

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP
Form 8-K
June 01, 2007

=====

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) June 1, 2007

GENERAL MOTORS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE

(State or other jurisdiction of
Incorporation or Organization)

38-0572515

(I.R.S. Employer
Identification No.)

300 Renaissance Center, Detroit, Michigan

(Address of Principal Executive Offices)

48265-3000

(Zip Code)

(313) 556-5000
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

{ } Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

- { } Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
- { } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- { } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

=====

ITEM 8.01. OTHER EVENTS

On June 1, 2007 General Motors Corporation (GM) issued a news release announcing May 2007 sales. The release is as follows:

GM Reports 375,682 May Deliveries

(Monthly comparison percentages are adjusted for sales days unless noted.
Annual and calendar-year-to-date comparisons are unadjusted.)

- o Total Sales Up 4.7 Percent; Retail Sales Up 8.5 Percent
- o Retail Sales of Full-Size Pickups Up 14 Percent, Led by the New Silverado and Sierra
- o GMC Acadia, Saturn OUTLOOK and Buick Enclave Achieve Industry Mid-Crossover Segment Leadership with a 415 Percent Retail Sales Increase
- o Chevrolet Impala, Pontiac G6 and Saturn AURA Drive 31 Percent Retail Sales Increase For Mid-Car Segment
- o Saturn Leads Divisions with a 69 Percent Sales Increase

DETROIT - GM dealers in the United States delivered 375,682 vehicles in May, up 4.7 percent compared with year-ago monthly sales. On an unadjusted basis, sales were up 8.8 percent. GM's May retail sales of 279,731 were up 8.5 percent. On an unadjusted basis, retail sales were up 12.8 percent compared with a year ago.

May sales reflected the continuing strength of GM's new product portfolio. Increased sales of Chevrolet Impala and Saturn AURA as well as the new industry leading mid-size crossovers GMC Acadia, Saturn OUTLOOK and Buick Enclave demonstrate GM's strong positioning in the marketplace for fuel-efficient and alternative fuel (E-85) vehicles. The Chevrolet Silverado and GMC Sierra full-size pickup trucks - fuel efficiency leaders in their class - pushed GM's large pickup segment sales up 10 percent in total and 14 percent retail compared with May 2006.

Divisions with retail sales increases for the month included Saturn (up 59 percent), GMC (up 18 percent) and Pontiac (up 8 percent). Additionally, Chevrolet was again the sales leader in the industry (up 5 percent).

"Our May results were extremely positive as we saw strong total and retail sales increases. Our significant market share gains in full-size trucks and crossovers validates the decision we made to invest in industry-leading fuel economy in these important segments," said Mark LaNeve, vice president, GM North American Sales, Service and Marketing. "We are particularly pleased with the Chevrolet

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Silverado and GMC Sierra pickups, which pushed our full-size truck sales up more than 10 percent for the month. As with many of our vehicles, these great all-new trucks offer what the customer is looking for - best-in-class fuel economy, terrific performance and tremendous value. And our newest entry to the crossover segment, the Buick Enclave, is performing ahead of our expectations. Dealers are selling them as soon as they arrive from the plant. Our mid-size crossover segment performance, including the GMC Acadia and Saturn OUTLOOK, continues to grow at a blistering pace."

The product renaissance at Saturn continued to accelerate with total sales increasing almost 69 percent compared with a year ago, highlighting the tremendous public acceptance of the new lineup of Saturn vehicles including SKY, AURA and AURA Hybrid, OUTLOOK, VUE and VUE Hybrid. Saturn's ION small car is soon to be replaced with the popular ASTRA. Saturn is the fastest growing brand in the industry this year.

Chevrolet Aveo, Cobalt, Malibu, Impala, HHR, Silverado, Suburban, and Avalanche; Pontiac G6 and Solstice; Saturn SKY and VUE; Saab 9-3, GMC Sierra and Yukon XL; Buick Lucerne; Cadillac SRX, Escalade ESV and Escalade EXT; and HUMMER H3 all had May retail sales increases compared with a year ago. Pontiac G5, Saturn AURA and OUTLOOK, GMC Acadia and the Buick Enclave are newly offered products and continue to contribute retail sales momentum.

The GMC Acadia, Saturn OUTLOOK and Buick Enclave had retail sales of more than 12,800 vehicles, pushing a significant retail increase in GM's mid-crossover segment. GM's total sales of more than 16,600 vehicles in this segment pushed monthly performance up more than 211 percent, compared with the same month last year.

"We're seeing positive results, including increased residual values for our products, as a result of staying aligned and disciplined to our North American turnaround and market growth plans. For customers, this means providing industry-leading products in terms of design, segment fuel economy, warranty coverage and performance," LaNeve added. "This translates to a beneficial cost of ownership experience. With new products such as the Cadillac CTS and Chevrolet Malibu coming to dealer showrooms later this year, we expect to build on this customer enthusiasm."

Certified Used Vehicles

May 2007 sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saturn Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles, and HUMMER Certified Pre-Owned Vehicles, were 45,892 units, up 3 percent from last May. Total year-to-date certified GM sales are 227,365 units, up 3 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted 40,306 sales, up nearly 5 percent from last May. Year-to-date sales for GM Certified Used Vehicles are 199,715 units, up 4 percent from the same period in 2006.

Cadillac Certified Pre-Owned Vehicles posted May sales of 3,102 units, down 6 percent from last May. Saturn Certified Pre-Owned Vehicles sold 1,603 units in May, down 13 percent. Saab Certified Pre-Owned Vehicles sold 797 units, comparable to last May, and HUMMER Certified Pre-Owned Vehicles sold 84 units, down 6 percent.

"GM Certified Used Vehicles, the industry's top-selling certified brand, had another category-leading performance with sales of 40,306 units, up nearly 5

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

percent," said LaNeve. "GM Certified also set a new all-time high with year-to-date sales through May of 199,715 units, up 4 percent from its 2006 segment record performance for the same period."

GM North America Reports May Production, 2007 Second-Quarter Production Forecast Unchanged at 1.145 Million Vehicles, 2007 Third-Quarter Production Forecast Set at 1.075 Million Vehicles

In May, GM North America produced 401,000 vehicles (139,000 cars and 262,000 trucks). This is down 25,000 units or 6 percent compared to May 2006 when the region produced 425,000 vehicles (158,000 cars and 267,000 trucks). (Production totals include joint venture production of 18,000 vehicles in May 2007 and 24,000 vehicles in May 2006.)

The region's 2007 second-quarter production forecast is unchanged at 1.145 million vehicles (403,000 cars and 742,000 trucks). Additionally, the region's initial 2007 third-quarter production forecast is set at 1.075 million vehicles (377,000 cars and 698,000 trucks), up 2 percent from third-quarter 2006 actuals.

GM also announced revised 2007 second-quarter and initial 2007 third-quarter production forecast for its international regions.

GM Europe - The region's 2007 second-quarter production forecast is revised at 468,000 vehicles, down 5,000 units from last month's guidance. In the second-quarter of 2006 the region built 495,000 vehicles. The region's initial 2007 third-quarter production forecast is set at 389,000 vehicles. In the third-quarter of 2006 the region built 374,000 vehicles.

GM Asia Pacific - GM Asia Pacific's 2007 second-quarter production forecast remains unchanged at 568,000 vehicles. In the second-quarter of 2006 the region built 482,000 vehicles. The region's initial 2007 third-quarter production forecast is set at 524,000 vehicles. In the third-quarter of 2006 the region built 433,000 vehicles.

GM Latin America, Africa and the Middle East - The region's 2007 second-quarter production forecast is unchanged at 233,000 vehicles. In the second-quarter of 2006 the region built 206,000 vehicles. The region's initial 2007 third-quarter production forecast is set at 258,000 vehicles. In the third-quarter of 2006 the region built 215,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker in 2006, has been the annual global industry sales leader for 76 years. Founded in 1908, GM today employs about 280,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2006, nearly 9.1 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at www.gm.com.

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward-looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates. GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

#

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	May			Calendar Year-to-Date January - May		
Curr S/D: 26			% Chg			
Prev S/D: 25	2007	2006	per S/D	2007	2006	% Chg.
Vehicle Total	375,682	345,157	4.7	1,596,463	1,653,484	-3.4
Car Total	150,979	129,905	11.8	621,912	645,465	-3.6
Truck Total	224,703	215,252	0.4	974,551	1,008,019	-3.3
Light Truck Total	220,077	208,506	1.5	955,141	983,059	-2.8
Light Vehicle Total	371,056	338,411	5.4	1,577,053	1,628,524	-3.2

Market Division Vehicle Total	May			Calendar Year-to-Date January - May		
	2007	2006	% Chg	2007	2006	% Chg.
			per S/D			
Buick	17,087	19,533	-15.9	73,664	101,378	-27.3
Cadillac	17,380	18,510	-9.7	81,045	87,355	-7.2
Chevrolet	220,870	209,108	1.6	955,322	989,048	-3.4
GMC	48,336	42,809	8.6	200,745	186,144	7.8
HUMMER	4,636	4,737	-5.9	22,015	27,134	-18.9
Oldsmobile	0	0	***.*	0	96	***.*
Other - Isuzu	1,271	1,355	-9.8	5,353	5,440	-1.6
Pontiac	36,325	30,728	13.7	141,742	162,822	-12.9
Saab	2,872	3,030	-8.9	12,642	14,396	-12.2
Saturn	26,905	15,347	68.6	103,935	79,671	30.5

Sales of Vehicles Produced in US/Canada/Mexico

Car	142,610	120,829	13.5	582,967	608,021	-4.1
Light Truck	220,077	208,506	1.5	955,141	983,059	-2.8

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Twenty-six selling days for the May period this year and twenty-five for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P
GM Car Deliveries - (United States)
May 2007

	May			Calendar Year-to-Date January - May		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Selling Days (S/D)	26	25				
Century	0	3	***.*	5	65	-92.3
LaCrosse	4,913	4,990	-5.3	19,307	27,110	-28.8
LeSabre	0	188	***.*	121	1,787	-93.2
Lucerne	6,788	7,311	-10.7	32,047	36,433	-12.0
Park Avenue	0	3	***.*	26	30	-13.3
Regal	0	0	***.*	0	30	***.*
Buick Total	11,701	12,495	-10.0	51,506	65,455	-21.3
CTS	4,555	4,869	-10.0	19,965	22,782	-12.4
DeVille	0	44	***.*	71	553	-87.2
DTS	3,327	3,786	-15.5	17,981	22,672	-20.7
Seville	0	0	***.*	0	9	***.*
STS	1,842	2,171	-18.4	8,091	9,884	-18.1
XLR	206	320	-38.1	839	1,506	-44.3
Cadillac Total	9,930	11,190	-14.7	46,947	57,406	-18.2
Aveo	5,436	5,784	-9.6	25,380	21,100	20.3
Cavalier	0	40	***.*	57	253	-77.5
Classic	0	-1	***.*	17	0	***.*
Cobalt	22,409	21,247	1.4	79,257	93,023	-14.8
Corvette	3,300	3,317	-4.3	14,703	16,125	-8.8
Impala	35,665	23,702	44.7	144,541	114,014	26.8
Malibu	11,357	12,881	-15.2	59,627	74,384	-19.8
Monte Carlo	2,660	2,112	21.1	9,615	14,344	-33.0
SSR	8	350	-97.8	223	2,199	-89.9
Chevrolet Total	80,835	69,432	11.9	333,420	335,442	-0.6
Alero	0	0	***.*	0	67	***.*
Oldsmobile Total	0	0	***.*	0	67	***.*
Bonneville	0	87	***.*	130	798	-83.7
G5	3,111	0	***.*	10,541	0	***.*
G6	12,283	11,534	2.4	59,063	57,688	2.4
Grand Am	0	90	***.*	99	577	-82.8
Grand Prix	12,230	6,878	71.0	34,635	43,243	-19.9

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GTO	494	817	-41.9	3,081	4,316	-28.6
Solstice	1,971	1,804	5.1	7,196	9,700	-25.8
Sunfire	0	83	***.*	39	649	-94.0
Vibe	3,221	4,197	-26.2	13,553	17,353	-21.9
Pontiac Total	33,310	25,490	25.7	128,337	134,324	-4.5

9-2X	2	104	-98.2	92	386	-76.2
9-3	2,120	1,986	2.6	8,733	9,895	-11.7
9-5	317	385	-20.8	1,659	1,747	-5.0
Saab Total	2,439	2,475	-5.2	10,484	12,028	-12.8

Aura	4,784	0	***.*	22,535	0	***.*
ION	6,822	7,782	-15.7	23,568	38,936	-39.5
Saturn L Series	0	0	***.*	2	20	-90.0
Sky	1,158	1,041	7.0	5,113	1,787	186.1
Saturn Total	12,764	8,823	39.1	51,218	40,743	25.7

GM Total	150,979	129,905	11.8	621,912	645,465	-3.6

GM Car Deliveries by Production Source						

GM North America *	142,610	120,829	13.5	582,967	608,021	-4.1

GM Import	8,369	9,076	-11.3	38,945	37,444	4.0

GM Total	150,979	129,905	11.8	621,912	645,465	-3.6

* Includes U.S./Canada/Mexico

2-1P
GM Car Deliveries - (United States)
May 2007

	May		% Chg per S/D	Calendar Year-to-Date January - May		
	2007	2006		2007	2006	% Chg.
Selling Days (S/D)	26	25				

GM Car Deliveries by Production Source and Marketing Division						

Buick Total	11,701	12,495	-10.0	51,506	65,455	-21.3
Cadillac Total	9,930	11,190	-14.7	46,947	57,406	-18.2
Chevrolet Total	75,399	63,648	13.9	308,040	314,342	-2.0
Oldsmobile Total	0	0	***.*	0	67	***.*
Pontiac Total	32,816	24,673	27.9	125,256	130,008	-3.7
Saturn Total	12,764	8,823	39.1	51,218	40,743	25.7
GM North America Total*	142,610	120,829	13.5	582,967	608,021	-4.1

Chevrolet Total	5,436	5,784	-9.6	25,380	21,100	20.3
Pontiac Total	494	817	-41.9	3,081	4,316	-28.6
Saab Total	2,439	2,475	-5.2	10,484	12,028	-12.8
GM Import Total	8,369	9,076	-11.3	38,945	37,444	4.0

GM Vehicle Deliveries by Marketing Division

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Buick Total	17,087	19,533	-15.9	73,664	101,378	-27.3
Cadillac Total	17,380	18,510	-9.7	81,045	87,355	-7.2
Chevrolet Total	220,870	209,108	1.6	955,322	989,048	-3.4
GMC Total	48,336	42,809	8.6	200,745	186,144	7.8
HUMMER Total	4,636	4,737	-5.9	22,015	27,134	-18.9
Oldsmobile Total	0	0	***.*	0	96	***.*
Other-Isuzu Total	1,271	1,355	-9.8	5,353	5,440	-1.6
Pontiac Total	36,325	30,728	13.7	141,742	162,822	-12.9
Saab Total	2,872	3,030	-8.9	12,642	14,396	-12.2
Saturn Total	26,905	15,347	68.6	103,935	79,671	30.5
GM Total	375,682	345,157	4.7	1,596,463	1,653,484	-3.4

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
May 2007

	May		% Chg per S/D	Calendar Year-to-Date January - May		
	2007	2006		2007	2006	% Chg.
Selling Days (S/D)	26	25				
Enclave	1,853	0	***.*	1,905	0	***.*
Rainier	787	1,141	-33.7	3,346	7,161	-53.3
Rendezvous	1,705	5,122	-68.0	13,384	23,423	-42.9
Terraza	1,041	775	29.2	3,523	5,339	-34.0
Total Buick	5,386	7,038	-26.4	22,158	35,923	-38.3
Escalade	3,035	3,546	-17.7	14,325	15,800	-9.3
Escalade ESV	1,483	1,369	4.2	6,591	3,256	102.4
Escalade EXT	707	297	128.9	3,420	1,666	105.3
SRX	2,225	2,108	1.5	9,762	9,227	5.8
Total Cadillac	7,450	7,320	-2.1	34,098	29,949	13.9
Astro	0	127	***.*	25	280	-91.1
C/K Suburban(Chevy)	7,044	7,186	-5.7	33,001	26,836	23.0
Chevy C/T Series	22	25	-15.4	117	125	-6.4
Chevy W Series	247	306	-22.4	1,185	1,220	-2.9
Colorado	7,408	8,368	-14.9	34,265	36,208	-5.4
Equinox	6,594	10,233	-38.0	36,603	45,422	-19.4
Express Cutaway/G Cut	1,879	2,008	-10.0	7,490	8,148	-8.1
Express Panel/G Van	7,284	7,706	-9.1	29,652	35,673	-16.9
Express/G Sportvan	1,429	1,945	-29.4	7,375	8,694	-15.2
HHR	8,498	7,827	4.4	37,354	42,487	-12.1
Kodiak 4/5 Series	782	1,215	-38.1	4,103	5,610	-26.9
Kodiak 6/7/8 Series	304	391	-25.2	1,114	1,707	-34.7
S/T Blazer	0	2	***.*	7	86	-91.9
S/T Pickup	0	0	***.*	0	4	***.*
Tahoe	13,140	13,218	-4.4	59,550	71,460	-16.7
Tracker	0	0	***.*	0	11	***.*
TrailBlazer	12,077	15,573	-25.4	54,285	71,751	-24.3
Uplander	5,111	4,881	0.7	25,570	25,610	-0.2
Venture	0	13	***.*	25	148	-83.1

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Avalanche	4,426	3,336	27.6	24,240	13,748	76.3
Silverado-C/K Pickup	63,790	55,316	10.9	265,941	258,378	2.9
Chevrolet Fullsize Pickups	68,216	58,652	11.8	290,181	272,126	6.6
Chevrolet Total	140,035	139,676	-3.6	621,902	653,606	-4.9
Acadia	9,073	0	***.*	28,264	0	***.*
Canyon	1,990	2,076	-7.8	9,266	8,625	7.4
Envoy	4,008	6,014	-35.9	18,197	29,613	-38.6
GMC C/T Series	29	9	209.8	103	94	9.6
GMC W Series	349	490	-31.5	1,856	2,066	-10.2
Safari (GMC)	0	4	***.*	13	50	-74.0
Savana Panel/G Classic	1,257	1,676	-27.9	5,880	7,280	-19.2
Savana Special/G Cut	765	1,571	-53.2	4,718	6,604	-28.6
Savana/Rally	215	307	-32.7	789	1,111	-29.0
Sierra	19,467	17,756	5.4	84,106	80,957	3.9
Topkick 4/5 Series	1,068	2,342	-56.2	3,289	5,557	-40.8
Topkick 6/7/8 Series	554	613	-13.1	2,290	3,141	-27.1
Yukon	5,612	6,142	-12.1	24,888	26,518	-6.1
Yukon XL	3,949	3,809	-0.3	17,086	14,528	17.6
GMC Total	48,336	42,809	8.6	200,745	186,144	7.8
HUMMER H1	7	40	-83.2	77	138	-44.2
HUMMER H2	909	1,279	-31.7	4,954	6,996	-29.2
HUMMER H3	3,720	3,418	4.6	16,984	20,000	-15.1
HUMMER Total	4,636	4,737	-5.9	22,015	27,134	-18.9
Bravada	0	0	***.*	0	19	***.*
Silhouette	0	0	***.*	0	10	***.*
Oldsmobile Total	0	0	***.*	0	29	***.*
Other-Isuzu F Series	143	105	31.0	761	512	48.6
Other-Isuzu H Series	3	10	-71.2	55	58	-5.2
Other-Isuzu N Series	1,125	1,240	-12.8	4,537	4,870	-6.8
Other-Isuzu Total	1,271	1,355	-9.8	5,353	5,440	-1.6
Aztek	0	27	***.*	25	256	-90.2
Montana	0	23	***.*	26	277	-90.6
Montana SV6	130	1,796	-93.0	873	10,533	-91.7
Torrent	2,885	3,392	-18.2	12,481	17,432	-28.4
Pontiac Total	3,015	5,238	-44.7	13,405	28,498	-53.0
9-7X	433	555	-25.0	2,158	2,368	-8.9
Saab Total	433	555	-25.0	2,158	2,368	-8.9
Outlook	4,048	0	***.*	12,694	0	***.*
Relay	235	460	-50.9	909	2,808	-67.6
VUE	9,858	6,064	56.3	39,114	36,120	8.3
Saturn Total	14,141	6,524	108.4	52,717	38,928	35.4
GM Total	224,703	215,252	0.4	974,551	1,008,019	-3.3
GM TRUCK Deliveries by Production Source						
GM North America *	223,255	213,625	0.5	968,113	1,001,333	-3.3
GM Import	1,448	1,627	-14.4	6,438	6,686	-3.7
GM Total	224,703	215,252	0.4	974,551	1,008,019	-3.3

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM Light Duty Truck Deliveries by Production Source						
GM North America *	220,077	208,506	1.5	955,141	983,059	-2.8
GM Import	0	0	***.*	0	0	***.*
GM Total	220,077	208,506	1.5	955,141	983,059	-2.8

* Includes U.S./Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
May 2007

	May		% Chg per S/D	Calendar Year-to-Date January - May		
	2007	2006		2007	2006	% Chg.
Selling Days (S/D)	26	25				

GM TRUCK Deliveries by Production Source and Marketing Division

Buick Total	5,386	7,038	-26.4	22,158	35,923	-38.3
Cadillac Total	7,450	7,320	-2.1	34,098	29,949	13.9
Chevrolet Total	139,872	139,464	-3.6	621,104	652,775	-4.9
GMC Total	48,068	42,434	8.9	199,268	184,516	8.0
HUMMER Total	4,636	4,737	-5.9	22,015	27,134	-18.9
Oldsmobile Total	0	0	***.*	0	29	***.*
Other-Isuzu Total	254	315	-22.5	1,190	1,213	-1.9
Pontiac Total	3,015	5,238	-44.7	13,405	28,498	-53.0
Saab Total	433	555	-25.0	2,158	2,368	-8.9
Saturn Total	14,141	6,524	108.4	52,717	38,928	35.4
GM North America Total*	223,255	213,625	0.5	968,113	1,001,333	-3.3
Chevrolet Total	163	212	-26.1	798	831	-4.0
GMC Total	268	375	-31.3	1,477	1,628	-9.3
Other-Isuzu Total	1,017	1,040	-6.0	4,163	4,227	-1.5
GM Import Total	1,448	1,627	-14.4	6,438	6,686	-3.7

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	5,386	7,038	-26.4	22,158	35,923	-38.3
Cadillac Total	7,450	7,320	-2.1	34,098	29,949	13.9
Chevrolet Total	138,680	137,739	-3.2	615,383	644,944	-4.6
GMC Total	46,336	39,355	13.2	193,207	175,286	10.2
HUMMER Total	4,636	4,737	-5.9	22,015	27,134	-18.9
Oldsmobile Total	0	0	***.*	0	29	***.*
Pontiac Total	3,015	5,238	-44.7	13,405	28,498	-53.0
Saab Total	433	555	-25.0	2,158	2,368	-8.9
Saturn Total	14,141	6,524	108.4	52,717	38,928	35.4
GM North America Total*	220,077	208,506	1.5	955,141	983,059	-2.8

GM Light Truck Deliveries by Marketing Division

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Buick Total	5,386	7,038	-26.4	22,158	35,923	-38.3
Cadillac Total	7,450	7,320	-2.1	34,098	29,949	13.9
Chevrolet Total	138,680	137,739	-3.2	615,383	644,944	-4.6
GMC Total	46,336	39,355	13.2	193,207	175,286	10.2
HUMMER Total	4,636	4,737	-5.9	22,015	27,134	-18.9
Oldsmobile Total	0	0	***.*	0	29	***.*
Pontiac Total	3,015	5,238	-44.7	13,405	28,498	-53.0
Saab Total	433	555	-25.0	2,158	2,368	-8.9
Saturn Total	14,141	6,524	108.4	52,717	38,928	35.4
GM Total	220,077	208,506	1.5	955,141	983,059	-2.8

* Includes US/Canada/Mexico

GM Production Schedule - 6/01/07

Units 000s	GMNA						Total Worldwide	Memo: Joint Venture		
	-----		Total	GME2	GMLAAM3	GMAP4		GMNA 1		International
	Car1	Truck1						Car	Truck	
2007 Q2 # *	403	742	1,145	468	233	568	2,414	12	42	278
O/(U) prior forecast:@	0	0	0	(5)	0	0	(5)	0	0	0
2007 Q3 #	377	698	1,075	389	258	524	2,246	11	42	273
O/(U) prior forecast:@	0	0	0	0	0	0	0	0	0	0

Units 000s	GMNA						Total Worldwide	GMNA 1		International
	-----		Total	GME	GMLAAM	GMAP		Car	Truck	
	Car	Truck								
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
	-----	-----	-----	-----	---	---	-----	--	--	
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
	-----	-----	-----	-----	---	-----	-----	--	---	-----
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	712	1,182	502	185	335	2,204	16	51	286
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	199
4th Qtr.	483	798	1,281	443	188	420	2,332	14	68	197
	-----	-----	-----	-----	---	-----	-----	--	---	-----
CY	1,834	3,022	4,856	1,858	775	1,562	9,051	62	218	1,019
2006										
1st Qtr.	496	759	1,255	494	194	472	2,415	18	50	246
2nd Qtr.	462	775	1,237	495	206	482	2,420	17	58	258
3rd Qtr.	417	633	1,050	374	215	433	2,072	12	48	202
4th Qtr.	446	661	1,107	443	215	509	2,274	11	43	260
	-----	-----	-----	-----	---	-----	-----	--	---	-----
CY	1,821	2,828	4,649	1,806	830	1,896	9,181	58	199	966
2007										
1st Qtr.	399	664	1,063	511	222	544	2,340	15	35	287
2nd Qtr. # *	403	742	1,145	468	233	568	2,414	12	42	278
3rd Qtr. #	377	698	1,075	389	258	524	2,246	11	42	273
	-----	-----	-----	-----	---	-----	-----	--	---	-----
CYTD	1,179	2,104	3,283	1,368	713	1,636	7,000	38	119	838
	-----	-----	-----	-----	---	-----	-----	--	---	-----

* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

(Registrant)

Date: June 1, 2007

By: /s/NICK S. CYPRUS

(Nick S. Cyprus
Controller and
Chief Accounting Officer)