SUPERVALU INC Form 425 March 09, 2006

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Forging the Future of Grocery Retailing
Yolanda
M.
Scharton
Vice

President

Corporate

Communications

and

Investor

Relations

Bear Stearns 12th

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March 9, 2006

Pre-proxy

version

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Forward-Looking Statement

CAUTIONARY STATEMENTS RELEVANT TO FORWARD-LOOKING INFORMATION FOR THE PURPOSE OF SAI PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

Except for the historical and factual information contained herein, the matters set forth in this presentation, including statements as

to the expected benefits of the acquisition such as efficiencies, cost savings, market profile and financial strength, and the coability and position of the combined company, and other statements identified by words such as estimates,

expects,

projects,

plans,

and similar expressions are forward-looking statements within the meaning of the safe harbor provisions of the Private

Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cau results to differ materially, including required approvals by Supervalu and Albertsons shareholders and regulatory agencies, the possibility

that the anticipated benefits from the acquisition cannot be fully realized or may take longer to realize than expected, the possil costs or difficulties related to the integration of Albertsons operations into Supervalu will be greater than expected, the impact competition and other risk factors relating to our industry as detailed from time to time in each of Supervalu s and Albertsons with the SEC. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. Unless legally required, Supervalu undertakes no obligation to update publicly any forward-looking statements, we a result of new information, future events or otherwise.

ADDITIONAL INFORMATION

Supervalu and Albertsons will file a joint proxy statement/prospectus with the Securities and Exchange Commission (SEC). IN ARE URGED TO READ THE JOINT PROXY STATEMENT/PROSPECTUS WHEN IT BECOMES AVAILABLE BECAU IMPORTANT INFORMATION. You will be able to obtain the joint proxy statement/prospectus, as well as other filings conta about Supervalu and Albertsons, free of charge, at the website maintained by the SEC at www.sec.gov. Copies of the joint prox statement/prospectus and the filings with the SEC that will be incorporated by reference in the joint proxy statement/prospectuc can also

be obtained, free of charge, by directing a request to Supervalu, Inc., 11840 Valley View Road, Eden Prairie, Minnesota, 5534 Corporate Secretary, or to Albertsons, Inc., 250 East Parkcenter

Boulevard, Boise, Idaho, 83706-3940, Attention: Corporate Secretary.

The respective directors and executive officers of Supervalu and

Albertsons and other persons may be deemed to be participants in the

solicitation of proxies in respect of the proposed transaction. Information regarding Supervalu s directors and executive office available in its proxy statement filed with the SEC by Supervalu

on May 12, 2005, and information regarding Albertsons directors

and

executive officers is available in its proxy statement filed with the SEC by Albertsons on May 6, 2005. Other information rega participants in the proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, we contained the joint proxy statement/prospectus and other relevant materials to be filed with the SEC when they become available Investors should read the joint proxy statement/prospectus carefully when it becomes available before making any voting or in

decisions.

3 Agenda

Company Overview

How We View the Market

Strategy for Change

The Deal

Implementing Change

Summary

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Who We Are: A SUPERVALU Overview

135-year legacy of grocery industry excellence

Multi-format grocery retail leadership

1,381 retail locations across seven banners

Diverse portfolio of formats to address the full spectrum of grocery shopping preferences

Industry leader in supply chain services

Serve more than 2,200 primary customer sites, plus our own retail operations

Unparalleled basis-point discipline engrained in all our businesses

60+ years of dividend payments

5 Extreme value

Small Box Format

Highly efficient model National Banner Super-Regional Banners Super-regional

Two dominant

formats: Fresh Focus and Price Impact

6 SUPER-Regional Banner Edges: Setting Ourselves Apart
SOI ER-Regional Banner Edges. Setting Ourserves Apart
227 stores in network
Providing products,
service, ambiance
Powerful differentiators:
Fresh departments
HBC departments
TIBE departments
Ethnic specialty
departments
Store brands

Center store programs

7 Our New Fresh Concept

January 2006, Indianapolis

8,000 12,000 SKUs

12,000 15,000 sq. ft.

Limited assortment

Value-priced at 10%-15% lower than conventional and natural store competitors

Focus on perishables, especially produce

High-quality natural and organic departments

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National Banner Save-A-Lot: Big Savings in a Small Box

The fastest-growing limited assortment retailer in the U.S.

1,154 stores in 39 states

862 licensed

292 corporate

Target customer

Household incomes under \$35,000

43.3 million households

12,000 15,000 sq. ft. footprint

Approximately 1,250 SKUs

70% Custom Brand products

9 Our Supply Chain Services Profile

Serving more than 2,200 primary customer sites and 227 corporate retail locations

Travel almost 100 million miles annually

Supported by 24 locations

Move more than half-billion cases annually

Industry-leading service levels
Industry leader in efficiency and
service offerings to retail grocery channel

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Our Customer Profile Today

SUPERVALU supports nearly 90 million sq. ft. of retail space

Mass Merchandisers

Mass Merchandisers

Independent Retailers

Independent Retailers

National

Banner

National

Banner

Super-Regional

Banners

Super-Regional

Banners

11 How We View the Market New Realities Creating Opportunities to Shape SUPERVALU and the Grocery Retail Sector

Channel Blur -Everybody is selling food

Non-traditional retailers using food to build store traffic

Shopping patterns and preferences are shifting as store formats adapt

Industry ripe for rationalization

Excess supply of retail space

List of troubled players sets the stage for major consolidation events

Understanding and catering to the customer

Determining the right mix of merchandizing, shopping experience, and price is critical

Food preferences remain locally driven SUPERVALU is actively shaping its future and positioning itself to succeed in the grocery retailing industry

12 Successfully competing requires a multi-faceted approach to achieve sustainable grocery retail success

Ideally positioned to capitalize on serving diverse customer needs and wants

Extreme Value

Price Impact

Traditional / Full Service

Natural / Organic

High-end Gourmet

Fuel and Convenience Scale and Diversity of Retail Formats

Leveraging world-class supply chain capabilities and buying power

Develop unique scalable competitive advantages like W. Newell & Co. in produce

Robust technology platforms: SV Harbor, T-squared, and more Strong Supply Chain Backbone

Strong local management

Customized and innovative local merchandising

Commitment to superior shopping experience in competitive atmosphere Empowered People Creating Sustainable Success 13 We Are Well Positioned to Capitalize on Market Opportunity

Years of operational and financial staging have prepared us

Proven ability to manage a variety of retail formats

Track record of successful integration of acquisitions

Basis-point discipline embedded in culture

In Albertsons, we see great assets, markets and people

14 Our Acquisition Discipline Was Applied Synergistic and Accretive

Strong local market leadership

Realizable synergies

Additive competencies

Don t seek turnarounds

Fit with SVU strategy

Rigorous due diligence

Enhance shareholder value Disciplined Selection and Rigorous Due Diligence

15 The Deal Transaction Summary

SUPERVALU, CVS and Cerberus-led investment group to acquire Albertsons for \$17.4 billion in cash, stock and debt assumption (with HITS).

SUPERVALU to acquire premier retail

properties - more than 1,100 stores:		

Acme Markets

Bristol Farms

Jewel-Osco

Shaw s and Star Markets

569 Albertsons stores in Idaho, Southern California, Nevada, Utah and Northwestern U.S.

In-store pharmacies: Osco Drug and Sav-on

SUPERVALU takes No. 2 spot in the grocery industry by revenue

16 878 722 156 In-store Pharmacies \$150-\$175 million pretax over 3 yrs. Synergies 89% Retail 67% Retail EBITDA Mix 80% Retail

53% Retail Revenue Mix 193,800 144,000 49,800 Employees 2,505 1,124 1,381 Store Network Financial Operational 116 106 10 Fuel Centers \$44B \$25B \$19B Revenue New SUPERVALU Business to be Acquired SUPERVALU

Transformation in Scope and Scale

(all data approximate)

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SUPERVALU s Current Footprint

SUPERVALU has a retail or distribution presence in 42 states, and is predominately focused in the East, Southeast and Midwest

(1) Includes 27 TLC owned or managed facilities

Extreme Value Stores **Price Superstores** Supply Chain Services/ **Distribution Centers** (1) Texas New Mexico Colorado Wyoming Montana Idaho California Arizona Nevada Utah Washington Oregon North Dakota South Dakota Nebraska Kansas Oklahoma Arkansas Missouri Iowa Minnesota Michigan Wisconsin Illinois Indiana Ohio Pennsylvania New York Kentucky Tennessee Louisiana Mississippi Alabama Georgia Florida Maine South Carolina North Carolina Virginia West Virginia Massachusetts New Hampshire

Supermarkets

Retail Store Footprint To Be Acquired

Banners

Combination / Conventional

Stores

85

55

Oregon

Washington

Montana Idaho Utah Arizona New Mexico Colorado North Dakota South Dakota Nebraska Kansas Missouri Oklahoma Texas Arkansas Louisiana Iowa Minnesota Wisconsin Illinois Indiana Ohio Michigan Kentucky Tennessee Mississippi Alabama Georgia South Carolina North Carolina Virginia West Virginia Pennsylvania New York Vermont Maine New Hampshire Massachusetts Rhode Island Connecticut New Jersey Delaware Maryland Florida 43 34 47 1

1,124 Locations in 24 States

Proforma Operations Footprint of The New SUPERVALU
Supermarkets
Supply Chain Services/
Distribution Centers
(1)
Supermarkets
Price Superstores
Extreme Value Stores

New Banners Texas New Mexico Colorado Wyoming Montana Idaho California Arizona Nevada Utah Washington Oregon North Dakota South Dakota Nebraska Kansas Oklahoma Arkansas Missouri Iowa Minnesota Michigan Wisconsin Illinois Indiana Ohio Pennsylvania New York Kentucky Tennessee Louisiana Mississippi Alabama Georgia Florida Maine South Carolina North Carolina Virginia West Virginia Massachusetts New Hampshire Vermont Connecticut New Jersey Delaware

SUPERVALU

Maryland Rhode Island

(1) Includes 27 TLC owned or managed facilities Northwestern / Southern California Intermountain 2,500+ Locations in 48 States National Retail Powerhouse

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Leading Positions in Large and Growing Markets
Las Vegas
1 Market Share
Southern Cal.
1 or # 2
Market Share
Mpls. / St. Paul

- # 1 Market Share
- Chicago
- # 1 Market Share
- Boston / New
- England
- # 2 Market Share
- Philadelphia
- # 1 Market Share
- St. Louis
- # 2 Market Share
- Washington
- D.C. / Baltimore
- #3 Market Share
- Boise
- # 1 Market Share
- Virginia Beach /
- Norfolk
- # 2 Market Share
- Los Angeles
- #3 Market Share

21 73% of Retail Revenues from #1 and #2 Market Positions Kroger #1 Las Vegas, NV #3

#3 #3 #2 #2 #2 #2 #2 #2 #1 #1 #1 #1 #1 #1 #1 Share Rank Sun Mart Fargo, ND Banner Giant, Safeway Washington, D.C./ Baltimore, MD Safeway, Rosauers/Kroger, Wal-Mart Spokane, WA/Salt Lake City/Ogden, UT Stop & Shop, Demoulas Boston, MA-NH Kroger, Meijer Cincinnati, OH Dominick s Chicago, IL Wal-Mart Billings, Montana and Boise, ID Stater Bros., Kroger/Safeway, Kroger Riverside-San Bernardino, San Diego, Ventura, California Kroger Orange County, CA Safeway, Quality Food Centers/Fred Msyer Seattle-Bellevue-Everett/Tacoma, WA Schnuck s, Dierberg s St. Louis, MO Kroger, Safeway Los Angeles-Long Beach CA Food Lion, Wal-Mart Norfolk/Virginia Beach, VA Kroger Rainbow

Genuardi

Primary Competition

Fort Wayne, IN Minneapolis St. Paul, MN Philadelphia, PA-NJ MSA Markets

Advantages of Our Expanded Retail Portfolio High-end Gourmet Price Impact Traditional Full-Service Fuel / Convenience Natural & Organic

Extreme Value
Formats
Strong geographic footprint, excellent market shares
combined with our collective competencies offer
tremendous opportunities

Increased Purchasing

Power

World Class Supply Chain Backbone

Local Merchandising Expertise

Expanded Market Intelligence

Expanded Pharmacy Footprint

Increased Fuel Program

Successful Licensee Formula

Expanded Private Label Offering Competencies Scalable and Highly Effective

a :

Competitive

Retail Model

+

=

23 Investing in Strong and Growing Markets

Combined capital spending is \$1.1B

To be allocated heavily toward remodeling and expanding store network

Remodeling

Strong commitment to well-maintained, contemporary store fleet

85% of SUPERVALU s current fleet is new or newly remodeled within past seven years

Investing in key markets

Acquired Albertsons properties reflect the company s premier operations

Commitment to strengthening these key market share positions

Everyone s Favorite Question: What About Wal-Mart

States with the

most Wal-Mart

stores

Texas

415

Florida

224

California

194
Illinois
158
Ohio
151
Pennsylvania
139
Georgia
137
Missouri
132
North Carolina
130
Tennessee
119
Source:
http://www.walmartfacts.com,
2/1/06
High Share States
Low Share States
Confidential and Proprietary
Copyright ©
2005 ACNielsen
a VNU business
Total
U.S.
-
All
Outlets
52
w/e
12/25/04
-
Wal-Mart
banners
only
Med Share States
Expansion States

Stacking up against Wal-Mart Not Significant Not Significant

WMT

2.2%

1.8%

WMT

23.3%

20.9%

Acme

Philadelphia

1.1%

0.7%

WMT

12.2%

12.3%

Albertsons

Los Angeles

WMT

Albertsons

Jewel

WMT

Shop n

Save

WMT

Farm Fresh

Chain

Trend

2005

2003

Market

18.1%

25.8%

36.6%

10.8%

20.9%

22.6%

19.1%

27.6%

Las Vegas

21.1%

St. Louis

18.4%

23.4%

43.9%

11.9%

21.8%

Chicago

Va. Beach

Market Share

Source: Trade Dimensions: 2003 and 2005 Market Scope

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Conditions for Acquisition Approval
On
Track
File preliminary proxy
Mid-March 06
File Hart-Scott-Rodino (HSR)
February 06
On
Track
Close

By Early Summer 06

On

Track

Gain shareholder approval

By Early summer 06

Both SUPERVALU and Albertsons boards of

directors recommend shareholder approval

January 06

Secure bank financing

December 05

Status

Action

Date

27 Creating a New Enterprise

Bringing two powerful organizations together

In-market focus shared by Albertsons and SUPERVALU

Preserving local focus and customer experience is a strategic key

Rich set of competencies at both companies to leverage the new enterprise

Planned and thoughtful transition effort underway

Unlock the Value in the Combined Enterprise

Enterprise Building Framework Collaborative, Thoughtful and Swift Process

Prepare

Transition

Plan

Implement

Plan

Capture

Initial

Synergies

Execute

Growth Plan

Track &

Validate

Post Close

Pre-Close

Enterprise Executive Lead:

Mike Jackson, SUPERVALU President and COO

29 Summary Enhancing Shareholder Value

Synergies, scale and a national retail portfolio will support sustainable retail success

Strong cash flow: financial strength to invest in fleet and aggressively reduce debt

More profitable business model nearly 90% of Company s EBITDA will be in the higher-growth retail segment

Provides Albertsons shareholders with residual equity in the New SUPERVALU.

No. 2 grocery retailer in the nation, with

The industry s best regional nameplates

A broad-based future growth potential

The right formula for sustainable grocery retail success

Forging the Future of Grocery Retailing Unlocking the Value in the New SUPERVALU

31 THE NEW Northwestern / Intermountain Southern California