

FireEye, Inc.
Form 10-Q
August 13, 2014

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For the quarterly period ended June 30, 2014

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For the transition period from _____ to _____

Commission File Number 001-36067

FireEye, Inc.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

20-1548921
(I.R.S. Employer
Identification Number)

1440 McCarthy Blvd.
Milpitas, CA 95035
(408) 321-6300

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒
No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required

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to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company	<input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The number of shares of the registrant's common stock outstanding as of July 31, 2014 was 148,936,749.

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PART I — FINANCIAL INFORMATION

Item 1. Financial Statements

FIREEYE, INC.

Condensed Consolidated Balance Sheets

(In thousands, except per share data)

(Unaudited)

	June 30, 2014	December 31, 2013
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 171,620	\$ 173,918
Short-term investments	292,874	—
Accounts receivable	108,039	95,772
Inventories	5,198	5,663
Deferred tax assets, current portion	21,712	14,584
Prepaid expenses and other current assets	31,879	25,230
Total current assets	631,322	315,167
Property and equipment, net	78,390	64,765
Goodwill	750,132	706,327
Intangible assets, net	284,793	281,377
Deposits and other long-term assets	10,035	8,677
TOTAL ASSETS	\$ 1,754,672	\$ 1,376,313
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Accounts payable	\$ 36,343	\$ 34,128
Accrued and other current liabilities	23,273	17,677
Accrued compensation	52,728	41,625
Deferred revenue, current portion	136,808	110,535
Total current liabilities	249,152	203,965
Deferred revenue, non-current portion	95,199	76,979
Deferred tax liabilities, non-current portion	41,044	45,147
Other long-term liabilities	5,580	2,120
Total liabilities	390,975	328,211
Commitments and contingencies (NOTE 8)		
Stockholders' equity:		
Common stock, par value of \$0.0001 per share; 1,000,000 shares authorized, 148,822 shares and 137,758 shares issued and outstanding as of June 30, 2014 and December 31, 2013, respectively	15	14
Additional paid-in capital	1,805,328	1,271,590
Accumulated other comprehensive loss	(110)) —
Accumulated deficit	(441,536)) (223,502)
Total stockholders' equity	1,363,697	1,048,102
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 1,754,672	\$ 1,376,313
See accompanying notes to condensed consolidated financial statements.		

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FIREEYE, INC.

Condensed Consolidated Statements of Operations

(In thousands, except per share data)

(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
Revenue:				
Product	\$37,683	\$17,240	\$61,935	\$32,228
Subscription and services	56,806	15,982	106,534	29,410
Total revenue	94,489	33,222	168,469	61,638
Cost of revenue:				
Product	13,749	5,804	24,075	10,766
Subscription and services	27,831	4,482	52,798	6,402
Total cost of revenue	41,580	10,286	76,873	