

AFFILIATED COMPUTER SERVICES INC

Form 10-Q

May 11, 2009

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D. C. 20549  
FORM 10-Q**

**(Mark One)**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2009

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the period from \_\_\_\_\_ to \_\_\_\_\_

**Commission file number 001-12665  
AFFILIATED COMPUTER SERVICES, INC.  
(Exact name of registrant as specified in its charter)**

Delaware

51-0310342

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

2828 North Haskell, Dallas, Texas

75204

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code (214) 841-6111

**Not Applicable**

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

<b>Title of each class</b>	<b>Number of shares outstanding as of April 30, 2009</b>
Class A Common Stock, \$.01 par value	90,995,952
Class B Common Stock, \$.01 par value	6,599,372

---

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
INDEX**

**PAGE  
NUMBER**

**PART I. FINANCIAL INFORMATION**

Item 1. Consolidated Financial Statements:

Consolidated Balance Sheets (Unaudited) at March 31, 2009 and June 30, 2008 1

Consolidated Statements of Income (Unaudited) for the Three and Nine Months Ended March 31, 2009 and 2008 2

Consolidated Statements of Cash Flows (Unaudited) for the Nine Months Ended March 31, 2009 and 2008 3

Notes to Consolidated Financial Statements 4

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 27

Item 3. Quantitative and Qualitative Disclosures about Market Risk 46

Item 4. Controls and Procedures 46

**PART II. OTHER INFORMATION**

Item 1. Legal Proceedings 47

Item 1A. Risk Factors 47

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds 47

Item 3. Defaults Upon Senior Securities 47

Item 4. Submission of Matters to a Vote of Security Holders 47

Item 5. Other Information 47

Item 6. Exhibits 47

EX-31.1

EX-31.2

EX-32.1

EX-32.2

**Table of Contents**

**PART I**  
**ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS**  
**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**(UNAUDITED)**  
**(in thousands, except per share amounts)**

	<b>March 31, 2009</b>	<b>June 30, 2008</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 496,718	\$ 461,883
Accounts receivable, net	1,494,530	1,378,285
Income taxes receivable		7,076
Prepaid expenses and other current assets	257,228	255,872
<b>Total current assets</b>	<b>2,248,476</b>	<b>2,103,116</b>
Property, equipment and software, net	930,351	920,637
Goodwill	2,803,832	2,785,164
Other intangibles, net	421,115	444,479
Other assets	179,673	216,003
<b>Total assets</b>	<b>\$ 6,583,447</b>	<b>\$ 6,469,399</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 193,240	\$ 198,191
Accrued compensation and benefits	176,239	244,888
Other accrued liabilities	429,438	338,861
Income taxes payable	8,358	
Deferred taxes	71,581	82,017
Current portion of long-term debt	45,738	47,373
Current portion of unearned revenue	174,984	173,809
<b>Total current liabilities</b>	<b>1,099,578</b>	<b>1,085,139</b>
Senior Notes, net of unamortized discount	499,589	499,529
Other long-term debt	1,794,423	1,858,012
Deferred taxes	448,543	411,836
Other long-term liabilities	283,931	306,509
<b>Total liabilities</b>	<b>4,126,064</b>	<b>4,161,025</b>

Commitments and contingencies (See Note 14)

Stockholders equity:

Edgar Filing: AFFILIATED COMPUTER SERVICES INC - Form 10-Q

Class A common stock, \$.01 par value, 500,000 shares authorized, 111,996 and 111,660 shares issued, respectively	1,119	1,116
Class B convertible common stock, \$.01 par value, 14,000 shares authorized, 6,600 shares issued and outstanding	66	66
Additional paid-in capital	1,721,874	1,702,340
Accumulated other comprehensive income (loss), net	(104,093)	18,830
Retained earnings	1,894,385	1,641,990
Treasury stock at cost, 21,002 shares	(1,055,968)	(1,055,968)
Total stockholders' equity	2,457,383	2,308,374
Total liabilities and stockholders' equity	\$ 6,583,447	\$ 6,469,399

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**(UNAUDITED)**

(in thousands, except per share amounts)

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>March 31,</b>		<b>March 31,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
Revenues	\$ 1,610,429	\$ 1,542,370	\$ 4,826,953	\$ 4,546,895
Operating expenses:				
Cost of revenues:				
Wages and benefits	733,178	736,646	2,199,142	2,153,642
Services and supplies	386,990	338,320	1,163,860	1,006,543
Rent, lease and maintenance	193,192	184,622	591,826	554,743
Depreciation and amortization	95,334	96,413	288,556	281,595
Other	8,025	7,274	28,059	21,171
Cost of revenues	1,416,719	1,363,275	4,271,443	4,017,694
Other operating expenses	19,389	15,184	39,902	61,995
Total operating expenses	1,436,108	1,378,459	4,311,345	4,079,689
Operating income	174,321	163,911	515,608	467,206
Interest expense	30,738	39,325	101,842	126,344
Other non-operating expense (income), net	(1,122)	(4,514)	5,778	(10,703)
Pretax profit	144,705	129,100	407,988	351,565
Income tax expense	51,461	46,462	155,592	121,187
Net income	\$ 93,244	\$ 82,638	\$ 252,396	\$ 230,378
Earnings per share:				
Basic	\$ 0.96	\$ 0.86	\$ 2.59	\$ 2.34
Diluted	\$ 0.95	\$ 0.85	\$ 2.58	\$ 2.32
Shares used in computing earnings per share:				
Basic	97,572	96,089	97,475	98,447
Diluted	98,042	96,921	97,979	99,414

The accompanying notes are an integral part of these consolidated financial statements.



**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**  
**(in thousands)**

	<b>Nine Months Ended</b>	
	<b>March 31,</b>	
	<b>2009</b>	<b>2008</b>
Cash flows from operating activities:		
Net income	\$ 252,396	\$ 230,378
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	288,556	281,595
Stock-based compensation expense	18,679	20,460
Excess tax benefit on stock-based compensation	(1,608)	(2,647)
Deferred income tax expense	37,512	101,049
Impairment charges		1,560
Loss on long-term investments	21,792	2,307
Gain on sale of business units	(2,151)	(2,678)
Provision for uncollectible accounts receivable	4,548	1,361
Other non-cash activities	28,403	17,640
Changes in assets and liabilities, net of effects from acquisitions:		
Accounts receivable	(89,235)	(82,804)
Prepaid expenses and other current assets	(7,412)	(7,951)
Other assets	(2,615)	(4,705)
Accounts payable	(9,771)	94,748
Accrued compensation and benefits	(75,149)	(71,259)
Other accrued liabilities	15,874	(22,377)
Income taxes receivable/payable	6,557	(7,441)
Other long-term liabilities	(30,181)	2,139
Unearned revenue	(5,585)	8,726
Total adjustments	198,214	329,723
Net cash provided by operating activities	450,610	560,101
Cash flows from investing activities:		
Purchases of property, equipment and software, net	(232,322)	(192,563)
Additions to other intangible assets	(29,936)	(25,844)
Payments for acquisitions, net of cash acquired	(99,709)	(150,462)
Proceeds from divestitures, net of transaction costs	10,640	4,035
Purchases of investments	(7,596)	(8,479)
Proceeds from sale of investments	13,239	2,908
Other		(6,500)
Net cash used in investing activities	(345,684)	(376,905)
Cash flows from financing activities:		

Edgar Filing: AFFILIATED COMPUTER SERVICES INC - Form 10-Q

Proceeds from issuance of long-term debt, net	31,042	213,697
Payments of long-term debt	(110,954)	(217,696)
Purchase of treasury shares		(200,000)
Excess tax benefit on stock-based compensation	1,608	2,647
Proceeds from stock options exercised	8,424	40,035
Other, net	(211)	(258)
Net cash used in financing activities	(70,091)	(161,575)
Net increase in cash and cash equivalents	34,835	21,621
Cash and cash equivalents at beginning of period	461,883	307,286
Cash and cash equivalents at end of period	\$ 496,718	\$ 328,907

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

**1. BASIS OF PRESENTATION**

We are a Fortune 500 and S&P 500 company with approximately 74,000 employees providing business process outsourcing and information technology services to commercial and government clients. We were incorporated in Delaware on June 8, 1988, and our corporate headquarters is located in Dallas, Texas. Our clients have time-critical, transaction-intensive business and information processing needs, and we typically service these needs through long-term contracts.

The consolidated financial statements are comprised of our accounts and the accounts of our controlled subsidiaries. All significant inter-company accounts and transactions have been eliminated in consolidation. The year-end condensed balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America. The financial information presented should be read in conjunction with our consolidated financial statements for the year ended June 30, 2008. The foregoing unaudited consolidated financial statements reflect all adjustments which are, in the opinion of management, necessary for a fair presentation of the results of the interim period. The results for the interim period are not necessarily indicative of results to be expected for the year.

Significant accounting policies are detailed in our Annual Report on Form 10-K for the fiscal year ended June 30, 2008.

We present cost of revenues in our Consolidated Statements of Income based on the nature of the costs incurred. Substantially all these costs are incurred in the provision of services to our customers. The selling, general and administrative costs included in cost of revenues are not material and are not separately presented in the Consolidated Statements of Income.

**2. BUSINESS COMBINATIONS**

In December 2008, we completed the acquisition of Grupo Multivoice ( Multivoice ), a South American-based customer care services provider. The transaction was valued at approximately \$19.3 million plus related transaction costs, excluding contingent consideration of up to \$18.0 million based on future financial performance, and assumed liabilities of \$28.2 million. The acquisition was funded from cash on hand. The purchase price was allocated to assets acquired and liabilities assumed based on the estimated fair value as of the date of acquisition. We acquired assets of \$47.5 million. We recorded goodwill of \$20.0 million, which is not deductible for income tax purposes, and intangible assets of \$3.6 million. The \$3.6 million of intangible assets is attributable to customer contracts, non-compete agreements and trade names with useful lives of approximately 4 years. Our Consolidated Balance Sheet as of March 31, 2009 reflects the allocation of the purchase price to the assets acquired and liabilities assumed based on their estimated fair values at the date of acquisition. We believe this acquisition will expand our customer care offering and will help us provide customers throughout the Americas and Europe a suite of cost competitive bilingual services in English and Spanish for their business process outsourcing solutions. The operating results of the acquired business are included in our financial statements in the Commercial segment from the effective date of the acquisition, December 9, 2008.

In March 2009, we completed the acquisition of e-Services Group International ( e-Services ), a Caribbean-based business process outsourcing ( BPO ) and customer care company. The transaction was valued at approximately \$71.1 million plus related transaction costs and assumed liabilities of \$22.7 million. The acquisition was funded from cash on hand. The purchase price was allocated to assets acquired and liabilities assumed based on the estimated fair value as of the date of acquisition. We acquired assets of \$93.8 million. We recorded goodwill of \$53.8 million, of which 47% is deductible for income tax purposes, and intangible assets of \$20.7 million. The \$20.7 million of intangible assets is attributable to customer relationships, non-compete agreements and a trade name with useful lives of approximately 5 years. Our Consolidated Balance Sheet as of March 31, 2009 reflects the preliminary allocation of the purchase price to the assets acquired and liabilities assumed based on their estimated fair values at the date of acquisition and is expected to be finalized upon receipt of the final third party valuation. We believe this acquisition will expand our global customer care services and will allow us to expand in a location that gives clients access to cost

competitive customer care and BPO services. The operating results of the acquired business are included in our financial statements in the Commercial segment from the effective date of the acquisition, March 24, 2009. These acquisitions are not considered material to our results of operations, either individually or in the aggregate; therefore, no pro forma information is presented.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**3. GLOBAL PRODUCTION INITIATIVE**

In October 2008, we announced plans to implement a global production initiative to lower future labor costs. Under this initiative, we intend to hire approximately 4,200 full-time employees in locations outside of the United States and reduce corresponding positions within the United States and Europe by the end of the first quarter of fiscal year 2010. We may elect to hire offshore fewer positions than we are terminating onshore, as we leverage technology and other business process outsourcing solutions, in an effort to achieve a cost effective solution. The total pre-tax cost to reduce these employee positions under this initiative is estimated to be approximately \$31.0 million to \$34.0 million, of which severance costs are estimated to be approximately \$10.0 million to \$11.0 million and transition and other expenses are estimated to be approximately \$21.0 million to \$23.0 million. The transition costs consist primarily of duplicate labor costs as a result of job training and work shadowing, as well as related travel, retention and facility costs during the transition. Substantially all of these expenses to date, and substantially all of the expected expenses, have been or will be cash expenditures. The following table reflects the estimated charges over the term of the initiative for each of our segments (in thousands):

	<b>Commercial</b>	<b>Government</b>	<b>Corporate</b>	<b>Total</b>
Severance costs	\$ 9,000 - \$9,500	\$ 1,000 - \$1,500	\$	\$ 10,000 - \$11,000
Transition and other expenses	16,000 - 17,000	3,000 - 3,500	2,000 - 2,500	21,000 - 23,000
<b>Total costs</b>	<b>\$ 25,000 - \$26,500</b>	<b>\$ 4,000 - \$5,000</b>	<b>\$ 2,000 - \$2,500</b>	<b>\$ 31,000 - \$34,000</b>

As of March 31, 2009, we have added approximately 3,000 positions outside the United States and Europe and reduced corresponding positions in the United States and Europe as a result of this initiative. During the three and nine months ended March 31, 2009, we recorded severance costs (benefits) of \$(2.6 million), \$(1.7 million), net of income tax, and \$10.3 million, \$6.3 million, net of income tax, respectively, and incurred \$6.3 million, \$4.1 million, net of income tax, and \$10.1 million, \$6.4 million, net of income tax, respectively, for transition and other expenses in cost of revenues in our Consolidated Statements of Income. During the three months ended March 31, 2009, we announced a plan to assist displaced employees who are experiencing financial hardships during these difficult economic times. We made contributions of approximately \$0.5 million, \$ 0.3 million, net of income tax, related to this plan during the three months ended March 31, 2009, which are included in the transition costs discussed above. The following table reflects charges recorded during the period in each of our segments (in thousands):

	<b>Three Months Ended March 31, 2009</b>			
	<b>Commercial</b>	<b>Government</b>	<b>Corporate</b>	<b>Total</b>
Accrued severance costs	\$ (2,138)	\$ (449)	\$	\$ (2,587)
Transition and other expenses	4,521	797	969	6,287
<b>Total costs</b>	<b>\$ 2,383</b>	<b>\$ 348</b>	<b>\$ 969</b>	<b>\$ 3,700</b>

	<b>Nine Months Ended March 31, 2009</b>			
	<b>Commercial</b>	<b>Government</b>	<b>Corporate</b>	<b>Total</b>
Accrued severance costs	\$ 8,711	\$ 1,594	\$	\$ 10,305
Transition and other expenses	7,701	1,337	1,031	10,069
<b>Total costs</b>	<b>\$ 16,412</b>	<b>\$ 2,931</b>	<b>\$ 1,031</b>	<b>\$ 20,374</b>

Additionally, we anticipate opening new facilities and expanding current facilities globally in order to accommodate the increased offshore headcount. Capital expenditures related to these facilities are currently estimated at \$12 million to \$14 million. During the nine months ended March 31, 2009, we incurred \$6.2 million in capital expenditures related to these facilities.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

The following table reflects the activity for the accruals for involuntary termination of employees related to this initiative (in thousands):

Balance at December 31, 2008	\$ 11,703
Accruals, net of reversals	(2,587)
Payments	(1,701)
 Balance at March 31, 2009	 \$ 7,415
 Balance at June 30, 2008	 \$
Accruals, net of reversals	10,305
Payments	(2,890)
 Balance at March 31, 2009	 \$ 7,415

**4. GOODWILL AND OTHER INTANGIBLE ASSETS, NET**

The changes in the carrying amount of goodwill for the nine months ended March 31, 2009 are as follows (in thousands):

	<b>Commercial</b>	<b>Government</b>	<b>Total</b>
Balance as of June 30, 2008	\$ 1,546,870	\$ 1,238,294	\$ 2,785,164
Acquisition activity during the period	73,812	3,226	77,038
Divestiture activity during the period		(2,834)	(2,834)
Foreign currency translation adjustments	(43,891)	(11,645)	(55,536)
 Balance as of March 31, 2009	 \$ 1,576,791	 \$ 1,227,041	 \$ 2,803,832

The acquisition activity during the nine months ended March 31, 2009 is primarily related to the purchases of Multivoice and e-Services (see Note 2) and the payment of contingent consideration earned during the period on a prior year acquisition. The divestiture activity during the nine months ended March 31, 2009 is due to the sale of the bindery business as discussed in Note 13. Approximately \$2.2 billion, or 78%, of the original gross amount of goodwill recorded is deductible for income tax purposes.

The following information relates to our other intangible assets (in thousands):

	<b>As of March 31, 2009</b>		<b>As of June 30, 2008</b>	
	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>
Amortizable intangible assets:				
Acquired customer-related intangibles	\$ 425,595	\$ (186,234)	\$ 445,753	\$ (184,400)
Customer contract costs	259,534	(142,407)	251,837	(130,319)
All other	20,332	(10,593)	19,121	(12,401)
	\$ 705,461	\$ (339,234)	\$ 716,711	\$ (327,120)

Non-amortizable intangible assets:

Title plant	\$ 51,045	\$ 51,045
Tradenname	3,843	3,843
	\$ 54,888	\$ 54,888

Aggregate amortization includes amounts charged to amortization expense for customer-related intangibles and other intangibles, other than contract inducements. Amortization of contract inducements is recorded as a reduction of related contract revenue. Amortizable intangible assets are amortized over the related contract term. The amortization period of customer-related intangible assets ranges from 1 to 17 years, with a weighted average of approximately 9 years. The amortization period for all other intangible assets, including trademarks, ranges from 1 to 20 years, with a weighted average of approximately 6 years.



**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

Estimated amortization for the years ending June 30, (in thousands):

2009	\$ 93,811
2010	82,436
2011	68,965
2012	49,875
2013	35,215

**5. TRADING SECURITIES**

At March 31, 2009, we held equity investments classified as trading securities in accordance with Statement of Financial Accounting Standards ( SFAS ) No. 115, Accounting for Certain Investments in Debt and Equity Securities ( SFAS 115 ). Trading securities are bought and held principally for the purpose of selling them in the near term with the objective of generating profits on short term differences in price. At March 31, 2009, we had \$2.2 million of trading securities consisting of shares of common stock with an unrealized gain of \$0.3 million related to shares still held on that date. Gains and losses related to trading securities are included in other non-operating expense (income) in our Consolidated Statements of Income.

We hold mutual fund investments related to our deferred compensation plans which are classified as trading securities under SFAS 115. As of March 31, 2009, we had an unrealized trading loss of \$(5.1 million) related to \$23.5 million of mutual fund investments held on that date. As of March 31, 2008, we had an unrealized trading loss of \$(0.3 million) related to \$28.0 million of mutual fund investments held on that date.

**6. PENSION AND OTHER POST-EMPLOYMENT PLANS***Net periodic benefit cost*

The following table provides the components of net periodic benefit cost (in thousands):

	<b>Three Months Ended</b>			
	<b>March 31,</b>			
	<b>2009</b>		<b>2008</b>	
	<b>Non-U.S.</b>	<b>U.S.</b>	<b>Non-U.S.</b>	<b>U.S.</b>
Defined benefit plans:				
Service cost	\$ 1,355	\$ 894	\$ 1,530	\$ 926
Interest cost	1,553	191	1,647	123
Expected return on assets	(1,361)	(240)	(1,777)	(173)
Recognized net actuarial gain	2			
Amortization of prior service costs		55		54
Net periodic benefit cost for defined benefit plans	\$ 1,549	\$ 900	\$ 1,400	\$ 930

	<b>Nine Months Ended</b>			
	<b>March 31,</b>			
	<b>2009</b>		<b>2008</b>	
	<b>Non-U.S.</b>	<b>U.S.</b>	<b>Non-U.S.</b>	<b>U.S.</b>
Defined benefit plans:				
Service cost	\$ 4,567	\$ 2,682	\$ 4,628	\$ 2,778
Interest cost	5,240	573	4,959	369
Expected return on assets	(4,644)	(720)	(5,421)	(519)
Recognized net actuarial gain	4			

Edgar Filing: AFFILIATED COMPUTER SERVICES INC - Form 10-Q

Amortization of prior service costs		165		162
Net periodic benefit cost for defined benefit plans	\$ 5,167	\$ 2,700	\$ 4,166	\$ 2,790

7

---

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

*Contributions*

We made contributions to the pension plans of approximately \$3.6 million and \$10.2 million during the three and nine months ended March 31, 2009. We expect to contribute approximately \$12.2 million to our pension plans during fiscal year 2009.

*Supplemental Executive Retirement Agreement*

On December 23, 2008, Darwin Deason, the Chairman of our Board of Directors, agreed, at our request, to amend the Supplemental Executive Retirement Agreement dated December 1998, between Mr. Deason and the Company, as amended in August 2003 and June 2005 (the Agreement) in order to ensure that the Agreement would comply with Section 409A of the Internal Revenue Code (Section 409A). Pursuant to transition rules under Section 409A, we requested that Mr. Deason agree that, on January 1, 2009, the Agreement be terminated and that Mr. Deason receive a cash lump sum, even though he was not retiring. The cash lump sum of approximately \$9.5 million, as determined pursuant to the amendment to the Agreement, was paid in January 2009, and was consideration for (1) the accrued benefit that Mr. Deason would have earned under the Agreement, as if normal retirement occurred on January 1, 2009, (2) the costs Mr. Deason incurred in connection with the exercise of the options issued to Mr. Deason in connection with the Agreement in 1998 and (3) the termination of the options issued to Mr. Deason in connection with the Agreement in 2003. Thereafter, we have no obligations to Mr. Deason pursuant to the Agreement or the related options. The termination of the Agreement (the SERP Termination) removes the potential future liability we might incur under the Agreement. During the nine months ended March 31, 2009, we recorded a charge of \$8.9 million (\$10.4 million, net of income tax) related to the SERP Termination. The \$9.5 million lump sum payment was made to Mr. Deason in January 2009.

**7. EQUITY**

On November 25, 2007, our Board of Directors endorsed a \$1 billion share repurchase program and authorized the purchase of up to \$200 million of our Class A common stock under this program. The program allowed us to repurchase our shares on the open market, from time to time, in accordance with the requirements of the Securities and Exchange Commission (SEC) rules and regulations, including shares that could be purchased pursuant to SEC Rule 10b5-1. The number of shares to be purchased and the timing of purchases will be based on the level of cash and debt balances, general business conditions, and other factors, including alternative investment opportunities. During the nine months ended March 31, 2008, we repurchased approximately 4.5 million shares at an average cost of approximately \$44.18 per share (approximately \$200 million) all of which have been retired. The purchase of these shares was funded with cash on hand and borrowings under our Credit Facility (defined in Note 14). There has been no activity in our share repurchase program during the nine months ended March 31, 2009.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**8. EARNINGS PER SHARE**

In accordance with SFAS No. 128, Earnings per Share, the following table sets forth the computation of basic and diluted earnings per share (in thousands, except per share amounts):

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>March 31,</b>		<b>March 31,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
Numerator:				
Net Income	\$ 93,244	\$ 82,638	\$ 252,396	\$ 230,378
Denominator:				
Basic weighted average shares	97,572	96,089	97,475	98,447
Effect of dilutive securities:				
Stock options	470	832	504	967
Total potential common shares	470	832	504	967
Diluted weighted average shares	98,042	96,921	97,979	99,414
Earnings per share				
Basic	\$ 0.96	\$ 0.86	\$ 2.59	\$ 2.34
Diluted	\$ 0.95	\$ 0.85	\$ 2.58	\$ 2.32

Additional dilution from assumed exercises of stock options is dependent upon several factors, including the market price of our common stock. Weighted average stock options to purchase approximately 11.5 million and 10.3 million shares of common stock during the three months ended March 31, 2009 and 2008, respectively, and 11.4 million and 9.6 million shares of common stock during the nine months ended March 31, 2009 and 2008, respectively, were outstanding but were not included in the computation of diluted earnings per share because the average market price of the underlying stock did not exceed the sum of the option exercise price, unrecognized compensation expense and the windfall tax benefit.

The calculation of diluted earnings per share requires us to make certain assumptions related to the use of proceeds that would be received upon the assumed exercise of stock options. These assumed proceeds include the excess tax benefit that we receive upon assumed exercises. We calculate the assumed proceeds from excess tax benefits based on the deferred tax assets actually recorded without consideration of as if deferred tax assets calculated under the provisions of SFAS No. 123 (revised 2004), Share-Based Payment ( SFAS 123(R) ).

**9. COMPREHENSIVE INCOME**

SFAS No. 130, Reporting Comprehensive Income ( SFAS 130 ), establishes standards for reporting and display of comprehensive income and its components in financial statements. The objective of SFAS 130 is to report a measure of all changes in equity of an enterprise that result from transactions and other economic events of the period other than transactions with owners. Comprehensive income is the total of net income and all other non-owner changes within a company s equity.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

The components of comprehensive income are as follows (in thousands):

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>March 31,</b>		<b>March 31,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
Net income	\$ 93,244	\$ 82,638	\$ 252,396	\$ 230,378
Other comprehensive income (loss):				
Foreign currency translation adjustment	(21,062)	10,467	(102,955)	26,023
Unrealized gains (losses) on foreign exchange forward agreements (net of income tax of \$266, \$690, \$(1,227) and \$599, respectively)	402	1,340	(1,901)	1,173
Amortization of unrealized loss on forward interest rate agreements (net of income tax of \$239, \$240, \$719 and \$719, respectively)	397	396	1,189	1,189
Unrealized gains (losses) on interest rate swap agreement (net of income tax of \$579, \$(6,435), \$(8,055) and \$(15,609), respectively)	958	(10,650)	(13,330)	(26,418)
Unrealized gains (losses) on interest rate collar agreements (net of income tax of \$387, \$(1,241), \$(3,644) and \$(1,241), respectively)	639	(2,054)	(6,031)	(2,054)
Amortization of prior service costs (net of income tax of \$20, \$20, \$60 and \$60, respectively)	35	34	105	102
Comprehensive income	\$ 74,613	\$ 82,171	\$ 129,473	\$ 230,393

The following table represents the components of accumulated other comprehensive income (in thousands):

	<b>As of</b>	<b>As of</b>
	<b>March 31,</b>	<b>June 30,</b>
	<b>2009</b>	<b>2008</b>
Foreign currency gains (losses)	\$ (60,953)	\$ 42,002
Unrealized gains (losses) on foreign exchange forward agreements (net of income tax of \$(274) and \$953)	(246)	1,655
Unrealized loss on forward interest rate agreements (net of income tax of \$(3,493) and \$(4,212))	(5,840)	(7,029)
Unrealized losses on interest rate swap agreement (net of income tax of \$(14,232) and \$(6,178))	(23,554)	(10,224)
Unrealized gains (losses) on interest rate collar agreements (net of income tax of \$(2,865) and \$779)	(4,742)	1,289
Unrecognized prior service costs (net of income tax of \$(468) and \$(528))	(828)	(933)
Unrealized losses on funded status of pension and other benefit (net of income tax of \$(3,259) and \$(3,259))	(7,930)	(7,930)
Total	\$ (104,093)	\$ 18,830



**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**10. DERIVATIVES AND HEDGING INSTRUMENTS**

We use certain financial derivatives to mitigate our exposure to volatility in interest rates and foreign currency exchange rates. We use these derivative instruments to hedge exposures in the ordinary course of business and do not invest in derivative instruments for speculative purposes. Each derivative is designated as a cash flow hedge, or remains undesignated. We account for these derivative instruments in accordance with SFAS No. 133, Accounting for Derivative Instruments and Hedging Activity ( SFAS 133 ). Changes in the fair value of derivatives that are designated and effective as cash flow hedges are recorded net of related tax effects in accumulated other comprehensive income (loss), net and are reclassified to the income statement when the effects of the item being hedged are recognized in the income statement. Any changes in derivative fair values due to ineffectiveness are recognized currently in income. Changes in the fair value of undesignated hedges are recognized currently in the income statement as other non-operating expense (income).

We adopted SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities an amendment to SFAS No. 133 ( SFAS 161 ), which requires enhanced disclosures about how derivative and hedging activities affect the Company's financial position, financial performance and cash flows. SFAS 161 was effective for the Company beginning January 1, 2009. This pronouncement resulted in enhanced disclosures, but did not have an impact on the Company's consolidated financial statements.

*Foreign currency forward agreements*

We utilize derivative financial instruments to manage our exposure to foreign currencies related to our domestic and international operations. We enter into foreign currency forward agreements in order to hedge the exchange rate risk associated with specific forecasted transactions, including revenue receipts from customers and payments to suppliers for cost of revenues. Currencies that we hedge consist primarily of the euro, Mexican peso, Indian rupee, Philippine peso and Swiss franc. We designate only those contracts which closely match the terms of the underlying transaction as cash flow hedges for accounting purposes. The forward contracts are assessed for effectiveness at inception and on an ongoing basis. During the three and nine months ended March 31, 2009 and 2008, there was no material deemed ineffectiveness related to cash flow hedges, and no reclassification to earnings due to hedged transactions no longer expected to occur. The contracts will expire at various times over the next 36 months, with the majority expiring within the next 12 months. Results of hedges of revenue receipts and payments to suppliers are recognized in revenues and cost of revenues, respectively, when the underlying transactions affect net income. The net loss of \$(0.5 million), \$(0.2 million), net of income tax related to our revenue and cost of revenue hedges outstanding as of March 31, 2009 is expected to be recognized in earnings within the next 12 months. An immaterial amount of gain relates to hedges with maturities extending beyond 12 months. As of March 31, 2009 and June 30, 2008, the notional amount of our foreign exchange cash flow hedges was \$79.8 million and \$42.6 million, respectively.

*Derivatives not designated as hedging instruments*

We have entered into certain other foreign currency contracts not designated as qualified hedges for accounting purposes, although management believes they are essential economic hedges. As of March 31, 2009 and June 30, 2008, the notional amount of these agreements was \$4.0 million and \$21.5 million, respectively, and will expire at various times over the next 24 months.

*Interest rate hedges*

In January 2008, we entered into a zero cost interest rate collar with an interest rate cap of 3.281% and a floor of 2.425%. The notional amount of the collar is \$500 million executed in two transactions each having two year terms, \$300 million of which expires on January 30, 2010 and \$200 million of which expires on February 11, 2010. In March 2007, we entered into a five-year amortizing interest rate swap agreement structured so that we pay a fixed interest rate of 4.897%, and receive a floating interest rate equal to the one-month LIBOR rate. At March 31, 2009, the notional amount of the interest rate swap was \$475 million. The interest rate collar and interest rate swap are designated as a cash flow hedge of forecasted interest payments on up to \$975 million of outstanding floating rate debt. The transactions had a fair market value of zero at inception. Over the next 12 months, we expect to reclassify

\$27.0 million of deferred losses from accumulated other comprehensive income to interest expense as interest payments related to the designated interest rate swap and collars are recognized.

In order to hedge the variability of future interest payments related to our Senior Notes issuance, we entered into forward interest rate agreements in April 2005. The agreements were designated as cash flow hedges of forecasted interest payments in anticipation of the issuance of the Senior Notes. The notional amount of the agreements totaled \$500 million and the agreements were terminated in June 2005 upon issuance of the Senior Notes. The settlement of the forward interest rate agreements of \$19 million (\$12 million, net of income tax) was recorded in accumulated other comprehensive income (loss), net, and is being amortized as an increase in reported interest expense over the term of the Senior Notes, with approximately \$2.5 million to be amortized over the next 12 months. We amortized approximately \$0.6 million to interest expense during both the three months ended March 31, 2009 and 2008 and \$1.9 million to interest expense during both the nine months ended March 31, 2009 and 2008.

Please see Note 11 for a description of how the financial instruments below are valued in accordance with SFAS 157 and Note 9 for additional information on changes in other comprehensive income for the three and nine months ended March 31, 2009.



**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

The following table presents the fair values of derivative instruments included within the Consolidated Balance Sheet (in thousands):

<b>Item</b>	<b>Balance Sheet Location</b>	<b>As of March 31, 2009</b>
Asset derivatives		
<i>Derivatives designated as hedging instruments under SFAS 133:</i>		
Foreign exchange forward agreements	Prepaid expenses and other current assets	\$ 1,167
		1,167
<i>Derivatives not designated as hedging instruments under SFAS 133:</i>		
Foreign exchange forward agreements	Prepaid expenses and other current assets	8
		8
Total asset derivatives		\$ 1,175
Liability derivatives		
<i>Derivatives designated as hedging instruments under SFAS 133:</i>		
Foreign exchange forward agreements	Other accrued liabilities	\$ 1,686
Interest rate swap and collar	Other accrued liabilities	27,029
Interest rate swap and collar	Other long-term liabilities	18,365
		47,080
<i>Derivatives not designated as hedging instruments under SFAS 133:</i>		
Foreign exchange forward agreements	Other accrued liabilities	12
		12
Total liability derivatives		\$ 47,092

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

The following tables present the amounts affecting the Consolidated Statements of Income for the three and nine months ended March 31, 2009:

	Gain (Loss) Recognized in Other Comprehensive Income on Derivatives (a)		Location of Gain (Loss) Reclassified from Accumulated Other Comprehensive Income into Income (a)	Gain (Loss) Reclassified from Accumulated Other Comprehensive Income into Income (a)	
	Three Months Ended March 31, 2009	Nine Months Ended March 31, 2009		Three Months Ended March 31, 2009	Nine Months Ended March 31, 2009
<b>Derivatives designated under SFAS 133</b>					
Cash flow hedges:					
Foreign currency forward contracts	\$ (64)	\$ 308	Revenues	\$ 209	\$ 462
Foreign currency forward contracts	(775)	(5,284)	Cost of revenues	(1,716)	(2,310)
Interest rate swap	(4,986)	(34,927)	Interest expense	(6,523)	(13,542)
Interest rate collar	(1,239)	(12,032)	Interest expense	(2,265)	(2,357)
Total designated cash flow hedges	\$ (7,064)	\$ (51,935)		\$ (10,295)	\$ (17,747)

(a) For the three and nine months ended March 31, 2009, we recorded no ineffectiveness from cash flow hedges.

Derivatives not Designated under SFAS 133	Location of Gain (Loss) Recognized in Income	Gain (Loss) Recognized in Income on Derivatives	
		Three Months Ended March 31, 2009	Nine Months Ended March 31, 2009
Foreign currency forward contracts	Other non-operating expense, net	\$(656)	\$(1,099)

At March 31, 2009, Citibank, N.A., Wells Fargo Bank, N.A., and SunTrust Bank were the counterparties with respect to all but an insignificant portion of our hedge liability totaling \$1.1 billion in notional amounts. The aggregate fair value amounts of derivative instruments that contain credit-risk-related contingent features that are in a net liability position at March 31, 2009 is \$47.1 million.

Under the terms of our derivative instruments with each of these counterparties, in the event of (i) bankruptcy or insolvency of the Company (or certain of its subsidiaries as set forth in the Credit Facility), (ii) bankruptcy or insolvency of the counterparty under the derivative instrument, or (iii) certain events of default (including failure to pay or deliver, cross defaults and the failure to comply with specified secured interest and lien requirements) or illegality, impossibility or certain tax events, in each case, the derivative instruments may terminate and we may be required to pay termination amounts there under to the extent we owe such amounts to the relevant counterparty. In addition, the terms of certain of these derivative instruments provide for termination of such instruments and the payment of termination amounts (to the extent we owe such a termination amount) if the Company were to be merged with or into, or all or substantially all of its assets were to be acquired by, another entity, and the surviving or transferee entity's creditworthiness is materially weaker than the Company's. We have netting arrangements with each of these counterparties that provide for offsetting payables against receivables from separate derivative instruments with each of the counterparties. Each of these counterparties to our derivative instruments are also lenders under our Credit Facility. Our Credit Facility, senior subordinated notes and substantially all of our derivative instruments contain provisions that provide for cross defaults and acceleration of those debt instruments and possible termination of those derivative instruments in certain situations.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

**11. FAIR VALUE MEASUREMENTS**

In September 2006, the Financial Accounting Standards Board ( FASB ) issued SFAS No. 157, Fair Value Measurements ( SFAS 157 ), for financial assets and liabilities. SFAS 157 establishes a hierarchy that prioritizes fair value measurements based on the types of inputs used for the various valuation techniques (market approach, income approach and cost approach). SFAS 157 is applied under existing accounting pronouncements that require or permit fair value measurements and, accordingly, does not require any new fair value measurements. We adopted SFAS 157 effective July 1, 2008. There was no impact to our results of operations or financial condition as a result of the adoption of SFAS 157.

In February 2008, the FASB issued FASB Staff Position ( FSP ) FAS 157-2, Effective Date of FASB Statement No. 157 ( FSP 157-2 ), which provides a one-year deferral of the effective date of SFAS 157 for non-financial assets and liabilities except those that are recognized or disclosed in the financial statements at fair value at least annually. We are currently evaluating the impact, if any, that FSP 157-2 will have on our financial condition and results of operations.

In October 2008, the FASB issued FSP FAS 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active, ( FSP 157-3 ). FSP 157-3 clarifies the application of SFAS 157 in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. FSP 157-3 is effective upon issuance, including prior periods for which financial statements have not been issued. We adopted FSP 157-3 effective with the financial statements ended September 30, 2008. The adoption of FSP 157-3 had no impact on our financial condition and results of operations.

In April 2009, the FASB issued FSP FAS 157-4, Determining Whether a Market Is Not Active and a Transaction Is Not Distressed, ( FSP 157-4 ). FSP 157-4 provides additional guidance on factors to consider in estimating fair value when there has been a significant decrease in market activity for a financial asset. FSP 157-4 is effective for interim and annual periods ending after June 15, 2009. We are currently evaluating the impact, if any, that FSP 157-4 will have on our financial condition and results of operations.

The fair value framework requires the categorization of assets and liabilities into three levels based upon the assumptions (inputs) used to price the assets or liabilities. Level 1 provides the most reliable measure of fair value, whereas Level 3 generally requires significant management judgment. The three levels are defined as follows:

Level 1: Observable inputs such as quoted prices in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly; these include quoted prices for similar assets or liabilities in active markets and quoted prices for identical or similar assets or liabilities in markets that are not active.

Level 3: Unobservable inputs reflecting management's own assumptions about the inputs used in pricing the asset or liability.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

The following table presents information about the Company's financial assets and liabilities measured at fair value on a recurring basis as of March 31, 2009 and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value (in thousands):

<b>Description</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
<b>ASSETS</b>				
Other current assets				
Equity securities (a)	\$ 2,153	\$	\$	\$ 2,153
Foreign currency derivatives (b)		1,175		1,175
Other assets				
Deferred compensation investments in cash surrender life insurance (c)		44,922		44,922
Deferred compensation investments in mutual funds (d)		23,502		23,502
<b>Total assets</b>	<b>\$ 2,153</b>	<b>\$ 69,599</b>	<b>\$</b>	<b>\$ 71,752</b>
<b>LIABILITIES</b>				
Other current liabilities				
Foreign currency derivatives (b)	\$	\$ 1,698	\$	\$ 1,698
Interest rate swap and collar (e)		27,029		27,029
Other long-term liabilities				
Deferred compensation plan liabilities (f)		64,992		64,992
Interest rate swap (e)		18,365		18,365
<b>Total liabilities</b>	<b>\$</b>	<b>\$ 112,084</b>	<b>\$</b>	<b>\$ 112,084</b>

(a) The fair value of the equity securities is determined using quoted prices in active markets for identical instruments.

(b) Foreign currency derivatives consist of foreign currency forward agreements. Fair value is determined

using observable market inputs such as the forward pricing curve, currency volatilities, currency correlations and interest rates, and considers nonperformance risk of the Company and that of its counterparties.

- (c) Fair value is reflected as the cash surrender value of company owned life insurance.
- (d) Fair value is based on quoted market prices for actively traded assets similar to those held by the deferred compensation plan.
- (e) The fair values of the interest rate swap and collar are determined using prices obtained from pricing agencies and financial institutions that develop values based on inputs observable in active markets, including interest rates, with consideration

given to the  
nonperformance  
risk of the  
Company and  
that of its  
counterparties.

- (f) Fair value of the  
deferred  
compensation  
liability is based  
on the fair value  
of investments  
corresponding to  
employees  
investment  
selections, based  
on quoted prices  
for similar assets  
in actively  
traded markets.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**12. SEGMENT INFORMATION**

The following is a summary of certain financial information by reportable segment (in thousands):

	<b>Commercial</b>	<b>Government</b>	<b>Corporate</b>	<b>Consolidated</b>
<b>Three Months Ended March 31, 2009</b>				
Revenues (a)	\$ 973,808	\$ 636,621	\$	\$ 1,610,429
Operating expenses (excluding depreciation and amortization)	797,484	513,652	29,638	1,340,774
Depreciation and amortization expense	68,567	25,809	958	95,334
Operating income (loss)	\$ 107,757	\$ 97,160	\$ (30,596)	\$ 174,321
<b>Three Months Ended March 31, 2008</b>				
Revenues (a)	\$ 922,385	\$ 619,985	\$	\$ 1,542,370
Operating expenses (excluding depreciation and amortization)	767,071	484,728	30,247	1,282,046
Depreciation and amortization expense	69,985	26,038	390	96,413
Operating income (loss)	\$ 85,329	\$ 109,219	\$ (30,637)	\$ 163,911
<b>Nine Months Ended March 31, 2009</b>				
Revenues (b)	\$ 2,896,579	\$ 1,930,374	\$	\$ 4,826,953
Operating expenses (excluding depreciation and amortization)	2,409,250	1,540,754	72,785	4,022,789
Depreciation and amortization expense	207,793	78,352	2,411	288,556
Operating income (loss)	\$ 279,536	\$ 311,268	\$ (75,196)	\$ 515,608
<b>Nine Months Ended March 31, 2008</b>				
Revenues (b)	\$ 2,704,286	\$ 1,842,609	\$	\$ 4,546,895
Operating expenses (excluding depreciation and amortization)	2,245,472	1,430,246	122,376	3,798,094
Depreciation and amortization expense	205,337	75,065	1,193	281,595
Operating income (loss)	\$ 253,477	\$ 337,298	\$ (123,569)	\$ 467,206

(a) Revenues in our Commercial segment include revenues from operations divested through



March 31, 2009  
of \$2.6 million  
for the three  
months ended  
March 31, 2008.  
Revenues in our  
Government  
segment include  
revenues from  
operations  
divested through  
March 31, 2009  
of \$3.8 million  
for the three  
months ended  
March 31, 2008.

- (b) Revenues in our  
Commercial  
segment include  
revenues from  
operations  
divested through  
March 31, 2009  
of \$9.0 million  
for the nine  
months ended  
March 31, 2008.  
Revenues in our  
Government  
segment include  
revenues from  
operations  
divested through  
March 31, 2009  
of \$0.3 million  
and  
\$14.5 million  
for the nine  
months ended  
March 31, 2009  
and 2008,  
respectively.

### **13. DIVESTITURES**

#### *Sale of bindery business*

During the three months ended September 30, 2008, we completed the sale of our bindery business in our Government segment and recorded a pre-tax gain on the sale of approximately \$0.2 million (\$0.8 million loss, net of income tax) in other operating expenses in our Consolidated Statements of Income. The bindery business was not strategic to our ongoing operations.

Revenues from the bindery business were \$0.3 million for the nine months ended March 31, 2009 and \$3.8 million and \$10.9 million for the three and nine months ended March 31, 2008, respectively. Operating income from the

bindery business, excluding the gain on sale, was \$0.9 million and \$2.6 million for the three and nine months ended March 31, 2008, respectively.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

*Sale of Unclaimed Property Reporting and Recovery Business*

During the three months ended June 30, 2008, we completed the sale of Unclaimed Property Reporting and Recovery ( UPRR ) in our Commercial segment and we recorded a pre-tax gain on the sale of approximately \$1.0 million (\$0.6 million, net of income tax). During the three and nine months ended March 31, 2009, we recorded an additional gain of \$0.3 million (\$0.2 million, net of income tax) and \$0.8 million (\$0.5 million, net of income tax), respectively, in other operating expenses in our Consolidated Statements of Income. The UPRR business was not strategic to our ongoing operations.

Revenues from the UPRR business were \$2.6 million and \$9.0 million for the three and nine months ended March 31, 2008, respectively. Operating (loss) income from the UPRR business, excluding the gain on sale, was \$(0.1 million) and \$0.1 million for the three and nine months ended March 31, 2008, respectively.

*Sale of our decision support business*

During the three months ended December 31, 2007, we completed the sale of our decision support business in our Government segment and recorded a pre-tax gain on the sale of approximately \$2.4 million (\$1.6 million, net of income tax) in other operating expenses in our Consolidated Statements of Income. The decision support business was not strategic to our ongoing operations.

Revenues from the decision support business were \$3.7 million for the nine months ended March 31, 2008. Operating income from the decision support business was \$1.5 million for the nine months ended March 31, 2008.

**14. COMMITMENTS AND CONTINGENCIES**

*Regulatory Agency Investigations Relating to Stock Option Grant Practices*

On March 3, 2006, we received notice from the SEC that it was conducting an investigation into certain stock option grants made by us from October 1998 through March 2005. On June 7, 2006 and on June 16, 2006, we received requests from the SEC for information on all of our stock option grants since 1994. We have been providing supplemental information to the SEC on a voluntary basis following the initial SEC requests. The SEC issued its formal order of investigation in August 2006.

On May 17, 2006, we received a grand jury subpoena from the United States District Court, Southern District of New York, requesting production of documents related to the granting of our stock option grants. We have responded to the grand jury subpoena and have produced documents to the United States Attorney's Office in connection with the grand jury proceeding. We have informed the SEC and the United States Attorney's Office for the Southern District of New York of the results of our internal investigation into our stock option grant practices (discussed below) and will continue to cooperate with these governmental entities and their investigations.

We initiated an internal investigation of our stock option grant practices in response to the pending informal investigation by the SEC and a subpoena from a grand jury in the Southern District of New York. The investigation reviewed our historical stock option grant practices during the period from 1994 through 2005, including all 73 stock option grants made by us during this period, and the related disclosure in our Form 10-Q for the three months ended March 31, 2006 (the May 2006 Form 10-Q ). The results of our internal investigation are fully disclosed in our Annual Report on Form 10-K/A for the fiscal year ended June 30, 2006 (the 2006 Form 10-K/A ).

Subsequent to the delivery of the results of the investigation, we, with the approval of our Audit Committee, determined that the cumulative non-cash stock-based compensation expense adjustment and related income tax effects were material. Our decision to restate our financial statements was based on the facts obtained by management and a special committee comprised of all of the then independent members of the Board of Directors, which oversaw the internal investigation. We determined that the cumulative, pre-tax, non-cash stock-based compensation expense resulting from revised measurement dates was approximately \$51.2 million during the period from our initial public offering in 1994 through June 30, 2006. The corrections relate to options covering approximately 19.4 million shares. Previously reported total revenues were not impacted by our restatement. The impact of the restatement on each year of our previously issued financial statements is more fully disclosed in our 2006 Form 10-K/A.

Related income tax effects included deferred income tax benefits on the compensation expense, and additional income tax liabilities and estimated penalties and interest related to the application of Internal Revenue Code Section 162(m) and related Treasury Regulations ( Section 162(m) ) to stock-based executive compensation previously deducted, that was no longer

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

deductible as a result of revised measurement dates of certain stock option grants. We also included in our restatements additional income tax liabilities and estimated penalties and interest, with adjustments to additional paid-in capital and income tax expense, related to certain cash and stock-based executive compensation deductions previously taken under Section 162(m), which we believed may be non-deductible as a result of information that has been obtained by us in connection with our internal investigation, due to factors unrelated to revised measurement dates. During the three months ended March 31, 2007, we paid approximately \$35.0 million of estimated income taxes, penalties and interest related to Section 162(m) issues. This payment is reflected in cash flows from operating activities at June 30, 2007. During fiscal year 2008, we resolved Section 162(m) executive compensation issues for fiscal years 2001 through 2003 with the Internal Revenue Service and used the same resolution criteria to adjust the liabilities for fiscal years 2004 and 2005, resulting in a revised liability of \$26.9 million of income tax, interest and penalties. During the three months ended June 30, 2008, \$5.9 million was released to income tax expense and \$0.5 million was credited to additional paid-in capital. At this time, we cannot predict when these Section 162(m) issues will be resolved for fiscal years 2004 and 2005.

In December 2006, we amended the exercise price of outstanding stock options of certain current executive officers, other executive officers and former executive officers in order to re-price all or a portion of the respective option grant to the revised measurement date to avoid adverse tax consequences to individual option holders under Section 409A of the Internal Revenue Code. We paid cash payments in the aggregate amount of \$2.4 million in accordance with the terms of the amendment during the three months ended March 31, 2008 from cash flows from operating activities. Of the \$2.4 million cash payment, approximately \$0.5 million was charged to wages and benefits in our Consolidated Statement of Income during the three months ended December 31, 2006, and the balance was charged to additional paid-in capital in our Consolidated Balance Sheet.

On June 18, 2007, we initiated a tender offer to amend certain options (the Eligible Options ) to purchase an aggregate of 1,703,650 shares (as amended) of our Class A common stock in order to re-price all or a portion of the respective option grant to the revised measurement date to avoid adverse tax consequences to individual option holders under Section 409A of the Internal Revenue Code. Eligible participants could elect to (i) amend Eligible Options to increase the exercise price per share to the fair market value of the Company's Class A common stock on the respective option's measurement date or (ii) receive a cash payment equal to the difference between the new exercise price per share of each amended option and the original exercise price per share of such amended option, multiplied by the number of unexercised shares of the Company's Class A common stock subject to such amended option.

The tender offer expired on July 17, 2007 and we accepted for amendment, pursuant to the offer, options to purchase 1,696,650 shares of our Class A common stock. This represented 99.6% of the shares of our Class A common stock subject to all Eligible Options. We paid cash payments in the aggregate amount of \$4.0 million in accordance with the terms of the tender offer in the three months ended March 31, 2008 from cash flows from operating activities. During the three months ended September 30, 2007, we charged approximately \$1.3 million to wages and benefits in our Consolidated Statement of Income and charged the balance of the estimated cash payments to additional paid-in capital in our Consolidated Balance Sheet.

In July 2007, we notified certain former employees with vested, unexercised and outstanding options which had exercise prices per share that were less, or may have been less, than the fair market value per share of our Class A common stock on the revised measurement dates for such options, as determined by us for accounting and tax purposes, that we will pay them the additional 20% income tax imposed by Section 409A based on the excess, if any, of the fair market value of our Class A common stock (up to \$62 per share or up to \$1.9 million in the aggregate) on the date a triggering event occurs or condition exists that under Section 409A results in the excess being recognized and reported as income on the former employee's W-2 and the exercise price of the affected option (reduced by any gain that had become subject to tax in a prior year because of an earlier triggering event). As of March 31, 2009, we anticipate that these income tax reimbursements will be up to approximately \$0.8 million based on the fair market

value of our Class A common stock on the exercise date and will be paid from cash flows from operating activities as the triggering event occurs for each option holder. During the three and nine months ended March 31, 2009, we charged (credited) approximately \$0.2 million and \$(0.6 million), respectively, and during the three and nine months ended March 31, 2008, we charged approximately \$0.5 million and \$1.0 million, respectively, to wages and benefits in our Consolidated Statements of Income related to these income tax reimbursements based on the current fair market value of our Class A common stock as of March 31, 2009 and 2008, respectively. The estimated liability related to these income tax reimbursements will be adjusted to reflect changes in the current fair market value of our Class A common stock each quarter until the options are exercised. Through March 31, 2009, we paid \$0.1 million related to this liability and a liability of approximately \$0.7 million is recorded in other current liabilities in our Consolidated Balance Sheet as of March 31, 2009.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

During the three months ended September 30, 2007, we amended the exercise price of outstanding stock options of certain current executive officers in order to re-price all or a portion of the respective option grants to the revised measurement date to avoid adverse tax consequences to individual option holders under Section 409A of the Internal Revenue Code. We paid cash payments in the aggregate amount of \$0.3 million in accordance with the terms of the amendment during the three months ended March 31, 2008 from cash flows from operating activities. Of the \$0.3 million cash payment, approximately \$43,000 was charged to wages and benefits in our Consolidated Statement of Income in the three months ended September 30, 2007, and the balance was charged to additional paid-in capital in our Consolidated Balance Sheet.

*Lawsuits Related to Stock Option Grant Practices*

Several derivative lawsuits have been filed in connection with our stock option grant practices, generally alleging claims related to breach of fiduciary duty and unjust enrichment by certain of our directors and senior executives. Those cases have been consolidated into three venues as follows:

*Dallas County Texas State District Court*

Merl Huntsinger, Derivatively on Behalf of Nominal Defendant Affiliated Computer Services, Inc., Plaintiff, v. Darwin Deason, Mark A. King, J. Livingston Kosberg, Dennis McCuistion, Joseph P. O Neill, Jeffrey A. Rich and Frank A. Rossi, Defendants, and Affiliated Computer Services, Inc., Nominal Defendant, Cause No. 06-03403 in the District Court of Dallas County, Texas, 193<sup>rd</sup> Judicial District filed on April 7, 2006.

Robert P. Oury, Derivatively on Behalf of Nominal Defendant Affiliated Computer Services, Inc., Plaintiff, v. Darwin Deason, Mark A. King, J. Livingston Kosberg, Dennis McCuistion, Joseph P. O Neill, Jeffrey A. Rich and Frank A. Rossi, Defendants, and Affiliated Computer Services, Inc., Nominal Defendant, Cause No. 06-03872 in the District Court of Dallas County, Texas, 193<sup>rd</sup> Judicial District filed on April 21, 2006.

Anchorage Police & Fire Retirement System, derivatively on behalf of nominal defendant Affiliated Computer Services Inc., Plaintiff v. Jeffrey Rich; Darwin Deason; Mark King; Joseph O Neill; Frank Rossi; Dennis McCuistion; J. Livingston Kosberg; Gerald Ford; Clifford Kendall; David Black; Henry Hortenstine; Peter Bracken; William Deckelman; and Affiliated Computer Services Inc., Cause No. 06-5265-A in the District Court of Dallas County, Texas, 14<sup>th</sup> Judicial District filed on June 2, 2006.

The Huntsinger, Oury, and Anchorage lawsuits were consolidated into one case on June 5, 2006, under the caption In Re Affiliated Computer Services, Inc. Derivative Litigation in the District Court of Dallas County, Texas, 193<sup>rd</sup> Judicial District (the Texas State Derivative Action ). Plaintiffs seek to recover damages sustained by the Company, equitable relief, including disgorgement, and reimbursement for fees and expenses incurred in connection with the suits, including attorney's fees. On March 26, 2007, plaintiffs filed a Third Amended Consolidated Complaint in which the plaintiffs alleged certain of the defendants breached their fiduciary duties in evaluating the buyout offer from Cerberus and any other offers (see further discussion below in Litigation Arising from Buy-out Offer ).

On November 20, 2008, the parties filed their Joint Motion for Preliminary Approval of Settlement of Derivative Claims and Approval of Notice. The judge granted preliminary approval of the motion and scheduled a hearing for final approval of the settlement, which is currently set for May 18, 2009.

Please see Regarding the Texas State Derivative Action and the Delaware Chancery Case below for more information.

*Court of Chancery for the State of Delaware*

Jan Brandin, in the Right of and for the Benefit of Affiliated Computer Services, Inc., Plaintiff, v. Darwin Deason, Jeffrey A. Rich, Mark A. King, Joseph O Neill and Frank Rossi, Defendants, and Affiliated Computer Services, Inc., Nominal Defendant, Civil Action No. 2123-VCL, pending before the Court of Chancery of the State of Delaware in and for New Castle County, filed on May 2, 2006.

On August 15, 2006, plaintiff filed a First Amended Complaint in the Brandin lawsuit (the Delaware Chancery Case ). The First Amended Complaint added Lynn R. Blodgett, David W. Black, Henry Hortenstine, Peter A. Bracken,

William L. Deckelman, Jr., Warren Edwards, John M. Brophy, John Rexford, Dennis McCuiston, J. Livingston Kosberg and Clifford M. Kendall. On April 5, 2007, plaintiff Brandin filed a Motion for Summary Judgment against Darwin Deason, Jeffrey Rich



**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

and Mark King. Each of the parties has filed their respective briefs and a hearing on the Motion for Summary Judgment was held on February 5, 2008. In addition, on October 16, 2007, each of the individual defendants filed a Motion for Partial Dismissal, based on plaintiff's lack of standing to challenge most of the stock option grants at issue. On November 25, 2008, the Delaware court was informed of the proposed settlement and related filing in the Texas State Derivative Action which includes a dismissal of the Delaware Chancery Case. Please see *Regarding the Texas State Derivative Action and the Delaware Chancery Case* below for more information. There is no pending trial date at this time.

*Regarding the Texas State Derivative Action and the Delaware Chancery Case*

On October 21, 2008, a Special Litigation Committee previously formed by the Company's Board of Directors (the SLC) completed its review of the Texas State Derivative Action and the Delaware Chancery Case. The Special Litigation Committee formally recommended that these cases be settled pursuant to the terms of a Memorandum of Understanding which was signed by the Company, the individual defendants in these cases and the plaintiffs in these cases on October 28, 2008.

On November 20, 2008, the parties filed their Joint Motion for Preliminary Approval of Settlement of Derivative Claims and Approval of Notice with the Texas State District Court. The judge granted preliminary approval of the motion and scheduled a hearing for final approval, which is currently set for May 18, 2009.

Notice to shareholders of the proposed settlement as defined in the approved notice was sent on December 10, 2008. The proposed settlement includes the release of all state and federal derivative claims related to our prior stock option grant practices, the dismissal of the Texas State Derivative Action and the Delaware Chancery Case, the payment of an amount up to \$13.0 million in legal fees by the Company to the plaintiffs' law firms and the collection of approximately \$1.8 million from certain current and former executive officers and other monetary and non-monetary benefits to the Company, such as the cancellation of amounts claimed to be owed some of the defendants. The cancellation or repricing of such stock options was completed in previous periods. The proposed settlement also requires the Company to make or have made specified corporate governance and other changes.

On January 23, 2009, the plaintiffs in the Texas Federal Derivative Action filed an objection to the proposed settlement. The parties filed their respective responses. In connection with the settlement of the Texas Federal Derivative Action and preliminary approval discussed below, the plaintiffs in the Texas Federal Derivative Action are required to withdraw their objection. The Texas State District Court will hold the final approval hearing on May 18, 2009 where the court will rule on any stockholder objections and decide whether or not to approve the final settlement. An award of attorneys' fees to the plaintiffs is not final until the court approves the settlement.

The Company will receive approximately \$22 million from its Directors' and Officers' Insurance carriers, which is in addition to amounts previously received, as discussed below. The attorneys' fees that the Company will pay pursuant to the Texas State Derivative Action of approximately \$13.0 million and the Texas Federal Derivative Action of approximately \$8.6 million aggregate to approximately \$22 million. Therefore, the settlement of these actions has not had a material impact on our results of operations.

*United States District Court for the Northern District of Texas*

Alaska Electrical Fund, derivatively on behalf of Affiliated Computer Services Inc. v. Jeffrey Rich; Joseph O. Neill; Frank A. Rossi; Darwin Deason; Mark King; Lynn Blodgett; J. Livingston Kosberg; Dennis McCuiston; Warren Edwards; John Rexford and John M. Brophy, Defendants, and Affiliated Computer Services, Inc., Nominal Defendant, Cause No. 3-06CV1110-M, in the United States District Court for the Northern District of Texas, Dallas Division, filed on June 22, 2006.

Bennett Ray Lunceford and Ann M. Lunceford, derivatively on behalf of Affiliated Computer Services Inc. v. Jeffrey Rich; Joseph O. Neill; Frank A. Rossi; Darwin Deason; Mark King; Lynn Blodgett; J. Livingston Kosberg; Dennis McCuiston; Warren Edwards; John Rexford and John M. Brophy, Defendants, and Affiliated Computer Services, Inc., Nominal Defendant, Cause No. 3-06CV1212-M, filed on July 7, 2006, in the United States District

Court for the Northern District of Texas, Dallas Division.

The Alaska Electrical and Lunceford cases were consolidated into one case on August 1, 2006, under the caption In Re Affiliated Computer Services Federal Derivative Litigation, in the United States District Court for the Northern District of Texas, Master File No. 3:06-CV-1110-M (the Texas Federal Derivative Action ). On February 1, 2008, plaintiffs filed their Second Amended Derivative Complaint.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

On May 23, 2008, plaintiffs filed a Motion Seeking an Order re Defendants' Efforts to Compromise the Claims seeking an injunction against settlement of either the Delaware or Texas derivative matters (the Injunction Motion). On May 30, 2008, ACS filed a Motion to Stay Pending SLC Determination (the ACS Stay Motion). On September 18, 2008, the judge denied the Injunction Motion and the ACS Stay Motion.

On April 28, 2009, a Memorandum of Understanding was entered into between the Company and the plaintiffs, which, has been further documented by way of a formal Stipulation of Settlement, which, upon final approval by the federal court, will effectively resolve the Texas Federal Derivative Action. On May 6, 2009, the parties filed a Stipulation of Settlement and a Motion for Expedited Ruling, requesting the federal judge to grant his preliminary approval of the settlement and to schedule a final approval hearing. On May 8, 2009, the federal judge granted his preliminary approval of the settlement and scheduled a final approval hearing for June 19, 2009. The proposed settlement includes the dismissal of the Texas Federal Derivative Action, the waiver of the objection to the settlement of the Texas State Derivative Action, the release of all federal derivative claims in the Texas Federal Derivative Action, the payment of approximately \$8.6 million in legal fees by the Company to the plaintiffs' law firms, and the payment by the Company's Directors and Officers' insurance carriers of \$30 million to the Company, of which \$8 million of this amount was received in the second quarter of fiscal year 2009. An award of attorneys' fees to the plaintiffs is not final until the court approves the settlement.

As discussed above, the Company will receive approximately \$22 million from its Directors and Officers' Insurance carriers, which is in addition to amounts previously received. The attorneys' fees that the Company will pay pursuant to the Texas State Derivative Action of approximately \$13.0 million and the Texas Federal Derivative Action of approximately \$8.6 million aggregate to approximately \$22 million. Therefore, the settlement of these actions has not had a material impact on our results of operations.

*United States District Court of Texas for the Northern District of Texas*

Based on the same set of facts as alleged in the above cases, two lawsuits were filed under the Employee Retirement Income Security Act (ERISA) alleging breach of ERISA fiduciary duties by the directors and officers as well as the ACS Benefits Administrative Committee, in connection with the retention of ACS' Class A common stock as an investment option in the ACS Savings Plan, and by causing the ACS Savings Plan to invest in our Class A common stock in light of the alleged stock option issues.

On February 12, 2007, these two lawsuits were consolidated into one case, under the caption, In re Affiliated Computer Systems [sic] ERISA Litigation, Master File No. 3:06-CV-1592-M. On December 20, 2007, an Order Preliminarily Approving Settlement was entered in the In re Affiliated Computer Systems [sic] ERISA Litigation consolidated case. Principally, the settlement provided for a payment to the plaintiffs and the ACS Savings Plan of a total of \$1.5 million, which included attorney fees, and received the final approval of the court at a hearing held on October 23, 2008. We recorded a charge of \$1.5 million (\$1.0 million, net of income tax) in other operating expenses in our Consolidated Statement of Income during the three months ended December 31, 2007.

*Other Related Matters*

On December 9, 2008, Darwin Deason received a Wells Notice (the Notice) from the staff of the SEC indicating that the staff is considering recommending that the SEC bring civil claims against Mr. Deason for alleged violations of the federal securities laws in connection with certain public disclosures relating to the Company's historical stock option grant practices. The Company subsequently was advised by the staff of the SEC that it will not recommend to the SEC that charges be brought against Mr. Deason.

*Litigation Arising from Buy-Out Offer*

Several lawsuits were filed in connection with the announced buyout transaction announced in March 2007, generally alleging claims related to breach of fiduciary duty, and seeking class action status. The plaintiffs in each case purport to be ACS stockholders bringing a class action on behalf of all of our public stockholders. Each plaintiff alleges that the proposal (Proposal) presented to us by Darwin Deason and Cerberus on March 20, 2007, to acquire our

outstanding stock, was unfair to shareholders, because the consideration offered in the Proposal is alleged to be inadequate and to have resulted from an unfair process.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

In the Delaware Chancery Court, six cases were filed. On May 4, 2007, each of these six Delaware buy-out cases was consolidated into one case in the Delaware Chancery Court entitled In Re Affiliated Computer Services, Inc. Shareholder Litigation, Civil Action No. 2821-VCL. On October 30, 2007, Cerberus withdrew its offer to acquire ACS. On November 2, 2007, a Consolidated Amended Class Action and Derivative Complaint was filed by the plaintiffs, adding allegations of breach of fiduciary duties related to the events surrounding the resignation of the outside directors. Plaintiffs sought equitable relief and recovery of unspecified monetary damages sustained by the Company. On April 8, 2008, a Verified Consolidated Second Amended Class and Derivative Action Complaint was filed alleging class and derivative claims of breach of fiduciary duty against all individual defendants and class and derivative for aiding and abetting against Cerberus and Citigroup. On May 23, 2008, all defendants, including ACS, filed their respective motions to dismiss. The hearing on the motions occurred on October 22, 2008.

On February 6, 2009, the judge in the case granted ACS Motion to Dismiss and dismissed each of plaintiffs counts with prejudice. The time for plaintiffs to appeal the dismissal has passed.

In the District Court of Dallas County, Texas, two stand-alone buy-out cases were filed, as follows:

Steamship Trade Association/International Longshoreman s Association Pension Fund v Affiliated Computer Services, Inc., Darwin Deason, Lynn Blodgett, John Rexford, Joseph P. O Neill, Gerardo I. Lopez, Frank A. Rossi, J. Livingston Kosberg, Dennis McCuiston, Robert B. Holland, and Cereberus [sic] Capital Management, L.P., Cause No. 07-02691 in the District Court of Dallas County, Texas, 44<sup>th</sup> Judicial District, filed on March 22, 2007.

The City of Birmingham, Alabama Retirement and Relief System v. Darwin Deason, Robert B. Holland, III, J. Livingston Kosberg, Frank A. Rossi, Joseph P. O Neill, Lynn R. Blodgett, John H. Rexford, Dennis McCuiston, Affiliated Computer Services, Inc., and Cerberus Capital Management, L.P., Cause No. 07-02768 in the District Court of Dallas, Texas, 160<sup>th</sup> Judicial District, filed on March 28, 2007.

On March 29, 2007, the two stand-alone buy-out cases pending in the District Court of Dallas County, Texas were consolidated into the Texas State Derivative Action.

In addition, in the Texas State Derivative Action, on March 26, 2007, plaintiffs filed a Third Amended Consolidated Complaint, adding causes of action related to the announced buy-out transaction as well. On May 1, 2007, ACS and the individual defendants filed a Special Exceptions Motion, on the grounds that plaintiffs buy-out claims were not yet ripe for adjudication, i.e., no claim related to the Proposal can properly be the subject of litigation, because the Proposal has not been accepted or recommended by either the Company or by the Special Committee formed to evaluate the Proposal and strategic alternatives to the Proposal, and that plaintiffs cannot bring both direct and derivative claims in a single lawsuit. The Third Amended Petition also alleges breach of fiduciary duty premised upon an allegation that our assets and information were misappropriated by Mr. Deason and Cerberus in order to facilitate their preparation of the Proposal, and that the Proposal represents an attempt to extinguish the derivative claims related to stock option practices by eliminating the standing of the plaintiff stockholders to pursue those claims. The Third Amended Petition also suggested that the consideration offered to stockholders in the Proposal was inadequate and sought to enjoin consummation of the Proposal. Plaintiffs sought equitable relief and recovery of unspecified monetary damages sustained by the Company.

In the Texas Federal Derivative Action, on April 5, 2007, the plaintiffs filed an Amended Complaint, adding causes of action related to the announced buy-out transaction as well, and adding as defendants, Clifford Kendall, David Black, Henry Hortenstine, Peter A. Bracken, William Deckelman, Jr., PricewaterhouseCoopers LLP, and Cerberus Capital Management, L.P. Like the Third Amended Petition in the Texas State Derivative Action, the Amended Complaint in the Texas Federal Derivative Action challenged both the process through which the Proposal was generated, and the substance of the Proposal. Plaintiffs filed their Second Amended Derivative Complaint on February 1, 2008 and dropped all buyout related claims.

All litigation arising from the buy-out offer has been dismissed.

*Declaratory Action with Respect to Alleged Default and Purported Acceleration of our Senior Notes and Amendment, Consent and Waiver for our Credit Facility*

On June 6, 2005, we completed a public offering of \$250 million aggregate principal amount of 4.70% Senior Notes due June 1, 2010 and \$250 million aggregate principal amount of 5.20% Senior Notes due June 1, 2015 (collectively, the Senior Notes ). Interest on the Senior Notes is payable semiannually. We may redeem some or all of the Senior Notes at any time prior to maturity, which may include prepayment penalties determined according to pre-established criteria. The Senior Notes were issued pursuant to that certain Indenture dated June 6, 2005 (which, along with any Supplemental Indentures

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

entered into subsequent thereto and in connection therewith, is referred to as the Indenture ) between us and The Bank of New York Trust Company, N.A. ( BONY ), as trustee, with the Wilmington Trust Company having replaced BONY as trustee on December 19, 2006 (the Trustee ).

As the result of our failure to timely file our Annual Report on Form 10-K for the period ending June 30, 2006 by September 13, 2006, certain holders of the Senior Notes sent various notices alleging that we were in default of our covenants under the Indenture. Subsequently, those certain holders declared an acceleration of the Senior Notes, as a result of our failure to remedy the purported default set forth in their earlier notices and demanded payment of all amounts owed in respect of the Senior Notes.

It is our position that no default occurred under the Indenture and that no acceleration occurred with respect to the Senior Notes or otherwise under the Indenture. Further we filed a lawsuit against the Trustee in the United States District Court, Northern District of Texas, Dallas Division, seeking a declaratory judgment affirming our position. The Trustee filed an answer and counterclaim seeking immediate payment of all principal and accrued and unpaid interest on the Senior Notes. Alternatively, the counterclaim sought damages measured by the difference between the fair market value of the Senior Notes on or about September 22, 2006 and par value of the Senior Notes. On February 12, 2008, the judge granted our Motion for Summary Judgment, awarded us our court costs, and dismissed all counter-claims against us. Subsequently, Defendant Wilmington Trust Co. filed its Notice of Appeal and Appellant Brief with the United States Court of Appeals for the Fifth Circuit ( 5th Circuit Court ).

On April 16, 2009, the 5th Circuit Court affirmed the February 12, 2008 decision in the United States District Court, Northern District of Texas, Dallas Division.

Until the time passes for the Defendant, Wilmington Trust Company, to file an appeal of the 5th Circuit Court decision, no legally enforceable determination can be made as to whether the failure to timely file the Annual Report on Form 10-K for the period ending June 30, 2006 is a default under the Indenture as alleged by the letters referenced above. If there is a final legally enforceable determination that the failure to timely file the Annual Report on Form 10-K for the period ending June 30, 2006 is a default under the Indenture, and that acceleration with respect to the Senior Notes was proper, the principal and premium, if any, and all accrued and unpaid interest, if any, on the Senior Notes would be immediately due and payable.

In the event the claim of default against us made by certain holders of the Senior Notes is upheld in a court of law and we are required to pay off the Senior Notes, it is most likely that we would utilize cash on hand and borrowings under our Credit Agreement with Citicorp USA, Inc., as Administrative Agent ( Citicorp ), Citigroup Global Markets Inc., as Sole Lead Arranger and Book Runner, and with Morgan Stanley Bank, SunTrust Bank, Bank of Tokyo-Mitsubishi UFJ, Ltd., Wachovia Bank National Association, Bank of America, N.A., Bear Stearns Corporate Lending, Inc. and Wells Fargo Bank, N.A., as Co-Syndication Agents, and various other lenders and issuers (the Credit Facility ) to fund such payoff. Under the terms of the Credit Facility, we can utilize borrowings under the Revolving Facility, subject to certain liquidity requirements, or may seek additional commitments for funding under the Term Loan Facility of the Credit Facility. We estimate we have sufficient liquidity to meet both the needs of our operations and any potential payoff of the Senior Notes. While we do have availability under our Credit Facility to draw funds to repay the Senior Notes, there may be a decrease in our credit availability that could otherwise be used for other corporate purposes, such as acquisitions and share repurchases.

If our Senior Notes are refinanced or the determination is made that the outstanding balance is due to the noteholders, the remaining unrealized loss on forward interest rate agreements reported in other comprehensive income of \$9.3 million (\$5.8 million, net of income tax), unamortized deferred financing costs of \$1.6 million (\$1.0 million, net of income tax) and unamortized discount of \$0.4 million (\$0.3 million, net of income tax) associated with our Senior Notes as of March 31, 2009 may be adjusted and reported as interest expense in our Consolidated Statement of Income in the period of refinancing or demand.

*Investigation Concerning Procurement Process at Hanscom Air Force Base*

In October 2002, one of our subsidiaries, ACS Defense, LLC, and several other government contractors received a grand jury document subpoena issued by the U.S. District Court for the District of Massachusetts. The subpoena was issued in connection with an inquiry being conducted by the Antitrust Division of the Department of Justice ( DOJ ). The inquiry concerns certain IDIQ (Indefinite Delivery Indefinite Quantity) procurements and their related task orders, which occurred in the late 1990s at Hanscom Air Force Base in Massachusetts. In February 2004, we sold the contracts associated with the Hanscom Air Force Base relationship to ManTech International Corporation ( ManTech ); however, we have agreed to indemnify ManTech with respect to this DOJ investigation. We believe all applicable statutes of limitations related to this inquiry have expired.



**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

*Investigations Regarding Florida Workforce Contracts*

On August 25, 2004, ACS State and Local Solutions, Inc. ( ACS SLS ) received a grand jury document subpoena issued by the U.S. District Court for the Middle District of Florida (the Florida Court ) in connection with an inquiry being conducted by the DOJ and the Inspector General's Office of the U.S. Department of Labor (the DOL ). The subpoena related to a workforce contract in Pinellas County, Florida (the Pinellas Contract ), for the period from January 1999 to the contract's expiration in March 2001, which was prior to our acquisition of this business from Lockheed Martin Corporation in August 2001. We believe that all applicable statutes of limitations related to this inquiry have expired.

On January 3, 2003, a Complaint was filed under seal in the Florida Court by a former Pinellas County Administrator under the Qui Tam provisions of the False Claims Act. The United States subsequently filed a notice with the Florida Court that it would not intervene and we were subsequently served with the Complaint after the Florida Court unsealed it. The allegations in the Complaint arose from the Pinellas Contract that was the subject of the grand jury document subpoena discussed above. The plaintiff was seeking statutory penalties for each violation. On April 3, 2009, the Florida Court granted ACS's motion for summary judgment and dismissed the Complaint with prejudice.

*Litigation arising from alleged patent infringement*

On April 4, 2008, JP Morgan Chase & Co. ( JPMorgan ) filed a lawsuit against Affiliated Computer Services, Inc. and ACS SLS (collectively, ACS ) in U.S. District Court in Wilmington, Delaware. JPMorgan seeks certain declarations as well as unspecified monetary damages related to alleged violations by ACS of JPMorgan's electronic payment card, lockbox, and check processing and imaging patents. ACS is vigorously defending this lawsuit and has counterclaimed against JPMorgan seeking certain declarations as well as monetary damages related to JPMorgan's violations of ACS's payment processing patents. At this time, we are unable to express an opinion as to the likely outcome of this matter and it is not possible to reasonably estimate either the range of recovery or range of loss, if any.

*Other*

Certain contracts, primarily in our Government segment, require us to provide a surety bond or a letter of credit as a guarantee of performance. As of March 31, 2009, \$644.7 million of our outstanding surety bonds and \$58.4 million of our outstanding letters of credit secure our performance of contractual obligations with our clients. Approximately \$18.8 million of our letters of credit secure our casualty insurance and vendor programs and other corporate obligations. In general, we would only be liable for the amount of these guarantees in the event of default in our performance of our obligations under each contract; the probability of which we believe is remote. We believe that we have sufficient capacity in the surety markets and liquidity from our cash flow and our Credit Facility to respond to future requests for proposals.

Our Commercial education business performs third party student loan servicing in the Federal Family Education Loan program ( FFEL ) on behalf of various financial institutions. We service these loans for investors under outsourcing arrangements and do not acquire any servicing rights that are transferable by us to a third party. At March 31, 2009, we serviced a FFEL portfolio of approximately 3.8 million loans with an outstanding principal balance of approximately \$46.6 billion. Some servicing agreements contain provisions that, under certain circumstances, require us to purchase the loans from the investor if the loan guaranty has been permanently terminated as a result of a loan default caused by our servicing error. If defaults caused by us are cured during an initial period, any obligation we may have to purchase these loans expires. Loans that we purchase may be subsequently cured, the guaranty reinstated and the loans repackaged for sale to third parties. We evaluate our exposure under our purchase obligations on defaulted loans and establish a reserve for potential losses, or default liability reserve, through a charge to the provision for loss on defaulted loans purchased. The reserve is evaluated periodically and adjusted based upon management's analysis of the historical performance of the defaulted loans. As of March 31, 2009, other accrued liabilities include reserves which we believe to be adequate.

We are obligated to make certain contingent payments to former shareholders of acquired entities upon satisfaction of certain contractual criteria in conjunction with certain acquisitions. During the nine months ended March 31, 2009 and

2008, we made contingent consideration payments of \$2.9 million and \$23.7 million, respectively, related to acquisitions completed in prior years. As of March 31, 2009, the maximum aggregate amount of the outstanding contingent obligations to former shareholders of acquired entities was approximately \$57.5 million. Any such payments result in a corresponding increase in goodwill.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

As of March 31, 2009, we had gross reserves for uncertain tax positions totaling \$36.0 million, which excludes \$8.4 million of offsetting tax benefits recorded in accordance with FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 ( FIN 48 ). We anticipate a significant change in the next 12 months to the total amount of FIN 48 unrecognized benefits due to ongoing negotiations with taxing authorities. However, due to the uncertain nature of the settlement process, we are unable to make a reasonable estimate as to when cash settlements of these uncertain tax positions with taxing authorities will occur.

In addition to the foregoing, we are subject to certain other legal proceedings, inquiries, claims and disputes, which arise in the ordinary course of business. Although we cannot predict the outcomes of these other proceedings, we do not believe these other actions, in the aggregate, will have a material adverse effect on our financial position, results of operations or liquidity.

**15. NEW ACCOUNTING PRONOUNCEMENTS**

In September 2006, the FASB issued SFAS 157 which defines fair value, establishes a framework for measuring fair value in accordance with U.S. generally accepted accounting principles, and expands disclosures about fair value measurements. We adopted SFAS 157 effective July 1, 2008. Please see Note 11 for a discussion of the adoption of SFAS 157 and the related FASB Staff Positions and the impact on our financial condition and results of operations.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115, ( SFAS 159 ), which permits entities to choose to measure many financial instruments and certain other items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value option has been elected will be recognized in earnings at each subsequent reporting date. SFAS 159 provides entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. We adopted SFAS 159 effective July 1, 2008. We did not elect the fair value option under SFAS 159 for any of our financial assets or liabilities upon adoption. The adoption of SFAS 159 did not have a material impact on our financial condition or results of operations.

In December 2007, the FASB issued SFAS No. 141 (revised), Business Combinations ( SFAS 141(R) ), which establishes principles and requirements for how an acquirer accounts for business combinations. SFAS 141(R) includes guidance for recognizing and measuring the assets acquired, liabilities assumed, and any noncontrolling or minority interests in an acquisition. SFAS 141(R) applies prospectively and will become effective for business combinations occurring on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. We are currently evaluating the impact, if any, that SFAS 141(R) will have on our financial condition and results of operations.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51, ( SFAS 160 ). SFAS 160 establishes accounting and reporting standards that require noncontrolling interests to be reported as a separate component of equity, and net income attributable to the parent and to the noncontrolling interest to be separately identified in the income statement. SFAS 160 also requires changes in a parent's ownership interest while the parent retains its controlling interest to be accounted for as equity transactions, and any retained noncontrolling equity investment upon the deconsolidation of a subsidiary to be initially measured at fair value. SFAS 160 applies prospectively and is effective for the Company beginning July 1, 2009. Certain presentation requirements of SFAS 160 are effective retrospectively. We are currently evaluating the impact, if any, that SFAS 160 will have on our financial condition and results of operations.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133, ( SFAS 161 ). This statement is intended to improve transparency in financial reporting by requiring enhanced disclosures about an entity's derivative instruments and hedging activities and their effects on the entity's financial position, financial performance, and cash flows. SFAS 161 applies to all derivative instruments within the scope of SFAS 133, Accounting for Derivative Instruments and Hedging Activities ( SFAS 133 ) as well as related hedged items, bifurcated derivatives, and nonderivative instruments that are designated and

qualify as hedging instruments. SFAS 161 is effective prospectively for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application permitted. We adopted SFAS 161 effective January 1, 2009. There was no impact on our financial condition and results of operations as a result of the adoption of SFAS 161.

**Table of Contents**

**AFFILIATED COMPUTER SERVICES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

In May 2008, the FASB issued SFAS No. 162, The Hierarchy of Generally Accepted Accounting Principles ( SFAS 162 ). SFAS 162 is intended to identify the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles in the United States. SFAS 162 will be effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411,

The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles. We do not anticipate the adoption of SFAS 162 will have an impact on our financial condition and results of operations.

In December 2008, the FASB issued FSP FAS 132(R)-1, Employers' Disclosures about Postretirement Benefit Plan Assets ( FSP 132(R)-1 ). This FSP amends FAS No. 132 (revised 2003), Employers' Disclosures about Pensions and Other Postretirement Benefits, to provide guidance on an employer's disclosures about plan assets of a defined benefit pension or other postretirement plan. FSP 132(R)-1 is effective for fiscal years ending after December 15, 2009. We have not yet determined the effect, if any, that FSP 132(R)-1 will have on our financial statement disclosures.

**Table of Contents****FORWARD-LOOKING AND CAUTIONARY STATEMENTS**

All statements and assumptions contained or referenced in this Quarterly Report and its exhibits that are not based on historical fact, such as statements with respect to our financial condition, results of operations, cash flows, business strategies, operating efficiencies, indebtedness, litigation, competitive positions, growth opportunities and plans and objectives of management, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and the provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (which Sections were adopted as part of the Private Securities Litigation Reform Act of 1995). Such forward-looking statements and assumptions include, among other things, statements with respect to our financial condition, results of operations, cash flows, business strategies, operating efficiencies, indebtedness, litigation, competitive positions, growth opportunities, plans and objectives of management, and other matters. Such forward-looking statements are based upon management's current knowledge and assumptions about future events and are subject to numerous assumptions, risks, uncertainties and other factors, many of which are outside of our control, which could cause actual results to differ materially from the anticipated results, prospects, performance or achievements expressed or implied by such statements. Such risks and uncertainties include, but are not limited to: (a) the cost and cash flow impact of our debt and our ability to obtain further financing; (b) a reversal, on appeal, of two lower court decisions that we have not defaulted on our Senior Notes and that those Notes have not been accelerated; (c) the complexity of the legal and regulatory environments in which we operate, including the effect of claims and litigation; (d) our oversight by the SEC and other regulatory agencies and investigations by those agencies; (e) our credit rating or further reductions of our credit rating; (f) a decline in revenues from or a loss or failure of significant clients; (g) our ability to recover capital investments in connection with our contracts; (h) possible period-to-period fluctuations in our non-recurring revenues and related cash flows; (i) competition and our ability to compete effectively; (j) dissatisfaction with our services by our clients; (k) our dependency to a significant extent on third party providers, such as subcontractors, a relatively small number of primary software vendors, utility providers and network providers; (l) our ability to identify, acquire or integrate other businesses or technologies; (m) our ability to manage our operations and our growth; (n) termination rights, audits and investigations related to our Government contracts; (o) delays in signing and commencing new business; (p) the effect of some provisions in contracts and our ability to control costs; (q) claims associated with our actuarial consulting and benefit plan management services; (r) claims of infringement of third-party intellectual property rights; (s) laws relating to individually identifiable information; (t) potential breaches of our security system; (u) the impact of budget deficits and/or fluctuations in the number of requests for proposals issued by governments; (v) risks regarding our international and domestic operations; (w) fluctuations in foreign currency exchange rates; (x) our ability to attract and retain necessary technical personnel, skilled management and qualified subcontractors; (y) risks associated with loans that we service; (z) the effect of certain provisions of our certificate of incorporation, bylaws and Delaware law and our stock ownership; and (aa) the price of our Class A common stock.

For more details on factors that may cause actual results to differ materially from such forward-looking statements, please see Item 1A. Risk Factors of our Annual Report on Form 10-K for the fiscal year ended June 30, 2008, and other reports from time to time we file with or furnish to the SEC. Forward-looking statements contained or referenced in this Quarterly Report and its exhibits speak only as of the date of this Report and forward-looking statements in documents incorporated by reference speak only as to the date of those documents. We disclaim, and do not undertake any obligation to, update or release any revisions to any forward-looking statement.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****Overview**

We provide non-core, mission critical services that our clients need to run their day-to-day business. We believe the market for our services is vast. The demand for our services has grown in recent years and we believe that this demand will continue to grow as the overall acceptance of outsourcing increases in both the Commercial and Government segments. The cornerstone of our business strategy is our focus on vertical markets and technology solutions that we can leverage across our business and client base.

We generate the majority of our revenues under long-term contracts, which historically has provided a certain level of predictability with regards to our financial results. However, our financial results may be impacted by global economic conditions. If the current economic downturn is prolonged or severe, it could negatively affect our clients, their financial results and their demand for our services or result in additional bad debt expense should they enter bankruptcy or liquidation. If the demand for our services declines, it could have a material negative impact on our business. We believe that the diversity of our services and client base will help us mitigate the impact of a sustained downturn. We continue to closely monitor our costs of operations in order to remain flexible in responding to the overall economic uncertainty.

**Table of Contents**

We generally enter into long-term relationships with clients to provide services that meet their ongoing business requirements while supporting their mission critical business process or information technology needs. We derive our revenues from delivering comprehensive business process outsourcing and information technology solutions to commercial and government clients. A substantial portion of our revenues is derived from recurring monthly charges to our clients under service contracts with initial terms that vary from one to ten years. The recurring nature of our revenue provides us with a certain level of predictability with regards to our revenue streams during differing economic cycles. We define recurring revenues as revenues derived from services that our clients use each year in connection with their ongoing businesses, and accordingly, exclude non-recurring revenue related to software license fees, short-term contract programming and consulting engagements, product installation fees, and hardware and software sales. We may experience variations in our mix of recurring versus non-recurring revenues if we provide consulting or other services that are primarily short-term in nature.

*New Business Pipeline*

Management focuses on various metrics in analyzing our business and its performance and outlook. One such metric is our sales pipeline, which was approximately \$2.0 billion of annual recurring revenues as of March 31, 2009. Our sales pipeline includes potential business opportunities that we expect will be contracted within the next six months and excludes business opportunities with estimated annual recurring revenue that are in excess of \$100 million. Both the Commercial and Government pipelines have significant, quality opportunities within our vertical markets and horizontal solutions. As of March 31, 2009, the Commercial segment comprised approximately 55% of our pipeline and the Government segment comprised the remaining 45%. By service line, approximately 80% of our pipeline is business process outsourcing and approximately 20% of the pipeline is information technology solutions as of March 31, 2009. The Commercial segment pipeline includes opportunities in information technology services, commercial healthcare, transactional business process outsourcing, including customer care, finance and accounting outsourcing, human resources outsourcing, student loan processing and learning process outsourcing. The Government segment pipeline includes opportunities in our domestic and international transportation business, in the state and local market for information technology, eligibility, public safety and electronic payment services, in government healthcare and with the federal government.

While the size of our sales pipeline is an important indicator of potential new business signings and potential future internal revenue growth, actual new business signings and internal revenue growth depend on a number of factors including the effectiveness of our sales pursuit teams, competition for a deal, deal pricing, ramp of new business, cash flow generation qualities of each deal and are subject to risks described further in Item 1A. Risk Factors of our Annual Report on Form 10-K for the fiscal year ended June 30, 2008.

*New Business Signings*

We define new business signings as estimated annual recurring revenue from new contracts and the incremental portion of renewals that are signed during the period, which represents the estimated first twelve months of revenue to be recorded under the contracts after full implementation. We use new business signings to forecast prospective revenues and to estimate capital commitments. Revenues for new business signings are measured under generally accepted accounting principles in the United States ( GAAP ). There are no third party standards or requirements governing the calculation of new business signings and our measure may not be comparable to similarly titled measures of other companies.

We define total contract value as the estimated total revenues from contracts signed during the period. We use total contract value as an additional measure of estimating total revenue represented by contractual commitments, both to forecast prospective revenues and to estimate capital commitments. Revenues for annual recurring revenue and total contract value are measured under GAAP.

During the three months ended March 31, 2009, we signed contracts with new clients and incremental business with existing clients representing \$341.8 million of annual recurring revenue with an estimated \$1.64 billion in total contract value. The Commercial segment contributed 71% of the new contract signings and the Government segment contributed 29% of the new contract signings (based on annual recurring revenues). We expanded existing relationships in both our Commercial Healthcare Payer and Government Healthcare lines of business. The Communications and Consumer Goods line of business was also a contributor to our third quarter signings.



During the nine months ended March 31, 2009, we signed contracts with new clients and incremental business with existing clients representing \$747.0 million of annual recurring revenue with an estimated \$3.27 billion in total contract value. The Commercial segment contributed 59% of the new contract signings and the Government segment contributed 41% of the new contract signings (based on annual recurring revenues).

**Table of Contents**

*Internal Revenue Growth*

We use internal revenue growth as a measure of the organic growth of our business. Internal revenue growth is measured as total revenue growth less revenues from acquisitions and revenues from divested operations. At the date of an acquisition, we identify the trailing twelve months of revenue of the acquired company as the pre-acquisition revenue of acquired companies. Pre-acquisition revenue of the acquired companies is considered acquired revenues in our calculation, and actual revenues from the acquired company, either above or below acquired revenues are components of internal growth in our calculation. Revenues from operations divested through the end of the current period are excluded from the internal revenue growth calculation in the periods following the effective date of the divestiture. We believe these adjustments to historical reported results are necessary to accurately reflect our internal revenue growth. Prior period internal revenue growth calculations are not restated for current period divestitures. Our measure of internal revenue growth may not be comparable to similarly titled measures of other companies. During the three months ended March 31, 2009, total revenue grew 5% over the prior year period, excluding divestitures, and internal revenue grew 3% over the prior year period. During the nine months ended March 31, 2009, total revenue grew 7% over the prior year period, excluding divestitures, and internal revenue grew 4% over the prior year period.

*Client Renewal Rates*

We focus on the performance of our contractual obligations and continually monitor client satisfaction. Renewal rates are the best indicator of client satisfaction. We calculate our renewal rate based on the total annual recurring revenue of renewals won as a percentage of total annual recurring revenue of all renewals sought. During the three and nine months ended March 31, 2009, we renewed approximately 84% and 85%, respectively, of total renewals sought, totaling \$323.9 million and \$1.08 billion, respectively, of annual recurring revenue with a total contract value of approximately \$890.2 million and \$3.30 billion, respectively. Average contract life for renewals varies between our government and commercial segments. The average contract life of renewals in the government segment is often longer than those in the commercial segment.

*Capital Intensity*

Management responds to technological advances and the rapid changes in the requirements of our clients by committing substantial amounts of our resources to the operation of multiple hardware platforms, the customization of products and services that incorporate new technology and the continuous training of our personnel. Management continually assesses the capital intensity of these technological advances and client requirements, addressing the challenge to provide innovative solutions and a lower cost solution for clients.

We monitor the capital intensity of new business signings, which we define as the total of capital expenditures and additions to intangible assets as a percentage of revenue. The capital intensity of new business signings is critical to determine the future free cash flow generating levels of our business. Historically, the capital intensity in our business has ranged between 5% and 7% of revenue. During the nine months ended March 31, 2009 and 2008, the overall capital intensity of our business was approximately 5.4% and 4.8% of revenues, respectively. We expect that as our new business signings ramp, we will incur capital expenditures associated with the new business, which could result in increased capital intensity over the fiscal year 2008 percentage, but we expect that the capital intensity will remain within our historical range.

*Employees*

Attracting, retaining and training our employees has been a key component to our historical success and will continue to be a major factor in our future success. Because we operate in intensely competitive markets, our success depends to a significant extent on our ability to attract, retain and motivate highly skilled and qualified personnel. We review our employee retention rates on a regional and global basis to ensure that we are competitive in hiring, retaining and motivating our employees. We utilize activity based compensation as a means to motivate certain of our employees in both segments of our business and believe our use of activity based compensation is a competitive advantage for ACS.

*Other*

We identified a number of risk factors in Item 1A. Risk Factors of our Annual Report on Form 10-K for the fiscal year ended June 30, 2008. Management monitors the general economic conditions, changes in technology and other developments in the markets we serve, competitive pricing trends and contractual terms for future impact on the Company in order to be able to respond effectively and on a timely basis to these developments.

We report our financial results in accordance with GAAP. However, we believe that certain non-GAAP financial measures and ratios, used in managing our business, may provide users of this financial information with additional meaningful comparisons between current results and prior reported results. Certain of the information set forth herein and certain of the information presented by us from time to time (including free cash flow and internal revenue growth) may constitute non-GAAP financial measures within the meaning of Regulation G adopted by the SEC. We have presented herein and we will present in other information we publish that contains any of these non-GAAP financial measures a reconciliation of these measures to the most directly comparable GAAP financial measure. The presentation of this non-GAAP information is not meant to be considered in isolation or as a substitute for comparable amounts determined in accordance with GAAP.

**Table of Contents****Significant Developments***Global Production Initiative*

In October 2008, we announced plans to implement a global production initiative to lower future labor costs. Under this initiative, we intend to hire approximately 4,200 full-time employees in locations outside of the United States and reduce corresponding positions within the United States and Europe by the end of the first quarter of fiscal year 2010. We may elect to hire offshore fewer positions than we are terminating onshore, as we leverage technology and other business process outsourcing solutions, in an effort to achieve a cost effective solution. The total pre-tax cost to reduce these employee positions under this initiative is estimated to be approximately \$31.0 million to \$34.0 million, of which severance costs are estimated to be approximately \$10.0 million to \$11.0 million and transition and other expenses are estimated to be approximately \$21.0 million to \$23.0 million. The transition costs consist primarily of duplicate labor costs as a result of job training and work shadowing, as well as related travel, retention and facility costs during the transition. Substantially all of these expenses to date, and substantially all of the expected expenses, have been or will be cash expenditures. The following table reflects the estimated charges over the term of the initiative for each of our segments (in thousands):

	<b>Commercial</b>	<b>Government</b>	<b>Corporate</b>	<b>Total</b>
Severance costs	\$ 9,000 - \$9,500	\$ 1,000 - \$1,500	\$	\$ 10,000 - \$11,000
Transition and other expenses	16,000 - 17,000	3,000 - 3,500	2,000 - 2,500	21,000 - 23,000
Total costs	\$ 25,000 - \$26,500	\$ 4,000 - \$5,000	\$ 2,000 - \$2,500	\$ 31,000 - \$34,000

As of March 31, 2009, we have added approximately 3,000 positions outside the United States and Europe and reduced corresponding positions in the United States and Europe as a result of this initiative. During the three and nine months ended March 31, 2009, we recorded severance costs (benefits) of \$(2.6 million), \$(1.7 million), net of income tax, and \$10.3 million, \$6.3 million, net of income tax, respectively, and incurred \$6.3 million, \$4.1 million, net of income tax, and \$10.1 million, \$6.4 million, net of income tax, respectively, for transition and other expenses in cost of revenues in our Consolidated Statements of Income. During the three months ended March 31, 2009, we announced a plan to assist displaced employees who are experiencing financial hardships during these difficult economic times. We made contributions of approximately \$0.5 million, \$0.3 million, net of income tax, related to this plan during the three months ended March 31, 2009, which are included in the transition costs discussed above. The following table reflects charges recorded during the period in each of our segments (in thousands):

	<b>Three Months Ended March 31, 2009</b>			
	<b>Commercial</b>	<b>Government</b>	<b>Corporate</b>	<b>Total</b>
Accrued severance costs	\$ (2,138)	\$ (449)	\$	\$ (2,587)
Transition and other expenses	4,521	797	969	6,287
Total costs	\$ 2,383	\$ 348	\$ 969	\$ 3,700

	<b>Nine Months Ended March 31, 2009</b>			
	<b>Commercial</b>	<b>Government</b>	<b>Corporate</b>	<b>Total</b>
Accrued severance costs	\$ 8,711	\$ 1,594	\$	\$ 10,305
Transition and other expenses	7,701	1,337	1,031	10,069
Total costs	\$ 16,412	\$ 2,931	\$ 1,031	\$ 20,374

We anticipate using a substantial portion of the savings generated from this initiative to invest in innovation, sales and other client opportunities. Upon completion, we estimate the full annual run rate pre-tax savings will be approximately

\$40 million after these investments.

Additionally, we anticipate opening new facilities and expanding current facilities globally in order to accommodate the increased offshore headcount. Capital expenditures related to these facilities are currently estimated at \$12 million to \$14 million. During the nine months ended March 31, 2009, we incurred approximately \$6.2 million in capital expenditures related to these facilities.

**Table of Contents**

The following table reflects the activity for the accruals for involuntary termination of employees related to this initiative (in thousands):

Balance at December 31, 2008	\$ 11,703
Accruals, net of reversals	(2,587)
Payments	(1,701)
Balance at March 31, 2009	\$ 7,415
Balance at June 30, 2008	\$
Accruals, net of reversals	10,305
Payments	(2,890)
Balance at March 31, 2009	\$ 7,415

*Acquisitions*

During the nine months ended March 31, 2009, we completed two acquisitions in our Commercial segment, Grupo Multivoice ( Multivoice ) and e-Services Group International ( e-Services ). Please see Note 2 to our Consolidated Financial Statements for a discussion of these acquisitions.

*Supplemental Executive Retirement Agreement*

Please see Note 6 to our Consolidated Financial Statements for a discussion of the termination of the Supplemental Executive Retirement Plan Agreement (the SERP Termination ) with the Chairman of our Board of Directors.

*Deason/Cerberus Proposal*

Please see Note 3 to our Consolidated Financial Statements in our Annual Report on Form 10-K for the fiscal year ended June 30, 2008 for a discussion of the Deason/Cerberus proposal to purchase the Company.

**Table of Contents****Revenue Growth**

We use internal revenue growth as a measure of the organic growth of our business. Internal revenue growth is measured as total revenue growth less revenues from acquisitions and revenues from divested operations. At the date of an acquisition, we identify the trailing twelve months of revenue of the acquired company as the pre-acquisition revenue of acquired companies. Pre-acquisition revenue of the acquired companies is considered acquired revenues in our calculation, and actual revenues from the acquired company, either above or below acquired revenues are components of internal growth in our calculation. Revenues from operations divested through the end of the current period are excluded from the internal revenue growth calculation in the periods following the effective date of the divestiture. We believe these adjustments to historical reported results are necessary to accurately reflect our internal revenue growth. Prior period internal revenue growth calculations are not restated for current period divestitures. Internal revenue growth calculations reported in prior periods are not restated for current period divestitures. Our measure of internal revenue growth may not be comparable to similarly titled measures of other companies. The following table sets forth the calculation of internal revenue growth (in millions):

	Three Months Ended March 31,			Nine Months Ended March 31,		
	2009	2008	Growth %	2009	2008	Growth %
<b>Consolidated</b>						
Total Revenues	\$ 1,610	\$ 1,542	4%	\$ 4,827	\$ 4,547	6%
Less: Divestitures		(6)			(24)	
Adjusted	\$ 1,610	\$ 1,536	5%	\$ 4,827	\$ 4,523	7%
Acquired revenues	\$ 41	\$ 4	2%	\$ 140	\$ 4	3%
Internal revenues	1,569	1,532	3%	4,687	4,519	4%
Total	\$ 1,610	\$ 1,536	5%	\$ 4,827	\$ 4,523	7%
<b>Commercial</b>						
Total Revenues	\$ 974	\$ 922	6%	\$ 2,897	\$ 2,704	7%
Less: Divestitures		(2)			(9)	
Adjusted	\$ 974	\$ 920	6%	\$ 2,897	\$ 2,695	7%
Acquired revenues	\$ 27	\$ 4	3%	\$ 97	\$ 4	3%
Internal revenues	947	916	3%	2,800	2,691	4%
Total	\$ 974	\$ 920	6%	\$ 2,897	\$ 2,695	7%
<b>Government</b>						
Total Revenues	\$ 636	\$ 620	3%	\$ 1,930	\$ 1,843	5%
Less: Divestitures		(4)			(15)	
Adjusted	\$ 636	\$ 616	3%	\$ 1,930	\$ 1,828	6%

Edgar Filing: AFFILIATED COMPUTER SERVICES INC - Form 10-Q

Acquired revenues	\$ 14	\$	2%	\$ 43	\$	3%
Internal revenues	622	616	1%	1,887	1,828	3%
Total	\$ 636	\$ 616	3%	\$ 1,930	\$ 1,828	6%

32

---



**Table of Contents****Results of Operations**

The following table sets forth the items from our Consolidated Statements of Income expressed as a percentage of revenues. Please refer to the comparisons below for discussion of items affecting these percentages.

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>March 31,</b>		<b>March 31,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
Revenues	100.0%	100.0%	100.0%	100.0%
Operating expenses:				
Cost of revenues:				
Wages and benefits	45.6%	47.8%	45.6%	47.4%
Services and supplies	24.0%	21.9%	24.1%	22.1%
Rent, lease and maintenance	12.0%	12.0%	12.2%	12.2%
Depreciation and amortization	5.9%	6.2%	6.0%	6.2%
Other	0.5%	0.5%	0.6%	0.5%
Cost of revenues	88.0%	88.4%	88.5%	88.4%
Other operating expenses	1.2%	1.0%	0.8%	1.3%
Total operating expenses	89.2%	89.4%	89.3%	89.7%
Operating income	10.8%	10.6%	10.7%	10.3%
Interest expense	1.9%	2.5%	2.1%	2.8%
Other non-operating expense (income), net	-0.1%	-0.3%	0.1%	-0.2%
Pretax profit	9.0%	8.4%	8.5%	7.7%
Income tax expense	3.2%	3.0%	3.3%	2.6%
Net income	5.8%	5.4%	5.2%	5.1%

**Comparison of the three months ended March 31, 2009 to the three months ended March 31, 2008***Revenues*

During the three months ended March 31, 2009, our revenues increased \$68.1 million, or 4%, to \$1.61 billion from \$1.54 billion during the three months ended March 31, 2008. Excluding operations divested through March 31, 2009, revenues increased \$74.5 million, or 5%. Internal revenue growth for the three months ended March 31, 2009 was 3% and the remainder of the revenue growth was related to acquisitions.

Revenue in our Commercial segment, which represents 60% of consolidated revenue for the three months ended March 31, 2009, increased \$51.4 million, or 6%, to \$973.8 million during the three months ended March 31, 2009 compared to the same period last year. Excluding operations divested through March 31, 2009, revenues increased \$54.0 million, or 6%. Internal revenue growth was 3% and growth from acquisitions was 3%. Internal revenue growth

was due to growth in the following areas: (i) business process outsourcing with growth in our wireless customer care, healthcare payer business and financial services lines of business; (ii) commercial services with growth in our learning process outsourcing business and our finance and accounting outsourcing business offset by rate reductions on renewals in our commercial education and financial services business and (iii) information technology outsourcing related to deliveries of hardware and software offset by declines in our information technology consulting business. Revenue in our Government segment, which represents 40% of consolidated revenue for the three months ended March 31, 2009, increased \$16.6 million, or 3%, to \$636.6 million during the three months ended March 31, 2009 compared to the same period last year. Excluding revenues from operations divested through March 31, 2009, revenues increased \$20.5 million, or 3%. Internal revenue growth was 1% and growth from acquisitions was 2%. We experienced internal revenue growth in the following areas: (i) our state and local business, with growth in electronic payment services, (ii) government healthcare line of business; and (iii) our federal business with incremental student loan volumes. This growth was offset by declines in our transportation line of business due to a decline in volumes in our violations processing business as well as tolling and parking project work.

**Table of Contents***Operating expenses*

Wages and benefits decreased \$3.5 million, or 0.5%, to \$733.2 million. As a percentage of revenue, wages and benefits decreased 2.2% to 45.6% from 47.8% during the same period in the prior year. During the three months ended March 31, 2009 and 2008, we recorded a benefit in wages and benefits of approximately \$(2.7 million) and \$(3.9 million), respectively, related to our deferred compensation plans as a result of the change in the market value of the liability to employees. During the three months ended March 31, 2009, we recorded a benefit of \$(2.6 million) in severance costs and incurred \$3.5 million in other labor and benefit costs related to our global production initiative as discussed in Significant Developments above and Note 3 to our Consolidated Financial Statements. During the three months ended March 31, 2009 and 2008, we recorded a charge of \$0.2 million and \$0.5 million, respectively, for estimated costs related to certain former employees' stock options as discussed in Note 14 to our Consolidated Financial Statements.

Services and supplies increased \$48.7 million, or 14.4%, to \$387.0 million. As a percentage of revenue, services and supplies increased 2.1% to 24.0% from 21.9% during the same period of the prior year. Increased revenue related to deliveries of hardware and software contributed approximately 1.9% of the increase in services and supplies as a percentage of revenue. These deliveries have a higher component of services and supplies than our other operations. During the three months ended March 31, 2009, we recorded \$1.2 million in costs related to our global production initiative as discussed in Significant Developments above and Note 3 to our Consolidated Financial Statements. During the three months ended March 31, 2009, we recorded \$0.1 million in costs related to our ongoing stock option investigation.

Rent, lease and maintenance expenses increased \$8.6 million, or 4.6%, to \$193.2 million. As a percentage of revenue, rent, lease and maintenance expenses remained flat when compared to the same period in the prior year. During the three months ended March 31, 2009, we recorded \$1.1 million related to our global production initiative as discussed in Significant Developments above and Note 3 to our Consolidated Financial Statements. During the three months ended March 31, 2009 and 2008, we recorded \$0.8 million and \$0.6 million, respectively, for electronic data storage costs related to our ongoing stock option investigation.

Other operating expenses increased \$4.2 million, or 27.7%, to \$19.4 million. As a percentage of revenue, other operating expenses increased 0.2%, to 1.2%. Operating expenses during the three months ended March 31, 2009 and 2008 were impacted by the items discussed above, including the following (in millions):

	<b>Three Months Ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
Commercial segment:		
Costs related to our global production initiative	\$ 0.3	\$
Gain on sale of unclaimed property business	(0.3)	
Pre-acquisition litigation settlement related to our human resources consulting and outsourcing business acquired from Mellon Financial Corporation in May 2005 and subsequent recovery from seller		(1.8)
Government segment:		
Costs related to our global production initiative	0.2	
Corporate segment:		
Legal costs associated with the ongoing stock option investigations and stockholder derivative lawsuits, net of insurance recovery	6.5	9.2
Legal (benefits) costs associated with the potential sale of the Company and stockholder derivative lawsuits, net of insurance recovery	(0.4)	0.2
Total	\$ 6.3	\$ 7.6

As a percentage of revenue	0.4%	0.5%
Change as a percentage of revenue explained above	-0.1%	
Other net change as a percentage of revenue	0.3%	
Total change as a percentage of revenue	0.2%	

**Table of Contents***Operating income*

Operating income increased \$10.4 million, or 6.4%, to \$174.3 million. As a percentage of revenue, operating income increased 0.2% to 10.8% during the three months ended March 31, 2009 from 10.6% during the same period of the prior year. Operating income during the three months ended March 31, 2009 and 2008 was impacted by the items discussed above, including the following (in millions):

	<b>Three Months Ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
Commercial segment:		
Costs related to our global production initiative	\$ (2.4)	\$
Gain on sale of unclaimed property business	0.3	
Pre-acquisition litigation settlement related to our human resources consulting and outsourcing business acquired from Mellon Financial Corporation in May 2005 and subsequent recovery from seller		1.8
Government segment:		
Costs related to our global production initiative	(0.3)	
Corporate segment:		
Benefit related to our deferred compensation plans	2.6	3.9
Legal costs associated with the ongoing stock option investigations and stockholder derivative lawsuits, net of insurance recovery	(7.3)	(9.8)
Legal benefit (costs) associated with the potential sale of the Company and stockholder derivative lawsuits, net of insurance recovery	0.4	(0.2)
Costs related to certain former employees' stock options	(0.2)	(0.5)
Costs related to our global production initiative	(1.0)	
Total	\$ (7.9)	\$ (4.8)
As a percentage of revenue	-0.5%	-0.3%
Change as a percentage of revenue explained above	-0.2%	
Other net change as a percentage of revenue	0.4%	
Total change as a percentage of revenue	0.2%	

*Interest expense*

Interest expense decreased \$8.6 million compared to the same period in the prior year primarily due to lower outstanding balances and lower interest rates on outstanding debt.

*Other non-operating expense (income), net*

Other non-operating expense (income), net decreased \$3.4 million, to \$(1.1 million) from \$(4.5 million) in the same period in the prior year. The three months ended March 31, 2009 and 2008 include losses on the investments supporting our deferred compensation plans of approximately \$2.8 million and \$4.1 million, respectively, offset by gains on foreign currency and marketable securities.

*Income tax expense*

Our effective income tax rate decreased to 35.6% for the three months ended March 31, 2009 from 36.0% for the three months ended March 31, 2008. Our effective income tax rate for the three months ended March 31, 2009 is higher than the 35% federal statutory rate primarily due to the effect of state income taxes.



**Table of Contents****Comparison of the nine months ended March 31, 2009 to the nine months ended March 31, 2008***Revenues*

During the nine months ended March 31, 2009, our revenues increased \$280.1 million, or 6%, to \$4.83 billion from \$4.55 billion during the nine months ended March 31, 2008. Excluding operations divested through March 31, 2009, revenues increased \$303.3 million, or 7%. Internal revenue growth for the nine months ended March 31, 2009 was 4% and the remainder of the revenue growth was related to acquisitions.

Revenue in our Commercial segment, which represents 60% of consolidated revenue for the nine months ended March 31, 2009, increased \$192.3 million, or 7%, to \$2.90 billion during the nine months ended March 31, 2009 compared to the same period last year. Excluding operations divested through March 31, 2009, revenues increased \$201.2 million, or 7%. Internal revenue growth was 4% and growth from acquisitions was 3%. Internal revenue growth was due to growth in the following areas: (i) business process outsourcing, particularly in our customer care, healthcare payer and financial services lines of business; (ii) commercial services with growth in our learning process outsourcing business offset by rate reductions on renewals in our commercial education and financial services business and (iii) information technology outsourcing related to deliveries of hardware and software.

Revenue in our Government segment, which represents 40% of consolidated revenue for the nine months ended March 31, 2009, increased \$87.8 million, or 5%, to \$1.93 billion during the nine months ended March 31, 2009 compared to the same period last year. Excluding revenues from operations divested through March 31, 2009, revenues increased \$102.1 million, or 6%. Internal revenue growth was 3% and growth from acquisitions was 3%.

We experienced internal revenue growth in the following areas: (i) our state and local business with growth in our eligibility determination and electronic payment services; (ii) our government healthcare line of business; and (iii) our federal business with incremental student loan volumes. This growth was offset by declines in our transportation line of business due to a decline in volumes in our violations processing business as well as tolling and parking project work.

*Operating expenses*

Wages and benefits increased \$45.5 million, or 2.1%, to \$2.20 billion. As a percentage of revenue, wages and benefits decreased 1.8% to 45.6% from 47.4% during the same period in the prior year. During the nine months ended March 31, 2009 and 2008, we recorded a benefit to wages and benefits of approximately \$(22.6 million) and \$(3.7 million), respectively, related to our deferred compensation plans as a result of changes in the market value of the liability to employees. Increased revenue related to deliveries of hardware and software contributed approximately 1.0% of the decrease in wages and benefits as a percentage of revenue, due to a lower component of wages and benefits than our other operations. During the nine months ended March 31, 2009, we recorded \$10.3 million in severance costs and \$5.7 million in other labor and benefit costs related to our global production initiative as discussed in Significant Developments above and Note 3 to our Consolidated Financial Statements. During the nine months ended March 31, 2009, we recorded an \$8.9 million charge associated with the SERP Termination as discussed in Note 6 to our Consolidated Financial Statements. During the nine months ended March 31, 2009 and 2008, we recorded a (benefit) charge of approximately \$(0.6 million) and \$1.0 million, respectively, for estimated costs related to certain former employees' stock options as discussed in Note 14 to our Consolidated Financial Statements. During the nine months ended March 31, 2008, we recorded a charge of approximately \$1.2 million of compensation expense related to amending certain employee stock options as discussed in Note 14 to our Consolidated Financial Statements. Services and supplies increased \$157.3 million, or 15.6%, to \$1.16 billion. As a percentage of revenue, services and supplies increased 2.0% to 24.1% from 22.1% during the same period of the prior year. Increased revenue related to deliveries of hardware and software contributed approximately 1.7% of the change in services and supplies as a percentage of revenue. These deliveries have a higher component of services and supplies than our other operations. During the nine months ended March 31, 2009, we recorded \$1.7 million in costs related to our global production initiative. During the nine months ended March 31, 2009, we recorded \$0.4 million in costs related to our ongoing stock option investigation. During the nine months ended March 31, 2009 and 2008, we recorded \$0.3 million and \$3.5 million, respectively, in costs related to the potential sale of the Company and stockholder derivative lawsuits. Rent, lease and maintenance expenses increased \$37.1 million, or 6.7%, to \$591.8 million. As a percentage of revenue, rent, lease and maintenance expenses remained flat compared to the same period in the prior year. During the

nine months ended March 31, 2009, we recorded \$2.3 million in costs related to our global production initiative. During the nine months ended March 31, 2009 and 2008, we recorded \$2.1 million and \$1.8 million, respectively, for electronic data storage costs related to our ongoing stock option investigation.



**Table of Contents**

Other expenses increased \$6.9 million, or 32.5%, to \$28.1 million. As a percentage of revenue, other expenses increased 0.1%, to 0.6% from 0.5% during the same period in the prior year primarily due to increases in property tax expense and marketing and development costs. During the nine months ended March 31, 2008, we recorded a \$1.6 million asset impairment charge in our Commercial segment related to the termination of a Commercial client that was acquired.

Other operating expenses decreased \$22.1 million, or 35.6%, to \$39.9 million. As a percentage of revenue, other operating expenses decreased 0.5%, to 0.8%. Operating expenses during the nine months ended March 31, 2009 and 2008 were impacted by the items discussed above, including the following (in millions):

	<b>Nine Months Ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
Commercial segment:		
Costs related to our global production initiative	\$ 0.3	\$
Gain on sale of unclaimed property business	(0.8)	
Litigation settlement		3.0
Pre-acquisition litigation settlement related to our human resources consulting and outsourcing business acquired from Mellon Financial Corporation in May 2005 and subsequent recovery from seller		(1.8)
Government segment:		
Costs related to our global production initiative	0.2	
Gain on sale of bindery business	(0.2)	
Gain on sale of our decision support business		(2.4)
Gain on settlement of indemnification and other claims with Lockheed Martin Corporation		(2.2)
Corporate segment:		
Legal costs associated with the ongoing stock option investigations and stockholder derivative lawsuits, net of insurance recovery	4.5	32.2
Legal costs associated with the potential sale of the Company and stockholder derivative lawsuits, net of insurance recovery	0.5	5.4
Total	\$ 4.5	\$ 34.2
As a percentage of revenue	0.1%	0.8%
Change as a percentage of revenue explained above	-0.7%	
Other net change as a percentage of revenue	0.2%	
Total change as a percentage of revenue	-0.5%	

**Table of Contents***Operating income*

Operating income increased \$48.4 million, or 10.4%, to \$515.6 million. As a percentage of revenue, operating income increased 0.4% to 10.7% during the nine months ended March 31, 2009 from 10.3% during the same period of the prior year. Operating income during the nine months ended March 31, 2009 and 2008 was impacted by the items discussed above, including the following (in millions):

	<b>Nine Months Ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
Commercial segment:		
Costs related to our global production initiative	\$ (16.4)	\$
Gain on sale of unclaimed property business	0.8	
Litigation settlement		(3.0)
Impairment charge related to the termination of a Commercial client that was acquired		(1.6)
Pre-acquisition litigation settlement related to our human resources consulting and outsourcing business acquired from Mellon Financial Corporation in May 2005 and subsequent recovery from seller		1.8
Government segment:		
Costs related to our global production initiative	(2.9)	
Gain on sale of bindery business	0.2	
Gain on sale of our decision support business		2.4
Gain on settlement of indemnification and other claims with Lockheed Martin Corporation		2.2
Corporate segment:		
Benefit related to our deferred compensation plans	22.6	3.7
SERP Termination	(8.9)	
Legal costs associated with the ongoing stock option investigations and stockholder derivative lawsuits, net of insurance recovery	(7.0)	(34.0)
Legal costs associated with the potential sale of the Company and stockholder derivative lawsuits, net of insurance recovery	(0.8)	(8.9)
Cost related to amending certain employee stock options		(1.2)
Benefit (cost) related to certain former employees' stock options	0.6	(1.0)
Costs related to our global production initiative	(1.1)	
<b>Total</b>	<b>\$ (12.9)</b>	<b>\$ (39.6)</b>
As a percentage of revenue	-0.3%	-0.9%
Change as a percentage of revenue explained above	0.6%	
Other net change as a percentage of revenue	-0.2%	
<b>Total change as a percentage of revenue</b>	<b>0.4%</b>	

*Interest expense*

Interest expense decreased \$24.5 million compared to the same period in the prior year primarily due to lower outstanding balances and lower interest rates on outstanding debt.

*Other non-operating expense (income), net*

Other non-operating expense (income), net increased \$16.5 million, to \$5.8 million from \$(10.7 million) in the same period in the prior year. During the nine months ended March 31, 2009 and 2008, we recorded losses on the investments supporting our deferred compensation plans of approximately \$22.0 million and \$4.2 million, respectively, offset by gains on foreign currency and marketable securities.

*Income tax expense*

Our effective income tax rate increased to 38.1% for the nine months ended March 31, 2009 from 34.5% for the nine months ended March 31, 2008. The effective tax rate for the nine months ended March 31, 2008 included interest credits on tax refunds which were netted against our tax liability, resulting in a \$4.0 million reduction of interest expense calculated in accordance with FIN 48. Our effective income tax rate for the nine months ended March 31, 2009 is higher than the 35% federal statutory rate primarily due to the effect of state income taxes, the tax impact of the cash lump sum payment related to the SERP Termination as discussed in Note 6 to our Consolidated Financial Statements and the change in cash surrender value of life insurance policies underlying certain of our deferred compensation obligations.

**Table of Contents****Liquidity and Capital Resources***Cash flow*

During the nine months ended March 31, 2009, we generated approximately \$450.6 million in cash flows provided by operating activities compared to \$560.1 million in the nine months ended March 31, 2008. Our cash flows provided by operating activities were impacted by timing of payments to vendors and higher payments to taxing authorities during the nine months ended March 31, 2009 compared to the prior year. During the nine months ended March 31, 2008, we received a favorable ruling from the Internal Revenue Service that resulted in our recording a refund of prior year taxes paid, which reduced payments due for then current income tax obligations. For the nine months ended March 31, 2009, our tax payments were approximately \$75 million higher than for the same period in fiscal year 2008.

Accounts receivable fluctuations may have a significant impact on our cash flows provided by operating activities. Accounts receivable can be negatively impacted by growth in revenues in one fiscal year or quarter compared to the prior fiscal year or quarter, where collections typically lag behind the related client billings, resulting in a use of cash for operating activities. Conversely, when revenue growth slows, then accounts receivable is positively impacted, resulting in a source of cash for operating activities. Additionally, accounts receivable is impacted by contracts where we apply percentage-of-completion accounting in the recognition of revenues. Under such contracts we may receive a different amount of payments from the clients during that fiscal year or quarter than the amount that we record as revenues during the same period. Such payments are typically dependent on original contract negotiations as to the timing of when such payments are due, and based on actual operational performance in the delivery of the contract milestones and associated client acceptance required under the contracts.

Free cash flow is measured as cash flow provided by operating activities (as reported in our Consolidated Statements of Cash Flows), less capital expenditures (purchases of property, equipment and software, net, as reported in our Consolidated Statements of Cash Flows) less additions to other intangible assets (as reported in our Consolidated Statements of Cash Flows). We believe this free cash flow metric provides an additional measure of available cash flow after we have satisfied the capital expenditure requirements of our operations, and should not be taken in isolation to be a measure of cash flow available for us to satisfy all of our obligations and execute our business strategies. We also rely on cash flows from financing activities which, together with free cash flow, are expected to be sufficient for us to execute our business strategies. Our measure of free cash flow may not be comparable to similarly titled measures of other companies. The following table sets forth the calculations of free cash flow (in thousands):

	<b>Nine Months Ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
Net cash provided by operating activities	\$ 450,610	\$ 560,101
Purchases of property, equipment and software, net	(232,322)	(192,563)
Additions to other intangible assets	(29,936)	(25,844)
Free cash flow	\$ 188,352	\$ 341,694

During the nine months ended March 31, 2009, net cash used in investing activities was \$345.7 million compared to \$376.9 million during the same period of the prior year. Net cash used in investing activities includes the following:

During the nine months ended March 31, 2009, we used \$99.7 million for acquisitions, net of cash acquired, primarily for the acquisitions of Multivoice, e-Services and contingent consideration and a working capital settlement related to prior year acquisitions. During the nine months ended March 31, 2008, we used \$150.5 million for acquisitions, net of cash acquired, primarily for contingent consideration payments for prior year acquisitions, including Heritage Information Systems, Inc. and Primax Recoveries, Inc.

During the nine months ended March 31, 2009, we received \$10.6 million related to our divestiture activities, including the sale of our bindery business. During the nine months ended March 31, 2008, we received \$4.0 million related to the sale of our decision support business.

Cash used for the purchase of property, equipment and software, net and additions to other intangible assets was \$262.3 million and \$218.4 million for the nine months ended March 31, 2009 and 2008, respectively. Historically, the capital intensity in our business has ranged between 5% and 7% of revenue. During the nine months ended March 31, 2009 and 2008, the overall capital intensity of our business was approximately 5.4% and 4.8% of revenues, respectively.

**Table of Contents**

During the nine months ended March 31, 2009 and 2008, we received \$13.2 million and \$2.9 million, respectively, in proceeds primarily for investments which matured during the period and purchased \$7.6 million and \$8.5 million, respectively, of investments to support our deferred compensation plans.

During the nine months ended March 31, 2008, we paid Lockheed Martin Corporation \$6.5 million to settle all claims related to the sale of the majority of our federal business and our acquisition of Lockheed Martin Corporation's commercial information technology services business in fiscal year 2004.

During the nine months ended March 31, 2009 and 2008, net cash used in financing activities was \$70.1 million and \$161.6 million, respectively. Such financing activities include net borrowings on our Credit Agreement with Citicorp USA, Inc., as Administrative Agent ( Citicorp ), Citigroup Global Markets Inc., as Sole Lead Arranger and Book Runner, and with Morgan Stanley Bank, SunTrust Bank, Bank of Tokyo-Mitsubishi UFJ, Ltd., Wachovia Bank National Association, Bank of America, N.A., Bear Stearns Corporate Lending and Wells Fargo Bank, N.A., as Co-Syndication Agents, and various other lenders and issuers (the Credit Facility ), proceeds from the exercise of stock options and excess tax benefits from stock-based compensation offset by purchases of treasury shares under our share repurchase program.

*Credit arrangements*

Draws made under our Credit Facility are made to fund cash acquisitions and share repurchases and for general working capital requirements. During the last twelve months, the balance outstanding under our credit facilities for borrowings ranged from \$1.79 billion to \$1.87 billion. At March 31, 2009, we have approximately \$881.7 million of unused commitment under our revolving credit facility after giving effect to outstanding indebtedness of \$41.0 million and \$77.2 million of outstanding letters of credit that secure certain contractual performance and other obligations. Based on the current leverage ratios under our Credit Facility, we have approximately \$461.6 million available for current draw under this revolving facility. At March 31, 2009, we had \$1.79 billion outstanding under our Credit Facility, of which \$1.73 billion is reflected in long-term debt and \$18 million is reflected in current portion of long-term debt. Approximately \$1.76 billion of our outstanding Credit Facility bore interest from 2.4% to 2.6% and approximately \$30.5 million bore interest of approximately 1.5%. Please see Note 10 to our Consolidated Financial Statements for a discussion of the interest rate swap and interest rate collar agreements related to interest rates on our Credit Facility. We are in compliance with the covenants of our Credit Facility, as amended, as of the date of filing of this report.

Please see Note 14 to our Consolidated Financial Statements for a discussion of our outstanding surety bonds and letters of credit.

Please see Note 14 to our Consolidated Financial Statements for a discussion of the declaratory action with respect to the alleged default and purported acceleration of our Senior Notes.

*Capital and Credit Market Risk*

Due to the tightening of the capital and credit markets, we have performed assessments to determine the impact, if any, of recent market developments on our financial statements. Our additional assessment has included a review of access to liquidity in the credit market, counterparty creditworthiness, and operational risk. While we believe that the defensive nature of our business model provides us with a certain level of predictability in our revenue streams during differing economic cycles, the current market volatility may create additional risks in the future.

*Credit ratings*

On December 3, 2007, Fitch removed us from Rating Watch Negative and on December 20, 2007 affirmed our rating at BB with a Stable Outlook, except for our Senior Notes which remain at BB-. Fitch upgraded our outlook to Positive in March 2009. On January 3, 2008, S&P removed us from CreditWatch with negative implications and confirmed our credit rating at BB with a negative outlook. On January 28, 2008, Moody's concluded their review of ACS for potential downgrade and confirmed our rating at Ba2 with a stable outlook. On August 8, 2008, S&P confirmed our BB rating and revised our outlook to stable. There may be additional reductions in our ratings depending on the timing and amounts that may be drawn under our Credit Facility. As a result, the terms of any financings we choose to enter

into in the future may be adversely affected. In addition, as a result of these downgrades, the sureties which provide performance bonds backing our contractual obligations could reduce the availability of these bonds, increase the price of the bonds to us or require us to provide collateral such as a letter of credit. However, we believe that we will continue to have sufficient capacity in the surety markets and liquidity from our cash flow and Credit Facility to respond to future requests for proposals. In addition, certain of our commercial outsourcing contracts provide that, in the event our credit ratings are downgraded to certain specified levels, the client may elect to terminate its contract with us and either pay a reduced termination fee or in some limited instances, no termination fee. While we do not anticipate that the downgrading of our credit ratings will result in a material loss of commercial outsourcing revenue due to the client's exercise of these termination rights, there can be no assurance that such a credit ratings downgrade will not adversely affect these client relationships.

**Table of Contents***Derivative instruments and hedging activities*

Please see Note 10 to our Consolidated Financial Statements for a discussion of our derivative instruments and hedging activities.

*Share Repurchase Program*

Please see Note 7 to our Consolidated Financial Statements for a discussion of our share repurchase program.

*Stock Option Repricing*

Please see Note 14 to our Consolidated Financial Statements for a discussion of our offer to former employees related to stock option revised measurement dates as the result of our internal investigation of our stock option grant practices.

*Other*

At March 31, 2009, we had cash and cash equivalents of \$496.7 million compared to \$461.9 million at June 30, 2008. Our working capital (defined as current assets less current liabilities) increased \$130.9 million to \$1.15 billion at March 31, 2009 from \$1.02 billion at June 30, 2008. Our current ratio (defined as total current assets divided by total current liabilities) was 2.0 and 1.9 at March 31, 2009 and June 30, 2008, respectively. Our debt-to-capitalization ratio (defined as the sum of short-term and long-term debt divided by the sum of short-term and long-term debt and equity) was 48.8% and 51.0% at March 31, 2009 and June 30, 2008, respectively.

We believe that available cash and cash equivalents, together with cash generated from operations and available borrowings under our Credit Facility, will provide adequate funds for our anticipated internal growth and operating needs, including capital expenditures, and will meet the cash requirements of our contractual obligations. Should interest rates rise, our interest expense could increase and impact our results of operations and cash flows. In addition, we intend to continue our growth through acquisitions, which could require significant commitments of capital. In order to pursue such opportunities we may be required to incur debt or to issue additional potentially dilutive securities in the future. No assurance can be given as to our future acquisitions and expansion opportunities and how such opportunities will be financed.

**Disclosures about Contractual Obligations and Commercial Commitments as of March 31, 2009 (in thousands):**

Contractual Obligations	Total	Payments Due by Period			
		Less than 1 Year	1-3 Years	4-5 Years	After 5 Years
Long-term debt (1)	\$1,787,936	\$ 18,230	\$ 77,106	\$1,692,573	\$ 27
Senior Notes, net of unamortized discount (1)	499,589		249,980		249,609
Capital lease obligations (1)	52,225	27,508	23,206	1,511	
Operating lease obligations (2)	858,537	329,048	386,434	97,410	45,645
Purchase obligations (3)	28,099	10,324	17,775		
<b>Total Contractual Obligations</b>	<b>\$3,226,386</b>	<b>\$385,110</b>	<b>\$754,501</b>	<b>\$1,791,494</b>	<b>\$295,281</b>

Other Commercial Commitments	Total Amounts Committed	Amount of Commitment Expiration per Period			
		Less than 1 Year	1-3 Years	4-5 Years	After 5 Years
Standby letters of credit	\$ 77,246	\$ 77,246	\$	\$	\$
Surety bonds	644,719	597,128	45,674	1,917	



<b>Total Other Commercial Commitments</b>	\$721,965	\$674,374	\$45,674	\$1,917	\$
---	-----------	-----------	----------	---------	----

- (1) Excludes accrued interest of \$11.3 million at March 31, 2009.
- (2) We have various contractual commitments to lease hardware and software and for the purchase of maintenance on such leased assets with varying terms through fiscal year 2018, which are included in operating leases in the table.
- (3) We have entered into various contractual agreements to purchase telecommunications services. These agreements provide for minimum annual spending commitments, and have varying terms through fiscal year 2013, and are included in purchase obligations in the table.

**Table of Contents**

We made contributions of approximately \$10.2 million to our pension plans during the nine months ended March 31, 2009 and expect to contribute approximately \$12.2 million to our pension plans during fiscal year 2009. Minimum pension funding requirements are not included in the table above as such amounts are zero for our pension plans as of March 31, 2009. Please see Critical Accounting Policies *Pensions and Post-Employment Benefits* below for discussion of our pension plans.

As of March 31, 2009, we had gross reserves for uncertain tax positions totaling \$36.0 million, which excludes \$8.4 million of offsetting tax benefits recorded in accordance with FIN 48 (defined in Critical Accounting Policies *Income Taxes* below). We anticipate a significant change in the next 12 months to the total amount of FIN 48 unrecognized benefits due to ongoing negotiations with taxing authorities. However, due to the uncertain nature of the settlement process, we are unable to make a reasonable estimate as to when cash settlements of these uncertain tax positions with taxing authorities will occur.

Please see Note 14 to our Consolidated Financial Statements for a discussion of our outstanding surety bonds and letters of credit.

Please see Note 14 to our Consolidated Financial Statements for a discussion of our obligation to make contingent payments to former shareholders of acquired entities upon satisfaction of certain contractual criteria in conjunction with certain acquisitions.

As discussed in Note 14 to our Consolidated Financial Statements, as of March 31, 2009 we accrued approximately \$0.7 million to be paid to former employees related to stock option revised measurement dates as the result of our internal investigation of our stock option grant practices.

Please see Note 14 to our Consolidated Financial Statements for a discussion of our exposure under our Commercial contract to perform third party student loan servicing in the FFEL program on behalf of various financial institutions.

**Critical Accounting Policies**

The preparation of our financial statements in conformity with generally accepted accounting principles requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported amounts of revenues and expenses. We base our estimates on historical experience and on various other assumptions or conditions that are believed to be reasonable under the circumstances. Actual results could differ from those estimates under different assumptions or conditions.

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties and may result in materially different results under different assumptions and conditions. We believe that the following critical accounting policies used in the preparation of our Consolidated Financial Statements involve significant judgments and estimates.

*Revenue Recognition*

A significant portion of our revenue is recognized based on objective criteria that do not require significant estimates or uncertainties. For example, transaction volumes and time and material and cost reimbursable arrangements are based on specific, objective criteria under the contracts. Accordingly, revenues recognized under these methods do not require the use of significant estimates that are susceptible to change. Revenue recognized using the percentage-of-completion accounting method does require the use of estimates and judgment as discussed below.

Our policy follows the guidance from SEC Staff Accounting Bulletin 104, *Revenue Recognition* ( SAB 104 ), unless the transaction is within the scope of other specific authoritative guidance. SAB 104 provides guidance on the recognition, presentation, and disclosure of revenue in financial statements. We recognize revenues when persuasive evidence of an arrangement exists, the services have been provided to the client, the fee is fixed or determinable, and collectibility is reasonably assured.

During fiscal year 2008, approximately 74% of our revenue was recognized based on transaction volumes, approximately 8% was fixed fee based, wherein our revenue is earned as we fulfill our performance obligations under the arrangement, approximately 6% was related to cost reimbursable contracts, approximately 6% of our revenue was recognized using percentage-of-completion accounting and the remainder is related to time and material contracts.

Our revenue mix is subject to change due to the impact of acquisitions, divestitures and new business.

Revenues on cost reimbursable contracts are recognized by applying an estimated factor to costs as incurred, such factor being determined by the contract provisions and prior experience. Revenues on unit-price contracts are

recognized at the contractual selling prices of work completed and accepted by the client. Revenues on time and material contracts are recognized at the contractual rates as the labor hours and direct expenses are incurred.

**Table of Contents**

Revenues for business process outsourcing services are recognized as services are rendered, generally on the basis of the number of accounts or transactions processed. Information technology processing revenues are recognized as services are provided to the client, generally at the contractual selling prices of resources consumed or capacity utilized by our clients. Revenues from annual maintenance contracts are deferred and recognized ratably over the maintenance period. Revenues from hardware sales are recognized upon delivery to the client and when uncertainties regarding client acceptance have expired.

Revenues on certain fixed price contracts where we provide information technology system development and implementation services are recognized over the contract term based on the percentage of development and implementation services that are provided during the period compared with the total estimated development and implementation services to be provided over the entire contract using Statement of Position 81-1, Accounting for Performance of Construction-Type and Certain Production-Type Contracts ( SOP 81-1 ). SOP 81-1 requires the use of percentage-of-completion accounting for long-term contracts that are binding agreements between us and our clients in which we agree, for compensation, to perform a service to the client's specifications. These services require that we perform significant, extensive and complex design, development, modification and implementation activities for our clients' systems. Performance will often extend over long periods, and our right to receive future payment depends on our future performance in accordance with the agreement.

The percentage-of-completion methodology involves recognizing probable and reasonably estimable revenue using the percentage of services completed, on a current cumulative cost to estimated total cost basis, using a reasonably consistent profit margin over the period. Due to the longer term nature of these projects, developing the estimates of costs often requires significant judgment. Factors that must be considered in estimating the progress of work completed and ultimate cost of the projects include, but are not limited to, the availability of labor and labor productivity, the nature and complexity of the work to be performed, and the impact of delayed performance. If changes occur in delivery, productivity or other factors used in developing the estimates of costs or revenues, we revise our cost and revenue estimates, which may result in increases or decreases in revenues and costs, and such revisions are reflected in income in the period in which the facts that give rise to that revision become known.

At times, we may contract with a client to provide more than one service; for instance, we may contract for an implementation or development project and also provide services or operate the system over a period of time. In these situations, we follow the guidance of Emerging Issues Task Force Issue No. 00-21, Revenue Arrangements with Multiple Deliverables ( EITF 00-21 ). EITF 00-21 provides the methodology for separating the contract elements and allocating total arrangement consideration to the contract elements but does not stipulate the revenue recognition methodology that should be applied to these separate elements. Once the contract has been separated under the guidance of EITF 00-21 and arrangement consideration allocated, revenue recognition for each of the segments follows the applicable revenue recognition method, as described above. In certain instances where revenue cannot be allocated to a contract element delivered earlier than other elements, costs of delivery are deferred and recognized as the subsequent elements are delivered. Costs deferred cannot exceed the relative fair value of the related element and are tested for impairment regularly.

Revenues earned in excess of related billings are accrued, whereas billings in excess of revenues earned are deferred until the related services are provided. We recognize revenues for non-refundable, upfront implementation fees on a straight-line basis over the period between the initiation of the ongoing services through the end of the contract term.

*Cost of Revenues*

We present cost of revenues in our Consolidated Statements of Income based on the nature of the costs incurred. Substantially all these costs are incurred in the provision of services to our clients. The selling, general and administrative costs included in cost of revenues are not material and are not separately presented in the Consolidated Statements of Income.

*Contingencies*

We account for claims and contingencies in accordance with Financial Accounting Standards Board ( FASB ) Statement of Financial Accounting Standards ( SFAS ) No. 5, Accounting for Contingencies ( SFAS 5 ). SFAS 5 requires that we record an estimated loss from a claim or loss contingency when information available prior to issuance of our financial statements indicates that it is probable that an asset has been impaired or a liability has been

incurred at the date of the financial statements and the amount of the loss can be reasonably estimated. Accounting for claims and contingencies requires us to use our judgment. We consult with legal counsel on those issues related to litigation and seek input from other experts and advisors with respect to matters in the ordinary course of business.

**Table of Contents**

Our contracts with clients typically span several years. We continuously review and reassess our estimates of contract profitability. If our estimates indicate that a contract loss will occur, a loss accrual is recorded in the Consolidated Financial Statements in the period it is first identified, if allowed by relevant accounting guidance. Circumstances that could potentially result in contract losses over the life of the contract include variances from expected costs to deliver our services, and other factors affecting revenues and costs.

*Valuation of Goodwill and Intangibles*

Due to the fact that we are primarily a services company, our business acquisitions typically result in significant amounts of goodwill and other intangible assets, which affect the amount of future period amortization expense and possible expense we could incur as a result of an impairment. In addition, in connection with our revenue arrangements, we incur costs to originate long-term contracts and to perform the transition and setup activities necessary to enable us to perform under the terms of the arrangement. We capitalize certain incremental direct costs which are related to the contract origination or transition, implementation and setup activities and amortize them over the term of the arrangement. From time to time, we also provide certain inducements to clients in the form of various arrangements, including contractual credits, which are capitalized and amortized as a reduction of revenue over the term of the contract. The determination of the value of goodwill and other intangibles requires us to make estimates and assumptions about future business trends and growth. In addition to our annual impairment testing, we continually evaluate whether events and circumstances have occurred that indicate the balance of goodwill or intangible assets may not be recoverable. In evaluating goodwill for impairment, we compare the estimated fair value of the reporting unit to its underlying book value. In evaluating intangible assets for impairment, we compare the estimated fair value of the intangible asset to its underlying book value. Such evaluation is significantly impacted by estimates and assumptions of future revenues, costs and expenses and other factors. If an event occurs which would cause us to revise our estimates and assumptions used in analyzing the value of our goodwill or other intangible assets, such revision could result in a non-cash impairment charge that could have a material impact on our financial results.

*Valuation of Property, Equipment and Software*

We continually evaluate whether events and circumstances have occurred that indicate the balance of our property, equipment and software may not be recoverable. Such evaluation is significantly impacted by estimates and assumptions of future revenues, costs and expenses and other factors. If an event occurs which would cause us to revise our estimates and assumptions used in analyzing the value of our property, equipment and software, such revision could result in a non-cash impairment charge that could have a material impact on our financial results.

*Stock-Based Compensation*

SFAS No. 123 (revised 2004), Share-based Payment ( SFAS 123(R) ) requires us to recognize compensation expense for all stock-based payment arrangements based on the fair value of the stock-based payment on the date of grant. In determining the fair value of stock options, we use the Black-Scholes option pricing model that employs the following assumptions:

Expected volatility of our stock price based on historical monthly volatility over the expected term.

Expected term of the option based on historical employee stock option exercise behavior and the vesting and contractual terms of the respective option.

Risk-free interest rate for periods within the expected term of the option.

Expected dividend yield.

Our stock price volatility and expected option lives are based on management's best estimates at the time of grant, both of which impact the fair value of the option calculated under the Black-Scholes methodology and, ultimately, the expense that will be recognized over the vesting term of the option.

SFAS 123(R) requires that we recognize compensation expense for only the portion of stock-based payment arrangements that are expected to vest. Therefore, we apply estimated forfeiture rates that are based on historical employee termination behavior. We periodically adjust the estimated forfeiture rates so that only the compensation expense related to stock-based payment arrangements that vest are included in wages and benefits. If the actual

number of forfeitures differs from those estimated by management, additional adjustments to compensation expense may be required in future periods.

*Pension and Post-Employment Benefits*

SFAS No. 87, *Employers' Accounting for Pensions* ( SFAS 87 ), establishes standards for reporting and accounting for pension benefits provided to employees. On June 30, 2007, we adopted SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans - An Amendment of FASB Statements No. 87, 88, 106, and 132(R)* ( SFAS

**Table of Contents**

158 ). This Statement requires recognition of the funded status of a defined benefit plan in the statement of financial position as an asset or liability if the plan is overfunded or underfunded, respectively. Changes in the funded status of a plan are required to be recognized in the year in which the changes occur, and reported in comprehensive income as a separate component of stockholders' equity. Further, certain gains and losses that were not previously recognized in the financial statements are required to be reported in comprehensive income, and certain disclosure requirements were changed.

We made assumptions of discount rate, long-term rate of return on assets and rate of increase in compensation levels in order to determine our benefit obligations and net periodic benefit costs. These assumptions are described in our Annual Report on Form 10-K for the fiscal year ended June 30, 2008. There have been no changes to our assumptions since that filing.

*Allowance for Doubtful Accounts*

We make estimates of the collectibility of our accounts receivable. We specifically analyze accounts receivable and historical bad debts, client credit-worthiness, current economic trends, and changes in our client payment terms and collection trends when evaluating the adequacy of our allowance for doubtful accounts. Any change in the assumptions used in analyzing a specific account receivable may result in additional allowance for doubtful accounts being recognized in the period in which the change occurs.

*Income Taxes*

We account for income taxes in accordance with SFAS No. 109, Accounting for Income Taxes. The determination of our provision for income taxes requires significant judgment, the use of estimates, and the interpretation and application of complex tax laws. Significant judgment is required in assessing the timing and amounts of deductible and taxable items. We establish reserves when, despite our belief that our tax return positions are fully supportable, we believe that certain positions may be challenged and that we may not succeed. We adjust these reserves in light of changing facts and circumstances. Our provision for income taxes includes the impact of these reserve changes. In the event that there is a significant unusual or one-time item recognized in our operating results, the taxes attributable to that item would be separately calculated and recorded at the same time as the unusual or one-time item.

Deferred income taxes are determined based on the difference between financial statement and tax bases of assets and liabilities using enacted tax rates in effect for the years in which such differences are expected to reverse. We routinely evaluate all deferred tax assets to determine the likelihood of their realization.

Effective July 1, 2007, we adopted the provisions of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109 (FIN 48), which clarifies the accounting for and disclosure of uncertainty in tax positions. Additionally, FIN 48 provides guidance on the recognition, measurement, de-recognition, classification and disclosure of tax positions and on the accounting for related interest and penalties.

*Fair Value Measurements*

We adopted SFAS No. 157, Fair Value Measurements (SFAS 157) effective July 1, 2008. SFAS 157 establishes a hierarchy that prioritizes fair value measurements based on the types of inputs used for the various valuation techniques (market approach, income approach, and cost approach). SFAS 157 is applied under existing accounting pronouncements that require or permit fair value measurements and, accordingly, does not require any new fair value measurements. There was no impact on our financial condition and results of operations as a result of the adoption of SFAS 157.

In February 2008, the FASB issued FASB Staff Position FAS 157-2, Effective Date of FASB Statement No. 157 (FSP 157-2) which provides a one-year deferral of the effective date of SFAS 157 for non-financial assets and liabilities except those that are recognized or disclosed in the financial statements at fair value at least annually. We are currently evaluating the impact, if any, that FSP 157-2 will have on our financial condition and results of operations.

In October 2008, the FASB issued FSP FAS 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active, (FSP 157-3). FSP 157-3 clarifies the application of SFAS 157 in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. FSP 157-3 is effective upon issuance, including prior periods for which financial statements have not been issued. We adopted FSP 157-3 effective with the financial statements ended September 30, 2008. The adoption of FSP 157-3 had no impact on our financial condition and results of operations.



In April 2009, the FASB issued FSP FAS 157-4, Determining Whether a Market Is Not Active and a Transaction Is Not Distressed, ( FSP 157-4 ). FSP 157-4 provides additional guidance on factors to consider in estimating fair value when there has been a significant decrease in market activity for a financial asset. FSP 157-4 is effective for interim and annual periods ending after June 15, 2009. We are currently evaluating the impact, if any, that FSP 157-4 will have on our financial condition and results of operations.

**Table of Contents**

The fair value framework requires the categorization of assets and liabilities into three levels based upon the assumptions (inputs) used to price the assets or liabilities. Our fair value measurements as of March 31, 2009 are derived from Level 1 and Level 2 inputs that vary by type of financial instrument and consider nonperformance risk of the Company and that of its counterparties. We attributed Level 1 support to our trading securities for which we were able to verify quoted prices for identical assets in actively traded markets. We attributed Level 2 support to our foreign currency and interest rate risk hedges for which we were able to independently verify the valuation provided to us by the sponsoring financial institutions, using inputs such as currency exchange rates and interest rate forward pricing curves obtained from third party information and data retrieval services. We attributed Level 2 support to the values provided by third party administrators and fund custodians for the assets and liabilities related to our deferred compensation plans, for which we were able to independently verify quoted prices for similar assets traded in active markets.

**New Accounting Pronouncements**

Please see Note 15 to our Consolidated Financial Statements for a discussion of recent accounting pronouncements.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to market risk from changes in interest rates and foreign currency exchange rates.

Our Credit Facility is a variable rate facility that is tied to LIBOR. We have \$1.8 billion of variable rate debt, of which \$1.0 billion is hedged under our interest rate swap and interest rate collar agreements discussed below. Based on the net amount of outstanding variable rate debt of \$813 million at March 31, 2009, a 100 basis point change in LIBOR would change annual interest expense by approximately \$8.1 million (\$5.2 million, net of income tax).

We entered into a zero cost interest rate collar in January 2008. The collar is designated as a cash flow hedge of forecasted interest payments associated with our floating rate debt, and contains an interest rate cap of 3.281% and a floor of 2.425%. The notional amount of the collar is \$500 million, which combined with our \$475 million interest rate swap (discussed below), hedges \$975 million of our floating rate debt. The interest rate collar was executed in two transactions each having two year terms, \$300 million of which expires on January 30, 2010 and \$200 million of which expires February 11, 2010.

In March 2007, we entered into a five-year amortizing interest rate swap agreement. As of March 31, 2009 and June 30, 2008, the notional amount of the agreement totaled \$475 million and \$600 million, respectively. The agreement is designated as a cash flow hedge of forecasted interest payments on floating rate debt. The interest rate swap is structured such that we pay a fixed rate of interest of 4.897%, and receive a floating rate of interest based on one month LIBOR.

As of March 31, 2009, there have been no other material changes in our market risk from June 30, 2008. For further information regarding our market risk, please see Item 7A. Quantitative and Qualitative Disclosures about Market Risk in our Annual Report on Form 10-K for the fiscal year ended June 30, 2008.

**ITEM 4. CONTROLS AND PROCEDURES**

Our management, including our principal executive officer and principal financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934) as of March 31, 2009. Based on such evaluation, our principal executive officer and principal financial officer have concluded that as of March 31, 2009 our disclosure controls and procedures were effective. There have not been any changes in our internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) of the Securities Exchange Act of 1934) during the three months ended March 31, 2009 that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

**Table of Contents**

**PART II**

**ITEM 1. LEGAL PROCEEDINGS**

Information regarding legal proceedings is incorporated by reference from Note 14 to our Consolidated Financial Statements in this Quarterly Report on Form 10-Q.

**ITEM 1A. RISK FACTORS**

As of the date of filing of this report, there have not been any material changes to the information related to the Item 1A. Risk Factors disclosed in our Annual Report on Form 10-K for the fiscal year ended June 30, 2008 filed with the SEC on August 28, 2008.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

Information regarding alleged defaults upon senior securities is incorporated by reference from the discussion of the declaratory action with respect to the alleged default and purported acceleration of our Senior Notes contained in Note 14 to our Consolidated Financial Statements in this Quarterly Report on Form 10-Q.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

None.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

Reference is made to the Index to Exhibits beginning on page 49 for a list of all exhibits filed as part of this report.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized on the 11th day of May, 2009.

**AFFILIATED COMPUTER SERVICES,  
INC.**

By: /s/ Kevin Kyser  
Kevin Kyser  
Executive Vice President and  
Chief Financial Officer

48

---

**Table of Contents**

**Index to Exhibits**

<b>Exhibit Number</b>	<b>Exhibit Name</b>
2.1	Purchase Agreement, dated as of March 15, 2005, among Mellon Financial Corporation, Mellon Consultants European Holdings Limited, Affiliated Computer Services, Inc., ACS Business Process Solutions Limited and Affiliated Computer Services of Germany GmbH (filed as Exhibit 2.1 to our Current Report on Form 8-K, filed March 17, 2005 and incorporated herein by reference).
2.2	Amendment No. 1 to Purchase Agreement, dated as of May 25, 2005, among Mellon Financial Corporation, Mellon Consultants European Holdings Limited, Affiliated Computer Services, Inc., ACS Business Process Solutions Limited and Affiliated Computer Services of Germany GmbH (filed as Exhibit 2.1 to our Current Report on Form 8-K, filed June 1, 2005 and incorporated herein by reference).
2.3	Amendment No. 2 to Purchase Agreement, dated as of November 11, 2005, among Mellon Financial Corporation, Mellon Consultants European Holdings Limited, Affiliated Computer Services, Inc., ACS Business Process Solutions Limited and Affiliated Computer Services of Germany GmbH (filed as Exhibit 2.1 to our Current Report on Form 8-K, filed November 16, 2005 and incorporated herein by reference).
3.1	Certificate of Incorporation of Affiliated Computer Services, Inc. (filed as Exhibit 3.1 to our Registration Statement on Form S-3, filed March 30, 2001, File No. 333-58038 and incorporated herein by reference).
3.2	Certificate of Correction to Certificate of Amendment of Affiliated Computer Services, Inc., dated August 30, 2001 (filed as Exhibit 3.2 to our Annual Report on Form 10-K, filed September 17, 2003 and incorporated herein by reference).
3.3	Certificate of Elimination of the Series A Cumulative Redeemable Preferred Stock of Affiliated Computer Services, Inc. dated August 20, 2001 (filed as Exhibit 4.3 to our Registration Statement on Form S-8, File No. 333-42385, filed June 13, 2007 and incorporated herein by reference).
3.4	Bylaws of Affiliated Computer Services, Inc., as amended and in effect on August 21, 2008 (filed as Exhibit 3.2 to our Current Report on Form 8-K, filed August 27, 2008 and incorporated herein by reference).
4.1	Form of New Class A Common Stock Certificate (filed as Exhibit 4.3 to our Registration Statement on Form S-1, filed May 26, 1994, File No. 33-79394 and incorporated herein by reference).
4.2	Indenture, dated as of June 6, 2005, by and between Affiliated Computer Services, Inc. as Issuer and The Bank of New York Trust Company, N.A. as Trustee (filed as Exhibit 4.1 to our Current Report on Form 8-K, filed June 6, 2005 and incorporated herein by reference).
4.3	First Supplemental Indenture, dated as of June 6, 2005, by and between Affiliated Computer Services, Inc. as Issuer and The Bank of New York Trust Company, N.A. as Trustee, relating to

## Edgar Filing: AFFILIATED COMPUTER SERVICES INC - Form 10-Q

our 4.70% Senior Notes due 2010 (filed as Exhibit 4.2 to our Current Report on Form 8-K, filed June 6, 2005 and incorporated herein by reference).

- 4.4 Second Supplemental Indenture, dated as of June 6, 2005, by and between Affiliated Computer Services, Inc. as Issuer and The Bank of New York Trust Company, N.A. as Trustee, relating to our 5.20% Senior Notes due 2015 (filed as Exhibit 4.3 to our Current Report on Form 8-K, filed June 6, 2005 and incorporated herein by reference).
- 4.5 Specimen Note for 4.70% Senior Notes due 2010 (filed as Exhibit 4.4 to our Current Report on Form 8-K, filed June 6, 2005 and incorporated herein by reference).
- 4.6 Specimen Note for 5.20% Senior Notes due 2015 (filed as Exhibit 4.5 to our Current Report on Form 8-K, filed June 6, 2005 and incorporated herein by reference).
- 9.1 Voting Agreement, as amended December 7, 2007, by and between Affiliated Computer Services, Inc. and Darwin Deason (filed as Exhibit 99.1 to our Current Report on Form 8-K filed December 10, 2007 and incorporated herein by reference).
- 10.1 1997 Stock Incentive Plan of the Company (filed as Appendix D to our Joint Proxy Statement on Schedule 14A, filed November 14, 1997 and incorporated herein by reference).
- 10.2 Amendment No. 1 to Affiliated Computer Services, Inc. 1997 Stock Incentive Plan, dated as of October 28, 2004 (filed as Exhibit 4.6 to our Registration Statement on Form S-8, filed December 6, 2005 and incorporated herein by reference).
- 10.3 2007 Equity Incentive Plan of the Company (filed as Appendix C to our Proxy Statement on Schedule 14A, filed April 30, 2007 and incorporated herein by reference).
- 10.4 Form of Directors Indemnification Agreement (filed as Exhibit 10.1 to our Current Report on Form 8-K, filed June 5, 2008 and incorporated herein by reference).
- 10.5 Form of Change in Control Agreement, dated as of June 9, 2008 (June 6, 2008, in the case of Ann Vezina), by and between Affiliated Computer Services, Inc. and each of Tom Burlin, Kevin Kyser and Tom Blodgett (filed as Exhibit 10.1 to our Current Report on Form 8-K, filed June 11, 2008 and incorporated herein by reference).

**Table of Contents**

**Index to Exhibits**

<b>Exhibit Number</b>	<b>Exhibit Name</b>
10.6	Change in Control Agreement, dated as of June 9, 2008, by and between Affiliated Computer Services, Inc. and John Rexford (filed as Exhibit 10.2 to our Current Report on Form 8-K, filed June 11, 2008 and incorporated herein by reference).
10.7	Amendment to Change in Control Agreements with certain executive officers (filed as Exhibit 10.4 to our Current Report on Form 8-K, filed December 30, 2008 and incorporated herein by reference).
10.8	Supplemental Executive Retirement Agreement, dated as of December 15, 1998, by and between Affiliated Computer Services, Inc. and Darwin Deason (filed as Exhibit 10.13 to our Annual Report on Form 10-K, filed September 29, 1999 and incorporated herein by reference).
10.9	Amendment to Supplemental Executive Retirement Agreement, dated as of November 13, 2003, by and between Affiliated Computer Services, Inc. and Darwin Deason (filed as Exhibit 10.1 to our Quarterly Report on Form 10-Q, filed February 17, 2004 and incorporated herein by reference).
10.10	Amendment No. 2 to Supplemental Executive Retirement Agreement, dated as of June 30, 2005, by and between Affiliated Computer Services, Inc. and Darwin Deason (filed as Exhibit 10.1 to our Current Report on Form 8-K, filed July 1, 2005 and incorporated herein by reference).
10.11	Amendment No. 3 to Supplemental Executive Retirement Agreement by and between Affiliated Computer Services, Inc. and Darwin Deason (filed as Exhibit 10.1 to our Current Report on Form 8-K, filed December 30, 2008 and incorporated herein by reference).
10.12	Amended and Restated Executive Employment Agreement, effective as of May 1, 2008, by and between Affiliated Computer Services, Inc. and Lynn Blodgett (filed as Exhibit 10.3 to our Current Report on Form 8-K, filed June 11, 2008 and incorporated herein by reference).
10.13	Amendment to Amended and Restated Executive Employment Agreement by and between Affiliated Computer Services, Inc. and Lynn Blodgett (filed as Exhibit 10.3 to our Current Report on Form 8-K, filed December 30, 2008 and incorporated herein by reference).
10.14	Employment Agreement, as amended December 7, 2007, between the Company and Darwin Deason (filed as Exhibit 99.2 to our Current Report on Form 8-K, filed December 10, 2007 and incorporated herein by reference).
10.15	Amendment to Employment Agreement between the Company and Darwin Deason (filed as Exhibit 10.2 to our Current Report on Form 8-K, filed December 30, 2008 and incorporated herein by reference).
10.16	Affiliated Computer Services, Inc. 401(k) Supplemental Plan, effective as of July 1, 2000, as amended (filed as Exhibit 10.15 to our Annual Report on Form 10-K, filed September 13, 2004 and incorporated herein by reference).

Edgar Filing: AFFILIATED COMPUTER SERVICES INC - Form 10-Q

- 10.17 Affiliated Computer Services, Inc. Executive Benefit Plan, effective as of January 1, 2002, as amended (filed as Exhibit 10.15 to our Annual Report on Form 10-K, filed September 13, 2005 and incorporated herein by reference).
- 10.18 Form of Stock Option Agreement (filed as Exhibit 10.17 to our Annual Report on Form 10-K, filed September 13, 2005 and incorporated herein by reference).
- 10.19 Form of Stock Option Agreement (UK grant) (filed as Exhibit 10.18 to our Annual Report on Form 10-K, filed September 13, 2005 and incorporated herein by reference).
- 10.20 Form of Stock Option Agreement (Switzerland, Canton of Fribourg) (filed as Exhibit 10.8 to our Quarterly Report on Form 10-Q filed May 16, 2006 and incorporated herein by reference).
- 10.21 Form of Stock Option Agreement (Switzerland, Cantons of Aargau, Basel-Landschaft, Bern & Zurich) (filed as Exhibit 10.9 to our Quarterly Report on Form 10-Q filed May 16, 2006 and incorporated herein by reference).
- 10.22 1997 Stock Incentive Plan for Employees in France (filed as Exhibit 10.35 to our Annual Report on Form 10-K filed January 23, 2007 and incorporated herein by reference.)
- 10.23 Form of Stock Option Agreement (France) (filed as Exhibit 10.36 to our Annual Report on Form 10-K filed January 23, 2007 and incorporated herein by reference.)
- 10.24 Form of Stock Option Agreement (Canada, other than Quebec) (filed as Exhibit 10.20 to our Annual Report on Form 10-K filed August 28, 2008 and incorporated herein by reference.)
- 10.25 Form of Stock Option Agreement (Quebec) (filed as Exhibit 10.21 to our Annual Report on Form 10-K filed August 28, 2008 and incorporated herein by reference.)
- 10.26 Form of Stock Option Agreement (Germany) (filed as Exhibit 10.22 to our Annual Report on Form 10-K filed August 28, 2008 and incorporated herein by reference.)



**Table of Contents**

**Index to Exhibits**

<b>Exhibit Number</b>	<b>Exhibit Name</b>
10.27	Agreement, dated as of September 30, 2005, between Affiliated Computer Services, Inc. and Jeffrey A. Rich (filed as Exhibit 10.1 to our Current Report on Form 8-K, filed October 3, 2005 and incorporated herein by reference).
10.28	Credit Agreement, dated March 20, 2006, by and among Affiliated Computer Services, Inc., and certain subsidiary parties thereto, as Borrowers, Citicorp USA, Inc., as Administrative Agent, Citigroup Global Markets Inc., as Sole Lead Arranger and Book Runner, and various other agents, lenders and issuers (filed as Exhibit 10.1 to our Current Report on Form 8-K, filed March 21, 2006 and incorporated herein by reference).
10.29	Amendment No. 1 to Credit Agreement dated as of March 30, 2006, by and among Affiliated Computer Services, Inc., and certain subsidiary parties thereto, as Borrowers, and Citicorp USA, Inc., as Administrative Agent (filed as Exhibit 10.24 to our Annual Report on Form 10-K, filed January 23, 2007 and incorporated herein by reference).
10.30	Amendment No. 2 to Credit Agreement dated as of July 6, 2006, by and among Affiliated Computer Services, Inc., and certain subsidiary parties thereto, as Borrowers, and Citicorp USA, Inc., as Administrative Agent (filed as Exhibit 10.1 to our Current Report on Form 8-K, filed July 7, 2006 and incorporated herein by reference).
10.31	Amendment No. 3, Consent and Waiver to Credit Agreement, by and among Affiliated Computer Services, Inc., and certain subsidiary parties thereto and Citicorp USA, Inc., as Administrative Agent (filed as Exhibit 10.1 to our Current Report on Form 8-K, filed September 28, 2006 and incorporated herein by reference).
10.32	Amendment No. 4, Consent and Waiver to Credit Agreement, by and among Affiliated Computer Services, Inc., and certain subsidiary parties thereto and Citicorp USA, Inc., as Administrative Agent (filed as Exhibit 10.1 to our Current Report on Form 8-K, filed December 22, 2006 and incorporated herein by reference).
10.33	Pledge and Security Agreement, dated March 20, 2006, by and among Affiliated Computer Services and certain of its subsidiaries, and Citicorp USA, Inc., as Administrative Agent (filed as Exhibit 10.2 to our Current Report on Form 8-K, filed March 21, 2006 and incorporated herein by reference).
10.34	Deed of Assignment, dated March 20, 2006, by and among the companies listed on Schedule thereto, as Assignors, and Citicorp USA, Inc., as Security Agent (filed as Exhibit 10.3 to our Current Report on Form 8-K, filed March 21, 2006 and incorporated herein by reference).
10.35	Assignment of Receivables, dated March 20, 2006, by and among the entities listed in Schedule 1 thereto, as Assignors, and Citicorp USA, Inc. as Security Agent (filed as Exhibit 10.4 to our Current Report on Form 8-K, filed March 21, 2006 and incorporated herein by reference).
10.36	Agreement and Deed of the Creation of a First Ranking Right of Pledge of Shares in Affiliated Computer Services International B.V., dated March 20, 2006 (filed as Exhibit 10.5 on Form 8-K,

Edgar Filing: AFFILIATED COMPUTER SERVICES INC - Form 10-Q

filed March 21, 2006 and incorporated herein by reference).

- 10.37 Agreement and Deed of the Creation of a First Ranking Right of Pledge of Receivables of Affiliated Computer Services International B.V., dated March 20, 2006 (filed as Exhibit 10.6 to our Current Report on Form 8-K, filed March 21, 2006 and incorporated herein by reference).
- 10.38 Affirmation of Liens and Guaranties, dated as of July 6, 2006, by and among Affiliated Computer Services, Inc. and certain of its subsidiaries, and Citicorp USA, Inc., as Administrative Agent (filed as Exhibit 10.2 to our Current Report on Form 8-K, filed July 7, 2006 and incorporated herein by reference).
- 10.39 Confirmation Deed, dated as of July 6, 2006, by and among the entities listed on the Schedule thereto and Citicorp USA, Inc., as Security Agent (filed as Exhibit 10.3 to our Current Report on Form 8-K, filed July 7, 2006 and incorporated herein by reference).
- 10.40 Engagement Letter between Rich Capital, LLC and Affiliated Computer Services, Inc. dated June 9, 2006 (filed as Exhibit 10.1 on Form 8-K, filed June 12, 2006 and incorporated herein by reference).
- 10.41 Separation Agreement dated as of November 26, 2006 between Affiliated Computer Services, Inc. and Mark A. King (filed as Exhibit 10.1 to our Current Report on Form 8-K, filed November 27, 2006 and incorporated herein by reference).
- 10.42 Separation Agreement dated as of November 26, 2006 between Affiliated Computer Services, Inc. and Warren D. Edwards (filed as Exhibit 10.2 to our Current Report on Form 8-K, filed November 27, 2006 and incorporated herein by reference).
- 31.1\* Certification of Chief Executive Officer of Affiliated Computer Services, Inc. pursuant to Rule 13a-14(a) promulgated under the Securities Exchange Act of 1934, as amended.
- 31.2\* Certification of Chief Financial Officer of Affiliated Computer Services, Inc. pursuant to Rule 13a-14(a) promulgated under the Securities Exchange Act of 1934, as amended.

**Table of Contents**

**Index to Exhibits**

**Exhibit**

**Number**

**Exhibit Name**

- 32.1\* Certification of Chief Executive Officer of Affiliated Computer Services, Inc. pursuant to Rule 13a-14(b) promulgated under the Securities Exchange Act of 1934, as amended and Section 1350 of Chapter 63 of Title 18 of the United States Code. Pursuant to Item 601(b)(32)(ii) of Regulation S-K, this Exhibit is furnished to the SEC and shall not be deemed to be filed.
- 32.2\* Certification of Chief Financial Officer of Affiliated Computer Services, Inc. pursuant to Rule 13a-14(b) promulgated under the Securities Exchange Act of 1934, as amended and Section 1350 of Chapter 63 of Title 18 of the United States Code. Pursuant to Item 601(b)(32)(ii) of Regulation S-K, this Exhibit is furnished to the SEC and shall not be deemed to be filed.

\* Filed herewith.

Management  
contract or  
compensatory  
plan or  
arrangement.