

PENNS WOODS BANCORP INC  
Form 10-Q  
May 10, 2016  
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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

ý Quarterly Report pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934  
for the Quarterly Period Ended March 31, 2016.

o Transition report pursuant to Section 13 or 15 (d) of the Exchange Act

For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_.

No. 0-17077  
(Commission File Number)

PENNS WOODS BANCORP, INC.  
(Exact name of Registrant as specified in its charter)  
PENNSYLVANIA 23-2226454  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

300 Market Street, P.O. Box 967 Williamsport, Pennsylvania 17703-0967  
(Address of principal executive offices) (Zip Code)

(570) 322-1111  
Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES ý NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES ý NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer x

Non-accelerated filer  Small reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

On May 1, 2016 there were 4,733,252 shares of the Registrant's common stock outstanding.

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## Part I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## PENNS WOODS BANCORP, INC.

## CONSOLIDATED BALANCE SHEET

## (UNAUDITED)

	March 31, 2016	December 31, 2015
(In Thousands, Except Share Data)		
ASSETS:		
Noninterest-bearing balances	\$22,371	\$22,044
Interest-bearing balances in other financial institutions	24,754	752
Total cash and cash equivalents	47,125	22,796
Investment securities, available for sale, at fair value	153,709	176,157
Investment securities, trading	60	73
Loans held for sale	514	757
Loans	1,041,252	1,045,207
Allowance for loan losses	(12,382)	(12,044)
Loans, net	1,028,870	1,033,163
Premises and equipment, net	22,158	21,830
Accrued interest receivable	3,878	3,686
Bank-owned life insurance	26,867	26,667
Investment in limited partnerships	746	899
Goodwill	17,104	17,104
Intangibles	2,078	1,240
Deferred tax asset	8,426	8,990
Other assets	6,602	6,695
TOTAL ASSETS	\$1,318,137	\$1,320,057
LIABILITIES:		
Interest-bearing deposits	\$790,219	\$751,797
Noninterest-bearing deposits	269,362	280,083
Total deposits	1,059,581	1,031,880
Short-term borrowings	15,874	46,638
Long-term borrowings	91,025	91,025
Accrued interest payable	439	426
Other liabilities	13,555	13,809
TOTAL LIABILITIES	1,180,474	1,183,778
SHAREHOLDERS' EQUITY:		
Preferred stock, no par value, 3,000,000 shares authorized; no shares issued	—	—
Common stock, par value \$8.33, 15,000,000 shares authorized; 5,005,534 and 5,004,984 shares issued	41,713	41,708
Additional paid-in capital	50,004	49,992
Retained earnings	58,888	58,038
Accumulated other comprehensive loss:		
Net unrealized gain on available for sale securities	1,324	258

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Defined benefit plan	(4,032	)	(4,057	)
Treasury stock at cost, 272,452 and 257,852 shares	(10,234	)	(9,660	)
TOTAL SHAREHOLDERS' EQUITY	137,663		136,279	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$1,318,137		\$1,320,057	

See accompanying notes to the unaudited consolidated financial statements.

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PENNS WOODS BANCORP, INC.  
CONSOLIDATED STATEMENT OF INCOME  
(UNAUDITED)

	Three Months Ended March 31,	
(In Thousands, Except Per Share Data)	2016	2015
INTEREST AND DIVIDEND INCOME:		
Loans, including fees	\$10,355	\$ 9,323
Investment securities:		
Taxable	622	1,014
Tax-exempt	475	767
Dividend and other interest income	274	293
TOTAL INTEREST AND DIVIDEND INCOME	11,726	11,397
INTEREST EXPENSE:		
Deposits	834	743
Short-term borrowings	26	19
Long-term borrowings	492	524
TOTAL INTEREST EXPENSE	1,352	1,286
NET INTEREST INCOME	10,374	10,111
PROVISION FOR LOAN LOSSES	350	700
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	10,024	9,411
NON-INTEREST INCOME:		
Service charges	532	553
Net securities gains, available for sale	435	661
Net securities gains, trading	40	—
Bank-owned life insurance	184	188
Gain on sale of loans	467	299
Insurance commissions	206	234
Brokerage commissions	255	245
Other	878	1,080
TOTAL NON-INTEREST INCOME	2,997	3,260
NON-INTEREST EXPENSE:		
Salaries and employee benefits	4,580	4,470
Occupancy	541	628
Furniture and equipment	701	595
Pennsylvania shares tax	258	224
Amortization of investment in limited partnerships	152	165
Federal Deposit Insurance Corporation deposit insurance	232	215
Marketing	210	129
Intangible amortization	87	82
Other	2,300	1,960
TOTAL NON-INTEREST EXPENSE	9,061	8,468
INCOME BEFORE INCOME TAX PROVISION	3,960	4,203
INCOME TAX PROVISION	882	848
NET INCOME	\$3,078	\$ 3,355
EARNINGS PER SHARE - BASIC AND DILUTED	\$0.65	\$ 0.70
WEIGHTED AVERAGE SHARES OUTSTANDING - BASIC AND DILUTED	4,740,503	4,801,505
DIVIDENDS DECLARED PER SHARE	\$0.47	\$ 0.47

See accompanying notes to the unaudited consolidated financial statements.

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PENNS WOODS BANCORP, INC.  
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  
(UNAUDITED)

(In Thousands)	Three Months	
	Ended March 31,	
	2016	2015
Net Income	\$3,078	\$3,355
Other comprehensive income:		
Change in unrealized gain on available for sale securities	2,050	1,208
Tax effect	(697 )	(411 )
Net realized gain included in net income	(435 )	(661 )
Tax effect	148	225
Amortization of unrecognized pension and post-retirement items	39	—
Tax effect	(14 )	—
Total other comprehensive income	1,091	361
Comprehensive income	\$4,169	\$3,716

See accompanying notes to the unaudited consolidated financial statements.

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PENNS WOODS BANCORP, INC.  
CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY  
(UNAUDITED)

(In Thousands, Except Per Share Data)	COMMON	ADDITIONAL		RETAINED	ACCUMULATED	TREASURY	TOTAL
	STOCK	PAID-IN	RETAINED	OTHER	LOSS	STOCK	SHAREHOLDERS'
	SHARES	AMOUNT	CAPITAL	EARNINGS	COMPREHENSIVE	STOCK	EQUITY
Balance, December 31, 2014	5,002,649	\$41,688	\$49,896	\$53,107	\$(1,667 )	\$(7,057 )	\$135,967
Net income				3,355			3,355
Other comprehensive income					361		361
Dividends declared, (\$0.47 per share)				(2,257 )			(2,257 )
Common shares issued for employee stock purchase plan	520	5	18				23
Purchase of treasury stock (9,610 shares)						(445 )	(445 )
Balance, March 31, 2015	5,003,169	\$41,693	\$49,914	\$54,205	\$(1,306 )	\$(7,502 )	\$137,004

(In Thousands, Except Per Share Data)	COMMON	ADDITIONAL		RETAINED	ACCUMULATED	TREASURY	TOTAL
	STOCK	PAID-IN	RETAINED	OTHER	LOSS	STOCK	SHAREHOLDERS'
	SHARES	AMOUNT	CAPITAL	EARNINGS	COMPREHENSIVE	STOCK	EQUITY
Balance, December 31, 2015	5,004,984	\$41,708	\$49,992	\$58,038	\$(3,799 )	\$(9,660 )	\$136,279
Net income				3,078			3,078
Other comprehensive loss					1,091		1,091
Dividends declared, (\$0.47 per share)				(2,228 )			(2,228 )
Common shares issued for employee stock purchase plan	550	5	12				17
Purchase of treasury stock (14,600 shares)						(574 )	(574 )
Balance, March 31, 2016	5,005,534	\$41,713	\$50,004	\$58,888	\$(2,708 )	\$(10,234 )	\$137,663

See accompanying notes to the unaudited consolidated financial statements.

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PENNS WOODS BANCORP, INC.  
CONSOLIDATED STATEMENT OF CASH FLOWS  
(UNAUDITED)

(In Thousands)	Three Months Ended March 31,	
	2016	2015
<b>OPERATING ACTIVITIES:</b>		
Net Income	\$3,078	\$3,355
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	863	826
Amortization of intangible assets	87	82
Provision for loan losses	350	700
Accretion and amortization of investment security discounts and premiums	228	208
Net securities gains, available for sale	(435 )	(661 )
Originations of loans held for sale	(12,617 )	(9,424 )
Proceeds of loans held for sale	13,327	9,210
Gain on sale of loans	(467 )	(299 )
Net securities gains, trading	(40 )	—
Proceeds from the sale of trading securities	2,930	—
Purchases of trading securities	(2,877 )	—
Earnings on bank-owned life insurance	(184 )	(188 )
Decrease in deferred tax asset	15	114
Other, net	(1,516 )	(2,193 )
Net cash provided by operating activities	2,742	1,730
<b>INVESTING ACTIVITIES:</b>		
Proceeds from sales of available for sale securities	19,839	15,807
Proceeds from calls and maturities of available for sale securities	6,535	5,204
Purchases of available for sale securities	(3,270 )	(9,217 )
Net decrease (increase) in loans	3,918	(28,751 )
Acquisition of premises and equipment	(732 )	(128 )
Proceeds from the sale of foreclosed assets	6	476
Purchase of bank-owned life insurance	(27 )	(27 )
Proceeds from redemption of regulatory stock	2,155	2,265
Purchases of regulatory stock	(989 )	(2,693 )
Net cash provided by (used for) investing activities	27,435	(17,064 )
<b>FINANCING ACTIVITIES:</b>		
Net increase in interest-bearing deposits	38,422	12,217
Net decrease (increase) in noninterest-bearing deposits	(10,721 )	2,853
Proceeds from long-term borrowings	—	15,000
Net decrease in short-term borrowings	(30,764 )	(10,193 )
Dividends paid	(2,228 )	(2,257 )
Issuance of common stock	17	23
Purchases of treasury stock	(574 )	(445 )
Net cash (used for) provided by provided by financing activities	(5,848 )	17,198
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>24,329</b>	<b>1,864</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING</b>	<b>22,796</b>	<b>19,908</b>
<b>CASH AND CASH EQUIVALENTS, ENDING</b>	<b>\$47,125</b>	<b>\$21,772</b>
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>		

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Interest paid	\$1,339	\$1,228
Income taxes paid	950	800
Transfer of loans to foreclosed real estate	25	7

See accompanying notes to the unaudited consolidated financial statements.

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PENNS WOODS BANCORP, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 (Unaudited)

## Note 1. Basis of Presentation

The consolidated financial statements include the accounts of Penns Woods Bancorp, Inc. (the “Company”) and its wholly-owned subsidiaries: Woods Investment Company, Inc., Woods Real Estate Development Company, Inc., Luzerne Bank, and Jersey Shore State Bank (Jersey Shore State Bank and Luzerne Bank are referred to together as the “Banks”) and Jersey Shore State Bank’s wholly-owned subsidiary, The M Group, Inc. D/B/A The Comprehensive Financial Group (“The M Group”). All significant inter-company balances and transactions have been eliminated in the consolidation.

The interim financial statements are unaudited, but in the opinion of management reflect all adjustments necessary for the fair presentation of results for such periods. The results of operations for any interim period are not necessarily indicative of results for the full year. These financial statements should be read in conjunction with the financial statements and notes thereto contained in the Company’s Annual Report on Form 10-K for the year ended December 31, 2015.

The accounting policies followed in the presentation of interim financial results are the same as those followed on an annual basis. These policies are presented on pages 40 through 48 of the Form 10-K for the year ended December 31, 2015.

In reference to the attached financial statements, all adjustments are of a normal recurring nature pursuant to Rule 10-01(b) (8) of Regulation S-X.

## Note 2. Accumulated Other Comprehensive Loss

The changes in accumulated other comprehensive loss by component as of March 31, 2016 and 2015 were as follows:

(In Thousands)	Three Months Ended March 31, 2016			Three Months Ended March 31, 2015		
	Net Unrealized Gain on Available for Sale Securities	Defined Benefit Plan	Total	Net Unrealized Gain on Available for Sale Securities	Defined Benefit Plan	Total
Beginning balance	\$258	\$(4,057)	\$(3,799)	\$2,930	\$(4,597)	\$(1,667)
Other comprehensive income before reclassifications	1,353	—	1,353	797	—	797
Amounts reclassified from accumulated other comprehensive loss	(287)	25	(262)	(436)	—	(436)
Net current-period other comprehensive income	1,066	25	1,091	361	—	361
Ending balance	\$1,324	\$(4,032)	\$(2,708)	\$3,291	\$(4,597)	\$(1,306)

The reclassifications out of accumulated other comprehensive loss as of March 31, 2016 and 2015 were as follows:

Details about Accumulated Other Comprehensive Loss Components	Amount Reclassified from Accumulated Other Comprehensive Loss		
	Three Months Ended March 31,	Three Months Ended March 31,	in the Consolidated Statement of Income

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	2016		2015	
Net unrealized gain on available for sale securities	\$ 435		\$ 661	Net securities gains, available for sale
Income tax effect	(148	)	(225	) Income tax provision
Total reclassifications for the period	\$ 287		\$ 436	Net of tax
Net unrecognized pension costs	\$ (39	)	\$ —	Salaries and employee benefits
Income tax effect	14		—	Income tax provision
Total reclassifications for the period	\$ (25	)	\$ —	Net of tax

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Note 3. Recent Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (a new revenue recognition standard). The updates core principle is that a company will recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In addition, this update specifies the accounting for certain costs to obtain or fulfill a contract with a customer and expands disclosure requirements for revenue recognition. This update is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. The Company is currently evaluating the impact the adoption of the standard will have on the Company's financial position or results of operation.

In August 2014, the FASB issued ASU 2014-15, Presentation of Financial Statements - Going Concern (Subtopic 205-40). The amendments in this update provide guidance in accounting principles generally accepted in the United States of America about management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern and to provide related footnote disclosures. The amendments in this update are effective for the annual period ending after December 15, 2016, and for annual periods and interim periods thereafter. Early application is permitted. This update is not expected to have a significant impact on the Company's financial statements.

In May 2015, the FASB issued ASU 2015-08, Business Combinations - Pushdown Accounting - Amendment to SEC Paragraphs Pursuant to Staff Accounting Bulletin No. 115. This ASU was issued to amend various SEC paragraphs pursuant to the issuance of Staff Accounting Bulletin No. 115. This update is not expected to have a significant impact on the Company's financial statements.

In August 2015, the FASB issued ASU 2015-14, Revenue from Contract with Customers (Topic 606). The amendments in this update defer the effective date of ASU 2014-09 for all entities by one year. Public business entities, certain not-for-profit entities, and certain employee benefit plans should apply the guidance in ASU 2014-09 to annual reporting periods beginning after December 15, 2017, including interim reporting periods within that reporting period. The Company is evaluating the effect of adopting this new accounting update.

In August 2015, the FASB issued ASU 2015-15, Interest-Imputation of Interest (Subtopic 835-30) Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements Amendments to SEC Paragraphs Pursuant to Staff Announcement at June 18, 2015 EITF Meeting. This ASU adds SEC paragraphs pursuant to the SEC Staff Announcement at the June 18, 2015 Emerging Issues Task Force meeting about the presentation and subsequent measurement of debt issuance costs associated with line-of-credit arrangements. This update is not expected to have a significant impact on the Company's financial statements.

In November 2015, the FASB issued ASU 2015-17, Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes.

The amendments in this update require that deferred tax liabilities and assets be classified as noncurrent in a classified statement of financial position. The amendments in this update apply to all entities that present a classified statement of financial position. For public business entities, the amendments in this update are effective for financial statements issued for annual periods beginning after December 15, 2016, and interim periods within those annual periods. For all other entities, the amendments in this update are effective for financial statements issued for annual periods beginning after December 15, 2017, and interim periods within annual periods beginning after December 15, 2018. Earlier application is permitted for all entities as of the beginning of an interim or annual reporting period. The amendments in this update may be applied either prospectively to all deferred tax liabilities and assets or retrospectively to all periods presented. This update is not expected to have a significant impact on the Company's financial statements.

In January 2016, the FASB issued ASU 2016-01, Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. This update applies to all entities that hold financial assets or owe financial liabilities and is intended to provide more useful information on the recognition, measurement, presentation, and disclosure of financial instruments. Among other things, this update (a) requires equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income; (b) simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment; (c) eliminates the requirement to disclose the fair value of financial instruments measured at amortized cost for entities that are not public business entities; (d) eliminates the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; (e) requires public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; (f) requires an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for



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financial instruments; (g) requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements; and (h) clarifies that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. For public business entities, the amendments in this update are effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. For all other entities including not-for-profit entities and employee benefit plans within the scope of Topics 960 through 965 on plan accounting, the amendments in this update are effective for fiscal years beginning after December 15, 2018, and interim periods within fiscal years beginning after December 15, 2019. All entities that are not public business entities may adopt the amendments in this update earlier as of the fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The Company is currently evaluating the impact the adoption of the standard will have on the Company's financial position or results of operations.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). The standard requires lessees to recognize the assets and liabilities that arise from leases on the balance sheet. A lessee should recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. A short-term lease is defined as one in which: (a) the lease term is 12 months or less, and (b) there is not an option to purchase the underlying asset that the lessee is reasonably certain to exercise. For short-term leases, lessees may elect to recognize lease payments over the lease term on a straight-line basis. For public business entities, the amendments in this Update are effective for fiscal years beginning after December 15, 2018, and interim periods within those years. For all other entities, the amendments in this Update are effective for fiscal years beginning after December 15, 2019, and for interim periods within fiscal years beginning after December 15, 2020. The amendments should be applied at the beginning of the earliest period presented using a modified retrospective approach with earlier application permitted as of the beginning of an interim or annual reporting period. The Company is currently evaluating the impact the adoption of the standard will have on the Company's financial position or results of operations.

In March 2016, the FASB issued ASU 2016-04, Liabilities - Extinguishments of Liabilities (Subtopic 405-20). The standard provides that liabilities related to the sale of prepaid stored-value products within the scope of this Update are financial liabilities. The amendments in the Update provide a narrow scope exception to the guidance in Subtopic 405-20 to require that breakage for those liabilities be accounted for consistent with the breakage guidance in Topic 606. The amendments in this update are effective for public business entities, certain not-for-profit entities, and certain employee benefit plans for financial statements issued for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. For all other entities, the amendments are effective for financial statements issued for fiscal years beginning after December 15, 2018, and interim periods within fiscal years beginning after December 15, 2019. Earlier application is permitted, including adoption in an interim period. This update is not expected to have a significant impact on the Company's financial statements.

In March 2016, the FASB issued ASU 2016-05, Derivatives and Hedging (Topic 815). The amendments in this update apply to all reporting entities for which there is a change in the counterparty to a derivative instrument that has been designated as a hedging instrument under Topic 815. The standards in this update clarify that a change in the counterparty to a derivative instrument that has been designated as the hedging instrument under Topic 815 does not, in and of itself, require designation of that hedging relationship provided that all other hedge accounting criteria continue to be met. For public business entities, the amendments in this update are effective for financial statements issued for fiscal years beginning after December 15, 2016, and interim periods within those fiscal years. For all other entities, the amendments in this update are effective for financial statements issued for fiscal years beginning after December 15, 2017, and interim periods within fiscal years beginning after December 15, 2018. An entity has an option to apply the amendments in this update on either a prospective basis or a modified retrospective basis. Early adoption is permitted, including adoption in an interim period. This update is not expected to have a

significant impact on the Company's financial statements.

Note 4. Per Share Data

There are no convertible securities which would affect the denominator in calculating basic and dilutive earnings per share. There are 32,500 stock options outstanding, however, since the strike price of \$42.03 is greater than the market price the options are not included in the denominator when calculating basic and dilutive earnings per share. Net income as presented on the consolidated statement of income will be used as the numerator. The following table sets forth the composition of the weighted average common shares (denominator) used in the basic and dilutive earnings per share computation.

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	Three Months Ended March 31,	
	2016	2015
Weighted average common shares issued	5,005,160	5,002,832
Average treasury stock shares	(264,657 )	(201,327 )
Weighted average common shares and common stock equivalents used to calculate basic and diluted earnings per share	4,740,503	4,801,505

## Note 5. Investment Securities

The amortized cost and fair values of investment securities available for sale at March 31, 2016 and December 31, 2015 are as follows:

(In Thousands)	March 31, 2016			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available for sale (AFS)				
U.S. Government and agency securities	\$3,474	\$ 4	\$ (2 )	\$3,476
Mortgage-backed securities	9,465	337	(51 )	9,751
Asset-backed securities	1,826	—	(33 )	1,793
State and political securities	68,533	2,044	(2 )	70,575
Other debt securities	57,080	452	(1,317 )	56,215
Total debt securities	140,378	2,837	(1,405 )	141,810
Financial institution equity securities	8,924	834	(23 )	9,735
Other equity securities	2,401	15	(252 )	2,164
Total equity securities	11,325	849	(275 )	11,899
Total investment securities AFS	\$151,703	\$ 3,686	\$ (1,680 )	\$153,709

(In Thousands)	December 31, 2015			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available for sale (AFS)				
U.S. Government and agency securities	\$3,586	\$ —	\$ (37 )	\$3,549
Mortgage-backed securities	9,785	284	(60 )	10,009
Asset-backed securities	1,960	—	(20 )	1,940
State and political securities	84,992	1,797	(234 )	86,555
Other debt securities	59,832	185	(2,245 )	57,772
Total debt securities	160,155	2,266	(2,596 )	159,825
Financial institution equity securities	10,397	1,100	(14 )	11,483
Other equity securities	5,214	70	(435 )	4,849
Total equity securities	15,611	1,170	(449 )	16,332
Total investment securities AFS	\$175,766	\$ 3,436	\$ (3,045 )	\$176,157

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The amortized cost and fair values of trading investment securities at March 31, 2016 and December 31, 2015 are as follows.

(In Thousands)	March 31, 2016			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Trading				
Financial institution equity securities	\$60	\$—	—\$	—\$ 60
Total equity securities	60	—	—	60
Total trading securities	\$60	\$—	—\$	—\$ 60

(In Thousands)	December 31, 2015			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Trading				
Financial institution equity securities	\$78	\$—	(5 )	\$ 73
Total equity securities	78	—	(5 )	73
Total trading securities	\$78	\$—	(5 )	\$ 73

Total net realized trading gains of \$40,000 for the three months ended March 31, 2016 were included in the Consolidated Statement of Income. There were no net realized trading gains for the corresponding period of 2015.

The following tables show the Company's gross unrealized losses and fair value, aggregated by investment category and length of time, that the individual securities have been in a continuous unrealized loss position, at March 31, 2016 and December 31, 2015.

(In Thousands)	March 31, 2016					
	Less than Twelve Months		Twelve Months or Greater		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
Available for sale (AFS)						
U.S. Government and agency securities	\$—	\$—	\$ 1,378	\$ (2 )	\$1,378	\$ (2 )
Mortgage-backed securities	667	(2 )	3,723	(49 )	4,390	(51 )
Asset-backed securities	1,533	(29 )	260	(4 )	1,793	(33 )
State and political securities	1,396	(2 )	—	—	1,396	(2 )
Other debt securities	7,419	(158 )	22,030	(1,159 )	29,449	(1,317 )
Total debt securities	11,015	(191 )	27,391	(1,214 )	38,406	(1,405 )
Financial institution equity securities	146	(4 )	48	(19 )	194	(23 )
Other equity securities	295	(113 )	1,019	(139 )	1,314	(252 )
Total equity securities	441	(117 )	1,067	(158 )	1,508	(275 )
Total investment securities AFS	\$11,456	\$ (308 )	\$ 28,458	\$ (1,372 )	\$39,914	\$ (1,680 )



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(In Thousands)	December 31, 2015					
	Less than Twelve Months		Twelve Months or Greater		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
Available for sale (AFS)						
U.S. Government and agency securities	\$—	\$ —	\$ 3,549	\$ (37 )	\$3,549	\$ (37 )
Mortgage-backed securities	6,081	(60 )	—	—	6,081	(60 )
Asset-backed securities	1,626	(16 )	314	(4 )	1,940	(20 )
State and political securities	7,345	(47 )	1,656	(187 )	9,001	(234 )
Other debt securities	24,381	(530 )	22,547	(1,715 )	46,928	(2,245 )
Total debt securities	39,433	(653 )	28,066	(1,943 )	67,499	(2,596 )
Financial institution equity securities	—	—	53	(14 )	53	(14 )
Other equity securities	2,363	(277 )	1,001	(158 )	3,364	(435 )
Total equity securities	2,363	(277 )	1,054	(172 )	3,417	(449 )
Total investment securities AFS	\$41,796	\$ (930 )	\$ 29,120	\$ (2,115 )	\$70,916	\$ (3,045 )

At March 31, 2016 there were a total of 13 securities in a continuous unrealized loss position for less than twelve months and 20 individual securities that were in a continuous unrealized loss position for twelve months or greater.

The Company reviews its position quarterly and has determined that, at March 31, 2016, the declines outlined in the above table represent temporary declines and the Company does not intend to sell and does not believe it will be required to sell these securities before recovery of their cost basis, which may be at maturity. The Company has concluded that the unrealized losses disclosed above are not other than temporary but are the result of interest rate changes, sector credit ratings changes, or company-specific ratings changes that are not expected to result in the non-collection of principal and interest during the period.

The amortized cost and fair value of debt securities at March 31, 2016, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities since borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

(In Thousands)	Amortized Cost	Fair Value
Due in one year or less	\$ 1,806	\$ 1,812
Due after one year to five years	31,032	31,106
Due after five years to ten years	79,232	79,456
Due after ten years	28,308	29,436
Total	\$ 140,378	\$ 141,810

Total gross proceeds from sales of securities available for sale were \$19,839,000 and \$15,807,000 for the three months ended March 31, 2016 and 2015, respectively.

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The following table represents gross realized gains and losses within the available for sale portfolio:

(In Thousands)	Three Months Ended March 31,	
	2016	2015
Gross realized gains:		
State and political securities	299	396
Other debt securities	32	74
Financial institution equity securities	82	155
Other equity securities	144	132
Total gross realized gains	\$557	\$757
Gross realized losses:		
U.S. Government and agency securities	\$—	\$—
State and political securities	—	22
Other debt securities	81	32
Other equity securities	41	42
Total gross realized losses	\$122	\$96

The following table represents gross realized gains and losses within the trading portfolios:

(In Thousands)	Three Months Ended March 31,	
	2016	2015
Gross realized gains:		
Financial institution equity securities	\$ 6	\$ —
Other equity securities	59	—
Total gross realized gains	\$ 65	\$ —
Gross realized losses:		
Financial institution equity securities	\$ 13	\$ —
Other equity securities	12	—
Total gross realized losses	\$ 25	\$ —

There were no impairment charges included in gross realized losses for the three months ended March 31, 2016 and 2015, respectively.

Investment securities with a carrying value of approximately \$123,691,000 and \$131,089,000 at March 31, 2016 and December 31, 2015, respectively, were pledged to secure certain deposits, repurchase agreements, and for other purposes as required by law.

Note 6. Loans

Management segments the Banks' loan portfolio to a level that enables risk and performance monitoring according to similar risk characteristics. Loans are segmented based on the underlying collateral characteristics. Categories include commercial, financial, and agricultural, real estate, and installment loans to individuals. Real estate loans are further segmented into three categories: residential, commercial, and construction.



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The following table presents the related aging categories of loans, by segment, as of March 31, 2016 and December 31, 2015:

(In Thousands)	March 31, 2016				
	Current	Past Due 30 To 89 Days	Past Due 90 Days Or More & Still Accruing	Non- Accrual	Total
Commercial, financial, and agricultural	\$ 152,282	\$ 317	\$ —	\$ 292	\$ 152,891
Real estate mortgage:					
Residential	523,897	5,761	308	1,458	531,424
Commercial	296,145	802	—	9,312	306,259
Construction	25,111	—	—	278	25,389
Installment loans to individuals	26,290	412	—	—	26,702
	1,023,725	\$ 7,292	\$ 308	\$ 11,340	1,042,665
Net deferred loan fees and discounts	(1,413 )				(1,413 )
Allowance for loan losses	(12,382 )				(12,382 )
Loans, net	\$ 1,009,930				\$ 1,028,870
	December 31, 2015				
(In Thousands)	Current	Past Due 30 To 89 Days	Past Due 90 Days Or More & Still Accruing	Non- Accrual	Total
Commercial, financial, and agricultural	\$ 162,312	\$ 164	\$ —	\$ 1,596	\$ 164,072
Real estate mortgage:					
Residential	517,753	6,827	714	889	526,183
Commercial	295,784	720	265	5,770	302,539
Construction	26,545	67	—	212	26,824
Installment loans to individuals	26,572	429	—	—	27,001
	1,028,966	\$ 8,207	\$ 979	\$ 8,467	1,046,619
Net deferred loan fees and discounts	(1,412 )				(1,412 )
Allowance for loan losses	(12,044 )				(12,044 )
Loans, net	\$ 1,015,510				\$ 1,033,163

Purchased loans acquired are recorded at fair value on their purchase date without a carryover of the related allowance for loan losses.

Upon the acquisition of Luzerne Bank on June 1, 2013, the Company evaluated whether each acquired loan (regardless of size) was within the scope of ASC 310-30, Receivables-Loans and Debt Securities Acquired with Deteriorated Credit Quality. Purchased credit-impaired loans are loans that have evidence of credit deterioration since origination and it is probable at the date of acquisition that the Company will not collect all contractually required principal and interest payments. There were no material increases or decreases in the expected cash flows of these loans between June 1, 2013 (the “acquisition date”) and March 31, 2016. The fair value of purchased credit-impaired loans, on the acquisition date, was determined, primarily based on the fair value of loan collateral. The carrying value of purchased loans acquired with deteriorated credit quality was \$337,000 at March 31, 2016.

On the acquisition date, the preliminary estimate of the unpaid principal balance for all loans evidencing credit impairment acquired in the Luzerne Bank acquisition was \$1,211,000 and the estimated fair value of the loans was \$878,000. Total contractually required payments on these loans, including interest, at the acquisition date was

\$1,783,000. However, the Company's preliminary estimate of expected cash flows was \$941,000. At such date, the Company established a credit risk related non-accretable discount (a discount representing amounts which are not expected to be collected from either the customer or liquidation of collateral) of \$842,000 relating to these impaired loans, reflected in the recorded net fair value. Such amount is reflected as a non-accretable fair value adjustment to loans. The Company further estimated the timing and amount of expected cash flows in excess of the estimated fair value and established an accretable discount of \$63,000 on the acquisition date relating to these impaired loans.

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The following table presents additional information regarding loans acquired in the Luzerne Bank transaction with specific evidence of deterioration in credit quality:

(In Thousands)	March 31, 2016	December 31, 2015
Outstanding balance	\$ 437	\$ 441
Carrying amount	337	341

There were no material increases or decreases in the expected cash flows of these loans between June 1, 2013 (the “acquisition date”) and March 31, 2016. There has been no allowance for loan losses recorded for acquired loans with specific evidence of deterioration in credit quality as of March 31, 2016.

The following table presents interest income the Banks would have recorded if interest had been recorded based on the original loan agreement terms and rate of interest for non-accrual loans and interest income recognized on a cash basis for non-accrual loans for the three months ended March 31, 2016 and 2015:

(In Thousands)	Three Months Ended March 31,			
	2016		2015	
	Interest Would Have Recorded Based on Original Cash Basis	Interest That Would Have Recorded Based on Original Term Cash Basis	Interest Would Have Recorded Based on Original Term Cash Basis	Interest Recorded on Cash Basis
Commercial, financial, and agricultural	\$ 4	\$ 1	\$ 12	\$ 8
Real estate mortgage:				
Residential	32	14	5	9
Commercial	169	64	105	25
Construction	6	—	15	7
	\$ 211	\$ 79	\$ 137	\$ 49

**Impaired Loans**

Impaired loans are loans for which it is probable the Banks will not be able to collect all amounts due according to the contractual terms of the loan agreement. The Banks evaluate such loans for impairment individually and does not aggregate loans by major risk classifications. The definition of “impaired loans” is not the same as the definition of “non-accrual loans,” although the two categories overlap. The Banks may choose to place a loan on non-accrual status due to payment delinquency or uncertain collectability, while not classifying the loan as impaired. Factors considered by management in determining impairment include payment status and collateral value. The amount of impairment for these types of loans is determined by the difference between the present value of the expected cash flows related to the loan, using the original interest rate, and its recorded value, or as a practical expedient in the case of collateralized loans, the difference between the fair value of the collateral and the recorded amount of the loan. When foreclosure is probable, impairment is measured based on the fair value of the collateral.

Management evaluates individual loans in all of the commercial segments for possible impairment if the loan is greater than \$100,000 and if the loan is either on non-accrual status or has a risk rating of substandard. Management may also elect to measure an individual loan for impairment if less than \$100,000 on a case-by-case basis.

Mortgage loans on one-to-four family properties and all consumer loans are large groups of smaller-balance homogeneous loans and are measured for impairment collectively. Loans that experience insignificant payment delays, which are defined as 90 days or less, generally are not classified as impaired. Management determines the significance of payment delays on a case-by-case basis taking into consideration all circumstances surrounding the loan and the borrower including the length of the delay, the borrower's prior payment record, and the amount of shortfall in relation to the principal and interest owed. Interest income for impaired loans is recorded consistent with the Banks' policy on non-accrual loans.

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The following table presents the recorded investment, unpaid principal balance, and related allowance of impaired loans by segment as of March 31, 2016 and December 31, 2015:

(In Thousands)	March 31, 2016		
	Recorded Investment	Unpaid Principal Balance	Related Allowance
With no related allowance recorded:			
Commercial, financial, and agricultural	\$304	\$ 304	\$ —
Real estate mortgage:			
Residential	1,598	1,598	—
Commercial	2,595	2,645	—
Construction	279	279	—
	4,776	4,826	—
With an allowance recorded:			
Commercial, financial, and agricultural	291	291	219
Real estate mortgage:			
Residential	1,533	1,646	353
Commercial	10,601	10,601	1,984
Construction	—	—	—
	12,425	12,538	2,556
Total:			
Commercial, financial, and agricultural	595	595	219
Real estate mortgage:			
Residential	3,131	3,244	353
Commercial	13,196	13,246	1,984
Construction	279	279	—
	\$17,201	\$ 17,364	\$ 2,556

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(In Thousands)	December 31, 2015		
	Recorded Investment	Unpaid Principal Balance	Related Allowance
With no related allowance recorded:			
Commercial, financial, and agricultural	\$ 319	\$ 319	\$ —
Real estate mortgage:			
Residential	1,142	1,142	—
Commercial	1,735	1,785	—
Construction	212	212	—
	3,408	3,458	—
With an allowance recorded:			
Commercial, financial, and agricultural	150	150	75
Real estate mortgage:			
Residential	1,573	1,703	376
Commercial	10,752	10,752	1,653
Construction	—	—	—
	12,475	12,605	2,104
Total:			
Commercial, financial, and agricultural	469	469	75
Real estate mortgage:			
Residential	2,715	2,845	376
Commercial	12,487	12,537	1,653
Construction	212	212	—
	\$ 15,883	\$ 16,063	\$ 2,104

The following table presents the average recorded investment in impaired loans and related interest income recognized for the three months ended for March 31, 2016 and 2015:

(In Thousands)	Three Months Ended March 31,					
	2016			2015		
	Average Investment in Impaired Loans	Interest Income Recognized on an Accrual Basis on Impaired Loans	Interest Income Recognized on a Cash Basis on Impaired Loans	Average Investment in Impaired Loans	Interest Income Recognized on an Accrual Basis on Impaired Loans	Interest Income Recognized on a Cash Basis on Impaired Loans
Commercial, financial, and agricultural	\$ 533	\$ 4	\$ 1	\$ 1,149	\$ 5	\$ 7
Real estate mortgage:						
Residential	2,899	22	14	1,644	12	5
Commercial	12,829	82	63	14,773	71	25
Construction	245	—	1	719	—	7
	\$ 16,506	\$ 108	\$ 79	\$ 18,285	\$ 88	\$ 44

Currently, there is \$23,000 committed to be advanced in connection with impaired loans.

#### Troubled Debt Restructurings

The loan portfolio also includes certain loans that have been modified in a Troubled Debt Restructuring (“TDR”), where economic concessions have been granted to borrowers who have experienced or are expected to experience financial

difficulties. These concessions typically result from loss mitigation activities and could include reductions in the interest rate, payment extensions, forgiveness of principal, forbearance, or other actions. Certain TDRs are classified as nonperforming at the time of restructure and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.

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There were no loan modifications that were considered TDRs completed during the three months ended March 31, 2016. Loan modifications that are considered TDRs completed during the three months ended March 31, 2015 and were as follows:

(In Thousands, Except Number of Contracts)	2015	
	Pre-Modification Number of Outstanding Recorded Contracts Investment	Post-Modification Outstanding Recorded Investment
Commercial, financial, and agricultural	2 \$ 97	\$ 97
Real estate mortgage:		
Residential	5 234	234
Commercial	1 270	270
Construction	—	—
	8 \$ 601	\$ 601

Of the eight new troubled debt restructurings granted for the three months ended March 31, 2015, two loans totaling \$97,000 were granted term concessions and six loans totaling \$504,000 were granted concessions due to other default. All of the loans with modifications considered TDRs for the three months ended March 31, 2015 had a specific allowance within the allowance for loan losses.

There were five loan modifications considered to be TDRs made during the twelve months previous to March 31, 2016 that defaulted during the three months ended March 31, 2016. The defaulted loan types and recorded investments at March 31, 2016 are as follows: one commercial loan with a recorded investment of \$103,000, one commercial real estate loan with a recorded investment of \$239,000, and three residential real estate loan with a recorded investment of \$173,000. There was one loan modifications considered TDRs made during the twelve months previous to March 31, 2015 that defaulted during the three months ended March 31, 2015. The loan that defaulted is a commercial real estate loans with a recorded investment of \$48,000 at March 31, 2015.

Troubled debt restructurings amounted to \$9,503,000 and \$9,645,000 as of March 31, 2016 and December 31, 2015.

The amount of foreclosed residential real estate held at March 31, 2016 and December 31, 2015, totaled \$126,000 and \$102,000, respectively. Consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings are in process at March 31, 2016 and December 31, 2015, totaled \$938,000 and \$448,000, respectively.

Internal Risk Ratings

Management uses a ten point internal risk rating system to monitor the credit quality of the overall loan portfolio. The first six categories are considered not criticized, and are aggregated as "Pass" rated. The criticized rating categories utilized by management generally follow bank regulatory definitions. The special mention category includes assets that are currently protected but are potentially weak, resulting in an undue and unwarranted credit risk, but not to the point of justifying a substandard classification. Loans in the substandard category have well-defined weaknesses that jeopardize the liquidation of the debt, and have a distinct possibility that some loss will be sustained if the weaknesses are not corrected. All loans greater than 90 days past due are evaluated for substandard classification. Loans in the doubtful category exhibit the same weaknesses found in the substandard loans, however, the weaknesses are more



pronounced. Such loans are static and collection in full is improbable. However, these loans are not yet rated as loss because certain events may occur which would salvage the debt. Loans classified loss are considered uncollectible and charge-off is imminent.

To help ensure that risk ratings are accurate and reflect the present and future capacity of borrowers to repay a loan as agreed, the Banks have a structured loan rating process with several layers of internal and external oversight. Generally, consumer and residential mortgage loans are included in the pass category unless a specific action, such as bankruptcy, repossession, or death occurs to raise awareness of a possible credit event. An external annual loan review of large commercial relationships is performed, as well as a sample of smaller transactions. Confirmation of the appropriate risk category is included in the review. Detailed reviews, including plans for resolution, are performed on loans classified as substandard, doubtful, or loss on a quarterly basis.

The following table presents the credit quality categories identified above as of March 31, 2016 and December 31, 2015:

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(In Thousands)	March 31, 2016					
	Commercial Financial, and Agricultural	Real Estate Residential	Mortgages Commercial	Construction	Installment Loans to Individuals	Totals
Pass	\$ 151,347	\$ 527,868	\$ 284,453	\$ 25,111	\$ 26,702	\$ 1,015,481
Special Mention	1,238	808	5,573	—	—	7,619
Substandard	306	2,748	16,233	278	—	19,565
	\$ 152,891	\$ 531,424	\$ 306,259	\$ 25,389	\$ 26,702	\$ 1,042,665

(In Thousands)	December 31, 2015					
	Commercial Financial, and Agricultural	Real Estate Residential	Mortgages Commercial	Construction	Installment Loans to Individuals	Totals
Pass	\$ 160,734	\$ 522,853	\$ 277,248	\$ 26,612	\$ 27,001	\$ 1,014,448
Special Mention	1,669	823	8,625	—	—	11,117
Substandard	1,669	2,507	16,666	212	—	21,054
	\$ 164,072	\$ 526,183	\$ 302,539	\$ 26,824	\$ 27,001	\$ 1,046,619

## Allowance for Loan Losses

An allowance for loan losses (“ALL”) is maintained to absorb losses from the loan portfolio. The ALL is based on management’s continuing evaluation of the risk characteristics and credit quality of the loan portfolio, assessment of current economic conditions, diversification and size of the portfolio, adequacy of collateral, past and anticipated future loss experience, and the amount of non-performing loans.

The Banks' methodology for determining the ALL is based on the requirements of ASC Section 310-10-35 for loans individually evaluated for impairment (previously discussed) and ASC Subtopic 450-20 for loans collectively evaluated for impairment, as well as the Interagency Policy Statements on the Allowance for Loan and Lease Losses and other bank regulatory guidance. The total of the two components represents the Banks' ALL.

Loans that are collectively evaluated for impairment are analyzed with general allowances being made as appropriate. Allowances are segmented based on collateral characteristics previously disclosed, and consistent with credit quality monitoring. Loans that are collectively evaluated for impairment are grouped into two classes for evaluation. A general allowance is determined for “Pass” rated credits, while a separate pool allowance is provided for “Criticized” rated credits that are not individually evaluated for impairment.

For the general allowances, historical loss trends are used in the estimation of losses in the current portfolio. These historical loss amounts are modified by other qualitative factors. A historical charge-off factor is calculated utilizing a twelve quarter moving average. However, management may adjust the moving average time frame by up to four quarters to adjust for variances in the economic cycle. Management has identified a number of additional qualitative factors which it uses to supplement the historical charge-off factor because these factors are likely to cause estimated credit losses associated with the existing loan pools to differ from historical loss experience. The additional factors that are evaluated quarterly and updated using information obtained from internal, regulatory, and governmental sources are: national and local economic trends and conditions; levels of and trends in delinquency rates and non-accrual loans; trends in volumes and terms of loans; effects of changes in lending policies; experience, ability,

and depth of lending staff; value of underlying collateral; and concentrations of credit from a loan type, industry and/or geographic standpoint.

Loans in the criticized pools, which possess certain qualities or characteristics that may lead to collection and loss issues, are closely monitored by management and subject to additional qualitative factors. Management also monitors industry loss factors by loan segment for applicable adjustments to actual loss experience.

Management reviews the loan portfolio on a quarterly basis in order to make appropriate and timely adjustments to the ALL. When information confirms all or part of specific loans to be uncollectible, these amounts are promptly charged off against the ALL.

Activity in the allowance is presented for the three months ended March 31, 2016 and 2015:

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(In Thousands)	Three Months Ended March 31, 2016						
	Commercial Financial, and Agricultural	Real Estate Mortgages Residential	Commercial	Construction	Installment Loans to Individuals	Unallocated	Totals
Beginning Balance	\$1,532	\$5,116	\$4,217	\$160	\$243	\$776	\$12,044
Charge-offs	—	—	—	—	(51)	—	(51)
Recoveries	—	3	5	3	28	—	39
Provision	(278)	4	250	(16)	44	346	350
Ending Balance	\$1,254	\$5,123	\$4,472	\$147	\$264	\$1,122	\$12,382

(In Thousands)	Three Months Ended March 31, 2015						
	Commercial Financial, and Agricultural	Real Estate Mortgages Residential	Commercial	Construction	Installment Loans to Individuals	Unallocated	Totals
Beginning Balance	\$1,124	\$3,755	\$4,205	\$786	\$245	\$464	\$10,579
Charge-offs	(20)	(1)	(449)	—	(56)	—	(526)
Recoveries	26	24	—	11	12	—	73
Provision	348	449	117	(45)	(8)	(161)	700
Ending Balance	\$1,478	\$4,227	\$3,873	\$752	\$193	\$303	\$10,826

The Company grants commercial, industrial, residential, and installment loans to customers primarily throughout north-east and central Pennsylvania. Although the Company has a diversified loan portfolio, a substantial portion of its debtors' ability to honor their contracts is dependent on the economic conditions within this region.

The Company has a concentration of the following to gross loans at March 31, 2016 and 2015:

	March 31,	
	2016	2015
Owners of residential rental properties	16.27%	16.20%
Owners of commercial rental properties	14.27%	14.46%

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment based on impairment method as of March 31, 2016 and December 31, 2015:

(In Thousands)	March 31, 2016						
	Commercial Financial, and Agricultural	Real Estate Mortgages Residential	Commercial	Construction	Installment Loans to Individuals	Unallocated	Totals
Allowance for Loan Losses:							
Ending allowance balance attributable to loans:							
Individually evaluated for impairment	\$219	\$353	\$1,984	\$—	\$—	\$—	\$2,556
	1,035	4,770	2,488	147	264	1,122	9,826

Collectively evaluated for  
impairment

Total ending allowance balance	\$1,254	\$5,123	\$4,472	\$147	\$264	\$1,122	\$12,382
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Loans:

Individually evaluated for impairment	\$595	\$2,794	\$13,196	\$279	\$—		\$16,864
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Loans acquired with deteriorated credit quality	—	337	—	—	—		337
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Collectively evaluated for impairment	152,296	528,293	293,063	25,110	26,702		1,025,464
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Total ending loans balance	\$152,891	\$531,424	\$306,259	\$25,389	\$26,702		\$1,042,665
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(In Thousands)	December 31, 2015								
	Commercial	Real Estate	Mortgages	Financial,	Commercial	Construction	Installment Loans	Unallocated	Totals
	and	Residential	Agricultural	and	Commercial	Construction	to Individuals		
Allowance for Loan Losses:									
Ending allowance balance attributable to loans:									
Individually evaluated for impairment	\$75	\$ 376	\$ 1,653	\$	—\$	—\$	—\$	—\$2,104	
Collectively evaluated for impairment	1,457	4,740	2,564	160	243	776	9,940		
Total ending allowance balance	\$1,532	\$ 5,116							