Dave & Buster's Entertainment, Inc. Form DEF 14A May 02, 2018 Table of Contents

#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **SCHEDULE 14A INFORMATION**

Proxy Statement Pursuant to Section 14(a) of the

Securities Exchange Act of 1934

(Amendment No. )

Filed by the Registrant

Filed by a party other than the Registrant

Check the appropriate box:

**Preliminary Proxy Statement** 

Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

**Definitive Proxy Statement** 

**Definitive Additional Materials** 

Soliciting Material Under Rule 14a-12

DAVE & BUSTER S ENTERTAINMENT, INC.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required.
Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.
(1) Title of each class of securities to which transaction applies:
(2) Aggregate number of securities to which transaction applies:
(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set
forth the amount on which the filing fee is calculated and state how it was determined):
(4) Proposed maximum aggregate value of transaction:
(5) Total fee paid:
Fee paid previously with preliminary materials.
Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for
which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
(1) Amount previously paid:
(2) Form, Schedule or Registration Statement No.:

(3) Filing party:

(4) Date Filed:

## 2018

## NOTICE OF ANNUAL MEETING

## AND PROXY STATEMENT

Thursday, June 14, 2018, 8:30 a.m., Central Daylight Time

Westin O Hare Hotel, 6100 N. River Road, Rosemont, IL 60018

#### May 2, 2018

To Our Shareholders:

On behalf of the Board of Directors, it is my pleasure to cordially invite you to attend the 2018 Annual Meeting of Shareholders of Dave & Buster s Entertainment, Inc. at the Westin O Hare Hotel, 6100 N. River Road, Rosemont, IL 60018, on June 14, 2018, at 8:30 a.m. Central Daylight Time. The matters expected to be addressed at the meeting are described in detail in the accompanying Notice of Annual Meeting of Shareholders and Proxy Statement.

Your vote is important to us. While we invite you to attend the meeting and exercise your right to vote your shares in person, we recognize that many of you may not be able to attend or may choose not to do so. Whether or not you plan to attend, we respectfully request you vote as soon as possible over the Internet, by telephone, or, upon your request, after receipt of paper copies of the proxy materials. Your vote will mean that you are represented at the Annual Meeting regardless of whether or not you attend in person. You may also request a paper copy of the proxy card to submit your vote, if you prefer. If you have voted by the Internet, by mail or by telephone and later decide to attend the Annual Meeting, you may come to the meeting and vote in person. We encourage you to vote by Internet.

Thank you for being a shareholder and we look forward to seeing you at the meeting.

Sincerely,

Stephen M. King

Chairman of the Board

and Chief Executive Officer

## DAVE & BUSTER SENTERTAINMENT, INC.

2481 Mañana Drive

Dallas, TX 75220

#### NOTICE OF ANNUAL MEETING

#### **OF SHAREHOLDERS**

To Our Shareholders:

NOTICE IS HEREBY GIVEN that the 2018 Annual Meeting of Shareholders of Dave & Buster s Entertainment, Inc. (the Annual Meeting) will be held at the noted time and place below for the following purposes:

#### Who Can Vote

Only shareholders of record at the close of business on April 20, 2018, are entitled to notice of, and to vote at, the meeting or any adjournment or postponement thereof.

#### **Items of Business**

To elect the eight directors named in the Proxy Statement, each to serve for one year or until his or her successor has been elected and qualified, or until his or her earlier death, resignation or removal.

To ratify the appointment of KPMG LLP as our independent registered public accounting firm for the year ending February 3, 2019.

To cast an advisory vote on executive compensation.

To transact such other business as may properly come before the meeting or any adjournment or postponement thereof.

The foregoing items of business are more fully described in the Proxy Statement accompanying this Notice.

Beginning on May 2, 2018, we sent to all shareholders entitled to vote at the Annual Meeting a Notice Regarding the Availability of Proxy Materials with instructions on how to access our proxy materials over the Internet and how to vote.

By Order of the Board of Directors

Jay L. Tobin

Senior Vice President,

General Counsel and Secretary

Dallas, Texas

May 2, 2018

IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE SHAREHOLDER MEETING TO BE HELD ON JUNE 14, 2018.

The Company s Proxy Statement and Annual Report on Form 10-K

are available at http://edocumentview.com/play.

## DAVE & BUSTER SENTERTAINMENT, INC.

## **Proxy Statement**

## For the Annual Meeting of Shareholders

## To Be Held on June 14, 2018

## TABLE OF CONTENTS

2018 Proxy Statement Summary	Page 1
Proposal No. 1 Election of Directors	5
Proposal No. 2 Ratification of Appointment of Independent Registered Public A	
Proposal No. 3 Advisory Vote on Executive Compensation	10
<b>Directors and Corporate Governance</b>	11
Composition and Board Independence	11
Corporate Governance	11
The Board s Role in Risk Oversight	12
Succession Planning	12
Board of Directors Leadership Structure	12
Director Compensation	13
Director Stock Ownership Guidelines	14
Policy Regarding Shareholder Recommendations for Director Candidates	15
Director Qualifications	15
Current Nominations	15
Code of Business Conduct and Ethics and Whistle Blower Policy	15
Compensation Committee Interlocks and Insider Participation	16
Communications with the Board of Directors	16
Security Ownership of Certain Beneficial Owners and Management	17
<b>Executive Officers</b>	19
Executive Compensation	22
Compensation Discussion and Analysis	22
Compensation Philosophy and Overall Objectives of Executive Compensation Program	<u>ns</u> 22
Compensation Practices	23
Procedures for Determining Compensation	24
Pay for Performance Alignment	25
Elements of Compensation	25
Deductibility of Executive Compensation	30
CEO Pay Ratio	31
Stock Ownership Guidelines for Officers	31
Clawback Policy	31

Risk Assessment Disclosure	32
Compensation Committee Report	32
2017 Summary Compensation Table	33
Grants of Plan-Based Awards in Fiscal 2017	35
Outstanding Equity Awards at Fiscal Year End 2017	37
Fiscal 2017 Option Exercises and Stock Vested	38
2017 Nonqualified Deferred Compensation	39
Employment Agreements	39
Potential Payments upon Termination or Change of Control	40
Equity Compensation Plan Information	43

Table of Contents	
	Page
Transactions with Related Persons	44
Report of the Audit Committee	45
Section 16(a) Beneficial Ownership Reporting Compliance	46

Shareholder Proposals
Other Business
46

Other Business46Where You Can Find More Information46

<u>FAQs</u> 47

#### 2018 Proxy Statement Summary

This summary highlights selected information on Dave and Buster s Entertainment, Inc., a Delaware corporation (sometimes referred to herein as we, us, our or the Company) that is provided by our Board of Directors (the Board Directors or the Board) in more detail throughout the Proxy Statement. This summary does not contain all of the information you should consider before voting, and you should read the entire Proxy Statement before casting your vote.

#### **Annual Meeting Information**

**Date:** Thursday

June 14, 2018

**Time:** 8:30 a.m.

Central Daylight Time

Place: Westin O Hare Hotel

6100 N. River Road

Rosemont

IL 60018

**Record Date:** April 20, 2018

## Voting

Only shareholders as of the Record Date (April 20, 2018) are entitled to vote.

#### **Attending the Meeting in Person**

If you are a registered shareholder (the shares are held in your name), you must present valid identification to vote at the annual meeting.

If you are a beneficial shareholder (the shares are held in the name of your bank, brokerage firm or other nominee), you will need to obtain a legal proxy from the registered shareholder (your bank, brokerage firm or other nominee) and present valid identification to vote at the annual meeting.

Vote via Phone	

Vote via the Internet

Call the number on

Follow the instructions on your Notice or Proxy Card your Notice or Proxy Card

Follow the instructions

Vote via Mail

A ... 1.1

on your Notice or Proxy Card **Vote in Person** 

Attend the Annual Meeting

and Vote by Ballot

## **Shareholders Action**

Proposals	Description	Board Voting Recommendation	Votes Required	Page Reference
2	Election of Directors	FOR each nominee	Majority	5-8
	Ratification of Appointment of	FOR	Majority	9
3	Independent Registered Public Accounting Firm			
J	Advisory Vote on Executive Compensation	FOR	Majority	10

Dave & Buster s Entertainment, Inc.

1

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Information about the Board of Directors at 2017 Fiscal Year End:

		Independence, Committees and Meetings Nominating and Corporate			
Director	Board of Directors	Audit Committee	Compensation Committee	Governance Committee	Finance Committee
Victor L. Crawford	I	M			M
Hamish A. Dodds	I	M			M
Michael J. Griffith	LID		C		
Jonathan S. Halkyard	I	M		C	C
Stephen M. King*	СОВ				
Patricia H. Mueller	I		M	M	
Kevin M. Sheehan	I	C			M
	I		M	M	

#### **Jennifer Storms**



I Independent Director
 LEad Independent Director
 COB Chairman of the Board
 C Committee Chair
 M Committee Member

**Board Skills and Core Competencies:** 

Our Board is comprised of directors who have a variety of skills and core competencies as noted in the chart below:

Dave & Buster s Entertainment, Inc.

2

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<sup>\*</sup> As the only non-independent member of the Board, Mr. King does not serve on any committees.

# **Table of Contents** Our Board is also diverse in age, tenure and gender: **Corporate Governance Highlights:** Our Board of Directors and management are committed to maintaining strong corporate governance practices that promote and protect the long-term interests of our shareholders. Our practices are designed to provide effective oversight and management of our company as well as meet our regulatory and NASDAQ requirements, including, the following: Lead Independent Director All Non-Management Directors are Independent Regular Executive Sessions of Independent Directors Diverse Board Commitment to Board Refreshment **Annual Director Elections** Majority Voting in Uncontested Director Elections **Director Share Ownership Requirements** Strong Director Attendance Record **Director Overboarding Policy**

Table of Contents 15

Mandatory Director Retirement Age

# Edgar Filing: Dave & Buster's Entertainment, Inc. - Form DEF 14A **Annual Board and Committee Evaluations** Continued Engagement with Our Shareholders No Shareholder Rights Plan Fiscal 2017 Business Performance Highlights: Total revenues increased 13.4% to \$1.140 billion from \$1.005 billion in fiscal 2016. Opened 14 new stores compared to 11 new stores in fiscal 2016. Comparable store sales (on a 52 weeks basis) decreased 0.9%. Net income increased to \$120.9 million from \$90.8 million in fiscal 2016. Earnings per share increased to \$2.84 per diluted share from \$2.10 per diluted share in fiscal 2016.

15.8% to \$302.7 million from \$261.5 million in fiscal 2016.

EBITDA increased 12.4% to \$268.5 million from \$238.8 million in fiscal 2016 and Adjusted EBITDA increased

Repurchased approximately 2.6 million shares of our common stock for \$151.9 million.

Dave & Buster s Entertainment, Inc.

3

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Fiscal 2017 Executive Compensation Highlights and Key Practices:

The Compensation Committee conducted its annual review of executive compensation programs, in partnership with its independent compensation consultant, Aon Hewitt.

There were no material changes to executive compensation philosophies or practices in fiscal 2017 from the prior fiscal year.

Payments made to substantially all executive officers under the annual Executive Incentive Plan were 76.8% of target, based on results achieved in fiscal 2017.

Payouts made to all executive officers under the Long Term Incentive Plan for the fiscal 2015 grant were 200.0% of target, based on cumulative results achieved during fiscal 2015, 2016, and 2017.

All named executive officers met the stock ownership guidelines for executive officers at the end of fiscal 2017.

Dave & Buster s Entertainment, Inc.

4

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#### PROPOSAL NO. 1 ELECTION OF DIRECTORS

Your proxy will be used to vote **FOR** the election of all of the nominees named below unless you abstain from or vote against the nominees when you send in your proxy. The Company s Board of Directors is presently comprised of eight members. Each of the nominees for election to the Board of Directors is currently a director of the Company. If elected at the Annual Meeting, each of the nominees will serve for one year or until his or her successor is duly elected and qualified, or until such director s earlier death, resignation or removal. If any of the nominees is unable or unwilling to be a candidate for election by the time of the Annual Meeting (a contingency which the Board does not expect to occur), the shareholders may vote for a substitute nominee chosen by the present Board to fill a vacancy. In the alternative, the shareholders may vote for just the remaining nominees leaving a vacancy that may be filled at a later date by the Board. Alternatively, the Board may reduce the size of the Board.

We are furnishing below certain biographical information about each of the eight nominees for director. Also included is a description of the experience, qualifications, attributes and skills of each nominee:

Victor L. Crawford	Hamish A. Dodds
Director Since: 2016	DIRECTOR SINCE: 2017
COMMITTEES: Audit & Finance	COMMITTEES: Audit & Finance
AGE: 56	Age: 61
DIRECTOR STATUS: INDEPENDENT	DIRECTOR STATUS: INDEPENDENT

#### CURRENT POSITION:

Chief Operating Officer for the Healthcare, Education and Facilities businesses of Aramark, a leading global provider of food, facilities and uniform services to education, healthcare, business and industry, and sports, leisure and corrections clients, since September 2012.

## Leadership, Strategic, Operations, Food & Beverage, **Finance**

PRIOR BUSINESS EXPERIENCE:

PepsiCo, Inc., a multinational food, snack and beverage corporation:

Various management positions most recently a PepsiCo, Ambev and Beliv: President, North America, of Pepsi Beverage Company and as Executive Vice President, Supply Chain and System Transformation (2005-2012)

Leadership, Strategic, Retail, Food & Beverage, Operations, Finance, Distribution/Supply Chain, Global

#### RECENT POSITION:

President and Chief Executive Officer of Hard Rock International, an owner, operator, and franchisor of restaurants, hotels, casinos, and live music venues in over seventy countries (2004-February 2017).

## Leadership, Strategic, Operations, Finance, Global, Franchise, Entertainment, Gaming, Food & **Beverage**

PRIOR BUSINESS EXPERIENCE:

cbc (The Central American Bottling Corporation) (also known as CabCorp), a multi-Latin beverage company in more than 33 countries with strategic partners

Chief Executive Officer (2002-2003)

Non-executive Director (2003-2010)

Leadership, Strategic, Board Governance, Global, **Distribution, Food & Beverage** 

Marriott International, Inc., a multinational diversified

PepsiCo, Inc.:

hospitality company managing a broad portfolio of hotels and related lodging facilities:

Various management and financial positions including Division President and General Manager for beverage

Multiple capacities with including as Chief Operating operations across Latin America (1989-2002)

Officer, Eastern Division, North American Lodging operations (2000-2005).

Accounting, Finance, Food & Beverage, Operations, Global

Leadership, Strategic, Operations, Hospitality, Finance

The Burton Group (now Arcadia Group) (an UK multinational retailing company) and Overseas

*Price Waterhouse LLP*., a multinational professiona *Containers, Ltd.* (an UK container shipping company): services network providing audit and assurance, tax and

consulting services:

Multiple management and financial positions (1982-1989)

Early career

Current:

Accounting, Finance, Consumer Goods, Retail

Accounting, Finance

Public Company Boards:

PUBLIC COMPANY BOARDS: Current:

Dave & Buster s Entertainment, Inc.

Dave & Buster s Entertainment, Inc.

Pier 1 Imports, Inc.

OTHER POSITIONS/MEMBERSHIPS:

OTHER POSITIONS/MEMBERSHIPS:

Director, National Urban League

Fellow Member, Chartered Management Accountants

**EDUCATION:** 

EDUCATION:

B.S. Accounting, Boston College

B.A. Business Studies, Robert Gordon University,

Scotland

ACCOLADES:

ACCOLADES:

Recognized on Savoy s Top 100 Most Influential Blacks Honorary Doctorate, Business Administration, Robert in Corporate America (2016) Gordon University (2011)

5

Recognized on Black Enterprise s 100 Most Powerful Executives in Corporate America (2009)

Dave & Buster s Entertainment, Inc.

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#### Michael J. Griffith Jonathan S. Halkyard

DIRECTOR SINCE: 2011 DIRECTOR SINCE: 2011

COMMITTEES: Audit, Finance, and Nominating and Committees: Compensation

Corporate Governance

AGE: 53 AGE: 61

**DIRECTOR STATUS: INDEPENDENT DIRECTOR STATUS: INDEPENDENT** 

RECENT POSITION: CURRENT POSITION:

President and Chief Executive Officer of EAT Club, *Inc.*, the largest business-focused online lunch delivery company in the United States (July 2016-March 2018).

Leadership, Strategic, Finance, Food & Beverage, Marketing, E-Commerce

President and Chief Executive Officer of Extended Stay America, Inc., the largest owner/operator of company branded hotels in North America, and its paired-share REIT, ESH Hospitality, Inc., since January 2018.

## Leadership, Strategic, Hospitality, Board Governance, Finance

PRIOR BUSINESS EXPERIENCE:

Activision Blizzard, Inc., a worldwide online, personal

computer, console, handheld, and mobile game publisher:

Extended Stay America, Inc.:

PRIOR BUSINESS EXPERIENCE:

Pacific Power Company:

Chief Financial Officer (January 2015-December

2017)

Vice Chairman (March 2010-August 2016)

Leadership, Strategic, Board/Governance 2015)

Chief Operating Officer (September 2013-January

Activision Publishing, Inc. (prior to merger with Leadership, Strategic, Hospitality, Operations, Blizzard Entertainment, Inc.), one of the world s largest **Finance** third-party video game publishers:

NV Energy, Inc. a holding company providing energy President and Chief Executive Officer (Jungervices and products in Nevada, and its wholly-owned 2005-March 2010) utility subsidiaries, Nevada Power Company and Sierra

Leadership, Strategic, Finance, Amusements/Gaming, Operations, Entertainment

Executive Vice President and Chief Financial Officer (July 2012-September 2013)

The Procter & Gamble Company, a multinational consumer goods corporation:

Leadership, Strategic, Finance

Various executive positions, including President of the Global Beverage Division, Vice President and General Manager of Coffee Products, and Vice President and General Manager of Fabric & Home Care Japan and Korea and Fabric & Home Care Strategic Planning Asia (1981-2005).

Caesar s Entertainment Corporation (formerly Harrah s Entertainment, Inc.), one of the world s largest casino entertainment providers:

Various executive, finance and managerial capacities, including Executive Vice President, Chief Financial Officer and Treasurer (2001-2012).

Leadership, Strategic, Global, Consumer Goods, Consumer Insights/Marketing Leadership, Strategic, Operations, Finance, Entertainment, Gaming, Food & Beverage

PUBLIC COMPANY BOARDS:

Current:

PUBLIC COMPANY BOARDS:

Current:

Dave & Buster s Entertainment, Inc.

Dave & Buster s Entertainment, Inc.

Extended Stay America, Inc.

EDUCATION:

OTHER POSITIONS/MEMBERSHIPS:

B.A. Mathematics, Computational Math, and Member, Board of Advisors, McColl School of Economics, Albion College, MI Business, Queens University of Charlotte, NC

M.B.A. Finance and Strategic Planning, University of Member, Board of Trustees, Charlotte Latin School, Michigan NC

EDUCATION:

B.A. Economics, Colgate University

M.B.A. Harvard Business School

ACCOLADES:

2013 Civitas Laurel Award, Foundation for an Independent Tomorrow, Las Vegas, NV

Dave & Buster s Entertainment, Inc.

6

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## Stephen M. King

## Patricia H. Mueller

DIRECTOR SINCE: 2006 COMMITTEES: None

AGE: 60

DIRECTOR STATUS: MANAGEMENT

#### CURRENT POSITION:

Chief Executive Officer of Dave & Buster Entertainment, Inc., since September 2006 and Chairman of the Board since July 2017 (previously served as Senior Vice President and Chief Financial Officer in 2006).

## Leadership, Strategic, Board Governance, Finance, Operations, Food & Beverage, Amusements/Gaming, Marketing, Consumer Insights, Global

PRIOR BUSINESS EXPERIENCE:

Carlson Restaurants Worldwide Inc., an owner, franchisor and operator of casual dining restaurant brands worldwide, including T.G.I. Friday s:

Various executive and management capacities (February 2011-May 2016) including, Chief Financial Officer, Chief Administrative Officer, Chief Operating Officer, and President and Chief Operating Officer of International (1984-2006)

Leadership, Strategic, Finance, Operations, Food & Beverage, Supply Chain, Information Technology, Franchise, Global

DIRECTOR SINCE: 2015

COMMITTEES: Compensation and Nominating and

Corporate Governance

AGE: 55

**DIRECTOR STATUS: INDEPENDENT** 

#### CURRENT POSITION:

Co-founder of Mueller Retail Consulting, LLC, a company assisting retailers with branding, marketing and interconnected retail strategies, since June 2016.

## Leadership, Strategic, Retail, Marketing, Consumer **Insights, E-Commerce**

PRIOR BUSINESS EXPERIENCE:

The Home Depot, Inc., the world s largest home improvement retailer:

Senior Vice President and Chief Marketing Officer

Vice President, Advertising (2009-2011)

## Leadership, Strategic, Branding, Retail, Marketing, **Consumer Insights, E-Commerce, Global**

The Sports Authority, Inc., an operator of sporting goods retail stores:

Senior Vice President of Marketing and Advertising (2006-2009)

## Leadership, Strategic, Retail, Marketing, Consumer **Insights**

American Signature, Inc., a manufacturer and retailer of furniture and home furnishings:

Vice President of Advertising (2004-2006)

Leadership, Retail, Marketing, Consumer Insights

*Value Vision, Inc./ShopNBC*, an integrated direct marketing company selling products to consumers:

Various executive positions, including Senior Vice President of TV Sales & Promotions, Senior Vice President Strategic Development, and Senior Vice President Marketing & Programming (1999-2004)

Leadership, Strategic, Marketing, Consumer Insights, E-Commerce

PUBLIC COMPANY BOARDS:

PUBLIC COMPANY BOARDS:

Current:

Current:

Dave & Buster s Entertainment, Inc.

Dave & Buster s Entertainment, Inc.

Ruth s Hospitality Group, Inc.

EDUCATION:

OTHER POSITIONS/MEMBERSHIPS:

B.S. Hotel & Restaurant Administration, Cornell 2017-18 National Association of Corporate Directors University Fellow

M.B.A. Finance, Cornell University

ACCOLADES:

EDUCATION:

2017 Golden Chain Award Honoree, Nation s Restaurant B.S. Business, Management, Marketing and Related News

Support Services, State University of New York at Plattsburgh

Ernst & Young Entrepreneur of the Year Finalist (2017 Southwest Region)

ACCOLADES:

2014 Marketing Hall of Femme Honoree, Digital Marketing News

Dave & Buster s Entertainment, Inc.

7

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#### **Table of Contents** Kevin M. Sheehan **Jennifer Storms** DIRECTOR SINCE: 2011 DIRECTOR SINCE: 2016 COMMITTEES: Audit and Finance COMMITTEES: Compensation and Nominating and Corporate Governance AGE: 46 AGE: 64 **DIRECTOR STATUS: INDEPENDENT DIRECTOR STATUS: INDEPENDENT** CURRENT POSITION: CURRENT POSITION: President and Chief Executive Officer and Director of Chief Marketing Officer for NBC Sports Group, a division of NBCUniversal, a leading global media and Scientific Games Corporation, a global leader in the gaming and lottery industries, since August 2016. entertainment company developing, producing, and marketing of entertainment, news and information, since October 2015. Leadership, Strategic, Board Governance, Gaming, **Finance** Leadership, Strategic, Marketing, Consumer Insights, Global PRIOR BUSINESS EXPERIENCE: PRIOR BUSINESS EXPERIENCE: Robert B. Willumstad School of Business, Adelphi PepsiCo, Inc.: University, a New York City metropolitan area business school Senior Vice President of Global Sports Marketing (2011-September 2015) John J. Phelan, Jr. Distinguished Visiting Professor of Business (February 2015-June 2016) Leadership, Strategic, Marketing, Consumer

Distinguished Visiting Professor-Accounting, Finance and Economics (2005-2008)

#### Strategic, Finance, Accounting

NCL Corporation, Ltd, a leading global cruise line Senior Vice President of Sports Marketing operator: (2009-2011)

President (August 2010-January 2015; August 2008-March 2009)

Chief Executive Officer (November 2008-January 2015)

Chief Financial Officer (2007-2010)

## Leadership, Strategic, Food & Beverage, Hospitality, Finance, Global, Consumer Insights, Marketing

Cerberus Capital Management LP (2006-2007) & Clayton Dubilier & Rice (2005-2006):

## Insights, Global, Food & Beverage

The Gatorade Company, Inc. (a subsidiary of PepsiCo, Inc.), a manufacturer of sports-themed beverages and food products:

Leadership, Strategic, Marketing, Consumer **Insights, Food & Beverage** 

Turner Broadcasting System/Turner Sports, a division of the American media conglomerate providing sports programing on television and digital media:

Multiple marketing and leadership positions, including, Senior Vice President, Sports Programming and Marketing (1995-2009)

Leadership, Strategic, Marketing, Consumer **Insights** 

Consultant

#### Finance, Private Equity, Strategic

*Cendant Corporation*, a global business and consumer services provider:

Various executive roles, including, Chairman and Chief Executive Officer of the Vehicle Services Davison (including Avis Rent A Car, Budget Rent A Car, Budget Truck PHH Fleet Management and Wright Express) (1996-2005)

## Leadership, Strategic, Finance, Global, Consumer Insights, Marketing

Public Company Boards: Public Company Boards:

Current: Current:

Dave & Buster s Entertainment, Inc.

Dave & Buster s Entertainment, Inc.

Scientific Games Corporation

New Media Investment Group Inc.

Other Positions/Memberships: Other Positions/Memberships:

Certified Public Accountant Member, KPMG Women s Leadership Summit

**Advisory Council** 

Education: Education:

B.A. Hunter College, CUNY

B.A. Northwestern University

M.B.A. New York University Graduate School of Business

Accolades: Accolades:

Named Miami Ultimate CEO by South Florida Business Member, Forty Under 40 Hall of Fame, SportsBusiness Journal (2011)

Daily/Global/Journal (2009)

Ernst & Young Entrepreneur of the Year (2014 Florida Marketers of the Next Generation Brandweek (2008) Region)

The Board of Directors recommends a vote FOR the election of each of the nominated directors.

Dave & Buster s Entertainment, Inc. 8 Eat Drink Play Watch®

#### PROPOSAL NO. 2

#### RATIFICATION OF APPOINTMENT OF INDEPENDENT

#### REGISTERED PUBLIC ACCOUNTING FIRM

The Audit Committee of the Board of Directors has selected KPMG LLP (KPMG), to be the Company s independent registered public accounting firm for the fiscal year ending February 3, 2019, and recommends that the shareholders vote for ratification for such appointment. KPMG has been engaged as our independent registered public accounting firm since 2010. As a matter of good corporate governance, the Audit Committee has requested the Board of Directors to submit the selection of KPMG as the Company s independent registered public accounting firm for fiscal 2018 to shareholders for ratification. In the event of a negative vote on such ratification, the Audit Committee will reconsider its selection. We expect representatives of KPMG to be present at the Annual Meeting. They will have the opportunity to make a statement at the Annual Meeting if they desire to do so, and will be available to respond to appropriate questions.

#### **Audit and Related Fees**

The following table sets forth the fees (dollars shown are in thousands) for professional audit services and fees for other services provided to the Company by KPMG, for fiscal 2017 which ended on February 4, 2018 and fiscal 2016 which ended on January 29, 2017:

	Fiscal 2017	<b>Fiscal 2016</b>
Audit Fee(1)	\$ 805	\$ 855
Audit-Related Fees		
Tax Fees		
Total	\$ 805	\$ 855

(1) Includes fees for services for the audit of the Company s annual financial statements, the reviews of the interim financial statements, audit of the Company s internal control over financial reporting, implementation of accounting pronouncements, assistance with Securities and Exchange Commission filings.

The Audit Committee has established a policy whereby the outside auditors are required to annually provide service-specific fee estimates and seek pre-approval of all audit, audit-related, tax and other services prior to the performance of any such services. Individual engagements anticipated to exceed the pre-approved thresholds must be separately approved by the Audit Committee. For both fiscal 2017 and 2016, the Audit Committee pre-approved 100% of all services provided by KPMG, and concluded that the provision of such services by KPMG was compatible with such firm s independence.

The Board of Directors recommends a vote FOR the ratification of the appointment of KPMG LLP.

Dave & Buster s Entertainment, Inc.

9

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#### PROPOSAL NO. 3

#### ADVISORY VOTE ON EXECUTIVE COMPENSATION

As required by Securities and Exchange Commission (SEC) rules, we are asking you to provide an advisory, non-binding vote to approve the compensation awarded to our named executive officers, as we have described in the Executive Compensation section of this Proxy Statement.

As described in detail in the Compensation Discussion and Analysis section, the Compensation Committee oversees the compensation program and compensation awarded, adopting changes to the program and awarding compensation as appropriate to reflect the Company s circumstances and to promote the main objectives of the program. These objectives include: to align pay to performance; to provide market-competitive pay; and to create sustained shareholder value.

We are asking you to indicate your support for our named executive officer compensation. We believe that the information we have provided in this Proxy Statement demonstrates that our compensation program is designed appropriately and works to ensure that the interests of our executive officers, including our named executive officers, are aligned with your interest in long-term value creation.

Accordingly, we ask you to approve the following resolution at the Annual Meeting:

RESOLVED, that the shareholders of Dave & Buster s Entertainment, Inc. approve the compensation awarded to the Company s named executive officers, as disclosed in this Proxy Statement pursuant to SEC rules, including the Compensation Discussion and Analysis, compensation tables, and narrative discussion.

This resolution is non-binding on the Board of Directors. Although non-binding, the Board of Directors and Compensation Committee will review the voting results and consider your concerns in their continued evaluation of the Company s compensation program. Because this vote is advisory in nature, it will not affect any compensation already paid or awarded to any named executive officer, it will not be binding or overrule any decision by the Board of Directors, and it will not restrict or limit the ability of the shareholders to make proposals for inclusion in proxy materials related to executive compensation.

The Board of Directors recommends an advisory vote FOR the approval of our executive compensation.

Dave & Buster s Entertainment, Inc.

10

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#### DIRECTORS AND CORPORATE GOVERNANCE

## **Composition and Board Independence**

Our Board of Directors currently consists of eight members. Our Board of Directors has affirmatively determined that all of our directors other than our Chief Executive Officer are independent directors under our standards as well as the applicable rules of NASDAQ. In addition, our Board of Directors has affirmatively determined that each member of the Audit Committee, Messrs. Crawford, Dodds, Halkyard and Sheehan, satisfies the independence requirements for members of an audit committee as set forth in Rule 10A-3(b)(1) of the Exchange Act, and that each member of the Compensation Committee, Mr. Griffith, Ms. Mueller and Ms. Storms, satisfies the independence requirements for members of a compensation committee under the applicable rules of NASDAQ.

#### **Corporate Governance**

The Board of Directors met six times in fiscal 2017, including regular and special meetings. During this period, no individual director attended fewer than 75% of the aggregate of (1) the total number of meetings of the Board of Directors and (2) the total number of meetings held by all committees on which he or she served.

The Company invites members of the Board of Directors to attend its annual shareholder meeting and requires that they make every effort to attend the Annual Meeting absent an unavoidable and irreconcilable conflict. At the June 8, 2017 Annual Meeting of Shareholders, all of the directors were in attendance.

The Board of Directors has an Audit Committee, a Compensation Committee, a Nominating and Corporate Governance Committee and a Finance Committee. The charters for each of these committees are posted on our website at http://ir.daveandbusters.com/corporate-governance.

The Audit Committee, comprised of Messrs. Crawford, Dodds, Halkyard and Sheehan, and chaired by Mr. Sheehan, recommends to the Board of Directors the appointment of the Company s independent auditors, reviews and approves the scope of the annual audits of the Company s financial statements, reviews our internal control over financial reporting, reviews and approves any non-audit services performed by the independent auditors, reviews the findings and recommendations of the independent auditors and periodically reviews major accounting policies. The Audit Committee held nine meetings during fiscal 2017. The Board of Directors has determined that each of the members of the Audit Committee is qualified as a financial expert under the provisions of the Sarbanes-Oxley Act of 2002 and the rules and regulations of the SEC.

The Compensation Committee comprised of Mr. Griffith, Ms. Mueller and Ms. Storms, and chaired by Mr. Griffith, reviews the Company s compensation philosophy and strategy, administers incentive compensation and stock option plans, reviews the Chief Executive Officer s performance and compensation, reviews recommendations on compensation of other executive officers, and reviews other special compensation matters, such as executive employment agreements. The Compensation Committee held three meetings during fiscal 2017.

The Nominating and Corporate Governance Committee, comprised of Mr. Halkyard, Ms. Mueller, and Ms. Storms, chaired by Mr. Halkyard, identifies and recommends the individuals qualified to be nominated for election to the Board of Directors, recommends the member of the Board of Directors qualified to be nominated for election as its

Chairperson, recommends the members and chairperson for each committee of the Board of Directors, reviews and recommends to the Board matters regarding CEO succession plans, periodically reviews and assesses our Corporate Governance Guidelines and Principles and Code of Business Conduct and Ethics and oversees the annual self-evaluation of the performance of the Board of Directors and the annual evaluation of the performance of our management. The Nominating and Corporate Governance Committee held three meetings during fiscal 2017.

The Finance Committee, comprised of Messrs. Crawford, Dodds, Halkyard, and Sheehan, and chaired by Mr. Halkyard, assists the Board of Directors in fulfilling its financial management oversight responsibilities by (i) assessing, overseeing and evaluating from time to time, policies and transactions affecting our financial objectives, (ii) reviewing our indebtedness, strategic planning, capital structure objectives, investment programs and policies, (iii) periodically

Dave & Buster s Entertainment, Inc.

11

Eat Drink Play Watch®

auditing major capital expenditures, including real estate acquisitions and new store development, and (iv) working with our management and the Compensation Committee on annual operating goals. The Finance Committee met nine times during fiscal 2017.

The Board s Role in Risk Oversight

The entire Board of Directors is engaged in risk management oversight. At the present time, the Board of Directors has not established a separate committee to facilitate its risk oversight responsibilities. The Board of Directors will continue to monitor and assess whether such a committee would be appropriate. The Audit Committee assists the Board of Directors in its oversight of our risk management and the process established to identify, measure, monitor, and manage risks, in particular major financial risks. The Board of Directors receives regular reports from management, as well as from the Audit Committee, regarding relevant risks and the actions taken by management to adequately address those risks.

## **Succession Planning**

Our Corporate Governance Guidelines require the Board to plan for CEO succession and oversee management development. During fiscal 2017 the Board reviewed management development and succession plans with respect to senior management positions with the CEO. The Nominating and Corporate Governance Committee reviewed and made recommendations to the Board regarding succession plans with respect to the CEO, and the Board approved the recommendations.

#### **Board of Directors Leadership Structure**

Our Board of Directors does not have a policy requiring the roles of the Chairman of the Board and Chief Executive Officer to be filled by separate persons or a policy requiring the Chairman of the Board to be a non-employee director. The Board believes that it is in the best interest of the Company and its shareholders for the Board to make a determination on whether to separate or combine the roles of Chairman and CEO based upon the Company s circumstances at any particular point in time, and whether the Chairman role shall be held by an independent director. At present, Mr. King serves in the positions of Chairman of the Board and Chief Executive Officer of the Company. Mr. Griffith serves as Lead Independent Director. As set forth in our Corporate Governance Guidelines and Principals, the Lead Independent Director s responsibilities include, but are not limited to:

Convening, chairing and determining agendas for executive sessions of the non-management directors and coordinating feedback to the Chairman of the Board regarding issues discussed in executive sessions.

Determining in consultation with the Chairman of the Board the schedule for board meetings, agenda items and the Board's information needs associated with those agenda items, and identifying the need for and scope of related presentations.

Assisting the Board and its committees in the evaluation of senior management (including the CEO) and communicating the results of such evaluation to the CEO.

Serving as an information resource for other directors and acting as liaison between directors, committee chairs and management.

Providing advice and counsel to the CEO.

Developing and implementing, with the Chairman of the Board and the Nominating and Corporate Governance Committee, the procedures governing the Board s work.

Where appropriate and as directed by the Board, communicating with the shareholders, rating agencies, regulators and interested parties.

Speaking for the Board in circumstances where it is appropriate for the Board to have a voice distinct from that of management.

The Board continues to believe that due to Mr. King s extensive knowledge of all aspects of the Company s business as its Chief Executive Officer, Mr. King is in the best position at this time to lead the Board of Directors as its Chairman, and Mr. Griffith is in the best position to serve in the capacity as Lead Independent Director. The Board

Dave & Buster s Entertainment, Inc.

12

Eat Drink Play Watch®

believes that the combined Chairman and CEO structure provides the Company with decisive and effective leadership with clear accountability to our shareholders and eliminates the potential for any uncertainty as to who leads the Company. This combined role is both counterbalanced and enhanced by the effective oversight and independence of our Board of Directors, and the independent leadership provided by our Lead Independent Director and independent committee chairs. The Board believes that the strong Lead Independent Director, the use of regular executive sessions of the non-management directors, the Board s strong committee system, and all directors being independent except for Mr. King, allow it to maintain effective oversight of management.

#### **Director Compensation**

The following table sets forth the information concerning all compensation earned by our directors during fiscal 2017 for service on our Board of Directors.

	FEES EARNED	STOCK UNIT AWARDS	OPTION AWARDS TOTAL
NAME(1)	(\$)(2)	(\$)(3)	(\$)
Victor L. Crawford(5)	\$ 65,000	\$ 124,949	\$ 189,949
Hamish A. Dodds(5)	\$ 53,214	\$ 124,949	\$ 178,163
Michael J. Griffith(5)	\$ 112,280	\$ 124,949	\$ 237,229
Jonathan S. Halkyard(5)	\$ 86,456	\$ 124,949	\$ 211,403
Alan J. Lacy(4)	\$ 44,642	\$ 124,949	\$ 169,59
Patricia H. Mueller(5)	\$ 65,000	\$ 124,949	\$ 189,949
Kevin M. Sheehan(5)	\$ 85,000	\$ 124,949	\$ 209,949
Jennifer Storms(5)	\$ 65,000	\$ 124,949	\$ 189,949

- (1) Mr. King is the sole employee director and is omitted from the Director Compensation Table. He did not receive compensation for service on our Board of Directors other than reimbursement for out-of-pocket expenses incurred in connection with the rendering of such service. Mr. King s compensation is reflected in the Summary Compensation Table of this Proxy Statement.
- (2) Reflects the annual stipend received for service on the Board of Directors, service as chair of a Board of Directors committee during fiscal 2017. Board members are also reimbursed for out-of-pocket expenses incurred in connection with their board service. Such reimbursements are not included in this table. There are no other fees earned for service on the Board of Directors. Pursuant to the 2016 Deferred Compensation Plan for Non-Employee Directors (the Director Deferred Compensation Plan ), each non-employee director has the option to defer payment of all or a portion of his or her annual stipend. Amounts deferred, plus interest accrued thereon, will be distributed upon death or disability of the director or over a period not to exceed five years, as elected by the director, following the date he or she leaves the Board of Directors. Pursuant to the Director Deferred Compensation Plan, Mr. Crawford, Mr. Dodds, Mr. Lacy, and Ms. Storms deferred receipt of \$65,000, \$53,214, \$44,642, and \$32,500 of their annual stipends, respectively.

- (3) The amounts shown in this column represent the aggregate grant date fair values of the restricted stock units awarded to Messrs. Crawford, Dodds, Griffith, Halkyard, Lacy and Sheehan and Mmes. Mueller and Storms on April 7, 2017. Each restricted stock unit vests one year after the award date. As of February 4, 2018, the aggregate number of shares of Dave & Buster s Entertainment, Inc. common stock underlying outstanding non-vested restricted stock units for each non-employee director was: Mr. Crawford 2,094; Mr. Dodds 2,094; Mr. Griffith 2,094; Mr. Halkyard 2,094; Ms. Mueller 2,094; Mr. Sheehan 2,094; and Ms. Storms 2,094. Pursuant to the Director Deferred Compensation Plan, each non-employee director has the option to defer the distribution of all or a portion of restricted stock units. Units deferred will be distributed upon death or disability of the director or over a period not to exceed five years, as elected by the director, following the date he or she leaves the Board of Directors.
- (4) Mr. Lacy retired from his service on the Board at the end of his term in June 2017. Pursuant to the terms of the 2014 Stock Incentive Plan, upon Mr. Lacy s retirement, he forfeited 1,733 restricted stock units of the 2,094 restricted stock units awarded (with an approximate value of \$103,409).
- (5) The following table details the outstanding equity awards of the current members of the Board of Directors. Mr. King is omitted from this table as his outstanding equity is reflected in the Outstanding Equity Awards Table elsewhere in this Proxy Statement. Mr. Crawford and Mr. Dobbs are not listed in the following table because all of their equity awards are held in restricted stock or restricted stock units and they do not hold any stock options.

Dave & Buster s Entertainment, Inc.

13

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## **Directors Outstanding Equity Awards at 2017 Fiscal Year End**

	Number of Securities Underlying Unexercised Options	Number of Securities Underlying Unexercised Options	Option rcise Price	Option Expiration
	(#)	(#)		
NAME	Exercisable	Unexercisable	(\$)	Date
Michael J. Griffith	23,934	0	\$ 6.27	12/5/2022
	5,203	0	\$ 31.71	4/9/2025
	4,545	0	\$ 39.10	4/7/2026
Jonathan S. Halkyard	23,934	0	\$ 6.27	12/5/2022
	5,203	0	\$ 31.71	4/9/2025
	4,545	0	\$ 39.10	4/7/2026
Patricia H. Mueller	5,004	0	\$ 33.15	4/20/2025
	4,545	0	\$ 39.10	4/7/2026
Kevin M. Sheehan	23,934	0	\$ 6.27	12/5/2022
	5,203	0	\$ 31.71	4/9/2025
	4,545	0	\$ 39.10	4/7/2026
Jennifer Storms	4,224	0	\$ 41.60	4/14/2026

In addition to reimbursement for out-of-pocket expenses incurred in connection with their Board service, our non-employee Board members receive an annual stipend and equity grant for serving as members of our Board of Directors. During fiscal 2017, each non-employee director received an annual stipend of \$65,000 and an annual equity grant of restricted stock units with a value of approximately \$125,000. In addition, a non-employee director receives \$50,000 for serving as our Chairman, \$50,000 for serving as Lead Independent Director, \$20,000 for serving as Chair of our Audit Committee, \$15,000 for serving as Chair of our Finance Committee, \$15,000 for serving as Chair of our Compensation Committee, and \$10,000 for serving as Chair of our Nominating and Corporate Governance Committee. The Compensation Committee reviews the compensation to non-employee directors on a biennial basis; the last review occurred in fiscal 2016 and the next review will occur in fiscal 2018. Each of Messrs. Griffith, Halkyard, and Sheehan participate in the Dave & Buster s Entertainment, Inc. 2010 Management Incentive Plan (the 2010 Stock Incentive Plan ) and the Dave & Buster s Entertainment, Inc. 2014 Omnibus Incentive Plan (the 2014 Stock Incentive Plan). Mr. Crawford, Mr. Dodds, Ms. Mueller and Ms. Storms participate in the 2014 Stock Incentive Plan.

#### **Director Stock Ownership Guidelines**

During fiscal 2017, the Nominating and Corporate Governance Committee reviewed and evaluated a stock ownership requirement for non-employee directors to align the interests of its non-employee directors with the interests of the shareholders and to further promote the Company s commitment to sound corporate governance. The Nominating and Corporate Governance Committee recommended to the Board stock ownership requirements for non-employee directors; the Board accepted the recommendations and adopted the requirements. Under the requirements, a non-employee director must own shares of the Company s stock with a fair market value equal to four (4) times the

director s annual cash retainer. Each non-employee director has five (5) years from the date of their initial appointment or election to the Board to meet this requirement. Currently, three (3) non-employee directors have served on the Board for 5 years or more and are in compliance with this requirement, and the remaining non-employee directors have between 2-4 years (based upon the date on which they were initially appointed or elected to the Board) to meet this requirement.

Mr. King, as the sole employee director, is governed by the stock ownership guidelines for executive officers. These guidelines and current compliance are detailed under Stock Ownership Guidelines elsewhere in the Executive Compensation section of this Proxy Statement.

Dave & Buster s Entertainment, Inc.

14

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Policy Regarding Shareholder Recommendations for Director Candidates

The Company identifies new director candidates through a variety of sources. The Nominating and Corporate Governance Committee will consider director candidates recommended by shareholders in the same manner it considers other candidates, as described below. Shareholders seeking to recommend candidates for consideration by the Nominating and Corporate Governance Committee should submit a recommendation in writing describing the candidate s qualifications and other relevant biographical information and provide confirmation of the candidate s consent to serve as director. Please submit this information to the Corporate Secretary, Dave & Buster s Entertainment, Inc., 2481 Mañana Drive, Dallas, Texas 75220 or by email at corporatesecretary@daveandbusters.com.

Shareholders may also propose director nominees by adhering to the advance notice procedure described under Shareholder Proposals elsewhere in this Proxy Statement.

**Director Qualifications** 

The Nominating and Corporate Governance Committee and the Board believe that candidates for director should have certain minimum qualifications, including, without limitation:

Demonstrated business acumen and leadership, and high levels of accomplishment;

Ability to exercise sound business judgment and to provide insight and practical wisdom based on experience;

Commitment to understand the Company and its business, industry and strategic objectives;

Integrity and adherence to high personal ethics and values, consistent with our Code of Business Conduct and Ethics;

Ability to read and understand financial statements and other financial information pertaining to the Company;

Commitment to enhancing shareholder value; and

Willingness to act in the long term interest of all shareholders.

In the context of the Board s existing composition, other requirements (such as prior CEO experience, restaurant, hospitality, gaming, sports-related marketing and branding, or retail industry experience, or relevant senior level experience in finance, accounting, sales and marketing, organizational development, information technology, or public relations) that are expected to contribute to the Board s overall effectiveness and meet the needs of the Board and its

committees may be considered. The Company values diversity on a Company-wide basis and seeks to achieve a diversity of occupational and personal backgrounds on the Board, but has not adopted a specific policy regarding Board diversity. The Nominating and Corporate Governance Committee assesses the effectiveness of its efforts at pursuing diversity through its periodic evaluation of the Board s composition.

**Current Nominations** 

The Nominating and Corporate Governance Committee conducted an evaluation and assessment of all of the current directors for purposes of determining whether to recommend them for nomination for re-election to the Board of Directors. After reviewing the assessment results, the Nominating and Corporate Governance Committee recommended that Messrs. Crawford, Dodds, Griffith, Halkyard, King, and Sheehan and Mmes. Mueller and Storms be nominated for election to the Board of Directors. The Board accepted the recommendations and nominated such persons. The Nominating and Corporate Governance Committee did not receive any recommendations from shareholders proposing candidates for election to the Board at the Annual Meeting.

Code of Business Conduct and Ethics and Whistle Blower Policy

The Code of Business Conduct and Ethics applies to our directors, officers and other employees. The Code of Business Conduct and Ethics is available on our website at http://ir.daveandbusters.com/corporate-governance. We intend to post any material amendments or waivers of our Code of Business Conduct and Ethics that apply to our executive officers on this website. In fiscal 2017, we did not post any material amendments to or waivers of the Code of Business Conduct and Ethics on our website. In addition, our Whistle Blower Policy is available on our website at http://ir.daveandbusters.com/corporate-governance.

Dave & Buster s Entertainment, Inc.

15

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**Compensation Committee Interlocks and Insider Participation** 

During fiscal 2017, the members of our Compensation Committee were Mr. Griffith, Ms. Mueller and Ms. Storms. None of our executive officers serve on the compensation committee or board of directors of any other company of which any of the members of our Compensation Committee or any of our directors is an executive officer.

**Communications with the Board of Directors** 

If shareholders wish to communicate with the Board of Directors or with an individual director, they may direct such communications in care of the General Counsel, 2481 Mañana Drive, Dallas, Texas 75220. The communication must be clearly addressed to the Board of Directors or to a specific director. The Board of Directors has instructed the General Counsel to review and forward any such correspondence to the appropriate person or persons for response.

Dave & Buster s Entertainment, Inc.

16

Eat Drink Play Watch®

#### SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table shows the ownership of our common stock by (a) all persons known by us to beneficially own more than 5% of our common stock, (b) each present director, (c) the named executive officers, and (d) all executive officers and directors as a group.

We have determined beneficial ownership in accordance with the rules of the SEC, and unless otherwise indicated below, to our knowledge, the persons and entities named in the table have sole voting and sole investment power with respect to all shares that they beneficially own, subject to community property laws where applicable.

We have based our calculation of the percentage of beneficial ownership on 39,641,163 shares of our common stock outstanding as of April 9, 2018, unless otherwise indicated in the footnotes below. We have deemed shares of our common stock subject to stock options that are currently exercisable or exercisable within 60 days of April 9, 2018 to be outstanding and to be beneficially owned by the person holding the stock option for the purpose of computing the percentage ownership of that person. Unless otherwise noted, the address of each beneficial owner is c/o Dave & Buster s Entertainment, Inc., 2481 Mañana Drive, Dallas, Texas 75220.

# Number of Shares of Common Stock Beneficially Owned as of

Name of Beneficial Owner	<b>April 9, 2018</b>	Percent
5% Shareholders		
BlackRock, Inc.(1)		
55 East 52 <sup>nd</sup> Street		
New York, NY 10055	7,342,209	18.5%
The Vanguard Group(2)		
100 Vanguard Blvd.		
Malvern, PA 19355	4,467,802	11.3%
Wellington Management Group LLP(3)		
280 Congress Street		
Boston, MA 02210	3,635,488	9.2%
Directors		
Stephen M. King(4)	458,510	1.1%
Victor L. Crawford	3,486	*
Hamish A. Dodds	2,094	*
Michael J. Griffith(5)	62,007	*
Jonathan S. Halkyard(6)	54,625	*
Patricia H. Mueller(7)	14,847	*
Kevin M. Sheehan(8)	98,820	*
Jennifer Storms(9)	7,700	*

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Named Executive Officers(10)

1 (411100 2110041) ( 0 01110015(10)		
Brian A. Jenkins(11)	148,559	*
Margo L. Manning(12)	89,434	*
John B. Mulleady(13)	110,729	*
Jay L. Tobin(14)	96,489	*
All Executive Officers and Directors as a Group (18		
Persons)(15)	1,383,110	3.4%

<sup>\*</sup> Less than 1%.

(1) Based on information contained in Schedule 13G/A dated March 31, 2018, filed on April 6, 2018. The Schedule 13G/A reported that BlackRock, Inc. owned and had sole dispositive power over 7,342,209 shares of common stock and had sole voting power over 7,262,918 shares of common stock.

Dave & Buster s Entertainment, Inc.

**17** 

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- (2) Based on information contained in Schedule 13G/A dated December 31, 2017, filed on February 9, 2018. The Schedule 13G/A reported that The Vanguard Group owned and had sole dispositive power over 4,381,073 shares of common stock, sole voting power over 80,554 shares of common stock, shared voting power over 9,400 shares of common stock and shared dispositive power over 86,729 shares of common stock.
- (3) Based on information contained in Schedule 13G/A dated December 29, 2017, filed on February 8, 2018. The Schedule 13G reported that Wellington Management Group LLP owned and had shared dispositive power over 3,635,488 shares of common stock and had shared voting power over 2,916,515 shares of common stock.
- (4) Shares reflected in the table include 350,463 shares issuable pursuant to outstanding stock options held by Mr. King that are exercisable within 60 days of April 9, 2018. Shares reflected in the table also include 108,046 stock options held by the Stephen and Shauna King Investment Partnership LP (the Investment Partnership ) that are exercisable within 60 days of April 9, 2018. Stephen and Shauna King Investment Partnership GenPar LLC (GenPar) is the general partner of the Investment Partnership. Mr. King is the sole member of GenPar and has sole voting and investment power over all of the shares owned by the Investment Partnership.
- (5) Shares reflected in the table include 10,377 shares owned by Mr. Griffith and 17,948 shares owned by The 2014 Griffith Family Trust dated October 20, 2014 (the Family Trust ). Currently, Mr. Griffith has sole voting and investment power over all of the shares owned by the Family Trust. Shares reflected in the table also include 33,682 shares issuable pursuant to outstanding stock options held by Mr. Griffith, all of which are fully vested.
- (6) Shares reflected in the table include 33,682 shares issuable pursuant to outstanding stock options held by Mr. Halkyard, all of which are fully vested.
- (7) Shares reflected in the table include 9,549 shares issuable pursuant to outstanding stock options held by Ms. Mueller, all of which are fully vested.
- (8) Shares reflected in the table include 33,682 shares issuable pursuant to outstanding stock options held by Mr. Sheehan, all of which are fully vested.
- (9) Shares reflected in the table include 4,224 shares issuable pursuant to outstanding stock options held by Ms. Storms, all of which are fully vested.
- (10) In addition to Mr. King who serves as a director.
- (11) Shares reflected in the table include 74,709 shares issuable pursuant to outstanding stock options held by Mr. Jenkins that are exercisable within 60 days of April 9, 2018. Shares reflected in the table also include 68,808 stock options held by LTD Partner LP (the Jenkins Partnership) that are exercisable within 60 days of April 9, 2018. LTD Partners GenPar LLC (the Jenkins GenPar) is the general partner of the Jenkins Partnership.

Currently, Mr. Jenkins is the sole member of the Jenkins GenPar and has sole voting and investment power over all the options held by the Jenkins Partnership.

- (12) Shares reflected in the table include 83,987 shares issuable pursuant to outstanding stock options held by Ms. Manning that are exercisable within 60 days of April 9, 2018.
- (13) Shares reflected in the table include 107,377 shares issuable pursuant to outstanding stock options held by Mr. Mulleady that are exercisable within 60 days of April 9, 2018.
- (14) Shares reflected in the table include 44,418 shares issuable pursuant to outstanding stock options held by Mr. Tobin that are exercisable within 60 days of April 9, 2018.
- (15) Shares reflected in the table include a total of 1,163,721 shares issuable pursuant to outstanding stock options held by our Executive Officers and Directors as a group that are exercisable within 60 days of April 9, 2018.

Dave & Buster s Entertainment, Inc.

18

Eat Drink Play Watch®

(2006-2008)

Nival Interactive, Inc., an

European video game developer:

# **EXECUTIVE OFFICERS**

We are furnishing below certain biographical information about our executive officers.

Kevin Bachus	Joe DeProspero	Sean Gleason
Dave & Buster s Since: 2012	DAVE & BUSTER S SINCE: 2006	Dave & Buster s Since: 2009
Age: 50	Age: 43	Age: 53
Food & Beverage Experience: 6	Food & Beverage Experience: 20	Food & Beverage Experience: 23
yrs	yrs	yrs
Entertainment Experience: 21 yrs	ENTERTAINMENT EXPERIENCE: 12 yrs	Entertainment Experience: 9 yrs
Current Position:	Current Position:	Current Position:
Senior Vice President	of Vice President of Finance sir	nce Senior Vice President and Chie
Entertainment and Games Strategy	May 2010.	Marketing Officer since August
since November 2012.		2009.
Prior Business Experience:	PRIOR BUSINESS EXPERIENCE:	Prior Business Experience:
Bebo, Inc., an international soc	ial Dave & Buster s Entertainme	nt, Cadbury Schweppes (now known a
networking site:	Inc.:	Dr Pepper Snapple Group):
Chief Product Officer (2010-201)	2) Assistant Vice President of Finan	nce Senior Vice President of Strateg
	(August 2006-May 2010)	Marketing Communications
IMO Entertainment, an on-li	ne	(2005-2008)
social networking services	Arby s Restaurant Group.,	an
company:	owner and operator of quick-serve	Yum! Brands, Inc. (formerly know
	sandwich restaurants:	as Tricon Global Restaurants, Inc.),
Executive Vice President a		a multinational fast food company:
Chief Product Officer (2009-2010)	Director of Financial Planning	
	Analysis (2005-2006)	Multiple positions, including, Vio
Virrata Games, Inc./Play Day T		President, Marketing
an on-demand television channel	Carlson Restaurants Worldwi	deCommunications at Pizza Hut
offering family-friendly video	Inc.:	(1995-2005)
games:	D' ( CE' '1A 1	
Canian Wisa Dussidant and Ch	Director of Financial Analy	S1S
Senior Vice President and Charachitect (2008-2009)	10(2001-2003)	
	Various Analyst Roles (1996-200	0)
Uprising Studios, a softwa gaming company:	re	
Chief Executive Offic	er	

Chief Executive Officer (2005-2006)

Infinium Labs, Inc., a web technology company:

Chief Executive Officer and President (2004-2005)

Capital Entertainment Group, Inc., an innovative development incubation company:

Vice President of Publishing (2001-2003)

Microsoft Corporation, a multinational technology company:

Director of Third Party Relations-Xbox (1999-2001)

Group Product Manager-DirectX (1997-1999)

EDUCATION: EDUCATION: EDUCATION:

B.A. Cinema/Television B.S.B.A. Finance, University of B.A. Communications, University Production, University of Southern Florida of Virginia California

M.B.A. University of Georgia

Dave & Buster s Entertainment, Inc.

19

Eat Drink Play Watch®

Table of Contents	
Brian A. Jenkins	Margo L. Manning
Dave & Buster s Since: 2006	Dave & Buster s Since: 1991
Age: 56	Age: 53
FOOD & BEVERAGE EXPERIENCE: 22 yrs	FOOD & BEVERAGE EXPERIENCE: 27 yrs
Entertainment Experience: 22 yrs	Entertainment Experience: 27 yrs
Current Position:	Current Position:
Senior Vice President and Chief Financial Officer sin December 2006.	since December 2016.
Prior Business Experience:	Prior Business Experience:
Six Flags, Inc., an amusement park operator:	Dave & Buster s Entertainment, Inc.:
Various positions, including Senior Vice Presiden Finance (1996-2006)	t - Senior Vice President of Human Resources (November 2010-December 2016)
FoxMeyer Health Corporation, a wholesa pharmaceuticals distributor:	le Senior Vice President of Training and Special Events (September 2006-November 2010)
Various finance positions, including Vice President Corporate Planning and Business Development	of Vice President of Training and Sales (June 2005-September 2006)
(1990-1996)	Vice President of Management Development (September 2001-June 2005)
	Dave & Buster s Entertainment, Inc. and predecessor companies:
	Assistant Vice President of Team Development (December 1999-September 2001)
	Various capacities with increasing responsibilities (1991-1999)
Education:	EDUCATION:

B.S. Commerce, Finance/MIS, University of Virginia

B.A. Advertising & Marketing, Southern Methodist University

M.B.A. Southern Methodist University

M.H.M. University of Houston

	Wi.ii.Wi. Offiversity of Houston
Michael J. Metzinger	John B. Mulleady
Dave & Buster s Since: 2005	Dave & Buster s Since: 2012
Age: 61	Age: 57
FOOD & BEVERAGE EXPERIENCE: 32 yrs	Food & Beverage Experience: 6 yrs
Entertainment Experience: 13 yrs	Entertainment Experience: 6 yrs
Current Position:	Current Position:

Vice President-Accounting and Controller since January Senior Vice President of Real Estate and Development 2005. since April 2012.

PRIOR BUSINESS EXPERIENCE:

PRIOR BUSINESS EXPERIENCE:

Carlson Restaurants Worldwide, Inc.:

*BJ s Wholesale Club*, a leading operator of warehouse clubs in the eastern United States:

Various positions, including, Executive

Director-Financial Reporting (1986-2005)

Senior Vice President, Director of Real Estate

(2008-2012)

Circuit City Stores, Inc., a consumer electronics retailer:

Vice President of Real Estate (2006-2008)

The Home Depot, Inc.:

Director of Construction (1999-2006)

EDUCATION: EDUCATION:

B.B.A. Accounting and Finance, University of Texas at B.S. Civil Engineering and B.S. Management Austin Engineering, University of the Pacific

M.S. Construction Management, University of California, Berkeley

Dave & Buster s Entertainment, Inc.

20

Eat Drink Play Watch®

Tuble of Coments		
Angelia Pelham	J. Michael Plunkett	Jay L. Tobin
Dave & Buster s Since: 2018	Dave & Buster s Since: 1982	Dave & Buster s Since: 2006
Age: 49	Age: 67	Age: 60
Food & Beverage Experience: 16	Food & Beverage Experience: 36	Food & Beverage Experience: 30
yrs	yrs	yrs
Entertainment Experience: 7 yrs	Entertainment Experience: 36 yrs	Entertainment Experience: 12 yrs
CURRENT POSITION:	CURRENT POSITION:	Current Position:
Senior Vice President of Hum	an Senior Vice President of Purchasi	ing Senior Vice President, Gener
Resources since March 2018.	and International Operations since September 2006.	Counsel and Secretary since April 2006.
PRIOR BUSINESS EXPERIENCE:	PRIOR BUSINESS EXPERIENCE:	PRIOR BUSINESS EXPERIENCE:
Cinemark Holdings, Inc.,	a Dave & Buster s Entertainme	nt, Brinker International, Inc.,
multinational theater exhibition	Inc.:	leading casual dining owner,
company:		franchisor and operator of
	Senior Vice President-Foo	odrestaurant brands worldwide,
Executive Vice President, Ch	ieBeverage and	including Chili s Grill & Bar:
Human Resources Officer (January	Purchasing/Operations Strategy	
2016-February 2018)	(June 2003-June 2004 and January	Various positions, including
	2006-September 2006)	Senior Vice President and Deputy
Main Event Entertainment	, a	General Counsel (1988-2005)
multi-state chain of entertainment	Senior Vice President of Operation	ons
centers:	for Jillian s (June 2004-January	
	2006)	
Vice President, Chief Hum	an	
Resources Officer (January	Vice President of Kitch	e n
2013-December 2015)	Operations (November 2000-June	
	2003)	
Innovative Medical Devi	c e	
Solutions, a medical device	Dave & Buster s Entertainme	nt,
company:	Inc. and predecessor companies:	
Vice President, Chief Hum	an Vice President of Informati	on
Resources Officer (2011-2012)	Systems (November	OII
Resources Officer (2011-2012)	1996-November 2000)	
Rexel, the US subsidiary of	•	
multinational distribution company	Vice President and Director	of
<b>*</b> ▼	Training (November	01
of electrical supplies:	1994-November 1996)	
Vice President, Human Resource		
(2008-2010)	Various operations positions w	ith
(2000-2010)		1111
Digga Hut a division of V.	increasing responsibilities	
Pranda Inc.	m(1704-177 <del>4</del> )	
Brands, Inc.:		

Table of Contents

48

Vice President, Human Resources

and Training (2006-2008)

PepsiCo, Inc.:

Various positions, including, Division Vice President Human Resources Frito Lay, Inc. (1998-2006)

Walt Disney World Company:

Director, Human Resources Magic Kingdom (1996-1998)

EDUCATION: EDUCATION: EDUCATION:

B.S. Communications, Psychology, Attended University of Memphis B.S. Economics, Wharton School, University of Pennsylvania

Attended University of Arkansas at

M.A. Human Resources, Rollin Little Rock

J.D. and M.B.A. Vanderbilt

College

University

Dave & Buster s Entertainment, Inc.

21

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#### **EXECUTIVE COMPENSATION**

# **Compensation Discussion and Analysis**

# The Compensation Committee of our Board of Directors is responsible for establishing the compensation philosophy and ensuring each element of the compensation program encourages high levels of performance among the executive officers and positions the Company for growth. The Compensation Committee ensures our compensation program is fair, competitive, and closely aligns the interests of our executive officers with both the Company s short and long-term business objectives and the interests of our shareholders. Through a strategic combination of base pay, cash-based short-term incentive plans, and a cash and equity-based long-term incentive plan, our Compensation Committee strives to reward executive officers for meeting certain strategic objectives and increasing shareholder value.

## **Executive Compensation**

#### **Quick Navigation** Compensation Discussion and Analysis P.22 **Compensation Practices** P.23 Elements of Compensation P.25 Stock Ownership Guidelines P.31 2017 Summary Compensation Table P.33 **Employment Agreements** P.39 Potential Payments Upon Termination or Change in Control P.40

This section describes our compensation program for our named executive officers (NEOs) for fiscal 2017. The discussion focuses on our compensation programs and compensation-related decisions for fiscal 2017 and also addresses why we believe our compensation program supports our business strategy and operational plans. For fiscal 2017, our NEOs are:

Stephen M. King Chief Executive Officer
Brian A. Jenkins Senior Vice President and Chief Financial Officer
Margo L. Manning Senior Vice President and Chief Operating Officer
John B. Mulleady Senior Vice President of Real Estate and Development
Jay L. Tobin Senior Vice President, General Counsel and Secretary
Compensation Philosophy and Overall Objectives of Executive Compensation Programs

Our executive compensation philosophy is based upon three core values: pay for performance, market-competitive pay and sustained shareholder value creation.

Pay for Performance This ensures that we align the interests of senior executives with the interests of our shareholders. Compensation is tied directly to delivering both annual and long-term value creation to our shareholders. Annual incentives focus on efficient and productive operation of the business, while long-term incentives focus on value creation of the enterprise. In addition, we put greater emphasis on the longer-term aspects of the compensation package to help ensure that all actions of management contribute to the multi-year value creation of the business.

Market-Competitive Pay In setting compensation for our executive officers, including our NEOs, the Compensation Committee uses competitive compensation data from an annual total compensation study of selected peer group of other restaurant and entertainment companies of comparable size and business models and other relevant survey sources to inform its decisions about overall compensation opportunities and specific compensation elements. Additionally, the Compensation Committee uses multiple reference points when establishing targeted compensation

levels. The Compensation Committee applies judgment and discretion in establishing targeted pay levels, taking into account not only competitive market data, but also factors such as company, business unit, and individual performance, scope of responsibility, critical needs and skill sets, experience, leadership potential, and succession planning. Consistent with our pay for performance core values, compensation above target levels is achieved through above-target performance against our annual and long-term incentive goals.

Sustained Shareholder Value Creation All of our compensation plans are designed to increase the value we deliver to our shareholders through the selection of proper business performance metrics, the leverage built into the plans for performance achievement and the proper governance of the plans throughout the year by our Compensation

Dave & Buster s Entertainment, Inc.

22

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Committee. We believe that profitable growth of our enterprise is primary while simultaneously reinforcing an ethical and performance-based culture. Our Compensation Committee approves all goals and awards in advance and monitors progress on their achievement throughout the year. In the long-term incentive plan (the LTIP) implemented pursuant to the 2014 Stock Incentive Plan, we use a series of vehicles to reinforce this commitment to sustained shareholder value creation. These vehicles are:

	Weighting	
LTIP Vehicle	as % of LTIP	Focus
Stock Options	50%	Continuous shareholder value creation over time
Restricted Stock	35%	Performance in strategic performance areas that build/sustain the
Units		enterprise and retention of our key leaders to ensure sustained
Performance Cash	15%	implementation of our strategy. Restricted Stock Units ( RSUs ) and
		Performance Cash account for 50% of the overall LTIP target and
		contribute a robust performance mix.

Through this combination of vehicles and the design of our programs, we ensure that our expectation for continuous improvement, growth and profitability are achieved while effectively managing any undue risk elements.

Our compensation philosophy guides us in our annual review of compensation, the assessment of the right pay for performance relationship and ensures that when strong performance is achieved, it is appropriately rewarded. Our Compensation Committee annually reviews this philosophy and our compensation plans to ensure they are continuing to meet their stated goals and objectives. If they are not, changes will be made to reestablish the right alignment.

In sum, this philosophy is designed to ensure that shareholders see a return for their investment in our Company and that we are getting the right return on our leadership compensation investment.

#### **Compensation Practices**

The following list summarizes executive compensation practices that we have implemented to drive performance and executive compensation practices that we avoid because we do not believe they serve the long-term interests of our shareholders.

# What We Do

Set stock ownership guidelines for executives and directors

Review tally sheets for executives

Disclose performance goals for incentive payments
Set maximum payout caps on our annual and long-term incentives
Limit perquisites and other benefits, and do not include income tax gross-ups (except for relocation expenses)
Subject all variable pay to a compensation recovery clawback policy
Have double-trigger change in control agreements
Hire independent consultant reporting directly to the Compensation Committee
Enforce strict insider trader policies and black-out periods for executives and directors
No hedging or pledging of our stock by executives or directors
No dividends paid on unearned performance-based shares
No excise tax gross-ups to any executive
No repricing or cash buyout of underwater stock options

Table of Contents 53

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× No market timing in granting of equity awards

Dave & Buster s Entertainment, Inc.

23

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# **Procedures for Determining Compensation**

Our Compensation Committee has the overall responsibility for designing and evaluating the salaries, incentive plan compensation, policies and programs for our executive officers, including the NEOs. The Compensation Committee relies on input from an independent compensation consultant and the experience of members of the Compensation Committee to guide our compensation decisions, including compensation of our NEOs. In addition, the Compensation Committee relies on input from our Chief Executive Officer regarding an officer s individual performance (other than himself) and an analysis of our corporate performance. By a delegation of authority from the Board of Directors, the Compensation Committee has final authority regarding the overall compensation structure for the executive officers, including the NEOs.

The compensation of our executive officers consists primarily of four major components: base salary; annual incentive awards; long-term incentive awards; and other benefits. Each of these components is discussed in detail in Elements of Compensation below. When making compensation decisions, the Compensation Committee considers, among other things: The Company s short- and long-term performance relative to financial and strategic targets; The executive officer s prior experience and sustained individual performance; The significance of the executive officer s contributions to the ongoing success of the Company; The scope of the executive officer s responsibilities; The future value the executive officer is expected to bring to the Company; and

Table of Contents 55

relative to others in the industries with which we compete for talent.

The results of benchmarking studies, which illustrate value of the executive officer s total compensation package

In fiscal 2017, the Compensation Committee engaged the compensation consulting firm Aon Hewitt to conduct a benchmarking study of executive compensation programs, provide analysis and advice regarding plan design for short- and long-term incentive plans, and provide analysis and advice concerning trends and regulatory developments in executive compensation. Aon Hewitt evaluated our market competitiveness against (a) a custom peer group and (b) Aon Hewitt s Total Compensation Measurement survey of retail companies. The peer group against which we compared ourselves in fiscal 2017 includes (i) casual dining restaurants that offer an experience; (ii) casual dining concepts with which we compete for leadership talent; (iii) companies that focus on entertainment, including casino & gaming companies; (iv) hotels, resorts & cruise lines; and (v) leisure facilities. At the time of comparison, all members of the peer group were publicly-traded companies that had revenues between 0.3 times to 2.5 times our revenue and in aggregate, had a restaurant/entertainment mix similar to our income mix:

BJ s Restaurants, Inc. Cracker Barrel Old Country Store, Inc. Red Robin Gourmet Burgers, Inc.

Bravo Brio Restaurant Group, Inc. Dine Brands Global, Inc. Ruby Tuesday, Inc.

Brinker International, Inc. Eldorado Resorts, Inc. SeaWorld Entertainment, Inc.

Buffalo Wild Wings, Inc. International Speedway Corporation Six Flags Entertainment Corporation

Cedar Fair, L.P. The Marcus Corporation Speedway Motorsports, Inc.
The Cheesecake Factory Incorporated Penn National Gaming, Inc. Texas Roadhouse, Inc.

Churchill Downs Incorporated Pinnacle Entertainment, Inc. Vail Resorts, Inc.

During fiscal 2017, one member of the peer group was acquired by another member of the peer group, a second member of the peer group was acquired by a privately-held company, and a third member of peer group filed bankruptcy resulting in disposition of its restaurant assets. The Compensation Committee approved the replacement of Ignite Restaurants Group, Inc., Intrawest Resorts Holding, Inc. and Isle of Capri Casinos, Inc. with Brinker International, Inc., Cracker Barrel Old Country Store, Inc. and Penn National Gaming, Inc. The Compensation Committee determined the replacement companies met the standards for inclusion in the peer group.

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24

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Due to the size differences among the peer group and the Company, Aon Hewitt used regression analysis to size-adjust the results. Aon Hewitt had no other direct business relationship with the Company and received no payments from us other than the fees and expenses for services to the Compensation Committee.

With respect to the compensation for the Chief Executive Officer, the Compensation Committee evaluates the Chief Executive Officer s performance and sets his compensation. With respect to our corporate performance as a factor in compensation decisions, the Compensation Committee considers, among other aspects, the achievement of our long-term and short-term strategic goals, revenue goals, profitability, and return to our investors. Our Chief Executive Officer plays an important advisory role in the compensation-setting process of the other executive officers, including the NEOs. Our Chief Executive Officer evaluates the performance of the other executive officers and makes recommendations to the Compensation Committee concerning performance objectives and salary and bonus levels for the other executive officers, including the NEOs. The Compensation Committee annually discusses the recommendations with the Chief Executive Officer. The Compensation Committee may, in its sole discretion, approve, in whole or in part, the recommendations of the Chief Executive Officer. In fiscal 2017, the Compensation Committee approved Mr. King s recommendations for salary and bonus with respect to each of the other executive officers, including the NEOs.

# Pay for Performance Alignment

We work to leverage our executive compensation structure in order to drive outstanding Company performance and provide appropriate rewards for sustained, strong individual performance. A significant portion of each executive officer s pay is at-risk and awarded in the form of cash- and stock-based short- and long-term incentive grants. These incentive grants, which are discussed below, link each executive officer s annual income to the achievement of short-and long-term financial and strategic goals. As such, executive officers, including the NEOs, face a risk of forfeiture or a reduced payout if the Company fails to meet its financial and strategic objectives. Under each incentive plan, target compensation is only earned if the designated financial and strategic objectives are met. Each incentive plan offers above-target payouts for outstanding performance; alternatively, no incentive may be earned if a threshold level of performance is not achieved. Further, the Compensation Committee aims to link any adjustments to an executive officer s base salary to his or her individual performance.

In evaluating whether the compensation programs appropriately link each executive officer s compensation to the Company performance, the Compensation Committee reviews and evaluates the achievements of the Company in the fiscal year. In fiscal 2017 the Company grew total revenues, new store openings, net income, earnings per share, EBITDA, and Adjusted EBITDA over the prior fiscal year, but also had decreased comparable store sales for the fiscal year. Key accomplishments are more specifically detailed in our Annual Report on Form 10-K. The Compensation Committee believes each element of the compensation program was effective at aligning the executive officers with the Company s objectives and the interests of shareholders and at appropriately recognizing the results the Company achieved under their leadership.

# **Elements of Compensation**

#### Base Salary

A portion of each executive officer s total compensation is in the form of base salary. This is a fixed cash payment, expressed as an annualized salary. The salary component was designed to provide the executive officers with consistent income and to attract and retain talented and experienced executives capable of managing our operations and strategic growth. In alignment with our compensation philosophy, the Compensation Committee believes that ensuring base salary levels position us appropriately relative to the market and reflect the performance and level of

responsibility of each executive officer is key to providing a competitive total compensation package. Annually, the performance of each executive officer, including the NEOs, is reviewed by the Compensation Committee using information and evaluations provided by the Chief Executive Officer, taking into account our operating and financial results for the year, an assessment of the contribution of each executive officer to such results, the achievement of our strategic growth and any changes in the role and responsibility of an executive officer. In addition, the Compensation Committee considers the results of the benchmarking study and the market competitiveness of each

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25

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NEO s base salary (generally targeting the 5% percentile of the benchmark data) to determine appropriate merit- and market-based increases to each executive s base salary. In fiscal 2017, all of the NEOs received merit-based increases to base salary.

	<b>New Base</b>	<b>Previous Base</b>	<b>Percentage Increase</b>
Stephen M. King	\$800,000	\$750,000	6.7%
Brian A. Jenkins	\$460,000	\$440,000	4.5%
Margo L. Manning	\$415,000	\$390,000	6.4%
John B. Mulleady	\$400,000	\$390,775	2.4%
Jay L. Tobin	\$375,000	\$365,400	2.6%

The Compensation Committee believes the increases awarded are commensurate with each NEO s individual contribution to the Company s success and that the resulting market positioning of each NEO is consistent with the considerations outlined above.

#### Annual Incentive Awards

The Executive Incentive Plan created under the 2014 Omnibus Incentive Plan (the Executive Incentive Plan ) is designed to recognize and reward our employees for contributing towards the achievement of our annual business plan. The Compensation Committee believes the Executive Incentive Plan provides a valuable short-term incentive program that delivers a cash bonus opportunity for key employees, including the NEOs, upon achievement of targeted operating results, as determined by the Compensation Committee and the Board of Directors. The Executive Incentive Plan also supports our efforts to integrate our compensation philosophies with our annual business objectives and focus our executive officers on the fulfillment of those objectives.

In considering and approving the annual plan design, the Compensation Committee reviews target bonus percentages for each executive officer, including the NEOs, and considers the value of the incentive award relative to the individual s total compensation package, the value of the incentive award and total compensation package relative to the benchmark data, and the degree to which the individual can influence the Company s achievement of its short-term financial and strategic objectives. The Compensation Committee also reviews annually the financial and strategic objectives that will comprise the components of the Executive Incentive Plan, the target for each component, and the payout percentages at threshold, target, and maximum performance for each component. The Compensation Committee relies on input from its compensation consultant, the results of benchmarking data, and analysis from our Chief Executive Officer to determine the appropriateness of the target bonus percentages for each executive officer (including the NEOs), the components of the Executive Incentive Plan, the targets for each component, and the payout percentages at each level of performance.

The fiscal 2017 incentive plan for most non-executive participants was based on our targeted EBITDA (net income, plus (a) interest expense (net), (b) loss on debt retirement, (c) provision for income taxes, and (d) depreciation and amortization expense) for fiscal 2017. Substantially all of the NEOs received a bonus based on achievement of various corporate objectives (including items such as EBITDA, revenues, and similar measures) as determined by the Compensation Committee. With the exception of Mr. Mulleady, our Senior Vice President of Real Estate and Development, bonus payouts for our NEOs were based 75% on the achievement of an EBITDA target, 12.5% on the achievement of a total revenue target, and 12.5% on the achievement of targeted comparable store sales growth. Comparable store sales (a year-over-year comparison of sales at stores open at the end of the period which have been open for at least 18 months as of the beginning of each of the fiscal years) is a key performance indicator used within the industry and is indicative of acceptance of our initiatives as well as local economic and consumer trends. We had

76 comparable stores at the beginning of fiscal 2017. Mr. Mulleady s bonus was based 50% on EBITDA, 25% on the achievement of a target related to signed leases, and 25% on the achievement of a target related to new store construction costs. The Compensation Committee annually reviews and sets the performance goals for the Executive Incentive Plan as necessary to ensure reasonableness, support of our strategy and consistency with our overall objectives. The EBITDA target for fiscal 2017, a 53-week year, was 15.0% higher than EBITDA for fiscal 2016 EBITDA, a 52-week year, and the revenue target was 15.6% higher than fiscal 2016 revenues. With respect to Mr. Mulleady s objectives, the targets for signed leases and new store construction were aligned with our development strategy and

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26

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intended to build the pipeline for future growth. In setting Mr. Mulleady s targets, the Compensation Committee considered prior results and the level of performance needed to achieve development goals and set the targets at levels it believed were challenging but attainable.

Under each executive officer s employment agreement (including the NEOs) and the Executive Incentive Plan, a target bonus opportunity is expressed as a percentage of annualized base salary as of the end of the fiscal year, prorated according to the percentage of the fiscal year the executive officer is employed by the Company. Target levels are established based upon a review of market practices and align to the Company s compensation philosophy. Bonuses above or below the target level may be paid subject to a prescribed maximum or minimum. Bonus attainment is calculated separately for each component of the Executive Incentive Plan. Below a minimum threshold level of performance, no awards will be granted under the Executive Incentive Plan. The threshold, target, and maximum percentages for each of the NEOs in fiscal 2017 under the Executive Incentive Plan are outlined in the table below.

	% of Salary at	% of Salary at	% of Salary at	
	Threshold	Target	Maximum	
Stephen M. King	39.4%	90.0%	180.0%	
Brian A. Jenkins	30.6%	70.0%	140.0%	
Margo L. Manning	30.6%	70.0%	140.0%	
John B. Mulleady	18.8%	60.0%	120.0%	
Jay L. Tobin	26.3%	60.0%	120.0%	

The table below outlines the targets and relative payout percentages for the EBITDA, total revenue, and comparable store sales growth, signed leases, and new store construction components of the Executive Incentive Plan. Below a minimum threshold level of performance, no awards will be granted under the Executive Incentive Plan. The calculations are subject to straight-line interpolation between threshold and target performance and between target and maximum performance. The performance thresholds on the financial measures were set at a level that ensures no payout will be made unless the Company exceeded prior year performance.

	Performance			Bonus as % of Target		
Component	<b>Threshold</b>	Target	Maximum	Threshold	lTarget	Maximum
EBITDA(1)	\$ 247.1	\$ 274.6	\$ 310.3	50%	100%	200%
Total Revenue(1)	\$1,104.3	\$1,162.4	\$1,220.5	50%	100%	200%
Comparable Store Sales Growth	0.0%	2.5%	5.0%	0%	100%	200%
Signed Leases	7	10	13	25%	100%	200%
New Store Construction(2)		Within 7.5% of		0%	100%	200%
		Budget				

- (1) Dollar amounts are represented in millions.
- (2) Mr. Mulleady may be awarded the target new store construction bonus if the average actual total construction cost for building each new store opened in fiscal 2017 is within 7.5% of budget. If target EBITDA or better is achieved, the portion of Mr. Mulleady s bonus associated with new store construction will increase at the same slope as the EBITDA bonus, based on EBITDA achievement.

At the close of the performance period, the Compensation Committee determined the bonuses for the executive officers, including the NEOs, following the annual audit and reporting of financial results for fiscal 2017 and reported the awards to the Board of Directors. The Compensation Committee authorized bonuses to the executive officers, including the NEOs, in amounts that were commensurate with the results achieved during fiscal 2017. In reviewing fiscal 2017 results, the Compensation Committee recognized that we exceeded threshold, but did not achieve target, EBITDA and Total Revenue and did not achieve threshold Comparable Store Sales Growth, which resulted in an award below target level performance for substantially all employees. Mr. King, Mr. Jenkins, Ms. Manning and Mr. Tobin were paid 76.8% of their target bonus opportunity for fiscal 2017. Mr. Mulleady achieved performance at the maximum payout level on the portion of his bonus linked to the signed leases and target payout on the portion of his

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27

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bonus related to the attainment of new store construction objectives; therefore, he was paid 119.5% of his target bonus opportunity for fiscal 2017. The tables below outline the 2017 performance results and bonus payments made under the Executive Incentive Plan to each NEO.

Component	Target	Actual	% of Target	Payout %
EBITDA(1)	\$ 274.6	\$ 268.5	97.8%	89.0%
Revenue(1)	\$1,162.4	\$1,139.8	98.1%	80.6%
Comparable Store Sales Growth	2.5%	(0.9)%	96.7%	0.0%
Signed Leases	10	14	140.0%	200.0%
New Store Construction(2)	Within 7.5% of Budget	(0.7)%	Target Achieved	100.0%

- (1) Dollar amounts are represented in millions
- (2) The average total construction cost for building each new store opened in fiscal 2017 was within target. Therefore, Mr. Mulleady earned a payout of 100.0% of target for the portion of his bonus associated with new store construction.

	<b>Target Bonus</b>	<b>Bonus Paid</b>	% of Target
Stephen M. King	\$720,000	\$553,076	76.8%
Brian A. Jenkins	\$322,000	\$247,348	76.8%
Margo L. Manning	\$290,500	\$223,151	76.8%
John B. Mulleady	\$240,000	\$286,793	119.5%
Jay L. Tobin	\$225,000	\$172,836	76.8%

The Compensation Committee believes the incentive awards were warranted and consistent with the performance of each executive officer, including the NEOs, during fiscal 2017 based on the Compensation Committee s evaluation of each individual s overall contribution to accomplishing our fiscal 2017 corporate goals and of each individual s achievement of strategic and individual performance goals during the year.

### Long-term Incentive Awards

The Compensation Committee believes that it is essential to align the interests of the executive officers, including the NEOs, and other key management personnel responsible for our growth with the interests of our shareholders. The Compensation Committee has also identified the need to retain tenured, high performing executives. The Compensation Committee believes that these objectives are accomplished through the provision of cash- and stock-based incentives that align the interests of management personnel with the long-term objectives of enhancing our value, as set forth in the 2014 Stock Incentive Plan.

Annually, the Compensation Committee determines whether to grant long-term cash- and/or stock-based incentives to executive officers, including the NEOs, and other key management personnel. In determining whether to award grants, the Compensation Committee considers Company performance, individual performance, the significance of individuals contributions to the ongoing success of the Company, the valuation of the grants relative to the individual s total compensation, value creation, and the recommendations of our Chief Executive Officer. In addition, the Compensation Committee relies on the benchmarking data and additional analysis provided by the compensation

consultant in determining appropriate grant levels for our executive officers, including the NEOs.

2017 Long Term Incentive Award Grant. During fiscal 2017, the Compensation Committee awarded to the executive officers, including the NEOs, and other key management personnel a combination of service-based non-qualified stock options (Stock Options) with gradual vesting schedules, RSUs that vest upon the attainment of pre-established performance targets, and long-term cash incentives (Performance Cash) that vest upon the attainment of pre-established performance targets. The Stock Options, which comprise 50% of each NEOs award, vest in equal installments over a three-year period and are exercisable up to a maximum of 10 years. The exercise prices of the stock option awards were established as the closing price of the Companys stock on the date following the date on which the Compensation Committee approved the awards. The RSUs, which comprise 35% of each NEOs award, and Performance Cash, which comprises 15% of each NEOs award, vest after three years and are based 66.7% on

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28

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achieving targeted three-year cumulative EBITDA and 33.3% on achieving a targeted return on capital invested in new stores (ROIC). The NEOs face a significant risk of forfeiture or reduced payout if the Company fails to meet either of the targets, as the settlement value of the RSUs and Performance Cash varies between 0% and 200% of the target award, depending on EBITDA and ROIC performance, as depicted in the table below. Further, the value of the Stock Options and the RSUs increases or decreases with the changes in the Company's stock price. The Compensation Committee believes that the mix of 50% Stock Options, 35% RSUs and 15% Performance Cash provides an appropriate balance promoting retention and motivating and rewarding our executive officers and other key employees to deliver long-term financial success.

#### 2017-2019 RSU and Performance Cash Grant **3-Year Cumulative EBITDA 3-Year Cumulative ROIC** Performance Payout as a Performance Payout as a as a Percentage Percentage as a Percentage Percentage **Performance** (in millions) of Target of Target(1) Performance(2) of Target of Target(1) Below Threshold Below \$ 783.1 Below 85.0% 0.0% Below 2.13% Below 85.0% 0.0% Threshold \$ 783.1 85.0% 50.0% 2.13% 85.0% 50.0% **Target** \$ 921.3 100.0% 2.50% 100.0% 100.0% 100.0% Maximum \$1,105.6 120.0% 200.0% 3.00% 120.0% 200.0%

(1) Performance and payouts are subject to straight-line interpolation between points.

# (2) Monthly ROIC for new stores opening during the three-year performance period.

Off-Cycle Grants. The Compensation Committee may award off-cycle grants of restricted stock units and stock options in recognition of performance and strong contributions to the Company's success by an executive officer, including our NEOs. The number of restricted stock units granted is determined by the stock price at the date of grant and is calculated using the formula of (A) the targeted value of the restricted stock unit grant divided by (B) the stock price at grant. The number of stock options is also determined by the stock price at the date of grant and is calculated using the formula of (X) the targeted value of the stock option grant divided by (Y) the grant date fair value as determined by the Black-Scholes valuation method. During fiscal year 2017, the Compensation Committee awarded an off-cycle grant of time-based restricted stock units to Mr. Mulleady and Ms. Manning in April 2017, and an off-cycle grant of time-based restricted stock units and stock options to Mr. Jenkins in September 2017. The off-cycle awards were intended to reward these executives for their long-time service and critical, expected contributions to the future success of the Company. The restricted stock units vest in two equal installments on the fourth and fifth anniversary of the grant. The stock options vest in three equal installments on the first, second and third anniversary of the grant. Ms. Manning and Messrs. Jenkins and Mulleady will forfeit any unvested restricted stock units or unvested stock options if his or her respective employment with the Company terminates prior to the date of vesting.

2015 Long Term Incentive Award Payout. During fiscal 2015, the Compensation Committee awarded executive officers, including the NEOs, and other key management personnel a combination of service-based Stock Options with gradual vesting schedules, and RSUs and Performance Cash that would vest upon the attainment of pre-established cumulative performance targets during the 2015, 2016, and 2017 fiscal years.

# 2015-2017 RSU and Performance Cash Grant

	3-Year	Cumulative EBI	TDA	3-Year Cumulative ROIC			
		Performance	Payout as a		Performance	Payout as a	
	Performance	as a Percentage	Percentage	8	as a Percentage	Percentage	
	(in millions)	of Target	of Target(1)	Performance(2)	of Target	of Target(1)	
Below Threshold	Below \$468.6	Below 85.0%	0.0%	Below 2.13%	Below 85.0%	0.0%	
Threshold	\$468.6	85.0%	50.0%	2.13%	85.0%	50.0%	
Target	\$551.3	100.0%	100.0%	2.50%	100.0%	100.0%	
Maximum	\$661.6	120.0%	200.0%	3.00%	120.0%	200.0%	

<sup>(1)</sup> Performance and payouts are subject to straight-line interpolation between points.

(2) Monthly ROIC for new stores opening during the three-year performance period.

Dave & Buster s Entertainment, Inc.

**29** 

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At the close of the performance period, the Compensation Committee determined the RSU and Performance Cash payouts for the executive officers, including the NEOs, following the annual audit and reporting of financial results for fiscal 2017 and reported the amounts to the Board of Directors. The Compensation Committee authorized payouts to the executive officers, including the NEOs, in amounts that were commensurate with the results achieved during the performance period. In reviewing fiscal 2017 results, the Compensation Committee recognized that we exceeded maximum cumulative EBITDA and cumulative ROIC, which resulted in payouts at the maximum level performance for all participating employees, including the NEOs. The tables below outline the performance results and payouts made to each NEO.

Component	<b>Target</b>	Actual	% of Target	Payout %
Cumulative EBITDA(1)	\$551.3	\$711.5	129.1%	200.0%
3-Year Cumulative ROIC	2.5%	4.3%	172.0%	200.0%

(1) Dollar amounts are represented in millions and include allowable pre-established adjustments for non-recurring items.

	Target RSUs	Actual RSUs	Target Performance Cash		Actual Performance Cash	
	(#)	(#)		(\$)		(\$)
Stephen M. King	18,416	36,832	\$	250,275	\$	500,550
Brian A. Jenkins	6,026	12,052	\$	81,900	\$	163,800
Margo L. Manning	1,937	3,874	\$	26,325	\$	52,650
John B. Mulleady	3,824	7,648	\$	51,975	\$	103,950
Jay L. Tobin	3,576	7,152	\$	48,600	\$	97,200
Other Benefits						

Retirement Benefits. Our employees, including our NEOs, are eligible to participate in the 401(k) retirement plan on the same basis as other employees. However, tax regulations impose a limit on the amount of compensation that may be deferred for purposes of retirement savings. As a result, we established the Select Executive Retirement Plan (the SERP). See 2017 Nonqualified Deferred Compensation for a discussion of the SERP.

Perquisites and Other Benefits. We offer our NEOs a modest perquisite allowance and an annual executive physical. We believe these perquisites, which comprise less than 5% of each NEO s total compensation, are reasonable and round out a competitive compensation program that enhances our ability to attract and retain executive talent. See 2017 Summary Compensation Table.

Severance Benefits. We have entered into employment agreements with each of our NEOs. These agreements provide our NEOs with certain severance benefits in the event of involuntary termination or adverse job changes and are key to attracting and retaining key executives. See *Employment Agreements*.

#### **Deductibility of Executive Compensation**

Section 162(m) of the Internal Revenue Code under the Omnibus Budget Reconciliation Act of 1993 limits the deductibility of certain compensation over \$1,000,000 paid by a company to an executive officer. In light of section 162(m), the Compensation Committee may modify, where reasonably necessary, our executive compensation program to maximize the tax deductibility of compensation paid to covered employees. At the same time, the Compensation Committee also believes that the overall performance of our executive officers cannot in all cases be reduced to a fixed formula and that the prudent use of discretion in determining the form and the amount of compensation is in our best interest and those of our shareholders. In general, the Compensation Committee has structured our pay programs to limit the impact of section 162(m). The Tax Cuts and Jobs Act enacted on December 22, 2017 impacted components of compensation included in the calculation of limitations under section 162(m). The Compensation Committee will evaluate future pay programs in light of the changes affecting section 162(m).

Dave & Buster s Entertainment, Inc.

30

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# **CEO Pay Ratio**

The Compensation Committee reviewed a comparison of our Chief Executive Officer's annual total compensation in fiscal 2017 to that of all other Company employees for the same period. Our calculations included employees who were active as of November 11, 2017. As Canadian employees account for less than 5% of our total employee population, we excluded Canadian employees from the median calculation. The median employee was identified using all earnings for fiscal 2017, as reported in our payroll system. Compensation was annualized for all employees, other than seasonal or temporary employees, based on the number of days employed during fiscal 2017. Payments which were not expected to be repeated throughout the year were not annualized. Mr. King had fiscal 2017 annual total compensation of \$3,508,223 as reflected in the Summary Compensation Table included in this Proxy Statement. Our median employee s annual total compensation for fiscal 2017 was \$19,417 (based on the same methodology used for the Summary Compensation Table). Mr. King s annual total compensation was approximately 180.7 times that of our median employee.

# **Stock Ownership Guidelines for Officers**

Our ownership guidelines were established in order to further align the interests of our Chief Executive Officer, NEOs and executive officers with shareholders and encourage each executive officer to maintain a long-term equity stake in the Company. The guidelines provide that each executive officer must hold a multiple of his or her annual base salary in the Company s stock and include the following holding requirement:

# **Ownership Requirement**

(multiple of base				
salary	)			
	7 times			
	2 times			

1 obtain	Saidi y)
Chief Executive Officer	7 times
Chief Financial Officer and Chief Operating Officer	3 times
Other Senior Vice Presidents	2 times

Equity counted toward the ownership requirement includes stock ownership, vested and unexercised stock options, time-based restricted stock, or other similar plan holdings, and stock beneficially owned in a trust. Any executives hired or promoted into an executive officer role would have five years from the date of hire or promotion to achieve the requirement. Each current executive officer, except Ms. Pelham, has until October 2019 to achieve the minimum ownership requirement. Ms. Pelham joined the Company in March 2018 and has until March 2023 to achieve this requirement. As of the end of fiscal 2017, all of our current named executive officers met the stock ownership requirements.

#### **Clawback Policy**

**Position** 

The Company has adopted a clawback policy providing for the adjustment or recovery of compensation in certain circumstances. If the Board of Directors, upon recommendation of the Compensation Committee, determines that, as a result of a restatement of our financial statements because of material noncompliance with any financial reporting requirement under the securities laws, an executive officer has received more compensation than would have been paid absent the incorrect financial statements, within the three-year period immediately preceding the date on which the Company is required to prepare the restatement, the Board of Directors, in its discretion, shall take such action as it deems necessary or appropriate to address the events that gave rise to the restatement and to prevent its recurrence. In certain cases, such action may include, to the extent permitted by applicable law: (i) requiring partial or full

reimbursement of any bonus or other incentive compensation paid to the executive officer; (ii) causing the partial or full cancellation of RSUs, Performance Cash, and Stock Options; (iii) adjusting the future compensation of such executive officer; and (iv) dismissing or taking legal action against the executive officer, in each case as the Board, upon recommendation of the Compensation Committee, determines to be in the Company s best interests and that of our shareholders. These remedies would be in addition to, and not in lieu of, any penalties imposed by law enforcement agencies, regulators or other authorities. Any incentive-based awards or payments or other compensation paid to current and former executive officers under employment agreements or any other agreement or arrangement with the Company which is subject to recovery under any law, government regulation, or stock exchange listing requirement (including compliance with the Dodd-Frank Act), will be subject to the deductions and clawback as may be required by law, government regulation or stock exchange listing requirement.

Dave & Buster s Entertainment, Inc.

31

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#### **Risk Assessment Disclosure**

Our Compensation Committee assessed the risk associated with our compensation practices and policies for employees, including a consideration of the balance between risk-taking incentives and risk-mitigating factors in our practices and policies. The assessment determined that any risks arising from our compensation practices and policies are not reasonably likely to have a material adverse effect on our business or financial condition.

**Compensation Committee Report** 

The Committee has reviewed and discussed the Compensation Discussion and Analysis (CD&A) with the management of the Company. Based on that review and discussion, the Committee has recommended to the Board of Directors that the CD&A be included in this Proxy Statement.

Michael J. Griffith, Chair Patricia H. Mueller Jennifer Storms

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32

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# **2017 Summary Compensation Table**

The following table sets forth information concerning all compensation that we paid or accrued during fiscal 2017, 2016, and 2015 to or for each of our NEOs.

				NON-EQUITY				
					]	INCENTIVE	ALL	
NAME AND PRINCIPAL				<b>STOCK</b>	<b>OPTION</b>	<b>PLAN</b>	<b>OTHER</b>	
		<b>SALARY</b>	<b>BONUS</b>	<b>AWARDS</b>	AWARD8	MPENSOON	<b>OPENSAT</b>	ICTOTAL
POSITION	YEAR	(\$)(1)	(\$)(2)	(\$)(3)	(\$)(4)	(\$)(5)	(\$)(6)	(\$)
Stephen M. King	2017	802,884		656,191	937,489	1,053,626	58,033	3,508,223
	2016	742,500		699,968	999,997	997,258	52,231	3,491,954
(CEO)	2015	717,500		583,971	834,241	1,271,824	59,932	3,467,468
Brian A. Jenkins	2017	463,846	4,616	465,571	807,981	411,148	28,596	2,181,758
	2016	410,156		242,420	346,367	390,039	44,033	1,433 015
(SVP and CFO)	2015	394,388		191,084	272,998	466,159	39,112	1,363,741
Margo L. Manning	2017	416,731	4,616	543,355	311,982	275,801	40,210	1,592,694
	2016	304,901		137,163	195,996	362,144	36,692	1,036,896
(SVP and COO)	2015	277,500		61,422	87,748	329,732	41,187	797,589
John B. Mulleady	2017	405,386	4,616	336,718	195,372	390,743	28,097	1,360,932
	2016	390,775	15,000	136,733	195,378	401,099	27,650	1,166,635
(SVP of Real Estate and								
Development)	2015	389,331		121,259	173,241	468,930	32,802	1,185,563
Jay L. Tobin	2017	379,812	4,616	127,873	182,691	270,036	42,791	1,007,818
	2016	365,400	10,000	127,857	182,691	323,909	43,738	1,053,595
(SVP and General Counsel)	2015	364,050		113,395	161,996	430,300	41,185	1,110,926

- (1) The following salary deferrals were made under the SERP in fiscal 2017: Mr. King, \$46,327, Mr. Jenkins, \$3,385, Ms. Manning, \$72,458, and Mr. Tobin, \$21,923.
- (2) Amounts in this column reflect the taxable value of a gift awarded to each executive officer by Mr. King in fiscal 2017 and a lump sum payment to Mr. Mulleady and Mr. Tobin in fiscal 2016, in lieu of a merit increase.
- (3) Amounts in this column reflect the aggregate grant date fair value of RSUs, at target, calculated in accordance with ASC 718. The discussion of the assumptions used for purposes of valuation of RSUs in fiscal 2017 appears in Note 8: Share-Based Compensation, to our consolidated financial statements included in our Annual Report on Form 10-K. The grant date fair value for RSUs is reported based upon the probable outcome of the performance conditions on the grant date in accordance with SEC rules. The value of the RSUs granted in fiscal 2017, assuming achievement of the maximum performance level of 200% and based on the Company s stock price on the date the grant was approved, would have been: Mr. King, \$1,312,382; Mr. Jenkins, \$431,175; Ms. Manning, \$436,784; Mr. Mulleady, \$273,527; and Mr. Tobin, \$255,746. In addition, the amount in this column includes the value of time-based RSUs granted to Mr. Jenkins, Ms. Manning, and Mr. Mulleady in fiscal 2017 based on the Company s stock price on the date the grant was approved. Those values are \$249,983, \$324,963, and \$199,954, respectively.

- (4) Amounts in this column reflect the aggregate grant date fair value of options calculated in accordance with ASC 718. The discussion of the assumptions used for purposes of valuation of options granted in fiscal 2017 appears in Note 8: Share-Based Compensation, to our consolidated financial statements included in our Annual Report on Form 10-K.
- (5) Amounts in this column reflect annual incentive earned for fiscal 2017 under the Executive Incentive Plan and the cash portion of the Long Term Incentive Plan awarded to each NEO in 2015.

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33

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(6) The following table sets forth the components of All Other Compensation for fiscal 2017:

# COMPANY CONTRIBUTIONS TO RETIREMENT &

	KETIKEMENT &								
	<b>PERQUISITE</b>			401(K)	EXE	CUTIVE			
	ALL	OWANCE		PLANS(a)	PH	YSICAL	<b>TOTAL</b>		
NAME	(\$)		(\$)		(\$)		(\$)		
Stephen M. King	\$	30,577	\$	23,322	\$	4,134	\$ 58,033		
Brian A. Jenkins	\$	25,481	\$	3,115			\$ 28,596		
Margo L. Manning	\$	25,481	\$	14,729			\$ 40,210		
John B. Mulleady	\$	25,481	\$	2,616			\$ 28,097		
Jay L. Tobin	\$	25,481	\$	13,675	\$	3,635	\$ 42,791		

(a) Amounts include Company contributions to the 401(k) and SERP that were based on the Company s performance during fiscal 2017 and the Company s fixed contributions to the 401(k) plan and SERP that were made during fiscal 2017.

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34

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**Grants of Plan-Based Awards in Fiscal 2017** 

The following table shows the grants of plan-based awards to the named executive officers in fiscal 2017.

		Estimated Future Payouts Under Non-Equity Incentive Plan Awards			Estimated Future Payouts Under Equity Incentive Plan Awards			Other or Stock All Bas Awards: # oOther Price		s Award	Gra Date Valu Sto n an	
ie		Grant Date	Threshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	ITarget I (#)	Maximum (#)		U <b>nderlyin</b> Options	_	Awa (\$
en M.	Cash Incentive(1) Performance Cash(2) RSUs(3) Stock			·	\$ 1,440,000 \$ 562,500	5,499	10,997	21,994				\$ 656
A. ns	Options Cash Incentive(1) Performance Cash(2)	4/7/2017	\$ 140,760 \$ 46,200			1.007	2 (12	T.006		43,767	\$ 59.67	
	RSUs(3) Stock Options RSUs(4) Stock Options(5)	4/7/2017 4/7/2017 9/7/2017 9/7/2017				1,807	3,613	7,226	5,041	·	\$ 59.67 \$ 49.59	\$ 249
o L. iing	Cash Incentive(1) Performance Cash(2) RSUs(3) Stock Options RSUs(6)	N/A	\$ 126,990 \$ 46,800			1,830	3,660	7,320	5,446		\$ 59.67	\$ 218
B. eady	Cash Incentive(1) Performance Cash(2) RSUs(3)	N/A	\$ 75,200 \$ 29,308		\$ 480,000 \$ 117,233	1,146	2,292	4,584	3,770	9,121	\$ 59.67	\$ 136

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Stock Options											
RSUs(7)	4/7/2017							3,351			\$ 199
Cash											
Incentive(1)	N/A	\$ 98,625	\$225,000	\$ 450,000							
Performance											
Cash(2)	4/7/2017	\$ 27,405	\$ 54,810	\$ 109,620							
RSUs(3)	4/7/2017				1,072	2,143	4,286				\$127
Stock											
Options	4/7/2017								8,529	\$59.67	\$ 182

<sup>(1)</sup> Reflect annual Executive Incentive Plan award opportunity described under Annual Incentive Awards above and actual payouts are recorded under Non-Equity Incentive Plan Compensation in the 2017 Summary Compensation Table.

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35

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- (2) The amounts shown in the Threshold column reflect the minimum payment level under the Company s Performance Cash component of the LTIP. The minimum award level is 50% of target ( Target ) and the maximum award is 200% of target ( Maximum ). Threshold is represented with the minimum possible payout, but zero payout is possible if threshold performance measures are not met.
- (3) The shares shown in the Threshold column reflect the minimum payment level under the Company s RSU component of the 2014 Stock Incentive Plan. The minimum award level is 50% of target ( Target ) and the maximum award is 200% of target ( Maximum ). Threshold is represented with the minimum possible payout, but zero payout is possible if threshold performance measures are not met.
- (4) The shares shown reflect an award of RSUs to Mr. Jenkins in recognition of his strong performance and contribution to the Company s success. These RSUs vest in equal installments on September 7, 2021 and September 7, 2022.
- (5) The options shown reflect an award of stock options to Mr. Jenkins in recognition of his strong performance and contribution to the Company s success. These stock options vest in equal installments on September 7, 2018, September 7, 2019 and September 7, 2020.
- (6) The shares shown reflect an award of RSUs to Ms. Manning in recognition of her strong performance and contribution to the Company s success. These RSUs vest in equal installments on April 7, 2021 and April 7, 2022.
- (7) The shares shown reflect an award of RSUs to Mr. Mulleady in recognition of his strong performance and contribution to the Company s success. These RSUs vest in equal installments on April 7, 2021 and April 7, 2022.

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36

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**Outstanding Equity Awards at Fiscal Year-End 2017** 

		Stock Awards INCENTIVE PLAN				
				11	NCENTIVE PLAN AWARDS: NUMBER OF UNEARNED SHARES, UNITS OR OTHER RIGHTS THAT	
			OPTION		HAVE	THAT
		]	EXERCIS		NOT	HAVE NOT
			<b>PRICE</b>	<b>EXPIRATION</b>	YET	VESTED(17)
NAME	EXERCISABUNE	KERCISABLE	(\$)	DATE	VESTED	(\$)
Stephen M. King	0	43,767(1)	59.67	4/7/2027	10,997(11)	524,557
	24,278(2)	48,555(3)	39.10	4/7/2026	35,804(12)	1,707,851
	45,850(2)	22,925(4)	31.71	4/9/2025	36,832(13)	1,756,886
	92,308(2)	92,307(5)	16.00	10/9/2024		
	234,281(6)	0	4.44	6/1/2020		
Brian A. Jenkins	0	29,655(7)	49.59	9/7/2027	5,041(14)	240,456
	0	14,379(1)	59.67	4/7/2027	3,613(11)	172,340
	8,409(2)	16,818(3)	39.10	4/7/2026	12,400(12)	591,480
	15,004(2)	7,502(4)	31.71	4/9/2025	12,052(13)	574,880
	30,592(2)	30,591(5)	16.00	10/9/2024		·
	68,808(6)	0	4.44	6/1/2020		
Margo L. Mannin		14,565(1)	59.67	4/7/2027	5,446(15)	259,774
	4,759(2)	9,516(3)	39.10	4/7/2026	3,660(11)	174,582
	4,823(2)	2,411(4)	31.71	4/9/2025	7,016(12)	334,663
	8,698(2)	8,698(5)	16.00	10/9/2024	3,874(13)	184,790
	53,683(6)	0	5.07	3/8/2022		
John B. Mulleady		9,121(1)	59.67	4/7/2027	3,351(16)	159,843
Ž	4,744(2)	9,486(3)	39.10	4/7/2026	2,292(11)	109,328
	9,522(2)	4,760(4)	31.71	4/9/2025	6,994(12)	333,614
	19,113(2)	19,112(5)	16.00	10/9/2024	7,648(13)	364,810
	17,999(8)	4,499(9)	9.34	9/27/2023	, ,	•
	29,956(8)	13,499(10)	8.30	5/3/2023		
Jay L. Tobin	0	8,529(1)	59.67	4/7/2027	2,143(11)	102,221
	4,436(2)	8,870(3)	39.10	4/7/2026	6,540(12)	311,958
	8,904(2)	4,451(4)	31.71	4/9/2025	7,152(13)	341,150

19,349(2) 19,349(5) 16.00 10/9/2024

- (1) These options represent unvested service-based options granted under the 2014 Stock Incentive Plan. One-third of these options will vest on each of April 7, 2018, April 7, 2019 and April 7, 2020.
- (2) These options represent vested service-based options granted under the 2014 Stock Incentive Plan.
- (3) These options represent unvested service-based options granted under the 2014 Stock Incentive Plan. Half of these options will vest on each of April 7, 2018 and April 7, 2019.
- (4) These options represent unvested service-based options granted under the 2014 Stock Incentive Plan. These options will vest on April 9, 2018.
- (5) These options represent unvested service-based options granted under the 2014 Stock Incentive Plan. These options will vest on October 9, 2018.

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37

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- (6) These options represent vested service-based and performance-based options granted under the 2010 Stock Incentive Plan.
- (7) These options represent unvested service-based options granted under the 2014 Stock Incentive Plan to Mr. Jenkins in recognition of his strong performance and contribution to the Company s success. These options will vest equally on September 7, 2018, September 7, 2019 and September 7, 2020.
- (8) These options represent vested service-based options granted under the 2010 Stock Incentive Plan.
- (9) These options represent unvested service-based options granted under the 2010 Stock Incentive Plan. These options will vest on September 27, 2018.
- (10) These options represent unvested service-based options granted under the 2010 Stock Incentive Plan. These options will vest on May 3, 2018.
- (11) These grants reflect target RSU awards under the Fiscal 2017-Fiscal 2019 LTIP.
- (12) These grants reflect maximum RSU awards under the Fiscal 2016-Fiscal 2018 LTIP.
- (13) These grants reflect maximum RSU awards under the Fiscal 2015-Fiscal 2017 LTIP.
- (14) This grant reflects an award of RSUs to Mr. Jenkins in recognition of his strong performance and contribution to the Company s success. These RSUs vest in equal installments on September 7, 2021 and September 7, 2022.
- (15) This grant reflects an award of RSUs to Ms. Manning in recognition of her strong performance and contribution to the Company s success. These RSUs vest in equal installments on April 7, 2021 and April 7, 2022.
- (16) This grant reflects an award of RSUs to Mr. Mulleady in recognition of his strong performance and contribution to the Company s success. These RSUs vest in equal installments on April 7, 2021 and April 7, 2022.
- (17) The market value is equal to the number of shares underlying the units based on achieving maximum performance goals, multiplied by the closing market price of the Company s common stock on February 2, 2018, the last trading day of the Company s fiscal year.

Fiscal 2017 Option Exercises and Stock Vested

# **OPTION AWARDS Number of Shares Acquired**

	on	Value Realized on Exercise
NAME	Exercise	(\$)
Stephen M. King	165,000	\$9,608,603
Brian A. Jenkins	75,000	\$4,161,953
Margo L. Manning	28,000	\$1,585,497
John B. Mulleady	20,000	\$1,037,653
Jay L. Tobin	14,186	\$ 814,301

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38

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#### 2017 Nonqualified Deferred Compensation

The SERP is a defined contribution plan designed to permit a select group of management or highly compensated employees to set aside base salary on a pre-tax basis. The SERP has a variety of investment options similar in type to our 401(k) plan. Each pay period, the Company matches 25% of the employee s contributions, up to the first 6% of salary deferred. At the end of the year, if the Company s EBITDA target is forecasted to be met, the Company contributes an additional amount, equal to the employer match contributed each pay period. In 2017, the Compensation Committee determined that EBITDA was forecasted to be met and 100% of the additional amount was contributed to each eligible participant s account. Any employer contributions to a participant s account vest in equal portions over a five-year period, and become immediately vested upon termination of a participant s employment on or after age 65 or by reason of the participant s death or disability, and upon a change of control (as defined in the SERP). Pursuant to Section 409A of the Code, however, such distribution cannot be made to certain employees of a publicly traded corporation before the earlier of six months following the employee s termination date or the death of the employee. Withdrawals from the SERP may be permitted in the event of an unforeseeable emergency.

The following table shows contributions to each NEO s deferred compensation account in fiscal 2017 and the aggregate amount of such officer s deferred compensation as of February 4, 2018.

	<b>Executive</b>		Registrant		Aggregate		Fees and		<b>Aggregate Balance at</b>		
	Contrib	utions in La	<b>Sontrib</b>	utions in Las	s <b>E</b> arn	ings in Last	Adjustments		Last Fiscal Year-		
	Fisc	al Year(1)	Fiscal Year(2)(3)		Fiscal Year(3)					End(4)	
Name		(\$)		(\$)		(\$)		(\$)		(\$)	
Stephen M. King	\$	46,327	\$	23,322	\$	132,971	\$	(727)	\$	726,735	
Brian A. Jenkins	\$	3,385	\$	508	\$	35,461	\$	(296)	\$	371,663	
Margo L. Manning	\$	72,458	\$	12,107	\$	119,053	\$	(1,037)	\$	749,807	
John B. Mulleady	\$		\$		\$		\$		\$		
Jay L. Tobin	\$	21,923	\$	11,056	\$	50,237	\$	(466)	\$	338,276	

- (1) Amounts are included in the Salary column of the 2017 Summary Compensation Table.
- (2) Amounts shown are matching contributions pursuant to the deferred compensation plan. These amounts are included in the All Other Compensation column of the 2017 Summary Compensation Table.
- (3) No amount reported in this column was reported as compensation to the officer in the 2017 Summary Compensation Table in previous years.
- (4) The portion of these amounts derived from executive contributions made in previous years was included in the Salary column of the Summary Compensation Table in the years when the contributions were made. The portions of these amounts derived from matching contributions made in previous years were included in the All Other Compensation column of the Summary Compensation Table in the years when the executive contributions were

made.

**Employment Agreements** 

We have entered into employment agreements with our NEOs to reflect the then current compensation arrangements of each of the NEOs and to include additional restrictive covenants, including a one-year non-competition provision and a two-year non-solicitation and non-hire provision. The employment agreement for each NEO provides for an initial term of one year, subject to automatic one-year renewals unless terminated earlier by the NEO or us. Under the terms of the employment agreements, each NEO is entitled to a minimum base salary and may receive an annual salary increase commensurate with such officer—s performance during the year, as determined by our Board of Directors. Our NEOs are also entitled to participate in the Executive Incentive Plan, the 2014 Stock Incentive Plan and in any profit sharing, qualified and nonqualified retirement plans and any health, life, accident, disability insurance, sick leave, supplemental medical reimbursement insurance, or benefit plans or programs as we may choose to make available now or in the future. NEOs also receive an annual perquisite allowance. In addition, the employment agreements contain provisions providing for severance payments and continuation of benefits under certain circumstances including termination by us without Cause (as defined in the employment agreement), upon execution of a general release of claims in favor of us.

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39

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**Potential Payments Upon Termination or Change of Control** 

The following is a discussion of the rights of the NEOs under the 2010 Stock Incentive Plan, the 2014 Stock Incentive Plan and the employment agreements with the NEOs following a termination of employment or change of control.

### Payments pursuant to 2010 Stock Incentive Plan

Pursuant to the 2010 Stock Incentive Plan, certain vested stock options shall terminate on the earliest of (a) the day on which the executive officer is no longer employed by us due to the termination of such employment for cause, (b) the thirty-first day following the date the executive officer is no longer employed by us due to the termination of such employment upon notice to us by the executive officer without good reason having been shown, (c) the 366th day following the date the executive officer is no longer employed by us by reason of death, disability, or due to the termination of such employment (i) by the executive officer for good reason having been shown or (ii) by us for reason other than for cause, or (d) the tenth anniversary of the date of grant. Subject to the provisions of the immediately following sentence, all options that are not vested and exercisable on the date of termination of employment shall immediately terminate and expire on such termination date. Following the adoption of the 2014 Stock Incentive Plan, no further grants of stock options, stock appreciation rights, restricted stock, other stock-based awards, or cash-based awards will be made pursuant to the 2010 Stock Incentive Plan.

#### Payments pursuant to 2014 Stock Incentive Plan

Pursuant to the 2014 Stock Incentive Plan, all Stock Options will terminate on the day on which the executive officer is no longer employed by us due to the termination of such employment for cause. Due to a termination of employment caused by reason of death or disability of the executive officer, any unvested portion of Stock Options shall immediately become vested and all vested options shall remain exercisable until the earlier of (a) one year following the date of death or disability and (b) the expiration of the option term. Upon the termination of employment by reason of retirement (defined as termination of employment other than for cause, after obtaining (a) age 60 and completing ten years of continued service with the Company or (b) age 65), the unvested portion of the Stock Option shall continue to vest on each remaining vesting date and the vested portion of the Stock Option shall remain exercisable until the expiration of the option term. Upon the termination of employment for any reason other than those described above, any unvested portion of the option shall immediately terminate and be forfeited without consideration and the vested Stock Options shall remain exercisable until the earlier of (a) 90 days following such termination of employment and (b) the expiration of the option term. Future award agreements will specify the effect of a holder s termination of employment, including the extent to which equity grants will be forfeited and the extent to which awards requiring exercise will remain exercisable. Such provisions will be determined in the sole discretion of the Compensation Committee.

Pursuant to grants made under the 2014 Stock Incentive Plan, RSUs and Performance Cash (collectively, Awards) will terminate on the date in which the executive officer is no longer employed by us due to termination of such employment due to any reason other than death, disability, retirement, without cause, or for good reason related to a change of control. Following termination of employment caused by death or disability of the executive officer, Awards shall be settled based on actual performance during the full performance period, notwithstanding the termination of service. Following termination of employment by reason of retirement (defined as termination of employment, other than for cause, after obtaining (a) age 60 and completing 10 years of continued service with the Company or (b) age 65), Awards shall be settled based on actual performance during the full performance period, notwithstanding the termination of the employee s service, prorated to reflect the number of days in the performance

period that preceded or included the date of termination of service. Following termination of employment without cause or for good reason either within 90 days before or within 12 months following a change in control of the Company, Awards shall be settled based on actual performance during the full performance period, notwithstanding the termination of service, prorated to reflect the number of days in the performance period that preceded or included the day of termination of service. Following termination of employment for any reason other than those described above, any unvested portion of an Award shall immediately terminate and be forfeited without consideration. Future Award agreements will specify the effect of a holder s termination of employment, including the extent to which equity grants will be forfeited and the extent to which awards requiring exercise will remain exercisable. Such provisions will be determined in the sole discretion of the Compensation Committee.

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40

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Mr. King and Mr. Tobin have met the requirements and are eligible for retirement under the 2010 and 2014 Stock Incentive Plans, based on their respective ages and years of service.

If there is a change of control of the Company, then, unless prohibited by law, the Compensation Committee is authorized (but not obligated) to make adjustments to the terms and conditions of outstanding awards, including, without limitation, continuation or assumption of outstanding awards; substitution of new awards with substantially the same terms as outstanding awards; accelerated exercisability, vesting and/or lapse of restrictions for outstanding awards immediately prior to the occurrence of such event; upon written notice, provision that any outstanding awards must be exercised, to the extent then exercisable, during a specified period determined by the Compensation Committee (contingent upon the consummation of the change of control), following which unexercised awards shall terminate; and cancellation of all or any portion of outstanding awards for fair market value (which may be the intrinsic value of the award and may be zero); and cancellation of all or any portion of outstanding awards for fair value (as determined in the sole discretion of the Compensation Committee and which may be zero).

Under the 2014 Stock Incentive Plan, a change of control generally is triggered by the occurrence of any of the following: (i) an acquisition of 30% or more of the outstanding shares or the voting power of the outstanding securities generally entitled to vote in the election of directors; (ii) with certain exceptions, individuals on the Board of Directors on the date of effectiveness of the plan cease to constitute a majority of the Board of Directors; (iii) consummation of a reorganization, merger, amalgamation, statutory share exchange, consolidation or like event to which the Company is a party or a sale or disposition of all or substantially all of the Company s assets, unless the Company s shareholders continue to own more than 50% of the outstanding voting securities, no person beneficially owns 30% or more of the outstanding securities of the Company and at least a majority of the members of the Board of Directors after such event were members of the Board of Directors prior to the event; or (iv) a complete liquidation or dissolution of the Company.

## **Payments pursuant to Employment Agreements**

Deferred Compensation. All contributions made by an executive officer to a deferred compensation account, and all vested portions of our contributions to such deferred compensation account, shall be disbursed to the executive officer upon termination of employment for any reason. Currently, only Messrs. King, Jenkins, and Tobin and Ms. Manning have made contributions to a deferred compensation account.

*Resignation*. If an executive officer resigns from employment with us, including for the purpose of retirement, such officer is not eligible for any further payments of salary, bonus, or benefits and such officer shall only be entitled to receive that compensation which has been earned by the officer through the date of termination. Notwithstanding the foregoing, the Company may, at its sole option, elect to provide payments and other severance benefits described below under Involuntary Termination Not for Cause and the officer shall execute a release of the Company.

Involuntary Termination Not for Cause. In the event of involuntary termination of employment other than for Cause (as defined in the employment agreements), an executive officer would be entitled to 12 months of severance pay at such officer s then-current base salary (24 months of severance pay for Mr. King), the pro rata portion of the annual bonus, if any, earned by the officer for the then-current fiscal year, 12 months continuation of such officer s perquisite allowance, and monthly payments for a period of 12 months equal to the monthly premium required by such officers to maintain health insurance benefits provided by our group health insurance plan, in accordance with the requirements of the Consolidated Omnibus Budget Reconciliation Act of 1985.

Termination for Cause. In the event of termination for Cause, the officer is not eligible for any further payments of salary, bonus, or benefits and shall be only entitled to receive that compensation which has been earned by the officer

through the date of termination.

Termination for Good Reason. In the event the officer chooses to terminate his or her employment for reasons such as material breach of the employment agreement by us, relocation of the office where the officer performs his or her duties, assignment to the officer of any duties, authority, or responsibilities that are materially inconsistent with such officer s position, authority, duties or responsibilities or other similar actions, such officer shall be entitled to the same benefits described above under *Involuntary Termination Not for Cause*.

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41

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Death or Disability. The benefits to which an officer (or such officer s estate or representative) would be entitled in the event of death or disability are as described above under Involuntary Termination Not for Cause. However, the amount of salary paid to any such disabled officer shall be reduced by any income replacement benefits received from the disability insurance we provide.

Information concerning the potential payments upon a termination of employment or change of control is set forth in tabular form below for each NEO. Information is provided as if the termination, death, disability or change of control (as defined in the 2014 Stock Incentive Plan) and certain other liquidity events had occurred as of February 4, 2018 (the last day of fiscal 2017).

			Termination'		Death/	Change in	
Name	Donof4	Resignation	W/Out	With	for Good	Disability	Control
Name	Benefit	(\$)	Cause(\$)	Cause(\$)	Reason(\$)	(\$)	(\$)
Stephen M. King	Salary		1,600,000		1,600,000	1,600,000	
	Bonus(1) Perquisite	720,000	720,000		720,000	720,000	
	Allowance		30,000		30,000	30,000	
	H & W Benefits Deferred		20,713		20,713	20,713	
	Compensation	726,735	726,735	726,735	726,735	726,735	726,735
Brian A. Jenkins	Salary	,	460,000	,	460,000	460,000	,
	Bonus(1)		,		,	,	
	Perquisite	322,000	322,000		322,000	322,000	
	Allowance		25,000		25,000	25,000	
	H & W Benefits	}					
	Deferred		20,713		20,713	20,713	
	Compensation	371,663	371,663	371,663	371,663	371,663	371,663
Margo L. Manning	Salary		415,000		415,000	415,000	
	Bonus(1)						
	Perquisite	290,500	290,500		290,500	290,500	
	Allowance		25,000		25,000	25,000	
	H & W Benefits Deferred		20,713		20,713	20,713	
	Compensation	749,807	749,807	749,807	749,807	749,807	749,807
John B. Mulleady	Salary	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	400,000	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	400,000	400,000	,
001111 201110110110110	Bonus(1)		.00,000		.00,000	.00,000	
	Perquisite	240,000	240,000		240,000	240,000	
	Allowance		25,000		25,000	25,000	