

UNITED INSURANCE HOLDINGS CORP.

Form 424B4

December 11, 2012

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Filed Pursuant to Rule 424(b)(4)
Registration Statement No. 333-184555

PROSPECTUS

5,300,075 Shares

Common Stock

United Insurance Holdings Corp. is offering 5,000,000 shares of its common stock, \$0.0001 par value per share. Certain of our stockholders are offering an additional 300,075 shares of our common stock. We will not receive any proceeds from the sale of shares by the selling stockholders.

Our common stock is quoted on the Over-the-Counter Bulletin Board, which we refer to as the OTCBB, under the trading symbol UIHC. On December 10, 2012, the last sale price of our common stock as reported on the OTCBB was \$5.30 per share. Our common stock has been approved for listing on The Nasdaq Capital Market, which we also refer to as Nasdaq, under the symbol UIHC.

Investing in our common stock involves risks. See Risk Factors beginning on page 10 to read about factors that you should consider before buying our common stock.

	Per Share	Total
Public offering price	\$ 5.150	\$ 27,295,386
Underwriting discount	\$ 0.309	\$ 1,637,723
Proceeds, before expenses, to us	\$ 4.841	\$ 24,205,000
Proceeds, before expenses, to selling stockholders	\$ 4.841	\$ 1,452,663

The underwriters also may purchase up to an additional 750,000 shares of our common stock within 30 days of the date of this prospectus to cover over-allotments, if any.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

The underwriters expect to deliver the common stock in book-entry form only, through the facilities of The Depository Trust Company, against payment on or about December 14, 2012.

RAYMOND JAMES

The date of this prospectus is December 10, 2012.

STERNE AGEE

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ABOUT THIS PROSPECTUS

It is important for you to read and consider all of the information contained in this prospectus before making your investment decision. You should rely only on the information contained in, or incorporated by reference into, this prospectus and any related free writing prospectus that we may file with the Securities and Exchange Commission (the "SEC"). We have not, the selling stockholders have not, and the underwriters have not, authorized any other person to provide you with additional or different information. If anyone provides you with additional or different information, you should not rely on it. We are not, the selling stockholders are not, and the underwriters are not, making an offer to sell our common stock in any jurisdiction in which the offer or sale is not permitted. You should assume that the information contained in this prospectus is accurate only as of the date on the front cover page of this prospectus, regardless of the time of delivery of this prospectus or any sale of our common stock. Our business, financial condition and results of operations may have changed since that time.

In this prospectus, we rely on and refer to information and statistics regarding the insurance industry and the markets in which we operate. We obtained this data from independent publications and other publicly available information. Although we believe that these sources are reliable, we have not independently verified and do not guarantee the accuracy and completeness of this information.

In this prospectus, we frequently use the terms we, our, us, United, UIHC, and the Company to refer to United Insurance Holdings Corp. subsidiaries, except where it is clear that the terms mean only United Insurance Holdings Corp. To understand the offering fully and for a more complete description of the offering, you should read this entire document carefully, including particularly the **Risk Factors** section beginning on page 10.

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain statements included in this prospectus or in the documents incorporated by reference in this prospectus, other than statements of historical fact, are forward-looking statements (as such term is defined in Section 27A of the Securities Act of 1933 (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"), and the regulations promulgated thereunder), which are intended to be covered by the safe harbors created thereby. These forward-looking statements involve risks and uncertainties and are based on the beliefs and assumptions of our management and on information available at the time these statements and disclosures were prepared. Forward-looking statements include, but are not limited to:

certain statements contained in **Risk Factors** in this prospectus and our Annual Report on Form 10-K for the year ended December 31, 2011;

certain statements contained in **Business** in our Annual Report on Form 10-K for the year ended December 31, 2011;

certain statements contained in **Management's Discussion and Analysis of Financial Condition and Results of Operations** and notes to our financial statements in our Annual Report on Form 10-K for the year ended December 31, 2011 and Quarterly Reports on Form 10-Q for the quarters ended March 31, 2012, June 30, 2012, and September 30, 2012; and

certain statements as to trends or events or our management's beliefs, expectations, objectives, plans, goals, intentions, estimates, projections and opinions.

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These statements are included throughout this prospectus, and in the documents incorporated by reference in this prospectus, and include statements about our ability to reduce our geographic concentration and related effects, our ability to obtain rate increases when needed and the impact of any such increases on our revenues, anticipated growth in our revenues, estimated unpaid losses on insurance policies that we write, our investment returns and expectations about our liquidity. These statements also relate to our business strategy, goals and expectations concerning our market position, future operations, profitability, liquidity, and capital resources. The words believe, anticipate, could, estimate, expect, intend, may, plan, predict, project, will, and similar terms and phrases identify forward-looking statements in this prospectus and documents incorporated by reference in this prospectus.

Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate and the forward-looking statements based on these assumptions could be incorrect. Our operations involve risks and uncertainties, many of which are outside our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Actual results and trends in the future may differ materially from those suggested or implied by the forward-looking statements depending on a number of factors. Some of the risks, uncertainties and other factors that may cause actual results, developments and business decisions to differ materially from those anticipated by such forward-looking statements include the risk factors in our Annual Report on Form 10-K for the year ended December 31, 2011 and the following:

uncertainties related to estimates, assumptions and projections relating to unpaid losses and loss adjustment expenses and other accounting policies;

the regulatory, economic and weather conditions present in the states in which we operate;

the impact of new federal or state regulations that affect the property and casualty insurance market;

the costs of reinsurance;

assessments charged by various governmental agencies;

pricing competition and other initiatives by competitors;

our ability to attract and retain the services of senior management;

the outcome of litigation pending against us, including the terms of any settlements;

dependence on investment income and the composition of our investment portfolio and related market risks;

our exposure to catastrophic events and severe weather conditions;

downgrades in our financial strength rating; and

other risks and uncertainties described under **Risk Factors** below.
Because of these and other risks and uncertainties, our actual future results may be materially different from the results indicated by any forward-looking statements. In addition, our past results

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of operations may not be indicative of future performance. Therefore, we caution you not to place undue reliance on our forward-looking information and statements. We undertake no obligation to update or otherwise revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

WHERE YOU CAN FIND MORE INFORMATION

We are subject to the information requirements of the Exchange Act and we file annual, quarterly and current reports, proxy statements and other information with the SEC. You may read and copy any document we file with the SEC at the SEC's Public Reference Room located at 100 F Street, NE, Washington, DC 20549. Please call the SEC at 1-800-SEC-0330 for further information on the Public Reference Room. The SEC also maintains an Internet site at www.sec.gov that contains reports, proxy and information statements and other information regarding issuers, including us, that file documents with the SEC electronically through the SEC's electronic data gathering, analysis and retrieval system known as EDGAR.

This prospectus is part of a registration statement on Form S-1 filed by us with the SEC. You may review the registration statement and the exhibits filed with such registration statement for further information regarding us and the shares of our common stock being sold by this prospectus at the public reference facility of the SEC at the locations described above.

The SEC allows us to incorporate by reference information we file with it, which means that we can disclose important information to you by referring you to other documents. The information incorporated by reference is considered to be part of this prospectus. We incorporate by reference the documents listed below, except to the extent that any information contained in such filings is deemed furnished in accordance with SEC rules:

Our Annual Report on Form 10-K for the fiscal year ended December 31, 2011 filed with the SEC on March 14, 2012;

Our Quarterly Reports on Form 10-Q filed with the SEC on May 9, 2012, August 8, 2012, and November 14, 2012;

Our Current Reports on Form 8-K filed with the SEC on February 17, 2012, March 20, 2012, April 3, 2012, April 5, 2012, May 9, 2012, June 12, 2012, June 26, 2012, July 5, 2012, July 23, 2012, August 8, 2012, September 5, 2012 (as amended by the Form 8-K/A filed on November 6, 2012), September 14, 2012, October 10, 2012, October 19, 2012 (as amended by the Form 8-K/A filed on November 8, 2012), and November 14, 2012;

Our Definitive Proxy Statement relating to our 2012 annual meeting of stockholders filed with the SEC on April 12, 2012;

The description of our common stock contained in our Registration Statement on Form 8-A filed pursuant to Section 12(g) of the Exchange Act, filed with SEC on September 27, 2007; and

The description of our preferred share purchase rights contained in our Registration Statement on Form 8-A filed pursuant to Section 12(g) of the Exchange Act, filed with the SEC on July 23, 2012.

Any statement contained in a document that is incorporated by reference will be modified or superseded for all purposes to the extent that a statement contained in this prospectus modifies or is contrary to that previous statement. Any statement so modified or superseded will not be deemed a part of this prospectus except as so modified or superseded.

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Our Internet address is www.upcic.com. We make available on our website, free of charge, our periodic and current reports, proxy and information statements and other information we file with the SEC and amendments thereto as soon as reasonably practicable after we file such material with, or furnish such material to, the SEC, as applicable. After accessing the website, the filings can be found by selecting the Investor Relations menu. The contents of the website are not incorporated into this prospectus or into our other filings with the SEC.

In addition, upon request, we will provide to each person, including any beneficial owner, to whom a prospectus is delivered, a copy of any or all of the reports or documents that have been incorporated by reference in the prospectus contained in the registration statement, but not delivered with the prospectus. You may request a copy of these filings (other than an exhibit to a filing unless that exhibit is specifically incorporated by reference into that filing) at no cost, by writing to or telephoning us at the following address or telephone number:

United Insurance Holdings Corp.

Attn: Corporate Secretary

360 Central Avenue, Suite 900

St. Petersburg, Florida 33701

(727) 895-7737

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PROSPECTUS SUMMARY

This summary highlights information contained elsewhere or incorporated by reference in this prospectus. Because this is a summary, it may not contain all of the information that may be important to you. Therefore, you should read this entire prospectus carefully before making a decision to invest in our common stock, including the risks discussed under the Risk Factors section and our financial statements and related notes incorporated by reference in this prospectus.

General Overview

We are a property and casualty insurance holding company headquartered in St. Petersburg, Florida. Our operations are primarily conducted through our wholly-owned subsidiaries, United Property & Casualty Insurance Company (UPC), which writes insurance policies; United Insurance Management, L.C. (UIM), the managing general agent that manages substantially all aspects of UPC's business; and Skyway Claims Services, LLC (SCS), a claims adjusting company that provides services to UPC.

We provide our customers with standardized property and casualty insurance policies for a broad range of exposures, which include coverage options for single-family homeowners, tenants (renters), and condominium unit owners. We also write flood policies under the write your own federal flood insurance program pursuant to which we earn a commission while ceding all risk to the U.S. government. Our largest product is homeowners insurance, where we serviced approximately 124,500 policies as of September 30, 2012. On all insurance policies that we write, we endeavor to offer competitive rates that are actuarially sound and provide a return on capital. We employ rigorous underwriting criteria in support of these goals. Our rates are subject to review and approval by insurance regulators in the states in which we operate.

We write and service property and casualty insurance policies in Florida, South Carolina, Massachusetts and Rhode Island and recently became licensed to write policies in North Carolina. For the twelve months ended September 30, 2012, we earned gross premiums of \$212.8 million, which produced diluted earnings per share of \$1.15. As of September 30, 2012, we wrote approximately 91% of our insurance policy premiums in Florida.

History of Operations

We began our operations in 1999 to capitalize on market conditions in Florida, which saw large national insurance carriers retreat from the market in the wake of the destruction caused by Hurricane Andrew in 1992. Subsequent legislation established the Florida Hurricane Catastrophe Fund, a state-run trust fund that provides relatively inexpensive reinsurance protection to insurance companies writing business in Florida, and the Florida Residential Property and Casualty Joint Underwriting Association, a state-regulated insurer of last resort, which later merged with other entities to become Citizens Property Insurance Corporation (Citizens). In an effort to reduce potential loss exposure associated with Citizens, the Florida legislature instituted a take-out program to encourage private insurance companies to assume policies from Citizens. The ability to assume policies from Citizens provided a unique growth opportunity for insurance companies in Florida.

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United began its operations by assuming approximately 12,000 policies from the predecessor to Citizens. During our 13-year history, we have assumed over 75,000 policies from Citizens and its predecessors. As a result of growing our independent agent distribution channels, policies assumed from Citizens no longer comprise a significant portion of our policy base. As of September 30, 2012, policies we originally assumed from Citizens represented approximately 9% of our homeowner in-force policies, while direct policies and policies we assumed from other carriers represented approximately 91% of our homeowner in-force policies.

Our Strategy

The day-to-day operations of the Company are managed by an experienced team of insurance professionals who are committed to the Company's mission of providing a stable market for independent agents of diversified property and casualty insurance products.

Our strategy is to provide insurance solutions to the local markets in which we operate. We seek to build long-lasting relationships that bring value to our agents, policyholders, reinsurance providers and the communities that we serve. Our operating strategy is to generate underwriting income, fees and other revenue growth through business lines that emphasize acceptable underwriting profit commensurate with the level of assumed risk. Our income depends on our ability to deliver high-quality, competitively-priced insurance products and services with responsive, personalized service. Our growth strategy is to selectively expand our agent networks, capitalize on opportunities in geographic markets we view as attractive, and develop new complementary products and services, as appropriate.

Our Markets

According to the U.S. Census Bureau, Florida is the fourth largest state in the country with a current estimated population of approximately 19 million. Property ownership and development represent key drivers of the Florida economy. As of June 30, 2012, according to data compiled by the Florida Office of Insurance Regulation, UPC ranked 10th in Florida with \$201.4 million of personal and commercial residential annualized written premiums representing approximately 1.9% of the Florida market; Citizens was the largest underwriter with approximately 28.4% of the market's premiums. Assuming access to capital and reinsurance support, given present market conditions, the Company believes it has the opportunity to significantly expand the size of its business in the State of Florida.

On July 1, 2010, UPC assumed an existing book of business in South Carolina and later began writing policies in that state. On November 1, 2011, and March 1, 2012, UPC began writing policies in Massachusetts and Rhode Island, respectively, and recently became licensed to write policies in North Carolina. We have applied to insurance regulatory authorities in New Jersey to allow UPC to write property and casualty lines. We began operating in new states in an effort to increase our revenue and profit and reduce our geographic concentration of exposure to catastrophic losses in Florida. We intend to continue to grow our non-Florida business in South Carolina, Massachusetts, and Rhode Island and to evaluate new business opportunities in other states to further grow and diversify our business.

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Our Regulatory Environment

We are subject to extensive regulation in the markets we serve, primarily at the state level. In general, these regulations are designed to protect the interests of policyholders, not the holders of securities issued by us and could affect, among other things, our capital requirements and profitability. Because we currently write the substantial majority of our insurance policy premiums in Florida, prevailing regulatory conditions in that state have a disproportionate effect on our business, as evidenced by the impact of wind-mitigation credits on our earned premiums in 2008 through 2010 and, to a lesser extent, in 2011.

In 2007, the Florida Office of Insurance Regulation substantially revised the wind-mitigation credit system to increase the credits applicable to insurance companies providing residential wind coverage in Florida. Wind-mitigation credits are reductions in wind insurance premiums for residential policyholders, based on the strength of a home to withstand wind damage, and are mandated to be part of our insurance rate filings in Florida. The credit system is intended to promote stronger construction practices by providing credits on homeowners' insurance premiums for certain construction features, such as roof strength, roof covering performance, and opening protection.

Beginning in 2008, wind-mitigation credits had a significant impact on us because our underwriting profile focused on newer homes, which more often include the construction characteristics that generate these credits and our portfolio of policies included areas of Florida where the policy premium related to wind peril is high. In 2010, our only unprofitable year, wind-mitigation credits reduced the gross premiums that we would have otherwise earned by \$71.1 million. While the credits reduced our premiums, we did not enjoy a corresponding decrease in the cost of reinsurance associated with our wind peril coverage.

We reacted to the decline in premium by not renewing certain policies that had become unprofitable and foregoing new business in areas disproportionately affected by wind mitigation credits. We also sought rate increases as appropriate in order to provide a fair, risk-adjusted premium that enabled us to protect policyholders and earn an adequate return on each policy. Together, these steps allowed us to recover much of the lost premium while continuing to grow our portfolio.

Our Competitive Strengths

Long and Profitable Operating History in Volatile Florida Market

We have operated successfully in the Florida market since 1999, producing profits in 12 of our 13-year operating history, including 2004 and 2005 a period of substantial hurricane losses for property and casualty insurers in Florida. We believe that our history of delivering stable, profitable operating results provides us a competitive advantage in the market relative to new and unproven companies. We also believe that our track record enhances our opportunities for expanding into new geographic markets, as it demonstrates to insurance industry regulators our ability to execute a proven and profitable business model for providing property and casualty insurance in a challenging environment.

Experienced Management Team With Catastrophic Risk Expertise

We believe that we have the expertise to execute our business strategies and manage our operations and risk effectively. Our Chairman, Greg Branch, has been active in managing public

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and private insurance companies for over 30 years and was an underwriting member of Lloyds of London from 1986 to 2004. John Forney, our Chief Executive Officer, has extensive experience analyzing property insurance markets in Florida and other catastrophe-exposed states, and has advised most of the major government-sponsored insurance entities as well as private companies in how to address the risks and opportunities presented by these markets. Mel Russell, President of our insurance subsidiary, has been with the Company since inception. He has 35 years of experience in the property and casualty business, with over 23 years in the Florida insurance market. Brad Martz, our newly appointed Chief Financial Officer, recently served as Senior Vice President and Chief Financial Officer of Bankers Financial Corporation, a St. Petersburg, Florida-based insurance holding company that operates a diversified insurance business in multiple states. Martz's responsibilities included leading all aspects of accounting and finance for Bankers. He oversaw specific financial matters at the insurance company, including risk management, reinsurance program design, and managing financial communications with rating agencies and regulators. Jay Williams, our Vice President of Marketing, has over 30 years of industry experience, and formerly served as Director of Member Services for the Florida Association of Independent Agents. Mr. Williams has also worked extensively with agency groups in other states targeted for expansion by United. We recently appointed John Langowski to serve as our Vice President of Claims. Mr. Langowski has over 22 years of industry experience and most recently served as Vice President and Chief Claims Officer for a Florida-based homeowners and business insurer where he was responsible for all areas of property and casualty claims, personnel management, coordination with product management and underwriting for product development and improvement. Together, we believe that this team of executives and the other members of our leadership team provide us the capability to execute our business plan and capitalize successfully on growth opportunities while managing risk appropriately.

Agency Network

We currently market our policies to a broad range of prospective policyholders through more than 2,000 agents. We recruit, train and appoint the full-service insurance agents that distribute our products. Typically, a full service agency is small to medium in size and represents several companies for both personal and commercial product lines. We depend heavily upon our agents, who provide us with valuable marketing information about homeowners' insurance needs in the communities we serve, to produce new business for us. We compensate our agents primarily with fixed-rate commissions. As part of our effort to attract new agents, we maintain marketing relationships with two large, well-known national insurance companies that do not write new homeowners insurance policies and two associations of independent insurance agents.

Disciplined Underwriting Standards

Our underwriting policies and procedures seek to minimize our risk of loss while maximizing our premium by optimizing our geographic exposure and diversifying our portfolio with respect to probable maximum loss, total insured value and average annual losses. Using output from our modeling software, we strategically analyze each of our exposures, including wind exposures, by zip code as part of our optimization process. We establish underwriting guidelines for the policies that we write to provide a uniform approach to our risk selection, minimize insurance cost and achieve underwriting profitability. After we bind a new risk, with few exceptions, we have the insured property physically inspected. Our underwriters review the property inspection report during their risk evaluation and if the policy does not meet our underwriting criteria, we typically cancel the policy within no more than 90 days.

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Our homeowner rates vary across each of our rating territories in each state where we write policies. While our rates are subject to regulatory approval, our underwriting criteria determine which properties we will underwrite. Our underwriting criteria include the quality of the property, its location and the creditworthiness of the owner, among other factors. Our underwriting procedures may prevent the issuance of any new policies depending on aggregate exposures in a specific territory. Maintaining low attritional loss ratios is important to us and our financial success and is the product of our business model, underwriting and claims practices.

Strong Reinsurance Relationships Based on Consistent Conservative Approach

Reinsurance involves transferring all or a portion of the risk exposure on policies we write to another insurer. We are highly reliant on reinsurance to protect our capital against catastrophic losses caused by hurricanes. Our disciplined underwriting approach and strong reinsurance program allowed us to remain profitable in 2004 and 2005, on a consolidated basis, despite the Florida landfall of eight hurricanes, including two major hurricanes (Charley and Wilma). The unprecedented frequency and size of hurricane losses realized in the Florida market during those two years caused a substantial change in market conditions, including the availability and cost of reinsurance.

In 2012, we purchased over \$500 million of reinsurance, buying coverage up to our estimated probable maximum loss associated with a single one-in-100 year storm event as well as coverage that pays for losses associated with multiple events in the same year. We purchase reinsurance through a number of highly-rated reinsurers to allow us to limit our exposure to the financial impact of losses and to reduce our net liability on individual risks. In 2012, we purchased reinsurance through 24 separate providers, all of whom were rated A- or higher by A.M. Best, except for one institution that provided collateral for their entire reinsurance obligation. We believe that reinsurers are becoming more selective in their commitments to counterparties, and that United's reputation for stability and conservative management will enable us to continue to improve our reinsurance relationships and the cost-effectiveness of our program.

Low-Cost, Technology-Based Platform

We are committed to providing the highest possible level of service to our independent insurance agents and our policyholders. Our customized web-based policy processing interface affords our agents the ability to prepare and instantaneously process new policies and policy changes online and deliver policy declarations within minutes. We use a third-party administrator (TPA) to manage certain aspects of our information systems and to perform some of the administrative duties of processing a policy. Using a TPA allows us to obtain up-to-date technology at a reasonable cost and to achieve economies of scale without incurring significant fixed-overhead expenses. Our TPA provides us with integrated policy underwriting, billing, collection and reporting, and they employ Internet-based systems for the on-line submission of applications, the underwriting of policies and the automated issuance of policies. We monitor the work of our TPA by conducting weekly conference calls and monthly meetings, as well as periodically testing their data through our internal audit function.

Corporate Information

In September 2008, in a cash and stock transaction, we completed a merger whereby United Subsidiary Corp., a wholly-owned subsidiary of FMG Acquisition Corp. (now known as United Insurance Holdings Corp.), merged with and into United Insurance Holdings, L.C., a Florida limited liability company, with United Insurance Holdings, L.C. remaining as the surviving entity.

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As a result of the merger, we became a public operating company and trade in the over-the-counter market under the ticker symbol UIHC.

Our principal executive offices are located at 360 Central Avenue, Suite 900, St. Petersburg, Florida 33701, and our telephone number is (727) 895-7737. Our website is www.upcic.com. The information contained on our website is not incorporated by reference into this prospectus, and such information should not be considered to be part of this prospectus.

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THE OFFERING

Issuer	United Insurance Holdings Corp.
Common stock offered by us, excluding the underwriters over-allotment option	5,000,000 shares
Common stock offered by the selling stockholders	300,075 shares
Over-allotment option	We have granted the underwriters an option to purchase up to an additional 750,000 shares of common stock within 30 days of this prospectus in order to cover over-allotments, if any.
Common stock outstanding prior to this offering	10,448,839(1)
Common stock issued and outstanding after this offering, excluding the underwriters over-allotment option	15,448,839(1)
Use of proceeds	We expect to use the net proceeds of this offering for general corporate purposes, including statutory capital in support of our growth. We will not receive any proceeds from the shares sold by the selling stockholders. See Use of Proceeds for additional information.
OTCBB symbol	UIHC
Proposed Nasdaq Capital Market listing symbol	UIHC
Risk Factors	Investing in our common stock involves risks. You should carefully consider the information under Risk Factors beginning on page 10 and the other information included in or incorporated by reference into this prospectus before making an investment decision.

(1) This information is based on shares outstanding as of October 1, 2012 and includes 86,990 shares of restricted stock issued to our Chief Executive Officer on September 14, 2012, in connection with his employment with the Company.

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The following summary financial information sets forth consolidated financial data for the periods and at the dates indicated. The summary financial data have been derived from our audited consolidated financial statements for each of the five years that ended December 31, 2011, 2010, 2009, 2008 and 2007 and from our unaudited consolidated financial statements for the nine months ended September 30, 2012 and 2011. The operating data for the nine months ended September 30, 2012 are not necessarily indicative of the results that might be expected for the full year. You should read the detailed information and the financial statements included elsewhere or incorporated by reference in the prospectus.

	As of or For the Nine Months Ended September 30,		As of or For the Years Ended December 31,				
	2012	2011	2011	2010	2009	2008	2007
(in thousands except ratios and per share amounts)							
Statement of Income Data:							
Revenue:							
Gross premiums written	\$ 195,385	\$ 160,337	\$ 203,806	\$ 158,637	\$ 155,840	\$ 141,556	\$ 145,050
Gross premiums earned	163,683	131,752	180,837	155,307	156,393	140,223	151,684
Net premiums earned	\$ 87,735	\$ 65,267	\$ 90,080	\$ 66,855	\$ 78,181	\$ 81,144	\$ 85,358
Net investment income and realized gains	2,486	2,153	2,950	8,128	4,790	7,748	8,073
Other revenue	3,118	2,536	3,388	5,008	5,498	12,170	19,170
Total revenue	\$ 93,339	\$ 69,956	\$ 96,418	\$ 79,991	\$ 88,469	\$ 101,062	\$ 112,601
Expenses:							
Losses and loss adjustment expenses	39,401	29,399	38,861	42,533	40,755	28,063	25,662
Other operating expenses	39,519	32,024	43,818	36,373	38,210	31,149	31,296
Interest expense	283	453	548	1,767	3,177	2,811	6,078
Total expenses	\$ 79,203	\$ 61,876	\$ 83,227	\$ 80,673	\$ 82,142	\$ 62,023	63,036
Income (loss) before other expenses	14,136	8,080	13,191	(682)	6,327	39,039	49,565
Other (income) expenses	268	256	175	726		(2,564)	1,626
Income (loss) before income taxes	\$ 13,868	\$ 7,824	\$ 13,016	\$ (1,408)	\$ 6,327	\$ 41,603	47,939
Provision for (benefit from) income taxes	5,146	2,961	4,928	(483)	2,270	8,184	8,297
Net income (loss)	\$ 8,722	\$ 4,863	\$ 8,088	\$ (925)	\$ 4,057	\$ 33,419	\$ 39,642