

FEDERAL NATIONAL MORTGAGE ASSOCIATION FANNIE MAE
Form 10-Q
May 09, 2012
Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____
Commission File No.: 0-50231

Federal National Mortgage Association

(Exact name of registrant as specified in its charter)

Fannie Mae

Federally chartered corporation

(State or other jurisdiction of

incorporation or organization)

3900 Wisconsin Avenue, NW

Washington, DC

(Address of principal executive offices)

52-0883107

(I.R.S. Employer

Identification No.)

20016

(Zip Code)

Registrant's telephone number, including area code:

(202) 752-7000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of March 31, 2012, there were 1,158,069,699 shares of common stock of the registrant outstanding.

Table of Contents**TABLE OF CONTENTS**

Part I Financial Information	1
Item 1. <u>Financial Statements</u>	
<u>Condensed Consolidated Balance Sheets</u>	84
<u>Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)</u>	85
<u>Condensed Consolidated Statements of Cash Flows</u>	86
<u>Note 1 Summary of Significant Accounting Policies</u>	87
<u>Note 2 Consolidations and Transfers of Financial Assets</u>	91
<u>Note 3 Mortgage Loans</u>	94
<u>Note 4 Allowance for Loan Losses</u>	101
<u>Note 5 Investments in Securities</u>	105
<u>Note 6 Financial Guarantees</u>	112
<u>Note 7 Acquired Property, Net</u>	115
<u>Note 8 Short-Term Borrowings and Long-Term Debt</u>	116
<u>Note 9 Derivative Instruments</u>	117
<u>Note 10 Segment Reporting</u>	121
<u>Note 11 Concentrations of Credit Risk</u>	124
<u>Note 12 Fair Value</u>	125
<u>Note 13 Commitments and Contingencies</u>	151
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	1
<u>Introduction</u>	1
<u>Executive Summary</u>	1
<u>Legislative and Regulatory Developments</u>	12
<u>Critical Accounting Policies and Estimates</u>	16
<u>Consolidated Results of Operations</u>	17
<u>Business Segment Results</u>	28
<u>Consolidated Balance Sheet Analysis</u>	36
<u>Supplemental Non-GAAP Information Fair Value Balance Sheets</u>	40
<u>Liquidity and Capital Management</u>	44
<u>Off-Balance Sheet Arrangements</u>	52
<u>Risk Management</u>	52
<u>Forward-Looking Statements</u>	79
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	155
Item 4. <u>Controls and Procedures</u>	155
PART II Other Information	158
Item 1. <u>Legal Proceedings</u>	158
Item 1A. <u>Risk Factors</u>	159
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	163
Item 3. <u>Defaults Upon Senior Securities</u>	165
Item 4. <u>Mine Safety Disclosures</u>	165
Item 5. <u>Other Information</u>	165
Item 6. <u>Exhibits</u>	165

Table of Contents**MD&A TABLE REFERENCE**

Table	Description	Page
1	<u>Treasury Draws and Dividend Payments</u>	4
2	<u>Selected Credit Characteristics of Single-Family Conventional Loans Held, by Acquisition Period</u>	6
3	<u>Credit Statistics, Single-Family Guaranty Book of Business</u>	8
4	<u>Level 3 Recurring Financial Assets at Fair Value</u>	17
5	<u>Summary of Condensed Consolidated Results of Operations</u>	18
6	<u>Analysis of Net Interest Income and Yield</u>	19
7	<u>Rate/Volume Analysis of Changes in Net Interest Income</u>	20
8	<u>Impact of Nonaccrual Loans on Net Interest Income</u>	21
9	<u>Fair Value Gains, Net</u>	21
10	<u>Total Loss Reserves</u>	23
11	<u>Allowance for Loan Losses and Reserve for Guaranty Losses (Combined Loss Reserves)</u>	24
12	<u>Nonperforming Single-Family and Multifamily Loans</u>	26
13	<u>Credit Loss Performance Metrics</u>	27
14	<u>Single-Family Credit Loss Sensitivity</u>	28
15	<u>Single-Family Business Results</u>	29
16	<u>Multifamily Business Results</u>	30
17	<u>Capital Markets Group Results</u>	32
18	<u>Capital Markets Group's Mortgage Portfolio Activity</u>	34
19	<u>Capital Markets Group's Mortgage Portfolio Composition</u>	35
20	<u>Summary of Condensed Consolidated Balance Sheets</u>	36
21	<u>Summary of Mortgage-Related Securities at Fair Value</u>	37
22	<u>Analysis of Losses on Alt-A and Subprime Private-Label Mortgage-Related Securities</u>	38
23	<u>Credit Statistics of Loans Underlying Alt-A and Subprime Private-Label Mortgage-Related Securities (Including Wraps)</u>	39
24	<u>Comparative Measures GAAP Change in Stockholders' Deficit and Non-GAAP Change in Fair Value of Net Assets (Net of Tax Effect)</u>	41
25	<u>Supplemental Non-GAAP Consolidated Fair Value Balance Sheets</u>	43
26	<u>Activity in Debt of Fannie Mae</u>	45
27	<u>Outstanding Short-Term Borrowings and Long-Term Debt</u>	47
28	<u>Maturity Profile of Outstanding Debt of Fannie Mae Maturing Within One Year</u>	48
29	<u>Maturity Profile of Outstanding Debt of Fannie Mae Maturing in More Than One Year</u>	49
30	<u>Cash and Other Investments Portfolio</u>	49
31	<u>Fannie Mae Credit Ratings</u>	50
32	<u>Composition of Mortgage Credit Book of Business</u>	53
33	<u>Risk Characteristics of Single-Family Conventional Business Volume and Guaranty Book of Business</u>	55
34	<u>Delinquency Status of Single-Family Conventional Loans</u>	59
35	<u>Single-Family Serious Delinquency Rates</u>	60
36	<u>Single-Family Conventional Serious Delinquency Rate Concentration Analysis</u>	61
37	<u>Statistics on Single-Family Loan Workouts</u>	62
38	<u>Percentage of Loan Modifications That Were Current or Paid Off at One and Two Years Post-Modification</u>	63

Table of Contents

Table	Description	Page
39	<u>Single-Family Foreclosed Properties</u>	64
40	<u>Single-Family Foreclosed Property Status</u>	65
41	<u>Multifamily Lender Risk-Sharing</u>	66
42	<u>Multifamily Guaranty Book of Business Key Risk Characteristics</u>	66
43	<u>Multifamily Concentration Analysis</u>	67
44	<u>Multifamily Foreclosed Properties</u>	68
45	<u>Repurchase Request Activity</u>	70
46	<u>Outstanding Repurchase Requests</u>	70
47	<u>Mortgage Insurance Coverage</u>	72
48	<u>Rescission Rates of Mortgage Insurance Claims</u>	73
49	<u>Estimated Mortgage Insurance Benefit</u>	74
50	<u>Unpaid Principal Balance of Financial Guarantees</u>	74
51	<u>Interest Rate Sensitivity of Net Portfolio to Changes in Interest Rate Level and Slope of Yield Curve</u>	78
52	<u>Derivative Impact on Interest Rate Risk (50 Basis Points)</u>	79

Table of Contents

PART I FINANCIAL INFORMATION

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

We have been under conservatorship, with the Federal Housing Finance Agency (FHFA) acting as conservator, since September 6, 2008. As conservator, FHFA succeeded to all rights, titles, powers and privileges of the company, and of any shareholder, officer or director of the company with respect to the company and its assets. The conservator has since delegated specified authorities to our Board of Directors and has delegated to management the authority to conduct our day-to-day operations. Our directors do not have any duties to any person or entity except to the conservator and, accordingly, are not obligated to consider the interests of the company, the holders of our equity or debt securities or the holders of Fannie Mae MBS unless specifically directed to do so by the conservator. We describe the rights and powers of the conservator, key provisions of our agreements with the U.S. Department of the Treasury (Treasury), and their impact on shareholders in our Annual Report on Form 10-K for the year ended December 31, 2011 (2011 Form 10-K) in Business Conservatorship and Treasury Agreements.

You should read this Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) in conjunction with our unaudited condensed consolidated financial statements and related notes and the more detailed information in our 2011 Form 10-K.

This report contains forward-looking statements that are based on management's current expectations and are subject to significant uncertainties and changes in circumstances. Please review Forward-Looking Statements for more information on the forward-looking statements in this report. Our actual results may differ materially from those reflected in these forward-looking statements due to a variety of factors including, but not limited to, those described in Risk Factors and elsewhere in this report and in Risk Factors in our 2011 Form 10-K.

You can find a Glossary of Terms Used in This Report in the MD&A of our 2011 Form 10-K.

INTRODUCTION

Fannie Mae is a government-sponsored enterprise (GSE) that was chartered by Congress in 1938. Our public mission is to support liquidity and stability in the secondary mortgage market, where existing mortgage-related assets are purchased and sold, and increase the supply of affordable housing. Our charter does not permit us to originate loans and lend money directly to consumers in the primary mortgage market. Our most significant activity is securitizing mortgage loans originated by lenders into Fannie Mae mortgage-backed securities that we guarantee, which we refer to as Fannie Mae MBS. We also purchase mortgage loans and mortgage-related securities for our mortgage portfolio. We use the term acquire in this report to refer to both our guarantees and our purchases of mortgage loans. We obtain funds to support our business activities by issuing a variety of debt securities in the domestic and international capital markets.

We are a corporation chartered by the U.S. Congress. Our conservator, FHFA, is a U.S. government agency. Treasury owns our senior preferred stock and a warrant to purchase 79.9% of our common stock. Moreover, Treasury has made a commitment under a senior preferred stock purchase agreement to provide us with funds under specified conditions and, after 2012, up to a maximum amount, to maintain a positive net worth. The U.S. government does not guarantee our securities or other obligations.

Our common stock is traded in the over-the-counter market and quoted on the OTC Bulletin Board under the symbol FNMA. Our debt securities are actively traded in the over-the-counter market.

EXECUTIVE SUMMARY

The actions we have been taking since 2009 to provide liquidity and support to the market, grow a strong new book of business and minimize losses on loans we acquired prior to 2009 are having a positive impact on our business and our performance:

Financial Results. Despite ongoing weakness in the housing and mortgage markets, we experienced significant improvement in our financial results for the first quarter of 2012, as compared with the first

Table of Contents

quarter of 2011. As described under *Summary of Our Financial Performance for the First Quarter of 2012*, we generated positive net worth for the quarter and were not required to draw funds from Treasury for the quarter under the senior preferred stock purchase agreement. We expect our financial results for 2012 to be significantly better than our 2011 results.

Strong New Book of Business. Single-family loans we have acquired since the beginning of 2009 constituted 56% of our single-family guaranty book of business as of March 31, 2012, while the single-family loans we acquired prior to 2009 shrank to 44% of our single-family book of business. We refer to the single-family loans we have acquired since the beginning of 2009 as our *new single-family book of business* and the single-family loans we acquired prior to 2009 as our *legacy book of business*. As described below in *Our Strong New Book of Business*, we expect that our new single-family book of business will be profitable over its lifetime.

Credit Performance. Our single-family serious delinquency rate has steadily declined each quarter since the first quarter of 2010, and was 3.67% as of March 31, 2012, compared with 5.47% as of March 31, 2010. See *Credit Performance* below for additional information about the credit performance of the mortgage loans in our single-family guaranty book of business.

Reducing Credit Losses and Helping Homeowners. We continued to execute on our strategies for reducing credit losses on our legacy book of business, which are described below under *Reducing Credit Losses on Our Legacy Book of Business*. As part of our strategy to reduce defaults, we provided nearly 78,000 workouts to help homeowners retain their homes or otherwise avoid foreclosure in the first quarter of 2012.

Providing Liquidity and Support to the Mortgage Market. We continued to be a leading provider of liquidity to the mortgage market in the first quarter of 2012. As described below under *Providing Liquidity and Support to the Mortgage Market*, we remained the largest single issuer of mortgage-related securities in the secondary mortgage market in the first quarter of 2012 and remained a constant source of liquidity in the multifamily market.

Helping to Build a New Housing Finance System. We also continued our work during the first quarter of 2012 to help build a new housing finance system, including pursuing the strategic goals identified by our conservator: build a new infrastructure for the secondary mortgage market; gradually contract our dominant presence in the marketplace while simplifying and shrinking our operations; and maintain foreclosure prevention activities and credit availability for new and refinanced mortgages. For more information on our strategic goals, see *Business Executive Summary Our Business Objectives and Strategy* in our 2011 Form 10-K and *Executive Compensation Compensation Discussion and Analysis 2012 Executive Compensation Program 2012 Corporate Performance Objectives* in Amendment No. 1 on Form 10-K/A to our Annual Report on Form 10-K for the year ended December 31, 2011 (the *2011 Form 10-K/A*).

Providing Liquidity and Support to the Mortgage Market

Our Liquidity and Support Activities

We provide liquidity and support to the U.S. mortgage market in a number of important ways:

We serve as a stable source of liquidity for purchases of homes and financing of multifamily rental housing, as well as for refinancing existing mortgages. We provided approximately \$2.6 trillion in liquidity to the mortgage market from January 1, 2009 through March 31, 2012 through our purchases and guarantees of loans, which enabled borrowers to refinance 7.4 million mortgages and purchase 2.1 million homes, and provided financing for over 1.2 million units of multifamily housing.

We have strengthened our underwriting and eligibility standards to support sustainable homeownership. As a result, our new single-family book of business has a strong credit risk profile. Our support enables borrowers to have access to a variety of conforming mortgage products, including long-term, fixed-rate mortgages, such as the prepayable 30-year fixed-rate mortgage that protects homeowners from interest rate swings.

Table of Contents

We helped over 1,000,000 homeowners retain their homes or otherwise avoid foreclosure from January 1, 2009 through March 31, 2012, which helped to support neighborhoods, home prices and the housing market. Moreover, borrowers' ability to pay their modified loans has improved in recent periods as we have enhanced the structure of our modifications. One year after modification, 74% of the modifications we made in the first quarter of 2011 were current or paid off, compared with 65% of the modifications we made in the first quarter of 2010.

We helped borrowers refinance loans through our Refi Plus initiative, which includes loans refinanced under the Obama Administration's Home Affordable Refinance Program (HARP). The Refi Plus initiative provides expanded refinance opportunities for eligible Fannie Mae borrowers. From April 1, 2009, the date we began accepting delivery of Refi Plus loans, through March 31, 2012, we have acquired approximately 2,000,000 loans refinanced under our Refi Plus initiative. Refinances delivered to us through Refi Plus in the first quarter of 2012 reduced borrowers' monthly mortgage payments by an average of \$191. Some borrowers' monthly payments increased as they took advantage of the ability to refinance through Refi Plus to reduce the term of their loan, to switch from an adjustable-rate mortgage to a fixed rate mortgage, or to switch from an interest-only mortgage to a fully amortizing mortgage.

We support affordability in the multifamily rental market. Over 85% of the multifamily units we financed from 2009 through 2011 were affordable to families earning at or below the median income in their area.

In addition to purchasing and guaranteeing loans, we provide funds to the mortgage market through short-term financing and other activities. These activities are described in more detail in our 2011 Form 10-K in Business Business Segments Capital Markets.

2012 Acquisitions and Market Share

In the first quarter of 2012, we purchased or guaranteed approximately \$221 billion in loans, measured by unpaid principal balance, which includes \$14.2 billion in delinquent loans we purchased from our single-family MBS trusts. These activities enabled our lender customers to finance approximately 934,000 single-family conventional loans and loans for approximately 117,000 units in multifamily properties during the first quarter of 2012.

We remained the largest single issuer of mortgage-related securities in the secondary market during the first quarter of 2012, with an estimated market share of new single-family mortgage-related securities issuances of 51%. Our estimated market share of new single-family mortgage-related securities issuances was 54% in the fourth quarter of 2011 and 49% in the first quarter of 2011.

We remained a constant source of liquidity in the multifamily market. We owned or guaranteed approximately 21% of the outstanding debt on multifamily properties as of December 31, 2011 (the latest date for which information was available).

Summary of Our Financial Performance for the First Quarter of 2012

We experienced a significant improvement in our financial results in the first quarter of 2012 compared with the first quarter of 2011, even though our results continued to be impacted by weakness in the housing and mortgage markets.

Total Comprehensive Income (Loss)

We recognized total comprehensive income of \$3.1 billion in the first quarter of 2012, consisting of net income of \$2.7 billion and other comprehensive income of \$362 million. In comparison, we recognized a total comprehensive loss of \$6.3 billion in the first quarter of 2011, consisting of a net loss of \$6.5 billion and other comprehensive income of \$181 million.

The significant improvement in our financial results in the first quarter of 2012 compared with the first quarter of 2011 was due to an \$8.7 billion decrease in our credit-related expenses, primarily driven by: (1) a less significant decline in home prices as the housing market continued to stabilize; we estimate that home prices declined by

Table of Contents

0.8% in the first quarter of 2012 compared with a 2.0% decline in the first quarter of 2011, which represented over half of the 2011 home price decline; (2) a 25% decline in our inventory of single-family real-estate owned (REO) properties compared with the first quarter of 2011 coupled with improved sales prices on dispositions of our REO properties resulting from strong demand in markets with limited REO supply; and (3) lower single-family serious delinquency rates, which declined to 3.67% as of the end of the first quarter of 2012 from 4.27% as of the end of the first quarter of 2011. We discuss below our expectations regarding our future credit-related expenses and loss reserves.

See Consolidated Results of Operations for more information on our results.

Net Worth

Our net worth of \$268 million as of March 31, 2012 reflects our total comprehensive income of \$3.1 billion largely offset by our payment to Treasury of \$2.8 billion in senior preferred stock dividends during the first quarter of 2012.

In the first quarter of 2012, we received \$4.6 billion in funds from Treasury to eliminate our net worth deficit as of December 31, 2011. As a result of our positive net worth as of March 31, 2012, we will not request a draw this quarter from Treasury under the senior preferred stock purchase agreement. The aggregate liquidation preference on the senior preferred stock remains at \$117.1 billion, which requires an annualized dividend payment of \$11.7 billion. The amount of this dividend payment exceeds our reported annual net income for every year since our inception. As of March 31, 2012, we have paid an aggregate of \$22.6 billion to Treasury in dividends on the senior preferred stock.

Table 1 below displays our senior preferred stock dividend payments to Treasury and Treasury draws since entering conservatorship on September 6, 2008.

Table 1: Treasury Draws and Dividend Payments

	2008	2009	2010	2011	2012 (first quarter)	Cumulative Total
	(Dollars in billions)					
Treasury draws ⁽¹⁾⁽²⁾	\$ 15.2	\$ 60.0	\$ 15.0	\$ 25.9	\$	\$ 116.1
Senior preferred stock dividends ⁽³⁾		2.5	7.7	9.6	2.8	22.6
Treasury draws less senior preferred stock dividends	\$ 15.2	\$ 57.5	\$ 7.3	\$ 16.3	\$ (2.8)	\$ 93.5
Cumulative percentage of senior preferred stock dividends to Treasury draws	0.2%	3.3%	11.3%	17.1%	19.5%	19.5%

⁽¹⁾ Represents the total draws received from Treasury and / or being requested based on our quarterly net worth deficits for the periods presented. Draw requests are funded in the quarter following each quarterly net worth deficit.

⁽²⁾ Treasury draws do not include the initial \$1.0 billion liquidation preference of the senior preferred stock, for which we did not receive any cash proceeds.

⁽³⁾ Represents total quarterly cash dividends paid to Treasury during the periods presented based on an annual rate of 10% per year on the aggregate liquidation preference of the senior preferred stock.

Total Loss Reserves

Our total loss reserves consist of (1) our allowance for loan losses, (2) our allowance for accrued interest receivable, (3) our allowance for preforeclosure property taxes and insurance receivables, and (4) our reserve for guaranty losses. Our total loss reserves, which reflect our

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estimate of the probable losses we have incurred in our guaranty book of business, including concessions we granted borrowers upon modification of their loans, decreased to \$74.6 billion as of March 31, 2012 from \$76.9 billion as of December 31, 2011. Our total loss reserve coverage to total nonperforming loans was 30% as of March 31, 2012, compared with 31% as of December 31, 2011.

Table of Contents

Our Expectations Regarding Future Loss Reserves and Credit-Related Expenses

We expect the trends of stabilizing home prices and declining single-family serious delinquency rates to continue. As a result, we believe that our total loss reserves peaked as of December 31, 2011 and will not increase above \$76.9 billion in the foreseeable future. We also believe that our credit-related expenses will be lower in 2012 than in 2011.

Although we expect these positive trends to continue, the amount of credit-related expenses we incur in future periods could vary significantly from period to period and may be affected by many different factors, such as those described below. Moreover, although we believe that our total loss reserves peaked as of December 31, 2011, we expect our loss reserves will remain significantly elevated relative to historical levels for an extended period because (1) we expect future defaults on loans that we acquired prior to 2009 and the resulting charge-offs will occur over a period of years and (2) a significant portion of our reserves represents concessions granted to borrowers upon modification of their loans and will remain in our reserves until the loans are fully repaid or default.

Our expectations regarding our future credit-related expenses and loss reserves are based on our current expectations and assumptions about many factors that are subject to change. Factors that could result in higher credit-related expenses and loss reserves than we currently expect include: a drop in actual or expected home prices; an increase in our serious delinquency rate; an increase in interest rates; an increase in unemployment rates; future legislative or regulatory requirements that have a significant impact on our business, such as a requirement that we implement a principal forgiveness program; future updates to our models relating to our loss reserves, including the assumptions used by these models; future changes to accounting policies relating to our loss reserves; significant changes in modification and foreclosure activity; changes in borrower behavior, such as an increasing number of underwater borrowers who strategically default on their mortgage loan; failures by our mortgage seller/servicers to fulfill their repurchase obligations to us; and many other factors, including those discussed in *Outlook Factors that Could Cause Actual Results to be Materially Different from Our Estimates and Expectations* in this report and in *Risk Factors* in both this report and in our 2011 Form 10-K. Due to the large size of our guaranty book of business, even small changes in these factors could have a significant impact on our financial results for a particular period.

In addition, in April 2012, FHFA issued an Advisory Bulletin that could have an impact on the amount of our future credit-related expenses and loss reserves; however, we are still assessing the impact of the Advisory Bulletin. See *Legislative and Regulatory Developments FHFA Advisory Bulletin Regarding Framework for Adversely Classifying Loans* for additional information.

Our Strong New Book of Business

Since 2009, we have seen the effect of actions we took, beginning in 2008, to significantly strengthen our underwriting and eligibility standards and change our pricing to promote sustainable homeownership and stability in the housing market. Given their strong credit risk profile and based on their performance so far, we expect that the single-family loans we have acquired since the beginning of 2009, in the aggregate, will be profitable over their lifetime, by which we mean that we expect our fee income on these loans to exceed our credit losses and administrative costs for them. In contrast, we expect that the single-family loans we acquired from 2005 through 2008, in the aggregate, will not be profitable over their lifetime. Loans we have acquired since the beginning of 2009 comprised 56% of our single-family guaranty book of business as of March 31, 2012. Our 2005 through 2008 acquisitions are becoming a smaller percentage of our single-family guaranty book of business and, as shown in Table 2 below, have decreased to 29% of our single-family guaranty book of business as of March 31, 2012.

Our expectations regarding the ultimate performance of our loans are based on numerous expectations and assumptions, including those relating to expected changes in regional and national home prices, borrower behavior, public policy and other macroeconomic factors. If future conditions are more unfavorable than our expectations, the loans we acquired since the beginning of 2009 could become unprofitable. For example, home prices are a key factor affecting the profitability we expect. As home prices decline, the loan-to-value (LTV) ratios on our loans increase, and both the probability of default and the estimated severity of loss increase. If

Table of Contents

home prices decline significantly from March 2012 levels, the loans we acquired since the beginning of 2009 could become unprofitable. See Outlook Home Price Declines for our current expectations regarding home price declines. Also see Outlook Factors that Could Cause Actual Results to be Materially Different from Our Estimates and Expectations in this report and Risk Factors in both this report and our 2011 Form 10-K for a discussion of factors that could cause our expectations regarding the performance of the loans in our new single-family book of business to change.

Table 2 below displays information regarding the credit characteristics of the loans in our single-family conventional guaranty book of business as of March 31, 2012 by acquisition period, which illustrates the improvement in the credit risk profile of loans we acquired beginning in 2009 compared with loans we acquired in 2005 through 2008.

Table 2: Selected Credit Characteristics of Single-Family Conventional Loans Held, by Acquisition Period

	As of March 31, 2012			
	% of Single-Family Conventional Guaranty Book of Business ⁽¹⁾	Current Estimated Mark-to-Market LTV Ratio ⁽¹⁾	Current Mark-to-Market LTV Ratio >100% ⁽¹⁾⁽²⁾	Serious Delinquency Rate ⁽³⁾
Year of Acquisition:				
New Single-Family Book of Business:				
2012	7%	70%	4%	
2011	18	71	5	0.09%
2010	16	73	7	0.36
2009	15	74	8	0.69
Total New Single-Family Book of Business	56	72	6	0.32
Legacy Book of Business:				
2005-2008	29	105	48	9.25
2004 and prior	15	61	9	3.31
Total Single-Family Book of Business	100%	80%	19%	3.67%

⁽¹⁾ Calculated based on the aggregate unpaid principal balance of single-family loans for each category divided by the aggregate unpaid principal balance of loans in our single-family conventional guaranty book of business as of March 31, 2012.

⁽²⁾ The majority of loans in our new single-family book of business as of March 31, 2012 with mark-to-market LTV ratios over 100% were loans acquired under our Refi Plus initiative. See Risk Management Credit Risk Management Single-Family Mortgage Credit Risk Management for further information on Refi Plus.

⁽³⁾ The serious delinquency rate of loans acquired in 2012 is zero because they were originated so recently that most of them could not yet become seriously delinquent. The serious delinquency rates for loans acquired in more recent years will be higher after the loans have aged, but we do not expect them to approach the levels of the March 31, 2012 serious delinquency rates of loans in our legacy book of business. The single-family loans that we acquired in the first quarter of 2012 had a weighted average FICO credit score at origination of 763 and an average original LTV ratio of 70%. Of the single-family loans we acquired in the first quarter of 2012, approximately 11% had an original LTV ratio greater than 90% and 1% had a FICO credit score at origination of less than 620. See Table 2 in our 2011 Form 10-K for information regarding the credit risk profile of the single-family conventional loans we acquired during specified previous periods.

Since 2009, our acquisitions have included a significant number of loans refinanced under our Refi Plus[™] initiative, which provides expanded refinance opportunities for eligible Fannie Mae borrowers. Our acquisitions under Refi Plus include our acquisitions under HARP, which was

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established by the Administration to help borrowers who may otherwise be unable to refinance the mortgage loan on their primary residence due to a decline in home values. The approximately 239,000 loans we acquired under Refi Plus in the first quarter of 2012 constituted approximately 22% of our total single-family acquisitions for the period, measured by unpaid principal balance, compared with approximately 24% of total single-family acquisitions in all of 2011. Under

Table of Contents

Refi Plus we acquire refinancings of performing Fannie Mae loans that, in some cases, have higher LTV ratios and/or lower FICO credit scores than we generally require. As a result, while it is too early to determine the ultimate performance of these Refi Plus loans, they may not perform as well as the other loans we have acquired since the beginning of 2009. However, we expect Refi Plus loans will perform better than the loans they replace because Refi Plus loans reduce the borrowers' monthly payments or otherwise should provide more stability than the borrowers' old loans (for example, by refinancing into a mortgage with a fixed interest rate instead of an adjustable rate).

Whether the loans we acquire in the future will exhibit an overall credit profile similar to our more recent acquisitions will depend on a number of factors, including our future pricing and eligibility standards and those of mortgage insurers and the Federal Housing Administration (FHA), the percentage of loan originations representing refinancings, our future objectives, government policy, market and competitive conditions, and the volume and characteristics of loans we acquire under HARP.

See Business Executive Summary Our Strong New Book of Business and Expected Losses on our Legacy Book of Business Building a Strong New Single-Family Book of Business in our 2011 Form 10-K for a more detailed discussion of the changes in the credit profile of our single-family acquisitions. In addition, see MD&A Risk Management Credit Risk Management Single-Family Mortgage Credit Risk Management for more detail regarding the credit risk characteristics of our single-family guaranty book of business.

Reducing Credit Losses on Our Legacy Book of Business

To reduce the credit losses we ultimately incur on our legacy book of business, we have been focusing our efforts on the following strategies:

Helping underwater and other eligible Fannie Mae borrowers refinance to a more sustainable loan through our Refi Plus initiative;

Reducing defaults by offering borrowers solutions that enable them to keep their homes (home retention solutions);

Pursuing foreclosure alternatives, which help borrowers avoid foreclosure and reduce the severity of the losses we incur overall;

Efficiently managing timelines for home retention solutions, foreclosure alternatives, and foreclosures;

Improving servicing standards and servicers' execution and consistency;

Managing our REO inventory to minimize costs and maximize sales proceeds; and

Pursuing contractual remedies from lenders, servicers and providers of credit enhancement.

See Business Executive Summary Reducing Credit Losses on our Legacy Book of Business in our 2011 Form 10-K, as well as Risk Management Credit Risk Management Single-Family Mortgage Credit Risk Management in both this report and our 2011 Form 10-K, for more information on the strategies and actions we are taking to minimize our credit losses.

Credit Performance

Table 3 presents information for each of the last five quarters about the credit performance of mortgage loans in our single-family guaranty book of business and our workouts. The term workouts refers to home retention solutions and foreclosure alternatives. The workout information in Table 3 does not reflect repayment plans and forbearances that have been initiated but not completed, nor does it reflect trial modifications that have not become permanent.

Table of Contents**Table 3: Credit Statistics, Single-Family Guaranty Book of Business⁽¹⁾**

	2012		2011			
	Q1	Full Year	Q4	Q3	Q2	Q1
(Dollars in millions)						
As of the end of each period:						
Serious delinquency rate ⁽²⁾	3.67%	3.91%	3.91%	4.00%	4.08%	4.27%
Seriously delinquent loan count	650,918	690,911	690,911	708,847	729,772	767,161
Nonperforming loans ⁽³⁾	\$ 243,981	\$ 248,379	\$ 248,379	\$ 248,134	\$ 245,848	\$ 248,444
Foreclosed property inventory:						
Number of properties	114,157	118,528	118,528	122,616	135,719	153,224
Carrying value	\$ 9,721	\$ 9,692	\$ 9,692	\$ 11,039	\$ 12,480	\$ 14,086
Combined loss reserves ⁽⁴⁾	\$ 69,633	\$ 71,512	\$ 71,512	\$ 70,741	\$ 68,887	\$ 66,240
Total loss reserves ⁽⁵⁾	\$ 73,119	\$ 75,264	\$ 75,264	\$ 73,973	\$ 73,116	\$ 70,466
During the period:						
Foreclosed property (number of properties):						
Acquisitions ⁽⁶⁾	47,700	199,696	47,256	45,194	53,697	53,549
Dispositions	(52,071)	(243,657)	(51,344)	(58,297)	(71,202)	(62,814)
Credit-related expenses ⁽⁷⁾	\$ 2,385	\$ 27,218	\$ 5,397	\$ 4,782	\$ 5,933	\$ 11,106
Credit losses ⁽⁸⁾	\$ 4,955	\$ 18,346	\$ 4,548	\$ 4,384	\$ 3,810	\$ 5,604
Loan workout activity (number of loans):						
Home retention loan workouts ⁽⁹⁾	55,535	248,658	60,453	68,227	59,019	60,959
Short sales and deeds-in-lieu of foreclosure	22,213	79,833	22,231	19,306	21,176	17,120
Total loan workouts	77,748	328,491	82,684	87,533	80,195	78,079
Loan workouts as a percentage of delinquent loans in our guaranty book of business ⁽¹⁰⁾	28.85%	27.05%	27.24%	28.39%	25.71%	25.01%

⁽¹⁾ Our single-family guaranty book of business consists of (a) single-family mortgage loans held in our mortgage portfolio, (b) single-family mortgage loans underlying Fannie Mae MBS, and (c) other credit enhancements that we provide on single-family mortgage assets, such as long-term standby commitments. It excludes non-Fannie Mae mortgage-related securities held in our mortgage portfolio for which we do not provide a guaranty.

⁽²⁾ Calculated based on the number of single-family conventional loans that are three or more months past due and loans that have been referred to foreclosure but not yet foreclosed upon, divided by the number of loans in our single-family conventional guaranty book of business. We include all of the single-family conventional loans that we own and those that back Fannie Mae MBS in the calculation of the single-family serious delinquency rate.

⁽³⁾ Represents the total amount of nonperforming loans including troubled debt restructurings. A troubled debt restructuring is a restructuring of a mortgage loan in which a concession is granted to a borrower experiencing financial difficulty. We generally classify loans as nonperforming when the payment of principal or interest on the loan is two months or more past due.

⁽⁴⁾ Consists of the allowance for loan losses for loans recognized in our condensed consolidated balance sheets and the reserve for guaranty losses related to both single-family loans backing Fannie Mae MBS that we do not consolidate in our condensed consolidated balance sheets and single-family loans that we have guaranteed under long-term standby commitments. For additional information on the change in our loss reserves see Consolidated Results of Operations Credit-Related Expenses Provision for Credit Losses.

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- ⁽⁵⁾ Consists of (a) the combined loss reserves, (b) allowance for accrued interest receivable, and (c) allowance for preforeclosure property taxes and insurance receivables.
- ⁽⁶⁾ Includes acquisitions through deeds-in-lieu of foreclosure.
- ⁽⁷⁾ Consists of (a) the provision (benefit) for credit losses and (b) foreclosed property expense (income).
- ⁽⁸⁾ Consists of (a) charge-offs, net of recoveries and (b) foreclosed property expense, adjusted to exclude the impact of fair value losses resulting from credit-impaired loans acquired from MBS trusts.

Table of Contents

⁽⁹⁾ Consists of (a) modifications, which do not include trial modifications or repayment plans or forbearances that have been initiated but not completed and (b) repayment plans and forbearances completed. See Table 37: Statistics on Single-Family Loan Workouts in Risk Management Credit Risk Management Single-Family Mortgage Credit Risk Management Problem Loan Management Loan Workout Metrics for additional information on our various types of loan workouts.

⁽¹⁰⁾ Calculated based on annualized problem loan workouts during the period as a percentage of delinquent loans in our single-family guaranty book of business as of the end of the period.

Our single-family serious delinquency rate has decreased each quarter since the first quarter of 2010. The decrease in our serious delinquency rate is primarily the result of home retention solutions, foreclosure alternatives and completed foreclosures, as well as our acquisition of loans with stronger credit profiles since the beginning of 2009, as these loans are now 56% of our single-family guaranty book of business, resulting in a smaller percentage of our loans becoming seriously delinquent.

Although our single-family serious delinquency rate has decreased significantly since the first quarter of 2010, our serious delinquency rate and the period of time that loans remain seriously delinquent has been negatively affected in recent periods by the increase in the average number of days it is taking to complete a foreclosure. As described in Business Executive Summary Reducing Credit Losses on Our Legacy Book of Business Managing Timelines for Workouts and Foreclosures in our 2011 Form 10-K, high levels of foreclosures, continuing issues in the servicer foreclosure process and changing legislative, regulatory and judicial requirements have lengthened the time it takes to foreclose on a mortgage loan in many states. We expect serious delinquency rates will continue to be affected in the future by home price changes, changes in other macroeconomic conditions, the length of the foreclosure process, the volume of loan modifications, and the extent to which borrowers with modified loans continue to make timely payments. We expect the number of our single-family loans that are seriously delinquent to remain well above pre-2008 levels for years. In addition, given the large anticipated supply of single-family homes in the market, we anticipate that it will take a significant amount of time before our REO inventory is reduced to pre-2008 levels.

We provide additional information on our credit-related expenses in Consolidated Results of Operations Credit-Related Expenses and on the credit performance of mortgage loans in our single-family book of business and our loan workouts in Risk Management Credit Risk Management Single-Family Mortgage Credit Risk Management.

Housing and Mortgage Market and Economic Conditions

Economic growth slowed in the first quarter of 2012 compared with the fourth quarter of 2011. The inflation-adjusted U.S. gross domestic product, or GDP, rose by 2.2% on an annualized basis in the first quarter of 2012, according to the Bureau of Economic Analysis advance estimate, compared with an increase of 3.0% in the fourth quarter of 2011. The overall economy gained an estimated 688,000 jobs in the first quarter. According to the U.S. Bureau of Labor Statistics, over the past 12 months ending in March 2012, the economy created 2.0 million non-farm jobs. The unemployment rate was 8.2% in March 2012, compared with 8.5% in December 2011. We expect that housing will start to recover if the employment market continues to improve.

Housing activity showed some improvement during the first quarter of 2012. Total existing home sales averaged 4.6 million units annualized in the first quarter of 2012, a 4.7% increase from the fourth quarter of 2011, according to data available through March 2012 from the National Association of REALTORS®. Sales of foreclosed homes and preforeclosure, or short, sales (together, distressed sales) accounted for 29% of existing home sales in March 2012, compared with 32% in December 2011 and 40% in March 2011. New single-family home sales strengthened during the quarter, averaging an annualized rate of 337,000 units, a 3.7% increase from the prior quarter.

The overall mortgage market serious delinquency rate, which has trended down since peaking in the fourth quarter of 2009, remained historically high at 7.7% as of December 31, 2011, according to the Mortgage Bankers Association National Delinquency Survey. According to the National Association of REALTORS® April 2012 Existing Home Sales Report, the months supply of existing unsold homes was 6.3 months as of March 31, 2012, compared with 6.4 months as of December 31, 2011 and 8.5 months as of March 31, 2011. Properties that are

Table of Contents

vacant and held off the market, combined with a portion of properties backing seriously delinquent mortgages not currently listed for sale, represent a significant shadow inventory putting downward pressure on home prices.

We estimate that home prices on a national basis declined by 0.8% in the first quarter of 2012 and have declined by 23.9% from their peak in the third quarter of 2006. Our home price estimates are based on preliminary data and are subject to change as additional data become available. The decline in home prices over the past several years has left many homeowners with negative equity in their homes, which means their principal mortgage balance exceeds the current market value of their home. This increases the likelihood that borrowers will walk away from their mortgage obligations and that the loans will become delinquent and proceed to foreclosure. According to CoreLogic, approximately 11 million, or 23%, of all residential properties with mortgages were in a negative equity position in the fourth quarter of 2011. This potential supply also weighs on the supply/demand balance putting downward pressure on both home prices and rents. See Risk Factors in our 2011 Form 10-K for a description of risks to our business associated with the weak economy and housing market.

During the first quarter of 2012, the multifamily sector remained fairly stable and continued to benefit from ongoing rental demand, positive job growth and limited new apartment supply. Preliminary third-party data for the first quarter of 2012 indicates that the national multifamily vacancy rate for institutional investment-type apartment properties decreased to an estimated 6.0% as of March 31, 2012, compared to an estimated 6.3% as of December 31, 2011 and an estimated 7.0% as of March 31, 2011. In addition, asking rents increased in the first quarter of 2012 by an estimated 1% on a national basis. As indicated by data from Axiometrics, multifamily concession rates, the rental discount rate as a percentage of asking rents, declined during the first quarter to -2.7% as of March 2012, after having increased slightly during fourth quarter of 2011 to end the year at -3.5%. The increase in rental demand is also reflected in an estimated positive net absorption, or increase in the number of occupied rental units after deducting new supply added during the period, of more than 36,000 units during the first quarter, according to preliminary data from Reis, Inc.

Outlook

Overall Market Conditions. We expect weakness in the housing and mortgage markets to continue in 2012. The high level of delinquent mortgage loans will ultimately result in high levels of foreclosures, which is likely to add to the excess housing inventory.

We expect that single-family default and severity rates will remain high in 2012, but will be lower than in 2011. Despite signs of multifamily sector improvement at the national level, we expect multifamily foreclosures in 2012 to remain generally commensurate with 2011 levels as certain local markets and properties continue to exhibit weak fundamentals. Conditions may worsen if the unemployment rate increases on either a national or regional basis.

We expect that changes to HARP announced in October 2011 will result in our acquisition of more refinancings in 2012 than we would have acquired in the absence of the changes; however, we expect fewer refinancings overall in 2012 than in 2011. For a description of the changes to HARP announced in October 2011, see Business Making Home Affordable Program Changes to the Home Affordable Refinance Program in our 2011 Form 10-K. Our loan acquisitions also have been negatively affected by the decrease in the maximum size of loans we may acquire in specified high-cost areas from \$729,750 to \$625,500, which went into effect in the fourth quarter of 2011. As a result of these factors, we expect our loan acquisitions for 2012 will be lower than in 2011.

We estimate that total originations in the U.S. single-family mortgage market in 2012 will decrease from 2011 levels by approximately 8%, from an estimated \$1.36 trillion to an estimated \$1.26 trillion, and that the amount of originations in the U.S. single-family mortgage market that are refinancings will decline from approximately \$900 billion to approximately \$800 billion. Refinancings comprised approximately 83% of our single-family business volume in the first quarter of 2012, compared with approximately 76% for all of 2011.

Home Price Declines. We estimate that U.S. home prices have declined by 23.9% from their peak in the third quarter of 2006. While the rate of decline in home prices has moderated in recent quarters, we expect that home prices on a national basis will decline further before stabilizing in 2013. We currently expect a peak-to-trough home price decline on a national basis ranging from 24% to 30%, but believe that it would take the occurrence of

Table of Contents

an additional adverse economic event to reach the high end of the range. Future home price changes may be very different from our estimates as a result of significant inherent uncertainty in the current market environment, including uncertainty about the effect of actions the federal government has taken and may take with respect to tax policies, mortgage finance programs and policies, and housing finance reform; the management of the Federal Reserve's MBS holdings; and the impact of those actions on home prices, unemployment and the general economic and interest rate environment. Because of these uncertainties, the actual home price decline we experience may differ significantly from these estimates. We also expect significant regional variation in home price declines and stabilization.

Our estimates of home price declines are based on our home price index, which is calculated differently from the S&P/Case-Shiller U.S. National Home Price Index and therefore results in different percentages for comparable declines. Our 24% to 30% peak-to-trough home price decline estimate corresponds to an approximate 34% to 41% peak-to-trough decline using the S&P/Case-Shiller index method. Our estimates differ from the S&P/Case-Shiller index in two principal ways: (1) our estimates weight expectations by number of properties, whereas the S&P/Case-Shiller index weights expectations based on property value, causing home price changes on higher priced homes to have a greater effect on the overall result; and (2) the S&P/Case-Shiller index includes sales of foreclosed homes while our estimates attempt to exclude foreclosed home sales, because we believe that differing maintenance practices and the forced nature of the sales make foreclosed home prices less representative of market values. We believe, however, that the impact of sales of foreclosed homes is indirectly reflected in our estimates as a result of their impact on the pricing of non-distressed sales. We estimate S&P/Case-Shiller comparison numbers by adjusting our internal home price estimates to compensate for the differences between our method and the S&P/Case-Shiller index method. In addition to these differences, our estimates are based on our own internally available data combined with publicly available data, and are therefore based on data collected nationwide, whereas the S&P/Case-Shiller index is based on publicly available data, which may be limited in certain geographic areas of the country. Our comparative calculations to the S&P/Case-Shiller index provided above are not adjusted to compensate for this data pool difference.

Credit-Related Expenses and Credit Losses. Our credit-related expenses, which include our provision for credit losses, reflect our recognition of losses on our loans. Through our provision for credit losses, we recognize credit-related expenses on loans in the period in which we determine that we have incurred a probable loss on the loans as of the end of the period, or in which we have granted concessions to the borrowers. Accordingly, our credit-related expenses in each period are affected by changes in actual and expected home prices, borrower payment behavior, the types and volumes of loss mitigation activities and foreclosures we complete, and estimated recoveries from our lender and mortgage insurer counterparties. Our credit losses, which include our charge-offs, net of recoveries, reflect our realization of losses on our loans. We realize losses on loans, through our charge-offs, when foreclosure sales are completed or when we accept short sales or deeds-in-lieu of foreclosure.

We expect that our credit-related expenses will remain high in 2012 but that, overall, our credit-related expenses will be lower in 2012 than in 2011. In addition, we expect our credit losses to remain high in 2012. To the extent delays in foreclosures continue in 2012, our realization of some credit losses will be delayed. We further describe our outlook for credit-related expenses in [Summary of Our Financial Performance for the First Quarter of 2012](#) Our Expectations Regarding Future Loss Reserves and Credit-Related Expenses.

Uncertainty Regarding our Future Status and Long-Term Financial Sustainability. There is significant uncertainty in the current market environment, and any changes in the trends in macroeconomic factors that we currently anticipate, such as home prices and unemployment, may cause our future credit-related expenses and credit losses to vary significantly from our current expectations. Although Treasury's funds under the senior preferred stock purchase agreement permit us to remain solvent and avoid receivership, the resulting dividend payments are substantial. We expect to request additional draws under the senior preferred stock purchase agreement in future periods, which will further increase the dividends we owe to Treasury on the senior preferred stock. We expect that, over time, our dividend obligation to Treasury will increasingly drive our future draws under the senior preferred stock purchase agreement. Although we may experience period-to-period volatility in earnings and comprehensive income, we do not expect to generate net income or comprehensive income in excess of our annual dividend obligation to Treasury over the long term. As a result of these factors, there is significant uncertainty about our long-term financial sustainability.

Table of Contents

In addition, there is significant uncertainty regarding the future of our company, including how long the company will continue to be in its current form, the extent of our role in the market, what form we will have, and what ownership interest, if any, our current common and preferred stockholders will hold in us after the conservatorship is terminated. We expect this uncertainty to continue. In February 2011, Treasury and the Department of Housing and Urban Development (HUD) released a report to Congress on reforming America's housing finance market. The report states that the Administration will work with FHFA to determine the best way to responsibly wind down both Fannie Mae and Freddie Mac. The report emphasizes the importance of providing the necessary financial support to Fannie Mae and Freddie Mac during the transition period. In February 2012, Treasury Secretary Geithner stated that the Administration intended to release new details in the spring of 2012 around approaches to housing finance reform, including winding down Fannie Mae and Freddie Mac, and to work with Congressional leaders to explore options for legislation, but that he does not expect housing finance reform legislation to be enacted in 2012.

We cannot predict the prospects for the enactment, timing or content of legislative proposals regarding long-term reform of the GSEs. See *Legislative and Regulatory Developments* in this report and *Business Legislative and Regulatory Developments* in our 2011 Form 10-K for discussions of recent legislative reform of the financial services industry and proposals for GSE reform that could affect our business. See *Risk Factors* in our 2011 Form 10-K for a discussion of the risks to our business relating to the uncertain future of our company.

Factors that Could Cause Actual Results to be Materially Different from Our Estimates and Expectations. We present a number of estimates and expectations in this executive summary, including estimates and expectations regarding our future financial results, the profitability of single-family loans we have acquired, our single-family credit losses, our loss reserves and credit-related expenses, and our draws from and dividends to be paid to Treasury. These estimates and expectations are forward-looking statements based on our current assumptions regarding numerous factors, including future home prices and the future performance of our loans. Our future estimates of our performance, as well as the actual amounts, may differ materially from our current estimates and expectations as a result of: the timing and level of, as well as regional variation in, home price changes; changes in interest rates, unemployment rates and other macroeconomic variables; government policy; the length of time it takes to complete foreclosures; changes in generally accepted accounting principles (GAAP); credit availability; borrower behavior; the volume of loans we modify; the effectiveness of our loss mitigation strategies, management of our REO inventory and pursuit of contractual remedies; whether our counterparties meet their obligations to us; changes in the fair value of our assets and liabilities; impairments of our assets; and many other factors, including those discussed in *Risk Factors*, *Forward-Looking Statements* and elsewhere in this report, and in *Risk Factors* in our 2011 Form 10-K. For example, if the economy were to enter a deep recession, we would expect actual outcomes to differ substantially from our current expectations.

LEGISLATIVE AND REGULATORY DEVELOPMENTS

The information in this section updates and supplements information regarding legislative and regulatory developments set forth in *Business Legislative and Regulatory Developments* and *Business Our Charter and Regulation of Our Activities* in our 2011 Form 10-K.

GSE Reform

Policymakers and others have focused significant attention in recent years on how to reform the nation's housing finance system, including what role, if any, the GSEs should play. The Dodd-Frank Wall Street Reform and Consumer Protection Act (the *Dodd-Frank Act*), which was signed into law in July 2010, calls for enactment of meaningful structural reforms of Fannie Mae and Freddie Mac. The Dodd-Frank Act also required the Treasury Secretary to submit a report to Congress with recommendations for ending the conservatorships of Fannie Mae and Freddie Mac.

In February 2011, Treasury and HUD released their report to Congress on reforming America's housing finance market. The report provides that the Administration will work with FHFA to determine the best way to responsibly reduce Fannie Mae's and Freddie Mac's role in the market and ultimately wind down both institutions.

Table of Contents

The report identifies a number of policy steps that could be used to wind down Fannie Mae and Freddie Mac, reduce the government's role in housing finance and help bring private capital back to the mortgage market. These steps include (1) increasing guaranty fees, (2) gradually increasing the level of required down payments so that any mortgages insured by Fannie Mae or Freddie Mac eventually have at least a 10% down payment, (3) reducing conforming loan limits to those established in the Federal Housing Finance Regulatory Reform Act of 2008 (the 2008 Reform Act), (4) encouraging Fannie Mae and Freddie Mac to pursue additional credit loss protection and (5) reducing Fannie Mae's and Freddie Mac's portfolios, consistent with Treasury's senior preferred stock purchase agreements with the companies.

In addition, the report outlines three potential options for a new long-term structure for the housing finance system following the wind-down of Fannie Mae and Freddie Mac. The first option would privatize housing finance almost entirely. The second option would add a government guaranty mechanism that could scale up during times of crisis. The third option would involve the government offering catastrophic reinsurance behind private mortgage guarantors. Each of these options assumes the continued presence of programs operated by FHA, the Department of Agriculture and the Veterans Administration to assist targeted groups of borrowers. The report does not state whether or how the existing infrastructure or human capital of Fannie Mae may be used in the establishment of such a reformed system. The report emphasizes the importance of proceeding with a careful transition plan and providing the necessary financial support to Fannie Mae and Freddie Mac during the transition period. A copy of the report can be found on the Housing Finance Reform section of Treasury's Web site, www.Treasury.gov. We are providing Treasury's Web site address solely for your information, and information appearing on Treasury's Web site is not incorporated into this quarterly report on Form 10-Q.

In February 2012, Treasury Secretary Geithner stated that the Administration intended to release new details in the spring of 2012 around approaches to housing finance reform, including winding down Fannie Mae and Freddie Mac, and to work with Congressional leaders to explore options for legislation, but that he does not expect housing finance reform legislation to be enacted in 2012.

During 2011, Congress held hearings on the future status of Fannie Mae and Freddie Mac, and members of Congress offered legislative proposals relating to the future status of the GSEs. We expect hearings on GSE reform to continue in 2012 and additional legislation to be considered and proposals to be discussed, including proposals that would result in a substantial change to our business structure or that involve Fannie Mae's liquidation or dissolution. Several bills have been introduced that would place the GSEs into receivership after a period of time and either grant federal charters to new entities to engage in activities similar to those currently engaged in by the GSEs or leave secondary mortgage market activities to entities in the private sector. For example, legislation has been introduced in both the House of Representatives and the Senate that would require FHFA to make a determination within two years of enactment regarding whether the GSEs were financially viable and, if the GSEs were determined not to be financially viable, to place them into receivership. As drafted, these bills may upon enactment impair our ability to issue securities in the capital markets and therefore our ability to conduct our business, absent the federal government providing an explicit guarantee of our existing and future liabilities.

In addition to bills that seek to resolve the status of the GSEs, numerous bills have been introduced and considered that could constrain the current operations of the GSEs or alter the existing authority that FHFA or Treasury has over the enterprises. For example, the Subcommittee on Capital Markets and Government Sponsored Enterprises of the House Financial Services Committee has approved bills that would:

suspend current compensation packages and apply a government pay scale for GSE employees;

require the GSEs to increase guaranty fees;

subject GSE loans to the risk retention standards in the Dodd-Frank Act;

require a quicker reduction of GSE portfolios than required under the senior preferred stock purchase agreement;

require Treasury to pre-approve all GSE debt issuances;

repeal the GSEs' affordable housing goals;

Table of Contents

provide additional authority to FHFA's Inspector General;

prohibit FHFA from approving any new GSE products during conservatorship or receivership, with certain exceptions;

prevent Treasury from amending the senior preferred stock purchase agreement to reduce the current dividend rate on our senior preferred stock;

abolish the Affordable Housing Trust Fund that the GSEs are required to fund except when such contributions have been temporarily suspended by FHFA;

require FHFA to identify mission critical assets of the GSEs and require the GSEs to dispose of non-mission critical assets;

cap the maximum aggregate amount of funds Treasury or any other agency or entity of the federal government can provide to the GSEs subject to certain qualifications;

grant FHFA the authority to revoke the enterprises' charters following receivership under certain circumstances; and

subject the GSEs to the Freedom of Information Act.

Of these bills that passed at a subcommittee level, the only one that has passed the full committee is the bill that would put GSE employees on a government pay scale. We expect additional legislation relating to the GSEs to be introduced and considered by Congress in 2012. We cannot predict the prospects for the enactment, timing or content of legislative proposals concerning the future status of the GSEs, their regulation or operations.

In sum, there continues to be uncertainty regarding the future of our company, including how long the company will continue to exist in its current form, the extent of our role in the market, what form we will have, and what ownership interest, if any, our current common and preferred stockholders will hold in us after the conservatorship is terminated. See **Risk Factors** in our 2011 Form 10-K for a discussion of the risks to our business relating to the uncertain future of our company. Also see **Risk Factors** in this report for a discussion of how the uncertain future of our company may adversely affect our ability to retain and recruit well-qualified employees, including senior management.

Compensation

In April 2012, the Stop Trading on Congressional Knowledge Act (the **STOCK Act**) was enacted, which includes a provision that prohibits senior executives at Fannie Mae and Freddie Mac from receiving bonuses during any period of conservatorship on or after the date of enactment of the law. Congress has also considered other legislation that would alter the compensation for Fannie Mae and Freddie Mac employees. In 2011, the House Financial Services Committee passed a bill that would place all Fannie Mae and Freddie Mac employees on a pay scale similar to that provided for federal government employees. Additional legislative proposals related to compensation for Fannie Mae and Freddie Mac employees may be considered by Congress in 2012.

If legislation is adopted that results in a significant reduction in compensation to our employees, it could cause a substantial number of our most skilled and experienced employees to leave and significantly impede our ability to retain and attract employees in a competitive marketplace, as we discuss in **Risk Factors**.

Enhanced Supervision and Prudential Standards under the Dodd-Frank Act

The Dodd-Frank Act established the Financial Stability Oversight Council (the **FSOC**), chaired by the Secretary of the Treasury, to ensure that all financial companies whose failure could pose a threat to the financial stability of the United States not just banks will be subject to strong oversight. Under the Dodd-Frank Act, the FSOC is responsible for designating systemically important nonbank financial companies, while the

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Federal Reserve is to establish stricter prudential standards that will apply to certain bank holding companies and to systemically important nonbank financial companies. The Federal Reserve must establish standards related to risk-based capital, leverage limits, liquidity, credit concentrations, resolution plans, reporting credit exposures and other risk management measures. On December 20, 2011, the Board of Governors of the Federal Reserve

Table of Contents

System issued proposed rules addressing a number of these enhanced prudential standards. The Federal Reserve may also impose other standards related to contingent capital, enhanced public disclosure, short-term debt limits and other requirements as appropriate.

On April 11, 2012, the FSOC published a final rule and interpretive guidance describing the manner in which it intends to apply the statutory standards and procedures for determining whether a nonbank financial company will be subject to supervision by, and the prudential standards of, the Federal Reserve Board. The rule outlines the evaluation process that the FSOC intends to use in making these determinations. In making its determinations, factors the FSOC may consider include: company size, leverage, interconnectedness, liquidity risk, maturity mismatch, importance to the economic system, and the extent to which a company is already regulated.

Depending on the scope and final form of the Federal Reserve's enhanced standards, and the extent to which they apply to us if we are designated by the FSOC as a systemically important nonbank financial company, or to our customers and other counterparties, their adoption and application could increase our costs, pose operational challenges and adversely affect demand for our debt and Fannie Mae MBS.

FHFA Advisory Bulletin Regarding Framework for Adversely Classifying Loans

On April 9, 2012, FHFA issued an Advisory Bulletin, *Framework for Adversely Classifying Loans, Other Real Estate Owned, and Other Assets and Listing Assets for Special Mention*, which was effective upon issuance and is applicable to Fannie Mae, Freddie Mac and the Federal Home Loan Banks. The Advisory Bulletin establishes guidelines for adverse classification and identification of specified assets and off-balance sheet credit exposures. The Advisory Bulletin indicates that this guidance considers and is generally consistent with the *Uniform Retail Credit Classification and Account Management Policy* issued by the federal banking regulators in June 2000.

Among other requirements, the Advisory Bulletin requires that we classify the portion of an outstanding single-family loan balance in excess of the fair value of the underlying property, less costs to sell, as *loss* when the loan is no more than 180 days delinquent, except in certain specified circumstances (such as properly secured loans with an LTV ratio equal to or less than 60%), and charge off the portion of the loan classified as *loss*. The Advisory Bulletin also specifies that, if we subsequently receive full or partial payment of a previously charged-off loan, we may report a recovery of the amount, either through our loss reserves or as a reduction in our foreclosed property expenses.

The accounting methods outlined in FHFA's Advisory Bulletin are different from our current methods of accounting for single-family loans that are 180 days or more delinquent. As described in *Risk Factors*, we believe that implementation of these changes in our accounting methods present significant operational challenges for us. We have not yet determined when we will implement the accounting changes specified in the Advisory Bulletin. We are currently assessing the impact of implementing these accounting changes on our future financial results.

For additional information on legislative and regulatory matters affecting us, refer to *Business Legislative and Regulatory Developments* and *Business Our Charter and Regulation of Our Activities* in our 2011 Form 10-K. Also see *Risk Factors* in this report and our 2011 Form 10-K for a discussion of risks relating to our business relating to legislative and regulatory matters.

Table of Contents

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in accordance with GAAP requires management to make a number of judgments, estimates and assumptions that affect the reported amount of assets, liabilities, income and expenses in the condensed consolidated financial statements. Understanding our accounting policies and the extent to which we use management judgment and estimates in applying these policies is integral to understanding our financial statements. We describe our most significant accounting policies in Note 1, Summary of Significant Accounting Policies of this report and in our 2011 Form 10-K.

We evaluate our critical accounting estimates and judgments required by our policies on an ongoing basis and update them as necessary based on changing conditions. Management has discussed any significant changes in judgments and assumptions in applying our critical accounting policies with the Audit Committee of our Board of Directors. We have identified three of our accounting policies as critical because they involve significant judgments and assumptions about highly complex and inherently uncertain matters, and the use of reasonably different estimates and assumptions could have a material impact on our reported results of operations or financial condition. These critical accounting policies and estimates are as follows:

Fair Value Measurement

Total Loss Reserves

Other-Than-Temporary Impairment of Investment Securities

See MD&A Critical Accounting Policies and Estimates in our 2011 Form 10-K for a detailed discussion of these critical accounting policies and estimates. We provide below information about our Level 3 assets and liabilities as of March 31, 2012 as compared with December 31, 2011.

Fair Value Measurement

The use of fair value to measure our assets and liabilities is fundamental to our financial statements and is a critical accounting estimate because we account for and record a portion of our assets and liabilities at fair value. In determining fair value, we use various valuation techniques. We describe the valuation techniques and inputs used to determine the fair value of our assets and liabilities and disclose their carrying value and fair value in Note 12, Fair Value.

Fair Value Hierarchy Level 3 Assets and Liabilities

The assets and liabilities that we have classified as Level 3 consist primarily of financial instruments for which there is limited market activity and therefore little or no price transparency. As a result, the valuation techniques that we use to estimate the fair value of Level 3 instruments involve significant unobservable inputs, which generally are more subjective and involve a high degree of management judgment and assumptions. Our Level 3 assets and liabilities consist of certain mortgage-backed securities and residual interests, certain mortgage loans, certain acquired property, certain long-term debt arrangements and certain highly structured, complex derivative instruments.

Table 4 presents a comparison of the amount of financial assets carried in our condensed consolidated balance sheets at fair value on a recurring basis (recurring assets) that were classified as Level 3 as of March 31, 2012 and December 31, 2011. The availability of observable market inputs to measure fair value varies based on changes in market conditions, such as liquidity. As a result, we expect the amount of financial instruments carried at fair value on a recurring basis and classified as Level 3 to vary each period.

Table of Contents**Table 4: Level 3 Recurring Financial Assets at Fair Value**

	March 31, 2012	As of December 31, 2011
	(Dollars in millions)	
Trading securities	\$ 2,756	\$ 4,238
Available-for-sale securities	27,853	29,492
Mortgage loans	2,271	2,319
Other assets	203	238
Level 3 recurring assets	\$ 33,083	\$ 36,287
Total assets	\$ 3,209,940	\$ 3,211,484
Total recurring assets measured at fair value	\$ 157,492	\$ 156,552
Level 3 recurring assets as a percentage of total assets	1%	1%
Level 3 recurring assets as a percentage of total recurring assets measured at fair value	21%	23%
Total recurring assets measured at fair value as a percentage of total assets	5%	5%

Assets measured at fair value on a nonrecurring basis and classified as Level 3, which are not presented in the table above, primarily include mortgage loans and acquired property. The fair value of Level 3 nonrecurring assets totaled \$28.5 billion as of March 31, 2012 and \$69.0 billion for the year ended December 31, 2011.

Financial liabilities measured at fair value on a recurring basis and classified as Level 3 consisted of long-term debt with a fair value of \$1.3 billion as of March 31, 2012 and \$1.2 billion as of December 31, 2011, and other liabilities with a fair value of \$159 million as of March 31, 2012 and \$173 million as of December 31, 2011.

CONSOLIDATED RESULTS OF OPERATIONS

The section below provides a discussion of our condensed consolidated results of operations for the periods indicated and should be read together with our condensed consolidated financial statements, including the accompanying notes.

Table 5 displays our condensed consolidated results of operations for the periods indicated.

Table of Contents**Table 5: Summary of Condensed Consolidated Results of Operations**

	For the Three Months Ended March 31,		Variance
	2012	2011	
	(Dollars in millions)		
Net interest income	\$ 5,197	\$ 4,960	\$ 237
Fee and other income	375	237	138
Net revenues	\$ 5,572	\$ 5,197	\$ 375
Investment gains, net	116	75	41
Net other-than-temporary impairments	(64)	(44)	(20)
Fair value gains, net	283	289	(6)
Administrative expenses	(564)	(605)	41
Credit-related expenses			
Provision for credit losses	(2,000)	(10,554)	8,554
Foreclosed property expense	(339)	(488)	149
Total credit-related expenses	(2,339)	(11,042)	8,703
Other non-interest expenses ⁽¹⁾	(286)	(339)	53
Income (loss) before federal income taxes	2,718	(6,469)	9,187
Provision for federal income taxes		(2)	2
Net income (loss)	2,718	(6,471)	9,189
Less: Net loss attributable to the noncontrolling interest	1		1
Net income (loss) attributable to Fannie Mae	\$ 2,719	\$ (6,471)	\$ 9,190
Total comprehensive income (loss) attributable to Fannie Mae	\$ 3,081	\$ (6,290)	\$ 9,371

⁽¹⁾ Consists of debt extinguishment (losses) gains, net and other expenses.

Net Interest Income

Table 6 displays an analysis of our net interest income, average balances, and related yields earned on assets and incurred on liabilities for the periods indicated. For most components of the average balances, we use a daily weighted average of amortized cost. When daily average balance information is not available, such as for mortgage loans, we use monthly averages. Table 7 displays the change in our net interest income between periods and the extent to which that variance is attributable to: (1) changes in the volume of our interest-earning assets and interest-bearing liabilities or (2) changes in the interest rates of these assets and liabilities.

Table of Contents**Table 6: Analysis of Net Interest Income and Yield**

	For the Three Months Ended March 31,					
	Average Balance	2012 Interest Income/ Expense	Average Rates Earned/Paid (Dollars in millions)	Average Balance	2011 Interest Income/ Expense	Average Rates Earned/Paid
Interest-earning assets:						
Mortgage loans of Fannie Mae	\$ 378,344	\$ 3,569	3.77%	\$ 405,820	\$ 3,725	3.67%
Mortgage loans of consolidated trusts	2,600,221	29,001	4.46	2,598,508	31,865	4.91
Total mortgage loans	2,978,565	32,570	4.37	3,004,328	35,590	4.74
Mortgage-related securities	288,449	3,458	4.80	334,057	4,245	5.08
Elimination of Fannie Mae MBS held in portfolio	(186,214)	(2,305)	4.95	(214,370)	(2,793)	5.21
Total mortgage-related securities, net	102,235	1,153	4.51	119,687	1,452	4.85
Non-mortgage securities ⁽¹⁾	68,936	23	0.13	79,719	45	0.23
Federal funds sold and securities purchased under agreements to resell or similar arrangements	37,485	13	0.14	13,743	7	0.20
Advances to lenders	5,050	25	1.96	4,089	21	2.05
Total interest-earning assets	\$ 3,192,271	\$ 33,784	4.23%	\$ 3,221,566	\$ 37,115	4.61%
Interest-bearing liabilities:						
Short-term debt ⁽²⁾	\$ 133,307	\$ 41	0.12%	\$ 138,848	\$ 104	0.30%
Long-term debt	578,155	3,185	2.20	631,917	4,196	2.66
Total short-term and long-term funding debt	711,462	3,226	1.81	770,765	4,300	2.23
Debt securities of consolidated trusts	2,666,552	27,666	4.15	2,652,024	30,648	4.62
Elimination of Fannie Mae MBS held in portfolio	(186,214)	(2,305)	4.95	(214,370)	(2,793)	5.21
Total debt securities of consolidated trusts held by third parties	2,480,338	25,361	4.09	2,437,654	27,855	4.57
Total interest-bearing liabilities	\$ 3,191,800	\$ 28,587	3.58%	\$ 3,208,419	\$ 32,155	4.01%
Impact of net non-interest bearing funding	\$ 471		0.00%	\$ 13,147		0.02%
Net interest income/net interest yield		\$ 5,197	0.65%		\$ 4,960	0.62%
Net interest income/net interest yield of consolidated trusts ⁽³⁾		\$ 1,335	0.21%		\$ 1,217	0.19%
Selected benchmark interest rates⁽⁴⁾						
				As of March 31,		
				2012	2011	
3-month LIBOR				0.47%	0.30%	
2-year swap rate				0.58	1.00	
5-year swap rate				1.27	2.47	
30-year Fannie Mae MBS par coupon rate				3.06	4.30	

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- (1) Includes cash equivalents.
- (2) Includes federal funds purchased and securities sold under agreements to repurchase.
- (3) Net interest income of consolidated trusts represents interest income from mortgage loans of consolidated trusts less interest expense from debt securities of consolidated trusts. Net interest yield is calculated based on net interest income from consolidated trusts divided by average balance of mortgage loans of consolidated trusts.
- (4) Data from British Bankers Association, Thomson Reuters Indices and Bloomberg L.P.

Table of Contents**Table 7: Rate/Volume Analysis of Changes in Net Interest Income**

	For the Three Months Ended March 31, 2012 vs. 2011		
	Total Variance	Variance Due to: ⁽¹⁾ Volume Rate (Dollars in millions)	
Interest income:			
Mortgage loans of Fannie Mae	\$ (156)	\$ (257)	\$ 101
Mortgage loans of consolidated trusts	(2,864)	21	(2,885)
Total mortgage loans	(3,020)	(236)	(2,784)
Mortgage-related securities	(787)	(556)	(231)
Elimination of Fannie Mae MBS held in portfolio	488	354	134
Total mortgage-related securities, net	(299)	(202)	(97)
Non-mortgage securities ⁽²⁾	(22)	(5)	(17)
Federal funds sold and securities purchased under agreements to resell or similar arrangements	6	9	(3)
Advances to lenders	4	5	(1)
Total interest income	(3,331)	(429)	(2,902)
Interest expense:			
Short-term debt ⁽³⁾	(63)	(4)	(59)
Long-term debt	(1,011)	(337)	(674)
Total short-term and long-term funding debt	(1,074)	(341)	(733)
Debt securities of consolidated trusts	(2,982)	167	(3,149)
Elimination of Fannie Mae MBS held in portfolio	488	354	134
Total debt securities of consolidated trusts held by third parties	(2,494)	521	(3,015)
Total interest expense	(3,568)	180	(3,748)
Net interest income	\$ 237	\$ (609)	\$ 846

⁽¹⁾ Combined rate/volume variances are allocated to both rate and volume based on the relative size of each variance.

⁽²⁾ Includes cash equivalents.

⁽³⁾ Includes federal funds purchased and securities sold under agreements to repurchase.

Net interest income increased in the first quarter of 2012, as compared with the first quarter of 2011, primarily due to lower interest expense on debt, which was partially offset by lower interest income on loans and securities. The primary drivers of these changes were:

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lower interest expense on funding debt due to lower funding needs and lower borrowing rates, which allowed us to continue to replace higher-cost debt with lower-cost debt;

lower interest income on mortgage securities due to lower interest rates and a decrease in the balance of our mortgage securities, as we continue to manage our portfolio requirements; and

lower interest income on mortgage loans we hold in our portfolio due to a decrease in average balance and new business acquisitions which continued to replace higher-yielding loans with loans issued at lower mortgage rates. The reduction in interest income was partially offset by a reduction in the amount of interest income not recognized for nonaccrual mortgage loans, due to a decline in the balance of nonaccrual loans in our condensed consolidated balance sheets as we continue to complete a high number of loan modifications and foreclosures.

Additionally, our net interest income and net interest yield were higher than they would have otherwise been in the first quarter of 2012 and 2011 because our debt funding needs were lower than would otherwise have been required as a result of funds we received from Treasury under the senior preferred stock purchase agreement. Further, dividends paid to Treasury are not recognized as interest expense.

Table 8 displays the interest income not recognized for loans on nonaccrual status and the resulting reduction in our net interest yield on total interest earning assets for the periods indicated.

Table of Contents**Table 8: Impact of Nonaccrual Loans on Net Interest Income**

	For the Three Months Ended March 31,			
	2012		2011	
	Interest Income not Recognized for Nonaccrual Loans ⁽¹⁾	Reduction in Net Interest Yield ⁽²⁾	Interest Income not Recognized for Nonaccrual Loans ⁽¹⁾	Reduction in Net Interest Yield ⁽²⁾
	(Dollars in millions)			
Mortgage loans of Fannie Mae	\$ (982)		\$ (1,362)	
Mortgage loans of consolidated trusts	(180)		(258)	
Total mortgage loans	\$ (1,162)	(15)bp	\$ (1,620)	(20)bp

⁽¹⁾ Amount includes cash received for loans on nonaccrual status.

⁽²⁾ Calculated based on annualized interest income not recognized divided by total interest-earning assets, expressed in basis points. For a discussion of the interest income from the assets we have purchased and the interest expense from the debt we have issued, see the discussion of our Capital Markets group's net interest income in Business Segment Results.

Fair Value Gains, Net

Table 9 displays the components of our fair value gains and losses.

Table 9: Fair Value Gains, Net

	For the Three Months Ended March 31,	
	2012	2011
	(Dollars in millions)	
Risk management derivatives fair value gains (losses) attributable to:		
Net contractual interest expense accruals on interest rate swaps	\$ (374)	\$ (635)
Net change in fair value during the period	553	751
Total risk management derivatives fair value gains, net	179	116
Mortgage commitment derivatives fair value (losses) gains, net	(205)	23
Total derivatives fair value (losses) gains, net	(26)	139
Trading securities gains, net	284	225
Other, net ⁽¹⁾	25	(75)
Fair value gains, net	\$ 283	\$ 289

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	2012	2011
5-year swap rate:		
As of January 1	1.22%	2.18%
As of March 31	1.27	2.47

⁽¹⁾ Consists of debt fair value gains (losses), net, debt foreign exchange gains (losses), net, and mortgage loans fair value gains (losses), net. We can expect high levels of period-to-period volatility in our results of operations and financial condition due to changes in market conditions that result in periodic fluctuations in the estimated fair value of financial instruments that we mark to market through our earnings. These instruments include trading securities and derivatives. The estimated fair value of our trading securities and derivatives may fluctuate substantially from

Table of Contents

period to period because of changes in interest rates, credit spreads and interest rate volatility, as well as activity related to these financial instruments. While the estimated fair value of our derivatives may fluctuate, some of the financial instruments that the derivatives hedge are not recorded at fair value in our condensed consolidated financial statements.

Risk Management Derivatives Fair Value Gains, Net

Risk management derivative instruments are an integral part of our interest rate risk management strategy. We supplement our issuance of debt securities with derivative instruments to further reduce duration risk, which includes prepayment risk. We recorded risk management derivative fair value gains in the first quarter of 2012 and 2011 primarily as a result of an increase in the fair value of our pay-fixed derivatives due to an increase in swap rates. The gains in the first quarter of 2011 were partially offset by fair value losses due to time decay on our purchased options.

We present, by derivative instrument type, the fair value gains and losses on our derivatives for the three months ended March 31, 2012 and 2011 in Note 9, Derivative Instruments.

Mortgage Commitment Derivatives Fair Value (Losses) Gains, Net

We recognized fair value losses on our mortgage commitments in the first quarter of 2012 primarily due to losses on commitments to sell mortgage-related securities as a result of an increase in prices as interest rates decreased during the commitment period. We recognized fair value gains on our mortgage commitments in the first quarter of 2011 primarily due to gains on commitments to sell mortgage-related securities as a result of a decrease in prices as interest rates increased during the commitment period.

Trading Securities Gains, Net

The gains from our trading securities in the first quarter of 2012 and 2011 were primarily driven by the narrowing of credit spreads on commercial mortgage-backed securities (CMBS).

Credit-Related Expenses

We refer to our provision for loan losses and our provision for guaranty losses collectively as our provision for credit losses. Credit-related expenses consist of our provision for credit losses and foreclosed property expense.

Provision for Credit Losses

Our total loss reserves provide for an estimate of credit losses incurred in our guaranty book of business, including concessions we granted borrowers upon modification of their loans, as of each balance sheet date. We establish our loss reserves through our provision for credit losses for losses that we believe have been incurred and will eventually be reflected over time in our charge-offs. When we determine that a loan is uncollectible, typically upon foreclosure, we record a charge-off against our loss reserves. We record recoveries of previously charged-off amounts as a reduction to charge-offs.

Table 10 displays the components of our total loss reserves and our total fair value losses previously recognized on loans purchased out of unconsolidated MBS trusts reflected in our condensed consolidated balance sheets. Because these fair value losses lowered our recorded loan balances, we have fewer inherent losses in our guaranty book of business and consequently require lower total loss reserves. For these reasons, we consider these fair value losses as an effective reserve, apart from our total loss reserves, to the extent that we expect to realize these amounts as credit losses on the acquired loans in the future. As of March 31, 2012, we estimate that nearly two-thirds of this amount represents credit losses we expect to realize in the future and over one-third will eventually be recovered, either through net interest income for loans that cure or through foreclosed property income for loans where the sale of the collateral exceeds our recorded investment in the loan. We exclude these fair value losses from our credit loss calculation as described in Credit Loss Performance Metrics.

Table of Contents**Table 10: Total Loss Reserves**

	March 31, 2012	As of December 31, 2011 (Dollars in millions)
Allowance for loan losses	\$ 70,109	\$ 72,156
Reserve for guaranty losses ⁽¹⁾	997	994
Combined loss reserves	71,106	73,150
Allowance for accrued interest receivable	2,223	2,496
Allowance for preforeclosure property taxes and insurance receivable ⁽²⁾	1,282	1,292
Total loss reserves	74,611	76,938
Fair value losses previously recognized on acquired credit impaired loans ⁽³⁾	15,609	16,273
Total loss reserves and fair value losses previously recognized on acquired credit-impaired loans	\$ 90,220	\$ 93,211

⁽¹⁾ Amount included in Other liabilities in our condensed consolidated balance sheets.

⁽²⁾ Amount included in Other assets in our condensed consolidated balance sheets.

⁽³⁾ Represents the fair value losses on loans purchased out of previously unconsolidated MBS trusts reflected in our condensed consolidated balance sheets.

Table of Contents

The following table displays changes in the total allowance for loan losses, reserve for guaranty losses and the total combined loss reserves for the three months ended March 31, 2012 and 2011.

Table 11: Allowance for Loan Losses and Reserve for Guaranty Losses (Combined Loss Reserves)

	For the Three Months Ended March 31,					
	Of Fannie Mae	2012 Of Consolidated Trusts	Total (Dollars in millions)	Of Fannie Mae	2011 Of Consolidated Trusts	Total
Changes in combined loss reserves:						
Allowance for loan losses ⁽¹⁾ :						
Beginning balance	\$ 57,309	\$ 14,847	\$ 72,156	\$ 48,530	\$ 13,026	\$ 61,556
Provision for loan losses	1,383	597	1,980	7,159	3,428	10,587
Charge-offs ⁽²⁾⁽³⁾	(4,533)	(263)	(4,796)	(5,705)	(448)	(6,153)
Recoveries	421	65	486	530	952	1,482
Transfers ⁽⁴⁾	2,201	(2,201)		3,207	(3,207)	
Other ⁽⁵⁾	220	63	283	(13)	98	85
Ending balance ⁽⁶⁾	\$ 57,001	\$ 13,108	\$ 70,109	\$ 53,708	\$ 13,849	\$ 67,557
Reserve for guaranty losses:						
Beginning balance	\$ 994	\$	\$ 994	\$ 323	\$	\$ 323
Provision (benefit) for guaranty losses	20		20	(33)		(33)
Charge-offs	(51)		(51)	(35)		(35)
Recoveries	34		34	2		2
Ending balance	\$ 997	\$	\$ 997	\$ 257	\$	\$ 257
Combined loss reserves ⁽¹⁾ :						
Beginning balance	\$ 58,303	\$ 14,847	\$ 73,150	\$ 48,853	\$ 13,026	\$ 61,879
Total provision for credit losses	1,403	597	2,000	7,126	3,428	10,554
Charge-offs ⁽²⁾⁽³⁾	(4,584)	(263)	(4,847)	(5,740)	(448)	(6,188)
Recoveries	455	65	520	532	952	1,484
Transfers ⁽⁴⁾	2,201	(2,201)		3,207	(3,207)	
Other ⁽⁵⁾	220	63	283	(13)	98	85
Ending balance ⁽⁶⁾	\$ 57,998	\$ 13,108	\$ 71,106	\$ 53,965	\$ 13,849	\$ 67,814

	March 31, 2012	As of December 31, 2011
Allocation of combined loss reserves:		
Balance at end of each period attributable to:		
Single-family	\$ 69,633	\$ 71,512
Multifamily	1,473	1,638
Total	\$ 71,106	\$ 73,150

Single-family and multifamily combined loss reserves as a percentage of applicable guaranty book of business:

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Single-family	2.44%	2.52%
Multifamily	0.75	0.84
Combined loss reserves as a percentage of:		
Total guaranty book of business	2.33%	2.41%
Recorded investment in nonperforming loans	28.79	29.03

Table of Contents

- (1) Includes an out-of-period adjustment of \$548 million to increase the provision for loan losses for the three months ended March 31, 2012.
- (2) Includes accrued interest of \$273 million and \$386 million for the three months ended March 31, 2012 and 2011, respectively.
- (3) While we purchase the substantial majority of loans that are four or more months delinquent from our MBS trusts, we do not exercise this option to purchase loans during a forbearance period. Accordingly, charge-offs of consolidated trusts generally represent loans that remained in our consolidated trusts at the time of default.
- (4) Includes transfers from trusts for delinquent loan purchases.
- (5) Amounts represent the net activity recorded in our allowances for accrued interest receivable and preforeclosure property taxes and insurance receivable from borrowers. The provision for credit losses, charge-offs, recoveries and transfer activity included in this table reflects all changes for both the allowance for loan losses and the valuation allowances for accrued interest and preforeclosure property taxes and insurance receivable that relate to the mortgage loans.

(6) Includes \$353 million and \$412 million as of March 31, 2012 and 2011, respectively, for acquired credit-impaired loans. Our provision for credit losses continues to be a key driver of our results for each period presented. The amount of our provision for credit losses varies from period to period based on changes in actual and expected home prices, borrower payment behavior, the types and volumes of loss mitigation activities and foreclosures completed, and actual and estimated recoveries from our lender and mortgage insurer counterparties. See [Risk Management](#) [Credit Risk Management](#) [Institutional Counterparty Credit Risk Management](#) for information on mortgage insurers and outstanding mortgage seller/servicer repurchase obligations. In addition, our provision for credit losses and our loss reserves can be impacted by updates to our allowance for loan loss models that we use to estimate our loss reserves.

In April 2012, FHFA issued an Advisory Bulletin that could have an impact on our provision for credit losses in the future; however, we are still assessing the impact of the Advisory Bulletin. See [Legislative and Regulatory Developments](#) [FHFA Advisory Bulletin Regarding Framework for Adversely Classifying Loans](#) for additional information.

Our provision for credit losses significantly decreased in the first quarter of 2012 compared with the first quarter of 2011 primarily due to: (1) a less significant decline in home prices as the housing market continued to stabilize; we estimate that home prices declined by 0.8% in the first quarter of 2012 compared with a 2.0% decline in the first quarter of 2011, which represented over half of the 2011 home price decline; (2) improved sales prices on dispositions of our REO inventory resulting from strong demand in markets with limited REO supply; and (3) lower single-family serious delinquency rates, which declined to 3.67% as of the end of the first quarter of 2012 from 4.27% as of the end of the first quarter of 2011. We discuss our expectations regarding our future credit-related expenses and loss reserves in [Executive Summary](#) [Summary of Our Financial Performance for the First Quarter of 2012](#) [Our Expectations Regarding Future Loss Reserves and Credit-Related Expenses](#).

We continue to experience high volumes of loan modifications involving concessions to borrowers, which are considered troubled debt restructurings (TDRs). Individual impairment for a TDR is based on the restructured loan's expected cash flows over the life of the loan, taking into account the effect of any concessions granted to the borrower, discounted at the loan's original effective interest rate. The allowance calculated for an individually impaired loan has generally been greater than the allowance that would be calculated under the collective reserve.

Nonperforming Loans

Our balance of nonperforming single-family loans remained high as of March 31, 2012 due to both high levels of delinquencies and an increase in TDRs. When a TDR occurs, the loan may return to a current status, but it will continue to be classified as a nonperforming loan as the loan is not performing in accordance with its original terms. Table 12 displays the composition of our nonperforming loans, which includes our single-family and multifamily held-for-investment and held-for-sale mortgage loans. For information on the impact of TDRs and other individually impaired loans on our allowance for loan losses, see [Note 3, Mortgage Loans](#).

Table of Contents**Table 12: Nonperforming Single-Family and Multifamily Loans**

	March 31, 2012	As of December 31, 2011
	(Dollars in millions)	
On-balance sheet nonperforming loans including loans in consolidated Fannie Mae MBS trusts:		
Nonaccrual loans	\$ 131,764	\$ 142,998
Troubled debt restructurings on accrual status ⁽¹⁾	115,069	108,797
Total on-balance sheet nonperforming loans	246,833	251,795
Off-balance sheet nonperforming loans in unconsolidated Fannie Mae MBS trusts⁽²⁾		
	149	154
Total nonperforming loans	246,982	251,949
Allowance for loan losses and allowance for accrued interest receivable related to individually impaired on-balance sheet nonperforming loans	(47,720)	(47,711)
Total nonperforming loans, net of allowance	\$ 199,262	\$ 204,238
Accruing on-balance sheet loans past due 90 days or more ⁽³⁾	\$ 757	\$ 768
		For the Three Months Ended March 31, 2012 2011 (Dollars in millions)
Interest related to on-balance sheet nonperforming loans:		
Interest income forgone ⁽⁴⁾	\$ 2,300	\$ 2,827
Interest income recognized for the period ⁽⁵⁾	1,433	1,388

⁽¹⁾ Includes HomeSaver Advance first-lien loans on accrual status.

⁽²⁾ Represents loans that would meet our criteria for nonaccrual status if the loans had been on-balance sheet.

⁽³⁾ Recorded investment in loans that, as of the end of each period, are 90 days or more past due and continuing to accrue interest. The majority of this amount consists of loans insured or guaranteed by the U.S. government and loans for which we have recourse against the seller in the event of a default.

⁽⁴⁾ Represents the amount of interest income we did not record but would have recorded during the period for on-balance sheet nonperforming loans as of the end of each period had the loans performed according to their original contractual terms.

⁽⁵⁾ Represents interest income recognized during the period for on-balance sheet loans classified as nonperforming as of the end of each period. Includes primarily amounts accrued while the loans were performing and cash payments received on nonaccrual loans.

Foreclosed Property Expense

Foreclosed property expense decreased in the first quarter of 2012 compared with the first quarter of 2011 primarily due to improved sales prices on dispositions of our REO properties resulting from strong demand in markets with limited REO supply, and a 25% decline in our inventory of single-family REO properties. We had fewer REO properties in the first quarter of 2012 compared with the first quarter of 2011, primarily driven by delays in the foreclosure process, which resulted in lower foreclosed property expense.

Credit Loss Performance Metrics

Our credit-related expenses should be considered in conjunction with our credit loss performance metrics. Our credit loss performance metrics, however, are not defined terms within GAAP and may not be calculated in the same manner as similarly titled measures reported by other companies. Because management does not view changes in the fair value of our mortgage loans as credit losses, we adjust our credit loss performance metrics for the impact associated with our acquisition of credit-impaired loans from unconsolidated MBS trusts. We also exclude interest forgone on nonperforming loans in our mortgage portfolio, other-than-temporary impairment losses resulting from deterioration in the credit quality of our mortgage-related securities and accretion of interest

Table of Contents

income on acquired credit-impaired loans from credit losses. We believe that credit loss performance metrics may be useful to investors as the losses are presented as a percentage of our book of business and have historically been used by analysts, investors and other companies within the financial services industry. Moreover, by presenting credit losses with and without the effect of fair value losses associated with the acquisition of credit-impaired loans, investors are able to evaluate our credit performance on a more consistent basis among periods.

Table 13 displays the components of our credit loss performance metrics as well as our average single-family and multifamily default rate and initial charge-off severity rate.

Table 13: Credit Loss Performance Metrics

	For the Three Months Ended March 31,			
	2012		2011	
	Amount	Ratio ⁽¹⁾	Amount	Ratio ⁽¹⁾
	(Dollars in millions)			
Charge-offs, net of recoveries	\$ 4,327	56.8bp	\$ 4,704	61.2bp
Foreclosed property expense	339	4.5	488	6.4
Credit losses including the effect of fair value losses on acquired credit-impaired loans	4,666	61.3	5,192	67.6
Plus: Impact of acquired credit-impaired loans on charge-offs, foreclosed property expense ⁽²⁾	425	5.6	494	6.5
Credit losses and credit loss ratio	\$ 5,091	66.9bp	\$ 5,686	74.1bp
Credit losses attributable to:				
Single-family	\$ 4,955		\$ 5,604	
Multifamily	136		82	
Total	\$ 5,091		\$ 5,686	
Single-family default rate		0.41%		0.44%
Single-family initial charge-off severity rate ⁽³⁾		33.43%		35.93%
Average multifamily default rate		0.15%		0.12%
Average multifamily initial charge-off severity rate ⁽³⁾		43.95%		36.85%

⁽¹⁾ Basis points are based on the annualized amount for each line item presented divided by the average guaranty book of business during the period.

⁽²⁾ Includes fair value losses from acquired credit impaired loans.

⁽³⁾ Single-family and multifamily rates exclude fair value losses on credit-impaired loans acquired from MBS trusts and any costs, gains or losses associated with REO after initial acquisition through final disposition; single-family rate excludes charge-offs from short sales. Credit losses decreased in the first quarter of 2012 compared with the first quarter of 2011 primarily due to: (1) improved sales prices on dispositions of our REO property; and (2) lower REO acquisitions primarily due to delays in the foreclosure process.

Our 2009 through first quarter of 2012 vintages accounted for approximately 3% of our single-family credit losses for the first quarter of 2012. Credit losses on mortgage loans typically do not peak until the third through sixth years following origination; however, this range can vary based on many factors, including changes in macroeconomic conditions and foreclosure timelines. We provide more detailed credit performance information, including serious delinquency rates by geographic region and foreclosure activity, in Risk Management Credit Risk Management Mortgage Credit Risk Management.

Regulatory Hypothetical Stress Test Scenario

Under a September 2005 agreement with FHFA's predecessor, the Office of Federal Housing Enterprise Oversight, we are required to disclose on a quarterly basis the present value of the change in future expected credit losses from our existing single-family guaranty book of business from an immediate 5% decline in single-

Table of Contents

family home prices for the entire United States followed by a return to the average of the possible growth rate paths used in our internal credit pricing models. The sensitivity results represent the difference between future expected credit losses under our base case scenario, which is derived from our internal home price path forecast, and a scenario that assumes an instantaneous nationwide 5% decline in home prices.

Table 14 displays the credit loss sensitivities as of the dates indicated for first-lien single-family whole loans we own or that back Fannie Mae MBS, before and after consideration of projected credit risk sharing proceeds, such as private mortgage insurance claims and other credit enhancements.

Table 14: Single-Family Credit Loss Sensitivity⁽¹⁾

	March 31, 2012	As of December 31, 2011
	(Dollars in millions)	
Gross single-family credit loss sensitivity	\$ 23,861	\$ 21,922
Less: Projected credit risk sharing proceeds	(1,787)	(1,690)
Net single-family credit loss sensitivity	\$ 22,074	\$ 20,232
Outstanding single-family whole loans and loans underlying Fannie Mae MBS	\$ 2,785,358	\$ 2,769,454
Single-family net credit loss sensitivity as a percentage of outstanding single-family whole loans and Fannie Mae MBS	0.79%	0.73%

⁽¹⁾ Represents total economic credit losses, which consist of credit losses and forgone interest. Calculations are based on 97% of our total single-family guaranty book of business as of March 31, 2012 and December 31, 2011. The mortgage loans and mortgage-related securities that are included in these estimates consist of: (a) single-family Fannie Mae MBS (whether held in our mortgage portfolio or held by third parties), excluding certain whole loan REMICs and private-label wraps; (b) single-family mortgage loans, excluding mortgages secured only by second liens, manufactured housing chattel loans and reverse mortgages; and (c) long-term standby commitments. We expect the inclusion in our estimates of the excluded products may impact the estimated sensitivities set forth in this table.

Because these sensitivities represent hypothetical scenarios, they should be used with caution. Our regulatory stress test scenario is limited in that it assumes an instantaneous uniform 5% nationwide decline in home prices, which is not representative of the historical pattern of changes in home prices. Changes in home prices generally vary on a regional, as well as a local, basis. In addition, these stress test scenarios are calculated independently without considering changes in other interrelated assumptions, such as unemployment rates or other economic factors, which are likely to have a significant impact on our future expected credit losses.

BUSINESS SEGMENT RESULTS

Results of our three business segments are intended to reflect each segment as if it were a stand-alone business. Under our segment reporting structure, the sum of the results for our three business segments does not equal our condensed consolidated results of operations as we separate the activity related to our consolidated trusts from the results generated by our three segments. In addition, because we apply accounting methods that differ from our condensed consolidated results for segment reporting purposes, we include an eliminations/adjustments category to reconcile our business segment results and the activity related to our consolidated trusts to our condensed consolidated results of operations. We describe the management reporting and allocation process used to generate our segment results in our 2011 Form 10-K in Notes to Consolidated Financial Statements Note 14, Segment Reporting. We are working on reorganizing our company by function rather than by business in order to

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improve our operational efficiencies and effectiveness. In future periods, we may change some of our management reporting and how we report our business segment results.

In this section, we summarize our segment results for the first quarter of 2012 and 2011 in the tables below and provide a comparative discussion of these results. This section should be read together with our comparative discussion of our condensed consolidated results of operations in Consolidated Results of Operations. See Note 10, Segment Reporting of this report for a reconciliation of our segment results to our condensed consolidated results.

Table of Contents**Single-Family Business Results**

Table 15 displays the financial results of our Single-Family business for the periods indicated. The primary source of revenue for our Single-Family business is guaranty fee income. Expenses primarily include credit-related expenses, net interest loss and administrative expenses.

Table 15: Single-Family Business Results

	For the Three Months Ended March 31,		
	2012	2011	Variance
	(Dollars in millions)		
Net interest loss	\$ (379)	\$ (898)	\$ 519
Guaranty fee income ⁽¹⁾	1,911	1,871	40
Credit-related expenses ⁽²⁾	(2,385)	(11,106)	8,721
Other expenses ⁽³⁾	(415)	(586)	171
Loss before federal income taxes	(1,268)	(10,719)	9,451
Provision for federal income taxes		(2)	2
Net loss attributable to Fannie Mae	\$ (1,268)	\$ (10,721)	\$ 9,453
Single-family effective guaranty fee rate (in basis points) ⁽⁴⁾	26.8	26.0	
Single-family average charged guaranty fee on new acquisitions (in basis points) ⁽⁵⁾	28.9	26.1	
Average single-family guaranty book of business ⁽⁶⁾	\$ 2,850,007	\$ 2,881,300	
Single-family Fannie Mae MBS issuances ⁽⁷⁾	\$ 196,755	\$ 166,673	

⁽¹⁾ Guaranty fee income is included in fee and other income in our condensed consolidated statements of operations and comprehensive income (loss).

⁽²⁾ Consists of the provision for credit losses and foreclosed property expense.

⁽³⁾ Consists of investment gains, net, fair value losses, fee and other income, administrative expenses and other expenses.

⁽⁴⁾ Calculated based on annualized Single-Family segment guaranty fee income divided by the average single-family guaranty book of business, expressed in basis points.

⁽⁵⁾ Calculated based on the average contractual fee rate for our single-family guaranty arrangements entered into during the period plus the recognition of any upfront cash payments ratably over an estimated average life, expressed in basis points.

⁽⁶⁾ Consists of single-family mortgage loans held in our mortgage portfolio, single-family mortgage loans held by consolidated trusts, single-family Fannie Mae MBS issued from unconsolidated trusts held by either third parties or within our retained portfolio, and other credit enhancements that we provide on single-family mortgage assets. Excludes non-Fannie Mae mortgage-related securities held in our investment portfolio for which we do not provide a guaranty.

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⁽⁷⁾ Reflects unpaid principal balance of Fannie Mae MBS issued and guaranteed by the Single-Family segment during the period.

Our average single-family guaranty book of business was relatively flat period over period despite our continued high market share because of the decline in U.S. residential mortgage debt outstanding. Our estimated market share of new single-family mortgage-related securities issuances, which excludes previously securitized mortgages, remained high at 51% for the first quarter of 2012 compared with 49% for the first quarter of 2011.

Net Interest Loss

Net interest loss for the Single-Family business segment primarily consists of: (1) the cost to reimburse the Capital Markets group for interest income not recognized for loans in our mortgage portfolio on nonaccrual status; (2) the cost to reimburse MBS trusts for interest income not recognized for loans in consolidated trusts on nonaccrual status; and (3) income from cash payments received on loans that have been placed on nonaccrual status.

Table of Contents

Net interest loss decreased in the first quarter of 2012 compared with the first quarter of 2011 primarily due to a significant decrease in interest income not recognized for loans on nonaccrual status as high loan workout volumes over the past several quarters have driven the decline in the number of loans on nonaccrual status.

Credit-Related Expenses

Credit-related expenses and credit losses in the Single-Family business represent the substantial majority of our consolidated totals. We provide a discussion of our credit-related expenses and credit losses in Consolidated Results of Operations Credit-Related Expenses.

Multifamily Business Results

Multifamily business results primarily reflect our multifamily guaranty business. Our multifamily business results also include activity relating to our low income housing tax credit (LIHTC) and equity investments. Although we are no longer making new LIHTC or equity investments, we continue to make contractually required contributions for our legacy investments. Activity from multifamily products is also reflected in the Capital Markets group results, which include net interest income related to multifamily loans and securities, gains and losses from the sale of multifamily Fannie Mae MBS and re-securitizations, and other miscellaneous income. Estimated net interest income earned on multifamily mortgage loans and multifamily Fannie Mae MBS in the Capital Markets group results was \$204 million for the three months ended March 31, 2012 and \$230 million for the three months ended March 31, 2011.

Table 16 displays the financial results of our Multifamily business for the periods indicated. The primary sources of revenue for our Multifamily business are guaranty fee income and fee and other income. Expenses primarily include administrative expenses.

Table 16: Multifamily Business Results

	For the Three Months Ended March 31,		
	2012	2011	Variance
	(Dollars in millions)		
Guaranty fee income ⁽¹⁾	\$ 243	\$ 209	\$ 34
Fee and other income	47	58	(11)
Gains (losses) from partnership investments ⁽²⁾	11	(12)	23
Credit-related income ⁽³⁾	46	64	(18)
Other expenses ⁽⁴⁾	(68)	(67)	(1)
Income before federal income taxes	279	252	27
Provision for federal income taxes		(5)	5
Net income attributable to Fannie Mae	\$ 279	\$ 247	\$ 32
Multifamily effective guaranty fee rate (in basis points) ⁽⁵⁾	49.6	44.0	
Multifamily credit loss performance ratio (in basis points) ⁽⁶⁾	27.8	17.3	
Average multifamily guaranty book of business ⁽⁷⁾	\$ 196,019	\$ 190,012	
Multifamily new business volumes ⁽⁸⁾	\$ 7,159	\$ 5,024	
Multifamily units financed from new business volumes	117,000	83,000	
Multifamily Fannie Mae MBS issuances ⁽⁹⁾	\$ 8,851	\$ 8,581	
Multifamily Fannie Mae structured securities issuances (issued by Capital Markets group) ⁽¹⁰⁾	\$ 2,238	\$ 1,400	
Additional net interest income earned on Fannie Mae multifamily mortgage loans and MBS (included in Capital Markets Group's results) ⁽¹¹⁾	\$ 204	\$ 230	
Average Fannie Mae multifamily mortgage loans and MBS in Capital Markets Group's portfolio ⁽¹²⁾	\$ 103,989	\$ 114,375	

Table of Contents

	March 31, 2012	As of December 31, 2011
	(Dollars in millions)	
Multifamily serious delinquency rate	0.37%	0.59%
Percentage of multifamily guaranty book of business with credit enhancement	90%	90%
Fannie Mae percentage of total multifamily mortgage debt outstanding ⁽¹³⁾	21.2%	21.0%
Multifamily Fannie Mae MBS outstanding ⁽¹⁴⁾	\$ 107,868	\$ 101,574

⁽¹⁾ Guaranty fee income is included in fee and other income in our condensed consolidated statements of operations and comprehensive income (loss).

⁽²⁾ Gains (losses) from partnership investments are included in other expenses in our condensed consolidated statements of operations and comprehensive income (loss). Gains (losses) from partnership investments are reported using the equity method of accounting. As a result, net income (loss) attributable to noncontrolling interest from partnership investments is not included in income (loss) for the Multifamily segment.

⁽³⁾ Consists of the benefit for credit losses and foreclosed property expense.

⁽⁴⁾ Consists of net interest loss, investment gains, administrative expenses, and other expenses.

⁽⁵⁾ Calculated based on annualized Multifamily segment guaranty fee income divided by the average multifamily guaranty book of business, expressed in basis points.

⁽⁶⁾ Calculated based on the annualized Multifamily credit losses divided by the average multifamily guaranty book of business, expressed in basis points.

⁽⁷⁾ Consists of multifamily mortgage loans held in our mortgage portfolio, multifamily mortgage loans held by consolidated trusts, multifamily Fannie Mae MBS issued from unconsolidated trusts held by either third parties or within our retained portfolio, and other credit enhancements that we provide on multifamily mortgage assets. Excludes non-Fannie Mae mortgage-related securities held in our investment portfolio for which we do not provide a guaranty.

⁽⁸⁾ Reflects unpaid principal balance of multifamily Fannie Mae MBS issued (excluding portfolio securitizations) and multifamily loans purchased during the period.

⁽⁹⁾ Reflects unpaid principal balance of multifamily Fannie Mae MBS issued during the period. Includes: (a) issuances of new MBS, (b) \$1.6 billion and \$3.5 billion of Fannie Mae portfolio securitization transactions for the three months ended March 31, 2012 and 2011, respectively, and (c) \$163 million and \$119 million of conversions of adjustable-rate loans to fixed-rate loans and discount MBS (DMBS) to MBS for the three months ended March 31, 2012 and 2011, respectively.

⁽¹⁰⁾ Reflects original unpaid principal balance of out-of-portfolio multifamily structured securities issuances by our Capital Markets Group.

⁽¹¹⁾

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Interest expense estimate based on allocated duration-matched funding costs. Net interest income was reduced by guaranty fees allocated to Multifamily from the Capital Markets Group on multifamily loans in Fannie Mae's portfolio.

⁽¹²⁾ Based on unpaid principal balance.

⁽¹³⁾ Includes mortgage loans and Fannie Mae MBS issued and guaranteed by the Multifamily segment. Information as of March 31, 2012 is as of December 31, 2011 and is based on the Federal Reserve's December 2011 mortgage debt outstanding release, the latest date for which the Federal Reserve has estimated mortgage debt outstanding for multifamily residences. Information as of December 31, 2011 is as of September 30, 2011 and is based on the Federal Reserve's September 2011 mortgage debt outstanding release. Prior period amounts may have been changed to reflect revised historical data from the Federal Reserve.

⁽¹⁴⁾ Includes \$29.3 billion and \$28.3 billion of Fannie Mae multifamily MBS held in the mortgage portfolio, the vast majority of which have been consolidated to loans in our condensed consolidated balance sheets, as of March 31, 2012 and December 31, 2011, respectively; and \$1.4 billion of bonds issued by HFAs as of March 31, 2012 and December 31, 2011.

Guaranty Fee Income

Multifamily guaranty fee income increased in the first quarter of 2012 compared with the first quarter of 2011 primarily due to higher fees charged on new acquisitions. New acquisitions with higher guaranty fees have become an increasingly large part of our multifamily guaranty book of business.

Credit-Related Income

Multifamily credit-related income decreased in the first quarter of 2012 compared with the first quarter of 2011, primarily driven by a lower decrease in the reserve for guaranty losses than in the first quarter of 2011.

Table of Contents

Multifamily credit losses, which consist of net charge-offs and foreclosed property expense, were \$136 million for the first quarter of 2012 compared with \$82 million for the first quarter of 2011. Although national multifamily market fundamentals continued to improve in the first quarter of 2012, certain local markets and properties continued to underperform compared to the rest of the nation.

Capital Markets Group Results

Table 17 displays the financial results of our Capital Markets group for the periods indicated. Following the table we discuss the Capital Markets group's financial results and describe the Capital Markets group's mortgage portfolio. For a discussion of the debt issued by the Capital Markets group to fund its investment activities, see *Liquidity and Capital Management*. For a discussion of the derivative instruments that Capital Markets uses to manage interest rate risk, see *Consolidated Balance Sheet Analysis Derivative Instruments* and *Risk Management Market Risk Management, Including Interest Rate Risk Management Derivative Instruments* in our 2011 Form 10-K and *Notes to Consolidated Financial Statements Note 9, Derivative Instruments* in both this report and our 2011 Form 10-K. The primary sources of revenue for our Capital Markets group are net interest income and fee and other income. Expenses and other items that impact income or loss primarily include fair value gains and losses, investment gains and losses, allocated guaranty fee expense, other-than-temporary impairments and administrative expenses.

Table 17: Capital Markets Group Results

	For the Three Months Ended March 31,		
	2012	2011	Variance
	(Dollars in millions)		
Net interest income ⁽¹⁾	\$ 3,541	\$ 3,710	\$ (169)
Investment gains, net ⁽²⁾	1,007	870	137
Net other-than-temporary impairments	(64)	(44)	(20)
Fair value gains, net ⁽³⁾	170	218	(48)
Fee and other income	180	75	105
Other expenses ⁽⁴⁾	(530)	(553)	23
Income before federal income taxes	4,304	4,276	28
Benefit for federal income taxes		5	(5)
Net income attributable to Fannie Mae	\$ 4,304	\$ 4,281	\$ 23

⁽¹⁾ Includes contractual interest income, excluding recoveries, on nonaccrual loans received from the Single-Family segment of \$1.4 billion and \$2.0 billion for the three months ended March 31, 2012 and 2011, respectively. Capital Markets net interest income is reported based on the mortgage-related assets held in the segment's portfolio and excludes interest income on mortgage-related assets held by consolidated MBS trusts that are owned by third parties and the interest expense on the corresponding debt of such trusts.

⁽²⁾ We include the securities that we own regardless of whether the trust has been consolidated in reporting of gains and losses on securitizations and sales of available-for-sale securities.

⁽³⁾ Includes fair value gains or losses on derivatives and trading securities that we own, regardless of whether the trust has been consolidated.

⁽⁴⁾ Includes allocated guaranty fee expense, debt extinguishment losses, net, administrative expenses, and other expenses. Gains or losses related to the extinguishment of debt issued by consolidated trusts are excluded from the Capital Markets group's results because purchases of securities are recognized as such.

Net Interest Income

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The Capital Markets group reports interest income and amortization of cost basis adjustments only on securities and loans that are held in our portfolio. For mortgage loans held in our mortgage portfolio, when interest income is no longer recognized in accordance with our nonaccrual accounting policy, the Capital Markets group

Table of Contents

recognizes interest income reimbursements that the group receives, for the contractual interest due on nonaccrual loans from the Single-Family and Multifamily businesses. These reimbursements decreased in the first quarter of 2012 due to the decrease of nonaccrual loans in our portfolio. The interest expense recognized on the Capital Markets group's statement of operations primarily relates to the cost of our funding debt which is reported as Debt of Fannie Mae in our condensed consolidated balance sheets. Net interest income also includes a cost of capital charge allocated among the three business segments.

The Capital Markets group's net interest income decreased in the first quarter of 2012 compared with the first quarter of 2011 primarily due to a decrease in the balance of mortgage-related securities and lower interest rates on loans in our mortgage portfolio. This decrease in interest income on our interest earning assets was partially offset by a decline in interest expense due to lower funding needs and lower borrowing rates, which allowed us to continue to replace higher-cost debt with lower-cost debt.

Our net interest income and net interest yield were higher than they would have otherwise been in the first quarter of 2012 and 2011 because our debt funding needs were lower than would otherwise have been required as a result of funds we received from Treasury under the senior preferred stock purchase agreement. Further, dividends paid to Treasury are not recognized as interest expense.

We supplement our issuance of debt securities with derivative instruments to further reduce duration risk, which includes prepayment risk. The effect of these derivatives, in particular the periodic net interest expense accruals on interest rate swaps, is not reflected in Capital Markets' net interest income but is included in our results as a component of Fair value gains, net and is displayed in Table 9: Fair Value Gains, Net. If we had included the economic impact of adding the net contractual interest accruals on our interest rate swaps in our Capital Markets' interest expense, Capital Markets' net interest income would have decreased by \$374 million in the first quarter of 2012 compared with a decrease of \$635 million in the first quarter of 2011.

Investment Gains, Net

Investment gains increased in the first quarter of 2012 compared with the first quarter of 2011 due to a higher volume of securitizations and increased gains on sale of available-for-sale (AFS) securities.

Fair Value Gains, Net

The derivatives fair value gains and losses that are reported for the Capital Markets group are consistent with the same gains and losses reported in our condensed consolidated results of operations. We discuss our derivatives fair value gains and losses in Consolidated Results of Operations Fair Value Gains, Net.

The gains on our trading securities for the segment during the first quarter of 2012 and 2011 were attributable to a narrowing of credit spreads on CMBS, partially offset by losses on agency MBS due to an increase in interest rates during the periods.

The Capital Markets Group's Mortgage Portfolio

The Capital Markets group's mortgage portfolio consists of mortgage loans and mortgage-related securities that we own. Mortgage-related securities held by Capital Markets include Fannie Mae MBS and non-Fannie Mae mortgage-related securities. The Fannie Mae MBS that we own are maintained as securities on the Capital Markets group's balance sheet. Mortgage-related assets held by consolidated MBS trusts are not included in the Capital Markets group's mortgage portfolio.

The amount of mortgage assets that we may own is restricted by our senior preferred stock purchase agreement with Treasury. By December 31 of each year, we are required to reduce our mortgage assets to 90% of the maximum allowable amount that we were permitted to own as of December 31 of the immediately preceding calendar year, until the amount of our mortgage assets reaches \$250 billion. The maximum allowable amount of mortgage assets we may own was reduced to \$729 billion as of December 31, 2011 and will be reduced to \$656.1 billion as of December 31, 2012. As of March 31, 2012, we owned \$691.7 billion in mortgage assets, compared with \$708.4 billion as of December 31, 2011.

Table of Contents

Table 18 displays our Capital Markets group's mortgage portfolio activity for the periods indicated.

Table 18: Capital Markets Group's Mortgage Portfolio Activity⁽⁴⁾

	For the Three Months Ended March 31, 2012 2011 (Dollars in millions)	
Mortgage loans:		
Beginning balance	\$ 398,271	\$ 427,074
Purchases	53,925	38,074
Securitizations ⁽²⁾	(38,372)	(23,983)
Liquidations ⁽³⁾	(19,047)	(19,309)
Mortgage loans, ending balance	394,777	421,856
Mortgage securities:		
Beginning balance	310,143	361,697
Purchases ⁽⁴⁾	4,971	5,090
Securitizations ⁽²⁾	38,372	23,983
Sales	(41,246)	(35,426)
Liquidations ⁽³⁾	(15,354)	(19,582)
Mortgage securities, ending balance	296,886	335,762
Total Capital Markets mortgage portfolio	\$ 691,663	\$ 757,618

⁽¹⁾ Based on unpaid principal balance.

⁽²⁾ Includes portfolio securitization transactions that do not qualify for sale treatment under GAAP.

⁽³⁾ Includes scheduled repayments, prepayments, foreclosures and lender repurchases.

⁽⁴⁾ Includes purchases of Fannie Mae MBS issued by consolidated trusts.

Table of Contents

Table 19 displays the composition of the Capital Markets group's mortgage portfolio as of March 31, 2012 and December 31, 2011.

Table 19: Capital Markets Group's Mortgage Portfolio Composition⁽¹⁾

	March 31, 2012	As of December 31, 2011
	(Dollars in millions)	
Capital Markets group's mortgage loans:		
Single-family loans		
Government insured or guaranteed	\$ 41,592	\$ 41,555
Conventional:		
Long-term, fixed-rate	248,326	245,810
Intermediate-term, fixed-rate	10,189	10,289
Adjustable-rate	21,990	23,490
Total single-family conventional	280,505	279,589
Total single-family loans	322,097	321,144
Multifamily loans		
Government insured or guaranteed	349	362
Conventional:		
Long-term, fixed-rate	3,512	3,629
Intermediate-term, fixed-rate	55,281	58,885
Adjustable-rate	13,538	14,251
Total multifamily conventional	72,331	76,765
Total multifamily loans	72,680	77,127
Total Capital Markets group's mortgage loans	394,777	398,271
Capital Markets group's mortgage-related securities:		
Fannie Mae	209,834	220,061
Freddie Mac	13,504	14,509
Ginnie Mae	1,015	1,043
Alt-A private-label securities	19,056	19,670
Subprime private-label securities	16,175	16,538
CMBS	22,674	23,226
Mortgage revenue bonds	10,518	10,899
Other mortgage-related securities	4,110	4,197
Total Capital Markets group's mortgage-related securities ⁽²⁾	296,886	310,143
Total Capital Markets group's mortgage portfolio	\$ 691,663	\$ 708,414

⁽¹⁾ Based on unpaid principal balance.

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⁽²⁾ The fair value of these mortgage-related securities was \$303.8 billion and \$316.5 billion as of March 31, 2012 and December 31, 2011, respectively.

The Capital Markets group's mortgage portfolio decreased as of March 31, 2012 compared with December 31, 2011 primarily due to liquidations, partially offset by purchases of delinquent loans from MBS trusts. The total unpaid principal balance of nonperforming loans in the Capital Markets group's mortgage portfolio was \$236.2 billion as of March 31, 2012 and December 31, 2011. This population includes loans that have been modified and have been classified as TDRs, as well as unmodified delinquent loans that are on nonaccrual status in our condensed consolidated financial statements.

Table of Contents

We expect to continue to purchase loans from MBS trusts as they become four or more consecutive monthly payments delinquent subject to market conditions, economic benefit, servicer capacity, and other factors including the limit on the mortgage assets that we may own pursuant to the senior preferred stock purchase agreement. We purchased approximately 84,900 delinquent loans with an unpaid principal balance of \$14.2 billion from our single-family MBS trusts in the first quarter of 2012. As of March 31, 2012, the total unpaid principal balance of all loans in single-family MBS trusts that were delinquent as to four or more consecutive monthly payments was \$4.6 billion.

CONSOLIDATED BALANCE SHEET ANALYSIS

The section below provides a discussion of our condensed consolidated balance sheets as of the dates indicated and should be read together with our condensed consolidated financial statements, including the accompanying notes.

Table 20 displays a summary of our condensed consolidated balance sheets as of March 31, 2012 and December 31, 2011.

Table 20: Summary of Condensed Consolidated Balance Sheets

	March 31, 2012	As of December 31, 2011 (Dollars in millions)	Variance
Assets			
Cash and cash equivalents and federal funds sold and securities purchased under agreements to resell or similar arrangements	\$ 37,049	\$ 63,539	\$ (26,490)
Restricted cash	55,921	50,797	5,124
Investments in securities ⁽¹⁾	149,585	151,780	(2,195)
Mortgage loans:			
Of Fannie Mae	377,257	380,379	(3,122)
Of consolidated trusts	2,616,577	2,590,398	26,179
Allowance for loan losses	(70,109)	(72,156)	2,047
Mortgage loans, net of allowance for loan losses	2,923,725	2,898,621	25,104
Other assets ⁽²⁾	43,660	46,747	(3,087)
Total assets	\$ 3,209,940	\$ 3,211,484	\$ (1,544)
Liabilities and equity (deficit)			
Debt:			
Of Fannie Mae	\$ 685,974	\$ 732,444	\$ (46,470)
Of consolidated trusts	2,498,233	2,457,428	40,805
Other liabilities ⁽³⁾	25,465	26,183	(718)
Total liabilities	3,209,672	3,216,055	(6,383)
Senior preferred stock	117,149	112,578	4,571
Other deficit ⁽⁴⁾	(116,881)	(117,149)	268

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Total equity (deficit)	268	(4,571)	4,839
Total liabilities and equity (deficit)	\$ 3,209,940	\$ 3,211,484	\$ (1,544)

(1) Includes \$51.9 billion as of March 31, 2012 and \$49.8 billion as of December 31, 2011 of non-mortgage-related securities that are included in our other investments portfolio, which we present in Table 30: Cash and Other Investments Portfolio.

(2) Consists of accrued interest receivable, net; acquired property, net; and other assets.

(3) Consists of accrued interest payable and other liabilities.

(4) Consists of preferred stock, common stock, accumulated deficit, accumulated other comprehensive loss, treasury stock, and noncontrolling interest.

Table of Contents**Cash and Other Investments Portfolio**

Our cash and other investments portfolio consists of cash and cash equivalents, federal funds sold and securities purchased under agreements to resell or similar arrangements, and investments in non-mortgage-related securities. See [Liquidity and Capital Management](#) [Liquidity Management](#) [Cash and Other Investments Portfolio](#) for additional information on our cash and other investments portfolio.

Restricted Cash

Restricted cash primarily includes unscheduled borrower payments received by the servicer or consolidated trusts due to be remitted to the MBS certificateholders in the subsequent month. Our restricted cash increased as of March 31, 2012 compared with the balance as of December 31, 2011 primarily due to an increase in refinance activity, resulting in an increase in unscheduled payments received.

Investments in Mortgage-Related Securities

Our investments in mortgage-related securities are classified in our condensed consolidated balance sheets as either trading or available-for-sale and are measured at fair value. Unrealized and realized gains and losses on trading securities are included as a component of [Fair value gains, net](#) and unrealized gains and losses on available-for-sale securities are included in [Other comprehensive income](#) in our condensed consolidated statements of operations and comprehensive income (loss). Realized gains and losses on available-for-sale securities are recognized when securities are sold in [Investment gains, net](#) in our condensed consolidated statements of operations and comprehensive income (loss). See

[Note 5, Investments in Securities](#) for additional information on our investments in mortgage-related securities, including the composition of our trading and available-for-sale securities at amortized cost and fair value and the gross unrealized gains and losses related to our available-for-sale securities as of March 31, 2012 and December 31, 2011.

Table 21 displays the fair value of our investments in mortgage-related securities, including trading and available-for-sale securities, as of the dates indicated.

Table 21: Summary of Mortgage-Related Securities at Fair Value

	March 31, 2012	As of December 31, 2011
	(Dollars in millions)	
Mortgage-related securities:		
Fannie Mae	\$ 21,793	\$ 24,274
Freddie Mac	14,518	15,555
Ginnie Mae	1,152	1,189
Alt-A private-label securities	12,927	13,032
Subprime private-label securities	8,900	8,866
CMBS	24,485	24,437
Mortgage revenue bonds	10,407	10,978
Other mortgage-related securities	3,477	3,601
Total	\$ 97,659	\$ 101,932

Investments in Private-Label Mortgage-Related Securities

We classify private-label securities as Alt-A, subprime, multifamily or manufactured housing if the securities were labeled as such when issued. We have also invested in private-label subprime mortgage-related securities that we have resecuritized to include our guaranty (wraps).

Table of Contents

The continued negative impact of the current economic environment, including sustained weakness in the housing market and high unemployment, has adversely affected the performance of our Alt-A and subprime private-label securities. The unpaid principal balance of our investments in Alt-A and subprime securities was \$35.2 billion as of March 31, 2012, of which \$29.5 billion was rated below investment grade. Table 22 displays the unpaid principal balance and the fair value of our investments in Alt-A and subprime private-label securities along with an analysis of the cumulative losses on these investments as of March 31, 2012. As of March 31, 2012 and December 31, 2011, we had realized actual cumulative principal shortfalls of approximately 6% of the total cumulative credit losses reported in this table and reflected in our condensed consolidated financial statements.

Table 22: Analysis of Losses on Alt-A and Subprime Private-Label Mortgage-Related Securities

	Unpaid Principal Balance	Fair Value	As of March 31, 2012		
			Total Cumulative Losses ⁽¹⁾ (Dollars in millions)	Noncredit Component ⁽²⁾	Credit Component ⁽³⁾
Trading securities:⁽⁴⁾					
Alt-A private-label securities	\$ 2,629	\$ 1,338	\$ (1,251)	\$ (102)	\$ (1,149)
Subprime private-label securities	2,558	1,305	(1,252)	(344)	(908)
Total	5,187	2,643	(2,503)	(446)	(2,057)
Available-for-sale securities:⁽⁴⁾					
Alt-A private-label securities	16,427	11,589	(5,409)	(1,306)	(4,103)
Subprime private-label securities	13,617	7,595	(6,061)	(1,668)	(4,393)
Total	30,044	19,184	(11,470)	(2,974)	(8,496)
Grand Total	\$ 35,231	\$ 21,827	\$ (13,973)	\$ (3,420)	\$ (10,553)

⁽¹⁾ Amounts reflect the difference between the fair value and unpaid principal balance net of unamortized premiums, discounts and certain other cost basis adjustments.

⁽²⁾ Represents the estimated portion of the total cumulative losses that is noncredit-related. We have calculated the credit component based on the difference between the amortized cost basis of the securities and the present value of expected future cash flows. The remaining difference between the fair value and the present value of expected future cash flows is classified as noncredit-related.

⁽³⁾ For securities classified as trading, amounts reflect the estimated portion of the total cumulative losses that is credit-related. For securities classified as available-for-sale, amounts reflect the estimated portion of total cumulative other-than-temporary credit impairment losses, net of accretion, that are recognized in our condensed consolidated statements of operations and comprehensive income (loss).

⁽⁴⁾ Excludes securitizations, or wraps, of private-label securities backed by subprime loans that we have guaranteed and hold in our mortgage portfolio as Fannie Mae securities.

Table 23 displays the 60 days or more delinquency rates and average loss severities for the loans underlying our Alt-A and subprime private-label mortgage-related securities for the most recent remittance period of the current reporting quarter. The delinquency rates and average loss severities are based on available data provided by Intex Solutions, Inc. (Intex) and CoreLogic, LoanPerformance (CoreLogic). We also present the average credit enhancement and monoline financial guaranteed amount for these securities as of March 31, 2012. Based on the

stressed condition of our non-governmental financial guarantors, we believe that all but one of these counterparties may not be able to fully meet their obligations to us in the future. See Risk Management Credit Risk Management Institutional Counterparty Credit Risk Management Financial Guarantors for additional information on our financial guarantor exposure and the counterparty risk associated with our financial guarantors.

Table of Contents**Table 23: Credit Statistics of Loans Underlying Alt-A and Subprime Private-Label Mortgage-Related Securities (Including Wraps)**

	Unpaid Principal Balance			As of March 31, 2012			Monoline Financial Guaranteed Amount ⁽⁶⁾
	Trading	Available- for-Sale	Wraps ⁽¹⁾	³ 60 Days Delinquent ⁽²⁾⁽³⁾ (Dollars in millions)	Average Loss Severity ⁽³⁾⁽⁴⁾	Average Credit Enhancement ⁽³⁾⁽⁵⁾	
Private-label mortgage-related securities backed by:⁽⁷⁾							
Alt-A mortgage loans:							
Option ARM Alt-A mortgage loans:							
2004 and prior	\$	\$ 469	\$	30.0%	60.3%	15.3%	\$
2005		1,267		40.7	62.9	37.3	241
2006		1,136		43.4	68.2	25.5	85
2007	1,819			44.3	65.2	54.7	602
Other Alt-A mortgage loans:							
2004 and prior		5,885		10.3	54.4	12.4	12
2005	82	3,911	108	21.7	60.3	5.4	
2006	60	3,646		26.3	60.9	0.6	
2007	668		162	39.4	71.7	32.9	266
2008 ⁽⁸⁾		113					
Total Alt-A mortgage loans:	2,629	16,427	270				1,206
Subprime mortgage loans:							
2004 and prior		1,580	940	22.4	82.9	60.9	601
2005 ⁽⁸⁾		163	1,221	39.5	79.0	57.4	223
2006		11,283		46.3	81.7	17.3	52
2007	2,558	591	5,326	45.9	77.3	21.5	173
Total subprime mortgage loans:	2,558	13,617	7,487				1,049
Total Alt-A and subprime mortgage loans:	\$ 5,187	\$ 30,044	\$ 7,757				\$ 2,255

⁽¹⁾ Represents our exposure to private-label Alt-A and subprime mortgage-related securities that have been resecured (or wrapped) to include our guarantee.

⁽²⁾ Delinquency data provided by Intex, where available, for loans backing Alt-A and subprime private-label mortgage-related securities that we own or guarantee. The reported Intex delinquency data reflect information from March 2012 remittances for February 2012 payments. For consistency purposes, we have adjusted the Intex delinquency data, where appropriate, to include all bankruptcies, foreclosures and REO in the delinquency rates.

⁽³⁾ The average delinquency, severity and credit enhancement metrics are calculated for each loan pool associated with securities where Fannie Mae has exposure and are weighted based on the unpaid principal balance of those securities.

⁽⁴⁾ Severity data obtained from CoreLogic, where available, for loans backing Alt-A and subprime private-label mortgage-related securities that we own or guarantee. The CoreLogic severity data reflect information from March 2012 remittances for February 2012 payments. For

consistency purposes, we have adjusted the severity data, where appropriate.

- (5) Average credit enhancement percentage reflects both subordination and financial guarantees. Reflects the ratio of the current amount of the securities that will incur losses in the securitization structure before any losses are allocated to securities that we own or guarantee. Percentage generally calculated based on the quotient of the total unpaid principal balance of all credit enhancements in the form of subordination or financial guarantee of the security divided by the total unpaid principal balance of all of the tranches of collateral pools from which credit support is drawn for the security that we own or guarantee. Beginning in March 2012, in calculating the weighted average credit enhancement percentage for bonds in the population that show negative credit enhancement in Intex due to under-collateralization, the negative credit enhancement amounts have been replaced with zero values.
- (6) Reflects amount of unpaid principal balance supported by financial guarantees from monoline financial guarantors.

Table of Contents

(7) Vintages are based on series date and not loan origination date.

(8) The unpaid principal balance includes private-label Real Estate Mortgage Investment Conduit (REMIC) securities that have been resecured totaling \$113 million for the 2008 vintage of other Alt-A loans and \$14 million for the 2005 vintage of subprime loans. These securities are excluded from the delinquency, severity and credit enhancement statistics reported in this table.

Mortgage Loans

The increase in mortgage loans, net of the allowance for loan losses, in the first quarter of 2012 was primarily driven by securitization activity from our lender swap and portfolio securitization programs. For additional information on our mortgage loans, see Note 3, Mortgage Loans. For additional information on the mortgage loan purchase and sale activities reported by our Capital Markets group, see Business Segment Results Capital Markets Group Results.

Debt

Debt of Fannie Mae is the primary means of funding our mortgage investments. We provide a summary of the activity of the debt of Fannie Mae and a comparison of the mix between our outstanding short-term and long-term debt in Liquidity and Capital Management Liquidity Management Debt Funding. Also see Note 8, Short-Term Borrowings and Long-Term Debt for additional information on our outstanding debt.

Debt of consolidated trusts represents the amount of Fannie Mae MBS issued from consolidated trusts and held by third-party certificateholders. The increase in debt of consolidated trusts in the first quarter of 2012 was primarily driven by securitization activity from our lender swap and portfolio securitization programs.

SUPPLEMENTAL NON-GAAP INFORMATION FAIR VALUE BALANCE SHEETS

As part of our disclosure requirements with FHFA, we disclose on a quarterly basis supplemental non-GAAP consolidated fair value balance sheets, which reflect our assets and liabilities at estimated fair value.

Table 24 summarizes changes in our stockholders' equity (deficit) reported in our GAAP condensed consolidated balance sheets and in the estimated fair value of our net assets in our non-GAAP consolidated fair value balance sheets for the three months ended March 31, 2012. The estimated fair value of our net assets is calculated based on the difference between the fair value of our assets and the fair value of our liabilities, adjusted for noncontrolling interests. We use various valuation techniques to estimate fair value, some of which incorporate internal assumptions that are subjective and involve a high degree of management judgment. We describe the specific valuation techniques used to determine fair value and disclose the carrying value and fair value of our financial assets and liabilities in Note 12, Fair Value.

Table of Contents**Table 24: Comparative Measures GAAP Change in Stockholders' Equity (Deficit) and Non-GAAP Change in Fair Value of Net Assets (Net of Tax Effect)**

	For the Three Months Ended March 31, 2012 (Dollars in millions)	
GAAP consolidated balance sheets:		
Fannie Mae stockholders' deficit as of December 31, 2011 ⁽¹⁾	\$	(4,624)
Total comprehensive income		3,080
Capital transactions: ⁽²⁾		
Funds received from Treasury under the senior preferred stock purchase agreement		4,571
Senior preferred stock dividends		(2,819)
Capital transactions, net		1,752
Other		2
Fannie Mae stockholders' equity as of March 31, 2012 ⁽¹⁾	\$	210
Non-GAAP consolidated fair value balance sheets:		
Estimated fair value of net assets as of December 31, 2011	\$	(127,848)
Capital transactions, net		1,752
Change in estimated fair value of net assets, excluding capital transactions		(11,549)
Decrease in estimated fair value of net assets, net		(9,797)
Estimated fair value of net assets as of March 31, 2012	\$	(137,645)

⁽¹⁾ Our net worth, as defined under the senior preferred stock purchase agreement, is equivalent to the Total equity (deficit) amount reported in our condensed consolidated balance sheets. Our net worth, or total deficit, consists of Total Fannie Mae's stockholders' equity (deficit) and Noncontrolling interest reported in our condensed consolidated balance sheets.

⁽²⁾ Represents capital transactions, which are reported in our condensed consolidated financial statements.

During the first quarter of 2012, the estimated fair value of our net assets, excluding capital transactions, decreased by \$11.5 billion. We adopted ASU 2011-04, *Amendments to Achieve Common Fair Value Measurements and Disclosure Requirements in U.S. GAAP and IFRS* related to fair value measurement, which resulted in our determination to reflect the fair value of modified loans and certain delinquent loans in the principal markets for whole loans versus the GSE securitization market. This adoption resulted in a net decrease to fair value of \$24.4 billion. This decrease was offset by an enhanced estimation process used to value HARP loans that resulted in an increase of \$7.4 billion to the fair value of these loans.

Excluding the impact of the changes described above, the estimated fair value of our net assets, excluding capital transactions, increased primarily attributable to income from the spread between our mortgage assets and associated debt and derivatives as well as a tightening of the option-adjusted spread levels. These increases in fair value were partially offset by credit-related items due to declining actual home prices and an increase in interest rates which increased the weighted average life of the guaranty book of business.

Cautionary Language Relating to Supplemental Non-GAAP Financial Measures

In reviewing our non-GAAP consolidated fair value balance sheets, there are a number of important factors and limitations to consider. The estimated fair value of our net assets is calculated as of a particular point in time based on our existing assets and liabilities. It does not incorporate other factors that may have a significant impact on our long-term fair value, including revenues generated from future business activities in which we expect to engage, the value from our foreclosure and loss mitigation efforts or the impact that legislation or potential

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regulatory actions may have on us. As a result, the estimated fair value of our net assets presented in our non-GAAP consolidated fair value balance sheets does not represent an estimate of our net realizable value, liquidation value or our market value as a whole. Amounts we ultimately realize from the disposition of assets or settlement of liabilities may vary materially from the estimated fair values presented in our non-GAAP consolidated fair value balance sheets.

Table of Contents

In addition, the fair value of our net assets attributable to common stockholders presented in our fair value balance sheet does not represent an estimate of the value we expect to realize from operating the company or what we expect to draw from Treasury under the terms of our senior preferred stock purchase agreement, primarily because:

The estimated fair value of our credit exposures significantly exceeds our projected credit losses as fair value takes into account certain assumptions about liquidity and required rates of return that a market participant may demand in assuming a credit obligation. Because we do not generally intend to have other parties assume the credit risk inherent in our book of business, and therefore would not be obligated to pay a market premium for its assumption, we do not expect the current market premium portion of our current estimate of fair value to impact future Treasury draws;

The fair value balance sheet does not reflect amounts we expect to draw in the future to pay dividends on the senior preferred stock; and

The fair value of our net assets reflects a point in time estimate of the fair value of our existing assets and liabilities, and does not incorporate the value associated with new business that may be added in the future. The fair value of our net assets is not a measure defined within GAAP and may not be comparable to similarly titled measures reported by other companies.

Supplemental Non-GAAP Consolidated Fair Value Balance Sheets

We display our non-GAAP fair value balance sheets as of the dates indicated in Table 25.

Table of Contents**Table 25: Supplemental Non-GAAP Consolidated Fair Value Balance Sheets**

	As of March 31, 2012			As of December 31, 2011		
	GAAP Carrying Value	Fair Value Adjustment ⁽¹⁾	Estimated Fair Value	GAAP Carrying Value	Fair Value Adjustment ⁽¹⁾	Estimated Fair Value
(Dollars in millions)						
Assets:						
Cash and cash equivalents	\$ 77,970	\$	\$ 77,970	\$ 68,336	\$	\$ 68,336
Federal funds sold and securities purchased under agreements to resell or similar arrangements	15,000		15,000	46,000		46,000
Trading securities	75,806		75,806	74,198		74,198
Available-for-sale securities	73,779		73,779	77,582		77,582
Mortgage loans:						
Mortgage loans held for sale	282	4	286	311	14	325
Mortgage loans held for investment, net of allowance for loan losses:						
Of Fannie Mae	320,032	(47,953)	272,079	322,825	(27,829)	294,996
Of consolidated trusts	2,603,411	69,620 ⁽²⁾	2,673,031 ⁽³⁾	2,575,485	76,540 ⁽²⁾	2,652,025 ⁽³⁾
Total mortgage loans	2,923,725	21,671	2,945,396 ⁽⁴⁾	2,898,621	48,725	2,947,346 ⁽⁴⁾
Advances to lenders	3,548	(89)	3,459 ⁽⁵⁾⁽⁶⁾	5,538	(118)	5,420 ⁽⁵⁾⁽⁶⁾
Derivative assets at fair value	365		365 ⁽⁵⁾⁽⁶⁾	561		561 ⁽⁵⁾⁽⁶⁾
Guaranty assets and buy-ups, net	497	423	920 ⁽⁵⁾⁽⁶⁾	503	398	901 ⁽⁵⁾⁽⁶⁾
Total financial assets	3,170,690	22,005	3,192,695 ⁽⁷⁾	3,171,339	49,005	3,220,344 ⁽⁷⁾
Credit enhancements	453	2,396	2,849 ⁽⁵⁾⁽⁶⁾	455	2,550	3,005 ⁽⁵⁾⁽⁶⁾
Other assets	38,797	(242)	38,555 ⁽⁵⁾⁽⁶⁾	39,690	(258)	39,432 ⁽⁵⁾⁽⁶⁾
Total assets	\$ 3,209,940	\$ 24,159	\$ 3,234,099	\$ 3,211,484	\$ 51,297	\$ 3,262,781
Liabilities:						
Short-term debt:						
Of Fannie Mae	\$ 110,852	\$ 13	\$ 110,865	\$ 146,752	\$ 30	\$ 146,782
Of consolidated trusts	4,495		4,495	4,973		4,973
Long-term debt:						
Of Fannie Mae	575,122 ⁽⁸⁾	25,370	600,492	585,692 ⁽⁸⁾	28,291	613,983
Of consolidated trusts	2,493,738 ⁽⁸⁾	134,754 ⁽²⁾	2,628,492	2,452,455 ⁽⁸⁾	144,202 ⁽²⁾	2,596,657
Derivative liabilities at fair value	522		522 ⁽⁹⁾⁽¹⁰⁾	916		916 ⁽⁹⁾⁽¹⁰⁾
Guaranty obligations	799	3,016	3,815 ⁽⁹⁾⁽¹⁰⁾	811	3,133	3,944 ⁽⁹⁾⁽¹⁰⁾
Total financial liabilities	3,185,528	163,153	3,348,681 ⁽⁷⁾	3,191,599	175,656	3,367,255 ⁽⁷⁾
Other liabilities	24,144	(1,139)	23,005 ⁽⁹⁾⁽¹⁰⁾	24,456	(1,135)	23,321 ⁽⁹⁾⁽¹⁰⁾
Total liabilities	3,209,672	162,014	3,371,686	3,216,055	174,521	3,390,576
Equity (deficit):						
Fannie Mae stockholders' equity (deficit):						
Senior preferred ⁽¹¹⁾	117,149		117,149	112,578		112,578
Preferred	19,130	(18,252)	878	19,130	(18,163)	967
Common	(136,069)	(119,603)	(255,672)	(136,332)	(105,061)	(241,393)
Total Fannie Mae stockholders' equity (deficit)/non-GAAP fair value of net assets	\$ 210	\$ (137,855)	\$ (137,645)	\$ (4,624)	\$ (123,224)	\$ (127,848)
Noncontrolling interest	58		58	53		53
Total equity (deficit)	268	(137,855)	(137,587)	(4,571)	(123,224)	(127,795)

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Total liabilities and equity (deficit)	\$ 3,209,940	\$ 24,159	\$ 3,234,099	\$ 3,211,484	\$ 51,297	\$ 3,262,781
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Explanation and Reconciliation of Non-GAAP Measures to GAAP Measures

- (1) Each of the amounts listed as a fair value adjustment represents the difference between the carrying value included in our GAAP condensed consolidated balance sheets and our best judgment of the estimated fair value of the listed item.
- (2) Fair value of consolidated loans is impacted by credit risk, which has no corresponding impact on the consolidated debt.
- (3) Includes certain mortgage loans that we elected to report at fair value in our GAAP condensed consolidated balance sheets of \$4.3 billion and \$3.6 billion as of March 31, 2012 and December 31, 2011, respectively.
- (4) Performing loans had both a fair value and an unpaid principal balance of \$2.8 trillion as of March 31, 2012 compared with a fair value of \$2.8 trillion and an unpaid principal balance of \$2.7 trillion as of December 31, 2011. Nonperforming loans, which for the purposes of our

Table of Contents

non-GAAP fair value balance sheets consists of loans that are delinquent by one or more payments, had a fair value of \$121.0 billion and an unpaid principal balance of \$220.5 billion as of March 31, 2012 compared with a fair value of \$128.9 billion and an unpaid principal balance of \$226.5 billion as of December 31, 2011. See Note 12, Fair Value for additional information on valuation techniques for performing and nonperforming loans.

- (5) The following line items: (a) Advances to lenders; (b) Derivative assets at fair value; (c) Guaranty assets and buy-ups, net; (d) Credit enhancements; and (e) Other assets, together consist of the following assets presented in our GAAP condensed consolidated balance sheets: (a) Accrued interest receivable, net; (b) Acquired property, net; and (c) Other assets.
- (6) Other assets include the following GAAP condensed consolidated balance sheets line items: (a) Accrued interest receivable, net and (b) Acquired property, net. The carrying value of these items in our GAAP condensed consolidated balance sheets totaled \$20.6 billion and \$21.4 billion as of March 31, 2012 and December 31, 2011, respectively. Other assets in our GAAP condensed consolidated balance sheets include the following: (a) Advances to lenders; (b) Derivative assets at fair value; (c) Guaranty assets and buy-ups, net; and (d) Credit enhancements. The carrying value of these items totaled \$4.9 billion and \$7.1 billion as of March 31, 2012 and December 31, 2011, respectively.
- (7) We estimated the fair value of these financial instruments in accordance with the fair value accounting guidance as described in Note 12, Fair Value.
- (8) Includes certain long-term debt instruments that we elected to report at fair value in our GAAP condensed consolidated balance sheets of \$5.1 billion and \$4.8 billion as of March 31, 2012 and December 31, 2011, respectively.
- (9) The following line items: (a) Derivative liabilities at fair value; (b) Guaranty obligations; and (c) Other liabilities, consist of the following liabilities presented in our GAAP condensed consolidated balance sheets: (a) Accrued interest payable and (b) Other liabilities.
- (10) Other liabilities include Accrued interest payable in our GAAP condensed consolidated balance sheets. The carrying value of this item in our GAAP condensed consolidated balance sheets totaled \$12.4 billion and \$12.6 billion as of March 31, 2012 and December 31, 2011, respectively. We assume that certain other liabilities, such as deferred revenues, have no fair value. Although we report the Reserve for guaranty losses as part of Other liabilities in our GAAP condensed consolidated balance sheets, it is incorporated into and reported as part of the fair value of our guaranty obligations in our non-GAAP supplemental consolidated fair value balance sheets. Other liabilities in our GAAP condensed consolidated balance sheets include the following: (a) Derivative liabilities at fair value and (b) Guaranty obligations. The carrying value of these items totaled \$1.3 billion and \$1.7 billion as of March 31, 2012 and December 31, 2011, respectively.
- (11) The amount included in estimated fair value of the senior preferred stock is the liquidation preference, which is the same as the GAAP carrying value, and does not reflect fair value.

LIQUIDITY AND CAPITAL MANAGEMENT

Liquidity Management

Our business activities require that we maintain adequate liquidity to fund our operations. Our liquidity risk management policy is designed to address our liquidity risk. Liquidity risk is the risk that we will not be able to meet our funding obligations in a timely manner. Liquidity risk management involves forecasting funding requirements, maintaining sufficient capacity to meet our needs based on our ongoing assessment of financial market liquidity and adhering to our regulatory requirements.

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Our treasury function resides within the Capital Markets group and is responsible for implementing our liquidity and contingency planning strategies. We conduct liquidity contingency planning to prepare for an event in which our access to the unsecured debt markets becomes limited. We plan for alternative sources of liquidity that are designed to allow us to meet our cash obligations without relying upon the issuance of unsecured debt. While our liquidity contingency planning attempts to address stressed market conditions and our status under conservatorship and Treasury support arrangements, we believe that our liquidity contingency plan may be difficult or impossible to execute for a company of our size in our circumstances. See *Liquidity and Capital Management Liquidity Management Liquidity Risk Management Practices and Contingency Planning* in our 2011 Form 10-K for a discussion of our liquidity contingency plans. Also see *Risk Factors* in our 2011 Form 10-K for a description of the risks associated with our liquidity risk and liquidity contingency planning.

Our liquidity position could be adversely affected by many factors, both internal and external to our business, including: actions taken by our conservator, the Federal Reserve, U.S. Treasury or other government agencies; legislation relating to us or our business; a U.S. government payment default on its debt obligations; a downgrade in the credit ratings of our senior unsecured debt or the U.S. government's debt from the major ratings organizations; a systemic event leading to the withdrawal of liquidity from the market; an extreme market-wide widening of credit spreads; public statements by key policy makers; a significant decline in our net worth; potential investor concerns about the adequacy of funding available to us under the senior preferred stock

Table of Contents

purchase agreement after 2012; loss of demand for our debt, or certain types of our debt, from a major group of investors; a significant credit event involving one of our major institutional counterparties; a sudden catastrophic operational failure in the financial sector; or elimination of our GSE status.

Debt Funding

We fund our business primarily through the issuance of short-term and long-term debt securities in the domestic and international capital markets. Because debt issuance is our primary funding source, we are subject to roll-over, or refinancing, risk on our outstanding debt.

We have a diversified funding base of domestic and international investors. Purchasers of our debt securities are geographically diversified and include fund managers, commercial banks, pension funds, insurance companies, foreign central banks, corporations, state and local governments, and other municipal authorities.

Although our funding needs may vary from quarter to quarter depending on market conditions, we currently expect our debt funding needs will decline in future periods as we reduce the size of our mortgage portfolio in compliance with the requirement of the senior preferred stock purchase agreement that we reduce our mortgage portfolio 10% per year until it reaches \$250 billion.

Fannie Mae Debt Funding Activity

Table 26 displays the activity in debt of Fannie Mae for the periods indicated. This activity excludes the debt of consolidated trusts and intraday loans. The reported amounts of debt issued and paid off during the period represent the face amount of the debt at issuance and redemption, respectively. Activity for short-term debt of Fannie Mae relates to borrowings with an original contractual maturity of one year or less while activity for long-term debt of Fannie Mae relates to borrowings with an original contractual maturity of greater than one year.

Table 26: Activity in Debt of Fannie Mae

	For the Three Months Ended March 31,	
	2012	2011
	(Dollars in millions)	
Issued during the period:		
Short-term:		
Amount	\$ 45,594	\$ 88,201
Weighted-average interest rate	0.11%	0.15%
Long-term:		
Amount	\$ 59,464	\$ 51,737
Weighted-average interest rate	1.45%	2.13%
Total issued:		
Amount	\$ 105,058	\$ 139,938
Weighted-average interest rate	0.87%	0.88%
Paid off during the period: ⁽¹⁾		
Short-term:		
Amount	\$ 81,506	\$ 93,031
Weighted-average interest rate	0.12%	0.26%
Long-term:		
Amount	\$ 71,310	\$ 66,857
Weighted-average interest rate	2.51%	2.82%
Total paid off:		
Amount	\$ 152,816	\$ 159,888
Weighted-average interest rate	1.24%	1.33%

⁽¹⁾ Consists of all payments on debt, including regularly scheduled principal payments, payments at maturity, payments resulting from calls and payments for any other repurchases. Calls and repurchases of zero-coupon debt are reported at original face value, which does not equal the amount of actual cash payment.

Table of Contents

Overall debt funding activity decreased in the first quarter of 2012 compared with the first quarter of 2011. As interest rates declined in the first quarter of 2012, we issued long-term debt with lower interest rates to replace redemptions of long-term debt with higher interest rates. This long-term debt activity, however, was more than offset by the decrease in our short-term debt activity as we redeemed more short-term debt than was issued during the quarter. Our debt funding activity is likely to continue to decline in future periods as the size of our mortgage portfolio decreases.

We believe that continued federal government support of our business and the financial markets, as well as our status as a GSE, are essential to maintaining our access to debt funding. Changes or perceived changes in the government's support could materially adversely affect our ability to refinance our debt as it becomes due, which could have a material adverse impact on our liquidity, financial condition and results of operations. In February 2011, Treasury and HUD released a report to Congress on reforming America's housing finance market. The report provides that the Administration will work with FHFA to determine the best way to responsibly wind down both Fannie Mae and Freddie Mac. The report emphasizes the importance of proceeding with a careful transition plan and providing the necessary financial support to Fannie Mae and Freddie Mac during the transition period. For more information on GSE reform, see "Legislative and Regulatory Developments - GSE Reform" in this report and in our 2011 Form 10-K.

In addition, due to our reliance on the U.S. government's support, our access to debt funding or the cost of our debt funding could be materially adversely affected by a change or perceived change in the creditworthiness of the U.S. government. A downgrade in our credit ratings could reduce demand for our debt securities and increase our borrowing costs. See our discussion of credit ratings in "Risk Factors" in our 2011 Form 10-K for information about factors that may lead to the U.S. government's long-term debt rating being lowered, and "Credit Ratings" for further discussion of our dependence on our credit ratings.

Future changes or disruptions in the financial markets could significantly change the amount, mix and cost of funds we obtain, which also could increase our liquidity and roll-over risk and have a material adverse impact on our liquidity, financial condition and results of operations. See "Risk Factors" in our 2011 Form 10-K for a discussion of the risks we face relating to (1) the uncertain future of our company; (2) our reliance on the issuance of debt securities to obtain funds for our operations and the relative cost to obtain these funds; and (3) our liquidity contingency plans.

Outstanding Debt

Total outstanding debt of Fannie Mae includes short-term and long-term debt, excluding debt of consolidated trusts.

As of March 31, 2012, our outstanding short-term debt, based on its original contractual maturity, as a percentage of our total outstanding debt decreased to 16% from 20% as of December 31, 2011. For information on our outstanding debt maturing within one year, including the current portion of our long-term debt, as a percentage of our total debt, see "Maturity Profile of Outstanding Debt of Fannie Mae." In addition, the weighted-average interest rate on our long-term debt, based on its original contractual maturity, decreased to 2.32% as of March 31, 2012 from 2.42% as of December 31, 2011.

Pursuant to the terms of the senior preferred stock purchase agreement, we are prohibited from issuing debt without the prior consent of Treasury if it would result in our aggregate indebtedness exceeding our outstanding debt limit, which is 120% of the amount of mortgage assets we were allowed to own on December 31 of the immediately preceding calendar year. Our debt limit under the senior preferred stock purchase agreement was reduced to \$874.8 billion in 2012. As of March 31, 2012, our aggregate indebtedness totaled \$694.5 billion, which was \$180.3 billion below our debt limit. The calculation of our indebtedness for purposes of complying with our debt limit reflects the unpaid principal balance and excludes debt basis adjustments and debt of consolidated trusts. Because of our debt limit, we may be restricted in the amount of debt we issue to fund our operations.

Table 27 displays information as of the dates indicated on our outstanding short-term and long-term debt based on its original contractual terms.

Table of Contents**Table 27: Outstanding Short-Term Borrowings and Long-Term Debt⁽¹⁾**

	March 31, 2012		As of		December 31, 2011	
	Maturities	Outstanding	Weighted-Average Interest Rate (Dollars in millions)	Maturities	Outstanding	Weighted-Average Interest Rate
Short-term debt:						
Fixed-rate:						
Discount notes		\$ 110,350	0.12%		\$ 146,301	0.13%
Foreign exchange discount notes		422	2.05		371	1.88
Other ⁽²⁾		80	0.04		80	0.04
Total short-term debt of Fannie Mae ⁽³⁾		110,852	0.13		146,752	0.13
Debt of consolidated trusts		4,495	0.11		4,973	0.09
Total short-term debt		\$ 115,347	0.13%		\$ 151,725	0.13%
Long-term debt:						
Senior fixed:						
Benchmark notes and bonds	2012 - 2030	\$275,342	2.67%	2012 - 2030	\$277,146	2.81%
Medium-term notes ⁽⁴⁾	2012 - 2022	170,219	1.55	2012 - 2021	176,886	1.61
Foreign exchange notes and bonds	2021 - 2028	683	5.40	2021 - 2028	662	5.44
Other ⁽⁵⁾⁽⁶⁾	2012 - 2040	47,034	5.29	2012 - 2040	50,912	5.29
Total senior fixed		493,278	2.53		505,606	2.64
Senior floating:						
Medium-term notes ⁽⁴⁾	2012 - 2019	73,187	0.32	2012 - 2016	71,855	0.32
Other ⁽⁵⁾⁽⁶⁾	2020 - 2037	364	8.18	2020 - 2037	420	8.01
Total senior floating		73,551	0.36		72,275	0.35
Subordinated fixed-rate:						
Qualifying subordinated ⁽⁷⁾	2012 - 2014	4,894	5.08	2012 - 2014	4,894	5.08
Subordinated debentures	2019	2,984	9.91	2019	2,917	9.91
Total subordinated fixed-rate		7,878	6.91		7,811	6.88
Secured borrowings ⁽⁸⁾	2021 - 2022	415	1.87			
Total long-term debt of Fannie Mae ⁽⁹⁾		575,122	2.32		585,692	2.42
Debt of consolidated trusts ⁽⁶⁾	2012 - 2052	2,493,738	4.04	2012 - 2051	2,452,455	4.18
Total long-term debt		\$3,068,860	3.71%		\$3,038,147	3.84%
Outstanding callable debt of Fannie Mae ⁽¹⁰⁾		\$177,972	2.05%		\$187,937	2.17%

⁽¹⁾ Outstanding debt amounts and weighted-average interest rates reported in this table include the effect of unamortized discounts, premiums and other cost basis adjustments. Reported amounts include fair value gains and losses associated with debt that we elected to carry at fair value. The unpaid principal balance of outstanding debt of Fannie Mae, which excludes unamortized discounts, premiums and other cost basis adjustments, and debt of consolidated trusts, totaled \$693.8 billion and \$741.6 billion as of March 31, 2012 and December 31, 2011, respectively.

- (2) Includes foreign exchange discount notes denominated in U.S. dollars.
- (3) Short-term debt of Fannie Mae consists of borrowings with an original contractual maturity of one year or less and, therefore, does not include the current portion of long-term debt. Reported amounts include a net discount and other cost basis adjustments of \$40 million and \$53 million as of March 31, 2012 and December 31, 2011, respectively.

Table of Contents

- (4) Includes long-term debt with an original contractual maturity of greater than 1 year and up to 10 years, excluding zero-coupon debt.
- (5) Includes long-term debt that is not included in other debt categories.
- (6) Includes a portion of structured debt instruments that is reported at fair value.
- (7) Consists of subordinated debt with an interest deferral feature.
- (8) Represents remaining liability for transfer of financial assets from our condensed consolidated balance sheets that did not qualify as a sale.
- (9) Long-term debt of Fannie Mae consists of borrowings with an original contractual maturity of greater than one year. Reported amounts include the current portion of long-term debt that is due within one year, which totaled \$140.6 billion and \$134.3 billion as of March 31, 2012 and December 31, 2011, respectively. Reported amounts also include unamortized discounts, premiums and other cost basis adjustments of \$8.4 billion and \$9.2 billion as of March 31, 2012 and December 31, 2011, respectively. The unpaid principal balance of long-term debt of Fannie Mae, which excludes unamortized discounts, premiums, fair value adjustments and other cost basis adjustments and amounts related to debt of consolidated trusts, totaled \$583.4 billion and \$594.8 billion as of March 31, 2012 and December 31, 2011, respectively.
- (10) Consists of long-term callable debt of Fannie Mae that can be paid off in whole or in part at our option or the option of the investor at any time on or after a specified date. Includes the unpaid principal balance, and excludes unamortized discounts, premiums and other cost basis adjustments.

Maturity Profile of Outstanding Debt of Fannie Mae

Table 28 displays the maturity profile, as of March 31, 2012, of our outstanding debt maturing within one year, by month, including amounts we have announced for early redemption. Our outstanding debt maturing within one year, including the current portion of our long-term debt, decreased as a percentage of our total outstanding debt, excluding debt of consolidated trusts, to 37% as of March 31, 2012, compared with 38% as of December 31, 2011. The weighted-average maturity of our outstanding debt that is maturing within one year was 150 days as of March 31, 2012, compared with 158 days as of December 31, 2011.

Table 28: Maturity Profile of Outstanding Debt of Fannie Mae Maturing Within One Year⁽¹⁾

- (1) Includes unamortized discounts, premiums and other cost basis adjustments of \$101 million as of March 31, 2012. Excludes debt of consolidated trusts maturing within one year of \$7.4 billion as of March 31, 2012.

Table of Contents

Table 29 displays the maturity profile, as of March 31, 2012, of the portion of our long-term debt that matures in more than one year, on a quarterly basis for one year and on an annual basis thereafter, excluding amounts we have announced for early redemption within one year. The weighted-average maturity of our outstanding debt maturing in more than one year was approximately 59 months as of March 31, 2012 and December 31, 2011.

Table 29: Maturity Profile of Outstanding Debt of Fannie Mae Maturing in More Than One Year⁽¹⁾

⁽¹⁾ Includes unamortized discounts, premiums and other cost basis adjustments of \$8.3 billion as of March 31, 2012. Excludes debt of consolidated trusts of \$2.5 trillion as of March 31, 2012.

We intend to repay our short-term and long-term debt obligations as they become due primarily through proceeds from the issuance of additional debt securities.

Cash and Other Investments Portfolio

Table 30 displays information on the composition of our cash and other investments portfolio as of the dates indicated.

Table 30: Cash and Other Investments Portfolio

	March 31, 2012	As of December 31, 2011
	(Dollars in millions)	
Cash and cash equivalents	\$ 22,049	\$ 17,539
Federal funds sold and securities purchased under agreements to resell or similar arrangements	15,000	46,000
Non-mortgage-related securities:		
U.S. Treasury securities ⁽¹⁾	50,030	47,737
Asset-backed securities ⁽²⁾	1,896	2,111
Total non-mortgage-related securities	51,926	49,848
Total cash and other investments	\$ 88,975	\$ 113,387

⁽¹⁾ Excludes \$3.2 billion and \$600 million of U.S. Treasury securities which are a component of cash equivalents as of March 31, 2012 and December 31, 2011, respectively, as these securities had a maturity at the date of acquisition of three months or less.

⁽²⁾ Includes securities primarily backed by credit cards loans and student loans.

Table of Contents

Our cash and other investments portfolio decreased from December 31, 2011 to March 31, 2012. The balance of our cash and other investments portfolio fluctuates based on changes in our cash flows, overall liquidity in the fixed income markets and our liquidity risk management policies and practices. See Risk Management Credit Risk Management Institutional Counterparty Credit Risk Management Issuers of Investments Held in our Cash and Other Investments Portfolio for additional information on the risks associated with the assets in our cash and other investments portfolio.

Credit Ratings

Our credit ratings from the major credit ratings organizations, as well as the credit ratings of the U.S. government, are primary factors that could affect our ability to access the capital markets and our cost of funds. In addition, our credit ratings are important when we seek to engage in certain long-term transactions, such as derivative transactions. Standard & Poor's Ratings Services (S&P), Moody's Investors Service (Moody's) and Fitch Ratings Limited (Fitch) have all indicated that, if they were to lower the sovereign credit ratings on the U.S., they would likely lower their ratings on the debt of Fannie Mae and certain other government-related entities. We cannot predict whether one or more of these ratings agencies will lower our debt ratings in the future. See Risk Factors in our 2011 Form 10-K for a discussion of the possibility of further downgrades and the risks to our business relating to a decrease in our credit ratings, which could include an increase in our borrowing costs, limits on our ability to issue debt, and additional collateral requirements under our derivatives contracts and other borrowing arrangements.

Table 31 displays the credit ratings issued by the three major credit rating agencies as of May 2, 2012.

Table 31: Fannie Mae Credit Ratings

	S&P	As of May 2, 2012 Moody's	Fitch
Long-term senior debt	AA+	Aaa	AAA
Short-term senior debt	A-1+	P-1	F1+
Qualifying subordinated debt	A	Aa2	AA-
Preferred stock	C	Ca	C/RR6
Bank financial strength rating		E+	
Outlook	Negative		Negative
	(for Long Term	Negative	(for AAA rated
	Senior Debt and	(for Long Term	Long Term Issuer
	Qualifying	Senior Debt and	Default Rating)
	Subordinated Debt)	Qualifying	
		Subordinated Debt)	

Cash Flows

Three Months Ended March 31, 2012. Cash and cash equivalents increased from December 31, 2011 by \$4.5 billion to \$22.0 billion as of March 31, 2012. Net cash generated from investing activities totaled \$157.5 billion, resulting primarily from proceeds received from repayments of loans held for investment. These net cash inflows were offset by net cash used in operating activities of \$114 million and net cash used in financing activities of \$152.9 billion primarily attributable to a significant amount of debt redemptions in excess of proceeds received from the issuance of debt as well as proceeds received from Treasury under the senior preferred stock purchase agreement.

Three Months Ended March 31, 2011. Cash and cash equivalents increased from December 31, 2010 by \$2.5 billion to \$19.8 billion as of March 31, 2011. Net cash generated from investing activities totaled \$123.8 billion, resulting primarily from proceeds received from repayments of loans held for investment. Net cash from operating activities totaled \$2.6 billion. These net cash inflows were partially offset by net cash used in financing activities of \$123.9 billion primarily attributable to a significant amount of debt redemptions in excess of proceeds received from the issuances of debt as well as proceeds received from Treasury under the senior preferred stock purchase agreement.

Table of Contents

Capital Management

Regulatory Capital

FHFA has announced that, during the conservatorship, our existing statutory and FHFA-directed regulatory capital requirements will not be binding and that FHFA will not issue quarterly capital classifications. We submit capital reports to FHFA and FHFA monitors our capital levels. The deficit of core capital over statutory minimum capital was \$147.8 billion as of March 31, 2012 and \$148.4 billion as of December 31, 2011.

Senior Preferred Stock Purchase Agreement

As a result of the covenants under the senior preferred stock purchase agreement, Treasury's ownership of the warrant to purchase up to 79.9% of the total shares of our common stock outstanding and the uncertainty regarding our future, we effectively no longer have access to equity funding except through draws under the senior preferred stock purchase agreement.

Under the senior preferred stock purchase agreement, Treasury made a commitment to provide funding, under certain conditions, to eliminate deficits in our net worth. We have received a total of \$116.1 billion from Treasury pursuant to the senior preferred stock purchase agreement as of March 31, 2012. The aggregate liquidation preference of the senior preferred stock, including the initial aggregate liquidation preference of \$1.0 billion, remains at \$117.1 billion.

While we had a positive net worth as of March 31, 2012, in some future periods we expect to have a net worth deficit and therefore will be required to obtain additional funding from Treasury pursuant to the senior preferred stock purchase agreement.

The senior preferred stock purchase agreement provides that the \$200 billion maximum amount of the commitment from Treasury will increase as necessary to accommodate any net worth deficiencies attributable to periods during 2010, 2011 and 2012. If we do not have a positive net worth as of December 31, 2012, then the amount of funding available under the senior preferred stock purchase agreement after 2012 will be \$124.8 billion (\$200 billion less \$75.2 billion in cumulative draws for net worth deficiencies through December 31, 2009).

In the event we have a positive net worth as of December 31, 2012, then the amount of funding available after 2012 under the senior preferred stock purchase agreement will depend on the size of that positive net worth relative to the cumulative draws for net worth deficiencies attributable to periods during 2010, 2011 and 2012, as follows:

If our positive net worth as of December 31, 2012 is less than the cumulative draws for net worth deficiencies attributable to periods during 2010, 2011 and 2012, then the amount of available funding will be \$124.8 billion less our positive net worth as of December 31, 2012.

If our positive net worth as of December 31, 2012 is greater than the cumulative draws for net worth deficiencies attributable to periods during 2010, 2011 and 2012, then the amount of available funding will be \$124.8 billion less the cumulative draws attributable to periods during 2010, 2011 and 2012.

As of May 9, 2012, the amount of the quarterly commitment fee payable by us to Treasury under the senior preferred stock purchase agreement had not been established; however, Treasury has waived the quarterly commitment fee under the senior preferred stock purchase agreement for each quarter of 2011 and the first and second quarters of 2012 due to the continued fragility of the U.S. mortgage market and Treasury's belief that imposing the commitment fee would not generate increased compensation for taxpayers. Treasury stated that it will reevaluate the situation during the next calendar quarter to determine whether the quarterly commitment fee should then be set.

Dividends

Our first quarter dividend of \$2.8 billion was declared by the conservator and paid by us on March 30, 2012. The annualized dividend on the senior preferred stock remains at \$11.7 billion based on the 10% dividend rate. The level of dividends on the senior preferred stock will increase in future periods if, as we expect, the conservator requests additional funds on our behalf from Treasury under the senior preferred stock purchase agreement.

Table of Contents

OFF-BALANCE SHEET ARRANGEMENTS

Our maximum potential exposure to credit losses relating to our outstanding and unconsolidated Fannie Mae MBS and other financial guarantees is primarily represented by the unpaid principal balance of the mortgage loans underlying outstanding and unconsolidated Fannie Mae MBS and other financial guarantees of \$61.5 billion as of March 31, 2012 and \$62.0 billion as of December 31, 2011.

We also provide assistance to housing finance agencies (HFAs) under the temporary credit and liquidity facilities programs in which Treasury has purchased participation interests. For a description of these programs, see MD&A Off-Balance Sheet Arrangements Treasury Housing Finance Agency Initiative in our 2011 Form 10-K.

RISK MANAGEMENT

Our business activities expose us to the following three major categories of financial risk: credit risk, market risk (including interest rate and liquidity risk) and operational risk. We seek to actively monitor and manage these risks by using an established risk management framework. Our risk management framework is intended to provide the basis for the principles that govern our risk management activities. In addition to these financial risks, there is significant uncertainty regarding the future of our company, including how long we will continue to be in existence, which we discuss in more detail in Legislative and Regulatory Developments GSE Reform in this report and in Risk Factors in our 2011 Form 10-K. We are also subject to a number of other risks that could adversely impact our business, financial condition, earnings and cash flow, including model, legal and reputational risks that may arise due to a failure to comply with laws, regulations or ethical standards and codes of conduct applicable to our business activities and functions.

In this section we provide an update on our management of our major risk categories. For a more complete discussion of the financial risks we face and how we manage credit risk, market risk and operational risk, see MD&A Risk Management in our 2011 Form 10-K and Risk Factors in our 2011 Form 10-K and in this report.

Credit Risk Management

We are generally subject to two types of credit risk: mortgage credit risk and institutional counterparty credit risk. Mortgage credit risk is the risk that a borrower will fail to make required mortgage payments. Institutional counterparty credit risk is the risk that our institutional counterparties may fail to fulfill their contractual obligations to us, including seller/servicers who are obligated to repurchase loans from us or reimburse us for losses in certain circumstances.

Mortgage Credit Risk Management

We are exposed to credit risk on our mortgage credit book of business because we either hold mortgage assets, have issued a guaranty in connection with the creation of Fannie Mae MBS backed by mortgage assets or provided other credit enhancements on mortgage assets. While our mortgage credit book of business includes all of our mortgage-related assets, both on- and off-balance sheet, our guaranty book of business excludes non-Fannie Mae mortgage-related securities held in our portfolio for which we do not provide a guaranty. We provide information on the performance of non-Fannie Mae mortgage-related securities held in our portfolio, including the impairment that we have recognized on these

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securities, in Consolidated Balance Sheet Analysis Investments in Mortgage-Related Securities Investments in Private-Label Mortgage-Related Securities.

Mortgage Credit Book of Business

Table 32 displays the composition of our entire mortgage credit book of business as of the dates indicated. Our total single-family mortgage credit book of business accounted for 93% of our total mortgage credit book of business as of March 31, 2012 and December 31, 2011.

Table of Contents**Table 32: Composition of Mortgage Credit Book of Business⁽¹⁾**

	As of March 31, 2012			As of December 31, 2011		
	Single-Family	Multifamily	Total	Single-Family	Multifamily	Total
	(Dollars in millions)					
Mortgage loans and Fannie Mae MBS ⁽²⁾	\$ 2,814,217	\$ 178,794	\$ 2,993,011	\$ 2,798,633	\$ 176,898	\$ 2,975,531
Unconsolidated Fannie Mae MBS, held by third parties ⁽³⁾	17,276	1,654	18,930	17,910	1,702	19,612
Other credit guarantees ⁽⁴⁾	26,154	16,407	42,561	25,824	16,582	42,406
Guaranty book of business	\$ 2,857,647	\$ 196,855	\$ 3,054,502	\$ 2,842,367	\$ 195,182	\$ 3,037,549
Agency mortgage-related securities ⁽⁵⁾	14,486	33	14,519	15,522	33	15,555
Other mortgage-related securities ⁽⁶⁾	41,829	30,704	72,533	43,019	31,511	74,530
Mortgage credit book of business	\$ 2,913,962	\$ 227,592	\$ 3,141,554	\$ 2,900,908	\$ 226,726	\$ 3,127,634
Guaranty Book of Business Detail:						
Conventional Guaranty Book of Business ⁽⁷⁾	\$ 2,785,819	\$ 194,560	\$ 2,980,379	\$ 2,769,919	\$ 192,797	\$ 2,962,716
Government Guaranty Book of Business ⁽⁸⁾	\$ 71,828	\$ 2,295	\$ 74,123	\$ 72,448	\$ 2,385	\$ 74,833

⁽¹⁾ Based on unpaid principal balance.

⁽²⁾ Consists of mortgage loans and Fannie Mae MBS recognized in our condensed consolidated balance sheets. The principal balance of resecuritized Fannie Mae MBS is included only once in the reported amount.

⁽³⁾ Reflects unpaid principal balance of unconsolidated Fannie Mae MBS, held by third-party investors. The principal balance of resecuritized Fannie Mae MBS is included only once in the reported amount.

⁽⁴⁾ Includes single-family and multifamily credit enhancements that we have provided and that are not otherwise reflected in the table.

⁽⁵⁾ Consists of mortgage-related securities issued by Freddie Mac and Ginnie Mae.

⁽⁶⁾ Consists primarily of mortgage-revenue bonds, manufactured housing bonds and CMBS.

⁽⁷⁾ Refers to mortgage loans and mortgage-related securities that are not guaranteed or insured, in whole or in part, by the U.S. government or one of its agencies.

⁽⁸⁾ Refers to mortgage loans and mortgage-related securities guaranteed or insured, in whole or in part, by the U.S. government or one of its agencies.

In the following sections, we discuss the mortgage credit risk of the single-family and multifamily loans in our guaranty book of business. The credit statistics reported below, unless otherwise noted, pertain generally to the portion of our guaranty book of business for which we have

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access to detailed loan-level information, which constituted approximately 99% of each of our single-family conventional guaranty book of business and our multifamily guaranty book of business, excluding defeased loans, as of March 31, 2012 and December 31, 2011. We typically obtain this data from the sellers or servicers of the mortgage loans in our guaranty book of business and receive representations and warranties from them as to the accuracy of the information. While we perform various quality assurance checks by sampling loans to assess compliance with our underwriting and eligibility criteria, we do not independently verify all reported information and we rely on lender representations regarding the accuracy of the characteristics of loans in our guaranty book of business. See **Risk Factors** in our 2011 Form 10-K for a discussion of the risk that we could experience mortgage fraud as a result of this reliance on lender representations.

Table of Contents

Single-Family Mortgage Credit Risk Management

Our strategy in managing single-family mortgage credit risk consists of four primary components: (1) our acquisition and servicing policies along with our underwriting and servicing standards, including the use of credit enhancements; (2) portfolio diversification and monitoring; (3) management of problem loans; and (4) REO management. These strategies may increase our expenses and may not be effective in reducing our credit-related expenses or credit losses. We provide information on our credit-related expenses and credit losses in *Consolidated Results of Operations - Credit-Related Expenses*.

In evaluating our single-family mortgage credit risk, we closely monitor changes in housing and economic conditions and the impact of those changes on the credit risk profile of our single-family mortgage credit book of business. We regularly review and provide updates to our underwriting standards and eligibility guidelines that take into consideration changing market conditions. The credit risk profile of our single-family mortgage credit book of business is influenced by, among other things, the credit profile of the borrower, features of the loan, loan product type, the type of property securing the loan and the housing market and general economy. We focus more on loans that we believe pose a higher risk of default, which typically have been loans associated with higher mark-to-market LTV ratios, loans to borrowers with lower FICO credit scores and certain higher risk loan product categories, such as Alt-A loans. These and other factors affect both the amount of expected credit loss on a given loan and the sensitivity of that loss to changes in the economic environment.

Because we believe we have limited credit exposure on our government loans, the single-family credit statistics we focus on and report in the sections below generally relate to our single-family conventional guaranty book of business, which represents the substantial majority of our total single-family guaranty book of business.

Table 33 displays our single-family conventional business volumes and our single-family conventional guaranty book of business for the periods indicated, based on certain key risk characteristics that we use to evaluate the risk profile and credit quality of our single-family loans.

Table of Contents**Table 33: Risk Characteristics of Single-Family Conventional Business Volume and Guaranty Book of Business⁽¹⁾**

	Percent of Single-Family Conventional Business Volume ⁽²⁾ For the Three Months Ended March 31,		Percent of Single-Family Conventional Guaranty Book of Business ⁽³⁾⁽⁴⁾ As of	
	2012	2011	March 31, 2012	December 31, 2011
Original LTV ratio: ⁽⁵⁾				
<= 60%	29%	30%	24%	24%
60.01% to 70%	16	16	15	16
70.01% to 80%	35	38	41	40
80.01% to 90% ⁽⁶⁾	9	8	10	10
90.01% to 100% ⁽⁶⁾	7	6	9	9
Greater than 100% ⁽⁶⁾	4	2	1	1
Total	100%	100%	100%	100%
Weighted average	70%	69%	72%	71%
Average loan amount	\$ 214,216	\$ 213,710	\$ 156,697	\$ 156,194
Estimated mark-to-market LTV ratio: ⁽⁷⁾				
<= 60%			25%	26%
60.01% to 70%			12	12
70.01% to 80%			18	18
80.01% to 90%			16	16
90.01% to 100%			10	10
Greater than 100%			19	18
Total			100%	100%
Weighted average			80%	79%
Product type:				
Fixed-rate: ⁽⁸⁾				
Long-term	72%	68%	72%	73%
Intermediate-term	24	25	16	15
Interest-only	*	*	1	1
Total fixed-rate	96	93	89	89
Adjustable-rate:				
Interest-only	*	1	3	3
Other ARMs	4	6	8	8
Total adjustable-rate	4	7	11	11
Total	100%	100%	100%	100%
Number of property units:				
1 unit	98%	98%	97%	97%
2-4 units	2	2	3	3
Total	100%	100%	100%	100%
Property type:				

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Single-family homes	91%	91%	91%	91%
Condo/Co-op	9	9	9	9
Total	100%	100%	100%	100%

Table of Contents

	Percent of Single-Family Conventional Business Volume ⁽²⁾ For the Three Months Ended March 31,		Percent of Single-Family Conventional Guaranty Book of Business ⁽³⁾⁽⁴⁾ As of	
	2012	2011	March 31, 2012	December 31, 2011
Occupancy type:				
Primary residence	89%	89%	89%	89%
Second/vacation home	4	5	5	5
Investor	7	6	6	6
Total	100%	100%	100%	100%
FICO credit score at origination:				
< 620	1%	*%	3%	3%
620 to < 660	2	2	7	7
660 to < 700	6	7	13	13
700 to < 740	15	17	20	20
>= 740	76	74	57	57
Total	100%	100%	100%	100%
Weighted average	763	762	739	738
Loan purpose:				
Purchase	17%	18%	30%	31%
Cash-out refinance	16	19	26	27
Other refinance	67	63	44	42
Total	100%	100%	100%	100%
Geographic concentration:⁽⁹⁾				
Midwest	15%	15%	15%	15%
Northeast	19	20	19	19
Southeast	19	20	23	24
Southwest	15	15	16	15
West	32	30	27	27
Total	100%	100%	100%	100%
Origination year:				
<= 2001			2%	2%
2002			2	2
2003			8	9
2004			5	5
2005			7	7
2006			6	7
2007			9	10
2008			6	7
2009			15	17
2010			17	18
2011			18	16
2012			5	
Total			100%	100%

* Represents less than 0.5% of single-family conventional business volume or book of business.

⁽¹⁾ We reflect second lien mortgage loans in the original LTV ratio calculation only when we own both the first and second lien mortgage loans or we own only the second lien mortgage loan. Second lien mortgage loans represented less than 0.5%

Table of Contents

of our single-family conventional guaranty book of business as of March 31, 2012 and December 31, 2011. Second lien mortgage loans held by third parties are not reflected in the original LTV or mark-to-market LTV ratios in this table.

- (2) Calculated based on unpaid principal balance of single-family loans for each category at time of acquisition. Single-family business volume refers to both single-family mortgage loans we purchase for our mortgage portfolio and single-family mortgage loans we guarantee.
- (3) Calculated based on the aggregate unpaid principal balance of single-family loans for each category divided by the aggregate unpaid principal balance of loans in our single-family conventional guaranty book of business as of the end of each period.
- (4) Our single-family conventional guaranty book of business includes jumbo-conforming and high-balance loans that represented 5% of our single-family conventional guaranty book of business as of March 31, 2012 and December 31, 2011. See *Business Our Charter and Regulation of Our Activities Charter Act Loan Standards and Risk Management Credit Risk Management Single Family Mortgage Credit Risk Management Credit Profile Summary* in our 2011 Form 10-K for additional information on loan limits.
- (5) The original LTV ratio generally is based on the original unpaid principal balance of the loan divided by the appraised property value reported to us at the time of acquisition of the loan. Excludes loans for which this information is not readily available.
- (6) We purchase loans with original LTV ratios above 80% to fulfill our mission to serve the primary mortgage market and provide liquidity to the housing system. Except as permitted under Refi Plus, our charter generally requires primary mortgage insurance or other credit enhancement for loans that we acquire that have an LTV ratio over 80%.
- (7) The aggregate estimated mark-to-market LTV ratio is based on the unpaid principal balance of the loan as of the end of each reported period divided by the estimated current value of the property, which we calculate using an internal valuation model that estimates periodic changes in home value. Excludes loans for which this information is not readily available.
- (8) Long-term fixed-rate consists of mortgage loans with maturities greater than 15 years, while intermediate-term fixed-rate has maturities equal to or less than 15 years. Loans with interest-only terms are included in the interest-only category regardless of their maturities.
- (9) Midwest consists of IL, IN, IA, MI, MN, NE, ND, OH, SD and WI. Northeast includes CT, DE, ME, MA, NH, NJ, NY, PA, PR, RI, VT and VI. Southeast consists of AL, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA and WV. Southwest consists of AZ, AR, CO, KS, LA, MO, NM, OK, TX and UT. West consists of AK, CA, GU, HI, ID, MT, NV, OR, WA and WY.

Credit Profile Summary

The single-family loans we purchased or guaranteed in the first quarter of 2012 have a strong credit profile with a weighted average original LTV ratio of 70%, a weighted average FICO credit score of 763, and a product mix with a significant percentage of fully amortizing fixed-rate mortgage loans. Due to an increase in the volume of Refi Plus loans (including HARP loans) with higher LTV ratios, the weighted average LTV ratio at origination for our acquisitions in the first quarter of 2012 was higher than for our acquisitions in the first quarter of 2011.

Whether our future acquisitions will exhibit the same credit profile as our recent acquisitions depends on many factors, including our future pricing and eligibility standards, our future objectives, mortgage insurers' eligibility standards, our future volume of Refi Plus acquisitions, which typically include higher LTV ratios and lower FICO credit scores, and future market conditions. We expect the ultimate performance of all our loans will be affected by macroeconomic trends, including unemployment, the economy, and home prices.

The credit profile of our acquisitions has been influenced by historically low mortgage rates in recent periods, which has resulted in an increase in the percentage of acquisitions that are refinanced loans. Refinanced loans, which include Refi Plus loans, comprised 83% of our single-family acquisitions in the first quarter of 2012. Refinanced loans generally have a strong credit profile because refinancing indicates borrowers' ability

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to make their mortgage payment and desire to maintain homeownership, but it is uncertain if Refi Plus loans, which may have lower FICO credit scores and higher LTV ratios than we generally require, will ultimately perform as well as traditional refinanced loans. Under our Refi Plus initiative, which offers expanded refinance opportunities for eligible Fannie Mae borrowers and includes but is not limited to HARP, we allow our borrowers who have mortgage loans with current LTV ratios above 80% to refinance their mortgages without obtaining new mortgage insurance in excess of what is already in place. Refi Plus constituted approximately 22% of our total single-family acquisitions in the first quarter of 2012, compared with approximately 24% of total single-family

Table of Contents

acquisitions in all of 2011. It is too early to determine whether the ultimate performance of loans with higher risk characteristics refinanced under the Refi Plus program will be different than the performance of other refinanced loans; however, we do expect Refi Plus loans will perform better than the loans they replace because Refi Plus loans should reduce the borrowers' monthly payments or otherwise provide more sustainability than the borrowers' old loans (for example, by refinancing into a mortgage with a fixed interest rate instead of an adjustable rate). Approximately 20% of our total single-family conventional business volume for the first quarter of 2012 consisted of loans with LTV ratios higher than 80% at the time of purchase compared with 16% for the first quarter of 2011.

The prolonged and severe decline in home prices over the past several years has resulted in the overall estimated weighted average mark-to-market LTV ratio of our single-family conventional guaranty book of business to remain high at 80% as of March 31, 2012, and 79% as of December 31, 2011. The portion of our single-family conventional guaranty book of business with an estimated mark-to-market LTV ratio greater than 100% was 19% as of March 31, 2012, and 18% as of December 31, 2011. If home prices decline further, more loans may have mark-to-market LTV ratios greater than 100%, which increases the risk of delinquency and default.

Alt-A and Subprime Loans

Our exposure to Alt-A and subprime loans included in our single-family conventional guaranty book of business, as defined in this section, does not include (1) our investments in private-label mortgage-related securities backed by Alt-A and subprime loans or (2) resecuritizations, or wraps, of private-label mortgage-related securities backed by Alt-A mortgage loans that we have guaranteed. See Consolidated Balance Sheet Analysis Investments in Mortgage-Related Securities Investments in Private-Label Mortgage-Related Securities for a discussion of our exposure to private-label mortgage-related securities backed by Alt-A and subprime loans. As a result of our decision to discontinue the purchase of newly originated Alt-A loans, except for those that represent the refinancing of an existing Fannie Mae loan, we expect our acquisitions of Alt-A mortgage loans to continue to be minimal in future periods and the percentage of the book of business attributable to Alt-A will continue to decrease over time. We are also not currently acquiring newly originated subprime loans.

We have classified a mortgage loan as Alt-A if the lender that delivered the loan to us classified the loan as Alt-A based on documentation or other features. We have classified a mortgage loan as subprime if the loan was originated by a lender specializing in subprime business or by a subprime division of a large lender; however, we exclude loans originated by these lenders from the subprime classification if we acquired the loans in accordance with our standard underwriting criteria, which typically require compliance by the seller with our Selling Guide (including standard representations and warranties) and/or evaluation of the loans through our Desktop Underwriter system. We apply our classification criteria in order to determine our Alt-A and subprime loan exposures; however, we have other loans with some features that are similar to Alt-A and subprime loans that we have not classified as Alt-A or subprime because they do not meet our classification criteria. The unpaid principal balance of Alt-A loans included in our single-family conventional guaranty book of business of \$175.9 billion as of March 31, 2012, represented approximately 6.3% of our single-family conventional guaranty book of business. The unpaid principal balance of subprime loans included in our single-family conventional guaranty book of business of \$5.6 billion as of March 31, 2012, represented approximately 0.2% of our single-family conventional guaranty book of business.

Problem Loan Management

Our problem loan management strategies are primarily focused on reducing defaults to avoid losses that would otherwise occur and pursuing foreclosure alternatives to attempt to minimize the severity of the losses we incur. If a borrower does not make required payments, or is in jeopardy of not making payments, we work with the servicers of our loans to offer workout solutions to minimize the likelihood of foreclosure as well as the severity of loss. Our loan workouts reflect our various types of home retention solutions, including loan modifications, repayment plans and forbearances, and foreclosure alternatives, including short sales and deeds-in-lieu of foreclosure. When appropriate, we seek to move to foreclosure expeditiously.

Table of Contents

Loan modifications involve changes to the original mortgage terms such as product type, interest rate, amortization term, maturity date and/or unpaid principal balance. Additionally, we currently offer up to twelve months of forbearance for those homeowners who are unemployed as an additional tool to help homeowners avoid foreclosure.

Foreclosure alternatives may be more appropriate if the borrower has experienced a significant adverse change in financial condition due to events such as unemployment or reduced income, divorce, or unexpected issues like medical bills and is therefore no longer able to make the required mortgage payments. Since the cost of foreclosure can be significant to both the borrower and Fannie Mae, to avoid foreclosure and satisfy the first-lien mortgage obligation, our servicers work with a borrower to sell their home prior to foreclosure in a short sale or accept a deed-in-lieu of foreclosure whereby the borrower voluntarily signs over the title to their property to the servicer. These alternatives are designed to reduce our credit losses while helping borrowers avoid having to go through a foreclosure.

In the following section, we present statistics on our problem loans, describe specific efforts undertaken to manage these loans and prevent foreclosures and provide metrics regarding the performance of our loan workout activities. Unless otherwise noted, single-family delinquency data is calculated based on number of loans. We include single-family conventional loans that we own and that back Fannie Mae MBS in the calculation of the single-family delinquency rate. Seriously delinquent loans are loans that are three or more monthly payments past due or in the foreclosure process. Percentage of book outstanding calculations are based on the unpaid principal balance of loans for each category divided by the unpaid principal balance of our total single-family guaranty book of business for which we have detailed loan-level information.

Problem Loan Statistics

The following table displays the delinquency status of loans in our single-family conventional guaranty book of business (based on number of loans) as of the dates indicated.

Table 34: Delinquency Status of Single-Family Conventional Loans

	March 31, 2012	As of December 31, 2011	March 31, 2011
Delinquency status:			
30 to 59 days delinquent	1.78%	2.17%	1.93%
60 to 89 days delinquent	0.59	0.74	0.70
Seriously delinquent	3.67	3.91	4.27
Percentage of seriously delinquent loans that have been delinquent for more than 180 days	73%	70%	71%

Our single-family serious delinquency rate has decreased each quarter since the first quarter of 2010. The decrease in our serious delinquency rate is primarily the result of home retention solutions, foreclosure alternatives and completed foreclosures, as well as our acquisition of loans with stronger credit profiles since the beginning of 2009, as these loans are now 56% of our single-family guaranty book of business, resulting in a smaller percentage of our loans becoming seriously delinquent.

Although our single-family serious delinquency rate has decreased significantly since the first quarter of 2010, our serious delinquency rate and the period of time that loans remain seriously delinquent have been negatively affected in recent periods by the increase in the average number of days it is taking to complete a foreclosure. Continuing issues in the servicer foreclosure process and changing legislative, regulatory and judicial requirements have lengthened the time it takes to foreclose on a mortgage loan in many states. In addition, servicers and states are dealing with the backlog of foreclosures resulting from these delays and from the elevated level of foreclosures resulting from the housing market downturn. Longer foreclosure timelines result in these loans remaining in our book of business for a longer time, which has caused our serious delinquency rate to decrease more slowly in the last year than it would have if the pace of foreclosures had been faster. We believe the changes in the foreclosure environment will continue to negatively affect our single-family serious

Table of Contents

delinquency rates, foreclosure timelines and credit-related expenses. We expect serious delinquency rates will continue to be affected in the future by home price changes, changes in other macroeconomic conditions, the length of the foreclosure process, the volume of loan modifications and the extent to which borrowers with modified loans continue to make timely payments. We expect the number of our single-family loans that are seriously delinquent to remain well above pre-2008 levels for years.

Table 35 displays a comparison, by geographic region and by loans with and without credit enhancement, of the serious delinquency rates as of the dates indicated for single-family conventional loans in our single-family guaranty book of business. Serious delinquency rates vary by geographic region due to many factors including regional home prices, unemployment, economic conditions and state foreclosure timelines.

Table 35: Single-Family Serious Delinquency Rates

	March 31, 2012		As of December 31, 2011		March 31, 2011	
	Percentage of Book Outstanding	Serious Delinquency Rate	Percentage of Book Outstanding	Serious Delinquency Rate	Percentage of Book Outstanding	Serious Delinquency Rate
Single-family conventional delinquency rates by geographic region: ⁽¹⁾						
Midwest	15%	3.39%	15%	3.73%	15%	3.99%
Northeast	19	4.30	19	4.43	19	4.30
Southeast	23	5.36	24	5.68	24	6.08
Southwest	16	2.10	15	2.30	15	2.73
West	27	2.72	27	2.87	27	3.61
Total single-family conventional loans	100%	3.67%	100%	3.91%	100%	4.27%
Single-family conventional loans:						
Credit enhanced	14%	8.35%	14%	9.10%	15%	10.13%
Non-credit enhanced	86	2.93	86	3.07	85	3.26
Total single-family conventional loans	100%	3.67%	100%	3.91%	100%	4.27%

⁽¹⁾ See footnote 9 to Table 33: Risk Characteristics of Single-Family Conventional Business Volume and Guaranty Book of Business for states included in each geographic region.

While loans across our single-family guaranty book of business have been affected by the weak market conditions, loans in certain states, certain higher-risk loan categories, such as Alt-A loans and loans with higher mark-to-market LTVs, and our 2005 through 2008 loan vintages continue to exhibit higher than average delinquency rates and/or account for a disproportionate share of our credit losses. California, Florida, Arizona, Nevada and some states in the Midwest have experienced more significant declines in home prices coupled with unemployment rates that remain high.

Table 36 displays the serious delinquency rates and other financial information for our single-family conventional loans with some of these higher-risk characteristics as of the dates indicated. The reported categories are not mutually exclusive.

Table of Contents**Table 36: Single-Family Conventional Serious Delinquency Rate Concentration Analysis**

	March 31, 2012				As of December 31, 2011				March 31, 2011			
	Unpaid Principal Balance	Percentage of Outstanding	Serious Delinquency Rate	Estimated Mark-to- Market LTV Ratio ⁽¹⁾	Unpaid Principal Balance	Percentage of Outstanding	Serious Delinquency Rate	Estimated Mark-to- Market LTV Ratio ⁽¹⁾	Unpaid Principal Balance	Percentage of Outstanding	Serious Delinquency Rate	Estimated Mark-to- Market LTV Ratio ⁽¹⁾
(Dollars in millions)												
States:												
Arizona	\$ 66,544	2%	3.22%	105%	\$ 66,875	2%	3.65%	109%	\$ 70,055	2%	5.16%	110%
California	523,745	19	2.24	81	516,608	19	2.46	81	518,569	19	3.35	78
Florida	173,178	6	11.35	106	175,344	6	11.80	108	182,943	7	12.40	110
Nevada	28,405	1	7.06	138	28,766	1	7.42	138	30,856	1	9.40	133
Select Midwest states ⁽²⁾	283,725	10	4.02	85	284,060	10	4.39	84	294,182	10	4.62	82
All other states	1,701,671	62	3.01	74	1,689,846	62	3.18	73	1,718,421	61	3.34	73
Product type:												
Alt-A	175,908	6	12.03	103	182,236	7	12.43	101	203,709	7	13.45	100
Subprime	5,609	*	21.67	113	5,791	*	23.18	111	6,328	*	27.47	108
Vintages:												
2005	178,996	7	7.23	97	190,521	7	7.27	95	222,662	8	7.17	93
2006	176,489	6	11.58	113	186,835	7	11.81	111	218,938	8	12.12	109
2007	253,587	9	12.27	114	269,012	10	12.62	112	315,420	11	13.08	109
2008	176,632	6	5.74	94	192,713	7	5.64	92	238,391	8	5.10	88
All other vintages	1,991,564	72	1.49	70	1,922,418	69	1.59	69	1,819,614	65	1.64	67
Estimated mark-to-market LTV ratio:												
Greater than 100% ⁽¹⁾	515,774	19	12.77	130	493,762	18	13.76	131	499,432	18	15.72	130
Select combined risk characteristics:												
Original LTV ratio > 90% and FICO score < 620	18,663	1	16.83	117	18,992	1	18.67	115	20,656	1	20.20	113

* Percentage is less than 0.5%.

⁽¹⁾ Second lien mortgage loans held by third parties are not included in the calculation of the estimated mark-to-market LTV ratios.

⁽²⁾ Consists of Illinois, Indiana, Michigan and Ohio.
Loan Workout Metrics

Table 37 displays statistics on our single-family loan workouts that were completed, by type, for the periods indicated. These statistics include loan modifications but do not include trial modifications or repayment and forbearance plans that have been initiated but not completed.

Table of Contents**Table 37: Statistics on Single-Family Loan Workouts**

	For the Three Months Ended March 31, 2012		For the Three Months Ended March 31, 2011	
	Unpaid Principal Balance	Number of Loans (Dollars in millions)	Unpaid Principal Balance	Number of Loans
Home retention solutions:				
Modifications	\$ 8,881	46,671	\$ 10,668	51,043
Repayment plans and forbearances completed ⁽¹⁾	1,292	8,864	1,374	9,916
	10,173	55,535	12,042	60,959
Foreclosure alternatives:				
Short sales	4,009	18,614	3,415	15,344
Deeds-in-lieu of foreclosure	613	3,599	318	1,776
	4,622	22,213	3,733	17,120
Total loan workouts	\$ 14,795	77,748	\$ 15,775	