AIRGAS INC Form 10-Q August 06, 2014 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF

For the quarterly period ended: June 30, 2014

Commission file number: 1-9344

AIRGAS, INC.

(Exact name of registrant as specified in its charter)

Delaware 56-0732648
(State or other jurisdiction of incorporation or organization) Identification No.)

259 North Radnor-Chester Road, Suite 100

Radnor, PA

(Address of principal executive offices) (ZIP code)

(610) 687-5253

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

Name of Each Exchange on Which Registered

Common Stock, par value \$0.01 per share

New York Stock Exchange

Preferred Stock Purchase Rights

New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ý Accelerated filer "

Non-accelerated filer o Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange
Act). Yes "No ý

The number of shares of common stock outstanding as of August 4, 2014 was 74,530,919.

Table of Contents

AIRGAS, INC.

SIGNATURE

FORM 10-Q June 30, 2014 TABLE OF CONTENTS

PAGE PART I - FINANCIAL INFORMATION Item 1. Financial Statements Consolidated Statements of Earnings for the Three Months Ended June 30, 2014 and 2013 (Unaudited) 3 Consolidated Statements of Comprehensive Income for the Three Months Ended June 30, 2014 and 4 2013 (Unaudited) Consolidated Balance Sheets as of June 30, 2014 (Unaudited) and March 31, 2014 5 Consolidated Statements of Cash Flows for the Three Months Ended June 30, 2014 and 2013 6 (Unaudited) Notes to Consolidated Financial Statements (Unaudited) 7 Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 18 Item 3. Quantitative and Qualitative Disclosures About Market Risk 30 Item 4. Controls and Procedures 30 PART II - OTHER INFORMATION Item 1. Legal Proceedings 31 Item 1A. Risk Factors 31 Item 2. Unregistered Sales of Equity Securities and Use of Proceeds 31 Item 6. Exhibits 32

Table of Contents

PART I—FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

AIRGAS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS (Unaudited)

	Three Months Ended		
	June 30,		
(In thousands, except per share amounts)	2014	2013	
Net Sales	\$1,313,587	\$1,279,891	
Costs and Expenses:			
Cost of products sold (excluding depreciation)	583,406	575,543	
Selling, distribution and administrative expenses	494,713	473,475	
Depreciation	72,635	67,030	
Amortization	7,752	7,229	
Total costs and expenses	1,158,506	1,123,277	
Operating Income	155,081	156,614	
Interest expense, net	(16,139) (20,794)
Other income, net	1,869	113	
Earnings before income taxes	140,811	135,933	
Income taxes	(51,959) (51,247)
Net Earnings	\$88,852	\$84,686	
Net Earnings per Common Share:			
Basic earnings per share	\$1.20	\$1.16	
Diluted earnings per share	\$1.18	\$1.14	
Weighted Average Shares Outstanding:			
Basic	74,272	73,231	
Diluted	75,483	74,536	
Dividends Declared per Common Share	\$0.55	\$0.48	

See accompanying notes to consolidated financial statements.

Table of Contents

AIRGAS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

	Three Months Ended		
	June 30,		
(In thousands)	2014	2013	
Net earnings	\$88,852	\$84,686	
Other comprehensive income (loss), before tax:			
Foreign currency translation adjustments	2,575	(2,565)
Reclassification of hedging loss included in net earnings	129	129	
Other comprehensive income (loss), before tax	2,704	(2,436)
Net tax expense of other comprehensive income items	(48) (48)
Other comprehensive income (loss), net of tax	2,656	(2,484)
Comprehensive income	\$91,508	\$82,202	

See accompanying notes to consolidated financial statements.

Table of Contents

AIRGAS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

	(Unaudited)			
(In thousands, except per share amounts)	June 30,	March 31,		
	2014	2014		
ASSETS				
Current Assets				
Cash	\$77,312	\$69,561		
Trade receivables, less allowances for doubtful accounts of \$32,203 and \$31,757 at	714,977	701,060		
June 30, 2014 and March 31, 2014, respectively	/14,9//	701,000		
Inventories, net	479,599	478,149		
Deferred income tax asset, net	58,209	57,961		
Prepaid expenses and other current assets	91,034	92,356		
Total current assets	1,421,131	1,399,087		
Plant and equipment at cost	5,025,943	4,931,064		
Less accumulated depreciation	(2,184,726) (2,128,649)	
Plant and equipment, net	2,841,217	2,802,415		
Goodwill	1,304,587	1,289,896		
Other intangible assets, net	259,116	258,836		
Other non-current assets	46,033	43,080		
Total assets	\$5,872,084	\$5,793,314		
I IARII ITIES AND STOCKHOI DERS' FOLIITY				

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities