

SEARS HOLDINGS CORP  
Form 10-Q  
August 16, 2012  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**  
**FORM 10-Q**

X **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED JULY 28, 2012**

OR

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**Commission file number 000-51217**

**SEARS HOLDINGS CORPORATION**

(Exact name of registrant as specified in its charter)

**DELAWARE**  
(State of Incorporation)

**20-1920798**  
(I.R.S. Employer Identification No.)

**3333 BEVERLY ROAD, HOFFMAN ESTATES, ILLINOIS**  
(Address of principal executive offices)

**60179**  
(Zip Code)

**Registrant's Telephone Number, Including Area Code: (847) 286-2500**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

## Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of August 10, 2012, the registrant had 106,454,889 common shares, \$0.01 par value, outstanding.

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**INDEX TO QUARTERLY REPORT ON FORM 10-Q**

**13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

	<b>Page</b>
<b>PART I FINANCIAL INFORMATION</b>	
Item 1. <u>Financial Statements</u>	
<u>Condensed Consolidated Statements of Operations (Unaudited) for the 13 and 26 Weeks Ended July 28, 2012 and July 30, 2011</u>	1
<u>Condensed Consolidated Statements of Comprehensive Income (Loss) (Unaudited) for the 13 and 26 Weeks Ended July 28, 2012 and July 30, 2011</u>	2
<u>Condensed Consolidated Balance Sheets (Unaudited) as of July 28, 2012, July 30, 2011 and January 28, 2012</u>	3
<u>Condensed Consolidated Statements of Cash Flows (Unaudited) for the 26 Weeks Ended July 28, 2012 and July 30, 2011</u>	4
<u>Condensed Consolidated Statements of Equity (Unaudited) for the 26 Weeks Ended July 28, 2012 and July 30, 2011</u>	5
<u>Notes to Condensed Consolidated Financial Statements (Unaudited)</u>	6
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	38
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	60
Item 4. <u>Controls and Procedures</u>	60
<b>PART II OTHER INFORMATION</b>	
Item 1. <u>Legal Proceedings</u>	61
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	61
Item 6. <u>Exhibits</u>	62

**Table of Contents****SEARS HOLDINGS CORPORATION****Condensed Consolidated Statements of Operations**

(Unaudited)

## PART I. FINANCIAL INFORMATION

*Item 1. Financial Statements*

<i>millions, except per share data</i>	<b>13 Weeks Ended</b>		<b>26 Weeks Ended</b>	
	<b>July 28, 2012</b>	<b>July 30, 2011</b>	<b>July 28, 2012</b>	<b>July 30, 2011</b>
<b>REVENUES</b>				
Merchandise sales and services	\$ 9,467	\$ 10,138	\$ 18,737	\$ 19,678
<b>COSTS AND EXPENSES</b>				
Cost of sales, buying and occupancy	6,936	7,537	13,639	14,533
Selling and administrative	2,437	2,601	4,882	5,108
Depreciation and amortization	212	220	414	431
Gain on sales of assets	(15)	(29)	(410)	(31)
Total costs and expenses	9,570	10,329	18,525	20,041
Operating income (loss)	(103)	(191)	212	(363)
Interest expense	(65)	(71)	(131)	(146)
Interest and investment income	9	12	21	25
Other income (loss)	1	3	1	(8)
Income (loss) from continuing operations before income taxes	(158)	(247)	103	(492)
Income tax (expense) benefit	25	97	(42)	173
Income (loss) from continuing operations	(133)	(150)	61	(319)
Income from discontinued operations, net of tax		6		1
Net income (loss)	(133)	(144)	61	(318)
(Income) loss attributable to noncontrolling interests	1	(2)	(4)	2
<b>NET INCOME (LOSS) ATTRIBUTABLE TO HOLDINGS SHAREHOLDERS</b>	<b>\$ (132)</b>	<b>\$ (146)</b>	<b>\$ 57</b>	<b>\$ (316)</b>
Amounts attributable to Holdings shareholders:				
Income (loss) from continuing operations, net of tax	\$ (132)	\$ (152)	\$ 57	\$ (317)
Income from discontinued operations, net of tax		6		1
Net income (loss)	\$ (132)	\$ (146)	\$ 57	\$ (316)
<b>NET INCOME (LOSS) PER COMMON SHARE ATTRIBUTABLE TO HOLDINGS SHAREHOLDERS</b>				
Basic:				
Continuing operations	\$ (1.25)	\$ (1.42)	\$ 0.54	\$ (2.96)
Discontinued operations		0.05		0.01
	\$ (1.25)	\$ (1.37)	\$ 0.54	\$ (2.95)

Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

Diluted:				
Continuing operations	\$ (1.25)	\$ (1.42)	\$ 0.54	\$ (2.96)
Discontinued operations		0.05		0.01
	\$ (1.25)	\$ (1.37)	\$ 0.54	\$ (2.95)
Basic weighted average common shares outstanding	105.9	106.8	105.9	107.3
Diluted weighted average common shares outstanding	105.9	106.8	106.1	107.3
See accompanying notes.				

**Table of Contents****SEARS HOLDINGS CORPORATION****Condensed Consolidated Statements of Comprehensive Income (Loss)**

(Unaudited)

<i>millions</i>	13 Weeks Ended		26 Weeks Ended	
	July 28, 2012	July 30, 2011	July 28, 2012	July 30, 2011
Net income (loss)	\$ (133)	\$ (144)	\$ 61	\$ (318)
Other comprehensive income (loss)				
Pension and postretirement adjustments, net of tax	46	53	92	63
Deferred gain (loss) on derivatives, net of tax	3	18	5	(6)
Currency translation adjustments, net of tax	6	(95)		(23)
Total other comprehensive income (loss)	55	(24)	97	34
Comprehensive income (loss)	(78)	(168)	158	(284)
Comprehensive (income) loss attributable to noncontrolling interests	1	5	(5)	3
Comprehensive income (loss) attributable to Holdings shareholders	\$ (77)	\$ (163)	\$ 153	\$ (281)

See accompanying notes.

**Table of Contents****SEARS HOLDINGS CORPORATION****Condensed Consolidated Balance Sheets**

<i>millions</i>	(Unaudited)		
	July 28, 2012	July 30, 2011	January 28, 2012
<b>ASSETS</b>			
Current assets			
Cash and cash equivalents	\$ 730	\$ 647	\$ 747
Restricted cash	8	21	7
Accounts receivable	569	781	695
Merchandise inventories	8,653	9,262	8,407
Prepaid expenses and other current assets	385	412	388
Current assets of discontinued operations		204	
Total current assets	10,345	11,327	10,244
Property and equipment, net	6,341	6,895	6,577
Goodwill	841	1,392	841
Trade names and other intangible assets	2,907	2,964	2,937
Other assets	749	903	782
Non-current assets of discontinued operations		410	
<b>TOTAL ASSETS</b>	<b>\$ 21,183</b>	<b>\$ 23,891</b>	<b>\$ 21,381</b>
<b>LIABILITIES</b>			
Current liabilities			
Short-term borrowings	\$ 1,176	\$ 927	\$ 1,175
Current portion of long-term debt and capitalized lease obligations	154	287	230
Merchandise payables	3,088	3,270	2,912
Other current liabilities	2,742	2,756	2,892
Unearned revenues	962	963	964
Other taxes	535	494	523
Short-term deferred tax liabilities	515	139	516
Current liabilities of discontinued operations		116	
Total current liabilities	9,172	8,952	9,212
Long-term debt and capitalized lease obligations	1,970	2,103	2,088
Pension and postretirement benefits	2,582	2,044	2,738
Other long-term liabilities	2,124	2,246	2,186
Long-term deferred tax liabilities	839		816
Non-current liabilities of discontinued operations		396	
Total Liabilities	16,687	15,741	17,040
Commitments and contingencies			
<b>EQUITY</b>			
Total Equity	4,496	8,150	4,341
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 21,183</b>	<b>\$ 23,891</b>	<b>\$ 21,381</b>

See accompanying notes.





**Table of Contents****SEARS HOLDINGS CORPORATION****Condensed Consolidated Statements of Cash Flows**

(Unaudited)

<i>millions</i>	<b>26 Weeks Ended</b>	
	<b>July 28, 2012</b>	<b>July 30, 2011</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income (loss)	\$ 61	\$ (318)
Income from discontinued operations, net of tax		(1)
Income (loss) from continuing operations	61	(319)
Adjustments to reconcile net income (loss) to net cash used in operating activities:		
Depreciation and amortization	414	431
Gain on sales of assets	(410)	(31)
Pension and postretirement plan contributions	(164)	(143)
Settlement of Canadian dollar hedges	6	(23)
Change in operating assets and liabilities (net of acquisitions and dispositions):		
Deferred income taxes	32	(54)
Merchandise inventories	(248)	(270)
Merchandise payables	178	202
Income and other taxes	14	(257)
Mark-to-market adjustments and settlements on Sears Canada U.S. dollar collar contracts		1
Other operating assets	91	106
Other operating liabilities	(46)	(131)
Net cash used in operating activities continuing operations	(72)	(488)
Net cash provided by operating activities discontinued operations		26
Net cash used in operating activities	(72)	(462)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from sales of property and investments	456	42
Net decrease in investments and restricted cash	(1)	(5)
Purchases of property and equipment	(161)	(193)
Net cash provided by (used in) investing activities continuing operations	294	(156)
Net cash used in investing activities discontinued operations		(6)
Net cash provided by (used in) investing activities	294	(162)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from debt issuances	2	3
Repayments of long-term debt	(231)	(441)
Increase in short-term borrowings, primarily 90 days or less	1	567
Debt issuance costs		(35)
Purchase of Sears Canada shares	(10)	(22)
Purchase of treasury stock		(154)
Net cash used in financing activities continuing operations	(238)	(82)
Net cash used in financing activities discontinued operations		(20)

Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

Net cash used in financing activities	(238)	(102)
Effect of exchange rate changes on cash and cash equivalents	(1)	14
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(17)</b>	<b>(712)</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>	<b>747</b>	<b>1,359</b>
<b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>	<b>\$ 730</b>	<b>\$ 647</b>
Supplemental Cash Flow Data:		
Income taxes paid, net of refunds	\$ 20	\$ 83
Cash interest paid	100	115
Unpaid liability to acquire equipment and software	50	60
See accompanying notes.		

**Table of Contents****SEARS HOLDINGS CORPORATION****Condensed Consolidated Statements of Equity**

(Unaudited)

	Equity Attributable to Holdings				Shareholders		Accumulated Other Comprehensive Income (Loss)	Noncontrolling Interests	Total
	Number of Shares	Common Stock	Treasury Stock	Capital in Excess of Par Value	Retained Earnings				
Balance at January 29, 2011	109	\$ 1	\$ (5,826)	\$ 10,185	\$ 4,930	\$ (779)	\$ 103	\$ 8,614	
Comprehensive loss									
Net loss					(316)		(2)	(318)	
Pension and postretirement adjustments, net of tax						60	3	63	
Deferred loss on derivatives, net of tax						(6)		(6)	
Currency translation adjustments, net of tax						(19)	(4)	(23)	
<b>Total Comprehensive Loss</b>								<b>(284)</b>	
Stock awards			4	(2)				2	
Purchase of Sears Canada shares				(18)		(1)	(10)	(29)	
Shares repurchased	(2)		(154)					(154)	
Associate stock purchase			2					2	
Other							(1)	(1)	
Balance at July 30, 2011	107	\$ 1	\$ (5,974)	\$ 10,165	\$ 4,614	\$ (745)	\$ 89	\$ 8,150	
Balance at January 28, 2012	106	\$ 1	\$ (5,981)	\$ 10,005	\$ 1,865	\$ (1,609)	\$ 60	\$ 4,341	
Comprehensive income									
Net income					57		4	61	
Pension and postretirement adjustments, net of tax						91	1	92	
Deferred gain on derivatives, net of tax						5		5	
<b>Total Comprehensive Income</b>								<b>158</b>	
Stock awards			10	(5)				5	
Purchase of Sears Canada shares				(3)		(1)	(6)	(10)	
Associate stock purchase			2					2	
Balance at July 28, 2012	106	\$ 1	\$ (5,969)	\$ 9,997	\$ 1,922	\$ (1,514)	\$ 59	\$ 4,496	

See accompanying notes.

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**NOTE 1 BASIS OF PRESENTATION**

Sears Holdings Corporation ( Holdings ) is the parent company of Kmart Holding Corporation ( Kmart ) and Sears, Roebuck and Co. ( Sears ). Holdings (together with its subsidiaries, we, us, our, or the Company ) was formed as a Delaware corporation in 2004 in connection with the merger of Kmart and Sears (the Merger ), on March 24, 2005. We are a broadline retailer with 2,075 full-line and 1,282 specialty retail stores in the United States, operating through Kmart and Sears, and 491 full-line and specialty retail stores in Canada operating through Sears Canada Inc. ( Sears Canada ), a 96%-owned subsidiary.

These interim unaudited Condensed Consolidated Financial Statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission ( SEC ). Accordingly, they do not include all of the information and footnotes required in annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America. In the opinion of management, all adjustments (which include normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the interim period are not necessarily indicative of the results that may be expected for the full fiscal year. The retail business is seasonal in nature, and we generate a high proportion of our revenues and operating cash flows during the fourth quarter of our fiscal year, which includes the holiday season. These interim financial statements and related notes should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the fiscal year ended January 28, 2012.

*Depreciation Expense*

Depreciation expense included within depreciation and amortization expense reported on the Condensed Consolidated Statements of Operations was \$199 million, \$388 million, \$206 million and \$402 million for the 13- and 26- week periods ended July 28, 2012 and July 30, 2011, respectively.

*Spin-Off of Orchard Supply Hardware Stores Corporation*

On December 30, 2011, we completed the spin-off to our shareholders of all the capital stock of Orchard Supply Hardware Stores Corporation ( Orchard ) that was owned by Holdings immediately prior to the spin-off. Holdings has no significant continuing involvement in the operations of Orchard. Accordingly, the operating results for Orchard are presented as discontinued operations in the accompanying Condensed Consolidated Statement of Operations and the Condensed Consolidated Statement of Comprehensive Income (Loss) for the 13- and 26- week periods ended July 30, 2011, and the current and non-current assets and liabilities of Orchard are presented separately in the accompanying Condensed Consolidated Balance Sheet at July 30, 2011. In addition, the cash flows from operating, investing and financing activities for Orchard have been separately stated as discontinued operations in the accompanying Condensed Consolidated Statement of Cash Flows for the 26- week period ended July 30, 2011. The Notes to Condensed Consolidated Financial Statements have been restated to exclude the impact of Orchard for all periods presented. Prior to completion of the spin-off, Orchard 's results of operations, financial position and cash flows were presented within the Sears Domestic segment.

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**NOTE 2 BORROWINGS**

Total borrowings were as follows:

<i>millions</i>	July 28, 2012	July 30, 2011	January 28, 2012
Short-term borrowings:			
Unsecured commercial paper	\$ 235	\$ 388	\$ 337
Secured borrowings	941	539	838
Long-term debt, including current portion:			
Notes and debentures outstanding	1,668	1,897	1,863
Capitalized lease obligations	456	493	455
<b>Total borrowings</b>	<b>\$ 3,300</b>	<b>\$ 3,317</b>	<b>\$ 3,493</b>

The fair value of long-term debt, excluding capitalized lease obligations, was \$1.4 billion at July 28, 2012, \$1.8 billion at July 30, 2011 and \$1.5 billion at January 28, 2012. The fair value of our debt was estimated based on quoted market prices for the same or similar issues or on current rates offered to us for debt of the same remaining maturities. Our long-term debt instruments are valued using Level 2 measurements as defined in Note 4 to the Condensed Consolidated Financial Statements.

*Unsecured Commercial Paper*

We borrow through the commercial paper markets. At July 28, 2012, July 30, 2011 and January 28, 2012, we had outstanding commercial paper borrowings of \$235 million, \$388 million and \$337 million, respectively. ESL Investments, Inc. (together with its affiliated funds, ESL) held \$150 million, \$240 million and \$250 million, respectively, of our commercial paper at July 28, 2012, July 30, 2011 and January 28, 2012, including \$85 million, \$120 million and \$130 million, respectively, held by Edward S. Lampert. See Note 14 for further discussion of these borrowings.

*Domestic Credit Agreement*

During the first quarter of 2011, we entered into a \$3.275 billion credit agreement (the Domestic Credit Agreement) which expires in April 2016. We view this credit facility as our most cost efficient funding mechanism and therefore use it as a primary source of funding.

Advances under the Domestic Credit Agreement bear interest at a rate equal to, at the election of the Borrowers, either the London Interbank Offered Rate (LIBOR) or a base rate, in either case plus an applicable margin. The Domestic Credit Agreement's interest rates for LIBOR-based borrowings vary based on leverage in the range of LIBOR plus 2.0% to 2.5%. Interest rates for base rate-based borrowings vary based on leverage in the range of the applicable base rate plus 1.0% to 1.5%. Commitment fees are in a range of 0.375% to 0.625% based on usage.

The Domestic Credit Agreement includes a \$1.5 billion letter of credit sub-limit and an uncommitted accordion feature that provides us the flexibility, subject to certain terms and conditions, to use the existing collateral under the credit facility to obtain an aggregate amount of up to \$1.0 billion in additional borrowing capacity if we so choose. The Domestic Credit Agreement permits aggregate second lien indebtedness of up to \$2.0 billion, of which \$1.2 billion second lien notes were outstanding at July 28, 2012, providing the Company the capacity to



**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**Notes to Condensed Consolidated Financial Statements**

(Unaudited)

issue up to an additional \$760 million in second lien indebtedness. The Domestic Credit Agreement is in place as a funding source for general corporate purposes and is an asset based revolving credit facility under which Sears Roebuck Acceptance Corp. ( SRAC ) and Kmart Corporation are the borrowers. The Domestic Credit Agreement is secured by a first lien on most of our domestic inventory and credit card and pharmacy receivables, and is subject to a borrowing base formula to determine availability.

The Domestic Credit Agreement limits our ability to make restricted payments, including dividends and share repurchases, if availability under the credit facility, as defined, is less than 15%. It also imposes various other requirements, which take effect if availability falls below designated thresholds, including a cash dominion requirement and a requirement that the fixed charge ratio at the last day of any quarter be not less than 1.0 to 1.0. Based on availability, none of these requirements was in effect at July 28, 2012.

At July 28, 2012, July 30, 2011 and January 28, 2012, we had \$941 million, \$539 million and \$838 million, respectively, of borrowings and \$744 million, \$550 million and \$626 million, respectively, of letters of credit outstanding under the Domestic Credit Agreement. As a result, our availability under the agreement was \$1.6 billion, \$2.2 billion and \$1.8 billion, respectively, at July 28, 2012, July 30, 2011 and January 28, 2012. The majority of the letters of credit outstanding are used to provide collateral for our insurance programs.

*Senior Secured Notes*

In October 2010, we sold \$1 billion aggregate principal amount of senior secured notes (the Notes ), which bear interest at 6 5/8% per annum and mature on October 15, 2018. Concurrent with the closing of the sale of the Notes, the Company sold \$250 million aggregate principal amount of Notes to the Company's domestic pension plan in a private placement. The Notes are guaranteed by certain subsidiaries of the Company and are secured by a security interest in certain assets consisting primarily of domestic inventory and credit card receivables (the Collateral ). The lien that secures the Notes is junior in priority to the lien on such assets that secures obligations under the Domestic Credit Agreement, as well as certain other first priority lien obligations. The Company used the net proceeds of this offering to repay borrowings outstanding under a previous domestic credit agreement on the settlement date and to fund the working capital requirements of our retail businesses, capital expenditures and for general corporate purposes. The indenture under which the Notes were issued contains restrictive covenants that, among other things, (1) limit the ability of the Company and certain of its domestic subsidiaries to create liens and enter into sale and leaseback transactions and (2) limit the ability of the Company to consolidate with or merge into, or sell other than for cash or lease all or substantially all of its assets to, another person. The indenture also provides for certain events of default, which, if any were to occur, would permit or require the principal and accrued and unpaid interest on all the then outstanding notes to be due and payable immediately. Generally, the Company is required to offer to repurchase all outstanding Notes at a purchase price equal to 101% of the principal amount if the borrowing base (as calculated pursuant to the indenture) falls below the principal value of the notes plus any other indebtedness for borrowed money that is secured by liens on the Collateral for two consecutive quarters or upon the occurrence of certain change of control triggering events. The Company may call the Notes at a premium based on the Treasury Rate as defined in the indenture, plus 50 basis points. On September 6, 2011, we completed our offer to exchange the Notes held by nonaffiliates for a new issue of substantially identical notes registered under the Securities Act of 1933, as amended.

*Sears Canada Credit Agreement*

In September 2010, Sears Canada entered into a five-year, \$800 million Canadian senior secured revolving credit facility (the Sears Canada Facility ). The Sears Canada Facility is available for Sears Canada's general

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**Notes to Condensed Consolidated Financial Statements**

(Unaudited)

corporate purposes and is secured by a first lien on substantially all of Sears Canada's non-real estate assets. Availability under the Sears Canada Facility is determined pursuant to a borrowing base formula based on inventory and account and credit card receivables, subject to certain limitations. At July 28, 2012 and July 30, 2011, we had no borrowings outstanding under the Sears Canada Facility. At January 28, 2012, we had approximately \$101 million (\$101 million Canadian) of borrowings outstanding under the Sears Canada Facility. Availability under this agreement was approximately \$542 million (\$545 million Canadian), \$693 million (\$662 million Canadian) and \$415 million (\$415 million Canadian), respectively, at July 28, 2012, July 30, 2011 and January 28, 2012.

*Letters of Credit Facility*

On January 20, 2011, we and certain of our subsidiaries entered into a letter of credit facility (the "LC Facility") with Wells Fargo Bank, National Association ("Wells Fargo"), pursuant to which Wells Fargo may, on a discretionary basis and with no commitment, agree to issue standby letters of credit upon our request in an aggregate amount not to exceed \$500 million for general corporate purposes. Any letters of credit issued under the LC Facility are secured by a first priority lien on cash placed on deposit at Wells Fargo pursuant to a pledge and security agreement in an amount equal to 103% of the face value of all issued and outstanding letters of credit. The LC Facility has a term ending on January 20, 2014, unless terminated sooner pursuant to its terms. Wells Fargo may, in its sole discretion, terminate the LC Facility at any time. At July 28, 2012, no letters of credit were outstanding under the facility. We may replace any letters of credit issued under our LC Facility with letters of credit issued under the Domestic Credit Agreement and as such, any cash collateral is considered unrestricted cash.

*Wholly owned Insurance Subsidiary and Intercompany Securities*

We have numerous types of insurable risks, including workers' compensation, product and general liability, automobile, warranty, asbestos and environmental claims and the extended service contracts we sell to our customers. In addition, we provide credit insurance to third party creditors of the Company to mitigate their credit risk with the Company. The associated risks are managed through Holdings' wholly owned insurance subsidiary, Sears Reinsurance Company Ltd. ("Sears Re"), a Bermuda Class 3 insurer.

In accordance with applicable insurance regulations, Sears Re holds marketable securities to support the insurance coverage it provides. Sears utilizes two securitization structures to issue specific securities in which Sears Re invests its capital to fund its insurance obligations. In November 2003, Sears formed a Real Estate Mortgage Investment Conduit, or REMIC. The real estate associated with 125 full-line stores was contributed to indirect wholly owned subsidiaries of Sears, and then leased back to Sears. The contributed stores were mortgaged and the REMIC issued securities that are secured by the mortgages and collateral assignments of the store leases. Sears Re and two other indirect wholly owned subsidiaries of Holdings own \$1.3 billion (par value) of these mortgage-backed securities. Payments to Sears Re on these securities are funded by the lease payments. In May 2006, a subsidiary of Holdings contributed the rights to use the Kenmore, Craftsman and DieHard trademarks in the U.S. and its possessions and territories to KCD IP, LLC, an indirect wholly owned subsidiary of Holdings. KCD IP, LLC has licensed the use of the trademarks to subsidiaries of Holdings, including Sears and Kmart. Asset-backed securities with a par value of \$1.8 billion were issued by KCD IP, LLC and subsequently purchased by Sears Re, the collateral for which includes the trademark rights and royalty income. Payments to Sears Re on these asset-backed securities are funded by the royalty payments. The issuers of these mortgage-backed and asset-backed securities and the owners of these real estate and trademark assets are bankruptcy remote, special purpose entities that are indirect wholly owned subsidiaries of Holdings. Cash flows



---

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**Notes to Condensed Consolidated Financial Statements**

(Unaudited)

received from rental streams and licensing fee streams paid by Sears, Kmart, other affiliates and third parties, are used for the payment of fees and interest on these securities. Since the inception of the REMIC and KCD IP, LLC, these mortgage-backed and asset-backed securities have been entirely held by our wholly owned consolidated subsidiaries in support of our insurance activities. At July 28, 2012, July 30, 2011 and January 28, 2012, the net book value of the securitized trademark rights was approximately \$1.0 billion. The net book value of the securitized real estate assets was approximately \$0.8 billion at July 28, 2012, July 30, 2011 and January 28, 2012.

*Trade Creditor Matters*

We have ongoing discussions concerning our liquidity and financial position with the vendor community and third parties that offer various credit protection services to our vendors. The topics discussed have included such areas as pricing, payment terms and ongoing business arrangements. As of the date of this report, we have not experienced any significant disruption in our access to merchandise or our operations.

**NOTE 3 DERIVATIVE FINANCIAL INSTRUMENTS**

We primarily use derivatives as a risk management tool to decrease our exposure to fluctuations in the foreign currency market. We are exposed to fluctuations in foreign currency exchange rates as a result of our net investment in Sears Canada. Further, Sears Canada is exposed to fluctuations in foreign currency exchange rates due to inventory purchase contracts denominated in U.S. dollars.

*Earnings Effects of Derivatives on the Statements of Operations*

For derivatives that were designated as hedges of our net investment in Sears Canada, we assess effectiveness based on changes in forward currency exchange rates. Changes in forward rates on the derivatives are recorded in the currency translation adjustments line in accumulated other comprehensive loss and will remain there until we substantially liquidate or sell our holdings in Sears Canada.

Changes in the fair value of any derivatives that are not designated as hedges are recorded in earnings each period. Sears Canada mitigates the risk of currency fluctuations on offshore merchandise purchases denominated in U.S. currency by purchasing U.S. dollar denominated collar contracts for a portion of its expected requirements. Since Holdings' functional currency is the U.S. dollar, we are not directly exposed to the risk of exchange rate changes due to Sears Canada's merchandise purchases, and therefore we do not account for these instruments as a hedge of our foreign currency exposure risk.

*Sears Canada Hedges of Merchandise Purchases*

Sears Canada had no outstanding foreign currency collar contracts at July 28, 2012 or January 28, 2012. Sears Canada had entered into foreign currency collar contracts with a total notional value of \$181 million at July 30, 2011. As discussed previously, these collar contracts are used to hedge Sears Canada's purchase of inventory under U.S. dollar denominated contracts. We record mark-to-market adjustments based on the total notional value of these outstanding collar contracts at the end of each period. We recorded mark-to-market liabilities related to these foreign currency collar contracts of \$10 million at July 30, 2011.

We record the earnings impact of mark-to-market and settlement adjustments for foreign currency collar contracts in other income (loss) at the end of each period. We recorded mark-to-market and settlement gains on these contracts of \$8 million and mark-to-market and settlement losses on these contracts of \$8 million for the 13- and 26- week periods ended July 30, 2011, respectively.

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**Notes to Condensed Consolidated Financial Statements**

(Unaudited)

Sears Canada's above noted foreign currency collar contracts were entered into as a hedge of merchandise purchase contracts denominated in U.S. currency. We also record mark-to-market adjustments for the value of the merchandise purchase contracts (considered embedded derivatives under relevant accounting rules) at the end of each period. We recorded assets of \$1 million at July 30, 2011 and \$1 million at January 28, 2012 related to the fair value of these embedded derivatives.

We record the earnings impact of mark-to-market and settlement adjustments related to the embedded derivative in the merchandise purchase contracts in other income (loss) at the end of each period. We recorded net mark-to-market gains and settlements of \$1 million and \$2 million for the 13- and 26- week periods ended July 28, 2012, respectively. We recorded mark-to-market and settlement losses of \$3 million and mark-to-market and settlement gains of \$1 million for the 13- and 26- week periods ended July 30, 2011, respectively.

We recorded total mark-to-market gains and settlements of \$1 million and \$2 million in other income (loss) for the 13- and 26- week periods ended July 28, 2012, respectively. At July 30, 2011, we had net derivative mark-to-market liabilities related to the collar contracts and embedded derivatives of \$9 million. We recorded total mark-to-market gains and settlements of \$5 million and total mark-to-market losses and settlements of \$7 million in other income (loss) for the 13- and 26- week periods ended July 30, 2011, respectively. See Note 4 for further information regarding fair value of these collar and merchandise purchase contracts and the respective balance sheet classifications at July 28, 2012, July 30, 2011 and January 28, 2012.

*Hedges of Net Investment in Sears Canada*

At July 30, 2011 and January 28, 2012, we had foreign currency forward contracts outstanding with a total Canadian notional value of \$629 million, and with a weighted-average remaining life of one year at July 30, 2011 and 0.1 years at January 28, 2012. We had no foreign currency forward contracts outstanding at July 28, 2012. These contracts were designated and qualified as hedges of the foreign currency exposure of our net investment in Sears Canada. Accordingly, the aggregate fair value of the forward contracts outstanding of approximately \$(9) million and \$(6) million at July 30, 2011 and January 28, 2012, respectively, were recorded as liabilities on our Condensed Consolidated Balance Sheets. The decline in fair value of \$9 million related to the forward contract outstanding at July 30, 2011, net of tax, was recorded as a component of other comprehensive loss for the 26- week period ended July 30, 2011.

We settled foreign currency forward contracts during 2012 and received net amounts of \$23 million and \$6 million for the 13- and 26- week periods ended July 28, 2012, respectively, relative to these contract settlements. We settled foreign currency forward contracts during the second quarter of 2011 and paid net amounts of \$23 million relative to these contract settlements. As hedge accounting was applied to these contracts, an offsetting amount was recorded as a component of other comprehensive loss.

Our currency forward contracts require collateral be posted in the event our liability under such contracts reaches a predetermined threshold. Cash collateral posted under these contracts is recorded as part of our accounts receivable balance. We had no cash collateral posted under these contracts at July 28, 2012, \$12 million at July 30, 2011 and \$5 million at January 28, 2012.

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**NOTE 4 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES**

We determine fair value of financial assets and liabilities based on the following fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three levels:

**Level 1 inputs** unadjusted quoted prices in active markets for identical assets or liabilities that we have the ability to access. An active market for the asset or liability is one in which transactions for the asset or liability occur with sufficient frequency and volume to provide ongoing pricing information.

**Level 2 inputs** inputs other than quoted market prices included in Level 1 that are observable, either directly or indirectly, for the asset or liability. Level 2 inputs include, but are not limited to, quoted prices for similar assets or liabilities in an active market, quoted prices for identical or similar assets or liabilities in markets that are not active and inputs other than quoted market prices that are observable for the asset or liability, such as interest rate curves and yield curves observable at commonly quoted intervals, volatilities, credit risk and default rates.

**Level 3 inputs** unobservable inputs for the asset or liability.

Accounts receivable, merchandise payables, short-term borrowings, accrued liabilities and domestic cash and cash equivalents are reflected in the Condensed Consolidated Balance Sheets at cost, which approximates fair value due to the short-term nature of these instruments. The fair value of our debt is disclosed in Note 2 to the Condensed Consolidated Financial Statements. The following tables provide the fair value measurement amounts for other financial assets and liabilities recorded in our Condensed Consolidated Balance Sheets at fair value at July 28, 2012, July 30, 2011 and January 28, 2012:

<i>millions</i>	<b>Total Fair Value</b>			
	<b>Amounts at July 28, 2012</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Cash equivalents <sup>(1)</sup>	\$ 274	\$ 274	\$	\$
Restricted cash <sup>(2)</sup>	8	8		
<b>Total</b>	<b>\$ 282</b>	<b>\$ 282</b>	<b>\$</b>	<b>\$</b>

<i>millions</i>	<b>Total Fair Value</b>			
	<b>Amounts at July 30, 2011</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Cash equivalents <sup>(1)</sup>	\$ 181	\$ 181	\$	\$
Restricted cash <sup>(2)</sup>	21	21		
Foreign currency derivative assets <sup>(3)</sup>	1		1	
Foreign currency derivative liabilities <sup>(4)</sup>	(19)		(19)	
<b>Total</b>	<b>\$ 184</b>	<b>\$ 202</b>	<b>\$ (18)</b>	<b>\$</b>

Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

<i>millions</i>	<b>Total Fair Value</b>			
	<b>Amounts at</b>			
	<b>January 28, 2012</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Cash equivalents <sup>(1)</sup>	\$ 341	\$ 341	\$	\$
Restricted cash <sup>(2)</sup>	7	7		
Foreign currency derivative assets <sup>(3)</sup>	1		1	
Foreign currency derivative liabilities <sup>(4)</sup>	(6)		(6)	
<b>Total</b>	<b>\$ 343</b>	<b>\$ 348</b>	<b>\$ (5)</b>	<b>\$</b>

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**Notes to Condensed Consolidated Financial Statements**

(Unaudited)

- (1) Included within Cash and cash equivalents in our Condensed Consolidated Balance Sheets.
- (2) Included within Restricted cash in our Condensed Consolidated Balance Sheets.
- (3) Included within Prepaid expenses and other current assets in our Condensed Consolidated Balance Sheets.
- (4) Included within Accrued expenses and other current liabilities in our Condensed Consolidated Balance Sheets.

The fair values of derivative assets and liabilities traded in the over-the-counter market are determined using quantitative models that require the use of multiple inputs including interest rates, prices and indices to generate pricing and volatility factors. The predominance of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third-party pricing services. Our derivative instruments are valued using Level 2 measurements.

**NOTE 5 SEARS CANADA**

*Sears Canada Share Repurchases*

During the second quarter of 2011, Sears Canada renewed its Normal Course Issuer Bid with the Toronto Stock Exchange that permits it to purchase for cancellation up to 5% of its issued and outstanding common shares, representing approximately 5.3 million common shares. The purchase authorization expired on May 24, 2012. Prior to the expiration, Sears Canada purchased and cancelled approximately 0.7 million common shares for \$7 million and approximately 0.9 million common shares for \$10 million during the 13- and 26- week periods ended July 28, 2012, respectively.

*Sears Holdings Ownership of Sears Canada*

At July 28, 2012, July 30, 2011, and January 28, 2012, Sears Holdings was the beneficial holder of approximately 97 million, or 96%, 97 million, or 94%, and 97 million, or 95%, respectively, of the common shares of Sears Canada.

*Proposed Partial Spin-Off*

In connection with its previously announced spin-off transaction, Sears Canada (TSX: SCC) filed a registration statement on Form 20-F with the Securities and Exchange Commission on May 31, 2012. Holdings expects to distribute common shares of Sears Canada held by Holdings on a pro rata basis to holders of Holdings common stock such that following the spin-off, Holdings will retain approximately 51% of the issued and outstanding common shares of Sears Canada. Subsequent to the spin-off, Holdings may sell, hold or distribute to holders of Holdings common stock any portion of its remaining interest in Sears Canada. The transaction is expected to be completed in the second half of 2012.

**NOTE 6 STORE CLOSINGS, CONVERSIONS AND REAL ESTATE TRANSACTIONS**

In accordance with accounting standards governing costs associated with exit or disposal activities, expenses related to future rent payments for which we no longer intend to receive any economic benefit are accrued for when we cease to use the leased space and have been reduced for any income that we believe can be realized through sub-leasing the leased space. During the second quarter of 2012, we closed 51 stores we previously announced would close and recorded charges of \$8 million at Sears Domestic and \$8 million at Kmart for the related lease obligations. We did not record any charges related to closed store lease obligations during the second quarter of 2011.

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

We made the decision to close 36 stores and change the format of 14 stores during the second quarter of 2011. The second quarter 2011 closings included 26 stores within our Sears Domestic segment and 10 stores in our Kmart segment. Also within the Sears Domestic segment were 14 Essentials/Grand stores that were converted to Kmart stores. Store closing costs recorded for the 13- and 26- week periods ended July 28, 2012 and July 30, 2011 were as follows:

<i>millions</i>	Markdowns <sup>(1)</sup>	Severance Costs <sup>(2)</sup>	Lease Termination Costs <sup>(2)</sup>	Other Charges <sup>(2)</sup>	Impairment and Accelerated Depreciation <sup>(3)</sup>	Total Store Closing Costs
Kmart	\$	\$	\$ 8	\$	\$ 1	\$ 9
Sears Domestic			8		6	14
Sears Canada		2				2
Total costs for the 13-week period ended July 28, 2012	\$	\$ 2	\$ 16	\$	\$ 7	\$ 25
Kmart	\$ 7	\$ 1	\$	\$ 2	\$	\$ 10
Sears Domestic	15	10		5	8	38
Sears Canada						
Total costs for the 13-week period ended July 30, 2011	\$ 22	\$ 11	\$	\$ 7	\$ 8	\$ 48
Kmart	\$	\$	\$ 11	\$	\$ 1	\$ 12
Sears Domestic			39		6	45
Sears Canada		2				2
Total costs for the 26-week period ended July 28, 2012	\$	\$ 2	\$ 50	\$	\$ 7	\$ 59
Kmart	\$ 7	\$ 1	\$	\$ 2	\$	\$ 10
Sears Domestic	16	10	1	5	8	40
Sears Canada						
Total costs for the 26-week period ended July 30, 2011	\$ 23	\$ 11	\$ 1	\$ 7	\$ 8	\$ 50

(1) Recorded within Cost of sales, buying and occupancy on the Condensed Consolidated Statements of Operations.

(2) Recorded within Selling and administrative on the Condensed Consolidated Statements of Operations. Lease termination costs are net of estimated sublease income, and include the reversal of closed store reserves for which the lease agreement has been terminated and the reversal of deferred rent balances related to closed stores.

(3) Recorded within Depreciation and amortization on the Condensed Consolidated Statements of Operations.



**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

Store closing cost accruals of \$165 million, \$86 million and \$159 million at July 28, 2012, July 30, 2011 and January 28, 2012, respectively, were as follows:

<i>millions</i>	<b>Severance Costs</b>	<b>Lease Termination Costs</b>	<b>Other Charges</b>	<b>Total</b>
Balance at July 30, 2011	\$ 12	\$ 66	\$ 8	\$ 86
Store closing costs	62	4	39	105
Payments/utilizations	(15)	(6)	(11)	(32)
Balance at January 28, 2012	59	64	36	159
Store closing costs	2	61		63
Store closing capital lease obligations		9		9
Payments/utilizations	(40)	(11)	(15)	(66)
Balance at July 28, 2012	\$ 21	\$ 123	\$ 21	\$ 165

During the first quarter of 2012, we recorded gains on the sales of assets of \$386 million in connection with real estate transactions which included a gain of \$223 million recognized on the sale of eleven (6 owned and 5 leased) Sears Full-line store locations to General Growth Properties for \$270 million in cash proceeds, and a gain of \$163 million recognized on the surrender and early termination of the leases on three properties operated by Sears Canada, under an agreement with The Cadillac Fairview Corporation Limited for which Sears Canada received \$170 million Canadian in cash proceeds. In connection with these transactions, we surrendered substantially all of our rights and obligations under our preexisting lease agreements and agreed to surrender each of the premises in periods ranging from 6 to 23 months from the date of closing.

**NOTE 7 EQUITY***Share Repurchase Program*

During the 13- and 26- week periods ended July 28, 2012, we did not repurchase any shares of our common stock under our common share repurchase program. During the 13- and 26- week periods ended July 30, 2011, we repurchased 0.8 million and 2.0 million of our common shares at a total cost of \$53 million and \$154 million, respectively, under our common share repurchase program. Our repurchases for the 13- and 26- week periods ended July 30, 2011 were made at average prices of \$68.69 and \$76.65 per share, respectively. At July 28, 2012, we had approximately \$504 million of remaining authorization under our common share repurchase program.

The share repurchase program has no stated expiration date and share repurchases may be implemented using a variety of methods, which may include open market purchases, privately negotiated transactions, block trades, accelerated share repurchase transactions, the purchase of call options, the sale of put options or otherwise, or by any combination of such methods.



**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

*Accumulated Other Comprehensive Loss*

The following table displays the components of accumulated other comprehensive loss:

<i>millions</i>	July 28, 2012	July 30, 2011	January 28, 2012
Pension and postretirement adjustments (net of tax of \$(489), \$(451) and \$(492), respectively)	\$ (1,485)	\$ (725)	\$ (1,575)
Cumulative unrealized derivative loss (net of tax of \$0, \$(3) and \$0, respectively)		(5)	(5)
Currency translation adjustments (net of tax of \$(27), \$(34) and \$(26), respectively)	(29)	(15)	(29)
Accumulated other comprehensive loss	\$ (1,514)	\$ (745)	\$ (1,609)

Pension and postretirement adjustments relate to the net actuarial loss on our pension and postretirement plans recognized as a component of accumulated other comprehensive loss.

Accumulated other comprehensive loss attributable to noncontrolling interests at July 28, 2012, July 30, 2011, and January 28, 2012 was \$7 million, \$4 million and \$9 million, respectively.

*Income Tax Expense Allocated to Each Component of Other Comprehensive Income (Loss)*

Income tax expense allocated to each component of other comprehensive income (loss) was as follows:

<i>millions</i>	13 Weeks Ended July 28, 2012			13 Weeks Ended July 30, 2011		
	Before Tax Amount	Tax (Expense) or Benefit	Net of Tax Amount	Before Tax Amount	Tax (Expense) or Benefit	Net of Tax Amount
Other comprehensive income (loss)						
Pension and postretirement adjustments	\$ 47	\$ (1)	\$ 46	\$ 78	\$ (25)	\$ 53
Deferred gain (loss) on derivatives	3		3	29	(11)	18
Currency translation adjustments	5	1	6	(122)	27	(95)
Total other comprehensive income (loss)	\$ 55	\$	\$ 55	\$ (15)	\$ (9)	\$ (24)

<i>millions</i>	26 Weeks Ended July 28, 2012			26 Weeks Ended July 30, 2011		
	Before Tax Amount	Tax (Expense) or Benefit	Net of Tax Amount	Before Tax Amount	Tax (Expense) or Benefit	Net of Tax Amount
Other comprehensive income (loss)						
Pension and postretirement adjustments	\$ 95	\$ (3)	\$ 92	\$ 94	\$ (31)	\$ 63

Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

Deferred gain (loss) on derivatives	5		5	(9)	3	(6)
Currency translation adjustments	(1)	1		(50)	27	(23)
Total other comprehensive income (loss)	\$ 99	\$ (2)	\$ 97	\$ 35	\$ (1)	\$ 34

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**NOTE 8 BENEFIT PLANS***Pension and Postretirement Benefit Plans*

We provide benefits to certain associates who are eligible under various defined benefit pension plans, contributory defined benefit pension plans and other postretirement plans, primarily retiree medical benefits. For purposes of determining the periodic expense of our defined benefit plans, we use the fair value of plan assets as the market related value. The following table summarizes the components of total net periodic benefit expense for our retirement plans:

<i>millions</i>	13 Weeks Ended		26 Weeks Ended	
	July 28, 2012	July 30, 2011	July 28, 2012	July 30, 2011
Components of net periodic expense:				
Benefits earned during the period	\$	\$ 2	\$	\$ 4
Interest cost	96	96	192	192
Expected return on plan assets	(93)	(89)	(186)	(178)
Amortization of experience losses	47	17	95	34
Net periodic expense	\$ 50	\$ 26	\$ 101	\$ 52

*Contributions*

During the 13- and 26- week periods ended July 28, 2012, we made total contributions of \$78 million and \$164 million, respectively, to our pension and postretirement plans. During the 13- and 26- week periods ended July 30, 2011, we made total contributions of \$65 million and \$143 million, respectively, to our pension and postretirement plans. We anticipate making aggregate contributions to our domestic and Canadian defined benefit and postretirement plans of approximately \$217 million over the remainder of 2012.

**NOTE 9 INCOME TAXES**

At July 28, 2012, we had gross unrecognized tax benefits of \$161 million. Of this amount, \$93 million would, if recognized, impact our effective tax rate, with the remaining amount being comprised of unrecognized tax benefits related to gross temporary differences or any other indirect benefits. During the 26- week period ended July 28, 2012, gross unrecognized tax benefits were decreased by \$31 million due to federal, foreign, and state audit activity. We expect that our unrecognized tax benefits could decrease by as much as \$31 million over the next 12 months for tax audit settlements and the expiration of the statute of limitations for certain jurisdictions.

We classify interest expense and penalties related to unrecognized tax benefits and interest income on tax overpayments as components of income tax expense. At July 28, 2012, the total amount of interest and penalties included in our tax accounts in our Condensed Consolidated Balance Sheet was \$58 million (\$39 million net of federal benefit). The total amount of net interest expense recognized as part of income tax expense in our Condensed Consolidated Statements of Operations was \$2 million (net of federal benefit) for the 13- and 26- week periods ended July 28, 2012.

We file income tax returns in the United States, as well as various foreign jurisdictions. The U.S. Internal Revenue Service ( IRS ) is currently examining Holdings' 2008 and 2009 federal income tax returns. The IRS has completed its examination of Holdings' 2006 and 2007 federal income tax returns, and we are currently working with IRS appeals division to resolve certain matters arising from this exam. We have resolved all



**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**Notes to Condensed Consolidated Financial Statements**

(Unaudited)

matters arising from prior IRS exams. In addition, Holdings and Sears are under examination by various state, local and foreign income tax jurisdictions for the years 2002 through 2010, and Kmart is under examination by such jurisdictions for the years 2003 through 2010.

At the end of 2011, we had a federal and state net operating loss ( NOL ) deferred tax asset of \$672 million, which will expire predominately between 2019 and 2032. We have federal credit carryforwards of \$385 million, which will expire between 2015 and 2032.

At January 28, 2012, we had a valuation allowance of \$2.3 billion to record only the portion of the deferred tax asset that more likely than not will be realized. The amount of the deferred tax asset considered realizable, however, could be adjusted in the future if estimates of future taxable income during the carryforward period are reduced or increased, or if objective negative evidence in the form of cumulative losses is no longer present and additional weight may be given to subjective evidence such as our projections for growth. We will continue to evaluate our valuation allowance as the year progresses for any change in circumstances that causes a change in judgment about the realizability of the deferred tax asset in future years.

**NOTE 10 SUMMARY OF SEGMENT DATA**

These reportable segment classifications are based on our business formats, as described in Note 1. The Kmart and Sears Canada formats each represent both an operating and reportable segment. The Sears Domestic reportable segment consists of the aggregation of several business formats. These formats are evaluated by our Chief Operating Decision Maker to make decisions about resource allocation and to assess performance. Each of these segments derives its revenues from the sale of merchandise and related services to customers, primarily in the United States and Canada. The merchandise and service categories are as follows:

- (i) Hardlines consists of appliances, consumer electronics, lawn and garden, tools and hardware, automotive parts, household goods, toys, housewares and sporting goods;
- (ii) Apparel and Soft Home includes women s, men s, kids, footwear, jewelry, accessories and soft home;
- (iii) Food and Drug consists of grocery and household, pharmacy and drugstore; and
- (iv) Service and Other includes repair, installation and automotive service and extended contract revenue.

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

<i>millions</i>	13 Weeks Ended July 28, 2012			
	<b>Kmart</b>	<b>Sears Domestic</b>	<b>Sears Canada</b>	<b>Sears Holdings</b>
Merchandise sales and services				
Hardlines	\$ 1,033	\$ 3,129	\$ 577	\$ 4,739
Apparel and Soft Home	1,024	1,195	406	2,625
Food and Drug	1,297	12		1,309
Service and Other	20	726	48	794
Total merchandise sales and services	3,374	5,062	1,031	9,467
Costs and expenses				
Cost of sales, buying and occupancy	2,586	3,611	739	6,936
Selling and administrative	763	1,389	285	2,437
Depreciation and amortization	38	149	25	212
Gain on sales of assets	(9)	(5)	(1)	(15)
Total costs and expenses	3,378	5,144	1,048	9,570
Operating loss	\$ (4)	\$ (82)	\$ (17)	\$ (103)
Total assets	\$ 4,637	\$ 13,736	\$ 2,810	\$ 21,183
Capital expenditures	\$ 35	\$ 26	\$ 20	\$ 81

<i>millions</i>	13 Weeks Ended July 30, 2011			
	<b>Kmart</b>	<b>Sears Domestic</b>	<b>Sears Canada</b>	<b>Sears Holdings</b>
Merchandise sales and services				
Hardlines	\$ 1,125	\$ 3,328	\$ 631	\$ 5,084
Apparel and Soft Home	1,088	1,251	479	2,818
Food and Drug	1,389	9		1,398
Service and Other	22	751	65	838
Total merchandise sales and services	3,624	5,339	1,175	10,138
Costs and expenses				
Cost of sales, buying and occupancy	2,799	3,917	821	7,537
Selling and administrative	809	1,466	326	2,601
Depreciation and amortization	37	157	26	220
Gain on sales of assets	(5)	(24)		(29)
Total costs and expenses	3,640	5,516	1,173	10,329
Operating income (loss)	\$ (16)	\$ (177)	\$ 2	\$ (191)

Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

Total assets	\$ 5,926	\$ 15,099	\$ 2,866	\$ 23,891
Capital expenditures	\$ 24	\$ 43	\$ 19	\$ 86

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

<i>millions</i>	26 Weeks Ended July 28, 2012			
	Kmart	Sears Domestic	Sears Canada	Sears Holdings
Merchandise sales and services				
Hardlines	\$ 2,001	\$ 6,104	\$ 1,071	\$ 9,176
Apparel and Soft Home	2,086	2,452	772	5,310
Food and Drug	2,659	23		2,682
Service and Other	43	1,421	105	1,569
Total merchandise sales and services	6,789	10,000	1,948	18,737
Costs and expenses				
Cost of sales, buying and occupancy	5,151	7,098	1,390	13,639
Selling and administrative	1,515	2,804	563	4,882
Depreciation and amortization	71	292	51	414
Gain on sales of assets	(14)	(233)	(163)	(410)
Total costs and expenses	6,723	9,961	1,841	18,525
Operating income	\$ 66	\$ 39	\$ 107	\$ 212
Total assets	\$ 4,637	\$ 13,736	\$ 2,810	\$ 21,183
Capital expenditures	\$ 67	\$ 58	\$ 36	\$ 161
<i>millions</i>	26 Weeks Ended July 30, 2011			
	Kmart	Sears Domestic	Sears Canada	Sears Holdings
Merchandise sales and services				
Hardlines	\$ 2,132	\$ 6,479	\$ 1,155	\$ 9,766
Apparel and Soft Home	2,138	2,460	908	5,506
Food and Drug	2,789	17		2,806
Service and Other	44	1,430	126	1,600
Total merchandise sales and services	7,103	10,386	2,189	19,678
Costs and expenses				
Cost of sales, buying and occupancy	5,433	7,553	1,547	14,533
Selling and administrative	1,598	2,881	629	5,108
Depreciation and amortization	74	306	51	431
Gain on sales of assets	(7)	(24)		(31)
Total costs and expenses	7,098	10,716	2,227	20,041
Operating income (loss)	\$ 5	\$ (330)	\$ (38)	\$ (363)



Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

Total assets	\$ 5,926	\$ 15,099	\$ 2,866	\$ 23,891
Capital expenditures	\$ 52	\$ 103	\$ 38	\$ 193

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**NOTE 11 SUPPLEMENTAL FINANCIAL INFORMATION**

Other long-term liabilities at July 28, 2012, July 30, 2011 and January 28, 2012 consisted of the following:

<i>millions</i>	<b>July 28, 2012</b>	<b>July 30, 2011</b>	<b>January 28, 2012</b>
Unearned revenues	\$ 791	\$ 796	\$ 778
Self-insurance reserves	735	762	743
Other	598	688	665
Total	\$ 2,124	\$ 2,246	\$ 2,186

**NOTE 12 LEGAL PROCEEDINGS**

Robert F. Booth Trust, derivatively v. William C. Crowley, et al. In August 2009, a shareholder derivative lawsuit was filed in United States District Court for the Northern District of Illinois against current and former directors William C. Crowley, Edward S. Lampert, Steven T. Mnuchin, Richard C. Perry, Ann N. Reese, Kevin B. Rollins, Emily Scott and Thomas Tisch, and nominally Sears Holdings Corporation. Plaintiff alleged that by nominating for re-election to the Sears Holdings Corporation board Mr. Crowley and Ms. Reese while they were also members of the boards of AutoNation, Inc. (Crowley), AutoZone, Inc. (Crowley), and Jones Apparel Group, Inc. (Reese), defendants violated Section 8 of the Clayton Act prohibiting interlocking directorships and breached their fiduciary duty to the Company. Plaintiff sought injunctive relief and recovery of its costs, including reasonable attorney fees. In April 2010, the parties entered into an Amended Stipulation of Settlement ( Original Settlement ), which the Court preliminarily approved in May 2010. The settlement included certain remedial measures but did not contemplate any monetary payment other than a potential payment of plaintiffs attorney fees. On January 27, 2012, the Court denied the parties motion for final approval of the settlement. Under the terms of the settlement, the Court s order restored the parties to their respective positions and rendered the Original Settlement without further force and effect. The parties entered into a Memorandum of Understanding on May 9, 2012 to present for Court approval a second amended stipulation of settlement, the principle terms of which were dismissal of the action with prejudice and a limit on the amount of attorney s fees we can be obligated to pay. Theodore H. Frank, a purported shareholder of the Company, appealed the Court s denial of his motion to intervene in opposition to the settlement to the United States Court of Appeals for the Seventh Circuit. On June 13, 2012, after oral argument, the Court of Appeals ordered the federal district court to dismiss the litigation and enter judgment in favor of the director defendants, which occurred on July 13, 2012.

We are a defendant in several lawsuits containing class-action allegations in which the plaintiffs are current and former hourly and salaried associates who allege various wage and hour violations and unlawful termination practices. The complaints generally seek unspecified monetary damages, injunctive relief, or both. Further, certain of these proceedings are in jurisdictions with reputations for aggressive application of laws and procedures against corporate defendants.

We are subject to various other legal and governmental proceedings and investigations, including some involving the practices and procedures in our more highly regulated businesses and many involving litigation incidental to those and other businesses. Some matters contain class action allegations, environmental and asbestos exposure allegations and other consumer-based, regulatory or qui tam claims, each of which may seek compensatory, punitive or treble damage claims (potentially in large amounts), as well as other types of relief.

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**NOTE 13 RECENT ACCOUNTING PRONOUNCEMENTS**

*Testing Indefinite-Lived Intangible Assets for Impairment*

In July 2012, the Financial Accounting Standards Board ( FASB ) issued an accounting standards update which provides, subject to certain conditions, the option to perform a qualitative, rather than quantitative, assessment to determine whether it is more likely than not that the fair value of an indefinite-lived intangible asset is less than its carrying amount. The update will be effective for us in the first quarter of 2013, but early adoption is permitted. The update may, under certain circumstances, reduce the complexity and costs of testing indefinite-lived intangible assets for impairment, but otherwise is not expected to have a material impact on the Company's condensed consolidated financial position, results of operations or cash flows.

*Testing Goodwill for Impairment*

In September 2011, the FASB issued an accounting standards update which provides, subject to certain conditions, the option to perform a qualitative, rather than quantitative, assessment to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. This update was effective and adopted by the Company in the first quarter of 2012 and did not have a material impact on the Company's condensed consolidated financial position, results of operations or cash flows.

*Presentation of Comprehensive Income*

In June 2011, the FASB issued an accounting standards update which revises the manner in which entities present comprehensive income in their financial statements. The new guidance removes the presentation options in existing guidance and requires entities to report components of comprehensive income in either (1) a continuous statement of comprehensive income or (2) two separate but consecutive statements. Under the two-statement approach, the first statement would include components of net income, which is consistent with the income statement format previously used by us, and the second statement would include components of other comprehensive income ( OCI ). The update does not change the items that must be reported in OCI and must be applied retrospectively for all periods presented in the financial statements. This update was effective and adopted by the Company in the first quarter of 2012 and impacted the Company's financial statement presentation, but otherwise did not impact the Company's condensed consolidated financial position, results of operations or cash flows.

*Disclosures about Fair Value Measurements*

In May 2011, the FASB issued an accounting standards update which amends the definition of fair value measurement principles and disclosure requirements to eliminate differences between U.S. GAAP and International Financial Reporting Standards. The update requires new quantitative and qualitative disclosures about the sensitivity of recurring Level 3 measurement disclosures, as well as disclosures of transfers between Level 1 and Level 2 of the fair value hierarchy. This update was effective and adopted by the Company in the first quarter of 2012 and impacted the Company's disclosures, but otherwise did not have a material impact on the Company's condensed consolidated financial position, results of operations or cash flows.

**NOTE 14 RELATED PARTY DISCLOSURE**

Our Board has delegated authority to direct investment of our surplus cash to Edward S. Lampert, subject to various limitations that have been or may be from time to time adopted by the Board of Directors and/or the

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**Notes to Condensed Consolidated Financial Statements**

(Unaudited)

Finance Committee of the Board of Directors. Mr. Lampert is Chairman of our Board of Directors and its Finance Committee and is the Chairman and Chief Executive Officer of ESL Investments, Inc. (together with its affiliated funds, ESL). Neither Mr. Lampert nor ESL will receive compensation for any such investment activities undertaken on our behalf. ESL beneficially owned approximately 62% of our outstanding common stock at July 28, 2012.

Further, to clarify the expectations that the Board of Directors has with respect to the investment of our surplus cash, the Board has renounced, in accordance with Delaware law, any interest or expectancy of the Company associated with any investment opportunities in securities that may come to the attention of Mr. Lampert or any employee, officer, director or advisor to ESL and its affiliated investment entities (each, a Covered Party) who also serves as an officer or director of the Company other than (a) investment opportunities that come to such Covered Party's attention directly and exclusively in such Covered Party's capacity as a director, officer or employee of the Company, (b) control investments in companies in the mass merchandising, retailing, commercial appliance distribution, product protection agreements, residential and commercial product installation and repair services and automotive repair and maintenance industries and (c) investment opportunities in companies or assets with a significant role in our retailing business, including investment in real estate currently leased by the Company or in suppliers for which the Company is a substantial customer representing over 10% of such companies' revenues, but excluding investments of ESL that were existing as of May 23, 2005.

During the first half of 2012 and 2011, ESL and its affiliates purchased unsecured commercial paper issued by Sears Roebuck Acceptance Corp. (SRAC), an indirect wholly owned subsidiary of Sears Holdings. For the commercial paper outstanding to ESL, the weighted average of each of maturity, annual interest rate, and principal amount outstanding for this commercial paper was 27.4 days, 1.82% and \$197 million and 30.2 days, 1.00% and \$240 million, respectively, in 2012 and 2011. The largest aggregate amount of principal outstanding to ESL at any time since the beginning of 2012 was \$250 million and the aggregate amount of interest paid by SRAC to ESL during the first half of 2012 was \$2 million. ESL held \$150 million, \$240 million and \$250 million, respectively, in principal amount of commercial paper at July 28, 2012, July 30, 2011 and January 28, 2012, which included \$85 million, \$120 million and \$130 million, respectively, held by Mr. Lampert. The commercial paper purchases were made in the ordinary course of business on substantially the same terms, including interest rates, as terms prevailing for comparable transactions with other persons, and did not present features unfavorable to the Company.

In 2011, the Audit Committee approved the purchase from third parties from time to time by Mr. Lampert and ESL of the Company's 6 5/8% Senior Secured Notes due 2018 (the 6 5/8% Notes) and unsecured notes issued by SRAC and another indirect wholly owned subsidiary of Sears Holdings, Sears DC Corp. (the Subsidiary Notes). In 2011, Mr. Lampert and ESL purchased an aggregate of \$95 million of principal amount of 6 5/8% Notes and \$10 million of principal amount of Subsidiary Notes. At both July 28, 2012 and January 28, 2012, Mr. Lampert and ESL held an aggregate of \$95 million of principal amount of 6 5/8% Notes and \$4 million and \$10 million, respectively, of principal amount of Subsidiary Notes.

On January 26, 2012, ESL entered into an agreement with a financial institution to acquire from the financial institution an undivided participating interest in a certain percentage of its rights and obligations under trade receivable put agreements that were entered into with certain vendors of the Company. These agreements generally provide that, in the event of a bankruptcy filing by the Company, the financial institution will purchase such vendors' accounts receivable arising from the sale of goods or services to the Company. ESL may from time to time choose to purchase an 80% undivided participating interest in the rights and obligations primarily arising

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**Notes to Condensed Consolidated Financial Statements**

(Unaudited)

under future trade receivable put agreements that the financial institution enters into with our vendors during the term of its agreement. The Company is neither a party nor will become a party to any of these agreements. At July 28, 2012 and January 28, 2012, ESL held a participation interest totaling \$180 million and \$93.3 million, respectively, in the financial institution's agreements relating to the Company.

**NOTE 15 UPDATE ON PROPOSED SEPARATION OF SEARS HOMETOWN AND OUTLET BUSINESSES**

In connection with its previously announced rights offering transaction, Sears Hometown and Outlet Stores, Inc. filed a registration statement on Form S-1 with the Securities and Exchange Commission on April 30, 2012. The rights offering transaction will effect the separation of the Sears Hometown and Outlet businesses from Sears Holdings. The rights will be distributed to holders of Sears Holdings' common stock and entitle holders to purchase shares of common stock of Sears Hometown and Outlet. Sears Holdings expects that the separation of these businesses will raise \$446.5 million in gross proceeds for Sears Holdings and provide it with additional liquidity. The transaction is expected to be completed in the third quarter of 2012.

**NOTE 16 GUARANTOR/NON-GUARANTOR SUBSIDIARY FINANCIAL INFORMATION**

At July 28, 2012, the principal amount outstanding of the Company's 6/8% senior secured notes due 2018 was \$1.24 billion. These notes were issued in 2010 by Sears Holdings Corporation (Parent). The notes are guaranteed by certain of our 100% owned domestic subsidiaries that own the collateral for the notes, as well as by SRAC (the guarantor subsidiaries). The following condensed consolidated financial information presents the Condensed Consolidating Balance Sheets at July 28, 2012, July 30, 2011 and January 28, 2012, the Condensed Consolidating Statements of Operations and the Condensed Consolidating Statements of Comprehensive Income for the 13- and 26- week periods ended July 28, 2012 and July 30, 2011, and the Condensed Consolidating Statements of Cash flows for the 26-week periods ended July 28, 2012 and July 30, 2011 of (i) Parent; (ii) the guarantor subsidiaries; (iii) the non-guarantor subsidiaries; (iv) eliminations and (v) the Company on a consolidated basis.

The principal elimination entries relate to investments in subsidiaries and intercompany balances and transactions including transactions with our wholly-owned non-guarantor insurance subsidiary. The Company has accounted for investments in subsidiaries under the equity method. The guarantor subsidiaries are 100% owned directly or indirectly by the Parent and all guarantees are joint, several and unconditional. Additionally, the notes are secured by a security interest in certain assets consisting primarily of domestic inventory and credit card receivables of the guarantor subsidiaries, and consequently may not be available to satisfy the claims of the Company's general creditors. Certain investments primarily held by non-guarantor subsidiaries are recorded by the issuers at historical cost and are recorded at fair value by the holder.

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**Condensed Consolidating Balance Sheet****July 28, 2012**

<i>millions</i>	<b>Parent</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
<b>Current assets</b>					
Cash and cash equivalents	\$	\$ 359	\$ 371	\$	\$ 730
Intercompany receivables			25,527	(25,527)	
Accounts receivable		405	164		569
Merchandise inventories		7,819	834		8,653
Prepaid expenses and other current assets	81	620	471	(779)	393
<b>Total current assets</b>	<b>81</b>	<b>9,203</b>	<b>27,367</b>	<b>(26,306)</b>	<b>10,345</b>
Total property and equipment, net		4,660	1,681		6,341
Goodwill and intangible assets		1,155	2,593		3,748
Other assets	21	308	2,420	(2,000)	749
Investment in subsidiaries	17,178	25,890		(43,068)	
<b>TOTAL ASSETS</b>	<b>\$ 17,280</b>	<b>\$ 41,216</b>	<b>\$ 34,061</b>	<b>\$ (71,374)</b>	<b>\$ 21,183</b>
<b>Current liabilities</b>					
Short-term borrowings	\$	\$ 1,176	\$	\$	\$ 1,176
Current portion of long-term debt and capitalized lease obligations		138	16		154
Merchandise payables		2,695	393		3,088
Intercompany payables	11,942	13,585		(25,527)	
Short-term deferred tax liabilities	5	540		(30)	515
Other current liabilities	24	2,752	2,212	(749)	4,239
<b>Total current liabilities</b>	<b>11,971</b>	<b>20,886</b>	<b>2,621</b>	<b>(26,306)</b>	<b>9,172</b>
Long-term debt and capitalized lease obligations	1,237	2,828	104	(2,199)	1,970
Pension and postretirement benefits		2,139	443		2,582
Long-term deferred tax liabilities			772	67	839
Other long-term liabilities		830	1,525	(231)	2,124
<b>Total Liabilities</b>	<b>13,208</b>	<b>26,683</b>	<b>5,465</b>	<b>(28,669)</b>	<b>16,687</b>
<b>EQUITY</b>					
Shareholder's equity	4,072	14,533	28,596	(42,764)	4,437
Noncontrolling interest				59	59
<b>Total Equity</b>	<b>4,072</b>	<b>14,533</b>	<b>28,596</b>	<b>(42,705)</b>	<b>4,496</b>

Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

TOTAL LIABILITIES AND EQUITY	\$ 17,280	\$ 41,216	\$ 34,061	\$ (71,374)	\$ 21,183
------------------------------	-----------	-----------	-----------	-------------	-----------

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**Condensed Consolidating Balance Sheet****July 30, 2011**

<i>millions</i>	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Current assets</b>					
Cash and cash equivalents	\$	\$ 422	\$ 225	\$	\$ 647
Intercompany receivables			25,236	(25,236)	
Accounts receivable	116	922	229	(486)	781
Merchandise inventories		8,321	941		9,262
Prepaid expenses and other current assets		262	535	(364)	433
Current assets of discontinued operations			204		204
<b>Total current assets</b>	116	9,927	27,370	(26,086)	11,327
<b>Total property and equipment, net</b>		5,609	1,286		6,895
Goodwill and intangible assets		1,750	2,606		4,356
Other assets	18	1,264	2,694	(3,073)	903
Investment in subsidiaries	20,992	25,547		(46,539)	
Non-current assets of discontinued operations			410		410
<b>TOTAL ASSETS</b>	\$ 21,126	\$ 44,097	\$ 34,366	\$ (75,698)	\$ 23,891
<b>Current liabilities</b>					
Short-term borrowings	\$	\$ 927	\$	\$	\$ 927
Current portion of long-term debt and capitalized lease obligations		270	17		287
Merchandise payables		2,774	496		3,270
Intercompany payables	11,784	13,452		(25,236)	
Short-term deferred tax liabilities		192		(53)	139
Other current liabilities	33	2,675	2,302	(797)	4,213
Current liabilities of discontinued operations			116		116
<b>Total current liabilities</b>	11,817	20,290	2,931	(26,086)	8,952
Long-term debt and capitalized lease obligations	1,246	2,857	152	(2,152)	2,103
Pension and postretirement benefits		1,694	350		2,044
Other long-term liabilities		856	2,311	(921)	2,246
Non-current liabilities of discontinued operations			396		396
<b>Total Liabilities</b>	13,063	25,697	6,140	(29,159)	15,741
<b>EQUITY</b>					
Shareholder's equity	8,063	18,400	28,226	(46,628)	8,061



Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

Noncontrolling interest				89	89
Total Equity	8,063	18,400	28,226	(46,539)	8,150
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 21,126</b>	<b>\$ 44,097</b>	<b>\$ 34,366</b>	<b>\$ (75,698)</b>	<b>\$ 23,891</b>

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**Condensed Consolidating Balance Sheet****January 28, 2012**

<i>millions</i>	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Current assets</b>					
Cash and cash equivalents	\$	\$ 336	\$ 411	\$	\$ 747
Intercompany receivables			25,129	(25,129)	
Accounts receivable		486	209		695
Merchandise inventories		7,590	817		8,407
Prepaid expenses and other current assets	42	760	458	(865)	395
<b>Total current assets</b>	<b>42</b>	<b>9,172</b>	<b>27,024</b>	<b>(25,994)</b>	<b>10,244</b>
Total property and equipment, net		4,837	1,740		6,577
Goodwill and intangible assets		1,178	2,600		3,778
Other assets	22	190	2,589	(2,019)	782
Investment in subsidiaries	17,332	25,648		(42,980)	
<b>TOTAL ASSETS</b>	<b>\$ 17,396</b>	<b>\$ 41,025</b>	<b>\$ 33,953</b>	<b>\$ (70,993)</b>	<b>\$ 21,381</b>
<b>Current liabilities</b>					
Short-term borrowings	\$	\$ 1,175	\$	\$	\$ 1,175
Current portion of long-term debt and capitalized lease obligations		213	17		230
Merchandise payables		2,476	436		2,912
Intercompany payables	11,844	13,285		(25,129)	
Short-term deferred tax liabilities	5	541		(30)	516
Other current liabilities	29	2,856	2,329	(835)	4,379
<b>Total current liabilities</b>	<b>11,878</b>	<b>20,546</b>	<b>2,782</b>	<b>(25,994)</b>	<b>9,212</b>
Long-term debt and capitalized lease obligations	1,237	2,396	240	(1,785)	2,088
Pension and postretirement benefits		2,283	455		2,738
Long-term deferred tax liabilities		5	817	(6)	816
Other long-term liabilities		900	1,514	(228)	2,186
<b>Total Liabilities</b>	<b>13,115</b>	<b>26,130</b>	<b>5,808</b>	<b>(28,013)</b>	<b>17,040</b>
<b>EQUITY</b>					
Shareholder's equity	4,281	14,895	28,145	(43,040)	4,281
Noncontrolling interest				60	60
<b>Total Equity</b>	<b>4,281</b>	<b>14,895</b>	<b>28,145</b>	<b>(42,980)</b>	<b>4,341</b>

Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

TOTAL LIABILITIES AND EQUITY	\$ 17,396	\$ 41,025	\$ 33,953	\$ (70,993)	\$ 21,381
------------------------------	-----------	-----------	-----------	-------------	-----------

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**Condensed Consolidating Statement of Operations****For the 13 Weeks Ended July 28, 2012**

<i>millions</i>	<b>Parent</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Merchandise sales and services	\$	\$ 8,422	\$ 1,944	\$ (899)	\$ 9,467
Cost of sales, buying and occupancy		6,276	1,103	(443)	6,936
Selling and administrative	1	2,287	605	(456)	2,437
Depreciation and amortization		163	49		212
Gain on sales of assets		(14)	(1)		(15)
Total costs and expenses	1	8,712	1,756	(899)	9,570
Operating income (loss)	(1)	(290)	188		(103)
Interest expense	(56)	(95)	(27)	113	(65)
Interest and investment income		9	113	(113)	9
Other income			1		1
Income (loss) from continuing operations before income taxes	(57)	(376)	275		(158)
Income tax (expense) benefit	20	53	(48)		25
Equity in earnings in subsidiaries	(96)	144		(48)	
Net income (loss)	(133)	(179)	227	(48)	(133)
Loss attributable to noncontrolling interests				1	1
<b>NET INCOME (LOSS) ATTRIBUTABLE TO HOLDINGS SHAREHOLDERS</b>	\$ (133)	\$ (179)	\$ 227	\$ (47)	\$ (132)

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**Condensed Consolidating Statement of Operations****For the 13 Weeks Ended July 30, 2011**

<i>millions</i>	<b>Parent</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Merchandise sales and services	\$	\$ 8,994	\$ 2,032	\$ (888)	\$ 10,138
Cost of sales, buying and occupancy		6,791	1,171	(425)	7,537
Selling and administrative		2,428	636	(463)	2,601
Depreciation and amortization		176	44		220
Gain on sales of assets		(29)			(29)
Total costs and expenses		9,366	1,851	(888)	10,329
Operating income (loss)		(372)	181		(191)
Interest expense	(54)	(92)	(28)	103	(71)
Interest and investment income		9	106	(103)	12
Other income			3		3
Income (loss) from continuing operations before income taxes	(54)	(455)	262		(247)
Income tax (expense) benefit	19	127	(49)		97
Equity in earnings in subsidiaries	(109)	148		(39)	
Income (loss) from continuing operations	(144)	(180)	213	(39)	(150)
Income from discontinued operations, net of tax			6		6
Net income (loss)	(144)	(180)	219	(39)	(144)
Income attributable to noncontrolling interests				(2)	(2)
<b>NET INCOME (LOSS) ATTRIBUTABLE TO HOLDINGS SHAREHOLDERS</b>	\$ (144)	\$ (180)	\$ 219	\$ (41)	\$ (146)

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**Condensed Consolidating Statement of Operations****For the 26 Weeks Ended July 28, 2012**

<i>millions</i>	<b>Parent</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Merchandise sales and services	\$	\$ 16,732	\$ 3,770	\$ (1,765)	\$ 18,737
Cost of sales, buying and occupancy		12,375	2,133	(869)	13,639
Selling and administrative	1	4,570	1,207	(896)	4,882
Depreciation and amortization		316	98		414
Gain on sales of assets		(247)	(163)		(410)
Total costs and expenses	1	17,014	3,275	(1,765)	18,525
Operating income (loss)	(1)	(282)	495		212
Interest expense	(112)	(191)	(54)	226	(131)
Interest and investment income		20	227	(226)	21
Other income			1		1
Income (loss) from continuing operations before income taxes	(113)	(453)	669		103
Income tax (expense) benefit	39	35	(116)		(42)
Equity in earnings in subsidiaries	135	388		(523)	
Net income (loss)	61	(30)	553	(523)	61
Income attributable to noncontrolling interests				(4)	(4)
<b>NET INCOME (LOSS) ATTRIBUTABLE TO HOLDINGS SHAREHOLDERS</b>	\$ 61	\$ (30)	\$ 553	\$ (527)	\$ 57

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**Condensed Consolidating Statement of Operations****For the 26 Weeks Ended July 30, 2011**

<i>millions</i>	<b>Parent</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Merchandise sales and services	\$	\$ 17,480	\$ 3,969	\$ (1,771)	\$ 19,678
Cost of sales, buying and occupancy		13,116	2,286	(869)	14,533
Selling and administrative	1	4,741	1,268	(902)	5,108
Depreciation and amortization		344	87		431
Gain on sales of assets		(31)			(31)
Total costs and expenses	1	18,170	3,641	(1,771)	20,041
Operating income (loss)	(1)	(690)	328		(363)
Interest expense	(110)	(192)	(56)	212	(146)
Interest and investment income		22	215	(212)	25
Other loss			(8)		(8)
Income (loss) from continuing operations before income taxes	(111)	(860)	479		(492)
Income tax (expense) benefit	39	222	(88)		173
Equity in earnings in subsidiaries	(246)	242		4	
Income (loss) from continuing operations	(318)	(396)	391	4	(319)
Income from discontinued operations, net of tax			1		1
Net income (loss)	(318)	(396)	392	4	(318)
Loss attributable to noncontrolling interests				2	2
<b>NET INCOME (LOSS) ATTRIBUTABLE TO HOLDINGS SHAREHOLDERS</b>	<b>\$ (318)</b>	<b>\$ (396)</b>	<b>\$ 392</b>	<b>\$ 6</b>	<b>\$ (316)</b>

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**Condensed Consolidating Statement of Comprehensive Income****For the 13 Weeks Ended July 28, 2012**

<i>millions</i>	<b>Parent</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Net income (loss)	\$ (133)	\$ (179)	\$ 227	\$ (48)	\$ (133)
Other comprehensive income (loss)					
Pension and postretirement adjustments, net of tax		42	4		46
Deferred gain on derivatives, net of tax	3				3
Currency translation adjustments, net of tax	23		(17)		6
Unrealized net gain (loss), net of tax		(269)	(96)	365	
<b>Total other comprehensive income (loss)</b>	<b>26</b>	<b>(227)</b>	<b>(109)</b>	<b>365</b>	<b>55</b>
Comprehensive income (loss)	(107)	(406)	118	317	(78)
Comprehensive income attributable to noncontrolling interest				1	1
Comprehensive income (loss) attributable to Holdings shareholders	\$ (107)	\$ (406)	\$ 118	\$ 318	\$ (77)



**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**Condensed Consolidating Statement of Comprehensive Income****For the 13 Weeks Ended July 30, 2011**

<i>millions</i>	<b>Parent</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Net income (loss)	\$ (144)	\$ (180)	\$ 219	\$ (39)	\$ (144)
Other comprehensive income (loss)					
Pension and postretirement adjustments, net of tax		9	44		53
Deferred loss on derivatives, net of tax	18				18
Currency translation adjustments, net of tax	(15)		(80)		(95)
Total other comprehensive income (loss)	3	9	(36)		(24)
Comprehensive income (loss)	(141)	(171)	183	(39)	(168)
Comprehensive income attributable to noncontrolling interest				5	5
Comprehensive income (loss) attributable to Holdings shareholders	\$ (141)	\$ (171)	\$ 183	\$ (34)	\$ (163)

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**Condensed Consolidating Statement of Comprehensive Income****For the 26 Weeks Ended July 28, 2012**

<i>millions</i>	<b>Parent</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Net income (loss)	\$ 61	\$ (30)	\$ 553	\$ (523)	\$ 61
Other comprehensive income (loss)					
Pension and postretirement adjustments, net of tax		83	9		92
Deferred gain on derivatives, net of tax	5				5
Currency translation adjustments, net of tax	6		(6)		
Unrealized net gain (loss), net of tax		(269)	(96)	365	
<b>Total other comprehensive income (loss)</b>	<b>11</b>	<b>(186)</b>	<b>(93)</b>	<b>365</b>	<b>97</b>
Comprehensive income (loss)	72	(216)	460	(158)	158
Comprehensive loss attributable to noncontrolling interest				(5)	(5)
Comprehensive income (loss) attributable to Holdings shareholders	\$ 72	\$ (216)	\$ 460	\$ (163)	\$ 153

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**Condensed Consolidating Statement of Comprehensive Income****For the 26 Weeks Ended July 30, 2011**

<i>millions</i>	<b>Parent</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Net income (loss)	\$ (318)	\$ (396)	\$ 392	\$ 4	\$ (318)
Other comprehensive income (loss)					
Pension and postretirement adjustments, net of tax		19	44		63
Deferred gain on derivatives, net of tax	(6)				(6)
Currency translation adjustments, net of tax	(15)		(8)		(23)
Unrealized net gain (loss), net of tax		1	50	(51)	
<b>Total other comprehensive income (loss)</b>	<b>(21)</b>	<b>20</b>	<b>86</b>	<b>(51)</b>	<b>34</b>
Comprehensive income (loss)	(339)	(376)	478	(47)	(284)
Comprehensive income attributable to noncontrolling interest				3	3
Comprehensive income (loss) attributable to Holdings shareholders	\$ (339)	\$ (376)	\$ 478	\$ (44)	\$ (281)

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**Condensed Consolidating Statement of Cash Flows****For the 26 Weeks Ended July 28, 2012**

<i>millions</i>	<b>Parent</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Net cash provided by (used in) operating activities	\$	\$ (450)	\$ 378	\$	\$ (72)
Proceeds from sales of property and investments		284	172		456
Net increase in investments and restricted cash			(1)		(1)
Purchases of property and equipment		(124)	(37)		(161)
Net investing with Affiliates			(81)	81	
Net cash provided by investing activities		160	53	81	294
Proceeds from debt issuances			2		2
Repayments of long-term debt		(120)	(111)		(231)
Increase in short-term borrowings, primarily 90 days or less		1			1
Purchase of Sears Canada shares			(10)		(10)
Net borrowing with Affiliates		432	(351)	(81)	
Net cash provided by (used in) financing activities		313	(470)	(81)	(238)
Effect of exchange rate changes on cash and cash equivalents			(1)		(1)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		23	(40)		(17)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		336	411		747
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$	\$ 359	\$ 371	\$	\$ 730

**Table of Contents****SEARS HOLDINGS CORPORATION****Notes to Condensed Consolidated Financial Statements**

(Unaudited)

**Condensed Consolidating Statement of Cash Flows****For the 26 Weeks Ended July 30, 2011**

<i>millions</i>	<b>Parent</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Net cash provided by (used in) operating activities continuing operations	\$	\$ (896)	\$ 408	\$	\$ (488)
Net cash provided by operating activities discontinued operations			26		26
<b>Net cash provided by (used in) operating activities</b>		<b>(896)</b>	<b>434</b>		<b>(462)</b>
Proceeds from sales of property and investments		42			42
Net increase in investments and restricted cash			(5)		(5)
Purchases of property and equipment		(154)	(39)		(193)
Net investing with Affiliates			(102)	102	
<b>Net cash provided by (used in) investing activities continuing operations</b>		<b>(112)</b>	<b>(146)</b>	<b>102</b>	<b>(156)</b>
Net cash used in investing activities discontinued operations			(6)		(6)
<b>Net cash provided by (used in) investing activities</b>		<b>(112)</b>	<b>(152)</b>	<b>102</b>	<b>(162)</b>
Proceeds from debt issuances			3		3
Repayments of long-term debt		(319)	(122)		(441)
Increase in short-term borrowings, primarily 90 days or less		567			567
Debt issuance costs		(35)			(35)
Purchase of Sears Canada shares			(22)		(22)
Purchase of treasury stock		(154)			(154)
Net borrowing with Affiliates	(140)	572	(330)	(102)	
<b>Net cash provided by (used in) financing activities continuing operations</b>	<b>(140)</b>	<b>631</b>	<b>(471)</b>	<b>(102)</b>	<b>(82)</b>
Net cash provided by (used in) financing activities discontinued operations		21	(41)		(20)
<b>Net cash provided by (used in) financing activities</b>	<b>(140)</b>	<b>652</b>	<b>(512)</b>	<b>(102)</b>	<b>(102)</b>
Effect of exchange rate changes on cash and cash equivalents			14		14
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(140)</b>	<b>(356)</b>	<b>(216)</b>		<b>(712)</b>

Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	140	778	441	1,359
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$	\$ 422	\$ 225	\$ 647

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

*Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations*

The following discussion should be read in conjunction with Part II, Item 7 of our Annual Report on Form 10-K for the year ended January 28, 2012.

***OVERVIEW OF HOLDINGS***

Holdings, the parent company of Kmart and Sears, was formed in connection with the March 24, 2005 Merger of these two companies. We are a broadline retailer with 2,075 full-line and 1,282 specialty retail stores in the United States, operating through Kmart and Sears, and 491 full-line and specialty retail stores in Canada operating through Sears Canada Inc. (Sears Canada), a 96%-owned subsidiary. We conduct our operations in three business segments: Kmart, Sears Domestic and Sears Canada. The nature of operations conducted within each of these segments is discussed within the Business Segments section of Part I, Item 1 of our Annual Report on Form 10-K for the year ended January 28, 2012.

On December 30, 2011, we completed the spin-off to our shareholders of all the capital stock of Orchard Supply Hardware Stores Corporation (Orchard) that was owned by Holdings immediately prior to the spin-off. Holdings has no significant continuing involvement in the operations of Orchard. Accordingly, the results for Orchard are presented as discontinued operations in the Consolidated Results of Operations.

**Table of Contents****SEARS HOLDINGS CORPORATION****13 and 26 Weeks Ended July 28, 2012 and July 30, 2011****CONSOLIDATED RESULTS OF OPERATIONS**

<i>millions, except per share data</i>	<b>13 Weeks Ended</b>		<b>26 Weeks Ended</b>	
	<b>July 28, 2012</b>	<b>July 30, 2011</b>	<b>July 28, 2012</b>	<b>July 30, 2011</b>
<b>REVENUES</b>				
Merchandise sales and services	\$ 9,467	\$ 10,138	\$ 18,737	\$ 19,678
<b>COSTS AND EXPENSES</b>				
Cost of sales, buying and occupancy	6,936	7,537	13,639	14,533
Gross margin dollars	2,531	2,601	5,098	5,145
<i>Gross margin rate</i>	26.7%	25.7%	27.2%	26.1%
Selling and administrative	2,437	2,601	4,882	5,108
<i>Selling and administrative expense as a percentage of total revenues</i>	25.7%	25.7%	26.1%	26.0%
Depreciation and amortization	212	220	414	431
Gain on sales of assets	(15)	(29)	(410)	(31)
<b>Total costs and expenses</b>	<b>9,570</b>	<b>10,329</b>	<b>18,525</b>	<b>20,041</b>
Operating income (loss)	(103)	(191)	212	(363)
Interest expense	(65)	(71)	(131)	(146)
Interest and investment income	9	12	21	25
Other income (loss)	1	3	1	(8)
Income (loss) from continuing operations before income taxes	(158)	(247)	103	(492)
Income tax (expense) benefit	25	97	(42)	173
Income (loss) from continuing operations	(133)	(150)	61	(319)
Income from discontinued operations, net of tax		6		1
Net income (loss)	(133)	(144)	61	(318)
(Income) loss attributable to noncontrolling interests	1	(2)	(4)	2
<b>NET INCOME (LOSS) ATTRIBUTABLE TO HOLDINGS SHAREHOLDERS</b>				
	\$ (132)	\$ (146)	\$ 57	\$ (316)
Amounts attributable to Holdings shareholders:				
Income (loss) from continuing operations, net of tax	\$ (132)	\$ (152)	\$ 57	\$ (317)
Income from discontinued operations, net of tax		6		1
Net income (loss)	\$ (132)	\$ (146)	\$ 57	\$ (316)
<b>INCOME (LOSS) PER COMMON SHARE ATTRIBUTABLE TO HOLDINGS SHAREHOLDERS</b>				
Basic and diluted loss per share from continuing operations	\$ (1.25)	\$ (1.42)	\$ 0.54	\$ (2.96)
Basic and diluted income per share from discontinued operations		0.05		0.01



## Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

\$ (1.25)      \$ (1.37)      \$ 0.54      \$ (2.95)

Basic weighted average common shares outstanding	105.9	106.8	105.9	107.3
Diluted weighted average common shares outstanding	105.9	106.8	106.1	107.3

References to comparable store sales amounts within the following discussion include sales for all stores operating for a period of at least 12 full months, including remodeled and expanded stores, but excluding store relocations and stores that have undergone format changes. In addition, comparable store sales amounts include online sales from sears.com and kmart.com shipped directly to customers and have been adjusted for the change in the unshipped sales reserves recorded at the end of each reporting period.

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

*Net Income (Loss) from Continuing Operations Attributable to Holdings Shareholders, Adjusted EBITDA and Adjusted Loss per Share*

We recorded a net loss from continuing operations attributable to Holdings shareholders for the second quarter of \$132 million, or \$1.25 loss per diluted share and \$152 million, or \$1.42 loss per diluted share for 2012 and 2011, respectively. We recorded net income from continuing operations attributable to Holdings shareholders for the first half of 2012 of \$57 million, or \$0.54 per diluted share, and a net loss from continuing operations attributable to Holdings shareholders of \$317 million, or \$2.96 loss per diluted share, for the first half of 2011.

In addition to our net income (loss) from continuing operations determined in accordance with GAAP, for purposes of evaluating operating performance, we use an Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ( Adjusted EBITDA ) measurement as well as Adjusted Earnings per Share ( Adjusted EPS ).

Adjusted EBITDA is computed as net income (loss) attributable to Sears Holdings Corporation appearing on the Condensed Consolidated Statements of Operations excluding income (loss) attributable to noncontrolling interest, income from discontinued operations, net of tax, income tax (expense) benefit, interest expense, interest and investment income, other income (loss), depreciation and amortization and gain on sales of assets. In addition, it is adjusted to exclude certain significant items as set forth below. Our management uses Adjusted EBITDA to evaluate the operating performance of our businesses, as well as executive compensation metrics, for comparable periods. Adjusted EBITDA should not be used by investors or other third parties as the sole basis for formulating investment decisions as it excludes a number of important cash and non-cash recurring items.

While Adjusted EBITDA is a non-GAAP measurement, management believes that it is an important indicator of operating performance because:

EBITDA excludes the effects of financings and investing activities by eliminating the effects of interest and depreciation costs;

Management considers gains/(losses) on the sale of assets to result from investing decisions rather than ongoing operations; and

Other significant items, while periodically affecting our results, may vary significantly from period to period and have a disproportionate effect in a given period, which affects comparability of results.

**Table of Contents****SEARS HOLDINGS CORPORATION****13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

Adjusted EBITDA was determined as follows:

<i>millions</i>	13 Weeks Ended		26 Weeks Ended	
	July 28, 2012	July 30, 2011	July 28, 2012	July 30, 2011
Net income (loss) attributable to SHC per statement of operations	\$ (132)	\$ (146)	\$ 57	\$ (316)
Income (loss) attributable to noncontrolling interest	(1)	2	4	(2)
Income from discontinued operations, net of tax		(6)		(1)
Income tax expense (benefit)	(25)	(97)	42	(173)
Interest expense	65	71	131	146
Interest and investment income	(9)	(12)	(21)	(25)
Other (income) loss	(1)	(3)	(1)	8
Operating income (loss)	(103)	(191)	212	(363)
Depreciation and amortization	212	220	414	431
Gain on sales of assets	(15)	(29)	(410)	(31)
Before excluded items	94		216	37
Domestic pension expense	41	18	82	37
Closed store reserve and severance	18	40	52	42
Adjusted EBITDA as defined	\$ 153	\$ 58	\$ 350	\$ 116
<i>% to revenues</i>	1.6%	0.6%	1.9%	0.6%

Adjusted EBITDA for our segments was as follows:

<i>millions</i>	13 Weeks Ended			
	Adjusted EBITDA		% To Revenues	
	July 28, 2012	July 30, 2011	July 28, 2012	July 30, 2011
Kmart	\$ 33	\$ 26	1.0%	0.7%
Sears Domestic	111	4	2.2%	0.1%
Sears Canada	9	28	0.9%	2.4%
Total Adjusted EBITDA	\$ 153	\$ 58	1.6%	0.6%

<i>millions</i>	26 Weeks Ended			
	Adjusted EBITDA		% To Revenues	
	July 28, 2012	July 30, 2011	July 28, 2012	July 30, 2011
Kmart	\$ 134	\$ 82	2.0%	1.2%
Sears Domestic	219	21	2.2%	0.2%
Sears Canada	(3)	13	(0.2)%	0.6%

Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

Total Adjusted EBITDA	\$ 350	\$ 116	1.9%	0.6%
-----------------------	--------	--------	------	------

**Table of Contents****SEARS HOLDINGS CORPORATION****13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

The following tables set forth results of operations on a GAAP and As Adjusted basis, as well as the impact each significant item used in calculating Adjusted EBITDA had on specific income and expense amounts reported in our Condensed Consolidated Statements of Operations during the second quarter and first half of 2012 and 2011.

<i>millions, except per share data</i>	<b>13 Weeks Ended July 28, 2012</b>					
	<b>GAAP</b>	<b>Domestic Pension Expense</b>	<b>Closed Store Reserve and Severance</b>	<b>Gain on Sales of Assets</b>	<b>Mark-to-Market Gains</b>	<b>As Adjusted</b>
Selling and administrative impact	\$ 2,437	\$ (41)	\$ (18)	\$	\$	\$ 2,378
Depreciation and amortization impact	212		(7)			205
Operating loss impact	(103)	41	25			(37)
Other income impact	1				(1)	
Income tax benefit impact	25	(15)	(9)			1
After tax and noncontrolling interest impact	(132)	26	16		(1)	(91)
Diluted loss per share impact	\$ (1.25)	\$ 0.25	\$ 0.15	\$	\$ (0.01)	\$ (0.86)

<i>millions, except per share data</i>	<b>13 Weeks Ended July 30, 2011</b>						
	<b>GAAP</b>	<b>Domestic Pension Expense</b>	<b>Closed Store Reserve and Severance</b>	<b>Gain on Sales of Assets</b>	<b>Mark-to-Market Gains</b>	<b>Discontinued Operations</b>	<b>As Adjusted</b>
Cost of sales, buying and occupancy impact	\$ 7,537	\$	\$ (22)	\$	\$	\$	\$ 7,515
Selling and administrative impact	2,601	(18)	(18)				2,565
Depreciation and amortization impact	220		(8)				212
Gain on sales of assets impact	(29)			21			(8)
Operating loss impact	(191)	18	48	(21)			(146)
Other income impact	3				(2)		1
Income tax benefit impact	97	(7)	(19)	8	1		80
Income from discontinued operations, net of tax impact	6					(6)	
After tax and noncontrolling interest impact	(146)	11	29	(13)	(1)	(6)	(126)
Diluted loss per share impact	\$ (1.37)	\$ 0.10	\$ 0.27	\$ (0.12)	\$ (0.01)	\$ (0.05)	\$ (1.18)

<i>millions, except per share data</i>	<b>26 Weeks Ended July 28, 2012</b>						
	<b>GAAP</b>	<b>Domestic Pension Expense</b>	<b>Closed Store Reserve and Severance</b>	<b>Gain on Sales of Assets</b>	<b>Tax Matters</b>	<b>As Adjusted</b>	
Selling and administrative impact	\$ 4,882	\$ (82)	\$ (52)	\$	\$	\$ 4,748	
Depreciation and amortization impact	414		(7)			407	
Gain on sales of assets impact	(410)			386		(24)	
Operating income impact	212	82	59	(386)		(33)	
Income tax expense impact	(42)	(31)	(22)	145	(37)	13	
Income attributable to noncontrolling interest impact	(4)			8		4	
After tax and noncontrolling interest impact	57	51	37	(233)	(37)	(125)	

Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

Diluted earnings per share impact	\$ 0.54	\$ 0.48	\$ 0.35	\$ (2.20)	\$ (0.35)	\$ (1.18)
-----------------------------------	---------	---------	---------	-----------	-----------	-----------

**Table of Contents****SEARS HOLDINGS CORPORATION****13 and 26 Weeks Ended July 28, 2012 and July 30, 2011****26 Weeks Ended July 30, 2011**

<i>millions, except per share data</i>	<b>GAAP</b>	<b>Domestic Pension Expense</b>	<b>Closed Store Reserve and Severance</b>	<b>Gain on Sales of Assets</b>	<b>Mark-to-Market Losses</b>	<b>Discontinued Operations</b>	<b>As Adjusted</b>
Cost of sales, buying and occupancy impact	\$ 14,533	\$	\$ (23)	\$	\$	\$	\$ 14,510
Selling and administrative impact	5,108	(37)	(19)				5,052
Depreciation and amortization impact	431		(8)				423
Gain on sales of assets impact	(31)			21			(10)
Operating loss impact	(363)	37	50	(21)			(297)
Other loss impact	(8)				10		2
Income tax benefit impact	173	(13)	(18)	7	(3)		146
Income from discontinued operations, net of tax impact	1					(1)	
Loss attributable to noncontrolling interest impact	2				(1)		1
After tax and noncontrolling interest impact	(316)	24	32	(14)	6	(1)	(269)
Diluted loss per share impact	\$ (2.95)	\$ 0.22	\$ 0.30	\$ (0.13)	\$ 0.06	\$ (0.01)	\$ (2.51)

Contributions to our pension plans remain a significant use of our cash on an annual basis. While Sears Holdings' pension plan is frozen, and thus associates do not currently earn pension benefits, we have a legacy pension obligation for past service performed by Kmart and Sears, Roebuck and Co. associates. The annual pension expense included in our financial statements related to these legacy domestic pension plans was relatively minimal in years prior to 2009. However, due to the severe decline in the capital markets that occurred in the latter part of 2008, our domestic pension expense was \$75 million in 2011, \$120 million in 2010 and \$171 million in 2009.

***13-week period ended July 28, 2012 compared to the 13-week period ended July 30, 2011******Revenues and Comparable Store Sales***

Revenues decreased \$671 million to \$9.5 billion for the quarter ended July 28, 2012, as compared to revenues of \$10.1 billion for the quarter ended July 30, 2011. The decline in revenue was primarily due to lower domestic comparable store sales for the quarter and the effect of having fewer Kmart and Sears Full-line stores in operation. Sears Canada's comparable store sales also decreased and included a decrease of \$55 million due to changes in foreign currency exchange rates.

Domestic comparable store sales declined 3.7%, comprised of declines of 2.9% at Sears Domestic and 4.7% at Kmart. Sears Domestic and Kmart were both impacted by declines in consumer electronics, which continue to be negatively impacted by price compression. Both were also negatively impacted by lower clearance activity in the apparel categories due to improved inventory positions in seasonal categories. The decline at Sears Domestic was also due to declines in the lawn and garden category, which was negatively impacted by the drought conditions

**Table of Contents****SEARS HOLDINGS CORPORATION****13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

experienced throughout the country. These declines in Sears Domestic were partially offset by a modest increase in home appliances. Kmart's comparable store sales also reflect declines in most other categories, most notably in the pharmacy, grocery and household, and outdoor living categories. The decline in pharmacy sales was driven by the conversion of brand name drugs to equivalent generic drugs. The decreases in the grocery and household category was primarily attributable to competitive pressures in this category, while the decline in the outdoor living category was due to reduced marketing for this category. Sears Canada's comparable store sales decreased 7.1% for the quarter primarily due to sales decreases in women's apparel, tools and lawn and garden, home décor and men's apparel, partially offset by improved performance in home appliances and mattresses.

*Gross Margin*

For the quarter, our gross margin decreased \$70 million to \$2.5 billion in 2012. The decrease was primarily driven by declines in Sears Canada. Sears Canada's gross margin decreased due to the decline in overall sales, as well as margin rate and included a decrease of \$16 million related to the impact of foreign currency exchange rates. Gross margin at Kmart declined despite the increase in margin rate. Sears Domestic gross margin improved as margin rate increases more than offset the decline in overall sales. Gross margin for 2011 included charges of \$22 million related to store closures.

Sears Canada's gross margin rate declined 180 basis points for the second quarter primarily as a result of rate declines in electronics, jewelry, accessories and luggage, fitness and recreation. Kmart and Sears Domestic's gross margin rates improved 60 basis points and 210 basis points, respectively, during the second quarter mainly due to lower clearance activity in the apparel business. Kmart and Sears Domestic also benefited from improved margins in the toys and home appliances categories, respectively.

*Selling and Administrative Expenses*

Domestic selling and administrative expenses decreased \$123 million in the second quarter of 2012 compared to the second quarter of 2011 predominately due to decreases in payroll and advertising expenses, which were partially offset by higher pension expense. Selling and administrative expenses included expenses related to domestic pension plans, store closings and severance of \$59 million and \$36 million for 2012 and 2011, respectively. Selling and administrative expenses at Sears Canada for the quarter decreased \$41 million from last year, and included a decrease of \$15 million related to the impact of foreign currency exchange rates. On a Canadian dollar basis, selling and administrative expenses decreased by \$26 million, primarily due to decreases in advertising and payroll expenses.

Our selling and administrative expenses as a percentage of total revenues (selling and administrative expense rate) was 25.7% for the second quarter of 2012, consistent with the prior year, as the decreases in overall selling and administrative expenses were offset by the above noted decline in revenues.

*Gain on Sales of Assets*

We recorded total gains on sales of assets for the quarter of \$15 million in 2012 and \$29 million in 2011. The gains recorded during the second quarter of 2011 included a gain of \$21 million recognized on the sale of two stores in California operated under The Great Indoors format.

*Operating Loss*

For the second quarter, we reported an operating loss of \$103 million and \$191 million in 2012 and 2011, respectively. Operating loss for the second quarter included expenses related to domestic pension plans, store



**Table of Contents****SEARS HOLDINGS CORPORATION****13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

closings and severance, which aggregated to an operating loss of \$66 million in 2012 and 2011. Operating loss for the second quarter of 2011 also included a gain on sales of assets of \$21 million. The improvement in operating loss of \$88 million was due to the reduction in selling and administrative expenses and an improvement in gross margin rate, which was partially offset by a decline in gross margin dollars driven by lower overall sales.

*Interest Expense*

We incurred \$65 million and \$71 million in interest expense during the second quarter of 2012 and 2011, respectively. The decrease is due to lower average outstanding borrowings.

*Other Income*

Other income is primarily comprised of mark-to-market and settlement gains and losses on Sears Canada hedge transactions (see Notes 3 and 4 to the Condensed Consolidated Financial Statements for further information regarding these transactions). Total net settlement gains of \$1 million were recorded on these transactions in the second quarter of 2012, while total net mark-to-market and settlement gains of \$5 million were recorded on these transactions in the second quarter of 2011.

*Income Tax Benefit*

Our effective tax rate for the second quarter was a benefit of 15.8% and 39.3% in 2012 and 2011, respectively. The current year tax rate was impacted by the establishment of a valuation allowance in 2011 against certain deferred income tax assets and the utilization of part of our net operating loss deferred tax asset in 2012.

***26-week period ended July 28, 2012 compared to the 26-week period ended July 30, 2011****Revenues and Comparable Store Sales*

For the first half of 2012, revenues decreased \$941 million to \$18.7 billion, as compared to revenues of \$19.7 billion for the first half of 2011. The decline in revenue was primarily due to lower domestic comparable store sales for the first half of the year as well as the effect of having fewer Kmart and Sears Full-line stores in operation and a decline in Sears Canada's comparable store sales. First half 2012 revenues included a decrease of \$75 million due to changes in foreign currency exchange rates.

Domestic comparable store sales declined 2.8%, comprised of declines of 2.5% at Sears Domestic and 3.2% at Kmart. While Sears Domestic experienced an overall decrease in comparable store sales, it did achieve increases in its apparel, home and footwear categories. These increases were more than offset by declines in the consumer electronics, home appliances and lawn and garden categories as well as declines at Sears Auto Centers. Kmart's comparable store sales decline reflects decreases in a majority of its categories, most notably the consumer electronics, pharmacy, and grocery and household categories, partially offset by increases in the apparel and footwear categories. Sears Canada's comparable store sales decreased 6.7% for the first half of 2012 primarily due to sales decreases in women's apparel, tools and lawn and garden, home décor and men's apparel, partially offset by improved performance in home appliances and mattresses.

*Gross Margin*

For the first half of the year, our gross margin decreased \$47 million to \$5.1 billion in 2012. The decrease was driven by improvements in margin rate, offset by the decline in overall sales and included a decrease of \$22 million related to the impact of foreign currency exchange rates on gross margin at Sears Canada. Gross margin for the first half of 2011 included charges of \$23 million related to store closures.

---

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

Kmart's gross margin rate improved 60 basis points for the first half mainly due to the margin rate improvement in the toys and apparel categories driven by less markdown activity. Sears Domestic's gross margin rate improved 170 basis points for the first half primarily due to improved margins in the home appliances, apparel and footwear categories. Sales generated in the closing stores contributed to the improved margins. Sears Canada's gross margin rate decreased 70 basis points for the first half mainly due to rate declines in electronics, children's wear, jewelry, accessories and luggage and footwear.

*Selling and Administrative Expenses*

Domestic selling and administrative expenses decreased \$160 million in the first half of 2012 compared to the first half of 2011 predominately due to decreases in payroll and advertising expenses. Selling and administrative expenses included expenses related to domestic pension plans, store closings and severance of \$134 million and \$56 million for 2012 and 2011, respectively. Selling and administrative expenses at Sears Canada for the first half decreased \$66 million from last year, and included a decrease of \$22 million related to the impact of foreign currency exchange rates. On a Canadian dollar basis, selling and administrative expenses decreased by \$44 million, primarily due to a decrease in advertising expense.

Our selling and administrative rate was 26.1% for the first half of 2012, as compared to 26.0% for the first half of 2011, as reductions in expenses were offset by the above noted decline in revenues.

*Gain on Sales of Assets*

We recorded total gains on sales of assets for the first half of \$410 million in 2012 and \$31 million in 2011. The gains recorded during the first half of 2012 included a gain of \$223 million recognized on the sale of eleven (6 owned and 5 leased) Sears Full-line store locations to General Growth Properties for \$270 million in cash proceeds, and a gain of \$163 million recognized on the surrender and early termination of the leases on three properties operated by Sears Canada, under an agreement with The Cadillac Fairview Corporation Limited for which Sears Canada received \$170 million Canadian in cash proceeds. In connection with these transactions, we surrendered substantially all of our rights and obligations under our preexisting lease agreements and agreed to surrender each of the premises in periods ranging from 6 to 23 months from the date of closing. The gains on sales of assets recorded during the first half of 2011 included a gain of \$21 million recognized on the sale of two stores in California operated under The Great Indoors format.

*Operating Income (Loss)*

We reported operating income for the first half of \$212 million in 2012 compared to an operating loss of \$363 million in 2011. Operating income for the first half of 2012 included expenses related to domestic pension plans, store closings and severance, as well as gains on sales of assets, which aggregated to operating income of \$245 million. Operating loss for the first half of 2011 included expenses of \$87 million related to domestic pension plans, store closings and severance, as well as a gain on sales of assets of \$21 million. Operating income for the first half of 2012 benefited primarily from the above noted real estate transactions as well as a decrease in selling and administrative expenses.

*Interest Expense*

We incurred \$131 million and \$146 million in interest expense during the first half of 2012 and 2011, respectively. The decrease is due to lower average outstanding borrowings.

**Table of Contents****SEARS HOLDINGS CORPORATION****13 and 26 Weeks Ended July 28, 2012 and July 30, 2011***Other Income (Loss)*

Other income (loss) is primarily comprised of mark-to-market and settlement gains and losses on Sears Canada hedge transactions (see Notes 3 and 4 to the Condensed Consolidated Financial Statements for further information regarding these transactions). Total net settlement gains of \$2 million were recorded on these transactions in the first half of 2012, while total net mark-to-market and settlement losses of \$7 million were recorded on these transactions in the first half of 2011.

*Income Tax Expense/Benefit*

Our effective tax rate for the first half was an expense of 40.8% in 2012 and a benefit of 35.2% in 2011. The current year tax rate was impacted by the establishment of a valuation allowance in 2011 against certain deferred income tax assets and the utilization of part of our net operating loss deferred tax asset in 2012.

**SEGMENT OPERATIONS**

The following discussion of our business segment results is organized into three reportable segments: Kmart, Sears Domestic and Sears Canada.

**Kmart**

Kmart results and key statistics were as follows:

<i>millions, except number of stores</i>	<b>13 Weeks Ended</b>		<b>26 Weeks Ended</b>	
	<b>July 28, 2012</b>	<b>July 30, 2011</b>	<b>July 28, 2012</b>	<b>July 30, 2011</b>
Merchandise sales and services	\$ 3,374	\$ 3,624	\$ 6,789	\$ 7,103
Cost of sales, buying and occupancy	2,586	2,799	5,151	5,433
Gross margin dollars	788	825	1,638	1,670
Gross margin rate	23.4%	22.8%	24.1%	23.5%
Selling and administrative	763	809	1,515	1,598
<i>Selling and administrative expense as a percentage of total revenues</i>	22.6%	22.3%	22.3%	22.5%
Depreciation and amortization	38	37	71	74
Gain on sales of assets	(9)	(5)	(14)	(7)
Total costs and expenses	3,378	3,640	6,723	7,098
Operating income (loss)	\$ (4)	\$ (16)	\$ 66	\$ 5
Adjusted EBITDA	\$ 33	\$ 26	\$ 134	\$ 82
Number of stores			1,261	1,304

*13-week period ended July 28, 2012 compared to the 13-week period ended July 30, 2011*

*Revenues and Comparable Store Sales*

For the quarter, Kmart's revenues decreased by \$250 million, while comparable store sales decreased 4.7%. The decline in revenue was also due to the impact of Kmart having fewer stores in operation during the second quarter of 2012. The decrease in comparable store sales reflects declines in most categories, most notably in the pharmacy, consumer electronics, grocery and household, outdoor living and apparel categories.

## Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

Consumer electronics sales continue to be negatively impacted by price compression, while the decline in pharmacy sales was driven by the conversion of brand name drugs to equivalent generic drugs. The decreases in the grocery and

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

household category was primarily attributable to competitive pressures in this category, while the decline in the outdoor living category is due to reduced marketing for this category. Apparel sales were down due to lower clearance sales activity as a result of improved inventory positions in seasonal merchandise.

*Gross Margin*

For the quarter, Kmart generated \$788 million in gross margin in 2012 and \$825 million in 2011. The decrease in Kmart's gross margin is due to the decrease in sales, which more than offset the improvement in gross margin rate. Kmart's gross margin rate for the quarter was 23.4% in 2012 and 22.8% in 2011. The improvement in rate was primarily due to lower clearance activity in the apparel business as well as improved margin in the toys category. Gross margin for 2011 included charges of \$7 million related to store closures.

*Selling and Administrative Expenses*

For the quarter, Kmart's selling and administrative expenses decreased \$46 million as compared to the second quarter in 2011. The decrease primarily reflects decreases in payroll expenses and advertising. Selling and administrative expenses for the second quarter of 2012 and 2011 were impacted by expenses of \$8 million and \$3 million, respectively, related to store closings and severance.

Kmart's selling and administrative expense rate for the quarter was 22.6% in 2012 and 22.3% in 2011 and increased primarily as a result of lower expense leverage due to the sales decline noted above.

*Operating Loss*

For the quarter, Kmart recorded an operating loss of \$4 million in 2012 and an operating loss of \$16 million in 2011. The reduction in Kmart's operating loss was primarily the result of the above noted decrease in selling and administrative expenses, as well as the increase in gross margin rate, partially offset by the decline in sales.

***26-week period ended July 28, 2012 compared to the 26-week period ended July 30, 2011***

*Revenues and Comparable Store Sales*

For the first half of 2012, Kmart's revenues decreased by \$314 million, while comparable store sales decreased 3.2%. The decline in revenue was also due to the impact of Kmart having fewer stores in operation during the first half of 2012. The decrease in comparable store sales reflects decreases in a majority of its categories, most notably the consumer electronics, pharmacy, and grocery and household categories, which declined for the same reasons as noted above, partially offset by increases in the apparel and footwear categories.

*Gross Margin*

For the first half of the year, Kmart generated \$1.6 billion in gross margin in 2012 and \$1.7 billion in 2011. The decrease in Kmart's gross margin is due to the decrease in sales, which more than offset the improvement in gross margin rate. Kmart's gross margin rate for the first half was 24.1% in 2012 and 23.5% in 2011. The increase in Kmart's gross margin rate is due to rate improvement in the toys and apparel categories driven by less markdown activity. Sales generated in the closing stores contributed to the improved margins. Gross margin for the first half of 2011 included charges of \$7 million related to store closures.

**Table of Contents****SEARS HOLDINGS CORPORATION****13 and 26 Weeks Ended July 28, 2012 and July 30, 2011***Selling and Administrative Expenses*

For the first half of 2012, Kmart's selling and administrative expenses decreased \$83 million as compared to the first half of 2011. The decrease primarily reflects decreases in payroll expenses. Selling and administrative expenses for the first half of 2012 and 2011 were impacted by expenses related to store closings and severance of \$11 million and \$3 million, respectively.

Kmart's selling and administrative expense rate for the first half was 22.3% in 2012 and 22.5% in 2011.

*Operating Income*

For the first half, Kmart recorded operating income of \$66 million in 2012 and \$5 million in 2011. The increase in Kmart's operating income was primarily the result of the above noted decrease in selling and administrative expenses, as well as the increase in gross margin rate, which more than offset the decline in sales.

**Sears Domestic**

Sears Domestic results and key statistics were as follows:

<i>millions, except number of stores</i>	<b>13 Weeks Ended</b>		<b>26 Weeks Ended</b>	
	<b>July 28, 2012</b>	<b>July 30, 2011</b>	<b>July 28, 2012</b>	<b>July 30, 2011</b>
Merchandise sales and services	\$ 5,062	\$ 5,339	\$ 10,000	\$ 10,386
Cost of sales, buying and occupancy	3,611	3,917	7,098	7,553
Gross margin dollars	1,451	1,422	2,902	2,833
<i>Gross margin rate</i>	28.7%	26.6%	29.0%	27.3%
Selling and administrative	1,389	1,466	2,804	2,881
<i>Selling and administrative expense as a percentage of total revenues</i>	27.4%	27.5%	28.0%	27.7%
Depreciation and amortization	149	157	292	306
Gain on sales of assets	(5)	(24)	(233)	(24)
Total costs and expenses	5,144	5,516	9,961	10,716
Operating income (loss)	\$ (82)	\$ (177)	\$ 39	\$ (330)
Adjusted EBITDA	\$ 111	\$ 4	\$ 219	\$ 21
Number of:				
Full-line stores <sup>(1)</sup>			814	884
Specialty stores			1,282	1,281
Total Domestic Sears Stores			2,096	2,165

<sup>1</sup> The period ended July 28, 2012 included 804 Full-line stores and 10 Sears Essentials/Grand stores;  
The period ended July 30, 2011 included 837 Full-line stores and 47 Sears Essentials/Grand stores  
*13-week period ended July 28, 2012 compared to the 13-week period ended July 30, 2011*

*Revenues and Comparable Store Sales*

For the quarter, Sears Domestic's revenues decreased by \$277 million, while comparable store sales decreased 2.9%. The decline in revenue is mainly due to the decline in comparable store sales as well as the impact of having fewer Sears Full-line stores in operation. The decrease in comparable store sales reflects decreases in the

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

consumer electronics and lawn and garden categories, partially offset by a modest increase in home appliances. Consumer electronics continues to be negatively impacted by price compression. Lawn and garden was negatively impacted by the drought conditions experienced throughout the country.

*Gross Margin*

For the quarter, Sears Domestic generated gross margin dollars of \$1.5 billion in 2012 and \$1.4 billion in 2011. Sears Domestic's gross margin rate during the second quarter was 28.7% in 2012 and 26.6% in 2011. The increase of 210 basis points was mainly due to lower clearance activity in the apparel business as well as improved margins in home appliances. Gross margin for 2011 included charges of \$15 million related to store closures.

*Selling and Administrative Expenses*

For the quarter, Sears Domestic's selling and administrative expenses decreased \$77 million as compared to the second quarter in 2011. The decrease primarily reflects decreases in advertising. Selling and administrative expenses for the second quarter were impacted by expenses related to domestic pension plans, store closings and severance of \$49 million and \$33 million in 2012 and 2011, respectively.

Sears Domestic's selling and administrative expense rate for the quarter was 27.4% in 2012 and 27.5% in 2011.

*Operating Loss*

For the quarter, Sears Domestic reported an operating loss of \$82 million in 2012 compared to an operating loss of \$177 million in 2011. The improvement in Sears Domestic's operating loss was primarily as a result of the decrease in selling and administrative expenses. Sears Domestic's operating loss for the second quarter included expenses of \$55 million and \$56 million in 2012 and 2011, respectively, related to domestic pension plans and store closings and severance.

***26-week period ended July 28, 2012 compared to the 26-week period ended July 30, 2011***

*Revenues and Comparable Store Sales*

For the first half of the year, Sears Domestic's revenues decreased by \$386 million, while comparable store sales decreased 2.5%. The decline in revenue is mainly due to the decline in comparable store sales as well as the impact of having fewer Sears Full-line stores in operation. While Sears Domestic experienced an overall decrease in comparable store sales, Sears did achieve increases in its apparel, home and footwear categories. These increases were more than offset by declines in the consumer electronics, home appliances and lawn and garden categories which declined for the same reasons noted above, as well as declines at Sears Auto Centers.

*Gross Margin*

For the first half, Sears Domestic generated gross margin dollars of \$2.9 billion in 2012 and \$2.8 billion in 2011. Sears Domestic's gross margin rate during the first half was 29.0% in 2012 and 27.3% in 2011. The increase of 170 basis points was primarily due to improved margins in the home appliances, apparel and footwear categories. Sales generated in the closing stores contributed to the improved margins. Gross margin for the first half of 2011 included charges of \$16 million related to store closures.



**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

*Selling and Administrative Expenses*

For the first half of 2012, Sears Domestic's selling and administrative expenses decreased \$77 million as compared to the first half of 2011. The decrease primarily reflects decreases in advertising and payroll. Selling and administrative expenses for the first half were impacted by expenses related to domestic pension plans, store closings and severance of \$121 million and \$53 million in 2012 and 2011, respectively.

Sears Domestic's selling and administrative expense rate for the first half was 28.0% in 2012 and 27.7% in 2011, and increased primarily due to the above noted declines in sales.

*Gain on Sales of Assets*

Sears Domestic recorded a total gain on sales of assets for the first half of \$233 million in 2012 that included a gain of \$223 million recognized on the sale of eleven (6 owned and 5 leased) Sears Full-line store locations to General Growth Properties for \$270 million which was completed during the first quarter of 2012. In connection with this transaction, we surrendered substantially all of our rights and obligations under our preexisting lease agreements and agreed to surrender each of the premises in periods ranging from 11 to 23 months from the date of closing.

*Operating Income (Loss)*

Sears Domestic reported operating income of \$39 million in the first half of 2012 compared to operating loss of \$330 million in the first half of 2011. Sears Domestic's operating income increased primarily as a result of the above noted real estate transaction as well as a decrease in selling and administrative expenses and improved gross margin rate. Sears Domestic's operating income (loss) included expenses related to domestic pension plans and store closings and severance of \$127 million and \$77 million in the first half of 2012 and 2011, respectively.

**Table of Contents****SEARS HOLDINGS CORPORATION****13 and 26 Weeks Ended July 28, 2012 and July 30, 2011****Sears Canada**

Sears Canada, a consolidated, 96%-owned subsidiary of Sears, conducts similar retail operations as Sears Domestic. Sears Canada results and key statistics were as follows:

<i>millions, except number of stores</i>	<b>13 Weeks Ended</b>		<b>26 Weeks Ended</b>	
	<b>July 28, 2012</b>	<b>July 30, 2011</b>	<b>July 28, 2012</b>	<b>July 30, 2011</b>
Merchandise sales and services	\$ 1,031	\$ 1,175	\$ 1,948	\$ 2,189
Cost of sales, buying and occupancy	739	821	1,390	1,547
Gross margin dollars	292	354	558	642
<i>Gross margin rate</i>	28.3%	30.1%	28.6%	29.3%
Selling and administrative	285	326	563	629
<i>Selling and administrative expense as a percentage of total revenues</i>	27.6%	27.7%	28.9%	28.7%
Depreciation and amortization	25	26	51	51
Gain on sales of assets	(1)		(163)	
Total costs and expenses	1,048	1,173	1,841	2,227
Operating income (loss)	\$ (17)	\$ 2	\$ 107	\$ (38)
Adjusted EBITDA	\$ 9	\$ 28	\$ (3)	\$ 13
Number of:				
Full-line stores			122	122
Specialty stores			369	373
Total Sears Canada Stores			491	495

**13-week period ended July 28, 2012 compared to the 13-week period ended July 30, 2011**

*Revenues and Comparable Store Sales*

Sears Canada's revenues decreased \$144 million for the second quarter of 2012 as compared to the same period last year and include a \$55 million decrease due to the impact of exchange rates during the quarter. On a Canadian dollar basis, revenues decreased by \$89 million predominately due to a 7.1% decrease in comparable store sales primarily attributable to sales decreases in women's apparel, tools and lawn and garden, home décor and men's apparel, partially offset by improved performance in home appliances and mattresses.

*Gross Margin*

Total gross margin dollars for the second quarter decreased \$62 million in 2012 to \$292 million and included a \$16 million decrease due to the impact of exchange rates. Gross margin decreased \$46 million on a Canadian dollar basis. For the quarter, Sears Canada's gross margin rate decreased 180 basis points to 28.3%, from 30.1% in 2011, primarily as a result of rate declines in electronics, jewelry, accessories and luggage, fitness and recreation.

*Selling and Administrative Expenses*

## Edgar Filing: SEARS HOLDINGS CORP - Form 10-Q

For the second quarter of 2012, Sears Canada's selling and administrative expenses decreased \$41 million, and included a decrease of \$15 million due to the impact of exchange rates. On a Canadian dollar basis, selling and administrative expenses decreased by \$26 million primarily due to decreases in advertising and payroll expenses. Selling and administrative expenses for the second quarter of 2012 were impacted by expenses of \$2 million related to store closings and severance.

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

Sears Canada's selling and administrative expense rate for the quarter was 27.6% in 2012 and 27.7% in 2011.

*Operating Income (Loss)*

Sears Canada recorded an operating loss of \$17 million in 2012 and operating income of \$2 million in 2011. The decline in operating income was primarily due to the decline in gross margin, partially offset by the decrease in selling and administrative expenses.

*26-week period ended July 28, 2012 compared to the 26-week period ended July 30, 2011*

*Revenues and Comparable Store Sales*

Sears Canada's revenues decreased \$241 million for the first half of 2012, as compared to the same period last year and include a \$75 million decrease due to the impact of exchange rates during the first half of the year. On a Canadian dollar basis, revenues decreased by \$166 million primarily due to a 6.7% decrease in comparable store sales primarily attributable to sales decreases in women's apparel, tools and lawn and garden, home décor and men's apparel, partially offset by improved performance in home appliances and mattresses.

*Gross Margin*

Total gross margin dollars for the first half decreased \$84 million in 2012 to \$558 million and included a \$22 million decrease due to the impact of exchange rates. Gross margin decreased \$62 million on a Canadian dollar basis. For the first half, Sears Canada's gross margin rate decreased 70 basis points to 28.6% in 2012, from 29.3% in 2011, mainly due to rate declines in electronics, children's wear, jewelry, accessories and luggage and footwear.

*Selling and Administrative Expenses*

For the first half of 2012, Sears Canada's selling and administrative expenses decreased \$66 million, and included a decrease of \$22 million due to the impact of exchange rates. On a Canadian dollar basis, selling and administrative expenses decreased by \$44 million primarily due to a decrease in advertising expense. Selling and administrative expenses for the first half of 2012 were impacted by expenses of \$2 million related to store closings and severance.

Sears Canada's selling and administrative expense rate for the first half was 28.9% in 2012 and 28.7% in 2011, and increased primarily due to the above noted decline in revenues.

*Gain on Sales of Assets*

Sears Canada recorded a total gain on sales of assets for the first half of \$163 million in 2012 which included a gain of \$163 million recognized in the first quarter of 2012 on the surrender and early termination of the leases on three properties under an agreement with The Cadillac Fairview Corporation Limited for which Sears Canada received \$170 million Canadian in cash proceeds. In connection with this transaction, we surrendered substantially all of our rights and obligations under our preexisting lease agreements and agreed to surrender each of the premises in 6 months from the date of closing.

*Operating Income (Loss)*

Sears Canada recorded operating income of \$107 million in the first half of 2012 and operating loss of \$38 million in 2011. Operating income for the first half of 2012 included a \$163 million gain on sales of assets as described above.



**Table of Contents****SEARS HOLDINGS CORPORATION****13 and 26 Weeks Ended July 28, 2012 and July 30, 2011****ANALYSIS OF CONSOLIDATED FINANCIAL CONDITION****Cash Balances**

Our cash and cash equivalents include all highly liquid investments with original maturities of three months or less at the date of purchase. Our cash balances as of July 28, 2012, July 30, 2011 and January 28, 2012 are detailed in the following table.

<i>millions</i>	<b>July 28, 2012</b>	<b>July 30, 2011</b>	<b>January 28, 2012</b>
<b><i>Domestic</i></b>			
Cash and equivalents	\$ 212	\$ 246	\$ 182
Cash posted as collateral	20	20	20
Credit card deposits in transit	174	200	155
<b>Total domestic cash and cash equivalents</b>	<b>406</b>	<b>466</b>	<b>357</b>
Sears Canada	324	181	390
<b>Total cash and cash equivalents</b>	<b>730</b>	<b>647</b>	<b>747</b>
Restricted cash	8	21	7
<b>Total cash balances</b>	<b>\$ 738</b>	<b>\$ 668</b>	<b>\$ 754</b>

We had total cash balances of \$738 million at July 28, 2012, \$668 million at July 30, 2011 and \$754 million at January 28, 2012. The decrease in cash during the first half of 2012 was primarily due to uses of cash for repayments of long-term debt of \$231 million, contributions to our pension and post-retirement benefit plans of \$164 million, capital expenditures of \$161 million and other working capital needs, partially offset by cash generated from the sales of properties.

At various times, we have posted cash collateral for certain outstanding letters of credit and self-insurance programs. Such cash collateral is classified within cash and cash equivalents given we have the ability to substitute letters of credit at any time for this cash collateral and it is therefore readily available to us.

Our invested cash may include, from time to time, investments in, but not limited to, commercial paper, federal, state and municipal government securities, floating-rate notes, repurchase agreements and money market funds. Cash amounts held in these short-term investments are readily available to us.

Credit card deposits in transit include deposits in transit from banks for payments related to third-party credit card and debit card transactions.

Restricted cash consists of cash related to Sears Canada's balances, which have been pledged as collateral for letters of credit obligations issued under its offshore merchandise purchasing program and with counterparties related to outstanding derivative contracts, as well as funds held in trust in accordance with regulatory requirements governing advance ticket sales related to Sears Canada's travel business.

We classify outstanding checks in excess of funds on deposit within other current liabilities and reduce cash balances when these checks clear the bank on which they were drawn. Outstanding checks in excess of funds on deposit were \$56 million, \$100 million and \$68 million as of July 28, 2012, July 30, 2011 and January 28, 2012, respectively.



**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

**Operating Activities**

During the first half of 2012, Holdings used \$72 million of cash in its continuing operations compared to \$488 million during the first half of 2011. Our primary source of operating cash flows is the sale of goods and services to customers, while the primary use of cash in operations is the purchase of merchandise inventories. The improvement in operating cash flows predominately relates to improvements in net income which went from a net loss of \$319 million to net income of \$61 million for the reasons noted above.

Merchandise inventories were \$8.7 billion at July 28, 2012 and \$9.3 billion at July 30, 2011. Merchandise payables were \$3.1 billion at July 28, 2012 and \$3.3 billion at July 30, 2011. Our Domestic inventory balances decreased approximately \$512 million from \$8.4 billion at July 30, 2011 to \$7.9 billion at July 28, 2012 driven by both improved productivity and store closures. Sears Domestic inventory decreased in all categories, with the most notable decreases in the consumer electronics and footwear categories. Kmart inventory decreased in virtually all categories with the most notable decreases in consumer electronics and pharmacy and drug. Sears Canada's inventory levels decreased approximately \$97 million from \$872 million at July 30, 2011 to \$775 million at July 28, 2012 primarily as a result of the continued improvement in inventory productivity achieved through both a reduction in inventory purchases and the disposition of excess inventory.

**Investing Activities**

For the first half of 2012, we generated net cash flows from investing activities from continuing operations of \$294 million compared to net cash flows used in investing activities from continuing operations of \$156 million during the first half of 2011. For the first half of 2012, net cash flows generated from investing activities included cash proceeds from the sales of properties of \$456 million, which was partially offset by cash used for capital expenditures of \$161 million. For the first half of 2011, net cash flows used in investing activities from continuing operations included capital expenditures of \$193 million, partially offset by proceeds from the sales of property of \$42 million.

**Financing Activities**

During the first half of 2012, we did not repurchase any of our common shares under our share repurchase program. During the first half of 2011, we repurchased 2.0 million of our common shares at a total cost of \$154 million under our common share repurchase program. The common share repurchase program was initially announced in 2005 and had a total authorization since inception of the program of \$6.5 billion. At July 28, 2012, we had \$504 million of remaining authorization under the program. The common share repurchase program has no stated expiration date and share repurchases may be implemented using a variety of methods, which may include open market purchases, privately negotiated transactions, block trades, accelerated share repurchase transactions, the purchase of call options, the sale of put options or otherwise, or by any combination of such methods.

During the first half of 2012, long-term debt decreased by \$194 million. During the first half of 2011, short-term borrowings increased by \$567 million, while long-term debt decreased by \$443 million.

**Liquidity**

Our primary need for liquidity is to fund working capital requirements of our businesses, capital expenditures and for general corporate purposes, including debt repayment, pension plan contributions and common share repurchases. We consider ourselves to be an asset-rich enterprise with substantial liquidity and financial flexibility benefiting from multiple funding resources such as our \$3.275 billion domestic revolving credit



**Table of Contents****SEARS HOLDINGS CORPORATION****13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

facility through April 2016, an \$800 million credit Canadian revolver through September 2015 and \$1.24 billion of senior secured notes due in 2018. Further, there is approximately \$400 million of remaining Sears, Roebuck and Co. debt from the merger. These funding resources are described in more detail below. At July 28, 2012, we had \$3.1 billion of liquidity with cash balances of \$738 million and approximately \$2.4 billion of capacity on the domestic and Canadian revolving credit facilities.

The revolver and senior secured notes are firmly in place for the next several years and are supported by an asset base which includes \$7.9 billion of inventory, owned and leased real estate assets, market leading proprietary brands such as Kenmore, Craftsman and DieHard, and successful stand-alone businesses such as Lands End and Sears Canada. This asset base provides us flexibility as we continue to transform our business.

We took several actions in the first half of 2012 to build the strength of our liquidity position. First, we completed the previously announced sale of U.S. and Canadian stores and leasehold interests which generated cash proceeds of approximately \$440 million. In addition, we progressed with our plans to separate Sears Hometown and Outlet businesses through a transfer to electing shareholders by filing a registration statement on Form S-1 with the Securities and Exchange Commission. The transaction is still expected to close in the third quarter of 2012 and we expect to raise \$446.5 million in gross proceeds.

Inventory productivity continues to be a primary focus in 2012 as we currently plan to reduce our peak inventory in 2012 by approximately \$600 million. Our focus on enhancing financial and operational disciplines is also expected to yield annual cost reductions of approximately \$400 million in 2012. These initiatives coupled with the transactions unlocking value in our assets that were mentioned above are expected to generate between \$1.8 billion and \$1.9 billion in capital in 2012.

Our outstanding borrowings at July 28, 2012, July 30, 2011 and January 28, 2012 were as follows:

<i>millions</i>	<b>July 28, 2012</b>	<b>July 30, 2011</b>	<b>January 28, 2012</b>
Short-term borrowings:			
Unsecured commercial paper	\$ 235	\$ 388	\$ 337
Secured borrowings	941	539	838
Long-term debt, including current portion:			
Notes and debentures outstanding	1,668	1,897	1,863
Capitalized lease obligations	456	493	455
<b>Total borrowings</b>	<b>\$ 3,300</b>	<b>\$ 3,317</b>	<b>\$ 3,493</b>

*Domestic Credit Agreement*

During the first quarter of 2011, we entered into a \$3.275 billion credit agreement (the Domestic Credit Agreement) which expires in April 2016. We view this credit facility as our most cost efficient funding mechanism and therefore use it as a primary source of funding.

Advances under the Domestic Credit Agreement bear interest at a rate equal to, at the election of the Borrowers, either the London Interbank Offered Rate (LIBOR) or a base rate, in either case plus an applicable margin. The Domestic Credit Agreement's interest rates for LIBOR-based borrowings vary based on leverage in the range of LIBOR plus 2.0% to 2.5%. Interest rates for base rate-based borrowings vary based on leverage in the range of the applicable base rate plus 1.0% to 1.5%. Commitment fees are in a range of 0.375% to 0.625% based on usage.

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

The Domestic Credit Agreement includes a \$1.5 billion letter of credit sub-limit and an uncommitted accordion feature that provides us the flexibility, subject to certain terms and conditions, to use the existing collateral under the credit facility to obtain an aggregate amount of up to \$1.0 billion in additional borrowing capacity if we so choose. The Domestic Credit Agreement permits aggregate second lien indebtedness of up to \$2.0 billion, of which \$1.2 billion second lien notes were outstanding at July 28, 2012, providing the Company the capacity to issue up to an additional \$760 million in second lien indebtedness. The Domestic Credit Agreement is in place as a funding source for general corporate purposes and is an asset based revolving credit facility under which Sears Roebuck Acceptance Corp. ( SRAC ) and Kmart Corporation are the borrowers. The Domestic Credit Agreement is secured by a first lien on most of our domestic inventory and credit card and pharmacy receivables, and is subject to a borrowing base formula to determine availability.

The Domestic Credit Agreement limits our ability to make restricted payments, including dividends and share repurchases, if availability under the credit facility, as defined, is less than 15%. It also imposes various other requirements, which take effect if availability falls below designated thresholds, including a cash dominion requirement and a requirement that the fixed charge ratio at the last day of any quarter be not less than 1.0 to 1.0. Based on availability, none of these requirements was in effect at July 28, 2012.

At July 28, 2012, July 30, 2011 and January 28, 2012, we had \$941 million, \$539 million and \$838 million, respectively, of borrowings and \$744 million, \$550 million and \$626 million, respectively, of letters of credit outstanding under the Domestic Credit Agreement. As a result, our availability under the agreement was \$1.6 billion, \$2.2 billion and \$1.8 billion, respectively, at July 28, 2012, July 30, 2011 and January 28, 2012. The majority of the letters of credit outstanding are used to provide collateral for our insurance programs.

*Senior Secured Notes*

In October 2010, we sold \$1 billion aggregate principal amount of senior secured notes (the Notes ), which bear interest at 6 5/8% per annum and mature on October 15, 2018. Concurrent with the closing of the sale of the Notes, the Company sold \$250 million aggregate principal amount of Notes to the Company's domestic pension plan in a private placement. The Notes are guaranteed by certain subsidiaries of the Company and are secured by a security interest in certain assets consisting primarily of domestic inventory and credit card receivables (the Collateral ). The lien that secures the Notes is junior in priority to the lien on such assets that secures obligations under the Domestic Credit Agreement, as well as certain other first priority lien obligations. The Company used the net proceeds of this offering to repay borrowings outstanding under a previous domestic credit agreement on the settlement date and to fund the working capital requirements of our retail businesses, capital expenditures and for general corporate purposes. The indenture under which the Notes were issued contains restrictive covenants that, among other things, (1) limit the ability of the Company and certain of its domestic subsidiaries to create liens and enter into sale and leaseback transactions and (2) limit the ability of the Company to consolidate with or merge into, or sell other than for cash or lease all or substantially all of its assets to, another person. The indenture also provides for certain events of default, which, if any were to occur, would permit or require the principal and accrued and unpaid interest on all the then outstanding notes to be due and payable immediately. Generally, the Company is required to offer to repurchase all outstanding Notes at a purchase price equal to 101% of the principal amount if the borrowing base (as calculated pursuant to the indenture) falls below the principal value of the notes plus any other indebtedness for borrowed money that is secured by liens on the Collateral for two consecutive quarters or upon the occurrence of certain change of control triggering events. The Company may call the Notes at a premium based on the Treasury Rate as defined in the indenture, plus 50 basis points. On September 6, 2011, we completed our offer to exchange the Notes held by nonaffiliates for a new issue of substantially identical notes registered under the Securities Act of 1933, as amended.

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

*Sears Canada Credit Agreement*

In September 2010, Sears Canada entered into a five-year, \$800 million Canadian senior secured revolving credit facility (the "Sears Canada Facility"). The Sears Canada Facility is available for Sears Canada's general corporate purposes and is secured by a first lien on substantially all of Sears Canada's non-real estate assets. Availability under the Sears Canada Facility is determined pursuant to a borrowing base formula based on inventory and account and credit card receivables, subject to certain limitations. At July 28, 2012 and July 30, 2011, we had no borrowings outstanding under the Sears Canada Facility. At January 28, 2012, we had approximately \$101 million (\$101 million Canadian) outstanding under the Sears Canada Facility. Availability under this agreement was approximately \$542 million (\$545 million Canadian), \$693 million (\$662 million Canadian) and \$415 million (\$415 million Canadian), respectively, at July 28, 2012, July 30, 2011 and January 28, 2012.

*Letters of Credit Facility*

On January 20, 2011, we and certain of our subsidiaries entered into a letter of credit facility (the "LC Facility") with Wells Fargo Bank, National Association ("Wells Fargo"), pursuant to which Wells Fargo may, on a discretionary basis and with no commitment, agree to issue standby letters of credit upon our request in an aggregate amount not to exceed \$500 million for general corporate purposes. Any letters of credit issued under the LC Facility are secured by a first priority lien on cash placed on deposit at Wells Fargo pursuant to a pledge and security agreement in an amount equal to 103% of the face value of all issued and outstanding letters of credit. The LC Facility has a term ending on January 20, 2014, unless terminated sooner pursuant to its terms. Wells Fargo may, in its sole discretion, terminate the LC Facility at any time. At July 28, 2012, no letters of credit were outstanding under the facility. We may replace any letters of credit issued under our LC Facility with letters of credit issued under the Domestic Credit Agreement and as such, any cash collateral is considered unrestricted cash.

*Trade Creditor Matters*

We have ongoing discussions concerning our liquidity and financial position with the vendor community and third parties that offer various credit protection services to our vendors. The topics discussed have included such areas as pricing, payment terms and ongoing business arrangements. As of the date of this report, we have not experienced any significant disruption in our access to merchandise or our operations.

*Unsecured Commercial Paper*

We borrow through the commercial paper markets. At July 28, 2012, July 30, 2011 and January 28, 2012, we had outstanding commercial paper borrowings of \$235 million, \$388 million and \$337 million, respectively. ESL Investments, Inc. (together with its affiliated funds, "ESL") held \$150 million, \$240 million and \$250 million, respectively, of our commercial paper at July 28, 2012, July 30, 2011 and January 28, 2012, including \$85 million, \$120 million and \$130 million, respectively, held by Edward S. Lampert. See Note 14 for further discussion of these borrowings.

*Debt Ratings*

Our corporate family debt ratings at July 28, 2012 appear in the table below:

Moody's Investors Service	Standard & Poor's Ratings Services	Fitch Ratings
B3	CCC+	CCC

---

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

*Domestic Pension Plan Funding*

In our Annual Report on Form 10-K for the fiscal year ended January 28, 2012, we disclosed that we expected our contributions to our domestic pension plans to be approximately \$310 million in 2012 and \$740 million in 2013. As a result of federal legislation signed into law on July 6, 2012, which allows pension plan sponsors to use higher interest rate assumptions in valuing plan liabilities and determining funding obligations, we now estimate that the 2013 minimum required domestic pension contribution will be between \$380 million and \$430 million. This estimate and the actual timing and amount of required plan contributions are dependent on many factors, including returns on invested assets, the level of certain market interest rates, the discount rate used to determine pension obligations, the regulations to be adopted that implement the legislation, and other regulatory actions. In addition, we may elect, in our discretion, to contribute more to our pension plan than the minimum amounts required under applicable law.

**Recent Accounting Pronouncements**

See Part I, Item 1, Financial Statements Notes to Condensed Consolidated Financial Statements, Note 13 Recent Accounting Pronouncements, for information regarding new accounting pronouncements.

***CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION***

Certain statements made in this Quarterly Report on Form 10-Q and in other public announcements by us contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are subject to risks and uncertainties that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. Forward-looking statements include information concerning our future financial performance, business strategy, plans, goals and objectives. Statements preceded or followed by, or that otherwise include, the words believes, expects, anticipates, intends, estimates, plans, forecast, is likely to and similar expressions or future or conditional verbs such as will, could are generally forward-looking in nature and not historical facts. Such statements are based upon the current beliefs and expectations of Holdings management and are subject to significant risks and uncertainties. Actual results may differ materially from those set forth in the forward-looking statements.

The following factors, among others, could cause actual results to differ from those set forth in the forward-looking statements: changes in our accounting and other assumptions with respect to the value of Sears Hometown and Outlet Stores, Inc. ( SHO ); the actual valuation of SHO by our shareholders and other third parties; the financial profile of Holdings after giving effect to the separation; the extent to which all shares of SHO are purchased through the exercise of rights to purchase shares of SHO, including the extent to which our largest shareholder actually exercises its rights to purchase shares of SHO; the extent to which we are able to complete the separation of SHO and the partial spin-off of our interest in Sears Canada on terms that are favorable to us, on the intended timetable or at all; our ability to offer merchandise and services that our customers want, including our proprietary brand products; our ability to successfully implement initiatives to improve inventory management and other capabilities; competitive conditions in the retail and related services industries; worldwide economic conditions and business uncertainty, including the availability of consumer and commercial credit, changes in consumer confidence and spending, the impact of rising fuel prices, and changes in vendor relationships, including the impact of increases in the cost of raw materials experienced by certain of our vendors; vendors lack of willingness to provide acceptable payment terms or otherwise restricting financing to purchase inventory or services; we do not have commitments from lenders for incremental financings under the accordion feature of our domestic credit agreement and additional second lien financings; the impact of seasonal buying patterns, including seasonal fluctuations due to weather conditions, which are difficult to forecast with certainty; our dependence on sources outside the United States for significant amounts of our merchandise; our

---

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**13 and 26 Weeks Ended July 28, 2012 and July 30, 2011**

extensive reliance on computer systems to process transactions, summarize results and manage our business, which may be subject to disruptions or security breaches; our reliance on third parties to provide us with services in connection with the administration of certain aspects of our business; impairment charges for goodwill and intangible assets or fixed-asset impairment for long-lived assets; our ability to attract, motivate and retain key executives and other associates; our ability to protect or preserve the image of our brands; the outcome of pending and/or future legal proceedings, including product liability claims and proceedings with respect to which the parties have reached a preliminary settlement; and the timing and amount of required pension plan funding.

Certain of these and other factors are discussed in more detail in our filings with the Securities and Exchange Commission and the Annual Report on Form 10-K of Sears Holdings Corporation for the fiscal year ended January 28, 2012, which may be accessed through the Commission's website at [www.sec.gov](http://www.sec.gov).

While we believe that our forecasts and assumptions are reasonable, we caution that actual results may differ materially. We intend the forward-looking statements to speak only as of the time made and do not undertake to update or revise them as more information becomes available.

*Item 3. Quantitative and Qualitative Disclosures about Market Risk*

We face market risk exposure in the form of interest rate risk. This market risk arises from our debt obligations.

*Interest Rate Risk*

We manage interest rate risk through the use of fixed and variable-rate funding and interest rate derivatives. All debt securities and interest-rate derivative instruments are considered non-trading. At July 28, 2012, 36% of our debt portfolio was variable rate. Based on the size of this variable rate debt portfolio at July 28, 2012, which totaled approximately \$1.2 billion, an immediate 100 basis point change in interest rates would have affected annual pretax funding costs by \$12 million. These estimates do not take into account the effect on income resulting from invested cash or the returns on assets being funded. These estimates also assume that the variable rate funding portfolio remains constant for an annual period and that the interest rate change occurs at the beginning of the period.

*Item 4. Controls and Procedures*

Our management, with the participation of our principal executive and financial officers, conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act), as of the end of the period covered by this report (the Evaluation Date). Based on this evaluation, the principal executive and financial officers concluded that, as of the Evaluation Date, our disclosure controls and procedures were effective in ensuring that information required to be disclosed by us in the reports that we file or submit under the Exchange Act (i) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) is accumulated and communicated to our management, including our principal executive and financial officers, as appropriate to allow timely decisions regarding required disclosure.

In addition, based on that evaluation, no changes in our internal control over financial reporting have occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents****SEARS HOLDINGS CORPORATION****PART II. OTHER INFORMATION***Item 1. Legal Proceedings*

Item 103 of SEC Regulation S-K requires that we disclose legal proceedings to which the Company and a governmental authority is a party and that arise under laws dealing with the discharge of materials into the environment or the protection of the environment, if the proceeding reasonably involves potential monetary sanctions of \$100,000 or more. Disclosure also is required as to any such proceedings known by us to be contemplated by governmental authorities. In that connection, we note that we are a party to administrative actions brought by the California Air Resources Board ( CARB ) that allege that Sears offered for sale certain mini bikes and stand-up scooters that were not certified by CARB. The parties are currently negotiating toward a resolution of this matter.

See Part I, Item 1, Financial Statements Notes to Condensed Consolidated Financial Statements and Note 12 Legal Proceedings for additional information regarding legal proceedings, which information is incorporated herein by this reference.

*Item 2. Unregistered Sales of Equity Securities and Use of Proceeds*

The following table provides information about shares of common stock we acquired during the second quarter of 2012. During the 13 weeks ended July 28, 2012, we did not repurchase any shares of our common stock under our common share repurchase program. At July 28, 2012, we had approximately \$504 million of remaining authorization under the program.

	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Program <sup>(2)</sup>	Average Price Paid per Share for Publicly Announced Program	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Program
April 29, 2012 to May 26, 2012		\$		\$	
May 27, 2012 to June 30, 2012	145	48.45			
July 1, 2012 to July 28, 2012					
Total	145	\$ 48.45		\$	\$ 503,907,832

<sup>(1)</sup> Consists entirely of 145 shares acquired from associates to meet withholding tax requirements from the vesting of restricted stock.

<sup>(2)</sup> Our common share repurchase program was initially announced on September 14, 2005 and has a total authorization since inception of the program of \$6.5 billion, including the authorizations to purchase up to an additional \$500 million of common stock on each of December 17, 2009 and May 2, 2011. The program has no stated expiration date.

The Domestic Credit Agreement limits our ability to make restricted payments, including dividends and share repurchases, if availability under the credit facility, as defined, is less than 15%. It also imposes various other requirements which take effect if availability falls below designated thresholds, including a cash dominion requirement and a requirement that the fixed charge ratio at the last day of any quarter be not less than 1.0 to 1.0.

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

*Item 6. Exhibits*

Certain of the agreements filed with or incorporated by reference into this report contain representations and warranties and other agreements and undertakings by us and third parties. These representations and warranties, agreements and undertakings have been made as of specific dates, may be subject to important qualifications and limitations agreed to by the parties to the agreement in connection with negotiating the terms of the agreement, and have been included in the agreement for the purpose of allocating risk between the parties to the agreement rather than to establish matters as facts. Any such representations and warranties, agreements, and undertakings have been made solely for the benefit of the parties to the agreement and should not be relied upon by any other person.

(a) Exhibits.

An Exhibit Index has been filed as part of this Report on Page E-1.

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**SIGNATURE**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SEARS HOLDINGS CORPORATION

By: /s/ ROBERT A. RIECKER  
Name: **Robert A. Riecker**  
Title: **Vice President, Controller and Chief  
Accounting Officer**

Date: August 16, 2012



---

**Table of Contents**

**SEARS HOLDINGS CORPORATION**

**EXHIBIT INDEX**

- 3.1 Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 to Registrant's Current Report on Form 8-K, dated March 24, 2005, filed on March 24, 2005 (File No. 000-51217)).
- 3.2 Amended and Restated By-Laws (incorporated by reference to Exhibit 3.2 to Registrant's Current Report on Form 8-K, dated December 2, 2009, filed on December 4, 2009 (File No. 000-51217)).
- \*31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \*31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \*32 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- \*\*101 The following financial information from the Quarterly Report on Form 10-Q for the fiscal quarter ended July 28, 2012, formatted in XBRL (eXtensible Business Reporting Language) and furnished electronically herewith: (i) the Condensed Consolidated Statements of Operations (Unaudited) for the 13 and 26 Weeks Ended July 28, 2012 and July 30, 2011; (ii) the Condensed Consolidated Statements of Comprehensive Income (Loss) (Unaudited) for the 13 and 26 Weeks Ended July 28, 2012 and July 30, 2011 (iii) the Condensed Consolidated Balance Sheets (Unaudited) as of July 28, 2012, July 30, 2011 and January 28, 2012; (iv) the Condensed Consolidated Statements of Cash Flows (Unaudited) for the 26 Weeks Ended July 28, 2012 and July 30, 2011; (v) the Condensed Consolidated Statements of Equity (Unaudited) for the 26 Weeks Ended July 28, 2012 and July 30, 2011; and (vi) the Notes to the Condensed Consolidated Financial Statements (Unaudited).

\* Filed herewith.

\*\* Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.