FRANKLIN FINANCIAL SERVICES CORP /PA/ Form 10-Q November 10, 2014 UNITED STATES SECURITIES AND EXCHANGE COMMISSION	ſ
Washington, D.C. 20549	
FORM 10-Q	
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) 0 1934	OF THE SECURITIES EXCHANGE ACT OF
For the quarterly period ended September 30, 2014	
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) C 1934	OF THE SECURITIES EXCHANGE ACT OF
For the transition period fromto	
Commission file number 0-12126	
FRANKLIN FINANCIAL SERVICES CORPORATION	
(Exact name of registrant as specified in its charter)	
PENNSYLVANIA (State or other jurisdiction of incorporation or organization)	25-1440803 (I.R.S. Employer Identification No.)
20 South Main Street, Chambersburg (Address of principal executive offices)	PA17201-0819 (Zip Code)
(717) 264-6116	
(Registrant's telephone number, including area code)	
Not Applicable	
(Former name, former address and former fiscal year, if changed since	last report)
Indicate by check mark whether the registrant (1) has filed all reports r Securities Exchange Act of 1934 during the preceding 12 months (or for	•

required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act) Yes No

There were 4,202,690 outstanding shares of the Registrant's common stock as of October 31, 2014.

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Part I FINANCIAL INFORMATION

Item 1 Financial Statements

Consolidated Balance Sheets

(Dollars in thousands, except share and per share data)	(unaudited) September 30 2014	December 31 2013
Assets Cash and due from banks	¢ 15 202	¢ 12.542
	\$ 15,302 40,905	\$ 13,542
Interest-bearing deposits in other banks Total cash and cash equivalents	56,207	27,203 40,745
Investment securities available for sale, at fair value	30,207 176,111	159,674
Restricted stock	1,938	1,906
Loans held for sale	1,333	349
Loans Loans	730,645	723,413
Allowance for loan losses	(8,935)	(9,702)
Net Loans	721,710	713,711
Premises and equipment, net	15,386	16,145
Bank owned life insurance	21,956	21,530
Goodwill	9,016	9,016
Other intangible assets	387	698
Other real estate owned	3,737	4,708
Deferred tax asset, net	4,617	5,445
Other assets	10,400	10,660
Total assets	\$ 1,022,798	\$ 984,587
Liabilities		
Deposits		
Noninterest-bearing checking	\$ 138,346	\$ 121,565
Money management, savings and interest checking	657,731	610,245
Time	102,788	113,914
Total Deposits	898,865	845,724
Securities sold under agreements to repurchase	1,556	23,834
Long-term debt	12,000	12,403
Other liabilities	8,290	7,238
Total liabilities	920,711	889,199
Shareholders' equity		
Common stock, \$1 par value per share, 15,000,000 shares authorized with		
4,589,842 shares issued and 4,201,413 shares outstanding at September 30, 2014 and 4,560,700 shares issued and 4,168,673 shares outstanding at December 31, 2013	4,590	4,561

Capital stock without par value, 5,000,000 shares authorized with no		
shares issued and outstanding	-	-
Additional paid-in capital	37,141	36,636
Retained earnings	70,320	65,897
Accumulated other comprehensive loss	(3,018)	(4,696)
Treasury stock, 388,429 shares at September 30, 2014 and 392,027 shares at		
December 31, 2013, at cost	(6,946)	(7,010)
Total shareholders' equity	102,087	95,388
Total liabilities and shareholders' equity	\$ 1,022,798	\$ 984,587

The accompanying notes are an integral part of these unaudited financial statements.

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Consolidated Statements of Income

(Dollars in thousands, except per share data) (unaudited)	For the Three Months Ended September 30 2014 2013		For the Nine Months Ended September 30 2014 2013		
Interest income					
Loans, including fees	\$ 7,706	\$ 8,019	\$ 22,865	\$ 24,351	
Interest and dividends on investments:	665	477.6	1.067	1 104	
Taxable interest	665	476	1,967	1,194	
Tax exempt interest	386	378	1,120	1,135	
Dividend income	24	19	80	59	
Deposits and obligations of other banks	49	49	133	180	
Total interest income	8,830	8,941	26,165	26,919	
Interest expense					
Deposits	679	811	2,076	3,076	
Securities sold under agreements to repurchase	2	10	11	40	
Long-term debt	118	124	360	367	
Total interest expense	799	945	2,447	3,483	
Net interest income	8,031	7,996	23,718	23,436	
Provision for loan losses	-	350	464	1,955	
Net interest income after provision for loan losses	8,031	7,646	23,254	21,481	
Noninterest income					
Investment and trust services fees	1,120	1,140	3,311	3,288	
Loan service charges	265	232	682	674	
Mortgage banking activities	15	18	47	36	
Deposit service charges and fees	563	472	1,553	1,359	
Other service charges and fees	317	232	901	687	
Debit card income	339	315	982	917	
Increase in cash surrender value of life insurance	139	150	426	455	
Other real estate owned (losses) gains, net	-	(119)	(184)	(260)	
Other	30	89	92	179	
OTTI losses recognized in earnings	(20)	(25)	(20)	(75)	
Securities gains, net	-	-	221	30	
Total noninterest income	2,768	2,504	8,011	7,290	
Noninterest expense					
Salaries and employee benefits	4,191	3,977	12,548	12,208	
Net occupancy expense	555	566	1,817	1,702	
Furniture and equipment expense	241	239	732	730	
Advertising	312	386	898	1,039	
Legal and professional fees	361	233	979	871	
Data processing	471	472	1,355	1,317	
Pennsylvania bank shares tax	173	204	520	612	
Intangible amortization	104	106	311	319	
FDIC insurance	236	245	690	760	

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ATM/debit card processing	188	174	545	520
Other	916	780	2,656	2,513
Total noninterest expense	7,748	7,382	23,051	22,591
Income before federal income tax expense	3,051	2,768	8,214	6,180
Federal income tax expense	641	583	1,659	1,089
Net income	\$ 2,410	\$ 2,185	\$ 6,555	\$ 5,091
Per share				
Basic earnings per share	\$ 0.57	\$ 0.53	\$ 1.57	\$ 1.23
Diluted earnings per share	\$ 0.57	\$ 0.53	\$ 1.56	\$ 1.23
Cash dividends declared	\$ 0.17	\$ 0.17	\$ 0.51	\$ 0.51

The accompanying notes are an integral part of these unaudited financial statements.

Consolidated Statements of Comprehensive Income

	For the Three Months Ended September 30		For the Nine Months Ended September 30		
(Dollars in thousands) (unaudited)	2014	2013	2014	2013	
Net Income	\$ 2,410	\$ 2,185	\$ 6,555	\$ 5,091	
Securities:					
Unrealized gains (losses) arising during the period	275	(1,772)	2,469	(3,362)	
Reclassification adjustment for losses (gains) included in net income	20	25	(201)	45	
Net unrealized gains (losses)	295	(1,747)	2,268	(3,317)	
Tax effect	(100)	594	(771)	1,128	
Net of tax amount	195	(1,153)	1,497	(2,189)	
Derivatives:					
Unrealized gains (losses) arising during the period	2	(20)	(10)	24	
Reclassification adjustment for losses included in net income (1)	96	97	285	429	
Net unrealized gains	98	77	275	453	
Tax effect	(34)	(26)	(94)	(154)	
Net of tax amount	64	51	181	299	
Total other comprehensive income (loss)	259	(1,102)	1,678	(1,890)	
Total Comprehensive Income	\$ 2,669	\$ 1,083	\$ 8,233	\$ 3,201	
Total Complehensive meome	Ψ 2,007	ψ 1,005	Ψ 0,233	Ψ 3,201	
	_				
Paglassification adjustment / Statement line item	Tax expense Tax expense			ense	
Reclassification adjustment / Statement line item (1) Derivatives / interest expense on deposits	(benefit) \$ (33)	\$ (33)	(benefit) \$ (97)	\$ (146)	
(1) Derivatives / interest expense on deposits	φ (<i>33)</i>	φ (33)	φ (91)	\$ (146)	

The accompanying notes are an integral part of these unaudited financial statements.

Consolidated Statements of Changes in Shareholders' Equity

For the Nine months September 30, 2014 and 2013:

				Accumulated		
		Additional		Other		
	Common	Paid-in	Retained	Comprehensive	Treasury	
(Dollars in thousands, except per share						
data) (unaudited)	Stock	Capital	Earnings	Loss	Stock	Total
Balance at December 31, 2012	\$ 4,503	\$ 35,788	\$ 62,475	\$ (4,050)	\$ (7,082)	\$ 91,634
Net income	-	-	5,091	-	-	5,091
Other comprehensive loss	-	-	-	(1,890)	-	(1,890)
Cash dividends declared, \$.51 per share	-	-	(2,103)	-	-	(2,103)
Treasury shares issued under stock option						
plans, 4,007 shares	-	(20)	-	-	72	52
Common stock issued under dividend						
reinvestment plan, 36,616 shares	37	545	-	-	-	582
Balance at September 30, 2013	\$ 4,540	\$ 36,313	\$ 65,463	\$ (5,940)	\$ (7,010)	\$ 93,366
D.1	4.761	Φ 26 626	4.65.005	. (4.606)	ф. (7.010)	ф. 0 7.2 00
Balance at December 31, 2013	\$ 4,561	\$ 36,636	\$ 65,897	\$ (4,696)	\$ (7,010)	\$ 95,388
Net income	-	-	6,555	-	-	6,555
Other comprehensive income	-	-	-	1,678	-	1,678
Cash dividends declared, \$.51 per share	-	-	(2,132)	-	-	(2,132)
Treasury shares issued under stock option						
plans, 3,598 shares	-	(9)	-	-	64	55
Common stock issued under dividend						
reinvestment plan, 29,142 shares	29	514	-	-	-	543
Balance at September 30, 2014	\$ 4,590	\$ 37,141	\$ 70,320	\$ (3,018)	\$ (6,946)	\$ 102,087

The accompanying notes are an integral part of these anaudited financial statements.

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Consolidated Statements of Cash Flows

Nine Months Ended September 30

2014 2013

(Dollars in thousands) (unaudited)
Cash flows from operating activities

Net income \$ 6,555