FTI CONSULTING INC Form 10-Q August 08, 2007 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2007

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 001-14875

FTI CONSULTING, INC.

(Exact Name of Registrant as Specified in its Charter)

Maryland (State or Other Jurisdiction of Incorporation or Organization)

52-1261113 (I.R.S. Employer Identification No.)

500 East Pratt Street, Suite 1400, Baltimore, Maryland (Address of Principal Executive Offices)

21202 (Zip Code)

(410) 951-4800

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer x Accelerated filer "Non-accelerated filer"

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes "No x

Edgar Filing: FTI CONSULTING INC - Form 10-Q

Indicate the number of shares outstanding of each of the issuer s classes of common equity, as of the latest practicable date.

Class
Common stock, par value \$0.01 per share

Outstanding at July 31, 2007 42,954,168

FTI CONSULTING, INC. AND SUBSIDIARIES

INDEX

PART I	FINANCIAL INFORMATION	Page
Item 1.	Condensed Consolidated Financial Statements	
	Condensed Consolidated Balance Sheets December 31, 2006 and June 30, 2007	3
	Condensed Consolidated Statements of Income Three and six months ended June 30, 2006 and 2007	4
	Condensed Consolidated Statement of Stockholders Equity Six months ended June 30, 2007	5
	Condensed Consolidated Statements of Cash Flows Six months ended June 30, 2006 and 2007	6
	Notes to Condensed Consolidated Financial Statements	7
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	29
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	47
Item 4.	Controls and Procedures	49
PART II	OTHER INFORMATION	
Item 1.	Legal Proceedings	50
Item 1A.	Risk Factors	50
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	50
Item 3.	Defaults upon Senior Securities	51
Item 4.	Submission of Matters to a Vote of Security Holders	51
Item 5.	Other Information	51
Item 6.	Exhibits	52
SIGNATU	<u>RES</u>	53

PART I FINANCIAL INFORMATION

Item 1. Condensed Consolidated Financial Statements

FTI Consulting, Inc. and Subsidiaries

Condensed Consolidated Balance Sheets

(in thousands, except per share data)

		June 30, 2007 (unaudited)	De	ecember 31, 2006
Assets				
Current assets				
Cash and cash equivalents	\$	30,255	\$	91,923
Accounts receivable				
Billed receivables		156,255		135,220
Unbilled receivables		83,566		56,228
Allowance for doubtful accounts and unbilled services		(23,356)		(20,351)
		216,465		171,097
Notes receivable		12,079		7,277
Prepaid expenses and other current assets		17,754		16,259
Deferred income taxes		8,995		8,393
		-)		- /
Total current assets		285,548		294,949
Property and equipment, net		64,688		51,326
Goodwill		902,748		885,711
Other intangible assets, net		73,520		77,711
Notes receivable, net of current portion		55,849		35,303
Other assets		46,946		46,156
Other assets		40,940		40,130
Total assets	\$	\$ 1,429,299	\$	1,391,156
Liabilities and Stockholders Equity				
Current liabilities				
Accounts payable, accrued expenses and other	9	50,564	\$	77,914
Accrued compensation		62,908		76,765
Current portion of long-term debt		15,015		6,917
Billings in excess of services provided		18,427		16,863
Total current liabilities		146,914		178,459
Long-term debt, net of current portion		562,508		563,441
Deferred income taxes		58,440		57,782
Other liabilities		39,363		26,374
Commitments and contingent liabilities (notes 3, 5, 6 and 7)		27,202		20,07
Stockholders equity				
Preferred stock, \$0.01 par value; shares authorized 5,000; none outstanding				
	2,565 (2007) and			
41,890 (2006)		425		419

Edgar Filing: FTI CONSULTING INC - Form 10-Q

Additional paid-in capital	312,012	294,350
Retained earnings	307,281	268,937
Accumulated other comprehensive income	2,356	1,394
Total stockholders equity	622,074	565,100
Total liabilities and stockholders equity	\$ 1,429,299	\$ 1,391,156

The accompanying notes are an integral part of these condensed consolidated financial statements.

FTI Consulting, Inc. and Subsidiaries

Condensed Consolidated Statements of Income

(in thousands, except per share data)

Unaudited

	Three M	Three Months Ended		Six Months Ended		
	J	June 30,		e 30,		
	2007	2006	2007	2006		
Revenues	\$ 239,692	\$ 159,760	\$ 467,417	\$ 329,024		
Operating expenses						
Direct cost of revenues	131,349	90,083	257,530	185,342		
Selling, general and administrative expense	61,910	38,610	122,268	81,836		
Amortization of other intangible assets	2,748	2,805	5,485	5,759		
	196,007	131,498	385,283	272,937		
	1,0,007	101,.50	200,200	2,2,50,		
Operating income	43,685	28,262	82,134	56,087		
Operating income	75,005	20,202	02,134	50,007		
Other income (ermance)						
Other income (expense) Interest income	1.824	555	2.220	1 476		
	,-		2,320	1,476		
Interest expense and other Litigation settlement losses, net	(10,737)		(21,701)	(11,889)		
Litigation settlement losses, net	(107	(5)	(908)	(269)		
	(9,080	(5,456)	(20,289)	(10,682)		
Income before income tax provision	34,605	22,806	61,845	45,405		
Income tax provision	11,523	10,139	23,501	20,451		
Net income	\$ 23,082	\$ 12,667	\$ 38,344	\$ 24,954		
		. , , , , , , , , , , , , , , , , , , ,	. ,	ĺ		
Earnings per common share basic	\$ 0.56	\$ 0.32	\$ 0.92	\$ 0.64		
Larmings per common snare basic	Ψ 0.50	ψ 0.52	ψ 0.72	φ 0.04		
Familian non common change diluted	Φ 0.50	¢ 0.22	¢ 0.00	¢ 0.62		
Earnings per common share diluted	\$ 0.53	\$ 0.32	\$ 0.89	\$ 0.62		

The accompanying notes are an integral part of these condensed consolidated financial statements.

FTI Consulting, Inc. and Subsidiaries

Condensed Consolidated Statement of Stockholders Equity

(in thousands)

Unaudited

	Common Stock					Accumulated			
	Shares	An	nount	Additional Paid-in Capital	Retained Earnings	Comp	Other orehensive ncome	Total	
Balance, January 1, 2007	41,890	\$	419	\$ 294,350	\$ 268,937	\$	1,394	\$ 565,100	
Comprehensive income:									
Cumulative translation adjustment							962	962	
Net income					38,344			38,344	
Total comprehensive income								39,306	
Issuance of common stock in connection with:									
Exercise of options, including income tax benefit of									
\$3,213	579		6	14,751				14,757	
Employee stock purchase plan and other	141		1	3,206				3,207	
Restricted share grants	245		2	(2)					
Business combinations	210		2	6,420				6,422	
Purchase and retirement of common stock	(500)		(5)	(18,111)				(18,116)	
Share-based compensation				11,398				11,398	
Balance, June 30, 2007	42,565	\$	425	\$ 312,012	\$ 307,281	\$	2,356	\$ 622,074	

The accompanying notes are an integral part of these condensed consolidated financial statements.

FTI Consulting, Inc. and Subsidiaries

Condensed Consolidated Statements of Cash Flows

(in thousands)

Unaudited

	Six Months Ended June 30,	
	2007	2006
Operating activities		
Net income	\$ 38,344	\$ 24,954
Adjustments to reconcile net income to net cash used in operating activities:		
Depreciation and other amortization	8,384	6,174
Amortization of other intangible assets	5,485	5,759
Provision for doubtful accounts	3,804	3,647
Non-cash share-based compensation	11,034	6,671
Excess tax benefits from share-based compensation	(2,854)	(805)
Non-cash interest expense	1,632	1,200
Other	(284)	(15)
Changes in operating assets and liabilities, net of effects from acquisitions:		
Accounts receivable, billed and unbilled	(51,418)	(31,235)
Notes receivable	(25,659)	(26,843)
Prepaid expenses and other assets	(1,156)	(2,113)
Accounts payable, accrued expenses and other	13,944	5,602
Accrued special termination charges	(5,943)	
Income taxes	(3,175)	(2,268)
Accrued compensation	(11,074)	(21,431)
Billings in excess of services provided	1,424	656