| REPUBLIC BA | NCORP INC /KY/ |
|-------------|----------------|
| Form 10-Q | |
| May 10 2018 | |

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of

1934

For the quarterly period ended March 31, 2018

or

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number: 0-24649

| _ | | TTT | TOD | ANICODD | TATO |
|---|-----|-----------|------|---------|--------|
| К | EPU | \cup BL | лС В | ANCORP | . INC. |

(Exact name of registrant as specified in its charter)

Kentucky 61-0862051

(State of other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

601 West Market Street, Louisville, Kentucky (Address of principal executive offices) 40202 (Zip Code)

Registrant's telephone number, including area code: (502) 584-3600

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares outstanding of the registrant's Class A Common Stock and Class B Common Stock, as of April 30, 2018, was 18,658,706 and 2,229,091.

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PART I — FINANCIAL INFORMATION

Item 1. Financial Statements.

CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands)

| | March 31, 2018 | December 31, 2017 |
|--|----------------|-------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 362,122 | \$ 299,351 |
| Available-for-sale debt securities | 417,983 | 524,303 |
| Held-to-maturity debt securities (fair value of \$63,515 in 2018 and \$65,133 in | | |
| 2017) | 62,844 | 64,227 |
| Equity securities with readily determinable fair value | 2,746 | 2,928 |
| Mortgage loans held for sale, at fair value | 4,496 | 5,761 |
| Consumer loans held for sale, at fair value | 2,419 | 2,677 |
| Consumer loans held for sale, at the lower of cost or fair value | 7,380 | 8,551 |
| Loans | 4,052,500 | 4,014,034 |
| Allowance for loan and lease losses | (52,341) | (42,769) |
| Loans, net | 4,000,159 | 3,971,265 |
| Federal Home Loan Bank stock, at cost | 32,067 | 32,067 |
| Premises and equipment, net | 43,896 | 42,588 |
| Premises, held for sale | 2,896 | 3,017 |
| Goodwill | 16,300 | 16,300 |
| Other real estate owned | 160 | 115 |
| Bank owned life insurance | 63,727 | 63,356 |
| Other assets and accrued interest receivable | 59,139 | 48,856 |
| TOTAL ASSETS | \$ 5,078,334 | \$ 5,085,362 |
| LIABILITIES | | |
| Deposits: | | |
| Noninterest-bearing | \$ 1,241,127 | \$ 1,022,042 |
| Interest-bearing | 2,476,496 | 2,411,116 |
| Total deposits | 3,717,623 | 3,433,158 |
| Securities sold under agreements to repurchase and other short-term borrowings | 175,682 | 204,021 |
| Federal Home Loan Bank advances | 440,000 | 737,500 |

| Subordinated note Other liabilities and accrued interest payable | 41,240 50,535 | 41,240 37,019 |
|--|--|--|
| Total liabilities | 4,425,080 | 4,452,938 |
| Commitments and contingent liabilities (Footnote 8) | _ | _ |
| STOCKHOLDERS' EQUITY | | |
| Preferred stock, no par value Class A Common Stock and Class B Common Stock, no par value Additional paid in capital Retained earnings Accumulated other comprehensive (loss) income | 4,902 139,646 510,123 (1,417) | 4,902 139,406 487,700 416 |
| Total stockholders' equity | 653,254 | 632,424 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ 5,078,334 | \$ 5,085,362 |

See accompanying footnotes to consolidated financial statements.

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CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in thousands, except per share data)

| | Three Mon March 31, | |
|--|---|---|
| INTEREST INCOME: | 2018 | 2017 |
| Loans, including fees Taxable investment securities Federal Home Loan Bank stock and other Total interest income | \$ 69,627 2,634 1,572 73,833 | \$ 58,004 2,155 724 60,883 |
| INTEREST EXPENSE: | | |
| Deposits Securities sold under agreements to repurchase and other short-term borrowings Federal Home Loan Bank advances Subordinated note Total interest expense | 3,360 213 2,274 321 6,168 | 1,879 25 2,292 249 4,445 |
| NET INTEREST INCOME | 67,665 | 56,438 |
| Provision for loan and lease losses | 17,255 | 12,351 |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN AND LEASE LOSSES | 50,410 | 44,087 |
| NONINTEREST INCOME: | | |
| Service charges on deposit accounts Net refund transfer fees Mortgage banking income Interchange fee income Program fees Increase in cash surrender value of bank owned life insurance Net gains on other real estate owned Other Total noninterest income | 3,555 16,352 1,020 2,667 1,696 371 132 1,752 27,545 | 3,247 15,382 1,160 2,326 1,091 391 142 1,184 24,923 |
| NONINTEREST EXPENSE: | | |
| Salaries and employee benefits Occupancy and equipment, net Communication and transportation Marketing and development | 23,834 6,221 1,382 916 | 21,211 5,967 1,272 1,004 |

| FDIC insurance expense Bank franchise tax expense Data processing Interchange related expense Supplies Other real estate owned expense Legal and professional fees Other Total noninterest expense | 525 2,518 2,386 1,007 381 45 1,043 2,787 43,045 | 450 2,435 1,652 1,058 527 97 752 2,514 38,939 |
|--|---|---|
| INCOME BEFORE INCOME TAX EXPENSE INCOME TAX EXPENSE NET INCOME | 34,910 7,441 \$ 27,469 | 30,071 10,054 \$ 20,017 |
| BASIC EARNINGS PER SHARE: Class A Common Stock Class B Common Stock | \$ 1.32 1.21 | \$ 0.97 0.88 |
| DILUTED EARNINGS PER SHARE: Class A Common Stock Class B Common Stock | \$ 1.32 1.20 | \$ 0.96 0.88 |
| DIVIDENDS DECLARED PER COMMON SHARE: Class A Common Stock Class B Common Stock | \$ 0.242 0.220 | \$ 0.209 0.190 |

See accompanying footnotes to consolidated financial statements.

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CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(in thousands)

| | Three Months Ended March 31, | |
|---|------------------------------|-----------|
| | 2018 | 2017 |
| Net income | \$ 27,469 | \$ 20,017 |
| OTHER COMPREHENSIVE INCOME | | |
| Change in fair value of derivatives used for cash flow hedges | 199 | 28 |
| Reclassification amount for derivative losses realized in income | 26 | 66 |
| Change in unrealized gain (loss) on available-for-sale debt securities (2018), debt and | | |
| equity securities (2017) | (2,117) | 706 |
| Adjustment for adoption of ASU 2016-01 | (428) | _ |
| Change in unrealized gain on available-for-sale debt security for which a portion of an | | |
| other-than-temporary impairment has been recognized in earnings | (2) | 53 |
| Total other comprehensive (loss) income before income tax | (2,322) | 853 |
| Tax effect | 489 | (299) |
| Total other comprehensive (loss) income, net of tax | (1,833) | 554 |
| COMPREHENSIVE INCOME | \$ 25,636 | \$ 20,571 |

See accompanying footnotes to consolidated financial statements.

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CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (UNAUDITED)

THREE MONTHS ENDED MARCH 31, 2018

| | Common Stock Class A Shares | k Class B Shares | | Additional Paid In | Retained | Accumulate Other Comprehen Income | ed Total siv&tockholders |
|--|-----------------------------------|------------------------|----------|-----------------------|------------------|--|--------------------------------|
| (in thousands) | Outstanding | Outstanding | Amount | Capital | Earnings | (Loss) | Equity |
| Balance, January 1, 2018 | 18,607 | 2,243 | \$ 4,902 | \$ 139,406 | \$ 487,700 | \$ 416 | \$ 632,424 |
| Adjustment for adoption of ASU 2016-01 | _ | _ | _ | _ | (35) | (338) | (373) |
| Balance, January 1, 2018, as adjusted | 18,607 | 2,243 | \$ 4,902 | \$ 139,406 | \$ 487,665 | \$ 78 | \$ 632,051 |
| Net income | _ | _ | _ | _ | 27,469 | _ | 27,469 |
| Net change in accumulated other comprehensive income | _ | _ | _ | _ | _ | (1,495) | (1,495) |
| Dividends declared Common Stock: Class A Shares Class B Shares | | | | | (4,517) (494) | | (4,517) (494) |
| Net change in notes receivable on Class A Common Stock | _ | _ | _ | 33 | _ | _ | 33 |
| Deferred director compensation - Class A Common Stock | 2 | _ | _ | 55 | _ | _ | 55 |

| Stock based compensation - performance stock units | _ | _ | _ | 26 | _ | _ | 26 |
|---|--------|-------|----------|------------|------------|------------|------------|
| Stock based compensation - restricted stock | 36 | _ | _ | 64 | _ | _ | 64 |
| Stock based compensation - stock options | _ | _ | _ | 62 | _ | _ | 62 |
| Balance, March 31, 2018 | 18,645 | 2,243 | \$ 4,902 | \$ 139,646 | \$ 510,123 | \$ (1,417) | \$ 653,254 |

See accompanying footnotes to consolidated financial statements.

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CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(in thousands)

| | Three Months Ended March 31, | |
|--|------------------------------|-----------|
| | 2018 | 2017 |
| OPERATING ACTIVITIES: | | |
| Net income | \$ 27,469 | \$ 20,017 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Amortization (accretion) on investment securities, net | (106) | 138 |
| Accretion on loans and amortization of core deposit intangible, net | (702) | (583) |
| Unrealized losses on equity securities with readily determinable fair value | 182 | |
| Depreciation of premises and equipment | 2,447 | 2,042 |
| Amortization of mortgage servicing rights | 362 | 353 |
| Provision for loan and lease losses | 17,255 | 12,351 |
| Net gain on sale of mortgage loans held for sale | (777) | (977) |
| Origination of mortgage loans held for sale | (29,410) | (33,245) |
| Proceeds from sale of mortgage loans held for sale | 31,452 | 40,691 |
| Net gain on sale of consumer loans held for sale | (1,637) | (1,108) |
| Origination of consumer loans held for sale | (164,496) | (126,924) |
| Proceeds from sale of consumer loans held for sale | 167,562 | 126,441 |
| Net gain realized on sale of other real estate owned | (132) | (212) |
| Writedowns of other real estate owned | | 70 |
| Impairment of premises held for sale | 104 | 58 |
| Deferred director compensation expense - Class A Common Stock | 55 | 55 |
| Stock based compensation expense | 152 | 410 |
| Increase in cash surrender value of bank owned life insurance | (371) | (391) |
| Net change in other assets and liabilities: | | |
| Accrued interest receivable | 310 | 209 |
| Accrued interest payable | (59) | (90) |
| Other assets | (97) | (2,096) |
| Other liabilities | 2,439 | 8,700 |
| Net cash provided by operating activities | 52,002 | 45,909 |
| INVESTING ACTIVITIES: | | |
| Purchases of available-for-sale debt securities | (69,940) | (54,390) |
| Proceeds from calls, maturities and paydowns of available-for-sale debt securities | 174,255 | 10,017 |
| Proceeds from calls, maturities and paydowns of held-to-maturity debt securities | 1,375 | 1,002 |
| Net change in outstanding warehouse lines of credit | (8,387) | 90,274 |
| Purchase of non-business-acquisition loans, including premiums paid | _ | (1,224) |
| Net change in other loans | (37,155) | 8,800 |
| Proceeds from sales of other real estate owned | 266 | 501 |
| Net purchases of premises and equipment | (3,738) | (3,193) |
| Net cash provided by investing activities | 56,676 | 51,787 |

FINANCING ACTIVITIES:

| Thirdhelm Activities. | | |
|---|------------|------------|
| Net change in deposits | 284,465 | 188,092 |
| Net change in securities sold under agreements to repurchase and other short-term | | |
| borrowings | (28,339) | (29,098) |
| Payments of Federal Home Loan Bank advances | (347,500) | (435,000) |
| Proceeds from Federal Home Loan Bank advances | 50,000 | 100,000 |
| Repurchase of Class A Common Stock | _ | (544) |
| Net proceeds from Class A Common Stock options exercised | _ | 33 |
| Cash dividends paid | (4,533) | (4,301) |
| Net cash used in financing activities | (45,907) | (180,818) |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | 62,771 | (83,122) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD | 299,351 | 289,309 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | \$ 362,122 | \$ 206,187 |
| SUPPLEMENTAL DISCLOSURES OF CASHFLOW INFORMATION: Cash paid during the period for: | | |
| Interest | \$ 6,227 | \$ 4,535 |
| Income taxes | 365 | 331 |
| SUPPLEMENTAL NONCASH DISCLOSURES: | | |
| Transfers from loans to real estate acquired in settlement of loans | \$ 179 | \$ 330 |
| | | |

See accompanying footnotes to consolidated financial statements.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – MARCH 31, 2018 and 2017 AND DECEMBER 31, 2017 (UNAUDITED)

1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation — The consolidated financial statements include the accounts of Republic Bancorp, Inc. (the "Parent Company") and its wholly-owned subsidiaries, Republic Bank & Trust Company ("RB&T" or the "Bank") and Republic Insurance Services, Inc. (the "Captive"). All significant intercompany balances and transactions are eliminated in consolidation. All companies are collectively referred to as ("Republic" or the "Company").

The Bank is a Kentucky-based, state chartered non-member financial institution that provides both traditional and non-traditional banking products through five reportable segments using a multitude of delivery channels. While the Bank operates primarily in its market footprint, its non-brick-and-mortar delivery channels allow it to reach clients across the United States.

The Captive is a Nevada-based, wholly-owned insurance subsidiary of the Company. The Captive provides property and casualty insurance coverage to the Company and the Bank as well as a group of third-party insurance captives for which insurance may not be available or economically feasible.

Republic Bancorp Capital Trust ("RBCT") is a Delaware statutory business trust that is a wholly-owned unconsolidated finance subsidiary of Republic Bancorp, Inc.

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, the financial statements do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. Operating results for the three months ended March 31, 2018 are not necessarily indicative of the results that may be expected for the year ending December 31, 2018. For further information, refer to the consolidated financial statements and footnotes thereto included in Republic's Form 10-K for the year ended December 31, 2017.

As of March 31, 2018, the Company was divided into five reportable segments: Traditional Banking, Warehouse Lending ("Warehouse"), Mortgage Banking, Tax Refund Solutions ("TRS") and Republic Credit Solutions ("RCS"). Management considers the first three segments to collectively constitute "Core Bank" or "Core Banking" operations, while the last two segments collectively constitute Republic Processing Group ("RPG") operations. The Bank's Correspondent

Lending channel and the Company's national branchless banking platform, MemoryBank®, are considered part of the Traditional Banking segment.

Prior to the third quarter of 2017, management reported RPG as a segment consisting of its largest division, TRS, along with its relatively smaller divisions, Republic Payment Solutions ("RPS") and RCS. During the third quarter of 2017, due to RCS's growth in revenue relative to the total Company's revenue, management identified TRS and RCS as separate reportable segments under the newly classified RPG operations. Also, as part of the updated segmentation, management is reporting the RPS division, which remained below thresholds to be classified a separate reportable segment, within the newly classified TRS segment. The reportable segments within RPG operations and divisions within those segments operate through the Bank. All prior periods have been reclassified to conform to the current presentation.

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Core Bank

Traditional Banking segment — The Traditional Banking segment provides traditional banking products primarily to customers in the Company's market footprint. As of March 31, 2018, Republic had 45 full-service banking centers and one loan production office ("LPO") with locations as follows:

| Kentucky — 33 |
|---|
| Metropolitan Louisville — 18 |
| Central Kentucky — 9 |
| Elizabethtown — 1 |
| Frankfort — 1 |
| Georgetown — 1 |
| Lexington — 5 |
| Shelbyville — 1 |
| Western Kentucky — 2 |
| Owensboro — 2 |
| Northern Kentucky — 3 |
| Covington — 1 |
| Crestview Hills — 1 |
| Florence — 1 |
| Independence — 1 (closed April 3, 2018) |
| Southern Indiana — 3 |
| Floyds Knobs — 1 |
| Jeffersonville — 1 |
| New Albany — 1 |
| |

Metropolitan Tampa, Florida — 6

| M | letropo | litan | Cincinnati, | Ohio — | 1 |
|---|---------|-------|-------------|--------|---|
|---|---------|-------|-------------|--------|---|

Metropolitan Nashville, Tennessee — 3*

Republic's headquarters are located in Louisville, which is the largest city in Kentucky based on population.

Traditional Banking results of operations are primarily dependent upon net interest income, which represents the difference between the interest income and fees on interest-earning assets and the interest expense on interest-bearing liabilities. Principal interest-earning Traditional Banking assets represent investment securities and commercial and consumer loans primarily secured by real estate and/or personal property. Interest-bearing liabilities primarily consist of interest-bearing deposit accounts, securities sold under agreements to repurchase, as well as short-term and long-term borrowing sources. Federal Home Loan Bank ("FHLB") advances have traditionally been a significant borrowing source for the Bank.

Other sources of Traditional Banking income include service charges on deposit accounts, debit and credit card interchange fee income, title insurance commissions, fees charged to clients for trust services, and increases in the cash surrender value of Bank Owned Life Insurance ("BOLI").

Traditional Banking operating expenses consist primarily of salaries and employee benefits, occupancy and equipment expenses, communication and transportation costs, data processing, interchange related expenses, marketing and development expenses, Federal Deposit Insurance Corporation ("FDIC") insurance expense, franchise tax expense and various other general and administrative costs. Traditional Banking results of operations are significantly impacted by general economic and competitive conditions, particularly changes in market interest rates, government laws and policies and actions of regulatory agencies.

Primarily from its Warehouse clients, the Traditional Bank acquires for investment single family, first lien mortgage loans that meet the Traditional Bank's specifications through its Correspondent Lending channel. Substantially all loans purchased through the Correspondent Lending channel are purchased at a premium.

^{*}Includes one LPO

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Warehouse Lending segment — Through its Warehouse Lending segment, the Core Bank provides short-term, revolving credit facilities to mortgage bankers across the United States through mortgage warehouse lines of credit. These credit facilities are primarily secured by single family, first lien residential real estate loans. The credit facility enables the mortgage banking clients to close single family, first lien residential real estate loans in their own name and temporarily fund their inventory of these closed loans until the loans are sold to investors approved by the Bank or purchased by the Bank through its Correspondent Lending channel. Individual loans are expected to remain on the warehouse line for an average of 15 to 30 days. Reverse mortgage loans typically remain on the line longer than conventional mortgage loans. Interest income and loan fees are accrued for each individual loan during the time the loan remains on the warehouse line and collected when the loan is sold. The Core Bank receives the sale proceeds of each loan directly from the investor and applies the funds to pay off the warehouse advance and related accrued interest and fees. The remaining proceeds are credited to the mortgage-banking client.

Mortgage Banking segment — Mortgage Banking activities primarily include 15-, 20- and 30-year fixed-term single family, first lien residential real estate loans that are originated and sold into the secondary market, primarily to the Federal Home Loan Mortgage Corporation ("FHLMC" or "Freddie Mac") and the Federal National Mortgage Association ("FNMA" or "Fannie Mae"). The Bank typically retains servicing on loans sold into the secondary market. Administration of loans with servicing retained by the Bank includes collecting principal and interest payments, escrowing funds for property taxes and property insurance, and remitting payments to secondary market investors. A fee is received by the Bank for performing these standard servicing functions.

Republic Processing Group

Tax Refund Solutions segment — Through the TRS segment, the Bank is one of a limited number of financial institutions that facilitates the receipt and payment of federal and state tax refund products and offers a credit product through third-party tax preparers located throughout the United States, as well as tax-preparation software providers (collectively, the "Tax Providers"). Substantially all of the business generated by the TRS segment occurs in the first half of the year. The TRS segment traditionally operates at a loss during the second half of the year, during which time the segment incurs costs preparing for the upcoming year's tax season.

Refund Transfers ("RTs") are fee-based products whereby a tax refund is issued to the taxpayer after the Bank has received the refund from the federal or state government. There is no credit risk or borrowing cost associated with these products because they are only delivered to the taxpayer upon receipt of the tax refund directly from the governmental paying authority. Fees earned on RTs, net of revenue share, are reported as noninterest income under the line item "Net refund transfer fees."

The Easy Advance ("EA") tax credit product is a loan that allows a taxpayer to receive an advance of a portion of their refund, with the taxpayer's Tax Provider paying all fees to RB&T for the advance. First offered by TRS in 2016, the EA has the following features:

- · Offered only during the first two months of each year;
- · No EA fee is charged to the taxpayer customer;
- · All fees for the EA are paid by the Tax Providers with a restriction prohibiting the Tax Providers from passing along the fees to the taxpayer customer;
- · No requirement that the taxpayer customer pays for another bank product, such as an RT;

.

Multiple funds disbursement methods, including direct deposit, prepaid card, check, or Walmart Direct2Cash®, based on the taxpayer-customer's election;

- · Repayment of the EA to the Bank is deducted from the taxpayer customer's tax refund proceeds; and
 - · If an insufficient refund to repay the EA occurs:
- o there is no recourse to the taxpayer customer,
- o no negative credit reporting on the taxpayer customer, and
- o no collection efforts against the taxpayer customer.

Fees paid by the Tax Providers to the Company for the EA product are reported as interest income on loans. EAs are generally repaid within three weeks after the taxpayer customer's tax return is submitted to the applicable taxing authority. EAs do not have a contractual due date but the Company considers an EA delinquent if it remains unpaid three weeks after the taxpayer customer's tax return is submitted to the applicable taxing authority. Provisions for loan losses on EAs are estimated when advances are made, with provisions for all probable EA losses made in the first quarter of each year. Unpaid EAs are charged-off within 111 days after the taxpayer customer's tax return is submitted to the applicable taxing authority, with the majority of charge-offs typically recorded during the second quarter of the year.

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Related to the overall credit losses on EAs, the Bank's ability to control losses is highly dependent upon its ability to predict the taxpayer's likelihood to receive the tax refund as claimed on the taxpayer's tax return. Each year, the Bank's EA approval model is based primarily on the prior-year's tax refund funding patterns. Because much of the loan volume occurs each year before that year's tax refund funding patterns can be analyzed and subsequent underwriting changes made, credit losses during a current year could be higher than management's predictions if tax refund funding patterns change materially between years.

Republic Payment Solutions division — RPS is managed and operated within the TRS segment. The RPS division is an issuing bank offering general-purpose reloadable prepaid cards through third-party service providers. For the projected near-term, as the prepaid card program matures, the operating results of the RPS division are expected to be immaterial to the Company's overall results of operations and will be reported as part of the TRS segment. The RPS division will not be considered a separate reportable segment until such time, if any, that it meets quantitative reporting thresholds.

The Company reports fees related to RPS programs under Program fees. Additionally, the Company's portion of interchange revenue generated by prepaid card transactions is reported as noninterest income under "Interchange fee income."

Republic Credit Solutions segment — Through the RCS segment, the Bank offers consumer credit products. In general, the credit products are unsecured, small dollar consumer loans with maturities of 30-days-or-more, and are dependent on various factors including the consumer's ability to repay. RCS loans typically earn a higher yield but also have higher credit risk compared to loans originated through the Traditional Banking segment, with a significant portion of RCS clients considered subprime or near-prime borrowers. Additional information regarding consumer loan products offered through RCS follows:

- · Line of credit The Bank originates a line-of-credit product to generally subprime borrowers across the United States through one third-party service provider. RCS sells 90% of the balances generated within two business days of loan origination to its third-party service provider and retains the remaining 10% interest. The line-of-credit product represents the substantial majority of RCS activity. Loan balances held for sale are carried at the lower of cost or fair value.
- · Credit card The Bank originates a credit card product to generally subprime borrowers across the United States through one third-party service provider. RCS sells 90% of the balances generated within two business days of each transaction occurrence to its third-party service provider and retains the remaining 10% interest. Loan balances held for sale are carried at the lower of cost or fair value.
- · Healthcare receivables The Bank originates a healthcare-receivables product across the United States through two different third-party service providers. For one third-party service provider the Bank retains 100% of the receivables originated. For the other third-party service provider, the Bank retains 100% of the receivables originated in some

instances and sells 100% of the receivables in other instances within one month of origination. Loan balances held for sale are carried at the lower of cost or fair value.

· Installment loan – The Bank originates an installment-loan product across the United States through a third-party service provider and sells 100% of the balances generated approximately 21 days after origination back to this third-party. Unlike RCS's other products, the Company carries these installment loans held for sale at fair value, with this portfolio marked to market on a monthly basis.

The Company reports interest income and loan origination fees earned on RCS loans under "Loans, including fees," while any gains or losses on sale and mark-to-market adjustments of RCS loans are reported as noninterest income under "Program fees."

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Accounting Standards Updates ("ASUs")

The following ASUs were issued prior to March 31, 2018 and are considered relevant to the Company's financial statements. Generally, if an issued-but-not-yet-effective ASU with an expected immaterial impact to the Company has been disclosed in prior Company financial statements, it will not be re-disclosed below.

| ASU. | |
|---------|---------------|
| No. | Topic |
| 2016-02 | Leases (Topic |
| | 842) |
| | |
| | |
| | |

Nature of Update Most leases are considered operating leases, which are not accounted for on the lessees' balance sheets. The significant change under this ASU is that those operating leases will be recorded on the balance sheet.

Date Adoption Required January 1, 2019

Method of Adoption Modified-retrospective approach, which includes a number of optional practical expedients.

Statement Impact During 2018, the Company completed another iteration of a pro forma impact analysis on the Company's financial statements of implementing this standard. Based on this analysis, the Company believes approximately \$30 million of leases will be placed on its balance sheet, with this amount increasing both total assets and total liabilities. Additionally, the Company's analysis reflected that this ASU would have minimal impact on the Company's performance metrics, including regulatory capital ratios and return on average assets. From a client perspective, the Company is currently reviewing the impact of this ASU on any debt covenants.

Expected Financial

2016-13 Financial Instruments – Credit Losses (Topic 326) Amends guidance on reporting credit losses for assets held at

January 1, 2020

Modified-retrospective approach.

As a result of this ASU, the Company expects a substantial, yet fully undetermined, increase

amortized-cost basis and available-for-sale debt securities. in its allowance for credit losses. A committee formed by the Company to oversee its transition to a current expected credit losses ("CECL") methodology has analyzed the Company's loan-level data and preliminarily concluded that no additional loan level segmentation beyond its current methodology segmentation would be warranted under CECL. The Company is also currently performing iterations of its allowance calculation under a "beta" CECL model provided by the same third-party software solution currently-employed to calculate the Company's allowance for loan and lease losses.

2018-02

Income
Statement —
Reporting
Comprehensive
Income (Topic
220):
Reclassification
of Certain Tax
Effects from
Accumulated
Other
Comprehensive
Income
("AOCI")

This ASU provides the Company with an option to reclassify stranded tax effects within AOCI to retained earnings in each period in which the effect of the change in the U.S. federal corporate income tax rate in the Tax Cuts and Jobs Act (or portion thereof) is recorded.

January 1, Period of adoption or retrospectively.

Immaterial.

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The following ASUs were adopted by the Company during the three months ended March 31, 2018:

| ASU. No. 2014-09 | Topic Revenue from Contracts with Customers (Topic 606) | Nature of Update Requires that revenue from contracts with clients be recognized upon transfer of control of a good or service in the amount of consideration expected to be received. Changes the accounting for certain contract costs, including whether they may be offset against revenue in the statements of income, and requires additional disclosures about revenue and contract costs. | Date Adopted January 1, 2018 | Method of Adoption Retrospective transition. | Financial Statement Impact Because most financial instruments are not subject to this ASU, a substantial portion of the Company's revenue was not impacted by this standard. Furthermore, this new standard did not have a material impact on the timing of revenue recognition for any of the Company's revenue during the first quarter of 2018 nor is it expected to going forward. Additionally, the Company took the following actions in association with the adoption of this ASU: 1) amended its accounting policies and procedures to assure proper revenue recognition in conformity with this ASU; and 2) updated its revenue-recognition financial statement disclosures (see footnote 16 in this section of the filing). |
|------------------------|---|---|---------------------------------------|--|---|
| 2016-01 | Financial Instruments – Overall (Topic 825-10) | Among other things: Requires equity investments (except those accounted for under the equity method of | January 1, 2018 | Modified-retrospective approach. | The Company has updated its policies, procedures, and financial statement presentation and disclosures for this |

accounting, or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. Requires public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes. Requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (i.e., securities or loans and receivables). Eliminates the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost.

ASU. As provided by this ASU, the Company now reports its financial instruments at exit price (see footnote 9 in this section of the filing) and recognizes changes in the fair value of applicable equity investments in net income (see footnote 2 in this section of the filing).

2016-15 Statement of
Cash Flows
(Topic 230):
Classification
of Certain
Cash Receipts
and Cash
Payments

This ASU provides cash flow statement classification guidance on eight reportable topics.

January 1, 2018 Retrospective transition.

Immaterial.

| 2016-18 | Statement of Cash Flows (Topic 230) | Requires that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. As a result, amounts generally described as restricted cash and restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The amendments do not provide a definition of restricted cash equivalents. | January 1, 2018 | Retrospective transition. | Immaterial. |
|---------|--|---|-----------------------------------|---------------------------|--|
| 2017-09 | Compensation - Stock Compensation (Topic 718) | The amendments provide guidance on determining which changes to the terms and conditions of share-based payment awards require the Company to apply modification accounting under Topic 718. | January 1, 2018 | Prospectively. | Immaterial. |
| 2018-05 | Income Taxes (Topic 740): Amendments to SEC Paragraphs | This ASU updates the Financial Accounting Standards Board ("FASB") | Upon addition to the ASC | Not Applicable. | For the Company's financial statement disclosures in accordance with SAB 118, see footnote 19 of |

| Pursuant to | |
|--------------|--|
| SEC Staff | |
| Accounting | |
| Bulletin No. | |
| 118 ("SAB | |
| 118") | |

Accounting Standards Codification ("ASC") for guidance issued by the SEC in SAB 118. Among other

things, SAB 118 allows companies a one-year

measurement period to complete their accounting for the impact of the 2017 Tax Cuts and Jobs

Act.

the Company's Annual Report on Form 10-K for the year ended December 31, 2017 and footnote 14 in this section of the filing.

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2. INVESTMENT SECURITIES

Available-for-Sale Debt Securities

The gross amortized cost and fair value of available-for-sale debt securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income ("AOCI") were as follows:

| March 31, 2018 (in thousands) | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|--|-------------------|------------------------------|-------------------------------|---------------|
| U.S. Treasury securities and U.S. Government | | | | |
| agencies | \$ 219,157 | \$ — | \$ (2,156) | \$ 217,001 |
| Private label mortgage backed security | 2,738 | 1,382 | | 4,120 |
| Mortgage backed securities - residential | 100,439 | 1,370 | (1,571) | 100,238 |
| Collateralized mortgage obligations | 84,074 | 279 | (1,608) | 82,745 |
| Corporate bonds | 10,000 | _ | (21) | 9,979 |
| Trust preferred security | 3,503 | 397 | | 3,900 |
| Total available-for-sale debt securities | \$ 419,911 | \$ 3,428 | \$ (5,356) | \$ 417,983 |

| December 31, 2017 (in thousands) | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|--|-------------------|------------------------------|-------------------------------|---------------|
| U.S. Treasury securities and U.S. Government | | | | |
| agencies | \$ 309,042 | \$ 1 | \$ (1,451) | \$ 307,592 |
| Private label mortgage backed security | 3,065 | 1,384 | | 4,449 |
| Mortgage backed securities - residential | 105,644 | 1,603 | (873) | 106,374 |
| Collateralized mortgage obligations | 87,867 | 371 | (1,075) | 87,163 |
| Corporate bonds | 15,001 | 124 | _ | 15,125 |
| Trust preferred security | 3,493 | 107 | | 3,600 |
| Total available-for-sale debt securities | \$ 524,112 | \$ 3,590 | \$ (3,399) | \$ 524,303 |

Held-to-Maturity Debt Securities

The carrying value, gross unrecognized gains and losses, and fair value of held-to-maturity debt securities were as follows:

| March 31, 2018 (in thousands) | | arrying alue | Gro Un Ga | recognized | Un | oss recognized sses | Fa Va | ir alue |
|---|----------|--|-----------------|------------------------------|----------|---------------------------|----------|--|
| Mortgage backed securities - residential Collateralized mortgage obligations Corporate bonds Obligations of state and political subdivisions Total held-to-maturity debt securities | \$ \$ | 150 22,062 40,168 464 62,844 | \$ \$ | 10 285 405 — 700 | \$ \$ | — (16) — (13) (29) | \$ \$ | 160 22,331 40,573 451 63,515 |

| December 31, 2017 (in thousands) | arrying alue | Gro Un Ga | recognized | Un | oss recognized sses | Fa Va | ir alue |
|---|-----------------|-----------------|------------|----|---------------------------|----------|------------|
| Mortgage backed securities - residential | \$ 151 | \$ | 10 | \$ | _ | \$ | 161 |
| Collateralized mortgage obligations | 23,437 | | 236 | | (17) | | 23,656 |
| Corporate bonds | 40,175 | | 686 | | (3) | | 40,858 |
| Obligations of state and political subdivisions | 464 | | _ | | (6) | | 458 |
| Total held-to-maturity debt securities | \$ 64,227 | \$ | 932 | \$ | (26) | \$ | 65,133 |

At March 31, 2018 and December 31, 2017, there were no holdings of debt securities of any one issuer, other than the U.S. government and its agencies, in an amount greater than 10% of stockholders' equity.

Sales of Available-for-Sale Debt Securities

During the three months ended March 31, 2018 and 2017, there were no gains or losses on sales or calls of available-for-sale debt securities.

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Debt Securities by Contractual Maturity

The amortized cost and fair value of debt securities by contractual maturity at March 31, 2018 follow. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date are detailed separately.

| | Available-for Debt Securiti | | Held-to-Ma Debt Securi | • |
|--|-----------------------------|------------|---------------------------|-----------|
| | Amortized | Fair | Carrying | Fair |
| March 31, 2018 (in thousands) | Cost | Value | Value | Value |
| Due in one year or less | \$ 80,069 | \$ 79,732 | \$ — | \$ — |
| Due from one year to five years | 139,088 | 137,270 | 10,441 | 10,473 |
| Due from five years to ten years | 10,000 | 9,978 | 30,191 | 30,551 |
| Due beyond ten years | 3,503 | 3,900 | | |
| Private label mortgage backed security | 2,738 | 4,120 | | |
| Mortgage backed securities - residential | 100,439 | 100,238 | 150 | 160 |
| Collateralized mortgage obligations | 84,074 | 82,745 | 22,062 | 22,331 |
| Total debt securities | \$ 419,911 | \$ 417,983 | \$ 62,844 | \$ 63,515 |

Corporate Bonds

The Bank's floating rate corporate bonds were rated "investment grade" by accredited rating agencies as of their respective purchase dates. The total fair value of the Bank's corporate bonds represented 10% and 9% of the Bank's investment portfolio as of March 31, 2018 and December 31, 2017.

Mortgage Backed Securities and Collateralized Mortgage Obligations

At March 31, 2018, with the exception of the \$4.1 million private label mortgage backed security, all other mortgage backed securities and collateralized mortgage obligations ("CMOs") held by the Bank were issued by U.S. government-sponsored entities and agencies, primarily Freddie Mac and the Fannie Mae. At March 31, 2018 and December 31, 2017, there were gross unrealized losses of \$3.2 million and \$1.9 million related to available for sale mortgage backed securities and CMOs. Because these unrealized losses are attributable to changes in interest rates and illiquidity, and not credit quality, and because the Bank does not have the intent to sell these securities, and it is likely that it will not be required to sell the securities before their anticipated recovery, management does not consider these securities to have other-than-temporary impairment ("OTTI").

Trust Preferred Security

During 2015, the Parent Company purchased a \$3 million floating rate trust preferred security ("TRUP") at a price of 68% of par. The coupon on this security is based on the 3-month London Interbank Borrowing Rate ("LIBOR") rate plus 159 basis points. The Company performed an initial analysis prior to acquisition and performs ongoing analysis of the credit risk of the underlying borrower in relation to its TRUP.

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Unrealized-Loss Analysis on Debt Securities

Debt securities with unrealized losses at March 31, 2018 and December 31, 2017, aggregated by investment category and length of time that individual debt securities have been in a continuous unrealized loss position, were as follows:

| March 31, 2018 (in | Less than 12 months Unrealized | | 12 months or | r more Unrealized | Total | Unrealized | |
|--|--------------------------------|---------------------|----------------------|----------------------|----------------------|-----------------------|--|
| thousands) | Fair Value | Losses | Fair Value | Losses | Fair Value | Losses | |
| Available-for-sale debt securities: U.S. Treasury securities and U.S. Government | | | | | | | |
| agencies | \$ 98,699 | \$ (1,011) | \$ 88,303 | \$ (1,145) | \$ 187,002 | \$ (2,156) | |
| Mortgage backed securities - residential Collateralized mortgage | 58,202 | (1,238) | 9,377 | (333) | 67,579 | (1,571) | |
| obligations Corporate bonds | 30,426 9,979 | (864) (21) | 23,081 | (744) — | 53,507 9,979 | (1,608) (21) | |
| Total available-for-sale debt securities | \$ 197,306 | \$ (3,134) | \$ 120,761 | \$ (2,222) | \$ 318,067 | \$ (5,356) | |
| | Less than 12 | months Unrealized | 12 months o | r more Unrealized | Total | Unrealized | |
| December 31, 2017 (in thousands) | Fair Value | Losses | Fair Value | Losses | Fair Value | Losses | |
| Available-for-sale debt securities: U.S. Treasury securities and U.S. Government | | | | | | | |
| agencies Mortgage backed | \$ 209,165 | \$ (499) | \$ 88,415 | \$ (952) | \$ 297,580 | \$ (1,451) | |
| securities - residential Collateralized mortgage | 61,348 | (617) | 10,192 | (256) | 71,540 | (873) | |
| obligations | 30,963 \$ 301,476 | (642) \$ (1,758) | 18,603 \$ 117,210 | (433) \$ (1,641) | 49,566 \$ 418,686 | (1,075) \$ (3,399) | |

Total available-for-sale debt securities

| | Less than 12 months Unrealized | 0 0 00 0 00 | Total Unrealized |
|--|---|--|--|
| March 31, 2018 (in thousands) | Fair Value Losses | Fair Value Losses | Fair Value Losses |
| Held-to-maturity debt securities: Collateralized mortgage obligations Obligations of state and political subdivisions Total held-to-maturity debt securities: | \$ — \$ — 451 (13) \$ 451 \$ (13) | \$ 6,128 \$ (16) \$ 6,128 \$ (16) | \$ 6,128 \$ (16) 451 (13) \$ 6,579 \$ (29) |

| December 31, 2017 (in thousands) | Less than 12 Fair Value | 2 months Unrealized Losses | 12 months of Fair Value | or more Unrealized Losses | Total Fair Value | Unrealized Losses |
|--|-------------------------|----------------------------------|-------------------------|---------------------------------|-------------------|----------------------|
| Held-to-maturity debt securities: Collateralized mortgage obligations Corporate bonds Obligations of state and political | \$ — 4,997 | \$ _ (3) | \$ 6,390 — | \$ (17) — | \$ 6,390 4,997 | \$ (17) (3) |
| subdivisions Total held-to-maturity debt | 458 | (6) | _ | _ | 458 | (6) |
| securities: | \$ 5,455 | \$ (9) | \$ 6,390 | \$ (17) | \$ 11,845 | \$ (26) |

At March 31, 2018, the Bank's security portfolio consisted of 182 securities, 58 of which were in an unrealized loss position.

At December 31, 2017, the Bank's security portfolio consisted of 185 securities, 58 of which were in an unrealized loss position.

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Other-than-temporary impairment

Unrealized losses for all debt securities are reviewed to determine whether the losses are "other-than-temporary." Debt securities are evaluated for OTTI on at least a quarterly basis and more frequently when economic or market conditions warrant such an evaluation to determine whether a decline in value below amortized cost is other-than-temporary. In conducting this assessment, the Bank evaluates a number of factors including, but not limited to the following:

- · The length of time and the extent to which fair value has been less than the amortized cost basis;
- The Bank's intent to hold until maturity or sell the debt security prior to maturity;
- · An analysis of whether it is more-likely-than-not that the Bank will be required to sell the debt security before its anticipated recovery;
- · Adverse conditions specifically related to the security, an industry, or a geographic area;
 - The historical and implied volatility of the fair value of the security;
- · The payment structure of the security and the likelihood of the issuer being able to make payments;
- · Failure of the issuer to make scheduled interest or principal payments;
- · Any rating changes by a rating agency; and
- · Recoveries or additional decline in fair value subsequent to the balance sheet date.

The term "other-than-temporary" is not intended to indicate that the decline is permanent, but indicates that the prospects for a near-term recovery of value are not necessarily favorable, or that there is a general lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. Once a decline in value is determined to be other-than-temporary, the value of the security is reduced and a corresponding charge to earnings is recognized for the anticipated credit losses.

The Bank owns one private label mortgage backed security with a total carrying value of \$4.1 million at March 31, 2018. This security is mostly backed by "Alternative A" first lien mortgage loans, but also has an insurance "wrap" or guarantee as an added layer of protection to the security holder. This asset is illiquid, and as such, the Bank determined it to be a Level 3 security in accordance with Accounting Standards Codification ("ASC") Topic 820, Fair Value Measurements and Disclosures. Based on this determination, the Bank utilized an income valuation model ("present value model") approach, in determining the fair value of the security. This approach is beneficial for positions that are not traded in active markets or are subject to transfer restrictions, and/or where valuations are adjusted to reflect illiquidity and/or non-transferability. Such adjustments are generally based on available market evidence. In the absence of such evidence, management's best estimate is used. Management's best estimate consists of both internal and external support for this investment.

See additional discussion regarding the Bank's private label mortgage backed security under Footnote 9 "Fair Value" in this section of the filing.

Pledged Debt Securities

Debt securities pledged to secure public deposits, securities sold under agreements to repurchase and debt securities held for other purposes, as required or permitted by law are as follows:

| (in thousands) | March 31, 2018 | December 31, 2017 |
|----------------------------|-----------------------|-----------------------|
| Carrying amount Fair value | \$ 257,934 258,250 | \$ 262,679 262,902 |

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Equity Securities

On January 1, 2018, the Company adopted ASU 2016-01, Financial Instruments. Among other things, ASU 2016-01 requires the Company recognize changes in the fair value of equity investments with a readily determinable fair value in net income unless those investments are accounted for under the equity method of accounting.

The carrying value, gross unrealized gains and losses, and fair value of equity securities with readily determinable fair values were as follows:

| March 31, 2018 (in thousands) | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|---|-------------------|------------------------------|-------------------------------|-----------------|
| Freddie Mac preferred stock Community Reinvestment Act mutual fund Total equity securities with readily determinable fair | \$ — 2,500 | \$ 328 — | \$ — (82) | \$ 328 2,418 |
| values | \$ 2,500 | \$ 328 | \$ (82) | \$ 2,746 |
| December 31, 2017 (in thousands) | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
| Freddie Mac preferred stock Community Reinvestment Act mutual fund Total equity securities with readily determinable fair | \$ — 2,500 | \$ 473 — | \$ — (45) | \$ 473 2,455 |
| values | \$ 2,500 | \$ 473 | \$ (45) | \$ 2,928 |

For equity securities with readily determinable fair values, the gross realized and unrealized gains and losses recognized in the Company's consolidated statements of income were as follows:

Three Months Ended March 31, 2018 Gains (Losses) Recognized on Equity Securities Realized Total

(in thousands)

| Freddie Mac preferred stock | \$ — \$ (145) | \$ (145) |
|--|---------------|----------|
| Community Reinvestment Act mutual fund | — (37) | (37) |
| Total equity securities with readily determinable fair value | \$ — \$ (182) | \$ (182) |

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3. LOANS HELD FOR SALE

In the ordinary course of business, the Bank originates for sale mortgage loans and consumer loans. Mortgage loans originated for sale are primarily originated and sold into the secondary market through the Bank's Mortgage Banking segment, while consumer loans originated for sale are originated and sold through the RCS segment.

Mortgage Loans Held for Sale, at Fair Value

See additional detail regarding mortgage loans originated for sale, at fair value under Footnote 10 "Mortgage Banking Activities" of this section of the filing.

Consumer Loans Held for Sale, at Fair Value

RCS maintains an installment loan program where the Company sells 100% of the loans approximately 21 days after origination. The Company carries these loans at fair value, with the loans marked to market on a monthly basis, with changes in their fair value reported as a component of "Program fees."

Activity for consumer loans held for sale and carried at fair value was as follows:

| | Three Months Ended | | | |
|--|--------------------|------------------|--|--|
| | March 31, | | | |
| (in thousands) | 2018 | 2017 | | |
| | | A. A. 100 | | |
| Balance, beginning of period | \$ 2,677 | \$ 2,198 | | |
| Origination of consumer loans held for sale | 10,439 | 12,238 | | |
| Proceeds from the sale of consumer loans held for sale | (10,760) | (10,783) | | |
| Net gain on sale of consumer loans held for sale | 63 | 26 | | |
| Balance, end of period | \$ 2,419 | \$ 3,679 | | |

Consumer Loans Held for Sale, at the Lower of Cost or Fair Value

RCS originates for sale its line-of-credit product and its credit card product. The Bank sells 90% of the balances maintained through these products within two days of loan origination and retains a 10% interest. The line-of-credit product represents the substantial majority of activity in consumer loans held for sale carried at the lower of cost or fair value. Gains or losses on the sale of RCS products are reported as a component of "Program fees."

Activity for consumer loans held for sale and carried at the lower of cost or market value was as follows:

| | Three Months Ended | | | | |
|--|--------------------|-----------|--|--|--|
| | March 31, | | | | |
| (in thousands) | 2018 | 2017 | | | |
| | | | | | |
| Balance, beginning of period | \$ 8,551 | \$ 1,310 | | | |
| Origination of consumer loans held for sale | 154,057 | 114,686 | | | |
| Proceeds from the sale of consumer loans held for sale | (156,802) | (115,658) | | | |
| Net gain on sale of consumer loans held for sale | 1,574 | 1,082 | | | |
| Balance, end of period | \$ 7,380 | \$ 1,420 | | | |

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4. LOANS AND ALLOWANCE FOR LOAN AND LEASE LOSSES

The composition of the loan portfolio at period end follows:

| (in thousands) | March 31, 2018 | December 31, 2017 |
|-------------------------------------|----------------|-------------------|
| Traditional Banking: | | |
| Residential real estate: | | |
| Owner occupied | \$ 912,415 | \$ 921,565 |
| Owner occupied - correspondent* | 111,263 | 116,792 |
| Nonowner occupied | 216,095 | 205,081 |
| Commercial real estate | 1,216,592 | 1,207,293 |
| Construction & land development | 160,391 | 150,065 |
| Commercial & industrial | 355,316 | 341,692 |
| Lease financing receivables | 15,751 | 16,580 |
| Home equity | 342,217 | 347,655 |
| Consumer: | | |
| Credit cards | 16,677 | 16,078 |
| Overdrafts | 791 | 974 |
| Automobile loans | 65,281 | 65,650 |
| Other consumer | 27,556 | 20,501 |
| Total Traditional Banking | 3,440,345 | 3,409,926 |
| Warehouse lines of credit* | 533,959 | 525,572 |
| Total Core Banking | 3,974,304 | 3,935,498 |
| Republic Processing Group*: | | |
| Tax Refund Solutions: | | |
| Easy Advances | 15,601 | _ |
| Other TRS loans | 192 | 11,648 |
| Republic Credit Solutions | 62,403 | 66,888 |
| Total Republic Processing Group | 78,196 | 78,536 |
| Total loans** | 4,052,500 | 4,014,034 |
| Allowance for loan and lease losses | (52,341) | (42,769) |
| Total loans, net | \$ 4,000,159 | \$ 3,971,265 |

^{*}Identifies loans to borrowers located primarily outside of the Bank's market footprint.

^{**}Total loans are presented inclusive of premiums, discounts and net loan origination fees and costs. See table directly below for expanded detail.

The following table reconciles the contractually receivable and carrying amounts of loans at March 31, 2018 and December 31, 2017:

| (in thousands) | March 31, 2018 | December 31, 2017 | | |
|--|--|--|--|--|
| Contractually receivable Unearned income(1) Unamortized premiums(2) Unaccreted discounts(3) Net unamortized deferred origination fees and costs(4) Carrying value of loans | \$ 4,052,694 (1,219) 914 (4,251) 4,362 \$ 4,052,500 | \$ 4,014,673 (1,157) 1,069 (4,643) 4,092 \$ 4,014,034 | | |
| - 11-7-15 | + 1,000 = ,000 | + 1,0 = 1,00 | | |

- (1) Unearned income relates to lease financing receivables.
- (2) Unamortized premiums predominately relate to loans acquired through the Bank's Correspondent Lending channel.
- (3) Unaccreted discounts include accretable and non-accretable discounts and relate to loans acquired in the Bank's 2016 Cornerstone acquisition and its 2012 FDIC-assisted transactions.
- (4) Primarily attributable to the Traditional Banking segment.

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Purchased-Credit-Impaired ("PCI") Loans

The following table reconciles the contractually required and carrying amounts of all PCI loans at March 31, 2018 and December 31, 2017:

| (in thousands) | March 31, 2018 | December 31, 2017 | | |
|----------------------------------|----------------|-------------------|--|--|
| Contractually required principal | \$ 5,319 | \$ 5,435 | | |
| Non-accretable amount | (1,691) | (1,691) | | |
| Accretable amount | (140) | (140) | | |
| Carrying value of loans | \$ 3,488 | \$ 3,604 | | |

The following table presents a rollforward of the accretable amount on all PCI loans for the three months ended March 31, 2018 and 2017:

| | Three Months Ended | | | |
|--|--------------------|------------|--|--|
| | March 31, | | | |
| (in thousands) | 2018 | 2017 | | |
| | | | | |
| Balance, beginning of period | \$ (140) | \$ (3,600) | | |
| Transfers between non-accretable and accretable* | | 90 | | |
| Net accretion into interest income on loans, including loan fees | | 101 | | |
| Balance, end of period | \$ (140) | \$ (3,409) | | |
| | | | | |

^{*}Transfers are primarily attributable to changes in estimated cash flows of the underlying loans.

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Credit Quality Indicators

The following tables include loans by risk category based on the Bank's internal analyses performed as of March 31, 2018 and December 31, 2017. Risk categories are defined in the Company's Annual Report on Form 10-K for the year ended December 31, 2017:

| March 31, 2018 (in thousands) | Pass | Special Mention | Substandard | | PCI /Loans - Group 1 | PCI Loans - Substandard | Total Rated d Loans* |
|--|--------------|--------------------|-------------|------|----------------------------|-------------------------------|----------------------|
| Traditional Banking: Residential real estate: | | | | | | | |
| Owner occupied | \$ — | \$ 17,690 | \$ 12,395 | \$ — | \$ 176 | \$ 1,609 | \$ 31,870 |
| Owner occupied - | | | | | | | |
| correspondent | _ | _ | 383 | _ | _ | _ | 383 |
| Nonowner occupied | _ | 628 | 2,259 | | 244 | | 3,131 |
| Commercial real estate Construction & land | 1,205,748 | 4,743 | 4,765 | _ | 1,336 | _ | 1,216,592 |
| development | 159,780 | _ | 611 | | | | 160,391 |
| Commercial & industrial Lease financing | 354,477 | 36 | 791 | _ | 12 | _ | 355,316 |
| receivables | 15,751 | | | | | | 15,751 |
| Home equity | | 33 | 1,427 | _ | 6 | 102 | 1,568 |
| Consumer: | | | 1,127 | | Ü | 102 | 1,000 |
| Credit cards | | | _ | | | | |
| Overdrafts | | _ | | _ | _ | | |
| Automobile loans | | _ | 141 | | _ | | 141 |
| Other consumer | | | 556 | | | 3 | 559 |
| Total Traditional | | | | | | | |
| Banking | 1,735,756 | 23,130 | 23,328 | _ | 1,774 | 1,714 | 1,785,702 |
| Warehouse lines of credit | 533,959 | _ | | _ | | | 533,959 |
| Total Core Banking | 2,269,715 | 23,130 | 23,328 | _ | 1,774 | 1,714 | 2,319,661 |
| Republic Processing | | | | | | | |
| Group: | | | | | | | |
| Tax Refund Solutions: | | | | | | | |
| Easy Advances | | _ | | | | | |
| Other TRS loans | _ | | 1,306 | | | _ | 1 206 |
| Republic Credit Solutions Total Republic | _ | _ | 1,300 | _ | _ | | 1,306 |
| Processing Group | _ | _ | 1,306 | _ | _ | _ | 1,306 |
| Total rated loans | \$ 2,269,715 | \$ 23,130 | \$ 24,634 | \$ — | \$ 1,774 | \$ 1,714 | \$ 2,320,967 |

| December 31, 2017 (in thousands) | Pass | Special Mention | Substandard | | PCI L/Loans - Group 1 | PCI Loans - Substandare | Total Rated d Loans* |
|--|--------------|--------------------|-------------|------|-----------------------------|-------------------------------|----------------------|
| Traditional Banking: Residential real estate: Owner occupied Owner occupied - | \$ — | \$ 18,054 | \$ 12,056 | \$ — | \$ 180 | \$ 1,658 | \$ 31,948 |
| correspondent | _ | _ | _ | _ | | | _ |
| Nonowner occupied | 1 107 200 | 635 | 1,240 | | 248 | | 2,123 |
| Commercial real estate Construction & land | 1,197,299 | 4,824 | 3,798 | | 1,372 | | 1,207,293 |
| development | 149,332 | _ | 733 | | _ | _ | 150,065 |
| Commercial & industrial | 341,377 | 267 | 21 | | 27 | _ | 341,692 |
| Lease financing | | | | | | | |
| receivables | 16,580 | | | | | | 16,580 |
| Home equity | _ | 33 | 1,609 | | 6 | 110 | 1,758 |
| Consumer: | | | | | | | |
| Credit cards | _ | | _ | | | | _ |
| Overdrafts | | | | _ | _ | | |
| Automobile loans | | _ | 108 571 | | | 3 | 108 574 |
| Other consumer Total Traditional | _ | | 3/1 | | | 3 | 374 |
| Banking | 1,704,588 | 23,813 | 20,136 | | 1,833 | 1,771 | 1,752,141 |
| Warehouse lines of credit | 525,572 | | 20,130 | | | | 525,572 |
| Total Core Banking | 2,230,160 | 23,813 | 20,136 | _ | 1,833 | 1,771 | 2,277,713 |
| 10001 0010 2000000 | 2,200,100 | 20,010 | 20,100 | | 1,000 | 2,7.72 | _,_,,,,, |
| Republic Processing Group: | | | | | | | |
| Tax Refund Solutions: | | | | | | | |
| Easy Advances | | | | | | | _ |
| Other TRS loans | 11,648 | _ | _ | _ | _ | | 11,648 |
| Republic Credit Solutions | _ | _ | 1,066 | | _ | _ | 1,066 |
| Total Republic | 11.640 | | 1.066 | | | | 10.714 |
| Processing Group | 11,648 | _ | 1,066 | | _ | _ | 12,714 |
| Total rated loans | \$ 2,241,808 | \$ 23,813 | \$ 21,202 | \$ — | \$ 1,833 | \$ 1,771 | \$ 2,290,427 |

^{*}The above tables exclude all non-classified residential real estate, home equity and consumer loans at the respective period ends.

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Allowance for Loan and Lease Losses

The following table presents the activity in the Allowance by portfolio class:

| | Allowance Rollforward Three Months Ended March 31, 2018 | | | | | 2017 | | | | |
|---------------------------|---|-----------|----------|--------|--------------------|-----------|-----------|---------|--------|--------------------|
| | Beginning | | Charge- | | Ending | Beginning | | Charge- | _ | Ending |
| (in thousands) | Balance | Provision | n offs | Recove | ri Ba lance | Balance | Provision | n offs | Recove | ri Ba lance |
| Traditional | | | | | | | | | | |
| Banking: | | | | | | | | | | |
| Residential | | | | | | | | | | |
| real estate: | | | | | | | | | | |
| Owner | * | | | | . | | * | * (*) | | |
| occupied | \$ 6,182 | \$ — | \$ (215) | \$ 21 | \$ 5,988 | \$ 7,158 | \$ (143) | \$ (3) | \$ 59 | \$ 7,071 |
| Owner | | | | | | | | | | |
| occupied - | 202 | (1.4) | | | 270 | 272 | (0) | (11) | | 252 |
| correspondent Nonowner | 292 | (14) | _ | | 278 | 373 | (9) | (11) | | 353 |
| occupied | 1,396 | 165 | (121) | 21 | 1,461 | 1,139 | 59 | | | 1,198 |
| Commercial | 1,390 | 103 | (121) | 21 | 1,401 | 1,139 | 39 | _ | _ | 1,196 |
| real estate | 9,043 | 292 | | 125 | 9,460 | 8,078 | (197) | | 17 | 7,898 |
| Construction & | 7,043 | 272 | | 123 | 7,400 | 0,070 | (177) | | 1 / | 7,070 |
| land | | | | | | | | | | |
| development | 2,364 | 354 | _ | 2 | 2,720 | 1,850 | 383 | _ | | 2,233 |
| Commercial & | _,00. | | | _ | _,, | 1,000 | | | | _, |
| industrial | 2,198 | 126 | (108) | 31 | 2,247 | 1,511 | (44) | _ | 21 | 1,488 |
| Lease | , | | , | | , | , | · / | | | , |
| financing | | | | | | | | | | |
| receivables | 174 | (9) | _ | | 165 | 136 | 9 | _ | | 145 |
| Home equity | 3,754 | (111) | _ | 26 | 3,669 | 3,757 | 69 | (4) | 9 | 3,831 |
| Consumer: | | | | | | | | | | |
| Credit cards | 607 | 235 | (93) | 7 | 756 | 490 | 38 | (27) | 5 | 506 |
| Overdrafts | 974 | 17 | (289) | 89 | 791 | 675 | 83 | (184) | 67 | 641 |
| Automobile | | | | | | | | | | |
| loans | 687 | 19 | _ | _ | 706 | 526 | 36 | _ | 1 | 563 |
| Other | 1.160 | (105) | (120) | 0.2 | 000 | 771 | 102 | (220) | 101 | 005 |
| consumer | 1,162 | (135) | (120) | 83 | 990 | 771 | 183 | (230) | 101 | 825 |
| Total | | | | | | | | | | |
| Traditional | 20 022 | 020 | (046) | 105 | 20.221 | 26 161 | 167 | (450) | 200 | 26 752 |
| Banking Warehouse | 28,833 | 939 | (946) | 405 | 29,231 | 26,464 | 467 | (459) | 280 | 26,752 |
| lines of credit | 1,314 | 21 | | | 1,335 | 1 161 | (226) | | | 1,238 |
| inies of credit | 1,314 | ∠1 | | | 1,333 | 1,464 | (226) | | | 1,230 |

| Total Core | | | | | | | | | | |
|------------|--------|-----|-------|-----|--------|--------|-----|-------|-----|--------|
| Banking | 30,147 | 960 | (946) | 405 | 30,566 | 27,928 | 241 | (459) | 280 | 27,990 |