SILICON STORAGE TECHNOLOGY INC Form 10-O August 17, 2009 **Table of Contents** 

## **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

#### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE Х **ACT OF 1934**

For the quarterly period ended June 30, 2009

OR

#### •• TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE **ACT OF 1934** to .

For the transition period from

**Commission File Number 0-26944** 

# SILICON STORAGE TECHNOLOGY, INC.

(Exact name of Registrant as Specified in its Charter)

California (State or Other Jurisdiction of

Incorporation or Organization)

**1020 Kifer Road, Sunnyvale, CA** (Address of Principal Executive Offices)

(408) 735-9110

77-0225590 (I.R.S. Employer

Identification Number) 94086

(Zip Code)

(Registrant s Telephone Number, including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No"

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

 Large accelerated filer
 "
 Accelerated filer
 x

 Non-accelerated filer
 " (Do not check if a smaller reporting company)
 Smaller reporting company
 "

 Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
 Yes " No x
 "

Number of shares outstanding of Common Stock, no par value, as of July 31, 2009: 95,850,407

#### SILICON STORAGE TECHNOLOGY, INC.

#### FORM 10-Q: QUARTER ENDED JUNE 30, 2009

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#### PART I FINANCIAL INFORMATION

#### Item 1. Condensed Consolidated Financial Statements

#### SILICON STORAGE TECHNOLOGY, INC. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

#### (unaudited)

#### (in thousands, except per share data)

|  | Three Months Ended June 30, 2008 2009 |         |    | Si      | x Months Ei<br>2008 | nded June 30,<br>2009 |             |
|--|---------------------------------------|---------|----|---------|---------------------|-----------------------|-------------|
| Net revenues:  |                                       |         |    |         |                     |                       |             |
| Product revenues - unrelated parties   | \$                                    | 27,971  | \$ | 19,749  | \$                  | 58,440                | \$ 34,637   |
| Product revenues - related parties   |                                       | 43,102  |    | 32,017  |                     | 82,331                | 55,916      |
| Technology licensing - unrelated parties   |                                       | 12,272  |    | 6,040   |                     | 23,577                | 17,310      |
| Technology licensing - related parties   |                                       | 355     |    | 277     |                     | 437                   | 349         |
| Total net revenues   |                                       | 83,700  |    | 58,083  |                     | 164,785               | 108,212     |
| Cost of revenues:  |                                       |         |    |         |                     |                       |             |
| Cost of revenues - unrelated parties   |                                       | 21,631  |    | 14,186  |                     | 42,930                | 24,923      |
| Cost of revenues - related parties   |                                       | 38,120  |    | 30,388  |                     | 72,197                | 54,186      |
| Total cost of revenues   |                                       | 59,751  |    | 44,574  |                     | 115,127               | 79,109      |
| Gross profit   |                                       | 23.949  |    | 13,509  |                     | 49.658                | 29,103      |
| Operating expenses:<br>Research and development                                  |                                       | 15,223  |    | 11,250  |                     | 30,835                | 22,664      |
| Sales and marketing  |                                       | 6,918   |    | 5,166   |                     | 14,401                | 10,126      |
| General and administrative   |                                       | 7,721   |    | 4,636   |                     | 14,904                | 9,796       |
| Other  |                                       | 7,721   |    | 4,050   |                     | 14,904                | 329         |
| Total operating expenses   |                                       | 29,862  |    | 21,052  |                     | 60,140                | 42,915      |
| Loss from operations   |                                       | (5,913) |    | (7,543) |                     | (10,482)              | (13,812)    |
| Interest and dividend income   |                                       | 1,120   |    | 545     |                     | 2,422                 | 1,189       |
| Impairment of investments  |                                       |         |    | (485)   |                     | (234)                 | (485)       |
| Other income (expense), net  |                                       | (144)   |    | 143     |                     | (338)                 | (4)         |
| Loss before provision for (benefit from) income taxes and pro rata share of loss |                                       |         |    |         |                     |                       |             |
| from equity investments  |                                       | (4,937) |    | (7,340) |                     | (8,632)               | (13,112)    |
| Provision for (benefit from) income taxes  |                                       | 2,390   |    | (1,146) |                     | (4,660)               | 1,728       |
|  |                                       |         |    |         |                     |                       |             |
| Loss before pro rata share of loss from equity investments                       |                                       | (7,327) |    | (6,194) |                     | (3,972)               | (14,840)    |
| Pro rata share of loss from equity investments                                   |                                       | 2,241   |    | 254     |                     | 4,137                 | 849         |
| Net loss   | \$                                    | (9,568) | \$ | (6,448) | \$                  | (8,109)               | \$ (15,689) |

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| Net loss per share - basic and diluted                   | \$<br>(0.09) | \$<br>(0.07) | \$ | (0.08)  | \$<br>(0.16) |
|--|--------------|--------------|----|---------|--------------|
|  |              |              |    |         |              |
| Shares used in per share calculation - basic and diluted | 101,793      | 95,747       | ]  | 102,698 | 95,726       |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

#### SILICON STORAGE TECHNOLOGY, INC. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED BALANCE SHEETS

#### (unaudited)

#### (in thousands)

|  | December 31,<br>2008 |         | June 30,<br>2009 |
|--|----------------------|---------|------------------|
| ASSETS   |                      |         |                  |
| Current assets:  |                      |         |                  |
| Cash and cash equivalents  | \$                   | 50,880  | \$ 51,206        |
| Short-term available-for-sale investments  |                      | 48,997  | 49,664           |
| Trade accounts receivable-unrelated parties, net of allowance for doubtful accounts of \$79 at December 31,  |                      |         |                  |
| 2008 and \$11 at June 30, 2009   |                      | 9,356   | 9,796            |
| Trade accounts receivable-related parties  |                      | 10,761  | 21,625           |
| Inventories  |                      | 54,159  | 33,323           |
| Other current assets   |                      | 4,153   | 3,972            |
| Total automatic associa  |                      | 179 206 | 160 596          |
| Total current assets   |                      | 178,306 | 169,586          |
| Property and equipment, net  |                      | 18,913  | 15,243           |
| Long-term available-for-sale equity investments  |                      | 18,196  | 26,847           |
| Long-term available-for-sale debt securities   |                      | 31,848  | 34,457           |
| Equity investment, GSMC  |                      | 11,506  | 11,021           |
| Equity investment, ACET  |                      | 2,627   | 1,991            |
| Equity investments, received a second s |                      | 10,486  | 9,863            |
| Goodwill   |                      | 11,221  | 11,221           |
| Intangible assets, net   |                      | 3,573   | 2,186            |
| Other assets   |                      | 1,807   | 1,766            |
|  |                      |         |                  |
| Total assets   | \$                   | 288,483 | \$ 284,181       |
| LIABILITIES  |                      |         |                  |
| Current liabilities:   |                      |         |                  |
| Trade accounts payable-unrelated parties   | \$                   | 15,702  | 15,327           |
| Trade accounts payable-related parties   | Ψ                    | 3,444   | 6,333            |
| Accrued expenses and other liabilities   |                      | 14,200  | 11,493           |
| Deferred revenue   |                      | 3,841   | 2,304            |
|  |                      | 5,041   | 2,504            |
| Total current liabilities  |                      | 37,187  | 35,457           |
|  |                      |         |                  |
| Taxes payable  |                      | 7,760   | 7,835            |
| Other liabilities  |                      | 322     | 23               |
| Total liabilities  |                      | 45,269  | 43,315           |
| Commitments (Note 6) and Contingencies (Note 7)  |                      |         |                  |
|  |                      |         |                  |
| SHAREHOLDERS EQUITY  |                      |         |                  |

| SHAREHOLDERS EQUITY                    |         |         |
|--|---------|---------|
| Common stock                           | 412,312 | 414,256 |
| Accumulated other comprehensive income | 14,308  | 25,705  |

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| Accumulated deficit                       | (183,406)     | (199,095)  |
|---|---------------|------------|
| Total shareholders equity                 | 243,214       | 240,866    |
| Total liabilities and shareholders equity | \$<br>288,483 | \$ 284,181 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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#### SILICON STORAGE TECHNOLOGY, INC. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

#### (unaudited)

#### (in thousands)

|   | Six Months Ended June 3<br>2008 2009 |             |  |
|---|--------------------------------------|-------------|--|
| Cash flows from operating activities:   |                                      |             |  |
| Net loss  | \$ (8,109)                           | \$ (15,689) |  |
| Adjustments to reconcile net loss to net cash provided by operating activities: |                                      |             |  |
| Depreciation and amortization   | 5,423                                | 4,866       |  |
| Share-based compensation expense  | 3,097                                | 1,522       |  |
| Provision (credits) for doubtful accounts receivable                            | 180                                  | (68)        |  |
| Provision for (release from) sales returns                                      | (95)                                 | (80)        |  |
| Write-down of inventories and provision for adverse purchase commitments        | 6,173                                | 5,899       |  |
| Pro rata share of loss from equity investments                                  | 4,137                                | 849         |  |
| Impairment loss on equity investment  |                                      | 485         |  |
| Other   | 212                                  | 371         |  |
| Changes in operating assets and liabilities:                                    |                                      |             |  |
| Trade accounts receivable - unrelated parties                                   | 7,337                                | (300)       |  |
| Trade accounts receivable - related parties                                     | 11,498                               | (10,856)    |  |
| Inventories   | (19,651)                             | 15,676      |  |
| Other current and non-current assets  | (165)                                | 502         |  |
| Trade accounts payable - unrelated parties                                      | 103                                  | (375)       |  |
| Trade accounts payable - related parties  | 2,910                                | 2,889       |  |
| Accrued expenses and other liabilities  | (2,607)                              | (3,244)     |  |
| Deferred revenue  | 891                                  | (1,536)     |  |
| Net cash provided by operating activities                                       | 11,334                               | 911         |  |
| Cash flows from investing activities:   |                                      |             |  |
| Purchase of property and equipment  | (5,220)                              | (329)       |  |
| Purchases of available-for-sale investments                                     | (59,565)                             | (37,298)    |  |
| Maturities of available-for-sale investments                                    | 29,035                               | 37,574      |  |
| Other   | (503)                                | (428)       |  |