

SERVICE CORPORATION INTERNATIONAL
Form 10-Q
October 30, 2014
Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D. C. 20549

FORM 10-Q

R QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the quarterly period ended September 30, 2014

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the transition period from to

Commission file number 1-6402-1

SERVICE CORPORATION INTERNATIONAL
(Exact name of registrant as specified in its charter)
Texas
(State or other jurisdiction of incorporation or
organization)

74-1488375
(I. R. S. employer identification number)

1929 Allen Parkway, Houston, Texas
(Address of principal executive offices)

77019
(Zip code)

713-522-5141

(Registrant's telephone number, including area code)

None

(Former name, former address, or former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting
company

(Do not check if smaller reporting
company)

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act).
YES NO

The number of shares outstanding of the registrant's common stock as of October 28, 2014 was 207,643,698 (net of treasury shares).

Table of Contents

SERVICE CORPORATION INTERNATIONAL
INDEX

	Page
<u>Glossary</u>	<u>3</u>
<u>Part I. Financial Information</u>	<u>4</u>
<u>Item 1. Financial Statements</u>	<u>4</u>
<u>Unaudited Condensed Consolidated Statement of Operations — Three and Nine Months Ended September 30, 2014 and 2013</u>	<u>4</u>
<u>Unaudited Condensed Consolidated Statement of Comprehensive Income — Three and Nine Months Ended September 30, 2014 and 2013</u>	<u>5</u>
<u>Unaudited Condensed Consolidated Balance Sheet — September 30, 2014 and December 31, 2013</u>	<u>6</u>
<u>Unaudited Condensed Consolidated Statement of Cash Flows — Nine Months Ended September 30, 2014 and 2013</u>	<u>8</u>
<u>Unaudited Condensed Consolidated Statement of Equity — Nine Months Ended September 30, 2014 and 2013</u>	<u>10</u>
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	<u>11</u>
<u>Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>41</u>
<u>The Company</u>	<u>41</u>
<u>Financial Condition, Liquidity, and Capital Resources</u>	<u>42</u>
<u>Results of Operations - Three and Nine Months Ended September 30, 2014 and 2013</u>	<u>48</u>
<u>Critical Accounting Policies</u>	<u>55</u>
<u>Cautionary Statement on Forward-Looking Statements</u>	<u>55</u>
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	<u>56</u>
<u>Item 4. Controls and Procedures</u>	<u>56</u>
<u>Part II. Other Information</u>	<u>57</u>
<u>Item 1. Legal Proceedings</u>	<u>57</u>
<u>Item 1A. Risk Factors</u>	<u>57</u>
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>57</u>
<u>Item 6. Exhibits</u>	<u>58</u>
<u>Signature</u>	<u>59</u>

Table of Contents

GLOSSARY

The following terms are common to the deathcare industry, are used throughout this report, and have the following meanings:

Atneed — Funeral and cemetery arrangements sold after a death has occurred.

Burial Vault — A reinforced container intended to inhibit the subsidence of the earth and house the casket after it is placed in the ground.

Cemetery Perpetual Care or Endowment Care Fund — A trust fund established for the purpose of maintaining cemetery grounds and property into perpetuity.

Cemetery Property — Developed lots, lawn crypts, and mausoleum spaces and undeveloped land we intend to develop.

Cemetery Property Revenue — Recognized sales of cemetery property when a minimum of 10% of the sales price has been collected and the property has been constructed or is available for interment.

Cemetery Merchandise and Services — Stone and bronze memorials, markers, merchandise installations, and burial openings and closings.

Cremation — The reduction of human remains to bone fragments by intense heat.

Funeral Merchandise and Services — Professional services relating to funerals and cremations and funeral-related merchandise, including caskets, casket memorialization products, burial vaults, cremation receptacles, cremation memorial products, and flowers.

Funeral Recognized Preneed Revenue — Funeral merchandise and travel protection sold on a preneed contract and delivered before a death has occurred.

Funeral Services Performed — The number of funeral services provided after the date of death, sometimes referred to as funeral volume.

General Agency (GA) Revenues — Commissions we receive from third-party life insurance companies for life insurance policies or annuities sold to preneed customers for the purpose of funding preneed funeral arrangements. The commission rate paid is determined based on the product type sold, the length of payment terms, and the age of the insured/annuitant.

Interment — The burial or final placement of human remains in the ground, in mausoleums, or in cremation niches.

Lawn Crypt — An underground outer burial receptacle constructed of concrete and reinforced steel, which is usually pre-installed in predetermined designated areas.

Marker — A method of identifying a deceased person in a particular burial space, crypt, or niche. Permanent burial markers are usually made of bronze or stone.

Maturity — When the underlying contracted service is performed or merchandise is delivered, typically at death. This is the point at which preneed contracts are converted to atneed contracts (note — delivery of certain merchandise and products can occur prior to death).

Mausoleum — An above ground structure that is designed to house caskets and cremation urns.

Preneed — Purchase of products and services prior to a death occurring.

Preneed Backlog — Future revenues from unfulfilled preneed funeral and cemetery contractual arrangements.

Preneed Cemetery Production — Sales of preneed or atneed cemetery contracts. These earnings are recorded in Deferred preneed cemetery revenues until the service is performed, the merchandise is delivered, or when a minimum of 10% of the sales price has been collected and the property has been constructed or is available for interment.

Preneed Funeral Production — Sales of preneed funeral trust-funded and insurance-funded contracts. Preneed funeral trust-funded contracts are recorded in Deferred preneed funeral revenues until the service is performed or the merchandise is delivered. We do not reflect the unfulfilled insurance-funded preneed funeral contract amounts in our consolidated balance sheet. The proceeds of the life insurance policies or annuity contracts will be reflected in funeral revenues when these funerals are performed by the Company.

Sales Average — Average revenue per funeral service performed, excluding the impact of funeral recognized preneed revenue, GA revenue, and certain other revenues.

Trust Fund Income — Recognized earnings from our merchandise and service and perpetual care trust investments.

As used herein, “SCI”, “Company”, “we”, “our”, and “us” refer to Service Corporation International and companies owned directly or indirectly by Service Corporation International, unless the context requires otherwise.

Table of Contents

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

SERVICE CORPORATION INTERNATIONAL
CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
(UNAUDITED)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
	(In thousands, except per share amounts)			
Revenues	\$718,314	\$608,589	\$2,210,569	\$1,883,238
Costs and expenses	(570,016)	(492,784)	(1,740,167)	(1,482,123)
Gross profits	148,298	115,805	470,402	401,115
General and administrative expenses	(39,748)	(33,740)	(141,885)	(96,042)
Gains (losses) on divestitures and impairment charges, net	26,570	981	58,752	(5,533)
Operating income	135,120	83,046	387,269	299,540
Interest expense	(43,376)	(38,080)	(134,679)	(103,589)
(Losses) gains on early extinguishment of debt	—	—	(29,158)	468
Other (expense) income, net	(9)	667	1,577	(1,013)
Income before income taxes	91,735	45,633	225,009	195,406
Provision for income taxes	(74,934)	(18,407)	(134,998)	(75,295)
Net income from continuing operations	16,801	27,226	90,011	120,111
Net income from discontinued operations, net of tax	884	168	846	441
Net income	17,685	27,394	90,857	120,552
Net income attributable to noncontrolling interests	(34)	(615)	(6,182)	(2,537)
Net income attributable to common stockholders	\$17,651	\$26,779	\$84,675	\$118,015
Basic earnings per share:				
Net income attributable to common stockholders	\$0.08	\$0.13	\$0.40	\$0.56
Basic weighted average number of shares	210,820	211,954	212,009	211,721
Diluted earnings per share:				
Net income attributable to common stockholders	\$0.08	\$0.12	\$0.39	\$0.55
Diluted weighted average number of shares	213,010	216,370	215,365	215,877
Dividends declared per share	\$0.09	\$0.07	\$0.25	\$0.20

(See notes to unaudited condensed consolidated financial statements)

Table of Contents

SERVICE CORPORATION INTERNATIONAL
CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
(UNAUDITED)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
	(In thousands)			
Net income	\$17,685	\$27,394	\$90,857	\$120,552
Other comprehensive income:				
Foreign currency translation adjustments	(16,060)	7,497	(13,732)	(9,773)
Reclassification of foreign currency translation adjustments to discontinued operations	3,114	—	3,114	—
Total comprehensive income	4,739	34,891	80,239	110,779
Total comprehensive income attributable to noncontrolling interests	(24)	(620)	(6,182)	(2,532)
Total comprehensive income attributable to common stockholders	\$4,715	\$34,271	\$74,057	\$108,247

(See notes to unaudited condensed consolidated financial statements)

Table of ContentsSERVICE CORPORATION INTERNATIONAL
CONDENSED CONSOLIDATED BALANCE SHEET
(UNAUDITED)

	September 30, 2014	December 31, 2013
	(In thousands, except share amounts)	
ASSETS		
Current assets:		
Cash and cash equivalents	\$266,259	\$ 141,599
Receivables, net	92,719	102,198
Deferred tax assets	28,369	27,138
Inventories	32,471	34,145
Current assets of discontinued operations	—	4,750
Current assets held for sale	436	4,569
Other	47,445	65,574
Total current assets	467,699	379,973
Preneed funeral receivables, net and trust investments	1,876,272	1,888,271
Preneed cemetery receivables, net and trust investments	2,337,392	2,277,362
Cemetery property, at cost	1,739,933	1,768,595
Property and equipment, net	1,872,162	1,923,086
Non-current assets of discontinued operations	—	2,491
Non-current assets held for sale	136,897	827,598
Goodwill	1,898,885	1,888,772
Deferred charges and other assets	619,442	618,708
Cemetery perpetual care trust investments	1,381,549	1,339,842
Total assets	\$ 12,330,231	\$ 12,914,698
LIABILITIES & EQUITY		
Current liabilities:		
Accounts payable and accrued liabilities	\$460,364	\$483,601
Current maturities of long-term debt	109,266	176,362
Current liabilities of discontinued operations	—	4,728
Current liabilities held for sale	441	3,183
Income taxes	15,707	6,456
Total current liabilities	585,778	674,330
Long-term debt	2,958,500	3,125,548
Deferred preneed funeral revenues	526,287	521,845
Deferred preneed cemetery revenues	1,087,241	1,043,460
Deferred tax liability	620,098	575,978
Non-current liabilities of discontinued operations	—	968
Non-current liabilities held for sale	141,490	518,371
Other liabilities	430,731	445,934
Deferred preneed funeral and cemetery receipts held in trust	3,234,074	3,245,705
Care trusts' corpus	1,380,096	1,338,181
Commitments and contingencies (Note 15)		
Equity:		
Common stock, \$1 per share par value, 500,000,000 shares authorized, 215,585,410 and 212,326,642 shares issued, respectively, and 209,230,875 and 212,316,642 shares outstanding, respectively	209,231	212,317

Capital in excess of par value	1,218,332	1,259,348
--------------------------------	-----------	-----------

6

Table of Contents

Accumulated deficit	(148,085	)	(145,876)
Accumulated other comprehensive income	77,823		88,441	
Total common stockholders' equity	1,357,301		1,414,230	
Noncontrolling interests	8,635		10,148	
Total equity	1,365,936		1,424,378	
Total liabilities and equity	\$ 12,330,231		\$ 12,914,698	

(See notes to unaudited condensed consolidated financial statements)

7

Table of Contents

SERVICE CORPORATION INTERNATIONAL
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(UNAUDITED)

	Nine Months Ended	
	September 30,	
	2014	2013
	(In thousands)	
Cash flows from operating activities:		
Net income	\$90,857	\$120,552
Adjustments to reconcile net income to net cash provided by operating activities:		
Income from discontinued operations, net of tax	(846	) (441
Losses (gains) on early extinguishment of debt	29,158	) (468
Premiums paid on early extinguishment of debt	(24,804) —
Depreciation and amortization	105,098	) 91,691
Amortization of intangible assets	27,792	) 16,619
Amortization of cemetery property	41,477	) 32,036
Amortization of loan costs	6,436	) 3,997
Provision for doubtful accounts	6,142	) 5,238
Provision for deferred income taxes	59,614	) 55,784
(Gains) losses on divestitures and impairment charges, net	(58,752	) 5,533
Share-based compensation	9,742	) 8,887
Excess tax benefits from share-based awards	(20,727	) (6,083
Change in assets and liabilities, net of effects from acquisitions and divestitures:		
(Increase) decrease in receivables	(7,038	) 14,092
Increase in other assets	(12,845	) (14,672
Increase in payables and other liabilities	38,439	) 24,674
Effect of preneed funeral production and maturities:		
Decrease in preneed funeral receivables, net and trust investments	29,498	) 33,157
Decrease in deferred preneed funeral revenue	(24,746	) (9,769
Decrease in deferred preneed funeral receipts held in trust	(29,879	) (34,026
Effect of cemetery production and deliveries:		
Increase in preneed cemetery receivables, net and trust investments	(37,559	) (49,500
Increase in deferred preneed cemetery revenue	34,388	) 36,183
Decrease in deferred preneed cemetery receipts held in trust	(5,355	) (8,051
Other	1,131	) 298
Net cash provided by operating activities from continuing operations	257,221	) 325,731
Net cash (used in) provided by operating activities from discontinued operations	(1,000	) 703
Net cash provided by operating activities	256,221	) 326,434
Cash flows from investing activities:		
Capital expenditures	(95,182	) (79,539
Acquisitions, net of cash received	(10,815	) (8,543
Proceeds from divestitures and sales of property and equipment	397,297	) 10,077
Net (deposits) withdrawals of restricted funds	(12,225	) 341
Net cash provided by (used in) investing activities from continuing operations	279,075	) (77,664
Net cash provided by (used in) investing activities from discontinued operations	4,981	) (111
Net cash provided by (used in) investing activities	284,056	) (77,775
Cash flows from financing activities:		
Proceeds from issuance of long-term debt	755,000) —

Edgar Filing: SERVICE CORPORATION INTERNATIONAL - Form 10-Q

Debt issuance costs	(10,500)	—)
Payments of debt	(222,958	)	(90,435)
Early extinguishment of debt	(762,764)	—)
Principal payments on capital leases	(21,979	)	(19,585)
Proceeds from exercise of stock options	27,609		4,954	
Excess tax benefits from share-based awards	20,727		6,083	
Purchase of Company common stock	(130,162	)	(1,708)
Payments of dividends	(53,026	)	(42,371)
Purchase of noncontrolling interest	(15,000	)	(8,333)
Bank overdrafts and other	(3,377	)	(5,479)

8

Table of Contents

	Nine Months Ended	
	September 30,	
	2014	2013
Net cash used in financing activities from continuing operations	(416,430)	(156,874)
Net cash used in financing activities from discontinued operations	—	(1,359)
Net cash used in financing activities	(416,430)	(158,233)
Net change in cash of discontinued operations	1,361	767
Effect of foreign currency on cash and cash equivalents	(548)	(613)
Net increase in cash and cash equivalents	124,660	90,580
Cash and cash equivalents at beginning of period	141,599	88,769
Cash and cash equivalents at end of period	\$266,259	\$179,349

(See notes to unaudited condensed consolidated financial statements)

Table of Contents

SERVICE CORPORATION INTERNATIONAL
CONDENSED CONSOLIDATED STATEMENT OF EQUITY
(UNAUDITED)
(In thousands)

	Common Stock	Treasury Stock	Capital in Excess of Par Value	Accumulated Deficit	Accumulated Other Comprehensive Income	Noncontrolling Interests	Total
Balance at December 31, 2012	\$211,057	\$(10)	\$1,307,058	\$(286,795)	\$ 111,717	\$ 19,800	\$1,362,827
Comprehensive income	—	—	—	118,015	(9,768)	2,532	110,779
Dividends declared on common stock (\$.20 per share)	—	—	(42,371)	—	—	—	(42,371)
Employee share-based compensation earned	—	—	8,887	—	—	—	8,887
Stock option exercises	573	—	4,524	—	—	—	5,097
Restricted stock awards, net of forfeitures	378	(3)	(375)	—	—	—	—
Purchase of Company common stock	—	(117)	(717)	(1,017)	—	—	(1,851)
Cancellation of Company stock	(8)	8	—	—	—	—	—
Tax benefits related to share-based awards	—	—	6,083	—	—	—	6,083
Purchase of noncontrolling interest	—	—	(1,696)	—	—	(6,637)	(8,333)
Noncontrolling interest payment	—	—	—	—	—	(1,700)	(1,700)
Other	82	—	1,274	—	—	—	1,356
Balance at September 30, 2013	\$212,082	\$(122)	\$1,282,667	\$(169,797)	\$ 101,949	\$ 13,995	\$1,440,774
Balance at December 31, 2013	212,327	(10)	1,259,348	(145,876)	88,441	10,148	1,424,378
Comprehensive income	—	—	—	84,675	(10,618)	6,182	80,239
Dividends declared on common stock (\$.25 per share)	—	—	(53,026)	—	—	—	(53,026)
Employee share-based compensation earned	—	—	9,742	—	—	—	9,742
Stock option exercises	2,855	—	25,515	—	—	—	28,370
Restricted stock awards, net of forfeitures	352	—	(352)	—	—	—	—
	—	(6,386)	(37,653)	(86,884)	—	—	(130,923)

Purchase of Company common stock							
Cancellation of Company Stock	(42	)	42	—	—	—	—
Tax benefits related to share-based awards	—	—	20,727	—	—	—	20,727
Purchase of noncontrolling interest	—	—	(7,440	)	—	—	(7,560) (15,000)
Noncontrolling interest payment	—	—	—	—	—	(135	) (135)
Other	93	—	1,471	—	—	—	1,564
Balance at September 30, 2014	\$215,585	\$(6,354)	\$1,218,332	\$(148,085)	\$ 77,823	\$ 8,635	\$1,365,936

(See notes to unaudited condensed consolidated financial statements)

Table of Contents

SERVICE CORPORATION INTERNATIONAL

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share amounts)

1. Nature of Operations

We are North America's largest provider of deathcare products and services, with a network of funeral service locations and cemeteries operating in the United States and Canada. Our operations consist of funeral service locations, cemeteries, funeral service/cemetery combination locations, crematoria, and related businesses. Funeral service locations provide all professional services relating to funerals and cremations, including the use of funeral facilities and motor vehicles and preparation and embalming services. Funeral-related merchandise, including caskets, casket memorialization products, burial vaults, cremation receptacles, cremation memorial products, flowers, and other ancillary products and services, is sold at funeral service locations. Cemeteries provide cemetery property interment rights, including developed lots, lawn crypts, and mausoleum spaces and sell cemetery-related merchandise and services, including stone and bronze memorials, markers, merchandise installations, and burial openings and closings. We also sell preneed funeral and cemetery merchandise and services whereby a customer contractually agrees to the terms of certain merchandise and services to be provided in the future.

2. Summary of Significant Accounting Policies

Principles of Consolidation and Basis of Presentation

Our unaudited condensed consolidated financial statements include the accounts of Service Corporation International (SCI) and all subsidiaries in which we hold a controlling financial interest. Our financial statements also include the accounts of the funeral merchandise and service trusts, cemetery merchandise and service trusts, and cemetery perpetual care trusts in which we have a variable interest and are the primary beneficiary. Our interim condensed consolidated financial statements are unaudited but include all adjustments, consisting of normal recurring accruals and any other adjustments, which management considers necessary for a fair statement of our results for these periods. Our unaudited condensed consolidated financial statements have been prepared in a manner consistent with the accounting policies described in our Annual Report on Form 10-K for the year ended December 31, 2013, unless otherwise disclosed herein, and should be read in conjunction therewith. The accompanying year-end condensed consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America. Operating results for interim periods are not necessarily indicative of the results that may be expected for the full year period.

Reclassifications

Certain reclassifications have been made to prior period amounts to conform to the current period financial statement presentation with no effect on our previously reported results of operations, consolidated financial position, or cash flows. In this filing we revised our consolidated balance sheet as of December 31, 2013 to reclassify \$30.0 million from Long-term debt to Current maturities of long-term debt. The original misclassification relates to amounts payable in 2014 for our Term Loan due July 2018. Our previously issued December 31, 2013 financial statements are not materially misstated by this misclassification. On July 8, 2014, we sold our operations in Germany. As such, we have classified the assets and results of operations of these businesses as discontinued operations in all periods presented.

Use of Estimates in the Preparation of Financial Statements

The preparation of the unaudited condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions as described in our Annual Report on Form 10-K for the year ended December 31, 2013. These estimates and assumptions may affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. As a result, actual results could differ from these estimates.

Preneed Funeral and Cemetery Receivables

We sell preneed funeral and cemetery contracts whereby the customer enters into arrangements for future merchandise and services prior to the time of need. As these contracts are entered into prior to the delivery of the related goods and

services, the preneed funeral and cemetery receivables are offset by a comparable deferred revenue amount. These receivables generally have an interest component for which interest income is recorded when the interest amount is considered collectible and realizable, which typically coincides with cash payment. We do not accrue interest on financing receivables that are not paid in accordance with the contractual payment date given the nature of our goods and services, the nature of our contracts with customers, and the timing of the delivery of our services. We do not consider receivables to be past due until the service or goods are required to be delivered at which time the preneed receivable is paid or reclassified as a trade receivable with payment terms of less than 30

Table of Contents

days. As the preneed funeral and cemetery receivables are offset by comparable deferred revenue amounts, we have no risk of loss related to these receivables.

If a preneed contract is canceled prior to delivery, state or provincial law governs the amount of the refund owed to the customer, if any, including the amount of the attributed investment earnings. Upon cancellation, we receive the amount of principal deposited to the trust and previously undistributed net investment earnings and, where required, issue a refund to the customer. We retain excess funds, if any, and recognize the attributed investment earnings (net of any investment earnings payable to the customer) as revenue in the consolidated statement of operations. In certain jurisdictions, we may be obligated to fund any shortfall if the amount deposited by the customers exceed the funds in trust. Based on our historical experience, we have provided an allowance for cancellation of these receivables, which is recorded as a reduction in receivables with a corresponding offset to deferred revenue.

Income Taxes

In July 2013, the Financial Accounting Standards Board (FASB) amended the Income Taxes Topic of the Accounting Standards Codification (ASC) to eliminate a diversity in practice for the presentation of unrecognized tax benefits when net operating loss carryforwards, similar tax losses, or tax credit carryforwards exist. The amendment requires that the unrecognized tax benefit be presented as a reduction of the deferred tax assets associated with the carryforwards except in certain circumstances when it would be reflected as a liability. We adopted this amendment effective January 1, 2014 with no impact on our consolidated results of operations, consolidated financial position, or cash flows.

Foreign Currency

In March 2013, the FASB amended the Foreign Currency Matters Topic of the ASC to clarify the appropriate accounting when a parent ceases to have a controlling interest in a subsidiary or group of assets that is a business within a foreign entity. This clarification provides that the cumulative translation adjustment should only be released into net income if the loss of controlling interest represents complete or substantially complete liquidation of the foreign entity in which the subsidiary or asset group had resided. We adopted this amendment effective January 1, 2014 with no impact on our consolidated results of operations, consolidated financial position, or cash flows.

3. Recently Issued Accounting Standards

Discontinued Operations

In April 2014, the FASB amended the Presentation of Financial Statements and Property, Plant, and Equipment Topics of the ASC to change the requirement for reporting discontinued operations. Under the new guidance, a disposal of a component of an entity is required to be reported in discontinued operations if the disposal represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results. Fewer disposals are expected to qualify as discontinued operations under the new guidance. It also requires the disclosure of pretax income of disposals that do not qualify as discontinued operations. The new guidance is effective with disposals that occur after January 1, 2015.

Revenue Recognition

In May 2014, the FASB issued Accounting Standards Update ("ASU") No. 2014-09, "Revenue from Contracts with Customers" (Topic 606), which supersedes the revenue recognition requirements in ASC Topic 605, "Revenue Recognition", and most industry-specific guidance. This ASU is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. Additionally, the ASU requires the deferral of direct incremental selling costs to the period in which the underlying revenue is recognized. The amendments in the ASU will be applied using one of two retrospective methods. The new guidance is effective for us beginning January 1, 2017 and we are still evaluating the impact of adoption on our consolidated results of operations.

4. Preneed Funeral Activities

Preneed funeral receivables, net and trust investments represent trust investments, including investment earnings and customer receivables, net of unearned finance charges, related to unperformed, price-guaranteed preneed funeral contracts. Our funeral merchandise and service trusts are variable interest entities as defined in the Consolidation Topic of the ASC. In accordance with this guidance, we have determined that we are the primary beneficiary of these trusts, as we absorb a majority of the losses and returns associated with these trusts. The trust investments detailed in Notes 5 and 6 are also accounted for as variable interest entities. When we receive payments from the customer, we deposit the amount required by law into the trust and reclassify the

12

Table of Contents

corresponding amount from Deferred preneed funeral revenues into Deferred preneed funeral and cemetery receipts held in trust. Amounts are withdrawn from the trusts after the contract obligations are performed. Cash flows from preneed funeral contracts are presented as operating cash flows in our unaudited condensed consolidated statement of cash flows.

Preneed funeral receivables, net and trust investments are reduced by the trust investment earnings (realized and unrealized) that we have been allowed to withdraw in certain states prior to maturity. These earnings are recorded in Deferred preneed funeral revenues until the service is performed or the merchandise is delivered.

The table below sets forth certain investment-related activities associated with our preneed funeral merchandise and service trusts:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
	(In thousands)			
Deposits	\$23,618	\$20,187	\$76,490	\$63,802
Withdrawals	27,718	24,242	103,410	92,491
Purchases of available-for-sale securities	238,860	125,113	379,650	302,939
Sales of available-for-sale securities	274,630	91,064	445,880	337,714
Realized gains from sales of available-for-sale securities	18,935	12,953	50,947	41,654
Realized losses from sales of available-for-sale securities	(2,094)	(2,212)	(6,233)	(8,378)

The components of Preneed funeral receivables, net and trust investments in our unaudited condensed consolidated balance sheet at September 30, 2014 and December 31, 2013 are as follows:

	September 30, 2014	December 31, 2013
	(In thousands)	
Trust investments, at fair value	\$1,262,940	\$1,442,418
Cash and cash equivalents	172,372	128,216
Assets associated with businesses held for sale	(34,755)	(167,615)
Insurance-backed fixed income securities	263,691	280,969
Trust investments	1,664,248	1,683,988
Receivables from customers	263,685	259,801
Unearned finance charge	(10,675)	(10,179)
	1,917,258	1,933,610
Allowance for cancellation	(40,986)	(45,339)
Preneed funeral receivables, net and trust investments	\$1,876,272	\$1,888,271

Our funeral merchandise and service trust investments are recorded at fair value. The costs and fair values at September 30, 2014 and December 31, 2013 are detailed below. Cost reflects the investment (net of redemptions) of control holders in common trust funds, mutual funds, and private equity investments. Fair value represents the market value of the underlying securities held by the common trust funds, mutual funds at published values, and the estimated fair value of private equity investments (including debt as well as the estimated fair value related to the contract holder's equity in majority-owned real estate investments).

Table of Contents

	September 30, 2014				
	Fair Value		Unrealized	Unrealized	Fair
	Hierarchy	Cost	Gains	Losses	Value
	Level				
	(In thousands)				
Fixed income securities:					
U.S. Treasury	2	\$104,517	\$1,365	\$(53)	\$105,829
Canadian government	2	94,889	321	(922)	94,288
Corporate	2	42,598	3,001	(126)	45,473
Residential mortgage-backed	2	1,496	25	(21)	1,500
Asset-backed	2	133	2	—	135
Equity securities:					
Preferred stock	2	8,516	422	—	8,938
Common stock:					
United States	1	252,015	57,523	(126)	309,412
Canada	1	16,510	5,014	(282)	21,242
Other international	1	21,202	4,130	(2)	25,330
Mutual funds:					
Equity	1	332,092	20,198	(586)	351,704
Fixed income	1	259,964	4,651	(1,125)	263,490
Private equity	3	33,470	3,577	(7,112)	29,935
Other	3	5,204	482	(22)	5,664
Trust investments		\$1,172,606	\$100,711	\$(10,377)	\$1,262,940

	December 31, 2013				
	Fair Value		Unrealized	Unrealized	Fair
	Hierarchy	Cost	Gains	Losses	Value
	Level				
	(In thousands)				
Fixed income securities:					
U.S. Treasury	2	\$112,173	\$1,299	\$(5,599)	\$107,873
Canadian government	2	100,263	81	(1,113)	99,231
Corporate	2	64,721	3,515	(691)	67,545
Residential mortgage-backed	2	2,446	23	(33)	2,436
Asset-backed	2	3,419	—	(10)	3,409
Equity securities:					
Preferred stock	2	30,586	755	(235)	31,106
Common stock:					
United States	1	371,560	77,962	(2,928)	446,594
Canada	1	27,730	4,346	(1,217)	30,859
Other international	1	36,149	4,986	(198)	40,937
Mutual funds:					
Equity	1	261,598	22,530	(2,303)	281,825
Fixed income	1	318,257	3,228	(19,577)	301,908
Private equity	3	32,909	2,702	(8,726)	26,885
Other	3	1,552	291	(33)	1,810
Trust investments		\$1,363,363	\$121,718	\$(42,663)	\$1,442,418

Table of Contents

Where quoted prices are available in an active market, securities held by the common trust funds and mutual funds are classified as Level 1 investments pursuant to the three-level valuation hierarchy as required by the Fair Value Measurements and Disclosure (FVM&D) Topic of the ASC.

Where quoted market prices are not available for the specific security, fair values are estimated by using either quoted prices of securities with similar characteristics or an income approach fair value model with observable inputs that include a combination of interest rates, yield curves, credit risks, prepayment speeds, rating, and tax-exempt status. These funds are classified as Level 2 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of the ASC.

The valuation of private equity and other alternative investments requires management judgment due to the absence of quoted market prices, inherent lack of liquidity, and the long-term nature of such assets. The fair value of these investments is estimated based on the market value of the underlying real estate and private equity investments. The underlying real estate value is determined using the most recent available appraisals. Private equity instruments are valued based on reported net asset values discounted by 0% to 20% for risk and 0% to 10% for liquidity. A significant increase (decrease) in the discount rates results in a directionally opposite change in the fair value of the instruments. Valuation policies and procedures are determined by our Trust Services department, which reports to our Chief Financial Officer. Additionally, valuations are reviewed by the Investment Committee of the Board of Directors quarterly. These funds are classified as Level 3 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of the ASC.

As of September 30, 2014, our unfunded commitment for our private equity and other investments was \$26.1 million which, if called, would be funded by the assets of the trusts. Our private equity and other investments include several funds that invest in limited partnerships, distressed debt, real estate, and mezzanine financing. These investments can never be redeemed by the funds. Instead, due to the nature of the investments in this category, distributions are received through the liquidation of the underlying assets of the funds. We estimate that the underlying assets will be liquidated over the next 2 to 10 years.

The change in our market-based funeral merchandise and service trust investments with significant unobservable inputs (Level 3) is as follows:

	Three Months Ended		September 30, 2013	
	September 30, 2014		September 30, 2013	
	Private	Other	Private	Other
	Equity		Equity	
	(In thousands)			
Fair value, beginning balance	\$27,339	\$4,476	\$26,333	\$1,457
Net unrealized gains included in Accumulated other comprehensive income ⁽¹⁾	265	1,071	1,830	256
Net realized losses included in Other (expense) income, net ⁽²⁾	(7)	(4)	—	—
Purchases	289	—	—	—
Contributions	4,998	121	19	—
Distributions	(2,949)	—	(1,197)	(194)
Fair value, ending balance	\$29,935	\$5,664	\$26,985	\$1,519
	Nine Months Ended		September 30, 2013	
	September 30, 2014		September 30, 2013	
	Private	Other	Private	Other
	Equity		Equity	
	(In thousands)			
Fair value, beginning balance	\$26,885	\$1,810	\$17,879	\$744
Net unrealized (losses) gains included in Accumulated other comprehensive income ⁽¹⁾	(1,370)	3,927	14,441	1,126

Edgar Filing: SERVICE CORPORATION INTERNATIONAL - Form 10-Q

Net realized losses included in Other (expense) income, net ⁽²⁾	(21	)	(5	)	(11	)	(2)
Purchases	3,244		—		—		—	
Contributions	5,955		121		2,221		—	
Distributions	(4,758	)	(189	)	(7,545	)	(349)
Fair value, ending balance	\$29,935		\$5,664		\$26,985		\$1,519	

All unrealized gains (losses) recognized in Accumulated other comprehensive income for our funeral merchandise (1) and service trust investments are attributable to our preneed customers and are offset by a corresponding reclassification in

Table of Contents

Accumulated other comprehensive income to Deferred preneed funeral and cemetery receipts held in trust. See Note 7 for further information related to our Deferred preneed funeral and cemetery receipts held in trust.

All losses recognized in Other (expense) income, net for our funeral merchandise and service trust investments are attributable to our preneed customers and are offset by a corresponding reclassification in Other (expense) income, (2) net to Deferred preneed funeral and cemetery receipts held in trust. See Note 7 for further information related to our Deferred preneed funeral and cemetery receipts held in trust.

Maturity dates of our fixed income securities range from 2014 to 2043. Maturities of fixed income securities, excluding mutual funds, at September 30, 2014 are estimated as follows:

	Fair Value (In thousands)
Due in one year or less	\$ 127,847
Due in one to five years	52,319
Due in five to ten years	37,248
Thereafter	29,811
	\$247,225

Earnings from all our funeral merchandise and service trust investments are recognized in funeral revenues when a service is performed or merchandise is delivered. Fees charged by our wholly-owned registered investment advisor are also included in current revenues. In addition, we are entitled to retain, in certain jurisdictions, a portion of collected customer payments when a customer cancels a preneed contract; these amounts are also recognized in current revenues in the period in which they are earned. Recognized trust fund income (realized and unrealized) related to these trust investments was \$15.1 million and \$11.4 million for the three months ended September 30, 2014 and 2013, respectively. Recognized trust fund income (realized and unrealized) related to these trust investments was \$47.6 million and \$35.7 million for the nine months ended September 30, 2014 and 2013, respectively.

We assess our trust investments for other-than-temporary declines in fair value on a quarterly basis. Impairment charges resulting from this assessment are recognized as investment losses in Other (expense) income, net and a decrease to Preneed funeral receivables, net and trust investments. These investment losses, if any, are offset by the corresponding reclassification in Other (expense) income, net, which reduces Deferred preneed funeral receipts held in trust. See Note 7 for further information related to our Deferred preneed funeral receipts held in trust. For the three months ended September 30, 2014 and 2013, we recorded a \$41.2 million and a \$0.2 million impairment charge, respectively, for other-than-temporary declines in fair value related to unrealized losses on certain investments. For the nine months ended September 30, 2014 and 2013, we recorded a \$41.6 million and a \$0.8 million impairment charge, respectively, for other-than-temporary declines in fair value related to unrealized losses on certain investments. The third quarter 2014 impairment charges were recorded in anticipation of a strategic change in the management of our trust assets requiring the liquidation of a majority of our US trust assets subsequent to quarter end. This change does not impact our asset allocation, but does change the underlying legal structure housing the assets. These impairment charges reflect the unrealized loss positions on these liquidated assets as of September 30, 2014. We have determined that the remaining unrealized losses in our funeral merchandise and service trust investments are considered temporary in nature, as the unrealized losses were due to temporary fluctuations in interest rates and equity prices. The investments are diversified across multiple industry segments using a balanced allocation strategy to minimize long-term risk. We believe that none of the remaining securities are other-than-temporarily impaired based on our analysis of the investments. Our analysis included a review of the portfolio holdings and discussions with the individual money managers as to the sector exposures, credit ratings, and the severity and duration of the unrealized losses. Our funeral merchandise and service trust investment unrealized losses, their associated fair values, and the duration of unrealized losses as of September 30, 2014 and December 31, 2013, respectively, are shown in the following tables:

Table of Contents

	September 30, 2014					
	In Loss Position Less Than 12 Months		In Loss Position Greater Than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	(In thousands)					
Fixed income securities:						
U.S. Treasury	\$10,030	\$(53)	\$—	\$—	\$10,030	\$(53)
Canadian government	4,216	(61)	18,977	(861)	23,193	(922)
Corporate	9,001	(126)	—	—	9,001	(126)
Residential mortgage-backed	167	(2)	412	(19)	579	(21)
Equity securities:						
Common stock:						
United States	88,625	(126)	—	—	88,625	(126)
Canada	1,580	(252)	1,678	(30)	3,258	(282)
Other international	7,964	(2)	—	—	7,964	(2)
Mutual funds:						
Equity	151,716	(586)	—	—	151,716	(586)
Fixed income	102,035	(1,125)	—	—	102,035	(1,125)
Private equity	—	—	15,501	(7,112)	15,501	(7,112)
Other	714	(22)	—	—	714	(22)
Total temporarily impaired securities	\$376,048	\$(2,355)	\$36,568	\$(8,022)	\$412,616	\$(10,377)

	December 31, 2013					
	In Loss Position Less Than 12 Months		In Loss Position Greater Than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	(In thousands)					
Fixed income securities:						
U.S. Treasury	\$29,092	\$(3,595)	\$19,708	\$(2,004)	\$48,800	\$(5,599)
Canadian government	9,546	(120)	18,981	(993)	28,527	(1,113)
Corporate	21,568	(346)	5,668	(345)	27,236	(691)
Residential mortgage-backed	1,401	(25)	175	(8)	1,576	(33)
Asset-backed	3,321	(10)	—	—	3,321	(10)
Equity securities:						
Preferred stock	14,223	(235)	—	—	14,223	(235)
Common stock:						
United States	47,190	(2,153)	3,386	(775)	50,576	(2,928)
Canada	2,441	(576)	1,992	(641)	4,433	(1,217)
Other international	3,443	(138)	376	(60)	3,819	(198)
Mutual funds:						
Equity	16,430	(337)	12,686	(1,966)	29,116	(2,303)
Fixed income	145,845	(4,984)	38,922	(14,593)	184,767	(19,577)
Private equity	—	—	13,002	(8,726)	13,002	(8,726)
Other	—	—	527	(33)	527	(33)
Total temporarily impaired securities	\$294,500	\$(12,519)	\$115,423	\$(30,144)	\$409,923	\$(42,663)

5. Preneed Cemetery Activities

Preneed cemetery receivables, net and trust investments represent trust investments, including investment earnings and customer receivables, net of unearned finance charges, for contracts sold in advance of when the property interment rights, merchandise, or services are needed. Our cemetery merchandise and service trusts are variable interest entities as defined in the Consolidation Topic of the ASC. In accordance with this guidance, we have determined that we are the primary beneficiary of these trusts, as we absorb a majority of the losses and returns associated with these trusts. The trust investments detailed in Notes 4 and 6 are also accounted for as variable interest entities. When we receive payments from the customer, we deposit the amount required by law into the trust and reclassify the corresponding amount from Deferred preneed cemetery revenues into Deferred

Table of Contents

preneed funeral and cemetery receipts held in trust. Amounts are withdrawn from the trusts when the contract obligations are performed. Cash flows from preneed cemetery contracts are presented as operating cash flows in our unaudited condensed consolidated statement of cash flows.

Preneed cemetery receivables, net and trust investments are reduced by the trust investment earnings (realized and unrealized) that we have been allowed to withdraw in certain states prior to maturity. These earnings are recorded in Deferred preneed cemetery revenues until the service is performed or the merchandise is delivered.

The table below sets forth certain investment-related activities associated with our preneed cemetery merchandise and service trusts:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
	(In thousands)			
Deposits	\$34,018	\$27,407	\$95,421	\$81,019
Withdrawals	33,669	26,542	96,238	89,881
Purchases of available-for-sale securities	247,853	98,803	458,176	395,200
Sales of available-for-sale securities	285,411	73,171	481,258	407,503
Realized gains from sales of available-for-sale securities	40,635	19,965	86,822	66,284
Realized losses from sales of available-for-sale securities	(4,439)	(3,454)	(10,564)	(12,509)

The components of Preneed cemetery receivables, net and trust investments in our unaudited condensed consolidated balance sheet at September 30, 2014 and December 31, 2013 are as follows:

	September 30,	December 31,
	2014	2013
	(In thousands)	
Trust investments, at fair value	\$1,478,069	\$1,532,875
Cash and cash equivalents	127,576	138,459
Assets associated with businesses held for sale	(28,179)	(106,815)
Insurance-backed fixed income securities	13	4
Trust investments	1,577,479	1,564,523
Receivables from customers	856,330	798,365
Unearned finance charges	(32,277)	(29,604)
	2,401,532	2,333,284
Allowance for cancellation	(64,140)	(55,922)
Preneed cemetery receivables, net and trust investments	\$2,337,392	\$2,277,362

Our cemetery merchandise and service trust investments are recorded at fair value. The costs and fair values at September 30, 2014 and December 31, 2013 are detailed below. Cost reflects the investment (net of redemptions) of control holders in common trust funds, mutual funds, and private equity investments. Fair value represents the market value of the underlying securities held by the common trust funds, mutual funds at published values, and the estimated fair value of private equity investments.

Table of Contents

	September 30, 2014				
	Fair Value	Cost	Unrealized	Unrealized	Fair
	Hierarchy		Gains	Losses	Value
	Level				
	(In thousands)				
Fixed income securities:					
U.S. Treasury	2	\$101,400	\$1,617	\$(2)	\$103,015
Canadian government	2	17,719	217	(157)	17,779
Corporate	2	41,849	5,010	(167)	46,692
Residential mortgage-backed	2	132	3	(2)	133
Asset-backed	2	169	13	—	182
Equity securities:					
Preferred stock	2	9,938	522	—	10,460
Common stock:					
United States	1	372,178	112,471	—	484,649
Canada	1	13,207	5,712	(377)	18,542
Other international	1	32,440	8,528	—	40,968
Mutual funds:					
Equity	1	372,803	42,998	—	415,801
Fixed income	1	301,458	7,195	(656)	307,997
Private equity	3	30,240	4,647	(4,050)	30,837
Other	3	818	196	—	1,014
Trust investments		\$1,294,351	\$189,129	\$(5,411)	\$1,478,069

	December 31, 2013				
	Fair Value	Cost	Unrealized	Unrealized	Fair
	Hierarchy		Gains	Losses	Value
	Level				
	(In thousands)				
Fixed income securities:					
U.S. Treasury	2	\$112,112	\$1,714	\$(8,876)	\$104,950
Canadian government	2	17,073	170	(261)	16,982
Corporate	2	48,363	5,262	(646)	52,979
Residential mortgage-backed	2	402	2	(2)	402
Asset-backed	2	3,299	—	(13)	3,286
Equity securities:					
Preferred stock	2	16,458	1,106	(123)	17,441
Common stock:					
United States	1	417,335	147,258	(3,231)	561,362
Canada	1	15,337	4,063	(935)	18,465
Other international	1	43,417	10,079	(200)	53,296
Mutual funds:					
Equity	1	321,770	49,428	(1,704)	369,494
Fixed income	1	334,542	5,236	(33,649)	306,129
Private equity	3	28,625	3,372	(5,153)	26,844
Other	3	1,078	200	(33)	1,245
Trust investments		\$1,359,811	\$227,890	\$(54,826)	\$1,532,875

Where quoted prices are available in an active market, securities held by the common trust funds and mutual funds are classified as Level 1 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of

the ASC.

19

Table of Contents

Where quoted market prices are not available for the specific security, fair values are estimated by using either quoted prices of securities with similar characteristics or an income approach fair value model with observable inputs that include a combination of interest rates, yield curves, credit risks, prepayment speeds, rating, and tax-exempt status. These funds are classified as Level 2 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of the ASC.

The valuation of private equity and other alternative investments requires management judgment due to the absence of quoted market prices, inherent lack of liquidity, and the long-term nature of such assets. The fair value of these investments is estimated based on the market value of the underlying real estate and private equity investments. The underlying real estate value is determined using the most recent available appraisals. Private equity instruments are valued based on reported net asset values discounted by 0% to 20% for risk and 0% to 10% for liquidity. A significant increase (decrease) in the discounts results in a directionally opposite change in the fair value of the instruments.

Valuation policies and procedures are determined by our Trust Services department, which reports to our Chief Financial Officer. Additionally, valuations are reviewed by the investment committee of the Board of Directors quarterly. These funds are classified as Level 3 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of the ASC.

As of September 30, 2014, our unfunded commitment for our private equity and other investments was \$27.7 million which, if called, would be funded by the assets of the trusts. Our private equity and other investments include several funds that invest in limited partnerships, distressed debt, real estate, and mezzanine financing. These investments can never be redeemed by the funds. Instead, due to the nature of the investments in this category, distributions are received through the liquidation of the underlying assets of the funds. We estimate that the underlying assets will be liquidated over the next 2 to 10 years.

The change in our market-based cemetery merchandise and service trust investments with significant unobservable inputs (Level 3) is as follows:

	Three Months Ended		September 30, 2013	
	September 30, 2014		September 30, 2013	
	Private	Other	Private	Other
	Equity		Equity	
	(In thousands)			
Fair value, beginning balance	\$27,557	\$1,078	\$26,627	\$1,258
Net unrealized gains (losses) included in Accumulated other comprehensive income ⁽¹⁾	1,056	(186)	2,015	277
Net realized losses included in Other (expense) income, net ⁽²⁾	(8)	(5)	—	—
Contributions	5,379	127	21	—
Distributions and other	(3,147)	—	(1,248)	(205)
Fair value, ending balance	\$30,837	\$1,014	\$27,415	\$1,330
	Nine Months Ended		September 30, 2013	
	September 30, 2014		September 30, 2013	
	Private	Other	Private	Other
	Equity		Equity	
	(In thousands)			
Fair value, beginning balance	\$26,844	\$1,245	\$17,687	\$450
Net unrealized gains (losses) included in Accumulated other comprehensive income ⁽¹⁾	2,666	(149)	15,245	1,253
Net realized losses included in Other (expense) income, net ⁽²⁾	(23)	(6)	(13)	(3)
Contributions	6,404	127	2,356	—
Distributions and other	(5,054)	(203)	(7,860)	(370)

Edgar Filing: SERVICE CORPORATION INTERNATIONAL - Form 10-Q

Fair value, ending balance	\$30,837	\$1,014	\$27,415	\$1,330
----------------------------	----------	---------	----------	---------

All unrealized gains recognized in Accumulated other comprehensive income for our cemetery merchandise and service trust investments are attributable to our preneed customers and are offset by a corresponding (1) reclassification in Accumulated other comprehensive income to Deferred preneed funeral and cemetery receipts held in trust. See Note 7 for further information related to our Deferred preneed funeral and cemetery receipts held in trust.

All losses recognized in Other (expense) income, net for our cemetery merchandise and service trust investments (2) are attributable to our preneed customers and are offset by a corresponding reclassification in Other (expense) income, net

20

Table of Contents

to Deferred preneed funeral and cemetery receipts held in trust. See Note 7 for further information related to our Deferred preneed funeral and cemetery receipts held in trust.

Maturity dates of our fixed income securities range from 2014 to 2043. Maturities of fixed income securities, excluding mutual funds, at September 30, 2014 are estimated as follows:

	Fair Value (In thousands)
Due in one year or less	\$9,700
Due in one to five years	75,924
Due in five to ten years	34,330
Thereafter	47,847
	\$167,801

Earnings from all our cemetery merchandise and service trust investments are recognized in current cemetery revenues when a service is performed or merchandise is delivered. Fees charged by our wholly-owned registered investment advisor are also included in current revenues. In addition, we are entitled to retain, in certain jurisdictions, a portion of collected customer payments when a customer cancels a preneed contract; these amounts are also recognized in current revenues in the period in which they are earned. Recognized trust fund income (realized and unrealized) related to these trust investments was \$12.2 million and \$9.2 million for the three months ended September 30, 2014 and 2013, respectively. Recognized trust fund income (realized and unrealized) related to these trust investments was \$36.2 million and \$28.1 million for the nine months ended September 30, 2014 and 2013, respectively.

We assess our trust investments for other-than-temporary declines in fair value on a quarterly basis. Impairment charges resulting from this assessment are recognized as investment losses in Other (expense) income, net and a decrease to Preneed cemetery receivables, net and trust investments. These investment losses, if any, are offset by the corresponding reclassification in Other (expense) income, net, which reduces Deferred preneed cemetery receipts held in trust. See Note 7 for further information related to our Deferred preneed cemetery receipts held in trust. For the three months ended September 30, 2014 and 2013, we recorded a \$59.3 million and a \$0.2 million impairment charge, respectively, for other-than-temporary declines in fair value related to unrealized losses on certain investments. For the nine months ended September 30, 2014 and 2013, we recorded a \$59.8 million and a \$1.5 million impairment charge, respectively, for other-than-temporary declines in fair value related to unrealized losses on certain investments. The third quarter 2014 impairment charges were recorded in anticipation of a strategic change in the management of our trust assets requiring the liquidation of a majority of our US trust assets subsequent to quarter end. This change does not impact our asset allocation, but does change the underlying legal structure housing the assets. These impairment charges reflect the unrealized loss positions on these liquidated assets as of September 30, 2014. We have determined that the remaining unrealized losses in our cemetery merchandise and service trust investments are considered temporary in nature, as the unrealized losses were due to temporary fluctuations in interest rates and equity prices. The investments are diversified across multiple industry segments using a balanced allocation strategy to minimize long-term risk. We believe that none of the remaining securities are other-than-temporarily impaired based on our analysis of the investments. Our analysis included a review of the portfolio holdings and discussions with the individual money managers as to the sector exposures, credit ratings, and the severity and duration of the unrealized losses. Our cemetery merchandise and service trust investment unrealized losses, their associated fair values and the duration of unrealized losses as of September 30, 2014 are shown in the following tables:

Table of Contents

	September 30, 2014					
	In Loss Position Less Than 12 Months		In Loss Position Greater Than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	(In thousands)					
Fixed income securities:						
U.S. Treasury	\$18,019	\$(2)	\$—	\$—	\$18,019	\$(2)
Canadian government	4,848	(79)	2,573	(78)	7,421	(157)
Corporate	12,875	(167)	—	—	12,875	(167)
Residential mortgage-backed	—	—	45	(2)	45	(2)
Equity securities:						
Common stock:						
Canada	1,450	(318)	1,281	(59)	2,731	(377)
Mutual funds:						
Fixed income	103,587	(656)	—	—	103,587	(656)
Private equity	—	—	8,682	(4,050)	8,682	(4,050)
Total temporarily impaired securities	\$140,779	\$(1,222)	\$12,581	\$(4,189)	\$153,360	\$(5,411)

	December 31, 2013					
	In Loss Position Less Than 12 Months		In Loss Position Greater Than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	(In thousands)					
Fixed income securities:						
U.S. Treasury	\$44,543	\$(6,040)	\$24,668	\$(2,836)	\$69,211	\$(8,876)
Canadian government	9,424	(120)	3,066	(141)	12,490	(261)
Corporate	14,908	(424)	3,055	(222)	17,963	(646)
Residential mortgage-backed	143	(2)	—	—	143	(2)
Asset-backed	3,215	(13)	—	—	3,215	(13)
Equity securities:						
Preferred stock	5,532	(123)	—	—	5,532	(123)
Common stock:						
United States	45,730	(2,648)	3,447	(583)	49,177	(3,231)
Canada	1,562	(502)	1,935	(433)	3,497	(935)
Other international	4,288	(124)	692	(76)	4,980	(200)
Mutual funds:						
Equity	3,809	(54)	14,260	(1,650)	18,069	(1,704)
Fixed income	132,945	(5,527)	63,050	(28,122)	195,995	(33,649)
Private equity	—	—	6,589	(5,153)	6,589	(5,153)
Other	—	—	283	(33)	283	(33)
Total temporarily impaired securities	\$266,099	\$(15,577)	\$121,045	\$(39,249)	\$387,144	\$(54,826)

6. Cemetery Perpetual Care Trusts

We are required by state and provincial law to pay into cemetery perpetual care trusts a portion of the proceeds from the sale of cemetery property interment rights. Our cemetery perpetual care trusts are variable interest entities as defined in the Consolidation Topic of the ASC. In accordance with this guidance, we have determined that we are the primary beneficiary of these trusts, as we absorb a majority of the losses and returns associated with these trusts. The trust investments detailed in Notes 4 and 5 are also accounted for as variable interest entities. We consolidate our cemetery perpetual care trust investments with a corresponding amount recorded as Care trusts' corpus. Cash flows from cemetery perpetual care trusts are presented as operating cash flows in our unaudited condensed consolidated statement of cash flows.

Table of Contents

The table below sets forth certain investment-related activities associated with our cemetery perpetual care trusts:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
	(In thousands)			
Deposits	\$9,202	\$6,139	\$29,439	\$19,789
Withdrawals	8,680	9,388	23,879	26,009
Purchases of available-for-sale securities	169,973	23,050	233,795	113,497
Sales of available-for-sale securities	172,646	25,805	251,719	82,556
Realized gains from sales of available-for-sale securities	7,034	4,871	21,903	13,772
Realized losses from sales of available-for-sale securities	(935)	(966)	(1,599)	(1,728)

The components of Cemetery perpetual care trust investments in our unaudited condensed consolidated balance sheet at September 30, 2014 and December 31, 2013 are as follows:

	September 30, 2014	December 31, 2013
	(In thousands)	
Trust investments, at fair value	\$1,301,272	\$1,348,059
Cash and cash equivalents	102,421	78,509
Assets associated with businesses held for sale	(22,144)	(86,726)
Cemetery perpetual care trust investments	\$1,381,549	\$1,339,842

Our cemetery perpetual care trust investments are recorded at fair value. The cost and fair values at September 30, 2014 and December 31, 2013 are detailed below. Cost reflects the investment (net of redemptions) of control holders in common trust funds, mutual funds, and private equity investments. Fair value represents the value of the underlying securities or cash held by the common trust funds, mutual funds at published values, and the estimated fair value of private equity investments.

	September 30, 2014				
	Fair Value Hierarchy Level	Cost	Unrealized Gains	Unrealized Losses	Fair Value
	(In thousands)				
Fixed income securities:					
U.S. Treasury	2	\$806	\$24	\$(3)	\$827
Canadian government	2	28,385	380	(275)	28,490
Corporate	2	19,656	406	(289)	19,773
Residential mortgage-backed	2	1,057	15	(12)	1,060
Asset-backed	2	823	17	—	840
Equity securities:					
Preferred stock	2	6,763	237	(1)	6,999
Common stock:					
United States	1	178,667	51,080	(107)	229,640
Canada	1	7,698	3,203	(296)	10,605
Other international	1	6,131	1,545	—	7,676
Mutual funds:					
Equity	1	55,475	6,406	(15)	61,866
Fixed income	1	853,113	41,722	(110)	894,725
Private equity	3	36,778	433	(10,429)	26,782
Other	3	12,357	1,444	(1,812)	11,989
Cemetery perpetual care trust investments		\$1,207,709	\$106,912	\$(13,349)	\$1,301,272

Table of Contents

	December 31, 2013				
	Fair Value		Unrealized	Unrealized	Fair
	Hierarchy	Cost	Gains	Losses	Value
	Level				
	(In thousands)				
Fixed income securities:					
U.S. Treasury	2	\$1,583	\$9	\$(14)	\$1,578
Canadian government	2	28,487	301	(459)	28,329
Corporate	2	43,107	311	(263)	43,155
Residential mortgage-backed	2	4,242	14	(19)	4,237
Asset-backed	2	2,996	4	(11)	2,989
Equity securities:					
Preferred stock	2	25,860	192	(252)	25,800
Common stock:					
United States	1	230,174	53,782	(2,087)	281,869
Canada	1	8,843	2,222	(623)	10,442
Other international	1	20,598	1,320	(167)	21,751
Mutual funds:					
Equity	1	41,114	5,693	(35)	46,772
Fixed income	1	816,405	35,964	(2,598)	849,771
Private equity	3	28,309	472	(9,002)	19,779
Other	3	10,518	1,153	(84)	11,587
Cemetery perpetual care trust investments		\$1,262,236	\$101,437	\$(15,614)	\$1,348,059

Where quoted prices are available in an active market, securities held by the common trust funds and mutual funds are classified as Level 1 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of the ASC.

Where quoted market prices are not available for the specific security, fair values are estimated by using either quoted prices of securities with similar characteristics or an income approach fair value model with observable inputs that include a combination of interest rates, yield curves, credit risks, prepayment speeds, rating, and tax-exempt status. These funds are classified as Level 2 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of the ASC.

The valuation of private equity and other alternative investments requires management judgment due to the absence of quoted market prices, inherent lack of liquidity, and the long-term nature of such assets. The fair value of these investments is estimated based on the market value of the underlying real estate and private equity investments. The underlying real estate value is determined using the most recent available appraisals. Private equity instruments are valued based on reported net asset values discounted by 0% to 20% for risk and 0% to 10% for liquidity. A significant increase (decrease) in the discounts results in a directionally opposite change in the fair value of the instruments. Valuation policies and procedures are determined by our Trust Services department, which reports to our Chief Financial Officer. Additionally, valuations are reviewed by the investment committee of the Board of Directors quarterly. These funds are classified as Level 3 investments pursuant to the three-level valuation hierarchy as required by the FVM&D Topic of the ASC.

As of September 30, 2014, our unfunded commitment for our private equity and other investments was \$10.1 million which, if called, would be funded by the assets of the trusts. Our private equity and other investments include several funds that invest in limited partnerships, distressed debt, real estate, and mezzanine financing. These investments can never be redeemed by the funds. Instead, due to the nature of the investments in this category, distributions are received through the liquidation of the underlying assets of the funds. We estimate that the underlying assets will be liquidated over the next 2 to 10 years.

The change in our market-based cemetery perpetual care trust investments with significant unobservable inputs (Level 3) is as follows:

24

Table of Contents

	Three Months Ended		September 30, 2013	
	September 30, 2014		Private	Other
	Private	Other	Private	Other
	Equity		Equity	
	(In thousands)			
Fair value, beginning balance	\$ 21,274	\$ 11,983	\$ 18,649	\$ 10,815
Net unrealized (losses) gains included in Accumulated other comprehensive income ⁽¹⁾	(206)	23	1,315	492
Net realized losses included in Other (expense) income, net ⁽²⁾	(13)	(17)	(5)	(3)
Contributions	9,058	—	—	—
Distributions and other	(3,331)	—	(122)	(139)
Fair value, ending balance	\$ 26,782	\$ 11,989	\$ 19,837	\$ 11,165
	Nine Months Ended		September 30, 2013	
	September 30, 2014		Private	Other
	Private	Other	Private	Other
	Equity		Equity	
	(In thousands)			
Fair market value, beginning balance	\$ 19,779	\$ 11,587	\$ 11,122	\$ 7,659
Net unrealized gains included in Accumulated other comprehensive income ⁽¹⁾	1,091	704	7,404	3,926
Net realized losses included in Other (expense) income, net ⁽²⁾	(37)	(29)	(100)	(56)
Sales	(17)	—	—	—
Contributions	10,461	—	2,317	—
Distributions and other	(4,495)	(273)	(906)	(364)
Fair market value, ending balance	\$ 26,782	\$ 11,989	\$ 19,837	\$ 11,165

All unrealized gains (losses) recognized in Accumulated other comprehensive income for our cemetery perpetual (1) care trust investments are offset by a corresponding reclassification in Accumulated other comprehensive income to Care trusts' corpus. See Note 7 for further information related to our Care trusts' corpus.

All gains (losses) recognized in Other (expense) income, net for our cemetery perpetual care trust investments are (2) offset by a corresponding reclassification in Other (expense) income, net to Care trusts' corpus. See Note 7 for further information related to our Care trusts' corpus.

Maturity dates of our fixed income securities range from 2014 to 2043. Maturities of fixed income securities at September 30, 2014 are estimated as follows:

	Fair Value
	(In thousands)
Due in one year or less	\$ 14,290
Due in one to five years	26,786
Due in five to ten years	9,086
Thereafter	828
	\$ 50,990

Distributable earnings from these cemetery perpetual care trust investments are recognized in current cemetery revenues to the extent we incur qualifying cemetery maintenance costs. Fees charged by our wholly-owned registered investment advisor are also included in current revenues. Recognized trust fund income related to these trust investments was \$10.9 million and \$9.5 million for the three months ended September 30, 2014 and 2013,

respectively. Recognized trust fund income related to these trust investments was \$39.9 million and \$31.2 million for the nine months ended September 30, 2014 and 2013, respectively.

We assess our trust investments for other-than-temporary declines in fair value on a quarterly basis. Impairment charges resulting from this assessment are recognized as investment losses in Other (expense) income, net and a decrease to Cemetery perpetual care trust investments. These investment losses, if any, are offset by the corresponding reclassification in Other (expense)

Table of Contents

income, net, which reduces Care trusts' corpus. See Note 7 for further information related to our Care trusts' corpus. For the three months ended September 30, 2014 and 2013, we recorded a \$8.0 million and \$0.0 million impairment charge, respectively, for other-than-temporary declines in fair value related to unrealized losses on certain investments. For the nine months ended September 30, 2014 and 2013, we recorded a \$8.1 million and \$0.2 million impairment charge, respectively, for other-than-temporary declines in fair value related to unrealized losses on certain investments. The third quarter 2014 impairment charges were recorded in anticipation of a strategic change in the management of our trust assets requiring the liquidation of a majority of our US trust assets subsequent to quarter end. This change does not impact our asset allocation, but does change the underlying legal structure housing the assets. These impairment charges reflect the unrealized loss positions on these liquidated assets as of September 30, 2014. We have determined that the remaining unrealized losses in our cemetery perpetual care trust investments are considered temporary in nature, as the unrealized losses were due to temporary fluctuations in interest rates and equity prices. The investments are diversified across multiple industry segments using a balanced allocation strategy to minimize long-term risk. We believe that none of the remaining securities are other-than-temporarily impaired based on our analysis of the investments. Our analysis included a review of the portfolio holdings, and discussions with the individual money managers as to the sector exposures, credit ratings, and the severity and duration of the unrealized losses. Our cemetery perpetual care trust investment unrealized losses, their associated fair values and the duration of unrealized losses, are shown in the following tables.

	September 30, 2014					
	In Loss Position		In Loss Position		Total	
	Less Than 12 Months		Greater Than 12 Months			
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	(In thousands)					
Fixed income securities:						
U.S. Treasury	\$494	\$(3)	\$—	\$—	\$494	\$(3)
Canadian government	7,820	(137)	4,145	(138)	11,965	(275)
Corporate	5,238	(107)	4,069	(182)	9,307	(289)
Residential mortgage-backed	197	(3)	240	(9)	437	(12)
Equity securities:						
Preferred stock	1,861	(1)	—	—	1,861	(1)
Common stock:						
United States	32,475	(107)	—	—	32,475	(107)
Canada	1,113	(83)	1,237	(213)	2,350	(296)
Mutual funds:						
Equity	32,624	(15)	—	—	32,624	(15)
Fixed income	321,197	(110)	—	—	321,197	(110)
Private equity	10,428	(462)	15,886	(9,967)	26,314	(10,429)
Other	4,085	(191)	6,183	(1,621)	10,268	(1,812)
Total temporarily impaired securities	\$417,532	\$(1,219)	\$31,760	\$(12,130)	\$449,292	\$(13,349)

Table of Contents

	December 31, 2013		In Loss Position		Total	
	In Loss Position		Greater Than 12 Months			
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized
	Value	Losses	Value	Losses	Value	Losses
	(In thousands)					
Fixed income securities:						
U.S. Treasury	\$1,334	\$(14)	\$—	\$—	\$1,334	\$(14)
Canadian government	15,777	(214)	5,131	(245)	20,908	(459)
Corporate	22,482	(129)	3,298	(134)	25,780	(263)
Residential mortgage-backed	2,950	(18)	10	(1)	2,960	(19)
Asset-backed	2,826	(10)	15	(1)	2,841	(11)
Equity securities:						
Preferred stock	14,602	(245)	43	(7)	14,645	(252)
Common stock:						
United States	23,747	(1,561)	3,234	(526)	26,981	(2,087)
Canada	667	(129)	1,794	(494)	2,461	(623)
Other international	1,535	(54)	521	(113)	2,056	(167)
Mutual funds:						
Equity	389	(14)	162	(21)	551	(35)
Fixed income	181,104	(2,090)	28,304	(508)	209,408	(2,598)
Private equity	—	—	19,242	(9,002)	19,242	(9,002)
Other	—	—	9,739	(84)	9,739	(84)
Total temporarily impaired securities	\$267,413	\$(4,478)	\$71,493	\$(11,136)	\$338,906	\$(15,614)

7. Deferred Preneed Funeral and Cemetery Receipts Held in Trust and Care Trusts' Corpus

Deferred Preneed Funeral and Cemetery Receipts Held in Trust

We consolidate the merchandise and service trusts associated with our preneed funeral and cemetery activities in accordance with the Consolidation Topic of the ASC. Although the guidance requires the consolidation of the merchandise and service trusts, it does not change the legal relationships among the trusts, us, or our customers. The customers are the legal beneficiaries of these merchandise and service trusts, and therefore their interests in these trusts represent a liability to us.

The components of Deferred preneed funeral and cemetery receipts held in trust in our unaudited condensed consolidated balance sheet at September 30, 2014 and December 31, 2013 are detailed below.

	September 30, 2014			December 31, 2013		
	Preneed Funeral	Preneed Cemetery	Total	Preneed Funeral	Preneed Cemetery	Total
	(In thousands)					
Trust investments	\$1,664,248	\$1,577,479	\$3,241,727	\$1,683,988	\$1,564,523	\$3,248,511
Accrued trust operating payables and other	(3,545)	(4,108)	(7,653)	(1,108)	(1,698)	(2,806)
Deferred preneed funeral and cemetery receipts held in trust	\$1,660,703	\$1,573,371	\$3,234,074	\$1,682,880	\$1,562,825	\$3,245,705

Care Trusts' Corpus

The Care trusts' corpus reflected in our unaudited condensed consolidated balance sheet represents the cemetery perpetual care trusts, including the related accrued expenses.

The components of Care trusts' corpus in our unaudited condensed consolidated balance sheet at September 30, 2014 and December 31, 2013 are detailed below.

Table of Contents

	September 30, 2014	December 31, 2013
	(In thousands)	
Cemetery perpetual care trust investments	\$1,381,549	\$1,339,842
Accrued trust operating payables and other	(1,453)	(1,661)
Care trusts' corpus	\$1,380,096	\$1,338,181

Other (Expense) Income, Net

The components of Other (expense) income, net in our unaudited condensed consolidated statement of operations for the three and nine months ended September 30, 2014 and 2013 are detailed below. See Notes 4, 5, and 6 for further discussion of the amounts related to the funeral, cemetery, and cemetery perpetual care trusts.

Three Months Ended September 30, 2014

	Funeral Trusts	Cemetery Trusts	Cemetery Perpetual Care Trusts	Other, Net	Total
	(In thousands)				
Realized gains	\$18,935	\$40,635	\$7,034	\$—	\$66,604
Realized losses	(2,094)	(4,439)	(935)	—	(7,468)
Impairment charges	(41,244)	(59,311)	(8,025)	—	(108,580)
Interest, dividend, and other ordinary income	1,849	2,681	5,494	—	10,024
Trust expenses and income taxes	(6,748)	(6,541)	(631)	—	(13,920)
Net trust investment income	(29,302)	(26,975)	2,937	—	(53,340)
Reclassification to deferred preneed funeral and cemetery receipts held in trust and care trusts' corpus	29,302	26,975	(2,937)	—	53,340
Other (expense) income, net	—	—	—	(9)	(9)
Total other (expense) income, net	\$—	\$—	\$—	\$(9)	\$(9)

Nine Months Ended September 30, 2014

	Funeral Trusts	Cemetery Trusts	Cemetery Perpetual Care Trusts	Other, Net	Total
	(In thousands)				
Realized gains	\$50,947	\$86,822	\$21,903	\$—	\$159,672
Realized losses	(6,233)	(10,564)	(1,599)	—	(18,396)
Impairment charges	(41,614)	(59,829)	(8,072)	—	(109,515)
Interest, dividend, and other ordinary income	15,323	10,157	27,465	—	52,945
Trust expenses and income taxes	(16,193)	(15,733)	(4,305)	—	(36,231)
Net trust investment income	2,230	10,853	35,392	—	48,475
Reclassification to deferred preneed funeral and cemetery receipts held in trust and care trusts' corpus	(2,230)	(10,853)	(35,392)	—	(48,475)
Other (expense) income, net	—	—	—	1,577	1,577
Total other (expense) income, net	\$—	\$—	\$—	\$1,577	\$1,577

Table of Contents

	Three Months Ended September 30, 2013				
	Funeral Trusts	Cemetery Trusts	Cemetery Perpetual Care Trusts	Other, Net	Total
	(In thousands)				
Realized gains	\$12,953	\$19,965	\$4,871	\$—	\$37,789
Realized losses	(2,212)	(3,454)	(966)	—	(6,632)
Impairment charges	(157)	(218)	—	—	(375)
Interest, dividend, and other ordinary income	2,470	3,171	5,372	—	11,013
Trust expenses and income taxes	(2,705)	(3,512)	(273)	—	(6,490)
Net trust investment income	10,349	15,952	9,004	—	35,305
Reclassification to deferred preneed funeral and cemetery receipts held in trust and care trusts' corpus	(10,349)	(15,952)	(9,004)	—	(35,305)
Other (expense) income, net	—	—	—	667	667
Total other (expense) income, net	\$—	\$—	\$—	\$667	\$667

	Nine Months Ended September 30, 2013				
	Funeral Trusts	Cemetery Trusts	Cemetery Perpetual Care Trusts	Other, Net	Total
	(In thousands)				
Realized gains	\$41,654	\$66,284	\$13,772	\$—	\$121,710
Realized losses	(8,378)	(12,509)	(1,728)	—	(22,615)
Impairment charges	(803)	(1,515)	(189)	—	(2,507)
Interest, dividend, and other ordinary income	18,493	13,615	19,245	—	51,353
Trust expenses and income taxes	(7,743)	(10,268)	(1,857)	—	(19,868)
Net trust investment income	43,223	55,607	29,243	—	128,073
Reclassification to deferred preneed funeral and cemetery receipts held in trust and care trusts' corpus	(43,223)	(55,607)	(29,243)	—	(128,073)
Other (expense) income, net	—	—	—	(1,013)	(1,013)
Total other (expense) income, net	\$—	\$—	\$—	\$(1,013)	\$(1,013)

8. Income Taxes

Income tax expense during interim periods is based on our estimated annual effective income tax rate plus any discrete items which are recorded in the period in which they occur. Discrete items include, among others, such events as changes in estimates due to the finalization of tax returns, tax audit settlements, expiration of statute of limitations, and increases or decreases in valuation allowances on deferred tax assets. Our effective tax rate was 81.7% and 40.3% for the three months ended September 30, 2014 and 2013, respectively. Our effective tax rate was 60.0% and 38.5% for the nine months ended September 30, 2014 and 2013, respectively. The higher effective tax rate for the nine months ended September 30, 2014 is above the 35% federal statutory tax rate primarily due to nondeductible goodwill resulting in gains on required divestitures associated with the Stewart acquisition coupled with state tax expense partially offset by lower rates on foreign earnings.

Unrecognized Tax Benefits

As of September 30, 2014, the gross amount of our unrecognized tax benefits was \$135.4 million and the gross amount of our accrued interest was \$46.9 million. Additional interest expense of \$2.3 million was accrued during the nine months ended September 30, 2014.

A number of years may elapse before particular tax matters, for which we have unrecognized tax benefits, are settled. While we have effectively concluded our 2003 through 2005 tax years with respect to our affiliate SCI Funeral & Cemetery Purchasing Cooperative, Inc., SCI and subsidiaries' tax years 1999 through 2005 remain under review at the IRS Appeals level. SCI and subsidiaries received a letter of no change to its tax liability for the years 2008 through 2010. Furthermore, SCI and its affiliates are under audit by various state and foreign jurisdictions for years through 2012. The outcome of each of these audits cannot be predicted at this time. It is reasonably possible that the amount of our unrecognized tax benefits could significantly increase or decrease over the next twelve months either because we prevail on positions or because the tax authorities prevail. Due to the

Table of Contents

uncertainty regarding the timing of completion of audits and possible outcomes, a current estimate of the range of increases or decreases that may occur within the next twelve months cannot be made.

9. Debt

Debt as of September 30, 2014 and December 31, 2013 was as follows:

	September 30, 2014	December 31, 2013
	(In thousands)	
3.125% Senior Convertible Notes due July 2014	\$—	\$86,416
6.75% Senior Notes due April 2015	—	136,465
6.75% Senior Notes due April 2016	197,377	197,377
3.375% Senior Convertible Notes due July 2016	134	45,119
7.0% Senior Notes due June 2017	295,000	295,000
7.625% Senior Notes due October 2018	250,000	250,000
6.5% Senior Notes due April 2019	—	200,000
7.0% Senior Notes due May 2019	—	250,000
4.5% Senior Notes due November 2020	200,000	200,000
8.0% Senior Notes due November 2021	150,000	150,000
5.375% Senior Notes due January 2022	425,000	425,000
5.375% Senior Notes due May 2024	550,000	—
7.5% Senior Notes due April 2027	200,000	200,000
Term Loan due July 2018	377,500	600,000
Bank credit facility due July 2018	235,000	30,000
Obligations under capital leases	186,596	189,697
Mortgage notes and other debt, maturities through 2050	4,221	4,752
Unamortized (discounts) premiums and other, net	(3,062)	42,084
Total debt	3,067,766	3,301,910
Less:		
Current maturities of debt, capital lease obligations, and mortgage notes	(109,907)	(153,738)
Current maturities of unamortized discounts (premiums) and other, net	641	(22,624)
Total current maturities	(109,266)	(176,362)
Total long-term debt	\$2,958,500	\$3,125,548

Current maturities of debt at September 30, 2014 primarily comprise our capital leases and amounts due under our term loan. Our consolidated debt had a weighted average interest rate of 5.19% and 5.25% at September 30, 2014 and December 31, 2013, respectively. Approximately 74% and 76% of our total debt had a fixed interest rate at September 30, 2014 and December 31, 2013, respectively.

Bank Credit Agreement

The Company has a \$500 million bank credit facility due July 2018 with a syndicate of banks, including a sublimit of \$175 million for letters of credit.

As of September 30, 2014, we have \$235.0 million outstanding borrowings under our bank credit facility and have issued \$31.7 million of letters of credit. The bank credit facility provides us with flexibility for working capital, if needed, and is guaranteed by a majority of our domestic subsidiaries. The subsidiary guaranty is a guaranty of payment of the outstanding amount of the total lending commitment, including letters of credit. The bank credit facility contains certain financial covenants, including a minimum interest coverage ratio, a maximum leverage ratio, and certain dividend and share repurchase restrictions. We pay a quarterly fee on the unused commitment, which was 0.35% at September 30, 2014. As of September 30, 2014, we have \$233.3 million in borrowing capacity under the bank credit facility.

Debt Issuances and Additions

In May 2014, we issued \$550.0 million of unsecured 5.375% Senior Notes due May 2024. We used the net proceeds from this offering, along with a \$95.0 million draw on our Bank Credit Facility, to repay our 6.75% Senior Notes due April 2015, 6.5% Senior Notes due April 2019, and 7.0% Senior Notes due May 2019 along with associated refinancing costs. The newly issued

Table of Contents

notes are subject to the provisions of the Company's Senior Indenture dated as of February 1, 1993, as amended, which includes covenants limiting, among other things, the creation of liens securing indebtedness and sale-leaseback transactions.

Debt Extinguishments and Reductions

During the nine months ended September 30, 2014, we made debt payments of \$985.8 million for scheduled and early extinguishment payments as follows:

\$250.0 million in aggregate principal of our 7.0% Senior Notes due May 2019;

\$222.5 million in aggregate principal of our Term Loan due July 2018;

\$200.0 million in aggregate principal and \$9.1 million in unamortized premiums of our 6.5% Senior Notes due April 2019;

\$136.5 million in aggregate principal of our 6.75% Senior Notes due April 2015;

\$86.4 million in aggregate principal and \$21.7 million in unamortized premiums of our 3.125% Senior Convertible Notes due 2014;

\$45.0 million in aggregate principal and \$14.2 million in unamortized premiums of our 3.375% Senior Convertible Notes due 2016; and

\$0.4 million in other debt.

Certain of the above transactions resulted in the recognition of a loss of \$29.2 million recorded in (Losses) gains on early extinguishment of debt in our unaudited condensed consolidated statement of operations.

During the first nine months of 2013, we paid an aggregate of \$19.7 million to retire \$19.6 million in capital leases obligations and \$0.1 million to retire other debt. Certain of the above transactions resulted in the recognition of a gain of \$0.5 million recorded in (Losses) gains on early extinguishment of debt, net in our unaudited condensed consolidated statement of operations.

Capital Leases

During the nine months ended September 30, 2014 and 2013, we acquired \$31.1 million and \$34.0 million, respectively, of capital leases, primarily related to transportation equipment. We retired \$22.1 million and \$19.6 million of capital lease obligations for the nine months ended September 30, 2014 and 2013, respectively.

10. Credit Risk and Fair Value of Financial Instruments

Fair Value Estimates

The fair value estimates of the following financial instruments have been determined using available market information and appropriate valuation methodologies. The carrying values of cash and cash equivalents, trade receivables, and trade payables approximate the fair values of those instruments due to the short-term nature of the instruments. The fair values of receivables on preneed funeral and cemetery contracts are impracticable to estimate because of the lack of a trading market and the diverse number of individual contracts with varying terms.

The fair value of our debt instruments at September 30, 2014 and December 31, 2013 was as follows:

Table of Contents

	September 30, 2014	December 31, 2013
	(In thousands)	
3.125% Senior Convertible Notes due July 2014	—	\$ 106,939
6.75% Senior Notes due April 2015	—	144,653
6.75% Senior Notes due April 2016	209,466	214,904
3.375% Senior Convertible Notes due July 2016	160	60,487
7.0% Senior Notes due June 2017	321,550	333,259
7.625% Senior Notes due October 2018	283,125	288,875
6.5% Senior Notes due April 2019	—	210,000
7.0% Senior Notes due May 2019	—	270,000
4.5% Senior Notes due November 2020	201,250	192,610
8.0% Senior Notes due November 2021	172,913	173,625
5.375% Senior Notes due January 2022	427,210	431,588
5.375% Senior Notes due May 2024	551,485	—
7.5% Senior Notes due April 2027	220,750	215,750
Term Loan due July 2018	377,500	600,000
Bank credit facility due July 2018	235,000	30,000
Mortgage notes and other debt, maturities through 2050	4,221	4,752
Total fair value of debt instruments	\$3,004,630	\$3,277,442

The fair values of our long-term, fixed rate loans were estimated using market prices for those loans, and therefore they are classified within Level 1 of the Fair Value Measurements hierarchy as required by the FVM&D Topic of the ASC. The bank credit agreement and the mortgage and other debt are classified within Level 3 of the Fair Value Measurements hierarchy. The fair values of these instruments have been estimated using discounted cash flow analysis based on our incremental borrowing rate for similar borrowing arrangements. A significant increase (decrease) in the inputs results in a directionally opposite change in the fair value of the instruments.

11. Share-Based Compensation

Stock Benefit Plans

We utilize the Black-Scholes option valuation model for estimating the fair value of our stock options. This model uses a range of assumptions related to volatility, the risk-free interest rate, the expected life, and the dividend yield. The fair values of our stock options are calculated using the following weighted average assumptions for the nine months ended September 30, 2014:

Assumptions	Nine Months Ended September 30, 2014	
Dividend yield	1.8	%
Expected volatility	27.1	%
Risk-free interest rate	1.1	%
Expected holding period (in years)	4.0	

Stock Options

The following table sets forth stock option activity for the nine months ended September 30, 2014:

	Options	Weighted-Average Exercise Price
Outstanding at December 31, 2013	13,319,750	\$ 9.84
Granted	2,495,850	\$ 17.41
Exercised	(2,865,060)	\$ 9.85
Canceled	(26,034)	\$ 15.77
Outstanding at September 30, 2014	12,924,506	\$ 11.29
Exercisable at September 30, 2014	8,464,756	\$ 8.88

Table of Contents

As of September 30, 2014, the unrecognized compensation expense related to stock options of \$10.8 million is expected to be recognized over a weighted average period of 1.4 years.

Restricted Shares

Restricted share activity for the nine months ended September 30, 2014 was as follows:

	Restricted shares	Weighted-Average Grant-Date Fair Value
Nonvested restricted shares at December 31, 2013	1,183,229	\$ 11.81
Granted	351,860	\$ 17.60
Vested	(187,549)	\$ 11.44
Nonvested restricted shares at September 30, 2014	1,347,540	\$ 13.35

As of September 30, 2014, the unrecognized compensation expense related to restricted shares of \$8.0 million is expected to be recognized over a weighted average period of 1.4 years.

12. Equity

(All shares reported in whole numbers)

Our components of Accumulated other comprehensive income are as follows:

	Foreign Currency Translation Adjustment	Unrealized Gains and Losses (In thousands)	Accumulated Other Comprehensive Income
Balance at December 31, 2013	\$88,441	\$—	\$ 88,441
Activity in 2014	(13,732)	—	(13,732)
Reclassification of foreign currency translation adjustments to Net income from discontinued operations	3,114	—	3,114
Increase in unrealized gains associated with available-for-sale securities of the trusts, net of taxes	—	11,672	11,672
Reclassification of net unrealized gain activity attributable to the Deferred preneed funeral and cemetery receipts held in trust and Care trusts' corpus', net of taxes	—	(11,672)	(11,672)
Balance at September 30, 2014	\$77,823	\$—	\$ 77,823
Balance at December 31, 2012	\$111,717	\$—	\$ 111,717
Activity in 2013	(9,768)	—	(9,768)
Increase in net unrealized gains associated with available-for-sale securities of the trusts, net of taxes	—	67,271	67,271
Reclassification of net unrealized gain activity attributable to the Deferred preneed funeral and cemetery receipts held in trust and Care trusts' corpus', net of taxes	—	(67,271)	(67,271)
Balance at September 30, 2013	\$101,949	\$—	\$ 101,949

The assets and liabilities of foreign operations are translated into U.S. dollars using the current exchange rate. The U.S. dollar amount that arises from such translation, as well as exchange gains and losses on intercompany balances of a long-term investment nature, are included in the foreign currency translation adjustment in Accumulated other comprehensive income. We sold our operations in Germany on July 8, 2014 and reclassified foreign currency translation adjustments related to Germany to Net income from discontinued operations.

Cash Dividends

On August 13, 2014, our Board of Directors approved a cash dividend of \$0.09 per common share. This dividend, totaling \$19.0 million, was paid on September 30, 2014.

Share Repurchase Program

Subject to market conditions, normal trading restrictions, and limitations in our debt covenants, we may make purchases in the open market or through privately negotiated transactions under our stock repurchase program. Under the program, during the nine months ended September 30, 2014, we repurchased 6,280,649 shares of common stock at an aggregate cost of \$129.1 million,

Table of Contents

which is an average cost per share of \$20.56. After these repurchases, the remaining dollar value of shares authorized to be purchased under our share repurchase program was approximately \$61.0 million at September 30, 2014. Subsequent to September 30, 2014, we repurchased 1,725,875 shares of common stock at an aggregate cost of \$36.3 million million, which is an average cost per share of \$21.06. After these fourth quarter repurchases, the remaining dollar value of shares authorized to be purchased under our share repurchase program is approximately \$24.7 million.

13. Segment Reporting

Our operations are both product based and geographically based, and the reportable operating segments presented below include our funeral and cemetery operations. Our geographic areas include the United States and Canada, in both of which we conduct both funeral and cemetery operations.

Our reportable segment information is as follows:

	Funeral	Cemetery	Reportable Segments
	(In thousands)		
Three Months Ended September 30,			
Revenues from external customers:			
2014	\$458,941	\$259,373	\$718,314
2013	\$398,220	\$210,369	\$608,589
Gross profits:			
2014	\$88,122	\$60,176	\$148,298
2013	\$66,812	\$48,993	\$115,805
Nine Months Ended September 30,			
Revenues from external customers:			
2014	\$1,447,526	\$763,043	\$2,210,569
2013	\$1,272,850	\$610,388	\$1,883,238
Gross profits:			
2014	\$305,277	\$165,125	\$470,402
2013	\$266,872	\$134,243	\$401,115

The following table reconciles gross profits from reportable segments to our consolidated income before income taxes:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
	(In thousands)			
Gross profits from reportable segments	\$148,298	\$115,805	\$470,402	\$401,115
General and administrative expenses	(39,748)	(33,740)	(141,885)	(96,042)
Gains (losses) on divestitures and impairment charges, net	26,570	981	58,752	(5,533)
Operating income	135,120	83,046	387,269	299,540
Interest expense	(43,376)	(38,080)	(134,679)	(103,589)
(Losses) gains on early extinguishment of debt	—	—	(29,158)	468
Other expense (income), net	(9)	667	1,577	(1,013)
Income before income taxes	\$91,735	\$45,633	\$225,009	\$195,406

Our geographic area information is as follows:

Table of Contents

	United States	Canada	Total
		(In thousands)	
Three Months Ended September 30,			
Revenues from external customers:			
2014	\$671,949	\$46,365	\$718,314
2013	\$552,128	\$56,461	\$608,589
Nine Months Ended September 30,			
Revenues from external customers:			
2014	\$2,062,231	\$148,338	\$2,210,569
2013	\$1,717,909	\$165,329	\$1,883,238

14. Supplementary Information

Revenues and Costs and Expenses

The detail of certain income statement accounts as presented in the unaudited condensed consolidated statement of operations is as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
	(In thousands)			
Property and merchandise revenues:				
Funeral	\$146,786	\$137,507	\$467,170	\$440,071
Cemetery	183,139	153,770	527,501	433,249
Total property and merchandise revenues	329,925	291,277	994,671	873,320
Services revenues:				
Funeral	276,916	230,658	878,154	745,344
Cemetery	65,229	49,920	207,861	157,705
Total services revenues	342,145	280,578	1,086,015	903,049
Other revenues	46,244	36,734	129,883	106,869
Total revenues	\$718,314	\$608,589	\$2,210,569	\$1,883,238
Property and merchandise costs and expenses:				
Funeral	\$68,943	\$62,604	\$224,192	\$203,423
Cemetery	78,690	62,429	234,338	183,500
Total cost of property and merchandise	147,633	125,033	458,530	386,923
Services costs and expenses:				
Funeral	157,846	137,661	479,586	411,958
Cemetery	34,398	24,318	110,459	76,869
Total cost of services	192,244	161,979	590,045	488,827
Overhead and other expense	230,139	205,772	691,592	606,373
Total costs and expenses	\$570,016	\$492,784	\$1,740,167	\$1,482,123

Table of Contents

Non-Cash Investing Transactions

	Nine Months Ended September 30,	
	2014	2013
	(In thousands)	
Options exercised by attestation	\$761	\$143
Shares repurchased	\$(761)	\$(143)

15. Commitments and Contingencies

Insurance Loss Reserves

We purchase comprehensive general liability, morticians' and cemetery professional liability, automobile liability, and workers' compensation insurance coverage structured with high deductibles. The high-deductible insurance program means we are primarily self-insured for claims and associated costs and losses covered by these policies. As of September 30, 2014 and December 31, 2013, we have self-insurance reserves of \$76.2 million and \$78.0 million, respectively.

Litigation

We are a party to various litigation matters, investigations, and proceedings. For each of our outstanding legal matters, we evaluate the merits of the case, our exposure to the matter, possible legal or settlement strategies, and the likelihood of an unfavorable outcome. We intend to vigorously defend ourselves in the lawsuits described herein; however, if we determine that an unfavorable outcome is probable and can be reasonably estimated, we establish the necessary accruals. We hold certain insurance policies that may reduce cash outflows with respect to an adverse outcome of certain of these litigation matters. We accrue such insurance recoveries when they become probable of being paid and can be reasonably estimated.

Wage and Hour Claims. We are named a defendant in various lawsuits alleging violations of federal and state laws regulating wage and hour overtime pay, including but not limited to the Bryant, Helm, and Samborsky lawsuits described below.

Bryant, et al. v. Service Corporation International, et al.; Case No. RG-07359593; and **Helm, et al. v. AWGI & SCI;** Case No. RG-07359602; in the Superior Court of the State of California, County of Alameda. These cases were filed on December 5, 2007. These cases were removed to federal court in the U.S. District Court for the Northern District of California, San Francisco/Oakland Division. The Bryant case is now Case No. 3:08-CV-01190-SI and the Helm case is now Case No. C 08-01184-SI. On December 29, 2009, the court in the Helm case denied the plaintiffs' motion to certify the case as a class action. The plaintiffs modified and refiled their motion for certification. On March 9, 2011, the court denied plaintiffs' renewed motions to certify a class in both of the Bryant and Helm cases and dismissed the Helm case. The Helm plaintiff is appealing the court's order decertifying her claims. The plaintiffs have also (i) filed additional lawsuits with similar allegations seeking class certification of state law claims in different states, and (ii) made a large number of demands for arbitration. In October 2014, we settled claims of certain individuals in these cases for an amount which is not material to SCI, and we expect these cases to be dismissed. Accordingly, we consider this matter to be closed.

Charles Samborsky, et al, individually and on behalf of those persons similarly situated, v. SCI California Funeral Services, Inc., et al ; Case No. BC544180; in the Superior Court of the State of California for the County of Los Angeles, Central District-Central Civil West Courthouse. This lawsuit was filed in April 2014 against an SCI subsidiary and purports to have been brought on behalf of employees who worked as family service counselors in California since April 2010. The plaintiffs allege causes of action for various violations of state laws regulating wage and hour pay. The plaintiffs seek unpaid wages, compensatory and punitive damages, attorneys' fees and costs, interest, and injunctive relief. We cannot quantify our ultimate liability, if any, in this lawsuit.

Claims Regarding Acquisition of Stewart Enterprises. We are involved in the following lawsuits.

Karen Moulton, Individually and on behalf of all others similarly situated v. Stewart Enterprises, Inc., Service Corporation International and others ; Case No. 2013-5636; in the Civil District Court Parish of New Orleans. This case was filed as a class action in June 2013 against SCI and our subsidiary in connection with SCI's acquisition of

Stewart Enterprises, Inc. The plaintiffs allege that SCI aided and abetted breaches of fiduciary duties by Stewart Enterprises and its board of directors in negotiating the combination of Stewart Enterprises with a subsidiary of SCI. The plaintiffs seek damages concerning the combination. We filed exceptions to the plaintiffs' complaint that were granted in June 2014. Thus, subject to appeals, SCI will no longer be a party to the suit. The case will continue against our subsidiary Stewart Enterprises and its former individual directors. We cannot quantify our ultimate liability, if any, for the payment of damages.

Table of Contents

S.E. Funeral Homes of California, Inc. v. The Roman Catholic Archbishop of Los Angeles, et al.; Case No. BC559142; in the Superior Court of the State of California for the County of Los Angeles. The plaintiff is a company indirectly owned by Stewart Enterprises, Inc. The plaintiff filed this action in September 2014 to prevent The Roman Catholic Archbishop of Los Angeles (the “Archdiocese”) from terminating six ground leases. In reliance on the leases having 40 year terms beginning at the earliest in 1997, the plaintiff had previously made material investments since 1997 in constructing and operating funeral homes, chapels, mausoleums, and other improvements on the leased premises. In addition, the plaintiff has created a material backlog of deferred preneed revenue that plaintiff expects to receive in the coming years. In September 2014, the Archdiocese delivered notices purporting to terminate the leases and alleging that the leases were breached because the plaintiff did not obtain the Archdiocese’s consent before Stewart Enterprises, Inc. entered into a reverse merger with an affiliate of SCI. The plaintiff disputes this contention and seeks, among other things, a declaratory judgment declaring that the Archdiocese’s purported termination notices are invalid, requiring specific performance of the leases, or, in the alternative, awarding plaintiff compensatory damages and damages for unjust enrichment. We cannot quantify the ultimate outcome in this lawsuit.

The ultimate outcome of the matters described above cannot be determined at this time. We intend to vigorously defend all of the above lawsuits; however, an adverse decision in one or more of such matters could have a material effect on us, our financial condition, results of operations, and cash flows.

16. Earnings Per Share

Basic earnings per common share (EPS) excludes dilution and is computed by dividing Net income attributable to common stockholders by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other obligations to issue common stock were exercised or converted into common stock or resulted in the issuance of common shares that then shared in our earnings.

A reconciliation of the numerators and denominators of the basic and diluted EPS computations is presented below:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
	(In thousands, except per share amounts)			
Amounts attributable to common stockholders:				
Net income:				
Net income — basic	\$17,651	\$26,779	\$84,675	\$118,015
After tax interest on convertible debt	—	13	38	38
Net income — diluted	\$17,651	\$26,792	\$84,713	\$118,053
Weighted average shares (denominator):				
Weighted average shares — basic	210,820	211,954	212,009	211,721
Stock options	2,190	4,295	3,235	4,035
Convertible debt	—	121	121	121
Weighted average shares — diluted	213,010	216,370	215,365	215,877
Net income per share:				
Basic	\$0.08	\$0.13	\$0.40	\$0.56
Diluted	\$0.08	\$0.12	\$0.39	\$0.55

Earnings per share from discontinued operations were less than \$0.005, therefore net income from continuing operations attributable to common shareholders per share is the same as net income per share in the table above.

The computation of diluted EPS excludes outstanding stock options and convertible debt in certain periods in which the inclusion of such options and debt would be anti-dilutive in the periods presented. Total options and convertible debentures not included in the computation of dilutive EPS are as follows (in shares):

Table of Contents

	Three Months Ended		Nine Months Ended	
	September 30, 2014	2013	September 30, 2014	2013
	(In thousands)			
Antidilutive options	21	1,376	1,431	1,742
Antidilutive convertible debentures	121	—	—	—
Total Common stock equivalents excluded from computation	142	1,376	1,431	1,742

17. Acquisition

Stewart

On December 23, 2013, pursuant to a tender offer, we acquired Stewart Enterprises, Inc. (Stewart) for \$13.25 per share in cash, resulting in a purchase price of \$1.5 billion, which includes the assumption of \$331.5 million of Stewart's debt.

The primary reasons for the merger and the principal factors that contributed to the recognition of goodwill in this acquisition were:

- the acquisition of Stewart enhances our network footprint, enabling us to serve a number of new, complementary areas;

- combining the two companies' operations provides synergies and related cost savings through the elimination of duplicate home office functions and economies of scale; and

- the acquisition of Stewart's preneed backlog of deferred revenues enhances our long-term stability.

The following table summarizes the adjusted fair values of the assets acquired and liabilities assumed as of December 23, 2013:

	(In thousands)
Accounts receivable	\$11,892
Other current assets	186,871
Cemetery property	303,775
Property and equipment, net	340,697
Preneed funeral and cemetery receivables and trust investments	648,482
Finite-lived intangible assets	71,938
Indefinite-lived intangible assets	79,400
Acquired assets held for sale	524,293
Deferred charges and other assets	265,098
Goodwill	545,843
Total assets acquired	2,978,289
Current liabilities	218,920
Long-term debt	270,668
Deferred preneed funeral and cemetery revenues and deferred receipts held in trusts	734,765
Assumed liabilities held for sale	243,955
Deferred income taxes	56,946
Other liabilities	287,562
Total liabilities assumed	1,812,816
Noncontrolling interest	118
Net assets acquired	\$1,165,355

We have not finalized our assessment of the fair values as there has been insufficient time between the acquisition date and the issuance of these financial statements to complete our review and final determination of fair value.

During the nine months of 2014, we made the following adjustments to our estimates of the fair value of assets and liabilities and revised the consolidated balance sheet for the year-ended December 31, 2013 included in this filing to reflect these adjustments:

Table of Contents

	(In thousands)
Decrease in the fair value of accounts receivable and other current assets	\$(13,774)
Increase in the fair value of cemetery property	19,000
Decrease in the fair value of preneed funeral and cemetery receivables and trust investments	(6,528)
Decrease in the fair value of finite-lived intangible assets	(34,340)
Increase in the fair value of acquired assets held for sale	90,045
Decrease in the fair value of deferred charges and other assets	(13,222)
Decrease in the fair value of deferred preneed funeral and cemetery revenues and deferred receipts held in trust	48,093
Change in the fair value of acquired assets and liabilities held for sale	(90,318)
Decrease in the fair value of deferred income taxes	43,223
Other	(9,444)
Total adjustment to goodwill	\$ 32,735

Goodwill, land, and certain identifiable intangible assets recorded in the acquisition are not subject to amortization; however, the goodwill and intangible assets will be tested periodically for impairment as required by the Intangible Assets Topic of the ASC. Of the \$545.8 million in goodwill recognized, \$245.6 million was allocated to our cemetery segment and \$300.2 million was allocated to our funeral segment. As a result of the carryover of Stewart's tax basis, \$2.3 million of this goodwill is deductible for tax purposes. The identified intangible assets comprise the following:

	Useful life		Fair Value (In thousands)
	Minimum (Years)	Maximum	
Preneed customer relationships related to insurance policies	10	20	\$28,500
Other preneed customer relationships	10	14	16,764
Selling and management agreements	20	40	5,900
Covenants-not-to-compete	5	15	5,480
Operating leases	26	34	6,144
Tradenames	5	5	9,150
Tradenames		Indefinite	77,900
Licenses and permits		Indefinite	1,500
Total intangible assets			\$ 151,338

The condensed statement of operations for the three and nine months ended September 30, 2014 includes the results of operations of Stewart. For the three and nine months ended September 30, 2013, the following unaudited pro forma information presents information as if the merger occurred on January 1, 2013:

	Three Months Ended September 30, 2013 (In thousands)	Nine Months Ended September 30, 2013
Revenue	\$697,723	\$2,166,050
Net income	\$25,691	\$ 126,241

SCI Direct

During 2013, we acquired an additional 20% of the outstanding shares of The Neptune Society, Inc. increasing our ownership from 70% to 90%. On January 1, 2014 The Neptune Society, Inc. changed its legal name to SCI Direct, Inc. During 2014, the Company acquired the remaining 10% of the outstanding shares of SCI Direct (formerly The Neptune Society, Inc.). SCI Direct is our direct cremation business and manages operations under various brand names, including Neptune Society, National Cremation Service, Trident Society, and Cremation Society of Virginia. This activity expands our footprint into a sector of the market that will continue to grow and that we do not currently target through our traditional funeral service and cemetery network.

18. Divestiture-Related Activities

Table of Contents

As divestitures occur in the normal course of business, gains or losses on the sale of such locations are recognized in the income statement line item Gains (losses) on divestitures and impairment charges, net, which consist of the following for the three and nine months ended September 30:

	Three Months Ended September 30, 2014	Nine Months Ended September 30,
--	---	------------------------------------