

Edgar Filing: FONAR CORP - Form PRE 14A

FONAR CORP  
Form PRE 14A  
February 14, 2007

FONAR CORPORATION

Preliminary Proxy - Annual Meeting of Stockholders - April 16, 2007

THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS

The undersigned, a stockholder of Fonar Corporation (the "Company"), hereby revoking any proxy heretofore given, does hereby appoint Raymond V. Damadian, David B. Terry, and Kurt Reimann, and each of them, proxies with full power of substitution, for and in the name of the undersigned to attend the Annual Meeting of the Stockholders of the Company to be held at the Double Tree Hotel, Wilmington Downtown, 700 King Street, Wilmington, Delaware on April 16, 2007 at 10:00 a.m., local time, and at any adjournment(s) thereof, and there to vote upon all matters specified in the notice of said meeting, as set forth herein, and upon such other business as may properly and lawfully come before the meeting, all shares of stock of the Company which the undersigned would be entitled to vote if personally present at said meeting.

THIS PROXY WHEN PROPERLY EXECUTED WILL BE VOTED IN THE MANNER DIRECTED HEREIN BY THE UNDERSIGNED STOCKHOLDER. IF NO DIRECTION IS GIVEN, SUCH SHARES WILL BE VOTED FOR PROPOSALS ONE THROUGH FIVE.

No. 1. Election of Directors

For All Nominees listed below  
(except as marked to the contrary  
below  
listed below)

WITHHOLD AUTHORITY  
to vote for all Nominees

+-----+	+-----+
/	/
/	/
+-----+	+-----+

(INSTRUCTION: To withhold authority to vote for any individual nominee strike a line through the nominee's name in the list below.)

Raymond V. Damadian, Claudette J. V. Chan, Robert J. Janoff, Charles N. O'Data and Robert Djerejian.

The Board of Directors recommends a vote FOR the following proposals.

No. 2. To grant the Board of Directors the authority to amend our certificate of incorporation to effect a reverse stock split of our issued and outstanding Common Stock, Class B Common Stock, Class C Common Stock and Class A Nonvoting Preferred Stock at a specific ratio to be determined by the Board of Directors within a range of one for ten and one for twenty-five.

FOR	AGAINST	ABSTAIN
+-----+	+-----+	+-----+
/	/	/
/	/	/
+-----+	+-----+	+-----+

No. 3. To grant the Board of Directors the authority to amend our certificate of incorporation to effect a reverse stock split of our authorized number of

Edgar Filing: FONAR CORP - Form PRE 14A

shares of Common Stock, Class B Common Stock, Class C Common Stock, Preferred Stock and Class A Nonvoting Preferred Stock at a specific ratio to be determined by the Board of Directors within a range of one for three and one for ten.

FOR	AGAINST	ABSTAIN
+-----+	+-----+	+-----+
/            /	/            /	/            /
/            /	/            /	/            /
+-----+	+-----+	+-----+

No. 4. To ratify the selection of Marcum & Kliegman LLP as the Company's independent auditors for the fiscal year ended June 30, 2007.

FOR	AGAINST	ABSTAIN
+-----+	+-----+	+-----+
/            /	/            /	/            /
/            /	/            /	/            /
+-----+	+-----+	+-----+

No. 5. In their discretion, the Proxies are authorized to vote upon such other business as may properly come before the meeting.

AUTHORITY GRANTED	AUTHORITY WITHELD
+-----+	+-----+
/            /	/            /
/            /	/            /
+-----+	+-----+

The Board of Directors recommends a vote AGAINST the following proposal.

No. 6. To limit certain management compensation.

FOR	AGAINST	ABSTAIN
+-----+	+-----+	+-----+
/            /	/            /	/            /
/            /	/            /	/            /
+-----+	+-----+	+-----+

Dated: \_\_\_\_\_, 2007

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature if jointly held

Please sign your name(s) EXACTLY as your name(s) appear(s) on your stock certificate(s). All joint tenants must sign. When signing as attorney, executor, administrator, guardian or corporate officer, please provide your

Edgar Filing: FONAR CORP - Form PRE 14A

FULL title.

The Board of Directors requests that you fill in, date and sign the Proxy and return it in the enclosed envelope.

SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to section 14(a) of the Securities and Exchange Act of 1934 (Amendment No. )

Filed by the Registrant [X]

Filed by a Party other than the Registrant [ ]

Check the appropriate box:

[X] Preliminary Proxy Statement

[ ] Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

[ ] Definitive Proxy Statement

[ ] Definitive Additional Materials

[ ] Soliciting Material Pursuant to 240.14a-12

Fonar Corporation

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

[X] No fee required

[ ] Fee computed on table below per Exchange Act Rules 14-6(i) (1) and 0-11.

1) Title of each class of securities to which transaction applies:

N/A

2) Aggregate number of securities to which transaction applies:

N/A

3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set forth the amount of which the filing fee is calculated and state how it was determined): N/A

4) Proposed maximum aggregate value of transaction:

N/A

Edgar Filing: FONAR CORP - Form PRE 14A

5) Total fee paid:

N/A

.....

[ ] Fee paid previously with preliminary materials.

[ ] Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a) (2) and identify the filing for which the offsetting fee was paid previously.

1) Amount Previously Paid:

2) Form, Schedule or Registration Statement No.:

3) Filing Party:

4) Date Filed:

FONAR CORPORATION  
110 MARCUS DRIVE  
MELVILLE, NEW YORK 11747  
(631) 694-2929

NOTICE OF ANNUAL MEETING OF STOCKHOLDERS  
April 16, 2007

To The Stockholders:

The Annual Meeting of the stockholders of Fonar Corporation will be held at the Double Tree Hotel, Wilmington Downtown, 700 King Street, Wilmington, Delaware 19801 (302-655-0400), on April 16, 2007, at 10:00 a.m. local time for the following purposes:

1. To elect five Directors to the Board of Directors.
2. To consider and act upon a proposal to grant the Board of Directors the authority to amend our certificate of incorporation to effect a reverse stock split of our issued and outstanding Common Stock, Class B Common Stock, Class C Common Stock and Class A Nonvoting Preferred Stock at a specific ratio to be determined by our Board of Directors within a range of one for ten and one for twenty-five.
3. To consider and act upon a proposal to grant the Board of Directors the authority to amend our certificate of incorporation to effect a reverse stock split of our authorized number of shares of Common Stock, Class B Common Stock, Class C Common Stock, Preferred Stock and Class A Nonvoting Preferred Stock at a specific ratio to be determined by our Board of Directors within a range of one for three and one for ten.
4. To ratify the selection of Marcum & Kliegman LLP as the Company's auditors for the fiscal year ended June 30, 2007.
5. To consider and act upon a stockholder proposal described in the accompanying proxy statement to limit certain management compensation.
6. To transact such other business as may properly come before the meeting.

## Edgar Filing: FONAR CORP - Form PRE 14A

Only stockholders of record at the close of business on March 1, 2007 are entitled to notice of, and to vote at, this meeting. A list of such stockholders will be available for examination by any stockholder for any purpose germane to the meeting, during normal business hours, at the principal office of the Company, 110 Marcus Drive, Melville, New York, for a period of ten days prior to the meeting.

Whether or not you expect to attend in person, we urge you to sign, date, and return the enclosed proxy at your earliest convenience. Sending in your proxy will not prevent you from voting your stock at the meeting if you desire to do so, as your proxy is revocable at your option.

BY ORDER OF THE BOARD OF DIRECTORS

/s/ David B. Terry

-----

David B. Terry, Senior Vice President and  
Secretary

PRELIMINARY  
PROXY STATEMENT  
FOR ANNUAL MEETING OF  
STOCKHOLDERS TO BE HELD APRIL 16, 2007

This proxy statement, which is first being mailed to shareholders on or about March 1, 2007, is furnished in connection with the solicitation of proxies by the Board of Directors of Fonar Corporation (the "Company"), to be voted at the annual meeting of the stockholders of the Company to be held at 10:00 a.m. on April 16, 2007 and any adjournment(s) thereof for the purposes set forth in the accompanying Notice of Annual Meeting of Stockholders. Stockholders who execute proxies retain the right to revoke them at any time prior to the exercise of the powers conferred thereby, by delivering a signed statement to the Secretary of the Company at or prior to the annual meeting or by executing another proxy dated as of a later date. The cost of solicitation of proxies is to be borne by the Company.

Only stockholders of record at the close of business on March 1, 2007 will be entitled to vote at the meeting. Shares of Common Stock are entitled to one vote per share, shares of Class B Common Stock are entitled to ten votes per share and shares of Class C Common Stock are entitled to twenty-five votes per share. At the close of business on January 31, 2007, there were issued and outstanding 121,559,660 shares of Common Stock held of record by 4,567 stockholders, 3,953 shares of Class B Common Stock held of record by 10 stockholders and 9,562,824 shares of Class C Common Stock held of record by 4 stockholders. The shares of Class A Nonvoting Preferred Stock, 7,836,287 shares held of record by 3,910 stockholders at the close of business on January 31, 2007, are not entitled to vote, but are being mailed copies of this proxy statement and proxies to enable them to cast non-binding votes. Except for the shares of Class A Nonvoting Preferred Stock, there are no shares of Preferred Stock issued and outstanding.

Any proxy may be revoked at any time before it is exercised by delivery of a written instrument of revocation or a later dated proxy to the principal executive office of the Company or, while the meeting is in session, to the Secretary of the meeting, without, however, affecting any vote previously taken. The presence of a stockholder at the meeting will not operate to revoke his proxy. The casting of a ballot by a stockholder who is present at the meeting, however, will revoke his proxy, but only as to the matters on which the ballot is cast and not as to any matters on which he does not cast a ballot or as to matters previously voted upon.

## Edgar Filing: FONAR CORP - Form PRE 14A

Proxies received by management will be voted at the meeting or any adjournment thereof. EACH PROXY WILL BE VOTED IN ACCORDANCE WITH THE SPECIFICATIONS MADE THEREIN BY THE PERSON GIVING THE PROXY. TO THE EXTENT NO CHOICE IS SPECIFIED, HOWEVER, THE PROXY WILL BE VOTED FOR MANAGEMENT'S PROPOSALS. All of management's proposals have been unanimously approved by the Board of Directors. The stockholder proposal has been unanimously rejected by the Board of Directors.

### 1. ELECTION OF DIRECTORS AND MANAGEMENT INFORMATION

Five directors are to be elected at the annual meeting, to hold office until the next annual meeting of stockholders and until their successors are elected and qualified. It is intended that the accompanying proxy will be voted in favor of the following nominees to serve as directors unless the stockholder indicates to the contrary on the proxy. Management expects that each of the nominees will be available for election, but if any of them is not a candidate at the time the election occurs, it is intended that such proxy will be voted for the election of another nominee to be designated by the Board of Directors to fill any such vacancy.

#### DIRECTORS AND OFFICERS

Raymond V. Damadian, M.D. (age 70), a nominee for Director, has been the Chairman of the Board and President of FONAR since its inception and Treasurer since February, 2001. Dr. Damadian received an M.D. degree in 1960 from Albert Einstein College of Medicine, New York, and a B.S. degree in mathematics from the University of Wisconsin in 1956. In addition, Dr. Damadian conducted post-graduate work at Harvard University, where he studied extensively in the fields of physics, mathematics and electronics. Dr. Damadian is a 1988 recipient of the National Medal of Technology and in 1989 was inducted into the National Inventors Hall of Fame, for his contributions in conceiving and developing the application of magnetic resonance technology to medical applications including whole body scanning and diagnostic imaging. Dr. Damadian is also the director, President and Treasurer of the Company's subsidiary, Health Management Corporation of America ("HMCA").

Claudette J.V. Chan (age 69), a nominee for Director, has been a Director of FONAR since October 1987. Mrs. Chan has been employed since 1992 by HMCA and its predecessor, Raymond V. Damadian, M.D. MR Scanning Centers Management Company, as "site inspector," in which capacity she is responsible for supervising and implementing standard procedures and policies for MRI scanning centers. From 1989 to 1994 Mrs. Chan was employed by St. Matthew's and St. Timothy's Neighborhood Center, Inc., as the director of volunteers in the "Meals on Wheels" program, a program which cares for the elderly. She received a bachelor of science degree in nursing from Cornell University in 1960. Mrs. Chan is the sister of Raymond V. Damadian.

Robert J. Janoff (age 79), a nominee for Director, has been a Director of FONAR since February, 1989. Mr. Janoff has been a self-employed New York State licensed private investigator for more than thirty-five years and was a Senior Adjustor in Empire Insurance Group for more than 15 years until retiring from that position on July 1, 1997. Mr. Janoff also served, from June 1985 to June 1991, as President of Action Data Management Strategies, Ltd., a supplier of computer programs for use by insurance companies. Mr. Janoff is a Director Emeritus of Harmony Heights of Oyster Bay, New York, which is a nonprofit residential school for girls with learning disabilities.

Charles N. O'Data (age 70), a nominee for Director, has been a Director of FONAR since February, 1998. From 1968 to 1997, Mr. O'Data was the Vice President for Development for Geneva College, a liberal arts college located in western Pennsylvania. In that capacity, he acted as the College's chief investment

## Edgar Filing: FONAR CORP - Form PRE 14A

officer. His responsibilities included management of the College's endowment fund and fund raising. In July 1997, Mr. O'Data retired from Geneva College after 36 years of service to assume a position of National Sales Executive for SC Johnson Company's Professional Markets Group (a unit of SC Johnson Wax), and specialized in healthcare and education sales, a position he held until the spring of 1999. Mr. O'Data presently acts an independent financial consultant to various entities. He founded The Beaver County Foundation, a Community Foundation, in 1992, and serves as its President. Mr. O'Data served as a director of Heritage Valley Health System, The Medical Center, Beaver for 25 years, three years as Chairman. Mr. O'Data is a graduate of Geneva College, where he received a B.S. degree in Economics in 1958.

Robert Djerejian (75), a nominee for Director, has been a Director of Fonar since June, 2002. Since 1996 Mr. Djerejian has served as a senior consultant for Haines, Lundberg & Waehler International, (HWL International) an architecture, design and engineering firm, which among other specialties designs hospitals and laboratories. Prior to that time he was the Senior Managing Partner of the firm. Mr. Djerejian serves on the Board of Trustees of Pratt Institute, as Trustee Emeritus and was one of the founding directors of the Board of Directors of the Delaware College of Art and Design. Mr. Djerejian is a Member Emeritus of the American Institute of Architects. He is a graduate of The School of Architecture of Pratt Institute, where he received a B.A. in Architecture in 1955.

David B. Terry (60) is the Senior Vice President and Secretary of the Company. Mr. Terry has been serving as Vice President since December 1998 and as Secretary since May, 1990. Previously, he served as Treasurer from May 1990 to December, 1998, as Secretary from July 1978 through June 1987 and as Treasurer from August 1981 through June 1987. From July 1978 through June 1987, he was also a Director of the Company. Mr. Terry is a brother in-law of Raymond V. Damadian.

### INFORMATION REGARDING THE BOARD AND ITS COMMITTEES

The five nominees will be elected to hold office for the ensuing year or until their respective successors are elected and qualified.

During the year ended June 30, 2006 the Board of Directors unanimously consented to take action in lieu of a meeting on four occasions, and the audit committee met four times.

Dr. Damadian receives no cash compensation for serving on the Board. The other directors are each paid \$20,000 per year in their capacities as directors.

The Company's Board of Directors has an audit committee. There is no standing compensation committee or nominating committee.

In accordance with the Nasdaq Marketplace Rules, the Board of Directors adopted a written charter for the audit committee which took effect in June, 2001 and was revised on November 17, 2004. All of the directors on the audit committee are independent.

### AUDIT COMMITTEE

The Audit Committee, which is comprised of independent directors, is governed by a Board approved charter that contains, among other things, the Committee's membership requirements and responsibilities. The audit committee oversees the Company's accounting, financial reporting process, internal controls and audits, and consults with management and the independent public accountants on, among other items, matters related to the annual audit, the published financial statements and the accounting principals applied. As part of its duties, the audit committee appoints, evaluates and retains the Company's independent public accountants. It also maintains direct responsibility for the compensation,

## Edgar Filing: FONAR CORP - Form PRE 14A

termination and oversight of the Company's independent public accountants and evaluates the independent public accountants' qualifications, performance and independence.

Financial Expert on Audit Committee: The Board has determined that Mr. O'Data, who currently is a financial consultant and finance associate in the Middle States Association, and who previously was the Vice President for Development for Geneva College, is the audit committee financial expert. The Board made a qualitative assessment of Mr. O'Data's level of knowledge and experience based on a number of factors, including his formal education and experience.

### AUDIT COMMITTEE REPORT

The audit committee has (a) reviewed and discussed the audited financial statements with management, (b) discussed with the independent auditors the matters required to be discussed by SAS 61 and (c) has received the written disclosures and the letter from the independent accountants required by Independence Standards Board, Standard No. 1 and has discussed with the independent accountants the independent accountant's independence.

Based on the foregoing review and discussions, the audit committee recommended to the Board of Directors that the audited financial statements be included in the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2006.

The members of the audit committee are Messrs. Charles N. O'Data, Robert J. Janoff and Mr. Robert Djerejian. Messrs. O'Data, Janoff and Djerejian are independent directors, as defined in the Nasdaq Market Place Rules.

### VOTE REQUIRED AND BOARD RECOMMENDATION

The directors will be elected by the vote of a plurality of the votes represented at the meeting. THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR ALL OF THE NOMINEES FOR DIRECTOR.

### INFORMATION REGARDING BENEFICIAL OWNERSHIP OF PRINCIPAL STOCKHOLDERS, DIRECTORS, AND MANAGEMENT

The following table sets forth information regarding the beneficial ownership of the Company's common shares by the nominees for directors, the Company's Chief Executive Officer, and the directors and executive officers as a group as of January 31, 2007.

NAME AND ADDRESS OF BENEFICIAL OWNER (1)	SHARES BENEFICIALLY OWNED	PERCENT OF CLASS
Raymond V. Damadian, M.D. c/o FONAR Corporation Melville, New York Director, President CEO, 5% + Stockholder		
Common Stock	2,588,274	2.13%
Class C Stock	9,561,174	99.98%
Class A Preferred	477,328	6.09%

Claudette Chan  
Director



## Edgar Filing: FONAR CORP - Form PRE 14A

Common Stock	2,648	*
Class A Preferred	800	*
Robert J. Janoff		
Director		
Common Stock	90,000	*
Class A Preferred	1,999	*
Charles N. O'Data		
Director		
Common Stock	700	*
Robert Djerejian		
Director		
Common Stock	0	*
All Officers, Directors and Nominees		
as a Group (6 persons) (2) (3)		
Common Stock	2,703,287	2.22%
Class C Stock	9,561,174	99.98%
Class A Preferred	480,165	6.13%

\* Less than one percent

1. Address provided for each beneficial owner owning more than five percent of the voting securities of the Company.

2. Includes 101 shares of the Company's Common Stock and 19 shares of the Company's Class A Non-voting Preferred Stock held by an officer jointly with his wife, and 192 shares of the Company's Common Stock and 38 shares of the Company's Class A Non-voting Preferred Stock held in trust by an officer for his children.

3. Includes options to purchase 21,372 shares of Common Stock held by an officer.

### CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

See Item 13, "Certain Relationships and Related Transactions" of the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2006 which is specifically incorporated by reference herein. A copy of the Form 10-K is included in the Annual Report to Stockholders which is being sent to the Company's stockholders with this Proxy Statement.)

The Company believes that each of the related transactions described therein were on terms at least as favorable to the Company as were available from non-affiliated parties.

### COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS.

With the exception of the Chief Executive Officer, Dr. Raymond V. Damadian, the compensation of the Company's executive officers is based on a combination of salary and bonuses based on performance. The Chief Executive Officer's compensation consists only of a salary. The Board of Directors does not have a compensation committee. Dr. Raymond V. Damadian, President, Chief Executive Officer and Chairman of the Board, is the only executive officer who is a member of the Board of Directors. Dr. Damadian participates in the determination of executive compensation for the Company's officers.

## Edgar Filing: FONAR CORP - Form PRE 14A

As noted above, the Company's compensation policy is primarily based upon the practice of pay-for-performance. Section 162(m) of the Internal Revenue Code imposes a limitation on the deductibility of nonperformance-based compensation in excess of \$1 million paid to the Chief Executive Officer. No officer of the Company received compensation in excess of \$1 million in fiscal 2006 or in any previous fiscal year. The Board currently believes that the Company should be able to continue to manage its executive compensation program for others so as to preserve the related federal income tax deductions.

The following table discloses compensation received for the three years ended June 30, 2006 by the Company's Chief Executive Officer.

Name and Principal Position Position	Year	Annual Compensation		Long-Term	All Other
		Salary	Other	Compensation Awards	
Raymond V. Damadian	2006	\$93,059.68	0	0	0
Chairman of the; Board; President;	2005	\$86,799.98	0	0	0
Chief Executive Officer; Director	2004	\$86,799.99	0	0	0

### COMPENSATION PURSUANT TO STOCK OPTIONS AND SAR GRANTS

No stock options or stock appreciation rights were granted to the Company's Chief Executive Officer during fiscal 2006.

### OPTION/SAR EXERCISES AND YEAR END VALUES

No options or stock appreciation rights were exercised by the Company's Chief Executive Officer during fiscal 2006. The Company's Chief Executive Officer did not hold any unexercised stock options or stock appreciation rights at the end of fiscal 2006.

### PERFORMANCE GRAPH

The following graph compares the annual change in the Company's cumulative total shareholder return on its Common Stock during a period commencing on June 30, 2001 and ending on December 29, 2006 (as measured by dividing (i) the sum of (A) the cumulative amount of dividends for the measurement period, assuming dividend reinvestment and (B) the difference between the Company's share price at the end and the beginning of the measurement period; by (ii) the share price at the beginning of the measurement period) with the cumulative total return of each of: (a) the CRSP Total Return Index for Nasdaq U.S. companies ("Nasdaq"); (b) the CRSP Total Return Index for Nasdaq Medical Device Manufacturers ("NAS-MDM"); and (c) the CRSP Total Return Index for Nasdaq Health companies ("NAS-Hea.") during such period, assuming a \$100 investment on June 29, 2001. The stock price performance on the graph below is not necessarily indicative of future price performance.

	6/30/01	6/29/02	6/28/03	6/30/04	6/30/05	6/30/06	12/29/06
Fonar Common Stock	\$100.00	\$100.02	\$ 67.01	\$ 65.98	\$ 61.86	\$ 28.35	\$ 14.43
NASDAQ-US	\$100.00	\$ 68.12	\$ 75.63	\$ 95.33	\$ 96.36	\$102.46	\$113.84
NAS-MDM	\$100.00	\$ 90.84	\$ 97.30	\$138.81	\$142.68	\$151.00	\$192.77
NAS-Hea.	\$100.00	\$ 98.18	\$103.34	\$153.47	\$193.93	\$222.45	\$222.88

### 2. APPROVAL OF AMENDMENT TO CERTIFICATE OF INCORPORATION TO EFFECT A REVERSE STOCK SPLIT

## Edgar Filing: FONAR CORP - Form PRE 14A

On January 2, 2007, our board of directors unanimously adopted resolutions declaring the advisability of and approving, subject to a stockholder approval, the amendment of our certificate of incorporation to effect a reverse stock split of our issued and outstanding Common Stock, Class B Common Stock, Class C Common Stock and Class A Nonvoting Preferred Stock, at a specific ratio to be determined by the board of directors within a range of one-for ten and one-for twenty-five. Our board of directors has deemed it advisable and in our stockholders' best interests to amend our certificate of incorporation to effect a reverse stock split of our common stock at a specific ratio to be determined by the board of directors within a range from one-for ten and one-for twenty-five. Our board of directors' intent is to effect a reverse stock split as soon as practical after our annual meeting.

If this Proposal 2 is approved and after our board of directors selects the exchange ratio for the reverse stock split, then all of the issued and outstanding shares of all class of our capital stock on the date of the reverse stock split will be automatically converted into a smaller number of shares, at the reverse stock split ratio selected by the board of directors. The ratio will be no greater than one-for ten, and no less than one-for twenty-five. The ratio will be the same for each class of our capital stock so that the relative voting and economic rights of the different classes will remain the same as before the reverse split. In determining the reverse stock split ratio, our board of directors will consider numerous factors, including the historical and projected performance of our common stock before and after the reverse stock split, prevailing market conditions and general economic trends, as well as the projected impact of the reverse stock split on the trading liquidity of our common stock and our ability to continue to maintain our common stock's listing on the Nasdaq market.

We are proposing that our board of directors have this discretion, rather than proposing that stockholders approve a specific ratio at this time, in order to give the board the flexibility to implement a reverse stock split at a ratio that reflects the board's then-current assessment of the factors described above, including our then-current stock price. The reverse stock split would become effective upon the filing of a Certificate of Amendment of our Certificate of Incorporation with the Secretary of State of the State of Delaware. The form of the Certificate of Amendment to effect the reverse stock split is attached to this proxy statement as Appendix A.

### PURPOSE OF REVERSE STOCK SPLIT

The board of directors believes that the proposed reverse stock split, at a ratio ranging from one-for-ten and one-for-twenty-five, is necessary to maintain our listing on the Nasdaq Market by reducing the number of our outstanding common shares in order to increase the trading price of such shares on Nasdaq. In order to remain listed on the Nasdaq Market, our common shares must meet the continued listing requirement of a minimum bid price of \$1.00 per share. In December of 2005, we received our first notice from Nasdaq that we were not in compliance and giving us 180 days to come into compliance. Because we were in compliance with the other requirements for continued listing, we were granted an additional 180 days to regain compliance in June, 2006. Since we failed to do so, the Nasdaq Staff recommended delisting in December, 2006. We requested a hearing at which we must convince the panel that we have a viable plan to meet the minimum bid price requirement. We have been advised the only plan which will be acceptable at this point is a reverse stock split on a short term basis. It is anticipated that the increase in the per share market price of our common stock will prevent our stock from being delisted from the Nasdaq Market.

### DETERMINATION OF RATIO

The ratio of the reverse stock split, if approved and implemented, will be an

## Edgar Filing: FONAR CORP - Form PRE 14A

integral number between and including ten and twenty-five, as determined by our board of directors in its sole discretion. In determining the reverse stock split ratio, our board of directors will consider numerous factors including:

- \* the historical and projected performance of our common stock and volume level before and after the reverse stock split,
- \* prevailing market conditions,
- \* general economic and other related conditions prevailing in our industry and in the marketplace generally,
- \* the projected impact of the selected reverse stock split ratio on trading liquidity in our common stock and our ability to continue our common stock's listing on Nasdaq,
- \* our capitalization (including the number of shares of our common stock issued and outstanding),
- \* the prevailing trading price for our common stock and the volume level thereof, and
- \* potential devaluation of our market capitalization as a result of a reverse stock split.

The purpose of asking for authorization to implement reverse stock split at a ratio to be determined by our board of directors, as opposed to a ratio fixed in advance, is to give our board of directors the flexibility to take into account then-current market conditions and changes in our stock price and to respond to other developments that may be deemed relevant, when considering the appropriate ratio.

### EFFECTS OF REVERSE STOCK SPLIT

A reverse stock split refers to a reduction in the number of outstanding shares of a class of a corporation's capital stock, which may be accomplished, as in this case, by reclassifying and combining all of our outstanding shares of each class of our capital common stock into a proportionately smaller number of shares. For example, if our board decides to implement a one-for-ten reverse stock split, then a stockholder holding 1000 shares of our common stock before the reverse stock split would instead receive 100 shares of our common stock afterwards. Each stockholder's proportionate ownership of our outstanding shares of common stock would remain the same.

The primary purpose of the proposed reverse stock split of is to combine the issued and outstanding shares of our common stock into a smaller number of shares so that the shares of our common stock will trade at a higher price per share than their recent trading prices. Although we expect the reverse stock split will result in an increase in the market price of our common stock, the reverse stock split may not increase the market price of our common stock in proportion to the reduction in the number of shares of our common stock outstanding or result in a permanent increase in the market price, which is dependent upon many factors, including our performance, prospects and general market conditions. The history of similar reverse stock splits for companies in like circumstances is varied. If the reverse stock split is effected and the market price of our common stock declines, the percentage decline as an absolute number and as a percentage of our overall market capitalization may be greater than would occur in the absence of a reverse stock split.

In addition to increasing the market price of our common stock, a reverse stock split will also affect the presentation of stockholders' equity on our balance sheet. Specifically, because the par value per share of our capital stock will

## Edgar Filing: FONAR CORP - Form PRE 14A

not change, the reduction in the number of outstanding shares of capital stock will cause our stated capital account to be reduced, and our additional paid-in capital to be increased by an equivalent amount. Total stockholders' equity will remain unchanged.

### EFFECT ON OUTSTANDING OPTIONS AND WARRANTS

The reverse stock split, when implemented, will affect the outstanding options and warrants to purchase our common stock, which contain anti-dilution provisions. All of our equity incentive plans include provisions requiring appropriate adjustments to the number of shares of common stock covered by the plans and by stock options and other grants under those plans, as well as option exercise prices. For example, if we implement a one-for-ten reverse stock split, each of our outstanding stock options would thereafter evidence the right to purchase one-tenth as many shares of our common stock and the exercise price per share would be ten times the previous exercise price. Further, the number of shares of our common stock reserved for issuance under our existing stock option plans and stock bonus plans will be reduced by the same ratio as selected for the reverse stock split.

### FRACTIONAL SHARES

If the effect of the reverse stock split results in some stockholders receiving fractional shares, fractional shares will be issued. No cash payments in lieu of the issuance of fractional shares will be made.

### ACCOUNTING MATTERS

The par value of the shares of our capital stock is not changing as a result of the implementation of the reverse stock split. Our stated capital, which consists of the sum of the par value per share of each class of our capital stock multiplied by the aggregate number of shares of each class of our capital stock issued and outstanding, will be reduced proportionately on the effective date of the reverse stock split. Correspondingly, our additional paid-in capital, which consists of the difference between our stated capital and the aggregate amount paid to us upon the issuance of all currently outstanding shares of our capital stock, will be increased by a number equal to the decrease in stated capital. Further, net loss per share and book value per share will be increased as result of the reverse stock split because there will be fewer shares of capital stock outstanding.

### IMPLEMENTATION OF REVERSE STOCK SPLIT; CERTIFICATE OF AMENDMENT

If our stockholders approve this Proposal 2, we will file the Certificate of Amendment included as Appendix A to this proxy statement (as completed to reflect the reverse stock split ratio as determined by the board of directors, in its discretion, within the range of 1-for-ten to 1-for-25 in order to give effect to the reverse stock split). The Certificate of Amendment will become effective when it is filed with the Secretary of State of the State of Delaware.

### POSSIBLE DISADVANTAGES OF REVERSE STOCK SPLIT

Even though our board of directors believes that the potential advantages of a reverse stock split outweigh any disadvantages that might result, the reduced number of shares of our common stock resulting from a reverse stock split could adversely affect the liquidity of our common stock.

### EXCHANGE OF STOCK CERTIFICATES

If this proposal authorizing the board of directors to amend our certificate of incorporation to effect a reverse stock split of our common stock is approved by our stockholders, and after our board of directors determines the exchange ratio

## Edgar Filing: FONAR CORP - Form PRE 14A

for a reverse stock split, we will instruct our transfer agent to act as our exchange agent and to act for holders of common stock in implementing the exchange of their certificates.

Commencing on the effective date of a reverse stock split, stockholders will be notified and requested to surrender their certificates representing shares of our common stock to the exchange agent in exchange for certificates representing post-reverse split common stock. One share of new common stock will be issued in exchange for the number of presently issued and outstanding pre-split shares of our common stock determined by the board of directors in the range approved by the stockholders. Beginning on the effective date of a reverse stock split, each certificate representing shares of our common stock will be deemed for all corporate purposes to evidence ownership of shares of our post-reverse split common stock. Holders of warrants and other securities exercisable for shares of our common stock will not be requested to exchange those securities in connection with a reverse stock split. STOCKHOLDERS SHOULD NOT DESTROY ANY STOCK CERTIFICATE(S) AND SHOULD NOT SUBMIT ANY CERTIFICATE(S) UNTIL REQUESTED TO DO SO.

### FEDERAL INCOME TAX CONSEQUENCES

The following summary of the federal income tax consequences of a reverse stock split is based on current law, including the Internal Revenue Code of 1986, as amended, and is for general information only. The tax treatment of a stockholder may vary depending upon the particular facts and circumstances of such stockholder, and the discussion below may not address all the tax consequences for a particular stockholder. For example, foreign, state and local tax consequences are not discussed below. Accordingly, notwithstanding anything to the contrary, each stockholder should consult his or her tax advisor to determine the particular tax consequences to him or her of a reverse stock split, including the application and effect of federal, state, local and/or foreign income tax and other laws.

Generally, a reverse stock split will not result in the recognition of gain or loss for federal income tax purposes. The adjusted basis of the new shares of our common stock will be the same as the adjusted basis of our common stock exchanged for such new shares of our common stock. The holding period of the new, post-split shares of our common stock resulting from implementation of the reverse stock split will include the stockholder's respective holding periods for the pre-split shares of our common stock exchanged for the new shares of our common stock.

### NO DISSENTERS' RIGHTS

The holders of shares of our common stock will have no dissenters' rights of appraisal under Delaware law, our certificate of incorporation or our by-laws with respect to the Certificate of Amendment effectuating a reverse stock split.

The affirmative vote of shares holding a majority of the votes represented at the meeting is required to adopt Proposal 2 respecting the reverse stock split. THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR THE PROPOSAL.

### 3. REDUCTION OF NUMBER OF AUTHORIZED SHARES

Concurrently with the adoption of resolutions relating to the reverse stock split, the Board of Directors adopted resolutions to authorize the Board of Directors to amend our certificate of incorporation to reduce the number of our authorized shares of capital stock by effecting a reverse split of our authorized number of shares of Common Stock, Class B Common Stock, Class C Common Stock, Preferred Stock and Class A Nonvoting Preferred Stock, at a specific ratio to be determined by our Board of Directors within a range of one for three and one for ten. Except for shares of the Class A Nonvoting Preferred

## Edgar Filing: FONAR CORP - Form PRE 14A

Stock, there are no issued and outstanding shares of Preferred Stock.

The reduction of authorized shares was intended to enable the Board of Directors to protect the stockholders from the dilution which could conceivably occur if the authorized number of shares of Common Stock, for example, remained at its current level of 150,000,000 shares following the reverse stock split. Nevertheless, the range of ratios is different in order to leave the Company with the flexibility to utilize shares of stock for business purposes in appropriate cases, including transactions such as acquisitions, if a suitable opportunity arises. Presently, we have more than 121,000,000 shares of Common Stock outstanding of 150,000,000 authorized. In addition to the shares outstanding, additional shares are reserved for options, the convertibility features of the Class B Common and Class C Common Stock and warrants. If we were to reduce the authorized shares by the same ratio as the reverse split, for example one for ten, we would have only 15 million shares of Common Stock authorized of which approximately 12.1 million would be issued and outstanding. We do not believe this would leave us with sufficient flexibility in any possible transaction. At the present time, however, we do not have any acquisition or similar transaction pending or planned.

To the extent the ratio of reducing authorized shares is less than the ratio of reducing outstanding shares, some stockholders may construe this as creating the possibility of diluting their positions. It may be construed as having an anti-takeover effect, since shares could be issued to persons who would oppose a hostile take-over or change of control. It should be noted that in any case, by virtue of his holding of over 99% of the outstanding Class C Common Stock, Dr. Damadian has and after any reverse stock split will continue to have voting control of the Company.

The affirmative vote of shares holding a majority of the votes represented at the meeting is required to ratify the adoption of the Proposal 3 respecting the reduction of the number of authorized shares of capital stock. THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR THE PROPOSAL.

#### 4. RATIFICATION OF SELECTION OF AUDITORS

The Board of Directors has selected Marcum & Kliegman LLP, as the Company's independent auditors for the fiscal year ending June 30, 2007. The stockholders will be asked to ratify this action by the Board. Marcum & Kliegman LLP were the Company's auditors for the fiscal years ended June 30, 2004, June 30, 2005 and June 30, 2006.

One or more representatives of Marcum & Kliegman LLP, are expected to be present at the Meeting with the opportunity to make a statement if they desire to do so, and to be available to respond to appropriate questions.

The affirmative vote of shares holding a majority of the votes represented at the meeting is required to ratify the selection of auditors by the Board of Directors. THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR THE PROPOSAL.

#### AUDIT FEES

The aggregate fees billed by Marcum & Kliegman LLP for the audit of the Company's annual financial statements for the fiscal year ended June 30, 2006 and the reviews of the financial statements included in the Company's Forms 10-Q for the fiscal year ended June 30, 2006 were \$628,206.

The aggregate fees billed by Marcum & Kliegman for the audit of the Company's annual financial statements for the fiscal year ended June 30, 2005 and the reviews of the financial statements included in the Company's Forms 10-Q for the fiscal year ended June 30, 2005 were \$542,643.

## Edgar Filing: FONAR CORP - Form PRE 14A

All work on the audits in each of the last two fiscal years was performed by full-time permanent employees of Marcum & Kliegman LLP.

### AUDIT-RELATED FEES

No audit-related fees were billed by Marcum & Kliegman LLP for the fiscal years ended June 30, 2006 and June 30, 2005.

### TAX FEES

The aggregate fees billed by Marcum & Kliegman LLP for tax compliance, tax advise and tax planning in the fiscal years ended June 30, 2006 and June 30, 2005 were \$221,681 and \$149,793, respectively.

### ALL OTHER FEES

The aggregate fees billed by Marcum & Kliegman LLP for all other services rendered by them during the fiscal years ended June 30, 2006 and June 30, 2005 were \$62,644 and \$264,646, respectively, which included services in connection with the registration of securities and the accounting consequences of other possible corporation transactions.

Since January 1, 2003, the audit committee has adopted policies and procedures for pre-approving all non-audit work performed by its auditors. Specifically, the committee must pre-approve the use of the auditors for all such services. The audit committee has pre-approved all non-audit work since that time and in making its determination has considered whether the provision of such services was compatible with the independence of the auditors.

No fees were billed by Marcum & Kliegman LLP for the fiscal years ended June 30, 2006 or June 30, 2005 for designing, operating, supervising or implementing any of our financial information systems or any hardware or software systems for our financial information.

The Company's audit committee believes that the provision by Marcum & Kliegman LLP of services in addition to audit services in fiscal 2006 and 2005 were compatible with maintaining their independence. The services to be performed are presented by Marcum & Kliegman LLP to the committee or its chairman. The matter is then evaluated and a decision made.

### 5. SHAREHOLDER PROPOSAL TO LIMIT CERTAIN MANAGEMENT COMPENSATION

Mr. Robert D. Morse, of 212 Highland Avenue, Moorestown, New Jersey 08057-2717 has notified the Company that he intends to submit the following proposal at this year's Annual Meeting:

The remuneration to any of the top five persons named in Management be limited to \$500,000 per year, plus any nominal perks. This program is to be applied after any existing programs now in force for options, bonuses, SAR's, etc., have been completed, and severance contracts should be discontinued, as they are also a part of remuneration programs.

This proposal does not affect any other personnel in the company and their remuneration programs.

### REASONS

The limit of one half million dollars in remuneration is far above that needed to enjoy an elegant life-style.

Throughout Corporate history, only a few persons whom have created a corporation



## Edgar Filing: FONAR CORP - Form PRE 14A

now remain in Management. Some descendents have inherited top positions, while most have attained them through recommendations, ability, or influence, not necessarily providing increased earnings for a company. These come from the product or services, its public acceptance, advertising and the workforce.

Due to an unfair removal of the word: "Against" since about Year 1975, and ONLY in the "Vote for Directors" column, Management nominees for that position are rarely defeated, as receiving only as little as one vote guarantees election, and in turn, Directors re-elect management and reward them. The term was devised and incorporated in 6 or 8 states of high company registrations as a state and corporate "Rule". "Right of Dissent" is denied, and shareowners may not vote "No" or "Against" and counted as such.

This unfairness has yet to be corrected by the Commission as requested.

The Ford Motor Company reinstated "Against" several years ago, showing the American Way of proper corporate proxies presentations. Exxon-Mobil has reverted to a majority vote for election of Directors, a fine decision for shareowners!

Thank you, and please vote "YES" for this Proposal. It is for YOUR benefit!

Robert D. Morse

The affirmative vote of shares holding a majority of the votes represented at the meeting is required to adopt the shareholder's proposal. THE BOARD OF DIRECTORS RECOMMENDS A VOTE AGAINST THE PROPOSAL.

We presently are not paying any member of Management at a rate of more than \$500,000 per year nor did we do so in fiscal 2006 or fiscal 2005. We do not have any present plans to do so.

Nevertheless, the proposal is too rigid, too broad and indefinite in duration. The compensation companies must pay is determined by market forces. There may well be situations where hiring highly compensated individuals would be helpful, if not essential, to achieving market penetration, profitability and ultimately enhanced stockholder value. The complexity of evaluating the talents of a person and that person's expected and actual contributions to the Company, and reaching a mutually agreeable compensation package may not always fall within the parameters of the stockholder proposal. We believe our Company would be better served by permitting Management and the Board of Directors to evaluate each case on its own merits.

### PROPOSALS OF STOCKHOLDERS

Proposals of stockholders intended to be presented at the 2008 annual meeting of stockholders must be received by the Company no later than December 7, 2007 to be included in the Company's proxy statement and form of proxy related to that meeting.

### SOLICITATION OF PROXIES

The proxy accompanying this Proxy Statement is solicited by the Board of Directors of the Company. Proxies may be solicited by officers, directors, and regular supervisory and executive employees of the Company, none of whom will receive any additional compensation for their services. Such solicitations may be made personally, or by mail, e-mail, facsimile, telephone, telegraph, or messenger. The Company will pay persons holding shares of common stock in their names or in the names of nominees, but not owning such shares beneficially, such as brokerage houses, banks, and other fiduciaries, for the expense of forwarding solicitation materials to their principals. All of the costs of solicitation of proxies will be paid by the Company.

## Edgar Filing: FONAR CORP - Form PRE 14A

### VOTING TABULATION

The election of the Company's directors requires a plurality of the votes represented in person or by proxy at the meeting. The ratification of the Plans and the selection of auditors requires the affirmative vote of a majority of the votes represented in person or by proxy at the meeting. Votes cast by proxy or in person at the meeting will be tabulated by the Company.

A stockholder who abstains from voting on any or all proposals will be included in the number of shareholders present at the meeting for the purpose of determining the presence of a quorum. Abstentions will not be counted either in favor of or against the election of the nominees or other proposals. Under the rules of the National Association of Securities Dealers, brokers holding stock for the accounts of their clients who have not been given specific voting instructions as to a matter by their clients may vote their clients' proxies in their own discretion. Where a proposal requires a majority of the votes present for its passage, an abstention or non-vote will have the same effect as a negative vote.

### OTHER MATTERS

The Board of Directors does not intend to bring any other business before the meeting, and so far as is known to the Board, no matters are to be brought before the meeting except as specified in the notice of the meeting. However, as to any other business which may properly come before the meeting, it is intended that proxies, in the form enclosed, will be voted in respect thereof in accordance with the judgment of the persons voting such proxies.

DATED: Melville, New York, March 1, 2007

A COPY OF THE COMPANY'S FORM 10-K REPORT FOR FISCAL YEAR 2006, CONTAINING INFORMATION ON OPERATIONS, FILED WITH THE SECURITIES AND EXCHANGE COMMISSION, IS AVAILABLE UPON REQUEST. PLEASE WRITE TO:

INVESTOR RELATIONS DEPARTMENT  
FONAR CORPORATION  
110 MARCUS DRIVE  
MELVILLE, NEW YORK 11747

[FORM OF]

CERTIFICATE OF AMENDMENT  
OF  
CERTIFICATE OF INCORPORATION  
OF  
FONAR CORPORATION

FONAR Corporation, a corporation organized and existing under and by virtue of the General Corporation Law of the State of Delaware (the "Corporation") does hereby certify:

First: The name of the Corporation is FONAR Corporation.

Second: In accordance with the provisions of Section 242 of the General Corporation Law of the State of Delaware, Section "A" of Article "FOURTH" of the Certificate of Incorporation has been amended to read as follows:

"A. Classes and Number of Shares.

The total number of shares of stock which the Corporation shall have the

Edgar Filing: FONAR CORP - Form PRE 14A

authority to issue is \_\_\_\_\_ shares. The classes and the aggregate number of shares of stock of each class which the Corporation shall have the authority to issue are as follows:

1. \_\_\_\_\_ million (\_\_\_\_\_) shares of Common Stock with a par value of \$.0001 per share.

2. \_\_\_\_\_ million (\_\_\_\_\_) shares of Class B Common Stock, having a par value of \$.0001 per share.

3. \_\_\_\_\_ million (\_\_\_\_\_) shares of Class C Common Stock, having a par value of \$.0001 per share.

4. \_\_\_\_\_ (\_\_\_\_\_) shares of Preferred Stock, having a par value of \$.001 per share. The Preferred Stock shall have such voting powers, full or limited, or no voting powers, and such designations, preferences and relative, participating, optional or other special rights and qualifications, limitations or restrictions as shall be stated and expressed in the resolution or resolutions providing for the issuance of such stock adopted by the board of directors of the Corporation.

5. \_\_\_\_\_ million (\_\_\_\_\_) shares of Class A Non-voting Preferred Stock, having a par value of \$.0001 per share."

Third: Sections "B", "C" and "D" of Article "FOURTH" are unchanged and shall remain full force and effect.

IN WITNESS WHEREOF, FONAR Corporation has caused this Certificate to be signed by its President and attested by its Secretary, this \_\_\_ day of February, 2007.

FONAR Corporation

By:

\_\_\_\_\_  
Raymond V. Damadian  
President

ATTEST:

\_\_\_\_\_  
David B. Terry, Secretary

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

\_\_\_\_\_  
FORM 10-K  
\_\_\_\_\_

[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [Fee Required]  
For the fiscal year ended June 30, 2006

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934 [No Fee Required]  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 0-10248

Edgar Filing: FONAR CORP - Form PRE 14A

---

FONAR CORPORATION

(Exact name of registrant as specified in its charter)

DELAWARE  
(State of incorporation)

11-2464137  
(IRS Employer Identification Number)

110 Marcus Drive, Melville, New York  
(Address of principal executive offices)

11747  
(Zip Code)

(631) 694-2929  
(Registrant's telephone number, including area code)

---

Securities registered pursuant to Section 12(b) of the Act:  
Common Stock, par value \$.0001 per share (Title of Class)

Securities registered pursuant to Section 12(g) of the Act:  
None

---

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes \_\_\_ No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes \_\_\_ No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No \_\_\_\_\_

Indicate by check mark if disclosure of delinquent filers, pursuant to Item 405 of Regulation S-K, {section}229.405 of this Chapter, is not contained, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this 10-K or any amendment to the Form 10-K. [X]

Indicate by check mark whether the registrant is an accelerated filer, as defined in Rule 12b-2 of the Act.

Yes [X] No {}

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer \_\_\_ Accelerated filer   
Non-accelerated filer \_\_\_\_\_

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes \_\_\_ No

As of August 30, 2006, 119,359,660 shares of Common Stock, 3,953 shares of Class B Common Stock, 9,562,824 shares of Class C Common Stock and 7,836,287 shares of

## Edgar Filing: FONAR CORP - Form PRE 14A

Class A Non-voting Preferred Stock of the registrant were outstanding. The aggregate market value of the 116,667,745 million shares of Common Stock held by non-affiliates as of such date based on the closing price per share on August 30, 2006 as reported on the NASDAQ System, was approximately \$43.8 million. The other outstanding classes do not have a readily determinable market value.

### DOCUMENTS INCORPORATED BY REFERENCE

None

### PART I

#### ITEM 1. BUSINESS

##### GENERAL

Fonar Corporation, sometimes referred to as the "Company" or "Fonar", is a Delaware corporation which was incorporated on July 17, 1978. Our address is 110 Marcus Drive, Melville, New York 11747 and our telephone number is 631-694-2929. Fonar also maintains a WEB site at [www.Fonar.com](http://www.Fonar.com).

FONAR is engaged in the business of designing, manufacturing, selling and servicing magnetic resonance imaging, also referred to as "MRI" or "MR", scanners which utilize MRI technology for the detection and diagnosis of human disease. Fonar's founders built the first scanner in 1977 and FONAR introduced the first commercial MRI scanner in 1980. FONAR is the originator of the iron-core non-superconductive and permanent magnet technology.

Fonar's iron frame technology made FONAR the originator of "open" MRI scanners. We introduced the first "open" MRI in 1980. Since that time we have concentrated on further application of our "open" MRI, introducing most recently the Upright(TM) Multi-positional(TM) MRI scanner (also referred to as the "Upright(TM)" or "Stand-Up(TM)" MRI scanner) and the Fonar 360(TM) MRI scanner.

The product we are now most vigorously promoting is our Stand-Up(TM)/Upright(TM) MRI. The Stand-Up(TM)/Upright(TM) MRI is unique in the industry in that it allows patients to be scanned in a fully weight-bearing condition, such as standing, sitting or bending in any position that causes symptoms. This means that an abnormality or injury, such as a slipped disk can be visualized where it may not be visualized with the patient lying down. We are introducing the name "Upright(TM)" as an alternative to "Stand-UP(TM)" because of the multiplicity of positions in which the patient may be scanned where the patient is not standing.

Health Management Corporation of America, formerly U.S. Health Management Corporation, which we sometimes refer to as "HMCA", was formed by Fonar in March 1997 as a wholly-owned subsidiary in order to enable us to expand into the business of providing comprehensive management services to medical providers. HMCA provides management services, administrative services, office space, equipment, repair, maintenance service and clerical and other non-medical personnel to medical providers. Since July 28, 2005, following the sale of HMCA's physical therapy and rehabilitation business, HMCA has elected to provide its services solely to diagnostic imaging centers.

See Note 21 to the Consolidated Financial Statements for separate financial information respecting our medical equipment and physician and diagnostic management services segments.

### FORWARD LOOKING STATEMENTS.

Certain statements made in this Annual Report on Form 10-K are "forward-looking statements", within the meaning of the Private Securities Litigation Reform Act of 1995, regarding the plans and objectives of Management for future operations. Such statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially

## Edgar Filing: FONAR CORP - Form PRE 14A

different from any future results, performance or achievements expressed or implied by such forward-looking statements. These forward-looking statements are based on current expectations that involve numerous risks and uncertainties. Our plans and objectives are based, in part, on assumptions involving the expansion of business. These assumptions involve judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond our control. Although we believe that our assumptions underlying the forward-looking statements are reasonable, any of the assumptions could prove inaccurate and, therefore, there can be no assurance that the forward-looking statements included in this Annual Report will prove to be accurate. In light of the significant uncertainties inherent in our forward-looking statements, the inclusion of such information should not be regarded as a representation by us or any other person that our objectives and plans will be achieved.

### RECENT DEVELOPMENTS AND OVERVIEW.

Our products and works-in-progress are intended to significantly improve our competitive position. Our current products are the Upright(TM) MRI and the Fonar 360(TM).

The Upright(TM) MRI permits, for the first time, MRI diagnoses to be made in the weight-bearing state. The Upright(TM) MRI is the only MRI scanner which allows patients to be scanned while standing, sitting or reclining, either horizontally or at an angle. This means that an abnormality or injury, such as a slipped disk, will be able to be scanned under full weight-bearing conditions and, more often than not, in the position in which the patient experiences pain. A patient handling system built into the floor brings the patients to the desired height in the scanner. An adjustable bed allows the patients to stand, sit or lie on their backs, sides or stomachs at any angle. The Upright(TM) MRI may also be useful for MRI guided interventional procedures.

More recently a new application of the FONAR Upright(TM) technology is in the evaluation and diagnosis of patients with the Arnold-Chiari syndrome believed to affect from 200,000 to 500,000 Americans. In this syndrome brain stem compression and entrapment of the brain at the base of the skull in the foramen magnum, which is the circular bony opening at the base of the skull where the spinal cord exits the skull. Classic symptoms of the Chiari syndrome include the "drop attack", where the erect patient unexpectedly experiences an explosive rush or nervous discharge at the base of the brain which rushes down the body to the extremities, causing the patient to collapse in a transient neuromuscular paralysis which then subsides when the patient is in a horizontal position.

The FONAR Upright(TM) MRI has recently demonstrated its key value on two patients with Chiari syndrome establishing that the conventional lie-down MRI scanners cannot make an adequate evaluation of their pathology since the patient's pathology is most visible and symptoms are most acute when the patient is upright. It is critical to have an image of the patient in an upright position so that the neurosurgeons can fully evaluate the extent of the brain stem compression which is occurring so they can choose the most appropriate surgical approach for the operative repair.

Another milestone in the sale and utilization of FONAR's Upright(TM) technology is the sale in September, 2006 of an Upright(TM) MRI scanner to the largest orthopedic hospital in the Netherlands, the St. Maartenskliniek. St. Maartenskliniek has over 300 in-patient beds and an extensive outpatient clinic program that diagnosis and treats 25,000 patients with orthopedic problems annually. In placing their order, St. Maartenskliniek announced from the point of view of their internationally recognized "Spine Center" that "once FONAR made available upright weight-bearing MRI imaging technology, owning one for the St. Maartenskliniek "Spine Center" was not optional but mandatory. For our hospital

## Edgar Filing: FONAR CORP - Form PRE 14A

to continue to engage in spine surgery without it, once this new technology became available, was unacceptable. Once the means were available to make certain we were getting the complete picture of the patient's spine pathology before undertaking surgery, so that we could be certain we were not performing surgery based on a wrong diagnosis and running the risk of doing the wrong surgery, we did not regard the utilization of this new technology, from our patient's perspective as optional. It was mandatory."

We are vigorously promoting sales of the Upright(TM) MRI which we regard as our most promising product. The market for the Upright(TM) shows strong progress. During the fiscal year ended June 30, 2006, we received orders for 18 Upright(TM) MRI scanners as compared to 30 for the fiscal year ended June 30, 2005. Revenues recognized from the sale of Upright(TM) MRI scanners, however, decreased in fiscal 2006 by 85.4% over fiscal 2005 from approximately \$71.7 million in fiscal 2005 to approximately \$10.5 million in fiscal 2006, following a 68% increase from fiscal 2004 to fiscal 2005, when revenues from the sale of Upright(TM) MRI scanners increased from \$42.7 million to \$71.7 million in fiscal 2005. The following chart shows the revenues attributable to our different model scanners for the fiscal years ended June 30, 2005 and June 30, 2006. Note that we recognize revenue on a percentage of completion basis. Accordingly, revenue is recognized as each sub-assembly of a scanner is manufactured. Consequently the revenues for a fiscal period do not necessarily relate to orders placed in that period.

Model	Revenues Recognized	
	Fiscal 2005	Fiscal 2006
	-----	-----
Upright(TM)	\$71,666,053	\$10,452,069
Fonar 360(TM)	\$ 764,031	\$ 383,589
Other	\$ 0	\$ 0

The Fonar 360(TM) includes the Open Sky(TM) MRI. We received our first order for a Fonar 360(TM) scanner in the first quarter of fiscal 2005. The magnet frame is incorporated into the floor, ceiling and sidewalls of the scan room and is open. Consequently, physicians and family members can walk inside the magnet to approach the patient. The Open Sky(TM) version of the Fonar 360(TM) is decoratively designed so that it is incorporated into the panoramic landscape that decorates the walls of the scan room. The ability of the Fonar 360(TM) to give physicians direct 360 degree access to patients and the availability of MRI compatible interventional instruments such as needles, catheters, probes, scalpels and forceps, will also enable the Fonar 360(TM) to be used for image guided interventions.

Our earlier primary product, the QUAD(TM) MR scanner, utilized a electromagnet and was accessible from four sides. The QUAD(TM) was the first "open" MRI scanner at high field.

FONAR's showcase installation of the first FONAR 360(TM) MRI scanner sold is progressing very successfully at the Oxford Nuffield Orthopedic Center in Oxford, United Kingdom. Oxford-Nuffield had two objectives in the choice of the FONAR 360(TM) MRI. The first was to have an open mid-field MRI imaging scanner to meet their medical imaging needs. The second was to have an open scanner that would enable direct image guided surgical intervention. The Oxford-Nuffield scanner is now installed and carrying a full diagnostic imaging load daily.

Additionally, development of the works-in-progress FONAR 360(TM) MRI image guided interventional technology is actively progressing. FONAR software engineers have completed and installed their 2nd generation tracking software at Oxford-Nuffield which is designed to enable the surgeons to insert needles into the patient and accurately advance them under direct visual image guidance to the target tissue, such as a tumor, so that therapeutic agents can be injected. The software is now installed and being tested by Oxford-Nuffield's surgical

## Edgar Filing: FONAR CORP - Form PRE 14A

teams. Proceeding to the next step of injecting test substances and therapeutic agents into target tissues is expected to commence in the near future.

Health Management Corporation of America, formerly U.S. Health Management Corporation, a wholly-owned subsidiary of FONAR, currently is managing 12 diagnostic imaging centers located principally in New York and Florida. During the beginning of fiscal 2006 HMCA also managed six physical therapy and rehabilitation practices located in New York. HMCA sold the portion of its business engaged in the management of physical therapy and rehabilitation practices in July of 2005.

### PRODUCTS

Fonar's principal products are the Upright(TM) MRI and the Fonar 360(TM).

The Upright(TM) MRI is a whole-body open MRI system that enables positional MRI (pMRI(TM)) applications, such as weight-bearing MRI studies. Operating at a magnetic field strength of 0.6 Tesla, the scanner is a powerful, diagnostically versatile and cost-effective open MRI that provides a broad range of clinical capabilities and a complete set of imaging protocols.

Patients can be scanned standing, bending, sitting, upright at an intermediate angle or in any of the conventional recumbent positions. This multi-positional MRI system accommodates an unrestricted range of motion for flexion, extension, lateral bending, and rotation studies of the cervical (upper) and lumbar (lower) spine. Previously difficult patient scanning positions can be achieved using the system's MRI-compatible, three-dimensional, motorized patient handling system. Patients, lying horizontally, are placed into the magnet in the conventional manner. The system's lift and tilt functions then deliver the targeted anatomical region to the center of the magnet. The ceiling and floor are recessed to accommodate the full vertical travel of the table. True image orientation is assured, regardless of the rotation angle, via computer read-back of the table's position. Spines and extremities can be scanned in weight-bearing states; brains can be scanned with patients either standing or sitting.

Recently, this capability of the FONAR Upright(TM) technology has demonstrated its key value on patients with the Arnold-Chiari syndrome, which is believed to affect 200,000 to 500,000 Americans. In this syndrome, brain stem compression and subsequent severe neurological symptoms occur in these patients, when because of weakness in the support tissues within the skull, the brain stem descends and is compressed at the base of the skull in the foramen magnum, which is the circular bony opening at the base of the skull where the spinal cord exits the skull. Conventional lie-down MRI scanners cannot make an adequate evaluation of the pathology since the patient's pathology is most visible and the symptoms most acute when the patient is scanned in the upright weight-bearing position.

The Upright(TM) MRI is exceptionally open, making it the most non-claustrophobic whole-body MRI scanner. Patients can walk into the magnet, stand or sit for their scans and then walk out. From the patient's point of view, the magnet's front-open and top-open design provides an unprecedented degree of comfort because the scanner allows the patient an unobstructed view of the scanner room from inside the magnet, and there is nothing in front of one's face or over one's head. The only thing in front of the patient's face during the scan is a very large (42") panoramic TV (included with the scanner) mounted on the wall. The bed is tilted back five degrees to stabilize a standing patient. Special coil fixtures, a patient seat, Velcro straps, and transpolar stabilizing bars are available to keep the patient comfortable and motionless throughout the scanning process.

Full-range-of-motion studies of the joints in virtually any direction will be possible, an especially promising feature for sports injuries. Full range of



## Edgar Filing: FONAR CORP - Form PRE 14A

motion cines, or movies, of the lumbar spine will be achieved under full body weight.

The Upright(TM) MRI will also be useful for MRI guided interventional procedures as the physician would have unhindered access to the patient with no restrictions in the vertical direction.

This easy-entry, mid-field-strength scanner should be ideal for trauma centers where a quick MRI screening within the first critical hour of treatment will greatly improve patients' chances for survival and optimize the extent of recovery.

The Fonar 360(TM) is an enlarged room sized magnet in which the floor, ceiling and walls of the scan room are part of the magnet frame. This is made possible by Fonar's patented Iron-Frame(TM) technology which allows our engineers to control, contour and direct the magnet's lines of flux in the patient gap where wanted and almost none outside of the steel of the magnet where not wanted. Consequently, this scanner allows 360 degree access to the patient, and physicians and family members are able to enter the scanner and approach the patient.

The Fonar 360(TM) is presently marketed as a diagnostic scanner and is sometimes referred to as the Open Sky(TM) MRI. In its Open Sky(TM) capacity, the Fonar 360(TM) serves as an open patient-friendly scanner which allows 360 degree access to the patient on the scanner bed.

To optimize the patient-friendly character of the Open Sky(TM) MRI, the walls, floor, ceiling and magnet poles are decorated with landscape murals. The patient gap is twenty inches and the magnetic field strength, like that of Fonar's earlier QUAD(TM) MRI scanner, is 0.6 Tesla.

We also expect to enable the Fonar 360(TM) to function as an MRI guided interventional scanner, for the purpose of performing intra-operative, interventional and therapeutic procedures with MR compatible instrumentation. In this capacity, the enlarged room sized magnet and 360 degree access to the patient afforded by the Fonar 360(TM) would permit full-fledged support teams to walk into the magnet and perform MRI guided interventions on the patient inside the magnet. Most importantly, the exceptional quality of the MRI image and its exceptional capacity to exhibit tissue detail on the image, by virtue of the nuclear resonance signal's extraordinary capacity to create image contrast, can then be obtained real time to guide the physician during the MRI guided intervention. Thus MRI compatible instruments, needles, catheters, endoscopes and the like can be introduced directly into the human body and guided to the malignant lesion or other pathology by means of the MRI image. Surgically inoperable lesions could be accessed through MRI guided catheters and needles making it possible to deliver the treatment agent directly to the targeted tissue.

The first FONAR 360(TM) MRI scanner, installed at the Oxford-Nuffield Orthopedic Center in Oxford, United Kingdom, is now carrying a full diagnostic imaging caseload. In addition, however, development of the works-in-progress FONAR 360(TM) MRI image guided interventional technology is actively progressing. FONAR software engineers have completed and installed their 2nd generation tracking software at Oxford-Nuffield which is designed to enable the surgeons to insert needles into the patient and accurately advance them, under direct visual image guidance, to the target tissue, such as a tumor, so that therapeutic agents can be injected. The software is now being tested by Oxford-Nuffield's surgical teams. Proceeding to the next step of injecting test substances and therapeutic agents into the target tissues is expected to commence in the near future.

With current treatment methods, therapy must always be restricted in the doses

## Edgar Filing: FONAR CORP - Form PRE 14A

that can be applied to the malignant tissue because of the adverse effects on the healthy tissues. Thus chemotherapies must be limited at the first sign of toxic side effects. The same is the case with radiation therapy. Fonar expects that with the Fonar 360(TM) treatment agents may be administrated directly to the malignant tissue through small catheters or needles, thereby allowing much larger doses of chemotherapy, x-rays, laser ablation, microwave and other anti-neoplastic agents to be applied directly and exclusively to the malignant tissue with more effective results. Since the interventional procedure of introducing a treatment needle or catheter under image guidance will be minimally invasive, the procedure can be readily repeated should metastases occur elsewhere, with minimum impact on the patient beyond a straightforward needle injection.

The presence of the MRI image during treatment will would enable the operator to make assessments during treatment whether the treatment is being effective. In addition to the patient comfort and new applications, such as MRI directed interventions, made possible by our scanners' open design, the Upright(TM) and Fonar 360(TM) scanners are designed to maximize image quality through an optimal combination of signal-to-noise (S/N) and contrast-to-noise (C/N) ratios. The technical improvements realized in these scanners' design over their predecessors also include increased image-processing speed and diagnostic flexibility.

MRI directed interventions are made possible by the scanners' ability to supply images to a monitor positioned next to the patient, enabling the operator to view in process an interventional procedure from an unlimited number of angles. The openness of Fonar's scanners would enable a physician to perform a wide range of interventional procedures inside the magnet.

In the case of breast imaging the access by a physician permits an image guided biopsy to be performed easily which is essential once suspicious lesions are spotted by any diagnostic modality. In addition to being far superior to x-ray in detecting breast lesions because of the MRI's ability to create the soft tissue contrast needed to see them, where x-ray is deficient in its ability to generate the needed contrast between cancer and normal tissue, there is not the painful compression of the breast characteristic of X-ray mammography.

The Upright(TM) MRI and Fonar 360(TM) scanners share much of the same fundamental technology and offer the same speed, precision and image quality. Fonar's scanners initiated the new market segment of high-field open MRI in which the Fonar Upright(TM) MRI is one of the market leaders. High-field open MRIs operate at significantly higher magnetic field strengths and, therefore, produce more of the MRI image-producing signal needed to make high-quality MRI images (measured by signal-to-noise ratios, S/N).

Like Fonar's previous principal product, the QUAD(TM) scanner, the Upright(TM) MRI and Fonar 360(TM) scanners utilize a 6000 gauss (0.6 Tesla field strength) iron core electromagnet. The QUAD(TM) was the first open MRI scanner at high field. The greater field strength of the 6000 gauss magnet, as compared to lower field open MRI scanners that operate at 3,000 gauss (0.3 Tesla) when enhanced by the electronics already utilized by Fonar's scanners, produces images of higher quality and clarity. Fonar's 0.6 Tesla open scanner magnets are among the highest field "open MRI" magnets in the industry.

The Upright(TM) MRI and Fonar 360(TM) scanners are designed to maximize image quality through an optimal combination of signal-to-noise (S/N) and contrast-to-noise (C/N) ratios. The technical improvements realized in the scanners' design over their lower field predecessors also include increased image-processing speed and diagnostic flexibility.

Several technological advances have been engineered into the Upright(TM) MRI and Fonar 360(TM) scanners for extra improvements in S/N, including: new high- S/N

## Edgar Filing: FONAR CORP - Form PRE 14A

Organ Specific(TM) receiver coils; new advanced front-end electronics featuring high-speed, wide-dynamic-range analog-to-digital conversion and a miniaturized ultra-low-noise pre-amplifier; high-speed automatic tuning, bandwidth-optimized pulse sequences, multi-bandwidth sequences, and off-center FOV imaging capability.

In addition to the signal-to-noise ratio, however, the factor that must be considered when it comes to image quality is contrast, the quality that enables reading physicians to clearly distinguish adjacent, and sometimes minute, anatomical structures from their surroundings. This quality is measured by contrast-to-noise ratios (C/N). Unlike S/N, which increases with increasing field strength, relaxometry studies have shown that C/N peaks in the mid-field range and actually falls off precipitously at higher field strengths. The Upright(TM) MRI and Fonar 360(TM) scanners operate squarely in the optimum C/N range.

The Upright(TM) MRI and Fonar 360(TM) provide various features allowing for versatile diagnostic capability. For example, SMART(TM) scanning allows for same-scan customization of up to 63 slices, each slice with its own thickness, resolution, angle and position. This is an important feature for scanning parts of the body that include small-structure sub-regions requiring finer slice parameters. There is also Multi-Angle Oblique(TM) (MAO) imaging, and oblique imaging.

The console for these scanners includes a mouse-driven, multi-window interface for easy operation and a 19-inch, 1280 x 1024-pixel, 20-up, high-resolution image monitor with features such as electronic magnifying glass and real-time, continuous zoom and pan.

Prior to the introduction of the Upright(TM) MRI, Fonar 360(TM) and QUAD(TM) scanners, the Ultimate(TM) 7000 scanner, introduced in 1990, was the Company's principal product. The Ultimate(TM) scanner replaced the Company's traditional principal products, the Beta(TM) 3000 scanner (which utilized a permanent magnet) and the Beta(TM) 3000M scanner (which utilized an iron core electromagnet). All of the Company's current and earlier model scanners create cross-sectional images of the human body.

During fiscal 2006, sales of our Upright(TM) MRI scanners accounted for approximately 31.6% of our total revenues and 53.0% of our medical equipment revenues, as compared to 68.3% of total revenues and 88.2% of medical equipment revenues in fiscal 2005 and 59.6% of total revenues and 87.7% of medical equipment revenues in fiscal 2004. These sales show the market penetration being achieved by the Upright(TM) MRI scanner.

During fiscal 2006, sales of our Fonar 360(TM) scanner accounted for 1.2% of total revenues and 1.9% of medical equipment revenues. During fiscal 2005 sales of our Fonar 360(TM) scanner accounted for 0.7% of total revenues and 0.9% of medical equipment revenues. Our principal selling, marketing and advertising efforts have in the past two years focused on the Upright(TM) MRI, which we believe is a particularly unique product, being the only MRI scanner which is both open and allows for weight bearing imaging. Since we perceive that the Upright(TM) MRI is successfully penetrating the market and enabled us to achieve profitability in fiscal 2005, we expect to continue our focus on the Upright(TM) MRI in the immediate future, notwithstanding the losses incurred in fiscal 2006. We are optimistic that Fonar 360(TM) and our other products and works in progress will also contribute materially to increased product sales.

The materials and components used in the manufacture of our products (circuit boards, computer hardware components, electrical components, steel and plastic) are generally available at competitive prices. We have not had difficulty acquiring such materials.

## Edgar Filing: FONAR CORP - Form PRE 14A

### WORKS-IN-PROGRESS

All of our products and works-in-progress seek to bring to the public MRI products that are expected to provide important advances against serious disease.

MRI takes advantage of the nuclear resonance signal elicited from the body's tissues and the exceptional sensitivity of this signal for detecting disease. Much of the serious disease of the body occurs in the soft tissue of vital organs. The principal diagnostic modality currently in use for detecting disease, as in the case of x-ray mammography, are diagnostic x-rays. X-rays discriminate soft tissues, such as healthy breast tissue and cancerous tissue poorly, because the x-ray particle traverses the various soft tissues almost equally thereby causing target films to be nearly equally exposed by x-rays passing through adjacent soft tissues and creating healthy and cancerous shadows on the film that differ little in brightness. The image contrast between cancerous and healthy breast tissue is poor, making the detection of breast cancers by the x-ray mammogram less than optimal and forcing the mammogram to rely on the presence or absence of microscopic stones called "microcalcifications" instead of being able to "see" the breast cancer itself. If microcalcifications are not present to provide the missing contrast, then the breast cancer goes undetected. They frequently are not present. The maximum contrast available by x-ray with which to discriminate disease is 4%. Brain cancers differ from surrounding healthy brain by only 1.6% while the contrast in the brain by MRI is 25 times greater at 40%. X-ray contrasts among the body's soft tissues are maximally 4%. Their contrast by MRI is 32.5 times greater (130%).

On the other hand the soft tissue contrasts with which to distinguish cancers on images by MRI are up to 180%. In the case of cancer these contrasts can be even more marked making cancers readily visible and detectable anywhere in the body. This is because the nuclear resonance signals from the body's tissues differ so dramatically. Liver cancer and healthy liver signals differ by 180% for example. Thus there is some urgency to bring to market an MRI based breast scanner that can overcome the x-ray limitation and assure that mammograms do not miss serious lesions. The added benefit of MRI mammography relative to x-ray mammography is the elimination of the need for the patient to disrobe and the painful compression of the breast typical of the x-ray mammogram. The patient is scanned in her street clothes in MRI mammography. Moreover MRI mammogram scans the entire chest wall including the axilla for the presence of nodes which the x-ray mammogram cannot reach.

We view our Upright(TM) MRI as having the potential for being an ideal breast examination machine as it permits the patient to be seated for the examination, which would allow easy access for an MRI guided breast biopsy when needed. The Fonar 360(TM) MRI scanner would also be ideal for breast examinations.

### PRODUCT MARKETING

The principal markets for the Company's scanners are private scanning centers and hospitals.

Fonar's internal sales force is approximately 19 persons. Our internal sales force handles the domestic market while we continue to use independent manufacturer's representatives and distributors for foreign markets. In addition to its internal domestic sales force, Fonar and General Electric Medical Systems, a division of General Electric Company, have entered into an arrangement pursuant to which General Electric Medical Systems acts as independent manufacturer's representative for Fonar's Upright(TM) MRI scanner in the domestic market as well. Neither General Electric nor any of FONAR's other competitors, however, are entitled to make the Upright(TM) MRI scanner.

## Edgar Filing: FONAR CORP - Form PRE 14A

In addition, Fonar's website includes an interactive product information desk for reaching customers. We plan to commence a program for providing demonstrations of our products to potential customers on an international basis. FONAR has exhibited its new products at the annual meeting of the Radiological Society of North America ("RSNA") in Chicago since November 1995 and plans to attend the RSNA meeting in November 2006 and future years. The RSNA meeting is attended by radiologists from all over the world. Most manufacturers of MRI scanners regularly exhibit at this meeting.

FONAR has targeted orthopedic surgeons and neurosurgeons, particularly spine surgeons, as important markets for the Upright(TM) MRI. Accordingly, FONAR has regularly exhibited at the annual meetings of The American Academy of Orthopaedic Surgeons (AAOS) since 2003; the North American Spine Society (NASS) since 2004; the American Association of Neurological Surgeons (AANS) since 2004; and the Congress of Neurological Surgeons (CNS) since 2004.

FONAR's success in targeting this group was most evident in the sale, in September 2006, of an Upright(TM) MRI scanner to the largest orthopedic hospital in the Netherlands, the St. Maartenskliniek in Nijmegen. In addition to being a key sale to a prestigious hospital, the medical conclusions reached and stated by the buyer and the buyer's intention to conduct research and publish articles concerning the Upright(TM) technology, are a vital component to FONAR's objective to prove to the medical community at large, insurers, governmental agencies and others the benefits, if not necessity of Upright(TM) scanning. A Director of St. Maartenskliniek and the Chairman of Spine Surgery stated that "We at St. Maartenskliniek, the biggest orthopedic hospital in the Netherlands, are very much looking forward to this new technology from FONAR which will enable us to evaluate the spine anatomy in the fully weight bearing state and in multiple positions. We expect these new multi-position capabilities to lead to more accurate diagnosis and better surgery outcomes for patients. Once our active research program has discovered the benefits of this new FONAR technology for patients, we intend to publish the results in a lot of peer reviewed scientific journals." The Chairman stated further "that once FONAR made available upright weight-bearing MRI imaging technology, owning one for the St. Maartenskliniek "Spine Center" was not optional but mandatory. For our hospital to continue to engage in spine surgery without it, once this new technology became available, was unacceptable".

We are directing our MRI marketing efforts to meet the demand for high field open MRI scanners. Fonar plans to devote its principal efforts to marketing the Upright(TM) MRI, which is the only scanner in the industry that has the unique capability of scanning patients under weight-bearing conditions and in various positions of pain or other symptoms. In addition we will continue to market our Fonar 360(TM) MRI scanners. Utilizing a 6000 gauss (0.6 Tesla field strength) iron core electromagnet, the Upright(TM) MRI and Fonar 360(TM) scanner magnets are among the highest field "open MRI" scanners in the industry.

We also will seek to introduce new MRI applications for our scanners such as MRI-directed interventions.

Our areas of operations are principally in the United States. During the fiscal year ended June 30, 2006, 10.0% of the Company's revenues were generated by foreign sales, as compared to 7.1% and 1.2% for fiscal 2005 and 2004, respectively.

We are seeking to promote foreign sales and have sold scanners in various foreign countries. Foreign sales, however, have not yet proved to be a significant source of revenue.

### SERVICE AND UPGRADES FOR MRI SCANNERS

Our customer base of installed scanners has been and will continue to be an

## Edgar Filing: FONAR CORP - Form PRE 14A

additional source of income, independent of direct sales.

Income is generated from the installed base in two principal areas namely, service and upgrades. Service and maintenance revenues from our external installed base were approximately \$3.2 million in fiscal 2004, \$5.8 million in fiscal 2005 and \$8.6 million in fiscal 2006. We expect service revenues to continue to increase as warranties expire on previously sold scanners, and the customers then enter into service contracts.

We also anticipate that our new scanners will result in upgrades income in future fiscal years. The potential for upgrades income, particularly in the form of new patient supporting upright imaging fixtures and receiver coils, originates in the versatility and productivity of the new Upright Imaging(TM) technology. New medical uses for MRI technology are constantly being discovered and are anticipated for the Upright Imaging(TM) technology as well. New features can often be added to the scanner by the implementation of little more than versatile new software packages. For example, software can be added to existing MRI angiography applications to synchronize angiograms with the cardiac cycle. By doing so the dynamics of blood vessel filling and emptying can be visualized with movies. Such enhancements are attractive to end users because they extend the useful life of the equipment and enable the user to avoid obsolescence and the expense of having to purchase new equipment. At the present time, however, upgrade revenue is not significant. We had no upgrade revenue in fiscal 2004, and upgrade revenues of approximately \$40,000 in fiscal 2005. We had upgrade revenues of approximately \$82,000 in fiscal 2006.

Service and upgrade revenues are expected to increase as sales of scanners and the size of the customer base increases.

### RESEARCH AND DEVELOPMENT

During the fiscal year ended June 30, 2006, we incurred expenditures of \$7,581,898, \$714,253 of which was capitalized, on research and development, as compared to \$6,752,755, \$745,994 of which was capitalized and \$6,079,797, \$588,735 of which was capitalized, during the fiscal years ended June 30, 2005 and June 30, 2004, respectively.

Research and development activities have focused principally, on the development and enhancement of the Upright(TM) and Fonar 360(TM) MRI scanners. The Upright(TM) MRI and Fonar 360(TM) involve significant software and hardware development as the new products represent entirely new hardware designs and architecture requiring a new operating software. Our research activity includes developing a multitude of new features for upright scanning made possible by the high speed processing power of its scanners. In addition, the Company's research and development efforts include the development of new software, such as its Sympulse(TM) software and hardware upgrade and the designing and continuing introduction of new receiver surface coils for the Upright(TM) MRI.

### BACKLOG

Our backlog of unfilled orders at July 1, 2006 was approximately \$24.2 million, as compared to \$13.1 million at July 1, 2005. Of these amounts, approximately \$5.5 million and \$1.7 million had been paid to FONAR as customer advances as at July 1, 2006 and July 1, 2005, respectively. Of the backlog amounts at July 1, 2006 and July 1, 2005, \$137,000 and \$103,000, respectively, represented orders from related parties. It is expected that the existing backlog of orders will be filled within the current fiscal year. Our contracts generally provide that if a customer cancels an order, the customer's initial down payment for the MRI scanner is nonrefundable.

### PATENTS AND LICENSES

## Edgar Filing: FONAR CORP - Form PRE 14A

We currently have numerous patents in effect which relate to the technology and components of the MRI scanners. We believe that these patents, and the know-how it has developed, are material to its business.

Dr. Damadian granted FONAR an exclusive world-wide license, to make, use and sell apparatus covered by certain domestic and foreign patents in his name relating to MRI technology. No patents covered by this license are in effect any longer.

One of the patents, issued in the name of Dr. Damadian and covered by said license, was United States patent No. 3,789,832, Apparatus and Method for Detecting Cancer in Tissue, also referred to as the "1974 Patent". The development of the Beta(TM) 3000 was based upon the 1974 Patent, and we believe that the 1974 Patent was the first of its kind to utilize MR to scan the human body and to detect cancer. The 1974 Patent was extended beyond its original 17-year term and expired in February, 1992.

We have significantly enhanced our patent position within the industry and now possesses a substantial patent portfolio which provides us, under the aegis of United States patent law, "the exclusive right to make, use and sell" many of the scanner features which FONAR pioneered and which are now incorporated in most MRI scanners sold by the industry. The Company has 118 patents issued and approximately 70 patents pending. A number of Fonar's existing patents specifically relate to protecting Fonar's position in the high-field iron frame open MRI market. The patents further enhance Dr. Damadian's pioneer patent, the 1974 Patent, that initiated the MRI industry and provided the original invention of MRI scanning. The 118 issued patents extend to various times up to 2024.

We have a license agreement granting us a license to utilize the MRI technology covered by the existing patent portfolio of a patent holding company. We also have patent cross-licensing agreements with other MRI manufacturers.

### PRODUCT COMPETITION

#### MRI SCANNERS

A majority of the MRI scanners in use in hospitals and outpatient facilities and at mobile sites in the United States are based on high field air core magnet technology while the balance are based on open iron frame magnet technology. Fonar's open iron frame MRI scanners are competing principally with high-field air core scanners. Fonar's open MRI scanners, however, utilizing a 6,000 gauss or 0.6 Tesla field strength, iron core electromagnet, were the first "open" MR scanners at high field strength.

FONAR believes that its MRI scanners have significant advantages as compared to the high-field air core scanners of its competitors. These advantages include:

1. There is no expansive fringe magnetic field. High field air core scanners require a more expensive shielded room than is required for the iron frame scanners. The shielded room required for the iron frame scanners is intended to prevent interference from external radio frequencies.

2. They are more open and quiet.

3. They can scan the trauma victim, the cardiac arrest patient, the respirator-supported patient, and premature and newborn babies. This is not possible with high-field air core scanners because their magnetic field interferes with conventional life-support equipment.

The principal competitive disadvantage of our products is that they are not "high field strength", 1.0 Tesla +, magnets. As a general principle, the higher field strength can produce a faster scan. In some parts of the body a faster

## Edgar Filing: FONAR CORP - Form PRE 14A

scan can be traded for a clearer picture. Although we believe that the benefits of "openness" provided by our scanners compensate for the lower field strength, certain customers will still prefer the higher field strength.

FONAR faces competition within the MRI industry from such firms as General Electric Company, Philips N.V., Toshiba Corporation, Hitachi Corporation and Siemens A.G. Most competitors have marketing and financial resources more substantial than those available to us. They have in the past, and may in the future, heavily discount the sales price of their scanners. Such competitors sell both high field air core and iron frame products. Based on the Frost and Sullivan data contained in their publication, FONAR had a 10% market share in the low-field segment of the 2005 market in the United States. It should be noted that although Frost and Sullivan define .6 Tesla (the field strength of FONAR's magnets) as "low-field", the market place generally and FONAR define it as "mid-field" and in the category of open MRI scanners, FONAR's .6 Tesla magnets are among the highest field strength open magnets. FONAR introduced the first "Open MRI" in 1980. "Open MRI" was made possible by Fonar's introduction of an MRI magnet built on an iron frame. Thus the magnetic flux generating apparatus of the magnet, magnet coils or permanent magnet bricks, was built into a frame of steel. The steel frame provided a return path for the magnetic lines of force and thereby kept the magnetic lines of force contained within the magnet. This enabled FONAR, from 1980 on, to show that the FONAR magnet was the only magnet that allowed the patients to stretch out their arms, the only "open" MRI.

The iron frame, because it could control the magnetic lines of force and place them where wanted and remove them from where not wanted, such as in the Fonar 360(TM) where physicians and staff are standing, provide a much more versatile magnet design than is possible with air core magnets. Air core magnets contain no iron but consist entirely of turns of current carrying wire.

For an 11 year period from 1983-1994, Fonar's large competitors, with one exception, generally rejected Fonar's "open" design but by now all have added the iron frame "open" magnet to their MRI product lines. One reason for this market shift, in addition to patient claustrophobia, is the awareness that the open magnet designs permit access to the patient to perform MRI guided procedures, a field which is now growing rapidly and is called "interventional MRI."

The Fonar 360(TM) scanner explicitly addresses this growing market reception of MRI guided interventions, and the first of these scanners was sold to a hospital in England. Fonar's Upright(TM) magnet also addresses the growing market reception of MRI guided interventions. Although not enabling a full interventional theater as the Fonar 360(TM) does, the iron frame Upright(TM) MRI design permits ready access to the patient and enables a wide range of interventional procedures such as biopsies and needle or catheter delivered therapies to be performed under MRI image guidance. The "tunnel" air core superconductive scanners do not permit access to the patient while the patient is inside the scanner.

FONAR expects to be a leader in domestic open MRI market for several reasons. In MRI, scanning speed and image quality is controlled by the strength of the magnetic field. Fonar's Upright(TM) and Fonar 360(TM) scanners operate at 0.6 Tesla, which make them among the highest field strength open MRI scanners. Furthermore, the Upright(TM) MRI is the only MRI which allows patients to be scanned under weight-bearing conditions. High field MRI manufacturers convinced the marketplace for FONAR, and the marketplace accepts, that higher field strength translates directly into superior image quality and faster scanning speeds. No companies possess the Upright(TM) MRI or Fonar 360(TM) scanners, and FONAR possesses the pioneer patents on "open MRI" technology.

OTHER IMAGING MODALITIES



## Edgar Filing: FONAR CORP - Form PRE 14A

Fonar's MRI scanners also compete with other diagnostic imaging systems, all of which are based upon the ability of energy waves to penetrate human tissue and to be detected by either photographic film or electronic devices for presentation of an image on a television monitor. Three different kinds of energy waves - X-ray, gamma and sound - are used in medical imaging techniques which compete with MRI medical scanning, the first two of which involve exposing the patient to potentially harmful radiation. These other imaging modalities compete with MRI products on the basis of specific applications.

X-rays are the most common energy source used in imaging the body and are employed in three imaging modalities:

1. Conventional X-ray systems, the oldest method of imaging, are typically used to image bones and teeth. The image resolution of adjacent structures that have high contrast, such as bone adjacent to soft tissue, is excellent, while the discrimination between soft tissue organs is poor because of the nearly equivalent penetration of x-rays.

2. Computerized Tomography, also referred to as "CT", systems couple computers to x-ray instruments to produce cross-sectional images of particular large organs or areas of the body. The CT scanner addresses the need for images, not available by conventional radiography, that display anatomic relationships spatially. However, CT images are generally limited to the transverse plane and cannot readily be obtained in the two other planes, sagittal and coronal. Improved picture resolution is available at the expense of increased exposure to x-rays from multiple projections. Furthermore, the pictures obtained by this method are computer reconstructions of a series of projections and, once diseased tissue has been detected, CT scanning cannot be focused for more detailed pictorial analysis or obtain a chemical analysis.

3. Digital radiography systems add computer image processing capability to conventional x-ray systems. Digital radiography can be used in a number of diagnostic procedures which provide continuous imaging of a particular area with enhanced image quality and reduced patient exposure to radiation.

Nuclear medicine systems, which are based upon the detection of gamma radiation generated by radioactive pharmaceuticals introduced into the body, are used to provide information concerning soft tissue and internal body organs and particularly to examine organ function over time.

Ultrasound systems emit, detect and process high frequency sound waves reflected from organ boundaries and tissue interfaces to generate images of soft tissue and internal body organs. Although the images are substantially less detailed than those obtainable with x-ray methods, ultrasound is generally considered harmless and therefore has found particular use in imaging the pregnant uterus.

X-ray machines, ultrasound machines, digital radiography systems and nuclear medicine compete with the MRI scanners by offering significantly lower price and space requirements. However, FONAR believes that the quality of the images produced by its MRI scanners is generally superior to the quality of the images produced by those other methodologies.

### GOVERNMENT REGULATION

#### FDA Regulation

The Food and Drug Administration in accordance with Title 21 of the Code of Federal Regulations regulates the manufacturing and marketing of Fonar's MRI scanners. The regulations can be classified as either pre-market or post-market. The pre-market requirements include obtaining marketing clearance, proper device labeling, establishment registration and device listing. Once the

## Edgar Filing: FONAR CORP - Form PRE 14A

products are on the market, FONAR must comply with post-market surveillance controls. These requirements include the Quality Systems Regulation, or "QSR", also known as Current Good Manufacturing Practices or CGMPs, and Medical Device Reporting, also referred to as MDR regulations. The QSR is a quality assurance requirement that covers the design, packaging, labeling and manufacturing of a medical device. The MDR regulation is an adverse event-reporting program.

### Classes of Products

Under the Medical Device Amendments of 1976 to the Federal Food, Drug and Cosmetic Act, all medical devices are classified by the FDA into one of three classes. A Class I device is subject only to general controls, such as labeling requirements and manufacturing practices; a Class II device must comply with certain performance standards established by the FDA; and a Class III device must obtain pre-market approval from the FDA prior to commercial marketing.

Fonar's products are Class II devices. Class I devices are subject to the least regulatory control. They present minimal potential for harm to the user and are often simpler in design than Class II or Class III devices. Class I devices are subject to "General Controls" as are Class II and Class III devices. General Controls include:

1. Establishment registration of companies which are required to register under 21 CFR Part 807.20, such as manufacturers, distributors, re-packagers and re-labelers.
2. Medical device listing with FDA of devices to be marketed.
3. Manufacturing devices in accordance with the Current Good Manufacturing Practices Quality System Regulation in 21 CFR Part 820.
4. Labeling devices in accordance with labeling regulations in 21 CFR Part 801 or 809.
5. Submission of a Premarket Notification, pursuant to 510(k), before marketing a device.

Class II devices are those for which general controls alone are insufficient to assure safety and effectiveness, and existing methods are available to provide such assurances. In addition to complying with general controls, Class II devices are also subject to special controls. Special controls may include special labeling requirements, guidance documents, mandatory performance standards and post-market surveillance.

We received approval to market our Beta(TM) 3000 and Beta(TM) 3000M scanners as Class III devices on September 26, 1984 and November 12, 1985. On July 28, 1988, the Magnetic Resonance Diagnostic Device which includes MR Imaging and MR Spectroscopy was reclassified by the FDA to Class II status. Consequently, Fonar's products are now classified as Class II products. On July 26, 1991, Fonar received FDA clearance to market the Ultimate(TM) Magnetic Resonance Imaging Scanner as a Class II device. Fonar received FDA clearance to market the QUAD(TM) 7000 in April 1995 and the QUAD(TM) 12000 in November 1995. On March 16, 2000, Fonar received FDA clearance to market the Fonar 360(TM) for diagnostic imaging, the Open Sky(TM) version, and on October 3, 2000 received FDA clearance for the Upright(TM) MRI.

### Premarketing Submission

Each person who wants to market Class I, II and some III devices intended for human use in the U.S. must submit a 510(k) to FDA at least 90 days before marketing unless the device is exempt from 510(k) requirements. A 510(k) is a pre-marketing submission made to FDA to demonstrate that the device to be marketed is as safe and effective, that is, substantially equivalent, SE, to a legally marketed device that is not subject to pre-market approval, PMA. Applicants must compare their 510(k) device to one or more similar devices currently on the U.S. market and make and support their substantial equivalency claims.

The FDA is committed to a 90-day clearance after submission of a 510(k),

## Edgar Filing: FONAR CORP - Form PRE 14A

provided the 510(k) is complete and there is no need to submit additional information or data.

The 510(k) is essentially a brief statement and description of the product. As Fonar's scanner products are Class II products, there are no pre-market data requirements and the process is neither lengthy nor expensive.

An investigational device exemption, also referred to as IDE, allows the investigational device to be used in a clinical study pending FDA clearance in order to collect safety and effectiveness data required to support the Premarket Approval, also referred to as PMA, application or a Premarket Notification pursuant to 510(k), submission to the FDA. Clinical studies are most often conducted to support a PMA.

For the most part, however, we have not found it necessary to utilize IDE's. The standard 90 day clearance for our new MRI scanner products classified as Class II products makes the IDE unnecessary, particularly in view of the time and effort involved in compiling the information necessary to support an IDE.

### Quality System Regulation

The Quality Management System is applicable to the design, manufacture, administration of installation and servicing of magnetic resonance imaging scanner systems. The FDA has authority to conduct detailed inspections of manufacturing plants, to establish Good Manufacturing Practices which must be followed in the manufacture of medical devices, to require periodic reporting of product defects and to prohibit the exportation of medical devices that do not comply with the law.

### Medical Device Reporting Regulation

Manufacturers must report all MDR reportable events to the FDA. Each manufacturer must review and evaluate all complaints to determine whether the complaint represents an event which is required to be reported to FDA. Section 820.3(b) of the Quality Systems regulation defines a complaint as, "any written, electronic or oral communication that alleges deficiencies related to the identity, quality, durability, reliability, safety, effectiveness, or performance of a device after it is released for distribution."

A report is required when a manufacturer becomes aware of information that reasonably suggests that one of their marketed devices has or may have caused or contributed to a death, serious injury, or has malfunctioned and that the device or a similar device marketed by the manufacturer would be likely to cause or contribute to a death or serious injury if the malfunction were to recur.

Malfunctions are not reportable if they are not likely to result in a death, serious injury or other significant adverse event experience.

A malfunction which is or can be corrected during routine service or device maintenance still must be reported if the recurrence of the malfunction is likely to cause or contribute to a death or serious injury if it were to recur.

We have established and maintained written procedures for implementation of the MDR regulation. These procedures include internal systems that:

- provide for timely and effective identification, communication and evaluation of adverse events;

- provide a standardized review process and procedures for determining whether or not an event is reportable; and

- provide procedures to insure the timely transmission of complete reports.

## Edgar Filing: FONAR CORP - Form PRE 14A

These procedures also include documentation and record keeping requirements for:

information that was evaluated to determine if an event was reportable;

all medical device reports and information submitted to the FDA;

any information that was evaluated during preparation of annual certification reports; and

systems that ensure access to information that facilitates timely follow up and inspection by FDA.

### FDA Enforcement

FDA may take the following actions to enforce the MDR regulation:

#### FDA-Initiated or Voluntary Recalls

Recalls are regulatory actions that remove a hazardous, potentially hazardous, or a misbranded product from the marketplace. Recalls are also used to convey additional information to the user concerning the safe use of the product. Either FDA or the manufacturer can initiate recalls.

There are three classifications, i.e., I, II, or III, assigned by the Food and Drug Administration to a particular product recall to indicate the relative degree of health hazard presented by the product being recalled.

#### Class I

Is a situation in which there is a reasonable probability that the use of, or exposure to, a violative product will cause serious adverse health consequences or death.

#### Class II

Is a situation in which use of, or exposure to, a violative product may cause temporary or medically reversible adverse health consequences or where the probability of serious adverse health consequences is remote.

#### Class III

Is a situation in which use of, or exposure to, a violative product is not likely to cause adverse health consequences.

FONAR has initiated four Class II recalls. The recalls involved making minor corrections to the product in the field. Frequently, corrections which are made at the site of the device are called field corrections as opposed to recalls.

### Civil Money Penalties

The FDA, after an appropriate hearing, may impose civil money penalties for violations of the FD&C Act that relate to medical devices. In determining the amount of a civil penalty, FDA will take into account the nature, circumstances, extent, and gravity of the violations, the violator's ability to pay, the effect on the violator's ability to continue to do business, and any history of prior violations. The civil money penalty may not exceed \$15,000 for each violation and may not exceed \$1,000,000 for all violations adjudicated in a single proceeding, per person.

## Edgar Filing: FONAR CORP - Form PRE 14A

### Warning Letters

FDA issues written communications to a firm, indicating that the firm may incur more severe sanctions if the violations described in the letter are not corrected. Warning letters are issued to cause prompt correction of violations that pose a hazard to health or that involve economic deception. The FDA generally issues the letters before pursuing more severe sanctions.

### Seizure

A seizure is a civil court action against a specific quantity of goods which enables the FDA to remove these goods from commercial channels. After seizure, no one may tamper with the goods except by permission of the court. The court usually gives the owner or claimant of the seized merchandise approximately 30 days to decide a course of action. If they take no action, the court will recommend disposal of the goods. If the owner decides to contest the government's charges, the court will schedule the case for trial. A third option allows the owner of the goods to request permission of the court to bring the goods into compliance with the law. The owner of the goods is required to provide a bond or, security deposit, to assure that they will perform the orders of the court, and the owner must pay for FDA supervision of any activities by the company to bring the goods into compliance.

### Citation

A citation is a formal warning to a firm of intent to prosecute the firm if violations of the FD&C Act are not corrected. It provides the firm an opportunity to convince FDA not to prosecute.

### Injunction

An injunction is a civil action filed by FDA against an individual or company. Usually, FDA files an injunction to stop a company from continuing to manufacture, package or distribute products that are in violation of the law.

### Prosecution

Prosecution is a criminal action filed by FDA against a company or individual charging violation of the law for past practices.

### Foreign and Export Regulation

We obtain approvals as necessary in connection with the sales of our products in foreign countries. In some cases, FDA approval has been sufficient for foreign sales as well. Our standard practice has been to require either the distributor or the customer to obtain any such foreign approvals or licenses which may be required.

Legally marketed devices that comply with the requirements of the Food Drug & Cosmetic Act require a Certificate to Foreign Government issued by the FDA for export. Other devices that do not meet the requirements of the FD&C Act but comply with the laws of a foreign government require a Certificate of Exportability issued by the FDA. All products which we sell have FDA clearance and would fall into the first category.

Foreign governments have differing requirements concerning the import of medical devices into their respective jurisdictions. The European Union, also referred to as EU, made up of 25 individual countries, has some essential requirements described in the EU's Medical Device Directive, also referred to as MDD. In order to export to one of these countries, we must meet the essential requirements of the MDD and any additional requirements of the importing country. The essential requirements are similar to some of the requirements

## Edgar Filing: FONAR CORP - Form PRE 14A

mandated by the FDA. In addition the MDD requires that we enlist a Notified Body to examine and assess our documentation, a Technical Construction File, and verify that the product has been manufactured in conformity with the documentation. The notified body must carry out or arrange for the inspections and tests necessary to verify that the product complies with the essential requirements of the MDD, including safety performance and Electromagnetic Compatibility, also referred to as EMC. Also required is a Quality System, ISO-9001, assessment by the Notified Body. We were approved for ISO 9001 certification for its Quality Management System in April, 1999.

We received clearance to sell the QUAD(TM) scanners in the EU in May, 1999. Clearances for the Fonar 360(TM) and Upright(TM) MRI scanners were obtained in May, 2002.

Other countries such as China and Russia require that their own testing laboratories perform an evaluation of our devices. This requires that we must bring the foreign agency's personnel to the USA to perform the evaluation at our expense before exporting.

Some countries, including many in Latin America and Africa, have very few regulatory requirements.

Because our export sales are not material at this point, foreign regulation does not have a material effect on us. In any case, we do not believe that foreign regulation will deter its efforts to penetrate foreign markets.

### Reimbursement to Medical Providers for MRI Scans

Effective November 22, 1985, the Department of Health and Human Services authorized reimbursement of MRI scans under the Federal Medicare program. In addition, most private insurance companies have authorized reimbursement for MRI scans.

### Anti-Kickback and Self-Referral Legislation

Proposed and enacted legislation at the State and Federal levels has restricted referrals by physicians to medical and diagnostic centers in which they or their family members have an interest. In addition, regulations have been adopted by the Secretary of Health and Human Services which provide limited "safe harbors" under the Medicare Anti-Kickback Statute. These safe harbors describe payments and transactions which are permitted between an entity receiving reimbursement under the Medicare program and those having an interest in or dealings with the entity. Although the Company cannot predict the overall effect of the adoption of these regulations on the medical equipment industry, the use and continuation of limited partnerships, where investors may be referring physicians, to own and operate MRI scanners could be greatly diminished.

### HEALTH MANAGEMENT CORPORATION OF AMERICA PHYSICIAN AND DIAGNOSTIC SERVICES MANAGEMENT BUSINESS

Health Management Corporation of America, formerly known as U.S. Health Management Corporation and referred to as "HMCA", was organized by us in March 1997. HMCA is a wholly-owned subsidiary which engages in the business of providing comprehensive management services to imaging facilities. The services we provide include development, administration, leasing of office space, facilities and medical equipment, provision of supplies, staffing and supervision of non-medical personnel, legal services, accounting, billing and collection and the development and implementation of practice growth and marketing strategies.

HMCA currently manages 12 MRI facilities. In April 2003, HMCA sold the portion of its business which managed primary care medical practices, and in July 2005,

## Edgar Filing: FONAR CORP - Form PRE 14A

HMCA sold the portion of its business engaged in the management of physical therapy and rehabilitation practices. This was the result of HMCA's decision to focus on management of MRI facilities, the business in which HMCA is most experienced. For the 2006 fiscal year, the revenues HMCA recognized from the MRI facilities were \$12.7 million and the revenues recognized from the physical therapy and rehabilitation practices were \$648,000. For the 2005 fiscal year, the revenues HMCA recognized from the MRI facilities were \$14.0 million and the revenues recognized from the physical therapy and rehabilitation practices were \$9.7 million.

### HMCA GROWTH STRATEGY

HMCA's growth strategy focuses on upgrading and expanding the existing facilities it manages and expanding the number of facilities it manages for its clients. Our most important effort in this regard is to promote and facilitate the replacement of existing MRI scanners with new Fonar Upright(TM)/Stand-Up(TM) MRI scanners at the most promising locations. To date, we have Upright(TM) MRI scanners at the MRI facilities we manage in Islandia, New York, Staten Island, New York, Bensonhurst, New York, Melville, New York, East Elmhurst, New York, East Setauket, New York, Boca Raton, Florida, Ormond Beach, Florida, Tallahassee, Florida and Latham, New York.

In connection with its focus on managing MRI facilities, HMCA decided to sell its business of managing physical therapy and rehabilitation practices. The sale was completed on July 28, 2005, following the end of the 2005 fiscal year.

The sale was made pursuant to an asset purchase agreement. The assets sold consisted principally of the management agreements with the physical therapy and rehabilitation facilities, the assignment of other agreements and rights utilized in our physical therapy and rehabilitation facility management business, the physical therapy equipment, a portion of the accounts receivable and office furnishings and equipment we provided to the physical therapy and rehabilitation facilities.

The sale was made to Health Plus Management Services, L.L.C. There is no material relationship between Health Plus and Fonar, HMCA, or any of their respective subsidiaries, directors or officers or associates of any such person. The two principals of Health Plus were employed by HMCA up to the time of the closing of the transaction. In consideration for the termination of their employment agreements, these two individuals each became entitled to receive \$800,000. In addition, each became entitled to receive \$200,000 for billing and collection services to be provided on behalf of HMCA with respect to a portion of the accounts receivable of certain physical therapy and rehabilitation facilities which arose during the period when we were engaged in the management of those facilities. The \$1,000,000 payable was paid in shares of Fonar common stock.

The purchase price under the asset purchase agreement was \$6.6 million, payable pursuant to a promissory note in 120 monthly installments commencing on August 28, 2005. The first twelve installments are interest only and the remaining 108 payments will consist of equal installments of principal and interest in the amount of \$76,014 each. The note is subject to prepayment provisions to the extent Health Plus resells all or part of the assets and business or utilizes the assets sold as collateral in any debt financing.

### PHYSICIAN AND DIAGNOSTIC MANAGEMENT SERVICES

HMCA's services to the facilities it manages encompass substantially all of their business operations. Each facility is controlled, however, by the physician owner, not HMCA, and all medical services are performed by the physicians and other medical personnel under the physician owner's supervision.

## Edgar Filing: FONAR CORP - Form PRE 14A

HMCA is the management company and performs services of a non-professional nature. These services include:

1. Offices and Equipment. HMCA identifies, negotiates leases for and/or provides office space and equipment to its clients. This includes technologically sophisticated medical equipment. HMCA also provides improvements to leaseholds, assistance in site selection and advice on improving, updating, expanding and adapting to new technology.

2. Personnel. HMCA staffs all the non-medical positions of its clients with its own employees, eliminating the client's need to interview, train and manage non-medical employees. HMCA processes the necessary tax, insurance and other documentation relating to employees.

3. Administrative. HMCA assists in the scheduling of patient appointments, purchasing of medical supplies and equipment and handling of reporting, accounting, processing and filing systems. It prepares and files the physician portions of complex forms to enable its clients to participate in managed care programs and to qualify for insurance reimbursement. We assist the clients to implement programs and procedures to ensure full and timely regulatory compliance and appropriate cost reimbursement under no-fault insurance and workers' compensation guidelines, as well as compliance with other applicable governmental requirements and regulations, including HIPAA and other privacy requirements.

4. Billing and Collections. HMCA is responsible for the billing and collection of revenues from third-party payors including those governed by no-fault and workers' compensation statutes.

5. Cost Saving Programs. Based on available volume discounts, HMCA seeks to obtain favorable pricing for medical supplies, equipment, contrast agents, such as gadolinium, and other inventory for its clients.

6. Diagnostic Imaging and Ancillary Services. HMCA can offer access to diagnostic imaging equipment through diagnostic imaging facilities it manages. The Company is expanding the ancillary services offered in its network to include CT-scans, x-rays, ultrasound, and other ancillary services useful to its clients.

7. Marketing Strategies. HMCA is responsible for developing marketing plans for its clients.

8. Expansion Plans. HMCA assists the clients in developing expansion plans including the opening of new or replacement facilities where appropriate.

HMCA advises clients on all aspects of their businesses, including expansion where it is a reasonable objective, on a continuous basis. HMCA's objective is to free physicians from as many non-medical duties as is practicable. Practices can treat patients more efficiently if the physicians can spend less time on business and administrative matters and more time practicing medicine.

HMCA provides its services pursuant to negotiated contracts with its clients. While HMCA believes it can provide the greatest value to its clients by furnishing the full range of services appropriate to that client, HMCA would also be willing to enter into contracts providing for a more limited spectrum of management services.

In the case of contracts with the MRI facilities, fees are charged by HMCA based on the number of procedures performed. In the case of the physical therapy and rehabilitation practices we previously managed, flat fees were charged on a monthly basis. Fees are subject to adjustment on an annual basis, but must be based on mutual agreement. The per procedure charges to the MRI facilities range



## Edgar Filing: FONAR CORP - Form PRE 14A

from \$250 to \$500 per MRI scan. No MRI facilities or physical therapy and rehabilitation facilities are or were owned by HMCA.

The facilities enter into contracts with third party payors, including managed care companies. Neither HMCA's clients nor HMCA participate in any capitated plans or other risk sharing arrangements. Capitated plans are those HMO programs where the provider is paid a flat monthly fee per patient.

### HMCA MARKETING

HMCA's marketing strategy is to expand the business and improve the facilities which it manages. HMCA will also seek to increase the number of locations of those facilities where market conditions are promising. HMCA will seek to promote growth of its clients' patient volume and revenue through installing new Upright(TM) MRI scanners at MRI facilities.

### DIAGNOSTIC IMAGING FACILITIES AND OTHER ANCILLIARY SERVICES

Diagnostic imaging facilities managed by HMCA provide diagnostic imaging services to patients referred by physicians who are either in private practice or affiliated with managed care providers or other payor groups. The facilities are operated in a manner which eliminates the admission and other administrative inconveniences of in-hospital diagnostic imaging services. Imaging services are performed in an outpatient setting by trained medical technologists under the direction of physicians. Following diagnostic procedures, the images are reviewed by the interpreting physicians who prepare a report of these tests and their findings. These reports are transcribed by HMCA personnel and then delivered to the referring physician.

HMCA develops marketing programs in an effort to establish and maintain profitable referring physician relationships and to maximize reimbursement yields. These marketing approaches identify and target selected market segments consisting of area physicians with certain desirable medical specialties and reimbursement yields. Corporate and facility managers determine these market segments based upon an analysis of competition, imaging demand, medical specialty and payor mix of each referral from the local market. HMCA also directs marketing efforts at managed care providers.

Managed care providers have become an important factor in the diagnostic imaging industry. To further its position, HMCA will seek to expand the imaging modalities offered at its managed diagnostic imaging facilities.

### HMCA COMPETITION

The physician and diagnostic management services field is highly competitive. A number of large hospitals have acquired medical practices and this trend may continue. HMCA expects that more competition will develop. Many competitors have greater financial and other resources than HMCA.

With respect to the diagnostic imaging facilities managed by HMCA, the outpatient diagnostic imaging industry is highly competitive. Competition focuses primarily on attracting physician referrals at the local market level and increasing referrals through relationships with managed care organizations. HMCA believes that principal competitors for the diagnostic imaging centers are hospitals and independent or management company-owned imaging centers. Competitive factors include quality and timeliness of test results, ability to develop and maintain relationships with managed care organizations and referring physicians, type and quality of equipment, facility location, convenience of scheduling and availability of patient appointment times. HMCA believes that it will be able to effectively meet the competition in the outpatient diagnostic imaging industry by installing the new Fonar Upright(TM) MRI scanners at its most promising facilities.

## Edgar Filing: FONAR CORP - Form PRE 14A

GOVERNMENT REGULATION APPLICABLE TO HMCA

FEDERAL REGULATION

Stark Law

Under the federal Self-Referral Law, also referred to as the "Stark Law", which is applicable to Medicare and Medicaid patients, and the self-referral laws of various States, certain health practitioners, including physicians, chiropractors and podiatrists, are prohibited from referring their patients for the provision of designated health services, including diagnostic imaging and physical therapy services, to any entity with which they or their immediate family members have a financial relationship, unless the referral fits within one of the specific exceptions in the statutes or regulations. Statutory exceptions under the Stark Law include, among others, direct physician services, in-office ancillary services rendered within a group practice, space and equipment rental and services rendered to enrollees of certain prepaid health plans. Some of these exceptions are also available under the State self-referral laws. HMCA believes that it and its clients are in compliance with these laws.

Anti-kickback Regulation

Under the federal Anti-kickback statute, which is applicable to Medicare and Medicaid, it is illegal, among other things, for a provider of MRI services to pay or offer money or other consideration to induce the referral of MRI scans. Neither HMCA nor its clients engage in this practice.

In fiscal 2006, approximately 18.2% of the revenues of HMCA's clients were attributable to Medicare and 1.1% were attributable to Medicaid. In fiscal 2005, approximately 9.9% of the revenues of HMCA's clients were attributable to Medicare and 0.5% were attributable to Medicaid.

State Regulation

In addition to the federal self-referral law and federal Anti-kickback statute, many States, including those in which HMCA and its clients operate, have their own versions of self-referral and anti-kickback laws. These laws are not limited in their applicability, as are the federal laws, to specific programs. HMCA believes that it and its clients are in compliance with these laws.

Various States prohibit business corporations from practicing medicine. Various States also prohibit the sharing of professional fees or fee splitting. Consequently, HMCA leases space and equipment to clients and provides clients with a range of non-medical administrative and managerial services for agreed upon fees. HMCA does not engage in the practice of medicine or establish standards of medical practice or policies for its clients in any State even where permitted.

HMCA's clients generate revenue from patients covered by no-fault insurance and workers' compensation programs. For the fiscal year ended June 30, 2006 approximately 43.0% of our clients' receipts were from patients covered by no-fault insurance and approximately 4.1% of our client's receipts were from patients covered by worker's compensation programs. For the fiscal year ended June 30, 2005, approximately 59.3% of HMCA's clients' receipts were from patients covered by no-fault insurance and approximately 6.2% of HMCA's clients' receipts were from patients covered by workers compensation programs. In the event that changes in these laws alter the fee structures or methods of providing service, or impose additional or different requirements, HMCA could be required to modify its business practices and services in ways that could be more costly to HMCA or in ways that decrease the revenues which HMCA receives from its clients.

## Edgar Filing: FONAR CORP - Form PRE 14A

HMCA believes that it and its clients are in compliance with applicable Federal, State and local laws. HMCA does not believe that such laws will have any material effect on its business.

### EMPLOYEES

As of July 1, 2006, we employed 409 persons on a full-time and part-time basis. Of such employees, 45 were engaged in marketing and sales, 51 in research and development, 77 in production, 49 in customer support services, 187 in administration, including 97 on site at facilities and offices managed by HMCA and 54 performing billing, collection and transcription services for those facilities.

### ITEM 2. PROPERTIES

Fonar leases approximately 135,240 square feet of office and plant space at its principal offices in Melville, New York and at two other locations in Melville and Farmingdale, New York at a current aggregate annual rental rate of \$1,138,060, excluding utilities, taxes and other related expenses. The term of one of the leases includes options to renew up through 2008 and the terms of the other leases extend to 2013. Management believes that these premises are adequate for its current needs. HMCA leases approximately 16,850 square feet for its headquarters in Melville, New York at a current annual rental rate of \$450,463. The term of the lease extends through September, 2009. In addition, HMCA maintains leased office premises for its clients having an aggregate annual rental rate of approximately \$803,000 under leases having various terms.

### ITEM 3. LEGAL PROCEEDINGS

There is no material litigation pending, or to its knowledge, threatened against the Company.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

On June 28, 2006, we held our annual meeting of stockholders. The matters before the meeting were 1. the election of directors, 2. the ratification of the Company's 2005 Supplemental Stock Bonus plan and 3. the ratification of the selection of auditors for fiscal 2006. All nominees for directors were elected and all other proposals were approved, including the selection of Marcum & Kliegman LLP as the Company's auditors for fiscal 2006. All of the directors elected, Raymond V. Damadian, Claudette J.V. Chan, Robert Janoff, Charles N. O'Data and Robert Djerejian, were sitting directors. The plan ratified by the stockholders was the 2005 Supplemental stock bonus plan. The table below lists the votes cast for, against or withheld, as well as abstentions and broker non-votes.

#### (1) Election of Directors:

	FOR -----	WITHHELD -----
Raymond V. Damadian	322,476,584	5,682,108
Claudette J.V. Chan	323,356,198	4,802,493
Robert J. Janoff	323,405,221	4,753,470
Charles N. O'Data	323,407,799	4,735,892
Robert Djerejian	323,436,150	4,707,542

#### (2) Ratification of the Supplemental Stock Bonus Plan

FOR -----	AGAINST -----	ABSTAIN -----	BROKER NON-VOTES -----
--------------	------------------	------------------	---------------------------

## Edgar Filing: FONAR CORP - Form PRE 14A

254,447,688            6,771,056            781,701            64,667,135

(3) Ratification of Auditors Marcum & Kliegman LLP

FOR	AGAINST	ABSTAIN	BROKER NON-VOTES
325,476,534	1,910,132	772,025	0

### Part II

#### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

Our Common Stock is traded in the Nasdaq SmallCap market under the National Association of Securities Dealers Automated Quotation System, also referred to as "NASDAQ", symbol FONR. The following table sets forth the high and low trades reported in NASDAQ System for the periods shown.

Fiscal Quarter	High	Low
January - March 2004	1.59	1.15
April - June 2004	1.52	1.13
July - September 2004	1.32	1.00
October - December 2004	1.88	1.02
January - March 2005	1.78	1.19
April - June 2005	1.42	1.14
July - September 2005	1.29	1.01
October - December 2005	1.12	.67
January - March 2006	.85	.57
April - June 2006	.80	.26
July - August 30 2006	.62	.33

On August 30, 2006, we had approximately 4,616 stockholders of record of our Common Stock, 10 stockholders of record of our Class B Common Stock, 4 stockholders of record of our Class C Common Stock and 3,916 stockholders of record of our Class A Non-voting Preferred Stock.

At the present time, the only class of our securities for which there is a market is the Common Stock.

During fiscal 2006 we received notices from NASDAQ that our common stock would be delisted unless the market price recovered and increased for at least ten consecutive trading days to \$1.00 per share. Originally the date by which this was required to occur was June 20, 2006, but since FONAR was then in compliance with NASDAQ's other listing requirements, an extension of six months to December 20, 2006 was granted.

We paid cash dividends in fiscal 1998 and the first three quarters of fiscal 1999 on monies we received from the enforcement of our patents. Except for these dividends, we have not paid any cash dividends. Except for these dividends, however, we expect that we will retain earnings to finance the development and expansion of our business.

#### Item 6. SELECTED FINANCIAL DATA

The following selected consolidated financial data has been extracted from our consolidated financial statements for the five years ended June 30, 2006. This consolidated selected financial data should be read in conjunction with our

## Edgar Filing: FONAR CORP - Form PRE 14A

consolidated financial statements and the related notes included in Item 8 of this form.

	As of and For the Periods Ended June 30,				
	2006	2005	2004	2003	2002
<b>STATEMENT OF OPERATIONS</b>					
Revenues	\$33,076,000	\$104,899,000	\$71,609,000	\$52,892,000	\$43,161,000
Cost of revenues	\$26,950,000	\$ 67,331,000	\$44,945,000	\$32,894,000	\$24,954,000
Research and Development Expenses	\$6,868,000	\$ 6,007,000	\$ 5,491,000	\$ 5,164,000	\$ 5,100,000
Net (Loss) Income from continuing operations	\$(29,963,000)	\$1,014,000	(\$9,494,000)	(\$15,201,000)	(\$16,956,000)
Net Gain (Loss) from discontinued operations	\$ ---	\$ ---	\$ ---	\$ 194,000	(\$5,926,000)
Basic and Diluted Net Income (Loss) per common share-continuing operations	\$ (.27)	\$ .01	\$ (.10)	\$ (.20)	\$ (.27)
Basic and Diluted Net Gain (Loss) per common share-discontinued operations	\$ ---	\$ ---	\$ ---	\$ ---	\$ (.09)
Basic Weighted average number of shares outstanding	110,403,128	101,591,997	91,027,951	75,816,973	63,511,814
Diluted Weighted average number of shares outstanding	110,403,128	105,505,705	91,027,951	75,816,973	63,511,814

BALANCE SHEET DATA

## Edgar Filing: FONAR CORP - Form PRE 14A

Working capital (1)	14,237,000	\$36,224,000	\$22,593,000	\$13,517,000	\$14,107,000
Total Assets	57,230,000	\$76,094,000	\$77,201,000	\$58,749,000	\$73,129,000
Long-term debt and obligations under capital leases (1)	1,406,000	\$ 1,392,000	\$ 6,702,000	\$ 1,930,000	\$ 9,624,000
Stockholder's equity	30,419,000	\$51,869,000	\$43,154,000	\$32,379,000	\$35,695,000

(1) Amounts as of and for the year ended June 30, 2002 have been adjusted for the reclassification of discontinued operations.

### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION.

#### INTRODUCTION.

Fonar was formed in 1978 to engage in the business of designing, manufacturing and selling MRI scanners. In 1997, we formed a wholly-owned subsidiary, Health Management Corporation of America, also referred to as "HMCA", formerly known as U.S. Health Management Corporation, in order to expand into the physician and diagnostic management services business.

Fonar's principal MRI products are its Stand-Up(TM)/Upright(TM) MRI and Fonar 360(TM) MRI scanners. The Stand-Up(TM) MRI allows patients to be scanned for the first time under weight-bearing conditions. The Company has been aggressively seeking new sales and during fiscal 2006 and 2005, respectively received orders for 18 and 30 Stand-Up(TM) MRI scanners. The Stand-Up(TM) MRI is the only MRI capable of producing images in the weight bearing state.

In fiscal 2005, we received our first order for a 360(TM) MRI scanner, bringing the total number of orders for our MRI scanners to 31 in fiscal 2005.

At 0.6 Tesla field strength, the Upright(TM) MRI and Fonar 360(TM) magnets are among the highest field open MRI scanners in the industry, offering non-claustrophobic MRI together with high-field image quality. Fonar's open MRI scanners were the first high field strength MRI scanners in the industry.

HMCA commenced operations in July, 1997 and generates revenues from providing comprehensive management services, including development, administration, accounting, billing and collection services, together with office space, medical equipment, supplies and non-medical personnel to its clients. Revenues are in the form of fees which are earned under contracts with MRI facilities and physical rehabilitation practices. Since April 2003, HMCA has not engaged in the management of primary care medical practices. Since July 2005, HMCA has engaged only in the management of MRI facilities, having sold the portion of its business engaged in the management of physical therapy and rehabilitation practices.

For the fiscal years ended June 30, 2006, June 30, 2005, 95.2% and 96.2%, respectively, of HMCA's revenues were derived from contracts with facilities and practices owned by Dr. Raymond V. Damadian, the President of FONAR and HMCA and principal stockholder of FONAR. The agreements with the MRI facilities are for

## Edgar Filing: FONAR CORP - Form PRE 14A

one-year terms which renew automatically on an annual basis, unless terminated. The fees are based on the number of procedures performed and currently range from \$250 to \$500 per MRI scan. The fees are reviewed and if appropriate, adjusted on an annual basis by mutual agreement.

Effective as of June 1, 2005 agreements were entered into with new practices with the new owners of the physical therapy and rehabilitation practices who had no affiliation with Dr. Damadian, Fonar or HMCA. These agreements were assigned in connection with the sale of the portion of HMCA's business managing physical therapy and rehabilitation practices. Historically, adjustments were made on the basis of changes in HMCA's costs, plus a percentage of costs. The monthly fees under these contracts with the physical rehabilitation practices ranged from approximately \$110,000 to \$205,000.

### Critical Accounting Policies

-----

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these consolidated financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, we evaluate our estimates, including those related to investments, intangible assets, income taxes, contingencies and litigation. We base our estimates on historical experience and on various assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our consolidated financial statements. We recognize revenue and related costs of revenue from sales contracts for our MRI scanners, under the percentage-of-completion method. Under this method, we recognize revenue and related costs of revenue, as each sub-assembly is completed. Amounts received in advance of our commencement of production are recorded as customer advances.

We record a valuation allowance to reduce our deferred tax assets to the amount that is more likely than not to be realized. As of June 30, 2006, we recorded a valuation allowance which reduced our deferred tax assets to equal our deferred tax liability.

We amortize our intangible assets, including patents, purchased management agreements and capitalized software development costs, over the shorter of the contractual/legal life or the estimated economic life. Our amortization life for patents, purchased management agreements and capitalized software development costs is 15 to 17 years, 20 years and 5 years, respectively.

We periodically assess the recoverability of long-lived assets, including property and equipment, intangibles and management agreements, when there are indications of potential impairment, based on estimates of undiscounted future cash flows. The amount of impairment is calculated by comparing anticipated discounted future cash flows with the carrying value of the related asset. In performing this analysis, management considers such factors as current results, trends, and future prospects, in addition to other economic factors.

### RESULTS OF OPERATIONS. FISCAL 2006 COMPARED TO FISCAL 2005

In fiscal 2006, we experienced a net loss of \$30.0 million on revenues of \$33.1

## Edgar Filing: FONAR CORP - Form PRE 14A

million, as compared to a net income of \$1.0 million on revenues of \$104.9 million for fiscal 2005. This represents a decrease in revenues of 68.5%. This was due mostly to decreased product sales and management fees. In addition, notwithstanding decreased revenues, total cost and expenses decreased by only 39.2%. We have been reluctant to make drastic cuts to date because we anticipate that our sales results will improve and we will need to have maintained our current capacity. Our consolidated operating results decreased by \$31.4 million to an operating loss of \$29.7 million for fiscal 2006 as compared to an operating income of \$1.7 million for fiscal 2005.

### Discussion of Operating Results of Medical Equipment Segment Fiscal 2006 Compared to Fiscal 2005

-----

Revenues attributable to our medical equipment segment decreased by 75.7% to \$19.7 million in fiscal 2006 from \$81.3 million in fiscal 2005, reflecting a decrease in product sales revenues of 84.8%, from \$73.1 million in fiscal 2005 to \$11.1 million in fiscal 2006, offset by an increase in service revenue of 47.7%, from \$5.8 million in fiscal 2005 to \$8.6 million in fiscal 2006. This decline in revenues was attributable to a reduction in sales of our Upright(TM) MRI. Notwithstanding the dramatic decrease in revenues, which are recognized at certain benchmarks in the production of the scanner, the decline in orders was not as great, decreasing 41.9% from 31 scanners in fiscal 2005 to 18 scanners in fiscal 2006. We attribute this decline primarily to a concern on the part of potential customers about MRI scan reimbursements from medical insurance, no-fault insurance, worker's compensation and Federal and State programs, most significantly Medicare and Medicaid. Even in our own management of MRI facilities by HMCA, we have noticed an increasing resistance to paying claims by insurers. Also of concern is the Deficit Reduction Act which, if it becomes law, is expected to reduce Medicare funding available for MRI imaging.

We anticipate an improvement in our Upright(TM) MRI sales because the Upright(TM) MRI is unique in that it permits MRI scans to be performed on patients upright in the weight-bearing state and in multiple positions that correlate with symptoms. An important event in our ongoing effort to educate both the medical community and payors about the benefits, if not necessity, of utilizing Upright(TM) MRI scanning, occurred subsequent to the end of fiscal 2006 when we sold an Upright(TM) MRI scanner to the largest orthopedic hospital in the Netherlands, St. Maartenskliniek. Upon placing the order, the Chairman of Spine Surgery at St. Maartenskliniek expressed the view that for their hospital to continue to engage in spine surgery without FONAR's Upright(TM) MRI technology, now that it was available was "unacceptable" and that owning the scanner "was not optional, but mandatory". He further stated that "[o]nce our active research program has discovered the benefits of this new FONAR technology for patients, we intend to publish the results in a lot of peer reviewed scientific journals".

In addition, significant progress is being made in developing the FONAR 360(TM) MRI scanner so that it can be used in interventional procedures. At the Oxford-Nuffield site in the United Kingdom, where we installed the first FONAR 360(TM) MRI, FONAR software engineers have completed and installed our 2nd generation tracking software, which is designed to enable the surgeons to insert needles into the patient and accurately advance them under direct visual image guidance to the target tissue, such as a tumor, in order to inject therapeutic agents directly into the tissue.

The increase in service revenue is a result primarily of our increase scanner base, as scanners sold in previous years become service customers after the warranty period expires.

During the fiscal years ended June 30, 2006 and June 30, 2005, respectively, we received orders for 18 and 30 Upright(TM) MRI scanners. In addition to 30



## Edgar Filing: FONAR CORP - Form PRE 14A

Upright(TM) MRI scanners, we received our first order for a Fonar 360(TM) scanner in fiscal 2005, the installation of which was completed in fiscal 2006.

Product sales to unrelated parties decreased by 87.8% in fiscal 2006 from \$66.9 million in fiscal 2005 to \$8.2 million in fiscal 2006. Product sales to related parties decreased by 52.0% in fiscal 2006 from \$6.2 million in fiscal 2005 to \$3.0 million in fiscal 2006. We believe that one of our principal challenges in achieving greater market penetration is attributable to the better name recognition and larger sales forces of our larger competitors such as General Electric, Siemens, Hitachi, Philips and Toshiba and the ability of some of our competitors to offer attractive financing terms through affiliates, such as G.E. Capital. Nevertheless, no other competitor offers a whole body weight bearing MRI scanner such as the Upright(TM) MRI, and the General Electric Medical Systems division of General Electric acts as a manufacturer's representative for the Stand-Up(TM) MRI.

We believe that our aggregate product sales to unrelated parties of Upright(TM) Scanners shows that we are successfully meeting that challenge.

The operating results for the medical equipment segment declined by \$25.5 million from an income of \$752,000 in fiscal 2005 to a loss of \$24.7 million in fiscal 2006. This decline is attributable to a decrease in our scanner sales.

We recognized revenues of \$10.5 million from the sale of our Upright(TM) MRI scanners and the balance of \$383,589 from the sale of our first Fonar 360(TM) MRI scanner in fiscal 2006. In fiscal 2005, we recognized revenues of \$71.7 million from the sale of Upright(TM) MRI scanners and \$764,031 from the sale of our first Fonar 360(TM) MRI scanner in fiscal 2005.

Sales of MRI scanners to related parties, consisting of professional corporations and other entities in which Dr. Damadian or members of his family have an interest represented approximately 9.0%, or \$3.0 million, of our revenues in fiscal 2006, as compared to 5.9%, or \$6.2 million, of our revenues in fiscal 2005. We believe concerns about payor reimbursements adversely affected these sales as well as sales to unrelated parties.

License and royalty revenue declined to \$0.00 in fiscal 2006 from approximately \$2.3 million in fiscal 2005.

Research and development expenses, net of capitalized costs, increased by 14.3% to \$6.9 million in fiscal 2006 as compared to \$6.0 million in fiscal 2005. Our expenses for fiscal 2006 represented continued research and development of Fonar's scanners, Fonar's new hardware and software product, Sympulse(TM) and new surface coils to be used with the Stand-Up(TM) MRI scanner.

Discussion of Operating Results of Physician and Diagnostic Services Management Segment.

Fiscal 2006 Compared to Fiscal 2005

-----

Revenues attributable to the Company's physician and diagnostic services management segment, HMCA, decreased by 43.4% to \$13.4 million in fiscal 2006 from \$23.6 million in fiscal 2005. The decrease in revenues reflected decreases resulting from sale of HMCA's physical therapy and rehabilitation facility management business. HMCA has elected to manage only MRI facilities. Presently, ten of the 12 MRI facilities managed by HMCA have Upright(TM) MRI scanners and additional upgrades are planned.

Cost of revenues as a percentage of the related revenues for our physician and diagnostic services management segment increased from \$14.5 million or 61.3% of related revenues for the year ended June 30, 2005 to \$9.4 million, or 70.4% of related revenue for the year ended June 30, 2006. This resulted from our

## Edgar Filing: FONAR CORP - Form PRE 14A

inability to benefit from reduced costs per scanner that would have resulted if there had been a higher volume of sales in fiscal 2006.

Operating results of this segment declined from an operating income of \$912,000 in fiscal 2005 to operating loss of \$5.0 million in fiscal 2006. We attribute the decline to HMCA's sale of its physical therapy and rehabilitation facility management business.

### Discussion of Certain Consolidated Results of Operations Fiscal 2006 Compared to Fiscal 2005

-----

We recognized interest income of \$809,691 in 2006 as compared to \$546,648 in fiscal 2005, representing an increase of 48.1%. The increase was attributable primarily to an increase in interest rates on our investments in marketable securities.

Interest expense of \$281,903 was recognized in fiscal 2006, increasing from \$232,227 in fiscal 2005 and representing a increase of 21.4%. The increase was attributable primarily to new capital lease obligations.

Notwithstanding that revenue decreased by 68.5%, selling, general and administrative expenses, exclusive of compensatory element of stock issuances, decreased by 7.9% to \$24.0 million in fiscal 2006 from \$26.0 million in fiscal 2005. Essentially, we decided not to cut payroll and other overhead expenditures since we anticipate that sales will improve and we will be in a better position if we maintain our capacity.

The decrease in compensatory element of stock issuances from approximately \$3.1 million in fiscal 2005 to \$1.9 million in fiscal 2006 reflected the continued but reduced use of Fonar's stock bonus plans to pay certain highly compensated employees and others in stock rather than in cash.

The higher provision for bad debt of \$1.5 million in fiscal 2006 as compared to \$164,000 in fiscal 2005, reflected an increase in reserves and write-offs of certain indebtedness by our physician and diagnostic services management segment. This reflected a higher level of concern over the ability of HMCA's clients to pay past management fees due to issues and the settlement of issues with payors.

We are enthusiastic about the future of our Upright(TM) MRI and FONAR 360(TM) scanners which bring a new plateau of openness to diagnostic MRI and are expected to bring a new frontier in performing MRI guided intervention. We believe our new products have begun to successfully penetrate the market, as reflected in the dramatic increase in product sales from approximately \$6.1 million in fiscal 2001 to \$11.6 million in fiscal 2002, to \$24.9 million in fiscal 2003, to \$43.0 million in fiscal 2004 and to \$73.1 million in fiscal 2005, notwithstanding lower revenues of 11.1 million in fiscal 2006. In addition to our success with our Upright(TM) MRI, we received an order for our first Fonar 360(TM) in the first quarter of fiscal 2005.

Service and repair fees also have steadily increased, as reflected by the increase in service and repair fees from \$2.0 million in fiscal 2001 to \$2.2 million in fiscal 2002 to \$2.5 million in fiscal 2003 to \$3.2 million in fiscal 2004 to \$5.8 million in fiscal 2005 and to \$8.6 million in fiscal 2006.

Continuing our tradition as the originator of MRI, we remain committed to maintaining our position as a leading innovator of the industry through aggressive investing in research and development. In fiscal 2006 we continued our investment in the development of our new MRI scanners, together with software and upgrades, with an investment of \$7,581,898 in research and development, \$714,253 of which was capitalized, as compared to \$6,752,755,

## Edgar Filing: FONAR CORP - Form PRE 14A

\$745,994 of which was capitalized, in fiscal 2005. The research and development expenditures were approximately 38.5% of revenues attributable to our medical equipment segment, and 22.9% of total revenues, in 2006 and 8.3% of medical equipment segment revenues, and 6.4% of total revenues in fiscal 2005. This represented a 12.3% increase in research and development expenditures in fiscal 2006 as compared to fiscal 2005.

In summary, Fonar's trend of steadily increasing MRI scanner sales, most dramatically the increase in Upright(TM) MRI scanner sales revenues from fiscal 2001 through fiscal 2005, experienced a setback in fiscal 2006. We anticipate that scanner sales revenues will improve due to the unique capability of the Upright(TM) MRI scanner to scan patients in weight-bearing positions and future sales of the Fonar 360(TM) for image guided interventional procedures and treatments. Service revenues have increased over the past five fiscal years.

The physician and diagnostic services management segment, HMCA, revenues increased, from \$23.0 million in fiscal 2004 to \$23.6 in fiscal 2005 and then decreased to \$13.4 million in fiscal 2006. This is primarily attributed to the sale of HMCA's physical therapy and rehabilitation facility management business, which had generated revenues of \$9.7 million in fiscal 2005.

We have been taking steps to improve HMCA revenues by closing unprofitable facilities and continuing our program of replacing the MRI scanners at the MRI facilities we manage with Upright(TM) MRI scanners and opening new facilities equipped with Upright(TM) MRI scanners.

Marketing expenditures are likely to increase, as the Company continues its efforts to promote sales.

In the beginning of fiscal 2006, HMCA sold the portion of its business engaged in the management of physical therapy and rehabilitation facilities in July of 2005 to Health Plus Management Services, L.L.C. for a purchase price of \$6.6 million, payable pursuant to a promissory note in 120 monthly installments.

The first twelve installments are interest only and the remaining 108 payments will consist of equal installments of principal and interest in the amount of \$76,014 each. The note is secured by a first lien on all of the assets of Health Plus, including its accounts receivable. The note is subject to prepayment provisions to the extent Health Plus resells all or part of the assets and business or utilizes the assets sold as collateral in any debt financing.

HMCA had recognized revenue from the management of physical therapy and rehabilitation facilities of approximately \$9.7 million during both fiscal 2005 and 2004, but only \$648,000 in fiscal 2006 due to the sale of this portion of HMCA's business in July, 2005. In connection with this sale, HMCA recognized a diminimus loss during the quarter ended September 30, 2005. In addition, HMCA recorded a one time charge to earnings during the quarter ended September 30, 2005 of \$1.6 million related to the termination of the employment contracts of the two principal individuals involved in the management of the physical therapy and rehabilitation facilities.

### RESULTS OF OPERATIONS. FISCAL 2005 COMPARED TO FISCAL 2004

In fiscal 2005, we experienced net income of \$1.0 million on revenues of \$104.9 million, as compared to a net loss of \$9.5 million on revenues of \$71.6 million for fiscal 2004. This represented an increase in revenues of 46.5%. This was due in part to the fact that while revenues increased by 46.5%, total costs and expenses increased by only 28.9%. Our consolidated operating results improved by \$10.2 million to operating income of \$1.7 million for fiscal 2005 as compared to an operating loss of \$8.5 million for fiscal 2004.

### Discussion of Operating Results of Medical Equipment Segment

## Edgar Filing: FONAR CORP - Form PRE 14A

Fiscal 2005 Compared to Fiscal 2004  
-----

Revenues attributable to our medical equipment segment increased by 67.1% to \$81.3 million in fiscal 2005 from \$48.6 million in fiscal 2004, reflecting an increase in product sales revenues of 70.2%, from \$43.0 million in fiscal 2004 to \$73.1 million in fiscal 2005 and an increase in service revenue of 80.6%, from \$3.2 million in fiscal 2004 to \$5.8 million in fiscal 2005. This improvement in revenues was attributable to an increase in sales of our Upright(TM) MRI. The increase in service revenue was a result primarily of our increased scanner base, as scanners sold in previous years became service customers after the warranty period expired.

During the fiscal years ended June 30, 2005 and June 30, 2004, respectively, we received orders for 30 and 39 Upright(TM) MRI scanners. In addition to 30 Upright(TM) MRI scanners, we received our first order for a Fonar 360(TM) MRI scanner.

Confirming our expectation of increased demand for our MRI scanners, product sales to unrelated parties increased by 77.7% in fiscal 2005 from \$37.7 million in fiscal 2004 to \$66.9 million in fiscal 2005. Product sales to related parties increased by 16.8% in fiscal 2005 from \$5.3 million in fiscal 2004 to \$6.2 million in fiscal 2005. No other competitor offers a whole body weight bearing MRI scanner such as the Upright(TM) MRI, and the General Electric Medical Systems division of General Electric acts as a manufacturer's representative for the Upright(TM) MRI.

The operating results for the medical equipment segment improved by \$9.5 million from a loss of \$8.8 million in fiscal 2004 to an income of \$752,000 in fiscal 2005. This improvement was attributable to our continuing increase in recognition of revenues on our scanner sales.

We recognized revenues of \$71.7 million from the sale of our Upright(TM) MRI scanners and \$764,031 from the sales of a FONAR 360(TM) MRI scanner in fiscal 2005. In fiscal 2004, we recognized revenues of \$42.7 million from the sale of Upright(TM) MRI scanners.

Sales of MRI scanners to related parties, consisting of professional corporations and other entities in which Dr. Damadian or members of his family have an interest represented approximately 5.9%, or \$6.2 million, of our revenues in fiscal 2005, as compared to 7.4%, or \$5.3 million, of our revenues in fiscal 2004.

License and royalty revenue declined by 4.3% to approximately \$2.3 million in fiscal 2005 from approximately \$2.4 million in fiscal 2004.

Research and development expenses, net of capitalized costs, increased by 9.4% to \$6.0 million in fiscal 2005 as compared to \$5.5 million in fiscal 2004. Our expenses for fiscal 2005 represented continued research and development of Fonar's scanners, Fonar's new hardware and software product, Sympulse(TM) and new surface coils to be used with the Upright(TM) MRI scanner.

Discussion of Operating Results of Physician and Diagnostic Services Management Segment.

Fiscal 2005 Compared to Fiscal 2004  
-----

Revenues attributable to the Company's physician and diagnostic services management segment, HMCA, increased by 2.8% to \$23.6 million in fiscal 2005 from \$23.0 million in fiscal 2004. The increase in revenues reflected anticipated increases provided by upgraded facilities.

## Edgar Filing: FONAR CORP - Form PRE 14A

Cost of revenues as a percentage of the related revenues for our physician and diagnostic services management segment increased from \$13.8 million or 60% of related revenues for the year ended June 30, 2004 to \$14.5 million, or 61.3% of related revenue for the year ended June 30, 2005.

Operating results of this segment improved from an operating loss of \$308,000 in fiscal 2004 to operating income of \$912,000 in fiscal 2005. We believe this improvement resulted from HMCA's focus on upgrading sites by the introduction of Upright(TM) MRI scanners at MRI facilities.

### Discussion of Certain Consolidated Results of Operations Fiscal 2005 Compared to Fiscal 2004

-----

We recognized interest income of \$546,648 in 2005 as compared to \$448,571 in fiscal 2004, representing an increase of 21.9%. The increase was attributable primarily to an increase in interest rates on our investments in marketable securities.

Interest expense of \$232,227 was recognized in fiscal 2005 decreasing from \$268,128 in fiscal 2004 and representing a decrease of 13.4%. The decrease was attributable primarily to the repayment of debt and capital lease obligations in fiscal 2004.

Notwithstanding that revenue increased by 46.5%, selling, general and administrative expenses, exclusive of compensatory element of stock issuances, increased by only 6.2% to \$26.6 million in fiscal 2005 from \$25.1 million in fiscal 2004, accounting in part for our increase in net income. This increase was related to expenses incurred in our medical segment related to marketing and customer relations programs, such as participating in a trade show, increased commissions, and an in-house seminar for all owners of Upright MRI(TM) scanners and increased professional fees. A portion of the increased professional fees was related to the engagement of outside consultants to assist us in preparation of internal documentation in connection with our compliance with Section 404 of the Sarbanes-Oxley Act. In addition we incurred expenses in connection with the defense of non-material litigation.

The decrease in compensatory element of stock issuances from approximately \$4.1 million in fiscal 2004 to \$3.1 million in fiscal 2005 reflected the continued but reduced use of Fonar's stock bonus plans to pay certain highly compensated employees and others in stock rather than in cash.

The lower provision for bad debt of \$164,000 in fiscal 2005 as compared to \$331,000 in fiscal 2004, reflected a decrease in reserves and write-offs of certain indebtedness.

The amortization expense of \$634,000 in fiscal 2005 and fiscal 2004, reflected the amortization of management agreements attributable to HMCA's acquisitions.

Service and repair fees also increased, as reflected by the increase in service and repair fees from \$1.7 million in fiscal 2000 to \$2.0 million in fiscal 2001 to \$2.2 million in fiscal 2002 to \$2.5 million in fiscal 2003 to \$3.2 million in fiscal 2004 and \$5.8 million in fiscal 2005.

In fiscal 2005 we continued our investment in the development of our MRI scanners, together with software and upgrades, with an investment of \$6,752,755 in research and development, \$745,994 of which was capitalized, as compared to \$6,079,797, \$588,735 of which was capitalized, in fiscal 2004. The research and development expenditures were approximately 8.3% of revenues attributable to our medical equipment segment, and 6.4% of total revenues, in 2005 and 12.5% of medical equipment segment revenues, and 8.5% of total revenues in fiscal 2004. This represented a 11.1% increase in research and development expenditures in

## Edgar Filing: FONAR CORP - Form PRE 14A

fiscal 2005 as compared to fiscal 2004 and our significantly higher total revenues and medical equipment revenues which resulted from our greater emphasis on marketing and selling.

In summary, in fiscal 2005, Fonar continued the trend of steadily increasing MRI scanner sales, most dramatically the increase in Upright(TM) MRI scanner sales revenues and in service revenues from fiscal 2001 through fiscal 2005.

The physician and diagnostic services management segment, HMCA, revenues also continued to increase, from \$22.9 million in fiscal 2003 to \$23.0 in fiscal 2004 and to \$23.6 million in fiscal 2005.

We also increased HMCA revenues by closing unprofitable facilities and continuing our program of replacing the MRI scanners at the MRI facilities with Upright(TM) MRI scanners and opening new facilities equipped with Upright(TM) MRI scanners.

HMCA sold the portion of its business engaged in the management of physical therapy and rehabilitation facilities in July of 2005 to Health Plus Management Services, L.L.C. for a purchase price of \$6.6 million, payable pursuant to a promissory note in 120 monthly installments.

The first twelve installments are interest only and the remaining 108 payments consist of equal installments of principal and interest in the amount of \$76,014 each. The note is secured by a first lien on all of the assets of Health Plus, including its accounts receivable. The note is subject to prepayment provisions to the extent Health Plus resells all or part of the assets and business or utilizes the assets sold as collateral in any debt financing.

HMCA had recognized revenue from the management of physical therapy and rehabilitation facilities of approximately \$9.7 million during both 2005 and 2004.

### LIQUIDITY AND CAPITAL RESOURCES

Cash, cash equivalents and marketable securities decreased by 36.4% from \$14.9 million at June 30, 2005 to \$9.5 million at June 30, 2006.

Marketable securities approximated \$4.9 million as of June 30, 2006, as compared to \$9.4 million as of June 30, 2005. At June 30, 2006, we decreased our investments in U.S. Government obligations from approximately \$3.8 million at June 30, 2005 to approximately \$2.4 million, decreased our investments in corporate and government agency bonds from approximately \$4.0 million at June 30, 2005 to approximately \$1.8 million and decreased our investments in certificates of deposits, notes and equivalents from \$1.6 million at June 30, 2005 to \$575,000.

Cash used in operating activities for fiscal 2006 approximated \$2.6 million. Cash used in operating activities was attributable substantially to the net loss of 30.0 million offset by a decrease in costs and estimated earnings in excess of billings of \$7.6 million, increase in customer advances of \$3.8 million and increase in billings in excess of costs and estimated earnings of 2.7 million.

Cash provided by investing activities for fiscal 2006 approximated \$909,000. The principal uses of cash from investing activities were purchases of marketable securities of \$300,000, purchases of property and equipment of \$2.4 million, costs of capitalized software development of \$714,000 and costs of patents and copyrights of \$443,000. The principal source of cash provided by investing activities was the sale of approximately \$4.7 in marketable securities.

Cash provided by financing activities for fiscal 2006 approximated \$692,000. The principal sources of cash in financing activities were proceeds from the

## Edgar Filing: FONAR CORP - Form PRE 14A

exercise of stock options and warrants of \$784,000 and proceeds of \$555,000 from long-term debt, offset by the repayment of borrowings and capital lease obligations of \$299,000 and distributions to holders of minority interests of \$865,000.

Total liabilities increased by 10.0% during fiscal 2006, from approximately \$23.7 million at June 30, 2005 to approximately \$26.1 million at June 30, 2006. The increase in total liabilities reflected principally a decrease in accounts payable of 42.3% from \$8.5 million at June 30, 2005 to \$4.9 million at June 30, 2006 and a increase in customer advances of 234.6% from \$1.6 million at June 30, 2005 to \$5.5 million at June 30, 2006, resulting from our increased backlog.

Our obligations and the periods in which they are scheduled to become due are set forth in the following table:

Obligation	Total	Due in Less than 1 Year	Due in 1-3 years	Due in 4-5 years	Due after 5 years
Long-term debt	\$ 555,152	\$ -	\$ -	\$ -	\$ 555,152
Capital lease Obligation	850,541	233,751	392,619	220,037	4,134
Operating leases	9,272,521	2,391,766	4,083,321	1,299,543	1,497,891
Total cash Obligations	\$10,678,214 =====	\$2,625,517 =====	\$4,475,940 =====	\$1,519,580 =====	\$2,057,177 =====

As at June 30, 2006, our obligations included approximately \$2.2 million in various state sales taxes.

Our working capital surplus as of June 30, 2006 approximates \$14.2 million, as compared to a working capital surplus of \$36.2 million as of June 30, 2005.

In order to conserve our capital resources, we have issued common stock under our stock bonus and stock option plans to compensate employees and non-employees for services rendered. In fiscal 2006, the compensatory element of stock issuances was \$1.9 million as compared to \$3.1 million for fiscal 2005. Utilization of equity in lieu of cash compensation has improved our liquidity since it increases cash available for other expenditures.

The foregoing trends in our capital resources are expected to improve as our MRI scanner products gain wider market acceptance and produce greater sales revenues.

Capital expenditures for fiscal 2006 approximated \$3.6 million and substantially consisted of leasehold improvement costs for new HMCA managed facilities and other equipment, in the amount of \$2.4 million, capitalized software costs of \$714,000, and capitalized patent costs of \$443,000.

Fonar has not committed to making capital expenditures in the 2007 fiscal year other than its intention to continue research and development expenditures at current levels.

Our business plan currently includes an aggressive program for manufacturing and selling our new line of open MRI scanners. In addition, we are enhancing our revenue by participating in the physician and diagnostic services management

## Edgar Filing: FONAR CORP - Form PRE 14A

business through our subsidiary, HMCA and are in the process of upgrading the facilities which it manages, most significantly by the replacement of existing MRI scanners with new Stand-Up(TM) MRI scanners.

Our business plan calls for a continuing emphasis on providing our customers with enhanced equipment service and maintenance capabilities and delivering state-of-the-art, innovative and high quality equipment upgrades at competitive prices. Fees for on-going service and maintenance from our installed base of scanners were \$5.8 million for the year ended June 30, 2005 and \$8.6 million for the year ended June 30, 2006.

We believe that the above mentioned financial resources, anticipated cash flows from operations and potential financing sources, will provide the cash flows needed to achieve the sales, service and production levels necessary to support its operations.

### ITEM 7A. QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

Fonar's investments in fixed rate instruments. None of the fixed rate instruments in which we invest extend beyond June 30, 2011. Below is a tabular presentation of the maturity profile of the fixed rate instruments held by us at June 30, 2006.

#### INTEREST RATE SENSITIVITY PRINCIPAL AMOUNT BY EXPECTED MATURITY WEIGHTED AVERAGE INTEREST RATE

Date	Investments in Fixed Rate Instruments	Weighted Average Interest Rate
6/30/07	\$ 300,000	3.50%
6/30/08	1,350,000	3.92%
6/30/09	1,398,500	3.82%
6/30/10	1,845,999	3.25%
6/30/11	200,000	4.45%
Total:	5,094,499	
Fair Value at 6/30/06	4,858,744	

All of our revenue, expense and capital purchasing activities are transacted in United States dollars.

See Note 12 to the consolidated Financial Statements for information on long-term debt.

Item 8.

### FINANCIAL STATEMENTS

#### FONAR CORPORATION AND SUBSIDIARIES

#### INDEX TO CONSOLIDATED FINANCIAL STATEMENTS



Edgar Filing: FONAR CORP - Form PRE 14A

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM  
ON INTERNAL CONTROL OVER FINANCIAL REPORTING

CONSOLIDATED BALANCE SHEETS

At June 30, 2006 and 2005

CONSOLIDATED STATEMENTS OF OPERATIONS

For the Three Years Ended June 30, 2006, 2005 and 2004

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

For the Three Years Ended June 30, 2006, 2005 and 2004

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Three Years Ended June 30, 2006, 2005 and 2004

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM  
-----

To the Board of Directors and Stockholders  
FONAR Corporation and Subsidiaries

We have audited the accompanying consolidated balance sheets of FONAR Corporation and Subsidiaries (the "Company") as of June 30, 2006 and 2005, and

Edgar Filing: FONAR CORP - Form PRE 14A

the related consolidated statements of operations, stockholders' equity and cash flows for each of the three years in the period ended June 30, 2006. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of FONAR Corporation and Subsidiaries at June 30, 2006 and 2005, and the consolidated results of its operations and its cash flows for each of the three years in the period ended June 30, 2006, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Company's internal control over financial reporting as of June 30, 2006, based on the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated, September 13, 2006, expressed an unqualified opinion on management's assessment of the effectiveness of the Company's internal control over financial reporting and an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

During each of the three years in the period ended June 30, 2006, a significant portion of the Company's revenues was from related parties.

/s/Marcum & Kliegman LLP

New York, New York  
September 13, 2006

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

-----  
To the Board of Directors and Stockholders of  
FONAR Corporation and Subsidiaries

We have audited management's assessment, included in the accompanying Management's Report on Internal Controls over Financial Reporting, that FONAR Corporation and Subsidiaries (the "Company") maintained effective internal control over financial reporting as of June 30, 2006 based on the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is

## Edgar Filing: FONAR CORP - Form PRE 14A

responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that the Company maintained effective internal control over financial reporting as of June 30, 2006, is fairly stated, in all material respects, based on the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of June 30, 2006, based on the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets as of June 30, 2006 and 2005 and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the three years in the period ended June 30, 2006 of the Company and our report dated September 13, 2006 expressed an unqualified opinion on those financial statements. Our report emphasizes that during each of the three years in the period ended June 30, 2006 a significant portion of the Company's revenue was from related parties.

/s/Marcum & Kliegman LLP

New York, New York  
September 13, 2006

# Edgar Filing: FONAR CORP - Form PRE 14A

## FONAR CORPORATION AND SUBSIDIARIES

### CONSOLIDATED BALANCE SHEETS

#### ASSETS

	June 30,	
	2006	2005
<b>Current Assets:</b>		
Cash and cash equivalents	\$ 4,556,680	\$ 5,516,603
Marketable securities	4,937,842	9,411,231
Accounts receivable - net of allowances for doubtful accounts of \$644,087 and \$498,452 at June 30, 2006 and 2005, respectively	3,358,721	1,971,251
Accounts receivable - related parties - net of allowances for doubtful accounts of \$646,621 at June 30, 2006 and 2005	498,875	470,388
Medical receivables	6,053,007	9,990,000
Management fee receivable	-	893,419
Management fee receivable - related medical practices - net of allowances for doubtful accounts of \$3,053,486 and \$2,017,163 at June 30, 2006 and 2005, respectively	7,322,739	7,826,069
Costs and estimated earnings in excess of billings on uncompleted contracts	2,957,679	10,538,163
Inventories	7,077,059	9,837,790
Investment in sales-type lease	279,028	173,751
Current portion of advances and notes to related medical practices	89,824	149,441
Current portion of note receivable less discount for below mark interest	459,398	-
Prepaid expenses and other current assets	1,280,648	1,784,935
Total Current Assets	38,871,500	58,563,041
Property and Equipment - Net	6,667,420	7,594,225
Advances and Notes to Related Medical Practices - net of allowances for doubtful accounts of \$364,791 at June 30, 2006 and 2005	676,421	200,987
Investment in Sales-Type Lease	-	279,028
Notes Receivable less discount for below market interest	5,718,670	553,000
Management Agreements - Net	-	3,991,688
Other Intangible Assets - Net	4,929,483	4,503,247
Other Assets	366,050	409,266
Total Assets	\$ 57,229,544	\$ 76,094,482

See accompanying notes to consolidated financial statements.

## FONAR CORPORATION AND SUBSIDIARIES

### CONSOLIDATED BALANCE SHEETS

Edgar Filing: FONAR CORP - Form PRE 14A

LIABILITIES

	June 30,	
	2006	2005
Current Liabilities:		
Current portion of long-term debt and capital leases	\$ 233,751	\$ 425,143
Accounts payable	4,886,681	8,468,505
Other current liabilities	6,101,835	7,474,090
Unearned revenue on service contracts	4,238,543	3,305,066
Unearned revenue on service contracts - related parties	543,757	525,699
Customer advances	5,463,891	1,632,983
Customer advances - related party	41,566	41,566
Income taxes payable	8,088	11,234
Billings in excess of costs and estimated earnings on uncompleted contracts	2,978,789	301,179
Billings in excess of costs and estimated earnings on uncompleted contracts - related party	137,409	153,461
Total Current Liabilities	24,634,310	22,338,926
Long-Term Liabilities:		
Due to related medical practices	92,663	127,728
Long-term debt and capital leases, less current portion	1,171,943	966,371
Other liabilities	214,971	270,372
Total Long-Term Liabilities	1,479,577	1,364,471
Total Liabilities	\$ 26,113,887	\$ 23,703,397
Commitments, Contingencies and Other Matters		

See accompanying notes to consolidated financial statements.

FONAR CORPORATION AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

Edgar Filing: FONAR CORP - Form PRE 14A

STOCKHOLDERS' EQUITY

	June 30,	
	2006	2005
Minority Interest	\$ 696,860	\$ 522,564
Stockholders' Equity:		
Class A non-voting preferred stock - \$.0001 par value; authorized - 8,000,000 shares; issued and outstanding - 7,836,287 shares at June 30, 2006 and 2005	784	784
Preferred stock - \$.001 par value; authorized - 10,000,000 shares; issued and outstanding - none	-	-
Common stock - \$.0001 par value; authorized - 150,000,000 and 130,000,000 shares at June 30, 2006 and 2005, respectively; issued - 114,995,094 and 105,043,014 shares at June 30, 2006 and 2005, respectively; outstanding - 114,704,030 and 104,751,950 shares at June 30, 2006 and 2005, respectively	11,469	10,474
Class B common stock (10 votes per share) - \$.0001 par value; authorized - 4,000,000 shares; issued and outstanding - 3,953 shares at June 30, 2006 and 2005	-	-
Class C common stock (25 votes per share) - \$.0001 par value; authorized - 10,000,000 shares; issued and outstanding - 9,562,824 shares at June 30, 2006 and 2005	956	956
Paid-in capital in excess of par value	168,411,588	159,928,871
Accumulated other comprehensive loss	(246,080)	(182,250)
Accumulated deficit	(136,332,640)	(106,369,283)
Notes receivable from employee stockholders	(751,890)	(845,641)
Treasury stock, at cost - 291,064 shares of common stock at June 30, 2006 and 2005	(675,390)	(675,390)
Total Stockholders' Equity	30,418,797	51,868,521
Total Liabilities and Stockholders' Equity	\$ 57,229,544	\$ 76,094,482

See accompanying notes to consolidated financial statements.

FONAR CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS

For the Years Ended June 30,

	2006	2005	2004
Revenues			
Product sales - net	\$ 8,161,158	\$ 66,918,535	\$ 37,658,710
Product sales - related parties - net	2,983,281	6,210,302	5,315,837

Edgar Filing: FONAR CORP - Form PRE 14A

Service and repair fees - net	7,581,674	5,017,478	2,729,352
Service and repair fees - related parties - net	981,942	780,634	480,556
Management and other fees	647,999	893,419	-
Management and other fees - related medical practices - net	12,720,275	22,738,176	22,979,902
License fees and royalties	-	2,340,000	2,445,000
	-----	-----	-----
Total Revenues - Net	33,076,329	104,898,544	71,609,357
	-----	-----	-----
Costs and Expenses			
Costs related to product sales	9,132,140	43,686,340	23,628,807
Costs related to product sales - related parties	2,820,472	3,801,424	3,517,664
Costs related to service and repair fees	4,948,870	4,634,486	3,323,862
Costs related to service and repair fees - related parties	640,954	721,047	688,606
Costs related to management and other fees	527,392	547,717	-
Costs related to management and other fees - related medical practices	8,879,688	13,939,841	13,786,039
Research and development	6,867,645	6,006,761	5,491,062
Selling, general and administrative, inclusive of compensatory element of stock issuances of \$1,895,462, \$3,073,134, and \$4,125,717 for the years ended June 30, 2006, 2005 and 2004, respectively	25,873,719	29,099,756	28,679,037
Provision for bad debts	1,472,635	164,293	330,997
Termination costs paid with common stock	1,600,000	-	-
Amortization of management agreements	37,300	633,577	633,577
	-----	-----	-----
Total Costs and Expenses	62,800,815	103,235,242	80,079,651
	-----	-----	-----
(Loss) Income from Operations	(29,724,486)	1,663,302	(8,470,294)
Other Income and (Expenses):			
Financing costs due to the change in terms of warrants	-	-	(238,950)
Interest expense	(281,903)	(232,277)	(263,803)
Interest expense - related parties	-	-	(4,325)
Investment income	796,517	522,870	403,398
Interest income - related parties	13,174	23,778	45,173
Other income - net	327,000	152,178	16,247
Minority interests in income of partnerships	(1,039,625)	(1,051,401)	(951,940)
	-----	-----	-----
(Loss) Income Before Provision for Income Taxes	(29,909,323)	1,078,450	(9,464,494)

See accompanying notes to consolidated financial statements.

FONAR CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS

For the Years Ended June 30,

Edgar Filing: FONAR CORP - Form PRE 14A

	2006	2005	2004
	-----	-----	-----
(Loss) Income Before Provision for Income Taxes	(29,909,323)	1,078,450	(9,464,494)
Provision for Income Taxes	54,034	64,041	29,889
Net (Loss) Income	(29,963,357)	\$ 1,014,409	(9,494,383)
	=====	=====	=====
Net (Loss) Income Available to Common Stockholders	\$ (29,963,357)	\$ 943,768	\$ (9,494,383)
	=====	=====	=====
Basic and Diluted Net (Loss) Earnings Per Common Share	\$ (0.27)	\$ 0.01	\$ (0.10)
	=====	=====	=====
Basic and Diluted (Loss) Earnings Per Share - Common C	N/A	\$ -	N/A
	=====	=====	=====

See accompanying notes to consolidated financial statements.

FONAR CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY  
FOR THE YEAR ENDED JUNE 30, 2006

				Class A	Common Stock	
				Non-Voting Preferred Stock	Shares	Amount
				-----	-----	-----
Balance	-	June 30,	2005	\$ 784	104,751,950	\$ 10,474
Net loss				-	-	-
Other comprehensive loss, net of tax:						
Unrealized losses on securities arising during the year, net of tax				-	-	-
Exercise of stock options				-	1,704,824	170
Compensatory element of stock options				-	-	-
Stock issued to employees under stock bonus plans				-	2,930,060	293
Issuance of stock for goods and services				-	4,759,429	476
Issuance of stock for consulting services				-	557,767	56
Payments on notes receivable from employee stockholders				-	-	-
				-----	-----	-----
Balance	-	June 30,	2006	\$ 784	114,704,030	\$ 11,469
				=====	=====	=====

Class B	Class C	Paid-in Capital in
---------	---------	-----------------------



Edgar Filing: FONAR CORP - Form PRE 14A

	Common Stock	Common Stock	Excess of Par Value
	Shares		
Balance - June 30, 2005	3,953	\$ 956	\$159,928,871
Net loss			
Other comprehensive loss, net of tax:			
Unrealized losses on securities arising during the year, net of tax			
Exercise of stock options	-	-	1,206,743
Compensatory element of stock options	-	-	109,936
Stock issued to employees under stock bonus plans	-	-	2,894,012
Issuance of stock for goods and services	-	-	3,780,862
Issuance of stock for consulting services	-	-	491,164
Payments on notes receivable from employee stockholders	-	-	-
Balance - June 30, 2006	3,953	\$ 956	\$168,411,588

See accompanying notes to consolidated financial statements.

FONAR CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY  
FOR THE YEAR ENDED JUNE 30, 2006

	Treasury Stock	Notes Receivable From Employee Stockholders	Accumulated Other Comprehensive Loss
Balance - June 30, 2005	\$ (675,390)	\$ (845,641)	\$ (182,250)
Net loss	-	-	-
Other comprehensive loss, net of tax:			
Unrealized losses on securities arising during the year, net of tax	-	-	(63,830)
Exercise of stock options	-	(422,673)	-
Compensatory element of stock options	-	-	-
Stock issued to employees under stock bonus plans	-	-	-
Issuance of stock for goods and services	-	-	-
Issuance of stock for consulting services	-	-	-
Payments on notes receivable from employee stockholders	-	516,424	-
Balance - June 30, 2006	\$ (675,390)	\$ (751,890)	\$ (246,080)

Accumulated

Comprehensive

Edgar Filing: FONAR CORP - Form PRE 14A

	Deficit	Total	Income (Loss)
	-----	-----	-----
Balance - June 30, 2005	\$ (106,369,283)	\$ 51,868,521	\$ -
Net loss	(29,963,357)	(29,963,357)	(29,963,357)
Other comprehensive loss, net of tax:			
Unrealized losses on securities			
arising during the year, net of tax	-	(63,830)	(63,830)
Exercise of stock options	-	784,240	-
Compensatory element of stock options	-	109,936	-
Stock issued to employees under			
stock bonus plans	-	2,894,305	-
Issuance of stock for goods and services	-	3,781,338	-
Issuance of stock for consulting services	-	491,220	-
Payments on notes receivable from			
employee stockholders	-	516,424	-
	-----	-----	-----
Balance - June 30, 2006	\$ (136,332,640)	\$ 30,418,797	\$ (30,027,187)
	=====	=====	=====

See accompanying notes to consolidated financial statements.

FONAR CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY  
FOR THE YEAR ENDED JUNE 30, 2005

	Class A Non-Voting Preferred Stock	Common Stock	
		Shares	Amount
	-----	-----	-----
Balance - June 30, 2004	\$ 784	98,413,873	\$ 9,840
Net income	-	-	-
Other comprehensive loss, net of tax:			
Unrealized losses on securities arising			
during the year, net of tax	-	-	-
Exercise of stock options	-	49,484	5
Exercise of callable warrants	-	253,250	25
Stock issued to employees under			
stock bonus plans	-	1,914,177	192
Issuance of stock for goods and services	-	3,418,695	342
Issuance of stock for consulting services	-	523,298	52
Net reduction in notes receivable			
from employee stockholders	-	-	-
Issuance of stock for notes receivable			
- employee stockholders	-	178,973	18
Conversion of Class B common stock	-	200	-
	-----	-----	-----
Balance - June 30, 2005	\$ 784	104,751,950	\$ 10,474
	=====	=====	=====

Class B Common	Class C Common	Paid-in Capital in Excess of
-------------------	-------------------	------------------------------------

Edgar Filing: FONAR CORP - Form PRE 14A

	Stock ----- Shares -----	Stock -----	Par Value -----
Balance - June 30, 2004	4,153	\$ 956	\$152,090,431
Net income	-	-	-
Other comprehensive loss, net of tax:			
Unrealized losses on securities arising during the year, net of tax	-	-	-
Exercise of stock options	-	-	54,176
Exercise of callable warrants	-	-	200,042
Stock issued to employees under stock bonus plans	-	-	2,447,829
Issuance of stock for goods and services	-	-	4,288,115
Issuance of stock for consulting services	-	-	625,061
Net reduction in notes receivable from employee stockholders	-	-	-
Issuance of stock for notes receivable - employee stockholders	-	-	223,217
Conversion of Class B common stock	(200)	-	-
Balance - June 30, 2005	3,953	\$ 956	\$159,928,871

See accompanying notes to consolidated financial statements.

FONAR CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY  
FOR THE YEAR ENDED JUNE 30, 2005

	Treasury Stock -----	Notes Receivable From Employee Stockholders -----	Accumulated Other Comprehensive Loss -----
Balance - June 30, 2004	\$ (675,390)	\$ (842,634)	\$ (45,871)
Net income	-	-	-
Other comprehensive loss, net of tax:			
Unrealized losses on securities arising during the year, net of tax	-	-	(136,379)
Exercise of stock options	-	-	-
Exercise of callable warrants	-	-	-
Stock issued to employees under stock bonus plans	-	-	-
Issuance of stock for goods and services	-	-	-
Issuance of stock for consulting services	-	-	-
Net reduction in notes receivable from employee stockholders	-	220,228	-
Issuance of stock for notes receivable - employee stockholders	-	(223,235)	-
Conversion of Class B common stock	-	-	-
Balance - June 30, 2005	\$ (675,390)	\$ (845,641)	\$ (182,250)

Edgar Filing: FONAR CORP - Form PRE 14A

	Accumulated Deficit	Total	Comprehensive Income (Loss)
	-----	-----	-----
Balance - June 30, 2004	\$ (107,383,692)	\$ 43,154,424	\$ -
Net income	1,014,409	1,014,409	1,014,409
Other comprehensive loss, net of tax:			
Unrealized losses on securities arising during the year, net of tax	-	(136,379)	(136,379)
Exercise of stock options	-	54,181	-
Exercise of callable warrants	-	200,067	-
Stock issued to employees under stock bonus plans	-	2,448,021	-
Issuance of stock for goods and services	-	4,288,457	-
Issuance of stock for consulting services	-	625,113	-
Net reduction in notes receivable from employee stockholders	-	220,228	-
Issuance of stock for notes receivable - employee stockholders	-	-	-
Conversion of Class B common stock	-	-	-
Balance - June 30, 2005	\$ (106,369,283)	\$ 51,868,521	\$ 878,030
	=====	=====	=====

See accompanying notes to consolidated financial statements.

FONAR CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY  
FOR THE YEAR ENDED JUNE 30, 2004

	Class A Non-Voting Preferred Stock	Common Stock	
		Shares	Amount
	-----	-----	-----
Balance - June 30, 2003	\$ 784	82,452,958	\$ 8,246
Net loss	-	-	-
Other comprehensive loss, net of tax:			
Unrealized losses on securities arising during the year, net of tax	-	-	-
Exercise of stock options	-	201,421	20
Exercise of callable warrants	-	3,551,625	355
Stock issued to employees under stock bonus plans	-	1,792,648	179
Issuance of stock for goods and services	-	8,927,183	892
Issuance of stock for consulting services	-	1,223,198	122
Net reduction in notes receivable from employee stockholders	-	-	-
Issuance of stock for notes receivable - employee stockholders	-	264,840	26
Financing costs due to change in terms of warrants	-	-	-
	-----	-----	-----

Edgar Filing: FONAR CORP - Form PRE 14A

Balance - June 30, 2004	\$ 784	98,413,873	\$ 9,840
	=====	=====	=====
	Class C	Paid-in	
	Common	Capital in	Treasury
	Stock	Excess of	Stock
		Par Value	
	-----	-----	-----
Balance - June 30, 2003	\$ 956	\$131,519,579	\$ (675,390)
Net loss	-	-	-
Other comprehensive loss, net of tax:			
Unrealized losses on securities arising			
during the year, net of tax	-	-	-
Exercise of stock options	-	219,428	-
Exercise of callable warrants	-	3,636,789	-
Stock issued to employees under stock			
bonus plans	-	2,520,464	-
Issuance of stock for goods and services	-	12,001,820	-
Issuance of stock for consulting services	-	1,676,542	-
Net reduction in notes receivable			
from employee stockholders	-	-	-
Issuance of stock for notes receivable -			
employee stockholders	-	276,859	-
Financing costs due to change in terms of			
warrants	-	238,950	-
	-----	-----	-----
Balance - June 30, 2004	\$ 956	\$152,090,431	\$ (675,390)
	=====	=====	=====

See accompanying notes to consolidated financial statements.

FONAR CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY  
FOR THE YEAR ENDED JUNE 30, 2004

	Notes	Accumulated	
	Receivable	Other	Accumulated
	From	Comprehensive	Deficit
	Employee	(Loss) Income	
	Stockholders		
	-----	-----	-----
Balance - June 30, 2003	\$ (654,246)	\$ 68,672	\$ (97,889,309)
Net loss	-	-	(9,494,383)
Other comprehensive loss, net of tax:			
Unrealized losses on securities arising			
during the year, net of tax	-	(114,543)	-
Exercise of stock options	-	-	-
Exercise of callable warrants	-	-	-
Stock issued to employees under			
stock bonus plans	-	-	-
Issuance of stock for goods and services	-	-	-
Issuance of stock for consulting services	-	-	-
Net reduction in notes receivable			
from employee stockholders	88,497	-	-
Issuance of stock for notes receivable			

Edgar Filing: FONAR CORP - Form PRE 14A

- employee stockholders	(276,885)	-	-
Financing costs due to change in terms of warrants	-	-	-
Balance - June 30, 2004	<u>\$ (842,634)</u>	<u>\$ (45,871)</u>	<u>\$ (107,383,692)</u>

	Total	Comprehensive Loss
	-----	-----
Balance - June 30, 2003	\$ 32,379,292	\$ -
Net loss	(9,494,383)	(9,494,383)
Other comprehensive loss, net of tax:		
Unrealized losses on securities arising during the year, net of tax	(114,543)	(114,543)
Exercise of stock options	219,448	-
Exercise of callable warrants	3,637,144	-
Stock issued to employees under stock bonus plans	2,520,643	-
Issuance of stock for goods and services	12,002,712	-
Issuance of stock for consulting services	1,676,664	-
Net reduction in notes receivable from employee stockholders	88,497	-
Issuance of stock for notes receivable - employee stockholders	-	-
Financing costs due to change in terms of warrants	238,950	-
Balance - June 30, 2004	<u>\$ 43,154,424</u>	<u>\$ (9,608,926)</u>

See accompanying notes to consolidated financial statements.

FONAR CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Years Ended June 30,		
	2006	2005	2004
	-----	-----	-----
CASH FLOWS FROM OPERATING ACTIVITIES			
Net (loss) income	\$ (29,963,357)	\$ 1,014,409	\$ (9,494,383)
Adjustments to reconcile net (loss) income to net cash (used in) provided by operating activities:			
Minority interest in income of partnerships	1,039,625	1,051,401	951,940
Depreciation and amortization	3,286,865	3,991,752	3,880,898
Amortization of unearned license fee	-	(2,340,000)	(2,340,000)
Loss from sale of physical medicine management business	143,598	-	-
Financing costs due to change in terms of warrants	-	-	238,950
Gain on sale of equipment	(2,839)	(28,105)	(21,500)

Edgar Filing: FONAR CORP - Form PRE 14A

Provision for bad debts	1,472,635	164,293	330,997
Compensatory element of stock issuances	3,495,462	3,073,134	4,125,717
Stock issued for costs and expenses	3,781,337	4,288,457	12,002,712
(Increase) decrease in operating assets, net:			
Accounts, management fee and medical receivable	659,240	(1,592,559)	(2,938,367)
Notes receivable	22,000	(548,000)	-
Costs and estimated earnings in excess of billings on uncompleted contracts	7,580,484	(8,714,916)	(1,463,374)
Inventories	2,760,731	547,586	(4,528,085)
Principal payments received on sales-type lease - related parties	-	-	14,285
Principal payments received on sales-type lease	173,751	153,412	135,456
Prepaid expenses and other current assets	504,287	(213,385)	(285,689)
Other assets	39,716	(17,520)	(37,722)
Advances and notes to related parties medical practices	36,986	256,774	519,181
Increase (decrease) in operating liabilities, net:			
Accounts payable	(3,569,204)	3,100,044	1,664,772
Other current liabilities	(420,720)	3,328,598	2,674,269
Customer advances	3,830,908	(6,125,756)	2,867,540
Billings in excess of costs and estimated earnings on uncompleted contracts	2,661,558	(2,482,265)	(1,814,534)
Other liabilities	(55,401)	(28,544)	(2,768)
Due to related medical practices	(35,065)	(26,629)	-
Income taxes payable	(3,146)	(14,597)	15,430
	-----	-----	-----
NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES	(2,560,549)	(1,162,416)	6,495,725
	-----	-----	-----

See accompanying notes to consolidated financial statements.

FONAR CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Years Ended June 30,		
	2006	2005	2004
	-----	-----	-----
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of marketable securities	\$ (300,000)	\$ (13,388,404)	\$ (26,046,021)
Sales of marketable securities	4,709,559	14,960,935	20,648,354
Purchases of property and equipment	(2,440,530)	(2,204,290)	(1,935,186)
Repayment of note receivable from buyers of A&A Services	-	-	150,000
Costs of capitalized software development	(714,254)	(788,321)	(630,263)
Proceeds from sale of discontinued operations, net	-	-	-
Proceeds from sale of equipment	97,466	31,126	21,500

Edgar Filing: FONAR CORP - Form PRE 14A

Cost of patents and copyrights	(443,431)	(464,104)	(572,709)
	-----	-----	-----
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	908,810	(1,853,058)	(8,364,325)
	-----	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES			
(Repayment of) proceeds from long-term debt	555,152	(5,500,000)	5,500,000
Decrease (increase) in restricted cash	-	5,500,000	(5,500,000)
Repayment of borrowings and capital lease obligations	(298,671)	(444,653)	(1,003,935)
Net proceeds from exercise of stock options and warrants	784,240	254,248	3,928,182
Distributions to holders of minority interest	(865,329)	(909,859)	(916,036)
Repayment of notes receivable from employee stockholders	516,424	158,352	-
	-----	-----	-----
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	691,816	( 941,912)	2,008,211
	-----	-----	-----
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(959,923)	(3,957,386)	139,611
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	5,516,603	9,473,989	9,334,378
	-----	-----	-----
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 4,556,680	\$ 5,516,603	\$ 9,473,989
	=====	=====	=====

See accompanying notes to consolidated financial statements.

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

NOTE 1 - DESCRIPTION OF BUSINESS AND LIQUIDITY AND CAPITAL RESOURCES

Description of Business

-----

FONAR Corporation (the "Company" or "FONAR") is a Delaware corporation, which was incorporated on July 17, 1978. FONAR is engaged in the research, development, production and marketing of medical scanning equipment, which uses principles of Magnetic Resonance Imaging ("MRI") for the detection and diagnosis of human diseases. In addition to deriving revenues from the direct sale of MRI equipment, revenue is also generated from its installed-base of customers through its service and upgrade programs.

Health Management Corporation of America ("HMCA") was organized by the Company in March 1997, as a wholly-owned subsidiary, in order to enable the Company to expand into the business of providing comprehensive management services to physicians' practices and other medical providers, including diagnostic imaging centers and ancillary services. The services provided by the Company include development, administration, leasing of office space, facilities and medical equipment, provision of supplies, staffing and supervision of non-medical personnel, legal services, accounting, billing and collection and the development and implementation of practice growth and marketing strategies.



## Edgar Filing: FONAR CORP - Form PRE 14A

HMCA entered the physician and diagnostic management services business through the consummation of two acquisitions in fiscal 1997, two acquisitions in fiscal 1998, and one acquisition consummated in fiscal 1999. The acquired companies in all cases were actively engaged in the business of managing medical providers. The medical providers are diagnostic imaging centers, principally MRI scanning centers, multi-specialty practices and primary care practices. On April 8, 2003, HMCA sold all of its issued and outstanding stock of A&A Services, Inc., a physician practice management services organization engaged in the business of managing four primary care practices. On July 28, 2005, HMCA sold the assets consisting principally of the management agreements with the physical therapy and rehabilitation facilities, the assignment of other agreements and rights utilized in the physical therapy and rehabilitation facility management business, the physical therapy equipment, a portion of the accounts receivable and furniture and fixtures HMCA provided to the physical therapy and rehabilitation facilities (see Note 3 and 24). As a result of the sale on July 28, 2005, HMCA is only managing diagnostic imaging centers.

### Liquidity and Capital Resources

-----

The Company's principal source of liquidity has been cash flows provided by operations. The Company's management currently expects this to continue. At June 30, 2006, the Company had working capital of \$14,237,190. For the year ended June 30, 2006, the Company incurred a net loss of \$29,963,357, which included non-cash charges and expenses satisfied by the issuance of common stock of approximately \$12,177,000.

In order to conserve our capital resources the Company has and will continue to issue, from time to time, common stock and stock options to compensate employees and non-employees for goods and services. The Company is focusing on increased advertising and marketing campaigns and distribution programs to increase the

## FONAR CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2006

### NOTE 1 - DESCRIPTION OF BUSINESS (Continued)

#### Liquidity and Capital Resources (Continued)

-----

demand for FONAR's products. Management anticipates that FONAR's capital resources will improve as Fonar's MRI scanner products gain wider market recognition and acceptance resulting in increased product sales.

Given our June 30, 2006 cash and marketable securities balance of \$9,494,522 and the Company's forecasted cash requirements, the Company's management anticipates that the Company's existing capital resources, funds generated from operations and funds expected to be received from note repayments, will be sufficient to satisfy our cash flow requirements through at least June 30, 2007. Should sales be less than forecast and expenses higher than anticipated, the Company may need to seek alternative sources of funds through the issuance of equity or debt financing or other alternatives including streamlining operations. There is no guarantee that such additional financing will be available if needed or that the Company will be able to significantly streamline operations.

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Principles of Consolidation

Edgar Filing: FONAR CORP - Form PRE 14A

-----  
The consolidated financial statements include the accounts of FONAR Corporation, its majority and wholly-owned subsidiaries and partnerships. All significant intercompany accounts and transactions have been eliminated in consolidation.

Use of Estimates  
-----

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities in the consolidated financial statements and accompanying notes. The most significant estimates relate to accounts receivable allowances, intangible assets, income taxes, useful lives of property and equipment, contingencies, revenue recognition and litigation. In addition, healthcare industry reforms and reimbursement practices will continue to impact the Company's operations and the determination of contractual and other allowance estimates. Actual results could differ from those estimates.

Investment in Marketable Securities  
-----

The Company accounts for its investments using Statement of Financial Accounting Standards ("SFAS") No. 115, "Accounting for Certain Investments in Debt and Equity Securities" ("SFAS No. 115"). This standard requires that certain debt and equity securities be adjusted to market value at the end of each accounting period. Unrealized market value gains and losses are charged to operations if the securities are traded for short-term profit. Otherwise, such unrealized gains and losses are charged or credited to comprehensive income (loss).

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investment in Marketable Securities (Continued)  
-----

Management determines the proper classifications of investments in obligations with fixed maturities and marketable equity securities at the time of purchase and re-evaluates such designations as of each balance sheet date. At June 30, 2006 and 2005, all securities covered by SFAS No. 115 were designated as available for sale. Accordingly, these securities are stated at fair market value, with unrealized gains and losses reported in comprehensive income (loss). Realized gains and losses on sales of investments, as determined on a specific identification basis, are included in investment income in the accompanying Consolidated Statements of Operations.

Inventories  
-----

Inventories consist of purchased parts, components and supplies, as well as work-in-process, and are stated at the lower of cost determined on the first-in, first-out method or market.

Property and Equipment  
-----

## Edgar Filing: FONAR CORP - Form PRE 14A

Property and equipment procured in the normal course of business is stated at cost. Property and equipment purchased in connection with an acquisition is stated at its estimated fair value, generally based on an appraisal. Property and equipment is being depreciated for financial accounting purposes using the straight-line method over the shorter of their estimated useful lives, generally five to seven years, or the term of a capital lease, if applicable. Leasehold improvements are being amortized over the shorter of the useful life or the remaining lease term. Upon retirement or other disposition of these assets, the cost and related accumulated depreciation of these assets are removed from the accounts and the resulting gains or losses are reflected in the results of operations. Expenditures for maintenance and repairs are charged to operations. Renewals and betterments are capitalized. Maintenance and repair expenses totaled approximately \$434,000, \$738,000 and \$598,000 for the years ended June 30, 2006, 2005 and 2004.

### Management Agreements

-----

Amounts allocated to management agreements, in connection with two acquisitions completed during the period from June 1997 through August 1998, were amortized using the straight-line method over the 20-year term of the agreements. These management agreements were sold on July 28, 2005 (see Notes 3 and 24).

## FONAR CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2006

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Other Intangible Assets

-----

##### 1) Capitalized Software Development Costs

Capitalization of software development costs begins upon the establishment of technological feasibility. Technological feasibility for the Company's computer software is generally based upon achievement of a detail program design free of high risk development issues and the completion of research and development on the product hardware in which it is to be used. The establishment of technological feasibility and the ongoing assessment of recoverability of capitalized computer software development costs require considerable judgment by management with respect to certain external factors, including, but not limited to, technological feasibility, anticipated future gross revenue, estimated economic life and changes in software and hardware technology.

Amortization of capitalized software development costs commences when the related products become available for general release to customers. Amortization is provided on a product by product basis. The annual amortization is the greater of the amount computed using (a) the ratio that current gross revenue for a product bear to the total of current and anticipated future gross revenue for that product, or (b) the straight-line method over the remaining estimated economic life of the product.

The Company periodically performs reviews of the recoverability of such capitalized software development costs. At the time a determination is made that capitalized amounts are not recoverable based on the estimated cash flows to be generated from the applicable software, any remaining capitalized amounts are written off.

## Edgar Filing: FONAR CORP - Form PRE 14A

### 2) Patents and Copyrights

Amortization is calculated on the straight-line basis over a period ranging from 15 to 17 years.

### Long-Lived Assets

-----

The Company periodically assesses the recoverability of long-lived assets, including property and equipment and intangibles, when there are indications of potential impairment, based on estimates of undiscounted future cash flows. The amount of impairment is calculated by comparing anticipated discounted future cash flows with the carrying value of the related asset. In performing this analysis, management considers such factors as current results, trends, and future prospects, in addition to other economic factors.

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Other Intangible Assets (Continued)

#### Revenue Recognition

-----

Revenue on sales contracts for scanners, included in "product sales" in the accompanying consolidated statements of operations, is recognized under the percentage-of-completion method. The Company manufactures its scanners under specific contracts that provide for progress payments. Production and installation take approximately three to six months. The percentage of completion is determined by the ratio of costs incurred to date on completed sub-assemblies to the total estimated cost for each scanner. Contract costs include purchased parts and components, direct labor and overhead. Revisions in cost estimates and provisions for estimated losses on uncompleted contracts, if any, are made in the period in which such losses are determined. The asset, "Costs and Estimated Earnings in Excess of Billings on Uncompleted Contracts", represents revenues recognized in excess of amounts billed. The liability, "Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts", represents amounts billed in excess of revenues recognized.

Revenue on scanner service contracts is recognized on the straight-line method over the related contract period, usually one year.

Revenue from sales of other items is recognized upon shipment.

Revenue from sales-type leases are recognized when collectibility of the minimum lease payments is reasonably predictable and no important uncertainties surround the amount of unreimbursable costs yet to be incurred by the Company as lessor under the lease. The minimum lease payments, plus the unguaranteed residual value accruing to the benefit of the Company as lessor, are recorded as the gross investment in the lease. The difference between the gross investment in the lease and the sum of the present value of the minimum lease payments and unguaranteed residual value, accruing to the Company's benefit as lessor, are recorded as unearned income.

Revenue under management and lease contracts is recognized based upon contractual agreements for management services rendered by the Company and

## Edgar Filing: FONAR CORP - Form PRE 14A

leases of medical equipment primarily under various long-term agreements with related medical providers (the "PCs"). The PCs are primarily owned by Raymond V. Damadian, M.D., President and Chairman of the Board of FONAR. The Company's agreements with the PCs stipulate fees for services rendered and equipment leased, are primarily calculated on activity based efforts at pre-determined rates per unit of activity. All fees are re-negotiable at the anniversary of the agreements and each year thereafter.

### FONAR CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2006

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### Research and Development Costs

-----

Research and development costs are charged to expense as incurred. The costs of materials and equipment that are acquired or constructed for research and development activities, and have alternative future uses (either in research and development, marketing or production), are classified as property and equipment and depreciated over their estimated useful lives.

##### Advertising Costs

-----

Advertising costs are expensed as incurred. Advertising expense approximated \$936,000, \$1,604,000 and \$2,576,000 for the years ended June 30, 2006, 2005 and 2004, respectively.

##### Shipping Costs

-----

The Company's shipping and handling costs are included under costs related to product sales.

##### Income Taxes

-----

Deferred tax assets and liabilities are determined based on the difference between the financial statement carrying amounts and tax bases of assets and liabilities using enacted tax rates in effect in the years in which the differences are expected to reverse.

##### Customer Advances

-----

Cash advances and progress payments received on sales orders are reflected as customer advances until such time as revenue recognition begins.

##### Minority Interest

-----

The Company records adjustments to minority interest for the allocable portion of income or loss that the minority interest holders are entitled based upon their portion of certain of the subsidiaries that they own. Distributions to holders of minority interests are adjusted to the respective minority interest holders' balance.

Edgar Filing: FONAR CORP - Form PRE 14A

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Minority Interest (Continued)

-----

The Company suspends allocation of losses to minority interest holders when the minority interest balance for a particular minority interest holder is reduced to zero. Any excess loss above the minority interest holders' balance is not charged to minority interest as the minority interest holders have no obligation to fund such losses.

Stock Options and Warrants and Similar Equity Instruments and Earnings (Loss)  
Per Share

-----

Basic earnings (loss) per share ("EPS") is computed based on weighted average shares outstanding and excludes any potential dilution. In accordance with Emerging Issues Task Force ("EITF 03-6"), "Participating Securities and the Two-Class Method under FASB Statement No. 128" ("EITF 03-6"), which nullifies EITF Topic D-95, "Effect of Participating Convertible Securities on the Computation of Basic Earnings Per Share," in periods when there is net income, the Company uses the two-class method to calculate the effect of the Company's participating convertible securities on basic EPS, which include the Class A Non-voting Preferred stock, Class B common stock and Class C common stock, and the if-converted method is used to calculate the effect of participating convertible securities on diluted EPS. In addition, these participating convertible securities were not included in the computation of basic EPS for the years ended June 30, 2006 and 2004 because the participating securities did not have a contractual obligation to share in the losses of the Company.

Diluted EPS reflects the potential dilution from the exercise or conversion of all dilutive securities into common stock based on the average market price of common shares outstanding during the period. The number of common shares potentially issuable upon the exercise of certain options and warrants of approximately 660,000 as of June 30, 2005 has not been included in the computation of diluted EPS since the effect would be anti-dilutive. The number of common shares potentially issuable upon the exercise of options and warrants or conversion of the participating convertible securities that were excluded from the diluted EPS calculation, because they are antidilutive as a result of the net losses, was as follows: 7,108,204 and 7,690,392 as of June 30, 2006 and 2004, respectively.

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Earnings (Loss) Per Share

-----

June 30

June 30, 2005

June 30

Edgar Filing: FONAR CORP - Form PRE 14A

	2006	Total	Common Stock	Class C Common Stock	2004
Basic					
-----					
Numerator:					
Net income (loss)	\$ (29,963,357)	\$1,014,409	\$ 991,855	\$ 22,554	\$ (9,494,383)
Net income attributable to preferred stockholders	-	70,641	70,641	-	-
Net income (loss) available to common stockholders	\$ (29,963,357)	\$ 943,768	\$ 921,214	\$ 22,554	\$ (9,494,383)
	=====	=====	=====	=====	=====
Denominator:					
Weighted average shares outstanding	110,403,128		101,591,997	9,562,824	91,027,951
	=====		=====	=====	=====
Basic earnings (loss) per common share	\$ (0.27)	\$0.01	\$0.01	\$ -	\$ (0.10)
	=====	=====	=====	=====	=====
Diluted					
-----					
Weighted average shares outstanding	110,403,128	101,591,997	101,591,997		91,027,951
Stock options	-	257,961	257,961		-
Warrants	-	468,139	468,139		-
Conversion of Class C Common stock	-	3,187,608	3,187,608		-
	-----	-----	-----	-----	-----
Denominator for Diluted Earnings Per Share:					
Weighted average shares outstanding of common stock and equivalents	110,403,128	105,505,705	105,505,705		91,027,951
	=====	=====	=====		=====
Diluted earnings (loss) per common share	\$ (0.27)	\$0.01	\$0.01		\$ (0.10)
	=====	=====	=====		=====

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Stock Options and Warrants and Similar Equity Instruments and Earnings (Loss)  
Per Share (Continued)

-----

In December 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 123 (revised 2004), "Share-Based Payment", SFAS 123R. SFAS 123R requires the compensation cost relating to stock-based payment transactions be recognized in

## Edgar Filing: FONAR CORP - Form PRE 14A

financial statements. That cost will be measured based on the fair value of the equity or liability instruments issued on the grant date of such instruments, and will be recognized over the period during which an individual is required to provide service in exchange for the award (typically the vesting period). SFAS 123R covers a wide range of stock-based compensation arrangements including stock options, restricted stock plans, performance-based awards, stock appreciation rights, and employee stock purchase plans. SFAS 123R replaces SFAS 123 and supersedes APB Opinion 25. The Company has adopted SFAS 123R as of July 1, 2005. As of June 30, 2006 all options were fully vested and during the year ended June 30, 2006 the Company granted to an employee 50,000 options to purchase common stock at an exercise price of \$1.00. Accordingly, no additional compensation charge was required because the value of these options was determined to be de minimus and therefore there was no impact on the condensed consolidated financial statements.

The Company adopted SFAS 123R using the modified prospective method, in which compensation cost is recognized beginning with the effective date (a) based on the requirements of SFAS 123R for all share-based payments granted after the effective date and (b) based on the fair value as measured under SFAS 123 for all awards granted to employees prior to the effective date of SFAS 123R that remain unvested on the effective date.

Accordingly, the adoption of SFAS 123R's fair value method did not have a significant impact on our result of operations. However, had the Company adopted SFAS 123R in prior periods, the impact of that standard would have approximated the impact of SFAS 123 as described in the following table. SFAS 123R also requires the benefits of tax deductions in excess of recognized compensation cost to be reported as a financing cash flow, rather than as an operating cash flow as required under current literature. It is unlikely that the Company will have near term benefits from tax deductions. This requirement will reduce net operating cash flows and increase net financing cash flows in periods after adoption. The Company cannot estimate what those amounts will be in the future because of various factors, including but not limited to the timing of employee exercises and whether the Company will be in a taxable position. At this time, there would be no tax impact related to the prior periods since the Company has a net loss.

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Stock Options and Warrants and Similar Equity Instruments and Earnings (Loss)  
Per Share (Continued)

-----

For the period ending prior to July 1, 2005, as permitted under SFAS No. 148, "Accounting for Stock-Based Compensation-Transaction and Disclosure", which amended SFAS No. 123, "Accounting for Stock-Based Compensation", the Company had elected to continue to follow the intrinsic value method in accounting for its stock-based employee compensation arrangements as defined by Accounting Principles Board Opinion ("APB") No. 25. "Accounting for Stock Issued to Employees", and related interpretations including FASB Interpretation No. 44, "Accounting for Certain Transactions Involving Stock Compensation", an interpretation of APB No. 25. No stock-based employee compensation cost is reflected in operations, as all options granted under those plans had an exercise price equal to the market value of the underlying common stock on the date of grant.



## Edgar Filing: FONAR CORP - Form PRE 14A

The following table illustrates the effect on net income (loss) and income (loss) per share if the Company had applied the fair value recognition provisions of SFAS 123 to stock-based employee compensation:

	For the Years Ended June 30,	
	2005	2004
Net Income (Loss) Available to Common Stockholders, as Reported	\$ 943,768	\$ (9,494,383)
Deduct:		
Total stock-based employee Compensation expense determined under fair value based method for all awards	216,362	438,751
Proforma Net Income (Loss)	\$ 727,406	\$ (9,933,134)
Basic and Diluted Net Earnings (Loss) Per Share, as Reported	\$ 0.01	\$(0.10)
Basic and Diluted Proforma Net Earnings (Loss) Per Share	\$ 0.01	\$(0.11)

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Stock Options and Warrants and Similar Equity Instruments and Earnings (Loss)  
Per Share (Continued)

The fair value of options at date of grant was estimated using the Black-Scholes fair value based method with the following weighted average assumptions:

	For the Years Ended June 30,	
	2005	2004
Expected life (years)	3	3
Interest rate	2.69%	2.69%
Annual rate of dividends	0%	0%
Volatility	40%	55%

The weighted average fair value of the options at the date of grant, using the fair value based method, for the years ended June 30, 2005 and 2004 was estimated at \$0.74 and \$0.75, respectively.

Cash and Cash Equivalents

Edgar Filing: FONAR CORP - Form PRE 14A

The Company considers all short-term highly liquid investments with a maturity of three months or less when purchased to be cash or cash equivalents.

Concentration of Credit Risk  
-----

Cash: The Company maintains its cash and cash equivalents with various financial institutions, which exceed federally insured limits throughout the year. At June 30, 2006, the Company had cash on deposit of approximately \$3,536,000 in excess of federally insured limits.

Related Parties: Net revenues from related parties accounted for approximately 50%, 29% and 40% of the consolidated net revenues for the years ended June 30, 2006, 2005 and 2004, respectively.

Fair Value of Financial Instruments  
-----

The financial statements include various estimated fair value information at June 30, 2006, 2005 and 2004, as required by SFAS No. 107, "Disclosures about Fair Value of Financial Instruments". Such information, which pertains to the Company's financial instruments, is based on the requirements set forth in that Statement and does not purport to represent the aggregate net fair value to the Company.

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value of Financial Instruments (Continued)  
-----

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and cash equivalents: The carrying amount approximates fair value because of the short-term maturity of those instruments.

Accounts receivable and accounts payable: The carrying amounts approximate fair value because of the short maturity of those instruments.

Investment in sales-type leases and investments, advances and notes to related medical practices: The carrying amount approximates fair value because the discounted present value of the cash flow generated by the related parties approximates the carrying value of the amounts due to the Company.

Long-term debt and notes payable: The carrying amounts of debt and notes payable approximate fair value due to the length of the maturities, the interest rates being tied to market indices and/or due to the interest rates not being significantly different from the current market rates available to the Company.

All of the Company's financial instruments are held for purposes other than trading.

Comprehensive Income (Loss)  
-----

## Edgar Filing: FONAR CORP - Form PRE 14A

Comprehensive income (loss) generally includes all changes in equity during a period, except those resulting from investments by stockholders and distributions to stockholders.

### Recent Accounting Pronouncements

-----

In May 2005, FASB issued SFAS No. 154, "Accounting Changes and Error Corrections - a Replacement of APB Opinion No. 20 and FASB No. 3." This statement requires retrospective application of prior periods' financial statements of changes in accounting principles, unless it is impracticable to determine the period specific effects, or the cumulative effect of the change. This pronouncement will be effective for fiscal years beginning after December 15, 2005. Currently, the Company does not have changes in accounting principle, the adoption of SFAS No. 154 will not have an impact on the Company's financial position or results of operations.

### FONAR CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2006

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Recent Accounting Pronouncements (Continued)

-----

In February 2006, the FASB issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments-An Amendment of FASB No. 133 and 140. The purpose of SFAS statement No. 155 is to simplify the accounting for certain hybrid financial instruments by permitting fair value re-measurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation. SFAS No.155 also eliminates the restriction on passive derivative instruments that a qualifying special-purpose entity may hold. SFAS No. 155 is effective for all financial instruments acquired or issued after the beginning of any entity's first fiscal year beginning after September 15, 2006. We believe that the adoption of this standard on July 1, 2007 will not have a material effect on our consolidated financial statements.

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets, an Amendment of SFAS No. 140 SFAS No. 156 requires separate recognition of a servicing asset and a servicing liability each time an entity undertakes an obligation to service a financial asset by entering into a servicing contract. This statement also requires that servicing assets and liabilities be initially recorded at fair value and subsequently adjusted to the fair value at the end of each reporting period. This statement is effective in fiscal years beginning after September 15, 2006. We believe that the adoption of this standard on July 1, 2007 will not have a material effect on our consolidated financial statements.

In June 2006, the FASB issued Interpretation No. 48, "Accounting of Uncertainty in Income Taxes-an interpretation of FASB Statement No. 109". This Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return, and provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. This Interpretation is effective for fiscal years beginning after December 15, 2006. The Company is assessing the impact of this Interpretation on its consolidated financial statements, but does not expect it

## Edgar Filing: FONAR CORP - Form PRE 14A

to have a material effect.

### Investment At Cost

-----

The Company has a 20% equity interest in an unconsolidated entity. The income on this investment is included under other income (expense).

### Reclassifications

-----

Certain prior year amounts have been reclassified to conform to the current year presentation. The reclassifications did not have any effect on reported net (losses) income for any periods presented.

## FONAR CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2006

### NOTE 3 - MANAGEMENT AGREEMENTS

In connection with two acquisitions completed in June of 1997 and August of 1998, a portion of the purchase price was allocated to various long-term management agreements. These management agreements were sold on July 28, 2005 (see Note 24). The cost, accumulated amortization and net carrying value at June 30, 2005 is as follows:

	As of June 30, 2005			
	Acquisition Date	Cost	Accumulated Amortization	Net Carrying Value
Affordable Diagnostics, Inc.	June 1997	\$1,441,684	\$ 1,441,684	\$ -
Dynamic Health Care Management, Inc. ("Dynamic")	August 1998	7,124,855	3,133,167	3,991,688
		\$8,566,539	\$4,574,851	\$ 3,991,688
		=====	=====	=====

Amortization of management agreements for the years ended June 30, 2006, 2005 and 2004 was \$37,300, \$633,577 and \$633,577, respectively.

On May 23, 2005, HMCA and Dynamic terminated their management agreements with three related physical medicine practices, under which HMCA and Dynamic were managing six physical medicine facilities. Commensurate with this termination, HMCA and Dynamic entered into new management agreements with four unrelated medical practices to manage five of the same physical medicine facilities. Pursuant to the Termination and Replacement Agreements, the related medical practices assigned to HMCA and Dynamic medical receivables valued at \$11,775,000 in consideration of management fees outstanding of \$7,669,993 and termination fees of \$4,105,007. The balance of the medical receivables as of June 30, 2006 is \$6,053,007. The \$4,105,007 was accounted for as a recovery of the capitalized management agreements, with \$2,277,956 allocated to the Affordable Diagnostics, Inc. capitalized management agreements and \$1,827,052 allocated to the Dynamic Healthcare Management, Inc. capitalized management agreements.

The Termination and Replacement Agreements required the related physical medicine practices to replace five of the six management agreements, which HMCA and Dynamic were managing. In the event that the related medical practices did

Edgar Filing: FONAR CORP - Form PRE 14A

not replace the management agreements, the related medical practices would be obligated to continue to pay the monthly management fees under the cancelled agreements until a total of \$4,000,000 was received. As noted above, the five management agreements were replaced on May 23, 2005.

On July 28, 2005, the management agreements, along with certain related assets, were sold (see Note 24).

FONAR CORPORATION AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 JUNE 30, 2006

NOTE 4 - MARKETABLE SECURITIES

The following is a summary of marketable securities at June 30, 2006 and 2005:

	June 30, 2006		
	Cost	Unrealized Loss	Fair Market Value
Certificate of deposits	\$ 600,000	\$ (25,081)	\$ 574,919
U.S. Government Obligations	2,494,500	(58,357)	2,436,143
Corporate and government agency bonds	2,000,000	(152,315)	1,847,685
Equities - other	89,422	(10,327)	79,095
	<u>\$ 5,183,922</u>	<u>\$ (246,080)</u>	<u>\$ 4,937,842</u>
	=====	=====	=====
	June 30, 2005		
	Cost	Unrealized Loss	Fair Market Value
Certificate of deposits	\$ 1,600,000	\$ (17,925)	\$ 1,582,075
U.S. Government Obligations	3,781,987	(12,787)	3,769,200
Corporate and government agency bonds	4,100,000	(149,175)	3,950,825
Equities - other	111,494	(2,363)	109,131
	<u>\$ 9,593,481</u>	<u>\$ (182,250)</u>	<u>\$ 9,411,231</u>
	=====	=====	=====

All debt securities are due within five years. At June 30, 2006, the amount of cost due within one year was \$300,000.

NOTE 5 - MANAGEMENT FEE RECEIVABLE AND ACCOUNTS RECEIVABLE

The Company's customers are concentrated in the healthcare industry.

Management Fee Receivable  
 -----

The Company's receivable from the related and non-related PCs substantially consists of fees outstanding under management agreements. Payment of the outstanding fees is dependent on collection by the PCs of fees from third party medical reimbursement organizations, principally insurance companies and health management organizations.

Edgar Filing: FONAR CORP - Form PRE 14A

FONAR CORPORATION AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 JUNE 30, 2006

NOTE 5 - MANAGEMENT FEE RECEIVABLE AND ACCOUNTS RECEIVABLE (Continued)

Collection by the Company of its management fee receivable may be impaired by the uncollectibility of PCs medical fees from third party payors, particularly insurance carriers covering automobile no-fault and workers compensation claims due to longer payment cycles and rigorous informational requirements. Approximately 47%, 66% and 65%, respectively, of the PCs 2006, 2005 and 2004 net revenues were derived from no-fault and personal injury protection claims. The Company considers the aging of its accounts receivable in determining the amount of allowance for doubtful accounts and contractual allowances. The Company generally takes all legally available steps, including legally prescribed arbitrations, to collect its receivables. Credit losses associated with the receivables are provided for in the consolidated financial statements and have historically been within management's expectations.

Net revenues from management and other fees charged to the related PCs accounted for approximately 38%, 22% and 32%, of the consolidated net revenues for the years ended June 30, 2006, 2005 and 2004, respectively.

Unaudited Financial Information of Unconsolidated Managed Medical Practices  
 -----

Audited financial information related to the unconsolidated related PCs managed by the Company is not available. Substantially all of these medical practices' books and records are maintained on a cash basis, they depreciate their equipment on an accelerated tax basis and have a December 31 year end.

Summarized unaudited income statement data for the years ended December 31, 2005 and 2004 related to the unconsolidated medical practices managed by the Company are as follows:

	(000's omitted)	
	2005	2004
	-----	-----
Patient Revenue - Net	\$ 17,863	\$ 33,584
	=====	=====
Income (Loss) from Operations (Income Tax - Cash Basis)	\$ 257	\$ 74
	=====	=====
Net Loss (Income Tax - Cash Basis)	\$ (506)	\$ (247)
	=====	=====

FONAR CORPORATION AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 JUNE 30, 2006

NOTE 5 - MANAGEMENT FEE RECEIVABLE AND ACCOUNTS RECEIVABLE (Continued)

Accounts Receivable  
 -----

Credit risk with respect to the Company's accounts receivable related to product sales and service and repair fees is limited due to the customer advances

Edgar Filing: FONAR CORP - Form PRE 14A

received prior to the commencement of work performed and the billing of amounts to customers as sub-assemblies are completed. Service and repair fees are billed on a monthly or quarterly basis and the Company does not continue providing these services if accounts receivable become past due. The Company controls credit risk with respect to accounts receivable from service and repair fees through its credit evaluation process, credit limits, monitoring procedures and reasonably short collection terms. The Company performs ongoing credit authorizations before a product sales contract is entered into or service and repair fees are provided. Bad debt expense has been within management's expectations and, generally, the Company does not require collateral or other security to support accounts receivable.

NOTE 6 - COSTS AND ESTIMATED EARNINGS ON UNCOMPLETED CONTRACTS AND CUSTOMER ADVANCES

1) Information relating to uncompleted contracts as of June 30, 2006 and 2005 is as follows:

	As of June 30,	
	2006	2005
Costs incurred on uncompleted contracts	\$14,034,496	\$18,364,046
Estimated earnings	2,284,685	8,704,477
	16,319,181	27,068,523
Less: Billings to date	16,477,700	16,985,000
	\$ (158,519)	\$10,083,523

FONAR CORPORATION AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 JUNE 30, 2006

NOTE 6 - COSTS AND ESTIMATED EARNINGS ON UNCOMPLETED CONTRACTS AND CUSTOMER ADVANCES (Continued)

Included in the accompanying consolidated balance sheets under the following captions:

	As of June 30,	
	2006	2005
Costs and estimated earnings in excess of billings on uncompleted contracts	\$ 2,957,679	\$10,538,163
Costs and estimated earnings in excess of billings on uncompleted contracts - related party	-	-
Less: Billings in excess of costs and estimated earnings on uncompleted contracts	2,978,789	301,179
Less: Billings in excess of		

Edgar Filing: FONAR CORP - Form PRE 14A

costs and estimated earnings on uncompleted contracts - related party	137,409	153,461
	-----	-----
	\$ (158,519)	\$10,083,523
	=====	=====

2) Customer advances consist of the following:

As of June 30, 2006

	Total	Related Parties	Other
	-----	-----	-----
Total advances	\$21,983,157	\$1,491,566	\$20,491,591
Less: Advances on contracts under construction	16,477,700	1,450,000	15,027,700
	-----	-----	-----
	\$ 5,505,457	\$ 41,566	\$ 5,463,891
	=====	=====	=====

As of June 30, 2005

	Total	Related Parties	Other
	-----	-----	-----
Total advances	\$18,659,549	\$ 1,541,566	\$17,117,983
Less: Advances on contracts under construction	16,985,000	1,500,000	15,485,000
	-----	-----	-----
	\$ 1,674,549	\$ 41,566	\$ 1,632,983
	=====	=====	=====

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

NOTE 7 - INVENTORIES

Inventories included in the accompanying consolidated balance sheets consist of:

	As of June 30,	
	2006	2005
	-----	-----
Purchased parts, components and supplies	\$ 5,315,368	\$ 8,290,077
Work-in-process	1,761,691	1,547,713
	-----	-----
	\$ 7,077,059	\$ 9,837,790
	=====	=====

NOTE 8 - INVESTMENT IN SALES-TYPE LEASE

During the year ended June 30, 2001, the Company entered into a \$1,050,000 lease agreement with a third party for an MRI scanner, which is considered a sales-type lease. The lease is payable in 75 monthly installments of \$18,389 each, plus at the end of the 75-month lease, the lessee can elect to continue the lease for an additional two years, at a monthly payment of \$18,389, including interest at 12.5% per annum, or pay a lump sum of \$200,000.

The Company's investment in a sales-type lease as at June 30, 2006 and 2005 is



Edgar Filing: FONAR CORP - Form PRE 14A

as follows:

	As of June 30,	
	2006	2005
Net minimum lease payments receivable	\$ 291,945	\$ 512,613
Less: Unearned income	12,917	59,834
Net investment in sales-type leases	\$ 279,028	\$ 452,779
Current portion	\$ 279,028	\$ 173,751
Non-current portion	-	279,028
	\$ 279,028	\$ 452,779

FONAR CORPORATION AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 JUNE 30, 2006

NOTE 9 - PROPERTY AND EQUIPMENT

Property and equipment, at cost, less accumulated depreciation and amortization, at June 30, 2006 and 2005, is comprised of:

	As of June 30,	
	2006	2005
Diagnostic equipment under capital leases	\$ 780,150	\$ 800,339
Diagnostic equipment	3,213,259	4,053,198
Research, development and demonstration equipment	9,178,402	8,819,089
Machinery and equipment	3,582,539	7,393,347
Furniture and fixtures	2,124,453	3,581,104
Equipment under capital leases	1,504,123	1,517,441
Leasehold improvements	5,341,840	6,095,373
Building	924,114	-
	26,648,880	32,259,891
Less: Accumulated depreciation and amortization	19,981,460	24,665,666
	\$ 6,667,420	\$ 7,594,225

Depreciation and amortization of property and equipment for the years ended June 30, 2006, 2005 and 2004 was \$2,518,116, \$2,651,310 and \$2,626,849, respectively.

Equipment under capital leases has a net book value of \$689,352 and \$995,303 at June 30, 2006 and 2005, respectively.

NOTE 10 - OTHER INTANGIBLE ASSETS

Other intangible assets, net of accumulated amortization, at June 30, 2006 and 2005 are comprised of:

Edgar Filing: FONAR CORP - Form PRE 14A

	As of June 30,	
	2006	2005
Capitalized software development costs	\$4,512,812	\$4,159,882
Patents and copyrights	3,579,103	3,135,672
	8,091,915	7,295,554
Less: Accumulated amortization	3,162,432	2,792,307
	\$4,929,483	\$4,503,247

FONAR CORPORATION AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 JUNE 30, 2006

NOTE 10 - OTHER INTANGIBLE ASSETS (Continued)

Information related to other intangible assets for the years ended June 30, 2006, 2005 and 2004 is as follows:

Balance - Beginning of Year	\$4,503,247	\$3,957,687	\$3,375,187
Amounts capitalized	1,157,685	1,252,425	1,202,972
Amortization	(731,449)	(706,865)	(620,472)
Balance - End of Year	\$4,929,483	\$4,503,247	\$3,957,687

Amortization of patents and copyrights for the years ended June 30, 2006, 2005 and 2004 amounted to \$110,493, \$95,613 and \$82,429, respectively.

Amortization of capitalized software development costs for the years ended June 30, 2006, 2005 and 2004 was \$620,956, \$611,252 and \$538,043, respectively.

The estimated amortization of patents and copyrights and capitalized software development costs for the five years ending June 30, 2010 is as follows:

For the Years Ending June 30,	Total	Patents and Copyrights	Capitalized Software Development Costs
2007	\$ 716,941	\$ 111,758	\$ 605,183
2008	663,364	125,195	538,169
2009	470,982	142,909	328,073
2010	381,616	162,034	219,582
2011	290,431	151,331	139,100
	\$2,523,334	\$ 693,227	\$1,830,107

The weighted average amortization period for other intangible assets is 9.5 years and has no residual value.

## Edgar Filing: FONAR CORP - Form PRE 14A

### FONAR CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2006

#### NOTE 11 - NOTES RECEIVABLE

Notes receivable as of June 30, 2006 and 2005 consist of the following:

	June 30, 2006	June 30, 2005
	-----	-----
Note Receivable - Sale of assets (Note 24)	\$ 6,600,000	\$ -
Note Receivable - (a)	95,000	180,000
Note Receivable - (b)		368,000
Note Receivable - Other	5,000	5,000
	-----	-----
Total Notes Receivable	6,700,000	553,000
Discount of note receivable	( 512,932)	-
	-----	-----
Net Notes Receivable	\$ 6,178,068	\$ 553,000
	=====	=====
Current Portion	\$ 459,398	\$ -
Long-Term Portion	\$ 5,718,670	\$ 553,000

a) Notes receivable represents a note due from a customer for the purchase of a system. The note is payable over two years. The balance of this note receivable as of June 30, 2006 and 2005 is \$95,000 and 180,000, respectively.

b) Included in notes receivable at June 30, 2005 are promissory notes totaling \$368,000. These notes represented advances to unrelated PCs, in which HMCA had entered into management agreements. These agreements, along with the promissory notes, were sold on July 28, 2005 as part of the sale of the physical medicine management business (see Note 24).

#### NOTE 12 - CAPITAL STOCK

##### Common Stock

-----

Cash dividends payable on the common stock shall, in all cases, be on a per share basis, one hundred twenty percent (120%) of the cash dividend payable on shares of Class B common stock and three hundred sixty percent (360%) of the cash dividend payable on a share of Class C common stock.

On February 15, 2005, the Company amended its certificate of incorporation increasing the number of authorized shares from 110,000,000 to 130,000,000.

On July 28, 2005, the Company amended its certificate of incorporation increasing the number of authorized shares from 130,000,000 to 150,000,000.

On October 6, 2003 and June 28, 2004, the Company filed Registration Statements on Form S-3 to register 10,000,000 shares (5,000,000 shares on each date) of the Company's common stock to be issued for various costs and expenses of the Company. As of June 30, 2006, no shares of common stock of FONAR were available for future grant under this plan.

Edgar Filing: FONAR CORP - Form PRE 14A

JUNE 30, 2006

NOTE 12 - CAPITAL STOCK (Continued)

Common Stock (Continued)

-----

On August 9, 2005, the Company filed a Registration Statement on Form S-3 to register 10,000,000 shares of the Company's common stock to be issued for various costs and expenses of the Company. As of June 30, 2006, 6,695,162 shares of common stock of FONAR were available for future grant under this plan.

Class B Common Stock

-----

Class B common stock is convertible into shares of common stock on a one-for-one basis. Class B common stock has 10 votes per share. There were 3,953 of such shares outstanding at June 30, 2006 and 2005.

Class C Common Stock

-----

On April 3, 1995, the stockholders ratified a proposal creating a new Class C common stock and authorized the exchange offering of three shares of Class C common stock for each share of the Company's outstanding Class B common stock. The Class C common stock has 25 votes per share, as compared to 10 votes per share for the Class B common stock and one vote per share for the common stock. The Class C common stock was offered on a three-for-one basis to the holders of the Class B common stock. Although having greater voting power, each share of Class C common stock has only one-third of the rights of a share of Class B common stock to dividends and distributions. Class C common stock is convertible into shares of common stock on a three-for-one basis.

Class A Non-Voting Preferred Stock

-----

On April 3, 1995, the stockholders ratified a proposal consisting of the creation of a new class of Class A non-voting preferred stock with special dividend rights and the declaration of a stock dividend on the Company's common stock consisting of one share of Class A non-voting preferred stock for every five shares of common stock. The stock dividend was payable to holders of common stock on October 20, 1995. Class A non-voting preferred stock issued pursuant to such stock dividend approximates 7.8 million shares.

The Class A non-voting preferred stock is entitled to a special dividend equal to 3-1/4% of first \$10 million, 4-1/2% of next \$20 million and 5-1/2% on amounts in excess of \$30 million of the amount of any cash awards or settlements received by the Company in connection with the enforcement of five of the Company's patents in its patent lawsuits, less the revised special dividend payable on the common stock with respect to one of the Company's patents.

The Class A non-voting preferred stock participates on an equal per share basis with the common stock in any dividends declared and ranks equally with the common stock on distribution rights, liquidation rights and other rights and preferences (other than the voting rights).

## Edgar Filing: FONAR CORP - Form PRE 14A

NOTE 12 - CAPITAL STOCK (Continued)

### Options

-----

The Company has stock option plans, which provide for the awarding of incentive and non-qualified stock options to employees, directors and consultants who may contribute to the success of the Company. The options granted vest either immediately or ratably over a period of time from the date of grant, typically three or four years, at a price determined by the Board of Directors or a committee of the Board of Directors, generally the fair value of the Company's common stock at the date of grant. The options must be exercised within ten years from the date of grant.

FONAR's 1993 Incentive Stock Option Plan (the "FONAR 1993 Plan"), adopted on March 26, 1993, was intended to qualify as an incentive stock option plan under Section 422A of the Internal Revenue Code of 1954, as amended. The FONAR 1993 Plan permitted the issuance of stock options covering an aggregate of 1,500,000 shares of common stock of FONAR. The FONAR 1993 Plan terminated on March 25, 2003. No options to purchase shares of common stock remained available for grant under the FONAR 1993 Plan at that time. There are 59,000 options that were issued under the FONAR 1993 Plan that remain outstanding.

FONAR's 1997 Nonstatutory Stock Option Plan, adopted on May 9, 1997, permits the issuance of stock options covering an aggregate of 5,000,000 shares of common stock of FONAR. The options may be issued at such prices and upon such terms and conditions as are determined by FONAR. The 1997 Plan will terminate on May 8, 2007. As of June 30, 2006, options to purchase 357,900 shares of common stock of FONAR were available for future grant. Of the options granted under this plan, 2,228,943 remain outstanding.

FONAR's 2002 Incentive Stock Option Plan (the "FONAR 2002 Plan"), adopted on July 1, 2002, is intended to qualify as an incentive stock option plan under Section 422A of the Internal Revenue Code of 1954, as amended. The FONAR 2002 Plan permits the issuance of stock options covering an aggregate of 2,500,000 shares of common stock of FONAR. The options have an exercise price equal to the fair market value of the underlying stock on the date the option is granted, are nontransferable, are exercisable for a period not exceeding ten years and expire upon the voluntary termination of employment. The FONAR 2002 Plan will terminate on June 30, 2012. As of June 30, 2006, options to purchase 1,273,572 shares of common stock of FONAR were available for future grant under this plan and 578,700 shares remain outstanding.

FONAR's 2005 Incentive Stock Option Plan (the "FONAR 2005 Plan"), adopted on February 16, 2005, is intended to qualify as an incentive stock option plan under Section 422A of the Internal Revenue Code of 1954, as amended. The FONAR 2005 Plan permits the issuance of stock options covering an aggregate of 2,000,000 shares of common stock of FONAR. The options have an exercise price equal to the fair market value of the underlying stock on the date the option is granted, are non-transferable, are exercisable for a period not exceeding ten years, and expire upon the voluntary termination of employment. The FONAR 2005 Plan will terminate on February 14, 2015. As of June 30, 2006, 2,000,000 shares of common stock of FONAR were available for future grant under this Plan.

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

NOTE 12 - CAPITAL STOCK (Continued)

Edgar Filing: FONAR CORP - Form PRE 14A

Options (Continued)

-----

Stock option activity and weighted average exercise prices under these plans and grants for the years ended June 30, 2006, 2005 and 2004 were as follows:

	Number of Options	Weighted Average Exercise Price	Aggregate Intrinsic Value
	-----	-----	-----
Outstanding, June 30, 2003	3,690,693	\$1.38	-
Granted	324,183	1.11	-
Exercised	(471,788)	0.98	-
Forfeited	(496,082)	2.57	-
	-----	-----	-----
Outstanding, June 30, 2004	3,047,006	1.22	-
Granted	150,973	1.28	-
Exercised	(200,456)	1.23	-
Forfeited	(161,875)	1.28	-
	-----	-----	-----
Outstanding, June 30, 2005	2,835,648	1.22	-
Granted	1,790,824	.71	-
Exercised	(1,704,824)	.71	-
Forfeited	( 55,005)	1.14	-
	-----	-----	-----
Outstanding, June 30, 2006	2,866,643	\$1.20	-
	=====	=====	=====
Exercisable at:			
June 30, 2004	2,425,311	\$1.24	
June 30, 2005	2,287,947	\$1.24	
June 30, 2006	2,866,643	\$1.20	

During the year ended June 30, 2006, 1,790,824 options were granted, of which, 50,000 were granted to an employee and 1,740,824 were granted to consultants. The compensatory element of the options granted was \$109,936. During the year ended June 30, 2006, 1,704,824 of the options granted in 2006 were exercised. The fair value of the options granted in 2006 to the consultants was calculated under the Black Scholes pricing method factoring in the short-term exercise period. The value of the employee options was determined to be de minimus, as calculated using the Black Scholes pricing method. The model was based on an expected life of three years, interest rate of 4% and a 34% volatility.

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

NOTE 12 - CAPITAL STOCK (Continued)

Options (Continued)

-----

The range of exercise prices for options outstanding as of June 30, 2006 was as follows:

Weighted  
Average

Edgar Filing: FONAR CORP - Form PRE 14A

Range of Exercise	Price	Number of Options Outstanding	Remaining Contractual Life in Years
-----	-----	-----	-----
\$ .58 - \$1.125		2,075,789	4.9
\$1.13 - \$1.69		586,866	4.4
\$1.70 - \$1.875		203,988	5.1
		-----	
		2,866,643	
		=====	

On March 10, 1997, HMCA adopted the 1997 Incentive Stock Option Plan, pursuant to which HMCA authorized the issuance of up to 2,000,000 shares of the common stock of HMCA. Options to purchase 1,600,000 shares at an option price of \$0.10 per share were granted on March 10, 1997. As of June 30, 2006, options to purchase 400,000 shares of HMCA common stock were available for future grant under this plan.

On December 16, 1998, HMCA adopted the 1998 Non-Statutory Stock Option Plan, pursuant to which HMCA authorized the issuance of up to 500,000 shares of the common stock of HMCA. Options to purchase 400,000 shares at an option price of \$1.00 per share were granted on December 16, 1998. During the year ended June 30, 2003, the Company issued 1,125,000 shares of FONAR common stock at a value of \$1,226,251 to a related party in exchange for the options outstanding under the HMCA 1997 Incentive and 1998 Non-Statutory Stock Option Plans. As of June 30, 2006, 100,000 shares of HMCA common stock were available for future grant under this plan.

On December 16, 1998, HMCA adopted the 1998 Incentive Stock Option Plan, pursuant to which HMCA authorized the issuance of up to 2,000,000 shares of the common stock of HMCA. Options to purchase 670,000 shares at an option price of \$1.00 per share were granted on December 16, 1998. 470,000 of the options granted will not become exercisable unless and until such time as HMCA successfully completes a public offering of its securities, and 200,000 of the options will not become exercisable until one year thereafter. The options will expire on December 15, 2008. No options have vested as of June 30, 2006. As of June 30, 2006, options to purchase 1,330,000 shares of HMCA common stock were available for future grant under this plan.

FONAR CORPORATION AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 JUNE 30, 2006

NOTE 12 - CAPITAL STOCK (Continued)

Options (Continued)

-----

Stock option share activity and weighted average exercise prices under the HMCA plans and grants for the three years ended June 30, 2006, 2005 and 2004 were as follows:

	Number of Options	Weighted Average Exercise Price
	-----	-----
Outstanding, June 30, 2004	660,000	\$1.00
Forfeited	-	

Edgar Filing: FONAR CORP - Form PRE 14A

	-----	-----
Outstanding, June 30, 2005	660,000	\$1.00
Forfeited	-	
	-----	-----
Outstanding, June 30, 2006	660,000	\$1.00
	=====	=====

Stock Bonus Plans

-----

FONAR's 2003 Stock Bonus Plan, adopted on November 1, 2002, permitted FONAR to issue an aggregate of 5,000,000 shares of common stock of FONAR as bonus or compensation. As of June 30, 2006, no shares of common stock of FONAR were available for future grant under this plan.

FONAR's 2003 Supplemental Stock Bonus Plan, adopted May 1, 2003, permits FONAR to issue an aggregate of 5,000,000 shares of common stock of FONAR as bonus or compensation. FONAR selects the persons to whom bonus stock will be issued, the number of shares to be awarded and such other terms and conditions as it deems advisable. The 2003 Supplemental Stock Bonus Plan will terminate on April 30, 2013. As of June 30, 2006, no shares of common stock of FONAR were available for future grant under this plan.

On February 6, 2004, the Company filed a Registration Statement on Form S-8 to register 2,000,000 shares under the Company's 2004 Stock Bonus Plan that was adopted on February 4, 2004. As of June 30, 2006, no shares of common stock of FONAR were available for future grant under this plan.

On February 16, 2005, the Company filed a registration statement on Form S-8 to register 3,000,000 shares under FONAR's 2005 Stock Bonus Plan. As of June 30, 2006, no shares of common stock of FONAR were available for future grant under this plan.

On July 18, 2005, the Company filed a registration statement on Form S-8 to register 3,000,000 shares under FONAR's 2005 Supplemental Stock Bonus Plan. As of June 30, 2006, 319,006 shares of common stock of FONAR were available for future grant under this plan.

FONAR CORPORATION AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 JUNE 30, 2006

NOTE 12 - CAPITAL STOCK (Continued)

Warrants

-----

As of June 30, 2006, 1,050,000 warrants remain outstanding, which expire on May 24, 2009. The exercise price is \$.79. The holder of the warrants has anti-dilution rights which provide for proportionate adjustments of the exercise price and number of underlying shares in the event of stock splits, stock dividends or reverse stock splits and sales of the Company's common stock below the warrant exercise price.

NOTE 13 - LONG-TERM DEBT, NOTES PAYABLE AND CAPITAL LEASES

Long-term debt, notes payable and capital leases consist of the following:

June 30,



Edgar Filing: FONAR CORP - Form PRE 14A

	----- 2006 -----	2005 -----
Capital lease requiring monthly payments of \$13,623, including interest at a rate of 10.51% per annum through July 2010. The loan is collateralized by the related equipment.	\$ 540,876	\$ 625,602
Note payable requiring monthly payments of \$21,083, including interest at a rate of 8% per annum through August 31, 2007. The note is collateralized by the related equipment (see Note 20).	-	500,834
Capital lease requiring monthly payments of \$2,997, including interest at a rate of 8.36% per annum through October 2008. The loan is collateralized by the related equipment.	75,493	103,616
Note payable requiring monthly payments of interest at a rate of 7% until May 2009 followed by monthly payments of \$3,908 through May 2026. A final payment of \$555,152 will be due on May 29, 2026. The loan is collateralized by the related building.	555,152	-
Other (including capital leases for property and equipment).	234,173	161,462
	-----	-----
	1,405,694	1,391,514
Less: Current portion	233,751	425,143
	-----	-----
	\$ 1,171,943	\$ 966,371

FONAR CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2006

NOTE 13 - LONG-TERM DEBT, NOTES PAYABLE AND CAPITAL LEASES (Continued)

The maturities of long-term debt over the next five years are as follows:

Years Ending June 30, -----	
2007	\$ 233,751
2008	206,464
2009	186,155
2010	183,451
2011	36,587
Thereafter	559,286
	-----
	\$1,405,694
	=====

NOTE 14 - INCOME TAXES

Components of the current provision for income taxes are as follows:

Years Ended June 30,

Edgar Filing: FONAR CORP - Form PRE 14A

	2006	2005	2004
Current:			
Federal	\$ 33,546	\$ -	\$ -
State	20,488	64,041	29,889
	\$ 54,034	\$ 64,041	\$ 29,889

A reconciliation of the federal statutory income tax rate to the Company's effective tax rate as reported is as follows:

	Years Ended June 30,		
	2006	2005	2004
Taxes at federal statutory Rate	(34.0)%	34.0%	(34.0)%
State and local income taxes (benefit), net of federal benefit	0.2	5.9	0.3
Permanent differences	1.7	2.5	1.8
Increase in the valuation allowance	32.3	(36.5)	32.2
Effective income tax rate	0.2%	5.9%	0.3%

FONAR CORPORATION AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 JUNE 30, 2006

NOTE 14 - INCOME TAXES (Continued)

As of June 30, 2006, the Company has net operating loss ("NOL") carryforwards of approximately \$132,839,000 that will be available to offset future taxable income. The utilization of certain of the NOLs is limited by separate return limitation year rules pursuant to Section 1502 of the Internal Revenue Code. The expiration dates of NOL carryforwards are as follows:

June 30,	
2012	\$ 5,500,000
2013	845,000
2019	15,852,000
2020	18,718,000
2021	19,657,000
2022	19,711,000
2023	16,260,000
2024	9,257,000
2025	44,000
2026	26,995,000
	\$132,839,000

## Edgar Filing: FONAR CORP - Form PRE 14A

The Company has, for federal income tax purposes, research and development tax credit carryforwards aggregating \$3,589,295, which are accounted for under the flow-through method. The tax credit carryforwards expire as follows:

June 30,	
-----	
2012	\$ 70,145
2013	402,590
2018	432,195
2019	378,193
2020	448,221
2022	441,865
2023	444,970
2024	440,499
2025	285,564
2026	245,053
	-----
	\$3,589,295
	=====

In addition, for New York State income tax purposes, the Company has tax credit carryforwards, aggregating approximately \$1,178,000, which are accounted for under the flow-through method. The tax credit carryforwards expire during the years ending June 30, 2006 to June 30, 2024.

The Company has capital loss carryforwards of \$5,500,000 that expire as of June 30, 2009.

FONAR CORPORATION AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 JUNE 30, 2006

NOTE 14 - INCOME TAXES (Continued)

The Company has charitable contributions of approximately \$223,000, which expire during the years ending June 30, 2007 to June 30, 2010.

Significant components of the Company's deferred tax assets and liabilities at June 30, 2006 and 2005 are as follows:

	June 30,	
	2006	2005
	-----	-----
Deferred tax assets:		
Allowance for doubtful accounts	\$ 1,899,465	\$ 1,321,784
Non-deductible accruals	368,184	551,952
Net operating carryforwards	53,135,677	42,107,182
Tax credits	4,692,958	4,536,499
Inventory capitalization for tax purposes	288,171	94,461
Property and equipment and depreciation	1,021,206	-
Capital losses carryforwards	529,412	1,329,528
Charitable contributions	4,800	93,987
	-----	-----
	61,939,873	50,035,393
Valuation allowance	(61,001,305)	(48,610,326)
	-----	-----

Edgar Filing: FONAR CORP - Form PRE 14A

Net deferred tax assets	938,568	1,425,067
	-----	-----
Deferred tax liabilities:		
Fixed and intangible assets		
Capitalized software development	-	(526,409)
Costs		
	(938,568)	(898,658)
Gross deferred tax liabilities	-----	-----
	(938,568)	(1,425,067)
Net deferred tax liabilities	-----	-----
	\$ -	\$ -
	=====	=====

The net change in the valuation allowance for deferred tax assets increased by approximately \$12,390,979 and \$450,352, respectively, for the years ended June 30, 2006 and 2005.

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

NOTE 15 - OTHER CURRENT LIABILITIES

Included in other current liabilities are the following:

	2006	2005
	-----	-----
Royalties	\$ 716,321	\$ 903,697
Accrued salaries, commissions and payroll taxes	1,146,160	2,092,398
Accrued interest	535,209	535,209
Litigation judgements	193,349	213,672
Sales tax payable	2,180,313	2,443,049
Other	1,330,483	1,286,065
	-----	-----
	\$ 6,101,835	\$7,474,090
	=====	=====

NOTE 16 - COMMITMENTS AND CONTINGENCIES

Leases

-----

The Company rents its operating facilities and certain equipment, pursuant to operating lease agreements expiring at various dates through December 2013. The leases for certain facilities contain escalation clauses relating to increases in real property taxes as well as certain maintenance costs.

In May 2002, HMCA entered into a sub-lease agreement (as amended in January 2003) with an entity owned by a relative of Raymond V. Damadian. The sub-lease agreement expires on September 30, 2009. Rental income under the sub-lease agreement for the years ended June 30, 2006, 2005 and 2004 amounted to \$102,329, \$97,587 and \$39,971, respectively. The amount due from the related party at June 30, 2006 was \$19,652 and is included in current portion of advances and notes to related medical practices (see Note 19).

## Edgar Filing: FONAR CORP - Form PRE 14A

During 2003, HMCA entered into a sub-lease agreement with a third party. The sub-lease agreement expires on June 30, 2006. Rental income under the sub-lease agreement for the years ended June 30, 2006, 2005 and 2004 amounted to approximately \$87,000, \$129,000 and \$130,000, respectively. The rental income is included in the consolidated statements of operations under costs related to management and other fees - related medical practices.

### FONAR CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2006

#### NOTE 16 - COMMITMENTS AND CONTINGENCIES (Continued)

Future minimum operating lease commitments, along with sub-lease income consisted of the following at June 30, 2006:

Year Ending June 30,	Facilities And Equipment (Operating Lease)	Sub-Lease (Income)
-----	-----	-----
2007	\$ 2,391,766	\$ (84,000)
2008	2,378,128	(84,000)
2009	1,705,193	(84,000)
2010	735,713	(84,000)
2011	563,830	(21,000)
Thereafter	1,497,891	-
	-----	-----
Total minimum obligations	\$ 9,272,521	\$ (357,000)
	=====	=====

Rent expense for operating leases approximated 2,922,995, \$3,316,000 and \$3,286,000 for the years ended June 30, 2006, 2005 and 2004, respectively.

#### License Agreements

-----

The Company has license agreements with two separate companies, which require the Company to pay a royalty on the Company's future sales of certain MRI imaging apparatus. Royalty expense charged to operations for the years ended June 30, 2006, 2005 and 2004 approximated \$65,000, \$868,000 and \$802,000, respectively.

In July 2000, the Company entered into a license agreement, pursuant to which it licensed certain of its intellectual assets on a non-exclusive basis. Remuneration payable to the Company under this agreement was \$11.7 million, of which \$9.0 million was received in September of 2000 and \$2.7 million in January of 2001. The license fee of \$11.7 million was recognized as income ratably over the five-year period ended June 30, 2005.

#### Employee Benefit Plans

-----

The Company has a non-contributory 401(k) Plan (the "401(k) Plan"). The 401(k) Plan covers all non-union employees who are at least 21 years of age with no minimum service requirements. There were no employer contributions to the Plan for the years ended June 30, 2006, 2005 and 2004.

## Edgar Filing: FONAR CORP - Form PRE 14A

The stockholders of the Company approved the 2000 Employee Stock Purchase Plan ("ESPP") at the Company's annual stockholders' meeting in April 2000. The ESPP provides for eligible employees to acquire common stock of the Company at a discount, not to exceed 15%. This plan has not been put into effect as of June 30, 2006.

### FONAR CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2006

#### NOTE 16 - COMMITMENTS AND CONTINGENCIES (Continued)

##### Litigation

-----

The Company is subject to legal proceedings and claims arising from the ordinary course of its business, including personal injury, customer contract and employment claims. In the opinion of management, the aggregate liability, if any, with respect to such actions, will not have a material adverse effect on the consolidated financial position or results of operations of the Company.

In March 2005, the Company settled a litigation for \$550,000, which arose during the installation of a scanner when an employee of a customer's subcontractor was injured. The Company believed that it was not at fault but elected to settle the case to avoid the cost and uncertainty of litigation. At June 30, 2004, the Company reserved \$200,000 in anticipation of a settlement. During the year ended June 30, 2005, the Company recorded an additional \$350,000 shown in other expenses in the accompanying consolidated statement of operations, to reflect the balance of the settlement (see Note 17).

Certain no-fault insurers have raised issues concerning whether the Company's clients the "PC's" are in compliance with certain laws, including, but not limited to, laws governing their corporate structure and/or licensing, their entitlement or standing to seek and/or obtain no-fault benefits, and/or laws prohibiting the corporate practice of medicine, fee-splitting and/or physician self referrals. To the extent any claims are asserted against the PC's, the settlement of such claims could result in the PC's waiving their rights to collect certain of their insurance claims. Management believes that the Company and the PC's are not in violation of any of the above mentioned laws. Since the resolution or settlement of these claims with the insurance companies could have a material impact on the collection of management fees by the Company from its PC's, the Company has provided reserves for uncollectable fees related to this matter.

##### Potential Delisting of the Company's Common Stock

-----

The Company received written notification from the Nasdaq Stock Market on December 22, 2005 that the bid price of its common stock for the last 30 consecutive trading days had closed below the minimum \$1.00 per share required for continued listing under Nasdaq Marketplace Rule 4310(c)(4) (the "Rule"). Pursuant to Nasdaq Marketplace Rule 4310(c)(8)(D), the Company has been provided an initial period of 180 calendar days, or until June 20, 2006, to regain compliance. The notice states that the Company has achieved compliance with the Rule if at any time before June 20, 2006 the bid price of the Company's common stock closes at \$1.00 per share or more for a minimum of 10 consecutive business days. The Company has been granted an extension to achieve compliance until December 20, 2006.

If the Company cannot demonstrate compliance with the bid price rule by December

## Edgar Filing: FONAR CORP - Form PRE 14A

20, 2006, than the Staff will provide written notice that the Company's securities will be delisted. At that time, the Company may appeal the Staff's determination to delist its securities to a Listing Qualifications Panel.

### FONAR CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2006

#### NOTE 17 - OTHER INCOME (EXPENSE)

Other income (expense) consists of:

	For the Years Ended June 30,		
	2006	2005	2004
Income from investment	\$ 156,000	\$ 180,000	\$ 117,000
Other income (expense)	171,000	322,178	131,356
Litigation settlements	-	(350,000)	(232,109)
	\$ 327,000	\$ 152,178	\$ 16,247

#### NOTE 18 - SUPPLEMENTAL CASH FLOW INFORMATION

During the years ended June 30, 2006, 2005 and 2004, the Company paid \$281,903, \$225,177 and \$264,819 for interest, respectively. During the years ended June 30, 2006, 2005 and 2004, the Company paid \$57,180, \$78,638 and \$14,459 for income taxes, respectively.

#### Non-Cash Transactions

- During the Year Ended June 30, 2006:

- a) The Company acquired equipment of \$132,262 under capital lease obligations.
- b) The Company received notes receivable from employee stockholders of \$422,673 in connection with issuance of 674,339 shares of its common stock.
- c) In connection with the Company's sale of its subsidiary in January 2006, an equipment loan totaling \$374,565 was assumed by the purchaser.

- During the Year Ended June 30, 2005:

- a) The Company acquired equipment of \$633,675 under a capital lease obligation.
- b) The Company issued 179,973 shares of common stock valued at \$223,234 in connection with issuance of notes and loans receivable from employee stockholders.

- During the Year Ended June 30, 2004:

- a) The Company acquired equipment of \$276,852 under capital lease obligations.
- b) The Company issued 264,840 shares of its common stock, valued at \$276,885, to various employees in connection with the issuance of notes and loans

## Edgar Filing: FONAR CORP - Form PRE 14A

receivable pursuant to various exercises of stock options.

### FONAR CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2006

#### NOTE 19 - ADVANCES AND NOTES TO RELATED MEDICAL PRACTICES

During 1994, Melville MRI, P.C. ("Melville Center"), a New York professional corporation, of which Raymond V. Damadian is the sole shareholder, director and president, purchased an MRI scanner from the Company. The balance due under this note as of June 30, 2005 was \$45,872. As of September 9, 2005, this note was paid in full. Interest income on this note for the years ended June 30, 2006, 2005 and 2004 amounted to \$383, \$7,148 and \$19,649, respectively.

Canarsie MRI Associates ("Canarsie"), a joint venture partnership, of which MRI Specialties, Inc. ("Specialties") is an owner, is a party to a service agreement for its scanner with the Company at an annual fee of \$70,000. In addition, during fiscal 2001, Canarsie purchased a QUAD MRI scanner from the Company, for a purchase price of \$850,000, payable as follows: (1) \$400,000 downpayment (received April 2001); (2) \$450,000 in 84 equal monthly installments, including interest at 6%, pursuant to a promissory note to be executed upon acceptance of the scanner. Timothy Damadian, the son of Raymond V. Damadian, is the sole stockholder, Director and President of Specialties. The balance due under this note as of June 30, 2006 was \$177,054. Interest income on this note for the years ended June 30, 2006, 2005 and 2004 amounted to \$12,791, \$16,631 and \$20,247, respectively.

The Company has cumulative advances due from a former subsidiary, Tallahassee Magnetic Resonance Imaging, P.A., totaling \$546,183 as of June 30, 2006. This balance is payable as follows: (1) Monthly payments of interest only of \$2,730 until August 2007 (2) \$546,183 in 40 monthly installments, including interest at 6%, pursuant to a promissory note.

The maturities of advances and notes to related medical practices over the next five years are as follows:

Years Ending June 30, -----	
2007	\$ 89,824
2008	217,856
2009	212,382
2010	180,000
2011	66,183
	-----
	\$766,245

#### NOTE 20 - SALE OF SUBSIDIARY

On January 31, 2006, the Company sold 100% of the stock of Tallahassee Magnetic Resonance Imaging, P.A. to Raymond V. Damadian for a de minimus amount since the liabilities exceeded the assets. No gain or loss was recognized on this sale. Revenue recognized from this entity totaled \$590,883 and \$1,272,859 for the year ended June 30, 2006 and 2005, respectively.

#### NOTE 21 - SEGMENT AND RELATED INFORMATION



## Edgar Filing: FONAR CORP - Form PRE 14A

The Company provides segment data in accordance with the provisions of SFAS No. 131, "Disclosures About Segments of an Enterprise and Related Information".

The Company operates in two industry segments - manufacturing and the servicing of medical equipment and management of diagnostic imaging services.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. All intersegment sales are market-based. The Company evaluates performance based on income or loss from operations.

### FONAR CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2006

#### NOTE 21 - SEGMENT AND RELATED INFORMATION (Continued)

Summarized financial information concerning the Company's reportable segments is shown in the following table:

	FONAR Medical Equipment	Physician Management and Diagnostic Services	Totals
	-----	-----	-----
Fiscal 2006:			
-----			
Net revenues from external customers	\$ 19,708,055	\$ 13,368,274	\$ 33,076,329
Intersegment net revenues	\$ 587,465	\$ -	\$ 587,465
Loss from operations	\$ (24,742,622)	\$ (4,981,864)	\$ (29,724,486)
Depreciation and amortization	\$ 2,028,332	\$ 1,258,533	\$ 3,286,865
Compensatory element of stock issuances	\$ 1,172,254	\$ 723,208	\$ 1,895,462
Termination costs paid with common stock	\$ -	\$ 1,600,000	\$ 1,600,000
Total identifiable assets	\$ 31,264,366	\$ 25,965,178	\$ 57,229,544
Capital expenditures	\$ 1,552,275	\$ 2,045,940	\$ 3,598,215
Fiscal 2005:			
-----			
Net revenues from external customers	\$ 81,266,949	\$ 23,631,595	\$104,898,544
Intersegment net revenues	\$ 506,955	\$ -	\$ 506,955
Income from operations	\$ 751,570	\$ 911,732	\$ 1,663,302
Depreciation and amortization	\$ 2,343,146	\$ 1,648,606	\$ 3,991,752
Compensatory element of stock issuances	\$ 1,290,346	\$ 1,782,788	\$ 3,073,134
Total identifiable assets	\$ 46,265,840	\$ 29,828,642	\$ 76,094,482
Capital expenditures	\$ 1,943,091	\$ 1,513,624	\$ 3,456,715
Fiscal 2004:			
-----			
Net revenues from external customers	\$ 48,629,455	\$ 22,979,902	\$ 71,609,357
Intersegment net revenues	\$ 474,584	\$ -	\$ 474,584
(Loss) income from operations	\$ (8,777,961)	\$ 307,667	\$ (8,470,294)

## Edgar Filing: FONAR CORP - Form PRE 14A

Depreciation and amortization	\$ 2,322,363	\$ 1,558,535	\$ 3,880,898
Compensatory element of stock issuances	\$ 2,039,079	\$ 2,086,638	\$ 4,125,717
Total identifiable assets	\$ 48,891,815	\$ 28,309,031	\$ 77,200,846
Capital expenditures	\$ 2,642,212	\$ 772,799	\$ 3,415,011

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

NOTE 21 - SEGMENT AND RELATED INFORMATION (Continued)

Export Product Sales  
-----

The Company's areas of operations are principally in the United States. The Company had export sales of medical equipment amounting to 23.2%, 9.4% and 1.0% of product sales revenues to third parties for the years ended June 30, 2006, 2005 and 2004, respectively.

The foreign product sales, as a percentage of product sales to unrelated parties, were made to customers in the following countries:

	For the Years Ended June 30,		
	2006	2005	2004
	-----	-----	-----
Puerto Rico	- %	3.8%	.3%
Kuwait	9.7	-	-
Spain	-	-	.7
Switzerland	-	1.9	-
England	7.6	2.8	-
Germany	5.9	.9	-
	-----	-----	-----
	23.2%	9.4%	1.0%
	=====	=====	=====

Foreign Service and Repair Fees  
-----

The Company's areas of service and repair are principally in the United States. The Company had foreign revenues of service and repair of medical equipment amounting to 8.2%, 9.0% and 14.3% of consolidated net service and repair fees for the years ended June 30, 2006, 2005 and 2004, respectively. The foreign service and repair fees, as a percentage of total service and repair fees, were provided principally to the following countries:

	For the Years Ended June 30,		
	2006	2005	2004
	-----	-----	-----
Korea	.9%	1.2%	2.2%
Spain	2.0	2.8	3.5
Puerto Rico	1.1	.3	-
Saudi Arabia	.9	1.4	2.5
Poland	.9	1.5	2.8
Switzerland	.7	-	-
Germany	.2	-	-

Edgar Filing: FONAR CORP - Form PRE 14A

England	.2	-	-
Scotland	1.3	1.8	3.3
	-----	-----	-----
	8.2%	9.0%	14.3%

The Company does not have any material assets outside of the United States.

FONAR CORPORATION AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 JUNE 30, 2006

NOTE 22 - QUARTERLY FINANCIAL DATA (UNAUDITED)

(000's omitted, except per share data)

	For the Quarters Ended				Total
	September 30, 2005	December 31, 2005	March 31, 2006	June 30, 2006	
Total Revenues - Net	\$ 10,153	\$ 10,541	\$ 7,103	\$ 5,279	\$ 33,076
Total Costs and Expenses	18,188	16,085	14,461	14,067	62,801
Net Loss	(8,317)	(5,358)	(7,357)	(8,931)	(29,963)
Basic and Diluted Net Loss Per Share	\$ (0.08)	\$ (0.05)	\$ (0.07)	\$ (0.07)	\$ (0.27)

	For the Quarters Ended				Total
	September 30, 2004	December 31, 2004	March 31, 2005	June 30, 2005	
Total Revenues - Net	\$ 25,068	\$ 29,499	\$ 25,330	\$ 25,002	\$ 104,899
Total Costs and Expenses	24,161	28,276	25,355	25,443	103,235
Net Income (Loss)	786	1,141	(480)	(433)	1,014
Basic and Diluted Net Income Per Share	\$ 0.01	\$ 0.01	\$ -	\$ -	\$ 0.02

Income (loss) per share from operations for each quarter was computed independently using the weighted-average number of shares outstanding during the quarter. However, income (loss) per share for the year was computed using the weighted-average number of shares outstanding during the year. As a result, the

## Edgar Filing: FONAR CORP - Form PRE 14A

sum of the income (loss) per share for the four quarters may not equal the full year income (loss) per share.

### FONAR CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2006

#### NOTE 23 - ALLOWANCE FOR DOUBTFUL ACCOUNTS

The following represents a summary of allowance for doubtful accounts for the years ended June 30, 2006, 2005 and 2004, respectively:

Description	Balance June 30, 2005	Additions	Deductions	Balance June 30, 2006
Receivables from equipment sales and service contracts	\$ 498,452	(1)\$145,635	\$ -	\$ 644,087
Receivables from equipment sales and service contracts - related parties	646,621	-	-	646,621
Management fee receivable from related medical practices	2,017,163	(1)1,327,000	290,677	3,053,486
Advance and notes to related parties	364,791	-	-	364,791

Description	Balance June 30, 2004	Additions	Deductions	Balance June 30, 2005
Receivables from equipment sales and service contracts	\$ 467,990	(1)\$30,462	\$ -	\$ 498,452
Receivables from equipment sales and service contracts - related parties	655,563	-	(1)8,942	646,621
Management fee receivable from related medical practices	1,874,390	(1)142,773	-	2,017,163
Advance and notes to related parties	364,791	-	-	364,791

Description	Balance June 30, 2003	Additions	Deductions	Balance June 30, 2004
Receivables from equipment sales and service contracts	\$ 442,437	(1)\$25,553	\$ -	\$ 467,990
Receivables from equipment sales and service contracts - related parties	694,655	-	(1)39,092	655,563
Management fee receivable from				

## Edgar Filing: FONAR CORP - Form PRE 14A

related medical practices	1,296,390	(1)578,000	-	1,874,390
Advance and notes to related parties	446,035	-	(1)81,244	364,791

(1) Included in provision for bad debts.

FONAR CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2006

### NOTE 24 - SALE OF PHYSICAL MEDICINE MANAGEMENT BUSINESS

On July 28, 2005, FONAR, HMCA and Dynamic entered into an Asset Purchase Agreement with Health Plus Management Services, L.L.C. ("Health Plus"), pursuant to which HMCA and its subsidiary Dynamic sold to Health Plus the portion of their business which was engaged in the business of managing physical therapy and rehabilitation facilities, together with the assets used in the conduct of such business.

The assets sold consisted principally of the management agreements with the physical therapy and rehabilitation facilities, the assignment of other agreements and rights utilized in the Company's physical therapy equipment, a portion of the accounts receivable and furniture and fixtures the Company provided to the physical therapy and rehabilitation facilities.

The sale was made to Health Plus. There is no material relationship between Health Plus and FONAR, HMCA or Dynamic, or any of their respective directors or officers or associates of any such person. The two principals of Health Plus were employed by HMCA and Dynamic up to the time of the closing of the transaction in HMCA's physical therapy and rehabilitation facility management business. In consideration for the termination of their employment agreement, these two individuals each became entitled to receive \$800,000. In addition, each became entitled to receive \$200,000 for billing and collection services to be provided on behalf of HMCA and Dynamic with respect to a portion of the accounts receivable of certain physical therapy and rehabilitation facilities which arose during the period when HMCA was engaged in the management of those facilities. The \$1,000,000 payable to each of these individuals was satisfied in shares of FONAR common stock. During the year the Company issued 1,871,490 shares totaling \$1,995,675. The remaining balance under this obligation at June 30, 2006 is \$4,325 which is included in other current liabilities. The Company capitalized \$400,000 with respect to collection services. During the year ended June 30, 2006, \$400,000 was charged to compensatory element of stock.

The purchase price under the Asset Purchase Agreement was \$6.6 million, payable pursuant to a promissory note (the "Note") in 120 monthly installments commencing on August 28, 2005. The first twelve installments are interest only and the remaining 108 payments will consist of equal installments of principal and interest in the amount of \$76,014 each. The Note is secured by a first lien on all of the assets of Health Plus, including its accounts receivable. The Note is subject to prepayment provisions to the extent Health Plus resells all or part of the assets and business or utilizes the assets sold as collateral in any debt financing. The note provides for interest at 5% per annum. The fair value assigned to the note was \$6,078,068 reflecting a discount of \$521,932 for the below market interest rate. At June 30, 2006 the balance of the note was \$6,600,000, the unamortized debt discount was \$521,932 and the carrying value of the note receivable was \$6,078,068.

For accounting purposes in accordance with accounting principles generally accepted in the United States, the Company determined that the classification of the disposed business described above as discontinued operations would not be

Edgar Filing: FONAR CORP - Form PRE 14A

appropriate. Accordingly, the operating results of the disposed business have been included in continuing operations in the accompanying consolidated financial statements.

FONAR CORPORATION AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 JUNE 30, 2006

NOTE 24 - SALE OF PHYSICAL MEDICINE MANAGEMENT BUSINESS (Continued)

The Company recognized revenue from the disposed business of approximately \$9.6 million during the year ended June 30, 2005. In connection with this sale, the Company recorded a loss of \$143,598 during the year ended June 30, 2006. In addition, the Company recorded a charge to earnings during the quarter ended September 30, 2005 of \$1.6 million related to the termination of the employment contracts discussed above.

The following schedule shows the calculation of the loss on sale of the physical medicine business:

Selling Price	\$6,600,000
Less: Discount for below market interest	(521,932)
	-----
Net selling price	6,078,068
Assets sold:	
Management fee receivable	\$1,388,547
Property and equipment - net	444,230
Notes receivable	431,000
Management agreements - net	3,954,389
Security deposits	3,500
	-----
Subtotal	6,221,666
	-----
Loss on sale of business	\$ (143,598)
	=====

NOTE 25 - SUBSEQUENT EVENTS

Issuances of Common Stock

-----

During the period from July 1, 2006 through August 30, 2006:

- a) The Company issued 50,749 shares of common stock to employees as compensation of \$19,199 under stock bonus plans.
- b) The Company issued 135,000 shares of common stock to consultants and others at a value of \$61,800.
- c) The Company issued 4,377,881 shares of common stock for costs and expenses of \$1,917,069.
- d) The Company issued 92,000 shares of common stock upon the exercise of stock options resulting in proceeds of \$49,680.

## Edgar Filing: FONAR CORP - Form PRE 14A

### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

There have been no disagreements with our independent registered public accounting firm or other matters requiring disclosure under Regulation S-K, Item 304(b).

### ITEM 9A. CONTROLS AND PROCEDURES

#### Disclosure Controls and Procedures

We have performed an evaluation under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, of the effectiveness of our disclosure controls and procedures, as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act"). As of the end of the period covered by this report (June 30, 2005), our disclosure controls and procedures were determined to be effective.

#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Pursuant to Item 308(a) of Regulation S-K, we are required to furnish an annual management report on our internal control of our financial reporting concurrently with the filing of our Annual Report on Form 10-K. In order to issue our report, management documented both the design of our internal controls and the testing processes that support management's evaluation and conclusion. Our management has completed the necessary processes and procedures for issuing its report on internal controls based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Our management is responsible for establishing and maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. The Company's internal control over financial reporting is a process designed under the supervision of the Company's principal executive officer and principal financial officer, and effected by the Company's board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. Our internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Internal control over financial reporting includes the controls themselves, monitoring and internal auditing practices and actions taken to correct deficiencies as identified. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions,

## Edgar Filing: FONAR CORP - Form PRE 14A

or that the degree of compliance with the policies or procedures may deteriorate.

As of June 30, 2006, management, with the participation of our principal executive officer and principal financial officer, assessed the effectiveness of our internal control over financial reporting based on the framework established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Management's assessment included an evaluation of the design of our internal control over financial reporting and testing of the operational effectiveness of our internal control over financial reporting. Management reviewed the results of its assessment with the Audit Committee of our Board of Directors, and based on this assessment, management has determined that as of June 30, 2006, there were no material weaknesses or significant deficiencies in our internal control over financial reporting. In the absence of material weaknesses or significant deficiencies, management has concluded that, as of June 30, 2006, Fonar Corporation and Subsidiaries did have effective internal control over financial reporting. As defined by the Public Company Accounting Oversight Board ("PCAOB") Auditing Standard No. 2, a material weakness is a significant control deficiency or a combination of significant control deficiencies, that results in there being more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected. Marcum & Kleigman LLP, our independent registered public accounting firm, which audited our consolidated financial statements included in our Annual Report on Form 10-K, has issued its attestation report on our management's assessment of our internal control over financial reporting.

### PART III

#### ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT.

Directors serve from the date of their election until the next annual meeting of stockholders and until their successors are elected and qualify. With the exception of Dr. Raymond V. Damadian, who does not receive any fees for serving as a director, each director receives \$20,000 per annum for his or her service as a director. Officers serve at the discretion of the Board of Directors.

A majority of our board of directors is composed of independent directors: Robert J. Janoff, Charles N. O'Data and Robert Djerejian. These three individuals also serve as the three members of the audit committee, which is a standing committee of board of directors having a charter describing its responsibilities. Mr. O'Data has been designated as the audit committee financial expert. His relevant experience is described in his biographical information. We have adopted a code of ethics applicable to, among other personnel, our principal executive officer, principal financial officer, controllers and persons performing similar functions. The code is designed to deter wrongdoing and to promote: 1. honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships; 2. full, fair, accurate, timely and understandable disclosure in reports and documents that we file or submit to the Securities and Exchange Commission and in other public communications we make; 3. compliance with applicable governmental laws, rules and regulations; 4. the prompt internal reporting of violations of the code to an appropriate person or persons identified in the code and 5. accountability for adherence to the code. We will provide a copy of the code to any person who requests a copy. A person may request a copy by writing to FONAR Corporation, 110 Marcus Drive, Melville, New York 11747, to the attention of the Legal Department or Investor Relations.

The officers and directors of the Company are set forth below:

Raymond V. Damadian, M.D.            70                            President, Treasurer,



## Edgar Filing: FONAR CORP - Form PRE 14A

		Chairman of the Board and a Director
David B. Terry	59	Senior Vice President and Secretary
Claudette J.V. Chan	68	Director
Robert J. Janoff	79	Director
Charles N. O'Data	70	Director
Robert Djerejian	74	Director

Raymond V. Damadian, M.D. has been the Chairman of the Board and President of FONAR since its inception in 1978 and Treasurer since February, 2001. Dr. Damadian was employed by the State University of New York, Downstate Medical Center, New York, as an Associate Professor of Biophysics and Associate Professor of Internal Medicine from 1967 until September 1979. Dr. Damadian received an M.D. degree in 1960 from Albert Einstein College of Medicine, New York, and a B.S. degree in mathematics from the University of Wisconsin in 1956. In addition, Dr. Damadian conducted post-graduate work at Harvard University, where he studied extensively in the fields of physics, mathematics and electronics. Dr. Damadian is the author of numerous articles and books on the nuclear magnetic resonance effect in human tissue, which is the theoretical basis for the FONAR MRI scanners. Dr. Damadian is a 1988 recipient of the National Medal of Technology and in 1989 was inducted into the National Inventors Hall of Fame, for his contributions in conceiving and developing the application of magnetic resonance technology to medical applications including whole body scanning and diagnostic imaging. Dr. Damadian is the President, Treasurer and director of HMCA.

David B. Terry is the Senior Vice President and Secretary of the Company. Mr. Terry has been serving as Vice President since December 1998 and as Secretary since May 1990. Previously, he served as Treasurer from May 1990 to December 1998, as Secretary from July 1978 through June 1987 and as Treasurer from August 1981 through June 1987. From July 1978 through June 1987, he was also a Director of the Company. Between July 1987 and January 1990, Mr. Terry was a co-owner and actively engaged in the business of Carman-Terry Realty, a real estate brokerage firm. In January 1990, Mr. Terry resumed his employment with the Company. Mr. Terry is a brother-in-law of Raymond V. Damadian.

Claudette J.V. Chan has been a Director of Fonar since October 1987. Mrs. Chan was employed from 1992 through 1997 by Raymond V. Damadian, M.D. MR Scanning Centers Management Company and since 1997 by HMCA, as "site inspector," in which capacity she is responsible for supervising and implementing standard procedures and policies for MRI scanning centers. From 1989 to 1994 Mrs. Chan was employed by St. Matthew's and St. Timothy's Neighborhood Center, Inc., as the director of volunteers in the "Meals on Wheels" program, a program which cares for the elderly. In approximately 1983, Mrs. Chan formed the Claudette Penot Collection, a retail mail-order business specializing in women's apparel and gifts, of which she was the President until she stopped operating the business in approximately 1989. Mrs. Chan practiced and taught in the field of nursing until 1973, when her son was born. She received a bachelor of science degree in nursing from Cornell University in 1960. Mrs. Chan is the sister of Raymond V. Damadian.

Robert J. Janoff has been a Director of FONAR since February 1989. Mr. Janoff has been a self-employed New York State licensed private investigator for more than thirty-five years and was a Senior Adjustor in Empire Insurance Group for more than 15 years until retiring from that position on July 1, 1997. Mr. Janoff also served, from June 1985 to June 1991, as President of Action Data Management

## Edgar Filing: FONAR CORP - Form PRE 14A

Strategies, Ltd., a supplier of computer programs for use by insurance companies. Mr. Janoff is a member of the Board of Directors of Harmony Heights of Oyster Bay, New York, which is a nonprofit residential school for girls with learning disabilities.

Charles N. O'Data has been a Director of FONAR since February 1998. From 1968 to 1997, Mr. O'Data was the Vice President for Development for Geneva College, a liberal arts college located in western Pennsylvania. In that capacity, he acted as the College's chief investment officer. His responsibilities included management of the College's endowment fund and fund raising. In July 1997, Mr. O'Data retired from Geneva College after 36 years of service to assume a position of National Sales Executive for SC Johnson Company's Professional Markets Group, a unit of SC Johnson Wax, and specialized in healthcare and education sales, a position he held until the spring of 1999. In his capacity with SC Johnson he was responsible for sales to the nation's three largest Group Purchasing Organizations which included some 4,000 hospitals. Mr. O'Data presently acts as an independent financial consultant to various entities. Mr. O'Data served on the board of the Medical Center, Beaver,

Pennsylvania, now a part of Heritage Valley Health System, a 500 bed acute care facility, for 22 years, three as its Chair. Mr. O'Data also served on the board of the Hospital Council of Western Pennsylvania, a shared-services and group purchasing organization covering seven states. He founded The Beaver County Foundation, a Community Foundation, in 1992, and serves as its President. Mr. O'Data is listed as a finance associate in the Middle States Association, Commission on Higher Education. The commission is the formal accrediting body for higher education in the eastern region of the country. In this capacity he evaluates the financial aspects of educational organizations. Mr. O'Data is a graduate of Geneva College, where he received a B.S. degree in Economics in 1958.

Robert Djerejian, has been a Director for Fonar since June 2002. Since 1996 he has served as a senior consultant for Haines, Lundberg & Waehler International, an architecture, design and engineering firm, which among other specialties designs hospitals and laboratories. Prior to that time he was the senior managing partner of the firm. Mr. Djerejian serves on the Board of Trustees of Pratt Institute, where he is also Vice Chairman of the Executive Committee and on the Board of Directors of the Delaware College of Art and Design, of which he was one of the founding directors. He is a graduate of Pratt Institute, where he received a B.A. in Architecture in 1955.

### ITEM 11. EXECUTIVE COMPENSATION.

With the exception of the Chief Executive Officer, the compensation of the Company's executive officers is based on a combination of salary and bonuses based on performance. The Chief Executive Officer's compensation consists of a salary.

The Board of Directors does not have a compensation Committee. Dr. Raymond V. Damadian, President, Chief Executive Officer and Chairman of the Board, controls over 50% of the voting power of our capital stock. Dr. Damadian is the only executive officer who is a member of the Board of Directors. Dr. Damadian participates in the determination of executive compensation for our officers.

The Board of Directors has established an audit committee. The members of the committee are Robert J. Janoff, Charles N. O'Data and Robert Djerejian.

There is set forth in the following Summary Compensation Table the compensation provided by us during fiscal 2006 to its Chief Executive Officer. There is set forth in the following Option Grant Table and Option Exercise Table any stock options granted and exercised by Dr. Damadian during fiscal 2006.

Edgar Filing: FONAR CORP - Form PRE 14A

I. SUMMARY COMPENSATION TABLE

Annual Compensation					Long Term Compensation			
(a) Name and Principal Position	(b) Year	(c) Salary (\$)	(d) Bonus (\$)	(e) Other Annual Compensation (\$)	Awards		Payouts	
					(f) Restricted Stock Award(s) (\$)	(g) Options SARs (#)	(h) LTIP Payouts (\$)	(i) All Other Compensation (\$)
Raymond V. Damadian, CEO	2006	\$93,059.68	-	-	-	-	-	-
	2005	\$86,799.98	-	-	-	-	-	-
	2004	\$86,799.99	-	-	-	-	-	-

II. OPTION/SAR GRANTS IN LAST FISCAL YEAR

Individual Grants					Potential Realizable Value At Assumed Annual Rates of Stock Price Appreciation for Option Term			Alternative to (f) and (g): Grant Date Value
(a) Name	(b) Options/ SARs Granted (#)	(c) % of Total Options/ SARs Granted to Employees in Fiscal Year	(d) Exercise Price (\$/Sh)	(e) Expiration Date	(f) 5%(\$)	(g) 10%(\$)	(h) Grant Date Present Value \$	
Raymond V. Damadian, President & CEO	0	-	-	-	-	-	-	

III. OPTION/SAR EXERCISES AND YEAR-END VALUE TABLE

Aggregated Options/SAR Exercises in Last Fiscal Year and FY-End Option/Sar Value

(a) Name	(b) Shares Acquired on Exercise (#)	(c) Value Realized (\$)	(d) Number of Unexercised Options/SARs at FY-End (#)	(e) Value of Unexercised In-the-Money Options/SARs at FY-End (\$)
			Exercisable/ Unexercisable	Exercisable/ Unexercisable
Raymond V. Damadian, President and CEO	0	-	0	-

EMPLOYEE COMPENSATION PLANS

## Edgar Filing: FONAR CORP - Form PRE 14A

### Equity Compensation Plan Information as of June 30, 2006

Plan category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Equity compensation plans approved by security holders	2,866,643	\$1.20	3,621,472
Equity compensation plans not approved by security holders	-	N/A	-
Total	2,866,643	\$1.20	3,621,472

Fonar's 1993 Incentive Stock Option Plan, adopted on March 26, 1993, is intended to qualify as an incentive stock option plan under Section 422A of the Internal Revenue Code of 1954, as amended. The 1993 Incentive Stock Option Plan permitted the issuance of stock options covering an aggregate of 1,500,000 shares of Common Stock of FONAR. The 1993 Stock Option Plan terminated on March 25, 2003. No options to purchase shares of Common Stock remained available for grant under the plan at that time. There are 59,000 options that were issued under the plan that remain outstanding.

Fonar's 1997 Nonstatutory Stock Option Plan, adopted on May 9, 1997, permits the issuance of stock options covering an aggregate of 5,000,000 shares of Common Stock of FONAR. The options may be issued at such prices and upon such terms and conditions as are determined by FONAR. The 1997 Nonstatutory Stock Option Plan will terminate on May 8, 2007. As of June 30, 2006, options to purchase 357,900 shares of Common Stock of FONAR were available for future grant. Of the options granted under this plan, 2,228,943 remain outstanding.

Fonar's 2002 Incentive Stock Option Plan, adopted on July 1, 2002, is intended to qualify as an incentive stock option plan under Section 422A of the Internal Revenue Code of 1954, as amended. The 2002 Incentive Stock Option Plan permits the issuance of stock options covering an aggregate of 2,500,000 shares of Common Stock of Fonar. The options have an exercise price equal to the fair market value of the underlying stock on the date the option is granted, are nontransferable, are exercisable for a period not exceeding ten years and expire upon the voluntary termination of employment. The 2002 Stock Option Plan will terminate on June 30, 2012. As of June 30, 2006, options to purchase 1,273,572 shares of Common Stock of Fonar were available for future grant under the plan. Of the options granted under this plan 578,700 remain outstanding.

Fonar's 2003 Supplemental Stock Bonus Plan, adopted May 1, 2003, permits Fonar to issue an aggregate of 5,000,000 shares of Common Stock of Fonar as bonus or compensation. Fonar selects the persons to whom bonus stock will be issued, the number of shares to be awarded and such other terms and conditions as it deems

## Edgar Filing: FONAR CORP - Form PRE 14A

advisable. The 2003 Supplemental Stock Bonus Plan will terminate on April 30, 2013. As of June 30, 2006 there were no shares of Common Stock of Fonar were available for future grant under the plan.

Fonar's 2004 Stock Bonus Plan, adopted on February 4, 2004, permits Fonar to issue an aggregate of 5,000,000 shares of Common Stock of Fonar as bonus or compensation. As of June 30, 2006, there were no shares of Common Stock of Fonar available for future grant under the plan.

Fonar's 2005 Incentive Stock Option Plan, adopted on February 15, 2005, is intended to qualify as an incentive stock option plan under Section 422A of the Internal Revenue code of 1954, as amended. The Plan permits the issuance of stock options covering an aggregate of 2,000,000 shares of common stock of Fonar. The options have an exercise price equal to the fair market value of the underlying stock on the date the option is granted, are non-transferable, are exercisable for a period not exceeding ten years, and expire upon the voluntary termination of employment. The Plan will terminate on February 14, 2015. As of June 30, 2006, 2,000,000 shares of common stock of Fonar were available for future grant under this plan.

Fonar's 2005 Stock Bonus Plan, adopted on February 15, 2005, permits Fonar to issue an aggregate of 3,000,000 shares of Common stock of Fonar as bonus or compensation. As of June 30, 2006, there were no shares of common stock of Fonar available for future grant under this plan.

Fonar's 2005 Supplemental Stock Bonus Plan, adopted on July 18, 2005, permits Fonar to issue an aggregate of 3,000,000 shares of common stock of Fonar as bonus or compensation. As of June 30, 2006, 319,006 shares of common stock of Fonar were available for future grant under this plan.

HMCA's 1997 Incentive Stock Option Plan, adopted on March 10, 1997, is intended to qualify as an incentive stock option plan under Section 422A of the Internal Revenue Code of 1954, as amended. The 1997 Incentive Stock Option Plan permits the issuance of stock options covering an aggregate of 2,000,000 shares of Common Stock of HMCA. The options have an exercise price equal to the fair market value of the underlying stock on the date the option is granted, are nontransferable, are exercisable for a period not exceeding ten years and expire upon the voluntary termination of employment. The exercisability of the options granted to date is contingent upon the successful completion by HMCA of a public offering of its securities or the recognition by HMCA of at least \$10 million in revenues for at least two consecutive fiscal quarters. The 1997 Stock Option Plan will terminate on March 9, 2007. As of June 30, 2006, options to purchase 400,000 shares of HMCA Common Stock were available for future grant under the plan.

HMCA's 1998 Incentive Stock Option Plan, adopted on December 16, 1998, is intended to qualify as an incentive stock option plan under Section 422A of the Internal Revenue Code of 1954, as amended. The 1998 Incentive Stock Option Plan permits the issuance of stock options covering an aggregate of 2,000,000 shares of Common Stock of HMCA. The options have an exercise price equal to the fair market value of the underlying stock on the date the option is granted, are nontransferable, are exercisable for a period not exceeding ten years and expire upon the voluntary termination of employment. The exercisability of the options granted to date is contingent upon the successful completion by HMCA of a public offering of its securities. The 1998 Stock Option Plan will terminate on December 15, 2008. As of June 30, 2006, options to purchase 1,330,000 shares of HMCA Common Stock were available for future grant under the plan.

HMCA's 1998 Nonstatutory Stock Option Plan, adopted on December 16, 1998, permits the issuance of stock options covering an aggregate of 500,000 shares of Common Stock of HMCA. The options may be issued at such prices and upon such terms and conditions as are determined by HMCA. The exercisability of the

## Edgar Filing: FONAR CORP - Form PRE 14A

options granted to date is contingent upon the successful completion by HMCA of a public offering of its securities. The 1998 Nonstatutory Stock Option Plan will terminate on December 15, 2008. As of June 30, 2006, options to purchase 100,000 shares of common stock were available for future grant.

### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.

The following table sets forth the number and percentage of shares of Fonar's securities held by each director, by each person known by us to own in excess of five percent of Fonar's voting securities and by all officers and directors as a group as of August 30, 2006.

Name and Address of Beneficial Owner (1)	Shares Beneficially Owned	Percent of Class
Raymond V. Damadian, M.D. c/o FONAR Corporation Melville, New York Director, President CEO, 5% + Stockholder		
Common Stock	2,588,274	2.17%
Class C Stock	9,561,174	99.98%
Class A Preferred	477,328	6.09%
Claudette Chan Director		
Common Stock	2,648	*
Class A Preferred	800	*
Robert J. Janoff Director		
Common Stock	90,000	*
Class A Preferred	1,999	*
Charles N. O'Data Director		
Common Stock	700	*
Robert Djerejian Director		
Common Stock	0	*
All Officers and Directors as a Group (5 persons) (2) (3)		
Common Stock	2,703,287	2.26%
Class C Stock	9,561,174	99.98%
Class A Preferred	480,165	6.13%

\* Less than one percent

1. Address provided for each beneficial owner owning more than Five percent of the voting securities of FONAR.
2. Includes 101 shares of our Common Stock and 19 shares of our Class A Non-voting Preferred Stock held by an officer jointly with his wife and 192 shares of our Common Stock and 38 shares of our Class A Non-voting Preferred Stock held in trust by an officer for his children.
3. Includes options to purchase 21,372 shares of Common Stock held by an officer.

## Edgar Filing: FONAR CORP - Form PRE 14A

### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

#### Background.

Between 1990 and 1996, Raymond V. Damadian, M.D. MRI Scanning Centers Management Company, also referred to as "RVDC", a Delaware corporation of which Dr. Damadian was the sole stockholder, director and President, purchased and leased scanners from FONAR to establish a network of professional corporations operating MRI scanning centers, also referred to as the "Centers", in New York, Florida, Georgia and other locations. Dr. Raymond V. Damadian is the Chairman, President and principal stockholder of FONAR and also the owner, director and President of each of these professional corporations. RVDC provided the necessary management and the scanners to the Centers, although in certain situations, a Center would acquire the scanner directly from FONAR.

#### ACQUISITION OF RVDC.

Effective June 30, 1997, Fonar's wholly-owned subsidiary, Health Management Corporation of America, also referred to as "HMCA", formerly known as U.S. Health Management Corporation, acquired RVDC by purchasing all of the issued and outstanding shares of RVDC from Dr. Damadian for 10,000 shares of the Common Stock of FONAR. The transactions can be rescinded by Dr. Damadian, however, in the event of a change of control in FONAR or the bankruptcy of FONAR. There is no time limit on the right to rescind. In connection with the transaction, FONAR granted RVDC a nonexclusive royalty free license to Fonar's patents and software. These licenses may be terminated by FONAR in the event of the bankruptcy of RVDC or a change in control of RVDC.

#### AGREEMENTS WITH HMCA.

Effective July 1, 1997, new management agreements were entered into by the Centers and HMCA. Since that time certain of the original Centers have been closed and new Centers opened. Each new Center also entered into a management agreement with HMCA.

Pursuant to the management agreements, HMCA is providing comprehensive management and administrative services and office facilities, including billing and collection of accounts, payroll and accounts payable processing, supplies and utilities to the Centers. Under the management agreements, HMCA provides service through FONAR for the scanners at the Centers. In total, 12 MRI Centers have management agreements with HMCA. Dr. Damadian is the stockholder, director and president of each of the Centers.

HMCA entered the business of performing management services for physical therapy and rehabilitation practices beginning with the acquisition of Dynamic Health Care Management, Inc., also referred to as Dynamic, in August, 1998. During the fourth quarter of fiscal 2005 the professional corporations owned by Dr. Damadian ceased operation of these facilities and new professional corporations owned by physicians not affiliated with Dr. Damadian, HMCA, Dynamic or Fonar commenced operations at these sites. In connection with this change, the professional corporations owned by Dr. Damadian entered into termination agreements with HMCA and Dynamic. Pursuant to these agreements, the professional corporations owned by Dr. Damadian, assigned accounts receivable to HMCA and Dynamic, in payment of unpaid management fees and termination fees, in the aggregate amount of \$11,775,000.

In the beginning of fiscal 2006, on July 28, 2005, HMCA sold the portion of its business managing physical therapy and rehabilitation facilities for \$6.6 million, payable over a period of ten years, and in connection therewith, assigned its management agreements with the new professional corporations of the new physician owners to the buyer. Neither the new physician owners nor the purchaser are affiliated with us.

## Edgar Filing: FONAR CORP - Form PRE 14A

The fees to HMCA under the management agreements with the MRI Centers are based on the number of procedures performed. The per procedure charges to the MRI Centers ranged from \$250 to \$500 per MRI scan. The fees to HMCA under the management agreements with the physical therapy and rehabilitation practices were flat fees charged on a monthly basis. The monthly fees to the physical therapy and rehabilitation facilities ranged from approximately \$110,000 to \$205,000.

During the fiscal years ended June 30, 2006 and June 30, 2005 the net revenues received by HMCA from the MRI Centers owned by Dr. Damadian were approximately \$12.7 million and \$13.9 million respectively, and the net revenues received from the physical therapy and rehabilitation practices were \$648,000, and \$9.7 million respectively.

### OTHER TRANSACTIONS

On June 30, 1994, Melville MRI, P.C., also referred to as the "Melville Center", a New York professional corporation of which Raymond V. Damadian is the sole shareholder, director and President, purchased the scanner being utilized at its site from the Company for a purchase price of \$1,011,431.12, which in Fonar's opinion represented a fair market price based on sales of like equipment by Fonar to its customers. Of the purchase price, \$900,000 was to be paid by the assumption and payment of our indebtedness to the lender secured by the scanner. In fiscal 2001, following the payment in full by Fonar, as guarantor, of the indebtedness due to the lender, there was as a result a balance of \$893,606 then owing to Fonar by the Melville Center. The payment terms were restructured in March 2004 to be \$15,418.32 per month, inclusive of interest at the rate of 5% per annum, over an 18 month period commencing April 2004. The outstanding balance as of June 30, 2005 was \$45,872. As of September 30, 2005, the note was paid in full.

Robert Janoff, a director of the Company, is a limited partner in a partnership in which we have a 92% partnership interest. The partnership manages an MRI scanning center in Bensonhurst, Brooklyn, New York and was party to a service contract at an annual rate of \$50,000 on its scanner for the period of July 1, 2005 through June 30, 2006. The service contract has been renewed at the same rate for the period July 1, 2006 through June 30, 2007.

Canarsie MRI Associates, also referred to as "Canarsie", a joint venture partnership of which MRI Specialties, Inc., also referred to as "Specialties", is an owner, is party to a service agreement for its scanner with the Company at an annual fee of \$85,000 for the period from March 24, 2006 through March 23, 2007. It is expected that the service contract will be renewed when it expires. During fiscal 2001, Canarsie entered into an agreement to purchase a QUAD(TM) 12000 MRI scanner from FONAR for a purchase price of \$850,000. Of the purchase price, \$400,000 was paid and \$450,000 was payable pursuant to a note over a period of 7 years with 6% interest per annum. The monthly payment is \$6,573.85 and commenced on December 1, 2001. The principal balance owing to FONAR as of June 30, 2006, was \$177,054. Timothy Damadian, the son of Raymond V. Damadian, is the sole stockholder, director and President of Specialties.

Pompano MRI Associates, also referred to as "Pompano", a joint venture partnership of which Guardian MRI, Inc., also referred to as "Guardian", is party to a service agreement with FONAR at the rate of \$85,000 per annum for its Upright(TM) MRI scanner. The service agreement commenced on December 13, 2005 and runs through December 12, 2006. It is anticipated that the service agreement will be renewed. Timothy Damadian, the son of Raymond V. Damadian, is a stockholder, director and officer of Guardian. Jevan Damadian and Keira Reinmund, also children of Dr. Damadian, are also stockholders of Guardian.

A one-year service agreement between FONAR and Orlando MRI Associates, L.P.,



## Edgar Filing: FONAR CORP - Form PRE 14A

also referred to as "Orlando Partnership", commenced on July 13, 2005 at the rate of \$85,000 per annum for an Upright(TM) MRI scanner. It was renewed for an additional one-year period at the same price on July 13, 2006. It is anticipated that the service agreement will be renewed upon its expiration in July 2007. Timothy Damadian, the son of Raymond V. Damadian is a limited partner in the Orlando Partnership.

Black Bear Management LLC, a New York limited liability company of which TRD Services, Inc., also referred to as "TRD", is a member, is party to a service agreement with FONAR for its Upright(TM) MRI at a fee of \$85,000 per annum. The term runs from November 23, 2005 through November 22, 2006. It is expected that the service agreement will be renewed. Timothy Damadian, the son of Raymond V. Damadian, is the stockholder, director and President of TRD.

Bronx Management Associates, LLC, a New York limited liability company of which Raymond V. Damadian and Donna Damadian, jointly, TRD Services, Inc., also referred to as "TRD", JAD Ventures, Inc., also referred to as "JAD", Keira Reinmund, Thomas Terry and Constance Terry, among others, are members, is party to a service agreement with FONAR for its Upright(TM) MRI scanner running from March 23, 2006 through March 22, 2007 for an annual fee of \$85,000. It is anticipated that the service agreement will be reviewed upon its expiration. Donna Damadian is the wife of Raymond Damadian. TRD is owned by Timothy Damadian, a son of Raymond and Donna Damadian, JAD is owned by Jevan Damadian, a son of Raymond and Donna Damadian and Keira Reinmund is the daughter of Dr. and Mrs. Damadian. Constance Terry is the wife of David B. Terry, Vice President and Secretary of Fonar and brother-in-law of Dr. Damadian. Thomas Terry is also the brother-in-law of Dr. Damadian. In addition, FONAR has a 20% interest in Bronx Management Associates, LLC.

Deer Park Management Services, LLC, a New York limited liability company of which TRD and JAD are, among others, members, is party to a service agreement with FONAR for its Upright(TM) MRI scanner running from May 1, 2006 through April 30, 2007 at an annual fee of \$85,000. It is expected that the service agreement will be renewed upon its expiration. TRD and JAD are owned by Timothy Damadian and Jevan Damadian, respectively, who are the sons of Raymond V. Damadian.

Long Island Management Services, LLC, a New York limited liability company of which TRD, JAD and Donna Damadian are, among others, members, is party to a service agreement with FONAR for its Stand-Up(TM) MRI scanner running from September 10, 2006 through September 9, 2007 at a fee of \$85,000 per annum. It is anticipated that the service agreement will be renewed upon its expiration. Donna Damadian is the wife of Raymond Damadian. TRD and JAD are owned by Timothy Damadian and Jevan Damadian, respectively, the sons of Raymond and Donna Damadian.

Miami MRI Associates, LLC, also referred to as Miami, a Florida limited liability company of which TRD, JAD and Donna Damadian are, among other parties, members, is party to a service agreement with FONAR for its Upright(TM) MRI scanner running from October 11, 2005 to October 10, 2006 at a rate of \$85,000 per annum. It is anticipated that the service agreement will be renewed upon its expiration. Donna Damadian is the wife of Raymond Damadian. TRD and JAD are owned by Timothy Damadian and Jevan Damadian, respectively, the sons of Raymond and Donna Damadian.

Manhattan Management Services, LLC, a New York limited liability company of which TRD, JAD, Donna Damadian, Keira Reinmund and Robert Djerejian are among other parties, members, was party to a service agreement with FONAR for its Upright(TM) MRI scanner from June 23, 2005 to June 22, 2006 at a rate of \$85,000 per annum. It has been renewed for an additional year, from June 23, 2006 to June 22, 2007 at the same rate. Donna Damadian is the wife of Raymond Damadian. TRD and JAD are owned by Timothy Damadian and Jevan Damadian, respectively, the

## Edgar Filing: FONAR CORP - Form PRE 14A

sons of Raymond and Donna Damadian. Keira Reinmund is the daughter of Raymond and Donna Damadian. Robert Djerejian is a member of the Board of Directors of FONAR.

Queens Management Services, LLC, a New York limited liability company of which TRD, JAD, Keira Reinmund, Donna Damadian and Robert Djerejian are among other parties, members, was party to a service agreement with FONAR for its Upright(TM) MRI scanner from August 4, 2005 to August 3, 2006 at a rate of \$85,000 per annum. It has been renewed for an additional year from August 4, 2006 to August 3, 2007 at the same rate. Donna Damadian is the wife of Raymond Damadian. TRD and JAD are owned by Timothy Damadian and Jevan Damadian, respectively, the sons of Raymond and Donna Damadian. Keira Reinmund is the daughter of Raymond and Donna Damadian. Robert Djerejian is a member of the Board of Directors of FONAR.

South Shore Management Services, LLC, a New York limited liability company of which TRD, JAD, Keira Reinmund, Donna Damadian and Robert Djerejian are among other parties, members, is party to a service agreement with FONAR for its Upright(TM) MRI scanner from April 11, 2006 to April 10, 2007 at a rate of \$85,000 per annum. It is anticipated that the service agreement will be renewed upon its expiration. Donna Damadian is the wife of Raymond Damadian. TRD and JAD are owned by Timothy Damadian and Jevan Damadian, respectively, the sons of Raymond and Donna Damadian. Keira Reinmund is the daughter of Raymond and Donna Damadian. Robert Djerejian is a member of the Board of Directors of FONAR.

Stand-Up MRI of East Elmhurst, P.C., a New York professional corporation of which Raymond V. Damadian is the sole shareholder, director and President, entered into an agreement to purchase a Upright(TM) MRI scanner from FONAR for \$1,500,000 in October 2004. The installation has been completed and the purchase price paid in full as of May 2005.

Stand-Up MRI & Diagnostic Center, P.A., a Florida professional association of which Raymond V. Damadian is the sole shareholder, director and President, entered into an agreement to purchase an Upright(TM) MRI scanner from FONAR for \$1,500,000 to be installed in Ormond Beach, Florida in January 2005. The installation has been completed and the purchase price paid in full as of May 2005.

Comprehensive MRI of New York, P.C., a New York professional corporation of which Raymond V. Damadian is the sole shareholder, director and President ("Comprehensive") entered into an agreement to purchase a Upright(TM) MRI scanner from FONAR for \$1,500,000 to be installed in East Setauket, New York in March 2005. The installation has been completed and the purchase price paid in full as of August 2005. Comprehensive also entered into an agreement to purchase an Upright(TM) MRI scanner from FONAR for \$1,500,000 to be installed in Latham, New York. The purchase price was paid in full in December 2005 and the installation completed in May 2006.

In fiscal 2006, Raymond V. Damadian, M.D. MR Scanning Centers Management Company, a wholly-subsiidiary of HMCA, sold Tallahassee Magnetic Resonance Imaging, P.A. to Raymond V. Damadian, the sole Director and President of HMCA and the principal stockholder, Chairman of the Board and President of FONAR for a deminimus amount. The liabilities exceeded the assets of Tallahassee Magnetic Resonance Imaging, P.A.

Also in fiscal 2006, Tallahassee Scanning Services, P.A., a Florida professional association of which Raymond V. Damadian is the sole shareholder, Director and President, entered into an agreement to purchase an Upright(TM) MRI scanner from FONAR for \$1,500,000. The installation has been completed and the purchase price paid in full.

## Edgar Filing: FONAR CORP - Form PRE 14A

### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

#### Audit Fees

The aggregate fees billed by Marcum & Kliegman LLP for the audit of our annual consolidated financial statements for the fiscal year ended June 30, 2006 and the reviews of the financial statements included in our Forms 10-Q for the fiscal year ended June 30, 2006 were \$628,206.

The aggregate fees billed by Marcum & Kliegman LLP for the audit of our annual financial statements for the fiscal year ended June 30, 2005 and the reviews of the financial information included in our Forms 10-Q for the fiscal year ended June 30, 2005 were \$542,643.

#### Internal Control Audit Fees

The aggregate fees billed by Marcum and Kliegman LLP for auditing our internal controls and compliance with the relevant sections of the Sarbanes-Oxley Act for the fiscal year ended June 30, 2006 were \$464,504.

The aggregate fees billed by Marcum & Kliegman LLP for auditing our internal controls and compliance with the relevant sections of the Sarbanes-Oxley Act for the fiscal year ended June 30, 2005 were \$170,755.

#### Audit Related Fees

No fees were billed by Marcum & Kliegman LLP for the fiscal years ended June 30, 2006 or June 30, 2005 for services related to the audit or review of our financial statements that are not included under the caption "Audit Fees".

No fees were billed by Marcum & Kliegman LLP for the fiscal years ended June 30, 2006 or June 30, 2005 for designing, operating, supervising or implementing any of our financial information systems or any hardware or software systems for our financial information.

#### Tax Fees

The aggregate fees billed by Marcum & Kliegman LLP for tax compliance, tax advice and tax planning in the fiscal year ended June 30, 2006 were \$221,681

The aggregate fees billed by Marcum & Kliegman LLP for tax compliance, tax advice and tax planning in the fiscal year ended June 30, 2005 were \$149,793.

#### All Other Fees

The aggregate fees billed by Marcum & Kliegman LLP for all other services rendered by them during the fiscal years ended June 30, 2006 and June 30, 2005 were \$62,644 and \$93,891, respectively, which included services in connection with the registration of securities, employee benefit plan audits and reviews and procedures that we requested Marcum & Kliegman to undertake to provide assurances on matters not required by laws or regulations.

Since January 1, 2003, the audit committee has adopted policies and procedures for pre-approving all non-audit work performed by the auditors. Specifically, the committee must pre-approve the use of the auditors for all such services. The audit committee has pre-approved all non-audit work since that time and in making its determination has considered whether the provision of such services was compatible with the independence of the auditors.

Our audit committee believes that the provision by Marcum & Kliegman LLP of services in addition to audit services in fiscal 2006 and 2005 were compatible with maintaining their independence.

## Edgar Filing: FONAR CORP - Form PRE 14A

### PART IV

#### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K.

##### a) FINANCIAL STATEMENTS AND SCHEDULES

The following consolidated financial statements are included in Part II, Item 8.

Report of Independent Registered Public Accounting Firm

Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting.

Consolidated Balance Sheets as at June 30, 2006 and 2005.

Consolidated Statements of Operations for the Three Years Ended June 30, 2006, 2005 and 2004.

Consolidated Statements of Stockholders' Equity for the Three Years Ended June 30, 2006, 2005 and 2004.

Consolidated Statements of Cash Flows for the Three Years Ended June 30, 2006, 2005 and 2004.

Notes to Consolidated Financial Statements.

Information required by schedules called for under Regulation S-X is either not applicable or is included in the consolidated financial statements or notes to the financial statements.

##### b) REPORTS ON FORM 8-K

None.

##### c) EXHIBITS

3.1 Certificate of Incorporation, as amended, of the Registrant incorporated by reference to Exhibit 3.1 to the Registrant's registration statement on Form S-1, Commission File No. 33-13365.

3.2 Article Fourth of the Certificate of Incorporation, as amended, of the Registrant incorporated by reference to Exhibit 4.1 to the Registrant's registration statement on Form S-8, Commission File No. 33-62099.

3.3 Section A of Article Fourth of the Certificate of Incorporation, as amended, of the Registrant incorporated by reference to Exhibit 4.3 to the Registrant's registration statement on Form S-3, Commission File No. 333-63782.

3.4 Section A of Article Fourth of the Certificate of Incorporation, as amended, of the Registrant incorporated by reference to Exhibit 3.3 of the Registrant's Annual Report on Form 10-K for the fiscal year ended June 30, 2003, Commission File No. 0-10248.

3.5 By-Laws, as amended, of the Registrant incorporated by reference to Exhibit 3.2 to the Registrant's registration statement on Form S-1, Commission File No. 33-13365.

4.1 Specimen Common Stock Certificate incorporated by reference to Exhibit 4.1 to the Registrant's registration statement on Form S-1, Commission File No. 33-13365.

## Edgar Filing: FONAR CORP - Form PRE 14A

4.2 Specimen Class B Common Stock Certificate incorporated by reference to Exhibit 4.2 to the Registrant's registration statement on Form S-1, Commission File No. 33-13365.

4.3 Form of 4% Convertible Debentures due June 30, 2002 incorporated by reference to Exhibit 4.1 of the Registrant's current report on Form 8-K filed on June 11, 2001. Commission File No. 0-10248.

4.4 Form of Purchase Warrants incorporated by reference to Exhibit 4.2 of the Registrant's current report on Form 8-K filed on June 11, 2001. Commission File No. 0-10248.

4.5 Form of Callable Warrants incorporated by reference to Exhibit 4.3 of the Registrant's current report on Form 8-K filed on June 11, 2001. Commission File No. 0-10248.

4.6 Form of Replacement Callable Warrants incorporated by reference to Exhibit 4.7 of the Registrant's registration statement on Form S-3, Commission File No. 333-10677.

4.7 Form of Amended and Restated Purchase Warrant for The Tail Wind Fund, Ltd. incorporated by reference to Exhibit 4.7 of the Registrants registration statement on Form S-3, Commission File No. 333-116908.

4.8 Form of Amended and Restated Purchase Warrant for Placement Agent and Designees incorporated by reference to Exhibit 4.8 of the Registrant's registration statement on Form S-3, Commission File No. 333-116908.

10.1 License Agreement between the Registrant and Raymond V. Damadian incorporated by reference to Exhibit 10 (e) to Form 10-K for the fiscal year ended June 30, 1983, Commission File No. 0-10248.

10.2 1983 Nonstatutory Stock Option Plan incorporated by reference to Exhibit 10 (a) to Form 10-K for the fiscal year ended June 30, 1983, Commission File No. 0-10248, and amendments thereto dated as of March 7, 1984 and dated August 22, 1984, incorporated by referenced to Exhibit 28 (a) to Form 10-K for the year ended June 30, 1984, Commission File No. 0-10248.

10.3 1984 Incentive Stock Option Plan incorporated by reference to Exhibit 28 (c) to Form 10-K for the year ended June 30, 1984, Commission File No. 0-10248.

10.4 1986 Nonstatutory Stock Option Plan incorporated by reference to Exhibit 10.7 to Form 10-K for the fiscal year ended June 30, 1986, Commission File No. 0-10248.

10.5 1986 Stock Bonus Plan incorporated by reference to Exhibit 10.8 to Form 10-K for the fiscal year ended June 30, 1986, Commission File No. 0-10248.

10.6 1986 Incentive Stock Option Plan incorporated by reference to Exhibit 10.9 to Form 10-K for the fiscal year ended June 30, 1986, Commission File No. 0-10248.

10.7 Lease Agreement, dated as of August 18, 1987, between the Registrant and Reckson Associates incorporated by reference to Exhibit 10.26 to Form 10-K for the fiscal year ended June 30, 1987, Commission File No. 0-10248.

10.8 1993 Incentive Stock Option Plan incorporated by reference to Exhibit 28.1 to the Registrant's registration statement on Form S-8, Commission File No. 33-60154.

## Edgar Filing: FONAR CORP - Form PRE 14A

10.9 1993 Non-Statutory Stock Option Plan incorporated by reference to Exhibit 28.2 to the Registrant's registration statement on Form S-8, Commission File No. 33-60154.

10.10 1993 Stock Bonus Plan incorporated by reference to Exhibit 28.3 to the Registrant's registration statement on Form S-8, Commission File No. 33-60154.

10.11 1994 Non-Statutory Stock Option Plan incorporated by reference to Exhibit 28.1 to the Registrant's registration statement on Form S-8, Commission File No. 33-81638.

10.12 1994 Stock Bonus Plan incorporated by reference to Exhibit 28.2 to the Registrant's registration statement on Form S-8, Commission File No. 33-81638.

10.13 1995 Non-Statutory Stock Option Plan incorporated by reference to Exhibit 28.1 to the Registrant's registration statement on Form S-8, Commission File No. 33-62099.

10.14 1995 Stock Bonus Plan incorporated by reference to Exhibit 28.2 to the Registrant's registration statement on Form S-8, Commission File No. 33-62099.

10.15 1997 Non-Statutory Stock Option Plan incorporated by reference to Exhibit 28.1 to the Registrant's registration statement on Form S-8, Commission File No.: 333-27411.

10.16 1997 Stock Bonus Plan incorporated by reference to Exhibit 28.2 to the Registrant's registration statement on Form S-8, Commission File No: 333-27411.

10.17 Stock Purchase Agreement, dated July 31, 1997, by and between U.S. Health Management Corporation, Raymond V. Damadian, M.D. MR Scanning Centers Management Company and Raymond V. Damadian, incorporated by reference to Exhibit 2.1 to the Registrant's Form 8-K, July 31, 1997, commission File No: 0-10248.

10.18 Merger Agreement and Supplemental Agreement dated June 17, 1997 and Letter of Amendment dated June 27, 1997 by and among U.S. Health Management Corporation and Affordable Diagnostics Inc. et al., incorporated by reference to Exhibit 2.1 to the Registrant's 8-K, June 30, 1997, Commission File No: 0-10248.

10.19 Stock Purchase Agreement dated March 20, 1998 by and among Health Management Corporation of America, FONAR Corporation, Giovanni Marciano, Glenn Muraca et al., incorporated by reference to Exhibit 2.1 to the Registrant's 8-K, March 20, 1998, Commission File No: 0-10248.

10.20 Stock Purchase Agreement dated August 20, 1998 by and among Health Management Corporation of America, FONAR Corporation, Stuart Blumberg and Steven Jonas, incorporated by reference to Exhibit 2 to the Registrant's 8-K, September 3, 1998, Commission File No. 0-10248.

10.21 2000 Stock Bonus Plan incorporated by reference to Exhibit 99.1 to the Registrant's registration Statement on Form S-8, Commission File No.: 333-66760.

10.22 2002 Stock Bonus Plan incorporated by reference to Exhibit 99.1 to the Registrant's registration statement on Form S-8, Commission File No.: 333-89578.

10.23 2002 Incentive Stock Option Plan incorporated by reference to Exhibit

## Edgar Filing: FONAR CORP - Form PRE 14A

99.1 to the Registrant's registration statement on Form S-8, Commission File No.: 333-96557.

10.24 2003 Stock Bonus Plan incorporated by reference to Exhibit 99.1 to the Registrant's registration statement on Form S-8, Commission File No: 333-106626.

10.25 2003 Supplemental Stock Bonus Plan incorporated by reference to Exhibit 99.1 to the Registrant's registration statement on Form S-8, Commission File No: 333-106626.

10.26 2004 Stock Bonus Plan incorporated by reference to Exhibit 99.1 to the Registrant's registration statement on Form S-8, Commission File No. 333-112577.

10.27 2005 Stock Bonus plan incorporated by reference to Exhibit 99.1 to the Registrant's registration statement on Form S-8, Commission File No. 333-122859. 10.28 2005 Supplemental Stock Bonus plan incorporated by reference to Exhibit 99.1 to the Registrant's registration statement on Form S-8, Commission File No. 333-126658.

10.29 Purchase Agreement dated May 24, 2001 by and between the Registrant and The Tail Wind Fund Ltd. incorporated by reference to Exhibit 10.1 to the Registrant's current report on Form 8-K filed June 11, 2001. Commission File No. 0-10248.

10.30 Registration Rights Agreement dated May 24, 2001 by and among the Registrant, The Tail Wind Fund Ltd. and Roan Meyers, Inc. incorporated herein by reference to Exhibit 10.2 to the Registrant's current report on Form 8-K filed June 11, 2001. Commission File No. 0-10248.

10.31 Amendment to Callable Warrant dated April 28, 2004 by and between The Tail Wind Fund, Ltd. and the Registrant incorporated by reference to Exhibit 10.17 to the Registrant's registration statement on Form S-3, Commission File No. 333-116908.

10.32 First Amendment to Purchase Warrant dated April 28, 2004 by and between The Tail Wind Fund, Ltd. and the Registrant incorporated by reference to Exhibit 10.18 to the Registrant's registration statement on Form S-3, Commission File No. 333-116908.

10.33 Form of First Amendment to Purchase Warrant dated June 1, 2004 by and between each of Roan/Meyers Associates, L.P. and its designees and the Registrant, incorporated by reference to Exhibit 10.19 to the Registrant's registration statement on Form S-3, Commission File No. 333-116908.

10.34 Asset Purchase Agreement dated July 28, 2005 among Health Plus Management Services, L.L.C., Health Management Corporation of America, Dynamic Healthcare Management, Inc. and Fonar Corporation, incorporated by reference to Exhibit 2 to the Registrant's Form 8-K, August 2, 2005, Commission File No. 0-10248.

14.1 Code of Ethics, incorporated by reference to Exhibit 14.1 of registrant's Form 10-K for the fiscal year ended June 30, 2004, Commission File No.: 0-10248.

21.1 Subsidiaries of the Registrant. See Exhibits.

23.1 Independent Registered Public Accounting Firm's Report See Exhibits.

31.1 Section 302 Certification. See Exhibits.

## Edgar Filing: FONAR CORP - Form PRE 14A

32.1 Section 906 Certification. See Exhibits.

99.1 Press Release on Sale to Largest Orthopedic Hospital in the Netherlands. See Exhibits.

### SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FONAR CORPORATION

Dated: September 18, 2006

By: /s/ Raymond Damadian  
Raymond V. Damadian, President

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ Raymond Damadian Raymond V. Damadian	Chairman of the Board of Directors, President, Director Principal Executive Officer and Acting Principal Financial Officer)	September 18, 2006
/s/ Claudette J.V. Chan Claudette J.V. Chan	Director	September 18, 2006
/s/ Robert J. Janoff Robert J. Janoff	Director	September 18, 2006
/s/ Charles N. O'Data Charles N. O'Data	Director	September 18, 2006
/s/ Robert Djerejian Robert Djerejian	Director	September 18, 2006

### CORPORATE INFORMATION

#### Corporate Headquarters

110 Marcus Drive  
Melville, NY 11747  
(631) 694-2929

#### Investor Relations

FONAR Corporation  
110 Marcus Drive



Edgar Filing: FONAR CORP - Form PRE 14A

Melville, NY 11747  
(631) 694-2929

Stock Transfer Agency

Computershare Trust Company, Inc.  
350 Indiana Street, Suite 800  
Golden, Colorado 80401

Auditors

Marcum & Kliegman, LLP  
New York, New York

Board of Directors

Raymond V. Damadian, M.D.  
Chairman of the Board

Claudette Chan, Director

Robert Janoff, Director

Charles O'Data, Director

Robert Djerejian, Director

Officers

Raymond V. Damadian, M.D.  
President, Chief Executive Officer and Treasurer

David B. Terry  
Senior Vice President and Secretary