GLADSTONE INVESTMENT CORPORATION\DE Form N-2/A August 24, 2010

As filed with the Securities and Exchange Commission on August 24, 2010 1933 Act File No. 333-160720

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# Form N-2 REGISTRATION STATEMENT UNDER THE SECURITIES ACT OF 1933

# o PRE-EFFECTIVE AMENDMENT NO. b POST-EFFECTIVE AMENDMENT NO. 1

# **GLADSTONE INVESTMENT CORPORATION**

(Exact name of registrant as specified in charter)

1521 Westbranch Drive, Suite 200 McLean, VA 22102 (Address of principal executive offices)

Registrant s telephone number, including area code: (703) 287-5800

David Gladstone Chairman and Chief Executive Officer Gladstone Investment Corporation 1521 Westbranch Drive, Suite 200 McLean, Virginia 22102 (Name and address of agent for service)

# **COPIES TO:**

THOMAS R. SALLEY, ESQ. DARREN K. DESTEFANO, ESQ. CHRISTINA L. NOVAK, ESQ. COOLEY LLP ONE FREEDOM SQUARE RESTON TOWN CENTER 11951 FREEDOM DRIVE RESTON, VIRGINIA 20190 (703) 456-8000

(703) 456-8100 (facsimile)

**Approximate date of proposed public offering:** From time to time after the effective date of this registration statement.

If any securities being registered on this form will be offered on a delayed or continuous basis in reliance on Rule 415 under the Securities Act of 1933, as amended, other than securities offered in connection with a dividend reinvestment plan, check the following box. b

The Registrant hereby amends this Registration Statement on such date or dates as may be necessary to delay its effective date until the Registrant shall file a further amendment which specifically states that this Registration Statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933, as amended, or until this Registration Statement shall become effective on such date as the Commission, acting pursuant to Section 8(a), may determine.

The information in this prospectus is not complete and may be changed. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.

# SUBJECT TO COMPLETION, DATED AUGUST 24, 2010

#### PROSPECTUS

# \$300,000,000

# COMMON STOCK PREFERRED STOCK SUBSCRIPTION RIGHTS WARRANTS DEBT SECURITIES

We may offer, from time to time, up to \$300,000,000 aggregate initial offering price of our common stock, \$0.001 par value per share, preferred stock, \$0.001 par value per share, subscription rights, warrants representing rights to purchase shares of our common stock, or debt securities, or a combination of these securities, which we refer to in this prospectus collectively as our Securities, in one or more offerings. The Securities may be offered at prices and on terms to be disclosed in one or more supplements to this prospectus. In the case of our common stock and warrants or rights to acquire such common stock hereunder, the offering price per share of our common stock by us, less any underwriting commissions or discounts, will not be less than the net asset value per share of our common stock at the time of the offering except (i) in connection with a rights offering to our existing stockholders, (ii) with the consent of the majority of our common stockholders, or (iii) under such other circumstances as the Securities and Exchange Commission may permit. You should read this prospectus and the applicable prospectus supplement carefully before you invest in our Securities.

Our Securities may be offered directly to one or more purchasers, including existing stockholders in a rights offering, through agents designated from time to time by us, or to or through underwriters or dealers. The prospectus supplement relating to the offering will identify any agents or underwriters involved in the sale of our Securities, and will disclose any applicable purchase price, fee, commission or discount arrangement between us and our agents or underwriters or among our underwriters or the basis upon which such amount may be calculated. See Plan of Distribution. We may not sell any of our Securities through agents, underwriters or dealers without delivery of a prospectus supplement describing the method and terms of the offering of such Securities. Our common stock is traded on The Nasdaq Global Select Market under the symbol GAIN. As of August 20, 2010, the last reported sales price for our common stock was \$5.75.

This prospectus contains information you should know before investing, including information about risks. Please read it before you invest and keep it for future reference. Additional information about us, including our annual, quarterly and current reports, has been filed with the Securities and Exchange Commission. This information is available free of charge on our corporate website located at *http://www.gladstoneinvestment.com*. See Additional Information. This prospectus may not be used to consummate sales of securities unless accompanied by a prospectus supplement.

An investment in our Securities involves certain risks, including, among other things, risks relating to investments in securities of small, private and developing businesses. We describe some of these risks in the section entitled Risk Factors, which begins on page 8. Shares of closed-end investment companies frequently trade at a discount to their net asset value and this may increase the risk of loss of purchasers of our Securities. You should carefully consider these risks together with all of the other information contained in this prospectus and any prospectus supplement before making a decision to purchase our Securities.

The Securities being offered have not been approved or disapproved by the Securities and Exchange Commission or any state securities commission nor has the Securities and Exchange Commission or any state securities commission passed upon the accuracy or adequacy of this prospectus. Any representation to the contrary is a criminal offense.

, 2010

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We have not authorized any dealer, salesman or other person to give any information or to make any representation other than those contained or incorporated by reference in this prospectus or any accompanying supplement to this prospectus. You must not rely upon any information or representation not contained or incorporated by reference in this prospectus or the accompanying prospectus supplement as if we had authorized it. This prospectus and any prospectus supplement do not constitute an offer to sell or a solicitation of any offer to buy any security other than the registered securities to which they relate, nor do they constitute an offer to sell or a solicitation of an offer or solicitation in such jurisdiction. The information contained in this prospectus and any prospectus supplement is accurate as of the dates on their respective covers only. Our business, financial condition, results of operations and prospects may have changed since such dates.

# **PROSPECTUS SUMMARY**

The following summary contains basic information about this offering. It likely does not contain all the information that is important to an investor. For a more complete understanding of this offering, we encourage you to read this entire document and the documents to which we have referred. Except where the context suggests otherwise, the terms we, us, our, the Company and Gladstone Investment refer to Gladstone Investment Corporation; Adviser refer Gladstone Management Corporation; Administrator refers to Gladstone Administration, LLC; Gladstone Commercial refers to Gladstone Commercial Corporation; Gladstone Capital refers to Gladstone Capital Corporation; Gladstone Land Corporation; and Gladstone Companies refers to our Adviser and its affiliated companies.

# **GLADSTONE INVESTMENT CORPORATION**

# General

We were incorporated under the General Corporation Laws of the State of Delaware on February 18, 2005. On June 22, 2005, we completed an initial public offering and commenced operations. We were primarily established for the purpose of investing in subordinated loans, mezzanine debt, preferred stock and warrants to purchase common stock of small and medium-sized companies in connection with buyouts and other recapitalizations. We also invest in senior secured loans, common stock and senior and subordinated syndicated loans. Our investment objective is to generate both current income and capital gains through these debt and equity instruments. We operate as a closed-end, non-diversified management investment company and have elected to be treated as a business development company, or BDC, under the Investment Company Act of 1940, as amended, which we refer to as the 1940 Act.

# **Our Investment Adviser and Administrator**

Our Adviser is our affiliate and investment adviser and is led by a management team which has extensive experience in our lines of business. Excluding our chief financial officer, all of our executive officers serve as either directors or executive officers, or both, of Gladstone Commercial, a publicly traded real estate investment trust; Gladstone Capital, a publicly traded business development company; our Adviser; and our Administrator, an affiliate of our Adviser. Our Administrator employs our chief financial officer, chief compliance officer, controller, treasurer, internal counsel and their respective staffs.

Our Adviser and our Administrator also provide investment advisory and administrative services, respectively, to our affiliates Gladstone Commercial, Gladstone Capital and Gladstone Land Corporation, an agricultural real estate company owned by our chairman and chief executive officer, David Gladstone. In the future, our Adviser may provide investment advisory and administrative services to other funds, both public and private, of which it is the sponsor.

We have been externally managed by our Adviser pursuant to an investment advisory and management agreement since our inception. Our Adviser was organized as a corporation under the laws of the State of Delaware on July 2, 2002, and is a registered investment adviser under the Investment Advisers Act of 1940, as amended. Our Adviser is headquartered in McLean, Virginia, a suburb of Washington D.C., and also has offices in New York, New Jersey, Illinois, Texas, Connecticut and Georgia.

# **Our Investment Strategy**

We seek to achieve returns from current income from senior, subordinated and mezzanine debt, and capital gains from preferred stock and warrants to purchase common stock that we acquire in connection with buyouts and recapitalizations of small and mid-sized companies with established management teams. We seek to make investments that generally range between \$10 million and \$40 million each, although this investment size may vary proportionately as the size of our capital base changes. We invest either by ourselves or jointly with other buyout funds and/or management of the portfolio company, depending on the opportunity. If we are participating in

an investment with one or more co-investors, then our investment is likely to be smaller than if we were investing alone.

We expect that our target portfolio over time will include mostly subordinated loans, mezzanine debt, preferred stock, and warrants to buy common stock. Structurally, subordinated loans and mezzanine loans usually rank lower in priority of payment to senior debt, such as senior bank debt, and may be unsecured. However, subordinated debt and mezzanine loans rank senior to common and preferred equity in a borrower s capital structure. Typically, subordinated debt and edbt and mezzanine loans have elements of both debt and equity instruments, offering returns in the form of interest payments associated with senior debt, while providing lenders an opportunity to participate in the capital appreciation of a borrower, if any, through an equity position. Due to its higher risk profile and often less restrictive covenants as compared to senior debt, mezzanine debt generally earns a higher return than senior secured debt. Any warrants associated with mezzanine loans are typically detachable, which allows lenders to receive repayment of their principal on an agreed amortization schedule while retaining their equity interest in the borrower at a price determined through a pre-determined formula.

# THE OFFERING

We may offer, from time to time, up to \$300,000,000 of our Securities, on terms to be determined at the time of the offering. Our Securities may be offered at prices and on terms to be disclosed in one or more prospectus supplements. In the case of offering of our common stock and warrants or rights to acquire such common stock hereunder in any offering, the offering price per share, less any underwriting commissions or discounts, will not be less than the net asset value per share of our common stock at the time of the offering except (i) in connection with a rights offering to our existing stockholders, (ii) with the consent of the majority of our common stockholders, or (iii) under such other circumstances as the Securities and Exchange Commission may permit. If we were to sell shares of our common stock below our then current net asset value per share, such sales would result in an immediate dilution to the net asset value per share of our common stock and a proportionately greater decrease in a stockholder s interest in our earnings and assets and voting interest in us than the increase in our assets resulting from such issuance.

Our Securities may be offered directly to one or more purchasers, including existing stockholders in a rights offering, by us or through agents designated from time to time by us, or to or through underwriters or dealers. The prospectus supplement relating to the offering will disclose the terms of the offering, including the name or names of any agents or underwriters involved in the sale of our Securities by us, the purchase price, and any fee, commission or discount arrangement between us and our agents or underwriters or among our underwriters or the basis upon which such amount may be calculated. See Plan of Distribution. We may not sell any of our Securities through agents, underwriters or dealers without delivery of a prospectus supplement describing the method and terms of the offering of our Securities.

Set forth below is additional information regarding the offering of our Securities:

The Nasdaq Global Select Market Symbol GAIN

Use of Proceeds

Unless otherwise specified in a prospectus supplement, we intend to use the net proceeds from the sale of our Securities first to pay down existing short-term debt, then to make investments in buyouts and recapitalizations of small and mid-sized companies in accordance with our investment objectives, with any remaining proceeds to be used for other general corporate purposes. See Use of Proceeds. Dividends and Distributions

We have paid monthly dividends to the holders of our common stock and generally intend to continue to do so. The amount of the monthly dividend is determined by our Board of Directors on a quarterly basis and is based on our estimate of our annual investment company taxable income and net short-term taxable capital gains, if any. See

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|                                  | Price Range of Common Stock and Distributions. Certain additional<br>amounts may be deemed as distributed to stockholders for income tax<br>purposes. Other types of securities will likely pay distributions in<br>accordance with their terms.  |
|----------------------------------|---|
| Taxation                         | We intend to continue to elect to be treated for federal income tax<br>purposes as a regulated investment company, which we refer to as a RIC.<br>So long as we continue to qualify, we generally will pay no<br>corporate-level federal income taxes on any ordinary income or capital<br>gains that we distribute to our stockholders. To maintain our RIC status,<br>we must meet specified source-of-income and asset diversification<br>requirements and distribute annually at least 90% of our taxable ordinary<br>income and realized net short-term capital gains in excess of realized net<br>long-term capital losses, if any, out of assets legally available for<br>distribution. Due to the current economic environment, there is a risk that<br>in future quarters we may be unable to satisfy one or more of these<br>requirements. See Material U.S. Federal Income Tax Considerations. |
| Trading at a Discount            | Shares of closed-end investment companies frequently trade at a discount<br>to their net asset value. The possibility that our shares may trade at a<br>discount to our net asset value is separate and distinct from the risk that<br>our net asset value per share may decline. We cannot predict whether our<br>shares will trade above, at or below net asset value, although during the<br>past two years, our common stock has traded consistently, and at times<br>significantly, below net asset value.   |
| Certain Anti-Takeover Provisions | Our Board of Directors is divided into three classes of directors serving<br>staggered three-year terms. This structure is intended to provide us with a<br>greater likelihood of continuity of management, which may be necessary<br>for us to realize the full value of our investments. A staggered board of<br>directors also may serve to deter hostile takeovers or proxy contests, as<br>may certain provisions of Delaware law and other measures we have<br>adopted. See Certain Provisions of Delaware Law and of Our Certificate<br>of Incorporation and Bylaws.   |
| Dividend Reinvestment Plan       | We have a dividend reinvestment plan for our stockholders. This is an opt<br>in dividend reinvestment plan, meaning that stockholders may elect to<br>have their cash dividends automatically reinvested in additional shares of<br>our common stock. Stockholders who do not so elect will receive their<br>dividends in cash. Stockholders who receive distributions in the form of<br>stock will be subject to the same federal, state and local tax consequences<br>as stockholders who elect to receive their distributions in cash. See<br>Dividend Reinvestment Plan.  |
| Management Arrangements          | Gladstone Management Corporation serves as our investment adviser, and<br>Gladstone Administration, LLC serves serve as our administrator. For a<br>description of our Adviser, our Administrator, the Gladstone Companies<br>and our contractual arrangements with these companies, see Management<br>Certain Transactions Investment Advisory and Management Agreement,   |

| Management | Certain Transactions | Administration Agreement  | and |
|------------|----------------------|---------------------------|-----|
| Management | Certain Transactions | Loan Servicing Agreement. |     |

Risks of Losing Tax Status and External Financing Constraints

Currently, we do not meet the 50% threshold of the asset diversification test applicable to RICs under the Internal Revenue Code of 1986, as amended, or the Code. In addition, committed funding under our credit facility has been significantly reduced over the past two years. As a result, we have very limited ability to fund new investments and may become subject to corporate-level taxation. See Risk Factors We currently do not meet the 50% threshold of the asset diversification test applicable to RICs under the Code. If we make any additional investment in the future, including advances under outstanding lines of credit to our portfolio companies, and remain below this threshold as of September 30, 2010, or any subsequent quarter end, we would lose our RIC status unless we are able to cure such failure within 30 days of the quarter end. and Risk Factors Committed funding under our credit facility has been reduced from \$125.0 million to \$50.0 million. Any inability to expand the credit facility could adversely impact our liquidity and ability to find new investments or maintain distributions to our stockholders.

# FEES AND EXPENSES

The following table is intended to assist you in understanding the costs and expenses that an investor in this offering will bear directly or indirectly. We caution you that some of the percentages indicated in the table below are estimates and may vary. Except where the context suggests otherwise, whenever this prospectus contains a reference to fees or expenses paid by us or Gladstone Investment, or that we will pay fees or expenses, stockholders will indirectly bear such fees or expenses as investors in Gladstone Investment. The following percentages were calculated based on actual expenses incurred in the quarter ended June 30, 2010 and net assets as of June 30, 2010.

| Stockholder Transaction Expenses:  |       |
|--|-------|
| Sales load (as a percentage of offering price)   | %     |
| Dividend reinvestment plan expenses(1)   | None  |
| Estimated annual expenses (as a percentage of net assets attributable to common stock):            |       |
| Management fees(2)   | 1.85% |
| Incentive fees payable under investment advisory and management agreement (20% of realized capital |       |
| gains and 20% of pre-incentive fee net investment income)(3)                                       | 0.54% |
| Interest payments on borrowed funds(4)   | 0.90% |
| Other expenses(5)  | 1.32% |
| Total annual expenses (estimated)(2)(5)  | 4.60% |
|  |       |

# Example

The following example demonstrates the projected dollar amount of total cumulative expenses that would be incurred over various periods with respect to a hypothetical investment in our Securities. In calculating the following expense amounts, we have assumed that our annual operating expenses would remain at the levels set forth in the table above. In the event that securities to which this prospectus related are sold to or through underwriters, a corresponding prospectus supplement will restate this example to reflect the applicable sales load.

| You would pay the following expenses on a \$1,000 investment, |          |           |           |           |
|---|----------|-----------|-----------|-----------|
| assuming a 5% annual return                                   | \$<br>48 | \$<br>145 | \$<br>242 | \$<br>487 |

While the example assumes, as required by the Securities and Exchange Commission, which we refer to as the SEC, a 5% annual return, our performance will vary and may result in a return greater or less than 5%. Additionally, we have assumed that the entire amount of such 5% annual return would constitute ordinary income as we have not

historically realized positive capital gains (computed net of all realized capital losses) on our investments. Because the assumed 5% annual return is significantly below the hurdle rate of 7% (annualized) that we must achieve under the investment advisory and management agreement to trigger the payment of an income-based incentive fee, we have assumed, for purposes of the above example, that no income-based incentive fee would be payable if we realized a 5% annual return on our investments. Additionally, because the capital gains-based incentive fee is calculated on a cumulative basis (computed net of all realized capital losses and unrealized capital depreciation) and because of the significant capital losses realized to date, we have assumed that we will not trigger the payment of any capital gains-based incentive fee in any of the indicated time periods. If we achieve sufficient returns on our investments, including through the realization of capital gains, to trigger an incentive fee of a material amount, our expenses, and returns to our investors after such expenses, would be higher than reflected in the example. In addition, while the example assumes reinvestment of all dividends and distributions at net asset value, participants in our dividend reinvestment plan will receive a number of shares of our common stock, determined by dividing the total dollar amount of the dividend payable to a participant by the market price per share of our common stock at the close of trading on the valuation date for the dividend. See Dividend Reinvestment Plan for additional information regarding our dividend reinvestment plan.

This example and the expenses in the table above should not be considered a representation of our future expenses, and actual expenses (including the cost of debt, incentive fees, if any, and other expenses) may be greater or less than those shown.

- (1) The expenses of the reinvestment plan are included in stock record expenses, a component of Other expenses. We do not have a cash purchase plan. The participants in the dividend reinvestment plan will bear a pro rata share of brokerage commissions incurred with respect to open market purchases, if any. See Dividend Reinvestment Plan for information on the dividend reinvestment plan.
- (2) Our annual base management fee is 2% (0.5% quarterly) of our average gross assets, which are defined as total assets of Gladstone Investment, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings. For the three months ended June 30, 2010, our Adviser voluntarily agreed to waive the annual base management fee of 2% to 0.5% for those senior syndicated loans that we purchase using borrowings from our credit facility. Although there can be no guarantee that our Adviser will continue to waive any portion of the management fee, on an annual basis after giving effect to this waiver, the estimated management fees as a percentage of net assets attributable to common stock were 1.85% and the total estimated annual expenses as a percentage of net assets attributable to common stock were 1.88%. See Management Certain Transactions Investment Advisory and Management Agreement and footnote 3 below.
- (3) The incentive fee consists of two parts: an income-based fee and a capital gains-based fee. The income-based fee is payable quarterly in arrears, and equals 20% of the excess, if any, of our pre-incentive fee net investment income that exceeds a 1.75% quarterly (7% annualized) hurdle rate of our net assets, subject to a catch-up provision measured as of the end of each calendar quarter. The catch-up provision requires us to pay 100% of our pre-incentive fee net investment income with respect to that portion of such income, if any, that exceeds the hurdle rate but is less than 125% of the quarterly hurdle rate (or 2.1875%) in any calendar quarter (8.75% annualized). The catch-up provision is meant to provide our Adviser with 20% of our pre-incentive fee net investment income that may include interest that is accrued but not yet received in cash. Our pre-incentive fee net investment income used to calculate this part of the income-based incentive fee is also included in the amount of our gross assets used to calculate the 2% base management fee (see footnote 2 above). The capital gains-based incentive fee equals 20% of our net realized capital gains since our inception, if any,

computed net of all realized capital losses and unrealized capital depreciation since our inception, less any prior payments, and is payable at the end of each fiscal year.

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Examples of how the incentive fee would be calculated are as follows:

Assuming pre-incentive fee net investment income of 0.55%, there would be no income-based incentive fee because such income would not exceed the hurdle rate of 1.75%.

Assuming pre-incentive fee net investment income of 2.00%, the income-based incentive fee would be as follows:

 $= 100\% \times (2.00\% - 1.75\%)$ 

= 0.25%

Assuming pre-incentive fee net investment income of 2.30%, the income-based incentive fee would be as follows:

 $=(100\% \times (\text{ catch-up }: 2.1875\% - 1.75\%)) + (20\% \times (2.30\% - 2.1875\%)))$ 

 $=(100\% \times 0.4375\%) + (20\% \times 0.1125\%)$ 

= 0.4375% + 0.0225%

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= 0.46\%
```

Assuming net realized capital gains of 6% and realized capital losses and unrealized capital depreciation of 1%, the capital gains-based incentive fee would be as follows:

 $=20\% \times (6\% - 1\%)$ 

 $= 20\% \times 5\%$ 

= 1%

For a more detailed discussion of the calculation of the two-part incentive fee, see Management Certain Transactions Investment Advisory and Management Agreement.

- (4) Includes deferred financing costs. We entered into a revolving credit facility, effective April 13, 2010, under which our borrowing capacity is \$50 million. We have drawn down on this credit facility and we expect to borrow additional funds in the future up to an amount so that our asset coverage, as defined in the 1940 Act, is at least 200% after each issuance of our senior securities. Assuming that we borrowed \$50 million at an interest rate of 2% plus an additional fee related to borrowings of 4.5%, for an aggregate rate of 6.5%, interest payments and amortization of deferred financing costs on borrowed funds would have been 1.87% of our net assets as of June 30, 2010.
- (5) Includes our overhead expenses, including payments under the administration agreement based on our projected allocable portion of overhead and other expenses incurred by our Administrator in performing its obligations under the administration agreement. See Management Certain Transactions Administration Agreement.

# ADDITIONAL INFORMATION

We have filed with the SEC a registration statement on Form N-2 under the Securities Act of 1933, as amended, which we refer to as the Securities Act, with respect to the Securities offered by this prospectus. This prospectus, which is a part of the registration statement, does not contain all of the information set forth in the registration statement or exhibits and schedules thereto. For further information with respect to our business and our Securities, reference is made to the registration statement, including the amendments, exhibits and schedules thereto.

We also file reports, proxy statements and other information with the SEC under the Securities Exchange Act of 1934, as amended, which we refer to as the Exchange Act. Such reports, proxy statements and other information,

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as well as the registration statement and the amendments, exhibits and schedules thereto, can be inspected at the public reference facilities maintained by the SEC at 100 F Street, N.E., Washington, D.C. 20549. Information about the operation of the public reference facilities may be obtained by calling the SEC at 1-202-551-8090. The SEC maintains a website that contains reports, proxy statements and other information regarding registrants, including us, that file such information electronically with the SEC. The address of the SEC s web site is *http://www.sec.gov*. Copies of such material may also be obtained from the Public Reference Section of the SEC at 100 F Street, N.E., Washington, D.C. 20549, at prescribed rates. Our common stock is listed on The Nasdaq Global Select Market and our corporate website is located at *http://www.gladstoneinvestment.com*. The information contained on, or accessible through, our website is not a part of this prospectus.

We make available free of charge on our website our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and all amendments to those reports as soon as reasonably practicable after such material is electronically filed with or furnished to the SEC.

We also furnish to our stockholders annual reports, which registered include annual financial information that has been examined and reported on, with an opinion expressed, by our independent registered public accounting firm. See Experts.

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# **RISK FACTORS**

You should carefully consider the risks described below and all other information provided and incorporated by reference in this prospectus (or any prospectus supplement) before making a decision to purchase our Securities. The risks and uncertainties described below are not the only ones facing us. Additional risks and uncertainties not presently known to us, or not presently deemed material by us, may also impair our operations and performance.

If any of the following risks actually occur, our business, financial condition or results of operations could be materially adversely affected. If that happens, the trading price of our Securities could decline, and you may lose all or part of your investment.

# **Risks Related to the Economy**

The current state of the economy and the capital markets increases the possibility of adverse effects on our financial position and results of operations. Continued economic adversity could impair our portfolio companies financial positions and operating results and affect the industries in which we invest, which could, in turn, harm our operating results. Continued adversity in the capital markets could impact our ability to raise capital and reduce our volume of new investments.

The United States is beginning to recover from the recession that largely began in late 2007. Despite signs of economic improvement and stabilization in both the equity and debt markets, however, conditions within the global credit markets generally continue to experience dislocation and stress. As a result, we do not know if adverse conditions will again intensify, and we are unable to gauge the full extent to which the disruptions will affect us. The longer these uncertain conditions persist, the greater the probability that these factors could continue to increase our costs of, and significantly limit our access to, debt and equity capital and, thus, have an adverse effect on our operations and financial results. Many of the companies in which we have made or will make investments are also susceptible to these unstable economic conditions, which may affect the ability of one or more of our portfolio companies to repay our loans or engage in a liquidity event, such as a sale, recapitalization or initial public offering. These unstable economic conditions could also disproportionately impact some of the industries in which we invest, causing us to be more vulnerable to losses in our portfolio to decrease. The unstable economic conditions may also decrease the value of collateral securing some of our loans as well as the value of our equity investments which would decrease our ability to borrow under our line of credit or raise equity capital, thereby further reducing our ability to make new investments.

The unstable economic conditions have affected the availability of credit generally and we have seen a reduction in committed funding under our line of credit from \$125.0 million to \$50.0 million and the withdrawal of Deutsche Bank AG as a committed lender. Moreover, during the first quarter of fiscal year 2010, we were forced to sell 29 of the 32 senior syndicated loans that were held in our portfolio of investments at March 31, 2009 in order to repay amounts outstanding under our prior credit facility. The loans, in aggregate, had a cost value of approximately \$104.2 million, or 29.9% of the cost value of our total investments, and an aggregate fair market value of approximately \$69.8 million, or 22.2% of the fair market value of our total investments, at March 31, 2009. As a result of these sales, we received approximately \$69.2 million in net cash proceeds and recorded a realized loss of approximately \$34.6 million. Our current line of credit limits our distributions to stockholders, and, as a result, beginning in fiscal year 2010, we decreased our monthly cash distribution rate by 50% as compared to the prior year period in an effort to more closely align our distributions to our net investment income. We do not know when market conditions will fully stabilize, if adverse conditions will intensify or the full extent to which the disruptions will continue to affect us. Also,

it is possible that persistent instability of the financial markets could have other unforeseen material effects on our business.

# We may experience fluctuations in our quarterly and annual results based on the impact of inflation in the United States.

The majority of our portfolio companies are in industries that are directly impacted by inflation, such as manufacturing and consumer goods and services. Our portfolio companies may not be able to pass on to customers increases in their costs of production which could greatly affect their operating results, impacting their ability to

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repay our loans. In addition, any projected future decreases in our portfolio companies operating results due to inflation could adversely impact the fair value of those investments. Any decreases in the fair value of our investments could result in future unrealized losses and therefore reduce our net assets resulting from operations.

#### **Risks Related to Our External Management**

We are dependent upon our key management personnel and the key management personnel of our Adviser, particularly David Gladstone, George Stelljes III, Terry Lee Brubaker and David Dullum, and on the continued operations of our Adviser, for our future success.

We have no employees. Our chief executive officer, president and chief investment officer, chief operating officer and chief financial officer, and the employees of our Adviser, do not spend all of their time managing our activities and our investment portfolio. We are particularly dependent upon David Gladstone, George Stelljes III, Terry Lee Brubaker and David Dullum in this regard. Our executive officers and the employees of our Adviser allocate some, and in some cases a material portion, of their time to businesses and activities that are not related to our business. We have no separate facilities and are completely reliant on our Adviser, which has significant discretion as to the implementation and execution of our business strategies and risk management practices. We are subject to the risk of discontinuation of our Adviser s operations or termination of the Advisory Agreement and the risk that, upon such event, no suitable replacement will be found. We believe that our success depends to a significant extent upon our Adviser and that discontinuation of its operations could have a material adverse effect on our ability to achieve our investment objectives.

#### Our incentive fee may induce our Adviser to make certain investments, including speculative investments.

The management compensation structure that has been implemented under the Advisory Agreement may cause our Adviser to invest in high risk investments or take other risks. In addition to its management fee, our Adviser is entitled under the Advisory Agreement to receive incentive compensation based in part upon our achievement of specified levels of income. In evaluating investments and other management strategies, the opportunity to earn incentive compensation based on net income may lead our Adviser to place undue emphasis on the maximization of net income at the expense of other criteria, such as preservation of capital, maintaining sufficient liquidity, or management of credit risk or market risk, in order to achieve higher incentive compensation. Investments with higher yield potential are generally riskier or more speculative. This could result in increased risk to the value of our investment portfolio.

# We may be obligated to pay our Adviser incentive compensation even if we incur a loss.

The Advisory Agreement entitles our Adviser to incentive compensation for each fiscal quarter in an amount equal to a percentage of the excess of our investment income for that quarter (before deducting incentive compensation, net operating losses and certain other items) above a threshold return for that quarter. When calculating our incentive compensation, our pre-incentive fee net investment income excludes realized and unrealized capital losses that we may incur in the fiscal quarter, even if such capital losses result in a net loss on our statement of operations for that quarter. Thus, we may be required to pay our Adviser incentive compensation for a fiscal quarter even if there is a decline in the value of our portfolio or we incur a net loss for that quarter. For additional information on incentive compensation under the Advisory Agreement with our Adviser, see Business Investment Advisory and Management Agreement.

# Our Adviser s failure to identify and invest in securities that meet our investment criteria or perform its responsibilities under the Advisory Agreement may adversely affect our ability for future growth.

Our ability to achieve our investment objectives will depend on our ability to grow, which in turn will depend on our Adviser s ability to identify and invest in securities that meet our investment criteria. Accomplishing this result on a cost-effective basis will be largely a function of our Adviser s structuring of the investment process, its ability to provide competent and efficient services to us, and our access to financing on acceptable terms. The senior management team of our Adviser has substantial responsibilities under the Advisory Agreement. In order to grow, our Adviser will need to hire, train supervise and manage new employees successfully. Any failure to manage our

future growth effectively could have a material adverse effect on our business, financial condition and results of operations.

#### There are significant potential conflicts of interest which could impact our investment returns.

Our executive officers and directors, and the officers and directors of our Adviser, serve or may serve as officers, directors or principals of entities that operate in the same or a related line of business as we do or of investment funds managed by our affiliates. Accordingly, they may have obligations to investors in those entities, the fulfillment of which might not be in the best interests of us or our stockholders. For example, Mr. Gladstone, our chairman and chief executive officer, is the chairman of the board and chief executive officer of our Adviser, Gladstone Capital and Gladstone Commercial and the sole stockholder of Gladstone Land. In addition, Mr. Brubaker, our co-vice chairman, chief operating officer and secretary is the vice chairman, chief operating officer and secretary of our Adviser, Gladstone Capital and Gladstone Commercial. Mr. Stelljes, our co-vice chairman and chief investment officer, is also the president and chief investment officer of our Adviser, Gladstone Capital and Gladstone Commercial. Mr. Dullum, our president and a director, is a senior managing director of our Adviser and a director of Gladstone Capital and Gladstone Commercial. Moreover, our Adviser may establish or sponsor other investment vehicles which from time to time may have potentially overlapping investment objectives with those of ours and accordingly may invest in, whether principally or secondarily, asset classes similar to those we target. For example, our Adviser recently filed registration statements with the Securities and Exchange Commission for proposed initial public offerings of common stock of Gladstone Lending Corporation, a proposed fund that would primarily invest in first and second lien term loans, and Gladstone Land Corporation, a fund that invests in farmland. While our Adviser generally has broad authority to make investments on behalf of the investment vehicles that it advises, our Adviser has adopted investment allocation procedures to address these potential conflicts and intends to direct investment opportunities to the Gladstone affiliate with the investment strategy that most closely fits the investment opportunity. Nevertheless, the management of our Adviser may face conflicts in the allocation of investment opportunities to other entities managed by our Adviser. As a result, it is possible that we may not be given the opportunity to participate in certain investments made by other members of our Adviser and its affiliated companies or investment funds managed by investment managers affiliated with our Adviser.

In certain circumstances, we may make investments in a portfolio company in which one of our affiliates has or will have an investment, subject to satisfaction of any regulatory restrictions and, where required, to the prior approval of our Board of Directors. As of June 30, 2010, our Board of Directors has approved the following types of co-investment transactions:

Our affiliate, Gladstone Commercial, may lease property to portfolio companies that we do not control under certain circumstances. We may pursue such transactions only if (i) the portfolio company is not controlled by us or any of our affiliates, (ii) the portfolio company satisfies the tenant underwriting criteria of Gladstone Commercial, and (iii) the transaction is approved by a majority of our independent directors and a majority of the independent directors of Gladstone Commercial. We expect that any such negotiations between Gladstone Commercial and our portfolio companies would result in lease terms consistent with the terms that the portfolio companies would be likely to receive were they not portfolio companies of ours.

We may invest simultaneously with our affiliate Gladstone Capital in senior syndicated loans whereby neither we nor any affiliate has the ability to dictate the terms of the loans.

Additionally, pursuant to an exemptive order granted by the Securities and Exchange Commission, our Adviser may sponsor a private investment fund to co-invest with us and Gladstone Capital in accordance with the terms and conditions of the order.

Certain of our officers who are also officers of our Adviser may from time to time serve as directors of certain of our portfolio companies. If an officer serves in such capacity with one of our portfolio companies, such officer will owe fiduciary duties to all stockholders of the portfolio company, which duties may from time to time conflict with the interests of our stockholders.

In the course of our investing activities, we will pay management and incentive fees to our Adviser and will reimburse our Administrator for certain expenses it incurs. As a result, investors in our common stock will invest on

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a gross basis and receive distributions on a net basis after expenses, resulting in, among other things, a lower rate of return than one might achieve through our investors themselves making direct investments. As a result of this arrangement, there may be times when the management team of our Adviser has interests that differ from those of our stockholders, giving rise to a conflict.

# Our Adviser is not obligated to provide a waiver of the base management fee, which could negatively impact our earnings and our ability to maintain our current level of distributions to our stockholders.

The Advisory Agreement provides for a base management fee based on our gross assets. Since our 2008 fiscal year, our Board of Directors has accepted on a quarterly basis voluntary, unconditional and irrevocable waivers to reduce the annual 2% base management fee on senior syndicated loan participations to 0.5% to the extent that proceeds resulting from borrowings were used to purchase such syndicated loan participations, and any waived fees may not be recouped by our Adviser in the future. However, our Adviser is not required to issue these or other waivers of fees under the Advisory Agreement, and to the extent our investment portfolio grows in the future, we expect these fees will increase. If our Adviser does not issue these waivers in future quarters, it could negatively impact our earnings and may compromise our ability to maintain our current level of distributions to our stockholders, which could have a material adverse impact on our stock price.

# Our business model is dependent upon developing and sustaining strong referral relationships with investment bankers, business brokers and other intermediaries.

We are dependent upon informal relationships with investment bankers, business brokers and traditional lending institutions to provide us with deal flow. If we fail to maintain our relationship with such funds or institutions, or if we fail to establish strong referral relationships with other funds, we will not be able to grow our portfolio of loans and fully execute our business plan.

# **Risks Related to Our External Financing**

# In recent years, creditors have significantly curtailed their lending to business development companies, including us. Because of the limited amount of committed funding under our line of credit, we will have limited ability fund new investments if we are unable to expand the facility.

On April 13, 2010, through our wholly-owned subsidiary Gladstone Business Investment, LLC, we entered into a third amended and restated credit agreement providing for a \$50.0 million revolving line of credit, which we refer to as the Credit Facility, arranged by Branch Banking and Trust Company, or BB&T, as administrative agent. Key Equipment Finance Company Inc. also joined the Credit Facility as a committed lender. Committed funding under the Credit Facility was reduced from the \$125.0 million under our prior credit facility and Deutsche Bank AG, which was a committed lender under the prior credit facility, elected not to participate in the Credit Facility and withdrew its commitment. The Credit Facility may be expanded up to \$125.0 million through the addition of other committed lenders to the facility. However, if additional lenders are unwilling to join the facility on its terms, we will be unable to expand the facility and thus will continue to have limited availability to finance new investments under our line of credit. The Credit Facility matures on April 13, 2012, and if the facility is not renewed or extended by this date, all principal and interest will be due and payable within one year of maturity. Between the maturity date and April 13, 2013, our lenders have the right to apply all interest income to amounts outstanding under the Credit Facility. As of August 20, 2010 we had \$30.7 million of borrowing capacity under the Credit Facility. There can be no guarantee that we will be able to renew, extend or replace the Credit Facility upon its maturity in 2012 on terms that are favorable to us, if at all. Our ability to expand the Credit Facility, and to obtain replacement financing at the time of its maturity, will be constrained by then-current economic conditions affecting the credit markets. In the event that we are not able to expand the Credit Facility, or to renew, extend or refinance the Credit Facility at the time of its maturity, this could

have a material adverse effect on our liquidity and ability to fund new investments, our ability to make distributions to our stockholders and our ability to qualify as a RIC under the Code.

#### Our business plan is dependent upon external financing, which is constrained by the limitations of the 1940 Act.

Our business requires a substantial amount of cash to operate and grow. We may acquire such additional capital from the following sources:

*Senior Securities.* We may issue debt securities, other evidences of indebtedness (including borrowings under our line of credit) and possibly preferred stock, up to the maximum amount permitted by the 1940 Act. The 1940 Act currently permits us, as a business development company, to issue debt securities, and preferred stock, which we refer to collectively as senior securities, in amounts such that our asset coverage, as defined in the 1940 Act, is at least 200% after each issuance of senior securities. As a result of issuing senior securities, we will be exposed to the risks associated with leverage. Although borrowing money for investments increases the potential for gain, it also increases the risk of a loss. A decrease in the value of our investments will have a greater impact on the value of our common stock to the extent that we have borrowed money to make investments. There is a possibility that the costs of borrowing could exceed the income we receive on the investments we make with such borrowed funds. In addition, our ability to pay distributions or incur additional indebtedness would be restricted if asset coverage is not at least twice our indebtedness. If the value of our assets declines, we might be unable to satisfy that test. If this happens, we may be required to liquidate a portion of our loan portfolio and repay a portion of our indebtedness at a time when a sale, to the extent possible given the limited market for many of our investments, may be disadvantageous. Furthermore, any amounts that we use to service our indebtedness will not be available for distributions to our stockholders.

*Common Stock.* Because we are constrained in our ability to issue debt for the reasons given above, we are dependent on the issuance of equity as a financing source. If we raise additional funds by issuing more common stock or senior securities convertible into or exchangeable for our common stock, the percentage ownership of our stockholders at the time of the issuance would decrease and our common stock may experience dilution. In addition, any convertible or exchangeable securities that we issue in the future may have rights, preferences and privileges more favorable than those of our common stock. In addition, under the 1940 Act, we will generally not be able to issue additional shares of our common stock at a price below net asset value per share to purchasers, other than to our existing stockholders, through a rights offering without first obtaining the approval of our stockholders and our independent directors. If we were to sell shares of our common stock below our then current net asset value per share, such sales would result in an immediate dilution to the net asset value per share. This dilution would occur as a result of the sale of shares at a price below the then current net asset value per share of our common stock and a proportionately greater decrease in a stockholder s interest in our earnings and assets and voting interest in us than the increase in our assets resulting from such issuance. For example, if we sell an additional 10% of our common stock at a 5% discount from net asset value, a stockholder who does not participate in that offering for its proportionate interest will suffer net asset value dilution of up to 0.5% or \$5 per \$1,000 of net asset value. This imposes constraints on our ability to raise capital when our common stock is trading at below net asset value, as it has for the last year.

# A change in interest rates may adversely affect our profitability and our hedging strategy may expose us to additional risks.

We anticipate using a combination of equity and long-term and short-term borrowings to finance our investment activities. As a result, a portion of our income will depend upon the difference between the rate at which we borrow funds and the rate at which we loan these funds. Higher interest rates on our borrowings will decrease the overall return on our portfolio.

Ultimately, we expect approximately 80% of the loans in our portfolio to be at variable rates determined on the basis of a LIBOR rate and approximately 20% to be at fixed rates. As of August 20, 2010, our portfolio had approximately

3% of the total of the loan cost value at variable rates, approximately 55.8% of the total loan cost value at variable rates with floors and approximately 41.2% of the total loan portfolio cost basis at fixed rates.

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To date, we hold two interest rate cap agreements. While hedging activities may insulate us against adverse fluctuations in interest rates, they may also limit our ability to participate in the benefits of lower interest rates with respect to the hedged portfolio. Adverse developments resulting from changes in interest rates or any future hedging transactions could have a material adverse effect on our business, financial condition and results of operations. Our ability to receive payments pursuant to our interest rate cap agreement is linked to the ability of the counter-party to that agreement to make the required payments. To the extent that the counter-party to the agreement is unable to pay pursuant to the terms of the agreement, we may lose the hedging protection of the interest rate cap agreement.

# In addition to regulatory limitations on our ability to raise capital, our line of credit contains various covenants, which, if not complied with, could accelerate our repayment obligations under the facility, thereby materially and adversely affecting our liquidity, financial condition, results of operations and ability to pay distributions.

We will have a continuing need for capital to finance our loans. In order to maintain RIC status, we will be required to distribute to our stockholders at least 90% of our ordinary income and short-term capital gains on an annual basis. Accordingly, such earnings will not be available to fund additional loans. Therefore, we are party to the Credit Facility, which provides us with a revolving credit line facility of \$50.0 million, of which \$30.7 million was available for borrowings as of August 20, 2010. The Credit Facility permits us to fund additional loans and investments as long as we are within the conditions set out in the credit agreement. Current market conditions have forced us to write down the value of a portion of our assets as required by the 1940 Act and fair value accounting rules. These are not realized losses, but constitute adjustment in asset values for purposes of financial reporting and for collateral value for the Credit Facility. As assets are marked down in value, the amount we can borrow on the Credit Facility decreases.

As a result of the Credit Facility, we are subject to certain limitations on the type of loan investments we make, including restrictions on geographic concentrations, sector concentrations, loan size, dividend payout, payment frequency and status, and average life. The credit agreement also requires us to comply with other financial and operational covenants, which require us to, among other things, maintain certain financial ratios, including asset and interest coverage and a minimum net worth. As of June 30, 2010, we were in compliance with these covenants; however, our continued compliance with these covenants depends on many factors, some of which are beyond our control. In particular, depreciation in the valuation of our assets, which valuation is subject to changing market conditions that remain very volatile, affects our ability to comply with these covenants.

During the year ended March 31, 2010, net unrealized appreciation on our investments was \$14.3 million, which reflected the reversal of \$35.7 million in unrealized depreciation resulting from our realized losses. Excluding reversals, we had \$21.4 million in unrealized depreciation for the year ended March 31, 2010. During the year ended March 31, 2009, net unrealized depreciation on our investments was \$19.8 million. Given the continued instability in the capital markets, the cumulative unrealized depreciation in our portfolio may increase in future periods and threaten our ability to comply with the covenants under the Credit Facility. Accordingly, there are no assurances that we will continue to comply with these covenants. Under the Credit Facility, we are also required to maintain our status as a BDC under the 1940 Act and as a RIC under the Code. Because of recent changes in our asset portfolio, due to significant sales of Non-Control/Non-Affiliate investments, there is a significant possibility that we may not meet the asset diversification threshold under the Code s rules applicable to a RIC as of our next quarterly testing date, September 30, 2010. Although this failure alone, in our current situation, will not cause us to lose our RIC status, our RIC status will be jeopardized if we make any new investments, including additional investments in our portfolio companies (such as advances under our outstanding lines of credit). For more information on our current RIC status, see Material U.S. Federal Income Tax Considerations Regulated Investment Company Status. Our failure to satisfy these covenants could result in foreclosure by our lenders, which would accelerate our repayment obligations under the facility and thereby have a material adverse effect on our business, liquidity, financial condition, results of operations and ability to pay distributions to our stockholders.

#### **Risks Related to Our Investments**

#### We operate in a highly competitive market for investment opportunities.

A large number of entities compete with us and make the types of investments that we seek to make in small and mid-sized companies. We compete with public and private buyout funds, commercial and investment banks, commercial financing companies, and, to the extent they provide an alternative form of financing, hedge funds. Many of our competitors are substantially larger and have considerably greater financial, technical, and marketing resources than we do. For example, some competitors may have a lower cost of funds and access to funding sources that are not available to us. In addition, some of our competitors may have higher risk tolerances or different risk assessments, which would allow them to consider a wider variety of investments and establish more relationships than us. Furthermore, many of our competitors are not subject to the regulatory restrictions that the 1940 Act imposes on us as a business development company. The competitive pressures we face could have a material adverse effect on our business, financial condition, and results of operations. Also, as a result of this competition, we may not be able to take advantage of attractive investment opportunities from time to time, and we can offer no assurance that we will be able to identify and make investments that are consistent with our investment objective. We do not seek to compete based on the interest rates we offer, and we believe that some of our competitors may make loans with interest rates that will be comparable to or lower than the rates we offer. We may lose investment opportunities if we do not match our competitors pricing, terms, and structure. However, if we match our competitors pricing, terms, and structure, we may experience decreased net interest income and increased risk of credit loss.

# Our investments in small and medium-sized portfolio companies are extremely risky and could cause you to lose all or a part of your investment.

Investments in small and medium-sized portfolio companies are subject to a number of significant risks including the following:

*Small and medium-sized businesses are likely to have greater exposure to economic downturns than larger businesses.* Our portfolio companies may have fewer resources than larger businesses, and thus the current recession, and any further economic downturns or recessions are more likely to have a material adverse effect on them. If one of our portfolio companies is adversely impacted by a recession, its ability to repay our loan or engage in a liquidity event, such as a sale, recapitalization or initial public offering would be diminished. Moreover, in light of our current near-term strategy of preserving capital, our inability to make additional investments in our portfolio companies at a time when they need capital may increase their exposure to the risks of the current recession and future economic downturns.

*Small and medium-sized businesses may have limited financial resources and may not be able to repay the loans we make to them.* Our strategy includes providing financing to portfolio companies that typically is not readily available to them. While we believe that this provides an attractive opportunity for us to generate profits, this may make it difficult for the portfolio companies to repay their loans to us upon maturity. A borrower s ability to repay its loan may be adversely affected by numerous factors, including the failure to meet its business plan, a downturn in its industry or negative economic conditions. A deterioration in a borrower s financial condition and prospects usually will be accompanied by a deterioration in the value of any collateral and a reduction in the likelihood of us realizing on any guarantees we may have obtained from the borrower s management. Although we will sometimes seek to be the senior, secured lender to a borrower, in most of our loans we expect to be subordinated to a senior lender, and our interest in any collateral would, accordingly, likely be subordinate to another lender s security interest.

*Small and medium-sized businesses typically have narrower product lines and smaller market shares than large businesses.* Because our target portfolio companies are smaller businesses, they will tend to be more vulnerable to competitors actions and market conditions, as well as general economic downturns. In addition, our portfolio companies may face intense competition, including competition from companies with greater financial resources, more extensive development, manufacturing, marketing and other capabilities and a larger number of qualified managerial and technical personnel.

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*There is generally little or no publicly available information about these businesses.* Because we seek to invest in privately owned businesses, there is generally little or no publicly available operating and financial information about our potential portfolio companies. As a result, we rely on our officers, our Adviser and its employees and consultants to perform due diligence investigations of these portfolio companies, their operations and their prospects. We may not learn all of the material information we need to know regarding these businesses through our investigations.

*Small and medium-sized businesses generally have less predictable operating results.* We expect that our portfolio companies may have significant variations in their operating results, may from time to time be parties to litigation, may be engaged in rapidly changing businesses with products subject to a substantial risk of obsolescence, may require substantial additional capital to support their operations, to finance expansion or to maintain their competitive position, may otherwise have a weak financial position or may be adversely affected by changes in the business cycle. Our portfolio companies may not meet net income, cash flow and other coverage tests typically imposed by their senior lenders. A borrower s failure to satisfy financial or operating covenants imposed by senior lenders could lead to defaults and, potentially, foreclosure on its senior credit facility, which could additionally trigger cross-defaults in other agreements. If this were to occur, it is possible that the borrower s ability to repay our loan would be jeopardized.

*Small and medium-sized businesses are more likely to be dependent on one or two persons.* Typically, the success of a small or medium-sized business also depends on the management talents and efforts of one or two persons or a small group of persons. The death, disability or resignation of one or more of these persons could have a material adverse impact on our borrower and, in turn, on us.

*Small and medium-sized businesses may have limited operating histories.* While we intend to target stable companies with proven track records, we may make loans to new companies that meet our other investment criteria. Portfolio companies with limited operating histories will be exposed to all of the operating risks that new businesses face and may be particularly susceptible to, among other risks, market downturns, competitive pressures and the departure of key executive officers.

# Because the loans we make and equity securities we receive when we make loans are not publicly traded, there is uncertainty regarding the value of our privately held securities that could adversely affect our determination of our net asset value.

Our portfolio investments are, and we expect will continue to be, in the form of securities that are not publicly traded. The fair value of securities and other investments that are not publicly traded may not be readily determinable. Our Board of Directors has established an investment valuation policy and consistently applied valuation procedures used to determine the fair value of these securities quarterly. These procedures for the determination of value of many of our debt securities rely on the opinions of value submitted to us by Standard and Poor s Securities Evaluations, Inc., or SPSE, or the use of internally developed discounted cash flow, or DCF, methodologies or indicative bid price, or IBP, offered by the respective originating syndication agent s trading desk, or secondary desk, specifically for our syndicated loans, or internal methodologies based on the total enterprise value, or TEV, of the issuer used for certain of our equity investments. SPSE will only evaluate the debt portion of our investments for which we specifically request evaluation, and SPSE may decline to make requested evaluations for any reason in its sole discretion. However, to date, SPSE has accepted each of our requests for evaluation.

Our use of these fair value methods is inherently subjective and is based on estimates and assumptions of each security. In the event that we are required to sell a security, we may ultimately sell for an amount materially less than the estimated fair value calculated by SPSE, or utilizing the TEV, IBP or the DCF methodology. During April and

May of 2009, we completed the sale of 29 of the 32 senior syndicated loans that were held in our portfolio of investments at March 31, 2009 to various investors in the syndicated loan market, which we refer to as the Syndicated Loan Sales. As a result of these sales, we received approximately \$69.2 million in net cash proceeds, which was approximately \$34.6 million less than the cost value of such investments recorded as of December 31, 2008.

Our procedures also include provisions whereby our Adviser will establish the fair value of any equity securities we may hold where SPSE or third-party agent banks are unable to provide evaluations. The types of

factors that may be considered in determining the fair value of our debt and equity securities include some or all of the following:

the nature and realizable value of any collateral;

the portfolio company s earnings and cash flows and its ability to make payments on its obligations;

the markets in which the portfolio company does business;

the comparison to publicly traded companies; and

discounted cash flow and other relevant factors.

Because such valuations, particularly valuations of private securities and private companies, are not susceptible to precise determination, may fluctuate over short periods of time, and may be based on estimates, our determinations of fair value may differ from the values that might have actually resulted had a readily available market for these securities been available.

A portion of our assets are, and will continue to be, comprised of equity securities that are valued based on internal assessment using our own valuation methods approved by our Board of Directors, without the input of SPSE or any other third-party evaluator. We believe that our equity valuation methods reflect those regularly used as standards by other professionals in our industry who value equity securities. However, determination of fair value for securities that are not publicly traded, whether or not we use the recommendations of an independent third-party evaluator, necessarily involves the exercise of subjective judgment. Our net asset value could be adversely affected if our determinations regarding the fair value of our investments were materially higher than the values that we ultimately realize upon the disposal of such securities.

# The lack of liquidity of our privately held investments may adversely affect our business.

We will generally make investments in private companies whose securities are not traded in any public market. Substantially all of the investments we presently hold and the investments we expect to acquire in the future are, and will be, subject to legal and other restrictions on resale and will otherwise be less liquid than publicly traded securities. The illiquidity of our investments may make it difficult for us to quickly obtain cash equal to the value at which we record our investments if the need arises. This could cause us to miss important investment opportunities. In addition, if we are required to liquidate all or a portion of our portfolio quickly, we may record substantial realized losses upon liquidation. In addition, we may face other restrictions on our ability to liquidate an investment in a portfolio company to the extent that we, our Adviser, or our respective officers, employees or affiliates have material non-public information regarding such portfolio company.

Due to the uncertainty inherent in valuing these securities, our determinations of fair value may differ materially from the values that could be obtained if a ready market for these securities existed. Our net asset value could be materially affected if our determinations regarding the fair value of our investments are materially different from the values that we ultimately realize upon our disposal of such securities.

# Our financial results could be negatively affected if a significant portfolio investment fails to perform as expected.

Our total investment in companies may be significant individually or in the aggregate. As a result, if a significant investment in one or more companies fails to perform as expected, our financial results could be more negatively affected and the magnitude of the loss could be more significant than if we had made smaller investments in more

companies. This risk is heightened as a result of our sale of the majority of senior syndicated loans in the quarter ended June 30, 2009. As a result of these sales and other exits, the total number of portfolio companies in which we hold investments decreased from 46 at March 31, 2009 to 15 at June 30, 2010. Our five largest investments represent 51.8% of the fair value of our total portfolio at June 30, 2010, compared to 61.9% at June 30, 2009. Additionally, they represent 71% of our total revenues for the quarter ended June 30, 2010, compared to 49.9% for the quarter ended June 30, 2009. Any disposition of a significant investment in one or more companies may negatively impact our net investment income and limit our ability to pay distributions.

# We may not be able to replace lost income due to the reduction in the size of our portfolio and as a result, we may have to reduce our distributions to stockholders.

Since March 31, 2009, the cost basis of our portfolio has experienced a net decrease of 47%. The decrease in the size of our portfolio was driven predominantly by the Syndicated Loan Sales, which had a cost basis of \$104.2 million, during the quarter ended June 30, 2009 and by the sale of A. Stucki Holding Corp., which had a cost basis of \$33.0 million, during June 2010. The decrease in our portfolio has resulted in a reduction of income-producing assets which has reduced our income and may result in reduced income in future periods if we are unable to reinvest our cash in comparable income producing assets. Even though this lost income is partially offset by a reduction in interest expense due to reduced borrowings outstanding under our Credit Facility and, to a lesser extent, reduced operating expenses, we still have experienced a net decrease in our net investment income as a result of these sales. While we intend to reinvest our cash as quickly as possible into income and capital gain-generating assets, there is no guarantee that that we will be able to do so or that we will able to do so at yields comparable to the assets that we have recently sold. If we are unable to reinvest our cash and replace our lost income, we may need to reduce our distributions to stockholders.

# When we are a debt or minority equity investor in a portfolio company, which we expect will generally be the case, we may not be in a position to control the entity, and its management may make decisions that could decrease the value of our investment.

We anticipate that most of our investments will continue to be either debt or minority equity investments in our portfolio companies. Therefore, we are and will remain subject to risk that a portfolio company may make business decisions with which we disagree, and the shareholders and management of such company may take risks or otherwise act in ways that do not serve our best interests. As a result, a portfolio company may make decisions that could decrease the value of our portfolio holdings. In addition, we will generally not be in a position to control any portfolio company by investing in its debt securities.

# We typically invest in transactions involving acquisitions, buyouts and recapitalizations of companies, which will subject us to the risks associated with change in control transactions.

Our strategy includes making debt and equity investments in companies in connection with acquisitions, buyouts and recapitalizations, which subjects us to the risks associated with change in control transactions. Change in control transactions often present a number of uncertainties. Companies undergoing change in control transactions often face challenges retaining key employees and maintaining relationships with customers and suppliers. While we hope to avoid many of these difficulties by participating in transactions where the management team is retained and by conducting thorough due diligence in advance of our decision to invest, if our portfolio companies experience one or more of these problems, we may not realize the value that we expect in connection with our investments which would likely harm our operating results and financial condition.

# Prepayments of our investments by our portfolio companies could adversely impact our results of operations and reduce our return on equity.

In addition to risks associated with delays in investing our capital, we are also subject to the risk that investments that we make in our portfolio companies may be repaid prior to maturity. We will first use any proceeds from prepayments to repay any borrowings outstanding on our line of credit. In the event that funds remain after repayment of our outstanding borrowings, then we will generally reinvest these proceeds in government securities, pending their future investment in new debt and/or equity securities. These government securities will typically have substantially lower yields than the debt securities being prepaid and we could experience significant delays in reinvesting these amounts.

As a result, our results of operations could be materially adversely affected if one or more of our portfolio companies elects to prepay amounts owed to us. Additionally, prepayments could negatively impact our return on equity, which could result in a decline in the market price of our common stock.

### Higher taxation of our portfolio companies may impact our quarterly and annual operating results.

The adverse effect of current unstable economic conditions on federal, state, and municipality revenues may induce these government entities to raise various taxes to make up for lost revenues. Additional taxation may have an adverse affect on our portfolio companies earnings and reduce their ability to repay our loans to them, thus affecting our quarterly and annual operating results.

# Our portfolio is concentrated in a limited number of companies and industries, which subjects us to an increased risk of significant loss if any one of these companies does not repay us or if the industries experience downturns.

As of June 30, 2010, we had investments in 15 portfolio companies, of which there were three investments, Chase II Holdings Corp., Galaxy Tool Holding Corp. and Cavert II Holdings Corp., that comprised approximately \$62.8 million or 42.3% of our total investment portfolio, at fair value. A consequence of a limited number of investments is that the aggregate returns we realize may be substantially adversely affected by the unfavorable performance of a small number of such loans or a substantial write-down of any one investment. Beyond our regulatory and income tax diversification requirements, we do not have fixed guidelines for industry concentration and our investments could potentially be concentrated in relatively few industries. In addition, while we do not intend to invest 25% or more of our total assets in a particular industry or group of industries at the time of investment, it is possible that as the values of our portfolio companies change, one industry or a group of industries may comprise in excess of 25% of the value of our total assets. As of June 30, 2010, 28.8% of our total assets were invested in diversified conglomerate manufacturing companies. As a result, a downturn in an industry in which we have invested a significant portion of our total assets could have a materially adverse effect on us.

### Our investments are typically long term and will require several years to realize liquidation events.

Since we generally make five to seven year term loans and hold our loans and related warrants or other equity positions until the loans mature, you should not expect realization events, if any, to occur over the near term. In addition, we expect that any warrants or other equity positions that we receive when we make loans may require several years to appreciate in value and we cannot give any assurance that such appreciation will occur.

#### The disposition of our investments may result in contingent liabilities.

Currently, all of our investments involve private securities. In connection with the disposition of an investment in private securities, we may be required to make representations about the business and financial affairs of the underlying portfolio company typical of those made in connection with the sale of a business. We may also be required to indemnify the purchasers of such investment to the extent that any such representations turn out to be inaccurate or with respect to certain potential liabilities. These arrangements may result in contingent liabilities that ultimately yield funding obligations that must be satisfied through our return of certain distributions previously made to us.

# There may be circumstances where our debt investments could be subordinated to claims of other creditors or we could be subject to lender liability claims.

Even though we have structured some of our investments as senior loans, if one of our portfolio companies were to go bankrupt, depending on the facts and circumstances, including the extent to which we actually provided managerial assistance to that portfolio company, a bankruptcy court might re-characterize our debt investments and subordinate all, or a portion, of our claims to that of other creditors. Holders of debt instruments ranking senior to our investments typically would be entitled to receive payment in full before we receive any distributions. After repaying such senior creditors, such portfolio company may not have any remaining assets to use to repay its obligation to us. We may also

be subject to lender liability claims for actions taken by us with respect to a borrower s business or in instances in which we exercised control over the borrower. It is possible that we could become subject to a lender s liability claim, including as a result of actions taken in rendering significant managerial assistance.

#### Portfolio company litigation could result in additional costs and the diversion of management time and resources.

In the course of providing significant managerial assistance to certain of our portfolio companies, we sometimes serve as directors on the boards of such companies. To the extent that litigation arises out of our investments in these companies, we may be named as a defendant in such litigation, which could result in additional costs and the diversion of management time and resources.

#### We may not realize gains from our equity investments and other yield enhancements.

When we make a subordinated loan, we may receive warrants to purchase stock issued by the borrower or other yield enhancements, such as success fees. Our goal is to ultimately dispose of these equity interests and realize gains upon our disposition of such interests. We expect that, over time, the gains we realize on these warrants and other yield enhancements will offset any losses we experience on loan defaults. However, any warrants we receive may not appreciate in value and, in fact, may decline in value and any other yield enhancements, such as success fees, may not be realized. Accordingly, we may not be able to realize gains from our equity interests or other yield enhancements and any gains we may recognize might not be sufficient to offset losses we experience on our loan portfolio.

# Any unrealized depreciation we experience on our investment portfolio may be an indication of future realized losses, which could reduce our income available for distribution.

As a business development company we are required to carry our investments at market value or, if no market value is ascertainable, at fair value as determined in good faith by or under the direction of our Board of Directors. Decreases in the market values or fair values of our investments will be recorded as unrealized depreciation. Since our inception, we have, at times, incurred a cumulative net unrealized depreciation of our portfolio. Any unrealized depreciation in our investment portfolio could result in realized losses in the future and ultimately in reductions of our income available for distribution to stockholders in future periods.

#### **Risks Related to Our Regulation and Structure**

### We currently do not meet the 50% threshold of the asset diversification test applicable to RICs under the Code. If we make any additional investment in the future, including advances under outstanding lines of credit to our portfolio companies, and remain below this threshold as of September 30, 2010, or any subsequent quarter end, we would lose our RIC status unless we are able to cure such failure within 30 days of the quarter end.

In order to maintain RIC status under the Code, in addition to other requirements, as of the close of each quarter of our taxable year, we must meet the asset diversification test, which requires that at least 50% of the value of our assets consist of cash, cash items, U.S. government securities, the securities of other RICs and other securities to the extent such other securities of any one issuer do not represent more than 5% of our total assets or more than 10% of the voting securities of such issuer. As a result of changes in the value of our assets during April and May 2009, due to the Syndicated Loan Sales, we fell below the 50% threshold. At June 30, 2010, the fifth quarterly measurement date following the Syndicated Loan Sales, we satisfied the 50% threshold through the purchase of short-term qualified securities, which was funded primarily through a short-term loan agreement. Subsequent to the June 30, 2010 measurement date, the short-term qualified securities matured, and we repaid the short-term loan, at which time we again fell below the 50% threshold. Until the composition of our assets is above the required 50% threshold, we will continue to seek to deploy similar purchases of qualified securities using short-term loans that would allow us to satisfy the asset diversification test, thereby allowing us to make new or additional investments. There can be no assurance, however, that we will be able to enter into such a transaction on reasonable terms, if at all. Failure to meet this threshold alone does not result in loss of our RIC status in our current situation. In circumstances where the failure

to meet the 50% threshold as of a quarterly measurement date is the result of fluctuations in the value of assets, including in our case as a result of the sale of assets, we are still deemed under the rules to have satisfied the asset diversification test and, therefore, maintain our RIC status, as long as we have not made any new investments, including additional investments in our portfolio companies (such as advances under outstanding lines of credit),

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since the time that we fell below the 50% threshold. Thus, while we currently qualify as a RIC despite our current inability to meet the 50% threshold and potential inability to do so in the future, if we make any new or additional investments before regaining compliance with the asset diversification test, our RIC status will be threatened. Because, in most circumstances, we are contractually required to advance funds on outstanding lines of credit upon the request of our portfolio companies, we may have a limited ability to avoid adding to existing investments in a manner that would cause us to fail the asset diversification test as of September 30, 2010 or as of subsequent quarterly measurement dates.

If we were to make a new or additional investment before regaining compliance with the 50% threshold, and we did not regain compliance prior to the next quarterly measurement date following such investment, we would have thirty days to cure our failure to meet the 50% threshold to avoid our loss of RIC status. Potential cures for failure of the asset diversification test include raising additional equity or debt capital as we have done, or changing the composition of our assets, which could include full or partial divestitures of investments, such that we would once again meet or exceed the 50% threshold. Our ability to implement any of these cures would be subject to market conditions and a number of risks and uncertainties that would be, in part, beyond our control. Accordingly, we can not guarantee you that we would be successful in curing any failure of the asset diversification test, which would subject us to corporate level tax. For additional information about the consequences of failing to satisfy the RIC qualification, see We will be subject to corporate level tax if we are unable to satisfy Internal Revenue Code requirements for RIC qualification.

#### We will be subject to corporate-level tax if we are unable to satisfy Code requirements for RIC qualification.

To maintain our qualification as a RIC, we must meet income source, asset diversification and annual distribution requirements. The annual distribution requirement is satisfied if we distribute at least 90% of our ordinary income and short-term capital gains to our stockholders on an annual basis. Because we use leverage, we are subject to certain asset coverage ratio requirements under the 1940 Act and could, under certain circumstances, be restricted from making distributions necessary to qualify as a RIC. Warrants we receive with respect to debt investments will create

original issue discount, which we must recognize as ordinary income, increasing the amounts we are required to distribute to maintain RIC status. Because such warrants will not produce distributable cash for us at the same time as we are required to make distributions in respect of the related original issue discount, we will need to use cash from other sources to satisfy such distribution requirements. The asset diversification requirements must be met at the end of each calendar quarter. If we fail to meet these tests, we may need to quickly dispose of certain investments to prevent the loss of RIC status. Since most of our investments will be illiquid, such dispositions, if even possible, may not be made at prices advantageous to us and, in fact, may result in substantial losses. If we fail to qualify as a RIC for any reason and become fully subject to corporate income tax, the resulting corporate taxes could substantially reduce our net assets, the amount of income available for distribution, and the actual amount distributed. Such a failure would have a material adverse effect on us and our shares. For additional information regarding asset coverage ratio and RIC requirements, see Material U.S. Federal Income Tax Considerations Regulated Investment Company Status.

From time to time, some of our debt investments may include success fees that would generate payments to us if the business is ultimately sold. Because the satisfaction of these success fees, and the ultimate payment of these fees, is uncertain, to date we have not recognized any of these success fees as income, either for financial accounting or tax purposes, until the time that the success fees have actually been paid. We have recently sought a determination from the Internal Revenue Service, or IRS, that it agrees with our tax treatment. If the IRS were to disagree with this approach, we would be required to accrue these amounts as investment company taxable income, including an immediate accrual of amounts related to success fees that were not accrued in prior periods. As a result, we would be required to distribute such amounts to our stockholders in order to maintain RIC status.

# Changes in laws or regulations governing our operations, or changes in the interpretation thereof, and any failure by us to comply with laws or regulations governing our operations may adversely affect our business.

We and our portfolio companies are subject to regulation by laws at the local, state and federal levels. These laws and regulations, as well as their interpretation, may be changed from time to time. Accordingly, any change in these laws or regulations, or their interpretation, or any failure by us or our portfolio companies to comply with these laws or regulations may adversely affect our business. For additional information regarding the regulations to which we are subject, see Material U.S. Federal Income Tax Considerations Regulated Investment Company Status and Regulation as a Business Development Company.

# Provisions of the Delaware General Corporation Law and of our certificate of incorporation and bylaws could restrict a change in control and have an adverse impact on the price of our common stock.

We are subject to provisions of the Delaware General Corporation Law that, in general, prohibit any business combination with a beneficial owner of 15% or more of our common stock for three years unless the holder s acquisition of our stock was either approved in advance by our Board of Directors or ratified by the Board of Directors and stockholders owning two-thirds of our outstanding stock not owned by the acquiring holder. Although we believe these provisions collectively provide for an opportunity to receive higher bids by requiring potential acquirers to negotiate with our Board of Directors, they would apply even if the offer may be considered beneficial by some stockholders.

We have also adopted other measures that may make it difficult for a third party to obtain control of us, including provisions of our certificate of incorporation classifying our Board of Directors in three classes serving staggered three-year terms, and provisions of our certificate of incorporation authorizing our Board of Directors to induce the issuance of additional shares of our stock. These provisions, as well as other provisions of our certificate of incorporation and bylaws, may delay, defer, or prevent a transaction or a change in control that might otherwise be in the best interests of our stockholders.

### **Risks Related to an Investment in Our Common Stock**

#### We may experience fluctuations in our quarterly and annual operating results.

We may experience fluctuations in our quarterly and annual operating results due to a number of factors, including, among others, variations in our investment income, the interest rates payable on the debt securities we acquire, the default rates on such securities, the level of our expenses, variations in and the timing of the recognition of realized and unrealized gains or losses, the level of our expenses, the degree to which we encounter competition in our markets, and general economic conditions, including the impacts of inflation. The majority of our portfolio companies are in industries that are directly impacted by inflation, such as manufacturing and consumer goods and services. Our portfolio companies may not be able to pass on to customers increases in their costs of production which could greatly affect their operating results, impacting their ability to repay our loans. In addition, any projected future decreases in our portfolio companies operating results due to inflation could adversely impact the fair value of those investments. Any decreases in the fair value of our investments could result in future realized and unrealized losses and therefore reduce our net assets resulting from operations. As a result of these factors, results for any period should not be relied upon as being indicative of performance in future periods.

#### There is a risk that you may not receive distributions.

Our current intention is to distribute at least 90% of our ordinary income and short-term capital gains to our stockholders on a quarterly basis by paying monthly distributions. We expect to retain net realized long-term capital

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gains to supplement our equity capital and support the growth of our portfolio, although our Board of Directors may determine in certain cases to distribute these gains. In addition, our line of credit restricts the amount of distributions we are permitted to make. We cannot assure you that we will achieve investment results or maintain a tax status that will allow or require any specified level of cash distributions.

#### Distributions by us have and may in the future include a return of capital.

Our Board of Directors declares monthly distributions based on estimates of net investment income for each fiscal year, which may differ, and in the past have differed, from actual results. Because our distributions are based on estimates of net investment income that may differ from actual results, future distributions payable to our stockholders may also include a return of capital. Moreover, to the extent that we distribute amounts that exceed our accumulated earnings and profits, these distributions constitute a return of capital. A return of capital represents a return of a stockholder s original investment in shares of our stock and should not be confused with a distribution from earnings and profits. Although return of capital distributions may not be taxable, such distributions may increase an investor s tax liability for capital gains upon the sale of our shares by reducing the investor s tax basis for such shares. Such returns of capital reduce our asset base and also adversely impact our ability to raise debt capital as a result of the leverage restrictions under the 1940 Act, which could have a material adverse impact on our ability to make new investments.

#### The market price of our shares may fluctuate significantly.

The trading price of our common stock may fluctuate substantially. Due to the extreme volatility and disruption that have affected the capital and credit markets for over a year, we have experienced greater than usual stock price volatility.

The market price and marketability of our shares may from time to time be significantly affected by numerous factors, including many over which we have no control and that may not be directly related to us. These factors include, but are not limited to, the following:

general economic trends and other external factors;

price and volume fluctuations in the stock market from time to time, which are often unrelated to the operating performance of particular companies;

significant volatility in the market price and trading volume of shares of RICs, business development companies or other companies in our sector, which is not necessarily related to the operating performance of these companies;

changes in regulatory policies or tax guidelines, particularly with respect to RICs or business development companies;

loss of business development company status;

loss of RIC status;

changes in our earnings or variations in our operating results;

changes in the value of our portfolio of investments;

any shortfall in our revenue or net income or any increase in losses from levels expected by securities analysts;

departure of key personnel;

operating performance of companies comparable to us;

short-selling pressure with respect to our shares or business development companies generally;

the announcement of proposed, or completed, offerings of our securities, including a rights offering; and

loss of a major funding source.

Fluctuations in the trading prices of our shares may adversely affect the liquidity of the trading market for our shares and, if we seek to raise capital through future equity financings, our ability to raise such equity capital.

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# The issuance of subscription rights to our existing stockholders may dilute the ownership and voting powers by existing stockholders in our common stock, dilute the net asset value of their shares and have a material adverse effect on the trading price of our common stock.

In April 2008 we completed an offering of transferable rights to subscribe for additional shares of our common stock, or subscription rights. We determined to raise equity in this manner primarily because of the capital raising constraints applicable to us under the 1940 Act when our stock is trading below its net asset value per share, as it was at the time of the offering. In the event that we again issue subscription rights to our existing stockholders, there is a significant possibility that the rights offering will dilute the ownership interest and voting power of stockholders who do not fully exercise their subscription rights. Stockholders who do not fully exercise their subscription rights should expect that they will, upon completion of the rights offering, own a smaller proportional interest in the Company than would otherwise be the case if they fully exercised their subscription rights. In addition, because the subscription price of the rights offering is likely to be less than our most recently determined net asset value per share, our stockholders are likely to experience an immediate dilution of the per share net asset value of their shares as a result of the offer. As a result of these factors, any future rights offerings of our common stock, or our announcement of our intention to conduct a rights offering, could have a material adverse impact on the trading price of our common stock.

#### Shares of closed-end investment companies frequently trade at a discount from net asset value.

Shares of closed-end investment companies frequently trade at a discount from net asset value. Since our inception, our common stock has at times traded above net asset value, and at times traded below net asset value. During the past year, our common stock has traded consistently, and at times significantly, below net asset value. Subsequent to June 30, 2010, our stock has traded at discounts of up to 35.1% of our net asset value as of June 30, 2010. This characteristic of shares of closed-end investment companies is separate and distinct from the risk that our net asset value per share will decline. As with any stock, the price of our shares will fluctuate with market conditions and other factors. If shares are sold, the price received may be more or less than the original investment. Whether investors will realize gains or losses upon the sale of our shares will not depend directly upon our net asset value, but will depend upon the market price of the shares at the time of sale. Since the market price of our shares will be affected by such factors as the relative demand for and supply of the shares in the market, general market and economic conditions and other factors beyond our control, we cannot predict whether the shares will trade at, below or above our net asset value. Under the 1940 Act, we are generally not able to issue additional shares of our common stock at a price below net asset value per share to purchasers other than our existing stockholders through a rights offering without first obtaining the approval of our stockholders and our independent directors. Additionally, at times when our stock is trading below its net asset value per share, our dividend yield may exceed the weighted average returns that we would expect to realize on new investments that would be made with the proceeds from the sale of such stock, making it unlikely that we would determine to issue additional shares in such circumstances. Thus, for as long as our common stock trades below net asset value we will be subject to significant constraints on our ability to raise capital through the issuance of common stock. Additionally, an extended period of time in which we are unable to raise capital may restrict our ability to grow and adversely impact our ability to increase or maintain our distributions.

# Stockholders may incur dilution if we sell shares of our common stock in one or more offerings at prices below the then current net asset value per share of our common stock.

At our annual meeting of stockholders held on August 5, 2010, our stockholders approved a proposal designed to allow us to access the capital markets in a way that, absent stockholder approval, we are generally unable to due to restrictions applicable to business development companies under the 1940 Act. Specifically, our stockholders approved a proposal that authorizes us to sell shares of our common stock below the then current net asset value per share of our common stock in one or more offerings for a period of one year. During the past two years, our common stock has traded consistently, and at times significantly, below net asset value. Any decision to sell shares of our

common stock below the then current net asset value per share of our common stock would be subject to the determination by our Board of Directors that such issuance is in our and our stockholders best interests.

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If we were to sell shares of our common stock below net asset value per share, such sales would result in an immediate dilution to the net asset value per share. This dilution would occur as a result of the sale of shares at a price below the then current net asset value per share of our common stock and a proportionately greater decrease in a stockholder s interest in our earnings and assets and voting interest in us than the increase in our assets resulting from such issuance. The greater the difference between the sale price and the net asset value per share at the time of the offering, the more significant the dilutive impact would be. Because the number of shares of common stock that could be so issued and the timing of any issuance is not currently known, the actual dilutive effect, if any, cannot be currently predicted. However, if, for example, we sold an additional 10% of our common stock at a 5% discount from net asset value, a stockholder who did not participate in that offering for its proportionate interest would suffer net asset value dilution of up to 0.5% or \$5 per \$1,000 of net asset value.

#### **Other Risks**

# We could face losses and potential liability if intrusion, viruses or similar disruptions to our technology jeopardize our confidential information, whether through breach of our network security or otherwise.

Maintaining our network security is of critical importance because our systems store highly confidential financial models and portfolio company information. Although we have implemented, and will continue to implement, security measures, our technology platform is and will continue to be vulnerable to intrusion, computer viruses or similar disruptive problems caused by transmission from unauthorized users. The misappropriation of proprietary information could expose us to a risk of loss or litigation.

# Terrorist attacks, acts of war, or national disasters may affect any market for our common stock, impact the businesses in which we invest, and harm our business, operating results, and financial conditions.

Terrorist acts, acts of war, or national disasters have created, and continue to create, economic and political uncertainties and have contributed to global economic instability. Future terrorist activities, military or security operations, or national disasters could further weaken the domestic/global economies and create additional uncertainties, which may negatively impact the businesses in which we invest directly or indirectly and, in turn, could have a material adverse impact on our business, operating results, and financial condition. Losses from terrorist attacks and national disasters are generally uninsurable.

#### SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

All statements contained or incorporated by reference in this prospectus or any accompanying prospectus supplement, other than historical facts, may constitute forward-looking statements. These statements may relate to, among other things, future events or our future performance or financial condition. In some cases, you can identify forward-looking statements by terminology such as may, provided. might. believe. will. anticipate. future. could. grow expect. should, would, seek, possible, potential, likely or the negative of such terms or comparable to if, These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others: (1) further adverse changes in the economy and the capital markets; (2) risks associated with negotiation and consummation of pending and future transactions; (3) the loss of one or more of our executive officers, in particular David Gladstone, Terry Lee Brubaker, George Stelljes III or David Dullum; (4) changes in our business strategy; (5) availability, terms and deployment of capital; (6) changes in our industry, interest rates, exchange rates or the general economy; (7) the degree and nature of our competition; and (8) those factors described in the Risk Factors section of this prospectus. We caution readers not to place undue reliance on any such

forward-looking statements, which speak only as of the date made. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, after the date of this prospectus.

#### **USE OF PROCEEDS**

Unless otherwise specified in any prospectus supplement accompanying this prospectus, we intend to use the net proceeds from the sale of the Securities for general corporate purposes. We expect the proceeds to be used first to pay down existing short-term debt, then to make investments in small and mid-sized businesses in accordance with our investment objectives, with any remaining proceeds to be used for other general corporate purposes. Indebtedness under our credit line facility currently accrues interest at the rate of approximately 6.5% and matures on April 13, 2012. We anticipate that substantially all of the net proceeds of any offering of Securities will be utilized in the manner described above within three months of the completion of such offering. Pending such utilization, we intend to invest the net proceeds of any offering of Securities primarily in cash, cash equivalents, U.S. government securities, and other high-quality debt investments that mature in one year or less from the date of investment, consistent with the requirements for continued qualification as a RIC for federal income tax purposes.

# PRICE RANGE OF COMMON STOCK AND DISTRIBUTIONS

We currently intend to distribute in the form of cash dividends, a minimum of 90% of our ordinary income and short-term capital gains, if any, on a quarterly basis to our stockholders in the form of monthly dividends. We intend to retain long-term capital gains and treat them as deemed distributions for tax purposes. We report the estimated tax characteristics of each dividend when declared while the actual tax characteristics of dividends are reported annually to each stockholder on Form 1099 DIV. There is no assurance that we will achieve investment results or maintain a tax status that will permit any specified level of cash distributions or year-to-year increases in cash distributions. At the option of a holder of record of common stock, all cash distributions can be reinvested automatically under our dividend reinvestment plan in additional whole and fractional shares. A stockholder whose shares are held in the name of a broker or other nominee should contact the broker or nominee regarding participation in our dividend reinvestment plan on the stockholder s behalf. See Risk Factors We will be subject to corporate level tax if we are unable to satisfy Internal Revenue Code requirements for RIC qualification; Dividend Reinvestment Plan; and Material U.S. Federal Income Tax Considerations.

Our common stock is quoted on The Nasdaq Global Select Market under the symbol GAIN. We completed the initial public offering of our common stock in June 2005 at a price of \$15.00 per share. Prior to such date there was no public market for our common stock. Our common stock has historically traded at prices both above and below its net asset value. There can be no assurance, however, that any premium to net asset value will be attained or maintained. As of August 20, 2010, we had 33 stockholders of record.

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The following table sets forth the range of high and low closing sales prices of our common stock as reported on the Nasdaq Global Select Market and the dividends declared by us for the last two completed fiscal years and the current fiscal year through August 20, 2010.

|                         | V  | Net<br>Asset<br>Value<br>per<br>nare(1) | High    | Low     | vidend<br>clared | Premium<br>(Discount)<br>of Low<br>Sales<br>Price to<br>Net<br>Asset<br>Value(2) | Premium<br>(Discount)<br>of High<br>Sales<br>Price to<br>Net<br>Asset<br>Value(2) |
|-------------------------|----|---|---------|---------|------------------|--|---|
| FY 2009                 |    |   |         |         |                  |  |   |
| First Quarter           | \$ | 10.77                                   | \$ 9.78 | \$ 6.31 | \$<br>0.24       | (41.41)%   | (9.19)%   |
| Second Quarter          | \$ | 10.57                                   | \$ 8.08 | \$ 6.00 | \$<br>0.24       | (43.24)%   | (23.56)%  |
| Third Quarter           | \$ | 10.15                                   | \$ 6.83 | \$ 3.09 | \$<br>0.24       | (69.56)%   | (32.71)%  |
| Fourth Quarter          | \$ | 9.73                                    | \$ 5.85 | \$ 2.40 | \$<br>0.24       | (75.33)%   | (39.88)%  |
| FY 2010                 |    |   |         |         |                  |  |   |
| First Quarter           | \$ | 9.19                                    | \$ 5.38 | \$ 3.52 | \$<br>0.12       | (61.70)%   | (41.46)%  |
| Second Quarter          | \$ | 8.24                                    | \$ 5.37 | \$ 4.02 | \$<br>0.12       | (51.21)%   | (34.83)%  |
| Third Quarter           | \$ | 7.93                                    | \$ 5.11 | \$ 4.41 | \$<br>0.12       | (44.39)%   | (35.56)%  |
| Fourth Quarter          | \$ | 8.74                                    | \$ 6.23 | \$ 4.61 | \$<br>0.12       | (47.25)%   | (28.72)%  |
| FY 2011                 |    |   |         |         |                  |  |   |
| First Quarter           | \$ | 8.86                                    | \$ 6.89 | \$ 5.13 | \$<br>0.12       | (42.16)%   | (22.32)%  |
| Second Quarter (through |    |   |         |         |                  |  |   |
| August 20, 2010)        | \$ | *                                       | \$ 6.60 | \$ 5.75 | \$<br>0.12       | *%   | *%  |

(1) Net asset value per share is determined as of the last day in the relevant quarter and therefore may not reflect the net asset value per share on the date of the high and low sale price. The net asset values shown are based on outstanding shares at the end of each period.

(2) The premiums set forth in these columns represent the high or low, as applicable, closing price per share for the relevant quarter minus the net asset value per share as of the end of such quarter, and therefore may not reflect the premium to net asset value per share on the date of the high and low closing prices.

\* Not yet available, as the net asset value per share as of the end of this quarter has not yet been determined.

#### CONSOLIDATED SELECTED FINANCIAL DATA

The following table summarizes our consolidated selected financial data. The consolidated selected financial data as of March 31, 2010 and 2009 and for the fiscal years ended March 31, 2010, 2009 and 2008 is derived from our audited consolidated financial statements included in this prospectus. The consolidated selected financial data as of and for the three months ended June 30, 2010 and 2009 is derived from our unaudited consolidated financial statements included in this prospectus. The consolidated selected financial data as of March 31, 2008, 2007 and 2006 and for the year ended March 31, 2007 and the period from June 22, 2005 (commencement of operations) to March 31, 2006 is derived from our audited consolidated financial statements that are not included in this prospectus. You should read this data together with our consolidated financial statements and notes thereto presented elsewhere in this prospectus and the information under Management s Discussion and Analysis of Financial Condition and Results of Operations for more information.

|                                       | Quarter En  | ded J | lune 30,        |       |                        |      | Year Ended              | l Mar | rch 31,              |              | Ju<br>(Com<br>Ope<br>th | Period<br>une 22,<br>2005<br>mencer<br>of<br>peration<br>hrough |
|---------------------------------------|-------------|-------|-----------------|-------|------------------------|------|-------------------------|-------|----------------------|--------------|-------------------------|---|
|                                       | 2010        |       | 2009<br>(Dollar | : amc | 2010<br>Dunts in thous | ands | 2009<br>s, except per s | share | 2008<br>and per unit | 2007<br>a)   |                         | arch 31<br>2006   |
| nent of<br>tions data:                |             |       |                 |       |                        |      |                         |       |                      |              |                         |   |
| ment<br>ie<br>expenses                | \$<br>7,248 | \$    | 5,169           | \$    | 20,785                 | \$   | 25,812                  | \$    | 27,894               | \$<br>17,262 | \$                      | 7,3   |
| credits<br>Adviser                    | 3,041       |       | 2,724           |       | 10,187                 |      | 12,424                  |       | 14,842               | 6,114        |                         | 1,4   |
| vestment<br>ie                        | 4,207       |       | 2,445           |       | 10,598                 |      | 13,388                  |       | 13,052               | 11,148       |                         | 5,8   |
| ain (loss)<br>vestments               | 1,161       |       | (11,635)        |       | (21,669)               |      | (24,837)                |       | (13,993)             | (3,879)      |                         | 1   |
| crease<br>ase) in<br>sets<br>ing from |             |       |                 |       |                        |      |                         |       |                      |              |                         |   |
| tions                                 | \$<br>5,368 | \$    | (9,190)         | \$    | (11,071)               | \$   | (11,449)                | \$    | (941)                | \$<br>7,269  | \$                      | 6,0   |

| are<br>):<br>crease<br>ase) in<br>sets<br>ing from<br>ions per<br>ion share<br>and<br>d<br>vestment<br>ie before<br>in (loss)<br>restments | \$ | 0.24               | \$<br>(0.42)             | \$<br>(0.50)             | \$<br>(0.53)             | \$<br>(0.06)             | \$<br>0.44               | \$<br>0              |
|--|----|--------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|----------------------|
| mmon<br>basic and<br>d   | l  | 0.19               | 0.11                     | 0.48                     | 0.62                     | 0.79                     | 0.67                     | 0                    |
| outions<br>red per<br>nent of  |    | 0.12               | 0.12                     | 0.48                     | 0.96                     | 0.93                     | 0.86                     | 0                    |
| and<br>ties data:  |    |                    |                          |                          |                          |                          |                          |                      |
| assets<br>sets<br>set value  | \$ | 290,910<br>195,706 | \$<br>315,790<br>202,930 | \$<br>297,161<br>192,978 | \$<br>326,843<br>214,802 | \$<br>352,293<br>206,445 | \$<br>323,590<br>222,819 | \$<br>230,3<br>229,8 |
| are  |    | 8.86               | 9.19                     | 8.74                     | 9.73                     | 12.47                    | 13.46                    | 13                   |
| non shares<br>nding<br>nted<br>on shares<br>nding<br>and   |    | 22,080,133         | 22,080,133               | 22,080,133               | 22,080,133               | 16,560,100               | 16,560,100               | 16,560,1             |
| d<br>r<br>ties data:   |    | 22,080,133         | 22,080,133               | 22,080,133               | 21,545,936               | 16,560,100               | 16,560,100               | 16,391,5             |
| wings<br>line of<br>(2)  | \$ | 16,500             | \$<br>46,940             | \$<br>27,812             | \$<br>110,265            | \$<br>144,835            | \$<br>100,000            |                      |
| term<br>2)   |    | 75,000             | 65,000                   | 75,000                   |                          |                          |                          |                      |
| coverage<br>3)(4)<br>coverage  |    | 301%               | 280%                     | 281%                     | 293%                     | 242%                     | 323%                     | N                    |
| iit(4)<br>data:<br>er of   | \$ | 3,006              | \$<br>2,798              | \$<br>2,814              | \$<br>2,930              | \$<br>2,422              | \$<br>3,228              | N                    |
| lio<br>anies   | \$ | 15<br>12,322       | \$<br>17<br>14,061       | \$<br>16<br>14,223       | 46<br>7,586              | 52                       | 47                       | 6,9                  |

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| ge size of<br>lio<br>any<br>ment at    |                  |                 |                 |                  |                  |               |        |
|--|------------------|-----------------|-----------------|------------------|------------------|---------------|--------|
| pal<br>nt of new<br>ments<br>eds from  | 1,354            | 650             | 4,788           | 53,002           | 175,255          | 182,953       | 160,6  |
| ments and<br>ments<br>nted<br>ge yield | 61,059           | 75,947          | 90,240          | 49,785           | 96,437           | 61,167        | 7,3    |
| ments(5):<br>return(6)                 | 10.31%<br>(0.99) | 10.01%<br>35.24 | 11.02%<br>79.80 | 8.22%<br>(51.65) | 8.91%<br>(31.54) | 8.72%<br>4.36 | 7<br>3 |

(1) Per share data for net increase (decrease) in net assets resulting from operations is based on the weighted common stock outstanding for both basic and diluted.

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- (2) See Management s Discussion and Analysis of Financial Condition and Results of Operations for more information regarding our level of indebtedness.
- (3) As a business development company, we are generally required to maintain an asset coverage ratio of 200% of total consolidated assets, less all liabilities and indebtedness not represented by senior securities, to total borrowings and guaranty commitments.
- (4) Asset coverage per unit is the asset coverage ratio expressed in terms of dollar amounts per one thousand of indebtedness.
- (5) Weighted average yield on investments equals interest income on investments divided by the annualized weighted average investment balance throughout the year.
- (6) Total return equals the (decrease) increase of the ending market value over the beginning market value plus monthly distributions divided by the monthly beginning market value.

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following analysis of our financial condition and results of operations should be read in conjunction with our consolidated financial statements and the notes thereto contained elsewhere herein.

#### **OVERVIEW**

#### General

We were incorporated under the General Corporation Laws of the State of Delaware on February 18, 2005. We were primarily established for the purpose of investing in subordinated loans, mezzanine debt, preferred stock and warrants to purchase common stock of small and medium-sized companies in connection with buyouts and other recapitalizations. We also invest in senior secured loans, common stock and, to a much lesser extent, senior and subordinated loans. Our investment objective is to generate both current income and capital gains through these debt and equity instruments. We operate as a closed-end, non-diversified management investment company and have elected to be treated as a BDC under the 1940 Act. In addition, for tax purposes, we have elected to be treated as a RIC under the Code.

#### **Business Environment**

While economic conditions generally appear to be improving, we remain cautious about a long-term economic recovery. The recent recession in general, and the disruptions in the capital markets in particular, have impacted our liquidity options and increased the cost of debt and equity capital. Many of our portfolio companies, or those that we evaluate for investment, are impacted by these economic conditions, and if these conditions persist, it may affect their ability to repay our loans or engage in a liquidity event, such as a sale, recapitalization or initial public offering. While these conditions are challenging, we are finding an increase in the number of opportunities for new investments consistent with our investing strategy of providing subordinated debt with equity enhancement features and direct equity in support of management and sponsor led buyouts of small and medium-sized companies.

At the end of the quarter ended June 30, 2010, we achieved a significant amount of liquidity with the sale of our equity investment and the receipt of full repayment of our debt investment in A. Stucki Holding Corp., or A. Stucki, in connection with the sale of 100% of the outstanding capital stock of A. Stucki. The net cash proceeds to us from the sale of our equity in A. Stucki were \$21.7 million, resulting in a realized gain of \$17.0 million. In connection with the equity sale, we accrued and received dividend cash proceeds of \$0.2 million from our preferred stock investment in A. Stucki. At the same time, we received \$30.6 million in payment of our principal, accrued interest and success fees on the loans to A. Stucki. Additionally, immediately prior to the sale of A. Stucki, we received a special distribution of property with a fair value of \$0.5 million, which was recorded as dividend income and is reflected as a new control investment, Gladstone Neville Corp., on our condensed consolidated schedule of investments as of June 30, 2010.

The A. Stucki sale was the first of our management supported buyout liquidity events and an equity investment success, which highlights our investment strategy of striving to achieve returns through current income from debt investments and capital gains from equity investments. Due to previous realized losses during the fiscal year ended March 31, 2010, in connection with the Syndicated Loan Sales as described further below, we are not required to distribute the realized gains to stockholders. We expect this liquidity, along with the availability under our line of credit, will be utilized in making new investments to increase our net investment income and potential for capital gains to enhance our ability to pay dividends to our stockholders.

The A. Stucki sale partially offset the realized losses incurred during the fiscal year ended March 31, 2010. The unstable economic conditions have affected the general availability of credit and, as a result, during the quarter ended June 30, 2009, we sold 29 senior syndicated loans that were held in our portfolio of investments at March 31, 2009 to various investors in the syndicated loan market, which we refer to as the Syndicated Loan Sales, to repay amounts outstanding under our prior line of credit with Deutsche Bank AG, or the Prior Credit Facility, which matured in April 2009 and was not extended. These loans, in aggregate, had a cost value of approximately \$104.2 million, or 29.9% of the cost of our total investments, and an aggregate fair market value of approximately

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\$69.8 million, or 22.2% of the fair market value of our total investments, at March 31, 2009. As a result of the settlement of the Syndicated Loan Sales and other exits, at June 30, 2010, we had one remaining senior syndicated loan. We plan to exit the remaining senior syndicated loan when appropriate. Collectively, these sales have changed our asset composition in a manner that has affected our ability to satisfy certain elements of the Code s rules for maintenance of our RIC status. In order to maintain our status as a RIC, in addition to other requirements, as of the close of each quarter of our taxable year, we must meet the asset diversification test, which requires that at least 50% of the value of our assets consist of cash, cash items, U.S. government securities or certain other qualified securities, which we refer to as the 50% threshold. During the quarter ended June 30, 2010, we again fell below the required 50% threshold.

Failure to meet the 50% threshold alone will not result in our loss of RIC status. In circumstances where the failure to meet the 50% threshold is the result of fluctuations in the value of assets, including as a result of the sale of assets, we will still be deemed to have satisfied the 50% threshold and, therefore, maintain our RIC status, as long as we have not made any new investments, including additional investments in our existing portfolio companies (such as advances under outstanding lines of credit), since the time that we fell below the 50% threshold. At June 30, 2010, the fifth quarterly measurement date following the Syndicated Loan Sales, we satisfied the 50% threshold through the purchase of short-term qualified securities, which was funded primarily through a short-term loan agreement. Subsequent to the June 30, 2010 measurement date, the short-term qualified securities matured and we repaid the short-term loan. See

Recent Developments Short-Term Loan for more information regarding this transaction. Due to the A. Stucki sale, which effectively transformed \$50.4 million in non-qualified securities under the Code into qualified securities, we are above the 50% threshold as of the date of this filing. However, the composition of our assets and investments could change in the future and may put us below the 50% threshold as of the end of the quarter when the measurement occurs.

Thus, while we currently qualify as a RIC despite our recent inability to meet the 50% threshold and potential inability to do so in the future, if we make any new or additional investments before regaining compliance with the asset diversification test, our RIC status will be threatened. If we make a new or additional investment and fail to regain compliance with the 50% threshold on the next quarterly measurement date following such investment, we will be in non-compliance with the RIC rules and will have thirty days to cure our failure to meet the 50% threshold to avoid the loss of our RIC status. Potential cures for failure of the asset diversification test include raising additional equity or debt capital, or changing the composition of our assets, which could include full or partial divestitures of investments, such that we would once again exceed the 50% threshold on a consistent basis.

Until the composition of our assets is above the required 50% threshold on a consistent basis, we will continue to seek to deploy similar purchases of qualified securities using short-term loans that would allow us to satisfy the 50% threshold, thereby allowing us to make additional investments. There can be no assurance, however, that we will be able to enter into such a transaction on reasonable terms, if at all. We also continue to explore a number of other strategies, including changing the composition of our assets, which could include full or partial divestitures of investments, and raising additional equity or debt capital, such that we would once again exceed the 50% threshold on a consistent basis. Our ability to implement any of these strategies will be subject to market conditions and a number of risks and uncertainties that are, in part, beyond our control.

The Syndicated Loan Sales significantly changed the overall composition and reduced the total size of our portfolio. Because the Syndicated Loan Sales were from our Non-Control/Non-Affiliate investment category, the fair value of our Non-Control/Non-Affiliate investments decreased from 30.2% to 9.5% of our total portfolio as of March 31, 2009 and June 30, 2010, respectively. In addition, the size of our portfolio decreased because we exited \$188.0 million in investments, at cost, partially offset by \$4.7 million in disbursements to existing portfolio companies, from March 31, 2009 to June 30, 2010. We expect the overall composition of our investment portfolio to continue to consist of primarily Control and Affiliate investments.

On April 13, 2010, through Business Investment, we entered into the Credit Facility. The Credit Facility s maturity date is April 13, 2012, and if it is not renewed or extended by then, all principal and interest will be due and payable one year later, on or before April 13, 2013. Advances under the Credit Facility were modified to generally bear interest at the 30-day London Interbank Offered Rate, or LIBOR, (subject to a minimum rate of 2%), plus 4.5% per annum, with a commitment fee of 0.50% per annum on undrawn amounts when advances outstanding are above

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50% of the commitment and 1% on undrawn amounts if the advances outstanding are below 50% of the commitment. In connection with the Credit Facility renewal, we paid an upfront fee of 1%. The Credit Facility limits payments on distributions to the aggregate net investment income for each of the twelve months ending March 31, 2011 and 2012. Other significant changes to the Credit facility include a reduced minimum net worth covenant, which was modified to \$155.0 million plus 50% of all equity and subordinated debt raised after April 13, 2010 and to maintain asset coverage with respect to senior securities representing indebtedness of at least 200%, in accordance with Section 18 of the 1940 Act. As of July 30, 2010, there was no balance outstanding under the Credit Facility, and \$30.8 million was available for borrowing due to certain limitations on our borrowing base.

Challenges in the current market are intensified for us by certain regulatory limitations under the Code and the 1940 Act, as well as contractual restrictions under the agreement governing the Credit Facility that further constrain our ability to access the capital markets. To maintain our qualification as a RIC, we must satisfy, among other requirements, an annual distribution requirement to pay out at least 90% of our ordinary income and short-term capital gains to our stockholders on an annual basis. Because we are required to distribute our income in this manner, and because the illiquidity of many of our investments makes it difficult for us to finance new investments through the sale of current investments, our ability to make new investments is highly dependent upon external financing. Our external financing sources include the issuance of equity securities, debt securities or other leverage such as borrowings under our line of credit. Our ability to seek external debt financing, to the extent that it is available under current market conditions, is further subject to the asset coverage limitations of the 1940 Act, which require us to have at least a 200% asset coverage ratio, meaning, generally, that for every dollar of debt that we have outstanding, we must have two dollars of assets.

Market conditions have also affected the trading price of our common stock and thus our ability to finance new investments through the issuance of equity. On July 30, 2010, the closing market price of our common stock was \$6.60, which represented a 25.5% discount to our June 30, 2010 net asset value, or NAV, per share. When our stock is trading below NAV, as it has consistently traded since September 30, 2008, our ability to issue equity is constrained by provisions of the 1940 Act, which generally prohibits the issuance and sale of our common stock below NAV per share without stockholder approval other than through sales to our then-existing stockholders pursuant to a rights offering. At our annual meeting of stockholders held on August 5, 2010, our stockholders approved a proposal which authorizes us to sell shares of our common stock at a price below our then current NAV per share for a period of one year from the date of approval, provided that our Board of Directors makes certain determinations prior to any such sale.

Unstable economic conditions may also continue to decrease the value of collateral securing some of our loans to portfolio companies, as well as the value of our equity investments, which has impacted and may continue to impact our ability to borrow under the Credit Facility. Additionally, our Credit Facility contains covenants regarding the maintenance of certain minimum loan concentrations and net worth covenants which are affected by the decrease in value of our portfolio. Failure to meet these requirements would result in a default which, if we are unable to obtain a waiver from our lenders, would result in the acceleration of our repayment obligations under our Credit Facility. As of June 30, 2010, we were in compliance with all of the Credit Facility s covenants.

We expect that, given these regulatory and contractual constraints in combination with current market conditions, debt and equity capital may be costly or difficult for us to access in the near term. However, in light of the A. Stucki sale and resulting liquidity, the stabilization of our portfolio valuations over the past two quarters and the increased investing opportunities that we see in our target markets, we are cautiously optimistic about the long term prospects for the U.S. economy and will shift our near-term strategy to include making conservative investments in businesses that we believe will weather the current economic conditions and that we believe are likely to produce attractive long-term returns for our stockholders. We will also, where prudent and possible, consider the sale of lower-yielding investments. If implemented, this should result in increased investment activity from our activity over the past year, but our access to capital may be limited or challenged and other events beyond our control may still encumber our ability to make new investments in the future.

#### Investment Highlights

As previously discussed, we sold our equity investment and received full repayment of our debt investment in A. Stucki in June 2010. During the quarter ended June 30, 2010, we extended approximately \$0.8 million of investments to existing portfolio companies through revolver draws or additions to term notes. From the time of our initial public offering in June 2005 through June 30, 2010, we have made 145 investments in 88 companies for a total of approximately \$584.2 million, before giving effect to principal repayments on investments and divestitures.

During the fiscal year ended March 31, 2010, we extended approximately \$4.8 million of investments to existing portfolio companies through revolver draws or additions to term notes. Also, during the fiscal year ended March 31, 2010, we sold 30 syndicated loans for aggregate proceeds of approximately \$74.7 million, and we received scheduled and unscheduled contractual principal repayments of approximately \$15.5 million, for total principal repayments of approximately \$90.2 million.

#### **Recent Developments**

#### Renewal of Credit Facility with Branch Bank and Trust Company

On April 13, 2010, we renewed the Credit Facility through Business Investment by entering into a third amended and restated credit agreement providing for a \$50.0 million, two year revolving line of credit. The Credit Facility s maturity date is April 13, 2012, and if it is not renewed or extended by then, all unpaid principal and interest will be due and payable one year later, on or before April 13, 2013. Advances under the Credit Facility were modified to generally bear interest at the 30-day LIBOR (subject to a minimum rate of 2%), plus 4.5% per annum, with a commitment fee of 0.50% per annum on undrawn amounts when advances outstanding are above 50% of the commitment and 1% on undrawn amounts if the advances outstanding are below 50% of the commitment. Other significant changes to the Credit facility include a reduced minimum net worth covenant, which was modified to \$155.0 million plus 50% of all equity and subordinated debt raised after April 13, 2010 and to maintain asset coverage with respect to senior securities representing indebtedness of at least 200%, in accordance with Section 18 of the 1940 Act.

#### Short-Term Loan

Similar to previous quarter ends, we purchased \$85.0 million of short-term United States Treasury securities through Jefferies & Company, Inc., or Jefferies, on June 28, 2010. The securities were purchased with \$10.0 million in funds drawn on the Credit Facility and the proceeds from a \$75.0 million short-term loan from Jefferies, with an effective annual interest rate of approximately 0.71%. On July 1, 2010, when the securities matured, we repaid the \$75.0 million loan from Jefferies in full, and, on July 2, 2010, repaid the \$10.0 million drawn on the Credit Facility for the transaction.

#### Investment Activity

During the three months ended June 30, 2010, we executed the following transactions with certain of our portfolio companies:

As discussed previously, in June 2010, we sold our equity investment and received full repayment of our debt investment in A. Stucki in connection with the sale of 100% of the outstanding capital stock of A. Stucki. The net cash proceeds to us from the sale of our equity in A. Stucki were \$21.7 million, resulting in a realized gain of \$17.0 million. In connection with the equity sale, we accrued and received dividend cash proceeds of \$0.2 million from our preferred stock investment in A. Stucki. At the same time, we received \$30.6 million in

payment of our principal, accrued interest and success fees on the loans to A. Stucki. Additionally, immediately prior to the sale of A. Stucki, we received a special distribution of property with a fair value of \$0.5 million, which was recorded as dividend income and is reflected as a new control investment, Gladstone Neville Corp., on our condensed consolidated schedule of investments as of June 30, 2010.

In June 2010, we disbursed \$59 to Tread Corporation, or Tread, in the form of preferred and common equity. Our investment in Tread was reclassified from an Affiliate to a Control investment during the quarter ended June 30, 2010.

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In June 2010, we entered into agreements with Noble Logistics, Inc., or Noble, to extend the maturity date of its revolving line of credit to December 2010, and restructured the senior LOT note. These were non-cash transactions.

In May 2010, we increased our senior subordinated term note to Galaxy Tool Holding Corp., or Galaxy, by \$270.

In May 2010, we invested \$415 in Acme Cryogenics, Inc., or Acme, in the form of senior subordinated term debt.

In May 2010, Cavert II Holding Corp., made full repayment of its senior term A debt owed to us resulting in the receipt of approximately \$2.9 million in cash proceeds.

In April 2010, Interstate FiberNet, Inc. made full repayment of its senior term debt owed to us resulting in the receipt of approximately \$6.7 million in cash proceeds. The remaining non-proprietary loans in our investment portfolio had a fair value of approximately \$4.3 million, or 2.9% of our total investments at June 30, 2010.

#### **Investment Strategy**

We expect that our target portfolio over time will include mostly subordinated loans, mezzanine debt, preferred stock, and warrants to buy common stock. Structurally, subordinated loans and mezzanine loans usually rank lower in priority of payment to senior debt, such as senior bank debt, and may be unsecured. However, subordinated debt and mezzanine loans rank senior to common and preferred equity in a borrower s capital structure. Typically, subordinated debt and edbt and mezzanine loans have elements of both debt and equity instruments, offering returns in the form of interest payments associated with senior debt, while providing lenders an opportunity to participate in the capital appreciation of a borrower, if any, through an equity position. Due to its higher risk profile and often less restrictive covenants as compared to senior debt, mezzanine debt generally earns a higher return than senior secured debt. Any warrants associated with mezzanine loans are typically detachable, which allows lenders to receive repayment of their principal on an agreed amortization schedule while retaining their equity interest in the borrower at a price determined through a pre-determined formula.

Our primary investment focuses are situations involving buyouts and recapitalizations of small and mid-sized companies with established management teams. We expect that our investments will generally range between \$10 million and \$40 million each, although this investment size may vary proportionately as the size of our capital base changes. Typically, our investments mature in no more than seven years and accrue interest at fixed or variable rates. We intend to invest either by ourselves or jointly with other buyout funds and/or management of the portfolio company, depending on the opportunity. If we are participating in an investment with one or more co-investors, then our investment is likely to be smaller than if we were investing alone.

Certain loan investments may have a form of interest that is not paid currently but is accrued and added to the loan balance and paid at the end of the term. This interest is called paid in kind, or PIK, interest. We generally seek investments that do not generate PIK interest as we have to pay out this accrued interest as distributions to our stockholders and we may have to borrow money or raise additional capital in order to meet the tax test for RICs by having to pay out at least 90% of our income. As of June 30, 2010, none of our investments bore PIK interest.

Because the majority of our portfolio loans consist of term debt of private companies who typically cannot or will not expend the resources to have their debt securities rated by a credit rating agency, we expect that several of the debt

securities we acquire will be unrated. We cannot accurately predict what ratings these loans might receive if they were rated, and thus cannot determine whether or not they could be considered investment grade quality.

To the extent possible, our loans generally are collateralized by a security interest in the borrower s assets. Interest payments are generally made monthly or quarterly with amortization of principal generally being deferred for several years. The principal amount of the loans and any accrued but unpaid interest generally become due at maturity, generally at five to seven years. When we receive a warrant to purchase stock in a borrower in connection

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with a loan, the warrant will typically have an exercise price equal to the fair value of the portfolio company s common stock at the time of the loan and entitle us to purchase a modest percentage of the borrower s stock.

Original issue discount, or OID, arises when we extend a loan and receive an equity interest in the borrower at the same time. To the extent that the price paid for the equity is not at market value, we must allocate part of the price paid for the loan to the value of the equity. Then the amount allocated to the equity, the OID, must be amortized over the life of the loan. As with PIK interest, the amortization of OID also produces income that must be recognized for purposes of satisfying the distribution requirements for a RIC under Subchapter M of the Code, whereas the cash is received, if at all, when the equity instrument is sold. We seek to avoid OID with all potential investments under review, and as of June 30, 2010, we did not hold any investments with OID income.

In addition, as a business development company under the 1940 Act, we are required to make available significant managerial assistance to our portfolio companies. Our Adviser provides these services on our behalf through its officers, who are also our officers. Currently, neither we nor our Adviser charges a fee for managerial assistance; however, if our Adviser does receive fees for such managerial assistance, our Adviser will credit the managerial assistance fees to the base management fee due from us to our Adviser.

Our Adviser receives fees for other services it provides to our portfolio companies. These other fees are recognized as revenue when earned and are generally paid directly to our Adviser by the borrower or potential borrower upon closing of the investment. The services our Adviser provides to portfolio companies vary by investment, but generally include a broad array of services, such as investment banking services, arranging bank and equity financing, structuring financing from multiple lenders and investors, reviewing existing credit facilities, restructuring existing investments, raising equity and debt capital from other investors, turnaround management, merger and acquisition services and recruiting new management personnel. When our Adviser receives fees for these services, 50% of certain of those fees are credited against the base management fee that we pay to our Adviser. Any services of this nature subsequent to the closing would typically generate a separate fee at the time of completion.

Our Adviser also receives fees for monitoring and reviewing portfolio company investments. These fees are generally paid annually or quarterly in advance to our Adviser throughout the life of the investment. Fees of this nature are recorded as revenue by our Adviser when earned and are not credited against the base management fee.

We may receive fees for the origination and closing services we provides to portfolio companies through our Adviser. These fees are paid directly to us and are recognized as revenue upon closing of the originated investment and are reported as fee income in the consolidated statements of operations.

Prior to making an investment, we ordinarily enter into a non-binding term sheet with the potential borrower. These non-binding term sheets are generally subject to a number of conditions, including, but not limited to, the satisfactory completion of our due diligence investigations of the potential borrower s business, reaching agreement on the legal documentation for the loan, and the receipt of all necessary consents. Upon execution of the non-binding term sheet, the potential borrower generally pays the Adviser a non-refundable fee for services rendered by the Adviser through the date of the non-binding term sheet. These fees are received by the Adviser and are offset against the base management fee payable to the Adviser, which has the effect of reducing our expenses to the extent of any such fees received by the Adviser.

In the event that we expend significant effort in considering and negotiating a potential investment that ultimately is not consummated, we generally will seek reimbursement from the proposed borrower for our reasonable expenses incurred in connection with the transaction, including legal fees. Any amounts collected for expenses incurred by our Adviser in connection with unconsummated investments will be reimbursed to our Adviser. Amounts collected for these expenses incurred by us will be reimbursed to us and will be recognized in the period in which such

reimbursement is received, but there can be no guarantee that we will be successful in collecting any such reimbursements.

### **Our Adviser and Administrator**

Our Adviser is led by a management team which has extensive experience in our lines of business. Our Adviser is controlled by David Gladstone, our chairman and chief executive officer. Mr. Gladstone is also the chairman and

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chief executive officer of our Adviser. David Dullum is our president and has extensive experience in private equity investing in middle market companies. Terry Lee Brubaker is our co-vice chairman and has substantial experience in acquisitions and operations of companies. George Stelljes III is our co-vice chairman and chief investment officer and has extensive experience in leveraged finance. One affiliate of our Adviser is our Administrator, which employs our chief financial officer, chief compliance officer, treasurer, internal counsel and their respective staffs.

Our Adviser and Administrator also provide investment advisory and administrative services, respectively, to our affiliates, Gladstone Commercial, a publicly traded real estate investment trust; Gladstone Capital, a publicly traded BDC and RIC; Gladstone Lending, a public non-traded BDC and RIC; Gladstone Partners Fund, L.P., a private partnership fund formed primarily to co-invest with us and Gladstone Capital; and Gladstone Land, a private agricultural real estate company. The majority of our executive officers serve as either directors or executive officers, or both, of our Adviser, our Administrator, Gladstone Commercial, Gladstone Capital and Gladstone Lending. In the future, our Adviser and Administrator may provide investment advisory and administrative services, respectively, to other funds, both public and private.

#### **Investment Advisory and Management Agreement**

Under the amended and restated investment advisory and management agreement with our Adviser, or the Advisory Agreement, we pay our Adviser an annual base management fee of 2% of our average gross assets, which is defined as total assets, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings, valued at the end of the two most recently completed quarters and appropriately adjusted for any share issuances or repurchases during the current quarter.

We also pay our Adviser a two-part incentive fee under the Advisory Agreement. The first part of the incentive fee is an income-based incentive fee which rewards our Adviser if our quarterly net investment income (before giving effect to any incentive fee) exceeds 1.75% of our net assets, which we refer to as the hurdle rate. The second part of the incentive fee is a capital gains-based incentive fee that is determined and payable in arrears as of the end of each fiscal year (or upon termination of the Advisory Agreement, as of the termination date), and equals 20% of our realized capital gains as of the end of the fiscal year. In determining the capital gains and cumulative fee payable to our Adviser, we will calculate the cumulative aggregate realized capital depreciation as of the date of the calculation, as applicable, with respect to each of the investments in our portfolio. The Adviser did not earn the capital gains portion of the incentive fee for the fiscal year ended March 31, 2010.

We pay our direct expenses including, but not limited to, directors fees, legal and accounting fees, stockholder related expenses, and directors and officers insurance under the Advisory Agreement.

Since April 2006, our Board of Directors has accepted from our Adviser, unconditional and irrevocable voluntarily waivers on a quarterly basis to reduce the annual 2% base management fee on senior syndicated loans to 0.5% to the extent that proceeds resulting from borrowings were used to purchase such syndicated loan participations. In addition to the base management and incentive fees under the Advisory Agreement, 50% of certain fees received by the Adviser from our portfolio companies are credited against the investment advisory fee and paid to the Adviser.

The Adviser services our loan portfolio pursuant to a loan servicing agreement with Business Investment in return for a 2% annual fee, based on the monthly aggregate outstanding loan balance of the loans pledged under our line of credit.

On July 7, 2010, our Board of Directors approved the renewal of the Advisory Agreement with our Adviser through August 31, 2011. We expect that the Board of Directors will approve a further one year renewal in July 2011.

#### Administration Agreement

We have entered into an administration agreement with our Administrator, which we refer to as the Administration Agreement, whereby we pay separately for administrative services. The Administration Agreement provides for payments equal to our allocable portion of our Administrator s overhead expenses in performing its

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obligations under the Administration Agreement including, but not limited to, rent for employees of our Administrator, and our allocable portion of the salaries and benefits expenses of our chief financial officer, chief compliance officer, internal counsel, treasurer and their respective staffs. Our allocable portion of expenses is derived by multiplying our Administrator s total expenses by the percentage of our average assets (the total assets at the beginning of each quarter) in comparison to the average total assets of all companies managed by our Adviser under similar agreements. On July 7, 2010, our Board of Directors approved the renewal of this Administration Agreement with our Administrator through August 31, 2011. We expect that the Board of Directors will approve a further one year renewal in July 2011.

## **Critical Accounting Policies**

The preparation of financial statements and related disclosures in conformity with GAAP requires management to make estimates and assumptions that affect the reported consolidated amounts of assets and liabilities, including disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the period reported. Actual results could differ materially from those estimates. We have identified our investment valuation process, which was modified during the quarter ended March 31, 2010, as our most critical accounting policy.

## **Investment Valuation**

The most significant estimate inherent in the preparation of our condensed consolidated financial statements is the valuation of investments and the related amounts of unrealized appreciation and depreciation of investments recorded.

*General Valuation Policy:* We value our investments in accordance with the requirements of the 1940 Act. As discussed more fully below, we value securities for which market quotations are readily available and reliable at their market value. We value all other securities and assets at fair value, as determined in good faith by our Board of Directors.

We adopted Financial Accounting Standards Board, or FASB, Accounting Standards Codification, or ASC, 820 on April 1, 2008. In part, ASC 820 defines fair value, establishes a framework for measuring fair value and expands disclosures about assets and liabilities measured at fair value. ASC 820 provides a consistent definition of fair value that focuses on exit price in the principal, or most advantageous, market and prioritizes, within a measurement of fair value, the use of market-based inputs over entity-specific inputs. ASC 820 also establishes the following three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date.

*Level 1* inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets;

<u>Level 2</u> inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Level 2 inputs are in those markets for which there are few transactions, the prices are not current, little public information exists or instances where prices vary substantially over time or among brokered market makers; and

<u>Level 3</u> inputs to the valuation methodology are unobservable and significant to the fair value measurement. Unobservable inputs are those inputs that reflect our own assumptions that market participants would use to price the asset or liability based upon the best available information.

See Note 3, *Investments* in the accompanying notes to our condensed consolidated financial statements included elsewhere in this prospectus for additional information regarding fair value measurements and our adoption of ASC 820.

We use generally accepted valuation techniques to value our portfolio unless we have specific information about the value of an investment to determine otherwise. From time to time we may accept an appraisal of a business in which we hold securities. These appraisals are expensive and occur infrequently but provide a third-party

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valuation opinion that may differ in results, techniques and scopes used to value our investments. When these specific third-party appraisals are engaged or accepted, we would use estimates of value provided by such appraisals and our own assumptions, including estimated remaining life, current market yield and interest rate spreads of similar securities, as of the measurement date, to value the investment we have in that business.

In determining the value of our investments, our Adviser has established an investment valuation policy, which we refer to as the Policy. The Policy has been approved by our Board of Directors, and each quarter our Board of Directors reviews whether our Adviser has applied the Policy consistently and votes whether or not to accept the recommended valuation of our investment portfolio.

The Policy, which is summarized below, applies to the following categories of securities:

Publicly-traded securities;

Securities for which a limited market exists; and

Securities for which no market exists.

## Valuation Methods:

*Publicly-traded securities:* We determine the value of publicly-traded securities based on the closing price for the security on the exchange or securities market on which it is listed and primarily traded on the valuation date. To the extent that we own restricted securities that are not freely tradable, but for which a public market otherwise exists, we will use the market value of that security adjusted for any decrease in value resulting from the restrictive feature.

*Securities for which a limited market exists:* We value securities that are not traded on an established secondary securities market, but for which a limited market for the security exists, such as certain participations in, or assignments of, syndicated loans, at the quoted bid price. In valuing these assets, we assess trading activity in an asset class, evaluate variances in prices and other market insights to determine if any available quote prices are reliable. If we conclude that quotes based on active markets or trading activity may be relied upon, firm bid prices are requested; however, if a firm bid price is unavailable, we base the value of the security upon the indicative bid price, or IBP, offered by the respective originating syndication agent s trading desk, or secondary desk, on or near the valuation date. To the extent that we use the IBP as a basis for valuing the security, our Adviser may take further steps to consider additional information to validate that price in accordance with the Policy.

In the event these limited markets become illiquid such that market prices are no longer readily available, we will value our syndicated loans using alternative methods, such as estimated net present values of the future cash flows or discounted cash flows, or DCF. The use of a DCF methodology follows that prescribed by ASC 820, which provides guidance on the use of a reporting entity s own assumptions about future cash flows and risk-adjusted discount rates when relevant observable inputs, such as quotes in active markets, are not available. When relevant observable market data does not exist, the alternative outlined in ASC 820 is the use of valuing investments based on DCF. For the purposes of using DCF to provide fair value estimates, we consider multiple inputs such as a risk-adjusted discount rate that incorporates adjustments that market participants would make both for nonperformance and liquidity risks. As such, we developed a modified discount rate approach that incorporates risk premiums including, among others, increased probability of default, or higher loss given default, or increased liquidity risk. The DCF valuations applied to the syndicated loans provide an estimate of what we believe a market participant would pay to purchase a syndicated loan in an active market, thereby establishing a fair value. We apply the DCF methodology in illiquid markets until quoted prices are available or are deemed reliable based on trading activity.

As of June 30, 2010, we assessed trading activity in syndicated loan assets and determined that there continued to be market liquidity and a secondary market for these assets. Thus, firm bid prices or IBPs were used to fair value our remaining unsold syndicated loans at June 30, 2010.

*Securities for which no market exists:* The valuation methodology for securities for which no market exists falls into three categories: (1) portfolio investments comprised solely of debt securities; (2) portfolio investments in controlled companies comprised of a bundle of securities, which can include debt and equity securities; and

(3) portfolio investments in non-controlled companies comprised of a bundle of investments, which can include debt and equity securities.

(1) *Portfolio investments comprised solely of debt securities:* Debt securities that are not publicly traded on an established securities market, or for which a limited market does not exist, which we refer to as Non-Public Debt Securities, and that are issued by portfolio companies where we have no equity, or equity-like securities, are fair valued in accordance with the terms of the policy, which utilizes opinions of value submitted to us by SPSE. We may also submit PIK interest to SPSE for their evaluation when it is determined that PIK interest is likely to be received.

In the case of Non-Public Debt Securities, we have engaged SPSE to submit opinions of value for our debt securities that are issued by portfolio companies in which we own no equity, or equity-like securities. SPSE s opinions of value are based on the valuations prepared by our portfolio management team, as described below. We request that SPSE also evaluate and assign values to success fees when we determine that there is a reasonable probability of receiving a success fee on a given loan. SPSE will only evaluate the debt portion of our investments for which we specifically request evaluation, and may decline to make requested evaluations for any reason, at its sole discretion. Upon completing our collection of data with respect to the investments (which may include the information described below under Credit Information, the risk ratings of the loans described below under Loan Grading and Risk Rating and the factors described hereunder), this valuation data is forwarded to SPSE for review and analysis. SPSE makes its independent assessment of the data that we have assembled and assesses its independent data to form an opinion as to what they consider to be the market values for the securities. With regard to its work, SPSE has issued the following paragraph:

SPSE provides evaluated price opinions which are reflective of what SPSE believes the bid side of the market would be for each loan after careful review and analysis of descriptive, market and credit information. Each price reflects SPSE s best judgment based upon careful examination of a variety of market factors. Because of fluctuation in the market and in other factors beyond its control, SPSE cannot guarantee these evaluations. The evaluations reflect the market prices, or estimates thereof, on the date specified. The prices are based on comparable market prices for similar securities. Market information has been obtained from reputable secondary market sources. Although these sources are considered reliable, SPSE cannot guarantee their accuracy.

SPSE opinions of the value of our debt securities that are issued by portfolio companies in which we do not own equity, or equity-like securities, are submitted to our Board of Directors along with our Adviser s supplemental assessment and recommendation regarding valuation of each of these investments. Our Adviser generally accepts the opinion of value given by SPSE; however, in certain limited circumstances, such as when our Adviser may learn new information regarding an investment between the time of submission to SPSE and the date of our Board of Directors assessment, our Adviser s conclusions as to value may differ from the opinion of value delivered by SPSE. Our Board of Directors then reviews whether our Adviser has followed its established procedures for determinations of fair value, and votes to accept or reject the recommended valuation of our investment portfolio. Our Adviser and our management recommended, and our Board of Directors voted to accept, the opinions of value delivered by SPSE on the loans in our portfolio as denoted on the Schedule of Investments included in our accompanying condensed consolidated financial statements.

Because there is a delay between when we close an investment and when the investment can be evaluated by SPSE, new loans are not valued immediately by SPSE; rather, management makes its own determination about the value of these investments in accordance with our valuation policy using the methods described herein.

(2) Portfolio investments in controlled companies comprised of a bundle of investments, which can include debt and equity securities: The fair value of these investments is determined based on the total enterprise value, or TEV, of the portfolio company, or issuer, utilizing a liquidity waterfall approach under ASC 820. For Non-Public Debt Securities

and equity or equity-like securities (e.g. preferred equity, equity, or other equity-like securities) that are purchased together as part of a package, where we have control or could gain control through an option or warrant security, both the debt and equity securities of the portfolio investment would exit in the mergers and acquisitions market as the principal market, generally through a sale or recapitalization of the portfolio company. In accordance with ASC 820, we apply the in-use premise of value which assumes the debt and equity securities are sold together. Under this liquidity waterfall approach, we continue to use the enterprise value methodology utilizing

a liquidity waterfall approach to determine the fair value of these investments under ASC 820 if we have the ability to initiate a sale of a portfolio company as of the measurement date. Under this approach, we first calculate the TEV of the issuer by incorporating some or all of the following factors:

the issuer s ability to make payments;

the earnings of the issuer;

recent sales to third parties of similar securities;

the comparison to publicly traded securities; and

DCF or other pertinent factors.

In gathering the sales to third parties of similar securities, we may gather and analyze industry statistics and use outside experts. Once we have estimated the TEV of the issuer, we subtract the value of all the debt securities of the issuer, which are valued at the contractual principal balance. Fair values of these debt securities are discounted for any shortfall of TEV over the total debt outstanding for the issuer. Once the values for all outstanding senior securities (which include the debt securities) have been subtracted from the TEV of the issuer, the remaining amount, if any, is used to determine the value of the issuer s equity or equity like securities. If, in our Adviser s judgment, the liquidity waterfall approach does not accurately reflect the value of the debt component, our Adviser may recommend that we use a valuation by SPSE, or if that is unavailable, a DCF valuation technique.

(3) Portfolio investments in non-controlled companies comprised of a bundle of investments, which can include debt and equity securities: We value Non-Public Debt Securities that are purchased together with equity or equity-like securities from the same portfolio company, or issuer, for which we do not control or cannot gain control as of the measurement date, using a hypothetical secondary market as our principal market. In accordance with ASC 820, we determine the fair value of these debt securities of non-control investments assuming the sale of an individual debt security using the in-exchange premise of value (as defined in ASC 820). As such, we estimate the fair value of the debt component using estimates of value provided by SPSE and our own assumptions in the absence of observable market data, including synthetic credit ratings, estimated remaining life, current market yield and interest rate spreads of similar securities as of the measurement date. Subsequent to June 30, 2009, for equity or equity-like securities of investments for which we do not control or cannot gain control as of the measurement date, we estimate the fair value of the equity using the in-exchange premise of value based on factors such as the overall value of the issuer, the relative fair value of other units of account, including debt, or other relative value approaches. Consideration also is given to capital structure and other contractual obligations that may impact the fair value of the equity. Further, we may utilize comparable values of similar companies, recent investments and indices with similar structures and risk characteristics or our own assumptions in the absence of other observable market data, and may also employ DCF valuation techniques.

Due to the uncertainty inherent in the valuation process, such estimates of fair value may differ significantly from the values that would have been obtained had a ready market for the securities existed, and the differences could be material. Additionally, changes in the market environment and other events that may occur over the life of the investments may cause the gains or losses ultimately realized on these investments to be different than the valuations currently assigned. There is no single standard for determining fair value in good faith, as fair value depends upon circumstances of each individual case. In general, fair value is the amount that we might reasonably expect to receive upon the current sale of the security in an arms-length transaction in the security sprincipal market.

*Valuation Considerations:* From time to time, depending on certain circumstances, the Adviser may use the following valuation considerations, including but not limited to:

the nature and realizable value of the collateral;

the portfolio company s earnings and cash flows and its ability to make payments on its obligations;

the markets in which the portfolio company does business;

the comparison to publicly traded companies; and

DCF and other relevant factors.

Because such valuations, particularly valuations of private securities and private companies, are not susceptible to precise determination, may fluctuate over short periods of time, and may be based on estimates, our determinations of fair value may differ from the values that might have actually resulted had a readily available market for these securities been available.

*Credit Information:* Our Adviser monitors a wide variety of key credit statistics that provide information regarding our portfolio companies to help us assess credit quality and portfolio performance. We and our Adviser participate in the periodic board meetings of our portfolio companies in which we hold Control and Affiliate investments and also require them to provide annual audited and monthly unaudited financial statements. Using these statements or comparable information and board discussions, our Adviser calculates and evaluates the credit statistics.

*Loan Grading and Risk Rating:* As part of our valuation procedures above, we risk rate all of our investments in debt securities. For syndicated loans that have been rated by an NRSRO (as defined in Rule 2a-7 under the 1940 Act), we use the NRSRO s risk rating for such security. For all other debt securities, we use a proprietary risk rating system. Our risk rating system uses a scale of 0 to 10, with 10 being the lowest probability of default. This system is used to estimate the probability of default on debt securities and the probability of loss if there is a default. These types of systems are referred to as risk rating systems and are used by banks and rating agencies. The risk rating system covers both qualitative and quantitative aspects of the business and the securities we hold. During the three months ended March 31, 2010, we modified our risk rating model to incorporate additional factors in our qualitative and quantitative analysis. While the overall process did not change, we believe the additional factors enhance the quality of the risk ratings of our investments. No adjustments were made to prior periods as a result of this modification.

For the debt securities for which we do not use a third-party NRSRO risk rating, we seek to have our risk rating system mirror the risk rating systems of major risk rating organizations, such as those provided by an NRSRO. While we seek to mirror the NRSRO systems, we cannot provide any assurance that our risk rating system will provide the same risk rating as an NRSRO for these securities. The following chart is an estimate of the relationship of our risk rating system to the designations used by two NRSROs as they risk rate debt securities of major companies. Because our system rates debt securities of companies that are unrated by any NRSRO, there can be no assurance that the correlation to the NRSRO set out below is accurate. We believe our risk rating would be significantly higher than a typical NRSRO risk rating because the risk rating of the typical NRSRO is designed for larger businesses. However, our risk rating has been designed to risk rate the securities of smaller businesses that are not rated by a typical NRSRO. Therefore, when we use our risk rating on larger business securities, the risk rating is higher than a typical NRSRO rating. The primary difference between our risk rating and the rating of a typical NRSRO is that our risk rating uses more quantitative determinants and includes qualitative determinants that we believe are not used in the NRSRO rating. It is our understanding that most debt securities of medium-sized companies do not exceed the grade of BBB on an NRSRO scale, so there would be no debt securities in the middle market that would meet the definition of AAA, AA or A. Therefore, our scale begins with the designation 10 as the best risk rating which may be equivalent to a BBB from an NRSRO, however, no assurance can be given that a 10 on our scale is equal to a BBB on an NRSRO scale.

| Company s<br>System | First<br>NRSRO | Second<br>NRSRO | Gladstone Investment s Description  |
|---------------------|----------------|-----------------|---|
| >10                 | Baa2           | BBB             | Probability of Default (PD) during the next ten years is 4% and the       |
|                     |                |                 | Expected Loss (EL) is 1% or less  |
| 10                  | Baa3           | BBB-            | PD is 5% and the EL is 1% to 2%   |
| 9                   | Ba1            | BB+             | PD is 10% and the EL is 2% to 3%  |
| 8                   | Ba2            | BB              | PD is 16% and the EL is 3% to 4%  |
| 7                   | Ba3            | BB-             | PD is 17.8% and the EL is 4% to 5%  |
| 6                   | B1             | B+              | PD is 22% and the EL is 5% to 6.5%  |
| 5                   | B2             | В               | PD is 25% and the EL is 6.5% to 8%  |
| 4                   | B3             | B-              | PD is 27% and the EL is 8% to 10%   |
| 3                   | Caa1           | CCC+            | PD is 30% and the EL is 10% to 13.3%                                      |
| 2                   | Caa2           | CCC             | PD is 35% and the EL is 13.3% to 16.7%                                    |
| 1                   | Caa3           | CC              | PD is 65% and the EL is 16.7% to 20%                                      |
| 0                   | N/A            | D               | PD is 85% or there is a payment default and the EL is greater than $20\%$ |

(a) The default rates set forth are for a ten year term debt security. If a debt security is less than ten years, then the probability of default is adjusted to a lower percentage for the shorter period, which may move the security higher on our risk rating scale

The above scale gives an indication of the probability of default and the magnitude of the loss if there is a default. Our policy is to stop accruing interest on an investment if we determine that interest is no longer collectible. As of June 30, 2010 and March 31, 2010, one Control investment, ASH, was on non-accrual with a fair value of approximately \$2.1 million and \$2.2 million, respectively, which represented 1.4% and 1% of the fair value of all loans held in our portfolio at June 30, 2010 and March 31, 2010, respectively. Additionally, we do not risk rate our equity securities.

The following table lists the risk ratings for all proprietary loans in our portfolio as of June 30, 2010, March 31, 2010 and March 31, 2009, representing approximately 96.6%, 93.5% and 59% respectively, of all loans in our portfolio at fair value at the end of each period:

| л. <i>4</i>      | As of<br>June 30,<br>2010 | As of<br>March 31, | As of<br>March 31, |
|------------------|---------------------------|--------------------|--------------------|
| Rating           | 2010                      | 2010               | 2009               |
| Highest          | 10.0                      | 9.0                | 7.0                |
| Average          | 5.4                       | 5.3                | 5.5                |
| Weighted Average | 6.0                       | 5.9                | 5.1                |
| Lowest           | 2.0                       | 2.0                | 2.0                |

The risk rating for the syndicated loan in our portfolio that was not rated by an NRSRO was 9.0 as of June 30, 2010, March 31, 2010 and March 31, 20009, representing approximately 1.1%, 0.7% and 12%, respectively, of all loans in our portfolio at fair value at the end of each period. For loans that are currently rated by an NRSRO, we risk rate such loans in accordance with the risk rating systems of major risk rating organizations, such as those provided by an NRSRO. The weighted average risk ratings for all syndicated loans in our portfolio that were rated by an NRSRO were BBB/Ba3, B/B2 and B/B2 as of June 30, 2010, March 31, 2010 and March 31, 2009, respectively, representing

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approximately 2.3%, 5.8% and 29%, respectively, of all loans in our portfolio at fair value at the end of each period.

## Tax Status

## Federal Income Taxes

We intend to continue to qualify for treatment as a RIC under Subtitle A, Chapter 1 of Subchapter M of the Code. As a RIC, we are not subject to federal income tax on the portion of our taxable income and gains distributed to stockholders. To qualify as a RIC, we must meet certain source-of-income, asset diversification and annual

distribution requirements. Under the annual distribution requirements, we are required to distribute to stockholders at least 90% of our investment company taxable income, as defined by the Code. Our policy is to pay out as distributions up to 100% of that amount.

In an effort to avoid certain excise taxes to which RIC s are subject, we currently intend to distribute during each calendar year an amount at least equal to the sum of (1) 98% of our ordinary income for the calendar year, (2) 98% of our capital gains in excess of capital losses for the one-year period ending on October 31 of the calendar year, and (3) any ordinary income and net capital gains from preceding years that were not distributed during such years.

# **Revenue Recognition**

## Interest and Dividend Income Recognition

Interest income, adjusted for amortization of premiums and acquisition costs and for the accretion of discounts, is recorded on the accrual basis to the extent that such amounts are expected to be collected. Generally, when a loan becomes 90 days or more past due, or if our qualitative assessment indicates that the debtor is unable to service its debt or other obligations, we will place the loan on non-accrual status and cease recognizing interest income on that loan until the borrower has demonstrated the ability and intent to pay contractual amounts due. However, we remain contractually entitled to this interest. Interest payments received on non-accrual loans may be recognized as income or applied to principal, depending upon management s judgment. Non-accrual loans are restored to accrual status when past due principal and interest is paid and, in management s judgment, are likely to remain current, or as a result of a restructuring such that the interest income is deemed to be collectible. At June 30, 2010, one Control investment, ASH, was on non-accrual with a fair value of approximately \$2.1 million, or 1.4% of the fair value of all loans held in our portfolio at June 30, 2010. At March 31, 2010, ASH was on non-accrual with a fair value of all loans held in our portfolio at March 31, 2010. At March 31, 2009, one Control investment was on non-accrual with a fair value of approximately \$2.6 million, or 0.8% of the aggregate fair value of all loans held in our portfolio at June S0, 2010 at March 31, 2009. Currently, we do not have investments that have PIK interest.

Success fees are recorded upon receipt and are contractually due upon a change of control in a portfolio company. The success fees earned during the quarter ended June 30, 2010 included in other income were \$1,957, which resulted from the payoff of A. Stucki. Previously, we had not recorded any success fees. Dividend income on preferred equity securities is accrued to the extent that such amounts are expected to be collected and that we have the option to collect such amounts in cash. During the quarter ended June 30, 2010, we recorded and collected approximately \$230 of dividends on preferred shares of A. Stucki and accrued and received a special dividend of property valued at \$515 in connection with the A. Stucki sale. No dividend income was recorded during the quarter ended June 30, 2009.

# **RESULTS OF OPERATIONS** (dollar amounts in thousands, except per share amounts or unless otherwise indicated)

## Comparison of the Three Months Ended June 30, 2010 to the Three Months Ended June 30, 2009

## Investment Income

Total net investment income increased by 72.1% for the three months ended June 30, 2010 as compared to the three months ended June 30, 2009. This increase was due mainly to success fee and dividend income resulting from our exit in A. Stucki, partially offset by a decrease in the size of our loan portfolio, specifically the senior syndicated loans, as compared to the three months ended June 30, 2009.

Interest income from our investments in debt securities decreased for the three months ended June 30, 2010 as compared to the three months ended June 30, 2009 for several reasons. The level of interest income from investments is directly related to the balance, at cost, of the interest-bearing investment portfolio outstanding during the period multiplied by the weighted average yield. The weighted average yield varies from period to period based on the current stated interest rate on interest-bearing investments and the amounts of loans for which interest is not accruing. The weighted average cost basis of our interest-bearing investment portfolio during the quarter ended

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June 30, 2010 was approximately \$165.2 million, compared to approximately \$197.8 million for the prior year quarter, due primarily to the aggregate senior syndicated loan sales that occurred during the fiscal year ended March 31, 2010. As of June 30, 2010 and 2009, one loan, ASH Holdings Corp., or ASH, was on non-accrual, with a weighted average cost basis of \$7.8 and \$6.5 million, respectively.

Other income increased significantly due to our sale of A. Stucki. We received \$1,957 in success fee income resulting from our sale of A. Stucki in June 2010. In addition, we recorded and collected approximately \$230 of cash dividends on preferred shares of A. Stucki and we accrued and received a special dividend of property valued at \$515 in connection with the A. Stucki sale. In total, we recorded \$2,702 in other income resulting from the sale of A. Stucki. This is the first time we have recorded success fee income since our inception. No dividend income was recorded during the quarter ended June 30, 2009.

The following table lists the income from investments for our five largest portfolio company investments at fair value during the respective periods:

|                                   | As of June 30,<br>2010 |           | Endec    | e Months<br>I June 30,<br>2010 |  |  |
|-----------------------------------|------------------------|-----------|----------|--------------------------------|--|--|
|                                   | Fair                   |           |          | r % of % of<br>Total           |  |  |
| Company                           | Value                  | Portfolio | Revenues | Revenues                       |  |  |
| A. Stucki Holding Corp.(1)        | \$                     | %         | \$ 3,287 | 45.3%                          |  |  |
| Chase II Holdings Corp.           | 29,073                 | 19.6      | 596      | 8.2                            |  |  |
| Galaxy Tool Holding Corp.         | 17,213                 | 11.6      | 592      | 8.2                            |  |  |
| Cavert II Holding Corp.           | 16,501                 | 11.1      | 245      | 3.4                            |  |  |
| Acme Cryogenics, Inc.             | 14,020                 | 9.5       | 428      | 5.9                            |  |  |
| Subtotal five largest investments | 76,807                 | 51.8      | 5,148    | 71.0                           |  |  |
| Other portfolio companies         | 71,522                 | 48.2      | 2,100    | 29.0                           |  |  |
| Total investment portfolio        | \$ 148,329             | 100.0%    | \$ 7,248 | 100.0%                         |  |  |

(1) A. Stucki was sold on June 29, 2010.

|  |    | As of Ju<br>20(                      | ,                           |          | Ended                    | e Months<br>I June 30,<br>2009 |
|--|----|--------------------------------------|-----------------------------|----------|--------------------------|--------------------------------|
|  |    | Fair                                 | % of                        |          |                          | % of<br>Total                  |
| Company  | ۲  | alue                                 | Portfolio                   | Revenues |                          | Revenues                       |
| A. Stucki Holding Corp.<br>Chase II Holdings Corp.<br>Acme Cryogenics, Inc.<br>Galaxy Tool Holding Corp. | \$ | 43,191<br>38,346<br>22,241<br>18,851 | 19.0%<br>16.9<br>9.8<br>8.3 | \$       | 577<br>663<br>421<br>589 | 11.2%<br>12.8<br>8.2<br>11.4   |

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|-----------------------------------|-----------------|----------|-----------------|--------|
| Cavert II Holding Corp.           | 17,899          | 7.9      | 327             | 6.3    |
| Subtotal five largest investments | 140,528         | 61.9     | 2,577           | 49.9   |
| Other portfolio companies         | 86,481          | 38.1     | 2,592           | 50.1   |
| Total investment portfolio        | \$ 227,009      | 100.0%   | \$ 5,169        | 100.0% |

The annualized weighted average yield on our portfolio, excluding cash and cash equivalents, for the three months ended June 30, 2010 was 10.31%, compared to 10.01% for the prior year period. The weighted average yield varies from period to period based on the current stated interest rate on interest-bearing investments and the amounts of loans for which interest is not accruing. The increase in the weighted average yield for the quarter ended June 30, 2010 resulted primarily from our sales of lower interest-bearing senior syndicated loans subsequent to March 31, 2009. The composition of our investment portfolio was primarily Control and Affiliate investments as of June 30, 2010. Due to the sale of A. Stucki and other exits from our portfolio, there has been a significant reduction in our income and capital gain generating assets. While we intend to reinvest our cash as quickly as possible into income and capital gain generating assets, but there is no guarantee that that we will be able to do so.

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## **Operating Expenses**

Total operating expenses, excluding any voluntary and irrevocable credits to the base management and incentive fees, increased for the three months ended June 30, 2010, primarily due to the accrual of an incentive fee, partially offset by a reduction in interest expense and deferred financing fees associated with the Credit Facility and a reduction in loan servicing and base management fees, as compared to the prior year period.

Loan servicing fees decreased for the three months ended June 30, 2010, as compared to the prior year period. These fees were incurred in connection with a loan servicing agreement between Business Investment and our Adviser, which is based on the value of the aggregate outstanding balance of eligible loans in our portfolio and were directly credited against the amount of the base management fee due to our Adviser. The decrease in fees is a result of the reduced size of our pledged loan portfolio, caused primarily by the Syndicated Loan Sales.

The base management fee decreased for the three months ended June 30, 2010, as compared to the prior year period, which is reflective of fewer total assets held during the quarter ended June 30, 2010 when compared to the prior year period. Likewise, due to the liquidation of the majority of our syndicated loans, the credit received against the gross base management fee for investments in syndicated loans has also been reduced. An incentive fee was earned by the Adviser during the quarter ended June 30, 2010, due in part to Other income recorded in connection with the A. Stucki sale. The base management and incentive fee is computed quarterly, as described under *Investment Advisory and Management Agreement* in Note 4 of the notes to the accompanying condensed consolidated financial statements and is summarized in the table below:

|   | Three Months<br>Ended June 30, |       |    | 30,     |
|---|--------------------------------|-------|----|---------|
|   |                                | 2010  |    | 2009    |
| Average total assets subject to base management fee(1)                          | \$                             | ,     | \$ | 276,200 |
| Multiplied by pro-rated annual base management fee of 2%                        |                                | 0.5%  |    | 0.5%    |
| Unadjusted base management fee  |                                | 1,024 |    | 1,381   |
| Reduction for loan servicing fees(2)  |                                | (824) |    | (1,068) |
| Base management fee(2)  | \$                             | 200   | \$ | 313     |
| Credits to base management fee from Adviser:                                    |                                |       |    |         |
| Fee reduction for the waiver of $2\%$ fee on senior syndicated loans to $0.5\%$ |                                | (15)  |    | (183)   |
| Credit for fees received by Adviser from the portfolio companies                |                                | (104) |    | (118)   |
| Credit to base management fee from Adviser                                      |                                | (119) |    | (301)   |
| Net base management fee   | \$                             | 81    | \$ | 12      |
| Incentive fee(2)  | \$                             | 1,052 | \$ |         |

(1)

Average total assets subject to the base management fee is defined as total assets, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings, valued at the end of the four most recently completed quarters and appropriately adjusted for any share issuances or repurchases during the current year.

(2) Reflected as a line item on the condensed consolidated statement of operations located elsewhere in this prospectus.

Interest expense decreased for the quarter ended June 30, 2010, as compared to the prior year period primarily due to decreased borrowings under the Credit Facility, partially offset by increased borrowing costs, during the quarter ended June 30, 2010. The weighted average balance outstanding on our line of credit during the quarter ended June 30, 2010 was approximately \$11.0 million, as compared to \$41.9 million in the prior year period, a decrease of 73.7%. The effective interest rate, excluding the impact of deferred financing fees, charged on our borrowings increased under our Credit Facility during the quarter ended June 30, 2010 to 9.83%, up from 6.70% under our Prior Credit Facility utilized during the prior year period.

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We incurred significant one-time costs related to the termination of our prior credit facility and transition to our Credit Facility, resulting in increased amortization of deferred financing fees during the quarter ended June 30, 2009 when compared to the quarter ended June 30, 2010.

## Realized and Unrealized Gain (Loss) on Investments

## **Realized Gains (Losses)**

During the three months ended June 30, 2010, we exited our largest portfolio investment, A. Stucki, for \$52.3 million in total proceeds and a realized gain of \$17.0 million. During the three months ended June 30, 2009, we exited 29 of the 32 senior syndicated loans for aggregate proceeds of approximately \$69.2 million in cash and recorded a realized loss of approximately \$34.6 million. The realized losses are attributable to liquidity needs from the Syndicated Loan Sales associated with the repayment of amounts outstanding under our prior credit facility with Deutsche Bank, which matured in April 2009.

## Unrealized (Depreciation) Appreciation

Net unrealized (depreciation) appreciation of investments is the net change in the fair value of our investment portfolio during the reporting period, including the reversal of previously-recorded unrealized appreciation or depreciation when gains and losses are actually realized. During the quarter ended June 30, 2010, we recorded net unrealized depreciation of investments in the aggregate amount of \$15.8 million, which included the reversal of \$17.4 million in unrealized appreciation related to the A. Stucki sale during the quarter. Excluding reversals, we had \$1.6 million in net unrealized appreciation for the quarter ended June 30, 2010. During the prior year period, we had net unrealized appreciation of investments in the aggregate amount of \$23.0 million, which included the reversal of \$34.4 million in unrealized depreciation related to the Syndicated Loan Sales during the quarter. Excluding reversals, we had \$11.4 million in net unrealized depreciation for the quarter ended June 30, 2009. The unrealized appreciation (depreciation) across our investments for the three months ended June 30, 2010 was as follows:

#### Three Months Ended June 30, 2010

| Portfolio Company         | Investment<br>Classification | Net Unrealized<br>Appreciation<br>(Depreciation) |
|---------------------------|------------------------------|--|
| Cavert II Holdings Corp.  | Control                      | 645  |
| Survey Sampling, LLC      | Non-Control / Non-Affiliate  | 367  |
| Chase II Holdings Corp.   | Control                      | 287  |
| Quench Holdings Corp.     | Affiliate                    | 276  |
| Galaxy Tool Holding Corp. | Control                      | (156)  |
| A. Stucki Holding Corp.   | Control                      | (17,405)(1)                                      |
| Other (<\$100)            |                              | 188  |
| Total:                    |                              | \$ (15,798)                                      |

(1) Reflects the reversal of the unrealized appreciation in connection with the \$17.0 million realized gain on the sale of A. Stucki.

The primary changes in our net unrealized depreciation for the quarter ended June 30, 2010 was the reversal of previously-recorded unrealized appreciation on our A. Stucki sale. Noteworthy appreciation was experienced in our equity holdings of Cavert II Holdings Corp., Quench Holdings Corp. and Chase II Holdings Corp., as well as in our debt position of Survey Sampling, LLC. Certain depreciation occurred in our debt holdings, most notably in Galaxy. Excluding reversals, the unrealized appreciation recognized on our portfolio investments was primarily due to an increase in certain comparable multiples and, to a lesser extent, the performance of some of our portfolio companies used to estimate the fair value of our investments.

The unrealized appreciation (depreciation) across our investments for the three months ended June 30, 2009 was as follows:

#### Three Months Ended June 30, 2009

| Portfolio Company                     | Investment<br>Classification | Net Unrealized<br>Appreciation<br>(Depreciation) |           |  |
|---------------------------------------|------------------------------|--|-----------|--|
| Aggregate Non-Proprietary Investments | Non-Control / Non-Affiliate  | \$   | 36,591(1) |  |
| Acme Cryogenics, Inc.                 | Control                      |  | 820       |  |
| ASH Holdings Corp.                    | Control                      |  | 443       |  |
| Cavert II Holdings Corp.              | Control                      |  | 330       |  |
| B-Dry, LLC                            | Non-Control / Non-Affiliate  |  | 138       |  |
| Tread Corp.                           | Affiliate                    |  | (220)     |  |
| Mathey Investments, Inc.              | Affiliate                    |  | (631)(2)  |  |
| Quench Holdings Corp.                 | Affiliate                    |  | (651)     |  |
| Danco Acquisition Corp.               | Affiliate                    |  | (841)     |  |
| Chase II Holdings Corp.               | Control                      |  | (2,219)   |  |
| A. Stucki Holding Corp.               | Control                      |  | (3,546)   |  |
| Galaxy Tool Holding Corp.             | Control                      |  | (3,586)   |  |
| Country Club Enterprises, LLC         | Control                      |  | (3,725)   |  |
| Other (<\$100)                        |                              |  | 78        |  |
| Total:                                |                              | \$   | 22,981    |  |

- Includes the reversal of approximately \$34.4 million of previously-recorded unrealized depreciation relating to Syndicated Loan Sales during the quarter ended June 30, 2009, as well as the net unrealized appreciation experienced during the quarter on non-proprietary investments held at June 30, 2009.
- (2) Investment was reclassified from an Affiliate investment to a Control investment in the third quarter of the fiscal year ended March 31, 2010.

The primary change in our net unrealized appreciation for the quarter ended June 30, 2009 was the reversal of previously-recorded unrealized depreciation on our Syndicated Loan Sales. Significant depreciation was experienced in our equity holdings of Country Club Enterprises, LLC, Galaxy, A. Stucki and Chase II Holdings Corp. Excluding reversals, the unrealized depreciation recognized on our portfolio investments was primarily due to a decrease in certain comparable multiples and, to a lesser extent, the performance of some of our portfolio companies used to estimate the fair value of our investments.

Over our entire investment portfolio, we recorded an aggregate of approximately \$0.3 million of net unrealized appreciation on our debt positions for the quarter ended June 30, 2010, while our equity holdings experienced an aggregate of approximately \$16.1 million of net unrealized depreciation. At June 30, 2010, the fair value of our investment portfolio was less than the cost basis of our portfolio by approximately \$36.5 million, as compared to \$20.7 million at March 31, 2010, representing net unrealized depreciation of \$15.8 million for the period. We believe that our aggregate investment portfolio was valued at a depreciated value due primarily to the general instability of the

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loan markets and resulting decrease in market multiples relative to where multiples were when we originated the investments in our portfolio. Even though valuations have stabilized over the past two quarters, our entire portfolio was fair valued at 80.2% of cost as of June 30, 2010. The unrealized depreciation of our investments does not have an impact on our current ability to pay distributions to stockholders; however, it may be an indication of future realized losses, which could ultimately reduce our income available for distribution.

## Net Increase (Decrease) in Net Assets Resulting from Operations

For the quarter ended June 30, 2010, we recorded a net increase in net assets resulting from operations of \$5.4 million as a result of the factors discussed above. For the quarter ended June 30, 2009, we recorded a net

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decrease in net assets resulting from operations of \$9.2 million. Our net increase (decrease) in net assets resulting from operations per basic and diluted weighted average common share for the quarters ended June 30, 2010 and 2009 were \$0.24 and (\$0.42), respectively.

## Comparison of the Fiscal Year Ended March 31, 2010 to the Fiscal Year Ended March 31, 2009

#### Investment Income

Total investment income decreased by 19.5% for the year ended March 31, 2010 as compared to the prior year. This decrease was due mainly to a decrease in the size of our loan portfolio, specifically the senior syndicated loans, as well as continuing decreases in LIBOR, as compared to the year ended March 31, 2009.

Interest income from our investments in debt securities decreased for the year ended March 31, 2010 as compared to the prior year several reasons. The level of interest income from investments is directly related to the balance, at cost, of the interest-bearing investment portfolio outstanding during the period multiplied by the weighted average yield. The weighted average yield varies from period to period based on the current stated interest rate on interest-bearing investments and the amounts of loans for which interest is not accruing. The weighted average cost basis of our interest-bearing investment portfolio during the year ended March 31, 2010 was approximately \$179.2 million, compared to approximately \$297.5 million for the prior year, due primarily to the aggregate senior syndicated loan sales that occurred during the current fiscal year ended March 31, 2010. The weighted average cost basis of loans on non-accrual for the years ended March 31, 2010 and 2009 was \$6.6 million and \$12.0 million, respectively. The decrease in the non-accrual amount is due to the write-off of two additional loans in the prior year that were on non-accrual during fiscal year 2009. As of March 31, 2010, one loan, ASH Holdings Corp., was on non-accrual.

Also contributing to the decrease in our interest income from investments in debt securities was a decrease in the average LIBOR between the two fiscal years, which was approximately 0.28% for the year ended March 31, 2010, as compared to 1.96% for the prior year.

The following table lists the interest income from investments for our five largest portfolio company investments at fair value during the respective periods:

|                                   | As of Marc    | Year Ended<br>March 31, 2010 |           |                        |  |
|-----------------------------------|---------------|------------------------------|-----------|------------------------|--|
| Company                           | Fair<br>Value | % of<br>Portfolio            | Revenues  | % of Total<br>Revenues |  |
| Company                           | v alue        | 1 01 110110                  | Kevenues  | Kevenues               |  |
| A. Stucki Holding Corp.           | \$ 50,379     | 24.3%                        | \$ 3,246  | 15.6%                  |  |
| Chase II Holdings Corp.           | 29,101        | 14.1                         | 2,545     | 12.2                   |  |
| Cavert II Holding Corp.           | 18,731        | 9.1                          | 1,204     | 5.8                    |  |
| Galaxy Tool Holding Corp.         | 17,099        | 8.3                          | 2,361     | 11.4                   |  |
| Danco Acquisition Corp.           | 13,953        | 6.7                          | 1,661     | 8.0                    |  |
| Subtotal five largest investments | 129,263       | 62.5                         | 11,017    | 53.0                   |  |
| Other portfolio companies         | 77,595        | 37.5                         | 9,768     | 47.0                   |  |
| Total investment portfolio        | \$ 206,858    | 100.0%                       | \$ 20,785 | 100.0%                 |  |

|                                   | As of Marc    | h 31, 2009        | Year Ended<br>March 31, 2009<br>% of |                   |  |
|-----------------------------------|---------------|-------------------|--------------------------------------|-------------------|--|
| Company                           | Fair<br>Value | % of<br>Portfolio | Revenues                             | Total<br>Revenues |  |
| A. Stucki Holding Corp.           | \$ 49,431     | 15.8%             | \$ 2,716                             | 10.5%             |  |
| Chase II Holdings Corp.           | 40,880        | 13.0              | 2,811                                | 10.9              |  |
| Galaxy Tool Holding Corp.         | 22,437        | 7.2               | 1,436                                | 5.6               |  |
| Acme Cryogenics, Inc.             | 21,420        | 6.8               | 1,691                                | 6.6               |  |
| Cavert II Holding Corp.           | 18,632        | 5.9               | 1,587                                | 6.1               |  |
| Subtotal five largest investments | 152,800       | 48.7              | 10,241                               | 39.7              |  |
| Other portfolio companies         | 161,130       | 51.3              | 15,571                               | 60.3              |  |
| Total investment portfolio        | \$ 313,930    | 100.0%            | \$ 25,812                            | 100.0%            |  |

The annualized weighted average yield on our portfolio, excluding cash and cash equivalents, for the year ended March 31, 2010 was 11.02%, compared to 8.22% for the prior year. The weighted average yield varies from period to period based on the current stated interest rate on interest-bearing investments and the amounts of loans for which interest is not accruing. The increase in the weighted average yield for the current year ended March 31, 2010 resulted primarily from our sales of lower interest-bearing senior syndicated loans subsequent to March 31, 2009. The composition of our investment portfolio is primarily Control and Affiliate investments as of March 31, 2010.

Other income increased for the year ended March 31, 2010, as compared the prior year, due to the receipt of approximately \$953 of dividends from our preferred equity investment in A. Stucki. The prior year balance was due to dividends received during the restructuring of our investment in Quench Holdings Corp. The remaining balance in other income is comprised of other miscellaneous income amounts.

# **Operating Expenses**

Total operating expenses, excluding any voluntary and irrevocable credits to the base management and incentive fees, decreased for the year ended March 31, 2010, primarily due to a reduction in interest expense associated with the Credit Facility, as well as an overall decrease in the amount of fees due to our Adviser, partially offset by an increase in deferred financing fees related to the Credit Facility entered into in April 2009, as compared to the prior year.

Loan servicing fees decreased for the year ended March 31, 2010, as compared to the prior year. These fees were incurred in connection with a loan servicing agreement between Business Investment and our Adviser, which is based on the value of the aggregate outstanding balance of eligible loans in our portfolio, and were directly credited against the amount of the base management fee due to our Adviser. The decrease in fees is a result of the reduced size of our pledged loan portfolio, caused primarily by the Syndicated Loan Sales.

The base management fee decreased for the year ended March 31, 2010, as compared to the prior year, which is reflective of fewer total assets held during the 2010 fiscal year when compared to the prior year. Likewise, due to the liquidation of the majority of our syndicated loans, the credit received against the gross base management fee for investments in syndicated loans has also been reduced. The base management fee is computed quarterly, as

described under *Investment Advisory and Management Agreement* in Note 4 of the notes to the accompanying consolidated financial statements and is summarized in the table below:

|   | Year Ended<br>March 31, |                         |    |                  |
|---|-------------------------|-------------------------|----|------------------|
|   |                         | 2010                    |    | 2009             |
| Average total assets subject to base management fee(1)<br>Multiplied by annual base management fee of 2%  | \$                      | 224,200<br>2%           | \$ | 335,050<br>2%    |
| Unadjusted base management fee  |                         | 4,484                   |    | 6,701            |
| Reduction for loan servicing fees(2)  |                         | (3,747)                 |    | (5,002)          |
| Base management fee(2)  | \$                      | 737                     | \$ | 1,699            |
| <i>Credits to base management fee from Adviser:</i><br>Fee reduction for the waiver of 2% fee on senior syndicated loans to 0.5%<br>Credit for fees received by Adviser from the portfolio companies                      |                         | (291)<br>(433)          |    | (1,613)<br>(861) |
| Credit to base management fee from Adviser  |                         | (724)                   |    | (2,474)          |
| Net base management fee   | \$                      | 13                      | \$ | (775)            |
| <b>Incentive fee</b> (2)<br>Credit from voluntary, irrevocable waiver issued by Adviser s board of directors  | \$                      | 588<br>(102)            | \$ |                  |
| Net incentive fee   | \$                      | 486                     | \$ |                  |
| <b>Total credits to fees:</b><br>Fee reduction for the voluntary, irrevocable waiver of 2% fee on senior syndicated loans to 0.5%<br>Credit for fees received by Adviser from portfolio companies<br>Incentive fee credit | \$                      | (291)<br>(433)<br>(102) | \$ | (1,613)<br>(861) |
| Credit to base management and incentive fees from Adviser(2)  | \$                      | (826)                   | \$ | (2,474)          |

(1) Average total assets subject to the base management fee is defined as total assets, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings, valued at the end of the four most recently completed quarters and appropriately adjusted for any share issuances or repurchases during the current year.

(2) Reflected as a line item on the consolidated statement of operations located elsewhere in this prospectus.

For the first time since our inception, an incentive fee was earned by the Adviser during the third quarter of the year ended March 31, 2010, due in part to a one-time dividend received from A. Stucki.

The administration fee decreased for the year ended March 31, 2010, as compared the prior year. This decrease was also a result of fewer total assets held during the year ended March 31, 2010 in relation to the other funds administered by our Administrator, as compared to the prior year. The calculation of the administration fee is described in detail under *Administration Agreement* in Note 4 of the notes to the accompanying consolidated financial statements.

Interest expense decreased for the year ended March 31, 2010, as compared to the prior year primarily due to decreased borrowings under the Credit Facility, partially offset by increased borrowing costs, during the year ended March 31, 2010. The weighted average balance outstanding on our line of credit during the year ended March 31, 2010 was approximately \$25.8 million, as compared to \$107.4 million in the prior year, a decrease of 76%. The effective interest rate, excluding the impact of deferred financing fees, charged on our borrowings increased under our Credit Facility during the year ended March 31, 2010 to 7.59%, up from 4.98% under our Prior Credit Facility utilized during the prior fiscal year.

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We incurred significant one-time costs related to the termination of our Prior Credit Facility and transition to our Credit Facility, resulting in increased amortization of deferred financing fees during the year ended March 31, 2010 when compared to the prior year.

## Realized and Unrealized (Loss) Gain on Investments

## **Realized Losses**

During the year ended March 31, 2010, we exited 30 senior syndicated loans and a portion of another senior syndicated loan for aggregate proceeds of approximately \$74.7 million in cash and recorded a realized loss of approximately \$35.9 million. For the year ended March 31, 2009, we recognized a net loss on ten sales and three early exits of senior syndicated loans in the aggregate amount of approximately \$5.0 million. The increase in realized losses is attributable to the Syndicated Loan Sales, which resulted from the liquidity needs associated with the repayment of amounts outstanding under our Prior Credit Facility that matured in April 2009.

## Unrealized Appreciation and Depreciation

Net unrealized appreciation (depreciation) of investments is the net change in the fair value of our investment portfolio during the reporting period, including the reversal of previously recorded unrealized appreciation or depreciation when gains and losses are actually realized. During the year ended March 31, 2010, we recorded net unrealized appreciation of investments in the aggregate amount of \$14.3 million, which included the reversal of \$35.7 million in unrealized depreciation related to sales during the year. Excluding reversals, we had \$21.4 million in net unrealized depreciation for the year ended March 31, 2010. During the prior year, we had net unrealized depreciation of investments in the aggregate amount of \$19.8 million. The unrealized appreciation (depreciation) across our investments for the year ended March 31, 2010 was as follows:

#### Year Ended March 31, 2010

| Portfolio Company                     | Investment<br>Classification | Net Unrealized<br>Appreciation<br>(Depreciation) |           |  |
|---------------------------------------|------------------------------|--|-----------|--|
| Aggregate Non-Proprietary Investments | Non-Control / Non-Affiliate  | \$   | 37,997(1) |  |
| Cavert II Holding Corp.               | Control                      |  | 3,162     |  |
| A.Stucki Holding Corp.                | Control                      |  | 2,773     |  |
| Quench Holdings Corp.                 | Affiliate                    |  | 1,032     |  |
| B-Dry, LLC                            | Non-Control / Non-Affiliate  |  | 370       |  |
| ASH Holdings Corp.                    | Control                      |  | (684)     |  |
| Mathey Investments, Inc.              | Control                      |  | (838)(2)  |  |
| Tread Corp.                           | Affiliate                    |  | (1,227)   |  |
| Danco Acquisition Corp.               | Affiliate                    |  | (1,875)   |  |
| Noble Logistics, Inc.                 | Affiliate                    |  | (2,251)   |  |
| Country Club Enterprises, LLC         | Control                      |  | (3,856)   |  |
| Galaxy Tool Holding Corp.             | Control                      |  | (5,338)   |  |
| Chase II Holdings Corp.               | Control                      |  | (7,124)   |  |
| Acme Cryogenics, Inc.                 | Control                      |  | (7.836)   |  |
| Total:                                |                              | \$   | 14,305    |  |

- (1) Includes the reversal of approximately \$35.7 million of previously-recorded unrealized depreciation relating to loans sold during the year ended March 31, 2010, as well as the net unrealized appreciation experienced during the year on Non-Control/Non-Affiliate investments held at March 31, 2010.
- (2) Investment was reclassified from an Affiliate investment to a Control investment in the third quarter of the year ended March 31, 2010. Net unrealized depreciation of \$838 includes \$260 of unrealized appreciation recorded

while classified as an Affiliate investment and \$1,098 of unrealized depreciation recorded while classified as a Control investment.

The primary driver of our net unrealized appreciation for the year ended March 31, 2010 was the reversal of previously-recorded unrealized depreciation on our senior syndicated loan sales. Significant appreciation was also experienced in our equity holdings of Cavert and A. Stucki, as well as in our debt position of Interstate FiberNet. Substantial depreciation occurred in our equity holdings of several Control and Affiliate investments, most notably Chase, Acme Cryogenics, Galaxy Tool, and Country Club Enterprises. The unrealized depreciation recognized on our portfolio investments was due predominantly to a reduction in certain comparable multiples and, to a lesser extent, the performance of some of our portfolio companies used to estimate the fair value of our investments.

The unrealized appreciation (depreciation) across our investments for the year ended March 31, 2009 was as follows:

| Portfolio Company                     | Investment<br>Classification | Net Unrealized<br>Appreciation<br>(Depreciation) |          |  |
|---------------------------------------|------------------------------|--|----------|--|
| A.Stucki Holding Corp.                | Control                      | \$   | 4,339    |  |
| Chase II Holdings Corp.               | Control                      |  | 2,874    |  |
| ASH Holdings Corp.                    | Control                      |  | 1,101    |  |
| Galaxy Tool Holding Corp.             | Control                      |  | 1,027    |  |
| Tread Corp.                           | Affiliate                    |  | 418      |  |
| Quench Holdings Corp.                 | Affiliate                    |  | 392(1)   |  |
| Cavert II Holding Corp.               | Control                      |  | 384      |  |
| Mathey Investments, Inc.              | Affiliate                    |  | (260)    |  |
| B-Dry, LLC                            | Non-Control / Non-Affiliate  |  | (617)    |  |
| Danco Acquisition Corp.               | Affiliate                    |  | (1,908)  |  |
| Acme Cryogenics, Inc.                 | Control                      |  | (4,143)  |  |
| Noble Logistics, Inc.                 | Affiliate                    |  | (7,620)  |  |
| Aggregate Non-Proprietary Investments | Non-Control / Non-Affiliate  |  | (15,801) |  |
| Total:                                |                              | \$   | (19,814) |  |

## Year Ended March 31, 2009

(1) Investment was reclassified from a Control investment to an Affiliate investment in the second quarter of fiscal year 2009. Net unrealized appreciation of \$392 includes \$3,447 of unrealized depreciation recorded while classified as a Control investment and \$3,055 of unrealized appreciation recorded while classified as an Affiliate investment.

The primary driver of our net unrealized depreciation the year ended March 31, 2009 was the decline in value of our senior syndicated loans, which depreciated by \$14.9 million, as well as significant decreases in value of our equity holdings in Acme and our overall investment in Noble Logistics. Partially offsetting these declines were sizeable appreciations in our equity holdings of A. Stucki, Chase, and Quench.

Over our entire investment portfolio, we recorded an aggregate of approximately \$35.1 million of net unrealized appreciation on our debt positions for the year ended March 31, 2010, while our equity holdings experienced an

aggregate of approximately \$20.8 million of net unrealized depreciation. At March 31, 2010, the fair value of our investment portfolio was less than the cost basis of our portfolio by approximately \$20.7 million, as compared to \$35.0 million at March 31, 2009, representing net unrealized appreciation of \$14.3 million for the period. We believe that our aggregate investment portfolio was valued at a depreciated value due primarily to the general instability of the loan markets and resulting decrease in market multiples. Due to the continued devaluations over the past year on our equity investments, our entire portfolio was fair valued at 90.9% of cost as of March 31, 2010. The unrealized depreciation of our investments does not have an impact on our current ability to pay

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distributions to stockholders; however, it may be an indication of future realized losses, which could ultimately reduce our income available for distribution.

## Net Decrease in Net Assets Resulting from Operations

For the year ended March 31, 2010, we recorded a net decrease in net assets resulting from operations of \$11.1 million as a result of the factors discussed above. For the year ended March 31, 2009, we recorded a net decrease in net assets resulting from operations of \$11.4 million. Our net decrease in net assets resulting from operations per basic and diluted weighted average common share for the years ended March 31, 2010 and 2009 were \$0.50 and \$0.53, respectively.

## Comparison of the Fiscal Year Ended March 31, 2009 to the Fiscal Year Ended March 31, 2008

## Investment Income

Investment income decreased for the year ended March 31, 2009, as compared to the year ended March 31, 2008, due mainly to a reduction in the size of our loan portfolio, as well as decreases in LIBOR over the respective periods.

Interest income from our investments in debt securities decreased for the year ended March 31, 2009, as compared to the prior year for several reasons. The level of interest income from investments is directly related to the balance, at cost, of the interest-bearing investment portfolio outstanding during the period multiplied by the weighted average yield. The weighted average yield varies from period to period based on the current stated interest rate on interest-bearing investments and the amounts of loans for which interest is not accruing. The decline in interest income from our debt securities was primarily due to the decrease in the weighted average yield of our portfolio, attributable mainly to a reduction in the average LIBOR during the comparable time periods, which was approximately 1.96% for the year ended March 31, 2009, compared to 4.74% in the prior year.

Interest income from Non-Control/Non-Affiliate investments decreased for the year ended March 31, 2009, as compared to the prior year. This decrease was the result of an overall decrease in the number of Non-Control/Non-Affiliate investments held at March 31, 2009 compared to the prior year, primarily due to sales and settlements of syndicated loans subsequent to March 31, 2008. This decrease was further accentuated by drops in LIBOR, due to the instability and tightening of the credit markets.

Interest income from Control investments increased slightly for the year ended March 31, 2009 compared to the prior year. The increase is attributable to the acquisition of two additional Control investments, Galaxy Tool Holding Corp. and Country Club Enterprises, LLC, purchased during the year ended March 31, 2009 as compared to the prior year; however, this increase was partially offset by the reclassification of Quench, a Control investment at March 31, 2008, as an Affiliate investment in the second quarter of fiscal year 2009. Decreases in LIBOR during the fiscal year ended March 31, 2009 played a minimal role in interest income from our proprietary deals, as the majority of them include interest rate floors to protect against such circumstances.

Interest income from Affiliate investments also increased for the year ended March 31, 2009, as compared to the prior year. This increase was due mainly to the reclassification of Quench Holdings Corp. as an Affiliate investment, as noted above, and the additional interest income accrued under the Affiliate investments classification as a result.

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The interest-bearing investment portfolio had an average cost basis of approximately \$297.5 million for the year ended March 31, 2009, as compared to an average cost basis of \$292.9 million for the year ended March 31,

2008. The following table lists the interest income from investments for the five largest portfolio company investments at fair value during the respective periods:

|                                   |                      | Year Ended March 31,<br>2009 |           |          |  |
|-----------------------------------|----------------------|------------------------------|-----------|----------|--|
|                                   |                      |                              |           | % of     |  |
|                                   | As of March 31, 2009 |                              |           | Total    |  |
|                                   | Fair                 | % of                         |           |          |  |
| Company                           | Value Portfolio      |                              | Revenues  | Revenues |  |
| A. Stucki Holding Corp.           | \$ 49,431            | 15.8%                        | \$ 2,716  | 10.5%    |  |
| Chase II Holdings Corp.           | 40,880               | 13.0                         | 2,811     | 10.9     |  |
| Galaxy Tool Holding Corp.         | 22,437               | 7.2                          | 1,436     | 5.6      |  |
| Acme Cryogenics, Inc.             | 21,420               | 6.8                          | 1,691     | 6.6      |  |
| Cavert II Holding Corp.           | 18,632               | 5.9                          | 1,587     | 6.1      |  |
| Subtotal five largest investments | 152,800              | 48.7                         | 10,241    | 39.7     |  |
| Other portfolio companies         | 161,130              | 51.3                         | 15,571    | 60.3     |  |
| Total investment portfolio        | \$ 313,930           | 100.0%                       | \$ 25,812 | 100.0%   |  |

|                                   |                                   |            | Year Ended March 31,<br>2008 |               |  |
|-----------------------------------|-----------------------------------|------------|------------------------------|---------------|--|
|                                   | As of Mor                         | ah 31 2008 |                              | % of<br>Total |  |
|                                   | As of March 31, 2008<br>Fair % of |            |                              | Total         |  |
| Company                           | Value                             | Portfolio  | Revenues                     | Revenues      |  |
| A. Stucki Holding Corp.           | \$ 44,687                         | 13.3%      | \$ 3,377                     | 12.1%         |  |
| Chase II Holdings Corp.           | 39,151                            | 11.7       | 3,026                        | 10.8          |  |
| Acme Cryogenics, Inc.             | 25,563                            | 7.6        | 1,695                        | 6.1           |  |
| Cavert II Holding Corp.           | 21,348                            | 6.4        | 740                          | 2.7           |  |
| Noble Logistics, Inc.             | 18,532                            | 5.5        | 1,518                        | 5.4           |  |
| Subtotal five largest investments | 149,281                           | 44.5       | 10,356                       | 37.1          |  |
| Other portfolio companies         | 186,324                           | 55.5       | 17,538                       | 62.9          |  |
| Total investment portfolio        | \$ 335,604                        | 100.0%     | \$ 27,894                    | 100.0%        |  |

The annualized weighted average yield on our portfolio, excluding cash and cash equivalents, for the year ended March 31, 2009 was 8.22%, compared to 8.91% for the prior year. The decrease in the weighted average yield resulted primarily from a reduction in the average LIBOR, due to the instability and tightening of the credit markets.

Interest income from invested cash and cash equivalents decreased for the year ended March 31, 2009 as compared to the prior year. This decrease is a result of lower interest rates offered by banks, as this income is derived mainly from

interest earned on overnight sweeps of cash held at financial institutions, in addition to us using the proceeds from repayments on outstanding loans during the year to pay down our line of credit.

Other income increased for the year ended March 31, 2009, as compared to the prior year period, due to dividends received during the restructuring of our investment in Quench Holdings Corp. during August 2008.

## **Operating Expenses**

Total operating expenses, excluding any voluntary and irrevocable credits to the base management fee and incentive fees, decreased for the year ended March 31, 2009 as compared to the prior year, primarily due to a reduction in interest costs associated with our line of credit, as well as a decrease in the amount of deferred financing costs that were fully amortized during the fiscal year ended March 31, 2009.

Loan servicing fees remained relatively flat for the year ended March 31, 2009 when compared to the prior year. These fees were incurred in connection with a loan servicing agreement between Business Investment and our Adviser, which is based on the value of the aggregate outstanding portfolio pledged against the credit facilities. These fees were directly credited against the amount of the base management fee due to our Adviser. The

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consistency in loan servicing fees is the result of similar balances in our portfolio of loans being serviced by our Adviser during the comparable years.

The base management fee decreased for the year ended March 31, 2009, as compared to the prior year period, which is reflective of fewer total assets held during the year ended March 31, 2009 when compared to the prior fiscal year. The base management fee is computed quarterly, as described under *Investment Advisory and Management Agreement* in Note 4 of the notes to the consolidated financial statements and is summarized in the table below:

|  | 2009                | 2008                |
|--|---------------------|---------------------|
| Average total assets subject to base management fee(1)<br>Multiplied by annual base management fee of 2%   | \$<br>335,050<br>2% | \$<br>340,850<br>2% |
| Unadjusted base management fee   | 6,701               | 6,817               |
| Reduction for loan servicing fees(2)   | (5,002)             | (5,014)             |
| Base management fee(2)   | 1,699               | 1,803               |
| <i>Credits to base management fee from Adviser:</i><br>Fee reduction for the waiver of 2% fee on senior syndicated loans to 0.5%<br>Credit for fees received by Adviser from the portfolio companies | (1,613)<br>(861)    | (1,764)<br>(1,045)  |
| Credit to base management fee from Adviser(2)  | (2,474)             | (2,809)             |
| Net base management fee  | \$<br>(775)         | \$<br>(1,006)       |

- (1) Average total assets subject to the base management fee is defined as total assets, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings, valued at the end of the four most recently completed quarters and appropriately adjusted for any share issuances or repurchases during the current year.
- (2) Reflected as a line item on the consolidated statement of operations located elsewhere in this prospectus.

The administration fees payable to our Administrator decreased slightly for the year ended March 31, 2009 as compared to the prior year period. This fee consists of our allocable portion of our Administrator s rent and other overhead expenses, and our allocable portion of the salaries and benefits of our chief financial officer, chief compliance officer, treasurer, and their respective staffs. Our allocable portion of expenses is derived by multiplying the total expenses by the percentage of our average assets (the assets at the beginning of each quarter) in comparison to the average assets of all companies managed by our Adviser that are under similar administration agreements with our Administrator. This decrease was attributable to a modest decrease in our total assets in relation to the other funds serviced by our Administrator during the fiscal year ended March 31, 2008.

Interest expense decreased for the year ended March 31, 2009 as compared to the prior year as a direct result of decreased borrowings under our line of credit during the fiscal year ended March 31, 2009 as compared to the prior fiscal year. While there was an increase in the interest rate margin charged on the outstanding borrowings upon

renewing the facility during October 2009, the overall LIBOR base rate decrease during the period offset this interest rate margin increase.

Other operating expenses for the year ended March 31, 2009 (including amortization of deferred financing fees, professional fees, stockholder related costs, insurance expense, directors fees, and other direct expenses) decreased slightly over the prior year, driven primarily by lower deferred financing fee amortization than in the prior year, as amortization of costs incurred in connection with the previous line of credit were fully realized by October 2008.

### Realized and Unrealized (Loss) Gain on Investments

For the year ended March 31, 2009, we recognized a net loss on ten sales and three premature exits of senior syndicated loans in the aggregate amount of \$5.0 million, and we recorded net unrealized depreciation of investments in the aggregate amount of \$19.8 million. At March 31, 2008, we recognized a net loss on the sale

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of 17 syndicated loans in the aggregate amount of \$2.4 million, and we recorded net unrealized depreciation of investments in the aggregate amount of \$11.5 million.

At March 31, 2009, the fair value of our investment portfolio was less than the cost basis of our portfolio by approximately \$35.0 million, as compared to \$15.2 at March 31, 2008, representing net unrealized depreciation of \$19.8 million for the year. The majority of our unrealized depreciation for the year occurred in our senior syndicated loans, which decreased in value by \$14.9 million during the fiscal year, primarily as a result of the pending consummation of the Syndicated Loan Sales. The most significant losses occurred in Interstate FiberNet, LVI Services, Generac, CRC Health Group, PTS Acquisition Corp., and Network Solutions, all of which were sold subsequent to March 31, 2009. Our Affiliate investments also experienced an overall devaluation, driven primarily by losses on Noble Logistics and on our debt and equity portions of Quench and Danco, respectively. Slightly offsetting this was an appreciation in the value of our equity held in Quench. We valued the debt portion of bundled debt and equity investments in non-controlled companies in accordance with board approved valuation policies, which valued the debt securities through the use of a liquidity waterfall approach. Consistent with our Board of Directors ongoing review and analysis of appropriate valuation policies, and in conjunction with our adoption of ASC 820 on April 1, 2008, our Board of Directors modified our valuation procedures so that the debt portion of bundled investments in non-controlled companies is valued by SPSE, which change had a positive impact on net unrealized appreciation in the amount of approximately \$8.5 million for the fiscal year ended March 31, 2009. Our Control investments, however, performed quite well, appreciating in value by an aggregate of approximately \$5.6 million during the fiscal year. This increase was led by our equity positions in A. Stucki, Chase and Galaxy Tools, as well as an increase in the fair market value of the debt portion of ASH, which previously had no fair value. Countering this appreciation in value was an unrealized loss in the equity of Acme Cryogenics, which depreciated in fair value by approximately \$4.1 million.

Although our investment portfolio had depreciated, our entire portfolio was fair valued at 90% of the cost of the investments as of March 31, 2009. We believe that the depreciation was due primarily to the general instability of the loan markets. The unrealized depreciation of our investments does not have an impact on our current ability to pay distributions to stockholders; however, it may be an indication of future realized losses, which could ultimately reduce our income available for distribution. The Syndicated Loan Sales, for example, resulted in a realized loss of approximately \$34.6 million.

### Net Decrease in Net Assets Resulting from Operations

For the year ended March 31, 2009, we recorded a net decrease in net assets resulting from operations of \$11.4 million as a result of the factors discussed above. Our net decrease in net assets resulting from operations per basic and diluted weighted average common share for the years ended March 31, 2009 and 2008 were \$0.53 and \$0.06, respectively. For the year ended March 31, 2008, we recorded a net decrease in net assets resulting from operations of \$0.9 million. We will continue to incur base management fees, which are likely to increase to the extent our investment portfolio grows, and we may begin to incur incentive fees. The administrative fee payable to our Administrator is also likely to grow during future periods to the extent our average total assets grow in comparison to prior periods and as the expenses incurred by our Administrator to support our operations increase.

# LIQUIDITY AND CAPITAL RESOURCES (dollar amounts in thousands, except per share amounts or unless otherwise indicated)

# **Operating** Activities

At June 30, 2010, we had investments in equity of, loans to, or syndicated participations in, 15 private companies with an aggregate cost basis of approximately \$184.8 million. At June 30, 2009, we had investments in equity of, loans to,

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or syndicated participations in, 17 private companies with an aggregate cost basis of

approximately \$239.0 million. The following table summarizes our total portfolio investment activity during the quarters ended June 30, 2010 and 2009:

|   | Quarter Ended June 30 |            |  |
|---|-----------------------|------------|--|
|   | 2010                  | 2009       |  |
| Beginning investment portfolio, at fair value | \$ 206,858            | \$ 313,930 |  |
| New investments                               | 95                    |            |  |
| Disbursements to existing investments         | 744                   | 650        |  |
| Scheduled principal repayments                | (836)                 | (2,004)    |  |
| Unscheduled principal repayments              | (38,749)              | (4,721)    |  |
| Amortization of premiums and discounts        | (2)                   |            |  |
| Proceeds from sales                           | (21,474)              | (69,222)   |  |
| Net realized gain (loss)                      | 16,976                | (34,605)   |  |
| Net unrealized (depreciation) appreciation(1) | (15,798)              | 22,981     |  |
| Other non-cash activity, net                  | 515                   |            |  |
| Ending investment portfolio, at fair value    | \$ 148,329            | \$ 227,009 |  |

(1) Includes the reversal of unrealized (appreciation) depreciation due to investment exits for the quarters ended June 30, 2010 and 2009 of (\$17.4) and \$34.4 million, respectively.

During the three months ended June 30, 2010, we exited our largest portfolio investment, A. Stucki, for \$52.3 million in total proceeds and a realized gain of \$17.0 million. During the three months ended June 30, 2009, we exited 29 of the 32 senior syndicated loans for aggregate proceeds of approximately \$69.2 million in cash and recorded a realized loss of approximately \$34.6 million. The realized losses are attributable to liquidity needs from the Syndicated Loan Sales associated with the repayment of amounts outstanding under our Prior Credit Facility, which matured in April 2009.

At March 31, 2010, we had investments in equity of, loans to, or syndicated participations in, 16 private companies with an aggregate cost basis of approximately \$227.6 million. At March 31, 2009, we had investments in equity of, loans to or syndicated participations in 46 private companies with an aggregate cost basis of approximately \$348.9 million. The following table summarizes our total portfolio investment activity during the years ended March 31, 2010 and 2009:

|   | Year Ended March 31, |            |  |  |
|---|----------------------|------------|--|--|
|   | 2010                 | 2009       |  |  |
| Beginning investment portfolio at fair value  | \$ 313,930           | \$ 335,604 |  |  |
| New investments                               | 4,788                | 53,002     |  |  |
| Principal repayments                          | (15,534)             | (35,871)   |  |  |
| Proceeds from sales                           | (74,706)             | (13,914)   |  |  |
| Net unrealized appreciation (depreciation)(2) | 14,305               | (19,814)   |  |  |
| Net realized loss                             | (35,923)             | (5,023)    |  |  |
| Amortization of premiums and discounts        | (2)                  | (54)       |  |  |

### Ending investment portfolio at fair value

(2) Includes the reversal of unrealized depreciation due to investment exits for the years ended March 31, 2010 and 2009 of \$35.7 and \$6.1 million, respectively.

During the years ended March 31, 2010 and 2009, the following investment activity occurred during each quarter of the respective fiscal year:

| Quarter Ended  | ,  | Investment<br>Disbursements(1)        |    | Principal<br>Repayments(2)           |    | Proceeds<br>from<br>Sales/Exits(3) |    | Net Loss<br>on Disposal     |  |
|--|----|---------------------------------------|----|--------------------------------------|----|------------------------------------|----|-----------------------------|--|
| June 30, 2009<br>September 30, 2009<br>December 31, 2009<br>March 31, 2010 | \$ | 1,500(a)<br>318<br>595<br>2,375       | \$ | 7,575(a)<br>2,757<br>4,496<br>706    | \$ | 69,222<br>5,484                    | \$ | (34,605)<br>(1,318)         |  |
| Total fiscal year 2010   | \$ | 4,788                                 | \$ | 15,534                               | \$ | 74,706                             | \$ | (35,923)                    |  |
| June 30, 2008<br>September 30, 2008<br>December 31, 2008<br>March 31, 2009 | \$ | 8,980<br>27,632<br>11,043<br>5,347(b) | \$ | 3,493<br>18,841<br>4,469<br>9,068(b) | \$ | 13,227<br>687                      | \$ | (1,718)<br>(2,498)<br>(807) |  |
| Total fiscal year 2009   | \$ | 53,002                                | \$ | 35,871                               | \$ | 13,914                             | \$ | (5,023)                     |  |

- (a) Includes a non-cash transaction whereby a portfolio company, Cavert II Holdings Corp., drew \$850 on its revolving line of credit and immediately used the proceeds to pay down its senior term A and senior term B loans. No cash was disbursed in this transaction, as it was simply a transfer of balance. The \$850 drawn on the credit line was subsequently paid off in full, and the line was sold to a third party for a nominal fee.
- (b) Includes a non-cash assumption of \$3,043 worth of senior notes received from American Greetings Corporation for our agreement to the RPG bankruptcy settlement in which we received the aforementioned notes and \$909 in cash and recognized a loss on the settlement of approximately \$601.
- (1) Investment Disbursements:

|                    | New In    | Total       |    |          |               |          |  |
|--------------------|-----------|-------------|----|----------|---------------|----------|--|
| Quarter Ended      | Companies | Investments | Co | mpanies  | Disbursements |          |  |
| June 30, 2009      | 0         | \$          | \$ | 1,500(a) | \$            | 1,500(a) |  |
| September 30, 2009 | 0         |             |    | 318      |               | 318      |  |
| December 31, 2009  | 0         |             |    | 595      |               | 595      |  |
| March 31, 2010     | 0         |             |    | 2,375    |               | 2,375    |  |
| Total              | 0         | \$          | \$ | 4,788    | \$            | 4,788    |  |

|                    | New In    | ients | E         | rsements to<br>Existing<br>ortfolio | Total   |      |           |
|--------------------|-----------|-------|-----------|-------------------------------------|---------|------|-----------|
| Quarter Ended      | Companies | Inv   | restments | Co                                  | mpanies | Disb | ursements |
| June 30, 2008      | 1(b)      | \$    | 5,753     | \$                                  | 3,227   | \$   | 8,980     |
| September 30, 2008 | 1(c)      |       | 21,410    |                                     | 6,222   |      | 27,632    |
| December 31, 2008  | 1(d)      |       | 10,725    |                                     | 318     |      | 11,043    |
| March 31, 2009     | 1(e)      |       | 3,043(e)  |                                     | 2,304   |      | 5,347(e)  |
| Total              | 4         | \$    | 40,931    | \$                                  | 12,071  | \$   | 53,002    |

# (a) See note (a) in previous table.

### (b) Tread Corporation.

# (c) Galaxy Tool Corporation

# (d) Country Club Enterprises, LLC.

(e) See note (b) in previous table.

### (2) Principal Repayments:

|                    | Unscheduled                          |              |                            |                 |                                  |           |  |
|--------------------|--------------------------------------|--------------|----------------------------|-----------------|----------------------------------|-----------|--|
| Quarter Ended      | Scheduled<br>Principal<br>Repayments |              | Principal<br>Repayments(a) |                 | Total<br>Principal<br>Repayments |           |  |
|                    | Керс                                 | i jii eiites | пери                       | ymenes(u)       | nor                              | /uy mento |  |
| June 30, 2009      | \$                                   | 2,004        | \$                         | 5,571(b)        | \$                               | 7,575     |  |
| September 30, 2009 |                                      | 387          |                            | 2,370(c)        |                                  | 2,757     |  |
| December 31, 2009  |                                      | 396          |                            | <b>4,100(d)</b> |                                  | 4,496     |  |
| March 31, 2010     |                                      | 506          |                            | 200             |                                  | 706       |  |
| Total              | \$                                   | 3,293        | \$                         | 12,241          | \$                               | 15,534    |  |

|  | Unscheduled                          |                                  |    |                                       |                                  |                                   |  |  |
|--|--------------------------------------|----------------------------------|----|---------------------------------------|----------------------------------|-----------------------------------|--|--|
| Quarter Ended  | Scheduled<br>Principal<br>Repayments |                                  |    | rincipal<br>syments(a)                | Total<br>Principal<br>Repayments |                                   |  |  |
| June 30, 2008<br>September 30, 2008<br>December 31, 2008<br>March 31, 2009 | \$                                   | 2,516<br>3,294<br>2,018<br>1,920 | \$ | 977<br>15,547(e)<br>2,451<br>7,148(f) | \$                               | 3,493<br>18,841<br>4,469<br>9,068 |  |  |
| Total  | \$                                   | 9,748                            | \$ | 26,123                                | \$                               | 35,871                            |  |  |

(a) Includes principal repayments due to excess cash flows, covenant trips, exits, refinancing, etc.

- (b) Includes principal payments received in connection with the refinancing of Stucki and Cavert.
- (c) Includes \$2.0 million voluntary prepayment from Cavert on its Senior Term Debt.
- (d) Includes full repayment of Chase line of credit in the amount of \$3.5 million.
- (e) Includes early payoff of Hudson in the amount of \$6.0 million and principal proceeds of \$7.0 million received in connection with the Quench Holdings Corp. restructuring.
- (f) Includes the receipt of approximately \$4.0 million in consideration from the RPG settlement (\$3.1 million in American Greetings Corp. senior notes and \$900 cash), as well as \$996 in unscheduled principal payments from various senior syndicated loans.
- (3) Investment Sales / Exits:

|                                     | Number<br>of<br>Investments          | Proceeds  | Position   | Unamortized      | Net Loss    |
|-------------------------------------|--------------------------------------|-----------|------------|------------------|-------------|
| Quarter Ended                       | Exited                               | Received  | Exited     | Loan<br>Costs(a) | on Exit     |
| June 30, 2009<br>September 30, 2009 | <b>29</b> <sup>(b)</sup><br><b>0</b> | \$ 69,222 | \$ 103,772 | \$ 55            | \$ (34,605) |
| December 31, 2009<br>March 31, 2010 | 1<br>0                               | 5,484(c)  | 6,810(c)   | (8)(c)           | (1,318)(c)  |
| Total                               | 30                                   | \$ 74,706 | \$ 110,582 | \$ 47            | \$ (35,923) |

|  | Number<br>of<br>Investments | Proceeds     | Position              | Unamo<br>Lo: |             | Net Loss                 |
|--|-----------------------------|--------------|-----------------------|--------------|-------------|--------------------------|
| Quarter Ended  | Exited                      | Received     | Exited                | Cost         | s(a)        | on Exit                  |
| June 30, 2008<br>September 30, 2008<br>December 31, 2008 | 6<br>2(e)<br>0              | \$ 13,227(d) | \$ 14,926(d)<br>2,480 | \$           | 19(d)<br>18 | \$ (1,718)(d)<br>(2,498) |
| March 31, 2009   | 2(f)                        | 687          | 1,492                 |              | 2           | (807)                    |
| Total  | 10                          | \$ 13,914    | \$ 18,898             | \$           | 39          | \$ (5,023)               |

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- (a) Includes the balance of premiums, discounts, acquisition costs, and deferred compensation unamortized at time of exit.
- (b) One syndicated loan (Critical Homecare Solutions) was sold in two separate installments.
- (c) Includes the partial sale of Interstate FiberNet, Inc.
- (d) Includes the partial sale of three syndicated loans still held subsequent to June 30, 2008 (CRC Health Group, Graham Packaging and Pinnacle Foods). One syndicated loan (NPC International) was sold in two separate installments.
- (e) Includes the write-off of Lexicon and early payoff of Hudson.
- (f) Includes the write-off of RPG (cost basis in excess of consideration received in settlement) and the sale of Hargray.

Our most recent investment in a new portfolio company occurred in November 2008. In light of current economic conditions, constraints on our ability to access the capital markets and the restraints upon our investing activities required to maintain our RIC status, our near-term strategy will be focused on retaining capital and building the value of our existing portfolio companies. We will also, where prudent and possible, consider the sale of lower-yielding investments. This strategy has resulted, and may continue to result, in significantly reduced investment activity, as our ability to make new investments under these conditions is largely dependent on availability of proceeds from the sale or exit of existing portfolio investments, events which may be beyond our control, and our ability to satisfy the asset diversification test under the Code. As our capital constraints and asset diversification improve, we intend to continue our strategy of making conservative investments in businesses that we believe will weather the current economic conditions and that are likely to produce attractive long-term returns for our stockholders.

The following table summarizes the contractual principal repayment and maturity of our investment portfolio by fiscal year, assuming no voluntary prepayments, at March 31, 2010.

| Fiscal Year Ending March 31,             | A  | Amount  |
|--|----|---------|
| 2011                                     | \$ | 29,280  |
| 2012                                     |    | 50,701  |
| 2013                                     |    | 22,122  |
| 2014                                     |    | 55,817  |
| 2015                                     |    | 21,291  |
| Thereafter                               |    | 3,043   |
| Total Contractual Repayments             | \$ | 182,254 |
| Investment in equity securities          |    | 45,322  |
| Unamortized premiums on debt securities  |    | (9)     |
| Total investments held at March 31, 2010 | \$ | 227,567 |

#### **Operating Activities**

Net cash provided by operating activities for the quarter ended June 30, 2010 was approximately \$46.3 million and consisted primarily of proceeds received from the A. Stucki sale and principal payments received from existing investments, partially offset by the increase in cash due from custodian. Net cash provided by operating activities for the three months ended June 30, 2009 was approximately \$78.9 million and consisted primarily of the proceeds received from the Syndicated Loan Sales and the net loss realized on those sales, and principal payments received from existing investments.

Net cash provided by operating activities for the year ended March 31, 2010 was approximately \$99.3 million and consisted primarily of proceeds received from the Syndicated Loan Sales and the net loss realized on those sales and principal payments received from existing investments, partially offset by the unrealized appreciation experienced throughout our loan portfolio during the year ended March 31, 2010. Net cash provided by operating

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activities for the year ended March 31, 2009 was approximately \$13.6 million and consisted primarily of principal loan repayments, proceeds from the sale of existing portfolio investments, and net unrealized depreciation of our investments. These cash inflows were partially offset by the purchases of two new Control investments, one new Affiliate investment and other disbursements to existing portfolio companies.

For the year ended March 31, 2008, net cash used in operating activities was approximately \$57.4 million and consisted primarily of the purchase of two new Control investments, one new Affiliate investment and other disbursements to existing portfolio companies, partially offset by principal loan repayments, proceeds from sales of portfolio investments and a decrease in the amount due from our custodian.

### **Financing** Activities

Net cash used in financing activities for the quarter ended June 30, 2010 was approximately \$14.7 million, which was primarily a result of net repayments on our line of credit in excess of borrowings by approximately \$11.3 million, in addition to our distributions paid to stockholders of \$2.6 million.

Net cash used in financing activities during the three months ended June 30, 2009 was approximately \$1.6 million, which primarily consisted of net repayments made on the line of credit, in connection with the termination of our prior credit facility, in addition to our distributions paid to stockholders of \$2.6 million, partially offset by proceeds received on the short-term loan from Jefferies.

Net cash used in financing activities for the fiscal year ended March 31, 2010 was approximately \$18.8 million, which was primarily a result of net repayments on our line of credit in excess of borrowings by approximately \$82.5 million, in addition to our distributions paid to stockholders of \$10.6 million. This was partially offset, however, by the proceeds received from borrowings under the short-term loan, as discussed in Note 5, Borrowings Short-term Loan, in the accompanying notes to the consolidated financial statements.

Net cash used in financing activities for the fiscal year ended March 31, 2009 was approximately \$15.7 million, which was primarily a result of repayments on our line of credit in excess of borrowings by approximately \$34.6 million, in addition to our distributions paid to stockholders of \$20.8 million. This was partially offset, however, by the issuance of additional shares through a rights offering that provided net proceeds of \$40.6 million.

Net cash provided by financing activities for the fiscal year ended March 31, 2008 was approximately \$29.0 million, which was primarily a result of borrowings on our line of credit in excess of repayments by approximately \$44.8 million. This was partially offset, however, by distributions paid to our stockholders of \$15.4 million.

### Distributions

To qualify as a RIC and, therefore, avoid corporate level tax on the income we distribute to our stockholders, we are required, under Subchapter M of the Code, to distribute at least 90% of our ordinary income and short-term capital gains to our stockholders on an annual basis. In accordance with these requirements, we declared and paid monthly cash distributions of \$0.04 per common share during each month of the quarter ended June 30, 2010 and the fiscal year ended March 31, 2010. During the fiscal year ended March 31, 2009, we declared and paid monthly cash distributions of \$0.08 per common share for each month. For the year ended March 31, 2010, our distribution payments of approximately \$10.6 million equaled our net investment income of approximately \$10.6 million. We declared these distributions based on our estimates of net investment income for the fiscal year. Additionally, our covenants in our Credit Facility restrict the amount of distributions that we can pay out to be no greater than our net investment income.

### Issuance of Equity

We have filed a registration statement with the SEC, which we refer to as the Registration Statement, of which this prospectus is a part, that permits us to issue, through one or more transactions, up to an aggregate of \$300 million in securities, consisting of common stock, preferred stock, subscription rights, warrants representing rights to purchase shares of our common stock and/or debt securities. As of June 30, 2010, we have incurred approximately \$155 of costs in connection with the Registration Statement.

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We anticipate issuing equity securities to obtain additional capital in the future. However, we cannot determine the terms of any future equity issuances or whether we will be able to issue equity on terms favorable to us, or at all. Additionally, when our common stock is trading below net asset value, we will have regulatory constraints under the 1940 Act on our ability to obtain additional capital in this manner. At June 30, 2010, our stock closed trading at \$5.83, representing a 34.2% discount to our NAV of \$8.86 per share. Generally, the 1940 Act provides that we may not issue stock for a price below NAV per share, without first obtaining the approval of our stockholders and our independent directors or through a rights offering.

We raised additional capital within these regulatory constraints in April 2008 through an offering of transferable subscription rights to purchase additional shares of common stock, which we refer to as the Rights Offering. Pursuant to the Rights Offering, we sold 5,520,033 shares of our common stock at a subscription price of \$7.48 per share, which represented a purchase price equal to 93% of the weighted average closing price of our stock in the last five trading days of the subscription period. Net proceeds of the offering, after offering expenses borne by us, were approximately \$40.6 million and were used to repay outstanding borrowings under our line of credit. Should our common stock continue to trade below its net asset value per share, we may seek to conduct similar offerings in the future in order to raise additional capital, although there can be no assurance that we will be successful in our efforts to raise capital.

### Future Capital Resources

At our 2010 annual stockholders meeting, our stockholders approved a proposal that allows us to sell shares of our common stock at a price below our then current NAV per share should we choose to do so. This proposal is in effect until the one year anniversary of our 2010 annual stockholders meeting, August 5, 2011.

### **Revolving Credit Facility**

On April 14, 2009, we entered into the Credit Facility, providing for a \$50.0 million revolving line of credit arranged by BB&T as administrative agent, replacing Deutsche Bank AG, which served as administrative agent under our prior credit facility. Key Equipment Finance Company Inc. also joined the Credit Facility as a committed lender. In connection with our entry into the Credit Facility, we borrowed \$43.8 million under the Credit Facility to repay in full all amounts outstanding under the Prior Credit Facility.

On April 13, 2010, we renewed the Credit Facility through Business Investment, by entering into a third amended and restated credit agreement providing for a \$50.0 million, two-year revolving line of credit. The Credit Facility s maturity date is April 13, 2012, and if it is not renewed or extended by then, all unpaid principal and interest will be due and payable on or before April 13, 2013. Advances under the Credit Facility were modified to generally bear interest at the 30-day LIBOR (subject to a minimum rate of 2%), plus 4.5% per annum, with a commitment fee of 0.50% per annum on undrawn amounts when advances outstanding are above 50% of the commitment and 1% on undrawn amounts if the advances outstanding are below 50% of the commitment. In connection with the Credit Facility renewal, we paid an upfront fee of 1%. As of June 30, 2010, we had approximately \$16.5 million of principal outstanding with approximately \$13.3 million of availability under the Credit Facility.

The Credit Facility contains covenants that require Business Investment to maintain its status as a separate legal entity; prohibit certain significant corporate transactions (such as mergers, consolidations, liquidations or dissolutions); and restrict material changes to our credit and collection policies without lenders consent. The facility also limits payments as distributions to the aggregate net investment income for each of the twelve months ended March 31, 2011 and 2012. We are also subject to certain limitations on the type of loan investments we can make, including restrictions on geographic concentrations, sector concentrations, loan size, dividend payout, payment

frequency and status, average life and lien property.

The Credit Facility also requires us to comply with other financial and operational covenants, which obligate us to, among other things, maintain certain financial ratios, including asset and interest coverage, a minimum net worth, and a minimum number of obligors required in the borrowing base of the credit agreement. Additionally, we are subject to a performance guaranty that requires us to maintain a (i) minimum net worth of \$155.0 million plus 50% of all equity and subordinated debt raised after April 13, 2010, (ii) asset coverage with respect to senior

securities representing indebtedness of at least 200%, in accordance with Section 18 of the 1940 Act, and (iii) our status as a BDC under the 1940 Act and as a RIC under the Code. As of June 30, 2010, we were in compliance with all covenants.

During May 2009, we cancelled our interest rate cap agreement with Deutsche Bank AG and entered into a new interest rate cap agreement for a notional amount of \$45.0 million that will effectively limit the interest rate on a portion of the borrowings under the Credit Facility. We incurred a premium fee of approximately \$39 in conjunction with this agreement.

In April 2010, we entered into a forward interest rate cap agreement, effective May 2011 and expiring in May 2012, for a notional amount of \$45.0 million that will effectively limit the interest rate on a portion of the borrowings under the line of credit pursuant to the terms of the Credit Facility. We incurred a premium fee of approximately \$41 in conjunction with this agreement.

The administrative agent also requires that any interest or principal payments on pledged loans be remitted directly by the borrower into a lockbox account, with The Bank of New York Mellon Trust Company, N.A. as custodian. BB&T is also the trustee of the account and once a month remits the collected funds to us. At July 30, 2010, the amount due from the custodian was approximately \$262.

The Adviser services the loans pledged under the Credit Facility. As a condition to this servicing arrangement, we executed a performance guaranty whereby the Adviser guaranteed it would comply with all of its obligations under the Credit Facility. As of July 30, 2010, we were in compliance with the covenants under the performance guaranty.

Our continued compliance with these covenants, however, depends on many factors, some of which are beyond our control. In particular, depreciation in the valuation of our assets, which is subject to changing market conditions that are presently very volatile, affects our ability to comply with these covenants. Even though during the quarter ended June 30, 2010 net unrealized depreciation and net realized gains on our investments was a positive \$1.2 million, our entire portfolio was fair valued at 80.2% of cost as of June 30, 2010. Given the unstable capital markets, net unrealized depreciation in our portfolio may return in future periods and threaten our ability to comply with the covenants under our Credit Facility. Accordingly, there are no assurances that we will be able to continue to comply with these covenants. Failure to comply with these covenants would result in a default, which, if we are unable to obtain a waiver from the lenders, could accelerate our repayment obligations under the Credit Facility and thereby have a material adverse impact on our liquidity, financial condition, results of operations and ability to pay distributions to our stockholders, as more fully described below.

The Credit Facility matures on April 13, 2012, and, if the facility is not renewed or extended by this date, all unpaid principal and interest will be due and payable on or before April 13, 2013. There can be no guarantee that we will be able to renew, extend or replace the Credit Facility on terms that are favorable to us, or at all. Our ability to obtain replacement financing will be constrained by then current economic conditions affecting the credit markets. If we are not able to renew, extend or refinance the Credit Facility, this would likely have a material adverse effect on our liquidity and ability to fund new investments or pay distributions to our stockholders. Our inability to pay distributions could result in our failing to qualify as a RIC. Consequently, any income or gains could become taxable at corporate rates. If we are unable to secure replacement financing, we may be forced to sell certain assets on disadvantageous terms, which may result in realized losses, such as those recorded in connection with the Syndicated Loan Sales, which resulted in a realized loss of approximately \$34.6 million during the quarter ended June 30, 2009. Such realized losses could materially exceed the amount of any unrealized depreciation on these assets as of our most recent balance sheet date, which would have a material adverse effect on our results of operations. In addition to selling assets, or as an alternative, we may issue equity in order to repay amounts outstanding under the Credit Facility. Based on the recent trading prices of our stock, such an equity offering may have a substantial dilutive impact on our existing

stockholders interest in our earnings and assets and voting interest in us.

### Short-Term Note

For each of June 30, 2009, September 30, 2009, December 31, 2009, March 31, 2010 and June 30, 2010, which we refer to as the Measurements Dates, we satisfied the 50% threshold through the purchase of short-term qualified securities, which was funded primarily through a short-term loan agreement. Subsequent to the Measurement Dates, the short-term qualified securities matured and we repaid the short-term loan, at which time we again fell below the 50% threshold. Therefore, for the quarter ended June 30, 2010, we purchased \$85.0 million of short-term United States Treasury securities through Jefferies. The securities were purchased with \$10.0 million in funds drawn on the Credit Facility and the proceeds from a \$75.0 million short-term loan from Jefferies, with an effective annual interest rate of approximately 0.71%. On July 1, 2010, when the securities matured, we repaid the \$75.0 million loan from Jefferies in full, and, on July 2, 2010, we repaid the \$10.0 million drawn on the Credit Facility for the transaction.

### Contractual Obligations and Off-Balance Sheet Arrangements

We were not a party to any signed term sheets for potential investments as of June 30, 2010. However, we have certain lines of credit with our portfolio companies that have not been fully drawn. Since these lines of credit have expiration dates and we expect many will never be fully drawn, the total line of credit commitment amounts do not necessarily represent future cash requirements. We estimate the fair value of these unused line of credit commitments as of June 30, 2010 and March 31, 2010 to be nominal.

In October 2008, we executed a guaranty of a vehicle finance facility agreement, which we refer to as the Finance Facility, between Ford Motor Credit Company and ASH. The Finance Facility provides ASH with a line of credit of up to \$250 for component Ford parts used by ASH to build truck bodies under a separate contract. Title and ownership of the parts is retained by Ford. The guaranty of the Finance Facility will expire upon termination of the separate parts supply contract with Ford or upon our replacement as guarantor. The Finance Facility is secured by all of the assets of Business Investment. As of June 30, 2010, we have not been required to make any payments on the guaranty of the Finance Facility, and we consider the credit risk to be remote and the fair value of the guaranty to be minimal.

In February 2010, we executed a guaranty of a wholesale financing facility agreement, which we refer to as the Floor Plan Facility between Agricredit Acceptance, LLC, or Agricredit, and Country Club Enterprise, LLC, or CCE. The Floor Plan Facility provides CCE with financing of up to \$2.0 million to bridge the time and cash flow gap between the order and delivery of golf cars to customers. The guaranty will expire in February 2011 unless it is renewed by us, CCE and Agricredit. In connection with this guaranty, we received a premium of \$84 from CCE, which approximates fair value. As of June 30, 2010, we have not been required to make any payments on the guaranty of the Floor Plan Facility, and we consider the credit risk to be remote and the fair value of the guaranty to be minimal.

In April 2010, we executed a guaranty of vendor recourse for up to \$1.8 million in individual customer transactions, which we refer to as the Recourse Facility, between Wells Fargo Financial Leasing, Inc. and CCE. The Recourse Facility provides CCE with the ability to provide vendor recourse up to a limit of \$1.8 million of transactions with long-time customers who lack the financial history to qualify for third party financing. In connection with this guaranty, we received a premium of \$73 from CCE, which approximates fair value. As of June 30, 2010, we have not been required to make any payments on the guaranty of the Recourse Facility, and we consider the credit risk to be remote and the fair value of the guaranty to be minimal.

In accordance with GAAP, the unused portions of these commitments are not recorded on the accompanying condensed consolidated balance sheets. The following table summarizes the nominal dollar balance of unused line of credit commitments and guarantees as of June 30, 2010 and March 31, 2010:

|                                      |    | June 30,<br>2010     | March 31,<br>2010    |
|--------------------------------------|----|----------------------|----------------------|
| Unused lines of credit<br>Guarantees |    | \$<br>1,963<br>4,001 | \$<br>1,814<br>2,250 |
|                                      | 63 |                      |                      |

The following table shows our contractual obligations as of June 30, 2010:

|  | Payments Due by Period |              |       |       |                     |  |  |
|--|------------------------|--------------|-------|-------|---------------------|--|--|
|  | Less                   |              |       | After |                     |  |  |
|  | than                   | 1-3          | 4-5   | 5     |                     |  |  |
| Contractual Obligations(1)                                     | 1 Year                 | Years        | Years | Years | Total               |  |  |
| Borrowings:<br>Short-term loan(2)<br>Line of $credit^{(2)(3)}$ | \$ 75,000              | \$<br>16,500 | \$    | \$    | \$ 75,000<br>16,500 |  |  |
| Total borrowings   | \$ 75,000              | \$ 16,500    | \$    | \$    | \$ 91,500           |  |  |

(1) Excludes the unused commitments to extend credit to our customers of \$2.0 million, as discussed above.

- (2) On July 2, 2010, we repaid the entire short-term loan and line of credit.
- (3) Borrowings under the Credit Facility are listed, at fair value, based on the contractual maturity due to the revolving nature of the facility.

#### Quantitative and Qualitative Disclosures About Market Risk

Market risk includes risks that arise from changes in interest rates, foreign currency exchange rates, commodity prices, equity prices and other market changes that affect market sensitive instruments. The primary risk we believe we are exposed to is interest rate risk. While we expect that ultimately approximately 20% of the loans in our portfolio will be made at fixed rates, with approximately 80% made at variable rates or variables rates with a floor mechanism, all of our variable-rate loans have rates associated with either the current LIBOR or Prime Rate. At June 30, 2010, our portfolio, at cost, consisted of the following breakdown in relation to all outstanding debt:

| Variable rates              | 2.9%   |
|-----------------------------|--------|
| Variable rates with a floor | 56.0   |
| Fixed rates                 | 41.1   |
| Total                       | 100.0% |

The United States is beginning to recover from the recession that largely began in late 2007. Despite signs of economic improvement, however, unstable economic conditions could adversely affect the financial position and results of operations of certain of the middle-market companies in our portfolio, which ultimately could lead to difficulty in meeting debt service requirements and an increase in defaults. During the year ended March 31, 2010, we experienced write-downs across our portfolio, most of which were due to reductions in comparable multiples and market pricing and to a lesser extent reductions in the performance of certain portfolio companies used to estimate the fair value of our investments. There can be no assurance that the performance of our portfolio companies will not be further impacted by economic conditions, which could have a negative impact on our future results.

In April 2009, we entered into a revolving line of credit with BB&T for up to \$50.0 million. Subsequently, we renewed the facility in April 2010 for an additional two years. Advances under the line of credit will generally bear interest at the 30-day LIBOR rate (subject to a minimum rate of 2%), plus 4.5% per annum, with a commitment fee of 0.50% per annum on undrawn amounts when advances outstanding are above 50% of the commitment and will be 1% on undrawn amounts if the advances outstanding are below 50% of the commitment. In connection with the facility, we paid an upfront fee of 1%.

In May 2009, we entered into an interest rate cap agreement in connection with our line of credit. We purchased this interest rate cap agreement, which expires in May 2011 and has a notional amount of \$45.0 million, for a one-time, up-front payment of \$39. Additionally, in April 2010, we entered into a forward interest rate cap agreement, effective May 2011 and expiring in May 2012, in connection with our April 2010 renewal of the line of credit. We paid a one-time, up-front fee of \$41 for the forward interest rate cap agreement which has a notional amount of \$45.0 million. Collectively, we have an interest rate cap agreement in place continuously through May 2012.

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In April 2010, we entered into a forward interest rate cap agreement, effective May 2011 and expiring in May 2012, for a notional amount of \$45.0 million that will effectively limit the interest rate on a portion of the borrowings under the line of credit pursuant to the terms of the Credit Facility. We incurred a premium fee of approximately \$41 in conjunction with this agreement.

The interest rate cap agreement and the forward interest rate cap agreement entitle us to receive payments, if any, equal to the amount by which interest payments on the current notional amount at the one month LIBOR exceed the payments on the current notional amount at 6.5% and 6%, respectively. These agreements effectively cap our interest payments on our line of credit borrowings, up to the notional amount of the interest rate cap over the next two years. This mitigates our exposure to increases in interest rates on our borrowings on our line of credit, which are at variable rates. At March 31, 2010, the interest rate cap agreement had a nominal fair market value.

To illustrate the potential impact of changes in interest rates on our net increase in net assets resulting from operations, we have performed the following analysis, which assumes that our balance sheet remains constant and no further actions beyond the interest rate cap agreement are taken to alter our existing interest rate sensitivity (dollars in thousands).

| Basis Point Change(a)   | Increase in<br>Interest<br>Income |                   |    | crease in<br>nterest<br>xpense | Net Increase in<br>Net Assets<br>Resulting<br>from Operations |                   |  |
|---|-----------------------------------|-------------------|----|--------------------------------|---|-------------------|--|
| Up 300 basis points<br>Up 200 basis points<br>Up 100 basis points | \$                                | 719<br>468<br>234 | \$ | 111<br>22<br>0                 | \$  | 608<br>446<br>234 |  |

(a) As of March 31, 2010, our effective average LIBOR was 0.25%; thus, a 100 basis point decrease could not occur.

Although management believes that this analysis is indicative of our existing interest rate sensitivity, it does not adjust for potential changes in credit quality, size and composition of our loan portfolio on the balance sheet and other business developments that could affect net increase in net assets resulting from operations. Accordingly, no assurances can be given that actual results would not differ materially from the results under this hypothetical analysis.

We may also experience risk associated with investing in securities of companies with foreign operations. We currently do not anticipate investing in debt or equity of foreign companies, but some potential portfolio companies may have operations located outside the United States. These risks include, but are not limited to, fluctuations in foreign currency exchange rates, imposition of foreign taxes, changes in exportation regulations and political and social instability.

### SALES OF COMMON STOCK BELOW NET ASSET VALUE

At our 2010 annual stockholders meeting, our stockholders approved our ability to sell or otherwise issue shares of our common stock at a price below the then current net asset value, or NAV, per share during a period beginning on August 5, 2009, which we refer to as the Stockholder Approval, and expiring on the first anniversary of the date of the

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2010 annual stockholders meeting. In order to sell shares of common stock pursuant to this authorization, no further authorization from our stockholders will be solicited but a majority of our directors who have no financial interest in the sale and a majority of our independent directors must (i) find that the sale is in our best interests and in the best interests of our stockholders and (ii) in consultation with any underwriter or underwriters of the offering, make a good faith determination as of a time either immediately prior to the first solicitation by us or on our behalf of firm commitments to purchase such shares of common stock, or immediately prior to the issuance of such common stock, that the price at which such shares of common stock are to be sold is not less than a price which closely approximates the market value of those shares of common stock, less any distributing commission or discount.

Any offering of common stock below its NAV per share will be designed to raise capital for investment in accordance with our investment objectives.

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In making a determination that an offering of common stock below its NAV per share is in our and our stockholders best interests, our board of directors will consider a variety of factors including, but not limited to:

the effect that an offering below NAV per share would have on our stockholders, including the potential dilution they would experience as a result of the offering;

the amount per share by which the offering price per share and the net proceeds per share are less than our most recently determined NAV per share;

the relationship of recent market prices of par common stock to NAV per share and the potential impact of the offering on the market price per share of our common stock;

whether the estimated offering price would closely approximate the market value of shares of our common stock;

the potential market impact of being able to raise capital during the current financial market difficulties;

the nature of any new investors anticipated to acquire shares of our common stock in the offering;

the anticipated rate of return on and quality, type and availability of investments; and

the leverage available to us.

Our board of directors will also consider the fact that sales of shares of common stock at a discount will benefit our Adviser as our Adviser will earn additional investment management fees on the proceeds of such offerings, as it would from the offering of any other securities of the Company or from the offering of common stock at a premium to NAV per share.

We will not sell shares of our common stock under this prospectus or an accompanying prospectus supplement pursuant to the Stockholder Approval without first filing a post-effective amendment to the registration statement if the cumulative dilution to the Company s NAV per share from offerings under the registration statement exceeds 15%. This would be measured separately for each offering pursuant to the registration statement by calculating the percentage dilution or accretion to aggregate NAV from that offering and then summing the percentage from each offering. For example, if our most recently determined NAV per share at the time of the first offering is \$10.00 and we have 140 million shares outstanding, the sale of 35 million shares at net proceeds to us of \$5.00 per share (a 50% discount) would produce dilution of 10%. If we subsequently determined that our NAV per share increased to \$11.00 on the then 175 million shares outstanding and then made an additional offering, we could, for example, sell approximately an additional 43.75 million shares at net proceeds to us of \$8.25 per share, which would produce dilution of 5%, before we would reach the aggregate 15% limit. If we file a new post-effective amendment, the threshold would reset.

Sales by us of our common stock at a discount from NAV per share pose potential risks for our existing stockholders whether or not they participate in the offering, as well as for new investors who participate in the offering. Any sale of common stock at a price below NAV per share would result in an immediate dilution to existing common stockholders who do not participate in such sale on at least a pro-rata basis. See Risk Factors-Risks Related to an Investment in Our Common Stock.

The following three headings and accompanying tables explain and provide hypothetical examples on the impact of an offering of our common stock at a price less than NAV per share on three different types of investors:

existing stockholders who do not purchase any shares in the offering;

existing stockholders who purchase a relative small amount of shares in the offering or a relatively large amount of shares in the offering; and

new investors who become stockholders by purchasing shares in the offering.

### Impact on Existing Stockholders who do not Participate in the Offering

Our existing stockholders who do not participate in an offering below NAV per share or who do not buy additional shares in the secondary market at the same or lower price we obtain in the offering (after expenses and commissions) face the greatest potential risks. These stockholders will experience an immediate decrease (often called dilution) in the NAV

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of the shares they hold and their NAV per share. These stockholders will also experience a disproportionately greater decrease in their participation in our earnings and assets and their voting power than the increase we will experience in our assets, potential earning power and voting interests due to the offering. These stockholders may also experience a decline in the market price of their shares, which often reflects to some degree announced or potential increases and decreases in NAV per share. This decrease could be more pronounced as the size of the offering and level of discounts increase. Further, if current stockholders do not purchase any shares to maintain their percentage interest, regardless of whether such offering is above or below the then current NAV, their voting power will be diluted.

The following table illustrates the level of NAV dilution that would be experienced by a nonparticipating stockholder in three different hypothetical offerings of different sizes and levels of discount from NAV per share, although it is not possible to predict the level of market price decline that may occur. Actual sales prices and discounts may differ from the presentation below.

The examples assume that we have 1,000,000 common shares outstanding, \$15,000,000 in total assets and \$5,000,000 in total liabilities. The current NAV and NAV per share are thus \$10,000,000 and \$10.00. The table illustrates the dilutive effect on a nonparticipating stockholder of (1) an offering of 50,000 shares (5% of the outstanding shares) at \$9.50 per share after offering expenses and commission (a 5% discount from NAV), (2) an offering of 100,000 shares (10% of the outstanding shares) at \$9.00 per share after offering expenses and commissions (a 10% discount from NAV) and (3) an offering of 200,000 shares (20% of the outstanding shares) at \$8.00 per share after offering expenses and commissions (a 20% discount from NAV). The prospectus supplement pursuant to which any discounted offering is made will include a chart based on the actual number of shares of common stock in such offering and the actual discount to the most recently determined NAV.

|  |          | Example 1<br>5% Offering at 5%<br>Discount |          |           | Example 2<br>10% Offering at 10%<br>Discount |          |           |         | Example 3<br>20% Offering at 20%<br>Discount |           |          |
|--|----------|--|----------|-----------|--|----------|-----------|---------|--|-----------|----------|
|  |          | rior to Sale                               | ł        | Following | %  | I        | Following | %       | ]  | Following | %        |
|  | B        | Below NAV                                  |          | Sale      | Change                                       |          | Sale      | Change  |  | Sale      | Change   |
| <b>Offering Price</b>                                  |          |  |          |           |  |          |           |         |  |           |          |
| Price per Share to Public<br>Net Proceeds per Share to |          |  | \$       | 10.00     |  | \$       | 9.47      |         | \$   | 8.42      |          |
| lssuer   |          |  | \$       | 9.50      |  | \$       | 9.00      |         | \$   | 8.00      |          |
| Decrease to NAV  |          |  |          |           |  |          |           |         |  |           |          |
| Total Shares Outstanding                               |          | 1,000,000                                  |          | 1,050,000 | 5.00%  | 1        | 1,100,000 | 10.00%  |  | 1,200,000 | 20.00%   |
| NAV per Share  | \$       | 10.00                                      | \$       | 9.98      | (0.20)%                                      | \$       | 9.91      | (0.90)% | \$   | 9.67      | (3.33)%  |
| Dilution to Stockholder                                |          |  |          |           |  |          |           |         |  |           |          |
| Shares Held by   |          |  |          |           |  |          |           |         |  |           |          |
| Stockholder  |          | 10,000                                     |          | 10,000    |  |          | 10,000    |         |  | 10,000    |          |
| Percentage Held by                                     |          |  |          |           |  |          |           |         |  |           |          |
| Stockholder  |          | 1.0%                                       |          | 0.95%     | (4.76)%                                      |          | 0.91%     | (9.09)% |  | 0.83%     | (16.67)% |
| <b>Fotal Asset Values</b>                              |          |  |          |           |  |          |           |         |  |           |          |
| Total NAV Held by                                      |          |  |          |           |  |          |           |         |  |           |          |
| Stockholder  | \$       | 100,000                                    | \$       | 99,800    | (0.20)%                                      | \$       | 99,100    | (0.90)% | \$   | 96,700    | (3.33)%  |
| Total Investment by                                    |          |  |          |           |  |          |           |         |  |           |          |
| Stockholder (Assumed to                                | <i>•</i> | 100.000                                    | <b>.</b> | 100.000   |  | <b>.</b> | 100.000   |         | <b>.</b>                                     | 100.000   |          |
| be \$10.00 per Share)                                  | \$       | 100,000                                    | \$       | 100,000   |  | \$       | 100,000   |         | \$   | 100,000   |          |
|  |          |  | \$       | (200)     |  | \$       | (900)     |         | \$   | (3,300)   |          |

| Total Dilution to<br>Stockholder (Total NAV<br>Less Total Investment) |             |    |        |         |              |          |              |           |
|---|-------------|----|--------|---------|--------------|----------|--------------|-----------|
| Per Share Amounts   |             |    |        |         |              |          |              | ľ         |
| NAV Per Share Held by   |             |    |        |         |              |          |              |           |
| Stockholder   |             | \$ | 9.98   |         | \$<br>9.91   |          | \$<br>9.67   | 1         |
| Investment per Share  |             | -  |        |         |              |          |              | ľ         |
| Held by Stockholder   |             |    |        |         |              |          |              | ľ         |
| (Assumed to be \$10.00  |             |    |        |         |              |          |              | ľ         |
| per Share on Shares Held  |             |    |        |         |              |          |              | ľ         |
| prior to Sale)  | \$<br>10.00 | \$ | 10.00  |         | \$<br>10.00  |          | \$<br>10.00  | ľ         |
| Dilution per Share Held   |             |    |        |         |              |          |              | ľ         |
| by Stockholder (NAV per   |             |    |        |         |              |          |              | ľ         |
| Share Less Investment per   |             |    |        |         |              |          |              |           |
| Share)  |             | \$ | (0.02) |         | \$<br>(0.09) |          | \$<br>(0.33) |           |
| Percentage Dilution to  |             |    |        |         |              |          |              | ŗ         |
| Stockholder (Dilution per   |             |    |        |         |              |          |              |           |
| Share Divided by  |             |    |        |         |              | (0.00) M |              | (2.22) 97 |
| Investment per Share)   |             |    |        | (0.20)% |              | (0.90)%  |              | (3.33)%   |
|   |             |    |        | 67      |              |          |              |           |

### Impact on Existing Stockholders who do Participate in the Offering

Our existing stockholders who participate in an offering below NAV per share or who buy additional shares in the secondary market at the same or lower price as we obtain in the offering (after expenses and commissions) will experience the same types of NAV dilution as the nonparticipating stockholders, albeit at a lower level, to the extent they purchase less than the same percentage of the discounted offering as their interest in our shares immediately prior to the offering. The level of NAV dilution will decrease as the number of shares such stockholders purchase increases. Existing stockholders who buy more than such percentage will experience NAV dilution but will, in contrast to existing stockholders who purchase less than their proportionate share of the offering, experience an increase (often called accretion) in NAV per share over their investment per share and will also experience a disproportionately greater increase in their participation in our earnings and assets and their voting power than our increase in assets, potential earning power and voting interests due to the offering. The level of accretion will increase as the excess number of shares such stockholder purchases increases. Even a stockholder who over-participates will, however, be subject to the risk that we may make additional discounted offerings in which such stockholder does not participate, in which case such a stockholder will experience NAV dilution as described above in such subsequent offerings. These stockholders may also experience a decline in the market price of their shares, which often reflects to some degree announced or potential increases and decreases in NAV per share. This decrease could be more pronounced as the size of the offering and level of discount to NAV increases.

The following chart illustrates the level of dilution and accretion in the hypothetical 20% discount offering from the prior chart for a stockholder that acquires shares equal to (1) 50% of its proportionate share of the offering (i.e., 1,000 shares, which is 0.50% of the offering 200,000 shares rather than its 1% proportionate share) and (2) 150% of such percentage (i.e., 3,000 shares, which is 1.50% of an offering of 200,000 shares rather than its 1% proportionate share) and (2) not share). The prospectus supplement pursuant to which any discounted offering is made will include a chart for this example based on the actual number of shares in such offering and the actual discount from the most recently determined NAV per share. It is not possible to predict the level of market price decline that may occur.

|  |   | 50% Partic   | 150% Participation           |  |                            |  |  |
|--|---|--|------------------------------|--|----------------------------|--|--|
|  | Prior to Sale   | Following  | %                            | Following  | %                          |  |  |
|  | Below NAV   | Sale   | Change                       | Sale   | Change                     |  |  |
| Offering Price   |   |  |                              |  |                            |  |  |
|  |   | \$ 8.42  |                              | \$ 8.42  |                            |  |  |
|  | Issuer  | \$ 8.00  |                              | \$ 8.00  |                            |  |  |
| Increases in Shares and  |   |  |                              |  |                            |  |  |
| Decrease to NAV  |   |  |                              |  |                            |  |  |
| Total Shares Outstanding   | 1,000,000   | 1,200,000  | 20.00%                       | 1,200,000  | 20.00%                     |  |  |
| NAV per Share  | \$ 10.00  | \$ 9.67  | (3.33)%                      | \$ 9.67  | (3.33)%                    |  |  |
| Dilution/Accretion to  |   |  |                              |  |                            |  |  |
| Stockholder  |   |  |                              |  |                            |  |  |
| Shares Held by Stockholder   | er 10,000   | 11,000   | 10.00%                       | 13,000   | 30.00%                     |  |  |
| Percentage Held by Stockholder   | holder 1.0%   | 0.92%  | (8.33)%                      | 1.08%  | 8.33%                      |  |  |
| <b>Total Asset Values</b>  |   |  |                              |  |                            |  |  |
| Total NAV Held by Stockholder  | tholder \$ 100,000  | \$ 106,333   | 6.33%                        | \$ 125,667   | 25.67%                     |  |  |
| Total Investment by Stockholder  | cholder   |  |                              |  |                            |  |  |
| (Assumed to be \$10.00 per Share   | er Share  |  |                              |  |                            |  |  |
| on Shares Held prior to Sale)  | ale) \$ 100,000   | \$ 108,420   |                              | \$ 125,260   |                            |  |  |
|  |   | (2,087)  |                              | \$ 407   |                            |  |  |
| Decrease to NAV<br>Total Shares Outstanding<br>NAV per Share<br>Dilution/Accretion to<br>Stockholder<br>Shares Held by Stockholder<br>Percentage Held by Stockholder<br>Total Asset Values<br>Total NAV Held by Stockholder<br>Total Investment by Stockholder<br>(Assumed to be \$10.00 per Share | 1,000,000<br>\$ 10.00<br>er 10,000<br>holder 1.0%<br>cholder \$ 100,000<br>cholder sr Share | \$ 8.00<br>1,200,000<br>\$ 9.67<br>11,000<br>0.92%<br>\$ 106,333<br>\$ 108,420 | (3.33)%<br>10.00%<br>(8.33)% | \$ 8.00<br>1,200,000<br>\$ 9.67<br>13,000<br>1.08%<br>\$ 125,667<br>\$ 125,260 | (3.33)%<br>30.00%<br>8.33% |  |  |

| Total Dilution/Accretion to<br>Stockholder (Total NAV Less<br>Total Investment)<br><b>Per Share Amounts</b> |             |    |        |          |            |         |
|---|-------------|----|--------|----------|------------|---------|
| NAV Per Share Held by   |             |    |        |          |            |         |
| Stockholder   |             | \$ | 9.67   |          | \$<br>9.67 |         |
| Investment per Share Held by  |             |    |        |          |            |         |
| Stockholder (Assumed to be  |             |    |        |          |            |         |
| \$10.00 per Share on Shares Held  |             |    |        |          |            |         |
| prior to Sale)  | \$<br>10.00 | \$ | 9.86   | (1.44)%  | \$<br>9.64 | (3.65)% |
| Dilution/Accretion per Share  |             |    |        |          |            |         |
| Held by Stockholder (NAV per  |             |    |        |          |            |         |
| Share Less Investment per Share)  |             | \$ | (0.19) |          | \$<br>0.03 |         |
| Percentage Dilution/Accretion to  |             |    |        |          |            |         |
| Stockholder (Dilution/Accretion   |             |    |        |          |            |         |
| per Share Divided by Investment   |             |    |        | (1.00) 6 |            | 0.00%   |
| per Share)  |             |    |        | (1.92)%  |            | 0.32%   |
|   |             | 68 |        |          |            |         |

### **Impact on New Investors**

Investors who are not currently stockholders, but who participate in an offering below NAV and whose investment per share is greater than the resulting NAV per share (due to selling compensation and expenses paid by us) will experience an immediate decrease, albeit small, in the NAV of their shares and their NAV per share compared to the price they pay for their shares. Investors who are not currently stockholders and who participate in an offering below NAV per share and whose investment per share is also less than the resulting NAV per share due to selling compensation and expenses paid by the issuer being significantly less than the discount per share will experience an immediate increase in the NAV of their shares and their NAV per share compared to the price they pay for their shares. These investors will experience a disproportionately greater participation in our earnings and assets and their voting power than our increase in assets, potential earning power and voting interests. These investors will, however, be subject to the risk that we may make additional discounted offerings in which such new stockholder does not participate, in which case such new stockholder will experience dilution as described above in such subsequent offerings. These investors may also experience a decline in the market price of their shares, which often reflects to some degree announced or potential increases and decreases in NAV per share. This decrease could be more pronounced as the size of the offering and level of discounts increases.

The following chart illustrates the level of dilution or accretion for new investors that would be experienced by a new investor in the same 5%, 10% and 20% discounted offerings as described in the first chart above. The illustration is for a new investor who purchases the same percentage (1%) of the shares in the offering as the stockholder in the prior examples held immediately prior to the offering, The prospectus supplement pursuant to which any discounted offering is made will include a chart for this example based on the actual number of shares in such offering and the actual discount from the most recently determined NAV per share. It is not possible to predict the level of market price decline that may occur.

|  | Prior to Sale<br>Below NAV |           | Example 1<br>5% Offering at 5%<br>Discount |          |         |    | Examp<br>0% Offerin<br>Discou | g at 10% | Example 3<br>20% Offering at 20%<br>Discount |          |         |  |                   |  |             |                   |  |             |                   |
|--|----------------------------|-----------|--|----------|---------|----|-------------------------------|----------|--|----------|---------|--|-------------------|--|-------------|-------------------|--|-------------|-------------------|
|  |                            |           |  |          |         |    |                               |          |  |          |         |  | Following<br>Sale |  | %<br>Change | Following<br>Sale |  | %<br>Change | Following<br>Sale |
| Offering Price   |                            |           |  |          |         |    |                               |          |  |          |         |  |                   |  |             |                   |  |             |                   |
| Price per Share to Public<br>Net Proceeds per Share to |                            |           | \$   | 10.00    |         | \$ | 9.47                          |          | \$   | 8.42     |         |  |                   |  |             |                   |  |             |                   |
| Issuer   |                            |           | \$   | 9.50     |         | \$ | 9.00                          |          | \$   | 8.00     |         |  |                   |  |             |                   |  |             |                   |
| Decrease to NAV  |                            |           |  |          |         |    |                               |          |  |          |         |  |                   |  |             |                   |  |             |                   |
| Total Shares Outstanding                               |                            | 1,000,000 | 1  | ,050,000 | 5.00%   | 1, | ,100,000                      | 10.00%   | 1  | ,200,000 | 20.00%  |  |                   |  |             |                   |  |             |                   |
| NAV per Share  | \$                         | 10.00     | \$   | 9.98     | (0.20)% | \$ | 9.91                          | (0.90)%  | \$   | 9.67     | (3.33)% |  |                   |  |             |                   |  |             |                   |
| Dilution/Accretion to                                  |                            |           |  |          |         |    |                               |          |  |          |         |  |                   |  |             |                   |  |             |                   |
| Stockholder  |                            |           |  |          |         |    |                               |          |  |          |         |  |                   |  |             |                   |  |             |                   |
| Shares Held by   |                            |           |  |          |         |    |                               |          |  |          |         |  |                   |  |             |                   |  |             |                   |
| Stockholder  |                            |           |  | 500      |         |    | 1,000                         |          |  | 2,000    |         |  |                   |  |             |                   |  |             |                   |
| Percentage Held by                                     |                            | 0.0~      |  | 0.05~    |         |    | 0.00%                         |          |  | 0.45%    |         |  |                   |  |             |                   |  |             |                   |
| Stockholder  |                            | 0.0%      |  | 0.05%    |         |    | 0.09%                         |          |  | 0.17%    |         |  |                   |  |             |                   |  |             |                   |
| Total Asset Values                                     |                            |           |  |          |         |    |                               |          |  |          |         |  |                   |  |             |                   |  |             |                   |
| Total NAV Held by                                      |                            |           | ¢  | 1 000    |         | ¢  | 0.010                         |          | ¢  | 10.240   |         |  |                   |  |             |                   |  |             |                   |
| Stockholder  |                            |           | \$   | 4,990    |         | \$ | 9,910                         |          | \$   | 19,340   |         |  |                   |  |             |                   |  |             |                   |
|  |                            |           | \$   | 5,000    |         | \$ | 9,470                         |          | \$   | 16,840   |         |  |                   |  |             |                   |  |             |                   |

| Total Investment by       |              |         |            |       |             |        |
|---------------------------|--------------|---------|------------|-------|-------------|--------|
| Stockholder               |              |         |            |       |             |        |
| Total Dilution/Accretion  |              |         |            |       |             |        |
| to Stockholder (Total     |              |         |            |       |             |        |
| NAV Less Total            |              |         |            |       |             |        |
| Investment)               | \$<br>(10)   |         | \$<br>440  |       | \$<br>2,500 |        |
| Per Share Amounts         |              |         |            |       |             |        |
| NAV Per Share Held by     |              |         |            |       |             |        |
| Stockholder               | \$<br>9.98   |         | \$<br>9.91 |       | \$<br>9.67  |        |
| Investment per Share      |              |         |            |       |             |        |
| Held by Stockholder       | \$<br>10.00  |         | \$<br>9.47 |       | \$<br>8.42  |        |
| Dilution/Accretion per    |              |         |            |       |             |        |
| Share Held by             |              |         |            |       |             |        |
| Stockholder (NAV per      |              |         |            |       |             |        |
| Share Less Investment per |              |         |            |       |             |        |
| Share)                    | \$<br>(0.02) |         | \$<br>0.44 |       | \$<br>1.25  |        |
| Percentage                |              |         |            |       |             |        |
| Dilution/Accretion to     |              |         |            |       |             |        |
| Stockholder               |              |         |            |       |             |        |
| (Dilution/Accretion per   |              |         |            |       |             |        |
| Share Divided by          |              |         |            |       |             |        |
| Investment per Share)     |              | (0.20)% |            | 4.65% |             | 14.85% |
|                           |              | 69      |            |       |             |        |

### BUSINESS

### Overview

We were established primarily for the purpose of investing in subordinated loans, mezzanine debt, preferred stock and warrants to purchase common stock of small and medium-sized companies in connection with buyouts and other recapitalizations. When we invest in buyouts we do so with the management team of the portfolio companies and with other buyout funds. We also sometimes invest in senior secured loans, common stock and, to a much lesser extent, senior and subordinated syndicated loans. Our investment objective is to generate both current income and capital gains through these debt and equity instruments.

We were incorporated under the General Corporation Laws of the State of Delaware on February 18, 2005. On June 22, 2005 we completed an initial public offering and commenced operations. We operate as a closed-end, non-diversified management investment company and have elected to be treated as a business development company, or BDC, under the Investment Company Act of 1940, as amended, or the 1940 Act. For federal income tax purposes, we have elected to be treated as a regulated investment company, or RIC, under Subchapter M of the Internal Revenue Code of 1986, as amended, or the Code. In order to continue to qualify as a RIC for federal income tax purposes and obtain favorable RIC tax treatment, we must meet certain requirements, including certain minimum distribution requirements.

### **Our Investment Adviser and Administrator**

Gladstone Management Corporation, or the Adviser, is led by a management team which has extensive experience in our lines of business. Our Adviser also has a an affiliate, Gladstone Administration, LLC, or the Administrator, which employs our chief financial officer, chief compliance officer, treasurer, internal counsel and their respective staffs. Excluding our chief financial officer, all of our executive officers are officers or directors, or both, of our Adviser and our Administrator.

Our Adviser and Administrator also provide investment advisory and administrative services to our affiliates Gladstone Commercial, a publicly traded real estate investment trust, and Gladstone Capital, a publicly traded business development company. Our Adviser and Administrator also provide investment advisory and administrative services to our affiliates Gladstone Lending Corporation, or Gladstone Lending, a proposed fund that primarily would invest in first and second lien term loans, and Gladstone Land, a private agricultural real estate company owned by David Gladstone, our chairman and chief executive officer, each of which recently filed a registration statement for proposed initial public offerings of their common stock, and Gladstone Partners Fund, L.P., a private partnership fund formed primarily to co-invest with us and Gladstone Capital. The majority of our directors and executive officers serve as either directors or executive officers, or both, of our Adviser, our Administrator, Gladstone Commercial, Gladstone Capital, Gladstone Lending and Gladstone Land. In the future, our Adviser and Administrator may provide investment advisory and administrative services, respectively, to other funds, both public and private, of which it is the sponsor.

We have been externally managed by our Adviser pursuant to an investment advisory and administrative agreement since our inception. Our Adviser was organized as a corporation under the laws of the State of Delaware on July 2, 2002, and is a registered investment adviser under the Investment Advisers Act of 1940, as amended. Our Adviser is headquartered in McLean, Virginia, a suburb of Washington, D.C., and has offices in New York, New Jersey, Illinois, Connecticut, Texas and Georgia.

### **Our Investment Strategy**

We seek to achieve returns from current income from senior, subordinated and mezzanine debt, and capital gains from preferred stock and warrants to purchase common stock that we purchase in connection with buyouts and recapitalizations of small and mid-sized companies with established management teams. We seek to make investments that generally range between \$10 million and \$40 million each, although this investment size may vary proportionately as the size of our capital base changes. Typically, our investments mature in no more than seven years and accrue interest at fixed or variable rates. We invest either by ourselves or jointly with other buyout funds

and/or management of the portfolio company, depending on the opportunity. If we are participating in an investment with one or more co-investors, our investment is likely to be smaller than if we were to be investing alone.

We expect that our target portfolio over time will primarily include the following three categories of investments in private companies:

*Subordinated Debt and Mezzanine Debt.* We anticipate that, over time, much of the capital that we invest will be in the form of subordinated or mezzanine debt. Most of our mezzanine and subordinated loans are collateralized by a subordinated lien on some or all of the assets of the borrower. We structure most of our mezzanine and subordinated loans with variable interest rates, but some are fixed rate loans. In either event, we structure the loans at relatively high rates of interest that provide us with significant current interest income. Our subordinated and mezzanine loans typically have maturities of five to seven years and provide for interest-only payments in the early years, with amortization of principal deferred to the later years of the mezzanine loans. In some cases, we may enter into loans that, by their terms, convert into equity or additional debt securities or defer payments of interest for the first few years after our investment.

Our subordinated and mezzanine debt investments may include equity features, such as warrants or options to buy a significant common stock ownership interest in the portfolio company, or success fees if the business is sold. If a portfolio company appreciates in value, we may achieve additional investment returns from any equity interests we hold. If we are a minority interest holder, we may structure the warrants to provide provisions protecting our rights as a minority-interest holder, such as the right to sell the warrants back to the company upon the occurrence of specified events. In many cases, we also obtain registration rights in connection with these equity interests, which may include demand and co-registration rights.

*Preferred and Common Stock.* We also acquire preferred or common stock, or both, in connection with a buyout or recapitalization. These investments are generally in combination with an investment in one of our debt products. With respect to preferred or common stock investments, we target an investment return substantially higher than our investments in loans. However, we can offer no assurance that we can achieve such a return with respect to any investment or our portfolio as a whole. The features of the preferred stock we receive vary by transaction but may include priority distribution rights, superior voting rights, redemption rights, liquidation preferences and other provisions intended to protect our interests. Generally speaking, common stock does not have any current income and its value is realized, if at all, upon the sale of the business or following the company s initial public offering.

*Secured Debt.* We may provide senior secured acquisition financing for some portfolio companies. We typically structure these senior secured loans to have terms of three to five years, and they may provide for limited principal payments in the first few years of the term of the loan. We generally obtain security interests in the assets of our portfolio companies that will serve as collateral in support of the repayment of these senior loans. This collateral usually takes the form of first priority liens on the assets of the portfolio company. The interest rates on our senior secured loans are generally variable rates based on the London Interbank Offered Rate, or LIBOR.

### **Corporate Information**

Our executive offices are located at 1521 Westbranch Drive, Suite 200, McLean, Virginia 22102 and our telephone number is (703) 287-5800. Our corporate website is located at *www.gladstoneinvestment.com*. Our website and the information contained therein or connected thereto shall not be deemed to be incorporated into this prospectus or the registration statement of which it forms a part.

### **Investment Process**

### **Overview of Investment and Approval Process**

To originate investments, our Adviser s investment professionals use an extensive referral network comprised primarily of private equity sponsors, venture capitalists, leveraged buyout funds, investment bankers, attorneys, accountants, commercial bankers and business brokers. Our Adviser s investment professionals review information received from these and other sources in search of potential financing opportunities. If a potential opportunity

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matches our investment objectives, the investment professionals will seek an initial screening of the opportunity from our Adviser s investment committee, which is composed of David Gladstone (our chairman and chief executive officer), Terry Lee Brubaker (our co-vice chairman and chief operating officer) and George Stelljes III (our co-vice chairman and chief investment officer). If the prospective portfolio company passes this initial screening, the investment professionals conduct a due diligence investigation and create a detailed profile summarizing the prospective portfolio company s historical financial statements, industry and management team and analyzing its conformity to our general investment criteria. The investment professionals then present this profile to our Adviser s investment committee, which must approve each investment. Further, each financing is available for review by the members of our Board of Directors, a majority of whom are not interested persons as defined in Section 2(a)(19) of the 1940 Act.

### **Prospective Portfolio Company Characteristics**

We have identified certain characteristics that we believe are important in identifying and investing in prospective portfolio companies. The criteria listed below provide general guidelines for our investment decisions, although not all of these criteria may be met by each portfolio company.

*Value-and-Income Orientation and Positive Cash Flow.* Our investment philosophy places a premium on fundamental analysis from an investor s perspective and has a distinct value-and-income orientation. In seeking value, we focus on companies in which we can invest at relatively low multiples of earnings before interest, taxes, depreciation and amortization, or EBITDA, and that have positive operating cash flow at the time of investment. In seeking income, we seek to invest in companies that generate relatively high and stable cash flow to provide some assurance that they will be able to service their debt and pay any required distributions on preferred stock. Typically, we do not expect to invest in start-up companies or companies with speculative business plans.

*Experienced Management.* We generally require that our portfolio companies have experienced management teams. We also require the portfolio companies to have in place proper incentives to induce management to succeed and to act in concert with our interests as investors, including having significant equity or other interests in the financial performance of their companies.

*Strong Competitive Position in an Industry.* We seek to invest in target companies that have developed strong market positions within their respective markets and that we believe are well-positioned to capitalize on growth opportunities. We seek companies that demonstrate significant competitive advantages versus their competitors, which we believe will help to protect their market positions and profitability.

*Exit Strategy.* We seek to invest in companies that we believe will provide a stable stream of cash flow that is sufficient to repay the loans we make to them and to reinvest in their respective businesses. We expect that such internally generated cash flow, which will allow our portfolio companies to pay interest on, and repay the principal of, our investments, will be a key means by which we exit from our investments over time. In addition, we also seek to invest in companies whose business models and expected future cash flows offer attractive possibilities for capital appreciation on any equity interests we may obtain or retain. These capital appreciation possibilities include strategic acquisitions by other industry participants or financial buyers, initial public offerings of common stock, or other capital market transactions.

*Liquidation Value of Assets.* The prospective liquidation value of the assets, if any, collateralizing loans in which we invest is an important factor in our investment analysis. We emphasize both tangible assets, such as accounts receivable, inventory, equipment, and real estate and intangible assets, such as intellectual property, customer lists, networks, and databases, although the relative weight we place on these asset classes will vary

by company and industry.

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#### **Extensive Due Diligence**

Our Adviser conducts what we believe are extensive due diligence investigations of our prospective portfolio companies and investment opportunities. Our due diligence investigation of a prospective portfolio company may begin with a review of publicly available information, and generally includes some or all of the following:

a review of the prospective portfolio company s historical and projected financial information;

visits to the prospective portfolio company s business site(s);

interviews with the prospective portfolio company s management, employees, customers and vendors;

review of all loan documents;

background checks on the prospective portfolio company s management team; and

research on the prospective portfolio company s products, services or particular industry.

Upon completion of a due diligence investigation and a decision to proceed with an investment in a buyout, recapitalization or other growth plan, our Adviser s investment professionals who have primary responsibility for the investment present the investment opportunity to our Adviser s investment committee, which consists of Messrs. Gladstone, Brubaker and Stelljes. The investment committee determines whether to pursue the potential investment. Additional due diligence of a potential investment may be conducted on our behalf by attorneys and independent accountants prior to the closing of the investment, as well as other outside advisers, as appropriate.

We also rely on the long-term relationships that our Adviser s investment professionals have with venture capitalists, leveraged buyout funds, investment bankers, commercial bankers private equity sponsors and business brokers, and on the extensive direct experiences of our executive officers and managing directors in providing debt and equity capital to small and medium-sized private businesses.

#### **Investment Structure**

Once we have determined that a prospective acquisition, buyout or recapitalization meets our standards and investment criteria, we work with the management of that company and other capital providers to structure the transaction in a way that provides us the greatest opportunity to maximize our return on the investment, while providing appropriate incentives to management of the company. The capital classes through which we typically structure a deal may include subordinated and mezzanine debt, senior secured debt and preferred and common equity. Through our risk management process, we seek to limit the downside risk of our investments by:

making investments with an expected total return (including both interest and potential equity appreciation) that we believe compensates us for the credit risk of the investment;

seeking collateral or superior positions in the portfolio company s capital structure where possible;

incorporating put rights and call protection into the investment structure where possible; and

negotiating covenants in connection with our investments that afford our portfolio companies as much flexibility as possible in managing their businesses, consistent with the preservation of our capital.

We expect to hold most of our investments in subordinated debt, mezzanine debt or equity interests until maturity or repayment, but we will sell our investments earlier if a liquidity event takes place, such as the sale or recapitalization of a portfolio company or, in the case of an equity investment in a company, its initial public offering. Occasionally, we may sell some or all of our subordinated debt, mezzanine debt or equity interests in a portfolio company to a third party, such as an existing investor in the portfolio company, through a privately negotiated transaction.

#### **Temporary Investments**

Pending investment in the debt of private companies, we invest our otherwise uninvested cash primarily in cash, cash items, government securities or high-quality debt securities maturing in one year or less from the time of investment, to which we refer collectively as temporary investments, so that at least 70% of our assets are

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qualifying assets, for purposes of the business development company provisions of the 1940 Act. For information regarding regulations to which we are subject and the definition of qualifying assets, see Regulation as a Business Development Company.

# Hedging Strategies

Although it has not yet happened, nor do we expect this to happen in the near future, when one of our portfolio companies in which we hold equity investments goes public, we may undertake hedging strategies with regard to any equity interests that we may have in that company. We may mitigate risks associated with the volatility of publicly traded securities by, for instance, selling securities short or writing or buying call or put options. Hedging against a decline in the value of such investments in public companies would not eliminate fluctuations in the values of such investments or prevent losses if the values of such investments decline, but it would establish other investments designed to gain from those same developments. Therefore, by engaging in hedging transactions, we can moderate the decline in the value of our hedged investments in public companies. However, such hedging transactions would also limit our opportunity to gain from an increase in the value of our investment in the public company. Pursuant to our line of credit, we have agreed to enter into hedging transactions, such as interest rate cap agreements, in connection with the borrowings that we make under our line of credit. To date, we hold two interest rate cap agreements. Hedging strategies can pose risks to us and our stockholders, but we believe that such activities are manageable because they will be limited to only a portion of our portfolio.

Section 12(a)(3) of the 1940 Act prohibits us from effecting a short sale of any security in contravention of such rules and regulations or orders as the [SEC] may prescribe as necessary or appropriate in the public interest or for the protection of investors . . . Though, to date, the SEC has not yet promulgated regulations under this statute, it is possible that such regulations could be promulgated in the future in a way that would require us to change any hedging strategies that we may adopt. Accordingly, we will only engage in hedging activities that comply with applicable law and regulations.

# **Competitive Advantages**

A large number of entities compete with us and make the types of investments that we seek to make in small and medium-sized privately-owned businesses. Such competitors include private equity funds, leveraged buyout funds, venture capital funds, investment banks and other equity and non-equity based investment funds, and other financing sources, including traditional financial services companies such as commercial banks. Many of our competitors are substantially larger than we are and have considerably greater funding sources that are not available to us. In addition, certain of our competitors may have higher risk tolerances or different risk assessments, which could allow them to consider a wider variety of investments, establish more relationships and build their market shares. Furthermore, many of these competitors are not subject to the regulatory restrictions that the 1940 Act imposes on us as a business development company. However, we believe that we have the following competitive advantages over other providers of financing to small and mid-sized businesses:

#### Management expertise

David Gladstone, our chairman and chief executive officer, is also the chairman and chief executive officer of our Adviser and the Gladstone Companies, and has been involved in all aspects of the Gladstone Companies investment activities, including serving as a member of our Adviser s investment committee. David Dullum is our president and has extensive experience in private equity investing in middle market companies. Terry Lee Brubaker is our co-vice chairman and chief operating officer and has substantial experience in acquisitions and operations of companies. George Stelljes III is our co-vice chairman and chief investment officer and has extensive experience in leveraged finance. Messrs. Gladstone, Dullum, Brubaker and Stelljes have principal management responsibility for our Adviser

as its senior executive officers. These individuals dedicate a significant portion of their time to managing our investment portfolio. Our senior management has extensive experience providing capital to small and mid-sized companies and has worked together for more than 10 years. In addition, we have access to the resources and expertise of our Adviser s investment professionals and supporting staff that possess a broad range of transactional, financial, managerial, and investment skills.

# Increased access to investment opportunities developed through proprietary research capability and extensive network of contacts

Our Adviser seeks to identify potential investments both through active origination and due diligence and through its dialogue with numerous management teams, members of the financial community and potential corporate partners with whom our Adviser s investment professionals have long-term relationships. We believe that our Adviser s investment professionals have developed a broad network of contacts within the investment, commercial banking, private equity and investment management communities, and that their reputation in investment management enables us to identify well-positioned prospective portfolio companies which provide attractive investment opportunities. Additionally, our Adviser expects to generate information from its professionals network of accountants, consultants, lawyers and management teams of portfolio companies and other companies.

#### Disciplined, value-and-income-oriented investment philosophy with a focus on preservation of capital

In making its investment decisions, our Adviser focuses on the risk and reward profile of each prospective portfolio company, seeking to minimize the risk of capital loss without foregoing the potential for capital appreciation. We expect our Adviser to use the same value-and-income-oriented investment philosophy that its professionals use in the management of the other Gladstone Companies and to commit resources to management of downside exposure. Our Adviser s approach seeks to reduce risk in investments by using some or all of the following:

focusing on companies with good market positions, established management teams and good cash flow;

investing in businesses with experienced management teams;

engaging in extensive due diligence from the perspective of a long-term investor;

investing at low price-to-cash flow multiples; or

adopting flexible transaction structures by drawing on the experience of the investment professionals of our Adviser and its affiliates.

#### Longer investment horizon with attractive publicly traded model

Unlike private equity and venture capital funds that are typically organized as finite-life partnerships, we are not subject to standard periodic capital return requirements. The partnership agreements of most private equity and venture capital funds typically provide that these funds may only invest investors capital once and must return all capital and realized gains to investors within a finite time period, often seven to ten years. These provisions often force private equity and venture capital funds to seek returns on their investments by causing their portfolio companies to pursue mergers, public equity offerings, or other liquidity events more quickly than might otherwise be optimal or desirable, potentially resulting in both a lower overall return to investors and an adverse impact on their portfolio companies. We believe that our flexibility to make investments with a long-term view and without the capital return requirements of traditional private investment vehicles provides us with the opportunity to achieve greater long-term returns on invested capital.

#### Flexible transaction structuring

We believe our management team s broad expertise and ability to draw upon many years of combined experience enable our Adviser to identify, assess, and structure investments successfully across all levels of a company s capital structure and manage potential risk and return at all stages of the economic cycle. We are not subject to many of the

regulatory limitations that govern traditional lending institutions such as banks. As a result, we are flexible in selecting and structuring investments, adjusting investment criteria and transaction structures, and, in some cases, the types of securities in which we invest. We believe that this approach enables our Adviser to identify attractive investment opportunities that will continue to generate current income and capital gain potential throughout the economic cycle, including during turbulent periods in the capital markets. One example of our flexibility is our ability to exchange our publicly-traded stock for the stock of an acquisition target in a tax-free

reorganization under the Code. After completing an acquisition in such an exchange, we can restructure the capital of the small company to include senior and subordinated debt.

#### Leverage

For the purpose of making investments other than temporary investments and to take advantage of favorable interest rates, we may issue senior debt securities up to the maximum amount permitted by the 1940 Act. The 1940 Act currently permits us to issue senior debt securities and preferred stock, which we refer to collectively as senior securities, in amounts such that our asset coverage, as defined in the 1940 Act, is at least 200% after each issuance of senior securities. We may also incur such indebtedness to repurchase our common stock. As a result of issuing senior securities, we are exposed to the risks of leverage. Although borrowing money for investments increases the potential for gain, it also increases the risk of loss. A decrease in the value of our investments will have a greater impact on the value of our common stock to the extent that we have borrowed money to make investments. There is a possibility that the costs of borrowing could exceed the income we receive on the investments we make with such borrowed funds. In addition, our ability to pay distributions or incur additional indebtedness would be restricted if asset coverage is less than twice our indebtedness. If the value of our assets declines, we might be unable to satisfy that test. If this happens, we may find it necessary to liquidate a portion of our loan portfolio and repay a portion of our indebtedness at a time when a sale may be disadvantageous. Furthermore, any amounts that we use to service our indebtedness will not be available for distributions to our stockholders. Our Board of Directors is authorized to provide for the issuance of preferred stock with such preferences, powers, rights and privileges as it deems appropriate, provided that such an issuance adheres to the requirements of the 1940 Act. See Regulation as a Business Development Company Asset Coverage for a discussion of our leveraging constraints.

#### **Ongoing Relationships with and Monitoring of Portfolio Companies**

#### Monitoring

Our Adviser s investment professionals monitor the financial trends of each portfolio company on an ongoing basis to determine if each is meeting its respective business plans and to assess the appropriate course of action for each company. We monitor the status and performance of each portfolio company and use it to evaluate the overall performance of our portfolio.

Our Adviser employs various methods of evaluating and monitoring the performance of our investments, which include some or all of the following:

Assessment of success in the portfolio company s overall adherence to its business plan and compliance with covenants;

Attendance at and participation in meetings of the portfolio company s board of directors;

Periodic contact, including formal update interviews with portfolio company management, and, if appropriate, the financial or strategic sponsor;

Comparison with other companies in the portfolio company s industry; and

Review of monthly and quarterly financial statements and financial projections for portfolio companies.

#### Managerial Assistance and Services

As a business development company, we make available significant managerial assistance to our portfolio companies and provide other services to such portfolio companies. Neither we nor our Adviser currently receives fees in connection with managerial assistance. Our Adviser provides other services to our portfolio companies and receives fees for these other services, certain of which are credited by 50% against the investment advisory fees that we pay our Adviser.

#### Valuation Process

The following is a general description of the steps we take each quarter to determine the value of our investment portfolio. We value our investments in accordance with the requirements of the 1940 Act. We value securities for which market quotations are readily available at their market value. We value all other securities and assets at fair value as determined in good faith by our Board of Directors. In determining the value of our investments, our Adviser has established an investment valuation policy, or the Policy. The Policy has been approved by our Board of Directors, and each quarter the Board of Directors reviews whether our Adviser has applied the Policy consistently and votes whether or not to accept the recommended valuation of our investment portfolio. Due to the uncertainty inherent in the valuation process, such estimates of fair value may differ significantly from the values that would have been obtained had a ready market for the securities existed. Investments for which market quotations are readily available or reliable, we perform the following valuation process each quarter:

Our quarterly valuation process begins with each portfolio company or investment being initially assessed by our Adviser s investment professionals responsible for the investment, using the Policy.

Preliminary valuation conclusions are then discussed with our management, and documented, along with any independent opinions of value provided by Standard & Poor s Loan Evaluation Service, Inc., or SPSE, for review by our Board of Directors.

Our Board of Directors reviews this documentation and discusses the information provided by our Adviser, management, and the opinions of value provided by SPSE to arrive at a determination that the Policy has been followed for determining the aggregate fair value of our portfolio of investments.

Our valuation policies, procedures and processes are more fully described under Management s Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies Investment Valuation.

#### **Investment Advisory and Management Agreement**

We entered into an investment advisory and management agreement with our Adviser, or the Advisory Agreement, which is controlled by our chairman and chief executive officer. On July 7, 2010, our Board of Directors approved the renewal of its Advisory Agreement with the Adviser through August 31, 2011. In accordance with the Advisory Agreement, we pay the Adviser fees as compensation for its services, consisting of a base management fee and an incentive fee.

# **Base Management Fee**

The base management fee is computed and payable quarterly and is assessed at an annual rate of 2% computed on the basis of the value of our average gross assets at the end of the two most recently completed quarters, which are total assets, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings. Overall, the base management fee cannot exceed 2% of total assets (as reduced by cash and cash equivalents pledged to creditors) during any given fiscal year. In addition, the following three items are potential adjustments to the base management fee calculation:

#### Loan Servicing Fees

Our Adviser also services the loans held by our wholly-owned subsidiary, Gladstone Business Investment, LLC, or Business Investment, in return for which our Advisor receives a 2% annual fee based on the monthly aggregate outstanding balance of loans pledged under our line of credit. Since we own these loans, all loan servicing fees paid to

our Adviser are treated as reductions directly against the 2% base management fee under the Advisory Agreement.

#### Portfolio Company Fees

Under the Advisory Agreement, our Adviser has also provided and continues to provide managerial assistance and other services to our portfolio companies and may receive fees for services other than

managerial assistance. 50% of certain of these fees are credited against the base management fee that we would otherwise be required to pay to our Adviser.

#### Senior Syndicated Loan Fee Waiver

Our Board of Directors accepted an unconditional and irrevocable voluntary waiver from the Adviser to reduce the annual 2.0% base management fee on senior syndicated loan participations to 0.5%, to the extent that proceeds resulting from borrowings were used to purchase such syndicated loan participations, for the years ended March 31, 2010 and 2009. Subsequently, our Board of Directors accepted an extension of this waiver from our Advisor for our year ending March 31, 2011, and any waived fees may not be recouped by our Advisor in the future.

#### **Incentive Fee**

The incentive fee consists of two parts: an income-based incentive fee and a capital gains-based incentive fee. The income-based incentive fee rewards the Adviser if our quarterly net investment income (before giving effect to any incentive fee) exceeds 1.75% of our net assets, or the hurdle rate. We will pay the Adviser an income-based incentive fee with respect to our pre-incentive fee net investment income in each calendar quarter as follows:

no incentive fee in any calendar quarter in which its pre-incentive fee net investment income does not exceed the hurdle rate (7% annualized);

100% of our pre-incentive fee net investment income with respect to that portion of such pre-incentive fee net investment income, if any, that exceeds the hurdle rate but is less than 2.1875% in any calendar quarter (8.75% annualized); and

20% of the amount of our pre-incentive fee net investment income, if any, that exceeds 2.1875% in any calendar quarter (8.75% annualized).

Quarterly Incentive Fee Based on Net Investment Income

Pre-incentive fee net investment income (expressed as a percentage of the value of net assets)

# Percentage of pre-incentive fee net investment income allocated to income-based portion of incentive fee

The second part of the incentive fee is a capital gains-based incentive fee that is determined and payable in arrears as of the end of each fiscal year (or upon termination of the Advisory Agreement, as of the termination date), and equals 20% of our realized capital gains as of the end of the fiscal year. In determining the capital gains-based incentive fee payable to our Adviser, we calculate the cumulative aggregate realized capital gains and cumulative aggregate realized capital losses since our inception, and the aggregate unrealized capital depreciation as of the date of the calculation, as applicable, with respect to each of the investments in our portfolio. For this purpose, cumulative aggregate realized capital gains, if any, equals the sum of the differences between the net sales price of each investment, when sold, and the original cost of such investment since our inception. Cumulative aggregate realized capital losses equals the sum of the amounts by which the net sales price of each investment, when sold, is less than the original cost of such investment as of the applicable calculation date and the original cost of such investment as of the applicable calculation date and the original cost of such investment as of the applicable calculation date and the original cost of such investment as of the applicable calculation date and the original cost of such investment as of the applicable calculation date and the original cost of such investment. At the end of the applicable year, the amount of capital gains that serves as the basis for our calculation of the capital gains-based incentive fee equals the cumulative aggregate realized capital gains that serves as the basis for our calculation of the capital gains-based incentive fee equals the cumulative aggregate realized capital

gains less cumulative aggregate realized capital losses, less aggregate unrealized capital depreciation, with respect to our portfolio of investments. If this number is positive at the end of such year, then the capital gains-based incentive fee for such year equals 20% of such amount, less the aggregate amount of any capital gains-based incentive fees paid in respect of our portfolio in all prior years.

#### **Administration Agreement**

We have entered into an administration agreement with our Administrator, or the Administration Agreement, whereby we pay separately for administrative services. The Administration Agreement provides for payments equal to our allocable portion of our Administrator s overhead expenses in performing its obligations under the Administration Agreement including, but not limited to, rent and our allocable portion of the salaries and benefits expenses of our chief financial officer, controller, chief compliance officer, treasurer, internal counsel and their respective staffs. Our allocable portion of expenses is derived by multiplying our Administrator s total expenses by the percentage of our average assets (the total assets at the beginning each quarter) in comparison to the average total assets of all companies managed by our Adviser under similar agreements.

#### **Code of Ethics**

We and our Adviser have each adopted a Code of Ethics and Business Conduct applicable to our officers, directors and all employees of our Adviser and our Administrator that comply with the guidelines set forth in Item 406 of Regulation S-K of the Securities Act. As required by the 1940 Act, this code establishes procedures for personal investments, restricts certain transactions by our personnel and requires the reporting of certain transactions and holdings by our personnel. A copy of this code is available for review, free of charge, at our website at *www.gladstoneinvestment.com*. We intend to provide any required disclosure of any amendments to or waivers of the provisions of this code by posting information regarding any such amendment or waiver to our website within four days of its effectiveness.

#### **Compliance Policies and Procedures**

We and our Adviser have adopted and implemented written policies and procedures reasonably designed to prevent violation of the federal securities laws, and our Board of Directors is required to review these compliance policies and procedures annually to assess their adequacy and the effectiveness of their implementation. We have designated a chief compliance officer, John Dellafiora, who also serves as chief compliance officer for our Adviser.

#### Competition

A large number of entities compete with us and make the types of investments that we seek to make in small and medium-sized privately-owned businesses. Such competitors include private equity funds, leveraged buyout funds, venture capital funds, investment banks and other equity and non-equity based investment funds, and other financing sources, including traditional financial services companies such as commercial banks. Many of our competitors are substantially larger than we are and have considerably greater funding sources that are not available to us. In addition, certain of our competitors may have higher risk tolerances or different risk assessments, which could allow them to consider a wider variety of investments, establish more relationships and build their market shares. Furthermore, many of these competitors are not subject to the regulatory restrictions that the 1940 Act imposes on us as a business development company. There is no assurance that the competitive pressures we face will not have a material adverse effect on our business, financial condition and results of operations. In addition, because of this competition, we may not be able to take advantage of attractive investment opportunities from time to time and there can be no assurance that we will be able to identify and make investments that satisfy our investment objectives or that we will be able to meet our investment goals. Recently we have seen an increase in our competition such that terms and rates for

proposed loans have been reduced. However, we believe that our extensive loan referral network and flexible transaction structuring enable us to compete effectively for opportunities in the current market environment.

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#### Staffing

We do not currently have any employees and do not expect to have any employees in the foreseeable future. Currently, services necessary for our business are provided by individuals who are employees of our Adviser or our Administrator pursuant to the terms of the Advisory Agreement and the Administration Agreement, respectively. Excluding our chief financial officer, each of our executive officers is an employee or officer, or both, of our Adviser and our Administrator. No employee of our Adviser or our Administrator will dedicate all of his or her time to us. However, we expect that 25-30 full time employees of our Adviser and our Administrator will spend substantial time on our matters during the remainder of calendar year 2010 and all of calendar year 2011. To the extent we acquire more investments, we anticipate that the number of employees of our Adviser and our Administrator who devote time to our matters will increase.

As of July 31, 2010, our Adviser and Administrator collectively had 50 full-time employees. A breakdown of these employees is summarized by functional area in the table below:

#### Number of Individuals

#### **Functional Area**

- 10 Executive Management
- 31 Investment Management, Portfolio Management and Due Diligence
- 9 Administration, Accounting, Compliance, Human Resources, Legal and Treasury

#### **Properties**

We do not own any real estate or other physical properties materially important to our operations. Gladstone Management Corporation is the current leaseholder of all properties in which we operate. We occupy these premises pursuant to the Advisory Agreement and Administration Agreement. Our Adviser and Administrator are headquartered in McLean, Virginia and our Adviser also has operations in New York, New Jersey, Illinois, Texas, Connecticut and Georgia.

#### Legal Proceedings

We are not currently subject to any material legal proceedings, nor, to our knowledge, is any material legal proceeding threatened against us.



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# **PORTFOLIO COMPANIES**

The following table sets forth certain information as of June 30, 2010, regarding each portfolio company in which we had a debt or equity security as of such date. All such investments have been made in accordance with our investment policies and procedures described in this prospectus.

| Company(1)   | Industry  |                                      | Percentage<br>of Class<br>Held on a<br>Fully<br>Diluted<br>Basis(2) | Cost                | Fair<br>Value       |
|--|---|--------------------------------------|---|---------------------|---------------------|
|  |   |                                      |   |                     |                     |
| NON-CONTROL/N<br>Survey Sampling,<br>LLC<br>One Post Rd<br>Fairfield, CT 06824 | ON-AFFILIATE INVESTN<br>Service<br>telecommunications-based<br>sampling | <b>IENTS:</b><br>Senior Term Debt(3) |   | \$<br>2,362         | \$<br>1,413         |
| American Greetings<br>Corporation<br>One American Rd<br>Cleveland, OH          | Manufacturing and design greeting cards                                 | Senior Notes(3)                      |   |                     |                     |
| 44144<br>B-Dry, LLC<br>13876 Cravath Place<br>Woodbridge, VA                   | Service basement<br>waterproofer  | Senior Term Debt(5)                  |   | 3,043               | 2,895               |
| 22191  |   |                                      |   | 6,596               | 6,588               |
|  |   | Senior Term Debt(5)<br>Common Stock  |   | 3,080               | 3,076               |
|  |   | Warrants(4)                          | 5.5%  | 300                 | 107                 |
|  |   |                                      |   | 9,976               | 9,771               |
| Total Non-Control/N<br>fair value)   | Non-Affiliate Investments (re   | epresents 9.5% of total inv          | vestments at  | \$<br>15,381        | \$<br>14,079        |
| CONTROL INVEST   | <b>FMENTS:</b>  |                                      |   |                     |                     |
| Acme Cryogenics,<br>Inc.<br>2801 Mitchell<br>Avenue                            | Manufacturing manifolds<br>and pipes for industrial<br>gasses           | Senior Subordinated<br>Term Debt(5)  |   |                     |                     |
| Allentown, PA<br>18103   |   |                                      |   | \$<br>14,500<br>415 | \$<br>13,630<br>390 |

|  |   | Senior Subordinated<br>Term Debt(5)<br>Preferred Stock(4)<br>Common Stock(4)<br>Common Stock<br>Warrants(4) | 84.7%<br>69.4%<br>69.4% | 6,984<br>1,045<br>24 |                         |
|--|---|---|-------------------------|----------------------|-------------------------|
| ASH Holdings Corp.<br>2630 W. Buckeye<br>Rd.     | Retail and Service school buses and parts | Revolving Credit<br>Facility, \$496 available<br>(non-accrual)(4)(5)  |                         | 22,968               | 14,020                  |
| Phoenix, AZ 85009                                |   | Senior Subordinated<br>Term Debt  |                         | 1,476                | 406                     |
|  |   | (non-accrual)(4)(5)<br>Preferred Stock(4)<br>Common Stock   | 100.0%                  | 6,123<br>2,500       | 1,688                   |
|  |   | Warrants(4)<br>Guaranty (\$250)   | 73.6%                   | 4                    |                         |
| Cavert II Holdings<br>Corp.<br>620 Forum Parkway | Manufacturing bailing wire                | Senior Term Debt(6)   |                         | 10,103               | 2,094                   |
| Rural Hall, NC<br>27045                          |   | Senior Subordinated   |                         | 2,700                | 2,700                   |
|  |   | Term Debt<br>Preferred Stock(4)<br>Common Stock(4)  | 93.4%<br>62.8%          | 4,671<br>4,110<br>69 | 4,671<br>5,054<br>4,076 |
| Chase II Holdings<br>Corp.                       | Manufacturing traffic doors               | Senior Term Debt  |                         | 11,550               | 16,501                  |
| 10021 Commerce<br>Park Drive<br>Cincinnati, OH   |   |   |                         |                      |                         |
| 45246  |   | Senior Term Debt(6)<br>Senior Subordinated  |                         | 7,425<br>7,480       | 7,425<br>7,480          |
|  |   | Term Debt<br>Preferred Stock(4)<br>Common Stock(4)  | 89.4%<br>52.9%          | 6,168<br>6,961<br>61 | 6,168<br>8,000          |
| Country Club<br>Enterprises, LLC<br>29 Tobey Rd  | Service golf cart distribution            | Senior Subordinated<br>Term Debt(5)   |                         | 28,095               | 29,073                  |
| W. Wareham, MA<br>02576                          |   | Preferred Stock(4)  | 47.6%                   | 7,000<br>3,725       | 6,860                   |

Guaranty (\$3,751)

10,725 6,860

| Company(1)  | Industry  | Investment  | Percentage<br>of Class<br>Held on a<br>Fully<br>Diluted<br>Basis(2) | Cost                     | Fair Value |
|---|---|---|---|--------------------------|------------|
| CONTROL INVEST  | MENTS (Continued                                  | ſ)•   |   |                          |            |
| Galaxy Tool Holding<br>Corp.<br>1111 Industrial Rd<br>Windfield, KS 67156 | Manufacturing<br>aerospace and<br>plastics        | Senior Subordinated<br>Term Debt(5)                       |   | \$ 17,520                | ¢ 17.010   |
| windheid, KS 07130  |   | Preferred Stock(4)<br>Common Stock(4)                     | 48.0%<br>39.8%  | \$ 17,520<br>4,112<br>48 | \$ 17,213  |
| Gladstone Neville<br>Corp.(8)   | Real Estate investments                           | Common Stock(4)   |   | 21,680                   | 17,213     |
| 2600 Neville Rd<br>Pittsburgh, PA 15225                                   |   |   | 58.0%   | 610                      | 610        |
| Mathey Investments,<br>Inc.<br>4344 S. Maybelle Ave.                      | Manufacturing<br>pipe-cutting and<br>pipe-fitting | Revolving Credit<br>Facility, \$718<br>available(5)       |   | 610                      | 610        |
| Tulsa, OK 74107   | equipment   |   |   | 1,032                    | 1,010      |
|   |   | Senior Term Debt(5)                                       |   | 2,375                    | 2,325      |
|   |   | Senior Term Debt(5)(6)<br>Common Stock(4)<br>Common Stock | 90.0%   | 7,227<br>500             | 6,956      |
|   |   | Warrants(4)   | 90.0%   | 277                      |            |
| Tread Corre   | Manufacturing                                     | Serier Subardinated                                       |   | 11,411                   | 10,291     |
| Tread Corp.<br>176 Eastpark Dr<br>Roanoke, VA 24019                       | Manufacturing<br>storage and<br>transport         | Senior Subordinated<br>Term Debt(5)                       |   |                          |            |
| Rodnoke, VII 24017  | equipment   |   |   | 5,000                    | 4,912      |
|   |   | Preferred Stock(4)  | 26.9%   | 808                      |            |
|   |   | Common Stock(4)<br>Preferred Stock & Debt                 | 27.0%   | 1                        |            |
|   |   | Warrants(4)   | 27.0%   | 3                        |            |
|   |   |   |   | 5,812                    | 4,912      |
| Total Control Investm   | ients (represents 68                              | 3.5% of total investments at                              | t fair value)   | \$ 122,954               | \$ 101,574 |
| AFFILIATE INVEST  | MENTS:  |   |   |                          |            |

# AFFILIATE INVESTMENTS:

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| Danco Acquisition<br>Corp.<br>950 George St | Manufacturing<br>machining and<br>sheet metal work | Revolving Credit<br>Facility, \$600<br>available(5) |        |    |         |    |                |
|---|--|---|--------|----|---------|----|----------------|
| Santa Clara, CA 95054                       |  |   |        | \$ | 900     | \$ | 897            |
|   |  | Senior Term Debt(5)                                 |        |    | 3,863   |    | 3,848          |
|   |  | Senior Term Debt(5)                                 | 50 50  |    | 9,030   |    | 8,939          |
|   |  | Preferred Stock(4)                                  | 59.5%  |    | 2,500   |    |                |
|   |  | Common Stock  | 12.00  |    | 2       |    |                |
|   |  | Warrants(4)   | 42.0%  |    | 2       |    |                |
|   |  |   |        |    | 16,295  |    | 13,684         |
| Noble Logistics, Inc.                       | Service  | Revolving Credit                                    |        |    | 10,290  |    | 15,001         |
| 11335 Clay Road,                            | aftermarket auto                                   | Facility, \$0 available(5)                          |        |    |         |    |                |
| Suite 100                                   | parts delivery                                     |   |        |    |         |    |                |
| Houston, TX 77041                           | 1 5  |   |        |    | 1,850   |    | 1,124          |
|   |  | Senior Term Debt(5)                                 |        |    | 6,227   |    | 3,783          |
|   |  | Senior Term Debt(5)(6)                              |        |    | 7,300   |    | 4,435          |
|   |  | Preferred Stock(4)                                  | 100.0% |    | 1,750   |    |                |
|   |  | Common Stock(4)                                     | 13.1%  |    | 1,682   |    |                |
|   |  |   |        |    |         |    |                |
| o   | a  | ~ . ~   |        |    | 18,809  |    | 9,342          |
| Quench Holdings                             | Service sales,                                     | Senior Subordinated                                 |        |    |         |    |                |
| Corp.                                       | installation and                                   | Term Debt(5)  |        |    |         |    |                |
| 780 5th Ave, Suite 110                      |  |   |        |    |         |    |                |
| King of Prussia, PA<br>19406                | coolers  |   |        |    | 8,000   |    | 6,080          |
| 19400                                       |  | Preferred Stock(4)                                  | 9.7%   |    | 2,950   |    | 0,080<br>3,455 |
|   |  | Common Stock(4)                                     | 3.0%   |    | 447     |    | 115            |
|   |  |   | 5.070  |    | -1-17   |    | 115            |
|   |  |   |        |    | 11,397  |    | 9,650          |
|   |  |   |        |    | ,       |    | ,              |
|   |  |   |        |    |         |    |                |
| Total Affiliate Investn                     | nents (represents 22                               | 2.0% of total investments at fair va                | lue)   | \$ | 46,501  | \$ | 32,676         |
|   |  |   |        |    |         |    |                |
| TOTAL INVESTMEN                             | NTS  |   |        | \$ | 184,836 | ¢  | 148,329        |
| IUIAL INVESTMEN                             | 115  |   |        | Φ  | 104,030 | Φ  | 140,349        |
|   |  |   |        |    |         |    |                |

(1) Certain of the listed securities are issued by affiliate(s) of the indicated portfolio company.

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- (2) The percentage of class held on a fully diluted basis represents the percentage of the class of security the Company may own assuming the exercise of the Company s warrants or options (whether or not they are in-the-money) and assuming that warrants, options or convertible securities held by others are exercised or converted. The percentage was calculated based on the most current outstanding share information available to us provided by that company
- (3) Valued based on the indicative bid price on or near June 30, 2010, offered by the respective syndication agent s trading desk or secondary desk.
- (4) Security is non-income producing.
- (5) Fair value based on opinions of value submitted by Standard & Poor s Securities Evaluations, Inc. at June 30, 2010.
- (6) Last Out Tranche ( LOT ) of senior debt, meaning if the portfolio company is liquidated, the holder of the LOT is paid after the other senior debt and before the senior subordinated debt.
- (7) In June 2010, an additional equity investment increased the Company s ownership percentage above 25%, resulting in the investment being reclassified Control during the quarter ending June 30, 2010.
- (8) In July 2010, Gladstone Neville Corp. changed its name to Neville Limited.

#### Significant Portfolio Companies

Set forth below is a brief description of each portfolio company in which we have made an investment that currently represents greater than 5% of our total assets (excluding cash and cash equivalents pledged to creditors). Because of the relative size of our investments in these companies, we are exposed to a greater degree to the risks associated with these companies.

#### Acme Cryogenics, Inc.

We currently have invested approximately \$23.0 million in Acme Cryogenics, Inc. and its affiliates, which we collectively refer to as Acme. We invested approximately \$8.1 million in Acme to purchase \$7.0 million in redeemable preferred stock and \$1.1 million in common stock of Acme. We also extended a subordinated loan to Acme for \$14.9 million that matures on March 29, 2012.

Founded in 1969, Acme manufactures manifolds used in regulating the flow of industrial gasses at extremely low temperatures (cryogenic), manufactures vacuum insulated pipe used in the transmission of gasses that have been liquefied, repairs cryogenic storage tanks, and repairs and manufactures tank trailers used in transporting liquid nitrogen, oxygen, helium, etc.

Our Adviser has entered into a management services agreement with Acme, pursuant to which our Adviser has agreed to advise and provide administrative support in the review and development of Acme s business policies and the management of Acme s credit facilities and other important contractual relationships, to assist and advise Acme in connection with the development of best industry practices in business promotion, development and employee and customer relations, and to monitor and review Acme s financial performance.

Because of the relative size of this investment, we are significantly exposed to the risks associated with Acme s business. The cryogenics industry that Acme participates in has several large companies that dominate the production and distribution of liquefied gasses. These companies are Acme s primary customers. Acme is exposed to the risk that these large companies could change their buying patterns, attempt to dictate purchase terms that are unfavorable to Acme, or suffer downturns in their businesses that would lead them to reduce their purchases of Acme s products and services. Acme purchases metals and other raw materials that are subject to changes in the price levels of these commodities. There is no assurance that Acme can pass price increases on to its customers. Acme is also dependent upon a small group of managers for the execution of its business plan. The death, disability or departure by one or more of these individuals could have a negative impact on its business and operations.

Our vice chairman, chief operating officer and secretary, Terry Brubaker, and one of our directors, Michael Beckett, serve as directors of Acme. Acme s principal executive office is located at 2801 Mitchell Avenue, Allentown, PA 18103.

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# **Cavert II Holdings Corp.**

We currently have invested approximately \$11.6 million in Cavert II Holdings Corp. and its affiliates, which we refer to collectively as Cavert. We invested approximately \$4.2 million in Cavert to purchase \$4.1 million of preferred stock and \$0.1 million of common stock of Cavert. We also extended a senior term loan with an aggregate principal amount outstanding of \$2.7 million, maturing on October 25, 2012, and one \$4.7 million subordinated loan maturing on October 25, 2014.

Cavert is located in Rural Hall, North Carolina and is a manufacturer and distributor of bailing wire. Cavert is the largest supplier of non-galvanized bailing wire in the United States and produces an array of wire products for the paper and paperboard recycling industries.

Because of the relative size of this investment, we are significantly exposed to the risks associated with Cavert s business. Cavert is a small market business with a narrow product line. In certain market segments Cavert s competitors have stronger brand recognition. Cavert could be adversely affected by the aggressive actions of a competitor. A significant portion of Cavert s business is dependent upon the recycling of corrugated cardboard and, as such, Cavert would be subject to a downturn in this market. Cavert is dependent upon a small group of managers for the execution of its business plan. The death, disability or departure by one or more of these individuals could have a negative impact on its business and operations.

Our Adviser has entered into an investment banking agreement with Cavert. Under the terms of the investment banking agreement, our Adviser has agreed to assist Cavert with obtaining or structuring credit facilities, long term loans or additional equity, to provide advice and administrative support in the management of Cavert s credit facilities and other important contractual financial relationships, and to monitor and review Cavert s capital structure and financial performance as it relates to raising additional debt and equity capital for growth and acquisitions. The investment banking agreement also provides that our Adviser will be available to assist and advise Cavert in connection with adding key people to the management team that will lead to the development of best industry practices in business promotion, business development and employee and customer relations.

One of our managing directors, Ben Emmons, and one of our directors of private finance, Kipp Kranbuhl, are directors of Cavert. The principal executive offices of Cavert are located at 620 Forum Parkway, Rural Hall, North Carolina 27045.

# **Chase II Holdings Corp.**

We currently have invested approximately \$28.1 million in Chase II Holdings Corp. and its affiliates. We invested approximately \$7.0 million in Chase II Holdings Corp. to purchase \$6.9 million of preferred stock and \$0.1 million of common stock of Chase Industries, Inc., which we refer to as Chase. We also extended two senior term loans with an aggregate principal amount outstanding of \$14.9 million, each maturing on March 17, 2011 and one \$6.2 million subordinated loan maturing on March 17, 2013 to Chase and its affiliate, Chase II Acquisition Corp., as co-borrowers.

Chase is a leading designer, manufacturer and marketer of impact traffic doors and sliding door systems in North America, serving over 4,000 retail, commercial, and industrial customers in the United States, Canada, Mexico and selected international markets. Chase s doors are customized to suit the application needs of customers in a wide variety of markets, including supermarkets, retail outlets, restaurants, factories and warehouses, pharmaceutical and food processing plants, and institutional environments.

Because of the relative size of this investment, we are significantly exposed to the risks associated with Chase s business. Chase is a small market business with a narrow product line. In certain market segments Chase s competitors

have stronger brand recognition. Chase could be adversely affected by the aggressive actions of a competitor. A significant portion of Chase s business is dependent upon new construction in restaurant, retail grocery and mass market retailing and as such Chase would be subject to a downturn in these markets. Chase is dependent upon a small group of managers for the execution of its business plan. The death, disability or departure by one or more of these individuals could have a negative impact on its business and operations.

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Our Adviser has entered into an investment banking agreement with Chase. Under the terms of the investment banking agreement, our Adviser has agreed to assist Chase with obtaining or structuring credit facilities, long term loans or additional equity, to provide advice and administrative support in the management of Chase s credit facilities and other important contractual financial relationships, and to monitor and review Chase s capital structure and financial performance as it relates to raising additional debt and equity capital for growth and acquisitions. The investment banking agreement also provides that our Adviser will be available to assist and advise Chase in connection with adding key people to the management team that will lead to the development of best industry practices in business promotion, business development and employee and customer relations.

Our president, David Dullum, and one of our directors of private finance, Kipp Kranbuhl, are directors of Chase II Holdings Corp. The principal executive offices of Chase II Holdings Corp., Chase Industries, Inc. and Chase II Acquisition Corp. are located at 10021 Commerce Park Drive, Cincinnati, Ohio 45246.

#### **Danco Acquisition Corporation**

We currently have invested approximately \$16.3 million in Danco Acquisition Corp. and its subsidiaries, which we refer to collectively as Danco. We invested approximately \$2.5 million to purchase redeemable preferred stock and common stock warrants. We also extended approximately \$12.9 million in senior term debt and a \$1.5 million revolving credit facility, of which \$0.9 million was undrawn at June 30, 2010.

Danco, based in Santa Clara, California, provides machining and sheet metal work for short-run prototype and R&D work, as well as long-run production with a primary focus on high-tech customers including those in the medical equipment, aerospace and defense, semiconductor, and telecommunications industries. The company manufactures products using an in-house development team that partners with its customers R&D departments.

Because of the relative size of this investment, we are significantly exposed to the risks associated with Danco s business. Danco is a small market business with a narrow product line. In certain market segments, Danco s competitors have stronger brand recognition. Danco could be adversely affected by the aggressive actions of a competitor. A significant portion of Danco s business is dependent upon the high tech and medical R&D work and, as such, Danco would be subject to a downturn in the tech market as well as regulatory related halts of certain medical platforms. Danco is dependent upon a small group of managers for the execution of its business plan. The death, disability or departure by one or more of these individuals could have a negative impact on its business and operations.

Our Adviser has entered into an investment banking agreement with Danco. Under the terms of the investment banking agreement, our Adviser has agreed to assist Danco with obtaining or structuring credit facilities, long-term loans or additional equity, to provide advice and administrative support in the management of Danco s credit facilities and other important contractual financial relationships, and to monitor and review Danco s capital structure and financial performance as it relates to raising additional debt and equity capital for growth and acquisitions. The investment banking agreement also provides that our Adviser will be available to assist and advise Danco in connection with adding key people to the management team that will lead to the development of best industry practices in business promotion, business development and employee and customer relations.

Our vice chairman, chief operating officer and secretary, Terry Brubaker, and one of our managing directors, Michael Brown, are directors of Danco. The principal executive offices of Danco are located at 950 George Street, Santa Clara, California 95054.

#### **Galaxy Tool Holding Corporation**

We currently have invested approximately \$21.7 million in Galaxy Tool Holding Corporation and its subsidiaries, which we refer to collectively as Galaxy. We invested approximately \$4.2 million to purchase redeemable preferred stock and common stock and extended approximately \$17.5 million in second lien term debt.

Galaxy, based in Winfield, Kansas, is a designer and manufacturer of precision tools for the business jet industry and of injection and blow molds for the plastics industry.

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Because of the relative size of this investment, we are significantly exposed to the risks associated with Galaxy s business. Galaxy is levered to the business jet and small aircraft manufacturing industry and has a degree of customer concentration within that industry. The company s performance will be affected by changes in the demand for business jets and the performance of its key customers in particular. The company will have to make investments in management to supplement the team and in new technology to keep abreast of changes in the aircraft manufacturing industry.

Our Adviser has entered into an investment banking agreement with Galaxy. Under the terms of the investment banking agreement, our Adviser has agreed to assist Galaxy with obtaining or structuring credit facilities, long-term loans or additional equity, to provide advice and administrative support in the management of Galaxy s credit facilities and other important contractual financial relationships, and to monitor and review Galaxy s capital structure and financial performance as it relates to raising additional debt and equity capital for growth and acquisitions. The investment banking agreement also provides that our Adviser will be available to assist and advise Galaxy in connection with adding key people to the management team that will lead to the development of best industry practices in business promotion, business development and employee and customer relations.

Our vice chairman, chief operating officer and secretary, Terry Brubaker, and one of our managing directors, Bob Pierce, and one of our directors of private finance, Christopher Lee, are directors of Galaxy. The principal executive offices of Galaxy are located at 1111 Industrial Road, Winfield, Kansas 67156.

#### Mathey Investments, Inc.

We currently have invested approximately \$11.4 million in Mathey Investment, Inc. and its affiliates, which we refer to collectively as Mathey. We invested approximately \$0.8 million in Mathey to purchase common stock and common stock warrants of Mathey. We also extended a senior term loan with a principal amount outstanding of \$2.4 million maturing on March 17, 2013, a senior term loan with a principal amount outstanding of \$7.2 million maturing on March 17, 2014 and a \$1.7 million revolving credit facility, of which \$1.0 million was undrawn as of June 30, 2010.

Mathey is located in Tulsa, Oklahoma and develops, manufactures and markets pipe cutting and beveling machines, pipe aligning and reforming clamps, welding electrode and flux ovens, and pipefitter s tools for the pipeline and welding industry.

Because of the size of this investment, we are significantly exposed to the risks associated with Mathey s business. Mathey manufactures pipe cutting and beveling equipment targeted for the worldwide oil and gas industry. The company has a good brand name in the industry, but is subject to competitive pricing and delivery lead time pressures. In addition to the competition within the product niche, the company is subject to the same cyclicality that affects its end customers. Activity in the oil & gas markets ebbs and flows with the price of gas and strength of the world economy and projects are often timed accordingly. Mathey s revenue stream is a result potentially lumpy and cyclical. Mathey is dependent on a small group of long-time managers for the execution of its business plan and value-added R&D needed to stay ahead of the competition. The death, disability or departure by one or more of these individuals could have a negative impact on its business and operations.

Our Adviser has entered into an investment banking agreement with Mathey. Under the terms of the investment banking agreement, our Adviser has agreed to assist Mathey with obtaining or structuring credit facilities, long term loans or additional equity, to provide advice and administrative support in the management of Mathey s credit facilities and other important contractual financial relationships, and to monitor and review Mathey s capital structure and financial performance as it relates to raising additional debt and equity capital for growth and acquisitions. The investment banking agreement also provides that our Adviser will be available to assist and advise Mathey in connection with adding key people to the management team that will lead to the development of best industry

practices in business promotion, business development and employee and customer relations.

Our vice chairman, chief operating officer and secretary, Terry Brubaker, one of our managing directors, John Sateri and one of our directors of private finance, Christopher Lee, are directors of Mathey. The principal executive offices of Mathey are located at 4344 S. Maybelle Ave, Tulsa, Oklahoma 74107.

## MANAGEMENT

Our business and affairs are managed under the direction of our Board of Directors. Our Board of Directors currently consists of ten members, six of whom are not considered to be interested persons of Gladstone Investment as defined in Section 2(a)(19) of the 1940 Act. We refer to these individuals as our independent directors. Our Board of Directors elects our officers, who serve at the discretion of the Board of Directors.

#### **Board of Directors**

Under our certificate of incorporation, our directors are divided into three classes. Each class consists, as nearly as possible, of one-third of the total number of directors, and each class has a three year term. At each annual meeting of our stockholders, the successors to the class of directors whose term expires at such meeting will be elected to hold office for a term expiring at the annual meeting of stockholders held in the third year following the year of their election. Each director will hold office for the term to which he or she is elected and until his or her successor is duly elected and qualifies. Information regarding our Board of Directors is as follows (the address for each director is c/o Gladstone Investment Corporation, 1521 Westbranch Drive, Suite 200, McLean, Virginia 22102):

| Name                  | Age | Position                       | Director<br>Since | Expiration<br>of Term |
|-----------------------|-----|--------------------------------|-------------------|-----------------------|
| Interested Directors  |     |                                |                   |                       |
| David Gladstone       | 68  | Chairman of the Board and      | 2005              | 2013                  |
|                       |     | Chief Executive Officer(1)(2)  |                   |                       |
| Terry L. Brubaker     | 66  | Vice Chairman, Chief Operating | 2005              | 2012                  |
|                       |     | Officer, Secretary and         |                   |                       |
|                       |     | Director(1)(2)                 |                   |                       |
| George Stelljes III   | 48  | Vice Chairman, Chief           | 2005              | 2011                  |
|                       |     | Investment Officer and         |                   |                       |
|                       |     | Director(1)                    |                   |                       |
| David A. R. Dullum    | 62  | President and Director(1)      | 2005              | 2012                  |
| Independent Directors |     |                                |                   |                       |
| Anthony W. Parker     | 64  | Director(2)(3)(6)              | 2005              | 2011                  |
| Michela A. English    | 60  | Director(3)(6)                 | 2005              | 2011                  |
| Paul W. Adelgren      | 67  | Director(4)(6)                 | 2005              | 2013                  |
| Maurice W. Coulon     | 68  | Director(4)(5)(6)(7)           | 2005              | 2012                  |
| John H. Outland       | 64  | Director(5)(6)                 | 2005              | 2013                  |
| Gerard Mead           | 66  | Director(3)(5)(6)              | 2005              | 2011                  |

(1) Interested person as defined in Section 2(a)(19) of the 1940 Act due to the director s position as our officer and/or employment by our Adviser.

- (2) Member of the executive committee.
- (3) Member of the audit committee.

- (4) Member of the ethics, nominating, and corporate governance committee.
- (5) Member of the compensation committee.
- (6) Each independent director serves as an alternate member of each committee for which they do not serve as a regular member. Messrs. Adelgren, Coulon and Outland serve as alternate members of the audit committee; Messrs. Adelgren and Parker and Ms. English serve as alternates on the compensation committee; and Messrs. Outland, Parker and Mead and Ms. English serve as alternates on the ethics, nominating and corporate governance committee. Alternate members of the committees serve and participate in meetings of the committees only in the event of an absence of a regular member of the committee.
- (7) On August 12, 2010, Mr. Coulon resigned as a director effective September 30, 2010.

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## **Executive Officers Who Are Not Directors**

Information regarding our executive officers who are not directors is as follows (the address for each executive officer is c/o Gladstone Investment Corporation, 1521 Westbranch Drive, Suite 200, McLean, Virginia 22102):

| Name                        | Age | Position                             |
|-----------------------------|-----|--------------------------------------|
| David Watson<br>Gary Gerson |     | Chief Financial Officer<br>Treasurer |

#### Independent Directors (in alphabetical order)

*Paul W. Adelgren.* Mr. Adelgren has served as a director since June 2005. Mr. Adelgren has also served as a director of Gladstone Commercial since August 2003 and a director of Gladstone Capital since January 2003. From 1997 to the present, Mr. Adelgren has served as the pastor of Missionary Alliance Church. From 1991 to 1997, Mr. Adelgren was pastor of New Life Alliance Church. From 1988 to 1991, Mr. Adelgren was vice president-finance and materials for Williams & Watts, Inc., a logistics management and procurement business located in Fairfield, NJ. Prior to joining Williams & Watts, Mr. Adelgren served in the United States Navy, where he served in a number of capacities, including as the director of the Strategic Submarine Support Department, as an executive officer at the Naval Supply Center, and as the director of the Joint Uniform Military Pay System. He is a retired Navy Captain. Mr. Adelgren holds an MBA from Harvard Business School and a BA from the University of Kansas.

*Maurice W. Coulon.* Mr. Coulon has served as a director since June 2005. Mr. Coulon has also served as a director of Gladstone Commercial and Gladstone Capital since August 2003. On August 12, 2010, Mr. Coulon resigned as a director effective September 30, 2010. Since 2000, Mr. Coulon has been a private investor in real estate. From 1991 through his retirement in 2000, Mr. Coulon served as director of portfolio management for the Morgan Stanley Real Estate Fund. From 1980 to 1991, Mr. Coulon served as senior vice president of asset management for the Boston Company Real Estate Counsel, Inc. Mr. Coulon was a founder of the National Association of Real Estate Investment Managers and is a past president of the National Council of Real Estate Investment Fiduciaries. Mr. Coulon holds an MBA from Harvard Business School and a BSE from the University of Missouri.

*Michela A. English.* Ms. English has served as director since June 2005. Ms. English is President and CEO of Fight for Children, a non-profit charitable organization focused on providing high quality education and health care services to underserved youth in Washington, D.C. Ms. English has also been a director of Gladstone Commercial since August 2003, and a director of Gladstone Capital since June 2002. From March 1996 to March 2004, Ms. English held several positions with Discovery Communications, Inc., including president of Discovery Consumer Products, president of Discovery Enterprises Worldwide and president of Discovery.com. From 1991 to 1996, Ms. English served as senior vice president of the National Geographic Society and was a member of the National Geographic Society s Board of Trustees and Education Foundation Board. Prior to 1991, Ms. English served as vice president, corporate planning and business development for Marriott Corporation and as a senior engagement manager for McKinsey & Company. Ms. English currently serves as director of the Education Compact, a director of the National Women s Health Resource Center, a member of the Advisory Board of the Yale University School of Management, and as a member of the Virginia Institute of Marine Science Council. Ms. English is an emeritus member of the board of Sweet Briar College. Ms. English holds a Bachelor of Arts in International Affairs from Sweet Briar College and a Master of Public and Private Management degree from Yale University s School of Management.

*Gerard Mead.* Mr. Mead has served as a director since December 2005. Mr. Mead has also served as a director of Gladstone Commercial and of Gladstone Capital since December 2005. Mr. Mead is chairman of Gerard Mead Capital Management, a firm which he founded in 2003 that provides investment management services to pension funds, endowments, insurance companies, and high net worth individuals. From 1966 to 2003 Mr. Mead was employed by the Bethlehem Steel Corporation, where he held a series of engineering, corporate finance and investment positions with increasing management responsibility. From 1987 to 2003 Mr. Mead served as chairman and pension fund manager of the Pension Trust of Bethlehem Steel Corporation and Subsidiary Companies. From 1972 to 1987 he served successively as investment analyst, director of investment research, and trustee of the Pension Trust, during which time he was also a corporate finance analyst and investor relations contact for

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institutional investors of Bethlehem Steel. Prior to that time Mr. Mead was a steel plant engineer. Mr. Mead holds an MBA from the Harvard Business School and a BSCE from Lehigh University.

*John H. Outland.* Mr. Outland has served as a director since June 2005. Mr. Outland has also served as a director of Gladstone Commercial and of Gladstone Capital since December 2003. From March 2004 to June 2006, he served as vice president of Genworth Financial, Inc. From 2002 to March 2004, Mr. Outland served as a managing director for 1789 Capital Advisors, where he provided market and transaction structure analysis and advice on a consulting basis for multifamily commercial mortgage purchase programs. From 1999 to 2001, Mr. Outland served as vice president of mortgage-backed securities at Financial Guaranty Insurance Company where he was team leader for bond insurance transactions, responsible for sourcing business, coordinating credit, Ioan files, due diligence and legal review processes, and negotiating structure and business issues. From 1993 to 1999, Mr. Outland was senior vice president for Citicorp Mortgage Securities, Inc., where he securitized non-conforming mortgage product. From 1989 to 1993, Mr. Outland was vice president of real estate and mortgage finance for Nomura Securities International, Inc., where he performed due diligence on and negotiated the financing of commercial mortgage packages in preparation for securitization. Mr. Outland holds an MBA from Harvard Business School and a bachelor s degree in Chemical Engineering from Georgia Institute of Technology.

*Anthony W. Parker*. Mr. Parker has served as a director since June 2005. Mr. Parker has also served as a director of Gladstone Commercial since August 2003 and as a director of Gladstone Capital since August 2001. In 1997 Mr. Parker founded Parker Tide Corp., formerly known as Snell Professional Corp. Parker Tide Corp. is a government contracting company providing mission critical solutions to the Federal government. From 1992 to 1996, Mr. Parker was chairman of, and a 50 percent stockholder of, Capitol Resource Funding, Inc., or CRF, a commercial finance company. Mr. Parker practiced corporate and tax law for over 15 years: from 1980 to 1983, he practiced at Verner, Liipfert, Bernhard & McPherson and from 1983 to 1992, in private practice. From 1973 to 1977, Mr. Parker served as executive assistant to the administrator of the U.S. Small Business Administration. Mr. Parker received his J.D. and Masters in Tax Law from Georgetown Law Center and his undergraduate degree from Harvard College.

# Interested Directors

David Gladstone. Mr. Gladstone is our founder and has served as our chief executive officer and chairman of our Board of Directors since our inception. Mr. Gladstone is also the founder of our Adviser and has served as its chief executive officer and chairman of its board of directors since its inception. Mr. Gladstone also founded and serves as the chief executive officer and chairman of the boards of directors of our affiliates, Gladstone Capital and Gladstone Commercial. Prior to founding the Gladstone Companies, Mr. Gladstone served as either chairman or vice chairman of the board of directors of American Capital Strategies, Ltd., a publicly traded leveraged buyout fund and mezzanine debt finance company, from June 1997 to August 2001. From 1974 to February 1997, Mr. Gladstone held various positions, including chairman and chief executive officer, with Allied Capital Corporation (a mezzanine debt lender), Allied Capital Corporation II (a subordinated debt lender), Allied Capital Lending Corporation (a small business lending company), Allied Capital Commercial Corporation (a real estate investment company), and Allied Capital Advisers, Inc., a registered investment adviser that managed the Allied companies. The Allied companies were the largest group of publicly-traded mezzanine debt funds in the United States and were managers of two private venture capital limited partnerships (Allied Venture Partnership and Allied Technology Partnership) and a private REIT (Business Mortgage Investors). From 1992 to 1997, Mr. Gladstone served as a director, president and chief executive officer of Business Mortgage Investors, a privately held mortgage REIT managed by Allied Capital Advisors, which invested in loans to small and medium-sized businesses. Mr. Gladstone is also a past director of Capital Automotive REIT, a real estate investment trust that purchases and net leases real estate to automobile dealerships. Mr. Gladstone served as a director of The Riggs National Corporation (the parent of Riggs Bank) from 1993 to May 1997 and of Riggs Bank from 1991 to 1993. He has served as a trustee of The George Washington University and currently is a trustee emeritus. He is a past member of the Listings and Hearings Committee of the National Association of

Securities Dealers, Inc. He is a past member of the advisory committee to the Women's Growth Capital Fund, a venture capital firm that finances women-owned small businesses. Mr. Gladstone was the founder and managing member of The Capital Investors, LLC, a group of angel investors, and is currently a member emeritus. He is also the past chairman and past owner of Coastal Berry

Company, LLC, a large strawberry farming operation in California. He is also the chairman and owner of Gladstone Land Corporation, a privately held company that has substantial farmland holdings in agriculture real estate in California. Mr. Gladstone holds an MBA from the Harvard Business School, an MA from American University and a BA from the University of Virginia. Mr. Gladstone has co-authored two books on financing for small and medium-sized businesses, *Venture Capital Handbook* and *Venture Capital Investing*.

Terry Lee Brubaker. Mr. Brubaker has been our vice chairman, chief operating officer, secretary and a director since our inception. Mr. Brubaker has also served as a director of our Adviser since its inception. He also served as president of our Adviser from its inception through February 2006, when he assumed the duties of vice chairman, chief operating officer and secretary. He has served as chief operating officer, secretary and as a director of Gladstone Capital since its inception. He also served as president of Gladstone Capital from May 2001 through April 2004, when he assumed the duties of vice chairman. Mr. Brubaker has also served chief operating officer, secretary and as a director of Gladstone Commercial since February 2003, and as president from February 2003 through July 2007, when he assumed the duties of vice chairman. In March 1999, Mr. Brubaker founded and, until May 1, 2003, served as chairman of Heads Up Systems, a company providing process industries with leading edge technology. From 1996 to 1999, Mr. Brubaker served as vice president of the paper group for the American Forest & Paper Association. From 1992 to 1995, Mr. Brubaker served as president of Interstate Resources, a pulp and paper company. From 1991 to 1992, Mr. Brubaker served as president of IRI, a radiation measurement equipment manufacturer. From 1981 to 1991, Mr. Brubaker held several management positions at James River Corporation, a forest and paper company, including vice president of strategic planning from 1981 to 1982, group vice president of the Groveton Group and Premium Printing Papers from 1982 to 1990, and vice president of human resources development in 1991. From 1976 to 1981, Mr. Brubaker was strategic planning manager and marketing manager of white papers at Boise Cascade. Previously, Mr. Brubaker was a senior engagement manager at McKinsey & Company from 1972 to 1976. Prior to 1972, Mr. Brubaker was a U.S. Navy fighter pilot. Mr. Brubaker holds an MBA from the Harvard Business School and a BSE from Princeton University.

George Stelljes III. Mr. Stelljes has served as our chief investment officer and a director since inception. Mr. Stelljes also served as our president from inception through April 2008, when he became a vice chairman. Mr. Stelljes has served as Gladstone Capital s chief investment officer since September 2002 and a director from August 2001 to September 2002, and then rejoined the Board of Directors in July 2003. He also served as executive vice president of Gladstone Capital from September 2002 through April 2004, when he assumed the duties of president. Mr. Stelljes has served as our Adviser s chief investment officer and a director of our Adviser since May 2003. He also served as executive vice president of our Adviser until February 2006, when he assumed the duties of president. Mr. Stelljes has served as chief investment officer of Gladstone Commercial since February 2003, and as a director since July 2007. He also served as executive vice president of Gladstone Commercial from February 2003 through July 2007, when he assumed the duties of president. Prior to joining Gladstone Mr. Stelljes served as a managing member of St. John s Capital, a vehicle used to make private equity investments. From 1999 to 2001, Mr. Stelljes was a co-founder and managing member of Camden Partners and Cahill Warnock & Company, private equity firms which finance high growth companies in the communications, education, healthcare, and business services sectors. From 1997 to 1999, Mr. Stelljes was a managing director and partner of Columbia Capital, a venture capital firm focused on investments in communications and information technology. From 1989 to 1997, Mr. Stelljes held various positions, including executive vice president and principal, with the Allied companies. Mr. Stelljes serves as a general partner and investment committee member of Patriot Capital and Patriot Capital II, private equity funds, and serves on the board of Intrepid Capital Management, a money management firm. He is also a former board member and regional president of the National Association of Small Business Investment Companies. Mr. Stelljes holds an MBA from the University of Virginia and a BA in Economics from Vanderbilt University.

*David A. R. Dullum.* Mr. Dullum has served as our president since April 2008 and a director since June 2005. Mr. Dullum has been a senior managing director of our Adviser since February 2008, a director of Gladstone

Commercial since August 2003, and a director of Gladstone Capital since August 2001. From 1995 to the present, Mr. Dullum has been a partner of New England Partners, a venture capital firm focused on investments in small and medium-sized business in the Mid-Atlantic and New England regions. From May 2005 to May 2008, Mr. Dullum served as the President and a director of Harbor Acquisition Corporation, an operating business with emphasis in the

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consumer and industrial sectors. Mr. Dullum also serves as a director of Simkar Corporation, a manufacturer of industrial and consumer lighting products and Fetco Home Decor, Inc., a designer and manufacturer of home decor products. From 1976 to 1990, Mr. Dullum was a managing general partner of Frontenac Company, a Chicago-based venture capital firm. Mr. Dullum holds an MBA from Stanford Graduate School of Business and a BME from the Georgia Institute of Technology.

### **Executive Officers Who Are Not Directors**

*David Watson.* Mr. Watson has served as our chief financial officer since January 2010. Prior to joining our company, from July 2007 until January 2010, Mr. Watson was Director of Portfolio Accounting of MCG Capital Corporation. Mr. Watson was employed by Capital Advisory Services, LLC, which subsequently joined Navigant Consulting, Inc., where he held various positions providing finance and accounting consulting services from 2001 to 2007. Prior to that, Mr. Watson was an auditor at Deloitte and Touche. He received a BS from Washington and Lee University, an MBA from the University of Maryland s Smith School of Business, and is a CPA with the Commonwealth of Virginia.

*Gary Gerson.* Mr. Gerson has served as our treasurer since April 2006. Mr. Gerson has also served as treasurer of Gladstone Capital and Gladstone Commercial since April 2006 and of our Adviser since May 2006. From 2004 to early 2006, Mr. Gerson was Assistant Vice President of Finance at the Bozzuto Group, a real estate developer, manager and owner, where he was responsible for the financing of multi-family and for-sale residential projects. From 1995 to 2004 he held various finance positions, including Director, Finance from 2000 to 2004, at PG&E National Energy Group where he led, and assisted in, the financing of power generation assets. Mr. Gerson holds an MBA from the Yale School of Management, a B.S. in mechanical engineering from the U.S. Naval Academy, and is a CFA charter holder.

#### **Employment Agreements**

We are not a party to any employment agreements. Messrs. Gladstone, Brubaker and Stelljes have entered into employment agreements with our Adviser, whereby they are direct employees of our Adviser. The employment agreement of Mr. Stelljes provides for his nomination to serve as our chief investment officer.

### **Director Independence**

As required under the Nasdaq Stock Market, or NASDAQ, listing standards, our Board of Directors annually determines each director s independence. The NASDAQ listing standards provide that a director of a business development company is considered to be independent if he or she is not an interested person of ours, as defined in Section 2(a)(19) of the 1940 Act. Section 2(a)(19) of the 1940 Act defines an interested person to include, among other things, any person who has, or within the last two years had, a material business or professional relationship with us.

Consistent with these considerations, after review of all relevant transactions or relationships between each director, or any of his or her family members, and us, our senior management and our independent auditors, the Board has affirmatively determined that the following six directors are independent directors within the meaning of the applicable NASDAQ listing standards: Messrs. Adelgren, Coulon, Mead, Outland, Parker and Ms. English. In making this determination, the Board found that none of the these directors or nominees for director had a material or other disqualifying relationship with us. Mr. Gladstone, the chairman of our Board of Directors and chief executive officer, Mr. Brubaker, our vice chairman, chief operating officer and secretary, Mr. Stelljes, our vice chairman and chief investment officer, and Mr. Dullum, our president, are not independent directors by virtue of their positions as our officers and their employment by our Adviser.

## **Committees of Our Board of Directors**

*Executive Committee.* Membership of our executive committee is comprised of Messrs. Gladstone, Brubaker and Parker. The executive committee has the authority to exercise all powers of our Board of Directors except for actions that must be taken by the full Board of Directors under the Maryland General Corporation Law, including

electing our chairman and president. Mr. Gladstone serves as chairman of the executive committee. The executive committee met one time during the last fiscal year.

*Audit Committee.* The members of the audit committee are Messrs. Parker and Mead and Ms. English, and Messrs. Adelgren, Coulon and Outland serve as alternate members of the committee. Alternate members of the audit committee serve only in the event of an absence of a regular committee member. Mr. Parker serves as chairman of the audit committee. Each member and alternate member of the audit committee is an independent director as defined by Nasdaq rules and our own standards, and none of the members or alternate members of the audit committee are interested persons as defined in Section 2(a)(19) of the 1940 Act. The Board has unanimously determined that all members and alternate members of the audit committee qualify as audit committee financial experts within the meaning of the SEC rules and regulations. In addition, the Board has unanimously determined that all audit committee members and alternate members are financially literate under current Nasdaq rules and that at least one member has financial management expertise. The audit committee operates pursuant to a written charter and is primarily responsible for oversight of our financial statements and controls, assessing and ensuring the independence, qualifications and performance of the independent registered public accounting firm, approving the independent registered public accounting firm services and fees and reviewing and approving our annual audited financial statements before issuance, subject to board approval. The audit committee met eight times during the last fiscal year.

*Compensation Committee*. The members of the compensation committee are Messrs. Coulon, Outland and Mead, and Messrs. Adelgren and Parker and Ms. English serve as alternate members of the committee. Each member and alternate member of the compensation committee is independent for purposes of the 1940 Act and The Nasdaq Global Select Market listing standards. Mr. Coulon serves as chairman of the compensation committee. The compensation committee operates pursuant to a written charter and conducts periodic reviews of our Advisory Agreement and our Administration Agreement to evaluate whether the fees paid to our Adviser under the Advisory Agreement, and the fees paid to our Administrator under the Administration Agreement, respectively, are in the best interests of us and our stockholders. The committee considers in such periodic reviews, among other things, whether the salaries and bonuses paid to our executive officers by our Adviser and our Administrator are consistent with our compensation philosophies and the performance of our Adviser, are reasonable in relation to the nature and quality of services performed, and whether the provisions of the Advisory and Administration Agreements are being satisfactorily performed. The compensation committee met four times during the last fiscal year.

*Ethics, Nominating, and Corporate Governance Committee.* The members of the ethics, nominating, and corporate governance committee are Messrs. Adelgren and Coulon and Messrs. Outland, Parker and Mead and Ms. English serve as alternate members of the committee. Each member and alternate member of the ethics, nominating and corporate governance committee is independent for purposes of the 1940 Act and The Nasdaq Global Select Market listing standards. Mr. Adelgren serves as chairman of the ethics, nominating, and corporate governance committee. The ethics, nominating, and corporate governance committee operates pursuant to a written charter and is responsible for selecting, researching, and nominating directors for election by our stockholders, selecting nominees to fill vacancies on the board or a committee of the board, developing and recommending to the board a set of corporate governance principles, and overseeing the evaluation of the board and our management. The committee is also responsible for our Code of Business Conduct and Ethics. The committee met four times during the last fiscal year.

Nominations for election to our Board of Directors may be made by our Board of Directors, or by any stockholder entitled to vote for the election of directors. Although there is not a formal list of qualifications, in discharging its responsibilities to nominate candidates for election to our Board of Directors, the ethics, nominating and corporate governance committee believes that candidates for director should have certain minimum qualifications, including being able to read and understand basic financial statements, being over 21 years of age, having business experience, and possessing high moral character. Though we have no formal policy addressing diversity, the Ethics, Nominating and Corporate Governance Committee and Board believe that diversity is an important attribute of directors and that

our Board should be the culmination of an array of backgrounds and experiences and be capable of articulating a variety of viewpoints. Accordingly, the Ethics, Nominating and Corporate Governance Committee considers in its review of director nominees factors such as values, disciplines, ethics, age, gender, race, culture, expertise, background and skills, all in the context of an assessment of the perceived needs of us and our

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Board at that point in time in order to maintain a balance of knowledge, experience and capability. In nominating candidates to fill vacancies created by the expiration of the term of a member, the committee s process for identifying and evaluating nominees includes reviewing such directors overall service to us during their term, including the number of meetings attended, level of participation, quality of performance, and any transactions of such directors with us during their term. In addition, the committee may consider recommendations for nomination from any reasonable source, including officers, directors and stockholders of our company according to the foregoing standards.

Nominations made by stockholders must be made by written notice (setting forth the information required by our bylaws) received by the secretary of our company at least 120 days in advance of an annual meeting or within 10 days of the date on which notice of a special meeting for the election of directors is first given to our stockholders.

*Meetings*. During the fiscal year ended March 31, 2010, each Board member attended 75% or more of the aggregate of the meetings of the Board and of the committees on which he or she served.

#### **Summary of Compensation**

#### **Executive Compensation**

None of our executive officers receive direct compensation from us. We do not currently have any employees and do not expect to have any employees in the foreseeable future. The services necessary for the operation of our business are provided to us by our officers and the other employees of our Adviser and Administrator, pursuant to the terms of the Advisory and Administration Agreements, respectively. Mr. Gladstone, our chairman and chief executive officer, Mr. Brubaker, our vice chairman, chief operating officer and secretary, Mr. Stelljes, our vice chairman and chief investment officer, and Mr. Dullum, our president and a director, are all employees of and compensated directly by our Adviser. Mr. Watson, our chief financial officer, and Mr. Gerson, our treasurer, are employees of our Administrator. Under the Administration Agreement, we reimburse our Administrator for our allocable portion of the salaries of Mr. Gerson, our treasurer, and Mr. Watson, our chief financial officer. Mr. Watson was appointed as our chief financial officer on January 25, 2010. From that date through July 31, 2010, \$10,160.51 of Mr. Watson s salary and \$1,386.88 of the cost of his benefits were our allocable portion of such paid directly by our Administrator. Mark Perrigo served as our chief financial officer prior to Mr. Watson s appointment. During our last fiscal year, our allocable portion of Mr. Perrigo s salary (\$27,859), bonus (\$1,313), and benefits (\$1,676) were paid directly to Mr. Perrigo by our Administrator during the period that he served as our chief financial officer.

#### **Compensation of Directors**

The following table shows, for the fiscal year ended March 31, 2010, compensation awarded to or paid to our directors who are not executive officers, which we refer to as our non-employee directors for all services rendered to us during this period. No compensation is paid to directors who are our executive officers for their service on the Board of Directors. We do not issue stock options and therefore have no information to report relating to stock option grants and exercises for our three highest paid executive officers.

| Name               | Fees Earned<br>or Paid in<br>Cash (\$) | Total (\$) |
|--------------------|--|------------|
| Paul W. Adelgren   | 29,000                                 | 29,000     |
| Maurice W. Coulon  | 33,000                                 | 33,000     |
| Michela A. English | 32,000                                 | 32,000     |

| Gerard Mead       | 36,000 | 36,000 |
|-------------------|--------|--------|
| John H. Outland   | 28,000 | 28,000 |
| Anthony W. Parker | 35,500 | 35,500 |

As compensation for serving on our Board of Directors, each of our independent directors receives an annual fee of \$20,000, an additional \$1,000 for each Board of Directors meeting attended, and an additional \$1,000 for each committee meeting attended if such committee meeting takes place on a day other than when the full Board of Directors meets. In addition, the chairperson of the Audit Committee receives an annual fee of \$3,000, and the

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chairpersons of each of the Compensation and Ethics, Nominating and Corporate Governance committees receive annual fees of \$1,000 for their additional services in these capacities. During the fiscal year ended March 31, 2010, the total cash compensation paid to non-employee directors was \$193,500. We also reimburse our directors for their reasonable out-of-pocket expenses incurred in attending Board of Directors and committee meetings.

We do not pay any compensation to directors who also serve as our officers, or as officers or directors of our Adviser or our Administrator, in consideration for their service to us. Our Board of Directors may change the compensation of our independent directors in its discretion. None of our independent directors received any compensation from us during the fiscal year ended March 31, 2010 other than for Board of Directors or committee service and meeting fees.

### **Certain Transactions**

#### Investment Advisory and Management Agreement

#### Management Services

Our Adviser is a Delaware corporation registered as an investment adviser under the Investment Advisers Act of 1940, as amended. Subject to the overall supervision of our Board of Directors, our Adviser provides investment advisory and management services to us. Under the terms of our Advisory Agreement, our Adviser has investment discretion with respect to our capital and, in that regard:

determines the composition of our portfolio, the nature and timing of the changes to our portfolio, and the manner of implementing such changes;

identifies, evaluates, and negotiates the structure of the investments we make (including performing due diligence on our prospective portfolio companies);

closes and monitors the investments we make; and

makes available on our behalf, and provides if requested, managerial assistance to our portfolio companies.

Our Adviser s services under the Advisory Agreement are not exclusive, and it is free to furnish similar services to other entities so long as its services to us are not impaired.

#### Portfolio Management

Our Adviser takes a team approach to portfolio management; however, the following persons are primarily responsible for the day-to-day management of our portfolio and comprise our Adviser s investment committee: David Gladstone, Terry Lee Brubaker and George Stelljes III, whom we refer to collectively as the Portfolio Managers. Our investment decisions are made on our behalf by the investment committee of our Adviser by unanimous decision.

Mr. Gladstone has served as the chairman and the chief executive officer of the Adviser, since he founded the Adviser in 2002, along with Mr. Brubaker and Mr. Stelljes. Mr. Brubaker has served as the vice chairman, chief operating officer and secretary of the Adviser since 2002. Mr. Stelljes has served as the president and chief investment officer of the Adviser since 2002. For more complete biographical information on Messrs. Gladstone, Brubaker and Stelljes, please see Management Interested Directors.

The Portfolio Managers are all officers or directors, or both, of our Adviser and our Administrator. David Gladstone is the controlling stockholder of our Adviser, which is the sole member of our Administrator. Although we believe that

the terms of the Advisory Agreement are no less favorable to us than those that could be obtained from unaffiliated third parties in arms length transactions, our Adviser and its officers and its directors have a material interest in the terms of this agreement. Based on an analysis of publicly available information, the Board believes that the terms and the fees payable under the Advisory Agreement are similar to those of the agreements between other business development companies that do not maintain equity incentive plans and their external investment advisers.

Our Adviser provides investment advisory services to other investment funds in the Gladstone Companies. As such, the Portfolio Managers also are primarily responsible for the day-to-day management of the portfolios of other pooled investment vehicles in the Gladstone Companies that are managed by the Adviser. As of the date hereof, Messrs. Gladstone, Brubaker, and Stelljes are primarily responsible for the day-to-day management of the portfolios of Gladstone Capital, another publicly-traded business development company, Gladstone Commercial, a publicly-traded real estate investment trust, and Gladstone Land Corporation, a private company controlled by Mr. Gladstone that owns farmland in California. As of June 30, 2010, the Adviser had an aggregate of approximately \$1,006 million in total assets under management.

## Possible Conflicts of Interest

Our Portfolio Managers provide investment advisory services and serve as officers, directors or principals of the other Gladstone Companies, which operate in the same or a related line of business as we do. Accordingly, they have corresponding obligations to investors in those entities. For example, Mr. Gladstone, our chairman and chief executive officer, is chairman of the board and chief executive officer of the Adviser, Gladstone Capital, Gladstone Commercial, and Gladstone Land with management responsibilities for the other members of the Gladstone Companies. In addition, Mr. Brubaker, our vice chairman, chief operating officer and secretary, is vice chairman, chief operating officer and secretary of the Adviser, Gladstone Capital and Gladstone Commercial, and Mr. Stelljes, our vice chairman and chief investment officer, is president and chief investment officer of the Adviser, Gladstone Capital and Gladstone Commercial. Moreover, we may establish other investment vehicles which from time to time may have potentially overlapping investment objectives with those of Gladstone Capital and accordingly may invest in, whether principally or secondarily, asset classes similar to those targeted by us. While the Adviser generally has broad authority to make investments on behalf of the investment vehicles that it advises, our Adviser has adopted investment allocation procedures to address these potential conflicts and intends to direct investment opportunities to the member of the Gladstone Companies with the investment strategy that most closely fits the investment opportunity. Nevertheless, the Portfolio Managers may face conflicts in the allocation of investment opportunities to other entities managed by our Adviser. As a result, it is possible that certain investment opportunities may not be available to other members of the Gladstone Companies or investment funds managed by our Adviser. When the officers of the Adviser identify an investment, they will be forced to choose which investment fund should make the investment in accordance with their investment allocation procedures.

Our affiliate, Gladstone Commercial, may lease property to portfolio companies that we do not control under certain circumstances. We may pursue such transactions only if (i) the portfolio company is not controlled by us or any of our affiliates, (ii) the portfolio company satisfies the tenant underwriting criteria that meets the lease underwriting criteria of Gladstone Commercial, and (iii) the transaction is approved by a majority of our independent directors and a majority of the independent directors of Gladstone Commercial. We expect that any such negotiations between Gladstone Commercial and our portfolio companies would result in lease terms consistent with the terms that the portfolio companies would be likely to receive were they not portfolio companies of ours. Additionally, we may make simultaneous investments in senior syndicated loans with our affiliate, Gladstone Capital. In this regard, our Adviser has adopted allocation procedures designed to ensure fair and equitable allocations of such investments.

## Portfolio Manager Compensation

The Portfolio Managers receive compensation from our Adviser in the form of a base salary plus a bonus. Each of the Portfolio Managers base salaries is determined by a review of salary surveys for persons with comparable experience who are serving in comparable capacities in the industry. Each Portfolio Manager s base salary is set and reviewed yearly. Like all employees of the Adviser, a Portfolio Manager s bonus is tied to the performance of the Adviser and the entities that it advises. A Portfolio Manager s bonus increases or decreases when the Adviser s income increases or

decreases. The Adviser s income, in turn, is directly tied to the management and performance fees earned in managing its investment funds, including the Company. Pursuant to the investment advisory and management agreement between the Adviser and the Company, the Adviser receives an incentive fee based on net investment income in excess of the hurdle rates and capital gains as set out in the investment advisory and management agreement.

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All compensation of the Portfolio Managers from the Adviser takes the form of cash. Each of the Portfolio Managers may elect to defer some or all of his bonus through the Adviser s deferred compensation plan. The Portfolio Managers are also portfolio managers for other members of the Gladstone Companies, two of which (Gladstone Capital and Gladstone Commercial) have had stock option plans through which the Portfolio Managers have previously received options to purchase stock of those entities. However, Gladstone Capital terminated its stock option plan effective September 30, 2006 and Gladstone Commercial terminated its stock option plan effective December 31, 2006. These plan terminations were effected in connection with the implementation of new advisory agreements between each of Gladstone Capital and Gladstone Commercial with our Adviser, which have been approved by their respective stockholders. All outstanding, unexercised options under the Gladstone Capital plan were terminated effective September 30, 2006, and all outstanding, unexercised options under the Gladstone Capital plan were terminated effective September 30, 2006, and all outstanding, unexercised options under the Gladstone Commercial plan were terminated effective September 31, 2006.

### Fees under the Investment Advisory and Management Agreement

In accordance with the Advisory Agreement, we pay our Adviser fees, as compensation for its services, consisting of a base management fee and an incentive fee.

The base management fee is computed and payable quarterly and is assessed at an annual rate of 2%. Through December 31, 2006, it was computed on the basis of the average value of our gross invested assets at the end of the two most recently completed quarters, which were total assets less the cash proceeds and cash and cash equivalents from the proceeds of our initial public offering that were not invested in debt and equity securities of portfolio companies. Beginning on January 1, 2007, the base management fee is computed on the basis of the average value of our gross assets at the end of the two most recently completed quarters, which are total assets, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings.

Since January 9, 2007, our Board of Directors has accepted from our Adviser unconditional and irrevocable voluntary waivers on a quarterly basis to reduce the annual 2% base management fee on senior syndicated loan participations to 0.5% to the extent that proceeds resulting from borrowings under our credit facility were used to purchase such syndicated loan participations. These waivers were applied through June 30, 2010 and any waived fees may not be recouped by our Adviser in the future.

When our Adviser receives fees from our portfolio companies, 50% of certain of these fees are credited against the base management fee that we would otherwise be required to pay to our Adviser.

In addition, our Adviser services the loans held by Business Investment, in return for which our Adviser receives a 2% annual fee based on the monthly aggregate balance of loans held by Business Investment. Since we own these loans, all loan servicing fees paid to our Adviser are treated as reductions against the 2% base management fee. Overall, the base management fee due to our Adviser cannot exceed 2% of total assets (as reduced by cash and cash equivalents pledged to creditors) during any given fiscal year.

The incentive fee consists of two parts: an income-based incentive fee and a capital gains-based incentive fee. The income-based incentive fee rewards our Adviser if our quarterly net investment income (before giving effect to any incentive fee) exceeds the hurdle rate. We pay our Adviser an income-based incentive fee with respect to our pre-incentive fee net investment income in each calendar quarter as follows:

no incentive fee in any calendar quarter in which our pre-incentive fee net investment income does not exceed the hurdle rate (7% annualized);

100% of our pre-incentive fee net investment income with respect to that portion of such pre-incentive fee net investment income, if any, that exceeds the hurdle rate but is less than 2.1875% in any calendar quarter (8.75% annualized); and

20% of the amount of our pre-incentive fee net investment income, if any, that exceeds 2.1875% in any calendar quarter (8.75% annualized).

The second part of the incentive fee is a capital gains-based incentive fee that is determined and payable in arrears as of the end of each fiscal year (or upon termination of the Advisory Agreement, as of the termination date),

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and equals 20% of our realized capital gains as of the end of the fiscal year. In determining the capital gains-based incentive fee payable to our Adviser, we calculate the cumulative aggregate realized capital gains and cumulative aggregate realized capital losses since our inception, and the aggregate unrealized capital depreciation as of the date of the calculation, as applicable, with respect to each of the investments in our portfolio. For this purpose, cumulative aggregate realized capital gains, if any, equals the sum of the differences between the net sales price of each investment, when sold, and the original cost of such investment since our inception. Cumulative aggregate realized capital losses equals the sum of the amounts by which the net sales price of each investment, when sold, is less than the original cost of such investment since our inception. Aggregate unrealized capital depreciation equals the sum of the difference, if negative, between the valuation of each investment as of the applicable calculation date and the original cost of such investment. At the end of the applicable year, the amount of capital gains that serves as the basis for our calculation of the capital gains-based incentive fee equals the cumulative aggregate realized capital gains less cumulative aggregate realized capital losses, less aggregate unrealized capital depreciation, with respect to our portfolio of investments. If this number is positive at the end of such year, then the capital gains-based incentive fee for such year equals 20% of such amount, less the aggregate amount of any capital gains-based incentive fees paid in respect of our portfolio in all prior years.

During the fiscal year ended March 31, 2010, we paid total fees of approximately \$736,643 to our Adviser under the Advisory Agreement. For the fiscal years ended March 31, 2009 and 2008, we incurred a base management fee of \$1,699,207 and \$1,802,602, respectively, and we recognized aggregate credits against the base management fee of \$2,474,126 and \$2,808,871, respectively, resulting from a fee reduction for the voluntary, irrevocable waiver of 2% fee on senior syndicated loans to 0.5% and from investment banking fees paid to our Adviser under the Advisory Agreement.

### Duration and Termination

Unless terminated earlier as described below, the Advisory Agreement will remain in effect from year to year if approved annually by our Board of Directors or by the affirmative vote of the holders of a majority of our outstanding voting securities, including, in either case, approval by a majority of our directors who are not interested persons. On July 7, 2010, we renewed the Advisory Agreement through August 31, 2011. The Advisory Agreement will automatically terminate in the event of its assignment. The Advisory Agreement may be terminated by either party without penalty upon 60 days written notice to the other. See Risk Factors We are dependent upon our key management personnel and the key management personnel of our Adviser, particularly David Gladstone, George Stelljes III, Terry Lee Brubaker and David Dullum, and on the continued operations of our Adviser, for our future success.

### Administration Agreement

Pursuant to the Administration Agreement, our Administrator furnishes us with clerical, bookkeeping and record keeping services and our Administrator also performs, or oversees the performance of, our required administrative services, which include, among other things, being responsible for the financial records which we are required to maintain and preparing reports to our stockholders and reports filed with the SEC. In addition, our Administrator assists us in determining and publishing our net asset value, oversees the preparation and filing of our tax returns, the printing and dissemination of reports to our stockholders, and generally oversees the payment of our expenses and the performance of administrative and professional services rendered to us by others. Payments under the Administration Agreement, including rent and our allocable portion of the salaries and benefits expenses of our chief financial officer, chief compliance officer, controller, treasurer, internal counsel and their respective staffs. On July 7, 2010, we renewed the Administration Agreement through August 31, 2011.

During the fiscal year ended March 31, 2010, we paid total fees of approximately \$676,459 to our Administrator under the Administration Agreement. During the fiscal years ended March 31, 2009 and March 31, 2008, we paid total fees of approximately \$821,144 and \$855,086, respectively, to our Administrator under the Administration Agreement.

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Based on an analysis of publicly available information, the Board believes that the terms and the fees payable under the Administration Agreement are similar to those of the agreements between other business development companies that do not maintain equity incentive plans and their external investment advisers.

David Gladstone, Terry Lee Brubaker, George Stelljes III, David Dullum and Gary Gerson are all officers or directors, or both, of our Adviser and our Administrator. David Gladstone is the controlling stockholder of our Adviser, which is the sole member of our Administrator. Although we believe that the terms of the Administration Agreement are no less favorable to us than those that could be obtained from unaffiliated third parties in arms length transactions, our Adviser and its officers and its directors have a material interest in the terms of this agreement.

#### Loan Servicing Agreement

Our Adviser services our loan portfolio pursuant to a loan servicing agreement with our wholly-owned subsidiary, Business Investment, in return for a 2% annual fee, based on the monthly aggregate outstanding loan balance of the loans pledged under our credit facility. Effective in April 2006, our Adviser s board of directors voted to reduce the portion of the 2% annual fee to 0.5% for senior syndicated loans. Loan servicing fees paid to our Adviser under this agreement directly reduce the amount of fees payable under the Advisory Agreement. Loan servicing fees of \$3,747,008, \$5,001,638 and \$5,013,503 were incurred for the fiscal years ended March 31, 2010, March 31, 2009 and March 31, 2008, respectively, all of which were directly credited against the amount of the base management fee due to our Adviser under the Advisory Agreement.

### Indemnification

The Advisory Agreement and the Administration Agreement each provide that, absent willful misfeasance, bad faith, or gross negligence in the performance of their respective duties or by reason of the reckless disregard of their respective duties and obligations, our Adviser and our Administrator, as applicable, and their respective officers, managers, partners, agents, employees, controlling persons, members, and any other person or entity affiliated with them are entitled to indemnification from us for any damages, liabilities, costs, and expenses (including reasonable attorneys fees and amounts reasonably paid in settlement) arising from the rendering of our Adviser s services under the Advisory Agreement or otherwise as an investment adviser of us and from the rendering of our Administrator s services under the Administration Agreement or otherwise as an administrator for us, as applicable.

In our certificate of incorporation and bylaws, we have also agreed to indemnify certain officers and directors by providing, among other things, that we will indemnify such officer or director, under the circumstances and to the extent provided for therein, for expenses, damages, judgments, fines and settlements he or she may be required to pay in actions or proceedings which he or she is or may be made a party by reason of his or her position as our director, officer or other agent, to the fullest extent permitted under Delaware law and our bylaws. Notwithstanding the foregoing, the indemnification provisions shall not protect any officer or director from liability to us or our stockholders as a result of any action that would constitute willful misfeasance, bad faith or gross negligence in the performance of such officer s or director s duties, or reckless disregard of his or her obligations and duties.

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## CONTROL PERSONS AND PRINCIPAL STOCKHOLDERS

The following table sets forth, as of July 31, 2010 (unless otherwise indicated), the beneficial ownership of each current director, each of the executive officers, the executive officers and directors as a group and each stockholder known to our management to own beneficially more than 5% of the outstanding shares of common stock. Except as otherwise noted, the address of the individuals below is c/o Gladstone Investment Corporation, 1521 Westbranch Drive, Suite 200, McLean, VA 22102.

|                            |                     |                        | Benefi   | cial Ownership(1) |   | Aggregate        |
|----------------------------|---------------------|------------------------|--|-------------------|---|------------------|
| Name and Address           | Number of<br>Shares | Percent<br>of<br>Total | Dollar Range of<br>Equity Securities of<br>the Company Owned<br>by Directors and<br>Executive<br>Officers(2) |                   | Dollar Range<br>of Equity Securities<br>of all Funds by<br>Directors and<br>Executive Officers<br>in Family of<br>Investment<br>Companies(2)(3) |                  |
| Executive Officers and     |                     |                        |  |                   |   |                  |
| Directors:                 |                     |                        |  |                   |   |                  |
| David Gladstone            | 226,138             | *                      | Over \$  | 100,000           | Over \$   | 100,000          |
| Terry Lee Brubaker(4)      | 18,627              | *                      | \$   | 50,001-\$100,000  | Over \$   | 100,000          |
| George Stelljes III        | 24,296              | *                      | Over \$  | 100,000           | Over \$   | 100,000          |
| David Watson               | 0                   | *                      |  | None              | \$  | 1,000-\$10,000   |
| Gary Gerson(5)             | 578                 | *                      | \$   | 1,000-\$10,000    | \$  | 1,000-\$10,000   |
| Anthony W. Parker          | 6,930               | *                      | \$   | 10,001-\$50,000   | Over \$   | 100,000          |
| David A.R. Dullum(6)       | 24,167              | *                      | Over \$  | 100,000           | Over \$   | 100,000          |
| Michela A. English         | 1,333               | *                      | \$   | 1,000-\$10,000    | \$  | 50,001-\$100,000 |
| Paul Adelgren              | 1,892               | *                      | \$   | 1,000-\$10,000    | \$  | 50,001-\$100,000 |
| Maurice Coulon             | 0                   | *                      |  | None              | \$  | 10,001-\$50,000  |
| John H. Outland            | 1,840               | *                      | \$   | 1,000-\$10,000    | \$  | 10,001-\$50,000  |
| Gerard Mead                | 11,362              | *                      | \$   | 50,001-\$100,000  | Over \$   | 100,000          |
| All executive officers and |                     |                        |  |                   |   |                  |
| directors as a group       |                     |                        |  |                   |   |                  |
| (12 persons)               | 317,163             | 1.4%                   |  | N/A               |   | N/A              |
| Other Stockholders:        |                     |                        |  |                   |   |                  |
| Persons associated with    |                     |                        |  |                   |   |                  |
| Wellington Management      | 0 105 0 15          | 0.00                   |  | 27/4              |   |                  |
| Company, LLP(7)            | 2,185,245           | 9.9%                   |  | N/A               |   | N/A              |
| 75 State Street            |                     |                        |  |                   |   |                  |
| Boston, MA 02109           |                     |                        |  |                   |   |                  |
| Burgundy Asset Management  | 1.075.005           | 0.50                   |  | <b>N</b> T / 4    |   | <b></b>          |
| Ltd.(8)                    | 1,875,925           | 8.5%                   |  | N/A               |   | N/A              |

181 Bay Street, Suite 4510 Bay Wellington Tower Toronto, Ontario M5J 2T3

- \* Less than 1%
- (1) This table is based upon information supplied by officers, directors and principal stockholders. Unless otherwise indicated in the footnotes to this table and subject to community property laws where applicable, we believe that each of the stockholders named in this table has sole voting and sole investment power with respect to the shares indicated as beneficially owned. Applicable percentages are based on 22,080,133 shares outstanding on July 31, 2010.
- (2) Ownership calculated in accordance with Rule 16a-1(a)(2) of the Exchange Act. The dollar range of our equity securities beneficially owned is calculated by multiplying the closing price of Common Stock as reported on The Nasdaq Global Select Market as of July 31, 2010, times the number of shares beneficially owned.

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- (3) Each of our directors and executive officers, other than Mr. Watson, is also a director or executive officer, or both, of Gladstone Capital, our affiliate and a business development company, and Gladstone Commercial, our affiliate and a real estate investment trust, each of which is also externally managed by our Adviser.
- (4) Includes 3,978 shares held by Mr. Brubaker s spouse.
- (5) Includes 445 shares held by Mr. Gerson s spouse.
- (6) Includes 1,349 shares held by Mr. Dullum s spouse.
- (7) This information has been obtained from a Schedule 13G filed by Wellington Management Company, LLP (Wellington), and a Schedule 13G/A filed by Bay Pond Partners, L.P. (Bay Pond), and its sole general partner, Wellington Hedge Management LLC (Wellington Hedge Management), each as filed with the SEC on February 17, 2009. According to the Schedule 13G filed by Wellington, Wellington, in its capacity as an investment adviser, may be deemed to beneficially own, through shared voting and dispositive power, 2,185,245 shares held by clients of Wellington, including Bay Pond. According to the Schedule 13G/A filed by Bay Pond, Bay Pond and Wellington Hedge Management share voting and dispositive power with respect to 1,550,213 of these shares reported as beneficially owned.
- (8) This information has been obtained from a Schedule 13G filed by Burgundy Asset Management Ltd. (Burgundy) on February 10, 2010, according to which Burgundy has sole voting and investment power with respect to all 1,875,925 shares reported as beneficially owned.

### DIVIDEND REINVESTMENT PLAN

We have adopted a dividend reinvestment plan that provides for reinvestment of our distributions on behalf of our stockholders upon their election as provided below. As a result, if our Board of Directors authorizes, and we declare, a cash dividend, then our stockholders who have opted in to our dividend reinvestment plan will not receive cash dividends but, instead, such cash dividends will automatically be reinvested in additional shares of our common stock.

Pursuant to our dividend reinvestment plan, if your shares of our common stock are registered in your own name you can have all distributions reinvested in additional shares of our common stock by BNY Mellon Shareowner Services, the plan agent, if you enroll in the dividend reinvestment plan by delivering an authorization form to the plan agent prior to the corresponding dividend declaration date. The plan agent will effect purchases of our common stock under the dividend reinvestment plan in the open market. If you do not elect to participate in the dividend reinvestment plan, you will receive all distributions in cash paid by check mailed directly to you (or if you hold your shares in street or other nominee name, then to your nominee) as of the relevant record date, by the plan agent, as our dividend disbursing agent. If your shares are held in the name of a broker or nominee or if you are transferring such an account to a new broker or nominee, you should contact the broker or nominee to determine whether and how they may participate in the dividend reinvestment plan.

The plan agent serves as agent for the holders of our common stock in administering the dividend reinvestment plan. After we declare a dividend, the plan agent will, as agent for the participants, receive the cash payment and use it to buy common stock on the Nasdaq Global Select Market or elsewhere for the participants accounts. The price of the shares will be the average market price at which such shares were purchased by the plan agent.

Participants in the dividend reinvestment plan may withdraw from the dividend reinvestment plan upon written notice to the plan agent. Such withdrawal will be effective immediately if received not less than ten days prior to a dividend

record date; otherwise, it will be effective the day after the related dividend distribution date. When a participant withdraws from the dividend reinvestment plan or upon termination of the dividend reinvestment plan as provided below, certificates for whole shares of common stock credited to his or her account under the dividend reinvestment plan will be issued and a cash payment will be made for any fractional share of common stock credited to such account.

The plan agent will maintain each participant s account in the dividend reinvestment plan and will furnish monthly written confirmations of all transactions in such account, including information needed by the stockholder for personal and tax records. Common stock in the account of each dividend reinvestment plan participant will be held by the plan agent in non-certificated form in the name of such participant. Proxy materials relating to our

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stockholders meetings will include those shares purchased as well as shares held pursuant to the dividend reinvestment plan.

In the case of participants who beneficially own shares that are held in the name of banks, brokers or other nominees, the plan agent will administer the dividend reinvestment plan on the basis of the number of shares of common stock certified from time to time by the record holders as the amount held for the account of such beneficial owners. Shares of our common stock may be purchased by the plan agent through any of the underwriters, acting as broker or dealer.

We pay the plan agent s fees for the handling or reinvestment of dividends and other distributions. Each participant in the dividend reinvestment plan pays a pro rata share of brokerage commissions incurred with respect to the plan agent s open market purchases in connection with the reinvestment of distributions. There are no other charges to participants for reinvesting distributions.

Distributions are taxable whether paid in cash or reinvested in additional shares, and the reinvestment of distributions pursuant to the dividend reinvestment plan will not relieve participants of any U.S. federal income tax or state income tax that may be payable or required to be withheld on such distributions. For more information regarding taxes that our stockholders may be required to pay, see Material U.S. Federal Income Tax Considerations.

Experience under the dividend reinvestment plan may indicate that changes are desirable. Accordingly, we reserve the right to amend or terminate the dividend reinvestment plan as applied to any distribution paid subsequent to written notice of the change sent to participants in the dividend reinvestment plan at least 90 days before the record date for the distribution. The dividend reinvestment plan also may be amended or terminated by the plan agent with our prior written consent, on at least 90 days written notice to participants in the dividend reinvestment plan. All correspondence concerning the reinvestment plan should be directed to the plan agent, BNY Mellon Shareowner Services, by mail at 480 Washington Boulevard, Jersey City, NJ 07310 or by phone at 800-274-2944.

## MATERIAL U.S. FEDERAL INCOME TAX CONSIDERATIONS

### **Regulated Investment Company Status**

In order to maintain the qualification for treatment as a RIC under Subchapter M of the Code, we must distribute to our stockholders, for each taxable year, at least 90% of our investment company taxable income, which is generally our ordinary income plus short-term capital gains. We refer to this as the annual distribution requirement. We must also meet several additional requirements, including:

*Business Development Company Status.* At all times during each taxable year, we must maintain our status as a business development company;

*Income source requirements.* At least 90% of our gross income for each taxable year must be from dividends, interest, payments with respect to securities loans, gains from sales or other dispositions of securities or other income derived with respect to our business of investing in securities, and net income derived from an interest in a qualified publicly traded partnership; and

Asset diversification requirements. As of the close of each quarter of our taxable year: (1) at least 50% of the value of our assets must consist of cash, cash items, U.S. government securities, the securities of other regulated investment companies and other securities to the extent that (a) we do not hold more than 10% of the outstanding voting securities of an issuer of such other securities and (b) such other securities of any one issuer do not represent more than 5% of our total assets, and (2) no more than 25% of the value of our total assets may be invested in the securities of one issuer (other than U.S. government securities or the securities of other

regulated investment companies), or of two or more issuers that are controlled by us and are engaged in the same or similar or related trades or businesses or in the securities of one or more qualified publicly traded partnerships.

We were in compliance with the asset diversification test at June 30, 2010, and remain above the required 50% threshold as of the date of this prospectus. As noted above, in order to maintain our RIC status, we must satisfy the

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asset diversification test as of the end of each quarter, subject to certain exceptions, with the next measurement date on September 30, 2010. In circumstances where we fail to meet the quarterly 50% threshold as a result of fluctuations in the value of our assets, we will still be deemed to satisfy the asset diversification test and, therefore, maintain our RIC status, as long as we make no new investments, including additional investments in our portfolio companies (such as advances under outstanding lines of credit), after the time that we fall below the 50% threshold.

If we fail the asset diversification test at September 30, 2010, or any future quarterly measurement date, as a result of making a new investment, we will have thirty days to cure our failure of the 50% threshold to avoid a loss of our RIC status. Potential cures include raising additional equity or debt capital, or changing the composition of our assets, which could include full or partial divestitures of investments, such that we would once again exceed the 50% threshold.

If the composition of our assets falls below the required 50% asset diversification threshold we will seek to deploy purchases of qualified securities using short-term loans that would allow us to satisfy the asset diversification test, thereby allowing us to make additional investments. There can be no assurance, however, that we will be able to enter into such a transaction on reasonable terms, if at all. See Management s Discussion and Analysis Overview Business Environment for details regarding how we ve handled this in the past.

*Failure to Qualify as a RIC.* If we are unable to qualify for treatment as a RIC, we will be subject to tax on all of our taxable income at regular corporate rates. We would not be able to deduct distributions to stockholders, nor would we be required to make such distributions. Distributions would be taxable to our stockholders as dividend income to the extent of our current and accumulated earnings and profits. Subject to certain limitations under the Code, corporate distributees would be eligible for the dividends received deduction. Distributions in excess of our current and accumulated earnings and profits as a return of capital to the extent of the stockholder s tax basis, and then as a gain realized from the sale or exchange of property. If we fail to meet the RIC requirements for more than two consecutive years and then seek to requalify as a RIC, we would be required to recognize a gain to the extent of any unrealized appreciation on our assets unless we make a special election to pay corporate-level tax on any such unrealized appreciation recognized during the succeeding 10-year period. Absent such special election, any gain we recognized would be deemed distributed to our stockholders as a taxable distribution.

*Qualification as a RIC.* If we qualify as a RIC and distribute to stockholders each year in a timely manner at least 90% of our investment company taxable income, we will not be subject to federal income tax on the portion of our taxable income and gains we distribute to stockholders. We would, however, be subject to a 4% nondeductible federal excise tax if we do not distribute, actually or on a deemed basis, 98% of our income, including both ordinary income and capital gains.

The excise tax would apply only to the amount by which 98% of our income exceeds the amount of income we distribute, actually or on a deemed basis, to stockholders. We will be subject to regular corporate income tax, currently at rates up to 35%, on any undistributed income, including both ordinary income and capital gains. We intend to retain some or all of our capital gains, but to designate the retained amount as a deemed distribution. In that case, among other consequences, we will pay tax on the retained amount, each stockholder will be required to include its share of the deemed distribution in income as if it had been actually distributed to the stockholder and the stockholder will be entitled to claim a credit or refund equal to its allocable share of the tax we pay on the retained capital gain. The amount of the deemed distribution net of such tax will be added to the stockholder s cost basis for its common stock. Since we expect to pay tax on any retained capital gains at our regular corporate capital gains, the amount of tax that individual stockholders will be treated as having paid will exceed the tax they owe on the capital gain dividend and such excess may be claimed as a credit or refund against the stockholder s other tax obligations. A stockholder that is not subject to U.S. federal income tax or tax on long-term capital gains would be required to file a

U.S. federal income tax return on the appropriate form in order to claim a refund for the taxes we paid. In order to utilize the deemed distribution approach, we must provide written notice to the stockholders prior to the expiration of 60 days after the close of the relevant tax year. We will also be subject to alternative minimum tax, but any tax preference items would be apportioned between us and our stockholders in the same proportion that

distributions, other than capital gain dividends, paid to each stockholder bear to our taxable income determined without regard to the dividends paid deduction.

If we acquire debt obligations that were originally issued at a discount, which would generally include loans we make that are accompanied by warrants, that bear interest at rates that are not either fixed rates or certain qualified variable rates or that are not unconditionally payable at least annually over the life of the obligation, we will be required to include in taxable income each year a portion of the original issue discount, or OID, that accrues over the life of the obligation. Such OID will be included in our investment company taxable income even though we receive no cash corresponding to such discount amount. As a result, we may be required to make additional distributions corresponding to such OID amounts in order to satisfy the annual distribution requirement and to continue to qualify as a RIC or to avoid the 4% excise tax. In this event, we may be required to sell temporary investments or other assets to meet the RIC distribution requirements. Through June 30, 2010, we incurred no OID income.

### **Taxation of Our U.S. Stockholders**

*Distributions.* For any period during which we qualify for treatment as a RIC for federal income tax purposes, distributions to our stockholders attributable to our investment company taxable income generally will be taxable as ordinary income to stockholders to the extent of our current or accumulated earnings and profits. Any distributions in excess of our earnings and profits will first be treated as a return of capital to the extent of the stockholder s adjusted basis in his or her shares of common stock and thereafter as gain from the sale of shares of our common stock. Distributions of our long-term capital gains, designated by us as such, will be taxable to stockholders as long-term capital gains regardless of the stockholder s holding period for its common stock and whether the distributions are paid in cash or invested in additional common stock. Corporate stockholders are generally eligible for the 70% dividends received deduction with respect to ordinary income, but not with respect to capital gain dividends to the extent such amount designated by us does not exceed the dividends received by us from domestic corporations. Any dividend declared by us in October, November or December of any calendar year, payable to stockholders of record on a specified date in such a month and actually paid during January of the following year, will be treated as if it were paid by us and received by the stockholders on December 31 of the previous year. In addition, we may elect to relate a dividend back to the prior taxable year if we (1) declare such dividend prior to the due date for filing our return for that taxable year, (2) make the election in that return, and (3) distribute the amount in the 12-month period following the close of the taxable year but not later than the first regular dividend payment following the declaration. Any such election will not alter the general rule that a stockholder will be treated as receiving a dividend in the taxable year in which the dividend is made, subject to the October, November, December rule described above.

In general, the tax rates applicable to our dividends other than dividends designated as capital gain dividends will be the standard ordinary income tax rates, and not the lower federal income tax rate applicable to qualified dividend income. If we distribute dividends that are attributable to actual dividend income received by us that is eligible to be, and is, designated by us as qualified dividend income, such dividends would be eligible for such lower federal income tax rate. For this purpose, qualified dividend income means dividends received by us from United States corporations and qualifying foreign corporations, provided that both we and the stockholder recipient of our dividends satisfy certain holding period and other requirements in respect of our shares (in the case of our stockholder) and the stock of such corporations (in our case). However, we do not anticipate receiving or distributing a significant amount of qualified dividend income.

If a stockholder participates in our dividend reinvestment plan, any dividends reinvested under the plan will be taxable to the stockholder to the same extent, and with the same character, as if the stockholder had received the dividend in cash. The stockholder will have an adjusted basis in the additional common shares purchased through the plan equal to the amount of the reinvested dividend. The additional shares will have a new holding period commencing on the day following the day on which the shares are credited to the stockholder s account.

*Sale of our Shares.* A U.S. stockholder generally will recognize taxable gain or loss if the U.S. stockholder sells or otherwise disposes of his, her or its shares of our common stock. Any gain arising from such sale or disposition generally will be treated as long-term capital gain or loss if the U.S. stockholder has held his, her or its

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shares for more than one year. Otherwise, it will be classified as short-term capital gain or loss. However, any capital loss arising from the sale or disposition of shares of our common stock held for six months or less will be treated as long-term capital loss to the extent of the amount of capital gain dividends received, or undistributed capital gain deemed received, with respect to such shares. For taxable years beginning before January 1, 2011, individual U.S. stockholders are subject to a maximum federal income tax rate of 15% on their net capital gain (*i.e.*, the excess of realized net long-term capital gain over realized net short-term capital loss for a taxable year) including any long-term capital gain derived from an investment in our shares. Such rate is lower than the maximum rate on ordinary income currently payable by individuals. Corporate U.S. stockholders currently are subject to federal income tax on net capital gain at the same rates applied to their ordinary income (currently up to a maximum of 35%). Capital losses are subject to limitations on use for both corporate and non-corporate stockholders.

*Backup Withholding.* We may be required to withhold federal income tax, or backup withholding, currently at a rate of 28%, from all taxable dividends to any non-corporate U.S. stockholder (1) who fails to furnish us with a correct taxpayer identification number or a certificate that such stockholder is exempt from backup withholding, or (2) with respect to whom the Internal Revenue Service, or IRS, notifies us that such stockholder has failed to properly report certain interest and dividend income to the IRS and to respond to notices to that effect. An individual s taxpayer identification number is generally his or her social security number. Any amount withheld under backup withholding is allowed as a credit against the U.S. stockholder s federal income tax liability, provided that proper information is provided to the IRS.

#### **REGULATION AS A BUSINESS DEVELOPMENT COMPANY**

We are a closed-end, non-diversified management investment company that has elected to be regulated as a business development company under Section 54 of the 1940 Act. As such, we are subject to regulation under the 1940 Act. The 1940 Act contains prohibitions and restrictions relating to transactions between business development companies and their affiliates, principal underwriters and affiliates of those affiliates or underwriters and requires that a majority of the directors be persons other than interested persons, as defined in the 1940 Act. In addition, the 1940 Act provides that we may not change the nature of our business so as to cease to be, or to withdraw our election as, a business development company unless approved by a majority of our outstanding voting securities, as defined in the 1940 Act.

We intend to conduct our business so as to retain our status as a business development company. A business development company may use capital provided by public stockholders and from other sources to invest in long-term private investments in businesses. A business development company provides stockholders the ability to retain the liquidity of a publicly traded stock while sharing in the possible benefits, if any, of investing in primarily privately owned companies. In general, a business development company must have been organized and have its principal place of business in the United States and must be operated for the purpose of making certain types of investments in qualifying assets listed in Sections 55(a)(1)-(3) of the 1940 Act.

### **Qualifying Assets**

Under the 1940 Act, a business development company may not acquire any asset other than assets of the type listed in Section 55(a) of the 1940 Act, which are referred to as qualifying assets, unless, at the time the acquisition is made, qualifying assets represent at least 70% of the company s total assets. The types of qualifying assets in which we may invest under the 1940 Act include, but are not limited to, the following:

(1) Securities purchased in transactions not involving any public offering from the issuer of such securities, which issuer is an eligible portfolio company. An eligible portfolio company is generally defined in the 1940 Act as any issuer which:

(a) is organized under the laws of, and has its principal place of business in, any state or states in the United States;

(b) is not an investment company (other than a small business investment company wholly-owned by the business development company) or otherwise excluded from the definition of investment company; and

(c) satisfies one of the following:

(i) it does not have any class of securities with respect to which a broker or dealer may extend margin credit;

(ii) it is controlled by the business development company and the business development company in fact exercises a controlling influence and, as a result of such control, has an affiliate of who is a director of the portfolio company;

(iii) it has total assets of not more than \$4 million and capital and surplus of not less than \$2 million;

(iv) it does not have any class of securities listed on a national securities exchange; or

(v) has a class of securities listed on a national securities exchange, but has an aggregate market value of outstanding voting and non-voting equity of less than \$250 million.

(2) Securities received in exchange for or distributed on or with respect to securities described in (1) above, or pursuant to the exercise of options, warrants or rights relating to such securities.

(3) Cash, cash items, government securities or high quality debt securities maturing in one year or less from the time of investment.

#### **Asset Coverage**

We are permitted, under specified conditions, to issue multiple classes of indebtedness and one class of stock senior to our common stock if our asset coverage, as defined in the 1940 Act, is at least 200% immediately after each such issuance. In addition, while senior securities are outstanding, we must make provisions to prohibit any distribution to our stockholders or the repurchase of such securities or shares unless we meet the applicable asset coverage ratios at the time of the distribution or repurchase. We may also borrow for temporary purposes amounts up to 5% of the value of our total assets at the time the loan is made. The 1940 Act requires, among other things, that (1) immediately after issuance and before any dividend or distribution (other than a distribution of our stock) is made with respect to our common stock or before any purchase of common stock is made, the preferred stock, together with all other senior securities, must not exceed an amount equal to 50% of our total assets after deducting the amount of such dividend, distribution or purchase price, as the case may be, and (2) the holders of shares of preferred stock, if any are issued, must be entitled as a class to elect two directors at all times and to elect a majority of the directors if dividends on the preferred stock are in arrears by two years or more. The 1940 Act also prohibits us from declaring any dividend on our common or preferred stock (except a dividend payable in our stock), or the declaration of any other distribution on our common or preferred stock, or the purchase of any of our common or preferred stock unless our senior securities that are debt, if any, have asset coverage of at least 300% at the time of the declaration or the repurchase (after deducting the amount of such dividend, distribution, or purchase price, as the case may be). Notwithstanding the forgoing, dividends may be declared upon any preferred stock if such senior security representing indebtedness has an asset coverage of at least 200 per centum at the time of declaration (after deducting the amount of such dividend). In addition, if we issue any senior security that represents debt, the 1940 Act requires that such a security must contain one of the following provisions, in the alternative: (i) if on the last business day of each of twelve consecutive calendar months the securities have an asset coverage of less than 100% the debt holders must be entitled to elect at least a majority of the members of the board of director, and the voting rights continue until the debt securities have an asset coverage of 110% or more on the last business day of each of three consecutive calendar months; or (ii) if on the last business day of each of twenty-four consecutive calendar months the senior securities have an asset coverage of less than 100%, an event of default shall be deemed to have occurred;

### Significant Managerial Assistance

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A business development company generally must make available significant managerial assistance to issuers of certain of its portfolio securities that the business development company counts as a qualifying asset for the 70% test described above. Making available significant managerial assistance means, among other things, any

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arrangement whereby the business development company, through its directors, officers or employees, offers to provide, and, if accepted, does so provide, significant guidance and counsel concerning the management, operations or business objectives and policies of a portfolio company. Significant managerial assistance also includes the exercise of a controlling influence over the management and policies of the portfolio company. However, with respect to certain, but not all such securities, where the business development company purchases such securities in conjunction with one or more other persons acting together, one of the other persons in the group may make available such managerial assistance, or the business development company may exercise such control jointly.

### **Investment Policies**

We seek to achieve a high level of current income and capital gains through investments in debt securities and preferred and common stock that we acquired in connection with buyout and other recapitalizations. The following investment policies, along with these investment objectives, may not be changed without the approval of our Board of Directors:

We will at all times conduct our business so as to retain our status as a business development company. In order to retain that status, we may not acquire any assets (other than non-investment assets necessary and appropriate to our operations as a business development company) if, after giving effect to such acquisition, the value of our qualifying assets is less than 70% of the value of our total assets. We anticipate that the securities we seek to acquire, as well as temporary investments, will generally be qualifying assets.

We will at all times endeavor to conduct our business so as to retain our status as a regulated investment company under the 1940 Act. In order to do so, we must meet income source, asset diversification and annual distribution requirements. We may issue senior securities, such as debt or preferred stock, to the extent permitted by the 1940 Act for the purpose of making investments, to fund share repurchases, or for temporary emergency or other purposes.

With the exception of our policy to conduct our business as a business development company, these policies are not fundamental and may be changed without stockholder approval.

### **DESCRIPTION OF OUR SECURITIES**

Our authorized capital stock consists of 100,000,000 shares of common stock, par value \$0.001 per share, and 10,000,000 shares of preferred stock, par value \$0.001 per share (our common stock and our preferred stock are collectively referred to as Capital Stock).

The following description is a summary based on relevant provisions of our certificate of incorporation and bylaws and the Delaware General Corporation Law. This summary does not purport to be complete and is subject to, and qualified in its entirety by the provisions of our certificate of incorporation and bylaws, as amended, and applicable provisions of the Delaware General Corporation Law.

#### **Common Stock**

All shares of our common stock have equal rights as to earnings, assets, dividends and voting and, when they are issued, will be duly authorized, validly issued, fully paid and nonassessable. Distributions may be paid to the holders of our common stock if, as and when authorized by our Board of Directors and declared by us out of funds legally available therefor. Shares of our common stock have no preemptive, exchange, conversion or redemption rights and are freely transferable, except where their transfer is restricted by federal and state securities laws or by contract. In the event of a liquidation, dissolution or winding up of Gladstone Investment, each share of our common stock would

be entitled to share ratably in all of our assets that are legally available for distribution after we pay all debts and other liabilities and subject to any preferential rights of holders of our preferred stock, if any preferred stock is outstanding at such time. Each share of our common stock is entitled to one vote on all matters submitted to a vote of stockholders, including the election of directors. Except as provided with respect to any other class or series of stock, the holders of our common stock will possess exclusive voting power. There is no cumulative voting in the election of directors, which means that holders of a majority of the outstanding shares of common stock can elect all of our directors, and holders of less than a majority of such shares will be unable to elect any director.

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### **Preferred Stock**

Our certificate of incorporation gives the Board of Directors the authority, without further action by stockholders, to issue up to 10,000,000 shares of preferred stock in one or more series and to fix the rights, preferences, privileges, qualifications and restrictions granted to or imposed upon such preferred stock, including dividend rights, conversion rights, voting rights, rights and terms of redemption, and liquidation preference, any or all of which may be greater than the rights of the common stock. Thus, the Board of Directors could authorize the issuance of shares of preferred stock with terms and conditions which could have the effect of delaying, deferring or preventing a transaction or a change in control that might involve a premium price for holders of our common stock or otherwise be in their best interest. The issuance of preferred stock could adversely affect the voting power of holders of common stock and reduce the likelihood that such holders will receive dividend payments and payments upon liquidation, and could also decrease the market price of our common stock.

You should note, however, that any issuance of preferred stock must comply with the requirements of the 1940 Act. The 1940 Act requires, among other things, that (1) immediately after issuance and before any dividend or other distribution is made with respect to our common stock and before any purchase of common stock is made, such preferred stock together with all other senior securities must not exceed an amount equal to 50% of our total assets after deducting the amount of such dividend, distribution or purchase price, as the case may be, and (2) the holders of shares of preferred stock, if any are issued, must be entitled as a class to elect two directors at all times and to elect a majority of the directors if dividends on such preferred stock are in arrears by two years or more. Certain matters under the 1940 Act require the separate vote of the holders of any issued and outstanding preferred stock. We have no present plans to issue any shares of our preferred stock, but believe that the availability for issuance of preferred stock will provide us with increased flexibility in structuring future financings. If we offer preferred stock under this prospectus, we will issue an appropriate prospectus supplement. You should read that prospectus supplement for a description of our preferred stock, including, but not limited to, whether there will be an arrearage in the payment of dividends or sinking fund installments, if any, restrictions with respect to the declaration of dividends, requirements in connection with the maintenance of any ratio or assets, or creation or maintenance of reserves, or provisions for permitting or restricting the issuance of additional securities.

### **Subscription Rights**

#### General

We may issue subscription rights to our stockholders to purchase common stock or preferred stock. Subscription rights may be issued independently or together with any other offered security and may or may not be transferable by the person purchasing or receiving the subscription rights. In connection with any subscription rights offering to our stockholders, we may enter into a standby underwriting arrangement with one or more underwriters pursuant to which such underwriters would purchase any offered securities remaining unsubscribed after such subscription rights offering to our stockholders, we would distribute certificates evidencing the subscription rights and a prospectus supplement to our stockholders on the record date that we set for receiving subscription rights in such subscription rights offering.

The applicable prospectus supplement would describe the following terms of subscription rights in respect of which this prospectus is being delivered:

the period of time the offering would remain open (which in no event would be less than fifteen business days);

the title of such subscription rights;

the exercise price for such subscription rights;

the ratio of the offering (which in no event would exceed one new share of common stock for each three rights held);

the number of such subscription rights issued to each stockholder;

the extent to which such subscription rights are transferable;

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if applicable, a discussion of the material U.S. federal income tax considerations applicable to the issuance or exercise of such subscription rights;

the date on which the right to exercise such subscription rights shall commence, and the date on which such rights shall expire (subject to any extension);

the extent to which such subscription rights include an over-subscription privilege with respect to unsubscribed securities;

if applicable, the material terms of any standby underwriting or other purchase arrangement that we may enter into in connection with the subscription rights offering; and

any other terms of such subscription rights, including terms, procedures and limitations relating to the exchange and exercise of such subscription rights.

#### **Exercise of Subscription Rights**

Each subscription right would entitle the holder of the subscription right to purchase for cash such amount of shares of common stock, or preferred stock, at such exercise price as shall in each case be set forth in, or be determinable as set forth in, the prospectus supplement relating to the subscription rights offered thereby. Subscription rights may be exercised at any time up to the close of business on the expiration date for such subscription rights set forth in the prospectus supplement. After the close of business on the expiration date, all unexercised subscription rights would become void.

Subscription rights may be exercised as set forth in the prospectus supplement relating to the subscription rights offered thereby. Upon receipt of payment and the subscription rights certificate properly completed and duly executed at the corporate trust office of the subscription rights agent or any other office indicated in the prospectus supplement we will forward, as soon as practicable, the shares of common stock purchasable upon such exercise. We may determine to offer any unsubscribed offered securities directly to persons other than stockholders, to or through agents, underwriters or dealers or through a combination of such methods, including pursuant to standby underwriting arrangements, as set forth in the applicable prospectus supplement.

#### Warrants

The following is a general description of the terms of the warrants we may issue from time to time. Particular terms of any warrants we offer will be described in the prospectus supplement relating to such warrants.

We may issue warrants to purchase shares of our common stock. Such warrants may be issued independently or together with shares of common stock or other equity or debt securities and may be attached or separate from such securities. We will issue each series of warrants under a separate warrant agreement to be entered into between us and a warrant agent. The warrant agent will act solely as our agent and will not assume any obligation or relationship of agency for or with holders or beneficial owners of warrants.

A prospectus supplement will describe the particular terms of any series of warrants we may issue, including the following:

the title of such warrants;

the aggregate number of such warrants;

the price or prices at which such warrants will be issued;

the currency or currencies, including composite currencies, in which the price of such warrants may be payable;

if applicable, the designation and terms of the securities with which the warrants are issued and the number of warrants issued with each such security or each principal amount of such security;

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the number of shares of common stock purchasable upon exercise of one warrant and the price at which and the currency or currencies, including composite currencies, in which these shares may be purchased upon such exercise;

the date on which the right to exercise such warrants shall commence and the date on which such right will expire;

whether such warrants will be issued in registered form or bearer form;

if applicable, the minimum or maximum amount of such warrants which may be exercised at any one time;

if applicable, the date on and after which such warrants and the related securities will be separately transferable;

information with respect to book-entry procedures, if any;

the terms of the securities issuable upon exercise of the warrants;

if applicable, a discussion of certain U.S. federal income tax considerations; and

any other terms of such warrants, including terms, procedures and limitations relating to the exchange and exercise of such warrants.

We and the warrant agent may amend or supplement the warrant agreement for a series of warrants without the consent of the holders of the warrants issued thereunder to effect changes that are not inconsistent with the provisions of the warrants and that do not materially and adversely affect the interests of the holders of the warrants.

Prior to exercising their warrants, holders of warrants will not have any of the rights of holders of the securities purchasable upon such exercise, including the right to receive dividends, if any, or payments upon our liquidation, dissolution or winding up or to exercise any voting rights.

Under the 1940 Act, we may generally only offer warrants (except for warrants expiring not later than 120 days after issuance and issued exclusively and ratably to a class of our security holders) on the condition that (1) the warrants expire by their terms within ten years; (2) the exercise or conversion price is not less than the current market value of the securities underlying the warrants at the date of issuance; (3) our stockholders authorize the proposal to issue such warrants (our stockholders approved such a proposal to issue long-term rights, including warrants, in connection with our 2008 annual meeting of stockholders) and a required majority of our Board of Directors approves such issuance on the basis that the issuance is in the best interests of Gladstone Investment and our stockholders; and (4) if the warrants are accompanied by other securities, the warrants are not separately transferable unless no class of such warrants and the securities accompanying them has been publicly distributed. A required majority of our Board of Directors who are not interested persons of the company. The 1940 Act also provides that the amount of our voting securities that would result from the exercise of all outstanding warrants, options and subscription rights at the time of issuance may not exceed 25% of our outstanding voting securities.

#### **Debt Securities**

Any debt securities that we issue may be senior or subordinated in priority of payment. We have no present plans to issue any debt securities. If we offer debt securities under this prospectus, we will provide a prospectus supplement that describes the ranking, whether senior or subordinated, the specific designation, the aggregate principal amount, the purchase price, the maturity, the redemption terms, the interest rate or manner of calculating the interest rate, the time of payment of interest, if any, the terms for any conversion or exchange, including the terms relating to the adjustment of any conversion or exchange mechanism, the listing, if any, on a securities exchange, the name and address of the trustee and any other specific terms of the debt securities.

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## CERTAIN PROVISIONS OF DELAWARE LAW AND OF OUR CERTIFICATE OF INCORPORATION AND BYLAWS

The following description of certain provisions of Delaware law and of our certificate of incorporation and bylaws, as amended, is only a summary. For a complete description, we refer you to the Delaware General Corporation Law, our certificate of incorporation and our bylaws. We have filed our amended and restated certificate of incorporation and bylaws, as amended, as exhibits to the registration statement of which this prospectus is a part.

#### **Classified Board of Directors**

Pursuant to our bylaws, as amended, our Board of Directors is divided into three classes of directors. Directors of each class are elected for a three-year term, and each year one class of directors will be elected by the stockholders. Any director elected to fill a vacancy shall serve for the remainder of the full term of the class in which the vacancy occurred and until a successor is elected and qualifies. We believe that classification of our Board of Directors helps to assure the continuity and stability of our business strategies and policies as determined by our directors. Holders of shares of our common stock have no right to cumulative voting in the election of directors. Consequently, at each annual meeting of stockholders, the holders of a majority of the common stock are able to elect all of the successors of the class of directors whose terms expire at that meeting.

Our classified board could have the effect of making the replacement of incumbent directors more time consuming and difficult. Because our directors may only be removed for cause, at least two annual meetings of stockholders, instead of one, will generally be required to effect a change in a majority of our Board of Directors. Thus, our classified board could increase the likelihood that incumbent directors will retain their positions. The staggered terms of directors may delay, defer or prevent a tender offer or an attempt to change control of us or another transaction that might involve a premium price for our common stock that might be in the best interest of our stockholders.

#### **Removal of Directors**

Any director may be removed only for cause by the stockholders upon the affirmative vote of at least two-thirds of all the votes entitled to be cast at a meeting called for the purpose of the proposed removal. The notice of the meeting shall indicate that the purpose, or one of the purposes, of the meeting is to determine if the director shall be removed.

#### **Business Combinations**

Section 203 of the Delaware General Corporation Law generally prohibits business combinations between us and an interested stockholder for three years after the date of the transaction in which the person became an interested stockholder. In general, Delaware law defines an interested stockholder as any entity or person beneficially owning 15% or more of the outstanding voting stock of the corporation and any entity or person affiliated with or controlling, or controlled by, the entity or person. These business combinations include:

Any merger or consolidation involving the corporation and the interested stockholder;

Any sale, transfer, pledge or other disposition involving the interested stockholder of 10% or more of the assets of the corporation;

Subject to exceptions, any transaction that results in the issuance or transfer by the corporation of any stock of the corporation to the interested stockholder; or

The receipt by the interested stockholder of the benefit of any loans, advances, guarantees, pledges or other financial benefits provided by or through the corporation.

Section 203 permits certain exemptions from its provisions for transactions in which:

Prior to the date of the transaction, the board of directors of the corporation approved either the business combination or the transaction which resulted in the stockholder becoming an interested stockholder;

The interested stockholder owned at least 85% of the voting stock of the corporation outstanding at the time the transaction commenced, excluding for purposes of determining the number of shares outstanding (a) shares owned by persons who are directors and also officers, and (b) shares owned by employee stock plans in which employee participants do not have the right to determine confidentially whether shares held subject to the plan will be tendered in a tender or exchange offer; or

On or subsequent to the date of the transaction, the business combination is approved by the board of directors and authorized at an annual or special meeting of stockholders, and not by written consent, by the affirmative vote of at least  $66^2/3\%$  of the outstanding voting stock that is not owned by the interested stockholder.

#### Merger; Amendment of Certificate of Incorporation

Under Delaware law, we will not be able to amend our certificate of incorporation or merge with another entity unless approved by the affirmative vote of stockholders holding at least a majority of the shares entitled to vote on the matter.

#### **Term and Termination**

Our certificate of incorporation provides for us to have a perpetual existence. Pursuant to our certificate of incorporation, and subject to the provisions of any of our classes or series of stock then outstanding and the approval by a majority of the entire Board of Directors, our stockholders, at any meeting thereof, by the affirmative vote of a majority of all of the votes entitled to be cast on the matter, may approve a plan of liquidation and dissolution.

#### Advance Notice of Director Nominations and New Business

Our bylaws provide that, with respect to an annual meeting of stockholders, nominations of persons for election to our Board of Directors and the proposal of business to be considered by stockholders at the annual meeting may be made only:

pursuant to our notice of the meeting;

by our Board of Directors; or

by a stockholder who was a stockholder of record both at the time of the provision of notice and at the time of the meeting who is entitled to vote at the meeting and has complied with the advance notice procedures set forth in our bylaws.

With respect to special meetings of stockholders, only the business specified in our notice of meeting may be brought before the meeting of stockholders and nominations of persons for election to our Board of Directors may be made only:

pursuant to our notice of the meeting;

by our Board of Directors; or

provided that our Board of Directors has determined that directors shall be elected at such meeting, by a stockholder who was a stockholder of record both at the time of the provision of notice and at the time of the meeting who is entitled to vote at the meeting and has complied with the advance notice provisions set forth in our bylaws.

## Possible Anti-Takeover Effect of Certain Provisions of Delaware Law and of Our Certificate of Incorporation and Bylaws

The business combination provisions of Delaware law, the provisions of our bylaws regarding the classification of our Board of Directors, the Board of Directors ability to issue preferred stock with terms and conditions that could have a priority as to distributions and amounts payable upon liquidation over the rights of the holders of our common stock, and the restrictions on the transfer of stock and the advance notice provisions of our bylaws

could have the effect of delaying, deferring or preventing a transaction or a change in the control that might involve a premium price for holders of common stock or otherwise be in their best interest.

#### Limitation on Liability of Directors and Officers; Indemnification and Advance of Expenses

Our certificate of incorporation eliminates the liability of directors to the maximum extent permitted by Delaware law. In addition, our bylaws require us to indemnify our directors and executive officers, and allow us to indemnify other employees and agents, to the fullest extent permitted by law, subject to the requirements of the 1940 Act. Our bylaws obligate us to indemnify any present or former director or officer or any individual who, while a director or officer and at our request, serves or has served another corporation, real estate investment trust, partnership, joint venture, trust, employee benefit plan or other enterprise as a director, officer, partner or trustee, from and against any claim or liability to which that person may become subject or which that person may incur by reason of his or her status as a present or former director or officer and bylaws also permit us to indemnify and advance expenses to any person who served a predecessor of us in any of the capacities described above and any of our employees or agents or any employees or agents of our predecessor. In accordance with the 1940 Act, we will not indemnify any person for any liability to which such person would be subject by reason of such person s willful misfeasance, bad faith, gross negligence or reckless disregard of the duties involved in the conduct of his or her office.

Delaware law requires a corporation to indemnify a present or former director or officer who has been successful, on the merits or otherwise, in the defense of any proceeding to which he or she is made a party by reason of his or her service in that capacity. Delaware law permits a corporation to indemnify its present and former directors and officers, or any other person who is or was an employee or agent, or is or was serving at the request of a corporation as a director, officer, employee or agent of another entity, against liability for expenses, judgments, fines and amounts paid in settlement actually and reasonably incurred if such person acted in good faith and in a manner reasonably believed to be in or not opposed to the best interests of the corporation. In the case of a criminal proceeding, Delaware law further requires that the person to be indemnified have no reasonable cause to believe his or her conduct was unlawful. In the case of an action or suit by or in the right of a corporation to procure a judgment in its favor by reason of such person s service to the corporation, Delaware law provides that no indemnification shall be made with respect to any claim, issue or matter as to which such person has been adjudged liable to the corporation, unless and only to the extent that the court in which such an action or suit is brought determines, in view of all the circumstances of the case, that the person is fairly and reasonably entitled to indemnity. Insofar as certain members of our senior management team may from time to time serve, at the request of our Board of Directors, as directors of one or more of our portfolio companies, we may have indemnification obligations under our bylaws with respect to acts taken by our portfolio companies.

Any payment to an officer or director as indemnification under our governing documents or applicable law or pursuant to any agreement to hold such person harmless is recoverable only out of our assets and not from our stockholders. Indemnification could reduce the legal remedies available to us and our stockholders against the indemnified individuals. This provision for indemnification of our directors and officers does not reduce the exposure of our directors and officers to liability under federal or state securities laws, nor does it limit a stockholder s ability to obtain injunctive relief or other equitable remedies for a violation of a director s or an officer s duties to us or to our stockholders, although these equitable remedies may not be effective in some circumstances.

In addition to any indemnification to which our directors and officers are entitled pursuant to our certificate of incorporation and bylaws and the Delaware General Corporation Law, our certificate of incorporation and bylaws provide that we may indemnify other employees and agents to the fullest extent permitted under Delaware law, whether they are serving us or, at our request, any other entity, including our Adviser and our Administrator.

The general effect to investors of any arrangement under which any person who controls us or any of our directors, officers or agents is insured or indemnified against liability is a potential reduction in distributions to our stockholders resulting from our payment of premiums associated with liability insurance. In addition, indemnification could reduce the legal remedies available to us and to our stockholders against our officers, directors and agents. The SEC takes the position that indemnification against liabilities arising under the Securities Act is against public policy and unenforceable. As a result, indemnification of our directors and officers and of our Adviser or its

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affiliates may not be allowed for liabilities arising from or out of a violation of state or federal securities laws. Indemnification will be allowed for settlements and related expenses of lawsuits alleging securities laws violations and for expenses incurred in successfully defending any lawsuit, provided that a court either:

approves the settlement and finds that indemnification of the settlement and related costs should be made; or

dismisses with prejudice or makes a successful adjudication on the merits of each count involving alleged securities law violations as to the particular indemnitee and a court approves the indemnification.

#### Conflict with 1940 Act

Our bylaws provide that, if and to the extent that any provision of the Delaware General Corporation Law or any provision of our certificate of incorporation or bylaws conflicts with any provision of the 1940 Act, the applicable provision of the 1940 Act will control.

#### SHARE REPURCHASES

Shares of closed-end investment companies frequently trade at discounts to net asset value. We cannot predict whether our shares will trade above, at or below net asset value. The market price of our common stock is determined by, among other things, the supply and demand for our shares, our investment performance and investor perception of our overall attractiveness as an investment as compared with alternative investments. Our Board of Directors has authorized our officers, in their discretion and subject to compliance with the 1940 Act and other applicable law, to purchase on the open market or in privately negotiated transactions, outstanding shares of our common stock in the event that our shares trade at a discount to net asset value. We can not assure you that we will ever conduct any open market purchases and if we do conduct open market purchases, we may terminate them at any time.

In addition, if our shares publicly trade for a substantial period of time at a substantial discount to our then current net asset value per share, our Board of Directors will consider authorizing periodic repurchases of our shares or other actions designed to eliminate the discount. Our Board of Directors would consider all relevant factors in determining whether to take any such actions, including the effect of such actions on our status as a RIC under the Internal Revenue Code and the availability of cash to finance these repurchases in view of the restrictions on our ability to borrow. We can not assure you that any share repurchases will be made or that if made, they will reduce or eliminate market discount. Should we make any such repurchases in the future, we expect that we would make them at prices at or below the then current net asset value per share. Any such repurchase would cause our total assets to decrease, which may have the effect of increasing our expense ratio. We may borrow money to finance the repurchase of shares subject to the limitations described in this prospectus. Any interest on such borrowing for this purpose would reduce our net income.

#### PLAN OF DISTRIBUTION

We may sell the Securities through underwriters or dealers, directly to one or more purchasers, including existing stockholders in a rights offering, or through agents or through a combination of any such methods of sale. In the case of a rights offering, the applicable prospectus supplement will set forth the number of shares of our common stock issuable upon the exercise of each right and the other terms of such rights offering. Any underwriter or agent involved in the offer and sale of the Securities will also be named in the applicable prospectus supplement.

The distribution of the Securities may be effected from time to time in one or more transactions at a fixed price or prices, which may be changed, in at the market offerings within the meaning of Rule 415(a)(4) of the Securities Act, at prevailing market prices at the time of sale, at prices related to such prevailing market prices, or at negotiated

prices, provided, however, that in the case of our common stock, the offering price per share less any underwriting commissions or discounts must equal or exceed the net asset value per share of our common stock except (i) in connection with a rights offering to our existing stockholders, (ii) with the consent of the majority of our common stockholders, or (iii) under such other circumstances as the SEC may permit.

In connection with the sale of the Securities, underwriters or agents may receive compensation from us or from purchasers of the Securities, for whom they may act as agents, in the form of discounts, concessions or

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commissions. Underwriters may sell the Securities to or through dealers and such dealers may receive compensation in the form of discounts, concessions or commissions from the underwriters and/or commissions from the purchasers for whom they may act as agents. Underwriters, dealers and agents that participate in the distribution of the Securities may be deemed to be underwriters under the Securities Act, and any discounts and commissions they receive from us and any profit realized by them on the resale of the Securities may be deemed to be underwriting discounts and commissions under the Securities Act. Any such underwriter or agent will be identified and any such compensation received from us will be described in the applicable prospectus supplement. The maximum commission or discount to be received by any Financial Industry Regulatory Authority, or FINRA, member or independent broker-dealer will not exceed 8%.

We may enter into derivative transactions with third parties, or sell securities not covered by this prospectus to third parties in privately negotiated transactions. If the applicable prospectus supplement indicates, in connection with those derivatives, the third parties may sell Securities covered by this prospectus and the applicable prospectus supplement, including in short sale transactions. If so, the third party may use securities pledged by us or borrowed from us or others to settle those sales or to close out any related open borrowings of stock, and may use securities received from us in settlement of those derivatives to close out any related open borrowings of stock. The third parties in such sale transactions will be underwriters and, if not identified in this prospectus, will be identified in the applicable prospectus supplement (or a post-effective amendment).

Any of our common stock sold pursuant to a prospectus supplement will be listed on The Nasdaq Global Select Market, or another exchange on which our common stock is traded.

Under agreements into which we may enter, underwriters, dealers and agents who participate in the distribution of the Securities may be entitled to indemnification by us against certain liabilities, including liabilities under the Securities Act. Underwriters, dealers and agents may engage in transactions with, or perform services for, us in the ordinary course of business.

If so indicated in the applicable prospectus supplement, we will authorize underwriters or other persons acting as our agents to solicit offers by certain institutions to purchase the Securities from us pursuant to contracts providing for payment and delivery on a future date. Institutions with which such contracts may be made include commercial and savings banks, insurance companies, pension funds, investment companies, educational and charitable institutions and others, but in all cases such institutions must be approved by us. The obligations of any purchaser under any such contract will be subject to the condition that the purchase of the Securities shall not at the time of delivery be prohibited under the laws of the jurisdiction to which such purchaser is subject. The underwriters and such other agents will not have any responsibility in respect of the validity or performance of such contracts. Such contracts will be subject only to those conditions set forth in the prospectus supplement, and the prospectus supplement will set forth the commission payable for solicitation of such contracts.

In order to comply with the securities laws of certain states, if applicable, the Securities offered hereby will be sold in such jurisdictions only through registered or licensed brokers or dealers. In addition, in certain states, the Securities may not be sold unless they have been registered or qualified for sale in the applicable state or an exemption from the registration or qualification requirement is available and is complied with.

#### CUSTODIAN, TRANSFER AND DIVIDEND PAYING AGENT AND REGISTRAR

Our securities are held under a custodian agreement with The Bank of New York Mellon Corp. The address of the custodian is: 2 Hanson Place, Sixth Floor, Brooklyn, NY 11217. Our assets are held under bank custodianship in compliance with the 1940 Act. Securities held through our wholly-owned subsidiary, Business Investment, are held under a custodian agreement with The Bank of New York Mellon Corp., which acts as collateral custodian pursuant to

Business Investment s credit facility with BB&T and certain other parties. The address of the collateral custodian is 2 Hanson Place, Sixth Floor, Brooklyn, NY 11217. BNY Mellon Shareowner Services acts as our transfer and dividend paying agent and registrar. The principal business address of BNY Mellon Shareowner Services is 480 Washington Boulevard, Jersey City, New Jersey 07310, telephone number (800) 274-2944. BNY Mellon Shareowner Services also maintains an internet web site at *http://www.bnymellon.com/shareownerservices*.

#### **BROKERAGE ALLOCATION AND OTHER PRACTICES**

Since we generally acquire and dispose of our investments in privately negotiated transactions, we will infrequently use securities brokers or dealers in the normal course of our business. Subject to policies established by our Board of Directors, our Adviser will be primarily responsible for the execution of transactions involving publicly traded securities and the allocation of brokerage commissions in respect thereof, if any. In the event that our Adviser executes such transactions, we do not expect our Adviser to execute transactions through any particular broker or dealer, but we would expect our Adviser to seek to obtain the best net results for us, taking into account such factors as price (including the applicable brokerage commission or dealer spread), size of order, difficulty of execution, and operational facilities of the firm and the firm s risk and skill in positioning blocks of securities. While we expect that our Adviser generally will seek reasonably competitive trade execution costs, we will not necessarily pay the lowest spread or commission available. Subject to applicable legal requirements, our Adviser may select a broker based partly upon brokerage or research services provided to us, our Adviser and any of its other clients. In return for such services, we may pay a higher commission than other brokers would charge if our Adviser determines in good faith that such commission is reasonable in relation to the value of the brokerage and research services provided by such broker or dealer viewed in terms either of the particular transaction or our Adviser s overall responsibilities with respect to all of our Adviser s clients.

#### LEGAL MATTERS

The legality of securities offered hereby will be passed upon for us by Cooley LLP, Reston, Virginia. Certain legal matters will be passed upon for the underwriters, if any, by the counsel named in the accompanying prospectus supplement.

#### EXPERTS

The financial statements as of March 31, 2010 and March 31, 2009 and for each of the three years in the period ended March 31, 2010 and management s assessment of the effectiveness of internal control over financial reporting (which is included in Management s Report on Internal Control over Financial Reporting) as of March 31, 2010 included in this prospectus have been so included in reliance on the report of PricewaterhouseCoopers LLP, an independent registered public accounting firm, given on the authority of said firm as experts in auditing and accounting.

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## GLADSTONE INVESTMENT CORPORATION

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#### **Report of Management on Internal Controls**

To the Stockholders and Board of Directors of Gladstone Investment Corporation:

Our management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934. Our internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and include those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect our transactions and the dispositions of our assets; (2) provide reasonable assurance that our transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with appropriate authorizations; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on our financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Under the supervision and with the participation of our management, we assessed the effectiveness of our internal control over financial reporting as of March 31, 2010, using the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control Integrated Framework. Based on its assessment, management has concluded that our internal control over financial reporting was effective as of March 31, 2010.

Our management s assessment of the effectiveness of our internal control over financial reporting as of March 31, 2010 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report which is included herein.

May 24, 2010

#### **Report of Independent Registered Public Accounting Firm**

To the Stockholders and Board of Directors of Gladstone Investment Corporation:

In our opinion, the accompanying consolidated statements of assets and liabilities, including the schedules of investments, and the related statements of operations, changes in net assets and cash flows present fairly, in all material respects, the financial position of Gladstone Investment Corporation and its subsidiaries (the Company ) at March 31, 2010 and 2009, and the results of their operations and their cash flows for each of the three years in the period ended March 31, 2010, in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule (not presented herein) listed in the index appearing under Item 15(a)(2) of the Company s 2010 Annual Report on Form 10-K presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of March 31, 2010, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company s management is responsible for these financial statements and financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management s Annual Report on Internal Control over Financial Reporting. Our responsibility is to express opinions on these financial statements, on the financial statement schedule, and on the Company s internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### /s/ PricewaterhouseCoopers LLP

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McLean, VA May 24, 2010

## **GLADSTONE INVESTMENT CORPORATION**

## CONSOLIDATED STATEMENTS OF ASSETS AND LIABILITIES

|   |    | March 31,<br>2010 2009<br>(Dollar amounts in<br>thousands, except per<br>share data) |    |            |
|---|----|--|----|------------|
| ASSETS  |    |  |    |            |
| Cash and cash equivalents<br>Investments at fair value  | \$ | 87,717   | \$ | 7,236      |
| Non-Control/Non-Affiliate investments (Cost of <b>\$22,674</b> and \$134,836, respectively)   |    | 20,946   |    | 94,740     |
| Control investments (Cost of <b>\$152,166</b> and \$150,081, respectively)  |    | 148,248  |    | 166,163    |
| Affiliate investments (Cost of \$52,727 and \$64,028, respectively)   |    | 37,664   |    | 53,027     |
| Total investments (Cost of <b>\$227,567</b> and \$348,945, respectively)  |    | 206,858  |    | 313,930    |
| Interest receivable   |    | 1,234  |    | 1,500      |
| Due from Custodian  |    | 935  |    | 2,706      |
| Deferred financing fees   |    | 83   |    | 1,167      |
| Prepaid assets<br>Other assets  |    | 221<br>113   |    | 172<br>132 |
| Other assets  |    | 115  |    | 132        |
| TOTAL ASSETS  | \$ | 297,161  | \$ | 326,843    |
| LIABILITIES   |    |  |    |            |
| Borrowings at fair value(1)<br>Short tarms loop (Cost of $\$75,000$ and $\$0$ , respectively)   | ¢  | 75 000   | ¢  |            |
| Short-term loan (Cost of <b>\$75,000</b> and \$0, respectively)<br>Line of credit (Cost of <b>\$27,800</b> and \$110,265, respectively) | \$ | 75,000<br>27,812   | \$ | 110,265    |
| Line of credit (Cost of \$27,800 and \$110,203, respectively)   |    | 27,012   |    | 110,203    |
| Total borrowings (Cost of <b>\$102,800</b> and \$110,265, respectively)   |    | 102,812  |    | 110,265    |
| Accounts payable and accrued expenses   |    | 206  |    | 1,283      |
| Fee due to Administrator(2)   |    | 149<br>721   |    | 179        |
| Fees due to Adviser(2)<br>Other liabilities   |    | 721<br>295   |    | 187<br>127 |
|   |    |  |    |            |
| TOTAL LIABILITIES   |    | 104,183  |    | 112,041    |
| NET ASSETS  | \$ | 192,978  | \$ | 214,802    |
| ANALYSIS OF NET ASSETS:   |    |  |    |            |
| Common stock, \$0.001 par value, 100,000,000 shares authorized, 22,080,133 shares   |    |  |    |            |
| issued and outstanding at March 31, 2010 and 2009   | \$ | 22   | \$ | 22         |
| Capital in excess of par value  |    | 257,206  |    | 257,361    |
| Net unrealized depreciation of investment portfolio   |    | (20,710)   |    | (35,015)   |
|   |    |  |    |            |

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|---|--------------------------------|------------|--|
| Net unrealized depreciation of derivative<br>Net unrealized appreciation of borrowings under line of credit | ( <b>39</b> )<br>( <b>12</b> ) | (53)       |  |
| Accumulated net realized investment loss  | (43,489)                       | (7,513)    |  |
| TOTAL NET ASSETS  | \$ 192,978                     | \$ 214,802 |  |
| NET ASSETS PER SHARE  | \$ 8.74                        | \$ 9.73    |  |

(1) Beginning the quarter ended June 30, 2009, the Company elected to apply ASC 825, Financial Investments, which allows for the Company to fair value its borrowings. The March 31, 2009 borrowing amounts are at cost.

(2) Refer to Note 4 *Related Party Transactions* for additional information.

## THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS.

## **GLADSTONE INVESTMENT CORPORATION**

#### CONSOLIDATED STATEMENTS OF OPERATIONS

|  |         | Year Ended March 31, |       |              |          |          |
|--|---------|----------------------|-------|--------------|----------|----------|
|  |         | 2010                 |       | 2009         | ,        | 2008     |
|  |         | (Dollar a            | mount | s in thousar | nds ex   | cept     |
|  |         |                      | per s | hare data)   |          |          |
|  |         |                      |       |              |          |          |
| INVESTMENT INCOME  |         |                      |       |              |          |          |
| Interest income  | <b></b> | <b>A A A A</b>       | ¢     | 0.404        | <b>A</b> | 14 (12   |
| Non-Control/Non-Affiliate investments                          | \$      | 2,393                | \$    | 8,494        | \$       | 14,612   |
| Control investments  |         | 11,745               |       | 11,306       |          | 10,779   |
| Affiliate investments  |         | 5,677                |       | 5,378        |          | 2,286    |
| Cash and cash equivalents                                      |         | 2                    |       | 67           |          | 217      |
| Total interest income  |         | 19,817               |       | 25,245       |          | 27,894   |
| Other income   |         | 968                  |       | 567          |          | _,,,,,,  |
|  |         | 200                  |       | 201          |          |          |
| Total investment income  |         | 20,785               |       | 25,812       |          | 27,894   |
| EXPENSES   |         |                      |       |              |          |          |
| Loan servicing fee(1)  |         | 3,747                |       | 5,002        |          | 5,014    |
| Base management fee(1)   |         | 737                  |       | 1,699        |          | 1,803    |
| Incentive fee(1)   |         | 588                  |       |              |          |          |
| Administration fee(1)  |         | 676                  |       | 821          |          | 855      |
| Interest expense   |         | 1,988                |       | 5,349        |          | 7,733    |
| Amortization of deferred financing fees                        |         | 1,618                |       | 323          |          | 734      |
| Professional fees  |         | 626                  |       | 532          |          | 416      |
| Stockholder related costs                                      |         | 295                  |       | 485          |          | 268      |
| Insurance expense  |         | 262                  |       | 222          |          | 231      |
| Directors fees   |         | 196                  |       | 194          |          | 232      |
| Other expenses   |         | 280                  |       | 271          |          | 365      |
| Expenses before credits from Adviser                           |         | 11,013               |       | 14,898       |          | 17,651   |
| Credits to fees from Adviser(1)                                |         | (826)                |       | (2,474)      |          | (2,809)  |
| Total expenses net of credits to fees                          |         | 10,187               |       | 12,424       |          | 14,842   |
| NET INVESTMENT INCOME  |         | 10,598               |       | 13,388       |          | 13,052   |
| REALIZED AND UNREALIZED (LOSS) GAIN ON:                        |         |                      |       |              |          |          |
| Realized loss on sale of Non-Control/Non-Affiliate investments |         | (35,923)             |       | (5,023)      |          | (2,412)  |
| Realized loss on termination of derivative                     |         | (53)                 |       | (2,022)      |          | (_,)     |
| Net unrealized appreciation (depreciation) of                  |         |                      |       |              |          |          |
| Non-Control/Non-Affiliate investments                          |         | 38,367               |       | (16,418)     |          | (23,278) |
|  |         |                      |       |              |          |          |

| Net unrealized (depreciation) appreciation of Control<br>investments<br>Net unrealized (depreciation) appreciation of Affiliate |    | (20,001)              |    | 9,029      | 10,339        |
|---|----|-----------------------|----|------------|---------------|
| investments<br>Net unrealized appreciation (depreciation) of derivative<br>Net unrealized appreciation of borrowings            |    | (4,061)<br>14<br>(12) |    | (12,425)   | 1,411<br>(53) |
| Net loss on investments, derivative and borrowings  |    | (21,669)              |    | (24,837)   | (13,993)      |
| NET DECREASE IN NET ASSETS RESULTING FROM OPERATIONS  | \$ | (11,071)              | \$ | (11,449)   | \$<br>(941)   |
| NET DECREASE IN NET ASSETS RESULTING FROM<br>OPERATIONS PER COMMON SHARE:<br>Basic and diluted                                  | \$ | (0.50)                | \$ | (0.53)     | \$<br>(0.06)  |
| WEIGHTED AVERAGE SHARES OF COMMON STOCK<br>OUTSTANDING:<br>Basic and diluted weighted average shares                            | ,  | 22,080,133            | ,  | 21,545,936 | 16,560,100    |

(1) Refer to Note 4 *Related Party Transactions* for additional information.

# THE ACCOMPANYING NOTES ARE AN INTEGRAL PART TO THESE CONSOLIDATED FINANCIAL STATEMENTS.

## **GLADSTONE INVESTMENT CORPORATION**

#### CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

|  | Year Ended March 31, |                |                  |  |
|--|----------------------|----------------|------------------|--|
|  | 2010                 |                |                  |  |
|  |                      | (In thousands) |                  |  |
| Operations:  |                      |                |                  |  |
| Net investment income  | \$ 10,598            |                | \$ 13,052        |  |
| Realized loss on sale of investments   | (35,923              |                | (2,412)          |  |
| Realized loss on termination of derivative   | (53<br>14,305        | ·              | (11.529)         |  |
| Net unrealized appreciation (depreciation) of investment portfolio<br>Unrealized appreciation (depreciation) of derivative | 14,505               | ,              | (11,528)<br>(53) |  |
| Unrealized appreciation of borrowings  | (12                  |                | (55)             |  |
| Cinculzed appreciation of conformings  | (12                  | )              |                  |  |
| Net decrease in net assets from operations   | (11,071              | ) (11,449)     | (941)            |  |
| Capital transactions:  |                      |                |                  |  |
| Issuance of common stock   |                      | 41,290         |                  |  |
| Shelf offering registration costs  | (155                 | ) (728)        | (32)             |  |
| Net (decrease) increase in net assets from capital transactions  | (155                 | ) 40,562       | (32)             |  |
| Distributions to stockholders from:  |                      |                |                  |  |
| Net investment income  | (10,598              | ) (13,388)     | (13,052)         |  |
| Tax return on capital  |                      | (7,368)        | (2,349)          |  |
|  |                      |                |                  |  |
| Net decrease in net assets from distributions to stockholders  | (10,598              | ) (20,756)     | (15,401)         |  |
| Total (decrease) increase in net assets  | (21,824              | ) 8,357        | (16,374)         |  |
| Net assets at beginning of year  | 214,802              |                | 222,819          |  |
|  |                      | 200,110        | ,: : >           |  |
| Net assets at end of year  | \$ 192,978           | \$ 214,802     | \$ 206,445       |  |

# THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS.

## **GLADSTONE INVESTMENT CORPORATION**

## CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | ¥6<br>2010  | ear Ended March 31,<br>2009<br>(In thousands) | 2008                                   |
|--|---|---|--|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b><br>Net decrease in net assets resulting from operations<br>Adjustments to reconcile net decrease in net assets resulting from<br>operations to net cash provided by (used in) operating activities:  | \$ (11,071)   | \$ (11,449) \$                                | (941)                                  |
| Purchase of investments<br>Principal repayments on investments<br>Proceeds from sales of investments<br>Net realized loss on sales of investments  | (4,788)<br>15,534<br>74,706<br>35,923                 | (49,959)<br>32,828<br>13,914<br>5,023         | (175,255)<br>64,240<br>32,197<br>2,412 |
| Net realized loss on termination of derivative<br>Net unrealized (appreciation) depreciation of investment portfolio<br>Net unrealized (appreciation) depreciation of derivative<br>Net unrealized appreciation of borrowings                    | 53<br>(14,305)<br>(14)<br>12                          |   | 11,528<br>53                           |
| Net amortization of premiums and discounts<br>Amortization of deferred financing fees<br>Decrease (increase) in interest receivable<br>Decrease in due from custodian<br>(Increase) decrease in prepaid assets                                   | 2<br>1,618<br>266<br>1,771<br>(49)                    | 54<br>323<br>162<br>1,693<br>308              | 222<br>734<br>(356)<br>8,296<br>(367)  |
| Decrease (increase) in other assets<br>(Decrease) increase in accounts payable and accrued expenses<br>(Decrease) increase in administration fee payable to Administrator(2)<br>Increase (decrease) in base management fee payable to Adviser(2) | (15)<br>19<br>(1,077)<br>(30)<br>130                  | 244<br>371                                    | (337)<br>(337)<br>192<br>46<br>(80)    |
| Increase in incentive fee payable to Adviser(2)<br>(Decrease) increase in loan servicing fee payable to Adviser(2)<br>Increase in other liabilities  | 486<br>(82)<br>168                                    | 38  | 11<br>4                                |
| Net cash provided by (used in) operating activities<br>CASH FLOWS FROM FINANCING ACTIVITIES:   | 99,272  | 13,611  | (57,401)                               |
| Net (cost) proceeds from the issuance of common stock<br>Borrowings from the line of credit<br>Repayments of the line of credit<br>Proceeds from short term borrowings<br>Repayments on short term borrowings                                    | (155)<br>107,500<br>(189,965)<br>290,000<br>(215,000) | 123,850<br>(158,420)                          | (32)<br>222,850<br>(178,015)           |
| Purchase of derivative<br>Deferred financing fees<br>Distributions paid  | (213,000)<br>(39)<br>(534)<br>(10,598)                | (971)   | (430)<br>(15,401)                      |
| Net cash (used in) provided by financing activities  | (18,791)  | (15,735)                                      | 28,972                                 |

| NET INCREASE (DECREASE) IN CASH AND CASH<br>EQUIVALENTS<br>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | 80,481<br>7,236 | (2,124)<br>9,360 | (28,429)<br>37,789 |
|---|-----------------|------------------|--------------------|
| CASH AND CASH EQUIVALENTS, END OF YEAR  | \$<br>87,717    | \$<br>7,236      | \$<br>9,360        |
| CASH PAID DURING PERIOD FOR INTEREST  | \$<br>2,182     | \$<br>5,428      | \$<br>7,615        |
| CASH PAID DURING PERIOD FOR TAXES   |                 |                  |                    |
| NON-CASH ACTIVITIES (1)   | 850             | 3,043            |                    |

 2010: Non-cash activities represent an investment disbursement to Cavert II Holding Corp. for approximately \$850 on their revolving line of credit, which proceeds were used to make the next four quarterly payments due under normal amortization for both their senior term A and senior term B loans in a non-cash transaction.

2009: Non-cash activities represent the assumption of senior term notes from American Greetings Corporation in exchange for a settlement agreement related to RPG, a senior syndicated loan.

(2) Refer to Note 4 Related Party Transactions for additional information.

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART TO THESE CONSOLIDATED FINANCIAL STATEMENTS.

#### **GLADSTONE INVESTMENT CORPORATION**

## CONSOLIDATED SCHEDULES OF INVESTMENTS MARCH 31, 2010

| Company(1)   | Industry  | Investment(2)   |    |        |    |        |
|--|---|---|----|--------|----|--------|
| NON-CONTROL/NON-AFFILI                             | ATE INVESTMENTS:  |   |    |        |    |        |
| Senior Syndicated Loans:                           |   |   |    |        |    |        |
| Interstate FiberNet, Inc.                          | Service provider of voice<br>and data<br>telecommunications<br>services | Senior Term Debt<br>(4.3%, Due 7/2013)(8)                             | \$ | 6,743  | \$ | 6,762  |
| Survey Sampling, LLC                               | Service<br>telecommunications-based<br>sampling                         | Senior Term Debt<br>(9.5%, Due 5/2011)(3)                             |    | 2,385  |    | 1,069  |
|  | 1 0   |   |    | ,      |    | ,      |
| Subtotal Syndicated Loans<br>Non-syndicated Loans: |   |   | \$ | 9,128  | \$ | 7,831  |
| American Greetings Corporation<br>B-Dry, LLC       | Manufacturing and design<br>greeting cards<br>Service basement          | Senior Notes (7.4%,<br>Due 6/2016)(3)<br>Senior Term Debt             | \$ | 3,043  | \$ | 2,895  |
|  | waterproofer  | (10.5%, Due 5/2014)(5)<br>Senior Term Debt                            |    | 6,613  |    | 6,596  |
|  |   | (10.5%, Due 5/2014)(5)<br>Common Stock                                |    | 3,590  |    | 3,581  |
|  |   | Warrants(4)   |    | 300    |    | 43     |
|  |   |   |    | 10,503 |    | 10,220 |
| Total Non-Control/Non-Affiliate<br>at fair value)  | e Investments (represents 10.   | 1% of total investments   | \$ | 22,674 | \$ | 20,946 |
| <b>CONTROL INVESTMENTS:</b>                        |   |   |    |        |    |        |
| A. Stucki Holding Corp.                            | Manufacturing railroad freight car products                             | Senior Term Debt<br>(4.7%, Due 3/2012)<br>Senior Term Debt            | \$ | 9,101  | \$ | 9,101  |
|  |   | (7.0%, Due 3/2012)(6)<br>Senior Subordinated<br>Term Debt (13.0%, Due |    | 9,900  |    | 9,900  |
|  |   | 3/2014)   |    | 9,456  |    | 9,456  |
|  |   | Preferred Stock   |    | 4,387  |    | 4,529  |
|  |   | Common Stock(4)   |    | 130    |    | 17,393 |

| Acme Cryogenics, Inc. | Manufacturing manifolds and pipes for industrial | Senior Subordinated<br>Term Debt (11.5%, Due | 32,974 | 50,379 |
|-----------------------|--|--|--------|--------|
|                       | gasses   | 3/2012)                                      | 14,500 | 13,585 |
|                       |  | Preferred Stock(4)                           | 6,984  |        |
|                       |  | Common Stock(4)                              | 1,045  |        |
|                       |  | Common Stock                                 |        |        |
|                       |  | Warrants(4)                                  | 24     |        |
|                       |  |  | 22,553 | 13,585 |
| ASH Holdings Corp.    | Retail and Service school                        | Revolver, \$496<br>available (non-accrual,   |        |        |
|                       | buses and parts                                  | Due $3/2013$ )(5)                            | 1,504  | 421    |
|                       |  | Senior Subordinated                          | 1,304  | 421    |
|                       |  | Term Debt                                    |        |        |
|                       |  | (non-accrual, Due                            |        |        |
|                       |  | 3/2013)(5)                                   | 6,250  | 1,750  |
|                       |  | Preferred Stock(4)                           | 2,500  | 1,750  |
|                       |  | Common Stock                                 | 2,500  |        |
|                       |  | Warrants(4)                                  | 4      |        |
|                       |  | Guaranty (\$250)                             | ·      |        |
|                       |  |  | 10,258 | 2,171  |
|                       |  |  |        |        |

| Company(1)                    | Industry                               | Investment(2)  |          | Fair Value<br>mounts in<br>sands) |
|-------------------------------|--|--|----------|-----------------------------------|
| Cavert II Holdings Corp.      | Manufacturing bailing<br>wire          | Senior Term Debt<br>(8.3%, Due<br>10/2012)(10)<br>Senior Term Debt         | \$ 2,875 | \$ 2,875                          |
|                               |  | (10.0%, Due<br>10/2012)(6)<br>Senior Subordinated<br>Term Debt (13.0%, Due | 2,700    | 2,700                             |
|                               |  | 10/2014)   | 4,671    | 4,671                             |
|                               |  | Preferred Stock(4)   | 4,110    | 4,959                             |
|                               |  | Common Stock(4)  | 69       | 3,526                             |
|                               |  |  | 14,425   | 18,731                            |
| Chase II Holdings Corp.       | Manufacturing traffic doors            | Senior Term Debt<br>(8.8%, Due 3/2011)<br>Senior Term Debt                 | 7,700    | 7,700                             |
|                               |  | (12.0%, Due 3/2011)(6)<br>Senior Subordinated                              | 7,520    | 7,520                             |
|                               |  | Term Debt (13.0%, Due 3/2013)  | 6,168    | 6,168                             |
|                               |  | Preferred Stock(4)   | 6,961    | 7,713                             |
|                               |  | Common Stock(4)  | 61       | ,,,,,,                            |
|                               | ~                                      |  | 28,410   | 29,101                            |
| Country Club Enterprises, LLC | Service golf cart distribution         | Senior Subordinated<br>Term Debt (16.7%, Due                               |          |                                   |
|                               |  | 11/2014)(5)  | 7,000    | 6,869                             |
|                               |  | Preferred Stock(4)   | 3,725    |                                   |
| Galaxy Tool Holding Corp.     | Manufacturing aerospac<br>and plastics | Guaranty (\$2,000)<br>e Senior Subordinated<br>Term Debt (13.5%, Due       | 10,725   | 6,869                             |
|                               | and plastics                           | 8/2013)(5)   | 17,250   | 17,099                            |
|                               |  | Preferred Stock(4)   | 4,112    | 17,077                            |
|                               |  | Common Stock(4)  | 48       |                                   |
|                               |  |  | 21,410   | 17,099                            |
|                               |  | Revolving Credit   |          |                                   |
| Mathey Investments, Inc.(7)   | pipe-fitting equipment                 | Facility, \$718 available<br>(10.0%, Due 3/2011)(5)<br>Senior Term Debt    | 1,032    | 1,011                             |
|                               |  | (10.0%, Due 3/2013)(5)<br>Senior Term Debt                                 | 2,375    | 2,328                             |
|                               |  | (17.0%, Due<br>3/2014)(5)(6)(9)  | 7,227    | 6,974                             |

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|---|--|--|--------|----|--------|
|   |  | Common Stock(4)<br>Common Stock                              | 500    |    |        |
|   |  | Warrants(4)  | 277    |    |        |
|   |  |  | 11,411 |    | 10,313 |
| Total Control Investments (represents 71.7% of total investments at fair value)\$ 152,166 |  |  |        |    |        |
| AFFILIATE INVESTMENTS:  |  |  |        |    |        |
| Danco Acquisition Corp.   | Manufacturing<br>machining and sheet<br>metal work | Revolving Credit<br>Facility, \$600 available<br>(10.0%, Due |        |    |        |
|   |  | 10/2010)(5)<br>Senior Term Debt<br>(10.0%, Due               | \$ 900 | \$ | 893    |
|   |  | 10/2012)(5)<br>Senior Term Debt                              | 4,163  |    | 4,131  |
|   |  | (12.5%, Due 4/2013)(5)                                       | 9,053  |    | 8,929  |
|   |  | Preferred Stock(4)<br>Common Stock                           | 2,500  |    |        |
|   |  | Warrants(4)  | 2      |    |        |
|   | F-9  |  | 16,618 |    | 13,953 |

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| Company(1)                        | Industry   | Investment(2)  | Cost<br>(Dollar a<br>thous                      | mou |                         |
|-----------------------------------|--|--|---|-----|-------------------------|
| Noble Logistics, Inc.             | Service aftermarket<br>auto parts delivery                     | Revolving Credit<br>Facility, \$0 available<br>(4.2%, Due 5/2010)(5)<br>Senior Term Debt (9.3%,<br>Due 12/2011)(5)<br>Senior Term Debt<br>(10.5%, Due<br>12/2011)(5)(6)<br>Preferred Stock(4)<br>Common Stock(4) | \$<br>2,000<br>6,227<br>7,300<br>1,750<br>1,682 | \$  | 1,210<br>3,767<br>4,417 |
| Quench Holdings Corp.             | Service sales,<br>installation and service<br>of water coolers | Senior Subordinated<br>Term Debt (10.0%, Due<br>8/2013)(5)<br>Preferred Stock(4)<br>Common Stock(4)  | 18,959<br>8,000<br>2,950<br>447                 |     | 9,394<br>6,150<br>3,224 |
| Tread Corp.                       | Manufacturing storage<br>and transport equipment               | Senior Subordinated<br>Term Debt (12.5%, Due<br>5/2013)(5)<br>Preferred Stock(4)<br>Common Stock & Debt<br>Warrants(4)   | 11,397<br>5,000<br>750<br>3                     |     | 9,374<br>4,943          |
| Total Affiliate Investments (repr | resents 18.2% of total inve                                    | estments at fair value)  | \$<br>5,753<br><b>52,727</b>                    | \$  | 4,943<br><b>37,664</b>  |
| TOTAL INVESTMENTS(11)             |  |  | \$<br>227,567                                   | \$  | 206,858                 |

- (1) Certain of the listed securities are issued by affiliate(s) of the indicated portfolio company.
- (2) Percentage represents the weighted average interest rates in effect at March 31, 2010, and due date represents the contractual maturity date.
- (3) Valued based on the indicative bid price on or near March 31, 2010, offered by the respective syndication agent s trading desk or secondary desk.
- (4) Security is non-income producing.

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- (5) Fair value based on opinions of value submitted by Standard & Poor s Securities Evaluations, Inc. at March 31, 2010.
- (6) Last Out Tranche of senior debt, meaning if the portfolio company is liquidated, the holder of the Last Out Tranche is paid after the other senior debt and before the senior subordinated debt.
- (7) Restructured in December 2009, resulting in the Company owning 100% of Mathey Investments, Inc. and thus reclassifying it as a Control Investment.
- (8) Security was paid off, at par, subsequent to March 31, 2010 and was valued based on the pay off.
- (9) Loan was restructured into two separate term loans with face values of \$3.7 million and \$3.5 million effective February 2010.
- (10) Loan was repaid, in full, subsequent to March 31, 2010.
- (11) Aggregate gross unrealized depreciation for federal income tax purposes is \$43,465; aggregate gross unrealized appreciation for federal income tax purposes is \$22,756. Net unrealized depreciation is \$20,709 based on a tax cost of \$227,567.

#### THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS. F-10

## **GLADSTONE INVESTMENT CORPORATION**

## CONSOLIDATED SCHEDULES OF INVESTMENTS MARCH 31, 2009

| Company(1)                   | Industry                    | Investment(2)          | •        | Fair Value<br>amounts in<br>asands) |
|------------------------------|-----------------------------|------------------------|----------|-------------------------------------|
| NON-CONTROL/NON-AFFIL        | IATE INVESTMENTS            |                        |          |                                     |
| Senior Syndicated Loans:     |                             |                        |          |                                     |
| Activant Solutions, Inc.     | Service enterprise software | Senior Term Debt       |          |                                     |
|                              | and services                | (3.4%, Due 5/2013)(7)  | \$ 1,658 | \$ 904                              |
| Advanced Homecare Holdings,  | Service home health         | Senior Term Debt       |          |                                     |
| Inc.                         | nursing services            | (4.3%, Due 8/2014)(7)  | 2,947    | 2,019                               |
| Aeroflex, Inc.               | Service provider of highly  | Senior Term Debt       |          |                                     |
|                              | specialized electronic      | (4.5%, Due 8/2014)(7)  |          |                                     |
|                              | equipment                   |                        | 1,892    | 1,083                               |
| Compsych Investments Corp.   | Service employee            | Senior Term Debt       |          |                                     |
|                              | assistance programs         | (3.8%, Due 2/2012)(7)  | 3,083    | 2,405                               |
| CRC Health Group, Inc.       | Service substance abuse     | Senior Term Debt       |          |                                     |
|                              | treatment                   | (3.5%, Due 2/2012)(7)  | 7,772    | 5,026                               |
| Critical Homecare Solutions, | Service home therapy and    | Senior Term Debt       |          |                                     |
| Inc.                         | respiratory treatment       | (3.8%, Due 1/2012)(7)  | 4,359    | 3,632                               |
| Generac Acquisition Corp.    | Manufacturing standby       | Senior Term Debt       |          |                                     |
|                              | power products              | (3.0%, Due 11/2013)(7) | 6,799    | 3,820                               |
| Graham Packaging Holdings    | Manufacturing plastic       | Senior Term Debt       |          |                                     |
| Company                      | containers                  | (3.6%, Due 10/2011)(7) | 3,348    | 2,813                               |
| HMTBP Acquisition II Corp.   | Service aboveground         | Senior Term Debt       |          |                                     |
|                              | storage tanks               | (3.5%, Due 5/2014)(3)  | 3,838    | 2,942                               |
| Huish Detergents, Inc.       | Manufacturing household     | Senior Term Debt       |          |                                     |
|                              | cleaning products           | (2.3%, Due 4/2014)(7)  | 1,966    | 1,690                               |
| Hyland Software, Inc.        | Service provider of         | Senior Term Debt       |          |                                     |
|                              | enterprise content          | (3.6%, Due 7/2013)(7)  |          |                                     |
|                              | management software         |                        | 3,912    | 2,990                               |
| Interstate Fibernet, Inc.    | Service provider of voice   | Senior Term Debt       |          |                                     |
|                              | and data                    | (5.2%, Due 7/2013)(3)  |          |                                     |
|                              | telecommunications          |                        |          |                                     |
|                              | services                    |                        | 9,804    | 6,698                               |
| KIK Custom Products, Inc.    | Manufacturing consumer      | Senior Term Debt       |          |                                     |
|                              | products                    | (2.8%, Due 5/2014)(7)  | 3,941    | 1,862                               |
| Kronos, Inc.                 | Service workforce           | Senior Term Debt       |          |                                     |
|                              | management solutions        | (3.5%, Due 6/2014)(7)  | 1,899    | 1,291                               |
| Local TV Finance, LLC        | Service television station  | Senior Term Debt       |          |                                     |
|                              | operator                    | (2.5%, Due 5/2013)(7)  | 985      | 359                                 |
| LVI Services, Inc.           | Service asbestos and mold   | Senior Term Debt       |          |                                     |
|                              | remediation                 | (4.5%, Due 11/2010)(7) | 5,916    | 2,673                               |
|                              |                             |                        |          |                                     |

| MedAssets, Inc.             | Service pharmaceuticals   | Senior Term Debt       |       |       |
|-----------------------------|---------------------------|------------------------|-------|-------|
|                             | and healthcare GPO        | (5.1%, Due 10/2013)(7) | 3,517 | 3,129 |
| Network Solutions, LLC      | Service internet domain   | Senior Term Debt       |       |       |
|                             | solutions                 | (3.2%, Due 3/2014)(7)  | 8,672 | 5,506 |
| Open Solutions, Inc.        | Service software          | Senior Term Debt       |       |       |
|                             | outsourcing for financial | (3.3%, Due 1/2014)(7)  |       |       |
|                             | institutions              |                        | 2,648 | 1,206 |
| Ozburn-Hessey Holding Co.   | Service third party       | Senior Term Debt       |       |       |
| LLC                         | logistics                 | (4.4%, Due 8/2012)(7)  | 7,523 | 5,975 |
| Pinnacle Foods Finance, LLC | Manufacturing branded     | Senior Term Debt       |       |       |
|                             | food products             | (3.2%, Due 4/2014)(7)  | 1,950 | 1,570 |
| PTS Acquisition Corp.       | Manufacturing drug        | Senior Term Debt       |       |       |
|                             | delivery and packaging    | (2.8%, Due 4/2014)(7)  |       |       |
|                             | technologies              |                        | 6,877 | 4,264 |
| QTC Acquisition, Inc.       | Service outsourced        | Senior Term Debt       | -     | -     |
|                             | disability evaluations    | (2.8%, Due 11/2012)(7) | 1,763 | 1,356 |
|                             | 2                         |                        | ,     | ,     |

| Company(1)                                    | Industry  | Investment(2)  | Cost<br>(Dollar a<br>thous | mou |                  |
|---|---|--|----------------------------|-----|------------------|
| Radio Systems Corporation                     | Service design electronic pet containment products                | Senior Term Debt<br>(3.3%, Due 9/2013)(7)                                | \$<br>1,644                | \$  | 1,308            |
| Rally Parts, Inc.                             | Manufacturing aftermarket<br>motorcycle parts and<br>accessories  | Senior Term Debt<br>(3.5%, Due 11/2013)(7)                               | 2 159                      |     | 1.072            |
| SafeNet, Inc.                                 | Service chip encryption products                                  | Senior Term Debt<br>(4.2%, Due 4/2014)(7)                                | 2,458<br>2,949             |     | 1,073<br>2,008   |
| SGS International, Inc.                       | Service digital imaging and graphics                              | (4.0%, Due 12/2011)(7)   | 1,475                      |     | 978              |
| Survey Sampling, LLC                          | Service<br>telecommunications-based<br>sampling                   | Senior Term Debt<br>(9.5%, Due 5/2011)(3)                                | 2,596                      |     | 2,441            |
| Triad Laboratory Alliance,<br>LLC             | Service regional medical laboratories                             | Senior Term Debt<br>(4.5%, Due 12/2011)(7)                               | 4,120                      |     | 3,432            |
| Wastequip, Inc.<br>WaveDivision Holdings, LLC | Service process and<br>transport waste materials<br>Service cable | Senior Term Debt<br>(2.8%, Due 2/2013)(7)<br>Senior Term Debt            | 2,893                      |     | 1,530            |
| West Corporation                              | Service business process  | (3.5%, Due 6/2014)(7)<br>Senior Term Debt                                | 1,905                      |     | 1,575            |
| Subtotal Senior Syndicated                    | outsourcing   | (2.9%, Due 10/2013)(7)   | \$<br>3,323<br>120,432     | \$  | 2,293<br>81,851  |
| Non-Syndicated Loans<br>American Greetings    | Manufacturing and design  | Senior Notes   |                            |     |                  |
| Corporation<br>B-Dry, LLC                     | greeting cards<br>Service basement                                | (7.4%, Due<br>6/2016)(3)(10)<br>Revolving Credit                         | \$<br>3,043                | \$  | 2,180            |
|   | waterproofer  | Facility, \$300 available<br>(10.5%, Due 10/2009)(5)<br>Senior Term Debt | 450                        |     | 443              |
|   |   | (10.0%, Due 5/2014)(5)<br>Senior Term Debt                               | 6,681                      |     | 6,464            |
|   |   | (10.0%, Due 5/2014)(5)<br>Common Stock<br>Warrants(4)                    | 3,930<br>300               |     | 3,802            |
|   |   | warrants(4)  | 11,361                     |     | 10,709           |
| Total Non-Control/ Non-Affil                  | liate Investments   |  | \$<br>134,836              | \$  | 94,740           |
| CONTROL<br>INVESTMENTS                        | Manufacturing railroad freight car products                       | Senior Term Debt<br>(5.0%, Due 3/2012)                                   |                            |     |                  |
| A. Stucki Holding Corp.                       |   | · · · /  | \$<br>11,246<br>10,450     | \$  | 11,246<br>10,450 |

|                       |   | Senior Term Debt<br>(7.2%, Due 3/2012)(6)<br>Senior Subordinated<br>Term Debt (13%, Due<br>3/2014)<br>Preferred Stock(4)<br>Common Stock(4) | 8,586<br>4,387<br>130                    | 8,586<br>5,128<br>14,021  |
|-----------------------|---|---|--|---------------------------|
| Acme Cryogenics, Inc. | Manufacturing manifolds<br>and pipes for industrial<br>gasses | Senior Subordinated<br>Term Debt (11.5%, Due<br>3/2013)<br>Preferred Stock(4)<br>Common Stock(4)<br>Common Stock<br>Warrants(4)             | 34,799<br>14,500<br>6,984<br>1,045<br>25 | 49,431<br>14,500<br>6,920 |
| ASH Holdings Corp.    | Retail and Service school<br>buses and parts<br>F-12          | Revolver, \$400 available<br>(non-accrual, Due<br>3/2010)(5)  | 22,554<br>1,600                          | 21,420<br>560             |

| Company(1)                | Industry                    | Investment(2)  |                        | Fair Value<br>mounts in<br>sands) |
|---------------------------|-----------------------------|--|------------------------|-----------------------------------|
|                           |                             | Senior Subordinated Term<br>Debt<br>(non-accrual, Due<br>1/2012)(5)<br>Preferred Stock(4)<br>Common Stock<br>Warrants(4)<br>Guaranty (\$500) | \$ 5,937<br>2,500<br>4 | \$ 2,078                          |
| Cavert II Holding Corp.   | Manufacturing bailing wire  | Revolving Credit Facility,<br>\$3,000 available (8.0%,<br>Due 10/2010)(8)<br>Senior Term Debt  | 10,041                 | 2,638                             |
|                           |                             | (8.3%, Due 10/2012)<br>Senior Term Debt  | 5,687                  | 5,687                             |
|                           |                             | (10.0%, Due 10/2012)(6)<br>Senior Subordinated Term<br>Debt  | 2,950                  | 2,950                             |
|                           |                             | (13.0%, Due 10/2014)   | 4,671                  | 4,671                             |
|                           |                             | Preferred Stock(4)   | 4,110                  | 4,591                             |
|                           |                             | Common Stock(4)  | 69                     | 733                               |
| Chase II Holdings Corp.   | Manufacturing traffic doors | Revolving Credit Facility,<br>\$1,105 available (4.5%,   | 17,487                 | 18,632                            |
|                           | 00015                       | Due 7/2010)<br>Senior Term Debt  | 3,395                  | 3,395                             |
|                           |                             | (8.8%, Due 3/2011)<br>Senior Term Debt   | 8,800                  | 8,800                             |
|                           |                             | (12.0%, Due 3/2011)(6)<br>Senior Subordinated Term   | 7,680                  | 7,680                             |
|                           |                             | Debt (13.0%, Due 3/2013)   | 6,168                  | 6,168                             |
|                           |                             | Preferred Stock(4)   | 6,961                  | 9,300                             |
|                           |                             | Common Stock(4)  | 61                     | 5,537                             |
| Country Club Enterprises, | Service golf cart           | Subordinated Term Debt   | 33,065                 | 40,880                            |
| LLC                       | distribution                | (16.7% Due 11/2014)  | 7,000                  | 7,000                             |
|                           |                             | Preferred Stock(4)   | 3,725                  | 3,725                             |
| Galaxy Tool Holding Corp. | Manufacturing aerospace     | Senior Subordinated Term   | 10,725                 | 10,725                            |
|                           | and plastics                | Debt (13.5%, Due 8/2013)   | 17,250                 | 17,250                            |

|                                  | Preferred Stock(4)<br>Common Stock(4) | 4,112<br>48 | 4,486<br>701 |
|----------------------------------|---------------------------------------|-------------|--------------|
|                                  |                                       | 21,410      | 22,437       |
| <b>Total Control Investments</b> |                                       | \$ 150,081  | \$ 166,163   |
|                                  | F-13                                  |             |              |

| Company(1)  | Industry  | Investment(2)   |              | Fair Value<br>mounts in<br>sands) |
|---|---|---|--------------|-----------------------------------|
| <b>AFFILIATE INVESTMENTS</b><br>Danco Acquisition Corp. | Manufacturing<br>machining and sheet<br>metal work          | Revolving Credit<br>Facility, \$2,600 available<br>(9.3%, Due               |              |                                   |
|   |   | 10/2010)(5)(9)  | \$ 400       | \$ 378                            |
|   |   | Senior Term Debt<br>(9.3%, Due 10/2012)(5)<br>Senior Term Debt              | 4,837        | 4,584                             |
|   |   | (11.5%, Due 4/2013)(5)  | 9,113        | 8,544                             |
|   |   | Preferred Stock(4)<br>Common Stock  | 2,500        | 2,558                             |
|   |   | Warrants(4)   | 3            |                                   |
|   |   |   | 16,853       | 16,064                            |
| Mathey Investments, Inc.                                | Manufacturing<br>pipe-cutting and<br>pipe-fitting equipment | Revolving Credit<br>Facility, \$1,463 available<br>(9.0%, Due 3/2011)(5)(9) | 537          | 529                               |
|   |   | Senior Term Debt<br>(9.0%, Due 3/2013)(5)<br>Senior Term Debt               | 2,375        | 2,339                             |
|   |   | (12.0%, Due   |              |                                   |
|   |   | 3/2014)(5)(6)<br>Common Stock(4)  | 7,227<br>500 | 7,082<br>446                      |
|   |   | Common Stock  |              |                                   |
|   |   | Warrants(4)   | 277          | 260                               |
|   |   |   | 10,916       | 10,656                            |
| Noble Logistics, Inc.                                   | Service aftermarket auto parts delivery                     | Revolving Credit<br>Facility, \$-0- available<br>(6.5%, Due 12/2009)(5)     | 2,000        | 1,500                             |
|   |   | Senior Term Debt<br>(10.5%, Due 12/2011)(5)<br>Senior Term Debt             | 5,727        | 4,295                             |
|   |   | (12.5%, Due<br>12/2011)(5)(6)<br>Senior Subordinated                        | 7,300        | 5,475                             |
|   |   | Term Debt (18.0%, Due<br>12/2011)<br>Senior Subordinated                    | 500          | 375                               |
|   |   | Term Debt (14.0%, Due 5/2009)   | 150          | 149                               |
|   |   | Preferred Stock(4)  | 1,750        | -                                 |
|   |   | Common Stock(4)   | 1,682        |                                   |

| Senior Subordinated<br>Term Debt (10.0%, Due<br>8/2013)(5) | 19,109  |  | 11,794   |
|--|---|--|--|
| Term Debt (10.0%, Due                                      |   |  |  |
| -  |   |  |  |
| 8/2013)(5)   |   |  |  |
| (12)(3)  | 8,000   |  | 5,800  |
| Preferred Stock(4)   | 2,950   |  | 2,542  |
| Common Stock   |   |  |  |
| Warrants(4)  | 447   |  |  |
|  | 11,397  |  | 8,342  |
| Senior Term Debt   |   |  |  |
| (12.5%, Due 5/2013)(5)                                     | 5,000   |  | 4,925  |
| Preferred Stock(4)   | 750   |  | 793  |
| Common Stock   |   |  |  |
| Warrants(4)  | 3   |  | 453  |
|  | 5,753   |  | 6,171  |
|  |   |  |  |
| \$   | 64,028  | \$   | 53,027   |
| \$   | 348,945   | \$   | 313,930  |
|  |   |  |  |
| PCV<br>S(PC  | 8/2013)(5)<br>Preferred Stock(4)<br>Common Stock<br>Warrants(4)<br>Senior Term Debt<br>12.5%, Due 5/2013)(5)<br>Preferred Stock(4)<br>Common Stock<br>Warrants(4)<br>\$ | 3/2013)(5)       8,000         Preferred Stock(4)       2,950         Common Stock       447         Warrants(4)       447         Senior Term Debt       11,397         Senior Term Debt       5,000         Preferred Stock(4)       750         Common Stock       750         Warrants(4)       3         Senior Term Debt       5,753         \$ 64,028 | 3/2013)(5)       8,000         Preferred Stock(4)       2,950         Common Stock       447         Warrants(4)       447         Senior Term Debt       11,397         Senior Term Debt       5,000         Preferred Stock(4)       750         Common Stock       750         Warrants(4)       3         5,753       \$ 64,028 \$ |

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- (1) Certain of the listed securities are issued by affiliate(s) of the indicated portfolio company.
- (2) Percentage represents the weighted average interest rates in effect at March 31, 2009, and due date represents the contractual maturity date.
- (3) Security valued using internally-developed, risk-adjusted discounted cash flow methodologies as of March 31, 2009.
- (4) Security is non-income producing.
- (5) Fair value based on opinions of value submitted by Standard & Poor s Securities Evaluations, Inc. at March 31, 2009.
- (6) Last Out Tranche of senior debt, meaning if the portfolio company is liquidated then the holder of the Last Out Tranche is paid after the senior debt.
- (7) Security valued based on the sale price obtained at or subsequent to March 31, 2009, since the security was sold.
- (8) Revolver was sold to third party subsequent to March 31, 2009.
- (9) Terms of agreement were refinanced and revolver limit was reduced.
- (10) The Company received non-cash assumption of \$3,043 worth of senior notes received from American Greetings Corporation for the Company s agreement to the RPG bankruptcy settlement in which the Company received the aforementioned notes and \$909 in cash and recognized a loss on the settlement of approximately \$601.
- (11) Aggregate gross unrealized depreciation for federal income tax purposes is \$60,184; aggregate gross unrealized appreciation for federal income tax purposes is \$25,169. Net unrealized depreciation is \$35,015 based on a tax cost of \$348,945.

# THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS.

#### **GLADSTONE INVESTMENT CORPORATION**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS March 31, 2010

## (DOLLAR AMOUNTS IN THOUSANDS, EXCEPT PER SHARE DATA OR UNLESS OTHERWISE INDICATED)

#### Note 1. Organization

Gladstone Investment Corporation (the Company ) was incorporated under the General Corporation Laws of the State of Delaware on February 18, 2005 and completed an initial public offering on June 22, 2005. The Company is a closed-end, non-diversified management investment company that has elected to be treated as a business development company (BDC ) under the Investment Company Act of 1940, as amended (the 1940 Act ). In addition, the Company has elected to be treated for tax purposes as a regulated investment company (RIC ) under the Internal Revenue Code of 1986, as amended (the Code ). The Company s investment objectives are to achieve a high level of current income and capital gains by investing in debt and equity securities of established private businesses.

Gladstone Business Investment, LLC (Business Investment), a wholly-owned subsidiary of the Company, was established on August 11, 2006 for the sole purpose of owning the Company s portfolio of investments in connection with its line of credit. The financial statements of Business Investment are consolidated with those of the Company.

The Company is externally managed by Gladstone Management Corporation (the Adviser ), an unconsolidated affiliate of the Company.

#### Note 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The accompanying consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All significant intercompany balances and transactions have been eliminated.

#### **Reclassifications**

Certain amounts in the prior year s financial statements have been reclassified to conform to the presentation for the year ended March 31, 2010 with no effect to net decrease in net assets resulting from operations.

#### **Consolidation**

Under Article 6 of Regulation S-X under the Securities Act of 1933, as amended, and the authoritative accounting guidance provided by the AICPA Audit and Accounting Guide for Investment Companies, the Company is not permitted to consolidate any subsidiary or other entity that is not an investment company.

#### Use of Estimates

The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America that require management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

#### Cash and Cash Equivalents

The Company considers all short-term, highly liquid investments that are both readily convertible to cash and have a maturity of three months or less at the time of purchase to be cash equivalents. Items classified as cash equivalents include temporary investments in commercial paper, United States Treasury securities and money-market funds. Cash and cash equivalents are carried at cost, which approximates fair value. The Company places its

#### **GLADSTONE INVESTMENT CORPORATION**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

cash and cash equivalents with financial institutions, and, at times, cash held in checking accounts may exceed the Federal Deposit Insurance Corporation insured limit. The Company seeks to mitigate this concentration of credit risk by depositing funds with major financial institutions.

#### **Classification of Investments**

In accordance with the 1940 Act, the Company classifies portfolio investments on its consolidated balance sheets and its consolidated schedules of investments into the following categories:

*Control Investments* Investments in which the Company owns more than 25% of the voting securities or has greater than 50% representation on the board of directors;

*Affiliate Investments* Investments in which the Company owns between 5% and 25% of the voting securities and has less than 50% representation on the board of directors; and

*Non-Control/Non-Affiliate Investments* Investments in which the Company owns less than 5% of the voting securities.

### **Investment Valuation Policy**

The Company carries its investments at market value to the extent that market quotations are readily available and reliable, and otherwise at fair value, as determined in good faith by its Board of Directors. In determining the fair value of the Company s investments, the Adviser has established an investment valuation policy (the Policy). The Policy is approved by the Company s Board of Directors, and each quarter the Board of Directors reviews whether the Adviser has applied the Policy consistently and votes whether or not to accept the recommended valuation of the Company s investment portfolio.

The Company uses generally accepted valuation techniques to value its portfolio unless the Company has specific information about the value of an investment to determine otherwise. From time to time the Company may accept an appraisal of a business in which the Company holds securities. These appraisals are expensive and occur infrequently but provide a third-party valuation opinion that may differ in results, techniques and scopes used to value the Company s investments. When these specific third-party appraisals are engaged or accepted, the Company uses estimates of value provided by such appraisals and its own assumptions, including estimated remaining life, current market yield and interest rate spreads of similar securities as of the measurement date, to value the investment the Company has in that business.

The Policy, which is summarized below, applies to publicly-traded securities, securities for which a limited market exists, and securities for which no market exists.

*Publicly-traded securities:* The Company determines the value of publicly-traded securities based on the closing price for the security on the exchange or securities market on which it is listed and primarily traded on the valuation date. To the extent that the Company owns restricted securities that are not freely tradable, but for which a public market otherwise exists, the Company will use the market value of that security adjusted for any decrease in value resulting from the restrictive feature.

Securities for which a limited market exists: The Company values securities that are not traded on an established secondary securities market, but for which a limited market for the security exists, such as certain participations in, or assignments of, syndicated loans, at the quoted bid price. In valuing these assets, the Company assesses trading activity in an asset class and evaluates variances in prices and other market insights to determine if any available quote prices are reliable. If the Company concludes that quotes based on active markets or trading activity may be relied upon, firm bid prices are requested; however, if a firm bid price is unavailable, the Company bases the value of the security upon the indicative bid price (IBP) offered by the respective originating syndication agent s trading desk, or secondary desk, on or near the valuation date. To the extent that the Company uses the IBP

#### **GLADSTONE INVESTMENT CORPORATION**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

as a basis for valuing the security, the Adviser may take further steps to consider additional information to validate that price in accordance with the Policy.

In the event these limited markets become illiquid such that market prices are no longer readily available, the Company will value its syndicated loans using alternative methods, such as estimated net present values of the future cash flows, or discounted cash flows (DCF). The use of a DCF methodology follows that prescribed by the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, which provides guidance on the use of a reporting entity s own assumptions about future cash flows and risk-adjusted discount rates when relevant observable inputs, such as quotes in active markets, are not available. When relevant observable market data does not exist, the alternative outlined in ASC 820 is the use of valuing investments based on DCF. For the purposes of using DCF to provide fair value estimates, the Company considers multiple inputs such as a risk-adjusted discount rate that incorporates adjustments that market participants would make both for nonperformance and liquidity risks. As such, the Company develops a modified discount rate approach that incorporates risk premiums including, among others, increased probability of default, or higher loss given default or increased liquidity risk. The DCF valuations applied to the syndicated loans provide an estimate of what the Company believes a market participant would pay to purchase a syndicated loan in an active market, thereby establishing a fair value. The Company will apply the DCF methodology in illiquid markets until quoted prices are available or are deemed reliable based on trading activity.

As of March 31, 2010, the Company assessed trading activity in its syndicated loan assets and determined that there continued to be market liquidity and a secondary market for these assets. Thus, firm bid prices or IBPs were used to fair value the Company s remaining syndicated loans at March 31, 2010.

*Securities for which no market exists:* The valuation methodology for securities for which no market exists falls into three categories: (1) portfolio investments comprised solely of debt securities; (2) portfolio investments in controlled companies comprised of a bundle of securities, which can include debt and equity securities; and (3) portfolio investments in non-controlled companies comprised of a bundle of a bundle

(1) *Portfolio investments comprised solely of debt securities:* Debt securities that are not publicly traded on an established securities market, or for which a limited market does not exist ( Non-Public Debt Securities ), and that are issued by portfolio companies where the Company has no equity, or equity-like securities, are fair valued in accordance with the terms of the Policy, which utilizes opinions of value submitted to the Company by Standard & Poor s Securities Evaluations, Inc. ( SPSE ). The Company may also submit paid in kind ( PIK ) interest to SPSE for their evaluation when it is determined that PIK interest is likely to be received.

(2) Portfolio investments in controlled companies comprised of a bundle of investments, which can include debt and equity securities: The fair value of these investments is determined based on the total enterprise value (TEV) of the portfolio company, or issuer, utilizing a liquidity waterfall approach under ASC 820 for the Company's Non-Public Debt Securities and equity or equity-like securities (e.g. preferred equity, equity, or other equity-like securities) that are purchased together as part of a package, where the Company has control or could gain control through an option or warrant security; both the debt and equity securities of the portfolio investment would exit in the mergers and acquisition market as the principal market, generally through a sale or recapitalization of the portfolio company. In accordance with ASC 820, the Company applies the in-use premise of value which assumes the debt and equity securities are sold together. Under this liquidity waterfall approach, the Company first calculates the TEV of the issuer

by incorporating some or all of the following factors to determine the TEV of the issuer:

the issuer s ability to make payments;

the earnings of the issuer;

recent sales to third parties of similar securities;

#### **GLADSTONE INVESTMENT CORPORATION**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

the comparison to publicly traded securities; and

DCF or other pertinent factors.

In gathering the sales to third parties of similar securities, the Company may reference industry statistics and use outside experts. Once the Company has estimated the TEV of the issuer, the Company will subtract the value of all the debt securities of the issuer, which are valued at the contractual principal balance. Fair values of these debt securities are discounted for any shortfall of TEV over the total debt outstanding for the issuer. Once the values for all outstanding senior securities (which include the debt securities) have been subtracted from the TEV of the issuer, the remaining amount, if any, is used to determine the value of the issuer s equity or equity-like securities. If, in the Adviser s judgment, the liquidity waterfall approach does not accurately reflect the value of the debt component, the Adviser may recommend that the Company use a valuation by SPSE, or, if that is unavailable, a DCF valuation technique.

(3) Portfolio investments in non-controlled companies comprised of a bundle of investments, which can include debt and equity securities: The Company values Non-Public Debt Securities that are purchased together with equity or equity-like securities from the same portfolio company, or issuer, for which the Company does not control or cannot gain control as of the measurement date, using a hypothetical secondary market as the Company s principal market. In accordance with ASC 820, the Company determines its fair value of these debt securities of non-control investments assuming the sale of an individual debt security using the in-exchange premise of value. As such, the Company estimates the fair value of the debt component using estimates of value provided by SPSE and its own assumptions in the absence of observable market data, including synthetic credit ratings, estimated remaining life, current market yield and interest rate spreads of similar securities as of the measurement date. Subsequent to June 30, 2009, for equity or equity-like securities of investments for which the Company does not control or cannot gain control as of the measurement date, the Company estimates the fair value of the equity using the in-exchange premise of value based on factors such as the overall value of the issuer, the relative fair value of other units of account including debt, or other relative value approaches. Consideration is also given to capital structure and other contractual obligations that may impact the fair value of the equity. Further, the Company may utilize comparable values of similar companies, recent investments and indices with similar structures and risk characteristics or its own assumptions in the absence of other observable market data and may also employ DCF valuation techniques.

Due to the uncertainty inherent in the valuation process, such estimates of fair value may differ significantly from the values that would have been obtained had a ready market for the securities existed, and the differences could be material. Additionally, changes in the market environment and other events that may occur over the life of the investments may cause the gains or losses ultimately realized on these investments to be different than the valuations currently assigned. There is no single standard for determining fair value in good faith, as fair value depends upon circumstances of each individual case. In general, fair value is the amount that the Company might reasonably expect to receive upon the current sale of the security in an arms-length transaction in the security s principal market.

Refer to Note 3 for additional information regarding fair value measurements and the Company s adoption of ASC 820.

#### Interest and Dividend Income Recognition

Interest income, adjusted for amortization of premiums and acquisition costs, the accretion of discounts and for the amortization of amendment fees, is recorded on the accrual basis to the extent that such amounts are expected to be collected. Generally, when a loan becomes 90 days or more past due, or if the Company s qualitative assessment indicates that the debtor is unable to service its debt or other obligations, the Company will place the loan on non-accrual status and cease recognizing interest income on that loan until the borrower has demonstrated the ability and intent to pay contractual amounts due. However, the Company remains contractually entitled to this interest. Interest payments received on non-accrual loans may be recognized as income or applied to principal

#### **GLADSTONE INVESTMENT CORPORATION**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

depending upon management s judgment. Non-accrual loans are restored to accrual status when past due principal and interest is paid or due to a restructuring such that the interest income is deemed to be collectible, and in management s judgment, are likely to remain current. At March 31, 2010, one Control investment, ASH Holdings Corp. (ASH), was on non-accrual with a fair value of approximately \$2.2 million, or 1.0% of the fair value of all loans held in the Company s portfolio at March 31, 2010. At March 31, 2009, one Control investment, ASH, was on non-accrual with a fair value of approximately \$2.6 million, or 0.8% of the fair value of all loans held in the Company s portfolio at March 31, 2010. At March 31, 2009, one Control investment, ASH, was on non-accrual with a fair value of approximately \$2.6 million, or 0.8% of the fair value of all loans held in the Company s portfolio at March 31, 2009. Currently, the Company does not have investments that have paid-in-kind, or PIK, interest.

Success fees are recorded upon receipt and are contractually due upon a change of control in a portfolio company. To date, the Company has not recorded any success fees. Dividend income on preferred equity securities is accrued to the extent that such amounts are expected to be collected and that the Company has the option to collect such amounts in cash. During the year ended March 31, 2010, the Company recorded and collected approximately \$953 of dividends on preferred shares of A. Stucki Holding Corp. During the year ended March 31, 2009, the Company recorded \$567 of dividends on preferred shares of Quench Holdings Corp. Otherwise, the Company has not accrued for any other such dividend income.

#### Realized Gain or Loss and Unrealized Appreciation or Depreciation of Portfolio Investments

Realized gain or loss is recognized when an investment is disposed of and is computed as the difference between the Company s cost basis in the investment at the disposition date and the net proceeds received from such disposition.

Unrealized appreciation or depreciation displays the difference between the fair market value of the investment and the cost basis of such investment.

## **Deferred Financing Fees**

Costs associated with the Company s line of credit are deferred and amortized over the life of the line of credit.

#### **Related Party Costs**

The Company has entered into an investment advisory and management agreement (the Advisory Agreement ) with the Adviser, which is controlled by the Company s chairman and chief executive officer. In accordance with the Advisory Agreement, the Company pays the Adviser fees as compensation for its services, consisting of a base management fee and an incentive fee.

The Company has entered into an administration agreement (the Administration Agreement ) with Gladstone Administration, LLC (the Administrator) whereby it pays separately for administrative services. These fees are accrued when the services are performed and generally paid one month in arrears. Refer to Note 4 for additional information regarding these related party costs and agreements.

#### Federal Income Taxes

The Company intends to continue to qualify for treatment as a RIC under subchapter M of the Code, which generally allows it to avoid paying corporate income taxes on any income or gains that it distributes to the Company s stockholders. The Company has distributed and intends to distribute sufficient dividends to eliminate taxable income.

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The Company may also be subject to federal excise tax if it does not distribute at least 98% of its investment company taxable income and 98% of its capital gain net income in any calendar year.

ASC 740, Income Taxes requires the evaluation of tax positions taken or expected to be taken in the course of preparing the Company s tax returns to determine whether the tax positions are more-likely-than-not of being sustained by the applicable tax authorities. Tax positions not deemed to satisfy the more-likely-than-not threshold

#### **GLADSTONE INVESTMENT CORPORATION**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

would be recorded as a tax benefit or expense in the current year. The Company has evaluated the implications of ASC 870, for all open tax years and in all major tax jurisdictions, and determined that there is no material impact on the consolidated financial statements. The Company s federal tax returns for fiscal year 2007, 2008 and 2009 remain subject to examination by the Internal Revenue Service.

### Dividends

Dividends to stockholders are recorded on the ex-dividend date. The Company is required to pay out at least 90% of its ordinary income and short-term capital gains for each taxable year as a distribution to its stockholders in order to maintain its status as a RIC under Subtitle A, Chapter 1 of Subchapter M of the Code. It is the policy of the Company to pay out as a dividend up to 100% of those amounts. The amount to be paid out as a distribution is determined by the Board of Directors each quarter and is based on the annual earnings estimated by the management of the Company. Based on that estimate, a distribution is declared each quarter and is paid out monthly over the course of the respective quarter. At year-end the Company may pay a bonus dividend, in addition to the monthly dividends, to ensure that it has paid out at least 90% of its ordinary income and short-term capital gains for the year. The Company typically retains long-term capital gains, if any, and does not pay them out as distributions. If the Company decides to retain long-term capital gains, the portion of the retained capital gains will be subject to 35% tax.

### **Recent Accounting Pronouncements**

In August 2009, FASB issued Accounting Standard Update (ASU) No. 2009-05, Fair Value Measurements and Disclosures: Measuring Liabilities at Fair Value. The update provides clarification to ASC 820 for the valuation techniques required to measure the fair value of liabilities. ASU No. 2009-05 also provides clarification around required inputs to the fair value measurement of a liability and definition of a Level 1 liability. ASU No. 2009-05 is effective for interim and annual periods beginning after August 28, 2009. The Company adopted ASU No. 2009-05 beginning with the quarter ended December 31, 2009. The adoption of this standard did not have a material effect on the Company s financial position and results of operations.

In September 2009, the FASB issued ASU No. 2009-12, Measuring Fair Value Measurements and Disclosures: Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent), that provides additional guidance on how companies should estimate the fair value of certain alternative investments, such as hedge funds, private equity funds and venture capital funds. The fair value of such investments can now be determined using net asset value ( NAV ) as a practical expedient, unless it is probable that the investment will not be sold at a price equal to NAV. In those situations, the practical expedient cannot be used and disclosure of the remaining actions necessary to complete the sale will be required. New disclosures of the attributes of all investments within the scope of the new guidance is required, regardless of whether an entity used the practical expedient to measure the fair value of any of its investments. ASU No. 2009-12 is effective for the first annual or interim reporting period ending after December 15, 2009, with early application permitted. The Company adopted ASU No. 2009-12 beginning with the quarter ended December 31, 2009. The adoption of this standard did not have a material effect on the Company s financial position and results of operations.

In December 2009, FASB issued ASU No. 2009-17, Consolidations: Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities, that amends the FASB ASC for the issuance of FASB Statement No. 167, Amendments to FASB Interpretation No. 46(R). The amendments in this ASU replace the quantitative-based risks and rewards calculation for determining which reporting entity, if any, has a controlling financial interest in a

variable interest entity with an approach focused on identifying which reporting entity has the power to direct the activities of a variable interest entity that most significantly impact such entity s economic performance and (1) the obligation to absorb losses of such entity or (2) the right to receive benefits from such entity. An approach that is expected to be primarily qualitative will be more effective for identifying which reporting entity has a controlling financial interest in a variable interest entity. The amendments in ASU No. 2009-17 also require

#### **GLADSTONE INVESTMENT CORPORATION**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

additional disclosures about a reporting entity s involvement in variable interest entities, which will enhance the information provided to users of financial statements. ASU No. 2009-17 is effective for annual periods beginning after November 15, 2009. The Company does not believe the adoption of this standard will have a material impact on its financial position and results of operations.

In January 2010, FASB issued ASU No. 2010-06, Fair Value Measurements and Disclosures, that requires reporting entities to make new disclosures about recurring or nonrecurring fair-value measurements, including significant transfers into and out of Level 1 and Level 2 fair-value measurements and information on purchases, sales, issuances, and settlements on a gross basis in the reconciliation of Level 3 fair-value measurements. The FASB also clarified existing fair-value measurement disclosure guidance about the level of disaggregation, inputs, and valuation techniques. The new and revised disclosures are required to be implemented in fiscal interim or annual periods beginning after December 15, 2009, except for the gross presentation of the Level 3 rollforward, which is required for annual reporting periods beginning after December 15, 2010. The Company adopted ASU No. 2010-06 beginning with the year ended March 31, 2010. The adoption of this standard did not have a material effect on the Company s financial position and results of operations.

In February 2010, FASB issued ASU No. 2010-09, Subsequent Events, that amended its guidance on subsequent events. SEC filers are not required to disclose the date through which an entity has evaluated subsequent events. The amended guidance was effective upon issuance for all entities except conduit bond obligors.

In February 2010, FASB issued ASU 2010-10, Consolidations to defer FAS 167, Amendments to FASB Interpretation No. 46(R), for certain investment entities that have the attributes of entities subject to ASC 946 (the investment company guide ). In addition, the ASU (1) amends the requirements for evaluating whether a decision maker or service contract is a variable interest to clarify that a quantitative approach should not be the sole consideration in assessing the criteria and (2) clarifies that related parties should be considered in applying all of the decision maker and service contract criteria. This standard does not have an impact on the Company s financial position and results of operations.

#### Note 3. Investments

The Company adopted guidance for fair value measurements, which defines fair value, establishes a framework for measuring fair value and expands disclosures about assets and liabilities measured at fair value. The guidance provides a consistent definition of fair value that focuses on exit price in the principal, or most advantageous, market and prioritizes, within a measurement of fair value, the use of market-based inputs over entity-specific inputs. The guidance also establishes the following three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date.

*Level 1* inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets;

*Level 2* inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Level 2 inputs are in those markets for which there are few transactions, the prices are not current, little public information exists or instances where prices vary substantially over time or among brokered market makers; and

*Level 3* inputs to the valuation methodology are unobservable and significant to the fair value measurement. Unobservable inputs are those inputs that reflect the Company s own assumptions that market participants would use to price the asset or liability based upon the best available information.

As of March 31, 2010, all of the Company s assets were valued using Level 3 inputs.

#### **GLADSTONE INVESTMENT CORPORATION**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents the financial instruments carried at fair value as of March 31, 2010, by caption on the accompanying consolidated statements of assets and liabilities for each of the three levels of hierarchy established by ASC 820:

|  |    |         | As         | s of I | March 31, 2  | 2010 |   |
|--|----|---------|------------|--------|--------------|------|---|
|  | Ι  | Level 1 | Level<br>2 |        | Level 3      |      | Fotal Fair Value<br>Reported in<br>Condensed<br>Consolidated<br>Statement of<br>Assets and<br>Liabilities |
| Non-Control/Non-Affiliate Investments<br>Senior term debt<br>Common equity/equivalents | \$ |         | \$         | \$     | 20,903<br>43 | \$   | 20,903<br>43  |
| Total Non-Control/Non-Affiliate Investments<br>Control Investments                     |    |         |            |        | 20,946       |      | 20,946  |
| Senior term debt   |    |         |            |        | 50,110       |      | 50,110  |
| Senior subordinated term debt  |    |         |            |        | 60,018       |      | 60,018  |
| Preferred equity   |    |         |            |        | 17,201       |      | 17,201  |
| Common equity/equivalents  |    |         |            |        | 20,919       |      | 20,919  |
| Total Control investments<br>Affiliate Investments                                     |    |         |            |        | 148,248      |      | 148,248   |
| Senior term debt   |    |         |            |        | 23,346       |      | 23,346  |
| Senior subordinated term debt  |    |         |            |        | 11,094       |      | 11,094  |
| Preferred equity   |    |         |            |        | 3,224        |      | 3,224   |
| Total Affiliate investments  |    |         |            |        | 37,664       |      | 37,664  |
| Total Investments at fair value  | \$ |         | \$         | \$     | 206,858      | \$   | 206,858   |
| Cash Equivalents   |    | 85,000  |            |        |              |      | 85,000  |
| Total Investments and Cash Equivalents   | \$ | 85,000  | \$         | \$     | 206,858      | \$   | 291,858   |
|  |    | F-23    |            |        |              |      |   |

#### **GLADSTONE INVESTMENT CORPORATION**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents the financial instruments carried at fair value as of March 31, 2009, by caption on the accompanying consolidated statements of assets and liabilities for each of the three levels of hierarchy established by ASC 820:

|  | Level | Level | As of March 3 | Total Fair Value<br>Reported in<br>Condensed<br>Consolidated<br>Statement of |  |  |
|--|-------|-------|---------------|--|--|--|
|  | 1     | 2     | Level 3       | Assets and Liabilities   |  |  |
| Non-Control/Non-Affiliate Investments                      |       |       |               |  |  |  |
| Senior term debt   | \$    | \$    | \$ 94,740     | \$ 94,740  |  |  |
| Total Non-Control/Non-Affiliate Investments                | Ψ     | Ψ     | <b>94,740</b> | <b>94,740</b>  |  |  |
| Control Investments  |       |       | ,             | ,  |  |  |
| Senior term debt   |       |       | 50,209        | 50,209   |  |  |
| Senior subordinated term debt                              |       |       | 60,812        | 60,812   |  |  |
| Preferred equity   |       |       | 34,150        | 34,150   |  |  |
| Common equity/equivalents                                  |       |       | 20,992        | 20,992   |  |  |
| Total Control investments                                  |       |       | 166 163       | 166,163  |  |  |
| Affiliate Investments                                      |       |       | 166,163       | 100,105  |  |  |
| Senior term debt   |       |       | 34,726        | 34,726   |  |  |
| Senior subordinated term debt                              |       |       | 11,249        | 11,249   |  |  |
| Preferred equity   |       |       | 5,893         | 5,893  |  |  |
| Common equity/equivalents                                  |       |       | 1,159         | 1,159  |  |  |
|  |       |       | _,,           | -,   |  |  |
| Total Affiliate investments                                |       |       | 53,027        | 53,027   |  |  |
| <b>Total Investments at fair value</b><br>Cash Equivalents | \$    | \$    | \$ 313,930    | \$ 313,930   |  |  |
| Total Investments and Cash Equivalents                     | \$    | \$    | \$ 313,930    | \$ 313,930   |  |  |

#### **Changes in Level 3 Fair Value Measurements**

The following tables provide a roll-forward in the changes in fair value during the year ended March 31, 2010 and 2009 for all investments for which the Company determines fair value using unobservable (Level 3) factors. When a determination is made to classify a financial instrument within Level 3 of the valuation hierarchy, the determination is based upon the significance of the unobservable factors to the overall fair value measurement. However, Level 3 financial instruments typically include, in addition to the unobservable or Level 3 components, observable

components (that is, components that are actively quoted and can be validated to external sources). Accordingly, the gains and losses in the table below include changes in fair value due in part to observable factors that are part of the valuation methodology. Two tables are provided for each period, where the first table is broken

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#### **GLADSTONE INVESTMENT CORPORATION**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

out by Control, Affiliate and Non-Control/Non-Affiliate classification, and the second table is broken out by major security type.

#### Fair value measurements using unobservable data inputs (Level 3)

#### Fiscal Year 2010:

|                                    | Non-Control/<br>Non-Affiliate<br>Investments |          |    | Control<br>vestments | <br>Affiliate<br>vestments | Total      |
|------------------------------------|--|----------|----|----------------------|----------------------------|------------|
| Year ended March 31, 2010:         |  |          |    |                      |                            |            |
| Fair value as of March 31, 2009    | \$   | 94,740   | \$ | 166,163              | \$<br>53,027               | \$ 313,930 |
| Total realized gains (losses)(1)   |  | (35,923) |    |                      |                            | (35,923)   |
| Total unrealized gains (losses)(1) |  | 38,367   |    | (20,001)             | (4,061)                    | 14,305     |
| Issuances / Originations           |  | 150      |    | 3,925                | 713                        | 4,788      |
| Sales                              |  | (74,706) |    |                      |                            | (74,706)   |
| Settlements / Repayments           |  | (1,682)  |    | (12,968)             | (886)                      | (15,536)   |
| Transfers                          |  |          |    | 11,129               | (11,129)                   |            |
| Fair value as of March 31, 2010    | \$   | 20,946   | \$ | 148,248              | \$<br>37,664               | \$ 206,858 |

|               | Sub   | ordinated  |  |  | ŀ  | Equity/   | Total   |
|---------------|---|--|--|--|--|---|---|
|               |   |  |  |  |  |   |   |
| \$<br>179,676 | \$  | 72,062   | \$   | 40,042   | \$   | 22,150  | \$ 313,930  |
| (35,923)      |   |  |  |  |  |   | (35,923)  |
| 38,748        |   | (3,638)  |  | (19,617)   |  | (1,188)   | 14,305  |
| 2,100         |   | 2,688  |  |  |  |   | 4,788   |
| (74,706)      |   |  |  |  |  |   | (74,706)  |
| (15,536)      |   |  |  |  |  |   | (15,536)  |
| \$<br>94,359  | \$  | 71,112   | \$   | 20,425   | \$   | 20,962  | \$ 206,858  |
| Т(<br>\$      | (35,923)<br>38,748<br>2,100<br>(74,706)<br>(15,536) | Senior<br>Term Debt         Sub-<br>Ter           \$ 179,676<br>(35,923)<br>38,748<br>2,100<br>(74,706)<br>(15,536)         \$ | Term Debt         Term Debt           \$ 179,676         \$ 72,062           (35,923)         38,748           2,100         2,688           (74,706)         (15,536) | Senior<br>Term Debt         Subordinated<br>Term Debt         Pr<br>Term Debt           \$ 179,676<br>(35,923)         \$ 72,062<br>(35,923)         \$<br>(3,638)           38,748<br>(2,100<br>(15,536)         (3,638)<br>(3,638)         \$<br>(3,638) | Senior<br>Term Debt         Subordinated<br>Term Debt         Preferred<br>Equity           \$ 179,676<br>(35,923)         \$ 72,062         \$ 40,042           38,748         (3,638)         (19,617)           2,100         2,688         (74,706)           (15,536)         (15,536)         (15,536) | Senior<br>Term Debt         Subordinated<br>Term Debt         Preferred<br>Equity         H<br>Equity           \$ 179,676<br>(35,923)         \$ 72,062         \$ 40,042         \$<br>(35,923)           38,748         (3,638)         (19,617)           2,100         2,688         (74,706)           (15,536)         (15,536)         (15,536) | Senior<br>Term Debt         Subordinated<br>Term Debt         Preferred<br>Equity         Equity/<br>Equivalents           \$ 179,676<br>(35,923)         \$ 72,062         \$ 40,042         \$ 22,150           38,748         (3,638)         (19,617)         (1,188)           2,100         2,688         (15,536)         (15,536) |

## **GLADSTONE INVESTMENT CORPORATION**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Fiscal Year 2009:

|                                    | Non-Control/<br>Non-Affiliate<br>Investments |          |    | Control<br>vestments | Affiliate<br>/estments | Total  |       |
|------------------------------------|--|----------|----|----------------------|------------------------|--------|-------|
| Year ended March 31, 2009:         |  |          |    |                      |                        |        |       |
| Fair value as of March 31, 2008    | \$   | 142,739  | \$ | 145,407              | \$<br>47,458           | \$ 335 | ,604  |
| Total realized gains (losses)(1)   |  | (5,023)  |    |                      |                        | (5     | ,023) |
| Total unrealized gains (losses)(1) |  | (16,418) |    | 9,029                | (12,425)               | (19    | ,814) |
| Issuances / Originations           |  |          |    | 39,756               | 10,169                 | 49     | ,925  |
| Purchases                          |  | 34       |    |                      |                        |        | 34    |
| Sales                              |  | (13,914) |    |                      |                        | (13    | ,914) |
| Settlements / Repayments           |  | (12,678) |    | (10,043)             | (10,161)               | (32    | ,882) |
| Transfers                          |  |          |    | (17,986)             | 17,986                 |        |       |
| Fair value as of March 31, 2009    | \$   | 94,740   | \$ | 166,163              | \$<br>53,027           | \$ 313 | ,930  |

|                                    | Senior<br>Term Debt |          | Senior<br>Subordinated 1<br>Term Debt |         |    | referred<br>Equity | F  | ommon<br>Equity/<br>uivalents | Total         |
|------------------------------------|---------------------|----------|---------------------------------------|---------|----|--------------------|----|-------------------------------|---------------|
| Year ended March 31, 2009:         |                     |          |                                       |         |    |                    |    |                               |               |
| Fair value as of March 31, 2008    | \$                  | 237,878  | \$                                    | 46,733  | \$ | 29,934             | \$ | 21,059                        | \$<br>335,604 |
| Total realized gains (losses)(1)   |                     | (5,023)  |                                       |         |    |                    |    |                               | (5,023)       |
| Total unrealized gains (losses)(1) |                     | (14,744) |                                       | (7,500) |    | 1,572              |    | 858                           | (19,814)      |
| Issuances / Originations           |                     | 6,555    |                                       | 34,550  |    | 8,587              |    | 233                           | 49,925        |
| Purchases                          |                     | 34       |                                       |         |    |                    |    |                               | 34            |
| Sales                              |                     | (13,914) |                                       |         |    |                    |    |                               | (13,914)      |
| Settlements / Repayments           |                     | (31,110) |                                       | (1,721) |    | (51)               |    |                               | (32,882)      |
| Fair value as of March 31, 2009    | \$                  | 179,676  | \$                                    | 72,062  | \$ | 40,042             | \$ | 22,150                        | \$<br>313,930 |

(1) Included in the realized and unrealized (loss) gain section on the accompanying consolidated statement of operations for the year ended March 31, 2010.

#### Non-Proprietary Investment Activity

Non-proprietary investments are investments that were not originated by the Company. During April and May 2009, the Company finalized the sale of 29 of the 32 senior syndicated loans that were held in its portfolio of investments at

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March 31, 2009 to various investors in the syndicated loan market. The loans, in the aggregate, had a cost value of approximately \$104.2 million, or 29.9% of the cost value of the Company s total investments, and an aggregate fair market value of approximately \$69.8 million, or 22.2% of the fair market value of the Company s total investments, at March 31, 2009. As a result of these sales, the Company received approximately \$69.2 million in net cash proceeds and recorded a realized loss of approximately \$34.6 million.

In October 2009, the Company completed the sales of certain other syndicated loans (HMTBP Acquisition II Corp. and a portion of Interstate FiberNet, Inc.) and received approximately \$5.5 million in net cash proceeds and recorded a realized loss of approximately \$1.3 million.

Upon the settlement of these sales, the remaining non-proprietary loans in the Company s investment portfolio had a fair value of approximately \$10.7 million, or 5.2% of its total investments at March 31, 2010.

#### **GLADSTONE INVESTMENT CORPORATION**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Subsequent to March 31, 2010, Interstate FiberNet, Inc. made full repayment of their senior term debt owed to the Company. This payoff reduced the Company s remaining non-proprietary loan balance further to \$4.0, at fair value, as of March 31, 2010.

#### **Proprietary Investment Activity**

During our fiscal year ended March 31, 2010, the Company executed the following transactions with certain of its portfolio companies:

In April 2009, A. Stucki Holding Corp. (Stucki) refinanced a portion of its senior term debt by making principal repayments of approximately \$2.0 million, which represented the next three quarterly payments due under normal amortization on both their senior term A (\$1.6 million) and senior term B (\$412) loans.

In April 2009, ASH made a repayment of approximately \$1.1 million on its revolving line of credit, which reduced the then-outstanding balance to \$500.

In April 2009, the Company entered into an agreement to reduce the available credit limit on Mathey Investment, Inc. s (Mathey) revolving line of credit from \$2.0 million to \$1.0 million. This was a non-cash transaction.

In April 2009, the Company made an investment disbursement to Cavert II Holding Corp. ( Cavert ) for approximately \$850 on its revolving line of credit, and the proceeds were used to make the next four quarterly payments due under normal amortization for both its senior term A and senior term B loans in a non-cash transaction. Subsequently, on April 17, 2009, Cavert repaid the outstanding \$850 in principal plus accrued interest on its revolving line of credit. The revolving line of credit was then sold to a third party for a nominal fee.

In April 2009, the Company entered into an agreement to reduce the available credit limit on Chase II Holdings Corp. s ( Chase ) revolving line of credit from \$4.5 million to \$3.5 million. This was a non-cash transaction.

In September, the Company agreed to an early termination of its revolving line of credit to B-Dry, LLC, which had an original maturity date of October 2009. The revolving line of credit was fully repaid at such time.

In October 2009, the Company refinanced its revolving line of credit with Chase to a third party and the outstanding balance of \$3.5 million, plus accrued interest, was repaid in full.

In October 2009, one of our portfolio companies entered into an agreement with a third party to act as an advisor in looking at strategic investment alternatives.

In October 2009, Stucki declared and, in November 2009, paid accrued dividends on its preferred stock, of which the Company received approximately \$953.

In October 2009, the Company entered into an agreement with Stucki to waive all quarterly principal payments due on its Term Loan A and Term Loan B notes for the period April 1, 2010 through March 31, 2011. This was a non-cash transaction.

In November 2009, the Company entered into an agreement to reduce the available credit limit on Danco Acquisition Corp. s revolving line of credit from \$3.0 million to \$1.5 million. This was a non-cash transaction.

In December 2009, the Company assumed 100% ownership of Mathey, previously an Affiliate investment, exercising its right after certain defaults on the part of Mathey and subsequent expiration of a forbearance period granted by the Company. The Company disbursed approximately \$282 to buy out the previous stockholders of Mathey and to pay for related legal expenses incurred in the process. The Company s

#### **GLADSTONE INVESTMENT CORPORATION**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

investment in Mathey was reclassified from an Affiliate to a Control investment in the third quarter of the year ended March 31, 2010 and is shown as a Control investment on the consolidated financial statements as of March 31, 2010.

In January 2010, the Company entered into an agreement with Noble Logistics, Inc. to extend the maturity of its revolving line of credit to May 2010. This was a non-cash transaction.

In February 2010, the Company executed a guaranty of a wholesale financing facility agreement between Agricredit Acceptance, LLC ( Agricredit ) and Country Club Enterprise, LLC ( CCE ), one of its Control Investments. Refer to Note 11, Commitments and Contingencies, for further information regarding this guaranty.

Effective February 2010, the senior LOT note to Mathey was restructured into two separate notes, term loan B and term loan C, with face values of \$3.5 million and \$3.7 million, respectively.

In March 2010, the Company invested \$870 in Stucki in the form of additional debt to the existing senior subordinated term debt for Stucki s acquisition of the assets of Midland Reclamation Company (Midland). Midland, located in Jerseyville, IL, is a reconditioner of freight car and locomotive couplers and supplier of freight car components. The investment carries the same terms as the original senior subordinated term debt facility. The Company s equity securities and ownership position did not change as a result of this transaction.

In March 2010, the Company entered into agreements with ASH to extend the maturity dates of both its revolving line of credit and its senior subordinated term debt to March 2013. This was a non-cash transaction.

In March 2010, the Company disbursed \$1.5 million to ASH under its revolving line of credit, the proceeds of which were used to pay off a facility due to the senior lender of ASH.

Refer to Note 14, Subsequent Events, for further investment activity occurring subsequent to March 31, 2010.

#### **Investment Concentrations**

Approximately 45.6% of the aggregate fair value of the Company s investment portfolio at March 31, 2010 was comprised of senior debt, 34.4% was senior subordinated debt, and 20.0% was preferred and common equity securities. At March 31, 2010, the Company had investments in 16 portfolio companies with an aggregate fair value of \$206.9 million, of which Stucki, Chase and Cavert collectively comprised approximately \$98.2 million, or 47.5% of the Company s total investment portfolio, at fair value. The following table outlines the Company s investments by type at March 31, 2010 and 2009:

|                               | March         | 010        | March 31, 2009 |            |    |           |
|-------------------------------|---------------|------------|----------------|------------|----|-----------|
|                               | Cost          | Fair Value |                | Cost       | Fa | air Value |
| Senior Term Debt              | \$<br>102,446 | \$         | 94,359         | \$ 224,261 | \$ | 179,676   |
| Senior Subordinated Term Debt | 79,799        |            | 71,112         | 79,362     |    | 72,061    |
| Preferred Equity              | 40,728        |            | 20,425         | 40,728     |    | 40,043    |

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|--|------------|----|---------|------------|----|---------|--|--|--|--|--|
| Common Equity/Equivalents                                      | 4,594      |    | 20,962  | 4,594      |    | 22,150  |  |  |  |  |  |
| Total Investments  | \$ 227,567 | \$ | 206,858 | \$ 348,945 | \$ | 313,930 |  |  |  |  |  |
|  | F-28       |    |         |            |    |         |  |  |  |  |  |

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## **GLADSTONE INVESTMENT CORPORATION**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Investments at fair value consisted of the following industry classifications at March 31, 2010 and 2009:

|  | Μ             | arch 31, 2010 |             | March 31, 2009 |         |             |        |  |  |
|--|---------------|---------------|-------------|----------------|---------|-------------|--------|--|--|
|  |               | Percenta      | 0           |                |         | Percenta    | 0      |  |  |
|  | Fair          | Total         | Net         |                | Fair    | Total       | Net    |  |  |
|  | Value         | Investments   | Assets      |                | Value   | Investments | Accete |  |  |
|  | value         | mvestments    | Assels      |                | value   | mvestments  | Assels |  |  |
| Machinery                              | \$<br>60,692  | 29.3%         | 31.5%       | \$             | 63,907  | 20.4%       | 29.7%  |  |  |
| Diversified/Conglomerate Manufacturing | 43,054        | 20.8          | 22.3        |                | 56,944  | 18.1        | 26.5   |  |  |
| Containers, Packaging and Glass        | 18,731        | 9.1           | <b>9.</b> 7 |                | 21,446  | 6.8         | 10.0   |  |  |
| Aerospace and Defense                  | 17,099        | 8.3           | 8.9         |                | 22,436  | 7.2         | 10.4   |  |  |
| Chemicals, Plastics and Rubber         | 13,585        | 6.6           | 7.0         |                | 21,420  | 6.8         | 10.0   |  |  |
| Buildings and Real Estate              | 10,220        | 4.9           | 5.3         |                | 10,709  | 3.4         | 5.0    |  |  |
| Cargo Transport                        | 9,394         | 4.5           | 4.9         |                | 13,324  | 4.3         | 6.2    |  |  |
| Healthcare, Education and Childcare    | 9,374         | 4.5           | 4.9         |                | 33,605  | 10.7        | 15.6   |  |  |
| Automobile                             | 9,040         | 4.4           | 4.7         |                | 14,436  | 4.6         | 6.7    |  |  |
| Telecommunications                     | 7,831         | 3.8           | 4.1         |                | 9,139   | 2.9         | 4.3    |  |  |
| Oil and Gas                            | 4,943         | 2.4           | 2.6         |                | 6,171   | 2.0         | 2.9    |  |  |
| Printing and Publishing                | 2,895         | 1.4           | 1.5         |                | 3,158   | 1.0         | 1.5    |  |  |
| Diversified/Conglomerate Service       |               |               |             |                | 23,585  | 7.5         | 11.0   |  |  |
| Electronics                            |               |               |             |                | 6,594   | 2.1         | 3.1    |  |  |
| Personal, Food, and Miscellaneous      |               |               |             |                |         |             |        |  |  |
| Services                               |               |               |             |                | 3,552   | 1.1         | 1.6    |  |  |
| Broadcasting and Entertainment         |               |               |             |                | 1,934   | 0.6         | 0.9    |  |  |
| Beverage, Food and Tobacco             |               |               |             |                | 1,570   | 0.5         | 0.7    |  |  |
| Total Investments                      | \$<br>206,858 | 100.0%        |             | \$             | 313,930 | 100.0%      |        |  |  |

The investments at fair value were included in the following geographic regions of the United States at March 31, 2010 and 2009:

|              | Μ            | larch 31, 2010 |        |    | Μ       | arch 31, 2009 |        |
|--------------|--------------|----------------|--------|----|---------|---------------|--------|
|              |              | Percenta       | ige of |    |         | Percenta      | ige of |
|              |              | Total          | Net    |    |         | Total         | Net    |
|              | Fair         |                |        |    | Fair    |               |        |
|              | Value        | Investments    | Assets |    | Value   | Investments   | Assets |
| Mid-Atlantic | \$<br>88,501 | 42.8%          | 45.9%  | \$ | 119,622 | 38.1%         | 55.7%  |
| Midwest      | 68,802       | 33.3           | 35.6   |    | 105,945 | 33.7          | 49.3   |
| Southeast    | 25,493       | 12.3           | 13.2   |    | 40,512  | 12.9          | 18.9   |
| West         | 16,124       | 7.8            | 8.4    |    | 30,326  | 9.7           | 14.1   |

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|--|------------|--------|-----|------------|--------|-----|
| Northeast  | 7,938      | 3.8    | 4.1 | 17,525     | 5.6    | 8.1 |
| <b>Total Investments</b>                                       | \$ 206,858 | 100.0% |     | \$ 313,930 | 100.0% |     |

The geographic region indicates the location of the headquarters for the Company s portfolio companies. A portfolio company may have a number of other business locations in other geographic regions.

### **GLADSTONE INVESTMENT CORPORATION**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Investment Principal Repayments**

The following table summarizes the contractual principal repayments and maturity of the Company s investment portfolio by fiscal year, assuming no voluntary prepayments, at March 31, 2010:

| Fiscal Year Ending March 31,             |                     |
|--|---------------------|
| 2011                                     | \$ 29,280           |
| 2012                                     | 50,701              |
| 2013                                     | 22,122              |
| 2014                                     | 55,817              |
| 2015                                     | 21,291              |
| Thereafter Total Contractual Repayments  | 3,043<br>\$ 182,254 |
| Investment in equity securities          | 45,322              |
| Unamortized premiums on debt securities  | (9)                 |
| Total investments held at March 31, 2010 | \$ 227,567          |

#### Note 4. Related Party Transactions

#### Investment Advisory and Management Agreement

The Company has entered into an investment advisory and management agreement with the Adviser (the Advisory Agreement ), which is controlled by the Company s chairman and chief executive officer. In accordance with the Advisory Agreement, the Company pays the Adviser fees as compensation for its services, consisting of a base management fee and an incentive fee. On July 8, 2009, the Company s Board of Directors approved the renewal of the Advisory Agreement through August 31, 2010.

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#### **GLADSTONE INVESTMENT CORPORATION**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following tables summarize the management fees and associated credits reflected in the accompanying consolidated statements of operations:

|   | Year Ended<br>2010            | ed March 31,<br>2009 |                             |  |
|---|-------------------------------|----------------------|-----------------------------|--|
| Average total assets subject to base management fee(1)<br>Multiplied by annual base management fee of 2%  | \$<br>224,200<br>2%           | \$                   | 335,050<br>2%               |  |
| <b>Unadjusted base management fee</b><br>Reduction for loan servicing fees(2)   | 4,484<br>(3,747)              |                      | 6,701<br>(5,002)            |  |
| Base management fee(2)  | \$<br>737                     | \$                   | 1,699                       |  |
| Credits to base management fee from Adviser:<br>Fee reduction for the waiver of 2.0% fee on senior syndicated loans to 0.5%<br>Credit for fees received by Adviser from the portfolio companies<br>Credit to base management fee from Adviser | (291)<br>(433)<br>(724)       |                      | (1,613)<br>(861)<br>(2,474) |  |
| Net base management fee   | \$<br>13                      | \$                   | (775)                       |  |
| <b>Incentive fee(2)</b><br>Credit from voluntary, irrevocable waiver issued by Adviser s board of directors   | \$<br>588<br>(102)            | \$                   |                             |  |
| Net incentive fee   | \$<br>486                     | \$                   |                             |  |
| <b>Total credits to fees:</b><br>Fee reduction for the voluntary, irrevocable waiver of 2.0% fee on senior syndicated loans to 0.5%<br>Credit for fees received by Adviser from portfolio companies<br>Incentive fee credit                   | \$<br>(291)<br>(433)<br>(102) | \$                   | (1,613)<br>(861)            |  |
| Credit to base management and incentive fees from Adviser(2)  | \$<br>(826)                   | \$                   | (2,474)                     |  |

- (1) Average total assets subject to the base management fee is defined as total assets, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings, valued at the end of the four most recently completed quarters and appropriately adjusted for any share issuances or repurchases during the current year.
- (2) Reflected as a line item on the accompanying consolidated statement of operations.

#### **Base Management Fee**

The base management fee was computed and payable quarterly and was assessed at an annual rate of 2.0%, computed on the basis of the value of the Company s average gross assets at the end of the two most recently completed quarters, which are total assets, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings. In addition, the following three items are adjustments to the base management fee calculation.

#### Loan Servicing Fees

The Adviser also services the loans held by Business Investment, in return for which it receives a 2.0% annual fee based on the monthly aggregate outstanding balance of loans pledged under the Company s line

#### **GLADSTONE INVESTMENT CORPORATION**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

of credit. Since the Company owns these loans, all loan servicing fees paid to the Adviser are treated as reductions directly against the 2.0% base management fee under the Advisory Agreement. For the years ended March 31, 2010 and 2009, the Company recorded loan servicing fees due to the Adviser of \$3.7 million and \$5.0 million, respectively, all of which were deducted against the 2.0% base management fee in order to derive the base management fee line item in the accompanying consolidated statements of operations.

#### Senior Syndicated Loan Fee Waiver

The Company s Board of Directors accepted an unconditional and irrevocable voluntary waiver from the Adviser to reduce the annual 2.0% base management fee on senior syndicated loan participations to 0.5%, to the extent that proceeds resulting from borrowings were used to purchase such syndicated loan participations, for the years ended March 31, 2010 and 2009. For the years ended March 31, 2010 and 2009, the Company recorded waivers related to investments in senior syndicated loan participations of \$291 and \$1,613, respectively, all of which were credited against the 2.0% base management fee.

#### Portfolio Company Fees

Under the Advisory Agreement, the Adviser has also provided, and continues to provide, managerial assistance and other services to the Company s portfolio companies and may receive fees for services other than managerial assistance. 50% of certain of these fees are credited against the base management fee that the Company would otherwise be required to pay to the Adviser. For the years ended March 31, 2010 and 2009, the Company recorded credits for fees received by Adviser from portfolio companies of \$433 and \$861, respectively, all of which were credited against the 2.0% base management fee.

#### Incentive Fee

The incentive fee consists of two parts: an income-based incentive fee and a capital gains incentive fee. The income-based incentive fee rewards the Adviser if the Company s quarterly net investment income (before giving effect to any incentive fee) exceeds 1.75% of the Company s net assets (the hurdle rate ). The Company will pay the Adviser an income incentive fee with respect to the Company s pre-incentive fee net investment income in each calendar quarter as follows:

no incentive fee in any calendar quarter in which its pre-incentive fee net investment income does not exceed the hurdle rate (7.0% annualized);

100% of the Company s pre-incentive fee net investment income with respect to that portion of such pre-incentive fee net investment income, if any, that exceeds the hurdle rate but is less than 2.1875% in any calendar quarter (8.75% annualized); and

20% of the amount of the Company s pre-incentive fee net investment income, if any, that exceeds 2.1875% in any calendar quarter (8.75% annualized).

The second part of the incentive fee is a capital gains incentive fee that will be determined and payable in arrears as of the end of each fiscal year (or upon termination of the Advisory Agreement, as of the termination date), and equals 20% of the Company s realized capital gains as of the end of the fiscal year. In determining the capital gains incentive

fee payable to the Adviser, the Company will calculate the cumulative aggregate realized capital gains and cumulative aggregate realized capital losses since the Company s inception, and the aggregate unrealized capital depreciation as of the date of the calculation, as applicable, with respect to each of the investments in the Company s portfolio. For this purpose, cumulative aggregate realized capital gains, if any, equals the sum of the differences between the net sales price of each investment, when sold, and the original cost of such investment since our inception. Cumulative aggregate realized capital losses equals the sum of the amounts by which the net sales price of each investment, when sold, is less than the original cost of such investment since our inception. Aggregate unrealized capital depreciation equals the sum of the difference, if negative, between the valuation of each

#### **GLADSTONE INVESTMENT CORPORATION**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

investment as of the applicable calculation date and the original cost of such investment. At the end of the applicable year, the amount of capital gains that serves as the basis for our calculation of the capital gains incentive fee equals the cumulative aggregate realized capital gains less cumulative aggregate realized capital losses, less aggregate unrealized capital depreciation, with respect to the Company s portfolio of investments. If this number is positive at the end of such year, then the capital gains incentive fee for such year equals 20% of such amount, less the aggregate amount of any capital gains incentive fees paid in respect of our portfolio in all prior years.

Because pre-incentive fee net investment income was above the hurdle rate of 1.75% of net assets for the quarter ended December 31, 2009, the Company recorded an incentive fee of \$588. The Adviser s board of directors subsequently irrevocably waived and credited \$102 of the incentive fee, resulting in a net incentive fee for the fiscal year ended March 31, 2010 of \$486. Previously, no income-based incentive fees had been recorded for the Company from inception through September 30, 2010. No capital gains incentive fee had been recorded for the Company from inception through March, 31, 2010, as cumulative unrealized capital depreciation exceeded cumulative realized capital gains net of cumulative realized capital losses.

#### Administration Agreement

The Company has entered into an administration agreement (the Administration Agreement ) with Gladstone Administration, LLC (the Administrator ), an affiliate of the Adviser whereby it pays separately for administrative services. The Administration Agreement provides for payments equal to the Company s allocable portion of its Administrator s overhead expenses in performing its obligations under the Administration Agreement, including, but not limited to, rent and the salaries and benefits expenses of the Company s chief financial officer, chief compliance officer, treasurer, internal counsel and their respective staffs. The Company s allocable portion of expenses is derived by multiplying the Administrator s total allocable expenses by the percentage of the Company s average total assets (the total assets at the beginning of each quarter) in comparison to the average total assets of all companies managed by the Adviser under similar agreements. On July 8, 2009, the Company s Board of Directors approved the renewal of its Administrator on the consolidated statements of operations of \$676 and \$821 for the years ended March 31, 2010 and 2009, respectively.

#### **Related Party Fees Due**

Amounts due to related parties on the accompanying consolidated statements of assets and liabilities were as follows:

|  | As of N<br>2010 | Iarch 31,<br>2009 |
|--|-----------------|-------------------|
| Unpaid base management fee due to Adviser      | \$ 16 \$ (1     |                   |
| Unpaid loan servicing fee due to Adviser       | 219 3           |                   |
| Unpaid incentive fee due to Adviser            | 486             |                   |
| <b>Total due to Adviser</b>                    | \$ 721          | \$ 187            |
| Unpaid administration fee due to Administrator | \$ 149          | \$ 179            |

## Total related party fees due

**\$ 870 \$** 366

#### Note 5. Borrowings

#### Line of Credit

On April 14, 2009, the Company, through its wholly-owned subsidiary, Business Investment, entered into a second amended and restated credit agreement providing for a \$50.0 million revolving line of credit (the Credit Facility) arranged by Branch Banking and Trust Company (BB&T) as administrative agent. Key Equipment

#### **GLADSTONE INVESTMENT CORPORATION**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Finance Inc. also joined the Credit Facility as a committed lender. In connection with entering into the Credit Facility, the Company borrowed \$43.8 million under the Credit Facility to make a final payment in satisfaction of all unpaid principal and interest owed to Deutsche Bank AG under a prior line of credit. The Credit Facility may be expanded up to \$125.0 million through the addition of other committed lenders to the facility. On April 13, 2010, the Company, through Business Investment, entered into a third amended and restated credit agreement providing for a \$50.0 million, two year revolving line of credit, which extended the maturity date of the Credit Facility to April 13, 2012. If the Credit facility is not renewed or extended by April 13, 2012, all unpaid principal and interest will be due and payable within one year of the maturity date. See Note 14. Subsequent Events for further information regarding the renewal of the Credit Facility. Prior to the April 13, 2010 renewal, advances under the Credit Facility generally bear interest at the 30-day London Interbank Offered Rate (LIBOR) (subject to a minimum rate of 2.0%), plus 5.0% per annum, with a commitment fee of 0.75% per annum on undrawn amounts. Interest is payable monthly during the term of the Credit Facility. Available borrowings are subject to various constraints imposed under the Credit Facility, based on the aggregate loan balance pledged by Business Investment. As of March 31, 2010, the Company has approximately \$27.8 million of principal outstanding with approximately \$20.9 million of availability under the line of credit.

The Credit Facility contains covenants that require Business Investment to maintain its status as a separate legal entity; prohibit certain significant corporate transactions (such as mergers, consolidations, liquidations or dissolutions); and restrict material changes to the Company s credit and collection policies without lenders consent. The facility also limits payments on distributions to the aggregate net investment income for the prior twelve months preceding April 2010. The Company is also subject to certain limitations on the type of loan investments it can make, including restrictions on geographic concentrations, sector concentrations, loan size, dividend payout, payment frequency and status, average life and lien property. The Credit Facility also requires the Company to comply with other financial and operational covenants, which require the Company to, among other things, maintain certain financial ratios, including asset and interest coverage a minimum net worth, and a minimum number of obligors required in the borrowing base of the credit agreement. Additionally, the Company is subject to a performance guaranty that requires the Company to maintain a minimum net worth of \$169.0 million plus 50.0% of all equity and subordinated debt raised after April 14, 2009, to maintain asset coverage with respect to senior securities representing indebtedness of at least 200%, in accordance with Section 18 of the 1940 Act, and to maintain its status as a BDC under the 1940 Act and as a RIC under the Code. As of March 31, 2010, the Company was in compliance with all covenants.

#### Short-Term Loan

Similar to previous quarter ends for the year ended March 31, 2010, the Company purchased \$85.0 million of short-term United States Treasury securities through Jefferies on March 30, 2010. The securities were purchased with \$10.0 million in funds drawn on the Credit Facility and the proceeds from a \$75.0 million short-term loan from Jefferies, with an effective annual interest rate of approximately 0.67%. On April 1, 2010, when the securities matured, the Company repaid the \$75.0 million loan from Jefferies in full, and, on April 2, 2010, repaid the \$10.0 million drawn on the Credit Facility for the transaction.

#### Fair Value

The Company elected to apply ASC 825, Financial Instruments, specifically for the Credit Facility and short-term loan, which was consistent with its application of ASC 820 to its investments. The Company estimated the fair value

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of the Credit Facility using estimates of value provided by an independent third party and its own assumptions in the absence of observable market data, including estimated remaining life, credit party risk, current market yield and interest rate spreads of similar securities as of the measurement date. Due to the three day duration of the short-term loan, cost approximated fair value. The following table presents the Credit Facility and short-term

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#### **GLADSTONE INVESTMENT CORPORATION**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

loan carried at fair value as of March 31, 2010, by caption on the accompanying consolidated statements of assets and liabilities for each of the three levels of hierarchy established by ASC 820:

|                                    | As of March 31, 2010 |         |                     |   |  |  |
|------------------------------------|----------------------|---------|---------------------|---|--|--|
|                                    |                      |         |                     | Total Fair Value<br>Reported in<br>Consolidated<br>Statement of |  |  |
|                                    | Level<br>1           | Level 2 | Level 3             | Assets and Liabilities  |  |  |
| Credit Facility<br>Short-Term Loan | \$                   | \$      | \$ 27,812<br>75,000 | \$ 27,812<br>75,000   |  |  |
| Total                              | \$                   | \$      | \$ 102,812          | \$ 102,882  |  |  |

|   | Credit<br>Facility | Sh | ort-Term<br>Loan | I<br>C<br>S | tal Fair Value<br>Reported in<br>Consolidated<br>tatement of<br>s and Liabilities |
|---|--------------------|----|------------------|-------------|---|
| Year ended March 31, 2010:                        |                    |    |                  |             |   |
| Fair value at March 31, 2009(1)                   | \$<br>110,265      | \$ |                  | \$          | 110,265   |
| Borrowings  | 107,500            |    | 290,000          |             | 397,500   |
| Repayments  | (189,965)          |    | (215,000)        |             | (404,965)   |
| Net unrealized appreciation of Credit Facility(2) | 12                 |    |                  |             | 12  |
| Fair value at March 31, 2010                      | \$<br>27,812       | \$ | 75,000           | \$          | 102,812   |

- (1) ASC 825 was not adopted until the second quarter of fiscal year 2010; therefore, the Credit Facility is shown at its principal balance outstanding at March 31, 2009 in the table above.
- (2) Unrealized appreciation of \$12 is reported on the accompanying consolidated statements of operations for the twelve months ended March 31, 2010.

The fair value of the collateral under the Credit Facility was approximately \$201.8 million and \$309.1 million at March 31, 2010 and 2009, respectively. The fair value of the collateral under the short-term loan was approximately \$85.0 million as of March 31, 2010.

#### Note 6. Interest Rate Cap Agreements

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In May 2009, the Company cancelled its interest rate cap agreement with Deutsche Bank AG and entered into an interest rate cap agreement with BB&T that effectively limits the interest rate on a portion of the borrowings under the line of credit pursuant to the terms of the Credit Facility. The interest rate cap has a notional amount of \$45.0 million at a cost of approximately \$39. At March 31, 2010, the interest rate cap agreement had a nominal fair market value. The Company records changes in the fair market value of the interest rate cap agreement quarterly based on the current market valuation at quarter end as unrealized depreciation or appreciation on derivative on the Company s consolidated statement of operations. The interest rate cap agreement expires in May 2011. The agreement provides that the Company s interest rate or cost of funds on a portion of its borrowings will be capped at 6.5% when the LIBOR rate is in excess of 6.5%. In April 2010, the Company entered into a forward interest rate cap agreement for a notional amount of \$45 million with BB&T. See Note 14. Subsequent Events for further information regarding this transaction.

The use of a cap involves risks that are different from those associated with ordinary portfolio securities transactions. Cap agreements may be considered to be illiquid. Although the Company will not enter into any such agreements unless it believes that the other party to the transaction is creditworthy, the Company does bear the risk of loss of the amount expected to be received under such agreements in the event of default or bankruptcy of the agreement counterparty.

#### **GLADSTONE INVESTMENT CORPORATION**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Note 7. Common Stock

As of March 31, 2010 and 2009, 100,000,000 shares of common stock, \$0.001 par value per share, were authorized and 22,080,133 shares of common stock were outstanding.

#### **Registration Statement**

On July 21, 2009, the Company filed a registration statement on Form N-2 (Registration No. 333-160720) that was amended on October 2, 2009. The SEC declared the registration statement effective on October 8, 2009, and such registration statement will permit the Company to issue, through one or more transactions, an aggregate of \$300.0 million in securities, consisting of common stock, preferred stock, subscription rights, debt securities and warrants to purchase common stock, or a combination of these securities.

#### Note 8. Net Decrease in Net Assets Resulting from Operations per Share

The following table sets forth the computation of basic and diluted net decrease in net assets resulting from operations per share for the years ended March 31, 2010 and 2009:

|   |    | Year Ended<br>2010     | ded March 31,<br>2009 |                        |  |  |
|---|----|------------------------|-----------------------|------------------------|--|--|
| Numerator for basic and diluted net decrease in net assets resulting from operations per share<br>Denominator for basic and diluted weighted average shares |    | (11,071)<br>22,080,133 | \$                    | (11,449)<br>21,545,936 |  |  |
| Basic and diluted net decrease in net assets per share resulting from operations  | \$ | (0.50)                 | \$                    | (0.53)                 |  |  |

#### Note 9. Distributions

The Company s Board of Directors declared the following monthly distributions per share for the fiscal years 2010 and 2009:

| Declaration Date | Record Date        | Payment Date       | Distribution<br>per Share |      |  |
|------------------|--------------------|--------------------|---------------------------|------|--|
| April 16, 2009   | April 27, 2009     | May 8, 2009        | \$                        | 0.04 |  |
| April 16, 2009   | May 20, 2009       | May 29, 2009       |                           | 0.04 |  |
| April 16, 2009   | June 22, 2009      | June 30, 2009      |                           | 0.04 |  |
| July 8, 2009     | July 23, 2009      | July 31, 2009      |                           | 0.04 |  |
| July 8, 2009     | August 21, 2009    | August 31, 2009    |                           | 0.04 |  |
| July 8, 2009     | September 22, 2009 | September 30, 2009 |                           | 0.04 |  |

| October 6, 2009  | October 22, 2009  | October 30, 2009        | 0.04       |
|------------------|-------------------|-------------------------|------------|
| October 6, 2009  | November 19, 2009 | November 30, 2009       | 0.04       |
| October 6, 2009  | December 22, 2009 | December 31, 2009       | 0.04       |
| January 12, 2010 | January 21, 2010  | January 29, 2010        | 0.04       |
| January 12, 2010 | February 18, 2010 | February 26, 2010       | 0.04       |
| January 12, 2010 | March 23, 2010    | March 31, 2010          | 0.04       |
|                  |                   | Total Fiscal Year 2010: | \$<br>0.48 |

#### **GLADSTONE INVESTMENT CORPORATION**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| Declaration Date | <b>Record Date</b> | Payment Date            | Distribution<br>per Share |      |  |
|------------------|--------------------|-------------------------|---------------------------|------|--|
| April 8, 2008    | April 22, 2008     | April 30, 2008          | \$                        | 0.08 |  |
| April 8, 2008    | May 21, 2008       | May 30, 2008            |                           | 0.08 |  |
| April 8, 2008    | June 20, 2008      | June 30, 2008           |                           | 0.08 |  |
| July 9, 2008     | July 23, 2008      | July 31, 2008           |                           | 0.08 |  |
| July 9, 2008     | August 21, 2008    | August 29, 2008         |                           | 0.08 |  |
| July 9, 2008     | September 22, 2008 | September 30, 2008      |                           | 0.08 |  |
| October 7, 2008  | October 23, 2008   | October 31, 2008        |                           | 0.08 |  |
| October 7, 2008  | November 19, 2008  | November 28, 2008       |                           | 0.08 |  |
| October 7, 2008  | December 22, 2008  | December 31, 2008       |                           | 0.08 |  |
| January 13, 2009 | January 22, 2009   | January 30, 2009        |                           | 0.08 |  |
| January 13, 2009 | February 19, 2009  | February 27, 2009       |                           | 0.08 |  |
| January 13, 2009 | March 23, 2009     | March 31, 2009          |                           | 0.08 |  |
|                  |                    | Total Fiscal Year 2009: | \$                        | 0.96 |  |

Aggregate distributions declared and paid for the years ended March 31, 2010 and 2009 were approximately \$10.6 million and \$20.8 million, respectively, which were declared based on an estimate of net investment income for those fiscal years ended. Distributions declared for the year ended March 31, 2010 equaled net investment income, while, for the year ended March 31, 2009, distributions exceeded net investment income by approximately \$7.4 million. Accordingly, a portion of the distributions declared during the year ended March 31, 2009 was treated as a return of capital to the Company s stockholders.

#### **Distribution of Income and Gains**

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