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WASHINGTON MUTUAL INC  
Form 8-K  
July 18, 2001

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

Current Report Pursuant  
to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report: July 17, 2001

Washington Mutual, Inc.  
(Exact name of registrant as specified in its charter)

Washington (State or other jurisdiction of incorporation)	1-14667 (Commission File Number)	91-1653725 (I.R.S. Employer Identification No.)
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1201 Third Avenue, Seattle, Washington (Address of principal executive offices)	98101 (Zip Code)
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(206) 461-2000  
(Registrant's telephone number, including area code)

ITEM 5. OTHER EVENTS.

On July 17, 2001, Washington Mutual, Inc. issued a press release reporting its results of operations during the three and six months ended June 30, 2001.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.

(c) Exhibits

99.1 Press release dated July 17, 2001 reporting results of operations during the three and six months ended June 30, 2001.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

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WASHINGTON MUTUAL, INC.

Date: July 18, 2001

By: /s/ Fay L. Chapman

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Fay L. Chapman  
Senior Executive Vice President  
and General Counsel

July 17, 2001  
FOR IMMEDIATE RELEASE  
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WASHINGTON MUTUAL ANNOUNCES RECORD QUARTERLY EARNINGS;  
STRONG OPERATING FUNDAMENTALS DRIVE QUARTER'S PERFORMANCE;  
BOARD OF DIRECTORS INCREASES CASH DIVIDEND

SEATTLE -- Washington Mutual, Inc. (NYSE: WM) today announced record quarterly earnings of \$798.2 million for the second quarter of 2001, up sharply from second-quarter 2000 earnings of \$490.8 million. On an earnings-per-share basis, second-quarter 2001 earnings were a record 91 cents per diluted share, up 49 percent from 61 cents per diluted share one year ago.

Earnings for the second quarter of 2001 included full-quarter results from the former mortgage operations of The PNC Financial Services Group, Inc. and from the former Bank United Corp., which were acquired this year by Washington Mutual on Jan. 31 and Feb. 9, respectively. In addition, earnings for the quarter included partial results from the operations of the former Fleet Mortgage Corp., which was acquired on June 1, 2001. All of these acquisitions were accounted for as purchase transactions; therefore, the operating results of each company are not included prior to the date of acquisition.

Highlights of the recently completed quarter included:

- o A return on common equity of 24.72 percent;
- o A substantially improved net interest margin of 3.21 percent;
- o Record noninterest income, including a 36 percent increase in depositor and other retail banking fees, year over year;
- o Record loan volume of \$42.66 billion, including a 159 percent increase in single-family residential (SFR) loan volume and a 47 percent increase in other loan volume, on a year-over-year basis;
- o Record checking account growth of 182,950 net new accounts; and
- o An improved operating efficiency ratio of 43.40 percent.

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"Washington Mutual's second-quarter performance clearly illustrates the overall financial strength of the company and the successful implementation of our strategic initiatives by our talented employees," said Kerry Killinger, the company's chairman, president and CEO. "The favorable interest rate environment, coupled with our winning business formula, led to exceptional revenue growth, record loan volume and account openings, and continued strong credit quality in the second quarter.

"We also took steps to solidify our national banking and lending franchises by completing the acquisition of Fleet Mortgage and by announcing our intention to extend our retail banking presence to the greater New York area through the proposed acquisition of Dime Bancorp. Together, these actions continued our progress toward building our brand in major metropolitan markets throughout the country."

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### BOARD INCREASES CASH DIVIDEND

The Board of Directors declared a cash dividend of 23 cents on the company's common stock, up from 22 cents in the previous quarter. Dividends on the common stock are payable Aug. 15, 2001 to shareholders of record as of July 31, 2001. The board also declared a \$0.90625 dividend on the company's Series H Preferred Stock which, together with a related purchase contract adjustment payment of \$0.09375, will result in an aggregate payment of \$1.00 on each unit of the company's Premium Income Equity Securities (PIES). These amounts are payable on Aug. 16, 2001 to holders of record on Aug. 15, 2001.

### SECOND-QUARTER RESULTS

#### NET INTEREST AND NONINTEREST INCOME GROW

An improved net interest margin, driven by the 275 basis point reduction in the Fed Funds rate since the first of this year, and a higher base of interest-earnings assets produced net interest income of \$1.67 billion in the second quarter, up 53 percent from \$1.09 billion a year earlier.

The net interest spread for the quarter improved to 3.16 percent, compared with 2.30 percent for the same period last year, reflecting the company's lower cost of funds. Likewise, the margin was 3.21 percent in the most recent quarter versus 2.43 percent for second quarter 2000.

Depositor and other retail banking fees were a record \$325.3 million, up 36 percent from \$239.8 million a year earlier. During the second quarter, the company added nearly 183,000 net new retail checking accounts.

Reflecting the relatively weaker stock market, securities fees and commissions were \$76.3 million for the second quarter of 2001, versus \$83.5 million for the same period one year ago.

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Robust refinancing activity and additional production from the company's recent acquisitions, including Fleet Mortgage, contributed to gain from mortgage loans of \$214.9 million for the second quarter, up sharply from the gain of \$80.7 million a year ago.

During the quarter the company recorded a \$75.2 million impairment of mortgage servicing rights, which the company chose to partially offset by recognizing gains from mortgage securities of \$22.2 million.

#### RECORD LENDING VOLUME

Strong refinancing activity and recent acquisitions also led to record total loan volume of \$42.66 billion for the quarter, up 136 percent from \$18.08 billion one year ago.

SFR loan volume (excluding residential construction) was \$37.27 billion, up 159 percent from \$14.41 billion one year ago. In addition, 63 percent of the SFR mortgage loan volume represented refinance activity, versus 24 percent for last year's second quarter.

Reflecting the current interest rate environment, 81 percent of the second-quarter's SFR volume (excluding specialty mortgage finance and residential construction) represented fixed-rate mortgages versus 12 percent in last year's second quarter.

Lending volume for loans other than SFR totaled \$5.39 billion for the most recent quarter, up 47 percent over \$3.67 billion in the second quarter of 2000.

#### EFFICIENCY RATIO CONTINUES TO IMPROVE

The efficiency ratio (defined as noninterest expense, excluding

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amortization of goodwill and other intangible assets, as a percentage of net interest income and noninterest income) improved to 43.40 percent in the most recent quarter compared with 46.99 percent in the second quarter of last year.

Reflecting the cost of the operations of the recently acquired companies (Bank United Corp., the mortgage operations of The PNC Financial Services Group, Inc. and Fleet Mortgage Corp.), noninterest expense totaled \$1.12 billion in the second quarter of 2001, compared with second-quarter 2000's figure of \$775.2 million.

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### CREDIT QUALITY REMAINS STEADY

Killinger said that despite the signs of a slowing national economy, Washington Mutual's credit quality remains strong. Total nonperforming assets (NPAs) were \$1.67 billion at June 30, 2001 versus \$1.45 billion at March 31, 2001, due to an increase in SFR nonaccruals, as well as additional commercial business and commercial real estate NPAs from Bank United. Total NPAs represented 0.73 percent of total assets at the end of the second quarter of 2001, well below the company's target of less than 1.00 percent.

Reflecting the company's larger and more diversified balance sheet, the provision for loan and lease losses was \$92.4 million, versus \$44.1 million for the same period in the previous year. Net loan charge offs for the second quarter were \$75.6 million, compared with \$42.5 million a year earlier. At June 30, 2001, the allowance for loan and lease losses totaled \$1.17 billion, and represented 80 percent of nonaccrual loans, as compared with 91 percent at March 31, 2001.

### BALANCE SHEET AND CAPITAL MANAGEMENT

Consolidated assets at June 30, 2001 were \$229.30 billion, compared with \$219.93 billion at March 31, 2001 and \$185.69 billion at June 30, 2000.

At June 30, 2001, deposits in checking, savings and money market accounts represented 61 percent of total deposits, compared with 62 percent at March 31, 2001. Total deposits were \$96.95 billion at the end of the second quarter, up from \$93.34 billion at March 31, 2001 and \$80.60 billion at June 30, 2000.

Stockholders' equity at June 30, 2001 was \$13.41 billion and the capital ratios of Washington Mutual's banking subsidiaries continued to exceed regulatory requirements for classification as "well-capitalized," the highest regulatory standard.

### COMPANY UPDATES

o On June 25, 2001, the company announced a definitive agreement to merge with Dime Bancorp, Inc. (NYSE: DME) in a transaction valued at approximately \$5.2 billion in stock and cash. The transaction, approved by the directors of both companies, creates a broad-based platform for Washington Mutual's banking operations as it enters the greater New York metropolitan area, the nation's largest urban banking market.

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At the time of the announcement, Killinger said, "The opportunity to deliver Washington Mutual's unique, customer-focused banking model to the

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largest concentration of middle-market consumers in the nation is tremendously exciting. We look forward to serving this broad market with great service, a good deal, and a friendly environment through the outstanding platform provided by The Dime.

The Dime has approximately \$14 billion in deposits in the New York metropolitan area and serves approximately 1 million households through 123 branches and 250 ATMs.

The transaction, which is expected to close early in the first quarter of 2002, requires the approval of Dime shareholders and banking and other regulators.

- o Further strengthening its national mortgage lending franchise, during the quarter the company announced the completion of the acquisition of Fleet Mortgage Corp., a unit of FleetBoston Financial Corp. (NYSE: FBF). The transaction, accounted for as a purchase, is expected to be modestly accretive to earnings per share in 2001 without revenue enhancements.

- o With the successful completion of the deposit conversion of Bank United customers at the end of May, Killinger noted that the integration activities for both the former Bank United and PNC operations are essentially complete.

- o In May, the company announced that Jeremy V. "Jerry" Gross has joined Washington Mutual as chief information officer. He is responsible for leading Washington Mutual's corporate technology strategy. With more than two decades of information technology management expertise, Gross joined the company from Sydney, Australia-based Westpac Banking Corp. where he was group executive of technology, operations and eCommerce. Previously, Gross spent seven years at Countrywide Credit Industries, Calabasas, Calif., where he was managing director and chief technology officer. He replaces long-time chief information officer, S. Liane Wilson, who now provides acquisition and integration services to the company.

### OUTLOOK

"We expect to see continued strength in our operating fundamentals during the second half of this year highlighted by growth in virtually all areas of the company," Killinger said. "Assuming a stable interest rate environment and a relatively healthy but slowing national economy, our company should be well-positioned to deliver exceptional financial results for the foreseeable future."

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With a history dating back to 1889, Washington Mutual is a national financial services company that provides a diversified line of products and services to consumers and small- to mid-sized businesses. At June 30, 2001, Washington Mutual and its subsidiaries had consolidated assets of \$229.30 billion. Washington Mutual currently operates more than 2,300 consumer banking, mortgage lending, commercial banking, consumer finance and financial services offices throughout the nation. Washington Mutual's press releases are available at [www.wamu.com](http://www.wamu.com).

A live webcast of the company's quarterly earnings conference call will be held on Wed., July 18 at 10:30 a.m. Eastern Time at [www.wamu.com](http://www.wamu.com) or via phone at 1.800.474.8920.

Media Contact: Libby Hutchinson  
1.800.228.9268  
206.461.2484  
[libby.hutchinson@wamu.net](mailto:libby.hutchinson@wamu.net)

Investor Contacts: JoAnn DeGrande  
206.461.3186

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joann.degrande@wamu.net

Ruthanne King  
206.461.6421  
ruthanne.king@wamu.net

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WASHINGTON MUTUAL, INC.  
CONSOLIDATED STATEMENTS OF INCOME  
(dollars in millions, except per share data)  
(unaudited)

	Quarter Ended	
	June 30, 2001	Mar. 31, 2001
<hr/>		
INTEREST INCOME		
Loans	\$2,924.3	\$2,811.1
Available-for-sale ("AFS") securities	940.4	1,031.7
Held-to-maturity ("HTM") securities	-	-
Other interest and dividend income	71.7	70.9
<hr/>		
Total interest income	3,936.4	3,913.7
INTEREST EXPENSE		
Deposits	823.3	886.8
Borrowings	1,439.6	1,667.9
<hr/>		
Total interest expense	2,262.9	2,554.7
<hr/>		
Net interest income	1,673.5	1,359.0
Provision for loan and lease losses	92.4	82.3
<hr/>		
Net interest income after provision for loan and lease losses	1,581.1	1,276.7
NONINTEREST INCOME		
Depositor and other retail banking fees	325.3	278.8
Securities fees and commissions	76.3	72.2
Insurance fees and commissions	12.4	12.3
Loan servicing income (expense)	(9.5)	(7.2)
Loan related income	91.8	55.6
Gain from mortgage loans	214.9	187.0
Gain (loss) from securities	31.9	70.3
Other income	61.8	80.8
<hr/>		
Total noninterest income	804.9	749.8
NONINTEREST EXPENSE		
Compensation and benefits	465.9	416.0
Occupancy and equipment	189.7	183.7
Telecommunications and outsourced information services	104.7	106.4
Depositor and other retail banking losses	32.9	29.5
Amortization of goodwill and other intangible assets	42.9	36.0

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Other expense	282.6	241.4
-----		
Total noninterest expense	1,118.7	1,013.0
-----		
Income before income taxes	1,267.3	1,013.5
Income taxes	469.1	372.5
-----		
NET INCOME	\$ 798.2	\$ 641.0
=====		
NET INCOME ATTRIBUTABLE TO COMMON STOCK	\$ 796.4	\$ 639.8
=====		
Net income per common share:		
Basic	\$0.93	\$0.77
Diluted	0.91	0.76
Basic weighted average number of common shares outstanding (in thousands)		
	857,912	827,139
Diluted weighted average number of common shares outstanding (in thousands)		
	872,762	837,125

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WASHINGTON MUTUAL, INC.  
 SELECTED FINANCIAL INFORMATION  
 (dollars in millions)  
 (unaudited)

	Six Months Ended	S
	June 30, 2001	
-----		
STOCKHOLDERS' EQUITY ROLLFORWARD		
Balance, beginning of period	\$10,165.5	
Net income	1,439.2	
Cash dividends declared on common stock	(361.4)	
Cash dividends declared on redeemable preferred stock	(3.0)	
Common stock issued to acquire Bank United Corp.	1,389.0	
Common stock issued	124.2	
Common stock repurchased and retired	-	
Common stock warrants issued, net of costs	398.4	
Other comprehensive income, net of tax	258.7	
-----		
Balance, end of period	\$13,410.6	
=====		

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WASHINGTON MUTUAL, INC.  
 SELECTED FINANCIAL INFORMATION  
 (dollars in millions, except share data)  
 (unaudited)

	Quarter En
	June 30, 2001
	Mar. 31,

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	Balance	Rate	Balance
-----			
AVERAGE BALANCES AND WEIGHTED AVERAGE INTEREST RATES			
Loans	\$148,704.0	7.87%	\$136,856.9
Mortgage-backed securities ("MBS")	43,050.8	7.26	53,908.6
Investment securities and other	15,793.8	5.86	9,552.2
-----			
Total interest-earning assets	207,548.6	7.59	200,317.7
Deposits:			
Checking accounts	20,855.8		17,108.1
Savings accounts and money market deposit accounts ("MMDAs")	36,579.8		34,929.5
Time deposit accounts	37,393.4		35,608.5
-----			
Total deposits	94,829.0	3.48	87,646.1
Borrowings	110,010.1	5.25	110,254.0
-----			
Total interest-bearing liabilities	204,839.1	4.43	197,900.1
Net interest spread		3.16	
Net interest margin		3.21	
Total assets	223,841.7		212,764.0
Stockholders' equity	12,886.5		11,456.4

	Six Months Ended			
	June 30, 2001	Rate	June 30, 2000	R
	Balance		Balance	
-----				
AVERAGE BALANCES AND WEIGHTED AVERAGE INTEREST RATES				
Loans	\$142,813.2	8.04%	\$114,943.5	
MBS	48,449.7	7.17	59,785.9	
Investment securities and other	12,690.2	5.96	4,397.4	
-----				
Total interest-earning assets	203,953.1	7.70	179,126.8	
Deposits:				
Checking accounts	18,990.8		13,945.7	
Savings accounts and MMDAs	35,759.2		29,559.3	
Time deposit accounts	36,505.9		37,148.2	
-----				
Total deposits	91,255.9	3.78	80,653.2	
Borrowings	111,435.2	5.62	93,815.3	
-----				
Total interest-bearing liabilities	202,691.1	4.79	174,468.5	
Net interest spread		2.91		
Net interest margin		2.94		
Total assets	218,333.5		185,044.7	
Stockholders' equity	12,175.4		8,714.9	

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WASHINGTON MUTUAL, INC.  
CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION  
(dollars in millions, except per share data)



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(unaudited)

June 30, 2001

ASSETS

Cash and cash equivalents	\$ 4,565.2
AFS securities:	
MBS	41,029.2
Investment securities	12,421.2
HTM securities:	
MBS	-
Investment securities	-
Loans held for sale	20,052.7
Loans:	
Loans held in portfolio	131,551.0
Allowance for loan and lease losses	(1,169.5)
-----	
Total loans held in portfolio, net of allowance for loan and lease losses	130,381.5
Mortgage servicing rights ("MSR")	6,799.1
Investment in Federal Home Loan Banks ("FHLBs")	3,767.0
Goodwill and other intangible assets	2,308.7
Other assets	7,973.7
-----	
Total assets	\$229,298.3

LIABILITIES

Deposits:	
Checking accounts	\$ 23,491.2
Savings accounts and MMDAs	35,303.1
Time deposit accounts	38,159.5
-----	
Total deposits	96,953.8
Federal funds purchased and commercial paper	4,080.2
Securities sold under agreements to repurchase ("repurchase agreements")	30,011.5
Advances from FHLBs	63,779.8
Other borrowings	15,933.3
Other liabilities	5,129.1
-----	
Total liabilities	215,887.7
STOCKHOLDERS' EQUITY	13,410.6
-----	
Total liabilities and stockholders' equity	\$229,298.3

Common shares outstanding at end of period (in thousands) (1)	878,366
Book value per common share	\$15.59
Tangible book value per common share	13.41
Full-time equivalent employees at end of period (actual amount)	37,106

(1) Includes 18 million shares held in escrow that were not included in the book value per share calculations.

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WASHINGTON MUTUAL, INC.

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## SELECTED FINANCIAL INFORMATION (dollars in millions, except per share amounts) (unaudited)

Note: The following analysis of reported and operating earnings is based upon the Company's opinion and is intended to provide the user additional information about the Company's operations. It is not intended to replace traditional financial statement disclosures in accordance with generally accepted accounting principles and may not be comparable to similarly titled measures reported by other companies.

	Quarter Ended		
	June 30, 2001	Mar. 31, 2001	Jun
<b>REPORTED FINANCIAL RESULTS</b>			
Net income	\$798.2	\$641.0	\$4
Net income per common share	\$0.93	\$0.77	\$
Net income per diluted common share	0.91	0.76	
Financial ratios on reported financial results:			
Return on average assets	1.43%	1.21%	
Return on average common equity	24.72	22.34	2
Efficiency ratio, excluding amortization of goodwill and other intangible assets	43.40	46.33	4
Efficiency ratio, including amortization of goodwill and other intangible assets	45.14	48.04	4
<b>EARNINGS FROM OPERATIONS, EXCLUDING AMORTIZATION OF GOODWILL AND OTHER INTANGIBLE ASSETS</b>			
Net income attributable to common stock	\$796.4	\$639.8	\$4
Total amortization of goodwill and other intangible assets	42.9	36.0	
Income tax expense	(8.8)	(6.1)	
<hr style="border-top: 1px dashed black;"/>			
Amortization of goodwill and other intangible assets, net of tax	34.1	29.9	
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Earnings from operations, excluding amortization of goodwill and other intangible assets	\$830.5	\$669.7	\$5
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Earnings per diluted common share, excluding amortization of goodwill and other intangible assets	\$0.95	\$0.80	\$
Financial ratios on earnings from operations:			
Return on average assets	1.49%	1.26%	
Return on average common equity	25.78	23.38	2
<hr style="border-top: 1px dashed black;"/>			
	Quarter Ended	Six Months	
	June 30, 2001	June 30,	
<hr style="border-top: 1px dashed black;"/>			
PRO FORMA (1)			
Income before income tax expense, excluding amortization of goodwill	\$1,300.4	\$2,3	8
Income tax expense	(474.1)	(8	)

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Net income, excluding amortization of goodwill	826.3	1,4
Redeemable preferred stock dividends	(1.8)	
Net income attributable to common stock, excluding amortization of goodwill	\$ 824.5	\$1,4
Earnings per diluted common share, excluding amortization of goodwill	\$0.94	\$

(1) Represents pro forma impact to quarter-to-date and year-to-date June 30, 2001 net income assuming application of the recently issued business combinations accounting standard, which eliminates the amortization of goodwill from net income.

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WASHINGTON MUTUAL, INC.  
SELECTED FINANCIAL INFORMATION  
(unaudited)

		June 30, 2001
CAPITAL ADEQUACY		
Stockholders' equity/total assets		5.85
Stockholders' equity (1)/total assets (1)		5.77
Estimated total risk-based capital (2)		11.85

(1) Excludes unrealized net gain/loss on available-for-sale securities and derivatives.  
(2) Estimate of what WMI's total risk-based capital ratio would be if it was a bank holding company that complies with Federal Reserve Board capital requirements.

	June 30, 2001	Mar. 31, 2001
RETAIL CHECKING ACCOUNTS (3)		
WMB and WMBfsb	1,098,588	1,079,56
WMB, FA	4,323,791	4,159,86
Total retail checking accounts	5,422,379	5,239,42
RETAIL CHECKING ACCOUNT ACTIVITY (3)		
Net accounts opened during the quarter:		
WMB and WMBfsb	19,019	14,78
WMB, FA	163,931	415,66
Net new retail checking accounts	182,950	430,45

(3) Retail checking accounts exclude commercial business accounts. The information provided refers to the number of accounts, not dollar volume.

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(4) Includes 271,183 checking accounts acquired from Bank United Corp.

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WASHINGTON MUTUAL, INC.  
SELECTED FINANCIAL INFORMATION  
(dollars in millions)  
(unaudited)

	Quarter Ended			Six
	June 30, 2001	Mar. 31, 2001	June 30, 2000	June 20
<b>LOAN VOLUME</b>				
Single-family residential ("SFR"):				
Adjustable rate ("ARMs")	\$ 6,607.0	\$ 7,244.9	\$10,220.1	\$13,851.0
Fixed rate	27,677.3	11,161.0	1,392.6	38,838.0
Specialty mortgage finance	2,986.7	2,233.0	2,800.5	5,219.0
Total SFR loan volume	37,271.0	20,638.9	14,413.2	57,909.0
SFR - construction	1,086.9	1,197.1	540.6	2,284.0
Second mortgage and other consumer:				
Banking subsidiaries	2,164.7	1,335.0	1,299.9	3,499.0
Washington Mutual Finance	504.9	449.0	661.1	953.0
Commercial business	819.5	756.2	704.5	1,575.0
Commercial real estate:				
Apartment buildings	587.9	480.3	412.1	1,068.0
Other commercial real estate	229.7	180.0	50.5	409.0
Total loan volume	\$42,664.6	\$25,036.5	\$18,081.9	\$67,701.0
<b>LOAN VOLUME BY CHANNEL</b>				
Originated	\$28,790.5	\$20,408.7	\$15,855.9	\$49,199.0
Purchased	4,722.1	1,868.3	1,785.6	6,590.0
Correspondent	9,152.0	2,759.5	440.4	11,911.0
Total loan volume by channel	\$42,664.6	\$25,036.5	\$18,081.9	\$67,701.0
<b>REFINANCING ACTIVITY</b>				
SFR:				
ARMs	\$ 4,492.8	\$ 4,321.1	\$3,135.6	\$8,813.0
Fixed rate	18,820.6	6,290.6	270.1	25,111.0
SFR - construction	10.3	6.2	7.3	16.0
Commercial real estate:				
Apartment buildings	416.8	194.7	172.7	611.0
Other commercial real estate	82.7	58.5	79.0	141.0
Total refinances	\$23,823.2	\$10,871.1	\$3,664.7	\$34,694.0
<b>SFR LOAN ORIGINATIONS (1)</b>				
Short-term ARMs:				
Treasury indices	\$ 4,227.6	\$ 5,228.0	\$ 7,214.6	\$9,455.0
COFI	418.4	513.7	1,598.6	932.0
Other	1.4	2.5	1.3	3.0

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Total short-term ARMs	4,647.4	5,744.2	8,814.5	10,391.5
Medium-term ARMs	1,861.7	1,311.6	1,126.8	3,173.5
Fixed-rate mortgages	15,470.4	7,977.2	1,386.5	23,447.5
-----				
Total SFR loan originations	\$21,979.5	\$15,033.0	\$11,327.8	\$37,012.5
=====				

(1) Does not include purchased and correspondent SFR loans and specialty mortgage finance loans.

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WASHINGTON MUTUAL, INC.  
 SELECTED FINANCIAL INFORMATION  
 (dollars in millions)  
 (unaudited)

	Change from Mar. 31, 2001 to June 30, 2001	June 30, 2001
-----		
LOANS BY PROPERTY TYPE AND MBS		
Loans held in portfolio:		
SFR	\$(1,653.7)	\$ 81,880.3
Specialty mortgage finance	890.7	8,290.1
-----		
Total SFR loans	(763.0)	90,170.4
SFR - construction	(210.9)	2,789.5
Second mortgage and other consumer:		
Banking subsidiaries	455.3	9,681.2
Washington Mutual Finance	(49.9)	2,518.2
Commercial business	211.7	5,074.3
Commercial real estate:		
Apartment buildings	(508.8)	16,580.8
Other commercial real estate	(43.0)	4,736.6
-----		
Total loans held in portfolio	(908.6)	131,551.0
Less: allowance for loan and lease losses	(11.7)	(1,169.5)
Loans securitized and retained as MBS	(597.1)	28,518.4
-----		
Total net loans held in portfolio and loans securitized and retained as MBS	(1,517.4)	158,899.9
Loans held for sale	6,202.4	20,052.7
-----		
Total net loans and loans securitized and retained as MBS	4,685.0	178,952.6
Purchased MBS	(4,857.2)	12,510.8
-----		
Total net loans and MBS	\$ (172.2)	\$191,463.4
=====		

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WASHINGTON MUTUAL, INC.  
 SELECTED FINANCIAL INFORMATION  
 (dollars in millions)  
 (unaudited)

Mar. 31, 2001                      Dec. 31, 2000

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to June 30, 2001 to June 30, 2001

ROLLFORWARD OF LOANS HELD FOR SALE		
Balance, beginning of period	\$13,850.3	\$ 3,403.9
Loans added through acquisitions	4,379.7	10,385.1
Loans originated and purchased	30,640.2	45,571.9
Loans transferred to loans held in portfolio	(1,020.7)	(1,020.7)
Loans sold or securitized	(26,428.1)	(36,480.6)
Loan payments and other	(1,368.7)	(1,806.9)
Change in loans	6,202.4	16,648.8
Balance, end of period	\$20,052.7	\$20,052.7

ROLLFORWARD OF LOANS HELD IN PORTFOLIO		
Balance, beginning of period	\$132,459.6	\$119,626.1
Loans added through acquisitions	-	12,333.7
Loans originated and purchased	12,024.4	22,129.2
Loans transferred from loans held for sale	1,020.7	1,020.7
Loans securitized	(704.0)	(704.0)
Loan payments and other	(13,249.7)	(22,854.7)
Change in loans	(908.6)	11,924.9
Balance, end of period	\$131,551.0	\$131,551.0

ROLLFORWARD OF MORTGAGE SERVICING RIGHTS ("MSR")		
Balance, beginning of period	\$3,456.4	\$1,017.3
Additions through acquisitions	2,680.5	4,823.4
Additions	945.2	1,428.4
Amortization	(207.8)	(332.0)
Impairment adjustment	(75.2)	(138.0)
Balance, end of period(1)	\$6,799.1	\$6,799.1

ROLLFORWARD OF LOAN SERVICING PORTFOLIO WITH MSR		
Balance, beginning of period	\$212,249.8	\$79,335.3
Additions through acquisitions	133,027.7	255,634.0
Additions	36,160.2	51,020.7
Loan payments and other	(20,978.2)	(25,530.5)
Balance, end of period	\$360,459.5	\$360,459.5

		June 30, 2001
		Balance
TOTAL SERVICING PORTFOLIO		
Loan servicing portfolio with MSR		\$360,459.5
Loan servicing portfolio without MSR		5,239.2
Servicing on retained MBS without MSR		11,694.0
Servicing on owned loans		141,198.5
Total servicing portfolio		\$518,591.2

June 30, 2001

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	Unpaid Principal Balance	Weighted Average Servicing Fee
-----		
TOTAL SERVICING PORTFOLIO, EXCLUDING RETAINED MBS WITHOUT MSR AND OWNED LOANS	(in basis points, annualized)	
Government	\$ 61,407.4	52
Agency	227,162.6	42
Private	71,652.8	41
Long Beach	5,475.9	50
-----		
Total servicing portfolio, excluding retained MBS without MSR and owned loans	\$365,698.7	44
=====		

(1) At June 30, 2001, aggregate MSR fair value was \$7.03 billion.

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WASHINGTON MUTUAL, INC.  
SELECTED FINANCIAL INFORMATION  
(dollars in millions)  
(unaudited)

	Change from Mar. 31, 2001 to June 30, 2001	June 30, 2001	% of total	Mar. 31, 2001	%
-----					
REAL ESTATE LOANS AND MBS (1)					
Short-term ARMs:					
COFI	\$ (2,071.5)	\$ 39,102.6	23%	\$ 41,174.1	
Treasury indices	(3,388.6)	40,200.9	24	43,589.5	
Other	(726.6)	12,756.0 (2)	8	13,482.6 (2)	
-----					
Total short-term ARMs	(6,186.7)	92,059.5	55	98,246.2	
Medium-term ARMs	3,366.2	35,919.2	22	32,553.0	
Fixed-rate loans	5,813.3	26,645.1	16	20,831.8	
Fixed-rate MBS	(4,849.9)	12,256.5	7	17,106.4	
-----					
Total real estate loans and MBS	\$ (1,857.1)	\$166,880.3	100%	\$168,737.4	
=====					

(1) Does not include specialty mortgage finance loans.

(2) The balance included the following amount of securities retained which bear COFI to LIBOR ba  
 June 30, 2001: \$ 2.84  
 Mar. 31, 2001: 2.68  
 June 30, 2000: 2.67

	Quarter Ended			Six Mon
	June 30, 2001	Mar. 31, 2001	June 30, 2000	June 30, 2001
-----				
MORTGAGE BANKING INCOME				
-----				

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Loan servicing income	\$312.0	\$199.3	\$ 84.2	\$511.3
Amortization of MSR	(207.8)	(124.2)	(28.3)	(332.0)
Impairment of MSR	(75.2)	(62.8)	-	(138.0)
Other loan servicing expense	(38.5)	(19.5)	(16.8)	(58.0)
Net loan servicing income (expense)	(9.5)	(7.2)	39.1	(16.7)
SFR mortgage related income	81.5	48.1	27.7	129.6
Gain from mortgage loans:				
Realized	147.8	94.0	80.7	241.8
Net change in unrealized	67.1	93.0	-	160.1
Total gain from mortgage loans	214.9	187.0	80.7	401.9
Gain from sale of originated MBS	22.2	48.7	-	70.9
Total mortgage banking income	\$309.1	\$276.6	\$147.5	\$585.7

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WASHINGTON MUTUAL, INC.  
 SELECTED FINANCIAL INFORMATION  
 (dollars in millions)  
 (unaudited)

	June 30,
	Balance
DEPOSITS, BORROWINGS AND DERIVATIVES OUTSTANDING	(in
Deposits:	
Noninterest-bearing checking accounts, savings accounts, MMDAs and time deposit accounts	\$ 17,685.0
Interest-bearing checking accounts, savings accounts and MMDAs	41,109.6
Interest-bearing time deposit accounts	38,159.2
Total deposits	96,953.8
Borrowings:	
Adjustable (2)	51,513.1
Short-term fixed	49,347.9
Long-term fixed	12,943.8
Total borrowings	113,804.8
Total deposits and borrowings	\$210,758.6

June 30, 2001

	Notional Amount	Fair Value	Term(1)	No
Derivatives:				
WM pay rate swaps:			(in months)	



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Fixed rate	\$ 8,388.0	\$ (120.7)	6	\$11
Variable rate	4,680.0	138.3	2	2
-----				
Total swaps	13,068.0	17.6	5	13
Caps\Corridors\Swaptions	6,366.2	163.3	18	8
-----				
Total derivatives	\$19,434.2	\$180.9		\$22
=====				

(1) Terms used are remaining term for deposits, and term to reprice for borrowings and notional amount of derivatives.

(2) Adjustable-rate borrowings included notional values of \$13.20 billion of embedded purchased interest rate floors at June 30, 2001 and Dec. 31, 2000. At June 30, 2001 and Dec. 31, 2000, \$8.65 billion and \$800.0 million, respectively, of these contracts were effective. Contractual start dates for the remaining floors range from July 5, 2001 to July 17, 2003. Once effective, the floors reprice every three months.

Adjustable-rate borrowings included notional values of \$703.8 million of embedded purchased interest rate caps at June 30, 2001 and Dec. 31, 2000. At June 30, 2001 and Dec. 31, 2000, \$703.8 million were active, however, no contracts had strike rates that were in effect.

Adjustable-rate borrowings included notional values of \$1.75 billion of embedded interest rate swaptions (options to enter into pay-fixed swaps) at June 30, 2001 and none at Dec. 31, 2000. These options are exercisable upon maturity. Maturity dates range from June 24, 2003 to July 17, 2003.

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WASHINGTON MUTUAL, INC.  
SELECTED FINANCIAL INFORMATION  
(dollars in millions)  
(unaudited)

	June 30, 2001	Mar. 31, 2001	Quarter E Dec. 3 200
-----			
ALLOWANCE FOR LOAN AND LEASE LOSSES			
Balance, beginning of quarter	\$1,157.8	\$1,013.8	\$1,011.
Identified allowance for loans sold or securitized	-	-	
Allowance acquired through business combinations	(5.1)	119.4	
Provision for loan and lease losses	92.4	82.3	52.
	1,245.1	1,215.5	1,064.
Loans charged off:			
SFR	(14.3)	(5.7)	(5.
Specialty mortgage finance	(5.3)	(7.2)	(2.
	(19.6)	(12.9)	(7.
Total SFR charge offs	(19.6)	(12.9)	(7.
SFR construction	(0.1)	-	
Second mortgage and other consumer:			
Banking subsidiaries	(15.7)	(12.0)	(10.

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Washington Mutual Finance	(34.0)	(33.4)	(34.0)
Commercial business	(11.8)	(3.7)	(3.7)
Commercial real estate:			
Apartment buildings	-	(0.2)	(0.2)
Other commercial real estate	(3.2)	(2.5)	(2.5)
-----			
Total loans charged off	(84.4)	(64.7)	(64.7)
Recoveries of loans previously charged off:			
SFR	0.8	0.7	0.7
Specialty mortgage finance	-	-	-
-----			
Total SFR recoveries	0.8	0.7	0.7
Second mortgage and other consumer:			
Banking subsidiaries	1.5	0.9	0.9
Washington Mutual Finance	4.7	5.0	5.0
Commercial business	0.6	0.3	0.3
Commercial real estate:			
Apartment buildings	-	-	-
Other commercial real estate	1.2	0.1	0.1
-----			
Total recoveries of loans previously charged off	8.8	7.0	7.0
-----			
Net charge offs	(75.6)	(57.7)	(57.7)
-----			
Balance, end of quarter	\$1,169.5	\$1,157.8	\$1,013.0
=====			

Net charge offs (annualized) as a percentage of average loans	0.20%	0.17%	0.17%
---	-------	-------	-------

	June 30, 2001	Mar. 31, 2001	Dec. 31, 2000
-----			
ALLOWANCE FOR LOAN AND LEASE LOSSES AS A PERCENTAGE OF:			
Nonaccrual loans	80%	91%	111%
Nonperforming assets	70	80	90

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WASHINGTON MUTUAL, INC.  
SELECTED FINANCIAL INFORMATION  
(dollars in millions)  
(unaudited)

	June 30, 2001	Mar. 31, 2001
-----		
NONPERFORMING ASSETS ("NPAS")		
Nonaccrual loans:		
SFR	\$ 730.5	\$ 730.5
Specialty mortgage finance	309.9	309.9
-----		
Total SFR nonaccrual loans	1,040.4	1,040.4
SFR construction	24.5	24.5
Second mortgage and other consumer:		
Banking subsidiaries	45.4	45.4
Washington Mutual Finance	71.0	71.0

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Commercial business	106.7
Commercial real estate:	
Apartment buildings	25.8
Other commercial real estate	147.8
-----	
Total nonaccrual loans	1,461.6
Foreclosed assets:	
SFR	120.0
Specialty mortgage finance	41.0
-----	
Total SFR foreclosed assets	161.0
SFR construction	5.1
Second mortgage and other consumer:	
Banking subsidiaries	17.2
Washington Mutual Finance	7.9
Commercial real estate:	
Apartment buildings	0.9
Other commercial real estate	11.4
-----	
Foreclosed assets	203.5
-----	
Total NPAs	\$1,665.1
=====	
NPAs by property type:	
SFR	\$ 850.5
Specialty mortgage finance	350.9
-----	
Total SFR NPAs	1,201.4
SFR construction	29.6
Second mortgage and other consumer:	
Banking subsidiaries	62.6
Washington Mutual Finance	78.9
Commercial business	106.7
Commercial real estate:	
Apartment buildings	26.7
Other commercial real estate	159.2
-----	
Total NPAs	\$1,665.1
=====	
NPAs as a percentage of:	
Total loans held in portfolio	1.27%
Total loans held in portfolio and recourse loans and recourse MBS	1.10
Total assets	0.73