US BANCORP \DE\ Form 10-Q May 06, 2011

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-Q

b QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2011

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from (not applicable)

Commission file number 1-6880

U.S. BANCORP

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

41-0255900

(I.R.S. Employer Identification No.)

800 Nicollet Mall

Minneapolis, Minnesota 55402

(Address of principal executive offices, including zip code)

651-466-3000

(Registrant s telephone number, including area code)

(not applicable)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

YES þ NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES þ NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Non-accelerated filer o (Do not check if a smaller reporting company)

Accelerated filer o Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES o NO þ

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class Common Stock, \$.01 Par Value Outstanding as of April 30, 2011 1,926,650,215 shares

Table of Contents and Form 10-Q Cross Reference Index

Part I Financial Information	
1) Management s Discussion and Analysis of Financial Condition and Results of Operations (Item 2)	3
a) Overview	3
b) Statement of Income Analysis	3
c) Balance Sheet Analysis	5
d) Non-Regulatory Capital Ratios	24
e) Critical Accounting Policies	25
f) Controls and Procedures (Item 4)	25
2) Quantitative and Qualitative Disclosures About Market Risk/Corporate Risk Profile (Item 3)	
a) Overview	7
b) Credit Risk Management	7
<u>c) Residual Value Risk Management</u>	18
d) Operational Risk Management	18
e) Interest Rate Risk Management	18
f) Market Risk Management	19
g) Liquidity Risk Management	20
h) Capital Management	20
3) Line of Business Financial Review	21
4) Financial Statements (Item 1)	26
Part II Other Information	20
1) Risk Factors (Item 1A)	59
2) Unregistered Sales of Equity Securities and Use of Proceeds (Item 2)	59
3) Exhibits (Item 6)	59
4) Signature	60
5) Exhibits	61
<u>EX-12</u>	01
<u>EX-31.1</u>	
<u>EX-31.2</u>	
<u>EX-32</u>	
EX-101 INSTANCE DOCUMENT EX-101 SCHEMA DOCUMENT	
EX-101 SCHEMA DOCUMENT EX-101 CALCULATION LINKBASE DOCUMENT	

EX-101 LABELS LINKBASE DOCUMENT EX-101 PRESENTATION LINKBASE DOCUMENT

EX-101 DEFINITION LINKBASE DOCUMENT

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995.

This quarterly report on Form 10-Q contains forward-looking statements about U.S. Bancorp. Statements that are not historical or current facts, including statements about beliefs and expectations, are forward-looking statements and are based on the information available to, and assumptions and estimates made by, management as of the date made. These forward-looking statements cover, among other things, anticipated future revenue and expenses and the future plans and prospects of U.S. Bancorp. Forward-looking statements involve inherent risks and uncertainties, and important factors could cause actual results to differ materially from those anticipated. Global and domestic economies could fail to recover from the recent economic downturn or could experience another severe contraction, which could adversely affect U.S. Bancorp s revenues and the values of its assets and liabilities. Global financial markets could experience a recurrence of significant turbulence, which could reduce the availability of funding to

certain financial institutions and lead to a tightening of credit, a reduction of business activity, and increased market volatility. Continued stress in the commercial real estate markets, as well as a delay or failure of recovery in the residential real estate markets, could cause additional credit losses and deterioration in asset values. In addition, U.S. Bancorp s business and financial performance is likely to be impacted by effects of recently enacted and future legislation and regulation. U.S. Bancorp s results could also be adversely affected by continued deterioration in general business and economic conditions; changes in interest rates; deterioration in the credit quality of its loan portfolios or in the value of the collateral securing those loans; deterioration in the value of securities held in its investment securities portfolio; legal and regulatory developments; increased competition from both banks and non-banks; changes in customer behavior and preferences; effects of mergers and acquisitions and related integration; effects of critical accounting policies and judgments; and management s ability to effectively manage credit risk, residual value risk, market risk, operational risk, interest rate risk, and liquidity risk.

For discussion of these and other risks that may cause actual results to differ from expectations, refer to U.S. Bancorp s Annual Report on Form 10-K for the year ended December 31, 2010, on file with the Securities and Exchange Commission, including the sections entitled Risk Factors and Corporate Risk Profile contained in Exhibit 13, and all subsequent filings with the Securities and Exchange Commission under Sections 13(a), 13(c), 14 or 15(d) of the Securities Exchange Act of 1934. Forward-looking statements speak only as of the date they are made, and U.S. Bancorp undertakes no obligation to update them in light of new information or future events.

Table 1 Selected Financial Data

	Three Months Ended March 31,				
(Dollars and Shares in Millions, Except Per Share Data) Condensed Income Statement		2011		2010	Percent Change
Net interest income (taxable-equivalent basis) (a)	\$	2,507	\$	2,403	4.3%
Noninterest income		2,017		1,952	3.3
Securities gains (losses), net		(5)		(34)	85.3
Total net revenue		4,519		4,321	4.6
Noninterest expense		2,314		2,136	8.3
Provision for credit losses		755		1,310	(42.4)
Income before taxes		1,450		875	65.7
Taxable-equivalent adjustment		55		51	7.8
Applicable income taxes		366		161	*
Net income		1,029		663	55.2
Net (income) loss attributable to noncontrolling interests		17		6	*
Net income attributable to U.S. Bancorp	\$	1,046	\$	669	56.4
Net income applicable to U.S. Bancorp common shareholders	\$	1,003	\$	648	54.8
Per Common Share					
Earnings per share	\$.52	\$.34	52.9%
Diluted earnings per share		.52		.34	52.9
Dividends declared per share		.125		.050	*
Book value per share		14.83		13.16	12.7
Market value per share		26.43		25.88	2.1
Average common shares outstanding		1,918		1,910	.4
Average diluted common shares outstanding		1,928		1,919	.5
Financial Ratios		1 2 2 2		0.67	
Return on average assets		1.38%		.96%	
Return on average common equity		14.5		10.5	
Net interest margin (taxable-equivalent basis) (a)		3.69		3.90	
Efficiency ratio (b)		51.1		49.0	
Average Balances	¢	107 570	¢	100 070	0.40
Loans	\$	197,570	\$	192,878	2.4%
Loans held for sale		6,104		3,932	55.2
Investment securities		56,405		46,211	22.1
Earning assets		273,940		248,828	10.1
Assets		307,896		281,722	9.3
Noninterest-bearing deposits		44,189		38,000	16.3
Deposits		204,305		182,531	11.9

Table of Contents

Short-term borrowings	32,203	32,551	(1.1)
Long-term debt	31,567	32,456	(2.7)
Total U.S. Bancorp shareholders equity	30,009	26,414	13.6

	March 31,		December 31,		
		2011		2010	
Period End Balances					
Loans	\$	198,038	\$	197,061	.5%
Allowance for credit losses		5,498		5,531	(.6)
Investment securities		60,461		52,978	14.1
Assets		311,462		307,786	1.2
Deposits		208,293		204,252	2.0
Long-term debt		31,775		31,537	.8
Total U.S. Bancorp shareholders equity		30,507		29,519	3.3
Capital ratios					
Tier 1 capital		10.8%		10.5%	
Total risk-based capital		13.8		13.3	
Leverage		9.0		9.1	
Tier 1 common equity to risk-weighted assets using Basel I					
definition (c)		8.2		7.8	
Tier 1 common equity to risk-weighted assets using anticipated					
Basel III definition (c)		7.7			
Tangible common equity to tangible assets (c)		6.3		6.0	
Tangible common equity to risk-weighted assets (c)		7.6		7.2	

* Not meaningful.

(a) Presented on a fully taxable-equivalent basis utilizing a tax rate of 35 percent.

(b) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding net securities gains (losses).

(c) See Non-Regulatory Capital Ratios beginning on page 24.

U.S. Bancorp

Management s Discussion and Analysis

OVERVIEW

Earnings Summary U.S. Bancorp and its subsidiaries (the Company) reported net income attributable to U.S. Bancorp of \$1.0 billion for the first quarter of 2011, or \$.52 per diluted common share, compared with \$669 million, or \$.34 per diluted common share for the first quarter of 2010. Return on average assets and return on average common equity were 1.38 percent and 14.5 percent, respectively, for the first quarter of 2011, compared with .96 percent and 10.5 percent, respectively, for the first quarter of 2010. Included in the first quarter of 2011 was a \$46 million gain related to the acquisition of First Community Bank of New Mexico (FCB) in a transaction with the Federal Deposit Insurance Corporation (FDIC). The first quarter of 2010 results included net securities losses of \$34 million. The provision for credit losses for the first quarter of 2011 was \$50 million lower than net charge-offs, compared with \$175 million in excess of net charge-offs for the first quarter of 2010.

Total net revenue, on a taxable-equivalent basis, for the first quarter of 2011 was \$198 million (4.6 percent) higher than the first quarter of 2010, reflecting a 4.3 percent increase in net interest income and a 4.9 percent increase in total noninterest income. The increase in net interest income over a year ago was largely the result of an increase in average earning assets and continued growth in lower cost core deposit funding. Noninterest income increased over a year ago, primarily due to higher payments-related revenue, commercial products revenue and other income, as well as lower securities losses.

Total noninterest expense in the first quarter of 2011 was \$178 million (8.3 percent) higher than the first quarter of 2010, primarily due to higher total compensation and employee benefits expense, including higher pension costs. The provision for credit losses for the first quarter of 2011 was \$755 million, or \$555 million (42.4 percent) lower than the first quarter of 2010. Net charge-offs in the first quarter of 2011 were \$805 million, compared with \$1.1 billion in the first quarter of 2010. Refer to Corporate Risk Profile for further information on the provision for credit losses, net charge-offs, nonperforming assets and other factors considered by the Company in assessing the credit quality of the loan portfolio and establishing the allowance for credit losses.

STATEMENT OF INCOME ANALYSIS

Net Interest Income Net interest income, on a taxable-equivalent basis, was \$2.5 billion in the first quarter of 2011, compared with \$2.4 billion in the first quarter of 2010. The \$104 million (4.3 percent) increase was primarily the result of growth in average earning assets and lower cost core deposit funding. Average earning assets were \$25.1 billion (10.1 percent) higher in the first quarter of 2011, compared with the first quarter of 2010, driven by increases of \$4.7 billion (2.4 percent) in average loans, \$10.2 billion (22.1 percent) in average investment securities and \$8.1 billion in average other earning assets, which included balances held at the Federal Reserve. The net interest margin in the first quarter of 2011 was 3.69 percent, compared with 3.90 percent in the first quarter of 2010. The decrease in the net interest margin reflected higher balances in lower yielding investment securities and growth in cash balances held at the Federal Reserve. Refer to the Consolidated Daily Average Balance Sheet and Related Yields and Rates tables for further information on net interest income.

Total average loans for the first quarter of 2011 were \$4.7 billion (2.4 percent) higher than the first quarter of 2010, driven by growth in residential mortgages (20.3 percent), commercial loans (3.0 percent), commercial real estate loans (3.0 percent) and retail loans (1.0 percent), partially offset by a 17.6 percent decrease in loans covered by loss sharing agreements with the FDIC. The increases were driven by demand for loans and lines by new and existing credit-worthy borrowers and the impact of the FCB acquisition. Average loans acquired in FDIC-assisted transactions that are covered by loss sharing agreements with the FDIC (covered loans) were \$17.6 billion in the first quarter of 2011, compared with \$21.4 billion in the same period of 2010.

Average investment securities in the first quarter of 2011 were \$10.2 billion (22.1 percent) higher than the first quarter of 2010, primarily due to purchases of U.S. Treasury and government agency-related securities, as the Company

increased its on-balance sheet liquidity in response to anticipated regulatory requirements. Average total deposits for the first quarter of 2011 were \$21.8 billion (11.9 percent) higher than the first

U.S. Bancorp

Table 2Noninterest Income

	Three Months Ended March 31,				
			Percent		
(Dollars in Millions)	2011	2010	Change		
Credit and debit card revenue	\$ 267	\$ 258	3.5%		
Corporate payment products revenue	175	168	4.2		
Merchant processing services	301	292	3.1		
ATM processing services	112	105	6.7		
Trust and investment management fees	256	264	(3.0)		
Deposit service charges	143	207	(30.9)		
Treasury management fees	137	137			
Commercial products revenue	191	161	18.6		
Mortgage banking revenue	199	200	(.5)		
Investment products fees and commissions	32	25	28.0		
Securities gains (losses), net	(5)	(34)	85.3		
Other	204	135	51.1		
Total noninterest income	\$ 2,012	\$ 1,918	4.9%		

quarter of 2010. Excluding deposits from acquisitions, first quarter 2011 average total deposits increased \$13.2 billion (7.3 percent) over the first quarter of 2010. Average noninterest-bearing deposits for the first quarter of 2011 were \$6.2 billion (16.3 percent) higher than the same period of 2010, primarily due to growth in Wholesale Banking and Commercial Real Estate and Consumer and Small Business Banking balances. Average total savings deposits were \$14.7 billion (14.9 percent) higher in the first quarter of 2011, compared with the first quarter of 2010, primarily the result of growth in corporate trust balances, including the impact of the December 30, 2010 acquisition of the securitization trust administration business of Bank of America, N.A. (securitization trust acquisition), and Consumer and Small Business Banking balances. Average time certificates of deposit less than \$100,000 were lower in the first quarter of 2011 by \$3.1 billion (16.7 percent), compared with the first quarter of 2010, as a result of expected decreases in acquired certificates of deposit and decreases in Consumer and Small Business Banking balances. Average time deposits greater than \$100,000 were \$4.0 billion (14.5 percent) higher in the first quarter of 2011, compared with the first quarter of 2011, compared with the first quarter of 2011, compared with the first quarter of 2011, as a result of expected decreases in acquired certificates of deposit and decreases in Consumer and Small Business Banking balances. Average time deposits greater than \$100,000 were \$4.0 billion (14.5 percent) higher in the first quarter of 2011, compared with the first quarter of 2011, compared with the first quarter of 2010, principally due to higher balances in Wholesale Banking and Commercial Real Estate and institutional and corporate trust, including the impact of the securitization trust acquisition, and the FCB acquisition.

Provision for Credit Losses The provision for credit losses for the first quarter of 2011 decreased \$555 million (42.4 percent) from the first quarter of 2010. Net charge-offs decreased \$330 million (29.1 percent) in the first quarter of 2011, compared with the first quarter of 2010, principally due to improvement in the commercial, commercial real estate, credit card and other retail loan portfolios. Delinquencies also decreased in most major loan categories in the first quarter of 2011, compared to the first quarter of 2010. The provision for credit losses was \$50 million lower than net charge-offs in the first quarter of 2011, but exceeded net charge-offs by \$175 million in the first quarter of 2010. Refer to Corporate Risk Profile for further information on the provision for credit losses, net charge-offs, nonperforming assets and other factors considered by the Company in assessing the credit quality of the loan portfolio and establishing the allowance for credit losses.

Noninterest Income Noninterest income in the first quarter of 2011 was \$2.0 billion, compared with \$1.9 billion in the first quarter of 2010. The \$94 million (4.9 percent) increase was due to higher payments-related revenues, principally due to increased transaction volumes and business expansion, and an increase in commercial products revenue attributable to higher standby letters of credit fees, commercial loan and syndication fees, foreign exchange income and other capital markets revenue. In addition, net securities losses decreased, primarily due to lower impairments in the current year, and other income increased principally due to the FCB gain and a gain related to the Company s investment in Visa Inc. recorded during the first quarter of 2011. Offsetting these positive variances was a decrease in deposit service charges from the prior year, primarily due to Company-initiated and regulatory revisions to overdraft fee policies, partially offset by core account growth. In addition, trust and investment management fees declined as a result of the transfer of the Company s long-term asset management business in the fourth quarter of 2010, partially offset by the positive impact of the securitization trust acquisition and improved market conditions.

Noninterest Expense Noninterest expense was \$2.3 billion in the first quarter of 2011, compared with \$2.1 billion in the first quarter of 2010, or an increase of \$178 million (8.3 percent). The increase in noninterest expense from a year ago was principally due

U.S. Bancorp

Table 3Noninterest Expense

	Three Months Ended March 31,				
	• • • •		Percent		
(Dollars in Millions)	2011	2010	Change		
Compensation	\$ 959	\$ 861	11.4%		
Employee benefits	230	180	27.8		
Net occupancy and equipment	249	227	9.7		
Professional services	70	58	20.7		
Marketing and business development	65	60	8.3		
Technology and communications	185	185			
Postage, printing and supplies	74	74			
Other intangibles	75	97	(22.7)		
Other	407	394	3.3		
Total noninterest expense	\$ 2,314	\$ 2,136	8.3%		
Efficiency ratio (a)	51.1%	49.0%			

(a) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding securities gains (losses), net.

to increased total compensation and employee benefits expense. Total compensation increased primarily due to acquisitions, branch expansion and other business initiatives. Employee benefits expense increased due to higher pension and medical costs and the impact of additional staff. Net occupancy and equipment expense increased principally due to business expansion and technology initiatives. Professional services expense increased due to technology-related and other projects across multiple business lines. Other expense increased over the prior year primarily due to insurance and litigation matters. These increases were partially offset by a decrease in other intangibles expense due to the reduction or completion of the amortization of certain intangibles.

Income Tax Expense The provision for income taxes was \$366 million (an effective rate of 26.2 percent) for the first quarter of 2011, compared with \$161 million (an effective rate of 19.5 percent) for the first quarter of 2010. The increase in the effective tax rate for the first quarter of 2011, compared with the same period of the prior year, principally reflected the marginal impact of higher pretax earnings year-over-year. For further information on income taxes, refer to Note 10 of the Notes to Consolidated Financial Statements.

BALANCE SHEET ANALYSIS

Loans The Company s total loan portfolio was \$198.0 billion at March 31, 2011, compared with \$197.1 billion at December 31, 2010, an increase of \$977 million (.5 percent). The increase was driven primarily by increases in most major loan categories, partially offset by lower retail and covered loans. The \$874 million (1.8 percent) increase in commercial loans and \$742 million (2.1 percent) increase in commercial real estate loans were primarily driven by the FCB acquisition and higher loan demand from new and existing customers.

Residential mortgages held in the loan portfolio increased \$1.6 billion (5.2 percent) at March 31, 2011, compared with December 31, 2010. Most loans retained in the portfolio are to customers with prime or near-prime credit

characteristics at the date of origination.

Total retail loans outstanding, which include credit card, retail leasing, home equity and second mortgages and other retail loans, decreased \$1.4 billion (2.2 percent) at March 31, 2011, compared with December 31, 2010. The decrease was primarily driven by lower credit card and home equity balances.

Loans Held for Sale Loans held for sale, consisting primarily of residential mortgages to be sold in the secondary market, were \$4.1 billion at March 31, 2011, compared with \$8.4 billion at December 31, 2010. The decrease in loans held for sale was principally due to a decrease in mortgage loan origination and refinancing activity, primarily driven by an increase in interest rates during the first quarter of 2011.

Investment Securities Investment securities totaled \$60.5 billion at March 31, 2011, compared with \$53.0 billion at December 31, 2010. The \$7.5 billion (14.1 percent) increase primarily reflected \$7.0 billion of net investment purchases and \$.3 billion of securities acquired in the FCB acquisition, both primarily in the held-to-maturity investment portfolio. Held-to-maturity securities were \$8.2 billion at March 31, 2011, compared with \$1.5 billion at December 31, 2010, primarily reflecting increases in U.S. Treasury and agency mortgage-backed securities, as the Company increased its on-balance sheet liquidity in response to anticipated regulatory requirements. The Company conducts a regular assessment of its investment portfolio to determine whether any securities are other-than-temporarily impaired. At March 31, 2011, the Company is net unrealized loss on

Table 4Investment Securities

		Available-for-Sale Weighted- Average Weighted- Maturity					Held-to-Maturity Weighted- Averag&Weighted- Maturity			
	Amortized		Fair	in	Average Yield	Amortized		Fair	•	Average Yield
March 31, 2011 (Dollars in Millions) U.S. Treasury and Agencies	Cost		Value	Years	(e)	Cost		Value	Years	(e)
Maturing in one year or less Maturing after one year through five	\$ 905	\$	907	.3	2.01%	\$	\$			%
years Maturing after five years through ten	1,605		1,579	2.6	1.21	1,419		1,410	2.9	1.04
years	33		34	6.7	4.87					
Maturing after ten years	18		17	12.0	3.66	62		62	11.0	1.76
Total	\$ 2,561	\$	2,537	1.9	1.56%	\$ 1,481	\$	1,472	3.2	1.07%
Mortgage-Backed Securities(a)	·	•		_			¢			
Maturing in one year or less Maturing after one year through five	\$ 527	\$	528	.7	2.51%	\$ 105	\$	105	.8	1.48%
years Maturing after five years through ten	16,224		16,466	3.7	3.09	3,126		3,130	3.7	2.77
years	18,359		18,377	6.2	3.01	2,573		2,569	6.1	3.14
Maturing after ten years	5,259		5,277	13.4	1.55	530		532	14.0	1.45
Total	\$ 40,369	\$	40,648	6.1	2.84%	\$ 6,334	\$	6,336	5.5	2.79%
Asset-Backed Securities(a)	÷ 0	Φ.	10	4	1 - 1 601	÷ 102	¢	100	1	500
Maturing in one year or less Maturing after one year through five	\$ 3	\$	12	.4	15.16%	\$ 103	\$.1	.59%
years Maturing after five years through ten	173		191	2.8	13.55	55		59	2.1	.94
years	481		501	7.6	3.60	49		48	5.8	.90
Maturing after ten years	250		247	10.4	2.24	33		29	23.1	.80
Total	\$ 907	\$	951	7.5	5.16%	\$ 240	\$	238	4.9	.76%
Obligations of State and Political Subdivisions(b)(c)										
Maturing in one year or less Maturing after one year through five	\$ 15	\$	14	.7	5.92%	\$	\$.5	6.99%
years	991		992	3.9	6.03	6		6	3.6	8.02
	856		845	6.4	6.62	5		6	6.1	6.56

Maturing after five years through ten years									
Maturing after ten years	4,966	4,561	21.2	6.86	15		14	15.8	5.53
Total	\$ 6,828	\$ 6,412	16.8	6.71%	\$ 26	\$	26	10.9	6.30%
Other Debt Securities									
Maturing in one year or less	\$ 10	\$ 12	.7	4.30%	\$	\$			%
Maturing after one year through five									
years	63	55	1.1	6.20	14		12	2.3	1.27
Maturing after five years through ten									
years	31	30	6.5	6.33	118		95	7.5	1.15
Maturing after ten years	1,332	1,218	31.7	4.17					
Total	\$ 1,436	\$ 1,315	29.6	4.31%	\$ 132	\$	107	7.0	1.16%
Other Investments	\$ 341	\$ 385	16.1	3.87%	\$	\$			%
Total investment securities (d)	\$ 52,442	\$ 52,248	8.0	3.37%	\$ 8,213	\$ 8	8,179	5.1	2.41%

(a) Information related to asset and mortgage-backed securities included above is presented based upon weighted-average maturities anticipating future prepayments.

(b) Information related to obligations of state and political subdivisions is presented based upon yield to first optional call date if the security is purchased at a premium, yield to maturity if purchased at par or a discount.

- (c) Maturity calculations for obligations of state and political subdivisions are based on the first optional call date for securities with a fair value above par and contractual maturity for securities with a fair value equal to or below par.
- (d) The weighted-average maturity of the available-for-sale investment securities was 7.4 years at December 31, 2010, with a corresponding weighted-average yield of 3.41 percent. The weighted-average maturity of the held-to-maturity investment securities was 6.3 years at December 31, 2010, with a corresponding weighted-average yield of 2.07 percent.
- (e) Average yields are presented on a fully-taxable equivalent basis under a tax rate of 35 percent. Yields on available-for-sale and held-to-maturity securities are computed based on historical cost balances. Average yield and maturity calculations exclude equity securities that have no stated yield or maturity.

	March 31, 2011		December :	31, 2010
	Amortized	Percent	Amortized	Percent
(Dollars in Millions)	Cost	of Total	Cost	of Total
U.S. Treasury and agencies	\$ 4,042	6.7%	\$ 2,724	5.1%
Mortgage-backed securities	46,703	77.0	40,654	76.2
Asset-backed securities	1,147	1.9	1,197	2.3
Obligations of state and political subdivisions	6,854	11.3	6,862	12.9
Other debt securities and investments	1,909	3.1	1,887	3.5
Total investment securities	\$ 60,655	100.0%	\$ 53,324	100.0%

available-for-sale securities was \$194 million, compared with \$346 million at December 31, 2010. The favorable change in net unrealized losses was primarily due to increases in the fair value of non-agency mortgage-backed securities and trust preferred securities. Unrealized losses on available-for-sale securities in an unrealized loss position

totaled \$1.1 billion at March 31, 2011, compared with \$1.2 billion at December 31, 2010. When assessing unrealized losses for other-than-temporary impairment, the Company considers the nature of the investment, the financial condition of the issuer, the extent and duration of unrealized loss, expected cash flows of underlying collateral or assets and market conditions. At March 31,

U.S. Bancorp

2011, the Company had no plans to sell securities with unrealized losses and believes it is more likely than not that it would not be required to sell such securities before recovery of their amortized cost.

There is limited market activity for non-agency mortgage-backed securities held by the Company. As a result, the Company estimates the fair value of these securities using estimates of expected cash flows, discount rates and management s assessment of various other market factors, which are judgmental in nature. The Company recorded \$6 million of impairment charges in earnings during the first quarter of 2011, predominately on non-agency mortgage-backed securities. These impairment charges were due to changes in expected cash flows resulting from increases in defaults in the underlying mortgage pools. Further adverse changes in market conditions may result in additional impairment charges in future periods. Refer to Notes 4 and 12 in the Notes to Consolidated Financial Statements for further information on investment securities.

Deposits Total deposits were \$208.3 billion at March 31, 2011, compared with \$204.3 billion at December 31, 2010, the result of increases in savings, noninterest-bearing and time deposits, partially offset by decreases in money market and interest checking deposits. Savings account balances increased \$2.1 billion (8.6 percent), primarily due to continued strong participation in a savings product offered by Consumer and Small Business Banking. Noninterest-bearing deposits increased \$1.7 billion (3.8 percent), primarily due to increases in Wholesale Banking and Commercial Real Estate balances. Time certificates of deposit less than \$100,000 increased \$289 million (1.9 percent) primarily due to the FCB acquisition. Time deposits greater than \$100,000 increased \$2.4 billion (8.0 percent), principally due to higher Wholesale Banking and Commercial Real Estate balances and the FCB acquisition. Time deposits greater than \$100,000 increased \$2.4 billion (8.0 percent), principally due to higher Wholesale Banking and Commercial Real Estate and institutional trust balances and the FCB acquisition. Time deposits greater than \$100,000 increased \$2.4 billion (8.0 percent), principally due to higher Wholesale Banking and Commercial Real Estate and institutional trust balances and the FCB acquisition. Time deposits greater than \$100,000 increased \$1.6 billion (3.4 percent) primarily due to lower broker dealer balances. Interest checking balances decreased \$1.6 billion (1.9 percent) primarily due to lower institutional trust balances.

Borrowings The Company utilizes both short-term and long-term borrowings as part of its asset/liability management and funding strategies. Short-term borrowings, which include federal funds purchased, commercial paper, repurchase agreements, borrowings secured by high-grade assets and other short-term borrowings, were \$31.0 billion at March 31, 2011, compared with \$32.6 billion at December 31, 2010. The \$1.6 billion (4.7 percent) decrease in short-term borrowings was primarily in repurchase agreements and reflected reduced borrowing needs as a result of increases in deposits. Long-term debt was \$31.8 billion at March 31, 2011, compared with \$31.5 billion at December 31, 2010. The \$.3 billion (.8 percent) increase was primarily due to an increase in long-term debt related to certain consolidated variable interest entities. Refer to the Liquidity Risk Management section for discussion of liquidity management of the Company.

CORPORATE RISK PROFILE

Overview

Managing risks is an essential part of successfully operating a financial services company. The most prominent risk exposures are credit, residual value, operational, interest rate, market and liquidity risk. Credit risk is the risk of not collecting the interest and/or the principal balance of a loan, investment or derivative contract when it is due. Residual value risk is the potential reduction in the end-of-term value of leased assets. Operational risk includes risks related to fraud, legal and compliance, processing errors, technology, breaches of internal controls and business continuation and disaster recovery. Interest rate risk is the potential reduction of net interest income as a result of changes in interest rates, which can affect the re-pricing of assets and liabilities differently. Market risk arises from fluctuations in interest rates, foreign exchange rates, and security prices that may result in changes in the values of financial instruments, such as trading and available-for-sale securities, mortgage servicing rights (MSRs) and derivatives that are accounted for on a fair value basis. Liquidity risk is the possible inability to fund obligations to depositors, investors or borrowers. In addition, corporate strategic decisions, as well as the risks described above, could give rise to reputation risk. Reputation risk is the risk that negative publicity or press, whether true or not, could result in costly

litigation or cause a decline in the Company s stock value, customer base, funding sources or revenue.

Credit Risk Management

The Company s strategy for credit risk management includes well-defined, centralized credit policies, uniform underwriting criteria, and ongoing risk monitoring and review processes for all commercial and consumer credit exposures. In evaluating its credit risk, the Company considers changes, if any, in underwriting activities, the loan portfolio composition (including product mix and geographic, industry or customer-specific concentrations), trends in loan performance, the level of

allowance coverage relative to similar banking institutions and macroeconomic factors, such as changes in unemployment rates, gross domestic product and consumer bankruptcy filings. Refer to Management s Discussion and Analysis Credit Risk Management in the Company s Annual Report on Form 10-K for the year ended December 31, 2010, for a more detailed discussion on credit risk management processes.

The Company manages its credit risk, in part, through diversification of its loan portfolio and limit setting by product type criteria and concentrations. As part of its normal business activities, the Company offers a broad array of commercial and retail lending products. The Company s retail lending business utilizes several distinct business processes and channels to originate retail credit, including traditional branch lending, indirect lending, portfolio acquisitions and a consumer finance division. Generally, loans managed by the Company s consumer finance division exhibit higher credit risk characteristics, but are priced commensurate with the differing risk profile. With respect to residential mortgages originated through these channels, the Company may either retain the loans on its balance sheet or sell its interest in the balances into the secondary market while retaining the servicing rights and customer relationships. For residential mortgages that are retained in the Company s portfolio and for home equity and second mortgages, credit risk is also diversified by geography and managed by adherence to loan-to-value and borrower credit criteria during the underwriting process.

The following tables provide summary information of the loan-to-values of residential mortgages and home equity and second mortgages by distribution channel and type at March 31, 2011 (excluding covered loans):

Residential mortgages (Dollars in Millions) Consumer Finance Less than or equal to 80%	Interest Only \$ 1,415 463	Amortizing \$ 5,162	Total \$ 6,577	Percent of Total 54.9%
Over 80% through 90% Over 90% through 100% Over 100%	463 425	2,573 1,789 162	3,036 2,214 162	25.3 18.5 1.3
Total Other Retail	\$ 2,303	\$ 9,686	\$ 11,989	100.0%
Less than or equal to 80%	\$ 1,900	\$ 17,010	\$ 18,910	92.9%
Over 80% through 90%	53	686	739	3.6
Over 90% through 100% Over 100%	66	640	706	3.5
Total Total Company	\$ 2,019	\$ 18,336	\$ 20,355	100.0%
Less than or equal to 80%	\$ 3,315	\$ 22,172	\$ 25,487	78.8%
Over 80% through 90%	516	3,259	3,775	11.7
Over 90% through 100% Over 100%	491	2,429 162	2,920 162	9.0 .5
Total	\$ 4,322	\$ 28,022	\$ 32,344	100.0%

Note: Loan-to-values determined as of the date of origination and adjusted for cumulative principal payments, and consider mortgage insurance, as applicable.

Percent

(Dollars in Millions) Consumer Finance(a)	Lines	Loans	Total	of Total
Less than or equal to 80%	\$ 1,067	\$ 194	\$ 1,261	50.6%
	446	139	585	23.5
Over 80% through 90%				
Over 90% through 100%	317	219	536	21.5
Over 100%	50	60	110	4.4
Total	\$ 1,880	\$ 612	\$ 2,492	100.0%
Other Retail				
Less than or equal to 80%	\$ 11,408	\$ 1,176	\$ 12,584	78.0%
Over 80% through 90%	2,052	448	2,500	15.5
Over 90% through 100%	641	345	986	6.1
Over 100%	41	25	66	.4
Total	\$ 14,142	\$ 1,994	\$ 16,136	100.0%
Total Company		-		
Less than or equal to 80%	\$ 12,475	\$ 1,370	\$ 13,845	74.3%
Over 80% through 90%	2,498	587	3,085	16.6
Over 90% through 100%	958	564	1,522	8.2
Over 100%	91	85	176	.9
Total	\$ 16,022	\$ 2,606	\$ 18,628	100.0%

(a) Consumer finance category includes credit originated and managed by the consumer finance division, as well as the majority of home equity and second mortgages with a loan-to-value greater than 100 percent that were originated in the branches.

Note: Loan-to-values determined on original appraisal value of collateral and the current amortized loan balance, or maximum of current commitment or current balance on lines.

U.S. Bancorp

Within the consumer finance division, at March 31, 2011, approximately \$2.1 billion of residential mortgages were to customers that may be defined as sub-prime borrowers based on credit scores from independent credit rating agencies at loan origination, unchanged from December 31, 2010.

The following table provides further information on the loan-to-values of residential mortgages specifically for the consumer finance division at March 31, 2011:

(Dollars in Millions)	Interest Only	Amortizing	Total	Percent of Division
Sub-Prime Borrowers	Olliy	Tunortizing	Total	DIVISION
Less than or equal to 80%	\$ 5	\$ 946	\$ 951	7.9%
Over 80% through 90%	2	474	476	4.0
Over 90% through 100%	13	574	587	4.9
Over 100%		44	44	.4
Total	\$ 20	\$ 2,038	\$ 2,058	17.2%
Other Borrowers				
Less than or equal to 80%	\$ 1,410	\$ 4,216	\$ 5,626	46.9%
Over 80% through 90%	461	2,099	2,560	21.3
Over 90% through 100%	412	1,215	1,627	13.6
Over 100%		118	118	1.0
Total	\$ 2,283	\$ 7,648	\$ 9,931	82.8%
Total Consumer Finance	\$ 2,303	\$ 9,686	\$ 11,989	100.0%

In addition to residential mortgages, at March 31, 2011, the consumer finance division had \$.5 billion of home equity and second mortgage loans to customers that may be defined as sub-prime borrowers, unchanged from December 31, 2010.

The following table provides further information on the loan-to-values of home equity and second mortgages specifically for the consumer finance division at March 31, 2011:

(Dollars in Millions) Sub-Prime Borrowers	Lines	Loans	Total	Percent of Total
Less than or equal to 80%	\$ 63	\$ 115	\$ 178	7.1%
Over 80% through 90%	41	78	119	4.8
Over 90% through 100%	7	133	140	5.6
Over 100%	33	48	81	3.3
Total	\$ 144	\$ 374	\$ 518	20.8%
Other Borrowers				
Less than or equal to 80%	\$ 1,004	\$ 79	\$ 1,083	43.4%
Over 80% through 90%	405	61	466	18.7
Over 90% through 100%	310	86	396	15.9

ъ

Over 100%	17	12	29	1.2
Total	\$ 1,736	\$ 238	\$ 1,974	79.2%
Total Consumer Finance	\$ 1,880	\$ 612	\$ 2,492	100.0%

The total amount of residential mortgage, home equity and second mortgage loans, other than covered loans, to customers that may be defined as sub-prime borrowers represented only .8 percent of total assets at March 31, 2011, compared with .9 percent at December 31, 2010. Covered loans included \$1.5 billion in loans with negative-amortization payment options at March 31, 2011, compared with \$1.6 billion at December 31, 2010. Other than covered loans, the Company does not have any residential mortgages with payment schedules that would cause balances to increase over time.

 Table 5
 Delinquent Loan Ratios as a Percent of Ending Loan Balances

90 days or more past due excluding nonperforming loans	March 31, 2011	December 31, 2010
Commercial Commercial	.13%	.15%
Lease financing	.03	.02
Total commercial	.12	.13
Commercial Real Estate		
Commercial mortgages	.02	
Construction and development	.01	.01
Total commercial real estate	.02	
Residential Mortgages	1.33	1.63
Retail		
Credit card	1.62	1.86
Retail leasing	.04	.05
Other retail	.45	.49
Total retail	.71	.81
Total loans, excluding covered loans	.52	.61
Covered Loans	5.83	6.04
Total loans	.99%	1.11%

	March 31,	December 31,
90 days or more past due including nonperforming loans	2011	2010
Commercial	1.12%	1.37%
Commercial real estate	4.17	3.73
Residential mortgages (a)	3.45	3.70

Table of Contents

Retail (b)	1.23	1.26
Total loans, excluding covered loans	2.17	2.19
Covered loans	12.51	12.94
Total loans	3.07%	3.17%

- (a) Delinquent loan ratios exclude loans purchased from Government National Mortgage Association (GNMA) mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs. Including the guaranteed amounts, the ratio of residential mortgages 90 days or more past due including nonperforming loans was 11.42 percent at March 31, 2011, and 12.28 percent at December 31, 2010.
- (b) Delinquent loan ratios exclude student loans that are guaranteed by the federal government. Including the guaranteed amounts, the ratio of retail loans 90 days or more past due including nonperforming loans was 1.58 percent at March 31, 2011, and 1.60 percent at December 31, 2010.

U.S. Bancorp

Loan Delinquencies Trends in delinquency ratios are an indicator, among other considerations, of credit risk within the Company s loan portfolios. The Company measures delinquencies, both including and excluding nonperforming loans, to enable comparability with other companies. Accruing loans 90 days or more past due totaled \$2.0 billion (\$949 million excluding covered loans) at March 31, 2011, compared with \$2.2 billion (\$1.1 billion excluding covered loans) at December 31, 2010. The \$145 million (13.3 percent) decrease, excluding covered loans, reflected a moderation in the level of stress in economic conditions in the first quarter of 2011. These loans are not included in nonperforming assets and continue to accrue interest because they are adequately secured by collateral, are in the process of collection and are reasonably expected to result in repayment or restoration to current status, or are managed in homogeneous portfolios with specified charge-off timeframes adhering to regulatory guidelines. The ratio of accruing loans 90 days or more past due to total loans was .99 percent (.52 percent excluding covered loans) at March 31, 2011, compared with 1.11 percent (.61 percent excluding covered loans) at December 31, 2010.

The following table provides summary delinquency information for residential mortgages and retail loans, excluding covered loans:

		А	mount			ent of Ending Balances
	Mar	ch 31,	Decem	ber 31,	March 31,	December 31,
(Dollars in Millions)		2011		2010	2011	2010
Residential mortgages						
30-89 days	\$	395	\$	456	1.22%	1.48%
90 days or more		432		500	1.33	1.63
Nonperforming		685		636	2.12	2.07
Total	\$	1,512	\$	1,592	4.67%	5.18%
Retail						
Credit card						
30-89 days	\$	228	\$	269	1.44%	1.60%
90 days or more		258		313	1.62	1.86
Nonperforming		255		228	1.61	1.36
Total	\$	741	\$	810	4.67%	4.82%
Retail leasing						
30-89 days	\$	12	\$	17	.26%	.37%
90 days or more		2		2	.04	.05
Nonperforming						
Total	\$	14	\$	19	.30%	.42%
Home equity and second mortgages						
30-89 days	\$	151	\$	175	.81%	.93%
90 days or more		133		148	.71	.78
Nonperforming		42		36	.23	.19
Total	\$	326	\$	359	1.75%	1.90%
Other retail						
30-89 days	\$	154	\$	212	.63%	.85%
90 days or more		60		66	.25	.26

Edgar Filing: US BANCORP \DE\ - Form 10-Q					
Nonperforming	33	29	.13	.12	
Total	\$ 247	\$ 307	1.01%	1.23%	
10				U.S. Bancorp	

The following table provides information on delinquent and nonperforming loans, excluding covered loans, as a percent of ending loan balances, by channel:

	Consumer Finan March 31, Decem 2011		Oth March 31, 2011	er Retail December 31, 2010
Residential mortgages				
30-89 days	1.90%	2.38%	.82%	.95%
90 days or more	1.85	2.26	1.03	1.24
Nonperforming	2.93	2.99	1.64	1.52
Total	6.68%	7.63%	3.49%	3.71%
Retail				
Credit card	~	~		1 (0.7
30-89 days	%	%		1.60%
90 days or more			1.62	1.86
Nonperforming			1.61	1.36
Total	%	%	4.67%	4.82%
Retail leasing				
30-89 days	%	%	.26%	.37%
90 days or more			.04	.05
Nonperforming				
Total	%	%	.30%	.42%
Home equity and second mortgages				
30-89 days	1.61%	1.98%	.69%	.76%
90 days or more	1.40	1.82	.60	.62
Nonperforming	.20	.20	.23	.19
Total	3.21%	4.00%	1.52%	1.57%
Other retail				
30-89 days	3.16%	4.42%	.57%	.77%
90 days or more	.66	.68	.23	.25
Nonperforming			.14	.12
Total	3.82%	5.10%	.94%	1.14%

(a) Consumer finance category includes credit originated and managed by the consumer finance division, as well as the majority of home equity and second mortgages with a loan-to-value greater than 100 percent that were originated in the branches.

Within the consumer finance division at March 31, 2011, approximately \$364 million and \$59 million of these delinquent and nonperforming residential mortgages and home equity and other retail loans, respectively, were to customers that may be defined as sub-prime borrowers, compared with \$412 million and \$75 million, respectively, at December 31, 2010.

The following table provides summary delinquency information for covered loans:

Table of Contents

	Am	ount	As a Per Endi Loan Ba	ing
	March 31,	December 31,	March 31,	December 31,
(Dollars in Millions)	2011	2010	2011	2010
30-89 days	\$ 743	\$ 757	4.31%	4.19%
90 days or more	1,005	1,090	5.83	6.04
Nonperforming	1,151	1,244	6.68	6.90
Total	\$ 2,899	\$ 3,091	16.82%	17.13%

Restructured Loans In certain circumstances, the Company may modify the terms of a loan to maximize the collection of amounts due when a borrower is experiencing financial difficulties or is expected to experience difficulties in the near-term. In most cases the modification is either a concessionary reduction in interest rate, extension of the maturity date or reduction in the principal balance that would otherwise not be considered. Concessionary modifications are classified as troubled debt restructurings (TDRs) unless the modification is short-term, or results in only an insignificant delay or shortfall in the payments to be received. TDRs accrue interest if the borrower complies with the revised terms and conditions and has demonstrated repayment performance at a level commensurate with the modified terms over several payment cycles.

Short-Term Modifications The Company makes short-term modifications to assist borrowers experiencing temporary hardships. Consumer programs include short-term interest rate reductions (three months or less for residential mortgages and twelve months or less for credit cards), deferrals of up to three past due payments, and the ability to return to current status if the borrower makes required payments during the short-term modification period. At March 31, 2011, loans modified under these programs, excluding loans purchased from GNMA mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs, represented less than 1.0 percent of total residential mortgage loan balances and 1.5 percent of credit card receivable balances, compared with less than 1.0 percent of total mortgage loan balances and 1.9 percent of credit card receivable balances at December 31, 2010. Because these changes have an insignificant impact on the economic return on the loan, the Company does not consider loans modified

U.S. Bancorp

under these hardship programs to be TDRs. The Company determines applicable allowances for credit losses for these loans in a manner consistent with other homogeneous loan portfolios.

The Company may also modify commercial loans on a short-term basis, with the most common modification being an extension of the maturity date of twelve months or less. Such extensions generally are used when the maturity date is imminent and the borrower is experiencing some level of financial stress but the Company believes the borrower will ultimately pay all contractual amounts owed. These extended loans represented approximately 1.3 percent of total commercial and commercial real estate loan balances at March 31, 2011, compared with approximately 1.1 percent at December 31, 2010. Because interest is charged during the extension period (at the original contractual rate or, in many cases, a higher rate), the extension has an insignificant impact on the economic return on the loan. Therefore, the Company does not consider such extensions to be TDRs. The Company determines the applicable allowance for credit losses on these loans in a manner consistent with other commercial loans.

Troubled Debt Restructurings Many of the Company s TDRs are determined on a case-by-case basis in connection with ongoing loan collection processes. However, the Company has also implemented certain restructuring programs that may result in TDRs. The consumer finance division has a mortgage loan restructuring program, where certain qualifying borrowers facing an interest rate reset who are current in their repayment status, are allowed to retain the lower of their existing interest rate or the market interest rate as of their interest reset date. The Company also participates in the U.S. Department of the Treasury Home Affordable Modification Program (HAMP). HAMP gives qualifying homeowners an opportunity to refinance into more affordable monthly payments, with the U.S. Department of the Treasury Home Affordable monthly amounts due from borrowers participating in this program. Both the consumer finance division modification program and the HAMP program require the customer to complete a trial period, where the loan modification is contingent on the customer satisfactorily completing the trial period and the loan documents are not modified until that time. The Company reports loans that are modified following the satisfactory completion of the trial period as TDRs. Loans in the pre-modification trial phase represented less than 1.0 percent of residential mortgage loan balances at March 31, 2011 and December 31, 2010.

In addition, the Company has also modified certain mortgage loans according to provisions in FDIC-assisted transaction loss sharing agreements. Losses associated with modifications on these loans, including the economic impact of interest rate reductions, are generally eligible for reimbursement under the loss sharing agreements. Acquired loans restructured after acquisition are not considered TDRs for purposes of the Company s accounting and disclosure if the loans evidenced credit deterioration as of the acquisition date and are accounted for in pools.

The following table provides a summary of TDRs by loan type, including the delinquency status for TDRs that continue to accrue interest and TDRs included in nonperforming assets (excluding covered loans):

March 31, 2011	Performing	As a Per Performin 30-89 Days Past		performing	Total
(Dollars in Millions)	TDRs	Due	Past Due	TDRs	TDRs
Commercial	\$ 59	43.2%	3.4%	\$ 66 (b)	\$ 125
Commercial real estate	184			152 (b)	336
Residential mortgages (a)	1,890	4.9	5.3	156	2,046
Credit card	212	10.2	7.0	255 (c)	467
Other retail	86	7.8	5.7	31	117
Total	\$ 2,431	6.0%	5.0%	\$ 660	\$ 3,091

- (a) Excludes loans purchased from GNMA mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs, and loans in the trial period under HAMP or the Company s program where a legal modification of the loan is contingent on the customer successfully completing the trial modification period.
- (b) Primarily represents loans less than six months from the modification date that have not met the performance period required to return to accrual status (generally six months) and, for commercial, small business credit cards with a modified rate equal to 0 percent.
- (c) Represents consumer credit cards with a modified rate equal to 0 percent.

			As a Percent of		
			End	ing	
	Ame	ount	Loan Ba	alances	
	March 31,	December 31,	March 31,	December 31,	
(Dollars in Millions)	2011	2010	2011	2010	
Commercial	\$ 59	\$ 77	.12%	.16%	
Commercial real estate	184	15	.52	.04	
Residential mortgages (a)	1,890	1,804	5.84	5.87	
Credit card	212	224	1.34	1.33	
Other retail	86	87	.18	.18	
Total	\$ 2,431	\$ 2,207	1.23%	1.12%	

The following table provides a summary of TDRs, excluding covered loans, that continue to accrue interest:

(a) Excludes loans purchased from GNMA mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs, and loans in the trial period under HAMP or the Company s program where a legal modification of the loan is contingent on the customer successfully completing the trial modification period.

TDRs, excluding covered loans, that continue to accrue interest were \$224 million higher at March 31, 2011, than at December 31, 2010, primarily reflecting loan modifications for certain commercial real estate and residential mortgage customers in light of current economic conditions. The Company continues to actively work with customers to modify loans for borrowers who are having financial difficulties, including those acquired through FDIC-assisted acquisitions.

Nonperforming Assets The level of nonperforming assets represents another indicator of the potential for future credit losses. Nonperforming assets include nonaccrual loans, restructured loans not performing in accordance with modified terms, other real estate and other nonperforming assets owned by the Company, and are generally either originated by the Company or acquired under FDIC loss sharing agreements that substantially reduce the risk of credit losses to the Company. Additionally, nonperforming assets at March 31, 2011 included \$287 million of loans and other real estate acquired through the recent acquisition of FCB from the FDIC, which were not covered by a loss sharing agreement. Assets associated with the FCB transaction were recorded at their estimated fair value, including any discount for expected losses, at the acquisition date and included in the related asset categories. At March 31, 2011, total nonperforming assets were \$5.0 billion, unchanged from December 31, 2010. Excluding covered assets, nonperforming assets were \$3.5 billion at March 31, 2011, compared with \$3.4 billion at December 31, 2010. Nonperforming assets, excluding covered assets and nonperforming assets from the FCB acquisition, at March 31, 2011, were \$3.2 billion, a \$159 million (4.7 percent) decrease from December 31, 2010. This decline was principally in the commercial real estate portfolios, as the Company continued to resolve and reduce the exposure to these assets. There was also an improvement in other commercial portfolios, reflecting the stabilizing economy. However, stress continued in the residential mortgage portfolio due to the overall duration of the economic slowdown. Nonperforming covered assets at March 31, 2011, were \$1.5 billion, compared with \$1.7 billion at December 31, 2010. The majority of the nonperforming covered assets were considered credit-impaired at acquisition and recorded at their estimated fair value at acquisition. The ratio of total nonperforming assets to total loans and other real estate was 2.52 percent (1.92 percent excluding covered assets) at March 31, 2011, compared with 2.55 percent (1.87 percent excluding covered assets) at December 31, 2010.

U.S. Bancorp

Table 6Nonperforming Assets (a)

(Dollars in Millions) Commercial	March 31, 2011	December 31, 2010
Commercial	\$ 439	\$ 519
Lease financing	¢ 459 54	φ 519 78
Lease manening	54	70
Total commercial Commercial Real Estate	493	597
Commercial mortgages	635	545
• •	835	748
Construction and development	855	/40
Total commercial real estate	1,470	1,293
Residential Mortgages	685	636
Retail		
Credit card	255	228
Retail leasing		
Other retail	75	65
Total retail	330	293
Total nonperforming loans, excluding covered loans	2,978	2,819
Covered Loans	1,151	1,244
	1,101	1,277
Total nonperforming loans	4,129	4,063
Other Real Estate (b)(c)	480	511
Covered Other Real Estate (c)	390	453
Other Assets	21	21
Unit Asses	21	21
Total nonperforming assets	\$ 5,020	\$ 5,048
Total nonperforming assets, excluding covered assets	\$ 3,479	\$ 3,351
Excluding covered assets:		
Accruing loans 90 days or more past due	\$ 949	\$ 1,094
Nonperforming loans to total loans	1.65%	
Nonperforming assets to total loans plus other real estate (b)	1.929	
Including covered assets:	1.927	1.0770
-	\$ 1,954	¢ 2104
Accruing loans 90 days or more past due		\$ 2,184
Nonperforming loans to total loans	2.089	
Nonperforming assets to total loans plus other real estate (b)	2.52%	<i>%</i> 2.55%

Changes in Nonperforming Assets

Retail and

	Commercial		
	and		
	Commercial	Residential	
		Mortgages	
(Dollars in Millions)	Real Estate	(e)	Total
Balance December 31, 2010	\$ 3,596	\$ 1,452	\$ 5,048
Additions to nonperforming assets			
New nonaccrual loans and foreclosed properties	780	194	974
Advances on loans	13		13
Total additions	793	194	987
Reductions in nonperforming assets			
Paydowns, payoffs	(330)	(39)	(369)
Net sales	(154)	(47)	(201)
Return to performing status	(113)	(12)	(125)
Charge-offs (d)	(266)	(54)	(320)
Total reductions	(863)	(152)	(1,015)
Net additions to (reductions in) nonperforming assets	(70)	42	(28)
Balance March 31, 2011	\$ 3,526	\$ 1,494	\$ 5,020

(a) Throughout this document, nonperforming assets and related ratios do not include accruing loans 90 days or more past due.

(b) Excludes \$563 million and \$575 million at March 31, 2011, and December 31, 2010, respectively, of foreclosed GNMA loans which continue to accrue interest.

(c) Includes equity investments in entities whose only assets are other real estate owned.

(d) Charge-offs exclude actions for certain card products and loan sales that were not classified as nonperforming at the time the charge-off occurred.

(e) Residential mortgage information excludes changes related to residential mortgages serviced by others.

U.S. Bancorp

The Company expects total nonperforming assets, excluding covered assets, to trend lower in the second quarter of 2011.

Other real estate, excluding covered assets, was \$480 million at March 31, 2011, compared with \$511 million at December 31, 2010, and was related to foreclosed properties that previously secured loan balances.

The following table provides an analysis of other real estate owned (OREO), excluding covered assets, as a percent of their related loan balances, including geographical location detail for residential (residential mortgage, home equity and second mortgage) and commercial (commercial and commercial real estate) loan balances:

	Amount		As a Percent of Ending Loan Balances	
(Dellans in Millione)	March 31,	December 31,		December 31,
(Dollars in Millions)	2011	2010	2011	2010
Residential				
Minnesota	\$ 28	\$ 28	.52%	.53%
California	19	21	.29	.34
Illinois	16	16	.55	.57
Nevada	11	11	1.52	1.49
Washington	9	9	.29	.29
All other states	121	133	.37	.42
Total residential	204	218	.40	.44
Commercial				
Nevada	52	58	3.67	3.93
Oregon	30	26	.86	.74
Ohio	20	20	.48	.48
Colorado	19	16	.52	.44
California	19	23	.14	.18
All other states	136	150	.23	.26
Total commercial	276	293	.33	.35
Total OREO	\$ 480	\$ 511	.27%	.29%

Analysis of Loan Net Charge-Offs Total net charge-offs were \$805 million for the first quarter of 2011, compared with net charge-offs of \$1.1 billion for the first quarter of 2010. The ratio of total loan net charge-offs to average loans outstanding on an annualized basis for the first quarter of 2011 was 1.65 percent, compared with 2.39 percent for the first quarter of 2010. The decrease in total net charge-offs for the first quarter 2011, compared with the first quarter of 2010, was due to improvement in all major loan portfolios. The Company expects the level of net charge-offs to continue to trend lower in the second quarter of 2011.

Commercial and commercial real estate loan net charge-offs for the first quarter of 2011 were \$264 million (1.28 percent of average loans outstanding on an annualized basis), compared with \$469 million (2.34 percent of average loans outstanding on an annualized basis) for the first quarter of 2010. The decrease reflected the impact of efforts to resolve and reduce exposure to problem assets in the Company s commercial real estate portfolios and improvement in the other commercial portfolios due to the stabilizing economy.

Residential mortgage loan net charge-offs for the first quarter of 2011 were \$129 million (1.65 percent of average loans outstanding on an annualized basis), compared with \$145 million (2.23 percent of average loans outstanding on an annualized basis) for the first quarter of 2010. Retail loan net charge-offs for the first quarter of 2011 were \$410 million (2.59 percent of average loans outstanding on an annualized basis), compared with \$518 million (3.30 percent of average loans outstanding on an annualized basis) for the first quarter of 2010. The decreases in residential mortgage and retail loan net charge-offs for the first quarter of 2010.

 Table 7
 Net Charge-offs as a Percent of Average Loans Outstanding

	Three Months Ended March 31,	
	2011	2010
Commercial		
Commercial	1.19%	2.41%
Lease financing	.94	2.14
Total commercial	1.16	2.38
Commercial Real Estate		
Commercial mortgages	.59	.73
Construction and development	4.61	6.80
Total commercial real estate	1.44	2.28
Residential Mortgages	1.65	2.23
Retail		
Credit card (a)	6.21	7.73
Retail leasing	.09	.45
Home equity and second mortgages	1.75	1.88
Other retail	1.33	1.93
Total retail	2.59	3.30
Total loans, excluding covered loans	1.81	2.68
Covered Loans	.05	.06
Total loans	1.65%	2.39%

(a) Net charge-offs as a percent of average loans outstanding, excluding portfolio purchases where the acquired loans were recorded at fair value at the purchase date, were 6.45 and 8.42 percent for the three months ended March 31, 2011 and 2010, respectively.

U.S. Bancorp

2011, compared with the first quarter of 2010, reflected the impact of more stable economic conditions.

The following table provides an analysis of net charge-offs as a percent of average loans outstanding managed by the consumer finance division, compared with other retail loans:

	Three Months Ended March 31,						
		Percent	cent of				
	Average L	oans	Average I	Loans			
(Dollars in Millions)	2011	2010	2011	2010			
Consumer Finance (a)							
Residential mortgages	\$ 11,895	\$ 10,341	3.20%	4.16%			
Home equity and second mortgages	2,507	2,474	5.01	6.23			
Other retail	606	602	4.68	4.72			
Other Retail							
Residential mortgages	\$ 19,882	\$ 16,067	.71%	.98%			
Home equity and second mortgages	16,294	16,928	1.24	1.25			
Other retail	24,085	22,741	1.25	1.85			
Total Company							
Residential mortgages	\$ 31,777	\$ 26,408	1.65%	2.23%			
Home equity and second mortgages	18,801	19,402	1.75	1.88			
Other retail	24,691	23,343	1.33	1.93			

(a) Consumer finance category included credit originated and managed by the consumer finance division, as well as the majority of home equity and second mortgages with a loan-to-value greater than 100 percent that were originated in the branches.

The following table provides further information on net charge-offs as a percent of average loans outstanding for the consumer finance division:

	Three Months Ended March 31,							
	Percent of							
		Average L	oans		Average Lo	ans		
(Dollars in Millions)		2011		2010	2011	2010		
Residential mortgages								
Sub-prime borrowers	\$	2,081	\$	2,432	6.43%	6.67%		
Other borrowers		9,814		7,909	2.52	3.38		
Total	\$	11,895	\$	10,341	3.20%	4.16%		
Home equity and second mortgages								
Sub-prime borrowers	\$	527	\$	609	10.77%	11.32%		
Other borrowers		1,980		1,865	3.48	4.57		
Total	\$	2,507	\$	2,474	5.01%	6.23%		

Analysis and Determination of the Allowance for Credit Losses The allowance for credit losses reserves for probable and estimable losses incurred in the Company s loan and lease portfolio and includes certain amounts that do not

represent loss exposure to the Company because those losses are recoverable under loss sharing agreements with the FDIC. Management evaluates the allowance each quarter to ensure it appropriately reserves for incurred losses. Several factors were taken into consideration in evaluating the allowance for credit losses at March 31, 2011, including the risk profile of the portfolios, loan net charge-offs during the period, the level of nonperforming assets, accruing loans 90 days or more past due, delinquency ratios and changes in TDR loan balances. Management also considered the uncertainty related to certain industry sectors, and the extent of credit exposure to specific borrowers within the portfolio. In addition, concentration risks associated with commercial real estate and the mix of loans, including credit cards, loans originated through the consumer finance division and residential mortgage balances, and their relative credit risks, were evaluated. Finally, the Company considered current economic conditions that might impact the portfolio. Refer to Management s Discussion and Analysis Analysis and Determination of the Allowance for Credit Losses in the Company s Annual Report on Form 10-K for the year ended December 31, 2010, for further discussion on the analysis and determination of the allowance for credit losses.

Table 8 Summary of Allowance for Credit Losses

	Three Mor Marc	h 31,
(Dollars in Millions)	2011	2010
Balance at beginning of period	\$ 5,531	\$ 5,264
Charge-offs		
Commercial		
Commercial	137	251
Lease financing	24	45
Total commercial	161	296
Commercial real estate		
Commercial mortgages	45	47
Construction and development	95	151
Total commercial real estate	140	198
Residential mortgages	133	146
Retail		
Credit card	268	328
Retail leasing	4	9
Home equity and second mortgages	85	94
Other retail	106	132
Total retail	463	563
Covered loans (a)	2	3
Total charge-offs	899	1,206
Recoveries	077	1,200
Commercial		
Commercial	12	8
Lease financing	10	11
Total commercial	22	19
Commercial real estate		17
Commercial mortgages	5	1
Construction and development	10	5
	10	5
Total commercial real estate	15	6
Residential mortgages	4	1
Retail		
Credit card	21	16
Retail leasing	3	4
Home equity and second mortgages	4	4
Other retail	25	21

Total retail	53	45
Covered loans (a)		
Total recoveries	94	71
Net Charge-offs		
Commercial		
Commercial	125	243
Lease financing	14	34
Total commercial	139	277
Commercial real estate		
Commercial mortgages	40	46
Construction and development	85	146
Total commercial real estate	125	192
Residential mortgages	129	145
Retail		
Credit card	247	312
Retail leasing	1	5
Home equity and second mortgages	81	90
Other retail	81	111
Total retail	410	518
Covered loans (a)	2	3
Total net charge-offs	805	1,135
Provision for credit losses	755	1,310
Net change for credit losses to be reimbursed by the FDIC	17	,
Acquisitions and other changes		
Balance at end of period	\$ 5,498	\$ 5,439
Components		
Allowance for loan losses, excluding losses to be reimbursed by the FDIC	\$ 5,161	\$ 5,235
Allowance for credit losses to be reimbursed by the FDIC	109	
Liability for unfunded credit commitments	228	204
Total allowance for credit losses	\$ 5,498	\$ 5,439
Allowance for credit losses as a percentage of		
Period-end loans, excluding covered loans	2.97%	3.20%
Nonperforming loans, excluding covered loans	180	156
Nonperforming assets, excluding covered assets	154	136
Annualized net charge-offs, excluding covered loans	165	130
Period-end loans	2.78%	2.85%
Nonperforming loans	133	109
Nonperforming assets	110	85
Annualized net charge-offs	168	118

- *Note:* At March 31, 2011, \$2.1 billion of the total allowance for credit losses related to incurred losses on retail loans.
- (a) Relates to covered loan charge-offs and recoveries not reimbursable by the FDIC.

U.S. Bancorp

17

At March 31, 2011, the allowance for credit losses was \$5.5 billion (2.78 percent of total loans and 2.97 percent of loans excluding covered loans), compared with an allowance of \$5.5 billion (2.81 percent of total loans and 3.03 percent of loans excluding covered loans) at December 31, 2010. During the first quarter of 2011, the Company increased the allowance for credit losses by \$17 million to reflect covered loan losses reimbursable by the FDIC. The ratio of the allowance for credit losses to nonperforming loans was 133 percent (180 percent excluding covered loans) at March 31, 2011, compared with 136 percent (192 percent excluding covered loans) at December 31, 2010. The ratio of the allowance for credit losses to annualized loan net charge-offs was 168 percent at March 31, 2011, compared with 132 percent of full year 2010 net charge-offs at December 31, 2010.

Residual Value Risk Management The Company manages its risk to changes in the residual value of leased assets through disciplined residual valuation setting at the inception of a lease, diversification of its leased assets, regular residual asset valuation reviews and monitoring of residual value gains or losses upon the disposition of assets. As of March 31, 2011, no significant change in the amount of residual values or concentration of the portfolios had occurred since December 31, 2010. Refer to Management s Discussion and Analysis Residual Value Risk Management in the Company s Annual Report on Form 10-K for the year ended December 31, 2010, for further discussion on residual value risk management.

Operational Risk Management The Company manages operational risk through a risk management framework and its internal control processes. Within this framework, the Risk Management Committee of the Company s Board of Directors provides oversight and assesses the most significant operational risks facing the Company within its business lines. Under the guidance of the Risk Management Committee, enterprise risk management personnel establish policies and interact with business lines to monitor significant operating risks on a regular basis. Business lines have direct and primary responsibility and accountability for identifying, controlling, and monitoring operational risks embedded in their business activities. Refer to Management s Discussion and Analysis Operational Risk Management in the Company s Annual Report on Form 10-K for the year ended December 31, 2010, for further discussion on operational risk management.

Interest Rate Risk Management In the banking industry, changes in interest rates are a significant risk that can impact earnings, market valuations and the safety and soundness of an entity. To minimize the volatility of net interest income and the market value of assets and liabilities, the Company manages its exposure to changes in interest rates through asset and liability management activities within guidelines established by its Asset Liability Committee (ALCO) and approved by the Board of Directors. The ALCO has the responsibility for approving and ensuring compliance with the ALCO management policies, including interest rate risk exposure. The Company uses net interest income simulation analysis and market value of equity modeling for measuring and analyzing consolidated interest rate risk.

Net Interest Income Simulation Analysis Management estimates the impact on net interest income of changes in market interest rates under a number of scenarios, including gradual shifts, immediate and sustained parallel shifts, and flattening or steepening of the yield curve. The table below summarizes the projected impact to net interest income over the next 12 months of various potential interest rate changes. The ALCO policy limits the estimated change in net interest income in a gradual 200 basis point (bps) rate change scenario to a 4.0 percent decline of forecasted net interest income over the next 12 months. At March 31, 2011, and December 31, 2010, the Company was within policy. Refer to Management s Discussion and Analysis Net Interest Income Simulation Analysis in the Company s Annual Report on Form 10-K for the year ended December 31, 2010, for further discussion on net interest income simulation analysis.

Market Value of Equity Modeling The Company also manages interest rate sensitivity by utilizing market value of equity modeling, which measures the degree to which the market values of the Company s assets and liabilities and off-balance sheet instruments will change given a change in interest rates. Management measures the impact of

changes in market interest rates under a number of scenarios, including immediate and sustained parallel shifts, and flattening or steepening of the yield Sensitivity of Net Interest Income

March 31, 2011 December 31, 2010 Down Up Down Up Down Up Down Up 50 bps 200 bps 50 bps 50 bps 50 bps 200 bps 200 bps 200 bps Immediate Immediate Gradual* Gradualmmediate Immediate Gradual* Gradual * * Net interest income * 1.57% 3.11% * 1.64% 3.14%

* Given the current level of interest rates, a downward rate scenario can not be computed.

curve. The ALCO policy limits the change in market value of equity in a 200 bps parallel rate shock to a 15.0 percent decline. A 200 bps increase would have resulted in a 5.0 percent decrease in the market value of equity at March 31, 2011, compared with a 3.6 percent decrease at December 31, 2010. A 200 bps decrease, where possible given current rates, would have resulted in a 4.9 percent decrease in the market value of equity at March 31, 2011, compared with a 5.2 percent decrease at December 31, 2010. Refer to Management s Discussion and Analysis Market Value of Equity Modeling in the Company s Annual Report on Form 10-K for the year ended December 31, 2010, for further discussion on market value of equity modeling.

Use of Derivatives to Manage Interest Rate and Other Risks To reduce the sensitivity of earnings to interest rate, prepayment, credit, price and foreign currency fluctuations (asset and liability management positions), the Company enters into derivative transactions. The Company uses derivatives for asset and liability management purposes primarily in the following ways:

To convert fixed-rate debt from fixed-rate payments to floating-rate payments;

To convert the cash flows associated with floating-rate debt from floating-rate payments to fixed-rate payments; and To mitigate changes in value of the Company s mortgage origination pipeline, funded mortgage loans held for sale and MSRs.

To manage these risks, the Company may enter into exchange-traded and over-the-counter derivative contracts, including interest rate swaps, swaptions, futures, forwards and options. In addition, the Company enters into interest rate and foreign exchange derivative contracts to support the business requirements of its customers (customer-related positions). The Company minimizes the market and liquidity risks of customer-related positions by entering into similar offsetting positions with broker-dealers. The Company does not utilize derivatives for speculative purposes. The Company does not designate all of the derivatives that it enters into for risk management purposes as accounting hedges because of the inefficiency of applying the accounting requirements and may instead elect fair value accounting for the related hedged items. In particular, the Company enters into U.S. Treasury futures, options on U.S. Treasury futures contracts, interest rate swaps and forward commitments to buy residential mortgage loans to mitigate fluctuations in the value of its MSRs, but does not designate those derivatives as accounting hedges. Additionally, the Company uses forward commitments to sell residential mortgage loans at specified prices to economically hedge the interest rate risk in its residential mortgage loan production activities. At March 31, 2011, the Company had \$6.5 billion of forward commitments to sell mortgage loans hedging \$3.9 billion of mortgage loans held for sale and \$4.3 billion of unfunded mortgage loan commitments. The forward commitments to sell and the unfunded mortgage loan commitments are considered derivatives under the accounting guidance related to accounting for derivative instruments and hedging activities, and the Company has elected the fair value option for the mortgage loans held for sale.

Derivatives are subject to credit risk associated with counterparties to the contracts. Credit risk associated with derivatives is measured by the Company based on the probability of counterparty default. The Company manages the credit risk of its derivative positions by diversifying its positions among various counterparties, entering into master netting agreements where possible with its counterparties, requiring collateral agreements with credit-rating thresholds and, in certain cases, though insignificant, transferring the counterparty credit risk related to interest rate swaps to third-parties through the use of risk participation agreements.

For additional information on derivatives and hedging activities, refer to Note 11 in the Notes to Consolidated Financial Statements.

Market Risk Management In addition to interest rate risk, the Company is exposed to other forms of market risk, principally related to trading activities which support customers strategies to manage their own foreign currency, interest rate risks and funding activities. The ALCO established the Market Risk Committee (MRC), which oversees market risk management. The MRC monitors and reviews the Company s trading positions and establishes policies for market risk management, including exposure limits for each portfolio. The Company also manages market risk of non-trading business activities, including its MSRs and loans held for sale. The Company uses a Value at Risk (VaR) approach to measure general market risk. Theoretically, VaR represents the amount the Company has at risk of loss to

adverse market movements over a one-day time horizon. The Company measures VaR at the ninety-ninth percentile using distributions derived from past market data. On average, the Company expects the one-day VaR to be exceeded two to three times per year. The Company monitors the effectiveness of its risk program by back-testing the performance of its VaR models, regularly updating the historical data used by the VaR models and stress testing. The

Table 9Regulatory Capital Ratios

	March 31,	December 31,
(Dollars in Millions)	2011	2010
Tier 1 capital	\$ 26,821	\$ 25,947
As a percent of risk-weighted assets	10.8%	10.5%
As a percent of adjusted quarterly average assets (leverage ratio)	9.0%	9.1%
Total risk-based capital	\$ 34,198	\$ 33,033
As a percent of risk-weighted assets	13.8%	13.3%

Company s trading VaR did not exceed \$2 million during the first quarter of 2011 and \$5 million during the first quarter of 2010.

Liquidity Risk Management The ALCO establishes policies and guidelines, as well as analyzes and manages liquidity, to ensure adequate funds are available to meet normal operating requirements, and unexpected customer demands for funds in a timely and cost-effective manner. Liquidity management is viewed from long-term and short-term perspectives, including various stress scenarios, as well as from an asset and liability perspective. Management monitors liquidity through a regular review of maturity profiles, funding sources, and loan and deposit forecasts to minimize funding risk. Refer to Management s Discussion and Analysis Liquidity Risk Management in the Company s Annual Report on Form 10-K for the year ended December 31, 2010, for further discussion on liquidity risk management.

At March 31, 2011, parent company long-term debt outstanding was \$13.0 billion, unchanged from December 31, 2010. As of March 31, 2011, there was no parent company debt scheduled to mature in the remainder of 2011. Federal banking laws regulate the amount of dividends that may be paid by banking subsidiaries without prior approval. The amount of dividends available to the parent company from its banking subsidiaries after meeting the regulatory capital requirements for well-capitalized banks was approximately \$5.9 billion at March 31, 2011.

Capital Management The Company is committed to managing capital to maintain strong protection for depositors and creditors and for maximum shareholder benefit. The Company also manages its capital to exceed regulatory capital requirements for well-capitalized bank holding companies. Table 9 provides a summary of regulatory capital ratios as of March 31, 2011, and December 31, 2010. All regulatory ratios exceeded regulatory well-capitalized requirements. Total U.S. Bancorp shareholders equity was \$30.5 billion at March 31, 2011, compared with \$29.5 billion at December 31, 2010. The increase was primarily the result of corporate earnings, and changes in unrealized gains and losses on available-for-sale investment securities included in other comprehensive income, partially offset by dividends. Refer to Management s Discussion and Analysis Capital Management in the Company s Annual Report on Form 10-K for the year ended December 31, 2010, for further discussion on capital management. The Company believes certain capital ratios in addition to regulatory capital ratios are useful in evaluating its capital adequacy. The Company s Tier 1 common (using Basel I definition) and tangible common equity, as a percent of risk-weighted assets, were 8.2 percent and 7.6 percent, respectively, at March 31, 2011, compared with 7.8 percent and 7.2 percent, respectively, at December 31, 2010. The Company s tangible common equity divided by tangible assets was 6.3 percent at March 31, 2011, compared with 6.0 percent at December 31, 2010. Additionally, the Company s Tier 1 common as a percent of risk-weighted assets, under anticipated Basel III guidelines, was 7.7 percent at March 31, 2011. Refer to Non-Regulatory Capital Ratios for further information regarding the calculation of these measures.

During the first quarter of 2011, the Company received regulatory approval to increase its quarterly common stock dividend, and on March 18, 2011, increased its dividend rate per common share by 150 percent, from \$.05 per quarter to \$.125 per quarter.

On December 13, 2010, the Company announced its Board of Directors had approved an authorization to repurchase 20 million shares of common stock through December 31, 2011. On March 18, 2011, the Company announced its Board of Directors had approved an authorization to repurchase 50 million shares of common stock through December 31, 2011. This new authorization replaced the December 13, 2010 authorization. All shares repurchased during the first quarter of 2011 were repurchased under the December 13, 2010 and March 18, 2011 repurchase programs in connection with the administration of the Company s employee benefit plans in the ordinary course of business.

The following table provides a detailed analysis of all shares repurchased during the first quarter of 2011:

	Total Number of Shares Purchased as	Average	Maximum Number of Shares that May Yet Be Purchased
	Part of the	Price Paid	Under the
Time Period	Programs	per Share	Programs
January (a)	43,657	\$ 27.45	19,956,172
February (a)	741,149	28.50	19,215,023
March (b)	80,417	27.18	49,998,820
Total	865,223	\$ 28.32	49,998,820

(a) All shares purchased during January and February of 2011 were purchased under the publicly announced December 13, 2010 authorization.

(b) During March of 2011, 79,237 shares were purchased under the publicly announced December 13, 2010 authorization and 1,180 shares were purchased under the publicly announced March 18, 2011 authorization.

LINE OF BUSINESS FINANCIAL REVIEW

The Company s major lines of business are Wholesale Banking and Commercial Real Estate, Consumer and Small Business Banking, Wealth Management and Securities Services, Payment Services, and Treasury and Corporate Support. These operating segments are components of the Company about which financial information is prepared and is evaluated regularly by management in deciding how to allocate resources and assess performance.

Basis for Financial Presentation Business line results are derived from the Company s business unit profitability reporting systems by specifically attributing managed balance sheet assets, deposits and other liabilities and their related income or expense. Refer to Management s Discussion and Analysis Line of Business Financial Review in the Company s Annual Report on Form 10-K for the year ended December 31, 2010, for further discussion on the business lines basis for financial presentation.

Designations, assignments and allocations change from time to time as management systems are enhanced, methods of evaluating performance or product lines change or business segments are realigned to better respond to the Company s diverse customer base. During 2011, certain organization and methodology changes were made and, accordingly, 2010 results were restated and presented on a comparable basis.

Wholesale Banking and Commercial Real Estate Wholesale Banking and Commercial Real Estate offers lending, equipment finance and small-ticket leasing, depository, treasury management, capital markets, foreign exchange, international trade services and other financial services to middle market, large corporate, commercial real estate, financial institution and public sector clients. Wholesale Banking and Commercial Real Estate contributed \$206 million of the Company s net income in the first quarter of 2011, or an increase of \$197 million, compared with the first quarter of 2010. The increase was primarily driven by higher net revenue and lower provision for credit losses, partially offset by higher noninterest expense.

Total net revenue increased \$73 million (10.0 percent) in the first quarter of 2011, compared with the first quarter of 2010. Net interest income, on a taxable-equivalent basis, increased \$45 million (9.7 percent) in the first quarter of 2011, compared with the first quarter of 2010. The increase was primarily due to higher average loan and deposit balances, improved spreads on new loans and an increase in loan fees, partially offset by the impact of declining rates on the margin benefit from deposits. Total noninterest income increased \$28 million (10.5 percent) in the first quarter of 2011, compared with the first quarter of 2010, mainly due to strong growth in commercial products revenue, including syndication and other capital markets fees, foreign exchange and international trade revenue, and

commercial loan and standby letters of credit fees.

Total noninterest expense increased \$26 million (9.5 percent) in the first quarter of 2011, compared with the first quarter of 2010, primarily due to higher total compensation and employee benefits expense and increased shared services costs. The provision for credit losses decreased \$263 million (59.5 percent) in the first quarter of 2011, compared with the first quarter of 2010. The favorable change was primarily due to a decrease in the reserve allocation and lower net charge-offs for the first quarter of 2011, compared with the first quarter of 2010. Nonperforming assets were \$1.4 billion at March 31, 2011, \$1.6 billion at December 31, 2010, and \$2.3 billion at March 31, 2010. Nonperforming assets as a percentage of period-end loans were 2.50 percent at March 31, 2011, \$2.87 percent at December 31, 2010, and 4.20 percent at March 31, 2010. Refer to the Corporate Risk Profile section for further information on factors impacting the credit quality of the loan portfolios.

Consumer and Small Business Banking Consumer and Small Business Banking delivers products and services through banking offices, telephone servicing and sales, on-line services, direct mail and ATM processing. It encompasses community banking, metropolitan banking, in-store banking, small business banking, consumer lending, mortgage banking, consumer finance, workplace banking, student banking and 24-hour banking. Consumer and Small Business Banking contributed \$132 million of the Company s net income in the first quarter of 2011, or a decrease of \$42 million (24.1 percent), compared with the first quarter of 2010. The decrease was due to higher total noninterest expense, partially offset by an increase in total net revenue.

21

Table 10 Line of Business Financial Performance

	Wholesale Banking and Commercial Real Estate					Consumer and Small Business Banking					
Three Months Ended March 31 (Dollars in Millions) Condensed Income Statement		2011		2010	Percent Change			2011		2010	Percent Change
Net interest income (taxable-equivalent basis)	\$	508	\$	463	9.79	10	\$	1,134	\$	1,033	9.8%
Noninterest income Securities gains (losses), net		294		266	10.5			607		669	(9.3)
Total net revenue		802		729	10.0			1,741		1,702	2.3
Noninterest expense Other intangibles		296 4		270 4	9.6			1,118 18		1,004 28	11.4 (35.7)
Total noninterest expense		300		274	9.5			1,136		1,032	10.1
Income before provision and income											
taxes Provision for credit losses		502 179		455 442	10.3 (59.5)			605 398		670 396	(9.7) .5
					(57.5)						
Income before income taxes Income taxes and taxable-equivalent		323		13	*	:		207		274	(24.5)
adjustment		118		5	*	:		75		100	(25.0)
Net income		205		8	*	:		132		174	(24.1)
Net (income) loss attributable to noncontrolling interests		1		1							
Net income attributable to U.S.	¢	206	¢	9	*		¢	122	¢	174	(24,1)
Bancorp	\$	206	\$	9			\$	132	\$	174	(24.1)
Average Balance Sheet	. . .	5 97 0	•		1.00	4	¢	7.007	¢	7 202	
Commercial Commercial real estate		5,278 9,193		33,822 19,872	4.39 (3.4)		\$	7,097 15,147	\$	7,203 13,219	(1.5)% 14.6
Residential mortgages	1	61	-	68	(10.3)			31,330		25,957	20.7
Retail		7		45	(84.4)			45,544		44,601	2.1
Total loans, excluding covered loans	5	4,539	4	53,807	1.4			99,118		90,980	8.9
Covered loans		1,862		2,152	(13.5)			8,758		9,967	(12.1)
Total loans		6,401	4	55,959	.8		1	07,876		100,947	6.9
Goodwill		1,604		1,608	(.2)			3,535		3,531	.1
Other intangible assets		59		76	(22.4)			2,228		2,049	8.7

Assets Noninterest-bearing deposits Interest checking Savings products Time deposits	61,894 19,995 13,998 9,803 12,663	60,944 16,122 13,934 11,158 11,080	1.6 24.0 .5 (12.1) 14.3	123,455 17,192 25,375 39,611 24,280	113,561 15,591 23,232 34,036 28,321	8.7 10.3 9.2 16.4 (14.3)
Total deposits Total U.S. Bancorp shareholders	56,459	52,294	8.0	106,458	101,180	5.2
equity	5,508	5,410	1.8	9,262	8,430	9.9

* Not meaningful

Within Consumer and Small Business Banking, the retail banking division contributed \$18 million of the total net income in the first quarter of 2011, or a decrease of \$56 million (75.7 percent) from the first quarter of 2010. Mortgage banking contributed \$114 million of Consumer and Small Business Banking s net income in the first quarter of 2011, or an increase of \$14 million (14.0 percent) from the first quarter of 2010.

Total net revenue increased \$39 million (2.3 percent) in the first quarter of 2011, compared with the first quarter of 2010. Net interest income, on a taxable-equivalent basis, increased \$101 million (9.8 percent) in the first quarter of 2011, compared with the first quarter of 2010. The year-over-year increase in net interest income was due to improved loan spreads, and higher loan and deposit volumes, partially offset by a decline in the margin benefit from deposits. Total noninterest income decreased \$62 million (9.3 percent) in the first quarter of 2011, compared with the first quarter of 2010. The year-over-year decrease in noninterest income was driven by a reduction in deposit service charges, reflecting the impact of Company-initiated and regulatory revisions to overdraft fee policies, partially offset by core account growth.

Total noninterest expense increased \$104 million (10.1 percent) in the first quarter of 2011, compared with the first quarter of 2010. The increase reflected higher compensation and employee benefits expense, shared services costs and net occupancy and equipment expenses related to business expansion, partially offset by lower other intangibles expense.

The provision for credit losses increased \$2 million (.5 percent) in the first quarter of 2011, compared with the first quarter of 2010, as lower net charge-offs were offset by an increase in the reserve allocation. As a percentage of average loans outstanding on an annualized basis, net charge-offs decreased to 1.28 percent in the first quarter of 2011, compared with 1.64 percent in the first quarter of 2010. Nonperforming assets were \$1.8 billion at March 31, 2011, \$1.5 billion at December 31, 2010, and \$1.7 billion at March 31, 2010. The increase in nonperforming assets at March 31, 2011, compared with December 31, 2010, was due to the FCB acquisition. Nonperforming assets as a percentage of period-end loans were 1.66 percent at March 31, 2011, 1.44 percent at December 31, 2010, and 1.64 percent at March 31, 2011, 1.44 percent at December 31, 2010, and 1.64 percent at March 31, 2011, 1.44 percent at December 31, 2010, and 1.64 percent at March 31, 2011, 1.44 percent at December 31, 2010, and 1.64 percent at March 31, 2011, 1.44 percent at December 31, 2010, and 1.64 percent at March 31, 2011, 1.44 percent at December 31, 2010, and 1.64 percent at March 31, 2010. Refer to the Corporate Risk Profile section for further information

U.S. Bancorp

22

Manageme arities Servi				•	ment vices	Percent				iry and e Suppo	rt Percent		olidated npany	Pe
2010 \$65 269	Change 36.9%	\$	2011 331 761	\$	2010 346 741	Change (4.3)% 2.7	\$	2011 445 86 (5)	\$	2010 496 7 (34)	Change (10.3)% * 85.3	\$ 2011 2,507 2,017 (5)	\$ 2010 2,403 1,952 (34)	Cł
334 235 13	7.2 12.3 (23.1)		1,092 421 43		1,087 386 52	.5 9.1 (17.3)		526 140		469 144	12.2 (2.8)	4,519 2,239 75	4,321 2,039 97	
248	10.5		464		438	5.9		140		144	(2.8)	2,314	2,136	ļ
86 2	• •		628 162		649 463	(3.2) (65.0)		386 11		325 7	18.8 57.1	2,205 755	2,185 1,310	
84 31	(6.0) (6.5)		466 170		186 68	*		375 29		318 8	17.9 *	1,450 421	875 212	
53	(5.7)		296 (9)		118 (7)	* (28.6)		346 25		310 12	11.6 *	1,029 17	663 6	
\$ 53	(5.7)	\$	287	\$	111	*	\$	371	\$	322	15.2	\$ 1,046	\$ 669	
\$ 1,031 562 375	(1.2)% 4.8 1.6		5,221	\$	4,883	6.9%	\$	98 250 5	\$	343 498 8	(71.4)% (49.8) (37.5)	\$ 48,713 35,179 31,777	\$ 34,151 26,408	
1,532	7.5		17,064		17,412	(2.0)		1		32	(96.9)	64,263	63,622	ļ
3,500 15			22,285		22,295			354 7,005		881 9,281	(59.8) (24.5)	179,932 17,638	171,463 21,415	
3,515 1,515			22,285 2,357	,	22,295 2,356			7,359]	10,162	(27.6)	197,570 8,959	192,878 9,010	
221 5,732 5,369		,	837 27,227 685	,	1,004 26,976 609	(16.6) .9 12.5	{	6 89,281 172	7	8 74,509 309	(25.0) 19.8 (44.3)	3,327 307,896 44,189	3,358 281,722 38,000	
2,676 13,397 5,402	16.1 59.6		164 26		105 21 1	56.2 23.8		172 1 154 466		47 319 802	(44.3) (97.9) (51.7) (41.9)	44,189 42,645 70,979 46,492	39,994 58,931 45,606	
26,844 2,117			875 5,295		736 5,350	18.9 (1.0)		793 7,868		1,477 5,107	(46.3) 54.1	204,305 30,009	182,531 26,414	

on factors impacting the credit quality of the loan portfolios.

On April 13, 2011, the Company s two primary banking subsidiaries, U.S. Bank National Association and U.S. Bank National Association ND, entered into a Consent Order with the Office of the Comptroller of the Currency regarding residential mortgage servicing and foreclosure processes. The Company also entered into a related Consent Order with the Board of Governors of the Federal Reserve System. The Consent Orders were the result of the recent interagency horizontal review of the foreclosure practices of the 14 largest mortgage servicers in the United States. The Company has long been committed to sound modification and foreclosure practices and is committed to revising these processes to meet the expectations of its regulators. The Company does not believe that the resolution of any outstanding issues will materially affect its financial position, results of operations, or ability to conduct normal business activities.

Wealth Management and Securities Services Wealth Management and Securities Services provides private banking, financial advisory services, investment management, retail brokerage services, insurance, trust, custody and fund servicing through five businesses: Wealth Management, Corporate Trust Services, U.S. Bancorp Asset Management, Institutional Trust & Custody and Fund Services. Wealth Management and Securities Services contributed \$50 million of the Company s net income in the first quarter of 2011, or a decrease of \$3 million (5.7 percent), compared with the first quarter of 2010. The decrease was due to higher total noninterest expense, partially offset by an increase in total net revenue.

Total net revenue increased \$24 million (7.2 percent) in the first quarter of 2011, compared with the first quarter of 2010. Net interest income, on a taxable-equivalent basis, increased \$24 million (36.9 percent) in the first quarter of 2011, compared with the first quarter of 2010. The year over year increase in net interest income was primarily due to higher average deposit balances, including the impact of the securitization trust acquisition. Total noninterest income was flat compared with the first quarter of 2010. Trust and investment management fees declined, primarily due to the transfer of the long-term asset management business in the fourth quarter of 2010, partially offset by the impact of the fourth quarter securitization trust acquisition and improved market conditions during the first quarter of 2011. Additionally, there was an increase in investment

23

product fees due to increased sales volume. Total noninterest expense increased \$26 million (10.5 percent) in the first quarter of 2011, compared with the first quarter of 2010. The increase in noninterest expense was primarily due to higher compensation and employee benefits expense and the impact of the securitization trust acquisition, partially offset by a reduction in other intangibles expense.

Payment Services Payment Services includes consumer and business credit cards, stored-value cards, debit cards, corporate and purchasing card services, consumer lines of credit and merchant processing. Payment Services contributed \$287 million of the Company s net income in the first quarter of 2011, or an increase of \$176 million, compared with the first quarter of 2010. The increase was primarily due to a decrease in the provision for credit losses. Total net revenue increased \$5 million (.5 percent) in the first quarter 2011, compared with the first quarter of 2010. Net interest income, on a taxable-equivalent basis, decreased \$15 million (4.3 percent) in the first quarter of 2011, compared with the first quarter of 2010, primarily due to lower retail credit card average loan balances and loan fees. Noninterest income increased \$20 million (2.7 percent) in the first quarter of 2011, compared with the first quarter of 2010, primarily due to increased transaction volumes, including business expansion.

Total noninterest expense increased \$26 million (5.9 percent) in the first quarter of 2011, compared with the first quarter of 2010, driven by higher compensation and employee benefits expense and processing costs, partially offset by lower other intangibles expense. The provision for credit losses decreased \$301 million (65.0 percent) in the first quarter of 2011, compared with the first quarter of 2010, due to lower net charge-offs and a favorable change in the reserve allocation due to improved loss rates. As a percentage of average loans outstanding, net charge-offs were 5.40 percent in the first quarter of 2011, compared with 6.82 percent in the first quarter of 2010.

Treasury and Corporate Support Treasury and Corporate Support includes the Company s investment portfolios, most covered commercial and commercial real estate loans and related other real estate owned, funding, capital management, asset securitization, interest rate risk management, the net effect of transfer pricing related to average balances and the residual aggregate of those expenses associated with corporate activities that are managed on a consolidated basis. Treasury and Corporate Support recorded net income of \$371 million in the first quarter of 2011, compared with \$322 million in the first quarter of 2010.

Total net revenue increased \$57 million (12.2 percent) in the first quarter of 2011, compared with the first quarter of 2010. Net interest income, on a taxable-equivalent basis, decreased \$51 million (10.3 percent) in the first quarter of 2011, compared with the first quarter of 2010, reflecting the impact of the current rate environment, lower average covered asset balances, wholesale funding decisions and the Company s asset/liability position. Total noninterest income increased \$108 million in the first quarter of 2011, compared with the first quarter of 2011, compared with the first quarter of 2011, compared with the first quarter of 2010, principally due to the FCB and Visa gains and lower net securities losses.

Total noninterest expense decreased \$4 million (2.8 percent) in the first quarter of 2011, compared with the first quarter of 2010, as a favorable variance in the shared services allocation was partially offset by higher pension costs. Income taxes are assessed to each line of business at a managerial tax rate of 36.4 percent with the residual tax expense or benefit to arrive at the consolidated effective tax rate included in Treasury and Corporate Support.

NON-REGULATORY CAPITAL RATIOS

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

Tangible common equity to tangible assets,

Tier 1 common equity to risk-weighted assets using Basel I definition,

Tier 1 common equity to risk-weighted assets using anticipated Basel III definition, and

Tangible common equity to risk-weighted assets using Basel I definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company s capitalization to other financial services companies. These ratios differ from capital ratios

defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in generally accepted accounting principles (GAAP) or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company s calculation methods may differ from those used by other financial services companies. Also, there may be limits in

24

the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this report in their entirety, and not to rely on any single financial measure.

The following table shows the Company s calculation of these measures:

	March 31,	December 31,
(Dollars in Millions)	2011	2010
Total equity	\$ 31,335	\$ 30,322
Preferred stock	(1,930)	(1,930)
Noncontrolling interests	(828)	(803)
Goodwill (net of deferred tax liability)	(8,317)	(8,337)
Intangible assets, other than mortgage servicing rights	(1,342)	(1,376)
Tangible common equity (a)	18,918	17,876
Tier 1 capital, determined in accordance with prescribed		
regulatory requirements using Basel I definition	26,821	25,947
Trust preferred securities	(3,949)	(3,949)
Preferred stock	(1,930)	(1,930)
Noncontrolling interests, less preferred stock not eligible for		((00))
Tier 1 capital	(694)	(692)
Tier 1 common equity using Basel I definition (b)	20,248	19,376
Tier 1 capital, determined in accordance with prescribed		
regulatory requirements using anticipated Basel III definition	21,855	
Preferred stock	(1,930)	
Noncontrolling interests of real estate investment trusts	(667)	
Tier 1 common equity using anticipated Basel III definition (c)	19,258	
Total assets	311,462	307,786
Goodwill (net of deferred tax liability)	(8,317)	(8,337)
Intangible assets, other than mortgage servicing rights	(1,342)	(1,376)
Tangible assets (d)	301,803	298,073
Risk-weighted assets, determined in accordance with prescribed		
regulatory requirements using Basel I definition (e)	247,486	247,619
Risk-weighted assets using anticipated Basel III definition (f)	250,931	
Ratios	()((00
Tangible common equity to tangible assets (a)/(d)	6.3%	6.0%
Tier 1 common equity to risk-weighted assets using Basel I	0.2	7.0
definition (b)/(e)	8.2	7.8
Tier 1 common equity to risk-weighted assets using anticipated	7.7	
Basel III definition (c)/(f)	7.7	7.0
Tangible common equity to risk-weighted assets (a)/(e)	7.6	7.2

Note: Anticipated Basel III definitions reflect adjustments for changes to the related elements as proposed in December 2010 by regulatory authorities.

CRITICAL ACCOUNTING POLICIES

The accounting and reporting policies of the Company comply with accounting principles generally accepted in the United States and conform to general practices within the banking industry. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions. The Company s financial position and results of operations can be affected by these estimates and assumptions, which are integral to understanding the Company s financial statements. Critical accounting policies are those policies management believes are the most important to the portrayal of the Company s financial condition and results, and require management to make estimates that are difficult, subjective or complex. Most accounting policies are not considered by management to be critical accounting policies, fair value estimates, purchased loans and related indemnification assets, MSRs, goodwill and other intangibles and income taxes. Management has discussed the development and the selection of critical accounting policies with the Company s Audit Committee. These accounting policies are discussed in detail in Management s Discussion and Analysis Critical Accounting Policies and the Notes to Consolidated Financial Statements in the Company s Annual Report on Form 10-K for the year ended December 31, 2010.

CONTROLS AND PROCEDURES

Under the supervision and with the participation of the Company s management, including its principal executive officer and principal financial officer, the Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the Exchange Act)). Based upon this evaluation, the principal executive officer and principal financial officer have concluded that, as of the end of the period covered by this report, the Company s disclosure controls and procedures were effective.

During the most recently completed fiscal quarter, there was no change made in the Company s internal controls over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

U.S. Bancorp Consolidated Balance Sheet

(Dollars in Millions) Assets		arch 31, 2011 audited)	Decen	nber 31, 2010
Cash and due from banks	\$	13,800	\$	14,487
Investment securities	ψ	15,000	Ψ	14,407
Held-to-maturity (fair value \$8,179 and \$1,419, respectively)		8,213		1,469
Available-for-sale		52,248		51,509
Loans held for sale (included \$3,910 and \$8,100 of mortgage loans carried at fair		,		
value, respectively)		4,141		8,371
Loans				
Commercial		49,272		48,398
Commercial real estate		35,437		34,695
Residential mortgages		32,344		30,732
Retail		63,745		65,194
Total loans, excluding covered loans		180,798		179,019
Covered loans		17,240		18,042
Total loans		198,038		197,061
Less allowance for loan losses		(5,270)		(5,310)
Net loans		192,768		191,751
Premises and equipment		2,508		2,487
Goodwill		2,900 8,947		8,954
Other intangible assets		3,415		3,213
Other assets		25,422		25,545
Total assets	\$.	311,462	\$	307,786
Liabilities and Shareholders Equity				
Deposits				
Noninterest-bearing	\$	47,039	\$	45,314
Interest-bearing		129,344		129,381
Time deposits greater than \$100,000		31,910		29,557
Total deposits		208,293		204,252
Short-term borrowings		31,021		32,557
Long-term debt		31,775		31,537
Other liabilities		9,038		9,118
Total liabilities		280,127		277,464
Shareholders equity				
Preferred stock		1,930		1,930
		21		21

Common stock, par value \$0.01 a share authorized: 4,000,000,000 shares; issued: 3/31/11 and 12/31/10 2,125,725,742 shares		
Capital surplus	8,215	8,294
Retained earnings	27,769	27,005
Less cost of common stock in treasury: 3/31/11 199,210,990 shares; 12/31/10		
204,822,330 shares	(6,089)	(6,262)
Accumulated other comprehensive income (loss)	(1,339)	(1,469)
Total U.S. Bancorp shareholders equity Noncontrolling interests	30,507 828	29,519 803
Total equity	31,335	30,322
Total liabilities and equity	\$ 311,462	\$ 307,786
See Notes to Consolidated Financial Statements.		

26

U.S. Bancorp

Consolidated Statement of Income

(Dollars and Shares in Millions, Except Per Share Data)	Three Mon Marcl	
(Unaudited)	2011	2010
Interest Income		
Loans	\$ 2,552	\$ 2,505
Loans held for sale	63	44
Investment securities	428	410
Other interest income	57	34
Total interest income	3,100	2,993
Interest Expense		
Deposits	234	236
Short-term borrowings	133	128
Long-term debt	281	277
Total interest expense	648	641
Net interest income	2,452	2,352
Provision for credit losses	755	1,310
Net interest income after provision for credit losses Noninterest Income	1,697	1,042
Credit and debit card revenue	267	258
Corporate payment products revenue	175	168
Merchant processing services	301	292
ATM processing services	112	105
Trust and investment management fees	256	264
Deposit service charges	143	207
Treasury management fees	137	137
Commercial products revenue	191	161
Mortgage banking revenue	199	200
Investment products fees and commissions	32	25
Securities gains (losses), net Realized gains (losses), net	1	12
Total other-than-temporary impairment	(11)	(87)
Portion of other-than-temporary impairment recognized in other comprehensive income	5	41
Total securities gains (losses), net	(5)	(34)
Other	204	135
Total noninterest income Noninterest Expense	2,012	1,918
Compensation	959	861
Employee benefits	230	180
Net occupancy and equipment	249	227

Table of Contents

Professional services	70	58
Marketing and business development	65	60
Technology and communications	185	185
Postage, printing and supplies	74	74
Other intangibles	75	97
Other	407	394
Total noninterest expense	2,314	2,136
Income before income taxes	1,395	824
Applicable income taxes	366	161
Net income	1,029	663
Net (income) loss attributable to noncontrolling interests	17	6
Net income attributable to U.S. Bancorp	\$ 1,046	\$ 669
Net income applicable to U.S. Bancorp common shareholders	\$ 1,003	\$ 648
Earnings per common share	\$.52	\$.34
Diluted earnings per common share	\$.52	\$.34
Dividends declared per common share	\$.125	\$.050
Average common shares outstanding	1,918	1,910
Average diluted common shares outstanding	1,928	1,919
See Notes to Consolidated Financial Statements.		

U.S. Bancorp

Consolidated Statement of Shareholders Equity

U.S. Bancorp Shareholders

				U.S. Danc	corp sharehol	ders				
					_		Other	Total U.S. Bancorp		
	Common						Other	Bancorp		
and Shares in Millions)	Shares	Preferre	ommon	Capital	Retained	Treastingmj	prehensiveSh Income	nareho kters o	ntrolling	
ited) Ou December 31, 2009 in accounting principle ome (loss) s in unrealized gains and n securities e-for-sale han-temporary impairment gnized in earnings on the available-for-sale zed loss on derivative currency translation ification for realized	utstanding 1,913 t	Stock \$ 1,500		Surplus \$ 8,319	Earnings \$ 24,116 (73) 669	Stock \$ (6,509)	(Loss) \$ (1,484) 386 (41) (39) 8	Equity \$ 25,963 (73) 669 386 (41) (39) 8	(6)	1 \$ 2
taxes							35 (132)	35 (132)		
mprehensive income										
d stock dividends in stock dividends e of common and treasury e of treasury stock	4 (1)	I		(87)	(19) (96)	115 (15)		886 (19) (96) 28 (15)		
tions to noncontrolling									(18)	
er changes in rolling interests ption and restricted stock									21	
				35				35		
e March 31, 2010	1,916	\$ 1,500	\$ 21	\$ 8,267	\$ 24,597	\$ (6,409)	\$ (1,267)	\$ 26,709	\$ 679	\$ 2
e December 31, 2010 in accounting principle ome (loss) s in unrealized gains and n securities	1,921	\$ 1,930	\$ 21	\$ 8,294	\$ 27,005 (2) 1,046	\$ (6,262)	\$ (1,469) 161	\$ 29,519 (2) 1,046 161	\$ 803 (17)	\$ 3

See Notes to Conso	liaatea Fii	rancial Stat	ements.						28	
				φ 0,215	ψ 21,109	φ (0,007)	Ψ (1,557)	ψ 50,507	ψ 020	ψ.
e March 31, 2011	1,927	\$ 1,930	\$ 21	\$ 8,215	\$ 27,769	\$ (6,089)	\$ (1,339)	\$ 30,507	\$ 828	\$ 3
ption and restricted stock				24				24		
er changes in rolling interests									60	
tions to noncontrolling	(-)					()		()	(18)	
e of treasury stock	7 (1)			(103)		198 (25)		95 (25)		
e of common and treasury					(241)					
d stock dividends n stock dividends					(39) (241)			(39) (241)	(17)	
mprehensive income								1,176	(17)	
taxes							(4) (81)	(4) (81)		
ification for realized							(4)	(A)		
currency translation							62 (3)	62 (3)		
zed gain on derivative										
gnized in earnings on es available-for-sale							(5)	(5)		
e-for-sale nan-temporary impairment										

U.S. Bancorp

Consolidated Statement of Cash Flows

(Dollars in Millions)	Three Months March 3	
(Unaudited)	2011	2010
Operating Activities		
Net cash provided by operating activities	\$6,228	\$2,876
Investing Activities		
Proceeds from sales of available-for-sale investment securities	141	922
Proceeds from maturities of held-to-maturity investment securities	102	66
Proceeds from maturities of available-for-sale investment securities	3,189	3,070
Purchases of held-to-maturity investment securities	(6,524)	(64)
Purchases of available-for-sale investment securities	(3,896)	(5,205)
Net (increase) decrease in loans outstanding	(672)	1,944
Proceeds from sales of loans	234	440
Purchases of loans	(581)	(622)
Acquisitions, net of cash acquired	650	832
Other, net	(131)	(302)
Net cash provided by (used in) investing activities	(7,488)	1,081
Financing Activities		
Net increase in deposits	2,254	314
Net decrease in short-term borrowings	(1,652)	(769)
Proceeds from issuance of long-term debt	370	902
Principal payments or redemption of long-term debt	(378)	(2,143)
Proceeds from issuance of common stock	94	28
Cash dividends paid on preferred stock	(19)	(19)
Cash dividends paid on common stock	(96)	(96)
Net cash provided by (used in) financing activities	573	(1,783)
Change in cash and due from banks	(687)	2,174
Cash and due from banks at beginning of period	14,487	6,206
Cash and due from banks at end of period	\$13,800	\$8,380
See Notes to Consolidated Financial Statements.		

U.S. Bancorp

29

Notes to Consolidated Financial Statements (Unaudited)

Note 1 Basis of Presentation

The accompanying consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, therefore, do not include all information and notes necessary for a complete presentation of financial position, results of operations and cash flow activity required in accordance with accounting principles generally accepted in the United States. In the opinion of management of U.S. Bancorp (the Company), all adjustments (consisting only of normal recurring adjustments) necessary for a fair statement of results for the interim periods have been made. These financial statements and notes should be read in conjunction with the consolidated financial statements and notes included in the Company s Annual Report on Form 10-K for the year ended December 31, 2010. Certain amounts in prior periods have been reclassified to conform to the current presentation. Accounting policies for the lines of business are generally attributable to each business line. However, the preparation of business line results requires management to establish methodologies to allocate funding costs, expenses and other financial elements to each line of business. Table 10 Line of Business Financial Performance included in Management s Discussion and Analysis provides details of segment results. This information is incorporated by reference into these Notes to Consolidated Financial Statements.

Note 2 Accounting Changes

Troubled Debt Restructurings In April 2011, the Financial Accounting Standards Board (FASB) issued new accounting guidance related to identifying and disclosing troubled debt restructurings (TDRs), effective for the Company on July 1, 2011, to be applied retrospectively to restructurings occurring on or after January 1, 2011. This guidance provides clarification in determining whether a creditor has granted a concession and whether a debtor is experiencing financial difficulties for the purpose of determining whether a restructuring constitutes a TDR. The Company is currently assessing the impact of this guidance on its financial statements.

Note 3 Business Combinations

During the first quarter of 2011, the Company acquired the banking operations of First Community Bank of New Mexico (FCB) from the Federal Deposit Insurance Corporation (FDIC). The FCB transaction did not include a loss sharing agreement. The Company acquired 38 branch locations and approximately \$2.1 billion in assets, assumed approximately \$2.1 billion in liabilities, and received approximately \$412 million in cash from the FDIC. In addition, the Company recognized a \$46 million gain on this transaction during the first quarter of 2011.

Note 4 Investment Securities

The amortized cost, other-than-temporary impairment recorded in other comprehensive income (loss), gross unrealized holding gains and losses, and fair value of held-to-maturity and available-for-sale securities were as follows:

n Millions)	Am	March 31, 2011 Unrealized Losses AmortizeUnrealized Other-than-Fai								Am		December 31, 2010 Unrealized Losses Unrealized Other-than- Gains Temporary Other						
n Millions) maturity (a)		Cost	G	ams	Гетрогату	C	Other		Value		Cost	U	ams i	empc	orary	0	uner	
sury and agencies backed securities	\$	1,481	\$		\$	\$	(9)	\$	1,472	\$	165	\$		\$		\$	(1)	S
		6,325		21			(16)		6,330		847						(4)	
ıcy							. ,											
ne cial		2							2		3							
icy cked securities lized debt ns/		7					(3)		4		10						(5)	
zed loan																		
ns		114 126		14 1			(9) (8)		119 119		157 127		13		(1)		(18) (7)	
ns of state and																		
subdivisions ns of foreign		26		1			(1)		26		27		1				(1)	
ents ot securities		7 125					(25)		7 100		7 126						(27)	
d-to-maturity	\$	8,213	\$	37	\$	\$	(71)	\$	8,179	\$	1,469	\$	14	\$	(1)	\$	(63)	S
e-for-sale (b)																		
sury and agencies backed securities	\$	2,561	\$	5	\$	\$	(29)	\$	2,537	\$	2,559	\$	6	\$		\$	(28)	S
		37,983		681			(146)		38,518		37,144		718			(159)	
су		1,030		12	(41)		(38)		963		1,216		12		(86)	, , , , , , , , , , , , , , , , , , ,	(39)	
ne cial		1,141		21	(183)		(32)		947		1,193		15		(243)		(18)	
		168 47		4 3			(2)		170 50		194 47		5 3				(2)	
icy cked securities		203		3 34	(2)		(2)		233		204		3 23		(2)		(1)	
		203		54	(2)		(2)		233		204		23		(2)		(1)	

\$

\$

lized debt ns/									
zed loan									
ns									
	704	25	(2)	(9)	718	709	23	(3)	(9)
ns of state and									
subdivisions	6,828	9		(425)	6,412	6,835	3		(421)
ns of foreign									
ents	6				6	6			
e debt securities preferred	1,109			(105)	1,004	1,109			(151)
1	456	52		(38)	470	456	41		(49)
estments	206	14		. ,	220	183	17		(1)
ilable-for-sale	\$ 52,442	\$ 860	\$ (228)	\$ (826)	\$ 52,248	\$ 51,855	\$ 866	\$ (334)	\$ (878)

(a) Held-to-maturity securities are carried at historical cost adjusted for amortization of premiums and accretion of discounts and credit-related other-than-temporary impairment.

(b) Available-for-sale securities are carried at fair value with unrealized net gains or losses reported within accumulated other comprehensive income (loss) in shareholders equity.

(c) Prime securities are those designated as such by the issuer or those with underlying asset characteristics and/or credit enhancements consistent with securities designated as prime.

The weighted-average maturity of the available-for-sale investment securities was 8.0 years at March 31, 2011, compared with 7.4 years at December 31, 2010. The corresponding weighted-average yields were 3.37 percent and 3.41 percent, respectively. The weighted-average maturity of the held-to-maturity investment securities was 5.1 years at March 31, 2011, and 6.3 years at December 31, 2010. The corresponding weighted-average yields were 2.41 percent and 2.07 percent, respectively.

For amortized cost, fair value and yield by maturity date of held-to-maturity and available-for-sale securities outstanding at March 31, 2011, refer to Table 4 included in Management s Discussion and Analysis which is incorporated by reference into these Notes to Consolidated Financial Statements.

Securities carried at \$24.5 billion at March 31, 2011, and \$28.0 billion at December 31, 2010, were pledged to secure public, private and trust deposits, repurchase agreements and for other purposes required by law. Included in these amounts were securities sold under agreements to repurchase where the buyer/lender has the right to sell or pledge the securities and which were collateralized by securities with a carrying amount of \$7.7 billion at March 31, 2011, and \$9.3 billion at December 31, 2010.

\$

The following table provides information about the amount of interest income from taxable and non-taxable investment securities:

Three Months Ended March 31		
(Dollars in Millions)	2011	2010
Taxable	\$ 351	\$ 333
Non-taxable	77	77
Total interest income from investment securities	\$ 428	\$ 410

The following table provides information about the amount of gross gains and losses realized through the sales of available-for-sale investment securities:

Three Months Ended March 31		
(Dollars in Millions)	2011	2010
Realized gains	\$ 1	\$ 12
Realized losses		
Net realized gains (losses)	\$ 1	\$ 12
	.	• •
Income tax (benefit) on realized gains (losses)	\$	\$4

In 2007, the Company purchased certain structured investment securities (SIVs) from certain money market funds managed by an affiliate of the Company. Subsequent to the initial purchase, the Company exchanged its interest in the SIVs for a pro-rata portion of the underlying investment securities according to the applicable restructuring agreements. The SIVs and the investment securities received are collectively referred to as SIV-related securities.

Some of the SIV-related securities evidenced credit deterioration at the time of acquisition by the Company. Investment securities with evidence of credit deterioration at acquisition had an unpaid principal balance and fair value of \$449 million and \$170 million, respectively, at March 31, 2011, and \$485 million and \$173 million, respectively, at December 31, 2010. Changes in the accretable balance for these securities were as follows:

2011	2010
\$ 139	\$ 292
(5)	(7)
(8)	34
\$ 126	\$ 319
	\$ 139 (5) (8)

(a) Primarily represents changes in projected future cash flows on certain investment securities.

The Company conducts a regular assessment of its investment securities with unrealized losses to determine whether securities are other-than-temporarily impaired considering, among other factors, the nature of the securities, credit ratings or financial condition of the issuer, the extent and duration of the unrealized loss, expected cash flows of underlying collateral, market conditions and whether the Company intends to sell or it is more likely than not the Company will be required to sell the securities.

The following table summarizes other-than-temporary impairment by investment category:

		2011			2010	
	Losses			Losses		
	Recorded	Other		Recorded	Other	
Three Months Ended March 31	in	Gains		in	Gains	
(Dollars in Millions)	Earnings	(Losses)	Total	Earnings	(Losses)	Total
Held-to-maturity						
Asset-backed securities						
Other	\$	\$	\$	\$ (2)	\$	\$ (2)
Total held-to-maturity	\$	\$	\$	\$ (2)	\$	\$ (2)
Available-for-sale						
Mortgage-backed securities						
Non-agency residential						
Prime (a)	\$ (1)	\$ 1	\$	\$ (2)	\$ (9)	\$ (11)
Non-prime	(5)	(6)	(11)	(35)	(32)	(67)
Asset-backed securities						
Collateralized debt obligations/Collaterized loa	n					
obligations				(1)		(1)
Other				(5)	(1)	(6)
Other debt securities				(1)	1	
Total available-for-sale	\$ (6)	\$ (5)	\$ (11)	\$ (44)	\$ (41)	\$ (85)

(a) Prime securities are those designated as such by the issuer or those with underlying asset characteristics and/or credit enhancements consistent with securities designated as prime.

The Company determined the other-than-temporary impairment recorded in earnings for securities other than perpetual preferred securities by estimating the future cash flows of each individual security, using market information where available, and discounting the cash flows at the original effective rate of the security. Other-than-temporary impairment recorded in other comprehensive income (loss) was measured as the difference between that discounted amount and the fair value of each security. The following table includes the ranges for principal assumptions used at March 31, 2011, for those available-for-sale non-agency mortgage-backed securities determined to be other-than-temporarily impaired:

		Prime	Non-Prime			
	Minimum	Maximum	AverageMin	imum	Maximum	Average
Estimated lifetime prepayment rates	14%	14%	14%	1%	12%	6%
Lifetime probability of default rates	3	3	3	1	19	8
Lifetime loss severity rates	40	40	40	37	70	55

Changes in the credit losses on non-agency mortgage-backed securities, including SIV-related securities, and other debt securities are summarized as follows:

Three Months Ended March 31		
(Dollars in Millions)	2011	2010
Balance at beginning of period	\$ 358	\$ 335
Credit losses on securities not previously considered other-than-temporarily impaired	1	13
Decreases in expected cash flows on securities for which other-than-temporary impairment was		
previously recognized	5	33
Increases in expected cash flows	(7)	(1)
Realized losses	(17)	(7)
Credit losses on security sales and securities expected to be sold	(1)	
Other		18
Balance at end of period	\$ 339	\$ 391

U.S. Bancorp

33

At March 31, 2011, certain investment securities had a fair value below amortized cost. The following table shows the gross unrealized losses and fair value of the Company s investments with unrealized losses, aggregated by investment category and length of time the individual securities have been in continuous unrealized loss positions, at March 31, 2011:

(Dollars in Millions)		12 Months Unrealized Losses		s or Greater Unrealized Losses	To Fair Value	otal Unrealized Losses
Held-to-maturity	φ <u>1</u> 2 (1	¢ (0)	ተ	¢	ф <u>1</u> 2 (1	¢ (0)
U.S. Treasury and agencies	\$ 1,361	\$ (9)	\$	\$	\$ 1,361	\$ (9)
Mortgage-backed securities						
Residential	2 217	(16)			2 2 1 7	(16)
Agency Non-agency	3,317	(16)			3,317	(16)
Non-agency Non-prime			2		2	
Commercial			Δ.		2	
Non-agency			4	(3)	4	(3)
Asset-backed securities			+	(3)	4	(\mathbf{J})
Collateralized debt						
obligations/Collaterized loan						
obligations			52	(9)	52	(9)
Other	100		16	(8)	116	(8)
Obligations of state and political	100		10	(0)	110	(0)
subdivisions	1		9	(1)	10	(1)
Other debt securities	-		100	(25)	100	(25)
			100	()	100	()
Total held-to-maturity	\$ 4,779	\$ (25)	\$ 183	\$ (46)	\$ 4,962	\$ (71)
Available-for-sale						
U.S. Treasury and agencies	\$ 1,546	\$ (29)	\$	\$	\$ 1,546	\$ (29)
Mortgage-backed securities	. ,	,			. ,	
Residential						
Agency	11,437	(146)	6		11,443	(146)
Non-agency	,					
Prime (a)	43		779	(79)	822	(79)
Non-prime	38	(3)	757	(212)	795	(215)
Commercial						
Agency	91	(2)			91	(2)
Non-agency	3		1		4	
Asset-backed securities						
Collateralized debt						
obligations/Collaterized loan						
obligations	9	(2)	8	(2)	17	(4)
Other	116	(1)	23	(10)	139	(11)
Obligations of state and political						
subdivisions	4,545	(257)	1,115	(168)	5,660	(425)

Corporate debt securities Perpetual preferred securities Other investments	15		908 260 4	(105) (38)	923 260 4	(105) (38)
Total available-for-sale	\$ 17,843	\$ (440)	\$ 3,861	\$ (614)	\$ 21,704	\$ (1,054)

(a) Prime securities are those designated as such by the issuer or those with underlying asset characteristics and/or credit enhancements consistent with securities designated as prime.

The Company does not consider these unrealized losses to be credit-related. These unrealized losses primarily relate to changes in interest rates and market spreads subsequent to purchase. A substantial portion of securities that have unrealized losses are either corporate debt, obligations of state and political subdivisions or mortgage-backed securities issued with high investment grade credit ratings. In general, the issuers of the investment securities are contractually prohibited from prepayment at less than par, and the Company did not pay significant purchase premiums for these securities. At March 31, 2011, the Company had no plans to sell securities with unrealized losses, and believes it is more likely than not it would not be required to sell such securities before recovery of their amortized cost.

Note 5 Loans and Allowance for Credit Losses

The composition of the loan portfolio was as follows:

	March 31	March 31, 2011		December 31, 2010	
		Percent		Percent	
(Dollars in Millions)	Amount	of Total	Amount	of Total	
Commercial	¢ 12.240	01 0 <i>0</i>	¢ 12.070	21.50	
Commercial	\$ 43,249	21.8%	\$ 42,272	21.5%	
Lease financing	6,023	3.1	6,126	3.1	
Total commercial	49,272	24.9	48,398	24.6	
Commercial real estate					
Commercial mortgages	28,236	14.3	27,254	13.8	
Construction and development	7,201	3.6	7,441	3.8	
Total commercial real estate	35,437	17.9	34,695	17.6	
Residential mortgages					
Residential mortgages	25,671	13.0	24,315	12.3	
Home equity loans, first liens	6,673	3.3	6,417	3.3	
Total residential mortgages	32,344	16.3	30,732	15.6	
Retail					
Credit card	15,874	8.0	16,803	8.5	
Retail leasing	4,727	2.4	4,569	2.3	
Home equity and second mortgages	18,628	9.4	18,940	9.6	
Other retail					
Revolving credit	3,339	1.7	3,472	1.8	
Installment	5,290	2.7	5,459	2.8	
Automobile	10,936	5.5	10,897	5.5	
Student	4,951	2.5	5,054	2.5	
Total other retail	24,516	12.4	24,882	12.6	
Total retail	63,745	32.2	65,194	33.0	
Total loans, excluding covered loans	180,798	91.3	179,019	90.8	
Covered loans	17,240	8.7			