

INDEPENDENT BANK CORP

Form 10-Q

May 10, 2007

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**SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q  
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended March 31, 2007  
Commission File Number: 1-9047  
Independent Bank Corp.  
(Exact name of registrant as specified in its charter)**

Massachusetts  
(State or other jurisdiction of  
incorporation or organization)  
04-2870273  
(I.R.S. Employer  
Identification No.)  
288 Union Street, Rockland, Massachusetts 02370  
(Address of principal executive offices, including zip code)  
(781) 878-6100  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer; an accelerated filer or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act) (check one).

Large Accelerated Filer  Accelerated Filer  Non-accelerated Filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of May 1, 2007, there were 14,197,943 shares of the issuer's common stock outstanding, par value \$0.01 per share.

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Table of Contents**PART 1. FINANCIAL INFORMATION****Item 1. Financial Statements****INDEPENDENT BANK CORP.  
CONSOLIDATED BALANCE SHEETS***(Unaudited- Dollars in Thousands, Except Share and Per Share Amounts)*

|   | <b>March 31,<br/>2007</b> | <b>December 31,<br/>2006</b> |
|---|---------------------------|------------------------------|
| ASSETS  |                           |                              |
| CASH AND DUE FROM BANKS   | \$ 63,382                 | \$ 62,773                    |
| FEDERAL FUNDS SOLD AND SHORT TERM INVESTMENTS<br>SECURITIES       | 41,000                    | 75,518                       |
| TRADING ASSETS  | 1,646                     | 1,758                        |
| SECURITIES AVAILABLE FOR SALE                                     | 405,866                   | 417,088                      |
| SECURITIES HELD TO MATURITY (fair value \$62,616 and<br>\$78,038) | 61,973                    | 76,747                       |
| FEDERAL HOME LOAN BANK STOCK                                      | 16,260                    | 21,710                       |
| <br>TOTAL SECURITIES  | <br>485,745               | <br>517,303                  |
| LOANS   |                           |                              |
| COMMERCIAL AND INDUSTRIAL   | 171,650                   | 174,356                      |
| COMMERCIAL REAL ESTATE  | 740,591                   | 740,517                      |
| COMMERCIAL CONSTRUCTION   | 114,183                   | 119,685                      |
| BUSINESS BANKING  | 64,568                    | 59,910                       |
| RESIDENTIAL REAL ESTATE   | 362,644                   | 378,368                      |
| RESIDENTIAL CONSTRUCTION  | 5,838                     | 7,277                        |
| RESIDENTIAL LOANS HELD FOR SALE                                   | 12,298                    | 11,859                       |
| CONSUMER HOME EQUITY  | 285,381                   | 277,015                      |
| CONSUMER AUTO   | 192,064                   | 206,845                      |
| CONSUMER OTHER  | 47,999                    | 49,077                       |
| <br>TOTAL LOANS   | <br>1,997,216             | <br>2,024,909                |
| LESS: ALLOWANCE FOR LOAN LOSSES                                   | (26,815)                  | (26,815)                     |
| <br>NET LOANS   | <br>1,970,401             | <br>1,998,094                |
| <br>BANK PREMISES AND EQUIPMENT, NET                              | <br>38,454                | <br>37,316                   |
| GOODWILL  | 57,156                    | 55,078                       |
| CORE DEPOSIT INTANGIBLES  | 1,377                     | 1,457                        |
| MORTGAGE SERVICING RIGHTS   | 2,330                     | 2,439                        |
| BANK OWNED LIFE INSURANCE   | 47,754                    | 45,759                       |
| OTHER ASSETS  | 32,347                    | 33,182                       |
| <br>TOTAL ASSETS  | <br>\$2,739,946           | <br>\$2,828,919              |

## LIABILITIES AND STOCKHOLDERS EQUITY

|   |                 |                 |
|---|-----------------|-----------------|
| DEPOSITS  |                 |                 |
| DEMAND DEPOSITS   | \$ 478,330      | \$ 490,036      |
| SAVINGS AND INTEREST CHECKING ACCOUNTS  | 590,920         | 577,443         |
| MONEY MARKET  | 474,386         | 455,737         |
| TIME CERTIFICATES OF DEPOSIT OVER \$100,000   | 168,971         | 179,154         |
| OTHER TIME CERTIFICATES OF DEPOSIT  | 370,347         | 387,974         |
| <br>TOTAL DEPOSITS  | <br>2,082,954   | <br>2,090,344   |
| <br>FEDERAL HOME LOAN BANK BORROWINGS   |                 |                 |
| FEDERAL FUNDS PURCHASED AND ASSETS SOLD UNDER<br>REPURCHASE AGREEMENTS  | 231,215         | 305,128         |
| JUNIOR SUBORDINATED DEBENTURES  | 108,737         | 108,248         |
| TREASURY TAX AND LOAN NOTES   | 77,320          | 77,320          |
|   | 67              | 2,953           |
| <br>TOTAL BORROWINGS  | <br>417,339     | <br>493,649     |
| <br>OTHER LIABILITIES   | <br>18,157      | <br>15,143      |
| <br>TOTAL LIABILITIES   | <br>\$2,518,450 | <br>\$2,599,136 |
| <br>COMMITMENTS AND CONTINGENCIES   |                 |                 |
| STOCKHOLDERS EQUITY   |                 |                 |
| PREFERRED STOCK, \$0.01 par value. Authorized: 1,000,000<br>Shares Outstanding: None  | \$              | \$              |
| COMMON STOCK, \$0.01 par value. Authorized: 30,000,000 Issued<br>and Outstanding: 14,296,243 Shares at March 31, 2007 and<br>14,686,481 Shares at December 31, 2006 | 143             | 147             |
| SHARES HELD IN RABBI TRUST AT COST 165,521 Shares at<br>March 31, 2007 and 168,961 Shares at December 31, 2006  | (1,836)         | (1,786)         |
| DEFERRED COMPENSATION OBLIGATION  | 1,836           | 1,786           |
| ADDITIONAL PAID IN CAPITAL  | 60,258          | 60,181          |
| RETAINED EARNINGS   | 166,555         | 175,146         |
| ACCUMULATED OTHER COMPREHENSIVE LOSS, NET OF<br>TAX   | (5,460)         | (5,691)         |
| <br>TOTAL STOCKHOLDERS EQUITY   | <br>221,496     | <br>229,783     |
| <br>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY   | <br>\$2,739,946 | <br>\$2,828,919 |

The accompanying notes are an integral part of these consolidated financial statements.

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**INDEPENDENT BANK CORP.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(Unaudited Dollars in Thousands, Except Share and Per Share Data)

|  | <b>THREE MONTHS ENDED</b> |               |
|--|---------------------------|---------------|
|  | <b>March 31,</b>          |               |
|  | <b>2007</b>               | <b>2006</b>   |
| <b>INTEREST INCOME</b>                                     |                           |               |
| Interest on Loans  | \$ 33,700                 | \$ 32,703     |
| Taxable Interest and Dividends on Securities               | 5,416                     | 7,228         |
| Non-taxable Interest and Dividends on Securities           | 564                       | 670           |
| Interest on Federal Funds Sold and Short-Term Investments  | 444                       | 100           |
| <b>Total Interest and Dividend Income</b>                  | <b>40,124</b>             | <b>40,701</b> |
| <b>INTEREST EXPENSE</b>                                    |                           |               |
| Interest on Deposits                                       | 11,094                    | 8,460         |
| Interest on Borrowings                                     | 5,041                     | 5,935         |
| <b>Total Interest Expense</b>                              | <b>16,135</b>             | <b>14,395</b> |
| <b>Net Interest Income</b>                                 | <b>23,989</b>             | <b>26,306</b> |
| <b>PROVISION FOR LOAN LOSSES</b>                           | <b>891</b>                | <b>750</b>    |
| <b>Net Interest Income After Provision For Loan Losses</b> | <b>23,098</b>             | <b>25,556</b> |
| <b>NON-INTEREST INCOME</b>                                 |                           |               |
| Service Charges on Deposit Accounts                        | 3,409                     | 3,418         |
| Investment Management Services Income                      | 1,814                     | 1,355         |
| Mortgage Banking Income                                    | 774                       | 818           |
| BOLI Income  | 488                       | 1,743         |
| Net (Loss) on Sales of Securities                          |                           | (1,769)       |
| Other Non-Interest Income                                  | 1,307                     | 855           |
| <b>Total Non-Interest Income</b>                           | <b>7,792</b>              | <b>6,420</b>  |
| <b>NON-INTEREST EXPENSE</b>                                |                           |               |
| Salaries and Employee Benefits                             | 13,152                    | 11,864        |
| Occupancy and Equipment Expenses                           | 2,554                     | 2,713         |
| Data Processing and Facilities Management                  | 1,088                     | 1,060         |
| Other Non-Interest Expense                                 | 4,658                     | 4,833         |
| <b>Total Non-Interest Expense</b>                          | <b>21,452</b>             | <b>20,470</b> |
| <b>INCOME BEFORE INCOME TAXES</b>                          | <b>9,438</b>              | <b>11,506</b> |
| <b>PROVISION FOR INCOME TAXES</b>                          | <b>2,812</b>              | <b>3,602</b>  |

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|  |            |            |
|--|------------|------------|
| NET INCOME                               | \$ 6,626   | \$ 7,904   |
| BASIC EARNINGS PER SHARE                 | \$ 0.46    | \$ 0.52    |
| DILUTED EARNINGS PER SHARE               | \$ 0.45    | \$ 0.51    |
| Weighted average common shares (Basic)   | 14,466,489 | 15,343,807 |
| Common share equivalents                 | 163,984    | 153,624    |
| Weighted average common shares (Diluted) | 14,630,473 | 15,497,431 |

The accompanying condensed notes are an integral part of these unaudited consolidated financial statements.

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|  | COMMON<br>SHARES<br>OUTSTANDING | COMMON<br>STOCK | DEFERRED<br>RABBI<br>TRUST OBLIGATION | COMPENSATION | ADDITIONAL<br>PAID-IN<br>CAPITAL | RETAINED<br>EARNINGS | ACCUMULATED<br>OTHER<br>COMPREHENSIVE<br>INCOME/(LOSS) | TOTAL      |
|--|---------------------------------|-----------------|---------------------------------------|--------------|----------------------------------|----------------------|--|------------|
| BALANCE<br>DECEMBER<br>31, 2005  | 15,402,391                      | \$ 154          | (\$1,577)                             | \$ 1,577     | \$ 59,700                        | \$ 175,284           | (\$6,986)  | \$ 228,152 |
| Net Income   |                                 |                 |                                       |              |                                  | 32,851               |  | 32,851     |
| Cash Dividends<br>Declared (\$0.64<br>per share)   |                                 |                 |                                       |              |                                  | (9,514)              |  | (9,514)    |
| Purchases and<br>Retirements of<br>Common Stock  | (800,000)                       | (8)             |                                       |              |                                  | (24,818)             |  | (24,826)   |
| Proceeds From<br>Exercise of<br>Stock Options  | 82,118                          | 1               |                                       |              |                                  | 1,343                |  | 1,344      |
| Excess Tax<br>Benefit Related<br>to Equity Award<br>Activity   |                                 |                 |                                       |              | 326                              |                      |  | 326        |
| Equity Based<br>Compensation<br>Restricted<br>Shares Issued  | 1,972                           |                 |                                       |              | (4)                              |                      |  | (4)        |
| Change in Fair<br>Value of<br>Derivatives<br>During Period,<br>Net of Tax, and<br>Realized Gains<br>Deferred   |                                 |                 |                                       |              |                                  |                      | (909)  | (909)      |
| Compensation<br>Obligation<br>Adjustments or<br>reduction of<br>amortization<br>amounts<br>recognized as a<br>component of<br>net periodic post<br>retirement cost ,<br>net of tax |                                 |                 | (209)                                 | 209          |                                  |                      | (413)  | (413)      |

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|  |            |        |           |          |           |            |  |           |            |
|--|------------|--------|-----------|----------|-----------|------------|--|-----------|------------|
| Change in<br>Unrealized Gain<br>on Securities<br>Available For<br>Sale, Net of Tax<br>and Realized<br>Gains  |            |        |           |          |           |            |  | 2,617     | 2,617      |
| BALANCE<br>DECEMBER<br>31, 2006  | 14,686,481 | \$ 147 | (\$1,786) | \$ 1,786 | \$ 60,181 | \$ 175,146 |  | (\$5,691) | \$ 229,783 |
| Net Income   |            |        |           |          |           | 6,626      |  |           | 6,626      |
| Cash Dividends<br>Declared (\$0.17<br>per share)   |            |        |           |          |           | (2,435)    |  |           | (2,435)    |
| Purchases and<br>Retirements of<br>Common Stock  | (411,847)  | (4)    |           |          |           | (13,343)   |  |           | (13,347)   |
| Proceeds From<br>Exercise of<br>Stock Options  | 21,209     |        |           |          |           | 384        |  |           | 384        |
| Excess Tax<br>Benefit Related<br>to Equity Award<br>Activity   |            |        |           |          | 10        |            |  |           | 10         |
| Equity Based<br>Compensation   |            |        |           |          | 66        |            |  |           | 66         |
| Restricted<br>Shares Issued  | 400        |        |           |          | 1         |            |  |           | 1          |
| Change in Fair<br>Value of<br>Derivatives<br>During Period,<br>Net of Tax, and<br>Realized Gains<br>Deferred |            |        |           |          |           |            |  | (539)     | (539)      |
| Compensation<br>Obligation<br>Cumulative<br>Effect of<br>Accounting<br>Change<br>(Adoption of<br>FIN No. 48) |            |        | (50)      | 50       |           |            |  |           |            |
| Adjustments or<br>reduction of<br>amortization<br>amounts<br>recognized as a<br>component of                 |            |        |           |          |           | 177        |  | 27        | 177        |
|  |            |        |           |          |           |            |  | 27        | 27         |

|   |            |        |           |          |           |            |           |  |            |
|---|------------|--------|-----------|----------|-----------|------------|-----------|--|------------|
| net periodic post retirement cost , net of tax  |            |        |           |          |           |            |           |  |            |
| Change in Unrealized Gain on Securities Available For Sale, Net of Tax and Realized Gains |            |        |           |          |           |            | 743       |  | 743        |
| <br>BALANCE<br>MARCH 31,<br>2007  | 14,296,243 | \$ 143 | (\$1,836) | \$ 1,836 | \$ 60,258 | \$ 166,555 | (\$5,460) |  | \$ 221,496 |

The accompanying notes are an integral part of these consolidated financial statements.

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**INDEPENDENT BANK CORP.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
*(Unaudited Dollars in Thousands)*

|   | <b>THREE MONTHS ENDED</b> |               |
|---|---------------------------|---------------|
|   | <b>MARCH 31,</b>          |               |
|   | <b>2007</b>               | <b>2006</b>   |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>  |                           |               |
| Net Income  | \$ 6,626                  | \$ 7,904      |
| <b>ADJUSTMENTS TO RECONCILE NET INCOME TO NET CASH PROVIDED FROM OPERATING ACTIVITIES:</b>      |                           |               |
| Depreciation and amortization   | 1,651                     | 1,584         |
| Provision for loan losses   | 891                       | 750           |
| Deferred income tax expense (benefit)   | 10                        | (1,036)       |
| Mortgage loans originated for resale  | (43,324)                  | (34,923)      |
| Proceeds from mortgage loan sales   | 43,046                    | 31,334        |
| Proceeds from Bank Owned Life Insurance   |                           | (1,316)       |
| Gain on sale of mortgages   | (175)                     | (251)         |
| Loss on sale of securities  |                           | 1,769         |
| Gain on sale of Other Real Estate Owned   | (43)                      |               |
| Stock based compensation expense  | 66                        | 20            |
| <b>Changes in assets and liabilities:</b>   |                           |               |
| (Increase) decrease in other assets   | (2,031)                   | 3,951         |
| Increase in other liabilities   | 2,931                     | 242           |
| <b>TOTAL ADJUSTMENTS</b>  | <b>3,022</b>              | <b>2,124</b>  |
| <b>NET CASH PROVIDED FROM OPERATING ACTIVITIES</b>  | <b>9,648</b>              | <b>10,028</b> |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |                           |               |
| Proceeds from maturities and principal repayments of Securities Held to Maturity                | 14,409                    | 411           |
| Proceeds from maturities and principal repayments and sales of Securities Available For Sale    | 14,379                    | 51,954        |
| Purchase of Securities Available For Sale   | (2,000)                   |               |
| Redemption of Federal Home Loan Bank Stock  | 5,450                     |               |
| Net decrease in Loans   | 27,241                    | 3,383         |
| Cash paid for acquisition of CEA LLC  | (2,097)                   |               |
| Investment in Bank Premises and Equipment   | (2,167)                   | (656)         |
| Proceeds from sale of OREO  | 233                       |               |
| <b>NET CASH PROVIDED FROM INVESTING ACTIVITIES</b>  | <b>55,448</b>             | <b>55,092</b> |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>  |                           |               |
| Net decrease in Time Deposits   | (27,810)                  | (2,810)       |
| Net increase/ (decrease) in Other Deposits  | 20,420                    | (83,021)      |
| Net increase/ (decrease) in Federal Funds Purchased and Assets Sold Under Repurchase Agreements | 489                       | (851)         |

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|  |                   |                  |
|--|-------------------|------------------|
| Net decrease in Federal Home Loan Bank Borrowings  | (73,913)          | (25,029)         |
| Net decrease in Treasury Tax and Loan Notes  | (2,886)           | (5,227)          |
| Proceeds from exercise of stock options  | 384               | 833              |
| Excess tax benefit related to equity award activity  | 10                | 136              |
| Payments for purchases and retirements of common stock   | (13,347)          | (5,779)          |
| Dividends paid   | (2,352)           | (2,312)          |
| <b>NET CASH USED IN FINANCING ACTIVITIES</b>   | <b>(99,005)</b>   | <b>(124,060)</b> |
| <b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>   | <b>(33,909)</b>   | <b>(58,940)</b>  |
| <b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF PERIOD</b>  | <b>138,291</b>    | <b>129,951</b>   |
| <b>CASH AND CASH EQUIVALENTS AS OF MARCH 31,</b>   | <b>\$ 104,382</b> | <b>\$ 71,011</b> |
| <b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>  |                   |                  |
| Cash paid during the three months for:   |                   |                  |
| Interest on deposits and borrowings  | \$ 15,267         | \$ 14,140        |
| Income taxes   | 932               | 717              |
| Noncash investing and financing activities:  |                   |                  |
| Change in fair value of derivatives, net of tax and realized gains   | (539)             | 838              |
| Change in fair value of securities available for sale, net of tax and realized gains   | 743               | (2,646)          |
| Adjustments or reduction of amortization amounts recognized as a component of net periodic post retirement cost , net of tax | 27                |                  |
| Cumulative Effect of Accounting Change (Adoption of FIN No. 48)  | 177               |                  |

The accompanying condensed notes are an integral part of these unaudited consolidated financial statements.

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**CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 1 BASIS OF PRESENTATION**

Independent Bank Corp. (the Company) is a state chartered, federally registered bank holding company headquartered in Rockland, Massachusetts incorporated in 1985. The Company is the sole stockholder of Rockland Trust Company (Rockland or the Bank), a Massachusetts trust company chartered in 1907. The Company is also the sponsor of Delaware statutory trusts named Independent Capital Trust III (Trust III), Independent Capital Trust IV (Trust IV), and Independent Capital Trust V (Trust V), each of which were formed to issue trust preferred securities.

The proceeds which the Company derived from Trust V were used on December 31, 2006 to redeem all of the outstanding trust preferred securities of Trust III, which has since been dissolved. The Company also intends to use the proceeds derived from Trust V to redeem all of the outstanding trust preferred securities of Trust IV when they are first callable on April 30, 2007. Trust III, Trust IV, and Trust V are not included in the Company's consolidated financial statements.

As of March 31, 2007 the Bank had the following corporate subsidiaries, all of which were wholly-owned by the Bank and were included in the Company's consolidated financial statements:

Four Massachusetts security corporations, namely Rockland Borrowing Collateral Securities Corp., Rockland IMG Collateral Securities Corp., Rockland Deposit Collateral Securities Corp., and Taunton Avenue Securities Corp., which hold securities, industrial development bonds and other qualifying assets;

Rockland Trust Community Development Corporation (the Parent CDE) which, in turn, has two wholly-owned corporate subsidiaries named Rockland Trust Community Development LLC (RTC CDE I) and Rockland Trust Community Development Corporation II (RTC CDE II). The Parent CDE, CDE I, and CDE II were all formed to qualify as community development entities under federal New Markets Tax Credit Program criteria; and,

Compass Exchange Advisors LLC, which provides like-kind exchange services pursuant to section 1031 of the Internal Revenue Code.

All material intercompany balances and transactions have been eliminated in consolidation. When necessary, certain amounts in prior year financial statements have been reclassified to conform to the current year's presentation.

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation of the financial statements, primarily consisting of normal recurring adjustments, have been

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included. Operating results for the quarter ended March 31, 2007 are not necessarily indicative of the results that may be expected for the year ended December 31, 2007 or any other interim period. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2006 filed with the Securities and Exchange Commission.

**NOTE 2 STOCK BASED COMPENSATION**

On February 15, 2007 the Company awarded options to acquire 133,000 shares of the Company's common stock from the 2005 Employee Stock Plan to certain officers of the Company and/or the Bank. The expected volatility, expected life, expected dividend yield, and expected risk free interest rate for this grant to determine their fair value were determined on February 15, 2007 and were 30%, 6.5 years, 1.95%, and 4.68%, respectively. The options have been determined to have a fair value of \$10.51. There were no restricted stock awards granted during the first quarter of 2007.

There were no stock options or restricted stock awards granted during the first quarter of 2006.

**NOTE 3 RECENT ACCOUNTING DEVELOPMENTS**

**Accounting Pronouncements Adopted in the First Quarter of 2007**

**FASB Interpretation No. 48 ( FIN 48 ), Accounting for Uncertainty in Income Taxes** In June 2006, the FASB issued FIN 48, an interpretation of SFAS No. 109, Accounting for Income Taxes, in order to add clarity to the accounting for uncertainty in income taxes recognized in a Company's financial statements. The interpretation requires that only tax positions that are more likely than not to be sustained upon a tax examination are to be recognized in a Company's financial statements to the extent that the benefit has a greater than 50% likelihood of being recognized. The differences that arise between the amounts recognized in the financial statements and the amounts recognized in the tax return will lead to an increase or decrease in current taxes, an increase or decrease to the deferred tax asset or deferred tax liability, respectively, or both. FIN 48 is effective for fiscal years beginning after December 15, 2006 with early application encouraged if interim financial statements have not yet been issued. Upon the adoption of FIN 48 the Company recognized a \$177,000 decrease in the liability for unrecognized tax benefits, which was accounted for as an increase to the January 1, 2007, balance of retained earnings.

**New Accounting Pronouncements Not Yet Adopted**

**SFAS No. 157 ( SFAS 157 ), Fair Value Measurements** In September 2006, the FASB issued SFAS 157. SFAS 157 was issued to provide consistency and comparability in determining fair value measurements and to provide for expanded disclosures about fair value measurements. The definition of fair value maintains the exchange price notion in earlier definitions of fair value but focuses on the exit price of the asset or liability. The exit price is the price that would be received to sell the asset or paid to transfer the liability adjusted for certain inherent risks and restrictions. Expanded disclosures are also required about the use of fair value to measure assets and liabilities. The effective date is for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years.

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The Company is currently evaluating if the adoption of SFAS 157 will have a material impact on the Company's financial position or results of operations.

**SFAS No. 159 ( SFAS 159 ), The Fair Value Option for Financial Assets and Financial Liabilities** In February 2007, the FASB issued SFAS 159. SFAS 159 allows entities to choose to measure financial instruments and certain other items at fair value. By doing so, companies can mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting. The fair value option can be applied on an instrument by instrument basis (with some exceptions), is irrevocable unless a new election date occurs, and is applied only to entire instruments and not to portions of instruments. The effective date is as of the beginning of the first fiscal year beginning after November, 15, 2007. Early adoption is permissible as of the beginning of the fiscal year that begins before November 17, 2007 provided that SFAS No. 157, Fair Value Measurements, is adopted as well. The Company plans to adopt SFAS 159 as of January 1, 2008. The Company has not yet determined the impact of the adoption of SFAS 159 to the Company's statement of financial position or results of operations.

**Emerging Issues Task Force ( EITF ) 06-10 Accounting for Deferred Compensation and Postretirement Benefit Aspects of Collateral Assignment Split-Dollar Life Insurance Arrangements** In March 2007, the FASB ratified the consensus reached by the EITF on EITF 06-10. EITF 06-10 will require employers to recognize a liability for the postretirement benefit related to a collateral assignment split-dollar life insurance arrangement if the employer remains subject to the risks or rewards associated with the underlying insurance contract (in the postretirement period) that collateralizes the employer's asset. Additionally, an employer should recognize and measure an asset based on the nature and substance of the collateral assignment split-dollar life insurance arrangement by assessing what future cash flows the employer is entitled to, if any, as well as the employee's obligation and ability to repay the employer. The employer's asset should be limited to the amount of the cash surrender value of the insurance policy unless the arrangement requires the employee (or retiree) to repay the employer irrespective of the amount of the cash surrender value of the insurance policy (and assuming the employee (or retiree) is an adequate credit risk), then the employer should recognize the value of the loan (including accrued interest, if applicable). EITF 06-10 is effective for fiscal years beginning after December 15, 2007, with earlier application permitted. Entities should recognize the effects of applying EITF 06-10 through either a change in accounting principle through a cumulative-effect adjustment to retained earnings in the statement of financial position as of the beginning of the year of adoption or through a change in accounting principle through retrospective application to all prior periods. The Company has not yet determined the impact of EITF 06-10 to the Company's consolidated financial statements or results of operations.

**NOTE 4 EARNINGS PER SHARE**

Basic earnings per share ( EPS ) are calculated by dividing net income by the weighted average number of common shares outstanding before any dilution during the period. Diluted earnings per share have been calculated in a manner similar to that of basic earnings per share except that the weighted average number of common shares outstanding is increased to include the number of additional common shares that would have been outstanding if all potentially dilutive common shares (such as those resulting from the exercise of stock options) were issued during the period, computed using the treasury stock method.

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Earnings per share consisted of the following components for the three months ended March 31, 2007 and 2006:

| <b>For the Three Months Ended March 31,</b> | <b>Net Income</b>              |             |
|---|--------------------------------|-------------|
|   | <b>2007</b>                    | <b>2006</b> |
|   | <b>(Dollars in Thousands)</b>  |             |
| <b>Net Income</b>                           | \$ 6,626                       | \$ 7,904    |
|   | <b>Weighted Average Shares</b> |             |
|   | <b>2007</b>                    | <b>2006</b> |
| <b>Basic EPS</b>                            | 14,466,489                     | 15,343,807  |
| Effect of dilutive securities               | 163,984                        | 153,624     |
| <b>Diluted EPS</b>                          | 14,630,473                     | 15,497,431  |
|   | <b>Net Income Per Share</b>    |             |
|   | <b>2007</b>                    | <b>2006</b> |
| <b>Basic EPS</b>                            | \$ 0.46                        | \$ 0.52     |
| Effect of dilutive securities               | \$ 0.01                        | \$ 0.01     |
| <b>Diluted EPS</b>                          | \$ 0.45                        | \$ 0.51     |

For the three months ended March 31, 2007, there were 221,600 options to purchase common stock and no shares of restricted stock excluded from the calculation of diluted earnings per share because they were anti-dilutive. For the three months ended March 31, 2006, there were 313,315 options to purchase common stock excluded from the calculation of diluted earnings per share because they were anti-dilutive. There were no restricted stock awards outstanding during the three months ended March 31, 2006.

**NOTE 5 COMMON STOCK REPURCHASE PROGRAM**

On January 19, 2006, the Company's Board of Directors approved a common stock repurchase program. Under the program, the Company was authorized to repurchase up to 800,000 shares, or approximately 5% of the Company's outstanding common stock. During the quarter ended September 30, 2006, the Company completed its repurchase plan with a total of 800,000 shares of common stock repurchased at a weighted average share price of \$31.04.

On December 14, 2006, the Company's Board of Directors approved another common stock repurchase program. Under the program, which was effective immediately, the Company is authorized to repurchase up to 1,000,000 shares, or approximately 7% of the Company's outstanding common stock. The Company placed no deadline on the repurchase program, but expects to make open market or privately negotiated purchases from time to time. The timing and amount of stock repurchases will depend upon market conditions, securities law limitations, and other corporate considerations. The repurchase program may be modified, suspended, or terminated by the Board of Directors at any time. During the quarter ended March 31, 2007, the Company repurchased 411,847 shares of common stock repurchased at a weighted average share price of \$32.45.

**Table of Contents****NOTE 6 EMPLOYEE BENEFITS****POST RETIREMENT BENEFITS AND SUPPLEMENTAL EXECUTIVE RETIREMENT PLANS**

The following table illustrates the status of the post-retirement benefit plan and supplemental executive retirement plans ( SERPs ) as of March 31, for the periods presented:

**Components of Net Periodic Benefit Cost**

| <b>Post Retirement<br/>Benefits</b>       |             | <b>SERPs</b> |             |
|---|-------------|--------------|-------------|
| <b>Three months ended March 31,</b>       |             |              |             |
| <b>2007</b>                               | <b>2006</b> | <b>2007</b>  | <b>2006</b> |
| <i>(Unaudited - Dollars in Thousands)</i> |             |              |             |

Included in the SERP net periodic benefit cost above is an additional \$60,000 accrued for executive early retirement costs.

The Company previously disclosed in its financial statements for the fiscal year ended December 31, 2006 that it expected to contribute \$59,000 to its post retirement benefit plan and \$113,000 to its SERPs in 2007 and presently anticipates making these contributions. For the three months ended March 31, 2007, \$11,000 and \$32,000 of contributions have been made to the post retirement benefit plan and the SERPs, respectively.

Not included in the above summary are the components of net periodic benefit cost for the noncontributory defined benefit pension plan administered by Pentegra ( the Fund ). The Fund does not segregate the assets or liabilities of all participating employers and, accordingly, disclosure of accumulated vested and non-vested benefits is not possible. The pension plan year is July 1st through June 30th. Contributions for the 2006-2007 plan year were all paid in 2005. It has not yet been determined what pension expense is expected to be related to the 2007-2008 plan year. \$354,000 of pension expense has been recognized during the three months ended March 31, 2007 for the 2006-2007 plan year.

**NOTE 7 REPURCHASE AGREEMENTS**

Both wholesale and retail repurchase agreements are collateralized by mortgage-backed securities and U.S. Government enterprises. At March 31, 2007, the Company had \$25.0 million securities of repurchase agreements outstanding with third party brokers and \$83.7 million of customer repurchase agreements outstanding. The related securities are included in the securities available for sale portfolio.

**Table of Contents****NOTE 8 COMPREHENSIVE INCOME**

Information on the Company's comprehensive income, presented net of taxes, is set forth below for the three months ended March 31, 2007 and 2006.

**Comprehensive income (loss) is reported net of taxes, as follows:**  
*(Unaudited Dollars in Thousands)*

|  | <b>FOR THE THREE<br/>MONTHS ENDED<br/>MARCH 31,</b> |             |
|--|---|-------------|
|  | <b>2007</b>   | <b>2006</b> |
| Net Income   | \$ 6,626  | \$ 7,904    |
| Other Comprehensive Income/(Loss), Net of Tax:   |   |             |
| Increase (decrease) in fair value of securities available for sale, net of tax of \$472 and \$2,280 for the three months ended March 31, 2007 and 2006, respectively               | 743   | (3,778)     |
| Less: reclassification adjustment for realized losses/(gains) included in net income, net of tax of \$0 and \$637 for the three months ended March 31, 2007 and 2006, respectively |   | 1,132       |
| Net change in fair value of securities available for sale, net of tax of \$472 and \$1,643 for the three months ended March 31, 2007 and 2006, respectively                        | 743   | (2,646)     |
| (Decrease) increase in fair value of derivatives, net of tax of \$313 and \$784 for the three months ended March 31, 2007 and 2006, respectively                                   | (433)   | 1,082       |
| Less: reclassification of realized gains on derivatives, net of tax of \$77 and \$177 for the three months ended March 31, 2007 and 2006   | (106)   | (244)       |
| Net change in fair value of derivatives, net of tax of \$390 and \$607 for the three months ended March 31, 2007 and 2006, respectively  | (539)   | 838         |
| Adjustments or reduction of amounts not yet recognized as a component of net periodic post retirement cost, net of tax of \$20 for the three months ended March 31, 2007           | 27  |             |
| Other Comprehensive Income/(Loss), Net of Tax:   | 231   | (1,808)     |
| Comprehensive Income   | \$ 6,857  | \$ 6,096    |

**NOTE 9 UNCERTAINTY IN INCOME TAXES**

The Company adopted FASB Interpretation No. 48 (FIN No. 48), Accounting for Uncertainty in Income Taxes on January 1, 2007. As a result of the implementation of FIN No. 48, the Company recognized a \$177,000 decrease in the liability for unrecognized tax benefits, which was accounted for as an increase to the January 1, 2007, balance of retained earnings.

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At January 1, 2007, after implementation of FIN No. 48, the Company had unrecognized tax benefits of approximately \$760,000 largely related to certain deductions of interest expense. All of which if recognized would be recorded as a component of income tax expense therefore affecting the effective tax rate.

The Company and its subsidiaries file income tax returns in the U.S. federal jurisdiction, and in the state of Massachusetts and various other states as required. The Company is subject to U.S. federal, state and local income tax examinations by tax authorities for the years 2003 forward.

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Upon filing the 2006 returns in September of 2007 the income tax returns for 2003 will no longer be subject to income tax examinations and therefore the related uncertainties in income taxes will be realized.

The Company recognizes interest accrued and penalties related to unrecognized tax benefits as income taxes. As of the adoption date of FIN No. 48, the Company had approximately \$79,000 accrued for the payment of potential interest and penalties.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion should be read in conjunction with the consolidated financial statements, notes and tables included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2006, filed with the Securities and Exchange Commission.

**Cautionary Statement Regarding Forward-Looking Statements**

A number of the presentations and disclosures in this Form 10-Q, including, without limitation, statements regarding the level of allowance for loan losses, the rate of delinquencies, amounts of charge-offs, the rates of loan growth, and any statements preceded by, followed by, or which include the words may, could, should, will, would, hope, might, believe, expect, anticipate, estimate, intend, plan, assume or similar expressions constitute forward-looking statements.

These forward-looking statements, implicitly and explicitly, include the assumptions underlying the statements and other information with respect to the Company's beliefs, plans, objectives, goals, expectations, anticipations, estimates, intentions, financial condition, results of operations, future performance and business, including the Company's expectations and estimates with respect to the Company's revenues, expenses, earnings, return on equity, return on assets, efficiency ratio, asset quality and other financial data and capital and performance ratios.

Although the Company believes that the expectations reflected in the Company's forward-looking statements are reasonable, these statements involve risks and uncertainties that are subject to change based on various important factors (some of which are beyond the Company's control). The following factors, among others, could cause the Company's financial performance to differ materially from the Company's goals, plans, objectives, intentions, expectations and other forward-looking statements:

- a weakening in the strength of the United States economy in general and the strength of the regional and local economies within the New England region and Massachusetts which could result in a deterioration of credit quality, a change in the allowance for loan losses or a reduced demand for the Company's credit or fee-based products and services;

- adverse changes in the local real estate market, as most of the Company's loans are concentrated in southeastern Massachusetts and Cape Cod and a substantial portion of these loans have real estate as collateral, could result in a deterioration of credit quality and an increase in the allowance for loan losses;

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the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System could affect the Company's business environment or affect the Company's operations;

the effects of, any changes in, and any failure by the Company to comply with tax laws generally and requirements of the federal New Markets Tax Credit program in particular could adversely affect the Company's tax provision and its financial results;

inflation, interest rate, market and monetary fluctuations could reduce net interest income and could increase credit losses;

adverse changes in asset quality could result in increasing credit risk-related losses and expenses;

competitive pressures could intensify and affect the Company's profitability, including as a result of continued industry consolidation and the increase in non-banks providing financial services;

a deterioration in the conditions of the securities markets could adversely affect the value or credit quality of the Company's assets, the availability and terms of funding necessary to meet the Company's liquidity needs and the Company's ability to originate loans;

the potential to adapt to changes in information technology could adversely impact the Company's operations and require increased capital spending;

changes in consumer spending and savings habits could negatively impact the Company's financial results; and

future acquisitions may not produce results at levels or within time frames originally anticipated and may result in unforeseen integration issues.

If one or more of the factors affecting the Company's forward-looking information and statements proves incorrect, then the Company's actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained in this Form 10-Q. Therefore, the Company cautions you not to place undue reliance on the Company's forward-looking information and statements.

The Company does not intend to update the Company's forward-looking information and statements, whether written or oral, to reflect change. All forward-looking statements attributable to the Company are expressly qualified by these cautionary statements.

**EXECUTIVE LEVEL OVERVIEW**

The Company's results of operations are largely dependent on net interest income, which is the difference between the interest earned on loans and securities and interest paid on deposits and borrowings. The results of operations are also affected by the level of income/fees from loans, deposits, mortgage banking, and investment management activities,

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as well as operating expenses, the provision for loan losses, the impact of federal and state income taxes, and the relative levels of interest rates and economic activity.

The first quarter financial results and balance sheet composition reflect a continuation of management's strategy to alter the overall composition of the Company's earning assets in order to enhance long term growth prospects. The Company's earnings per share on a diluted basis and net income for the first quarter of 2007 decreased when compared to the same period in 2006. Earnings per share on a diluted basis were \$0.45 for the first quarter of 2007, down \$0.06, or 11.8%, as compared to the same period in 2006. Net income for the quarter was \$6.6 million, a decrease of 16.2% from the \$7.9 million reported for the quarter ended March 31, 2006.

The Company's return on average assets, return on average equity and net interest margin were 0.96%, 11.73% and 3.84%, respectively, for the three month period ending March 31, 2007. The Company's return on average assets, return on average equity and net interest margin were 1.07%, 13.74% and 3.88%, respectively, for the three month period ending March 31, 2006.

Below is a graph showing the historical U.S. Treasury yield curve for the past four years for the period ending March 31. As the graph illustrates, the shape of the yield curve has changed dramatically over the past four years from a normal yield curve, to a flat yield curve, and then to the current inverted yield curve.

*A yield curve is a graphic line chart that shows interest rates at a specific point for all securities having equal risk, but different maturity dates.<sup>1</sup> A flat yield curve is one in which there is little difference between short-term and long-term rates for bonds of the same credit quality. When short- and long-term bonds are offering equivalent yields, there is usually little benefit in holding the longer-term instruments—that is, the investor does not gain any excess compensation for the risks associated with holding longer-term securities. For example, a flat yield curve on U.S. Treasury Securities would be one in which the yield on a two-year bond is 5% and the yield on a 30-year bond is 5.1%.<sup>2</sup>*

<sup>1</sup> *The Free Dictionary.com*

<sup>2</sup> *Investopedia.com*

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Management continues to focus on earning asset growth in the commercial and home equity lending segments, while deemphasizing indirect auto, portfolio residential lending, and the securities portfolio. As the current interest rate environment is not conducive to maintaining, and particularly not increasing its securities portfolio the Company is permitting the securities portfolio to run-off and thereby decrease on both a relative basis (as a percent of earning assets) as well as on an actual basis.

The recent de-emphasis of indirect automobile and portfolio residential real estate lending continues into 2007. Commercial lending particularly the construction category slowed in the first quarter of 2007, due to a general market slowdown, and provided negative commercial loan growth for the quarter. Management remains focused on continued commercial loan growth and expects growth of 3% in this loan category for the year. While home equity and small business lending are likely to continue to grow in 2007, management expects total loan growth to be flat and earning assets to decrease slightly.

The following pie charts depict the continuing shift in the composition of earning assets into the commercial, home equity, and small business banking lending as of March 31, 2007, 2006, and 2005.

**Components of Earning Assets for the Periods Ending**

The following graph shows the decline in the Company's securities portfolio on both an actual and relative basis from December 2005 into 2007:

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Management is also focused on other opportunities. Below are examples of such efforts:

For the second year in a row, the Company is engaged in a stock buyback program to return capital to the Company's shareholders;

Adding new commercial bankers to facilitate commercial loan growth;

Increasing utilization of the second New Markets Tax Credit award to offer preferential rates and terms to businesses operating in economically distressed areas;

Increasing the number of net new household banking relationships;

Expanding fee income through organic growth of the investment management business and by offering new fee income services such as the 1031 like-kind exchange services offered by the Company's new Compass Exchange Advisors (CEA) subsidiary;

Closely managing expenses, such as by closing one of our five bank branches in Brockton, Massachusetts; and

Targeted expansion through opening new branches in selected markets and evaluating potential acquisition opportunities in banking and in the investment management industry.

Total deposits of \$2.1 billion at March 31, 2007 decreased \$7.4 million, or 0.4%, compared to December 31, 2006, due in part to the competitive pricing environment. The Company remains committed to deposit generation, with careful management of deposit pricing and selective deposit promotion, in an effort to control the Company's cost of funds. In

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the current interest rate environment the Company is focused on pricing deposits for customer retention as well as core deposit growth and does not feel a need to aggressively grow non-core deposits to fund balance sheet growth.

Despite the inverted yield curve environment and decrease in size of the balance sheet, the net interest margin was 3.84% for the first quarter of 2007. The Company's net interest margin has remained in the 3.8% to 3.9% range since 2004, an indication of the Bank's interest rate risk management strategy.

The following graph shows the trend in the net interest margin versus the Fed Funds Rate for each quarter end beginning December 31, 2004 through March 31, 2007:

\* The Q4 2006 Net Interest Margin is normalized for the impact of the write-off of \$995K of issuance costs to interest expense associated with the refinancing of higher rate trust preferred securities during the fourth quarter of 2006.

While changes in the prevailing interest rate environment (see Historical U.S. Treasury Yield Curve graph above) have and will continue to have an impact on the Company's earnings, management strives to mitigate volatility in net interest income resulting from changes in benchmark interest rates through adjustable rate asset generation, effective liability management, and utilization of off-balance sheet interest rate derivatives. (For a discussion of interest rate derivatives and interest rate sensitivity see the Asset/Liability Management section, Table 8 Interest Rate Derivatives, and Market Risk section, Table 10 Interest Rate Sensitivity within the Management's Discussion and Analysis of Financial Condition and Results of Operations hereof.)

While loan net charge-offs were higher in the first quarter of 2007 as compared to the same period in 2006, they were still very low at an annualized rate of 18 basis points of average loans. Net charge-offs were 13 basis points of average loans on annualized basis at March 31, 2006. The Company provided for loan losses equivalent to the level of net charge-offs and the allowance for loan losses increased to 1.34% of loans as compared to 1.32% at December 31, 2006. Nonperforming assets were \$7.4 million at March 31, 2007, an increase of \$185,000 from December 31, 2006. There were no real estate foreclosures at the end of the quarter. See Table 2- Nonperforming Assets/ Loans for detail on nonperforming assets.

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The following graph depicts the Company's non-performing assets to total assets at the periods indicated:

Some of the Company's other highlights for the first three months of 2007 included:

- o Acquired Compass Exchange Advisors LLC on January 2, 2007.
  
- o Invested \$5 million of capital into the RTC CDE II to begin implementation of the \$45 million of tax credit allocation authority recently awarded under the New Markets Tax Credit Program.
  
- o Continued disciplined capital management, as reflected by:
  - § During the quarter ending March 31, 2007, the Company repurchased 411,847 shares of common stock with a weighted average price of \$32.45.
  
  - § The Bank's issuance of a notice that all outstanding 8.375% Cumulative Trust Preferred Securities will be redeemed on April 30<sup>th</sup>, 2007 completing the refinancing plan of its Trust Preferred Securities. Upon completion of the redemption, savings of approximately \$1.0 million in interest expense, on an annualized basis, will begin, (the Company will also write-off unamortized issuance costs associated with the debt of approximately \$905,000 in April of 2007 when the existing Trust Preferred Securities are called); and, by
  
  - § The 6.3% increase in the quarterly dividend to \$0.17 per share.

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**FINANCIAL POSITION**

**Loan Portfolio** Total loans decreased by \$27.7 million, or 1.4%, during the three months ended March 31, 2007. The decreases were mainly in residential real estate which decreased in total by \$16.7 million, or 4.2%, the consumer-auto portfolio, which decreased by \$14.8 million, or 7.2%, and the total commercial portfolio, which decreased by \$8.1 million, or 0.8%. Partially offsetting these decreases were increases in both the consumer-home equity portfolio of \$8.4 million, or 3.0%, and in small business banking loans of \$4.7 million, or 7.8%.

The Bank's commercial real estate portfolio is well-diversified with loans secured by a variety of property types, such as owner-occupied and non-owner-occupied commercial, retail, office, industrial, warehouse and other special purpose properties, such as hotels, motels, restaurants, and golf courses. Commercial real estate also includes loans secured by certain residential-related property types including multi-family apartment buildings, residential development tracts and, to a lesser extent, condominiums. The following pie chart shows the diversification of the commercial real estate portfolio as of March 31, 2007.

**Commercial Real Estate Portfolio by Property Type**

The Bank considers a concentration of credit to a particular industry to exist when the aggregate credit exposure to a borrower, an affiliated group of borrowers or a non-affiliated group of borrowers engaged in one industry exceeds 10% of the Bank's loan portfolio which includes direct, indirect or contingent obligations. As of March 31, 2007, loans made by the Company to the industry concentration of lessors of non-residential buildings were 12.9% of the Company's total loan portfolio of which \$159,000, or 0.06% are on non-accrual status.

**Asset Quality** Rockland Trust Company actively manages all delinquent loans in accordance with formally drafted policies and established procedures. In addition, Rockland Trust Company's Board of Directors reviews delinquency statistics, by loan type, on a monthly basis.

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*Delinquency* The Bank's philosophy toward managing its loan portfolios is predicated upon careful monitoring which stresses early detection and response to delinquent and default situations. The Bank seeks to make arrangements to resolve any delinquent or default situation over the shortest possible time. Generally, the Bank requires that a delinquency notice be mailed to a borrower upon expiration of a grace period (typically no longer than 15 days beyond the due date). Reminder notices and telephone calls may be issued prior to the expiration of the grace period. If the delinquent status is not resolved within a reasonable time following the mailing of a delinquency notice, the Bank personnel charged with managing its loan portfolios contact the borrower to determine the reasons for delinquency and the prospects for payment. Any subsequent actions taken to resolve the delinquency will depend upon the nature of the loan and the length of time that the loan has been delinquent. The borrower's needs are considered as much as reasonably possible without jeopardizing the Bank's position. A late charge is usually assessed on loans upon expiration of the grace period.

On loans secured by one-to-four family owner-occupied properties, the Bank attempts to work out an alternative payment schedule with the borrower in order to avoid foreclosure action. If such efforts do not result in a satisfactory arrangement, the loan is referred to legal counsel to initiate foreclosure proceedings. At any time prior to a sale of the property at foreclosure, the Bank may and will terminate foreclosure proceedings if the borrower is able to work out a satisfactory payment plan. On loans secured by commercial real estate or other business assets, the Bank similarly seeks to reach a satisfactory payment plan so as to avoid foreclosure or liquidation.

The following table sets forth a summary of certain delinquency information as of the dates indicated:

**Table 1 Summary of Delinquency Information**

|   | At March 31, 2007 |                   |                 |                   | At December 31, 2006 |                   |                 |                   |
|---|-------------------|-------------------|-----------------|-------------------|----------------------|-------------------|-----------------|-------------------|
|   | 60-89 days        |                   | 90 days or more |                   | 60-89 days           |                   | 90 days or more |                   |
|   | Number of Loans   | Principal Balance | Number of Loans | Principal Balance | Number of Loans      | Principal Balance | Number of Loans | Principal Balance |
| <i>(Unaudited - Dollars in Thousands)</i> |                   |                   |                 |                   |                      |                   |                 |                   |
| Commercial and Industrial                 | 1                 | \$ 54             | 9               | \$ 685            | 6                    | \$ 1,173          | 6               | \$ 528            |
| Commercial Real Estate                    | 1                 | 182               | 8               | 1,550             | 1                    | 104               | 3               | 538               |
| Commercial Construction                   |                   |                   |                 |                   |                      |                   |                 |                   |
| Business Banking                          | 3                 | 48                | 12              | 318               | 3                    | 86                | 6               | 74                |
| Residential Real Estate                   | 2                 | 66                | 3               | 1,266             | 4                    | 621               | 3               | 1,409             |
| Residential Construction                  |                   |                   |                 |                   |                      |                   |                 |                   |
| Consumer Home Equity                      | 1                 | 30                | 7               | 343               | 1                    | 16                | 7               | 345               |
| Consumer Auto                             | 40                | 384               | 63              | 534               | 68                   | 553               | 62              | 676               |
| Consumer Other                            | 75                | 83                | 110             | 123               | 11                   | 67                | 23              | 199               |
| Total                                     | 123               | \$ 847            | 212             | \$ 4,819          | 94                   | \$ 2,620          | 110             | \$ 3,769          |

The Company's total loan delinquency improved to 0.62% of total loans outstanding at March 31, 2007, as compared to 0.72% at December 31, 2006. Increases shown above in the 90 day category are contained primarily in the commercial real estate category. Management believes these loans to be adequately collateralized.

*Nonaccrual Loans* As permitted by banking regulations, consumer loans past due 90 days or more may continue to accrue interest. In addition, certain commercial, business banking, or real estate loans including consumer home

equity loans that are generally more than 90 days past due may be kept on an accruing status if the loan is well secured and in the process of collection. As a general rule, a commercial, business banking, or real estate loan including consumer home equity loans more than 90 days past due with respect to

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principal or interest is classified as a nonaccrual loan. Income accruals are suspended on all nonaccrual loans and all previously accrued and uncollected interest is reversed against current income. Generally, a loan remains on nonaccrual status until it becomes current with respect to principal and interest (and in certain instances remains current for up to three months), when the loan is liquidated, or when the loan is determined to be uncollectible and it is charged-off against the allowance for loan losses.

*Nonperforming Assets* Nonperforming assets are comprised of nonperforming loans, nonperforming securities and Other Real Estate Owned ( OREO ). Nonperforming loans consist of loans that are more than 90 days past due but still accruing interest and nonaccrual loans. OREO includes properties held by the Bank as a result of foreclosure or by acceptance of a deed in lieu of foreclosure. As of March 31, 2007, nonperforming assets totaled \$7.4 million, an increase of \$185,000, or 2.6%, compared to December 31, 2006. The overall increase in nonperforming assets is attributable mainly to increases in nonperforming loans shown in the commercial mortgage loan category and, to a lesser extent, in the business banking category. Nonperforming assets represented 0.27% of total assets at March 31, 2007 and 0.25% at December 31, 2006. The Bank had no property held as OREO or nonperforming securities for the period ending March 31, 2007.

Repossessed automobile loan balances continue to be classified as nonperforming loans, and not as other assets, because the borrower has the potential to satisfy the obligation within twenty days from the date of repossession (before the Bank can schedule disposal of the collateral). The borrower can redeem the property by payment in full at any time prior to the disposal of it by the Bank. Repossessed automobile loan balances amounted to \$347,000 \$451,000 and \$370,000 as of March 31, 2007, December 31, 2006, and March 31, 2006, respectively.

The following table sets forth information regarding nonperforming assets held by the Company at the dates indicated.

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**Table 2 Nonperforming Assets / Loans**  
(Unaudited Dollars in Thousands)

|  | As of<br>March<br>31,<br>2007 | As of<br>December<br>31,<br>2006 | As of<br>March<br>31,<br>2006 |
|--|-------------------------------|----------------------------------|-------------------------------|
| <b>Loans past due 90 days or more but still accruing</b> |                               |                                  |                               |
| Consumer Home Equity                                     | \$                            | \$                               | \$ 33                         |
| Consumer Auto  | 205                           | 252                              | 130                           |
| Consumer Other   | 100                           | 137                              | 104                           |
| Total  | \$ 305                        | \$ 389                           | \$ 267                        |
| <b>Loans accounted for on a nonaccrual basis (1)</b>     |                               |                                  |                               |
| Commercial and Industrial                                | \$ 685                        | \$ 872                           | \$ 324                        |
| Business Banking   | 328                           | 74                               | 57                            |
| Commercial Real Estate                                   | 3,261                         | 2,346                            | 2,913                         |
| Residential Real Estate                                  | 2,055                         | 2,318                            | 684                           |
| Consumer Home Equity                                     | 343                           | 358                              |                               |
| Consumer Auto  | 347                           | 451                              | 369                           |
| Consumer Other   | 30                            | 171                              | 13                            |
| Total  | \$ 7,049                      | \$ 6,590                         | \$ 4,360                      |
| Total nonperforming loans                                | \$ 7,354                      | \$ 6,979                         | \$ 4,627                      |
| Other real estate owned                                  | \$                            | \$ 190                           | \$                            |
| Total nonperforming assets                               | \$ 7,354                      | \$ 7,169                         | \$ 4,627                      |
| Restructured loans                                       | \$                            | \$                               | \$                            |
| Nonperforming loans as a percent of gross loans          | 0.37%                         | 0.34%                            | 0.23%                         |
| Nonperforming assets as a percent of total assets        | 0.27%                         | 0.25%                            | 0.16%                         |

(1) There were no restructured nonaccruing loans at March 31, 2007,

December 31,  
2006 and  
March 31, 2006.

In the course of resolving nonperforming loans, the Bank may choose to restructure the contractual terms of certain commercial and real estate loans. Terms may be modified to fit the ability of the borrower to repay in line with its current financial status. It is the Bank's policy to maintain restructured loans on nonaccrual status for approximately six months before management considers its return to accrual status. At March 31, 2007, December 31, 2006 and March 31, 2006 the Bank had no restructured loans.

Potential problem loans are any loans, which are not included in nonaccrual or non-performing loans and which are not considered troubled debt restructures, where known information about possible credit problems of the borrowers causes management to have concerns as to the ability of such borrowers to comply with present loan repayment terms. At March 31, 2007 the Bank had fifteen potential problem loan relationships and at December 31, 2006 the Bank had fifteen potential problem loan relationships, which are not included in nonperforming loans. Outstanding balances on these loans totaled \$22.7 million and \$21.8 million at March 31, 2007 and December 31, 2006, respectively. At March 31, 2007, these problem loans continued to perform and the Company's management actively monitors these loans and strives to minimize any possible adverse impact to the Bank.

Real estate acquired by the Bank through foreclosure proceedings or the acceptance of a deed in lieu of foreclosure is classified as OREO. When property is acquired, it is recorded at the lesser of the loan's remaining principal balance or the estimated fair value of the

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property acquired, less estimated costs to sell. Any loan balance in excess of the estimated fair value less estimated cost to sell on the date of transfer is charged to the allowance for loan losses on that date. All costs incurred thereafter in maintaining the property, as well as subsequent declines in fair value are charged to non-interest expense.

Interest income that would have been recognized for both the three months ended March 31, 2007, and 2006, if nonperforming loans at the respective dates had been performing in accordance with their original terms approximated \$89,000 and \$29,000 respectively. The actual amount of interest that was collected on these nonaccrual and restructured loans during the three months ended March 31, 2007 and 2006 and included in interest income was approximately \$64,000 and \$4,000, respectively.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

Impairment is measured on a loan by loan basis for commercial, commercial real estate and construction, and selectively, for certain consumer, residential or home equity loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. Large groups of homogeneous loans are collectively evaluated for impairment. As such, the Bank does not typically identify individual loans within these groupings for impairment evaluation and disclosure.

At March 31, 2007, impaired loans include all commercial real estate loans and commercial and industrial loans on nonaccrual status. Total impaired loans at March 31, 2007 and December 31, 2006 were \$4.3 million and \$3.6 million, respectively.

**Allowance For Loan Losses** While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on increases in nonperforming loans, changes in economic conditions, or for other reasons. Various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses.

The allowance for loan losses is maintained at a level that management considers adequate to provide for probable loan losses based upon evaluation of known and inherent risks in the loan portfolio. The allowance is increased by provisions for loan losses and by recoveries of loans previously charged-off and is reduced by loans charged-off.

As of March 31, 2007, the allowance for loan losses totaled \$26.8 million, or 1.34%, of total loans as compared to \$26.8 million, or 1.32%, of total loans at December 31, 2006. Based on management's analysis, management believes that the level of the allowance for loan losses at March 31, 2007 is adequate.

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The following table summarizes changes in the allowance for loan losses and other selected loan data for the periods presented:

**Table 3 Summary of Changes in the Allowance for Loan Losses**

|  | March 31,<br>2007 | Quarter to Date         |                          |                  | March 31,<br>2006 |
|--|-------------------|-------------------------|--------------------------|------------------|-------------------|
|  |                   | December<br>31,<br>2006 | September<br>30,<br>2006 | June 30,<br>2006 |                   |
| <i>(Unaudited - Dollars in Thousands)</i>                    |                   |                         |                          |                  |                   |
| Average loans  | \$ 2,003,218      | \$ 2,032,331            | \$ 2,038,194             | \$ 2,051,032     | \$ 2,042,984      |
| Allowance for loan losses,<br>beginning of period            | \$ 26,815         | \$ 26,814               | \$ 26,811                | \$ 26,746        | \$ 26,639         |
| Charged-off loans:   |                   |                         |                          |                  |                   |
| Commercial and Industrial                                    | 334               | 45                      |                          |                  | 141               |
| Business Banking   | 93                | 234                     | 69                       | 49               | 48                |
| Commercial Real Estate                                       |                   |                         |                          |                  |                   |
| Residential Real Estate                                      |                   |                         |                          |                  |                   |
| Commercial Construction                                      |                   |                         |                          |                  |                   |
| Residential Construction                                     |                   |                         |                          |                  |                   |
| Consumer Home Equity   |                   |                         |                          |                  |                   |
| Consumer Auto  | 420               | 498                     | 469                      | 292              | 454               |
| Consumer Other   | 276               | 211                     | 262                      | 158              | 249               |
| Total charged-off loans                                      | 1,123             | 988                     | 800                      | 499              | 892               |
| Recoveries on loans<br>previously charged-off:               |                   |                         |                          |                  |                   |
| Commercial and Industrial                                    | 39                | 41                      | 99                       | 29               | 49                |
| Business Banking   | 3                 | 80                      | 1                        | 11               |                   |
| Commercial Real Estate                                       |                   |                         |                          |                  |                   |
| Residential Real Estate                                      |                   |                         |                          |                  |                   |
| Commercial Construction                                      |                   |                         |                          |                  |                   |
| Residential Construction                                     |                   |                         |                          |                  |                   |
| Consumer Home Equity   |                   |                         |                          |                  |                   |
| Consumer Auto  | 126               | 125                     | 111                      | 129              | 151               |
| Consumer Other   | 64                | 38                      | 62                       | 45               | 49                |
| Total recoveries   | 232               | 284                     | 273                      | 214              | 249               |
| Net loans charged-off  | 891               | 704                     | 527                      | 285              | 643               |
| Provision for loan losses                                    | 891               | 705                     | 530                      | 350              | 750               |
| Total allowance for loan<br>losses, end of period            | \$ 26,815         | \$ 26,815               | \$ 26,814                | \$ 26,811        | \$ 26,746         |
| Net loans charged-off as a<br>percent of average total loans | 0.04%             | 0.03%                   | 0.03%                    | 0.01%            | 0.03%             |

|   |        |        |         |         |         |
|---|--------|--------|---------|---------|---------|
| Total allowance for loan losses as a percent of total loans         | 1.34%  | 1.32%  | 1.31%   | 1.31%   | 1.31%   |
| Total allowance for loan losses as a percent of nonperforming loans | 364.65 | 384.22 | 390.99% | 544.16% | 578.04% |
| Net loans charged-off as a percent of allowance for loan losses     | 3.32%  | 2.63%  | 1.97%   | 1.06%   | 2.40%   |
| Recoveries as a percent of charge-offs                              | 20.66% | 28.74% | 34.13%  | 42.97%  | 27.91%  |

The allowance for loan losses is allocated to various loan categories as part of the Bank's process of evaluating its adequacy. The amount of allowance allocated to these loan categories was \$24.2 million at March 31, 2007, compared to \$25.4 million at December 31, 2006. The distribution of allowances allocated among the various loan categories as of March 31, 2007 was categorically similar to the distribution as of December 31, 2006. Increases or decreases in the amounts allocated to each category, as compared to those shown as of

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December 31, 2006, generally, reflect changes in portfolio balances outstanding due to new loan originations, loans re-paid, changes in levels of credit line usage and the results of ongoing credit risk assessments of the loan portfolio.

The following table summarizes the allocation of the allowance for loan losses for the dates indicated:

**Table 4 Summary of Allocation of the Allowance for Loan Losses**  
(Unaudited Dollars In Thousands)

|  | AT MARCH 31,<br>2007 |   | AT DECEMBER 31,<br>2006 |   |
|--|----------------------|---|-------------------------|---|
|  | Allowance<br>Amount  | Percent of<br>Loans<br>In Category<br>To Total<br>Loans | Allowance<br>Amount     | Percent of<br>Loans<br>In Category<br>To Total<br>Loans |
| Allocated Allowances:                  |                      |   |                         |   |
| Commercial and Industrial              | \$ 3,352             | 8.6%  | \$ 3,615                | 8.6%  |
| Business Banking                       | 1,014                | 3.2%  | 1,340                   | 3.0%  |
| Commercial Real Estate                 | 12,888               | 37.1%   | 13,136                  | 36.5%   |
| Real Estate Construction               | 2,734                | 6.0%  | 2,955                   | 6.3%  |
| Real Estate Residential                | 543                  | 18.8%   | 566                     | 19.3%   |
| Consumer Home Equity                   | 1,049                | 14.3%   | 1,024                   | 13.7%   |
| Consumer Auto                          | 1,920                | 9.6%  | 2,066                   | 10.2%   |
| Consumer Other                         | 673                  | 2.4%  | 652                     | 2.4%  |
| Unallocated Allowance                  | 2,642                | NA  | 1,461                   | NA  |
| <b>Total Allowance for Loan Losses</b> | <b>\$ 26,815</b>     | <b>100.0%</b>   | <b>\$ 26,815</b>        | <b>100.0%</b>   |

Allocated allowances for loan losses are determined using both a formula-based approach applied to groups of loans and an analysis of certain individual loans for impairment.

The formula-based approach evaluates groups of loans to determine the allocation appropriate within each portfolio section. Individual loans within the commercial and industrial, commercial real estate and real estate construction loan portfolio sections are assigned internal risk ratings to group them with other loans possessing similar risk characteristics. The level of allowance allocable to each group of risk-rated loans is then determined by management applying a loss factor that estimates the amount of probable loss inherent in each category. The assigned loss factor for each risk rating is a formula-based assessment of historical loss data, portfolio characteristics, economic trends, overall market conditions, past experience and management's analysis of considerations of probable loan loss based on these factors.

Allocations for business banking, residential real estate and other consumer loan categories are principally determined by applying loss factors that represent management's estimate of probable or expected losses inherent in those categories. In each section, inherent losses are estimated, based on a formula-based assessment of historical loss data, portfolio characteristics, economic trends, overall market conditions, past loan loss experience and management's considerations of probable loan loss based on these factors.

The other method used to allocate allowances for loan losses entails the assignment of allowance amounts to individual loans on the basis of loan impairment. Certain loans are evaluated individually and are judged to be impaired when management believes it is probable that the Bank will not collect all of the contractual interest and principal payments as scheduled

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in the loan agreement. Under this method, loans are selected for evaluation based upon a change in internal risk rating, occurrence of delinquency, loan classification or non-accrual status. A specific allowance amount is allocated to an impaired loan on the basis of: (a) the present value of anticipated future cash flows or on the loan's observable fair market value or (b) the fair value of collateral if the loan is collateral dependent. Loans with a specific allowance and the amount of such allowance totaled \$4.4 million and \$132,000, respectively, at March 31, 2007 and \$3.6 million and \$414,000, respectively, at December 31, 2006. In addition, at March 31, 2007, there were \$1.2 million of residential loans that were evaluated individually and assigned a specific allowance of \$194,000.

A portion of the allowance for loan losses is not allocated to any specific section of the loan portfolio. This unallocated allowance is maintained for two primary reasons: (a) there exists an inherent subjectivity and imprecision to the analytical processes employed and (b) the prevailing business environment, as it is affected by changing economic conditions and various external factors, may impact the portfolio. Moreover, management has identified certain risk factors, which could impact the degree of loss sustained within the portfolio. These include: (a) market risk factors, such as the effects of economic variability on the entire portfolio, and (b) unique portfolio risk factors that are inherent characteristics of the Bank's loan portfolio. Market risk factors may consist of changes to general economic and business conditions that may impact the Bank's loan portfolio customer base in terms of ability to repay and that may result in changes in value of underlying collateral. Unique portfolio risk factors may include industry concentration or covariant industry concentrations, geographic concentrations or trends that may exacerbate losses resulting from economic events which the Bank may not be able to fully diversify out of its portfolio.

Due to the imprecise nature of the loan loss estimation process and ever changing conditions, these risk attributes may not be adequately captured in data related to the formula-based loan loss components used to determine allocations in the Bank's analysis of the adequacy of the allowance for loan losses. Management, therefore, has established and maintains an unallocated allowance for loan losses reflecting the uncertainty of economic conditions within the Bank's market area. The amount of the unallocated allowance was \$2.6 million, \$1.5 million, and \$2.5 million at March 31, 2007, December 31, 2006, and December 31, 2005, respectively. The unallocated allowance was reduced at December 31, 2006 due to the shifting of incrementally higher amounts of allocated allowance towards the commercial loan portfolio as a result of the recognition of incrementally higher credit risk among certain credit relationships identified as classified loans by management during the third quarter of 2006. In light of the recognition of the incremental increase in risk classifications for certain of these credit relationships, management elected to pursue its available options to exit these relationships during the latter half of 2006. Accordingly, as management was actively seeking to exit out of these relationships through its portfolio management practices, the unallocated allowance was reduced during the third and fourth quarters of 2006 due to improving expectations related to these relationships. In the first quarter of 2007, substantive amounts of these higher risk loan relationships were resolved, as anticipated, and removed from their respective risk categories. With the resolution of these items, the amount of unallocated allowance was increased to \$2.6 million, a level consistent with the unallocated allowance at December 31, 2005.

Management has deemed the current unallocated allowance level adequate based on a careful analysis of national and local economic conditions. Slower productivity growth combined with higher costs, weakness in business investment, and the continued housing slump are factors that could temper economic growth in 2007. Additionally, the first quarter of 2007 has exhibited higher energy costs and declining consumer confidence, factors which tend to compound economic uncertainty. In general, local economic trends mirror those of the national economy, with the exception of employment. Massachusetts has experienced slower employment growth as compared to the national average and the unemployment rate has increased steadily over the past 12 months even as the national rate has declined. Unforeseen changes in the economy can impact the risk characteristics of the Bank's loan portfolio.

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**Goodwill and Core Deposit Intangibles** Goodwill and Core Deposit Intangibles ( CDI ) increased \$2.0 million, or 3.5%, to \$58.5 million at March 31, 2007 from December 31, 2006. Goodwill increased \$2.1 million as a result of the asset acquisition of Compass Exchange Advisors LLC completed on January 2, 2007. In connection with that acquisition the Bank established a wholly-owned subsidiary known as Compass Exchange Advisors LLC ( CEA ). CEA offers qualified intermediary like-kind exchange services pursuant to Internal Revenue Code Section 1031 to corporate, institutional, and individual property owners.

Core deposit intangibles decreased \$81,000 due to normal amortization.

**Securities** Securities decreased by \$31.6 million, or 6.1%, during the three months ending March 31, 2007. This decrease resulted mainly from the call of \$13.4 million in corporate trust preferred securities and normal year to date runoff in the portfolio. The ratio of securities to total assets as of March 31, 2007 was 17.7%, as compared to 18.3% at December 31, 2006 and 22.5% at March 31, 2006.

**Deposits** Total deposits of \$2.1 billion at March 31, 2007 decreased \$7.4 million, or 0.4%, compared to December 31, 2006. The Company experienced an increase in core deposits of \$20.4 million, or 1.3%, offset by a decrease in time deposits of \$27.8 million, or 4.9%.

**Borrowings** Total borrowings decreased \$76.3 million, or 15.5%, to \$417.3 million at March 31, 2007 from December 31, 2006, as excess cash flow from the securities portfolio and certain loan categories were used to decrease wholesale borrowings.

Also included in borrowings is \$25.7 million of 8.375% million junior subordinated debentures issued by the Company to Independent Capital Trust IV which will be called on April 30, 2007. The Company will use the remaining \$25.7 million of funds received from the issuance of junior subordinated debentures to Independent Capital Trust V to redeem the 8.375% debentures.

**Stockholders Equity** Stockholders equity as of March 31, 2007 totaled \$221.5 million, as compared to \$229.8 million at December 31, 2006. Equity decreased due to stock repurchases of \$13.3 million, dividends declared of \$2.4 million, and the net change in the fair value of derivatives of \$539,000, offset by net income of \$6.6 million, a net decrease in unrealized losses on securities of \$743,000, and stock option exercise proceeds of \$384,000.

**Equity to Assets Ratio** The ratio of equity to assets was 8.1% at March 31, 2007 and at December 31, 2006.

**RESULTS OF OPERATIONS**

**Summary of Results of Operations** The Company s results of operations are largely dependent on net interest income, which is the difference between the interest earned on loans and securities and interest paid on deposits and borrowings. The results of operations are also affected by the level of income/fees from loans, deposits, mortgage banking, and investment management activities, as well as operating expenses, the provision for loan losses, the impact of federal and state income taxes, and the relative levels of interest rates and economic activity.

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The Company reported net income of \$6.6 million, a \$1.3 million, or 16.2% decrease, for the first quarter of 2007 over the first quarter of 2006. Diluted earnings per share were \$0.45 for the three months ended March 31, 2007, compared to \$0.51 for the three months ended March 31, 2006.

**Net Interest Income** The amount of net interest income is affected by changes in interest rates and by the volume and mix of interest earning assets and interest bearing liabilities.

On a fully tax equivalent basis, net interest income for the first quarter of 2007 decreased \$2.4 million, or 8.8%, to \$24.4 million, as compared to the first quarter of 2006. The Company's net interest margin was 3.84% for the quarter ended March 31, 2007 as compared to 3.88% for the quarter ended March 31, 2006. The Company's interest rate spread (the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities) was 3.21% for the first quarter of 2007, 18 basis points less than the comparable period in the prior year.

The following table presents the Company's daily average balances, net interest income, interest rate spread, and net interest margin for the three months ending March 31, 2007 and 2006. For purposes of the table and the following discussion, income from interest-earning assets and net interest income are presented on a fully-taxable equivalent basis by adjusting income and yields earned on tax-exempt interest received on loans to qualifying borrowers and on certain of the Company's securities to make them equivalent to income and yields on fully-taxable investments, assuming a federal income tax rate of 35%.

Table of Contents**Table 5 Average Balance, Interest Earned/Paid & Average Yields**  
(Unaudited Dollars in Thousands)

| FOR THE THREE MONTHS ENDED MARCH 31,                               | INTEREST            |                  |                       | INTEREST            |                  |                       |
|--|---------------------|------------------|-----------------------|---------------------|------------------|-----------------------|
|  | AVERAGE<br>BALANCE  | EARNED/<br>PAID  | AVERAGE<br>YIELD/RATE | AVERAGE<br>BALANCE  | EARNED/<br>PAID  | AVERAGE<br>YIELD/RATE |
|  | 2007                | 2007             | 2007                  | 2006                | 2006             | 2006                  |
| <b>Interest-earning Assets:</b>                                    |                     |                  |                       |                     |                  |                       |
| Federal Funds Sold and Short Term Investments Securities:          | \$ 33,638           | \$ 444           | 5.28%                 | \$ 9,856            | \$ 100           | 4.06%                 |
| Trading Assets   | 1,691               | 14               | 3.31%                 | 1,555               | 12               | 3.09%                 |
| Taxable Investment Securities                                      | 448,521             | 5,402            | 4.82%                 | 640,048             | 7,216            | 4.51%                 |
| Non-taxable Investment Securities (1)                              | 53,560              | 868              | 6.48%                 | 61,538              | 1,031            | 6.70%                 |
| Total Securities:  | 503,772             | 6,284            | 4.99%                 | 703,141             | 8,259            | 4.70%                 |
| Loans (1)  | 2,003,218           | 33,816           | 6.75%                 | 2,042,984           | 32,797           | 6.42%                 |
| <b>Total Interest-Earning Assets</b>                               | <b>\$ 2,540,628</b> | <b>\$ 40,544</b> | <b>6.38%</b>          | <b>\$ 2,755,981</b> | <b>\$ 41,156</b> | <b>5.97%</b>          |
| Cash and Due from Banks  | 59,326              |                  |                       | 61,022              |                  |                       |
| Other Assets   | 148,243             |                  |                       | 150,329             |                  |                       |
| <b>Total Assets</b>  | <b>\$ 2,748,197</b> |                  |                       | <b>\$ 2,967,332</b> |                  |                       |
| <b>Interest-bearing Liabilities:</b>                               |                     |                  |                       |                     |                  |                       |
| Deposits:  |                     |                  |                       |                     |                  |                       |
| Savings and Interest Checking Accounts                             | \$ 571,638          | \$ 1,800         | 1.26%                 | \$ 573,944          | \$ 933           | 0.65%                 |
| Money Market   | 469,367             | 3,541            | 3.02%                 | 545,491             | 3,322            | 2.44%                 |
| Time Deposits  | 558,497             | 5,753            | 4.12%                 | 537,454             | 4,205            | 3.13%                 |
| Total interest-bearing deposits:                                   | 1,599,502           | 11,094           | 2.77%                 | 1,656,889           | 8,460            | 2.04%                 |
| Borrowings:  |                     |                  |                       |                     |                  |                       |
| Federal Home Loan Bank Borrowings                                  | \$ 252,777          | \$ 2,791         | 4.42%                 | \$ 416,084          | \$ 4,165         | 4.00%                 |
| Federal Funds Purchased and Assets Sold Under Repurchase Agreement | 105,701             | 852              | 3.22%                 | 107,249             | 636              | 2.37%                 |
| Junior Subordinated Debentures                                     | 77,320              | 1,390            | 7.19%                 | 51,546              | 1,118            | 8.68%                 |
| Treasury Tax and Loan Notes  | 585                 | 8                | 5.47%                 | 1,442               | 16               | 4.44%                 |
| Total borrowings:  | 436,383             | 5,041            | 4.62%                 | 576,321             | 5,935            | 4.12%                 |
| <b>Total Interest-Bearing Liabilities</b>                          | <b>\$ 2,035,885</b> | <b>\$ 16,135</b> | <b>3.17%</b>          | <b>\$ 2,233,210</b> | <b>\$ 14,395</b> | <b>2.58%</b>          |
| Demand Deposits  | 472,682             |                  |                       | 485,997             |                  |                       |
| Other Liabilities  | 13,754              |                  |                       | 17,948              |                  |                       |
| Total Liabilities  | 2,522,321           |                  |                       | 2,737,155           |                  |                       |
| Stockholders Equity  | 225,876             |                  |                       | 230,177             |                  |                       |

|  |              |           |              |           |
|--|--------------|-----------|--------------|-----------|
| <b>Total Liabilities and Stockholders Equity</b>     | \$ 2,748,197 |           | \$ 2,967,332 |           |
| Net Interest Income                                  |              | \$ 24,409 |              | \$ 26,761 |
| Interest Rate Spread (2)                             |              |           | 3.21%        | 3.39%     |
| Net Interest Margin (2)                              |              |           | 3.84%        | 3.88%     |
| <b>Supplemental Information:</b>                     |              |           |              |           |
| Total Deposits, including Demand Deposits            | \$ 2,072,184 | \$ 11,094 | \$ 2,142,886 | \$ 8,460  |
| Cost of Total Deposits                               |              |           | 2.14%        | 1.58%     |
| Total Funding Liabilities, including Demand Deposits | \$ 2,508,567 | \$ 16,135 | \$ 2,719,207 | \$ 14,395 |
| Cost of Total Funding Liabilities                    |              |           | 2.57%        | 2.12%     |

- (1) The total amount of adjustment to present interest income and yield on a fully tax-equivalent basis is \$420 and \$455 for the three months ended March 31, 2007 and 2006, respectively. Also, non-accrual loans have been included in the average loan category; however, unpaid interest on non-accrual loans has not been included for purposes of determining interest income.

- (2) Interest rate spread represents the

difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities. Net interest margin represents annualized net interest income as a percent of average interest-earning assets.

Due primarily to a smaller securities portfolio, interest income for the first quarter of 2007 decreased by \$612,000, or 1.5%, to \$40.5 million from the comparative quarter last year. The 33 basis point increase in yield on loans is largely attributable to variable rate loans

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re-pricing higher with increases in the underlying rate index (e.g., LIBOR, Prime). The decline in the securities portfolio balance is deliberate, as Management has decided not to reinvest the normal amortization of the securities in the current low rate environment. The yield on this portfolio has improved by 29 basis points as a result of the sale of lower yielding securities.

The decrease in net interest income for the first quarter of 2007 compared to the first quarter of 2006 was mainly due to an increase in the cost of interest-bearing deposits, which increased by \$2.6 million, or 31.1%, contributing to an increase in the total cost of funds of 45 basis points, to 2.57% at March 31, 2007 from 2.12% at March 31, 2006 primarily attributable to deposit competition. Also contributing to the higher cost of funds is the additional \$25.7 million of junior subordinated debentures outstanding as part of the refinancing strategy of the trust preferred securities. On April 30, 2007, \$25.7 million of 8.375% junior subordinated debentures will be called (see Borrowings discussion above).

The following table presents certain information on a fully tax-equivalent basis regarding changes in the Company's interest income and interest expense for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided with respect to changes attributable to: (1) changes in rate (change in rate multiplied by old volume), (2) changes in volume (change in volume multiplied by old rate), and (3) changes in volume/rate (change in volume multiplied by change in rate).

**Table 6 Volume Rate Analysis**

|   | Three Months Ended March 31,<br>2007 Compared to 2006 |                            |                                     |                 | Three Months Ended March 31,<br>2006 Compared to 2005 |                            |                                     |                 |
|---|---|----------------------------|-------------------------------------|-----------------|---|----------------------------|-------------------------------------|-----------------|
|   | Change<br>Due to<br>Rate                              | Change<br>Due to<br>Volume | Change<br>Due to<br>Volume/<br>Rate | Total<br>Change | Change<br>Due to<br>Rate                              | Change<br>Due to<br>Volume | Change<br>Due to<br>Volume/<br>Rate | Total<br>Change |
|   | <i>(Unaudited - Dollars in Thousands)</i>             |                            |                                     |                 | <i>(Unaudited - Dollars in Thousands)</i>             |                            |                                     |                 |
| <b>Income on interest-earning assets:</b>       |   |                            |                                     |                 |   |                            |                                     |                 |
| Federal funds sold                              | \$ 30   | \$ 241                     | \$ 73                               | \$ 344          | \$ 20   | \$ 30                      | \$ 20                               | \$ 70           |
| Securities:                                     |   |                            |                                     |                 |   |                            |                                     |                 |
| Taxable securities                              | 492   | (2,159)                    | (147)                               | (1,814)         | 200   | (1,099)                    | (27)                                | (926)           |
| Non-taxable securities (1)                      | (34)  | (134)                      | 5                                   | (163)           | 27  | (18)                       |                                     | 9               |
| Trading assets                                  | 1   | 1                          |                                     | 2               |   |                            |                                     |                 |
| Total Securities:                               | 459   | (2,292)                    | (142)                               | (1,975)         | 227   | (1,117)                    | (27)                                | (917)           |
| Loans (1) (2)                                   | 1,690   | (638)                      | (33)                                | 1,019           | 2,814   | 1,609                      | 160                                 | 4,583           |
| Total   | \$ 2,179  | \$ (2,689)                 | \$ (102)                            | \$ (612)        | \$ 3,061  | \$ 522                     | \$ 153                              | \$ 3,736        |
| <b>Expense of interest-bearing liabilities:</b> |   |                            |                                     |                 |   |                            |                                     |                 |
| Deposits:                                       |   |                            |                                     |                 |   |                            |                                     |                 |
| Savings and Interest                            |   |                            |                                     |                 |   |                            |                                     |                 |
| Checking accounts                               | \$ 875  | \$ (4)                     | \$ (4)                              | \$ 867          | \$ 315  | \$ (27)                    | \$ (13)                             | \$ 275          |
| Money Market                                    | 794   | (464)                      | (111)                               | 219             | 1,211   | 169                        | 112                                 | 1,492           |
| Time deposits                                   | 1,331   | 165                        | 52                                  | 1,548           | 1,125   | 223                        | 91                                  | 1,439           |
| Total interest-bearing deposits:                | 3,000   | (303)                      | (63)                                | 2,634           | 2,651   | 365                        | 190                                 | 3,206           |

## Borrowings:

|   |            |            |          |            |          |          |          |          |
|---|------------|------------|----------|------------|----------|----------|----------|----------|
| Federal Home Loan Bank borrowings                                   | \$ 429     | \$ (1,635) | \$ (168) | \$ (1,374) | \$ 557   | \$ (828) | \$ (102) | \$ (373) |
| Federal funds purchased and assets sold under repurchase agreements | 228        | (9)        | (3)      | 216        | 190      | 127      | 125      | 442      |
| Junior Subordinated Debentures                                      | (191)      | 559        | (96)     | 272        | 1        |          |          | 1        |
| Treasury tax and loan notes   | 4          | (10)       | (2)      | (8)        | 17       | (1)      | (5)      | 11       |
| Total borrowings:   | 470        | (1,095)    | (269)    | (894)      | 765      | (702)    | 18       | 81       |
| Total   | \$ 3,470   | \$ (1,398) | \$ (332) | \$ 1,740   | \$ 3,416 | \$ (337) | \$ 208   | \$ 3,287 |
| Change in net interest income                                       | \$ (1,291) | \$ (1,291) | \$ 230   | \$ (2,352) | \$ (355) | \$ 859   | \$ (55)  | \$ 449   |

(1) The total amount of adjustment to present income and yield on a fully tax-equivalent basis is \$420 and \$455 for the three months ended March 31, 2007 and 2006, respectively.

(2) Loans include portfolio loans, loans held for sale and nonperforming loans; however unpaid interest on nonaccrual loans has not been included for purposes of determining interest income.

**Provision For Loan Losses** The provision for loan losses represents the charge to expense that is required to maintain an adequate level of allowance for loan losses. Management's periodic evaluation of the adequacy of the allowance considers past loan loss

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experience, known and inherent risks in the loan portfolio, adverse situations which may affect the borrowers' ability to repay, the estimated value of the underlying collateral, if any, and current and prospective economic conditions. Substantial portions of the Bank's loans are secured by real estate in Massachusetts. Accordingly, the ultimate collectibility of a substantial portion of the Bank's loan portfolio is susceptible to changes in property values within the state.

Based upon Management's assessment of loan loss history and the inherent risk in the loan portfolio the Company provided \$891,000 for loan losses as compared to \$750,000 reported in the comparable period in 2006.

The ratio of the allowance for loan losses to total loans increased to 1.34% from 1.32% at December 31, 2006 and 1.31% at March 31, 2006. The allowance for loan losses at March 31, 2007 was 364.63% of nonperforming loans, as compared to 384.22% at December 31, 2006 and 578.04% at March 31, 2006.

The provision for loan losses is based upon management's evaluation of the level of the allowance for loan losses in relation to the estimate of loss exposure in the loan portfolio. An analysis of individual loans and the overall risk characteristics and size of the different loan portfolios is conducted on an ongoing basis and is reviewed periodically by an independent third-party loan review consultant. As adjustments are identified, they are reported in the earnings of the period in which they become known.

**Non-Interest Income** Non-interest income increased by \$1.4 million, or 21.4%, during the three months ended March 31, 2007 respectively, as compared to the same period in the prior year.

Investment management revenue increased by \$459,000, or 33.9%, for the three months ended March 31, 2007, compared to the same period in 2006 of which \$284,000 is a result of growth in managed assets and \$175,000 is a result of increased retail investment and insurance revenue. Assets under administration at March 31, 2007 were \$847.8 million, an increase of \$148.4 million, or 21.2%, as compared to March 31, 2006.

Mortgage banking income decreased by \$44,000, or 5.4%, for the three months ended March 31, 2007, as compared to the same period in 2006. The balance of the mortgage servicing asset is \$2.3 million and loans serviced amounted to \$281.7 million as of March 31, 2007.

Bank owned life insurance ( BOLI ) income decreased \$1.3 million, or 72.0%, for the three months ended March 31, 2007 as compared to the same period ended March 31, 2006. The decrease in the three month period is due to the \$1.3 million tax exempt BOLI death benefit proceeds realized during the first quarter of 2006.

There were no gains or losses on the sale of securities during the first quarter of 2007. Net losses of \$1.8 million were recorded in the three months ended March 31, 2006.

Other non-interest income increased by \$452,000, or 52.9%, for the three months ended March 31, 2007, as compared to the same period in 2006, largely attributable to revenue from Compass Exchange Advisors.

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**Non-Interest Expense** Non-interest expense increased by \$982,000, or 4.8%, for the three months ended March 31, 2007, as compared to the same period in 2006.

Salaries and employee benefits increased by \$1.3 million, or 10.9%, for the three months ended March 31, 2007, as compared to the same period in 2006. Included in salaries and benefits are executive early retirement costs amounting to \$406,000. The remaining increase in salaries and benefits is attributable to annual merit increases, the CEA acquisition and other new hires that support growth initiatives.

Occupancy and equipment related expense decreased by \$159,000, or 5.9%, for the quarter ending March 31, 2007, as compared to the same period in 2006, mainly due to decreased expenses for equipment maintenance and snow removal.

Other non-interest expense decreased by \$175,000, or 3.6%, for the three months ended March 31, 2007, as compared to the same period in the prior year. The decrease in the comparative three month period is attributable to a number of items, including advertising of \$202,000, education and training of \$63,000, recruitment of \$54,000 and ATM/debit card processing of \$43,000 offset by increased expenses in contract labor of \$73,000, examinations and audits of \$72,000, and consultant fees of \$49,000.

**Income Taxes** For the quarters ending March 31, 2007 and March 31, 2006, the Company recorded combined federal and state income tax provisions of \$2.8 million and \$3.6 million, respectively. These provisions reflect effective income tax rates of 29.8% and 31.3% for the quarters ending March 31, 2007 and March 31, 2006, respectively.

The tax effects of all income and expense transactions are recognized by the Company in each year's consolidated statements of income regardless of the year in which the transactions are reported for income tax purposes.

During the second quarter of 2004, the Company announced that one of its subsidiaries (a Community Development Entity, or "CDE" described above as RTC CDE I), had been awarded \$30.0 million in tax credit allocation authority under the New Markets Tax Credit ("NMTTC") program of the United States Department of Treasury. During 2006, the Company, through another of its CDE subsidiaries described above as RTC CDE II, was awarded another \$45.0 million in tax credit allocation authority under the New Markets Tax Credit program.

In both 2004 and 2005, the Bank invested \$15.0 million from the first \$30.0 million award into RTC CDE I. In the first quarter of 2007 the Bank invested \$5.0 million into RTC CDE II to provide it with the capital necessary to begin assisting qualified businesses in low-income communities throughout its market area. Based upon the Bank's total \$35.0 million investment in RTC CDE I and RTC CE II, it is eligible to receive tax credits over an eight year period totaling 39.0% of its investment, or \$13.7 million. The Company recognized a \$663,000 benefit of these tax credits for the three months ending March 31, 2007, of which \$475,000 relate to the investments made to date and the remaining are being recognized through the effective rate for the expected additional \$15.0 million investment to be made in 2007. A \$375,000 benefit of these tax credits was recognized for the three months ending March 31, 2006. The following table details the remaining expected tax credit recognition by year based upon the two \$15.0 million investments made in 2004 and 2005, the \$5.0 million investment made in the first quarter of 2007 and the planned additional \$15.0 million investment to be made in 2007.

**Table of Contents****Table 7 New Markets Tax Credit Recognition Schedule**  
(Dollars in Thousands)

| Investment     | January<br>- April -<br>March |         | 2008    | 2009    | 2010    | 2011    | 2012    | 2013    | Total    | Recognized<br>In<br>Prior<br>Periods |          | Total<br>Credits |
|----------------|-------------------------------|---------|---------|---------|---------|---------|---------|---------|----------|--------------------------------------|----------|------------------|
|                | 2007                          | 2007    |         |         |         |         |         |         |          | Remaining                            | Credits  |                  |
| 2004 \$15M     | \$225                         | \$ 675  | \$ 900  | \$ 900  | \$ 900  | \$      | \$      | \$      | \$ 3,600 | \$2,250                              | \$ 5,850 |                  |
| 2005 \$15M     | \$188                         | \$ 562  | \$ 900  | \$ 900  | \$ 900  | \$ 900  | \$      | \$      | \$ 4,350 | \$1,500                              | \$ 5,850 |                  |
| 2007 \$ 5M     | \$ 62                         | \$ 188  | \$ 250  | \$ 250  | \$ 300  | \$ 300  | \$ 300  | \$ 300  | \$ 1,950 | \$                                   | \$ 1,950 |                  |
| 2007 \$15M (1) | \$188                         | \$ 562  | \$ 750  | \$ 750  | \$ 900  | \$ 900  | \$ 900  | \$ 900  | \$ 5,850 | \$                                   | \$ 5,850 |                  |
| Total \$35M    | \$663                         | \$1,987 | \$2,800 | \$2,800 | \$3,000 | \$2,100 | \$1,200 | \$1,200 | \$15,750 | \$3,750                              | \$19,500 |                  |

(1) The Company plans to invest an additional \$15 million into CDE II during 2007 creating an additional \$663,000 of tax credits to be recognized during 2007.

**Return on Average Assets and Equity** The annualized consolidated returns on average equity and average assets for the three months ended March 31, 2007 were 11.73% and 0.96%, respectively, compared to 13.74% and 1.07% reported for the same period last year.

**Asset/Liability Management**

The Bank's asset/liability management process monitors and manages, among other things, the interest rate sensitivity of the balance sheet, the composition of the securities portfolio, funding needs and sources, and the liquidity position. All of these factors, as well as projected asset growth, current and potential pricing actions, competitive influences, national monetary and fiscal policy, and the regional economic environment are considered in the asset/liability management process.

The Asset/Liability Management Committee (ALCO), whose members are comprised of the Bank's senior management, develops procedures consistent with policies established by the Board of Directors, which monitor and coordinate the Bank's interest rate sensitivity and the sources, uses, and pricing of funds. Interest rate sensitivity refers to the Bank's exposure to fluctuations in interest rates and its effect on earnings. If assets and liabilities do not re-price simultaneously and in equal volume, the potential for interest rate exposure exists. It is management's objective to maintain stability in the growth of net interest income through the maintenance of an appropriate mix of interest-earning assets and interest-bearing liabilities and, when necessary, within prudent limits, through the use of off-balance sheet hedging instruments such as interest rate swaps, floors and caps. The Committee employs simulation analyses in an attempt to quantify, evaluate, and manage the impact of changes in interest rates on the Bank's net interest income. In addition, the Bank engages an independent consultant to render advice with respect to asset and liability management strategy.

The Bank is careful to increase deposits without adversely impacting the weighted average cost of those funds. Accordingly, management has implemented funding strategies that include FHLB advances and repurchase agreement

lines. These non-deposit funds are also viewed as a contingent source of liquidity and, when profitable lending and investment opportunities exist, access to such funds provides a means to leverage the balance sheet.

From time to time, the Bank has utilized interest rate swap agreements and interest rates caps and floors as hedging instruments against interest rate risk. An interest rate swap is an agreement whereby one party agrees to pay a floating rate of interest on a notional principal amount in exchange for receiving a fixed rate of interest on the same notional amount for a predetermined period of time from a second party. Interest rate caps and floors are

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agreements whereby one party agrees to pay a floating rate of interest on a notional principal amount for a predetermined period of time to a second party if certain market interest rate thresholds are realized. The amounts relating to the notional principal amount are not actually exchanged.

At March 31, 2007 and December 31, 2006 the Company had interest rate swaps and interest rate caps designated as cash flow hedges. The purpose of these swaps is to hedge the variability in the cash outflows of LIBOR-based borrowings attributable to changes in interest rates. The table below shows interest rate derivatives the Company held as of March 31, 2007 and December 31, 2006:

**Table 8 Interest Rate Derivatives****As of March 31, 2007**

| Notional Amount            | Trade Date        | Effective Date | Maturity Date | Receive (Variable) Index | Current Rate Received | Pay Fixed Swap Rate/ Cap Strike Rate | Market Value at March 31, 2007 |
|----------------------------|-------------------|----------------|---------------|--------------------------|-----------------------|--------------------------------------|--------------------------------|
| <b>Interest Rate Swaps</b> |                   |                |               |                          |                       |                                      |                                |
| \$ 35,000                  | 18-Jan-05         | 20-Jan-05      | 20-Jan-10     | 3 Month LIBOR            | 5.36%                 | 4.06%                                | \$ 731                         |
| \$ 25,000                  | 16-Feb-08         | 18-Dec-08      | 18-Dec-16     | 3 Month LIBOR            | 5.36%                 | 5.04%                                | \$ 50                          |
| \$ 25,000                  | 16-Feb-08         | 18-Dec-08      | 18-Dec-16     | 3 Month LIBOR            | 5.36%                 | 5.04%                                | \$ 48                          |
| Total                      | \$ 85,000         |                |               |                          |                       | Total                                | \$ 829                         |
| <b>Interest Rate Caps</b>  |                   |                |               |                          |                       |                                      |                                |
| \$ 100,000                 | 27-Jan-05         | 31-Jan-05      | 31-Jan-08     | 3 Month LIBOR            | 5.36%                 | 4.00%                                | \$ 968                         |
| <b>Grand Total</b>         | <b>\$ 100,000</b> |                |               |                          |                       | <b>Grand Total</b>                   | <b>\$ 1,797</b>                |

**As of December 31, 2006**

| Notional Amount            | Trade Date | Effective Date | Maturity Date | Receive (Variable) Index | Current Rate Received | Pay Fixed Swap Rate/ Cap Strike Rate | Market Value at December 31, 2005 |
|----------------------------|------------|----------------|---------------|--------------------------|-----------------------|--------------------------------------|-----------------------------------|
| <b>Interest Rate Swaps</b> |            |                |               |                          |                       |                                      |                                   |
| \$ 25,000                  | 16-Jan-04  | 21-Jan-04      | 21-Jan-07     | 3 Month LIBOR            | 5.37%                 | 2.49%                                | \$ 47                             |
| \$ 35,000                  | 18-Jan-05  | 20-Jan-05      | 20-Jan-10     |                          | 5.37%                 | 4.06%                                | \$ 936                            |

|              |                   |           |                  |           |       |       |              |                 |
|--------------|-------------------|-----------|------------------|-----------|-------|-------|--------------|-----------------|
|              |                   |           | 3 Month<br>LIBOR |           |       |       |              |                 |
|              | \$ 25,000         | 16-Feb-08 | 16-Dec-08        | 16-Dec-16 | LIBOR | 5.36% | 5.04%        | \$ 82           |
|              | \$ 25,000         | 16-Feb-08 | 16-Dec-08        | 16-Dec-16 | LIBOR | 5.36% | 5.04%        | \$ 89           |
| <b>Total</b> | <b>\$ 110,000</b> |           |                  |           |       |       | <b>Total</b> | <b>\$ 1,154</b> |

**Interest Rate Caps**

|  |            |           |           |           |                  |       |       |          |
|--|------------|-----------|-----------|-----------|------------------|-------|-------|----------|
|  | \$ 100,000 | 27-Jan-05 | 31-Jan-05 | 31-Jan-08 | 3 Month<br>LIBOR | 5.38% | 4.00% | \$ 1,284 |
|--|------------|-----------|-----------|-----------|------------------|-------|-------|----------|

|                    |                   |  |  |  |  |  |                    |                 |
|--------------------|-------------------|--|--|--|--|--|--------------------|-----------------|
| <b>Grand Total</b> | <b>\$ 210,000</b> |  |  |  |  |  | <b>Grand Total</b> | <b>\$ 2,438</b> |
|--------------------|-------------------|--|--|--|--|--|--------------------|-----------------|

During February, 2006 the Company entered into two forward starting swaps, each with a \$25.0 million notional amount, with the intention of hedging \$50.0 million variable rate (LIBOR plus 148 basis points) trust preferred securities. On December 28, 2006, these forward starting swaps became effective when Trust V issued \$50.0 million of trust preferred securities which pay interest at a variable rate of interest of LIBOR plus 148 basis points. Through these swaps the Company has effectively locked in a fixed rate of 6.52% on that debt obligation.

As a result of the prolonged flat/inverted yield curve environment and the resulting strategy to de-leverage the balance sheet, management unwound \$25.0 million of notional value of interest rate swaps hedging 3 month revolving FHLB advances tied to LIBOR and paid down the underlying borrowings during 2006. The influx of liquidity associated with cash flows from the securities portfolio not being reinvested made the borrowings unnecessary. Gains of \$237,000 were realized against interest expense in the first quarter of 2006 associated with the sale of these interest rate swaps.

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Additionally, the Company enters into commitments to fund residential mortgage loans with the intention of selling them in the secondary markets. The Company also enters into forward sales agreements for certain funded loans and loan commitments to protect against changes in interest rates. The Company records unfunded commitments and forward sales agreements at fair value with changes in fair value as a component of Mortgage Banking Income.

The following table set forth the fair value of residential mortgage loan commitments and forward sales agreements at the periods indicated:

**Table 9 Fair Value of Residential Mortgage Loan Commitments and Forward Sales Agreements**

|  | <b>March<br/>31,<br/>2007</b> | <b>Fair Value At<br/>December<br/>31,<br/>2006</b>         | <b>March<br/>31,<br/>2006</b> |
|--|-------------------------------|--|-------------------------------|
|  |                               | <b>(Dollars in Thousands)</b>                              |                               |
| <b>Residential Mortgage Loan Commitments</b> | \$243                         | \$ 93  | \$166                         |
| <b>Forward Sales Agreements</b>              | \$ 81                         | \$ 60  | \$ 69                         |
|  |                               | <b>Change for the Three<br/>Months<br/>Ended March 31,</b> |                               |
|  |                               | <b>2007</b>  | <b>2006</b>                   |
| <b>Residential Mortgage Loan Commitments</b> |                               | \$ 150   | \$ 58                         |
| <b>Forward Sales Agreements</b>              |                               | \$ 21  | \$ 91                         |
| <b>Total Change in Fair Value</b>            |                               | \$ 171   | \$ 149                        |

Changes in these fair values are recorded as a component of mortgage banking income.

**Market Risk** Market risk is the sensitivity of income to changes in interest rates, foreign exchange rates, commodity prices and other market-driven rates or prices. The Company has no trading operations, with the exception of funds managed by the Company's investment management group and that are held within a trust to fund non-qualified executive retirement obligations, and thus is only primarily exposed to non-trading market risk.

Interest-rate risk is the most significant non-credit risk to which the Company is exposed. Interest-rate risk is the sensitivity of income to changes in interest rates. Changes in interest rates, as well as fluctuations in the level and duration of assets and liabilities, affect net interest income, the Company's primary source of revenue. Interest-rate risk arises directly from the Company's core banking activities. In addition to directly impacting net interest income, changes in the level of interest rates can also affect the amount of loans originated, the timing of cash flows on loans and securities and the fair value of securities and derivatives as well as other affects.

The primary goal of interest-rate risk management is to control this risk within limits approved by the Board. These limits reflect the Company's tolerance for interest-rate risk over both short-term and long-term horizons. The Company attempts to control interest-rate risk by identifying, quantifying and, where appropriate, hedging its exposure. The Company manages its interest-rate exposure using a combination of on and off-balance sheet instruments, primarily fixed rate portfolio securities, and interest rate swaps.

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The Company quantifies its interest-rate exposures using net interest income simulation models, as well as simpler gap analysis, and Economic Value of Equity (EVE) analysis. Key assumptions in these simulation analyses relate to behavior of interest rates and behavior of the Company's deposit and loan customers. The most material assumptions relate to the prepayment of mortgage assets (including mortgage loans and mortgage-backed securities) and the life and sensitivity of nonmaturity deposits (e.g. DDA, NOW, savings and money market). The risk of prepayment tends to increase when interest rates fall. Since future prepayment behavior of loan customers is uncertain, the resultant interest rate sensitivity of loan assets cannot be determined exactly.

To mitigate these uncertainties, the Company gives careful attention to its assumptions. In the case of prepayment of mortgage assets, assumptions are derived from published dealer median prepayment estimates for comparable mortgage loans.

The Company manages the interest-rate risk inherent in its mortgage banking operations by entering into forward sales contracts. An increase in market interest rates between the time the Company commits to terms on a loan and the time the Company ultimately sells the loan in the secondary market will have the effect of reducing the gain (or increasing the loss) the Company records on the sale. The Company attempts to mitigate this risk by entering into forward sales commitments in amounts sufficient to cover all closed loans and a majority of rate-locked loan commitments.

The Company's policy on interest-rate risk simulation specifies that if interest rates were to shift gradually up or down 200 basis points, estimated net interest income for the subsequent 12 months should decline by less than 6.0%.

The following table sets forth the estimated effects on the Company's net interest income over a 12-month period following the indicated dates in the event of the indicated increases or decreases in market interest rates:

**Table 10 Interest Rate Sensitivity**

|                | <b>200 Basis<br/>Point<br/>Rate Increase</b> | <b>200 Basis<br/>Point<br/>Rate Decrease</b> |
|----------------|--|--|
| March 31, 2007 | (1.9%)                                       | (0.30%)                                      |
| March 31, 2006 | (1.64%)                                      | (0.42%)                                      |

The results implied in the above table indicate estimated changes in simulated net interest income for the subsequent 12 months assuming a gradual shift up or down in market rates of 200 basis points across the entire yield curve. It should be emphasized, however, that the results are dependent on material assumptions such as those discussed above. For instance, asymmetrical rate behavior can have a material impact on the simulation results. If competition for deposits forced the Company to raise rates on those liabilities quicker than is assumed in the simulation analysis without a corresponding increase in asset yields net interest income may be negatively impacted. Alternatively, if the Company is able to lag increases in deposit rates as loans re-price upward net interest income would be positively impacted.

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The most significant factors affecting market risk exposure of the Company's net interest income during the first quarter of 2007 were (i) changes in the composition and prepayment speeds of mortgage assets and loans, (ii) the shape of the U.S. Government securities and interest rate swap yield curve, (iii) the level of U.S. prime interest rates, and (iv) the level of rates paid on deposit accounts.

The Company's earnings are not directly and materially impacted by movements in foreign currency rates or commodity prices. Movements in equity prices may have an indirect but modest impact on earnings by affecting the volume of activity or the amount of fees from investment-related business lines.

**Liquidity** Liquidity, as it pertains to the Company, is the ability to generate adequate amounts of cash in the most economical way for the institution to meet its ongoing obligations to pay deposit withdrawals and to fund loan commitments. The Company's primary sources of funds are deposits, borrowings, and the amortization, prepayment and maturities of loans and securities.

The Bank utilizes its extensive branch network to access retail customers who provide a stable base of in-market core deposits. These funds are principally comprised of demand deposits, interest checking accounts, savings accounts, and money market accounts. Deposit levels are greatly influenced by interest rates, economic conditions, and competitive factors. The Bank has also established repurchase agreements with major brokerage firms as potential sources of liquidity. At March 31, 2007, the Company had \$25.0 million outstanding of such repurchase agreements. In addition to agreements with brokers, the Bank also had customer repurchase agreements outstanding amounting to \$83.7 million at March 31, 2007. As a member of the Federal Home Loan Bank, the Bank has access to approximately \$486.6 million of borrowing capacity. On March 31, 2007, the Bank had \$231.2 million outstanding in FHLB borrowings.

The Company, as a separately incorporated bank holding company, has no significant operations other than serving as the sole stockholder of the Bank. Its commitments and debt service requirement, at March 31, 2007, consist of junior subordinated debentures, including accrued interest, issued to two unconsolidated subsidiaries, \$25.8 million to Independent Capital Trust IV and \$51.5 million to Independent Capital Trust V, in connection with the issuance of 8.375% Capital Securities due in 2032 and variable rate (LIBOR plus 1.48%) Capital Securities due in 2037, for which the Company has locked in a fixed rate of interest of 6.52% for 10 years through an interest rate swap. The Company intends to call the junior subordinated debentures issued to Independent Capital Trust IV in April 2007. The Parent's only obligations relate to its reporting obligations under the Securities and Exchange Act of 1934, as amended and related expenses as a publicly traded company. The Company funds virtually all expenses through dividends paid by the Bank.

The Company actively manages its liquidity position under the direction of the Asset/Liability Management Committee. Periodic review under prescribed policies and procedures is intended to ensure that the Company will maintain adequate levels of available funds. At March 31, 2007, the Company's liquidity position was well above policy guidelines. Management believes that the Bank has adequate liquidity available to respond to current and anticipated liquidity demands.

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**Capital Resources and Dividends** The Federal Reserve Board, the Federal Deposit Insurance Corporation, and other regulatory agencies have established capital guidelines for banks and bank holding companies. Risk-based capital guidelines issued by the federal regulatory agencies require banks to meet a minimum Tier 1 risk-based capital ratio of 4.0% and a total risk-based capital ratio of 8.0%. At March 31, 2007, the Company had a Tier 1 risk-based capital ratio of 10.75% and a total risk-based capital ratio of 12.00%. The Bank had a Tier 1 risk-based capital ratio of 10.56% and a total risk-based capital ratio of 11.81% as of the same date.

A minimum requirement of 4.0% Tier 1 leverage capital is also mandated. On March 31, 2007, the Company and the Bank had Tier 1 leverage capital ratios of 8.08% and 7.94%, respectively.

On March 15, 2007 the Company's Board of Directors declared a cash dividend of \$0.17 per share, a 6.3% increase from December 2006, to stockholders of record as of the close of business on March 26, 2007. This dividend was paid on April 6, 2007. On an annualized basis, the dividend payout ratio amounted to 30.82% of the trailing four quarters earnings.

The Trustees of Trust IV declared a cash dividend of \$0.52 per share to stockholders of record as of March 30, 2007. The dividend was funded through the interest paid by the Bank on the 8.375% junior subordinated debentures to Trust IV on April 2, 2007.

**Contractual Obligations, Commitments, Contingencies, and Off-Balance Sheet Financial Instruments** The Company has entered into contractual obligations and commitments and off-balance sheet financial instruments. The following tables summarize the Company's contractual cash obligation and other commitment and off-balance sheet financial instruments at March 31, 2007:

**Table of Contents****Table 11 Contractual Obligations, Commitments and Off-Balance Sheet Financial Instruments by Maturity**  
(Unaudited Dollars in Thousands)

| Contractual Obligations                     | Total     | Payments Due - By Period |                          |                       |                     |
|---|-----------|--------------------------|--------------------------|-----------------------|---------------------|
|   |           | Less than<br>One Year    | One to<br>Three<br>Years | Four to<br>Five Years | After<br>Five Years |
| FHLB advances (1)                           | \$231,215 | \$161,091                | \$ 6                     | \$ 70,006             | \$ 112              |
| Junior subordinated debentures (1)          | 77,320    |                          |                          |                       | 77,320              |
| Lease obligations                           | 16,014    | 2,561                    | 4,597                    | 3,028                 | 5,828               |
| Data processing and core systems            | 17,262    | 5,321                    | 9,683                    | 2,258                 |                     |
| Other vendor contracts                      | 2,094     | 1,267                    | 755                      | 72                    |                     |
| Retirement benefit obligations (2)          | 26,014    | 178                      | 491                      | 608                   | 24,737              |
| Other                                       |           |                          |                          |                       |                     |
| Treasury tax & loan notes                   | 67        | 67                       |                          |                       |                     |
| Securities sold under repurchase agreements | 25,000    |                          |                          | 25,000                |                     |
| Customer repurchase agreements              | 83,727    | 83,727                   |                          |                       |                     |
| Total contractual cash obligations          | \$478,713 | \$254,212                | \$15,532                 | \$100,972             | \$107,997           |

| Off-Balance Sheet                          | Total     | Amount of Commitment Expiring - By Period |                          |                       |                     |
|--|-----------|---|--------------------------|-----------------------|---------------------|
|  |           | Less than<br>One Year                     | One to<br>Three<br>Years | Four to<br>Five Years | After<br>Five Years |
| Financial Instruments                      |           |   |                          |                       |                     |
| Lines of credit                            | \$317,785 | \$ 43,634                                 | \$                       | \$                    | \$274,151           |
| Standby letters of credit                  | 8,643     | 8,643                                     |                          |                       |                     |
| Other loan commitments                     | 249,659   | 189,752                                   | 52,812                   | 3,417                 | 3,678               |
| Forward commitments to sell loans          | 36,610    | 36,610                                    |                          |                       |                     |
| Interest rate swaps notional value (1) (3) | 85,000    |   | 35,000                   |                       | 50,000              |
| Interest rate caps notional value (1) (4)  | 100,000   | 100,000                                   |                          |                       |                     |
| Total Commitments                          | \$797,697 | \$378,639                                 | \$87,812                 | \$3,417               | \$327,829           |

(1) The Company has hedged certain short-term borrowings and junior subordinated debentures.

(2) Retirement benefit

obligations include expected contributions to the Company's pension plan, post retirement plan, and supplemental executive retirement plans. Expected contributions for the pension plan have been included only through plan year July 1, 2006 - June 30, 2007.

Contributions beyond this plan year can not be quantified as they will be determined based upon the return on the investments in the plan.

Expected contributions for the post retirement plan and supplemental executive retirement plans include obligations that are payable over the life of the participants.

- (3) Interest rate swaps on borrowings and junior subordinated debentures (Bank pays

fixed, receives  
variable).

- (4) Interest rate cap  
on borrowings  
(4.00% 3-month  
LIBOR strike  
rate).

Included in the \$77.3 million of junior subordinated debentures in the table of Contractual Obligations, Commitments, Contingencies, and Off-Balance Sheet Financial Instruments are \$25.7 million of junior subordinated debentures that will be called on April 30, 2007. See Borrowings here within for more information related to the call.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Information required by this Item 3 is included in Item 2 of Part I of this Form 10-Q, entitled Management's Discussion and Analysis of Financial Condition and Results of Operations.

**Item 4. Controls and Procedures**

**Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures.** The Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer along with the Company's Chief Financial Officer, of the effectiveness of the design and operation of the

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Company's disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the Exchange Act). Based upon that evaluation, the Company's Chief Executive Officer along with the Company's Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective as of the end of the period covered by this quarterly report.

**Changes in Internal Controls over Financial Reporting.** There were no changes in our internal control over financial reporting that occurred during the first quarter of 2007 that have materially affected or are reasonably likely to materially affect the Company's internal controls over financial reporting.

**Item 4T. Controls and Procedures** N/A

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

The Company expects that the federal judge presiding over the pending case known as Rockland Trust Company v. Computer Associates International, Inc., United States District Court for the District of Massachusetts Civil Action No. 95-11683-DPW, will issue a final trial court decision, in the form of Findings Of Fact and Conclusions Of Law, at some point. The case arises from a 1991 License Agreement (the Agreement) between the Bank and Computer Associates International, Inc. (CA) for an integrated system of banking software products.

In July 1995 the Bank filed a Complaint against CA in federal court in Boston which asserted claims for breach of the Agreement, breach of express warranty, breach of the implied covenant of good faith and fair dealing, fraud, and for unfair and deceptive practices in violation of section 11 of Chapter 93A of the Massachusetts General Laws (the 93A Claim). The Bank is seeking damages of at least \$1.23 million from CA. If the Bank prevails on the 93A Claim, it shall be entitled to recover its attorney fees and costs and may also recover double or triple damages. CA asserted a Counterclaim against the Bank for breach of the Agreement. CA seeks to recover damages of at least \$1.1 million from the Bank.

The non-jury trial of the case was conducted in January 2001. The trial concluded with post-trial submissions to and argument before the court in February 2001. The court has not yet rendered a decision.

The Company has considered the potential impact of this case, and all cases pending in the normal course of business, when preparing its financial statements. While the trial court decision may affect the Company's operating results for the quarter in which the decision is rendered in either a favorable or unfavorable manner, the final outcome of this case will not likely have any material, long-term impact on the Company's financial condition.

In addition to the foregoing, the Company is involved in routine legal proceedings occurring in the ordinary course of business which in the aggregate are believed by us to be immaterial to our financial condition and results of operations.

**Table of Contents****Item 1A. Risk Factors**

Our 2006 Annual Report on Form 10-K in Item 1A. Risk Factors includes a detailed discussion of our risk factors, which are incorporated herein by reference.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(a) (b) Not applicable.

(c) The following table sets forth information with respect to any purchase made by or on behalf of Independent Bank Corp. or any affiliated purchaser, as defined in 204.10b-18(a)(3) under the Securities Exchange Act of 1934, of shares of Independent Bank Corp. common stock during the indicated periods:

| Period                    | Total<br>number<br>of<br>shares<br>purchased | Issuer Purchases of Equity Securities          |  |  |
|---------------------------|--|--|--|--|
|                           |  | Weighted<br>Average<br>price paid<br>per share | Total number of<br>shares<br>purchased as part<br>of<br>publicly<br>announced plans<br>or programs | Maximum<br>number of<br>shares that may<br>yet be<br>purchased under<br>the<br>plans or<br>programs (1)<br>1,000,000 |
| January 1st - 31st, 2007  | 192,980                                      | \$ 33.09                                       | 192,980  | 807,020  |
| February 1st - 28th, 2007 | 131,663                                      | \$ 32.65                                       | 131,663  | 675,357  |
| March 1st - 31st, 2007    | 87,204                                       | \$ 30.71                                       | 87,204   | 588,153  |
| <b>Total</b>              | <b>411,847</b>                               | <b>\$ 32.45</b>                                | <b>411,847</b>   | <b>588,153</b>   |

(1) On December 14, 2006, the Company announced a common stock repurchase program to repurchase up to 1,000,000 shares. The Company placed no deadline on the repurchase program. There were no shares purchased other than through a publicly announced plan or program.

**Item 3. Defaults Upon Senior Securities** None

**Item 4. Submission of Matters to a Vote of Security Holders** None

**Item 5. Other Information** None

**Item 6. Exhibits**

**Exhibits Index**

**No. Exhibit**

- 3.(i) Restated Articles of Organization, as amended as of February 10, 2005, incorporated by reference to the Company's Form 8-K filed on May 18, 2005.
- 3.(ii) Amended and Restated Bylaws of the Company, as amended as of February 10, 2005, incorporated by reference to the Company's Form 8-K filed on May 18, 2005.

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| <b>No.</b> | <b>Exhibit</b>  |
|------------|---|
| 4.1        | Specimen Common Stock Certificate, incorporated by reference to the Company's annual report on Form 10-K for the year ended December 31, 1992.  |
| 4.2        | Specimen preferred Stock Purchase Rights Certificate, incorporated by reference to the Company's Form 8-A Registration Statement filed by the Company on November 5, 2001.  |
| 4.3        | Indenture of Registrant relating to the 8.375% Junior Subordinated Debentures issued to Independent Capital Trust IV, incorporated by reference to the Form 8-K filed by the Company on April 18, 2002.   |
| 4.4        | Form of Certificate of 8.375% Junior Subordinated Debenture (included as Exhibit A to Exhibit 4.3).   |
| 4.5        | Amended and Restated Declaration of Trust for Independent Capital Trust IV, incorporated by reference to the Form 8-K filed by the Company on April 18, 2002.   |
| 4.6        | Form of Preferred Security Certificate for Independent Capital Trust IV (included as Exhibit D to Exhibit 4.5).   |
| 4.7        | Preferred Securities Guarantee Agreement of Independent Capital Trust IV, incorporated by reference to the Form 8-K filed by the Company on April 18, 2002.   |
| 4.8        | Indenture of Registrant relating the Junior Subordinated Debt Securities issued to Independent Capital Trust V is incorporated by reference to the Company's annual report on Form 10-K for the year ended December 31, 2006, filed by the Company on February 28, 2007.                |
| 4.9        | Form of Certificate of Junior Subordinated Debt Security for Independent Capital Trust V (included as Exhibit A to Exhibit 4.8)   |
| 4.10       | Amended and Restated Declaration of Trust for Independent Capital Trust V is incorporated by reference to the Company's annual report on Form 10-K for the year ended December 31, 2006, filed by the Company on February 28, 2007.   |
| 4.11       | Form of Capital Security Certificate for Independent Capital Trust V (included as Exhibit A-1 to Exhibit 4.10).   |
| 4.12       | Guarantee Agreement relating to Independent Capital Trust V is incorporated by reference to the Company's annual report on Form 10-K for the year ended December 31, 2006, filed by the Company on February 28, 2007.   |
| 4.13       | Forms of Capital Securities Purchase Agreements for Independent Capital Trust V is incorporated by reference to the Company's annual report on Form 10-K for the year ended December 31, 2006, filed by the Company on February 28, 2007.   |
| 10.1       | Independent Bank Corp. 1996 Non-Employee Directors' Stock Option Plan (Management contract under Item 601 (10)(iii)(A)). Incorporated by reference to the Company's Definitive Proxy Statement for the 1996 Annual Meeting of Stockholders filed with the Commission on March 19, 1996. |



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| <b>No.</b> | <b>Exhibit</b>  |
|------------|---|
| 10.2       | Independent Bank Corp. 1997 Employee Stock Option Plan (Management contract under Item 601 (10)(iii)(A)). Incorporated by reference to the Company's Definitive Proxy Statement for the 1997 Annual Meeting of Stockholders filed with the Commission on March 20, 1997.  |
| 10.3       | Independent Bank Corp. 2005 Employee Stock Plan incorporated by reference to Form S-8 filed by the Company on July 28, 2005.  |
| 10.4       | Renewal Rights Agreement noted as of September 14, 2000 by and between the Company and Rockland, as Rights Agent (Exhibit to Form 8-K filed on October 23, 2000).   |
| 10.5       | Independent Bank Corp. Deferred Compensation Program for Directors (restated as amended as of December 1, 2000). Incorporated by reference to the Company's annual report on Form 10-K for the year ended December 31, 2000.  |
| 10.6       | Master Securities Repurchase Agreement, incorporated by reference to Form S-1 Registration Statement filed by the Company on September 18, 1992.  |
| 10.7       | First Amended and Restated Employment Agreement between Christopher Oddleifson and the Company and Rockland Trust dated April 14, 2005 is filed as an exhibit under the Form 8-K filed on April 14, 2005.   |
| 10.8       | Revised employment agreements between Raymond G. Fuerschbach, Edward F. Jankowski, Ferdinand T. Kelley, Jane L. Lundquist, Edward H. Seksay and Denis K. Sheahan and the Company and Rockland Trust (Management Contracts under Item 601 (10)(iii)(A)) dated December 6, 2004 are filed as an exhibit under the Form 8-K filed on December 9, 2004.   |
| 10.9       | Amended employment agreement with Ferdinand T. Kelley filed as an exhibit under the 8-K filed on March 16, 2007.  |
| 10.10      | Options to acquire shares of the Company's Common Stock pursuant to the Independent Bank Corp. 1997 Employee Stock Option Plan were awarded to Christopher Oddleifson, Raymond G. Fuerschbach, Edward F. Jankowski, Ferdinand T. Kelley, Jane L. Lundquist, Edward H. Seksay and Denis K. Sheahan pursuant to option agreements dated December 9, 2004. The form of these option agreements were filed as exhibits under the Form 8-K filed on December 15, 2004.   |
| 10.11      | On-Site Outsourcing Agreement by and between Fidelity Information Services, Inc. and Independent Bank Corp., effective as of November 1, 2004. Incorporated by reference to the Company's annual report on Form 10-K for the year ended December 31, 2004 filed on March 4, 2005. (PLEASE NOTE: Portions of this contract, and its exhibits and attachments, have been omitted pursuant to a request for confidential treatment sent on March 4, 2005 to the Securities and Exchange Commission. The locations where material has been omitted are indicated by the following notation: {****} . The entire contract, in unredacted form, has been filed separately with the Commission with the request for confidential treatment.) |
| 10.12      | New Markets Tax Credit program Allocation Agreement between the Community Development Financial Institutions Fund of the United States Department of the Treasury and Rockland Community  |

Development with an Allocation Effective Date of September 22, 2004 is filed as an exhibit under the Form 8-K filed on October 14, 2004.

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- | <b>No.</b> | <b>Exhibit</b>  |
|------------|---|
| 10.13      | Options to acquire shares of the Company's Common Stock pursuant to the Independent Bank Corp. 2005 Employee Stock Plan were awarded to Christopher Oddleifson, Raymond G. Fuerschbach, Edward F. Jankowski, Ferdinand T. Kelley, Jane L. Lundquist, Edward H. Seksay, and Denis K. Sheahan pursuant to option agreements dated December 15, 2005. The form of option agreements used for these awards were filed as exhibits under the Form 8-K filed on December 20, 2005.  |
| 10.14      | Independent Bank Corp. 2006 Non-Employee Director Stock Plan incorporated by reference to Form S-8 filed by the Company on April 17, 2006.  |
| 10.15      | Independent Bank Corp. Stock Option Agreement for Non-Employee Director is filed as an exhibit under the Form 10-Q filed on May 9, 2006.  |
| 10.16      | Independent Bank Corp. Restricted Stock Agreement for Non-Employee Director is filed as an exhibit under the Form 10-Q filed on May 9, 2006.  |
| 10.17      | New Markets Tax Credit program Allocation Agreement between the Community Development Financial Institutions Fund of the United States Department of the Treasury and Rockland Community Development with an Allocation Effective Date of January 9, 2007 is incorporated by reference to the Company's annual report on Form 10-K for the year ended December 31, 2006, filed by the Company on February 28, 2007.   |
| 10.18      | Independent Bank Corp. and Rockland Trust Company 2007 Executive Officer Performance Incentive Plan (the "2007 Executive Incentive Plan") (Management contract under Item 601 (10)(iii)(A)). Incorporated by reference to the Company's annual report on Form 10-K for the year ended December 31, 2006, filed by the Company on February 28, 2007. (PLEASE NOTE: Portions of the 2007 Executive Incentive Plan, and its exhibits and attachments, have been omitted pursuant to a request for confidential treatment sent on March 1, 2007 to the Securities and Exchange Commission. The locations where material has been omitted are indicated by the following notation: {****}. The entire 2007 Executive Incentive Plan, in unredacted form, has been filed separately with the Commission with the request for confidential treatment.) |
| 31.1       | Section 302 Certification of Sarbanes-Oxley Act of 2002 is attached hereto.*  |
| 31.2       | Section 302 Certification of Sarbanes-Oxley Act of 2002 is attached hereto.*  |
| 32.1       | Section 906 Certification of Sarbanes-Oxley Act of 2002 is attached hereto.+  |
| 32.2       | Section 906 Certification of Sarbanes-Oxley Act of 2002 is attached hereto.+  |

\* Filed herewith

+ Furnished  
herewith

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INDEPENDENT BANK CORP.  
(registrant)

Date: May 2, 2007

/s/ Christopher Oddleifson

Christopher Oddleifson  
President and  
Chief Executive Officer

Date: May 2, 2007

/s/ Denis K. Sheahan

Denis K. Sheahan  
Chief Financial Officer  
and Treasurer  
(Principal Financial and  
Principal Accounting Officer)  
INDEPENDENT BANK CORP.  
(registrant)