Genpact LTD Form 10-Q September 11, 2007

#### UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2007

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM

TO

Commission File Number: 333-142875

## **GENPACT LIMITED**

(Exact name of registrant as specified in its charter)

Bermuda

(State or other jurisdiction of incorporation or organization)

541990

(Primary Standard Industrial Classification Code Number)

98-0533350

(I.R.S. Employer Identification Number)

Canon s Court

22 Victoria Street

**Hamilton HM** 

Bermuda

(441) 295-2244

(Address, including zip code, and telephone number, including area code, of registrant s principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject

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to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer o Non-accelerated filer x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

The number of shares of the registrant s common shares, par value \$0.01 per share, outstanding as of September 10, 2007 was 211,719,365, subsequent to the 2007 Reorganization referred to in Note 1 to the financial statements.

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## PART I FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

#### GENPACT GLOBAL HOLDINGS SICAR S.à.r.l.

Consolidated Balance Sheets

(Unaudited)

(In thousands of U.S. Dollars, except share and per share data)

	As of December 31, 2006	As of June 30, 2007
<u>Assets</u>		
Current assets		
Cash and cash equivalents	\$ 35,430	\$ 49,024
Accounts receivable, net	43,854	78,701
Accounts receivable from a significant shareholder, net	97,397	84,254
Inter-corporate deposits with a significant shareholder	1,010	12,786
Deferred income taxes	1,144	1,156
Due from a significant shareholder	10,236	5,460
Prepaid expenses and other current assets	53,829	129,873
Total current assets	242,900	361,254
Property, plant and equipment, net	157,976	167,231
Deferred income taxes	1,549	1,044
Investment in equity affiliate		375
Customer-related intangible assets, net	119,680	114,170
Other intangible assets, net	11,908	11,291
Goodwill	493,452	570,777
Other assets	53,827	123,089
Total assets	\$ 1,081,292	\$ 1,349,231

See accompanying notes to the Consolidated Financial Statements.

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#### GENPACT GLOBAL HOLDINGS SICAR S.à.r.l.

#### **Consolidated Balance Sheets**

#### (Unaudited)

#### (In thousands of U.S. Dollars, except share and per share data)

	As of 2006	December 31,	As 200		une 30,				
Liabilities and stockholders equity	2000		200	,,					
Current liabilities									
Short-term borrowings	\$	83,000	\$		97,675				
Current portion of long-term debt	19,38	· · · · · · · · · · · · · · · · · · ·		,418	,				
Current portion of long-term debt from a significant	17,50	3	17,	, 110	,				
shareholder	1,131		1,9	37					
Current portion of capital lease obligations	64		21	57					
Current portion of capital lease obligations payable to a	Ŭ.								
significant shareholder	1,686		1,7	42					
Accounts payable	9,230			,064	1				
Income taxes payable	1,617		9,9						
Deferred income taxes	1,858		2,2						
Due to a significant shareholder	8,928			,212	2				
Accrued expenses and other current liabilities	136,9			6,34					
Total current liabilities	\$	263,846	\$	-,-	308,617				
	•		-						
Long-term debt, less current portion	118,6	57	108	8,94	10				
Long-term debt from a significant shareholder, less current	- , -			- ,-					
portion	3,865		3,8	373					
Capital lease obligations, less current portion	-,		231						
Capital lease obligations payable to a significant									
shareholder, less current portion	3,067		2,8	373					
Deferred income taxes	20,48			,653	3				
Due to a significant shareholder	7,019		8,0						
Other liabilities	39,66		\$		45,366				
Total liabilities	\$	456,597	\$		515,620				
	·				, .				
Minority interest			4,0	)48					
•			,-						
						P	ro Forma S	tock-holders	equity as o
								une 30, 2007	
Stockholders equity									
2% Cumulative Series A convertible preferred stock,									
3,077,868 and 3,077,346 authorized, issued and									
outstanding, and \$208,577 and \$211,521 aggregate									
liquidation value as of December 31, 2006 and June 30,									
2007, respectively; none pro forma	95,41	4	95,	,398	3				
5% Cumulative Series B convertible preferred stock,									
3,017,868 and 3,017,346 authorized, issued and									
outstanding, and \$216,502 and \$222,938 aggregate									
liquidation value as of December 31, 2006 and June 30,									
2007, respectively; none pro forma	93,55	4	93,	,538	3				
Common stock, \$31 par value, 394,642 and 384,790 shares									
authorized, issued and outstanding as of December 31,									
2006 and June 30, 2007, respectively; 189,962,335 shares									
pro forma	12,23	4	11,	,928	3		\$	1,900	
Additional paid-in capital	482,8		507	7,66	59		706,633		
Retained earnings /(accumulated deficit)	5,978			3,54		)	(18,546		)
Accumulated other comprehensive income (loss)	(15,2)	95	) 152	2,90	)7		152,907		

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Treasury stock, 20,056 and 850 common stock and 59,000 2% Cumulative Series A convertible preferred stock as of December 31, 2006 and June 30, 2007, respectively;

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1,276,068 shares pro forma	(49,9	95	) (13,3	31	) (13,331		)
Total stockholders equity	624,6	595	829,5	663	\$	829,563	
Commitments and contingencies							
Total liabilities, minority interest and stockholders							
equity	\$	1,081,292	\$	1,349,231			

See accompanying notes to the Consolidated Financial Statements.

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#### GENPACT GLOBAL HOLDINGS SICAR S.à.r.l.

# Consolidated Statements of Income (Unaudited)

(In thousands of U.S. Dollars, except share and per share data)

	Three months ended June 30, 2006	June 30, 2007	Six months ended June 30, 2006	June 30, 2007		
Net revenues						
Net revenues from services - significant shareholder	\$ 109,662	\$ 124,218	\$ 219,311	\$ 244,990		
Net revenues from services - others	31,294	75,847	53,542	130,101		
Other revenues		427		1,382		
Total net revenues	140,956	200,492	272,853	376,473		
Cost of revenue						
Services	85,753	128,248	163,739	237,398		
Others		299		1,034		
Total cost of revenue	85,753	128,547	163,739	238,432		
Gross profit	55,203	71,945	109,114	138,041		
Operating expenses:						
Selling, general and administrative expenses	37,025	55,565	73,129	104,120		
Amortization of acquired intangible assets	10,569	9,437	21,614	18,629		
Foreign exchange (gains) losses, net	826	(11,478	4,521	(13,137)		
Other operating income	(625)	(1,160	(1,753)	(1,723)		
Income from operations	7,408	\$ 19,581	11,603	30,152		
•						
Other income (expense), net	(2,630 )	(3,498	(3,185)	(7,078)		
Income before share of equity in (earnings)/loss of						
affiliate, minority interest and income taxes	4,778	16,083	8,418	23,074		
Equity in (earnings)/loss of affiliate		7		80		
Minority interest		2,788		3,692		
infinity incress		2,700		3,072		
Income taxes expense (benefit)	(2,244)	6.195	(3,672)	10,363		
Net Income	\$ 7,022	\$ 7,093	\$ 12,090	\$ 8,939		
. 100 200000	¥ 1,022	4 1,000	Ψ <b>12</b> ,020	¥ 0,505		
Net loss per common share - basic and diluted	\$ (9.11 )	\$ (31.02	\$ (15.27)	\$ (69.93 )		
Weighted average number of common shares used in	Ψ (>.11	ψ (31.0 <u>2</u>	, 4 (13.27 )	ų (07.75 )		
computing net loss per common share basic and diluted	394,000	383,980				
companies not loss per common share saste and dirated	271,000	200,700				