



Edgar Filing: WESTFALL KEVIN P - Form 4

|              |            |   |        |   |          |                  |   |
|--------------|------------|---|--------|---|----------|------------------|---|
| Common Stock | 12/15/2006 | S | 27,000 | D | \$ 20.95 | 109,400          | D |
| Common Stock | 12/15/2006 | S | 15,800 | D | \$ 20.94 | 93,600           | D |
| Common Stock | 12/15/2006 | S | 18,200 | D | \$ 20.93 | 75,400           | D |
| Common Stock | 12/15/2006 | S | 3,600  | D | \$ 20.92 | 71,800           | D |
| Common Stock | 12/15/2006 | S | 7,000  | D | \$ 20.91 | 64,800           | D |
| Common Stock | 12/15/2006 | S | 32,900 | D | \$ 20.9  | 31,900           | D |
| Common Stock | 12/15/2006 | S | 6,200  | D | \$ 20.89 | 25,700           | D |
| Common Stock | 12/15/2006 | S | 18,600 | D | \$ 20.88 | 7,100            | D |
| Common Stock | 12/15/2006 | S | 7,100  | D | \$ 20.87 | 0 <sup>(1)</sup> | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | Amount or Number of Shares |        |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|----------------------------|--------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date   | Title                      |        |
| Employee Stock Option (right to buy)       | \$ 11.51   | 12/15/2006                           |  | M                              | 53,758  | <u>(2)</u>   | 01/02/2008  | Common Stock               | 53,758 |
| Employee Stock                             | \$ 11.05   | 12/15/2006                           |  | M                              | 60,000  | <u>(4)</u>   | 07/25/2011  | Common Stock               | 60,000 |

Option  
(right to  
buy)

Employee  
Stock

|                             |          |            |  |   |        |            |            |                 |        |
|-----------------------------|----------|------------|--|---|--------|------------|------------|-----------------|--------|
| Option<br>(right to<br>buy) | \$ 12.25 | 12/15/2006 |  | M | 24,000 | <u>(5)</u> | 08/05/2012 | Common<br>Stock | 24,000 |
|-----------------------------|----------|------------|--|---|--------|------------|------------|-----------------|--------|

## Reporting Owners

| Reporting Owner Name / Address | Relationships |           |         |             |
|--------------------------------|---------------|-----------|---------|-------------|
|                                | Director      | 10% Owner | Officer | Other       |
| WESTFALL KEVIN P               |               |           |         | SVP - Sales |

## Signatures

|                      |            |
|----------------------|------------|
| Kevin P.<br>Westfall | 12/18/2006 |
|----------------------|------------|

|                                    |      |
|------------------------------------|------|
| **Signature of<br>Reporting Person | Date |
|------------------------------------|------|

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Excludes 1,773 shares of AutoNation common stock held indirectly through the AutoNation, Inc. 401(k) Plan.
- (2) The option vested in four equal annual installments beginning on January 2, 1999.
- (3) N/A
- (4) The option vested in four equal annual installments beginning on July 25, 2002.
- (5) The option vested in four equal annual installments beginning on August 5, 2003.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.