VODAFONE GROUP PUBLIC LTD CO Form 6-K November 10, 2010

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 6-K

Report of Foreign Private Issuer

Pursuant to Rules 13a-16 or 15d-16 under the Securities Exchange Act of 1934

Dated 10 November, 2010

Commission File Number: 001-10086

VODAFONE GROUP PUBLIC LIMITED COMPANY

(Translation of registrant s name into English)

VODAFONE HOUSE, THE CONNECTION, NEWBURY, BERKSHIRE, RG14 2FN, ENGLAND

(Address of principal executive offices)

| Indicate by check mark whether the registrant files or will file ar | nnual reports under cover Form 20-F or Form 40-F. |
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| Form 20-F <u>ü</u> | Form 40-F |
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Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

| Indicate by check mark if the | registrant is submitting the For | m 6-K in paper as permitted by Reg | ulation S-T Rule 101(b)(7): |
|-------------------------------|----------------------------------|--|-----------------------------|
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| - | | the information contained in this For under the Securities Exchange Act o | , |
| | Yes | No <u>ü</u> | |
| If Yes is marked, indicate b | pelow the file number assigned | to the registrant in connection with | Rule 12g3-2(b): 82 |

This Report on Form 6-K contains a news release issued by Vodafone Group Plc on 9 November 2010, entitled VODAFONE ANNOUNCES H1 2010/11 RESULTS AND STRATEGY UPDATE .

9 November 2010

VODAFONE ANNOUNCES H1 2010/11 RESULTS AND STRATEGY UPDATE

Strong results: Improved revenue growth, upgraded full year profit guidance

- Q2 Group organic service revenue growth of +2.3% with improved revenue trends in all regions
- H1 EBITDA margin 32.6% trend in line with expectations
- Strong performance at Verizon Wireless
- Full year guidance for adjusted operating profit increased to £11.8 billion to £12.2 billion
- Free cash flow guidance confirmed to be in excess of £6.5 billion
- Accelerated realisation of SoftBank interests for £3.1 billion

| H1 financial highlights | | | | Year on year |
|------------------------------|-------------------|----------|-----------------|--------------|
| | Six months ended | Chang | ge year on year | Q2 vs. Q1 |
| | 30 September 2010 | Reported | Organic | Organic |
| | £m | . % | % | pps |
| Group revenue | 22,603 | +3.9 | +1.8 | |
| Group service revenue | 21,229 | +3.7 | +1.7 | +1.2 |
| Europe | 13,545 | (4.3) | (1.3) | +0.9 |
| Africa and Central Europe | 4,165 | +20.1 | +4.8 | +2.1 |
| Asia Pacific and Middle East | 3,572 | +22.2 | +11.4 | +1.7 |
| Adjusted operating profit | 6,069 | +2.7 | +0.7 | |
| Free cash flow | 3,489 | (12.8) | | |
| EPS | 14.31p | +56.1 | | |

Adjusted EPS 8.76p +0.5
Interim dividend per share 2.85p +7.1

Strategy update: creating a more valuable Vodafone

- A regionally focused Group: Europe, Africa and India
- A winning growth strategy:

Mobile data: accelerate exploitation of mobile data growth opportunity

Enterprise: selective expansion in growth segments

Emerging markets: drive penetration and data across attractive footprint

Total Communications in Europe: continued capital efficient approach

New services: growth opportunities including machine-to-machine and financial services

| Strategy update: creating a more value | uable Vodafone | (continued) |
|--|----------------|-------------|
|--|----------------|-------------|

| • | Generate free cash flow or liquidity from non-controlled assets building on the China Mobile and SoftBank disposals |
|---|---|

Rigorous application of capital discipline to enhance shareholder returns

Exploit scale to enhance efficiency and deliver cost benefits

Vittorio Colao, Group Chief Executive, commented:

I am pleased to report a further improvement in organic service revenue growth, together with upgraded guidance. We have also today announced an updated strategy, which positions Vodafone to realise further value from non-controlled assets, take full advantage of the most valuable telecommunications growth opportunities ahead and which will deliver sustainable revenue growth, stabilising margins and strong free cash flows.

CHIEF EXECUTIVE S STATEMENT

Operating review

Group revenue increased by 3.9% to £22.6 billion, with improved organic growth trends in all of the Group s regions. In Q2 Group organic service revenue increased by 2.3%(*), 1.2 percentage points(*) faster than Q1, with data revenue growth of 25.9%(*).

Group adjusted operating profit increased by 2.7% to £6.1 billion with an increased contribution from Africa and Central Europe, Asia Pacific and Middle East and Verizon Wireless offsetting lower profit in Europe.

Group EBITDA margin declined by 1.7 percentage points in H1, in line with our expectations, with increased commercial investment in Europe mostly funded by the Group s cost efficiency programmes.

Cash generation remained robust, with free cash flow of $\mathfrak{L}3.5$ billion, consistent with our full year guidance. Capital expenditure of $\mathfrak{L}2.4$ billion was at a lower level than in the same period last year reflecting delayed infrastructure investment in India due to import restrictions.

In Europe service revenue declined by 1.3%(*) with improvement in trends in Q2 where service revenue declined only 0.8%(*), reflecting continued growth in Germany and the UK, an improved trend in Italy and continuing weakness in Spain. Data revenue growth was 23.2%(*) and fixed line growth was 4.4%(*). Operating costs in Europe including Common Functions declined by 3.4%(*), enabling further commercial investment. EBITDA margin declined 1.6 percentage points.

In Africa and Central Europe service revenue increased by 20.1%, reflecting favourable foreign exchange rate movements and the impact of the acquisition of a controlling stake in Vodacom in the prior year. On an organic basis service revenue increased by 4.8%(*), with continued growth in Turkey and Vodacom and stable trends in most Central European operations. EBITDA margins were stable.

In Asia Pacific and Middle East service revenue increased by 22.2% reflecting a strong contribution from India where service revenue grew by 14.7%(*) and where we added 14.7 million customers during the period. The regional EBITDA margin increased by nearly 2 percentage points reflecting better margins in India as we begin to gain the benefits of scale.

At Verizon Wireless underlying service revenue growth was 6.2%(*), the EBITDA margin was 40.0% and data revenue continued to grow rapidly. Free cash flow generation remained strong and net debt had reduced to US\$14.3 billion by 30 September.

In September we sold the Group s 3.2% interest in China Mobile Limited realising $\mathfrak{L}4.3$ billion before tax and we have committed $\mathfrak{L}2.8$ billion of this to a share buy back programme of which $\mathfrak{L}0.1$ billion had been completed by 30 September. We have today announced an agreement to accelerate the realisation of our interests in SoftBank for proceeds of approximately $\mathfrak{L}3.1$ billion which will be received in two broadly equal instalments in December 2010 and April 2012.

Reported earnings per share was 14.31 pence, our highest ever reported earnings per share in a half-year period, benefiting from a £2.4 billion gain on the sale of our interest in China Mobile and the resolution of certain long standing tax issues offset in part by an impairment charge of £0.8 billion in respect of Greece. Adjusted earnings per share was 8.76 pence broadly in line with last year and the dividend per share has increased by 7.1% to 2.85 pence consistent with the Group s medium-term dividend growth policy communicated in May 2010.

Strategy update

In November 2008 we implemented a strategy to strengthen Vodafone in a sharply deteriorating economic climate. Since then Vodafone has returned to organic revenue growth and gained revenue market share in the majority of our markets. On an annualised basis the Group s mobile data business has

CHIEF EXECUTIVE S STATEMENT

grown to nearly £5 billion and fixed line revenue, primarily broadband, has grown to over £3 billion. Revenue generated from enterprise customers has also returned to growth. In emerging markets India gained the number two market position by revenue, South Africa has retained its number one position and Turkey is now generating profitable double digit revenue growth. The Group has generated free cash flow well ahead of the £5 billion to £6 billion target established in 2008, allowing the Board to establish a three year 7% dividend per share growth policy.

Since November 2008 we have seen tangible evidence of accelerating mobile data adoption where consumers and business customers are seizing the benefits of fast, reliable mobile data networks using smartphones and other mobile data devices such as tablets. We are also seeing increased interest in broader data-based services like payments via handsets and an initial wave of mobile devices for homes and cars. In emerging economies, where revenue growth is still being driven by increasing penetration of mobile devices, data penetration is low but demand for access to the internet is high and to a large extent can only be satisfied by mobile networks.

The execution of our updated strategy, announced today, will create a more valuable business, establish Vodafone as the leading operator in mobile data in Europe, India and Africa and further develop our market position in total communications.

We will pursue a growth strategy focused particularly on Europe, Africa and India

- **1. Mobile data:** we will capitalise on the rapid increase in demand for ubiquitous mobile data services and accelerate the rate of adoption by customers in underpenetrated markets by:
- serving our customers demand for networks with wide and deep coverage, high speed capability and reliability, by continuing to invest in our already leading European networks and further developing our data networks in our Indian and African markets;
- transitioning our data pricing plans to tiered plans and differentiated service levels, to encourage data adoption and adjust pricing to usage, thereby giving customers more control and driving better returns on our investment;
- enhancing our customer care, retail presence, online services and support, to ensure that customers get the best data experience with Vodafone; and
- carrying a balanced portfolio of smartphones and connected devices, with all leading brands, and supplementing our range with attractively priced Vodafone-branded smartphones to accelerate further smartphone penetration across our customer base.

- 2. Enterprise: we will further grow enterprise revenue through the introduction of new services for the SME, SoHo and Corporate segments, increasing our addressable market and building on the momentum of Vodafone Global Enterprise and Vodafone One Net.
- 3. Emerging markets: we will continue to generate revenue growth from driving penetration of mobile voice and SMS and accelerating the adoption of affordable data into our attractive markets across India and Africa.
- **4. Total Communications:** in Europe, where we see early signs of convergence, we will build on our recent success in fixed broadband and continue to secure over time access to fast broadband to allow us to service the enterprise and consumer markets in a capital efficient manner.
- **5. New services:** we will selectively expand into a number of new growth segments including machine-to-machine services and financial mobile services.

CHIEF EXECUTIVE S STATEMENT

We will continue to drive benefits from the Group s scale advantage and cost focus

The current composition of the Group has increased efficiency and enabled us to achieve favourable comparative cost positions in many markets. We will continue to generate significant savings from technology standardisation, off-shoring, outsourcing and platform sharing. Our supply chain management programmes will enable us to continue to reduce our cost to carry in an increasingly data driven environment. The Group s second £1 billion cost efficiency programme is on track and we continue to identify further ways to simplify and standardise our business to increase efficiency.

We will seek to generate free cash flow or liquidity from non-controlled assets and investments

Non-controlled assets (primarily Verizon Wireless and SFR) constitute a significant proportion of the Group s assets but only generate a small proportion of reported free cash flow. We will seek to maximise the value of non-controlled assets in a tax efficient manner either through generating liquidity or increased regular free cash flow in order to fund profitable investment and enhance shareholder returns.

Verizon Wireless, the Group s largest non-controlled asset, is the market leader in an attractive market and is performing strongly. SFR is well positioned as a converged operator in the French market. Vodafone s proportionate share of free cash flow from Verizon Wireless and SFR was around £5 billion last year. However, the net cash flow from these two assets was only around £1 billion in the 2010 financial year. The opportunity for incremental value creation is, therefore, substantial.

In addition, we will actively manage our investment portfolio and seek out value enhancing opportunities wherever possible as we have done with the sale of the Group s investment in China Mobile and in SoftBank which was announced today.

We will continue to apply capital discipline to our approach to investment

We continue to apply capital discipline to our investment decisions. We apply rigorous commercial analysis and demanding hurdle rates, including our existing M&A criteria, to ensure that any investment and corporate activity will enhance shareholder returns. Adhering to our target credit rating of low single A continues to provide the Group with a low cost of debt and good access to liquidity. We will continue to undertake regular reviews of Vodafone s entire portfolio to ensure that we optimise value for shareholders.

Improved guidance for the 2011 financial year and medium-term targets

For the current year we have updated our guidance and increased our expectations for adjusted operating profit, reflecting the higher than expected revenue growth in each of the Group s regions and the current strong performance at Verizon Wireless. We continue to expect free cash flow to be in excess of £6.5 billion.

As we implement our updated strategy in the three financial years to FY 2014, we expect to generate organic revenue growth in the range of 1% to 4% per annum, stabilising Group EBITDA margins and free cash flow generation of between £6 billion and £7 billion per annum from the Group s existing operations.

Summary

The focused execution of our November 2008 strategy in a challenging economic environment has enabled the Group to return to organic revenue growth and delivered sustainable high cash flows whilst maintaining investment in technology and customer experience.

Our updated strategy, announced today, will position Vodafone to take full advantage of the most valuable telecommunications growth opportunities ahead, deliver sustainable revenue growth and stabilising EBITDA margins. This, together with our pursuit of liquidity and value from the Group s non-controlled investments, will drive enhanced free cash flow and returns for shareholders.

Note:

(*) All amounts marked with an (*) represent organic growth which presents performance on a comparable basis, both in terms of merger and acquisition activity and foreign exchange rates.

GROUP FINANCIAL HIGHLIGHTS

| | | | 2010 | 2009 | | % change |
|----------------------------------|---------|------|--------|--------|----------|----------|
| | | Page | £m | £m | Reported | Organic |
| Financial information(1) | | | | | | |
| Revenue | | 26 | 22,603 | 21,761 | 3.9 | 1.8 |
| Operating profit | | 26 | 5,213 | 6,068 | (14.1 |) |
| Profit before taxation | | 26 | 8,240 | 5,747 | 43.4 | |
| Profit for the period | | 26 | 7,504 | 4,795 | 56.5 | |
| Basic earnings per share (pence) | | 26 | 14.31p | 9.17p | 56.1 | |
| Capital expenditure(2) | \perp | 38 | 2,435 | 2,602 | (6.4 |) |
| Cash generated by operations | | 21 | 7,331 | 7,577 | (3.2 |) |
| | | | ,,,,, | 1,011 | | |

| Performance reporting(1)(2) | | | | | | |
|---|--------|--------|--------|-------|---|-------|
| Group EBITDA | 9 | 7,363 | 7,455 | (1.2 |) | (2.8) |
| Adjusted operating profit | 9, 40 | 6,069 | 5,911 | 2.7 | | 0.7 |
| Adjusted profit before tax | 11, 40 | 5,629 | 5,481 | 2.7 | | |
| Adjusted effective tax rate | 11 | 22.9% | 21.5% | | | |
| Adjusted profit attributable to equity shareholders | 12, 40 | 4,616 | 4,582 | 0.7 | | |
| Adjusted earnings per share (pence) | 12, 40 | 8.76p | 8.72p | 0.5 | | |
| Free cash flow(3) | 21 | 3,489 | 4,003 | (12.8 |) | |
| Net debt | 21, 22 | 30,457 | 34,001 | (10.4 |) | |

Notes:

- (1) Amounts presented at 30 September or for the six month period then ended.
- (2) See page 37 for Use of non-GAAP financial information and page 42 for Definition of terms .
- (3) All references to free cash flow are to amounts before licence and spectrum payments.

UPDATED GUIDANCE

Medium-term quidance

Please see page 37 for Use of non-GAAP financial information , page 42 for Definition of terms and page 43 for Forward-looking statements .

| 2011 financial year guidance | Original guidance 2011 financial year £bn | Updated guidance 2011 financial year £bn |
|------------------------------|---|--|
| Adjusted operating profit | 11.2 12.0 | 11.8 12.2 |
| Free cash flow | In excess of 6.5 | In excess of 6.5 |

As the result of strong revenue performance in each of the Group s three regions and good results at Verizon Wireless we now expect that adjusted operating profit for the 2011 financial year will be in the range of £11.8 billion to £12.2 billion.

Expectations for EBITDA margins and depreciation and amortisation remain unchanged. We expect EBITDA margins to decline but at a significantly lower rate than that experienced in the previous financial year. Total depreciation and amortisation charges are expected to be at a similar level to the prior financial year, before the impact of licence and spectrum purchases.

Free cash flow is still expected to be in excess of £6.5 billion, based on £3.5 billion in the first half of the financial year and a slightly higher level of capital investment in the second half. We intend to maintain capital expenditure at a similar level to the 2010 financial year, adjusted for foreign exchange rate movements, continuing to invest in high speed data networks to increase the attractiveness of the Group s data services.

The adjusted effective tax rate for the 2011 financial year is expected to be in the mid 20s with the Group targeting a similar level in the medium-term.

| mediam term galadiree | financial years ending 31 March 2014 |
|--------------------------------|--------------------------------------|
| Organic service revenue growth | 1% to 4% per annum |
| Group EBITDA margins | Stabilising |
| Free cash flow | Between £6 and £7 billion per annum |

The execution of the updated strategy is targeted to achieve annual growth in organic service revenue of between 1% and 4% in the period to 31 March 2014. Over the same period we expect that EBITDA margins will stabilise, as we benefit from continued cost efficiency, regional scale and improving margins in a number of markets including India.

Medium-term guidance for the three

We continue to expect that free cash flow generation will remain in the £6.0 billion to £7.0 billion range for the same period underpinning the three year 7% per annum dividend per share growth policy issued in May 2010. We continue to expect that total dividends per share will be no less than 10.18 pence for the 2013 financial year.

The free cash flow target range excludes any incremental benefit that we derive from our strategy to generate liquidity or incremental cash flow from non-controlled assets of the Group such as Verizon Wireless and SFR.

Assumptions

Annual and medium-term guidance is based on our current assessment of the global economic outlook and assumes foreign exchange rates of £1: 1.15 and £1:US\$1.50. It excludes the impact of licence and spectrum purchases, material one-off tax related payments and restructuring costs and assumes no material change to the current structure of the Group. In addition, the 2011 financial year guidance excludes the impact of the one-off revenue adjustment in Verizon Wireless announced by Verizon Communications in conjunction with its June 2010 results, additional Alltel integration costs and the benefit of the later than expected disposal of certain Alltel divest properties which, in aggregate, reduced Vodafone s adjusted operating profit by £0.1 billion.

UPDATED GUIDANCE

With respect to the 7% per annum dividend per share growth policy, as the Group s free cash flow is predominantly generated by companies operating within the euro currency zone, we have assumed that the euro to sterling exchange rate remains within 10% of the above guidance exchange rate.

Actual exchange rates may vary from the exchange rate assumptions used. A 1% change in the euro to sterling exchange rate would impact adjusted operating profit by approximately £70 million and free cash flow by approximately £60 million and a 1% change in the dollar to sterling exchange rate would impact adjusted operating profit by approximately £45 million. The assumed exchange rates quoted above are those used in conjunction with the guidance set out in May 2010, and have no implication for Vodafone s view of future exchange rate movements.

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FINANCIAL RESULTS

Group(1)(2)

| | | | Asia | | | | | | | |
|-------------------------------------|----------------|-------------|-----------------|-----------------------|---------------------|--------------|-----------------------|-----------------------|-------|--------------|
| | | Africa | Pacific | | | | | | | |
| | | and | and | | | | Civ mont | hs ended | | |
| | | Central | Middle | Verizon | Common | | | ns ended tember | | |
| | Europe | Europe | East | | Functions(3) | Eliminations | 2010 | 2009 | % | change |
| | £m | £m | £m | £m | £m | £m | £m | £m | £ | Organic(4) |
| Voice revenue | 8,011 | 3,093 | 2,685 | | | | 13,788 | 13,980 | _ | - 19-11-1(1) |
| Messaging revenue | 1,818 | 365 | 298 | | 1 | , , | 2,482 | 2,313 | | |
| Data revenue | 1,744 | 371 | 296 | | | | 2,411 | 1,880 | | |
| Fixed line revenue | 1,426 | 165 | 55 | | | | 1,646 | 1,583 | | |
| Other service revenue | 546 | 171 | 238 | | 2 | (55) | | 717 | | |
| Service revenue | 13,545 | 4,165 | 3,572 | | 3 | ٠, | 21,229 | 20,473 | 3.7 | 1.7 |
| Other revenue | 753 | 360 | 165 | | 111 | (15) | , | 1,288 | | |
| Revenue | 14,298 | 4,525 | 3,737 | | 114 | ٠, | 22,603 | 21,761 | 3.9 | 1.8 |
| Direct costs | (3,432) | (1,197) | (1,076) | | (32) | | (5,681) | (5,303) | | |
| Customer costs | (4,162) | (1,225) | (738) | | (135) | | (6,260) | (5,795) | | |
| Operating expenses | (1,563) | (751) | (845) | | (155) | | (3,299) | (3,208) | | |
| EBITDA | 5,141 | 1,352 | 1,078 | | (208) | | 7,363 | 7,455 | (1.2) | (2.8) |
| Depreciation and | | | | | | | | | | |
| amortisation: | (0) | (074) | (00.4) | | | | (===) | (500) | | |
| Acquired intangibles | (2) | (371) | (204) | | | | (577) | (592) | | |
| Purchased licences | (484) | (20) | (59) | | (4.0) | | (563) | (547) | | |
| Other Share of result in associates | (1,669) 282 | (542) 24 | (581) | | (16) | | (2,808) | (2,727) | | |
| Adjusted operating profit | 3,268 | 443 | 5 239 | 2,344 2,344 | (1) (225) | | 2,654 6,069 | 2,322 5,911 | 2.7 | 0.7 |
| Impairment loss | 3,200 | 443 | 239 | 2,344 | (225) | | (800) | 5,911 | 2.1 | 0.7 |
| Other income and | | | | | | | (800) | | | |
| expense(5) | | | | | | | (56) | 157 | | |
| Operating profit | | | | | | | 5,213 | 6,068 | | |
| Non-operating income and exper | ise | | | | | | 2,389 | (7) | | |
| Net investment income/(financing | | | | | | | 638 | (314) | | |
| Income tax expense | ,, | | | | | | (736) | (952) | | |
| ' | | | | | | | | - ' / | | |

Profit for the period 7,504 4,795

Notes:

- (1) The Group announced a new organisational structure on 9 September 2010, effective on 1 October 2010. The results presented are in line with the structure as at 30 September 2010.
- (2) Current period results reflect average exchange rates of £1: 1.19 and £1:US\$1.52.
- (3) Common Functions primarily represent the results of the partner markets and the net result of unallocated central Group costs and excludes income from intercompany royalty fees.
- (4) Organic growth includes Vodacom at the current level of ownership but excludes Australia following the merger with Hutchison 3G Australia on 9 June 2009.
- (5) The £56 million loss for the six months ended 30 September 2010 represents the net loss on disposal of certain Alltel investments by Verizon Wireless and is included within the line item. Share of results in associates on the condensed consolidated income statement.

Revenue

Group revenue increased by 3.9% to £22,603 million and Group service revenue increased by 3.7% to £21,229 million, both benefiting from exchange rate movements. On an organic basis Group service revenue increased by 1.7%(*), with a 1.2 percentage point improvement between the first and second quarter as each of the regions delivered improved quarterly service revenue trends.

In Europe service revenue fell by 1.3%(*). However, there was an improving trend as the decline of 0.8%(*) in the second quarter represented a 0.9 percentage point improvement on the first quarter. This was driven by the growth in our northern european businesses which was partially offset by challenging conditions in Spain and Italy.

Both Germany and the UK have built on the positive organic service revenue growth trends in the first quarter, delivering half-year growth of 1.1%(*) and 2.9%(*) respectively. Spain continued to experience intense competitive and economic pressure leading to a 7.1%(*) decline in service revenue. Organic service revenue also declined in Italy where we have responded to significant price competition with tactical promotional investments. European enterprise revenue increased by 0.2%(*) with improved roaming activity and customer wins by Vodafone Global Enterprise. Organic enterprise revenue increased in Germany, Italy and the UK in the second quarter, partially offset by a decline in Spain due to the economic climate.

In Africa and Central Europe service revenue grew by 4.8%(*). The turnaround plan in Turkey has driven half-year service revenue growth of 26.8%(*), with a 5.8 percentage point(*) improvement between the first and second quarters. Vodacom continued to perform well, with strong data revenue growth offsetting weaker voice revenue which was impacted by a termination rate cut. Challenging economic and competitive conditions continued in our Central European businesses, where service revenue growth was also impacted by mobile termination rate cuts.

In Asia Pacific and Middle East service revenue increased by 11.4%(*), driven by an increase in the mobile customer base in India and growth in Qatar, where our mobile customer base is now over 601,000. Our Australian joint venture continued to perform well with service revenue growth of 12.4%(*) in the second quarter.

Operating profit

EBITDA decreased by 1.2% to £7,363 million with a 1.7 percentage point decline in the reported EBITDA margin and a 1.5 percentage point(*) reduction on an organic basis.

In Europe EBITDA decreased by 5.1%(*), with a decline in the reported EBITDA margin of 1.6 percentage points, primarily driven by higher investment in acquisition and retention costs partially offset by operating cost efficiencies.

Africa and Central Europe s EBITDA increased by 6.7%(*), whilst the reported EBITDA margin remained stable, as growth in Vodacom and improvements in Turkey more than offset weakness in Romania.

In Asia Pacific and Middle East EBITDA increased by 11.5%(*), with the reported EBITDA margin increasing by 1.8 percentage points, driven by growth in India and Qatar which was partially offset by weakness in Egypt following competitive pressure on pricing.

Operating profit declined by 14.1% as the increase in the Group's share of results of Verizon Wireless was more than offset by an impairment loss of £800 million in relation to Vodafone Greece, primarily resulting from significant increases in discount rates, and the decline in Group EBITDA. Our share of results in Verizon Wireless, the Group's associate in the United States, increased by 12.6%(*) primarily due to the expanding customer base, robust data revenue and lower acquisition costs partially offset by higher customer retention costs.

Profit for the period increased by 56.5% primarily due to the £2,388 million profit arising on the sale of the Group s 3.2% interest in China Mobile Limited and the impact of the settlement of the UK controlled foreign companies (CFC) tax claim.

Net investment income/(financing costs)

| | Six months ended | d 30 September |
|---|------------------|----------------|
| | 2010 | 2009 |
| | £m | £m |
| | | |
| Investment income | 1,402 | 634 |
| Financing costs | (764) | (948) |
| Net investment income/(financing costs) | 638 | (314) |
| Analysed as: | | |
| | (504) | (550) |
| Net financing costs before income from investments | (594) | (559) |
| Potential interest charges arising on settlement of outstanding tax issues(1) | (47) | (108) |
| Income from investments | 201 | 237 |
| | (440) | (430) |
| Foreign exchange(2) | 228 | (115) |
| Equity put rights and similar arrangements(3) | (22) | 231 |
| Interest on the CFC settlement(4) | 872 | |
| | 638 | (314) |

Notes:

- (1) Excluding interest credits related to the CFC settlement.
- (2) Comprises foreign exchange differences reflected in the income statement in relation to certain intercompany balances and the foreign exchange differences on financial instruments received as consideration on the disposal of Vodafone Japan to SoftBank in April 2006.
- (3) Includes foreign exchange movements, accretion expense and fair value charges. Further details of these options are provided on page 23.
- (4) See note 4 to the condensed consolidated financial statements for further details.

Net financing costs before income from investments increased from £559 million to £594 million primarily due to a change in the currency mix, with an increased share of net debt denominated in currencies other than euros and US dollars. This was partially offset by a reduction in average interest rates for debt denominated in euros and US dollars. At 30 September 2010 the provision for potential interest charges arising on settlement of outstanding tax issues was £477 million (31 March 2010: £1,312 million), with the reduction reflecting decreased tax provisions following settlement of the UK CFC tax case.

Taxation

| | £m | £m |
|---|-------------------|-------|
| | | |
| Income tax expense | 736 | 952 |
| Tax on adjustments to derive adjusted profit before tax | (235) | (28) |
| Tax benefit related to settlement of UK CFC tax case | `550 [°] | , , |
| Adjusted income tax expense | 1,051 | 924 |
| Share of associates tax | 322 | 335 |
| Adjusted income tax expense for purposes of calculating adjusted tax rate | 1,373 | 1,259 |
| | , | , |
| Profit before tax | 8,240 | 5,747 |
| Adjustments to derive adjusted profit before tax(1) | (2,611) | (266) |
| Adjusted profit before tax | 5,629 | 5,481 |
| Add: Share of associates tax and non-controlling interest | 366 | 375 |
| Adjusted profit before tax for the purpose of calculating adjusted effective tax rate | 5,995 | 5,856 |
| ., | -,,,,, | -, |
| Adjusted effective tax rate | 22.9% | 21.5% |

Note:

(1) See Earnings per share on page 12.

The adjusted effective tax rate for the year ending 31 March 2011 is expected to be in the mid 20s. This is in line with the adjusted effective tax rate for the year ended 31 March 2010 of 24.0%. The adjusted effective tax rate for the six months ended 30 September 2010 is lower than the expected full year adjusted effective tax rate as a result of the resolution of long standing tax issues in the first half of the year.

Tax on adjustments to derive adjusted profit before tax includes tax payable on the gain on the disposal of the Group s 3.2% interest in China Mobile Limited.

Income tax expense includes a credit of £550 million arising as a result of the settlement of the CFC tax case with the UK tax authorities in July 2010 and a related recognition of a deferred tax asset in relation to the expected use of losses in future years. See note 4 to the condensed consolidated financial statements for further details.

Earnings per share

Adjusted earnings per share increased by 0.5% to 8.76 pence for the six months ended 30 September 2010 due to growth in adjusted earnings partially offset by a reduction in shares arising from the Group s share buy back programme. Basic earnings per share increased to 14.31 pence primarily due to the gain on disposal of the Group s 3.2% interest in China Mobile Limited and the settlement of the UK CFC tax case partially offset by a £800 million impairment charge in relation to Vodafone Greece.

| | Six months ended 30 September | |
|---|-------------------------------|---------------|
| | 2010 | 2009 |
| | £m | £m |
| Profit attributable to equity shareholders | 7,542 | 4,820 |
| Pre-tax adjustments: | | |
| Impairment loss | 800 | |
| Other income and expense(1) | 56 | (157) |
| Non-operating income and expense | (2,389) | 7 |
| Investment income and financing costs(2) | (1,078) | (116) |
| | (2,611) | (266) |
| Taxation | (01E) | 28 |
| Adjusted profit attributable to equity shareholders | (315) 4,616 | 4,58 2 |
| Adjusted profit attributable to equity shareholders | 4,010 | 4,302 |
| | Million | Million |
| Weighted average number of shares outstanding basic | 52,701 | 52,556 |
| Weighted average number of shares outstanding diluted | 52,984 | 52,760 |

Notes:

⁽¹⁾ The £56 million loss for the six months ended 30 September 2010 represents the net loss on disposal of certain Alltel investments by Verizon Wireless and is included within the line item. Share of results in associates on the consolidated income statement.

⁽²⁾ See notes 2, 3 and 4 in Net investment income/(financing costs) on page 11.

Europe

| | Germany £m | Italy £m | Spain £m | UK £m | Other £m | Eliminations £m | Europe £m | % ch £ | ange Organic |
|---------------------------------------|---------------------|--------------------|---------------------|---------------------|---------------------|-----------------------|------------------|-----------|-----------------|
| 30 September 2010 | | | | | | | | | |
| Voice revenue | 1,784 | 1,685 | 1,738 | 1,279 | 1,525 | | 8,011 | | |
| Messaging revenue | 382 | 414 | 177 | 555 | 290 | | 1,818 | | |
| Data revenue Fixed line revenue | 584 892 | 286 271 | 265 157 | 359 16 | 250 90 | | 1,744 1,426 | | |
| Other service revenue | 68 | 27 I 71 | 103 | 216 | 219 | (131) | 1,426 546 | | |
| Service revenue | 3,710 | 2,727 | 2,440 | 2,425 | 2,374 | (131) | 13,545 | (4.3) | (1.3) |
| Other revenue | 149 | 125 | 174 | 168 | 139 | (2) | 753 | () | (1.0) |
| Revenue | 3,859 | 2,852 | 2,614 | 2,593 | 2,513 | (133) | 14,298 | (4.1) | (1.0) |
| Direct costs | (931) | (656) | (549) | (780) | (647) | | (3,432) | ` , | ` , |
| Customer costs | (1,052) | (533) | (930) | (949) | (700) | | (4,162) | | |
| Operating expenses | (405) | (307) | (267) | (265) | (319) | | (1,563) | | |
| EBITDA | 1,471 | 1,356 | 868 | 599 | 847 | | 5,141 | (8.3) | (5.1) |
| Depreciation and amortisation: | | | | | (0) | | (0) | | |
| Acquired intangibles | (016) | (EO) | (2) | (100) | (2) | | (2) | | |
| Purchased licences Other | (216) (437) | (50) (302) | (3) (310) | (166) (295) | (49) (325) | | (484) (1,669) | | |
| Share of result in associates | (437) | (302) | (310) | (1) | 283 | | 282 | | |
| Adjusted operating profit | 818 | 1,004 | 555 | 137 | 754 | | 3,268 | (10.5) | (7.1) |
| | 0.0 | 1,001 | | | | | 0,200 | (1010) | (/ |
| EBITDA margin | 38.1% | 47.5% | 33.2% | 23.1% | 33.7% | | 36.0% | | |
| 30 September 2009 | | | | | | | | | |
| Voice revenue | 1,964 | 1,876 | 1,994 | 1,398 | 1,767 | (1) | 8,998 | | |
| Messaging revenue | 384 | 445 | 203 | 479 | 299 | | 1,810 | | |
| Data revenue | 470 | 243 | 239 | 282 | 226 | | 1,460 | | |
| Fixed line revenue | 923 | 255 | 157 | 15 | 69 | (155) | 1,419 473 | | |
| Other service revenue Service revenue | 69 3,810 | 69 2,888 | 134 2,727 | 182 2,356 | 174 2,535 | (155) (156) | 473 14,160 | | |
| Other revenue | 132 | 100 | 2,727 | 157 | 142 | (130) | 751 | | |
| Revenue | 3,942 | 2,988 | 2,948 | 2,513 | 2,677 | (157) | 14,911 | | |
| Direct costs | (863) | (684) | (591) | (786) | (663) | | (3,431) | | |
| Customer costs | (1,058) | (520) | (992) | (859) | (701) | 1 | (4,129) | | |
| Operating expenses | (464) | (339) | (293) | (285) | (366) | | (1,747) | | |
| EBITDA | 1,557 | 1,445 | 1,072 | 583 | 947 | | 5,604 | | |
| Depreciation and amortisation: | | | <i>i</i> = 1 | | | | | | |
| Acquired intangibles | (000) | (10) | (2) | (6) | (44) | | (18) | | |
| Purchased licences | (220) | (50) | (4) | (166) | (44) | | (484) | | |
| Other Share of result in associates | (457) | (300) | (321) | (336) | (346) 309 | | (1,760) 309 | | |
| Adjusted operating profit | 880 | 1,085 | 745 | 75 | 866 | | 3,651 | | |
| EBITDA margin | 39.5% | 48.4% | 36.4% | 23.2% | 35.4% | | 37.6% | | |
| Change at constant exchange rates | % | % | % | % | % | | | | |
| Voice revenue | (5.7) | (6.7) | (9.4) | (8.5) | (10.4) | | | | |
| Messaging revenue | 3.3 | (3.2) | (9.7) | 15.9 | 0.7 | | | | |
| Data revenue | 29.1 | 22.2 | 15.1 | 27.3 | 15.0 | | | | |
| Fixed line revenue | 0.4 | 10.0 | 3.9 | 6.7 | 37.5 | | | | |
| Other service revenue | 1.7 | 7.3 | (20.6) | 18.7 | 30.9 | | | | |
| Service revenue | 1.1 | (1.9) | (7.1) | 2.9 | (2.7) | | | | |
| Other revenue | 17.4 1.7 | 28.1 | (18.7) | 7.0 | 3.3 | | | | |
| Revenue Direct costs | 1. <i>7</i> 11.8 | (0.9) | (7.9) | 3.2 (0.8) | (2.4) 1.6 | | | | |
| Customer costs | 3.4 | (0.3) 6.2 | (3.5) (2.7) | (0.8) 10.5 | 3.4 | | | | |
| 0401011101 00010 | 0.4 | ٥.٢ | (2.1) | 10.0 | 0.4 | | | | |

| Operating expenses EBITDA | (9.0) (2.0) | (6.1) (2.6) | (5.7) (15.9) | (7.0) 2.7 | (9.0) (6.9) |
|--|-----------------------|-----------------------|------------------------|---------------------|-----------------------|
| Depreciation and amortisation: Acquired intangibles(1) | | N.M | N.M | N.M | N.M |
| Purchased licences Other | 2.4 (0.5) | 4.2 4.1 | (25.0) 0.3 | (12.2) | 14.0 (2.1) |
| Share of result in associates | (0.0) | 7.1 | 0.0 | (12.2) | (5.3) |
| Adjusted operating profit | (3.7) | (3.9) | (22.7) | 84.1 | (9.4) |
| EBITDA margin movement (pps) | (1.4) | (0.9) | (3.2) | (0.1) | (1.7) |

Note:

⁽¹⁾ Percentage change not meaningful ($\,$ N.M. $\,$).

Revenue decreased by 4.1% including a 3.1% impact from unfavourable exchange rate movements. On an organic basis service revenue declined by 1.3%(*) reflecting reductions in the Group southern european markets partially offset by growth in Germany, the UK and the Netherlands. The decline was primarily driven by lower voice revenue resulting from continued market and regulatory pressure on pricing and the continuing challenging economic climate, partially offset by growth in data and fixed line revenue.

EBITDA decreased by 8.3% including a 3.2% impact from unfavourable exchange rate movements. On an organic basis EBITDA decreased by 5.1%(*), with a 1.6 percentage point decline in the reported EBITDA margin, resulting from a reduction in service revenue in most markets and higher customer investment partially offset by operating cost savings.

| Organic M&A Foreign change activity exchange % pps pps | Reported change % |
|--|-------------------|
| Revenue - Europe (1.0) | (4.1) |
| Service revenue | |
| Germany 1.1 (3.7) | (2.6) |
| Italy (1.9) (3.7) | (5.6) |
| Spain (7.1) (3.4) | (10.5) |
| UK 2.9 | 2.9 |
| Other Europe (2.7) (3.7) | (6.4) |
| Europe (1.3) (3.0) | (4.3) |
| EBITDA | |
| Germany (2.0) (3.5) | (5.5) |
| Italy (2.6) (3.6) | (6.2) |
| Spain (15.9) (3.1) | (19.0) |
| UK 2.7 | 2.7 |
| Other Europe (6.9) (3.7) | (10.6) |
| Europe (5.1) (3.2) | (8.3) |
| Adjusted operating profit | |
| Germany (3.7) (3.3) | (7.0) |
| $ \begin{array}{ccc} \text{Italy} & \text{(3.9)} \\ \text{(3.6)} \end{array} $ | (7.5) |
| Spain (22.7) (2.8) | (25.5) |
| UK 84.1 | 84.1 |
| Other Europe (9.4) (3.5) | (12.9) |
| Europe (7.1) (3.4) | (10.5) |

Germany

Service revenue increased by 1.1%(*), with 2.1%(*) growth in the second quarter from improved voice and messaging trends supported by increased penetration of higher value customers and the economic recovery. Data growth continued to be strong, driven by higher penetration of smartphones and the Superflat Internet tariff. Fixed line revenue, whilst impacted by competitive pressures, remained stable(*).

EBITDA declined by 2.0%(*), with a 1.4 percentage point reduction in the EBITDA margin, driven by investment in customer acquisition and retention which contributed to the improved revenue trend, partially offset by operating cost efficiencies.

<u>Italy</u>

Service revenue declined by 1.9%(*) primarily driven by a more challenging economic and competitive environment as well the impact of a termination rate cut effective from 1 July 2009. Growth in the second quarter improved by 1.2 percentage points(*) in comparison to the previous quarter, benefiting from higher messaging, mobile data and enterprise revenue. Mobile data revenue grew strongly, driven by higher penetration of smartphones and PC connectivity devices. Fixed line revenue continued to grow due to a rise in the broadband customer base partially offset by decreasing fixed voice usage.

EBITDA decreased by 2.6%(*), with a fall in the EBITDA margin of 0.9 percentage points, as a result of the decline in revenue and commercial investments in acquisition and retention costs of mobile contract and fixed line customers, partially offset by continuing operating cost efficiencies.

Spain

Service revenue declined by 7.1%(*) impacted by a termination rate cut effective from October 2009 as well as continued intense competition and economic weakness, including high unemployment. Despite this the average contract customer base grew by 4.8% with strong data revenue growth driven by mobile internet and an increase in smartphones sold with data bundles. Fixed line revenue continued to grow, with a 34.3% increase in the broadband customer base compared to 30 September 2009.

EBITDA declined 15.9%(*), with a 3.2 percentage point fall in the EBITDA margin, due to lower service revenue, the dilutive effect of lower margin fixed line services and a positive legal settlement in the previous year, which combined more than offset the reduction in overhead costs.

<u>UK</u>

Service revenue increased by 2.9%(*), with 5.2%(*) growth in the second quarter, supported by contract customer base growth, better churn management, improved ARPU and expanded indirect distribution channels. Growth was also supported by the timing of prior year termination rate reductions and roaming promotions. Data revenue growth remained strong with increasing penetration of smartphones and mobile internet bundles. These more than offset continued intense competition and weaker prepaid revenue.

EBITDA increased by 2.7%(*), while the margin remained stable, as the increased investment in customer acquisition and retention costs was offset by the higher revenue and operating cost efficiencies.

Other Europe

Service revenue decreased by 2.7%(*) with declines in all countries except the Netherlands as all markets were impacted by the economic downturn. In the Netherlands service revenue increased by 6.2%(*) due to strong customer base development, supported by messaging and wholesale growth.

EBITDA declined by 6.9%(*) and the margin fell by 1.7 percentage points, with declines in all markets except the Netherlands as the lower service revenue and investment in customer acquisition and retention was partially offset by operating cost efficiencies.

Africa and Central Europe

| | | Other Africa and | Africa and | | |
|---------------------------------------|-------------------|-------------------|----------------|----------|------------|
| | Vodacom | Central Europe | Central Europe | % change | |
| | £m | £m | £m | £ | Organic(1) |
| 30 September 2010 | 4 700 | 4 007 | 2 222 | | |
| Voice revenue | 1,706 | 1,387 | 3,093 | | |
| Messaging revenue | 150 | 215 | 365 | | |
| Data revenue | 254 | 117 | 371 | | |
| Fixed line revenue | 101 99 | 64 72 | 165 171 | | |
| Other service revenue Service revenue | 2,310 | 1,855 | 4,165 | 20.1 | 4.8 |
| Other revenue | 302 | 58 | 360 | 20.1 | 4.0 |
| Revenue | 2,612 | 1,913 | 4,525 | 21.0 | 5.0 |
| Direct costs | (567) | (630) | (1,197) | 20 | 0.0 |
| Customer costs | (773) | (452) | (1,225) | | |
| Operating expenses | (406) | (345) | (751) | | |
| EBITDA | `866 [´] | `486 [´] | 1,352 | 21.7 | 6.7 |
| Depreciation and amortisation: | | | | | |
| Acquired intangibles | (291) | (80) | (371) | | |
| Purchased licences | | (20) | (20) | | |
| Other | (231) | (311) | (542) | | |
| Share of result in associates | (1) | 25 | 24 | | |
| Adjusted operating profit | 343 | 100 | 443 | 69.1 | 12.6 |
| EBITDA margin | 33.2% | 25.4% | 29.9% | | |
| • | | | | | |
| 30 September 2009 | | | | | |
| Voice revenue | 1,352 | 1,344 | 2,696 | | |
| Messaging revenue | 103 | 171 | 274 | | |
| Data revenue | 137 | 88 | 225 | | |
| Fixed line revenue | 83 63 | 43 85 | 126 | | |
| Other service revenue Service revenue | 1,738 | 1,731 | 148 3,469 | | |
| Other revenue | 210 | 60 | 270 | | |
| Revenue | 1,948 | 1,791 | 3,739 | | |
| Direct costs | (468) | (574) | (1,042) | | |
| Customer costs | (473) | (401) | (874) | | |
| Operating expenses | (356) | (356) | (712) | | |
| EBITDA | 651 | 460 | 1,111 | | |
| Depreciation and amortisation: | | | , | | |
| Acquired intangibles | (278) | (104) | (382) | | |
| Purchased licences | , , | (15) | (15) | | |
| Other | (176) | (297) | (473) | | |
| Share of result in associates | (1) | 22 | 21 | | |
| Adjusted operating profit | 196 | 66 | 262 | | |
| EBITDA margin | 33.4% | 25.7% | 29.7% | | |
| Change at constant exchange rates | % | % | | | |
| Voice revenue | 12.9 | 2.5 | | | |
| Messaging revenue | 29.3 | 24.3 | | | |
| Data revenue | 64.1 | 33.2 | | | |
| Fixed line revenue | 17.4 | 40.8 | | | |
| Other service revenue | 46.8 | (17.0) | | | |
| Service revenue | 19.3 | 6.2 | | | |
| Other revenue | 26.8 | (5.4) | | | |
| Revenue | 20.1 | 5.8 | | | |
| Direct costs | 10.0 | 7.8 | | | |
| | | | | | |

| Customer costs | 44.9 | 11.2 |
|--------------------------------|--------|--------|
| Operating expenses | 4.1 | (5.7) |
| EBITDA | 17.8 | 7.7 |
| Depreciation and amortisation: | | |
| Acquired intangibles | (8.5) | (21.6) |
| Purchased licences | | 33.3 |
| Other | 19.7 | 4.0 |
| Share of result in associates | (10.9) | 15.9 |
| Adjusted operating profit | 53.7 | 75.8 |
| EBITDA margin movement (pps) | (0.6) | 0.4 |

Note:

⁽¹⁾ Organic growth includes Vodacom at the current level of ownership.

Revenue grew by 21.0% benefiting from the treatment of Vodacom as a subsidiary and the full consolidation of its results from 18 May 2009 combined with a benefit from foreign exchange rate movements. On an organic basis service revenue grew by 4.8%(*) as the growth in Vodacom and Turkey more than offset declines in the rest of the region which were impacted by difficult economic environments and mobile termination rate cuts.

EBITDA increased by 21.7% also benefiting from the full consolidation of Vodacom and positive foreign exchange rate movements. On an organic basis EBITDA increased by 6.7%(*) due to growth in Vodacom and improvements in Turkey more than offsetting weakness in Romania.

| | Organic change % | M&A activity pps | Foreign exchange pps | Reported change % |
|-----------------------------------|------------------------|------------------------|----------------------------|-------------------|
| Revenue Africa and Central Europe | 5.0 | 8.6 | 7.4 | 21.0 |
| Service revenue | | | | |
| Vodacom | 4.5 | 14.8 | 13.6 | 32.9 |
| Other Africa and Central Europe | 5.1 | 1.1 | 1.0 | 7.2 |
| Africa and Central Europe | 4.8 | 8.3 | 7.0 | 20.1 |
| EBITDA | | | | |
| Vodacom | 6.4 | 11.4 | 15.2 | 33.0 |
| Other Africa and Central Europe | 7.2 | 0.5 | (2.0) | 5.7 |
| Africa and Central Europe | 6.7 | 7.3 | 7.7 | 21.7 |
| Adjusted operating profit | | | | |
| Vodacom | 6.7 | 47.0 | 21.3 | 75.0 |
| Other Africa and Central Europe | 73.4 | 2.4 | (24.3) | 51.5 |
| Africa and Central Europe | 12.6 | 45.5 | `11.0 [´] | 69.1 |

Vodacom

Service revenue grew by 4.5%(*) driven by South Africa where growth in data revenue partially offset a decline in voice revenue caused by a termination rate cut effective from 1 March 2010. Voice usage improved due to successful promotions particularly in off-peak periods.

EBITDA grew by 6.4%(*) driven by the increase in service revenue, strong handset sales and lower interconnection costs.

Other Africa and Central Europe

Service revenue grew by 5.1%(*) primarily driven by strong growth in Turkey which was partially offset by the continued impact of weak economic conditions throughout Central Europe and termination rate cuts. Service revenue in Turkey grew by 26.8%(*) despite a 52% cut in termination rates effective from 1 April 2010. The increase was driven by strong growth in the contract customer base and ARPU enhancement. In Romania service revenue declined by 13.0%(*) impacted by continued pricing competition and challenging economic conditions.

EBITDA increased by 7.2%(*) as growth in Turkey (which increased its EBITDA margin by 8.7 percentage points) more than offset the impact of the revenue decline in Romania. EBITDA margin for the rest of the region remained broadly stable as cost reductions offset the revenue declines.

Asia Pacific and Middle East

| | | Other Asia | | Asia | | |
|-----------------------------------|-------------------|-------------------|--------------|-------------------|----------|---|
| | | Pacific and | | Pacific and | | |
| | | | | | -/ 1 | |
| | India | Middle East | Eliminations | Middle East | % change | |
| 30 September 2010 | £m | £m | £m | £m | £ | Organic(1) |
| Voice revenue | 1,499 | 1,186 | | 2,685 | | |
| Messaging revenue | 79 | 219 | | 2,083 | | |
| Data revenue | 111 | 185 | | 296 | | |
| Fixed line revenue | 3 | 52 | | 55 | | |
| Other service revenue | 161 | 77 | | 238 | | |
| Service revenue | 1,853 | 1,719 | | 3,572 | 22.2 | 11.4 |
| Other revenue | 21 | 144 | | 165 | | • |
| Revenue | 1,874 | 1,863 | | 3,737 | 21.4 | 10.9 |
| Direct costs | (531) | (545) | | (1,076) | | |
| Customer costs | (251) | (487) | | (738) | | |
| Operating expenses | (604) | (241) | | (845) | | |
| EBITDA | `488 [′] | `590 [′] | | 1,078 | 29.6 | 11.5 |
| Depreciation and amortisation: | | | | · | | |
| Acquired intangibles | (180) | (24) | | (204) | | |
| Purchased licences | | (59) | | (59) | | |
| Other | (302) | (279) | | (581) | | |
| Share of result in associates | | 5 | | 5 | | |
| Adjusted operating profit | 6 | 233 | | 239 | 81.1 | 30.3 |
| EBITDA margin | 26.0% | 31.7% | | 28.8% | | |
| 20 Contombox 2000 | | | | | | |
| 30 September 2009 | 1,225 | 1.000 | | 2 200 | | |
| Voice revenue | | 1,063 | | 2,288 | | |
| Messaging revenue Data revenue | 45 83 | 183 112 | | 228 195 | | |
| Fixed line revenue | 1 | 37 | | 38 | | |
| Other service revenue | 105 | 70 | (1) | | | |
| Service revenue | 1,459 | 1,465 | (1) | | | |
| Other revenue | 26 | 130 | (1) | 156 | | |
| Revenue | 1,485 | 1,595 | (1) | | | |
| Direct costs | (427) | (457) | 1 | (883) | | |
| Customer costs | (210) | (423) | | (633) | | |
| Operating expenses | (491) | (240) | | (731) | | |
| EBITDA | `357 [′] | `475 [°] | | `832 [´] | | |
| Depreciation and amortisation: | | | | | | |
| Acquired intangibles | (168) | (24) | | (192) | | |
| Purchased licences | | (48) | | (48) | | |
| Other | (232) | (232) | | (464) | | |
| Share of result in associates | | 4 | | 4 | | |
| Adjusted operating profit | (43) | 175 | | 132 | | |
| EBITDA margin | 24.0% | 29.8% | | 27.0% | | |
| Change at constant exchange rates | % | % | | | | |
| Voice revenue | 10.4 | 1.2 | | | | |
| Messaging revenue | 57.9 | 4.0 | | | | |
| Data revenue | 20.3 | 46.6 | | | | |
| Fixed line revenue | 253.9 | 24.2 | | | | |
| Other service revenue | 39.2 | (0.5) | | | | |
| Service revenue | 14.7 | 5.6 | | | | |
| Other revenue | (26.7) | (3.0) | | | | |
| Revenue | 13.9 | 4.9 | | | | |
| | | | | | | |

| EBITDA margin movement (pps) | 2.0 | 2.8 |
|--------------------------------|---------|--------|
| Adjusted operating profit | (111.6) | 28.3 |
| Share of result in associates | | 32.3 |
| Other | 17.5 | (2.4) |
| Purchased licences | | 156.5 |
| Acquired intangibles | (3.2) | (11.1) |
| Depreciation and amortisation: | | |
| EBITDA | 23.5 | 14.7 |
| Operating expenses | 11.0 | (10.3) |
| Customer costs | 8.5 | 0.6 |
| Direct costs | 11.9 | 7.0 |
| | | |

Note:

⁽¹⁾ Organic growth excludes Australia following the merger with Hutchison 3G Australia on 9 June 2009.

Revenue increased by 21.4% including a benefit from foreign exchange rate movements offset in part by the impact of the creation of a joint venture in June 2009 between Vodafone Australia and Hutchison 3G Australia which is presented under the M&A activity column in the table below. On an organic basis service revenue grew by 11.4%(*) driven by the 38.8%(*) rise in the average customer base and strong data revenue growth.

EBITDA grew by 29.6% with favourable foreign exchange rate movements contributing 11.1 percentage points of growth plus a strong contribution from the creation of the joint venture in Australia. On an organic basis EBITDA grew by 11.5%(*) driven primarily by growth in India, which together with improvements in Qatar and New Zealand, were partially offset by a decline in Egypt following competitive pressure on pricing.

| | Organic change % | M&A activity pps | Foreign exchange pps | Reported change % |
|--------------------------------------|------------------------|------------------------|----------------------------|-------------------|
| Revenue Asia Pacific and Middle East | 10.9 | (1.7) | 12.2 | 21.4 |
| Service revenue | | | | |
| India | 14.7 | | 12.3 | 27.0 |
| Other Asia Pacific and Middle East | 6.1 | (0.5) | 11.7 | 17.3 |
| Asia Pacific and Middle East | 11.4 | (1.3) | 12.1 | 22.2 |
| EBITDA | | | | |
| India | 23.5 | | 13.2 | 36.7 |
| Other Asia Pacific and Middle East | 1.1 | 13.6 | 9.5 | 24.2 |
| Asia Pacific and Middle East | 11.5 | 7.0 | 11.1 | 29.6 |
| Adjusted operating profit | | | | |
| India(1) | 111.6 | | 2.4 | 114.0 |
| Other Asia Pacific and Middle East | 0.6 | 27.7 | 4.8 | 33.1 |
| Asia Pacific and Middle East | 30.3 | 48.5 | 2.3 | 81.1 |

Note:

(1) The absolute number has changed from an operating loss to an operating profit.

<u>India</u>

Service revenue grew by 14.7%(*) including a 2.3 percentage point(*) benefit from Indus Towers, the Group s network sharing joint venture. Growth was driven by a 42.7% increase in the average mobile customer base and strong usage per customer partially offset by a fall in the effective rate per minute due to an increase in the penetration of lower priced tariffs into the customer base.

EBITDA increased by 23.5%(*) driven by the increase in the customer base, efficiencies in the mobile business, which absorbed pricing and cost pressures, and an increased contribution from Indus Towers.

Other Asia Pacific and Middle East

Service revenue grew by 6.1%(*) driven by growth in Qatar, where the customer base reached 601,000 at 30 September 2010. In Egypt service revenue declined by 0.8%(*) as termination rate cuts introduced in the fourth quarter of the previous financial year combined with competitive pressures on voice pricing offset an increase in the average customer base and strong data revenue growth driven by higher mobile internet usage.

EBITDA increased by 1.1%(*) driven by the growth of commercial services in Qatar partially offset by a decline in Egypt resulting primarily from a lower effective price per minute.

Vodafone Hutchison Australia (VHA) continued to perform well with service revenue growth for the quarter ended 30 September 2010 of 12.4%(*) driven by strong data revenue and customer growth. Integration remains on track to achieve planned synergies, with significant progress made against key milestones during the period. On 21 October 2010 VHA announced it had agreed to conclude its joint venture radio access network agreement with Telstra by August 2012. The Vodafone and 3 networks will be merged to make full use of VHA s base stations, core network and spectrum assets.

Verizon Wireless(1)(2)

| | Six months ende | | | |
|---|-----------------|------------|----------|------------|
| | 2010 £m | 2009 £m | % change | |
| | | | £ | Organic(3) |
| Service revenue | 8,692 | 7,872 | 10.4 | 5.2 |
| Revenue | 9,372 | 8,583 | 9.2 | 4.2 |
| EBITDA | 3,753 | 3,349 | 12.1 | 7.8 |
| Interest | (134) | (182) | (26.4) | |
| Tax(2) | (146) | (149) | (2.0) | |
| Group s share of result in Verizon Wireless | 2,344 | 1,988 | 17.9 | 12.6 |
| KPIs (100% basis) | | | | |
| Customers (000) | 93,170 | 89,013 | | |
| Average monthly ARPU (US\$) | 53.4 | 54.6 | | |
| Churn | 15.8% | 17.2% | | |
| Messaging and data as a percentage of service revenue | 31.5% | 27.9% | | |

Notes:

- (1) All amounts represent the Group s share unless otherwise stated.
- (2) The Group's share of the tax attributable to Verizon Wireless relates only to the corporate entities held by the Verizon Wireless partnership and certain state taxes which are levied on the partnership. The tax attributable to the Group's share of the partnership is pre-tax profit is included within the Group tax charge.
- (3) Organic growth rates include the impact of a non-cash revenue adjustment which was recorded to defer previously recognised data revenue that will be earned and recognised in future periods. Excluding this the equivalent organic growth rates for service revenue, revenue, EBITDA and the Group's share of result in Verizon Wireless would have been 6.2%, 5.2%, 10.3% and 16.5% respectively.

In the United States Verizon Wireless reported 2.4 million net mobile customer additions bringing its closing mobile customer base to 93.2 million, up 4.7%. Customer growth reflected recent market trends towards the prepaid segment alongside market leading customer churn.

Service revenue growth of 5.2%(*) was driven by the expanding customer base and robust data revenue primarily derived from growth in the penetration of smartphones.

The EBITDA margin remained strong despite the competitive challenges and economic environment. Efficiencies in operating expenses and lower acquisition costs resulting from lower volumes have been partly offset by a higher level of customer retention costs reflecting the increased demand for smartphones.

As part of the regulatory approval for the Alltel acquisition, Verizon Wireless was required to divest overlapping properties in 105 markets. On 26 April 2010 Verizon Wireless completed the sale of network and licence assets in 26 markets, corresponding to 0.9 million customers, to Atlantic Tele-Network for US\$0.2 billion. On 22 June 2010 Verizon Wireless completed the sale of network assets and mobile licences in the remaining 79 markets to AT&T Mobility for US\$2.4 billion. As a result the Verizon Wireless customer base reduced by approximately 2.1 million net customers on a 100% basis, partially offset by certain adjustments in relation to the Alltel acquisition.

On 23 August 2010 Verizon Wireless acquired a spectrum licence, network assets and related customers in southwest Mississippi and in Louisiana, formerly owned by Centennial Communications Corporation, from AT&T Inc. for cash consideration of US\$0.2 billion. This acquisition was made to enhance Verizon Wireless network coverage in these two locations.

Verizon Wireless net debt at 30 September 2010 totalled US\$14.3 billion (31 March 2010: US\$22.4 billion).

LIQUIDITY AND CAPITAL RESOURCES

Cash flows and funding

| S | ix months ended 30 September | | |
|--|------------------------------|----------|--------|
| | 2010 | 2009 | |
| | £m | £m | % |
| | | | |
| Cash generated by operations | 7,331 | 7,577 | (3.2) |
| Cash capital expenditure(1) | (2,677) | (2,789) | |
| Disposal of intangible assets and property, plant and equipment | 15 | 18 | |
| Operating free cash flow | 4,669 | 4,806 | (2.9) |
| Taxation | (1,091) | (848) | , , |
| Dividends received from associates and investments(2) | 784 | 725 | |
| Dividends paid to non-controlling shareholders in subsidiaries | (234) | (3) | |
| Interest received and paid | (639) | (677) | |
| Free cash flow | 3,489 | 4,003 | (12.8) |
| Acquisitions and disposals(3) | (22) | (2,497) | |
| Licence and spectrum payments | (2,937) | (975) | |
| Contributions from non-controlling shareholders in subsidiaries(4) | | 613 | |
| Equity dividends paid | (2,976) | (2,742) | |
| Purchase of treasury shares | (146) | | |
| Foreign exchange | 825 | 1,964 | |
| Other(5) | 4,626 | (144) | |
| Net debt decrease | 2,859 | 222 | |
| Opening net debt | (33,316) | (34,223) | |
| Closing net debt | (30,457) | (34,001) | (10.4) |

Notes:

- (1) Cash paid for purchase of property, plant and equipment and intangible assets, other than licence and spectrum payments.
- (2) The six months ended 30 September 2010 includes £700 million (2009: £584 million) from the Group s interest in Verizon Wireless.
- (3) The six months ended 30 September 2010 includes net cash and cash equivalents paid of £22 million (2009: £1,650 million) and assumed debt of £nil (2009: £847 million).
- (4) The six months ended 30 September 2010 includes £nil (2009: £613 million) in relation to Qatar.
- (5) The six months ended 30 September 2010 includes £4,269 million in relation to the disposal of the Group s 3.2% interest in China Mobile Limited.

Free cash flow decreased by 12.8% to £3,489 million due to lower cash generated from operations, higher payments for taxation and dividends to non-controlling interests in subsidiaries, partially offset by lower payments for capital expenditure and increased dividends received from Verizon Wireless.

Cash generated by operations decreased by 3.2% to £7,331 million primarily driven by the decline in EBITDA and an adverse change in working capital, with improvements in Africa and Central Europe and Asia Pacific and Middle East regions offset by a

decline in Europe. Cash capital expenditure decreased by £112 million primarily due to lower expenditure in India. The Group also invested £2,937 million in licences and spectrum including £1,725 million in respect of India and £1,210 million in respect of Germany.

Payments for taxation increased by 28.7% to £1,091 million primarily due to the absence of the one-time benefit of additional tax deductions which were available in Italy in the prior financial year.

Dividends received from associates and investments increased by 8.1% to £784 million mainly as a result of higher tax distributions from Verizon Wireless and the impact of foreign exchange rate movements.

Net interest payments decreased by 5.6% to £639 million primarily due to lower interest rates for debt denominated in euros and US dollars partially offset by a proportionate increase in the amount of ZAR and INR denominated debt.

LIQUIDITY AND CAPITAL RESOURCES

An analysis of net debt is as follows:

| | 30 September 2010 £m | 31 March 2010 £m |
|--|---|---|
| Cash and cash equivalents(1) | 9,113 | 4,423 |
| Short-term borrowings Bonds Commercial paper(2) Put options over non-controlling interests Bank loans Other short-term borrowings(1) | (624) (2,201) (3,179) (4,331) (1,154) (11,489) | (1,174) (2,563) (3,274) (3,460) (692) (11,163) |
| Long-term borrowings Put options over non-controlling interests Bonds, loans and other long-term borrowings | (79) (30,557) (30,636) | (131) (28,501) (28,632) |