

SAPPI LTD

Form 6-K

August 04, 2008

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16

under the Securities Exchange Act of 1934

For the month of August, 2008

Commission file number: 1-14872

SAPPI LIMITED

(Translation of registrant's name into English)

48 Ameshoff Street

Braamfontein

Johannesburg 2001

REPUBLIC OF SOUTH AFRICA

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F

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Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b) (1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b) (7):

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes

No

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If "Yes" is marked, indicated below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

#### FORWARD-LOOKING STATEMENTS

In order to utilize the “Safe Harbor” provisions of the United States Private Securities Litigation Reform Act of 1995 (the “Reform Act”), Sappi Limited (the “Company”) is providing the following cautionary statement. Except for historical information contained herein, statements contained in this Report on Form 6-K may constitute “forward-looking statements” within the meaning of the Reform Act. The words “believe”, “anticipate”, “expect”, “intend”, “estimate”, “plan”, “assume”, “positioned”, “will”, “may”, “should”, “risk” and other similar expressions which are predictions of or indicate future events and future trends which do not relate to historical matters identify forward-looking statements. In addition, this Report on Form 6-K may include forward-looking statements relating to the Company’s potential exposure to various types of market risks, such as interest rate risk, foreign exchange rate risk and commodity price risk. Reliance should not be placed on forward-looking statements because they involve known and unknown risks, uncertainties and other factors which are in some cases beyond the control of the Company, together with its subsidiaries (the “Group”), and may cause the actual results, performance or achievements of the Group to differ materially from anticipated future results, performance or achievements expressed or implied by such forward-looking statements (and from past results, performance or achievements). Certain factors that may cause such differences include but are not limited to: the highly cyclical nature of the pulp and paper industry; pulp and paper production, production capacity, input costs including raw material, energy and employee costs, and pricing levels in North America, Europe, Asia and southern Africa; any major disruption in production at the Group’s key facilities; changes in environmental, tax and other laws and regulations; adverse changes in the markets for the Group’s products; any delays, unexpected costs or other problems experienced with any business acquired or to be acquired; consequences of the Group’s leverage (including as a result of adverse changes in credit markets that affect our ability to raise capital when needed); adverse changes in the South African political situation and economy or the effect of governmental efforts to address present or future economic or social problems; and the impact of future investments, acquisitions and dispositions (including the financing of investments and acquisitions) and any delays, unexpected costs or other problems experienced in connection with dispositions. These and other risks, uncertainties and factors are discussed in the Company’s Annual Report on Form 20-F and other filings with and submissions to the Securities and Exchange Commission, including this Report on Form 6-K. Shareholders and prospective investors are cautioned not to place undue reliance on these forward-looking statements. These forward-looking statements are made as of the date of the submission of this Report on Form 6-K and are not intended to give any assurance as to future results. The Company undertakes no obligation to publicly update or revise any of these forward-looking statements, whether to reflect new information or future events or circumstances or otherwise.

**sappi**  
quarter results  
ended June  
Quarter 3  
2008

*\* for the nine months ended June 2008*

*\*\* as at June 2008*

† *Rest of World*

Sales by product group

Sales by source

Sales by destination

Geographic ownership \*\*

Coated fine paper

64%

Uncoated fine paper

4%

Coated specialities

9%

Commodity paper

8%

Pulp

14%

Other

1%

North America

29%

Europe

40%

Southern Africa

15%

Asia and other

16%

South African

71%

North America

17%

Europe and ROW †

12%

North America

28%

Europe

47%

Southern Africa

25%

**sappi**

**Flo**

sappi limited

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third quarter

Operating profit excluding special items US\$88 million  
(Q3 2007: US\$81 million)

Special items an unfavourable pre-tax adjustment  
of US\$111 million – mainly plantation price fair value

Basic EPS a loss of 28 US cents (unfavourably impacted  
by special items)

Selling price increases in North America and South Africa

Severe input cost increases

Saiccor expansion commissioning in the fourth quarter

Financial summary

Quarter ended

Nine months ended

Restated \*\*\*\*\*

Restated \*\*\*\*\*

June 2008

March 2008

June 2007

June 2008

June 2007

Key figures: (US\$ million)

Sales

1,494

1,473

1,297

4,344

3,882

Operating (loss) profit

(23)

221

87

289

296

Special items – losses (gains) \*

111

(124) (6)

(12)

(79)

Operating profit excluding  
special items

88

97

81

277  
 217  
 EBITDA excluding special  
 items \*\*\*  
 182  
 190  
 176  
 560  
 501  
 Basic EPS (US cents)  
 (28)  
 68            17  
 59  
 56  
 Net debt \*\*  
 2,667  
 2,661            2,313  
 2,667  
 2,313  
 Key ratios: (%)  
 Operating (loss) profit to sales  
 (1.5)  
 15.0  
 6.7  
 6.7  
 7.6  
 Operating profit excluding  
 special items to sales  
 5.9  
 6.6  
 6.2  
 6.4  
 5.6  
 EBITDA excluding special items  
 to sales  
 12.2  
 12.9  
 13.6  
 12.9  
 12.9  
 Operating profit excluding  
 special items to average  
 net assets \*\*  
 8.1  
 8.9  
 8.0  
 8.5  
 7.2  
 Return on average equity (ROE) \*\*  
 (15.1)  
 35.9

10.0

10.3

11.2

Net debt to total capitalisation \*\*

50.2

50.3

46.1

50.2

46.1

*\* Refer to page 9 for more details on special items.*

*\*\* Refer to page 18, Supplemental Information for the definition of the term.*

*\*\*\* Refer to page 19, Supplemental Information for the reconciliation of EBITDA excluding special items to (loss) profit for the period.*

*\*\*\*\* Refer to note 2 page 15.*

*The results presented above have not been audited or reviewed.*



sappi limited

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third quarter

Comment

In a seasonally slower quarter, operating performance improved compared to last year. The quarter was marked by severe input cost increases, offset to some extent by our cost savings efforts across the group and successful price increases in North America and South Africa. Selling prices in Europe were flat quarter-on-quarter, but declined from last year. The unfavourable impact of wood, energy and chemical price increases on the group results was US\$19 million compared to the prior quarter and US\$45 million compared to a year earlier.

Pulp prices continued to increase with NBSK increasing to an average of US\$900 per ton from an average of US\$880 per ton in the previous quarter. The increase in pulp prices was beneficial to the group as we sell slightly more pulp than we purchase.

Operating profit excluding special items improved to US\$88 million from US\$81 million last year, but the group operating profit margin excluding special items declined from 6.2% last year to 5.9% this quarter. Special items of US\$111 million include an unfavourable plantation price fair value revaluation adjustment of US\$105 million and a loss of contribution resulting from a flood at Saiccor amounting to US\$6 million. The negative plantation price fair value adjustment was mainly due to a sharp increase in fuel prices.

More details of special items are set out on page 9.

An operating loss of US\$23 million (including special items) was recorded, compared to an operating profit of US\$87 million a year ago.

Group sales for the quarter were US\$1.5 billion, a 15.2% increase compared to the third quarter last year, mainly as a result of higher sales volumes in our fine paper businesses together with improved selling prices in North America and Southern Africa.

Net finance costs of US\$45 million for the quarter increased by US\$8 million from last year due to discontinuing capitalisation of interest on the Saiccor expansion project during the quarter, higher debt levels and higher interest rates.

Tax relief on the reported loss before taxation of US\$68 million was limited due to tax losses in certain regions that could not be brought to account.

Basic earnings per share (unfavourably impacted by special items) for the quarter was a loss of 28 US cents, compared to earnings of 23 US cents a year ago.

Cash flow and debt

Cash generated from operations for the quarter was US\$156 million compared to US\$142 million a year ago. Working capital decreased by US\$29 million during the quarter compared to an increase of US\$36 million during the third quarter last year. We expect a further significant reduction in working capital in our fourth quarter.

Included in our cash flow for the quarter were post employment benefit payments of US\$12 million compared to US\$35 million in the equivalent quarter last year. Post employment benefit payments are expected to be US\$90 million for the year, compared to US\$101 million last year, and are expected to decline in 2009.

Net finance costs paid increased to US\$83 million compared to US\$42 million a year ago, mainly as a result of the settlement of forward exchange contracts related to long term debt and higher debt levels.

sappi limited

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third quarter

Taxation paid of US\$40 million, was US\$25 million higher than a year ago mainly due to a provisional tax payment made by our South African business.

Capital expenditure of US\$103 million included US\$52 million for the Saiccor expansion project. We expect to make the final capital expenditure payments on the Saiccor expansion project of approximately US\$50 million over the next two quarters.

Net debt was US\$2,667 million at quarter end, a net increase of US\$6 million from the prior quarter. This increase was the net effect of cash utilised offset by a positive currency movement for the quarter.

Current interest-bearing borrowings of US\$990 million include US\$393 million of securitised trade debtors under a facility, which in the normal course of business is expected to run until 2012. The group has access to US\$620 million as part of a committed revolving loan facility as at the end of June 2008 and cash resources of US\$227 million.

Net debt to total capitalisation was 50.2% at the end of the quarter compared to 50.3% for the prior quarter.

Operating review for the quarter

*Sappi Fine Paper*

Quarter

Quarter

Quarter

ended

ended

ended

June 2008

June 2007

%

March 2008

US\$ million

US\$ million

change

US\$ million

Sales

1,224

1,037

18.0

1,209

Operating profit

36

25

44.0

47

Operating profit to sales (%)

2.9

2.4

–

3.9

Special items \* (gains)

–

–

–

(2)

Operating profit excluding  
special items

36

25

44.0

45

Operating profit excluding  
special items to sales (%)

2.9

2.4

—

3.7

EBITDA excluding special items

113

100

13.0

120

EBITDA excluding special items  
to sales (%)

9.2

9.6

—

9.9

RONOA pa (%)

4.4

3.2

—

5.5

*\* See page 9 for more details on special items*

Sales volumes for our Fine Paper business increased by 6.5% from last year, while average prices in Dollar terms improved 11%, partly due to currency movements. Pricing and margins improved in our North American business, but worsened in our European business.

Cost pressure, particularly in raw materials and energy, increased in all regions.

sappi limited

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third quarter

*Europe*

Quarter

Quarter

Quarter

ended

ended

%

%

ended

June 2008

June 2007

change

change

March 2008

US\$ million

US\$ million

(US\$)

(Euro)

US\$ million

Sales

705

584

20.7

3.5

697

Operating profit

10

14

(28.6)

(40.0)

18

Operating profit to sales (%)

1.4

2.4

—

—

2.6

Special items \* (gains)

—

—

—

—

(2)

Operating profit excluding

special items

10

14

(28.6)

(40.0)

16

Operating profit excluding  
special items to sales (%)

1.4

2.4

–

–

2.3

EBITDA excluding special items

55

57

(3.5)

(16.7)

61

EBITDA excluding special items

to sales (%)

7.8

9.8

–

–

8.8

RONOA pa (%)

1.9

2.9

–

–

3.1

*\* See page 9 for more details on special items*

In a tough economic and trading environment, we recovered some market share in Europe during the quarter with sales volumes improving 6% compared to last year. Selling prices for coated fine paper sheets were down from last year and flat compared to last quarter, while there was an improvement in coated fine paper reel prices in some European countries.

Demand for our graphics paper was seasonally weaker in the quarter, except for coated mechanical paper, which showed no sign of seasonal decline. Our speciality paper performed well in the quarter.

Despite our continued focus on cost savings efforts, our operating margin excluding special items declined from 2.4% to 1.4%, mainly due to significant increases in input cost prices. The impact of energy and chemical cost increases compared to the equivalent quarter last year was US\$18 million. These cost increases were partially offset by the sale of carbon credits to the value of US\$9 million during the quarter.

We have announced price increases effective from 1 September 2008 of between 8% and 10%, in order to offset the input cost price increases.

sappi limited

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third quarter

*North America*

Quarter

Quarter

Quarter

ended

ended

ended

June 2008

June 2007

%

March 2008

US\$ million

US\$ million

change

US\$ million

Sales

424

362

17.1

423

Operating profit

25

8

212.5

26

Operating profit to sales (%)

5.9

2.2

-

6.1

Special items \* losses

-

-

-

-

Operating profit excluding

special items

25

8

212.5

26

Operating profit excluding

special items to sales (%)

5.9

2.2

-

6.1

EBITDA excluding special items

53

36
47.2
51
EBITDA excluding special items to sales (%)
12.5
9.9
–
12.1
RONOA pa (%)
9.2
3.0
–
9.7

*\* See page 9 for more details on special items*

Our North American business continued to improve with stronger reel volumes and increased reel and pulp selling prices, compared to last year. Sales volumes increased 8% compared to the equivalent quarter last year. Our order books for reels remained strong; however, we saw the impact of a slowing US economy on our sheet business.

Realised paper prices improved 6% on last year, while realised pulp prices increased by 14%. During the quarter, coated fine paper price increases have been widely announced by the US industry.

The operating profit margin increased to 5.9% compared to 2.2% last year despite significant input cost increases, particularly in wood, energy and chemicals. Price escalation of these input costs had a negative impact of US\$20 million compared to the equivalent quarter last year.

US imports of coated paper continued to decline during the quarter due to the weakness of the US Dollar, increased transport costs and improved demand in the Far East.

sappi limited

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third quarter

*South Africa*

Quarter

Quarter

Quarter

ended

ended

%

%

ended

June 2008

June 2007

change

change

March 2008

US\$ million

US\$ million

(US\$)

(Rand)

US\$ million

Sales

95

91

4.4

15.1

89

Operating profit

1

3

(66.7)

(61.9)

3

Operating profit to sales (%)

1.0

3.3

–

–

3.4

Special items \*

–

–

–

–

–

Operating profit excluding

special items

1

3

(66.7)

(61.9)



3  
 Operating profit excluding special  
 items to sales (%)

1.1

3.3

–

–

3.4

EBITDA excluding special items

5

7

(28.6)

(22.0)

8

EBITDA excluding special items

to sales (%)

5.3

7.7

–

–

9.0

RONOA pa (%)

3.2

7.8

–

–

8.6

*\* See page 9 for more details on special items*

Although we saw improved pricing during the quarter, margins came under pressure from increased input costs, mainly pulp and chemicals. Sales volume was flat on last year. The results were negatively impacted by a seasonal slowing of demand and a temporary shut of the pulp plant at Stanger due to the unavailability of bagasse fibre.

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third quarter

*Forest Products*

Quarter

Quarter

Quarter

ended

ended

%

%

ended

June 2008

June 2007

change

change

March 2008

US\$ million

US\$ million

(US\$)

(Rand)

US\$ million

Sales

270

260

3.8

14.5

264

Operating profit

(60)

65

–

–

172

Operating profit to sales (%)

(22.2)

25.0

–

–

65.2

Special items \* losses (gains)

111

(8)

–

–

(122)

Operating profit excluding

special items

51

57

(10.5)

(1.2)

50
Operating profit excluding special items to sales (%)
18.9
21.9
–
–
18.9
EBITDA excluding special items
68
76
(10.5)
(1.3)
67
EBITDA excluding special items to sales (%)
25.2
29.2
–
–
25.4
RONOA pa (%)
12.0
15.1
–
–
11.3

*\* See page 9 for more details on special items*

Demand remained strong for chemical cellulose, but softened for our other products. Our pulp and paper sales volumes were down 3% for the quarter compared to a year ago.

Pricing improved in our Kraft business, chemical cellulose prices remained strong and our export margins benefited from a weaker Rand against the US Dollar compared to last year.

Special items include an unfavourable plantation price fair value adjustment of US\$105 million. The valuation takes into account the cost of delivering wood to market which was impacted by increased fuel prices.

The results of Saiccor were negatively impacted by production interruptions related to our expansion project and a severe flood giving rise to property damage and business interruption that was self-insured. The US\$6 million financial impact of the flood is included under special items. The Saiccor expansion is substantially complete and is now expected to be commissioned towards the end of August.

Input cost pressure, particularly from chemicals, has increased in recent months and has put increased pressure on margins.

sappi limited

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third quarter

Outlook

Continued upward pressure on input costs remains our biggest challenge in the short term. Further increases are expected in energy, fibre and chemical costs during the fourth quarter. In South Africa wage negotiations have been completed. Wage inflation remains an important factor in all our businesses. To mitigate high energy costs, we have initiated further energy projects in all regions.

Although demand remains fairly robust for our products in all regions, a global economic slow-down would impact demand. We are responding to these challenges by continuing to focus on cost control, harnessing our buying power through a global procurement drive and through maximising manufacturing efficiencies. Increasing selling prices continues to be essential to restore and improve profitability. We are implementing price increases in all our businesses.

The operating performance for our Southern African and US businesses is expected to remain strong, while margins in all our businesses, particularly in Europe, will be under pressure due to high input costs. Our Southern African business will be further impacted by a recovery boiler rebuild at our Usutu mill, which will have an unfavourable impact of approximately US\$12 million on operating profit in the fourth quarter. In light of unrelenting input cost increases, we expect our fourth quarter operating profit, excluding special items, to be lower than the third quarter, however for the full year, we expect operating profit, excluding special items, to be well above last year.

On behalf of the board

R J Boöttger

M R Thompson

Director

Director

31 July 2008

sappi limited

(Registration number 1936/008963/06)

Issuer Code: SAVVI

JSE Code: SAP

ISIN: ZAE000006284

sappi limited

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third quarter

Other information

*(This information has not been reviewed)*

*special items*

Special items cover those operating items which management believe are material by nature or amount to the results and

require separate disclosure. Such items would generally include profit and loss on disposal of property, investments and

businesses, asset impairments, restructuring charges, financial impacts of natural disasters and non-cash gains or losses

on the price fair value adjustment of plantations.

Special items, excluding interest and tax effects, for the relevant periods are:

Quarter

Quarter

Nine months

Nine months

ended

ended

ended

ended

June 2008

June 2007

June 2008

June 2007

US\$ million

US\$ million

US\$ million

US\$ million

Plantation price fair value adjustment

105

(15)

(12)

(56)

Restructuring provisions released

–

–

(3)

(7)

Profit on sale of assets

(1)

–

(5)

(25)

Asset impairments

1

–

3

–

Fire, flood, storm and related events

(1)  
6  
9  
5  
9  
111  
(6)  
(12)  
(79)  
(1)  
*The quarter ended June 2008 includes the US\$6 million business interruption impact of the flood at Saiccor mill in South Africa.*  
*key regional figures*  
Quarter  
Quarter  
Nine months  
Nine months  
ended  
ended  
ended  
ended  
ended  
June 2008  
June 2007  
June 2008  
June 2007  
Metric tons  
Metric tons  
Metric tons  
Metric tons  
(000's)  
(000's)  
(000's)  
(000's)  
Sales volume  
Fine Paper –  
North America  
389  
360  
1,164  
1,108  
Europe  
637  
599  
1,918  
1,860  
Southern Africa  
87  
86  
246  
260  
*Total*

1,113  
1,045  
3,328  
3,228  
Forest Products –  
Pulp and paper operations  
347  
358  
1,039  
1,067  
Forestry operations  
279  
259  
726  
788  
*Total*  
1,739  
1,662  
5,093  
5,083  
US\$ million  
US\$ million  
US\$ million  
US\$ million  
Sales  
Fine Paper –  
North America  
424  
362  
1,231  
1,107  
Europe  
705  
584  
2,040  
1,768  
Southern Africa  
95  
91  
271  
263  
*Total*  
1,224  
1,037  
3,542  
3,138  
Forest Products –  
Pulp and paper operations  
249  
242  
747

694  
Forestry operations  
21  
18  
55  
50  
*Total*  
1,494  
1,297  
4,344  
3,882



sappi limited  
10  
third quarter  
Quarter  
Quarter  
Nine months  
Nine months  
ended  
ended  
ended  
ended  
June 2008  
June 2007  
June 2008  
June 2007  
US\$ million  
US\$ million  
US\$ million  
US\$ million  
Operating (loss) profit  
Fine Paper –  
North America  
25  
8  
62  
13  
Europe  
10  
14  
47  
71  
Southern Africa  
1  
3  
5  
6  
*Total*  
36  
25  
114  
90  
Forest Products  
(60)  
65  
167  
212  
Corporate  
1  
(3)  
8  
(6)

*Total*

(23)

87

289

296

Special – losses (gains)

Fine Paper –

North America

–

–

2

–

Europe

–

–

(4)

(32)

Southern Africa

–

–

–

–

*Total*

–

–

(2)

(32)

Forest Products

111

(8)

(10)

(49)

Corporate

–

2

–

2

*Total*

111

(6)

(12)

(79)

Operating profit excluding special items

Fine Paper –

North America

25

8

64

13

Europe

10

14	
43	
39	
Southern Africa	
1	
3	
5	
6	
Total	
36	
25	
112	
58	
Forest Products	
51	
57	
157	
163	
Corporate	
1	
(1)	
8	
(4)	
<i>Total</i>	
88	
81	
277	
217	
EBITDA excluding special items	
Fine Paper –	
North America	
53	
36	
144	
93	
Europe	
55	
57	
178	
174	
Southern Africa	
5	
7	
17	
17	
<i>Total</i>	
113	
100	
339	
284	
Forest Products	

68

76

212

220

Corporate

1

–

9

(3)

*Total*

182

176

560

501

Other information

*(This information has not been reviewed)*

sappi limited

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third quarter

forward-looking statements

Certain statements in this release that are neither reported financial results nor other historical information, are forward-looking statements, including but not limited to statements that are predictions of or indicate future earnings, savings, synergies, events, trends, plans or objectives. Undue reliance should not be placed on such statements because, by their nature, they are subject to known and unknown risks and uncertainties and can be affected by other factors, that could cause actual results and company plans and objectives to differ materially from those expressed or implied in the forward-looking statements (or from past results). Such risks, uncertainties and factors include, but are not limited to the highly cyclical nature of the pulp and paper industry (and the factors that contribute to such cyclical nature, such as levels of demand, production capacity, production, input costs including raw material, energy and employee costs, and pricing), adverse changes in the markets for the group's products, consequences of substantial leverage, including as a result of adverse changes in credit markets that affect our ability to raise capital when needed, changing regulatory requirements, unanticipated production disruptions (including as a result of planned or unexpected power outages), economic and political conditions in international markets, the impact of investments, acquisitions and dispositions (including related financing), any delays, unexpected costs or other problems experienced with integrating acquisitions and achieving expected savings and synergies and currency fluctuations. The company undertakes no obligation to publicly update or revise any of these forward-looking statements, whether to reflect new information or future events or circumstances or otherwise.

sappi limited  
12  
third quarter  
Group income statement  
Restated  
Restated  
Reviewed  
Reviewed  
Reviewed  
Reviewed  
Quarter  
Quarter  
Nine months  
Nine months  
ended  
ended  
ended  
ended  
June 2008  
June 2007  
June 2008  
June 2007  
Notes  
US\$ million  
US\$ million % change  
US\$ million  
US\$ million % change  
Sales  
1,494  
1,297  
15.2  
4,344  
3,882  
11.9  
Cost of sales  
1,428  
1,116  
3,782  
3,349  
Gross profit  
66  
181  
(63.5)  
562  
533  
5.4  
Selling, general &  
administrative expenses  
95  
87  
294

268  
 Other operating expenses  
 (income)  
 –  
 9  
 (6)  
 (25)  
 Share of profit from  
 associates and joint  
 ventures  
 (6)  
 (2)  
 (15)  
 (6)  
 Operating (loss) profit  
 4  
 (23)  
 87  
 –  
 289  
 296  
 (2.4)  
 Net finance costs  
 45  
 37  
 100  
 107  
 Net interest  
 43  
 39  
 106  
 112  
 Finance cost capitalised  
 (1)  
 (4)  
 (16)  
 (8)  
 Net foreign exchange  
 losses (gains)  
 2  
 (3)  
 (3)  
 (9)  
 Net fair value loss on  
 financial instruments  
 1  
 5  
 13  
 12  
 (Loss) profit before taxation  
 (68)

50  
 –  
 189  
 189  
 –  
 Taxation  
 (5)  
 11  
 55  
 62  
 Current  
 7  
 17  
 11  
 32  
 Deferred  
 (12)  
 (6)  
 44  
 30  
 (Loss) profit for the period  
 (63)  
 39  
 –  
 134  
 127  
 5.5  
 Basic (loss) earnings per  
 share (US cents)  
 (28)  
 17  
 59  
 56  
 Weighted average number  
 of shares in issue (millions)  
 228.9  
 227.9  
 228.7  
 227.5  
 Diluted basic (loss) earnings  
 per share (US cents)  
 (28)  
 17  
 58  
 55  
 Weighted average number  
 of shares on fully  
 diluted basis (millions)  
 231.2  
 231.4  
 230.9



230.4

sappi limited  
13  
third quarter  
Group balance sheet  
Reviewed  
Reviewed  
June 2008  
Sept 2007  
US\$ million  
US\$ million  
ASSETS  
Non-current assets  
4,574  
4,608  
Property, plant and equipment  
3,568  
3,491  
Plantations  
556  
636  
Deferred taxation  
56  
60  
Other non-current assets  
394  
421  
Current assets  
1,758  
1,736  
Inventories  
789  
712  
Trade and other receivables  
742  
660  
Cash and cash equivalents  
227  
364  
Total assets  
6,332  
6,344  
EQUITY AND LIABILITIES  
Shareholders' equity  
Ordinary shareholders' interest  
1,669  
1,816  
Non-current liabilities  
2,629  
2,612  
Interest-bearing borrowings  
1,882

1,828
Deferred taxation
384
385
Other non-current liabilities
363
399
Current liabilities
2,034
1,916
Interest-bearing borrowings
990
771
Bank overdraft
22
22
Other current liabilities
946
998
Taxation payable
76
125
Total equity and liabilities
6,332
6,344
Number of shares in issue at balance sheet date (millions)
229.1
228.5

sappi limited  
14  
third quarter  
Group cash flow statement  
Restated  
Restated  
Reviewed  
Reviewed  
Reviewed  
Reviewed  
Reviewed  
Quarter  
Quarter  
Nine months  
Nine months  
ended  
ended  
ended  
ended  
June 2008  
June 2007  
June 2008  
June 2007  
US\$ million  
US\$ million  
US\$ million  
US\$ million  
(Loss) profit for the period  
(63)  
39  
134  
127  
Adjustment for:  
Depreciation, fellings and amortisation  
115  
113  
344  
336  
Taxation (relief) charge  
(5)  
11  
55  
62  
Net finance costs  
45  
37  
100  
107  
Post employment benefits \*\*  
(12)  
(35)  
(65)

(80)	
Other non-cash items	
76	
(23)	
(81)	
(128)	
Cash generated from operations **	
156	
142	
487	
424	
Movement in working capital	
29	
(36)	
(134)	
(80)	
Net finance costs paid	
(83)	
(42)	
(150)	
(110)	
Taxation paid	
(40)	
(15)	
(56)	
(18)	
Dividends paid *	
-	
-	
(73)	
(68)	
Cash retained from operating activities	
62	
49	
74	
148	
Cash utilised in investing activities **	
(98)	
(119)	
(351)	
(265)	
(36)	
(70)	
(277)	
(117)	
Cash effects of financing activities	
56	
19	
161	
74	
Net movement in cash and cash equivalents	

20  
 (51)  
 (116)  
 (43)  
*\* Dividend number 84: 32 US cents per share (2007: 30 US cents per share)*  
*\*\* Reclassification – Refer note 1*  
 Group statement of recognised income and expense  
 Restated  
 Restated  
 Reviewed  
 Reviewed  
 Reviewed  
 Reviewed  
 Quarter  
 Quarter  
 Nine months  
 Nine months  
 ended  
 ended  
 ended  
 ended  
 June 2008  
 June 2007  
 June 2008  
 June 2007  
 US\$ million  
 US\$ million  
 US\$ million  
 US\$ million  
 Exchange differences on translation of  
 foreign operations  
 50  
 45  
 (222)  
 123  
 Pension fund asset not recognised  
 –  
 48  
 –  
 44  
 Deferred tax asset (raised) released  
 –  
 (13)  
 2  
 (14)  
 Sundry other movements in equity  
 (1)  
 –  
 (1)  
 5  
 Net income (expense) recorded directly

in equity

49

80

(221)

158

(Loss) profit for the period

(63)

39

134

127

Total recognised (expense) income for  
the period

(14)

119

(87)

285

sappi limited

15

third quarter

Notes to the group results

1.

Basis of preparation

The condensed financial statements have been prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting*. The accounting policies and methods of computation used in the preparation of the results are consistent, in all material respects, with those used in the annual financial statements for September 2007 which are compliant with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

Standards Board.

The preliminary results for the quarter and nine month period ended June 2008 as set out on pages 12 to 17 have been reviewed in terms of the International Standard on Review Engagements 2410 by the group's auditors, Deloitte & Touche. Their unmodified review report is available for inspection at the company's registered offices. The results for the quarters ended March 2008 and December 2007 have not been audited or reviewed on a stand-alone basis by the auditors.

Reclassification of comparative figures – Cash outflows relating to contributions to post employment benefit funds previously reflected in cash utilised in investing activities, have been included in cash generated from operations.

2.

Restatement

During third quarter 2007, the group recognised a taxation credit of US\$14 million related to a tax rate change in Germany. The recognition was based on the group's judgment that the change in the German tax rate from 38% to 30% had been substantively enacted during the quarter ended June 2007. The group has subsequently concluded that the tax law change was substantively enacted on 6 July 2007, and accordingly, the impact of the tax rate change should have been reflected in its fourth quarter results. The change has no impact on the group's results for the year ended September 2007, however it does impact the deferred taxation and profit for the period for the quarters ended June and September 2007 and for the nine months ended June 2007 as follows:

Reviewed

Reviewed

Reviewed

Reviewed

Quarter

Quarter

Nine months

Year

ended

ended

ended

ended

June 2007

Sept 2007

June 2007

Sept 2007

US\$ million

US\$ million

US\$ million

US\$ million

Deferred taxation as reported

(20)

(7)



16
9
Change in timing of taxation credit
14
(14)
14
–
Deferred taxation as restated
(6)
(21)
30
9
Profit for the period as reported
53
61
141
202
Taxation credit
(14)
14
14
–
Profit for the period as restated
39
75
127
202
Basic earnings per share (US cents) as reported
23
27
62
89
Basic earnings per share (US cents) as restated
17
33
56
89
Diluted basic earnings per share (US cents)
as reported
23
26
61
88
Diluted basic earnings per share (US cents)
as restated
17
32
55
88
3.
Reconciliation of movement in shareholders' equity

Restated  
Reviewed  
Reviewed  
Nine months  
Nine months  
ended  
ended  
June 2008  
June 2007  
US\$ million  
US\$ million  
Balance – beginning of year  
1,816  
1,386  
Total recognised (expense) income for the period  
(87)  
285  
Dividends paid  
(73)  
(68)  
Transfers to participants of the share purchase trust  
6  
14  
Share-based payment reserve  
7  
4  
Balance – end of period  
1,669  
1,621

sappi limited

16

third quarter

Restated

Restated

Reviewed

Reviewed

Reviewed

Reviewed

Quarter

Quarter

Nine months

Nine months

ended

ended

ended

ended

June 2008

June 2007

June 2008

June 2007

US\$ million

US\$ million

US\$ million

US\$ million

4.

Operating (loss) profit

Included in operating (loss) profit are the following  
non-cash items:

Depreciation and amortisation

94

95

283

284

Fair value adjustment on plantations

(included in cost of sales)

Changes in volume

Fellings

21

18

61

52

Growth

(20)

(22)

(55)

(57)

1

(4)

6

(5)

Plantation price fair value adjustment	
105	
(15)	
(12)	
(56)	
106	
(19)	
(6)	
(61)	
Included in other operating (expenses) income	
are the following:	
Asset impairments	
1	
—	
3	
1	
Profit on disposal of property, plant & equipment	
(1)	
1	
(5)	
(24)	
Restructuring provisions released	
—	
(1)	
(3)	
(11)	
5.	
Headline (loss) earnings per share	
Headline (loss) earnings per share (US cents) *	
(27)	
18	
58	
48	
Weighted average number of shares in issue (millions)	
228.9	
227.9	
228.7	
227.5	
Diluted headline (loss) earnings per share (US cents) *	
(27)	
17	
58	
47	
Weighted average number of shares on fully diluted	
basis (millions)	
231.2	
231.4	
230.9	
230.4	
Calculation of Headline (loss) earnings *	
(Loss) profit for the period	

(63)

39

134

127

Asset impairments

1

–

3

1

Profit on disposal of property, plant & equipment

(1)

1

(5)

(24)

Tax effect of above items

1

–

1

5

Headline (loss) earnings

(62)

40

133

109

*\* Headline earnings disclosure is required by the JSE Limited.*

6.

Capital expenditure

Property, plant and equipment

103

116

377

330

June 2008

Sept 2007

US\$ million

US\$ million

7.

Capital commitments

Contracted

102

188

Approved but not contracted

169

249

271

437

notes to the group results

sappi limited

17

third quarter

Reviewed

Reviewed

June 2008

Sept 2007

US\$ million

US\$ million

8.

Contingent liabilities

Guarantees and suretyships

47

43

Other contingent liabilities \*

7

26

54

69

*\* The decrease in contingent liabilities reflects management's revised estimate of losses which could arise from taxation queries to which*

*certain group companies are subject. These amounts have now been recognised as liabilities.*

9.

Material balance sheet movements

Current and non-current interest bearing borrowings

The movement on these balances between September 2007 and June 2008 is largely due to (i) US\$190 million of expenditure on the Saiccor expansion project, (ii) financing for the purchase of leased equipment for US\$75 million and (iii) US\$133 million of currency movements and fair value adjustments.

Taxation

The movement is a result of certain tax liabilities which the group has settled in the past nine months.

10. Regional information

Reviewed

Reviewed

Reviewed

Reviewed

Reviewed

Quarter

Quarter

Nine months

Nine months

ended

ended

ended

ended

June 2008

June 2007

June 2008

June 2007

US\$ million

US\$ million % change

US\$ million

US\$ million % change

Sales  
Fine Paper –  
North America  
424  
362  
17.1  
1,231  
1,107  
11.2  
Europe  
705  
584  
20.7  
2,040  
1,768  
15.4  
Southern Africa  
95  
91  
4.4  
271  
263  
3.0  
*Total*  
1,224  
1,037  
18.0  
3,542  
3,138  
12.9  
Forest Products – Pulp and paper  
operations  
249  
242  
2.9  
747  
694  
7.6  
Forestry operations  
21  
18  
16.7  
55  
50  
10.0  
*Total*  
1,494  
1,297  
15.2  
4,344  
3,882

11.9  
Operating (loss) profit  
Fine Paper –  
North America  
25  
8  
212.5  
62  
13  
376.9  
Europe  
10  
14  
(28.6)  
47  
71  
(33.8)  
Southern Africa  
1  
3  
(66.7)  
5  
6  
(16.7)  
*Total*  
36  
25  
44.0  
114  
90  
26.7  
Forest Products  
(60)  
65  
–  
167  
212  
(21.2)  
Corporate  
1  
(3)  
–  
8  
(6)  
–  
*Total*  
(23)  
87  
–  
289  
296



(2.4)  
 Net operating assets  
 Fine Paper –  
 North America  
 1,064  
 1,061  
 0.3  
 1,064  
 1,061  
 0.3  
 Europe  
 2,098  
 1,947  
 7.8  
 2,098  
 1,947  
 7.8  
 Southern Africa  
 124  
 153  
 (19.0)  
 124  
 153  
 (19.0)  
*Total*  
 3,286  
 3,161  
 4.0  
 3,286  
 3,161  
 4.0  
 Forest Products  
 1,714  
 1,572  
 9.0  
 1,714  
 1,572  
 9.0  
 Corporate and other  
 27  
 40  
 (32.5)  
 27  
 40  
 (32.5)  
*Total*  
 5,027  
 4,773  
 5.3  
 5,027  
 4,773

5.3  
notes to the group results

sappi limited  
18  
third quarter

(  
(  
Supplemental information  
*(This information has not been reviewed)*  
general definitions

Average – averages are calculated as the sum of the opening and closing balances for the relevant period divided by two

Fellings – the amount charged against the income statement representing the standing value of the plantations harvested

NBSK – Northern Bleached Softwood Kraft pulp. One of the main varieties of market pulp, mainly produced from spruce trees in Scandinavia, Canada and north eastern USA. The NBSK is a benchmark widely used in the pulp and paper industry for comparative purposes

SG&A – selling, general and administrative expenses

Non-GAAP measures

The group believes that it is useful to report these non-GAAP measures for the following reasons:

- these measures are used by the group for internal performance analysis;
- the presentation by the group's reported business segments of these measures facilitates comparability with other companies in our industry, although the group's measures may not be comparable with similarly titled profit measurements reported by other companies; and
- it is useful in connection with discussion with the investment analyst community and debt rating agencies.

These non-GAAP measures should not be considered in isolation or construed as a substitute for GAAP measures in accordance with IFRS

EBITDA excluding special items – earnings before interest (net finance costs), tax, depreciation, amortisation and special items

Headline earnings – as defined in circular 8/2007 issued by the South African Institute of Chartered Accountants, separates from earnings all separately identifiable re-measurements. It is not necessarily a measure of sustainable earnings. It is a listing requirement of the JSE Limited to disclose headline earnings per share

Net debt – current and non-current interest-bearing borrowings, and bank overdrafts (net of cash, cash equivalents and short-term deposits)

Net debt to total capitalisation – Net debt divided by shareholders' equity plus minority interest, non-current liabilities, current interest-bearing borrowings and overdraft

Net operating assets – total assets (excluding deferred taxation and cash) less current liabilities (excluding interest-bearing borrowings and bank overdraft)

Net assets – total assets less current liabilities

Net asset value – shareholders' equity plus deferred tax liabilities minus deferred tax assets

Net asset value per share – net asset value divided by the number of shares in issue at balance sheet date

ROE – return on average equity. Profit for the period divided by average shareholders' equity

RONOA – return on net operating assets. Operating profit excluding special items divided by average net operating assets

Special items – special items cover those items which management believe are material by nature or amount to the operating results and require separate disclosure. Such items would generally include profit and loss on disposal of property, investments and businesses, asset impairments, restructuring charges, financial impacts of natural disasters and non-cash gains or losses on the price fair value adjustment of plantations

*The above financial measures are presented to assist our shareholders and the investment community in interpreting our financial*

*results. These financial measures are regularly used and compared between companies in our industry.*

sappi limited  
19  
third quarter  
Supplemental information  
*(This information has not been reviewed)*  
Restated  
Restated  
Quarter  
Quarter  
Nine months  
Nine months  
ended  
ended  
ended  
ended  
June 2008  
June 2007  
June 2008  
June 2007  
US\$ million  
US\$ million  
US\$ million  
US\$ million  
(Loss) profit for the period to EBITDA excluding  
special items  
(1)  
reconciliation  
(Loss) profit for the period  
(63)  
39  
134  
127  
Net finance costs  
45  
37  
100  
107  
Taxation  
(5)  
11  
55  
62  
Special items – losses (gains)  
111  
(6)  
(12)  
(79)  
Operating profit excluding special items  
88  
81  
277

217  
 Depreciation and amortisation  
 94  
 95  
 283  
 284  
 EBITDA excluding special items  
 (1)  
 182  
 176  
 560  
 501  
 June 2008  
 Sept 2007  
 US\$ million  
 US\$ million  
 Net debt (US\$ million)  
 (2)  
 2,667  
 2,257  
 Net debt to total capitalisation (%)  
 (2)  
 50.2  
 43.2  
 Net asset value per share (US\$)  
 (2)  
 8.72  
 9.37  
 (1)

*In connection with the U.S. Securities Exchange Commission (“SEC”) rules relating to “Conditions for Use of Non-GAAP Financial Measures”, we have reconciled EBITDA excluding special items to net profit rather than operating profit. As a result our definition retains minority interest as part of EBITDA excluding special items. Operating profit excluding special items represents earnings before interest (net finance costs), taxation and special items. Net finance costs includes: gross interest paid; interest received; interest capitalised; net foreign exchange gains; and net fair value adjustments on interest rate financial instruments. See the group income statement for an explanation of the computation of net finance costs. Special items cover those items which management believe are material by nature or amount to the results and require separate disclosure. Such items would generally include profit and loss on disposal of property, investments and businesses, asset impairments, restructuring charges, financial impacts of natural disasters and non-cash gains or losses on the price fair value adjustment of plantations. EBITDA excluding special items represents operating profit before depreciation, amortisation and special items. We use both operating profit excluding special items and EBITDA excluding special items as internal measures of performance to benchmark and compare performance, both between our own operations and as against other companies. Operating profit excluding*

*special items and EBITDA excluding special items are measures used by the group, together with measures of performance under IFRS, to compare the relative performance of operations in planning, budgeting and reviewing the performances of various businesses. We believe they are useful and commonly used measures of financial performance in addition to net profit, operating profit and other profitability measures under IFRS because they facilitate operating performance comparisons from period to period and company to company. By eliminating potential differences in results of operations between periods or companies caused by factors such as depreciation and amortisation methods, historic cost and age of assets, financing and capital structures and taxation positions or regimes, we believe both operating profit excluding special items and EBITDA excluding special items can provide a useful additional basis for comparing the current performance of the operations being evaluated. For these reasons, we believe operating profit excluding special items and EBITDA excluding special items and similar measures are regularly used by the investment community as a means of comparison of companies in our industry. Different companies and analysts may calculate operating profit excluding special items and EBITDA excluding special items differently, so making comparisons among companies on this basis should be done very carefully. Operating profit excluding special items and EBITDA excluding special items are not measures of performance under IFRS and should not be considered in isolation or construed as a substitute for operating profit or net profit as indicators of the company's operations in accordance with IFRS.*

*(2)*

*Refer to page 18, Supplemental Information for the definition of the term.*

sappi limited  
 20  
 third quarter

Supplemental information  
*(This information has not been reviewed)*  
*summary Rand convenience translation*

Restated

Restated

Quarter

Quarter

Nine months

Nine months

ended

ended

%

ended

ended

%

June 2008

June 2007

change

June 2008

June 2007 change

Key figures: (ZAR million)

Sales

11,711

9,221

27.0

31,814

27,997

13.6

Operating (loss) profit

(180)

619

–

2,117

2,135

(0.8)

Special items – losses (gains) \*

870

(43)

–

(88)

(570)

–

Operating profit excluding

special items

690

576

19.8

	2,029
	1,565
	29.6
EBITDA excluding special items *	
	1,427
	1,251
	14.1
	4,101
	3,613
	13.5
(Loss) profit for the period	
	(494)
	277
	—
	981
	916
	7.1
Basic EPS (SA cents)	
	(219)
	121
	—
	432
	404
	6.9
Net debt *	
	21,108
	16,282
	29.6
	21,108
	16,282
	29.6
Cash generated from operations	
	1,223
	1,010
	21.1
	3,567
	3,058
	16.6
Cash retained from operating activities	
	486
	348
	39.7
	542
	1,067
	(49.2)
Net movement in cash and cash equivalents	
	157
	(363)
	—



(850)

(310)

—

Key ratios: (%)

Operating (loss) profit to sales

(1.5)

6.7

6.7

7.6

Operating profit excluding special items to sales

5.9

6.2

6.4

5.6

EBITDA excluding special items to sales

12.2

13.6

12.9

12.9

Operating profit excluding special items to average net assets

8.0

7.8

8.4

7.1

Net debt to total capitalisation \*

50.2

46.1

50.2

46.1

*\* Refer to page 18, Supplemental Information for the definition of the term.*

*The above financial results have been translated into ZAR from US Dollars as follows:*

—

*Assets and liabilities at rates of exchange ruling at period end; and*

—

*Income, expenditure and cash flow items at average exchange rates.*

*exchange rates*

June

March

Dec

Sept

June

2008

2008

2007

2007

2007

Exchange rates :

Period end rate: US\$1 = ZAR

7.9145

8.1432

6.8068

6.8713

7.0393

Average rate for the Quarter: US\$1 = ZAR

7.8385

7.4593

6.7488

7.0453

7.1095

Average rate for the YTD: US\$1 = ZAR

7.3236

7.1465

6.7488

7.1741

7.2121

Period end rate: EUR 1 = US\$

1.5795

1.5802

1.4717

1.4272

1.3542

Average rate for the Quarter: EUR 1 = US\$

1.5747

1.5006

1.4556

1.3782

1.3498

Average rate for the YTD: EUR 1 = US\$

1.5071

1.4790

1.4556

1.3336

1.3178

*The financial results of entities with reporting currencies other than the US Dollar are translated into US Dollars as follows:*

–

*Assets and liabilities at rates of exchange ruling at period end; and*

–

*Income, expenditure and cash flow items at average exchange rates.*

sappi limited

21

third quarter

Sappi ordinary shares

ADR price (NYSE TICKER: SPP)

160

140

120

100

80

60

20

40

0

Jul 03 Oct 03 Jan 04 Apr 04 Jul 04 Oct 04 Jan 05 Apr 05 Jul 05 Oct 05 Jan 06 Apr 06 Jul 06 Oct 06 Jan 07

Jul 07 Oct 07 Apr 07 Jan 08 Apr 08 22 Jul 08

ZAR

20

16

12

10

8

6

2

4

0

US\$

18

14

Jul 03 Oct 03 Jan 04 Apr 04 Jul 04 Oct 04 Jan 05 Apr 05 Jul 05 Oct 05 Jan 06 Apr 06 Jul 06 Oct 06 Jan 07

Jul 07 Oct 07 Apr 07 Jan 08 Apr 08 22 Jul 08

sappi limited  
22  
third quarter  
Notes

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sappi limited

24

third quarter

Other interested parties can obtain printed copies of this report from:

South Africa:

United States

United Kingdom:

Computershare Investor

ADR Depositary:

Capita Registrars

Services (Proprietary) Limited

The Bank of New York Mellon

The Registry

70 Marshall Street

Investor Relations

34 Beckenham Road

Johannesburg 2001

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Beckenham, Kent

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 01, 2008

SAPPI LIMITED,

By: /s/ M. R. Thompson

Title: Chief Financial Officer

Name: M. R. Thompson