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Heritage-Crystal Clean, Inc.  
Form 10-Q  
October 20, 2016

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO  
SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended September 10, 2016

OR

TRANSITION REPORT PURSUANT TO  
SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from

\_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-33987

HERITAGE-CRYSTAL CLEAN, INC.  
(Exact name of registrant as specified in its charter)

Delaware 26-0351454  
State or other jurisdiction of (I.R.S. Employer  
Incorporation Identification No.)

2175 Point Boulevard  
Suite 375  
Elgin, IL 60123  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (847) 836-5670

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No



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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

On October 17, 2016, there were outstanding 22,410,470 shares of Common Stock, \$0.01 par value, of Heritage-Crystal Clean, Inc.

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## PART I

## ITEM 1. FINANCIAL STATEMENTS

Heritage-Crystal Clean, Inc.  
 Condensed Consolidated Balance Sheets  
 (In Thousands, Except Share and Par Value Amounts)

|  | September 10,<br>2016 | January 2,<br>2016 |
|--|-----------------------|--------------------|
|  | (unaudited)           |                    |
| <b>ASSETS</b>  |                       |                    |
| Current Assets:  |                       |                    |
| Cash and cash equivalents  | \$ 29,767             | \$ 23,608          |
| Accounts receivable - net  | 47,370                | 41,592             |
| Inventory - net  | 20,723                | 24,774             |
| Other current assets   | 6,563                 | 4,810              |
| Total Current Assets   | 104,423               | 94,784             |
| Property, plant and equipment - net  | 131,400               | 131,365            |
| Equipment at customers - net   | 23,277                | 23,172             |
| Software and intangible assets - net   | 20,786                | 22,202             |
| Goodwill   | 31,510                | 30,325             |
| Total Assets   | \$ 311,396            | \$ 301,848         |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>  |                       |                    |
| Current Liabilities:   |                       |                    |
| Accounts payable   | \$ 31,612             | \$ 25,129          |
| Current maturities of long-term debt   | 6,659                 | 6,700              |
| Accrued salaries, wages, and benefits  | 4,875                 | 4,330              |
| Taxes payable  | 7,209                 | 6,735              |
| Other current liabilities  | 3,965                 | 3,617              |
| Total Current Liabilities  | 54,320                | 46,511             |
| Long term debt, less current maturities  | 59,917                | 62,778             |
| Deferred income taxes  | 3,699                 | 2,726              |
| Total Liabilities  | \$ 117,936            | \$ 112,015         |
| <b>STOCKHOLDERS' EQUITY:</b>   |                       |                    |
| Common stock - 26,000,000 shares authorized at \$0.01 par value, 22,272,941 and 22,213,364 shares issued and outstanding at September 10, 2016 and January 2, 2016, respectively | \$ 223                | \$ 222             |
| Additional paid-in capital   | 183,788               | 182,558            |
| Retained earnings  | 8,784                 | 6,385              |
| Total Heritage-Crystal Clean, Inc. Stockholders' Equity  | 192,795               | 189,165            |
| Noncontrolling interest  | 665                   | 668                |
| Total Equity   | \$ 193,460            | \$ 189,833         |
| Total Liabilities and Stockholders' Equity   | \$ 311,396            | \$ 301,848         |

See accompanying notes to financial statements.



Heritage-Crystal Clean, Inc.  
Condensed Consolidated Statements of Income  
(In Thousands, Except per Share Amounts)  
(Unaudited)

|   | Third Quarter Ended,<br>September 30,<br>2016 |           | First Three Quarters<br>Ended,<br>September 30,<br>2015 |            |
|---|---|-----------|---|------------|
|   | 2016  | 2015      | 2016  | 2015       |
| Revenues  |   |           |   |            |
| Product revenues  | \$27,182                                      | \$ 32,888 | \$75,582  | \$ 99,509  |
| Service revenues  | 54,690  | 49,797    | 165,295   | 150,154    |
| Total revenues  | \$81,872                                      | \$ 82,685 | \$240,877   | \$ 249,663 |
| Operating expenses  |   |           |   |            |
| Operating costs   | \$61,695                                      | \$ 63,499 | \$187,654   | \$ 197,576 |
| Selling, general, and administrative expenses                               | 10,726  | 9,872     | 34,455  | 31,553     |
| Depreciation and amortization   | 4,196   | 4,419     | 12,442  | 13,050     |
| Other expense (income) - net  | 1,439   | 99        | 1,238   | (153)      |
| Operating income  | 3,816   | 4,796     | 5,088   | 7,637      |
| Interest expense – net  | 463   | 404       | 1,432   | 1,366      |
| Income before income taxes  | 3,353   | 4,392     | 3,656   | 6,271      |
| Provision for income taxes  | 942   | 1,637     | 1,140   | 2,418      |
| Net income  | 2,411   | 2,755     | 2,516   | 3,853      |
| Income attributable to noncontrolling interest                              | 76  | 46        | 117   | 115        |
| Net income attributable to Heritage-Crystal Clean, Inc. common stockholders | \$2,335                                       | \$ 2,709  | \$2,399   | \$ 3,738   |
| Net income per share: basic   | \$0.10  | \$ 0.12   | \$0.11  | \$ 0.17    |
| Net income per share: diluted   | \$0.10  | \$ 0.12   | \$0.11  | \$ 0.17    |
| Number of weighted average shares outstanding: basic                        | 22,267  | 22,153    | 22,246  | 22,136     |
| Number of weighted average shares outstanding: diluted                      | 22,550  | 22,438    | 22,417  | 22,405     |

See accompanying notes to financial statements.

Heritage-Crystal Clean, Inc.  
 Condensed Consolidated Statement of Stockholders' Equity  
 (In Thousands, Except Share Amounts)  
 (Unaudited)

|                                    | Shares     | Par Value<br>Common | Additional<br>Paid-in<br>Capital | Retained<br>Earnings | Total<br>Heritage-Crystal<br>Clean, Inc.<br>Stockholders'<br>Equity | Noncontrolling<br>Interest | Total<br>Equity |
|------------------------------------|------------|---------------------|----------------------------------|----------------------|---|----------------------------|-----------------|
| Balance at January 2, 2016         | 22,213,364 | \$ 222              | \$ 182,558                       | \$ 6,385             | \$ 189,165  | \$ 668                     | \$ 189,833      |
| Net income                         | —          | —                   | —                                | 2,399                | 2,399   | 117                        | 2,516           |
| Distribution                       | —          | —                   | —                                | —                    | —   | (120 )                     | (120 )          |
| Issuance of common stock –<br>ESPP | 32,036     | 1                   | 324                              | —                    | 325   | —                          | 325             |
| Exercise of stock options          | 2,202      | —                   | 16                               | —                    | 16  | —                          | 16              |
| Share-based compensation           | 25,339     | —                   | 890                              | —                    | 890   | —                          | 890             |
| Balance at September 10, 2016      | 22,272,941 | \$ 223              | \$ 183,788                       | \$ 8,784             | \$ 192,795  | \$ 665                     | \$ 193,460      |

See accompanying notes to financial statements.



Heritage-Crystal Clean, Inc.  
Condensed Consolidated Statements of Cash Flows  
(In Thousands)  
(Unaudited)

|  | For the First Three<br>Quarters Ended,<br>September 30, 2016 |   | September 12,<br>2015 |
|--|--|---|-----------------------|
| <b>Cash flows from Operating Activities:</b>   |  |   |                       |
| Net income   | \$2,516  |   | \$ 3,853              |
| Adjustments to reconcile net income to net cash provided by operating activities:    |  |   |                       |
| Depreciation and amortization  | 12,442   |   | 13,050                |
| Non-cash inventory impairment  | 1,651  |   | 6,846                 |
| Bad debt provision   | 714  |   | 1,081                 |
| Share-based compensation   | 890  |   | 815                   |
| Deferred taxes   | 973  |   | 2,250                 |
| Amortization of deferred gain on lease conversion                                    | (201)  | ) | (245)                 |
| Other, net   | 383  |   | 914                   |
| Changes in operating assets and liabilities:   |  |   |                       |
| (Increase) decrease in accounts receivable   | (6,131)  | ) | 3,031                 |
| Decrease (increase) in inventory   | 2,428  |   | (3,163)               |
| (Increase) decrease in other current assets  | (1,753)  | ) | 3,403                 |
| Increase (decrease) increase in accounts payable                                     | 8,890  |   | (11,106)              |
| Increase (decrease) in accrued expenses  | 1,197  |   | (3,704)               |
| Cash provided by operating activities  | \$23,999   |   | \$ 17,025             |
| <b>Cash flows from Investing Activities:</b>   |  |   |                       |
| Capital expenditures   | \$(12,594)   |   | \$ (12,526)           |
| Business acquisitions, net of cash acquired  | (2,400)  | ) | —                     |
| Proceeds from the sale of property, plant, and equipment                             | \$304  |   | \$ 106                |
| Cash used in investing activities  | \$(14,690)   |   | \$ (12,420)           |
| <b>Cash flows from Financing Activities:</b>   |  |   |                       |
| Payments on term loan  | \$(3,371)  | ) | \$ (5,303)            |
| Payments of notes payable  | —  |   | (241)                 |
| Payments of contingent consideration   | —  |   | (95)                  |
| Proceeds from the issuance of common stock   | 341  |   | 345                   |
| Distributions to noncontrolling interest   | (120)  | ) | (410)                 |
| Cash used in financing activities  | \$(3,150)  | ) | \$ (5,704)            |
| Net increase (decrease) in cash and cash equivalents                                 | 6,159  |   | (1,099)               |
| Cash and cash equivalents, beginning of period                                       | 23,608   |   | 21,555                |
| Cash and cash equivalents, end of period   | \$29,767   |   | \$ 20,456             |
| <b>Supplemental disclosure of cash flow information:</b>                             |  |   |                       |
| Income taxes paid  | \$315  |   | \$ 263                |
| Cash paid for interest, net of capitalized interest of \$100 and \$439, respectively | 1,473  |   | 1,161                 |
| <b>Supplemental disclosure of non-cash information:</b>                              |  |   |                       |
| Payables for construction in progress  | \$287  |   | \$ 1,026              |

See accompanying notes to financial statements.

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HERITAGE-CRYSTAL CLEAN, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

September 10, 2016

(1) ORGANIZATION AND NATURE OF OPERATIONS

Heritage-Crystal Clean, Inc., a Delaware corporation and its subsidiaries (collectively the “Company”), provides parts cleaning and hazardous and non-hazardous waste services primarily to small and mid-sized customers in both the manufacturing and vehicle maintenance sectors. The Company's service programs include parts cleaning, containerized waste management, used oil collection, vacuum truck services, waste antifreeze collection and recycling, and field services. The Company also owns and operates a used oil re-refinery through which it recycles used oil into high quality base oil for lubricants as well as other re-refinery byproducts. The Company also has multiple locations where it dehydrates used oil to be sold as recycled fuel oil. The Company's locations are in the United States and Ontario, Canada. The Company conducts its primary business operations through Heritage-Crystal Clean, LLC, its wholly owned subsidiary, and all intercompany balances have been eliminated in consolidation.

The Company's fiscal year ends on the Saturday closest to December 31. The most recent fiscal year ended on January 2, 2016. Each of the Company's first three fiscal quarters consists of twelve weeks while the last fiscal quarter consists of sixteen or seventeen weeks.

In the Company's Environmental Services segment, product revenues include sales of solvent, machines, antifreeze, and accessories; and service revenues include drum waste removal services, servicing of parts cleaning machines, vacuum truck services, field services, and other services. In the Company's Oil Business segment, product revenues include sales of re-refined base oil, byproducts, recycled fuel oil, and used oil; and service revenues include revenues from collecting used oil, collecting and recycling of oil filters and collecting and disposing of waste water. Due to the Company's integrated business model, it is impracticable to separately present costs of tangible products and costs of services.

## 2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company's significant accounting policies are described in Note 2, "Summary of Significant Accounting Policies," in the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 2016. There have been no material changes in these policies or their application.

## Recently Issued Accounting Pronouncements

Accounting standards not yet adopted

| Standard   | Issuance Date    | Description  | Our Effective Date   | Effect on the Financial Statements   |
|--|------------------|--|----------------------|--|
| ASU 2016-09<br>Compensation - Stock<br>Compensation:<br>Improvements to<br>Employee Share-Based<br>Payment Accounting.<br>(Topic 718)  | March<br>2016    | This update addresses the simplification of accounting for employee share-based payment transactions as it pertains to income taxes, the classification of awards as equity or liabilities, accounting for forfeitures, statutory tax withholding requirements, and certain classifications on the statement of cash flows. Early adoption is permitted. This update was issued to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. Early application of the amendments in this update is permitted for all entities. | January 1,<br>2017   | The Company is currently evaluating the effect that implementation of this update will have on its consolidated financial position and results of operations.  |
| ASU 2016-02<br>Leases<br>(Topic 842)   | February<br>2016 | This update provides guidance about management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern and to provide related footnote disclosures. Early adoption is permitted.  | January 4,<br>2019   | The Company is currently evaluating the effect that implementation of this update will have on its consolidated financial position and results of operations.  |
| ASU 2014-15<br>Presentation of<br>Financial Statements -<br>Disclosure of<br>Uncertainties about an<br>Entity's Ability to<br>Continue as a Going<br>Concern.<br>(Subtopic 205-40) | August<br>2014   | This update provides guidance about management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern and to provide related footnote disclosures. Early adoption is permitted.  | December<br>31, 2016 | The adoption of ASU 2014-15 is not expected to have an impact on the Company's consolidated financial statements.  |
| ASU 2014-09 Revenue<br>from Contracts with<br>Customers, and<br>ASU 2015-14 Revenue<br>from Contracts with<br>Customers: Deferral of<br>the Effective Date<br>(Topic 606)          | May<br>2014      | The underlying principle of this update is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Entities have the option of using either a full retrospective or a modified approach to adopt the guidance. Early adoption is  | December<br>31, 2017 | This update could impact the timing and amounts of revenue recognized. The Company is currently evaluating the effect that implementation of this update will have on its consolidated financial position and results of operations upon adoption. |

not permitted.

## Recently issued accounting standards adopted

| Standard  | Issuance Date | Description   | Effective Date  | Effect on the Financial Statements  |
|---|---------------|---|-----------------|---|
| 2015-03 Interest—Imputation of Interest: Simplifying the Presentation of Debt Issuance Costs, and 2015-15 Interest—Imputation of Interest (Subtopic 835-30) | April 2015    | These updates require debt issuance costs to be presented in the balance sheet as a direct deduction from the carrying value of the associated debt, and allows for the presentation of debt issuance costs as an asset regardless of whether or not there is an outstanding balance on the line-of-credit arrangement. | January 3, 2016 | The adoption of ASU 2015-03 resulted in the reclassification of \$1.4 million of unamortized debt issuance costs from "Other current assets" to "Term loan, less current maturities" as of January 2, 2016. |

## (3) BUSINESS COMBINATIONS

On March 24, 2016, the Company purchased the assets of Phoenix Environmental Services, Inc. and Pipeline Video and Cleaning North Corporation (together "Phoenix Environmental"). The purchase price for the acquisition was \$2.7 million, including \$0.3 million placed into escrow and including contingent consideration of up to \$0.3 million based on subsequent business performance.

The Company is continuing to evaluate the purchase price allocations. Preliminary purchase price allocations are tentative and subject to revision as the Company finalizes appraisals and other analyses. Measurement period adjustments reflect new information obtained about facts and circumstances that existed as of the acquisition date. Final determination of the fair values may result in further adjustments to the values presented. The Company believes that the preliminary allocations provide a reasonable basis for estimating the fair values of assets acquired based on the information available. The Phoenix Environmental purchase price allocation is preliminary as the Company is still in the process of obtaining information to finalize the purchase price, net cash paid, and estimated fair values of the assets presented below. The Company expects to finalize the purchase price allocation no later than one year from the purchase date.

The following table summarizes the estimated fair values of the assets acquired related to the acquisition:

| (Thousands)                    | Phoenix Environmental Services |
|--------------------------------|--------------------------------|
| Accounts receivable            | \$ 361                         |
| Inventory                      | 27                             |
| Property, plant, & equipment   | 374                            |
| Equipment at customers         | 55                             |
| Intangible assets              | 710                            |
| Goodwill <sup>(a)</sup>        | 1,173                          |
| Total purchase price           | 2,700                          |
| Less: contingent consideration | (300 )                         |
| Net cash paid                  | \$ 2,400                       |

<sup>(a)</sup>Goodwill recognized from the acquisition of Phoenix Environmental represents the excess of the fair value of the net assets acquired over the purchase price, and is based upon the Company's expectations of synergies from combining the operations of Phoenix Environmental and the Company, and the value of intangible assets that are not separately recognized, such as the assembled workforce. All of the goodwill was assigned to the Environmental

Services reporting unit. All goodwill is expected to be deductible for income tax purposes.

Unaudited Pro Forma Financial Information

The pro forma financial information in the table below presents the combined results of the Company as if the Phoenix Environmental acquisition that occurred in fiscal 2016 had occurred January 3, 2015. The pro forma information is shown for illustrative purposes only and is not necessarily indicative of future results of operations of the Company or results of operations of the Company that would have actually occurred had the transactions been in effect for the period presented.

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|                                       | Third<br>Quarter<br>Ended,<br>September<br>10, 2016           | Third<br>Quarter<br>Ended<br>September<br>12, 2015            |
|---------------------------------------|---|---|
| (In thousands, except per share data) |   |   |
| Total revenues                        | \$ 81,872   | \$ 83,600   |
| Net income                            | 2,335   | 2,892   |
| Income per share                      |   |   |
| Basic                                 | \$ 0.10   | \$ 0.13   |
| Diluted                               | 0.10  | 0.13  |
|                                       | First<br>Three<br>Quarters<br>Ended,<br>September<br>10, 2016 | First<br>Three<br>Quarters<br>Ended,<br>September<br>12, 2015 |
| (In thousands, except per share data) |   |   |
| Total revenues                        | \$ 241,602  | \$ 252,121  |
| Net income                            | 2,357   | 4,107   |
| Income per share                      |   |   |
| Basic                                 | \$ 0.11   | \$ 0.19   |
| Diluted                               | 0.11  | 0.18  |

(4) ACCOUNTS RECEIVABLE

Accounts receivable consisted of the following:

| (Thousands)                           | September 10,<br>2016 | January 2,<br>2016 |
|---------------------------------------|-----------------------|--------------------|
| Trade                                 | \$ 42,597             | \$ 38,379          |
| Less: allowance for doubtful accounts | 2,394                 | 2,207              |
| Trade - net                           | 40,203                | 36,172             |
| Related parties                       | 1,378                 | 1,250              |
| Other                                 | 5,789                 | 4,170              |
| Total accounts receivable - net       | \$ 47,370             | \$ 41,592          |

The following table provides the changes in the Company's allowance for doubtful accounts for the three quarters ended September 10, 2016 and the fiscal year ended January 2, 2016:

| (Thousands)   | For the First<br>Three<br>Quarters<br>Ended,<br>September 10,<br>2016 | For the<br>Fiscal<br>Year<br>Ended,<br>January 2,<br>2016 |
|---|---|---|
| Balance at beginning of period  | \$ 2,207  | \$ 3,927  |
| Balance acquired from FCC Environmental, including measurement period adjustments | —   | 2,701   |
| Provision for bad debts   | 714   | 1,009   |
| Accounts written off, net of recoveries   | (527  | ) (5,430 )  |
| Balance at end of period  | \$ 2,394  | \$ 2,207  |





## (5) INVENTORY

The carrying value of inventory consisted of the following:

| (Thousands)                        | September 10,<br>2016 | January 2,<br>2016 |
|------------------------------------|-----------------------|--------------------|
| Used oil and processed oil         | \$ 7,254              | \$ 9,045           |
| Solvents and solutions             | 4,543                 | 6,285              |
| Machines                           | 3,127                 | 3,827              |
| Drums and supplies                 | 4,417                 | 4,226              |
| Other                              | 1,630                 | 1,681              |
| Total inventory                    | 20,971                | 25,064             |
| Less: machine refurbishing reserve | 248                   | 290                |
| Total inventory - net              | \$ 20,723             | \$ 24,774          |

Inventory consists primarily of used oil, processed oil, solvents and solutions, new and refurbished parts cleaning machines, drums and supplies, and other items. Inventories are valued at the lower of first-in, first-out (FIFO) cost or market, net of any reserves for excess, obsolete, or unsalable inventory. The Company continually monitors its inventory levels at each of its locations and evaluates inventories for excess or slow-moving items. If circumstances indicate the cost of inventories exceed their recoverable value, inventories are reduced to net realizable value. The Company had no inventory write downs during the third quarter of 2016, compared to a write down of \$2.4 million in the third quarter of 2015. Total inventory write-downs for the first three quarters of fiscal 2016 and the first three quarters of fiscal 2015 were \$1.7 million and \$6.8 million, respectively. Write-downs in 2015 and the first half of fiscal 2016 pertain to used oil and processed oil inventory as well as solvents and solutions inventory.

## (6) PROPERTY, PLANT, AND EQUIPMENT

Property, plant, and equipment consisted of the following:

| (Thousands)                                       | September 10,<br>2016 | January 2,<br>2016 |
|---|-----------------------|--------------------|
| Machinery, vehicles, and equipment <sup>(a)</sup> | \$ 77,775             | \$ 75,129          |
| Buildings and storage tanks                       | 69,723                | 69,317             |
| Land  | 10,368                | 9,295              |
| Leasehold improvements <sup>(a)</sup>             | 4,758                 | 4,523              |
| Construction in progress                          | 7,076                 | 4,474              |
| Assets held for sale                              | 178                   | 189                |
| Total property, plant and equipment               | 169,878               | 162,927            |
| Less: accumulated depreciation                    | (38,478 )             | (31,562 )          |
| Property, plant and equipment - net               | \$ 131,400            | \$ 131,365         |

| (Thousands)                           | September 10,<br>2016 | January 2,<br>2016 |
|---------------------------------------|-----------------------|--------------------|
| Equipment at customers <sup>(a)</sup> | \$ 62,380             | \$ 59,216          |
| Less: accumulated depreciation        | (39,103 )             | (36,044 )          |
| Equipment at customers - net          | \$ 23,277             | \$ 23,172          |

<sup>(a)</sup> Numbers include preliminary fair values of assets acquired in the acquisition described in Note 3 that may be adjusted as additional information becomes known.



Depreciation expense for the third quarters ended September 10, 2016 and September 12, 2015 was \$3.4 million and \$3.7 million, respectively. Depreciation expense for the first three quarters ended September 10, 2016 and the first three quarters ended September 12, 2015 was \$10.2 million and \$11.1 million, respectively.

## (7) GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill is measured as a residual amount as of the acquisition date, which in most cases results in measuring goodwill as an excess of the purchase consideration transferred plus the fair value of any noncontrolling interest in the acquiree over the fair value of the net assets acquired, including any contingent consideration. The Company tests goodwill for impairment annually in the fourth quarter and in interim periods if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. The Company's determination of fair value requires certain assumptions and estimates, such as margin expectations, market conditions, growth expectations, expected changes in working capital, etc., regarding expected future profitability and expected future cash flows. The Company tests goodwill for impairment at each of its two reporting units, Environmental Services and Oil Business, and the Company does not aggregate reporting units for purposes of impairment testing.

The following table shows changes to our goodwill balances by segment from January 2, 2016, to September 10, 2016:

| (Thousands)                       | Oil<br>Business | Environmental<br>Services | Total     |
|-----------------------------------|-----------------|---------------------------|-----------|
| Balance at January 2, 2016        | \$ —            | \$ 30,325                 | \$ 30,325 |
| Phoenix Environmental acquisition | —               | 1,173                     | 1,173     |
| Adjustments                       | —               | 12                        | 12        |
| Balance at September 10, 2016     | \$ —            | \$ 31,510                 | \$ 31,510 |

Following is a summary of software and other intangible assets:

| (Thousands)                          | September 10, 2016          |                             |                           | January 2, 2016             |                             |                           |
|--------------------------------------|-----------------------------|-----------------------------|---------------------------|-----------------------------|-----------------------------|---------------------------|
|                                      | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Net<br>Carrying<br>Amount | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Net<br>Carrying<br>Amount |
| Customer & supplier relationships    | \$ 22,930                   | \$ 5,927                    | \$ 17,003                 | \$ 22,202                   | \$ 4,369                    | \$ 17,833                 |
| Software                             | 4,573                       | 3,557                       | 1,016                     | 4,455                       | 3,382                       | 1,073                     |
| Non-compete agreements               | 2,939                       | 2,043                       | 896                       | 2,930                       | 1,713                       | 1,217                     |
| Patents, formulae, and licenses      | 1,769                       | 556                         | 1,213                     | 1,769                       | 510                         | 1,259                     |
| Other                                | 1,348                       | 690                         | 658                       | 1,354                       | 534                         | 820                       |
| Total software and intangible assets | \$ 33,559                   | \$ 12,773                   | \$ 20,786                 | \$ 32,710                   | \$ 10,508                   | \$ 22,202                 |

Amortization expense was \$0.7 million for the third quarter ended September 10, 2016 and \$0.7 million for third quarter ended September 12, 2015. Amortization expense was \$2.3 million for the first three quarters ended September 10, 2016 and \$1.9 million for first three quarters ended September 12, 2015. The weighted average useful lives of software; customer & supplier relationships; patents, formulae, and licenses; non-compete agreements, and other intangibles were 9 years, 11 years, 15 years, 5 years, and 6 years, respectively.

The expected amortization expense for the remainder of fiscal 2016 and for fiscal years 2017, 2018, 2019, and 2020 is \$1.0 million, \$3.2 million, \$2.9 million, \$2.6 million, and \$2.5 million, respectively. The preceding expected amortization expense is an estimate. Actual amounts of amortization expense may differ from estimated amounts due

to additional intangible asset acquisitions, disposal of intangible assets, accelerated amortization of intangible assets, and other events.

(8) DEBT AND FINANCING ARRANGEMENTS

Bank Credit Facility

On October 16, 2014, the Company amended its Amended and Restated Credit Agreement ("Credit Agreement", or "Credit Facility"). The Credit Agreement, as amended, allows for up to \$140.0 million in borrowings. As of September 10, 2016 and January 2, 2016, the Company's total borrowings were \$67.5 million and \$70.9 million, respectively, under the term loan which has a maturity date of February 5, 2018. The remaining portion of the Credit Facility is a revolving loan which expires on February 5, 2018. There were no amounts outstanding under the revolver at September 10, 2016 and January 2, 2016. Unamortized debt issuance costs were \$0.9 million and \$1.4 million as of September 10, 2016 and January 2, 2016, respectively.

During the third quarter of fiscal 2016, the Company recorded interest of \$0.5 million on the term loan and capitalized less than \$0.1 million for various capital projects. During the first three quarters of fiscal 2016, the Company recorded interest of \$1.5 million on the term loan, of which less than \$0.1 million was capitalized for various capital projects. During the third quarter of fiscal 2015, the Company recorded interest of \$0.4 million on the term loan and capitalized \$0.1 million for various capital projects. During the first three quarters of fiscal 2015, the Company recorded interest of \$1.4 million on the term loan and capitalized \$0.4 million for various capital projects.

As of September 10, 2016 and January 2, 2016, the Company was in compliance with all covenants under the Credit Agreement. As of September 10, 2016 and January 2, 2016, the Company had \$3.0 million and \$4.4 million of standby letters of credit issued, respectively, and \$8.6 million and \$34.5 million was available for borrowing under the Credit Facility. The actual amount available under the revolving loan portion of the Credit Agreement is limited by the Company's total leverage ratio.

The Company's weighted average interest rate for all debt as of September 10, 2016 and September 12, 2015 was 3.2% and 3.1%, respectively.

## (9) SEGMENT INFORMATION

The Company reports in two segments: "Environmental Services" and "Oil Business." The Environmental Services segment consists of the Company's parts cleaning, containerized waste management, vacuum truck service, antifreeze recycling activities, and field services. The Oil Business segment consists of the Company's used oil collection, used oil re-refining activities, and the dehydration of used oil to be sold as recycled fuel oil.

No single customer in either segment accounted for more than 10.0% of consolidated revenues in any of the periods presented. There were no intersegment revenues.

Operating segment results for the third quarters and first three quarters ended September 10, 2016, and September 12, 2015 were as follows:

Third Quarter Ended,  
September 10, 2016

| (Thousands)  | Environmental<br>Services | Oil<br>Business | Corporate<br>and<br>Eliminations | Consolidated |
|--|---------------------------|-----------------|----------------------------------|--------------|
| Revenues   |                           |                 |                                  |              |
| Product revenues   | \$ 4,691                  | \$ 22,491       | \$                               | —\$ 27,182   |
| Service revenues   | 46,591                    | 8,099           | —                                | 54,690       |
| Total revenues   | \$ 51,282                 | \$ 30,590       | \$                               | —\$ 81,872   |
| Operating expenses   |                           |                 |                                  |              |
| Operating costs  | 34,456                    | 27,239          | —                                | 61,695       |
| Operating depreciation and amortization                                  | 1,742                     | 1,618           | —                                | 3,360        |
| Profit before corporate selling, general,<br>and administrative expenses | \$ 15,084                 | \$ 1,733        | \$                               | —\$          |