HMN FINANCIAL INC
Form 10-Q
August 03, 2009

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 10-Q 

## p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2009

## OR

## - TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) FOR THE SECURITIES EXCHANGE ACT OF 1934

## For the transition period from

$\qquad$ to $\qquad$
Commission File Number 0-24100
HMN FINANCIAL, INC.
(Exact name of Registrant as specified in its Charter)

Delaware
(State or other jurisdiction of incorporation or organization)

1016 Civic Center Drive N.W., Rochester, MN
(Address of principal executive offices)
Registrant s telephone number, including area code: (507) 535-1200
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes p
No o
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes o No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.
(Check one):
Large accelerated Accelerated filer p

> Non-accelerated filer o
> (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes o
No b
Indicate the number of shares outstanding of each of the issuer s classes of common stock as of the latest practicable date.

Class
Outstanding at July 21, 2009

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Common stock, $\$ 0.01$ par value
4,245,284

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## Part I FINANCIAL INFORMATION

Item 1: Financial Statements

## HMN FINANCIAL, INC. AND SUBSIDIARIES

 Consolidated Balance Sheets| (Dollars in thousands) | $\begin{gathered} \text { June } 30 \text {, } \\ 2009 \\ \text { (unaudited) } \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2008 \end{gathered}$ |
| :---: | :---: | :---: |
| Assets |  |  |
| Cash and cash equivalents | \$ 16,158 | 15,729 |
| Securities available for sale: |  |  |
| Mortgage-backed and related securities (amortized cost \$62,542 and \$76,166) | 64,144 | 77,327 |
| Other marketable securities (amortized cost \$70,541 and \$95,445) | 71,722 | 97,818 |
|  | 135,866 | 175,145 |
| Loans held for sale | 5,029 | 2,548 |
| Loans receivable, net | 836,493 | 900,889 |
| Accrued interest receivable | 4,736 | 5,568 |
| Real estate, net | 16,771 | 10,558 |
| Federal Home Loan Bank stock, at cost | 7,286 | 7,286 |
| Mortgage servicing rights, net | 1,140 | 728 |
| Premises and equipment, net | 13,832 | 13,972 |
| Prepaid expenses and other assets | 7,528 | 4,408 |
| Deferred tax asset | 8,779 | 8,649 |
| Total assets | \$ 1,053,618 | 1,145,480 |

## Liabilities and Stockholders Equity

Deposits
\$ 809,965
880,505
Federal Home Loan Bank advances and Federal Reserve borrowings
132,500
142,500
Accrued interest payable
4,561
6,307
Customer escrows
1,016
639
Accrued expenses and other liabilities
5,860
3,316
Total liabilities
953,902
1,033,267
Commitments and contingencies
Stockholders equity:
Serial preferred stock (\$.01 par value):
authorized 500,000 shares; issued shares 26,000 23,558
23,384
Common stock ( $\$ .01$ par value):
authorized $11,000,000$; issued shares $9,128,662$
91
Additional paid-in capital 58,609
Retained earnings, subject to certain restrictions
85,735
98,067
Accumulated other comprehensive income
1,679

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| Unearned employee stock ownership plan shares | $(3,674)$ | $(3,771)$ |
| :--- | ---: | ---: |
| Treasury stock, at cost $4,883,378$ and $4,961,032$ shares | $(66,282)$ | $(68,336)$ |
| Total stockholders equity | 99,716 | 112,213 |
| Total liabilities and stockholders equity | $\$ 1,053,618$ | $1,145,480$ |

See accompanying notes to consolidated financial statements.

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## HMN FINANCIAL, INC. AND SUBSIDIARIES

## Consolidated Statements of Loss

(unaudited)

| (Dollars in thousands, except per share data) | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 | 2008 |
| Interest income: |  |  |  |  |
| Loans receivable | \$ 13,208 | 14,419 | 26,836 | 29,939 |
| Securities available for sale: |  |  |  |  |
| Mortgage-backed and related | 726 | 213 | 1,528 | 437 |
| Other marketable | 836 | 1,507 | 1,782 | 3,417 |
| Cash equivalents | 0 | 61 | 1 | 118 |
| Other | 18 | 53 | (5) | 133 |
| Total interest income | 14,788 | 16,253 | 30,142 | 34,044 |
| Interest expense: |  |  |  |  |
| Deposits | 4,729 | 6,839 | 9,704 | 14,709 |
| Federal Home Loan Bank advances and Federal Reserve borrowings | 1,573 | 1,239 | 3,169 | 2,476 |
| Total interest expense | 6,302 | 8,078 | 12,873 | 17,185 |
| Net interest income | 8,486 | 8,175 | 17,269 | 16,859 |
| Provision for loan losses | 13,304 | 1,130 | 19,873 | 2,690 |
| Net interest income (loss) after provision for loan losses | $(4,818)$ | 7,045 | $(2,604)$ | 14,169 |
| Non-interest income: |  |  |  |  |
| Fees and service charges | 920 | 998 | 1,861 | 1,791 |
| Mortgage servicing fees | 256 | 240 | 508 | 482 |
| Securities gains, net | 5 | 0 | 5 | 0 |
| Gains on sales of loans | 942 | 228 | 1,365 | 384 |
| Other | 73 | 290 | 204 | 617 |
| Total non-interest income | 2,196 | 1,756 | 3,943 | 3,274 |
| Non-interest expense: |  |  |  |  |
| Compensation and benefits | 3,284 | 3,036 | 7,133 | 6,396 |
| Occupancy | 1,009 | 1,161 | 2,101 | 2,293 |
| Advertising | 75 | 92 | 210 | 216 |
| Data processing | 221 | 336 | 414 | 678 |
| Amortization of mortgage servicing rights, net | 155 | 154 | 310 | 314 |
| Goodwill impairment charge | 0 | 3,801 | 0 | 3,801 |

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| Other | 5,769 | 1,220 | 8,687 | 2,354 |
| :--- | :---: | :---: | :---: | :---: |
| Total non-interest expense | 10,513 | 9,800 | 18,855 | 16,052 |
| Income (loss) before income tax expense (benefit) | $(13,135)$ | $(999)$ | $(17,516)$ | 1,391 |
| Income tax expense (benefit) | $(3,931)$ | 1,026 | $(5,690)$ | 1,928 |
| Net loss | $(9,204)$ | $(2,025)$ | $(11,826)$ | $(537)$ |
| Preferred stock dividends and discount | 439 | 0 | 868 | 0 |
| Net loss available to common shareholders | $\$(9,643)$ | $(2,025)$ | $(12,694)$ | $(537)$ |
| Basic loss per common share | $\$(2.62)$ | $(0.56)$ | $(3.45)$ | $(0.15)$ |
| Diluted loss per common share | $\$(2.62)$ | $(0.56)$ | $(3.45)$ | $(0.15)$ |

See accompanying notes to consolidated financial statements.

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HMN FINANCIAL, INC. AND SUBSIDIARIES

## Consolidated Statement of Stockholders Equity and Comprehensive Loss

 For the Six-Month Period Ended June 30, 2009(unaudited)

| (Dollars in thousands) | Preferred Common |  | Additional | Unearned Employee |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulated Stock | Total Stock- |
|  |  |  |  |  | Other | Ownership |  |
|  |  |  | Paid-in | Retained | mprehensi | Plan | Treasury | Holders |
|  | Stock | Stock |  | Capital | Earnings | Income | Shares | Stock | Equity |
| Balance, December 31, |  |  |  |  |  |  |  |  |
| 2008 | \$23,384 | 91 |  | 60,687 | 98,067 | 2,091 | $(3,771)$ | $(68,336)$ | 112,213 |
| Net loss |  |  |  | $(11,826)$ |  |  |  | $(11,826)$ |
| Other comprehensive |  |  |  |  |  |  |  |  |
| loss, net of tax: |  |  |  |  |  |  |  |  |
| Net unrealized losses |  |  |  |  |  |  |  |  |
| for sale |  |  |  |  | (412) |  |  | (412) |

Total comprehensive loss
Preferred stock discount amortization (174) 174
Restricted stock
awards forfeited 127
Restricted stock
awards dividend
forfeited $\quad 7 \quad 7$
Stock compensation
tax benefits 13
Unearned
compensation
restricted stock awards $\quad(2,181) \quad 2,181 \quad 0$
Amortization of
$\begin{array}{ll}\text { restricted stock awards } \quad 165 & 165\end{array}$
Dividends paid (513)
Earned employee stock
ownership plan shares
(28)

97
69
Balance, June 30, $2009 \quad \$ 23,558 \quad 91 \quad 58,609 \quad 85,735 \quad 1,679 \quad(3,674) \quad(66,282) \quad 99,716$
See accompanying notes to consolidated financial statements.

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## HMN FINANCIAL, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows

(unaudited)

| (Dollars in thousands) | Six Months Ended June 30, |  |
| :---: | :---: | :---: |
|  | 2009 | 2008 |
| Cash flows from operating activities: |  |  |
| Net loss | \$ (11,826) | (537) |
| Adjustments to reconcile net loss to cash provided by operating activities: |  |  |
| Provision for loan losses | 19,873 | 2,690 |
| Provision for real estate losses | 4,141 | 0 |
| Depreciation | 954 | 872 |
| Amortization of (discounts) premiums, net | 236 | (477) |
| Amortization of deferred loan fees | (670) | (421) |
| Amortization of mortgage servicing rights and servicing costs | 310 | 314 |
| Capitalized mortgage servicing rights | (723) | (1) |
| Securities gains, net | (5) | 0 |
| Loss (gain) on sales of real estate | 28 | (225) |
| Gains on sales of loans | $(1,365)$ | (384) |
| Proceeds from sale of loans held for sale | 76,683 | 34,513 |
| Disbursements on loans held for sale | $(77,080)$ | $(32,497)$ |
| Amortization of restricted stock awards | 165 | 205 |
| Amortization of unearned ESOP shares | 97 | 98 |
| Earned employee stock ownership shares priced above (below) original cost | (28) | 99 |
| Stock option compensation | 13 | 17 |
| Decrease in accrued interest receivable | 832 | 694 |
| Decrease in accrued interest payable | $(1,746)$ | $(2,908)$ |
| Goodwill impairment charge | 0 | 3,801 |
| Increase in other assets | $(2,834)$ | (291) |
| Increase (decrease) in accrued expenses and other liabilities | 2,473 | $(4,588)$ |
| Other, net | 60 | 30 |
| Net cash provided by operating activities | 9,588 | 1,004 |
| Cash flows from investing activities: |  |  |
| Proceeds from sales of securities available for sale | 2,141 | 0 |
| Principal collected on securities available for sale | 11,500 | 1,741 |
| Proceeds collected on maturities of securities available for sale | 30,000 | 60,000 |
| Purchases of securities available for sale | $(4,985)$ | 0 |
| Purchase of Federal Home Loan Bank Stock | 0 | $(4,539)$ |
| Redemption of Federal Home Loan Bank Stock | 0 | 3,277 |
| Proceeds from sales of real estate | 266 | 3,916 |
| Net decrease (increase) in loans receivable | 33,801 | $(40,752)$ |
| Purchases of premises and equipment | (849) | $(1,453)$ |
| Net cash provided by investing activities | 71,874 | 22,190 |


| Cash flows from financing activities: |  |  |
| :--- | :---: | ---: |
| Decrease in deposits | $(70,897)$ | $(55,380)$ |
| Purchase of treasury stock | 0 | $(723)$ |
| Dividends to stockholders | 945,500 | $(1,834)$ |
| Proceeds from borrowings | $(955,500)$ | $(234,700$ |
| Repayment of borrowings | 377 | 100 |
| Increase in customer escrows | $(81,033)$ | $(32,437)$ |
| Net cash used by financing activities |  | $(9,243)$ |
| Increase (decrease) in cash and cash equivalents | 15,729 | 23,718 |
| Cash and cash equivalents, beginning of period | $\$ 16,158$ | 14,475 |
|  |  |  |
| Cash and cash equivalents, end of period | $\$ 14,619$ | 20,093 |
|  | 33 | 4,059 |
| Supplemental cash flow disclosures: | 10,591 | 5,760 |
| Cash paid for interest | 724 | 2,097 |

See accompanying notes to consolidated financial statements.

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HMN FINANCIAL, INC. AND SUBSIDIARIES<br>Notes to Consolidated Financial Statements<br>(unaudited)<br>June 30, 2009 and 2008

## (1) HMN Financial, Inc.

HMN Financial, Inc. (HMN or the Company) is a stock savings bank holding company that owns 100 percent of Home Federal Savings Bank (the Bank). The Bank has a community banking philosophy and operates retail banking and loan production offices in Minnesota and Iowa. The Bank has one wholly owned subsidiary, Osterud Insurance Agency, Inc. (OIA) which offers financial planning products and services. HMN has another wholly owned subsidiary, Security Finance Corporation (SFC) which acts as an intermediary for the Bank in completing certain real estate transactions.
The consolidated financial statements included herein are for HMN, SFC, the Bank and the Bank s wholly owned subsidiary, OIA. All significant intercompany accounts and transactions have been eliminated in consolidation.

## (2) Basis of Preparation

The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and therefore, do not include all disclosures necessary for a complete presentation of the consolidated balance sheets, consolidated statements of loss, consolidated statement of stockholders equity and comprehensive loss and consolidated statements of cash flows in conformity with U.S. generally accepted accounting principles. However, all normal recurring adjustments which are, in the opinion of management, necessary for the fair presentation of the interim financial statements have been included. The consolidated statement of loss for the six-month period ended June 30, 2009 is not necessarily indicative of the results which may be expected for the entire year.
Certain amounts in the consolidated financial statements for prior periods have been reclassified to conform with the current period presentation.

## (3) New Accounting Standards

In June 2009, the FASB issued SFAS No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles a replacement of FASB Statement No. 162, The Hierarchy of Generally Accepted Accounting Principles. This Statement establishes the Codification as the source of authoritative GAAP recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the SEC under federal securities laws are also sources of authoritative GAAP for SEC registrants. All guidance contained in the Codification carries an equal level of authority. Following this Statement, the Board will not issue new standards in the form of Statements, FASB Staff Positions, or Emerging Issues Task Force Abstracts. Instead, it will issue Accounting Standard Updates that will serve only to update the Codification. This Statement is effective for financial statements issued for interim and annual periods ending after September 15, 2009 and is not anticipated to have any impact on the Company s consolidated financial statements.
In June 2009, the FASB issued SFAS No. 167, Amendments to FASB Interpretation No. $46(R)$. This Statement amends FASB $46(\mathrm{R})$ to require an enterprise to perform an analysis and ongoing reassessments to determine whether the enterprises variable interest or interests give it a controlling financial interest in a variable interest entity and amends certain guidance for determining whether an entity is a variable interest entity. It also requires enhanced disclosures that will provide users of financial statements with more transparent information about an enterprises involvement in a variable interest entity. This Statement is effective as of the beginning of each reporting entity s first annual reporting period that begins after November 15, 2009 and for all interim reporting periods after that and is not anticipated to have any impact on the Company s consolidated financial statements as the Company has no interests in any variable interest entities.

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In June 2009, the FASB issued SFAS No. 166, Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140. This Statement amends SFAS 140 and removes the concept of a qualifying special-purpose entity from Statement 140 and removes the exception from applying FASB Interpretation No. 46 (revised December 2003), Consolidation of Variable Interest Entities, on qualifying special-purpose entities. This Statement is effective as of the beginning of each reporting entity s first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter and is not anticipated to have any impact on the Company s consolidated financial statements.
In May 2009, the FASB issued SFAS No. 165, Subsequent Events. The objective of this Statement is to establish general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. In particular, this Statement sets forth the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements, and the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. This Statement is effective for financial statements issued for interim and annual periods ending after June 15, 2009 and did not have any impact on the Company s consolidated financial statements. The Company evaluated subsequent events through the filing date of our quarterly 10-Q with the Securities and Exchange Commission on August 3, 2009. In April 2009, the FASB issued Staff Position No. 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly (FSP FAS No. 157-4). This FSP provides additional guidance for estimating fair value in accordance with FASB Statement No. 157, Fair Value Measurements, when the volume and level of activity for the asset or liability have significantly decreased. It also includes guidance on identifying circumstances that indicate a transaction is not orderly. It emphasizes that even if there has been a significant decrease in the volume and level of activity for the asset or liability and regardless of the valuation technique(s) used, the objective of a fair value measurement remains the same. Fair value is the price that would be received in the sale of an asset, or paid to transfer a liability, in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. This FSP is to be applied prospectively and is effective for interim and annual reporting periods ending after June 15, 2009. The impact of adopting FSP FAS No. 157-4 in the second quarter of 2009 did not have a material impact on the Company s consolidated financial statements.
In April 2009, the FASB issued Staff Position FAS No. 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments (FSP FAS No. 115-2 and FAS 124-2). This FSP amends the other-than-temporary impairment guidance in U.S. GAAP for debt securities to make the guidance more operational and to improve the presentation and disclosure of other-than-temporary impairments on debt and equity securities in the financial statements. This FSP does not amend existing recognition and measurement guidance related to other-than-temporary impairments of equity securities. This FSP is effective for interim and annual reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. The impact of adopting FSP FAS No. 115-2 and FAS 124-2 in the second quarter of 2009 did not have a material impact on the Company s consolidated financial statements.
In April 2009, the FASB issued Staff Position FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments (FSP FAS No. 107-1 and APB 28-1). This FSP amends FASB Statement No. 107, Disclosures about Fair Value of Financial Instruments, to require disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. This FSP also amends APB Opinion No. 28, Interim Financial Reporting, to require those disclosures in summarized financial information at interim reporting periods. This FSP is effective for interim and annual reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009 if a company also elects to early adopt FSP FAS 115-2 and FAS 124-2. The impact of adopting FSP FAS No. 107-1 and APB 28-1 in the second quarter of 2009 did not have a material impact on the Company s consolidated financial statements. See note 6 for required disclosure.

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## (4) Derivative Instruments and Hedging Activities

The Company has commitments outstanding to extend credit to future borrowers that have not closed prior to the end of the quarter. The Company intends to sell these commitments, which are referred to as its mortgage pipeline. As commitments to originate loans enter the mortgage pipeline, the Company generally enters into commitments to sell the mortgage pipeline into the secondary market on a firm commitment or best efforts basis. The commitments to originate, purchase or sell loans on a firm commitment basis are derivatives. As a result of marking to market the mortgage pipeline and the related firm commitments to sell for the period ended June 30, 2009, the Company recorded an increase in other assets of $\$ 34,000$, an increase in other liabilities of $\$ 81,000$ and a loss included in the gains on sales of loans of $\$ 47,000$.
The current commitments to sell loans held for sale are derivatives that do not qualify for hedge accounting. As a result, these derivatives are marked to market and the related loans held for sale are recorded at the lower of cost or market. The Company recorded a decrease in loans held for sale of $\$ 42,000$, an increase in other assets of $\$ 42,000$, a decrease in other liabilities of $\$ 10,000$ and a gain included in the gains on sales of loans of $\$ 10,000$ due to the mark to market adjustment on the commitments to sell loans held for sale.

## (5) Fair Value Measurements

On January 1, 2008, the Company adopted SFAS No. 157, Fair Value Measurements. SFAS No. 157 establishes a framework for measuring the fair value of assets and liabilities using a hierarchy system consisting of three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:
Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets that the Company has the ability to access.
Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which significant assumptions are observable in the market.
Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market and are used only to the extent that observable inputs are not available. These unobservable assumptions reflect the Company s estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include the use of option pricing models, discounted cash flow models and similar techniques. The following table summarizes the assets and liabilities of the Company for which fair values are determined on a recurring basis as of June 30, 2009.

Carrying value at June 30, 2009

| (Dollars in thousands) | Total | Level 1 | Level 2 | 3 |
| :--- | ---: | ---: | ---: | ---: |
| Securities available for sale | $\$ 135,866$ | 8,815 | 127,051 | 0 |
| Mortgage loan commitments | $(27)$ | 0 | $(27)$ | 0 |
| Total | $\$ 135,839$ | 8,815 | 127,024 | 0 |

The Company may also be required, from time to time, to measure certain other financial assets at fair value on a nonrecurring basis in accordance with generally accepted accounting principles. These adjustments to fair value usually result from the application of the lower-of-cost-or-market accounting or write-downs of individual assets. For assets measured at fair value on a nonrecurring basis in the second quarter of 2009 that were still held at June 30, 2009, the following table provides the level of valuation assumptions used to determine each adjustment and the carrying value of the related individual assets or portfolios at June 30, 2009.

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|  | Carrying value at June 30, 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Three months ended June 30, | Six months ended |
|  |  |  |  |  | 2009 | $2009$ |
|  |  | Level |  | Level | Total |  |
| (Dollars in thousands) | Total | 1 | Level 2 | 3 | losses | Total losses |
| Loans held for sale | \$ 5,029 | 0 | 5,029 | 0 | (42) | (84) |
| Mortgage servicing rights | 1,140 | 0 | 1,140 | 0 | 0 | 0 |
| Loans ${ }^{1)}$ | 65,175 | 0 | 65,175 | 0 | $(6,505)$ | $(6,098)$ |
| Real estate, net ${ }^{(2)}$ | 16,771 | 0 | 16,771 | 0 | $(4,141)$ | $(5,165)$ |
| Total | \$88,115 | 0 | 88,115 | 0 | $(10,688)$ | $(11,347)$ |
| (1) Represents carrying value and related specific reserves on loans for which adjustments are based on the appraised value of the collateral. The carrying value of loans fully charged-off is zero. |  |  |  |  |  |  |
| (2) Represents the fair value and related losses of foreclosed real estate and other collateral owned that were measured at fair value subsequent to their initial classification as foreclosed assets. |  |  |  |  |  |  |

## (6) Fair Value of Financial Instruments

FASB Staff Position FAS No. 107-1 and ABP 28-1, require interim reporting period disclosure about the fair value of financial instruments, including assets, liabilities and off-balance sheet items for which it is practicable to estimate fair value. The fair value estimates are made based upon relevant market information, if available, and upon the characteristics of the financial instruments themselves. Because no market exists for a significant portion of the Company s financial instruments, fair value estimates are based upon judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. The estimated fair value of the Company s financial instruments as of June 30, 2009 is shown below.

| (Dollars in thousands) | Carrying <br> amount | June 30, 2009 <br> Estimated <br> fair value | Contract <br> amount |
| :--- | ---: | ---: | ---: |
| Financial assets: |  |  |  |
| Cash and cash equivalents | $\$ 16,158$ | 16,158 |  |
| Securities available for sale | 135,866 | 135,866 |  |
| Loans held for sale | 5,029 | 5,029 |  |
| Loans receivable, net | 836,493 | 848,987 |  |
| Federal Home Loan Bank stock | 7,286 | 7,286 |  |
| Accrued interest receivable | 4,736 | 4,736 |  |
| Financial liabilities: |  |  | 809,965 |
| Deposits | 809,965 | 14,150 |  |
| Federal Home Loan Bank advances | 132,500 | 14,561 |  |
| Accrued interest payable | 4,561 | 429 | 129,249 |
| Off-balance sheet financial instruments: | $(27)$ | 8 | $(27)$ |
| Commitments to extend credit | 8 | 8 | 13,612 |

## (7) Comprehensive Loss

Comprehensive loss is defined as the change in equity during a period from transactions and other events from nonowner sources. Comprehensive loss is the total of net loss and other comprehensive income (loss), which for the Company is comprised of unrealized gains and losses on securities available for sale. The components of other comprehensive loss and the related tax effects were as follows:

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| For the three months ended June 30, |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Before | 2009 | Tax | Net of |  |  |
| (Dollars in thousands) | tax | effect | tax | Before tax | Tax effect | Net of tax |

Securities available for sale:
Net unrealized losses arising during the period gains included in net loss
\$(440) (175)
(265)
$(2,706)$
$(1,105)$
$(1,601)$
5
2
3
0
0
0
Net unrealized losses arising during the period
(445)
(177)

Other comprehensive loss
\$(445)
(177)
(268)
$(2,706) \quad(1,105)$
$(1,601)$
(268)
$(2,706)$
$(1,105)$
$(1,601)$

| (Dollars in thousands) | For the six months ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  |  | 2008 |  |
|  | Before tax | Tax effect | Net of tax | Before tax | Tax effect | Net of tax |
| Securities available for sale: Net unrealized losses arising during the period | \$(746) | (337) | (409) | (677) | (276) | (401) |
| Less reclassification of net gains included in net loss | 5 | 2 | 3 | 0 | 0 | 0 |
| Net unrealized losses arising during the period | (751) | (339) | (412) | (677) | (276) | (401) |
| Other comprehensive loss | \$(751) | (339) | (412) | (677) | (276) | (401) |

## (8) Securities Available For Sale

A summary of securities available for sale at June 30, 2009 is as follows:

| (Dollars in thousands) | Amortized cost |  | Gross unrealized <br> gains | Gross unrealized | Fair value |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | losses |  |
| June 30, 2009: |  |  |  |  |  |
| Mortgage-backed securities: |  |  |  |  |  |
| FHLMC | \$ | 30,717 |  | 731 | 0 | 31,448 |
| FNMA |  | 23,203 | 678 | 0 | 23,881 |
| Collateralized mortgage obligations: |  |  |  |  |  |
| FHLMC |  | 8,234 | 190 | 0 | 8,424 |
| FNMA |  | 388 | 3 | (75) | 391 |

$$
\begin{array}{llll}
62,542 & 1,602 & (415) & 64,144
\end{array}
$$

Other marketable securities:

| U.S. Government agency obligations | 69,841 | 1,566 | 0 | 71,407 |
| :--- | ---: | ---: | ---: | ---: |
| Corporate preferred stock | 700 | 0 | $(385)$ | 315 |
|  |  | 70,541 | 1,566 | $(385)$ |

The following table indicates amortized cost and estimated fair value of securities available for sale at June 30, 2009 based upon contractual maturity adjusted for scheduled repayments of principal and projected prepayments of principal based upon current economic conditions and interest rates.

|  | Amortized <br> cost | Fair <br> value |
| :--- | ---: | ---: |
| Dollars in thousands) |  |  |
| Due less than one year | 70,100 | 71,087 |
| Due after one year through five years | 56,843 | 58,886 |
| Due after five years through ten years | 5,440 | 5,578 |
| Due after ten years | 700 | 315 |
| Total | $\$ 133,083$ | 135,866 |

The following table shows the gross unrealized losses and fair value for the securities available for sale portfolio, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2009.

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\left.|  | Less than twelve months |  | Twelve months or more |  |  | Total |  |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# of | Fair | Unrealized | \# of | Fair | Unrealized | Fair | Unrealized |
| Loses |  |  |  |  |  |  |  |$\right)$

These investments are temporarily impaired due to changes in interest rates. The Company has the ability and intent to hold these investments to maturity or until the temporary loss is recovered.
(9) Investment in Mortgage Servicing Rights

A summary of mortgage servicing activity is as follows:

|  | Six Months <br> ended | Twelve Months <br> ended <br> December 31, <br> 2008 | Six Months <br> ended |  |
| :--- | :---: | :---: | ---: | ---: |
| June 30, 2009 | June 30, 2008 |  |  |  |
| (Dollars in thousands) <br> Mortgage servicing rights: <br> Balance, beginning of period <br> Originations <br> Amortization | $\$$ | 728 | 1,270 | 1,270 |
| Balance, end of period |  | $(322$ | 28 | 1 |
| Fair value of mortgage servicing rights | $\$$ | 1,140 | $(570)$ | $(314)$ |

All of the loans being serviced are single family loans serviced for the Federal National Mortgage Association (FNMA) under the mortgage-backed security program or the individual loan sale program. The following is a summary of the risk characteristics of the loans being serviced at June 30, 2009.

|  | Loan | Weighted | Weighted |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Principal | Average | Average |  |
|  |  | Interest | Remaining | Number of |
| (Dollars in thousands) | Balance | Rate | Term | Loans |
| Original term 30 year fixed rate | $\$ 208,589$ | $5.60 \%$ | 294 | 1,871 |
| Original term 15 year fixed rate | 101,357 | $5.04 \%$ | 113 | 1,616 |
| Adjustable rate | 1,214 | $4.87 \%$ | 287 | 13 |

The gross carrying amount of mortgage servicing rights and the associated accumulated amortization at June 30, 2009 is presented in the table below. Amortization expense for mortgage servicing rights was $\$ 155,000$ for the second quarter of 2009 and $\$ 154,000$ for the second quarter of 2008. Amortization expense was $\$ 310,000$ and $\$ 314,000$ for the six month periods ended June 30, 2009 and 2008, respectively.
(Dollars in thousands)
Amortized intangible assets:
Mortgage servicing rights
Total

| Carrying | Accumulated | Intangible |
| :---: | :---: | :---: |
| Amount | Amortization | Assets |

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The following table indicates the estimated future amortization expense for the next five years for mortgage servicing rights:

| (Dollars in thousands) | Mortgage <br> Servicing <br> Rights |
| :--- | ---: |
| Year ended December 31, |  |
| 2009 | $\$ 213$ |
| 2010 | 273 |
| 2011 | 190 |
| 2012 | 146 |
| 2013 | 121 |
| Projections of amortization are based on existing asset balances and the existing interest rate environment as of |  |
| June 30, 2009. The Company s actual experiences may be significantly different depending upon changes in mortgage |  |
| interest rates and other market conditions. |  |

## (10) Loss per Share

The following table reconciles the weighted average shares outstanding and the loss available to common shareholders used for basic and diluted loss per share:

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands, except per share data) | 2009 | 2008 | 2009 | 2008 |
| Weighted average number of common shares outstanding used in basic loss per common share | 3,685 | 3,647 | 3,681 | 3,649 |
| Net dilutive effect of: |  |  |  |  |
| Options | 0 | 0 | 0 | 0 |
| Restricted stock awards | 0 | 0 | 0 | 0 |
| Weighted average number of shares outstanding adjusted for effect of dilutive securities | 3,685 | 3,647 | 3,681 | 3,649 |
| Loss available to common shareholders | \$ $(9,643)$ | $(2,025)$ | $(12,694)$ | (537) |
| Basic loss per common share | \$ (2.62) | (0.56) | (3.45) | (0.15) |
| Diluted loss per common share | \$ (2.62) | (0.56) | (3.45) | (0.15) |

## (11) Regulatory Capital

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material adverse effect on the Company s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank s assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Bank s capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Quantitative measures established by regulations to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the following table) of Tier I or core capital, and risk-based capital (as defined in the regulations) to total assets (as defined in the regulations). Management believes, as of June 30, 2009, that the Bank meets all capital adequacy requirements to which it is subject.

Management believes that based upon the Bank s capital calculations at June 30, 2009 and other conditions consistent with the Prompt Corrective Actions Provisions of the OTS regulations, the Bank would be categorized as well capitalized.
On June 30, 2009, the Bank s tangible assets and adjusted total assets were $\$ 1.0$ billion and its risk-weighted assets were $\$ 850.4$ million. The following table presents the Bank s capital amounts and ratios at June 30, 2009 for actual capital, required capital and excess capital, including ratios in order to qualify as being well capitalized under the Prompt Corrective Actions regulations.

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|  |  |  |  |  |  | To Be Well <br> Capitalized |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Under Prompt |  |  |  |  |  |  |

87,445

Tier I or core capital Tier I capital to adjusted total assets Tier I capital to risk-weighted assets

Plus:
Allowable allowance for loan losses

10,630
Risk-based capital \$98,075 \$68,032 \$30,043 \$85,040
Risk-based capital to risk-weighted assets
11.53\%
8.00\%
3.53\%
10.00\%
(1) Based upon the Bank s adjusted total assets for the purpose of the tangible and core capital ratios and risk-weighted assets for the purpose of the
risk-based
capital ratio.

## (12) Commitments and Contingencies

The Bank issued standby letters of credit which guarantee the performance of customers to third parties. The standby letters of credit outstanding at June 30, 2009 were approximately $\$ 4.8$ million, expire over the next two years and are collateralized primarily with commercial real estate mortgages. Since the conditions under which the Bank is required to fund the standby letters of credit may not materialize, the cash requirements are expected to be less than the total outstanding commitments.
In February 2007, the Minnesota Department of Revenue assessed a deficiency of $\$ 2.2$ million against the Company s 2002 through 2004 Minnesota state tax payments. The deficiency relates to the tax treatment of the inter-company dividends paid to the Bank by a former subsidiary of the Company. In the second quarter of 2009, the Minnesota state tax court upheld the deficiency assessment. As a result of the Minnesota state tax court decision, the Company recorded a $\$ 1.0$ million increase in net income taxes after considering federal income tax deductions and previously recorded contingency accruals. The Company also recorded $\$ 461,000$ of related interest expense in other operating expenses during the quarter. The Company is appealing the Minnesota state tax court decision to the Minnesota Supreme Court but has fully provided for the amounts due based on the tax court ruling.

## (13) Business Segments

The Bank has been identified as a reportable operating segment in accordance with the provisions of SFAS No. 131. SFC and HMN, the holding company, did not meet the quantitative thresholds for determining reportable segments and therefore are included in the Other category.
The Company evaluates performance and allocates resources based on the segment s net income. Each corporation is managed separately with its own officers and board of directors, some of whom may overlap between the corporations.

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The following table sets forth certain information about the reconciliation of reported profit or loss and assets for each of the Company s reportable segments.

## (Dollars in thousands) <br> At or for the six months ended June 30,

 2009:Interest income external customers
Non-interest income external customers
Loss on limited partnerships
Intersegment interest income
Intersegment non-interest income
Interest expense
Amortization of mortgage servicing rights,
net
Other non-interest expense
Income tax benefit
Net loss
Total assets
At or for the six months ended June 30,

2008:

| Interest income external customers | $\$$ | 34,030 | 14 | 0 |
| :--- | ---: | ---: | ---: | ---: |
| Non-interest income external customers | 3,273 | 0 | 0 | 34,044 |
| Earnings on limited partnerships | 1 | 0 | 0 | 3,273 |
| Intersegment interest income | 0 | 51 | $(51)$ | 0 |
| Intersegment non-interest income | 87 | $(367)$ | 280 | 0 |
| Interest expense | 17,236 | 0 | $(51)$ | 17,185 |
| Amortization of mortgage servicing rights, |  |  |  |  |
| net | 314 | 0 | 0 | 314 |
| Other non-interest expense | 15,468 | 357 | $(87)$ | 15,738 |
| Income tax expense (benefit) | 2,047 | $(119)$ | 0 | 1,928 |
| Net loss | $(364)$ | $(540)$ | 367 | $(537)$ |
| Total assets | $1,075,128$ | 95,950 | $(94,915)$ | $1,076,163$ |


| At or for the quarter ended June 30, 2009: |  |  |  |  |
| :--- | :---: | :---: | :---: | ---: |
| Interest income external customers | $\$$ | 14,788 | 0 | 0 |
| Non-interest income external customers | 2,229 | 0 | 0 | 14,788 |
| Loss on limited partnerships | $(33)$ | 0 | 0 | $(32)$ |
| Intersegment interest income | 0 | 4 | $(4)$ | 0 |
| Intersegment non-interest income | 43 | $(9,045)$ | 9,002 | 0 |
| Interest expense | 6,306 | 0 | $(4)$ | 6,302 |
| Amortization of mortgage servicing rights, |  |  |  |  |
| net | 155 | 0 | 0 | 155 |
| Other non-interest expense | 10,211 | 190 | $(43)$ | 10,358 |
| Income tax benefit | $(3,907)$ | $(24)$ | 0 | $(3,931)$ |
| Net loss | $(9,042)$ | $(9,207)$ | 9,045 | $(9,204)$ |


| Total assets | $1,052,598$ | 100,280 | $(99,260)$ | $1,053,618$ |
| :--- | :---: | :---: | :---: | ---: |
| At or for the quarter ended June 30, 2008: |  |  |  |  |
| Interest income external customers | $\$$ | 16,243 | 10 | 0 |
| Non-interest income external customers | 1,760 | 0 | 0 | 16,253 |
| Loss on limited partnerships | $(4)$ | 0 | 0 | 1,760 |
| Intersegment interest income | 0 | 8 | $(8)$ | $(4)$ |
| Intersegment non-interest income | 43 | $(1,928)$ | 1,885 | 0 |
| Interest expense | 8,086 | 0 | $(8)$ | 0 |
| Amortization of mortgage servicing rights, |  |  |  | 0,078 |
| net | 154 | 0 | 0 | 154 |
| Other non-interest expense | 9,509 | 180 | $(43)$ | 9,646 |
| Income tax expense (benefit) | 1,090 | $(64)$ | 0 | 1,026 |
| Net loss | $(1,927)$ | $(2,026)$ | 1,928 | $(2,025)$ |
| Total assets | $1,075,128$ | 95,950 | $(94,915)$ | $1,076,163$ |
|  | 15 |  |  |  |

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## Item 2:

## HMN FINANCIAL, INC. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Forward-looking Information

This quarterly report and other reports filed by the Company with the Securities and Exchange Commission may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are often identified by such forward-looking terminology as expect, intent, look, believe, anticipate, estimate, project, seek, may, will, would, could, should, trend, target, and goal or similar state such terms and include, but are not limited to those relating to the adequacy of the allowance for loan losses, the adequacy of available liquidity to the Bank, the future outlook for the Company, the Company s ability to realize the benefit of deferred tax assets and the Company s compliance with regulatory standards. A number of factors could cause actual results to differ materially from the Company s assumptions and expectations. These include but are not limited to the adequacy and marketability of real estate securing loans to borrowers, possible legislative and regulatory changes and adverse economic, business and competitive developments such as shrinking interest margins; reduced collateral values; deposit outflows; reduced demand for financial services and loan products; changes in accounting policies and guidelines, or monetary and fiscal policies of the federal government or tax laws; international economic developments, changes in credit or other risks posed by the Company s loan and investment portfolios; technological, computer-related or operational difficulties; adverse changes in securities markets; results of litigation; the Company s participation in the U.S. Treasury Department s Capital Purchase Program; the Company s use of the proceeds from the sale of securities to the U.S. Treasury Department or other significant uncertainties. Additional factors that may cause actual results to differ from the Company s assumptions and expectations include those set forth in the Company s most recent filing on Form 10-K and Form 10-Q with the Securities and Exchange Commission. All forward-looking statements are qualified by, and should be considered in conjunction with, such cautionary statements. For additional discussion of the risks and uncertainties applicable to the Company, see the Risk Factors section of the Company s Annual Report on Form 10-K for the year ended December 31, 2008 and Part II, Item 1A of this quarterly report on Form 10-Q.

## General

The earnings of the Company are primarily dependent on the Bank s net interest income, which is the difference between interest earned on loans and investments, and the interest paid on interest-bearing liabilities such as deposits, Federal Home Loan Bank (FHLB) advances, and Federal Reserve borrowings. The difference between the average rate of interest earned on assets and the average rate paid on liabilities is the interest rate spread . Net interest income is produced when interest-earning assets equal or exceed interest-bearing liabilities and there is a positive interest rate spread. Net interest income and net interest rate spread are affected by changes in interest rates, the volume and mix of interest-earning assets and interest-bearing liabilities, and the level of non-performing assets. The Company s net income is also affected by the generation of non-interest income, which consists primarily of gains or losses from the sale of securities, gains from the sale of loans, fees for servicing mortgage loans, and the generation of fees and service charges on deposit accounts. The Bank incurs expenses in addition to interest expense in the form of salaries and benefits, occupancy expenses, provisions for loan losses and amortization of mortgage servicing assets. Over the past several years, the Company has increased the emphasis on commercial and commercial real estate loans, which has increased the credit risk inherent in the loan portfolio. While HMN did not originate or hold subprime mortgages in its loan portfolio, purchase investments backed by subprime mortgages, or incur any write downs directly related to subprime mortgages, subprime credit issues indirectly impacted the Company by making it more difficult for some borrowers with marginal credit to qualify for a mortgage because most of the non-traditional mortgage products were eliminated by the banks and mortgage companies that were previously offering them. This decrease in available credit reduced the demand for single family homes as there were fewer qualified buyers in the marketplace. The decrease in demand for housing and building lots affected our level of loan charge offs and the risk ratings on some of our residential development loans. Consequently, the provision for loan losses has increased due to commercial real estate loan charge offs and risk rating downgrades due primarily to decreased demand for housing and building and a general

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decline in the economic conditions in our markets. In addition, our losses on other real estate owned also increased due to the factors discussed above.

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The earnings of financial institutions, such as the Bank, are significantly affected by prevailing economic and competitive conditions, particularly changes in interest rates, government monetary and fiscal policies, and regulations of various regulatory authorities. Lending activities are influenced by the demand for and supply of business credit, single family and commercial properties, competition among lenders, the level of interest rates and the availability of funds. Deposit flows and costs of deposits are influenced by prevailing market rates of interest on competing investments, account maturities and the levels of personal income and savings. The interest rates charged by the FHLB and Federal Reserve Bank (FRB) on advances to the Bank also have a significant impact on the Bank s overall cost of funds.

## Critical Accounting Policies

Critical accounting policies are those policies that the Company s management believes are the most important to understanding the Company s financial condition and operating results. The Company has identified the following policies as being critical because they require difficult, subjective, and/or complex judgments that are inherently uncertain. Therefore, actual financial results could differ significantly depending upon the estimates used.

## Allowance for Loan Losses and Related Provision

The allowance for loan losses is based on periodic analysis of the loan portfolio. In this analysis, management considers factors including, but not limited to, specific occurrences of loan impairment, changes in the size of the portfolios, national and regional economic conditions such as unemployment data, loan portfolio composition, loan delinquencies, local construction permits, development plans, local economic growth rates, value of underlying collateral, historical experience and observations made by the Company s ongoing internal audit and regulatory exam processes. Loans are charged off to the extent they are deemed to be uncollectible. The Company has established separate components of its overall methodology to determine the adequacy of the loan loss allowance for its homogeneous single-family and consumer loan portfolios and its non-homogeneous loan portfolios. The determination of the allowance for the non-homogeneous commercial, commercial real estate, and multi-family loan portfolios involves assigning standardized risk ratings and loss factors that are periodically reviewed. The loss factors are estimated using a combination of the Company s own loss experience and external industry data and are generally assigned to all loans that are on performing status. The Company also performs an individual analysis of impairment on each non-performing loan that is based on the expected cash flows or the value of the assets collateralizing the loans. The determination of the allowance on the homogeneous single-family and consumer loan portfolios is calculated on a pooled basis with individual determination of the allowance of all non-performing loans.
The adequacy of the allowance for loan losses is dependent upon management sestimates of variables affecting valuation, appraisals of collateral, evaluations of performance and status of the loans, and the amounts and timing of future cash flows expected to be received on impaired loans. Such estimates, appraisals, evaluations and cash flows may be subject to frequent adjustments due to changing economic prospects of borrowers or properties. The estimates are reviewed periodically and adjustments, if any, are recorded in the provision for loan losses in the periods in which the adjustments become known. The allowance is allocated to individual loan categories based upon the relative risk characteristics of the loan portfolios and the actual loss experience. The Company increases its allowance for loan losses by charging the provision for loan losses against income. The methodology for establishing the allowance for loan losses takes into consideration probable losses that have been identified in connection with specific loans as well as probable losses in the loan portfolio for which specific reserves are not required. Although management believes that based on current conditions the allowance for loan losses is maintained at an adequate amount to provide for probable loan losses inherent in the portfolio as of the balance sheet dates, future conditions may differ substantially from those anticipated in determining the allowance for loan losses and adjustments may be required in the future. Income Taxes
Deferred tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on

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deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. These calculations are based on many complex factors including estimates of the timing of reversals of temporary differences, the interpretation of federal and state income tax laws, and a determination of the differences between the tax and the financial reporting basis of assets and liabilities. Actual results could differ significantly from the estimates and interpretations used in determining the current and deferred income tax liabilities. The Company maintains significant net deferred tax assets for deductible temporary differences, the largest of which relates to the allowance for loan losses. For income tax return purposes, only net charge-offs are deductible, not the provision for loan losses. Under generally accepted accounting principles, a valuation allowance is required to be recognized if it is more likely than not that the deferred tax asset will not be realized. The determination of the realizability of the deferred tax assets is highly subjective and dependent upon judgment concerning management $s$ evaluation of both positive and negative evidence, the forecasts of future income, applicable tax planning strategies, and assessments of the current and future economic and business conditions. The Company considers both positive and negative evidence regarding the ultimate realizabilty of deferred tax assets. Positive evidence includes the existence of taxes paid in available carry-back years, the ability to implement tax planning strategies to accelerate taxable income recognition, and the probability that taxable income will be generated in future periods. Negative evidence includes the Company s cumulative loss in the prior three year period and the general business and economic trends. At June 30, 2009, the Company did not record a valuation allowance relating to our deferred tax assets. This determination was based largely, on the Company s ability to implement tax planning strategies to accelerate taxable income, its ability to generate future taxable income, and the utilization of taxes paid in available carry-back years. The Company believes, based on its internal earnings projections, that it will generate sufficient future taxable income that will result in the realization of the Company s deferred tax assets. This positive evidence was sufficient to overcome the negative evidence of a cumulative loss in the most recent three year period that was caused primarily by the significant loan loss provisions that have been realized in the past 12 months, including one specific $\$ 12.0$ million provision and related charge-off in 2008 due to apparent fraudulent activities related to the collateral of one loan, and a $\$ 3.8$ million non-cash goodwill impairment charge recorded in 2008. It is possible that future conditions may differ substantially from those anticipated in determining the need for a valuation allowance on deferred tax assets and adjustments may be required in the future.
FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 (FIN 48) requires the use of estimates and management s best judgment to determine the amounts and probabilities of all of the possible outcomes that could be realized upon the ultimate settlement of a tax position using the facts, circumstances, and information available. The application of FIN 48 requires significant judgment in arriving at the amount of tax benefits to be recognized in the financial statements for a given tax position. It is possible that the tax benefits realized upon the ultimate resolution of a tax position may result in tax benefits that are significantly different from those estimated.

## Net Loss

Net loss for the second quarter of 2009 was $\$ 9.2$ million, an increased loss of $\$ 7.2$ million, or $354.5 \%$, from a net loss of $\$ 2.0$ million for the second quarter of 2008. Net loss available to common shareholders was $\$ 9.6$ million for the second quarter of 2009 , an increased loss of $\$ 7.6$ million, or $376.2 \%$, from the net loss available to common shareholders of $\$ 2.0$ million for the second quarter of 2008 . Diluted loss per common share for the second quarter of 2009 was $\$ 2.62$, an increased loss of $\$ 2.06$, or $367.9 \%$, from diluted loss per share of $\$ 0.56$ for the second quarter of 2008. The increase in the net loss for the quarter was primarily due to the $\$ 12.2$ million increase in the provision for loan losses on commercial and commercial real estate loans. Net loss was also adversely affected by a $\$ 3.1$ million increase in losses on other real estate owned when compared to the same period of 2008.
Net loss was $\$ 11.8$ million for the six month period ended June 30, 2009, an increased loss of $\$ 11.3$ million from the $\$ 537,000$ loss for the six month period ended June 30, 2008. The net loss available to common shareholders was $\$ 12.7$ million for the six month period ended June 30, 2009, an increased loss of $\$ 12.2$ million, from the net loss available to common shareholders of $\$ 537,000$ for the same period of 2008. Diluted loss per share for the six month period in 2009 was $\$ 3.45$, an increased loss of $\$ 3.30$, from the diluted loss per share of $\$ 0.15$ for the same

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period in 2008. The increase in the net loss for the six month period was primarily due to the $\$ 17.2$ million increase in the provision for loan losses on commercial and commercial real estate loans. Net loss was also adversely affected by a $\$ 4.2$ million increase in losses on other real estate owned when compared to the same period of 2008.

## Net Interest Income

Net interest income was $\$ 8.5$ million for the second quarter of 2009, an increase of $\$ 0.3$ million, or $3.8 \%$, compared to $\$ 8.2$ million for the second quarter of 2008. Interest income was $\$ 14.8$ million for the second quarter of 2009, a decrease of $\$ 1.5$ million, or $9.0 \%$, from $\$ 16.3$ million for the same period in 2008. Interest income decreased primarily because of a decrease in the average yields earned on loans and investments. Interest yields decreased primarily because of the 175 basis point decrease in the prime interest rate between the periods. Decreases in the prime rate, which is the rate that banks charge their prime business customers, generally decrease the rates on adjustable rate consumer and commercial loans in the portfolio and on new loans originated. The average yield earned on interest-earning assets was $5.73 \%$ for the second quarter of 2009 , a decrease of 53 basis points from the $6.26 \%$ average yield for the second quarter of 2008.
Interest expense was $\$ 6.3$ million for the second quarter of 2009 , a decrease of $\$ 1.8$ million, or $22.0 \%$, compared to $\$ 8.1$ million for the second quarter of 2008. Interest expense decreased primarily because of the lower interest rates paid on money market accounts and certificates of deposits. The decreased rates were the result of the 175 basis point decrease in the federal funds rate that occurred between the periods. Decreases in the federal funds rate, which is the rate that banks charge other banks for short term loans, generally have a lagging effect and decrease the rates banks pay for deposits. The lagging effect of deposit rate changes is because many of the Bank s deposits are in the form of certificates of deposit, which do not re-price immediately when the federal funds rate changes. The average interest rate paid on interest-bearing liabilities was $2.59 \%$ for the second quarter of 2009, a decrease of 74 basis points from the $3.33 \%$ average interest rate paid in the second quarter of 2008.
Net interest margin (net interest income divided by average interest earning assets) for the second quarter of 2009 was $3.29 \%$, an increase of 14 basis points, compared to $3.15 \%$ for the second quarter of 2008.
Net interest income was $\$ 17.3$ million for the first six months of 2009 , an increase of $\$ 410,000$, or $2.43 \%$, from $\$ 16.9$ million for the same period in 2008. Interest income was $\$ 30.1$ million for the six month period ended June 30, 2009 , a decrease of $\$ 3.9$ million, or $11.5 \%$, from $\$ 34.0$ million for the same six month period in 2008. Interest income decreased primarily because of the 175 basis point decrease in the prime interest rate between the periods. Decreases in the prime rate generally decrease the rates on adjustable rate consumer and commercial loans in the portfolio and on new loans originated. The average yield earned on interest-earning assets was $5.74 \%$ for the first six months of 2009, a decrease of 75 basis points from the $6.49 \%$ average yield for the first six months of 2008.
Interest expense was $\$ 12.9$ million for the first six months of 2009, a decrease of $\$ 4.3$ million, or $25.1 \%$, compared to $\$ 17.2$ million for the first six months of 2008. Interest expense decreased primarily because of the lower interest rates paid on money market accounts and certificates of deposits. The decreased rates were the result of the 175 basis point decrease in the federal funds rate that occurred between the periods. Decreases in the federal funds rate generally have a lagging effect and decrease the rates banks pay for deposits. The average interest rate paid on interest-bearing liabilities was $2.61 \%$ for the first six months of 2009, a decrease of 91 basis points from the $3.52 \%$ average interest rate paid in the first six months of 2008.
Net interest margin (net interest income divided by average interest earning assets) for the first six months of 2009 was $3.29 \%$, an increase of 8 basis points, compared to $3.21 \%$ for the first six months of 2008.

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A summary of the Company s net interest margin for the six month period ended June 30, 2009 and June 30, 2008 is as follows:

| (Dollars in thousands) | For the six month period ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2009 |  |  |  | June 30, 2008 |  |  |  |
|  |  | Average utstanding Balance | Interest Earned/ Paid | Yield/ Rate |  | Average <br> utstanding <br> Balance | Interest <br> Earned/ <br> Paid | Yield/ Rate |
| Interest-earning assets: |  |  |  |  |  |  |  |  |
| Securities available for sale | \$ | 157,863 | 3,311 | 4.23\% | \$ | 153,123 | 3,853 | 5.06\% |
| Loans held for sale |  | 3,898 | 99 | 5.12 |  | 2,484 | 73 | 5.88 |
| Mortgage loans, net |  | 155,433 | 4,496 | 5.83 |  | 161,743 | 5,019 | 6.22 |
| Commercial loans, net |  | 638,748 | 19,745 | 6.23 |  | 632,565 | 21,875 | 6.95 |
| Consumer loans, net |  | 84,236 | 2,495 | 5.97 |  | 83,324 | 2,973 | 7.17 |
| Cash equivalents |  | 10,727 | 1 | 0.02 |  | 15,172 | 118 | 1.57 |
| Federal Home Loan Bank stock |  | 7,286 | (5) | (0.14) |  | 6,462 | 133 | 4.14 |
| Total interest-earning assets |  | 1,058,191 | 30,142 | 5.74 |  | 1,054,873 | 34,044 | 6.49 |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |
| NOW accounts |  | 113,439 | 78 | 0.14 |  | 124,305 | 988 | 1.59 |
| Savings accounts |  | 30,001 | 19 | 0.13 |  | 41,287 | 239 | 1.16 |
| Money market accounts |  | 98,834 | 712 | 1.45 |  | 142,134 | 1,800 | 2.54 |
| Certificates |  | 259,645 | 4,124 | 3.20 |  | 245,068 | 5,177 | 4.25 |
| Brokered deposits |  | 248,010 | 4,771 | 3.88 |  | 269,270 | 6,505 | 4.86 |
| Advances and other borrowings |  | 176,221 | 3,169 | 3.63 |  | 106,364 | 2,476 | 4.68 |
| Total interest-bearing |  |  |  |  |  |  |  |  |
| liabilities |  | 926,150 |  |  |  | 928,428 |  |  |
| Non-interest checking |  | 66,733 |  |  |  | 53,603 |  |  |
| Other non-interest bearing deposits |  | 1,315 |  |  |  | 1,103 |  |  |
| Total interest bearing liabilities and non-interest bearing deposits | \$ | 994,198 | 12,873 | 2.61 | \$ | 983,134 | 17,185 | 3.52 |
| Net interest income |  |  | \$ 17,269 |  |  |  | \$ 16,859 |  |
| Net interest rate spread |  |  |  | 3.13\% |  |  |  | 2.98\% |
| Net interest margin |  |  |  | 3.29\% |  |  |  | 3.21\% |

## Provision for Loan Losses

The provision for loan losses was $\$ 13.3$ million for the second quarter of 2009, an increase of $\$ 12.2$ million, from $\$ 1.1$ million for the second quarter of 2008. The provision for loan losses increased primarily as the result of an increase in the loan loss allowance recorded for specific commercial real estate loans due to decreases in the estimated value of the underlying collateral supporting the loans. An additional provision for loan losses of $\$ 2.9$ million was recorded on two non-performing residential development loans and a $\$ 3.0$ million provision for loan losses was established on two alternative fuel plants based on updated appraised values. An analysis of the loan portfolio during the quarter resulted in a $\$ 2.7$ million increase in the loan loss provision for other risk rated loans. The loan loss provision for the second quarter of 2009 also includes a $\$ 3.7$ million increase related to a commercial loan that was charged off after it was determined that the collateral supporting the loan did not exist or was inadequate. The apparently fraudulent actions by the borrower resulted in the same equipment being used as collateral on a number of different loans to various lenders. The borrower currently has a limited capacity to pay back the loan and there is substantial doubt that there will be any recovery related to the loan, therefore, the entire balance of the loan was charged off during the quarter.
The provision for loan losses is recorded to bring the allowance for loan losses to a level deemed appropriate by management based on factors disclosed in the critical accounting policies previously discussed. The provision for loan losses was $\$ 19.9$ million for the first six months of 2009, an increase of $\$ 17.2$ million, or $638.8 \%$, from $\$ 2.7$ million for the same six month period in 2008. The increase was due primarily to decreases in the estimated value of the real estate collateral supporting the $\$ 42.4$ million in commercial real estate loans classified as non-performing at June 30, 2009.

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A rollforward of the Company s allowance for loan losses for the three and six month periods ended June 30, 2009 and June 30, 2008 is summarized as follows:

| (Dollars in thousands) | 2009 | 2008 |
| :---: | :---: | :---: |
| Balance at March 31, | \$ 17,494 | \$ 13,913 |
| Provision | 13,304 | 1,130 |
| Charge offs: |  |  |
| Commercial | $(5,168)$ | (0) |
| Commercial real estate | (320) | (75) |
| One-to-four family | (65) | (0) |
| Consumer | (412) | (48) |
| Recoveries | 570 | 4 |
| Balance at June 30, | \$ 25,403 | \$ 14,924 |
| (Dollars in thousands) | 2009 | 2008 |
| Balance at January 1, | \$ 21,257 | \$ 12,438 |
| Provision | 19,873 | 2,690 |
| Charge offs: |  |  |
| Commercial | $(5,352)$ | (24) |
| Commercial real estate | $(9,781)$ | (75) |
| One-to-four family | (65) | (60) |
| Consumer | $(1,106)$ | (69) |
| Recoveries | 577 | 24 |
| Balance at June 30, | \$ 25,403 | \$ 14,924 |

## Non-Interest Income

Non-interest income was $\$ 2.2$ million for the second quarter of 2009 , an increase of $\$ 440,000$, or $25.1 \%$, from $\$ 1.8$ million for the same period in 2008. Gains on sales of loans increased $\$ 714,000$ between the periods due to increased single family loan originations as a result of increased refinance activity. Fees and service charges decreased $\$ 78,000$ between the periods primarily because of decreased service charges and overdraft fees. Loan servicing fees increased $\$ 16,000$ between the periods primarily because of increased commercial loan servicing fees. Other non-interest income decreased $\$ 217,000$ primarily because of decreased income from the sale of uninsured investment products.
Non-interest income was $\$ 3.9$ million for the first six months of 2009 , an increase of $\$ 669,000$, or $20.4 \%$, from $\$ 3.3$ million for the same period in 2008. Gains on sales of loans increased $\$ 981,000$ between the periods primarily because of the increase in the gain recognized on the sale of single family loans due to increased originations as a result of increased refinancing activity. Fees and service charges increased $\$ 70,000$ between the periods primarily because of increased commercial overdraft fees. Other non-interest income decreased $\$ 413,000$ primarily because of decreased gains recognized on the sale of repossessed and foreclosed assets and reduced income from the sale of uninsured investment products.

## Non-Interest Expense

Non-interest expense was $\$ 10.5$ million for the second quarter of 2009 , an increase of $\$ 713,000$, or $7.3 \%$, from $\$ 9.8$ million for the same period of 2008 . Other non-interest expense increased $\$ 4.6$ million primarily because of an increase of $\$ 3.1$ million for losses recognized on real estate owned due to a decrease in the value of the underlying collateral. Other non-interest expense also increased $\$ 633,000$ due to increased Federal Deposit Insurance Corporation (FDIC) assessments, $\$ 461,000$ for interest on a pending state tax assessment as a result of

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an unfavorable tax court ruling in the second quarter, and $\$ 379,000$ due to increased expenses related to foreclosures and other real estate owned. Compensation and benefits increased $\$ 248,000$ primarily because of increased personnel between the periods in the mortgage, computer operations and commercial loan recovery areas. These increases were offset by a $\$ 3.8$ million decrease in a goodwill impairment charge between the periods. Occupancy expense decreased $\$ 152,000$ primarily because of a decrease in depreciation expense and a reduction in non-capitalized equipment purchases. Data processing costs decreased $\$ 115,000$ due to decreases in third party vendor charges for internet and other banking services as a result of the system conversion that occurred in the fourth quarter of 2008.
Non-interest expense was $\$ 18.9$ million for the first six months of 2009 , an increase of $\$ 2.8$ million, or $17.5 \%$, from $\$ 16.1$ million for the same period of 2008. Other non-interest expense increased $\$ 6.3$ million primarily because of an increase of $\$ 4.2$ million for losses recognized on other real estate owned due to a decrease in the value of the underlying collateral. Other non-interest expense also increased $\$ 855,000$ due to increased Federal Deposit Insurance Corporation (FDIC) assessments, $\$ 461,000$ for interest on a pending state tax assessment as a result of an unfavorable tax court ruling, $\$ 416,000$ due to increased foreclosure expenses and costs related to real estate owned as a result of foreclosure, and $\$ 223,000$ due to increased legal fees primarily related to the state tax assessment challenge. Compensation and benefits increased $\$ 737,000$ primarily because of increased costs associated with the employment agreement of a former executive officer and increased personnel in the mortgage, computer operations and commercial loan recovery areas. These increases were offset by a $\$ 3.8$ million decrease in a goodwill impairment charge. Occupancy expense decreased $\$ 192,000$ primarily because of a decrease in depreciation expense and a reduction in non-capitalized equipment purchases. Data processing costs decreased $\$ 264,000$ due to decreases in third party vendor charges for internet and other banking services as a result of the system conversion that occurred in the fourth quarter of 2008.

## Income Tax Expense

The effect of income taxes changed $\$ 5.0$ million for the second quarter of 2009, from an expense of $\$ 1.1$ million in the second quarter of 2008 to a benefit of $\$ 3.9$ million in the second quarter of 2009 , due to a decrease in taxable income and an effective tax rate that decreased from $36.6 \%$ for the second quarter of 2008, excluding the goodwill impairment charge, to $29.9 \%$ for the second quarter of 2009. Income tax expense was recognized in the second quarter of 2008 on a pre-tax loss because the goodwill impairment charge recorded in the second quarter of 2008 was not tax deductible and therefore no tax benefit was realized related to the impairment charge. In the second quarter of 2009, additional income tax expense of $\$ 1.0$ million was recorded, which was a reduction of the overall tax benefit, as a result of an unfavorable tax court ruling related to the tax treatment of the inter-company dividends paid to the Bank by a former subsidiary in 2002, 2003 and 2004. Excluding this adjustment, the effective tax rate would have been $37.5 \%$ for the second quarter of 2009.
The effect of income taxes changed $\$ 7.6$ million for the first six months of 2009, from an expense of $\$ 1.9$ million for the six month period ended June 30, 2008 to a benefit of $\$ 5.7$ million for the six month period ended June 30, 2009, due to a decrease in taxable income and an effective tax rate that decreased from $37.1 \%$ for the first six months of 2008, excluding the goodwill impairment charge, to $32.5 \%$ for the first six months of 2009. The goodwill impairment charge recorded in the first six months of 2008 was not tax deductible and therefore no tax benefit was realized related to the impairment charge. In the first six months of 2009, the Company recorded additional income tax expense of $\$ 1.0$ million, which was a reduction of the overall tax benefit, as a result of an unfavorable tax court ruling related to the tax treatment of the inter-company dividends paid to the Bank by a former subsidiary in 2002, 2003 and 2004. Excluding this adjustment, the effective tax rate would have been $38.2 \%$ for the first six months of 2009.
The Company has not recorded a valuation allowance against the deferred tax assets because the Company believes it is more likely than not that the deferred tax assets will be realized based on a recovery of prior taxes paid, future taxable income and tax planning strategies.

## Non-Performing Assets

The following table summarizes the amounts and categories of non-performing assets in the Bank sportfolio and loan delinquency information as of the end of the three most recently completed quarters.

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| (Dollars in thousands) | $\begin{gathered} \text { June } 30, \\ 2009 \end{gathered}$ |  | $\begin{aligned} & \operatorname{arch} 31, \\ & 2009 \end{aligned}$ |  | ember <br> 31, <br> 008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Accruing Loans: |  |  |  |  |  |
| One-to-four family real estate | \$ 700 | \$ | 3,812 | \$ | 7,251 |
| Commercial real estate | 42,393 |  | 29,829 |  | 46,953 |
| Consumer | 5,942 |  | 5,052 |  | 5,297 |
| Commercial business | 13,632 |  | 11,410 |  | 4,671 |
| Total | 62,667 |  | 50,103 |  | 64,172 |
| Other assets | 25 |  | 25 |  | 25 |
| Foreclosed and Repossessed Assets: |  |  |  |  |  |
| One-to-four family real estate | 536 |  | 344 |  | 258 |
| Commercial real estate | 16,235 |  | 19,409 |  | 10,300 |
| Total non-performing assets | \$ 79,463 | \$ | 69,881 | \$ | 74,756 |
| Total as a percentage of total assets | 7.55\% |  | 6.28\% |  | 6.53\% |
| Total non-performing loans | \$ 62,667 | \$ | 50,103 | \$ | 64,172 |
| Total as a percentage of total loans receivable, net | 7.49\% |  | 5.71\% |  | 7.12\% |
| Allowance for loan loss to non-performing loans | 40.54\% |  | 34.92\% |  | $33.12 \%$ |
| Delinquency Data: Delinquencies ${ }^{(1)}$ |  |  |  |  |  |
| 30+ days | \$ 10,080 | \$ | 7,893 | \$ | 11,488 |
| 90+ days | 0 |  | 515 |  | 0 |
| Delinquencies as a percentage of loan and lease portfolio ${ }^{(1)}$ |  |  |  |  |  |
| 30+ days | 1.18\% |  | 0.89\% |  | 1.26\% |
| 90+ days | 0.00\% |  | 0.06\% |  | 0.00\% |
| (1) Excludes non-accrual loans. |  |  |  |  |  |
| Total non-performing assets were $\$ 79.5$ million at June 30,2009 , an increase of $\$ 9.6$ million, from $\$ 69.9$ million at March 31, 2009. Non-performing loans increased $\$ 12.6$ million and foreclosed and repossessed assets decreased $\$ 3.0$ million during the period. The non-performing loan and foreclosed and repossessed asset activity for the quarter was as follows: |  |  |  |  |  |

(Dollars in thousands)
Non-performing loans
March 31, 2009 ..... \$ 50,103
Classified as non-performing ..... 20,175
Charge offs ..... $(5,965)$
Principal payments received ..... $(1,242)$
Classified as accruing ..... (156)
Transferred to real estate owned(248)
June 30, 2009 ..... \$ 62,667
Foreclosed and repossessed assets
March 31, 2009 ..... \$ 19,778
Transferred from non-performing loans ..... 248
Real estate sold ..... (113)
Writedowns$(3,117)$
June 30, 2009 ..... \$ 16,796
The increase in non-performing loans during the quarter relates primarily to three residential development loans totaling $\$ 12.4$ million and one commercial lending relationship of $\$ 7.0$ million secured by a single family residence that were classified due to lack of performance. The largest non-performing loan was for $\$ 8.2$ million and is secured by a residential development located in the Bank s primary market. The estimated values of the underlying collateral supporting the residential development loans were determined based on third party appraisals and specific reserves have been established, where required.
Total non-performing assets were $\$ 79.5$ million at June 30,2009 , an increase of $\$ 4.7$ million, from $\$ 74.8$ million at December 31, 2008. Non-performing loans decreased $\$ 1.5$ million and foreclosed and repossessed assets increased $\$ 6.2$ million during the period. The non-performing loan and foreclosed and repossessed asset activity for the first six months of 2009 was as follows:

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(Dollars in thousands)

Non-performing loans
December 31, 2008
\$ 64,172
Classified as non-performing 28,284
Charge offs
Principal payments received
Classified as accruing
Transferred to real estate owned

June 30, 2009

## Foreclosed and repossessed assets

December 31, 2008
\$ 10,584
Transferred from non-performing loans
Real estate sold
Writedowns

June 30, 2009
\$ 16,796

The following table summarizes the number and types of commercial real estate loans (the largest category of non-performing loans) that were non-performing as of the end of the three most recently completed quarters.
\(\left.$$
\begin{array}{lccccc} & \begin{array}{c}\text { Principal } \\
\text { Amount of } \\
\text { Loan }\end{array} & & \begin{array}{c}\text { Principal } \\
\text { Amount of } \\
\text { Loan }\end{array} & \begin{array}{c}\text { Principal } \\
\text { Amount of }\end{array}
$$ <br>

Loan\end{array}\right]\)| at |
| :---: |

## Dividends

The declaration of dividends on common stock is subject to, among other things, the Company s financial condition and results of operations, the Bank s compliance with its regulatory capital requirements including risk based capital requirements, limitations imposed through the Company s participation in the U.S. Treasury s Capital Purchase Program, tax considerations, industry standards, economic conditions, regulatory restrictions, general business practices and other factors. The Bank s capital position at June 30, 2009 remained above the levels required for the

Bank to be considered a well-capitalized financial institution by regulatory standards. The payment of dividends is dependent upon the Company having adequate cash or other assets that can be converted to cash to pay dividends to its stockholders. The Company suspended the payment of quarterly cash dividends to common stockholders in the fourth quarter of 2008 due to the net operating loss experienced and the challenging economic environment. It is not anticipated that dividends on common stock will be paid over the next 12 months because of our desire to preserve capital due to the uncertain economic environment that is affecting the entire financial sector. The Company also does not anticipate the repurchase of common stock over the next 12 months because of the stock repurchase restriction imposed by its participation in the U.S. Treasury s Capital Purchase Program. The Company anticipates making quarterly preferred dividend payments of $\$ 325,000$ on the preferred stock issued to the Treasury for the first five years the preferred stock is outstanding and $\$ 585,000$ each quarter after that if the shares are not redeemed.

## Liquidity and Capital Resources

For the six months ended June 30, 2009, the net cash provided by operating activities was $\$ 9.6$ million. The Company collected $\$ 30.0$ million from the maturities of securities, $\$ 266,000$ from sales of real estate, $\$ 11.5$ million from principal repayments on securities, and $\$ 2.1$ million from the sales of securities. The Company

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purchased securities of $\$ 5.0$ million and purchased premises and equipment of $\$ 849,000$. Net loans receivable decreased $\$ 33.8$ million due primarily to decreased commercial loan production. The Company had a net decrease in deposit balances of $\$ 70.9$ million (primarily in brokered deposits), received $\$ 945.5$ million in borrowing proceeds and $\$ 377,000$ in customer escrows. The Company repaid $\$ 955.5$ million of borrowings and paid $\$ 513,000$ in dividends on outstanding preferred stock.
The Company has certificates of deposits with outstanding balances of $\$ 314.5$ million that come due over the next 12 months, of which $\$ 162.5$ million were obtained from brokers. Based upon past experience, management anticipates that the majority of the deposits will renew for another term. The Company believes that deposits that do not renew will be replaced with deposits from other customers or brokers. FHLB advances or proceeds from the sale of securities could also be used to replace unanticipated outflows of deposits.
The Company has deposits of $\$ 72.7$ million in checking and money market accounts with customers that have individual balances greater than $\$ 5.0$ million. These funds may be withdrawn at any time and management anticipates that $\$ 36.0$ million of these deposits will be withdrawn from the Bank over the next twelve months as they are scheduled for disbursement. These withdrawals will be replaced primarily with brokered deposits or Federal Reserve advances. Management anticipates that the majority of the remaining large checking and money market deposits will remain on deposit with the Bank. If these deposits were to be withdrawn, they would be replaced with deposits from other customers or brokers. Advances from the FHLB or the Federal Reserve, or proceeds from the sale of securities could also be used to replace unanticipated outflows of large checking and money market deposits.
The Company has $\$ 87.5$ million of FHLB advances which mature beyond June 30, 2010 but have call features that can be exercised by the FHLB during the next 12 months. If the call features are exercised, the Company has the option of requesting any advance otherwise available to it pursuant to the Credit Policy of the FHLB.
At June 30, 2009, the Bank has the ability to draw additional borrowings from the FHLB of $\$ 77.0$ million based upon the mortgage loans pledged, subject to a requirement to purchase additional FHLB stock. The Bank also has the ability to draw additional borrowings of $\$ 211.0$ million from the Federal Reserve Bank, based upon the loans pledged with them.

## Market Risk

Market risk is the risk of loss from adverse changes in market prices and rates. The Company s market risk arises primarily from interest rate risk inherent in its investing, lending and deposit taking activities. Management actively monitors and manages its interest rate risk exposure.
The Company s profitability is affected by fluctuations in interest rates. A sudden and substantial change in interest rates may adversely impact the Company s earnings to the extent that the interest rates borne by assets and liabilities do not change at the same speed, to the same extent, or on the same basis. The Company monitors the projected changes in net interest income that occur if interest rates were to suddenly change up or down. The Rate Shock Table located in the Asset/Liability Management section of this report, which follows, discloses the Company s projected changes in net interest income based upon immediate interest rate changes called rate shocks.
The Company utilizes a model that uses the discounted cash flows from its interest-earning assets and its interestbearing liabilities to calculate the current market value of those assets and liabilities. The model also calculates the changes in market value of the interest-earning assets and interest-bearing liabilities due to different interest rate changes. The Company believes that over the next twelve months interest rates could fluctuate in a range of 100 basis points down or 200 basis points up from where the rates were at June 30, 2009. The following table discloses the projected changes in market value to the Company s interest-earning assets and interest-bearing liabilities based upon incremental 100 basis point changes in interest rates from interest rates in effect on June 30, 2009.

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Other than trading portfolio
(Dollars in thousands)
Basis point change in interest rates -100
Total market risk sensitive assets
Total market risk sensitive liabilities
Off-balance sheet financial instruments
Net market risk

| -100 |
| ---: |
| $\$ 1,040,070$ |
| 944,960 |
| 113 |
| $\$ \quad 94,997$ |
|  |
| $(2.25) \%$ |


| Market Value |  |  |
| :---: | ---: | ---: |
| 0 | +100 | +200 |
| $1,028,222$ | $1,014,116$ | $1,000,010$ |
| 931,038 | 917,630 | 904,106 |
| 0 | 601 | 1,132 |
|  |  |  |
| 97,184 | 95,885 | 94,772 |
| $0.00 \%$ | $(1.34) \%$ | $(2.48) \%$ |

The preceding table was prepared utilizing the following assumptions (the Model Assumptions) regarding prepayment and decay ratios that were determined by management based upon their review of historical prepayment speeds and future prepayment projections. Fixed rate loans were assumed to prepay at annual rates from $7 \%$ to $77 \%$, depending on the note rate and the period to maturity. Adjustable rate mortgages (ARMs) were assumed to prepay at annual rates of between $11 \%$ and $33 \%$, depending on the note rate and the period to maturity. Growing Equity Mortgage loans were assumed to prepay at annual rates of between $6 \%$ and $50 \%$ depending on the note rate and the period to maturity. Mortgage-backed securities and Collateralized Mortgage Obligations (CMOs) were projected to have prepayments based upon the underlying collateral securing the instrument and the related cash flow priority of the CMO tranche owned. Certificate accounts were assumed not to be withdrawn until maturity. Passbook accounts were assumed to decay at an annual rate of $25 \%$ and money market accounts were assumed to decay at an annual rate of $28 \%$. Non-interest checking accounts were assumed to decay at an annual rate of $22 \%$ and NOW accounts were assumed to decay at an annual rate of $23 \%$. Commercial NOW accounts and MMDA accounts were assumed to decay at annual rates of $23 \%$ and $25 \%$, respectively. FHLB advances were projected to be called at the first call date where the projected interest rate on similar remaining term advances exceeded the interest rate on the callable advance. Certain shortcomings are inherent in the method of analysis presented in the foregoing table. The interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets and liabilities may lag behind changes in market interest rates. The model assumes that the difference between the current interest rate being earned or paid compared to a treasury instrument or other interest index with a similar term to maturity (the Interest Spread) will remain constant over the interest changes disclosed in the table. Changes in Interest Spread could impact projected market value changes. Certain assets, such as ARMs, have features which restrict changes in interest rates on a short-term basis and over the life of the assets. The market value of the interest-bearing assets which are approaching their lifetime interest rate caps could be different from the values disclosed in the table. In the event of a change in interest rates, prepayment and early withdrawal levels may deviate significantly from those assumed in calculating the foregoing table. The ability of many borrowers to service their debt may decrease in the event of a substantial sustained interest rate increase.

## Asset/Liability Management

The Company s management reviews the impact that changing interest rates will have on its net interest income projected for the twelve months following June 30, 2009 to determine if its current level of interest rate risk is acceptable. The following table projects the estimated annual impact on net interest income of immediate interest rate changes called rate shocks.

## (Dollars in thousands)

|  | Projected |  |
| :---: | :---: | :---: |
| Rate Shock in | Change in Net | Percentage |
| Basis Points | Interest Income | Change |
| +200 | 1,641 | $4.97 \%$ |

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| +100 | 633 | $1.92 \%$ |
| :---: | :---: | :---: |
| 0 | 0 | $0.00 \%$ |
| -100 | $(1,623)$ | $(4.92) \%$ |

The preceding table was prepared utilizing the Model Assumptions. Certain shortcomings are inherent in the method of analysis presented in the foregoing table. In the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate significantly from those assumed in calculating the foregoing table. The ability of many borrowers to service their debt may decrease in the event of a substantial increase in interest rates and could impact net interest income. The increase in net interest income in a rising rate environment is

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primarily because more loans than deposits are scheduled to reprice in the next twelve months.
In an attempt to manage its exposure to changes in interest rates, management closely monitors interest rate risk. The Bank has an Asset/Liability Committee which meets frequently to discuss changes in the interest rate risk position and projected profitability. This Committee makes adjustments to the asset-liability position of the Bank, which are reviewed by the Board of Directors of the Bank. This Committee also reviews the Bank sportfolio, formulates investment strategies and oversees the timing and implementation of transactions to assure attainment of the Board s objectives in the most effective manner. In addition, each quarter the Board reviews the Bank sasset/liability position, including simulations of the effect on the Bank s capital of various interest rate scenarios.
In managing its asset/liability mix, the Bank, at times, depending on the relationship between long- and short-term interest rates, market conditions and consumer preference, may place more emphasis on managing net interest margin than on better matching the interest rate sensitivity of its assets and liabilities in an effort to enhance net interest income. Management believes that the increased net interest income resulting from a mismatch in the maturity of its asset and liability portfolios can, in certain situations, provide high enough returns to justify the increased exposure to sudden and unexpected changes in interest rates.
To the extent consistent with its interest rate spread objectives, the Bank attempts to manage its interest rate risk and has taken a number of steps to restructure its balance sheet in order to better match the maturities of its assets and liabilities. The Bank has primarily focused its fixed rate one-to-four family residential lending program on loans that are saleable to third parties and generally places only those fixed rate loans that meet certain risk characteristics into its loan portfolio. The Bank does place into portfolio adjustable rate single-family loans that reprice over a one, three or five-year period. The Bank s commercial loan production has primarily been in adjustable rate loans while the fixed rate commercial loans placed in portfolio have been shorter-term loans, usually with maturities of five years or less, in order to manage the Company s interest rate risk exposure.

## Off-Balance Sheet Arrangements

The Company has no off-balance sheet arrangements other than commitments to originate and sell loans in the ordinary course of business.

## Item 4: Controls and Procedures

Evaluation of disclosure controls and procedures. As of the end of the period covered by this report, the Company conducted an evaluation, under the supervision and with the participation of the principal executive officer and principal financial officer, of the Company s disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (Exchange Act). Based on this evaluation, the principal executive officer and principal financial officer concluded that the Company s disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.
Changes in internal controls. There was no change in the Company s internal control over financial reporting during the Company s most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

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## HMN FINANCIAL, INC. PART II OTHER INFORMATION

## Item 1. Legal Proceedings.

From time to time, the Company is party to legal proceedings arising out of its lending and deposit operations. HMN is and expects to become engaged in a number of foreclosure proceedings and other collection actions as part of its collection activities. Litigation is often unpredictable and the actual results of litigation cannot be determined with any certainty.
In February 2007, the Minnesota Department of Revenue assessed a deficiency of $\$ 2.2$ million against the Company s 2002 through 2004 Minnesota state tax payments. The deficiency relates to the tax treatment of the inter-company dividends paid to the Bank by a former subsidiary of the Company. In the second quarter of 2009, the Minnesota state tax court upheld the deficiency assessment. As a result of the Minnesota state tax court decision, the Company recorded a $\$ 1.0$ million increase in net income taxes after considering federal income tax deductions and previously recorded contingency accruals. The Company also recorded $\$ 461,000$ of related interest expense in other operating expenses during the quarter. The Company is appealing the Minnesota state tax court decision to the Minnesota Supreme Court but has fully provided for the amounts due based on the tax court ruling.

## Item 1A. Risk Factors

The United States, including HMN s markets, has experienced weakening economic conditions and declines in housing prices and real estate values in general. HMN s loan portfolio contains significant amounts of loans secured by residential and commercial real estate. HMN has experienced an elevated level of non-performing assets, net charge-offs and provisions for credit losses as a result of continuing deterioration of the housing markets, increasing financial stress on consumers and weakening economic conditions. In the event of worsening economic conditions and continued decline in real estate values, HMN would expect continued deterioration of credit quality represented by increased balances of non-performing assets, increased net charge-offs and increased provisions for credit losses. Increased net charge-offs and provisions for credit losses could reduce the Bank s Tier I or core capital and risk-based capital, as determined under applicable banking regulations. If the Bank s core capital and risk-based capital were reduced, the Bank s ability to increase its assets may be reduced, or the Bank may act to decrease its assets, including by selling loans. Limitations on the Bank s ability to increase assets, or reductions in the Banks assets, may limit or reduce future interest income and have an adverse impact on operating results.
See Part I, Item 1 A. of the Company s Annual Report on Form 10-K for the year ended December 31,2008 for additional risk factors.
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.
(a) and (b) Not applicable
(c) Information Regarding Share Repurchases

(1) On July 22,

2008 the Board
of Directors
authorized the
repurchase of up to 300,000 shares of the
Company s common stock.
This program
expires on
January 26,
2010.

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## Item 3. Defaults Upon Senior Securities.

Not applicable.

## Item 4. Submission of Matters to a Vote of Security Holders.

The Annual Meeting of Stockholders of the Company was held on April 28, 2009 at 10:00 a.m.
The following is a record of the votes cast in the election of directors of the Company:
Terms expiring in 2012:

|  | For | Withhold |
| :--- | :---: | :---: |
| Mahlon C. Schneider | $3,158,622$ | 210,981 |
| Hugh C. Smith | $3,174,145$ | 195,458 |

Accordingly the individuals named above were duly elected directors of the Company for terms to expire as stated above.
The following is a record of the votes cast in respect of the proposal to ratify the appointment of KPMG LLP as the Company s independent registered public accounting firm for the fiscal year ending December 31, 2009.

|  | NUMBER |
| :--- | ---: |
| FOR | OF VOTES |
| AGAINST | $3,225,025$ |
| ABSTAIN | 92,933 |
| BROKER NON-VOTE | 51,645 |
| AT | 0 |

Accordingly, the proposal described above was declared to be duly adopted by the stockholders of the Company. The following is a record of the votes cast in respect of the proposed HMN Financial, Inc. 2009 Equity Incentive Plan.

|  | NUMBER |
| :--- | ---: |
| FOR | OF VOTES |
| AGAINST | $2,019,743$ |
| ABSTAIN | 586,487 |
| BROKER NON-VOTE | 43,049 |
| AB20,324 |  |

Accordingly, the proposal described above was declared to be duly adopted by the stockholders of the Company. The following is a record of the advisory (non-binding) vote of the compensation of executives.

|  | NUMBER |
| :--- | ---: |
| FOR | OF VOTES |
| AGAINST | $2,303,104$ |
| ABSTAIN | 982,938 |
| BROKER NON-VOTE | 83,560 |
|  | 0 |

Accordingly, the proposal described above was declared to be duly adopted by the stockholders of the Company.

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## Item 5. Other Information.

## None.

Item 6. Exhibits.
Incorporated by reference to the index to exhibits included with this report immediately following the signature page.

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## SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HMN FINANCIAL, INC.
Registrant

Date: August 3, 2009

Date: August 3, 2009
$\begin{aligned} \text { By: } & / \mathrm{s} / \text { Bradley Krehbiel } \\ & \text { Bradley Krehbiel, } \\ & \text { Principal Executive Officer } \\ & \text { (Duly Authorized Representative) }\end{aligned}$
By: /s/ Jon Eberle
Jon Eberle,
Chief Financial Officer
(Principal Financial Officer)

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HMN FINANCIAL, INC.
INDEX TO EXHIBITS
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*3 Incorporated by reference to the same numbered exhibit to the Company s Registration Statement on Form S-1 dated April 1, 1994 (File No. 33-77212).

