

IRSA INVESTMENTS & REPRESENTATIONS INC  
Form SC 13D/A  
January 31, 2006

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**SCHEDULE 13D**

**(Rule 13d-101)**

**INFORMATION TO BE INCLUDED IN**  
**STATEMENTS FILED PURSUANT TO RULE 13d-1(a) AND**  
**AMENDMENTS THERETO FILED PURSUANT TO RULE 13d-2(a)**

**Under the Securities Exchange Act of 1934**

**(Amendment No. 4)\***

**IRSA INVERSIONES Y REPRESENTACIONES SOCIEDAD ANÓNIMA**

---

**(Name of Issuer)**

**Common Stock, Par Value 1.00 Peso per Share**

---

**(Title of Class of Securities)**

450047204

---

(CUSIP Number)

**Saúl Zang**

**Juan Manuel Quintana**

**Andrés Moncayo**

**Carolina Zang**

**María de los Ángeles del Prado**

**Estudio Zang, Bergel y Viñes**

**Florida 537, 18<sup>th</sup> Floor**

**Buenos Aires, Argentina**

**+54(11) 4322-0033**

---

(Name, Address and Telephone Number of Person authorized to Receive Notices and Communications)

**December 31, 2005**

---

(Date of Event which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of Rule 13d-1(e), Rule 13d-1(f) or Rule 13d-1(g), check the following box. "

*Note:* Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See Rule 13d-7 for other parties to whom copies are to be sent.

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be filed for the purpose of Section 18 of the Securities Exchange Act of 1934 ( Act ) or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

**SCHEDULE 13D**

CUSIP No. 450047204

Page 2 of 22 Pages

1. NAME OF REPORTING PERSON

I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY)

**Eduardo S. Elsztain**

2. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a)  x

(b)  ..

3. SEC USE ONLY

4. SOURCE OF FUNDS

**WC OO**

5. CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)  ..

6. CITIZENSHIP OR PLACE OF ORGANIZATION

**Republic of Argentina**

NUMBER OF 7. SOLE VOTING POWER

SHARES

**BENEFICIALLY 208,908,393**

---

**OWNED BY 8. SHARED VOTING POWER**

EACH

**REPORTING 0**

---

**PERSON 9. SOLE DISPOSITIVE POWER**

WITH

**208,908,393**

---

10. SHARED DISPOSITIVE POWER

**0**

11. AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

**208,908,393**

12. CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES

13. PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

**36.1 %**

14. TYPE OF REPORTING PERSON

**IN**

**SCHEDULE 13D**

CUSIP No. 450047204

Page 3 of 22 Pages

1. NAME OF REPORTING PERSON

I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY)

**Ifis Limited**

2. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a)  x

(b)  ..

3. SEC USE ONLY

4. SOURCE OF FUNDS

**WC - OO**

5. CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)  ..

6. CITIZENSHIP OR PLACE OF ORGANIZATION

**Republic of Argentina**

NUMBER OF 7. SOLE VOTING POWER

SHARES

**BENEFICIALLY 208,908,393**

**OWNED BY 8. SHARED VOTING POWER**

EACH

**REPORTING 0**

**PERSON 9. SOLE DISPOSITIVE POWER**

WITH

**208,908,393**

10. SHARED DISPOSITIVE POWER

**0**

11. AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

**208,908,393**

12. CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES

13. PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

**36.1%**

14. TYPE OF REPORTING PERSON

**CO**

**SCHEDULE 13D**

CUSIP No. 450047204

Page 4 of 22 Pages

1. NAME OF REPORTING PERSON

I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY)

**Inversiones Financieras del Sur S.A.**

2. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a)  x

(b)  ..

3. SEC USE ONLY

4. SOURCE OF FUNDS

**WC - OO**

5. CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)

6. CITIZENSHIP OR PLACE OF ORGANIZATION

**Republic of Argentina**

NUMBER OF 7. SOLE VOTING POWER

SHARES

**BENEFICIALLY 10,110,861**

---

**OWNED BY 8. SHARED VOTING POWER**

**EACH**

**REPORTING 198,797,531**

---

**PERSON 9. SOLE DISPOSITIVE POWER**

**WITH**

**10,110,861**

---

10. SHARED DISPOSITIVE POWER

**198,797,531**

11. AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

**208,908,393**

12. CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES

13. PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

**36.1%**

14. TYPE OF REPORTING PERSON

**CO**



**SCHEDULE 13D**

CUSIP No. 450047204

Page 5 of 22 Pages

1. NAME OF REPORTING PERSON

I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY)

**Cresud Sociedad Anónima Comercial Inmobiliaria  
Financiera y Agropecuaria**

2. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a)  x

(b)  ..

3. SEC USE ONLY

4. SOURCE OF FUNDS

**WC - 00**

5. CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e) ..

6. CITIZENSHIP OR PLACE OF ORGANIZATION

**Republic of Argentina**

NUMBER OF 7. SOLE VOTING POWER

SHARES

BENEFICIALLY **198,797,531**

---

OWNED BY 8. SHARED VOTING POWER

EACH

REPORTING **10,110,861**

---

PERSON 9. SOLE DISPOSITIVE POWER

WITH

**198,797,531**

---

10. SHARED DISPOSITIVE POWER

**10,110,861**

11. AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

**208,908,393**

12. CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES

13. PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

**36.1%**

14. TYPE OF REPORTING PERSON

**CO**

**SCHEDULE 13D**

**CUSIP No. 450047204**

**Page 6 of 22 Pages**

STATEMENT PURSUANT TO RULE 13d-1 OF THE  
GENERAL RULES AND REGULATIONS UNDER THE  
SECURITIES AND EXCHANGE ACT OF 1934, AS AMENDED

This Amendment amends and restates the Schedule 13D filed by IRSA Inversiones y Representaciones Sociedad Anónima with the Securities and Exchange Commission (the SEC) on November 30, 2005 (the Schedule 13D).

**Item 1. Security and Issuer**

This Statement on Schedule 13D relates to the common stock, par value 1.00 Peso per share (the IRSA Common Stock), of IRSA Inversiones y Representaciones Sociedad Anónima, an Argentine corporation (IRSA). The address of the principal executive office of IRSA is Bolívar 108, 1 Floor (C1066AAD) Buenos Aires, Argentina.

**Item 2. Identity and Background**

(a)-(c), (f) This statement is being filed by Eduardo S. Elsztain (Elsztain) a citizen of the Republic of Argentina who is serving as Chairman of the Board of each of Cresud Sociedad Anónima Comercial, Inmobiliaria, Financiera y Agropecuaria (Cresud), a stock corporation organized under the laws of the Republic of Argentina, Ifis Limited, a limited liability company organized under the laws of Bermuda (IFIS), and Inversiones Financieras del Sur S.A, a stock corporation organized under the laws of the Republic of Uruguay (IFISA) and together with Elsztain, Cresud and IFIS the Reporting Persons). Elsztain's principal offices are located at Bolívar 108, 1 Floor, Ciudad Autónoma de Buenos Aires, Argentina, Cresud is located at Moreno 877, 23<sup>rd</sup> Floor, (C1091AAQ) Ciudad Autónoma de Buenos Aires, Argentina, IFIS principal offices are located at Wessex House, 45 Reid Street, Hamilton HM 12, Bermuda, and IFISA's principal offices are located at Zabala 1422, 2<sup>nd</sup> floor, Montevideo Republic of Uruguay.

The name, business address, present principal occupation or employment, and citizenship of each executive officer and director of the Reporting Persons are set forth in Schedule A hereto.

(d) None of the Reporting Persons nor, to the best knowledge of the Reporting Persons, any person named in Schedule A hereto, has been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors) within the last five years.

(e) During the last five years, none of the Reporting Persons nor, to the best knowledge of the Reporting Persons, any person named in Schedule A hereto, has been a party to any civil proceeding of a judicial or administrative body of competent jurisdiction as a result of which any such

## Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form SC 13D/A

person was or is subject to a judgment, decree or final order enjoining future violations of, or prohibiting activities subject to, federal or state securities laws or finding any violation of such law.

### **Item 3. Source and Amount of Funds or Other Consideration**

The IRSA Common Stock beneficially owned by the Reporting Persons is composed of 77,850,702 shares acquired by Cresud for an aggregate purchase price of US\$80,595,107.91 and 32,958,011 Notes (as defined herein) for an aggregate purchase price of US\$4,552,170, and 442,421 shares acquired by IFISA for an aggregate purchase price of US\$ 299,714.63 (which were mostly bought through the exercise of warrants on June 30, 2005) and 2,634,650 Notes for an aggregate purchase price of US\$7,208,936.79, acquired by IFISA.

**SCHEDULE 13D**

**CUSIP No. 450047204**

**Page 7 of 22 Pages**

The funds used to purchase the IRSA Common Stock were derived from Cresud's working capital, whereas the funds used to purchase IRSA's Notes were derived from the proceeds of the issuance of Cresud's Notes and working capital.

**Item 4. Purpose of Transaction**

Cresud entered into a swap agreement (*contrato de permuta*) by which Cresud transferred 3,580,886 Convertible Notes of IRSA, which represent 1.1% on a fully diluted basis. The purpose of this transaction was to acquire shares of Agropecuaria Cervera S.A.

Elsztain is the Chairman of the Board of Directors of IFIS, IFISA, Cresud and IRSA. Elsztain is the beneficial owner of 43.7% of the shares of IFIS. Elsztain owns directly 24.3% of IFIS and indirectly 2.5% through Duriland S.A., a corporation organized under the laws of the Republic of Uruguay, and 16.9% through Dolphin Fund plc, an Isle of Man limited liability company. IFIS owns 99.975% of IFISA and Consultores Venture Capital Limited owns the remaining 0.025%. Elsztain owns 85.0% of Consultores Venture Capital Limited, a company incorporated in the Cayman Islands. IFISA in turn owns, on a fully diluted basis, approximately 34.0% of the issued and outstanding shares of Cresud. In addition, the Reporting Persons own, on a fully diluted basis, 36.1% of the issued and outstanding shares of IRSA (IFISA owns, on a fully diluted basis, 1.7% of the issued and outstanding shares of IRSA and Cresud owns, on a fully diluted basis, 34.3% of the issued and outstanding shares of IRSA).

Subject to, among other things, availability at prices deemed favorable, the Reporting Persons may purchase additional Units (as defined herein), Notes (as defined herein) and Warrants (as defined herein) and/or shares of IRSA Common Stock from time to time in the open market, in privately negotiated transactions or otherwise.

Except as described above, neither the Reporting Persons nor, to the best knowledge of the Reporting Persons, any person named in Schedule A hereto, has any present plans or intentions that could result in or relate to any of the actions described in subparagraphs (a) through (j) of Item 4 of Schedule 13D.

**Item 5. Interests in Securities of the Issuer**

(a) As of December 31, 2005, assuming the full conversion Notes owned by the Reporting Persons as described in Item 6, Cresud and IFISA would own 208,908,393 shares of IRSA, representing 36.1% on a fully diluted basis.

The following is a detailed description of the Reporting Persons' beneficiary ownership and their relationship with IRSA:

## Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form SC 13D/A

(i) Elsztain by virtue of his position and voting power in IFIS may be deemed to beneficially own 43.7% of the shares of IFISA. Elsztain owns directly 24.3% of the equity of IFIS and indirectly 2.5% through Duriland S.A., a stock corporation organized under the laws of the Republic of Uruguay, and 16.9% through Dolphin Fund plc, a limited liability company incorporated in the Isle of Man. IFIS owns 99.975% of the equity of IFISA. Therefore, Elsztain may be deemed to be the beneficial owner of 43.7% of the issued and outstanding shares of common stock of IFISA which in turn owns, on a fully diluted basis, approximately 34.0% of the issued and outstanding shares of Cresud and approximately 1.7% of the issued and outstanding shares of IRSA. In addition, Cresud owns, on a fully diluted basis, 34.3% of the issued and outstanding shares of IRSA. Finally, IRSA owns, on a fully diluted basis, 65.2% of the issued and outstanding shares of APSA Common Stock.

**SCHEDULE 13D**

**CUSIP No. 450047204**

**Page 8 of 22 Pages**

(ii) IFIS, as direct owner of 99.975% of the shares of IFISA, would be the beneficial owner of all the shares of Cresud Common Stock held for its account, which is 34.0%.

(iii) IFISA would be the direct owner of 109,234,505 shares of Cresud Common Stock representing approximately 44.8% of the Cresud Common Stock that would be outstanding if no other holder were to convert any Notes or exercise any Warrants.

Given the foregoing, Elsztain, IFIS and IFISA may be deemed to be the beneficial owners of the following shares of Cresud Common Stock in each case, on a fully diluted basis:

1. 109,234,505 of the issued and outstanding shares of Cresud Common Stock, representing 34.0% of all outstanding shares of Cresud Common Stock.

Elsztain, IFIS, IFISA and Cresud may be deemed to be the beneficial owners of the following shares of IRSA Common Stock, in each case, on a fully diluted basis:

2. 208,908,393 of the issued and outstanding shares of IRSA, representing 36.1% of all outstanding shares of IRSA.

Elsztain, IFIS, IFISA, Cresud and IRSA may be deemed to be the beneficial owners of the following shares, in each case, on a fully diluted basis:

3. 142,227,626 of the issued and outstanding shares of APSA, representing 65.2% of all outstanding shares of APSA.

As of December 31, 2005, assuming full conversion by the Reporting Persons of IRSA's Notes and exercise of IRSA's Warrants included in the Units owned by Cresud and IFISA as discussed in Item 6, and assuming further that none of IRSA's other bondholders convert their Notes, the Reporting Persons would beneficially own 39.0% of the outstanding shares of IRSA Common Stock. Assuming the full conversion by the Reporting Persons of IRSA's Notes and exercise of the Warrants included in the Units owned by Cresud and IFISA as well as IRSA's other shareholders, the Reporting Persons would beneficially own 36.1% of IRSA Common Stock.

(iv) Except as set forth from Paragraph (i) to (iii) of this Item 5(a), to the best knowledge of the Reporting Persons, none of the other persons identified pursuant to Item 2 above beneficially owns any shares of the Alto Palermo Common Stock.

(b) Item 5(a) is incorporated herein by reference.

(c) Transactions by the Reporting Persons or persons named in Schedule A hereto that were effected during the past 60 days are listed on Annex I, which is incorporated herein by reference.

(d)-(e) Not applicable.



---

**SCHEDULE 13D**

CUSIP No. 450047204

Page 9 of 22 Pages

**Item 6. Contracts, Arrangements, Understandings or Relationships with Respect to Securities of the Issuer**

Pursuant to a Prospectus (the "Prospectus"), dated October 11, 2002, contained in IRSA's Registration Statement on Form F-1 No. 333-89660, filed with the Securities and Exchange Commission on May 29, 2002, IRSA offered (the "Offering") rights to subscribe for an aggregate amount of 100,000,000 units ("Units"), each consisting of US\$1.00 principal amount of IRSA's 8% Convertible Notes due 2007 (each, a "Note") and one non-detachable warrant (each, a "Warrant") to purchase shares of IRSA Common Stock, for an aggregate amount of US\$100,000,000. All information included in this Schedule 13D pertaining to the Offering, Units, Notes and Warrants is based on information provided in the Prospectus, the indenture governing the Notes and the warrant agreement governing the Warrants.

After December 14, 2002 and until October 31, 2007, holders of the Notes may convert, subject to certain conditions, such Notes into shares of IRSA Common Stock at a conversion price of US\$0.545 per share. The initial conversion price of the Notes is subject to adjustment as described in the Prospectus. The Notes mature on November 14, 2007. Each Warrant is exercisable only if the Note to which such Warrant is attached has been converted, and such Warrant is exercisable on the last day of each quarter following such conversion until expiration of the Warrants on November 13, 2007. Each Warrant entitles the holder to purchase such number of shares of IRSA Common Stock equal to the number of shares for which the attached Note was converted. The exercise price for the Warrants is US\$0.6541 per share of IRSA Common Stock. Neither the Notes nor the Warrants are separately transferable until, in each case, the Note to which a Warrant is attached is converted. On October 15, 2002 (the "Issuance Date"), Cresud purchased 49,692,668 Notes for an aggregate purchase price of each US\$1.00. On April 22, 2005, IFISA purchased (i) 4,634,645 Notes for an aggregate purchase price of US\$ 12,681,328.77 and (ii) 4,865,355 Warrants for an aggregate purchase price of US\$3,739,723.87. On September 27, 2005, 2,000,000 Notes were sold for an aggregate price of US\$3,060,000.00. On April 13, 2005, 2,601,433 warrants were exercised resulting in 4,773,260 shares. Between November 3<sup>rd</sup>, 2005 and December 26<sup>th</sup>, 2005, IFISA sold an amount equivalent to 815,600 shares of IRSA Common Stock for an aggregate amount of US\$1,201,575.44. As of December 31, 2005, IFISA owned 2,634,650 Notes, 2,634,650 Warrants and 442,421 shares. In the case that IFISA decided to exercise the Warrants, IFISA will have to pay an exercise price of US\$0.6541 for each Warrant representing a total amount of US\$3,161,580 for 4,833,792 shares of IRSA.

Other than as set forth above or otherwise described in this Schedule 13D, there are no contracts, arrangements, understandings or relationships with respect to any securities of IRSA to which the Reporting Persons are a party.

**Item 7. Material to Be Filed as Exhibits**

None.

**SCHEDULE 13D**

**CUSIP No. 450047204**

**Page 10 of 22 Pages**

**Schedule A**

Eduardo S. Elsztain

Bolívar 108, 1st floor

(1066) Buenos Aires

Republic of Argentina

Citizen of Argentina

**Directors and Executive Officers of IFIS Limited**

**Directors**

1. Eduardo S. Elsztain

Director

Wessex House, 45 Reid Street

Hamilton HM 12

Bermuda

Citizen of Argentina

2. Saul Zang

Director

Wessex House, 45 Reid Street

Hamilton HM 12

Bermuda

Citizen of Argentina

3. Mariana Renata Carmona de Elsztain

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form SC 13D/A

Director

Wessex House, 45 Reid Street

Hamilton HM 12

Bermuda

Citizen of Argentina

4. Alejandro Gustavo Elsztain

Director

Wessex House, 45 Reid Street

Hamilton HM 12

Bermuda

Citizen of Argentina

**SCHEDULE 13D**

**CUSIP No. 450047204**

**Page 11 of 22 Pages**

**Schedule A**

**Directors and Executive Officers of Inversiones Financieras del Sur S.A.**

**Directors**

1. Eduardo S. Elsztain  
Chairman of the Board  
Zabala 1422, 2nd floor  
(11500) Montevideo  
Republic of Uruguay  
Citizen of Argentina
2. Eduardo Simon Bartfeld  
Director  
Zabala 1422, 2nd floor  
(11500) Montevideo  
Citizen of Uruguay
3. Olga Stirling  
Director  
Zabala 1422, 2nd floor  
(11500) Montevideo  
Citizen of Uruguay

**SCHEDULE 13D**

CUSIP No. 450047204

Page 12 of 22 Pages

Schedule A

**Directors and Executive Officers of**

**Cresud Sociedad Anónima Comercial, Inmobiliaria, Financiera y Agropecuaria**

**Directors**

1. Eduardo Sergio Elsztain  
Director  
Moreno 877, 23<sup>rd</sup> floor  
(C1091AAQ) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
2. Saúl Zang  
Director  
Moreno 877, 23<sup>rd</sup> floor  
(C1091AAQ) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
3. Alejandro Gustavo Elsztain  
Director  
Moreno 877, 23<sup>rd</sup> floor  
(C1091AAQ) Buenos Aires  
Republic of Argentina  
Citizen of Argentina

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form SC 13D/A

4. Clarisa Diana Lifsic

Director

Moreno 877, 23<sup>rd</sup> floor

(C1091AAQ) Buenos Aires

Republic of Argentina

Citizen of Argentina

5. Gabriel Adolfo Reznik

Director

Moreno 877, 23<sup>rd</sup> floor

(C1091AAQ) Buenos Aires

Republic of Argentina

Citizen of Argentina

6. Jorge Oscar Fernández

Director

Moreno 877, 23<sup>rd</sup> floor

(C1091AAQ) Buenos Aires

Republic of Argentina

Citizen of Argentina

7. Susan Segal

Director

Moreno 877, 23<sup>rd</sup> floor

(C1091AAQ) Buenos Aires

Republic of Argentina

Citizen of United States of America

**SCHEDULE 13D**

**CUSIP No. 450047204**

**Page 13 of 22 Pages**

**Schedule A**

8. Fernando Adrián Elsztain  
Director  
Moreno 877, 23<sup>rd</sup> floor  
(C1091AAQ) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
9. David Alberto Perednik  
Director  
Moreno 877, 23<sup>rd</sup> floor  
(C1091AAQ) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
10. Salvador Darío Bergel  
Alternate Director  
Moreno 877, 23<sup>rd</sup> floor  
(C1091AAQ) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
11. Juan Carlos Quintana Terán  
Alternate Director  
Moreno 877, 23<sup>rd</sup> floor  
(C1091AAQ) Buenos Aires  
Republic of Argentina

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form SC 13D/A

Citizen of Argentina

12. Gastón Armando Lernoud

Alternate Director

Moreno 877, 23rd floor

(C1091AAQ) Buenos Aires

Republic of Argentina

Citizen of Argentina



**SCHEDULE 13D**

**CUSIP No. 450047204**

**Page 14 of 22 Pages**

**Schedule A**

**Senior Management**

1. Eduardo Sergio Elsztain  
Director  
Moreno 877, 23<sup>rd</sup> floor  
(C1091AAQ) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
2. Alejandro Gustavo Elsztain  
Director  
Moreno 877, 23<sup>rd</sup> floor  
(C1091AAQ) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
3. Gabriel Blasi  
Chief Financial Officer  
Moreno 877, 23<sup>rd</sup> floor  
(C1091AAQ) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
4. Alejandro Bartolomé  
Chief Production Officer  
Moreno 877, 23<sup>rd</sup> floor

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form SC 13D/A

(C1091AAQ) Buenos Aires

Republic of Argentina

Citizen of Argentina

5. David A. Perednik

Chief Administrative Officer

Moreno 877, 23<sup>rd</sup> floor

(C1091AAQ) Buenos Aires

Republic of Argentina

Citizen of Argentina

6. José Luis Rinaldini

Chief Subsidiaries Supervisor

Moreno 877, 23<sup>rd</sup> floor

(C1091AAQ) Buenos Aires

Republic of Argentina

Citizen of Argentina

7. Alejandro Casaretto

Chief Real Estate Officer

Moreno 877, 23<sup>rd</sup> floor

(C1091AAQ) Buenos Aires

Republic of Argentina

Citizen of Argentina

**SCHEDULE 13D**

**CUSIP No. 450047204**

**Page 15 of 22 Pages**

**Schedule A**

8. Carlos Blousson  
Chief Sales Officer  
Moreno 877, 23<sup>rd</sup> floor  
(C1091AAQ) Buenos Aires  
Republic of Argentina  
Citizen of Argentina

**SCHEDULE 13D**

**CUSIP No. 450047204**

**Page 16 of 22 Pages**

**Schedule A**

**Directors and Executive Officers of  
IRSA Inversiones y Representaciones Sociedad Anónima**

**Directors**

1. Eduardo Sergio Elsztain  
Director  
Bolívar 108, 1 floor  
(C1066AAD) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
2. Saul Zang  
Director  
Bolívar 108, 1 floor  
(C1066AAD) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
3. Alejandro Gustavo Elsztain  
Director  
Bolívar 108, 1 floor  
(C1066AAD) Buenos Aires  
Republic of Argentina  
Citizen of Argentina

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form SC 13D/A

4. Oscar P Bergotto  
Director  
Bolívar 108, 1 floor  
(C1066AAD) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
5. Fernando Adrián Elsztain  
Director  
Bolívar 108, 1 floor  
(C1066AAD) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
6. Carlos Ricardo Esteves  
Director  
Bolívar 108, 1 floor  
(C1066AAD) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
7. Cedric D. Bridger  
Director  
Bolívar 108, 1 floor  
(C1066AAD) Buenos Aires  
Republic of Argentina  
Citizen of Argentina

**SCHEDULE 13D**

**CUSIP No. 450047204**

**Page 17 of 22 Pages**

**Schedule A**

8. Marcos Fishman  
Director  
Bolívar 108, 1 floor  
(C1066AAD) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
9. Fernando Barenboim  
Director  
Bolívar 108, 1 floor  
(C1066AAD) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
10. Fernando Rubin  
Director  
Bolívar 108, 1 floor  
(C1066AAD) Buenos Aires  
Republic of Argentina  
Citizen of Argentina
11. Gary S. Gladstein  
Director  
Bolívar 108, 1 floor  
(C1066AAD) Buenos Aires  
Republic of Argentina

Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form SC 13D/A

- Citizen of Argentina
12. Salvador D. Bergel
- Alternate Director
- Bolívar 108, 1 floor
- (C1066AAD) Buenos Aires
- Republic of Argentina
- Citizen of Argentina
13. Juan C. Quintana Terán
- Alternate Director
- Bolívar 108, 1 floor
- (C1066AAD) Buenos Aires
- Republic of Argentina
- Citizen of Argentina
14. Emilio Cárdenas
- Alternate Director
- Bolívar 108, 1 floor
- (C1066AAD) Buenos Aires
- Republic of Argentina
- Citizen of Argentina

## SCHEDULE 13D

CUSIP No. 450047204

Page 18 of 22 Pages

Annex 1

Transactions by the Reporting Persons or persons named in Schedule A hereto in Sharesthat were effected during the past 60 days

## IFISA s transactions in IRSA

<u>Transaction Type</u>	<u>Trade Date</u>	<u>Amount of Shares</u>	<u>Price per Share</u>	<u>Place</u>
Sell	11/3/2005	-9,993	\$ 3.61	Buenos Aires Stock Exchange
Sell	11/3/2005	-7	\$ 3.61	Buenos Aires Stock Exchange
Sell	11/23/2005	-700	\$ 3.55	Buenos Aires Stock Exchange
Sell	11/24/2005	-1,389	\$ 3.54	Buenos Aires Stock Exchange
Sell	11/25/2005	-9,940	\$ 3.58	Buenos Aires Stock Exchange
Sell	11/29/2005	-5,000	\$ 3.58	Buenos Aires Stock Exchange
Sell	11/30/2005	-10,000	\$ 3.66	Buenos Aires Stock Exchange
Sell	12/1/2005	-15,000	\$ 3.69	Buenos Aires Stock Exchange
Sell	12/2/2005	-5,931	\$ 3.71	Buenos Aires Stock Exchange
Sell	12/5/2005	-3,500	\$ 3.74	Buenos Aires Stock Exchange
Sell	12/6/2005	-2,500	\$ 3.72	Buenos Aires Stock Exchange
Sell	12/13/2005	-5,000	\$ 3.67	Buenos Aires Stock Exchange
Sell	12/16/2005	-3,000	\$ 3.80	Buenos Aires Stock Exchange
Sell	12/26/2005	-500	\$ 3.70	Buenos Aires Stock Exchange

## IFISA s transactions in IRSA

<u>Transaction Type</u>	<u>Trade Date</u>	<u>Amount of ADRs</u>	<u>Price per ADR</u>	<u>Place</u>
Sell	11/3/2005	-2,400	\$12.11	New York Stock Exchange
Sell	11/16/2005	-4,000	\$12.11	New York Stock Exchange
Sell	11/17/2005	-2,500	\$12.05	New York Stock Exchange
Sell	11/21/2005	-1,000	\$12.10	New York Stock Exchange
Sell	11/22/2005	-100	\$12.11	New York Stock Exchange
Sell	11/23/2005	-6,000	\$12.08	New York Stock Exchange
Sell	11/25/2005	-2,500	\$12.11	New York Stock Exchange
Sell	11/28/2005	-7,300	\$12.01	New York Stock Exchange
Sell	11/28/2005	-6,000	\$12.00	New York Stock Exchange
Sell	11/29/2005	-7,000	\$12.06	New York Stock Exchange
Sell	11/29/2005	-1,000	\$12.09	New York Stock Exchange
Sell	11/30/2005	-5,800	\$12.39	New York Stock Exchange
Sell	12/1/2005	-1,000	\$12.42	New York Stock Exchange
Sell	12/2/2005	-2,000	\$12.47	New York Stock Exchange
Sell	12/7/2005	-11,400	\$12.37	New York Stock Exchange
Sell	12/8/2005	-5,000	\$12.50	New York Stock Exchange



Edgar Filing: IRSA INVESTMENTS & REPRESENTATIONS INC - Form SC 13D/A

Sell	12/9/2005	-900	\$12.53	New York Stock Exchange
Sell	12/12/2005	-500	\$12.40	New York Stock Exchange
Sell	12/13/2005	-5,000	\$12.30	New York Stock Exchange
Sell	12/14/2005	-7,100	\$12.40	New York Stock Exchange
Sell	12/15/2005	-6,300	\$12.45	New York Stock Exchange
Sell	12/16/2005	-5,400	\$12.46	New York Stock Exchange
Sell	12/19/2005	-100	\$12.37	New York Stock Exchange
Sell	12/20/2005	-500	\$12.19	New York Stock Exchange
Sell	12/22/2005	-200	\$12.07	New York Stock Exchange

**Cresud s transactions in IRSA (Convertible Notes)**

<u>Transaction Type</u>	<u>Trade Date</u>	<u>Amount of Convertible Notes</u>	<u>Price per Convertible Notes</u>
Swap	12/28/05	3,580,886	3,01800

**SCHEDULE 13D**

**CUSIP No. 450047204**

**Page 19 of 22 Pages**

SIGNATURE

After reasonable inquiry and to the best of his knowledge and belief, the undersigned certifies that the information set forth in this Statement on Schedule 13D is true, complete and correct.

DATED: January 30, 2006

Eduardo S. Elsztain

/s/ Eduardo S. Elsztain

---

Name: Eduardo S. Elsztain

CUSIP No. 450047204

Page 20 of 22 Pages

SIGNATURE

After reasonable inquiry and to the best of his knowledge and belief, the undersigned certifies that the information set forth in this Statement on Schedule 13D is true, complete and correct.

DATED: January 30, 2006

IFIS Limited

/s/ Eduardo S. Elsztain

---

Name: Eduardo S. Elsztain  
Title: Chairman of the Board

CUSIP No. 450047204

Page 21 of 22 Pages

SIGNATURE

After reasonable inquiry and to the best of his knowledge and belief, the undersigned certifies that the information set forth in this Statement on Schedule 13D is true, complete and correct.

DATED: January 30, 2006

Inversiones Financieras del Sur S.A.

/s/ Eduardo S. Elsztain

---

Name: Eduardo S. Elsztain  
Title: Chairman of the Board

SIGNATURE

After reasonable inquiry and to the best of his knowledge and belief, the undersigned certifies that the information set forth in this Statement on Schedule 13D is true, complete and correct.

DATED: January 30, 2006

Cresud Sociedad Anónima Comercial,

Inmobiliaria, Financiera y Agropecuaria

/s/ Saúl Zang

---

Name: Saúl Zang

Title: Attorney at Law

/s/ David A. Perednik

---

Name: David A. Perednik

Title: Attorney at Law