BAR HARBOR BANKSHARES Form 10-Q August 08, 2017 <u>Table of Contents</u>

UNITED STATES	
SECURITIES AND EXCHANGE COMMISSION	
WASHINGTON, D.C. 20549	
FORM 10 O	
OUARTERLY REPORT PURSUANT TO SECTION 13 OR	15(d) OF THE SECURITIES EXCHANGE ACT OF
QUARTERLY REPORT PURSUANT TO SECTION 13 OR <sup>ý</sup> 1934	
For the quarterly period ended: June 30, 2017	
TRANSITION REPORT PURSUANT TO SECTION 13 OR	15(d) OF THE SECURITIES EXCHANGE ACT OF
° 1934	
For the transition period from to	
Commission File Number: 001-13349	
BAR HARBOR BANKSHARES	
(Exact name of registrant as specified in its charter)	
	01-0393663
	(I.R.S. Employer Identification No.)
(our of our fundation of more permits of organization) (	
PO Box 400	
82 Main Street, Bar Harbor, ME	04609-0400
(Address of principal executive offices) (	(Zip Code)
Registrant's telephone number, including area code: (207) 288-	-
Indicate by check mark whether the registrant (1) has filed all re	reports required to be filed by Section 13 or 15(d) of the
Securities Exchange Act of 1934 during the preceding 12 mont	
required to file such reports), and (2) has been subject to such file	
Indicate by check mark whether the registrant has submitted ele	
any, every Interactive Data File required to be submitted and po	
(§232.405 of this chapter) during the preceding 12 months (or f	
to submit and post such files). Yes ý No o	
Indicate by check mark whether the registrant is a large acceler	ated filer, an accelerated filer, a non-accelerated filer, a
smaller reporting company or an emerging growth company. S	
filer", "smaller reporting company", or "emerging growth comp	
	celerated Filer o Smaller Reporting Company o
Emerging growth company o	
If an emerging growth company, indicate by check mark if the	registrant has elected not to use the extended transition
period for complying with any new or revised financial account	
Exchange Act. o	
Indicate by check mark whether the registrant is a shell compar	ny (as defined in Rule 12b-2 of the Exchange Act)
Var a Na ý	

Yes o No ý

The Registrant had 15,420,719 shares of common stock, par value \$2.00 per share, outstanding as of August 7, 2017.

# BAR HARBOR BANKSHARES AND SUBSIDIARIES FORM 10-Q

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## PART I

## ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## BAR HARBOR BANKSHARES AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET

CONSOLIDATED BALANCE SHEET		
(In thousands, except share data)	June 30, 2017	December 31, 2016
Assets		
Cash and due from banks	\$28,112	\$8,219
Interest-bearing deposit with the Federal Reserve Bank	90,881	220
Total cash and cash equivalents	118,993	8,439
Securities available for sale, at fair value	718,346	528,856
Federal Home Loan Bank stock	44,168	25,331
Total securities	762,514	554,187
Commercial real estate	738,584	418,119
Commercial and industrial	350,002	151,240
Residential real estate	1,160,832	506,612
Consumer	127,229	53,093
Total loans	2,376,647	1,129,064
Less: Allowance for loan losses	(11,442	) (10,419 )
Net loans	2,365,205	1,118,645
Premises and equipment, net	48,590	23,419
Other real estate owned	122	90
Goodwill	100,255	4,935
Other intangible assets	9,047	377
Cash surrender value of bank-owned life insurance	57,233	24,450
Deferred tax assets, net	13,211	5,990
Other assets	28,241	14,817
Total assets	\$3,503,411	\$1,755,349
Liabilities		
Demand and other non-interest bearing deposits	\$332,339	\$98,856
NOW deposits	451,171	175,150
Savings deposits	360,306	77,623
Money market deposits	285,312	282,234
Time deposits	783,876	416,437
Total deposits	2,213,004	1,050,300
Senior borrowings	872,021	531,596
Subordinated borrowings	43,063	5,000
Total borrowings	915,084	536,596
Other liabilities	28,201	11,713
Total liabilities	3,156,289	1,598,609
Shareholders' equity		
Capital stock, par value \$2.00; authorized 20,000,000 shares; issued 16,425,168 and	32,857	13,577
10,182,611 shares at June 30, 2017 and December 31, 2016, respectively		
Additional paid-in capital	186,154	23,027
Retained earnings	135,456	130,489
Accumulated other comprehensive loss	(1,705	) (4,326 )

Less: cost of 1,017,987 and 1,067,016 shares of treasury stock at June 30, 2017 and	(5.640	) (6,027	)
December 31, 2016, respectively	(3,040	) (0,027	)
Total shareholders' equity	347,122	156,740	
Total liabilities and shareholders' equity	\$3,503,411	\$1,755,349	
The accompanying notes are an integral part of these consolidated financial statements.			

## BAR HARBOR BANKSHARES AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

CONSOLIDATED STATEMENTS OF INCOME	Three Months Ended June 30,		Six Months Ended June 30,		
(In thousands, except per share data)	2017	2016	2017	2016	
Interest and dividend income Loans	¢ 1 1 1 1 1 1	\$ 10.240	\$ 15 120	\$ 20 222	
Securities and other		\$10,249 4,105	\$45,420		
Total interest and dividend income	5,439 20.665	4,105	10,430 55,850	8,186	
	29,665	14,554	55,650	28,518	
Interest expense	2,539	1 500	4,749	2 176	
Deposits Porrowings		1,599 1,373	-	3,176 2,624	
Borrowings Total interest expanse	3,317	,	5,920	-	
Total interest expense Net interest income	5,856	2,972	10,669 45,181	5,800	
Provision for loan losses	23,809 736	11,382 150	1,531	22,718 615	
			-		
Net interest income after provision for loan losses Non-interest income	23,073	11,232	43,650	22,103	
Trust and investment management fee income	3,324	955	6,188	1,903	
Insurance and brokerage service income	3,324 327	955	691	1,905	
Customer service fees	1,991	252	3,351	463	
	1,991	1,699		3,135	
Gain on sales of securities, net Bank-owned life insurance income	386	1,099	785	3,135 343	
Other income	530	590	1,489	1,098	
Total non-interest income	6,558	3,614		1,098 6,942	
	0,558	5,014	12,504	0,942	
Non-interest expense Salaries and employee benefits	10 127	4 700	20 1 18	9,816	
- ·	10,127 3,013	4,799 1,152	20,448 5,679	2,310	
Occupancy and equipment Loss on premises and equipment, net	5,015	1,132	95	2,310	
Outside services	716	139	95 1,313	249	
Professional services	489	710	1,313 929	249 834	
Communication	489 290	271	929 658	834 364	
Amortization of intangible assets	290 188	1	345	2	
Merger expenses		1 492		2 492	
	2,459		5,571	492 2,661	
Other expenses	2,764	1,167 8,731	5,839	16,728	
Total non-interest expense	20,046	0,731	40,877	10,728	
Income before income taxes	9,585	6,115	15,277	12 317	
Income tax expense	3,029	1,804	4,510	3,600	
Net income	\$6,556	\$4,311	\$10,767	-	
Net meome	\$0,550	φ <del>4</del> ,511	\$10,707	ψ0,/1/	
Earnings per share:					
Basic	\$0.43	\$0.48	\$0.72	\$0.97	
Diluted	\$0.42	\$0.47	\$0.72	\$0.96	
	Ф0 <b></b> 2	φ0.17	\$0.7 <b>2</b>	<i>ф</i> 0.90	
Weighted average common shares outstanding:					
Basic	15,393	9,032	14,935	9,023	
Diluted	15,506		15,049	9,125	
The accompanying notes are an integral part of the	-		-	-	

## BAR HARBOR BANKSHARES AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Three Months Ended		Six Mont	hs Ended
			June 30,	lis Endeu
	June 30,		Julie 30,	
(In thousands)	2017	2016	2017	2016
Net income	\$6,556	\$4,311	\$10,767	\$8,717
Other comprehensive income, before tax:				
Changes in unrealized loss on securities available-for-sale	3,485	2,690	4,601	8,618
Changes in unrealized loss on derivative hedges	(481)	(503)	(704)	(1,217)
Changes in unrealized loss on pension	(15)	7	42	78
Income taxes related to other comprehensive income:				
Changes in unrealized loss on securities available-for-sale	(1,292)	(941)	(1,640)	(3,016)
Changes in unrealized loss on derivative hedges	242	176	325	426
Changes in unrealized loss on pension	18	(3)	(3)	(27)
Total other comprehensive income	1,957	1,426	2,621	4,862
Total comprehensive income	\$8,513	\$5,737	\$13,388	\$13,579
The accompanying notes are an integral part of these conso	lidated fir	nancial st	atements.	

## BAR HARBOR BANKSHARES AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(In thousands)	Common stock amount	Additional paid-in capital	Retained earnings	Accumulated other comprehensive income	Treasury stock	Total
Balance at December 31, 2015	\$13,577	\$21,624	\$122,260	\$ 3,629	\$(6,938)	\$154,152
Comprehensive income:						
Net income		_	8,717			8,717
Other comprehensive loss				4,862		4,862
Total comprehensive income			8,717	4,862		13,579
Cash dividends declared (\$0.36 per share)	—		(3,219)			(3,219)
Treasury stock purchased (22,425)	—				(481)	(481)
Net issuance (51,636) to employee stock plans, including related tax effects		92	(86)	_	349	355
Recognition of stock based compensation		845				845
Balance at June 30, 2016	\$13,577	\$22,561	\$127,672	\$ 8,491	\$(7,070)	\$165,231
Balance at December 31, 2016	\$13,577	\$23,027	\$130,489	\$ (4,326 )	\$(6,027)	\$156,740
Comprehensive income:						
Net income	_	_	10,767		_	10,767
Other comprehensive loss	_	_		2,621	_	2,621
Total comprehensive income	—		10,767	2,621		13,388
Cash dividends declared (\$0.37 per share)			(5,744)			(5,744)
Acquisition of Lake Sunapee Bank Group	8,328	173,591				181,919
Treasury stock purchased (2,861 shares)		_			(86)	(86)
Net issuance (49,029 shares) to employee stock plans, including related tax effects		(68)	(40)	_	473	365
Three-for-two stock split	10,952	(10,952)	(16)			(16)
Recognition of stock based compensation		556				556
Balance at June 30, 2017	\$32,857	\$186,154	\$135,456	\$ (1,705 )	(5,640)	\$347,122

The accompanying notes are an integral part of these consolidated financial statements.

#### BAR HARBOR BANKSHARES AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

CONSOLIDATED STATEMENTS OF CASH FLOWS		
	Six Month June 30,	s Ended
(In thousands)	2017	2016
Cash flows from operating activities:	2017	2010
Net income	\$ 10 767	¢ 0 717
	\$10,767	\$8,717
Adjustments to reconcile net income to net cash provided by operating activities:		<i></i>
Provision for loan losses	1,531	615
Net amortization of securities	2,760	1,273
Deferred tax benefit	(237)	)
Change in unamortized net loan costs and premiums	(148)	
Premises and equipment depreciation and amortization expense	1,827	788
Stock-based compensation expense	556	845
Accretion of purchase accounting entries, net	(1,594)	·
Amortization of other intangibles	345	2
Income from cash surrender value of bank-owned life insurance policies		(343)
Gain on sales of securities, net	(705 )	(3,135)
Loss on premises and equipment, net	95	(3,135)
		(2.059)
Net change in other		(2,058)
Net cash provided by operating activities	10,244	6,704
Cash flows from investing activities:		11.555
Proceeds from sales of securities available for sale		44,656
Proceeds from maturities, calls and prepayments of securities available for sale	61,299	48,472
Purchases of securities available for sale		(110,269)
Net change in loans	(20,056)	(9,319)
Purchase of loans	(18,621)	(49,796)
Purchase of Federal Home Loan Bank stock	(7,388)	(5,234)
Purchase of premises and equipment, net	(2,413)	(3,065)
Acquisitions, net of cash (paid) acquired	39,537	
Proceeds from sale of other real estate	322	
Net cash used in investing activities	\$(52,153)	\$(84,555)
	+ (, )	+(0,000)
Cash flows from financing activities:		
Net decrease in deposits	\$12,419	\$47,029
Net change in short-term advances from the Federal Home Loan Bank	228,833	63,750
Repayments of long term advances from the Federal Home Loan Bank	-	(7,008)
Net change in securities sold repurchase agreements		(6,431)
Exercise of stock options	263	355
	203	
Purchase of treasury stock		(481)
Common stock cash dividends paid		(3,219)
Net cash provided by financing activities	152,463	93,995
Not show so in such and each assumption to	110 554	16 144
Net change in cash and cash equivalents	110,554	16,144
Cash and cash equivalents at beginning of year	8,439	9,720
Cash and cash equivalents at end of year	\$118,993	\$25,864
Supplemental cash flow information:		
Interest paid	\$10,716	\$5,766

Income taxes paid, net	3,084	3,926
Acquisition of non-cash assets and liabilities: Assets acquired	1,454,076	
Liabilities assumed	1,406,672	—
Other non-cash changes:		
Real estate owned acquired in settlement of loans	32	
The accompanying notes are an integral part of these consolidated financial stateme	ents.	

# BAR HARBOR BANKSHARES AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

## NOTE 1. BASIS OF PRESENTATION

The consolidated financial statements (the "financial statements") of Bar Harbor Bankshares and its subsidiaries (the "Company" or "Bar Harbor") have been prepared in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Bar Harbor Bankshares is a Maine Financial Institution Holding Company for the purposes of the laws of the state of Maine, and as such is subject to the jurisdiction of the Superintendent of the Maine Bureau of Financial Institutions. These financial statements include the accounts of the Company, its wholly-owned subsidiary Bar Harbor Bank & Trust (the "Bank") and the Bank's consolidated subsidiaries. In consolidation, all significant intercompany accounts and transactions are eliminated. The results of operations of companies or assets acquired are included only from the dates of acquisition. All material wholly-owned and majority-owned subsidiaries are consolidated unless U.S. GAAP requires otherwise.

In addition, these interim financial statements have been prepared in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X, and accordingly, certain information and footnote disclosures normally included in financial statements prepared according to U.S. GAAP have been omitted.

The results for any interim period are not necessarily indicative of results for the full year. These consolidated financial statements should be read in conjunction with the audited financial statements and note disclosures for the Company's Annual Report on Form 10-K for the year ended December 31, 2016 previously filed with the Securities and Exchange Commission. In management's opinion, all adjustments necessary for a fair statement are reflected in the interim periods presented.

As a result of the Lake Sunapee Group acquisition, the Company has the following new significant and critical accounting policy regarding acquired loans:

Acquired Loans: Loans that the Company acquired in business combinations are initially recorded at fair value with no carryover of the related allowance for credit losses. Determining the fair value of the loans involves estimating the amount and timing of principal and interest cash flows initially expected to be collected on the loans and discounting those cash flows at an appropriate market rate of interest. Going forward, the Company continues to evaluate reasonableness of expectations for the timing and the amount of cash to be collected. Subsequent decreases or increases in expected cash flows may result in changes in the amortization or accretion of fair market value adjustments, and in some cases may result in the loan being considered impaired. For collateral dependent loans with deteriorated credit quality, the Company estimates the fair value of the underlying collateral of the loans. These values are discounted using market derived rates of return, with consideration given to the period of time and costs associated with the foreclosure and disposition of the collateral.

## Recently Adopted Accounting Principles

In March 2016, the FASB issued ASU No. 2016-09, "Improvements to Employee Share-Based Payment Accounting." This ASU includes provisions intended to simplify various aspects related to how share-based payments are accounted for and presented in the financial statements. Some of the key provisions of this new ASU include: (1) companies will no longer record excess tax benefits and certain tax deficiencies in additional paid-in capital ("APIC"). Instead, they will record all excess tax benefits and tax deficiencies as income tax expense or benefit in the income statement, and APIC pools will be eliminated. The guidance also eliminates the requirement that excess tax benefits be realized before companies can recognize them. In addition, the guidance requires companies to present excess tax benefits as an operating activity on the statement of cash flows rather than as a financing activity; (2) increase the amount an employer can withhold to cover income taxes on awards and still qualify for the exception to liability classification for

shares used to satisfy the employer's statutory income tax withholding obligation. The new guidance will also require an employer to classify the cash paid to a tax authority when shares are withheld to satisfy its statutory income tax withholding obligation as a financing activity on its statement of cash flows (current guidance did not specify how these cash flows should be classified); and (3) permit companies to make an accounting policy election for the impact of forfeitures on the recognition of expense for share-based payment awards. Forfeitures can be estimated, as required

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currently, or recognized when they occur. ASU No. 2016-09 is effective for interim and annual reporting periods beginning after December 15, 2016. The Company adopted ASU No. 2016-09 on January 1, 2017 and elected to recognize forfeitures as they occur. As allowed by the ASU, the Company's adoption was prospective, therefore, prior periods have not been adjusted. The adoption of ASU No. 2016-09 could result in increased volatility to reported income tax expense related to excess tax benefits and tax deficiencies for employee share-based transactions, however, the actual amounts recognized in income tax expense will be dependent on the amount of employee share-based transactions and the stock price at the time of vesting or exercise. In 2017, the adoption of ASU No. 2016-09 resulted in an insignificant decrease to the provision for income taxes primarily due to the tax benefit from the exercise of stock options and the vesting of restricted stock.

In March 2017, the FASB issued ASU No. 2017-08, "Premium Amortization on Purchased Callable Debt Securities." This ASU shortens the amortization period for the premium on certain purchased callable debt securities to the earliest call date. Today, entities generally amortize the premium over the contractual life of the security. The new guidance does not change the accounting for purchased callable debt securities held at a discount; the discount continues to be amortized to maturity. ASU No. 2017-08 is effective for interim and annual reporting periods beginning after December 15, 2018; early adoption is permitted. The guidance calls for a modified retrospective transition approach under which a cumulative-effect adjustment will be made to retained earnings as of the beginning of the first reporting period in which the guidance is adopted. The Company elected to adopt the provisions of ASU No. 2017-08 as of March 31, 2017, which had no impact on the Company's Consolidated Financial Statements.

#### Future Application of Accounting Pronouncements

In May 2014, the FASB and the International Accounting Standards Board (the "IASB") jointly issued a comprehensive new revenue recognition standard that will supersede nearly all existing revenue recognition guidance under U.S. GAAP and International Financial Reporting Standards ("IFRS"). Current revenue recognition guidance in U.S. GAAP consists of broad revenue recognition concepts together with numerous revenue requirements for particular industries or transactions, which sometimes resulted in different accounting for economically similar transactions. In contrast, IFRS provided limited revenue recognition guidance and, consequently, could be difficult to apply to complex transactions. Accordingly, the FASB and the IASB initiated a joint project to clarify the principles for recognizing revenue and to develop a common revenue standard for U.S. GAAP and IFRS that would: (1) remove inconsistencies and weaknesses in revenue requirements; (2) provide a more robust framework for addressing revenue issues; (3) improve comparability of revenue recognition practices across entities, industries, jurisdictions, and capital markets; (4) provide more useful information to users of financial statements through improved disclosure requirements; and (5) simplify the preparation of financial statements by reducing the number of requirements to which an entity must refer. To meet those objectives, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers." The common revenue standard's core principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. In doing so, companies generally will be required to use more judgment and make more estimates than under current guidance. These may include identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each separate performance obligation. The standard was initially effective for public entities for interim and annual reporting periods beginning after December 15, 2016; early adoption was not permitted. However, in August 2015, the FASB issued ASU No. 2015-14, "Revenue from Contracts with Customers - Deferral of the Effective Date" which deferred the effective date by one year (i.e., interim and annual reporting periods beginning after December 15, 2017). For financial reporting purposes, the standard allows for either full retrospective adoption, meaning the standard is applied to all of the periods presented, or modified retrospective adoption, meaning the standard is applied only to the most current period presented in the financial statements with the cumulative effect of initially applying the standard recognized at the date of initial application. In addition, the FASB has begun to issue targeted updates to clarify specific implementation issues of ASU 2014-09. These updates include ASU No. 2016-08, "Principal versus Agent Considerations (Reporting Revenue Gross versus Net)," ASU No. 2016-10, "Identifying

Performance Obligations and Licensing," ASU No. 2016-12, "Narrow-Scope Improvements and Practical Expedients," and ASU No. 2016-20 "Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers." Since the guidance does not apply to revenue associated with financial instruments, including loans and securities that are accounted for under other U.S. GAAP, the Company does not expect the new guidance to have a material impact on revenue most

closely associated with financial instruments, including interest income. The Company is currently performing an overall assessment of revenue streams and reviewing contracts potentially affected by the ASU including trust and asset management fees, deposit related fees, interchange fees, and merchant income, to determine the potential impact the new guidance is expected to have on the Company's Consolidated Financial Statements. In addition, the Company continues to follow certain implementation issues relevant to the banking industry which are still pending resolution. The Company plans to adopt ASU No. 2014-09 on January 1, 2018 utilizing the modified retrospective approach.

In January 2016, the FASB issued ASU No. 2016-01, "Recognition and Measurement of Financial Assets and Financial Liabilities." This ASU addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments by making targeted improvements to U.S. GAAP as follows: (1) require equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. However, an entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer; (2) simplify the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment. When a qualitative assessment indicates that impairment exists, an entity is required to measure the investment at fair value; (3) eliminate the requirement to disclose the fair value of financial instruments measured at amortized cost for entities that are not public business entities; (4) eliminate the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; (5) require public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; (6) require an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments; (7) require separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements; and (8) clarify that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. ASU No. 2016-01 is effective for interim and annual reporting periods beginning after December 15, 2017. Early application is permitted as of the beginning of the fiscal year of adoption only for provisions (3) and (6) above. Early adoption of the other provisions mentioned above is not permitted. The Company has performed a preliminary evaluation of the provisions of ASU No. 2016-01. Based on this evaluation, the Company has determined that ASU No. 2016-01 is not expected to have a material impact on the Company's Consolidated Financial Statements; however, the Company will continue to closely monitor developments and additional guidance.

In February 2016, the FASB issued ASU No. 2016-02, "Leases." Under the new guidance, lessees will be required to recognize the following for all leases (with the exception of short-term leases): 1) a lease liability, which is the present value of a lessee's obligation to make lease payments, and 2) a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. Lessor accounting under the new guidance remains largely unchanged as it is substantially equivalent to existing guidance for sales-type leases, direct financing leases, and operating leases. Leveraged leases have been eliminated, although lessors can continue to account for existing leveraged leases using the current accounting guidance. Other limited changes were made to align lessor accounting with the lessee accounting model and the new revenue recognition standard. All entities will classify leases to determine how to recognize lease-related revenue and expense. Quantitative and qualitative disclosures will be required by lessees and lessors to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. The intention is to require enough information to supplement the amounts recorded in the financial statements so that users can understand more about the nature of an entity's leasing activities. ASU No. 2016-02 is effective for interim and annual reporting periods beginning after December 15, 2018; early adoption is permitted. All entities are required to use a modified retrospective approach for

leases that exist or are entered into after the beginning of the earliest comparative period in the financial statements. They have the option to use certain relief; full retrospective application is prohibited. The Company has several lease agreements, such as branch locations, which are currently considered operating leases, and therefore, not recognized on the Company's consolidated statements of condition. The Company expects the new guidance will require these lease

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agreements to now be recognized on the consolidated statements of condition as a right-of-use asset and a corresponding lease liability. Therefore, the Company's preliminary evaluation indicates the provisions of ASU No. 2016-02 are expected to impact the Company's consolidated statements of condition. However, the Company continues to evaluate the extent of potential impact the new guidance will have on the Company's Consolidated Financial Statements.

In June 2016, the FASB issued ASU No. 2016-13, "Measurement of Credit Losses on Financial Instruments." This ASU significantly changes how entities will measure credit losses for most financial assets and certain other instruments that aren't measured at fair value through net income. In issuing the standard, the FASB is responding to criticism that today's guidance delays recognition of credit losses. The standard will replace today's "incurred loss" approach with an "expected loss" model. The new model, referred to as the current expected credit loss ("CECL") model, will apply to: (1) financial assets subject to credit losses and measured at amortized cost, and (2) certain off-balance sheet credit exposures. This includes, but is not limited to, loans, leases, held-to-maturity securities, loan commitments, and financial guarantees. The CECL model does not apply to available-for-sale ("AFS") debt securities. For AFS debt securities with unrealized losses, entities will measure credit losses in a manner similar to what they do today, except that the losses will be recognized as allowances rather than reductions in the amortized cost of the securities. As a result, entities will recognize improvements to estimated credit losses immediately in earnings rather than as interest income over time, as they do today. The ASU also simplifies the accounting model for purchased credit-impaired debt securities and loans. ASU 2016-13 also expands the disclosure requirements regarding an entity's assumptions, models, and methods for estimating the allowance for loan and lease losses. In addition, entities will need to disclose the amortized cost balance for each class of financial asset by credit quality indicator, disaggregated by the year of origination. ASU No. 2016-13 is effective for interim and annual reporting periods beginning after December 15, 2019; early adoption is permitted for interim and annual reporting periods beginning after December 15, 2018. Entities will apply the standard's provisions as a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective (i.e., modified retrospective approach). The Company's preliminary evaluation indicates the provisions of ASU No. 2016-13 are expected to impact the Company's Consolidated Financial Statements, in particular the level of the reserve for credit losses. However, the Company continues to evaluate the extent of the potential impact.

In August 2016, the FASB issued ASU No. 2016-15, "Classification of Certain Cash Receipts and Cash Payments." Current U.S. GAAP is unclear or does not include specific guidance on how to classify certain transactions in the statement of cash flows. This ASU is intended to reduce diversity in practice in how eight particular transactions are classified in the statement of cash flows. ASU No. 2016-15 is effective for interim and annual reporting periods beginning after December 15, 2017. Early adoption is permitted, provided that all of the amendments are adopted in the same period. Entities will be required to apply the guidance retrospectively. If it is impracticable to apply the guidance retrospectively for an issue, the amendments related to that issue would be applied prospectively. As this guidance only affects the classification within the statement of cash flows, ASU No. 2016-15 is not expected to have a material impact on the Company's Consolidated Financial Statements.

In January 2017, the FASB issued ASU No. 2017-04, "Simplifying the Test for Goodwill Impairment." The guidance removes Step 2 of the goodwill impairment test, which requires a hypothetical purchase price allocation. Goodwill impairment will now be the amount by which a reporting unit's carrying value exceeds its fair value, not to exceed the carrying amount of goodwill. All other goodwill impairment guidance will remain largely unchanged. ASU No. 2017-04 is effective for interim and annual reporting periods beginning after December 15, 2019, applied prospectively. Early adoption is permitted for any impairment tests performed after January 1, 2017. The Company expects to early adopt upon the next goodwill impairment test in 2017. ASU No. 2017-04 is not expected to have a material impact on the Company's Consolidated Financial Statements.

In March 2017, the FASB issued ASU No. 2017-07, "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Post-retirement Benefit Cost." Under the new guidance, employers will present the service cost component of the net periodic benefit cost in the same income statement line item as other employee compensation costs (e.g., Salaries and Benefits) arising from services rendered during the period. In addition, only the service cost component will be eligible for capitalization in assets. Employers will present the other components separately from the line item(e.g., Other Noninterest Expense) that includes the service cost. ASU No. 2017-07 is effective for interim and annual reporting periods beginning after December 15, 2017. Early adoption is permitted, however, the Company has decided

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not to early adopt. Employers will apply the guidance on the presentation of the components of net periodic benefit cost in the income statement retrospectively. The guidance limiting the capitalization of net periodic benefit cost in assets to the service cost component will be applied prospectively. The Company expects to utilize the ASU's practical expedient allowing entities to estimate amounts for comparative periods using the information previously disclosed in their pension and other post-retirement benefit plan footnote. ASU No. 2017-07 is not expected to have a material impact on the Company's Consolidated Financial Statements.

In May 2017, the FASB issued ASU No. 2017-09, "Stock Compensation, Scope of Modification Accounting." This ASU clarifies when changes to the terms of conditions of a share-based payment award must be accounted for as modifications. Companies will apply the modification accounting guidance if the value, vesting conditions or classification of the award changes. The new guidance should reduce diversity in practice and result in fewer changes to the terms of an award being accounted for as modifications, as the guidance will allow companies to make certain non-substantive changes to awards without accounting for them as modifications. It does not change the accounting for modifications. ASU No. 2017-09 is effective for interim and annual reporting periods beginning after December 15, 2017; early adoption is permitted. ASU No. 2017-09 is not expected to have a material impact on the Company's Consolidated Financial Statements.

#### NOTE 2. ACQUISITION

#### Lake Sunapee Bank Group

On January 13, 2017, the Company completed its acquisition of Lake Sunapee Bank Group ("Lake Sunapee"). Lake Sunapee, as a holding company, had one banking subsidiary ("Lake Sunapee Bank") that had 33 full service branches located throughout New Hampshire and Vermont. As a result of the transaction, Lake Sunapee Bank Group merged into Bar Harbor Bankshares, and Lake Sunapee Bank merged into Bar Harbor Bankshares, and Lake Sunapee Bank merged into Bar Harbor Bank. This business combination expanded the Company's geographic footprint and increased market share in its New England based franchise. The goodwill recognized results from the expected synergies and earnings accretion from this combination, including future cost savings related to the operations of Lake Sunapee Bank Group.

On the acquisition date, Lake Sunapee had 8.38 million common shares outstanding, which were exchanged for 4.16 million of the Company's common shares based on a 0.4970 exchange ratio as defined in the merger agreement. The merger qualified as a reorganization for federal income tax purposes, and as a result, Lake Sunapee common shares exchanged for the Company's common shares were transferred on a tax-free basis. Bar Harbor Bankshares common stock issued in this exchange was valued at \$43.69 per share based on the closing price posted on January 13, 2017 resulting in a consideration value of \$181.92 million. The Company also paid \$27 thousand to Lake Sunapee shareholders in lieu of the issuance of fractional shares. Total consideration paid at closing reflected the increase in Bar Harbor Bankshare's stock price since the time of the announcement.

The results of Lake Sunapee's operations are included in the Company's Consolidated Statement of Income from the date of acquisition. The assets and liabilities in the Lake Sunapee acquisition were recorded at their fair value based on management's best estimate using information available as of the date of acquisition.

Consideration paid, and fair values of Lake Sunapee's assets acquired and liabilities assumed, along with the resulting goodwill, are summarized in the following tables:

(in thousands)	As Acquired	Fair Value Adjustmen		As Recorded at Acquisition
Consideration paid:				
Bar Harbor Bankshares common stock issued to Lake Sunapee Bank				\$ 181,919
Group stockholders (4,163,853 shares)				ψ101,717
Cash paid for fractional shares				27
Total consideration paid				181,946
Recognized amounts of identifiable assets acquired and liabilities assumed,				
at fair value:				
Cash and short-term investments	\$40,970	\$ (1,406	) (a)	\$39,564
Investment securities	156,960	(1,381	) (b)	155,579
Loans	1,217,928	(9,728	) (c)	1,208,199
Premises and equipment	22,561	(351	) (d)	22,210
Core deposit intangible		7,786	(e)	7,786
Other assets	102,300	(50,419	) (f)	51,879
Deposits	(1,149,865	(746	) (g)	(1,150,611)
Borrowings	(232,261)	(16	) (h)	(232,277)
Deferred taxes, net	(1,921)	10,217	(i)	8,296
Other liabilities	(19,924)	(4,087	) (j)	(24,011)
Total identifiable net assets	\$136,748	\$ (50,131	)	\$86,614
Goodwill				\$ 95,332

Explanation of Certain Fair Value Adjustments

a. Represents in-process payments that were made on the date of acquisition that were not recorded on Lake Sunapee's general ledger until after acquisition.

b. Represents the write down of the book value of investments to their estimated fair value based on fair values on the date of acquisition.

Represents the write down of the book value of loans to their estimated fair value based on current interest rates and expected cash flows, which includes an estimate of expected loan loss inherent in the portfolio. The adjustments also includes the reversal of Lake Sunapee Bank's historic allowance for loan losses. Loans that met the criteria and are being accounted for in accordance with ASC 310-30, Loans and Securities Acquired with Deteriorated Credit Quality, had a book value of \$23.34 million and have a fair value \$18.45 million. Non-impaired loans accounted for

- c. under ASC 310-10, Overall, had a book value of \$1.20 billion and have a fair value of \$1.188 billion. ASC 310-30 loans have a \$1.09 million fair value adjustment discount that is accretable in earnings over the weighted average life of three years using the effective yield as determined on the date of acquisition. The effective yield is periodically adjusted for changes in expected flows. ASC 310-10 loans have a \$11.40 million fair value adjustment discount that is amortized into expense over the remaining term of the loans using the effective interest method, or a straight-line method if the loan is a revolving credit facility.
- d. Represents the adjustment of the book value of buildings and equipment, to their estimated fair value based on appraisals and other methods. The adjustments will be depreciated over the estimated economic lives of the assets. Represents the value of the core deposit base assumed in the acquisition. The core deposit asset was recorded as an
- e.identifiable intangible asset and will be amortized using a straight-line method over the average life of the deposit base, which is estimated to be twelve years.
- f. Primarily represents the write-off of historical goodwill and unamortized intangibles recorded by Lake Sunapee f. from prior acquisitions that are not carried over to the Company's balance sheet. These adjustments are not

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accretable into earnings in the statement of income. Also represents the value of customer list intangibles which are accretable into earnings in the statement of income.

Represents adjustments made to time deposits due to the weighted average contractual interest rates

g. exceeding the cost of similar funding at the time of acquisition. The amount will be amortized using a straight-line method over the estimated useful life of one year.

Represents the present value difference between cash flows of current debt instruments using contractual rates and h. those of similar borrowings on the date of acquisition. The adjustment will be amortized over the remaining four year weighted average contractual life.

i. Represents net deferred tax assets resulting from the fair value adjustments related to the acquired assets and liabilities, identifiable intangibles, and other purchase accounting adjustments.

. Primarily represents the impact of change in control effects on post-retirement liabilities assumed by the Company, <sup>j</sup>. which are not accretable into earnings in the statement of income.

Except for collateral dependent loans with deteriorated credit quality, the fair values for loans acquired were estimated using cash flow projections based on the remaining maturity and repricing terms. Cash flows were adjusted by estimating future credit losses and the rate of prepayments. Projected monthly cash flows were then discounted to present value using a risk-adjusted market rate for similar loans. To estimate the fair value for collateral dependent loans with deteriorated credit quality, we analyzed the underlying collateral of the loans assuming the fair values of the loans were derived from the eventual sale of the collateral. Those values were discounted using market derived rates of return, with consideration given to the period of time and costs associated with the foreclosure and disposition of the collateral. There was no carryover of the seller's allowance for credit losses associated with the loans that were acquired in the acquisition as the loans were initially recorded at fair value.

Information about the acquired loan portfolio subject to ASC 310-30 as of January 13, 2017 is, as follows (in thousands):

	ASC
	310-30
	Loans
Gross contractual receivable amounts at acquisition	\$23,338
Contractual cash flows not expected to be collected (nonaccretable discount)	(3,801)
Expected cash flows at acquisition	19,537
Interest component of expected cash flows (accretable discount)	(1,089)
Fair value of acquired loans	\$18,448

Direct acquisition and integration costs were expensed as incurred, and totaled \$5.6 million during the six months ending June 30, 2017 and were \$492 thousand for the same period of 2016. For the three months ending June 30, 2017 direct acquisition and integration costs totaled \$2.5 million and were \$492 thousand for the same period of 2016.

## Pro Forma Information (unaudited)

The following table presents selected unaudited pro forma financial information reflecting the acquisition of Lake Sunapee Bank Group assuming the acquisition was completed as of January 1, 2016. The unaudited pro forma financial information includes adjustments for scheduled amortization and accretion of fair value adjustments recorded at the acquisition. These adjustments would have been different if they had been recorded on January 1, 2016, and they do not include the impact of prepayments. The unaudited pro forma financial information is presented for illustrative purposes only and is not necessarily indicative of the combined financial results of the Company and Lake Sunapee had the transaction actually been completed at the beginning of the periods presented, nor does it indicate future results for any other interim or full-year period. Pro forma basic and diluted earnings per common share were calculated using the Company's actual weighted-average shares outstanding for the periods presented plus 4.16 million shares issued as a result of the acquisition. The unaudited pro forma information is based on the actual

financial statements of the Company and Lake Sunapee for the periods shown until the date of acquisition, at which time Lake Sunapee operations became included in the Company's financial statements. The Company has determined it is impractical to report the amounts of revenue and earnings of the acquired entity since the acquisition date. Due to the integration of its operations with those of the organization, the Company does not record revenue and earnings separately for these operations.

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The unaudited pro forma information, for the six months ended June 30, 2017 and 2016, set forth below reflects adjustments related to amortization and accretion of purchase accounting fair value adjustments and an estimated tax rate of 37.57%. Direct acquisition expenses incurred by the Company during 2017, as noted above, are reversed for the purposes of this unaudited pro forma information. Furthermore, the unaudited pro forma information does not reflect management's estimate of any revenue-enhancing or anticipated cost-savings that could occur as a result of the acquisition.

Information in the following table is shown in thousands, except earnings per share:

	Pro Forma			
	(unaudited)			
	Six Months			
	Ended June 30,			
	2017 2016			
Net interest income	\$46,834	\$45,318		
Non-interest income	13,116	17,259		
Net income	15,693	14,670		
Pro forma earnings per share:				
Basic	\$1.02	\$0.96		
Diluted	\$1.01	\$0.95		

## NOTE 3. SECURITIES AVAILABLE FOR SALE

The following is a summary of securities available for sale:

		Gross	Gross	
(In thousands)	Amortized Cost	Unrealized	Unrealized	Fair Value
		Gains	Losses	
June 30, 2017				
Securities available for sale				
Debt securities:				
Obligations of US Government sponsored enterprises	\$ 6,937	\$ 36	\$ —	\$6,973
Mortgage-backed securities:				
US Government-sponsored enterprises	456,840	3,344	4,133	456,051
US Government agency	77,869	720	527	78,062
Private label	744	174	7	911
Obligations of states and political subdivisions thereof	144,850	2,869	1,434	146,285
Corporate bonds	29,774	308	18	30,064
Total securities available for sale	\$ 717,014	\$ 7,451	\$ 6,119	\$718,346
D 1 21 2016				
December 31, 2016				
Securities available for sale				
Debt securities:	ф.	ф.	¢	¢
Obligations of US Government sponsored enterprises	\$ —	\$ —	\$ —	\$—
Mortgage-backed securities:	220 (25	2 ( ) 2	4.065	220 452
US Government-sponsored enterprises	330,635	2,682	4,865	328,452
US Government agency	76,722	797	613	76,906
Private label	936	207	11	1,132
Obligations of states and political subdivisions thereof	123,832	1,941	3,407	122,366
Corporate bonds	<u> </u>	<u> </u>		
Total securities available for sale	\$ 532,125	\$ 5,627	\$ 8,896	\$528,856

The amortized cost and estimated fair value of available for sale ("AFS") securities segregated by contractual maturity at June 30, 2017 are presented below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations. Mortgage-backed securities are shown in total, as their maturities are highly variable.

	Available for sale			
	AmortizedFair			
(In thousands)	Cost	Value		
Within 1 year	\$3,595	\$3,615		
Over 1 year to 5 years	19,509	19,714		
Over 5 years to 10 years	72,053	73,287		
Over 10 years	621,857	621,730		
Total securities available for sale	\$717,014	\$718,346		

Securities with unrealized losses, segregated by the duration of their continuous unrealized loss positions, are summarized as follows:

	Less Than Twelve MonthsOver Twelve Months Total					
(In thousands)	Gross Unrealize Losses	d <sup>Fair</sup> Value	Gross Unrealiz Losses	Fair Value	Gross Unreal Losses	Value
June 30, 2017						
Securities available for sale						
Debt securities:						
Obligations of US Government sponsored enterprises	\$ —	\$ —	\$—	\$ <i>—</i>	\$—	\$—
Mortgage-backed securities:						
US Government-sponsored enterprises	3,161	198,257	972	27,076	4,133	225,333
US Government agency	391	37,729	136	5,774	527	43,503
Private label		7	7	271	7	278
Obligations of states and political subdivisions thereof	957	33,058	477	7,930	1,434	40,988
Corporate bonds	18	4,025			18	4,025
Total securities available for sale	\$ 4,527	\$ 273,076	\$ 1,592	\$ 41,051	\$6,119	\$314,127
December 31, 2016						
Securities available for sale						
Debt securities:						
Obligations of US Government sponsored enterprises	\$ —	\$ —	\$—	\$ <i>—</i>	\$—	\$—
Mortgage-backed securities:						
US Government-sponsored enterprises	4,369	197,914	496	10,120	4,865	208,034
US Government agency	472	36,941	141	4,263	613	41,204
Private label		107	11	312	11	419
Obligations of states and political subdivisions	3,252	76,803	155	3,916	3,407	80,719
thereof				*		*
Corporate bonds Total securities available for sale			\$ 803	— \$ 18,611		5 \$330,376
Total securities available for sale	φ 0,093	φ 311,703	φ ους	φ 10,011	\$0,090 \$	φ <i>33</i> 0,370

Securities Impairment: As a part of the Company's ongoing security monitoring process, the Company identifies securities in an unrealized loss position that could potentially be other-than-temporarily impaired. For the three and six months ended June 30, 2017 and 2016 the Company did not record any other-than-temporary impairment ("OTTI") losses.

	Three Months			
	Ended June 30,			
	2017 2016			
Estimated credit losses as of March 31,	\$1,697 \$2,793			
Reductions for securities paid off during the period	— 1,096			
Estimated credit losses at end of the period	\$1,697 \$1,697			
	Six Months			
	Six Months Ended June 30,			
Estimated credit losses as of prior year-end,	Ended June 30,			
Estimated credit losses as of prior year-end, Reductions for securities paid off during the period	Ended June 30, 2017 2016			

#### Visa Class B Common Shares

The Company was a member of the Visa USA payment network and was issued Class B shares in connection with the Visa Reorganization and the Visa Inc. initial public offering in March 2008. The Visa Class B shares are transferable only under limited circumstances until they can be converted into shares of the publicly traded class of Visa stock. This conversion cannot happen until the settlement of certain litigation, which is indemnified by Visa members. Since its initial public offering, Visa has funded a litigation reserve based upon a change in the conversion ratio of Visa Class B shares into Visa Class A shares. At its discretion, Visa may continue to increase the conversion rate in connection with any settlements in excess of amounts then in escrow for that purpose and reduce the conversion rate to the extent that it adds any funds to the escrow in the future. Based on the existing transfer restriction and the uncertainty of the litigation, the Company has recorded its Visa Class B shares of Visa Class B shares with a then current conversion ratio to Visa Class A shares of 1.648 (or 19,158 Visa Class A shares). Upon termination of the existing transfer restriction and settlement of the litigation, and to the extent that the Company continues to own such Visa Class B shares in the future, the Company expects to record its Visa Class B shares at fair value.

For securities with unrealized losses, the following information was considered in determining that the impairments were not other-than-temporary:

#### **Debt Securities**

The Company expects to recover its amortized cost basis on all debt securities in its AFS portfolio. Furthermore, the Company does not intend to sell nor does it anticipate that it will be required to sell any of its securities in an unrealized loss position as of June 30, 2017, prior to this recovery. The Company's ability and intent to hold these securities until recovery is supported by the Company's strong capital and liquidity positions as well as its historically low portfolio turnover.

The following summarizes, by investment security type, the basis for the conclusion that the debt securities in an unrealized loss position within the Company's AFS were not other-than-temporarily impaired at June 30, 2017:

#### US Government-sponsored enterprises

At June 30, 2017, 283 out of the total 797 securities in the Company's portfolios of AFS US Government sponsored enterprises were in unrealized loss positions. Aggregate unrealized losses represented 1.8% of the amortized cost of

securities in unrealized loss positions. The Federal National Mortgage Association ("FNMA") and Federal Home Loan Mortgage Corporation ("FHLMC") guarantee the contractual cash flows of all of the Company's US government-sponsored enterprises. The securities are investment grade rated and there were no material underlying credit downgrades during the quarter. All securities are performing.

## US Government agencies

At June 30, 2017, 65 out of the total 208 securities in the Company's portfolios of AFS US Government agency securities were in unrealized loss positions. Aggregate unrealized losses represented 1.2% of the amortized cost of securities in unrealized loss positions. The Government National Mortgage Association ("GNMA") guarantees the contractual cash flows of all of the Company's US government agency securities. The securities are investment grade rated and there were no material underlying credit downgrades during the quarter. All securities are performing.

## Private-label

At June 30, 2017, nine of the total 28 securities in the Company's portfolio of AFS private-label mortgage-backed securities were in unrealized loss positions. Aggregate unrealized losses represented 2.5% of the amortized cost of securities in unrealized loss positions. Based upon the foregoing considerations, and the expectation that the Company will receive all of the future contractual cash flows related to the amortized cost on these securities, the Company does not consider there to be any additional other-than-temporary impairment with respect to these securities.

## Obligations of states and political subdivisions thereof

At June 30, 2017, 81 of the total 273 securities in the Company's portfolio of AFS municipal bonds and obligations were in unrealized loss positions. Aggregate unrealized losses represented 3.4% of the amortized cost of securities in unrealized loss positions. The Company continually monitors the municipal bond sector of the market carefully and periodically evaluates the appropriate level of exposure to the market. At this time, the Company feels the bonds in this portfolio carry minimal risk of default and the Company is appropriately compensated for that risk. There were no material underlying credit downgrades during the quarter. All securities are performing.

### Corporate bonds

At June 30, 2017, two out of 13 securities in the Company's portfolio of AFS corporate bonds were in an unrealized loss position. The aggregate unrealized loss represents 0.4% of the amortized cost of bonds in unrealized loss positions. The Company reviews the financial strength of all of these bonds and has concluded that the amortized cost remains supported by the expected future cash flows of these securities.

## NOTE 4. LOANS

The Company's loan portfolio is comprised of the following segments: commercial real estate, commercial and industrial, residential real estate, and consumer loans. Commercial real estate loans includes single and multi-family, commercial construction and land, and other commercial real estate classes. Commercial and industrial loans includes loans to commercial businesses, agricultural and other loans to farmers, and tax exempt loans. Residential real estate loans consists of mortgages for 1 to 4 family housing. Consumer loans include home equity loans, indirect auto and other installment lending.

The Company's lending activities are principally conducted in Maine, New Hampshire, and Vermont.

Total loans include business activity loans and acquired loans. Acquired loans are those loans acquired from Lake Sunapee Bank Group. The following is a summary of total loans:

	June 30, 20	17		December 31, 2016		
(In thousands)	Business Activities Loans	Acquired Loans	Total	Business Activities Loans	Acquired Loans	Total
Commercial Real Estate:						
Construction and land development	\$27,428	\$16,467	\$43,895	\$14,695	\$ -	-\$14,695
Other commercial real estate	403,326	291,363	694,689	403,424		403,424
Total Commercial Real Estate:	430,754	307,830	738,584	418,119		418,119
Commercial and Industrial:						
Other Commercial	158,434	80,067	238,501	103,586		103,586
Agricultural and other loans to farmers	31,459		31,459	31,808		31,808
Tax exempt	38,258	41,784	80,042	15,846		15,846
Total Commercial and Industrial:	228,151	121,851	350,002	151,240		151,240
Total Commercial Loans:	658,905	429,681	1,088,586	569,359	_	569,359
Residential Real Estate:						
Residential mortgages	549,578	611,254	1,160,832	506,612		506,612
Total Residential Real Estate:	549,578	611,254	1,160,832	506,612		506,612
Consumer:						
Home equity	47,762	68,707	116,469	46,921		46,921
Other consumer	7,693	3,067	10,760	6,172	—	6,172
Total Consumer:	55,455	71,774	127,229	53,093	_	53,093
Total Loans:	\$1,263,938	\$1,112,709	\$2,376,647	\$1,129,064	\$ -	-\$1,129,064

The carrying amount of the acquired loans at June 30, 2017 totaled \$1.113 billion. A subset of these loans was determined to have evidence of credit deterioration at acquisition date, which is accounted for in accordance with ASC 310-30. These purchased credit-impaired loans presently maintain a carrying value of \$15.6 million (and a note balance of \$21.1 million). These loans are evaluated for impairment through the periodic reforecasting of expected cash flows. Loans considered not impaired at acquisition date had a carrying amount of \$1.097 billion.

The following table summarizes activity in the accretable yield for the acquired loan portfolio that falls under the purview of ASC 310-30, Accounting for Certain Loans or Debt Securities Acquired in a Transfer:

	Three Months
	Ended June
	30,
(In thousands)	2017 2016
Balance at beginning of period	\$3,194 \$ —
Acquisitions	
Reclassification from nonaccretable difference for loans with improved cash flows	1,745 —
Accretion	(372) —
Balance at end of period	\$4,567 \$ —
	Six Months
	Six Months Ended June
(In thousands)	Ended June
(In thousands) Balance at beginning of period	Ended June 30,
	Ended June 30, 2017 2016
Balance at beginning of period	Ended June 30, 2017 2016 \$
Balance at beginning of period Acquisitions	Ended June 30, 2017 2016 \$
Balance at beginning of period Acquisitions Reclassification from nonaccretable difference for loans with improved cash flows	Ended June 30, 2017 2016 \$

The following is a summary of past due loans at June 30, 2017 and December 31, 2016:

**Business Activities Loans** 

(in thousands)	30-59 Day Past Due	s 60-89 Days Past Due	90 Days or Greater Past Due	I OTAL PASE	Current	Total Loans	Past Due 90 days Accruin	and
June 30, 2017								
Commercial Real Estate: Construction and land development	\$ —	\$ —	\$637	\$ 637	\$26,791	\$27,428	\$	
Other commercial real estate	φ <u> </u>	ф <u>—</u> 200	\$037 635	\$ 0 <i>57</i> 1,475	401,851	403,326	φ	
Total Commercial Real Estate:	640	200	1,272	2,112	428,642	430,754		
Commercial and Industrial:	2.016	20	150	4 00 4	154 420	150 424		
Other Commercial	3,816	29	159	4,004	154,430	158,434	—	
Agricultural and other loans to farmers	84	105		189	31,270	31,459		
Tax exempt					38,258	38,258		
Total Commercial and Industrial:	3,900	134	159	4,193	223,958	228,151		
Total Commercial Loans:	4,540	334	1,431	6,305	652,600	658,905	_	
Residential Real Estate:								
Residential mortgages	587	3,291	719	4,597	544,981	549,578		
Total Residential Real Estate:	587	3,291	719	4,597	544,981	549,578		
Consumer:								
Home equity	891	55	13	959	46,803	47,762		
Other consumer	104	14	9	127	7,566	7,693		
Total Consumer:	995	69	22	1,086	54,369	55,455		
Total Loans:	\$ 6,122	\$ 3,694	\$2,172	\$ 11,988	\$1,251,950	\$1,263,938	\$	_

# **Business Activities Loans**

(in thousands)	30-59 Day Past Due	s 60-89 Days Past Due	90 Days or Greater Past Due	Total Past Due	Current	Total Loans	Past Due > 90 days and Accruing
December 31, 2016 Commercial Real Estate:							
Construction and land development	\$ —	\$ —	<b>\$</b> —	\$ —	\$14,695	\$14,695	\$
Other commercial real estate	195	<del>5</del> 54	1,665	¢ 2,414	401,010	403,424	↓ 
Total Commercial Real Estate:	195	554	1,665	2,414	415,705	418,119	
~							
Commercial and Industrial:	(1	15	201	207	102 270	102 506	
Other Commercial Agricultural and other loans to	61	45	201	307	103,279	103,586	_
farmers	231	_		231	31,577	31,808	
Tax exempt					15,846	15,846	
Total Commercial and Industrial:	292	45	201	538	150,702	151,240	_
Total Commercial Loans:	487	599	1,866	2,952	566,407	569,359	
Residential Real Estate:							
Residential mortgages	4,484	429	938	5,851	500,761	506,612	
Total Residential Real Estate:	4,484	429	938	5,851	500,761	506,612	
Consumer:							
Home equity	_	_	15	15	46,906	46,921	
Other consumer	103	1	6	110	6,062	6,172	_
Total Consumer:	103	1	21	125	52,968	53,093	
Total Loans:	\$ 5,074	\$ 1,029	\$2,825	\$ 8,928	\$1,120,136	\$1,129,064	\$ —

Acquired Loans

(in thousands)	30-59 Day: Past Due	s 60-89 Days Past Due	90 Days or Greater Past Due	Total Past Due	Acquired Credit Impaired	Total Loans		5
June 30, 2017								
Commercial Real Estate:	¢ 01	¢	¢	¢ 01	¢ 200	¢16 167	¢	
Construction and land development	\$ 21 400	\$	\$ —	\$ 21	\$300	\$16,467	\$	
Other commercial real estate		56 56	196	652 672	10,416	291,363		
Total Commercial Real Estate:	421	30	196	673	10,716	307,830		
Commercial and Industrial:								
Other Commercial	459	246	33	738	1,217	80,067	6	
Agricultural and other loans to	157	210	55	750	1,217	00,007	0	
farmers	—			—			—	
Tax exempt						41,784		
Total Commercial and Industrial:	459	246	33	738	1,217	121,851	6	
Total Commercial Loans:	880	302	229	1,411	11,933	429,681	6	
Residential Real Estate:								
Residential mortgages	680	202	469	1,351	3,640	611,254	—	
Total Residential Real Estate:	680	202	469	1,351	3,640	611,254	—	
Consumer:								
Home equity	793	13		806	42	68,707		
Other consumer	195	13	3	31	42 19	3,067		
Total Consumer:	808	13 26	3	837	61	5,007 71,774		
Total Consumer.	000	20	5	057	01	/1,//4		
Total Loans:	\$ 2,368	\$ 530	\$ 701	\$ 3,599	\$15,634	\$1,112,709	\$	6

# Non Accrual Loans

The following is summary information pertaining to non-accrual loans at June 30, 2017 and December 31, 2016:

(In thousands)	June 30, 2017 Business Activities Loans Loans			December 31, 2016 Business Activities Loans Loans		
Commercial Real Estate:						
Construction and land development	\$637	\$ —	\$637	\$ <u> </u>	\$ -	_\$
Other commercial real estate	1,257	197	1,454	2,564	—	2,564
Total Commercial Real Estate:	1,894	197	2,091	2,564		2,564
Commercial and Industrial: Other Commercial	191	33	224	284		284
Agricultural and other loans to farmers	46		46	31		31
Tax exempt						
Total Commercial and Industrial:	237	33	270	315		315
Total Commercial and Industrial.	231	55	270	515		515
Total Commercial Loans:	2,131	230	2,361	2,879		2,879
Residential Real Estate:						
Residential mortgages	2,313	469	2,782	3,419		3,419
Total Residential Real Estate:	2,313	469	2,782	3,419		3,419
	,			,		,
Consumer:						
Home equity	65		65	90		90
Other consumer	92	3	95	108		108
Total Consumer:	157	3	160	198		198
Total Loans:	\$4,601	\$ 702	\$5,303	\$6,496	\$ -	-\$6,496

Loans evaluated for impairment as of June 30, 2017 and December 31, 2016 were as follows:

**Business Activities Loans** 

(In thousands)	Commercial real estate	Commercial and industrial	Residential real estate	Consumer	Total
June 30, 2017					
Loans receivable: Balance at end of period					
Individually evaluated for impairment		\$ 479	\$ 1,858	\$ 61	\$6,314
Collectively evaluated Total	426,838 \$ 430,754	227,672 \$ 228,151	547,720 \$ 540,578	55,394 \$ 55,455	1,257,624 \$1,263,938
Totai	\$ 430,734	\$ 228,131	\$ 549,578	\$ 33,433	\$1,203,938
Business Activities Loans					
(In thousands)	Commercial real estate	Commercial and	Residential real estate	Consumer	Total
December 21, 2016	ical estate	industrial	Ical estate		
December 31, 2016 Loans receivable:					
Balance at end of period					
Individually evaluated for impairment Collectively evaluated	\$ 4,481 413,638	\$ 486 150,754	\$ 1,709 504,903	\$ 33 53,060	\$6,709 1,122,355
Total	\$ 418,119	\$ 151,240	\$ 506,612	\$ 53,093	\$1,129,064
Acquired Loans					
(In thousands)	Commercial real estate	Commercial and	Residential real estate	Consumer	Total
June 30, 2017	ical estate	industrial	ical estate		
Loans receivable:					
Balance at end of period					
Individually evaluated for impairment Purchased credit-impaired loans	\$ — 10,716	\$ <i>—</i> 1,217	\$ <i>—</i> 3,640	\$ — 60	\$— 15,633
Collectively evaluated	297,114	1,217	607,614	71,714	1,097,076
Total	\$ 307,830	\$ 121,851	\$611,254	\$ 71,774	\$1,112,709

The following is a summary of impaired loans at June 30, 2017 and December 31, 2016: Business Activities Loans

	June 30	), 2017	
(In thousands)	Record	Unpaid Principal ed Investment Balance	Related Allowance
With no related allowance:			
Construction and land development	\$—	\$ —	\$ —
Commercial real estate other	2,522	2,701	—
Commercial other	366	368	—
Agricultural and other loans to farmers	69	73	—
Tax exempt loans			—
Residential real estate	1,700	1,855	—
Home equity	13	13	—
Consumer other	48	50	
XX7//1 11 1 1			
With an allowance recorded:	ф. со <b>л</b>	¢ 0.540	¢ 50
Construction and land development	\$637	\$ 2,562	\$ 59
Commercial real estate other	757	812	321
Commercial other	44	44	4
Agricultural and other loans to farmers			—
Tax exempt loans			
Residential real estate	158	158	10
Home equity		—	_
Consumer other			
Total			
Commercial real estate	\$3 916	\$ 6,075	\$ 380
Commercial and industrial	479	485	4 500
Residential real estate	1,858	2,013	10
Consumer	61	63	
Total impaired loans	-	\$ 8,636	\$ 394
Puile Iouilo	+ 0,011	+ 0,000	

**Business Activities Loans** 

		ber 31, 2016	
(In thousands)	Record	Unpaid Principal ed Investment Balance	Related Allowance
With no related allowance:			
Construction and land development	\$—	\$ —	\$ —
Commercial real estate other	2,831	2,919	_
Commercial other	130	130	_
Agricultural and other loans to farmers	139	139	_
Tax exempt loans			—
Residential real estate	1,387	1,504	—
Home equity	16	16	—
Consumer other	2	2	—
With an allowance recorded:			
Construction and land development	\$—	\$ —	\$ —
Commercial real estate other	1,650	3,575	193
Commercial other	217	367	173
Agricultural and other loans to farmers			—
Tax exempt loans			—
Residential real estate	322	322	49
Home equity			—
Consumer other	15	15	9
Total			
Commercial real estate	\$4,481	\$ 6,494	\$ 193
Commercial and industrial	486	636	173
Residential real estate	1,709	1,826	49
Consumer	33	33	9
Total impaired loans	\$6,709	\$ 8,989	\$ 424

The following is a summary of the average recorded investment and interest income recognized on impaired loans as of June 30, 2017 and 2016:

**Business Activities Loan** 

(in thousands)Average Recorded asis Interest Investment Income RecognizedAverage Recorded asis Interest Investment InvestmentAverage Recorded asis Interest Investment InvestmentIncome RecognizedWith no related allowance: $\$$ $\$$ $\$$ $\$$ Construction and land development $\$$ $\$$ $\$$ $\$$ Commercial real estate other $2,499$ $64$ $1,850$ $32$ Commercial other $349$ $6$ $92$ $2$ Agricultural and other loans to farmers $70$ $1$ $128$ $3$ Tax exempt loans $   -$
Investment Income Recognized Investment Income RecognizedWith no related allowance:Construction and land development\$\$Commercial real estate other2,499641,85032Commercial other3496922Agricultural and other loans to farmers701128
Construction and land development\$ —\$ —\$ —\$ —Commercial real estate other2,499641,85032Commercial other3496922Agricultural and other loans to farmers7011283
Commercial real estate other2,499641,85032Commercial other3496922Agricultural and other loans to farmers7011283
Commercial other3496922Agricultural and other loans to farmers7011283
Agricultural and other loans to farmers 70 1 128 3
8
Tax exempt loans — — — — — —
Residential real estate2,130211,21417
Home equity 13 — 16 —
Consumer other 64 2 — —
With an allowance recorded:
Construction and land development \$637 \$ \$865 \$
Commercial real estate other 772 — 482 —
Commercial other 44 1 221 —
Agricultural and other loans to farmers — — — — — — —
Tax exempt loans — — — — — —
Residential real estate 156 5 513 —
Home equity
Consumer other — — 7 —
Total
Commercial real estate \$ 3,908 \$ 64 \$ 3,197 \$ 32
Commercial and industrial 463 8 441 5
Residential real estate 2,286 26 1,727 17
$\begin{array}{c} \text{Consumer} & 77 & 2 & 23 & - \end{array}$
Total impaired loans \$ 6,734 \$ 100 \$ 5,388 \$ 54

### Troubled Debt Restructuring Loans

The Company's loan portfolio also includes certain loans that have been modified in a Troubled Debt Restructuring ("TDR"), where economic concessions have been granted to borrowers who have experienced or are expected to experience financial difficulties. These concessions typically result from the Company's loss mitigation activities and could include reductions in the interest rate, payment extensions, forgiveness of principal, forbearance, or other actions. Certain TDRs are classified as nonperforming at the time of restructure and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months. TDRs are evaluated individually for impairment and may result in a specific allowance amount allocated to an individual loan.

The following tables include the recorded investment and number of modifications identified during the three and six months ended June 30, 2017 and for the three and six months ended June 30, 2016, respectively. The table includes the recorded investment in the loans prior to a modification and also the recorded investment in the loans after the loans were restructured. The modifications for the three and six months ended June 30, 2017 were attributable to interest rate concessions, maturity date extensions, reamortization or a combination of two concessions. The modifications for the three and six months ending June 30, 2016 were attributable to interest rate concessions, maturity date extensions of both.

maturity date extensions of a co	moman				•	
			Months E			
(Dollars in thousands)		Pre Numt Out Modii Inv	-Modifica standing I fications estment	tion Recorded	Post Out Inve	t-Modification standing Recorded estment
Troubled Debt Restructurings						
Commercial installment		\$			\$	
Agricultural and other loans to	farmers	1 19			18	
Commercial real estate		2 245	5		245	
Residential real estate		1 118			117	
Home equity		1 13			13	
Consumer other						
Total		5\$	395		\$	393
	Three M		Ended June	30 201		575
	Dro M		stion	$D_{\text{ost}} \mathbf{M}_{c}$	0 Mifia	ation
$(\mathbf{D} \cdot \mathbf{H} \cdot \mathbf{u} \cdot \mathbf{h} \cdot \mathbf{u} \cdot \mathbf{h})$	Number	of .	auon Decented	POSt-IVIC		
(Dollars in thousands)	Modifica	tions	ation Recorded	Outstand	aing	Recorded
	Invest	ment		Investm	ent	
Troubled Debt Restructurings		•		<i><b></b></i>	•	
	1 \$	30		•	30	
Total	1 \$	30		\$	30	
			Ionths End			
		, Pre	-Modifica	tion	Post	t-Modification
		Numb	Ner OT			
(Dollars in thousands)		Numb	standing I	Recorded	Out	standing Recorded
(Dollars in thousands)		Numb Out Modi Inv	standing I standing I fications estment	Recorded	Out Inve	t-Modification standing Recorded estment
(Dollars in thousands) Troubled Debt Restructurings		Numt Out Modii Inv	estment	Recorded	Out Inve	standing Recorded estment
		Numt Out Modii Inv	standing I standing I fications estment 80	Recorded	Out Inve	standing Recorded estment 77
Troubled Debt Restructurings Commercial installment	farmers	Inv	estment	Recorded	Inve	estment
Troubled Debt Restructurings	farmers	1 \$	80	Recorded	Inve \$	77
Troubled Debt Restructurings Commercial installment Agricultural and other loans to	farmers	1 \$ 1 19	80	Recorded	\$ 18	77
Troubled Debt Restructurings Commercial installment Agricultural and other loans to the Commercial real estate Residential real estate	farmers	1 \$ 1 19 2 245	80	Recorded	\$ 18 245	77
Troubled Debt Restructurings Commercial installment Agricultural and other loans to the Commercial real estate Residential real estate Home equity	farmers	1 \$ 1 19 2 245 3 692 1 13	80	Recorded	\$ 18 245 682 13	77
Troubled Debt Restructurings Commercial installment Agricultural and other loans to b Commercial real estate Residential real estate Home equity Consumer other	farmers	1 \$ 1 19 2 245 3 692 1 13 1 38	80	Recorded	\$ 18 245 682 13 37	77
Troubled Debt Restructurings Commercial installment Agricultural and other loans to the Commercial real estate Residential real estate Home equity	farmers	1 \$ 1 19 2 245 3 692 1 13	80	Recorded	\$ 18 245 682 13	77
Troubled Debt Restructurings Commercial installment Agricultural and other loans to b Commercial real estate Residential real estate Home equity Consumer other	farmers	1 \$ 1 19 2 245 3 692 1 13 1 38	80	Recorded	\$ 18 245 682 13 37	77
Troubled Debt Restructurings Commercial installment Agricultural and other loans to b Commercial real estate Residential real estate Home equity Consumer other	farmers	1 \$ 1 19 2 245 3 692 1 13 1 38 9 \$	80 80 1,087		1nve \$ 18 245 682 13 37 \$	1,072
Troubled Debt Restructurings Commercial installment Agricultural and other loans to b Commercial real estate Residential real estate Home equity Consumer other	farmers	1 \$ 1 19 2 245 3 692 1 13 1 38 9 \$ Six M	80 80 1,087 Ionths End	led June 1	1000 \$ 18 245 682 13 37 \$ 30, 20	77 1,072 016
Troubled Debt Restructurings Commercial installment Agricultural and other loans to the Commercial real estate Residential real estate Home equity Consumer other Total	farmers	1 \$ 1 19 2 245 3 692 1 13 1 38 9 \$ Six M	80 80 1,087 Ionths End	led June 1	1000 \$ 18 245 682 13 37 \$ 30, 20	77 1,072 016
Troubled Debt Restructurings Commercial installment Agricultural and other loans to b Commercial real estate Residential real estate Home equity Consumer other	farmers	1 \$ 1 19 2 245 3 692 1 13 1 38 9 \$ Six M	80 80 1,087 Ionths End	led June 1	1000 \$ 18 245 682 13 37 \$ 30, 20	77 1,072 016
Troubled Debt Restructurings Commercial installment Agricultural and other loans to the Commercial real estate Residential real estate Home equity Consumer other Total (Dollars in thousands)	farmers	1 \$ 1 19 2 245 3 692 1 13 1 38 9 \$ Six M	80 80 1,087 Ionths End	led June 1	1000 \$ 18 245 682 13 37 \$ 30, 20	1,072
Troubled Debt Restructurings Commercial installment Agricultural and other loans to the Commercial real estate Residential real estate Home equity Consumer other Total	farmers	1 \$ 1 19 2 245 3 692 1 13 1 38 9 \$ Six M	80 80 1,087 Ionths End	led June 1	1000 \$ 18 245 682 13 37 \$ 30, 20	77 1,072 016

5 \$

455

25

\$

443

Agricultural and other loans to farmers 2 30

Total

For the three and six months ended June 30, 2017, there were no loans that were restructured that had subsequently defaulted during the period.

The evaluation of certain loans individually for specific impairment includes loans that were previously classified as TDRs or continue to be classified as TDRs.

As of June 30, 2017, the Company maintained foreclosed residential real estate property with a fair value of \$122 thousand. Additionally, residential mortgage loans collateralized by real estate property that are in the process of foreclosure as of June 30, 2017 and December 31, 2016 totaled \$991 thousand and \$2.4 million, respectively. As of December 31, 2016, foreclosed residential real estate property totaled \$90 thousand.

### NOTE 5. LOAN LOSS ALLOWANCE

Activity in the allowance for loan losses for the six months ended June 30, 2017 and 2016 was as follows: Business Activities Loans At or for the six months ended June 30, 2017

(In thousands)	Commer real esta	and	Residential real estate	Consumer	Total
Balance at beginning of period	\$5,145	\$ 1,952	\$ 2,721	\$ 601	\$10,419
Charged-off loans	(147)	(189)	(226)	(17)	(579)
Recoveries on charged-off loans	3	2	64	2	71
Provision/(releases) for loan losses	502	345	560	15	1,422
Balance at end of period	\$5,503	\$ 2,110	\$ 3,119	\$ 601	\$11,333
Individually evaluated for impairment	380	4	10		394
Collectively evaluated	5,123	2,106	3,109	601	10,939
Total	\$5,503	\$ 2,110	\$ 3,119	\$ 601	\$11,333

Business Activities Loans	At or for the six months ended June 30, 2016						
(In thousands)	and		Residential real estate	Consumer	Total		
Balance at beginning of period	\$4,430	\$ 1,590	\$ 2,747	\$ 672	\$9,439		
Charged-off loans	(34)	(90)	(122)	(17)	(263)		
Recoveries on charged-off loans	13	44	28	15	100		
Provision/(releases) for loan losses	451	157	30	(23)	615		
Balance at end of period	\$4,860	\$ 1,701	\$ 2,683	\$ 647	\$9,891		
Individually evaluated for impairment	103	175	54	38	370		
Collectively evaluated	4,757	1,526	2,629	609	9,521		
Total	\$4,860	\$ 1,701	\$ 2,683	\$ 647	\$9,891		

Acquired Loans	At or for the six months ended June 30, 2017					
(In thousands)	Commercial and real estate industrial	Residential real estate	Consumer Total			
Balance at beginning of period	\$— \$ —	\$ —	\$\$			
Charged-off loans						
Recoveries on charged-off loans						
Provision/(releases) for loan losses	51 24	34	— 109			
Balance at end of period	\$51 \$ 24	\$ 34	\$ _\$109			
Individually evaluated for impairment	51 24	34	— 109			
Collectively evaluated						
Total	\$51 \$ 24	\$ 34	\$\$109			

There were no loans meeting the definition of acquired for the six month period ending June 30, 2016

Loan Origination/Risk Management: The Bank has certain lending policies and procedures in place that are designed to maximize loan income within an acceptable level of risk. The Bank's board of directors reviews and approves these policies and procedures on a regular basis. A reporting system supplements the review process by providing management and the Bank's board of directors with frequent reports related to loan production, loan quality, concentrations of credit, loan delinquencies and non-performing loans and potential problem loans. The Bank seeks to diversify the loan portfolio as a means of managing risk associated with fluctuations in economic conditions.

Credit Quality Indicators/Classified Loans: In monitoring the credit quality of the portfolio, management applies a credit quality indicator and uses an internal risk rating system to categorize commercial loans. These credit quality indicators range from one through nine, with a higher number correlating to increasing risk of loss. These ratings are used as inputs to the calculation of the allowance for loan losses. Consistent with regulatory guidelines, the Bank provides for the classification of loans which are considered to be of lesser quality as substandard, doubtful, or loss (i.e. risk rated 7, 8 and 9, respectively).

The following are the definitions of the Bank's credit quality indicators:

Pass: Loans within all classes of commercial portfolio segments that are not adversely rated, are contractually current as to principal and interest, and are otherwise in compliance with the contractual terms of the loan agreement. Management believes that there is a low risk of loss related to these loans that are considered pass.

Special mention: Loans that do not expose the Bank to risk sufficient to warrant classification in one of the subsequent categories, but which possess some weaknesses, are designated as special mention. A special mention loan has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the institution's credit position at some future date. This might include loans which the lending officer may be unable to supervise properly because of: (i) lack of expertise, inadequate loan agreement; (ii) the poor condition of or lack of control over collateral; or (iii) failure to obtain proper documentation or any other deviations from prudent lending practices. Economic or market conditions which may, in the future, affect the obligor may warrant special mention of the asset. Loans for which an adverse trend in the borrower's operations or an imbalanced position in the balance sheet which has not reached a point where the liquidation is jeopardized may be included in this classification. Special mention loans are not adversely classified and do not expose the Bank to sufficient risks to warrant classification.

Substandard: The Bank considers a loan substandard if it is inadequately protected by the current net worth and

paying capacity of the borrower or of the collateral pledged, if any. Substandard loans have a well-defined weakness that jeopardizes liquidation of the debt. Substandard loans include those loans where there is the distinct possibility of some loss of principal, if the deficiencies are not corrected.

Doubtful: Loans that the Bank classifies as doubtful have all of the weaknesses inherent in those loans that are classified as substandard but also have the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is high but because of certain important and reasonably specific pending factors which may work to the advantage and strengthening of the loan, its classification as loss is deferred until its more exact status is determined. Pending factors include proposed merger, acquisition, or liquidation procedures, capital injection, perfecting liens on additional collateral and refinancing plans. The entire amount of the loan might not be classified as doubtful when collection of a specific portion appears highly probable. Loans are generally not classified doubtful for an extended period of time (i.e., over a year).

Loss: Loans that the Bank classifies as losses are those considered uncollectible and of such little value that their continuance as an asset is not warranted and the uncollectible amounts are charged-off. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this worthless asset even though partial recovery may be affected in the future. Losses are taken in the period in which they are determined to be uncollectible.

The following tables present the Company's loans by risk rating at June 30, 2017 and December 31, 2016:

<b>Business</b> Activit	ies Loans							
Commercial Rea	l Estate							
Credit Risk Profile by Creditworthiness Category								
	Construct developm	ction and land	Commerce other	ial real estate	Total commer	cial real estate		
(In the sugar da)	June 30,	December 31,	June 30,	December 31,	June 30,	December 31,		
(In thousands)	2017	2016	2017	2016	2017	2016		
Grade:								
Pass	\$26,762	\$ 14,695	\$379,961	\$ 376,968	\$ 406,723	\$ 391,663		
Special mention	29		6,882	5,868	6,911	5,868		
Substandard	637		16,483	20,588	17,120	20,588		
Total	\$27,428	\$ 14,695	\$403,326	\$ 403,424	\$ 430,754	\$ 418,119		

### Commercial and Industrial

Credit Risk Profile by Creditworthiness Category

	Commerce	cial other	Agricult loans to	tural and other farmers	Tax exe	mpt loans	Total con industrial	nmercial and
(In thousands)	June 30,	December 31,	June 30,	December 31,	June 30,	December 31,	June 30,	December 31,
(III tilousailus)	2017	2016	2017	2016	2017	2016	2017	2016
Grade:								
Pass	\$154,639	\$ 98,968	\$31,014	\$ 31,279	\$38,091	\$ 15,679	\$223,747	\$ 145,926
Special mention	2,036	2,384	181	251	167	167	2,384	2,802
Substandard	1,759	2,234	264	278			2,023	2,512
Total	\$158,434	\$ 103,586	\$31,459	\$ 31,808	\$38,258	\$ 15,846	\$228,151	\$ 151,240

Acquired Loans							
Commercial Rea	l Estate						
Credit Risk Prof	ile by Credi	itworthiness	s Category				
	Commerci construction development	on and land	Commerce estate other		Total commercial real e	estate	
(In thousands)	June 30, 2017	December 31, 2016		December 31, 2016	June 30, 2017	Decemb 31, 201	
Grade:							
Pass	\$ 16,167	\$ -	-\$280,638	\$ -	-\$ 296,805	\$	
Special mention			1,558		1,558	—	
Substandard	300		9,167	_	9,467		
Total	\$ 16,467	\$ -	-\$291,363	\$ -	-\$ 307,830	\$	

### Commercial and Industrial

### Credit Risk Profile by Creditworthiness Category

	Commerc	ial other	U	ultural and oans to s	Tax exe	mpt loans	Total com and indust		
(In thousands)	June 30, 2017			0December 31, 2016	-	December 31, 2016		December 31, 2016	
Grade: Pass Special mention Substandard Total	. ,	\$ – 	-\$ — — — -\$ —		-\$41,784  -\$41,784		-\$119,925 875 1,051 -\$121,851		

The following table summarizes information about total loans rated Special Mention or higher as of June 30, 2017 and December 31, 2016. The table below includes consumer loans that are special mention and substandard accruing that are classified in the above table as performing based on payment activity.

	June 30,	2017		Decembe	er 31, 2016	
(In thousands)	Business Activitie	Acquired Loans	Total	Business Activitie	Acquired Lo s Loans	oans Total
Non-accrual	\$4,601	\$ 702	\$5,303	\$2,733		-\$2,733
Substandard accruing	26,113	10,051	36,164	20,368		20,368
Total classified	30,714	10,753	41,467	23,101		23,101
Special mention	9,294	2,433	11,727	8,669		8,669
Total Criticized	\$40,008	\$ 13,186	\$53,194	\$31,770	\$	-\$31,770

### NOTE 6. BORROWED FUNDS

Borrowed funds at June 30, 2017 and December 31, 2016 are summarized, as follows:

	June 30, 2	2017		December	)16	
		Weigl	nted		Weigl	nted
(dollars in thousands)	Principal	Avera	ige Principa		Avera	ige
		Rate			Rate	
Short-term borrowings						
Advances from the FHLBB	\$624,032	1.34	%	\$372,700	0.97	%
Other borrowings	35,174	0.51		21,780	0.29	
Total short-term borrowings	659,206	1.29		394,480	0.93	
Long-term borrowings						
Advances from the FHLBB	212,815	1.45		137,116	1.59	
Subordinated borrowings	38,063	5.66		_		
Junior subordinated borrowings	5,000	4.69		5,000	4.41	
Total long-term borrowings	255,878	2.14		142,116	1.69	
Total	\$915,084	1.53	%	\$536,596	1.13	%

Short term debt includes Federal Home Loan Bank of Boston ("FHLBB") advances with an original maturity of less than one year. The Bank also maintains a \$1.0 million secured line of credit with the FHLBB that bears a daily adjustable rate calculated by the FHLBB. There was no outstanding balance on the FHLBB line of credit for the periods ended June 30, 2017 and December 31, 2016.

The Bank also had capacity to borrow funds on a secured basis utilizing the Borrower in Custody program and the Discount Window at the Federal Reserve Bank of Boston (the "FRB"). At June 30, 2017, the Bank's available secured line of credit at the FRB was \$128.1 million. The Bank has pledged certain loans and securities to the FRB to support this arrangement. There were no borrowings with the FRB for the periods ended June 30, 2017 and December 31, 2016.

Long-term FHLBB advances consist of advances with a maturity of more than one year. The advances outstanding at June 30, 2017 include callable advances totaling \$29.9 million, and amortizing advances totaling \$691 thousand. The advances outstanding at December 31, 2016 include callable advances totaling \$17.0 million, and no amortizing advances. All FHLBB borrowings, including the line of credit, are secured by a blanket security agreement on certain qualified collateral, principally all residential first mortgage loans and certain securities.

A summary of maturities of FHLBB advances as of June 30, 2017 is as follows:

	June 30, 2017				
		Weighted			
(in thousands, except rates)	Principal	Average			
		Rate			
Fixed rate advances maturing:					
2017	\$609,000	1.32 %			
2018	60,841	1.57			
2019	104,927	1.63			
2020	29,886	1.76			
2021	31,470	0.56			
2022 and thereafter	691	1.48			
Total FHLBB advances	\$836,815	1.37 %			

In April 2008, the Bank issued fifteen year junior subordinated notes in the amount of \$5.0 million. These debt securities qualify as Tier 2 capital for the Company and the Bank. The subordinated debt securities are callable by the bank

after five years without penalty. The interest rate is three-month LIBOR plus 3.45%. At June 30, 2017 and December 31, 2016 the interest rate was 4.69% and 4.41%, respectively.

On January 13, 2017, the Company acquired \$17.0 million of subordinated debt in connection with the Lake Sunapee acquisition. The original subordinated debt was issued on October 29, 2014, in connection with the execution of a Subordinated Note Purchase Agreement between and among Lake Sunapee Bank Group and certain accredited investors pursuant to which Lake Sunapee Bank Group issued an aggregate of \$17.0 million of subordinated notes (the "Notes") to the accredited investors. The Notes have a maturity date of November 1, 2024, and will bear interest at a fixed rate of 6.75% per annum. The Company may, at its option, beginning with the interest payment date of November 1, 2019, and on any interest payment date thereafter, redeem the Notes, in whole or in part, at par plus accrued and unpaid interest to the date of redemption. Any partial redemption will be made pro rata among all of the noteholders. The Notes are not subject to repayment at the option of the noteholders. The Notes are unsecured, subordinated obligations of the Company and rank junior in right of payment to the Company's senior indebtedness and to the Company's obligations to its general creditors.

Also in connection with the Lake Sunapee acquisition, the Company acquired 100% of the common securities totaling \$600 thousand and \$20.0 million of Junior Subordinated Deferrable Interest Debentures ("Debentures") issued by NHTB Capital Trust II and NHTB Capital Trust III, which are both Connecticut statutory trusts. The Debentures were originally issued on March 30, 2014, carry a variable interest rate of 3-month LIBOR plus 2.79%, and mature in 2034. The debt is callable by the Company at the time when any interest payment is made. NHTB Trust II and Trust III are considered variable interest entities for which the Company is not the primary beneficiary. Accordingly, Trust II and Trust III are trust III are not consolidated into the Company's financial statements.

NOTE 7. DEPOSITS

A summary of time deposits is as follows:							
(In thousands)	June 30,	December 31,					
	2017	2016					
Time less than \$100,000	\$581,196	\$ 304,393					
Time \$100,000 or more	202,680	112,044					
Total time deposits	\$783,876	\$ 416,437					

Included in time deposits are brokered deposits of \$429.0 million and \$237.9 million at June 30, 2017 and December 31, 2016, respectively. Included in the deposit balances contained on the balance sheet are reciprocal deposits of \$38.4 million and \$43.1 million at June 30, 2017 and December 31, 2016, respectively.

## NOTE 8. CAPITAL RATIOS AND SHAREHOLDERS' EQUITY

The actual and required capital ratios were as follows:

	June 30, 2017	Minimum to be		December 3 2016		Regulator Minimum Well Capi	to be
Company (consolidated)							
Total capital to risk weighted assets	13.6 %	10.0	%	16.5	%	10.0	%
Common equity tier 1 capital to risk weighted assets	11.1	6.5		15.0		6.5	
Tier 1 capital to risk weighted assets	12.1	8.0		15.0		8.0	
Tier 1 capital to average assets	7.6	5.0		8.9		5.0	
Bank							
Total capital to risk weighted assets	13.6 %	10.0	%	16.7	%	10.0	%
Common equity tier 1 capital to risk weighted assets	12.8	6.5		15.2		6.5	
Tier 1 capital to risk weighted assets	12.8	8.0		15.2		8.0	
Tier 1 capital to average assets	8.3	5.0		9.1		5.0	

At each date shown, the Company and the Bank met the conditions to be classified as "well capitalized" under the relevant regulatory framework. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table above.

Effective January 1, 2015, the Company and the Bank became subject to the Basel III rule that requires the Company and the Bank to assess their Common equity tier 1 capital to risk weighted assets and the Company and the Bank each exceed the minimum to be well capitalized. In addition, the final capital rules added a requirement to maintain a minimum conservation buffer, composed of common equity tier 1 capital, of 2.5% of risk-weighted assets, to be phased in over three years and applied to the common equity tier 1 risk-based capital ratio, the Tier 1 risk-based capital ratio and the Total risk-based capital ratio. Accordingly, banking organizations, on a fully phased in basis no later than January 1, 2019, must maintain a minimum Common equity tier 1 risk-based capital ratio of 7.0%, a minimum Tier 1 risk-based capital ratio of 8.5% and a minimum Total risk-based capital ratio of 10.5%.

The required minimum conservation buffer began to be phased in incrementally, starting at 0.625% on January 1, 2016 and increasing to 1.25% on January 1, 2017. The buffer will increase to 1.875% on January 1, 2018 and 2.5% on January 1, 2019. The final capital rules impose restrictions on capital distributions and certain discretionary cash bonus payments if the minimum capital conservation buffer is not met.

At June 30, 2017, the capital levels of both the Company and the Bank exceeded all regulatory capital requirements and their regulatory capital ratios were above the minimum levels required to be considered well capitalized for regulatory purposes. The capital levels of both the Company and the Bank at June 30, 2017 also exceeded the minimum capital requirements including the currently applicable capital conservation buffer of 0.625%.

Accumulated other comprehensive loss Components of accumulated other comprehensive income is as follows:	
(In thousands)	June 30,December201731, 2016
Other accumulated comprehensive loss, before tax:	
Net unrealized holding gain/(loss) on AFS securities	\$1,332 \$(3,269)
Net unrealized loss on effective cash flow hedging derivatives	(3,470) (2,766)
Net unrealized holding loss on post-retirement plans	(580) (622)
Income taxes related to items of accumulated other comprehensive loss:	
Net unrealized holding gain/(loss) on AFS securities	(496) 1,144
Net unrealized loss on effective cash flow hedging derivatives	1,293 968
Net unrealized holding loss on post-retirement plans	216 219
Accumulated other comprehensive loss	\$(1,705) \$(4,326)

The following tables presents the components of other comprehensive inco June 30, 2017 and 2016: (In thousands) Three Months Ended June 30, 2017 Net unrealized holding gain on AFS securities: Net unrealized gain arising during the period Less: reclassification adjustment for gains (losses) realized in net income	come for the three and six month Before Tax Tax Effect Net o x \$ 3,485 \$ (1,292 ) \$ 2,19					
Net unrealized holding gain on AFS securities	3,485		(1,292	)	2,193	
Net unrealized loss on cash flow hedging derivatives: Net unrealized loss arising during the period Less: reclassification adjustment for gains (losses) realized in net income Net unrealized gain on cash flow hedging derivatives	(481 (481	,	242 — 242		(239 	)
Net unrealized holding loss on post-retirement plans: Net unrealized gain/(loss) arising during the period Less: reclassification adjustment for gains (losses) realized in net income Net unrealized holding gain/(loss) on post-retirement plans Other comprehensive income	(15 		18  18 \$ (1,032	)	3  3 \$ 1,957	
Three Months Ended June 30, 2016 Net unrealized holding gains on AFS securities: Net unrealized gains arising during the period Less: reclassification adjustment for gains realized in net income Net unrealized holding gains on AFS securities	\$ 2,690 		\$ (941 		\$ 1,749  1,749	
Net unrealized (loss) on cash flow hedging derivatives: Net unrealized (loss) arising during the period Less: reclassification adjustment for gains (losses) realized in net income Net unrealized (loss) on cash flow hedging derivatives	(503 	ĺ	176  176		(327 	) )
Net unrealized holding gain on post-retirement plans: Net unrealized gain arising during the period Less: reclassification adjustment for gains (losses) realized in net income Net unrealized holding gain on post-retirement plans Other comprehensive income	7  7 \$ 2,194		(3 (3 \$ (768	)	4  4 \$ 1,426	

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(In thousands) Six Months Ended June 30, 2017	Before Tax Tax Effect Net of Ta					
Net unrealized holding gain on AFS securities: Net unrealized gain arising during the period Less: reclassification adjustment for gains (losses) realized in net income	x \$ 4,601	\$(1,640)	\$ 2,961			
Net unrealized holding gain on AFS securities	4,601	(1,640)	2,961			
Net unrealized loss on cash flow hedging derivatives: Net unrealized loss arising during the period Less: reclassification adjustment for gains (losses) realized in net income	(704)	325	(379	)		
Net unrealized gain on cash flow hedging derivatives	(704)	325	(379	)		
Net unrealized holding loss on post-retirement plans: Net unrealized gain arising during the period Less: reclassification adjustment for gains (losses) realized in net income Net unrealized holding gain on post-retirement plans Other comprehensive income	42 		39  39 \$ 2,621			
Six Months Ended June 30, 2016 Net unrealized holding gains on AFS securities: Net unrealized gains arising during the period Less: reclassification adjustment for gains realized in net income Net unrealized holding gains on AFS securities	\$ 8,618 — 8,618	\$(3,016) (3,016)	\$ 5,602 			
Net unrealized (loss) on cash flow hedging derivatives: Net unrealized (loss) arising during the period Less: reclassification adjustment for gains (losses) realized in net income Net unrealized (loss) on cash flow hedging derivatives		426  426	(791 — (791	) )		
Net unrealized holding gain on post-retirement plans: Net unrealized gain arising during the period Less: reclassification adjustment for gains (losses) realized in net income Net unrealized holding gain on post-retirement plans Other comprehensive income	78  78 \$ 7,479		51 			

The following table presents the changes in each component of accumulated other comprehensive income (loss), for the three and six months ended June 30, 2017 and 2016:

(in thousands) Three Months Ended June 30, 2017		effective c	n Net unrealiz ashholding loss ing on pension s plans	ed Total		
Balance at beginning of period	\$ (1,357)	\$ (1,938	) \$ (367 )	\$(3,662)		
Other comprehensive gain(loss) before reclassifications	2,193	(239	) \$ (507 )	1,957		
Less: amounts reclassified from accumulated other	2,175	(23)	) 5	1,207		
comprehensive income						
Total other comprehensive income	2,193	(239	) 3	1,957		
Balance at end of period	\$ 836	\$ (2,177		\$(1,705)		
1	·		, ,			
Three Months Ended June 30, 2016						
Balance at beginning of period	\$ 9,566	\$ (2,085	) \$ (416 )	\$7,065		
Other comprehensive gain before reclassifications	1,749	(327	) 4	1,426		
Less: amounts reclassified from accumulated other						
comprehensive income						
Total other comprehensive income	1,749	(327	) 4	1,426		
Balance at end of period	\$ 11,315	\$ (2,412	) \$ (412 )	\$8,491		
Six Months Ended June 30, 2017	ф <i>(</i> о. 105 — )	¢ (1 <b>7</b> 00	· • (102 · ·	<b>(1.22</b> ()		
Balance at beginning of period		\$ (1,798	/ ( /	\$(4,326)		
Other comprehensive gain(loss) before reclassifications	2,961	(379	) 39	2,621		
Less: amounts reclassified from accumulated other						
comprehensive income	2.061	(270	) 39	2 6 2 1		
Total other comprehensive income	2,961 \$ 836	(379 ¢ (2,177	<i>,</i> .	2,621 \$(1,705)		
Balance at end of period	\$ 830	\$ (2,177	) \$ (304 )	\$(1,705)		
Six Months Ended June 30, 2016						
Balance at beginning of period	\$ 5,713	\$ (1,621	) \$ (463 )	\$3,629		
Other comprehensive gain before reclassifications	5,602	(791	) 51	4,862		
Less: amounts reclassified from accumulated other	,	× ·	,	,		
comprehensive income		_				
Total other comprehensive income	5,602	(791	) 51	4,862		
Balance at end of period	\$ 11,315	\$ (2,412		\$8,491		
-						

The following tables presents the amounts reclassified out of each component of accumulated other comprehensive income (loss) for the three and six months ended June 30, 2017 and 2016:

	Three	
	Months	
	Ended	Affected Line Item in the Statement where Net Income is Presented
	June 30,	
(in thousands)	202016	
Realized gains on AFS securities:		
	\$ <b>-\$</b> 1,699	Non-interest income
	—(595 )	Tax expense
Total reclassifications for the period	\$ <del>-\$</del> 1,104	Net of tax
	Six	
	Six Months	
		Affected Line Item in the Statement where Net Income is Presented
	Months	Affected Line Item in the Statement where Net Income is Presented
(in thousands)	Months Ended	Affected Line Item in the Statement where Net Income is Presented
(in thousands) Realized gains on AFS securities:	Months Ended June 30,	Affected Line Item in the Statement where Net Income is Presented
	Months Ended June 30, 20 <b>20</b> 16	Affected Line Item in the Statement where Net Income is Presented Non-interest income
	Months Ended June 30, 20 <b>20</b> 16 \$-\$3,135	

### NOTE 9. EARNINGS PER SHARE

Earnings per share have been computed based on the following (average diluted shares outstanding are calculated using the treasury stock method):

	Three Months	Six Months Ended
	Ended June 30,	June 30,
(In thousands, except per share and share data)	2017 2016	2017 2016
Net income	\$6,556 \$4,311	\$10,767 \$ 8,717
Average number of basic common shares outstanding	15,393,45,031,974	14,934,850022,886
Plus: dilutive effect of stock options and awards outstanding	112,80097,478	114,467 102,165
Average number of diluted common shares outstanding	15,506,225,829,452	2 15,049,319,125,051
Anti-dilutive options excluded from earnings calculation	8,347 113,645	9,045 120,394
Earnings per share:		
Basic	\$0.43 \$ 0.48	\$0.72 \$ 0.97
Diluted	\$0.42 \$ 0.47	\$0.72 \$ 0.96

NOTE 10. DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES

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As part of its overall asset and liability management strategy, the Bank periodically uses derivative instruments to minimize significant unplanned fluctuations in earnings and cash flows caused by interest rate volatility. The Bank's interest rate risk management strategy involves modifying the re-pricing characteristics of certain assets or liabilities so that changes in interest rates do not have a significant effect on net interest income.

The Company recognizes its derivative instruments on the consolidated balance sheet at fair value. On the date the derivative instrument is entered into, the Bank designates whether the derivative is part of a hedging relationship (i.e., cash flow or fair value hedge). The Bank formally documents relationships between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking hedge transactions. The Bank also assesses,

both at the hedge's inception and on an ongoing basis, whether the derivatives used in hedging transactions are highly effective in offsetting the changes in cash flows or fair values of hedged items.

Changes in fair value of derivative instruments that are highly effective and qualify as cash flow hedges are recorded in other comprehensive income or loss. Any ineffective portion is recorded in earnings. The Bank discontinues hedge accounting when it is determined that the derivative is no longer effective in offsetting changes of the hedged risk on the hedged item, or management determines that the designation of the derivative as a hedging instrument is no longer appropriate.

Information about derivative assets and liabilities at June 30, 2017, follows:

	Notional Amount (In thousands)	Weighted Average Maturity	Estimated Fair Value Asset (Liability) (In thousar	
Cash flow hedges:	(III tilousailus)	(III years)	(III tilousai	ius)
Interest rate caps agreements	\$ 90,000	5.6	\$ 950	
Total cash flow hedges	90,000	5.6	950	
Economic hedges: Forward sale commitments Total economic hedges	18,219 18,219	0.2 0.2	(231 (231	)
Total continue neuges	10,217	0.2	(231	)
Non-hedging derivatives:				
Interest rate lock commitments	14,636	0.2	(3	)
Total non-hedging derivatives	14,636	0.2	(3	)
Total	\$ 122,855		\$ 716	

As of December 31, 2016, the Company had interest rate cap agreements totaling \$90 million (notional amount), with a weighted average maturity of 6.1 years, and an estimated fair value of \$1,748.

Information about derivative assets and liabilities for the three and six months ended June 30, 2017 and June 30, 2016, follows:

	Three	Six
	Months	Months
	Ended	Ended
	June 30,	June 30,
(In thousands)	2017 2016	2017 2016
Cash flow hedges:		
Interest rate cap agreements		
Realized in interest expense	\$55 \$ 8	\$94 \$11
Economic hedges:		
Forward commitments		
Realized loss in other non-interest income	(9) —	(87) —
Non-hedging derivatives:		
Interest rate lock commitments		
Realized loss in other non-interest income	(26) —	(24) —

Cash flow hedges

In 2014, interest rate cap agreements were purchased to limit the Bank's exposure to rising interest rates on four rolling, three-month borrowings indexed to three month LIBOR. Under the terms of the agreements, the Bank paid total premiums of \$4,566 for the right to receive cash flow payments if 3-month LIBOR rises above the caps of 3.00%, thus effectively ensuring interest expense on the borrowings at maximum rates of 3.00% for the duration of the agreements. The interest rate cap agreements were designated as cash flow hedges. The fair values of the interest rate cap agreements are included in other assets on the Company's consolidated balance sheets. Changes in the fair value, representing unrealized gains or losses, are recorded in accumulated other comprehensive income, net of tax. The premiums paid on the interest rate cap agreements are being recognized as increases in interest expense over the duration of the agreements using the caplet method.

### Economic hedges

The Company utilizes forward sale commitments to hedge interest rate risk and the associated effects on the fair value of interest rate lock commitments and loans originated for sale. The forward sale commitments are accounted for as derivatives with changes in fair value recorded in current period earnings. The Company typically uses mandatory delivery contracts, which are loan sale agreements where the Company commits to deliver a certain principal amount of mortgage loans to an investor at a specified price on or before a specified date. Generally, the Company may enter into mandatory delivery contracts shortly after the loan closes with a customer.

### Non-hedging derivatives

The Company enters into interest rate lock commitments ("IRLCs") for residential mortgage loans, which commit the Company to lend funds to a potential borrower at a specific interest rate and within a specified period of time. IRLCs that relate to the origination of mortgage loans that will be held for sale are considered derivative financial instruments under applicable accounting guidance. Outstanding IRLCs expose the Company to the risk that the price of the mortgage loans underlying the commitments may decline due to increases in mortgage interest rates from inception of the rate lock to the funding of the loan. The IRLCs are free-standing derivatives which are carried at fair value with changes recorded in noninterest income in the Company's consolidated statements of income. Changes in the fair value of IRLCs subsequent to inception are based on changes in the fair value of the underlying loan resulting from the fulfillment of the commitment and changes in the probability that the loan will fund within the terms of the

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commitment, which is affected primarily by changes in interest rates and the passage of time.

### NOTE 11. FAIR VALUE MEASUREMENTS

A description of the valuation methodologies used for assets and liabilities measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to all of the Company's financial assets and financial liabilities that are carried at fair value.

Recurring Fair Value Measurements

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of June 30, 2017 and December 31, 2016, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value.

	June 30, 2017
	Lekelvel 2 Level 3 Total
(In thousands)	Inplupsuts Inputs Fair Value
Available for sale securities:	
Obligations of US Government sponsored enterprises	\$ <del>\$</del> 6,973 — \$6,973
Mortgage-backed securities:	
US Government-sponsored enterprises	—456,051 — 456,051
US Government agency	—78,062 — 78,062
Private label	—911 — 911
Obligations of states and political subdivisions thereof	—146,285 — 146,285
Corporate bonds	—30,064 — 30,064
Derivative assets	<u> </u>
Derivative liabilities	—— (234 ) (234 )
	December 31, 2016
	Level 2 Level 3 Total
(In thousands)	Inpufsputs Inputs Fair Value
Available for sale securities:	
Obligations of US Government sponsored enterprises	\$\$ \$
Mortgage-backed securities:	
US Government-sponsored enterprises	— 328,452 — 328,452
US Government agency	— 76,906 — 76,906
Private label	-1,132 - 1,132
Obligations of states and political subdivisions thereof	— 122,366 — 122,366
Corporate bonds	
Derivative assets	— 1,748 — 1,748

Securities Available for Sale: All securities and major categories of securities classified as available for sale are reported at fair value utilizing Level 2 inputs. For these securities, the Company obtains fair value measurements from independent pricing providers. The fair value measurements used by the pricing providers consider observable data that may include dealer quotes, market maker quotes and live trading systems. If quoted prices are not readily available, fair values are determined using matrix pricing models, or other model-based valuation techniques requiring observable inputs other than quoted prices such as market pricing spreads, credit information, callable features, cash flows, the U.S. Treasury yield curve, trade execution data, market consensus prepayment speeds, default rates, and the securities' terms and conditions, among other things.

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### Derivative Assets and Liabilities

Interest Rate Lock Commitments. The Company enters into IRLCs for residential mortgage loans, which commit the Company to lend funds to a potential borrower at a specific interest rate and within a specified period of time. The estimated fair value of commitments to originate residential mortgage loans for sale is based on quoted prices for similar loans in active markets. However, this value is adjusted by a factor which considers the likelihood that the loan in a lock position will ultimately close. The closing ratio is derived from the Bank's internal data and is adjusted using significant management judgment. As such, IRLCs are classified as Level 3 measurements.

Forward Sale Commitments. The Company utilizes forward sale commitments as economic hedges against potential changes in the values of the IRLCs and loans originated for sale. The fair values of the Company's mandatory delivery loan sale commitments are determined similarly to the IRLCs using quoted prices in the market place that are observable. However, closing ratios included in the calculation are internally generated and are based on management's judgment and prior experience, which are considered factors that are not observable. As such, mandatory delivery forward commitments are classified as Level 3 measurements.

The table below presents the changes in Level 3 assets and liabilities that were measured at fair value on a recurring basis for the three and six months ended June 30, 2017 and 2016.

		Liabilities)	)
	Interest	Rate Forward	
	Lock	Forward	
(In thousands)	Commi	tı <b>6ents</b> mitm	ents
Three Months Ended June 30, 2017			
March 31, 2017	\$ 98	\$ (55	)
Goodwill adjustment Lake Sunapee Bank Merger	(75)	(167	)
Realized (loss) recognized in non-interest income	(26)	(9	)
June 30, 2017	\$(3)	\$ (231	)
Six Months Ended June 30, 2017			
December 31, 2016	\$ —	\$ —	
Acquisition of Lake Sunapee Bank, January 13, 2017	96	23	
Goodwill adjustment Lake Sunapee Bank Merger	(75)	(167	)
Realized (loss) recognized in non-interest income	(24)	(87	)
June 30, 2017	\$(3)	\$ (231	)

Quantitative information about the significant unobservable inputs within Level 3 recurring assets and liabilities is as follows:

(In thousands, except ratios)	Fair Value June 30, 2017	Valuation Techniques	Unobservable Inputs	Signific Unobser Input Value	
Assets (Liabilities) Interest Rate Lock Commitment	\$(3)	Historical trend	Closing Ratio	90	%
		Pricing Model	Origination Costs, per loan	\$ 1.7	
Forward Commitments	(231 )	Quoted prices for similar loans in active markets.	Freddie Mac pricing system	Pair-off contract	

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Total	\$(234)	price
47		

### Non-Recurring Fair Value Measurements

The Company is required, on a non-recurring basis, to adjust the carrying value or provide valuation allowances for certain assets using fair value measurements in accordance with U.S. GAAP. The following is a summary of applicable non-recurring fair value measurements. There are no liabilities measured at fair value on a non-recurring basis.

	June 30 2017	, December 3 2016	Three 1,months ended June 30, 2017	Six months ended June 30, 2017	Fair Value Measurement Date as of June 30, 2017
(In thousands)	Level 3	Level 3	Total	Total	Level 3
(III lilousalius)	Inputs	Inputs	Gains (Losse	esGains (Loss	eenputs
Assets					
Impaired loans	\$6,314	\$ 6,709	\$ (96 )	(96)	June 2017
Capitalized servicing rights	3,355	5			May 2017
Other real estate owned	122	90			Jan 2017 - March 2017
Total	\$9,791	\$ 6,804	\$ (96 )	(96))	

Quantitative information about the significant unobservable inputs within Level 3 non-recurring assets is as follows:

	Fair Valu	e			
(in thousands, except ratios)	June 30, 2017	Valuation Techniques	Unobservable Inputs	Range (Weigh	ited Average) (a
Assets					
Impaired loans	\$ 2,067	Fair value of collateral - appraised value	Loss severity	0% to 32%	
			Appraised value	\$0 to \$950	
Impaired loans	4,247	Discount cash flow	Discount rate	0% to 18%	
			Cash flows	\$0 to \$874	
Capitalized servicing			Constant prepayment rate		
rights	3,355	Discounted cash flow	(CPR)	14.33	%
0			Discount rate	7.55	%
Other real estate					
owned	122	Fair value of collateral	Appraised value	\$122	
Total	\$ 9,791				

Where dollar amounts are disclosed, the amounts represent the lowest and highest fair value of the respective assets (a) in the population except for adjustments for market/property conditions, which represents the range of adjustments to individuals properties.

(in thousands)	Fair Value December 2016	<sup>31</sup> Valuation Techniques	Unobservable Inputs	Range (Weighted A	Average) (a)
Assets					
Impaired loans	\$ 3,268	Fair value of collateral - appraised value	Loss severity	0% to 51%	
			Appraised value	\$0 to \$1,732	
Impaired loans	3,441	Discount cash flow	Discount rate Cash flows	3.25% to 18.25% \$6 to \$861	
Capitalized servicing rights	5	Discounted cash flow	Constant prepayment rate (CPR)	17.09	%
			Discount rate	7.55	%
Other real estate owned Total	90 \$ 6,804	Fair value of collateral	Appraised value	120	

Where dollar amounts are disclosed, the amounts represent the lowest and highest fair value of the respective assets (a) in the population except for adjustments for market/property conditions, which represents the range of adjustments to individuals properties.

There were no Level 1 or Level 2 non-recurring fair value measurements for the periods ended June 30, 2017 and December 31, 2016.

Impaired Loans. Loans are generally not recorded at fair value on a recurring basis. Periodically, the Company records non-recurring adjustments to the carrying value of loans based on fair value measurements for partial charge-offs of the uncollectible portions of those loans. Non-recurring adjustments can also include certain impairment amounts for collateral-dependent loans calculated when establishing the allowance for credit losses. Such amounts are generally based on the fair value of the underlying collateral supporting the loan and, as a result, the carrying value of the loan less the calculated valuation amount does not necessarily represent the fair value of the loan. Real estate collateral is typically valued using appraisals or other indications of value based on recent comparable sales of similar properties or assumptions generally observable in the marketplace. However, the choice of observable data is subject to significant judgment, and there are often adjustments based on judgment in order to make observable data comparable and to consider the impact of time, the condition of properties, interest rates, and other market factors on current values. Additionally, commercial real estate appraisals frequently involve discounting of projected cash flows, which relies inherently on unobservable data. Therefore, nonrecurring fair value measurement adjustments that relate to real estate collateral have generally been classified as Level 3. Estimates of fair value for other collateral that supports commercial loans are generally based on assumptions not observable in the marketplace and therefore such valuations have been classified as Level 3.

Capitalized loan servicing rights. A loan servicing right asset represents the amount by which the present value of the estimated future net cash flows to be received from servicing loans exceed adequate compensation for performing the servicing. The fair value of servicing rights is estimated using a present value cash flow model. The most important assumptions used in the valuation model are the anticipated rate of the loan prepayments and discount rates. Adjustments are only recorded when the discounted cash flows derived from the valuation model are less than the carrying value of the asset. Although some assumptions in determining fair value are based on standards used by market participants, some are based on unobservable inputs and therefore are classified in Level 3 of the valuation

hierarchy.

Other real estate owned ("OREO"). OREO results from the foreclosure process on residential or commercial loans issued by the Bank. Upon assuming the real estate, the Company records the property at the fair value of the asset less the estimated sales costs. Thereafter, OREO properties are recorded at the lower of cost or fair value less the estimated sales costs. OREO fair values are primarily determined based on Level 3 data including sales comparables and appraisals.

Summary of Estimated Fair Values of Financial Instruments. The estimated fair values, and related carrying amounts, of the Company's financial instruments follow. Certain financial instruments and all non-financial instruments are excluded from disclosure requirements. Accordingly, the aggregate fair value amounts presented herein may not necessarily represent the underlying fair value of the Company.

	June 30, 201	17			
(In thousands)	Carrying Amount	Fair Value	Level 1	Level 2	Level 3
Financial Assets	1 1110 0110	,			
Cash and cash equivalents	\$118,993	\$118,993	\$118,993	\$—	\$ —
Securities available for sale	718,364	718,364		718,364	
FHLBB bank stock	44,168	44,168	_	44,168	
Net loans	2,365,205	2,342,877	_		2,342,877
Accrued interest receivable	3,386	3,386	—	3,386	
Cash surrender value of bank-owned life insurance policies	57,233	57,233		57,233	
Derivative assets	950	950		950	
Financial Liabilities					
Total deposits	\$2,213,004	\$2,190,676	<b>\$</b> —	\$2,190,676	5\$ —
Securities sold under agreements to repurchase	35,174	35,155		35,155	
Federal Home Loan Bank advances	837,267	837,126		837,126	
Subordinated borrowings	37,642	37,921	_	37,921	
Junior subordinated borrowings	5,000	3,569	_	3,569	
Derivative liabilities			—	—	(234)
		er 31, 2016			
(In thousands)	Carrying		Level 1	Level 2	Level 3
	Amount	Value			Levers
Financial Assets					
	<b>* ~ / * ~</b>	<b>* . . . .</b>	<b>\$ 6 13</b> 6	<b>•</b>	<i>.</i>
Cash and cash equivalents	\$8,439	\$8,439	\$8,439		\$ —
Cash and cash equivalents Securities available for sale	528,856	528,856		528,856	
Cash and cash equivalents Securities available for sale FHLBB bank stock	528,856 25,331	528,856 25,331	_	528,856 25,331	_
Cash and cash equivalents Securities available for sale FHLBB bank stock Net loans	528,856 25,331 1,118,64	528,856 25,331 5 1,100,601		528,856 25,331 —	
Cash and cash equivalents Securities available for sale FHLBB bank stock Net loans Accrued interest receivable	528,856 25,331 1,118,64 6,051	528,856 25,331 5 1,100,601 6,051		528,856 25,331  6,051	_
Cash and cash equivalents Securities available for sale FHLBB bank stock Net loans Accrued interest receivable Cash surrender value of bank-owned life insurance policies	528,856 25,331 1,118,64 6,051 ies 24,450	528,856 25,331 5 1,100,601 6,051 24,450		528,856 25,331  6,051 24,450	_
Cash and cash equivalents Securities available for sale FHLBB bank stock Net loans Accrued interest receivable	528,856 25,331 1,118,64 6,051	528,856 25,331 5 1,100,601 6,051		528,856 25,331  6,051	_
Cash and cash equivalents Securities available for sale FHLBB bank stock Net loans Accrued interest receivable Cash surrender value of bank-owned life insurance policies	528,856 25,331 1,118,64 6,051 ies 24,450	528,856 25,331 5 1,100,601 6,051 24,450		528,856 25,331  6,051 24,450	_
Cash and cash equivalents Securities available for sale FHLBB bank stock Net loans Accrued interest receivable Cash surrender value of bank-owned life insurance polici Derivative assets Financial Liabilities Total deposits	528,856 25,331 1,118,64 6,051 ies 24,450 1,748 \$1,050,3	528,856 25,331 5 1,100,601 6,051 24,450 1,748 00 \$1,048,93		528,856 25,331  6,051 24,450 1,748 \$1,048,932	 1,100,601 
Cash and cash equivalents Securities available for sale FHLBB bank stock Net loans Accrued interest receivable Cash surrender value of bank-owned life insurance polici Derivative assets Financial Liabilities Total deposits Securities sold under agreements to repurchase	528,856 25,331 1,118,64 6,051 ies 24,450 1,748 \$1,050,3 21,780	528,856 25,331 5 1,100,601 6,051 24,450 1,748 00 \$1,048,93 21,773	  2 \$	528,856 25,331  6,051 24,450 1,748 \$1,048,932 21,773	 1,100,601 
Cash and cash equivalents Securities available for sale FHLBB bank stock Net loans Accrued interest receivable Cash surrender value of bank-owned life insurance polici Derivative assets Financial Liabilities Total deposits Securities sold under agreements to repurchase Federal Home Loan Bank advances	528,856 25,331 1,118,64 6,051 ies 24,450 1,748 \$1,050,3	528,856 25,331 5 1,100,601 6,051 24,450 1,748 00 \$1,048,93	   2 \$	528,856 25,331  6,051 24,450 1,748 \$1,048,932	 1,100,601 
Cash and cash equivalents Securities available for sale FHLBB bank stock Net loans Accrued interest receivable Cash surrender value of bank-owned life insurance polici Derivative assets Financial Liabilities Total deposits Securities sold under agreements to repurchase	528,856 25,331 1,118,64 6,051 ies 24,450 1,748 \$1,050,3 21,780	528,856 25,331 5 1,100,601 6,051 24,450 1,748 00 \$1,048,93 21,773	  2 \$	528,856 25,331  6,051 24,450 1,748 \$1,048,932 21,773	 1,100,601 