing leases on less favorable terms than we otherwise would.

***Rental income.*** The amount of rental income generated by the properties in our portfolio depends on several factors, including our ability to maintain or improve the occupancy rates of currently leased space and to lease currently available space and space available from lease terminations. Excluding 2.6 million square feet of space held for development, as of March 31, 2013, the occupancy rate of the properties in our portfolio was approximately 94.0% of our net rentable square feet.

As of March 31, 2013, we had 1,957 leases with a total of 610 tenants. As of March 31, 2013, approximately 84% of our leases (on a rentable square footage basis) contained base rent escalations that were either fixed (generally ranging from 2% to 4%) or indexed based on a consumer price index or other similar inflation related index. We cannot assure you that these escalations will cover any increases in our costs or will otherwise keep rental rates at or above market rates.



**Table of Contents**

The amount of rental income generated by us also depends on our ability to maintain or increase rental rates at our properties. Included in our approximately 20.2 million net rentable square feet, excluding space held for development, at March 31, 2013 is approximately 445,000 square feet of datacenter space with extensive installed tenant improvements available for lease. Since our IPO, we have leased approximately 3,195,000 square feet of similar space, including Turn-Key Flex<sup>SM</sup>. Our Turn-Key Flex<sup>SM</sup> product is an effective solution for tenants who prefer to utilize a partner with the expertise or capital budget to provide extensive datacenter infrastructure and security. Our expertise in datacenter construction and operations enables us to lease space to these tenants at a premium over other uses. In addition, as of March 31, 2013, we had approximately 2.6 million square feet of space held for development, or approximately 11% of the total rentable space in our portfolio, including four vacant properties comprising approximately 592,000 square feet. Our ability to grow earnings depends in part on our ability to develop space and lease development space at favorable rates, which we may not be able to obtain. Development space requires significant capital investment in order to develop datacenter facilities that are ready for use and, in addition, we may require additional time or encounter delays in securing tenants for development space. We may purchase additional vacant properties and properties with vacant development space in the future. We will require additional capital to finance our development activities, which may not be available or may not be available on terms acceptable to us, including as a result of the conditions described above under Global market and economic conditions.

Economic downturns, including as a result of the conditions described above under Global market and economic conditions, or regional downturns affecting our markets or downturns in the technology-related real estate industry that impair our ability to lease or renew or re-lease space, or otherwise reduce returns on our investments or the ability of our tenants to fulfill their lease commitments, as in the case of tenant bankruptcies, could adversely affect our ability to maintain or increase rental rates at our properties.

*Scheduled lease expirations.* Our ability to re-lease expiring space at rental rates equal to or in excess of current rental rates will impact our results of operations. In addition to approximately 1.2 million square feet of available space in our portfolio, which excludes approximately 2.6 million square feet of space held for development as of March 31, 2013, leases representing approximately 2.4% and 7.0% of the net rentable square footage of our portfolio are scheduled to expire during the nine months ending December 31, 2013 and the year ending December 31, 2014, respectively.

During the three months ended March 31, 2013, we signed new leases totaling approximately 382,000 square feet of space and renewal leases totaling approximately 225,000 square feet of space. The following table summarizes our leasing activity in the three months ended March 31, 2013:

	Number of Leases (1)	Rentable Square Feet (2)	Expiring Rates (3)	New Rates (3)	Rental Rate Changes	TI s/Lease Commissions Per Square Foot (4)	Weighted Average Lease Terms (months)
<b>Leasing Activity (5)</b>							
<b>Renewals Signed</b>							
Turn-Key Flex	4	46,571	\$ 157.67	\$ 137.94	(12.5%)	\$ 0.63	106.7
Powered Base Building	3	145,109	\$ 28.35	\$ 35.29	24.5%	\$ 37.34	147.2
Colocation	9	3,681	\$ 182.28	\$ 207.84	14.0%	\$ 2.25	20.2
Non-technical	7	30,095	\$ 23.43	\$ 24.74	5.6%	\$ 2.63	108.0
<b>New Leases Signed</b>							
Turn-Key Flex	10	47,259		\$ 163.01		\$ 46.34	98.9
Custom Solutions	14	272,753		\$ 119.13		\$ 13.25	160.3
Colocation	20	8,842		\$ 226.19		\$ 67.87	18.3
Non-technical	13	53,448		\$ 28.45		\$ 10.45	94.7
<b>Leasing Activity Summary</b>							
Turn-Key Flex	14	93,830		\$ 150.57			
Powered Base Building	3	145,109		\$ 35.29			
Custom Solutions	14	272,753		\$ 119.13			
Colocation	29	12,523		\$ 220.80			
Non-technical	20	83,543		\$ 27.11			

- (1) The number of leases represents the leased-unit count; a lease could include multiple units.

**Table of Contents**

- (2) For some of our properties, we calculate square footage based on factors in addition to contractually leased square feet, including power, required support space and common area.
- (3) Rental rates represent annual estimated cash rent per rentable square foot adjusted for straight-line rents in accordance with GAAP. GAAP rental rates are inclusive of tenant concessions, if any.
- (4) Excludes short term leases.
- (5) Commencement dates for the leases signed range from 2013 to 2018.

Our ability to re-lease or renew expiring space at rental rates equal to or in excess of current rental rates will impact our results of operations. We continue to see strong demand in most of our key markets for datacenter space and expect the rental rates we are likely to achieve on any new (re-leased) or renewed datacenter space leases for 2013 expirations on an average aggregate basis will generally be higher than the rates currently being paid for the same space on a GAAP basis. For the three months ended March 31, 2013, rents on renewed space decreased by an average of 12.5% on a GAAP basis on our Turn-Key Flex<sup>SM</sup> space compared to the expiring rents and increased by an average of 24.5% on a GAAP basis on our Powered Base Building space compared to the expiring rents. Our past performance may not be indicative of future results, and we cannot assure you that leases will be renewed or that our properties will be re-leased at all or at rental rates equal to or above the current average rental rates. Further, re-leased/renewed rental rates in a particular market may not be consistent with rental rates across our portfolio as a whole due to a number of factors, including local real estate conditions, local supply and demand for datacenter space, competition from other datacenter developers or operators, the condition of the property and whether the property, or space within the property, has been developed.

*Market concentration.* We depend on the market for technology-based real estate in specific geographic regions and significant changes in these regional markets can impact our future results. As of March 31, 2013, our portfolio was geographically concentrated in the following metropolitan markets:

<b>Metropolitan Market</b>	<b>Percentage of March 31, 2013 total annualized rent <sup>(1)</sup></b>
London, England	11.6%
Silicon Valley	10.6%
Dallas	10.3%
Northern Virginia	9.9%
New York Metro	9.0%
San Francisco	7.6%
Chicago	7.5%
Phoenix	7.0%
Boston	4.5%
Los Angeles	4.1%
Paris, France	2.6%
Dublin, Ireland	2.0%
Other	13.3%
	100.0%

- (1) Annualized rent is monthly contractual rent (defined as cash base rent before abatements) under existing leases as of March 31, 2013 multiplied by 12. The aggregate amount of abatements for the three months ended March 31, 2013 was approximately \$8.6 million.



## Table of Contents

*Operating expenses.* Our operating expenses generally consist of utilities, property and ad valorem taxes, property management fees, insurance and site maintenance costs, as well as rental expenses on our ground and building leases. In particular, our buildings require significant power to support the datacenter operations contained in them. Many of our leases contain provisions under which the tenants reimburse us for a portion of property operating expenses and real estate taxes incurred by us. However, we generally are not entitled to reimbursement of property operating expenses, other than utility expense, and real estate taxes under our leases for Turn-Key Flex<sup>SM</sup> facilities. We also incur general and administrative expenses, including expenses relating to our asset management function, as well as significant legal, accounting and other expenses related to corporate governance, SEC reporting and compliance with the various provisions of the Sarbanes-Oxley Act. Increases or decreases in such operating expenses will impact our overall performance. We expect to incur additional operating expenses as we continue to expand.

*Climate change legislation.* In June 2009, the U.S. House of Representatives approved comprehensive clean energy and climate change legislation intended to cut greenhouse gas, or GHG, emissions, create new clean energy jobs and enhance the energy independence of the United States, which included a cap-and-trade program for GHG emissions. The U.S. Senate did not subsequently pass similar legislation. New climate change legislation was introduced in the U.S. Senate in 2013, but significant opposition to federal climate change legislation exists. As a result, action to reduce GHG emissions likely will be focused on regulatory agencies, primarily the U.S. Environmental Protection Agency, or EPA, and state actions. The EPA has been moving aggressively to regulate GHG emissions from automobiles and large stationary sources, including electricity producers, using its own authority under the Clean Air Act. The EPA made an endangerment finding in 2009 that allows it to create regulations imposing emission reporting, permitting, control technology installation, and monitoring requirements applicable to certain emitters of GHGs, including facilities that provide electricity to our data centers, although the materiality of the impacts will not be known until all regulations are finalized. The EPA has already finalized its GHG reporting rule, which requires that certain emitters, including electricity generators, monitor and report GHG emissions. The EPA has also finalized its tailoring rule, which imposes certain permitting and control technology requirements upon newly-constructed or modified facilities which emit GHGs over a certain threshold under the Clean Air Act New Source Review Prevention of Significant Deterioration, or NSR PSD, and Title V permitting programs. As a result, NSR PSD or Title V permits issued after January 2, 2011, for new or modified electricity generating and other facilities may need to address GHG emissions, including by requiring the installation of Best Available Control Technology. Some of those regulations have been finalized and currently are in litigation, and courts have rejected certain legal challenges to the endangerment findings, the tailoring rule, and other regulations. In addition, the EPA proposed in April 2012 a rule that would set a GHG emission standard applicable to new electricity generating units, and the EPA has discussed the possibility of setting a GHG emission standard applicable to existing electricity generating units. States have also taken actions to regulate GHG emissions. In addition, since 2005 the European Union (including the United Kingdom) has been operating under a cap-and-trade program, which directly affects the largest emitters of greenhouse gases, including electricity producers from whom we purchase power. Any additional taxation or regulation of energy use, including as a result of (i) new legislation that Congress may pass, (ii) the regulations that the U.S. EPA has proposed or finalized, (iii) regulations under legislation that states have passed or may pass, or (iv) any further reductions in the EU greenhouse gas cap could significantly increase our costs, and we may not be able to effectively pass all of these costs on to our tenants.

*Interest rates.* As of March 31, 2013, we had approximately \$697.7 million of variable rate debt subject to interest rate swap agreements, including \$134.0 million of mortgage debt and \$563.7 million on our unsecured term loan, along with \$546.6 million and \$184.1 million of variable rate debt that was outstanding on the global revolving credit facility and the unswapped portion of the unsecured term loan, respectively. The availability of debt and equity capital may decrease as a result of the circumstances described above under Global market and economic conditions. The effects on commercial real estate mortgages, if available, include, but may not be limited to: higher loan spreads, tightened loan covenants, reduced loan to value ratios resulting in lower borrower proceeds and higher principal payments. Potential future increases in interest rates and credit spreads may increase our interest expense and fixed charges and negatively affect our financial condition and results of operations, potentially impacting our future access to the debt and equity capital markets. Increased interest rates may also increase the risk that the counterparties to our swap agreements will default on their obligations, which could further increase our interest expense. If we cannot obtain capital from third party sources, we may not be able to acquire or develop properties when strategic opportunities exist, satisfy our debt service obligations or pay the cash dividends to Digital Realty Trust, Inc.'s stockholders necessary to maintain its qualification as a REIT.

*Demand for datacenter space.* Our portfolio of properties consists primarily of technology-related real estate and datacenter real estate in particular. A decrease in the demand for, or increase in supply of, datacenter space, Internet gateway facilities or other technology-related real estate would have a greater adverse effect on our business and financial condition than if we owned a portfolio with a more diversified tenant base or less specialized use. Our development activities make us particularly susceptible to general economic slowdowns, including recessions and the other circumstances described above under Global market and economic conditions, as well as adverse developments in the corporate datacenter, Internet and data communications and broader technology industries. Any such slowdown or adverse development could lead to reduced corporate IT spending or reduced demand for datacenter space. Reduced demand could also result from business relocations, including to markets that we do not currently serve. Changes in industry practice or in technology, such as virtualization technology, more efficient computing or networking devices, or devices that require higher power densities than today's devices, could also reduce demand for the physical datacenter space we provide or make the tenant improvements in our facilities obsolete or in need of significant upgrades to remain viable. In addition, the development of new technologies, the adoption of new industry standards or other factors could render many of our tenants' current

products and services

---

**Table of Contents**

obsolete or unmarketable and contribute to a downturn in their businesses, thereby increasing the likelihood that they default under their leases, become insolvent or file for bankruptcy. In addition, demand for datacenter space in our properties, or the rates at which we lease space, may be adversely impacted either across our portfolio or in specific markets as a result of an increase in the number of competitors, or the amount of space being offered in our markets and other markets by our competitors.

***Critical Accounting Policies***

Our discussion and analysis of our financial condition and results of operations are based upon our condensed consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles, or GAAP. The preparation of these financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses in the reporting period. Our actual results may differ from these estimates. We have provided a summary of our significant accounting policies in note 2 to our condensed consolidated financial statements included elsewhere in this report. We describe below those accounting policies that require material subjective or complex judgments and that have the most significant impact on our financial condition and consolidated results of operations. Our management evaluates these estimates on an ongoing basis, based upon information currently available and on various assumptions management believes are reasonable as of the date on the front cover of this report.

***Investments in Real Estate***

*Acquisition of real estate.* The price that we pay to acquire a property is impacted by many factors including the condition of the property and improvements, the occupancy of the building, the term and rate of in place leases, the creditworthiness of the tenants, favorable or unfavorable financing, above or below market ground leases and numerous other factors.

Accordingly, we are required to make subjective assessments to allocate the purchase price paid to acquire investments in real estate among the assets acquired and liabilities assumed based on our estimate of the fair values of such assets and liabilities. This includes determining the value of the property and improvements, land, any ground leases, tenant improvements, in-place tenant leases, tenant relationships, the value (or negative value) of in place leases, any debt or deferred taxes assumed from the seller or loans made by the seller to us and any building leases assumed from the seller. Each of these estimates requires a great deal of judgment and some of the estimates involve complex calculations. These allocation assessments have a direct impact on our results of operations. For example, if we were to allocate more value to land, there would be no depreciation with respect to such amount. If we were to allocate more value to the property as opposed to allocating to the value of in-place tenant leases, this amount would be recognized as an expense over a much longer period of time. This potential effect occurs because the amounts allocated to property are depreciated over the estimated lives of the property whereas amounts allocated to in-place tenant leases are amortized over the estimated term (including renewal and extension assumptions) of the leases. Additionally, the amortization of the value (or negative value) assigned to in place leases is recorded as an adjustment to rental revenue as compared to amortization of the value of in-place tenant leases and tenant relationships, which is included in depreciation and amortization in our condensed consolidated statements of operations.

*Capitalization of costs.* Direct and indirect project costs that are clearly associated with the development of properties are capitalized as incurred. Project costs include all costs directly associated with the development of a property, including construction costs, interest, property taxes, insurance, legal fees and costs of personnel working on the project. Indirect costs that do not clearly relate to the projects under development are not capitalized and are charged to expense as incurred.

Capitalization of costs begins when activities, including development of plans, process of obtaining permits from governmental authorities and physical construction that are necessary to get the asset ready for its intended use are in progress and costs have been incurred. Capitalization of costs ceases when the development project is substantially complete and ready for its intended use. Determining when a development project commences, and when it is substantially complete and ready for its intended use involves a degree of judgment. We generally consider a development project to be substantially complete and ready for its intended use upon receipt of a certificate of occupancy, or certificate of substantial completion, or other end of job indicators such as a receipt of commissioning report. We cease cost capitalization if activities necessary for the development of the property have been suspended. Capitalized costs are allocated to the specific components of a project that are benefited.

*Useful lives of assets.* We are required to make subjective assessments as to the useful lives of our properties for purposes of determining the amount of depreciation to record on an annual basis with respect to our investments in real estate. These assessments have a direct impact on our net income because if we were to shorten the expected useful lives of our investments in real estate we would depreciate such investments over fewer years, resulting in more depreciation expense and lower net income on an annual basis.

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

*Asset impairment evaluation.* We review each of our properties for indicators that its carrying amount may not be recoverable. Examples of such indicators may include a significant decrease in the market price of the property, a significant adverse change in the extent or manner in which the property is being used in its physical condition or expected to be used based on the underwriting at the time of acquisition, an accumulation of costs significantly in excess of the amount originally expected for the acquisition or development of the property, or a history of operating or cash flow losses of the property. When such impairment indicators exist, we

**Table of Contents**

review an estimate of the future undiscounted net cash flows (excluding interest charges) expected to result from the real estate investment's use and eventual disposition and compare that estimate to the carrying value of the property. We consider factors such as future operating income, trends and prospects, as well as the effects of leasing demand, competition and other factors. If our future undiscounted net cash flow evaluation indicates that we are unable to recover the carrying value of a real estate investment, an impairment loss is recorded to the extent that the carrying value exceeds the estimated fair value of the property. These losses have a direct impact on our net income because recording an impairment loss results in an immediate negative adjustment to net income. The evaluation of anticipated cash flows is highly subjective and is based in part on assumptions regarding future occupancy, rental rates and capital requirements that could differ materially from actual results in future periods. Since cash flows on properties considered to be long-lived assets to be held and used are considered on an undiscounted basis to determine whether the carrying value of a property is recoverable, our strategy of holding properties over the long-term directly decreases the likelihood of their carrying values not being recoverable and therefore requiring the recording of an impairment loss. If our strategy changes or market conditions otherwise dictate an earlier sale date, an impairment loss may be recognized and such loss could be material. If we determine that the asset fails the recoverability test, the affected assets must be reduced to their fair value. No such impairment losses have been recognized to date.

We generally estimate the fair value of rental properties utilizing a discounted cash flow analysis that includes projections of future revenues, expenses and capital improvement costs that a market participant would use based on the highest and best use of the asset, which is similar to the income approach that is commonly utilized by appraisers.

*Revenue Recognition*

Rental income is recognized using the straight-line method over the terms of the tenant leases. Deferred rents included in our condensed consolidated balance sheets represent the aggregate excess of rental revenue recognized to date on a straight-line basis versus the contractual rental payments under the terms of the leases. Many of our leases contain provisions under which the tenants reimburse us for a portion of property operating expenses and real estate taxes incurred by us. However, we generally are not entitled to reimbursement of property operating expenses, other than utility expense, and real estate taxes under our leases for Turn-Key Flex<sup>SM</sup> facilities. Such reimbursements are recognized in the period that the expenses are incurred. Lease termination fees are recognized over the remaining term of the lease, effective as of the date the lease modification is finalized, assuming collection is not considered doubtful. As discussed above, we recognize amortization of the value of acquired above or below market tenant leases as a reduction of rental revenue in the case of above market leases or an increase to rental revenue in the case of below market leases.

We must make subjective estimates as to when our revenue is earned and the collectability of our accounts receivable related to minimum rent, deferred rent, expense reimbursements, lease termination fees and other income. We specifically analyze accounts receivable and historical bad debts, tenant concentrations, tenant creditworthiness and current economic trends when evaluating the adequacy of the allowance for bad debts. These estimates have a direct impact on our net income because a higher bad debt allowance would result in lower net income, and recognizing rental revenue as earned in one period versus another would result in higher or lower net income for a particular period.

*Share-Based Awards*

We recognize compensation expense related to share-based awards. We generally amortize this compensation expense over the vesting period of the award. The calculation of the fair value of share-based awards is subjective and requires several assumptions over such items as expected stock volatility, dividend payments and future company results. These assumptions have a direct impact on our net income because a higher share-based awards amount would result in lower net income for a particular period.

*Results of Operations*

The discussion below relates to our financial condition and results of operations for the three months ended March 31, 2013 and 2012. A summary of our operating results for the three months ended March 31, 2013 and 2012 is as follows (in thousands).

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
<b>Income Statement Data:</b>		
Total operating revenues	\$ 358,370	\$ 283,148
Total operating expenses	(259,784)	(197,232)

Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Operating income	98,586	85,916
Other expenses, net	(46,905)	(36,653)
Net income	\$ 51,681	\$ 49,263

**Table of Contents**

Our property portfolio has experienced consistent and significant growth since the first property acquisition in January 2002. As a result of this growth, our period-to-period comparison of our financial performance focuses on the impact on our revenues and expenses resulting both from the new property additions to our portfolio, as well as on a same store property basis (same store properties are properties that were owned and operated for the entire current period and the entire immediate preceding year). The following table identifies each of the properties in our portfolio acquired from January 1, 2012 through March 31, 2013.

**Table of Contents**

Acquired Buildings	Acquisition Date	Space held for development as of March 31, 2013 <sup>(1)</sup>	Net rentable square feet excluding space held for development <sup>(2)</sup>	Square feet including space held for development	Occupancy rate as of March 31, 2013 <sup>(3)</sup>
<b>As of December 31, 2011 (105 properties)</b>					
		1,903,846	16,841,258	18,745,104	93.1%
<b>January 1, 2012 through March 31, 2013</b>					
Convergence Business Park	Feb-12		829,372	829,372	98.5
9333, 9355, 9377 Grand Avenue	May-12	117,515	457,429	574,944	100.0
8025 North Interstate 35	May-12		62,237	62,237	100.0
400 S. Akard Street	Jun-12		269,563	269,563	94.7
Unit B Prologis Park	Jul-12		120,000	120,000	100.0
The Chess Building	Jul-12		133,000	133,000	97.3
Unit 21 Goldsworth Park Trading Estate	Jul-12	131,252	348,748	480,000	99.4
11900 East Cornell Avenue	Sep-12		285,840	285,840	94.3
701 Union Boulevard	Nov-12	271,000		271,000	
23 Waterloo Rd	Dec-12		51,990	51,990	100.0
1 Rue Jean-Pierre	Dec-12		104,666	104,666	100.0
Liet-dit le Christ de Saclay	Dec-12		21,337	21,337	100.0
127 Rue de Paris	Dec-12		59,991	59,991	100.0
17201 Waterview Parkway	Jan-13		61,750	61,750	100.0
1900 S. Price Road	Jan-13	108,926	118,348	227,274	100.0
371 Gough Road	Mar-13	55,495	64,546	120,041	100.0
1500 Towerview Road	Mar-13		328,765	328,765	100.0
<b>Subtotal</b>		684,188	3,317,582	4,001,770	98.5%
<b>Total</b>		2,588,034	20,158,840	22,746,874	94.0%

- (1) Space held for development requires significant capital investment in order to develop datacenter facilities that are ready for use. In certain circumstances this may include datacenter space that requires a large capital investment in order to build out the space.
- (2) Net rentable square feet at a building represents the current square feet at that building under lease as specified in the lease agreements plus management's estimate of space available for lease based on engineering drawings. Net rentable square feet includes tenants' proportional share of common areas but excludes space held for development.
- (3) Occupancy rates exclude space held for development. For some of our properties, we calculate occupancy based on factors in addition to contractually leased square feet, including available power, required support space and common area.



**Table of Contents***Comparison of the Three Months Ended March 31, 2013 to the Three Months Ended March 31, 2012**Portfolio*

As of March 31, 2013, our portfolio consisted of 122 properties, excluding three properties held as investments in unconsolidated joint ventures and developable land, with an aggregate of 22.7 million rentable square feet including 2.6 million square feet of space held for development compared to a portfolio consisting of 102 properties, excluding three properties held as investments in unconsolidated joint ventures and developable land, with an aggregate of 19.1 million rentable square feet including 2.2 million square feet of space held for development as of March 31, 2012. We acquired 16 properties and developed four properties (land was acquired prior to March 31, 2012) during the twelve months ended March 31, 2013.

*Revenues*

Total operating revenues for the three months ended March 31, 2013 and 2012 were as follows (in thousands):

	<b>Three Months Ended March 31,</b>		
	<b>2013</b>	<b>2012</b>	<b>Change</b>
Rental	\$ 281,399	\$ 222,834	\$ 58,565
Tenant reimbursements	75,917	57,862	18,055
Construction management fee	806	2,452	(1,646)
Other	248		248
<b>Total operating revenues</b>	<b>\$ 358,370</b>	<b>\$ 283,148</b>	<b>\$ 75,222</b>

As shown by the same store and new properties table below, the increases in rental revenues and tenant reimbursement revenues in the three months ended March 31, 2013 compared to the same period in 2012 were due to new leasing at our same store properties, including completed and leased development space, and acquisitions of properties. Other revenues changes in the periods presented were primarily due to tenant termination revenues. We acquired 16 properties during the twelve months ended March 31, 2013.

The following tables show total operating revenues for same store properties and new properties (in thousands).

	<b>Same Store</b>			<b>New Properties</b>		
	<b>Three Months Ended March 31, 2013</b>	<b>2012</b>	<b>Change</b>	<b>Three Months Ended March 31, 2013</b>	<b>2012</b>	<b>Change</b>
Rental	\$ 245,678	\$ 221,067	\$ 24,611	\$ 35,721	\$ 1,767	\$ 33,954
Tenant reimbursements	62,649	56,933	5,716	13,268	929	12,339
Construction management fee				806	2,452	(1,646)
Other	248		248			
<b>Total operating revenues</b>	<b>\$ 308,575</b>	<b>\$ 278,000</b>	<b>\$ 30,575</b>	<b>\$ 49,795</b>	<b>\$ 5,148</b>	<b>\$ 44,647</b>

Same store rental revenues increased for the three months ended March 31, 2013 compared to the same period in 2012 primarily as a result of new leases at our properties during the twelve months ended March 31, 2013 due to strong demand for datacenter space, including leases of completed development space, the largest of which was for space in 29A International Business Park, 3825 NW Aloclek Place and 98 Radnor Drive. Rental revenue included amounts earned from leases with The tel(x) Group, Inc., or tel(x), which was sold to an unrelated third party in 2011, of approximately \$16.0 million and \$10.4 million for the three months ended March 31, 2013 and 2012, respectively. Same store tenant reimbursement revenues increased for the three months ended March 31, 2013 as compared to the same period in 2012 primarily as a result of new leasing and higher utility and operating expenses being billed to our tenants, the largest occurrences of which were at 128 First Avenue, 29A International Business Park and 1100 Space Park Drive.

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

New properties revenue increases were caused by properties acquired during the period from January 1, 2012 to March 31, 2013. For the three months ended March 31, 2013, the Sentrum Portfolio, 400 S. Akard and Convergence Business Park contributed \$39.7 million, or approximately 86%, of the new properties increase in rental revenues and tenant reimbursements compared to the same period in 2012.

**Table of Contents***Operating Expenses and Interest Expense*

Operating expenses and interest expense during the three months ended March 31, 2013 and 2012 were as follows (in thousands):

	<b>Three Months Ended March 31,</b>		
	<b>2013</b>	<b>2012</b>	<b>Change</b>
Rental property operating and maintenance	\$ 106,780	\$ 79,845	\$ 26,935
Property taxes	21,042	16,042	5,000
Insurance	2,205	2,230	(25)
Construction management	384	193	191
Depreciation and amortization	111,623	83,995	27,628
General and administrative	15,951	14,250	1,701
Transactions	1,763	677	1,086
Other	36		36
<b>Total operating expenses</b>	<b>\$ 259,784</b>	<b>\$ 197,232</b>	<b>\$ 62,552</b>
Interest expense	\$ 48,078	\$ 38,030	\$ 10,048

As shown in the same store and new properties table below, total expenses for the three months ended March 31, 2013 increased compared to the same period in 2012 primarily as a result of higher first quarter 2013 utility rates in several of our properties along with development projects being placed into service leading to higher utility expense in 2013. The following table shows expenses for new properties (properties that were acquired after December 31, 2011) and same store properties (all other properties) (in thousands).

	<b>Same Store</b>			<b>New Properties</b>		
	<b>Three Months Ended March 31,</b>	<b>2012</b>	<b>Change</b>	<b>2013</b>	<b>2012</b>	<b>Change</b>
Rental property operating and maintenance	\$ 92,115	\$ 79,190	\$ 12,925	\$ 14,665	\$ 655	\$ 14,010
Property taxes	18,695	15,925	2,770	2,347	117	2,230
Insurance	2,111	2,193	(82)	94	37	57
Construction management <sup>(1)</sup>				384	193	191
Depreciation and amortization	96,177	82,956	13,221	15,446	1,039	14,407
General and administrative <sup>(2)</sup>	15,951	14,250	1,701			
Transactions <sup>(3)</sup>				1,763	677	1,086
Other	36		36			
<b>Total operating expenses</b>	<b>\$ 225,085</b>	<b>\$ 194,514</b>	<b>\$ 30,571</b>	<b>\$ 34,699</b>	<b>\$ 2,718</b>	<b>\$ 31,981</b>
Interest expense <sup>(4)</sup>	\$ 42,007	\$ 38,030	\$ 3,977	\$ 6,071	\$	\$ 6,071

(1) Construction management expenses are included entirely in new properties as they are not allocable to specific properties.

(2) General and administrative expenses are included in same store as they are not allocable to specific properties.

(3) Transaction expenses are included entirely in new properties as they are not allocable to specific properties.

(4) Interest expense on our global revolving credit facility and unsecured term loan is allocated on a specific property basis.

Same store rental property operating and maintenance expenses increased in the three months ended March 31, 2013 compared to the same period in 2012 primarily as a result of higher consumption and utility first quarter 2013 rates in several of our properties along with development projects being placed into service leading to higher utility expense in 2013. We capitalized amounts relating to compensation expense of employees direct and incremental to construction and executed leasing activities of \$10.1 million and \$7.9 million for the three months ended March 31, 2013 and 2012, respectively.

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Same store depreciation and amortization expense increased in the three months ended March 31, 2013 compared to the same period in 2012, principally because of depreciation of development projects that were placed into service in late 2012 and during 2013.

General and administrative expenses for the three months ended March 31, 2013 compared to the same period in 2012 primarily due to the growth of our company, which resulted in more employees, additional incentive compensation, and higher professional fees and marketing expenses.

---

## **Table of Contents**

Same store interest expense increased for the three months ended March 31, 2013 as compared to the same period in 2012 primarily as a result of the issuance of our 3.625% Notes due 2022 (2022 Notes) in September 2012 offset by lower average outstanding mortgage debt balances during 2013 compared to 2012 primarily due to the paydown of the following loans: 114 Rue Ambroise Croizat (January 2012), Unit 9, Blanchardstown Corporate Park (January 2012), 1201 Comstock Street (April 2012), 2805 Lafayette Street (May 2012), 2805 Lafayette Street Mezzanine (May 2012) and 1350 Duane Avenue/3080 Raymond Street (September 2012). During the three months ended March 31, 2013 and 2012, we capitalized interest of approximately \$5.3 million and \$4.5 million, respectively.

New properties increases were caused by properties acquired during the period from January 1, 2012 to March 31, 2013. For the three months ended March 31, 2013, the Sentrum Portfolio, 400 S. Akard and Convergence Business Park contributed \$25.8 million, or approximately 81%, of the total new properties increase in total operating expenses (excluding construction management) compared to the same period in 2012.

New properties interest expense increased for the three months ended March 31, 2013 as compared to the same period in 2012 primarily as a result of the issuance of our 4.250% Notes due 2025 in January 2013.

Transactions expense increased in the three months ended March 31, 2013 compared to the same period in 2012, principally because of expenses related to the volume of acquisitions in 2013 (four properties) compared to 2012 (one property).

### ***Liquidity and Capital Resources of the Parent Company***

In this *Liquidity and Capital Resources of the Parent Company* section and in the *Liquidity and Capital Resources of the Operating Partnership* section below, the term, our *parent company*, refers to Digital Realty Trust, Inc. on an unconsolidated basis, excluding our operating partnership.

#### ***Analysis of Liquidity and Capital Resources***

Our parent company's business is operated primarily through our operating partnership of which our parent company is the sole general partner and which it consolidates for financial reporting purposes. Because our parent company operates on a consolidated basis with our operating partnership, the section entitled *Liquidity and Capital Resources of the Operating Partnership* should be read in conjunction with this section to understand the liquidity and capital resources of our parent company on a consolidated basis and how our company is operated as a whole.

Our parent company issues public equity from time to time, but does not otherwise generate any capital itself or conduct any business itself, other than incurring certain expenses in operating as a public company which are fully reimbursed by the operating partnership. Our parent company itself does not hold any indebtedness other than guarantees of the indebtedness of our operating partnership and certain of its subsidiaries, and its only material asset is its ownership of partnership interests of our operating partnership. Therefore, the consolidated assets and liabilities and the consolidated revenues and expenses of our parent company and our operating partnership are the same on their respective financial statements, except for immaterial differences related to cash, other assets and accrued liabilities that arise from public company expenses paid by our parent company. However, all debt is held directly or indirectly at the operating partnership level. Our parent company's principal funding requirement is the payment of dividends on its common and preferred shares. Our parent company's principal source of funding for its dividend payments is distributions it receives from our operating partnership.

As the sole general partner of our operating partnership, our parent company has the full, exclusive and complete responsibility for our operating partnership's day-to-day management and control. Our parent company causes our operating partnership to distribute such portion of its available cash as our parent company may in its discretion determine, in the manner provided in our operating partnership's partnership agreement. Our parent company receives proceeds from its equity issuances from time to time, but is generally required by our operating partnership's partnership agreement to contribute the proceeds from its equity issuances to our operating partnership in exchange for partnership units of our operating partnership.

Our parent company is a well-known seasoned issuer with an effective shelf registration statement filed on April 23, 2012 that allows our parent company to register unspecified various classes of equity securities. As circumstances warrant, our parent company may issue equity from time to time on an opportunistic basis, dependent upon market conditions and available pricing. Any proceeds from such equity issuances would be generally contributed to our operating partnership in exchange for additional equity interests in our operating partnership. Our operating partnership may use the proceeds to acquire additional properties, to fund development opportunities and for general working capital purposes, including potentially for the repurchase, redemption or retirement of outstanding debt or preferred securities.

The liquidity of our parent company is dependent on our operating partnership's ability to make sufficient distributions to our parent company. The primary cash requirement of our parent company is its payment of dividends to its stockholders. Our parent company also guarantees our operating partnership's, as well as certain of its subsidiaries', unsecured debt. If our operating partnership or such subsidiaries fail to fulfill their

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

debt requirements, which trigger parent company guarantee obligations, then our parent company will be required to fulfill its cash payment commitments under such guarantees. However, our parent company's only asset is its investment in our operating partnership.

## Table of Contents

We believe our operating partnership's sources of working capital, specifically its cash flow from operations, and funds available under its global revolving credit facility are adequate for it to make its distribution payments to our parent company and, in turn, for our parent company to make its dividend payments to its stockholders. However, we cannot assure you that our operating partnership's sources of capital will continue to be available at all or in amounts sufficient to meet its needs, including its ability to make distribution payments to our parent company. The lack of availability of capital could adversely affect our operating partnership's ability to pay its distributions to our parent company, which would in turn, adversely affect our parent company's ability to pay cash dividends to its stockholders.

On June 29, 2011, our parent company commenced an At-the-Market equity distribution program under which it can issue and sell up to \$400.0 million of its common stock through, at its discretion, any of Merrill Lynch, Pierce Fenner & Smith Incorporated, Citigroup Global Markets Inc., Credit Suisse Securities (USA) LLC, Deutsche Bank Securities Inc. and Morgan Stanley & Co. LLC as its sales agents. For the three months ended March 31, 2012, our parent company generated net proceeds of approximately \$62.7 million from the issuance of approximately 1.0 million shares of common stock under the program at an average price of \$66.19 per share after payment of approximately \$0.6 million of commissions to the sales agents. The proceeds from the issuances were contributed to our operating partnership in exchange for the issuance of approximately 1.0 million common units to our parent company. No sales were made under the program during the three months ended March 31, 2013. The sales of common stock under the equity distribution program will be made in at the market offerings as defined in Rule 415 of the Securities Act. As of March 31, 2013, shares of common stock having an aggregate offering price of \$53.8 million remained available for offer and sale under the program.

On January 18, 2013, Digital Stout Holding, LLC, a wholly-owned subsidiary of Digital Realty Trust, L.P., issued £400.0 million (or approximately \$634.8 million based on the exchange rate of £1.00 to \$1.59 on January 18, 2013) aggregate principal amount of its 4.250% Guaranteed Notes due 2025, or the 2025 notes. The 2025 Notes are senior unsecured obligations of Digital Stout Holding, LLC and are fully and unconditionally guaranteed by the Company and the Operating Partnership. Interest on the 2025 notes is payable semiannually in arrears at a rate of 4.250% per annum. The net proceeds from the offering after deducting the original issue discount of approximately \$4.8 million and underwriting commissions and estimated expenses of approximately \$5.8 million was approximately \$624.2 million. We used the net proceeds from this offering to temporarily repay borrowings under our global revolving credit facility.

Effective February 26, 2013, our parent company converted all outstanding shares of its series D preferred stock, into shares of our parent company's common stock in accordance with the terms of the series D preferred stock. Each share of series D preferred stock was converted into 0.6360 shares of our parent company's common stock. In connection with this conversion, our operating partnership issued 3,054,186 common units to our parent company upon conversion of 4,802,180 series D cumulative convertible preferred units.

On April 9, 2013, our parent company issued an aggregate of 10.0 million shares of its 5.875% Series G Cumulative Redeemable Preferred Stock for total net proceeds, after underwriting discounts and estimated offering expenses, of \$241.5 million, including the proceeds from the partial exercise of the underwriters' over-allotment option. We have used and intend to use the net proceeds from the offering to temporarily repay borrowings under our global revolving credit facility, to acquire additional properties, to fund development opportunities and for general working capital purposes including potentially for the repurchase, redemption or retirement of outstanding debt or preferred equity securities.

### *Future Uses of Cash*

Our parent company may from time to time seek to retire, redeem or repurchase its preferred equity or the debt securities of our operating partnership through cash purchases and/or exchanges for equity securities in open market purchases, privately negotiated transactions or otherwise. Such repurchases, redemptions or exchanges, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions or other factors. The amounts involved may be material.

We are also subject to the commitments discussed below under Dividends and Distributions.

### *Dividends and Distributions*

Our parent company is required to distribute 90% of its taxable income (excluding capital gains) on an annual basis in order for it to continue to qualify as a REIT for federal income tax purposes. Accordingly, our parent company intends to make, but is not contractually bound to make, regular quarterly distributions to its common stockholders from cash flow from our operating partnership's operating activities. While historically our parent company has satisfied this distribution requirement by making cash distributions to its stockholders, it may choose to satisfy this requirement by making distributions of cash or other property. All such distributions are at the discretion of our parent company's board of directors. Our parent company considers market factors and our





**Table of Contents**

operating partnership's performance in addition to REIT requirements in determining distribution levels. Our parent company has distributed at least 100% of its taxable income annually since inception to minimize corporate level federal income taxes. Amounts accumulated for distribution to stockholders are invested primarily in interest-bearing accounts and short-term interest-bearing securities, which are consistent with our intention to maintain our parent company's status as a REIT. The exchange rate on the operating partnership's 5.50% exchangeable senior debentures due 2029 (2029 Debentures) is subject to adjustment for certain events, including, but not limited to, certain dividends on our parent company's common stock in excess of \$0.33 per share per quarter. Therefore, the declaration and payment of quarterly dividends by our parent company in excess of these thresholds may increase the dilutive impact of our operating partnership's exchangeable debentures on our parent company's common stockholders.

As a result of this distribution requirement, our operating partnership cannot rely on retained earnings to fund its on-going operations to the same extent that other companies whose parent companies are not REITs can. Our parent company may need to continue to raise capital in the equity markets to fund our operating partnership's working capital needs, as well as potential developments at new or existing properties, acquisitions or investments in existing or newly created joint ventures. In addition, our parent company may be required to use borrowings under our operating partnership's global revolving credit facility, if necessary, to meet REIT distribution requirements and maintain our parent company's REIT status.

Our parent company has declared and paid the following dividends on its common and preferred stock for the three months ended March 31, 2013 (in thousands):

<b>Date dividend declared</b>	<b>Dividend payable date</b>	<b>Series E Preferred Stock <sup>(1)</sup></b>	<b>Series F Preferred Stock <sup>(2)</sup></b>	<b>Common Stock <sup>(3)</sup></b>
February 12, 2013	March 29, 2013	\$ 5,031	\$ 3,023	\$ 100,165

(1) \$1.750 annual rate of dividend per share.

(2) \$1.656 annual rate of dividend per share.

(3) \$3.120 annual rate of dividend per share.

Distributions out of our current or accumulated earnings and profits are generally classified as ordinary income whereas distributions in excess of our current and accumulated earnings and profits, to the extent of a stockholder's U.S. federal income tax basis in our parent company's stock, are generally classified as a return of capital. Distributions in excess of a stockholder's U.S. federal income tax basis in our parent company's stock are generally characterized as capital gain. Cash provided by operating activities has been generally sufficient to fund distributions, however, we may also need to utilize borrowings under the global revolving credit facility to fund distributions.

***Liquidity and Capital Resources of the Operating Partnership***

In this Liquidity and Capital Resources of the Operating Partnership section, the terms we, our and us refer to our operating partnership together with its consolidated subsidiaries or our operating partnership and our parent company together with their consolidated subsidiaries, as the context requires.

***Analysis of Liquidity and Capital Resources***

Our parent company is our sole general partner and consolidates our results of operations for financial reporting purposes. Because we operate on a consolidated basis with our parent company, the section entitled Liquidity and Capital Resources of the Parent Company should be read in conjunction with this section to understand our liquidity and capital resources on a consolidated basis.

## Table of Contents

As of March 31, 2013, we had \$42.1 million of cash and cash equivalents, excluding \$43.9 million of restricted cash. Restricted cash primarily consists of interest-bearing cash deposits required by the terms of several of our mortgage loans for a variety of purposes, including real estate taxes, insurance, anticipated or contractually obligated tenant improvements, as well as capital expenditures.

Our short-term liquidity requirements primarily consist of operating expenses, development costs and other expenditures associated with our properties, distributions to our parent company in order for it to make dividend payments on its preferred stock, distributions to our parent company in order for it to make dividend payments to its stockholders required to maintain its REIT status, distributions to the unitholders in our operating partnership, capital expenditures, debt service on our loans and, potentially, acquisitions. We expect to meet our short-term liquidity requirements through net cash provided by operations, restricted cash accounts established for certain future payments and by drawing upon our global revolving credit facility.

On November 3, 2011, our operating partnership replaced its corporate and Asia Pacific revolving credit facilities with an expanded revolving credit facility, which we refer to as the global revolving credit facility, increasing its total borrowing capacity to \$1.5 billion from \$850 million. The global revolving credit facility has an accordion feature that would enable us to increase the borrowing capacity of the credit facility to \$2.25 billion, subject to the receipt of lender commitments. On August 10, 2012, we increased the aggregate commitments under our global revolving credit facility from \$1.5 billion to \$1.8 billion, pursuant to the partial exercise of the accordion feature. The renewed facility matures on November 3, 2015, with a one-year extension option. The interest rate for borrowings under the expanded facility equals the applicable index plus a margin which is based on the credit rating of our long-term debt and is currently 125 basis points. An annual facility fee on the total commitment amount of the facility, based on the credit rating of our long-term debt and currently 25 basis points, is payable quarterly. Funds may be drawn in U.S., Canadian, Singapore, Australian and Hong Kong dollars, as well as Euro, British pound sterling, Swiss franc and Japanese yen denominations. As of March 31, 2013, borrowings under the global revolving credit facility bore interest at a blended rate of 2.00%, comprised of 1.46% (U.S. dollars), 1.37% (Euros), 1.56% (Singapore dollars), 4.32% (Australian dollars), 1.46% (Hong Kong dollars) and 2.30% (Canadian dollars), which are based on 1-month LIBOR, 1-month EURIBOR, 1-month SIBOR, 1-month BBR, 1-month HIBOR and 1-month CAD LIBOR, respectively, plus a margin of 1.25%. We have used and intend to use available borrowings under the global revolving credit facility, to acquire additional properties, fund development opportunities and to provide for working capital and other corporate purposes, including potentially for the repurchase, redemption or retirement of outstanding debt or preferred equity securities. As of March 31, 2013, we have capitalized approximately \$11.2 million of financing costs related to the global revolving credit facility. As of March 31, 2013, approximately \$546.6 million was drawn under this facility and \$31.9 million of letters of credit were issued, leaving approximately \$1.2 billion available for use.

On April 17, 2012, we closed a \$750.0 million senior unsecured multi-currency term loan facility. The facility matures on April 16, 2017. Interest rates are based on our senior unsecured debt ratings and are currently 145 basis points over the applicable index for floating rate advances. Funds may be drawn in U.S., Singapore and Australian dollars, as well as Euro and British pound sterling denominations with the option to add Hong Kong dollars and Japanese yen upon an accordion exercise, subject to the receipt of lender commitments. We had the ability to delay draw up to \$250.0 million for up to 90 days from the date of closing. As of June 30, 2012, we had drawn approximately \$525 million of the available facility based on exchange rates in effect at the time of each draw. An additional \$225 million was drawn against the facility during July 2012 based on exchange rates in effect at the time of the draws. Based on exchange rates in effect at March 31, 2013, the balance outstanding is approximately \$747.8 million. We have used borrowings under the term loan for acquisitions, repayment of indebtedness, development, working capital and general corporate purposes. The covenants under this loan are consistent with our global revolving credit facility.

For a discussion of the potential impact of current global economic and market conditions on our liquidity and capital resources, see [Factors Which May Influence Future Results of Operations](#) [Global market and economic conditions](#) above.

On June 29, 2011, our parent company commenced its new At-the-Market equity distribution program discussed under [Liquidity and Capital Resources of the Parent Company](#) above. For the three months ended March 31, 2012, our parent company generated net proceeds of approximately \$62.7 million from the issuance of approximately 1.0 million shares of common stock under the program at an average price of \$66.19 per share after payment of approximately \$0.6 million of commissions to the sales agents. The proceeds from the issuances were contributed to us in exchange for the issuance of approximately 1.0 million common units to our parent company. No sales were made under the program during the three months ended March 31, 2013. As of March 31, 2013, shares of common stock having an aggregate offering price of \$53.8 million remained available for offer and sale under the program.

On January 18, 2013, Digital Stout Holding, LLC, a wholly-owned subsidiary of our operating partnership, issued £400.0 million (or approximately \$634.8 million based on the exchange rate of £1.00 to \$1.59 on January 18, 2013) aggregate principal amount of its 4.250% Guaranteed Notes due 2025, or the 2025 notes. The 2025 Notes are senior unsecured obligations of Digital Stout Holding, LLC and are fully and unconditionally guaranteed by our parent company and our operating partnership. Interest on the 2025 notes is payable semiannually in arrears at a rate of 4.250% per annum. The net proceeds from the offering after deducting the original issue discount of approximately \$4.8 million and

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

underwriting commissions and estimated expenses of approximately \$5.8 million was approximately \$624.2 million. We used the net proceeds from this offering to temporarily repay borrowings under our global revolving credit facility.

---

## **Table of Contents**

On January 31, 2013, we completed the acquisition of two properties for an aggregate purchase price of \$32.5 million. One property is a 61,750 square foot data center and is located in the Dallas metropolitan area. The other property consists of three buildings totaling approximately 227,000 square feet and is located in the Phoenix metropolitan area. Two of the buildings are non-technical single tenant sale-leasebacks and the third building will be developed. The acquisitions were financed with borrowings under our global revolving credit facility.

On March 11, 2013, we made an investment of \$12.5 million in a data center, network and IT services company in Mexico. This investment represents our entrance into the Mexican market. The investment was financed with borrowings under our global revolving credit facility.

On March 12, 2013, we completed the acquisition of a 120,000 square foot data center development property for C\$8.65 million (or approximately \$8.4 million based on the March 12, 2013 exchange rate of \$1.00 to C\$1.03). The property is located in the Toronto metropolitan area. The acquisition was financed with borrowings under our global revolving credit facility.

On March 27, 2013, we completed the acquisition of a 329,000 square foot data center for \$37.0 million. The property is located in the Minneapolis metropolitan area and is structured as a sale-leaseback transaction. The acquisition was financed with borrowings under our global revolving credit facility.

The weighted average cash capitalization rate on income-producing properties, excluding development projects, acquired during the three months ended March 31, 2013 was 11.3%. We calculate the cash capitalization rate on acquisitions by dividing anticipated annual net operating income by the purchase price (including assumed debt). Net operating income represents rental revenue and tenant reimbursement revenue from in place leases less rental property operating and maintenance expenses, property taxes and insurance expenses and is not a financial measure calculated in accordance with GAAP. Our calculation of the weighted average cash capitalization rate for acquisitions may change based on our experience operating the properties following the closing of the acquisitions.

### *Construction*

As of March 31, 2013, the balance of construction work in progress was \$749.6 million, which included 1.4 million square feet of Turn Key Flex<sup>SM</sup>, Custom Solutions and Powered Base Buildings<sup>®</sup> construction projects with a cost including accruals of \$245.9 million. Cost of work on buildings, sites, and other improvements associated with specific space under construction was \$173.4 million. The expected cost to complete the work on the 1.4 million square feet and specific space under construction is \$541.5 million for a total expected cost of \$960.9 million. Including the proportionate acquisition cost, capitalized interest, and capitalized general and administrative costs, the expected total cost of work associated with the delivery of the above projects is approximately \$1.6 billion.

As of December 31, 2012, the balance of construction work in progress was \$641.7 million, which included 1.4 million square feet of Turn Key Flex<sup>SM</sup>, Custom Solutions and Powered Base Buildings<sup>®</sup> construction projects with a cost including accruals of \$135.4 million. Cost of work on buildings, sites, and other improvements associated with specific space under construction was \$156.6 million. The expected cost to complete the work on the 1.4 million square feet and specific space under construction is \$599.0 million for a total expected cost of \$891.0 million. Including the proportionate acquisition cost, capitalized interest, and capitalized general and administrative costs, the expected total cost of work associated with the delivery of the above projects is approximately \$1.6 billion.

### *Future Uses of Cash*

Our properties require periodic investments of capital for tenant-related capital expenditures and for general capital improvements. As of March 31, 2013, we had approximately 2.6 million square feet of space held for development and we also owned approximately 445,000 square feet of datacenter space with extensive installed tenant improvements available for lease. Depending on demand for additional Turn-Key Flex<sup>SM</sup> space, we expect to incur significant tenant improvement costs to build out and develop this type of space. Turn-Key Flex<sup>SM</sup> space is move-in-ready space for the placement of computer and network equipment required to provide a datacenter environment.

At March 31, 2013, approximately 1,390,000 square feet was under construction for Turn-Key Flex<sup>SM</sup>, Powered Base Building<sup>®</sup> and Custom Solutions product, all of which are expected to be income producing on or after completion, in 11 U.S. domestic markets, one European market and one Australian market, consisting of approximately 500,000 square feet of space under development projects and 890,000 square feet of land under development projects. At March 31, 2013, we had commitments under construction contracts for approximately \$261.4 million. We currently expect to incur approximately \$650.0 million to \$750.0 million of capital expenditures for our development programs during the nine months ending December 31, 2013, although this amount may increase or decrease, potentially materially, based on numerous factors, including changes in demand, leasing results and availability of debt or equity capital.

### *Historical Capital Expenditures (Cash Basis)*

Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2013</b>	<b>2012</b>
Development projects	\$ 201,513	\$ 138,240
Other capital expenditures	41,121	35,874
<b>Total capital expenditures (excluding indirect costs)</b>	<b>\$ 242,634</b>	<b>\$ 174,114</b>

**Table of Contents**

For the three months ended March 31, 2013, total capital expenditures increased \$68.5 million to \$242.6 million from the three months ended March 31, 2012. Our development capital expenditures for the three months ended March 31, 2013 were approximately \$201.5 million, which reflects an increase of approximately 45.8% from the same period in 2012. This increase was primarily due to increased spending for ground-up Custom Solutions projects, Turn-Key Flex<sup>SM</sup> and base building improvements. Our development capital expenditures are generally funded by our available cash and equity and debt capital. Other capital expenditures increased 14.6% from the same period in 2012 to \$41.1 million. Other capital expenditures include capitalized replacement and other projects relating to the existing operating portfolio.

Indirect costs, including capitalized interest, capitalized in the three months ended March 31, 2013 and March 31, 2012 were \$15.4 million and \$12.4 million, respectively. Capitalized interest comprised approximately \$5.3 million and \$4.5 million, respectively, of the total indirect costs capitalized for the three months ended March 31, 2013 and March 31, 2012. Capitalized interest in the three months ended March 31, 2013 increased compared to the same period in 2012 due to an increase in the value of qualifying activities in progress during the three months ended March 31, 2013 as compared to the three months ended March 31, 2012. Excluding capitalized interest, the increase in indirect costs in the three months ended March 31, 2013 compared to the same period in 2012 was primarily due to capitalized amounts relating to compensation expense of employees directly engaged in construction and leasing activities. See [Future Uses of Cash](#) for a discussion of the amount of capital expenditures we expect to incur during the year ending December 31, 2013.

We are in the process of performing environmental cleanup work at the 47700 Kato Road and 1055 Page Avenue property. We intend to seek recovery of costs related to this work from a prior tenant of the building. We cannot at this time estimate the magnitude of these costs, the likelihood of recovery or the impact on our financial condition and results of operations.

We are also subject to the commitments discussed below under [Commitments and Contingencies](#), [Off-Balance Sheet Arrangements](#) and [Distributions](#).

Consistent with our growth strategy, we actively pursue opportunities for potential acquisitions, with due diligence and negotiations often at different stages at different times. The dollar value of acquisitions for the year ending December 31, 2013 will be based on numerous factors, including tenant demand, leasing results, availability of debt or equity capital and acquisition opportunities.

We may from time to time seek to retire or repurchase our outstanding debt or the preferred equity of our parent company through cash purchases and/or exchanges for equity securities of our parent company in open market purchases, privately negotiated transactions or otherwise. Such repurchases or exchanges, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions or other factors. The amounts involved may be material.

We expect to meet our short- and long-term liquidity requirements, including to pay for scheduled debt maturities and to fund property acquisitions and non-recurring capital improvements, with net cash from operations, future long-term secured and unsecured indebtedness and the issuance of equity and debt securities and the proceeds of equity issuances by our parent company. We also may fund future short- and long-term liquidity requirements, including property acquisitions and non-recurring capital improvements, using our global revolving credit facility pending permanent financing. If we are not able to obtain additional financing on terms attractive to us, or at all, including as a result of the circumstances described above under [Factors Which May Influence Future Results of Operations](#) [Global market and economic conditions](#), we may be required to reduce our acquisition or capital expenditure plans, which could have a material adverse effect upon our business and results of operations.

*Distributions*

All distributions on our units are at the discretion of our parent company's board of directors. During the three months ended March 31, 2013, our operating partnership declared and paid the following distributions (in thousands):

<b>Date distribution declared</b>	<b>Distribution payable date</b>	<b>Series E Preferred Units <sup>(1)</sup></b>	<b>Series F Preferred Units <sup>(2)</sup></b>	<b>Common Units <sup>(3)</sup></b>
February 12, 2013	March 29, 2013	\$ 5,031	\$ 3,023	\$ 102,506

Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

- (1) \$1.750 annual rate of distribution per unit.
- (2) \$1.656 annual rate of distribution per unit.
- (3) \$3.120 annual rate of distribution per unit.

---

**Table of Contents***Commitments and Contingencies*

As part of the acquisition of 29A International Business Park, the seller could earn additional consideration based on future net operating income growth in excess of certain performance targets, as defined. As of March 31, 2013, construction is not complete and none of the leases executed subsequent to purchase would cause an amount to become probable of payment and therefore no amount is accrued as of March 31, 2013. The maximum amount that could be earned by the seller is \$50.0 million SGD (or approximately \$40.3 million based on the exchange rate as of March 31, 2013). The earnout contingency expires in November 2020.

One of the tenants at our Convergence Business Park property has an option to expand as part of their lease agreement, which expires in April 2017. As part of this option, development activities are not permitted on specifically identified expansion space within the property until April 2014. If the tenant elects to take this option, we can elect one of two options. The first option is to construct and develop an additional shell building on the expansion space. Concurrent with this obligation, the tenant would execute an amendment to the existing lease to reflect the expansion of the space and include the additional shell building. The second option is to sell the existing building and the expansion space to the tenant for a price of approximately \$24.0 million and \$225,000 per square acre, respectively, plus additional adjustments as provided in the lease.

As part of the acquisition of the noncontrolling interest in the entity that owns 2805 Lafayette Street from our joint venture partner, the partner could earn additional consideration if between May 4, 2012 and January 31, 2013, we entered into a qualifying lease for this property, as defined in the agreement. As of March 31, 2013, no leases were executed for this property and therefore, the earnout period expired with no additional payment required.

As part of the acquisition of the Sentrum Portfolio, the seller could earn additional consideration based on future net returns on vacant space to be developed, but not currently leased, as defined in the purchase agreement for the acquisition. The initial estimate of fair value of contingent consideration was approximately £56.5 million (or approximately \$87.6 million based on the exchange rate as of July 11, 2012, the acquisition date). During the three months ended March 31, 2013, we made certain immaterial corrections to the initial measurement of the accrued contingent consideration that resulted in an additional \$5.8 million of purchase price allocated to investments in real estate. These corrections had no impact on reported net income for the period. We have adjusted the contingent consideration to fair value at each reporting date with changes in fair value recognized in operating income. At March 31, 2013, the fair value of the contingent consideration for Sentrum was £60.5 million (or approximately \$91.9 million based on the exchange rate as of March 31, 2013) and is currently accrued in accounts payable and other accrued expenses in the condensed consolidated balance sheet. Change in fair value of contingent consideration for Sentrum was a reduction to operating income of approximately \$1.3 million for the three months ended March 31, 2013. The earn-out contingency expires in July 2015. This amount will be reassessed on a quarterly basis, with any changes being recognized in earnings. Increases or decreases in the fair value of the contingent consideration can result from changes in discount periods, discount rates and probabilities that contingencies will be met.

As of March 31, 2013, we were a party to interest rate swap agreements which hedge variability in cash flows related to LIBOR, GBP LIBOR and EURIBOR based mortgage loans as well as the U.S. LIBOR and SGD-SOR based tranches of the unsecured term loan. Under these swaps, we pay variable-rate amounts in exchange for fixed-rate payments over the life of the agreements without exchange of the underlying principal amounts. See Item 3 Quantitative and Qualitative Disclosures about Market Risk.



**Table of Contents***Outstanding Consolidated Indebtedness*

The table below summarizes our debt, as of March 31, 2013 (in millions):

<b>Debt Summary:</b>	
Fixed rate	\$ 3,253.6
Variable rate debt subject to interest rate swaps	697.7
Total fixed rate debt (including interest rate swaps)	3,951.3
Variable rate unhedged	730.8
Total	\$ 4,682.1
<b>Percent of Total Debt:</b>	
Fixed rate (including swapped debt)	84.4%
Variable rate	15.6%
Total	100.0%
<b>Effective Interest Rate as of March 31, 2013 (1):</b>	
Fixed rate (including hedged variable rate debt)	4.75%
Variable rate	2.08%
Effective interest rate	4.33%

(1) Excludes impact of deferred financing cost amortization.

As of March 31, 2013, we had approximately \$4.7 billion of outstanding consolidated long-term debt as set forth in the table above. Our ratio of debt to total enterprise value was approximately 34% (based on the closing price of Digital Realty Trust, Inc.'s common stock on March 31, 2013 of \$66.91). For this purpose, our total enterprise value is defined as the sum of the market value of Digital Realty Trust, Inc.'s outstanding common stock (which may decrease, thereby increasing our debt to total enterprise value ratio), excluding options issued under our incentive award plan, plus the liquidation value of Digital Realty Trust, Inc.'s preferred stock, plus the aggregate value of our operating partnership's units not held by Digital Realty Trust, Inc. (with the per unit value equal to the market value of one share of Digital Realty Trust, Inc.'s common stock and excluding long-term incentive units and Class C Units), plus the book value of our total consolidated indebtedness.

The variable rate debt shown above bears interest at interest rates based on various one-month LIBOR, EURIBOR, GBP LIBOR, SIBOR, BBR, HIBOR and CAD LIBOR rates, depending on the respective agreement governing the debt, including our global revolving credit facility and unsecured term loan. Assuming maturity of the 2029 Debentures at its first redemption date in April 2014, as of March 31, 2013, our debt had a weighted average term to initial maturity of approximately 5.2 years (approximately 5.3 years assuming exercise of extension options).

**Off-Balance Sheet Arrangements**

As of March 31, 2013, we were party to interest rate swap agreements related to \$697.7 million of outstanding principal on our variable rate debt. See Item 3 Quantitative and Qualitative Disclosures about Market Risk.

As of March 31, 2013, our pro-rata share of mortgage debt of unconsolidated joint ventures was approximately \$53.5 million.

**Table of Contents****Cash Flows**

The following summary discussion of our cash flows is based on the consolidated statements of cash flows and is not meant to be an all-inclusive discussion of the changes in our cash flows for the periods presented below.

*Comparison of Three Months Ended March 31, 2013 to Three Months Ended March 31, 2012*

The following table shows cash flows and ending cash and cash equivalent balances for the three months ended March 31, 2013 and 2012, respectively (in thousands).

	<b>Three Months Ended March 31,</b>		
	<b>2013</b>	<b>2012</b>	<b>Change</b>
Net cash provided by operating activities	\$ 89,041	\$ 70,537	\$ 18,504
Net cash used in investing activities	(355,638)	(316,829)	(38,809)
Net cash provided by financing activities	252,446	231,904	20,542
 Net decrease in cash and cash equivalents	 \$ (14,151)	 \$ (14,388)	 \$ 237

The increase in net cash provided by operating activities was due to increased cash flows from new leasing at our same store properties, completed and leased development space and our acquisition of new operating properties which was partially offset by increased operating and interest expenses. Net cash used in investing activities increased for the three months ended March 31, 2013, as we had an increase in cash paid for capital expenditures for the three months ended March 31, 2013 (\$258.7 million) as compared to the same period in 2012 (\$186.0 million), which was partially offset by a decrease in cash paid for acquisitions for the three months ended March 31, 2013 (\$77.9 million) as compared to in the same period in 2012 (\$119.1 million).

Net cash flows from financing activities for the company consisted of the following amounts (in thousands).

	<b>Three Months Ended March 31,</b>		
	<b>2013</b>	<b>2012</b>	<b>Change</b>
Proceeds from borrowings, net of repayments	\$ (173,620)	\$ 326,045	\$ (499,665)
Net (payments) proceeds from issuance of common and preferred stock, including exercise of stock options	(87)	63,890	(63,977)
Net proceeds from 2025 Notes	630,026		630,026
Dividend and distribution payments	(203,994)	(166,204)	(37,790)
Other	121	8,173	(8,052)
 Net cash provided by financing activities	 \$ 252,446	 \$ 231,904	 \$ 20,542

The increase in net cash provided by financing activities was primarily due to the issuance of our 2025 Notes in January 2013 (net proceeds of \$630.0 million) offset by net repayments of \$173.6 million during the three months ended March 31, 2013 as compared to net borrowings of \$326.0 million for the three months ended March 31, 2012 along with the issuance of common stock (net proceeds of \$62.7 million) during the three months ended March 31, 2012. The increase in dividend and distribution payments for the three months ended March 31, 2013 as compared to the same period in 2012 was due to an increase in the number of shares outstanding and dividend amount per share of common stock in 2013 as compared to 2012 and the payment of dividends on our series F preferred stock during the three months ended March 31, 2013, whereas the series F preferred stock was not outstanding during the three months ended March 31, 2012.

**Table of Contents**

Net cash flows from financing activities for the operating partnership consisted of the following amounts (in thousands).

	<b>Three Months Ended March 31,</b>		
	<b>2013</b>	<b>2012</b>	<b>Change</b>
Proceeds from borrowings, net of repayments	\$ (173,620)	\$ 326,045	\$ (499,665)
General partner (distributions) contributions, net	(87)	63,890	(63,977)
Net proceeds from 2025 Notes	630,026		630,026
Distribution payments	(203,994)	(166,204)	(37,790)
Other	121	8,173	(8,052)
 Net cash provided by financing activities	 \$ 252,446	 \$ 231,904	 \$ 20,542

The increase in net cash provided by financing activities was primarily due to the issuance of the 2025 Notes in January 2013 (net proceeds of \$630.0 million) offset by net repayments of \$173.6 million during the three months ended March 31, 2013 as compared to net borrowings of \$326.0 million for the three months ended March 31, 2012. General partner contributions during the three months ended March 31, 2012 were primarily related to the issuance of our operating partnership's units to the company in connection with the company's common stock offerings related to the Equity Distribution Agreements. The increase in distribution payments for the three months ended March 31, 2013 as compared to the same period in 2012 was due to an increase in the number of units outstanding and distribution amount per common unit in 2013 as compared to 2012 and the payment of distributions on our series F preferred units during the three months ended March 31, 2013, whereas the series F preferred units were not outstanding during the three months ended March 31, 2012.

***Noncontrolling Interests in Operating Partnership***

Noncontrolling interests relate to the common units in our operating partnership that are not owned by Digital Realty Trust, Inc., which, as of March 31, 2013, amounted to 2.3% of our operating partnership common units. In conjunction with our formation, GI Partners received common units, in exchange for contributing ownership interests in properties to our operating partnership. Also, our operating partnership issued common units to third party sellers in connection with our acquisition of real estate interests from such third parties.

Limited partners who acquired common units in connection with our formation have the right to require our operating partnership to redeem part or all of their common units for cash based upon the fair market value of an equivalent number of shares of Digital Realty Trust, Inc. common stock at the time of the redemption. Alternatively, we may elect to acquire those common units in exchange for shares of Digital Realty Trust, Inc. common stock on a one-for-one basis, subject to adjustment in the event of stock splits, stock dividends, issuance of stock rights, specified extraordinary distributions and similar events. Pursuant to registration rights agreements we entered into with GI Partners and the other third party contributors, we filed a shelf registration statement covering the issuance of the shares of our common stock issuable upon redemption of the common units, and the resale of those shares of common stock by the holders. As of March 31, 2007, GI Partners no longer had an ownership interest in our operating partnership.

***Inflation***

Many of our leases provide for separate real estate tax and operating expense escalations. In addition, many of the leases provide for fixed base rent increases. We believe that inflationary increases may be at least partially offset by the contractual rent increases and expense escalations described above.

***Funds from Operations***

We calculate Funds from Operations, or FFO, in accordance with the standards established by the National Association of Real Estate Investment Trusts, or NAREIT. FFO represents net income (loss) available to common stockholders (computed in accordance with U.S. GAAP), excluding gains (or losses) from sales of property, impairment charges, real estate related depreciation and amortization (excluding amortization of deferred financing costs) and after adjustments for unconsolidated partnerships and joint ventures. Management uses FFO as a supplemental performance measure because, in excluding real estate related depreciation and amortization and gains and losses from property dispositions, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that, as a widely recognized measure of the performance of REITs, FFO will be used by investors as a basis to compare our operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and leasing commissions

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

necessary to maintain the operating performance of our properties, all of which have real economic effect and could materially impact our financial condition and results from operations, the utility of FFO as a measure of our performance is limited. Other REITs may not calculate FFO in accordance with the NAREIT definition and, accordingly, our FFO may not be comparable to such other REITs' FFO. Accordingly, FFO should be considered only as a supplement to net income as a measure of our performance.

**Table of Contents****Reconciliation of Net Income Available to Common Stockholders to Funds From Operations (FFO)**

(unaudited, in thousands, except per share data)

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
Net income available to common stockholders	\$ 42,657	\$ 39,211
Adjustments:		
Noncontrolling interests in operating partnership	824	1,586
Real estate related depreciation and amortization <sup>(1)</sup>	110,690	82,993
Real estate related depreciation and amortization related to investment in unconsolidated joint ventures	833	905
FFO available to common stockholders and unitholders <sup>(2)</sup>	\$ 155,004	\$ 124,695
Basic FFO per share and unit	\$ 1.20	\$ 1.12
Diluted FFO per share and unit <sup>(2)</sup>	\$ 1.16	\$ 1.06
Weighted average common stock and units outstanding		
Basic	128,888	111,433
Diluted <sup>(2)</sup>	137,680	125,482

(1) Real estate related depreciation and amortization was computed as follows:

Depreciation and amortization per income statement	111,623	83,995
Non-real estate depreciation	(933)	(1,002)
	\$ 110,690	\$ 82,993

(2) At March 31, 2013, we had 0 series D convertible preferred shares outstanding that were convertible into 1,909 common shares on a weighted average basis for the three months ended March 31, 2013. At March 31, 2012, we had 5,126 series C convertible preferred shares and 6,977 series D convertible preferred shares outstanding that were convertible into 2,785 common shares and 4,337 common shares on a weighted average basis for the three months ended March 31, 2012, respectively. For the three months ended March 31, 2013 and 2012, we have excluded the effect of dilutive series E and series F preferred stock, as applicable, that may be converted upon the occurrence of specified change in control transactions as described in the articles supplementary governing the series E and series F preferred stock, as applicable, which we consider highly improbable; if included, the dilutive effect for the three months ended March 31, 2013 and 2012 would be 7,161 and 4,026 shares, respectively. In addition, we had a balance of \$266,400 of 5.50% exchangeable senior debentures due 2029 that were exchangeable for 6,590 and 6,442 common shares on a weighted average basis for the three months ended March 31, 2013 and 2012, respectively. See below for calculations of diluted FFO available to common stockholders and unitholders and weighted average common stock and units outstanding.

**Table of Contents**

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
FFO available to common stockholders and unitholders	\$ 155,004	\$ 124,695
Add: Series C convertible preferred dividends		1,402
Add: Series D convertible preferred dividends		2,398
Add: 5.50% exchangeable senior debentures interest expense	4,050	4,050
FFO available to common stockholders and unitholders diluted	\$ 159,054	\$ 132,545
Weighted average common stock and units outstanding	128,888	111,433
Add: Effect of dilutive securities (excluding series C and D convertible preferred stock and 5.50% exchangeable senior debentures)	293	485
Add: Effect of dilutive series C convertible preferred stock		2,785
Add: Effect of dilutive series D convertible preferred stock	1,909	4,337
Add: Effect of dilutive 5.50% exchangeable senior debentures	6,590	6,442
Weighted average common stock and units outstanding diluted	137,680	125,482

**Table of Contents****ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Our future income, cash flows and fair values relevant to financial instruments depend upon prevalent market interest rates. Market risk refers to the risk of loss from adverse changes in market prices and interest rates. We do not use derivatives for trading or speculative purposes and only enter into contracts with major financial institutions based on their credit rating and other factors.

**Analysis of Debt between Fixed and Variable Rate**

We use interest rate swap and cap agreements and fixed rate debt to reduce our exposure to interest rate movements. As of March 31, 2013, our consolidated debt was as follows (in millions):

	Carrying Value	Estimated Fair Value
Fixed rate debt	\$ 3,253.6	\$ 3,675.2
Variable rate debt subject to interest rate swaps	697.7	698.8
<b>Total fixed rate debt (including interest rate swaps)</b>	<b>3,951.3</b>	<b>4,374.0</b>
Variable rate debt	730.8	730.8
<b>Total outstanding debt</b>	<b>\$ 4,682.1</b>	<b>\$ 5,104.8</b>

Interest rate swaps included in this table and their fair values as of March 31, 2013 and December 31, 2012 were as follows (in thousands):

Notional Amount		Type of Derivative	Strike Rate	Effective Date	Expiration Date	Fair Value at Significant Other Observable Inputs (Level 2)	
As of March 31, 2013	As of December 31, 2012					As of March 31, 2013	As of December 31, 2012
\$65,085 <sup>(1)</sup>	\$ 69,612 <sup>(1)</sup>	Swap	2.980	April 6, 2009	Nov. 30, 2013	\$ (1,068)	\$ (1,552)
12,904 <sup>(2)</sup>	13,335 <sup>(2)</sup>	Swap	3.981	May 17, 2006	Jul. 18, 2013	(144)	(275)
9,337 <sup>(2)</sup>	9,649 <sup>(2)</sup>	Swap	4.070	Jun. 23, 2006	Jul. 18, 2013	(107)	(203)
8,217 <sup>(2)</sup>	8,492 <sup>(2)</sup>	Swap	3.989	Jul. 27, 2006	Oct. 18, 2013	(168)	(255)
38,457 <sup>(2)</sup>	39,579 <sup>(2)</sup>	Swap	2.703	Dec. 3, 2009	Sep. 4, 2014	(1,295)	(1,617)
410,905 <sup>(3)</sup>	410,905 <sup>(3)</sup>	Swap	0.717	Various	Various	(3,293)	(3,642)
152,786 <sup>(4)</sup>	155,099 <sup>(4)</sup>	Swap	0.925	Jul. 6, 2012	Apr. 18, 2017	(984)	(1,131)
\$697,691	\$ 706,671					\$ (7,059)	\$ (8,675)

- (1) Translation to U.S. dollars is based on exchange rate of \$1.52 to £1.00 as of March 31, 2013 and \$1.63 to £1.00 as of December 31, 2012.  
(2) Translation to U.S. dollars is based on exchange rate of \$1.28 to 1.00 as of March 31, 2013 and \$1.32 to 1.00 as of December 31, 2012.  
(3) Represents the U.S. dollar tranche of the unsecured term loan.  
(4) Represents the Singapore dollar tranche of the unsecured term loan. Translation to U.S. dollars is based on exchange rate of \$0.81 to 1.00 SGD as of March 31, 2013 and \$0.82 to 1.00 SGD as of December 31, 2012.

**Table of Contents*****Sensitivity to Changes in Interest Rates***

The following table shows the effect if assumed changes in interest rates occurred, based on fair values and interest expense as of March 31, 2013:

<b>Assumed event</b>	<b>Interest rate change (basis points)</b>	<b>Change (\$ millions)</b>
Increase in fair value of interest rate swaps following an assumed 10% increase in interest rates	5	\$ 1.2
Decrease in fair value of interest rate swaps following an assumed 10% decrease in interest rates	(5)	(1.2)
Increase in annual interest expense on our debt that is variable rate and not subject to swapped interest following a 10% increase in interest rates	5	0.5
Decrease in annual interest expense on our debt that is variable rate and not subject to swapped interest following a 10% decrease in interest rates	(5)	(0.5)
Increase in fair value of fixed rate debt following a 10% decrease in interest rates	(5)	5.5
Decrease in fair value of fixed rate debt following a 10% increase in interest rates	5	(5.8)

Interest risk amounts were determined by considering the impact of hypothetical interest rates on our financial instruments. These analyses do not consider the effect of any change in overall economic activity that could occur in that environment. Further, in the event of a change of that magnitude, we may take actions to further mitigate our exposure to the change. However, due to the uncertainty of the specific actions that would be taken and their possible effects, these analyses assume no changes in our financial structure.

***Foreign Currency Exchange Risk***

For the three months ended March 31, 2013 and 2012, we had foreign operations in the United Kingdom, Ireland, France, The Netherlands, Switzerland, Canada and Singapore as well as Australia and Hong Kong, and, as such, are subject to risk from the effects of exchange rate movements of foreign currencies, which may affect future costs and cash flows. Our foreign operations are conducted in the British pound sterling, Euro, Swiss franc, Australian dollar, Singapore dollar, Canadian dollar and the Hong Kong dollar. Our primary currency exposures are to the British pound sterling, Euro and the Singapore dollar. We attempt to mitigate a portion of the risk of currency fluctuation by financing our investments in the local currency denominations, although there can be no assurance that this will be effective. As a result, changes in the relation of any such foreign currency to U.S. dollars may affect our revenues, operating margins and distributions and may also affect the book value of our assets and the amount of stockholders' equity. For the three months ended March 31, 2013 and 2012, operating revenues from properties outside the United States contributed \$84.4 million and \$36.6 million, respectively, which represented 23.5% and 12.9% of our operating revenues, respectively. Net investment in properties outside the United States was \$2.5 billion and \$2.5 billion as of March 31, 2013 and December 31, 2012, respectively.



**Table of Contents**

**ITEM 4. CONTROLS AND PROCEDURES.**

***Evaluation of Disclosure Controls and Procedures (Digital Realty Trust, Inc.)***

The company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in its reports filed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to its management, including its chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, the company's management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and its management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Also, the company has investments in certain unconsolidated entities, which are accounted for using the equity method of accounting. As the company does not control or manage these entities, its disclosure controls and procedures with respect to such entities may be substantially more limited than those it maintains with respect to its consolidated subsidiaries.

As required by Rule 13a-15(b) or Rule 15d-15(b) of the Securities Exchange Act of 1934, as amended, management of the company carried out an evaluation, under the supervision and with participation of its chief executive officer and chief financial officer, of the effectiveness of the design and operation of its disclosure controls and procedures that were in effect as of the end of the quarter covered by this report. Based on the foregoing, the company's chief executive officer and chief financial officer each concluded that its disclosure controls and procedures were effective at the reasonable assurance level.

There have been no changes in the company's internal control over financial reporting during its most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, its internal control over financial reporting.

***Evaluation of Disclosure Controls and Procedures (Digital Realty Trust, L.P.)***

The operating partnership maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in its reports filed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to its management, including the chief executive officer and chief financial officer of its general partner, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, the operating partnership's management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and its management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Also, the operating partnership has investments in certain unconsolidated entities, which are accounted for using the equity method of accounting. As the operating partnership does not control or manage these entities, its disclosure controls and procedures with respect to such entities may be substantially more limited than those it maintains with respect to its consolidated subsidiaries.

As required by Rule 13a-15(b) or Rule 15d-15(b) of the Securities Exchange Act of 1934, as amended, management of the operating partnership carried out an evaluation, under the supervision and with participation of the chief executive officer and chief financial officer of its general partner, of the effectiveness of the design and operation of its disclosure controls and procedures that were in effect as of the end of the quarter covered by this report. Based on the foregoing, the chief executive officer and chief financial officer of the operating partnership's general partner each concluded that its disclosure controls and procedures were effective at the reasonable assurance level.

There have been no changes in the operating partnership's internal control over financial reporting during its most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, its internal control over financial reporting.

**Table of Contents**

**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS.**

None.

**ITEM 1A. RISK FACTORS.**

The risk factors discussed under the heading "Risk Factors" and elsewhere in the company's and the operating partnership's Annual Report on Form 10-K for the year ended December 31, 2012 continue to apply to our business.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.**

*Digital Realty Trust, Inc.*

None.

*Digital Realty Trust, L.P.*

During the three months ended March 31, 2013, Digital Realty Trust, Inc. converted 4,936,505 shares of its series D cumulative convertible preferred stock into 3,139,615 shares of Digital Realty Trust, Inc.'s common stock. In connection with this conversion, our operating partnership issued 3,139,615 common units to Digital Realty Trust, Inc. upon conversion of 4,936,505 series D cumulative convertible preferred units.

During the three months ended March 31, 2013, Digital Realty Trust, Inc. issued an aggregate of 250 shares of its common stock upon the exercise of stock options. Digital Realty Trust, Inc. contributed the proceeds of approximately \$8.3 thousand to our operating partnership in exchange for an aggregate of 250 common units, as required by our operating partnership's partnership agreement.

During the three months ended March 31, 2013, Digital Realty Trust, Inc. issued, net of forfeitures, an aggregate of 110,039 shares of its common stock in connection with restricted stock awards for no cash consideration. For each share of common stock issued by Digital Realty Trust, Inc. in connection with such an award, our operating partnership issued a restricted common unit to Digital Realty Trust, Inc. During the three months ended March 31, 2013, our operating partnership issued an aggregate of 110,039 common units to Digital Realty Trust, Inc., as required by our operating partnership's partnership agreement.

For these issuances of common units to Digital Realty Trust, Inc., our operating partnership relied on Digital Realty Trust, Inc.'s status as a publicly traded NYSE-listed company with over \$8 billion in total consolidated assets and as our operating partnership's majority owner and general partner as the basis for the exemption under Section 4(2) of the Securities Act.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES.**

None.

**ITEM 4. MINE SAFETY DISCLOSURES.**

Not applicable.

**ITEM 5. OTHER INFORMATION.**

On May 1, 2013, our board of directors approved an amendment to Digital Realty Trust, Inc.'s charter increasing the number of authorized shares of its common stock, par value \$.01 per share, available for issuance from 165,000,000 to 215,000,000 and increasing the number of authorized shares of its preferred stock, par value \$.01 per share, available for issuance from 30,000,000 to 70,000,000. We filed the amendment with the Maryland State Department of Assessments and Taxation on May 6, 2013 and it became effective on that date.



**Table of Contents**

**ITEM 6. EXHIBITS.**

**Exhibit**

<b>Number</b>	<b>Description</b>
3.1	Articles of Amendment and Restatement of Digital Realty Trust, Inc., as amended.
3.2	Fourth Amended and Restated Bylaws of Digital Realty Trust, Inc. (incorporated by reference to Exhibit 3.1 to Digital Realty Trust, Inc.'s Current Report on Form 8-K filed on February 21, 2012).
3.3	Certificate of Limited Partnership of Digital Realty Trust, L.P. (incorporated by reference to Exhibit 3.1 to Digital Realty Trust, L.P.'s General Form for Registration of Securities on Form 10 filed on June 25, 2010 (File No. 000-54023)).
3.4	Eleventh Amended and Restated Agreement of Limited Partnership of Digital Realty Trust, L.P. (incorporated by reference to Exhibit 3.1 to the Combined Current Report on Form 8-K of Digital Realty Trust, Inc. and Digital Realty Trust, L.P. filed on April 12, 2013).
4.1	Indenture, dated as of January 18, 2013, among Digital Stout Holding, LLC, Digital Realty Trust, Inc., Digital Realty Trust, L.P., Deutsche Trustee Company Limited, as trustee, Deutsche Bank AG, London Branch, as paying agent and a transfer agent, and Deutsche Bank Luxembourg S.A., as registrar and a transfer agent, including the form of the 4.250% Guaranteed Notes due 2025 (incorporated by reference to Exhibit 4.1 to the Combined Current Report on Form 8-K of Digital Realty Trust, Inc. and Digital Realty Trust, L.P. filed on January 1, 2013).
12.1	Statement of Computation of Ratios.
31.1	Rule 13a-14(a)/15d-14(a) Certifications of Chief Executive Officer for Digital Realty Trust, Inc.
31.2	Rule 13a-14(a)/15d-14(a) Certifications of Chief Financial Officer for Digital Realty Trust, Inc.
31.3	Rule 13a-14(a)/15d-14(a) Certifications of Chief Executive Officer for Digital Realty Trust, L.P.
31.4	Rule 13a-14(a)/15d-14(a) Certifications of Chief Financial Officer for Digital Realty Trust, L.P.
32.1	18 U.S.C. § 1350 Certifications of Chief Executive Officer for Digital Realty Trust, Inc.
32.2	18 U.S.C. § 1350 Certifications of Chief Financial Officer for Digital Realty Trust, Inc.
32.3	18 U.S.C. § 1350 Certifications of Chief Executive Officer for Digital Realty Trust, L.P.
32.4	18 U.S.C. § 1350 Certifications of Chief Financial Officer for Digital Realty Trust, L.P.
101**	The following financial statements from Digital Realty Trust, Inc.'s and Digital Realty Trust, L.P.'s Form 10-Q for the quarter ended March 31, 2013, formatted in XBRL interactive data files: (i) Condensed Consolidated Balance Sheets as of March 31, 2013 and December 31, 2012; (ii) Condensed Consolidated Income Statements for the three months ended March 31, 2013 and 2012; (iii) Condensed Consolidated Statements of Equity and Comprehensive Income/Statements of Capital and Comprehensive Income for the three months ended March 31, 2013 and 2012; (iv) Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2013 and 2012; and (v) Notes to Condensed Consolidated Financial Statements.

\*\* Pursuant to Rule 406T of Regulation S-T, the interactive data files for Digital Realty Trust, L.P. are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Exchange Act of 1934, as amended, and otherwise are not subject to liability under these sections.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DIGITAL REALTY TRUST, INC.

May 8, 2013

/s/ MICHAEL F. FOUST  
**Michael F. Foust**

**Chief Executive Officer**

**(principal executive officer)**

May 8, 2013

/s/ A. WILLIAM STEIN  
**A. William Stein**

**Chief Financial Officer and Chief Investment Officer**

**(principal financial officer)**

May 8, 2013

/s/ EDWARD F. SHAM  
**Edward F. Sham**

**Sr. Vice President and Controller**

**(principal accounting officer)**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DIGITAL REALTY TRUST, L.P.

By: Digital Realty Trust, Inc.

Its general partner

By:

May 8, 2013

/s/ MICHAEL F. FOUST  
**Michael F. Foust**

**Chief Executive Officer**

**(principal executive officer)**

May 8, 2013

/s/ A. WILLIAM STEIN  
**A. William Stein**

**Chief Financial Officer and Chief Investment Officer**

Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

(principal financial officer)

May 8, 2013

/s/ EDWARD F. SHAM  
Edward F. Sham

**Sr. Vice President and Controller**

(principal accounting officer)

**Table of Contents****Exhibit Index**

<b>Exhibit Number</b>	<b>Description</b>
3.1	Articles of Amendment and Restatement of Digital Realty Trust, Inc., as amended.
3.2	Fourth Amended and Restated Bylaws of Digital Realty Trust, Inc. (incorporated by reference to Exhibit 3.1 to Digital Realty Trust, Inc.'s Current Report on Form 8-K filed on February 21, 2012).
3.3	Certificate of Limited Partnership of Digital Realty Trust, L.P. (incorporated by reference to Exhibit 3.1 to Digital Realty Trust, L.P.'s General Form for Registration of Securities on Form 10 filed on June 25, 2010 (File No. 000-54023)).
3.4	Eleventh Amended and Restated Agreement of Limited Partnership of Digital Realty Trust, L.P. (incorporated by reference to Exhibit 3.1 to the Combined Current Report on Form 8-K of Digital Realty Trust, Inc. and Digital Realty Trust, L.P. filed on April 12, 2013).
4.1	Indenture, dated as of January 18, 2013, among Digital Stout Holding, LLC, Digital Realty Trust, Inc., Digital Realty Trust, L.P., Deutsche Trustee Company Limited, as trustee, Deutsche Bank AG, London Branch, as paying agent and a transfer agent, and Deutsche Bank Luxembourg S.A., as registrar and a transfer agent, including the form of the 4.250% Guaranteed Notes due 2025 (incorporated by reference to Exhibit 4.1 to the Combined Current Report on Form 8-K of Digital Realty Trust, Inc. and Digital Realty Trust, L.P. filed on January 1, 2013).
12.1	Statement of Computation of Ratios.
31.1	Rule 13a-14(a)/15d-14(a) Certifications of Chief Executive Officer for Digital Realty Trust, Inc.
31.2	Rule 13a-14(a)/15d-14(a) Certifications of Chief Financial Officer for Digital Realty Trust, Inc.
31.3	Rule 13a-14(a)/15d-14(a) Certifications of Chief Executive Officer for Digital Realty Trust, L.P.
31.4	Rule 13a-14(a)/15d-14(a) Certifications of Chief Financial Officer for Digital Realty Trust, L.P.
32.1	18 U.S.C. § 1350 Certifications of Chief Executive Officer for Digital Realty Trust, Inc.
32.2	18 U.S.C. § 1350 Certifications of Chief Financial Officer for Digital Realty Trust, Inc.
32.3	18 U.S.C. § 1350 Certifications of Chief Executive Officer for Digital Realty Trust, L.P.
32.4	18 U.S.C. § 1350 Certifications of Chief Financial Officer for Digital Realty Trust, L.P.
101**	The following financial statements from Digital Realty Trust, Inc.'s and Digital Realty Trust, L.P.'s Form 10-Q for the quarter ended March 31, 2013, formatted in XBRL interactive data files: (i) Condensed Consolidated Balance Sheets as of March 31, 2013 and December 31, 2012; (ii) Condensed Consolidated Income Statements for the three months ended March 31, 2013 and 2012; (iii) Condensed Consolidated Statements of Equity and Comprehensive Income/Statements of Capital and Comprehensive Income for the three months ended March 31, 2013 and 2012; (iv) Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2013 and 2012; and (v) Notes to Condensed Consolidated Financial Statements.

\*\* Pursuant to Rule 406T of Regulation S-T, the interactive data files for Digital Realty Trust, L.P. are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Exchange Act of 1934, as amended, and otherwise are not subject to liability under these sections.