INFONET SERVICES CORP Form 10-Q August 11, 2004 Table of Contents

UNITED STATES

	SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549
	FORM 10-Q
(M.	ark One)
X	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the quarterly period ended July 2, 2004
	OR
	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the transition period from to
	Commission file number 1-15475

INFONET SERVICES CORPORATION

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of	95-4148675 (I.R.S. Employer
incorporation or organization)	Identification No.)
2160 East Grand Avenue, El S	Segundo, California
(Address of principal exe	cutive offices)
90245	
(Zip Code)	
(310) 335-26	00
(Registrant s telephone number	r, including area code)
(8	,
(Former name former address and former fire	ol year if ahangad sings last vanaut)
(Former name, former address and former fisc	ai year, ii changeu since iast report)
Indicate by check mark whether the registrant (1) has filed all reports required of 1934 during the preceding 12 months (or for such shorter period that the registrant filing requirements for the past 90 days. Yes x No "	
Indicate by check mark whether the registrant is an accelerated filer (as define	d in Rule 12b-2 of the Exchange Act) Yes x No "
APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PI	ROCEEDINGS DURING THE PRECEDING FIVE YEARS:
Indicate by check mark whether the registrant has filed all documents and reposecurities Exchange of 1934 subsequent to the distribution of securities under	

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

APPLICABLE ONLY TO CORPORATE ISSUERS:

As of August 6, 2004, the registrant had the following number of shares outstanding:

Class A common stock: 161,403,358

Class B common stock: 304,080,922

INFONET SERVICES CORPORATION

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PART I

FINANCIAL INFORMATION

Item 1. Financial Statements

INFONET SERVICES CORPORATION AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(In Thousands, Except per Share Amounts)

Total current assets Spokia Spoki		March 31,	June 30,
CURRENT ASSETS		,	2004
CURRENT ASSETS: \$ 137,071 \$ 172,362 Short-term investments 256,527 206,885 Accounts receivable, net 143,417 128,659 Deferred income taxes 740 152 Prepaid expenses 35,282 33,201 Other current assets 590,613 559,217 PROPERTY, EQUIPMENT AND COMMUNICATION LINES, Net 408,658 402,137 INTANGIBLE AND OTHER ASSETS, Net 59,036 60,543 TOTAL ASSETS \$ 1,058,307 \$ 1,021,897 CURRENT LIABILITIES Current portion of capital lease obligations \$ 1,448 \$ 1,450 Accounts payable 56,959 41,073 Network communications 23,795 27,113 Accrued salaries and related benefits 24,992 16,425 Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 27,183 27,910			(Unaudited)
Cash and cash equivalents \$137,071 \$172,362 Short-term investments 256,527 206,885 Accounts receivable, net 143,417 128,659 Deferred income taxes 740 152 Prepaid expenses 35,282 33,201 Other current assets 590,613 559,217 Total current assets 590,613 559,217 PROPERTY, EQUIPMENT AND COMMUNICATION LINES, Net 408,658 402,137 INTANGIBLE AND OTHER ASSETS, Net 59,036 60,543 TOTAL ASSETS \$1,058,307 \$1,021,897 CURRENT LIABILITIES \$1,058,307 \$1,021,897 Current portion of capital lease obligations \$1,448 \$1,450 Accounts payable 56,959 41,073 Network communications \$23,795 27,113 Accrued salaries and related benefits 24,992 16,425 Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 27,183 27,910	ASSETS		
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Deferred income taxes 740 152 Prepaid expenses 35,282 33,201 Other current assets 17,576 17,958 Total current assets 590,613 559,217 PROPERTY, EQUIPMENT AND COMMUNICATION LINES, Net 408,658 402,137 INTANGIBLE AND OTHER ASSETS, Net 59,036 60,543 COTAL ASSETS \$1,058,307 \$1,021,897 LIABILITIES AND STOCKHOLDERS EQUITY Current portion of capital lease obligations \$1,448 \$1,450 Accounts payable 56,959 41,073 Network communications 23,795 27,113 Accrued salaries and related benefits 24,992 16,425 Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910	Short-term investments	256,527	206,885
Prepaid expenses 35,282 33,201 Other current assets 17,576 17,958 Total current assets 590,613 559,217 PROPERTY, EQUIPMENT AND COMMUNICATION LINES, Net 408,658 402,137 INTANGIBLE AND OTHER ASSETS, Net 59,036 60,543 TOTAL ASSETS \$1,058,307 \$1,021,897 CURRENT LIABILITIES AND STOCKHOLDERS EQUITY Current portion of capital lease obligations \$1,448 \$1,450 Accounts payable 56,959 41,073 Network communications 23,795 27,113 Accrued salaries and related benefits 24,992 16,425 Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910	Accounts receivable, net	143,417	128,659
Other current assets 17,576 17,958 Total current assets 590,613 559,217 PROPERTY, EQUIPMENT AND COMMUNICATION LINES, Net 408,658 402,137 INTANGIBLE AND OTHER ASSETS, Net 59,036 60,543 TOTAL ASSETS \$1,058,307 \$1,021,897 CURRENT LIABILITIES Current portion of capital lease obligations \$1,448 \$1,450 Accounts payable 56,959 41,073 Network communications 23,795 27,113 Accrued salaries and related benefits 24,992 16,425 Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910	Deferred income taxes	740	152
Total current assets 590,613 559,217	Prepaid expenses	35,282	33,201
PROPERTY, EQUIPMENT AND COMMUNICATION LINES, Net 408,658 402,137 INTANGIBLE AND OTHER ASSETS, Net 59,036 60,543 TOTAL ASSETS \$1,058,307 \$1,021,897 CURRENT LIABILITIES AND STOCKHOLDERS EQUITY CURRENT LIABILITIES: Current portion of capital lease obligations \$1,448 \$1,450 Accounts payable 56,959 41,073 Network communications 23,795 27,113 Accrued salaries and related benefits 24,992 16,425 Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910	Other current assets	17,576	17,958
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INTANGIBLE AND OTHER ASSETS, Net 59,036 60,543 TOTAL ASSETS \$1,058,307 \$1,021,897 LIABILITIES AND STOCKHOLDERS EQUITY CURRENT LIABILITIES: Current portion of capital lease obligations \$1,448 \$1,450 Accounts payable 56,959 41,073 Network communications 23,795 27,113 Accrued salaries and related benefits 24,992 16,425 Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910	PROPERTY, EOUIPMENT AND COMMUNICATION LINES, Net	408.658	
TOTAL ASSETS \$ 1,058,307 \$ 1,021,897 LIABILITIES AND STOCKHOLDERS EQUITY Current portion of capital lease obligations \$ 1,448 \$ 1,450 Accounts payable 56,959 41,073 Network communications 23,795 27,113 Accrued salaries and related benefits 24,992 16,425 Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910			
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CURRENT LIABILITIES: \$ 1,448 \$ 1,450 Accounts payable 56,959 41,073 Network communications 23,795 27,113 Accrued salaries and related benefits 24,992 16,425 Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910			
Current portion of capital lease obligations \$ 1,448 \$ 1,450 Accounts payable 56,959 41,073 Network communications 23,795 27,113 Accrued salaries and related benefits 24,992 16,425 Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910	LIABILITIES AND STOCKHOLDERS EQUITY		
Accounts payable 56,959 41,073 Network communications 23,795 27,113 Accrued salaries and related benefits 24,992 16,425 Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910	CURRENT LIABILITIES:		
Network communications 23,795 27,113 Accrued salaries and related benefits 24,992 16,425 Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910	Current portion of capital lease obligations	\$ 1,448	\$ 1,450
Accrued salaries and related benefits 24,992 16,425 Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910	Accounts payable	56,959	41,073
Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910	Network communications	23,795	27,113
Income taxes payable 6,722 5,509 Advance billings 31,507 32,408 Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910	Accrued salaries and related benefits	24,992	16,425
Advance billings 31,507 32,408 Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910		6,722	5,509
Deferred installation revenues 13,882 14,316 Other accrued expenses 27,183 27,910	• •	31,507	32,408
Other accrued expenses 27,183 27,910			
	Other accrued expenses	27,183	
Total current liabilities 186,488 166,204	•		
100,700 100,207	Total current liabilities	186 488	166 204
	1 com content machines	100,100	100,201

DEFERRED REVENUE	21,351	21,541
DEFERRED COMPENSATION	19,775	20,643
CAPITAL LEASE OBLIGATIONS, Less Current Portion	2,660	2,287
CAITTAL LEASE OBLIGATIONS, Less Cuitent Fortion	2,000	2,207
MINORITY INTEREST	1,491	1,636
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS EQUITY: Class A common stock, \$0.01 par value per share:		
400,000 shares authorized; 364,160 shares issued as of March 31, 2004 and June 30, 2004; 161,403 shares		
outstanding as of March 31, 2004 and June 30, 2004; 202,757 shares held in treasury as of March 31, 2004 and June 30, 2004	66,078	66,078
Class B common stock \$0.01 par value per share: 600,000 shares authorized; 312,876 and 315,260 shares issued as of March 31, 2004 and June 30, 2004;		
301,683 and 304,067 shares outstanding as of March 31, 2004 and June 30, 2004; 11,193 shares held in treasury as of March 31, 2004 and June 30, 2004	1,199,486	1,203,348
Treasury stock, at cost, 213,950 shares as of March 31, 2004 and June 30, 2004	(142,727)	(142,727)
Deferred compensation on restricted stock Notes receivable from issuance of common stock	(7,334)	(2,816) (7,424)
Accumulated deficit	(292,317)	(308,084)
Accumulated other comprehensive income	3,356	1,211
Total stockholders equity	826,542	809,586
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 1,058,307	\$ 1,021,897

See accompanying notes to consolidated financial statements.

INFONET SERVICES CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS

(In Thousands, Except per Share Amounts)

(Unaudited)

Three Months Ended

	June	June 30,	
	2003	2004	
REVENUES, Net	\$ 149,063	\$ 157,584	
OPERATING COSTS AND EXPENSES:			
Communication services costs	21,513	20,613	
Integration and provisioning costs	54,191	59,332	
Bandwidth and related costs	26,698	22,185	
Network operations	30,666	31,474	
Selling, general and administrative	35,565	39,622	
Total operating costs and expenses	168,633	173,226	
OPERATING LOSS	(19,570)	(15,642)	
OTHER INCOME (EXPENSE):			
Interest income	2,132	1,784	
Interest expense	(126)	(84)	
Equity in losses of unconsolidated affiliates	(739)	(796)	
Other, net	(933)	(166)	
Total other income, net	334	738	
LOSS BEFORE PROVISION FOR INCOME TAXES AND MINORITY INTEREST	(19,236)	(14,904)	
PROVISION FOR INCOME TAXES	644	619	
LOSS BEFORE MINORITY INTEREST	(19,880)	(15,523)	
MINORITY INTEREST	(82)	244	
NET LOSS	(19,798)	(15,767)	
OTHER COMPREHENSIVE INCOME (LOSS):			
Foreign currency translation adjustments	2,615	(557)	
Unrealized losses on securities, net of tax	(59)	(1,588)	
Total other comprehensive income (loss)	2,556	(2,145)	

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COMPREHENSIVE LOSS	\$ (17,242)	\$ (17,912)
BASIC AND DILUTED LOSS PER COMMON SHARE	\$ (0.04)	\$ (0.03)
BASIC WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING	464,775	463,133
DILUTED WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING	464,775	463,133

See accompanying notes to consolidated financial statements.

INFONET SERVICES CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

(In Thousands)

(Unaudited)

		Three Months Ended June 30,	
	2003	2004	
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net loss	\$ (19,798)	\$ (15,767)	
Adjustments to reconcile net loss to net cash provided by operating activities:	. (: , : : ,	. (-), - ,	
Depreciation and amortization	19,562	21,673	
Equity in losses of unconsolidated affiliates	739	796	
Stock-based compensation charge	2,779	230	
Loss on disposal of property, equipment and communication lines	499	43	
Premium amortization on marketable securities	1,262	1,127	
Realized (gain) loss on marketable securities	(136)	26	
Deferred income taxes	(114)	587	
Minority interest	(82)	244	
Changes in operating assets and liabilities:			
Accounts receivable, net	3,855	14,380	
Prepaid expenses	(2,374)	2,012	
Other current assets	236	47	
Accounts payable	(909)	(13,094)	
Network communications	4,031	376	
Accrued salaries and related benefits	(7,667)	(8,538)	
Income taxes payable	(356)	(1,150)	
Advance billings	3,518	900	
Other accrued expenses	861	462	
Deferred compensation	85	922	
Purchases of trading securities	(3,195)	(2,166)	
Proceeds from sale of trading securities	2,360	2,157	
Other operating activities	(327)	58	
			
Net cash provided by operating activities	4,829	5,325	
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchases of property, equipment and communication lines	(16,790)	(13,981)	
Purchases of securities available-for-sale	(85,693)	(8,446)	
Proceeds from sales of securities available-for-sale	69,912	20,097	
Maturities of securities available-for-sale	6,198	35,250	
Investments in unconsolidated affiliates	(1,000)	20,200	
Additional consideration in business acquisition	(), ,	(3,000)	
Other investing activities	(14)	(2,230)	
Net cash (used in) provided by investing activities	(27,387)	29,920	

(Table continued on following page)

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INFONET SERVICES CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

(In Thousands)

(Unaudited)

	Three Mont	
	2003	2004
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repayments of capital lease obligations	\$ (707)	\$ (371)
Purchases of treasury stock	(2,888)	

Net proceeds from issuance of common stock