CNA FINANCIAL CORP Form 10-Q October 30, 2007

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 10-Q

Description of the purchase of th

CNA FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

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(State or other jurisdiction of incorporation or organization)

333 S. Wabash

**Chicago, Illinois** (Address of principal executive offices) **60604** (Zip Code)

36-6169860

(I.R.S. Employer

Identification No.)

# (312) 822-5000

# (Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No þ

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class

Outstanding at October 24, 2007

Common Stock, Par value \$2.50

271,656,478

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# CNA FINANCIAL CORPORATION PART I. FINANCIAL INFORMATION ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

|   | Three months      |                 | Nine months |          |  |
|---|-------------------|-----------------|-------------|----------|--|
| Period ended September 30                                 | 2007              | 2006            | 2007        | 2006     |  |
| (In millions, except per share data)                      |                   |                 |             |          |  |
| Revenues  |                   |                 |             |          |  |
| Net earned premiums                                       | \$ 1,882          | \$ 1,943        | \$ 5,617    | \$ 5,704 |  |
| Net investment income                                     | 580               | ¢ 1,5 15<br>600 | 1,859       | 1,722    |  |
| Realized investment gains (losses), net of participating  |                   |                 | ,           | ,        |  |
| policyholders and minority interests                      | (57)              | 21              | (217)       | (68)     |  |
| Other revenues  | 79                | 56              | 211         | 175      |  |
|   |                   |                 |             |          |  |
| Total revenues  | 2,484             | 2,620           | 7,470       | 7,533    |  |
|   | _,                | _,              | .,          | .,       |  |
| Claims, Benefits and Expenses                             |                   |                 |             |          |  |
| Insurance claims and policyholders benefits               | 1,575             | 1,522           | 4,496       | 4,446    |  |
| Amortization of deferred acquisition costs                | 384               | 390             | 1,137       | 1,132    |  |
| Other operating expenses                                  | 244               | 224             | 722         | 723      |  |
| Restructuring and other related charges                   |                   |                 |             | (13)     |  |
| Interest  | 35                | 35              | 104         | 93       |  |
|   |                   |                 |             |          |  |
| Total claims, benefits and expenses                       | 2,238             | 2,171           | 6,459       | 6,381    |  |
|   | 2,200             | 2,171           | 0,107       | 0,001    |  |
| Income before income tax and minority interest            | 246               | 449             | 1,011       | 1,152    |  |
| Income tax expense  | (56)              | (131)           | (279)       | (339)    |  |
| Minority interest   | (16)              | (131)           | (37)        | (32)     |  |
|   | (10)              | (10)            | (37)        | (32)     |  |
| Income from continuing operations                         | 174               | 305             | 695         | 781      |  |
| Income (loss) from discontinued operations, net of income | 174               | 505             | 075         | 701      |  |
| tax (expense) benefit of \$(1), \$9, \$0 and \$9          |                   | 6               | (8)         | (2)      |  |
|   |                   | -               |             | (-)      |  |
| Net Income  | \$ 174            | \$ 311          | \$ 687      | \$ 779   |  |
|   | φ 1/ <del>1</del> | ψ 511           | ψ 007       | ψ        |  |
| Basic and Diluted Earnings Per Share                      |                   |                 |             |          |  |
| Income from continuing operations                         | \$ 0.64           | \$ 1.13         | \$ 2.56     | \$ 2.84  |  |
| Income (loss) from discontinued operations                | ,                 | 0.02            | (0.03)      | (0.01)   |  |
|   |                   |                 | × /         | . /      |  |

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| Basic and diluted earnings per share available to common stockholders  | \$ 0.64          | \$ 1.15         | \$ 2.53        | \$ 2.83   |
|--|------------------|-----------------|----------------|-----------|
| Weighted average outstanding common stock and common stock equivalents |                  |                 |                |           |
| Basic  | 271.6            | 265.0           | 271.5          | 259.0     |
| Diluted  | 271.9            | 265.2           | 271.8          | 259.2     |
| The accompanying Notes are an integral part of these Cond              | lensed Consolida | ted Financial S | Statements (Un | audited). |

# CNA FINANCIAL CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

|   | September<br>30,<br>2007 |                | 30, |                |
|---|--------------------------|----------------|-----|----------------|
| (In millions, except share data)  |                          |                |     |                |
| Assets<br>Investments:  |                          |                |     |                |
| Fixed maturity securities at fair value (amortized cost of \$34,107 and \$35,135) | \$                       | 34,196         | \$  | 35,851         |
| Equity securities at fair value (cost of \$346 and \$408)                         | Ψ                        | 608            | Ψ   | 657            |
| Limited partnership investments   |                          | 2,093          |     | 1,852          |
| Other invested assets   |                          | 43             |     | 26             |
| Short term investments  |                          | 6,972          |     | 5,710          |
| Total investments   |                          | 43,912         |     | 44,096         |
| Cash  |                          | 80             |     | 84             |
| Reinsurance receivables (less allowance for uncollectible receivables of \$464    |                          | 0.000          |     | 0.470          |
| and \$469)  |                          | 8,893          |     | 9,478          |
| Insurance receivables (less allowance for doubtful accounts of \$343 and \$368)   |                          | 2,084          |     | 2,108          |
| Accrued investment income   |                          | 339            |     | 313            |
| Receivables for securities sold   |                          | 668            |     | 303            |
| Deferred acquisition costs  |                          | 1,189          |     | 1,190          |
| Prepaid reinsurance premiums  |                          | 321            |     | 342            |
| Deferred income taxes   |                          | 1,076          |     | 855            |
| Property and equipment at cost (less accumulated depreciation of \$595 and \$571) |                          | 353            |     | 277            |
| Goodwill and other intangible assets  |                          | 142            |     | 142            |
| Other assets  |                          | 586            |     | 592            |
| Separate account business   |                          | 472            |     | 503            |
|   | ¢                        | 60.115         | ¢   | (0.000         |
| Total assets  | \$                       | 60,115         | \$  | 60,283         |
| Liabilities and Stockholders Equity   |                          |                |     |                |
| Liabilities:  |                          |                |     |                |
| Insurance reserves:   |                          |                |     |                |
| Claim and claim adjustment expenses   | \$                       | 28,992         | \$  | 29,636         |
| Unearned premiums   |                          | 3,753          |     | 3,784          |
| Future policy benefits  |                          | 6,993<br>1,013 |     | 6,645          |
| Policyholders funds<br>Collateral on loaned securities and derivatives            |                          | 83             |     | 1,015<br>2,851 |
| Payables for securities purchased   |                          | 3,062          |     | 2,001          |
| Participating policyholders funds   |                          | 43             |     | 50             |
| Short term debt   |                          | 150            |     |                |
| Long term debt  |                          | 2,007          |     | 2,156          |
|   |                          |                |     |                |

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| Federal income taxes payable (includes \$3 and \$38 due to Loews           |              |              |
|--|--------------|--------------|
| Corporation)   | 5            | 40           |
| Reinsurance balances payable   | 483          | 539          |
| Other liabilities  | 2,575        | 2,740        |
| Separate account business  | 472          | 503          |
| Total liabilities  | 49,631       | 50,180       |
| Commitments and contingencies (Notes D, F, G, I and N)                     |              |              |
| Minority interest  | 369          | 335          |
| Stockholders equity:   |              |              |
| Common stock (\$2.50 par value; 500,000,000 shares authorized; 273,040,243 |              |              |
| shares issued; and 271,656,478 and 271,108,480 shares outstanding)         | 683          | 683          |
| Additional paid-in capital   | 2,168        | 2,166        |
| Retained earnings  | 7,162        | 6,486        |
| Accumulated other comprehensive income                                     | 192          | 549          |
| Treasury stock (1,383,765 and 1,931,763 shares), at cost                   | (39)         | (58)         |
|  | 10,166       | 9,826        |
| Notes receivable for the issuance of common stock                          | (51)         | (58)         |
| Total stockholders equity  | 10,115       | 9,768        |
| Total liabilities and stockholders equity                                  | \$<br>60,115 | \$<br>60,283 |
|  |              |              |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements (Unaudited).

# CNA FINANCIAL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

| Nine months ended September 30<br>(In millions)   |      | 2007                     |     | 2006                     |  |
|---|------|--------------------------|-----|--------------------------|--|
| <b>Cash Flows from Operating Activities:</b><br>Net income<br>Adjustments to reconcile net income to net cash flows provided by operating                                 | \$   | 687                      | \$  | 779                      |  |
| activities:<br>Loss from discontinued operations<br>Loss on disposal of property and equipment  |      | 8<br>1                   |     | 2                        |  |
| Minority interest<br>Deferred income tax provision  |      | 37<br>(26)               |     | 32<br>163                |  |
| Trading securities activity<br>Realized investment losses, net of participating policyholders and minority interests<br>Undistributed earnings of equity method investees |      | (44)<br>217<br>(74)      |     | 391<br>68<br>(70)        |  |
| Net amortization of bond (discount) premium<br>Depreciation   |      | (195)<br>46              |     | (211)<br>35              |  |
| Changes in:<br>Receivables, net<br>Deferred acquisition costs   |      | 609<br>1                 |     | 1,503<br>(23)            |  |
| Accrued investment income<br>Federal income taxes recoverable/payable<br>Prepaid reinsurance premiums   |      | (26)<br>(35)<br>21       |     | (14)<br>153<br>(27)      |  |
| Reinsurance balances payable<br>Insurance reserves  |      | (56)<br>(272)            |     | (750)<br>(315)           |  |
| Other assets<br>Other liabilities<br>Other, net   |      | 31<br>(117)<br>(84)      |     | 67<br>37<br>(37)         |  |
| Total adjustments   |      | 42                       |     | 1,004                    |  |
| Net cash flows provided by operating activities-continuing operations   | \$   | 729                      | \$  | 1,783                    |  |
| Net cash flows used by operating activities-discontinued operations   | \$   | (16)                     | \$  |                          |  |
| Net cash flows provided by operating activities-total   | \$   | 713                      | \$  | 1,783                    |  |
| <b>Cash Flows from Investing Activities:</b><br>Purchases of fixed maturity securities<br>Proceeds from fixed maturity securities:  | \$(5 | 53,496)                  | \$( | (32,425)                 |  |
| Sales<br>Maturities, calls and redemptions<br>Purchases of equity securities  | 2    | 53,003<br>3,720<br>(157) |     | 30,942<br>3,114<br>(267) |  |
|   |      |                          |     |                          |  |

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| Proceeds from sales of equity securities   | 182         | 153           |
|--|-------------|---------------|
| Change in short term investments   | (963)       | (4,381)       |
| Change in collateral on loaned securities  | (2,768)     | 1,618         |
| Change in other investments  | (95)        | (139)         |
| Purchases of property and equipment  | (118)       | (87)          |
| Dispositions   |             | 7             |
| Other, net   | (17)        | (49)          |
| Net cash flows used by investing activities-continuing operations  | \$<br>(709) | \$<br>(1,514) |
| Net cash flows provided by investing activities-discontinued operations, including proceeds from disposition | \$<br>42    | \$<br>24      |
| Net cash flows used by investing activities-total  | \$<br>(667) | \$<br>(1,490) |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements (Unaudited).

## CNA FINANCIAL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

| Nine months ended September 30<br>(In millions)                                | 2  | 007     | 2  | 2006     |
|--|----|---------|----|----------|
| Cash Flows from Financing Activities:  |    |         |    |          |
| Dividends paid to stockholders<br>Proceeds from the issuance of long-term debt |    | (54)    |    | 759      |
| Principal payments on debt   |    |         |    | (44)     |
| Return of investment contract account balances                                 |    | (59)    |    | (510)    |
| Receipts of investment contract account balances                               |    | 2       |    | 2        |
| Payment to repurchase Series H Issue preferred stock                           |    |         |    | (993)    |
| Proceeds from the issuance of common stock                                     |    |         |    | 499      |
| Stock options exercised  |    | 17      |    | 4        |
| Other, net   |    | 11      |    | 1        |
| Net cash flows used by financing activities-continuing operations              | \$ | (83)    | \$ | (282)    |
| Net cash flows used by financing activities-discontinued operations            | \$ |         | \$ |          |
| Net cash flows used by financing activities-total                              | \$ | (83)    | \$ | (282)    |
| Net change in cash   |    | (37)    |    | 11       |
| Net cash transactions from continuing operations to discontinued operations    |    | 59      |    | 15       |
| Net cash transactions from discontinued operations to continuing operations    |    | (59)    |    | (15)     |
| Cash, beginning of year  |    | 124     |    | 125      |
| Cash, end of period  | \$ | 87      | \$ | 136      |
| Cash-continuing operations<br>Cash-discontinued operations                     | \$ | 80<br>7 | \$ | 98<br>38 |
| Cash-total   | \$ | 87      | \$ | 136      |
|  |    |         |    |          |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements (Unaudited).

## CNA FINANCIAL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY (UNAUDITED)

| Nine months ended September 30<br>(In millions)  | 2007                 | 2006                  |
|--|----------------------|-----------------------|
| Preferred Stock<br>Balance, beginning of period<br>Repurchase of Series H Issue  | \$                   | \$ 750<br>(750)       |
| Balance, end of period   |                      |                       |
| <b>Common Stock</b><br>Balance, beginning of period<br>Issuance of common stock  | 683                  | 645<br>38             |
| Balance, end of period   | 683                  | 683                   |
| Additional Paid-in Capital<br>Balance, beginning of period<br>Issuance of common stock and other   | 2,166<br>2           | 1,701<br>465          |
| Balance, end of period   | 2,168                | 2,166                 |
| <b>Retained Earnings</b><br>Balance, beginning of period<br>Adjustment to initially apply FSP 85-4-1, net of tax<br>Adjustment to initially apply FIN 48 | 6,486<br>38<br>5     | 5,621                 |
| Adjusted balance, beginning of period<br>Dividends paid to stockholders<br>Net income<br>Liquidation preference in excess of par value on Series H Issue | 6,529<br>(54)<br>687 | 5,621<br>779<br>(243) |
| Balance, end of period   | 7,162                | 6,157                 |
| Accumulated Other Comprehensive Income<br>Balance, beginning of period<br>Other comprehensive income (loss)  | 549<br>(357)         | 359<br>88             |

| Balance, end of period  | 192            | 447       |
|---|----------------|-----------|
| <b>Treasury Stock</b><br>Balance, beginning of period<br>Stock options exercised  | (58)<br>19     | (67)<br>2 |
| Balance, end of period  | (39)           | (65)      |
| <b>Notes Receivable for the Issuance of Common Stock</b><br>Balance, beginning of period<br>Decrease in notes receivable for the issuance of common stock | (58)<br>7      | (59)      |
| Balance, end of period  | (51)           | (59)      |
| Total Stockholders Equity   | \$ 10,115      | \$ 9,329  |
| The accompanying Notes are an integral part of these Condensed Consolidated Financial   | Statements (Un | audited). |