

MCRAE INDUSTRIES INC

Form DEF 14A

November 15, 2005

**SCHEDULE 14A INFORMATION**  
**Proxy Statement Pursuant to Section 14(a) of the Securities**  
**Exchange Act of 1934 (Amendment No. )**

Filed by the Registrant Filed by a Party other than the Registrant <sup>TM</sup>

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, For Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to Rule 14a-12

**McRae Industries, Inc.**

(Name of Registrant as Specified in Its Charter)

(Name of Person(s) Filing Proxy Statement, if Other Than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required
- Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

(1) Title of each class of securities to which transaction applies:

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set forth the amount on which the filing fee is calculated and state how it was determined):

(4) Proposed maximum aggregate value of transaction:

(5) Total fee paid:

- Fee paid previously with preliminary materials.
- Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount  
Previously  
Paid:

(2) Form, Schedule  
or Registration  
Statement No.:

(3) Filing  
Party:

(4) Date Filed:

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**McRAE INDUSTRIES, INC.**  
400 North Main Street  
Mount Gilead, North Carolina 27306  
**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**  
**TO BE HELD DECEMBER 15, 2005**

To: The Stockholders of McRae Industries, Inc.

NOTICE IS HEREBY GIVEN that the Annual Meeting of Stockholders of McRae Industries, Inc. (the Company ) will be held at 3:00 p.m. on the 15th day of December, 2005, at the offices of the Company located at 400 North Main Street, Mount Gilead, North Carolina, for the following purposes:

1. To elect the Board of Directors consisting of seven persons, of whom five are to be elected by the holders of the Class B Common Stock and of whom two are to be elected by the holders of the Class A Common Stock.
2. To ratify the appointment of Grant Thornton LLP as independent certified public accountants for the current fiscal year.
3. To transact such other business as may properly come before the meeting or any adjournment or adjournments thereof.

The Board of Directors has fixed the close of business on October 28, 2005 as the record date for the stockholders entitled to notice of and to vote at the meeting or any adjournment thereof and only holders of Class A or Class B Common Stock of record at such date are entitled to notice of and to vote at the Annual Meeting of Stockholders.

By Order of the Board of Directors

/s/ James W. McRae

James W. McRae  
Secretary  
November 15, 2005

**IMPORTANT**

Whether you expect to attend the meeting or not, please vote, sign, date, and return the enclosed proxy in the enclosed self-addressed envelope as promptly as possible. If you attend the meeting, you may vote your shares in person, even though you have previously signed and returned your proxy.

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**McRAE INDUSTRIES, INC.**  
400 North Main Street  
Mount Gilead, North Carolina 27306  
**PROXY STATEMENT**

**General**

This Proxy Statement is furnished in connection with the solicitation by the Board of Directors of proxies to be used at the Annual Meeting of Stockholders of McRae Industries, Inc., a Delaware corporation (the Company), to be held at 3:00 p.m., local time, on December 15, 2005 at its principal office, 400 North Main Street, Mount Gilead, North Carolina. This Proxy Statement and accompanying proxy are being sent to the stockholders of the Company on or about November 15, 2005.

The cost of preparing, assembling and mailing the proxy material and of reimbursing brokers, nominees, and fiduciaries for the out-of-pocket and clerical expenses of transmitting copies of the proxy material to the beneficial owners of shares held of record by such persons will be borne by the Company. The Company does not intend to solicit proxies otherwise than by use of the mail, but certain officers and regular employees of the Company or its subsidiaries, without additional compensation, may use their personal efforts, by telephone or otherwise, to obtain proxies.

A stockholder signing and returning a proxy on the enclosed form has the power to revoke it at any time before the shares subject to it are voted by filing with the Secretary of the Company an instrument revoking it, by filing a duly executed proxy bearing a later date with the Secretary of the Company or by attending the meeting and voting in person. If a stockholder specifies how the proxy is to be voted with respect to any of the proposals for which a choice is provided, the proxy will be voted in accordance with such specifications. If a stockholder fails to so specify with respect to such proposals, the proxy will be voted FOR the proposals.

**Required Voting and Record Date**

Only stockholders of the Class A and Class B Common Stock of record at the close of business on October 28, 2005 are entitled to vote at the meeting. On that date, the Company had outstanding and entitled to vote a total of 2,240,841 shares of Class A Common Stock and 527,658 shares of Class B Common Stock. Each share of Class B Common Stock is freely convertible into a share of Class A Common Stock at the election of the holder.

On November 17, 2005, the Company will hold a Special Stockholders Meeting to vote on a proposal to approve a transaction through which stockholders owning less than 200 shares of a class of common stock (Class A or Class B) would have such shares cancelled and converted into the right to receive \$14.25 in cash for each such share owned before the transaction. If the transaction is approved by the stockholders at the special meeting, it is anticipated that the transaction will be implemented shortly thereafter. If the transaction is implemented prior to the Annual Meeting, shares that are cashed out in the transaction will not be deemed outstanding shares for the purpose of voting or determining the total number of shares entitled to vote at the Annual Meeting.

The Company's Bylaws provide that where a class vote is required, a quorum consists of the presence, in person or by proxy, of the holders of a majority of the outstanding shares of a particular class entitled to vote as a class at the meeting, and that where a class vote is not required, a quorum consists of the presence, in person or by proxy, of the holders of a majority of the outstanding shares of all classes of stock entitled to vote at the meeting (with each share of Class A Common Stock being counted as one tenth of a share and each share of Class B Common Stock being counted as one share). Abstentions and broker non-votes are counted for purposes of determining the presence or absence of a quorum. A broker non-vote occurs when a broker holding shares for a beneficial owner does not vote on a particular proposal because the broker does not have discretionary voting power for that particular item and has not received voting instructions from the beneficial owner.

The Bylaws of the Company provide for seven directors, two of whom are elected by the holders of the Class A Common Stock voting as a separate class and five of whom are elected by the holders of the Class B Common Stock voting as a separate class. Directors are elected by a plurality of the votes of the applicable class of Common Stock cast by the holders of shares of such class present and entitled to vote at a meeting. This means that the director nominees that receive the most votes will be elected to fill the open slots. Abstentions and broker non-votes are not counted in the election of directors and only votes for or withheld affect the outcome of the election. Cumulative voting for directors is not permitted.

With respect to the approval of the Grant Thornton LLP as the Company's independent auditors and on all other matters (except matters required by law or the Company's certificate of incorporation or bylaws to be approved by a different vote), the holders of Class A Common Stock and Class B Common Stock vote together as a single class with each share of Class A Common Stock entitled to one-tenth vote and each share of Class B Common Stock entitled to one vote. A vote by the holders of a majority of the shares of Class A Common Stock and Class B Common Stock present at the meeting, in person or by proxy, voting together as a single class, is required to approve any such matters, including the approval of Grant Thornton LLP as independent auditors to audit the financial statements of the Company.

#### **Director Attendance at Annual Meetings and Communications with Board of Directors**

The annual meeting of stockholders provides an opportunity each year for stockholders to ask questions of or otherwise communicate directly with members of the Board of Directors on matters relevant to the Company. As such, each of the Corporation's directors is requested to attend in person the annual meeting. Each of the Company's directors, except for Harold W. Smith whose term as director expired at the 2004 annual meeting, attended the Company's 2004 annual meeting. Additionally, it is the policy of the Company that stockholders may, at any time, communicate with the Company's Board of Directors or any one director by mailing a written communication to the Board of Directors or any such director(s) c/o the Office of the Secretary of the Company at the Company's principal office address, which is Post Office Box 1239, 400 North Main Street, Mount Gilead, North Carolina 27306.

**Stockholder Proposals for Next Annual Meeting**

To be considered for inclusion in the Company's proxy statement and form of proxy for the 2006 annual meeting of stockholders, a stockholder proposal must be received by the Office of the Secretary of the Company, Post Office Box 1239, 400 North Main Street, Mount Gilead, North Carolina 27306, no later than July 18, 2006. In addition, if the Company receives notice of stockholder proposals after October 1, 2006, then the persons named as proxies in such proxy statement and form of proxy will have discretionary authority to vote on such stockholder proposals.

**Principal Stockholders and Holdings of Management**

The following table sets forth the equity securities of the Company beneficially owned by the only beneficial owners, known to the Company as of October 28, 2005, of more than five percent of the Company's \$1 par value Class A and Class B Common Stock by the directors and executive officers as a group. Beneficial ownership of equity securities of the Company by individual directors and the Named Executive Officers (as defined below) is disclosed under Election of Directors, below.

Name and Address of Beneficial Owner	Class A Common Stock		Class B Common Stock		Class A and Class B Common Stock	
	Amount and Nature of Beneficial Ownership <sup>(1)</sup>	Percent Of Class A	Amount and Nature of Beneficial Ownership <sup>(1)</sup>	Percent of Class B	Total Votes <sup>(2)</sup>	Percent of Total Votes
D. Gary McRae P.O. Box 1239 Mount Gilead, NC 27306	738,223 <sub>(3)(4)(5)</sub>	32.9% <sup>(4)</sup>	323,711 <sub>(6)</sub>	61.3%	397,533	52.9%
James W. McRae P.O. Box 1239 Mt. Gilead, NC 27306	713,755 <sub>(3)(7)(8)</sub>	31.9% <sup>(7)</sup>	323,711 <sub>(6)</sub>	61.3%	395,087	52.6%
McRae A Investment Company, LLC 400 North Main Street Mt. Gilead, NC 27306	430,734	19.2%			43,073	5.7%
McRae B Investment Company, LLC 400 North Main Street Mt. Gilead, NC 27306	219,000 <sub>(9)</sub>	9.8% <sup>(9)</sup>	323,711	61.3%	345,611	46.0%
Branch Banking & Trust Co. P.O. Box 29542 Raleigh, NC 27626	283,697 <sub>(10)(11)</sub>	12.7% <sup>(10)</sup>	71,967 <sub>(11)</sub>	13.6%	100,337	13.3%
Dimensional Fund Advisors 1299 Ocean Avenue, 11th Floor	113,300 <sub>(12)</sub>	5.1%			11,330	1.5%

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Santa Monica, CA 90401

All Directors and Executive Officers as a group (7 persons)	813,849 <sup>(3)(5)(13)</sup>	36.3% <sup>(13)</sup>	324,211 <sup>(6)</sup>	61.4%	405,596	54.0%
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- (1) All shares owned directly and with sole voting and investment power except as otherwise noted.
- (2) On all matters, except the election of directors and matters required by law to be approved by separate class votes, the holders of Class A shares and the holders of Class B shares vote together as a single class with each Class A share entitled to one-tenth vote and each Class B share entitled to one full vote. In calculating the total votes and percentage of total votes, no effect is given to conversion of Class B shares into Class A shares.
- (3) Includes 430,734 Class A shares held by McRae A Investment Company, LLC and 219,000 Class A shares held by McRae B Investment Company, LLC as to which D. Gary McRae and James W. McRae have shared voting and investment power as Managers.
- (4) Excludes 323,711 shares issuable upon conversion of 323,711 Class B shares held by McRae B Investment Company, LLC as to which D. Gary McRae and James W. McRae have shared voting and investment power as Managers. Including such shares D. Gary McRae beneficially owns a total of 1,061,934 Class A shares representing 41.4% of the class.
- (5) Includes 1,111 shares owned by D. Gary McRae's wife. Does not include any interest in shares held by the Company's Employee Stock Ownership Plan (the "ESOP").
- (6) Includes 323,711 Class B shares held by McRae B Investment Company, LLC as to which D. Gary McRae and James W. McRae have shared voting and investment power as Managers.
- (7) Excludes 323,711 shares issuable upon conversion of 323,711 Class B shares held by McRae B Investment Company, LLC as to which D. Gary McRae and James W. McRae have shared voting and investment power as Managers. Including such shares James W. McRae beneficially owns a total of 1,037,466 Class A shares representing 40.5% of the class.
- (8) Does not include any interest in shares held by the ESOP.
- (9) Excludes 323,711 shares issuable upon conversion of 323,711 Class B shares held by McRae B Investment Company, LLC. Including such shares McRae B Investment Company, LLC beneficially owns a total of 542,711 Class A shares representing 21.2% of the class.
- (10) Excludes 71,967 shares issuable upon conversion of 71,967 Class B shares held by Branch Banking & Trust Co. ("BB&T"). Including such shares BB&T beneficially owns a total of 355,664 Class A shares representing 15.4% of the class.
- (11) These shares represent shares held by BB&T as trustee for the ESOP. BB&T has sole voting and investment power with respect to such shares. Information with respect to BB&T is as of October 26, 2005 and was provided to the Company by BB&T via email on October 27, 2005.
- (12) Such information is derived from a Schedule 13G dated February 9, 2005 filed by Dimensional Fund Advisors Inc. ("Dimensional"), which has sole voting and dispositive power with respect to such shares. Such shares are owned by certain investment companies, commingled group trusts and accounts with respect to which Dimensional acts as an investment advisor or manager. Dimensional disclaims beneficial ownership of all such shares.
- (13)

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Excludes 323,711 shares issuable upon conversion of 323,711 Class B shares held by McRae B Investment Company, LLC as to which D. Gary McRae and James W. McRae have shared voting and investment power as Managers and 500 shares issuable upon conversion of 500 Class B shares owned jointly by Hilton J. Cochran and his wife. Including such shares the Company's directors and executive officers beneficially own as a group a total of 1,138,060 Class A shares representing 44.4% of the class.

**Election of Directors**

The Bylaws of the Company provide for seven directors, two of whom are elected by the holders of the Class A Common Stock voting as a separate class and five of whom are elected by the holders of the Class B Common Stock voting as a separate class. Directors elected at the Annual Meeting will serve, subject to the provisions of the Bylaws, until the next Annual Meeting of Stockholders and until their successors are duly elected and qualified. If for any reason any nominee shall not become a candidate for election as a director at the meeting, an event not now anticipated, the enclosed proxy will be voted for such substitute as shall be designated by the Board of Directors. It is the intention of the persons named in the accompanying Proxy to vote all proxies solicited by the Board of Directors FOR the seven nominees listed below unless authority to vote for the nominees is withheld by a stockholder in such stockholder's proxy.

The Board of Directors has nominated Brady W. Dickson and Marvin G. Kiser, Sr. for election as directors by the holders of Class A Common Stock. Mr. Dickson and Mr. Kiser were elected to their current terms, which expire at the 2005 Annual Meeting, at the Annual Meeting of Stockholders held on December 16, 2004. Set forth below is additional information about these nominees.

**Directors to be Elected by Holders of Class A Common Stock**

Name and Principal Occupation or Employment	Age	First Became Director	Class A Common Stock		Class B Common Stock		Class A and Class B Common Stock	
			Amount and Nature of Beneficial Ownership <sup>(1)</sup>	Percent of Class A	Amount and Nature of Beneficial Ownership <sup>(1)</sup>	Percent of Class B	Total Votes <sup>(2)</sup>	Total Votes
Brady W. Dickson Retired; President, Standard Packaging and Printing Corp., Mount Gilead, North Carolina (printed packaging manu- facturer) from 1972 to 1995	60	1997	9,960 <sup>(3)</sup>	(4)	(4)	(4)	996	(4)
Marvin G. Kiser, Sr. Controller since September 1996; Vice President of Finance since May 2002; Treasurer of Robert W. Chapman & Company from 1988 to 1996	57	2004						

(1) All shares owned directly and with sole voting and investment power as of October 28, 2005 except as

otherwise noted.  
Does not  
include any  
interest in  
shares held by  
the Company's  
ESOP.

- (2) On all matters, except the election of directors and matters required by law to be approved by separate class votes, the holders of Class A shares and the holders of Class B shares vote together as a single class with each Class A share entitled to one-tenth vote and each Class B share entitled to one full vote. In calculating the total votes and percentage of total votes, no effect is given to conversion of Class B shares into Class A shares.

(3) Includes 9,960 shares owned by Mr. Dickson's wife.

(4) Less than 1%.

The Board of Directors has nominated Hilton J. Cochran, Victor A. Karam, D. Gary McRae, James W. McRae and William H. Swan for election as directors by the holders of Class B Common Stock. Each of the nominees is currently a member of the Board of Directors. Each was elected to his respective term, which expires at the 2005 Annual meeting, at the Annual Meeting of Stockholders held on December 16, 2004. Set forth below is additional information about these nominees.

**Directors to be Elected by Holders of Class B Common Stock**

Name and Principal Occupation or Employment	Age	First Became Director	Class A Common Stock		Class B Common Stock		Class A and Class B Common Stock	
			Amount and Nature of Ownership <sup>(1)</sup>	Percent of Class A Ownership <sup>(1)</sup>	Amount and Nature of Beneficial Ownership <sup>(1)</sup>	Percent of Class B Ownership <sup>(1)</sup>	Total Votes <sup>(2)</sup>	Percent of Total Votes
Hilton J. Cochran Retired; Part-Owner of J. Morris & Associates, Inc., Troy, North Carolina (general insurance agency) since 1952; President 1952-98	74	1985	400 <sup>(3)</sup>	(5)	500 <sup>(4)</sup>	(5)	540	(5)
Victor A. Karam President-Footwear Division since 1998; General Manager, Footwear Division since 1969	71	1972	312	(5)		(5)	31	(5)
D. Gary McRae <sup>(6)(7)</sup> President of the Company since 1997, Treasurer since 1991 and Vice President 1980-1997	54	1979	738,223 <sup>(8)</sup>	32.9%	323,711 <sup>(8)</sup>	61.3%	397,533	52.9%
James W. McRae <sup>(6)</sup> Vice President since 1986; Secretary since 1991; Plant Manager Footwear Division since 1985	52	1985	713,755 <sup>(8)</sup>	31.9%	323,711 <sup>(8)</sup>	61.3%	395,087	52.5%
William H. Swan	64	2001	933 <sup>(4)</sup>	(5)		(5)	93	(5)

Retired; President of Bob  
Swan  
Company, Inc., Mount Gilead,  
North Carolina (timber dealers  
and foresters) 1965-2002

- (1) All shares  
owned directly  
and with sole  
voting and  
investment  
power as of  
October 28,  
2005 except as  
otherwise noted.  
Does not  
include any  
interest in  
shares held by  
the Company's  
ESOP.

- (2) On all matters, except the election of directors and matters required by law to be approved by separate class votes, the holders of Class A Common Stock and Class B Common Stock vote together as a single class with each share of Class A Common Stock entitled to one-tenth vote and each share of Class B Common Stock entitled to one full vote. In calculating the total votes and percentage of total votes, no effect is given to conversion of Class B Common Stock into Class A Common Stock.
- (3) Excludes 500 shares issuable upon conversion of 500 shares of Class B Common Stock which are owned jointly with Mr. Cochran's wife. Including such shares

Mr. Cochran  
beneficially  
owns a total of  
900 shares of  
Class A  
Common Stock  
representing less  
than 1% of the  
class.

- (4) Owned jointly  
with his wife.
- (5) Less than 1%.
- (6) D. Gary McRae  
and James W.  
McRae are  
brothers.
- (7) D. Gary McRae  
is a director of  
Fidelity Bank,  
Fuquay-Varina,  
North Carolina.
- (8) Information as  
to beneficial  
ownership of  
these shares is  
provided in the  
table of  
principal  
stockholders on  
page 4.

#### **Director Compensation**

Outside directors are paid \$1,250 for attending regularly scheduled quarterly meetings of the Board of Directors and \$250 for telephone meetings. Directors who are also officers or employees of the Company are paid \$500 for attending such meetings. In addition, directors are paid \$500 for attending committee meetings, and Brady W. Dickson receives \$1,000 per quarter for his service as Chairman of the Audit Committee.

#### **Executive Officers**

D. Gary McRae, James W. McRae, Victor A. Karam, and Marvin G. Kiser, Sr. are executive officers as well as directors. The executive officers of the Company serve at the pleasure of the Board of Directors. Biographical information on the executive officers, including offices held and their respective ages can be found in the tables under the *Election of Directors* section above.

#### **The Board of Directors and its Committees**

The Board of Directors held eight meetings during the past year. Each director attended more than 75% of the aggregate total number of meetings of the Board of Directors and the total number of meetings of any Committee on which he served. The full Board of Directors has determined that William H. Swan, Brady W. Dickson and Hilton J. Cochran are independent under applicable Securities Exchange Commission regulations and the listing standards of the American Stock Exchange. The Board of Directors has an audit committee and a compensation committee but no



nominating committee. The Board of Directors is not required to have a nominating committee because the Company qualifies as a controlled company, under the applicable rules of the American Stock Exchange. The Company currently qualifies as a controlled company because more than 50% of the Company's voting power, and the power to elect five of the Company's seven directors, is controlled by a group comprised of D. Gary McRae, James W. McRae, McRae A Investment Company, LLC and McRae B Investment Company, LLC (the McRae Group). The Board of Directors has determined that since the McRae Group controls

the selection of five of the Company's seven directors it is appropriate that the Company not have a nominating committee. The entire Board of Directors participates in the consideration of director nominees.

***Audit Committee***

The Audit Committee is composed of William H. Swan, Brady W. Dickson and Hilton J. Cochran, each of whom the Board of Directors has determined is independent under applicable Securities Exchange Commission regulations and the listing standards of the American Stock Exchange. The Board of Directors has also determined that Mr. Dickson is an audit committee financial expert as defined in regulations adopted by the Securities Exchange Commission. The Audit Committee is responsible for appointing, retaining and terminating the independent auditors for the Company, reviewing the Company's financial statements, internal financial controls, and accounting policies, reviewing the independent auditor's audit plan and report, and reviewing and approving services to be performed by the Company's independent auditors. The Audit Committee met eight times during the last fiscal year. The Audit Committee currently operates under a written charter adopted by the Board of Directors on October 26, 2004, a copy of which was attached to the proxy statement for the 2004 Annual Meeting.

***Audit Committee Report***

In connection with its financial oversight responsibilities, the Audit Committee has:

1. Reviewed and discussed with management the Company's audited financial statements for the fiscal year ended July 30, 2005.
2. Discussed with Grant Thornton LLP, the Company's independent auditors, the matters required to be discussed by Statement on Auditing Standards No. 61, Communications with Audit Committees, as amended.
3. Received the written disclosures and the letter from Grant Thornton LLP required by Independence Standards Board Standard No. 1, Independence Discussions with Audit Committees, and has discussed with Grant Thornton LLP their independence.
4. Considered whether the provision of non-audit services by Grant Thornton LLP is compatible with maintaining auditor independence.

Based on these actions, the Audit Committee recommended to the Board of Directors of the Company that the audited financial statements be included in the Company's Annual Report on Form 10-K for the fiscal year ended July 30, 2005.

This report has been provided by the Audit Committee:

Brady W. Dickson Chairman

William H. Swan

Hilton J. Cochran

### ***Compensation Committee***

The Compensation Committee is composed of William H. Swan, Brady W. Dickson and Hilton J. Cochran. It is responsible for administering and selecting key employees to whom stock options and stock appreciation rights will be awarded under the Company's Incentive Equity Plan, for reviewing any transactions or arrangements between the Company and any of its affiliates, and for recommending executive compensation to the Board of Directors. D. Gary McRae typically participates in meetings of the Compensation Committee for purposes of consulting with the committee regarding compensation decisions for Company personnel other than himself, but does not vote as a member of the committee. The committee met two times during the fiscal year.

### **Compensation Committee Interlocks and Insider Participation**

During the last fiscal year, no executive officer of the Company served as a director or member of the compensation committee (or committee performing similar functions) of any other entity of which an executive officer of that other entity served on the Board of Directors or Compensation Committee of the Company.

### **Certain Relationships and Related Transactions**

The Company leases administrative and sales office space in Clarksville, Tennessee for the western boot business from Ken O. Moore, who is the President of Dan Post Boot Company. The annual rental is \$52,800 per year, which is comparable to other similar properties in that area.

### **Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Securities Exchange Act of 1934 requires the Company's directors and executive officers and persons who own more than 10% of the Company's Class A Common Stock or Class B Common Stock to file with the Securities and Exchange Commission initial reports of ownership and reports of changes in ownership of such Class A and Class B Common Stock. Executive officers, directors and greater than 10% stockholders are required to furnish the Company with copies of all such reports they file. To the Company's knowledge, based solely on a review of the copies of such reports furnished to the Company and written representations that no other reports were required, during the fiscal year ended July 30, 2005, all Section 16(a) filing requirements applicable to its executive officers, directors and greater than 10% beneficial owners were complied with except that McRae B Investment Company did not timely file one Form 4 covering one transaction.

### **Codes of Ethics**

The Company has adopted a Code of Ethics for directors and Executive Officers and a Code of Ethics for Non-executive Employees (the Codes of Ethics). Upon written request, the Company will furnish without charge copies of the Codes of Ethics. Such request should be submitted to Office of the Secretary, McRae Industries, Inc., P.O. Box 1239, Mount Gilead, North Carolina 27306.

**Executive Compensation**

The table below shows the compensation paid or accrued by the Company, for the three fiscal years ended July 30, 2005 to or for the account of D. Gary McRae, the only person who has served as Chief Executive Officer during the fiscal year, and James W. McRae, Victor A. Karam, and Marvin G. Kiser, Sr. (collectively, the Named Executive Officers ). At fiscal year-end, no Named Executive Officer held any unexercised options or stock appreciation rights, nor was any restricted stock held by or awarded to any Named Executive Officer.

**SUMMARY COMPENSATION TABLE**

Name and Principal Position	Fiscal Year	Annual Compensation		Long-term Compensation				
		Salary (\$)	Bonus (\$)	Other Annual Compensation (\$)(1)	Restricted Stock Award(s) (\$)	Options/ SARs (#)	LTIP payouts (\$)	All Other Compensation (\$)(2)
D. Gary McRae President and Treasurer	2005	204,903	52,003					5,082
	2004	196,524	25,000					6,276
	2003	188,939	53,902					3,576
Victor A. Karam President Footwear	2005	179,772	41,411					6,551
	2004	174,319	41,130					6,073
	2003	165,818	37,882					4,170
James W. McRae Vice President and Secretary	2005	129,068	29,568					4,678
	2004	123,642	29,369					4,668
	2003	119,449	28,477					2,184
Marvin G. Kiser Vice President of Finance and Controller	2005	114,060	25,548					3,849
	2004	105,706	17,000					3,066
	2003	91,596	19,387					1,083

(1) No Named Executive Officer received personal benefits during the listed years in excess of 10% of his respective annual salary and bonus.

(2) Company match on 401(k) contributions.

## EQUITY COMPENSATION PLAN INFORMATION

Plan Category	Number of Securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in first column)
Equity compensation plans approved by security holders		N/A	100,000 <sup>(1)</sup>
Equity compensation plans not approved by security holders		N/A	
Total:		N/A	100,000 <sup>(1)</sup>

(1) Represents shares of Class A Common Stock available for issuance under the Company's Incentive Equity Plan.

**Compensation Committee Report**

The Compensation Committee, whose members are named above make recommendations to the Board of Directors concerning the Company's compensation arrangements. In connection with such arrangements, William H. Swan, Brady W. Dickson and Hilton J. Cochran have provided the following report:

The Company's overall compensation philosophy is as follows:

Attract and retain quality talent, which is critical to both the short-term and long-term success of this Company;

Reinforce strategic performance objectives through the use of annual and long-term incentive compensation programs; and

Create a mutuality of interest between executive officers and stockholders through compensation structures that share the rewards and risks of strategic decision making.

*Base Compensation* - The Company's approach to base compensation is to offer competitive salaries in comparison to market practices. The 2005 aggregate amount expended for the base salaries of the Named Executive Officers other than the President increased an average of 4.8 percent in 2005.

The Committee, consisting of three outside directors, annually examine market compensation levels and trends observed in the labor market. For its purposes, the Committee has defined the labor market as the pool of executives who are currently employed in similar positions in companies with similar sales and market capitalization. Market information is used as a frame of reference for annual salary adjustments and starting salaries.

The Committee makes salary decisions in the annual review process with input from the President. This annual review considers the decision-making responsibilities of each position and the experience, work performance, and team-building skills of position incumbents. The Committee views work performance as the single most important measurement factor and places most of the weight in this area. The remaining measurement factors, decision-making responsibilities and team-building skills, are weighted equally.

*Incentive Compensation* - The Compensation Committee annually make recommendations to the Board of Directors whether to pay and the amount of cash incentive bonuses. For executive officers other than the President, consideration is given to overall corporate performance and performance of the specific areas of the Company under a participant's direct control. This balance supports the accomplishment of overall objectives and rewards individual contributions by our executive officers. Individual annual bonus level targets are consistent with market practices for positions with comparable decision-making responsibilities. Target performance levels are based upon historic patterns of Company performance and strategic objectives. All annual bonus-level performance targets are set above normal expectations of performance. Such performance measure threshold ensures that bonuses are not paid for substandard accomplishments. Total bonuses paid in fiscal 2005 to the Named Executive Officers other than the President were 22.8% percent of their total salaries paid for fiscal 2005 compared to 18.9 percent in 2004.

Long-term incentives provide another key element of executive compensation. Previously, the Company has granted non-qualified options from time to time under the Company's 1985 Non-Qualified Stock Option Plan. To expand the Company's flexibility to offer long-term incentives to its key employees, the Stockholders and the Board of Directors have adopted the Incentive Equity Plan, which replaced the Company's 1985 Non-Qualified Stock Option Plan. No awards were made under the Incentive Equity Plan during 2005.

*President Compensation* - As indicated in the discussion above, the Company's total compensation program is based upon market conditions and business performance. A portion of an executive's yearly compensation is dependent upon the Company's performance for the fiscal year based upon the executive's level of responsibility and authority. In fiscal 2005, D. Gary McRae received a bonus equal to 26.5 percent of his total salary paid for fiscal 2005 (and his base salary rate was increased 4.3 percent over 2004).

Hilton J. Cochran

William H.  
Swan

Brady W. Dickson

**Stock Performance Graph**

The accompanying graph and table set forth the cumulative total stockholder return to the Company's stockholders during the five year period ended July 30, 2005, for each of the Company's Class A and Class B Common Stock, as well as an overall stock market index (AMEX Index) and the Dow Jones Industry Group Index for each of footwear and industrial technology, the principal industry segments in which the Company is actively involved. The graph and table assume an investment of \$100 on July 29, 2000 in each of the stocks and/or index. Each indices assumes that all dividends were reinvested.

<b>Equity/Index</b>	<b>2000</b>	<b>2001</b>	<b>2002</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>
McRae Class A Common Stock	100	84	152	141	198	266
McRae Class B Common Stock	100	78	142	136	188	252
AMEX Index	100	95	89	100	131	170
Dow Jones Industrial Group Index Industrial Technology	100	36	24	31	37	41
Dow Jones Industrial Group Index Footwear	100	115	103	122	165	198

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**Ratification of Appointment of Independent Certified Public Accountants**

The Audit Committee of the Board of Directors of the Company has appointed Grant Thornton LLP as independent certified public accountants for the 2006 fiscal year and recommends to the stockholders that they vote FOR ratification of that appointment. The Audit Committee will reconsider the selection of independent certified public accountants if the stockholders do not ratify the appointment of Grant Thornton LLP. A representative of Grant Thornton LLP is expected to attend the annual meeting with the opportunity to make a statement if the representative desires to do so, and is expected to be available to respond to appropriate questions.

**Audit and Non-Audit Fees.**

The following table presents fees for professional audit services rendered by Grant Thornton LLP for the audit of the Company's annual financial statements for the years ended July 30, 2005 and July 31, 2004 and fees billed for other services rendered by Grant Thornton LLP during those periods.

	2005	2004
Audit Fees	\$316,989	\$179,310
Audit-Related Fees	\$	\$
Tax Fees <sup>(1)</sup>	\$ 83,459	\$154,585
All Other Fees <sup>(2)</sup>	\$ 7,600	\$
	\$408,048	\$333,895

(1) Tax services provided by Grant Thornton LLP principally included review of and consultation regarding the Company's federal, state and foreign tax returns and tax planning.

(2) Other fees include fees for review of the financial information contained in the proxy statement for the proposed going-private transaction.

The Audit Committee's current practice is to pre-approve all audit services and all non-audit services to be provided to the Company by its independent auditor.

**Auditor Independence.** The Audit Committee has considered whether the provision of services by Grant Thornton LLP other than the audit of the financial statements of the Company for the fiscal year ending July 30, 2005 and the review of the financial statements for the first three quarters of the fiscal year ending July 30, 2005 is compatible with



maintaining auditor independence. Grant Thornton LLP has advised the Company that it has no direct or indirect financial interest in the Company.

The Board of Directors of the Company recommends a vote FOR ratification of the appointment of Grant Thornton LLP as its independent certified public accountants to audit the consolidated financial statements of the Company for the fiscal year ending July 29, 2006, and proxies solicited by the Board of Directors will be so voted unless stockholders specify otherwise.

**Other Matters**

The Board of Directors is not aware of any other matters which may be presented for action at the meeting, but if other matters do properly come before the meeting, it is intended that shares represented

by proxies in the accompanying form will be voted in accordance with the best judgment of the person or persons voting the proxy.

**Annual Report Filed with Securities and Exchange Commission**

**Upon written request of a stockholder, the Company will furnish without charge a copy of its Annual Report on Form 10-K for the fiscal year ended July 30, 2005 filed with the Securities and Exchange Commission on October 28, 2005. Such request should be submitted to the Office of the Secretary, McRae Industries, Inc., P.O. Box 1239, Mount Gilead, North Carolina 27306.**

**FOR USE BY CLASS A STOCKHOLDERS  
McRAE INDUSTRIES, INC.  
PROXY SOLICITED BY THE BOARD OF DIRECTORS  
FOR ANNUAL MEETING OF STOCKHOLDERS TO BE HELD  
DECEMBER 15, 2005**

The undersigned hereby appoints D. Gary McRae and James W. McRae and each or either of them, with full power of substitution, with all the powers which the undersigned would possess if personally present, to vote as designated below, all shares of the \$1 par value Class A Common Stock of the undersigned in McRae Industries, Inc. at the Annual Meeting of Stockholders to be held at 3:00 p.m. on the 15th day of December, 2005, and at any adjournment thereof.

**Unless otherwise specified, this proxy will be voted FOR the election of all nominees for Director and FOR ratification of the selection of Grant Thornton LLP as independent accountants.** The Board of Directors recommends voting FOR all items.

1. Election of Directors: Nominees are Brady W. Dickson and Marvin G. Kiser, Sr.
  - FOR all listed nominees (except do not vote for nominee(s) whose name(s) I have written below)
  - WITHHOLD AUTHORITY to vote for all listed nominees
2. Ratification of appointment of Grant Thornton LLP as accountants.

FOR	AGAINST	ABSTAIN
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

The proxies are authorized to vote in their discretion upon such other business as may properly come before the meeting.

Receipt of Notice of Annual Meeting and accompanying Proxy Statement is hereby acknowledged.  
Please date, sign exactly as printed and return promptly in the enclosed postage-paid envelope.

Date: \_\_\_\_\_, 2005

(When signing as attorney, executor, administrator, trustee, guardian, etc. give title as such. If a joint account, each joint owner should sign personally.)

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**FOR USE BY CLASS B STOCKHOLDERS**  
**McRAE INDUSTRIES, INC.**  
**PROXY SOLICITED BY THE BOARD OF DIRECTORS**  
**FOR ANNUAL MEETING OF STOCKHOLDERS TO BE HELD**  
**DECEMBER 15, 2005**

The undersigned hereby appoints D. Gary McRae and James W. McRae and each or either of them, with full power of substitution, with all the powers which the undersigned would possess if personally present, to vote as designated below, all shares of the \$1 par value Class B Common Stock of the undersigned in McRae Industries, Inc. at the Annual Meeting of Stockholders to be held at 3:00 p.m. on the 15th day of December, 2005, and at any adjournment thereof.

**Unless otherwise specified, this proxy will be voted FOR the election of all nominees for Director and FOR ratification of the selection of Grant Thornton LLP as independent accountants.** The Board of Directors recommends voting FOR all items.

1. Election of Directors: Nominees are William H. Swan, Hilton J. Cochran, Victor A. Karam, D. Gary McRae and James W. McRae.
  - o FOR all listed nominees (except do not vote for nominee(s) whose name(s) I have written below)
  - o WITHHOLD AUTHORITY to vote for all listed nominees
2. Ratification of appointment of Grant Thornton LLP as accountants.

FOR	AGAINST	ABSTAIN
o	o	o

The proxies are authorized to vote in their discretion upon such other business as may properly come before the meeting.

Receipt of Notice of Annual Meeting and accompanying Proxy Statement is hereby acknowledged.  
Please date, sign exactly as printed and return promptly in the enclosed postage-paid envelope.

Date: \_\_\_\_\_, 2005

(When signing as attorney, executor, administrator, trustee, guardian, etc. give title as such. If a joint account, each joint owner should sign personally.)