

AMERICAN GREETINGS CORP  
Form SC 13G/A  
June 10, 2004

-----  
OMB APPROVAL  
-----

OMB Number: 3235-0145  
Expires: August 31, 1999  
Estimated average burden  
hours per response.... 14.90  
-----

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

SCHEDULE 13G  
UNDER THE SECURITIES EXCHANGE ACT OF 1934  
(AMENDMENT NO. 6 ) \*  
---

AMERICAN GREETINGS CORP.

-----  
(Name of Issuer)

COMMON

-----  
(Title of Class of Securities)

026375105

-----  
(CUSIP Number)

May 31, 2004

-----  
(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

- Rule 13d-1 (b)
- Rule 13d-1(c)
- Rule 13d-1(d)

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed

Edgar Filing: AMERICAN GREETINGS CORP - Form SC 13G/A

to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the ACT but shall be subject to all other provisions of the Act (however, see the Notes).

Page 2 of 17

CUSIP No. 026375105

-----  
1. Names of Reporting Persons. Brandes Investment Partners, LLC  
I.R.S. Identification Nos. of above persons (entities only). 33-0704072  
-----  
2. Check the Appropriate Box if a Member of a Group (See Instructions)  
(a) | |  
(b) | |  
-----  
3. SEC Use Only  
-----  
4. Citizenship or Place of Organization Delaware  
-----  
Number of 5. Sole Voting Power  
Shares Bene-  
ficially owned 6. Shared Voting Power 5,778,667  
by Each  
Reporting 7. Sole Dispositive Power  
Person With: 8. Shared Dispositive Power 6,630,418  
-----  
9. Aggregate Amount Beneficially Owned by Each Reporting Person 6,630,418  
-----  
10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares  
(See Instructions) | |  
-----  
11. Percent of Class Represented by Amount in Row (9) 10.5%  
-----  
12. Type of Reporting Person (See Instructions) IA, PN  
-----

Page 3 of 17

CUSIP No. 026375105

-----  
1. Names of Reporting Persons. Brandes Investment Partners, Inc.  
I.R.S. Identification Nos. of above persons (entities only). 33-0090873  
-----  
2. Check the Appropriate Box if a Member of a Group (See Instructions)  
(a) | |  
(b) | |  
-----  
3. SEC Use Only  
-----  
4. Citizenship or Place of Organization California  
-----  
Number of 5. Sole Voting Power  
Shares Bene-  
ficially owned  
by Each  
Reporting  
Person With:

Edgar Filing: AMERICAN GREETINGS CORP - Form SC 13G/A

Beneficially owned by Each Reporting Person With:	6. Shared Voting Power	5,778,667
	7. Sole Dispositive Power	
	8. Shared Dispositive Power	6,630,418

9. Aggregate Amount Beneficially Owned by Each Reporting Person

6,630,418 shares are deemed to be beneficially owned by Brandes Investment Partners, Inc., as a control person of the investment adviser. Brandes Investment Partners, Inc. disclaims any direct ownership of the shares reported in this Schedule 13G, except for an amount that is substantially less than one per cent of the number of shares reported herein.

10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions) | |

11. Percent of Class Represented by Amount in Row (9) 10.5%

12. Type of Reporting Person (See Instructions) CO, 00 (Control Person)

Page 4 of 17

CUSIP No. 026375105

1. Names of Reporting Persons. Brandes Worldwide Holdings, L.P.  
I.R.S. Identification Nos. of above persons (entities only). 33-0836630

2. Check the Appropriate Box if a Member of a Group (See Instructions)  
(a) | |  
(b) | |

3. SEC Use Only

4. Citizenship or Place of Organization Delaware

Number of Shares Bene- ficially owned by Each Reporting Person With:	5. Sole Voting Power	
	6. Shared Voting Power	5,778,667
	7. Sole Dispositive Power	
	8. Shared Dispositive Power	6,630,418

9. Aggregate Amount Beneficially Owned by Each Reporting Person

6,630,418 shares are deemed to be beneficially owned by Brandes Worldwide Holdings, L.P., as a control person of the investment adviser. Brandes Worldwide Holdings, L.P. disclaims any direct ownership of the shares reported in this

Edgar Filing: AMERICAN GREETINGS CORP - Form SC 13G/A

Schedule 13G.

10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares  
(See Instructions) | |
11. Percent of Class Represented by Amount in Row (9) 10.5%
- 
12. Type of Reporting Person (See Instructions) PN, OO (Control Person)
- 

Page 5 of 17

CUSIP No. 026375105

1. Names of Reporting Persons. Charles H. Brandes  
I.R.S. Identification Nos. of above persons (entities only).
- 

2. Check the Appropriate Box if a Member of a Group (See Instructions)
- (a) | |
- (b) | |
- 

3. SEC Use Only

-----

4. Citizenship or Place of Organization USA
- 

Number of	5. Sole Voting Power	
Shares Bene-	-----	
ficially owned	6. Shared Voting Power	5,778,667
by Each	-----	
Reporting	7. Sole Dispositive Power	
Person With:	-----	
	8. Shared Dispositive Power	6,630,418
	-----	

9. Aggregate Amount Beneficially  
Owned by Each Reporting Person
- 6,630,418 shares are deemed to be beneficially owned by Charles H. Brandes, a control person of the investment adviser. Mr. Brandes disclaims any direct ownership of the shares reported in this Schedule 13G, except for an amount that is substantially less than one per cent of the number of shares reported herein.

10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares  
(See Instructions) | |
11. Percent of Class Represented by Amount in Row (9) 10.5%
- 
12. Type of Reporting Person (See Instructions) IN, OO (Control Person)
- 

Page 6 of 17

Edgar Filing: AMERICAN GREETINGS CORP - Form SC 13G/A

CUSIP No. 026375105

-----

1. Names of Reporting Persons. Glenn R. Carlson  
I.R.S. Identification Nos. of above persons (entities only).

-----

2. Check the Appropriate Box if a Member of a Group (See Instructions)  
(a) | |  
(b) | |

-----

3. SEC Use Only

-----

4. Citizenship or Place of Organization

-----

Number of	5. Sole Voting Power	USA
Shares Bene-	-----	-----
ficially owned	6. Shared Voting Power	5,778,667
by Each	-----	-----
Reporting	7. Sole Dispositive Power	
Person With:	-----	-----
	8. Shared Dispositive Power	6,630,418

-----

9. Aggregate Amount Beneficially  
Owned by Each Reporting Person

6,630,418 shares are deemed to be beneficially owned by Glenn R. Carlson, a control person of the investment adviser. Mr. Carlson disclaims any direct ownership of the shares reported in this Schedule 13G, except for an amount that is substantially less than one per cent of the number of shares reported herein.

-----

10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares  
(See Instructions) | |

-----

11. Percent of Class Represented by Amount in Row (9) 10.5%

-----

12. Type of Reporting Person (See Instructions) IN, OO (Control Person)

-----

Page 7 of 17

CUSIP No. 026375105

-----

1. Names of Reporting Persons. Jeffrey A. Busby  
I.R.S. Identification Nos. of above persons (entities only).

-----

2. Check the Appropriate Box if a Member of a Group (See Instructions)  
(a) | |  
(b) | |

-----

3. SEC Use Only

-----

4. Citizenship or Place of Organization USA

-----

Edgar Filing: AMERICAN GREETINGS CORP - Form SC 13G/A

Number of	5. Sole Voting Power	
Shares Bene-	6. Shared Voting Power	5,778,667
ficially owned	7. Sole Dispositive Power	
by Each	8. Shared Dispositive Power	6,630,418
Reporting		
Person With:		

9. Aggregate Amount Beneficially Owned by Each Reporting Person

6,630,418 shares are deemed to be beneficially owned by Jeffrey A. Busby, a control person of the investment adviser. Mr. Busby disclaims any direct ownership of the shares reported in this Schedule 13G, except for an amount that is substantially less than one per cent of the number of shares reported herein.

10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares  
(See Instructions) | |

11. Percent of Class Represented by Amount in Row (9) 10.5%

12. Type of Reporting Person (See Instructions) IN, OO (Control Person)

Page 8 of 17

Item 1(a) Name of Issuer:

American Greetings Corp.

Item 1(b) Address of Issuer's Principal Executive Offices:

One American Road, Cleveland, OH 44144

Item 2(a) Name of Person Filing:

- (i) Brandes Investment Partners, LLC
- (ii) Brandes Investment Partners, Inc.
- (iii) Brandes Worldwide Holdings, L.P.
- (iv) Charles H. Brandes
- (v) Glenn R. Carlson
- (vi) Jeffrey A. Busby

Item 2(b) Address of Principal Business office or, if None, Residence:

- (i) 11988 El Camino Real, Suite 500, San Diego, CA 92130
- (ii) 11988 El Camino Real, Suite 500, San Diego, CA 92130
- (iii) 11988 El Camino Real, Suite 500, San Diego, CA 92130

Edgar Filing: AMERICAN GREETINGS CORP - Form SC 13G/A

(iv) 11988 El Camino Real, Suite 500, San Diego, CA 92130

(v) 11988 El Camino Real, Suite 500, San Diego, CA 92130

(vi) 11988 El Camino Real, Suite 500, San Diego, CA 92130

Item 2(c) Citizenship

(i) Delaware

(ii) California

(iii) Delaware

(iv) USA

(v) USA

(vi) USA

Page 9 of 17

Item 2(d) Title of Class Securities:

Common

Item 2(e) CUSIP Number:

026375105

Item 3. If this statement is filed pursuant to ss.ss. 240.13d-1(b), or 240.13d-2(b) or (c), check whether the person filing is a:

- (a)  Broker or dealer registered under section 15 of the Act (15 U.S.C. 78o).
- (b)  Bank as defined in section 3(a)(6) of the Act (15 U.S.C. 78c).
- (c)  Insurance company as defined in section 3(a)(19) of the Act (15 U.S.C. 78c).
- (d)  Investment company registered under section 8 of the Investment Company Act (15 U.S.C. 80a-8).
- (e)  An investment adviser in accordance with ss. 240.13d-1(b)(1)(ii)(E).
- (f)  An employee benefit plan or endowment fund in accordance with ss. 240.13d-1(b)(ii)(F).
- (g)  A parent holding company or control person in accordance with ss. 240.13d-1(b)(1)(ii)(G).
- (h)  A savings association as defined in Section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813).

Edgar Filing: AMERICAN GREETINGS CORP - Form SC 13G/A

- (i)  A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15 U.S.C. 80a-3).
- (j)  Group, in accordance with ss. 240.13d-1(b)(1)(ii)(J).

This statement is filed by Brandes Investment Partners, LLC, an investment adviser registered under the Investment Advisers Act of 1940, its control persons and its holding company. (See, also, Exhibit A.)

Item 4. Ownership:

- (a) Amount Beneficially Owned: 6,630,418
- (b) Percent of Class: 10.5%
- (c) Number of shares as to which the joint filers have:
  - (i) sole power to vote or to direct the vote: 0
  - (ii) shared power to vote or to direct the vote: 5,778,667
  - (iii) sole power to dispose or to direct the disposition of: 0
  - (iv) shared power to dispose or to direct the disposition of: 6,630,418

Page 10 of 17

Item 5. Ownership of Five Percent or Less of a Class.

If this statement is being filed to report the fact that as of the date hereof the reporting person has ceased to be the beneficial owner of more than five percent of the class securities, check the following . N/A

Item 6. Ownership of More than Five Percent on Behalf of Another Person.  
N/A

Item 7. Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on By the Parent Holding Company. N/A

Item 8. Identification and Classification of Members of the Group.  
SEE EXHIBIT A

Item 9. Notice of Dissolution of Group.  
N/A

Item 10. Certification:

- (a) The following certification shall be included if the statement is filed pursuant to ss. 240.13d-1(b):



Edgar Filing: AMERICAN GREETINGS CORP - Form SC 13G/A

By signing below I certify that, to the best of my knowledge and belief, the securities referred to above were acquired and held in the ordinary course of business and were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect.

SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Date: June 10, 2004

BRANDES INVESTMENT PARTNERS, LLC

By: /s/ Adelaide Pund

-----  
Adelaide Pund as Attorney-In-Fact for  
Charles H. Brandes, President of  
Brandes Investment Partners, Inc., a Member

Page 11 of 17

BRANDES INVESTMENT PARTNERS, INC.

By: /s/ Adelaide Pund

-----  
Adelaide Pund as Attorney-In-Fact for  
Charles H. Brandes, President

BRANDES WORLDWIDE HOLDINGS, L.P.

By: /s/ Adelaide Pund

-----  
Adelaide Pund as Attorney-In-Fact for  
Charles H. Brandes, President of  
Brandes Investment Partners, Inc.,  
its General Partner

By: /s/ Adelaide Pund

-----  
Adelaide Pund as Attorney-In-Fact for  
Charles H. Brandes, Control Person

By: /s/ Adelaide Pund

-----  
Adelaide Pund as Attorney-In-Fact for  
Glenn R. Carlson, Control Person

By: /s/ Adelaide Pund

-----  
Adelaide Pund as Attorney-In-Fact for

Edgar Filing: AMERICAN GREETINGS CORP - Form SC 13G/A

Jeffrey A. Busby, Control Person

Page 12 of 17

EXHIBIT A

IDENTIFICATION AND CLASSIFICATION OF MEMBERS OF THE GROUP

Pursuant to Rule 13d-1(b)(ii)(J) and Rule 13d-1(k)(1) under the Securities and Exchange Act of 1934, the members of the group making this joint filing are identified and classified as follows:

NAME	CLASSIFICATION
Brandes Investment Partners, LLC (the "Investment Adviser")	Investment adviser registered under the Investment Advisers Act of 1940
Brandes Investment Partners, Inc.	A control person of the Investment Adviser
Brandes Worldwide Holdings, L.P.	A control person of the Investment Adviser
Charles H. Brandes	A control person of the Investment Adviser
Glenn R. Carlson	A control person of the Investment Adviser
Jeffrey A. Busby	A control person of the Investment Adviser

Page 13 of 17

EXHIBIT B

JOINT FILING AGREEMENT PURSUANT TO RULE 13D-1

This agreement is made pursuant to Rule 13d-1(b)(ii)(J) and Rule 13d-1(k)(1) under the Securities and Exchange Act of 1934 (the "Act") by and among the parties listed below, each referred to herein as a "Joint Filer." The Joint Filers agree that a statement of beneficial ownership as required by Sections 13(g) or 13(d) of the Act and the Rules thereunder may be filed on each of their behalf on Schedule 13G or Schedule 13D, as appropriate, and that said joint filing may thereafter be amended by further joint filings. The Joint Filers state that they each satisfy the requirements for making a joint filing under Rule 13d-1.

Dated: February 14, 2003

BRANDES INVESTMENT PARTNERS, LLC

By: /s/ Charles H. Brandes

-----  
Charles H. Brandes, President of  
Brandes Investment Partners, Inc., a Member

Edgar Filing: AMERICAN GREETINGS CORP - Form SC 13G/A

BRANDES INVESTMENT PARTNERS, INC.

By: /s/ Charles H. Brandes

-----  
Charles H. Brandes, President

BRANDES WORLDWIDE HOLDINGS, L.P.

By: /s/ Charles H. Brandes

-----  
Charles H. Brandes, President of  
Brandes Investment Partners, Inc., its General  
Partner

By: /s/ Charles H. Brandes

-----  
Charles H. Brandes, Control Person

By: /s/ Glenn R. Carlson

-----  
Glenn R. Carlson, Control Person

By: /s/ Jeffrey A. Busby

-----  
Jeffrey A. Busby, Control Person

Page 14 of 17

EXHIBIT C

DISCLAIMER OF BENEFICIAL OWNERSHIP

Brandes Investment Partners, Inc., Brandes Worldwide Holdings, L.P., Charles H. Brandes, Glenn R. Carlson and Jeffrey A. Busby, disclaim beneficial interest as to the shares referenced above, except for an amount equal to substantially less than one percent of the shares reported on this Schedule 13G. None of these entities or individuals holds the above-referenced shares for its/his own account except on a de minimis basis.

Page 15 of 17

EXHIBIT D

POWER OF ATTORNEY FOR  
SCHEDULES 13G AND FORMS 13F

I, Charles Brandes, as director and president of Brandes Investment Partners, Inc., which is a General Partner of Brandes Worldwide Holdings, L.P., and which is also a member of Brandes Investment Partners, LLC, hereby appoint Ian N. Rose and Adelaide Pund as attorneys-in-fact and agents, in all capacities, to execute, on my behalf and on behalf of Brandes Investment Partners, Inc., Brandes Investment Partners, LLC, and Brandes Worldwide Holdings, L.P., to file with the appropriate issuers, exchanges and regulatory authorities, any and all Schedules 13G and Forms 13F and documents relating thereto required to be filed under the Securities and Exchange Act of 1934, including exhibits, attachments and amendments thereto and request for confidential treatment of information

Edgar Filing: AMERICAN GREETINGS CORP - Form SC 13G/A

contained therein in connection with my being a "control person" (as contemplated for purposes of Schedule 13G and Form 13F) of Brandes Investment Partners, LLC, its subsidiaries and affiliates. I hereby grant to said attorneys-in-fact full authority to do every act necessary to be done in order to effectuate the same as fully, to all intents and purposes, as I could if personally present, thereby ratifying all that said attorneys-in-fact and agents may lawfully do or cause to be done by virtue hereof.

I hereby execute this Power of Attorney as of this 17th day of February 2004.

/s/ Charles H. Brandes

-----  
Charles H. Brandes

Page 16 of 17

EXHIBIT D

POWER OF ATTORNEY FOR SCHEDULES 13G

I, Glenn R. Carlson, hereby appoint Ian N. Rose and Adelaide Pund as attorneys-in-fact and agents, in all capacities, to execute, on my behalf, and to file with the appropriate issuers, exchanges and regulatory authorities, any and all Schedules 13G and documents relating thereto required to be filed under the Securities and Exchange Act of 1934, including exhibits, attachments and amendments thereto and request for confidential treatment of information contained therein in connection with my being a "control person" (as contemplated for purposes of Schedule 13G) of Brandes Investment Partners, LLC, its subsidiaries and affiliates. I hereby grant to said attorneys-in-fact full authority to do every act necessary to be done in order to effectuate the same as fully, to all intents and purposes, as I could if personally present, thereby ratifying all that said attorneys-in-fact and agents may lawfully do or cause to be done by virtue hereof.

I hereby execute this Power of Attorney as of this 17th day of February 2004.

/s/ Glenn R. Carlson

-----  
Glenn R. Carlson

Page 17 of 17

EXHIBIT D

POWER OF ATTORNEY FOR SCHEDULES 13G

I, Jeffrey A. Busby hereby appoint Ian N. Rose and Adelaide Pund as attorneys-in-fact and agents, in all capacities, to execute, on my behalf, and to file with the appropriate issuers, exchanges and regulatory authorities, any and all Schedules 13G and documents relating thereto required to be filed under the Securities and Exchange Act of 1934, including exhibits, attachments and amendments thereto and request for confidential treatment of information contained therein in connection with my being a "control person" (as contemplated for purposes of Schedule 13G) of Brandes Investment Partners, LLC, its subsidiaries and affiliates. I hereby grant to said attorneys-in-fact full authority to do every act necessary to be done in order to effectuate the same as fully, to all intents and purposes, as I could if personally present, thereby ratifying all that said attorneys-in-fact and agents may lawfully do or cause to

Edgar Filing: AMERICAN GREETINGS CORP - Form SC 13G/A

be done by virtue hereof.

I hereby execute this Power of Attorney as of this 17th day of February 2004.

/s/ Jeffrey A. Busby

-----  
Jeffrey A. Busby