

FLEETBOSTON FINANCIAL CORP

Form 10-Q

May 15, 2002

**Table of Contents**

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

**FORM 10-Q**

Quarterly Report under Section 13 or 15(d) of the Securities Exchange Act of 1934  
for quarterly period ended March 31, 2002

Transition  
Report  
pursuant to  
Section 13 or  
15(d) of the  
Securities  
Exchange  
Act of 1934  
for the  
transition  
period

\_\_\_\_\_ to  
\_\_\_\_\_

Commission File Number 1-6366

**FLEETBOSTON FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

**Rhode Island**

(State or other jurisdiction of incorporation or organization)

**100 Federal Street**

**Boston, Massachusetts**

(Address of principal executive office) **02110**

(Zip Code)

**05-0341324**

(IRS Employer Identification No.)

**(617) 434-2200**

(Registrant's telephone number, including area code)

(Former name, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file reports), and (2) has been subject to such filing requirements for the past 90 days.

YES

NO

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The number of shares of common stock of the Registrant outstanding as of April 30, 2002 was 1,046,990,220.

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**TABLE OF CONTENTS**

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

PART I. FINANCIAL INFORMATION

CONSOLIDATED STATEMENTS OF INCOME

CONSOLIDATED BALANCE SHEETS

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

CONSOLIDATED STATEMENTS OF CASH FLOWS

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 7. RESTRUCTURING-RELATED CHARGES

PART II. OTHER INFORMATION

SIGNATURES

EX-12 RATIO OF EARNINGS TO FIXED CHARGES

---

**Table of Contents**

**FLEETBOSTON FINANCIAL CORPORATION  
FORM 10-Q FOR QUARTER ENDED MARCH 31, 2002  
TABLE OF CONTENTS OF INFORMATION REQUIRED IN REPORT**

**PAGE**  

---

**PART I. FINANCIAL INFORMATION**

Management's  
Discussion and Analysis  
of Financial Condition  
and Results of  
Operations  
3

Consolidated Statements  
of Income  
Three months ended  
March 31, 2002 and  
2001  
20

Consolidated Balance  
Sheets  
March 31, 2002 and  
December 31, 2001  
21

Consolidated Statements  
of Changes in  
Stockholders' Equity  
Three months ended  
March 31, 2002 and  
2001  
22

Consolidated Statements  
of Cash Flows  
Three months ended  
March 31, 2002 and  
2001  
23

Condensed Notes to  
Consolidated Financial  
Statements  
24

**PART II. OTHER  
INFORMATION**  
29

**SIGNATURES**

31

2

---

**Table of Contents**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**PART I. FINANCIAL INFORMATION****FINANCIAL SUMMARY**

<i>Dollars in millions, except per share amounts</i>	2002	Three months ended March 31 2001
<b>Earnings</b>		
Net interest income (FTE) <sup>(a)</sup>	\$ 1,752	\$ 1,936
Noninterest income	1,584	1,524
Noninterest expense	1,756	2,853
Provision for credit losses	410	315
Net income	735	142

**Per Common Share**

Basic earnings	\$ .70	\$ .12
Diluted earnings	.70	.12
Cash dividends declared	.35	.33
Book value	16.55	17.38

**Ratios**

Return on average assets	1.52%	.27%
Return on average common equity	16.92	2.80
Total equity to assets (period-end)	9.16	9.15
Tangible common equity to assets	6.58	6.93
Tier 1 risk-based capital	8.11	7.96
Total risk-based capital	11.70	11.74
Leverage	8.20	7.89

**At March 31**

Total assets	\$192,032	\$211,741
Loans and leases	123,710	131,640
Deposits	121,522	127,989

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Long-term debt	24,348	30,134
Stockholders' equity	17,586	19,378
Nonperforming assets	2,070	1,245

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(a) The fully taxable equivalent (FTE) adjustment included in net interest income was \$22 million and \$17 million for the three months ended March 31, 2002 and 2001, respectively.

Unless otherwise indicated or unless the context requires otherwise, all references in this discussion and analysis to FleetBoston, we, us, our or similar references mean FleetBoston Financial Corporation. We are a diversified financial services company with approximately \$192 billion in assets headquartered in Boston, Massachusetts, and we currently rank as the seventh-largest financial holding company in the United States based on total assets.

Our key lines of business include Wholesale Banking, which includes commercial finance, corporate banking, commercial banking and small business services; Personal Financial Services, which includes consumer and community banking, wealth management and brokerage; International Banking, with operations in key Latin American markets as well as Asia; and Capital Markets, which includes investment banking, brokerage market-making and principal investing. You can read more about these business lines and their supporting business units in the Line of Business Information section of this discussion and analysis.

This discussion and analysis is part of our Quarterly Report on Form 10-Q to the Securities and Exchange Commission, or the SEC. This discussion updates our Annual Report on Form 10-K for the year ended December 31, 2001, which we previously filed with the SEC. You should read this information together with the financial information contained in the 10-K. Certain prior period amounts presented in this discussion and analysis have been reclassified to conform to current period classifications.

This discussion and analysis contains certain forward-looking statements with respect to our financial condition, results of operations, future performance and business. These statements are based on certain assumptions by management which involve risks and uncertainties. Actual results may differ materially from those contemplated by these statements due to many factors, including, but not limited to:

general political and economic conditions, either domestically or internationally;

the continuing political, economic and social instability in Argentina, and its potential impact on the economies of other countries in which we do business;

further deterioration in credit quality, including the resultant effect on the level of our provision for credit losses, nonperforming assets, net charge-offs and reserve for credit losses;

continued weakness in global capital markets in general, and the technology and telecommunications industries in particular, and the impact of that weakness on certain of our business lines;

legislative or regulatory developments, including changes in laws or regulations concerning taxes, banking, securities, reserve methodologies, deposit insurance, capital requirements and risk-based capital guidelines;

changes in accounting rules, policies, practices and procedures with respect to certain proposals under consideration by U.S. legislators and regulatory and self-regulatory bodies; and

legal and regulatory proceedings and related matters with respect to the financial services industry.

Earnings for both the first quarter of 2002 and 2001 were adversely impacted by the slowdown in the U.S. economy, which began in the latter half of 2000 and particularly affected revenues of our capital markets and investment services businesses in both periods. In addition, we recorded net after-tax charges of \$642 million in the first quarter of 2001 related to the Summit acquisition, the sale of our mortgage banking business, restructurings of certain of our capital markets businesses and business sale gains.

Excluding these net charges, the lower 2002 results were primarily due to higher credit costs, lower domestic commercial loan volume and the ongoing economic and political situation in Argentina. 2002 results were positively impacted by lower operating expenses from the corporate-wide cost containment program disclosed in previous SEC filings, significantly lower write-downs of investments in our Principal Investing portfolio and increased earnings from several business units, including retail finance, leasing, credit card and consumer lending.



**Table of Contents****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

In addition, 2002 earnings benefited by \$.06 per share from the discontinuance of goodwill amortization.

On April 16, 2002, we announced a series of strategic decisions designed to re-deploy capital to our core businesses and to reduce earnings volatility. Specifically, we intend to reduce our exposure to targeted, non-strategic areas of corporate lending by \$10 billion; sell or exit our investment banking and student loan processing subsidiaries, Robertson Stephens and AFSA Data Corporation, respectively; continue to scale back our Principal Investing business to a portfolio size of approximately \$2.5 billion over the next two years; and exit our Asian fixed-income business. In addition, we will work to reduce our overall exposure in Latin America, while we continue to analyze our Latin American position.

We will re-deploy capital freed up from exiting and downsizing non-core businesses to Personal Financial Services and Wholesale Banking. We expect these actions to make our businesses stronger and more competitive, increase returns and reduce earnings volatility.

You can obtain additional information concerning these decisions in our Current Report on Form 8-K dated April 16, 2002, which we filed with the SEC.

**LINE OF BUSINESS INFORMATION**

We are organized via a customer-focused organizational structure that includes four principal lines of business: Wholesale Banking; Personal Financial Services; International Banking; and Capital Markets. You can obtain additional information about the products and services offered by each line of business in the Line of Business Information section of Management's Discussion and Analysis included in our Annual Report on Form 10-K previously filed with the SEC.

We may periodically restate business line results based on modifications to management reporting, profitability measurement, methodologies and organizational changes. We have restated the information for the quarter ended March 31, 2001 presented throughout this section for comparative purposes to reflect the revised organizational structure implemented in October 2001, as well as management reporting modifications implemented in 2002. The information appearing throughout this section is presented on a fully taxable equivalent basis.

**Line of Business Earnings Summary**

Three months ended March 31 <i>Dollars in millions</i>	2002		2001		2002		2001	
	Net Income		Total Revenue		Return on Equity			
Wholesale Banking	\$311	\$326	\$1,169	\$1,191	18%	19%		
Personal Financial Services	263	282	1,612	1,598	15	20		
International Banking	79	105	408	450	20	28		
Capital Markets	(54)	168	135	nm	nm			
All Other	82	(517)	(21)	86	nm	nm		
<b>Total</b>	<b>\$735</b>	<b>\$142</b>	<b>\$3,336</b>	<b>\$3,460</b>	<b>17%</b>	<b>3%</b>		

nm not meaningful

The following discussion focuses on the components of each of our four major business lines, and explains results in terms of their underlying businesses.

**Wholesale Banking**

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Three months ended March 31  
*Dollars in millions*

2002

2001

Income statement data:

Net interest income

\$782 \$827

Noninterest income

387 364

Total revenue

1,169 1,191

Provision for credit losses

181 170

Noninterest expense

470 482

Taxes

207 213

Net income

\$311 \$326

Balance sheet data:

Average assets

\$88,900 \$96,985

Average loans

78,310 86,020

Average deposits

35,401 32,039

Return on equity

18% 19%

Wholesale Banking earned \$311 million in 2002, a decrease of \$15 million from the prior year. Earnings from the wholesale banking units reflected less demand for both loan and capital markets-related products as the economic environment remained weak. In addition, economic conditions have impacted credit quality, contributing to an increase in nonperforming loans and the provision for credit losses. Higher cash management fees, along with the impact of cost saving initiatives implemented in 2001, helped to moderate the negative impact of the weak economic climate.

Three months ended March 31  
*Dollars in millions*

2002 2001  
 Net Income

2002 2001  
 Total Revenue

2002 2001  
 Return on Equity

Commercial Finance

\$ 124 \$ 135

\$ 378 \$ 369

18% 20%

Corporate Banking

73 76 301 309 15 14

Commercial Banking

62 63 245 257 19 18

Small Business

52 52 245 256 26 25

Total

\$311 \$326 \$1,169 \$1,191 18% 19%



**Table of Contents****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

Commercial Finance earned \$124 million in the current quarter, compared to \$135 million in 2001. Higher credit costs were partially offset by increased customer demand for cash management services and strong fee generation in both the leasing and retail finance units. Modest growth in the commercial real estate and leasing portfolios was more than offset by declines in certain segments of the asset-based lending portfolio, which we repositioned to reduce credit exposure. Average loans were \$37.1 billion for the quarter ended March 31, 2002, down from \$38.5 billion a year earlier.

Corporate Banking, which includes several businesses such as traditional corporate banking and debt capital markets, as well as foreign exchange and derivatives, earned \$73 million for the quarter, a decrease of 4% compared to 2001. This decline was driven by decreases in loan volumes resulting, in part, from repositioning of the portfolio to reduce credit exposure, and by lower capital markets-related revenues, primarily foreign exchange fees and trading profits, due to current adverse market conditions. This decline was partially offset by higher cash management fees. Average loans were \$22.5 billion for the first quarter of 2002, compared to \$26.7 billion for the 2001 period, a decline of \$4.2 billion, or 16%.

Commercial Banking, which is composed of middle market lending, government banking, and global services, earned \$62 million in the first quarter of 2002, essentially flat with the prior year. Excluding a one-time \$5 million after-tax gain from the sale of a business in the first quarter of 2001, earnings increased 7%. While Commercial Banking was adversely impacted by weaker loan demand, a higher level of cash management fees and lower operating expenses resulting from cost saving initiatives implemented in 2001 more than offset the effects. Quarterly average loan balances decreased \$1.8 billion to \$14.6 billion, while deposits, particularly within the government banking unit, grew approximately \$3.1 billion to \$14.7 billion, when compared to the prior year.

Small Business earned \$52 million in 2002, consistent with 2001. Declining deposit spreads were offset by the impact of cost saving initiatives implemented in 2001. For 2002, quarterly average loans were \$4.1 billion, slightly below the prior year quarterly average of \$4.3 billion, while average quarterly deposits were \$13.1 billion compared to \$12.7 billion.

**Personal Financial Services**

Three months ended March 31	2002	2001
<i>Dollars in millions</i>		

**Income statement data:**

Net interest income	\$924	\$936
Noninterest income	688	662
Total revenue	1,612	1,598
Provision for credit losses	228	223
Noninterest expense	977	933
Taxes	144	160

Net income	\$263	\$282
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**Key performance data  
(average balances):**

Assets	\$51,535	\$48,841
Loans		

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40,239	39,229
Low cost core deposits	
52,362	47,559
Assets under management	
(period end)	
166,857	119,857
Average daily trading	
volumes - retail brokerage <sup>(a)</sup>	
13	23
<hr/>	
Return on equity	
15%	20%
<hr/>	

<sup>(a)</sup> Retail brokerage data in thousands of trades.

Personal Financial Services earned \$263 million in the current quarter, a decrease of \$19 million, or 7%, versus 2001. These lower earnings were primarily due to the impact of weaker market conditions than in 2001. In addition, declines in retail interest rates when compared to the prior year have not kept pace with the declines in wholesale rates, which reflects a decision we made to preserve customer relationships in accordance with our customer-focused strategy announced last year. Effective expense management helped to mitigate the impact of these events. The overall rate of return for this business was also impacted by the 2001 acquisition of Liberty Asset Management, which is currently being integrated into FleetBoston.

Three months ended March 31	2002	2001	2002	2001	2002	2001
<i>Dollars in millions</i>	Net Income		Total Revenue		Return on Equity	
Consumer Financial Services	\$208	\$210	\$1,154	\$1,161	21%	21%
Brokerage & Wealth Management	55	72	458	437	8	17
<hr/>						
Total	\$263	\$282	\$1,612	\$1,598	15%	20%
<hr/>						

Consumer Financial Services, which includes the Retail Distribution, Consumer Lending and Credit Card businesses, earned \$208 million in the first quarter of 2002, a decrease of just under 1% from the \$210 million earned in the same quarter a year ago. This change in earnings resulted from the declining interest rate environment, which drove down loan yields and put pressure on the deposit taking businesses as we continued our customer-focused strategy and did not pass on the full impact of these rate declines to customers. Nearly offsetting the declines was a beneficial change in deposit mix, as low cost deposit balances in this business unit increased 10%, or \$4.2 billion, while higher cost time deposits decreased \$4.1 billion.

**Table of Contents****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

In addition, expense management and cost savings resulting from the Summit acquisition helped to offset lower revenue levels. Results also benefited from an increase in credit card volumes and an improved mix in the consumer loan portfolio that we achieved through the planned exit from certain less profitable indirect lending portfolios. Average deposits of \$66.1 billion were up slightly from 2001.

The Brokerage and Wealth Management unit is composed of the Columbia Management Group, the Private Clients Group, and our Quick & Reilly brokerage group. These units were negatively impacted by weak market conditions and saw their earnings decrease 24% to \$55 million in the current quarter, compared to \$72 million in 2001. Declines in the market values of assets under management, which reflect the overall lower valuation of the stock market, drove these results. In addition, average daily trading volumes dropped 43%, and average margin loans decreased approximately \$1 billion from March 31, 2001. These changes contributed to the overall earnings decline and are products of current market conditions. A corresponding 14% decline in compensation expense within the brokerage unit helped offset the declines. The market value of domestic assets under management was \$167 billion as of March 31, 2002. Excluding \$50 billion of such assets acquired in the Liberty acquisition, the market value was \$117 billion, versus \$120 billion as of March 31, 2001.

**International Banking**

Three months ended March 31	2002	2001
<i>Dollars in millions</i>		

**Income statement data:**

Net interest income	\$257	\$287
Noninterest income	151	163
Total revenue	408	450
Provision for credit losses	78	32
Noninterest expense	203	250
Taxes	48	63

Net income	\$79	\$105
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**Balance sheet data:**

Average assets	\$25,799	\$26,025
Average loans	17,664	16,137
Average deposits	10,379	11,335

Return on equity	20%	28%
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International Banking earned \$79 million in the first quarter of 2002, compared to \$105 million in the first quarter of 2001, a decrease of \$26 million, or 25%. This decrease was directly related to the political and economic situation in Argentina. Argentina's net income for the

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quarter was \$8 million, compared to \$34 million in the prior year, a decline of 76%. The decline in Argentina reflects the significant deterioration that has occurred in that country's economy over the past twelve months. A new government was installed during the first quarter of 2002, and radical changes have been made to monetary and fiscal policies. Such changes included the pesification of loans and deposits that had been denominated in U.S. dollars and the abolishment of the fixed currency exchange rate. Brazil earned \$52 million, which was flat compared to 2001's levels. Increased net interest revenue from loan growth, coupled with effective control of operating expenses, helped to offset lower fee income. You can read more detailed information about Argentina and Brazil in the Country Risk section of this discussion and analysis.

### Capital Markets

Three months ended March 31	2002	2001
<i>Dollars in millions</i>		

#### Income statement data:

Net interest income	\$(16)	\$(18)
Noninterest income	184	153
Total revenue	168	135
Noninterest expense	170	225
Tax (benefit)/expense	(2)	(36)

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Net income	\$	\$(54)
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#### Key performance data:

Average assets	\$7,279	\$9,167
M&A/Underwriting fees	35	62
Average daily trading volumes - Fleet Specialist <sup>(a)</sup>	70	52
Robertson Stephens <sup>(b)</sup>	46	85

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Return on equity	nm	nm
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(a) Fleet Specialist data in thousands of trades.

(b) Robertson Stephens data in millions of shares.  
nm not meaningful

Capital Markets includes Fleet Specialist, Principal Investing and Robertson Stephens. These units continued to be affected by adverse market conditions and reported breakeven results for the quarter, compared to a net loss of \$54 million for the prior year.

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Three months ended March 31 <i>Dollars in millions</i>	2002	2001	2002	2001	2002	2001
	Net Income		Total Revenue		Return on Equity	
Fleet Specialist	\$26	\$34	\$80	\$98	30%	36%
Principal Investing						
(7) (83) (6) (121) nm nm						
Robertson Stephens						
(19) (5) 94 158 nm nm						
<b>Total</b>						
\$ \$(54) \$168 \$135 nm nm						

nm not meaningful

Fleet Specialist is one of the largest specialist firms on the NYSE representing the equity securities of approximately 500 companies and accounting for roughly 19% of the volume on the Big Board. It earned \$26 million in 2002, a decrease of \$8 million, or 24%, from the first quarter of 2001. The impact of an increase in the average daily trading volume of 18,000 trades per day, or 35%, was offset by lower volatility in market prices and the mandated conversion to decimal price quotes that reduced profit opportunities and narrowed spreads on the NYSE.

Principal Investing recorded a loss of \$7 million in the first quarter of 2002, compared to a loss of \$83 million a year ago. First quarter 2001 results were affected by write-downs (\$80 million after-tax) taken against this portfolio,



**Table of Contents****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

reflecting the impairment that resulted from the slowdown in the U.S. economy. At March 31, 2002, the aggregate carrying value of the Principal Investing portfolio was \$3.6 billion, a decline of 18% from the first quarter of 2001.

In both 2002 and 2001, Robertson Stephens' results were negatively impacted by the downturn in capital markets activities, producing a loss of \$19 million in the 2002 quarter versus a loss of \$5 million in 2001. The higher 2002 loss was mainly a result of limited underwriting activities and decreased brokerage revenues. Average daily trading volumes declined 46% in the first quarter of 2002 to a level of 46 million shares traded per day, compared to 85 million shares traded per day during the same period a year earlier.

**All Other**

All Other includes transactions not allocated to our principal business lines, the residual impact of methodology allocations, such as the provision for credit losses, reserve for credit losses and equity allocations, combined with transfer pricing offsets. The business activities of our Treasury unit are also included in All Other. The Treasury unit is responsible for managing our securities and residential mortgage portfolios, the balance sheet management function and wholesale funding needs.

Earnings in All Other can fluctuate with changes affecting the consolidated provision for credit losses, one-time charges, gains and other corporate actions not driven by specific business units. All Other showed net income of \$82 million in the current quarter, compared to a net loss of \$517 million in 2001. In 2001, All Other incurred charges related to the Summit acquisition and related integration activity, an estimated loss on the sale of our mortgage banking business, restructuring charges related to severance and related costs associated with downsizing. These were partially offset by gains from divestitures.

**CONSOLIDATED RESULTS OF OPERATIONS****Net Interest Income**

FTE basis <i>In millions</i>	Three months ended March 31,	
	2002	2001
Interest income	\$2,716	\$3,918
Tax-equivalent adjustment		
22 17		
Interest expense		
986 1,999		
<b>Net interest income</b>		
<b>\$1,752 \$1,936</b>		

Net interest income decreased \$184 million, or 10%, compared to the three months ended March 31, 2001, primarily the result of a decline in domestic loan volume, increases in nonperforming loans, and the impact of Argentine government actions (i.e., allowing the peso to float against the U.S. dollar and converting into pesos certain assets and liabilities that were previously denominated in U.S. dollars) on the level of Argentine assets and liabilities. An additional factor contributing to the decline was the sale of the mortgage banking business in the second quarter of 2001, specifically the transfer of escrow deposits and a shift from mortgages held for sale to short-term lower yielding assets. These declines were partially offset by an increase in low cost domestic savings deposits and a decrease in high cost wholesale funding.

**Net Interest Margin and Interest Rate Spread**

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Three months ended March 31 FTE basis <i>Dollars in millions</i>	2002		2001	
	Average Balance	Rate	Average Balance	Rate
Securities	\$27,353	5.52%	\$32,480	6.93%
Loans and leases:				
Domestic				
106,174	6.71	115,507	8.76	
International				
20,022	8.75	18,260	11.91	
Due from brokers/dealers				
3,969	1.43	3,389	5.32	
Mortgages held for sale				
364	6.50	2,765	7.25	
Other				
12,411	4.41	10,955	8.37	
<b>Total interest earning assets</b>				
170,293	6.47	183,356	8.64	
Deposits				
95,487	2.26	98,670	4.41	
Short-term borrowings				
16,586	3.54	22,915	6.37	
Due to brokers/dealers				
3,911	1.20	3,672	6.24	
Long-term debt				
24,942	4.78	31,021	6.61	
<b>Interest bearing liabilities</b>				
140,926	2.83	156,278	5.18	
Interest rate spread				
3.64		3.46		
Interest-free sources of funds				
29,367		27,078		
<b>Total sources of funds</b>				
\$170,293	2.34%	\$183,356	4.41%	
<b>Net interest margin</b>				
4.13%		4.23%		

Net interest margin for the first quarter of 2002 declined 10 basis points compared to the prior year period. This decline resulted primarily from a lower level of earning assets, primarily lower domestic loan volume and lower mortgages held for sale following the sale of Fleet Mortgage in the second quarter of 2001. Changes in the components of interest earning assets and interest bearing liabilities are discussed in more detail below.

Average securities decreased \$5.1 billion to \$27.4 billion for the three months ended March 31, 2002. This decrease was primarily due to sales of securities throughout 2001, including \$8 billion of low margin securities following the Summit acquisition, offset in part by purchases of domestic debt securities in the fourth quarter of 2001 and the first quarter of 2002.

Average domestic loans and leases decreased \$9.3 billion to \$106.2 billion for the first quarter of 2002, driven primarily by lower domestic commercial, residential and consumer margin loan volumes. These declines were offset, in part, by lease financing receivables and consumer home equity loans. Quarter to quarter, average international loans and leases increased \$1.8 billion to \$20 billion, primarily the result of commercial loan growth in several countries, with the largest increase in Brazil.

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Average mortgages held for sale decreased \$2.4 billion compared to the first quarter of 2001, due to the sale of the mortgage banking business. We continue to originate mortgage loans through our retail banking branches.

**Table of Contents****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

Average other interest earning assets increased \$1.5 billion to \$12.4 billion for the first quarter of 2002, the result of an increase in securities purchased under agreements to resell.

The \$3.2 billion decrease in average interest bearing deposits compared to the first quarter of 2001 reflects a \$5 billion decline in international deposits, primarily a result of the economic situation in Argentina, specifically the devaluation of the peso, as well as a decline of \$6.6 billion in domestic time deposits. Partially offsetting these declines was an \$8.4 billion increase in average money market deposits, enhanced by an increase in customer enrollment in HomeLink, our on-line banking product.

The \$6.3 billion decrease in average short-term borrowings is mainly attributable to a decreased use of federal funds purchased and other short-term borrowings as a funding source as a result of the excess funds from securities sales and the sale of Fleet Mortgage. The decline in yields reflects Federal Reserve Board interest rate reductions throughout 2001.

Average long-term debt decreased \$6.1 billion to \$24.9 billion for the first quarter of 2002, reflecting maturities of debt throughout 2001 and the first quarter of 2002, offset, in part, by issuances during the same period. The decline in yields also reflects the impact of Federal Reserve Board interest rate reductions throughout 2001.

**Provision for Credit Losses**

The provision for credit losses for the first quarter of 2002 amounted to \$410 million, compared to \$315 million for the 2001 period. This increase primarily resulted from continued pressure on credit costs due to the domestic economic downturn experienced throughout 2001, particularly in commercial lending, as well as the continued economic and political instability in Argentina.

The provision for credit losses reflects management's assessment of the adequacy of the reserve for credit losses, considering the current risk characteristics of the loan portfolio and economic conditions. Levels of future provisions will continue to be a function of management's assessment of credit risk based upon its quarterly review of the reserve for credit losses, including assessments of the potential impact of domestic economic conditions and the continuing instability in Argentina. Currently, we expect continued high levels of credit costs in 2002, but the level of future provisions cannot be determined with certainty. You can obtain additional information on the reserve for credit losses in the Reserve for Credit Losses section of Management's Discussion and Analysis, and in Notes 1 and 5 of the Notes to Consolidated Financial Statements, contained in our 2001 10-K, as well as the Reserve for Credit Losses Activity section of this discussion and analysis.

**Noninterest Income**

Three months ended March 31	2002	2001
<i>In millions</i>		
Investment services revenue	\$433	\$388
Banking fees and commissions	389	390
Capital markets revenue	339	94
Credit card revenue	172	164
Processing-related revenue	81	188
Other noninterest income	170	300
Total noninterest income	\$1,584	\$1,524

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Noninterest income increased \$60 million in the first quarter of 2002 compared to the same period a year ago, with the most significant increases in capital markets and investment services revenues. The improvement in capital markets revenue was due to the absence of the previously mentioned \$265 million loss on the sale of the Summit securities portfolio in the 2001 period, as well as lower investment write-downs in the Principal Investing portfolio in the 2002 period. Investment services revenue benefited from the Liberty Asset Management acquisition which we completed in the fourth quarter of 2001. Partially offsetting these increases were declines in processing-related revenue and other noninterest income, as the first quarter of 2001 included \$107 million of mortgage banking revenue and \$146 million of gains related to branch divestitures and the sale of several small businesses.

### Investment Services Revenue

Three months ended March 31 <i>In millions</i>	2002	2001
Investment management revenue	\$ 292	\$ 225
Brokerage fees and commissions		
141 163		
<b>Total investment services revenue</b>		
<b>\$433 \$388</b>		

### Investment Management Revenue

Three months ended March 31 <i>In millions</i>	2002	2001
Columbia Management Group	\$ 125	\$ 27
Private Clients Group		
88 98		
Institutional businesses		
35 43		
International		
26 38		
Mutual Fund & Investment		
15 16		
Other		
3 3		
<b>Total</b>		
<b>\$292 \$225</b>		

Investment management revenue increased \$67 million in the quarterly comparison. This was primarily the result of the acquisition of Liberty, which is included in Columbia Management Group in the table above, offset, in part, by a lower market valuation of domestic assets under management and a decline in Argentina's investment management

**Table of Contents****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

revenue due to the devaluation of the peso. At March 31, 2002, total domestic and international assets under management amounted to \$175 billion. Excluding \$50 billion related to Liberty, such total was \$125 billion, compared to \$128 billion at March 31, 2001.

*Brokerage Fees and Commissions*

Brokerage fees and commissions declined \$22 million in the quarterly comparison, due mainly to the impact of the continued adverse market conditions on Robertson Stephens. These conditions resulted in lower stock trading volumes and related declines in revenue.

**Banking Fees and Commissions**

Three months ended March 31 <i>In millions</i>	2002	2001
Cash management fees	\$ 124	\$ 84
Deposit account charges		
106 129		
Electronic banking fees		
61 51		
Other		
98 126		
<b>Total banking fees and commissions</b>		
\$389 \$390		

Banking fees and commissions remained flat compared to the first quarter of 2001, as increases in cash management and electronic banking fees were offset by lower deposit and other fees. The 48% rise in cash management fees was driven by higher volumes/rates. Declines in deposit and other fees resulted from the impact of devaluation on the reported levels of revenues and expenses in Argentina, and a change in fee structure, in line with our customer-focused strategy.

**Capital Markets Revenue**

Three months ended March 31 <i>In millions</i>	2002	2001
Market-making revenue	\$ 116	\$ 197
Foreign exchange revenue		
83 43		
Syndication/agency fees		
41 40		
Advisory fees		
30 41		
Trading profits and commissions		
26 3		
Underwriting revenue		
16 40		
Securities gains/(losses)		
15 (213)		
Principal investing		

---

Total capital markets revenue  
\$339 \$94

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Capital markets revenue decreased \$152 million, excluding the previously mentioned \$265 million loss on the sale of the Summit securities portfolio and the \$132 million of investment write-downs in the Principal Investing portfolio recorded in the 2001 period, with declines noted in market-making revenue, underwriting revenue and advisory fees. These declines were primarily the result of the slowdown in capital markets activities experienced throughout 2001. This slowdown is expected to continue well into 2002. Partially offsetting these decreases was an increase in foreign exchange revenue more fully described below. Revenues from capital markets activities are impacted by a variety of factors, including investor sentiment, the condition of the economy, interest rates and equity markets.

The \$81 million decrease in market-making revenue resulted from decreased transaction volumes at Quick & Reilly and Robertson Stephens, due to the effect of market conditions on these businesses.

Foreign exchange revenue increased \$40 million in the first three months of 2002, primarily due to Argentina benefiting from being in a long dollar position (U.S. dollar assets funded by local currency liabilities) as the peso devalued.

Advisory fees decreased \$11 million in the first quarter of 2002, reflecting a lower level of advisory activities at Robertson Stephens, resulting from lower demand for investment banking services in the difficult market environment.

Trading profits and commissions increased \$23 million for the three months ended March 31, 2002, primarily attributable to Robertson Stephens.

Underwriting revenue in 2002 declined \$24 million compared to the first quarter of 2001, with the decrease principally at Robertson Stephens as a result of market conditions.

Securities gains/(losses) increased \$228 million compared to the first quarter of 2001, with the increase due to the absence of the \$265 million securities sale loss recorded in 2001, offset by the absence of gains from sales of domestic bonds in the 2001 quarter.

Principal investing revenue increased \$69 million for the first three months of 2002, due to investment write-downs of \$132 million recorded in the 2001 period in response to the weakened market environment. During the first quarter of 2002, we made new investments of \$135 million, and as of March 31, 2002, the Principal Investing business had unfunded commitments totaling approximately \$2 billion. These commitments are drawn down periodically throughout the life of the respective fund. As of March 31, 2002, the Principal Investing portfolio had an aggregate carrying value of approximately \$3.6 billion, composed of direct investments in privately held companies and direct investments in companies whose stocks are publicly traded, as well as indirect investments in primary or secondary funds. As we discussed in the Financial Summary section of this discussion and analysis, we recently announced our intent to reduce the size of this portfolio to approximately \$2.5 billion over the next couple of years.

#### **Credit Card Revenue**

Credit card revenue increased \$8 million compared to the same period a year ago, primarily the result of higher interchange fees, reflective of greater card usage, and higher

**Table of Contents****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

securitization income. These increases were partly offset by higher deferred acquisition costs.

**Processing-Related Revenue**

Processing-related revenue amounted to \$81 million for the first three months of 2002, compared to \$188 million for the first three months of 2001. This \$107 million decline was attributable to the sale of the mortgage banking business in the second quarter of 2001. Excluding mortgage banking revenue for 2001, overall processing-related revenue was flat year to year.

Processing-related revenue includes revenues from AFSA Data Corporation, or AFSA, which provides third party student loan services and, through contracts with various government agencies, provides healthcare and welfare services. AFSA is the largest student loan servicer in the United States with over 8 million accounts and nearly \$87 billion of serviced loans outstanding, a 14% increase over the prior year period.

**Other**

Other noninterest income for the three months ended March 31, 2002 decreased \$130 million to \$170 million, compared to the same period a year ago. This decrease was mainly due to the absence of gains totaling \$146 million recorded in the 2001 period associated with 2000 branch divestitures and the sale of several small businesses.

**Noninterest Expense**

Three months ended March 31 <i>In millions</i>	2002	2001
Employee compensation and benefits	\$927	\$1,055
Occupancy and equipment 269 287		
Marketing and public relations 52 63		
Legal and other professional 41 69		
Intangible asset amortization 22 100		
Merger- and restructuring-related charges 487		
Loss on sale of mortgage banking business 327		
Other 445 465		
<b>Total noninterest expense</b>		
\$1,756 \$2,853		

Noninterest expense for the first quarter of 2002 decreased \$1.1 billion, or 38%, compared to the same period in 2001. This decline reflected the absence of aggregate charges of \$859 million related to the Summit acquisition, the sale of Fleet Mortgage and the restructuring of our capital markets businesses recorded in the 2001 period. Also contributing to the decline was the absence of goodwill amortization in the first quarter of 2002 in accordance with SFAS No. 142, Goodwill and Other Intangible Assets, which we adopted on January 1, 2002. The remaining decrease in noninterest expense for the three months ended March 31, 2002 resulted primarily from cost saving initiatives implemented in 2001.

**Income Taxes**



We recorded income tax expense of \$413 million for the first quarter of 2002, compared to \$133 million for the same period a year ago. Our effective tax rate was 36.0% and 48.4% for the first quarters of 2002 and 2001, respectively. The higher tax rate for the prior period was generally attributable to a portion of the merger- and restructuring-related charges that was nondeductible. The effective tax rate in the current period was further reduced by the elimination of goodwill amortization in accordance with SFAS No. 142.

## **FINANCIAL CONDITION**

### **Risk Management**

Our management of the risks inherent in our businesses is essential for understanding and assessing our financial performance and for creating long-term value. Four of the primary risk factors inherent in our businesses are credit risk, liquidity risk, market risk and operating risk. All of these risks, if not effectively managed, can result in losses to FleetBoston, as well as erosion of our capital and damage to our reputation. We have a series of risk processes to identify the extent of risk involved in a business activity, to establish appropriate controls and monitor compliance with our risk mitigation strategies. While these processes assist us in managing our risk exposures, they cannot fully insulate us from losses. Our businesses require us to take risks while ensuring that we receive adequate compensation for the risks undertaken. Despite best efforts, losses can, and will, periodically occur. Consequently, we continually seek to improve our risk management culture to better balance risks and returns while operating in a dynamic environment.

You can obtain additional information on our risk management infrastructure, and related credit risk, liquidity risk, market risk and operating risk management processes, in the Financial Condition section of Management's Discussion and Analysis contained in our 2001 10-K. The following sections provide additional information about credit risk, liquidity risk and market risk.

### **Credit Risk Management**

Credit risk is defined as the risk of loss arising from a counterparty's failure or inability to meet payment or performance terms of a contract with us. Our credit risk management processes are intended to address the management of all forms of credit risk, including balance sheet and off-balance sheet exposures, through the establishment of credit policies, the approval of underwriting standards and concentration limits and the granting of credit approval authorities. We have designed these processes to ensure that risks are assessed, properly approved and continuously monitored.

**Table of Contents****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS****Loans and Leases**

<i>In millions</i>	March 31, 2002	December 31, 2001	March 31, 2001
<b>Domestic:</b>			
Commercial and industrial	\$46,938	\$48,486	\$54,249
Commercial real estate	11,915	11,518	11,336
Consumer	32,077	32,349	34,424
Lease financing	13,763	14,413	13,296
<b>Total domestic loans and leases</b>	<b>104,693</b>	<b>106,766</b>	<b>113,305</b>
<b>International:</b>			
Commercial	17,477	18,631	15,415
Consumer	1,540	2,783	2,920
<b>Total international loans and leases</b>	<b>19,017</b>	<b>21,414</b>	<b>18,335</b>
<b>Total loans and leases</b>	<b>\$123,710</b>	<b>\$128,180</b>	<b>\$131,640</b>

Total loans and leases decreased \$4.5 billion to \$123.7 billion from December 31, 2001. This decrease was due to declines of \$1.5 billion in domestic commercial & industrial, or C&I, loans and \$650 million in lease financing, both resulting from runoff and lower business volume, as well as a decline of \$272 million in domestic consumer loans, which is described below. The \$2.4 billion decrease in our international loan portfolio was due primarily to the impact of Argentine devaluation on the U.S. dollar carrying value of Argentine loans.

*Consumer Loans*

<i>In millions</i>	March 31, 2002	December 31, 2001	March 31, 2001
<b>Domestic:</b>			
Home equity			

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\$15,055	\$13,862	\$12,375
Residential real estate		
6,763	8,131	11,051
Credit card		
5,719	5,547	4,587
Consumer margin loans		
1,832	1,976	2,740
Student loans		
993	949	1,202
Installment/other		
1,715	1,884	2,469

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Total domestic loans		
32,077	32,349	34,424

---

International		
1,540	2,783	2,920

---

Total consumer loans		
\$33,617	\$35,132	\$37,344

---

Compared to December 31, 2001, domestic consumer loans decreased \$272 million to \$32.1 billion at March 31, 2002. This decrease was mainly the result of a \$1.4 billion decline in residential real estate loans, mainly attributable to loan runoff and refinancing. Offsetting the decline was a \$1.2 billion, or 8.6%, increase in home equity loans, resulting primarily from a fourth quarter 2001 equity loan promotion.

### Country Risk

#### *Non-U.S. Operations*

Our overseas activities are subject to economic and political conditions related to, and economic and regulatory policies of, the governments of the countries in which we conduct activities, including the policies of those governments. In addition, local and regional economic conditions affect local economies and governments in varying degrees of severity and, accordingly, may also affect our Latin American and other overseas activities. You can obtain additional information about our overseas activities in the Country Risk section of Management's Discussion and Analysis contained in our 2001 10-K.

This section presents updated information about our operations in Argentina and Brazil, including information concerning the effects of the ongoing economic and political situation in Argentina on these operations.

In broad terms, the total assets of our overseas operations are subject to a number of risks, collectively referred to as country risk. Country risk includes the following:

- the possibility of deteriorating economic conditions;
- political and social upheaval;
- nationalization and expropriation of assets;
- exchange controls/restrictions on the remittance of funds (transfer or cross-border risk); and
- currency depreciation or devaluation.

Cross-border outstandings, which are included in the total assets of our overseas operations, are subject to transfer, or cross-border, risk in addition to credit risk. Cross-border risk is the risk that customers will be unable to meet their contractual repayment obligations of principal and/or interest as a result of actions taken by foreign governments, such as exchange controls, debt moratoria and restrictions on the remittance of funds. Cross-border outstandings include claims on third parties, as well as investments in, and funding of, our overseas operations.

Cross-border outstandings to Argentina and Brazil each amounted to 1% or more of our consolidated total assets at March 31, 2002 and December 31, 2001, respectively. There were no cross-border outstandings to other countries which exceeded .75% of consolidated total assets

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at March 31, 2002 and December 31, 2001, respectively.

### *Argentina*

We operate 133 branches in Argentina with total assets of approximately \$6.2 billion and \$9.3 billion at March 31, 2002 and December 31, 2001, respectively. The decline in Argentine total assets from December 31, 2001 resulted from the involuntary conversion of the majority of these assets into pesos and their subsequent devaluation. As we discussed in our 2001 10-K, in early 2002 the Argentine government implemented measures to convert all U.S. dollar denominated loans and deposits into pesos. The Argentine government continued to implement these measures during the first quarter of 2002. Since the Argentine peso devalued against the U.S. dollar, the resulting dollar value of these assets was lower at March 31, 2002. This also accounts for the decline in loans from \$6.7 billion at December 31, 2001 to \$4.7 billion at March 31, 2002.

These assets, which are subject to the country risk described above, have the following components:

**Table of Contents**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

<i>In billions</i>	March 31, 2002	Dec. 31, 2001
Loans	\$ 4.7	\$ 6.7
Placements with central bank and other banks		
.5 1.3		
Securities		
.1 .3		
Fixed assets and other nonearning assets		
.9 1.0		
<b>Total assets</b>		
\$6.2 \$9.3		

## Components of total assets:

Assets recorded in the Argentine operation funded by liabilities from local residents

\$1.8 \$4.5

Cross-border outstandings see separate table

\$4.4 \$4.8

The table below presents the components of loans.

<i>In billions</i>	March 31, 2002	Dec. 31, 2001
Consumer	\$ .6	\$ 1.8
Corporate		
2.7 3.7		
Middle market		
.4 .8		
Sovereign		
1.0 .4		
<b>Total loans</b>		
\$4.7 \$6.7		

**Consumer loans** are mainly composed of residential mortgages and automobile loans. **Corporate loans** include loans to subsidiaries of U.S. and European multinationals, and to large Argentine corporations. **Sovereign loans** and related exposures include provincial loans and federal government obligations acquired in the fourth quarter 2001 Argentine government bond swap, which were reclassified from securities. In addition, at March 31, 2002, sovereign loans include the estimated compensation to be received from the Argentine government for the difference between converting loans at a rate of 1 peso per U.S. dollar and deposits at 1.4 pesos per U.S. dollar.

At March 31, 2002, Argentine nonperforming assets, or NPAs, were \$202 million, while net credit losses for the first quarter of 2002 were \$21 million. We anticipate that the impact of the Argentine government's actions and the continued recession in Argentina will lead to a substantial increase in NPAs from the March 31, 2002 level. In addition, the Interagency Country Exposure Review Committee, or "ICERC," of

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U.S. banking regulators has indicated that it will require the banking industry to establish an Allocated Transfer Risk Reserve, or ATRR, to cover 50% of Argentine cross-border exposure, as defined, by June 30, 2002. Management had considered the potential of an ATRR regulatory event when recording prior provisions for credit losses. However, until the implementation of the actual regulations is reviewed with the regulators, the ultimate consequences of this regulatory action cannot be determined.

We have \$450 million on deposit with the Argentine central bank to meet statutory reserve requirements related to our Argentine operation's \$1.8 billion of local deposits. We are required by local regulations to place the required reserves with the central bank based on a fixed percentage of each deposit received. The local deposits, and intercompany borrowings, primarily fund the balance sheet of our Argentine operation. The deposits are payable only by the branch in Argentina.

The Argentine government's economic measures may significantly impact interest rate and liquidity risk related to the balance sheet of our Argentine operation. To date, there is not sufficient information to fully analyze this potential liquidity and interest rate risk. We will continue to monitor the impact those measures will have on these risks.

Included in Argentine total assets of \$6.2 billion at March 31, 2002 and \$9.3 billion at December 31, 2001 are cross-border outstandings, which follow:

<i>Dollars in millions</i>	March 31, 2002	Dec. 31, 2001
<b>Argentina:</b>		
Trade-related claims		
\$1.0	\$1.0	
Other claims on third parties		
2.0	2.1	
Investment in and funding of local operations		
1.4	1.7	
<b>Total cross-border outstandings</b>		
\$4.4	\$4.8	
<b>Cross-border risk mitigation:</b>		
Insurance contracts		
.8	.8	
Guarantees, including trade-related of \$.2		
.7	.7	
<b>Total cross-border outstandings, net of cross-border risk mitigation</b>		
\$2.9	\$3.3	

(a) Commencing at December 31, 2001, we changed our method of reporting cross-border outstandings to include amounts not required in regulatory reporting. If Federal Financial Institutions Examination Council, or "FFIEC," guidelines were used for reporting, total cross-border outstandings would have been \$3.1 billion at March 31, 2002 and December 31, 2001.

(b) Total cross-border

outstandings to Argentina were 2.3% of total consolidated assets at March 31, 2002 and December 31, 2001.<sup>(c)</sup> The sector percentage allocations for banks, public and private cross-border claims on third parties under FFIEC guidelines for Argentina were 2.7%, 33.7% and 63.6% at March 31, 2002 and 1.7%, 10.9% and 87.4% at December 31, 2001, respectively.<sup>(d)</sup> Cross-border commitments for Argentina at March 31, 2002 and December 31, 2001 were \$132 million and \$160 million, respectively.<sup>(e)</sup> Amounts at December 31, 2001 were reclassified for comparative purposes.

The \$4.4 billion of cross-border outstandings at March 31, 2002 have the following cross-border risk mitigation:

Of the \$1 billion of trade-related outstandings, \$230 million are guaranteed, and are included in the \$700 million of loans with guarantees discussed below; \$770 million are not guaranteed, of which \$700 million are short-term, and have historically received preferential treatment in cross-border risk events;

\$750 million are covered by insurance. The insurance coverage is purchased from U.S. and foreign government, multilateral and private insurers. This coverage protects us from situations where repayment of these claims and intercompany funding is not permitted due to the inability of the customer to transfer funds or convert the necessary funds into the obligation currency due to government actions. FleetBoston is required to follow specific procedures if a cross-border event occurs, including timely notification of such an event to the insurer;

\$700 million represents loans with guarantees that cover credit and cross-border risk. The Argentine government enacted exchange controls in December 2001 that limited the transfer of funds outside of that country. These regulations continue to be modified. As of March 31, 2002, our cross-border outstandings





**Table of Contents****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

continue to be impacted by these regulations, and this has resulted in delays in the transfer of U.S. dollars outside of Argentina. We are unable to determine at the present time the ultimate impact those measures will have on our cross-border outstandings.

*Argentine Mutual Funds*

Our Argentine operation managed approximately \$230 million of mutual funds at March 31, 2002. Certain of the Argentine government's economic measures, which restricted withdrawals of bank deposits, also applied to mutual fund redemptions. Therefore, mutual fund investors could not receive redemptions of their funds.

*Argentine Currency Position*

Currency positions expose us to gains or losses that depend on the relationship between currency price movements and interest rate differentials. The following table presents our Argentine currency position, which reflects the prevailing economic conditions and government measures implemented during the quarter.

<i>In millions</i>	March 31, 2002		December 31, 2001	
	Quarter- End	Daily Average	Quarter- End	Daily Average
Argentina <sup>(a)(b)</sup>	\$ 30	\$ 80	\$ 52	\$ (23)

(a) Positive values reflect U.S. dollar assets funded by local currency liabilities (i.e., a long position in U.S. dollars).

(b) Negative values reflect local currency assets funded by U.S. dollars (i.e., a short position in U.S. dollars).

This currency position resulted in a \$40 million foreign exchange gain, which was recorded in capital markets revenue in the first quarter. The continued evolution of the Argentine government's economic measures may impact the size and direction of our currency position in future periods. We continue to monitor this position and its potential impact on our results of operations.

As a result of the change in Argentina's financial system from U.S. dollars to pesos, we changed the functional currency of the Argentine unit from the U.S. dollar to the peso, in accordance with SFAS No. 52, Foreign Currency Translation, during the first quarter of 2002. The government measures created peso assets in excess of peso liabilities. The impact of this first quarter change was a \$175 million after-tax unrealized loss, which was recorded in other comprehensive income.

*2002 Developments*

The Argentine government has continued to implement various decrees. The president recently appointed a new economy minister who will be evaluating changes to the current economic program.

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In December 2001, the Argentine government issued an order imposing limitations on the ability of bank customers in Argentina to withdraw funds from their accounts in Argentine banks (the *corralito*). Since the *corralito* was issued, a large number of customers of our Argentine operation, or BankBoston Argentina, have filed complaints in the Argentine courts against BankBoston Argentina seeking to invalidate the *corralito* (on constitutional grounds) and withdraw their funds. Based on BankBoston Argentina's market share, we expect that a substantial number of additional suits may be filed seeking similar relief.

We continue to monitor and evaluate the Argentine economic situation and related economic measures discussed above, and will adjust our strategy as deemed appropriate. However, in light of the changing economic measures and continuing economic, political and social uncertainty in the country, it is not possible to predict the impact that future developments may have on Argentina's economic growth, or on our operations in Argentina.

### **Brazil**

We operate 67 branches in Brazil with total assets of approximately \$11.1 billion and \$12 billion at March 31, 2002 and December 31, 2001, respectively. These assets are subject to country risk as described above, and have the following components:

<i>In billions</i>	March 31, 2002	Dec. 31, 2001
Loans	\$7.1	\$7.3
Securities		
1.5	1.5	
Resale agreements		
1.1	1.5	
Other treasury assets		
.7	1.0	
Fixed assets and other nonearning assets		
.7	.7	
<b>Total assets</b>		
\$11.1	\$12.0	

### Components of total assets:

Assets recorded in the Brazilian operation funded by liabilities from local residents	\$3.0	\$3.6
Cross-border outstandings see separate table	\$8.1	\$8.4

**Table of Contents****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The table below presents the components of loans.

<i>In billions</i>	March 31, 2002	Dec. 31, 2001
Consumer	\$ .4	\$ .4
Corporate:		
Multinationals		
3.4	3.1	
Brazilian corporations		
2.8	3.3	
Middle market and financial institutions		
.5	.5	
<b>Total loans</b>		
\$7.1	\$7.3	

NPAs in the Brazilian portfolio were not significant at March 31, 2002, nor were net credit losses for the quarter.

As part of our Brazilian operation's balance sheet management, we held approximately \$3.2 billion of treasury assets at March 31, 2002. Securities available for sale totaled \$1.4 billion, composed mainly of government bonds. These securities have an average duration of approximately two years. We had \$1.1 billion of resale agreements with banks in Brazil, which were collateralized by Brazilian government bonds.

Our Brazilian operation's balance sheet is partially funded by third party liabilities where the provider assumes the transfer risk, which is discussed below, intercompany funding and local liabilities.

Included in Brazilian total assets of \$11.1 billion and \$12 billion at March 31, 2002 and December 31, 2001, respectively, are cross-border outstandings, which follow:

<i>Dollars in millions</i>	March 31, 2002	Dec. 31, 2001
<b>Brazil:</b>		
Trade-related claims		
\$4.0	\$3.9	
Other claims on third parties		
1.5	1.8	
Investment in and funding of local operation		
2.6	2.7	

Total cross-border  
outstandings  
\$8.1 \$8.4

---

Cross-border risk  
mitigation:

Insurance contracts

\$1.1 \$1.1

Other trade-related  
transfer risk mitigation

1.6 1.6

Third party funding

1.9 2.1

Guarantees, including  
trade-related of \$.6

1.1 1.1

---

Total cross-border  
outstandings, net of  
cross-border risk  
mitigation  
\$2.4 \$2.5

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(a) Commencing at December 31, 2001, we changed our method of reporting cross-border outstandings to include amounts not required in regulatory reporting. If FFIEC guidelines were used for cross-border reporting, total cross-border outstandings would have been \$5 billion and \$5.1 billion at March 31, 2002 and December 31, 2001, respectively.

(b) Total cross-border outstandings to Brazil as a percentage of total consolidated assets were 4.2% and 4.1% at March 31, 2002 and December 31, 2001, respectively.<sup>(c)</sup> The sector percentage allocations for banks, public and private cross-border claims on third parties under FFIEC guidelines for Brazil were .7%, 16.4% and 82.9% at March 31, 2002 and 1.1%, 16.6% and 82.3% at December 31,

2001,  
respectively.<sup>(d)</sup> Cross-border  
commitments  
for Brazil at  
March 31,  
2002 and  
December 31,  
2001 were  
\$60 million  
and  
\$50 million,  
respectively.<sup>(e)</sup> Trade-related  
claims at  
March 31,  
2002 and  
December 31,  
2001 include  
\$1.7 billion  
funded by  
intercompany  
liabilities that  
are not  
reflected in  
investment in  
and funding of  
local  
operations.

Our Brazilian operation actively uses various products to mitigate the cross-border risk related to its third party claims and intercompany funding. Cross-border risk mitigation related to the \$8.1 billion of cross-border outstandings at March 31, 2002 is summarized below.

Of the \$4 billion of trade-related outstandings, \$630 million are guaranteed, and are included in the \$1.1 billion of loans with guarantees; \$1.6 billion are included in other trade-related transfer risk mitigation; \$620 million are included in the \$1.9 billion of assets funded with third party liabilities discussed below; and of the remaining \$1.2 billion, \$560 million are short-term, and have historically received preferential treatment in cross-border risk events.

\$1.1 billion was covered by insurance contracts (see discussion in Argentina section for more information);

\$1.6 billion was related to transfer risk mitigation, all of which is trade-related and included in the \$4 billion of trade-related claims in the table above. The cross-border risk mitigation is designed so that payment of these claims and intercompany funding is made outside of Brazil by third parties in the event of a cross-border risk event. The repayment is tied to trade transactions authorized and approved by the Brazilian central bank. In order to maintain our cross-border risk protection, it is necessary that the Brazilian export markets remain open;

\$1.9 billion of assets funded by third-party liabilities where the provider assumes the transfer risk; these funds are typically raised from correspondent banks. In these cases, the provider of funds assumes the risk of nonpayment if, at the time a payment is due on the funding, a cross-border risk event occurs due to government action. The provider of funds is contractually bound to either accept local currency in repayment or wait until the event ceases to exist to receive payment;

\$1.1 billion represents loans with guarantees that cover credit and cross-border risk. The guarantees include a combination of guarantees from non-Brazilian domiciled companies, funded participations and other third party guarantees.

The third party funding and guarantees may require us to perform certain processes to ensure our coverage under the various cross-border risk mitigation products.

#### *Mutual Funds*

We acted as manager for approximately \$6.7 billion of mutual funds in Brazil at March 31, 2002.

**Table of Contents**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*Brazilian Currency Position*

Periodically, we establish currency positions in certain countries with the intention of taking advantage of expected movements in currency exchange rates and/or interest rates. Currency positions expose us to gains or losses that depend on the relationship between currency price movements and interest rate differentials. The following table presents our Brazilian currency position.

<i>In millions</i>	March 31, 2002		December 31, 2001	
	Quarter-End	Daily Average	Quarter-End	Daily Average
Brazil <sup>(a)(b)</sup>	\$44	\$18	\$(4)	\$ 4

(a) Positive values reflect U.S. dollar assets funded by local currency liabilities (i.e., a long position in U.S. dollars).

(b) Negative values reflect local currency assets funded by U.S. dollars (i.e., a short position in U.S. dollars).

The events in a country may have varying impacts on the different classes of assets based on the nature of the country risk event. As discussed above, we consider the country risks when we establish internal limits. To date, our Brazilian operations have not been significantly impacted by the events in Argentina. We continue to closely monitor the situation in Argentina and the potential impact it could have on the Brazilian economy and our Brazilian operations.

**Nonperforming Assets**

<i>In millions</i>	March 31, 2002	Dec. 31, 2001	March 31, 2001
Domestic:			
Commercial and industrial	\$1,631	\$1,363	\$869
Commercial real estate	59	63	48
Consumer	76	70	73
OREO	18	18	29

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Total Domestic  
\$1,784 \$1,514 \$1,019

---

International:

Commercial and industrial  
\$160 \$108 \$75  
Commercial real estate  
69 126 77  
Consumer  
47 87 59  
OREO  
10 14 15

---

Total International  
\$286 \$335 \$226

---

Total NPAs  
\$2,070 \$1,849 \$1,245

---

Throughout this 10-Q, including the table above, NPAs and related ratios do not include: (1) loans greater than 90 days past due and still accruing interest, and (2) assets held for sale by accelerated disposition, or AHAD, both of which we discuss later in this section.

NPAs at March 31, 2002 increased \$221 million compared to December 31, 2001, and \$825 million compared with March 31, 2001. The three-month rise in NPAs was due primarily to additions to domestic C&I nonperforming loans. NPAs at March 31, 2002, as a percentage of related assets and as a percentage of total assets, were 1.67% and 1.08%, respectively, compared to 1.44% and .91%, respectively, at December 31, 2001.

As noted in previous public comments and our prior filings with the SEC, we anticipate further increases in NPAs during 2002. Future levels of NPAs will be influenced by economic conditions, including the impact of those conditions on our customers, interest rates and other internal and external factors existing at the time.

Loans greater than 90 days past due and still accruing interest were \$380 million, \$424 million and \$352 million at March 31, 2002, December 31, 2001 and March 31, 2001, respectively. Included in these 90 days past due and still accruing amounts were \$201 million, \$282 million and \$264 million of consumer loans at March 31, 2002, December 31, 2001 and March 31, 2001, respectively.

### *Impaired Loans*

We account for impaired loans in accordance with SFAS No. 114, Accounting by Creditors for Impairment of a Loan. Under the standard, once we have identified a loan as impaired, we measure impairment using discounted cash flows, observable market price or, in the case of collateral-dependent loans, the fair value of the collateral. When the recorded investment in an impaired loan exceeds the estimated fair value, we recognize such impairment as a valuation reserve, which we include as part of the overall reserve for credit losses.

The following table presents the status of impaired loans. Impaired loans, which are included in the NPA amounts disclosed above, are primarily commercial and commercial real estate loans on nonaccrual status.

<i>In millions</i>	March 31, 2002	Dec. 31, 2001
Impaired loans with a reserve	\$1,463	\$1,132
Impaired loans without a reserve		
204 333		

---

Total impaired loans

\$1,667 \$1,465

---

Reserve for impaired loans <sup>(a)</sup>  
\$698 \$474

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Quarterly average balance of impaired loans  
\$1,526 \$1,398

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<sup>(a)</sup> The reserve for impaired loans is part of our overall reserve for credit losses.

At March 31, 2002 and December 31, 2001, we had AHAD, which we classify as other assets in our consolidated balance sheet, with a net carrying value of \$255 million and \$270 million, respectively, none of which were accruing interest. We make transfers to this category in accordance with our intention to focus appropriate resources on the quick disposition of these assets.



**Table of Contents****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS****Reserve for Credit Losses Activity**

Three months ended March 31 <i>Dollars in millions</i>	2002	2001
Balance at beginning of year	\$3,634	\$2,709
Loans charged off (439) (330)		
Recoveries of loans charged off 50 60		
Net charge-offs (389) (270)		
Provision for credit losses 410 315		
Other <sup>(a)</sup> (46)		
Balance at end of period \$3,609 \$2,754		
Ratios of net charge-offs to average loans 1.25% .82%		
Ratios of reserve for credit losses to period-end loans 2.92 2.09		
Ratios of reserve for credit losses to period-end NPLs 177 229		

(a) Related to the devaluation of the peso in Argentina.

The reserve for credit losses to period-end loans was 2.92% at March 31, 2002, compared to 2.83% at December 31, 2001 and 2.09% at March 31, 2001. The increase from March 31, 2001 to March 31, 2002 resulted primarily from incremental provisions recorded in the fourth quarter of 2001 related to Argentine loans, coupled with an overall lower level of loans. We currently anticipate continued high levels of credit costs in 2002, in light of current economic conditions. You can obtain additional information about the reserve for credit losses in the Reserve for Credit Losses section of Management's Discussion and Analysis contained in our 2001 10-K.

**Liquidity Risk Management**

The objective of liquidity risk management is to ensure the ability of our parent company and its subsidiaries to meet their financial obligations, including the payment of deposits on demand or at their contractual maturity, the repayment of borrowings as they mature, the ability to fund new and existing loan and other funding commitments and the ability to take advantage of new business opportunities. You can obtain additional information about liquidity risk management, including sources of liquidity for our parent company and its banking and nonbanking subsidiaries, the risks posed by these sources of liquidity, and our contractual cash and other commercial and consumer commitments, in the Liquidity Risk Management section of Management's Discussion and Analysis and in Note 13 of the Notes to Consolidated Financial Statements contained in

our 2001 10-K.

At March 31, 2002, our parent company had commercial paper outstanding of \$1 billion, compared with \$895 million at December 31, 2001, and short-term liquid assets at March 31, 2002 of \$3.2 billion compared to \$3.1 billion at December 31, 2001. The parent company manages its liquidity by maintaining short-term assets at an amount sufficient to meet payment of its short- and long-term debt maturities and net cash operating shortfall over a 12-month period. Short-term liquid assets include deposits placed by the parent company with its banking subsidiaries. At March 31, 2002, our parent company had \$2.3 billion available for the issuance of senior or subordinated debt securities and other debt securities, common stock, preferred stock or trust preferred securities, under a shelf registration statement filed with the SEC.

During the first quarter of 2002, Fleet Capital Trust VIII issued \$534 million of trust preferred securities, and invested the proceeds in an equivalent amount of junior subordinated debentures issued by our parent company. We include the trust in our consolidated balance sheet, and the trust preferred securities in long-term debt. Our parent company has fully and unconditionally guaranteed the trust's obligations under the trust securities. You can obtain additional information about other trusts and their trust preferred securities in Note 7 of the Notes to Consolidated Financial Statements included in our 2001 10-K.

Based upon our parent company's level of excess funds and its ability to access the capital markets for additional funding when necessary, including its ability to issue debt and equity securities under its current shelf registration, we consider overall liquidity at March 31, 2002 sufficient to meet our current obligations to customers and debt holders, support expectations for future changes in asset and liability levels and carry on normal operations.

### **Market Risk Management**

Market risk is defined as the sensitivity of income and capital to variations in interest rates, foreign exchange rates, equity prices, commodity prices and other market-driven rates or prices. We are exposed to market risk both in our trading activities and in our non-trading, or balance sheet management, activities. The market risk management processes for these activities apply to both balance sheet and off-balance sheet exposures. You can obtain additional information about market risk and market risk management policies in the Market Risk Management section of Management's Discussion and Analysis included in our 2001 10-K.

#### *Trading Activities*

Our trading activities create exposure to price risk, or the risk of loss in earnings arising from adverse changes in the value of trading portfolios of financial instruments. Exposure to price risk arises from market-making, dealing and position-taking in interest rate, equity, currency exchange rate and precious metals markets.

We use a value-at-risk, or VAR, methodology, based on industry-standard risk measurement techniques, to measure the overall price risk inherent in our trading activities. We more fully describe this methodology in the Trading Activities section of Management's Discussion and Analysis included in our 2001 10-K.

Under this methodology, aggregate VAR averaged \$45 million daily for the three months ended March 31, 2002, a moderate increase from the daily average for all of 2001. During this period, daily VAR ranged from a

**Table of Contents****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

high of \$84 million to a low of \$28 million. At March 31, 2002, total VAR usage measured \$78 million.

For the three months ended March 31, 2002, the largest contributor to price risk in our trading activities arose from foreign exchange trading activities, which averaged \$22 million, or 49% of aggregate VAR. The majority of foreign exchange risk arises from our Argentine and Brazilian operations, which establish currency positions with the intention of taking advantage of expected movements in currency exchange rates and/or interest rates. Additional information concerning these currency positions is included in the Country Risk section of this discussion and analysis.

Risk from interest rate activities, which includes directional and spread components, for the three months ended March 31, 2002 averaged \$18 million, or 40% of aggregate VAR. Interest rate risk arises primarily from trading activity in various domestic fixed-income markets, the Brazilian sovereign and high-end corporate bond markets, and some exposure to fixed-income markets in the Asia-Pacific region.

The contribution to VAR from equity trading activities for the first three months of 2002 decreased to an average of \$5 million, or 11% of aggregate VAR. The individual activities that generate most of these risks include our NYSE specialist firm, as well as NASDAQ market-making, equity trading and a convertible bond trading and underwriting business.

Our independent Market Risk Management function routinely validates our measurement framework by conducting backtests, which compare the actual daily trading-related results against the estimated VAR with a one-day holding period. In no instance during the first quarter of 2002 did a daily aggregate trading loss exceed the one-day aggregate VAR measure associated with that date. For the three months ended March 31, 2002, daily trading-related revenues, which include certain components of capital markets revenue (trading profits and commissions, foreign exchange revenue and market-making revenue), as well as net interest income from these trading positions, ranged from a loss of \$2.8 million to a profit of \$18.8 million. For the 2001 period, those revenues ranged from a loss of \$19.8 million to a profit of \$22.1 million.

*Balance Sheet Management Activities**U.S. Dollar Denominated Risk Management*

U.S. dollar denominated assets and liabilities comprise the majority of our balance sheet. Interest rate risk, defined as the exposure of net income and financial condition to adverse movements in interest rates, is by far the most significant non-trading market risk to which the U.S. dollar denominated positions are exposed, and this risk results almost entirely from our domestic operations. You can obtain additional information about our balance sheet management activities, including the sources of interest rate risk and how we manage such risk, in the Balance Sheet Management section of Management's Discussion and Analysis included in our 2001 10-K.

To measure interest rate risk, we perform net interest income simulation analysis, which involves projecting future net interest income from assets, liabilities, and derivative positions over a three-year horizon in various interest rate scenarios. In these analyses, we use the market's implied forecast for future interest rates as the base case. As of March 31, 2002, the market assumed that the Federal Reserve Board would significantly increase short-term interest rates over the next year. Estimated exposures relate to variances in the future path of interest rates from this base case.

The following table reflects the estimated exposure of net interest income for the next 12 months due to an immediate shift in forecasted interest rates.

<i>Rate Change (Basis Points)</i>	<i>Estimated Exposure to Net Interest Income (In millions)</i>		
	March 31, 2002	Dec. 31, 2001	March 31, 2001
+200	\$ 109	\$ 51	\$ 68
-200			
(397) (252) (137)			

We believe that the exposure of our net interest income to modest changes in interest rates is insignificant. However, the balance sheet position at March 31, 2002 is exposed to a sudden and severe (e.g., 200 basis points) decline in interest rates. It is important to note that, given the current low level of interest rates, this standard scenario implies a federal funds target interest rate near 0%.

Estimated net interest income exposures at March 31, 2002 changed modestly from the prior quarter-end. These changes were mainly a consequence of the steeper yield curve at quarter-end and modified assumptions concerning the pricing dynamics of certain products, rather than the result of major balance sheet changes or interest rate risk management strategies.

**Table of Contents****MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

We also perform valuation analysis, which involves projecting future cash flows from assets, liabilities and derivative positions over a very long-term horizon, discounting those cash flows at appropriate interest rates, and then aggregating the discounted cash flows. The Economic Value of Equity, or EVE, is the estimated net present value of these discounted cash flows.

The following table reflects estimated EVE exposures assuming an immediate and prolonged shift in interest rates. While an immediate shift in interest rates is used in this analysis to provide an estimate of exposure under an extremely adverse scenario, we believe that a gradual shift in interest rates would have a much more modest impact.

<i>Rate Change (Basis Points)</i>	<i>Estimated Exposure to Economic Value (In millions)</i>		
	March 31, 2002	Dec. 31, 2001	March 31, 2001
+200	\$ 137	\$ 860	\$(399)
+100			
274 696 (372)			
-100			
(522) (738) 150			
-200			
(1,171) (1,673) (343)			

Estimated EVE exposure to a decline in interest rates is less severe at March 31, 2002 than at December 31, 2001. This change reflects the impact of hedging transactions during the quarter, which lengthened the maturities of derivatives hedging interest rate risk.

*Non-U.S. Dollar Denominated Risk Management*

Our non-U.S. dollar denominated assets and liabilities are exposed to interest rate and foreign exchange rate risks. The majority of the non-U.S. dollar denominated interest rate and foreign exchange rate risk exposure stems from our operations in Latin America, primarily Argentina and Brazil. Historically, our exposure to non-trading interest rate risk in our Latin American operations has not been significant, and at March 31, 2002, this risk continued to be insignificant outside Argentina. Within Argentina, the ongoing political and economic instability has introduced several risks, including sovereign, cross-border, credit, currency, and interest rate risks, which have become highly interrelated. Until the Argentine crisis is resolved, the ultimate balances, currency denomination and maturity structure of certain assets and liabilities will remain uncertain, making it difficult to estimate precisely the amount of interest rate risk in that country. Exposure to non-trading foreign exchange rate risk in Latin American operations is managed using a VAR methodology, which we discuss more fully in the Trading Activities section of this discussion and analysis. You can obtain additional information about our interest rate and foreign exchange rate risks associated with our operations in Argentina in the Country Risk section of this discussion and analysis, and in our 2001 10-K.

*Risk Management Instruments*

March 31, 2002 <i>Dollars in millions</i>	Notional Value	Weighted		Weighted Average Rate	
		Average Maturity (Years)	Fair Value	Receive	Pay
<b>Domestic interest rate risk management instruments</b>					

Interest rate swaps:

Receive fixed/pay variable hedging:

variable-rate loans  
 \$14,410  
 fixed-rate deposits  
 290  
 short-term debt  
 40  
 long-term debt  
 1,384

---

16,124 3.9 \$118 5.30% 2.23%

---

Pay fixed/receive variable hedging long-term debt  
 3,930 4.9 72 1.87 4.62  
 Options hedging variable-rate loans  
 9,500 .5 67

---

Total domestic interest rate risk management  
 instruments  
 29,554 3.0 257 4.63% 2.70%

**International interest rate risk management  
 instruments**

Interest rate swaps hedging foreign currency  
 denominated variable-rate deposits  
 189 1.1 (2) 3.81% 5.39%

---

Total hedges of net interest income  
 \$29,743 2.9 \$255 4.62% 2.72%

**Foreign exchange risk management instruments**

Swaps hedging foreign currency denominated  
 repurchase and resale agreements  
 \$483 1.7 (23)  
 Swaps hedging foreign currency denominated  
 long-term debt  
 87 6.0 (6)  
 Forward and spot contracts hedging foreign currency  
 denominated fixed-rate deposits and debt securities;  
 variable-rate loans; and net investment in foreign  
 operations  
 3,169 .4 (23)  
 Futures hedging foreign currency denominated resale  
 agreements  
 517 .9

---

Total hedges of foreign exchange

\$4,256 .7 \$(52)

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Total risk management instruments  
\$33,999 2.7 \$203 4.62% 2.72%

---

## Capital Management

### Capital Ratios

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	March 31, 2002	December 31, 2001	March 31, 2001
Risk-adjusted assets (in millions)	\$ 193,274	\$ 201,589	\$ 209,399
Tier 1 risk-based capital (4% minimum)	8.11%	7.37%	7.96%
Total risk-based capital (8% minimum)	11.70	10.95	11.74
Leverage (3% minimum)	8.20	7.50	7.89
Common equity to assets	9.02	8.51	8.88
Total equity to assets	9.16	8.65	9.15
Tangible common equity to assets	6.58	6.18	6.93
Tangible common equity to managed assets	6.10	5.73	6.44
Tangible total equity to assets	6.72	6.31	7.20

---

At March 31, 2002, we exceeded all regulatory required minimum capital ratios, as our Tier 1 and Total risk-based capital ratios were 8.11% and 11.70%, respectively, compared with 7.37% and 10.95%, respectively, at December 31, 2001. The leverage ratio, a measure of Tier 1 capital to average quarterly assets, was 8.20% at March 31, 2002 compared with 7.50% at December 31, 2001.

Fleet Capital Trust VIII, a statutory business trust which is included in our consolidated financial statements,

**Table of Contents**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

issued \$534 million of 7.20% trust preferred securities in March 2002. These securities qualify as Tier 1 capital.

**RECENT ACCOUNTING DEVELOPMENTS**

During the third quarter of 2001, the FASB issued SFAS No. 143, Accounting for Asset Retirement Obligations. The new standard, which addresses the diversity in practice for recognizing asset retirement obligations, is effective for fiscal years beginning after June 15, 2002. We are currently evaluating the potential impact of SFAS No. 143 on our financial position and results of operations, but do not expect the impact to be material.



**Table of Contents**

**FLEETBOSTON FINANCIAL CORPORATION**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(unaudited)

Three months ended March 31	2002	2001
<i>Dollars in millions, except per share amounts</i>		

**Interest income:**

Interest and fees on loans and  
leases

\$2,181 \$3,080

Interest on securities and  
trading assets

403 613

Other

132 225

---

Total interest income

2,716 3,918

**Interest expense:**

Deposits of domestic offices  
392 772

Deposits of international  
offices

140 300

Short-term borrowings

145 361

Long-term debt

297 510

Other

12 56

---

Total interest expense

986 1,999

---

Net interest income

1,730 1,919

---

Provision for credit losses

410 315

---

Net interest income after  
provision for credit losses

1,320 1,604

**Noninterest income:**

Investment services revenue

433 388

Banking fees and commissions	389	390
Capital markets revenue	339	94
Credit card revenue	172	164
Processing-related revenue	81	188
Other	170	300

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Total noninterest income	1,584	1,524
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Noninterest expense:

Employee compensation and benefits	927	1,055
Occupancy and equipment	269	287
Marketing and public relations	52	63
Legal and other professional	41	69
Intangible asset amortization	22	100
Merger- and restructuring-related charges	487	
Loss on sale of mortgage banking business	327	
Other	445	465

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Total noninterest expense	1,756	2,853
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Income before income taxes	1,148	275
Applicable income taxes	413	133

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Net income	\$735	\$142
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Diluted weighted average common shares outstanding (in millions)	1,049.5	1,095.9
Net income applicable to common shares	\$730	\$132
Basic earnings per share	.70	.12
Diluted earnings per share		

.70 .12  
Dividends declared  
.35 .33

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*See accompanying  
Condensed Notes to  
Consolidated Financial  
Statements.*

**Table of Contents**

**FLEETBOSTON FINANCIAL CORPORATION**  
**CONSOLIDATED BALANCE SHEETS**  
(unaudited)

	March	December
<i>Dollars in millions, except per share amounts</i>	31,	31,
	2002	2001
<hr/>		
<b>Assets</b>		
Cash, due from banks and interest-bearing deposits	\$8,050	\$12,709
Federal funds sold and securities purchased under agreements to resell	3,846	6,443
Trading assets	5,891	6,989
Securities (including pledges of \$14,580 in 2002 and \$12,472 in 2001)	29,941	26,662
Loans and leases	123,710	128,180
Reserve for credit losses	(3,609)	(3,634)
<hr/>		
Net loans and leases	120,101	124,546
<hr/>		
Due from brokers/dealers	3,722	4,960
Premises and equipment	2,724	2,881
Goodwill and other intangible assets	5,011	5,075
Other assets	12,746	13,373
<hr/>		
Total assets	\$192,032	\$203,638
<hr/>		
<b>Liabilities</b>		
Deposits:		
Domestic:		
Noninterest bearing	\$26,125	\$29,058
Interest bearing	81,580	81,074
International:		

Noninterest bearing

2,042 2,469

Interest bearing

11,775 16,736

---

Total deposits

121,522 129,337

---

Federal funds purchased and securities sold under agreements to repurchase

8,940 9,236

Other short-term borrowings

5,380 6,221

Trading liabilities

1,877 2,138

Due to brokers/dealers

3,751 4,778

Long-term debt

24,348 25,530

Accrued expenses and other liabilities

8,628 8,790

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Total liabilities

174,446 186,030

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Commitments and contingencies (Note 9)

**Stockholders equity**

Preferred stock, par value \$1.00

271 271

Common stock, par value \$.01 (1,086.6 million shares issued in 2002 and 1,086.7 million shares issued in 2001)

11 11

Common surplus

4,009 4,055

Retained earnings

14,398 14,078

Accumulated other comprehensive income

355 774

Treasury stock, at cost (40.0 million shares in 2002 and 42.9 million shares in 2001)

(1,458) (1,581)

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Total stockholders equity

17,586 17,608

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Total liabilities and stockholders equity

\$192,032 \$203,638

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*See accompanying Condensed  
Notes to Consolidated Financial  
Statements.*

**Table of Contents**

**FLEETBOSTON FINANCIAL CORPORATION**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
(unaudited)

Three months ended March 31 <i>Dollars in millions, except per share amounts</i>	Preferred Stock	Common Stock	Common Surplus	Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Treasury Stock	Total
<b>2001</b>							
Balance at December 31, 2000	\$566	\$11	\$4,814	\$14,561	\$40	\$(631)	\$19,361
Net income		142		142			
Other comprehensive income, net of taxes:							
Change in unrealized gain on securities available for sale, net of taxes and reclassification adjustment				68			
Change in translation adjustment, net of taxes				5			
Change in derivative instruments, net of taxes:							
Cumulative effect of adopting SFAS No. 133				204			
Net change in fair values of derivatives				88			
Net losses reclassified to statement of income				134			
Other comprehensive income				499			499
Total comprehensive income				641			
Cash dividends declared on common stock (\$.33 per share)		(358)		(358)			
Cash dividends declared on preferred stock	(10)			(10)			
Common stock issued in connection with dividend reinvestment and employee benefit plans		154	57	37			248
Exercise of common stock warrants		77		77			
Treasury stock purchased		(581)		(581)			
Retirement of treasury stock		(1,033)		1,033			
Other, net							

1 (1)

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 Balance at March 31, 2001

\$566	\$11	\$4,013	\$14,392	\$539	\$(143)	\$19,378
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2002

Balance at December 31, 2001

\$271	\$11	\$4,055	\$14,078	\$774	\$(1,581)	\$17,608
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Net income

735	735
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Other comprehensive loss, net of taxes:

Change in unrealized gain on securities available for sale, net of taxes and reclassification adjustment

(76)

Change in translation adjustment, net of taxes

(179)

Change in derivative instruments, net of taxes:

Net change in fair values of derivatives

(124)

Net gains reclassified to statement of income

(40)

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 Other comprehensive loss

(419)	(419)
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Total comprehensive income

316

Cash dividends declared on common stock (\$.35 per share)

(366)	(366)
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Cash dividends declared on preferred stock

(5)	(5)
-----	-----

Common stock issued in connection with dividend reinvestment and employee benefit plans

(13)	(44)	90	33
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Other, net

(33)	33
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Balance at March 31, 2002

\$271	\$11	\$4,009	\$14,398	\$355	\$(1,458)	\$17,586
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*See accompanying Condensed Notes to Consolidated Financial Statements.*



**Table of Contents**

**FLEETBOSTON FINANCIAL CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(unaudited)

Three months ended March 31	2002	2001
<i>In millions</i>		

**Cash Flows from Operating Activities**

Net income

\$735 \$142

Adjustments for noncash items:

Depreciation and amortization of  
premises and equipment

121 135

Amortization of mortgage  
servicing rights

122

Intangible asset amortization

22 100

Provision for credit losses

410 315

Deferred income tax  
expense/(benefit)

89 (125)

Securities (gains)/losses

(15) 213

Merger- and restructuring-related  
charges

487

Loss on sale of mortgage  
banking business

327

Write-downs of principal  
investing investments

132

Net decrease/(increase) in  
mortgages held for sale

111 (1,436)

Decrease in trading assets

1,098 585

Decrease in trading liabilities

(261) (345)

Decrease/(increase) in due from  
brokers/dealers

1,238 (461)

Decrease in accrued receivables,  
net

50 715

Decrease in due to  
brokers/dealers

(1,027) (422)

Decrease in accrued liabilities,  
net

(122) (568)

Other, net

(377) (669)

---

Net cash flow provided by/(used  
in) operating activities  
2,072 (753)

---

**Cash Flows from Investing  
Activities**

Net decrease/(increase) in federal  
funds sold and securities  
purchased under agreements to  
resell  
2,597 (4,656)

Purchases of securities available  
for sale  
(6,411) (2,741)

Proceeds from sales of securities  
available for sale  
1,296 9,828

Proceeds from maturities of  
securities available for sale  
1,579 1,773

Purchases of securities held to  
maturity  
(146) (155)

Proceeds from maturities of  
securities held to maturity  
199 197

Proceeds from sales of loan  
portfolios by banking subsidiary  
950

Net decrease in loans and leases  
2,167 1,936

Purchases of premises and  
equipment  
(132) (196)

Purchases of mortgage servicing  
rights  
(33)

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Net cash flow provided by  
investing activities  
1,149 6,903

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**Cash Flows from Financing  
Activities**

Net decrease in deposits  
(5,215) (750)

Decrease in short-term  
borrowings  
(613) (4,544)

Proceeds from issuance of  
long-term debt  
1,188 976

Repayments of long-term debt  
(2,821) (2,526)

Proceeds from issuance of  
common stock and exercise of  
warrants  
33 325  
Repurchase of common stock  
(581)  
Cash dividends paid  
(341) (342)

---

Net cash flow used in financing  
activities  
(7,769) (7,442)

---

Effect of foreign currency  
translation on cash  
(111) (37)

---

Net decrease in cash and cash  
equivalents  
(4,659) (1,329)

---

Cash and cash equivalents at  
beginning of period  
12,709 12,826

---

Cash and cash equivalents at end  
of period  
\$8,050 \$11,497

---

**Supplemental Disclosures**

Interest paid  
\$1,229 \$1,936  
Income taxes paid  
172 150

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*See accompanying Condensed Notes to Consolidated Financial Statements.*

**Table of Contents**

**FLEETBOSTON FINANCIAL CORPORATION**  
**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**MARCH 31, 2002**

**NOTE 1. BASIS OF PRESENTATION**

Unless otherwise indicated or unless the context requires otherwise, all references in these notes to consolidated financial statements to FleetBoston, we, us, our or similar references mean FleetBoston Financial Corporation. We are a diversified financial services company with approximately \$192 billion in assets headquartered in Boston, Massachusetts, and are organized along four principal lines of business: Wholesale Banking, Personal Financial Services, International Banking and Capital Markets.

Our interim consolidated financial statements accompanying these notes are unaudited. In the opinion of management, all adjustments (consisting only of normal recurring adjustments) necessary for a fair statement of the results of operations in these financial statements have been made. You should read these consolidated financial statements and related notes together with the financial information in our Annual Report on Form 10-K, which we previously filed with the SEC. We have reclassified certain amounts reported in prior periods to conform to current period classifications.

**NOTE 2. SECURITIES**

The following table presents securities available for sale and held to maturity:

<i>In millions</i>	March 31, 2002		December 31, 2001		March 31, 2001	
	Amortized Cost	Market Value	Amortized Cost	Market Value	Amortized Cost	Market Value
<b>Securities available for sale:</b>						
U.S. Treasury and government agencies	\$6,535	\$6,470	\$4,466	\$4,452	\$815	\$827
Mortgage-backed securities	15,707	15,870	13,786	14,057	15,256	15,484
Foreign debt securities	1,969	2,012	2,257	2,258	2,840	2,810
Other debt securities	2,680	2,662	2,854	2,849	2,997	3,017
<b>Total debt securities</b>	<b>26,891</b>	<b>27,014</b>	<b>23,363</b>	<b>23,616</b>	<b>21,908</b>	<b>22,138</b>
Marketable equity securities	450	439	492	482	846	757
Other equity securities	1,928	1,928	1,951	1,951	2,129	2,129
<b>Total securities available for sale</b>	<b>29,269</b>	<b>29,381</b>	<b>25,806</b>	<b>26,049</b>	<b>24,883</b>	<b>25,024</b>

Total securities held to maturity  
560 563 613 616 585 588

---

Total securities  
\$29,829 \$29,944 \$26,419 \$26,665 \$25,468 \$25,612

---

**NOTE 3. LOANS AND LEASES**

The following table presents details of loan and lease financing balances:

<i>In millions</i>	March 31, 2002	December 31, 2001
<b>Domestic:</b>		
Commercial and industrial		
\$46,938	\$48,486	
Commercial real estate		
11,915	11,518	
Home equity		
15,055	13,862	
Residential real estate		
6,763	8,131	
Credit card		
5,719	5,547	
Other consumer		
4,540	4,809	
Lease financing		
13,763	14,413	
<b>Total domestic loans and leases</b>		
104,693	106,766	
<b>International loans and leases</b>		
19,017	21,414	
<b>Total loans and leases</b>		
\$123,710	\$128,180	

**Table of Contents**

**FLEETBOSTON FINANCIAL CORPORATION**  
**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**MARCH 31, 2002**

**NOTE 4. RESERVE FOR CREDIT LOSSES**

A summary of activity in the reserve for credit losses follows:

Three months ended March 31 <i>In millions</i>	2002	2001
Balance at beginning of year	\$3,634	\$2,709
Gross charge-offs:		
Domestic:		
Commercial and industrial		
268 190		
Commercial real estate		
Residential real estate		
1 1		
Credit card		
68 67		
Other consumer		
34 26		
Lease financing		
23 12		
International		
45 34		
<hr/>		
Total gross charge-offs		
439 330		
<hr/>		
Recoveries:		
Domestic:		
Commercial and industrial		
26 24		
Commercial real estate		
1 2		
Residential real estate		
1 1		
Credit card		
4 9		
Other consumer		
10 7		
Lease financing		
3 3		
International		
5 14		
<hr/>		
Total recoveries		

50 60

Net charge-offs	
389	270
Provision for credit losses	
410	315
Other	
(46)	

Balance at end of period	
\$3,609	\$2,754

#### NOTE 5. GOODWILL AND INTANGIBLE ASSETS

We adopted SFAS No. 142, Goodwill and Other Intangible Assets, as of January 1, 2002. SFAS No. 142 applies to all goodwill and identified intangible assets acquired in a business combination. Under the new standard, all goodwill, including that acquired before initial application of the standard, and indefinite-lived intangible assets are not amortized, but must be tested for impairment at least annually. We will amortize finite-lived intangible assets over their useful lives and review them for impairment when circumstances warrant. In addition to the transitional impairment test, which we performed during the first quarter of 2002 and which did not result in any impairment, we must perform the required annual impairment test in the year of adoption of the standard. We are required to apply the new standard prospectively.

The following table shows the gross carrying value and accumulated amortization for significant intangible assets subject to amortization at March 31, 2002 and December 31, 2001. Core deposit intangibles, which are insignificant, are not presented in the table.

<i>In millions</i>	March 31, 2002		December 31, 2001	
	Gross Carrying Value	Accumulated Amortization	Gross Carrying Value	Accumulated Amortization
<b>Intangible assets subject to amortization:</b>				
Purchased credit card	\$398	\$246	\$398	\$230
Customer relationship <sup>(a)</sup>	195	7	195	3

<sup>(a)</sup> Recorded in connection with the Liberty acquisition.

The total net carrying value of all intangible assets subject to amortization at March 31, 2002 and December 31, 2001 was \$354 million and \$372 million, respectively. The carrying value of indefinite-lived intangible assets was \$19 million and \$13 million at March 31, 2002 and December 31, 2001, respectively. Amortization expense recorded for the three months ended March 31, 2002 and 2001 was \$22 million and \$21 million, respectively. Estimated amortization for the years ended December 31, 2002, 2003, 2004, 2005 and 2006 is \$86 million, \$85 million, \$55 million, \$18 million and \$18 million, respectively.

The carrying value of goodwill was \$4,638 million at March 31, 2002 and \$4,690 million at December 31, 2001. No goodwill was acquired, and no impairment losses were recognized, during the first quarter of 2002. The carrying value of goodwill by major line of business was \$2.9 billion for Personal Financial Services, \$1.1 billion for Wholesale Banking, \$.5 billion for Capital Markets and \$.1 billion for International Banking at March 31, 2002. These balances were unchanged from December 31, 2001 except for International Banking, which declined \$.1 billion due to the devaluation of the Argentine peso. For additional disclosures required by SFAS No. 142, refer to Note 8.

#### NOTE 6. TRUST PREFERRED SECURITIES

During the first quarter of 2002, one of our statutory business trusts, Fleet Capital Trust VIII, issued \$534 million of 7.20% trust preferred securities, and invested the proceeds in an equivalent amount of junior subordinated debentures issued by our parent company. The junior

subordinated debentures are the sole assets of the trust, and are unsecured obligations of the parent company, which



**Table of Contents**

**FLEETBOSTON FINANCIAL CORPORATION**  
**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**MARCH 31, 2002**

has fully and unconditionally guaranteed the trust's obligations under the trust preferred securities. You can obtain additional information about trust preferred securities, including similar securities issued by our other statutory business trusts, in Note 7 of the Notes to Consolidated Financial Statements contained in our 2001 10-K.

**NOTE 7. RESTRUCTURING-RELATED CHARGES**

During the year ended December 31, 2001, we recorded aggregate merger- and restructuring-related charges of \$653 million in our income statement, in connection with our acquisitions of Summit and Liberty Asset Management and business unit restructurings, and reversed \$14 million of previously recorded charges related to the BankBoston merger. These charges included \$494 million related to restructurings. In addition, in connection with the Liberty acquisition, we recorded \$48 million of restructuring costs as goodwill. Of the total \$542 million of net restructuring accruals, \$289 million remained accrued and unpaid at December 31, 2001. You can obtain additional information about these charges and accruals in Note 12 of the Notes to Consolidated Financial Statements contained in our 2001 10-K.

*Summit*

Summit-related restructuring charges in 2001 totaled \$314 million, including \$150 million related to 2,700 positions identified in the first quarter of 2001 for elimination as a result of the restructuring; \$96 million for asset write-downs and contract cancellations; \$52 million related to facilities; and \$16 million for other restructuring expenses.

Substantially all 2,700 employees left FleetBoston before year-end 2001. Personnel-related costs of \$37 million, accruals for asset write-downs and contract cancellations of \$13 million, and facilities-related and other costs of \$52 million remained accrued and unpaid at December 31, 2001. During the first quarter of 2002, we paid \$20 million in severance, \$1 million in contract cancellations and \$3 million of facilities-related and other costs. In addition, we reversed \$5 million of other accrued costs, which were not fully utilized.

*Business Unit Restructurings*

Business unit restructuring charges of \$179 million recorded in 2001 included \$132 million related to 1,750 positions identified during 2001 for elimination in connection with the restructuring, of which 1,060 left FleetBoston before year-end 2001; \$40 million for future lease obligations and asset write-downs; and \$7 million of other restructuring costs. At December 31, 2001, costs accrued and unpaid were \$72 million for personnel, \$34 million for future lease obligations and asset write-downs, and \$5 million for other costs. During the first quarter of 2002, we paid \$13 million in personnel costs and wrote off \$21 million of assets. In addition, 308 employees left FleetBoston during the quarter.

*Liberty Asset Management*

Total Liberty-related accruals of \$63 million recorded in 2001, composed of \$15 million of income statement charges and \$48 million of goodwill, included \$47 million related to 430 positions identified in 2001 for elimination as a result of the restructuring, of which 50 employees left FleetBoston in 2001; \$6 million related to asset write-downs and contract cancellations and \$10 million related to facilities. Aggregate accrued and unpaid costs at December 31, 2001 were \$62 million. During the first quarter of 2002, we paid \$11 million of personnel-related costs and 41 employees left FleetBoston. In addition, we wrote off \$4 million of assets.

The following table presents restructuring accrual activity during the three months ended March 31, 2002.

*Restructuring Accrual Activity*

<i>In millions</i>	Summit	Business Unit Restructurings	Liberty
Balance at Dec. 31, 2001	\$ 102	\$ 111	\$ 62

Restructuring reversals  
(5)  
Cash payments  
(24) (13) (11)  
Noncash write-downs  
(21) (4)

---

Balance at March 31, 2002  
\$73 \$77 \$47

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**Table of Contents**

**FLEETBOSTON FINANCIAL CORPORATION**  
**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**MARCH 31, 2002**

**NOTE 8. EARNINGS PER SHARE**

A summary of the calculation of earnings per common share follows:

Three months ended March 31	2002		2001	
<i>Dollars in millions, except per share amounts</i>	BASIC	DILUTED	BASIC	DILUTED
Average shares outstanding	1,043,872,990	1,043,872,990	1,083,498,054	1,083,498,054
Additional shares due to:				
Stock options				
5,662,438      11,826,649				
Warrants				
549,412				
<b>Total equivalent shares</b>	<b>1,043,872,990</b>	<b>1,049,535,428</b>	<b>1,083,498,054</b>	<b>1,095,874,115</b>
<b>Earnings per share:</b>				
Net income	\$735	\$735	\$142	\$142
Less preferred stock dividends	(5)	(5)	(10)	(10)
<b>Net income available to common stockholders</b>	<b>\$730</b>	<b>\$730</b>	<b>\$132</b>	<b>\$132</b>
<b>Total equivalent shares</b>	<b>1,043,872,990</b>	<b>1,049,535,428</b>	<b>1,083,498,054</b>	<b>1,095,874,115</b>
<b>Earnings per share</b>	<b>\$ .70</b>	<b>\$ .70</b>	<b>\$ .12</b>	<b>\$ .12</b>

The following table presents net income and earnings per share for the first quarter of 2001, adjusted for the amortization of goodwill.

*Adjusted Net Income and Earnings Per Share*

Three months ended March 31	2001
<i>Dollars in millions, except per share amounts</i>	
Reported net income available to common stockholders	\$ 132
Add back goodwill amortization, net of	

applicable tax  
benefit  
67

---

Adjusted net  
income  
\$199

---

**Basic earnings  
per share:**

Reported basic  
earnings per share  
\$.12  
Add back impact  
of goodwill  
amortization  
.06

---

Adjusted basic  
earnings per share  
\$.18

---

**Diluted earnings  
per share:**

Reported diluted  
earnings per share  
\$.12  
Add back impact  
of goodwill  
amortization  
.06

---

Adjusted diluted  
earnings per share  
\$.18

---

**NOTE 9. COMMITMENTS AND CONTINGENCIES**

We are involved in various legal proceedings arising out of, and incidental to, our respective businesses. Management, based on its review with counsel of the development of these matters to date, considers that the aggregate loss resulting from the final outcome, if any, of these proceedings should not be material to FleetBoston's financial condition or results of operations.

**NOTE 10. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES**

In the normal course of business, we enter into a variety of interest rate and foreign exchange derivative contracts in connection with our balance sheet management activities, which involve the management of interest rate and foreign exchange rate risk, and our trading activities. These contracts involve, to varying degrees, credit (repayment) risk and market risk. You can obtain additional information about our use of derivatives, including related accounting policies, in Notes 1 and 14 of the Notes to Consolidated Financial Statements contained in our 2001 10-K.

*Balance Sheet Management Activities*

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In connection with our balance sheet management activities, we use non-trading derivative financial instruments to manage market risk, primarily interest rate risk.

**Fair Value Hedges.** We utilize derivatives categorized as fair value hedges to convert fixed-rate debt to floating-rate debt, as part of our overall interest rate risk management process.

For the three months ended March 31, 2002, we recognized net pre-tax gains of approximately \$.1 million, which represented the ineffective portion of all fair value hedges, excluding the time value of option contracts and the interest rate differential on foreign currency forward contracts. The components of fair value excluded from the assessment of fair value hedge effectiveness for the three months ended March 31, 2002 were pre-tax losses of approximately \$.1 million. We include all components

**Table of Contents**

**FLEETBOSTON FINANCIAL CORPORATION  
CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
MARCH 31, 2002**

of each derivative's gain or loss in the assessment of hedge effectiveness, unless otherwise noted.

**Cash Flow Hedges.** We utilize derivatives categorized as cash flow hedges primarily to convert floating-rate loans to fixed-rate loans; and to convert floating-rate, non-functional currency denominated assets to fixed-rate, functional currency denominated assets.

For the three months ended March 31, 2002, we recognized net pre-tax gains of approximately \$.5 million, which represented the total ineffectiveness of all cash flow hedges.

Gains and losses on derivative contracts that we reclassified from accumulated other comprehensive income to current period earnings are included in the line item in which the hedged item is recorded. As of March 31, 2002, we expect approximately \$304 million of the deferred net after-tax gains on derivative instruments included in accumulated other comprehensive income to be reclassified to earnings during the next twelve months. This expectation is based on the net discounted cash flows from derivative instruments hedging variable-rate assets, as well as the amortization of gains from the termination of cash flow hedge derivatives.

**Hedges of Net Investments in Foreign Operations.** We utilize derivatives categorized as hedges of net investments in foreign operations to protect the value of an investment against adverse exchange rate fluctuations. For the three months ended March 31, 2002, we recorded net after-tax gains of approximately \$.6 million in other comprehensive income related to these derivatives.

*Credit Risk*

Our use of non-trading and trading derivatives creates exposure to credit risk. This credit exposure relates to losses that we would recognize if the counterparties completely failed to perform their obligations. The amount of credit exposure can be estimated by calculating the cost to replace all profitable derivative contracts, on a present value basis and at current market prices. To manage the level of credit exposure, we deal only with counterparties of good credit standing, establish counterparty credit limits, in certain cases have the ability to require securities collateral, and enter into master netting agreements whenever possible. Reserves related to credit exposure associated with derivative instruments are included in other liabilities in our consolidated balance sheet.

Non-trading derivative instruments, other than those used for foreign exchange, had credit exposure of \$385 million at March 31, 2002, versus \$696 million at December 31, 2001. Foreign exchange derivative instruments had credit exposure of \$30 million at March 31, 2002, versus \$52 million at December 31, 2001. Trading derivatives had credit exposure of \$3.1 billion at March 31, 2002, versus \$3.6 billion at December 31, 2001.

**NOTE 11. LINE OF BUSINESS INFORMATION**

Information about our operating segments for three months ended March 31, 2002 and 2001 is included in the Line of Business Information section of Management's Discussion and Analysis included in this 10-Q.

**NOTE 12. STRATEGIC DIVESTITURES**

On April 16, 2002, we announced our decision to sell or liquidate Robertson Stephens, our investment banking firm, and AFSA Data Corporation, a provider of student loan processing and healthcare and welfare services. We also announced that we will exit our fixed income business in Asia. The aggregate assets and liabilities of Robertson Stephens and AFSA totaled approximately \$3 billion and \$2 billion, respectively, at March 31, 2002. We expect to complete the disposal of these businesses during 2002.

**Table of Contents****PART II. OTHER INFORMATION****Item 1. Legal Proceedings.**

The information required in response to this Item is incorporated by reference from the discussion of the Argentine corralito litigation, under the caption *2002 Developments*, in the Country Risk section of Management's Discussion and Analysis of Financial Condition and Results of Operations contained in Part 1 of this Report.

**Item 4. Submission of Matters to a Vote of Security Holders.**

- (a) FleetBoston held its Annual Meeting of Stockholders on April 16, 2002.
- (b) Not applicable.
- (c) A brief description of each matter voted upon at the meeting, and the number of votes cast for, against or withheld, as well as the number of abstentions and broker non-votes as to each such matter, follows. A separate tabulation with respect to each nominee for office is also included. Four matters were voted on at the Annual Meeting.

*1. Election of Directors*

All seven nominees for election as directors were elected. There were no abstentions or broker non-votes for any of the nominees.

<i>Name of Director</i>	<i>For</i>	<i>Authority Withheld</i>	<i>Term Expiration</i>
Paul J. Choquette, Jr.	808,563,466	43,034,734	2005
Kim B. Clark			
814,411,027	37,187,173		2005
Robert M. Kavner			
814,746,841	36,851,359		2005
Donald F. McHenry			
809,719,609	41,878,591		2005
Michael B. Picotte			
796,623,411	54,974,789		2005
Francene S. Rodgers			
814,489,610	37,108,590		2005
Thomas M. Ryan			
808,527,723	43,070,477		2005

The following directors will continue in office and were not up for re-election.

<i>Name of Director</i>	<i>Term Expiration</i>
William Barnet, III	2003
John T. Collins	
2003	
Gary L. Countryman	
2003	
Charles K. Gifford	
2003	
Marian L. Heard	
2003	
Thomas J. May	
2003	
Terrence Murray	
2003	

Joel B. Alvord  
2004

Daniel P. Burnham  
2004

T.J. Dermot Dunphy  
2004

Henrique C. Meirelles  
2004

T. Joseph Semrod  
2004

Paul R. Tregurtha  
2004



**Table of Contents**

2. *Ratification of Selection of Independent Accountants*

The second proposal voted on by stockholders of the Corporation, to ratify the selection of PricewaterhouseCoopers LLP to serve as the Corporation's independent accountants for 2002, was approved with 807,363,460 votes cast for, 39,773,229 votes cast against and 4,461,511 abstentions. There were no broker non-votes on this proposal.

3. *Stockholder Proposal A regarding Term Limits for Outside Directors*

The third proposal voted on by stockholders of the Corporation, to require term limits for outside directors, was rejected with 42,783,830 votes cast for, 652,250,386 votes cast against, 10,402,619 abstentions and 146,161,365 broker non-votes.

4. *Stockholder Proposal B regarding the Establishment of an Executive Compensation Review*

The fourth proposal voted on by stockholders of the Corporation, to establish an executive compensation review, was rejected with 90,319,226 votes cast for, 598,235,545 votes cast against, 16,882,014 abstentions and 146,161,415 broker non-votes.

(d) Not applicable.

**Item 6. Exhibits and Reports on Form 8-K.**

(a) Exhibit Index

*Exhibit  
Number*

12 Computation of Consolidated Ratios of Earnings to Fixed Charges.

(b) Current Reports on Form 8-K

We filed the following Current Reports on Form 8-K during the period from January 1, 2002 to the date of the filing of this report:

Current Report on Form 8-K, dated January 29, 2002, announcing earnings for the quarter and year ended December 31, 2001.

Current Report on Form 8-K, dated March 1, 2002, announcing the completion of a public offering of \$500 million of 7.20% preferred securities of Fleet Capital Trust VIII.

Current Report on Form 8-K, dated April 16, 2002, announcing earnings for the quarter ended March 31, 2002 and a series of strategic decisions designed to re-deploy capital to core businesses and reduce earnings volatility, and reporting remarks by our Chief Financial Officer concerning guidance on full year 2002 earnings.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FleetBoston Financial Corporation

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(Registrant)

/s/ Eugene M. McQuade /s/ Ernest L.  
Puschaver

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Eugene M. McQuade  
Vice Chairman and  
Chief Financial Officer Ernest L.  
Puschaver  
Chief Accounting Officer

DATE: May 15, 2002