Forestar Group Inc. Form 10-K March 02, 2011

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 Form 10-K

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the Fiscal Year Ended December 31, 2010

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period From to

Commission File Number: 001-33662 Forestar Group Inc.

(Exact Name of Registrant as Specified in Its Charter)

Delaware

26-1336998

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

6300 Bee Cave Road Building Two, Suite 500 Austin, Texas 78746-5149

(Address of Principal Executive Offices, including Zip Code)

Registrant s telephone number, including area code: (512) 433-5200

Securities registered pursuant to Section 12(b) of the Act:

**Title of Each Class** 

Name of Each Exchange On Which Registered

Common Stock, par value \$1.00 per share Preferred Share Purchase Rights New York Stock Exchange New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes o No b

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes o No  $\flat$ 

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that

the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b = No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405) is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer b Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o  $No \, b$ 

The aggregate market value of the Common Stock held by non-affiliates of the registrant, based on the closing sales price of the Common Stock on the New York Stock Exchange on June 30, 2010, was approximately \$544 million. For purposes of this computation, all officers, directors, and ten percent beneficial owners of the registrant (as indicated in Item 12) are deemed to be affiliates. Such determination should not be deemed an admission that such directors, officers, or ten percent beneficial owners are, in fact, affiliates of the registrant.

As of February 25, 2011, there were 35,420,348 shares of Common Stock outstanding.

## DOCUMENTS INCORPORATED BY REFERENCE

Selected portions of the Company s definitive proxy statement for the 2011 annual meeting of stockholders are incorporated by reference into Part III of this Form 10-K.

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## PART I

## Item 1. Business.

#### Overview

Forestar Group Inc. is a real estate and natural resources company. We own directly or through ventures over 220,000 acres of real estate located in nine states and 12 markets and about 606,000 net acres of mineral interests. We have over 197,000 acres of timber on our real estate and about 18,000 acres of timber under lease. In 2010, we generated revenues of \$101 million and net income of \$5 million. Unless the context otherwise requires, references to we, us, our and Forestar mean Forestar Group Inc. and its consolidated subsidiaries. Unless otherwise indicated, information is presented as of December 31, 2010, and references to acreage owned include all acres owned by ventures regardless of our ownership interest in a venture.

We manage our operations through three business segments:

Real estate.

Mineral resources, and

Fiber resources.

A summary of business segment assets at year-end 2010 follows:

Our real estate segment provided 67 percent of our 2010 consolidated revenues. We secure entitlements and develop infrastructure, primarily for single-family residential and mixed-use communities. We own about 167,000 acres in a broad area around Atlanta, Georgia, with the balance located primarily in Texas. We invest in projects principally in our strategic growth corridors, regions across the southern half of the United States that possess key demographic and growth characteristics that we believe make them attractive for long-term real estate investment.

We have 18 real estate projects representing about 30,000 acres in the entitlement process, principally in Georgia. We also have 76 entitled, developed or under development projects in seven states and 11 markets encompassing over 16,000 remaining acres, comprised of land planned for over 27,000 residential lots and about 2,400 commercial acres, principally in the major markets of Texas. We own and manage projects both directly and through ventures. We sell land at any point within the value chain when additional time required for entitlement or investment in development will not meet our return criteria. In 2010, we sold over

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5,800 acres of undeveloped land through our retail land sales program at an average price of about \$3,500 per acre.

Our mineral resources segment provided 25 percent of our 2010 consolidated revenues. We promote the exploitation, exploration and development of oil and gas on our 606,000 net mineral acres. The four principal areas of ownership are Texas, Louisiana, Alabama and Georgia. The majority of our revenues are from oil and gas royalties from over 490 producing wells owned and operated by third parties in Texas and Louisiana and lease bonus payments. Historically, these operations require low capital investment and are low risk.

Our fiber resources segment provided 8 percent of our 2010 consolidated revenues. We sell wood fiber from our land, primarily in Georgia, and lease land for recreational uses. We have about 197,000 acres of timber on our land and about 18,000 acres of timber under lease.

Our real estate origins date back to the 1955 incorporation of Lumbermen s Investment Corporation, which in 2006 changed its name to Forestar (USA) Real Estate Group Inc. We have a decades-long legacy of residential and commercial real estate development operations, primarily in Texas. Our mineral resources origins date back to the mid-1940s when we started leasing our oil and gas mineral interests to third-party exploration and production companies. In 2006, Temple-Inland Inc. began reporting Forestar Real Estate Group as a separate business segment. On December 28, 2007, Temple-Inland distributed all of the issued and outstanding shares of our common stock to its stockholders, which we will refer to in this Annual Report on Form 10-K as the spin-off.

Leveraging over 300 years of real estate, oil and gas, and other natural resources experience, we believe our management team brings extensive knowledge and expertise which better positions us to recognize and responsibly deliver the greatest value from every acre.

## **Strategy**

Our strategy is:

Recognizing and responsibly delivering the greatest value from every acre; and

Growing through strategic and disciplined investments.

We are focused on delivering the greatest value from every acre through the entitlement and development of strategically-located residential and mixed-use communities. We secure entitlements by delivering thoughtful plans and balanced solutions that meet the needs of the communities where we operate. Moving land through the entitlement and development process creates significant real estate value. Residential development activities target lot sales to national and regional home builders who build quality products and have strong and effective marketing and sales programs. The lots we deliver in the majority of our communities are for mid-priced homes, predominantly in the first and second move-up categories. We also actively market and sell undeveloped land through our retail sales program. We may develop multifamily commercial tracts ourselves or for other commercial tracts we may either sell to or venture with developers that specialize in the construction and operation of income producing properties.

We seek to maximize value from our oil and gas mineral interests by increasing the acreage leased, lease rates, royalty interests and additional participation in production in the form of non-operating working interests. We realize value from our undeveloped land by selling fiber and by managing it for future real estate development and conservation uses. We also generate cash flow and create additional value through recreational leases.

We are committed to disciplined investment in our business. Approximately 65 of our real estate projects were acquired in the open market, with the remainder coming from the entitlement efforts associated with our low basis

lands principally located in and around Atlanta, Georgia. In 2010, we acquired a 401 unit, Class A multifamily property in Houston, Texas for \$49,100,000.

Our portfolio of assets in combination with our strategy, management expertise, stewardship and reinvestment in our business, position Forestar to maximize and grow long-term value for shareholders.

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## **Strategic Initiatives**

In 2009, we announced our near-term strategic initiatives to enhance shareholder value by: generating significant cash flow, principally from the sale of about 175,000 acres of higher and better use timberland; reducing debt by approximately \$150 million; and repurchasing up to 20 percent of our common stock.

In 2009, we sold about 95,000 acres of timber and timberland in Georgia and Alabama for approximately \$159 million in two transactions generating combined net proceeds of \$154 million, which were principally used to reduce debt and pay taxes. These transactions resulted in a combined gain on sale of assets of \$104 million.

In 2010, we sold about 24,000 acres of timber and timberland in Georgia, Alabama and Texas for \$39 million in seven transactions generating combined net proceeds of \$38 million, which were principally used to reinvest in qualifying real estate under Internal Revenue Code (IRC) Section 1031. These transactions resulted in a combined gain on sale of assets of \$29 million. In addition, in third quarter 2010, we repurchased 1,000,987 shares of our common stock at a cost of \$15 million.

At year-end 2010, assets held for sale under these strategic initiatives includes about 55,000 acres of undeveloped land with a carrying value of \$14 million and related timber with a carrying value of \$7 million. Though we continue to actively market this land, market conditions for timberland have deteriorated since second quarter 2009 due to increased investor return requirements, limited availability of financing and alternate investment options for buyers in the marketplace. We are a disciplined seller, and as a result, additional time will be required to complete the sale of these assets.

## 2010 Highlights

In addition to the strategic initiative land sales described above, highlights during 2010 include:

Opening of the JW Marriott<sup>®</sup> San Antonio Hill Country Resort & Spa at Cibolo Canyons, entitling us to receive revenues related to hotel occupancy and sales taxes through 2034 from the 1,002 room hotel and golf resort:

Leasing over 16,900 net mineral acres to oil and natural gas companies for exploration and production activities:

Entitling two projects which include over 1,000 acres, representing over 2,500 planned residential lots and 75 commercial acres:

Acquiring a multifamily project in Houston, Texas with tax deferred IRC Section 1031 timberland sales proceeds and non-recourse borrowings;

Repurchasing over one million shares of our common stock; and

Acquiring a water resources company focused on providing sustainable volumes of ground water to central Texas and the Interstate-35 growth corridor.

## **Real Estate**

In our real estate segment, we conduct a wide array of project planning and management activities related to the acquisition, entitlement, development and sale of real estate, primarily residential and mixed-use communities. We

own and manage our projects either directly or through ventures, which we use to achieve a variety of business objectives, including more effective capital deployment, risk management, and leveraging a partner s local market contacts and expertise.

We have real estate in nine states and 12 markets encompassing over 220,000 acres, including about 167,000 acres located in a broad area around Atlanta, Georgia, with the balance located primarily in Texas. Our development projects are principally located in the major markets of Texas.

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Our strategy for creating value in our real estate segment is to move acres up the value chain by moving land located in growth corridors but not yet entitled, through the entitlement process, and into development. The chart below depicts our real estate value chain:

We have over 174,000 undeveloped acres located in the path of population growth. As markets grow and mature, we intend to secure the necessary entitlements, the timing for which varies depending upon the size, location, use and complexity of a project. We have almost 30,000 acres in the entitlement process, which includes obtaining zoning and access to water, sewer and roads. Additional entitlements, such as flexible land use provisions, annexation, and the creation of local financing districts generate additional value for our business and may provide us the right to reimbursement of major infrastructure costs. We have over 16,000 acres entitled, developed and under development, comprised of land planned for over 27,000 residential lots and about 2,400 commercial acres. We use return criteria, which include return on cost, internal rate of return, and cash multiple, when determining whether to invest initially or make additional investment in a project. When investment in development meets our return criteria, we will initiate the development process with subsequent sale of lots to homebuilders or, for commercial tracts, internal development, sale to or venture with commercial developers. We sell land at any point within the value chain when additional time required for entitlement or investment in development will not meet our return criteria. In 2010, we sold over 5,800 acres of undeveloped land through our retail land sales program at an average price of about \$3,500 per acre.

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A summary of our real estate projects in the entitlement process (a) at year-end 2010 follows:

Project	County	Market	Project Acres <sup>(b)</sup>
California			
Hidden Creek Estates	Los Angeles	Los Angeles	700
Terrace at Hidden Hills	Los Angeles	Los Angeles	30
Georgia			
Ball Ground	Cherokee	Atlanta	500
Burt Creek	Dawson	Atlanta	970
Crossing	Coweta	Atlanta	230
Dallas Highway	Haralson	Atlanta	1,060
Fincher Road	Cherokee	Atlanta	3,890
Fox Hall	Coweta	Atlanta	960
Garland Mountain	Cherokee/Bartow	Atlanta	350
Home Place	Coweta	Atlanta	1,510
Martin s Bridge	Banks	Atlanta	970
Mill Creek	Coweta	Atlanta	770
Serenity	Carroll	Atlanta	440
Waleska	Cherokee	Atlanta	150
Wolf Creek	Carroll/Douglas	Atlanta	12,230
Yellow Creek	Cherokee	Atlanta	1,060
Texas			
Lake Houston	Harris/Liberty	Houston	3,700
San Jacinto	Montgomery	Houston	150
Total			29,670

- (a) A project is deemed to be in the entitlement process when customary steps necessary for the preparation of an application for governmental land-use approvals, like conducting pre-application meetings or similar discussions with governmental officials, have commenced, or an application has been filed. Projects listed may have significant steps remaining, and there is no assurance that entitlements ultimately will be received.
- (b) Project acres, which are the total for the project regardless of our ownership interest, are approximate. The actual number of acres entitled may vary.

## **Products**

The majority of our projects are single-family residential and mixed-use communities. In some cases, commercial land uses within a project enhance the desirability of the community by providing convenient locations for resident support services. We sometimes undertake projects consisting exclusively of commercial tracts and, on occasion, we invest in a venture to develop a single commercial project.

We develop lots for single-family homes and may develop multifamily properties on our commercial tracts. In addition, we sell commercial tracts that are substantially ready for construction of buildings for retail, office, industrial

or other commercial uses. We sell residential lots primarily to national and regional homebuilders and, to a lesser extent, local homebuilders. We have 76 entitled, developed or under development projects in seven states and 11 markets, principally in the major markets of Texas, encompassing over 16,000 remaining acres, comprised of land planned for over 27,000 residential lots and about 2,400 commercial acres. We focus our lot sales on the first and second move-up primary housing categories. First and second move-up segments are homes priced above entry-level products yet below the high-end and custom home segments. We reduced investment in real estate development in 2010 as we focused development on

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markets and products which continued to generate sales. We also actively market and sell undeveloped land through our retail sales program.

Commercial tracts are developed internally or sold to or ventured with commercial developers that specialize in the construction and operation of income producing properties, such as apartments, retail centers, or office buildings. We sell land designated for commercial use to national retailers and to regional and local commercial developers. We have about 2,400 acres of entitled land designated for commercial use.

One of our current significant mixed-use projects is Cibolo Canyons in the San Antonio market area. Cibolo Canyons is a 2,100 acre mixed-use development planned to include approximately 1,400 residential lots, of which 640 have been sold as of year-end 2010 at an average price of \$65,000 per lot. The residential component is planned to include not only traditional single-family homes but also an active adult section and condominiums. Our commercial component is planned to include about 220 acres designated for multifamily and retail uses, of which 64 acres have been sold as of year-end 2010. Located at Cibolo Canyons is the JW Marriott® San Antonio Hill Country Resort & Spa, a 1,002 room destination resort and two PGA Tour® Tournament Players Club® (TPC) golf courses designed by Pete Dye and Greg Norman. The resort hotel began operations on January 22, 2010. We have the right to receive from a legislatively created special purpose improvement district (SPID) 9 percent of hotel occupancy revenues and 1.5 percent of other resort sales revenues collected as taxes by the SPID through 2034 and to reimbursement of certain infrastructure costs related to the mixed-use development.

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A summary of activity within our projects in the development process, which includes entitled <sup>(a)</sup>, developed and under development real estate projects, at year-end 2010 follows:

				Resident Lots Sold	ial Lots <sup>(c)</sup>		nercial <sup>'es(d)</sup>
Project	County	Market	Interest Owned <sup>(b)</sup>	Since Inception	Lots Remaining	Since Inception	Acres Remaining
Projects we own California							
San Joaquin River Colorado	Contra Costa/Sacramento	Oakland	100%				288
<b>Buffalo Highlands</b>	Weld	Denver	100%		164		
Johnstown Farms	Weld	Denver	100%	115	494	2	8
Pinery West	Douglas	Denver	100%				115
Stonebraker	Weld	Denver	100%		603		13
Westlake Highlands	Jefferson	Denver	100%	21			
Texas							
Arrowhead Ranch	Hays	Austin	100%		259		6
Caruth Lakes	Rockwall	Dallas/Fort Worth	100%	310	339		
Cibolo Canyons	Bexar	San Antonio	100%	640	775	64	157
Harbor Lakes	Hood	Dallas/Fort Worth	100%	201	248	2	12
Hunter s Crossing	Bastrop	Austin	100%	340	150	38	71
La Conterra	Williamson	Austin	100%	76	424		58
Maxwell Creek	Collin	Dallas/Fort Worth	100%	700	299	10	
Oak Creek Estates	Comal	San Antonio	100%	69	578	13	
The Colony	Bastrop	Austin	100%	412	734	22	31
The Gables at North Hill	Collin	Dallas/Fort Worth	100%	199	84		
The Preserve at Pecan Creek	Denton	Dallas/Fort Worth	100%	306	512		9
The Ridge at Ribelin Ranch	Travis	Austin	100%			179	16
Westside at	Williamson	Austin	100%	1,318	196	66	
Buttercup Creek Other projects (9)	Various	Various	100%	1,554	18	197	24
Georgia Towne West	Bartow	Atlanta	100%		2,674		121
					•		
Other projects (13)	Various	Atlanta	100%		2,934		705
Missouri and Utah	Various	Various	1000	450	06		
Other projects (2)	Various	Various	100%	458	96		
				6,719	11,581	593	1,634

Projects in entities we consolidate Texas

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	9	3					
City Park	Harris	Houston	75%	1,134	177	50	115
Lantana	Denton	Dallas/Fort Worth	55%(e)	593	1,639		
Light Farms	Collin	Dallas/Fort Worth	65%		2,868		
Stoney Creek	Dallas	Dallas/Fort Worth	90%	107	647		
Timber Creek	Collin	Dallas/Fort Worth	88%		614		
Other projects (5)	Various	Various	Various	953	254	26	25
r · J · · · · · · · · · · · · · · · · ·					-		
				2,787	6,199	<b>76</b>	140
Total owned and				9,506	17,780	669	1,774
consolidated							
<b>.</b>							
•	that we account for using	the equity method					
Georgia	D1.1'	A 41 4 -	<b>5</b> 007	(2)	115	26	112
Seven Hills	Paulding	Atlanta	50%	636	445	26	113
The Georgian	Paulding	Atlanta	38%	288	1,097	2	
Other projects (4)	Various	Atlanta	Various	1,820	77	3	
Texas	<b>m</b>	D 11 / D . W . 1	<b>5</b> 0 <i>c</i> 4	222	0.67		
Bar C Ranch	Tarrant	Dallas/Fort Worth	50%	232	967		2
Entrada	Travis	Austin	50%	200	821		3
Fannin Farms West	Tarrant	Dallas/Fort Worth	50%	309	72		15
Harper s Preserve	Montgomery	Houston	50%		1,722		72
Lantana	Denton	Dallas/Fort Worth	Various <sup>(e)</sup>	1,436	116	14	76
Long Meadow	Fort Bend	Houston	19%	693	1,390	87	133
Farms	_						
Southern Trails	Brazoria	Houston	40%	452	575		
Stonewall Estates	Bexar	San Antonio	25%	261	121		
Summer Creek	Tarrant	Dallas/Fort Worth	50%	796	478		71
Ranch							
Summer Lakes	Fort Bend	Houston	50%	345	778	56	
Village Park	Collin	Dallas/Fort Worth	50%	356	211	3	2
Waterford Park	Fort Bend	Houston	50%		210		90
Other projects (2)	Various	Various	Various	296	228		15
Florida							
Other projects (3)	Various	Tampa	Various	519	326		
Total in ventures				8,439	9,634	189	590
Combined total				17,945	27,414	858	2,364

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- (a) A project is deemed entitled when all major discretionary governmental land-use approvals have been received. Some projects may require additional permits and/or non-governmental authorizations for development.
- (b) Interest owned reflects our net equity interest in the project, whether owned directly or indirectly. There are some projects that have multiple ownership structures within them. Accordingly, portions of these projects may appear as owned, consolidated or accounted for using the equity method.
- (c) Lots are for the total project, regardless of our ownership interest. Lots remaining represent vacant developed lots, lots under development and future planned lots and are subject to change based on business plan revisions.
- (d) Commercial acres are for the total project, regardless of our ownership interest, and are net developable acres, which may be fewer than the gross acres available in the project.
- (e) The Lantana project consists of a series of 18 partnerships in which our voting interests range from 25 percent to 55 percent. We account for three of these partnerships using the equity method and we consolidate the remaining partnerships.

A summary of our significant commercial and income producing properties at year-end 2010 follows:

Project	County	Market	$\begin{array}{c} Interest \\ Owned^{(a)} \end{array}$	Туре	Description
Broadstone Memorial	Harris	Houston	100%	Multifamily	401 unit luxury
Diodustone Memoriai	Travis	Austin	10070	Hotel	apartment 413 guest rooms and
Radisson Hotel			100%		suites
Palisades West	Travis	Austin	25%	Office	375,000 square feet
	Williamson	Austin		Multifamily	414 unit luxury
Las Brisas			59%		apartment

<sup>(</sup>a) Interest owned reflects our net equity interest in the project, whether owned directly or indirectly.

#### Markets

Current U.S. market conditions in the single-family residential industry continue to be difficult, characterized by depressed sales volumes and prices, increased foreclosures, high unemployment rates and low consumer confidence. While all markets are being negatively affected by overall poor economic conditions, not all geographic areas and products have been affected to the same extent or with equal severity. These difficult market conditions may continue throughout 2011.

We target investments primarily in markets within our strategic growth corridors, which we define as areas possessing favorable growth characteristics for population, employment and household formation. These markets are generally located across the southern half of the U.S., and we believe they represent attractive long-term real estate investment opportunities. Demand for residential lots, single-family housing, and commercial land is substantially influenced by these growth characteristics, as well as by immigration and in-migration. Currently, most of our development projects are located within the major markets of Texas.

Our ten strategic growth corridors encompass 165,000 square miles, or approximately 5 percent of the total land area in the U.S. According to 2005 census data, 85 million people, 29 percent of the U.S. total, reside in these corridors. The population density in these growth corridors is almost seven times the national average and is projected to grow at nine times the national average between 2000 and 2030. During that time, the corridors are projected to garner approximately 43 percent of the nation s population growth and 38 percent of total employment growth. Estimated housing demand from these ten growth corridors from 2000 to 2030 exceeds 23 million new homes.

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## Forestar Strategic Growth Corridors

Our strategy includes not only entitlement and development on our own lands but also growth through strategic and disciplined investment in acquisitions that meet our investment criteria. We continually monitor the markets in our strategic growth corridors for opportunities to purchase developed lots and land at prices that meet our return criteria.

## Competition

We face competition for the acquisition, entitlement, development and sale of real estate in our markets. Our major competitors include other landowners who market and sell undeveloped land and numerous national, regional and local developers. In addition, our projects compete with other development projects offering similar amenities, products and/or locations. Competition also exists for investment opportunities, financing, available land, raw materials and labor, with entities that may possess greater financial, marketing and other resources than us. The presence of competition may increase the bargaining power of property owners seeking to sell. These competitive market pressures sometimes make it difficult to acquire, entitle, develop or sell land at prices that meet our return criteria. Some of our real estate competitors are well established and financially strong, may have greater financial resources than we do, or may be larger than us and/or have lower cost of capital and operating costs than we have and expect to have.

The land acquisition and development business is highly fragmented, and we are unaware of any meaningful concentration of market share by any one competitor. Enterprises of varying sizes, from individuals or small companies to large corporations, actively engage in the real estate development business. Many competitors are local, privately-owned companies. We have a few regional competitors and virtually no national competitors other than national homebuilders that, depending on business cycles and market

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conditions, may enter or exit the real estate development business in some locations to develop lots on which they construct and sell homes. There are very few national homebuilders currently developing lots. During periods when access to capital is restricted, participants with weaker financial conditions tend to be less active. We believe the current environment is one where participants with stronger financial conditions will have a competitive advantage and where fewer participants will be active.

#### **Mineral Resources**

We lease our mineral interests to third parties for the exploration and production of oil and gas, principally in Texas and Louisiana. When we lease our mineral interests, we may negotiate a lease bonus payment and retain a royalty interest and may take an additional participation in production, including a non-operating working interest. Non-operating working interests refer to well interests in which we pay a share of the costs to drill, complete and operate a well and receive a proportionate share of the production revenues. We are not an operator with respect to any of the oil and gas activities on our properties.

Our royalty revenues are contractually defined and based on a percentage of production and are received in cash. Our royalty revenues fluctuate based on changes in the market prices for oil and gas, the inevitable decline in production in existing wells, and other factors affecting the third-party oil and gas exploration and production companies including the cost of development and production.

#### **Products**

We own mineral interests on approximately 606,000 net acres principally in Texas, Louisiana, Georgia and Alabama. All our oil and gas mineral interests are located in the United States. Our minerals revenue is primarily from lease bonus payments, delay rentals, oil and gas royalty interests, non-operating working interests and other related activities. We engage in leasing certain portions of these oil and gas mineral interests to third parties for the exploration and production of oil and gas, and we are increasingly leveraging our mineral interests to participate in wells drilled on or near our mineral acreage.

Our strategy for maximizing value from our mineral interests is to move acres up the minerals value chain by increasing the net acreage leased, the lease bonus amount per acre and the size of retained royalty interests. Additionally, we may participate in non-operating working interests in the drilling, completion and production of oil and gas on or nearby our mineral interests. The chart below depicts our minerals value chain.

Of our 606,000 net acres of mineral interests, about 488,000 net acres are available for lease. We have about 118,000 net acres leased for exploration activities, of which about 30,000 net acres are held by production from over 490 oil and gas wells that are owned and operated by others.

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Our principal areas of ownership follow:

## **East Texas and Gulf Coast Basins**

We have about 251,000 net mineral acres in East Texas and about 144,000 net mineral acres in Louisiana located within the East Texas and Gulf Coast Basins. These basins contain numerous oil and gas producing formations consisting of conventional, unconventional, and tight sand reservoirs. Of these reservoirs, we have mineral interests in and around production trends in the Wilcox, Frio, Cockfield, James Lime, Pettet, Travis Peak, Cotton Valley, Austin Chalk, Haynesville Shale, and Bossier formations.

## **Fort Worth Basin**

We have about 1,000 net mineral acres in the Fort Worth Basin. This basin contains numerous oil and gas producing formations consisting of conventional, unconventional, and tight sand reservoirs. Of these reservoirs, we have mineral interests in and around the Barnett Shale.

## Alabama & Georgia

We have about 40,000 net mineral acres in Alabama and about 168,000 net mineral acres in Georgia. These areas have historically had very little oil and gas exploration activity, although since 2006 there has been activity in the Floyd and Conesuega Shales in and around our mineral interests.

A summary of our mineral acres (a) at year-end 2010 follows:

State	Unleased	Leased <sup>(b)</sup> (Ne	Held By Production <sup>(c)</sup> t acres)	Total <sup>(d)</sup>
Texas	157,000	70,000	25,000	252,000
Louisiana	121,000	18,000	5,000	144,000
Georgia	168,000			168,000
Alabama	40,000			40,000
California	1,000			1,000
Indiana	1,000			1,000
	488,000	88,000	30,000	606,000

- (b) Includes leases in primary lease term or for which a delayed rental payment has been received.
- (c) Acres being held by production are producing oil or natural gas in paying quantities.
- (d) Texas, Louisiana, California and Indiana net acres are calculated as the gross number of surface acres multiplied by our percentage ownership of the mineral interest. Alabama and Georgia net acres are calculated as the gross number of surface acres multiplied by our estimated percentage ownership of the mineral interest based on

<sup>(</sup>a) Includes ventures.

county sampling. Excludes 463 net mineral acres located in Colorado including 382 acres leased and 26 acres held by production.

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A summary of our Texas and Louisiana mineral acres (a) by county or parish at year-end 2010 follows:

	Texas		Louisiana <sup>(b)</sup>
County	Net Acres	Parish	Net Acres
Trinity	46,000	Beauregard	79,000
Angelina	42,000	Vernon	39,000
Houston	29,000	Calcasieu	17,000
Anderson	25,000	Allen	7,000
Cherokee	24,000	Rapides	1,000
Sabine	23,000	Other	1,000
Red River	14,000		144,000
Newton	13,000		
San Augustine	13,000		
Jasper	12,000		
Other	11,000		
	252,000		

<sup>(</sup>a) Includes ventures.

(b) A significant portion of our Louisiana net mineral acres were severed from the surface estate shortly before our spin-off. Under Louisiana law, portions of our net mineral acres that are not producing minerals upon the tenth anniversary of severance from the surface estate will revert back to the surface estate owner.

Leasing mineral acres for exploration and production creates significant value because we may negotiate a lease bonus payment and retain a royalty interest in all revenues generated by the lessee from oil and gas production. The significant terms of these arrangements include granting the exploration company the rights to oil or gas it may find and requiring that drilling be commenced within a specified period. In return, we may receive an initial payment (bonus), subsequent payments if drilling has not started within the specified period (delay rentals), and a percentage interest in the value of any oil or gas produced (royalties). If no oil or gas is produced during the required period, all rights are returned to us. Our capital requirements are minimal and primarily consist of acquisition costs allocated to mineral interests and administrative costs.

Most leases are for a three-year term although a portion or all of a lease may be extended by the lessee as long as actual production is occurring. Financial terms vary based on a number of market factors including the location of the mineral interest, the number of acres subject to the agreement, our mineral interest, proximity to transportation facilities such as pipelines, depth of formations to be drilled and risk. From our retained royalty interests in production sold by third-party exploration and production companies, we received an average net price per barrel of oil of \$73.09 in 2010, \$56.85 in 2009 and \$106.66 in 2008 and per thousand cubic feet of gas of \$4.26 in 2010, \$4.10 in 2009 and \$8.76 in 2008.

We have water interests in about 1.6 million acres which includes a 45 percent nonparticipating royalty interest in groundwater produced or withdrawn for commercial purposes or sold from approximately 1.4 million acres in Texas, Louisiana, Georgia and Alabama, and about 17,800 acres of ground water leases in central Texas acquired in 2010. We have not received significant income from these interests.

## **Proved Developed Reserves**

In December 2009, we adopted revised oil and gas reserve estimation and disclosure requirements to conform to the U.S. Securities and Exchange Commission (SEC) Modernization of Oil and Gas Reporting rules, which were issued in December 2008. The rules require disclosure of proved reserves using the twelve-month average beginning-of-month price for the year, rather than year-end prices. These same twelve month average prices are also used in calculating the amount of (and changes in) future net cash inflows related to the standardized measure of discounted future net cash flows.

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Our net proved developed oil and natural gas reserves as of year-end 2010, 2009 and 2008, all of which are located in the United States, have been estimated by Netherland, Sewell & Associates, Inc. (NSAI) in accordance with the definitions and guidelines of the SEC. This reserve information does not include estimates of reserves and future cash flows associated with proved undeveloped reserves or any potential value related to our over 576,000 undeveloped net mineral acres because we are solely royalty and non-operating working interest owners and as a result we do not determine whether or when undeveloped reserves will be converted to developed reserves. The third-party operators to which we lease our mineral interests do not provide us with their adopted development plans related to our royalty interests.

Net quantities of proved developed oil and natural gas reserves, principally located in the East Texas, Gulf Coast and Fort Worth Basins, related to our royalty and non-operating working interests follows:

	Net	Net Reserves		
	Oil (Barrels)	Natural Gas (Mcf)		
	(In thousands)			
Consolidated entities:				
Year-end 2010	609	6,659		
Year-end 2009	580	6,660		
Year-end 2008	457	7,538		
Our share of ventures accounted for using the equity method:				
Year-end 2010		3,871		
Year-end 2009		2,508		
Year-end 2008		125		
Total consolidated and our share of equity method ventures:				
Year-end 2010	609	10,530		
Year-end 2009	580	9,168		
Year-end 2008	457	7,663		

We do not have any estimated reserves of synthetic oil, synthetic natural gas or products of other non-renewable natural resources that are intended to be upgraded into synthetic oil and gas.

Reserve estimates were based on the economic and operating conditions existing at year-end 2010, 2009 and 2008. For 2010 and 2009, oil prices are based on a twelve month average price of \$75.96 and \$57.65 per barrel of West Texas Intermediate Crude and natural gas prices are based on a twelve month average price of \$4.38 and \$3.87 per MMBTU per the Henry Hub spot market. For 2008, oil prices are based on a year-end 2008, West Texas Intermediate posted price of \$41.00 per barrel and natural gas prices are based on a year-end 2008, Henry Hub spot market price of \$5.71 per MMBTU. All prices were adjusted for quality, transportation fees and regional price differentials. Since the determination and valuation of proved developed reserves is a function of the interpretation of engineering and geologic data and prices for oil and natural gas and the cost to produce these reserves, the reserves presented should be expected to change as future information becomes available. For an estimate of the standardized measure of discounted future net cash flows from proved developed oil and natural gas reserves, see Note 22 Supplemental Oil and Gas Disclosures (Unaudited) to our consolidated financial statements included in this Annual Report on Form 10-K.

The process of estimating oil and natural gas reserves is complex involving decisions and assumptions in evaluating the available geological, geophysical, engineering and economic data. Accordingly, these estimates are imprecise.

Actual future production, oil and natural gas prices, revenues, taxes and quantities of recoverable oil and natural gas reserves might vary from those estimated. Any variance could materially affect the estimated quantities and present value of proved developed reserves. In addition, we may adjust estimates of proved developed reserves to reflect production history, development, prevailing oil and natural gas prices and other factors, many of which are beyond our control.

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The primary internal technical person in charge of overseeing our reserves estimates has a Bachelor of Science in Petroleum Engineering and a Masters of Business Administration in Finance and Accounting. He has over 30 years of experience in the exploration and production business as well as experience in gas processing, refining and marketing, coal, geothermal, manufactured utilities and electricity generation.

As part of our internal control over financial reporting, we have a process for reviewing well production data and division of interest percentages prior to submitting well level data to NSAI to prepare reserve estimates on our behalf. Prior to inclusion in the Annual Report on Form 10-K, our primary internal technical person and other members of management review the reserve estimates prepared by NSAI, including the underlying assumptions and estimates upon which they are based, for accuracy and reasonableness.

#### **Production**

Oil and natural gas produced and average unit prices related to our royalty and non-operating working interests follows:

	2010	Foi	the Year 2009	2008
Consolidated entities:				
Oil production (barrels)	115,400		107,200	87,900
Average price per barrel	\$ 73.09	\$	56.85	\$ 106.66
Natural gas production (millions of cubic feet)	1,223.6		1,411.6	1,363.4
Average price per thousand cubic feet	\$ 4.32	\$	4.12	\$ 8.76
Our share of ventures accounted for using the equity method:				
Natural gas production (millions of cubic feet)	572.8		82.1	
Average price per thousand cubic feet	\$ 4.12	\$	3.80	\$
Total consolidated and our share of equity method ventures:				
Oil production (barrels)	115,400		107,200	87,900
Average price per barrel	\$ 73.09	\$	56.85	\$ 106.66
Natural gas production (millions of cubic feet)	1,796.4		1,493.7	1,363.4
Average price per thousand cubic feet	\$ 4.26	\$	4.10	\$ 8.76

At year-end 2010, production lifting costs, which exclude ad valorem and severance taxes, were \$1.29 per Mcfe (thousand cubic feet equivalent) related to six wells in which we have a non-operating working interest. At year-end 2009, production lifting costs were \$1.14 per Mcfe related to six wells in which we have a non-operating working interest. In 2008, this information was not available to us.

## Drilling and Other Exploratory and Development Activities; Present Activities

We did not drill any wells or conduct any other exploratory or development activities in 2010, 2009 or 2008, and we are not presently conducting any such activities. In 2010, third-party oil and gas operators to whom we have leased our minerals drilled seven exploratory wells and 16 productive development wells within units where we own mineral interests. In 2009, third-party oil and gas operators to whom we have leased our minerals drilled seven exploratory wells and 24 productive development wells within units where we own mineral interests. At year-end 2010, there were no wells being drilled by third-party oil and gas operators on units where we own an interest; however, there were two wells that were in some stage of the completion process requiring additional activities prior to generating sales.

# **Delivery Commitments**

We have no oil or natural gas delivery commitments.

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## Wells and Acreage

The number of wells owned and operated by third parties to whom we have leased our minerals, as of year-end 2010, 2009 and 2008, follows:

	Wells <sup>(a)</sup>		
	Oil	<b>Natural Gas</b>	Total
Consolidated entities:			
Year-end 2010	262	209	471
Year-end 2009	262	194	456
Year-end 2008	257	181	438
Ventures accounted for using the equity method:			
Year-end 2010		23	23
Year-end 2009		16	16
Year-end 2008		1	1
Total consolidated and equity method ventures:			
Year-end 2010	262	232	494
Year-end 2009	262	210	472
Year-end 2008	257	182	439

(a) We have royalty interests in all wells at year-end 2010, 2009 and 2008. We also have non-operating working interests in six of these wells at year-end 2010 and 2009 and in three of these wells at year-end 2008. Total net wells from our royalty interests are 43, 41 and 38 at year-end 2010, 2009 and 2008. Net wells from our non-operating working interests are not significant.

We did not have any wells with production of synthetic oil, synthetic natural gas or products of other non-renewable natural resources that are intended to be upgraded into synthetic oil and gas as of year-end 2010, 2009 or 2008. We do not have any plugging liabilities as a royalty interest owner, and we believe any liability as a non-operating working interest owner is not significant.

At year-end 2010, our proved developed acreage includes 30,000 net mineral acres in which we have royalty interests. In addition, we have over 576,000 net undeveloped mineral acres of which 88,000 net acres are leased to third parties for oil and gas exploration and development.

## Markets

Oil and gas revenues are influenced by the prices of these commodities as determined by both regional and global markets. Mineral leasing activity is influenced by the location of our mineral interests relative to existing or projected oil and gas reserves and by the proximity of successful extractive efforts to our mineral interests.

## Competition

In locations where our mineral interests are close to producing wells and proven reserves, other parties will compete to lease our mineral interests. Conversely, where our mineral interests are close to areas where reserves have not been discovered, we may receive nominal interest in leasing our minerals. When oil and natural gas prices are higher, we are likely to receive greater interest in leasing our minerals close to producing areas because the economics will

support more exploration and extraction activities. Portions of our Texas and Louisiana minerals are proximate to producing wells and proven reserves.

We have little competition from others related to our leasing activities and resulting non-operating working interests. These wells historically have been drilled on or near our owned mineral interests, which allow us to achieve favorable terms from the oil and natural gas operators.

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## **Fiber Resources**

We sell wood fiber from portions of our land, primarily in Georgia, and lease land for recreational uses.

## **Products**

We have over 197,000 acres of timber on our lands and about 18,000 acres of timber under lease. In 2010, we sold at market prices, primarily to Temple-Inland, over 537,000 tons of timber from our lands. We manage our timberland in accordance with the Sustainable Forestry Initiative® program of Sustainable Forestry Initiative, Inc. At year-end 2010, about 198,000 acres of our land, primarily in Georgia, are leased for recreational purposes. Most recreational leases are for a one-year term but may be terminated by us on 30 days notice to the lessee. These leases do not inhibit our ability to harvest timber.

Fiber sales volumes and recreational leasing has decreased due to the sale of over 140,000 acres of timberland in 2010 and 2009.

Information about our principal timber products follows:

	For the Year			
	2010	2009	2008	
Pulpwood tons sold	392,900	810,100	917,000	
Average pulpwood price per ton	\$ 9.93	\$ 8.53	\$ 8.52	
Sawtimber tons sold	144,300	331,300	162,900	
Average sawtimber price per ton	\$ 17.94	\$ 19.82	\$ 19.51	
Total tons sold	537,200	1,141,400	1,079,900	
Average price per ton	\$ 12.08	\$ 11.81	\$ 10.17	

Information about our recreational leases follows:

	For the Year			
	2010	2009	2008	
Average recreational acres leased	208,100	249,200	287,200	
Average price per leased acre	\$ 8.32	\$ 8.25	\$ 7.44	

#### Markets

We have an agreement to sell wood fiber to Temple-Inland at market prices, primarily for use at Temple-Inland s Rome, Georgia mill complex. The agreement expires in 2013 although the purchase and sale commitments are established annually based on our annual harvest plan. Base prices are determined by independent sources and are indexed to third-party sources. Payment for timber is advanced to us by Temple-Inland on a quarterly basis. It is likely that Temple-Inland will continue to be our largest wood fiber customer. We also sell wood fiber to other parties at market prices.

## Competition

We face significant competition from other landowners for the sale of our wood fiber. Some of these competitors own similar timber assets that are located in the same or nearby markets. However, due to its weight, the cost for transporting wood fiber long distances is significant, resulting in a competitive advantage for timber that is located reasonably close to paper and building products manufacturing facilities. A significant portion of our wood fiber is reasonably close to such facilities so we expect continued demand for our wood fiber.

## **Employees**

We have 92 employees. None of our employees participate in collective bargaining arrangements. We believe we have a good relationship with our employees.

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## **Environmental Regulations**

Our operations are subject to federal, state and local laws, regulations and ordinances relating to protection of public health and the environment. These changes may adversely affect our ability to harvest and sell timber, develop minerals, remediate contaminated properties or develop real estate. These laws and regulations may relate to, among other things, the protection of timberlands, endangered species, timber harvesting practices, protection and restoration of natural resources, air and water quality, and remedial standards for contaminated property and groundwater. Additionally, these laws may impose liability on property owners or operators for the costs of removal or remediation of hazardous or toxic substances on real property, without regard to whether the owner or operator knew, or was responsible for, the presence of the hazardous or toxic substances. The presence of, or the failure to properly remediate, such substances may adversely affect the value of a property, as well as our ability to sell the property or to borrow funds using that property as collateral or the ability to produce oil and gas from that property. Environmental claims generally would not be covered by our insurance programs.

The particular environmental laws that apply to any given real estate development site vary according to the site s location, its environmental condition, and the present and former uses of the site and adjoining properties. Environmental laws and conditions may result in delays, may cause us to incur substantial compliance or other costs and can prohibit or severely restrict development activity or mineral production in environmentally sensitive regions or areas, which could negatively affect our results of operations.

We own approximately 288 acres in several parcels in or near Antioch, California, portions of which were sites of a Temple-Inland paper manufacturing operation that are in remediation. The remediation is being conducted voluntarily with oversight by the California Department of Toxic Substances Control, or DTSC. The DTSC issued Certificates of Completion for approximately 180 acres in 2006. We estimate the remaining cost to complete remediation activities will be about \$2.5 million.

Oil and natural gas operations are subject to numerous federal, state and local laws and regulations controlling the generation, use, storage and discharge of materials into the environment or otherwise relating to the protection of the environment. We participate in wells as a royalty interest owner, and also as a non-operating working interest owner in six wells. We are not an operator with respect to any of the oil and natural gas activities on our properties. Well operators are responsible for compliance with oil and natural gas laws and regulations, which include requiring the operator of oil and natural gas properties to possess permits for the drilling and development of wells, post bonds in connection with various types of activities, and file reports concerning operations.

On December 15, 2009, the Environmental Protection Agency (EPA) finalized its Endangerment Finding, an official finding that emissions of carbon dioxide, methane and other greenhouse gases (GHGs) present an endangerment to human health and the environment because emissions of such gases are, according to EPA, contributing to warming of the Earth's atmosphere and other climatic changes. On November 30, 2010, the EPA issued a final rule requiring reporting of GHG emissions from the oil and gas industry. The adoption and implementation of any regulations imposing reporting obligations on, or limiting emissions of GHGs from, oil and gas operations could increase costs or could adversely affect demand for the oil and gas produced from our lands. In addition, although various climate change legislative measures have been under consideration by the U.S. Congress, it is not possible at this time to predict whether or when Congress may act on climate change legislation.

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## **Legal Structure**

Forestar Group Inc. is a Delaware corporation. The following chart presents the ownership structure for our significant subsidiaries and ventures. It does not contain all our subsidiaries and ventures, some of which are immaterial entities. Except as indicated, all subsidiaries shown are 100 percent owned by their immediate parent.

Our principal executive offices are located at 6300 Bee Cave Road, Building Two, Suite 500, Austin, Texas 78746-5149. Our telephone number is (512) 433-5200.

## **Available Information**

From our Internet website, http://www.forestargroup.com, you may obtain additional information about us including:

our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, including amendments to these reports, and other documents as soon as reasonably practicable after we file them with the Securities and Exchange Commission;

beneficial ownership reports filed by officers, directors, and principal security holders under Section 16(a) of the Securities Exchange Act of 1934, as amended (or the Exchange Act ); and

corporate governance information that includes our:

corporate governance guidelines,

audit committee charter.

management development and executive compensation committee charter,

nominating and governance committee charter,

standards of business conduct and ethics,

code of ethics for senior financial officers, and

information on how to communicate directly with our board of directors.

We will also provide printed copies of any of these documents to any shareholder free of charge upon request. In addition, the materials we file with the SEC may be read and copied at the SEC s Public Reference Room at 100 F Street, NE, Washington, DC 20549. Information about the operation of the Public Reference Room is available by calling the SEC at 1-800-SEC-0330. The SEC also maintains an Internet site (http://www.sec.gov) that contains reports, proxy and information statements, and other information that is filed electronically with the SEC.

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## **Financial Information**

Our results of operations, including information regarding our principal business segments, are shown in the Consolidated Financial Statements and the notes thereto beginning on page F-1 to this Annual Report on Form 10-K.

## **Executive Officers**

The names, ages and titles of our executive officers are:

Name	Age	Position
James M. DeCosmo	52	President and Chief Executive Officer
Christopher L. Nines	39	Chief Financial Officer
Craig A. Knight	63	Chief Real Estate Officer
Flavious J. Smith, Jr.	52	Executive Vice President
Phillip J. Weber	50	Executive Vice President
Charles T. Etheredge, Jr.	47	Executive Vice President
David M. Grimm	50	Chief Administrative Officer, General Counsel and
		Secretary
Charles D. Jehl	42	Chief Accounting Officer

James M. DeCosmo has served as our President and Chief Executive Officer since 2006. He served as Group Vice President of Temple-Inland from 2005 to 2007, as Vice President, Forest from 2000 to 2005 and as Director of Forest Management from 1999 to 2000. Prior to joining Temple-Inland, he held various land management positions throughout the southeastern United States.

Christopher L. Nines has served as our Chief Financial Officer since 2007. He served as Temple-Inland s Director of Investor Relations from 2003 to 2007 and as Corporate Finance Director from 2001 to 2003. He was Senior Vice President of Finance for ConnectSouth Communications, Inc. from 2000 to 2001.

Craig A. Knight has served as our Chief Real Estate Officer since 2006. From 1994 to 2006, he served as President of Lumbermen's Investment Corporation, which changed its name in 2006 to Forestar (USA) Real Estate Group Inc. Mr. Knight was a principal in the real estate development firm of Heath and Knight Properties from 1991 to 1994 and was a partner with Centre Development from 1978 to 1994.

Flavious J. Smith, Jr. has served as our Executive Vice President since 2008. He served as Division Land Manager for EOG Resources, Inc. from 2005 to 2008. He owned and operated Flavious Smith Petroleum Properties, an independent oil and gas operator, from 1989 to 2005, and previously held various leadership positions with several oil and gas and energy-related companies.

Phillip J. Weber has served as our Executive Vice President since October 2009. He served the Federal National Mortgage Association (Fannie Mae) as Senior Vice President Multifamily from 2006 to October 2009, as Chief of Staff to the CEO from 2004 to 2006, and in other management roles prior to 2004.

Charles T. Etheredge, Jr. has served as our Executive Vice President since 2006. He was a member of Guaranty Bank s commercial real estate lending segment from 1992 to 2006, where he served as Senior Vice President and Managing Director for the Eastern Region from 1999 to 2006 and as Vice President and Division Manager from 1997 to 1999.

David M. Grimm has served as our Chief Administrative Officer since 2007, in addition to holding the offices of General Counsel and Secretary since 2006. Mr. Grimm served Temple-Inland as Group General Counsel from 2005 to 2006, Associate General Counsel from 2003 to 2005, and held various other legal positions from 1992 to 2003. Prior to joining Temple-Inland, Mr. Grimm was an attorney in private practice in Dallas, Texas.

Charles D. Jehl has served as our Chief Accounting Officer since 2006. He served as Chief Operations Officer and Chief Financial Officer of Guaranty Insurance Services, Inc. from 2005 to 2006 and as Senior Vice President and Controller from 2000 to 2005. From 1989 to 1999, Mr. Jehl held various financial management positions within Temple-Inland s financial services segment.

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Item 1A. Risk Factors.

## **Risks Related to our Real Estate Operations**

A continued decrease in demand for new housing in the markets where we operate could decrease our profitability.

The residential development industry is cyclical and is significantly affected by changes in general and local economic conditions, such as employment levels, availability of financing for home buyers, interest rates, consumer confidence and housing demand. Adverse changes in these conditions generally, or in the markets where we operate, could decrease demand for lots for new homes in these areas. The current market conditions include a general over-supply of housing, decreased sales volumes for both new and existing homes, and flat or declining home prices. There also has been significant tightening of mortgage credit standards, decreasing the availability of mortgage loans to acquire new and existing homes. A further decline in housing demand could negatively affect our real estate development activities, which could result in a decrease in our revenues and earnings.

Furthermore, the market value of undeveloped land and lots held by us can fluctuate significantly as a result of changing economic and real estate market conditions. If there are significant adverse changes in economic or real estate market conditions, we may have to hold land in inventory longer than planned. Inventory carrying costs can be significant and can result in losses or lower returns.

## Development of real estate entails a lengthy, uncertain, and costly entitlement process.

Approval to develop real property entails an extensive entitlement process involving multiple and overlapping regulatory jurisdictions and often requiring discretionary action by local governments. This process is often political, uncertain and may require significant exactions in order to secure approvals. Real estate projects must generally comply with local land development regulations and may need to comply with state and federal regulations. The process to comply with these regulations is usually lengthy and costly, may not result in the approvals we seek, and can be expected to materially affect our real estate development activities.

Our real estate development operations are currently concentrated in the major markets of Texas, and a significant portion of our undeveloped land holdings are concentrated in Georgia. As a result, our financial results are dependent on the economic growth and strength of those areas.

The economic growth and strength of Texas, where the majority of our real estate development activity is located, are important factors in sustaining demand for our real estate development activities. As a result, any adverse change to the economic growth and health of those areas could materially adversely affect our financial results. The future economic growth in certain portions of Georgia in particular may be adversely affected if its infrastructure, such as roads, utilities, and schools, are not improved to meet increased demand. There can be no assurance that these improvements will occur.

Our real estate development operations are highly dependent upon national, regional, and local homebuilders, as well as other strategic partners, who may have interests that differ from ours and may take actions that adversely affect us.

We are highly dependent upon our relationships with national, regional, and local homebuilders to purchase lots in our residential developments. If homebuilders do not view our developments as desirable locations for homebuilding operations, our business will be adversely affected. Also, a national homebuilder could decide to delay purchases of lots in one of our developments due to adverse real estate conditions wholly unrelated to our areas of operations.

We are also involved in strategic alliances or venture relationships as part of our overall strategy for particular developments or regions. These venture partners may bring development experience, industry expertise, financing capabilities, and local credibility or other competitive attributes. Strategic partners, however, may have economic or business interests or goals that are inconsistent with ours or that are

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influenced by factors unrelated to our business. We may also be subject to adverse business consequences if the market reputation or financial condition of a strategic partner deteriorates.

A formal agreement with a venture partner may also involve special risks, such as: we may not have voting control over the venture; the venture partner may take actions contrary to our instructions or requests, or contrary to our policies or objectives with respect to the real estate investments; the venture partner could experience financial difficulties; and actions by a venture partner may subject property owned by the venture to liabilities greater than those contemplated by the venture agreement or have other adverse consequences.

Our customers may be unwilling or unable to meet lot takedown commitments due to liquidity limitations or slowing market conditions.

We enter into contracts to sell lots to builders. Home mortgage credit standards have tightened substantially and many markets have excess housing inventory so fewer new houses are being constructed and sold. Some builders are experiencing liquidity shortfalls and may be unwilling or unable to close on previously committed lot purchases. As a result, we may sell fewer lots and may have lower sales revenues, which could have an adverse effect on our financial position and results of operations.

Our partners inability to fund their capital commitments and otherwise fulfill their operating and financial obligations related to a venture could have an adverse effect on the venture and us.

When we enter into a venture, we may rely on our venture partner to fund its share of capital commitments to the venture and to otherwise fulfill its operating and financial obligations. Failure of a venture partner to timely satisfy its funding or other obligations to the venture could require us to elect whether to increase our financial or other operating support of the venture in order to preserve our investment, which may reduce our returns or cause us to incur losses, or to not fund such obligations, which may subject the venture and us to adverse consequences.

Delays or failures by third parties to take expected actions could reduce our returns or cause us to incur losses on certain real estate development projects.

We rely on governmental utility and special improvement districts to issue bonds as a revenue source for the districts to reimburse us for qualified expenses, such as road and utility infrastructure costs. Bonds must be supported by districts tax revenues, usually from ad valorem taxes. Slowing new home sales, decreasing real estate prices or difficult credit markets for bond sales can reduce or delay district bond sale revenues, causing such districts to delay reimbursement of our qualified expenses. Failure to receive timely reimbursement for qualified expenses could reduce our returns or cause us to incur losses on certain real estate development projects.

We are unable to control the approval or timing of reimbursements or other payments from the special public improvement district (SPID) in which our Cibolo Canyons project is located. Delays or failure by the SPID to approve infrastructure costs for reimbursement or to issue bonds could negatively impact the timing of our future cash flows.

The SPID in which our Cibolo Canyons project is located is an independent governmental entity not affiliated with us. The SPID has an elected governing board comprised of members living within the district, none of whom are affiliated with us. Reimbursement of our infrastructure costs, and timing of payment, is subject to approval and determination by the SPID. The SPID is also obligated to pay to us certain amounts generated from hotel occupancy revenues and other resort sales revenues collected as taxes by the SPID within the district. The amount of revenues collected by the SPID will be impacted by hotel occupancy and resort sales, each of which could be lower than projected. The timing of these payments will be impacted by decisions made by the SPID in regard to whether and

when to issue bonds that would generate funds to support payments to us. Decisions by the SPID to delay approval of reimbursements or issuance of bonds could negatively impact the timing of our future cash flows.

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#### **Risks Related to our Mineral Resources Operations**

# We have limited control over the activities on properties we do not operate.

The properties in which we have an interest are operated by other companies and involve third-party working interest owners. As a result, we have limited ability to influence or control the operation or future development of such properties, including compliance with environmental, safety and other regulations, or the amount of capital expenditures that we will be required to fund with respect to such properties. Moreover, we are dependent on the other working interest owners of such projects to fund their contractual share of the capital expenditures of such projects. These limitations and our dependence on the operator and other working interest owners for these projects could cause us to incur unexpected future costs and materially and adversely affect our financial condition and results of operations.

In addition, operators determine when and where to drill wells and we have no influence over these decisions. New wells may not be productive or may not produce at a level to enable us to recover all or any portion of our capital investment where we have a non-operating working interest.

# Volatile oil and natural gas prices could adversely affect our cash flows and results of operations.

Our cash flows and results of operations are dependent in part on oil and natural gas prices, which are volatile. Any substantial or extended decline in the price of oil and natural gas could have a negative impact on our business operations and future revenues. Moreover, oil and natural gas prices depend on factors we cannot control, such as: changes in foreign and domestic supply and demand for oil and natural gas; actions by the Organization of Petroleum Exporting Countries; weather; political conditions in other oil-producing countries, including the possibility of insurgency or war in such areas; prices of foreign exports; domestic and international drilling activity; price and availability of alternate fuel sources; the value of the U.S. dollar relative to other major currencies; the level and effect of trading in commodity markets, the effect of worldwide energy conservation measures, and governmental regulations.

# The ability to sell and deliver oil and natural gas produced from wells on our mineral interests could be materially and adversely affected if adequate gathering, processing, compression and transportation services are not obtained.

The sale of oil and natural gas produced from wells on our mineral interests depends on a number of factors beyond our control, including the availability, proximity and capacity of, and costs associated with, gathering, processing, compression and transportation facilities owned by third parties. These facilities may be temporarily unavailable due to market conditions, mechanical reasons or other factors or conditions, and may not be available to us in the future on terms we consider acceptable, if at all. Any significant change in market or other conditions affecting these facilities or the availability of these facilities, including due to our failure or inability to obtain access to these facilities on terms acceptable to us or at all, could materially and adversely affect our business and, in turn, our financial condition and results of operations.

#### Our reserves and production will decline from their current levels.

The rate of production from oil and natural gas properties generally declines as reserves are produced. Our reserves will decline as they are produced which could materially and adversely affect our future cash flow and results of operations.

A portion of our oil and natural gas production may be subject to interruptions that could have a material and adverse effect on us.

A portion of oil and natural gas production from our minerals may be interrupted, or shut in, from time to time for various reasons, including as a result of accidents, weather conditions, loss of gathering, processing, compression or transportation facility access or field labor issues, or intentionally as a result of market conditions such as oil and natural gas prices that we deem uneconomic. If a substantial amount of

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production is interrupted, our cash flow and, in turn, our results of operations could be materially and adversely affected.

#### We may acquire properties that are not as commercially productive as we initially believed.

From time to time, we may seek to acquire oil and gas properties. Although we perform reviews of properties to be acquired in a manner that we believe is consistent with industry practices, reviews of records and properties may not necessarily reveal existing or potential problems, nor may they permit a buyer to become sufficiently familiar with the properties in order to assess fully their deficiencies and potential. Even when problems with a property are identified, we may assume environmental and other risks and liabilities in connection with acquired properties pursuant to the acquisition agreements. Moreover, there are numerous uncertainties inherent in estimating quantities of oil and gas reserves, actual future production rates and associated costs with respect to acquired properties. Actual reserves, production rates and costs may vary substantially from those assumed in our estimates.

#### Weather and climate may have a significant and adverse impact on us.

Demand for natural gas is, to a significant degree, dependent on weather and climate, which impacts, among other things, the price we receive for the commodities produced from wells on our mineral interests and, in turn, our cash flow and results of operations. For example, relatively warm temperatures during a winter season generally result in relatively lower demand for natural gas (as less natural gas is used to heat residences and businesses) and, as a result, relatively lower prices for natural gas production.

# We do not insure against all potential losses and could be materially and adversely affected by unexpected liabilities.

The exploration for, and production of, oil and natural gas can be hazardous, involving natural disasters and other unforeseen occurrences such as blowouts, cratering, fires and loss of well control, which can damage or destroy wells or production facilities, result in injury or death, and damage property and the environment. We maintain insurance against many, but not all, potential losses or liabilities arising from operations on our property in accordance with what we believe are customary industry practices and in amounts and at costs that we believe to be prudent and commercially practicable. In addition, we require third party operators to maintain customary and commercially practicable types and limits of insurance, but potential losses or liabilities may not be covered by such third party s insurance which may subject us to liability as the mineral estate owner. The occurrence of any of these events and any costs or liabilities incurred as a result of such events could have a material adverse effect on our business, financial condition and results of operations.

Our estimated proved reserves are based on many assumptions that may prove to be inaccurate. Any material inaccuracies in these reserve estimates or underlying assumptions will materially affect the quantities and present value of our reserves.

The process of estimating oil and natural gas reserves is complex involving decisions and assumptions in evaluating the available geological, geophysical, engineering and economic data. Accordingly, these estimates are imprecise. Actual future production, oil and natural gas prices, revenues, taxes and quantities of recoverable oil and natural gas reserves might vary from those estimated. Any variance could materially affect the estimated quantities and present value of proved developed reserves. In addition, we may adjust estimates of proved reserves to reflect production history, development, prevailing oil and natural gas prices and other factors, many of which are beyond our control.

Changes in environmental or other regulations for extraction of oil or natural gas could reduce our mineral resource revenues.

An increasing amount of our mineral resources revenue is dependent on newer technologies for extraction of oil or natural gas, specifically hydraulic fracturing. Changes in environmental or other regulations governing

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hydraulic fracturing could substantially increase the cost or risk associated with extracting oil or natural gas from our mineral interests, resulting in lower production from our minerals or reduced demand for leasing our minerals. Such changes could result in reduced mineral resources revenues.

Additionally, the U.S. Federal government is currently considering regulations to require the disclosure of chemicals used by the oil and natural gas industry in the hydraulic fracturing process. It has been asserted that chemicals used in the fracturing process could adversely affect drinking water supplies. Such regulations would require the reporting and public disclosure of chemicals used in the fracturing process and could lead to operational restrictions and delays and increased operating costs.

The standardized measure of future net cash flows from our proved reserves is not necessarily the same as the current market value of our estimated reserves. Any material inaccuracies in reserve estimates or underlying assumptions will materially affect the quantities and present value of our reserves.

As required by SEC regulations, we base the estimated discounted future net cash flows from our proved reserves on prices and costs in effect at the time of the estimate. However, actual future net cash flows from our properties will be affected by numerous factors not subject to our control.

The timing of production will affect the timing of actual future net cash flows from proved reserves, and thus their actual present value. In addition, the 10% discount factor we use when calculating discounted future net cash flow, which is required by the SEC, may not be the most appropriate discount factor based on interest rates in effect from time to time and risks associated with us or the oil and natural gas industry in general. Any material inaccuracies in our reserve estimates or underlying assumptions will materially affect the quantities and present value of our reserves.

#### A significant portion of our Louisiana net mineral acres are subject to prescription under Louisiana law.

A significant portion of our Louisiana net mineral acres were severed from the surface estate shortly before our spin-off. Under Louisiana law, any portions of the mineral estate that are not producing minerals upon the tenth anniversary of severance from the surface estate will revert back to the surface estate owner. Upon such a reversion, we will no longer own such portions of the mineral estate and will no longer have the right to lease, explore or produce from such portions of the mineral estate.

Our water interests may require governmental permits, the consent of third parties and/or completion of significant transportation infrastructure prior to commercialization, all of which are dependent on the actions of others.

Many jurisdictions require governmental permits to withdraw and transport water for commercial uses, the granting of which may be subject to discretionary determinations by such jurisdictions regarding necessity. In addition, we do not own the executory rights related to our non-participating royalty interest, and as a result, third-party consent from the executor rights owner(s) would be required prior to production. The process to obtain permits can be lengthy, and governmental jurisdictions or third parties from whom we seek permits or consent may not provide the approvals we seek. We may be unable to secure a buyer at commercially economic prices for water that we have a right to extract and transport, and transportation infrastructure across property not owned or controlled by us is required for transport of water prior to commercial use. Such infrastructure can require significant capital and may also require the consent of third parties. We may not have cost effective means to transport water from property we own, lease or manage to buyers. As a result, we may lose some or all of our investment in water assets, or our returns may be diminished.

#### **General Risks Related to our Operations**

Both our real estate and mineral resources businesses are cyclical in nature.

The operating results of our business segments reflect the general cyclical pattern of each segment. While the cycles of each industry do not necessarily coincide, demand and prices in each may drop substantially in

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an economic downturn. Real estate development of residential lots is further influenced by new home construction activity. Mineral resources may be further influenced by national and international commodity prices, principally for oil and natural gas. Cyclical downturns may materially and adversely affect our results of operations.

The real estate and mineral resource industries are highly competitive and a number of entities with which we compete are larger and have greater resources, and competitive conditions may adversely affect our results of operations.

The real estate and mineral resource industries in which we operate are highly competitive and are affected to varying degrees by supply and demand factors and economic conditions, including changes in interest rates, new housing starts, home repair and remodeling activities, credit availability, housing affordability and federal energy policies. No single company is dominant in any of our industries. The competitive conditions in the real estate industry may result in difficulties acquiring suitable land at acceptable prices, lower sales volumes and prices, increased development costs, and delays in construction.

We compete with numerous regional and local developers for the acquisition, entitlement, and development of land suitable for development. We also compete with some of our national and regional home builder customers who develop real estate for their own use in homebuilding operations, many of which are larger and have greater resources, including greater marketing and technology budgets. Any improvement in the cost structure or service of our competitors will increase the competition we face.

Our business and results of operations may be negatively affected by the existence of these conditions.

Our activities are subject to environmental regulations and liabilities that could have a negative effect on our operating results.

Our operations are subject to federal, state, and local laws and regulations related to the protection of the environment. Compliance with these provisions may result in delays, may cause us to invest substantial funds to ensure compliance with applicable environmental regulations and can prohibit or severely restrict timber harvesting, real estate development or mineral production activity in environmentally sensitive regions or areas.

Significant reductions in cash flow from slowing real estate, mineral resources or fiber resources market conditions could lead to higher levels of indebtedness, limiting our financial and operating flexibility.

We must comply with various covenants contained in our senior credit facility, and any other future debt arrangements. Significant reductions in cash flow from slowing real estate, mineral resources or fiber resources market conditions could lead to higher levels of indebtedness, limiting our financial and operating flexibility, and ultimately limiting our ability to comply with our debt covenants. If we fail to comply with the terms of any of our debt covenants, our lenders will have the right to accelerate the maturity of that debt and foreclose upon the collateral securing that debt. Realization of any of these factors could adversely affect our financial condition and results of operations.

Debt within some of our ventures may not be renewed or may be difficult or more expensive to replace.

Some of our ventures have debt, a substantial portion of which is non-recourse to us. Many lenders have substantially curtailed or ceased making real estate acquisition and development loans. When debt within our ventures matures, some of our ventures may be unable to renew existing loans or secure replacement financing, or replacement financing may be more expensive. If our ventures are unable to renew existing loans or secure replacement financing, we may be required to contribute additional equity to our ventures which could increase our risk or increase our borrowings

under our senior credit facility, or both. If our ventures secure replacement financing that is more expensive, our profits may be reduced.

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If the spin-off is determined to be taxable for U.S. federal income tax purposes, we could incur significant U.S. federal income tax liabilities.

Temple-Inland has received a private letter ruling from the Internal Revenue Service, or IRS, that the spin-off qualifies for tax-free treatment under applicable sections of the Code. In addition, Temple-Inland has received an opinion from tax counsel that the spin-off so qualifies. The IRS ruling and the opinion rely on certain representations, assumptions, and undertakings, including those relating to the past and future conduct of our business, and neither the IRS ruling nor the opinion would be valid if such representations, assumptions, and undertakings were incorrect. Notwithstanding the IRS private letter ruling and opinion, the IRS could determine that the spin-off should be treated as a taxable transaction if it determines that any of the representations, assumptions, or undertakings that were included in the request for the private letter ruling are false or have been violated or if it disagrees with the conclusions in the opinion that are not covered by the IRS ruling. If the spin-off fails to qualify for tax-free treatment, under a tax matters agreement between Temple-Inland and us, we may be required to indemnify Temple-Inland against any tax resulting from the distribution to the extent that such tax resulted from any of our representations or undertakings being incorrect or violated. If we are required to indemnify Temple-Inland or such other persons under the circumstances set forth in the tax matters agreement, we may be subject to substantial liabilities.

# Item 1B. Unresolved Staff Comments.

None.

#### Item 2. Properties.

Our principal executive offices are located in Austin, Texas, where we lease approximately 32,000 square feet of office space from Palisades West, LLC, a venture in which we own a 25 percent interest. We also lease office space in Dallas, Texas; Fort Worth, Texas; Lufkin, Texas; and Atlanta, Georgia. We believe these offices are suitable for conducting our business.

For a description of our properties in our real estate, mineral resources and fiber resources segments, see Business Real Estate, Business Mineral Resources and Business Fiber Resources, respectively, in Part I, Item 1 of this Annual Report on Form 10-K.

#### Item 3. Legal Proceedings.

We are involved directly or through ventures in various legal proceedings that arise from time to time in the ordinary course of doing business. We believe we have established adequate reserves for any probable losses and that the outcome of any of the proceedings should not have a material adverse effect on our financial position or long-term results of operations or cash flows. It is possible, however, that charges related to these matters could be significant to results of operations or cash flow in any single accounting period.

# Item 4. Reserved.

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#### **PART II**

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

#### **Market Information**

Our common stock is traded on the New York Stock Exchange. The high and low sales prices in each quarter in 2010 and 2009 were:

	2010 Price Range			)09 Range
	High	Low	High	Low
First Quarter	\$ 22.85	\$ 16.80	\$ 13.50	\$ 5.74
Second Quarter	23.54	16.23	14.17	7.36
Third Quarter	18.32	13.21	18.39	10.32
Fourth Quarter	19.78	16.47	22.98	14.31
For the Year	23.54	13.21	22.98	5.74

#### **Shareholders**

Our stock transfer records indicated that as of February 25, 2011, there were approximately 3,969 holders of record of our common stock.

# **Dividend Policy**

We currently intend to retain any future earnings to support our business and do not anticipate paying cash dividends in the foreseeable future. The declaration and payment of any future dividends will be at the discretion of our Board of Directors after taking into account various factors, including without limitation, our financial condition, earnings, capital requirements of our business, the terms of any credit agreements to which we may be a party at the time, legal requirements, industry practice, and other factors that our Board of Directors deems relevant.

# **Issuer Purchases of Equity Securities**(1)

			Total	Maximum
			Number of Shares	Number of Shares That
			Purchased as	May Yet be
	Total	Average	Part of Publicly	Purchased
	Number of Shares	Price Paid per	Announced Plans or	Under the Plans
Period	Purchased <sup>(2)</sup>	Share	Programs	or Programs

Month 1 (10/1/2010 Month 2 (11/1/2010 Month 3 (12/1/2010	11/30/2010)	646	\$ \$ \$	18.20	5,999,013 5,999,013 5,999,013
Total		646			

- On February 11, 2009, we announced that our Board of Directors authorized the repurchase of up to 7,000,000 shares of our common stock. In third quarter 2010, we repurchased 1,000,987 shares of our common stock at a cost of \$15,178,000 or \$15.16 average price paid per share. We have no plans or programs that expired during the period covered by the table above and no plans or programs that we intend to terminate prior to expiration or under which we no longer intend to make further purchases.
- (2) Represents shares withheld to pay taxes in connection with vesting of restricted stock awards and exercises of stock options.

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# **Performance Graph**

We composed an index of our peers consisting of Avatar Holdings Inc., Consolidated-Tomoka Land Co., Tejon Ranch Co. and The St. Joe Company (Peer Index). Our cumulative total shareholder return following our spin-off compared to the Russell 2000 Index and to the Peer Index was as shown in the following graph (assuming \$100 invested on January 1, 2008):

Pursuant to SEC rules, returns of each of the companies in the Peer Index are weighted according to the respective company s stock market capitalization at the beginning of each period for which a return is indicated.

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Item 6. Selected Financial Data.

	2010	(In	2009 n thousands	r the Year 2008 cept per sha	are a	2007 amounts)	2006
Revenues:							
Real estate	\$ 68,269	\$	94,436	\$ 98,859	\$	142,729	\$ 180,151
Mineral resources	24,790		36,256	47,671		20,818	27,980
Fiber resources	8,301		15,559	13,192		14,439	17,429
Total revenues	\$ 101,360	\$	146,251	\$ 159,722	\$	177,986	\$ 225,560
Segment earnings (loss):							
Real estate	\$ (4,634)	\$	3,182	\$ 9,075	\$	39,507	\$ 70,271
Mineral resources	22,783		32,370	44,076		18,581	26,305
Fiber resources	5,058		9,622	8,896		7,950	6,711
Total segment earnings	23,207		45,174	62,047		66,038	103,287
Items not allocated to segments:							
General and administrative	(17,341)		(22,399)	(19,318)		(17,413)	(14,048)
Share-based compensation	(11,596)		(11,998)	(4,516)		(1,397)	(1,275)
Gain on sale of assets <sup>(a)</sup>	28,607		104,047				
Interest expense	(16,446)		(20,459)	(21,283)		(9,229)	(6,229)
Other non-operating income <sup>(b)</sup>	1,164		375	279		705	79
Income before taxes	7,595		94,740	17,209		38,704	81,814
Income tax expense	(2,470)		(35,633)	(5,235)		(13,909)	(29,970)
Net income	\$ 5,125	\$	59,107	\$ 11,974	\$	24,795	\$ 51,844
Diluted net income per common							
share <sup>(c)</sup>	\$ 0.14	\$	1.64	\$ 0.33	\$	0.70	\$ 1.47
Average diluted common shares							
outstanding <sup>(c)</sup>	36,377		36,102	35,892		35,380	35,380
At year-end:							
Assets	\$ 789,324	\$	784,734	\$ 834,576	\$	748,726	\$ 620,174
Debt	\$ 221,589	\$	216,626	\$ 337,402	\$	266,015	\$ 161,117
Noncontrolling interest Forestar Group Inc.	\$ 4,715	\$	5,879	\$ 6,660	\$	8,629	\$ 7,746
shareholders /Parent s equity	\$ 509,564	\$	512,456	\$ 447,292	\$	433,201	\$ 418,052
Ratio of total debt to total							
capitalization	30%		29%	43%		38%	27%

Gain on sale of assets represents gains from timberland sales in accordance with our near-term strategic initiatives announced first quarter 2009.

- (b) In 2010, other non-operating income principally represents interest income related to a loan to a third-party equity investor in the resort development located at our Cibolo Canyons development. We received payment in full plus interest in fourth quarter 2010.
- (c) Prior to December 28, 2007, we were a wholly-owned subsidiary of Temple-Inland Inc. For 2007 and 2006, we computed diluted net income per share based upon the number of shares of our common stock distributed by Temple-Inland on December 28, 2007.

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#### Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations.

#### **Forward-Looking Statements**

This Annual Report on Form 10-K and other materials we have filed or may file with the Securities and Exchange Commission contain forward-looking statements within the meaning of the federal securities laws. These forward-looking statements are identified by their use of terms and phrases such as believe, anticipate, could, estima likely, intend, may, plan, expect, and similar expressions, including references to assumptions. These statements reflect our current views with respect to future events and are subject to risk and uncertainties. We note that a variety of factors and uncertainties could cause our actual results to differ significantly from the results discussed in the forward-looking statements. Factors and uncertainties that might cause such differences include, but are not limited to:

general economic, market or business conditions in Texas or Georgia, where our real estate activities are concentrated;

the opportunities (or lack thereof) that may be presented to us and that we may pursue;

significant customer concentration

future residential or commercial entitlements, development approvals and the ability to obtain such approvals;

accuracy of estimates and other assumptions related to investment in real estate, the expected timing and pricing of land and lot sales and related cost of real estate sales, impairment of long-lived assets, income taxes, share-based compensation and oil and natural gas reserves;

the levels of resale housing inventory and potential impact of foreclosures in our development projects and the regions in which they are located;

the development of relationships with strategic partners;

fluctuations in costs and expenses;

demand for new housing, which can be affected by a number of factors including the availability of mortgage credit;

supply of and demand for oil and natural gas and fluctuations in oil and natural gas prices;

competitive actions by other companies;

changes in governmental policies, laws or regulations and actions or restrictions of regulatory agencies;

government regulation of exploration and production technology, including hydraulic fracturing;

the results of financing efforts, including our ability to obtain financing with favorable terms;

our partners ability to fund their capital commitments and otherwise fulfill their operating and financial obligations;

water withdrawal or usage may be subject to state and local laws, regulations or permit requirements, and there is no assurance that all our water interests or rights will be available for withdrawal or use; and

the final resolutions or outcomes with respect to our contingent and other liabilities related to our business.

Other factors, including the risk factors described in Item 1A of this Annual Report on Form 10-K, may also cause actual results to differ materially from those projected by our forward-looking statements. New factors emerge from time to time and it is not possible for us to predict all such factors, nor can we assess the impact of any such factor on our business or the extent to which any factor, or combination of factors, may cause results to differ materially from those contained in any forward-looking statement.

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Any forward-looking statement speaks only as of the date on which such statement is made, and, except as required by law, we expressly disclaim any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events.

#### **Background**

On December 28, 2007, Temple-Inland distributed all of the issued and outstanding shares of our common stock to its stockholders in a transaction commonly referred to as a spin-off.

#### **Strategy**

Our strategy is:

Recognizing and responsibly delivering the greatest value from every acre; and

Growing through strategic and disciplined investments.

In 2009, we announced our near-term strategic initiatives to enhance shareholder value by: generating significant cash flow, principally from the sale of about 175,000 acres of higher and better use timberland; reducing debt by approximately \$150,000,000; and repurchasing up to 20 percent of our common stock.

In 2009, we sold about 95,000 acres of timber and timberland in Georgia and Alabama for \$158,603,000 in two transactions generating combined net proceeds of \$153,851,000, which were principally used to reduce debt and pay taxes. These transactions resulted in a combined gain on sale of assets of \$104,047,000.

In 2010, we sold about 24,000 acres of timber and timberland in Georgia, Alabama and Texas for \$38,778,000 in seven transactions generating combined net proceeds of \$38,040,000, which were principally used to reinvest in qualifying real estate under Internal Revenue Code (IRC) Section 1031. These transactions resulted in a combined gain on sale of assets of \$28,607,000. In addition, in third quarter 2010, we repurchased 1,000,987 shares of our common stock at a cost of \$15,178,000.

At year-end 2010, assets held for sale under these strategic initiatives includes about 55,000 acres of undeveloped land with a carrying value of \$14,513,000 and related timber with a carrying value of \$6,609,000. Though we continue to actively market this land, market conditions for timberland have deteriorated since second quarter 2009 principally due to increased investor return requirements, limited availability of financing and alternate investment options for buyers in the marketplace. We are a disciplined seller, and as a result, additional time will be required to complete the sale of these assets.

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# Results of Operations for the Years Ended 2010, 2009 and 2008

A summary of our consolidated results follows:

	2010	the Year 2009 thousands)	2008
Revenues:			
Real estate	\$ 68,269	\$ 94,436	\$ 98,859
Mineral resources	24,790	36,256	47,671
Fiber resources	8,301	15,559	13,192
Total revenues	\$ 101,360	\$ 146,251	\$ 159,722
Segment earnings (loss):			
Real estate	\$ (4,634)	\$ 3,182	\$ 9,075
Mineral resources	22,783	32,370	44,076
Fiber resources	5,058	9,622	8,896
Total segment earnings	23,207	45,174	62,047
Items not allocated to segments:			
General and administrative	(17,341)	(22,399)	(19,318)
Share-based compensation	(11,596)	(11,998)	(4,516)
Gain on sale of assets	28,607	104,047	
Interest expense	(16,446)	(20,459)	(21,283)
Other non-operating income	1,164	375	279
Income before taxes	7,595	94,740	17,209
Income tax expense	(2,470)	(35,633)	(5,235)
Net income	\$ 5,125	\$ 59,107	\$ 11,974

Significant aspects of our results of operations follow:

2010

Real estate segment earnings declined principally due to lower undeveloped land sales from our retail sales program. In addition, segment earnings include \$11,271,000 of non-cash impairment charges principally associated with residential development projects located near Atlanta, Georgia and Fort Worth, Texas and with a commercial real estate project near the Texas gulf coast.

Mineral resources segment earnings declined principally due to decreased lease bonus revenues as a result of reduced leasing activity by exploration and production companies that are now concentrating investments in drilling activities to hold existing leases rather than leasing new mineral interests in our basins. This decline in lease bonus revenue was partially offset by increased oil and natural gas production and higher oil prices, including our share of venture activity.

Fiber resources segment earnings decreased principally due to reduced harvest activity resulting from the sale of over 140,000 acres of timberland in 2010 and 2009 and postponing harvest plans on about 55,000 acres classified as held for sale.

Gain on sale of assets represents the sale of about 24,000 acres of timber and timberland in Georgia, Alabama and Texas for \$38,778,000 in accordance with our near-term strategic initiatives.

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Interest expense decreased principally due to lower interest rates as a result of the maturity of our interest rate swap agreement and decreased amortization of prepaid loan fees due to refinancing and extending our senior credit facility in 2010.

2009

Real estate segment earnings were negatively impacted by \$10,619,000 of non-cash impairment charges principally associated with a residential condominium project located in Austin, Texas, two joint-venture projects located in Tampa, Florida and an equity investment in an unconsolidated venture. Segment earnings were also negatively impacted by \$3,702,000 in environmental remediation charges.

Mineral resources segment earnings declined principally due to lower royalty revenues as result of lower natural gas and oil prices, and to a lesser extent, lower lease bonus revenues from decreased leasing activity and increased infrastructure costs associated with developing our mineral resources organization.

Fiber resources segment earnings increased principally due to increased volumes and higher prices related to a higher mix of larger pine sawtimber sold from our Texas forest.

General and administrative expenses include about \$3,200,000 paid to outside advisors regarding an evaluation by our Board of Directors of an unsolicited shareholder proposal and \$2,213,000 in non-cash impairment charges related to the sale of our undivided 15 percent interest in corporate aircraft contributed to us by Temple-Inland at spin-off.

Share-based compensation increased principally due to our higher stock price and increased number of cash-settled equity awards.

Gain on sale of assets represents the sale of about 95,000 acres of timber and timberland in Georgia and Alabama for \$158,603,000 in accordance with our near-term strategic initiatives.

Interest expense decreased as result of lower debt levels.

2008

Real estate segment earnings were negatively impacted by decreased sales of residential lots, decreased commercial sales activity, increased costs associated with environmental remediation, and asset impairments.

Mineral resources segment earnings benefited from bonus payments received for leasing over 61,500 net mineral acres. Mineral resources segment earnings also benefited from increased production volumes from new well activity and higher average oil and natural gas prices.

General and administrative expenses increased as a result of costs associated with the development of corporate functions as well as start-up costs necessary as a stand-alone public company.

Share-based compensation expense increased primarily due to accelerated expense recognition in conjunction with awards granted to retirement-eligible employees and an increase in the number of participants in our plan.

Interest expense increased as a result of higher debt levels and higher borrowing costs.

#### **Current Market Conditions**

Current U.S. market conditions in the single-family residential industry continue to be difficult, characterized by depressed sales volumes and prices, increased foreclosures, high unemployment rates and low consumer confidence. While all markets are being negatively affected by overall poor economic conditions, not all geographic areas and products have been affected to the same extent or with equal severity. These difficult market conditions may continue throughout 2011.

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Oil prices have increased partially due to tightening of international supply and anticipation that future demand will outpace supply growth as global economic activity improves. Natural gas prices have remained depressed as production remains strong and U.S. domestic demand is lower resulting in increased inventory levels. In our areas of operations, exploration and production companies remain focused on reducing capital expenditures for lease acquisition due to lower natural gas prices and drilling activity to hold existing leases. These conditions may impact the demand for new mineral leases, new exploration activity and the amount of royalty revenues we receive.

Pulpwood demand is relatively stable in our markets. Sawtimber prices remain depressed due to decreased demand for lumber as a result of lower new home construction activity.

#### **Business Segments**

We manage our operations through three business segments:

Real estate,

Mineral resources, and

Fiber resources.

We evaluate performance based on earnings before unallocated items and income taxes. Segment earnings (loss) consist of operating income, equity in earnings (loss) of unconsolidated ventures and net income (loss) attributable to noncontrolling interests. Unallocated items consist of general and administrative expenses, share-based compensation, gain on sale of assets, interest expense and other non-operating income and expense. The accounting policies of the segments are the same as those described in the accounting policy note to the consolidated financial statements.

We operate in cyclical industries. Our operations are affected to varying degrees by supply and demand factors and economic conditions including changes in interest rates, availability of mortgage credit, consumer and home builder sentiment, new housing starts, real estate values, employment levels, changes in the market prices for oil, natural gas, and timber, and the overall strength or weakness of the U.S. economy.

#### **Real Estate**

We own directly or through ventures over 220,000 acres of real estate located in nine states and 12 markets. Our real estate segment secures entitlements and develops infrastructure on our lands, primarily for single-family residential and mixed-use communities. We own about 167,000 acres in a broad area around Atlanta, Georgia, with the balance located primarily in Texas. We target investments principally in our strategic growth corridors, regions across the southern half of the United States that possess key demographic and growth characteristics that we believe make them attractive for long-term real estate investment. We own and manage our projects either directly or through ventures. Our real estate segment revenues are principally derived from the sales of residential single-family lots, undeveloped land and commercial real estate and to a lesser degree from the operation of income producing properties, primarily a hotel and a multifamily property.

In addition, on December 29, 2010, we acquired a 401 unit, Class A multifamily property in Houston, Texas for \$49,100,000. Results of operations for this acquisition, included in income producing properties, were not significant in 2010. Pro forma real estate segment earnings assuming this acquisition occurred at the beginning of 2009 would not be significantly different than those reported.

A summary of our real estate results follows:

	2010	 the Year 2009 thousands)	2008
Revenues	\$ 68,269	\$ 94,436	\$ 98,859
Cost of sales	(46,225)	(46,307)	(55,131)
Operating expenses	(28,598)	(34,319)	(35,898)
	(6,554)	13,810	7,830
Equity in earnings (loss) of unconsolidated ventures	2,629	(8,161)	3,480
Less: Net income attributable to noncontrolling interests	(709)	(2,467)	(2,235)
Segment (loss) earnings	\$ (4,634)	\$ 3,182	\$ 9,075

In 2010, cost of sales includes \$9,042,000 in non-cash impairment charges principally associated with residential development projects located near Atlanta, Georgia and Fort Worth, Texas. Operating expenses principally consist of \$7,205,000 in property taxes, \$6,188,000 in employee compensation and benefits, \$4,471,000 in professional services, \$2,826,000 in depreciation, \$1,716,000 in community maintenance and \$1,142,000 in marketing and advertising.

In 2010, equity in earnings (loss) of unconsolidated ventures includes about \$4,869,000 in gains that were previously deferred by us due to our continuing involvement with the property. In fourth quarter 2010, the property was sold to a third party. In addition, equity in earnings (loss) of unconsolidated ventures includes \$2,229,000 in non-cash impairment charges primarily related to a commercial real estate project located near the Texas gulf coast.

In 2009, cost of sales includes \$5,718,000 in non-cash impairment charges related principally to a residential condominium project located in Austin, Texas. Operating expenses principally consist of \$9,115,000 in property taxes, \$6,112,000 in employee compensation and benefits, \$3,532,000 in professional services, \$2,167,000 in depreciation, \$2,054,000 in community maintenance, \$1,212,000 in marketing and advertising and \$3,702,000 related to environmental remediation charges.

In 2009, equity in earnings (loss) of unconsolidated ventures includes \$4,901,000 in non-cash impairment charges related to two residential real estate projects located in Tampa, Florida and an equity investment in an unconsolidated venture.

In 2008, cost of sales includes \$3,000,000 in non-cash impairment charges related to wholly-owned residential real estate projects, principally in Texas. Operating expenses principally consist of \$10,030,000 in property taxes, \$8,109,000 in employee compensation and benefits, \$2,909,000 in professional services, \$2,076,000 in depreciation, \$1,342,000 in community maintenance, \$2,345,000 in marketing and advertising, and \$3,007,000 related to environmental remediation activities. Segment earnings benefited from \$943,000 in recovered project infrastructure costs from an improvement district related to a project in Texas in which we no longer have an investment.

Revenues in our owned and consolidated ventures consist of:

For the Year

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	2010	2009 (In thousands)	2008
Residential real estate	\$ 24,540	\$ 27,677	\$ 38,110
Commercial real estate	352	793	9,440
Undeveloped land	20,111	46,580	26,005
Income producing properties	21,225	18,214	21,488
Other	2,041	1,172	3,816
Total revenues	\$ 68,269	\$ 94,436	\$ 98,859

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Units sold in our owned and consolidated ventures consist of:

	For the Year				
	2010	2009	2008		
Residential real estate:					
Lots sold	442	483	812		
Average price per lot sold	\$ 55,076	\$ 53,469	\$ 45,712		
Commercial real estate:					
Acres sold	2	2	55		
Average price per acre sold	\$ 146,047	\$ 433,406	\$ 172,346		
Undeveloped land:					
Acres sold	5,812	18,204	5,577		
Average price per acre sold	\$ 3,460	\$ 2,550	\$ 4,663		

Residential real estate revenues principally consist of the sale of single-family lots to national, regional and local homebuilders. In 2010 and 2009, residential real estate revenues declined principally as a result of decreased demand for single-family lots due to the overall decline in the housing industry. In 2008, average prices for residential lots sold were negatively impacted by the sale of 192 high density lots for approximately \$24,300 per lot.

The decrease in commercial real estate revenues in 2010 and 2009 is attributable to limited availability of commercial real estate acquisition and development mortgages to potential third-party purchasers.

In 2010, undeveloped land sales decreased due to current market conditions significantly influenced by limited availability of financing and alternate investment options to buyers in the marketplace. However, average price per acre sold increased principally as a result of selling about 700 acres of land in the entitlement process in Georgia for about \$8,200 per acre. As market conditions for residential and commercial real estate sales began to deteriorate in 2008, we allocated additional internal resources and focused our strategic marketing efforts toward sale of undeveloped land through our retail land sales program. In 2009, we sold 18,204 acres from our owned and consolidated ventures at an average price of \$2,550 per acre, generating about \$46,420,000 in revenues.

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Information about our real estate projects and our real estate ventures follows:

		r-End	
		2010	2009
Owned and consolidated ventures:			
Entitled, developed and under development projects			
Number of projects		54	54
Residential lots remaining		17,780	20,186
Commercial acres remaining		1,774	1,702
Undeveloped land and land in the entitlement process			
Number of projects		18	19
Acres in entitlement process		29,670	30,370
Acres undeveloped <sup>(a)</sup>		168,724	198,063
Ventures accounted for using the equity method:			
Ventures lot sales (for the year)			
Lots sold		362	159
Average price per lot sold	\$	42,602	\$ 60,589
Ventures entitled, developed and under development projects			
Number of projects		22	21
Residential lots remaining		9,634	8,961
Commercial acres sold (for the year)		15	4
Average price per acre sold	\$	81,318	\$ 188,144
Commercial acres remaining		590	645
Ventures undeveloped land and land in the entitlement process			
Number of projects			2
Acres in entitlement process			1,080
Acres sold (for the year)			1
Average price per acre sold	\$		\$ 10,000
Acres undeveloped		5,731	5,517

<sup>(</sup>a) Includes 55,000 acres classified as assets held for sale.

#### **Mineral Resources**

We own directly or through ventures about 606,000 net acres of mineral interests. Our mineral resources segment revenues are principally derived from royalties and other lease revenues from our mineral interests located principally in Texas, Louisiana, Georgia and Alabama. At year-end 2010, we have about 88,000 net acres under lease and about 30,000 net acres held by production.

In addition, on December 22, 2010, we acquired a water resources company for \$12,000,000. It is focused on providing sustainable volumes of ground water to central Texas and the Interstate-35 growth corridor and its principal assets are approximately 17,800 acres of ground water leases. Results of operations for this acquisition were not significant in 2010. Pro forma mineral resources segment earnings assuming this acquisition had occurred at the beginning of 2009 would not be significantly different from those reported.

A summary of our mineral resources results follows:

	2010	For the Year 2009 (In thousands)	2008
Revenues Cost of sales	\$ 24,790 (1,097	· ·	\$ 47,671 (1,714)
Operating expenses	(2,982)		(3,043)
Equity in earnings of unconsolidated ventures	20,711 2,072	31,980 390	42,914 1,162
Segment earnings	\$ 22,783	\$ 32,370	\$ 44,076

Cost of sales represents our share of oil and natural gas production severance taxes, which are calculated based on a percentage of oil and natural gas produced and costs related to our non-operating working interests. In 2009, these expenses were partially offset by a refund of \$255,000 related to well status changes approved by the Texas Railroad Commission.

In 2010, operating expenses principally consist of \$1,182,000 in employee compensation and benefits, \$566,000 in professional services, \$269,000 in depreciation, \$255,000 in property taxes and \$244,000 in information technology.

In 2009, operating expenses principally consist of \$1,299,000 in employee compensation and benefits, \$872,000 in professional services, \$184,000 in depreciation, \$301,000 in property taxes and \$257,000 in information technology.

In 2008, operating expenses principally consist of \$911,000 in employee compensation and benefits, \$1,251,000 in professional services as we resourced our operations with a contract workforce while recruiting our minerals team, and \$250,000 in property taxes.

In 2010 and 2009, equity in earnings of unconsolidated ventures includes our share of royalty revenue from new wells that began producing from the Barnett Shale natural gas formation. In 2008, equity in earnings of unconsolidated ventures includes our share of a lease bonus payment as result of leasing 241 net mineral acres for \$1,568,000.

Revenues consist of:

	2010	For the Year 2009 (In thousands)	2008
Royalties Other lease revenues	\$ 13,724 11,066	•	\$ 21,639 26,032
Total revenues	\$ 24,790	\$ 36,256	\$ 47,671

In 2010, royalty revenues increased as a result of higher oil prices and oil production partially offset by decreases in natural gas production in owned and consolidated properties. Increased oil prices contributed \$1,873,000 while production increases contributed \$466,000. The production increase primarily relates to new oil wells commencing production in late 2009 and early 2010. At year-end 2010, there were 494 active wells owned and operated by others on our leased mineral acres.

In 2010, other lease revenues include \$7,655,000 in lease bonus payments as a result of leasing about 16,900 net mineral acres for an average of \$453 per acre and \$2,168,000 related to delay rental payments. In addition, other lease revenues include about \$1,126,000 as a result of an option exercised to extend an existing lease on over 3,200 acres.

In 2009, royalty revenues declined principally due to lower natural gas and oil prices, which were partially offset by higher production volume principally due to the increased number of new wells

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commencing production. At year-end 2009, there were 472 active wells owned and operated by others on our leased mineral acres.

In 2009, other lease revenues include \$21,333,000 in lease bonus payments as a result of leasing over 25,800 net mineral acres for an average of \$827 per acre and \$2,530,000 from delay rental payments. This leasing activity was located principally in Trinity County, Texas.

In 2008, royalty revenues increased principally due to higher natural gas prices. At year-end 2008, there were 439 active wells owned and operated by others on our leased mineral acres.

In 2008, other lease revenues include \$23,356,000 in lease bonus payments as a result of leasing over 61,300 net mineral acres for an average of \$381 per acre and \$1,986,000 from delay rental payments. The leasing activity was located principally in East Texas and was driven by our proximity to the Cotton Valley, James Lime and Bossier-Haynesville natural gas formations.

Oil and natural gas produced and average unit prices related to our royalty and non-operating working interests follows:

	For the Year				•000	
		2010			2009	2008
Consolidated entities:						
Oil production (barrels)		115,40	0	1	07,200	87,900
Average price per barrel	\$	73.0	9	\$	56.85	\$ 106.66
Natural gas production (millions of cubic feet)		1,223.	6		1,411.6	1,363.4
Average price per thousand cubic feet	\$	4.3	2	\$	4.12	\$ 8.76
Our share of ventures accounted for using the equity method:						
Natural gas production (millions of cubic feet)		572.	.8		82.1	
Average price per thousand cubic feet	\$	4.1	2	\$	3.80	\$
Total consolidated and our share of equity method ventures:						
Oil production (barrels)		1	15,400		107,200	87,900
Average price per barrel		\$	73.09		\$ 56.85	\$ 106.66
Natural gas production (millions of cubic feet)			1,796.4		1,493.7	1,363.4
Average price per thousand cubic feet		\$	4.26		\$ 4.10	\$ 8.76

Our share of ventures natural gas production increased as a result of 16 wells that began producing from the Barnett Shale natural gas formation in 2010.

A summary of our mineral acres<sup>(a)</sup> at year-end 2010 follows:

State	Unleased	Leased <sup>(b)</sup> (Ne	Held By Production <sup>(c)</sup> t acres)	Total <sup>(d)</sup>
Texas	157,000	70,000	25,000	252,000

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Louisiana	121,000	18,000	5,000	144,000
Georgia	168,000	,	•	168,000
Alabama	40,000			40,000
California	1,000			1,000
Indiana	1,000			1,000
	488,000	88,000	30,000	606,000

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<sup>(</sup>a) Includes ventures.

<sup>(</sup>b) Includes leases in primary lease term or for which a delayed rental payment has been received.

<sup>(</sup>c) Acres being held by production are producing oil or natural gas in paying quantities.

(d) Texas, Louisiana, California and Indiana net acres are calculated as the gross number of surface acres multiplied by our percentage ownership of the mineral interest. Alabama and Georgia net acres are calculated as the gross number of surface acres multiplied by our estimated percentage ownership of the mineral interest based on county sampling. Excludes 463 net mineral acres located in Colorado including 382 acres leased and 26 acres held by production.

In addition, we have water interests in about 1,600,000 acres, including a 45 percent nonparticipating royalty interest in groundwater produced or withdrawn for commercial purposes or sold from approximately 1,400,000 acres in Texas, Louisiana, Georgia and Alabama and about 17,800 acres of ground water leases in central Texas. We have not received significant income from these interests.

#### **Fiber Resources**

Our fiber resources segment focuses principally on the management of our timber holdings and recreational leases. We have over 197,000 acres of timber, primarily in Georgia, and about 18,000 acres of timber under lease. Our fiber resources segment revenues are principally derived from the sales of wood fiber from our land and leases for recreational uses. We sold about 30,000 acres of undeveloped land in 2010 and over 110,000 acres in 2009 through our retail land sales program and our strategic initiatives. In addition, we are postponing harvest plans and actively marketing about 55,000 acres classified as held for sale. As a result of the reduced acreage from executing these land sales, future segment revenues and earnings are anticipated to be lower.

A summary of our fiber resources results follows:

	2010		For the Year 2009 (In thousands)		2008	
Revenues Cost of sales Operating expenses	\$	8,301 (1,640) (2,274)	\$	15,559 (3,396) (2,728)	\$	13,192 (3,357) (2,611)
Other operating income		4,387 671		9,435 187		7,224 1,672
Segment earnings	\$	5,058	\$	9,622	\$	8,896

In 2010, operating expenses principally consist of \$1,115,000 in employee compensation and benefits, \$424,000 in facility and long-term timber lease costs and \$342,000 in professional services.

In 2009, operating expenses principally consist of \$1,241,000 in employee compensation and benefits, \$544,000 in facility and long-term timber lease costs and \$471,000 in professional services.

In 2008, operating expenses principally consist of \$1,036,000 related to employee compensation and benefits, \$418,000 in facility and long-term timber lease costs and \$652,000 related to professional services.

In 2010, 2009 and 2008, other operating income principally reflects gains from partial termination of a timber lease related to land sold from Ironstob LLC. We have a 58 percent ownership interest in this venture, which controls over 16,000 acres of undeveloped land near Atlanta, Georgia.

# Revenues consist of:

		2010	the Year 2009 thousands)	2008
Fiber Recreational leases and other	\$	6,491 1,810	\$ 13,478 2,081	\$ 10,987 2,205
Total revenues	\$	8,301	\$ 15,559	\$ 13,192
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Fiber sold consists of:

	For the Year				
	2010	2009	2008		
Pulpwood tons sold	392,900	810,100	917,000		
Average pulpwood price per ton	\$ 9.93	\$ 8.53	\$ 8.52		
Sawtimber tons sold	144,300	331,300	162,900		
Average sawtimber price per ton	\$ 17.94	\$ 19.82	\$ 19.51		
Total tons sold	537,200	1,141,400	1,079,900		
Average price per ton	\$ 12.08	\$ 11.81	\$ 10.17		

In 2010, total tons sold decreased due to reduction in harvest volume as a result of selling over 140,000 acres of timberland in 2010 and 2009 and postponing harvest plans on about 55,000 acres classified as held for sale. In 2010 and 2009, total price per ton increased due to sales including a higher proportional mix of sawtimber versus pulpwood. In 2008, average price per ton was lower because we harvested and sold higher levels of pulpwood. The majority of our sales were to Temple-Inland at market prices.

Information about our recreational leases follows:

	For the Year				
	2010	2009	2008		
Average recreational acres leased	208,100	249,200	287,200		
Average price per leased acre	\$ 8.32	\$ 8.25	\$ 7.44		

#### **Items Not Allocated to Segments**

Unallocated items represent income and expenses managed on a company-wide basis and include general and administrative expenses, share-based compensation, gain on sale of assets, interest expense and other non-operating income and expense.

General and administrative expenses principally consist of accounting and finance, tax, legal, human resources, internal audit, information technology and our board of directors. These functions support all of our business segments and are not allocated.

In 2010, general and administrative expenses principally consist of \$5,480,000 in employee compensation and benefits, \$3,324,000 in professional services, \$1,480,000 in depreciation expense, \$1,235,000 in insurance, \$1,214,000 in facilities expense and \$996,000 in director fees.

In 2009, general and administrative expenses principally consist of \$5,687,000 in employee compensation and benefits, \$6,363,000 in professional services, of which about \$3,200,000 was paid to outside advisors regarding an evaluation by our Board of Directors of an unsolicited shareholder proposal, \$2,213,000 in non-cash impairment charges related to the sale of our undivided 15 percent interest in corporate aircraft contributed to us by Temple-Inland at spin-off, \$1,728,000 in depreciation expense, \$1,308,000 in insurance, \$1,143,000 in facilities expense and \$1,111,000 in director fees.

In 2008, general and administrative expenses principally consist of \$6,846,000 in employee compensation and benefits, \$3,896,000 in professional services, \$1,445,000 in depreciation expense, \$1,542,000 in insurance, \$689,000 in facilities expense and \$1,100,000 in director fees.

Our share-based compensation expense fluctuates because a significant portion of our awards are cash settled and as a result are affected by changes in the market price of our common stock. In 2009, the increase in share-based compensation was due to our higher stock price and increased number of cash-settled awards.

In accordance with our previously announced near-term strategic initiatives to enhance shareholder value, in 2010, we recognized gains of \$28,607,000 resulting from the sale of about 24,000 acres of timber and timberland in Georgia, Alabama and Texas for \$38,778,000, and in 2009, we recognized gains of

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\$104,047,000 resulting from the sale of about 95,000 acres of timber and timberland in Georgia and Alabama for \$158,603,000.

In 2010, interest expense decreased principally due to lower interest rates as a result of the maturity of our interest rate swap agreement and decreased amortization of prepaid loan fees due to refinancing and extending our senior credit facility. In 2009, interest expense decreased as result of lower debt levels. In 2008, the increase in interest expense was due to higher average debt balances and higher borrowing costs.

#### **Income Taxes**

Our effective tax rate and the benefit attributable to noncontrolling interests was 30 percent and 3 percent in 2010, 37 percent and 1 percent in 2009 and 27 percent and 4 percent in 2008. Our 2010 rate includes significant benefits for percentage depletion and charitable contributions associated with donated conservation easements while our 2009 and 2008 rates include benefits from percentage depletion and a federal income tax rate change for qualified timber gains due to the Food, Conservation and Energy Act of 2008.

We have not provided a valuation allowance for our deferred tax asset because we believe it is likely it will be recoverable in future periods.

# **Capital Resources and Liquidity**

#### Sources and Uses of Cash

We operate in cyclical industries and our cash flows fluctuate accordingly. Our principal operating cash requirements are for the acquisition and development of real estate, either directly or indirectly through ventures, taxes, interest and compensation. Our principal sources of cash are proceeds from the sale of real estate and timber, the cash flow from minerals and income producing properties, borrowings, and reimbursements from utility and improvement districts. Operating cash flows are affected by the timing of the payment of real estate development expenditures and the collection of proceeds from the eventual sale of the real estate, the timing of which can vary substantially depending on many factors including the size of the project, state and local permitting requirements and availability of utilities, and by the timing of oil and natural gas leasing and production activities. Working capital is subject to operating needs, the timing of sales of real estate and timber, the timing of collection of mineral royalties or mineral lease payments, collection of receivables, reimbursement from utility and improvement districts and the payment of payables and expenses.

#### Cash Flows from Operating Activities

Cash flows from our real estate development activities, undeveloped land sales, income producing properties, timber sales, mineral and recreational leases and reimbursements from utility and improvement districts are classified as operating cash flows.

Net cash provided by (used for) operations was \$13,551,000 in 2010, \$142,120,000 in 2009 and (\$51,889,000) in 2008.

In 2010, operating cash flow was adversely affected by lower operating income primarily due to difficult conditions in the housing industry and lower proceeds from the sale of assets in accordance with our near-term strategic initiatives. Expenditures for real estate development were slightly less than non-cash cost of real estate sales due to a reduction in development. In 2010, we sold about 24,000 acres of timber and timberland in Georgia, Alabama and Texas generating net proceeds of \$38,040,000, of which \$24,392,000 was held by a qualified intermediary under IRC

Section 1031. At year-end 2010, we have about \$1,347,000 remaining with the qualified intermediary pending reinvestment in qualifying real estate.

In 2009, the sale of about 95,000 acres of timber and timberland in Georgia and Alabama generated net proceeds of \$153,851,000. Expenditures for real estate development slightly exceeded non-cash cost of sales due to our capital commitment to the resort at Cibolo Canyons and our development of existing real estate projects, principally in the major markets of Texas. We invested \$18,857,000 in Cibolo Canyons, of which \$16,235,000 was invested in the resort development. We received \$24,945,000 in reimbursements from utility

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and improvement districts, of which \$20,270,000 was related to our Cibolo Canyons mixed-use development and was accounted for as a reduction of our investment. We paid estimated income taxes of \$48,299,000 in 2009.

In 2008, expenditures for real estate development and acquisition exceeded non-cash real estate cost of sales principally due to contractual commitments to our Cibolo Canyons project. We invested \$34,863,000 in this project in 2008 of which \$18,301,000 was invested in the resort development.

## Cash Flows from Investing Activities

Capital contributions to and capital distributions from unconsolidated ventures and business acquisitions are classified as investing activities. In addition, proceeds from the sale of property and equipment, software costs and expenditures related to reforestation activities are also classified as investing activities.

In 2010, net cash (used for) investing activities was (\$26,597,000). In fourth quarter 2010, we acquired a 401 unit, Class A multifamily property in Houston, Texas for \$49,100,000. We used \$23,045,000 of the proceeds held by a qualified intermediary under IRC Section 1031 and \$26,500,000 of non-recourse borrowings to fund this acquisition, including closing costs. In addition, we acquired a water resources company in central Texas for \$12,000,000.

In 2009, net cash (used for) investing activities was (\$6,373,000) and is principally related to our investment in property, equipment, software and reforestation. Net cash returned from our unconsolidated ventures provided \$922,000.

In 2008, net cash (used for) investing activities was (\$16,667,000) as capital contributed to unconsolidated ventures exceeded distributions received principally due to our contractual commitment to Palisades West LLC. In 2008, we contributed \$9,118,000 to this venture which consists of two office buildings totaling approximately 375,000 square feet located in Austin, Texas.

## Cash Flows from Financing Activities

In 2010, net cash (used for) financing activities was (\$2,639,000) as we repurchased 1,000,987 shares of our common stock for \$15,178,000 and incurred \$6,304,000 in bank fees primarily related to our amendment and extension of our senior credit facility, which was partially offset by a net increase in our debt of \$18,170,000 which is principally due to \$26,500,000 in non-recourse borrowings used to finance a 401 unit, Class A multifamily property acquired on December 29, 2010.

In 2009, net cash (used for) financing activities was (\$122,823,000) as we reduced our outstanding debt by \$120,776,000 principally from the net proceeds generated from the sale of about 95,000 acres of timber and timberland in Georgia and Alabama.

In 2008, net cash provided by financing activities was \$69,163,000 as our debt increased by \$71,387,000 to fund our real estate development expenditures, net investment in our unconsolidated ventures and net working capital to operate our business.

#### Non-Cash Financial Information

In 2010, our real estate assets decreased by \$11,865,000, debt decreased by \$13,207,000 and other liabilities increased by \$1,342,000 due to lender foreclosure of a lien on a condominium property in Austin, Texas owned by a consolidated variable interest entity. The limited partnership has no other significant assets. The lien secured debt guaranteed by the unrelated general partner who managed day to day operations of the partnership. At year-end 2010,

the limited partnership has total liabilities of \$3,083,000. The partnership liabilities will be settled as the partnership is liquidated.

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# **Liquidity and Contractual Obligations**

# Liquidity

In third quarter 2010, we entered into an amended and restated senior credit facility effecting the following amendments to: extend the maturity date of the revolving loan to August 6, 2013 (with a one-year extension option to August 6, 2014) and of the term loan to August 6, 2015; reduce the revolving loan commitment to \$175 million, subject to the ability to increase the aggregate facility by up to \$150 million by securing additional commitments; eliminate any additional required commitment reductions during the term of the facility; reduce the interest coverage ratio from 1.75x to 1.05x; provide that during any period when the minimum interest coverage ratio falls below 1.50x, the interest rate on outstanding loans will increase by two percent and no new acquisitions, discretionary capital expenditures or distributions will be permitted; reduce the minimum value to commitment ratio from 1.75:1.00 to 1.60:1.00; and provide that if the interest coverage ratio does not exceed 3.0x, we may not repurchase our common stock. We incurred fees of about \$5,800,000 related to this amendment.

At year-end 2010, our senior credit facility provides for a \$125,000,000 term loan and a \$175,000,000 revolving line of credit. The term loan includes a prepayment penalty for payments in excess of \$25,000,000 prior to February 6, 2012. The revolving line of credit may be prepaid at any time without penalty. At year-end 2010, net unused borrowing capacity under our senior credit facility is calculated as follows:

	Cred	Senior lit Facility housands)
Borrowing base availability Less: borrowings Less: letters of credit	\$	300,000 (125,000) (3,007)
Unused borrowing capacity	\$	171,993

Our unused borrowing capacity during 2010 ranged from a high of \$200,902,000 to a low of \$149,993,000. This facility is used primarily to fund our operating cash needs, which fluctuate due to timing of residential real estate, undeveloped land sales, mineral lease bonus payments, timber sales, payment of payables and expenses and capital expenditures.

Our senior credit facility and other debt agreements contain terms, conditions and financial covenants customary for such agreements including minimum levels of interest coverage and limitations on leverage. At year-end 2010, we were in compliance with the terms, conditions and financial covenants of these agreements. Based on our current operating projections, we believe that we will remain in compliance with our senior credit facility covenants in the future.

The following table details our compliance with the financial covenants calculated as provided in the senior credit facility:

Financial Covenant Requirement Year-End 2010

Interest Coverage Ratio <sup>(a)</sup>	<sup>3</sup> 1.05:1.0	4.17:1.0
Revenues/Capital Expenditures Ratio(b)	<sup>3</sup> 1.00:1.0	6.26:1.0
Total Leverage Ratio <sup>(c)</sup>	£ 40%	19.6%
Net Worth <sup>(d)</sup>	> \$411 million	\$503 million
Collateral Value to Loan Commitment Ratio <sup>(e)</sup>	<sup>3</sup> 1.60:1.0	2.39:1.0

- (a) Calculated as EBITDA (earnings before interest, taxes, depreciation and amortization), plus non-cash compensation expense, plus other non-cash expenses, divided by interest expense excluding loan fees. This covenant is applied at the end of each quarter on a rolling four quarter basis.
- (b) Calculated as total gross revenues, plus our pro rata share of the operating revenues from unconsolidated ventures, divided by capital expenditures. Capital expenditures are defined as consolidated development

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and acquisition expenditures plus our pro rata share of unconsolidated ventures development and acquisition expenditures. This covenant is applied at the end of each quarter on a rolling four quarter basis.

- Calculated as total funded debt divided by adjusted asset value. Total funded debt includes indebtedness for borrowed funds, secured liabilities and reimbursement obligations with respect to letters of credit or similar instruments. Adjusted asset value is defined as the sum of unrestricted cash and cash equivalents, timberlands, high value timberlands, raw entitled lands, entitled land under development, minerals business, other real estate owned at book value without regard to any indebtedness and our pro rata share of joint ventures book value without regard to any indebtedness. This covenant is applied at the end of each quarter.
- (d) Calculated as the amount by which consolidated total assets exceeds consolidated total liabilities. At year-end 2010, the requirement is \$411,323,000, computed as: \$409,500,000, plus 85 percent of the aggregate net proceeds received by us from any equity offering, plus 75 percent of all positive net income, on a cumulative basis. This covenant is applied at the end of each quarter.
- (e) Calculated as the total collateral value of timberland, high value timberland and our minerals business, divided by total aggregate loan commitment. This covenant is applied at the end of each quarter.

To make additional investments, acquisitions, or distributions, we must maintain available liquidity equal to the lesser of \$35,000,000 or 10% of the aggregate commitments in place. At year-end 2010, this requirement was \$30,000,000 resulting in approximately \$176,586,000 in available liquidity, which represents our unused borrowing capacity under our senior credit facility plus unrestricted cash and cash equivalents. The failure to maintain such minimum liquidity does not constitute a default or event of default of our senior credit facility.

## **Contractual Obligations**

At year-end 2010, contractual obligations consist of:

	Payments Due or Expiring by Year					
	Total	2011	2012-13	2014-15	Thereafter	
			(In thousands	s)		
Debt <sup>(a)</sup>	\$ 221,589	\$ 47,506	\$ 16,916	\$ 127,231	\$ 29,936	
Interest payments on debt	51,300	10,993	20,896	16,640	2,771	
Purchase obligations	11,392	11,392				
Operating leases	22,390	2,621	4,828	3,979	10,962	
Venture contributions	1,708	1,708				
Total	\$ 308,379	\$ 74,220	\$ 42,640	\$ 147,850	43,669	

(a) Items included in our balance sheet. In 2011, payments due or expiring include about \$34,366,000 in consolidated venture borrowings which are non-recourse to us. We believe it is likely that the venture will be able to extend or refinance these borrowings in 2011; however, there is no assurance that this can be done. We do not believe that the ultimate resolution of this matter will have a significant effect on our earnings or financial position.

Our sources of funding are our operating cash flows and borrowings under our senior credit facility. Our contractual obligations due in 2011 will likely be paid from operating cash flows and from borrowings under our senior credit facility.

Interest payments on debt include interest payments related to our fixed rate debt and estimated interest payments related to our variable rate debt. Estimated interest payments on variable rate debt were calculated assuming that the outstanding balances and interest rates that existed at year-end 2010 remain constant through maturity.

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Purchase obligations are defined as legally binding and enforceable agreements to purchase goods and services. Our purchase obligations include commitments for land acquisition and land development, engineering and construction contracts for land development and service contracts.

Our operating leases are for timberland, facilities, equipment and ground water leases. In second quarter 2008, we entered into a 10-year agreement with Palisades West LLC, in which we have a 25 percent ownership interest, to lease approximately 32,000 square feet in Austin, Texas as our corporate headquarters. At year-end 2010, the remaining contractual obligation is \$10,207,000. Also included in operating leases is a long-term timber lease of over 16,000 acres that has a remaining lease term of 15 years and a remaining contractual obligation of \$8,793,000 and about 17,800 acres of ground water leases with remaining contractual obligations of \$940,000.

Venture contributions represent commitments to contribute a stated amount to a venture as and when needed by the venture and other commitments. We have excluded from the table contributions that may be made in the ordinary course of business for which there is no commitment to contribute an amount that is quantifiable or identifiable to specific dates.

We have other long-term liabilities that are not included in the table because they do not have scheduled maturities.

# **Off-Balance Sheet Arrangements**

From time to time, we enter into off-balance sheet arrangements to facilitate our operating activities. At year-end 2010, our off-balance sheet unfunded arrangements, excluding contractual interest payments, purchase obligations, operating lease obligations and venture contributions included in the table of contractual obligations, consist of:

		Pa	yments	Due o	or Expi	ring	by Year		
	Total		2011	20	12-13	20	)14-15	The	ereafter
				(In th	ousand	ls)			
Performance bonds	\$ 5,820	\$	5,325	\$	475	\$	20	\$	
Standby letters of credit	3,007		3,000		7				
Recourse obligations	3,231		751		131		1,057		1,292
Total	\$ 12,058	\$	9,076	\$	613	\$	1,077	\$	1,292

Performance bonds, letters of credit and recourse obligations are primarily for our real estate development activities and include \$2,476,000 of performance bonds and letters of credit we provided on behalf of certain ventures. Our venture partners also provide performance bonds and letters of credit. Generally these performance bonds or letters of credit would be drawn on due to lack of specific performance by us or the ventures, such as failure to deliver streets and utilities in accordance with local codes and ordinances.

At year-end 2010, we participate in three partnerships that have \$72,364,000 of borrowings classified as current maturities. These partnerships have total assets of \$55,262,000 and other liabilities of \$11,799,000. These partnerships are managed by third parties who intend to extend or refinance these borrowings; however, there is no assurance that this can be done. Although these borrowings may be guaranteed by third parties, we may under certain circumstances elect or be required to provide additional equity to these partnerships. We do not believe that the ultimate resolution of these matters will have a significant effect on our earnings or financial position. Our investment in these partnerships is \$3,139,000 at year-end 2010. These three partnerships are variable interest entities.

# Cibolo Canyons San Antonio, Texas

Cibolo Canyons consists of the JW Marriott® San Antonio Hill Country Resort & Spa development owned by third parties and a mixed-use development we own. We have about \$88,528,000 invested in Cibolo Canyons at year-end 2010.

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#### Resort Hotel, Spa and Golf Development

In 2007, we entered into agreements to facilitate third-party construction and ownership of the JW Marriott® San Antonio Hill Country Resort & Spa, which includes a 1,002 room destination resort and two PGA Tour® Tournament Players Club® (TPC) golf courses. Under these agreements, we agreed to transfer to third-party owners about 700 acres of undeveloped land, to provide about \$30,000,000 cash and to provide approximately \$12,700,000 of other consideration principally consisting of golf course construction materials, substantially all of which has been provided.

In exchange for our commitment to the resort, the third-party owners assigned to us certain rights under an agreement between the third-party owners and a legislatively created special purpose improvement district (SPID). This agreement includes the right to receive from the SPID 9 percent of hotel occupancy revenues and 1.5 percent of other resort sales revenues collected as taxes by the SPID through 2034. The amount we receive will be net of annual ad valorem tax reimbursements by the SPID to the third-party owners of the resort through 2020. In addition, these payments will be net of debt service, if any, on bonds issued by the SPID collateralized by hotel occupancy tax and other resort sales tax receipts through 2034.

The amounts we collect under this agreement are dependent on several factors including the amount of revenues generated by and ad valorem taxes imposed on the resort and the amount of any applicable debt service incurred by the SPID. As a result, there is significant uncertainty as to the amount and timing of collections under this agreement. Until these uncertainties are clarified, amounts collected under the agreement will be accounted for as a reduction of our investment in the resort development. The resort began operations in January 2010.

In fourth quarter 2010, we received approximately \$1,000,000 from the SPID related to our share of hotel occupancy revenues and other resort sales revenues collected as taxes by the SPID in 2010. We accounted for this as a reduction of our investment. At year-end 2010, we have \$41,869,000 invested in the resort development.

In fourth quarter 2010, we received payment in full plus interest for the \$10,000,000 loan to a third-party equity investor in the resort development which was funded in first quarter 2010.

#### Mixed-Use Development

The mixed-use development we own consists of 2,100 acres planned to include about 1,400 residential lots and about 220 commercial acres designated for multifamily and retail uses, of which 640 lots and 64 commercial acres have been sold through year-end 2010.

In 2007, we entered into an agreement with the SPID providing for reimbursement of certain infrastructure costs related to the mixed-use development. Reimbursements are subject to review and approval by the SPID and unreimbursed amounts accrue interest at 9.75 percent. The SPID s funding for reimbursements is principally derived from its ad valorem tax collections and bond proceeds collateralized by ad valorem taxes, less debt service on these bonds and annual administrative and public service expenses. Through year-end 2010, we have submitted and received approval for reimbursement of about \$57,322,000 of infrastructure costs and have received reimbursements totaling \$20,770,000, of which \$500,000 was received in 2010 and \$20,270,000 was received in 2009. At year-end 2010, we have \$36,552,000 in approved and pending reimbursements, excluding interest.

Since the amount of each reimbursement is dependent on several factors, including timing of SPID approval and the SPID having an adequate tax base to generate funds that can be used to reimburse us, there is uncertainty as to the amount and timing of reimbursements under this agreement. We expect to recover our investment from lot and tract sales and reimbursement of approved infrastructure costs from the SPID. We have not recognized income from

interest due, but not collected. As these uncertainties are clarified, we will modify our accounting accordingly.

At year-end 2010, we have \$46,659,000 invested in the mixed-use development.

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#### **Accounting Policies**

# Critical Accounting Estimates

In preparing our financial statements, we follow generally accepted accounting principles, which in many cases require us to make assumptions, estimates, and judgments that affect the amounts reported. Our significant accounting policies are included in Note 1 to the Consolidated Financial Statements. Many of these principles are relatively straightforward. There are, however, a few accounting policies that are critical because they are important in determining our financial condition and results of operations and involve significant assumptions, estimates and judgments that are difficult to determine. We must make these assumptions, estimates and judgments currently about matters that are inherently uncertain, such as future economic conditions, operating results and valuations, as well as our intentions. As the difficulty increases, the level of precision decreases, meaning actual results can, and probably will, differ from those currently estimated. We base our assumptions, estimates and judgments on a combination of historical experiences and other factors that we believe are reasonable. We have reviewed the selection and disclosure of these critical accounting estimates with our Audit Committee.

In allocating costs to real estate owned and real estate sold, we must estimate current and future real estate values. Our estimates of future real estate values sometimes must extend over periods 15 to 20 years from today and are dependent on numerous assumptions including our intentions and future market and economic conditions. In addition, when we sell real estate from projects that are not finished, we must estimate future development costs through completion. Differences between our estimates and actual results will affect future carrying values and operating results.

Impairment of Long-Lived Assets Measuring assets for impairment requires estimating future fair values based on our intentions as to holding periods, future operating cash flows and the residual value of assets under review, primarily undeveloped land. Depending on the asset under review, we use varying methods to determine fair value, such as discounting expected future cash flows, determining resale values by market, or applying a capitalization rate to net operating income using prevailing rates in a given market. Changes in economic conditions, demand for real estate, and the projected net operating income for a specific property will inevitably change our estimates.

Share-Based Compensation We use the Black-Scholes option pricing model to determine the fair value of stock options. The determination of the fair value of share-based payment awards on the date of grant using an option-pricing model is affected by the stock price as well as assumptions regarding a number of other variables. These variables include expected stock price volatility over the term of the awards, actual and projected employee stock option exercise behaviors (term of option), risk-free interest rate and expected dividends. We have limited historical experience as a stand-alone company so we utilized alternative methods in determining our valuation assumptions. The expected life was based on the simplified method utilizing the midpoint between the vesting period and the contractual life of the awards. The expected stock price volatility was based on historical prices of our peers common stock for a period corresponding to the expected life of the options. Pre-vesting forfeitures are estimated based upon the pool of participants and their expected activity and historical trends.

*Income Taxes* In preparing our consolidated financial statements, significant judgment is required to estimate our income taxes. Our estimates are based on our interpretation of federal and state tax laws. We estimate our actual current tax due and assess temporary and permanent differences resulting from differing treatment of items for tax and accounting purposes. The temporary differences result in deferred tax assets and liabilities, which are included in our consolidated balance sheet. If needed, we record a valuation allowance against our deferred tax assets. In addition, when we believe a tax position is supportable but the outcome uncertain, we

include the item in our tax return but do not recognize the related benefit in our provision for taxes. Instead, we record a reserve for unrecognized tax benefits, which represents our expectation of the most likely outcome considering the technical merits and specific facts of the position. Changes to liabilities are only made when an event occurs that changes the most likely outcome, such as settlement with the relevant tax authority, expiration of statutes of

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limitations, changes in tax law, or recent court rulings. Adjustments to temporary differences, permanent differences or uncertain tax positions could materially impact our financial position, cash flow and results of operation.

Oil and Natural Gas Reserves The estimation of the oil and natural gas reserve is a significant estimate. On an annual basis, our consulting petroleum engineering firm, with our assistance, prepares estimates of crude oil and natural gas reserves based on available geologic and seismic data, reservoir pressure data, core analysis reports, well logs, analogous reservoir performance history, production data and other available sources of engineering, geological and geophysical information. Oil and natural gas prices are volatile and largely affected by worldwide or domestic production and consumption and are outside our control.

# Adopted and Pending Accounting Pronouncements

We adopted four new accounting pronouncements in 2010, the adoption of which did not have a significant effect on our earnings or financial position. There are two pending accounting pronouncements that we will be required to adopt in 2011 and adoption is not anticipated to have a significant effect on our earnings or financial position. Please read Note 2 New Accounting Pronouncements to the Consolidated Financial Statements.

#### **Effects of Inflation**

Inflation has had minimal effects on operating results the past three years. Our real estate, timber, and property and equipment are carried at historical costs. If carried at current replacement costs, the cost of real estate sold, timber cut, and depreciation expense would have been significantly higher than what we reported.

## **Legal Proceedings**

We are involved in various legal proceedings that arise from time to time in the ordinary course of doing business. We believe we have established adequate reserves for any probable losses, and we do not believe that the outcome of any of these proceedings should have a material adverse effect on our financial position, long-term results of operations, or cash flow. It is possible, however, that charges related to these matters could be significant to results of operations or cash flows in any one accounting period.

## Item 7A. Quantitative and Qualitative Disclosures About Market Risk.

#### **Interest Rate Risk**

Our interest rate risk is principally related to our variable-rate debt. Interest rate changes impact earnings due to the resulting increase or decrease in our variable-rate debt, which was \$191,658,000 at year-end 2010 and \$213,195,000 at year-end 2009. In 2009, our outstanding variable rate debt includes the effect of a \$100,000,000 notional amount interest rate swap, which matured on March 1, 2010.

The following table illustrates the estimated effect on our pre-tax income of immediate, parallel, and sustained shifts in interest rates for the next 12 months on our variable-rate debt at year-end 2010, with comparative year-end 2009 information. This estimate assumes that debt reductions from contractual payments will be replaced with short-term, variable-rate debt; however, that may not be the financing alternative we choose.

At Year-End 2010 2009

**Change in Interest Rates** 

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# (In thousands)

+2%		\$ (3,728)	\$ (4,100)
+1%		(1,917)	(2,132)
-1%		1,917	2,132
-2%		3,833	4,264
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#### **Foreign Currency Risk**

We have no exposure to foreign currency fluctuations.

## **Commodity Price Risk**

We have no significant exposure to commodity price fluctuations.

# Item 8. Financial Statements and Supplementary Data.

The Consolidated Financial Statements and related notes and schedules are indexed on page F-1, and are attached beginning on page F-1 to this Annual Report on Form 10-K.

#### Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure.

None.

#### Item 9A. Controls and Procedures.

#### (a) Disclosure controls and procedures

Our management, with the participation of the Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (or the Exchange Act)) as of the end of the period covered by this report. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, our disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by us in the reports that we file or submit under the Exchange Act and are effective in ensuring that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

#### (b) Internal control over financial reporting

Management s report on internal control over financial reporting is included in this Annual Report on Form 10-K on page F-2.

# (c) Changes in Internal Control over Financial Reporting

There have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## Item 9B. Other Information.

None.

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#### **PART III**

# Item 10. Directors, Executive Officers and Corporate Governance.

Set forth below is certain information about the members of our Board of Directors:

		Year First Elected to	
Name	Age	the Board	<b>Principal Occupation</b>
Kenneth M. Jastrow, II	63	2007	Non-Executive Chairman of Forestar Group Inc.
Louis R. Brill	69	2007	Former Chief Accounting Officer of Temple-Inland Inc.
Kathleen Brown	65	2007	Chairman of Investment Banking for the Midwest Region, Goldman, Sachs & Co.
William G. Currie	63	2007	Chairman of Universal Forest Products, Inc.
James M. DeCosmo	52	2007	President and Chief Executive Officer of Forestar Group Inc.
Michael E. Dougherty	70	2008	Founder and Chairman of Dougherty Financial Group LLC
James A. Johnson	67	2007	Vice Chairman of Perseus LLC
William C. Powers, Jr.	64	2007	President of The University of Texas at Austin
James A. Rubright	64	2007	Chairman and Chief Executive Officer of Rock-Tenn Company
Richard M. Smith	65	2007	President of Pinkerton Foundation

The remaining information required by this item is incorporated herein by reference from our definitive proxy statement, involving the election of directors, to be filed pursuant to Regulation 14A with the SEC not later than 120 days after the end of the fiscal year covered by this Form 10-K (or Definitive Proxy Statement). Certain information required by this item concerning executive officers is included in Part I of this report.

#### Item 11. Executive Compensation.

The information required by this item is incorporated by reference from our Definitive Proxy Statement.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

#### **Equity Compensation Plan Information**

We have only one equity compensation plan, the Forestar 2007 Stock Incentive Plan, which was approved by our sole shareholder prior to the spin-off. Information at year-end 2010 about our equity compensation plan under which our common stock may be issued follows:

**Number of Securities** 

			Remaining Available for
	Number of Securities to be	Weighted-Average	Future Issuance Under Equity Compensation
	Issued Upon Exercise of	Exercise Price of Outstanding	Plans
Plan Category	Outstanding Options, Warrants and Rights <sup>(1)(2)</sup>	Options, Warrants and Rights	(Excluding Securities  Reflected in Column (a))
- I i i i i i i i i i i i i i i i i i i	(a)	(b)	(c)
Equity compensation plans			
approved by security holders Equity compensation plans not	2,371,547	\$ 21.86	2,830,653
approved by security holders	None	None	None
Total	2,371,547	\$ 21.86	2,830,653
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- (1) Includes approximately 1,242,000 issuable to personnel of Temple-Inland and the other spin-off entity resulting from the equitable adjustment of Temple-Inland equity awards in connection with our spin-off.
- (2) Includes approximately 96,000 equity-settled restricted stock units, which are excluded from the calculation of weighted-average exercise price.

The remaining information required by this item is incorporated by reference from our Definitive Proxy Statement.

# Item 13. Certain Relationships and Related Transactions, and Director Independence.

The information required by this item is incorporated by reference from our Definitive Proxy Statement.

# Item 14. Principal Accountant Fees and Services.

The information required by this item is incorporated by reference from our Definitive Proxy Statement.

#### **PART IV**

#### Item 15. Exhibits and Financial Statement Schedules.

- (a) Documents filed as part of this report.
- (1) Financial Statements

Our Consolidated Financial Statements are attached beginning on page F-1 to this Annual Report on Form 10-K.

(2) Financial Statement Schedules

Schedule III Consolidated Real Estate and Accumulated Depreciation is attached beginning on page S-1 to this Annual Report on Form 10-K.

Schedules other than those listed above are omitted as the required information is either inapplicable or the information is presented in our Consolidated Financial Statements and notes thereto.

(3) Exhibits

The exhibits listed in the Exhibit Index in (b) below are filed or incorporated by reference as part of this Annual Report on Form 10-K.

(b) Exhibits

# Exhibit Number

**Exhibit** 

2.1 Separation and Distribution Agreement, dated December 11, 2007, among Forestar Real Estate Group Inc. (the Company), Guaranty Financial Group Inc., and Temple Inland Inc. (incorporated by reference to Exhibit 2.1 of the Company s Current Report on Form 8-K filed with the Commission on December 11,

- 2007).
- 3.1 Amended and Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 of the Company s Current Report on Form 8-K filed with the Commission on December 11, 2007).
- 3.2 Amended and Restated Bylaws (incorporated by reference to Exhibit 3.2 of the Company s Current Report on Form 8-K filed with the Commission on December 11, 2007).
- 3.3 First Amendment to Amended and Restated Bylaws of Forestar Real Estate Group Inc. (incorporated by reference to Exhibit 3.1 of the Company s Current Report on Form 8-K filed with the Commission on February 19, 2008).
- 3.4 Certificate of Designation of Series A Junior Participating Preferred Stock (incorporated by reference to Exhibit 3.3 of the Company s Current Report on Form 8-K filed with the Commission on December 11, 2007).

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Exhibit Number Exhibit

- 3.5 Second Amendment to Amended and Restated Bylaws of Forestar Real Estate Group Inc. (incorporated by reference to Exhibit 3.5 of the Company s Annual Report on Form 10-K filed with the Commission on March 5, 2009)
- 3.6 Certificate of Ownership and Merger, dated November 21, 2008 (incorporated by reference to Exhibit 3.1 of the Company s Current Report on Form 8-K filed with the Commission on November 24, 2008).
- 3.7 Third Amendment to Amended and Restated Bylaws of Forestar Group Inc. (incorporated by reference to Exhibit 3.2 of the Company s Current Report on Form 8-K filed with the Commission on November 24, 2008).
- 4.1 Specimen Certificate for shares of common stock, par value \$1.00 per share, of Forestar Real Estate Group Inc. (incorporated by reference to Exhibit 4.1 of Amendment No. 5 to the Company s Form 10 filed with the Commission on December 10, 2007).
- 4.2 Rights Agreement, dated December 11, 2007, between Forestar Real Estate Group Inc. and Computershare Trust Company, N.A., as Rights Agent (including Form of Rights Certificate) (incorporated by reference to Exhibit 4.1 of the Company s Current Report on Form 8-K filed with the Commission on December 11, 2007).
- Tax Matters Agreement, dated December 11, 2007, among Forestar Real Estate Group Inc., Guaranty Financial Group Inc., and Temple Inland Inc. (incorporated by reference to Exhibit 10.1 of the Company s Current Report on Form 8-K filed with the Commission on December 11, 2007).
- Transition Services Agreement, dated December 11, 2007, among Forestar Real Estate Group Inc., Guaranty Financial Group Inc., and Temple Inland Inc. (incorporated by reference to Exhibit 10.2 of the Company s Current Report on Form 8-K filed with the Commission on December 11, 2007).
- 10.3 Employee Matters Agreement, dated December 11, 2007, among Forestar Real Estate Group Inc., Guaranty Financial Group Inc., and Temple Inland Inc. (incorporated by reference to Exhibit 10.3 of the Company s Current Report on Form 8-K filed with the Commission on December 11, 2007).
- Form of Forestar Real Estate Group Retirement Savings Plan (incorporated by reference to Exhibit 10.4 of Amendment No. 5 to the Company s Form 10 filed with the Commission on December 10, 2007).
- 10.5 Form of Forestar Real Estate Group Supplemental Employee Retirement Plan (incorporated by reference to Exhibit 10.5 of Amendment No. 5 to the Company s Form 10 filed with the Commission on December 10, 2007).
- 10.6 Form of Forestar Real Estate Group 2007 Stock Incentive Plan (incorporated by reference to Exhibit 10.6 of Amendment No. 5 to the Company s Form 10 filed with the Commission on December 10, 2007).
- 10.7 Form of Forestar Real Estate Group Director s Fee Deferral Plan (incorporated by reference to Exhibit 10.7 of Amendment No. 5 to the Company s Form 10 filed with the Commission on December 10, 2007).
- Form of Indemnification Agreement to be entered into between the Company and each of its directors (incorporated by reference to Exhibit 10.9 of Amendment No. 5 to the Company s Form 10 filed with the Commission on December 10, 2007).
- 10.9 Form of Change in Control Agreement between the Company and its named executive officers (incorporated by reference to Exhibit 10.10 of Amendment No. 5 to the Company s Form 10 filed with the Commission on December 10, 2007).
- 10.10 Employment Agreement between the Company and James M. DeCosmo dated August 9, 2007 (incorporated by reference to Exhibit 10.11 of Amendment No. 5 to the Company s Form 10 filed with the Commission on December 10, 2007).

10.11

- Form of Nonqualified Stock Option Agreement (incorporated by reference to Exhibit 10.12 of the Company s Annual Report on Form 10-K filed with the Commission on March 5, 2009).
- 10.12 Form of Restricted Stock Agreement (Tier 1) (incorporated by reference to Exhibit 10.13 of the Company s Annual Report on Form 10-K filed with the Commission on March 5, 2009).
- 10.13 Form of Restricted Stock Units Agreement for senior executives (incorporated by reference to Exhibit 10.2 of the Company s Current Report on Form 8-K filed with the Commission on February 12, 2009).

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Exhibit Number	Exhibit
10.14	Form of Stock Appreciation Rights Agreement (incorporated by reference to Exhibit 10.1 of the
10.15	Company s Current Report on Form 8-K filed with the Commission on February 12, 2009). First Amendment to Forestar Group Inc. Director s Fee Deferral Plan (incorporated by reference to Exhibit 10.16 of the Company s Annual Report on Form 10-K filed with the Commission on March 5, 2009).
10.16	First Amendment to the Forestar Real Estate Group Inc. 2007 Stock Incentive Plan (incorporated by reference to Exhibit 10.1 of the Company s Current Report on Form 8-K filed with the Commission on May 13, 2009).
10.17	Purchase and Sale Agreement, dated as of May 2, 2009, by and between Forestar (USA) Real Estate Group Inc. and Hancock Natural Resource Group, Inc. (incorporated by reference to Exhibit 10.1 of the Company's Quarterly Report on Form 10-Q filed with the Commission on August 6, 2009).
10.18	Purchase and Sale Agreement, dated as of June 26, 2009, by and between Forestar (USA) Real Estate Group Inc. and Holland M. Ware (incorporated by reference to Exhibit 10.3 of the Company s Quarterly Report on Form 10-Q filed with the Commission on August 6, 2009).
10.19	Second Amendment to the Forestar Group Inc. 2007 Stock Incentive Plan (incorporated by reference to Exhibit 10.22 to the Company s Annual Report on Form 10-K filed with the Commission on March 3, 2010).
10.20	Amended and Restated Revolving and Term Credit Agreement, dated as of August 6, 2010, by and among the Company, Forestar (USA) Real Estate Group Inc. and its wholly-owned subsidiaries signatory thereto, KeyBank National Association, as administrative agent, and the lenders party thereto (incorporated by reference to Exhibit 10.1 of the Company s Current Report on Form 8-K filed with the Commission on August 6, 2010).
10.21	Supplement dated February 23, 2011 to the Amended and Restated Revolving and Term Credit Agreement, by and between Forestar (USA) Real Estate Group Inc., KeyBank National Association, and JP Morgan Chase Bank, National Association (incorporated by reference to Exhibit 10.1 of the Company s Current Report on Form 8-K filed with the Commission on February 24, 2011).
10.22 *	Severance Agreement dated October 12, 2009, by and between the Company and Phillip J. Weber.
10.23 *	First Amendment to Employment Agreement, dated as of November 10, 2010, by and between the Company and James M. DeCosmo.
10.24	Form of Market-Leveraged Stock Unit Award Agreement (incorporated by reference to Exhibit 10.1 of the Company s Current Report on Form 8-K filed with the Commission on February 9, 2011).
21.1*	List of Subsidiaries of the Company.
23.1*	Consent of Ernst & Young LLP.
23.2*	Consent of Netherland, Sewell & Associates, Inc.
31.1*	Certification of Chief Executive Officer pursuant to Exchange Act rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of Chief Financial Officer pursuant to Exchange Act rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1*	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2*	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
99.1*	Reserve report of Netherland, Sewell & Associates, Inc., dated February 25, 2011.

\* Filed herewith.

Management contract or compensatory plan or arrangement.

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## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Forestar Group Inc.

By: /s/ James M. DeCosmo James M. DeCosmo President and Chief Executive Officer

Date: March 2, 2011

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Capacity	Date
/s/ James M. DeCosmo	Director, President and Chief Executive Officer (Principal Executive Officer)	March 2, 2011
James M. DeCosmo	, 1	
/s/ Christopher L. Nines	Chief Financial Officer (Principal Financial Officer)	March 2, 2011
Christopher L. Nines	()	
/s/ Charles D. Jehl	Chief Accounting Officer (Principal Accounting Officer)	March 2, 2011
Charles D. Jehl	(Timelput Accounting Officer)	
/s/ Kenneth M. Jastrow, II	Non-Executive Chairman of the Board	March 2, 2011
Kenneth M. Jastrow, II	Chairman of the Board	
/s/ Louis R. Brill	Director	March 2, 2011
Louis R. Brill		
/s/ Kathleen Brown	Director	March 2, 2011
Kathleen Brown		
/s/ William G. Currie	Director	March 2, 2011
William G. Currie		

/s/ Michael E. Dougherty		Director	March 2, 2011
Michael E. Dougherty			
/s/ James A. Johnson		Director	March 2, 2011
James A. Johnson			
/s/ William C. Powers, Jr.		Director	March 2, 2011
William C. Powers, Jr.			
/s/ James A. Rubright		Director	March 2, 2011
James A. Rubright			
/s/ Richard M. Smith		Director	March 2, 2011
Richard M. Smith			
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# **Index to Financial Statements**

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# MANAGEMENT S ANNUAL REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of Forestar is responsible for establishing and maintaining adequate internal control over financial reporting. Management has designed our internal control over financial reporting to provide reasonable assurance that our published financial statements are fairly presented, in all material respects, in conformity with generally accepted accounting principles.

Management is required by paragraph (c) of Rule 13a-15 of the Securities Exchange Act of 1934, as amended, to assess the effectiveness of our internal control over financial reporting as of each year end. In making this assessment, management used the *Internal Control Integrated Framework* issued in July 1994 by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

Management conducted the required assessment of the effectiveness of our internal control over financial reporting as of year-end. Based upon this assessment, management believes that our internal control over financial reporting is effective as of year-end 2010.

Ernst & Young LLP, the independent registered public accounting firm that audited our financial statements included in this Form 10-K, has also audited our internal control over financial reporting. Their attestation report follows this report of management.

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

# The Board of Directors and Shareholders of Forestar Group Inc.:

We have audited Forestar Group Inc. and subsidiaries (Forestar Group) internal control over financial reporting as of December 31, 2010 based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Forestar Group s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management s Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the effectiveness of the company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Forestar Group maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Forestar Group as of December 31, 2010 and December 31, 2009 and the related consolidated statements of income, shareholders—equity, and cash flows for each of the three years ended December 31, 2010 and our report dated March 2, 2011 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Austin, Texas

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

# The Board of Directors and Shareholders of Forestar Group Inc.:

We have audited the accompanying consolidated balance sheets of Forestar Group Inc. and subsidiaries (Forestar Group) as of December 31, 2010 and December 31, 2009, and the related consolidated statements of income, shareholders equity, and cash flows for each of the three years ended December 31, 2010. Our audits also included the financial statement schedule listed in the Index at Item 15(a). These financial statements and schedule are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Forestar Group at December 31, 2010 and December 31, 2009, and the consolidated results of their operations and their cash flows for each of the three years ended December 31, 2010, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Forestar Group s internal control over financial reporting as of December 31, 2010, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 2, 2011 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Austin, Texas March 2, 2011

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# FORESTAR GROUP INC.

# CONSOLIDATED BALANCE SHEETS

	At Year-End 2010 2009 (In thousands, except share data)	
ASSETS		
Cash and cash equivalents	\$ 5,366	\$ 21,051
Real estate	562,192	542,812
Assets held for sale	21,122	31,226
Investment in unconsolidated ventures	101,166	109,597
Timber	17,959	19,845
Receivables, net of allowance for bad debts of \$144 in 2010 and 2009	2,875	1,841
Prepaid expenses	2,038	2,587
Property and equipment, net of accumulated depreciation of \$4,405 in 2010 and \$3,629		
in 2009	5,895	5,234
Deferred tax asset	47,141	40,751
Goodwill and other intangible assets	6,527	,
Other assets	17,043	9,790
TOTAL ASSETS	\$ 789,324	\$ 784,734
LIABILITIES AND SHAREHOLDERS EQUITY	Φ 4.214	Φ. 4.570
Accounts payable	\$ 4,214	
Accrued employee compensation and benefits	994	· · · · · · · · · · · · · · · · · · ·
Accrued property taxes	3,662	•
Accrued interest	1,061	
Income taxes payable	3,293	•
Other accrued expenses Other liabilities	8,168	
	32,064	·
Debt	221,589	210,020
TOTAL LIABILITIES	275,045	266,399
COMMITMENTS AND CONTINGENCIES		
SHAREHOLDERS EQUITY Forestar Group Inc. shareholders equity: Preferred stock, par value \$0.01 per share, 25,000,000 authorized shares, none issued Common stock, par value \$1.00 per share, 200,000,000 authorized shares, 36,667,210 issued at December 31, 2010 and 36,255,336 issued at December 31, 2000	26.665	26.255
issued at December 31, 2010 and 36,255,336 issued at December 31, 2009	36,667	•
Additional paid-in capital	391,352	
Retained earnings Accumulated other comprehensive loss	101,001	(256)

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Treasury stock, at cost, 1,216,647 shares at December 31, 2010 and 209,544 shares at		
December 31, 2009	(19,456)	(4,214)
Total Forestar Group Inc. shareholders equity Noncontrolling interests	509,564 4,715	512,456 5,879
TOTAL SHAREHOLDERS EQUITY	514,279	518,335
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$ 789,324	\$ 784,734

Please read the notes to the consolidated financial statements.

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**Table of Contents** 

# FORESTAR GROUP INC.

# CONSOLIDATED STATEMENTS OF INCOME

	For the Year 2010 2009 (In thousands, except panounts)					2008 hare
REVENUES Real estate sales Income producing properties and other	\$	45,003 23,266	\$	75,050 19,386	\$	73,555 25,304
Real estate Mineral resources Fiber resources and other		68,269 24,790 8,301		94,436 36,256 15,559		98,859 47,671 13,192
EXPENSES		101,360		146,251		159,722
Cost of real estate sales Cost of income producing properties and other Cost of mineral resources Cost of fiber resources		(27,488) (18,737) (1,097) (1,640)		(30,463) (15,844) (922) (3,396)		(38,395) (16,736) (1,714) (3,357)
Other operating General and administrative Gain on sale of assets		(39,539) (22,581) 28,607		(44,685) (29,926) 104,047		(41,486) (22,228)
		(82,475)		(21,189)		(123,916)
OPERATING INCOME Equity in earnings (loss) of unconsolidated ventures Interest expense Other non-operating income		18,885 4,701 (16,446) 1,164		125,062 (7,771) (20,459) 375		35,806 4,642 (21,283) 279
INCOME BEFORE TAXES Income tax expense		8,304 (2,470)		97,207 (35,633)		19,444 (5,235)
CONSOLIDATED NET INCOME Less: Net income attributable to noncontrolling interests		5,834 (709)		61,574 (2,467)		14,209 (2,235)
NET INCOME ATTRIBUTABLE TO FORESTAR GROUP INC.	\$	5,125	\$	59,107	\$	11,974
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING Basic Diluted NET INCOME PER COMMON SHARE Basic	\$	35,815 36,377 0.14	\$	35,805 36,102	\$	35,455 35,892 0.34

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Diluted \$ 0.14 \$ 1.64 \$ 0.33

Please read the notes to the consolidated financial statements.

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# FORESTAR GROUP INC.

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

Forestar	Group 1	Inc. Share	eholders
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Accumulated

					Additional		Other							
		Total	Common Shares	Stock Amount	Paid-in Capital	Treasury Shares s, except share	Amount	Comprehensi Income		etained N arnings	lon I			
at December 29,	\$	441,830	35,380,385	\$ 35,380	\$ 373,026	(53)	¢	\$	\$	24,795	\$			
ne d loss on interest net of taxes of	Ф	14,209	33,360,363	φ 33,360	\$ 373,020	(33)	<b>y</b>	Φ	Φ	11,974	Ф			
net of taxes of		(1,260)						(1,260)						
ensive income	\$	12,949												
lling interest ions from		(4,441)												
lling interest of common stock of restricted		237	182,976	183	(183)									
			214,426	214	(214)									
from exercises of ons thheld for payroll		897	61,603	62	835									
changed for		(1,194)				(52,482)	(1,194)	)						
tercised s of restricted		(646)				(27,394)	(646)	)						
		(19)			7	(10,890)	(26)	)						
ed compensation it from exercise ed stock units and ons and vested		4,254			4,254									
stock		85			85									
at December 31,														
ne d gain on interest	\$	453,952 61,574	35,839,390	\$ 35,839	\$ 377,810	(90,819)	\$ (1,866)	\$ (1,260)	\$	36,769 59,107	\$			
net of taxes of		1,004						1,004						
ensive income	\$	62,578									ļ			

(	3,501)														
	252														
	253	4,870		5		(5)									
		125,275		125		(125)									
	3,547	285,801		286		3,261									
	(467)						(24,	170)		(467)					
(	1,880)									(1,880)					
	3,824					3,824	(1,	300)		(1)					
	29					29									
¢ 51	0.225	26.255.226	¢	26 255	¢	204 705	(200	<b>5</b> 4 4 \	¢	(4.214)	ď	(256)	¢	05 976	
	-	30,233,330	Э	30,233	Þ	384,793	(209,	344)	Ф	(4,214)	Ф	(230)	Ф	5,125	
	256											256			
\$	6,090														
(	2,690)														
	817														
		2,585		3		(3)									
		308,697		309		(309)									
	1,199	91,078		91		1,108									
	165	9,514		9		156									
	(7)						(	389)		(7)					
	(54)						(2	858)		(54)					
(1										(15,178)					
						3	(2,	869)		(3)					
	5,572 30					5,572 30	, ,	,							
	\$ 51	(1,880)  3,824  29  \$ 518,335     5,834  256 \$ 6,090     (2,690)     817  1,199     165     (7)     (54)     (15,178)  5,572	253 4,870 125,275 3,547 285,801 (467) (1,880) 3,824 29 \$ 518,335 5,834 256 \$ 6,090 (2,690) 817 2,585 308,697 1,199 91,078 165 9,514 (7) (54) (15,178) 5,572	253 4,870 125,275 3,547 285,801 (467) (1,880) 3,824  29 \$ 518,335 5,834  256 \$ 6,090 (2,690) 817 2,585 308,697 1,199 91,078 165 9,514 (7) (54) (15,178) 5,572	253 4,870 5 125,275 125 3,547 285,801 286 (467) (1,880) 3,824 29 \$ 518,335 5,834 256 \$ 6,090 (2,690) 817 2,585 3 308,697 309 1,199 91,078 91 165 9,514 9 (7) (54) (15,178) 5,572	253 4,870 5 125,275 125 3,547 285,801 286 (467) (1,880) 3,824 29 \$ 518,335 5,834 256 \$ 6,090 (2,690) 817 2,585 3 308,697 309 1,199 91,078 91 165 9,514 9 (7) (54) (15,178) 5,572	253	253 4,870 5 (5) 125,275 125 (125) 3,547 285,801 286 3,261 (467) (24, (1,880) (93, 3,824 3,824 (1, 29 29 \$ 518,335	253 4,870 5 (5) 125,275 125 (125) 3,547 285,801 286 3,261 (467) (24,170) (1,880) (93,255) 3,824 1 1 (1,300) 3,824 29 \$ \$ 518,335 5,834 36,255,336 \$ 36,255 \$ 384,795 (209,544)  29 \$ 29 \$ 518,335 5,834 36,255 \$ 384,795 (209,544)  256 \$ 6,090 (2,690) 817 2,585 3 (3) 308,697 309 (309) 1,199 91,078 91 1,108 165 9,514 9 156 (7) (389) (54) (15,178) (2,858) (1,000,987) 5,572 3 (2,869)	253 4,870 5 (5) 125,275 125 (125) 3,547 285,801 286 3,261 (467) (24,170) (1,880) (93,255) 3,824 3,824 29 29 \$ 518,335 5,834 29 29 \$ 518,335 5,834 256 \$ 6,090 (2,690) 817 2,585 3 (3) 308,697 309 (309) 1,199 91,078 91 1,108 165 9,514 9 156 (7) (389) (54) (15,178) (2,858) (1,000,987) 5,572 3 (2,869) 5,572	253 4,870 5 (5) 125,275 125 (125) 3,547 285,801 286 3,261 (467) (24,170) (467) (1,880) (93,255) (1,880) 3,824 3,824 (1,300) (1)  29 29 \$ 518,335	253 4,870 5 (125) 3,547 285,801 286 3,261 (467) (1,880) (93,255) (1,880) (1,300) (1) 3,824 29 29 29 \$ 518,335 5,834 256 \$ 6,090 (2,690) 817 2,585 3 (3) 308,697 309 (309) 1,199 91,078 91 1,108 165 9,514 9 156 (7) (54) (15,178) (15,178) 3 (2,869) (3) 5,572 (2,858) (3) (1,300) (1) (467) (46	253 4,870 5 (5) 125,275 125 (125) 3,547 285,801 286 3,261 (467) (1,880) (93,255) (1,880) 3,824 3,824  29 29  \$\begin{array}{cccccccccccccccccccccccccccccccccccc	253 4,870 5 (5) 125,275 125 (125) 3,547 285,801 286 3,261 (467) (24,170) (467) (1,880) (93,255) (1,880) 3,824 3,824  29 29  \$ 518,335	253 4,870 5 (5) 125,275 125 (125) 3,547 285,801 286 3,261 (467) (24,170) (467) (1,880) (93,255) (1,880) 3,824 3,824 (1,300) (1)  29 29 \$ 518,335 36,255,336 \$ 36,255 \$ 384,795 (209,544) \$ (4,214) \$ (256) \$ 95,876 5,125  256 256 256 \$ 6,090 (2,690) 817 2,585 3 (3) 308,697 309 (309) 1,199 91,078 91 1,108 165 9,514 9 156 (7) (389) (7) (54) (15,178) (15,178) (2,858) (54) (1,000,987) (15,178) 5,572 5,572

stock

at December 31,

\$ 514,279 36,667,210 \$ 36,667 \$ 391,352 (1,216,647) \$ (19,456) \$

\$ 101,001 \$

Please read the notes to the consolidated financial statements.

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# FORESTAR GROUP INC.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	2010	r the Year 2009 thousands)	2008
CASH FLOWS FROM OPERATING ACTIVITIES:			
Consolidated net income	\$ 5,834	\$ 61,574	\$ 14,209
Adjustments:			
Depreciation and amortization	9,014	9,786	7,673
Deferred income taxes	(6,527)	(22,734)	(11,399)
Tax benefits not recognized for book purposes	133	6,162	
Equity in (earnings) loss of unconsolidated ventures	(4,701)	7,771	(4,642)
Distributions of earnings of unconsolidated ventures	1,609	259	1,053
Distributions of earnings to noncontrolling interests	(1,881)	(3,325)	(4,427)
Share-based compensation	11,596	11,998	4,516
Non-cash real estate cost of sales	18,261	25,858	34,766
Non-cash cost of assets sold	9,503	49,804	
Proceeds reinvested through qualified intermediary under IRC			
Section 1031	(23,045)		
Real estate development and acquisition expenditures	(16,660)	(33,787)	(99,189)
Reimbursements from utility and improvement districts	4,752	24,945	674
Other changes in real estate	179	384	(522)
Gain on termination of timber lease	(671)	(195)	(1,627)
Cost of timber cut	1,544	3,104	2,968
Deferred income	1,307	(2,673)	681
Asset impairments	9,042	7,931	3,000
Loss on sale of assets held for sale	277		
Other	(16)	528	(538)
Changes in:			
Receivables	104	(747)	22
Proceeds due from qualified intermediary under IRC Section 1031	(1,347)		
Prepaid expenses and other	1,154	1,259	2,188
Accounts payable and other accrued liabilities	(6,394)	(8,490)	(165)
Income taxes	484	2,708	(1,130)
Net cash provided by (used for) operating activities  CASH FLOWS FROM INVESTING ACTIVITIES:	13,551	142,120	(51,889)
Property, equipment, software and reforestation	(2,702)	(7,295)	(5,197)
Investment in unconsolidated ventures	(3,291)	(2,875)	(17,845)
Return of investment in unconsolidated ventures	14,849	3,797	6,168
Business acquisitions, net of cash acquired	(38,055)	•	•
Proceeds from sale of property and equipment	,		52
Proceeds from sale of assets held for sale	2,602		
Proceeds from termination of timber lease			155

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Net cash (used for) investing activities  CASH FLOWS FROM FINANCING ACTIVITIES:		(26,597)		(6,373)		(16,667)
Payments of debt		(63,420)		(164,612)		(80,165)
Additions to debt		81,590		43,836		151,552
Deferred financing fees		(6,304)		(3,209)		(1,619)
Return of investment to noncontrolling interest		(809)		(176)		(14)
Exercise of stock options		1,199		3,547		897
Repurchases of common stock		(15,178)				
Payroll taxes on restricted stock and stock options		(61)		(2,347)		(1,858)
Tax benefit from share-based compensation		30		29		85
Other		314		109		285
Net cash (used for) provided by financing activities		(2,639)		(122,823)		69,163
Net (decrease) increase in cash and cash equivalents		(15,685)		12,924		607
Cash and cash equivalents at beginning of year		21,051		8,127		7,520
Cash and cash equivalents at year-end	\$	5,366	\$	21,051	\$	8,127
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:						
Cash paid during the year for:						
Interest	\$	11,889	\$	16,951	\$	21,006
Income taxes	\$	8,423	\$	48,299	\$	18,414
SUPPLEMENTAL DISCLOSURE OF NON-CASH	4	0,0	4	.0,2>>	Ψ	10,.1.
INFORMATION:						
Capitalized interest	\$	75	\$	1,021	\$	3,628
Lessor construction allowances	\$		\$		\$	1,296
SUPPLEMENTAL DISCLOSURE OF BUSINESS ACQUISITIONS						
INFORMATION:						
Proceeds reinvested through qualified intermediary under IRC						
Section 1031	\$	23,045	\$		\$	
Proceeds provided by financing activities		38,055				
Total business acquisitions	\$	61,100	\$		\$	

Please read the notes to the consolidated financial statements.

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#### FORESTAR GROUP INC.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### Note 1 Summary of Significant Accounting Policies

### **Basis of Presentation**

Our consolidated financial statements include the accounts of Forestar Group Inc., all subsidiaries, ventures, and other entities in which we have a controlling interest and variable interest entities of which we are the primary beneficiary. We eliminate all material intercompany accounts and transactions. Noncontrolling interests in consolidated pass-through entities are recognized before income taxes. We account for our investment in other entities in which we have significant influence over operations and financial policies using the equity method (we recognize our share of the entities—income or loss and any preferential returns and treat distributions as a reduction of our investment). We account for our investment in other entities in which we do not have significant influence over operations and financial policies using the cost method (we recognize as income only distribution of accumulated earnings).

We prepare our financial statements in accordance with generally accepted accounting principles, which require us to make estimates and assumptions about future events. Actual results can, and probably will, differ from those we currently estimate. Examples of significant estimates include those related to allocating costs to real estate and measuring assets for impairment.

### Cash and Cash Equivalents

Cash and cash equivalents include cash and other short-term instruments with original maturities of three months or less. Restricted cash included in cash and cash equivalents was \$773,000 at year-end 2010 and \$574,000 at year-end 2009.

#### Cash Flows

Expenditures for the acquisition and development of real estate are classified as operating activities. Expenditures for the acquisition of income producing properties and business acquisitions are classified as investing activities.

#### **Derivative Instruments**

We periodically enter into interest rate agreements in the normal course of business to mitigate the risk inherent in interest rate fluctuations. We do not enter into derivative instruments for trading purposes. We defer and include in other comprehensive income changes in the fair value of derivative instruments designated as cash flow hedges. We recognize the ineffective portion of these hedges in income or loss. The effectiveness of the hedge relationship is periodically assessed by comparing the present value of the cumulative change in the expected future cash flows on the variable leg of the swap with the present value of the cumulative change in the expected future hedged cash flows.

### **Environmental and Asset Retirement Obligations**

We recognize environmental remediation liabilities on an undiscounted basis when environmental assessments or remediation are probable and we can reasonably estimate the cost. We adjust these liabilities as further information is obtained or circumstances change. We currently do not have any asset retirement obligations.

### Fair Value Measurements

Financial instruments for which we did not elect the fair value option include cash and cash equivalents, accounts and notes receivables, other current assets, long-term debt, accounts payable and other current

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#### FORESTAR GROUP INC.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

liabilities. With the exception of long-term notes receivable and debt, the carrying amounts of these financial instruments approximate their fair values due to their short-term nature or variable interest rates.

### Goodwill and Other Intangible Assets

We record goodwill when the purchase price of a business acquisition exceeds the estimated fair value of net identified tangible and intangible assets acquired. We do not amortize goodwill or other indefinite lived intangible assets. Instead, we measure these assets for impairment based on the estimated fair values at least annually or more frequently if impairment indicators exist. We perform the annual impairment measurement as of the beginning of the fourth quarter of each year. Intangible assets with finite useful lives are amortized over their estimated useful lives.

We capitalize purchased software costs as well as the direct internal and external costs associated with software we develop for our own use. We amortize these capitalized costs using the straight-line method over estimated useful lives ranging from three to seven years. The carrying value of capitalized software was \$2,823,000 at year-end 2010 and \$2,859,000 at year-end 2009 and is included in other assets. The amortization of these capitalized costs was \$1,206,000 in 2010, \$1,012,000 in 2009 and \$784,000 in 2008 and is included in general and administrative and operating expenses.

### Impairment of Long-Lived Assets

We review long-lived assets held for use, principally real estate, for impairment when events or circumstances indicate that their carrying value may not be recoverable. Impairment exists if the carrying amount of the long-lived asset is not recoverable from the undiscounted cash flows expected from its use and eventual disposition. We determine the amount of the impairment loss by comparing the carrying value of the long-lived asset to its estimated fair value. In the absence of quoted market prices, we determine estimated fair value generally based on the present value of future probability weighted cash flows expected from the sale of the long-lived asset. We recognized non-cash real estate asset impairments of \$9,042,000 in 2010, \$5,718,000 in 2009 and \$3,000,000 in 2008. Non-cash impairment charges related to our owned and consolidated real estate assets are included in cost of real estate sales.

#### Income Taxes

We provide deferred income taxes using current tax rates for temporary differences between the financial accounting carrying value of assets and liabilities and their tax accounting carrying values. We recognize and value income tax exposures for the various taxing jurisdictions where we operate based on laws, elections, commonly accepted tax positions, and management estimates. We include tax penalties and interest in income tax expense. We provide a valuation allowance for any deferred tax asset that is not likely to be recoverable in future periods.

When we believe a tax position is supportable but the outcome uncertain, we include the item in our tax return but do not recognize the related benefit in our provision for taxes. Instead, we record a reserve for unrecognized tax benefits, which represents our expectation of the most likely outcome considering the technical merits and specific facts of the position. Changes to liabilities are only made when an event occurs that changes the most likely outcome, such as settlement with the relevant tax authority, expiration of statutes of limitations, changes in tax law, or recent court rulings.

### **Mineral Interests**

We acquire real estate that may include the subsurface rights associated with the property, including minerals. We capitalize the costs of acquiring these mineral interests. We amortize the cost assigned to unproved interests, principally acquisition costs, using the straight-line method over appropriate periods based

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#### FORESTAR GROUP INC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

on our experience, generally no longer than 10 years. Costs assigned to individual unproven interests are minimal and amortized on an aggregate basis. When we lease these interests to third-party oil and natural gas exploration and production entities, any related unamortized costs are accounted for using the cost recovery method from the cash proceeds received from lease bonus payments. We have fully amortized all previously capitalized acquisition costs and did not capitalize any costs in 2010, 2009 or 2008.

When we lease our mineral interests to third-party exploration and production entities, we retain a royalty interest and may take an additional participation in production, including a non-operating working interest. Non-operating working interests refer to well interests in which we pay a share of the costs to drill, complete and operate a well and receive a proportionate share of the production revenues. We use the successful efforts method to account for our mineral interest participations. Mineral interests and non-operating working interests, net of amortization, are included in property and equipment on our balance sheet. We amortize our capitalized non-operating working interests based on the units of production depletion method.

### **Operating Leases**

We occupy office space in various locations under operating leases. The lease agreements may contain rent escalation clauses, construction allowances and/or contingent rent provisions. We expense operating leases ratably over the shorter of the useful life or the lease term. For scheduled rent escalation clauses, we recognize the base rent expense on a straight-line basis and record the difference between the recognized rent expense and the amounts payable under the lease as deferred lease credits included in other liabilities in the consolidated balance sheets. Deferred lease credits are amortized over the lease term. For construction allowances, we record leasehold improvement assets included in property and equipment in the consolidated balance sheets amortized over the shorter of their economic lives or the lease term. The related deferred lease credits are amortized as a reduction of rent expense over the lease term.

### **Property and Equipment**

We carry property and equipment at cost less accumulated depreciation. We capitalize the cost of significant additions and improvements, and we expense the cost of repairs and maintenance. We capitalize interest costs incurred on major construction projects. We depreciate these assets using the straight-line method over their estimated useful lives as follows:

	Estimated	Carrying Value Year-End					
	Useful Lives		2010 (In thou		2009 ads)		
Buildings and building improvements Property and equipment	10 to 40 years 2 to 10 years	\$	4,417 5,883	\$	4,402 4,461		
Less: accumulated depreciation			10,300 (4,405)		8,863 (3,629)		
		\$	5,895	\$	5,234		

Depreciation expense of property and equipment was \$890,000 in 2010, \$1,022,000 in 2009 and \$650,000 in 2008.

### Real Estate

We carry real estate at the lower of cost or fair value less cost to sell. We capitalize interest costs and property taxes once development begins, and we continue to capitalize throughout the development period. We also capitalize infrastructure, improvements, amenities, and other development costs incurred during the development period. We determine the cost of real estate sold using the relative sales value method. When we

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#### FORESTAR GROUP INC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

sell real estate from projects that are not finished, we include in the cost of real estate sold estimates of future development costs though completion, allocated based on relative sales values. These estimates of future development costs are reevaluated at least annually, with any adjustments being allocated prospectively to the remaining units available for sale.

Income producing properties are carried at cost less accumulated depreciation computed using the straight-line method over their estimated useful lives.

We have agreements with utility or improvement districts, principally in Texas, whereby we agree to convey to the districts water, sewer and other infrastructure-related assets we have constructed in connection with projects within their jurisdiction. The reimbursement for these assets ranges from 70 to 100 percent of allowable cost as defined by the district. The transfer is consummated and we receive payment when the districts have a sufficient tax base to support funding of their bonds. The cost we incur in constructing these assets is included in capitalized development costs, and upon collection, we remove the assets from capitalized development costs. We provide an allowance to reflect our past experiences related to claimed allowable development costs.

#### Reclassifications

In 2009, we reclassified \$1,714,000 of operating expenses to cost of mineral resources for 2008 to conform to the current year s presentation.

#### Revenue

### Real Estate

We recognize revenue from sales of real estate when a sale is consummated, the buyer s initial investment is adequate, any receivables are probable of collection, the usual risks and rewards of ownership have been transferred to the buyer, and we do not have significant continuing involvement with the real estate sold. If we determine that the earnings process is not complete, we defer recognition of any gain until earned. We recognize revenue from hotel room sales and other guest services when rooms are occupied and other guest services have been rendered. We recognize revenue from our multifamily properties when payments are due from residents, generally on a monthly basis.

We exclude from revenue amounts we collect from utility or improvement districts related to the conveyance of water, sewer and other infrastructure related assets. We also exclude from revenue amounts we collect for timber sold on land being developed. These proceeds reduce capitalized development costs. We exclude from revenue amounts we collect from customers that represent sales tax or other taxes that are based on the sale. These amounts are included in other accrued expenses until paid.

#### Mineral Resources

We recognize revenue from mineral bonus payments when we have received an executed agreement with the exploration company transferring the rights to any oil or natural gas it may find and requiring drilling be done within a specified period, the payment has been collected, and we have no obligation to refund the payment. We recognize revenue from delay rentals if drilling has not started within the specified period, when the payment has been collected,

and we have no further obligation. We recognize revenue from mineral royalties and non-operating working interests when the minerals have been delivered to the buyer, the value is determinable, and we are reasonably sure of collection.

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#### FORESTAR GROUP INC.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Fiber Resources

We recognize revenue from timber sales upon passage of title, which occurs at delivery; when the price is fixed and determinable; and we are reasonably sure of collection. We recognize revenue from recreational leases on the straight-line basis over the lease term if we are reasonably sure of collection.

### **Share-Based Compensation**

We use the Black-Scholes option pricing model for stock options, grant date fair value for equity-settled awards and period-end fair value for cash-settled awards. We expense share-based awards ratably over the vesting period or earlier based on retirement eligibility.

#### Timber

We carry timber at cost less the cost of timber cut. We expense the cost of timber cut based on the relationship of the timber carrying value to the estimated volume of recoverable timber multiplied by the amount of timber cut. We include the cost of timber cut in cost of fiber resources in the income statement. We determine the estimated volume of recoverable timber using statistical information and other data related to growth rates and yields gathered from physical observations, models and other information gathering techniques. Changes in yields are generally due to adjustments in growth rates and similar matters and are accounted for prospectively as changes in estimates. We capitalize reforestation costs incurred in developing viable seedling plantations (up to two years from planting), such as site preparation, seedlings, planting, fertilization, insect and wildlife control, and herbicide application. We expense all other costs, such as property taxes and costs of forest management personnel, as incurred. Once the seedling plantation is viable, we expense all costs to maintain the viable plantations, such as fertilization, herbicide application, insect and wildlife control, and thinning, as incurred.

#### **Note 2** New and Pending Accounting Pronouncements

### Accounting Standards Adopted in 2010

In 2010, we adopted Accounting Standards Update (ASU) 2009-17 Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities, ASU 2010-06 Improving Disclosures about Fair Value Measurements, ASU 2010-09 Amendments to Certain Recognition and Disclosure Requirements and ASU 2010-20 Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. Adoption of these pronouncements did not have a significant effect on our earnings or financial position but did result in certain additional disclosures.

#### **Pending Accounting Standards**

ASU 2010-28 When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts and ASU 2010-29 Disclosure of Supplementary Pro Forma Information for Business Combinations will be effective first quarter 2011. Adoption is not anticipated to have a significant effect on our earnings or financial position.

### Note 3 Strategic Initiatives and Assets Held for Sale

In 2009, we announced our near-term strategic initiatives to enhance shareholder value by: generating significant cash flow, principally from the sale of about 175,000 acres of higher and better use timberland; reducing debt by approximately \$150,000,000; and repurchasing up to 20 percent of our common stock.

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#### FORESTAR GROUP INC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In 2009, we sold about 95,000 acres of timber and timberland in Georgia and Alabama for \$158,603,000 in two transactions generating combined net proceeds of \$153,851,000, which were principally used to reduce debt and pay taxes. These transactions resulted in combined gain on sale of assets of \$104,047,000.

In 2010, we sold about 24,000 acres of timber and timberland in Georgia, Alabama and Texas for \$38,778,000 in seven transactions generating combined net proceeds of \$38,040,000, of which \$24,392,000, including interest, was held by a qualified intermediary to be used to reinvest in qualifying real estate under Internal Revenue Code (IRC) Section 1031. These transactions resulted in a combined gain on sale of assets of \$28,607,000. In addition, in third quarter 2010, we repurchased 1,000,987 shares of our common stock at a cost of \$15,178,000. The repurchased shares are classified as treasury stock. In first quarter 2010, we sold our undivided interest in corporate aircraft resulting in net proceeds of \$2,602,000 and loss on sale of assets of \$277,000.

At year-end 2010, assets held for sale includes about 55,000 acres of undeveloped land with a carrying value of \$14,513,000 and related timber with a carrying value of \$6,609,000. We continue to actively market this land in accordance with these initiatives.

#### **Note 4 Business Acquisitions**

On December 29, 2010, we acquired a 401 unit, Class A multifamily property in Houston, Texas for \$49,100,000. We used \$23,045,000 of the proceeds held by a qualified intermediary under IRC Section 1031 and \$26,500,000 of non-recourse borrowings to fund this acquisition, including closing costs. The purchase price was allocated to tangible and identifiable intangible assets based on their estimated fair value. Tangible assets include \$48,024,000 related to land, building, improvements, furniture, fixtures and equipment and are included in real estate. Identifiable intangible assets include \$1,076,000 which represents the fair value of the existing leases in place at the time of acquisition and will be amortized over the average lease term. The assets and operating results of this acquisition are included in income producing properties within our real estate segment. Operating results for 2010 were not significant.

On December 22, 2010, we acquired a water resources company for \$12,000,000. It is focused on providing sustainable volumes of ground water to central Texas and the Interstate-35 growth corridor and its principal assets are approximately 17,800 acres of ground water leases. The purchase price was allocated between tangible and identifiable intangible assets based on estimated fair value. The assets include \$6,000,000 in contingent consideration paid to the seller to accomplish future milestones, all of which is subject to reimbursement if the milestones are not accomplished by July 2014. The contingent consideration is included in other assets and will be amortized ratably over the performance period assuming the milestones are accomplished. In addition, tangible assets include \$549,000 related to a test water well which is included in property, plant and equipment. Identifiable intangible assets include indefinite lived ground water leases with estimated fair value of \$1,577,000. We recorded goodwill of \$3,874,000 which represents the excess of the purchase price over the fair value of the tangible and identifiable intangible assets acquired. The assets and operating results are included within our mineral resources segment. Operating results for 2010 were not significant.

Pro forma consolidated operating income (loss) assuming these acquisitions had occurred at the beginning of 2009 would not be significantly different than those reported.

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#### FORESTAR GROUP INC.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Note 5 Real Estate

Real estate consists of:

	At Year-End						
	2010	2009					
	(In thousands)						
Entitled, developed and under development projects	\$ 403,059	\$ 424,447					
Undeveloped land	86,608	91,011					
Income producing properties	95,963	51,771					
	585,630	567,229					
Accumulated depreciation	(23,438)	(24,417)					
	\$ 562,192	\$ 542,812					

Included in entitled, developed and under development projects are the estimated costs of assets we expect to convey to utility and improvement districts of \$59,079,000 in 2010 and \$60,863,000 in 2009, including about \$36,552,000 at year-end 2010 and about \$37,062,000 at year-end 2009 related to our Cibolo Canyons project near San Antonio, Texas. These costs relate to water, sewer and other infrastructure assets we have submitted to utility or improvement districts for approval and reimbursement. We billed these districts \$3,316,000 in 2010 and \$11,824,000 in 2009. We collected \$4,752,000 from these districts in 2010, of which \$1,500,000 related to our Cibolo Canyons project and was accounted for as a reduction of our investment in the mixed-use and resort development. We collected \$24,945,000 from these districts in 2009, of which \$20,270,000 related to our Cibolo Canyons project and was accounted for as a reduction of our investment in the mixed-use development. We expect to collect the remaining amounts billed when these districts achieve adequate tax bases to support payment.

In first quarter 2010, entitled, developed and under development projects decreased by \$11,865,000 due to lender foreclosure of a lien on a condominium property in Austin, Texas, owned by a consolidated variable interest entity. Please read Note 19 for additional information.

We recognized non-cash asset impairment charges of \$9,042,000 in 2010 principally associated with a residential development project located near Atlanta, Georgia and a residential development with golf course and country club property located near Fort Worth, Texas. We recognized non-cash asset impairment charges of \$5,718,000 in 2009 principally related to a condominium project in Austin, Texas. We recognized non-cash asset impairments of \$3,000,000 in 2008 related to residential projects principally in Texas.

Income producing properties principally include a 401 unit, Class A multifamily property in Houston, Texas acquired on December 29, 2010 and a 414 room hotel located in Austin, Texas.

Depreciation expense, primarily related to income producing properties, was \$2,680,000 in 2010, \$1,873,000 in 2009 and \$1,770,000 in 2008 and is included in other operating expense. Depreciation expense increased in 2010 primarily

as a result of improvements to an income producing property in 2009.

Please read Schedule III for additional information.

### Note 6 Timber

We have over 197,000 acres of timber, primarily in Georgia. We capitalized reforestation expenditures of \$3,000 in 2010, \$120,000 in 2009 and \$282,000 in 2008. The cost of timber cut and sold was \$1,544,000 in 2010, \$3,104,000 in 2009 and \$2,968,000 in 2008.

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#### FORESTAR GROUP INC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Note 7** Investment in Unconsolidated Ventures

At year-end 2010, we had ownership interests ranging from 25 to 50 percent in 10 ventures that we account for using the equity method. We have no real estate ventures that are accounted for using the cost method. Our three largest ventures at year-end 2010 are CL Realty, Temco and Palisades West. We own a 50 percent interest in both CL Realty and Temco, and Cousins Real Estate Corporation owns the other 50 percent interest. We own a 25 percent interest in Palisades West, Cousins Properties Incorporated owns a 50 percent interest and Dimensional Fund Advisors LP owns the remaining 25 percent. Information regarding these ventures follows:

CL Realty, L.L.C. was formed in 2002 for the purpose of developing residential and mixed-use communities in Texas and across the southeastern United States. At year-end 2010, the venture had 14 residential and mixed-use communities, of which 10 are in Texas, 3 are in Florida and 1 is in Georgia, representing about 5,350 planned residential lots and 300 commercial acres.

Temco Associates, LLC was formed in 1991 for the purpose of acquiring and developing residential real estate sites in Georgia. At year-end 2010, the venture had 5 residential and mixed-use communities, representing about 1,560 planned residential lots, all of which are located in Paulding County, Georgia. The venture also owns approximately 5,700 acres of undeveloped land in Paulding County, Georgia.

Palisades West LLC was formed in 2006 for the purpose of constructing a commercial office park in Austin, Texas. The project includes two office buildings totaling approximately 375,000 square feet and an accompanying parking garage. At year-end 2010, the buildings are approximately 97 percent leased. Our remaining commitment for investment in this venture as of year-end 2010 is \$1,708,000. Effective fourth quarter 2008, we entered into a 10-year operating lease for approximately 32,000 square feet that we occupy as our corporate headquarters. In 2010, rents paid under this operating lease were \$1,190,000 and are included in general and administrative expenses. Please read Note 17 Commitments and Other Contingencies for additional information about operating leases.

Combined summarized balance sheet information for our ventures accounted for using the equity method follows:

			Year-End 2010	0				Year-End 2009	)
	$\mathbf{CL}$		<b>Palisades</b>	Other		$\mathbf{CL}$		<b>Palisades</b>	Other
	Realty	Temco	West	Ventures	Total	Realty	Temco	West	Ventures
					(In tho	usands)			
e	\$ 85,436	\$ 60,454	\$ 124,696	\$ 69,612	\$ 340,198	\$ 113,169	\$ 60,402	\$ 122,566	\$ 89,507
ts	86,657	60,609	129,378	78,060	354,704	114,598	60,751	125,396	96,711
gs <sup>(a)</sup>	2,664	2,929		74,605	80,198	3,568	3,061		77,113
ilities	4,124	3,133	48,612 <sub>(b)</sub>	87,145	143,014	5,414	3,268	51,158 <sub>(b)</sub>	88,273
	82,533	57,476	80,766	(9,085)	211,690	109,184	57,483	74,238	8,438
tment ate				, ,					
	41.067	20.720	20.101	14055	104.271	54.500	20.742	10.550	15.670
	41,267	28,738	20,191	14,075	104,271	54,592	28,742	18,559	15,673

of ty<sup>(c)</sup> ized gain<sup>(d)</sup>

(2,190) (915) (3,105) (7,059) (910)

nt in

\$ 39,077 \$ 28,738 \$ 20,191 \$ 13,160 \$ 101,166 \$ 47,533 \$ 28,742 \$ 18,559 \$ 14,763 \$

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### FORESTAR GROUP INC.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Combined summarized income statement information for our ventures accounted for using the equity method follows:

	2010				2008	
Revenues: CL Realty Temco Palisades West Other ventures	\$	28,013 2,180 13,588 12,074	\$	2,698 1,419 12,496 7,659	\$	8,065 6,426 1,421 12,865
Total	\$	55,855	\$	24,272	\$	28,777
Earnings (loss): CL Realty <sup>(e)</sup> Temco(f) Palisades West Other ventures <sup>(g)</sup>	\$	226 210 4,668 (17,421)	\$	(8,500) (2,729) 4,626 (2,628)	\$	6,780 940 1,218 (2,488)
Total	\$	(12,317)	\$	(9,231)	\$	6,450
Our equity in their earnings (loss): CL Realty Temco Palisades West Other ventures(c) Recognition of deferred gain(d)	\$	113 105 1,167 (1,553) 4,869	\$	(4,250) (1,365) 1,156 (3,312)	\$	3,377 469 304 482 10
Total	\$	4,701	\$	(7,771)	\$	4,642

<sup>(</sup>a) Total includes current maturities of \$75,121,000 at year-end 2010, of which \$43,166,000 is non-recourse to us, and \$80,625,000 at year-end 2009, of which \$46,936,000 is non-recourse to us.

<sup>(</sup>b) Principally includes deferred income from leasehold improvements funded by tenants in excess of leasehold improvement allowances. These amounts are recognized as rental income over the lease term and are offset by depreciation expense related to these tenant improvements. There is no effect on venture net income.

Our share of the equity in other ventures reflects our ownership interests ranging from 25 to 50 percent, excluding venture losses that exceed our investment where we are not obligated to fund those losses.

- Represents deferred gains on real estate contributed by us to ventures. We recognize the gains as real estate is sold to third parties. The deferred gains are reflected as a reduction to our investment in unconsolidated ventures. In 2010, we recognized about \$4,869,000 in gains previously deferred by us as CL Realty sold about 625 acres in fourth quarter 2010 to a third party for \$20,250,000.
- (e) In 2010, CL Realty s earnings include impairment charges of \$4,458,000 principally related to a commercial real estate project located near the Texas Gulf Coast. In 2009, CL Realty s loss includes impairment charges of \$3,300,000 related to two residential real estate projects located in Tampa, Florida and an impairment charge of \$5,238,000 related to an equity investment in an unconsolidated venture.
- (f) In 2009, Temco Associates loss includes an impairment charge of \$1,263,000 related to a residential real estate project located in Atlanta, Georgia.

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#### FORESTAR GROUP INC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(g) In 2010, other ventures loss includes a \$13,061,000 loss on sale of a golf course and country club property in Denton, Texas. This loss did not impact our equity in the earnings (loss) of this venture as we exclude losses that exceed our investment where we are not obligated to provide additional equity.

In 2010, we invested \$3,291,000 in these ventures and received \$16,458,000 in distributions; in 2009, we invested \$2,875,000 in these ventures and received \$4,056,000 in distributions; and in 2008, we invested \$17,845,000 in these ventures and received \$7,221,000 in distributions. Distributions include both return of investments and distributions of earnings.

At year-end 2010, we participate in three partnerships that have \$72,364,000 of borrowings classified as current maturities. These partnerships have total assets of \$55,262,000 and other liabilities of \$11,799,000. These partnerships are managed by third parties who intend to extend or refinance these borrowings; however, there is no assurance that this can be done. Although these borrowings may be guaranteed by third parties, we may under certain circumstances elect or be required to provide additional equity to these partnerships. We do not believe that the ultimate resolution of these matters will have a significant effect on our earnings or financial position. Our investment in these partnerships is \$3,139,000 at year-end 2010. These three partnerships are variable interest entities. Please read Note 19 for additional information.

We provide development services for some of these ventures for which we receive a fee. Fees for these services were \$1,091,000 in 2010, \$45,000 in 2009 and \$120,000 in 2008 and are included in real estate revenues. In 2010, we received fees of \$1,013,000 related to the sale of approximately 625 acres by CL Realty for marketing the property and closing the transaction on behalf of the venture.

#### Note 8 Receivables

Receivables consist of:

		At Yea 2010 (In thou	2009		
Seller financing notes receivable, average interest rate of 7.93% at year-end 2010 and 5.76% at year-end 2009  Note receivable, average interest rate of 7.75% at year-end 2010  Due from qualified intermediary (see Note 3 for additional information)	\$	383 674 1,347	\$	1,112	
Accrued interest and other		615		873	
Allowance for bad debts	¢	3,019 (144)	ф	1,985 (144)	
	\$	2,875	- \$	1,841	

Seller financing notes receivable generally are secured by a deed of trust with a minimum 10 percent down payment and are generally due within three years.

Note receivable represents our participation in a loan to an equity method venture in which we have ownership. The loan participation is secured principally by interests in the property and rights of the venture to any utility or improvement district reimbursements.

Accrued interest and other receivabl