RITA MEDICAL SYSTEMS INC Form 10-Q August 08, 2006 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

	Washington, D.C. 20549
	FORM 10-Q
(Mark One)	
x QUARTERLY REPORT PURSUA ACT OF 1934 For the quarterly period ended June 30, 2006	ANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
	OR
" TRANSITION REPORT PURSUA ACT OF 1934 For the transition period from to	ANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
	Commission file number 000-30959

RITA MEDICAL SYSTEMS, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

94-3199149 (I.R.S. Employer

incorporation or organization)

Identification No.)

46421 Landing Parkway

Fremont, CA 94538

(Address of principal executive offices, including zip code)

510-771-0400

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer " Accelerated Filer x Non-Accelerated Filer "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of July 28, 2006, there were 43,200,719 shares of the Registrant s common stock outstanding.

INDEX

		Page
_	FINANCIAL INFORMATION	
Item 1.	Financial Statements Condensed Consolidated Balance Sheets June 30, 2006 (unaudited) and December 31, 2005 Condensed Consolidated Statements of Operations three and six months ended June 30, 2006 and 2005 (unaudited) Condensed Consolidated Statements of Cash Flows six months ended June 30, 2006 and 2005 (unaudited) Notes to Unaudited Condensed Consolidated Financial Statements	3 4 5 6
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	18
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	27
Item 4.	Controls and Procedures	27
PART II.	OTHER INFORMATION	29
Item 1.	<u>Legal Proceedings</u>	29
Item 1A.	Risk Factors	29
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	37
Item 3.	Defaults Upon Senior Securities	37
Item 4.	Submission of Matters to a Vote of Security Holders	37
Item 5.	Other Information	37
Item 6.	<u>Exhibits</u>	37
SIGNATU	<u>JRES</u>	38
EXHIBIT	INDEX	

2

PART 1. FINANCIAL INFORMATION

Item 1. Financial Statements

RITA MEDICAL SYSTEMS, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except per share data)

	ne 30, 2006 maudited)	Decer	mber 31, 2005
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 5,881	\$	5,522
Accounts and note receivable, net of allowance for doubtful accounts of \$1,024 at June 30, 2006			
and \$1,077 at December 31, 2005	7,658		7,264
Inventories	5,445		5,380
Prepaid and other current assets	1,329		941
Total current assets	20,313		19,107
Long term note receivable, net of collection allowance of \$31 at December 31, 2005			58
Property and equipment, net	1,775		1,959
Goodwill	91,339		91,339
Intangible assets, net	22,419		23,502
Other assets	432		502
Total assets	\$ 136,278	\$	136,467
LIABILITIES AND STOCKHOLDERS EQUITY			
Current liabilities:			
Accounts payable	\$ 2,302	\$	2,091
Accrued liabilities	3,963		3,306
Current portion of long term debt	·		113
Total current liabilities	6,265		5,510
Long term debt, net of current portion	9,700		9,700
Other long term liabilities	75		62
Total liabilities	16,040		15,272
Commitments and contingencies (Note 14)			
Stockholders equity:			
Common stock, \$0.001 par value:			
Authorized: 150,000 shares at June 30, 2006 Issued and outstanding: 43,187 shares at June 30, 2006 and 42,676 shares at December 31, 2005	43		43
Additional paid-in capital	222,956		220,403
Accumulated deficit	(102,761)		(99,251)
Total stockholders equity	120,238		121,195
Total liabilities and stockholders equity	\$ 136,278	\$	136,467

The accompanying notes are an integral part of these condensed consolidated financial statements.

3

RITA MEDICAL SYSTEMS, INC.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share data, unaudited)

	Three months ended June 30,		Six mont June	
	2006	2005	2006	2005
Sales	\$ 12,800	\$ 11,955	\$ 25,319	\$ 23,160
Cost of goods sold	4,854	4,623	9,715	9,428
Gross profit	7,946	7,332	15,604	13,732
Operating expenses:				
Research and development	1,406	999	2,686	2,038
Selling, general and administrative	7,808	7,415	16,021	14,183
Restructuring charges				60
Total operating expenses	9,214	8,414	18,707	16,281
Loss from operations	(1,268)	(1,082)	(3,103)	(2,549)
Interest expense Interest income and other expense, net	(175) (112)	(211) (94)	(347)	(498) (28)
merest meonic and other expense, net	(112)	(94)	(00)	(20)
Net loss	\$ (1,555)	\$ (1,387)	\$ (3,510)	\$ (3,075)
Net loss per common share, basic and diluted	\$ (0.04)	\$ (0.03)	\$ (0.08)	\$ (0.07)
Shares used in computing net loss per commonshare, basic and diluted	43,153	41,548	43,100	41,503

The accompanying notes are an integral part of these condensed consolidated financial statements.

4

RITA MEDICAL SYSTEMS, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands, unaudited)

	Six mont June	
	2006	2005
Cash flows from operating activities:		
Net loss	\$ (3,510)	\$ (3,075)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation, amortization and loss on disposal of assets	1,754	1,909
Amortization of stock-based compensation	1,479	34
Allowance for doubtful accounts	21	(138)
Provision for obsolete inventories	517	61
Changes in operating assets and liabilities:		
Accounts and note receivable	(433)	(434)
Inventories	(582)	(709)
Prepaid and other assets	(186)	(184)
Accounts payable and accrued liabilities	1,025	(71)
Deferred revenue	141	(7)
Net cash provided by/(used in) operating activities	226	(2,614)
Cash flows from investing activities:		
Purchase of property and equipment	(487)	(353)
Purchase of marketable securities		(81)
Sales and maturities of marketable securities		963
Cash used in acquisition of product license	(500)	(50)
Note receivable, other assets and other long term liabilities	159	(41)
Net cash provided by/(used in) investing activities	(828)	438
Cash flows from financing activities:		
Principal payments on debt	(113)	(6,846)
Proceeds from issuance of common stock, net of issuance costs	1,074	306
1 rocceus from issuance of common stock, net of issuance costs	1,074	300
Net cash provided by/(used in) financing activities	961	(6,540)
Net increase/(decrease) in cash and cash equivalents	359	(8,716)
Cash and cash equivalents at beginning of period	5,522	12,978
Cash and Cash equivalents at beginning of period	3,322	12,976
Cash and cash equivalents at end of period	\$ 5,881	\$ 4,262
Supplemental disclosure of non-cash investing and financing activities:		
Accrued liability in conjunction with acquisition of product license	\$	\$ 500
Equity issued in conjunction with acquisition of product license	\$	\$ 404

The accompanying notes are an integral part of these condensed consolidated financial statements.

RITA MEDICAL SYSTEMS, INC.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. Basis of presentation

The accompanying unaudited condensed consolidated financial statements have been prepared by RITA Medical Systems, Inc. (the Company) in accordance with accounting principles generally accepted in the United States of America for interim financial information. These principles are consistent in all material respects with those applied in the Company s financial statements contained in the Company s annual report on Form 10-K for the fiscal year ended December 31, 2005, and pursuant to the instructions to Form 10-Q and Article 10 of Regulation S-X promulgated by the Securities and Exchange Commission. The balance sheet data as of December 31, 2005 was derived from audited financial statements and does not include all disclosures contained in the 2005 annual report to shareholders. Interim financial statements do not include all of the information and footnotes required by generally accepted accounting principles in the United States of America for complete financial statements. In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all adjustments (all of which are of a normal recurring nature, including the elimination of intercompany accounts) necessary to present fairly the financial position, results of operations and cash flows of the Company for the periods indicated. Interim results of operations are not necessarily indicative of the results to be expected for the full year or any other interim periods. These unaudited condensed consolidated financial statements should be read in conjunction with the financial statements and footnotes thereto contained in the Company s annual report on Form 10-K for the year ended December 31, 2005.

2. Liquidity

As of June 30, 2006, the Company s total assets were \$136.3 million, total liabilities were \$16.0 million and working capital was \$14.0 million. The Company s balance of cash and cash equivalents on June 30, 2006 was \$5.9 million. In 2008, the Company will be required to make \$9.7 million in debt payments, presuming no conversion of the outstanding convertible debt into equity prior to the maturity date of the issue.

On January 31, 2006, the Company entered into a Credit Agreement with CapitalSource Finance LLC (CapitalSource), which provides for a revolving credit facility in the principal amount of up to \$7 million. Estimated availability under the revolving credit facility was approximately \$5 million as of June 30, 2006. To date, there have been no borrowings under the revolving credit facility.

Current and anticipated demand for the Company s products, including the production process for those products, affects the need for capital. Changes in these or other factors could have a material impact on capital requirements and may require the Company to raise additional capital. While the Company believes that its existing cash resources will be sufficient to fund its operating needs for the next twelve months, additional financing may be required for the Company s currently envisioned long-term needs. If the Company needs to raise additional financing, it will seek to issue additional equity or debt securities, utilize its existing credit facility, obtain an additional credit facility or renegotiate debt repayment terms. There can be no assurance that any additional financing will be available on terms acceptable to the Company, or at all. In addition, future equity financings could result in dilution to stockholders, and future debt financings could result in certain financial and operational restrictions. Failure to obtain sufficient funds on acceptable terms when needed, to make timely debt payments, or to achieve the Company s growth or profitability objectives may require the Company to curtail operations, perhaps to a significant extent.

3. Accounting for stock-based compensation

Stock-Based Benefit Plans

2005 Stock and Incentive Plan: The Company implemented the 2005 Stock and Incentive Plan (2005 Plan) subsequent to stockholder approval at the Company's annual stockholder meeting in June 2005. This plan was implemented to replace the Company's 2000 Stock Plan, to expand the types of equity awards permitted under the equity compensation plans and to take tax deductions for certain equity compensation paid to executive officers under Section 162(m) of the Internal Revenue Code of 1986, as amended. The Company reserved for issuance a maximum of 5,591,390 shares of the Company's common stock under the 2005 Plan. In 2006, the Board of Directors approved an amendment of the 2005 Plan to increase the number of shares of common stock issuable under the 2005 Plan by an additional 500,000 shares to a total of 5,876,746 shares. This amendment was subsequently approved by the Company's stockholders in June 2006. The types of awards that may be granted under the 2005 Plan include restricted stock grants, restricted stock units, stock appreciation rights, stock purchase rights, and other similar types of awards as well as cash awards. Up to 400,000 shares of common stock may be granted under the 2005 Plan as restricted stock grants, stock purchase rights and restricted stock units or any similar type of award that does not require the participant to pay the Company an amount equal to the fair market value of the

common stock as of the award grant date. The maximum number of shares subject to awards that may be granted to any one participant under the 2005 Plan during any single fiscal year of the Company is 1,000,000 shares and the maximum value of any cash award granted under the 2005 Plan is \$500,000. The 2005 Plan will expire in 2015 unless it is terminated earlier pursuant to its terms. The average vesting period of options granted under this plan has been four years. Most of the options granted under this plan utilize cliff vesting, under which a portion of the underlying shares vest at the six month anniversary of the date of grant, with ratable monthly vesting thereafter. Options granted under this plan may also provide for ratable monthly vesting without a cliff provision. On June 30, 2006, there were 1,100,673 options available for grant under the 2005 Plan.

2000 Director s Stock Option Plan: Under the 2000 Director s Stock Option Plan, one million shares of common stock have been reserved for issuance to non-employee directors. Option grants have been and will continue to be made at the fair market value of the common stock on the date of the grant. Options granted under this plan become exercisable, generally vest on a cumulative basis and generally expire ten years from the date of grant. The average vesting period of options granted under this plan has been approximately two years. On June 30, 2006, there were 427,330 options available for grant under the 2000 Director s Stock Option Plan.

2000 Stock Plan: Prior to its termination subsequent to the Company s adoption of the 2005 Plan, the 2000 Stock Plan provided for the grant of incentive stock options to employees and non-statutory stock options and stock purchase rights to employees, directors and consultants. A total of 2,000,000 common shares were originally available for issuance under this plan at its inception in 2000. Future increases to the shares available for issuance occurred on the first day of each fiscal year through 2005 in the amount of the lesser of 1,000,000 shares, 7% of the Company s outstanding common stock on the last day of the preceding fiscal year or a lower number as determined by the board of directors. Incentive stock options granted under this plan had an exercise price of at least 100% of the fair market value of the common stock on the date of the grant, and at least 110% of the fair market value of the common stock if the options were awarded to an employee who held more than 10% of the total voting power of all classes of the Company s stock. Options granted under this plan become exercisable and vest on a cumulative basis at the discretion of the board of directors and generally expire ten years from the date of grant. The average vesting period of options granted under this plan was approximately four years.

1998 Incentive Stock Plan: The 1998 Incentive Stock Plan was assumed by the Company in connection with its merger with Horizon Medical Products, Inc. (Horizon). Options granted under this plan became fully vested immediately prior to the merger, and will generally expire ten years from the original date of grant. The Company s Board of Directors has determined that no future grants will be made under this plan.

1994 Incentive Stock Plan: Under the 1994 Incentive Stock Plan, options were granted to employees and non-employees at prices determined by the board of directors to be not lower than 85% of the fair market value of the common stock for non-statutory stock options or 100% of the fair market value of the common stock for incentive stock options. For individuals who at the time of grant owned stock representing more than 10% of the voting power of all classes of outstanding stock, options were granted at prices not lower than 110% of the fair value of the common stock for both non-statutory and incentive stock options. Options granted under this plan become exercisable and vest on a cumulative basis at the discretion of the board of directors and generally expire ten years from the date of grant. The average vesting period of options granted under this plan was approximately four years. The Company s Board of Directors has determined that no future grants will be made under this plan.

2000 Employee Stock Purchase Plan: The Company s 2000 Employee Stock Purchase Plan was adopted in 2000. A total of 650,000 common shares were initially reserved for issuance under this plan. An additional 650,000 shares were reserved in 2005. In 2006, the Board of Directors decided not to increase the number of common shares reserved under the plan. Future increases may occur on the first day of each year until 2010, in amounts equal to the lesser of 650,000 shares, 4% of the Company s outstanding common stock on the last day of the preceding year, or such lesser number that the Board of Directors determines. This plan permits employees to purchase common shares at a price equal to the lower of 85% of the fair market value of the common stock at the beginning of each offering period or the end of each offering period. Employee purchases are nonetheless limited to 15% of eligible cash compensation, and other restrictions regarding the amount of annual purchases also apply.

Warrants

In December 2001, the Company issued a warrant to BEKL Corporation under the terms of a clinical data and patent license agreement. The warrant is exercisable for 25,000 shares of the Company s common stock at a price of \$6.10 per share and expires in 2006. Its aggregate fair value of approximately \$110,000 was charged to operations in 2001. Fair value was determined using the Black-Scholes valuation model.

On July 29, 2004, the Company completed its merger with Horizon. Under the terms of the merger agreement, the Company assumed 125,000 Horizon warrants, which were converted into warrants exercisable for 52,650 shares of the Company's common stock at an average price of \$2.11 per share. Their aggregate fair value of approximately \$201,000 was recorded as part of the purchase price of Horizon acquisition using fair values determined under the Black-Scholes valuation model. In 2005, 21,060 of these warrants were exercised in a net issuance exchange for 9,521 shares of the Company's common stock. In 2006, 21,060 of these warrants were exercised in a net issuance exchange for 12,098 shares of the Company's common stock. The remaining 10,530 will expire in 2011.

As part of the Stock and Warrant Purchase Agreements dated November 24, 2004, the Company issued warrants to purchase an aggregate of 3,272,724 shares of its common stock. The warrants have an initial exercise price of \$4.00 per share and expire on November 24, 2009. The warrants provide for adjustment of the number and kind of securities purchasable upon exercise of the warrants, as well as for adjustment of the per share exercise price, upon the occurrence of certain specified events. These specified events include, without limitation, the payment by the Company of a dividend or a distribution on its common stock in shares of common stock, the consolidation or merger of the Company with another entity in which the Company is not the surviving entity, and the recapitalization, reclassification or reorganization of the capital stock of the Company. The warrants also contain a standard anti-dilution adjustment provision which provides for an adjustment in the per share exercise price in the event that the Company issues and sells shares of its common stock for per share consideration that is less than the exercise price then in effect, subject to customary limitations and exclusions, but in no event will the per share exercise price for the warrant be adjusted to less than \$3.23.

Adoption of SFAS 123 (R)

On January 1, 2006, the Company adopted Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment*, (SFAS 123(R)) which establishes standards for the accounting of transactions in which an entity exchanges its equity instruments for goods or services, primarily focusing on accounting for transactions where an entity obtains employee services in share-based payment transactions. SFAS 123(R) requires a public entity to measure the cost of employee services received in exchange for an award of equity instruments, including stock options, based on the grant-date fair value of the award and to recognize it as compensation expense over the period the employee is required to provide service in exchange for the award, usually the vesting period. SFAS 123(R) supersedes the Company s previous accounting under Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* (APB 25) for periods beginning in fiscal 2006. In March 2005, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 107 (SAB 107) relating to SFAS 123(R). The Company has applied the provisions of SAB 107 in its adoption of SFAS 123(R).

The Company adopted SFAS 123(R) using the modified prospective transition method, which requires the application of the accounting standard as of January 1, 2006, the first day of the Company s fiscal year 2006. The Company s Consolidated Financial Statements as of and for the three and six months ended June 30, 2006 reflect the impact of SFAS 123(R). In accordance with the modified prospective transition method, the Company s Consolidated Financial Statements for prior periods have not been restated to reflect, and do not include, the impact of SFAS 123(R).

SFAS 123(R) requires companies to estimate the fair value of share-based payment awards on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service periods in the Company s Consolidated Statement of Operations. Prior to the adoption of SFAS 123(R), the Company accounted for stock-based awards to employees and directors using the intrinsic value method in accordance with APB 25 as allowed under Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation* (SFAS 123). Under the intrinsic value method, no stock-based compensation expense had been recognized in the Company s Consolidated Statements of Operations, other than as related to option grants to employees and consultants below the fair market value of the underlying stock at the date of grant.

Stock-based compensation expense recognized during the period is based on the value of the portion of share-based payment awards that is ultimately expected to vest during the period. Stock-based compensation expense recognized in the Company's Consolidated Statement of Operations for the three and six month periods ended June 30, 2006 included compensation expense for share-based payment awards granted prior to, but not yet vested as of December 31, 2005 based on the grant date fair value estimated in accordance with the pro forma provisions of SFAS 123 and compensation expense for the share-based payment awards granted subsequent to December 31, 2005 based on the grant date fair value estimated in accordance with the provisions of SFAS 123(R). As stock-based compensation expense recognized in the Consolidated Statement of Operations for the first six months of fiscal 2006 has been based on awards ultimately expected to vest, it has been reduced for estimated forfeitures. SFAS 123(R) requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. For the three and six month periods ended June 30, 2006, the Company applied estimated average forfeiture rates of approximately 11.1% for non-officer grants and 3.2% for officer grants, based on historical forfeiture experience. The estimated pricing term of option grants for the three

8

and month periods ended June 30, 2006 was 5.0 years for non-officer grants and 5.6 years for officer grants. In the Company s pro forma information required under SFAS 123 for the periods prior to fiscal 2006, the Company accounted for forfeitures as they occurred.

SFAS 123(R) requires the cash flows resulting from the tax benefits resulting from tax deductions in excess of the compensation cost recognized for those options to be classified as financing cash flows. Due to the Company s loss position, there were no such tax benefits during the three and six month periods ended June 30, 2006 and June 30, 2005. Prior to the adoption of SFAS 123(R), those benefits would have been reported as operating cash flows had the Company received any tax benefits related to stock option exercises.

The fair value of stock-based awards to employees and directors is calculated using the Black-Scholes option pricing model, even though this model was developed to estimate the fair value of freely tradable, fully transferable options without vesting restrictions, which differ significantly from the Company s stock options. The Black-Scholes model also requires subjective assumptions, including future stock price volatility and expected time to exercise, which greatly affect the calculated values. The expected term of options granted is derived from historical data on employee exercises and post-vesting employment termination behavior. The risk-free rate selected to value any particular grant is based on the U.S Treasury rate that corresponds to the pricing term of the grant effective as of the date of the grant. The expected volatility is based on the historical volatility of the Company s stock price. These factors could change in the future, affecting the determination of stock-based compensation expense in future periods.

Valuation and Expense Information under SFAS 123(R)

The weighted-average fair value of stock-based compensation is based on the single option valuation approach. Forfeitures are estimated and it is assumed no dividends will be declared. The estimated fair value of stock-based compensation awards to employees is amortized using the straight-line method over the vesting period of the options. The Company s fair value calculations for stock-based compensation awards to employees for the three and six month periods ended June 30, 2006 were based on the following assumptions:

	Three Months Ended June 30, 2006	Six Months Ended June 30, 2006
Risk-free interest rate	4.9% - 5.1%	4.3% - 5.1%
Expected life (years)	5.0 - 5.6	5.0 - 5.6
Expected volatility	57.7% - 62.8%	57.7% -62.8%
Expected dividends	None	None

The corresponding assumptions for the 2000 Employee Stock Purchase Plan were as follows:

	Three Months Ended June 30, 2006	Six Months Ended June 30, 2006
Risk-free interest rate	4.5%	3.8% - 4.5%
Expected life (years)	0.5	0.5
Expected volatility	29%	29% - 60%
Expected dividends	None	None

The following table summarizes stock-based compensation expense related to stock options and employee stock purchase plan purchases under SFAS 123(R) for the three and six month periods ended June 30, 2006, allocated as shown (in thousands):

	 Three Months Ended June 30, 2006		nths Ended 30, 2006
Stock-based compensation expense included in:			
Cost of sales	\$ 42	\$	73
Research and development	127		212
Selling, general and administrative	613		1,194
Total stock-based compensation expense	\$ 782	\$	1,479

9

For the three and six month periods ended June 30, 2006, the amounts of stock-based compensation expense related to stock options were approximately \$754,000 and \$1,433,000, respectively. For the three and six month periods ended June 30, 2006, the amounts of stock-based compensation expense related to employee stock purchase plan purchases were approximately \$28,000 and \$46,000, respectively.

As a result of adopting SFAS 123(R) on January 1, 2006, the Company s net loss for the three and six month periods ended June 30, 2006 was \$1,555,000 and \$3,510,000, respectively. The Company s net loss for the three months ended June 30, 2006 was \$782,000 greater than it would have been if the Company had continued to account for share-based compensation under APB Opinion No. 25. The Company s net loss per common share, basic and diluted, for the three months ended June 30, 2006 was \$0.04. The Company s net loss per common share, basic and diluted, for the three months ended June 30, 2006 was \$0.02 greater than it would have been if the Company had continued to account for share-based compensation under APB Opinion No. 25. The Company s net loss for the six months ended June 30, 2006 was \$1,479,000 greater than it would have been if the Company had continued to account for share-based compensation under APB Opinion No. 25. The Company s net loss per common share, basic and diluted, for the six months ended June 30, 2006 was \$0.08. The Company s net loss per common share, basic and diluted, for the six months ended June 30, 2006 was \$0.03 greater than it would have been if the Company had continued to account for share-based compensation under APB Opinion No. 25.

A summary of option activity under the Company s stock equity plans during the six months ended June 30, 2006 is as follows:

Options	Number of Shares (in Thousands)	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (in Years)	In Va	gregate trinsic alue (in ousands)
Outstanding at December 31, 2005	7,527	\$ 2.85			
Granted	1,057	3.79			
Exercised	(467)	2.06			
Cancelled	(490)	4.29			
Outstanding at June 30, 2006	7,627	\$ 2.93	7.40	\$	6,353
Vested or expected to vest at June 30, 2006	7,107	\$ 2.88	7.27	\$	6,304
Exercisable at June 30, 2006	4,572	\$ 2.52	6.35	\$	5,889

The following table summarizes significant ranges of outstanding and exercisable options as of June 30, 2006:

		Options Outstanding Weighted		Options	Exercisable
Range of Exercise Prices	Number Outstanding	Average Remaining Contractual Life (in years)	Weighted Average Exercise Price	Number outstanding	Weighted Average Exercise Price
0.50 - 1.07	1,795	5.63	\$ 1.06	1,795	\$ 1.06
1.19 - 1.94	123	6.07	1.63	123	1.63
2.02 - 2.52	1,049	5.79	2.41	847	2.38
2.57 - 3.07	850	7.97	2.88	569	2.87
3.09 - 3.42	1,213	8.37	3.27	494	3.22
3.43 - 3.92	1,360	9.25	3.71	199	3.59
3.94 - 6.75	1,129	8.43	4.26	437	4.50
8.02 - 34.73	108	4.17	13.66	108	13.66
	7,627	7.40	\$ 2.93	4,572	\$ 2.52

The per share weighted average fair value of options granted during the three months ended June 30, 2006 and June 30, 2005 was \$2.20 and \$1.90, respectively. The per share weighted average fair value of options granted during the six months ended June 30, 2006 and June 30, 2005 was \$2.19 and \$2.04, respectively.

The total intrinsic value of options exercised during the three months ended June 30, 2006 and June 30, 2005 was approximately \$115,000 and \$4,000, respectively. The total intrinsic value of options exercised during the six months ended June 30, 2006 and June 30, 2005 was approximately \$730,000 and \$168,000, respectively. As of June 30, 2006, total unrecognized forfeiture adjusted compensation costs related to nonvested stock options was approximately \$6.5 million, which is expected to be recognized as an expense over a weighted average period of approximately 2.8 years.

Pro Forma Information Under SFAS 123 for Periods Prior to Fiscal 2006

Prior to fiscal 2006, the weighted-average fair value of stock-based compensation to employees was based on the single option valuation approach. Forfeitures were recognized as they occurred and it was assumed no dividends would be declared. The estimated fair value of stock-based compensation awards to employees was amortized using the straight-line method over the vesting period of the options. The weighted-average fair value calculations were based on the following assumptions for the Company s stock option plans and employee stock purchase plan (ESPP):

			Six months	ended
	Three month	s ended		
	June 30, 2	2005	June 30, 2	2005
	Option Plans	ESPP	Option Plans	ESPP
Volatility	78%	60%	78%	60%
Risk-free interest rate	3.94%	1.73%	3.85%	1.73%
Expected Life	5 years	0.5 years	5 years	0.5 years
Expected Dividends	None	None	None	None

Pro forma results are as follows (in thousands, except per share amounts):

	Three months ended June 30, 2005		 onths ended e 30, 2005
Net loss, as reported	\$	(1,387)	\$ (3,075)
Add: Stock-based employee compensation expense included in reported net			
loss.		34	34
Deduct: Total stock-based employee compensation determined under the fair			
value based method for all awards		(508)	(1,026)
Net loss, pro-forma	\$	(1,861)	\$ (4,067)
Basic and diluted net loss per common share:			
As reported	\$	(0.03)	\$ (0.07)
Pro-forma	\$	(0.04)	\$ (0.10)

4. Net loss per share

Basic earnings per share figures are calculated based on the weighted-average number of common shares outstanding during the period. Diluted earnings per share further includes the effect of potentially dilutive securities consisting of stock options, warrants and stock issuable upon conversion of convertible notes into shares of the Company s common stock provided that the inclusion of such securities is not antidilutive. The Company has reported net losses and therefore has excluded such potentially dilutive securities from its calculation of diluted earnings per share. The following numbers of shares represented by outstanding stock options, warrants and stock issuable upon conversion of convertible notes (prior to application of the treasury stock method) were excluded from the computation of diluted net loss per share as of June 30, 2006 and 2005 as their effect was antidilutive (in thousands):

June 30, 2006 2005

Effect of potentially dilutive securities

Options	7,627	7,472
Warrant	3,308	3,350
Stock issuable upon conversion of convertible notes	2,407	
Weighted average shares used in basic and diluted net loss per common share	13,342	10,822

5. Inventories

The components of the Company s inventories at June 30, 2006 (unaudited) and December 31, 2005, respectively, were as follows (in thousands):

	June 30, 2006	ember 31, 2005
Raw materials	\$ 2,078	\$ 2,354
Work-in-process	761	703
Finished goods	2,606	2,323
	\$ 5,445	\$ 5,380

6. Property and equipment and related depreciation

The components of the Company s property and equipment and related accumulated depreciation at June 30, 2006 (unaudited) and December 31, 2005, respectively, were as follows (in thousands):

	June 30, 2006	ember 31, 2005
Computer equipment and software	\$ 1,554	\$ 1,538
Furniture and fixtures	347	347
Leasehold improvements	600	1,394
Machinery and equipment	3,303	3,259
	5,804	6,538
Less: accumulated depreciation and amortization	(4,029)	(4,579)
	\$ 1,775	\$ 1,959

Depreciation expense was approximately \$331,000 and \$242,000 for the three month periods ended June 30, 2006 and 2005, respectively. Depreciation expense was approximately \$677,000 and \$498,000 for the six month periods ended June 30, 2006 and 2005, respectively.

7. Intangible assets and related amortization

The Company s intangible assets and related accumulated amortization at June 30, 2006 (unaudited) and December 31, 2005, respectively, were as follows (in thousands):

		June 30, 2006			December 31, 200	5
	Gross Carryin	g Accumulated	(Gross Carryir	ng Accumulated	
	Amount	Amortization	Net	Amount	Amortization	Net
Capitalized patent defense litigation costs	\$ 2,755	\$ (957)	\$ 1,798	\$ 2,755	\$ (836)	\$ 1,919
Capitalized patent license agreements	3,804	(1,139)	2,665	3,804	(932)	2,872
Loan closing costs	127	(39)	88	127	(18)	109
Patent and loan related intangibles	6,686	(2,135)	4,551	6,686	(1,786)	4,900
Intangible assets recorded at merger with Horizon:						
Customer relationships	16,600	(2,121)	14,479	16,600	(1,568)	15,032
Product technology	2,490	(118)	2,372	2,490		2,490

Edgar Filing: RITA MEDICAL SYSTEMS INC - Form 10-Q

Trademarks	1,080	(63)	1,017	1,080		1,080
Acquisition related intangibles	20,170	(2,302)	17,868	20,170	(1,568)	18,602
	\$ 26,856	\$ (4,437)	\$ 22,419	\$ 26,856	\$ (3,354)	\$ 23,502

The capitalized patent defense litigation costs relate to the Company s suit against RadioTherapeutics, a division of Boston Scientific Corporation. This suit was settled in April 2003 and no additional costs have been capitalized since that date.

The capitalized patent license agreements include a license acquired during 2005 from EMcision Limited Incorporated (EMcision), the settlement of the Company s suit against RadioTherapeutics and suits brought against the Company by Boston Scientific Corporation and several related parties. In May 2005, the Company capitalized \$1.2 million related to cash payments of \$250,000, an additional liability to pay \$500,000 and issuance of 150,000 shares of its common stock valued at \$403,500 to EMcision to acquire patent license agreement to sell the HABIB 4X resection device. As of June 30, 2006, all payments associated with acquisition of the EMcision patent license have been made. Also, in April 2003, the Company capitalized \$2,650,000 in payments made to acquire patent license agreements from Boston Scientific and the other opposing litigants.

Loan closing costs of \$127,000 associated with the Company s August 5, 2005 private placement of convertible debt have been capitalized as an intangible asset.

The following table presents details of the amortization expense of intangible assets as reported in the Consolidated Statements of Operations (in thousands, unaudited):

	Three months ended June 30,			Si	Six months ended June 30,			
	2	2006	2	2005	20	006	2	2005
Cost of goods sold	\$	161	\$	230	\$	324	\$	454
Research and development		60		60		121		121
Selling, general and administrative		309		395		616		797
Interest expense		11		11		21		39
	\$	541	\$	696	\$ 1	,082	\$ 1	1,411

The weighted average remaining life for the intangible assets was approximately 11.5 years at June 30, 2006. Estimated amortization expense of the intangible assets for the six months ended December 31, 2006 and each of the four years ended December 31, 2007 through 2010 and thereafter is as follows (in thousands):

T

	Es	stimated				
Fiscal year ending December 31,	Intangible Assets Amortization Expense					
2006 (remaining six months)	\$	1,085				
2007		2,169				
2008		2,151				
2009		2,040				
2010		1,918				
Thereafter		13,056				
Total	\$	22,419				

8. Goodwill

The Company s merger with Horizon in fiscal year 2004 resulted in goodwill, which is the excess of purchase price over the fair value of assets acquired, of \$91.3 million. There were no changes to goodwill during the six month period ended June 30, 2006. Based on the results of its annual impairment test in accordance with SFAS No. 142, the Company determined that no impairment on the carrying value of its goodwill existed as of its annual impairment test date of October 31, 2005 and 2004. As of those dates, the Company s market capitalization exceeded its net book value and therefore no further analysis was required.

During the fourth quarter of 2005, due to revised revenue projections of certain of the Company s specialty access products, the Company performed an analysis of its intangible assets in accordance with SFAS No. 144 and recorded an impairment charge of \$5.5 million as a result of this analysis (see Note 4 Balance Sheet Components). This was considered a possible indicator of impairment of goodwill, and the Company re-performed its goodwill impairment test as of December 31, 2005. As of December 31, 2005, the Company s market capitalization exceeded its net book value and therefore no further analysis was required.

Although the Company s market capitalization was higher than its net book value at October 31, 2005, December 31, 2005 and at June 30, 2006, its market capitalization has dropped below its net book value in the past and could do so in the future. If the Company s market capitalization drops below its net book value and/or there are indicators of impairment either at its next impairment test date of October 31, 2006 or at interim basis, the Company may be required to perform an additional impairment assessment, which includes the analysis of discounted future cash flows which management believes to be an important factor in determination of the Company s sole reporting unit. This analysis takes into consideration certain assumptions on revenue growth and operating expenses. Since these financials assumptions are subject to variability, the impairment evaluation could result into a charge to earnings.

9. Accrued liabilities

The components of the Company s accrued liabilities as of June 30, 2006 (unaudited) and December 31, 2005 were as follows (in thousands):

	June 30, 2006	ember 31, 2005
Payroll and related expenses	\$ 1,444	\$ 911
Accrued vacation	438	357
Accrued legal and audit expenses	258	250
Accrued sales and franchise taxes	246	306
Accrued patent license cost		500
Insurance note payable, short term	495	293
Deferred revenue	141	
Other accrued liabilities	941	689
	\$ 3,963	\$ 3,306

10. Debt

On August 5, 2005, the Company completed a private placement of subordinated Senior Convertible Notes (the New Notes) with an aggregate principal amount of \$9.7 million. The New Notes were issued pursuant to a Securities Purchase Agreement (the Purchase Agreement) among the Company and Atlas Master Fund, Ltd., which is not related to the Company. No warrants or other securities were issued in conjunction with the Purchase Agreement and the Company incurred no financing costs other than normal and customary legal and other professional expenses. The New Notes are convertible into shares of the Company's common stock at an initial conversion price of \$4.03 per share of common stock which was greater than the per share fair market value of our common stock on the date of issuance of the New Notes. The conversion price is subject to adjustment in certain circumstances including common stock splits or other standard anti-dilution provisions. Until conversion or maturity, the New Notes bear interest at the rate of 6.5% per annum, payable semiannually in cash. Absent conversion, the New Notes mature on August 5, 2008 (the Maturity Date). If on the Maturity Date the closing price of the common stock has been at or above 102% of the then current conversion price for at least 10 consecutive business days immediately preceding the Maturity Date, then any remaining principal outstanding under the New Notes shall automatically be converted into common stock, subject to certain conditions. The issuance of the New Notes was deemed to be exempt from registration under the Securities Act of 1933 in reliance upon Section 4(2) thereof as transactions by an issuer not involving any public offering.

As of the issuance date of the New Notes, the Company owed \$8.3 million plus accrued interest to holders of the Senior Subordinated Convertible Notes (the Senior Notes) and \$1.4 million plus accrued interest to the holder of the Junior Promissory Note (the Junior Note). Pursuant to the terms of the New Notes, the Company was required to repay the Senior Notes and the Junior Note within 21 days of the issuance of the New Notes, or August 26, 2005. The Senior Notes were repaid on August 9, 2005 and the Junior Note was repaid on August 11, 2005.

None of the Company s note agreements are collateralized. The principal covenants of the note agreements relate to events of default which include, but are not limited to, failure to pay an obligation when due, breach of any covenant which remains uncured for 15 days, bankruptcy and a change of control. Generally, upon an event of default, the holders of a majority of the aggregate principal amount of the notes outstanding may declare the unpaid principal and interest on the notes immediately due and payable.

11. Credit Facility

On January 31, 2006, the Company entered into a Credit Agreement with CapitalSource Finance LLC (CapitalSource). The Credit Agreement provides for a revolving credit facility in the principal amount of up to \$7\$ million.

14

The amount of principal available for the Company to borrow at any time is limited to the aggregate of (i) varying percentages of the amount of the Company s eligible receivables and (ii) varying percentages of the amount of the Company s eligible finished goods inventory. The applicable percentages are determined based on the level of the Company s EBITDA (as defined in the Credit Agreement) for the prior quarter and its inventory turns ratio. In addition, the amount otherwise available to borrow based on the aforementioned criteria is required to be reduced by a required liquidity reserve of \$1,000,000 to \$1,500,000 depending on the level of the Company s EBITDA (as defined in the Credit Agreement) for the prior quarter. The principal available for the Company to borrow at June 30, 2006 was approximately \$5 million.

The obligations under the Credit Agreement are secured by a security interest in substantially all of the tangible and intangible assets of the Company and its subsidiaries. The Credit Agreement provides for the use of a lockbox for the collection of the Company s receivables if advances under the Credit Agreement are outstanding. Borrowings under the revolving credit facility bear interest at a floating rate equal to Citibank, N.A. .s prime rate (the Prime Rate) plus 1.25%, provided, however, that the Prime Rate shall not be less than 7.25%. Interest on advances is payable on the first day of each calendar month. The full amount borrowed under the revolving credit facility will mature on the earlier of (i) January 31, 2009 or (ii) 30 days before the maturity date of the debt in the Senior Subordination Agreement, dated as of January 31, 2006, by and among Atlas Master Fund, Ltd. (Atlas), CapitalSource and the Company (the Subordination Agreement). Pursuant to the terms of the Subordination Agreement, the claims, demands, rights and remedies of Atlas were subordinated to the claims, rights and remedies of CapitalSource.

The Credit Agreement also includes requirements to maintain financial covenants in order to be eligible to borrow including (i) a minimum level quarterly EBITDA (as defined in the Credit Agreement) of \$325,000 during 2006, \$150,000 during 2007, and \$62,500 during 2008, and (ii) cash balances of no less than \$1,000,000 to \$2,500,000 depending on the level of EBITDA (as defined in the Credit Agreement) for the prior quarter.

The Credit Agreement contains affirmative covenants that require the Company to promise, among other things, to deliver financial statements and other financial information to CapitalSource, to maintain its insurance policies, to allow inspection of its operations, to provide a customary right of first refusal to CapitalSource in the event that a third party proposes a debt financing, to pay its taxes and to maintain its inventory. The Credit Agreement also contains negative covenants that will limit the ability of the Company to, among other things, incur additional indebtedness, create any liens on any of its collateral, make certain investments, pay dividends, enter into certain transactions with affiliates, amend its charter documents, transfer its assets or make payments on permitted subordinated debt. The Credit Agreement contains customary events of default, including, but not limited to: (a) non-payment of amounts due; (b) material breach of representations, warranties or covenants under the Credit Agreement or the documents pertaining thereto; (c) insolvency; (d) receivership or bankruptcy; (e) certain changes in control; (f) loss of collateral; (g) withdrawal of United States Food and Drug Administration approval of products; (h) recall of products; or (i) other material adverse changes. Upon the occurrence of an event of default, the amounts due outstanding under the revolving credit facility may be accelerated and may become immediately due and payable. In addition, upon the occurrence of an event of default, CapitalSource shall, among other things, have the right to (a) apply any property of the Company and its subsidiaries held by CapitalSource to reduce the obligations; (b) foreclose on liens; (c) take possession of or sell any collateral or pledged securities; and (d) reduce the amount of capital available under the revolving credit facility.

The Company paid a commitment fee of \$140,000, plus legal out-of-pocket costs incurred by CapitalSource of approximately \$83,000, in connection with the Credit Agreement. The Company must also pay a collateral management fee equal to 0.05% of the average outstanding principal amount of the revolving credit facility each month and must pay a monthly unused line fee equal to 0.04% per month of the difference derived by subtracting (i) the daily average amount of the balances under the revolving credit facility outstanding during the preceding month, from (ii) \$7,000,000. Payments of the monthly unused line fee have totaled \$14,000 for the six months ended June 30, 2006. Additionally, the Company is obligated to pay a termination fee of up to \$210,000 if it terminates the Credit Agreement prior to its expiration. The Company has not yet made any borrowings under the revolving credit facility.

12. Restructuring

The Company accounts for restructuring in accordance with SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities. In the six month period ended June 30, 2005, in connection with the merger of RITA and Horizon, the Company recorded a restructuring charge of \$60,000 related to the termination of employees to eliminate certain duplicative activities, primarily in the sales, accounting and operations areas. The total of such charges since July 29, 2004, the day the merger was completed, is \$1,369,000. The Company completed the cash payments related to the workforce reduction in January 2006.

13. Segment information

The Company separates its portfolio of medical oncology products into two groups, specifically, localized therapy products and specialty access catheter products. Localized therapy products consist of the radiofrequency ablation (RFA) products sold by RITA prior to the merger, the Company s Habib 4X resection device and the Company s LC Bead chemoembolization product, which is distributed under a license agreement completed in the three months ended June 30, 2006. Specialty access catheter (SAC) products are the products sold by Horizon prior to the merger.

Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the Company s chief operating decision maker in deciding how to allocate resources and in assessing performance. The Company s chief operating decision maker is its President and Chief Executive Officer. The Company s chief operating decision maker reviews financial information on a consolidated basis, accompanied by disaggregated information about sales by groups of similar products for purposes of making operating decisions and assessing financial performance. However, significant expenses such as research and development, sales and marketing and corporate administration are not allocated to product groups or geographical regions, but rather are employed by the entire enterprise. For this reason, the Company s chief operating decision maker evaluates resource allocation on an enterprise-wide basis, and not on a product or geographic basis. Accordingly, the Company has concluded that it operates in only one reportable segment, the medical oncology products business.

Sales for the Company s three medical oncology product groups for the three and six month periods ended June 30, 2006 and 2005 are as follows (in thousands):

		nths ended e 30,	Six months ended June 30,		
	2006	2005	2006	2005	
Localized therapy products*	\$ 6,536	\$ 5,162	\$ 13,012	\$ 9,690	
Specialty access catheter products	6,264	6,793	12,307	13,470	
Total medical oncology product sales	\$ 12,800	\$ 11,955	\$ 25,319	\$ 23,160	

^{*} Includes radiofrequency products and embolization products
Sales for the Company s domestic and international selling regions for the three and six month periods ended June 30, 2006 and 2005 are as follows (in thousands):

		nths ended e 30,	Six months ended June 30,		
	2006	2005	2006	2005	
Domestic	\$ 10,437	\$ 9,738	\$ 20,581	\$ 19,386	
International	2,363	2,217	4,738	3,774	
Total medical oncology product sales	\$ 12,800	\$ 11,955	\$ 25,319	\$ 23,160	

13. Comprehensive income (loss)

Comprehensive income (loss) generally represents all changes in stockholders equity except those resulting from investments or contributions by stockholders. The Company sunrealized gains and losses on available-for-sale securities represent the only components of comprehensive loss that are excluded from the Company s net loss. These components are not significant individually, or in the aggregate, and therefore, no separate statement of comprehensive loss has been presented.

14. Commitments and contingencies

The Company is, and may in the future be, involved in litigation relating to claims arising from the ordinary course of business. Management is not currently aware of any matters that will have a material adverse effect on the financial position, results of operations or cash flows of the Company.

As of June 30, 2006, the Company had no future minimum payments due under capital leases, but does have commitments under operating leases related to facility rental and office equipment. Also, the Company has \$9.7 million in convertible notes outstanding. The convertible notes are due in 2008. Also, on January 31, 2006, the Company entered into a Credit Agreement with CapitalSource, which provides for a revolving credit facility in principal amount of up to \$7.0 million. Under the agreement the Company is required to pay CapitalSource a monthly collateral management fee equal to

16

0.05% of the average outstanding principal amount of the revolving facility during the month and an unused line fee in an amount equal to 0.04% per month of the difference derived by subtracting the daily average amount of the balances under the facility outstanding during the preceding month from the facility cap of \$7.0 million. To date, no borrowings have been made under the revolving credit facility.

The following table sets forth future minimum payments due under operating leases, debt agreements and the revolving credit facility as of June 30, 2006. It further includes the Company s commitment to purchase inventory of the LC Bead embolization product under our April 26, 2006 supply and distribution agreement with Biocompatibles UK Limited (in thousands):

					Inv	entory	
	•	erating eases	Debt	ed Line Tee		rchase mitment	Total
Fiscal year ended December 31,							
2006 (remaining six months)	\$	208	\$	\$ 17	\$	1,245	\$ 1,470
2007		393		34		2,000	2,427
2008		361	9,700	34		1,941	12,036
2009		362		3		809	1,174
2010 and thereafter		165					165
Total of future minimum payments	\$	1,489	\$ 9,700	\$ 88	\$	5,995	\$ 17,272

The Company s purchase orders for products are based on its current manufacturing needs and are fulfilled by its vendors within short time horizons. In addition, some of the purchase orders represent authorizations to purchase rather than binding agreements. Except for the inventory purchase commitment referred to above, the Company generally does not have significant agreements for the purchase of raw materials or other goods specifying minimum quantities and pre-determined prices that exceed our expected requirements. Therefore, agreements for the purchase of raw materials and other goods and services, except for the inventory purchase commitment referred to above, are not included in the table above. Agreements for outsourced services generally contain clauses allowing for cancellation without significant penalty, and are therefore not included in the table above.

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations.

This Management s Discussion and Analysis of Financial Condition and Results of Operations and other parts of this quarterly report on Form 10-Q contain forward-looking statements that involve risks and uncertainties. Words such as anticipates, expects, intends, plans, believes, estimates, should, and similar expressions identify such forward-looking statements. These statements are not guarantees of future performance and are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or forecasted. Factors that might cause such a difference include, but are not limited to, those discussed in the section entitled. Factors That May Affect Future Results and those appearing elsewhere in this quarterly report on Form 10-Q and in our annual report on Form 10-K for the fiscal year ended December 31, 2005. Readers are cautioned not to place undue reliance on these forward-looking statements that reflect management s analysis only as of the date hereof. We assume no obligation to update these forward-looking statements to reflect actual results or changes in factors or assumptions affecting such forward-looking statements.

Business Overview

We are a diversified medical device oncology company that develops, manufactures and markets innovative products for cancer patients including radiofrequency ablation (RFA) systems for treating cancerous tumors as well as percutaneous vascular ports and specialty access catheters. We also distribute a radiofrequency product, the HABIB 4X resection device, which is designed to limit blood loss in surgical resection procedures, and the LC Bead , a chemoembolization product used to shrink tumors. Founded in 1994 on our core radiofrequency ablation platform, we are a leader in radiofrequency ablation for the treatment of solid cancerous and benign tumors in solid organs. We pioneered radiofrequency technology and have led the market in clinical training and clinical acceptance. In July 2004, we merged with Horizon Medical Products, Inc. (Horizon) in order to add Horizon s specialty access catheter (SAC) product line to our product portfolio. Our SAC products include implantable infusion ports for the delivery of systemic chemotherapy, tunneled central venous catheters, safety needles, peripherally inserted central catheters (PICC s), dialysis catheters and specialty catheters for stem cell transplant procedures.

Our goal for the future is to remain a leading provider of minimally invasive medical devices for the treatment of solid cancerous or benign tumors and to achieve improved financial results for our stockholders. Our strategies to achieve these goals are as follows:

Increase Our Penetration of the Liver Cancer Market: This strategy encompasses our efforts to:

increase awareness among key physicians;

conduct additional clinical research to provide data supporting the expanded use of our products; and increase patient awareness with marketing efforts;

Expand the Application of Our Proprietary Radiofrequency Technology to Markets Beyond Liver Cancer;

Increase our Market Share for our Specialty Access Catheter Product Line;

Acquire Distribution Rights to Products that Complement our Existing Technology and Leverage our Sales Force; and

Continue to Advance Technology.

Our efforts to increase our penetration of the liver cancer market have historically centered on investment in our domestic sales group. Our sales in the United States have historically been more profitable than our sales in international markets because direct selling, which avoids distributor discounts, permits higher average selling prices for our products. Accordingly, we have made significant investments in our domestic sales force

in an effort to increase sales growth in the United States. Additionally, we introduced our premium-priced Starburst XIi and XIie families of disposable needles in the domestic markets earlier than in international markets. These actions have for some time resulted in a growing percentage of radiofrequency ablation product sales derived from the domestic market. The SAC products acquired in the merger with Horizon are also heavily concentrated in the domestic market and we believe the merger permits wider and more efficient sales force coverage of the domestic market. However, with the intent to improve our margins and to increase our sales internationally, we began to sell directly in Germany, France and the United Kingdom during the fourth quarter of 2005. We believe this change may result in higher international sales growth in 2006 compared to 2005, although selling expenses will increase as a result of this change.

Our merger with Horizon in 2004 was intended to leverage our existing sales force and provide an opportunity for increased operating efficiencies. We believe that improved costs will help us to pursue our strategic objective of increased market share in our SAC product lines. The Horizon merger, after our consolidation of manufacturing operations, resulted in higher production volumes which should result in lower costs because our costs are volume dependent. We acknowledge,

18

however, that achievement of lower costs is dependent on more than just production volume. Technology in our marketplace has evolved rapidly and we have, from time to time, recognized relatively high expenses related to excess, obsolete and expiring inventory as our product lines have changed. We may experience similar product changes and related obsolete inventory provisions in the future. Additionally, our costs are burdened by the amortization of intangible assets related to our product technology. We expect these amortization charges to continue through 2016, although in 2005 we recognized partial impairment of our Horizon product technology asset as a result of not achieving the volume of sales anticipated at the date of merger. As a result of the impairment, total amortization charges affecting our costs are expected to be lower in future years.

In addition to the product technology asset described above, in 2005 we also impaired merger-related assets for the value of trademarks and our Isomed distribution contract because our SAC sales have not achieved the levels anticipated at the date of the merger. The amortization of these assets is a component of our operating expenses. As a result of the 2005 impairment, the impact of amortization expense will be lower in 2006 than in comparable periods in 2005 or 2004. Additional impairment of merger-related intangible assets may be required if sales of SAC products do not achieve anticipated volumes.

We believe that continual enhancement of our product technology is important to maintaining our market leadership position in radiofrequency ablation technology, developing our technology to penetrate markets beyond liver cancer and improving our market share positions in both the RF and SAC markets. In 2001, we commercially launched our StarBurst XLi family of disposable devices and significantly expanded our direct domestic sales organization and our international distribution network. In 2002, the XLi family of disposable devices gained wide acceptance with our customers in the United States. In 2003, we introduced our next generation in infusion technology, the Xli-Enhanced (Xlie) disposable device. The Xlie device builds upon our established infusion expertise, making the ablation process easier and more efficient than it was with previous generations of our devices. In the third quarter of 2004, we merged with Horizon and acquired our SAC product line. In the second quarter of 2005, we introduced our HABIB 4X resection device, which is part of our RF product line, in our European markets, and in the third quarter of 2005 we received FDA approval for sale of the device in the United States. In November 2005, we received FDA approval to market our OmniPICC PI power injectable peripherally inserted central catheter that permits power injection delivery of contrast media in radiological imaging and interventional procedures. In the second quarter of 2006 we began to distribute, under license, chemoembolization beads used to shrink tumors. We will continue, in the future, to consider other product licensing opportunities that align with our strategy. Also, in the future, we will continue to make investments aimed at adapting our radiofrequency technology for use in applications other than liver and bone cancer, with a particular emphasis on research in the areas of lung and breast cancer which we believe offer large market opportunities. We will also continue to develop our SAC product line to add greater value to our customers while reducing cost, which we believe will result in a higher market share for these products.

We must also remain focused on activities that improve our financial results and provide a greater return to our stockholders. We note that consolidation of operations following the Horizon merger, completed in mid-2005, should reduce the growth rate of our costs and selling expenses. As a result, we expect our gross margin rate in 2006 to improve compared to our 2005 gross margin rate. Also, in August 2005, we issued \$9.7 million in convertible notes at a coupon rate of 6.5%. We used these funds to repay other debt that bore a higher interest rate, so we expect to have lower interest expense in 2006 than in 2005. We enhanced our liquidity in January 2006 with the signing of a revolving credit agreement that provides for as much as \$7 million in borrowing capacity, although line availability given our current collateral is a lesser figure, approximately \$5 million. Our 2006 results will also be affected by factors that we believe will increase costs and reduce earnings. We intend to increase our investments in marketing and research and development for new RF products intended for application in the treatment of breast cancer and also invest in a minimally invasive resection device. We therefore expect that our research and development expense will increase over the remaining quarters of 2006, compared to the first and second quarters of 2006. In addition, adoption of SFAS 123(R) will result in increased expense over the remainder of 2006 and in future years, compared to 2005.

Critical Accounting Policies and Estimates

The preparation of financial statements and related disclosures in conformity with accounting principles generally accepted in the United States requires us to make judgments, assumptions, and estimates that affect the amounts reported in the Consolidated Financial Statements and accompanying notes. We consider certain accounting policies related to revenue recognition, valuation of inventories, accounts receivable, acquired intangibles and impairment of long-lived assets including goodwill to be critical policies due to the estimation process involved in each. Management discusses its estimates and judgments with the Audit Committee of our Board of Directors.

For a more detailed description on the application of these and other accounting policies, see Note 2 of the Consolidated Financial Statements included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2005 (the 2005 Form 10-K). Reference is also made to the discussion of the application of these critical accounting policies and

19

estimates contained in Management s Discussion and Analysis in our 2005 Form 10-K. During the six months ended June 30, 2006, there were no significant or material changes in the application of critical accounting policies that would require an update to the information provided in the 2005 Form 10-K except for the following addition to the critical accounting policies:

Stock-based Compensation Expense

On January 1, 2006, we adopted Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment, (SFAS 123(R)) which requires the measurement and recognition of compensation expense for all share-based payment awards made to our employees and directors including employee stock options and employee stock purchases related to the 2000 Employee Stock Purchase Plan based on estimated fair values. We adopted SFAS 123(R) using the modified prospective transition method, which requires the application of the accounting standard as of January 1, 2006, the first day of our fiscal year 2006. Our Consolidated Financial Statements as of and for the three and six month periods ended June 30, 2006 reflect the impact of SFAS 123(R). In accordance with the modified prospective transition method, our Consolidated Financial Statements for prior periods have not been restated to reflect, and do not include, the impact of SFAS 123(R). The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service periods in our Consolidated Statement of Operations. Prior to the adoption of SFAS 123(R), we accounted for stock-based awards to employees and directors using the intrinsic value method in accordance with APB 25 as allowed under Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation (SFAS 123). As stock-based compensation expense recognized in the Consolidated Statement of Operations for the three and six month periods ended June 30, 2006 is based on awards ultimately expected to vest, it has been reduced for estimated forfeitures. SFAS 123(R) requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. The estimated average forfeiture rates for the three and six month periods ended June 30, 2006 of approximately 11.1% for non-officer grants and 3.2% for officer grants were based on historical forfeiture experience. In our pro forma information required under SFAS 123 for the periods prior to fiscal 2006, we accounted for forfeitures as they occurred.

Stock-based compensation expense recognized under SFAS 123(R) for the three and six month periods ended June 30, 2006 was approximately \$782,000 and \$1,479,000, respectively, determined by the Black-Scholes valuation model. For the three and six month periods ended June 30, 2006, the amounts of stock-based compensation expense related to stock options were approximately \$754,000 and \$1,433,000, respectively. For the three and six month periods ended June 30, 2006, the amounts of stock-based compensation expense related to employee stock purchase plan purchases were approximately \$28,000 and \$46,000, respectively. As of June 30, 2006, total unrecognized forfeiture adjusted compensation costs related to unvested stock options was approximately \$6.5 million, which is expected to be recognized as an expense over a weighted average period of approximately 2.8 years. Subsequent to the adoption of SFAS 123(R), we have not made any changes in the type of incentive equity instruments or added any performance conditions to the incentive options. See Note 3 to the Consolidated Financial Statements for additional information.

20

Results of Operations

The following table sets forth the percentage of net revenue represented by certain items in our Condensed Consolidated Statements of Operations for the quarter ended June 30, 2006 and the four preceding fiscal quarters:

	Q2 2006	Q1 2006	Q4 2005	Q3 2005	Q2 2005
Domestic sales	82%	81%	86%	86%	81%
International sales	18%	19%	14%	14%	19%
Total sales	100%	100%	100%	100%	100%
Cost of goods sold	38%	39%	47%	40%	39%
- Intangible asset impairment	0%	0%	30%	0%	0%
Gross profit	62%	61%	23%	60%	61%
Operating expenses:					
Research and development	11%	10%	8%	8%	8%
Selling, general and administrative	61%	66%	57%	56%	62%
Intangible asset impairment	0%	0%	16%	0%	0%
Total operating expenses	72%	76%	81%	64%	70%
Loss from operations	(10)%	(15)%	(58)%	(5)%	(9)%
Interest expense	(1)%	(1)%	(2)%	(2)%	(2)%
Interest income and other expense, net	(1)%	0%	0%	1%	(1)%
No. 1	(12)0/	(16)0	(60)01	(6)61	(12)07
Net loss	(12)%	(16)%	(60)%	(6)%	(12)%

Three months ended June 30, 2006 and 2005

The following table provides additional detail on our sales results for the quarters ended June 30, 2006 and 2005, respectively (in thousands):

	Jun	nths ended e 30,	G 4	CI.
Domestic sales:	2006	2005	Growth	%
	\$ 4,779	\$ 3,892	\$ 887	220/
Localized therapy products*				23%
Specialty access catheter products	5,658	5,846	(188)	(3)%
Total domestic sales	\$ 10,437	\$ 9,738	\$ 699	7%
International sales:				
Localized therapy products*	\$ 1,757	\$ 1,270	\$ 487	38%
Specialty access catheter products	606	947	(341)	(36)%
Total international sales	\$ 2,363	\$ 2,217	\$ 146	7%
Total localized therapy products*	\$ 6,536	\$ 5,162	\$ 1,374	27%
Total specialty access catheter products	6,264	6,793	(529)	(8)%
Total sales	\$ 12,800	\$ 11,955	\$ 845	7%

For the quarter ended June 30, 2006, sales totaled \$12.8 million, an increase of 7% or \$0.8 million from \$12.0 million in the quarter ended June 30, 2005. Sales of our localized therapy products grew \$1.4 million, \$0.9 million domestically and \$0.5 million internationally. Sales of SAC products fell \$0.5 million, decreasing \$0.2 million domestically and \$0.3 million internationally reflecting lower unit sales volumes. Domestic localized therapy sales growth was primarily due to sales of our Habib 4X resection device and LC Bead chemoembolization product. Internationally, our localized therapy sales continued to reflect the impact of our 2005 decision to sell directly to our customers, rather than through distributors, in Germany, France and the United Kingdom. We believe that our shift to direct distribution will result in international sales growth that outpaces domestic sales growth over the balance of 2006.

^{*} Includes radiofrequency products and embolization products

Cost of goods sold for the quarter ended June 30, 2006 was \$4.9 million, with a gross margin rate of 62%, compared to \$4.6 million and a gross margin of 61% in the quarter ended June 30, 2005. We believe the improvement in gross margin primarily reflects improved manufacturing efficiency, as the 2005 period was burdened by implementation costs associated with the Horizon merger. However, margins were also favorably impacted by an improved sales mix, with a larger percentage of our sales coming from relatively more profitable RF products. Also, our costs improved by \$0.1 million because amortization charges were lower than in the 2005 period owing to our 2005 impairment of intangible assets. Cost of goods sold in the quarter ended June 30, 2006 includes approximately \$42,000 in stock compensation expense related to implementation of SFAS 123(R).

Research and development expenses for the quarter ended June 30, 2006 were \$1.4 million, compared to \$1.0 million in the quarter ended June 30, 2005. In the 2006 quarter, spending on our RF related development work increased by approximately \$0.2 million, partially offset by a \$0.1 million reduction in clinical research spending. We also had an increase in patent legal expenses of approximately \$0.1 million. Further, research and development expenses in the quarter ended June 30, 2006 included approximately \$0.1 million in stock compensation expense related to implementation of SFAS 123(R).

Selling, general and administrative expenses for the quarter ended June 30, 2006 were \$7.8 million, compared to \$7.4 million in the quarter ended June 30, 2005. Selling expenses for the 2006 quarter were \$0.5 million higher than in the 2005 quarter, reflecting increased international costs associated with our adoption of direct selling, rather than through distributors, in Germany, France and the United Kingdom. Expenses associated with marketing were \$0.3 million lower in the 2006 quarter, compared to the 2005 quarter, due to reduced investment in reimbursement activities and lower program spending. In future 2006 periods, marketing spending is expected to exceed spending in comparable 2005 periods. General and administrative expenses in the 2006 quarter were \$0.4 million lower than in the 2005 quarter, reflecting reduced accounting and legal charges. Further, selling, general and administrative expenses in the quarter ended June 30, 2006 included approximately \$0.6 million in stock compensation expense related to implementation of SFAS 123(R).

Interest expense was \$0.2 million for the three months ended June 30, 2006, and was also \$0.2 million for the three months ended June 30, 2005. Other expenses, net of interest income, totaled \$0.1 million for the three months ended June 30, 2006 and also for the three months ended June 30, 2005.

Six months ended June 30, 2006 and 2005

The following table provides additional detail on our sales results for the six month periods ended June 30, 2006 and 2005, respectively (in thousands):

	Six months end June 30,	ded	
	2006 20	005 Growth	%
Domestic sales:			
Localized therapy products*	\$ 9,488 \$ 7	7,493 \$ 1,995	27%
Specialty access catheter products	11,093 11	1,894 (801)	(7)%
Total domestic sales	\$ 20,581 \$ 19	9,387 \$ 1,194	6%
International sales:			
Localized therapy products*	\$ 3,524 \$ 2	2,197 \$ 1,327	60%
Specialty access catheter products	1,214	1,576 (362)	(23)%
Total international sales	\$ 4,738 \$ 3	3,773 \$ 965	26%
Total localized therapy products*	\$ 13,012 \$ 9	9,690 \$ 3,322	34%
Total specialty access catheter products	12,307 13	3,470 (1,163)	(9)%
Total sales	\$ 25,319 \$ 23	3,160 \$ 2,159	9%

^{*} Includes radiofrequency products and embolization products

For the six months ended June 30, 2006, sales totaled \$25.3 million, an increase of 9% or \$2.2 million from \$23.2 million in the six months ended June 30, 2005. Sales of our localized therapy products grew \$3.3 million, \$2.0 million domestically and \$1.3 million internationally. Sales of SAC products fell \$1.2 million, decreasing \$0.8 million domestically and \$0.4 million internationally reflecting lower unit sales volumes. Domestic localized therapy sales growth was primarily due to sales of our Habib 4X resection device and LC Bead chemoembolization product. Internationally, our localized therapy sales continued to reflect the impact of our 2005 decision to sell directly to our customers, rather than through distributors, in Germany, France and the United Kingdom. We believe that our shift to direct distribution will result in international sales growth that outpaces domestic sales growth over the balance of 2006.

22

Cost of goods sold for the six months ended June 30, 2006 was \$9.7 million, with a gross margin rate of 62%, compared to \$9.4 million and a gross margin of 59% in the six months ended June 30, 2005. We believe the improvement in gross margin primarily reflects improved manufacturing efficiency, as the 2005 period was burdened by implementation costs associated with the Horizon merger. However, margins were also favorably impacted by an improved sales mix, with a larger percentage of our sales coming from relatively more profitable RF products. Also, our costs improved by \$0.1 million because amortization charges were lower than in the 2005 period owing to our 2005 impairment of intangible assets. Cost of goods sold in the six months ended June 30, 2006 includes approximately \$73,000 in stock compensation expense related to implementation of SFAS 123(R).

Research and development expenses for the six months ended June 30, 2006 were \$2.7 million, compared to \$2.0 million in the six months ended June 30, 2005. In the 2006 period, spending on our RF related development work increased by approximately \$0.4 million, partially offset by a \$0.2 million reduction in clinical research spending. We also had and increase in patent legal expenses of approximately \$0.2 million. Further, research and development expenses in the quarter ended June 30, 2006 included approximately \$0.2 million in stock compensation expense related to implementation of SFAS 123(R).

Selling, general and administrative expenses for the six months ended June 30, 2006 were \$16.0 million, compared to \$14.2 million in the six months ended June 30, 2005. Selling expenses for the 2006 period were \$1.0 million higher than in the 2005 period, reflecting increased international costs associated with our adoption of direct selling, rather than through distributors, in Germany, France and the United Kingdom. Expenses associated with marketing were \$0.3 million lower in the six months ended June 30, 2006, compared to the comparable 2005 period, due to reduced investment in reimbursement activities and lower program spending. In future 2006 periods, marketing spending is expected to exceed spending in comparable 2005 periods. General and administrative expenses in the first six months of 2006 were \$0.1 million lower than in the comparable 2005 period, primarily reflecting lower amortization of intangibles resulting from our 2005 impairment. Further, selling, general and administrative expenses in the six months ended June 30, 2006 included approximately \$1.2 million in stock compensation expense related to implementation of SFAS 123(R).

Interest expense was \$0.3 million for the six months ended June 30, 2006, compared to \$0.5 million for the six months ended June 30, 2005, reflecting lower interest rates and lower average debt balances. Other expenses, net of interest income, were \$0.1 million for the six months ended June 30, 2006, and \$28,000 for the six months ended June 30, 2005.

Liquidity and Capital Resources

Our balance of cash and cash equivalents on June 30, 2006 was \$5.9 million. We used \$2.7 million in cash in operating activities for the year ended December 31, 2005. In the six months ended June 30, 2006, operating activities provided \$0.2 million in cash. Our liquidity and capital requirements depend on numerous factors including our research and development expenditures, expenses related to selling, general and administrative operations and working capital to support business growth. Although it is difficult for us to predict future liquidity requirements with certainty, we believe that our current balances of cash and cash equivalents will satisfy our cash requirements for at least the next 12 months. During or after this 12 month period, if cash generated by operations is insufficient to satisfy our liquidity requirements, we may need to issue additional equity or debt securities, borrow from our existing credit facility, obtain an additional credit facility or renegotiate debt repayment terms. There can be no assurance that additional financing will be available to us or, if available, that such financing will be available on terms favorable to us and our stockholders, or that we will be successful in renegotiating debt repayment terms. Failure to obtain sufficient funds on acceptable terms when needed, to make timely debt payments, or to achieve our growth or profitability objectives may require us to curtail operations, perhaps to a significant extent.

For the six months ended June 30, 2006, net cash provided by operating activities was \$0.2 million. Our net loss of \$3.5 million included non-cash charges of \$3.8 million, specifically \$1.8 million in depreciation and amortization, \$1.5 million in stock-based compensation and a \$0.5 million provision to reserves for uncollectible accounts receivable and inventory. Our working capital accounts, in aggregate, used less than \$0.1 million in cash, but this result reflects and investment of \$1.2 million in accounts receivable, inventory and other assets, offset by a like increase in accounts payable, and accrued liabilities. The increase in accounts receivable and inventory, totaling \$1.0 million, was primarily driven by higher sales volumes and operational req