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- (4) Each restricted stock unit represents a contingent right to receive one share of WSM common stock.
- (5) Vesting of restricted stock units subject to a performance metric.
- (6) The stock settled stock appreciation rights vest in four equal annual installments on March 25, 2011, 2012, 2013, and 2014.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.