IEH CORPORATION
Form 10QSB
November 08, 2004

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 24, 2004

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ________________ to _______________

Commission File No. 0-5258

IEH CORPORATION
(Exact name of registrant as specified in its charter)

New York	1365549348
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification Number)

140 58th Street, Suite 8E, Brooklyn, New York 11220
(Address of principal executive office)

Registrant's telephone number, including area code: (718) 492-4440

Former name, former address and former fiscal year, if changed since last report.

Check whether the Issuer: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes |X| No |_|

2,303,468 shares of Common Shares, par value $.01 per share, were outstanding as of September 24, 2004 and November 2, 2004.

IEH CORPORATION

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IEH CORPORATION

BALANCE SHEETS
As of September 24, 2004 and March 26, 2004

	Sept. 24, 2004	March 2 2004
	(Unaudited)	(Note 1
ASSETS		
CURRENT ASSETS:		
Cash	$ 4,043	$ 4,4
Accounts receivable, less allowances for doubtful accounts of $10,062 at September 24, 2004 and March 26, 2004	661,651	586,4
Inventories (Note 3)	1,034,600	1,014,5
Prepaid expenses and other current assets (Note 4)	22,648	16,6
Total current assets	1,722,942	1,622,1

PROPERTY, PLANT AND EQUIPMENT, less accumulated depreciation and amortization of $6,088,516 at September 24, 2004 and $5,991,765 at March 26, 2004	1,151,421	1,130,0
	1,151,421	1,130,0
OTHER ASSETS:		
Other assets	41,454	41,3
	41,454	41,3
Total assets	$2,915,817	$2,793,5

See accompanying notes to financial statements

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IEH CORPORATION

BALANCE SHEETS
As of September 24, 2004 and March 26, 2004

	Sept. 24, 2004	March 2 2004
	(Unaudited)	(Note
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Accounts receivable financing (Note 7)	$ 608,195	$ 645,
Notes payable, equipment, current portion (Note 6)	7,070	8,
Accrued corporate income taxes	17,467	14,
Due to union health and welfare plan, current portion (Note 9)	11,828	32,
Accounts payable	938,007	738,
Pension plan payable, current portion (Note 9)	61,000	56,
Other current liabilities (Note 5)	176,127	159,
Total current liabilities	1,819,694	1,654,
LONG-TERM LIABILITIES:		
Pension Plan payable, less current portion (Note 9)	106,000	149,
Notes payable, equipment, less current portion (Note 6)	8,568	11,
Total long-term liabilities	114,568	160,
Total liabilities	1,934,262	1,814,

STOCKHOLDERS' EQUITY:		
Common stock, $.01 par value; 10,000,000 shares authorized; 2,303,468 shares issued and outstanding at September 24, 2004 and March 26, 2004	23,035	23,
Capital in excess of par value	2,744,573	2,744,
Retained earnings (Deficit)	(1,786,053)	(1,788,
Total stockholders' equity	981,555	979,
Total liabilities and stockholders' equity	$ 2,915,817	$ 2,793,

See accompanying notes to financial statements

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IEH CORPORATION

STATEMENT OF OPERATIONS
(Unaudited)

	Six months Ended		Three Months En	
	Sept. 24, 2004	Sept. 26, 2003	Sept. 24, 2004	Se
REVENUE, net sales	$2,485,036	$2,513,820	$1,312,648	$1,
COSTS AND EXPENSES				
Cost of products sold	1,850,624	1,815,971	945,551	
Selling, general and administrative	477,633	476,012	234,051	
Interest expense	49,406	56,368	25,887	
Depreciation and amortization	96,751	102,600	46,651	
	2,474,414	2,450,951	1,252,140	1,
OPERATING INCOME	10,622	62,869	60,508	
OTHER INCOME	122	53	57	
INCOME BEFORE INCOME TAXES	10,734	62,922	60,565	
PROVISION FOR INCOME TAXES	8,400	8,400	4,200	
NET INCOME	$ 2,334	$ 54,522	$ 56,365	$
BASIC AND DILUTED EARNINGS PER SHARE	$ .001	$ .024	$ .024	$

WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING (in thousands)	2,303	2,303	2,303	===

See accompanying notes to financial statements

IEH CORPORATION

STATEMENT OF CASH FLOWS
Increase (Decrease) in Cash
(Unaudited)

	Six months Ended	
	Sept. 24, 2004	Sept. 26, 2003
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	$ 2,334	$ 54,522
Adjustments to reconcile net income to net cash used in operating activities:		
Depreciation and amortization	96,751	102,600
Changes in assets and liabilities:		
(Increase) decrease in accounts receivable	(75,160)	127,061
(Increase) decrease inventories	(20,002)	115,827
(Increase) decrease in prepaid expenses and other current assets	(6,032)	18,679
(Increase) decrease in other assets	(98)	13
Increase (decrease) in accounts payable	199,902	(242,561)
Increase (decrease) in other current liabilities	16,788	(10,499)
Increase (decrease) in accrued corporate income taxes	2,967	3,202
Increase (decrease) in union health and welfare plan	(20,372)	(17,000)
Increase (decrease) in due to pension plan payable	(38,000)	(2,000)
Total adjustments	156,744	95,322
NET CASH PROVIDED BY OPERATING ACTIVITIES	159,078	149,844
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisition of fixed assets	(118,146)	(105,087)
NET CASH (USED) BY INVESTING ACTIVITIES	$(118,146)	$(105,087)

See accompanying notes to financial statements

IEH CORPORATION

STATEMENT OF CASH FLOWS
Increase (Decrease) in Cash
(Unaudited)

	Six months Ended Sept. 24, 2004	Six months Ended Sept. 26, 2003
CASH FLOWS FROM FINANCING ACTIVITIES:		
Increase in notes payable	$ --	$ 16,790
Principal payments on notes payable	(4,468)	(11,740)
Proceeds from accounts receivable financing	(36,901)	(51,957)
NET CASH (USED IN) FINANCING ACTIVITIES	(41,369)	(46,907)
INCREASE (DECREASE) IN CASH	(437)	(2,150)
CASH, beginning of period	4,480	5,565
CASH, end of period	$ 4,043	$ 3,415
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION, cash paid during the six months for:		
Interest	$ 49,406	$ 48,254
Income Taxes	$ --	$ --

See accompanying notes to financial statements

IEH CORPORATION

NOTES TO FINANCIAL STATEMENTS
(Unaudited)

Note 1- INTERIM RESULTS AND BASIS OF PRESENTATION

The accompanying unaudited financial statements as of September 24, 2004 and September 26, 2003 and for the three and six month periods then ended have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-QSB and Items 303 and 310 of Regulation S-B. In the opinion of management, the unaudited financial statements have been prepared on the same basis as the annual financial statements and reflect all adjustments, which include only normal recurring adjustments, necessary to present fairly the financial position as of September 24, 2004 and September 26, 2003 and the results of operations and cash flows for the three and six month periods then ended. The financial data and other information disclosed in these notes to the interim financial statements related to these periods are unaudited. The results for the six months ended September 24, 2004, are not necessarily indicative of the results to be expected for any subsequent quarter or the entire fiscal year. The balance sheet at March 26, 2004 has been derived from the audited financial statements at that date.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to the Securities and Exchange Commission's rules and regulations. The Company believes, however, that the disclosures in this report are adequate to make the information presented not misleading in any material respect. The accompanying financial statements should be read in conjunction with the audited financial statements of IEH Corporation as of March 26, 2004 and notes thereto included in the Company's report on Form 10-KSB as filed with the Securities and Exchange Commission.

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Description of Business:

The Company is engaged in the design, development, manufacture and distribution of high performance electronic printed circuit connectors and specialized interconnection devices. Electronic connectors and interconnection devices are used in providing electrical connections between electronic component assemblies. The Company develops and manufactures connectors which are designed for a variety of high technology and high performance applications, and are primarily utilized by those users who require highly efficient and dense (the space between connection pins with the connector) electrical connections.

The Company is continuously redesigning and adapting its connectors to meet and keep pace with developments in the electronics industry and has, for example, developed connectors for use with flex-circuits now being used in aerospace programs, computers, air-borne communications systems, testing systems and other areas. The Company also services its connectors to meet specified product requirements.

IEH CORPORATION

NOTES TO FINANCIAL STATEMENTS
(Unaudited)

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

Accounting Period:

The Company maintains an accounting period based upon a 52-53 week year which ends on the nearest Friday in business days to March 31st. For the year ending March 26, 2004, the year was comprised of 52 weeks.

Revenue Recognition:

Revenues are recognized at the shipping date of the Company's products.

The Company's policy with respect to customer returns and allowances as well as product warranty is as follows:

The Company will accept a return of defective product within one year from shipment for repair or replacement at the Company's option. If the product is repairable, the Company at its own cost will repair and return it to the customer. If unrepairable, the Company will either offer an allowance against payment or will reimburse the customer for the total cost of the product.

Most of the Company's products are custom ordered by customers for a specific use. The Company provides engineering services as part of the relationship with its customers in developing the custom product. The Company is not obligated to provide such engineering service to its customers. The Company does not charge separately for these services.

Inventories:

Inventories are stated at cost, on a first-in, first-out basis, which does not exceed market value.

Concentration of Credit Risk:

The Company maintains cash balances at one bank. Amounts on deposit are insured by the Federal Deposit Insurance Corporation up to $100,000 in aggregate. There were no uninsured balances at either September 24, 2004 or March 26, 2004.

Property, Plant and Equipment:

Property, plant and equipment are stated at cost less accumulated depreciation and amortization. The Company provides for depreciation and amortization using the Modified Accelerated Cost Recovery System (MACRS) method over the estimated useful lives (5-7 years) of the related assets.

Maintenance and repair expenditures are charged to operations, and renewals and betterments are capitalized. Items of property, plant and equipment which are sold, retired or otherwise disposed of are removed from the asset and accumulated depreciation or amortization account. Any gain or loss thereon is either credited or charged to operations.

NOTES TO FINANCIAL STATEMENTS
(Unaudited)

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

Income Taxes:

The Company follows the policy of treating investment tax credits as a reduction in the provision for federal income tax in the year in which the credit arises or may be utilized. Deferred income taxes arise from temporary differences resulting from different depreciation methods used for financial and income tax purposes. The Company has adopted Statement of Financial Accounting Standards (SFAS) No. 109, "Accounting for Income Taxes".

Net Income Per Share:

The Company has adopted the provisions of SFAS No. 128, "Earnings Per Share", which requires the disclosure of "basic" and "diluted" earnings (loss) per share. Basic earnings per share is computed by dividing net income by the weighted average number of common shares outstanding during each period. Diluted earnings per share is similar to basic earnings per share except that the weighted average number of common shares outstanding is increased to reflect the dilutive effect of potential common shares, such as those issuable upon the exercise of stock or warrants, as if they had been issued. For the six months ended September 24, 2004 and September 26, 2003, there were no items of potential dilution that would impact on the computation of diluted earnings or loss per share.

Fair Value of Financial Instruments:

The carrying value of the Company's financial instruments, consisting of accounts receivable, accounts payable, and borrowings, approximate their fair value due to the relatively short maturity (three months) of these instruments.

Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, revenues and expenses, and disclosure of contingent assets and liabilities at the date of the financial statements. Actual amounts could differ from those estimates.

Impairment of Long-Lived Assets:

SFAS No. 144, "Accounting For The Impairment or Disposal of Long-Lived Assets", requires that long-lived assets and certain identifiable intangibles to be held and used by an entity be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The Company has adopted SFAS No. 144. There were no, long-lived asset impairments recognized by the Company for the six months ended September 24, 2004 and September 26, 2003..

IEH CORPORATION

NOTES TO FINANCIAL STATEMENTS
(Unaudited)

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

Reporting Comprehensive Income:

The Company has adopted the provisions of SFAS No. 130, "Reporting Comprehensive Income". This statement established standards for reporting and display of comprehensive income and its components (revenues, expenses, gains and losses) in an entity's financial statements. This Statement requires an entity to classify items of other comprehensive income by their nature in a financial statement and display the accumulated balance of other comprehensive income separately from retained earnings and additional paid-in capital in the equity section of a statement of financial position. There were no material items of comprehensive income to report for the six months ended September 24, 2004 and September 26, 2003.

Segment Information:

The Company has adopted the provisions of SFAS No. 131, "Disclosures About Segment of An Enterprise and Related Information." This Statement requires public enterprises to report financial and descriptive information about its reportable operating segments and establishes standards for related disclosures about product and services, geographic areas, and major customers. The adoption of SFAS No. 131 did not affect the Company's presentation of its results of operations or financial position.

Effect of New Accounting Pronouncements:

The Company does not believe that any recently issued but not yet effective accounting standards, have a material effect on the Company's financial position, results of operations or cash flows.

Note 3 - INVENTORIES:

Inventories are comprised of the following:

	Sept. 24, 2004	March 26, 2004
Raw materials	$ 703,424	$ 689,851
Work in progress	200,092	196,182
Finished goods	131,084	128,565
	$1,034,600	$1,014,598

Inventories are priced at the lower of cost (first-in, first-out method) or market. The Company has established a reserve for obsolescence to reflect net realizable inventory value. The balance of this reserve as of September 24, 2004 was $24,000. At March 26, 2004, the balance of this reserve was $0.

Inventories at September 24, 2004 and March 26, 2004 are recorded net of this reserve.

IEH CORPORATION

NOTES TO FINANCIAL STATEMENTS
(Unaudited)

Note 4 - PREPAID EXPENSES AND OTHER CURRENT ASSETS:

Prepaid expenses and other current assets are comprised of the following:

	Sept. 24, 2004	March 26, 2004
Prepaid insurance	$ 4,438	$ 11,030
Prepaid corporate taxes	5,489	5,489
Other current assets	12,721	97
	$ 22,648	$ 16,616

Note 5 - OTHER CURRENT LIABILITIES:

Other current liabilities are comprised of the following:

	Sept. 24, 2004	March 26, 2004
Payroll and vacation accruals	$ 77,091	$ 87,964
Sales commissions	17,150	9,705
Other	81,886	61,670
	$ 176,127	$ 159,339

Note 6 - NOTES PAYABLE EQUIPMENT:

The Company financed the acquisition of new computer equipment and software by issuing notes payable. These notes are payable over a sixty month period. The remaining balance of these notes at September 24, 2004 amounted to $15,638.

The aggregate future principal payments are as follows:

Fiscal year ending March 31,	
2005	$ 4,579
2006	4,392
2007	3,358
2008	3,309
	$ 15,638

IEH CORPORATION

NOTES TO FINANCIAL STATEMENTS
(Unaudited)

Note 7- ACCOUNTS RECEIVABLE FINANCING:

The Company has an accounts receivable financing agreement with a factor which bears interest at 2.5% above prime with a minimum of 12% per annum. At September 24, 2004 the amount outstanding with the factor was $608,195 as compared to $645,096 at March 26, 2004. All funds factored are secured by the Company's accounts receivables and inventories.

Note 8- 2001 EMPLOYEE STOCK OPTION PLAN:

On June 21, 2001 the Company's shareholders approved the adoption of the Company's 2001 Employees Stock Option Plan to provide for the grant of options to purchase up to 750,000 shares of the Company's common stock to all employees, including senior management.

Options granted to employees under this plan may be designated as options which qualify for incentive stock option treatment under Section 422A of the Internal Revenue Code, or options which do not so qualify.

Under this plan, the exercise price of an option designated as an Incentive Stock Option shall not be less than the fair market value of the Company's common stock on the day the option is granted. In the event an option designated as an incentive stock option is granted to a ten percent (10%) shareholder, such exercise price shall be at least 110 Percent (110%) of the fair market value or the Company's common stock and the option must not be exercisable after the expiration of five years from the day of the grant.

Exercise prices of non incentive stock options may be less than the fair market value of the Company's common stock.

The aggregate fair market value of shares subject to options granted to a participant(s), which are designated as incentive stock options, and which become exercisable in any calendar year, shall not exceed $100,000. As of September 24, 2004 no options had been granted under the plan.

Note 9 - COMMITMENTS:

The Company, under the terms of its lease agreement exercised its option to renew its lease for an additional 10 years. The initial lease expired on August 23, 2001.

The term of the extended lease agreement is for the period August 24, 2001 to August 23, 2011. The minimum annual rentals and the Company's obligation under this agreement are as follows:

Fiscal year ending March,

2005	$ 56,382
2006	112,764
2007	112,764
2008	112,764
2009	112,764
2010	112,764
2011	75,176
	$ 695,378

The Company recorded rental expense of $56,382 for the six months ended September 24, 2004.

The Company has a collective bargaining multi-employer pension plan with the United Auto Workers of America, Local 259. Contributions are made in accordance with a negotiated labor contract and are based on the number of covered employees employed per month. With the passage of the Multi-Employer Pension Plan Amendments Act of 1990 ("The Act"), the Company may become subject to liabilities in excess of contributions made under the collective bargaining agreement. Generally, these liabilities are contingent upon the termination, withdrawal, or partial withdrawal from the Plan.

The Company has not taken any action to terminate, withdraw or partially withdraw from the Plan nor does it intend to do so in the future. Under the Act, liabilities would be based upon the Company's proportional share of the Plan's unfunded vested benefits, which is currently not available. The amount of accumulated benefits and net assets of such Plan also is not currently available to the Company. The total contributions charged to operations under this pension plan were $28,601 for the six months ended September 24, 2004 and $25,150 for the six months ended September 26, 2003.

As of September 24, 2004, the Company reported arrears with respect to its contributions to the Union's Health and Welfare plan. The amount due the Health and Welfare plan was $11,828.

The total amount due of $11,828 is reported on the accompanying balance sheet as a current liability.

Note 9 - COMMITMENTS (continued):

In June 1993, the Company and Local 259 entered into a verbal agreement whereby the Company would satisfy this debt by the following payment schedule:

The sum of $2,500 will be paid by the Company each month in satisfaction of the current arrears until this total debt has been paid. Under this agreement, the projected payment schedule for arrears will satisfy the total debt in 5 months.

On June 30, 1995, the Company applied to the Pension Benefit Guaranty Corporation ("PBGC") to have the PBGC assume all of the Company's responsibilities and liabilities under its Salaried Pension Plan. On April 26, 1996, the PBGC determined that the Salaried Pension Plan did not have sufficient assets available to pay benefits which were and are currently due under the terms of the Plan.

The PBGC further determined that pursuant to the provisions of the Employment Retirement Income Security Act of 1974, as amended ("ERISA"), that the Plan must be terminated in order to protect the interests of the Plan's participants. Accordingly, the PBGC proceeded pursuant to ERISA to have the Plan terminated and the PBGC appointed as statutory trustee, and to have July 31, 1995 established as the Plan's termination date.

The Company and the PBGC negotiated a settlement on the entire matter and on July 2, 2001, an agreement was reached whereby the Company's liability to the PBGC was reduced to $244,000. The Company will make monthly payments to the PBGC as follows:

September 1, 2004 to August 1, 2004	$2,000 per month
September 1, 2004 to August 1, 2006	$3,000 per month
September 1, 2006 to August 1, 2007	$4,000 per month

Additionally, the Company has made balloon payments of $25,000 each on January 1, 2004 and May 1, 2004. The Company is also obligated to make additional balloon payments of $25,000 each on May 1, 2005 and January 1, 2006.

The Company also granted the PBGC a lien on the Company's machinery and equipment.

As a result of this agreement the amount due the PBGC was restated to $244,000. The balance as of September 24, 2004 was $167,000. The balance of $167,000 is reported on the accompanying balance sheet as follows: $61,000 as a current liability and $106,000 as a long-term liability.

Note 10 - CHANGES IN STOCKHOLDERS' EQUITY:

Retained earnings (deficit) decreased by $2,334, which represents the net income for the six months ended September 24, 2004.

IEH CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Statements contained in this report which are not historical facts may be considered forward-looking information with respect to plans, projections, or future performance of the Company as defined under the Private Securities litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties which could cause actual results to differ materially from those projected. The words "anticipate", "believe", "estimate", "expect", "objective", and "think" or similar expressions used herein are intended to identify forward-looking statements. The forward-looking statements are based on the Company's current views and assumptions and involve risks and uncertainties that include, among other things, the effects of the Company's business, actions of competitors, changes in laws and regulations, including accounting standards, employee relations, customer demand, prices of purchased raw material and parts, domestic economic conditions, including housing starts and changes in consumer disposable income, and foreign economic conditions, including currency rate fluctuations. Some or all of the facts are beyond the Company's control.

The following discussion and analysis should be read in conjunction with the consolidated financial statements and related footnotes which provide additional information concerning the Company's financial activities and condition.

CRITICAL ACCOUNTING POLICIES

Accounting Period:

The Company maintains an accounting period based upon a 52-53 week year which ends on the nearest Friday in business days to March 31st.

Revenue Recognition:

Revenues are recognized at the shipping date of the Company's products.

The Company's policy with respect to customer returns and allowances as well as product warranty is as follows:

The Company will accept a return of defective product within one year from shipment for repair or replacement at the Company's option.

If the product is repairable, the Company at its own cost will repair and return it to the customer. If unrepairable, the Company will either offer an allowance against payment or will reimburse the customer for the total cost of the product.

Most of the Company's products are custom ordered by customers for a specific use. The Company provides engineering services as part of the relationship with its customers in developing the custom product. The Company is not obligated to provide such engineering service to its customers. The Company does not charge separately for these services.

Inventories:

Inventories are stated at cost, on a first-in, first-out basis, which does not exceed market value.

CRITICAL ACCOUNTING POLICIES (CONTINUED)

Concentration of Credit Risk:

The Company maintains cash balances at one bank. Amounts on deposit are insured by the Federal Deposit Insurance Corporation up to $100,000 in aggregate. There were no uninsured balances at either September 24, 2004 or March 26, 2004.

Property, Plant and Equipment:

Property, plant and equipment is stated at cost less accumulated depreciation and amortization. The Company provides for depreciation and amortization using the Modified Accelerated Cost Recovery System (MACRS) method over the estimated useful lives (5-7 years) of the related assets.

Maintenance and repair expenditures are charged to operations, and renewals and betterments are capitalized. Items of property, plant and equipment which are sold, retired or otherwise disposed of are removed from the asset and accumulated depreciation or amortization account. Any gain or loss thereon is either credited or charged to operations.

Income Taxes:

The Company follows the policy of treating investment tax credits as a reduction in the provision for federal income tax in the year in which the credit arises or may be utilized. Deferred income taxes arise from temporary differences resulting from different depreciation methods used for financial and income tax purposes. The Company has adopted Statement of Financial Accounting Standards (SFAS) No. 109, "Accounting for Income Taxes".

Net Income Per Share:

The Company has adopted the provisions of SFAS No. 128, "Earnings Per Share", which requires the disclosure of "basic" and "diluted" earnings (loss) per share. Basic earnings per share is computed by dividing net income by the weighted average number of common shares outstanding during each period.

Diluted earnings per share is similar to basic earnings per share except that the weighted average number of common shares outstanding is increased to reflect the dilutive effect of potential common shares, such as those issuable upon the exercise of stock or warrants, as if they had been issued. For the six months ended September 24, 2004 and September 26, 2003, there were no items of potential dilution that would impact on the computation of diluted earnings or loss per share.

Fair Value of Financial Instruments:

The carrying value of the Company's financial instruments, consisting of accounts receivable, accounts payable, and borrowings, approximate their fair value due to the relatively short maturity (three months) of these instruments.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

CRITICAL ACCOUNTING POLICIES (CONTINUED)

Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, revenues and expenses, and disclosure of contingent assets and liabilities at the date of the financial statements. Actual amounts could differ from those estimates.

Impairment of Long-Lived Assets:

SFAS No. 144, "Accounting For The Impairment or Disposal of Long-Lived Assets", requires that long-lived assets and certain identifiable intangibles to be held and used by an entity be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The Company has adopted SFAS No. 144. There were no, long-lived asset impairments recognized by the Company for the six months ended September 24, 2004 and September 26, 2003.

Reporting Comprehensive Income:

The Company has adopted the provisions of SFAS No. 130, "Reporting Comprehensive Income". This statement established standards for reporting and display of comprehensive income and its components (revenues, expenses, gains and losses) in an entity's financial statements. This Statement requires an entity to classify items of other comprehensive income by their nature in a financial statement and display the accumulated balance of other comprehensive income separately from retained earnings and additional paid-in capital in the equity section of a statement of financial position. There were no material items of comprehensive income to report for the six months ended September 24, 2004 and September 26, 2003.

Segment Information:

The Company has adopted the provisions of SFAS No. 131, "Disclosures About Segment of An Enterprise and Related Information." This Statement requires public enterprises to report financial and descriptive information about its reportable operating segments and establishes standards for related disclosures about product and services, geographic areas, and major customers. The adoption of SFAS No. 131 did not affect the Company's presentation of its results of operations or financial position.

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IEH CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS

For the six months ended September 24, 2004 compared to the six months ended September 26, 2003:

The following table sets forth for the periods indicated, percentages for certain items reflected in the financial data as such items bear to the revenues of the Company:

	Six months Ended	
	Sept. 24, 2004	Sept. 26, 2003
Operating Revenues (in thousands)	$ 2,485	$ 2,514

Operating Expenses: (as a percentage of operating revenues)	74.47%	72.24%
Cost of Products Sold	19.22%	18.94%
Selling, General and Administrative	1.99%	2.24%
Interest Expense	3.89%	4.08%
Depreciation and Amortization		
Total Costs and Expenses	99.57%	97.50%
Operating Income (loss)	.43%	2.50%
Other Income	--	.00%
Income (loss) before Income Taxes	.43%	2.50%
Income Taxes	(.34%)	.33%
Net Income (loss)	.09%	2.17%

COMPARATIVE ANALYSIS-SIX MONTHS

Operating revenues for the six months ended September 24, 2004 amounted to $2,485,036 reflecting a 1.14% decrease versus the comparative six months operating revenues of $2,513,820. The decrease is a direct result of a decrease in commercial, governmental and military orders during the first fiscal quarter.

Cost of products sold amounted to $1,850,624 for the six months ended September 24, 2004 or 74.47% of operating revenues. This reflected an increase of $34,653 or 1.91% of the cost of products sold of $1,815,971 or 72.24% of operating revenues for the six months ended September 26, 2003.

Selling, general and administrative expenses were $477,633 or 19.22% of revenues for the six months ended September 24, 2004 compared to $476,012 or 18.94% of revenues for the comparable six month period ended September 26, 2003. This category remained practically unchanged.

Interest expense was $49,406 or 1.99% of revenues for the period ended September 24, 2004 as compared to $56,368 or 2.24% of revenues in the six-month period ended September 26, 2003. The decrease in interest is associated with the Company's repayment of its loans payable.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

COMPARATIVE ANALYSIS -SIX MONTHS (Continued)

Depreciation and amortization of $96,751 or 3.89% of revenues were reported for the six-month period ended September 24, 2004. This reflects a minimal decrease from the comparable six-month period ended September 26, 2003 of $102,600 or 4.08% of revenues.

The Company reported net income of $2,334 for the six months ended September 24, 2004, representing basic earnings per common share of $.001 as compared to a net income of $54,522 or $.024 per common share for the six months ended September 26, 2003.

COMPARATIVE ANALYSIS-THREE MONTHS

For the three months ended September 24, 2004 compared to the three months ended September 26, 2003:

The following table sets forth for the periods indicated, percentages for certain items reflected in the financial data as such items bear to the revenues of the Company:

	Three Months Ended	
	Sept. 24, 2004	Sept. 2003
Operating Revenues (in thousands)	$ 1,313	$ 1,
Operating Expenses: (as a percentage of operating revenues)		
Cost of Products Sold	72.03%	70
Selling, General and Administrative	17.78%	18
Interest Expense	1.97%	2
Depreciation and Amortization	3.55%	4
Total Costs and Expenses	95.33%	94
Operating Income (loss)	4.67%	5
Other Income	.00%	
Income (loss) before Income Taxes	4.67%	5
Income Taxes	.32%	
Net Income (loss)	4.35%	4

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

COMPARATIVE ANALYSIS -THREE MONTHS (Continued)

Operating revenues for the three months ended September 24, 2004 amounted to $1,312,648, reflecting a 1.63% increase versus the comparative three months ended September 26, 2003 operating revenues of $1,291,568. The increase is a direct result of an increase in commercial, governmental and military orders during the quarter ended September 26, 2003.

Cost of products sold amounted to $945,551 for the three months ended September 24, 2004 or 72.03% of operating revenues. This reflected an increase of $33,569 or 3.68% of the cost of products sold of $911,982 or 70.61% for the three months ended September 26, 2003. The increase represents the additional cost necessary to support the increase in sales.

Selling, general and administrative expenses for the three months ended September 24, 2004 were $234,051 or 17.78% of revenues compared to $233,155 or 18.00% of revenues for the comparable three-month period ended September 26, 2003. This category remained practically unchanged.

Interest expense was $25,887 or 1.97% of revenues for the period ended September 24, 2004 as compared to $26,570 or 2.06% of revenues in the three-month period ended September 26, 2003. The decrease in interest is associated with the Company's repayment of its loans payable.

Depreciation and amortization of $46,651 or 3.55% of revenues was reported for the three-month period ended September 24, 2004. This reflects a decrease of $5,249 or 10.11% from the comparable three-month period ended September 26, 2003 of $51,900 or 4.02% of revenues.

The Company reported net income of $56,365 for the three months ended September 24, 2004 representing basic earnings per common share of $.024 as compared to basic income of $63,781or $.028 per common share for the three months ended September 26, 2003.

LIQUIDITY AND CAPITAL RESOURCES

The Company reported a working capital deficit as of September 24, 2004 of $96,752 as compared to a working capital deficit of $31,991 at March 26, 2004. The increase in working capital deficit of $64,761 was attributable to the following items:

Net income (loss) (excluding depreciation and amortization)	$ 99,085
Capital expenditures	(118,146)
Other transactions	(45,700)
	$ (64,761)

As a result of the above, the current ratio (current assets to current liabilities) was .95 to 1.0 as of September 24, 2004 as compared to .98 to 1.0 at March 26, 2004. Current liabilities at September 24, 2004 were $1,819,694 as compared to $1,654,176 at March 26, 2004.

The Company expended $118,146 in capital expenditures in the six months ended September 24, 2004. Depreciation and amortization for the six months ended September 24, 2004 was $96,751.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

LIQUIDITY AND CAPITAL RESOURCES (continued)

The Company has an accounts receivable financing agreement with a factor, which bears interest at 2.5% above prime with a minimum of 12% per annum. The agreement had an initial term of one year and will automatically renew for successive one-year terms, unless terminated by the Company or Lender upon receiving sixty days prior notice. The loan is secured by the Company's accounts receivable and inventories. At September 24, 2004 the amount outstanding was $608,195 as compared to $645,096 at March 26, 2004.

The Company has a collective bargaining multi-employer pension plan with the United Auto Workers of America, Local 259. Contributions are made in accordance with a negotiated labor contract and are based on the number of covered employees employed per month. With the passage of the Multi-Employer Pension Plan Amendments Act of 1990 ("The Act"), the Company may become subject to liabilities in excess of contributions made under the collective bargaining agreement. Generally, these liabilities are contingent upon the termination, withdrawal, or partial withdrawal from the Plan. The Company has not taken any action to terminate, withdraw or partially withdraw from the Plan nor does it intend to do so in the future. Under the Act, liabilities would be based upon the Company's proportional share of the Plan's unfunded vested benefits which is currently not available.

The amount of accumulated benefits and net assets of such Plan also is not currently available to the Company. The total contributions charged to operations under this pension plan were $28,601 for the six months ended September 24, 2004 and $25,150 for the six months ended September 26, 2003.

As of September 24, 2004, the Company reported arrears with respect to its contributions to the Union's Health & Welfare plan. The amount due the Health & Welfare plan was $11,828. The total amount due of $11,828 is reported on the accompanying balance sheet as a current liability.

In June 1993, the Company and Local 259 entered into a verbal agreement whereby the Company would satisfy this debt by the following payment schedule:

The sum of $2,500 will be paid by the Company each month in satisfaction of the current arrears until this total debt has been paid. Under this agreement, the projected payment schedule for arrears will satisfy the total debt in 5 months.

On June 30, 1995, the Company applied to the Pension Benefit Guaranty Corporation ("PBGC") to have the PBGC assume all of the Company's responsibilities and liabilities under its Salaried Pension Plan. On April 26, 1996, the PBGC determined that the Salaried Pension Plan did not have sufficient assets available to pay benefits which were and are currently due under the terms of the Plan.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

LIQUIDITY AND CAPITAL RESOURCES (continued)

The PBGC further determined that pursuant to the provisions of the Employment Retirement Income Security Act of 1974, as amended ("ERISA"), that the Plan must be terminated in order to protect the interests of the Plan's participants.

Accordingly, the PBGC proceeded pursuant to ERISA to have the Plan terminated and the PBGC appointed as statutory trustee, and to have July 31, 1995 established as the Plan's termination date.

The Company and the PBGC negotiated a settlement on the entire matter and on July 2, 2001, an agreement was reached whereby the Company's liability to the PBGC was reduced to $244,000. The Company will make monthly payments to the PBGC as follows:

September 1, 2004 to August 1, 2004	$2,000 per month
September 1, 2004 to August 1, 2006	$3,000 per month
September 1, 2006 to August 1, 2007	$4,000 per month

Additionally, the Company has made balloon payments of $25,000 each on January 1, 2004 and May 1, 2004. The Company is also obligated to make additional balloon payments of $25,000 each on May 1, 2005 and January 1, 2006.

The Company also granted the PBGC a lien on the Company's machinery and equipment.

As a result of this agreement the amount due the PBGC was restated to $244,000. The balance as of September 24, 2004 was $167,000. The balance of $167,000 is reported on the accompanying balance sheet as follows: $61,000 as a current liability and the balance of $106,000 as a long-term liability.

EFFECTS OF INFLATION

The Company does not view the effects of inflation to have a material effect upon its business. Increases in costs of raw materials and labor costs have been offset by increases in the price of the Company's products, as well as reductions in costs of production, reflecting management's efforts in this area.

While the Company has in the past increased its prices to customers, it has maintained its relative competitive price position. However, significant decreases in government, military subcontractor spending has provided excess production capacity in the industry which has tightened pricing margins.

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IEH CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Item 3. CONTROLS AND PROCEDURES

Our management, under the supervision and with the participation of our Chief Executive Officer and Controller, conducted an evaluation of our "disclosure controls and procedures" (as defined in the Securities Exchange Act of 1934 Rules 13a-14(c)) within 90 days of the filing date of this Report on Form

10-QSB. Based on their evaluation, our chief executive officer and chief financial officer (who is also our controller and principal accounting officer) have concluded that as of the Evaluation Date, our disclosure controls and procedures are effective to ensure that all material information required to be filed in this Report on Form 10-QSB has been made known to them.

In addition, there have been no significant changes, including corrective actions with regard to significant deficiencies or material weaknesses in our internal controls or in other factors that could significantly affect these controls subsequent to the Evaluation Date set forth above.

PART II
OTHER INFORMATION

Item 1 Legal Proceedings

The Company is not involved in any legal proceedings which may have a material effect upon the Company, its financial condition or operations.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds; Purchases of Equity Securities

Not applicable

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Shareholders

On September 27, 2004 the Registrant held its Annual Meeting of Shareholders. The sole matter being presented to shareholders was the election of two directors to serve for a two year term. The two directors standing for election were Michael Offerman and Murray Sennet.

Total outstanding shares eligible to attend and vote at the meeting were 2,303,468 shares of Common Shares, par value $.01 per share. shareholders in person or by proxy representing 2,039797 shares were at the meeting.

Votes were cast as follows:

Michael Offerman	1,788,713 For	251,084 Withheld
Murray Sennet	1,788,863 For	250,934 Withheld

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Item 5. Other Matters.

None

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

Item 31.1 Certifications Pursuant to Section 302 of the Sarbanes Oxley Act

Item 31.2 Certifications Pursuant to Section 302 of the Sarbanes Oxley Act

Item 32.1 Certification Pursuant to Section 906 of the Sarbanes Oxley Act

Item 32.2 Certification Pursuant to Section 906 of the Sarbanes Oxley Act

(b) Reports on Form 8-K during Quarter

None

SIGNATURES

In accordance with the requirements of the Exchange Act, the Registrant has duly cause this report on Form 10QSB to be signed on its behalf by the undersigned, thereunto duly authorized.

IEH CORPORATION
(Registrant)

November 2, 2004	/s/ Michael Offerman
	Michael Offerman President
November 2, 2004	/s/ Robert Knoth
	Robert Knoth Chief Financial Officer/Controller/ Principal Accounting Officer