

LJ INTERNATIONAL INC

Form 20-F/A

June 04, 2008

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**U.S. SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 20-F/A**

**o REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
OR**

**þ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2006  
OR**

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 0-29620  
OR**

**o SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
Date of event requiring this shell company report \_\_\_\_\_  
LJ INTERNATIONAL INC.  
(Exact name of Registrant as specified in its charter)  
LJ INTERNATIONAL INC.  
(Translation of Registrant's name into English)  
British Virgin Islands  
(Jurisdiction of incorporation or organization)  
Unit #12, 12/F, Block A  
Focal Industrial Centre  
21 Man Lok Street  
Hung Hom, Kowloon, Hong Kong  
(Address of principal executive offices)**

Securities registered or to be registered pursuant to Section 12(b) of the Act.

| Title of each<br>class                           | Name of each exchange<br>on which registered |
|--|--|
| \$.01 Par Value Common Stock<br>( Common Stock ) | NASDAQ                                       |

Securities registered or to be registered pursuant to Section 12(g) of the Act.

None  
(Title of Class)

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

None  
(Title of Class)

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report:

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18,977,371 Shares of Common Stock as of December 31, 2006

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark which financial statement item the registrant has elected to follow.

Item 17  Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

(APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PAST FIVE YEARS)

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.

Not Applicable.

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**SPECIAL NOTE REGARDING  
FORWARD-LOOKING STATEMENTS**

This annual report contains forward-looking statements that involve risks and uncertainties. These include statements about our expectations, plans, objectives, assumptions or future events. In some cases, you can identify forward-looking statements by terminology such as anticipate, estimate, plans, potential, projects, continuing, ongoing, expects, management believes, we believe, we intend and similar expressions. These statements involve estimates, assumptions and uncertainties that could cause actual results to differ materially from those expressed for the reasons described in this annual report. You should not place undue reliance on these forward-looking statements.

You should be aware that our actual results could differ materially from those contained in the forward-looking statements due to a number of factors, such as but not limited to:

dependence upon certain customers

dependence on key personnel

control by principal shareholder

competitive factors

the operation of our business

general economic conditions

You should also consider carefully the statements under Risk Factors and other sections of this annual report, which address additional factors that could cause our actual results to differ from those set forth in the forward-looking statements and could materially and adversely affect our business, operating results and financial condition. All subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the applicable cautionary statements.

The forward-looking statements speak only as of the date on which they are made, and, except to the extent required by federal securities laws, we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events. In addition, we cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

We may use data and industry forecasts in this annual report which we have obtained from internal surveys, market research, publicly available information and industry publications. Industry publications generally state that the information they provide has been obtained from sources believed to be reliable but that the accuracy and completeness of such information is not guaranteed. Similarly, we believe that the surveys and market research we or others have performed are reliable, but we have not independently verified this information.

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**Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)**

**Certification of Chief Executive Officer Pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350**

**Certification of Chief Financial Officer Pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350**

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**Table of Contents****PART I****ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS**

Not applicable.

**ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE**

Not applicable.

**ITEM 3. KEY INFORMATION****A. SELECTED FINANCIAL DATA.****SELECTED CONSOLIDATED FINANCIAL DATA****(US Dollars in thousands, except per share amounts)**

The following selected consolidated financial data with respect to eight months ended December 31, 2002 and the four-year period ended December 31, 2006 have been derived from our audited consolidated financial statements. The following selected consolidated financial data should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and the Consolidated Financial Statements and Notes included elsewhere in this annual report.

**Selected Financial Data**

|  | Years ended<br>December 31, |          |          |          | Eight-month period<br>ended<br>December 31,<br>2001<br>(Unaudited) |          | Year<br>ended<br>April 30, |
|--|-----------------------------|----------|----------|----------|--|----------|----------------------------|
|  | 2006                        | 2005     | 2004     | 2003     | 2002   |          | 2002                       |
| <b>Statement of Operations Data:</b>         |                             |          |          |          |  |          |                            |
| Revenues                                     | 123,791                     | 99,646   | 77,504   | 58,330   | 31,966   | 25,135   | 39,375                     |
| Cost of Goods sold                           | (88,867)                    | (77,127) | (61,265) | (44,947) | (20,565)   | (16,228) | (35,731)                   |
| Gross profit                                 | 34,924                      | 22,519   | 16,239   | 13,383   | 11,401   | 8,907    | 3,644                      |
| Operating expenses                           |                             |          |          |          |  |          |                            |
| Selling, general and administrative          | (23,114)                    | (15,488) | (11,578) | (9,133)  | (8,688)  | (8,279)  | (8,963)                    |
| Net gain (loss) on derivatives               | (29)                        | 8        | 199      | 87       | (435)  | (119)    | (660)                      |
| Depreciation                                 | (2,039)                     | (1,368)  | (1,032)  | (1,184)  | (863)  | (565)    | (1,031)                    |
| Impairment on property, plant and equipment  |                             |          |          | (84)     | (108)  |          | (345)                      |
| Amortization and impairment loss on goodwill |                             |          | (698)    | (200)    | (600)  | (18)     | (242)                      |
| Operating income (loss)                      | 9,742                       | 5,671    | 3,130    | 2,869    | 707  | (74)     | (7,597)                    |
| Other income and expenses                    |                             |          |          |          |  |          |                            |
| Interest income                              | 282                         | 139      | 38       | 41       | 48   | 172      | 217                        |
| Interest expenses                            | (3,258)                     | (1,991)  | (902)    | (753)    | (441)  | (424)    | (652)                      |
|  | 6,766                       | 3,819    | 2,266    | 2,157    | 314  | (326)    | (8,032)                    |

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|   |         |         |        |        |        |        |         |
|---|---------|---------|--------|--------|--------|--------|---------|
| Operating income<br>(loss) before<br>income taxes,<br>minority interests,<br>equity in results of<br>investment<br>securities and<br>extraordinary item |         |         |        |        |        |        |         |
| Income taxes<br>(expense) credit  | (1,403) | (739)   | (277)  | (352)  | (101)  | (39)   | 101     |
| Income (Loss)<br>before minority<br>interests, equity in<br>results of<br>investment<br>securities and<br>extraordinary item                            | 5,363   | 3,080   | 1,989  | 1,805  | 213    | (365)  | (7,931) |
| Minority interests in<br>consolidated<br>subsidiaries   | (38)    | (20)    |        | 8      | 120    |        | 30      |
| Income before<br>equity in results of<br>investment<br>securities and<br>extraordinary item   | 5,325   | 3,060   | 1,989  | 1,813  | 333    | (365)  | (7,901) |
| Equity in results of<br>investment<br>securities  |         |         | 133    | (851)  | 16     | 26     | 34      |
| Income before<br>extraordinary item   | 5,325   | 3,060   | 2,122  | 962    | 349    | (339)  | (7,867) |
| Extraordinary gain<br>on negative<br>goodwill   |         | 1,291   |        |        |        |        |         |
| Net income (loss)   | 5,325   | 4,351   | 2,122  | 962    | 349    | (339)  | (7,867) |
| Net income<br>(loss) per share:   |         |         |        |        |        |        |         |
| Basic   | 0.31    | 0.32    | 0.19   | 0.11   | 0.04   | (0.04) | (0.91)  |
| Diluted   | 0.29    | 0.30    | 0.18   | 0.10   | 0.04   | (0.04) | (0.90)  |
| Weighted average<br>number of shares  |         |         |        |        |        |        |         |
| Basic   | 17,390  | 13,439  | 11,119 | 8,757  | 8,493  | 8,672  | 8,672   |
| Diluted   | 18,303  | 14,322  | 12,107 | 9,706  | 8,493  | 8,832  | 8,779   |
| Balance Sheet Data:   |         |         |        |        |        |        |         |
| Working capital   | 50,134  | 35,554  | 23,617 | 17,053 | 11,896 | 18,537 | 12,115  |
| Total assets  | 124,522 | 108,230 | 73,673 | 59,885 | 48,938 | 51,088 | 43,557  |
| Long-term<br>obligation   | 1,640   | 43      | 58     | 77     |        | 12     | 8       |

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|                           |        |        |        |        |        |        |        |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|
| Total stockholders equity | 59,739 | 45,008 | 32,790 | 27,101 | 23,344 | 30,969 | 23,591 |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|

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Pursuant to the purchase agreement dated January 1, 2005, the Company paid \$2,827,500 for new issuance of 3,900 shares of common stock of Goldleaves International Limited (GIL), in which the Company had 20% equity interests and was classified as investment security as of December 31, 2004. The Company then became the major stockholder holding 98% equity interests in GIL, which became a subsidiary of the Company. As of December 31, 2004, this investment was accounted for using the cost method. As appropriate for a step-acquisition, in the 2005 financial statements, the investment has been restated to account for under the equity method.

**B. CAPITALIZATION AND INDEBTEDNESS.**

Not applicable.

**C. REASONS FOR THE OFFER AND USE OF PROCEEDS.**

Not applicable.

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**D. RISK FACTORS.**

**We depend upon one customer who accounts for at least 10% of our sales. We cannot be certain that these sales will continue; if they do not, our revenues will likely decline.**

Although we sell to a large number of customers in a variety of markets, one of our customers accounts for at least 10% of our sales. For the fiscal years ended December 31, 2005 and 2006, this customer accounted for approximately 11% of our 2005 sales and 10% of our 2006 sales. This customer is a non-affiliated third party and is not a related party of the Company or any of its subsidiaries. Although we have maintained good and longstanding relationship with this customer, we do not have any long-term contract with it and it orders only on a purchase order basis. The loss of this customer or a significant reduction in its orders would have a materially adverse effect on our revenues.

**We face significant competition from larger competitors in our wholesale and retail operations.**

The making and distribution of jewelry is a highly competitive industry characterized by the diversity and sophistication of the product. We compete with major domestic and international companies with substantially greater financial, technical and marketing resources and personnel than us. There can be no assurance other jewelry makers will not similarly develop low-cost, high-volume production capability or an even better process, providing greater competition for us and materially affecting our business prospects.

**There are numerous factors relating to the operations of our business that could adversely affect our success and results.**

As a maker and merchandiser of low-cost, high-quality gem-set jewelry, our existing and future operations are and will be influenced by several factors, including:

technological developments in the mass production of jewelry;

our ability to meet the design and production requirements of our customers efficiently;

the market acceptance of our and our customers jewelry;

increases in expenses associated with continued sales growth;

our ability to control costs;

our management's ability to evaluate the public's taste and new orders to target satisfactory profit margins;

our capacity to develop and manage the introduction of new designed products; and

our ability to compete.

Quality control is also essential to our operations since customers demand compliance with design and product specifications and consistency of production. We cannot assure that revenue growth will occur on a quarterly or annual basis.

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**Our production facilities are located in China. Our results of operations and financial condition may, therefore, be influenced by the economic, political, legal and social conditions in China.**

Since 1978, the Chinese government has been reforming, and is expected to continue to reform, China's economic and political systems. Such reforms have resulted in significant social progress. Other political, economic and social factors could also lead to further readjustment of the reform measures. This refinement and readjustment process may not always have a positive effect on our operations in China. At times, we may also be adversely affected by changes in policies of the Chinese government such as changes in laws and regulations or their interpretation, the introduction of additional measures to control inflation, changes in the rate or method of taxation and imposition of additional restrictions on currency conversion and remittances abroad.

**Changes to PRC tax laws may adversely affect our financial condition and results of operations in the future.**

The National People's Congress, the Chinese legislature, on March 16, 2007 passed a new enterprise income tax law, which will become effective on January 1, 2008. The new law applies a uniform 25% enterprise income tax rate ( EIT ) to both foreign invested enterprises and domestic enterprises, except that enterprises that were approved to be established prior to March 16, 2007 may continue to enjoy the existing preferential tax treatments until December 31, 2012. An enterprise registered under the laws of a jurisdiction outside China may be deemed a Chinese tax resident if its place of effective management is in China and it will consequently be subject to the EIT upon its worldwide income. Existing companies are required to transition to the new EIT rate over a five-year period starting January 1, 2008. The new Enterprise Income Tax Law empowers the PRC State Council to promulgate detailed implementation rules. Since the implementation rules are not yet promulgated, there is uncertainty as to how the new law will be interpreted or implemented. Although we are carefully monitoring these legal developments and will timely adjust our effective income tax rate when necessary, we cannot assure that the new Enterprise Income Tax Law will not cause increases in the EIT rates applicable to our PRC subsidiaries, which could have a material adverse effect on our financial condition and results of operations.

**Our products are currently made at our production facility located in Shenzhen, China. However, our insurance may not adequately cover any losses due to fire, casualty or theft.**

We have obtained fire, casualty and theft insurance aggregating approximately \$42 million, covering several of our stock in trade, goods and merchandise, furniture and equipment and production facility in China. The proceeds of such insurance may not be sufficient to cover material damage to, or the loss of, our production facility due to fire, severe weather, flood or other cause, and such damage or loss would have a material adverse effect on our financial condition, business and prospects. Consistent with the customary practice among enterprises in China and due to the cost in relation to the benefit, we do not carry any business interruption insurance in China.

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**Sales of our jewelry to retailers are generally stronger during the quarter ending December 31 of each year due to the importance of the holiday selling season.**

The approximately 28% of our wholesale sales during the fiscal year ended December 31, 2006 to our TV shopping channel customers was not seasonal in nature. It has been our management's experience that the remaining 72% of our total wholesale sales is seasonally sensitive and is greater during the quarter ending December 31 of each year.

**The success of our retail store expansion program in China is dependent upon numerous factors over which we have limited control.**

The future success of our ENZO retail stores in China is partially dependent upon general economic conditions in China, competitive developments within the retail jewelry sector in China and consumer attitudes, including changes in consumer preferences for certain jewelry styles and materials. In addition, our retail expansion program is also dependent upon a number of factors relating to our stores, including the availability of property, the location of the mall or shopping centre, the availability of desirable locations within a mall, the terms of leases, our relationship with major landlords, and the design and maintenance of our stores.

**We rely on short-term financing from banks for our daily operation.**

We rely on short-term borrowings as part of our financing needs. If we fail to achieve timely rollover, extension or refinancing of our short-term debt, we may be unable to meet our obligations in connection with debt service, accounts payable and/or other liabilities when they become due and payable. In addition, we may be exposed to changes in interest rates. If interest rates increase substantially, our results of operations could be adversely affected.

Certain of our banking facilities that offer short-term borrowings are collateralized by properties owned by Yu Chuan Yih and by his personal guarantee. If Mr. Yih withdraws the properties or his personal guarantee, the banking facilities may no longer remain available for use by us. In that event, our daily operations may be adversely affected.

**We rely geographically on the US market for the majority of our revenue.**

Our wholesale business is our major revenue contributor and accounts for 88% of our total revenue. Geographically, North America is a major market for our wholesale business and contributes 71% of our revenues. Accordingly, the revenue of our wholesale business in the US market accounts for 62% of our total revenue. Any substantial decline of the economy may adversely affect the spending patterns of the US consumers which could in turn adversely affect our revenue and the income from the region.

**Our holding company structure creates restrictions on the payment of dividends.**

We have no direct business operations, other than the ownership of our subsidiaries, of which we have control over their operation policies including, among others, payment of

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dividend. While we have no current intention of paying dividends, should we, as a holding company, decide in the future to do so, our ability to pay dividends and meet other obligations depends upon the receipt of dividends or other payments from our operating subsidiaries and other holdings and investments. In addition, our operating subsidiaries are subject to restrictions on their ability to make distributions to us, including as a result of restrictive covenants and minimum net worth requirements in loan agreements, restrictions on the conversion of local currency into US dollars or other hard currency and other regulatory restrictions.

**As a foreign private issuer, we are not subject to certain rules promulgated by Nasdaq that other Nasdaq-listed issuers are required to comply with.**

Our common shares are currently listed on the Nasdaq Global Market and, for so long as our securities continue to be listed, we will remain subject to the rules and regulations established by Nasdaq applicable to listed companies. As permitted under Nasdaq rules applicable to foreign private issuers, we have determined not to comply with the following Nasdaq rules:

our independent directors do not hold regularly scheduled meetings in executive session;

the compensation of our executive officers is not determined by an independent committee of the board or by the independent members of the board of directors, and our CEO may be present and participate in the deliberations concerning his compensation;

related party transactions are not required to be reviewed or approved by our audit committee or other independent body of the board of directors; and

we are not required to solicit shareholder approval of stock plans, including those in which our officers or directors may participate; stock issuances that will result in a change in control; the issuance of our stock in related party transactions or other transactions in which we may issue 20% or more of our outstanding shares; or, below market issuances of 20% or more of our outstanding shares to any person.

We may in the future determine to voluntarily comply with one or more of the foregoing provisions.

**It may be difficult to serve us with legal process or enforce judgments against us or our management.**

We are a British Virgin Islands holding company, and substantially all of our assets are located in China and Hong Kong. In addition, all but one of our directors and officers are non-residents of the United States, and all or substantial portions of the assets of such non-residents are located outside the United States. As a result, it may not be possible to effect service of process within the United States upon such persons. Moreover, there is doubt as to whether the courts of the British Virgin Islands, China or Hong Kong would enforce:

judgments of United States courts against us, our directors or our officers based on the civil liability provisions of the securities laws of the United States or any state; or

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in original actions brought in the British Virgin Islands, China or Hong Kong, liabilities against us or non-residents based upon the securities laws of the United States or any state.

**Some information about us may be unavailable due to exemptions under the Exchange Act for a foreign private issuer.**

We are a foreign private issuer within the meaning of the rules under the Exchange Act. As such, we are exempt from certain provisions applicable to United States domestic public companies, including:

the rules under the Exchange Act requiring the filing with the Securities and Exchange Commission of quarterly reports on Form 10-Q or current reports on Form 8-K;

the provisions of Regulation FD aimed at preventing issuers from making selective disclosures of material information;

the sections of the Exchange Act regulating the solicitation of proxies, consents or authorizations applicable to a security registered under the Exchange Act; and

the sections of the Exchange Act requiring insiders to file public reports of their stock ownership and trading activities and establishing insider liability for profits realized from any short-swing trading transaction.

Because of these exemptions, investors are not provided with the same information which is generally available about domestic public companies organized in the United States.

**Since we are a British Virgin Islands company, the rights of our shareholders may be more limited than those of shareholders of a company organized in the United States.**

Under the laws of most jurisdictions in the United States, majority and controlling shareholders generally have certain fiduciary responsibilities to the minority shareholders. Shareholder action must be taken in good faith, and actions by controlling shareholders which are obviously unreasonable may be declared null and void. British Virgin Islands law protecting the interests of minority shareholders may not be as protective in all circumstances as the law protecting minority shareholders in US jurisdictions. In addition, the circumstances in which a shareholder of a BVI company may sue the company derivatively, and the procedures and defenses that may be available to the company, may result in the rights of shareholders of a BVI company being more limited than those of shareholders of a company organized in the US.

Furthermore, our directors have the power to take certain actions without shareholder approval which would require shareholder approval under the laws of most US jurisdictions. The directors of a BVI corporation, subject in certain cases to court approval but without shareholder approval, may implement a reorganization, merger or consolidation, the sale of any assets, property, part of the business, or securities of the corporation. Our ability to amend our Memorandum of Association and Articles of Association without shareholder approval could have the effect of delaying, deterring or preventing a change in our control without any further

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action by the shareholders, including a tender offer to purchase our common stock at a premium over then current market prices.

**Legal proceedings related to our historical reporting of financial results and other issues may significantly harm our business.**

Several lawsuits have been filed against us and current officers and members of the Board of Directors, alleging false representations and material omissions in connection with press releases, SEC filings and other statements that purportedly overstated the Company's business prospects and financial results. These lawsuits are described more fully in Part I, Item 8 and in Part III, Item 18, Note 12 to our consolidated financial statements contained in this Form 20-F. Defending these lawsuits will result in significant expenditures and the diversion of our management's time and attention from the operation of our business, which could have a negative effect on our business operations. From time to time, we may become involved in other litigation or other proceedings. Matters arising out of or related to the delayed filing of our audited financial statements, the outcome of our delisting proceedings and the outcome of litigation could possibly harm our future results of operations or financial condition due to expenses we may incur to defend ourselves or the ramifications of an adverse decision.

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**ITEM 4. INFORMATION ON THE COMPANY**

**A. HISTORY AND DEVELOPMENT OF THE COMPANY.**

LJ International Inc. ( we ) was incorporated as an international business company under the International Business Companies Act of the British Virgin Islands on January 30, 1997. As of December 31, 2006, we owned all of the issued share capital in the following significant subsidiaries except Goldleaves Gems (Shenzhen) Co., Ltd.:

Lorenzo Jewelry Limited ( Lorenzo Jewelry ), a company incorporated in Hong Kong on February 20, 1987

Lorenzo Jewellery (Shenzhen) Co., Ltd.

Shenzhen PGS Jewelry Mfg.

Lorenzo (Shenzhen) Co., Ltd. ( LSC )

Lorenzo Crystal Ltd.

Enzo (Shenzhen) Co., Ltd. ( ESC )

Enzo Ltd.

Goldleaves Gems (Shenzhen) Co., Ltd. (98% equity ownership)

Due to the restrictions on foreign ownership on the retail business of jewelry, the Company, through loans to the agents, established ESC to carry out the retail business of jewelry in the PRC. Pursuant to various agreements entered into between the Company, its agents and ESC on July 14, 2005, the Company has control of ESC, absorbs the majority of any expected losses and receives the majority of residual return of ESC. The Company is, therefore, considered the primary beneficiary of ESC. Accordingly, ESC is consolidated in the financial statements of the Company since July 14, 2005.

Our principal place of business and our executive office is located at Unit #12, 12/F, Block A, Focal Industrial Centre, 21 Man Lok Street, Hung Hom, Kowloon, Hong Kong, telephone: (011) 852-2764-3622. We have designated CT Corporation, 111 Eighth Avenue, New York, New York 10011 as our agent for service of process in the United States.

During our last three fiscal years, we have made the following significant capital expenditures:

we invested \$670,000 for the purchase of 1,639 square meters of production space in our Shenzhen, China facility during the fiscal year ended December 31, 2005

we acquired an additional 78% of the equity of Goldleaves International Limited for \$2,827,500 during the fiscal year ended December 31, 2005

we spent \$1,105,000 on capital expenditures, excluding inventory, for ENZO retail store openings during the fiscal year ended December 31, 2006



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**B. BUSINESS OVERVIEW.**

We are a vertically integrated company that designs, brands, markets, distributes and retails a complete range of fine jewelry. While we specialize in the colored jewelry segment, we also offer high-end pieces set in yellow gold, white gold, platinum or sterling silver and adorned with colored stones, diamonds, pearls and precious stones. We distribute to fine jewelers, department stores, national jewelry chains and electronic and specialty retailers throughout North America and Western Europe; and we conduct our jewelry retail business through the ENZO brand in the Asia Pacific region, with the primary focus in the PRC market, which we regard as having one of the largest and fastest growing consumer demands for luxury items. Our product lines incorporate all major categories sought by major retailers, including earrings, necklaces, pendants, rings and bracelets.

We believe that our vertically integrated structure provides significant advantages over our competitors. All profits from value added processes are captured internally, rather than shared with third party manufacturers. This results in very competitive pricing for the retailer and enhanced profits for us. Innovative processes in stone cutting and production further enhance our competitive position.

We employ an international design team and all of our designs and merchandising strategies are proprietary. The exclusive and innovative concepts that we create offer brand potential. Our primary marketing focus has been in North America where we have sold directly to certain high volume customers that need specialized product development services, and through a marketing relationship with International Jewelry Connection ( IJC ) for those customers that need higher levels of service and training.

We organize our marketing and distribution strategies by retail distribution channels. Concepts are developed for the specific needs of different market segments. We have identified the following as prime retail targets:

fine jewelers;

national jewelry chains;

department stores;

TV shopping channels; and

discount chain stores.

For the years ended December 31, 2005 and 2006, approximately 72% and 62% of our sales were in North America.

In addition to our wholesale line of business involving direct sales to retailers, we have expanded into the retail sales line of business involving direct sales to consumers in China through company-owned retail stores under the brand name ENZO. In March 2004, we opened our first retail store in Hong Kong and opened our flagship store in Shanghai in November 2004. As of December 10, 2007, we currently operate 88 ENZO retail stores across Hong Kong, China and Macau, and we expect to open and operate a total of at least 100 stores by the beginning of 2008.

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The following is a breakdown of our total revenues by geographic market for each of our past three financial years:

| (in thousands)                      | Year ended December 31, |              |              |
|-------------------------------------|-------------------------|--------------|--------------|
|                                     | 2006<br>US\$            | 2005<br>US\$ | 2004<br>US\$ |
| US & Canada                         | 76,889                  | 67,780       | 56,186       |
| Europe and other countries          | 24,452                  | 20,527       | 13,062       |
| Japan                               | 2,454                   | 3,686        | 4,158        |
| PRC (including Hong Kong and Macau) | 19,996                  | 7,653        | 4,098        |
|                                     | 123,791                 | 99,646       | 77,504       |

**Our Industry**

The US jewelry industry is a highly fragmented \$45 billion market, with no single entity having more than 6% market share. The industry consists primarily of three retail sectors:

specialty retailers account for \$27 billion in sales

mass merchants and department stores account for \$12 billion in sales

direct avenues (television shopping, e-commerce, catalogs) account for \$6 billion

The US jewelry industry is comprised of two major groups that distribute finished jewelry to retailers in the United States:

a small number of producers that make and distribute their own jewelry directly to retailers; and

a large number of wholesalers and distributors who purchase products or portions of products from third parties and resell those items to retailers.

We believe that vertically integrated companies that control costs by performing all value added processes enjoy a distinct competitive advantage over wholesalers and distributors who pay premium acquisition prices for items that they intend to resell. We further believe that large retailers want to rely upon prime producers because they believe that prime producers are reliable and low cost producers who can accommodate the large quantities of production that large retailers commonly purchase.

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The Chinese jewelry industry has experienced rapid development due to a series of major reforms, including the liberalization of China's gold market, the lowering of tariff rates, and the decision of the Chinese Government to open up the retail sector to international companies.

In addition, rising income levels coupled with the growing urban population in China has helped the jewelry market record double-digit growth annually. The continuing acceleration of the urbanization trend in China will likely result in improved income levels, thereby increasing private consumption. The Chinese Government has also encouraged consumer spending by instituting longer national holidays and increasing the salary of civil servants.

Management believes that China is the largest consumer of platinum and jade in the world for the past three years, the largest consumer of diamonds in Asia, and the fourth largest consumer of gold in the world.

**Our Business Strategy**

Our business strategy is to:

increase our market share of moderately priced high-quality gem-set colored and precious jewelry by capitalizing on our vertically integrated production processes to produce diamond and high-end precious stone jewelry in addition to high volume, high-quality colored products;

further develop our existing customer relationships with our specialized services; and

expand aggressively into new distribution channels, particularly in the United States, China, Western Europe, Japan and Australia.

We are aggressively developing new product lines in exotic stones, which have high perceived values among colored stones. We continue to expand into new product categories by:

marketing a line of sterling silver jewelry. These are typically merchandised with a retail price range of \$30 to \$150;

adding more lines into our LORENZO branded products with a retail price range of \$199 to \$999; and

offering diamond jewelry and expanding this business to our current client base by adding diamonds to some of our settings, as well as offering newly designed jewelry.

**Our China Retail Sales Strategy**

In 2004, we initiated a retail sales strategy aimed at gaining market share in the rapidly growing consumer market in China. We opened three ENZO stores, two in China (including a flagship store in Shanghai) and one in Hong Kong. We believe that China represents an excellent retail sales opportunity for several reasons:

significant retail market China's retail sales exceed \$600 billion annually, making China the third largest market in the world.

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large and growing jewelry market we estimate that China's jewelry sales totaled nearly \$17 billion in 2006, up 15% year over year.

large pool of consumers China has a population of 1.3 billion people. We estimate that roughly 160 million Chinese have enough income to purchase luxury goods.

favorable regulatory changes as a member of the World Trade Organization, China is eliminating many restrictions on foreign ownership and operation of retail stores. Tariffs on colored gemstones, gold, silver and pearls have been sharply reduced, and economic and trade relationships between China and Hong Kong have been liberalized.

changing consumer preferences Chinese consumers are no longer purchasing jewelry solely as an investment. More Chinese consumers are embracing a more Western view of jewelry as a fashion accessory and now demand more contemporary, colorful designs.

We are expanding into China by means of Company-owned and -operated retail stores and supplier relationships with leading retailers, such as Carrefour.

We intend to implement our business strategy by:

expanding our retail jewelry market in China by planning to open at least 100 ENZO stores in China by the beginning of 2008

promoting visits with customers to coordinate and cater to their particular promotional sales needs and monitoring their on-hand inventory in order to promote more active sell-through

expanding our distribution channels to include all major TV shopping programs in North America, Japan, Korea and Australia and further developing business with top-40 Retail Jewelry Chains in the US.

**Our Production Capability**

We have established a sophisticated facility in China that performs stone cutting and polishing and jewelry production. The facility is located in the city of Shenzhen in Guangdong Province, China. Our production facility in Shenzhen has been operating for eight years and has more than 14,000 square meters of production space. We currently employ approximately 3,000 skilled gemstone cutters and production personnel and turned out approximately two million pieces of finished fine jewelry during the fiscal year ended December 31, 2006.

We purchase imported choice gemstone material, which are from mines located in Africa, China and South America, especially those concentrated in Brazil. We source our diamonds mainly from suppliers in India and Africa. Gemstone craftsmen are trained to ensure that the highest levels of cutting and polishing quality are achieved. The professional skills possessed by our cutters are applied to a wide variety of shapes and sizes, maximizing the yield and value of the gemstone material that we purchase. By performing internally the value-added processes of cutting and polishing our colored gemstones, we maximize quality control and improve our

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profitability. We specialize in a wide range of popular and exotic colored gemstones ranging from amethyst, aquamarine and peridot to tanzanite and tourmaline.

**Sales and Marketing**

Our merchandising strategy is to provide unique and differentiated products that are enhanced by the favorable pricing that results from our vertically integrated structure. We invest significant effort in design and model making to produce items which are distinctly different from those of our competitors. We continue to devote our efforts towards brand development and utilize marketing concepts to enhance the saleability of our products. We recognize that retailers favor certain price points. As part of our product development strategy, we strive to align our wholesale prices to match retailers' target prices as a means of achieving these popular price targets.

Our sales and marketing team is located in our executive office in Hong Kong. Our marketing and distribution strategy is to identify the strongest retail customers in each distribution channel and to focus design and sales efforts towards the largest and fastest growing retailers. We maintain a broad base of customers and concentrate our efforts on five major jewelry market segments:

fine jewelers;

national jewelry chains;

department stores;

TV shopping channels; and

discount chain stores.

Our sales promotion efforts include attendance by our representatives at US and international trade shows and conventions, including Las Vegas, Orlando, New York, Basel, Switzerland, Hong Kong and Japan. In addition, we advertise actively in trade journals and related industry publications.

**Design and Product Development**

We have 20 internationally trained designers who work in our Hong Kong, US and China offices. Our designers create styles that have been accepted by our various clients worldwide. Our design teams attend trade fairs worldwide to gather product ideas and monitor the latest product trends.

We provide our customers with a broad selection of high-quality 10, 14 and 18 karat gold, platinum and sterling silver jewelry products that incorporate traditional yet fashionable styles and designs. We currently offer more than 50,000 different styles of rings, bracelets, necklaces, earrings, pendants and matching sets that are contemporary and desired in the market.

We study product trends that are emerging in the international market and adapt these trends to the needs of our retail customers. The jewelry offered for sale considers colored, fabric

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and fashion trends, which are projected over a two-year period. We market our products as lifestyle inspired.

**Production Process**

We produce our jewelry at our facility in Shenzhen, China. Our production processes combine vertical integration, modern technology, mechanization and handcraftsmanship to turn out contemporary and fashionable jewelry. Our production operations basically involve:

cutting and polishing colored gemstones;

combining pure gold, platinum or sterling silver with gemstones or diamonds to produce jewelry; and

finishing operations such as cleaning and polishing, resulting in high quality finished jewelry.

**Supply**

We cut our own colored stones. We purchase imported gemstones which are from South America, Africa and China. South America is the major source of ametrine, amethyst, aquamarine, imperial topaz, tourmaline and white topaz, and Africa is the main source of tanzanite, mandarine garnet, aquamarine and topaz. We also purchase imported aquamarine, peridot and topaz from China. We source our diamonds mainly from suppliers in India and Africa. We believe that we have good relationships with our suppliers, most of whom have supplied us for many years.

We maintain our supply of inventory at our warehouse. The amount of our inventory of a particular gemstone determines the extent and size of our marketing program for that product. We purchase our gemstones and diamonds in advance and in anticipation of orders resulting from our marketing programs.

We purchase our gold from banks, gold refiners and commodity dealers who supply substantially all of our gold needs, which we believe is sufficient to meet our requirements.

Gold acquired for production is at least .995 fine and is combined with other metals to produce 10, 14 and 18 karat gold. The term karat refers to the gold content of alloyed gold, measured from a maximum of 24 karats, which is 100% fine gold. Varying quantities of metals such as silver, copper, nickel and zinc are combined with fine gold to produce 14 karat gold of different colors. These alloys are in abundant supply and are readily available to us.

We purchase our gold requirements within a reasonable period after each significant purchase order is received. We believe that any change in the price of gold would have had little, if any, impact on the valuation of our inventories.

We purchase supplies and raw materials from a variety of suppliers and we do not believe the loss of any of the suppliers would have a material adverse effect on our business. Alternative sources of supply for raw materials for production of jewelry are readily available.

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**Security**

We have installed certain measures at our Shenzhen, China, production and our Hong Kong facilities to protect against loss, including multiple alarm systems, infrared motion detectors and a system of closed circuit television cameras, which provide surveillance of all critical areas of our premises.

We carefully inspect all materials sent and received from outside suppliers, monitor the location and status of all inventory, and have strict internal control procedures of all jewelry as it proceeds through the production process. A complete physical inventory of gold and gemstones is taken at our production and facilities on a quarterly basis.

**Insurance**

We maintain primary all-risk insurance, with limits which may be less than our current inventory levels, to cover thefts and damage to inventory located on our premises. We also maintain insurance covering thefts and damage to our owned inventory located off-site. The amount of coverage available under such policies is limited and may vary by location, but is generally in excess of the value of the gold, diamonds and gemstones supplied by us. We carry transit insurance, the coverage of which includes the transportation of jewelry outside of our office.

**Competition**

The jewelry production industry is highly competitive, and our competitors include domestic and foreign jewelry manufacturers, wholesalers, and importers who may operate on a national, regional and local scale. Our competitive strategy is to provide competitively priced, high-quality products to the high-volume retail jewelry market. According to our management, competition is based on pricing, quality, service and established customer relationships. We believe that we have positioned ourselves as a low-cost producer without compromising our quality. Our ability to conceive, design and develop products consistent with the requirements of each retail distribution channel represents a competitive advantage.

We believe that few competitors have the capacity and production skills to be effective competitors. We believe that our vertically integrated production capabilities distinguish us from most of our competitors and enable us to produce very competitively priced, high quality and consistent products.

The North American market is highly fragmented but does contain a number of major competitors, many of whom import much of their product from the Far East and many of whom sell higher priced items. The key United States competitor is E.E.A.C. Inc. International competitors include Pranda International and Beauty Gems Limited. Most of these manufacturers/wholesalers have been successful vendors for many years and enjoy good relations with their clients. Although it may be difficult for a newcomer to break into established relationships, we have already made substantial inroads in the North American jewelry market

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and we believe we can remain competitive, based on our vertically integrated, low-cost, high-volume and high-quality production process.

Regarding the China retail jewelry market, there are many Hong Kong, local and foreign competitors. Those competitors may have product type, price range, market segment, target customer, size, history, strategy and background similar to or different from ENZO. Hong Kong competitors include Hong Kong-listed chain store operators such as Chow Sang Sang, Tse Sui Luen and Luk Fook; the local Chinese retail competitor is Laofengxiang; and foreign competitors include Tiffany, Cartier and Bvlgari.

**C. ORGANIZATIONAL STRUCTURE AS OF DECEMBER 31, 2006:**

The following diagram provides a listing of our significant subsidiaries. The respective country of organization/incorporation is shown in brackets.

**LJ INTERNATIONAL INC.**  
(British Virgin Islands)

100%

- **Lorenzo Jewelry Limited** (Hong Kong)
- **Lorenzo Jewellery (Shenzhen) Co., Ltd.**  
(PRC)
- **Shenzhen PGS Jewelry Mfg.** (PRC)
- **Lorenzo (Shenzhen) Co., Ltd.** (PRC)
- **Lorenzo Crystal Ltd.** (Hong Kong)
- **Enzo (Shenzhen) Co., Ltd.** (PRC)
- **Enzo Ltd.** (Macau)

98%

- **Goldleaves Gems (Shenzhen) Co., Ltd.**  
(PRC)

**D. PROPERTY, PLANTS AND EQUIPMENT.**

Our principal executive office is located at Unit #12, 12/F, Block A, Focal Industrial Centre, 21 Man Lok Street, Hung Hom, Kowloon, Hong Kong. We own approximately 11,100 square feet of office and showroom at this location.



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Our jewelry production facility in Shenzhen, China consists of 14,080 square meters of building space located inside of and close to the Shatoujiao Free Trade Zone, Shenzhen. We own approximately 6,893 square meters of this space. We also currently lease:

1,751 square meters for a term of five years expiring June 30, 2011 from an unaffiliated third party at a rental rate of \$3,817 per month;

1,751 square meters for a term of two years expiring August 31, 2008, at a rental rate of \$4,490 per month;

1,799 square meters for a term of three years expiring March 31, 2009, at a rental rate of \$4,381 per month; and

1,886 square meters for a term of three years expiring September 30, 2009 at a rental rate of \$4,593 per month.

We own two warehouse facilities in Hung Hom and Aberdeen consisting of 5,432 square feet and 5,200 square feet. We also own additional properties in Sai Kung and Hung Hom. We lease all four of these properties to non-affiliated third parties. We have pledged all of our land and buildings to collateralize general banking facilities granted to us.

Our production facilities are currently utilized for one shift per day but are capable of being expanded to accommodate three shifts per day as necessary.

**ITEM 4A. UNRESOLVED STAFF COMMENTS**

Not applicable.

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**ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS**

The following discussion and analysis should be read in conjunction with our financial statements and notes to the financial statements appearing elsewhere in this Form 20-F. See Special Note Regarding Forward-looking Statements.

LJ International Inc, via its operating subsidiaries, designs, manufactures, distributes and markets a full range of fine jewelry through both wholesale and retail channels under the tradenames of LORENZO and ENZO, respectively. In term of sales revenue, geographically the US and the PRC are the two major contributors.

The product types include rings, bracelets, necklaces, earrings and pendants, and we are one of the strongest companies in colored gemstones that employs the mine-to-market strategy. Substantially all of our colored gemstones are imported from Brazil and Africa which supplies the best colored gemstones in the world, the choices of which to customers are many and diversified that includes, amongst others, ametrine, amethyst, aquamarine, imperial topaz, tourmaline, white topaz, tanzanite, mandarine garnet, topaz, ruby, sapphire and emerald.

Our wholesale customers comprise fine jewelers, national jewelry chain stores, department stores and television shopping networks in North America, Western Europe, Japan and China.

Our retail customers in China are individual consumers. Under the segment of retail business, besides classic affordable luxury jewelry items that are available in our ENZO retail shops, the Company also operates the ENZO Signature line that represents a luxury premium line of jewelries that comprises, amongst others, diamonds, rubies, sapphire and tourmaline.

The sales of ENZO Signature are made by invitation to customers, at sales events such as the Millionaire Fair; and via jewelry exhibitions such as The JCK Show, Hong Kong International Jewellery Show, Basel Show and VicenzaOro. Customers of our ENZO Signature line are primarily international tycoons, high net worth individuals, royalty and celebrities.

Our business strategies include broadening the retail product line, and diversifying our customer base. Besides focusing on our traditional color gemstone jewelry business, we are also continuing to develop our diamond jewelry business at our ENZO stores. Product initiatives include a variety of different sizes, shape and cutting methods. Successful examples include our ENZO88 and Gabrielle Diamond lines. The expansion of our diamond jewelry business will diversify our already strong presence in colored jewelry, offering increasing choices of jewelry products to our customers.

We are based in Hong Kong. The revenue mix of the two streams of business of LORENZO (wholesale) and ENZO (retail) were roughly in the ratio of 88% to 12% for the year ended December 31, 2006.

The wholesale business focuses on the US market with sales made to those \$100 Million Supersellers such as Sterling Jewelers Inc., Fred Meyer Jewelers, Helzberg Diamonds,

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ShopNBC, Zales Corporation, QVC, Wal-Mart, Finlay Fine Jewelry, Home Shopping Network, Ben Bridge Jeweler, Kohl's Corporation, Macy's East, Macy's West and J.C. Penney. The turnover of our sales to those Supersellers in the US and Canada amounted to \$76.9 million for 2006 compared to \$67.8 million in 2005, an increase of 13%.

Employing the brand new ENZO name, the retail business operates in the Asia Pacific region, with a primary focus on the PRC market. On August 28, 2007, we opened a 1,000-square-foot ENZO store at The Venetian® Macau, a 3,000-room resort hotel being built by Las Vegas Sands Corp. ENZO currently has 83 stores in the PRC, two stores in Macau and three stores in Hong Kong, totaling 88 stores. ENZO is steadily and progressively achieving the target number of at least 100 retail stores by the beginning of 2008. ENZO now has one or more retail locations in China's richest and largest population cities, including Shanghai, Beijing, Harbin, Qingdao, Shenyang, Ningbo, Chengdu, Changsha, Wuxi, Tianjin, Dalian, Shenzhen, Changchun, Tangshan, Guiyang, Xian and Jinan. The best selling jewelry are in the price range of \$300 to \$500, and the population groups with monthly income of \$800 to \$1,200 are most eager to buy fine jewelry. 18K gold is the most popular, followed by 24K jewelry. The most popular diamonds are of 0.21 carats to 0.49 carats in size.

The launch of the ENZO Signature reiterates ENZO renowned brand recognition as well as the development of a portfolio of new customers with the greatest spending power. Since the inception of the business in the fourth quarter of 2006, ENZO Signature generated sales of over \$4 million and \$13 million in 2006 and 2007, respectively. As a result of our initial success with our high-end jewelry and the subsequent continued success we are experiencing in 2007, we have branded this new high-end line as ENZO Signature to signify its importance to the Company and the devotion of resources, time and concentration to it.

Certain prior year amounts have been reclassified to conform to the current year presentation.

**Critical Accounting Policies and Estimates**

The preparation of our consolidated financial statements requires us to make estimate and judgments that affect the reported amounts of our assets, liabilities, revenue and expenses. These estimates are based on our historical experience and on various other assumptions that we believe to be reasonable. Estimates are evaluated on an ongoing basis, but actual results may differ from these estimates.

Critical accounting policies are those that, in management's view, are most important in the portrayal of our financial condition and results of operations. Those that require significant judgments and estimates include:

*Collectibility of Accounts Receivable.* Our management has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount. Our international sales are settled via letter of credit or open account. For export sales on open account, we purchased trade credit insurance to cover the risk of collectability, the insured percentage is 85% on the invoiced amount to

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customers. Past due balances over 90 days and over a specified amount are reviewed individually for collectability. We make specific allowance for doubtful accounts based on our best estimate of the amount of losses that could result from the inability or intention of our existing customers not to make the required payments. We generally review the allowance by taking into account factors such as historical experience, age of the accounts receivable balances and economic conditions that may affect a customer's ability to pay.

*Stock-based Compensation.* Prior to 2006, we applied the intrinsic value method as allowed in APB Opinion No. 25, Accounting for Stock in accounting for stock options. Under the intrinsic value method, compensation cost for stock options is measured as the excess, if any, of the quoted market price of our common stock at the date of the grant over the amount an employee must pay to acquire the stock. Compensation cost is recognized on a straight line basis over the requisite service period, which is generally the same as the vesting period.

Effective January 1, 2006, we adopted SFAS No. 123R, Share-Based Payment ( SFAS No. 123R ). SFAS No. 123R replaces SFAS No. 123. SFAS No. 123R requires that all stock-based compensation be recognized as an expense in the consolidated financial statements and that such cost be measured at the fair value of the award and requires compensation cost to reflect estimated forfeitures. SFAS No. 123R was adopted using the modified prospective method of application. Under this method, we recorded stock-based compensation expense for awards granted prior to, but not yet vested as of January 1, 2006 and for stock-based awards granted after January 1, 2006. Compensation cost is recognized on a straight line basis over the requisite service period, which is generally the same as the vesting period.

We currently use authorized and unissued shares to satisfy share award exercises.

The adoption of SFAS No. 123R effective January 1, 2006 did not result in any recognition of any incremental stock-based compensation expense since there were no stock options granted for the year ended December 31, 2006.

*Goodwill Impairment.* Goodwill is tested for impairment at least annually based on a two-step approach. The first step is conducted by comparing the fair value of each reporting unit to its carrying amount. If the fair value of a reporting unit is less than its carrying amount, the second step requires a comparison of the implied fair value of goodwill to its carrying value. The excess of the fair value of the reporting unit over the amounts assigned to the assets and liabilities is the implied fair value of goodwill. This allocation process is only performed for purposes of evaluating goodwill impairment and does not result in an entry to adjust the value of any assets or liabilities. An impairment loss is recognized for any excess in the carrying value of goodwill over its implied fair value.

We have determined that iBBC Inc. is the reporting unit for goodwill impairment testing. The fair value of iBBC Inc. is determined based on the discounted expected cash flow method. The discount rate was based on the subsidiary's weighted average cost of capital. The use of

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discounted cash flow methodology requires significant judgments including estimation of future revenues and costs, industry economic factors, future profitability, determination of iBBC Inc's weighted average cost of capital and other variables. Although we believe that the assumptions adopted in our discounted cash flow model are reasonable, those assumptions are inherently unpredictable and uncertain.

We had goodwill of US\$1,521,000 as of December 31, 2005 and 2006. The estimated fair value of the reporting unit exceeded its carrying value at December 31, 2006. Consequently, no goodwill impairment has been recognized.

*Allowance for Obsolete Inventories.* We established inventory allowance for unmarketable inventory in an amount equal to the difference between the cost of inventory and its estimated net realizable value based upon assumptions about future demand and market conditions. Management records a write-down against inventory based on several factors, including expected sales price of the item and the length of time the item has been in inventory. If actual demand and market conditions are less favorable than those projected by management, additional inventory allowance could be required. In that event, our gross margin would be reduced.

**A. OPERATING RESULTS.****Reclassifications**

Certain prior year amounts have been reclassified to conform to the current year presentation.

**Revenues**

| (in thousands)   | Year ended December 31, |           |           | % Change                           |                                    |
|------------------|-------------------------|-----------|-----------|------------------------------------|------------------------------------|
|                  | 2006                    | 2005      | 2004      | Years ended December 31, 2006-2005 | Years ended December 31, 2005-2004 |
| Revenues         |                         |           |           |                                    |                                    |
| Wholesale        |                         |           |           |                                    |                                    |
| Jewelry product  | \$ 108,679              | \$ 95,318 | \$ 72,337 | 14%                                | 32%                                |
| Giftware product | \$                      | \$ 1,827  | \$ 4,359  | -100%                              | -58%                               |
|                  | \$ 108,679              | \$ 97,145 | \$ 76,696 | 12%                                | 27%                                |
| Retail           | \$ 15,112               | \$ 2,501  | \$ 808    | 504%                               | 210%                               |
|                  | \$ 123,791              | \$ 99,646 | \$ 77,504 | 24%                                | 29%                                |

The increase in revenue of jewelry product of wholesale of \$13,361,000 or 14% to \$108,679,000 for the year ended December 31, 2006, compared to the year ended December 31,

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2005, was primarily attributable to the increase in average selling price of 1% , increase in order quantity of 7% and increase of \$3.2 million from newly launched gold jewelry product line.

The increase in revenue of jewelry product of wholesale of \$22,981,000 or 32% to \$95,318,000 for the year ended December 31, 2005, compared to the year ended December 31, 2004, was attributable to an increase in average selling price of 2% and increase in order quantity of 34%.

The decrease in revenue of giftware product of wholesale of \$2,532,000 for the year ended December 31, 2005, compared to the year ended December 31, 2004, was due to the closure of this product line with low profit margin during the third quarter of 2005.

The Company's retail business increased by \$12,611,000, or 504%, from 2005 to \$15,112,000 for the year ended December 31, 2006. This increase was primarily due to the successful launch of the new ENZO Signature line of high-end jewelry which accounted for \$4,130,000 of the Company's retail business in 2006. The remaining increase was due to the Company's new ENZO retail store openings and the continued operation of its existing 26 ENZO retail stores, that is, a total of 44 ENZO retail stores in full operation compared to a total of 18 ENZO retail stores on December 31, 2005.

The revenue of retail business increased by \$1,693,000 or 210% for the year ended December 31, 2005 from the revenue of \$808,000 for the year ended December 31, 2004. The retail business was newly launched in 2004 which involved direct sales to consumers in Hong Kong and China through company-owned retail stores under the brand name ENZO. Due to the expansion, the number of retail stores was increased to 18 ENZO retail stores in Hong Kong and China at December 31, 2005, compared to three stores at December 31, 2004.

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**Table of Contents****Cost of Sales and Gross Profit**

| (in thousands)                 | Year ended December 31, |           |           | % Change                           |                                    |
|--------------------------------|-------------------------|-----------|-----------|------------------------------------|------------------------------------|
|                                | 2006                    | 2005      | 2004      | Years ended December 31, 2006-2005 | Years ended December 31, 2005-2004 |
| Cost of sales and gross profit |                         |           |           |                                    |                                    |
| Cost of sales                  |                         |           |           |                                    |                                    |
| Wholesale                      | \$ 83,387               | \$ 75,645 | \$ 60,564 | 10%                                | 25%                                |
| % of revenues                  | 77%                     | 78%       | 79%       |                                    |                                    |
| Retail                         | \$ 5,480                | \$ 1,482  | \$ 701    | 270%                               | 111%                               |
| % of revenues                  | 36%                     | 59%       | 87%       |                                    |                                    |
| Total                          | \$ 88,867               | \$ 77,127 | \$ 61,265 | 15%                                | 26%                                |
| % of revenues                  | 72%                     | 77%       | 79%       |                                    |                                    |
| Gross profit                   |                         |           |           |                                    |                                    |
| Wholesale                      | \$ 25,292               | \$ 21,500 | \$ 16,132 | 18%                                | 33%                                |
| % of revenues                  | 23%                     | 22%       | 21%       |                                    |                                    |
| Retail                         | \$ 9,632                | \$ 1,019  | \$ 107    | 845%                               | 852%                               |
| % of revenues                  | 64%                     | 41%       | 13%       |                                    |                                    |
| Total                          | \$ 34,924               | \$ 22,519 | \$ 16,239 | 55%                                | 39%                                |
| % of revenues                  | 28%                     | 23%       | 21%       |                                    |                                    |

The gross profit margin of wholesale increased to 23% for the year ended December 31, 2006 from 22% for the year ended December 31, 2005 and was attributable to the sales of a higher-end product mix.

The gross profit margin of wholesale increased to 22% for the year ended December 31, 2005 from 21% for the year ended December 2004 and was attributable to the sales of a higher-end product mix.

The gross profit margin of our ENZO retail operation increased to 64% for the year ended December 31, 2006 compared to 41% for the year ended December 31, 2005 and was attributable to the launch of our new ENZO Signature line of jewelry products which substantially increased the retail division's gross profit margins.

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The gross profit margin of retail increased to 41% for the year ended December 31, 2005 from 13% for the year ended December 31, 2004 and was due to the low profit margin at the beginning of the new business at 2004.

**Selling, General and Administrative Expenses**

| (in thousands)                               | Year ended December 31, |           |           | % Change                           |                                    |
|--|-------------------------|-----------|-----------|------------------------------------|------------------------------------|
|  |                         |           |           | Years ended December 31, 2006-2005 | Years ended December 31, 2005-2004 |
|  | 2006                    | 2005      | 2004      |                                    |                                    |
| Selling, general and administrative expenses |                         |           |           |                                    |                                    |
| Wholesale                                    | \$ 13,324               | \$ 11,545 | \$ 8,981  | 15%                                | 29%                                |
| Retail                                       | \$ 7,562                | \$ 2,653  | \$ 634    | 185%                               | 318%                               |
| Corporate                                    | \$ 2,228                | \$ 1,290  | \$ 1,963  | 73%                                | -34%                               |
|  | \$ 23,114               | \$ 15,488 | \$ 11,578 | 49%                                | 34%                                |
| % of revenues                                | 19%                     | 16%       | 15%       |                                    |                                    |

Selling, general and administrative expenses increased by 49% for the year ended December 31, 2006, compared to the year ended December 31, 2005. For the wholesale business, the selling, general and administrative expenses increased by 15% for the year ended December 31, 2006, compared to the same of year 2005. The increase mainly comprised 2% increase in selling and distribution expenses which varied to sales revenues, 2% increase in manpower on development of new products, designs and markets and 5% increase in staff cost. The expenses incurred by the retail business of \$7,562,000, or 185% increase of the same for the year ended December 31, 2005, comprised advertising cost of \$1,142,000, rental cost of \$2,454,000, staff cost of \$2,198,000 and other expenses of \$1,768,000 as a result of higher sales and increased store counts. The corporate expenses included items of corporate overheads, such as charges for legal and professional advisory services.

Selling, general and administrative expenses increased by 34% for the year ended December 31, 2005, compared to the year ended December 31, 2004. For the wholesale business, the selling, general and administrative expenses increased by 29% for the year ended December 31, 2005, compared to the same of year 2004. It mainly comprised 1% increase in selling and distribution expenses which varied to sales revenues, 5% increase in manpower on development of new products, designs and markets, 13% increase in staff cost and 5% increase or \$479,000 contributed to expenses incurred by the acquired subsidiaries engaged in manufacturing activities for wholesale business. The expenses incurred by the retail business of \$2,653,000 comprising advertising cost of \$816,000, rental cost of \$275,000, staff cost of \$727,000 and other expenses of \$835,000, or 318% increase of the same for retail for the year ended December 31, 2004. The corporate expenses included items of corporate overheads, such as charges for legal and professional advisory services.



**Table of Contents****Net gain (loss) on derivatives**

| (in thousands)   | Year ended December 31, |        |         | % Change                           |                                    |
|--|-------------------------|--------|---------|------------------------------------|------------------------------------|
|  | 2006                    | 2005   | 2004    | Years ended December 31, 2006-2005 | Years ended December 31, 2005-2004 |
| Unrealised gain (loss) on derivatives  | \$ 190                  | \$ -88 | \$ -482 | -316%                              | -82%                               |
| % of revenues  | 0%                      | 0%     | -1%     |                                    |                                    |
| (With the hedging mechanism in place, we have the realised gain on hedging activities) |                         |        |         |                                    |                                    |
| Realized (loss) gain on hedging activities   | \$ -219                 | \$ 96  | \$ 681  | -328%                              | -86%                               |
| % of revenues  | 0%                      | 0%     | 1%      |                                    |                                    |
| Net (loss) gain on derivatives and hedging activities                                  | \$ -29                  | \$ 8   | \$ 199  | -463%                              | -96%                               |
| % of revenues  | 0%                      | 0%     | 0%      |                                    |                                    |

We have secured gold loan facilities with various banks in Hong Kong, which typically bear a below-market interest rate. Under the gold loan arrangements, we may defer the purchase until such time as we decide appropriate, the price to be paid being the current market price at time of payment. The gold loan, however, does expose us to certain market risks associated with potential future increases in the price of gold. In the past, we did not hedge against such risks and at the close of each reporting period, the gold loan was valued at fair value with changes reflected on the income statement.

Since 2003, we have commenced hedging the fluctuations in the price of gold related to the gold loans by entering into contracts with financial institutions for the future purchase of gold. With the hedging mechanism in place, we have incurred an unrealized gain of \$190,000 for the year ended December 31, 2006, and an unrealized loss of \$88,000 and \$482,000 for each of the years ended December 31, 2005 and 2004 respectively; and a realized loss of \$219,000 for the year ended December 31, 2006, and a realized gain of \$96,000 and \$681,000 on derivatives for each of the years ended December 31, 2005 and 2004 respectively.

The hedging mechanism has been in place since 2003. We secured position of a net loss of \$29,000 for the year ended December 31, 2006 and a net gain on derivative hedging activities of \$8,000 and \$199,000 for each of the years ended December 31, 2005 and 2004 respectively.

**Table of Contents****Depreciation**

| (in thousands) | Year ended December 31, |          |          | % Change                           |                                    |
|----------------|-------------------------|----------|----------|------------------------------------|------------------------------------|
|                | 2006                    | 2005     | 2004     | Years ended December 31, 2006-2005 | Years ended December 31, 2005-2004 |
| Depreciation   |                         |          |          |                                    |                                    |
| Wholesale      | \$ 1,425                | \$ 1,154 | \$ 991   | 23%                                | 16%                                |
| % of revenues  | 1%                      | 1%       | 1%       |                                    |                                    |
| Retail         | \$ 614                  | \$ 214   | \$ 41    | 187%                               | 422%                               |
| % of revenues  | 4%                      | 9%       | 5%       |                                    |                                    |
| Total          | \$ 2,039                | \$ 1,368 | \$ 1,032 | 49%                                | 33%                                |
| % of revenues  | 2%                      | 1%       | 1%       |                                    |                                    |

Depreciation of wholesale business increased by 23% to \$1,425,000 for the year ended December 31, 2006 from \$1,154,000 for the year ended December 31, 2005, and reflected the amortization on the on-going capital expenditures, renovation and new motor vehicles. Depreciation of retail business increased by 187% to \$614,000 for the year ended December 31, 2006 from \$214,000 for the year ended December 31, 2005 and reflected the amortization of the capital expenditures of renovation on the increased number of retail stores during the year.

Depreciation of wholesale increased by 16% to \$1,154,000 for the year ended December 31, 2005 from \$991,000 for the year ended December 31, 2004, and reflected the amortization on the on-going capital expenditures, capitalized computer system. Depreciation of retail business increased by 422% to \$214,000 for the year ended December 31, 2005 from \$41,000 for the year ended December 31, 2004, and reflected the amortization of the capital expenditures of renovation on the opening of new retail stores during the year.

**Amortization and impairment loss on goodwill**

| (in thousands)                               | Year ended December 31, |      |        | % Change                           |                                    |
|--|-------------------------|------|--------|------------------------------------|------------------------------------|
|  | 2006                    | 2005 | 2004   | Years ended December 31, 2006-2005 | Years ended December 31, 2005-2004 |
| Amortization and impairment loss on goodwill | \$ 0                    | \$ 0 | \$ 698 | N/A                                | -100%                              |
| % of revenues                                | 0%                      | 0%   | 1%     |                                    |                                    |

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In April 2001, we acquired a 20% equity interest in a company whose principal activities are the manufacturing and trading of rough and pre-formed gemstones, of which we had no significant control and influence over its operating and financial policies, the investment is stated at cost previously. On January 1, 2005, an additional equity interest was acquired in this company, which became a subsidiary of the Company. As appropriate for a step-acquisition, the interest as of December 31, 2004 was restated to account for under equity method. As a result, an impairment loss of \$698,000 arising from investment securities was charged for the year ended December 31, 2004.

**Interest cost**

| (in thousands)    | Year ended December 31, |          |        | % Change                           |                                    |
|-------------------|-------------------------|----------|--------|------------------------------------|------------------------------------|
|                   | 2006                    | 2005     | 2004   | Years ended December 31, 2006-2005 | Years ended December 31, 2005-2004 |
| Interest expenses | \$ 3,258                | \$ 1,991 | \$ 902 | 64%                                | 121%                               |
| % of revenues     | 3%                      | 2%       | 1%     |                                    |                                    |

Interest expenses increased for the years ended December 31, 2006, 2005 and 2004 reflecting the continuous increase in interest rates and a higher utilization level of credit line facilities as working capital.

**Income taxes**

| (in thousands)       | Year ended December 31, |        |        | % Change                           |                                    |
|----------------------|-------------------------|--------|--------|------------------------------------|------------------------------------|
|                      | 2006                    | 2005   | 2004   | Years ended December 31, 2006-2005 | Years ended December 31, 2005-2004 |
| Income taxes expense |                         |        |        |                                    |                                    |
| Wholesale            | \$ 682                  | \$ 739 | \$ 277 | -8%                                | 167%                               |
| % of revenues        | 1%                      | 1%     | 0%     |                                    |                                    |
| Retail               | \$ 721                  | \$ 0   | \$ 0   | N/A                                | N/A                                |
| % of revenues        | 5%                      | 0%     | 0%     |                                    |                                    |
| Total                | \$ 1,403                | \$ 739 | \$ 277 | 90%                                | 167%                               |
| % of revenues        | 1%                      | 1%     | 0%     |                                    |                                    |

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We were incorporated in the British Virgin Islands and, under current law of the British Virgin Islands, are not subject to tax on income or on capital gains.

For our subsidiaries in Hong Kong, the prevailing corporate income tax rate is 17.5%.

Three of our subsidiaries in China are registered to be qualified as Foreign Investment Enterprises in China and are eligible for certain tax holidays and concessions. Accordingly, certain of our Chinese subsidiaries are exempt from Chinese income tax for two years starting from their first profit-making year, followed by a 50% reduction of tax for the next three years.

One of our subsidiaries in China has its tax exemption and concessions expired at the end of 2004. Another subsidiary in China is enjoying the tax holiday as its first profit-making year in 2004 and another subsidiary in China is enjoying the tax holiday as its first profit-making year in 2005. PRC income tax is calculated at the applicable rates relevant to these subsidiaries which currently are 15%.

For other subsidiaries in China, the prevailing corporate income tax rate is 33%. The prevailing corporate income rate is 15% for companies operating in special economic zones of China.

Incomes taxes included tax under provision adjustment of \$71,000 and \$88,000 for the years ended December 31, 2006 and 2005 respectively, and tax overprovision adjustment of \$22,000 for the year ended December 31, 2004, after the finalization of tax assessment for prior years.

**Extraordinary gain on negative goodwill**

|   | Year ended December 31, |          |      | % Change                           |                                    |
|---|-------------------------|----------|------|------------------------------------|------------------------------------|
|   | 2006                    | 2005     | 2004 | Years ended December 31, 2006-2005 | Years ended December 31, 2005-2004 |
| (in thousands)                          |                         |          |      |                                    |                                    |
| Extraordinary gain on negative goodwill | \$ 0                    | \$ 1,291 | \$ 0 | -100%                              | N/A                                |
| % of revenues                           | 0%                      | 1%       | 0%   |                                    |                                    |

Extraordinary gain on negative goodwill of \$1,291,000 was arisen from the sequential acquisition of a company whose principal activities are the manufacturing and trading of rough and pre-formed gemstones (the Investee).

Pursuant to the purchase agreement dated January 1, 2005, the Company paid US\$2,827,500 to the Investee for the issuance of 3,900 new shares therein, in which

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the Company had 20% equity interests. The Company then became the major stockholder holding 98% equity interests in the Investee, which became a subsidiary of the Company.

**Inflation**

We do not consider inflation to have had a material impact on our results of operations over the last three years.

**Foreign Exchange**

Approximately 86% of our sales are denominated in US Dollars whereas the other sales are basically denominated in Hong Kong Dollars and Renminbi. The largest portion of our expenses is denominated in Hong Kong Dollars, followed by US Dollars and Renminbi. The exchange rate of the Hong Kong Dollar is currently pegged to the US Dollar, but during the past several years the market exchange rate has fluctuated within a narrow range. The Chinese government principally sets the exchange rate between the Renminbi and all other currencies. As a result, the exchange rates between the Renminbi and the US Dollar and the Hong Kong Dollar have fluctuated in the past and may fluctuate in the future. If the value of the Renminbi or the Hong Kong Dollar depreciates relative to the US Dollar, such fluctuation may have a positive effect on the results of our operations. If the value of the Renminbi or the Hong Kong Dollar appreciates relative to the US Dollar, such fluctuation may have a negative effect on the results of our operations. We do not currently hedge our foreign exchange positions.

**Governmental economic and political policies and factors**

For information regarding governmental economic, fiscal, monetary and political policies that could materially affect our operations, directly or indirectly, please refer to the Risk Factors section on pages 7 to 12.

**B. LIQUIDITY AND CAPITAL RESOURCES.**

We have no direct business operations other than the ownership of our subsidiaries and investment securities. Our ability to pay dividends and meet other obligations depends upon our receipt of dividends or other payments from our operating subsidiaries and investment securities. Our operating subsidiaries are subject to restrictions on their ability to make distributions to us, including as a result of restrictive covenants and minimum net worth requirements in loan agreements, restrictions on the conversion of local currency into US dollars or other hard currency and other regulatory restrictions.

**Table of Contents****Cash Flows**

| (in thousands)                            | <b>Years ended December 31,</b> |             |             |
|---|---------------------------------|-------------|-------------|
|   | <b>2006</b>                     | <b>2005</b> | <b>2004</b> |
| Net cash used in operating activities     | \$ (6,200)                      | \$ (14,222) | \$ (7,494)  |
| Net cash used in investing activities     | (3,829)                         | (4,655)     | (1,179)     |
| Net cash provided by financing activities | 11,096                          | 20,450      | 9,179       |
| Effect of foreign exchange rate change    |                                 | (5)         |             |
| Net increase in cash and cash equivalents | 1,067                           | 1,568       | 506         |
| <b>Operating Activities:</b>              |                                 |             |             |

| (in thousands)   | <b>Years ended December 31,</b> |                 |                |
|--|---------------------------------|-----------------|----------------|
|  | <b>2006</b>                     | <b>2005</b>     | <b>2004</b>    |
| <b>Cash flows from operating activities:</b>                                     |                                 |                 |                |
| Net income   | \$ 5,325                        | \$ 4,351        | \$ 2,122       |
| Adjustments to reconcile income (loss) to net cash used in operating activities: |                                 |                 |                |
| Depreciation of property, plant and equipment and properties held for lease      | 2,039                           | 1,368           | 1,032          |
| Amortization and impairment loss on goodwill                                     |                                 |                 | 698            |
| Extraordinary gain on negative goodwill  |                                 | (1,291)         |                |
| Unrealized (gain) loss on derivatives  | (48)                            | 88              | 482            |
| Loss (Gain) on disposal and write-off of property, plant and equipment           | 3                               | 8               | (3)            |
| (Reversal of) Allowance for doubtful debts                                       | (40)                            | (72)            | 125            |
| Minority interests   | 37                              | 20              |                |
| Compensation costs for warrants granted  | 158                             | 118             |                |
| Compensation expenses recognized during the year                                 | 213                             | 18              | 11             |
| Equity in results of investment securities                                       |                                 |                 | (133)          |
| Changes in operating assets and liabilities:                                     |                                 |                 |                |
| Trade receivables  | 1,106                           | (8,607)         | (535)          |
| Inventories  | (12,810)                        | (12,060)        | (15,142)       |
| Prepayments and other current assets   | (580)                           | 601             | 1,187          |
| Due from related parties   | 463                             | 7               | 17             |
| Trade payables   | (2,955)                         | 1,883           | 1,136          |
| Accrued expenses and other payables  | 272                             | (854)           | 1,767          |
| Income taxes payable and deferred taxation                                       | 617                             | 200             | (258)          |
| <b>Net cash used in operating activities</b>                                     | <b>(6,200)</b>                  | <b>(14,222)</b> | <b>(7,494)</b> |

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Net cash used in operating activities was net income (loss) adjusted for certain non-cash items and changes in assets and liabilities.

For the year ended December 2006, net cash used in operating activities was comprised of a net income of \$5,325,000, non-cash adjustment of \$2,362,000 including adjustment of \$2,039,000 for depreciation.

For the year ended December 2005, net cash used in operating activities was comprised of a net income of \$4,351,000, non-cash adjustment of \$257,000 including adjustment of \$1,368,000 for depreciation and \$1,291,000 for extraordinary gain on negative goodwill.

Significant changes in assets and liabilities were as follows:

Trade receivables were decreased by \$1,106,000 for the year ended December 31, 2006, and increased by \$8,607,000 for the year ended December 31 2005. It was mainly due to the sales of the last quarter of 2005 near the year end, accumulating higher level of trade receivables at the end of 2005.

Inventory balance was increased by \$12,810,000 and \$12,060,000 for the year ended December 31, 2006 and 2005 respectively. It was the accumulation of inventory of gemstones in anticipation of significant increase in sales for the new fiscal year, and the build up of inventory for retail business in Hong Kong, Macau and China, the rise in the cost of gold and rough gemstones, the build-up of more sample lines of jewelry and the maintaining of sufficient inventory for block-orders.

Trade payables decreased by \$2,955,000 for the year ended December 31, 2006 due to reduced level of material purchases during last quarter of the year. The increase by \$1,883,000 for the year ended December 31, 2005 was primarily due to the better credit term obtained from suppliers.

**Investing Activities:**

For the year ended December 31, 2006, net cash used in investing activities was for capital expenditures and partially offset by the deduction in restricted cash. Capital expenditures were mainly for on-going improvements of the existing production facilities in Shenzhen, and other business necessities including computer system upgrade, acquisition of motor vehicles, and renovation of stores for the retail business.

For the year ended December 31, 2005, net cash used in investing activities was for capital expenditures and the purchase of a capital guaranteed fund, which was partially offset by the deduction in restricted cash. Capital expenditures were mainly for acquisition of a production facility in Shenzhen, renovation and improvement of the existing production facilities in Shenzhen, other ongoing business necessities, including a new computer system and a motor vehicle and the renovation of shops for our new retail business. The capital guaranteed fund was purchased from banks for securing new banking facilities.

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Our capital expenditures by category for the periods presented were:  
Capital expenditure

| (in thousands)                    | Years ended December 31, |          |        |
|-----------------------------------|--------------------------|----------|--------|
|                                   | 2006                     | 2005     | 2004   |
| Land & buildings                  | \$                       | \$ 617   | \$     |
| Leasehold improvement             | \$ 2,852                 | \$ 783   | \$ 487 |
| Furniture, fixtures and equipment | \$ 690                   | \$ 1,060 | \$ 189 |
| Plant and machinery               | \$ 260                   | \$ 209   | \$ 51  |
| Motor vehicles                    | \$ 381                   | \$ 200   | \$     |
| Total                             | \$ 4,183                 | \$ 2,869 | \$ 727 |

**Financing Activities:**

Net cash provided by financing activities for the year ended December 31, 2006 was \$11,096,000, which included proceeds of \$4,191,000 from issuance of shares in private placement, proceeds of \$4,744,000 from issuance of shares upon exercise of stock options and warrants, sales proceeds of derivatives, increase of new loans and offset by the repayment of matured bank loans, change in letter of credit and factoring and decrease in bank overdrafts utilization level.

Net cash provided by financing activities for the year ended December 31, 2005 was \$20,450,000, which included proceeds of \$7,736,000 from issuance of shares upon exercise of stock options and warrants, increase of new loans and offset by the repayment of matured bank loans, change in letter of credit and factoring and increase in bank overdrafts utilization level.

Our cash and cash equivalents are mainly held in US dollars and HK dollars.

**Financing Sources****Banking Facilities and Notes Payables**

We have various letters of credit, factoring facilities and overdrafts under banking facilities. The banking facilities are collateralized by land and buildings, investment properties, restricted cash deposits, factored receivables and personal guarantees of and properties owned by one of our directors.



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Letters of Credit, overdrafts and others:

| (in thousands)             | <b>Years ended December 31,</b> |             |             |
|----------------------------|---------------------------------|-------------|-------------|
|                            | <b>2006</b>                     | <b>2005</b> | <b>2004</b> |
| Letters of credit          | \$ 41,046                       | \$ 31,533   | \$ 26,833   |
| Overdraft                  | \$ 3,564                        | \$ 3,461    | \$ 3,461    |
|                            | 44,610                          | 34,994      | 30,294      |
| Utilized :                 |                                 |             |             |
| Letters of credit utilized | \$ 22,344                       | \$ 21,887   | \$ 15,423   |
| Overdraft utilized         | \$ 1,591                        | \$ 2,028    | \$ 607      |
|                            | 23,935                          | 23,915      | 16,030      |

The letters of credit and bank overdrafts are denominated in HK dollars and US dollars, bear interest at the floating commercial bank lending rates in Hong Kong, and are renewable annually with the consent of the relevant banks.

The factoring facilities granted are limited to the extent of accounts receivable collateralized to the banks.

Notes payable:

| (in thousands) | <b>Years ended December 31,</b> |             |             |
|----------------|---------------------------------|-------------|-------------|
|                | <b>2006</b>                     | <b>2005</b> | <b>2004</b> |
| Notes payable  | \$3,987                         | \$3,079     | \$2,487     |

We have term loans classified under notes payable which are related to the Group's properties. These loans are denominated in HK dollars and Renminbi and bear interest at pre-fixed rates in Hong Kong and China upon renewal.

**Table of Contents****Gold Loan Facilities:**

| (in thousands)                          | Years ended December 31, |           |           |
|---|--------------------------|-----------|-----------|
|   | 2006                     | 2005      | 2004      |
| Gold loans outstanding (in \$)          | \$ 11,079                | \$ 10,756 | \$ 6,488  |
| Gold loans outstanding (in troy ounces) | 26,920                   | 27,920    | 17,920    |
| Gold loan interest rate                 | 2.6%-3.1%                | 2.4%-2.6% | 2.1%-2.5% |

We have also secured gold loan facilities with various banks in Hong Kong, which bear a below-market interest rate. Due to lower interest rates charged for gold loans, our cost through our gold loan program has been substantially less than the costs that would have been incurred if we were to finance the purchase of all of our gold requirements with borrowings under our letter of credit facility or other credit arrangements. The gold loan, however, does expose us to certain market risks associated with potential future increases in the price of gold, so in 2003, we have put in place mechanisms to hedge against such risks. Under the gold loan arrangements, we may defer the purchase until such time as we deem appropriate, the price to be paid being the current market price at time of payment. At the close of each reporting period, the gold loan is valued at fair value with changes reflected on the income statement.

**Looking Forward:**

We anticipate that cash flow from operations, borrowings available under our existing credit line and our gold loan arrangement will be sufficient to satisfy our capital needs for 2007.

**Impact of recently issued US GAAP accounting standards**

In July 2006, the FASB issued Interpretation No. 48 (FIN 48), *Accounting for Uncertainty in Income Taxes*, which clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with FASB Statement No. 109, *Accounting for Income Taxes*. FIN 48 provides guidance on the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures, and transition. FIN 48 is effective for years beginning after December 15, 2006. The Company does not expect the adoption of FIN 48 will have a material impact on its financial statements.

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In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS 157), which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 applies under other existing accounting pronouncements that require or permit fair value measurements, the FASB having previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. Accordingly, SFAS 157 does not require any new fair value measurements. However, the application of this statement may change the current practice for fair value measurements. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company does not expect the adoption of FIN 157 will have a material impact on its financial statements.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities (SFAS 159) which permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. SFAS 159 will be effective for the Company on January 1, 2008. The Company does not expect the adoption of SFAS 159 will have a material impact on its financial statements.

**C. RESEARCH AND DEVELOPMENT, PATENTS AND LICENSES, ETC.**

During each of the last three fiscal years, we did not spend any significant amounts on company-sponsored research and development activities.

**D. TREND INFORMATION.**

The total revenue for fiscal year ending December 31, 2007 is estimated to be at least 5% greater than the level for fiscal year 2006. The sales for fiscal year 2007 are estimated at approximately \$130 million, compared to \$123 million for the fiscal year ended December 31, 2006. The gross profit margin for fiscal year 2007 is estimated to remain at the same 28% level as 2006.

**E. OFF-BALANCE SHEET ARRANGEMENTS.**

Except for those arrangements which are disclosed in the Consolidated Financial Statements, we do not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

**Table of Contents****F. TABULAR DISCLOSURE OF CONTRACTUAL OBLIGATIONS.**

As of the December 31, 2006, we had the following known contractual obligations:

|  | Total<br>US\$ | Payments due by period         |                      |                      | More<br>than<br>5 years<br>US\$ |
|--|---------------|--------------------------------|----------------------|----------------------|---------------------------------|
|  |               | Less<br>than<br>1 year<br>US\$ | 1-3<br>years<br>US\$ | 3-5<br>years<br>US\$ |                                 |
| <b>As of December 31, 2006</b>   |               |                                |                      |                      |                                 |
| Long-Term Debt Obligations   |               |                                |                      |                      |                                 |
| Capital (Finance) Lease Obligations  | 356           | 94                             | 171                  | 91                   |                                 |
| Operating Lease Obligations  | 4,685         | 2,584                          | 2,101                |                      |                                 |
| Purchase Obligations   |               |                                |                      |                      |                                 |
| Other Long-Term Liabilities Reflected on<br>the Company's<br>Balance Sheet under the GAAP of the<br>primary financial statements |               |                                |                      |                      |                                 |
| <b>Total</b>   | <b>5,041</b>  | <b>2,678</b>                   | <b>2,272</b>         | <b>91</b>            |                                 |

We had entered into finance lease agreements for the purchase of motor vehicles in 2003 and 2006. The financed amounts were \$95,000 and \$366,000, bearing interest at 5%-6% and 3.25%-3.5% per annum, and repayable in 60 monthly installments beginning in 2003 and 2006 respectively. A minimum finance charge may be charged if we pay off all the balances early.

**Table of Contents****ITEM 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES****A. DIRECTORS AND SENIOR MANAGEMENT.**

Our senior management and directors are as follows:

| <b>Name</b>          | <b>Age</b> | <b>Position</b>   |
|----------------------|------------|---|
| Yu Chuan Yih         | 67         | Chairman of the Board of Directors, President and Chief Executive Officer |
| Ka Man Au            | 42         | Chief Operating Officer, Secretary and Director                           |
| Hon Tak Ringo Ng     | 47         | Chief Financial Officer and Director                                      |
| Po Yee Elsa Yue      | 42         | Independent Non-Executive Director (1)                                    |
| Andrew N. Bernstein  | 54         | Independent Non-Executive Director  |
| Wing Kwan Ted Lai    | 44         | Independent Non-Executive Director (3)                                    |
| Kelvin Wong          | 40         | Independent Non-Executive Director (3)                                    |
| Chi Fai Frank Cheung | 44         | Independent Non-Executive Director (2) (3)                                |
| Xiang Xiong Deng     | 42         | Independent Non-Executive Director (4)                                    |
| Jin Wang             | 36         | Independent Non-Executive Director (4)                                    |
| Jieyun Yu            | 41         | Independent Non-Executive Director (4)                                    |

(1) Resigned  
effective June 1,  
2007

(2) Appointed  
effective June 1,  
2007

(3) Resigned  
effective  
October 15,  
2007

(4) Appointed  
effective  
October 29,  
2007

None of our directors and officers was selected due to any agreement or understanding with any other person. There is no family relationship between any of our directors or executive officers and any other director or executive officer.

**Mr. Yih** established the business of Lorenzo Jewelry Ltd. and has served as president and managing director since 1987. Mr. Yih is primarily responsible for business development and overall company management. He has over 20 years of experience in colored stone production and marketing. Mr. Yih had been a gemstone trader in Brazil and has extensive experience and relationships in gem sourcing and jewelry design. Mr. Yih is also the Founding Sponsor of the Hong Kong branch of the Gemological Institute of America ( GIA ), the non-profit educational organization for the jewelry industry.

**Ms. Au** has served as a director of Lorenzo Jewelry Ltd. since its incorporation in 1987. Ms. Au has been our chief operating officer since January 1, 2002 and is primarily responsible for our general administration, human resources, operations and management.

**Mr. Ng** has served as our chief financial officer since September 1997 and as one of our directors since May 1, 2001. He received his Bachelor of Science degree in civil engineering from the University of London in 1984 and his

Master of Commerce in accounting and

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commercial administration from the University of New South Wales in 1994. From July 1994 through September 1997, he was an audit senior with Moores Rowland C.A., Certified Public Accountants. Mr. Ng is a certified practicing accountant of the Australian Society of CPAs.

**Ms. Yue** served as a non-executive director from December 1999 to June 2007. She is a graduate gemologist from the Gemological Institute of America and served as vice president of GIA, Hong Kong, from August 1994 to December 2002. Her responsibilities included managing the Hong Kong office and administering their education programs, marketing and related activities. Since December 2002, Ms. Yue has served as a manager for a colored gems import and export trading company.

**Mr. Bernstein** joined us as a non-executive director in July 2005. He serves on the Compensation and Nominating Committees. He earned his Bachelor of Science degree from Cornell University in 1974 and his Juris Doctor degree from Boston College Law School in 1977. Since 1978, Mr. Bernstein has been engaged in the private practice of law in Denver, Colorado, with emphasis on the representation of private and public companies and their transactional, corporate and securities matters. Mr. Bernstein has served as our US securities counsel since March 1997.

**Mr. Lai** served as a non-executive director from July 2005 to October 2007. He is a lawyer by profession. Mr. Lai received his law degree from the University of London in 1984. He progressed from his legal career to become the managing director of a listed company in Hong Kong at the age of 25 from 1987 to 2001. Mr. Lai was in charge of the legal, accounting and investment operations of the company. Since 2001, he manages his own investments and serves as a consultant of a law firm.

**Mr. Wong** served as a non-executive director from July 2005 to October 2007. Since 2002, he serves as the finance director of a Hong Kong-based private conglomerate group which mainly engages in garment manufacturing and property investments. Mr. Wong earned a Bachelor of Science degree from the University of Southern California in 1990, majoring in accounting. He was formerly the manager of the Assurance and Business Advisory Services division of PriceWaterhouseCoopers in Hong Kong. Mr. Wong has over 14 years of experience in the accounting and finance field. He is currently a member of the American Institute of Certified Public Accountants, the California State Board of Accountancy and the Hong Kong Institute of Certified Public Accountants.

**Mr. Cheung** served as a director from June 2007 to October 2007. He has over 20 years of experience in accounting, finance and administration and has held senior positions in various multinational companies. He is the chief financial officer and an executive director of Sun Innovation Holdings Ltd., a Hong Kong Stock Exchange-listed company engaged in property investment and in providing value-added media and entertainment products to mobile phone users. He holds an MBA from University of Technology, Sydney, Australia, and is an associate member of the Hong Kong Institute of Certified Public Accountants as well as fellow member of the Association of Chartered Certified Accountants. From 2001 to 2003, he was a director of e-Lux (Hong Kong) Ltd., a subsidiary of e-Lux Corporation, in charge of value-added telecommunications in Hong Kong, Taiwan and the People's Republic of China.

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**Mr. Deng** joined us as a non-executive director in October 2007. He serves on the Audit and Nominating Committees. He has served as a Director of Intermost Corp. (OTCBB: IMOT) since August 2005 and was appointed Acting Chief Executive Officer of that company from August 2005 to September 2007. Mr. Deng graduated from Shenzhen University (Bachelor of Law) and Shanghai Jiao Tong University (MBA). He is a member of the Shenzhen Board of Arbitration and formerly the General Manager of a number of state-owned and private enterprises. He is experienced in both capital management and investment banking.

**Mr. Wang** joined us as a non-executive director in October 2007. He serves as chair of the Audit Committee and a member of the Nominating and Compensation committees. He is currently Vice President of the Shenzhen Shengwei Taxation Co. Ltd. and has held that position since January 2006. Before that, he served in a number of posts with responsibilities for financial management and auditing. These include Project Manager of the Audit Department at the accounting firm Shenzhen Changcheng (2004-2005), Assistant Financial Manager at Shenzhen Jinggong Design and Decoration Co. Ltd. (2003-2004) and Manager of the Finance Department at Jianguo Trading (Shenzhen) Co. Ltd., a wholly owned subsidiary of Bank of China Group Investment Co. Ltd (1997-2003).

**Ms. Yu** joined us as a director in October 2007. She serves on the Audit and Compensation committees. She is currently Assistant Manager of Finance at the headquarters of the Bank of China Group Insurance Co. Ltd. and General Manager of Finance at the company's Shenzhen Branch Office. She has held these positions since June 2003. Earlier, she served in finance management positions for Midland Realty (Shenzhen) Co. Ltd. (2001-2002), Intermost Corp. (1998-2001) and Guanghua Zhaori Production Co. Ltd. (1992-1998). Before that she was a statistician and auditor (1998-2002) at the Shenzhen Culture Bureau.

**B. COMPENSATION.**

The aggregate compensation paid by us to all of our directors and executive officers as a group for the fiscal year ended December 31, 2006 on an accrual basis, for services in all capacities, was \$1,432,000. During the fiscal year ended December 31, 2006, we contributed an aggregate amount of \$40,000 toward the pension plans of our directors and executive officers.

**Executive Service Contract**

We entered into an employment agreement with Mr. Yu Chuan Yih, effective January 1, 2007, for a period of three years at an annual salary of \$308,000. Mr. Yih's remuneration package includes benefits with respect to an automobile. In addition, Mr. Yih is entitled to an annual management bonus of a sum to be determined by the compensation committee of the board of directors at its discretion, having regard for our operating results and the performance of Mr. Yih during the relevant financial year.



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On January 3, 2005, we had granted Mr. Yih, Ms. Au and Mr. Ng options exercisable to acquire 500,000 shares, 100,000 shares and 100,000 shares respectively, at \$3.00 per share at any time through March 30, 2005.

On July 22, 2005, we granted Mr. Yih, Ms. Au and Mr. Ng options exercisable to acquire 413,500 shares, 300,000 shares and 300,000 shares respectively, at \$2.25 per share at any time through April 30, 2008.

We did not grant any options to any of our directors or executive officers during the fiscal years ended December 31, 2004 and 2006.

**C. BOARD PRACTICES.**

Each of our current directors (except Xiang Xiong Deng, Jin Wang and Jieyun Yu) was elected at our last annual meeting of shareholders held August 4, 2006 to serve a one-year term or until his/her successor is elected and qualified.

There are no directors' service contracts with us or any of our subsidiaries providing for benefits upon termination of employment.

**Audit Committee**

We have established an audit committee, which currently consists of Xiang Xiong Deng, Jin Wang and Jieyun Yu. Its functions are to:

recommend annually to the board of directors the appointment of our independent public accountants;

discuss and review the scope and the fees of the prospective annual audit and review the results with the independent public accountants;

review and approve non-audit services of the independent public accountants;

review compliance with our existing accounting and financial policies;

review the adequacy of our financial organization; and

review our management's procedures and policies relative to the adequacy of our internal accounting controls and compliance with US federal and state laws relating to financial reporting.

**Nominating Committee**

We have established a nominating committee, which currently consists of Xiang Xiong Deng, Jin Wang and Andrew N. Bernstein. Its purpose and functions are to:

assess the size and composition of the board of directors in light of our operating requirements and existing social attitudes and trends;

develop membership qualifications for the board of directors and all board committees;

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monitor compliance with board of director and board committee membership criteria;

review and recommend directors for continued service as required based on our evolving needs;

coordinate and assist management and the board of directors in recruiting new members to the board of directors; and

investigate suggestions for candidates for membership on the board of directors and recommend prospective directors, as required, to provide an appropriate balance of knowledge, experience and capability on the board of directors, including stockholder nominations for the board of directors.

**Compensation Committee**

We have established a compensation committee, which currently consists of Andrew N. Bernstein, Jieyun Yu and Jin Wang. Its purpose and functions are to:

review and approve corporate goals and objectives relevant to the compensation of the chief executive officer and other executive officers;

evaluate the chief executive officer's performance in light of such goals and objectives at least annually and communicate the results to the chief executive officer and the board of directors;

set the chief executive officer's compensation levels based on the foregoing evaluation (including annual salary, bonus, stock options and other direct and indirect benefits), with ratification by the independent directors of the full board of directors; and

set the other executive officers' compensation levels (including annual salary, bonus, stock options and other direct and indirect benefits).

**Nasdaq Requirements**

Our common shares are currently listed on the Nasdaq Global Market and, for so long as our securities continue to be listed, we will remain subject to the rules and regulations established by Nasdaq as being applicable to listed companies. Nasdaq has adopted amendments to its Rule 4350 to impose various corporate governance requirements on listed securities. Section (a)(1) of Rule 4350 provides that foreign private issuers such as our company are required to comply with certain specific requirements of Rule 4350, but, as to the balance of Rule 4350, foreign private issuers are not required to comply if the laws of their home country do not otherwise require compliance.

We currently comply with the specifically mandated provisions of Rule 4350. In addition, we have elected to voluntarily comply with certain other requirements of Rule 4350, notwithstanding that our home country does not mandate compliance; although we may in the future determine to cease voluntary compliance with those provisions of Rule 4350. However,

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we have determined not to comply with the following provisions of Rule 4350 since the laws of the British Virgin Islands do not require compliance:

our independent directors do not hold regularly scheduled meetings in executive session;

the compensation of our executive officers is not determined by an independent committee of the board or by the independent members of the board of directors, and our CEO may be present and participate in the deliberations concerning his compensation;

related party transactions are not required to be reviewed or approved by our audit committee or other independent body of the board of directors; and

we are not required to solicit shareholder approval of stock plans, including those in which our officers or directors may participate; stock issuances that will result in a change in control; the issuance of our stock in related party transactions or other transactions in which we may issue 20% or more of our outstanding shares; or, below market issuances of 20% or more of our outstanding shares to any person.

We may in the future determine to voluntarily comply with one or more of the foregoing provisions of Rule 4350.

**D. EMPLOYEES.**

As of December 31, 2006, we employed approximately 3,600 persons on a full-time basis for our production of jewelry, gemstone cutting and polishing, and retailing. Approximately 100 of these people were our management and executive staff in Hong Kong and China. None of our employees is represented by a labor union and we believe that our employee relations are good.

**E. SHARE OWNERSHIP.**

The following table sets forth certain information regarding the beneficial ownership of our shares of common stock as of December 31, 2006 by:

each person who is known by us to own beneficially more than 5% of our outstanding

common stock;

each of our current executive officers and directors; and

all executive officers and directors as a group.

As of December 31, 2006, we had 18,977,371 shares of our common stock issued and outstanding.

This information gives effect to securities deemed outstanding pursuant to Rule 13d-3(d)(1) under the Securities Exchange Act of 1934, as amended.

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The address for each person named below is c/o LJ International Inc., Unit #12, 12/F, Block A, Focal Industrial Centre, 21 Man Lok Street, Hung Hom, Kowloon, Hong Kong.

| <b>Name of Beneficial Holder</b>                            | <b>Number<br/>Shares Beneficially Owned</b> | <b>Percent</b> |
|---|---|----------------|
| Yu Chuan Yih  | 1,556,353(1)                                | 7.9%           |
| Ka Man Au   | 116,500(2)                                  | *              |
| Hon Tak Ringo Ng  | 137,500(3)                                  | *              |
| Po Yee Elsa Yue   | 4,000(4)                                    | *              |
| Andrew N. Bernstein   | 0   | *              |
| Kelvin Wong   | 0   | *              |
| Wing Kwan Ted Lai   | 0   | *              |
| Chi Fai Frank Cheung  | 0   | *              |
| Xiang Xiong Deng  | 0   | *              |
| Jin Wang  | 0   | *              |
| Jieyun Yu   | 0   | *              |
| All directors and executive officers as a group (8 persons) | 1,814,353                                   | 9.2%           |
| Pacific Growth Developments Ltd.                            | 1,500,000                                   | 7.9%           |

\* Represents less than 1% beneficial ownership

(1) Includes options currently exercisable to acquire:

766,500 shares of common stock at \$2.00 per share at any time until April 30, 2008; and

22,000 shares of common stock at \$2.25 per share at any time until April 30, 2008.

(2) Represents options

currently  
exercisable to  
acquire:

4,000 shares  
of common  
stock at \$2.00  
per share at any  
time until  
April 30, 2008;  
and

112,500  
shares of  
common stock  
at \$2.00 per  
share at any  
time until  
June 30, 2013.

- (3) Represents  
options  
currently  
exercisable to  
acquire:

25,000 shares  
of common  
stock at \$2.00  
per share at any  
time until  
April 30, 2008;  
and

112,500  
shares of  
common stock  
at \$2.00 per  
share at any  
time until  
June 30, 2013.

- (4) Represents  
options  
currently  
exercisable to  
acquire:

4,000 shares  
of common  
stock at \$2.00

per share at any  
time until  
June 30, 2013.

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**The 1998 Stock Compensation Plan**

Effective June 1, 1998, we adopted and approved the 1998 Stock Compensation Plan, which our shareholders approved on December 9, 1998. The purpose of the plan is to:

encourage ownership of our common stock by our officers, directors, employees and advisors;

provide additional incentive for them to promote our success and our business; and

encourage them to remain in our employ by providing them with an opportunity to benefit from any appreciation of our common stock through the issuance of stock options.

Options constitute either incentive stock options within the meaning of Section 422 of the United States Internal Revenue Code of 1986, as amended, or options which constitute nonqualified options at the time of issuance of such options. The plan provides that incentive stock options and/or nonqualified stock options may be granted to our officers, directors, employees and advisors selected by the compensation committee. A total of 4,000,000 shares of common stock are authorized and reserved for issuance during the term of the plan, which expires in June 2008. The compensation committee has the sole authority to interpret the plan and make all determinations necessary or advisable for administering the plan. The exercise price for any incentive option must be at least equal to the fair market value of the shares as of the date of grant. Upon the exercise of the option, the exercise price must be paid in full either in cash, shares of our stock or a combination. If any option is not exercised for any reason, such shares shall again become available for the purposes of the plan.

On October 17, 2000, the Company offered each option holder the opportunity to cancel all or some of the stock options previously granted in exchange for the granting on April 30, 2001 of options to acquire an equal number of shares with an exercise price equal to the then last sale price of the stock on April 30, 2001, for a new term of seven years expiring April 30, 2008.

As of December 31, 2006, 3,144,500 options had been exercised and the following options to purchase shares of our common stock under the plan were outstanding:

a total of 855,500 stock options, consisting of stock options to purchase 444,000 and 20,000 shares at \$2.00 per share through April 30, 2008 and June 30, 2013, respectively, and 391,500 stock options to purchase 391,500 shares at \$2.25 per share through April 30, 2008. A total of 795,500 stock options are held by our directors and officers as a group.

**The 2003 Stock Compensation Plan**

Effective July 1, 2003, we adopted and approved the 2003 Stock Compensation Plan, which our shareholders approved on December 5, 2003. The purpose of the plan is to:

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encourage ownership of our common stock by our officers, directors, employees and advisors;

provide additional incentive for them to promote our success and our business; and

encourage them to remain in our employ by providing them with an opportunity to benefit from any appreciation of our common stock through the issuance of stock options.

Options constitute either incentive stock options within the meaning of Section 422 of the United States Internal Revenue Code of 1986, as amended, or options which constitute nonqualified options at the time of issuance of such options. The plan provides that incentive stock options and/or nonqualified stock options may be granted to our officers, directors, employees and advisors selected by the compensation committee. A total of 4,000,000 shares of common stock are authorized and reserved for issuance during the term of the plan, which expires in June 2013. The compensation committee has the sole authority to interpret the plan and make all determinations necessary or advisable for administering the plan. The exercise price for any incentive option or nonqualified option may be less than the fair market value of the shares as of the date of grant. Upon the exercise of the option, the exercise price must be paid in full either in cash, shares of our stock or a combination. If any option is not exercised for any reason, such shares shall again become available for the purposes of the plan.

As of December 31, 2006, 3,024,500 options had been exercised and the following options to purchase shares of our common stock under the plan were outstanding:

a total of 965,500 stock options, consisting of stock options to purchase 943,500 shares at \$2.00 per share through June 30, 2013 and 22,000 shares at \$2.25 per share through April 30, 2008. A total of 326,000 stock options are held by our directors and officers as a group.

**The 2005 Stock Compensation Plan**

Effective July 1, 2005, we adopted and approved the 2005 Stock Compensation Plan, which our shareholders approved on September 26, 2005. The purpose of the plan is to:

encourage ownership of our common stock by our officers, directors, employees and advisors;

provide additional incentive for them to promote our success and our business; and

encourage them to remain in our employ by providing them with an opportunity to benefit from any appreciation of our common stock through the issuance of stock options.

Options constitute either incentive stock options within the meaning of Section 422 of the United States Internal Revenue Code of 1986, as amended, or options which constitute nonqualified options at the time of issuance of such options. The plan provides that incentive



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stock options and/or nonqualified stock options may be granted to our officers, directors, employees and advisors selected by the compensation committee. A total of 4,000,000 shares of common stock are authorized and reserved for issuance during the term of the plan, which expires in June 2015. The compensation committee has the sole authority to interpret the plan and make all determinations necessary or advisable for administering the plan. The exercise price for any incentive option or nonqualified option may be less than the fair market value of the shares as of the date of grant. Upon the exercise of the option, the exercise price must be paid in full either in cash, shares of our stock or a combination. If any option is not exercised for any reason, such shares shall again become available for the purposes of the plan.

As of December 31, 2006, no options had been issued under the 2005 Stock Compensation Plan.

**Other Options and Warrants Outstanding**

As of December 31, 2006, the following additional options and warrants to purchase shares of our common stock were outstanding:

warrants to purchase an aggregate of 429,676 shares at \$2.98 per share through September 3, 2009 which we sold to a group of investors as part of a private placement offering on September 1, 2004.

On September 25, 2006, we issued and 11 institutional investors purchased an aggregate of 1,466,668 shares of our common stock at \$3.75 per share, as well as an aggregate of 236,909 warrants to purchase 236,909 shares at an exercise price of \$4.221 per share (the Short Term Warrants ) and 366,668 warrants to purchase 366,668 shares at an exercise price of \$4.50 per share (the Long Term Warrants ). In addition, our placement agent received 29,333 Long Term Warrants with identical terms to the Long Term Warrants issued to the investors (the Placement Agent Warrants ). The Short Term Warrants are exercisable at any time through February 5, 2007. The Long Term Warrants are exercisable at any time on or after March 25, 2007 for a term of five years thereafter.

As of December 31, 2006, the following warrants remained outstanding:

236,909 Short Term Warrants

366,668 Long Term Warrants

29,333 Placement Agent Warrants

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**ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS**

**A. MAJOR SHAREHOLDERS.**

Please see Item 6.E. for share ownership information regarding our major shareholders. Our major shareholders do not have different voting rights.

As of December 31, 2006, we had 270 record holders of our common stock. Of the 18,977,371 shares outstanding as of December 31, 2006, 16,940,611 shares were held by CEDE & Co.

To the extent known to us, we are not directly or indirectly owned or controlled by another corporation, by any foreign government or by any other natural or legal persons severally or jointly.

To our knowledge, there are no arrangements the operation of which may at a subsequent date result in a change in control of our company.

**B. RELATED PARTY TRANSACTIONS.**

Certain of our banking facilities are collateralized by properties owned by Yu Chuan Yih and his personal guarantee to the extent of \$12,971,000, \$21,244,000 and \$23,161,000 as of December 31, 2004, 2005 and 2006 respectively. Mr. Yih has not received any additional compensation or consideration from us in return for his personal guarantees.

During the fiscal year ended April 30, 1999, we provided a guarantee to a bank in respect of mortgage loans granted to Yu Chuan Yih to the extent of \$632,000. As of December 31, 2006, the balance of the mortgage loans amounted to \$158,000.

We paid Andrew N. Bernstein, P.C., the law firm of which Andrew N. Bernstein, one of our directors, is the sole shareholder, less than \$200,000 for legal services rendered to us during the fiscal year ended December 31, 2006.

**C. INTERESTS OF EXPERTS AND COUNSEL.**

Not applicable.

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**ITEM 8. FINANCIAL INFORMATION**

**A. CONSOLIDATED STATEMENTS AND OTHER FINANCIAL INFORMATION.**

The Consolidated Financial Statements are filed in this Annual Report as Item 18.

Export sales constitute a substantial majority of our total sales volume.

*Derivative Litigation.* Two purported shareholder derivative lawsuits, Vaughn v. Yih, et al. (Los Angeles Superior Court No. BC 378903) and Cooke vs. LJ, et al. (Los Angeles Superior Court No. BC 380214), were filed in California in Los Angeles County Superior Court on October 10 and November 5, 2007, respectively.

The Plaintiffs in both actions, who purport to bring suit on behalf of the Company against various of its officers and directors, did not make any demand on the Board of Directors, nor did they apply for permission to the High Court of the British Virgin Islands to bring this action. The complaints in the derivative actions allege, among other things, that the defendants caused the Company to issue a series of press releases, Securities and Exchange Commission filings and other statements that significantly overstated the Company's business prospects and financial results. They further allege that, as a result of these statements, the Company's share price traded at artificially inflated levels, and that defendants' actions led to a delay in the release of the Company's financial statements for the fiscal fourth quarter of 2006 and the fiscal first quarter of 2007. Plaintiffs purport to state causes of action for breach of fiduciary duty, waste of corporate assets and unjust enrichment. By their complaints, they seek, among other relief, unspecified damages to be paid to the Company, corporate governance reforms, and equitable and injunctive relief, including restitution and the creation of a constructive trust.

The Defendants have not yet responded to the complaints. Initial responses to the complaints are due in January 2008. The Company intends to vigorously defend against the lawsuits. However, the ultimate outcome of these matters cannot be predicted with certainty.

*Securities Litigation.* In September 2007, several plaintiffs filed shareholder class actions in the United States District Court for the Central District of California against the Company and certain of its officers and directors, entitled Apple v. LJ International, Inc., et al. (No. 07-06076), Cooper v. LJ International, Inc., et al. (No. 07-06213), and Lieben v. LJ International Inc. et al. (No. 07-06216) (the "Class Actions"). The Class Actions generally allege, on behalf of all persons who purchased LJ common stock during the period from February 15, 2007 to September 6, 2007 (the "Class Period"), that LJ and the individual defendants made misleading statements and omissions of material fact, overstating the Company's fiscal 2005 and 2006 financial results, and thereby artificially inflated the market price of LJ's common stock throughout the Class Period. Plaintiffs further allege that defendants violated Sections 10(b) and 20(a) of the Securities and Exchange Act of 1934 and Rule 10b-5 promulgated thereunder by releasing fiscal 2006 earnings and EPS results that significantly understated the Company's tax liability and that overstated its earnings and EPS, that the Company's internal controls were inadequate, and that, as a result, defendants engaged in improper accounting practices. Plaintiffs seek an unspecified amount of damages.

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The cases have all been referred to one judge and competing motions for appointment as lead plaintiff and lead counsel are pending. The Company anticipates that, following those appointments, the district court will consolidate the cases and set a deadline for lead plaintiff to file an amended, consolidated class action complaint that will supersede the pending complaints.

The Company intends to vigorously defend against the Class Actions. However, the ultimate outcome cannot be predicted with certainty.

We are not aware of any governmental proceedings pending or known to be contemplated.

We have no direct business operations, other than the ownership of our subsidiaries. While we have no current intention of paying dividends, should we, as a holding company, decide in the future to do so, our ability to pay dividends and meet other obligations depends upon the receipt of dividends or other payments from our operating subsidiaries and other holdings and investments. In addition, our operating subsidiaries are subject to restrictions on their ability to make distributions to us, including as a result of restrictive covenants and minimum net worth requirements in loan agreements, restrictions on the conversion of local currency into US dollars or other hard currency and other regulatory restrictions.

**B. SIGNIFICANT CHANGES.**

We believe that no significant changes have occurred since the date of the annual financial statements included in this annual report.

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Our common stock is listed and quoted for trading on The Nasdaq Global Market under the symbol JADE. The following table sets forth, during the periods indicated, the high and low last sale prices for the common stock as reported by Nasdaq:

| <b>Period</b>                    | <b>High</b> | <b>Low</b> |
|----------------------------------|-------------|------------|
| Year ended April 30, 2002        | \$ 2.79     | \$ 1.18    |
| Year ended December 31, 2002     | \$ 1.56     | \$ 1.11    |
| Year ended December 31, 2003     | \$ 5.00     | \$ 1.14    |
| Year ended December 31, 2004     | \$ 5.74     | \$ 2.21    |
| Year ended December 31, 2005     | \$ 3.95     | \$ 2.03    |
| Year ended December 31, 2006     | \$ 4.60     | \$ 3.08    |
| Quarter ended March 31, 2005     | \$ 3.59     | \$ 2.68    |
| Quarter ended June 30, 2005      | \$ 2.80     | \$ 2.07    |
| Quarter ended September 30, 2005 | \$ 3.19     | \$ 2.03    |
| Quarter ended December 31, 2005  | \$ 3.95     | \$ 3.00    |
| Quarter ended March 31, 2006     | \$ 4.16     | \$ 3.34    |
| Quarter ended June 30, 2006      | \$ 3.79     | \$ 3.08    |
| Quarter ended September 30, 2006 | \$ 4.59     | \$ 3.67    |
| Quarter ended December 31, 2006  | \$ 4.60     | \$ 3.71    |
| Quarter ended March 31, 2007     | \$12.00     | \$ 4.42    |
| Quarter ended June 30, 2007      | \$12.86     | \$ 8.93    |
| Quarter ended September 30, 2007 | \$12.37     | \$ 3.99    |
| Month ended January 31, 2007     | \$ 7.53     | \$ 4.42    |
| Month ended February 28, 2007    | \$12.00     | \$ 6.86    |
| Month ended March 31, 2007       | \$10.46     | \$ 9.02    |
| Month ended April 30, 2007       | \$11.19     | \$ 8.93    |
| Month ended May 31, 2007         | \$12.86     | \$ 9.63    |
| Month ended June 30, 2007        | \$11.90     | \$10.76    |
| Month ended July 31, 2007        | \$12.12     | \$10.75    |
| Month ended August 31, 2007      | \$ 8.23     | \$ 5.95    |
| Month ended September 30, 2007   | \$ 7.95     | \$ 3.99    |
| Month ended October 31, 2007     | \$ 6.15     | \$ 4.07    |
| Month ended November 30, 2007    | \$ 4.13     | \$ 2.18    |
| Month ended December 31, 2007*   | \$ 5.38     | \$ 3.19    |

\* Through  
December 20,  
2007

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**B. PLAN OF DISTRIBUTION.**

Not applicable.

**C. MARKETS.**

Our common stock and our warrants have been listed and quoted for trading on The Nasdaq Global Market System (formerly The Nasdaq National Market System) since April 15, 1998.

**D. SELLING SHAREHOLDERS.**

Not applicable.

**E. DILUTION.**

Not applicable.

**F. EXPENSES OF THE ISSUE.**

Not applicable.

**ITEM 10. ADDITIONAL INFORMATION**

**A. SHARE CAPITAL.**

Not applicable.

**B. MEMORANDUM AND ARTICLES OF ASSOCIATION.**

Corporate Powers. We have been registered in the British Virgin Islands since January 30, 1997, under British Virgin Islands International Business Companies number 216796. Clause 4 of our Memorandum of Association states that the objects for which we are established are to engage in any businesses which are not prohibited by law in force in the British Virgin Islands.

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**Directors.** A director who is materially interested in any transaction with us shall declare the material facts of and nature of his interest at the meeting of the Board of Directors. A director may vote or be counted as the quorum on any resolution of the Board in respect of any transaction in which he is materially interested. With the prior or subsequent approval by a resolution of directors, the directors may fix the emoluments of directors with respect to services to be rendered in any capacity to us. The directors may, by a resolution of directors, exercise all the powers of the Company to borrow money. There is no age limit requirement for retirement or non-retirement of directors. A director shall not require a share qualification.

**Share Rights, Preferences and Restrictions.** Our authorized share capital is US\$1 million divided into 100 million shares of par value US\$0.01 per share. All dividends unclaimed for three years after having been declared may be forfeited by resolution of the directors for our benefit. All shares vote as one class and each whole share has one vote. Directors stand for reelection on an annual basis. Cumulative voting for directors is not authorized. We may redeem any of our own shares for such fair value as we by a resolution of directors determine. All shares have the same rights with regard to dividends and distributions upon our liquidation.

**Changing Share Rights.** The rights of each class and series of shares that we are authorized to issue shall be fixed by the resolution of directors. If the authorized capital is divided into different classes, the rights attached to any class may be varied with the consent in writing of the holders of not less than three-fourths of the issued shares of that class and of the holders of not less than three-fourths of the issued shares of any other class which may be affected by such variation.

**Shareholder Meetings.** The directors may convene meetings of our members at such times and in such manner and places as the directors consider necessary or desirable. The directors shall convene such a meeting upon the written request of members holding 10 percent or more of our outstanding voting shares. At least seven days notice of the meeting shall be given to the members whose names appear on the share register.

**Restrictions on Rights to Own Securities.** There are no limitations on the rights to own our securities.

**Change in Control Provisions.** There are no provisions of our Memorandum of Association and Articles of Association that would have an effect of delaying, deferring or preventing a change in our control and that would have operate only with respect to a merger, acquisition or corporate restructuring involving us.

**Disclosure of Share Ownership.** There are no bylaw provisions governing the ownership threshold above which shareholder ownership must be disclosed.

**Applicable Law.** Under the laws of most jurisdictions in the US, majority and controlling shareholders generally have certain fiduciary responsibilities to the minority shareholders. Shareholder action must be taken in good faith and actions by controlling shareholders which are obviously unreasonable may be declared null and void. BVI law protecting the interests of

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minority shareholders may not be as protective in all circumstances as the law protecting minority shareholders in US jurisdictions.

While BVI law does permit a shareholder of a BVI company to sue its directors derivatively, that is, in the name of, and for the benefit of, our company and to sue a company and its directors for his benefit and for the benefit of others similarly situated, the circumstances in which any such action may be brought, and the procedures and defenses that may be available in respect of any such action, may result in the rights of shareholders of a BVI company being more limited than those of shareholders of a company organized in the US.

Our directors have the power to take certain actions without shareholder approval, including an amendment of our Memorandum of Association or Articles of Association or an increase or reduction in our authorized capital, which would require shareholder approval under the laws of most US jurisdictions. In addition, the directors of a BVI corporation, subject in certain cases to court approval but without shareholder approval, may, among other things, implement a reorganization, certain mergers or consolidations, the sale, transfer, exchange or disposition of any assets, property, part of the business, or securities of the corporation, or any combination, if they determine it is in the best interests of the corporation, its creditors, or its shareholders. Our ability to amend our Memorandum of Association and Articles of Association without shareholder approval could have the effect of delaying, deterring or preventing a change in our control without any further action by the shareholders, including a tender offer to purchase our common stock at a premium over then current market prices.

The International Business Companies Act of the British Virgin Islands permits the creation in our Memorandum and Articles of Association of staggered terms of directors, cumulative voting, shareholder approval of corporate matters by written consent, and the issuance of preferred shares. Currently, our Memorandum and Articles of Association only provide for shareholder approval of corporate matters by written consent, but not for staggered terms of directors, cumulative voting or the issuance of preferred shares.

As in most US jurisdictions, the board of directors of a BVI corporation is charged with the management of the affairs of the corporation. In most US jurisdictions, directors owe a fiduciary duty to the corporation and its shareholders, including a duty of care, under which directors must properly apprise themselves of all reasonably available information, and a duty of loyalty, under which they must protect the interests of the corporation and refrain from conduct that injures the corporation or its shareholders or that deprives the corporation or its shareholders of any profit or advantage. Many US jurisdictions have enacted various statutory provisions which permit the monetary liability of directors to be eliminated or limited.

Under BVI law, liability of a corporate director to the corporation is primarily limited to cases of willful malfeasance in the performance of his duties or to cases where the director has not acted honestly and in good faith and with a view to the best interests of the corporation. However, under our Articles of Association, we are authorized to indemnify any director or officer who is made or threatened to be made a party to a legal or administrative proceeding by virtue of being one of our directors or officers, provided such person acted honestly and in good faith and with a view to our best interests and, in the case of a criminal proceeding, such person



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had no reasonable cause to believe that his conduct was unlawful. Our Articles of Association also enable us to indemnify any director or officer who was successful in such a proceeding against expense and judgments, fines and amounts paid in settlement and reasonably incurred in connection with the proceeding.

The above description of certain differences between BVI and US corporate laws is only a summary and does not purport to be complete or to address every applicable aspect of such laws. However, we believe that all material differences are disclosed above.

Changes in Capital. Requirements to effect changes in capital are not more stringent than is required by law.

**C. MATERIAL CONTRACTS.**

None.

**D. EXCHANGE CONTROLS.**

There are no material British Virgin Islands laws, decrees, regulations or other legislation that impose foreign exchange controls on us or that affect our payment of dividends, interest or other payments to non-resident holders of our capital stock. British Virgin Islands law and our Memorandum of Association and Articles of Association impose no limitations on the right of non-resident or foreign owners to hold or vote our common stock.

**E. TAXATION.**

The following is a summary of anticipated material US federal income and British Virgin Islands tax consequences of an investment in our common stock. The summary does not deal with all possible tax consequences relating to an investment in our common stock and does not purport to deal with the tax consequences applicable to all categories of investors, some of which, such as dealers in securities, insurance companies and tax-exempt entities, may be subject to special rules. In particular, the discussion does not address the tax consequences under state, local and other non-US and non-British Virgin Islands tax laws. Accordingly, each prospective investor should consult its own tax advisor regarding the particular tax consequences to it of an investment in the common stock. The discussion below is based upon laws and relevant interpretations in effect as of the date of this annual report, all of which are subject to change.

**United States Federal Income Taxation**

The following discussion addresses only the material US federal income tax consequences to a US person, defined as a US citizen or resident, a US corporation, or an estate or trust subject to US federal income tax on all of its income regardless of source, making an

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investment in the common stock. For taxable years beginning after December 31, 1996, a trust will be a US person only if:

a court within the United States is able to exercise primary supervision over its administration; and

one or more United States persons have the authority to control all of its substantial decisions.

In addition, the following discussion does not address the tax consequences to a person who holds or will hold, directly or indirectly, 10% or more of our common stock, which we refer to as a 10% Shareholder. Non-US persons and 10% Shareholders are advised to consult their own tax advisors regarding the tax considerations incident to an investment in our common stock.

A US investor receiving a distribution of our common stock will be required to include such distribution in gross income as a taxable dividend, to the extent of our current or accumulated earnings and profits as determined under US federal income tax principles. Any distributions in excess of our earnings and profits will first be treated, for US federal income tax purposes, as a nontaxable return of capital, to the extent of the US investor's adjusted tax basis in our common stock, and then as gain from the sale or exchange of a capital asset, provided that our common stock constitutes a capital asset in the hands of the US investor. US corporate shareholders will not be entitled to any deduction for distributions received as dividends on our common stock.

Gain or loss on the sale or exchange of our common stock will be treated as capital gain or loss if our common stock is held as a capital asset by the US investor. Such capital gain or loss will be long-term capital gain or loss if the US investor has held our common stock for more than one year at the time of the sale or exchange.

A holder of common stock may be subject to backup withholding at the rate of 31% with respect to dividends paid on our common stock if the dividends are paid by a paying agent, broker or other intermediary in the United States or by a US broker or certain United States-related brokers to the holder outside the United States. In addition, the proceeds of the sale, exchange or redemption of common stock may be subject to backup withholding, if such proceeds are paid by a paying agent, broker or other intermediary in the United States.

Backup withholding may be avoided by the holder of common stock if such holder:

is a corporation or comes within other exempt categories; or

provides a correct taxpayer identification number, certifies that such holder is not subject to backup withholding and otherwise complies with the backup withholding rules.

In addition, holders of common stock who are not US persons are generally exempt from backup withholding, although they may be required to comply with certification and identification procedures in order to prove their exemption.

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Any amounts withheld under the backup withholding rules from a payment to a holder will be refunded or credited against the holder's US federal income tax liability, if any, provided that amount withheld is claimed as federal taxes withheld on the holder's US federal income tax return relating to the year in which the backup withholding occurred. A holder who is not otherwise required to file a US income tax return must generally file a claim for refund or, in the case of non-US holders, an income tax return in order to claim refunds of withheld amounts.

**British Virgin Islands Taxation**

Under the International Business Companies Act of the British Virgin Islands as currently in effect, a holder of common stock who is not a resident of BVI is exempt from BVI income tax on dividends paid with respect to the common stock and all holders of common stock are not liable for BVI income tax on gains realized during that year on sale or disposal of such shares; BVI does not impose a withholding tax on dividends paid by a company incorporated under the International Business Companies Act.

There are no capital gains, gift or inheritance taxes levied by BVI on companies incorporated under the International Business Companies Act. In addition, the common stock is not subject to transfer taxes, stamp duties or similar charges.

There is no income tax treaty or convention currently in effect between the United States and the British Virgin Islands.

**F. DIVIDENDS AND PAYING AGENTS.**

Not applicable.

**G. STATEMENT BY EXPERTS.**

Not applicable.

**H. DOCUMENTS ON DISPLAY.**

The documents concerning our company, which are referred to in this annual report, may be inspected at our principal executive offices at Unit #12, 12/F, Block A, Focal Industrial Centre, 21 Man Lok Street, Hung Hom, Kowloon, Hong Kong.

**I. SUBSIDIARY INFORMATION.**

Not applicable.

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**ITEM 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We do not believe that we have any material exposures to market risk associated with activities in derivative financial instruments, other financial instruments, derivative commodity instruments, and other market risk sensitive instruments, positions and transactions.

**ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES**

Not applicable.

**PART II**

**ITEM 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES**

None.

**ITEM 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS**

None.

**ITEM 15. CONTROLS AND PROCEDURES**

**(a) Disclosure Controls and Procedures.**

We carried out an evaluation, under the supervision and with the participation of our chairman, chief financial officer and chief operating officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of our fiscal year. Based on this evaluation, which will be used as input for further improvement actions, they concluded that our disclosure controls and procedures are effective to timely alerting them to material information about LJ International Inc. and its consolidated subsidiaries.

There have been no significant changes in our internal controls or in other factors that could significantly affect those controls subsequent to the date of this evaluation.

**(b) Management's annual report on internal control over financial reporting.**

Not applicable.

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**ITEM 16. [RESERVED]**

**ITEM 16A. AUDIT COMMITTEE FINANCIAL EXPERT**

Our Board of Directors has determined that it considers Jin Wang as the audit committee financial expert serving on our audit committee. Mr. Wang is an independent non-executive director as defined in the Nasdaq Stock Market's listing standards.

**ITEM 16B. CODE OF ETHICS**

We have adopted a code of ethics that applies to all of our employees, including our chief executive officer and our chief financial officer.

**ITEM 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

**(a) Audit Fees.**

Moore Rowland Mazars was our principal accountant for the audit of our financial statements for the fiscal year ended December 31, 2005. Gruber & Company, LLC was our principal accountant for the audit of our financial statements for the fiscal year ended December 31, 2006.

The aggregate fees billed for each of the last two fiscal years for professional services rendered by our principal accountant for the audit of our annual financial statements or services that are normally provided by the accountant in connection with statutory and regulatory filings or engagements for those fiscal years were \$158,000 for the fiscal year ended December 31, 2005 and \$200,000 for the fiscal year ended December 31, 2006.

The foregoing excludes our payments to Moore Rowland Mazars of \$200,000 and KPMG of \$400,000.

**(b) Audit Related Fees.**

No fees were billed in each of the last two fiscal years for assurance and related services by our principal accountants that are reasonably related to the performance of the audit or review of our financial statements and are not reported under paragraph (a) of this Item for the fiscal years ended December 31, 2005 and 2006.

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**(c) Tax Fees.**

The aggregate fees billed in each of the last two fiscal years for professional services rendered by our principal accountants for tax compliance, tax advice, and tax planning were \$10,000 for the fiscal year ended December 31, 2005 and \$nil for the fiscal year ended December 31, 2006. The nature of the services comprising these fees included data gathering for preparation, review and submission as agent of tax filing.

**(d) All Other Fees.**

No fees were billed in each of the last two fiscal years for products and services provided by our principal accountant, other than the services reported in paragraphs (a) through (c) of this Item for the fiscal years ended December 31, 2005 and 2006.

**(e) Audit Committee Pre-Approval Policies and Procedures.**

To ensure continuing auditor objectivity and to safeguard the independence of our auditors, our audit committee has determined a framework for the type and authorization of non-audit services which our current accountant, Gruber & Company, LLC, may provide.

The audit committee has adopted policies for the pre-approval of specific services that may be provided by our principal auditors. These policies are kept under review and amended as necessary to meet the dual objectives of ensuring that we benefit in a cost effective manner from the cumulative knowledge and experience of our auditors whilst also ensuring that the auditors maintain the necessary degree of independence and objectivity.

Our audit committee approved the engagement of Gruber & Company, LLC as our principal accountant to render audit and non-audit services before Gruber & Company, LLC was engaged by us.

All of the services described in each of paragraphs (b) through (d) of this Item were approved by the audit committee pursuant to paragraph (c)(7)(i)(C) of Rule 2-01 of Regulation S-X.

**(f).** Not applicable.

**ITEM 16D. EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES.**

Not applicable.

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**ITEM 16E. PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS.**

In September 2001, we announced a common stock repurchase program pursuant to which we may repurchase up to 1,000,000 shares of common stock from time to time in the open market and in negotiated transactions, including block transactions, and may be discontinued at any time without prior notice.

We did not repurchase any of our shares of common stock during the fiscal year ended December 31, 2006.

**PART III**

**ITEM 17. FINANCIAL STATEMENTS**

Not applicable.

**ITEM 18. FINANCIAL STATEMENTS**

The following financial statements, together with the report of the independent registered public accounting firms Gruber & Company, LLC for the years ended December 31, 2006, 2005 and 2004, are being filed as part of this Annual Report on Form 20-F.

Consolidated statements of operations for the years ended December 31, 2004, 2005 and 2006.

Consolidated balance sheets as of December 31, 2005 and 2006.

Consolidated statements of shareholders' equity for the years ended December 31, 2004, 2005 and 2006.

Consolidated statements of cash flows for the years ended December 31, 2004, 2005 and 2006.

Notes to and forming part of the financial statements.

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**Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Stockholders  
LJ International Inc.

We have audited the accompanying consolidated balance sheets of LJ International Inc. and subsidiaries (the Company) as of December 31, 2006 and 2005, and the related consolidated statements of operations, shareholders equity and comprehensive income and cash flows for each of the years in the three-year period ended December 31, 2006. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have nor were we engaged to perform an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described in Note 19 to the accompanying consolidated financial statements, the Company has restated its consolidated balance sheet as of December 31, 2005, and the related consolidated statements of operations, shareholders' equity, and cash flows for the years ended December 31, 2005 and 2004, which were previously audited by other auditors.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of LJ International Inc. and subsidiaries as of December 31, 2006 and 2005, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2006, in conformity with U.S. generally accepted accounting principles.

Gruber & Company, LLC  
Lake Saint Louis, Missouri  
March 14, 2008

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**LJ INTERNATIONAL INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Amounts in thousands, except share and per share data)

|  | <i>Notes</i> | <b>Year ended<br/>December<br/>31,<br/>2006<br/>US\$</b> | Year ended<br>December<br>31,<br>2005<br>US\$<br>(Restated) | Year ended<br>December<br>31,<br>2004<br>US\$<br>(Restated) |
|--|--------------|--|---|---|
| <b>Operating revenue</b>   | <i>2(c)</i>  | <b>123,791</b>   | 99,646  | 77,504  |
| Costs of goods sold (Exclusive of depreciation shown separately below.)  |              | <b>(88,867)</b>  | (77,127)  | (61,265)  |
| Gross profit   |              | <b>34,924</b>  | 22,519  | 16,239  |
| Operating expenses   |              |  |   |   |
| Selling, general and administrative expenses   |              | <b>(23,114)</b>  | (15,488)  | (11,578)  |
| Net (loss) gain on derivatives   |              | <b>(29)</b>  | 8   | 199   |
| Depreciation   |              | <b>(2,039)</b>   | (1,368)   | (1,032)   |
| Impairment loss on goodwill  |              |  |   | (698)   |
| Operating income   |              | <b>9,742</b>   | 5,671   | 3,130   |
| Other income and expense   |              |  |   |   |
| Interest income  | <i>2(c)</i>  | <b>282</b>   | 139   | 38  |
| Interest expenses  |              | <b>(3,258)</b>   | (1,991)   | (902)   |
| <b>Income before income taxes, minority interests, equity in results of investment securities and extraordinary item</b> |              | <b>6,766</b>   | 3,819   | 2,266   |
| Income taxes expense   | <i>10</i>    | <b>(1,403)</b>   | (739)   | (277)   |
| <b>Income before minority interests, equity in results of investment securities and extraordinary item</b>               |              | <b>5,363</b>   | 3,080   | 1,989   |
| Minority interests in consolidated subsidiaries  |              | <b>(38)</b>  | (20)  |   |
| <b>Income before equity in results of investment securities and extraordinary item</b>                                   |              | <b>5,325</b>   | 3,060   | 1,989   |
| Equity in results of investment securities   |              |  |   | 133   |

|  |   |                   |            |            |
|--|---|-------------------|------------|------------|
| <b>Income before extraordinary item</b>  |   | <b>5,325</b>      | 3,060      | 2,122      |
| Extraordinary gain on negative goodwill  | 3 |                   | 1,291      |            |
| <b>Net income</b>  |   | <b>5,325</b>      | 4,351      | 2,122      |
| Numerator:   |   |                   |            |            |
| Net income used in computing basic earnings per share                            |   | <b>5,325</b>      | 4,351      | 2,122      |
| Denominator:   |   |                   |            |            |
| Weighted average number of shares used in calculating basic earnings per share   |   | <b>17,390,093</b> | 13,438,578 | 11,118,995 |
| Effect of dilutive potential ordinary shares:                                    |   |                   |            |            |
| Warrants   |   | <b>118,717</b>    | 28,738     | 55,693     |
| Stock options  |   | <b>794,467</b>    | 854,568    | 932,786    |
| Weighted average number of shares used in calculating diluted earnings per share |   | <b>18,303,277</b> | 14,321,884 | 12,107,474 |

See accompanying notes to consolidated financial statements.

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**LJ INTERNATIONAL INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Amounts in thousands, except share and per share data)

|                                  | <i>Notes</i> | <b>Year ended<br/>December<br/>31,<br/>2006<br/>US\$</b> | Year ended<br>December<br>31,<br>2005<br>US\$<br>(Restated) | Year ended<br>December<br>31,<br>2004<br>US\$<br>(Restated) |
|----------------------------------|--------------|--|---|---|
| Basic earnings per share:        |              |  |   |   |
| Income before extraordinary item | 2(g)         | <b>0.31</b>  | 0.23  | 0.19  |
| Extraordinary item               |              |  | 0.09  |   |
| Net income                       |              | <b>0.31</b>  | 0.32  | 0.19  |
| Diluted earnings per share:      |              |  |   |   |
| Income before extraordinary item | 2(g)         | <b>0.29</b>  | 0.21  | 0.18  |
| Extraordinary item               |              |  | 0.09  |   |
| Net income                       |              | <b>0.29</b>  | 0.30  | 0.18  |

See accompanying notes to consolidated financial statements.

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**LJ INTERNATIONAL INC.**  
**CONSOLIDATED BALANCE SHEETS**

(Amounts in thousands, except share and per share data)

|  | <i>Notes</i> | <b>As of December 31,</b> |            |
|--|--------------|---------------------------|------------|
|  |              | <b>2006</b>               | 2005       |
|  |              | US\$                      | US\$       |
|  |              |                           | (Restated) |
| <b>ASSETS</b>  |              |                           |            |
| <b>Current asset</b>   |              |                           |            |
| Cash and cash equivalents  |              | <b>5,863</b>              | 4,796      |
| Restricted cash  | 9(a)         | <b>5,489</b>              | 5,839      |
| Trade receivables, net of allowance for doubtful accounts<br>(December 31, 2006: US\$30; December 31, 2005: US\$212) |              | <b>23,894</b>             | 24,960     |
| Derivatives  |              | <b>3,400</b>              | 2,034      |
| Available-for-sale securities  | 2(n)         | <b>2,596</b>              | 2,496      |
| Inventories  | 5            | <b>68,751</b>             | 55,941     |
| Prepayments and other current assets   |              | <b>3,118</b>              | 2,538      |
| <b>Total current assets</b>  |              | <b>113,111</b>            | 98,604     |
| Properties held for lease, net   | 6            | <b>1,346</b>              | 1,400      |
| Property, plant and equipment, net   | 7            | <b>8,412</b>              | 6,221      |
| Due from related parties   | 16(b)        | <b>21</b>                 | 484        |
| Deferred tax assets  |              | <b>111</b>                |            |
| Goodwill, net  | 8            | <b>1,521</b>              | 1,521      |
| <b>Total assets</b>  |              | <b>124,522</b>            | 108,230    |
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>   |              |                           |            |
| <b>Current liabilities</b>   |              |                           |            |
| Bank overdrafts  | 9            | <b>1,591</b>              | 2,028      |
| Notes payable  | 9            | <b>3,987</b>              | 3,079      |
| Capitalized lease obligation, current portion  | 11           | <b>94</b>                 | 20         |
| Letters of credit, gold loan and others  | 9            | <b>33,423</b>             | 32,643     |
| Derivatives  |              | <b>6,034</b>              | 3,567      |
| Trade payables   |              | <b>9,213</b>              | 12,168     |
| Accrued payroll and staff benefits   |              | <b>2,043</b>              | 1,773      |
| Accrued expenses and other payables  |              | <b>5,509</b>              | 5,507      |
| Due to related parties   | 15(b)        |                           | 1,910      |
| Income taxes payable   |              | <b>735</b>                | 201        |
| Deferred taxation  | 10           | <b>348</b>                | 154        |
| <b>Total current liabilities</b>   |              | <b>62,977</b>             | 63,050     |
| Notes payable, non-current portion   |              | <b>1,378</b>              |            |
| Capitalized lease obligation, non-current portion  | 11           | <b>262</b>                | 43         |

|  |             |                |         |
|--|-------------|----------------|---------|
| <b>Total liabilities</b>   |             | <b>64,617</b>  | 63,093  |
| <b>Minority interest</b>   |             | <b>166</b>     | 129     |
| Commitments and contingencies  | <i>12</i>   |                |         |
| <b>Shareholders equity</b>   |             |                |         |
| Common stocks, par value US\$0.01 each,<br>Authorized - 100 million shares,<br>Issued 18,977,371 shares as of December 31, 2006 and 15,521,203<br>shares as of December 31, 2005 | <i>13</i>   | <b>190</b>     | 155     |
| Additional paid-in capital   |             | <b>40,456</b>  | 31,204  |
| Accumulated other comprehensive loss   |             | <b>(56)</b>    | (156)   |
| Unearned compensation  | <i>2(q)</i> |                | (19)    |
| Retained earnings  |             | <b>19,149</b>  | 13,824  |
| <b>Total shareholders equity</b>   |             | <b>59,739</b>  | 45,008  |
| <b>Total liabilities and shareholders equity</b>   |             | <b>124,522</b> | 108,230 |

See accompanying notes to consolidated financial statements.

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**LJ INTERNATIONAL INC.**  
**CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME**  
(Amounts in thousands, except share and per share data)

|  | Notes      | Common stock<br>Number<br>of shares | Par<br>Value<br>US\$ | Additional<br>Paid-in<br>Capital<br>US\$ | Accumulated<br>other<br>comprehensive<br>income<br>(loss)<br>US\$<br>(Note<br>2(x)) | Unearned<br>compensation<br>US\$ | Retained<br>earnings<br>US\$ | Total<br>US\$ |
|--|------------|-------------------------------------|----------------------|--|---|----------------------------------|------------------------------|---------------|
| Balance as of<br>January 1, 2004                                 |            | 9,890,006                           | 99                   | 19,802                                   | (151)   |                                  | 7,351                        | 27,101        |
| Comprehensive<br>income, net of tax:                             |            |                                     |                      |  |   |                                  |                              |               |
| Net income   |            |                                     |                      |  |   |                                  | 2,122                        | 2,122         |
| Issuance of<br>common stock on<br>private placement              | 13(a)(i)   | 1,614,082                           | 16                   | 2,730                                    |   |                                  |                              | 2,746         |
| Issuance of<br>common stock<br>upon exercise of<br>stock options | 13(a)(ii)  | 405,000                             | 4                    | 806                                      |   |                                  |                              | 810           |
| Issuance of<br>common stock<br>upon exercise of<br>warrants      | 13(a)(ii)  | 395,570                             | 4                    | (4)                                      |   |                                  |                              |               |
| Stock options<br>granted   | 2(q)       |                                     |                      | 48                                       |   | (48)                             |                              |               |
| Compensation<br>expense recognized<br>during the year            | 2(q)       |                                     |                      |  |   | 11                               |                              | 11            |
| Balance as of<br>December 31, 2004<br>(Restated)                 |            | 12,304,658                          | 123                  | 23,382                                   | (151)   | (37)                             | 9,473                        | 32,790        |
| Comprehensive<br>income, net of tax:                             |            |                                     |                      |  |   |                                  |                              |               |
| Net income   |            |                                     |                      |  |   |                                  | 4,351                        | 4,351         |
| Exchange<br>translation<br>difference                            |            |                                     |                      |  | (5)   |                                  |                              | (5)           |
| Issuance of<br>common stock<br>upon exercise of                  | 13(a)(iii) | 3,162,000                           | 31                   | 7,542                                    |   |                                  |                              | 7,573         |

|  |            |            |     |        |       |      |        |        |
|--|------------|------------|-----|--------|-------|------|--------|--------|
| stock options                                      |            |            |     |        |       |      |        |        |
| Issuance of common stock upon exercise of warrants | 13(a)(iii) | 54,545     | 1   | 162    |       |      |        | 163    |
| Compensation costs for warrants granted            | 15(b)      |            |     | 118    |       |      |        | 118    |
| Compensation expense recognized during the year    | 2(q)       |            |     |        |       | 18   |        | 18     |
| Balance as of December 31, 2005 (Restated)         |            | 15,521,203 | 155 | 31,204 | (156) | (19) | 13,824 | 45,008 |

See accompanying notes to consolidated financial statements.

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**LJ INTERNATIONAL INC.**  
**CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME**  
(Amounts in thousands, except share and per share data)

|   | Notes     | Common stock<br>Number<br>of shares | Common stock<br>Par<br>Value<br>US\$ | Additional<br>Paid-in<br>Capital<br>US\$ | Accumulated<br>other<br>comprehensive<br>income<br>(loss)<br>US\$ | Unearned<br>compensation<br>US\$ | Retained<br>earnings<br>US\$ | Total<br>US\$ |
|---|-----------|-------------------------------------|--------------------------------------|--|---|----------------------------------|------------------------------|---------------|
| Balance as of<br>December 31, 2005<br>(Restated)                                |           | 15,521,203                          | 155                                  | 31,204                                   | (156)   | (19)                             | 13,824                       | 45,008        |
| Comprehensive<br>income, net of tax:  |           |                                     |                                      |  |   |                                  |                              |               |
| Net income  |           |                                     |                                      |  |   |                                  | 5,325                        | 5,325         |
| Unrealized holding<br>gain on investment<br>in available-for-sale<br>securities | 2(n)      |                                     |                                      |  | 100   |                                  |                              | 100           |
| Issuance of common<br>stock on private<br>placement                             | 13(a)(iv) | 1,466,668                           | 15                                   | 4,176                                    |   |                                  |                              | 4,191         |
| Issuance of common<br>stock upon exercise<br>of stock options                   | 13(a)(v)  | 1,489,500                           | 15                                   | 2,989                                    |   |                                  |                              | 3,004         |
| Issuance of common<br>stock upon exercise<br>of warrants                        | 13(a)(v)  | 500,000                             | 5                                    | 1,735                                    |   |                                  |                              | 1,740         |
| Elimination of<br>unearned<br>compensation                                      | 2(q)      |                                     |                                      | (19)                                     |   | 19                               |                              |               |
| Compensation costs<br>for warrants granted                                      | 15(b)     |                                     |                                      | 158                                      |   |                                  |                              | 158           |
| Stock-based<br>compensation   | 2(q)      |                                     |                                      | 213                                      |   |                                  |                              | 213           |
| <b>Balance as of<br/>December 31, 2006</b>                                      |           | <b>18,977,371</b>                   | <b>190</b>                           | <b>40,456</b>                            | <b>(56)</b>   |                                  | <b>19,149</b>                | <b>59,739</b> |

See accompanying notes to consolidated financial statements.

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**LJ INTERNATIONAL INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Amounts in thousands, except share and per share data)

|  | <b>Year<br/>ended<br/>December<br/>31,<br/>2006<br/>US\$</b> | Year<br>ended<br>December<br>31,<br>2005<br>US\$<br>(Restated) | Year<br>ended<br>December<br>31,<br>2004<br>US\$<br>(Restated) |
|--|--|--|--|
| <b>Cash flows from operating activities:</b>   |  |  |  |
| Net income   | <b>5,325</b>   | 4,351  | 2,122  |
| Adjustments to reconcile income (loss) to net cash (used in) provided by operating activities: |  |  |  |
| Depreciation of property, plant and equipment and properties held for lease                    | <b>2,039</b>   | 1,368  | 1,032  |
| Amortization and impairment loss on goodwill   |  |  | 698  |
| Extraordinary gain on negative goodwill  |  | (1,291)  |  |
| Unrealized (gain) loss on derivatives  | <b>(48)</b>  | 88   | 482  |
| Loss (Gain) on disposal and write-off of property, plant and equipment                         | <b>3</b>   | 8  | (3)  |
| (Reversal of) Allowance for doubtful debts   | <b>(40)</b>  | (72)   | 125  |
| Minority interests   | <b>37</b>  | 20   |  |
| Compensation costs for warrants granted  | <b>158</b>   | 118  |  |
| Compensation expenses recognized during the year   | <b>213</b>   | 18   | 11   |
| Equity in results of investment securities   |  |  | (133)  |
| Changes in operating assets and liabilities:   |  |  |  |
| Trade receivables  | <b>1,106</b>   | (8,607)  | (535)  |
| Inventories  | <b>(12,810)</b>  | (12,060)   | (15,142)   |
| Prepayments and other current assets   | <b>(580)</b>   | 601  | 1,187  |
| Due from related parties   | <b>463</b>   | 7  | 17   |
| Trade payables   | <b>(2,955)</b>   | 1,883  | 1,136  |
| Accrued expenses and other payables  | <b>272</b>   | (854)  | 1,767  |
| Income taxes payable and deferred taxation   | <b>617</b>   | 200  | (258)  |
| <b>Net cash used in operating activities</b>   | <b>(6,200)</b>   | (14,222)   | (7,494)  |
| <b>Cash flows from investing activities:</b>   |  |  |  |
| Change in restricted cash  | <b>350</b>   | 554  | (462)  |
| Net cash inflow from acquisition   |  | 156  |  |
| Purchase of available-for-sale securities  |  | (2,496)  |  |
| Purchase of property, plant and equipment  | <b>(4,183)</b>   | (2,869)  | (727)  |
| Proceeds on disposals of property, plant and equipment   | <b>4</b>   |  | 10   |
| <b>Net cash used in investing activities</b>   | <b>(3,829)</b>   | (4,655)  | (1,179)  |

See accompanying notes to consolidated financial statements.

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**LJ INTERNATIONAL INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Amounts in thousands, except share and per share data)

|   | <b>Year ended<br/>December<br/>31,<br/>2006<br/>US\$</b> | Year ended<br>December<br>31,<br>2005<br>US\$<br>(Restated) | Year ended<br>December<br>31,<br>2004<br>US\$<br>(Restated) |
|---|--|---|---|
| <b>Cash flows from financing activities:</b>                                |  |   |   |
| Change in bank overdrafts   | (437)  | 1,421   | (705)   |
| Proceeds from issuance of shares upon exercise of stock options             | 3,004  | 7,573   | 810   |
| Proceeds from issuance of share upon exercise of stock warrants             | 1,740  | 163   |   |
| Net proceeds from issuance of shares in private placement                   | 4,191  |   | 2,746   |
| Repayment of amount due to related parties                                  | (1,910)  |   |   |
| Loans acquired  | 11,092   | 10,267  | 7,624   |
| Repayment of loans  | (8,117)  | (5,424)   | (3,082)   |
| Repayment of capitalized lease obligation                                   | (73)   | (14)  | (18)  |
| Letter of credit and factoring  | 457  | 6,464   | 1,804   |
| Proceeds from sale of derivatives net of retirement of embedded derivatives | 1,149  |   |   |
| <b>Net cash provided by financing activities</b>                            | <b>11,096</b>  | <b>20,450</b>   | <b>9,179</b>  |
| <b>Effect of foreign exchange rate change</b>                               |  | (5)   |   |
| <b>Net increase in cash and cash equivalents</b>                            | <b>1,067</b>   | <b>1,568</b>  | <b>506</b>  |
| <b>Cash and cash equivalents, as of beginning of year</b>                   | <b>4,796</b>   | <b>3,228</b>  | <b>2,722</b>  |
| <b>Cash and cash equivalents, as of end of year</b>                         | <b>5,863</b>   | <b>4,796</b>  | <b>3,228</b>  |
| <b>Supplemental disclosure information:</b>                                 |  |   |   |
| Interest expense  | 3,258  | 1,991   | 872   |
| Income taxes paid   | 786  | 539   | 535   |
| <b>Non-cash transactions:</b>   |  |   |   |
| Purchase of property, plant and equipment under capitalized leases          | 366  |   |   |



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**1. NATURE OF BUSINESS AND BASIS OF FINANCIAL STATEMENTS**

LJ International Inc. (LJI), its subsidiaries and variable interest entities (VIEs) (collectively referred as the Company) are principally involved in the design, manufacture, marketing, sale of precious and color gemstones as well as diamond jewelry. While the Company is based in Hong Kong, its manufacturing operations are in the People's Republic of China (PRC) and most of its sales are currently in the United States of America (US). The retail shops are located in the PRC, Hong Kong and Macau. The Company also owns certain commercial and residential properties located in Hong Kong, which are held primarily for lease.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*(a) Basis of accounting*

The financial statements are prepared in accordance with US generally accepted accounting principles ( US GAAP ).

*(b) Principles of consolidation and goodwill*

The consolidated financial statements include the financial information of LJI, its subsidiaries and VIEs for which the Company is the primary beneficiary. The results of subsidiaries and VIEs acquired or disposed of during the year are consolidated from or to their effective dates of acquisition or disposal respectively. All material intercompany balances and transactions have been eliminated on consolidation.

The Company adopted Financial Accounting Standards Board (FASB) Interpretation No. 46 (Revised December 2003), Consolidation of Variable Interest Entities, an Interpretation of ARB No. 51 (FIN 46(R)). FIN 46(R) requires certain variable interest entities to be consolidated by the primary beneficiary of the entity if the equity investors in the entity do not have the characteristics of a controlling financial interest nor do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties.

VIEs are owned by individuals, who are acting as agents for the Company. The Company does not have any ownership interest in VIEs. LJI is incorporated in the BVI and is considered a foreign entity under the PRC laws. Prior to 2006, due to the restrictions on foreign ownership on the retail business of jewelry, the Company, through loans to the agents, established VIEs to carry out the retail business of jewelry in the PRC. Pursuant to various agreements entered into between the Company, the owners of VIEs and VIEs, the Company generally has control of VIEs, absorbs majority of expected losses and receives majority of residual return of VIEs. The Company is therefore considered the primary beneficiary of VIEs. Accordingly, the results of VIEs have been consolidated in the financial statements of the Company since they become VIEs of the Company. With the

**Table of Contents****2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

relaxation of the restrictions on foreign ownership on retail business, the agents of one of the VIE have transferred the ownership of the VIE back to the Company in September 2006, the agents of another VIE are in the process of transferring the ownership of the VIE back to the Company.

The application of the consolidation provisions of FIN 46(R) resulted in a decrease in assets and an increase in liabilities as of December 31, 2006 by US\$3,098 and US\$1,358 respectively and a decrease in assets and an increase in liabilities as of December 31, 2005 by US\$4,586 and US\$1,882 respectively and increase in net loss of US\$580 and US\$1,248 and US\$223 for each of three years ended December 31, 2006, 2005 and 2004 respectively.

Goodwill represents the excess of the aggregate purchase price over the fair value of the net assets acquired in a purchase businesses combination. Goodwill is reviewed for impairment at least annually in accordance with the provisions of FASB Statement No. 142, *Goodwill and Other Intangible Assets* (Statement 142). The goodwill impairment test is a two-step test. Under the first step, the fair value of the reporting unit is compared with its carrying value (including goodwill). If the fair value of the reporting unit is less than its carrying value, an indication of goodwill impairment exists for the reporting unit and the enterprise must perform step two of the impairment test (measurement). Under step two, an impairment loss is recognized for any excess of the carrying amount of the reporting unit's goodwill over the implied fair value of that goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit in a manner similar to a purchase price allocation, in accordance with FASB Statement No. 141, *Business Combinations*. The residual fair value after this allocation is the implied fair value of the reporting unit goodwill. Fair value of the reporting unit is determined using a discounted cash flow analysis. If the fair value of the reporting unit exceeds its carrying value, step two does not need to be performed.

The Company performed its annual impairment review of goodwill, and resulting in US\$Nil in 2006, US\$1,291 included in statement of operations as an extraordinary item in 2005 and US\$698 impairment loss in 2004.

*(c) Revenue recognition*

Operating revenue represents:

|                              | <b>Year ended<br/>December<br/>31,<br/>2006<br/>US\$</b> |
|------------------------------|--|
| Product Sales                | <b>128,118</b>   |
| Services Income              | <b>4,130</b>   |
| Rental Income                | <b>124</b>   |
|                              | <b>132,372</b>   |
| Less: Sales return allowance | <b>(8,581)</b>   |
|                              | <b>123,791</b>   |

**Table of Contents****2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)****(i) Product sales**

Product sales represent the invoiced value of products sold, net of value added taxes (VAT). The Company recognizes revenue from the sale of products when the following criteria are met: 1) persuasive evidence of an arrangement exists (sales agreements and customer purchase orders are used to determine the existence of an arrangement); 2) delivery of the product has occurred and risks and benefits of ownership have been transferred, which is when the product is received by the customer at its or a designated location in accordance with the sales terms; 3) the sales price is fixed or determinable; and 4) collectibility is probable.

In the PRC, VAT at a general rate of 17% on invoice amount is collected on behalf of tax authorities in respect of the sales of products and is not recorded as revenue. VAT collected from customers, net of VAT paid for purchases, is recorded as a liability in the consolidated balance sheets until it is paid to the authorities.

**(ii) Service Income**

Service income represents services performed for improving and upgrading gemstones into saleable quality. On August 11, 2006 the Company entered into a Joint Collaboration Agreement (the Agreement) with an Agent who is not a related party. The Company was responsible for and paid the cost of servicing and upgrading performed to bring gemstones to the form of fine jewelry ready for sale.

The servicing income in the amount of \$4,130 is included in servicing income on the consolidated statement of operations.

**(iii) Rental income**

Rental income receivable under operating lease is recognized in the consolidated statements of income in equal installments over the period covered by the lease term.

**(iv) Other income represents:**

Interest income is accrued on a time proportion basis on the principal outstanding and at the interest rate applicable.

**(d) Sales return reserve**

The Company has allowed sales returns and its sales generally include specified return policy for certain customers. The Company reserves for sales returns as a reduction of revenue at the time the operating revenue is recognized based on historical sales return experience and agreed terms of sales return stated in the contracts with certain specific customers.

**(e) Shipping and handling costs**

The shipping and handling costs are included in cost of goods sold. Shipping and handling costs were US\$2,991, US\$3,135 and US\$2,779 for the years ended December 31, 2006, 2005 and 2004, respectively.



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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

*(f) Advertising and promotion costs*

Advertising and promotion expenses are generally expensed when incurred. Advertising costs were US\$1,321, US\$1,092 and US\$364 for the years ended December 31, 2006, 2005 and 2004, respectively.

*(g) Earnings per share*

The calculation of basic earnings per share is based on net income for the year attributable to shareholders and on the weighted average number of ordinary shares outstanding during the year.

The calculation of diluted earnings per share is based on net income for the year attributable to shareholders and on the weighted average number of ordinary shares outstanding during the year, adjusted for the effects of all dilutive potential ordinary shares. The dilutive effect of convertible securities is reflected in diluted earnings per share by application of the if-converted method. 396,001 warrants were not included in the computation of diluted earnings per share for the year ended December 31, 2006 because to do so would have been anti-dilutive for the year.

*(h) Fair value of financial instruments*

The financial instruments used by the Company in the normal course of business, including cash and cash equivalents, trade receivables, trade payables, notes payable and letter of credit, gold and other loans, have fair values which approximate their recorded value as the financial instruments are either short term in nature or carry interest rate that approximate market rates.

*(i) Accounts receivable*

Trade receivables are recorded at the invoiced amount and do not bear interest. Amounts collected on trade receivables are included in net cash provided by operating activities in the consolidated statements of cash flows. The Company maintains an allowance for doubtful accounts for estimated losses inherent in its trade receivable portfolio and purchases trade credit insurance to cover the risk of collectibilities. In establishing the required allowance, management considers historical losses, current receivables aging, and existing industry and national economic data. The Company reviews its allowance for doubtful accounts regularly. Past due balances over 120 days and over a specified amount are reviewed individually for collectibility. All other balances are reviewed on a pooled basis by aging of such balances. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. The Company does not have any off-balance-sheet credit exposure related to its customers, except for outstanding bills discounted with banks (see Note 9), that are subject to recourse for non-payment.

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

*(j) Inventories*

Inventories are stated at the lower of cost and market. Cost, which comprises all costs of purchase and, where applicable, costs of conversion and other costs that have been incurred in bringing the inventories to their present location and condition, including inbound freight charges, purchasing and receiving cost, inspection costs and internal transfer costs, is calculated using the weighted average costing method. Estimated losses on inventories represent reserves for obsolescence, excess quantities, irregulars and slow moving inventory, and which are charged to cost of goods sold. The Company estimates the loss/write-down on the basis of its assessment of the inventory's net realizable value based upon current market conditions and historical experience.

Effective January 1, 2005, the Company changed its method of valuing its inventory from the first-in, first-out method to the monthly weighted average costing method. Management believes the weighted average costing method results in a better matching of current costs with current revenues and minimizes the effect of price level changes on inventory valuation. The cumulative effect of this accounting change for years prior to 2005 and the effects of retroactive application of the weighted average costing method to prior years are immaterial. The effect of the change in 2005 was to increase net income of the Company by US\$35.

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**Table of Contents****2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)***(k) Properties held for lease*

Properties held for lease are carried at cost, less accumulated depreciation, which is computed using the straight-line method over the estimated useful lives of the assets. Rental income from these properties is recorded on a monthly basis in accordance with the lease terms.

*(l) Property, plant and equipment ( PPE ) and depreciation*

PPE are stated at cost less accumulated depreciation and accumulated impairment loss, and include expenditure that substantially increases the useful lives of existing assets. Maintenance and repairs are charged to current operations as incurred. Upon sale, retirement, or other disposition of these assets, the cost and related accumulated depreciation and accumulated impairment loss are removed from the respective accounts, and any gain or loss is included in the consolidated statement of operations. Plant and equipment under capital leases are stated at the present value of minimum lease payments.

Depreciation on PPE is calculated by using the straight-line method (after taking into account their respective estimated residual values) over the estimated useful lives of the related assets at the following annual rates:

|                                   |  |
|-----------------------------------|--|
| Leasehold land and buildings      | 2% or over the unexpired term of leases        |
| Leasehold improvement             | shorter of 10% or the unexpired term of leases |
| Furniture, fixtures and equipment | 20% to 50%                                     |
| Plant and machinery               | 10%  |
| Motor vehicles                    | 10% to 20%                                     |

Depreciation on PPE attributable to manufacturing activities is capitalized as part of inventory, and expensed to cost of goods sold as inventory is sold. Depreciation related to abnormal amounts from idle capacity is charged to cost of goods sold for the period incurred. Total depreciation for the years ended December 31, 2006, 2005 and 2004 were US\$ 2,039, US\$1,368 and US\$1,032, respectively.

*(m) Impairment of long-lived assets*

In accordance with Statement of Financial Accounting Standards ( SFAS ) No. 144 ( SFAS 144 ), *Accounting for the Impairment or Disposal of Long-Lived Assets*, long-lived assets, such as property, plant and equipment, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If circumstances require a long-lived asset be tested for possible impairment, the Company first compares undiscounted cash flows expected to be generated by an asset to the carrying value of the asset. If the carrying value of the long-lived asset is not recoverable on an undiscounted cash flow basis, an impairment is recognized to the extent that the carrying value exceeds its fair value. Fair value is determined through various valuation techniques including discounted cash flow models, quoted market values and third-party independent appraisals, as considered necessary.

**Table of Contents****2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)***(n) Available-for-sale securities*

The Company classifies its investment in capital guaranteed fund as available-for-sale securities. The fund is restricted and secures obligations under trade credit banking facilities. It is carried at market value with a corresponding recognition of net unrealized holding gain or loss (net of tax) as a separate component of shareholders' equity until realized. Unrealized losses are charged against net earnings when a decline in fair value is determined to be other than temporary. Gains and losses on sales of securities are computed on a specific identification basis. Available-for-sale securities comprise:

|   | As of December 31, |       |
|---|--------------------|-------|
|   | <b>2006</b>        | 2005  |
|   | <b>US\$</b>        | US\$  |
| Quoted capital guaranteed fund, at cost     | <b>2,496</b>       | 2,496 |
| Gross unrealized gains                      | <b>100</b>         |       |
| Fair value of available-for-sale securities | <b>2,596</b>       | 2,496 |

*(o) Gold loans and embedded derivative*

Gold loans are commodity-indexed debts with an embedded derivative. The loan is recorded at its original amount and adjusted for additional borrowings and repayments. The embedded derivative component was valued at fair value, considering the market price of gold, volatility of gold and the time value of money. Any changes in fair value of embedded derivative are included in the consolidated statement of operations and an asset or liability representing the value of the embedded derivative portion is included in the consolidated balance sheet.

*(p) Derivatives*

The Company enters into derivative contracts to hedge the future settlement of gold loans in order to mitigate the risk of market price fluctuations. They consist of contracts that are used to hedge against changes in the fair value of gold price when the Company settles the gold loans.

The derivative contracts and the embedded derivative are valued at fair value. Changes in fair value of derivative contracts are included in the consolidated statement of operations, net of changes in fair value of embedded derivative set out in note 2(o).

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

*(q) Stock-based compensation*

Statement of Financial Accounting Standards No. 123 (Revised 2004), Share-Based Payment, (SFAS 123(R)) requires the Company to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. The Company records the cost as expense over the offering period and vesting term in connection with compensation expense for stock-based employee compensation plans.

Effective January 1, 2006, the Company began recording compensation expense for stock-based employee compensation plans in accordance with SFAS 123(R) as interpreted by SEC Staff Accounting Bulletin No. 107. The Company adopted the modified prospective transition method provided for under SFAS 123(R), and consequently has not retroactively adjusted results from prior periods. Under this transition method, compensation expense for stock-based employee compensation plans recognized for the year ended December 31, 2006 now includes estimated expense for the portion of stock options vesting in the period for options granted prior to, but not vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provisions of Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation (SFAS No. 123).

There were no new stock options granted during the year ended December 31, 2006. As of December 31, 2006, the Company has three stock-based employee compensation plans, details of which are set out in note 14(a).

Prior to 1 January, 2006, the Company records compensation expense for stock-based employee compensation plans using the intrinsic value method pursuant to APB Opinion No. 25 in which compensation expense is measured as the excess of the market price of the stock over the exercise price of the plan on the measurement date. Compensation expense is charged to income as when incurred if the benefit was fully vested at the date of grant or is recognized proportionately over the vesting period. Unearned compensation is shown separately as a reduction of the shareholders' equity.

In 2004, the Company recorded an unearned compensation of US\$48 in the shareholders' equity in relation to the option to purchase 150,000 shares of the common stock of the Company granted to an employee, for which the exercise price was below the market price of the underlying stock at the date of grant. This amount is accrued proportionately as compensation expense over the vesting period. For each of the two years ended December 31, 2005 and 2004, the Company recognized compensation expense of US\$18 and US\$11 respectively in its statement of operations. Following the adoption of SFAS

**Table of Contents****2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)***(q) Stock-based compensation (Continued)*

123(R), the unearned compensation has been eliminated against the additional paid-in capital. Other than the above, the exercise price of the Company's incentive stock options was same as or higher than the market price of the underlying stock on the date of grant, no compensation expense was recognized for these stock options granted to employees.

Had compensation expense for the same stock options been determined based on the fair value on the date of grant and been amortized over the period from the date of grant to the date that the award is vested, consistent with the provisions of SFAS No. 123, the Company's net income and earnings per share would have been reported as follows:

|  | Year ended<br>December<br>31,<br>2005<br>US\$ | Year ended<br>December<br>31,<br>2004<br>US\$ |
|--|---|---|
| Income before extraordinary item   | 3,060   | 2,122   |
| Add : Stock-based employee compensation expenses included in reported net income, net of tax                                 | 18  | 11  |
| Deduct: Total stock-based employee compensation expenses determined under fair value based method for all awards, net of tax | (2,266)                                       | (159)   |
| Pro forma income before extraordinary item   | 812   | 1,974   |
| Extraordinary item   | 1,291   |   |
|  | 2,103   | 1,974   |
|  | Year ended<br>December<br>31,<br>2005<br>US\$ | Year ended<br>December<br>31,<br>2004<br>US\$ |
| Basic earnings per share, as reported:   |   |   |
| Income before extraordinary item   | 0.23  | 0.19  |
| Extraordinary item   | 0.09  |   |
| Net income   | 0.32  | 0.19  |
|  |   |   |
| Diluted earnings per share, as reported:   |   |   |
| Income before extraordinary item   | 0.21  | 0.18  |
| Extraordinary item   | 0.09  |   |
| Net income   | 0.30  | 0.18  |



**Table of Contents****2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)***(q) Stock-based compensation (Continued)*

|  | Year ended<br>December<br>31,<br>2005<br>US\$ | Year ended<br>December<br>31,<br>2004<br>US\$ |
|--|---|---|
| Basic earnings per share, pro forma:   |   |   |
| Income before extraordinary item       | 0.06  | 0.18  |
| Extraordinary item                     | 0.09  |   |
| Net income                             | 0.15  | 0.18  |
| Diluted earnings per share, pro forma: |   |   |
| Income before extraordinary item       | 0.06  | 0.16  |
| Extraordinary item                     | 0.09  |   |
| Net income                             | 0.15  | 0.16  |

The fair value of these options was estimated on the date of grant using a Black-Scholes option pricing model with the following weighted-average assumptions:

|                                 | Year<br>ended<br>December<br>31,<br>2005 | Year<br>ended<br>December<br>31,<br>2004 |
|---------------------------------|--|--|
| Expected dividend yield         |  |  |
| Expected stock price volatility | 52%                                      | 61%                                      |
| Risk-free interest rate         | 4.37%                                    | 4.15%                                    |
| Expected life of options        | 2 years                                  | 3 years                                  |

The weighted average fair value per option granted during the years ended December 31, 2005 and 2004 was US\$0.70 and US\$1.06 respectively.

*(r) Income taxes*

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. The Company provides a valuation allowance, if necessary, to reduce deferred tax assets to their estimated realizable value.

*(s) Foreign currencies*



LJI's functional currency is United States dollars. Transactions denominated in currencies other than U.S. dollars are translated into U.S. dollars at the exchange rate prevailing at the dates of transactions. Foreign currency transaction gains and losses are included in the consolidated statement of operations. The assets and liabilities of subsidiaries whose functional currencies are other than U.S. dollars, are translated at the exchange rates in effect at the balance sheet date and related revenue and expenses are translated at average exchange rates during the year. Related transaction gains or losses are reported as a separate component of accumulated other comprehensive income (loss).

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

*(s) Foreign currencies (Continued)*

The aggregate transaction loss included in determining net income were US\$465, US\$273 and US\$214 for each of the three years ended December 31, 2006, 2005 and 2004 respectively.

*(t) Cash equivalents and Pledged Bank Deposits*

Cash consists of cash on hand, cash in bank accounts and interest-bearing savings accounts. Cash deposits that are restricted as to withdrawal or pledged as security, are disclosed separately on the face of the consolidated balance sheet, and not included in the cash total for the purpose of the consolidated statements of cash flow.

*(u) Uses of estimates*

The preparation of the consolidated financial statements, in accordance with U.S. GAAP, requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Significant items subject to such estimates and assumptions include the carrying amount of property, plant and equipment and goodwill; valuation allowance for receivables, inventories and deferred income tax asset; valuation of derivative instruments; valuation of share-based compensation. Actual results could differ from those estimates.

*(v) Related parties*

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party, or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence.

*(w) Dividends*

The Directors of the Company have never declared or paid any cash dividends on the Company's capital stock and do not anticipate paying cash dividends in the foreseeable future. The ability to pay dividends depends upon receipt of dividends or other payments from subsidiaries and other holdings and investments. In addition, the operating subsidiaries from time to time may be subject to restrictions on their ability to make distributions to the Company, including as a result of restrictive covenants in loan agreements, restrictions on the conversion of local currency into US dollars or other currencies and other regulatory restrictions. Currently, none of the subsidiaries has such restriction during the periods presented except for the covenants as set out in note 9 to the financial statements.

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

*(x) Comprehensive income*

The Company reports comprehensive income in accordance with SFAS No. 130 Reporting Comprehensive Income . Accumulated other comprehensive loss represents exchange translation adjustments and unrealised holding gains on investment, and is included in the shareholders' equity section of the balance sheet.

*(y) New accounting pronouncements*

In July 2006, the FASB issued Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes , which clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes . FIN 48 provides guidance on the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures, and transition. FIN 48 is effective for years beginning after December 15, 2006. The Company does not expect the adoption of FIN 48 will have a material impact on its financial statements.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS 157), which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 applies under other existing accounting pronouncements that require or permit fair value measurements, the FASB having previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. Accordingly, SFAS 157 does not require any new fair value measurements. However, the application of this statement may change the current practice for fair value measurements. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company does not expect the adoption of SFAS 157 will have a material impact on its financial statements.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities (SFAS 159) which permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. SFAS 159 will be effective for the Company on January 1, 2008. The Company does not expect the adoption of SFAS 159 will have a material impact on its financial statements.

**Table of Contents****3. ACQUISITIONS**

On January 1, 2005, the Company paid US\$2,828 for new issuance of 3,900 common stock of Goldleaves International Limited (GIL), a company whose principal activities are the manufacturing and trading of rough and pre-formed gemstones, in which the Company had 20% equity interests and is classified as investment securities as of December 31, 2004. The Company then became the major stockholder holding 98% equity interest in GIL, which became a subsidiary of the Company. The directors of the Company consider such acquisition would enhance the Company by forward and backward vertical integration.

Details of the 78% share of identifiable assets and liabilities by the Company at the date of acquisition are as follows:

|  | As of<br>January 1,<br>2005<br>US\$ |
|--|-------------------------------------|
| Net assets acquired:                       |                                     |
| Property, plant and equipment              | 119                                 |
| Trade receivables                          | 490                                 |
| Inventories                                | 5,657                               |
| Other receivables                          | 2,674                               |
| Cash and cash equivalents                  | 122                                 |
| Trade payables                             | (572)                               |
| Accrued expenses and other payables        | (4,221)                             |
|  | 4,269                               |
| Negative goodwill arising from acquisition | (1,441)                             |
| Total consideration                        | 2,828                               |

None of the amount of goodwill is expected to be taxable or tax deductible.

Negative goodwill was arisen from the acquisition of GIL, US\$150 of which was directly written off against the Company's share of properties, plants and equipments acquired. The remaining balance of US\$1,291 was included in statement of operations for the year ended December 31, 2005 as an extraordinary item.

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**4. OPERATING RISKS**

*(a) Concentrations of credit risks*

Details of major customers from which the Company derived operating revenue are shown in note 18(c).

Credit risk represents the accounting loss that would be recognized at the reporting date if counterparties failed completely to perform as contracted. Concentrations of credit risk (whether on or off balance sheet) that arise from financial instruments exist for groups of customers or counterparties when there are similar economic characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions. The major concentration of credit risk arises from the Company's receivables. Even though the Company does have major customers, it does not consider itself to be exposed to significant credit risk with regards to collection of the related receivables. Historical losses have not been significant.

*(b) Country risks*

The Company may also be exposed to certain risks as a result of its manufacturing operation being located in the PRC and its properties held for lease in Hong Kong which are not typically associated with companies operating in North America and Western Europe. These include risks associated with, among others, the political, economic and legal environments and foreign currency exchange. The Company's results may be adversely affected by changes in the political and social conditions in the PRC, and by changes in governmental policies with respect to laws and regulations, anti-inflationary measures, currency conversion and remittance abroad, and rates and methods of taxation, among other things. The Company's management believe these risks not to be significant. There can be no assurance, however, that changes in political, social and other conditions will not result in any adverse impact.

*(c) Cash and time deposits*

The Company maintains majority of its cash balances and investments in time deposits with various banks and financial institutions in Hong Kong. In common with local practice, such amounts are not insured or otherwise protected should the financial institutions be unable to meet their liabilities. There has been no history of credit losses.

**Table of Contents****5. INVENTORIES**

Inventories consist of the following:

|                  | <b>As of December 31,</b> |        |
|------------------|---------------------------|--------|
|                  | <b>2006</b>               | 2005   |
|                  | <b>US\$</b>               | US\$   |
| Raw materials    | <b>44,001</b>             | 38,676 |
| Work-in-progress | <b>2,417</b>              | 2,214  |
| Finished goods   | <b>22,333</b>             | 15,051 |
|                  | <b>68,751</b>             | 55,941 |

During the years ended December 31, 2006, 2005 and 2004, the Company made a net write-down (write-back) of inventories, amounting to (US\$497), US\$2,102 and (US\$155) respectively.

**6. PROPERTIES HELD FOR LEASE, NET**

The Company owns leasehold land and buildings in Hong Kong and leases them out for lease term of 2 years. Properties held for lease consists of the following:

|                                | <b>As of December 31,</b> |       |
|--------------------------------|---------------------------|-------|
|                                | <b>2006</b>               | 2005  |
|                                | <b>US\$</b>               | US\$  |
| Leasehold land and buildings   | <b>2,037</b>              | 2,037 |
| Less: Accumulated depreciation | <b>(691)</b>              | (637) |
|                                | <b>1,346</b>              | 1,400 |

The Company pledged all properties held for lease as collateral for general banking facilities granted to the Company as of December 31, 2006 and 2005 (see note 9).

The future aggregate minimum rental receivables under non-cancellable operating leases are as follows:

|      | <b>As of December 31,</b> |      |
|------|---------------------------|------|
|      | <b>2006</b>               | 2005 |
|      | <b>US\$</b>               | US\$ |
| 2006 |                           | 91   |
| 2007 | <b>88</b>                 | 32   |
| 2008 | <b>24</b>                 |      |
|      | <b>112</b>                | 123  |

**Table of Contents****7. PROPERTY, PLANT AND EQUIPMENT, NET**

Property, plant and equipment consist of the following:

|                                   | <b>As of December 31,</b> |         |
|-----------------------------------|---------------------------|---------|
|                                   | <b>2006</b>               | 2005    |
|                                   | <b>US\$</b>               | US\$    |
| Leasehold land and buildings      | <b>2,405</b>              | 2,405   |
| Leasehold improvement             | <b>6,591</b>              | 3,740   |
| Furniture, fixtures and equipment | <b>5,342</b>              | 4,664   |
| Plant and machinery               | <b>2,264</b>              | 2,046   |
| Motor vehicles                    | <b>945</b>                | 564     |
|                                   | <b>17,547</b>             | 13,419  |
| Less: Accumulated depreciation    | <b>(9,135)</b>            | (7,198) |
|                                   | <b>8,412</b>              | 6,221   |

The Company pledged leasehold land and buildings with net book values of US\$1,385 and US\$2,049 as of December 31, 2006 and 2005 respectively as collateral for general banking facilities granted to the Company (see note 9).

**8. GOODWILL, NET**

As of December 31, 2006, goodwill is attributed to wholesale segment of the acquisition of a jewelry company in 2002.

|                                   | <b>Year ended December 31,</b> |       |       |
|-----------------------------------|--------------------------------|-------|-------|
|                                   | <b>2006</b>                    | 2005  | 2004  |
|                                   | <b>US\$</b>                    | US\$  | US\$  |
| Carrying value, beginning of year | <b>1,521</b>                   | 1,521 | 1,521 |
| Impairment loss                   |                                |       |       |
| Carrying value, end of year       | <b>1,521</b>                   | 1,521 | 1,521 |

The Company conducts annual impairment tests. The testing included the determination of each reporting unit's fair value using the market multiples and discount cash flow analysis. No goodwill impairment charge was necessary for the year ended December 31, 2006. The accumulated amortization and impairment losses were US\$869 and US\$869 as of December 31, 2006 and 2005 respectively.

Table of Contents**9. BANKING FACILITIES AND OTHER LOANS**

|  |             | <b>As of December 31,</b> |        |
|--|-------------|---------------------------|--------|
|  |             | <b>2006</b>               | 2005   |
|  |             | <b>US\$</b>               | US\$   |
| <b>Bank overdrafts</b>                     | Note<br>(a) | <b>1,591</b>              | 2,028  |
| <b>Notes payable:</b>                      |             |                           |        |
| Current portion                            | (b)         | <b>3,987</b>              | 3,079  |
| <b>Letters of credit, gold and others:</b> |             |                           |        |
| Letters of credit                          | (a)         | <b>19,562</b>             | 13,048 |
| Factoring                                  | (a)         | <b>2,782</b>              | 8,839  |
| Gold loan                                  | (c)         | <b>11,079</b>             | 10,756 |
|  |             | <b>33,423</b>             | 32,643 |

The Company's banking facilities are collateralized by leasehold land and buildings (see notes 6 and 7), restricted cash deposits, factored receivables, and personal guarantees of and properties owned by a director (see note 16(b)).

The material provisions of indentures relating to the Company's various banking facility agreements contain covenants pertaining to (i) maintenance of the net worth of LJI and one of its subsidiaries amounting to US\$25,000 and US\$4,487 respectively; and (ii) cross-default provisions of the subsidiary in the event of default in aggregate of at least US\$10,000 under separate loan facilities. In the event of default, the bank would at its discretion to cancel the facilities and demand immediate repayment of all principal, interest, fees and other amount outstanding.

(a) As of December 31, 2006, the Company had various revolving bank facilities of overdrafts, letters of credit and factoring facilities granted by banks, amounting to US\$3,564, US\$22,615 and US\$18,431 respectively.

The bank overdrafts are denominated in Hong Kong dollars, bear interest at the floating commercial bank lending rates in Hong Kong, which ranged from 4.4% to 9% per annum as of December 31, 2006.

The factoring facilities granted are limited to the extent of accounts receivable collateralized to the banks.



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**9. BANKING FACILITIES AND OTHER LOANS (CONTINUED)**

Under the banking facilities arrangements, the Company is required to maintain certain cash balances and investment in capital guaranteed fund based on the amount of facilities granted. The cash balances are reflected as restricted cash in the balance sheet.

- (b) The Company also had term loans classified under notes payable which are related to the Company's leasehold land and buildings (see note 7). These loans aggregated to US\$5,365 as of December 31, 2006. The expected maturities of these notes payable are within 1-5 years. Interest charges on these loans ranged from 6.4% to 8% per annum as of December 31, 2006.
- (c) The Company had outstanding loans to purchase 26.92oz of gold as of December 31, 2006 with the related balances being US\$11,079. These loans are due within the following year, however, have been historically renewed. These loans bear interest at 2.6% to 3.1% per annum as of December 31, 2006 and can be repaid in cash at the current exchange rate of gold any time prior to maturity.

The weighted average interest rate for the year ended December 31, 2006 and 2005 were 4.9% and 5.0% per annum respectively.

**10. INCOME TAXES**

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating losses and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

The Company is subject to income taxes on an entity basis on income arising in or derived from the tax jurisdiction in which it is domiciled and operates. Income tax expense comprises of the following:

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**Table of Contents****10. INCOME TAXES (CONTINUED)**

|   | <b>Year ended December 31,</b> |       |       |
|---|--------------------------------|-------|-------|
|   | <b>2006</b>                    | 2005  | 2004  |
|   | <b>US\$</b>                    | US\$  | US\$  |
| Current taxes arising in foreign subsidiaries:  |                                |       |       |
| For the year                                    | <b>(1,248)</b>                 | (595) | (299) |
| (Under) Over provision in prior years           | <b>(72)</b>                    | (77)  | 22    |
| <br>  |                                |       |       |
| Total current tax                               | <b>(1,320)</b>                 | (672) | (277) |
| <br>  |                                |       |       |
| Deferred taxes arising in foreign subsidiaries: |                                |       |       |
| For the year                                    | <b>(83)</b>                    | (67)  |       |
| <br>  |                                |       |       |
| Income taxes expense                            | <b>(1,403)</b>                 | (739) | (277) |

Reconciliation to the expected statutory tax rate in Hong Kong of 17.5% (2005 and 2004: 17.5%) is as follows:

|                                    | <b>Year ended December 31,</b> |        |        |
|------------------------------------|--------------------------------|--------|--------|
|                                    | <b>2006</b>                    | 2005   | 2004   |
|                                    | <b>%</b>                       | %      | %      |
| Statutory rate                     | <b>17.5</b>                    | 17.5   | 17.5   |
| Tax effect of net operating losses | <b>16.6</b>                    | 21.2   | 26.1   |
| Non taxable profits, net           | <b>(14.4)</b>                  | (21.7) | (33.2) |
| Impairment loss on goodwill        |                                |        | 5.4    |
| Others                             | <b>1.0</b>                     | 2.3    | (3.5)  |
| <br>                               |                                |        |        |
| Effective rate                     | <b>20.7</b>                    | 19.3   | 12.3   |

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the Company's deferred tax assets and liabilities are as follows:

**Table of Contents****10. INCOME TAXES (CONTINUED)**

|                              | <b>As of December 31,</b> |         |
|------------------------------|---------------------------|---------|
|                              | <b>2006</b>               | 2005    |
|                              | <b>US\$</b>               | US\$    |
| Deferred tax assets:         |                           |         |
| Net operating loss           | <b>4,099</b>              | 5,069   |
| Depreciation                 | <b>53</b>                 | 71      |
| Others                       | <b>58</b>                 | 8       |
|                              | <b>4,210</b>              | 5,148   |
| Valuation allowance          | <b>(4,099)</b>            | (5,148) |
|                              | <b>111</b>                |         |
| Total deferred tax assets    |                           |         |
| Deferred tax liabilities:    |                           |         |
| Accelerated tax allowance    | <b>(237)</b>              | (154)   |
| Others                       | <b>(111)</b>              |         |
| Net deferred tax liabilities | <b>(348)</b>              | (154)   |

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. The decrease in valuation allowance for the year ended December 31, 2006 was US\$1,049; for December 31, 2005 and 2004, increase in valuation allowance amounted to US\$2,237 and US\$253 respectively.

Based on the history of the Company's profitability, management believes that it is more likely than not that the Company will realize the benefits of the deferred tax assets of US\$111 and US\$Nil, net of valuation allowances as of December 31, 2006 and 2005.

**11. LEASE**

The Company is obligated under capital leases covering certain motor vehicles and office equipment that expire at various dates during the next five years. At December 31, 2006 and 2005, the gross amount of motor vehicles and office equipment and related accumulated amortization recorded under capital leases were as follows:

|                                   | <b>As of December 31,</b> |      |
|-----------------------------------|---------------------------|------|
|                                   | <b>2006</b>               | 2005 |
|                                   | <b>US\$</b>               | US\$ |
| Motor vehicles                    | <b>493</b>                | 112  |
| Furniture, fixtures and equipment | <b>19</b>                 | 19   |
|                                   | <b>512</b>                | 131  |
| Less accumulated amortization     | <b>(143)</b>              | (53) |
|                                   | <b>369</b>                | 78   |



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Amortization of assets held under capital leases is included with depreciation expenses.

The Company leases certain of its office and factory premises under various operating leases which the rent payables are charged to statements of operations on a straight-line basis over the term of the relevant leases including any periods of free rent. In addition to the future minimum lease payments, the terms of the leases in respect of the retail shops in the PRC and Hong Kong provide for the payment of contingent rentals based on a percentage of sales in excess of a stipulated amount. Rental expenses for operating leases for the years ended December 31, 2006, 2005 and 2004 consisted of the following:

|                    | <b>Year ended December 31,</b> |       |      |
|--------------------|--------------------------------|-------|------|
|                    | <b>2006</b>                    | 2005  | 2004 |
|                    | <b>US\$</b>                    | US\$  | US\$ |
| Minimum rentals    | <b>3,222</b>                   | 1,166 | 717  |
| Contingent rentals | <b>105</b>                     | 22    |      |
| Rental expenses    | <b>3,327</b>                   | 1,188 | 717  |

Future minimum capital lease payments under capitalized leases and non-cancellable operating leases are approximately as follows:

|  | <b>As of December 31, 2006</b> |                             | As of December 31,<br>2005 |                     |
|--|--------------------------------|-----------------------------|----------------------------|---------------------|
|  | <b>Capitalized<br/>leases</b>  | <b>Operating<br/>leases</b> | Capitalized<br>leases      | Operating<br>leases |
|  | <b>US\$</b>                    | <b>US\$</b>                 | US\$                       | US\$                |
| 2006   |                                |                             | 22                         | 835                 |
| 2007   | <b>110</b>                     | <b>2,584</b>                | 22                         | 718                 |
| 2008   | <b>106</b>                     | <b>1,741</b>                | 21                         | 352                 |
| 2009   | <b>87</b>                      | <b>360</b>                  | 2                          | 131                 |
| Thereafter   | <b>106</b>                     |                             |                            |                     |
| <br>   |                                |                             |                            |                     |
| Total future minimum lease payments                                    | <b>409</b>                     | <b>4,685</b>                | 67                         | 2,036               |
| <br>   |                                |                             |                            |                     |
| Less: Amount representing interest (at rates ranging from 0% to 4.95%) | <b>(53)</b>                    |                             | (4)                        |                     |
| <br>   |                                |                             |                            |                     |
| Present value of net minimum capital lease payments                    | <b>356</b>                     |                             | 63                         |                     |
| Less current instatements of obligations under capital leases          | <b>(94)</b>                    |                             | (20)                       |                     |
| <br>   |                                |                             |                            |                     |
| Obligations under capital leases, excluding current instalments        | <b>262</b>                     |                             | 43                         |                     |

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The Company leases certain of its office and quarters from related party with two years lease terms expiring in 2007 and 2008. Rental expenses for operating leases paid to related party are included in the data presented above. Total rent expense associated with these leases was US\$227, US\$150 and US\$77 for the years ended December 31, 2006, 2005 and 2004, respectively.

**12. COMMITMENTS AND CONTINGENCIES**

*(a) Commitments*

As of December 31, 2006, the Company had capital expenditure commitments of US\$152.

*(b) Contingencies*

As of December 31, 2006, 2005 and 2004, the Company provided guarantee in respect of bank mortgage loans granted to a director, Mr. Yih Yu Chuan to the extent of US\$158, US\$237 and US\$307 respectively.

*(c) Legal Proceedings*

*Derivative Litigation.* Two purported shareholder derivative lawsuits, Vaughn v. Yih, et al. (Los Angeles Superior Court No. BC 378903) and Cooke vs. LJ, et al. (Los Angeles Superior Court No. BC 380214), were filed in California in Los Angeles County Superior Court on October 10 and November 5, 2007, respectively.

The Plaintiffs in both actions, who purport to bring suit on behalf of the Company against various of its officers and directors, did not make any demand on the Board of Directors, nor did they apply for permission to the High Court of the British Virgin Islands to bring this action. The complaints in the derivative actions allege, among other things, that the defendants caused the Company to issue a series of press releases, Securities and Exchange Commission filings and other statements that significantly overstated the Company's business prospects and financial results. They further allege that, as a result of these statements, the Company's share price traded at artificially inflated levels, and that defendants' actions led to a delay in the release of the Company's financial statements for the fiscal fourth quarter of 2006 and the fiscal first quarter of 2007. Plaintiffs purport to state causes of action for breach of fiduciary duty, waste of corporate assets and unjust enrichment. By their complaints, they seek, among other relief, unspecified damages to be paid to the Company, corporate governance reforms, and equitable and injunctive relief, including restitution and the creation of a constructive trust.

The Defendants have not yet responded to the complaints. Initial responses to the complaints are due in January 2008. The Company intends to vigorously defend against the lawsuits. However, the ultimate outcome of these matters cannot be predicted with certainty.

*Securities Litigation.* In September 2007, several plaintiffs filed shareholder class actions in the United States District Court for the Central District of California against

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the Company and certain of its officers and directors, entitled *Apple v. LJ International, Inc., et al.* (No. 07-06076), *Cooper v. LJ International, Inc., et al.* (No. 07-06213), and *Lieben v. LJ International Inc. et al.* (No. 07-06216) (the Class Actions ). The Class Actions generally allege, on behalf of all persons who purchased LJ common stock during the period from February 15, 2007 to September 6, 2007 (the

Class Period ), that LJ and the individual defendants made misleading statements and omissions of material fact, overstating the Company's fiscal 2005 and 2006 financial results, and thereby artificially inflated the market price of LJ's common stock throughout the Class Period. Plaintiffs further allege that defendants violated Sections 10(b) and 20(a) of the Securities and Exchange Act of 1934 and Rule 10b-5 promulgated thereunder by releasing fiscal 2006 earnings and EPS results that significantly understated the Company's tax liability and that overstated its earnings and EPS, that the Company's internal controls were inadequate, and that, as a result, defendants engaged in improper accounting practices. Plaintiffs seek an unspecified amount of damages.

The cases have all been referred to one judge and competing motions for appointment as lead plaintiff and lead counsel are pending. The Company anticipates that, following those appointments, the district court will consolidate the cases and set a deadline for lead plaintiff to file an amended, consolidated class action complaint that will supersede the pending complaints.

The Company intends to vigorously defend against the Class Actions. However, the ultimate outcome cannot be predicted with certainty.

Besides the above-mentioned legal proceedings, we are exposed to certain asserted and unasserted potential claims. There can be no assurance that, with respect to potential claims made against us, we could resolve such claims under terms and conditions that would not have a material adverse effect on our business, our liquidity or financial results. Periodically, we review the status of each significant matter and assess its potential financial exposure. If the potential loss from any claim or legal proceeding is considered probable and a range of possible losses can be estimated, we then accrue a liability for the estimated loss. Any liability for estimated loss is based on the criteria in SFAS No. 5, *Accounting for Contingencies* . Legal proceedings are subject to uncertainties, and the outcomes are difficult to predict. Because of such uncertainties, accruals are based only on the best information available at the time. As additional information becomes available, we reassess the potential liability related to pending claims and litigation and may revise estimate. Presently, no accrual has been estimated under SFAS No. 5 for potential losses that may or may not arise from the current lawsuits in which we are involved. Accruals include billings for legal services performed to date and expected to be performed in the future in connection with the matters described above.

**13. COMMON STOCK AND WARRANTS OTHER THAN STOCK-BASED COMPENSATION**

(a) Common stock

- (i) In September 2004, the Company completed a private placement of 1,614,082 shares of common stock and 484,221 warrants (note 13(b)(i)) at a price of US\$2.20 per share. The Company sold all of the shares and the placement raised US\$2,746 after underwriting discounts and placement costs.

**Table of Contents****13. COMMON STOCK AND WARRANTS OTHER THAN STOCK-BASED COMPENSATION  
(CONTINUED)***(a) Common stock (Continued)*

- (ii) During the year ended December 31, 2004, warrants to purchase 600,000 shares of common stock (note 15(b)(ii)) and 405,000 stock options (note 15(a)) were exercised. As a warrant holder elected to take the cashless exercise of 395,570 shares of common stock, a total of 800,570 shares of common stock of the Company were issued accordingly.
- (iii) During the year ended December 31, 2005, warrants to purchase 54,545 shares of common stock (note 13(b)) and 3,162,000 stock options (note 15(a)) were exercised. A total of 3,216,545 shares of common stock of the Company were issued accordingly.
- (iv) In September 2006, the Company entered into a securities purchase agreement with certain institutional investors for the issuance of shares of common stock and warrants to purchase shares of common stock. The Company sold to the investors an aggregate of 1,466,668 units at a purchase price of \$3.75 per unit, each unit consisting of one share of common stock and a short-term warrant and a long-term warrant (note 13(b)(ii)).
- (v) During the year ended December 31, 2006, warrants to purchase 500,000 shares of common stock (note 15 (b)(iii)) and 1,489,500 stock options (note 15 (a)) were exercised. A total of 1,989,500 shares of common stock of the Company were issued accordingly.

As of December 31, 2006, the Company had 18,977,371 shares of common stock issued.

*(b) Warrants other than stock-based compensation*

|                                | <b>As of December 31,</b>         |                       |                       |
|--------------------------------|-----------------------------------|-----------------------|-----------------------|
|                                | <b>2006</b>                       | 2005                  | 2004                  |
|                                | <b>Number<br/>of<br/>warrants</b> | Number of<br>warrants | Number of<br>warrants |
| Outstanding, beginning of year | <b>429,676</b>                    | 2,361,721             | 1,922,500             |
| Granted                        | <b>632,910</b>                    |                       | 484,221               |
| Exercised                      |                                   | (54,545)              |                       |
| Expired                        |                                   | (1,877,500)           | (45,000)              |
| Outstanding, end of year       | <b>1,062,586</b>                  | 429,676               | 2,361,721             |



**Table of Contents****13. COMMON STOCK AND WARRANTS OTHER THAN STOCK-BASED COMPENSATION  
(CONTINUED)***(b) Warrants other than stock-based compensation (Continued)*

The following table shows the warrants outstanding as of December 31, 2006.

| Date of grant      | Note | Number of<br>warrants<br>outstanding | Exercise<br>price | Expiration<br>date   |
|--------------------|------|--------------------------------------|-------------------|----------------------|
| September 1, 2004  | (i)  | <b>429,676</b>                       | US\$ 2.98         | September 3,<br>2009 |
| September 25, 2006 | (ii) | <b>396,001</b>                       | US\$ 4.50         | March 25,<br>2012    |
| September 25, 2006 | (ii) | <b>236,909</b>                       | US\$4.221         | February 5,<br>2007  |

- (i) On September 1, 2004, the Company issued warrants for the investors of a private placement to purchase 484,221 shares of the Company's common stock at an exercise price of US\$2.98 per share with an expiration date of September 3, 2009.
- (ii) On September 25, 2006, the Company issued long-term and short-term warrants to the investors of a private placement. The long-term warrants represent a five-year option to purchase in the aggregate up to 366,668 shares of common stock at \$4.50 per share at any time during the period from March 25, 2007 until March 25, 2012, and the short-term warrants represent an option to purchase in the aggregate up to 236,909 shares of common stock at \$4.221 per share at any time during the period from September 25, 2006 until February 5, 2007.

The Company has also issued warrants to the placement agent of the private placement to purchase 29,333 shares of the Company. The warrants issued to the placement agent are identical to the long-term warrants. The fair value of warrants was valued using the Black Scholes option valuation model with resulting allocation of the aggregate proceeds from private placement between common stock and the underlying warrants, and which have been included in the additional paid-in capital.

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**14. EMPLOYEE RETIREMENT BENEFIT PLANS**

Following the introduction of the Mandatory Provident Fund (MPF) legislation in Hong Kong, the Company has participated in the defined contribution mandatory provident fund since December 1, 2000. Both the Company and its employees in Hong Kong make monthly contributions to the fund at 5% of the employees' earnings as defined under Mandatory Provident Fund legislation. The 5% monthly contribution of the Company and the employees are subject to a cap of US\$0.128 per month and thereafter contributions are voluntary. When employees leave the MPF scheme prior to vesting fully in voluntary contributions, the contributions payable by the Company are reduced by the amount of forfeited contributions.

The amount of forfeitures in respect of the MPF scheme, which was available to reduce the Company's contribution payable, for the year ended December 31, 2006, 2005 and 2004 was US\$Nil, US\$Nil and US\$Nil respectively.

The full-time employees of the PRC subsidiaries are entitled to staff welfare benefits, including medical care, welfare subsidies, unemployment insurance and pension benefits. These companies are required to accrue for these benefits based on certain percentages of the employees' salaries in accordance with the relevant regulations, and to make contributions to the state-sponsored pension and medical plans out of the amounts accrued for medical and pension benefits. The state-sponsored retirement plan was responsible for the entire pension obligations for the actual pension payments or post-retirement benefits beyond the annual contributions.

The Company has adopted Profit Sharing Plan and Trust (Profit Sharing Plan) for the benefit of substantially all employees in the US that satisfied the age and service requirements. The Company's contributions are determined according to a discretionary formula in an amount determined each year by the management and will be allocated to each Qualifying Participant's individual account using the pro rata formula. No profit sharing expense was made during all financial periods since its adoption.

Contributions paid and payable by the Company in respect of the employee retirement benefit plans charged to the consolidated statement of operations were US\$1,317, US\$831 and US\$616 for the years ended December 31, 2006, 2005 and 2004 respectively.

**15. STOCK-BASED COMPENSATION**

*(a) Stock incentive plan*

On June 1, 1998, the Company adopted a stock option plan (The 1998 Plan) which was approved by the shareholders on December 9, 1998. The 1998 Plan allows the Board of Directors, or a committee thereof at the Board's discretion, to provide for a total of 2,000,000 stock options to officers, directors, key employees and advisors of

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**15. STOCK-BASED COMPENSATION (CONTINUED)**

*(a) Stock incentive plan (Continued)*

the Company. Out of the stock options provided, 1,285,000 stock options were issued in accordance with the terms of the 1998 Plan on April 12, 1999 to certain officers, directors, key employees and advisors of the Company at an exercise price of US\$5.0 per share (the fair market value of the common stock as of April 12, 1999) and are exercisable during the period from April 12, 1999 to April 11, 2009.

Pursuant to the 1999 Annual Meeting of the Shareholders on December 15, 1999, the authorized number of stock options was increased from 2,000,000 to 4,000,000. The purchase price of the shares of the Common Stock covered by the 1998 Plan shall be at least 100% of the fair market value per share of such shares on the date of grant, with a term of ten years.

On July 1, 2003, the Company adopted the second stock plan (The 2003 Plan) which was approved by the shareholders on December 5, 2003. The 2003 Plan allows the Board of Directors, or a committee thereof at the Board's discretion, to provide for a total of 4,000,000 stock options to officers, directors, key employees and advisors of the Company. The purchase price of the shares of the Common Stock covered by The 2003 Plan could be less than, equal to or greater than 100% of the fair market value of the Common Stock at the time of grant, with a term of ten years.

On July 1, 2005, the Company adopted and approved the third stock plan (The 2005 Plan) which was approved by the shareholders on September 26, 2005. The Company believes that a new plan is necessary since there are only a minimal number of options remaining under The 1998 Plan and 2003 Plan. The Company believes that the grant of stock options is accomplishing its purposes, which is to promote the Company and the shareholders interests by providing key employees with an opportunity to acquire a proprietary interest in the Company and to develop a stronger incentive to put forth maximum effort for the Company continued success and growth. In addition, the opportunity to acquire a propriety interest in the Company aids the Company in attracting and retaining key personnel of outstanding ability.

Options granted under The 2005 Plan will constitute either incentive stock options within the meaning of Section 422 of the United States Internal Revenue Code of 1986, as amended, or options which constitute nonqualified options at the time of issuance of such options. The 2005 Plan provides that incentive stock options and/or nonqualified stock options may be granted to our officers, directors, employees and advisors selected by the compensation committee. A total of 4,000,000 shares of

**Table of Contents****15. STOCK-BASED COMPENSATION (CONTINUED)***(a) Stock incentive plan (Continued)*

common stock are authorized and reserved for issuance during the term of The 2005 Plan, which expires in June 2015. The compensation committee has the sole authority to interpret The 2005 Plan and make all determinations necessary or advisable for administering The 2005 Plan. The exercise price for any incentive option and nonqualified option may be less than, equal to or greater than 100% and 110% respectively of the fair market value of the shares as of the date of grant. Upon the exercise of the option, the exercise price must be paid in full either in cash, shares of the Company's stock or combination. If any option is not exercised for any reason, such shares shall again become available for the purposes of The 2005 Plan. As of December 31, 2006, no options had been granted under The 2005 Plan.

The stock options activities and related information are summarized as follows:

|  | Year ended<br>December 31, 2006 |  | Year ended<br>December 31, 2005 |  | Year ended<br>December 31, 2004 |  |
|--|---------------------------------|--|---------------------------------|--|---------------------------------|--|
|  | Options                         | Weighted<br>average<br>exercise<br>price<br>US\$ | Options                         | Weighted<br>average<br>exercise<br>Price<br>US\$ | Options                         | Weighted<br>average<br>exercise<br>price<br>US\$ |
| Outstanding, beginning of year                             | 3,310,500                       | 2.04   | 3,759,000                       | 2.02   | 3,814,000                       | 2.00   |
| Granted  |                                 |  | 3,113,500                       | 2.44   | 350,000                         | 2.20   |
| Exercised (note 12(a)(v))                                  | (1,489,500)                     | 2.02   | (3,162,000)                     | 2.40   | (405,000)                       | 2.00   |
| Cancelled  |                                 |  | (400,000)                       | 2.18   |                                 |  |
| Outstanding, end of year                                   | 1,821,000                       | 2.06   | 3,310,500                       | 2.04   | 3,759,000                       | 2.02   |
| Exercise price less than the market price on date of grant | 150,000                         | 2.00   | 150,000                         | 2.00   | 150,000                         | 2.00   |
| Exercise price equals to market price on date of grant     | 409,000                         | 2.00   | 701,000                         | 2.00   | 1,369,000                       | 2.00   |
| Exercise price exceeds to market price on date of grant    | 1,262,000                       | 2.08   | 2,459,500                       | 2.05   | 2,240,000                       | 2.03   |
|  | 1,821,000                       | 2.06   | 3,310,500                       | 2.04   | 3,759,000                       | 2.02   |
| Range of exercise price                                    |                                 |  |                                 |  |                                 |  |
| - US\$2.00   | 1,407,500                       | 2.00   | 2,797,000                       | 2.00   | 3,559,000                       | 2.00   |
| - US\$2.25   | 413,500                         | 2.25   | 513,500                         | 2.25   |                                 |  |
| - US\$2.35   |                                 |  |                                 |  | 200,000                         | 2.35   |

|                          |                  |             |           |      |           |      |
|--------------------------|------------------|-------------|-----------|------|-----------|------|
|                          | <b>1,821,000</b> | <b>2.06</b> | 3,310,500 | 2.04 | 3,759,000 | 2.02 |
| Exercisable, end of year |                  |             |           |      |           |      |
| - exercise price at      |                  |             |           |      |           |      |
| US\$2.00                 | <b>1,041,125</b> | <b>2.00</b> | 2,093,125 | 2.00 | 2,489,500 | 2.00 |
| - exercise price at      |                  |             |           |      |           |      |
| US\$2.25                 | <b>413,500</b>   | <b>2.25</b> | 513,500   | 2.25 |           |      |

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**Table of Contents****15. STOCK-BASED COMPENSATION (CONTINUED)***(a) Stock incentive plan (Continued)*

| Year ended<br>December 31, 2006 |  | Year ended<br>December 31, 2005 |  | Year ended<br>December 31, 2004 |  |
|---------------------------------|--|---------------------------------|--|---------------------------------|--|
| Options                         | Weighted<br>average<br>exercise<br>price<br>US\$ | Options                         | Weighted<br>average<br>exercise<br>Price<br>US\$ | Options                         | Weighted<br>average<br>exercise<br>price<br>US\$ |
| 1,454,625                       | 2.07   | 2,606,625                       | 2.05   | 2,489,500                       | 2.00   |

Weighted average  
remaining contractual life

|                                 |            |            |            |
|---------------------------------|------------|------------|------------|
| - exercise price at<br>US\$2.00 | 4.87 years | 6.09 years | 6.42 years |
| - exercise price at<br>US\$2.25 | 1.33 years | 2.33 years |            |
| - exercise price at<br>US\$2.35 |            |            | 8.50 years |

All options issued, other than 366,375 options, are immediately exercisable as of December 31, 2006. The 366,375 options are issued and outstanding but only vest in additional increments of 319,500 and 46,875 upon 2007 and 2008 respectively.

*(b) Warrants*

- (i) On August 16, 2001, the Company issued to an agent warrants to purchase 200,000 shares of common stock of the Company at US\$3.00 per share exercisable through August 15, 2006 in consideration for consultancy services and which have been expired as of December 31, 2006.
- (ii) Pursuant to a strategic advisory services agreement dated July 1, 2003, the Company issued to a consultant warrants to purchase 600,000 shares of common stock of the Company at US\$2 per share exercisable through March 31, 2004. The warrants were exercised in January 2004 and 395,570 shares of common stock were issued accordingly pursuant to the cashless exercise.
- (iii) Pursuant to a media relation services agreement dated April 5, 2005, the Company issued to a consultant warrants to purchase 50,000 shares, 150,000 shares, 150,000 shares, 100,000 shares and 50,000 shares of common stock of the Company at US\$2.80, US\$3.00, US\$3.50, US\$4.00 and US\$4.50 respectively per share exercisable through April 4, 2008. These warrants were exercised during the year and 500,000 shares of common stock were issued accordingly.
- (iv) In connection with a private placement to investors completed in September 2006, the Company issued to a consultant warrants to purchase 29,333 shares of common stock of the Company at US\$4.5 per share exercisable through March 25, 2012.

**Table of Contents****15. STOCK-BASED COMPENSATION (CONTINUED)***(b) Warrants (Continued)*

Save as disclosed above, none of the warrants as aforesaid was exercised for the three years ended December 31, 2006, 2005 and 2004. The costs associated with these transactions are accounted for based on fair value of the warrants on the date of grant.

The fair value of warrants granted during the year ended December 31, 2006 and December 31, 2005 was estimated as US\$47 and US\$472 respectively by using the Black-Scholes option pricing model with the following weighted-average assumptions:

|                                 | <b>Year<br/>ended<br/>December<br/>31,<br/>2006</b> | Year<br>ended<br>December<br>31,<br>2005 | Year ended<br>December<br>31,<br>2004 |
|---------------------------------|---|--|---------------------------------------|
| Expected dividend yield         |   |  |                                       |
| Expected stock price volatility | <b>42.5%</b>  | 61%                                      |                                       |
| Risk-free interest rate         | <b>4.67%</b>  | 3.91%                                    |                                       |
| Expected life of warrants       | <b>5.5 years</b>                                    | 3 years                                  |                                       |

**16. RELATED PARTY TRANSACTIONS**

## (a) Names and relationship of related parties:

|  |  |
|--|--|
|  | Existing relationships with the Company                              |
| Yih Yu Chuan   | Director and major beneficial shareholder of the Company             |
| Gemological Institute of America,<br>Hong Kong Limited | Common director  |
| Tanzanite (H.K.) Limited                               | Common directors   |
| Osorio Mendes Quintino Neto                            | Minor shareholder and former director of a subsidiary of the Company |
| Andrew N. Bernstein                                    | Non-executive director   |

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**Table of Contents****16. RELATED PARTY TRANSACTIONS (CONTINUED)**

(b) Summary of balances with related parties:

|  | <i>Note</i> | <b>As of December 31,</b> |        |
|--|-------------|---------------------------|--------|
|  |             | <b>2006</b>               | 2005   |
|  |             | <b>US\$</b>               | US\$   |
| Due from related parties:  |             |                           |        |
| Gemological Institute of America, Hong Kong Limited  |             |                           | 463    |
| Tanzanite (H.K.) Limited   | (i)         | <b>21</b>                 | 21     |
|  |             | <b>21</b>                 | 484    |
| Due to a related party:  |             |                           |        |
| Osorio Mendes Quintino Neto  | (i)         | <b>15</b>                 | 1,910  |
| Certain banking facilities granted to the Company collateralized by properties owned by Yih Yu Chuan and his personal guarantee to the extent of |             | <b>23,161</b>             | 21,244 |
| Guarantee to a bank in respect of mortgage loan granted to Yih Yu Chuan  |             | <b>158</b>                | 237    |

(c) Summary of related party transactions:

|   | <b>Year ended December 31,</b> |      |      |
|---|--------------------------------|------|------|
|   | <b>2006</b>                    | 2005 | 2004 |
|   | <b>US\$</b>                    | US\$ | US\$ |
| Sales:  |                                |      |      |
| - to Osorio Mendes Quintino Neto                    | <b>940</b>                     |      |      |
| Expenses:   |                                |      |      |
| Rental expense to Tanzanite (H.K.) Limited          | <b>227</b>                     | 150  | 77   |
| Consultant fee to Osorio Mendes Quintino Neto       | <b>180</b>                     | 135  |      |
| Legal fee and director's fee to Andrew N. Bernstein | <b>116</b>                     | 80   |      |
|   | <b>523</b>                     | 365  | 77   |

The Company leases certain of its office and quarter from the related party. The leases are for two years term expiring in 2007 and 2008. The Company may terminate these tenancy at any time after the expiration of the first 12 months after the commencement of the term of tenancy, by giving the landlord no less than two months prior notice.

(i) The amounts due from/ to related parties represent unsecured advances which are interest-free and repayable on demand.





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**17. SEGMENT INFORMATION**

The Company has adopted SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information , which establishes annual reporting standards for enterprise business segments and related disclosures about its products and services, geographic areas and major customers. SFAS No. 131 defines operating segments as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance.

The Company evaluates segment performance and allocates resources based on several factors of which the primary financial measures are revenues from external customers and operating income. As a result, the Company considers that it has two operating segments, (i) manufacture and wholesale of jewelry products, and (ii) retail of jewelry products.

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**Table of Contents****17. SEGMENT INFORMATION (CONTINUED)**

Contributions of the major activities, profitability information and asset information are summarized below:

|   | Manufacture<br>and<br>wholesale<br>US\$ | Retail<br>US\$ | Corporate<br>US\$ | Total<br>US\$ |
|---|---|----------------|-------------------|---------------|
| <b>Year ended December 31, 2006</b>   |   |                |                   |               |
| Segment revenue from external customers   | 108,679                                 | 15,112         |                   | 123,791       |
| Income (loss) from operations   | 10,514                                  | 1,456          | (2,228)           | 9,742         |
| Interest income   | 277                                     | 1              | 4                 | 282           |
| Interest expenses   | (3,258)                                 |                |                   | (3,258)       |
| Income before income taxes, minority interests, equity<br>in results of investment securities and extraordinary<br>item | 7,533                                   | 1,457          | (2,224)           | 6,766         |
| Incomes taxes   | (682)                                   | (721)          |                   | (1,403)       |
| Minority interests in consolidated subsidiaries   | (38)                                    |                |                   | (38)          |
| Net income  | 6,813                                   | 736            | (2,224)           | 5,325         |
| Significant non-cash items:   |   |                |                   |               |
| -Depreciation   | 1,425                                   | 614            |                   | 2,039         |
| -Minority interests   | 38                                      |                |                   | 38            |
| -Stock-based compensation cost  | 89                                      |                | 281               | 370           |
| Segment assets  | 103,220                                 | 21,302         |                   | 124,522       |
| Total expenditures for additions to long-lived assets   | 3,078                                   | 1,105          |                   | 4,183         |
| Depreciation and amortization   | 1,425                                   | 614            |                   | 2,039         |

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**Table of Contents****17. SEGMENT INFORMATION (CONTINUED)**

|   | Manufacture<br>and<br>wholesale<br>US\$ | Retail<br>US\$ | Corporate<br>US\$ | Total<br>US\$ |
|---|---|----------------|-------------------|---------------|
| <b>Year ended December 31, 2005</b>   |   |                |                   |               |
| Segment revenue from external customers   | 97,145                                  | 2,501          |                   | 99,646        |
| Income (loss) from operations   | 8,808                                   | (1,847)        | (1,290)           | 5,671         |
| Interest income   | 139                                     |                |                   | 139           |
| Interest expenses   | (1,991)                                 |                |                   | (1,991)       |
| Income before income taxes, minority interests, equity<br>in results of investment securities and extraordinary<br>item | 6,956                                   | (1,847)        | (1,290)           | 3,819         |
| Incomes taxes   | (739)                                   |                |                   | (739)         |
| Minority interests in consolidated subsidiaries   | (20)                                    |                |                   | (20)          |
| Equity in results of investment securities  |   |                |                   |               |
| Extraordinary gain on negative goodwill   | 1,291                                   |                |                   | 1,291         |
| Net income  | 7,488                                   | (1,847)        | (1,290)           | 4,351         |
| Significant non-cash items:   |   |                |                   |               |
| -Depreciation   | 1,154                                   | 214            |                   | 1,368         |
| -Extraordinary gain on negative goodwill  | (1,291)                                 |                |                   | (1,291)       |
| -Minority interests   | 20                                      |                |                   | 20            |
| -Stock-based compensation cost  |   |                | 136               | 136           |
| Segment assets  | 101,260                                 | 6,970          |                   | 108,230       |
| Total expenditures for additions to long-lived assets   | 1,864                                   | 1,005          |                   | 2,869         |
| Depreciation and amortization   | 1,154                                   | 214            |                   | 1,368         |

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**Table of Contents****17. SEGMENT INFORMATION (CONTINUED)**

|   | Manufacture<br>and<br>wholesale<br>US\$ | Retail<br>US\$ | Corporate<br>US\$ | Total<br>US\$ |
|---|---|----------------|-------------------|---------------|
| <b>Year ended December 31, 2004</b>   |   |                |                   |               |
| Segment revenue from external customers   | 76,696                                  | 808            |                   | 77,504        |
| Income (loss) from operations   | 5,636                                   | (543)          | (1,963)           | 3,130         |
| Interest income   | 38                                      |                |                   | 38            |
| Interest expenses   | (902)                                   |                |                   | (902)         |
| Income before income taxes, minority interests, equity in results of investment securities and extraordinary item | 4,772                                   | (543)          | (1,963)           | 2,266         |
| Incomes taxes   | (277)                                   |                |                   | (277)         |
| Equity in results of investment securities  | 133                                     |                |                   | 133           |
| Net income  | 4,628                                   | (543)          | (1,963)           | 2,122         |
| Significant non-cash items:   |   |                |                   |               |
| -Depreciation   | 991                                     | 41             |                   | 1,032         |
| -Amortization and impairment loss on goodwill   | 698                                     |                |                   | 698           |
| -Stock-based compensation cost  |   |                | 11                | 11            |
| Segment assets  | 72,309                                  | 1,364          |                   | 73,673        |
| Total expenditures for additions to long-lived assets   | 560                                     | 167            |                   | 727           |
| Depreciation and amortization   | 991                                     | 41             |                   | 1,032         |

*(a) Geographical areas:*

The following summarizes the Company's revenue from the following geographic areas (based on the location of the customer).

|                                     | <b>Year ended December 31,</b> |        |        |
|-------------------------------------|--------------------------------|--------|--------|
|                                     | <b>2006</b>                    | 2005   | 2004   |
|                                     | <b>US\$</b>                    | US\$   | US\$   |
| Revenue from external customers:    |                                |        |        |
| US & Canada                         | <b>76,889</b>                  | 67,780 | 56,186 |
| Europe and other countries          | <b>24,452</b>                  | 20,527 | 13,062 |
| Japan                               | <b>2,454</b>                   | 3,686  | 4,158  |
| PRC (including Hong Kong and Macau) | <b>19,996</b>                  | 7,653  | 4,098  |
|                                     | <b>123,791</b>                 | 99,646 | 77,504 |

**Table of Contents****17. SEGMENT INFORMATION (CONTINUED)**

(a) Geographical areas (Continued):

|  | <b>As of December 31,</b> |         |
|--|---------------------------|---------|
|  | <b>2006</b>               | 2005    |
|  | <b>US\$</b>               | US\$    |
| Carrying amount of long-lived assets:        |                           |         |
| Hong Kong                                    | <b>5,485</b>              | 3,492   |
| PRC  | <b>4,163</b>              | 3,933   |
| US   | <b>110</b>                | 196     |
| <br>   |                           |         |
| Total long-lived assets (excluding goodwill) | <b>9,758</b>              | 7,621   |
| Reconciling items:                           |                           |         |
| Others                                       | <b>114,764</b>            | 100,609 |
| <br>   |                           |         |
| Total consolidated assets                    | <b>124,522</b>            | 108,230 |

**18. SIGNIFICANT CONCENTRATIONS AND RISKS**(a) *Revenue concentrations*

The Company derived operating revenue from the following major customers, which accounted for over 10% of operating revenue.

|            | <b>Year ended<br/>December 31,<br/>2006</b> |           | <b>Year ended<br/>December 31,<br/>2005</b> |          | <b>Year ended<br/>December 31,<br/>2004</b> |          |
|------------|---|-----------|---|----------|---|----------|
|            | <b>US\$</b>                                 | <b>%</b>  | <b>US\$</b>                                 | <b>%</b> | <b>US\$</b>                                 | <b>%</b> |
| Customer A | <b>12,700</b>                               | <b>10</b> | 10,772                                      | 11       | 5,671                                       | 7        |
| Customer B | <b>10,334</b>                               | <b>8</b>  | 13,093                                      | 13       | 7,234                                       | 9        |
| Customer C | <b>8,523</b>                                | <b>7</b>  | 9,247                                       | 9        | 8,482                                       | 11       |

Trade receivables related to these major customers were US\$1,397, US\$1,247 and US\$763 as of December 31, 2006 respectively and US\$5,492, US\$1,643 and US\$1,160 as of December 31, 2005 respectively.

(b) *Dependence on suppliers*

Gold is the major raw material used in the production of the Company's Jewelry products. The Company purchased gold from banks, gold refiners and commodity dealers who supplied substantially all of the Company's gold needs, which the Company believed was sufficient to meet its requirement.

**Table of Contents****18. SIGNIFICANT CONCENTRATIONS AND RISKS (CONTINUED)***(b) Dependence on suppliers (Continued)*

The major suppliers of gold accounted 10% or more of total purchases:

|            | Year ended<br>December 31,<br>2006 |    | Year ended<br>December 31,<br>2005 |    | Year ended<br>December 31,<br>2004 |    |
|------------|------------------------------------|----|------------------------------------|----|------------------------------------|----|
|            | US\$                               | %  | US\$                               | %  | US\$                               | %  |
| Supplier A | 30,150                             | 37 | 18,031                             | 25 | *                                  |    |
| Supplier B | 3,425                              | 4  | 9,656                              | 14 | 20,067                             | 32 |

\* New supplier since 2005

Trade payables related to these major suppliers were US\$Nil and US\$Nil as of December 31, 2006 and 2005 respectively.

**19. RECLASSIFICATIONS**

Certain prior year amounts in the consolidated statements of operations have been reclassified from other non-operating income to operating revenue to conform to the current year presentation. In addition, certain items categorized as cash flows from operating activities in prior year have been reclassified as cash flows from financing activities in order to conform to current year's presentation in the consolidated statements of cash flows.

The following financial statements line items for the fiscal years 2005 and 2004 were affected by the changes in accounting treatment for the acquisition and the restatement of other revenues.

*a) Change in accounting treatment for the acquisition*

The Company restated the financial statements for the fiscal years 2005 and 2004 as a result of change in accounting treatment for the step acquisition of GIL, after the Company considered the interpretation of SFAS 141 to reflect these transactions in their respective years.

*b) Restatement of other revenues*

The Company restated the financial statements for the fiscal years 2005 and 2004 as a result of change of accounting treatment for the other revenues to be reflected as operating revenue and expenses. The incomes from trading of gemstones of US\$4,914 and its related cost of sales of US\$4,485 were restated from other revenue to operating revenue and costs of goods sold respectively for the year ended December 31, 2005. Rental incomes of US\$120 and US\$125 were restated from other revenue to operating revenue for the year ended December 31, 2005 and 2004 respectively. Realized gain on hedging activities of US\$96 and US\$681 were restated from other revenue to operating expenses for the year ended December 31, 2005 and 2004 respectively.

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Consolidated statement of operations for the year ended December 31, 2005

|   | As<br>originally<br>reported<br>US\$ | As<br>adjusted<br>US\$ | Effect of<br>change<br>US\$ |
|---|--------------------------------------|------------------------|-----------------------------|
| Operating revenue   | 94,612                               | 99,646                 | 5,034                       |
| Cost of goods sold  | (72,642)                             | (77,127)               | (4,485)                     |
| Gross profit  | 21,970                               | 22,519                 | 549                         |
| Operating expenses - Unrealized (loss) gain on derivatives  | (88)                                 | 8                      | 96                          |
| Operating expenses - Impairment loss on goodwill  |                                      |                        |                             |
| Operating income  | 5,026                                | 5,671                  | 645                         |
| Other revenues  | 784                                  | 139                    | (645)                       |
| Income before income taxes, minority interests, equity in results of investment securities and extraordinary item | 3,819                                | 3,819                  |                             |
| Extraordinary gain on negative goodwill   | 378                                  | 1,291                  | 913                         |
| Net income  | 3,438                                | 4,351                  | 913                         |
|   |                                      |                        |                             |
| Basic earnings per share  |                                      |                        |                             |
| Income before extraordinary item  | 0.23                                 | 0.23                   |                             |
| Extraordinary item  | 0.03                                 | 0.09                   | 0.06                        |
| Net income  | 0.26                                 | 0.32                   | 0.06                        |
|   |                                      |                        |                             |
| Diluted earnings per share  |                                      |                        |                             |
| Income before extraordinary item  | 0.21                                 | 0.21                   |                             |
| Extraordinary item  | 0.03                                 | 0.09                   | 0.06                        |
| Net income  | 0.24                                 | 0.30                   | 0.06                        |

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Consolidated statement of operations for the year ended December 31, 2004

|  | As<br>originally<br>reported<br>US\$ | As<br>adjusted<br>US\$ | Effect of<br>change<br>US\$ |
|--|--------------------------------------|------------------------|-----------------------------|
| Operating revenue  | 77,379                               | 77,504                 | 125                         |
| Cost of goods sold   | (61,265)                             | (61,265)               |                             |
| Gross profit   | 16,114                               | 16,239                 | 125                         |
| Operating expenses - Unrealized (loss) gain on derivatives   | (482)                                | 199                    | 681                         |
| Operating expenses - Impairment loss on goodwill   |                                      | (698)                  | (698)                       |
| Operating income   | 3,022                                | 3,130                  | 108                         |
| Other revenues   | 844                                  | 38                     | (806)                       |
| Income before income taxes, minority interests, equity in results of<br>investment securities and extraordinary item | 2,964                                | 2,266                  | (698)                       |
| Extraordinary gain on negative goodwill  |                                      |                        |                             |
| Net income   | 2,820                                | 2,122                  | (698)                       |
| <br>   |                                      |                        |                             |
| Basic earnings per share   |                                      |                        |                             |
| Income before extraordinary item   | 0.25                                 | 0.19                   | (0.06)                      |
| Extraordinary item   |                                      |                        |                             |
| Net income   | 0.25                                 | 0.19                   | (0.06)                      |
| <br>   |                                      |                        |                             |
| Diluted earnings per share   |                                      |                        |                             |

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## Consolidated balance sheet items as of December 31, 2005

|                            | As<br>originally<br>reported<br>US\$ | As adjusted<br>US\$ | Effect of<br>change<br>US\$ |
|----------------------------|--------------------------------------|---------------------|-----------------------------|
| Investment securities, net |                                      |                     |                             |
| Total assets               | 108,230                              | 108,230             |                             |
| Additional paid-in capital | 31,419                               | 31,204              | (215)                       |
| Retained earnings          | 13,609                               | 13,824              | 215                         |
| Total shareholders' equity | 45,008                               | 45,008              |                             |

## Consolidated balance sheet items as of December 31, 2004

|                            | As<br>originally<br>reported<br>US\$ | As adjusted<br>US\$ | Effect of<br>change<br>US\$ |
|----------------------------|--------------------------------------|---------------------|-----------------------------|
| Investment securities, net | 1,792                                | 1,094               | (698)                       |
| Total assets               | 74,371                               | 73,673              | (698)                       |
| Additional paid-in capital | 23,382                               | 23,382              |                             |
| Retained earnings          | 10,171                               | 9,473               | (698)                       |
| Total shareholders' equity | 33,488                               | 32,790              | (698)                       |

## Consolidated statement of cash flow for the year ended of December 31, 2005

|  | As<br>originally<br>reported<br>US\$ | As<br>adjusted<br>US\$ | Effect of<br>change<br>US\$ |
|--|--------------------------------------|------------------------|-----------------------------|
| Cash flows from operating activities:        |                                      |                        |                             |
| Net income                                   | 3,438                                | 4,351                  | 913                         |
| Amortization and impairment loss on goodwill |                                      |                        |                             |
| Extraordinary gain on negative goodwill      | (378)                                | (1,291)                | (913)                       |
| Letters of credit and others                 | 6,464                                |                        | (6,464)                     |
| Net cash used in operating activities        | (7,758)                              | (14,222)               | (6,464)                     |
| Cash flows from financing activities:        |                                      |                        |                             |
| Letters of credit and others                 |                                      | 6,464                  | 6,464                       |
| Net cash provided by financing activities    | 13,986                               | 20,450                 | 6,464                       |

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Consolidated statement of cash flow for the year ended of December 31, 2004

|  | As<br>originally<br>reported<br>US\$ | As<br>adjusted<br>US\$ | Effect of<br>Change<br>US\$ |
|--|--------------------------------------|------------------------|-----------------------------|
| Cash flows from operating activities:        |                                      |                        |                             |
| Net income                                   | 2,820                                | 2,122                  | (698)                       |
| Amortization and impairment loss on goodwill |                                      | 698                    | 698                         |
| Extraordinary gain on negative goodwill      |                                      |                        |                             |
| Letters of credit and others                 | 1,804                                |                        | (1,804)                     |
| Net cash used in operating activities        | (5,690)                              | (7,494)                | (1,804)                     |
| Cash flows from financing activities:        |                                      |                        |                             |
| Letters of credit and others                 |                                      | 1,804                  | 1,804                       |
| Net cash provided by financing activities    | 7,375                                | 9,179                  | 1,804                       |

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**ITEM 19. EXHIBITS**

The following exhibits are being filed as part of this Annual Report on Form 20-F:

- 1.1 Memorandum of Association of the Company\*
- 1.2 Articles of Association of the Company\*
- 1.3 Amendment to Articles of Association of the Company\*
- 4.1 Employment Agreement of Yu Chuan Yih with the Registrant
- 8.1 List of Significant Subsidiaries of the Company
- 11.1 Code of Ethics\*\*
- 12.1 Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)
- 12.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)
- 13.1 Certification of Chief Executive Officer Pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350
- 13.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350

\* Incorporated by reference to the Exhibits to our Registration Statement on Form F-1 and pre-effective and post-effective amendments thereto, SEC File No. 333-7912, declared effective on April 15, 1998.

\*\* Incorporated by reference to the Exhibits to our Annual Report on Form 20-F for the fiscal year ended December 31, 2003.



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**SIGNATURES**

The registrant hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this amended annual report on its behalf.

**LJ INTERNATIONAL INC.**

(Registrant)

Date: June 4, 2008

By: /s/ YU CHUAN YIH

Yu Chuan Yih

Chairman

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**EXHIBIT INDEX**

**Exhibit**

**Number      Description of Exhibit**

|      |  |
|------|--|
| 1.1  | Memorandum of Association of the Company*  |
| 1.2  | Articles of Association of the Company*  |
| 1.3  | Amendment to Articles of Association of the Company*   |
| 4.1  | Employment Agreement of Yu Chuan Yih with the Registrant                                       |
| 8.1  | List of Significant Subsidiaries of the Company  |
| 11.1 | Code of Ethics**   |
| 12.1 | Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)                            |
| 12.2 | Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)                            |
| 13.1 | Certification of Chief Executive Officer Pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350 |
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December 31,  
2003.