FISERV INC Form 10-Q November 06, 2008 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

# **FORM 10-Q**

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended September 30, 2008

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission File Number 0-14948

FISERV, INC.

 $(Exact\ Name\ of\ Registrant\ as\ Specified\ in\ Its\ Charter)$ 

WISCONSIN (State or Other Jurisdiction of 39-1506125 (I. R. S. Employer

**Incorporation or Organization**)

**Identification No.)** 

255 FISERV DRIVE, BROOKFIELD, WI (Address of Principal Executive Offices)

53045 (Zip Code)

(262) 879-5000

(Registrant s Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer " Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of November 3, 2008, there were 160,151,641 shares of common stock, \$.01 par value, of the registrant outstanding.

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# PART I. FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS

# FISERV, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In millions, except per share data)

(Unaudited)

	Three Months Ended September 30, 2008 2007				Nine Months Endo September 30, 2008 2007			
Revenues:								
Processing and services	\$	874	\$	647	\$ 2	2,764	\$ 1,933	
Product		206		277		914	859	
Total revenues		1,080		924	3	3,678	2,792	
Expenses:								
Cost of processing and services		500		389	1	1,611	1,180	
Cost of product		162		223		765	684	
Selling, general and administrative		204		120		631	371	
Total expenses		866		732	3	3,007	2,235	
Operating income		214		192		671	557	
Interest expense, net		(57)		(12)		(187)	(33)	
Gain on sale of businesses		19				19		
Income from continuing operations before income taxes and income from investment in								
unconsolidated affiliate		176		180		503	524	
Income tax provision		(105)		(68)		(231)	(201)	
Income from investment in unconsolidated affiliate, net of income taxes		3				3		
Income from continuing operations		74		112		275	323	
Income from discontinued operations, net of income taxes		4		9		232	20	
Net income	\$	78	\$	121	\$	507	\$ 343	
	·		·				,	
Net income per share - basic:								
Continuing operations	\$	0.45	\$	0.68	\$	1.68	\$ 1.93	
Discontinued operations	Ψ.	0.03	Ψ.	0.06	Ψ.	1.42	0.12	
Total	\$	0.48	\$	0.73	\$	3.10	\$ 2.05	
Total	Ψ	0.40	Ψ	0.75	Ψ	3.10	Ψ 2.03	
Net income per share - diluted:								
Continuing operations	\$	0.45	\$	0.67	\$	1.67	\$ 1.90	
Discontinued operations	φ	0.43	Ψ	0.07	φ	1.41	0.11	
Discontinued operations		0.00		0.03		1,71	0.11	

Total	\$ 0.48	\$ 0.73	\$ 3.08	\$ 2.02
Shares used in computing net income per share:				
Basic	162.5	164.7	163.3	167.4
Diluted	163.8	166.6	164.7	169.7

See notes to condensed consolidated financial statements.

# FISERV, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in millions)

(Unaudited)

		ember 30, 2008	Dec	ember 31, 2007
ASSETS				
Cash and cash equivalents	\$	472	\$	297
Trade accounts receivable, net		561		836
Deferred income taxes		56		71
Prepaid expenses and other current assets		342		353
Assets of discontinued operations held for sale		1,025		2,683
Total current assets		2,456		4,240
Property and equipment, net		302		370
Intangible assets, net		2,133		2,299
Goodwill		4,364		4,808
Other long-term assets		333		129
Total assets	\$	9,588	\$	11,846
LIABILITIES AND SHAREHOLDERS EQUITY				
Trade accounts payable	\$	105	\$	181
Accrued expenses		545		597
Current maturities of long-term debt		8		510
Deferred revenues		284		351
Liabilities of discontinued operations held for sale		876		2,112
Total current liabilities		1,818		3,751
Long-term debt		4,251		4,895
Deferred income taxes		562		574
Other long-term liabilities		182		159
Total liabilities		6,813		9,379
Commitments and contingencies				
Shareholders equity:				
Preferred stock, no par value: 25.0 million shares authorized; none issued Common stock, \$0.01 par value: 450.0 million shares authorized; 198.0 million and 198.1 million				
shares issued		2		2
Additional paid-in capital		706		700
Accumulated other comprehensive loss		(56)		(41)
Accumulated earnings		3,833		3,326
Treasury stock, at cost, 36.6 million and 33.0 million shares		(1,710)		(1,520)
Total shareholders equity		2,775		2,467

\$

11,846

Total liabilities and shareholders equity \$ 9,588

See notes to condensed consolidated financial statements.

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# FISERV, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In millions)

(Unaudited)

		Septemb	,	
Cook flows from anaroting activities	20	008	2007	
Cash flows from operating activities:  Net income	\$	507	\$ 343	
Adjustment for discontinued operations	Þ	(232)	\$ 343 (20)	
Adjustments to reconcile net income to net cash provided by operating activities from continuing operations:		(232)	(20)	
Deferred income taxes		31	4	
Share-based compensation		26	19	
Excess tax benefit from exercise of stock options				
Gain on sale of businesses		(2) (19)	(10)	
Income from investment in unconsolidated affiliate		(3)		
		119	22	
Amortization of acquisition-related intangible assets				
Depreciation and other amortization		157	106	
Changes in assets and liabilities, net of effects from acquisitions:		(2)	(24)	
Trade accounts receivable		(3)	(24)	
Prepaid expenses and other assets		(14)	(12)	
Trade accounts payable and other liabilities  Deferred revenues		44	2	
Deferred revenues		(32)	(23)	
Net cash provided by operating activities from continuing operations		579	407	
Cash flows from investing activities: Capital expenditures, including capitalization of software costs		(139)	(111)	
Payment for acquisitions of businesses, net of cash acquired		(40)	(93)	
Proceeds from sale of businesses, net of cash sold and expenses paid		513	(93)	
Other investing activities		(18)		
Net cash provided by (used in) investing activities from continuing operations		316	(204)	
Cash flows from financing activities:				
(Repayments of) proceeds from long-term debt, net	(1	1,148)	198	
Issuance of common stock and treasury stock	()	34	41	
Purchases of treasury stock		(244)	(469)	
Excess tax benefit from exercise of stock options		2	10	
Other financing activities		(12)	(9)	
Other imaneing activities		(12)	())	
Net cash used in financing activities from continuing operations	(1	1,368)	(229)	
Net change in cash and cash equivalents from continuing operations		(473)	(26)	
Net cash transactions transferred from discontinued operations		648	42	
Beginning balance		297	116	
Ending balance	\$	472	\$ 132	

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Discontinued operations cash flow information:		
Net cash (used in) provided by operating activities	\$ (274)	\$ 80
Net cash provided by investing activities	876	92
Net cash provided by (used in) financing activities	19	(152)
Net change in cash and cash equivalents from discontinued operations	621	20
Cash and cash equivalents sold	<b>(26)</b>	
Net cash transactions transferred to continuing operations	(648)	(42)
Beginning balance - discontinued operations	149	56
Ending balance - discontinued operations	\$ 96	\$ 34

See notes to condensed consolidated financial statements.

#### FISERV, INC. AND SUBSIDIARIES

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Principles of Consolidation

The condensed consolidated financial statements for the three-month and nine-month periods ended September 30, 2008 and 2007 are unaudited. In the opinion of management, all adjustments necessary for a fair presentation of the condensed consolidated financial statements have been included. Such adjustments consisted of normal recurring items. Interim results are not necessarily indicative of results for a full year. The condensed consolidated financial statements and accompanying notes are presented as permitted by Form 10-Q and do not contain certain information included in the annual consolidated financial statements and accompanying notes of Fisery, Inc. and its subsidiaries (the Company ). These interim condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and accompanying notes included in the Company s Annual Report on Form 10-K for the year ended December 31, 2007.

The condensed consolidated financial statements include the accounts of Fisery, Inc. and all majority owned subsidiaries. All significant intercompany transactions and balances have been eliminated in consolidation. Certain amounts reported in prior periods have been reclassified to conform to the current presentation.

#### 2. Recent Accounting Pronouncements

In December 2007, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standard (SFAS) No. 141 (revised 2007), *Business Combinations* (SFAS 141(R)), which replaces SFAS No. 141, *Business Combinations*. SFAS 141(R) generally retains the underlying concepts of SFAS 141 because it requires all business combinations to be accounted for at fair value under the acquisition method of accounting, but it changes how the acquisition method of accounting is applied in a number of significant aspects. Acquisition costs will be expensed as incurred; contingent consideration will be recorded at fair value on the date of acquisition; restructuring costs associated with a business combination will be expensed subsequent to the acquisition date; and changes in deferred tax asset valuation allowances and income tax uncertainties after the acquisition date will affect the income tax provision. SFAS 141(R) is effective on a prospective basis for all of the Company s business combinations with an acquisition date on or after January 1, 2009, with the exception of the accounting for valuation allowances on deferred taxes and acquired tax contingencies. Early adoption is not permitted. The Company is currently assessing the impact that the adoption of SFAS 141(R) will have on its financial statements.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51* (SFAS 160). SFAS 160 is effective for fiscal years beginning on or after December 15, 2008 and requires the recognition of a noncontrolling interest (minority interest) as equity in the consolidated financial statements. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income. SFAS 160 includes expanded disclosure requirements. The Company does not expect that the adoption of SFAS 160 will have a material impact on its financial statements.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* (SFAS 161). SFAS 161 requires specific disclosures about derivative instruments in the financial statements; how derivative instruments are accounted for; and how derivative instruments affect an entity s financial position, financial performance, and cash flows. SFAS 161 is effective for fiscal years and interim periods beginning after November 15, 2008. The Company does not expect that the adoption of SFAS 161 will have a material impact on its financial statements.

#### 3. Fair Value Measurements

The Company adopted SFAS No. 157, Fair Value Measurements (SFAS 157), on January 1, 2008 as it relates to financial assets and liabilities. The impact of this adoption was not material to the Company's financial statements. SFAS 157 will be effective for the Company's nonfinancial assets and liabilities on January 1, 2009. SFAS 157 applies to other accounting pronouncements that require or permit fair value measurements, defines fair value based upon an exit price model, establishes a framework for measuring fair value and expands the applicable disclosure requirements. SFAS 157 indicates, among other things, that a fair value measurement assumes that a transaction to sell an asset or transfer a liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability.

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SFAS 157 establishes a fair value hierarchy for the pricing inputs used to measure fair value. The Company s assets and liabilities measured at fair value are classified in one of the following categories:

<u>Level 1</u> At September 30, 2008, the fair values of available-for-sale investments of \$16 million were based on quoted prices in active markets for identical instruments as of the reporting date.

<u>Level 2</u> At September 30, 2008, the fair values of available-for-sale investments of \$11 million and liabilities for interest rate hedge contracts of \$47 million were based on valuation models for which pricing inputs were either directly or indirectly observable as of the reporting date.

<u>Level 3</u> In the first quarter of 2008, the Company purchased available-for-sale investments for \$34 million which were valued based on level 2 pricing inputs as of March 31, 2008. As of September 30, 2008, these investments were valued at \$33 million based on valuation models with unobservable pricing inputs and management estimates. The unrealized loss was recorded in other comprehensive income.

Interest Rate Hedge Contracts

To manage exposure to fluctuations in interest rates, the Company maintains a series of interest rate hedge contracts with total notional values of \$1.75 billion at September 30, 2008. The fair values of the interest rate hedge contracts of \$47 million at September 30, 2008 and \$41 million at December 31, 2007 were recorded in other long-term liabilities in the consolidated balance sheets with a corresponding amount recorded within accumulated other comprehensive loss, net of income taxes of \$17 million and \$15 million, respectively. In the first nine months of 2008, the Company recognized interest expense of \$1 million due to hedge ineffectiveness, and no amounts were excluded from the assessment of hedge effectiveness. Based on the amounts recorded in shareholders—equity as accumulated other comprehensive loss at September 30, 2008, the Company estimates that it will recognize approximately \$17 million in interest expense during the next twelve months related to interest rate hedge contracts.

#### 4. Sale of Majority Interest in Fisery Insurance

On July 14, 2008, the Company completed the sale of a 51% interest in substantially all of the businesses in its Insurance Services segment (Fiserv Insurance) to Trident IV, LP and recognized a pre-tax gain of \$19 million and a related income tax provision of \$44 million. Upon closing, the Company received cash proceeds of \$513 million, net of cash sold of \$28 million and transaction expenses, and a \$30 million note due in 2018. The Company s remaining 49% ownership interest in Fiserv Insurance is accounted for using the equity method of accounting whereby the Company s investment was established based on the Company s historical basis and is adjusted for the Company s share of undistributed net income or net loss. The Company s share of Fiserv Insurance s net income is reported as income from investment in unconsolidated affiliate and the revenues and expenses of Fiserv Insurance from July 15, 2008 and forward are no longer included in the Company s consolidated statement of income. The Company s historical consolidated financial statements for the periods ended June 30, 2008 and all prior periods include the revenues, expenses, balance sheet and cash flows of Fiserv Insurance. The Company reports its investment in Fiserv Insurance within other long-term assets in its condensed consolidated balance sheet.

#### 5. Discontinued Operations

Fiserv ISS

In 2007, the Company signed definitive agreements to sell its Investment Support Services segment (Fiserv ISS) in two separate transactions. On February 4, 2008, the Company completed the first transaction by selling Fiserv Trust Company and the accounts of the Company s institutional retirement plan and advisor services operations to TD AMERITRADE Online Holdings, Inc. for \$273 million in cash at closing. In 2008, the Company recognized a gain on sale of \$129 million, net of income taxes of \$72 million, for this transaction.

In the second transaction, Robert Beriault Holdings, Inc., an entity controlled by the current president of Fiserv ISS, has agreed to acquire the remaining accounts and net capital of Fiserv ISS, including the investment administration services business which provides back office and custody services for individual retirement accounts, for net book value. Under the amended purchase agreement, the Company will not retain an interest in this business subsequent to the disposition. The Company is waiting for regulatory approval and expects that this portion of the Fiserv ISS disposition will close by the end of the first quarter of 2009.

#### Fiserv Health

On January 10, 2008, the Company completed the sale of a majority of its health businesses to UnitedHealthcare Services, Inc. for total cash proceeds of \$735 million. In 2008, the Company recognized a gain on sale of \$101 million, net of income taxes of \$222 million, for this transaction.

#### Other

In 2008, the Company recognized gains totaling \$9 million, net of income taxes, related to the sale of two businesses in its lending division. At September 30, 2008, the Company s remaining insurance businesses, other than its 49% interest in Fiserv Insurance, were held for sale.

Summarized financial information for discontinued operations was as follows:

		onths Ended mber 30,	Nine Mont Septem	
(In millions)	2008	2007	2008	2007
Total revenues	\$ 23	\$ 282	\$ 115	\$ 840
(Loss) income before income taxes Income tax benefit (provision) Gain on sale, net of income taxes	(4) 1 7	13 (4)	(10) 3 239	31 (11)
Income from discontinued operations	\$ 4	\$ 9	\$ 232	\$ 20

Assets and liabilities of discontinued operations held for sale in the accompanying condensed consolidated balance sheets consisted of the following:

(In millions)	•	ember 30, 2008	ember 31, 2007
Cash and cash equivalents	\$	96	\$ 149
Trade accounts receivable, net		12	98
Prepaid expenses and other assets		11	48
Investments		868	1,888
Property and equipment, net		4	25
Intangible assets, net		34	475
Assets of discontinued operations held for sale	\$	1,025	\$ 2,683
•			
Trade accounts payable and other liabilities	\$	72	\$ 201
Retirement account deposits		804	1,911
			,-
Liabilities of discontinued operations held for sale	\$	876	\$ 2,112

Fiserv ISS accepts retirement account deposits from customers and invests the funds in securities. Such amounts due to customers represent the primary source of funds for Fiserv ISS investments which primarily consist of GNMA, FNMA and FHLMC mortgage-backed pass-through securities and collateralized mortgage obligations rated AAA by Standard and Poor s.

#### 6. Share-Based Compensation

The Company recognized \$8 million and \$26 million of share-based compensation during the three and nine months ended September 30, 2008, respectively, and \$3 million and \$19 million of share-based compensation during the three and nine months ended September 30, 2007, respectively. The Company s annual grant of share-based awards generally occurs in the first quarter. Stock options granted in 2008 generally vest over a three year period beginning on the first anniversary of the grant date. During the nine months ended September 30, 2008, the Company granted 1.5 million stock options and 0.3 million restricted stock units at weighted-average estimated fair values of \$20.56 and \$53.75, respectively. During the nine months ended September 30, 2007, the Company granted 1.0 million stock options and 0.1 million shares of restricted stock at weighted-average estimated fair values of \$20.90 and \$54.23, respectively. During the nine months ended September 30, 2008 and 2007, stock options to purchase 1.9 million shares and 2.6 million shares, respectively, were exercised.

#### 7. Shares Used in Computing Net Income Per Share

Basic weighted-average outstanding shares used in calculating net income per share were 162.5 million and 164.7 million for the three months ended September 30, 2008 and 2007, respectively, and were 163.3 million and 167.4 million for the nine months ended September 30, 2008 and 2007, respectively. Diluted weighted-average outstanding shares used in calculating net income per share were 163.8 million and 166.6 million for the three months ended September 30, 2008 and 2007, respectively, and included 1.3 million and 1.9 million common stock equivalents, respectively. For the nine months ended September 30, 2008 and 2007, diluted weighted-average outstanding shares used in calculating net income per share were 164.7 million and 169.7 million, respectively, and included 1.4 million and 2.3 million common stock equivalents, respectively. For the three months ended September 30, 2008 and 2007, stock options for 2.4 million shares and 0.9 million shares, respectively, were excluded from the calculation of diluted weighted-average outstanding shares because their impact was anti-dilutive. For the nine months ended September 30, 2008 and 2007, 2.2 million shares and 0.7 million shares, respectively, were excluded from the calculation of diluted weighted-average shares because their impact was anti-dilutive.

#### 8. Comprehensive Income

Comprehensive income was as follows:

		nths Ended iber 30,	Nine Months Ended September 30,		
(In millions)	2008	2007	2008	2007	
Net income	\$ 78	\$ 121	\$ 507	\$ 343	
Other comprehensive loss:					
Foreign currency translation adjustments	(8)	2	(7)	2	
Fair market value adjustments on cash flow hedges, net of income taxes	(4)	(12)	(4)	(12)	
Other, net	1		(4)		
Other comprehensive loss	(11)	(10)	(15)	(10)	
Comprehensive income	\$ 67	\$ 111	\$ 492	\$ 333	

#### 9. Business Segment Information

The Company acquired CheckFree Corporation ( CheckFree ) for a purchase price of \$4.4 billion on December 3, 2007. In connection with the integration of CheckFree and the significant expansion of the Company s payments related businesses, along with associated organizational changes, the Company reclassified its reporting segments for all periods presented to align them with how the chief operating decision maker of the Company currently manages the business. As a result, effective January 1, 2008, the Company s continuing operations were classified into four business segments: Financial Institutions Services ( Financial ), Payments and Industry Products ( Payments ), Insurance Services ( Insurance ), and Corporate and Other. The Financial segment provides: core account processing solutions; item processing; deposit automation; loan origination and servicing products; cash management; and consulting services for financial institutions. The Payments segment provides: electronic transaction processing services, including electronic funds transfer and debit processing, internet banking, electronic bill payment and presentment services and biller

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services; card and print personalization services; risk and transaction management products; and investment account processing services. The Insurance segment consists of the businesses in which the Company sold a 51% interest (see Note 4). The Corporate and Other segment consists primarily of unallocated corporate overhead expenses, amortization of acquisition-related intangible assets and intercompany eliminations. Revenues and operating income for the Company s reporting segments were as follows:

(In millions)	Fi	nancial	Pa	yments	Insurance		Corporate and Other		Total
Three Months Ended September 30, 2008		404							<b>*</b> 0=4
Processing and services revenue	\$	481	\$	385	\$	8	\$		\$ 874
Product revenue		45		144		25		(8)	206
Total revenues	\$	526	\$	529	\$	33	\$	(8)	\$ 1,080
Operating income	\$	128	\$	148	\$	3	\$	(65)	\$ 214
Three Months Ended September 30, 2007 Processing and services revenue Product revenue	\$	452 51	\$	132 113	\$	61 121	\$	2 (8)	\$ 647 277
Total revenues	\$	503	\$	245	\$	182	\$	(6)	\$ 924
Operating income	\$	133	\$	56	\$	19	\$	(16)	\$ 192
Nine Months Ended September 30, 2008									
Processing and services revenue	\$	1,495	\$	1,155	\$	121	\$	<b>(7</b> )	\$ 2,764
Product revenue		138		417		392		(33)	914
Total revenues	\$	1,633	\$	1,572	\$	513	\$	(40)	\$ 3,678
Operating income	\$	409	\$	422	\$	44	\$	(204)	\$ 671
Nine Months Ended September 30, 2007 Processing and services revenue Product revenue	\$	1,376 152	\$	384 344	\$	171 383	\$	2 (20)	\$ 1,933 859
Total revenues	\$	,	\$	728	\$	554	\$	(18)	\$ 2,792
Operating income	\$	389	\$	162	\$	58	\$	(52)	\$ 557

# 10. Subsidiary Guarantors of Long-Term Debt

Certain of the Company s 100% owned domestic subsidiaries ( Guarantor Subsidiaries ) jointly and severally, and fully and unconditionally guarantee the Company s indebtedness under its revolving credit facility, senior term loan, and the senior notes due in 2012 and 2017. The following condensed consolidating financial information is presented on the equity method and reflects the summarized financial information for: (a) the Company; (b) the Guarantor Subsidiaries on a combined basis; and (c) the Company s non-guarantor subsidiaries on a combined basis.

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# FISERV, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATING STATEMENT OF INCOME

# THREE MONTHS ENDED SEPTEMBER 30, 2008

(In millions) Revenues:		Parent Company				Non-Guarantor Subsidiaries				nations	Cons	olidated
Processing and services	\$	1	\$	613	\$	278	\$	(18)	\$	874		
Product	Ψ		Ψ	152	Ψ	60	Ψ	(6)	Ψ	206		
Total revenues		1		765		338		(24)		1,080		
Expenses:												
Cost of processing and services		(1)		350		172		(21)		500		
Cost of product				117		50		(5)		162		
Selling, general and administrative		26		122		56				204		
Total expenses		25		589		278		(26)		866		
Operating income (loss)		(24)		176		60		2		214		
Interest (expense) income, net		2		(49)		(10)				(57)		
Gain on sale of businesses						19				19		
Income (loss) from continuing operations before income taxes and income from investment in unconsolidated		(22)		107		60		2		176		
affiliate		(22)		127		69		2		176		
Income tax (provision) benefit		8		(49)		(64)				(105)		
Income from investment in unconsolidated affiliate, net of						2				2		
income taxes						3				3		
Income (loss) from continuing operations		(14)		78		8		2		74		
Equity in earnings of consolidated affiliates		92						(92)				
Income from discontinued operations, net of income taxes						4				4		
Net income	\$	78	\$	78	\$	12	\$	(90)	\$	78		

# FISERV, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATING STATEMENT OF INCOME

# THREE MONTHS ENDED SEPTEMBER 30, 2007

(In millions) Revenues:				Parent Company		 uarantor idiaries	Elimi	nations	Cons	olidated
Processing and services	\$	2	\$	393	\$ 264	\$	(12)	\$	647	
Product				127	155		(5)		277	
Total revenues		2		520	419		(17)		924	
Expenses:										

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Cost of processing and services	2	242	159	(14)	389
Cost of product	1	96	131	(5)	223
Selling, general and administrative	9	52	60	(1)	120
Total expenses	12	390	350	(20)	732
Operating income (loss)	(10)	130	69	3	192
Interest (expense) income, net	(12)	5	(5)		(12)
Income (loss) from continuing operations before income					
	(22)	125	<i>C</i> 1	2	100
taxes	(22)	135	64	3	180
Income tax (provision) benefit	8	(50)	(24)	(2)	(68)
Income (loss) from continuing operations	(14)	85	40	1	112
Equity in earnings of consolidated affiliates	135			(135)	
Income from discontinued operations, net of income taxes			9		9
Net income	\$ 121	\$ 85	\$ 49	\$ (134)	\$ 121

# FISERV, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATING STATEMENT OF INCOME

# NINE MONTHS ENDED SEPTEMBER 30, 2008

(In millions)	Parent Company		Guarantor Subsidiaries						tions Consoli	
Revenues:	001	puri	540	J	2400				0011	onumen
Processing and services	\$	1	\$	1,852	\$	966	\$	(55)	\$	2,764
Product				446		486		(18)		914
Total revenues		1		2,298		1,452		(73)		3,678
								. ,		
Expenses:										
Cost of processing and services				1,078		597		(64)		1,611
Cost of product		1		346		433		(15)		765
Selling, general and administrative		76		344		211				631
Total expenses		77		1,768		1,241		(79)		3,007
•										
Operating income (loss)		(76)		530		211		6		671
Interest expense, net		(112)		(35)		(40)				(187)
Gain on sale of businesses						19				19
Income (loss) from continuing operations before income										
taxes and income from investment in unconsolidated										
affiliate		(188)		495		190		6		503
Income tax (provision) benefit		73		(192)		(110)		(2)		(231)
Income from investment in unconsolidated affiliate, net										
of income taxes						3				3
Income (loss) from continuing operations		(115)		303		83		4		275
Equity in earnings of consolidated affiliates		622						(622)		
Income from discontinued operations, net of income										
taxes						232				232
Net income	\$	507	\$	303	\$	315	\$	(618)	\$	507

# FISERV, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATING STATEMENT OF INCOME

# NINE MONTHS ENDED SEPTEMBER 30, 2007

(In millions)	Parent Company		arantor sidiaries			Eliminations		Con	solidated
Revenues:									
Processing and services	\$ 3	\$	1,217	\$	740	\$	(27)	\$	1,933
Product			415		461		(17)		859
Total revenues	3		1,632		1,201		(44)		2,792

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Expenses:					
Cost of processing and services		744	469	(33)	1,180
Cost of product	1	302	402	(21)	684
Selling, general and administrative	51	169	151		371
Total expenses	52	1,215	1,022	(54)	2,235
Operating income (loss)	(49)	417	179	10	557
Interest (expense) income, net	(21)	10	(22)		(33)
Income (loss) from continuing operations before income					
taxes	(70)	427	157	10	524
Income tax (provision) benefit	27	(164)	(60)	(4)	(201)
Income (loss) from continuing operations	(43)	263	97	6	323
Equity in earnings of consolidated affiliates	386			(386)	
Income from discontinued operations, net of income					
taxes			20		20
Net income	\$ 343	\$ 263	\$ 117	\$ (380)	\$ 343

# FISERV, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATING BALANCE SHEET

# **SEPTEMBER 30, 2008**

(In millions)		arent mpany	arantor sidiaries	Guarantor sidiaries	Eliı	minations	Cons	solidated
ASSETS								
Cash and cash equivalents	\$	272	\$ 105	\$ 95	\$		\$	472
Trade accounts receivable, net		1	383	177				561
Prepaid expenses and other current assets		60	155	183				398
Assets of discontinued operations held for sale				1,025				1,025
Total current assets		333	643	1,480				2,456
Investments in affiliates		2,738				(2,738)		
Goodwill and intangible assets, net			5,621	876				6,497
Other long-term assets		58	293	284				635
Total assets	\$	3,129	\$ 6,557	\$ 2,640	\$	(2,738)	\$	9,588
LIABILITIES AND SHAREHOLDERS EQUITY								
Trade accounts payable and other current liabilities	\$	132	\$ 427	\$ 383	\$		\$	942
Liabilities of discontinued operations held for sale				876				876
Total current liabilities		132	427	1,259				1,818
Long-term debt		4,250	1					4,251
Due to (from) affiliates	(	(4,307)	3,857	450				
Other long-term liabilities		279	536	(71)				744
Total liabilities		354	4,821	1,638				6,813
Total shareholders equity		2,775	1,736	1,002		(2,738)		2,775
Total liabilities and shareholders equity	\$	3,129	\$ 6,557	\$ 2,640	\$	(2,738)	\$	9,588

# FISERV, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATING BALANCE SHEET

# **DECEMBER 31, 2007**

(In millions)	Parent Company		Guarantor Subsidiaries		uarantor idiaries	Eliminations	Cons	olidated
ASSETS								
Cash and cash equivalents	\$ 41	\$	132	\$	124	\$	\$	297
Trade accounts receivable, net	(5)		393		448			836
Prepaid expenses and other current assets	95		138		191			424
Assets of discontinued operations held for sale					2,683			2,683
Total current assets	131		663		3,446			4,240

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Investments in affiliates	7,361			(7,361)	
Goodwill and intangible assets, net	1	5,765	1,341		7,107
Other long-term assets	33	314	152		499
Total assets	\$ 7,526	\$ 6,742	\$ 4,939	\$ (7,361)	\$ 11,846
LIABILITIES AND SHAREHOLDERS EQUITY					
Trade accounts payable and other current liabilities	\$ 558	\$ 549	\$ 532	\$	\$ 1,639
Liabilities of discontinued operations held for sale			2,112		2,112
Total current liabilities	558	549	2,644		3,751
Long-term debt	4,887	5	3		4,895
Due to (from) affiliates	(695)	(427)	1,122		
Other long-term liabilities	309	462	(38)		733
Total liabilities	5,059	589	3,731		9,379
Total shareholders equity	2,467	6,153	1,208	(7,361)	2,467
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Total liabilities and shareholders equity	\$ 7,526	\$ 6,742	\$ 4,939	\$ (7,361)	\$ 11,846

# FISERV, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

# NINE MONTHS ENDED SEPTEMBER 30, 2008

(In millions)	Parent Company		Guarantor Subsidiaries		Non-Guarantor Subsidiaries		Eliminations	Con	solidated
Cash flows from operating activities:									
Net cash provided by operating activities from continuing									
operations	\$	23	\$	449	\$	107	\$	\$	579
Cash flows from investing activities:									
Capital expenditures, including capitalization of software									
costs		(2)		(97)		(41)	1		(139)
Payment for acquisitions of businesses, net of cash									
acquired		(14)		(27)		1			(40)
Proceeds from sale of businesses, net of cash sold and									
expenses paid						513			513
Other investing activities				(342)		(554)	878		(18)
Net cash provided by (used in) investing activities from continuing operations		(16)		(466)		(81)	879		316
Cash flows from financing activities:									
Repayments of long-term debt, net	(1	,090)		(6)		(52)			(1,148)
Purchases of treasury stock		(244)							(244)
Other financing activities		914		(8)		(3)	(879)		24
Net cash used in financing activities from continuing									
operations		(420)		(14)		(55)	(879)		(1,368)
Net change in cash and cash equivalents from continuing									
operations		(413)		(31)		(29)			(473)
Net cash transactions transferred from discontinued operations		644		4					648
Beginning balance		41		132		124			297
Ending balance	\$	272	\$	105	\$	95	\$	\$	472

# FISERV, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

# NINE MONTHS ENDED SEPTEMBER 30, 2007

(In millions) Cash flows from operating activities:	Parent Company		Guarantor Subsidiaries		Non-Guarantor Subsidiaries		Eliminations		Cons	olidated
Net cash provided by operating activities from continuing operations	\$	1	\$	298	\$	107	\$	1	\$	407
Cash flows from investing activities:										
				(68)		(43)				(111)

Capital expenditures, including capitalization of software costs

COSES						
Payment for acquisitions of businesses, net of cash acquired	(42)		(51)			(93)
Other investing activities	(42)	(208)	(31)	21	.1	(73)
Net cash used in investing activities from continuing						
operations	(42)	(276)	(97)	21	1	(204)
operations	(12)	(270)	(21)	2.	. 1	(201)
Cash flows from financing activities:						
Proceeds from (repayments of) long-term debt, net	207	(3)	(6)			198
Purchases of treasury stock	(469)					(469)
Other financing activities	263	(9)		(21	2)	42
Net cash (used in) provided by financing activities from continuing operations	1	(12)	(6)	(21	2)	(229)
Net change in cash and cash equivalents from continuing						
operations	(40)	10	4			(26)
Net cash transactions transferred from discontinued						
operations	42					42
Beginning balance	24	72	20			116
Ending balance	\$ 26	\$ 82	\$ 24	\$	\$	132

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS Forward-Looking Statements

This quarterly report contains forward-looking statements intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. Forward-looking statements include those that express a plan, belief, expectation, estimation, anticipation, intent, contingency, future development or similar expression, and can generally be identified as forward-looking because they expects, could, should, or words of similar meaning. Statements that describe our objectives or g include words such as believes, anticipates, are also forward-looking statements. The forward-looking statements included in this report involve significant risks and uncertainties, and a number of factors, both foreseen and unforeseen, could cause actual results to differ materially from our current expectations. The factors that may affect our results include, among others, our ability to complete, and the timing of and the proceeds from, the sale of the remainder of the Fisery ISS business, including the risk that the conditions to the completion of the transaction may not be satisfied or the required regulatory approvals may not be obtained timely or at all, our ability to successfully integrate CheckFree s operations, changes in client demand for our products or services, pricing or other actions by competitors, the potential impact of our Fiserv 2.0 initiatives, the health and stability of the financial services industry, the impact on our business of the current general economic slowdown, our ability to comply with government regulations, including privacy regulations, and other factors identified in our Annual Report on Form 10-K for the year ended December 31, 2007 and in other documents that we file with the Securities and Exchange Commission. We urge you to consider these factors carefully in evaluating the forward-looking statements and caution you not to place undue reliance upon forward-looking statements, which speak only as of the date of this report. We undertake no obligation to update forward-looking statements to reflect subsequent events or circumstances.

#### **Recent Developments**

On July 14, 2008, we completed the sale of a 51% interest in substantially all of the businesses in our Insurance Services segment (Fiserv Insurance) and recognized a pre-tax gain of \$19 million and a related income tax provision of \$44 million. Upon closing, we received cash proceeds of \$513 million, net of cash sold of \$28 million and transaction expenses, and a \$30 million note due in 2018. Our remaining 49% ownership interest in Fiserv Insurance is accounted for using the equity method of accounting whereby our investment was established based on our historical basis in the net assets and is adjusted for our share of undistributed net income or net loss. Our share of Fiserv Insurance s net income is reported as income from investment in unconsolidated affiliate and the revenues and expenses of Fiserv Insurance from July 15, 2008 and forward are no longer included in our consolidated statement of income. Our historical consolidated financial statements for the periods ended June 30, 2008 and all prior periods include the revenues, expenses, balance sheet and cash flows of Fiserv Insurance.

On February 4, 2008, we completed the first of two transactions to dispose of our Investment Support Services segment (Fiserv ISS) by selling Fiserv Trust Company and the accounts of our institutional retirement plan and advisor services operations to TD AMERITRADE Online Holdings, Inc. for \$273 million in cash at closing. In the second transaction, Robert Beriault Holdings, Inc. has agreed to acquire the remaining accounts and net capital of Fiserv ISS, including the investment administration services business which provides back office and custody services for individual retirement accounts, for net book value. Under the amended purchase agreement, we will not retain an interest in this business subsequent to the disposition. We are waiting for regulatory approval and expect that this portion of the Fiserv ISS disposition will close by the end of the first quarter of 2009.

On January 10, 2008, we completed the sale of a majority of our health businesses (Fiserv Health) to UnitedHealthcare Services, Inc. for total cash proceeds of \$735 million. The financial results of Fiserv Health and Fiserv ISS are reported as discontinued operations for all periods presented.

# Overview

We provide integrated information management systems and services, including transaction processing, electronic commerce products and services, business process outsourcing, document distribution services, and software and systems solutions. We report our results in four business segments: Financial Institution Services (Financial); Payments and Industry Products (Payments); Insurance Services (Insurance); and Corporate and Other.

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The Financial segment provides: core account processing solutions; item processing; deposit automation; loan origination and servicing products; cash management; and consulting services for financial institutions. The Payments segment provides: electronic transaction processing services, including electronic funds transfer and debit processing, internet banking, electronic bill payment and presentment services and biller services; card and print personalization services; risk and transaction management products; and investment account processing services. On July 14, 2008, we completed the sale of a 51% interest in substantially all of the businesses in our Insurance segment. The Corporate and Other segment primarily consists of unallocated corporate overhead expenses, amortization of acquisition-related intangible assets and intercompany eliminations.

Management s discussion and analysis of financial condition and results of operations is provided as a supplement to the accompanying unaudited condensed consolidated financial statements and accompanying notes to help provide an understanding of our results of operations, our financial condition and the changes in our financial condition. Our discussion is organized as follows:

Recent accounting pronouncements. This section provides a discussion of recent accounting pronouncements that may impact our results of operations and financial condition in the future.

Non-GAAP financial measure. This section provides a discussion of internal revenue growth percentage, a non-GAAP financial measure that we use in this report.

Results of operations. In this section, we provide an analysis of the results of operations presented in the accompanying unaudited condensed consolidated statements of income by comparing the results for the three-month and nine-month periods ended September 30, 2008 to the comparable periods in 2007.

*Liquidity and capital resources*. In this section, we provide an analysis of our cash flows and outstanding debt as of September 30, 2008.

#### **Recent Accounting Pronouncements**

See Note 2 to the accompanying unaudited condensed consolidated financial statements, which is incorporated herein by reference, for a description of recent accounting pronouncements, including the anticipated adoption dates.

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#### **Non-GAAP Financial Measure**

In this report, we refer to internal revenue growth percentage, which is a non-GAAP financial measure. We use internal revenue growth percentage to monitor and evaluate our performance, and it is presented in this report because we believe that it allows investors to understand the portion of our revenue growth that is attributed to acquired companies as compared to internal revenue growth. This non-GAAP financial measure should not be considered to be a substitute for our reported results prepared in accordance with GAAP. The method that we use to calculate internal revenue growth percentage is not necessarily comparable to similarly titled measures presented by other companies.

Internal revenue growth percentage is measured as the increase or decrease in total revenues for the current period less acquired revenue from acquisitions divided by total revenues from the prior period plus acquired revenue from acquisitions. Acquired revenue from acquisitions represents pre-acquisition revenue of acquired companies, less dispositions, for the prior year. Internal revenue growth percentage is calculated as follows:

	Three Mont Septemb	er 30,	Nine Mont Septemb	per 30,
(In millions)	2008	2007	2008	2007
Financial Segment				
Total revenues	\$ 526	\$ 503	\$ 1,633	\$ 1,528
Acquired revenue from acquisitions		39		108
•				
Total	\$ 526	\$ 542	\$ 1,633	\$ 1,636
1000	Ψ 320	Ψ 312	Ψ 1,033	Ψ 1,030
Internal revenue growth (decline)	\$ (16)		\$ (3)	
			0%	
Internal revenue growth percentage	(3)%		0%	
Payments Segment				
Total revenues	\$ 529	\$ 245	\$ 1,572	\$ 728
Acquired revenue from acquisitions		259		757
Total	\$ 529	\$ 504	\$ 1,572	\$ 1,485
2000	Ψ 023	Ψ 20.	\$ 1,0 / <b>2</b>	Ψ 1,.00
Internal revenue growth	\$ 25		\$ 87	
Internal revenue growth percentage	φ 25 5%		6%	
memai revenue growni percentage	3 /0		0 70	

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# **Results of Operations**

The following table presents, for the periods indicated, certain amounts included in our condensed consolidated statements of income, the relative percentage that those amounts represent to revenues, and the change in those amounts from year to year. This information should be read together with the condensed consolidated financial statements and accompanying notes.

	Three Months Ended September 30, Percentage of									
					Revenu	ie <sup>(1)</sup>	Inc	rease (De	crease)	
(In millions)	2	008	2	2007	2008	2007		\$	%	
Revenues:										
Processing and services	\$	874	\$	647	80.9%	70.0%	\$	227	35%	
Product		206		277	19.1%	30.0%		(71)	(26)%	
Total revenues	1	,080,		924	100.0%	100.0%		156	17%	
Expenses:										
Cost of processing and services		500		389	57.2%	60.1%		111	29%	
Cost of product		162		223	78.6%	80.5%		(61)	(27)%	
Sub-total Sub-total		662		612	61.3%	66.2%		50	8%	
Selling, general and administrative		204		120	18.9%	13.0%		84	70%	
Total expenses		866		732	80.2%	79.2%		134	18%	
•										
Operating income		214		192	19.8%	20.8%		22	11%	
Interest expense, net		(57)		(12)	(5.3)%	(1.3)%		45	375%	
Gain on sale of businesses		19			1.8%			19		
Income from continuing operations before income taxes and income from										
unconsolidated affiliate	\$	176	\$	180	16.3%	19.5%	\$	(4)	(2)%	
									. /	

	Nine Months Ended September 30,					
			Percent			
			Revent	ue <sup>(1)</sup>	Increase (De	ecrease)
(In millions)	2008	2007	2008	2007	\$	%
Revenues:						
Processing and services	\$ 2,764	\$ 1,933	75.1%	69.2%	\$ 831	43%
Product	914	859	24.9%	30.8%	55	6%
Total revenues	3,678	2,792	100.0%	100.0%	886	32%
	2,070	_,,,,_	100.070	100.070	000	5270
Expenses:						
Cost of processing and services	1,611	1,180	58.3%	61.0%	431	37%
Cost of product	765	684	83.7%	79.6%	81	12%
Sub-total	2,376	1,864	64.6%	66.8%	512	27%
Selling, general and administrative	631	371	17.2%	13.3%	260	70%
Total expenses	3,007	2,235	81.8%	80.1%	772	35%
	-,	,				
Operating income	671	557	18.2%	19.9%	114	20%

Interest expense, net	(187)	(33)	(5.1)%	(1.2)%	154	467%
Gain on sale of businesses	19		0.5%		19	
Income from continuing operations before income taxes and income from						
unconsolidated affiliate	\$ 503	\$ 524	13.7%	18.8%	\$ (21)	(4)%

<sup>(1)</sup> Each percentage of revenue is calculated as the relevant revenue, expense or income amount divided by total revenues, except for cost of processing and services and cost of product amounts which are divided by the related component of revenues.

#### **Total Revenues**

#### Three Months Ended September 30,

						Corp	orate		
(In millions)	Financial	Paym	ents	Ins	urance	and (	Other	1	<b>Total</b>
Total revenues:									
2008	\$ 526	\$	529	\$	33	\$	(8)	\$	1,080
2007	503		245		182		(6)		924
Revenue growth (decline)	\$ 23	\$	284	\$	(149)	\$	(2)	\$	156
Revenue growth (decline) percentage	5%		116%		(82)%				17%

#### Nine Months Ended September 30,

(In millions)	Financial	Payments	Insurance	Corporate and Other	Total
Total revenues:					
2008	\$ 1,633	\$ 1,572	\$ 513	\$ (40)	\$ 3,678
2007	1,528	728	554	(18)	2,792
Revenue growth (decline)	\$ 105	\$ 844	\$ (41)	\$ (22)	\$ 886
Revenue growth (decline) percentage	7%	116%	(7)%		32%

Total revenues increased \$156 million, or 17%, in the third quarter of 2008 and \$886 million, or 32%, in the first nine months of 2008 compared to 2007. These increases in total revenues during 2008 were primarily the result of our acquisition of CheckFree Corporation ( CheckFree ) on December 3, 2007 partially offset by decreased revenues in our Insurance segment as a result of our sale of a 51% interest in Fiserv Insurance on July 14, 2008. As a result of this transaction, the revenues of Fiserv Insurance are no longer included in our consolidated revenues beginning July 15, 2008 but are included for all historical periods.

Revenues in our Financial segment increased \$23 million, or 5%, and \$105 million, or 7%, in the third quarter and first nine months of 2008, respectively, compared to 2007. These increases were primarily due to incremental processing and services revenues from our acquisition of CheckFree. Internal revenue declined by 3 percentage points in our Financial segment during the third quarter and was flat during the first nine months of 2008 compared to prior year periods. Internal revenues were negatively impacted by a downturn in the U.S. mortgage markets resulting in a significant decline in home-equity processing revenues of \$14 million and \$42 million for the third quarter and first nine months of 2008, respectively. In addition, our growth rate in this segment was negatively impacted by slower discretionary spending by our financial institution clients resulting in reduced higher-margin revenue, such as license fees and associated professional services.

Revenues in our Payments segment increased \$284 million, or 116%, and \$844 million, or 116%, in the third quarter and first nine months of 2008, respectively, compared to 2007. These increases were primarily due to incremental processing and services revenue from our acquisition of CheckFree. Internal revenue growth percentage in our Payments segment of 5% and 6% during the third quarter and first nine months of 2008, respectively, was primarily driven by new clients and increased transaction volumes from existing clients in our electronic payments and output solutions businesses.

Revenues in our Insurance segment decreased \$149 million, or 82%, and \$41 million, or 7%, in the third quarter and first nine months of 2008, respectively, compared to 2007. These decreases were primarily in product revenues and resulted from our sale of a 51% interest in Fiserv Insurance on July 14, 2008, which resulted in only fourteen days of revenues being recorded in the third quarter of 2008.

# **Total Expenses**

Total expenses increased \$134 million, or 18%, in the third quarter of 2008 and \$772 million, or 35%, in the first nine months of 2008 compared to 2007. These increases in total expenses during 2008 were due primarily to our acquisition of CheckFree partially offset by a decrease in expenses in our Insurance segment caused by the sale of a 51% interest in Fiserv Insurance on July 14, 2008 which resulted in only fourteen days of expenses in the third quarter of 2008.

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#### **Table of Contents**

Cost of processing and services as a percentage of processing and services revenue decreased to 57.2% and 58.3% in the third quarter and first nine months of 2008, respectively, from 60.1% and 61.0% in the comparable periods in 2007. These decreases were primarily due to higher-margin processing revenues associated with our acquisition of CheckFree and overall improvements in operating efficiencies.

Cost of product as a percentage of product revenue decreased to 78.6% in the third quarter of 2008 from 80.5% in the third quarter of 2007 and increased to 83.7% for the first nine months of 2008 from 79.6% in 2007. Cost of product as a percentage of product revenue declined during the third quarter of 2008 primarily due to our sale of a 51% interest in Fiserv Insurance, which generated historical operating margins of less than 10 percent due primarily to the inclusion of prescription product costs in both product revenues and cost of product. Prescription product costs decreased \$79 million in the third quarter of 2008 compared to 2007. In addition, third quarter and year to date cost of product, as a percentage of product revenue, was negatively impacted by an increase in postage pass through revenue and expenses in our output solutions businesses and a slight decrease in higher-margin revenue, such as software license fees.

Selling, general and administrative expenses increased \$84 million and \$260 million in the third quarter and first nine months of 2008, respectively, compared to 2007 primarily due to our acquisition of CheckFree, partially offset by a decrease in expenses in our Insurance segment resulting from our sale of a 51% interest in that business. As a result of our acquisition of CheckFree, amortization expense for acquired intangible assets included in selling, general and administrative expenses increased by \$21 million in the third quarter and \$65 million in the first nine months of 2008, and incremental merger costs, including integration project management, retention bonuses and other expenses, were \$12 million in the third quarter and \$28 million in the first nine months of 2008.

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#### Operating Income and Operating Margin

		Three Months Ended September 30,					
(In millions)	Financial	Payments	Insurance	Corporate and Other	Total		
Operating income:	2	I tij menus	111041411100		20002		
2008	\$ 128	\$ 148	\$ 3	\$ (65)	\$ 214		
2007	133	56	19	(16)	192		
Operating income growth (decline)	\$ (5)	\$ 92	\$ (16)	\$ (49)	\$ 22		
Operating income growth (decline) percentage	(4)%	164%	(84)%		11%		
Operating margin:							
2008	24.2%	28.1%	8.6%		19.8%		
2007	26.4%	22.9%	10.4%		20.8%		
Operating margin growth (decline) (1)	(2.2)%	5.2%	(1.8)%		(1.0)%		
		Nine Months Ended September 30, Corporate					
(In millions)	Financial	Payments	Insurance	and Other	Total		
Operating income:		·					
2008	\$ 409	\$ 422	\$ 44	\$ (204)	\$ 671		
2005		Ψ 122	Ψ ΤΤ		\$ 0/1		
2007	389	162	58	(52)	557		
2007	389						
Operating income growth (decline)	389 \$ 20						
		162	58	(52)	557		
Operating income growth (decline) Operating income growth (decline) percentage	\$ 20	162 \$ 260	58 \$ (14)	(52)	557 \$ 114		
Operating income growth (decline)	\$ 20	162 \$ 260	58 \$ (14)	(52)	557 \$ 114		
Operating income growth (decline) Operating income growth (decline) percentage Operating margin:	\$ 20 5%	\$ 260 160%	\$ (14) (24)%	(52)	\$ 114 20%		

<sup>(1)</sup> Represents the percentage point improvement or decline in operating margin.

Total operating income increased \$22 million, or 11%, and \$114 million, or 20%, in the third quarter and first nine months of 2008, respectively, compared to 2007. Operating margin decreased 1.0 percentage point and 1.7 percentage points in the third quarter and first nine months of 2008 to 19.8% and 18.2%, respectively, from the comparable periods in 2007. Our operating margin was negatively impacted by an increase in amortization expense for acquired intangible assets and merger and integration costs associated with our acquisition of CheckFree. In addition, our Financial segment negatively impacted operating margins, which was offset by the significant positive impact of the operating results in our Payments segment.

Operating income in our Financial segment decreased \$5 million, or 4%, in the third quarter of 2008 and increased \$20 million, or 5%, in the first nine months of 2008 compared to 2007. Operating margin decreased 2.2 percentage points and 0.5 percentage points in the third quarter and first nine months of 2008 to 24.2% and 25.0%, respectively, from the comparable periods in 2007. Operating margin and operating income were negatively impacted by significantly lower volumes in our home-equity processing businesses and decreases in higher-margin revenues, including contract termination fees, software license fees and associated professional services revenue in the third quarter of 2008.

Operating income in our Payments segment increased \$92 million, or 164%, and \$260 million, or 160%, in the third quarter and first nine months of 2008, respectively, compared to 2007. Operating margin improved 5.2 percentage points to 28.1% in the third quarter and 4.6 percentage points to 26.9% in the first nine months of 2008 from the comparable periods in 2007. The increases in operating income and operating margin in our Payments segment resulted primarily from higher-margin revenues associated with our acquisition of CheckFree, growth in our other electronic payments businesses and overall operating efficiencies due to improved operating leverage in our payments businesses.

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Operating income in our Insurance segment decreased \$16 million in the third quarter and \$14 million in the first nine months of 2008 compared to 2007 due primarily to our sale of a 51% interest in Fiserv Insurance on July 14, 2008. Operating margin decreased 1.8 percentage points in both the third quarter and first nine months of 2008 compared to 2007.

The operating loss in our Corporate and Other segment increased \$49 million and \$152 million in the third quarter and first nine months of 2008, respectively, compared to 2007. The year-to-date increase of \$152 million was primarily due to \$97 million of incremental amortization of acquisition-related intangible assets and \$48 million related to the acquisition of CheckFree, primarily merger and integration costs.

#### Interest Expense, Net

Interest expense increased \$45 million to \$57 million in the third quarter of 2008 and \$154 million to \$187 million in the first nine months of 2008 compared to 2007. These increases were due primarily to our senior term loan and senior notes borrowings in the fourth quarter of 2007 to finance our \$4.4 billion acquisition of CheckFree.

#### Gain on Sale of Businesses

In the third quarter of 2008, we recognized a \$19 million pre-tax gain on our sale of a 51% interest in Fiserv Insurance.

#### **Income Tax Provision**

The income tax provision increased \$37 million to \$105 million in the third quarter of 2008 and \$30 million to \$231 million in the first nine months of 2008 compared to 2007. These increases were due primarily to a \$44 million income tax provision related to our sale of a 51% interest in Fiserv Insurance. The effective income tax rate for continuing operations was 59.8% and 37.8% in the third quarter of 2008 and 2007, respectively, and 46.0% and 38.3% in the first nine months of 2008 and 2007, respectively. The sale of a 51% interest in Fiserv Insurance increased the effective income tax rates by 20.9 and 7.3 percentage points in the third quarter and first nine months of 2008, respectively.

#### Income from Investment in Unconsolidated Affiliate

Due to the sale of a 51% interest in Fiserv Insurance, we record our share of Fiserv Insurance s net income, \$3 million in the third quarter of 2008, as income from investment in unconsolidated affiliate.

#### **Discontinued Operations**

Income from discontinued operations was \$4 million and \$9 million in the third quarter of 2008 and 2007, respectively, and \$232 million and \$20 million in the first nine months of 2008 and 2007, respectively. In the first nine months of 2008, we recorded after-tax gains primarily related to the sales of Fisery ISS and Fisery Health of \$239 million.

#### Net Income Per Share - Diluted

Net income per share-diluted was \$0.48 and \$0.73 in the third quarter of 2008 and 2007, respectively, and \$3.08 and \$2.02 in the first nine months of 2008 and 2007, respectively. Net income per share-diluted from continuing operations was \$0.45 and \$0.67 in the third quarter of 2008 and 2007, respectively, and \$1.67 and \$1.90 in the first nine months of 2008 and 2007, respectively. Net income per share-diluted from continuing operations in the first nine months of 2008 compared to 2007 was negatively impacted by a \$0.36 per share increase in amortization expense related to acquired intangible assets primarily related to our acquisition of CheckFree and a \$0.15 per share after-tax loss on the sale of a 51% interest in Fiserv Insurance which was recorded in the third quarter of 2008. Net income per share-diluted from discontinued operations increased from \$0.11 in the first nine months of 2007 to \$1.41 in the first nine months of 2008 due primarily to after-tax gains from the sale of businesses.

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#### **Liquidity and Capital Resources**

#### General

Our principal liquidity needs are to fund normal operating expenses, capital expenditures and operating lease payments. We believe that these needs will be satisfied using our cash flows from operations, our cash and cash equivalents at September 30, 2008 of \$472 million and the available borrowings under our revolving credit facility of \$634 million at September 30, 2008.

	Nine Months Ended September 30, Increase (Decr			ecrease)
(In millions)	2008	2007	\$	%
Income from continuing operations	\$ 275	\$ 323	\$ (48)	
Depreciation and amortization	276	128	148	
Share-based compensation	26	19	7	
Net changes in working capital and other	2	(63)	65	
Operating cash flow	\$ 579	\$ 407	\$ 172	42%
Capital expenditures	\$ 139	\$ 111	\$ 28	25%

Our net cash provided by operating activities from continuing operations, or operating cash flow, was \$579 million in the first nine months of 2008 compared with \$407 million in the first nine months of 2007. The \$172 million increase in operating cash flow in the first nine months of 2008 compared to 2007 was primarily due to strong operating cash flow associated with our acquisition of CheckFree and overall improvements in working capital. Depreciation and amortization increased \$148 million in the first nine months of 2008 primarily due to a \$97 million increase in intangible amortization associated with acquisitions. Our current policy is to use our operating cash flow primarily to fund capital expenditures and to repay debt, rather than to pay dividends. Our capital expenditures increased \$28 million to \$139 million in the first nine months of 2008 compared to \$111 million in the first nine months of 2007, due primarily to capital expenditures associated with CheckFree.

# Share Repurchases

In the first nine months of 2008, we purchased \$244 million of our common stock. On July 2, 2008, we announced that our board of directors authorized the repurchase of up to 10 million shares of our common stock. Shares repurchased are generally held for issuance in connection with our equity plans. As of September 30, 2008, we had 6.8 million shares remaining under our authorization.

#### Indebtedness

	September 30,	December 31,
(In millions)	2008	2007
Long-term debt (including current maturities)	\$ 4.259	\$ 5,405

In the first nine months of 2008, we used operating cash flow and the proceeds from business dispositions primarily to repay long-term debt of approximately \$1.1 billion, which reduced our outstanding debt (including current maturities) to \$4.3 billion at September 30, 2008. Our long-term debt currently consists primarily of \$2.25 billion under our unsecured senior term loan facility, \$1.75 billion under senior notes borrowings, and \$250 million under our \$900 million revolving credit facility. The \$2.25 billion unsecured senior term loan bears interest at a variable rate based on LIBOR plus a specified margin or the bank s base rate and matures in November 2012. The next scheduled principal payment on our senior term loan of \$250 million is due in December 2009. This term loan facility contains various restrictions and covenants substantially similar to those contained in the revolving credit facility described below. In addition, we have \$1.25 billion of 6.125% senior notes due in November 2012 and \$500 million of 6.8% senior notes due in November 2017, which pay interest at the stated rate on May 20 and November 20 of each year.

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Borrowings under the \$900 million revolving credit facility bear interest at a variable rate based on LIBOR plus a specified margin or the bank s base rate. The facility, as amended, contains various restrictions and covenants that require us, among other things, to limit our consolidated indebtedness to no more than a specified multiple (ranging between 3.5 and 4.5) of consolidated net earnings before interest, taxes, depreciation and amortization and certain other adjustments and to maintain consolidated net earnings before interest, taxes, depreciation and certain other adjustments of at least three times consolidated interest expense. There are no significant commitment fees or compensating balance requirements. The facility expires on March 24, 2011. During the first nine months of 2008, we were in compliance with all debt covenants in this and our other credit facilities, including those contained in our senior term loan.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The quantitative and qualitative disclosures about market risk required by this item are incorporated by reference to Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2007 and have not materially changed since that report was filed.

#### ITEM 4. CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures.

As required by Rule 13a-15(b) under the Securities Exchange Act of 1934 (the Exchange Act ), our management, with the participation of our chief executive officer and chief financial officer, evaluated the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on this evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective as of September 30, 2008.

Changes in internal controls over financial reporting.

We acquired CheckFree on December 3, 2007. As part of our ongoing integration activities, we are continuing to incorporate our controls and procedures into this recently acquired business and to augment our company-wide controls. There were no other changes in internal control over financial reporting that occurred during the quarter ended September 30, 2008 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

# ITEM 1. LEGAL PROCEEDINGS

In the normal course of business, we and our subsidiaries are named as defendants in lawsuits in which claims are asserted against us. In the opinion of management, the liabilities, if any, which may ultimately result from such lawsuits are not expected to have a material adverse effect on our financial statements.

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#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The table below sets forth information with respect to purchases made by or on behalf of the company or any affiliated purchaser (as defined in Rule 10b-18(a)(3) under the Exchange Act) of shares of our common stock during the three months ended September 30, 2008:

Period	Total Number of Shares Purchased	rage Price per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs (1)
July 1-31, 2008			, , , , , , , , , , , , , , , , , , ,	10,000,000
August 1-31, 2008	2,320,700	\$ 50.54	2,320,700	7,679,300
September 1-30, 2008	850,000	\$ 50.43	850,000	6,829,300
Total	3,170,700		3,170,700	

<sup>(1)</sup> On July 2, 2008, we announced that our board of directors authorized the repurchase of up to 10 million shares of our common stock. This repurchase authorization does not expire.

#### ITEM 6. EXHIBITS

The exhibits listed in the accompanying exhibit index are filed as part of this Quarterly Report on Form 10-Q.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# FISERV, INC.

Date: November 6, 2008 By: /s/ Thomas J. Hirsch

Thomas J. Hirsch

Executive Vice President, Chief Financial Officer,

Treasurer and Assistant Secretary

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# **Exhibit Index**

Exhibit Number 31.1	Exhibit Description Certification of the Chief Executive Officer, dated November 6, 2008
31.2	Certification of the Chief Financial Officer, dated November 6, 2008
32	Certification of the Chief Executive Officer and Chief Financial Officer, dated November 6, 2008